

SEPTEMBER 22, 1923

# The PRICE 15¢ Billboard



Subscriber's Copy

132 PAGES

**SAMPLE**  
September 22, 1923

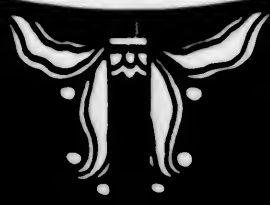
## ART OF MONEY GETTING

As Taught by Example and Precept of the Father of  
All Showmen, Phineas Taylor Barnum

(Part Three)

By R. S. UZZELL

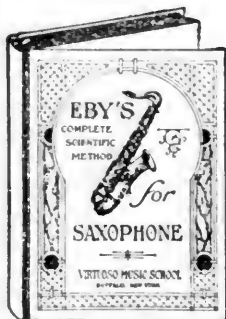
Printed in U. S. A.)



A Weekly  
**Theatrical Digest**  
and  
Review of the Show World

# COMPLETE SERVICE TO MUSICIANS

## SOME VIRTUOSO PUBLICATIONS



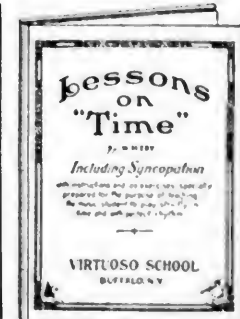
### Eby's Sax. Book

**Forty-four Lessons**  
Breathing Staccato  
Tone Production Tonguing  
Tonguing Tongue-Flutter  
Attack Slap Tongue  
Syncopation Glissando  
Low Tones The Laugh  
High Tones Notes Above  
Slurring "High F"  
Intervals Transposition  
The Trill Tone  
Vibrato Solo Playing  
and 24 other lessons, together with Solos, Duets, Trios, etc., etc.  
344 PAGES.  
PRICE \$4.00



### Arban Bass Clef

**New Chart, General Instructions, Rudiments of Music, and Complete List of Arban Exercises** on attack, tonguing, slurring, syncopation, scales, intervals, embellishments, triplets, cadenzas, triple tonguing, etc. Positions marked throughout.  
Also fourteen Arban Characteristic Studies, and the twelve Arban Celebrated Solos.  
236 PAGES  
PRICE \$4.00



### Lessons on "Time"

New and different.  
Will drill "Time" into the system of anyone.  
For violin, banjo, cornet, trumpet, trombone, clarinet, saxophone, etc., etc.  
Special edition for piano  
Price, \$1.00

### GUIDE TO HARMONY

By V. F. SAFRANEK  
Enables the ordinary musician to learn Harmony. Twenty-seven complete lessons with answers. Formerly a \$20.00 correspondence course.  
PRICE \$2.00

### Art of Directing Simplified

By O. A. PETERSON  
FOR BAND LEADERS  
Twenty Chapters  
PRICE \$1.00

### Correct Metronome Tempos FOR BAND LEADERS

By O. A. PETERSON  
Tempos for every movement in 130 of the most used overtures. Completely indexed.  
PRICE \$1.00

### 25c SPECIALS

**WIZARD LIP DRILLS**  
By Walter Lewis  
For cornet, trombone and all brass players. (Mention instrument.)  
**HOW TO LAUGH ON THE SAXOPHONE**  
The first time this secret has ever been revealed. Complete information.  
**SAXOPHONE EXTREME HIGH TONES**  
All possible methods of fingering from High F sharp to High C altissimo.  
**SAXOPHONE SLAP-TONGUE**  
Complete information on slap-tonguing.  
**NEW EBY SAXOPHONE CHART**  
Showing fingering for treble, bass and tenor clefs. 10 cross fingerings for C sharp, etc., etc.  
PRICE 25c EACH. Stamps Accepted.

### NO PRESSURE—BY MAIL

FOR CORNET, TRUMPET, ALTO, FRENCH HORN, TROMBONE, BARITONE, CLARINET AND SAXOPHONE PLAYERS

There is a KNACK in playing your instrument. This knack is founded on a scientific basis. Play right and you will play with ease and get control of the entire register and resources of your instrument. If your KNACK is wrong, no amount of practice alone can correct it. Your knack must be set right. Complete particulars in our

### FREE POINTERS

VIRTUOSO MUSIC SCHOOL (Dept. E), Concord, Mass., Formerly of Buffalo, N. Y. (Fill out this blank or drop us a card)

Please send me your FREE "BOOK OF POINTERS"

Name ..... Street and No .....

City ..... State ..... I play .....

SEND FOR FREE SAMPLES OF SOLOS AND FREE CATALOG OF MUSICAL SUPPLIES. STATE INSTRUMENT.



IF YOU CAN HUM A TUNE YOU CAN PLAY THE

### Ludwig

### SONG WHISTLE

This is the whistle you hear on Brunswick and Victor Records.

Easy to play. Up is a high tone. Down is a low tone. Anyone can easily learn to play with piano or phonograph.

Reduced Price, - - \$2.00

SEND FOR IT

If your music dealer can not supply you write us direct.

**LUDWIG & LUDWIG**  
Drum Makers to the Profession  
1611 N. Lincoln St., Chicago, Ill.

### A MOTHER'S PLEA

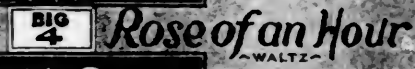
Established Composer 1905  
Heart Touching Ballad, Sentimental Song, 35c copy; Band, 50c; Orchestral, 30c. Three together, \$1.00  
W. M. B. WADLEY, Composer and Publisher,  
3644 Federal Street, Chicago, Ill.

Thank you for mentioning The Billboard.

## USE THE HITS

THAT FILL THE FLOOR

AND SUIT THE CROWD



PROGRAM REQUESTS

THE DANCERS DEMAND

ALL ARRANGED FOR ORCHESTRA  
FADED LOVE LETTERS  
ALSO ARRANGED FOR BAND

25c EACH

Clay Smith, the Eminent Composer and Distinguished Musical Critic, says: "Your song, 'Pal of My Dreams' is the best and best since that of Gus Rice."

Published by **Chas. & Root Music Co.** Battle Creek, Mich.

### MUSIC ENGRAVERS AND PRINTERS

Largest Music Printers West of New York  
ANY PUBLISHER OUR REFERENCE  
**RAYNER, DALHEIM & Co.**  
Estimates Gladly Furnished on Anything in Music  
WORK DONE BY ALL PROCESSES  
2054-2060 W. Lake St., Chicago, Ill.

### GREAT DEMAND FOR SONGS

To make a success of marketing your own composition, a book covering all essential points is published. Containing over 100 pages of valuable information including lists of record stores, music jobbers, record and piano roll manufacturers, music dealers, musical magazines, etc. Positively the best and up-to-the-minute book ever offered. \$1.00 postpaid, and if not as claimed will refund money. Send for detail.

**JACK GORDON PUB. CO., 201 No. Hoyne Ave., Chicago**

Advertise in The Billboard—You'll Be Satisfied With Results.

### LEARN PIANO TUNING

Musicians—Learn Piano Tuning, also Player and Electric-Piano Piano Repairing, in SEVEN WEEKS.  
Double Your Income by Tuning Pianos in your spare time.  
Write for Full Particulars and Special Offer to Musicians. (Musical Education Not Necessary But Helpful).  
**Polk's School of Piano Tuning, Established 1900.**  
Box 49, Valparaiso, Ind.  
Mention Billboard

### ALVIENE SCHOOL OF THEATRE

DRAMA OPERA SPEECH  
STAGE DANCING  
PHOTOPLAY VAUDEVILLE SINGING  
Concentration courses include actual stage experience and appearance at Alviene Art Theatre, developing poise, personality and good address, graduating artists. Twenty instructors. Celebrities who studied under Mr. Alviene: Harry Pilcer, Annette Kellerman, Nora Bayes, Mary Fuller, Mary Pickford, Gertrude Hoffman, Faye Marbo, Helen Joyce, Eleanor Palmer, Taylor Holmes, Joseph Sargent, Holly Sisters, Florence and Mary Webb, Mlle. Davrie, and many other renowned artists. Day and Evening Courses. Public Students' Performances. Write W. IRWIN, Secretary, for Catalogue (complete study desired), 45 West 72d St., New York.

Bag, Jazz and Popular Piano Playing. Saxophone or Banjo taught in 20 lessons at any of our schools in 90 cities or by mail. Write for free booklet.

**SCHOOL OF POPULAR MUSIC**  
**Christensen**  
20 E. Jackson, Suite 5, Chicago  
To be taught where we are not represented.

**Griffin Musical Saws**  
331 Tremont Street, Boston, Mass.

OUR MELODY FOX TROT  
In the Land of **Sweet Sixteen**

BY GEORGE MEYER

OUR "CRY" WALTZ BALLAD  
**Some Day You'll Cry Over Somebody Else**

BY BRENNEN and EVANS

OUR COMEDY "JOHNNY" ONE STEP  
When She Talks About **Seeing Father**

BY ANDERSON and HEARST

OUR "MOTHER" WALTZ  
**Many Years**

BY ANDERSON and HEARST

OUR NEW "SOUTHERN" MELODY FOX TROT

**'Ginny**

BY JOE HEARST

OUR HIGH CLASS "WALTZ" BALLAD

**If I Had You**

BY ANDERSON and HEARST

VOCAL ORCHESTRATIONS READY IN ALL KEYS — DANCE ORCHESTRATIONS READY

For **STANDARD Singers**

**SOMEONE LIKE YOU** (By Clay Smith)  
**SUNSET, THE HILLS AND YOU** (By Russell England)  
**HONEY-BROWN EYES** (By Fink and Hearst)

Get YOUR Copy NOW! -- Free to Recognized Artists

Always Something New.  
Songs For Every Purpose.

**HEARST MUSIC PUBLISHERS LTD.**  
1658 BROADWAY PHOENIX BLDG. 199 YONGE ST.  
NEW YORK WINNIPEG TORONTO

WRITE, WIRE, PHONE  
OR CALL

Sensational Hawaiian Hit

**"SAY IT WITH A UKULELE"**

Now Featured on Broadway in  
Shubert's New Production "ARTISTS and MODELS"

SEND FOR YOUR COPY BEFORE YOU TURN THIS PAGE

DANCE ORCHESTRATIONS, 25c  
PROFESSIONAL COPIES TO PERFORMERS

Musicians: For only \$1.00 we will send you nine (9) late Orchestrations, including the Big Summer Hit, "SAY IT WITH A UKULELE." Save \$1.25 by taking advantage of our offer NOW

**AMERICAN MUSIC PUBLISHING CO.**  
1658 Broadway, Cor. 51st St., NEW YORK CITY

THE ACE OF WALTZ BALLADS

**"SLUMBERING"**

AN ACKNOWLEDGED SONG AND DANCE HIT  
PLAYED BY THE BEST ORCHESTRA LEADERS

FEATURED BY THE CREAM OF AMERICA'S SINGERS  
APPLAUSE GETTER SUPREME!  
ORCHESTRATION IS 25c STAMPS OR COIN  
PROF. COPIES TO RECOGNIZED PERFORMERS

**THE CHAMBERLAIN CO.**  
14427 KERCHEVAL AVE.  
DETROIT, MICH.

FAST BECOMING A COUNTRY-WIDE HIT

AS A SONG AND A SURE-FIRE NOVELTY FOX-TROT.

**"EVER SINCE YOU TOLD ME THAT YOU CARED"**

Featured by Headline Acts and Orchestras.  
Write for Professional Copies and Orchestrations.

E. FORTUNATO, 8 South 5th Street, Philadelphia, Pa.

AT LIBERTY **LEW BECKRIDGE**  
SEPT. 15th **STRAIGHT MAN**

Producer of high-class Musical Comedy scripts with special music and openings.  
Wire week September 22nd, Majestic Theatre, Danville, Virginia.

**MISS GENEVIEVE CORT**

Popular Movie Star and now with the Follies says:  
"For Punch and Wallop your number

**THE COUNTRY BOY'S BLUES**

Is a Genuine Jack Dempsey Knockout"

CLEVER LYRICS

One Different  
Number of the Season  
(Girl Version)

WONDERFUL MELODY

Orchestrations 25c Each

Professional Copies to Recognized Performers Only.

**HILLMAN BROS. Music Publishers** 2434 So. Wabash Ave. CHICAGO, ILL.

**"GULF COAST BLUES"**

A Coast to Coast Hit.

Another Sister Kate.

**"MY PILLOW AND ME"**

A Plaintive Blue Ballad.

**"OH, DADDY BLUES"**

(You Won't Have No Mamma At All).

**"T'AIN'T NOBODY'S BIZ-NESS IF I DO"**

Special Male and Female Lyric Upon Request.

\$1 We are making a SPECIAL ORCHESTRA CLUB offer. These Four Numbers and at least 12 more during the next 12 months. \$1

**Clarence Williams Music Publishing Co., Inc.**  
1547 Broadway, NEW YORK CITY.  
We are the FOREMOST BLUES PUBLISHERS of the Country

**PEOPLE FOR MUSICAL STOCK**

THE SHOW WITH THE REPUTATION.

WANT PRODUCER with high-class scripts. General Business CHARACTER Man; prefer Specialties. Knockout Soubrettes with all essentials. Feature Specialty People that play Parts, such as REAL SHAPELY ATTRACTIVE CHORUS GIRLS THAT LEAD NUMBERS. TEXAS DUO, that played Asheville, N. C., recently, wire Henry and Dolly White wire. All people must have youth, wardrobe and ability. The best of treatment here always. Photographs will be returned. Wire PETE PATE, Manager, Cozy Theatre, Houston, Texas.

**PIANISTS! ORGANISTS!**  
Make \$1,000.00 a Month

Big salaries, choice positions, popularity, prestige are now going to the select few real Jazz Organ Players. Public and managers demand that new, pulsating, throbbing, sobbing way of making an organ respond in crying, talking, imitative Jazz Harmony. Enormous salaries follow demand. **THE BARTON ORGAN SCHOOL**, equipped with Full Unit Pipe Organs, unlimited practice; experienced, qualified instructors, offers quick, easy course of learning. Positions for competent students. Easy for piano players. Learn now. Beat the crowd. Low terms. Don't wait. Limited number only.

**BARTON ORGAN SCHOOL**,  
Suite 314, Mallers Building, Chicago.

**SCENERY**

Stage Setting, Dye Satin and Velour Drops made and rented for all purposes.  
**UNIVERSAL STAGE EQUIPMENT CO.**,  
4223 Spring Grove Avenue, Cincinnati, O.

**SCENERY and PLUSH DROPS**  
FOR HIRE

The One Place in the Wide World.  
Established 1890. **AMELIA GRAIN**, Philadelphia.

**SCENERY**

Diamond Dye, Oil or Water Colors.  
**SHELL SCENIC STUDIO**, COLUMBUS, OHIO.

**WANTED**

A-1 Scenic Artist, Violin Leader or Piano Leader, A-1 Drummer. Union. Stock in theater all winter.

**BOBBY WARREN**, Austin, Texas

**WANTED FOR****Lem Thompson Stock Co.**

A-1 GENERAL BUSINESS MAN WHO CAN PLAY SOME HEAVIES.  
If you do specialties say so. This show is sold for one year. State lowest salary for two bills a week stock. Open at once. Wire **LEM THOMPSON**, care Gilbert Theatre, Beatrice, Nebraska.

**FOR SALE—KHAKI TENT**

18x20, 10-oz. duck, used three months. A-1 condition. \$35.00. **DR LEE RANGER**, General Delivery, Uniontown, Pennsylvania.

**At Liberty****MAX GEALER**

Jew Comic for Burlesque, Musical Comedy or first-class Tab. Four years on one Show. Sixty weeks on this date. Only first-class Managers with first-class Shows, answer.

**MAX GEALER,**

Rialto Theatre, Superior, Wis.

**AT LIBERTY****Trombonist and Drummer**

Man and wife. Wife Feature Trombonist. Drummer has Bells, Marimba, Traps, etc. Both sight readers. B. & O. Troupe or locate. **L. JENKINS**, Milt Tolbert Shows, Monroe, North Carolina.

**AT LIBERTY****JACK REIDY**

Leads. Light or low comedy.

**IRENE BLAUVETE**

Leads. Equity. All essentials. Specialties. Address **JACK REIDY**, Hamlin, Kans.

**AT LIBERTY, PAMAHASIKAS FAMOUS BIRD AND ANIMAL ENTERTAINMENT**

Terms and open dates from **GEO. E. ROBERTS**, Manager, 2324 N. Fairhill St., Philadelphia, Pa.

**AT LIBERTY**—Good Sketch Team, comedy and singles. Change for two weeks. Blarney and Irish Comedy in acts. Can join on wire. We are real Medicine Performers and would like to join real Med. Show. Cause of this ad, show closing tent season. Address **FREER AND FREER**, Franklin, Pa., care General Delivery, or wire care W. C. Office.

**AT LIBERTY**

A-1 Experienced Clarinet for theatre. Address **J. D. SPEARS**, 2230 Ave. F, Birmingham, Ala.

20-PIECE BAND desires engagement in Florida. Can furnish more men. Address **HAROLD H. YOUNG**, Director Young's Band, Saratoga, New York.

**FOX-TROT SUPREME**

"I'VE GOT A FLIP FLAP  
FLAPPER  
BABY"

A JAZZY,  
PEPPY  
NUMBER

"GO HOME  
LITTLE GIRL  
GO HOME"

BALLAD  
SINGERS.  
ATTENTION!

A Ballad with a Beautiful Melody.

ACTS—Write or call for your copy NOW

**\$1 OFFER TO ORCHESTRATIONS 25c EACH**  
ORCHESTRAS Send one dollar and receive above two numbers and many other corking dance orchestrations during the next twelve months  
**QUALITY SONG CO.**, 1547 Broadway, New York

**TRIFLIN' BLUES**  
(DADDY DON'T YOU TRIFLE ON ME)

Our newest number and an instantaneous "knockout". It's a mean slam for the "Triffin' Daddies" and "Aggravatin' Pappas". Another big number by the famous "blues-writer" team, Porter Grainger and Bob Ricketts.

**LAUGHIN' CRYIN' BLUES**

This novel Blues song still going big—nearly 100% mechanical. Moaning and crying saxophones or growling and laughing trombonists. Get this number if you wish to feature your skill on your instruments.

**"KEEP YOUR DADDY HOME"****BLUES FOX-TROT**

A real novelty song with a punch in every line of the words and a thrill in every measure of the music. A wow! for acts and dance orchestras.

Professional copies to recognized performers only. Dance Orchestrations, 25c each. By joining our Orchestra Club you receive the above three numbers free with a year's subscription, \$2.00, by mail. This entitles you to at least a dozen more excellent numbers during the year.

**ZIPF MUSIC PUB. CO.**, 145 W. 45th St., N. Y. City

**MUSIC PRINTERS**

ENGRAVERS AND LITHOGRAPHERS  
PRINT ANYTHING IN MUSIC BY ANY PROCESS  
ESTIMATES GLADLY FURNISHED  
ESTABLISHED 1876 REFERENCES, ANY PUBLISHER

**THE OTTO ZIMMERMAN & SON CO. INC.**  
CINCINNATI, OHIO.

**How To Write and Make a Success Publishing Music**

A book written by a successful music composer and publisher and covers in detail just what the ambitious composer desires to know. Includes list of Music Dealers, Band and Orchestra Leaders, Record and Piano Roll Manufacturers. The best book of its kind on the market. Only \$1.00, post-paid. Money back if book is not as claimed. Send for information.  
**THE UNION MUSIC CO.**, Cincinnati, Ohio.

**A. A. Thompson Amusement Enterprises**

801-2 United Home Building, ST. LOUIS, MO.

**WANTS.**

Standard Vaudeville Acts of every description for our Unit Shows. All Acts reviewed in St. Louis. Open near here. Tab. Shows, not over ten people, including Piano Leader. Ten Piano Players for Vaudeville Road Shows. Can place Dramatic and Musical Comedy People at all times. Theatre Managers in Missouri, Illinois, Texas and Oklahoma, write, wire or phone us for our Unit proposition.

**WANTED**

Organized Tab. Show of 12 to 15 people. Open October 7th for stock. What have you and what do you want?

**F. E. EMPEY**, Columbia Theatre, Casper, Wyoming.

**THE BILLBOARD**

Published weekly at 25-27 Opera Place, Cincinnati, O.

SUBSCRIPTION PRICE, \$3.00 PER YEAR.

Entered as second-class mail matter June 4, 1897, at Post Office, Cincinnati, under act of March 3, 1879.

132 pages. Vol. XXXV. No. 38. September 22, 1923. PRICE, 15 CENTS.

This issue contains 60 per cent reading matter and 40 per cent advertising.

**HARLEY SADLER WANTS FOR BERT DAVIS PLAYERS**

UNDER CANVAS

People in all lines who dress on and off. Ladies and gentlemen at all times. You must be able to step. Lewis Lord Russell is directing. This is the finest and best company in the South. Jack Haggerty, Frank Brown and wife, wire. Will positively operate in Texas. Spur, Texas, week Sept. 17th; Stamford, week Sept. 27th.

**WANTED**

FOR

**Young-Adams Company**

Clever Repertoire Man and Woman, with Specialties. Must have good Specialties and capable of strong line of Parts. Young. State all, with photos and programs.

Address Chesterville, Ont.

**WANTED QUICK, Woman for Characters and General Business**

Two a week Stock. State full particulars, height, weight and lowest salary. Open September 24.

**ANDERSON-GUNN STOCK CO.**,  
Johnson City, Tenn.

**WANTED****Outdoor Acts — Features**

For big Picture Houses—Tabloid Principals. If you have a real Act, we can sell it.

**COAST AMUSEMENT ENTERPRISES**  
607 Pantages Bldg., San Francisco.

**WANTED, KIBBLE'S UNCLE TOM CO.**

Phineas and Legree, Marks, Piano Player. Other usual people. All double Band. Always room for good people. Address **St. Peter, Minn.**, Sept 22nd; **Albert Lea, 25th; Decorah, Iowa, 26th; Dubuque, Sept. 27th to Oct. 9th.**

**WANTED QUICK****Piano Player**

Must read, fake and transpose. Wire as per route. **FRANK GRETENCORD**, Manager, Mutt and Jeff Co., South all winter. Route: Sept. 20, Moorsville, Ind., Sept. 21, Martinsville, Ind.; Sept. 22, Ellettsburg, Indiana.

**FOR LEASE**

A LARGE BIRD ACT, DOG AND PONY ACT, CAT AND MONKEY ACT.

Also have for sale one Pick-Out Dog; very good; quick worker. Two Trick Monkeys, two Trick Dogs, a lot of Props for Cat, Monkey and Bird Acts. Also fine lot of traveling Cages. Come and see them, or write to **GEO. E. ROBERTS**, Pamshaska's Headquarters, 2324 N. Fairhill St., Philadelphia, Pa.

**WANTED****CHORUS GIRLS AT ONCE**

for Musical Comedy Co. Long engagement. **JNO. I. PITTMAN**,  
**Beaumont, Tex.**

**COOKE PLAYERS WANT****DRAMATIC ACTORS**

with specialties. Join immediately. Year's work. Do not misrepresent. Address **Roanoke, Ala.**

**WANTED**

Organized Quartette. Also Bass and Tenor Singers.

**JOHN R. VANARNAM'S MINSTRELS**  
Colonial Theatre, - - Haverhill, Mass.

**HUMBOLDT, KANSAS WANTS**

good one-night stands. Good town, population 3,000. Big pay roll. Good house, ground floor, seats 500. Town ripe for a good season's business.

**CLAS H. SCHAFER**, Mgr. Municipal Theatre

**WANTED, SINGLE COMEDIAN**

and male Piano Player up in medicine business. Change for week or longer. Med. Team, as a must play Plan. Tell it all in first letter. **J. R. COMBIE**, 612 California St., Grand Rapids, Michigan.

**WANTED**—Strait-jacket Escape Artist, High Wire Act, or other sensational feature giving inside and outside exhibitions. Play theatres.  
**FRANK MARLOW**, care Billboard, New York City.

The one aim, only object and sole ambition of

# The Billboard

is to serve, honestly and disinterestedly, the profession as a whole—not any particular person, persons, cliques, branches, divisions or special interests in it. To this end we strive to present the news fairly and accurately—without color, bias or partisanship.

(Copyright 1923, by The Billboard Publishing Company.)

## CONDITIONS IN VAUDEVILLE

### PEACE WITH MUSIC MEN

Northwest M. P. T. O. Sign Agreement With Society of Composers

New York, Sept. 17.—With the completion of the terms of an arrangement between the Motion Picture Theater Owners of the Northwest and the American Society of Composers, Authors and Publishers last week, the first definite move was made toward the establishment of harmonious relations between exhibitors and the music men. This agreement betokens the rapidly spreading belief among exhibitors that the fees demanded by

(Continued on page 11)

The following is the first instalment of the report of vaudeville conditions compiled by expert investigators for the Actors' Equity Association. Upon this report the Council of the Actors' Equity will base its decision as to whether or not it will undertake the organization of the vaudeville acting profession into a labor union. The second instalment of this report will appear in an early issue.

### The Artiste's Lot Not a Happy One—Searching Survey Made by Trained Investigators for Equity Reveals Many Grave Abuses and Discloses Gross Exploitation and Rank Injustice

#### Historical Background

SOME day the history of vaudeville will be written and it will make a fascinating story. It would lead us too far afield, however, were we to spend much time in the contemplation of what has gone before, for our interest lies in the present and future and not in the past. But some knowledge of the principal events of the past is essential for a thorough understanding of the present, and for this reason we must pause a moment in review.

The student who undertakes the yet unwritten history will no doubt seek to push the beginnings of vaudeville in this country back to the "specialty shows" given as early as 1835 in such places as Enterprise Hall, at 410 Broadway, New York; back to the days when vaudeville was considered a form of entertainment "for gentlemen only"; when the purpose of an act was often solely to serve to draw patrons into saloons and beer gardens so as to stimulate the profitable sale of liquor, and when the actor in this type of performance was looked upon as little better than a hobo.

#### The Beginnings of Modern Vaudeville

Our interest, however, commences with the beginnings of modern vaudeville. Modern vaudeville may be defined as vaudeville conducted in accordance with the principles of "big business". That is to say, vaudeville highly organized on a commercial basis, widely developed, scientifically exploited, with control vested in the hands of a small, centralized and concentrated group of entrepreneurs and capitalists.

We may fix 1900 as the beginning of modern vaudeville, tho, of course, the development was gradual, and no date can be set with absolute precision as marking the dividing line between the old and the new. That year, however, saw the formation of the Western Managers' Vaudeville Association on the one hand and the Eastern Managers' Vaudeville Association on the other

(Continued on page 13)

### ACTORS' CHURCH TO CELEBRATE

"Little Church Around Corner" Will Be 75 Years Old October 7

New York, Sept. 17.—The seventy-fifth anniversary of the founding of the Church of the Transfiguration, which was officially designated as the Actors' Church recently when the Actors' Church Alliance established its headquarters there, will be celebrated Sunday, October 7. That day will inaugurate the Diamond Jubilee Year of the church, which is known thruout the world as the Little Church Around the Corner. The Church of the Trans-

(Continued on page 120)

### THEATER PRICES UP IN SYRACUSE

Increase in Film Rentals and Wages the Cause, Say Managers

Syracuse, N. Y., Sept. 17.—Admission prices at all vaudeville theaters and most of the motion picture houses here were raised last week as the result, the managers say, of an increase in film rentals and demands of musicians, operators and stage hands for higher wages.

The Eckle and Strand, picture houses, now charge 40 cents for Sunday and holiday crowds, for the lower floor, and 25 cents balcony. Matinees

(Continued on page 120)

### RUBIN & CHERRY GOING TO CUBA

Complete Show, Train and All, Signed for Fourteen Weeks

Rubin Gruberg last week closed one of the most important contracts in the history of the carnival business. The entire Rubin & Cherry Shows, with 500 people, thirty railroad cars, horses, etc., will make a tour of Cuba the coming winter, it being the first time in history that a railroad show has visited the island.

Senor Jose Guardado, who, in conjunction with Senor Canossa, operates Habana Park, Havana, has been in

(Continued on page 11)

## NEW RECORDS ARE BEING SET BY THE BIG FAIRS

### KENTUCKY STATE FAIR

Louisville, Ky., Sept. 16.—A great deal of interest among showmen was centered on the Kentucky State Fair last week, owing to the fact that the experiment of replacing the usual carnival midway with a circus was tried. From all accounts the experiment proved quite successful, attendance at the fair increasing and receipts also going ahead of previous years.

G. Garney Cross, the progressive and live-wire secretary-manager

(Continued on page 120)

### NEW YORK STATE FAIR

Syracuse, N. Y., Sept. 15.—With a total attendance of more than 275,000, the State Fair closed here today, setting a new high mark for visitors. The highest previous record was in 1921, when 216,528 people checked in at the turnstiles.

Weather was fair. It rained the day before the opening of the event, but under the stimulus of "Syracuse Day" more than 75,000 people were on hand for the opening. The first day has al-

(Continued on page 120)

### KANSAS FREE FAIR

The great Kansas Free Fair, held the week of September 10 to 15 at Topeka, was not only of interest to that State alone, but to all other fairs and States, both for its magnitude and scope and for the wonderful accomplishment achieved.

After the fair of 1922 the officials decided, after the splendid showing in attendance, exhibits and entertainment, that it would be necessary to have a larger grand stand and a permanent

(Continued on page 120)

### READING FAIR

Reading, Pa., Sept. 15.—Favored with ideal weather, the great Reading Fair—the ninth annual event—scored its greatest success this week, altho the total attendance fell slightly below that of last year.

"Growing larger and larger each year" was the general opinion of those who visited the fair on opening day, and it was echoed by each succeeding day's crowd. Exhibits were so large that the fair association is

(Continued on page 120)

Last Week's Issue of The Billboard Contained 1,072 Classified Ads, Totalling 5,350 Lines, and 791 Display Ads, Totalling 29,406 Lines; 1,863 Ads, Occupying 34,766 Lines in All

The Edition of This Issue of The Billboard Is 75,520 Copies

# JAPANESE SHOWMEN RELIEF FUND "Fight of Century" Booms Business

**T**HE outdoor showmen of America are raising a fund for the relief of Japanese showmen. The difference between this movement and other Japanese relief measures is that the money raised in this endeavor will be distributed entirely among Japanese managers, concessionaires, acrobats, jugglers and artists generally.

In Japan these artistes belong to the Eta class and receive scantest consideration from their countrymen. They may be permitted to share equitably in the general relief funds. We do not know how these will be distributed—whether caste will be disregarded in the apportionments or not—but there can be no impropriety in American showmen raising money for Japanese showfolk.

This campaign was inaugurated in last week's issue.

All subscriptions should be mailed to our New York offices, 1493 Broadway.

Action is desired. Get busy. Get at it today. List your show and forward list and draft for the total at once. The distress is great. He who gives promptly gives doubly.

All subscriptions will be acknowledged individually and collectively.

Remember, send all money and all names of subscribers to The Billboard, 1493 Broadway, New York City.

- The Billboard .....\$845
- Boyd & Linderman Shows..... 200
- Johnny J. Jones' Shows..... 923
- H. B. Poole Shows..... 25
- F. W. Wadsworth, Mgr. Princess Olga Shows ..... 50

Total to date.....\$2,043

The list of donors on the Johnny J. Jones Exposition follows: Johnny J. Jones, \$500; A. H. Barkley, \$50; W. E. Soldner, \$50; J. S. Murray, \$25; I. Fireside, \$25; W. B. Wecker, \$50; E. B. Jones, \$25; N. Salih, \$25; S. Bauer, \$25; Doc Palmer, \$10; Capt. Sigbee, \$10; R. H. Gueck, \$10; Geo. W. Rollins, \$10; Alice Kelley, \$1; Betty Richardson, \$1; Genive Waroshick, \$1; Floello Widmire, \$1; Lucille Walters, \$50; Dot Owens, \$50; F. Lewis, \$5; S. Marion, \$5; Max Kimerer, \$5; W. E. Pratt, \$5; C. F. Stillman, \$5; H. Gillman, \$5; Art Willis, \$5; Mrs. Keightley, \$5; Kaplan, \$5; S. W. Shepherd, \$5; E. J. Madigan, \$10; C. W. McCurran, \$10; Blair, \$1; W. H. Davis, \$2; Sam Smith, \$3; W. E. Bozell, \$2; Salter, \$2; Bigsby, \$2; Hanson, \$2; Jas. Doolley, \$2; E. W. Wilson, \$50; G. J. Mosher, \$1; H. M. Goodhue, \$1; George Whitmore, \$1; C. E. Killinger, \$1; Chas. Brown, \$2; H. C. Hill, \$1; Vogstead, \$1; Ike West, \$1; W. Scott, \$1; T. J. Riley, \$1; Tan Brennan, \$1; Ed Owens, \$1; W. M. Ewing, \$1; "Cash", \$1; Girard, \$50; Pat Moran, \$50; W. Kuhn, \$50.

## IMPORTANT JOINT MEETING

### M. P. T. O. of Indiana Invite Four State Units for Conference at French Lick Springs

Frank G. Heller, of Kokomo, Ind., President of the Motion Picture Theater Owners of Indiana, and G. C. Schmidt, Chairman of the Board of Directors of the Indiana organization, at a important session held at the Severin Hotel, Indianapolis, Ind., September 13, at which were present the Board of Directors of the M. P. T. O. of Indiana, and the Congressional representative of the State unit, extended an invitation to the officers and members of the Boards of Directors of Illinois, Michigan, Wisconsin and Minnesota units for an important joint conference to be held at French Lick Springs, Ind., as guests of the Indiana organization.

The Board during its session recommended French Lick Springs and directed President Heller and Chairman Schmidt to extend the invitation and that the president appoint a committee of two which would arrange for an immediate conference among the States invited, and set the date. The President did thereupon appoint Billy Conners, of Marion, secretary of the M. P. T. O. of Indiana, and Nathaniel N. Bernstein, of Michigan City, member of the Board of Directors of the M. P. T. O. of Indiana, to extend the invitation and meet in person with the representatives of the States invited, and arrange for a date in the very near future for the joint conference at French Lick Springs.

### ELSIE'S MA FIGHTS VILLAGE

New York, Sept. 15.—Mrs. Josephine Bierbauer, mother of Elsie Janis, has challenged the right of the authorities of North Tarrytown to improve the avenue, bordered by her property, which she claims extends to the center of the village. The village contends that it has a clear title to the three-acre, and that it will go on with its plans. Legal proceedings are threatened by both parties. North Tarrytown is the home of Elsie Janis.

## NEW CHAIN OF MOVIES

### Allegheny Theater Company and D. C. Meadows' Interests in West Virginia

Hinton, W. Va., Sept. 17.—P. L. Dysard, president of the Allegheny Theater Company, announces that consolidation of his firm's houses with those operated by D. C. Meadows. The merger includes seven theaters, which are located in Richwood, Ronceverte, Beckley, Sylvia, Stanaford and here. It is one of the largest moving picture theater chains in West Virginia. Paul Hollen, vice-president of the Allegheny Theater Company, looks after the theater in Richwood; Dysard operates the two houses located here, and A. D. Daly, secretary of the company, has charge of the theater in Ronceverte.

## PARADISE PARK CLOSES WITH RECORD CROWD

New York, Sept. 17.—Paradise Park, Rye Beach, closed with the largest crowd in its history, successfully terminating with a baby parade and mardi gras. Fred H. Ponty, manager, will make many improvements for next season.

## M'GRATH MAY GO TO JAIL

### Dempsey-Gibbons Fight Films Confiscated in Chicago

U. S. Marshal Robert R. Levy, armed with subpoenas, last week put a stop to efforts to show the Dempsey-Gibbons fight films in Chicago when he walked into the Rose Theater and confiscated the pictures.

District Attorney Edwin A. Olson declared his intention of prosecuting every one connected with the attempt to exhibit the films in the Windy City, and said he would insist on a prison sentence for James J. McGrath, charged with transporting the pictures from Montana. Six others are implicated besides McGrath. The theater manager was not held.

Assistant District Attorney Edwin L. Weisl, who has been assigned to push the prosecution, stated that the action of federal authorities was not in conflict with Circuit Judge Fisher's recent injunction restraining the police from interfering with the showing of the films. Judge Fisher, he pointed out, had no jurisdiction over federal authorities—that only city and county officials were restrained.

## SHEDDY SUES FOR \$25,000

New York, Sept. 15.—Suit to recover \$25,000 from William J. Dunn, of 1493 Broadway, was filed today in the Supreme Court by the Shedy Vaudeville Agency, thru the latter's attorney, August Dreyer. As only the summons in the suit was filed in the County Clerk's office, cause of the action is not disclosed.

## Cold Weather Also Swells Receipts of Broadway Theaters But Has Opposite Effect on Resorts

New York, Sept. 16.—The fight fans who flocked to New York last week from all over the country loomed business. Theaters on Broadway felt their presence as early as Tuesday. Wednesday afternoon and night it was distinctly manifest. Thursday many houses had capacity. Of course, Friday night attendance was not so big, but Saturday afternoon and night it was a case of turnaway business generally. The cooler weather which reached the Metropolis Thursday contributed to the overflowing business and helped to hold it up the night of the fight (Friday), on which occasion it was far from being poor or light, but it played hob with Coney Island and other shore resorts and nearby parks. Coney's Mardi Gras really ended with the baby parade and the smallest crowd of the season yesterday, altho officially it does not come to a close until today.

## "MOTHER WILLIAMS" NOW IN CANADA

Miss Mary Bridget Anne Williams, Broadway's "Mother" to show folks and press folks, is now in Canada and will be in the Dominion until about the middle of October. First she went to Montreal to tend the grave of her father buried at Cote des Neiges Cemetery over forty years ago. Afterward she goes to Toronto to tend the grave of her mother interred in St. Paul Cemetery sixty-four years ago. She was born in Toronto, lived many years in Montreal, and has resided in New York since 1888. Her mother died when she was eight years old. Her father also died while she was young. Left on her own resources, Miss Williams earned her livelihood in Montreal for some years by teaching music and singing. In 1888, she went to New York, where she continued teaching. Loss of health subsequently compelled her to give up her profession. For many years she sold papers on the streets. She became a landmark on Times Square. But hours were long and it was a hard struggle to make a living. A few winters ago her feet were frozen, causing her much suffering.

One night she attracted the attention of W. H. Donaldson, publisher and managing editor of The Billboard, who was taken by her kindly nature exhibited under stress of conditions and her pleasant "God bless you, sir," with each sale. Mr. Donaldson induced Miss Williams to become a sales agent for The Billboard and to transfer her work to the daylight hours. The Billboard staff named her "Mother Williams", and by that name she has become known to a wide circle of friends and acquaintances. "Mother Williams" is the friend of all and it is said that she has been known on many occasions to dip readily into her purse to help out members of the acting profession with "just a little loan until you sign up."

Miss Williams was very much devoted to her parents, and for years it was her ambition to accumulate enough money to be able to afford a visit to the graves of her father and mother and suitably deck them with flowers. At last her dream is being realized.

Everywhere Miss Williams is being shown real kindness. Bruce Noble, Theatrical Traffic Agent, Canadian Pacific Railway, escorted her from New York to Montreal and made all arrangements for her stay in Montreal. She will be looked after by the Canadian Pacific also while on the way to Toronto and in that city.

On Tuesday morning, September 11, a deputation of actresses, on professional duties in Montreal, called on Miss Williams at Ryan's hotel, Windsor street, to give her a reception.

On arriving at Canadian Pacific Station, Montreal, Miss Williams was met by M. A. Hargadon and introduced by Bruce Noble. Three hours afterward Mr. Hargadon had finished a beautiful poem about "Mother Williams".

## SOLID AGAINST BROADCASTING

London, Sept. 15 (Special Cable to The Billboard).—The Postmaster-General has decided to meet a deputation from the Entertainments' Protection Committee against broadcasting of September 17, and it is remarkable how unanimous has been the solidarity of all sections of the entertainment industry against helping the British Broadcasting Company to get good programs.

## BRITISH THEATER BURNS

London, Sept. 15 (Special Cable to The Billboard).—Hagger's Picture Palace, near Swanston, was gutted by fire September 11, causing damage estimated at \$30,000.

## SUBSTITUTION OF HANDBILLS; A BERLIN ASPECT



Artists of the Metropole Theater giving a daily advertisement of their handbalancing to combat the huge cost of printing handbills. —Photo: Wide World Photos.

## 500,000 AT CONEY

### Police Called at 3 A.M. To Drive Revellers From Manhattan Resort

New York, Sept. 17.—Five hundred thousand revelers attended the closing festivities at the Coney Island Mardi Gras Saturday night, the wildest of wild nights. All amusements remained open until three o'clock Sunday morning, after which time it was necessary to call out the reserves and street sprinklers to drive the remaining 50,000 back to New York. Coney Island will remain open as a resort, but most of the attractions have closed.

## MABEL MCKINLEY IN CONCERT

New York, Sept. 15.—Mabel McKinley is the latest of the two-day songsters to give vaudeville the go-by for the concert platform. She will make her debut in the latter field October 7 at Aeolian Hall under the management of R. E. Johnston. Her company will include Charles Gilbert Spröss and Michael Anselmo. Miss McKinley is a niece of the late President McKinley.

## "IF WINTER COMES"

London, Sept. 15 (Special Cable to The Billboard).—"If Winter Comes", produced at the Palace Theater September 10, lacks the psychology that made the book possible, yet if cut should prove an acceptable film for the general public.

## "TANGERINE" CLOSES

### Sudden Halt Caused St. Paul Theater To Be Dark Last Week—Receipts Attached

St. Paul, Sept. 15.—Poor business caused the closing of the "Tangerine" Company after two weeks of showing in Milwaukee and Minneapolis and, as a result, the Metropolitan Theater here is dark this week. Carle Carleton, English producer, in calling a halt on the musical comedy, had his box-office receipts attached in Minneapolis last week by L. M. Scott, manager of the Metropolitan in that city, for Carleton's refusal to play Scott's local house. The money attached by Scott, it is said, was to provide transportation for the company back to New York. Members of the troupe were still in Minneapolis Tuesday.

During the Milwaukee engagement, it is reported, Carleton tried to cancel the Twin Cities engagements, but was persuaded to fulfill his contracts with the St. Paul and Minneapolis houses.

When word of the closing was given last Saturday an effort was made to have the members of the company continue the production here this week on their own responsibility. Word of their refusal of the proposed plan was given Sunday noon.

People who purchased tickets in advance were refunded their money.

"It is the only time in my forty years of theater experience that I have been left in the cold on such short notice," said Scott, "and Mr. Carleton will never have another opportunity to disappoint me."

# DEPOSED UNION OFFICIAL HELD FOR MURDER OF STAGE HAND

## John J. Walsh Refuses To Talk After Being Arrested for Shooting of Joseph Heeney in Jersey City

JERSEY CITY, N. J., Sept. 15.—Joseph Heeney, age 30 years, was shot and instantly killed last night at the stage entrance of the Lyric Theater, where he was employed as a stage hand. Following the tragedy Detective Sergeant Edward Fitzgerald captured John J. Walsh, recently deposed business manager of Local Union No. 59 of the International Association of Theatrical Stage Employees and Motion Picture Machine Operators, of which Heeney was a member. Walsh is charged with murder. It is alleged by the police that he was in possession of a revolver when arrested. He was taken in custody after a desperate struggle.

Walsh lives at 27 Grace street, this city, and, except for asking permission to notify his wife that he is locked up for killing a man, refuses to talk of the shooting. He appears to be about 40 years old. Authorities declare that an investigation shows that Walsh had been drinking heavily since being ousted from his union position a week ago for alleged mismanagement of the office.

According to witnesses, Walsh fired three shots at Heeney, one of which took effect, penetrating his left lung. Heeney was engaged in conversation with Philip Quinn, who plays juvenile parts with the Joseph W. Dayton Stock Company, current at the Lyric, when fatally wounded. Walsh approached Heeney from behind, it is said, whipped out a revolver and opened fire.

The reports were heard by people on their way to the Lyric and by a nearby crowd that was listening to night returns from a radio horn, and caused much excitement for a short time.

The shooting was the culmination of an alleged grievance held by Walsh against several members of the union from which he was ousted, and the motive for the crime, so far as can be ascertained, was to avenge the loss of Walsh's position, which Heeney had been instrumental in causing.

According to statements made at the preliminary hearing this morning in the Recorder's Court, the murder was deliberate and premeditated. It was revealed that Walsh visited backstage at the Lyric Theater last Sunday night and engaged in a heated argument with Heeney, threatening him. It is alleged in no uncertain terms. A member of the stage-hand's union testified that he and a friend, Eddie Burke, were threatened in a like manner by Walsh last week. At the time, according to testimony, Walsh vowed that he would "drop" them if they didn't stay out of his way.

Joseph Heeney is survived by his widow and two children, residing at 66 Tours avenue, this city.

## JAMES WINGFIELD MANAGING ADELPHI

Chicago, Sept. 15.—Jim Wingfield, premier humor of one-night stands in the entire West, has a new job. This doesn't mean that Mr. Wingfield has quit the one-nighters or intends to. He is manager of Al Woods' new Adelphi Theater in the Loop (formerly the Columbia), and will act in that capacity this week and next. Then he will go back into the City Hall Square Building, where he has been for so many years. He is still with Cohen's Grand Theater, and is likely to remain with that management for an indefinite period of years. His son, Robert J. Wingfield, is looking after the "home office" while his father is counting the cash in the Adelphi.

## KLAW HAS HENRY MYERS PLAY

New York, Sept. 14.—Marc Klaw, Inc., has secured the rights to Henry Myers' new play, "Pay a You Enter", which was temporarily known under the title of "The Beautiful Place". It was believed that Adrienne Morrison would be presented in this unique play containing but one character. Owing to the author's refusal to make revisions in the script, Miss Morrison will not appear in the production after all.

## FIRST EQUITY PLAYERS' PLAY

New York, Sept. 14.—The first production which Equity Players will make this season will be "Queen Victoria", a play by David Bell and Walter Pritchard Eaton. It will be mounted at the Equity 48th Street Theater during October. So far the cast is unannounced.

## OPERA CELEBRITIES RETURN FROM EUROPE

New York, Sept. 16.—Several operatic stars returned from stays in Europe yesterday aboard the French liner Franer. Among them were: Giovanni Martinelli, tenor of the Metropolitan Opera Company; Charles Hackett, American tenor, who will sing with the Chicago Opera Company; Giuseppe DeLuca, baritone of the Metropolitan Opera Company; Giuseppe Bambasolek, conductor with the same company, and Florence Mabeeth, leading coloratura soprano with the Chicago Opera Company.

Giacomo Lauri-Volpi, young Italian tenor, sailed yesterday for Naples.

## CAPITOL RAISES PRICES

New York, Sept. 17.—The Capitol Theater, Broadway's largest picture house, has advanced admission prices to the balcony seats five cents. The afternoon prices to the balcony have been advanced from thirty to thirty-five cents and the evening prices from fifty to fifty-five cents.

## BACK TO BROADWAY—AFTER FOUR YEARS ON BACK



Nellie Revell is back again and all Broadway is celebrating. Be it known that Miss Revell, who was known the length and breadth of Broadway as the ablest press agent and writer, spent four years on her back at the St. Vincent Hospital, New York, and it was sheer pluck and determination that kept her alive, for she was suffering from a spinal affliction that baffled physicians. —Photo by Keystone View Co.

## OTTO KAHN TO BE FETED IN VENICE

New York, Sept. 16.—Extensive preparations have been made in Vienna to honor Otto H. Kahn during his one-week stay in that city, which begins today. Kahn is highly thought of in Vienna for his work in floating the Austrian loan and for his interest in theatrical and operatic matters. Special performances and many dinners will be given in his honor.

## "PASSING SHOW" TO TOUR

New York, Sept. 14.—"The Passing Show of 1923" will begin its touring season next week in Springfield, Mass., carrying with it a cast of more than 100 people. The production will visit such cities as Buffalo, Cleveland, Toronto, Detroit, Indianapolis and Chicago, where an indefinite season will begin in the middle of November.

Frank Gaby, who was one of the principal comedians in the recent production of "The Newcomers", was added this week to the cast of "The Passing Show of 1923". Gaby will appear in several scenes of the revue, one of which was especially written for him by George Jessel.

## AARONS DENIES RUMOR

New York, Sept. 15.—When confronted with the report that he had signed up Francine Larrimore for a new production, Alfred A. Aarons distinctly denied ever having met the star, nor did he contemplate meeting her in the near future. He may have stressed his annoyance a bit when he further added that Miss Larrimore was unknown to him. The producer of "Magnaolia" remembered having heard something to the effect that she was under contract to Sam H. Harris, but he was unaware that all bets are off with the latter management so far as her appearance in William Anthony McGuire's play, "Tin Gods", is concerned.

## GRANVILLE WITH "GO-GO"

New York, Sept. 15.—Bernard Granville will leave the cast of "Vanities of 1923" at the Earl Carroll Theater tonight and join John Cort's musical production of "Go-Go", opening next week in Baltimore. Granville, who appeared with the latter show when it played last season at Daly's Sixty Third Street Theater and later at the Apollo, will be replaced at the Carroll Theater by John Ryan, formerly associated with Eddie Cantor in a double act in vaudeville.

## LOOS SHOWS AGAIN LAND STOCK SHOW

### Makes Tenth Consecutive Year at Ft. Worth's Big Spring Event

For the tenth consecutive year the J. George Loos Shows last week secured the contract for the Southwestern Exposition and Fair Stock Show at Ft. Worth, Tex. This big event will run for eight days—March 8 to 15.

The Loos shows will begin their Texas fair dates at Seguin next week and end them at Cleburne "Turkey Trot", Fair and Golden Jubilee, making a complete season of forty-two weeks since opening last spring at Ft. Worth. The lineup of attractions includes twelve shows and six rides and twenty-five cars comprise the train.

The show will again winter at the Coliseum grounds, Ft. Worth.

## JANE GREEN SUED BY WINTER GARDEN

### Injunction Is Sought in Federal Court To Prevent Singer Working for Dillingham

New York, Sept. 15.—Jane Green, formerly of the vaudeville team of Green and Blyley, is named defendant in an action brought in equity in the United States District Court by the Winter Garden Corporation, alleging breach of contract, protesting the signing up of the singer with Charles B. Dillingham and asking an injunction pending the suit, to be made final on trial, restraining the defendant from performing for any theatrical concern other than the complainant before August 1, 1924.

The amount involved is alleged to exceed \$1,000 necessary to confer Federal jurisdiction. The complainant alleges that a contract was made in August, 1920, with Miss Green and her husband, James Blyley, for a year's work at a remuneration of \$300 a week. The Winter Garden Company alleges also that it had an option whereby it could renew the contract from time to time and thus retain the services of the two.

Miss Green's act is described in the complaint as a singing act which is "novel, unique and extraordinary". The complainant alleges further that she has become invaluable to the company because she has become a popular favorite, chiefly due to her mannerisms, gestures, voice and ease of manner.

The complaint reveals that no rift in the relations between the contracting parties occurred until Mr. Blyley fell ill about a year ago and retired from the act. The contract, still with the optional clause, was then modified, according to the complaint, in order to permit Miss Green to appear alone, but at a salary of \$250 a week. On May 25, 1923, the complainant alleges the contract was renewed for another year from August 1 last.

Last August 21, says the complaint, while she was filling an engagement in Chicago in the complainant's behalf, Miss Green walked out. Since then she has refused to appear in any theater where the complainant has directed her to appear. Therefore the Winter Garden is seeking to prevent the singer from performing for anybody else and is asking that damages be ascertained and awarded.

## FILM ACTRESS GETS DAMAGE

Los Angeles, Sept. 15.—Edna Pennington, motion picture actress, was this week granted damages of \$1,638.55 in her suit against Norman Manning for \$20,500. Miss Pennington testified that on May 20, 1920, Manning employed her to appear in a Hollywood parade, with the understanding that he was to furnish transportation to and from her home. After the parade Miss Pennington claimed Manning drove recklessly and the automobile overturned, causing her severe injuries from which she did not recover sufficiently to resume her acting for more than a year.

## RANDALL RETURNS AT LAST

New York, Sept. 15.—Not without a definite purpose has Carl Randall made an extensive tour of Europe. As he stepped off the gang-plank yesterday he was seen sporting a Spanish cane, heavily filigreed in silver, which he secured in Madrid on the expert advice of Leonardo de Valencio, Spain's most cherished and revered bull thrower. But the unique Spanish stick was too much for Randall, so it has since become the property of Richard Richards, a fellow lamb, which means that Leo and his suggestion has gone for naught.

Lenore Ulric, in "Kiki", is scheduled to follow Alice Brady, in "Zander", at the Powers Theater, Chicago, but it will probably be some time as Miss Brady is making a huge success here and will doubtless remain for a number of weeks.

## FOUND GUILTY OF GIVING "INDECENT AND OBSCENE" PLAY

Los Angeles Police Judge Fines Producer Frank Egan and Nine Members of "Getting Gertie's Garter" Cast \$50 Each—Case Appealed

LOS ANGELES, Sept. 15.—Frank Egan, producer of "Getting Gertie's Garter", the Avery Hopwood farce which was presented in New York last season by Al Woods, and nine members of the cast were found guilty by Police Judge James Pope yesterday of giving "an indecent and obscene presentation."

Judge Pope imposed a fine of \$50 or twenty-five days in jail upon the ten defendants. Notice of appeal to the Superior Court was promptly made by attorney for the defense and bail of the same sum as the fine was put up.

Judge Pope, in reaching his decision, read from the manuscript and pointed out certain passages which, he said, transgressed the confines of decency. He declared that Gertie's insistent efforts to become "compromised" would, in real life, be grounds for divorce, and therefore he promptly divorced it from the list of local theatrical attractions.

Egan was first sentenced to a fine of \$500 and 100 days in jail by Judge Pope; William Burrell, the stage manager, the same, and other defendants \$100 or fifty days. Counsel for the defendants protested this, pointing out that a city ordinance upon the subject limited the sentence. Judge Pope then imposed the maximum allowed.

## GREAT RECEPTION FOR CONSTANCE COLLIER

"Our Bidders" at Globe, London, Besieged by Playgoers

London, Sept. 16 (Special Cable to The Billboard).—"Our Bidders", produced at the Globe Theater Wednesday, was besieged by playgoers all day and prices were doubled the first night. Constance Collier was given a great reception upon her return after a serious illness. She played an unpleasant, sensual Duchess comically and, with Marlon Terry and Reginald Owen, made good in varied parts. Henry Ford, as the dancing master, hit a note of farcical vulgarity surely. Alfred Drayton gave the best performance as the sentimental, money-ridden proprietor of the calculating, cynical Lady George. Margaret Bannerman lacked the finesse to convince in the last-named part, but made a laudable attempt, occasionally scoring and working hard throat. The Somerset Maugham play drags in places and misses the high comedy key thru sentimental and farcical false notes.

## BLANCHE RING'S MOTHER STARTS WILL CONTEST

Boston, Sept. 12.—Mrs. Jas. H. Ring, mother of Blanche Ring, the actress, and Cyril Ring, moving picture actor, and mother-in-law of Thomas Melghan, the film star, announces that she is going to contest the will of her 88-year-old sister, Miss Jessie Ross, who left all her savings to Benjamin Bigwood, a 30-year-old married man of Everett, Mass., who is virtually unknown to the Ring family.

Miss Ross died recently following an accident. Mrs. Ring states that in 1910 her sister made a will in which all the property was to be left to her. Two years ago another will was drawn and all property was left to Mr. Bigwood, whose father once knew Miss Ross when she supervised the servants in a Beacon street residence.

About \$6,000 is involved, and senile dementia is claimed as the ground for considering the second will invalid.

## TO BRING REVUE FROM ABROAD

New York, Sept. 15.—Walter Wanger, in acting as representative for Andre Charlot, will remain in New York just long enough to complete final arrangements for the transportation of Andre's "London Revue" to this country, when he will book return passage to London. The American presentation will take place here New Year's Eve under the management of the Selwyns. Charlot's productions are an annual event at the British capital. Prominent in the "London Revue" to be disclosed on Broadway will be Beatrice Lillie and Gertrude Lawrence.

## GT. NORTHERN OPENING DATE

Chicago, Sept. 14.—The date for the reopening of the Great Northern Theater has again been changed and the house will turn on the 18th October 6. "Sally, Irene and Mary" is to be the opening bill. This makes the premiere come on Saturday night, a novel experience to Chicagoans.

## JOHN BARRYMORE RETURNS

His Wife-Playwright Will Remain Abroad Another Year

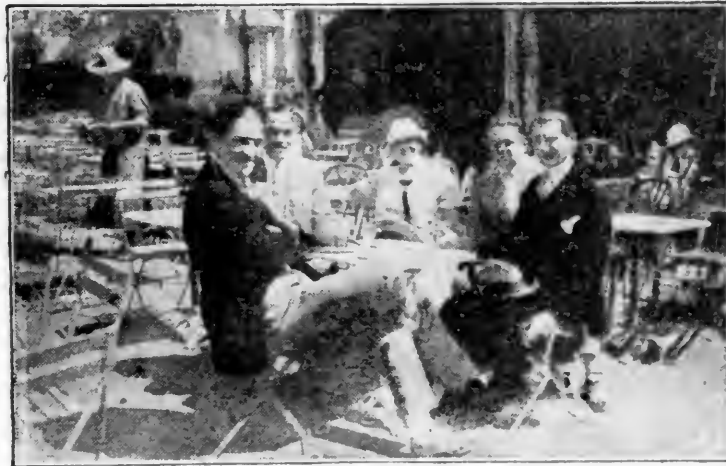
New York, Sept. 15.—John Barrymore has just returned from a six months' vacation in Europe, only to leave town in a day or so for the Coast, where he will begin work on a film version of "Beau Brummel". The star's picture contract does not, however, interfere with his reappearance in "Hamlet", which will take place about end of November. Barrymore on being interviewed, said that his wife, whose nom de plume is Michael Strange, will remain abroad for at least another year, during which time she will have finished a play especially written for him.

The play that impressed him most while in London was "The Dancers", by Viola Tree, with Gerald Du Maurier playing the leading male role. "Du Maurier," Barrymore said, "is a wonderful actor, one of those clever English artists who never come to America. He can hold the audience with the pathos in his fine acting and then change to comedy in a few minutes and convulse them with laughter. I have not seen a better play for a long while than 'The Dancers', nor a better actor than Du Maurier. We should have him visit this country."

## MAY RAZE ROCKFORD O. H.

Rockford, Ill., Sept. 16.—The Rockford Opera House, erected in 1880, and until 1914 the home of road shows, will soon be on the market, according to its owner, Frank G. Hogland. The proposal to widening Wyman Street will probably mean its destruction. The house has been closed since the war, when for a few months it changed its policy and showed motion pictures.

## A SUMMER PARTY ON THE RIVIERA



Left to right: Georgette Carpentier, Maurice, the American dancer, who has just left with his partner, Leonora Hughes, for Biarritz, to dance at a garden party before Ambassador Moore and the King of Spain; Mr. and Mrs. Duclos, and Harry Pilcer, the American dancer, now appearing at the Palace in Paris.

## "THE LULLABY" CENSORED

Bostonians Complain About "Strong" Scenes in Florence Reed's New Play

Boston, Sept. 12.—The "The Lullaby" is said to have been considerably toned down for its Boston presentation, so many complaints were made about certain obnoxious elements in the play, particularly the strong "hat" scene and dialog in the last act, that Mayor Curley held a conference with Manager Lothian at the Colonial Theater Wednesday and subsequently announced that the management had agreed to eliminate the objectionable matter in the play. The Mayor also stated that if the elimination did not satisfy complaints he would call a meeting of the Censorship Board, consisting of Judge Bolster, Police Commissioner Wilson and himself, and all three would visit the theater separately and make individual reports with recommendations as to what further action should be taken.

"The Lullaby's" engagement here is for two weeks only, it being scheduled to open in New York September 17.

## KENNEDY AND THOMAS TO GET MASONIC DEGREES

New York, Sept. 16.—The 11th annual meeting of the Supreme Council of Scottish Rite Masons of the Northern Jurisdiction of the United States will begin at the Pennsylvania Hotel here tomorrow. Five New Yorkers will be given thirty-third degrees on Tuesday, among them being Charles Rann Kennedy, actor and dramatist, and Augustus Thomas, playwright and executive head of the Producing Managers' Association.

## \$500 PRIZE OFFERED FOR BEST RADIO DRAMA

Schenectady, N. Y., Sept. 15.—The General Electric Company Broadcasting Station, WGY, is offering a prize of \$500 for the best radio drama submitted during the three months' period commencing September 1. The winning play will be sent out from the Schenectady station by the WGY players during the winter months.

The requirements of such drama are peculiar in that the author must base his appeal entirely on the imagination and the auditory sense of his audience. He must place himself in the position of one who is writing a play for a blind public.

## SILVERS GO TO COTTAGE

Chicago, Sept. 13.—Mr and Mrs. Lew Silvers returned to Chicago this week following the close of the season with "The Shepherd of the Hills", which Mr. Silvers managed for Billy Gaskill on a temporary basis. They reported an excellent season and will return to Mr. Gaskill this winter. The Silvers will go at once to their Wisconsin home to rest for a spell. Lew has a lot of fishing ideas in his head and having had a lot of experience will probably realize on some of them.

## WEHLE IN GRAND RAPIDS

Chicago, Sept. 15.—Joe Owens, musical director of the Billy Wehle Company, accompanied by Walter Deering, Ed O'Connor and Walter Avery, were in Grand Rapids this week. They were on their way to open their season of musical stock at the Orpheum Theater in Grand Rapids, Mich.

## Friend of Showfolk Elected to Senate

William Workman, Popular Virginian, Started Career as Billposter With Barnum Circus

Richmond, Va., Sept. 15.—For the first time in many years outdoor amusement interests and the interests of the outdoor advertising concerns will have a champion among the lawmakers of the Virginia Legislature when State Senator William W. Workman takes his seat next January.

Mr. Workman, now a member of the Board of Aldermen of Richmond, is the head of the Dixie Poster Company and of its parent corporation, the Burton System, controlling practically all the billboards in Virginia and extending over a great portion of the Atlantic States.

"Bill", as he is familiarly known, began his active career as one of the billposting crew of the No. 1 car of the Barnum & Bailey Circus about thirty years ago. As a youth he was the pal of the late William Rock and other talented boys who later became celebrities of the theater and white tops. He was for years sought out by circus and theatrical advance men coming here for the advice and assistance he was always ready to render. His popularity with traveling showfolk is no greater than his popularity in Richmond, as attested by his political preferment. He never waged a losing political campaign.

As a member of the State Senate Mr. Workman will, no doubt, be of incalculable advantage to the interests of outdoor showmen. The existing laws of the State give the outdoor showmen the worst of it all along the line. The taxes and license fees are exorbitant and the restrictions on the legitimate show business are so rigid that many carnivals are virtually barred. The new senator has before him many opportunities to improve conditions and make the Virginia field more desirable.

## SUIT OVER THEATER STOCK

Champaign, Ill., Sept. 15.—Charles C. Pyle, former manager of the Virginia and Rialto theaters, and H. E. McNevin, former secretary, have brought suit for the appointment of a receiver and an accounting of the affairs of the Stoolman-Pyle Corporation, which operates the Virginia Theater. The bill alleges that the theater pays "handsome profits" and the rentals are a steady source of income. Bonds to the amount of \$300,000 are alleged to have been sold for the construction of the theater. The petitioners charge that a year ago Stoolman forced McNevin to resign and that Mrs. Lois Stoolman succeeded McNevin while Pyle was forced to resign in May, 1922, and Stoolman elected himself president and treasurer, with Pyle as vice-president. It is charged that Stoolman is trying to wreck the corporation to further his interests.

Stoolman declares the action is the result of a dispute over a \$30,000 surplus fund held for the safety of stockholders and informs shareholders that the action will in no way affect their investment. McNevin, he said, never had stock and Pyle only held a small interest in the company. McNevin claims the suit is to determine the cost of the building and increase the value of the bonds.

After the suit was begun Pyle was succeeded as manager of the two theaters by A. N. Goslar, former assistant manager.

## PHILLY HOUSES DECLARED SAFE

Philadelphia, Sept. 16.—Every theater and place of amusement in this city underwent a thorough inspection last week by Fire Marshal George W. Elliott, and each establishment, together with all the appliances and physical features, was found to be in first-class condition. In his report the fire marshal stated that the theaters here have maintained a very high standard of physical safety.

## "HARWOOD BLOOD" WELL ACTED

London, Sept. 15 (Special Cable to The Billboard).—The Repertory Players on Sunday at the Kingsbury Theater produced "Harwood Blood", an indifferent piece by Frank Russell. It was well performed by a clever cast, Leo Carroll and Raymond Massey being especially good.

## THRIFTY THEATER EMPLOYEES

Spokane, Wash., Sept. 17.—Every member of the Hippodrome Theater staff must carry a savings account, according to a ruling just made by Manager Maurice Oppenheimer. Each week the employees must show a deposit to their credit, no matter how small.



# UNION MAY EXCEPT STAGE "KIDDIES" AS CHILD LABOR

## Is Belief of Frank Gillmore, Who Will Be Sole Representative of Profession at A. F. of L. Convention

NEW YORK, Sept. 17.—Frank Gillmore, executive secretary of Equity, will leave here Wednesday to attend the convention of the American Federation of Labor in Portland, Ore. He will be the sole delegate for the acting profession this year. While Mr. Gillmore's main reason is to attend the convention, he will use the opportunity to visit several branch offices of the organization and pass on other business for Equity.

Mr. Gillmore's first stop will be at Chicago, where he will confer with the Western representatives of Equity, particularly about the Baldwin Bill, which taxes travelling attractions heavily. Equity is opposing the measure and plans will be laid at this conference looking to its defeat.

From Chicago Mr. Gillmore will go to Vancouver, B. C., and from there to Portland for the convention, probably stopping off in Seattle. The convention opens October 1 and lasts for two weeks. Following its close Mr. Gillmore will travel to California, where he will address two meetings of the association, one to be held in San Francisco and one in Oakland.

The next stop will be made in Los Angeles, where the Equity secretary will stay about one week. From there Kansas City will be visited and a return stop made in Chicago. He will then return to New York, arriving here about October 31.

When asked today if he thought any important matters affecting the theatrical profession would come up at the American Federation of Labor convention, Mr. Gillmore stated that he did not expect any. The only resolution which might affect the theater, he stated, is one on child labor, which is almost certain to be introduced. Mr. Gillmore declared that while he was much opposed to the labor of children in mills and factories, he thought the case of stage children was quite different and would try to have the resolution modified, if necessary, to exempt them from its rulings. Mr. Gillmore said if the convention does not accede to his request Equity will be willing to abide by the will of the majority, but he believes if proper provisions are made for the schooling of stage children and restrictions made governing their welfare, the Federation will probably see the matter differently than as a straight case of child labor.

### "THE OUTSIDER" PUT OFF

New York, Sept. 15.—The production of "The Outsider", one of the outstanding successes of the London season, which was to have gone into rehearsal almost immediately here under the direction of William Harris, Jr., has been postponed until later in the season. The reason for the postponement is because of an unsatisfactory last act. This section of the play was deemed to be anti-climactic and the author is to come to this country and rewrite it. It is expected that the play will be ready for production about the first of next year.

Richard Bennett, who was to have played the principal male role in "The Outsider", has been engaged by the Shuberts to appear in "The Danvers". This is another play which has been successful in London, with Gerald du Maurier and Tallulah Bankhead in the leading parts. These two roles will be played here by Richard Bennett and Jean Oliver, a newcomer to Broadway. Miss Oliver has had extensive experience in stock and is a discovery of Mr. Bennett's.

### WEITING OPERA HOUSE CLOSED

#### Syracuse Building Commissioner Orders Changes for Theater

Syracuse, N. Y., Sept. 15.—Reopening of the Weiting Opera House with Columbia burlesque has been blocked by the Commissioner of Public Safety, who orders that the theater can not be used until the owners have complied with requirements of the building code. A sprinkler system must be installed and other changes made. The Shuberts are ready to sign a new lease for the theater, William Rubin, their local representative, says.

### ORCHESTRA OF WOMEN

Chicago, Sept. 15.—Irma Glen Becklenberg, termed the youngest orchestra leader in Chicago, has returned from a four months' tour of Europe and has begun the organization of an orchestra composed entirely of women.

### OVATION FOR PAVLOWA

#### At Covent Garden, London—Special Performance for Japanese Relief

London, Sept. 22.—Pavlova was tendered a tremendous reception at the Covent Garden Opera House in "Fairy Doll", "Ajanta Frescoes" and "Divertissements". The Indian dance produces the effect of old Buddhist sculpture most vitally and is more ambitious than anything Pavlova has yet offered, with exquisite music by Tcherepnin. Nivikoff is an ideal partner for Pavlova. Hilda Batsova had a considerable share of the applause. She is an English dancer, her real name being Boot, but has Russified her name like several others of the company. The proceeds of one special performance were given by Pavlova to the Japanese Relief Fund. Her dancing was broadcasted, the radio fans listening to the music and the patter of feet.

### MARTHA HEDMAN IN "THANK-U"

New York, Sept. 15.—John Golden has engaged Martha Hedman to play the role of Diane Lee in the special Boston cast of the Winchell Smith-Tom Cushing comedy, "Thank-U", which opens at the Hollis Street Theater there September 24. Harry Davenport will again play the Rev. David Lee, and others included in the company are Richard Sterling, Frank Monroe, Phyllis Rankin, George A. Shaller, Phil Bishop, Nancy Lee, Edward Crandall, Jr.; Helen Judson, Eleanor Post, Frederick Malcolm, Herbert Saunders, Elisha Cook, Jr.; Albert Hyde, Will Chatterton and Leslie Palm.

### GREGORY IN CHICAGO

Chicago, Sept. 13.—Will H. Gregory has returned from a tour with "Her Temporary Husband", on chautauqua time, in which he played the leading part and was manager.

### KING OF SWEDEN HOST TO REPRESENTATIVES OF FOURTEEN NATIONS



King Gustaf, with the Comte de la Vaux on his left, receiving the delegates to the Federation of Aeronautics International, which met recently at the Gothenburg Exposition in Sweden. —Photo: Wide World Photos.

### WANTED DIALOG STOPPED

New York, Sept. 15.—Last Tuesday night the performance of "The Crooked Square" at the Hudson Theater came very nearly being broken up by the remarks of a spectator in a box who took exception to some of the dialog used in the play.

In the scene in question Edna Hubbard and Ruth Donnelly, playing girls who have just been released from a reformatory, were in the midst of relating the experiences which sent them there. This was a somewhat vivid description of prostitution with some rather unvarnished language. A man seated in one of the boxes seemingly took exception to this, for he shouted, "Stop that language!" There was a moment of silence on the players' part and then the dialog was resumed, as the audience craned its necks to see who had caused the disturbance.

A minute or two later the man again shouted, "Stop that language!" and an usher came down to him and whispered something in his ear. Miss Hubbard and Miss Donnelly were visibly agitated by the disturbance, but pluckily kept on with the play, while the audience buzzed its comments. After a few moments of this the disturber left the theater and the house quieted down.

During the first-act intermission the man was accosted just outside the theater by several men in the audience and asked for his reasons for objecting to the dialog. He voiced his opinions in a loud voice and a large crowd quickly gathered. Two policemen soon arrived on the scene and escorted him to the Geneva Restaurant, next door to the Hudson Theater, where they evidently spirited him away, for nothing was seen of him later.

The disturbance rather upset the two players who were on the stage when it happened, an inquiry back stage revealed, but both were able to resume playing and the rest of the piece continued without incident.

### "THE FOOL" HAS 'EM TALKING

Worcester, Mass., Sept. 13.—Channing Pollock's "The Fool" played to banner business here last week, and that its effect was strongly felt is evidenced by the fact that people here are still talking about it and saying with voluntary enthusiasm that it was the best play they ever saw.

## FIRE SWEEPS MAINE RESORT

### Hotel and Amusement Places at Old Orchard Suffer Heavy Loss

Old Orchard, Me., Sept. 15.—The Forest Pier Hotel and several amusement places were destroyed by fire here early today with a damage estimated at \$150,000. The colony here is well-nigh deserted and had it not been for a breeze, which swept sparks out to sea, the entire place might have been destroyed. All fire-fighting apparatus was called out and was reinforced by help from Portland, Biddeford and Saco.

Their efforts prevented a repetition of the disaster of 1907, when fire caused a loss of \$175,000 to the resort.

Origin of the fire has not been determined. It is believed to have started in the "Temple of Fun", near the head of the pier, and to have spread both ways. Most of the property destroyed was owned by J. W. Duffy, of Lawrence, Mass. The merry-go-round, which was consumed by the flames, was owned by Duffy and Edward Rhoades, of Reading, Pa.

### JUDGMENT IN FAVOR OF SOVIET MOVIE CO.

New York Sept. 15.—Judgment for \$1,400.86 has been filed in the Supreme Court against Reginald Warde, Inc., in favor of the Russo-American Cinema Exchange, Inc. The judgment was obtained by default in an action brought to recover \$1,345.92. It is alleged the Warde concern made an agreement to supply the plaintiff with ten motion pictures to be submitted to the Russian Soviet Government, with the option ninety days thereafter of availing itself of the exclusive right to exhibit the pictures in Russia. It is alleged if plaintiff decided to cancel the contract it could return the pictures, and the Warde concern would return \$1,000 paid on account and \$345.92 for the sample prints and negatives and can containers.

Plaintiff charges it decided to cancel the agreement and tendered the return of the prints and negatives, which offer was refused, as was the money paid over to defendant. Arthur L. Davis, of 200 Fifth avenue, is attorney for the plaintiff.

### UNDERSTUDY GETS CHANCE

New York, Sept. 15.—Symona Boniface has played in Mary Newcomb's place in "The Woman of the Jury" at the Eltinge Theater for several days, due to Miss Newcomb's inability to work. This was caused by her collapse while brooding over news received from California that her husband, Robert Edson, was seriously ill there.

Miss Boniface had been engaged to understudy Miss Newcomb and had just arrived in town from playing a stock engagement. She had never seen the part and dropped into the theater at 7:45 to look for mail. Miss Boniface was then told that Miss Newcomb would be unable to play and she would have to get ready to go on in the part.

She was given fifteen minutes for rehearsal and told the plot of the piece. By "winging" the part she was able to get thru the performance, tho not without some uncertainty. Later in the week she was playing "letter perfect". It so happened that the understudy who had been originally engaged for Miss Newcomb's part was sent on the road the day previous to Miss Newcomb's collapse to play in the road company of "The Love Child". In the emergency Miss Boniface was the only one available for the part.

### ALEX A. AARONS RETURNS

New York, Sept. 14.—Alex A. Aarons, son of Alfred E. Aarons, has just returned from England, where he witnessed the London opening of his production, "Stop Filtrating", familiarly known in this country under the original name of "For Goodness' Sake". He says P. G. Wodehouse, the English librettist and playwright, is writing a new musical comedy for Fred and Adele Astair, who are appearing in Aarons' London production. In view of this the Astairs are not expected to return to America for many months.

### OPERA SINGER IN "CASANOVA"

New York, Sept. 15.—Mary Ellis, who has appeared at the Metropolitan Opera House in such notable productions as "Louise", "The Bluebird", "Faust" and other operas, will be one of the featured members of "Casanova" when the Woods-Miller production is presented at the Empire Theater September 24.

### TO PRODUCE "SWEET SUSIE"

New York, Sept. 14.—Edwin Miles Fardman has secured the American and English rights to the musical comedy now running in Berlin under the title of "Susse Susie". In all probability the German importation will be rechristened "Sweet Susie" when the production for this country is made. The play, in brief, has to do with a Prince's amour with a manikin during the time of the Congress of Vienna. The book is by August Neidhardt and Richard Itars, and the music by Siegfried Grzyb.

### LOAN SCENERY

New York, Sept. 17.—The Metropolitan Opera House here has lent the scenery of "Oberon", the opera, to the State Opera House, Vienna, where it will be presented in October. The high cost of scenery in Vienna prohibited the production unless it could be secured somewhere else. The Vienna company will pay the transportation.

# FAVOR EXHIBITOR-CONTROLLED DISTRIBUTING ORGANIZATION

## Enthusiastic Meeting Held in Los Angeles by M. P. T. O. of Southern California—Aim To Lower Costs in Movie Field

LOS ANGELES, Sept. 13.—That the exhibitors of this territory are in a receptive state of mind for an exhibitor-owned and controlled distributing organization was evidenced yesterday at a meeting held here under auspices of the Motion Picture Theater Owners of Southern California for the purpose of considering the advisability of endorsing such an association.

The meeting was called by Glenn Harper, secretary of the local exhibitors' organization, who explained the origin and purpose of the Motion Picture Theater Owners' Distributing Corporation, which was recently organized and is sponsored by the M. P. T. O. of A. Carl Anderson, chairman of the advisory committee of the association and president of the newly formed Anderson Pictures Corporation, explained to the assembled exhibitors the plan his company will follow in distributing the product of the theater owners' organization.

That the sentiment of the assemblage favored the departure in distribution methods was clearly expressed by the various speakers, including W. W. Whitsen, of San Diego, who stated that the exhibitors had long awaited a real distributing organization of their own.

Harry Leonhardt, a well-known figure in local film circles, heartily endorsed the plan and paid tribute to Carl Anderson, whom he has known thirty years. Mr. Leonhardt spoke of the need of an exhibitor-controlled distributing corporation as a medium of bringing rental prices down to an equitable basis.

For the Motion Picture Directors' Association, which will be interested in the production end of the plan, Phil Rosen, John Ince and George Sargeant, secretary of the M. P. D. A., endorsed the efforts of the Theater Owners of America and the Anderson Pictures Corporation as long-desired mediums for the filming and distribution of better pictures at more equitable rental prices.

Wedgewood Nowell, popular player of the Hollywood motion picture colony, stated that the actor would welcome a concern that will permit a director free rein in producing pictures. He cited numerous instances where screen entertainment was greatly depreciated because of home-office interference.

Harry Hammond Beall, representative of The Exhibitors' Herald, who introduced President Anderson, told of the film man's long and successful experience in the motion picture industry.

A telegram of endorsement from the Motion Picture Theater Owners of Canada was read at the meeting, which was one of the most enthusiastic of its kind ever held in this city. Those present expressed their confidence in the plans outlined, which propose to lower distribution costs, eliminate padding in production and do away with the fabulous salaries paid to stars.

### LAMBS' CLUB ELECTION

New York, Sept. 15.—Election of officers of the Lambs' Club will not take place until after next Thursday, when the council meets to decide upon a nominating committee. It was learned this week from P. H. Withey, manager of the club. In the opinion of Mr. Withey it is highly probable that A. O. Brown, the Shepherd for the past two years, will be renominated and elected to succeed himself once again. He is well liked and is popular with the members, according to the manager. Altho Mr. Brown has not given any idea of whether he will consent to run again, it is understood that he is not desirous of continuing in office. However, it is hoped that he will become a candidate in view of the fact that next year will witness the fiftieth anniversary of the club, and the members think it advisable to have their favorite resigning on the occasion of its birthday.

### ASKS \$50,000 FOR INJURIES

Joliet, Ill., Sept. 15.—Frank Thielen, president of the Northern Central States Fair Association and owner of a chain of vaudeville theaters in this section, has filed suit for \$50,000 damage against James G. Heggie as the result of an accident here September 12, 1922, when a stone fell from the top floor of the Heggie Building and struck him on the head. Thielen suffered a fractured skull and an operation was necessary.

## LIMITED DRAMATIC FARE STEERMAN RESIGNS FROM ACTORS' ASS'N

For Iowa and Mississippi Valley Theaters This Season

Iowa City, Ia., Sept. 17.—The "chilly response" last season of Iowa and Mississippi Valley managers to the offerings of New York and Chicago managers will result in a limited dramatic fare this season, according to local managers. Except for musical comedies, other entertainments, regardless of their Broadway successes, were not welcomed and this year the producers do not seem anxious to book the towns which turned them down last season. The Englert Theater here opens its season tomorrow with "My China Doll", starring Barbara Bronell. Other bookings include Fiske O'Hara, "The Rat"; "The Cat and the Canary"; "Little Nellie Kelly"; "Sally, Irene and Mary"; "The First Year"; Ed Wynn, Ruth St. Denis and Ted Shawn, "May Robson, Nell O'Brien's Minstrels"; "Splice of 1922"; "Passing Show"; "Blossom Time"; "Gingham Girl" and "The Clinging Vine".

### Vice-Chairman Steps Out Because of Disagreement Over Federation Policy

London, Sept. 16 (Special Cable to The Billboard).—A. Harding Steerman has resigned the vice-chairmanship of the Actors' Association owing to a disagreement over the federation policy. Steerman served long and regularly on committee and council work. He has been acting chairman during Fisher White's absence. The loss is a severe one to the Actors' Association because of Steerman's common sense, balance and devotion.

### PEMBERTON GETTING READY

New York, Sept. 14.—Brock Pemberton will offer "The White Desert", by Maxwell Anderson, as his first production of the season. Pemberton will be identified with an associate producer, whose name to date has been withheld. Several Pirandello plays have been previously announced for this year for production by Pemberton.

### "THE LEFTOVER" OPENS

New York, Sept. 14.—"The Leftover" was given its first performance this week at Stamford. The entire cast for Henry W. Savage's musical comedy includes Ada May, Eddie Nelson, Aline McGill, Adora Andrews, Irene Dunn, Edouard Clannell, Flavia Arcaro, Harry Welford, Nick Long, Jr.; Mark Smith, Karl Stall, Leonard St. Leon and Fowler and Tamara. The production is due in New York in about three weeks.



Members of Al Benson's Kiddie Revue, for nine weeks at Woodlawn Park, Trenton, N. J. Something new in park attractions and promises big things.

# BUSINESS RECORDS

## NEW INCORPORATIONS

### New York

Superior Productions, Manhattan, theater proprietors, 50 shares preferred stock, \$100 each; 100 common, no par value; active capital, \$500. J. Lurie, I. Skutch, J. P. H. Ripper. (Attorneys, Felner, Meas & Skutch, 22 Exchange Place.)

Efrem Zimbalist, Manhattan, motion pictures, 1,000 shares preferred stock, \$100 each; 1,000 common, no par value; active capital, \$500. J. L. Greenberg, J. M. Berk, M. Tischler. (Attorney, L. J. Luce, 165 Broadway.)

Leaders Music Store, Liberty, \$20,000. Cohen, H. J. Steinbrink. (Attorney, H. Kaufman, 215 Montague St., Brooklyn.)

Andy & Min Corp., Manhattan, theatrical, \$10,000. J. Leffler, J. Goetta, F. C. Schopbach. (Attorney, J. J. Sullivan, 203 Broadway.)

Sims Amusement Corp., Bronx, motion picture theaters, \$5,000. J. and M. Sims, L. D. Adolph. (Attorney, J. E. Boudin, 119 West Fortieth St.)

Foto Toples, Manhattan, motion pictures, \$10,000. H. and C. A. Seeb, W. T. Hennessey. (Attorney, A. Groenestein, 41 Park Row.)

G. Leblanc, orchestra instruments, \$1,000. E. I. Unger, J. C. McGowan. (Attorney, L. C. Wells, 32 Court St., Brooklyn.)

Columbus Cinema Production Co., Manhattan, \$5,000. N. S. Mendoff, M. A. Sola, A. Gandolfi. (Attorney, M. B. Mays, Woodhaven.)

Kelly & Co., Manhattan, motion pictures, \$5,000. H. A. Kelly, E. G. Gonzalez, F. A. Eavin. (Attorney, L. Block, 219 W. Thirty-fourth St.)

### Missouri

Paul Felix Amusement Enterprises, Kansas

City, \$20,000 and 200 shares no par value, to own and operate theaters, parks and amusement propositions, Paul Felix, Oscar Felix, Zillah Felix.

### Delaware Charters

Calumet Pictures Corp., to take and exhibit films, \$600,000. Edward L. Boudine, Katoah, N. Y.; James Lindsay, Tom S. Kingman, New York. (Delaware Registration Trust Co.)

United States Educational Film & Slide Co., Wilmington, \$100,000. (Colonial Charter Co.)

### Iowa

Star Theater Company, Mason City, \$10,000; to operate Star Theater, Mason City, and other such theaters as may be required by the company in the course of its business either in Mason City or in other cities; W. E. Millington, M. K. Tournier, M. R. Tournier.

### Kentucky

Columbia Amusement Company, McCracken, \$50,000; L. F. Keller, R. R. Kirkland, R. C. Davis, Leo Haag.

### Missouri

Twelfth Street Amusement Company, Kansas City, \$10,000; to conduct general amusement business; Archie Josephson, Reuben Finkelstein, J. A. Harzfeld, J. H. Roth.

### Texas

Southern Theatrical Corporation, Dallas, \$100,000; to finance the erection of a theater at Dallas; J. H. Yeorgian, Jr., Lafayette Fitzhugh, R. T. Meador.

Galveston Opera House Company, Galveston, \$5,000; J. E. Pearce, Hoskins Foster, Edward Rigg.

### LITIGATIONS

Alleging that it was implied to acquire the lease of a motion picture theater at 856 858

New York, Sept. 15.—Failure to meet several notes when they fell due has resulted in the filing in the Supreme Court of an action brought by William H. Barker to recover \$19,972.75 from Marshall W. Tzagart. According to the complaint, in 1917 and divers dates thereafter Tzagart gave promissory notes to one W. R. Phelps for \$5,152, \$5,150 and \$5,152, respectively, to the Prudential Finance Corporation for \$1,917 and Samuel H. Hirsch & Company for \$1,000. It is alleged Tzagart defaulted in the payment of the notes and on failing to collect same they were collectively assigned to Barker, who brings suit to recover.

New York, Sept. 15.—Suit to recover \$2,215 from the Instructive Film Society of America was filed this week in the Supreme Court by the Clarmont Laboratories, Inc. According to the complaint filed by Allan A. Deutsch in the County Clerk's office, the plaintiffs allege that between March and June last it furnished and performed services for the defendant valued at \$2,007 and spent \$208 in connection with same, which is still due the plaintiffs.

New York, Sept. 17.—Justice Wasservogel in the Supreme Court this week, reserved decision on an application for summary judgment on the pleadings for John S. Cooper, Lewis Don Gillings and George H. Shreve in their suit against the Arrow Film Corporation, of 220 West 42nd street. The suit is over a trade acceptance for \$3,000 issued in 1921 at Los Angeles, Calif., by the Norman Manning Productions, Inc., which, it is asserted, ultimately was assigned over to the plaintiffs, who say they were unable to collect same when it fell due. On the other hand, the Arrow concern alleges that in 1921 they had an agreement with the Norman Manning people to distribute the picture, "Idle Workers", a two-reel comedy, and gave the note as part payment, with the understanding it was not to be negotiated or paid unless the picture was released as one of a series of twelve comedy pictures to be made by a "different" producer of pictures. As this "different" producer decided not to produce the Arrow concern says it asked the Manning Production to take the reel off its hands and return the note. Instead of complying, it is charged, they assigned the note to plaintiffs, who brought suit to recover.

Utica, N. Y., Sept. 15.—Associated First National Pictures, Inc., has taken an appeal from a \$17,000 verdict given the Alhambra Amusement Company, Inc., of this city, on an alleged breach of contract suit given in Supreme Court in 1922. The appeal will be argued at Rochester soon.

Atlantic City, N. J., Sept. 16.—Julius Gott, thru his father, Morris Gott, started suit yesterday to recover \$10,000 damages from Joe Morris owner of the carousel at Rentezvous Park, on which the boy is alleged to have been injured. The father claimed that while attempting to capture the brass ring held by a mechanical arm, the boy's hand was caught and one of his fingers torn off.

### CAPITAL INCREASES

Inter Theater Arts, New York, to issue 400 additional shares common stock, no par value.

### DISSOLUTIONS

Albany Theater Corp., Schenectady.

Billie Burke will be seen this season under the management of her husband, Florenz Ziegfeld, in a new play, the title of which remains a grave secret. Miss Burke and her daughter, Patricia, have returned to their home at Hastings-on-Hudson after a month's vacation in the Adirondacks.

ILLINOIS RULING WON'T AFFECT N. Y., SAYS T. O. C. C.

Contract Rights of Members to Hearst Pictures Will Be Rushed Despite Unfavorable Decision

NEW YORK, Sept. 15.—The Theater Owners' Chamber of Commerce of New York claims that the denial last week in Illinois of an injunction to prevent the showing of "The Loves of Women" in a theater in Champaign which is reported to one that booked it a year ago thru Famous Players-Lasky will not keep it from bringing similar suits in New York State.

An official of the T. O. C. C. stated that the Illinois suit failed because the right companies were not named defendants. Secretary Sam A. Morross said that suit should have been brought against Famous Players and against the Galvan-Cosmopolitan Pictures Corporation. He said that a conference was held this week between the attorneys of the T. O. C. C. and Nathan Barkin, attorney for William Randolph Hearst, president of Cosmopolitan. Another conference is scheduled for Monday.

Letters all over the country contracted for "Loves of Women" and "Little Old New York" from Famous Players. When Hearst switched his distribution to Galvan all these contracts were nullified that the pictures would not be delivered by Famous and Galvan refused to release them to the circuit holders at the old terms.

The Illinois suit was brought in the Federal District Court at Urbana by the Stroman Film Corporation, operating the Virginia Theater in Champaign. It sought to enjoin the showing of the picture at the Orpheum. Judge P. H. Jones denied that the film showing could not be restrained because the Stroman Film Corporation had no contract with the Cosmopolitan Corporation.

J. P. C. FIGHTING BATTLES FOR CHORUS GIRLS

London, Sept. 15 (Special Cable to The Billboard).—The Joint Protection Committee was successful in persuading Justice McCardie to quash the interim injunction obtained by J. B. Arnold, of the "King Wu Revue", thus enabling the J. P. C. to close Arnold again the moment he opens.

The J. P. C. employed the renowned Patrick Hastings, K. C., M. P., and it was a battle royal between legal luminaries. McCardie gave orders for a speedy trial, which will come on about November, and up to date legal costs for the J. P. C. amount to over a thousand dollars. This will be but a "feebly" before the case is finished, but money is the last thought in the committee's campaign to protect 35 chorus girls.

CATHEDRAL IN FILM CALLED SACRILEGE

London, Sept. 15 (Special Cable to The Billboard).—In filming "The Life of Thomas A' Becket" the facade and interior of Canterbury Cathedral were used, causing down great wrath on the head of the Stoll people for sacrilegious desecration, etc.

In the film Sir Frank Benson plays Becket and Sidney Pavyton the Archbishop of York.

MARTIAL LAW MAY HURT FAIRS AND CARNIVALS

Martial law has been proclaimed in Oklahoma, and it is feared that this may have a disastrous effect on fairs and carnivals in that State.

J. C. MILLER IN HOSPITAL

Broken Leg Being Treated in Kansas City—May Alter Plans for Launching Miller Bros.' Show Next Spring

A letter from Joseph C. Miller of Miller Bros. is received, stating that because of his broken leg he cannot give any details of his plans for the next season. He says that his V. P. West organization for next season has been postponed. His letter from Kansas City, dated September 15, follows:

Dear Sirs—I am in the St. Luke Hospital here for treatment of my broken leg—which I sustained at the ranch the latter part of June. I have been here some time and as the injury is serious pending to the extent as it probably should I may have to stay here for some time.

This has interfered with our show plans. I had a large number of replies to the ad we ran in The Billboard for equipment, but my condition has prevented me from being able to accept any of it, when I will do if my leg improves so I can travel any time soon. Should I not be able to do so we may have to alter our plans, as it takes a man with two good "underpins" to run a real Wild West show. Have you had a large number of applications for positions for next year, and an amount of letters in hand that I cannot get away to read of them, as my condition is such that I have not had time to answer them, but I hope you will hear from me well in the near future.

VAUDEVILLE'S BIG SUM FOR JAPANESE RELIEF

New York, Sept. 17.—Between \$75,000 and \$100,000 will be contributed to the fund for the relief of the Japanese earthquake sufferers as a result of the generosity of patrons and managers of the Keith-Orpheum, Moss and Proctor vaudeville theaters and members of the Vaudeville Managers Protective Association. Of this sum \$36,200 was raised in Greater New York in the Keith and affiliated houses. Advance reports of money raised in the Orpheum theaters, including Chicago and San Francisco, indicate that at least \$40,000 is to be the total. This gives the vaudeville fund a total of \$76,200, with the out of town Keith and Proctor houses yet to be listed from. The fund which was raised during the past eight days, ending last (Sunday) night, will be given to the Red Cross by R. F. Adams, who is a member of the committee.

Words by Miss Scott. "That Warbler, Miss" might not be a song by the rest of the country in the matter of the Japanese Relief Fund. Warbler, a popular song, was one of the songs of the fund. The fund for the Red Cross in assistance of the sufferers of the great earthquake which was held in the hall of the Hotel Hamilton, 47 St. James Street, Manhattan, New York, at 10:30 P. M. on Monday, September 17, was a grand success. The fund for the relief of the Japanese earthquake sufferers was raised during the past eight days, ending last (Sunday) night, will be given to the Red Cross by R. F. Adams, who is a member of the committee.

A large crowd was in attendance and dancing was enjoyed until 2:00 A. M. Saturday morning. About \$20,000 was raised for the Warbler Red Cross fund for the Japanese Relief, bringing the total to date \$20,000.

BURLESQUE SUPPLEMENTALS

"Miss Venus" Censored and Commended

New York, Sept. 15.—When seen in the offices of the Mutual Burlesque Association yesterday Al Singer, general manager of the M. B. A., commended the Broadway review of "Miss Venus" as fully justified, as he had reviewed the same performance, and immediately issued orders for the elimination of the objectionable features in the show, and replacing them with clean and clever comedy. In order to reorganize the show to meet the requirements of the M. B. A. it was deemed advisable to make a change in managers for the company. Likewise being out two of the feminine principals and replacing them with others in the persons of Marie Cullen, comedian, and Nellie New, ingenue. Reports from Newark to the M. B. A. indicate that the various changes in the personnel of the show and elimination of objectionable features, and replacement by others, has brought the show up to the standard set by the M. B. A.

This move by the M. B. A. is to be commended, and if they continue to take immediate action when a show is not up to the standard to force those responsible for its production and presentation to bring it up to the standard it will benefit the confidence of house managers, at the same time impress on producing managers the necessity of conforming with the requirements of the M. B. A. for clean and clever burlesque.

"Step Lively Girls" Okayed by Censors

New York, Sept. 15.—The Broadway review of Julius Michaels' "Step Lively Girls" at the Star Theater, Brooklyn, N. Y., carried a criticism of the subplots and choristers' "grind" while in a song number on the "runway" and when it was called to the attention of Company Manager Julius Michaels and Al Singer, general manager of the Mutual Burlesque Association, they issued immediate orders for its elimination. When the show was again reviewed later in the week, all objectionable features had been eliminated, and the show is now up to the standard in every particular and commended to be one of the cleanest and cleverest productions and presentations to be seen in burlesque.

Nat Mortan Makes Good

New York, Sept. 15.—Nat Mortan, who has taken a number of vaudeville artistes and placed them with burlesque shows, is highly elated over the fact that there has only been one complaint so far this season of his numerous engagements.

Nat says there is no foundation for the rumor that Jack Stubb and Ethel Bartlett are about to exit from "Uncle" Bill Campbell's "Yachtful Follies" on the Columbia Circuit as both of them are well set for the season.

Ed Sanford, who has made a decided hit as a character straight in "Barney Google" number one show, fell and broke a leg while playing Roshomon, N. Y. This has caused his retirement from the company until his recovery, when he will again rejoin the company, as the Partisan Amusement Company considers him such an asset to the show that it has declined to cancel his contract. Charles Edwards, formerly of the Harry Hastings executive staff and last season manager of the Casino Theater, Philadelphia, replaced Gus Kahn as manager of the "Barney Google" Company at Youngstown, O., yesterday.

EQUITY DECIDES AGAINST CARROLL

Holds Contract Between Dorothea Neville and "Vanities" Producer Not Binding

New York, Sept. 15.—Equity has decided that Dorothea Neville, who has been playing in "Vanities of 1923" at the Earl Carroll Theater, was right in leaving the show, the Earl Carroll said she was not.

Miss Neville left the "Vanities" September 8 and the supposition is that she received a better offer for her services than what she was getting with Carroll. Carroll maintained he had a run-of-the-play contract with her and complained to Equity about her conduct. He said he was willing to issue an Equity run-of-the-play contract to Miss Neville to replace the one he had with her, which was of his own manufacture. He also said he understood Miss Neville was offered more money by another manager, and he failing to increase her salary to a like amount, she left his show. He claimed Equity should order her back, but said he was willing to abide by the organization's decision in the matter.

Equity, on investigation, found that the contract held by Carroll for her services differed from the one Miss Neville possessed. Her copy called for the number of performances to be those of "the custom of the house", with holiday shows unpaid for. Carroll's copy was originally the same, but had the clause by which the player agreed to "perform at all extra performances without extra compensation" stricken out, while a clause was written in in longhand stating the manager agrees that eight performances shall constitute a week.

Miss Neville claims she was advised that the contract she held was one-sided and inequitable, therefore not binding, so she sought other engagements. Equity held that the contract was not binding on her and she was at liberty to leave Carroll under it. It is probable that Miss Neville will be seen in the forthcoming "Greenwich Village Follies".

PEACE WITH MUSIC MEN

(Continued from page 5)  
The music men for the use of their copyrighted compositions cannot be evaded. That other independent organizations of exhibitors will follow in the footsteps of the M. P. T. O. of the Northwest was made evident when The Billboard learned that Business Manager Ritchie, of the Michigan M. P. T. O., who is now in New York, conferred on Saturday with officials of the society on the subject of arranging a similar agreement. Ritchie, it is understood, invited the officials of the society to attend the convention of the Michigan organization which is to be held in Detroit October 16 and 17.

Lower Rates Allowed

While no detailed report has been received in New York about the agreement with the M. P. T. O. of the Northwest, it is known that an adjustment of the general license fees exacted by the society was granted by E. C. Mills, executive of the society, who conferred with the Northwest officials in Minneapolis. This adjustment is based upon a concession made to the theaters in smaller communities, which will pay seven and one-half cents tax per seat per annum. The theaters in the larger cities will pay on the basis of ten cents per seat. The States of Minnesota, North and South Dakota, and Northern Wisconsin are included in the M. P. T. O. of the Northwest.

The so-called joint statement issued by Sydney S. Cohen and ascribed by him to the M. P. T. O. and the S. C. A. P., was not wholly true, according to officials of the music men's organization. The portion of the statement which was absolutely denied by the S. C. A. P. said that the pending conference between the two organizations would particularly consider a plan under which the society would be paid for the use of its music by services rendered in the shape of advertising "plugs" for its songs.

No Reciprocal Settlement

At the offices of the S. C. A. P. it was stated positively that the society would not give up its licensing rights in any manner, nor would any of its publisher-members be permitted to enter into any reciprocal agreement with exhibitors under which the right to play its music would be traded for songplugging.

The conference between committees of the M. P. T. O. and the S. C. A. P. is scheduled for September 28. It is said that no other separate agreements will be made with exhibitor organizations until after the conference with the national body.

William A. Steffen, of the M. P. T. O. of the Northwest, made the following statement after the negotiations with E. C. Mills were successfully completed:

"This agreement marks the end of the misunderstanding heretofore existing between music men and exhibitors in this section, and is in line with similar arrangements now being made wherever responsible exhibitor organizations get together with the music men."

The fees collected by the Society of Composers, Authors and Musicians now amount to around \$500,000 yearly, the greater portion of which is paid by exhibitors.

GUMPERTZ GIVEN DINNER

New York, Sept. 17.—Samuel W. Gumpertz was given a dinner tonight at the Hotel Shelburne by the Coney Island Board of Trade and citizens of the island in honor of his sixteenth year as president of the board. Prominent city officials and showfolk were present.

Other Motion Picture News, Views and Reviews, Beginning Page 58

FLAMES THREATEN APARTMENTS

New York, Sept. 17.—A conflagration in a two-story tenement building in the East 100th Street neighborhood, threatened for the most part to spare the theatrical profession, when a fire broke out in the dumb water shaft of the building.

The fire was extinguished shortly after its discovery. Its cause has not been determined.

RUBIN & CHERRY GOING TO CUBA

(Continued from page 5)

Among the several weeks looking over the outdoor amusement situation. He visited New York and accompanied by Senior Tadeo Valero, manager of the show, has inspected several carnival organizations. They went to Toronto and saw the Canadian National Exhibition, and then to Jackson, Tenn., and Beaufort, N. C., where they saw the appearance and heard the music of the Rubin & Cherry Shows there at the time of their last visit. Mr. Goldberg for the show to appear in its entirety in Cuba next winter.

After several consultations, in between which visits were made to Cuba and every saw and heard communication with Havana was kept up, final arrangements were completed last Wednesday night, the contract was signed and the Cuban impresarios left for points East with a view to instituting a publicity campaign to interest prospective tourists from the U. S. during the winter.

The contract calls for the complete Rubin & Cherry Shows, the entire "Orange" string of thirty cars and complete personnel of the show to leave immediately for Havana, Cuba, where the "Orange" string will arrive for a seven weeks' tour of the island after which the "Artistic" will open at Havana, at Habana Park for another seven weeks, making a fourteen week stay on the island.

The timing of the show will be arranged by Messrs. Gonsola and Guardado so that the show will appear during the very best season of the year.

The contract has specified that all material and every angle of the composition and the timing of the entire show is a great source of consultation to the members of the show company. There will be no winter artists employed during the tour, and arrangements have already been made for it to open its seasonal tour at Key West, Fla., early in November next year.

The Rubin & Cherry Shows will go into Havana Park following the engagement of the "Orange" string attractions and rides for the Senior Guardado contracted while Mr. Goldberg was in Toronto, Ont. To be sure the "Orange" string will start at the Hotel America, New York, and after the following night after from him to the "Artistic" string. He has signed contracts with the Havana impresarios for the "Orange" string for seven weeks next. Rubin & Cherry will play for fourteen weeks, seven in the island and seven Habana Park.

# VAUDEVILLE

NEWS THAT IS NEWS, HONEST AND DISINTERESTED REVIEWS

Conducted by EDWARD HAFTEL

## PRODUCTION ACTS STARS MUST HAVE INEXPENSIVE SUPPORT

### Keith Office Not in Market for Acts Featuring Headliners With Heavy Salary List—Encouraging New Talent Development

NEW YORK, Sept. 15.—Word emanates from the Keith booking offices to the effect that new production acts to meet with favor must be so hooked up that not more than two high-priced stars are in the act, regardless of the number of people in the cast or the money asked for the offering. The talent in support of the "names" in the act must be "good", but reasonable in price, for if the stars need too much around them they are not of the kind that can draw. If they can draw, then their efforts can be made just as effective in a single or double done in "one" and the benefit of their names derived without the cost of an elaborate flash and additional actors' salaries.

New talent and faces is another feature that will be heartily welcomed by the office, especially of the kind that have been gradually and skillfully developed so that they have the advantage of talent plus showmanship, the latter usually gained by months of hard work in the sticks before worthy of big-time showing, it is announced.

Producers clever enough to discover and develop talent are scarce, however, and they may be counted on the fingers of one hand. Producers who know the possibilities of raw talent when they come in contact with such folk and are willing to gamble and put them out in an act do not expect to make any money out of the venture the first year, which is one of the reasons that the average producer does not deal in unknown quantities. Real money may be made the second year out of such acts, and after that the vaudeville producer confidently expects to lose the offering to the legitimate stage, which is another drawback in developing talent. That the dire need of both vaudeville patrons and circuit heads for new faces offers an exceptional opportunity to new talent that in time can prove worthy is the opinion, not only of the Keith office, but various producers as well who are actively engaged in presenting new showfolk in vaudeville.

#### Talent Developers

Following the Keith ruling in regard to new acts, producers who have the reputation of developing talent redoubled their efforts to supply acts along the lines mentioned above. Probably the concern best known for developing talent is Stewart & French. Rosalie Stewart is said to be directly responsible for developing more big time acts during the past few years than any other individual in show business.

Miss Stewart has a system of bringing out the best in talent and picks her subjects from all walks of life. George Clifford, now in a Broadway show, was operating an elevator when Miss Stewart discovered him and subsequently put him out in an act with Beth Beri, also one of her proteges. Miss Beri is now on tour with the "Jack and Jill" Company. Other acts developed by Miss Stewart include Bryan and Broderick, William Ebes, Lorraine Sisters, Powers and Wallace, Pearl Regay, Frances Fritthead, De Lyle Alda, Dainty Marie and many more. Others are still in process of being developed.

Hokey & Green, a comparatively new firm, have also made great headway by discovering and bringing out the latent ability in new talent and have at least one vehicle out with a cast composed of future stars. Lewis & Gordon also have to their credit many new people for vaudeville. George Choo is another producer who has enriched vaudeville with new

material, while Schwab & Kussell did so well with their find in Eddie Buzzell that they went into the legitimate field.

Not only have such producers brought out new talent but new playwrights have been developed. Lewis & Gordon have to their credit Anthony McGuire, and Rosalie Stewart has Geo. Kelley. To these enterprising producers and others of that type the big time vaudeville circuits are looking for the kind of acts they desire.

#### MORRISEY GOING TO EUROPE

New York, Sept. 15.—Will Morrisey is arranging to sail for Europe next month to put on a revue on the style of his recent "New Comers" for one of the big English producers. He expects to take with him Fred Coats, Joe Burrows, Irving Fisher and Sam Coslow. Burrows and Coats did the music, lyrics and book of the "New Comers" and in the new show Sam Coslow will also write some numbers.

#### MADISON'S OLDTIMERS

New York, Sept. 17.—"The Variety Pioneers", written by James Madison, will make its debut on Thursday of this week at one of the Proctor houses for a tour of that time. The cast includes Annie Hart, Lombard Brothers, III Tom Ward, Sam Johnson and Fern Wayne.

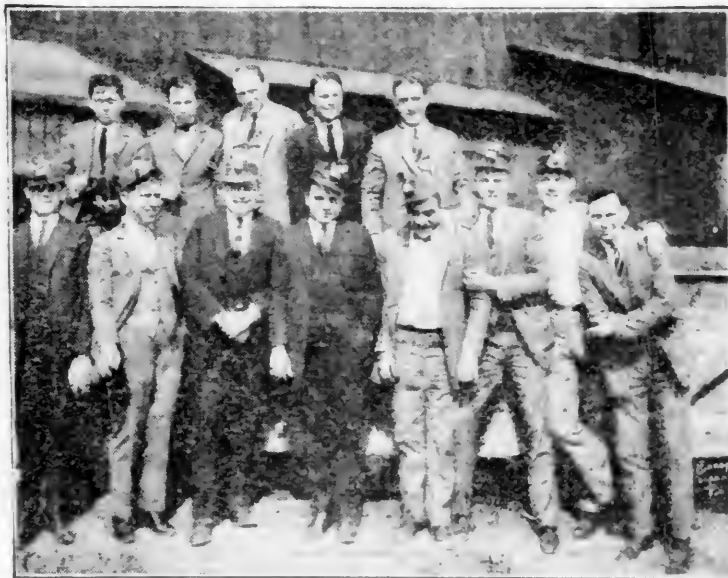
### Reserved Decision on Passpart-Beck Motion

New York, Sept. 15.—Justice Wasservogel of the Supreme Court today reserved decision on an application for a bill of particulars made by the Orpheum Theater and Realty Co., as defendants, in a suit brought against them by William L. Passpart to recover \$300,000 damages for an alleged breach of contract, said to have been executed in 1905, whereby Passpart was to act as European representative for defendant in procuring acts and specialties for use in this country.

The Orpheum people, thru their attorney, Charles H. Studin, desire to ascertain when and where the agreement was executed, and if it was an oral or written one, and also if the revocation of the agreement was an oral or written one. Passpart avers that his alleged large damages are based on the amount he would have earned had the contract run its course. State Senator James J. Walker is counsel for Passpart.

Have you looked thru the Letter List?

### ONE OF THE REASONS THE MINERS DIDN'T STRIKE



Vincent Lopez and his Hotel Pennsylvania Orchestra at the Von Storeh coal mines, which they visited recently while on a trip to Scranton, Pa. L. Wolfe Gilbert, music publisher, and Jim Gillespie, Lopez representative, are also in the picture.

### SUES FOR BREACH OF CONTRACT

New York, Sept. 15.—The suit for \$800 damages for alleged breach of contract filed in the Municipal Court by the Commercial Indenture Corporation against William B. Friedlander and Nan (Halperin) Friedlander, was settled out of court this week. Attorney Harry Saks Hochheimer, of the Low State Building, acting for the plaintiffs.

According to the complaint filed early this week, the action was on an assigned claim for professional services and money advanced in connection with a proposed theater that was to be built for Miss Halperin in Rockville Center, Long Island. Nan Halperin opened recently in "Little Jessie James", in which she is starring.

### BEAUTY SUES PAGEANT MANAGERS

Atlantic City, N. J., Sept. 15.—Armand T. Nichol, director of the pageant recently held here, and Harry E. Godshall, director of the Intercity beauty tournament, are named defendants in an action filed this week for \$150,000 damages by Mrs. Helmar Liederman, one of the entries in the contest. The plaintiff charges discrimination. She is the wife of Earle Liederman, physical culture instructor of New York.

### Closed Shop Proposal Turned Down by V. A. F.

### British Union Rejects Suggestion for Elimination of Amateur Performers

New York, Sept. 15.—The Variety Artists' Federation of Great Britain scorns the proposal of The Era, a leading British theatrical publication, that it adopt a closed-shop policy as a means of eliminating amateur competition in halls which have foregone variety for the revue type of attraction. The Era has suggested that the V. A. F. close its ranks to all who have not served an agreed apprenticeship. Hundreds of recognized British artists have been made jobless as a result of amateur talent fostered by revue managers, according to The Era.

The Variety Artists' Federation, according to advices at hand, takes the stand that it has no right to sit in judgment as to the artistic merits or demerits of the would-be music hall artists. The V. A. F. claims that it is thus no fault of its own that so many good variety performers are unemployed, but the result of economic conditions over which it has no control. Then, too, it points out that public taste varies, that theatergoers in England are in the throes of a revue craze, hence the waning of regular music hall programs.

"The V. A. F. is not affected whether the newcomer has graduated at Oxford or at a provincial spittoon," writes an official. "The V. A. F. has never attempted to control the normal policy of any management as to whom it shall or shall not book. It does not attempt to do so foolish an act as to set up so impossible a thing as 'an apprenticeship to Art'."

"It is of the opinion that music hall artists are born, not made, and that art has no barrier nor genius any bounds. The V. A. F. cannot regulate like an Ellis Island quota the influx of talent. The V. A. F. is a union slip, but will never operate under a closed-shop policy."

### SCHOOL OF ACROBATICS OPENED

New York, Sept. 15.—There are many dancing schools in the Times Square section that specialize in acrobatic and sensational stage dancing, but it was left for Michael, who for the past ten years has been an instructor in the Herrman Physical Training School, of Philadelphia, Pa., to open what is believed to be the first School of Acrobatics. For the time being Michael plans to specialize in acrobatic instruction for the modern sensational stage dances, but later on he intends to go in for general acrobatics, tumbling, etc.

The school is situated in one of the side streets just off the Rialto, and is very spacious and fully equipped with every modern appliance necessary for such instruction as it is planned to give. Michael himself has a very large following in the musical comedy and vaudeville fields, and counts many celebrities among his former pupils. While at the Herrman School he helped develop in acrobatic work the famous Gertrude Hoffman Girls, Olga Myra and numerous others. This school should become quite popular, as there is a real need for an institution of this kind.

### BOSTON MAGICIANS MEET

Boston, Sept. 17.—Assembly No. 9, S. A. M., held its first meeting of the season Wednesday night at the Crawford House. The members present were: Arthur E. Baird, president; Henry E. Burdick, treasurer; Myrtle Clayton, S. Wilson Bailey, David F. Wilson, J. Wayne Haskell, Dick Cartwright, Edward P. Welch, W. E. Floyd, R. C. Poole, R. C. Riddle, Geo. G. Conagan, Jr.; Jess Kelley and Max Holden. Sylvio Gaudette was elected a member of the society, and Don Carle Gillette, Boston manager of The Billboard, was made the first honorary member of the Boston Assembly.

Following the dinner and business meeting an impromptu entertainment was given by the members in turn.

# CONDITIONS IN VAUDEVILLE

(Continued from page 5)

—virtually two branches of the same association—and with their formation the commencement of the close control which characterizes vaudeville as organized today. Moreover, all the practices which now prevail have their root in that period. The Orpheum Circuit, Inc., and what is popularly known as the Keith Circuit are the outgrowth of the Western and the Eastern Managers' Vaudeville Association, respectively. The R. F. Keith Vaudeville Exchange was incorporated in Maine in 1906, under the name of United Booking Office of America. In 1911 the name was altered to the extent of dropping the words "of America", and in 1918 the present title—B. F. Keith's Vaudeville Exchange—was adopted. The incorporation of Keith's vaudeville is considered to have been in 1883 when in a small auditorium in a museum in Boston vaudeville acts were first presented under the name of Keith.

The Orpheum Circuit started a third of a century ago with two vaudeville houses on the Pacific coast, one in Los Angeles and the other in San Francisco. A theater in Kansas City was added next, and then one in Omaha. The present Orpheum Circuit, Inc., which is a holding company, was incorporated in 1919 under the laws of the State of Delaware.

Prior to 1900 the vaudeville theaters in the country were owned singly or in comparatively small groups by numerous independent interests. They secured their acts thru independent agents—about fifteen to twenty in number in New York City at that time—who, as a matter of course, looked directly with any theater or group of theaters with which they were able to make business connections. For example, William Morris, the most prominent agent in the field at that time, booked the houses of the United States Amusement Co., the Deaf Theaters, Tony Pastor, Hyde & Helman in Brooklyn, Kohl & Castle in Chicago, the Hammerstein houses and other theaters throughout the country. He also operated some theaters of his own. When E. F. Albee—the present head of the Keith Circuit and the outstanding figure in the vaudeville world—was perfecting his scheme for a general booking office he offered Mr. Morris a position in a managerial capacity. Morris declined the offer because he was making more money as an independent agent, but he soon lost all the houses he had previously booked when they threw their lot with the booking office. Some of his own houses subsequently found their way into the Loew Circuit.

But after 1900, and more decidedly after 1906 or 1907, control of vaudeville, especially of "big-time" vaudeville, passed gradually more and more into the hands of the Keith interests east of Chicago and of the Orpheum in the West. The present extent of this control, the way in which it is exercised and the effect on the actor will subsequently be discussed. In this place, by way of filling in the historical sketch, we will quote from the opening address of Martin I. Littleton, counsel for the plaintiff in the now famous case of Max Hart vs. the B. F. Keith Vaudeville Exchange et al., before Hon. Julian W. Mack, Circuit Judge, U. S. District Court of New York, delivered October 30, 1922:

By agreements made, by practices resorted to and indulged in, these defendants finally acquired absolute domination and control, which we shall establish by the evidence. In the first place we shall show your honor that they resorted first to the rudimentary weapon of pulling shows or breaking up shows of any competitor in order to get control, that this was the earlier and more brutal weapon of destruction employed by them to eliminate any sort of competition their own, and that finally they gathered a nucleus of theaters, the Keith Circuit in the East and the Orpheum Circuit in the West, and by a combination of these theaters and by the combination of booking of these theaters and by the exclusion of others who sought to conduct theaters and to conduct vaudeville attractions, they got absolute control of the vaudeville production in both circuits.

The period around which the most important evidence revolves is the period of 1907. Having acquired the theaters, the Keith on the one hand in the East, and the Orpheum on the other hand in the West, dominated by book in the West and by Albee in the East, they undertook to prevent anybody engaging in a competitive business with them, either by purchase or by threats or means of violence or of pulling plays or of destroying or breaking up shows.

I think it was in 1907 that Keith and Albee in the East had all of the theaters except the Percy Williams theaters. They made a contract with Percy Williams by which his theaters came in so as to be booked thru the United Booking Office. At the same time the Orpheum Circuit was making the same general consolidation of interests in the West. They made contracts in 1907 with Percy Williams, with Hammerstein, by which he was limited to a zone in New York City, not permitted to produce vaudeville for twenty years in any other zone, and in the same year made contracts

with the Shuberts and Klaw & Erlanger, and the United States Amusement Company, by which they agreed for ten years to abandon all forms of production of vaudeville in the United States, until in 1907 they had themselves jointly announced in public proclamation for which they paid that they together controlled the East and the West to the extent of 200 theaters as early as 1907.

"Since that time we shall be able to show your honor they have gone on and acquired more theaters, so that no person can be booked for play in a vaudeville theater in either circuit, the East or the West, without being booked thru the United Booking Office in New York City on the one hand, and the Orpheum Circuit, which is on the same floor of the same building, on the other."

## The Rise and Fall of the White Rats

In bringing the historical outline to a close it is necessary to say a few words about the now almost defunct White Rats which came into existence in 1900 as a direct result of the program published by the Managers' Association, which, as has already been stated, were organized at that time. The principal planks in this program were that actors' salaries were to be reduced but that to offset this loss an engagement of forty weeks per season would be given and that agents would be eliminated and that acts would henceforth book directly thru the associations at a commission of five per cent. It may be of interest to note the names of the founders of the White Rats. They were:

- Dave Montgomery
- Tom Lewis
- Mark Murphy
- Fred Stone
- Sam Ryan
- Charles Mason
- Sam Morton
- James F. Dolan
- George Fuller Golden

Conditions rapidly shaped up for a struggle. The practices resorted to by the managers forced the actors into the White Rats as the only hope of protection against abuses. The managers, in turn, instituted the blacklist as a weapon against the White Rats. After some preliminary skirmishes the members of the White Rats went on strike on February 22, 1901. In about a week the Western branch of the managers settled with the actors, and on March 6 Mr. Keith ended the strike in the East with a promise to eliminate the five per cent commission clauses from all contracts.

Lulled by their victory the White Rats failed to maintain their strength and almost immediately the commission evil was reinstated in an even worse form than hitherto. During the next four or five years the membership of the White Rats fell to about twenty-eight.

The organization, however, succeeded in maintaining a precarious existence and continued to fight the "trust", but with little success, except in the legislative field. After a few years' campaign in the New York Legislature a bill was passed and signed by Governor Hughes in June, 1910, making it illegal to exact a gross commission of more than five per cent from any actor, irrespective of the number of agents involved. At first this appeared to be a great boon for the actors, but the United Booking Office found no difficulty in evading the provisions of the law, and the abuse which the law was intended to remedy is flourishing today.

In September, 1910, the Associated Actresses of America, embracing the women on the vaudeville stage, was founded as a sister organization of the White Rats.

On November 7, 1910, the White Rats together with other actors' associations in the vaudeville field affiliated with the American Federation of Labor and received a charter under the name of the White Rats Actors' Union of America.

At this time there seemed to have been a sudden and extensive revival of interest in the union, for within four months the strength of the organization, it is claimed, grew to 11,000. Nothing, however, seems to have been accomplished with this strength. Promises of more equitable contracts were obtained from the managers but they did not materialize, the conciliatory attitude of the union—despite the counsel of the more aggressive members—enabling the managers to stall along and to continue to evade meeting the issues. There was no lack of letter writing to and fro between the union and the managers. There were meetings, speeches, public announcements. But nothing was accomplished by way of relieving the distress of the artists. These dilatory tactics seem to have been responsible for a second slump in the membership of the union, which by 1915 had fallen as low as 600. It is claimed that at one period, following affiliation with the A. F. of L., the Rats' members had reached a peak of 14,000, but it is hard to believe that this figure is not an exaggeration.

In 1917 occurred the disastrous strike as a

result of which the White Rats were almost completely annihilated. At about this time the managers organized the National Vaudeville Artists, Inc., a "company union". Using the blacklist as a club they virtually forced all actors to join this organization—"to give up their union membership. The White Rats, whose name was changed to American Artists' Federation in 1919, lost their club house, which was purchased by Mr. Albee and put at the disposal of the National Vaudeville Artists, Inc.

With this brief historical review we may proceed with our analysis of present-day conditions in vaudeville.

## Number of Vaudeville Theaters

There are no reliable statistics covering the vaudeville industry, at least none that is available to outsiders.

During the Federal Trade Commission investigation of vaudeville in 1919, Patrick Casey, executive secretary of the Vaudeville Managers' Protective Association, stated under oath that there were 907 vaudeville theaters in the United States, of which approximately one-half were members of the association.

We have been advised from another source that there are at present only about 750 vaudeville theaters in the United States and Canada.

The Billboard, a weekly magazine devoted to the theater, published an article recently in which it was stated that there were 1,000 vaudeville houses in this country.

This large discrepancy may, to some extent, be accounted for by the difficulty of making a rigid classification of theaters. The line between a vaudeville and a moving picture house is not very finely drawn. If we were to include under the head of vaudeville every theater in which one or more vaudeville acts are presented, even our maximum figure of 1,000 might be too small. On the other hand if we eliminated every theater which featured its films and used its vaudeville acts only as subordinate attractions, our low estimate might prove excessive.

## Distinction Between Big and Small Time

Vaudeville is divided into two classes, known in the business as "big time" and "small time", and theaters are known as big or small-time houses. A theater will sometimes change its policy from season to season, shifting from big to small time or vice versa, and occasionally, the rarely, during a season, but as a rule a theater will run year after year on either big or small time. The deciding factor is of course which type of performance pays better, and that in turn depends upon whether or not the clientele of the theater will pay the higher admission fees required to support big-time vaudeville.

Theoretically there is a very sharp distinction between big and small time, as is shown in the following tabulation:

### BIG TIME

- Full week on same show.
- Two performances only per day. (Sometimes three on Sundays and holidays.)
- One or more headliners or stars on every bill (nationally known acts and actors of superior talent whose names are drawing cards.)
- Usually eight or more spots on bill. Never more than one photoplay.
- Higher salaries.
- Higher admission fee.
- Cost of production is from two to five times higher than in small time.

### SMALL TIME

- Split week (two shows a week). Or one, two or three nights on same show and house dark rest of time.
- Three to six performances every day. Headliners only occasionally. Less talented actors, or actors who have not yet made national reputations.
- Usually five or six spots or less.
- Usually more than one.
- Lower salaries.
- Lower admission fee.
- Cost of production is from one-half to one-fifth of big time.
- No difference in construction or equipment of theaters, the big-time houses are usually more elaborately decorated and finished.

In practice this distinction is by no means as clear cut. A theater often combines some of the features of big and some of small

\*The complaint issued by the Federal Trade Commission in 1918, pursuant to which hearings were held, is reproduced in Appendix 1. Another factor which confuses the situation is that there are theaters which play vaudeville part of the year and stock the other, or which may even combine legitimate road shows and burlesque, and there are still others which frequently change their policy from pictures to vaudeville and vice versa. How are such theaters to be classified? It is, therefore, impossible to say exactly how many vaudeville theaters there are, but for our purpose this is, fortunately, not a matter of great importance.

time, tho in their general nature most theaters can be readily classified by what may be termed their "atmosphere". Big-time acts sometimes play small time on the same route tho never, of course, in the same city. As a rule acts do not do this from choice, but because the booking office compels them. Some quotations from a theatrical publication are of interest in this connection.

In the Orpheum Circuit bigtimers are also routed over several weeks of small time covering the best of the Junior Orpheum houses, which, tho small time, play full weeks.

Occasionally Keith and Orpheum bigtimers attempt to break log and cost jumps by playing "opposition" small time. If they do so they appear under assumed names, for if their action is discovered all their outstanding contracts will be canceled.

Big-time vaudeville should not be confused with "high-class" vaudeville. The latter is an expression which has been adopted by virtually every theater presenting a vaudeville bill and is merely an advertising slogan having no descriptive value. But in the layman's terminology big time is nevertheless really the equivalent of what he conceives to be high-class vaudeville, whereas small time carries the connotation of a show.

## Circuits Defined

Now the most characteristic feature of the vaudeville business and the one which is really fundamental to all the others is the grouping of these 750 or less to 1,000 or more vaudeville theaters, big and small time, into circuits. A circuit may be defined as a group of vaudeville theaters in a contiguous territory which hires its acts thru a central booking office, which acts play successively during a season some or all of the houses embraced by the circuit, traveling from one to another according to prearranged schedules and routes.

It will be noted that in the above definition no stress is laid on the common ownership of the theaters within the circuit. Usually, it is true, an entire circuit is owned by a single corporation or by a group of individuals, but this is incidental rather than essential. The essential feature is rather the booking of the group of theaters thru a single agency and the routing of acts over the circuit from one central point. For example, Keith's "Family Department" books a large number of small-time houses which are separately owned and in which Keith's is not financially interested. These houses form a circuit, or rather several circuits, in just as full a sense as Keith's own big-time houses. The same may be said of the forty-odd small-time houses booking thru the Fally Markus Vaudeville Exchange and of other circuits of similar kind.

The nature of the vaudeville business made the development of circuits with their central booking offices inevitable, and without such organizations as circuits and booking offices vaudeville could not have attained, or having attained could not maintain, its present scope. This is so self-evident as hardly to require proof. It is only necessary to visualize the chaos that would result were the system of circuits and- denly abolished.

In such an event each theater would have to build up its own vaudeville bill for each week (or even smaller unit) of its season. This could scarcely be done by correspondence as actors must of necessity travel much of their time and therefore touch at their permanent homes only at great intervals. Letters would reach their destination weeks late if at all. As this would be an impossible way of doing business, each theater would therefore have to maintain its own booking office. There would be 500 such offices in New York and hundreds more throughout the country instead of possibly the few dozen now in existence. Thousands instead of hundreds of people would be tied up in the business of booking, for it would take ten men to do the job which one man can do under the present system, and do more efficiently. An actor might well have to spend a month or longer traveling up and down what would become known as "vaudeville row" to get a twenty weeks' route. When a theater had finally filled up its bill for a season and an actor his route, there would be endless possibility of conflicting dates which would make the actor lose his engagement or the

(Continued on page 18)

\*The Keith big-time routes for next season generally will contain a considerably larger number of small-time houses included with the big-time dates than in any season previously.

"Heretofore many of the acts playing the Keith houses have repeated once or more in the season in the larger cities; and that is rated as one of the reasons why the route has included the smaller cities this season rather than bringing the acts back to a city they have played previously.

"The recent thing grew to the proportions of an evil last season that affected the box-office in several Keith houses.

"Next season's routes have been arranged on the same principle as a commercial business with the acts offered the big houses with the proviso the small ones are accepted."

## PUBLISHERS' EMPLOYEES MUST STOP BOOKING ACTIVITIES

### Licensed Agents Charge Band and Orchestra Men Attached to Big Music Publishing Houses With Unfair Competition

NEW YORK, Sept. 17.—Licensed vaudeville agents and band and orchestra booking men have declared war on the free-lance activities of the employees of several music publishing houses who have been booking talent and combinations on their own. Instead of co-operating with them the bookers declare that certain b. and o. men attached to big publishing firms are actually competing with them and if the next seven days evidence of the violations in question will be laid before E. C. Mills, chairman of the executive board of the Music Publishers' Protective Association, which may result in a severe fine or expulsion from the M. P. P. A. for the music publishers and dismissal for the offending employees. Not only will the infraction of the M. P. P. A. constitution be presented but the matter will be brought to the attention of the License Commissioner, it being a misdemeanor to do the work of an employment agency without a license.

The agents and orchestra men decided to take definite action following the return several days ago of a big-time vaudeville actor who works with a band and recently opened an office for booking orchestras. He immediately took the initiative when informed of the "astounding conditions" by his representatives in New York, and, being a power in his own particular way, called the agents together for a conference. A line of action was planned in which the three or four big orchestra leaders, who also are connected with booking organizations, will back up the regular agents in the latter's efforts to stamp out a practice which is hurting their business.

In the opinion of the agents, the music publishers themselves do not sanction such outside activities of their band and orchestra men or professional department employees. They point out that a big music house changed its band and orchestra department head recently, for one reason, among others, that he grew too much engrossed in booking orchestras, club talent and what-not. The agents declare that the evil is still going on in the same band and orchestra department under the very eyes of the professional manager.

#### Five Publishers Mentioned

According to the agents, they have specific proof of bookings by music house men and freely mention five publishing houses which have almost ten men who put in part of their time securing engagements for bands and supplying singers and other talent for various occasions. "We all know that this has been going on for some time," said a well-known orchestra leader and booker. "We don't mind these men booking orchestras, but why don't they hang out a shingle and go into the business legitimately. If they collect commissions, let them take out a license and refrain from hanging out in an advantageous position in a music house, getting paid for their time by the publisher and booking musicians at the same time. Their competition is getting too strong for many of us for the simple reason that they spoil many deals."

At first the band and orchestra men, it was pointed out, told an orchestra when they heard of a job being open

## KOSLOFF IN VAUDE.

New York, Sept. 16.—Theodore Kosloff, ballet master to the movie industry, has heard the call of the vaudeville stage. He has been booked to tour the Orpheum Circuit and will open at Oakland October 28. Other recent bookings for the Orpheum Circuit include Jim and Betty Morgan, who open at Chicago October 28; Kharum, who opens November 4 at the Palace, Milwaukee; Leavitt and Lockwood, September 30, at Springfield; "Clown Seal", at Des Moines, October 21; Harry Rose, at Omaha, November 18; Elsa Ruegger, at Winnipeg, December 30; "Fifty Miles From Broadway", at Kansas City, October 21, and "The Weak Spot", a sketch, at the Palace, Milwaukee, October 7.

Margaret Severn and Company, opening this week at Memphis; Bert Hanlon, opening State Lake, Chicago; Dora and Edwin Ford Revue, eight weeks, opening Palace, Chicago, and Belle Storey, four weeks, with additional route pending, opening Palace, Milwaukee.

## SENSATION IN BERLIN



But over here, only that minority of vaudeville fans who believe in getting full value received for their admission coin would ever know he existed. Photo taken at Wintergarten, Berlin.

and also co-operated with resorts that needed a combination. The chief concern of the orchestra man was to get a plug for his concern's numbers with the outfit for whom he had secured a job, for naturally he was in soft with such a leader. Sometimes a vaudeville act would need a singer or dancer, and inquiries would be made in the professional departments; of some of the music houses. Invariably the music man was glad to help anybody out. Since the craze of orchestras swept the country recently and big money was made booking orchestras, the music men suddenly decided to get some extra money for themselves and began to book orchestras and all kinds of talent, with the advantage of knowing what resorts needed orchestras and when a certain outfit was due to terminate an engagement, etc. Gradually they grew out of the stage where they merely wanted to do something in order to get their songs played, until now it is said to flourish on a mean scale. A regular clientele now depends upon three or four band and orchestra and professional department "act" men for their orchestras and talent for clubs and specialty singers for the cheaper cabarets.

## TEXANS CHANGE NAME OF VERNON CASTLE BOULEVARD

Fort Worth, Tex., Sept. 15.—Despite protests from all parts of the nation, and especially from many patriotic societies, the City Commission here this week granted permission to the property owners of Vernon Castle Boulevard to change the name of the thoroughfare to "Boulevard". The property owners, in the petition which they drew up, asserted the name was too long. The street was named after the famous dancer shortly after he plunged to his death while flying as an army aviator during the war.

## GULLIVER SELLS HOUSES

London, Sept. 15 (Special Cable to The Billboard).—Gulliver is shedding two of his houses, the Hippodrome at Woolwich and the Hippodrome at Putney, they having been purchased by Victor Sheridan, of the Associated Cinematograph Theaters, who will turn them into movies as from December 3. Sheridan also obtained Tottenham Palace from the Syndicate Tour.

## LEWIS LEAVING VAUDEVILLE

New York, Sept. 17.—Bert Lewis is leaving vaudeville in order to manage and take part in a new show to open shortly at Joe Moss' Beau Arts Cafe in Philadelphia. He will do part of the routine that he did in vaudeville with Walter Leopold and also incorporate some new material.

## PRODUCERS ENGAGE TRAFFIC MANAGERS

### Seeking Means To Cut Down Heavy Expense of Long Jump Routing

New York, Sept. 17.—Seeking the expert advice of a traffic manager is the new indoor sport of big-time vaudeville act owners who carry considerable scenery and wish to avoid paying railroads virtually all of the profits the offering earns while on tour. Long jumps handed out by booking agents are leaving many vaudeville men nothing for themselves, but a salary if they work in their own act, despite the fact that there are thousands of dollars invested and a cast of eight or ten people on the pay roll.

One act owner, in particular, who paid out \$600 recently to the railroads in a week's time offered to split fifty-fifty plus a fee with a traffic expert on all moneys saved and handed over his route for such consideration. The \$600 was paid out when the act in question played Jamestown and Utica, both in New York. It cost him \$200 to jump to Jamestown and then \$400 to go to Utica, all for one week's work. Another vaudeville manager told a traffic man to figure out a cheap way of making jumps regardless of Keith office orders to travel the quickest and fastest way possible between points.

Toledo, Buffalo and Detroit is the way one vaudeville outfit is routed and obviously a costly one. If it read Detroit before Buffalo or even Cleveland, the act could avoid giving all of its money to the railroad. The manager was advised by the traffic expert to take a long shot and "cheat" by leaving Buffalo for Detroit on a lake steamer and save an easy \$100. This same manager almost went broke recently when he had a route that took in Louisville, Pittsburg, Toledo, Indianapolis and Dayton and New York, so arranged that he was dizzy paying railroads for handling his props, at the end of the tour.

Still another act with much scenery went "in hook" last week when it started a trip over the Orpheum Circuit opening in Minneapolis. The first pop out of the box cost the act owner \$800. Had some consideration by the "powers that be" been given the act, with two weeks or less between New York and the Middle West, some of the \$800 spent for transporting scenery could have been saved.

Several big act producers and owners have openly announced their intention of putting out suitcase acts and discontinuing big productions if the booking agents don't get them a better break and the traffic experts fail to save them money.

## MORE PIANISTS FOR LOPEZ

New York, Sept. 15.—Vincent Lopez, orchestra leader, has engaged two additional pianists, Joe Gold and Cy Nathan, for the purpose of using three pianos in his orchestra when they open the Pennsylvania Grill September 24. A special instrument will be used by Lopez, it being manufactured by the Knabe Piano Company and finished off in white and gold. This stunt of using three pianos in an orchestra is something new and many musical directors are waiting to see how it works out.

The Lopez Orchestra has already been booked for the Palace Theater, New York, for another eight weeks' run next summer, and in the meantime will take its first out-of-town vaudeville engagement next February, when it will play six principal cities in the East.

## STAGE CRAFT IN NEW QUARTERS

New York, Sept. 17.—The Stage Craft Enterprises, Inc. moves this week to its new offices in the Erie Building, Broadway and Fifty-second street, where elaborate quarters have been fitted up suitable to the enlarged needs of the organization.

John J. Kelly has joined the staff of the Stage Craft Company and will look after some of the outside interests of the concern. He was formerly connected with one of the metropolitan dailies.

## CITY HELPS VIRTUOSO

New York, Sept. 15.—Joseph Tartar, eighty-three years old, formerly conductor of orchestras at leading hotels in the city, who was pined up penniless this week and held for vagrancy, has been sent to the city infirmary at the Home for the Aged in Welfare Island for a six months' stay. In sending Tartar to the home municipal officials promised to see that a violin is sent him at the infirmary, so he can while away his spare hours. The valuable instrument which Tartar once owned and with which he earned his livelihood after he had hit the downward grade, was broken two years ago by a ruffian.

# SHUBERT THEATER, NEWARK, TO HOUSE ROAD SHOWS

## Mgr. Schlesinger Leases Former Vaudeville House — His Broad Theater Previously Played Legitimate Attractions

NEWARK, Sept. 17.—Beginning October 1 the Shubert Theater here will be converted into a legitimate playhouse, presenting first-class road attractions booked thru Erlanger and Shubert. Heretofore the Shubert has played vaudeville, and until last year, when it was taken over by the Shubert interests to house their vaudeville, it was known as Keeney's Theater, a split-week house.

M. S. Schlesinger and his associates, in control of the Broad Theater which heretofore has played road shows booked thru the Klaw & Erlanger office, New York, have taken a lease on the Shubert for a term of ten years, substituting it for the Broad, which has been Newark's only legitimate house.

Possession of the Shubert will be taken this week and preparations begun to open the season with Lenore Ulric in "Kiki" as the featured attraction. This play will be followed by "The Lady in Ermine", David Warfield in "The Merchant of Venice", "Little Nemo Kelly", Cohen's success, and Al Jolson in "Bombo".

### Broad May Play Stock

The destiny of the Broad, now dark, remains undecided. At all events it will be used for some time or until a definite form of entertainment that will pay can be satisfactorily worked out. Stock may be put in.

The principal reason advanced for the substitution of the Shubert for the Broad is that the former house has a seating capacity of 2,000 while the latter has but 1,482, and that the difference in seating capacity will enable the management to arrange a lower scale of prices for seats and bring the entertainments provided within the reach of the paying masses. The granting of an increase to the stagelands this season also entailed additional expense not in keeping with the weekly gross of the house.

### \$2 Top Price

Under the new policy of reduced prices the schedule for such attractions as "Kiki" will be \$2, \$1.50 and \$1 for the balcony and fifty cents for the gallery. At the Broad the prices had ranged from \$3 to \$1.

Photoplays may be presented at the Broad and other plans can be worked out. Arrangements, however, have been made to give several Sunday night concerts there. Among the artists booked are Willy Burmaster, violinist, who will tour the country this season; John Charles Thomas, baritone, and Elsie Janis, singer-comedienne.

Frank Smith, who has been the resident manager of the Shubert, will be retained as Mr. Schlesinger's assistant and most of the house staff of the Broad will be transferred to that house.

### ADVERTISING "HOLLYWOOD"

Victor Green, the famous tube character, who last year traveled through the country advertising the "Red Herring" picture, is now touring New England giving publicity to the "Hollywood" film. He worked for the Strand Theater, Lynn, Mass., the week of September 3, and will follow the picture to the other Strand houses in New England where it will be shown.

### BAN ADDED ATTRACTION

Cleveland, O., Sept. 12.—Marie Price, 15-year-old daughter of John L. Whitfield, serving a life sentence in the Ohio Penitentiary for the murder of Patrolman Dennis Griffin of this city, was not permitted to appear in a burlesque show here last week on account of the action of local authorities. Attorney General F. C. Duff, word from Columbus that he has issued a course to prevent her appearance at any theater in Ohio.

### SPANISH FAVORITE COMING

New York, Sept. 15.—Rafael Meller, noted Spanish dancer and singer, who for many years has been a favorite in Madrid and other Spanish cities, is coming to America to appear in vaudeville and concert. She will arrive here about the 15th for an extended engagement which already has been arranged for her.

### DAREWSKI HEADS BAND

London, Sept. 15 (Special Cable to The Billboard).—Herman Darewski heads a band of the British musicians at the Alhambra Septem 16 to 17, just to show others how it can be done.

## "COMING MOVIES" FOR ORPHEUM THEATERS

New York, Sept. 16.—Beginning the week of September 29 the Orpheum Circuit will institute a new policy in all of its theaters. Arrangements have been made with the Sember Cinema Service by which the Orpheum theaters will be supplied with film trailer service. This service will bring to the theaters snatches of coming pictures and will be in the nature of advertising future films. For the past two seasons such service had been in use on the Keith, Moss and affiliated circuits. It will be the first time the Orpheum used it.

### "VANITIES SHOP" OPENS

New York, Sept. 15.—"The Vanities Shop", a new musical dash in five scenes, opened this week preparatory to beginning a route of the Keith Time. Al Webber is featured, and in his support are: Jack Egan, Flo Allen, Margie Elmo, Eleanor Van, Phil Pelz and Rita Van. Harry Sauter, the producer of the act, has an Irish musical comedy skit in rehearsal entitled "Mauvorneen", which will begin an engagement on the Keith Circuit in two weeks. It has a cast of five.

### TANNEN BACK IN VAUDEVILLE

New York, Sept. 15.—Julius Tannen, one of the members of recent Ted Lewis' "Frollic" show, will re-enter vaudeville September 21, opening in one of the Proctor houses for a tour of that circuit. He will do a monolog act.

### NAZIMOVA TRIES VAUDEVILLE



The latest addition to the ranks of movie and dramatic stars in vaudeville is Alla Nazimova, now appearing on the Orpheum Circuit in George Middleton's dramatic sketch, "Collusion".

### ELSIE JANIS ENTERTAINS

New York, Sept. 17.—Following her performance at the Palace last night, Elsie Janis entertained between twenty and thirty guests at her home, Manor House, Phillips Manor on Hudson, prominent among whom were Lord Birkenhead, former Lord High Chancellor of Great Britain, Lady Eleanor Smith, his daughter, and Miss M. Vowman. Miss Janis gave a recital in honor of her guests, many of whom were well known in the theater, and a mid-night supper was served. The guests remained over Sunday.

### JACK CONNOR'S THIRD SEASON

New York, Sept. 15.—Jack Connor's Revue, headed by Connor himself, opened Monday at the Orpheum Detroit, headlining on the bill. The Connor's Revue, which is now starting on its third season on the Keith and Orpheum Tours, includes six people and much new material, which Connor and Vincent Valentine, his associate, have prepared for it.

### NORA BAYES DRAWS BIG

London, Sept. 15 (Special Cable to The Billboard).—Business at the Palladium with Nora Bayes and the Mosses has been S. R. O., and both these acts have made an excellent London reputation.

### VON TILZER CO. ENLARGED

New York, Sept. 15.—The Harry Von Tilzer Music Company organization was greatly enlarged today when James J. Fero, well known in music circles, joined the Von Tilzer forces as treasurer and secretary, and Sammy Smith took charge of the professional and band and orchestra departments. Al Selden also joined the staff in the capacity of general sales manager, leaving immediately on an extended trip to the Pacific Coast and all important cities en route. Mr. Fero is interested financially in the concern.

All departments of the music house have been enlarged and an intensive campaign will be inaugurated in the interest of the firm's catalog, the leading numbers of which are "Dear Old Lady", a fox-trot ballad, and "Chief Bokum", a comedy song. Among other things Mr. Fero will have charge of the mechanical end of the business.

### WITHERS ON ORPHEUM TIME

New York, Sept. 15.—Charles R. Withers and Company, doing their "For Pity Sake" act, have been booked for a seven week tour of the Orpheum Circuit, opening in Minneapolis. Upon his return from the Western Trip Withers will again take out his "Tomerville Trolley" offering and send a new company over the Orpheum Circuit in the act he is now doing.

## AMERICANS TO BACK MOULIN ROUGE, PARIS

### Internationally Famous Cabaret To Reopen in October—Will House Five Theaters

Paris, Sept. 15.—Backed by American capital, the internationally famous Moulin Rouge Cabaret, which was burned to the ground eight years ago, will reopen in October. This rehabilitated center of varied life in the Montmartre will house five separate theaters and will cater exclusively to wealthy American tourists.

For several months R. Allyn Davis, an American lawyer representing a group of New York and Chicago capitalists—who so far have succeeded in keeping their identity secret—has been here in conference with M. Raphael Beretta, former owner of the cabaret, under whose supervision the building is being reconstructed.

The regenerated Moulin Rouge will spell the latest thing in cabaret construction. In addition to the main auditorium and stage there will be a Winter Garden, with a sliding glass roof which will be slipped aside in hot weather; a theater on the promenade, a stage in the cabaret proper and a fourth in what is described as the "American rathskeller".

### American Revues

According to Davis, a feature of the Winter Garden will be American revues. The increasing popularity of the products of the American stage in France will make it possible to produce spectacles from the United States with the approval of both American and French clientele, he believes.

Every conceivable feature of cabaret entertainment will be staged in the other theaters of the rehabilitated Moulin Rouge. It is planned to have tickets on sale for the famous Montmartre resort in all the principal cities of the world. It also will be possible to obtain them on shipboard.

Quite as interesting as this new development in cabaret entertainment in Paris are the attempts of Parisian cabaret proprietors to reintroduce "cabarets artistique"—underground resorts where the rich visitor and native may mix with the artiste and even the apache and where jazz bands and songs brought from distant lands will be taboo.

### JERSEY CITY STRIKE AVERTED

Jersey City, Sept. 15.—Negotiations between thirty-four theater owners of Hudson County and four hundred musicians, motion picture operators, stage hands and billposters were terminated this week, when the theater owners granted the employees a raise of from 10 to 15 per cent in wages. At the expiration of their contract September 1 the men asked an increase of 30 per cent. A compromise was reached with the present award, which will run until next Labor Day.

### ENGLISH "UNIT" SHOW

London, Sept. 15 (Special Cable to The Billboard).—Daniel Meyer, Ltd., is handling a kind of "Shubert Unit" show on the Moss Tour, headlining with the Hinsonist, Deblere. It is on a flat salary and carries all its special scenery and a troupe of chorus dancing girls, who will pad or dress stage as required. It is said that R. H. Gillespie has routed it for twenty-five weeks and its progress is being watched with interest and maybe, from the individual performer's point of view, with fear.

### THEATER MAN SUES PROMOTER

Pottsville, Pa., Sept. 15.—As the result of the failure of plans to erect a new theater, as intended, in this city, Alfred Gottisman, Shenandoah theatrical man, last week brought suit against William Shugars, capitalist and promoter, for \$10,000.

Gottisman says he put \$5,000 in the proposed new enterprise and wants his money back. The other \$5,000 is for loss of time on plans. Instead of building a new theater, Shugars last week secured control of the American Theater of this city.

### MUSICAL MASHER FIRED

New York, Sept. 15.—Complaint to E. F. Albee by a big-time vaudeville actress that a leader in one of the local Keith houses had made improper advances to her and that upon being rebuffed did all that he could to ruin her act from the pit, resulted in his being promptly handed his walking papers by the head of the circuit. This is said to be the first complaint of its kind to have been brought to the attention of Mr. Albee. The director in question, it is said, bears quite a reputation in the profession as a masher.

# This Week's Reviews of Vaudeville Theaters

## B. F. Keith's Palace, N. Y.

(Reviewed Monday Matinee, September 17)

A bill of show-stoppers this week. Nine acts, six of which held up the proceedings in no uncertain fashion with applause honors divided between Emmet O'Mara, Frank Farnum, Roy Cummings, Ed Lowry and Williams and Wolfus, Julia Sanderson being also in the running. Spotting Donald Brian to close the first half was not so good, especially after Emmet O'Mara, even tho there were two later evening acts. There was quite a little dancing, but this did not seem to materially conflict. Mary Gautler and Company, with an old-fashioned foreign pony act, were placed badly closing the show, the act being weak in this spot after such a heavy bill. Laughs galore were heard in the acts of Roy Cummings, who was a riot; Ed Lowry, who made a distinctive hit, and Williams and Wolfus in the next-to-closing spot, which they held well.

McSoverign in diabolical manipulations showed dexterity, altho making no special hit with his work. The running time was very short and the act weak as a big-time opener.

In the dreaded duce position Emmet O'Mara was the biggest kind of a hit. Assisted by Jean LaFarge, a clever accompanist, O'Mara sang quite a number of songs of varied description. The audience was loath to let him go even after several encores, but O'Mara did too many and could cut his act several minutes. The trick in vaudeville is always to leave the audience wanting more.

Frank Farnum, with a few variations on the act presented at this house before and reviewed in detail in these columns, made a distinct hit of definite proportions. The writer was pleased to note that a couple of suggestions he made have been put into effect, the result being a much-improved offering with which no fault can be found at present.

Roy Cummings, assisted by Irene Shaw, was just one conclusion of laughter. Cummings destroyed a lot of property—a perfectly good drop of his own, a straw hat, a shirt, a tie, a good pair of trousers and a lot of other things. He was one riot of a hit and will be reviewed in detail later. Miss Shaw looked very charming in a sport bathing suit of red that was never made for immersion in the ocean.

Donald Brian, assisted by Mureal Pollack and Olive Hanley, sang a number of songs, told some stories and danced a few steps. Mr. Brian has had quite a reputation as a star of musical comedies for a number of years, and was accorded a reception. His personality, grace and manners stood him in good stead.

Topics of the Day showed some improvement.

Following the intermission Ed Lowry was a decided and substantial hit, keeping the audience in rare good humor and entertaining it with singing, dancing, saxophone playing and clowning. Lowry is big-time material and should have no trouble in securing all the bookings he wishes.

Julia Sanderson, of musical comedy fame, with a most charming personality, a vivacity and effervescence, was also accorded a reception and made good in vaudeville. It will not be a great while before she has absorbed the vaudeville atmosphere and acquired the vaudeville knack of taking bows, a point lacking at present. Herman Hupfeld, whose name is on the program no less than six times to Miss Sanderson's once, made a very favorable impression at the piano and in his rendition of one number. His dancing and business, however, seemed lately rehearsed and somewhat stiff.

Williams and Wolfus in next to the closing spot brought laughs fast and furious. If there is any funnier clown in vaudeville than Herbert Williams the writer does not remember having seen him.

Mary Gautler and Company with a trained pony and a couple of smaller animals. Miss Gautler did the best she could to a very decided walkout.

MARK HENRY.

## Orpheum, St. Louis

(Reviewed Sunday Matinee, September 16)

Tower and D'Hortes. Man, woman and eager partner, who toes and bounce balls. The dog ad lbs here and there, catching balls in mid-air. Very good. Eight minutes, stage; two bows; strong applause.

Dero. Proving beyond all question of a doubt that there is real music in an accordion. Thirteen minutes, in one; four bows; one encore.

George Nash, with Julia Hay, in "The Unexpected", by Aaron Hoffman. A delightful crook playlet, void of plausibility, but ideal for vaudeville. It has nearly everything in its favor—increased humor, intense dramatic moments and a satisfying ending, which comes



## "HOLLYWOOD FOLLIES"

(Reviewed Monday Matinee, September 17)

A Columbia Circuit attraction, starring Collins and Pillard. Book by John Raines. Lyrics and music by Razar and Wolford. Ensembles by Dan Dody. Entire production under the personal supervision of Joe Hurtig. Week of September 17.

THE CAST—Marty Collins, Jack Pillard, Jimmy Connors, Al Stern, Al Belasco, Miles Oliver, Frank Antiseri, Juliette Belmont, Marie Ward, Jacques Wilson, Estelle Arab Nack.

### Review

Part One—Scene one was a movie studio for shooting of an ensemble number in which eighteen pretty medium-sized model choristers in bare legs appeared attractive, for the reason that their legs were powdered sufficiently to blend harmoniously, followed by Estelle Arab Nack, a kewpie bob brunet soubret, who is a whirlwind at dancing straight and acrobatical.

Jimmie Connors, a clean-cut, clear-dictioned, neatly attired straight, opened with a dialog on pictures with Soubret Nack that led up to the appearance of Al Belasco, a classy juvenile, to conspire with her to frame Al Stern, a modified Jew come, for his roll, along the lines "Did He Kiss You?" and it started the laughter and applause.

Ethel Maye, a bob blond ingenue, is there with a dimpled, smiling face and modelesque form, in bare legs. She appeared somewhat nervous in her lyrics, but made decidedly good in her dancing. While leading seven selected choristers, Marty Collins and Jack Pillard made their entry by an argument from their orchestra chairs with Straight Connors on stage, and then, mounting the stage, put over a comedy song as the wise guy and the fool, followed by funny patter and a dance that was well applauded and made them solid with the audience. Straight Connors staged a rehearsal for Collins and Pillard, which was followed by Juliette Belmont, a pleasingly plump bob brunet prima with a good singing voice, who also utilized the seven dancing girls.

Jacque Wilson, a slender, symmetrically formed, pretty face ingenue, with her black hair Valentinoed, was the first one to appear in tights, and, while there wasn't anything offensive about the bare legs of the others, Jacque in tights lent class to the presentation, and her singing and dancing was apropos.

Juvenile Belasco, in a saxo, specialty, fully merited the encores given him personally, likewise his mastery of the saxo.

Jack Pillard, coming into the studio as the victim of Autoist Ingenue Maye, laid the foundation for a near plot as the daughter of wealthy parents, and thru a card given her by mistake of Pillard's, takes him for a Count. Pillard, in an attack of frenzy, manhandles Collins and demonstrated real dramatic ability in the delivery of his frenzied lines, which were burlesqued by Collins in a laugh-evoking manner.

Scene two was a drop for Miles Oliver to put over a piano-accordion specialty in good form, and it was enhanced by the appearance of Ingenue Wilson in song a la Italian, sentimental, and thence to a fast comedy song.

Scene three was an elaborate country home setting for the plotters to carry out their scheme, and in this Comic Collins made most of the comedy in a clean and clever manner, with the assistance of Pillard as the phony Count, Straight Connors as the plotter, with Juvenile Belasco, Prima Belmont and Ingenue Maye as the victims. Soubret Nack reappeared in red costume set off by red tights and earned the encores given her acrobatic dancing.

Scene four was a drop for Collins and Pillard in humorous dialog supplemented by Collins with the cornet, which he played like a real instrumentalist. This led up to a jazz band, in which Prima Belmont in the guise of Jackie Coogan went over great with the violin, and the other principals with various instruments under the eccentric leadership of Collins. Soubret Nack in black tights leading a strutting number with the choristers costumed made a fitting final to a clean and clever first part.

PART TWO—Scene one was a Rocky Mountain set for a movie location with Comic Stern as the financial backer attending a rehearsal of his company in which various principals gave him their version of a scene from "The Music Master" until he tired and called for comedy furnished by Comic Collins with stories which included "The Wood Smellers of Pussy Willows", and Collins' way of telling it got for him a big hand of applause. Ingenue Wilson breaking into the movies in a crazy manner and stripping Comics Collins and Stern of their clothes was another laugh getter.

Scene two was a drape for Ingenue Wilson in song, and the parting of the drape revealed a rose garden set of splendor for Soubret Nack in bell-hop uniform to again capture the audience with her singing, but more especially with her acrobatic dancing. Comic Collins in a dialog with Pillard on safety razors registered numerous laughs. Prima Belmont in a violin specialty was encored repeatedly. Juvenile Belasco as an Eton College boy dancer of intricate steps proved himself to be a versatile performer.

COMMENT—The scenery and costumes were very much in evidence as to costliness and attractiveness, the company individually and collectively talented and able and the comedy clean and cleverly worked for continuous laughter and applause. Comic Collins is not doing so much hokum as many, but what he does he does well and registers with every line and act, and he is ably seconded by Jack Pillard, who feeds him like a light comedian. Straight Connors is exceptionally able and Juvenile Belasco is far more versatile than the average juvenile. Taking it as we found it "Hollywood Follies" is a very satisfactory production and presentation of burlesque, and if we are to have bare-leg burlesque as in this show we will have no cause to complain. Prior to leaving the theater Company Manager Maurice Weinstein informed us that Marie Ward, the regular ingenue of the company, who also doubles with Accordionist Oliver as an Italian singer in his specialty, was taken suddenly ill and removed to a hospital, and that Ingenue Wilson stepped into the specialty without a rehearsal. The same, he said, is applicable to Ethel Maye, one of the choristers, who stepped into the ingenue role of Miss Ward. Considering that fact the singing of Ingenue Wilson in the specialty and the work of chorister Maye as an ingenue was remarkable. With the exception of a little nervousness on the part of Miss Maye while singing, both worked as if in their regular roles. Manager Weinstein's attention to his duties in advising us of the change in cast makes it possible for us to make allowance for Miss Maye's nervousness and commend her and Ingenue Wilson more fully for their work. This they are fully entitled to but would not have received had it not been for Manager Weinstein's information.

NELSE.

admirably. Twenty-one minutes, in interior; four well-earned bows.

Jack McLellen and Sarah Carson, exceptionally brilliant nonsense put over in an easy, naive manner. The nter nonsense and naturalness of the thing is inspiring. The as a complete surprise. The parts are played admirably. Twenty-six minutes, in interior; audience bowled. Twenty-six minutes, in one; three bows.

Blanche Ring and Lieut. Gitz-Rice. Original songs and a few of the old triumphs. The parody about the drunk and the pig lying in the gutter and the lame ditty, "Oh, Daddy". (Continued on page 17)

## Palace, Chicago

(Reviewed Sunday Matinee, September 16)

A bill without novelty, with two big dancing acts and curiously arranged, managed to hold the crowd. The orchestra did as good work on an opening bill as any two-day orchestra in the country could do. Director Russo had the boys hitting on all six today.

The Clown Revue, Floetz Bros. and Sister, did a lot of up-side-down balancing and climbing and falling, using tables, chairs and trunks in a new idea in acrobatic trappings. People of exceptionally pleasing personalities and with surprises and stunts galore. Nine minutes, in four and one; two bows.

"Thank You, Doctor", followed a one-act play by Gilbert Emery, and featuring Eleanor Hicks and Chester Cate, with the names of Edwin Jerome, Rosanna Allison and Tom Coyne in small type. A female crook play built around an alienist's office. It is the best skit Lewis & Gordon have presented here this year, and drew applause honors of the day. Twenty-one minutes, in four; six curtains.

Harris and Bert Gordon in "A Recital Classique", a low comedy offering, featuring off-pitch comedy singing and broad gags. Some of the comedy is too low. Thirteen minutes, in one; two bows.

Marmeln Sisters, Miriam, Irene, Phyllis, in drama dances. Phyllis is a newcomer in the act. Five programmed dances excellently staged did not seem to arouse the enthusiasm Irene and Miriam usually inspire. Costuming is original and effective and technique is good. The prologs are too long and artificial. Twenty-two minutes, in four; two curtains.

Trixie Frizanza, "Little Bag o' Tricks". Her bobbed hair is white and her girth is still growing, but she has much of the piquant charm and dash that won her fame. Sang "Little Bag o' Tricks", "Back-Eyed Susans", "Simbo Sambo", and kidded the audience, changed sack-like costumes on the stage and closed with an Hawaiian hit of tomfoolery that landed. Nineteen minutes, in one; four bows.

Johnny Burke, "Drafted". The crowd was in the right mood to absorb the ancient wheezes and he promised two new ones tonight, which may be possible, but not probable. The character has to do with the squeaky-voiced dough-boy's experiences in the war. He does his piano stunt and orchestra medley for a closer. Twenty-five minutes, in one; four bows.

Dora and Edwin Ford, dance revue, assisted by an unprogrammed boy and girl. Dancing is mostly of the hard shoe and clog variety, all fast, all clever, well dressed, varied. Sixteen minutes, three-quarters stage; five curtains.

Sam Lewis and Sam Dody, two stocky men of serious face doing silly songs. A ventriloquist travesty brings laughs; also the irrelevant lines of a ditty they call "Hello, Hello, Hello". Fifteen minutes, in one; four bows and encore.

Four Erretos, hand-juggling humorists. Two men and a girl. Girl doing straight stepping and a backward dive from a ladder, and the men working as clowns and all joining in an up-side-down hand dance to close. Held the crowd. Twelve minutes, full stage; two curtains.

LOUIS O. RUNNER.

## Loew's State, New York

(Reviewed Monday Matinee, September 17)

Harvard, Bruce and Whitfred opened the vaudeville end of the bill with athletic entertainment in the form of a basket ball game on bicycles, the novelty going over very well.

Gladys S-ome and Company offered a delightful singing act in the second spot. Miss S-ome has a beautiful voice and excellent material mixed with her songs. Also she has in her advantage a pleasing personality.

Calvin and O'Connor get away to a great start, due to their probig bit and opening, which gives the patrons the impression that the offering is being done by tragedians, only to learn that it is in reality a head-face comedy turn. Their comedy songs and bit of dancing all registered effectively.

Mabelle Belmont, violinist virtuoso, accompanied by an unbillied pianist, is an above-the-average musician, her technique being clever and selections strictly classical. Her routine includes the regular favorites, such as "Card men Fanfare", "Humoresque" and "Mighty Lak a Rose".

Myers and Hannaford, headlining here for the week, easily proved their bill-topping qualities with their Arkansas rube comedy, musical hits and dancing. The way they sold their musical saw stuff is but one example of big time showmanship.

"Sweethearts", a revue done by six boys and girls, closed the show with a fast series of song and dance bits. The cast is clever, especially the juvenile and ingenue, who gave it a good start with their opening number taken from the short-lived "Sunshowers" show.

S. H. MYER



# From Coast to Coast by Special Wire

## Proctor's 23d St., N. Y.

(Reviewed Monday Matinee, September 17)

Edwards and Dean, in Colonial costumes, sang many of the old-time popular songs, such as "Maggie", "Suzanne", "Dreams of Long Ago" and "Sweetheart". Both possess excellent voices, and these popular airs of days gone by still held their charm when sung by this clever team. They received a world of applause. Their act is easily one qualified for better time.

The act which rightfully should have been in the opening spot, "Sealo", almost human seal, was in second position. The animal had the entire stage to itself, being aided as he performed the various balancing, acrobatic and other stunts of the routine laid out for him. To put it in a few words, a good animal act for position number one on any bill.

Low and Mac Leander open their act with singing off-stage, giving the audience a surprise by entering in exaggerated rube make-ups, pulling a laugh immediately. A dance done by the two brought them a good hand, and their turn went over big enough to warrant an encore. A snappy line or two could be thrown out without damaging the otherwise tasteful complexion of their turn.

Bert Terrell, with his pleasing personality, his excellent voice and make-up in his quaint Hollandish costume, was by far the best entertainer on the bill. The way he put the songs over, in his Dutch dialect, coupled with his remarkable voice, warmed the cockles of everybody's heart and they showed it with their incessant applause after each number. Terrell is an A-1 entertainer and would go big anywhere. His singing is hard to beat.

The Exposition Jubilee Four, colored quartet, held their own following the previous act which scored so big. Their "Carolina Mammy" and "Carolina in the Morning" numbers struck home and brought them much applause. The constant business of gestures with the hands and a lot of uncalled for noise was unnecessary, and didn't contribute one iota towards the quality of their act. Their singing is all they needed.

McDevitt, Kelly and Quinn in the roles respectively of an actress and two piano movers elicited laughs here and there from the audience. Noteworthy of the features in the act was the soft-shoe dance by the two men. The girl's job was to feed the comedians, and her coming out in dance costume near the close disappointed us all, for she didn't dance.

Claudia Coleman is an impersonator de luxe. No one would dispute that after seeing her impersonations of a girl trying to be a high-brow in a fashionable hotel, a girl in a soda fountain, maniacist in a hotel or the typical flapper. They are positively funny.

Hughes and Burke, with Hal Devine at the controls. A musical dancing act a trifle above the average. The girl displays excellent form in her dancing and her partner is no slouch. Devine registers with his number "Dearest" and the act closes the bill to a good hand.

ROY CHARTIER.

## B. S. Moss' Broadway, New York

(Reviewed Monday Matinee, September 17)

Jo Jo Dooley opens the show. He works with a very obvious plant in one of the boxes. The two indulge in some repartee, which has long since become standardized. It is difficult to draw laughs with jokes the audience has heard too often. The act ends with the singing of the "Banana" song, which is done in the average way.

Cowan and Casey present an act that is somewhat different. The two have just returned from an affair and are chatting in front of the girl's home. Many of the lines are clever, and the entire scene is highly entertaining and amusing. The man's dancing is not the least important part of the offering.

Charles Albarran is as amusing as he ever was with his comic jazz band. The members of his band are arrayed in the most ridiculous bobo costumes. Of course, the band never plays any one selection thru, but the bits they do play indicate that they are musicians as well as comedians. Bits of tomfoolery interrupt the orchestra numbers, much of the fun being supplied by the antics of Albarran and his chubby midget. A comedy young miss entertains with classical dancing and adds the sublime element to an act that is otherwise ridiculous. Burlesques of her dancing by Albarran set the audience in an uproar.

Harry Fox seemed rather listless in the songs he offered, and his line of talk, for the most part, failed to get across. His remark that if he made good here he would be engaged to play the Jefferson was ill advised. Harry seemed to realize his act wasn't getting across as well as he expected it to, and played the poor sport by passing remarks and making a quick exit, not returning to take a single bow.

Brown and Sedonia present a classical dancing act. They employ a versatile pianist

## Keith's, Cincinnati

(Reviewed Monday Matinee, September 17)

The current bill lacks sufficient comedy and is overburdened with film. One picture, designed to fill the place of an act, sadly fails the purpose. Of the seven turns, three are silent. Attendance this afternoon was light and, everything considered, all offerings failed to share just recognition.

Pathe News, Aesop's Fables and Topics of the Day.

Johnson and Baker. These men have the greatest comedy hat-throwing turn seen by the writer. Seven minutes, in one and full stage; two bows.

Florence Hobson, an elongated brunet in vampire dress, created a fair amount of interest with piano playing, songs and patter of the "Oh for a Man" sort, the vocalizing being in falsetto range. Nine minutes, in one; two bows. Breker's Bears. This recent European importation affords wonderful entertainment. Roller skating, bicycle riding, somersaults, basket ball throwing and catching, fore-g walking and balancing are well done by three large brown bruisers. The comedy sprinkling is good, save for the pants-falling business of one of the male attendants at the "jazz dance" finish of the act. Ten minutes, full stage; two curtains.

Pearson, Newport and Pearson. The males in semi-"lick" suits and mannerisms, and the lady as a country belle, open with light hoofing and a funny rural type song. Then follows solo and double soft-shoe and acrobatic dancing by the men that is sure-fire and of which they need have little fear of being copied by any other team. In addition to the novelty, no small amount of energy is required for such dancing. Their timing with the music is perfect. Each number was vigorously applauded at this performance. Fifteen minutes, in one; three bows.

George MacFarlane in "Song Fantasies". This well-known baritone presents a departure from the usual order of singing vehicles by remaining on stage through the act and introducing Margaret Walker, an attractive and clever dancer, in classical, jazz and Spanish numbers between his renditions. MacFarlane's repertoire comprised "Ten Thousand Years From Now", "Dear One", a selection from "The Mikado", "Dorothea" and "Marquerita". Herbert C. Love accompanied at the piano. Special scenery and lighting effects add to the charm of this act. Nineteen minutes, in three; curtains and talk by MacFarlane.

"Dame Fashion", 1,000 feet of colored film of an Eastern fashion show for women.

"Maid o' Mist", presented by Prof. Horace Slerak and programmed as "The greatest mystery of the age," in which "Leah", a girl, is placed in a coffin-like cabinet and reproduced after many steel plates, knives and swords have been inserted thru different parts of the cabinet, apparently making it appear impossible for her to be within. The illusion is artistically and rather dramatically offered. The introductory address by a non-listed gray-haired man is high class. Prof. Slerak, who seems English, and "Leah" fill their parts excellently. Seventeen minutes, specials in one and three; two curtains.

Mel Klee, "a gentleman in black", a favorite here, had no difficulty in delighting old and new friends with his clean-coated topical puns, songs and "inside dope" on members of the bill. Fifteen minutes, in one; two bows.

George Beege and Rae Quiper, young and neat-appearing roller artists, will hold an audience as well as any closing act. Dancing on skates, spins and a thrilling whirl, in which Beege supports his partner by the feet with a shoulder apparatus, feature their routine. Seven minutes, special in full stage; applause thruout and two curtains.

JOE KOLLING.

## Orpheum, St. Louis

(Continued from page 16)

should be omitted. Seventeen minutes, in one; three bows.

Ben Bernie and His Orchestra. Some of the best of the uncanned jazz classics that have come this far west. They are embellished by droll commentaries before and after. Appearance and showmanship very good. Thirty-one minutes, full stage; three encores; many curtains.

Grace Deagon and Jack Mack. The comedy provoked by a hisping girl and an exasperated male partner is extremely funny. Twenty-four minutes, in one; three bows.

Wanka with Mme. Nowitski and Daniel Sherman. Brilliant Russian dancing in flaming silks and calicos, going it at top speed for eleven minutes held everyone. Full stage; six bows.

ALLEN HYDE CENTER.

whose piano selections were as well received as his saxophone solo. The Spanish number and ballet dance were especially well done. The costumes and setting were consistent with the character of the dancing. A good act which gets across big.

PAUL BENOY.

## Palace, Cincinnati

(Reviewed Monday Matinee, September 17)

Pictorial program: "Outcast", with Elsie Ferguson and David Powell, poorly presented, but well acted.

Stanley Gallini and Company, European Novelties Showgirls. Shadows, silhouetted against a white screen, that take shape as animals and humans, made by Gallini and Co., with their hands. Fairly entertaining opening turn. Eleven minutes, full stage.

Jack Little, "The Paderewski of Syncopation", gave an exhibition of fast fingering that was sensational. Little, however, did not sacrifice beauty of tone nor accuracy for speed, but combined these important features of piano playing with remarkable artistry. Ten minutes, in one; three bows.

Harry Keene and Katie Williams, in "A Roadside Flirtation", were a riot of fun by virtue of Miss Williams' delightfully exaggerated portrayal of a bashful country girl. Keene upheld his end of the dialog well, but laughed too much at his partner's droolerics. Some of the talk might be taken as double entendre, but it is so wholesomely delivered by Miss Williams that the slightly objectionable lines can be overlooked. Twenty minutes, in one and one-half; hearty applause.

Thornton Flynn, Irish tenor, with Dena Caryl at the piano, sang a well-chosen repertoire of Irish ballads and a few classic airs, and made a decidedly favorable impression. Flynn sings with ease and confidence and never appears to be straining his voice. Miss Caryl, who has a mature, mellow voice, sang a pleasing duet with her partner. Ten minutes, in two; two curtains.

Nolan Leary and Company presented a well-written farcical sketch entitled "Yes Means No" in a convincing manner. The members of the cast (four men and a woman) read their lines effectively. Judging from the manner in which the audience received it, "Yes Means No" is one of the funniest sketches to play the Palace in many moons. Fourteen minutes, full stage.

Eddie Furman and Olive Evans have labeled their song offering "Scoring Touchdowns on the Gridiron of Song", and they certainly put over enough this afternoon to win over any audience. Both have likable personalities, and sing popular and special comic numbers in the most approved manner. Fifteen minutes, in one; several bows and an encore.

Harry Slatko and Company in a pretentious scenic offering, featuring Eva Sully and "The Oddity Boys", a jazz band, with Al Plough, pianist. Miss Sully is a very capable dancer, but is certainly bending her efforts in the wrong direction when she attempts to execute the sinuous, jazzy steps and movements that are presumably required of her in this act. Slatko has ability as a dancer but not as a singer. The band made so much noise it would be unjust to form an opinion of its members until they are heard to play. Eighteen minutes, in one and full stage; light applause.

KARL D. SCHMITZ.

## Grand O. H., St. Louis

(Reviewed Monday Matinee, September 17)

Rose Rentz Trio. Mannerly acrobats in balancing feats. Showmanship excellent. Eight minutes, full stage; one bow.

Armstrong and Phelps. Tiresome songs about this and that and mild travesty. Nine minutes, in one.

Watson and St. Alva. A sketch, in two, of a drunk and an exasperated, weepy wife. Very funny to a few. Eleven minutes; light applause.

Orren and Drew. Exceptionally good chicken and musical instrument imitations. The act needs a setting and a routing. In its present form it has neither. Eleven minutes, in one; one bow.

Stratford Comedy Four. Snappy harmonizing in a schoolroom situation. Good laughter thruout. Fourteen minutes, in interior; one bow.

Swain's Animals. An ordinary exhibition of wire walking and hurdling by six handsome cats and a handful of mice. The boxing exhibition of two of the cats is the only lively incident. The act needs more thrills.

Herron-Gaylord Company. Arrayed as the Gold Dust Twins, two girls dance and sing. Later in a Pullman washroom they engage in pleasant intimacies while they remove the cork, and sing, with the assistance of the conductor. An original conception and well done. Sixteen minutes, in three; three bows; strong applause.

Milt Collins. Humorous twists to everyday topics, which kept the spectators laughing for ten solid minutes. In one; four bows; curtain speech.

Cotties' Parisian Orchestra. Nine men in clown costume who discharge jazz tunes after the old school, assisting themselves for tempo by much stamping of the feet. The act lacks novelty and the conversation between players

## Majestic, Chicago

(Reviewed Sunday Matinee, September 16)

The Majestic has an excellent new bill. The Hallyhoo Trio opens in one with a circus bally, then went to full stage and developed a lot of good talent. The clown showed an excellent tenor voice and all were acrobatic dancers. Two men and a woman—excellent. Ten minutes, one to full stage; three bows.

Mack and Stanton, character and straight, have a comedy fall act with a special drop. A lot of fun and some good singing. It is a standard act. Ten minutes, one to half stage; three bows.

Moriey and Mack, two comediennes, both good to look upon, in repartee and some songs, went over good. Nine minutes, in one; three bows.

Margaret and Morrell, man and woman, a comedy duo, entertained well and acceptably. They are excellent dancers; in fact, the woman is superb. Eleven minutes, two and a half to half stage; three bows; two special drops.

Callahan and Bliss have a nut act. Two men, and they are good. They are fine sidewalk comedians. Often seen here and always welcome. Both dance well also. Ten minutes, in one; three bows.

Bob Pender's Tronpe has nine men and one woman. One of the best acts on the bill. Acrobatic and eccentric dancing and all are genuine artistes. Russian dancing was a feature of the act. It went splendidly. Fifteen minutes, full stage; bows and curtains.

Ray Conlin came back to see us with his ventriloquist act. It is a good or better than ever. One of the best of its kind. Nine minutes, in one; three bows.

Clifford Wayne Trio, an Indian act, is a musical offering. Ten minutes, one to half stage; two bows; two special drops.

FRED HOLLMAN.

## Lafayette, New York

(Reviewed Sunday Concert, September 16)

Walter Plimmer, the agent, and Coleman Brothers, managers of the house, assembled a really first-class bill for today. Ariene and Rita, a pair of girls who are a bit self-conscious as yet, and evidently newcomers, opened the bill with eleven minutes of harmonious-vocalism that set a high standard for the evening. These girls put over four numbers, working in one, that gave distinction to the bill.

Smith and Mills, a tuxedo-clad boy with a girl partner in evening clothes, both changing later to silk overalls for the closing number, "Plantation Blues", put over a singing and dancing act that had real merit.

The Reynolds Trio, a girl with two male partners, one a violinist and the other a banjo artiste, slipped over a surprise in the way of novelty presentation of a musical act. The miniature jazz band with which the act opened set the audience laughing, and the class of the offering maintained it. A grandfather's clock setting later disclosed another surprise. The girl made three changes and proved a fair dancer.

Jack Hughes can't sing much, but then he doesn't have to. His acrobatic dancing and the inimitable manner in which he can tell risque stories without offense gets him over great. He knows just where to quit to get the laughs without offense, and his dance stuff is great.

The Wagner Trio, a woman contralto with a violin soloist, and a pianist, had a routine that justified their spot on the bill. Ten satisfactory minutes on a full stage tells the story.

Adams and Robinson, the only other colored act on the bill, brought the routine of singing, speedy dancing and novelty piano stuff that have made the act a favorite on several circuits. They scored, retiring to a good hand.

The Variety Revue, an act of five people, three girls and a pair of boys, every one of whom could do his or her bit as a single, and who do some nice assembled numbers, closed the program. They offered everything that vaudeville can expect, and if anyone may be singled out it is the pianist who later sold an imitation of Fanny Brice very effectively. She made her biggest hit with the manner in which she got over the facial expressions while doing a sister delivery with another girl.

"To Have and To Hold", a Paramount picture, completed a bill that should be a credit to any house.

This week Siki, the French-Senegalese boxer, tops a bill that is expected to draw a city-wide patronage rather than the purely neighborhood following that is usual. This is the foreigner's first appearance in vaudeville.

J. A. JACKSON.

when they pause for a moment is a noticeable breach of stage etiquette. Twenty minutes, in three.

ALLEN HYDE CENTER.

ADDITIONAL REVIEWS ON PAGES 121 and 123

CISSIE LOFTUS WILL RETURN TO VAUDEVILLE

New York, Sept. 17.—Cissie Loftus, famous London actress, absent from the stage for some time, is returning this season to the footlights, coming to this country to fill a long tour in vaudeville on the B. F. Keith Circuit. She will appear at the Palace the week of January 7.

Prior to her departure from England she will appear in London at the Palladium, opening there October 1.

Perfection Absolute—In Wear, Quality, Style and Workmanship

THE CREO No. 464-X \$7.50



Genuine Patent Calfskin. Side Gores of Imported Silk Elastic. Flexible Soles, Visible Toe Boxes. Made on our perfect fitting new French Last. A favorite with stage celebrities.

Free Booklet on request.

1559 Broadway New York City

AT LIBERTY—L. E. KINSER UNION PROPERTY MAN

Can do good line of parts. Can furnish carpenter or electrician; do bits. Both experienced and reliable.

Address Box 337, Parkersburg, W. Va.

PUNCH & JUDY SHOWS

WE TEACH YOU HOW TO OPERATE.

even figures, a Snake and a Baby extra. Full instructions, dialogue, how to make Punch Whistles and diagram for Cabinet. Figures are all hand carved from wood, new and dressed. This is a new, 15 to 20-minute dialogue and it is a scream. It is a sure-fire hit. \$35.00. Cabinet, \$15.00 extra. Anybody can learn in thirty minutes.

SCHOOL OF PUNCH AND JUOY. 2828 West Madison Street, Chicago, Ill.

DUTCH WOODEN SHOES

FULL LINE, FOR STAGE, MASQUERADE BALL AND EVERYDAY WEAR.

All Sizes, for Children, Women and Men. 50% deposit, balance C. O. D. Big reduction for retailers. Mixture of Wooden Shoes, hand made, painted and creased, for Carnival and Fair Concessionaires, length about three inches. Send 25c for sample pair.

F. TEEUWISSEN.

318 River Street, Heboken, N. J.

STAGE DANCING LEARNED AT HOME

Stage beginners' wonderful opportunity. Learn to stage dance at home by mail. Complete Dancing Course of Buck and Wing Dancing for \$2.00. Can be danced to any fox-trot tune on your victrola. Send stamps, money order or cash.

H. THOMAS

59 East Van Buren Street, CHICAGO, ILL.

STOCK—AT LIBERTY—OR REPERTOIRE

M. F. RYAN—Age, 46. Characters, Character Heavies, Character Comedy. Stage Director. 5 ft., 10 1/2 in.; weight, 178 lbs. Med. complexion.

GERTRAUDE D. MAGILL—Age, 32. Second Business, Characters, Comedy. Versatile; anything except Ingenue Leads. Feature strong Singing and Dancing Specialties that get over. 5 ft., 6 in.; 140 lbs. Brunet. Been associated with the best stock companies in Providence, New Bedford, Fall River, Brockton, Springfield, Tampa, Miami, Chicago, Brooklyn and others. Also best Repertoire East and West. All essentials. Do not misrepresent. Good appearance and dressers on and off. Will go anywhere. Managers looking for reliable artists address M. F. RYAN, Gen. Del., New Bedford, Mass.

WANTED PEOPLE IN ALL LINES FOR REPERTOIRE

Feature Comedian with Specialties, Ingenue, Character Man and Woman with strong Specialties. Write full particulars, stating salary, age, height, weight, etc. Address MANAGER, Stanley Stock Co., General Delivery, Davenport, Iowa.

AT LIBERTY, AFTER SEPTEMBER 29

Versatile Sketch Team, singing, talking and valets, singles and double. Wife Prima Donna. Gent Character Comedian. B. F. in acts. Both small parts. Tabs., Med. or Dramatic. THE LAYTONS, General Delivery, Evansville, Ind.

FOR SALE TWO PERFORMING DOGS

Young, stage broke; quick workers. GEO. E. ROBERTS, 2324 N. Fairhill St., Philadelphia, Pa.

WOULD YOU LIKE to have a Philadelphia address on your stationery and printed matter? I will represent any legitimate business for \$3.00 a month. Mail promptly forwarded. Reliable service assured. G. W. SHUMWAY, 2816 N. 28th, Phila.

WANTED—Feature Sax, also hot Trumpet. Long engagement. Top place outfit. Good salary. Tuxedo. Union. Write JIMMY KNUDSON, Ortonville, Minnesota.

TANGUAY BACK ON KEITH TIME

New York, Sept. 17.—Eva Tanguay is back on the Keith Time. She opened this week in Boston. Her Keith Time will be broken by an eight weeks' "concert" tour thru New England October 2. Tanguay is supported by Raggy Rubin, Teddy Waldman and a seven-piece jazz combination.

EDDIE LEONARD'S 15 BANJOISTS

New York, Sept. 15.—Eddie Leonard, black-face comedian, opens his new act at Proctor's, Mt. Vernon, September 27, for the last half, going from there to the Royal, and thence to the Palace. Leonard's company includes Gus Steward, Jack Holiday, Jack Russell, R. Smith and fifteen banjoists. The present booking will keep the act working until next May.

SEES 20,000,000 RADIO FANS

New York, Sept. 15.—If there is any doubt in the minds of theatrical managers that radio will not cut in on their preserves, they should give ear to Lee De Forest, pioneer radio inventor, who in a message received here from the Levathan this week predicted a radio audience in the United States of more than twenty million in the next couple of years.

DUKE CROSS IN NEW ACT

New York, Sept. 17.—Wellington (Duke) Cross opens this week in a new act by Howard Emmett Rogers entitled "The Checkbook Chump". Others in the cast are Marie Field and Clementine Coleman. Cross closed two weeks ago in Los Angeles in "Wives" by the same author.

STATE FULL WEEK SEPT. 24

New York, Sept. 17.—Loew's State Theater will become a full-week stand next Monday. This will give the Loew office seventeen full-week stands, a policy innovation designed to reduce film rentals.

HOUSE OF DAVID QUARTET

The House of David Quartet, from the famous colony at Benton Harbor, Mich., made its debut in vaudeville at the Regent, Detroit, September 10. The act consists of singing popular songs and indulging in light comedy.

CONDITIONS IN VAUDEVILLE

(Continued from page 13)

theater owner fail to produce the promised act for his public. It is not necessary further to amplify the difficulties that would result from and the confusion that would be entailed in such an inefficient system as independent theaters and bookings.

Booking Office the Focus of Control

Booking thru central agencies is therefore a prerequisite for the efficient operation of vaudeville, and the actor as well as the manager stands to gain thereby. But it is this very system of booking, tho it has a legitimate and highly useful function, which has also led to most of the abuses from which the vaudeville actors suffer and which has made them all possible. For it is the booking agency, and not the theater or the manager or the actor, which controls vaudeville. Those who have not studied conditions in vaudeville might think that all that is necessary for the production of vaudeville is an actor, an act which he can perform and a stage on which to show it. Nothing could be further from the truth. Acts, actors and stage are merely the chessmen and the board, essential to the game, to be sure, but lifeless till manipulated by the masters—the booking exchanges. It is in the booking office that vaudeville is run, actors are made or broken, theaters nourished or starved. It is the concentration of power in the hands of small groups of men who control the booking offices which has made possible the trification of vaudeville.

Catalog of Important Vaudeville Circuits

Before going into the modus operandi of the booking offices it is well to have in mind the important vaudeville circuits and their booking affiliations. In other words to know how the field is divided up.

Complete Monopoly of Big Time by Keith and Orpheum

Keith's east of Chicago and the Orpheum in Chicago and the West completely dominate and control the big-time field. There is admittedly no big time outside these two organizations. The Keith Circuit consists of the theaters owned, leased or operated by the Keith interests. The financial structure of the Keith organization is not exactly known, but it is probably true that there is no single corporation—no holding company that is to say—which embraces all the Keith properties. Instead there are numerous different corporations—in most cases each theater constituting a separate corporation, as do also the R. F. Keith Vaudeville Exchange and the Vaudeville Collection Agency. The various corporations are tied together by common stock ownership and interlocking directorates, and may, in some instances, be in the relation of parent company and subsidiary. An exception is the R. F. Keith New York Theater Company, which is the holding company for most of the Keith theaters in Greater New York and possibly also for some outside the city. The stock of all the Keith properties is closely held by a small group of individuals and none of it is in the hands of the public or is listed on any of the stock exchanges of the country.

In compiling the lists of the theaters in the Keith, Orpheum and other circuits great difficulty was experienced in classifying and grouping. In fact, it has been impossible to do so with entire certainty in most instances. The lists published in various trade papers are frequently not in accord with each other, and even those published in the same paper will show astonishing changes in name and classification from time to time.

Information on theaters and circuits obtained from several other sources and checked by individuals more or less closely connected with vaudeville often was conflicting. As a typical example take the case of the State Lake Theater in Chicago. Of four persons consulted two stated positively that this is a Senior Orpheum house (big time) while the other two were no less certain that it is a Junior (small time). However, by carefully weighing, comparing and checking all the data obtained we have compiled lists of theaters and circuits which we believe to be reasonably correct. They will form the basis of discussion here and will be found in detail in Appendix 11.

Our list of big-time Keith theaters numbers thirty-four. Of these twenty-three appear on the printed contract of the Keith Circuit and there is no question about them. Among the eleven whose names do not appear are included Shea's Buffalo and Toronto houses and the Temple Theaters in Detroit and Rochester, all of which were recently acquired by lease and certainly belong to the Keith big time circuit. There is more or less doubt about the exact status of the remaining seven, but it is believed that Keiths are interested in all of them and that they are part of their big-time circuit.

The line between the Senior and Junior Orpheum houses is not in every case clearly drawn, and there is some doubt as to the proper classification of certain of the theaters. As a matter of fact a report has recently been circulated to the effect that Orpheum is planning to do away entirely with the distinction between senior and junior and that all its theaters will henceforth constitute only one Orpheum Circuit. Be that as it may, we can at present identify with reasonable certainty twenty-eight Orpheum houses as forming the big time group of theaters belonging to the Orpheum Circuit, Inc., the holding company for all the Orpheum properties. Outside the Orpheum Circuit there

(Continued on page 119)

CENTRAL ENGRAVING CO. THEATRICAL ENGRAVERS AND DESIGNERS. CUTS for Theaters, Circuses and Carnivals. Duplicates in ELECTROTYPES, STEREOTYPES and MATS. Send for 1923 Stock Catalog of Theatrical Letterheads & Billboards. THE ILLUSTRATIONS APPEARING IN THE BILLBOARD ARE MADE BY US 137 W. FOURTH ST. CINCINNATI, OHIO.

COLISEUM DANCE HALL

HARRISBURG, PA.

Open for Engagements for Orchestras.

Wire your open dates to

P. MAGARO

Colliseum, Harrisburg, Pa.

WANTED

Leading Man, Scenic Artist, Second Business Man. Permanent dramatic stock. Two bills a week. Two matinees. State all in first. Send photos. Opening September 24th. Wire CHARLES KRAMER, Globe Theatre, Washington, Pa.

Wanted -- Georgia Smart Set Minstrels

High-class Comedian. Blue Singer or any real performers. Must be strong enough to feature. Always room for real people. All-year around work. Following people, wire me: Billie Hudson, Amanzie Richardson, Holmes, Baby Lee, Monroe, La., Friday and Saturday; Winnsboro, La., week Sept. 24th, Fair Week.

WANTED—QUICK

Tab. People in all lines. Open October 1st, if possible. Stock in Salt Lake City. Wire

W. L. PARISH

WANTED FOR WHITE MINSTREL

Four Comedians doubling as a Musicalian that can do straight line acts. Plain Player doing musical acts, and other useful people arise. Ten all pay part own wire. No time to dilator. GEORGIA COTTON BLOSSOM MINSTREL, Wood, Iowa

Advance Agent Wanted Quick for Mutt and Jeff

One-nighter. Must bring first, use brush close eye. Write for list and full details. Join quick or wire. All water airtight. WARNING TO MANAGERS: This advertisement presented through the writer's cooperation of a former agent, one William M. Mott, who admitted to having in St. Louis, Ill., posters for address quick. Ernest Latimer, Knoxville, Tenn.

WANTED QUICK CHAS. GRAMLICH'S FOLIES OF MOVIELAND CO.

Several good talents girls, Specialty teams. Ingenue, Musicalian with good voice. Show booked solid. Southern time. Wire and send photos with particulars to CHAS. GRAMLICH, 1111 1/2 Miami, Florida

WANTED COMEDIAN

For Florida Tab Stock (picture houses with small capacity) one bill a week, one show a night, no Sunday, who can put on a act and make them go. If you have a material, don't bother. Reply by mail—state salary—THE BEASON. Tickets only to those I know. Open October 1. THE MOORE AMUSEMENT ENTERPRISES, 327 N. Noble St., Indianapolis, Indiana.

WANTED --- MUSICAL COMEDY PEOPLE

DANNY LUND wants people for his "MUSICAL GIRL" CO. All useful people write or wire.

Rehearsals Start Tuesday, September 25th.

Address GUS SUN BOOKING EXCHANGE, Springfield, Ohio

MINSTREL PERFORMERS WANTED FOR H. L. BENSON'S GEORGIA MINSTRELS

Two best Teams; must be A-1. Also Single Comedian to feature. Top salary and best of car accommodations. Address H. L. BENSON, care Zeidman & Pollie Shows, Roanoke, Va., Sept. 17th-22nd; Lynchburg, Va., week Sept. 24th.

**CAPTAIN BRUCE BAIRNSFATHER**

Reviewed Monday afternoon, September 10, at Palace, New York. Style—Comedienne. Setting—One and special, in three. Time—Thirteen minutes.

Captain Bruce Bairnsfather was introduced by Port Levy at Mr. Albee's request and further introduced via the Celluloid Route, by Mr. Albee's orders. Captain Bruce received the loudest boost, before making his appearance, of any act we have ever seen at the Palace or any other theater, altho Levy's remarks at the conclusion of his address seemed rather complimentary—"It is not the lines or the drawing," said Levy, etc.

Bairnsfather, with a very likable personality, told a few stories mostly of the world's war, for which he apologized, and a number of sketches showing cartoons he had made in the past were thrown upon a screen, for which he further apologized as to the subject matter. It seemed as if everyone was apologizing but Mr. Albee.

The stories drew mild laughs preceding Bairnsfather's sketching roughly with charcoal or crayon, the character of "Ole Bill", with several variations. Whatever Bairnsfather may have done during the war, and he no doubt did his share, which is very commendatory, nevertheless his vaudeville act, as such, can scarcely be classed as more than medium time. Furthermore it is extremely doubtful whether the act would have been looked at the Palace were it not for the fact that the box-office aspect had been carefully considered.

Bairnsfather received considerable applause at the conclusion of his efforts and made a speech of thanks. It seemed to the writer largely of the courtesy to a stranger sort, not exactly lacking in sincerity, for Bairnsfather's personality was of the positive and refined order, but as if Mr. Albee expected Mr. Albee's patrons to respect Mr. Albee's suggestion, that the head of the Keith Circuit had sponsored Captain Bruce Bairnsfather, and that Mr. Albee expected the customers to "come across".

**HELEN STOVER**

Reviewed at Palace, New York. Style—Singing. Setting—Special, in one. Time—Seventeen minutes.

Assisted by a pianist, Helen Stover enters singing "My Hero" from "The Chocolate Soldier". Her voice impressed at once as being powerful, well-trained and not lacking in musical individuality.

"The World is Waiting for the Sunrise", with the second chorus sung with obligato variations, proved a hit as did also "Lindy Lou". Miss Stover pulled a new trick at the conclusion of this number, waiting but a few seconds for the hand with the music sostenuto for the next number—almost an immediate segue to "Carolina in the Morning". This pulled up the hand very strong for the finish and is a clever piece of vaudeville finesse.

In a beautifully modulated speaking voice, Miss Stover announced an aria from "Cavalleria Rusticana" which she sang in fine style to splendid returns.

Numbers were "I've Made Up My Mind to Forget You" and "A Kiss in the Dark". The latter was sung very well and gained a number of additional bows.

Miss Stover looked well, her costume of lustrous white satin being contrasted well with the gold and red piano throw. She has a good personality, a splendid voice, and has evidently been coached in the vaudeville tricks of vocalization. At present, however, she does not seem at home, lacking stage presence and dignity and giving the impression she is trying to act soubrette fashion. With a correction of this she is assuredly big-time material and an asset.

**SNELL AND VERNON**

Reviewed Monday afternoon, September 10, at Palace, New York. Style—Gymnastic. Setting—Three. Time—Seven minutes.

Linnette Vernon is discovered on a swing as the drop rises. Bob Snell pays a call and while Miss Vernon goes off in change, he does a fast spin from a neckhold in a loop. Further tricks were done on Roman rings and in loops concluding with a "feet catch" from the floor in two loops suspended above.

Miss Vernon looked neat and shapely and the act proved acceptable in the opening spot. The task is weak.

**BILLIE BURKE'S "TANGO SHOES"**

Reviewed Wednesday afternoon, September 12, at Jefferson Theater, New York. Style—Dancing. Setting—One and three. Time—Fifteen minutes.

In one announcement is made about "Tango Shoes", and plants from the audience come upon the stage. The announcer and one of the plants put on the shoes and dance. Later several women plants mount the stage and the act, in three, consists of dancing and clowning, a portly woman doing a fall at the direct finish.

A "neighborhood house" act.

**NEW TURNS and RETURNS**

Reviewed By MARK HENRY

**ROSS AND EDWARDS**

Reviewed Wednesday afternoon, September 12, at Jefferson Theater, New York. Style—Singing. Setting—One. Time—Twelve minutes.

Rosa and Edwards are two men who open as college youths with a special number followed by dance steps. In a change of dressing as two undertakers with spades and burlesque red mustaches, "Poor Old Cross-Eyed Lou" was rendered. Both straight neat vocalized "Sleepy Hills of Tennessee", preceding the concluding number, "In Bulgaria", which was worked up for a number of encores and bows at the finish, the boys marching on and off in time to the music.

A neat act, different from many, both boys being clean cut and selling their material in worthy fashion.

**BEVAN AND FLINT**

Reviewed Wednesday afternoon, September 12, at Jefferson Theater, New York. Style—Talking and singing. Setting—One. Time—Sixteen minutes.

Man working rife comedy and woman straight, looking Junoesque in changes of costume, engage in talk and gather quite a few laughs, the man occasionally clowning. The dialog has been for the most part well written. Several of the really witty remarks were, however, too subtle for the Jefferson crowd—"Buy my lunch" and "stay long".

Woman looks not unlike Valaska Suratt and is a clever feck, pointing her remarks with force and directness. She has a good personality. Man knows how to sell his material. Better than the average turn of this kind in the medium houses.

**ANDRE SHERRI REVUE**

Reviewed Wednesday afternoon, September 12, at Jefferson Theater, New York. Style—Revue. Setting—Specials, in one and three. Time—Twenty-nine minutes.

One of those offerings of first a song, then a dance, then the chorus, first in one set of costumes, then the other, commonly called a "Revue"—perchance for the want of a better title.

The present "Revue" under discussion is typically of the cabaret sort with nothing to recommend it as a vaudeville attraction other than the scenery. It has a slow and very sporadic opening instead of a lively one, an Italian tenor singing a number, "One Night in June". It might just as well have been July or November! There was a blond vocalist, a straight man who sang Jazz numbers and a group of chorus girls unnoted for physical pulchritude, or especial snap, life, effervescence or ability. There was a cake-walk near the finish.

The whole affair nearly put me to sleep—and I was not tired when I went in. Just a cash for the medium houses that needs more life, a good punchy opening and a better finale. Some of the solo work could be omitted advantageously with more work for the chorus and a novelty or two in either song, dance, lighting effects or costumes.

**FIVE PETLEYS**

Reviewed at Palace, New York. Style—Gymnastic. Setting—Three. Time—Ten minutes.

Four men and a woman in one of the best trampoline and casting acts that have played the Palace in a long time. The men do the trampoline and casting, the woman little else but tumbling to give the men a rest and obviate the necessity of walls.

The comedian is funny, has some original business with a handkerchief which went for good laughs and applause, and furthermore does some exceptionally clever trampoline work and gymnastic feats himself. In fact he is the mainstay of the offering. His climbing up the pole, near-misses, somersaults and twisters, sent the act over to unusually strong applause in the opening spot.

A very good act that should have no trouble in keeping busy in the two-day houses.

**REDFORD AND MADDEN**

Reviewed at Loew's American Theater, New York. Style—Juggling. Setting—Two. Time—Ten minutes.

Were the comedian to eliminate some of old style and unrefined comedy in this act, the offering would be improved considerably. The taking off of a number of vests may appeal to some as humorous, but the wearing of corsets by a man, their removal and subsequent business, is far from refined and in fact quite coarse.

The straight opens with the playing of soup spoons, after which there is a routine of

devil sticks, egg, cannon ball and plate, glasses on tray balanced on chin, bouncing hat, cannon ball on tennis racket on chin while three balls are showered, three balls by the comedian with one rubber ball to the head, Indian clubs, umbrella to bouquet, three hats to the head, photograph on pole balanced on chin while spoons are played to the music of "Stumbling".

For a flush a number of articles are caught on a fork held in the mouth of the comedian. These include fruit, vegetables and paper-covered parcels of varying size.

The offering went over well when reviewed and is a good medium time substantial offering, but should have the business before referred to omitted. There is nothing to condone or excuse it.

**JEANETTE HACKETT AND HARRY DELMAR**

Present Their Fourth Annual Dancing Revue "DANCE MADNESS"

Assisted by Madeline Lane, Jean Carroll, Irene Griffith, Margie Hailek, Mildred Anders, Helen Warren, Alice Nace, Florence Barry, Kathryn Smith, Len Winthrop, Harry Drake and Jules Shankman. Conducting Act Conceived and Staged by Harry Delmar. Costumes Designed by Jeanette Hackett

Reviewed at Palace, New York. Style—Dancing. Setting—Specials, in one, three and three and a half. Time—Twenty minutes.

A very exceptional dance offering in which Miss Hackett's beautiful figure, personality and dancing predominate and the costuming, staging and general ensemble are outstanding features.

The opening is effective with the ladies of the chorus in costumes in which green is the principal color, doing a song and cane dance, each in a foot spot. Hackett and Delmar do a number "We'll Say It With Our Feet", following which they dance. The chorus in Russian costumes and semi-bare legs, do an ensemble number to a band, preceding a solo dance by Delmar. Miss Hackett then appears—a wonderful vision of physical loveliness in little more than blue net. It must be said that this was highly artistic and in no wise vulgar or suggestive. Insistent applause followed.

The chorus in costume creations that would do credit to Ziegfeld, George White, Earl Carroll, the Shuberts, or any other producers, made a wonderful display, particularly so with the fan tails which were raised, beautiful in their iridescence.

Delmar did a dance and Miss Hackett returned for one of the big hits of the act with an Egyptian and snake dance that was an emphatic success. This was not only due to Miss Hackett's physical pulchritude and symmetry, but her technical ability, her artistry as she pointed her toes in the kicks or manipulated her sinuous arms in movements of snake-like squirming. Her costume—what there was of it—consisted of metallic silvercloth, there being pectoral shields and a pair of small trunks just large enough to cover the vital differences between absolute and near-nudity. The reviewer must say, however, in his opinion, Miss Hackett was refined with it all, her fairly slender form, with the lighting effects, was alluring rather than blatantly bold or brazen. She was at all times an artiste, rather than an undressed chorus girl.

Another solo dance by Delmar in which he did splits down a flight of stairs preceded a "South Sea Is'e" dance and individual dances by the members of the chorus. The concluding ensemble was snappy, full of life, pep and a "wow" of a hit was the result. The act stopped the show cold, but wisely refrained from stealing curtains or bows.

The act is one of the very best, if not THE best of its kind in vaudeville today. It has been held over for another week at this theater which is unusual for this kind of offering.

**LIZZIE B. RAYMOND AND CO.**

Reviewed at Loew's American Theater, New York. Style—Comedy sketch. Setting—Interior, in two. Time—Seventeen minutes.

The offering of Lizzie B. Raymond and Company does not begin to compare with her former vehicle, the material being old-fashioned, trite and not there for laughs, situations, or an adequate chance for Miss Raymond to show her ability.

It is one of those domestic quarrel affairs, the wife wanting a divorce one moment and her husband the next. The couple agree finally to take opposite sides of the room and various articles are moved until the husband tells his wife the piano is hers and that she must move it. Reconciliation at the finish aided and abetted by the Irish maid (Miss

Raymond) who speaks the tag. There are several other incidents of not more than passing interest.

The dialog is not cleverly written, is unnecessarily padded, and the whole thing not more than ordinary for any time. Miss Raymond's support is also weak.

**HATSU KUMA**

Reviewed at Loew's American Theater, New York. Style—Singing. Setting—Special, in one. Time—Nine minutes.

Before a very beautiful drop of the Japanese gold and red embroidery on blue style, Hatsu Kuma, a young Japanese girl with a likable personality, sang and danced.

Miss Kuma's voice is light tho withal pleasant. Her tones are musical and her phrasing good; what she lacks at the present time is delivery, the drawing-room volume failing to carry with sufficient resonance. Miss Kuma evidently has had a good education for she speaks and sings English perfectly with little if any foreign accent, and she also sang Italian without any trace of the intermingling of a foreign tongue.

The opening number was "If I Could Only Be Somebody Else", and sounded like a special. Cadman's "At Dawning", followed and was handled much better than the opening number. Miss Kuma seeming to have more assurance. "Sole Mia", in Italian sent her over nicely. For an encore she sang "I've Got the Bines For Louisiana", followed by a dance. One of the best of this style of act on the medium time.

**REILLY AND ROGERS**

Reviewed at Loew's American Theater, New York. Style—Talking and singing. Setting—Special, in one. Time—Nineteen minutes.

Man and girl who at the beginning mistake each other for lunatics, each having come to an asylum to sing. Man sings "Yes, We Have No Bananas", giving it an original twist with dialect, and despite the fact that the number has been used a great deal, makes a distinctive hit. This proves the oft repeated but nevertheless true, "It's not what you do, but the way you do it."

Girl sings "You'd Better Keep Babyin' Baby" and dances, showing some good front kicks. This went over for a hand. They both sing "You'll Be Sorry That You Made Me Cry", in which there was considerable clowning and talk interspersed which was dragged out at too great a length. A part of "Why Should I Cry Over You" was tacked onto the previous song for a direct conclusion, team taking a number of bows at the finish to the music of "Bananas". Both have nice personalities.

**WALTHOUR DUO**

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Cycle. Setting—Three. Time—Eight minutes.

Man and woman open with unicycles and do an artistic waltz on the wheels. Routine by man follows on unicycle and bicycle including double work with woman. An illuminated wheel was used for a flash. Good opener for medium houses which could be improved by an elimination of the little singing done by the woman and a change of costume for the man, the one now used not harmonizing very well with the woman's style of dressing.

**DOC, DINKS AND DAVIS**

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Singing, talking and dancing. Setting—One. Time—Twenty-one minutes.

Two men and one girl, colored singers, dancers and one of the men a pianist. Girl makes a change of costume. Numbers sung are: "That Da Da Strain", "There'll Be Some Changes" and "Who's Sorry Now". These are worked up with dance steps and the last number with two choruses doubling the tempo and jazzing it up for the conclusion.

Just an ordinary turn that may be good for the neighborhood medium houses but with no originality of conception, routine or delivery to make it stand out from hundreds of others. The woman is weak, and the act too long.

**HELENE "SMILES" DAVIS**

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Singing and talking. Setting—Special, in one. Time—Ten minutes.

Assisted by Earl Nelson, Helene "Smiles" Davis whose sole bid for fame seems to be the fact that she sang a number of the so-called "Smiles" numbers during the war, presented an act that did the most useful flop witnessed by the writer in many a long day—even at the American! Miss Davis must have

(Continued on page 23)

## VAUDEVILLE NOTES

LOU and JESSIE HOFFMAN are rehearsing a new two-people skit by JAMES MADISON.

MARSHALL HALL has joined the EDNA GUG act, "Day Dreams".

GU. FOYLE and LANG sail next Tuesday on the S. S. Levlathan from London for New York.

KIMBERLY and PAGE returned to New York City from England last week.

MAX HOLDEN, the popular magician, is spending a two weeks' vacation in his home town, Boston.

JOHN STOREY opened at Loew's American, New York, September 13 in "I HEARD", a LEWIS & GORDON playlet.

HOWARD ROGERS is rehearsing two new acts which he will send out shortly on his own book.

ZAZA and ADELE are the featured members of Ned Dandy's Musicians, which began a tour of the Keith Circuit last week.

JEWELL and RITA will repeat on the Pantages Time this season, opening in Minneapolis, Minn., the week of September 30.

LORING SMITH and NATALIE SAWYER have joined the cast of "The Gingham Girl" on tour.

SYBIL VANE, now in England, is due back in this country in October. She recently appeared in Cardiff, Wales, her home town.

BERT LYTELL, Metro picture star, will open at the Palace, New York, October 8 in a four-people skit.

LADNIE CLIFF, the English topliner, has been booked for the Keith Circuit, opening some time in October.

FLORENCE WALTON and LEON LEITRIM (her husband) have been booked to open at the Palace, New York, September 24.

FRANKLYN ARDELL has filed a breach of contract action against GEORGE WHITE for \$27,600 damages.

Mlle. MARGUERITE and FRANK GILL have a new act by CLIFF HESS and JOE SANTLEY.

LOU POWERS, of vaudeville, recently joined the road production of "Good Morning, Dearie", now touring the West.

KEEPER and KEWPIE, dance artists, opened the cabaret season at Kolb's, New Orleans, September 9.

WALTER PRESTON, tenor, has been signed by GUS EDWARDS for his new musical act, "Sunbonnet Sue".

The Leslie Morasco Dramatic Exchange has placed JAMES DUNN, a legitimate actor, in vaudeville.

WINIFRED HOWARD and BRUCE will go out on the Loew Time for a tour beginning September 17.

BERT WALTON opened in a new act at the Metropolitan, Brooklyn, September 17 for a tour of the Loew Time.

JOE HENRY will launch a new musical novelty act on the Keith Circuit some time this week. The act has a cast of five.

BERT BYTON, formerly of BERNET and BYTON, and LEW KENDALL, who was featured comedian in "The Burgomaster", have teamed.

WILL MORRISSEY has converted his "Newcomers" show, which recently closed in New York City after two weeks of light business, into two vaudeville acts.

FALLY MARKUS, independent booking agent, with offices in New York City, suffered a nervous breakdown last week. He is expected back at his desk shortly.

NADJE, physical culture exponent, recently arrived in this country from abroad, begins a tour of the Keith Time at the Eighty-First Street Theater, New York, October 1.

CARLO DeANGELO will be featured in a new one-act musical comedy under the direction of C. B. MADDOCK. LESLIE KING and MARY FERRY will also be in the cast.

GEORGIE PRICE and FRANCINE opened Monday on the Keith Circuit for a tour. BOEHM & RICHARDS are the producers of the act.

GEORGE SCHAYNE and OLIVE YOUNG opened Monday in Newark, N. J., in a new act by MAURICE HEYLER CARRILLA, entitled "I Suppose So".

M. THOR has revived his "Here Comes Eva" act and will again play it in the Keith houses. The turn opens this week in Bridgeport, Conn., with EVE LARUE at the head of the cast.

GEORGE NASH and COMPANY, with JULIA HAY, revived their sketch, "The Unexpected", and opened last week for a tour of the Orpheum Circuit at the State-Lake, Chicago.

The new musical dance offering produced by GUS EDWARDS, with OLGA COOK, opens September 24 at the Garrick Theater, Washington, D. C.

HELENA HELLER, last seen in "Sally, Irene and Mary", opened recently on the Loew Circuit. GEORGE (PEB) RILEY appears with MISS HELLER in her new act.

WILLIAM H. COYLE, author and publisher, reports that he has just finished writing new material for PARTO and CLARK, FOX and DUTTON and MARCUS and MANNING.

HARRY SAUBER will produce several musical skits this season. Casting has already begun for the first of these. All of SAUBER'S productions will play the Keith Time.

CHARLIE WARD opened in "Babes", the act last year headed by his brother, SOLLY WARD, at Loew's American Theater, New York, September 10. WARD is assisted by two young ladies.

PHIL DAVIS, blackface comic, opened at Loew's, Baltimore, September 13, in his new single, which has been booked indefinitely over the Loew Circuit. MEYER NORTH manages the act.

"House Hunting", in three scenes, with KATE ELINORE, SAM WILLIAMS, LOU HUNTING, NELLY NEIL and HAROLD THOMPSON, opened Monday at Bridgeport.

Conn., for a tour of the Poli Time. "House Hunting" is taken from one of the scenes of the recent "Music Box Revue".

THORNTON FLYNN, with DENA CARYL, played Louisville, Ky., his home town, last week for the first time, altho he has appeared in vaudeville and musical shows for many seasons.

BESSIE BARRISCALE, now touring the Orpheum Circuit, will go to London next season to appear in a full-length play by HOWARD HICKMAN, author of her present vaudeville vehicle.

S. N. OPPENHEIMER, of St. Louis, has opened offices in New York under the firm name of New York Entertainment Service. He will specialize in bookings for State and national conventions, clubs and sales campaigns.

ARLINE SCHADE, who will be remembered as the stuttering girl in EDWARD BOND-DELL'S act, "The Lost Boy", is rehearsing in a new act written for her by JAMES MADISON. She will be assisted by a male partner.

The G. H. Teneyck Theater, Freehold, N. J., opened September 15 with five acts of vaudeville (split-week policy). MILTON FORMAN is house manager and the A. & B. Dow Agency is booking the house.

The A. & B. Dow Agency has arranged a route for the "TIP-TOP MERRY-MAKERS", a musical offering that runs two hours, with LEW ORTH and JOE BURHOUT, principal comedians.

"SHAKE YOUR FEET", a colored act of twelve people, with WILL MASTIN and BIRDIE RICHARDS, opened September 9 for a tour of the Proctor houses. LEW CANTOR produced the act and arranged the booking.

The newly remodeled Elsmere Theater, Bronx Park, N. Y., will open September 20 with a ten-piece orchestra and five acts of vaudeville. MORRIS KASHIN is house manager. The Elsmere will be booked by A. & B. Dow.

BILLY RHODES, last seen in the musical show, "Tangerine", will be featured in a new musical act that opens on the Keith Time September 27. Others in the act are: GLADYS

## JUST OUT McNALLY'S NO. 9 BULLETIN

PRICE, ONE DOLLAR PER COPY

Gigantic collection of 152 pages of new, bright and original Comedy Material for vaudeville stage use, embracing everything that can be of use to the performer, no matter what sort of an act, monologue, parody or fill-in bits he may require. Notwithstanding that McNALLY'S Bulletin No. 9 is bigger in quantity and better in quality than ever before, the price remains as always, \$1.00 per copy. It contains the following all-time, up-to-date Comedy Material:

### 23 SCREAMING MONOLOGUES

Each one a positive hit. All kinds, including Hebrew, Irish, Nut, Wop, Kid, Temperance, Black and Whiteface, Female, Tramp, Dutch and Stump Speech.

### 13 ROARING ACTS FOR TWO MALES

Each act an applause winner.

### 11 Original Acts for Male and Female

They'll make good on any bill.

### 53 SURE-FIRE PARODIES

on all of Broadway's latest song hits. Each one is full of pep.

### GREAT VENTRILOQUIST ACT

entitled "Life" It's a riot.

### ROOF-LIFTING ACT FOR TWO FEMALES

This act is a 24-karat sure-fire hit.

### A COMICAL TRIO ACT

suitable for a dance specialty, entitled "The Bo"

### A RATTLING QUARTETTE ACT

for four Male Comedians. This act is alive with humor of the rib-tickling kind.

### 3 CHARACTER COMEDY SKETCH

entitled "The Ideal Wife". It's a scream from start to finish.

### 18 CHARACTER TABLOID COMEDY

It's bright, breezy and bubbles over with wit.

### 12 MINSTREL FIRST-PARTS

with side-splitting jokes and hot-shot cross-fire gags.

### McNALLY'S MINSTREL OVERTURES

complete with words and music lead, for opening and closing of the minstrel.

### GRAND MINSTREL FINALE

entitled "The Wood Taster". It will keep the audience yelling for more.

### 22 MONOBITS

Everyone a sure-fire hit.

### HUNDREDS

of cracker-jack Cross-Fire Jokes and Gags, which can be used for sidewalk conversation for two males and male and female.

### BESIDES

other comedy material which is useful to the vaudeville performer.

Remember the price of McNALLY'S BULLETIN NO. 9 is only One Dollar per copy; or will send you Bulletins Nos. 7, 8 and 9 for \$2.00, with money-back guarantee.

### WM. McNALLY

81 East 125th Street, New York

## STAGE DANCING

TAUGHT BY

## WALTER BAKER

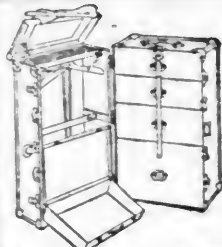
New York's Leading Dancing Master

Formerly Dancing Master for Ziegfeld Follies, Chas. Dillingham, Lee & J. J. Shubert, George M. Cohan, Flo. Ziegfeld, John Cort, and Capital Theatre.

900 SEVENTH AVE., N. Y., At 57th St.  
TELEPHONE 8290-CIRCLE

Marjann Nixler  
Fairbanks Twins  
Nat Nazario, Jr.  
Hysen & Dickson  
Trade Twins  
Muriel Stryker  
Florence Walten  
Etta Pillard  
Pearl Regay  
Donald Kerr  
Mayma Gehrua  
Grace Moore  
Jeannette Laferest  
Ray Dooley  
The Maykos  
Edith Clasper  
Mast Kiddies  
Eita Owen  
Gus Shy, others

Celebrities  
Taught By  
Mr. Baker



GROPPER SPECIAL \$35.00  
WARROBE TRUNK.

Made by BAL...  
Guaranteed for five years' service. Hard vulcanized fibre construction. Velvet open top, 10 hangers, laundry bag, shoe container. Bar locking all drawers.

## Bal Professional Trunks

Trunks Bought, Sold and Exchanged  
USED, SHOP WORN AND SAMPLE TRUNKS OF ALL MAKES  
ALWAYS ON HAND.

## GROPPER'S FINE LUGGAGE

1390 BROADWAY, A N 330 FIFTH AVE.,  
Corner 35th Street, N D Vanderbilt 8691.  
Fitzroy 3548.

NEW YORK CITY

Send for Catalog.

Mention The Billboard for Professional Discounts.

No More Fatigue in

## BALLET DANCING

MISS FLORENCE CAMPBELL, the well known dancing teacher, has devised a series of exercises with music by M. THEO FRAIN, which eliminate the strain usually felt on the working muscles. These are published in a book entitled

### FUNDAMENTAL BAR WORK AND BALLET TECHNIQUE

Bound in full cloth, with music. Price, \$5.00, postpaid.

Indispensable to the Beginner

Send for catalog of books on Clog, Natural, Acrobatic and Folk Dancing.

A. S. BARNES & COMPANY, 7 W. 45th Street,

NEW YORK

## CROSS EYES STRAIGHTENED

by simple method. Over 3,000 cures on record. Write for Book and Pictures of this wonderful cure. "IT IS FREE"

FRANKLIN O. CARTER, M. D.  
EYE, EAR, NOSE AND THROAT.

120 S. State Street,

CHICAGO, ILL.

References from people in your profession. 25 years on State Street

## THEATRICAL AND CUSTOM MADE FOOTWEAR

Everything in stage, ballet, dancing and circus footwear. Made to measure and in stock. Short vamp and novelty street styles. Riding boots. Write for measurement chart and catalog.

### Opera Hose-Tights

Aistons  
Since 1875

17 N. STATE ST. CHICAGO



## WRITE AND PLAY YOUR OWN ACCOMPANIMENTS

Our simple instruction books give you the necessary information and instructions for writing and playing your own accompaniments on Harp, Tenor Harp, Standard Guitar, Steel Guitar and Ukulele.

Instruction books complete for any of the above instruments mailed, postpaid, \$1.00, or for all five instruments, \$2.50, postpaid.  
HOACH-FRANKLAND MUSIC SCHOOL,  
1018 Windsor St., Cincinnati, O.

## AT LIBERTY, A-1 TRUMPET

SEPTEMBER 22

Patron Young. Experienced in all lines, Vaudeville, Pictures, Concert, Bands and Jazz. Read out don't take. Wire or write H. T. CARSEY, General Delivery, Wilkes-Barre, Pennsylvania.

CARMAN, FAY ELLO, GLORIA ANN HOLLIS and JEANNE NOVELLO. HARRY PUCK is the producer.

THE SIX SHEIKS OF ARABY, a colored musical novelty, arrived in New York City recently from an extensive tour of Pantages and other Western vaudeville circuits. The SHEIKS will open October 1.

LIANE D'ERVE, the famous French comedienne, who arrived in America some time ago on the Olympic, made her debut at Proctor's 125th Street Theater, New York, shortly after landing on this side.

FRANK and ETHEL CARMEN, hoop-rollers, left their collage, "Carmen Rest", at Glens Falls, N. Y., for Terre Haute, Ind., where they opened September 9 on a tour of the Keith Western Time.

The Sheridan Square Theater, Pittsburg, which opened a short time ago with a split-week policy, has been redecorated and re-nested, and is said to be one of the finest vaudeville theaters in that city.

VON SIEGMUND BREITBART, conceded to be Europe's strongest man and a recent importation to this country, visited a number of his friends at Reading, Pa., during Labor Day week.

HARRY J. MONDORF, Keith foreign scout, now on his way to the Far East, advised his office just before sailing last week that if he finds conditions as bad as pictured in Yokohama newspapers, the first part of call, he will continue right on to Shanghai.

"Little George Washington", a playlet with music, opened last week in Bridgeport, Conn., on the Poll Time. In the cast are: JAMES MAGNEY, HAROLD ORMOND, CORINE CARMEN, MARION WEAVER and ANDREW FORBES.

"The London Dresden Dolls", a dancing act of seven girls, opened last Thursday on the Lasew Circuit. IRENE VANCE, of London, lead of the dancing school there that bears her name, is the producer of the act. MISS VANCE has another in preparation.

CARL A. MEYER, of the John Robinson Circus, who is also known in vaudeville and musical comedies, is now manager of INDIAN JOE and COMPANY, Australian whip-cracking and roping act, which will play vaudeville this season.

A franchise has been granted the Weller Theater, Zanesville, O., for Keith vaudeville the last three days of each week, beginning October 11. This house has just been remodeled and repainted, and was opened this week.

PAL MORAN, lightweight boxer of New Orleans, who meets SID BARBARIAN at Detroit, Mich., September 24, is scheduled for vaudeville the first part of October. 'Tis said MORAN will meet all comers and do bag-punching, with a short talk on physical culture.

THE OMAHA FOUR, singing comedians, will open a vaudeville tour at Morgantown, W. Va., September 21, for PEHCY MARTIN. The act includes W. E. BLACKWELL, of Lebanon, Ind., manager and first tenor; RUSSEL WYNKOPF, bass; C. F. GRAHAM, baritone, and M. F. SHREVE, tenor.

DAN COLEMAN, ALMA BAUER and DON ARMAND scored one of the comedy hits of the season at Poli's Capitol, Hartford, Conn., a few days ago in COLEMAN'S sketch, "The New Tenor". COLEMAN was a big favorite in Hartford as a member of various burlesque companies.

PAT ROONEY'S new act, "Shamrocks", received a hearty welcome at Poli's Capitol, Hartford, Conn., last week. Of course, MAHON BENT is in the act; also MARTIN CINCORCHENTHA. The book is by EDGAR ALLEN WOODF, lyrics by CLIFF HESS and the music by M. SANTIAY.

THE WILTON SISTERS, MAE and ROSE, made their first London appearance at the Victoria Palace September 17. This famous American sister team has been in England for the past month or more, and, judging from newspaper comment, are having quite a "rip-ting" visit. Previous to their London engagement they played Glasgow, Scotland.

CHARLES VERNO, manager of the Strand Theater, Stamford, Conn., a vaudeville house, has inaugurated a publicity campaign for music business that is proving very successful. MR. VERNO mails each week a short preview containing many items of interest regarding coming performers. The Strand is booked by ARTHUR FISHER, of the FALLY MARKUS office.

THE WEAVER BROTHERS, "Just a couple of 'Arkansas' travelers keeping out of the courts (there ain't no use raising it any

## FOR BETTER CLASS SINGERS

ARTISTS' COPIES  
SENT  
UPON REQUEST

### Victor Herbert's Masterpiece



# "A Kiss In The Dark"

One of the Greatest Waltz Songs Ever Written

Refrain (A little slower)  
*a tempo*

Oh, that kiss in the dark Was to

*cut* *a tempo*

ORCH. LEADERS: Send for Dance Orchestrations of this Sensational Victor Herbert Waltz.

HARMS, Inc.

62 W. 45th Street,

New York City

## HAVE YOUR SONG PRINTED

500 COPIES (Two colors), including three music plates, \$45.00

ATTRACTIVE WORK GUARANTEED

Send for samples and particulars.

SONG PRODUCTION CO.,

Suite 406, 1658 Broadway, New York

how, 'cause it all gets poured in the gutter." are appearing in New Orleans this week. In December they are slated to journey to England, remaining away until next summer, probably concluding their engagement across the Atlantic at Dublin, Ireland, in June, 1924.

LOUIS CHARNINSKY, violinist-leader of the orchestra at the Pantages Theater, Kansas City, Mo., and JAMES S. SPINNER, pianist of the same orchestra, and GENEVIEVE AMENT, prima donna of the MARGARET LILLIE COMPANY, were the entertainers at the luncheon of the Kansas City Advertising Club September 10. CHARNINSKY gave several violin selections, assisted at the piano by SUMNER, and MISS AMENT sang two sprightly ballads.

WALTER FINNEY, assistant manager of the Pantages house at Spokane, Wash., is reported to be slated for the Memphis house of Pantages when it reopens soon. FINNEY was ordered to spend a short time in the Pantages offices at Los Angeles to prepare for the new house. HARRY PIERONI, district manager, with headquarters in Spokane, is expected to direct the Spokane house as well as cover the Pacific Northwest territory.

### BECK ADDS TO THEATER SITE

New York, Sept. 15.—Martin Beck, erstwhile president of the Orpheum Circuit, who will build a legitimate playhouse in Forty-fifth street, just west of Eighth avenue, has added to his holdings, giving the site a total footage of 110 feet. The house will cost \$1,000,000, it is estimated. The undertaking is to be carried on in the name of the West Forty-fifth Street Theater Corporation.

### JONES IN NEW YORK

Chicago, Sept. 14.—Arthur J. Jones, of Jones, Theis & Subefer, is in New York this week, spending the week-end with Adolph Zukor, Luis Fargo and Jack Dempsey.

### COLONIAL LEGIT. DEAL FLOPS

New York, Sept. 17.—Efforts to close a deal with legit. managers placing the Colonial on the subway circuit having failed, that house will resume playing Keith vaudeville next Monday, with a six-act feature policy playing twice daily, except Sunday, when three shows will be given. Various changes in policy have been tried at this house of recent years, but none have seemed to pay. Charles E. Sherman, assistant manager at the Riverside, will take over the direction of the Colonial.

### "EIGHTY SUMMERS"—NEW ACT

New York, Sept. 15.—"Eighty Summers", a new vaudeville act by Ben F. Norris, which he will produce in association with Herman Levine, will open in about two weeks. Chick Barnum, late star of "Take It From Me", and Eddie Summers are featured. Others in the cast are Elsie Falvy, Aurelia Arkill, Rockney Thomas and a chorus of eight girls.

### ESCAPES JAPANESE DISASTER

New York, Sept. 15.—Julia Barashkova, Russian dancer, recently arrived in America on her first trip to this country. She just escaped the earthquake disaster in Japan. Miss Barashkova, previous to her sailing for America, had spent three years in Japan, having created considerable of a sensation there as a dancer. She contemplates invading vaudeville here.

### FOY GETS COURT POSTPONEMENT BECAUSE OF JEWISH HOLIDAY

New York, Sept. 13.—Lilke Foy was due in the City Court here this week to answer a charge of driving past a standing street car on the left side. But, along came the Jewish New Year's Day. Thereupon Lilke asked for a two-week's adjournment of his case on account of the holiday. The adjournment was granted and the case was put on the calendar for two weeks hence.

## JAMES COGLAN

says:—  
No comedian is good enough to succeed with old stuff. My book contains only new comedy material. The key note of Coghlan's Jester is ORIGINALITY.

### COGLAN'S JESTER No. 2

is worth ten thousand dollars to the performer who appreciates ORIGINALITY. THE JESTER is NEW, GOOD, CLEAN, LAUGHABLE, SURE-FIRE and 100% ORIGINAL. What other book of vaudeville material claims this distinction? THE JESTER contains sixty-four (64x64) pages, 5 Monologues, 5 Double Acts for Male and Female and for two Males, Single Gags, Quartette Act, Ventriquist Act, Burlesque Tab, for 10 characters, Minstrel First Parts, Minstrel Finale, Best Farce ever written on Gunga Din, Poems and Parodies on Popular Songs. PRICE, \$1.00

JAMES J. COGLAN, Jersey City, N. J. 93 Wade Street.

## You--too can play a HummuH Musical Saw



Ernie Bruce, up in Toronto, had his first HummuH stolen, it was so good. Phil Wright, out in New York, made a big hit on his orchestra circuit with his HummuH. They all do it. So can you. Get out of the musical rut—play this newest musical novelty, "The HummuH Musical Saw". You'll learn quickly in two weeks' time and earn bigger money. A violin bow, reed, soft mallet and complete HummuH instructions is included with each HummuH Saw. No music to learn—just play by ear. Write today. Say: "Send Circular S."

### PAUL GOWARD

183 Butman Road, LOWELL, MASS.

PAUL'S HUMMUH SAW



FOR SENSATIONAL STAGE DANCING  
**COLE STUDIO**

THE STUDIO THAT IS DIFFERENT.  
249 West 48th St., NEW YORK.  
Bet. Broadway and 8th Ave. Phone, Bryant 9745.  
GEORGE COLE, Director.  
TWENTY YEARS AN ACROBATIC INSTRUCTOR  
Specializing in Acrobatic Instruction for Stage Dancing, Split Kicks, Cart Wheels, Back Bonds, with a classical ballet finish, giving grace and elegance.  
STRETCHING BAR AND PAD EXERCISES.

## STAGE and CIRCUS

FOOTWEAR  
Mail Orders Filled Promptly.

Made to Order and in Stock.  
Fashions for Street, Evening and Sport Wear.  
RIDING BOOTS,  
Ballet and Toe Slippers, Clogs, Sandals, etc.  
New York  
Theatrical Shoe Co.,  
216 South Wabash Avenue, CHICAGO.

## SAM J. PARK

Writing Acts for Vaudeville's Best. Per. address  
BILLBOARD, Cincinnati, Ohio.

PLAYS AND VAUDEVILLE ACTS  
Large Catalog Free. Book new Vaudeville Material, 25c.  
A. E. REIM,  
Station E, Milwaukee, Wis.

## MELODY MART

Paul Elwood, Western manager for the Parkway Music Corporation, has placed James Ford in charge of the Cincinnati district. Elwood reports big things for his firm's new numbers, "Steal a Little Kiss While Dancing", "Little Boy" and "You Better Keep Babying My or Baby is Going to By By You".

James Brockman, song writer, started an action last week in the New York Municipal Court against Monroe Koestler, from whom he seeks to recover \$198 damages for injuries sustained in an auto accident July 4, 1923.

Edna Gladstone, one of the writers of "The Cat's Whiskers", has severed connection with the Pbil Ponce Publications. The firm is working on a new song, "Rub Off Your Wrinkles With a Smile", which is showing up well. Henry Welling joined the staff recently and is handling some of the inside departments.

Jimmy Durante's Orchestra held a dinner last week in celebration of their second anniversary as a combination. The orchestra opens September 20 at Peek Inn, following the termination of their engagement at College Inn,oney Island, N. Y.

Joe Davis, of the Triangle Music Company, has signed four new colored jazz singers for making records for various organizations. They are Josie Miles, exclusive Genett artist; Judie Well, Ruth Coleman and Genevieve Jordan.

Gene (Honey Gal) Cobb, a principal with the Phelps-Cobb Players, which has passed its thirty-third week of stock at the Star Theater, Ind., will soon release three blues numbers, "My Caveman Blues", "Black and White Blues" and "Steamboat Calliope Blues". The Phelps-Cobb Players have several more weeks to run at the Star before going on the road.

Herbert Spencer and Fleta Jan Brown, writers of "Underneath the Stars" "Egypt", "In Your Dreamy Eyes" and "Trust Me and I'll Trust You", celebrated their sixteenth wedding anniversary September 9. They are attached to the E. B. Marks staff.

Alfred R. Eady, managing director of the firm that bears his name, is in New York to complete arrangements with the A. J. Stasny Music Company to represent that concern's catalog in New Zealand.

"Go Home, Little Girl, Go Home" and "Flip-Flap Flapper Baby" are new numbers that have been placed by Chester Escher with the Quality Song Company.

### COURT REFUSED TO ENJOIN USE OF NAME

Judge Raymond Maxwell, in the Circuit Court at Clarksburg, W. Va., refused to grant Jack Marks, proprietor of the Orpheum Theater, 331 West Main street, a temporary injunction restraining Frank B. Moore, owner, and Claude Robinson, lessee, from using the name Orpheum to designate the picture theater at West Pike and Fourth streets, that city. Marks was the original lessee of the theater at West Pike and Fourth streets, which was known as the Orpheum. A short time ago Marks, whose lease at this stand was soon to run out, took over the Bijou Theater, 331 West Main street, and announced that henceforth the Bijou would be known as the Orpheum. Shortly after there appeared in front of the theater at West Pike and Fourth streets a sign announcing that the Orpheum Theater would be open September meaning the theater at West Pike and Fourth streets. This meant that the city might have two Orpheum theaters.

### LONDON FIRE REGULATIONS

London, Sept. 12 (Special Cable to The Billboard).—Compared with American fire department regulations, the revised regulations by the home office will no doubt make Americans wonder how things have been managed here so far. Now a licensee or some responsible person must always be on the premises during a performance. Competent operators over eighteen years of age must always be in the operating box but assistants under eighteen can work under supervision. Rewinding must not be done in the operating box. Safety lighting in the auditorium must be separate from the general lighting.

### WEEKLY BESTRY SUIT

New York, Sept. 15.—James Hamilton is on the receiving end of this week's suit filed in the Third District by Harry Bestry. Thru his attorneys, Kendler & Goldstein, of the Loew State Building, Bestry complains that Hamilton owes him \$180 for the usual act, work, labor and service rendered.

Thru his counsel, Harry Saks Hechheimer, of 1540 Broadway, Hamilton enters a general denial.

## Real Low-Down Blues

### You're Always Messin' Round With My Man

The Greatest Blues Tune You Ever Heard. It's Mean, I Hope To Tell Ya'.

#### Low-Down Papa

Some Blues Melody Song, for Moanin' Mamas.

#### Cotton-Belt Blues

A Down in Dixie Croon, for All Ye Syncretists.

### KEEP YOURSELF TOGETHER, SWEET PAPA (MAMA'S GOT HER EYES ON YOU) It's Blue, Yes, Indeed

#### Black Man (Be on Yo' Way)

You'll just love this one.

#### Tired o' the Blues

You won't get tired o' this one.

Piano Copies free to recognized professionals. Dance Orchestration, 25c each. None free. Join our Orchestra Club, \$4.00, and get these six numbers free and at least 12 more during twelve months.

### SPENCER WILLIAMS MUSIC CO., Inc.

1547 Broadway, Room 504, NEW YORK CITY.  
Publishers of Spencer Williams Low-Down Series.

## BASHFUL BABY

This Baby is growing faster than we predicted. Great for any act—all kinds of versions.

## AIN'T GOT NOTHIN' BLUES

You can't keep a good song down. It's getting bigger every day and released on nearly all records and rolls. Plenty of special material to be had.

## HILO BAY

Our dreamy Hawaiian fox-trot ballad that will live for years. A good song for good singers.

DANCE ORCHESTRATIONS, 25c EACH.

SIZEMORE & SHRIGLEY, 177 N. State St., Chicago

Look! Hush! Listen! Nothing But Hits!

## I Ain't No Sheik, Just Sweet Papa, That's All

FOX-TROT

### "I'VE GOT A MAN OF MY OWN"

FOX-TROT

### "HOUSTON BLUES"

FOX-TROT

### "THE FIVES"

FOX-TROT

### "THE ROCKS"

FOX-TROT

### "AT SUNDOWN"

WALTZ

### "YOU HAVE A HOME SOMEWHERE"

FOX-TROT

AND

### "MUSCLE SHOALS BLUES"

FOX-TROT

The Great Dance Hit of the Year.

PROMPT SERVICE—All orders are filled or inquiries replied to on the day received. Get these numbers in sheet music form, or player rolls and phonograph records. Orchestration and songs, 25c each. Order from your jobber or direct from

GEO. W. THOMAS MUSIC CO., 428 Bowen Avenue, CHICAGO, ILL.

PETER BERNARD, London, England, Representative.

## MUSIC ARRANGED

For Piano, Orchestra and Band. Fine work. Reasonable rates. Vocal-Piano Arrangement, \$4.00. Get the best. Hundreds of satisfied clients.

HERMAN A. HUMMEL, 1441 West 85th Street, CLEVELAND, OHIO.

### "YES, WE HAVE NO BANANAS"

is only one of the 1,001 Big Hits I have ARRANGED. An ARTISTIC ARRANGEMENT of your song is of VITAL IMPORTANCE I am always at your service.

EUGENE PLATZMAN, 224 W. 46th Street, NEW YORK CITY

## Songsmiths, Attention! ACCORDIONS

ORIGINAL 3-LINE VOCAL PIANO COPY, \$5.00. From your melody (or rough lead sheet). Full Dance Orchestration, with 2 Saxophones, \$10.00.

### ALFRED DALBY

(Arranger Irving Berlin's Music Box Reviews). Artists' Pub. Co., 148 W. 46th St., N. Y. C.



The Best Made Accordion in the World

Send 25 cents for Illustrated catalog and prices.

AUGUSTO IORIO & SONS, 3 Prince St., NEW YORK.

### SONG SHARKS AGAIN ACTIVE

The song shark is showing his yellow belly again. The latest victim brought to the attention of The Billboard, the Music Industries Chamber of Commerce and the postal authorities is a crippled Ohio girl, who was cheated out of \$40 by a "make-you-fortune-with-a-popular-song" man, giving his name as Frank Radner. In this case the girl spent of her savings for an operation that may relieve her sufferings in the hope that her investment would be doubled many times by the "assured" success of her song. A movement has been started by the Music Industries Chamber of Commerce to raise a fund to reimburse this victim's losses. Clay Smith has contributed \$10 toward it and The Billboard has donated a like amount. This case is regarded as one of the most pitiful on record. Those desiring to contribute to the fund are requested to communicate with C. L. Dennis, manager of the Better Business Bureau of the Music Industries Chamber of Commerce, 105 W. 40th street, New York.

### BOSTON PAPERS BOOSTING FOR BIGGER THEATER ATTENDANCE

Herald and Traveler Calling Public's Attention to Comforts and Delights of Amusement Houses

Boston, Sept. 12.—In a series of prominently displayed editorials, The Boston Herald and The Traveler are conducting a campaign to increase attendance at all classes of theaters by pointing out to the public the interesting features of the various forms of amusement, the progress made in this field in the last twenty years, the many comforts and conveniences of modern theaters and the beneficial results derived from a regular amount of such amusement.

The different classes of entertainment are being taken up separately, starting with moving pictures and running thru drama, musical comedy, vaudeville and burlesque. The Herald and Traveler are doing this work of their own accord, for the sole purpose of making Boston a bigger and better theatrical center.

### "TOY SHOP" ROUTED

New York, Sept. 15.—"The Toy Shop", a musical farce by Harry Vokes, opens in one of the outlying Keith houses Monday, September 24, for a swing around the circuit. In the cast are Ralph Singer, Lew Gordon and the Dixon Sisters. Harry West is the producer and Sharp & Wilshin are handling the booking.

## The UTILITY



\$27.50

POSITIVELY THE GREATEST DRUM VALUE ON EARTH.

Every drummer should have a Leedy Catalog. It's free for the asking.

Leedy Manufacturing Co. Indianapolis, Ind.

## LEARN PIANO TUNING

MAKING TRIALS OF TRUE TONE By TUNE-A-PHONE

We furnish our accurate teaching device with tools, action model and lessons. Diploma given graduates. 25th year teaching this art by correspondence. Write today for free booklet and guarantee plan. NILES BRYANT SCHOOL, 33 BRYANT BLDG., AUGUSTA, MICH.

### SOMETHING NEW—THE LEWIS SONG SHEET

30 different songs, words and music, including "If I Only Knew You Wouldn't Tell", 60c a dozen, \$3.00 a hundred.

NATHAN LEWIS, 123 East 88th St., New York. "ONE WHO CARES FOR ME" A new Mother Song. Mel-O-Dee Roll 5098. HALCYON PUB. CO., Indianapolis, Indiana.

## Fat Folks



Wash your fat away with La-Mar Reducing Soap. The new discovery. Results quick and amazing, nothing desired without affecting other parts. No dieting or exercising. Lie as slim as you wish. Acts like magic in reducing double chin, abdomen, ungainly ankles, unbecoming wrists, arms and shoulders, large breasts, or any superfluous fat on body. Sold direct to you by mail, post-paid, on a money-back guarantee. Price 50c a cake or 3 cakes for \$1.00; one to three cakes usually accomplishes its purpose. Send cash or money order today. You'll be surprised at results. Address: **LA-MAR LABORATORIES**, 309 Beckman Bldg., Cleveland, Ohio.

## "THE DESERT OF GOLDEN SAND"

UP-TO-THE-MINUTE WALTZ BALLAD.  
Lovely Waltz and Fox-Trot and Dance Orchestras.  
1,000 PROFESSIONAL COPIES AND ORCHESTRATIONS FREE.  
"BIGGEST HIT OUT"

Attracts the ear of all who hear it. Being featured by one thousand orchestras. We are daily receiving congratulations on this beautiful ballad.

### "THOSE STYLISH BLUES"

THE BEST FOX-TROT OUT. SOMETHING NEW. SOMETHING DIFFERENT.  
Send for professional copies and orchestrations, as they are going like hot cakes.

**KING MUSIC PUBLISHING CO., 120 N. Rendon Street, NEW ORLEANS, LA.**


## READ THIS LIST OF THEATRICAL GOODS!

Opera Length Hose, Mercerized.....	\$ 1.50
Opera Length Hose, Glove Silk.....	3.50
Opera Length Hose, Pure Thread Silk.....	4.50
Colors in stock—Pink, White and Black	
Tights, Cotton. All colors. Best Grade.....	1.75
Tights, Mercerized. All colors, good lustrous.....	2.50
Tights, Silk, plaited. Pink, White, Black.....	3.50
Tights, Silkolene. All colors. Extra fine.....	4.50
Tights, Pure Silk. All colors. Hvy. weight.....	17.50
Long Sleeve Shirts same prices as Tights.....	
Negro Wigs, Unlined.....	.50
Negro Wigs, Lined, well made.....	1.00
Bald Wigs, Fine Hair, Cloth Top, black and brown.....	3.50
Bald Wigs, same, Red, Gray or Blond.....	4.50
Waas Supporter for Men, 6-inch web.....	2.75
Waas "Ideal" Supporter for Women, pink rubber lace in back, pocket, etc.....	3.00
Black Patent Oxords (soft-shoe work).....	6.00
Waas Toe Slippers, Black Vel.....	4.50
Waas Toe Slippers, Pink Satin.....	5.50
Waas Ballets, Black Kid.....	2.50
Waas Ballets, Pink Satin.....	3.50
Waas Clog Shoes, straight maple soles.....	7.00
Wire Walking Pumps, Black Kid, silk sole.....	1.50

## Barney's

Manufacturer and Retailer of **THEATRICAL SHOES and SHORT VAMP FOOTWEAR**. Mail Orders Promptly Filled. Write for Illustrated Catalog.

**BARNEY'S**  
654—Eighth Ave., NEW YORK.



## KEITH AFTER BALTIMORE HIP.

Negotiations Under Way for House Now Under Lease to Loew

Baltimore, Sept. 15.—The Keith interests are negotiating for the Hippodrome Theater here. The Hippodrome is being operated under a short-term lease by the Loew interests. The lease will expire February 1, and, if plans now under way mature, the house will be added to the Keith family line.

This would give the Keith interests two houses in Baltimore, the Maryland Theater being on its big-time books. Frederick S. Schanberger, Sr., manager of the latter house, is representing the Keith interests in its negotiations with the Hippodrome Company, and will no doubt supervise the operation of the house if it becomes a unit in the Keith chain.

At present the Hip. has as its resident manager E. A. Lake. The Loew interests have been operating the house for several years under leases of six months' duration each. The Loew Circuit contemplates the erection of another theater in Baltimore, it is said, with no direct confirmation that they will continue to operate in this city in the event of the Keith people taking the Hip. can be obtained.

who shimmies. The offering seems to have been put together by Jimmy Hussey. A couple of numbers were sung including "Carolina Mammy" and "Yes, We Have No Bananas Blues". "Carolina Mammy" was sung true to form by the straight man in an amber spot, according to the fact. Same idea utilized previously on the bill in the same way.

The comedian's idea of comedy—or someone's idea—is for the comedian to pronounce "Flatbush" "Flatbausch", and instead of get your cloak, "catch your clawk".

The dialog is very unfunny and failed to get a ripple; there is nothing new or novel in the idea of the travesty police station or jail embodied in the presentation. It has a very weak and tame ending, and it is doubtful, in its present condition, whether it will "Move On" or stand still.

## LESLIE C. GROFF

TEACHER OF WHISTLING

Bird Calls, Trills, Warbling Double, Treble and Finest Whistling taught complete for stage or public work. No mechanical instrument used.

2626 Madison St., Chicago, Illinois

## Harvey Thomas

ALL STYLES OF STAGE AND BALLROOM DANCING TAUGHT

CHICAGO'S LEADING DANCING SCHOOL. WE BOOK OUR PUPILS.

390 FLOOR ATHLETIC BUILDING

## CIRCLE'S ANNIVERSARY PARTY

The house staff and guests of the Circle Theater, Indianapolis, Ind., were tendered an anniversary celebration the night of September 8. "It was," reports one who attended the party, "a radiant affair, with mirth, music and monkey business." Among those to entertain the guests were Taylor, Macy and Hawks and John Gann. Included in the list of celebrants were General Manager of the Circle Ace Berry and wife Mr. and Mrs. Gardner, Mr. and Mrs. Rappaport, Mr. and Mrs. Carl Niess, Walter Hickman, dramatic critic of The Indianapolis Times; Genevieve Scully, Mr. and Mrs. Ben Caldwell, Arthur Schmidt, Pearl Hamilton, Mr. and Mrs. Earl Slater and Modest Abschluter.

## WALTER WEEMS

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Monolog. Setting—One. Time—Ten minutes.

After the opening number, "Gopher Dust", Walter Weems said "Well, it looks as if it were going to be a very quiet ten minutes," and it was.

Weems in refined southern dialect reads an alleged motion picture scenario, interrupted at various points by the orchestra, which plays inappropriate melodies for comedy purposes. There were a couple of stories, the baby-carriage gag being decidedly suggestive.

Weems also played a baritone horn and announced it as being "brutal and exasperating", which it was NOT. As far as the audience at the American was concerned, it was the best thing Weems did.

Took a couple of bows to mild returns. Weems is out of place at the American—his humor is too subtle.

## STAGE SHOES

Short effect shoes for stage and street wear. Mail orders filled promptly.

Advance Theatrical Shoe Co.  
159 N. State St., CHICAGO, ILL.



## KNICKERBOCKER AGENCY

Offer H. Starr, general manager of the O. H. Starr Amusement Company, which controls the Empire Theater in Glens Falls and the Maitell Theater in Albany, N. Y., has become associated with the Knickerbocker Vaudeville Agency with John Courts, widely known showman and originator of the Courts Musical Unit Circuit. The branch office of the agency will be in the Majestic Theater Building, Albany. Charles Greenstone, resident manager of the Empire, will represent the Knickerbocker agency in the Adirondack district.

## JOHN STOREY AND COMPANY

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Comedy playlet. Setting—Special, in two and two and a half. Time—Seventeen minutes.

One of those domestic playlets built around the fallacy of gossip and the magnitude reached by a simple story repeated a number of times. Two men and two women, all acceptable in their parts, but the work of the woman playing Mrs. Reynolds being worthy of special mention. She was natural and convincing in the little she had to do.

Just a fair act of its kind for the medium houses, and lacking a puny conclusion.

## Ventriloquism

POSITIVE GUARANTEE to make you a ventriloquist in ten lessons. How to imitate a man's voice in trunk, under floor, outside window, on roof, etc. Send 50c for catalog.

MARIE GREER MacDONALD,  
2828 W. Madison St., Chicago, Ill.

## MOSS AND FRY PICTURE

New York, Sept. 15.—Moss and Fry, colored comedians, whose "How High is Up" act has been a standard feature on big-time circuits for many seasons, have just finished a two-reel movie comedy by the same title.

## HARDY BROTHERS

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Hat spinning and club juggling. Setting—Three. Time—Twelve minutes.

A good offering of hat spinning and club juggling that follows the general routine of such acts. Quite a few misses with the clubs when reviewed, but this happens occasionally to the best.

Can make good opening or closing in the medium houses and may be available for the better houses—seen at a disadvantage when reviewed.

## MALE PIANIST WANTED

For Keith Vaudeville House. Experienced man only need apply. Wire.

ARCHIE McCANN, Director,  
Majestic Theatre, Elmira, N. Y.

## NEW TURNS AND RETURNS

(Continued from page 19)

sensed this, for the team did not come back for even one bow, which showed about the best judgment of anything in the act.

Miss Davis' delivery is weak, so is her voice. She has not a good routine. Mr. Nelson is no help whatsoever, being amateurish, and the while act is not nearly so good as Miss Davis' former offering.

Opening with special introductory number, a change was made on stage and "Dig a Little Deeper" preceded some talk which was poor. Another change on stage and a number was started, but interrupted by Nelson. The following dialog was of the "Oh-is-that-so" order and failed to get a ripple. The remarks about soap and water, and particularly about Nelson's legs, should be omitted.

A travesty number brought the offering to a welcomed conclusion.

## MACK AND MARION

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Talking and singing. Setting—One. Time—Seventeen minutes.

Two men—straight and comedian—with a half-German dialect of the "Oh, for goodness' sake", style. Dialog is for the most part old, including "Supposition—soup in the kitchen" and "Pass in the corner—hit me in my puss and I layed in the corner all night". Drew some laughs and the straight a hand on his rendition of "Carolina Mammy" in amber spot, according to form. (Other act on the bill using same number and in same way). Some dancing by the comedian, and a concluding number, "That Spanish Toreador", in which an attempt was made to burlesque Mr. and Mrs. Rudolph Valentino, the comedian doing falls.

Went over very well when reviewed and will possibly duplicate in other medium houses, particularly of the so-designated "neighborhood" kind.

## COSTUMES FOR SALE

Must call personally. Wonderful opportunity to buy new sets and individual. BAYER-SCHUMACHER, 69 W. 46th St., New York.

## K. C. THEATER

EMPRESS

Seating 1,510. Fully equipped. Will rent reasonable. WHITTY, 419 Booth Bldg., Kansas City, Mo.

## "MOVE ON"

Reviewed Thursday afternoon, September 13, at Loew's American Theater, New York. Style—Comedy skit. Setting—Specials, in one and three. Time—Twenty-seven minutes.

One of those high-life-in-jail sort of acts embracing the services of a so-called "comedian", a straight man, several musicians comprising a jazz band and a good looking girl

## ACTS

WRITTEN TO ORDER. Accepted. CARL NIESSE, Author, 4212 East Washington, INDIANAPOLIS, IND.

ALL GOODS RETURNABLE IF NOT SATISFACTORY FOR ANY REASON  
Postage on any item above, 12c; on two articles, 20c. Include this in your remittance.

FREE ILLUSTRATED CATALOGUE ON REQUEST

## WAAS & SON

(Established 1858)  
(COSTUMERS TO THE NATION)  
226 North 8th St., PHILADELPHIA, PA.  
We Rent Costumes and Wigs for Amateur Shows, Parades, Minstrels, etc.

## You Cannot Go Wrong When You Depend On The TAYLOR XX

Professional Wardrobe Trunk \$75

## TAYLOR'S

28 E. Randolph St. CHICAGO 210 W. 44th St. NEW YORK

## COSTUMES—TIGHTS

MADE TO ORDER. Our Manufacturing Department is equipped to make costumes to order on short notice. Moderate prices. Original designs by our artist, or will follow your ideas. Write for estimates and suggestions. Costumes and Wigs to hire. Make-up.

Largest Costume Establishment in U. S.

## TAMS

318-320 W. 46th Street, NEW YORK.

## THEATRICAL SHOES

Short Vamp for Stage and Street. ITALIAN TOE DANCING SLIPPERS OPERA HOSE AND TIGHTS. Mail Orders Filled Promptly. Send for Price List.

Chicago Theatrical Shoe Co.  
339 South Wabash Ave., Chicago

## Trombone AT LIBERTY

SEPT. 22

12 years' experience. Vaudeville, Pictures. A. E. of M. Open for anything. Sober, reliable, married.

HAL BURWELL,  
care Roberson Players, Sterling, Ill.

## ACTS SKETCHES, MONOLOGUES

Wanted—S. & D. Blackface Man for Medicine Co. Must double piano and work in afterpieces. State all you can do. Must change for week or more. State lowest salary. Address DR. R. J. ATKINS, Cedar Rapids, Iowa.

Thank you for mentioning The Billboard.

# THE DRAMATIC STAGE

FARCE · COMEDY · TRAGEDY

A DEPARTMENT OF NEWS AND OPINIONS Conducted By GORDON WHYTE

(COMMUNICATIONS TO THE BILLBOARD 1493 BROADWAY, NEW YORK, N. Y.)

## EQUITY AND MANAGERS TOGETHER FOR BIG BENEFIT

Shows for Japanese Relief Fund To Be Given in  
All Theaters on September 23

New York, Sept. 14.—The theater, as usual, has come to the front for the relief of those caught in the Japanese disaster. The Producing Managers' Association has set aside Sunday, September 23, for a monster benefit day for the sufferers and performances will be given at all the Broadway theaters, with the total receipts donated to the American Red Cross Japanese Committee for distribution in Japan thru the Red Cross.

### Equity Urges Members To Serve

Equity is urging all its members, whether in New York or not, to give their services free for benefits for Japanese relief. A resolution to this effect was passed at the last meeting of the Executive Council and forwarded to Augustus Thomas, chairman of the Producing Managers' Association.

The Council's resolution reads:

"In view of the appalling nature of the disaster in Japan and the deep sympathy which all men and women the world over feel for her, the Council of the Actors' Equity Association, knowing that its members have always been the first to respond to any call of humanity, not only begs its members to give freely of their money, but also to donate their services for a special Sunday night benefit performance of plays now running, to the end that the theater of America shall raise a substantial sum towards alleviating the suffering."

The stage hands and the musicians will also donate their services for the benefit.

### Authorities Permit Performances

The city authorities have been consulted as to their willingness to allow the performances on Sunday and they have offered no objection. The Red Cross is said to have received the assurance of Acting Mayor Murray W. Hulbert that there will be no interference with any production connected with the benefit. This will be the first time within the history of New York that the legitimate theaters have been opened on Sunday night and allowed to give performances of drama. The humanitarian aspect of the case is undoubtedly the reason for the willingness of the authorities to allow the performances.

### Large Receipts Estimated

It has been estimated that the total amount which these benefits will raise for the Japanese relief fund will be between fifty and one hundred thousand dollars. It is probable that this is an underestimate rather than an overestimate. There will be between fifty and sixty theaters

concerned in the benefit, and each one should easily average a gross of over one thousand dollars. Many will undoubtedly do much more than that.

### CATHERINE DALE OWEN



One of the leading lights in "The Whole Town's Talking", featuring Grant Mitchell, at the Bijou, New York. Miss Owen appeared last season in "The Love Set" and "The Bootleggers".

### "OUR BETTERS" IN LONDON

London, Sept. 14.—Somerset Maugham's comedy, "Our Betters", which was produced in New York in the early days of the war, was given its first performance in London at the Globe Theater this week. The author's satire on Anglo-American marriages was well received, while the performances of Margaret Bannerman and Constance Collier were realistic to a fault. Rose Coghlan, Leonora Harris and John Flood were seen in Maugham's play when it was produced in New York.

### INTRODUCE NEW AUTHOR

New York, Sept. 14.—Rosalie Stewart and Bert French, encouraged by the success of their first venture, "The Torchbearers", have secured a new play which they contemplate displaying on Broadway in the not-too-distant future. It is entitled "Underwrite Your Husband", by Lynn Starling, who unobtrusively admits that the three-act comedy is his maiden attempt at playwriting. The independent producers are preparing their production for a brief tour out of town.

### McWADE IN NEW PLAY

New York, Sept. 14.—Robert McWade will leave the cast of "We've Got To Have Money" to begin rehearsals under George C. Tyler's management in "The Deep Tangled Wild Wood", the new comedy by George S. Kaufman and Marc Connelly. Tyler will open his production on September 22 at Chillicothe, Ohio, his place of birth; thence move into Indianapolis for a week's engagement, and from there to the Backstone Theater in Chicago for an indefinite period. Edwin Maynards will replace McWade when "We've Got To Have Money" moves into the Plymouth Theater on Monday.

### TRUOX AND "THE VEGETABLE"

New York, Sept. 11.—Sam H. Harris in disposing of "The Nervous Wreck" to his former associates, Lewis and Gordon makes haste to announce that Ernest Truox will be banished to "The Vegetable", a comedy by F. Scott Fitzgerald. The various reports that the diminutive star was to have appeared in Owen Davis' play are now definitely set at rest.

## Catherine Dale Owen Has Had the Good Fortune To Be "Discovered" by Notables

Our enthusiasm over the loveliness of Catherine Dale Owen, the "Movie Queen from Hollywood", in that sparkling comedy by John Emerson and Anita Loos, "The Whole Town's Talking", moved us to pay Miss Owen an impromptu visit in her dressing room.

In response to our knock we were bidden to enter by a chorus of shrill soprano voices. There sat Catherine Dale Owen surrounded by all the beauties who make up the cast of the play, June Bradley and the Dunn Sisters, looking for all the world like Queen Titania surrounded by her fairy court. Each "maid-in-waiting" was striving to give "ze perfect finishing touch" to the queen's costume and makeup.

"The whole town's talking about your wonderful clothes," we ventured to start the conversation. "What has Miss Owen to say about it?"

"Blame it on Anita Loos," replied Miss Owen, with shrill laudatory obligatos in favor of Miss Loos by the by. "She selected every gown and hat. Aren't they a triumph?" arising and displaying the gowns for our delectation.

"She's a real discoverer," said we drinking in raptly the details of the gorgeous finery. "Indeed she is," fervently. "And John Emerson discovered ME," rebly.

"He's a connoisseur of feminine beauty," said we, somewhat surprised to note that one who appears so plump on stage should appear so spirituelle, with the delicate line of a Whistler etching, off stage.

To this statement the bevy assented, for "did he not discover Anita Loos, his wife?"

Being discovered has always been my good fortune," said Miss Owen. "I was first discovered by Mrs. Frank Gilmore," with an inflection of pride in a very feminine voice. "She saw me as Beth in 'Little Women', given by the American Academy of Dramatic Arts when I was a pupil of that school. She liked my work and recommended me for a part with O. P. Heggie in 'Happy-Go-Lucky'."

"What fun we had playing 'Little Women,'" continued Miss Owen, emphasizing the cupid's bow of her dainty mouth with a cherry-colored rouge. "We never failed to laugh heartily at each performance over a note made on the original script. It read, 'Keep the spotlight on Beth when she goes out to die.'" This little line got a hearty all around laugh.

Then we got down to business and learned that Catherine Dale Owen was born in Louisville, Ky., about, to judge from appearances, eighteen years ago. (We've learned thru experience that it is wise not to ask a woman her age, even the she's only sweet sixteen, because, as one youthful stage light so aptly put it, "They'll hold it against you when you are sixty.")

After attending private schools in New Orleans, Nashville and Louisville, Miss Owen enrolled as a pupil of the American Academy of Dramatic Arts, where, as we stated before, Mrs. Frank Gilmore discovered her and recommended her for a part in "Happy-Go-Lucky", featuring O. P. Heggie. Thereafter she appeared with Sidney Blackmer in "The Mountain Man", in "The Bootleggers" and "The Love Set". Deciding that she needed the invaluable training of stock work, Miss Owen joined Malcolm Fassett's stock company in Louisville last year, in which company she remained for "six priceless months".

Catherine has also been to Europe, is very enthusiastic about the wonderful actors of the Comedie Francaise, rides horseback like a demon and dives like an angel," according to the bevy.

The discussion then became very general and we departed, leaving the bevy chatting like the inmates of the dressing room of an aviary.

"I hope I shall continue to be discovered," whispered Miss Owen as we opened the door to leave.

"By the very best of producers," supplemented we, closing the door.

There must be something very lovable in the nature of a stage beauty about whom feminine fellow players flutter like bees around a fragrant clover, eh?

ELITA MILLER LENZ.

### "SCARAMOUCHE" IN BOSTON

New York, Sept. 14.—"Scaramouche", the Rafael Sabatini play, will be given a Boston premiere by Charles L. Wagner at the St. Louis Theater on October 3, with Sidney Blackmer in the leading role. The cast in addition to Blackmer will include Frederick Warlock, John L. Shive, J. M. Kerrigan, H. Cooper Cliffe, Percy Haswell and E. J. Ballentine. The feminine support will be announced at a later date. Wagner has arranged to take over the Morisco Theater on October 22 for the New York run of this play.

### WINS PLAY PRIZE

Cambridge, Mass., Sept. 13.—Miss Dorothy Hartzell Kuhns was announced today as the winner of the Belmont Theater prize of \$500 for her comedy, "The Dud". This prize is awarded annually for the play considered the best for professional production and is open only for competition by present or past members of the playwriting course being offered at Harvard and Radcliffe by Professor George P. Baker.

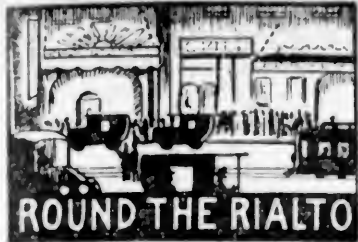
The judges of the competition were Richard G. Herndon, the donor of the prize and the producer of the prize plays; Robert C. Benchley and Professor Baker.

Miss Kuhns was in Professor Baker's class at Radcliffe as a special student in 1919-'20 and 1922-'23, coming there from the National Cathedral School at Washington, D. C. She is still in her twenties.

### PAGE BARRY McCORMACK!

The Actors' Equity Association has asked The Billboard and its readers to aid it in locating Mr. Barry McCormack, for whom it has been holding a check for some months now.





**T**OM has to report that he has been unable to navigate very successfully around the Rialto for the past few days. . . . He strained his back and has been getting around like an old man of 94. . . . However, that is coming round all right now and he has been able to see a few of the lads. . . . For instance, he met Irving Caesar, who told him that he has been working hard on the lyrics for the forthcoming "Greenwich Village Follies". . . . Lewis Gensler has also been on the same job. . . . Between the two of them these two boys should have turned out some novel ballads. . . . They run in that direction and both have alert minds. . . . It is refreshing to see the bright young men who are being attracted to the writing of musical comedies nowadays. . . . They are still held down by the fear of producers and publishers that they will do something too novel, but Tom predicts that if they ever take the bit in their teeth we will see a marked improvement in musical entertainment. . . . Tom met quite a few people at "Mary, Mary, Quite Contrary" the other night. . . . This is a rare, fine comedy and is attracting a cultured-looking audience. . . . Among those vastly interested was Hans Stengel. . . . Hans is just about the cleverest caricaturist working in New York today. . . . He is able to do more with fewer lines than most artists. . . . Hans says he is kept abundantly busy these days and he certainly deserves to be. . . . We had a pleasant chat with Estella Karn, who has just returned from a trip abroad with Mary Margaret McBride. . . . Estella tells us that she saw a marvelous musical comedy in Paris. . . . The French title would translate to "Up There" and it deals with the adventures of a traveling salesman in heaven. . . . Estella says it would never do in this country, but on its native heath is a thing of joy. . . . She also tells us that the revue at the Folies Bergere is supremely beautiful and that at the Palace the dirtiest. . . . Since the latter was produced by Harry Picer, America can't be very proud of that. . . . We saw another returned European traveler, but did not have the opportunity to speak to him. . . . George Jean Nathan is the lad in question. . . . He looks younger than ever and, we suppose, will have a lot more foreign play titles to confound us with in his critiques after this trip. . . . We note that Stark Young is to give a course of lectures this year at The New School for Social Research on The Art of the Theater. . . . Stark knows more about acting than most of the critics now writing. . . . He has a gift for analysis and can generally spot what the player is trying to do and how he does it. . . . That is rarer than perhaps you imagine, and if he puts some of the fruits of his observations in his lectures they should be extremely interesting. . . . Tom spent a pleasant hour or so with the Doctors Ludwig Lewisohn and John Whyte. . . . Dr. Whyte, who is a philologist of great attainments, showed us some interesting examples of the workings of Grimm's Law, and we are more than ever convinced that philology is a fascinating science. . . . Dr. Lewisohn informed us that he will take a trip abroad early next year and will be gone for quite some time. . . . He is leaving on a rather important mission, the details of which he may allow us to reveal before long. . . . That finishes us for today.

**TOM PEPPER.**

## COMING TO BROADWAY

New York, Sept. 15.—Next week looms up as the most important of the season, so far, as far as openings are concerned. There are six new plays to be seen, four being dramas and two musicals shows. The dramatic offerings have all been played out of town and come to Broadway with many kind words having been said of them, while the two musical shows are annual fixtures.

On Monday night Florence Reed will be seen at the Knickerbocker Theater in "The Lullaby", by Edward Knoblock. There are eleven scenes in this play, which is in four acts, a prolog and an epilog. Miss Reed will be supported by a cast including Charles Trowbridge, Frank Morgan, Alice Fleming, Mary Bolson, Ross Hobart, Grace Perkins, Marianne Walter, Walter F. Scott, Leonard Mudie, Harry Plummer, David Glassford, Robert Lumley, Peter Carpenter, Bernard Thornton, Harold Elliott and Frank Howson. The play is being presented by Charles Dillingham.

At the Henry Miller Theater on Monday night "The Changeings", by Lee Wilson Dodd, will be presented by Henry Miller. The cast is composed of Blanche Bates, Henry Miller, Ruth Chatterton, Laura Hope Crews, Reginald Mason, Geoffrey Kerr and Felix Kremba.

Monday night will also see the reopening for a limited engagement at the New Amsterdam Theater of "Sally". Ziegfeld is bringing this show in as a stop-gap between the closing

be staged by John Murray Anderson. The music is by Louis Hirsch and Con Conrad, with lyrics by John Murray Anderson and Irving Caesar, with some additional numbers by Lewis Gensler and skits by various authors. The cast includes Florianne Revel, Joe E. Brown, Denman Maye, Marlon Green, Daphne Pollard, Eva Puck, Sammy White, The Four Cansinos, The Briants, Tom Howard, Marion Danbey, Astrid Olinson, Martha Graham and Ethel McElroy. This piece has played two weeks out of town and for its opening week at Atlantic City garnered \$23,375 at the box-office.

Probably on Thursday night, but perhaps on Wednesday, "The Music Box Revue" will open at the Music Box. This is the third edition of this revue, and, as before, has lyrics and music by Irving Berlin, while the staging has been done by Hassard Short. The cast is composed of Frank Tinney, John Steel, Florence Moore, Joseph Santley, Ivy Sawyer, Solly Ward, Grace Moore, Florence O'Denishawn, Hugh Cameron, Phil Baker, Lora Soderstrom, Brox Sisters, Nelson Snow, Charles Columbus, Dorothy Dilley, Frances Mahan, Helen Lyons, Dorothy Burgess and Mme. Dora Stroeve. Sam H. Harris and Irving Berlin are presenting the piece.

The only closings this week are "The Ziegfeld Follies" at the New Amsterdam and "The Passing Show of 1923" at the Winter Garden, both of which terminate their engagements tonight. On Monday night "We've Got To Have Money" moves from the Playhouse to the Plymouth Theater and "Home Fires" moves from the 39th Street to the Ambassador.

Twelve-Pound Look". Her return to New York is expected in October. It was thought that the star's next play would be "Welded", new play by Eugene O'Neill.

Equity Players, in resuming activities for this season, have appointed Harry O. Stubbs as managing director. Stubbs organized the Liberty theaters in the cantonments through the country during the late war.

Frank McGlynn, who played "Abraham Lincoln", the John Drinkwater play, for more than two years, has been engaged for the leading role in "Steadfast", to be sponsored by George H. Brennan. Louise Huff, last seen in "Mary the Third", will appear in the leading feminine support.

Frieda Inescourt, now playing in "The Woman on the Jury" at the Etinge Theater, New York, has been engaged for the part of the daughter of the house in "Windows", the Theater Guild's first production of the current season. This Galworthy play is scheduled to open at the Garrick Theater on October 8.

A second company of "Merton of the Movies" is now in process of formation, with Neil Martin and Jean May already engaged to play the principal roles. George C. Tyler and Hugh Ford will begin the road tour of the Kaufman-Connelly comedy at the Lyceum Theater in Rochester on October 8.

Jane Cowl and her "Romeo and Juliet" Company are appearing for a week's engagement in Denver. The star, in traveling eastward, will close her tour in Detroit on October 20, when she will begin rehearsals under the Selwyn management in Shakespeare's "Anthony and Cleopatra". In the latter production Rolfe Peters will again appear with Miss Cowl.

The Selwyn management is forming two more companies of "The Fool", one to open a road tour at the Majestic Theater in Jersey City this week, while the other will start at the Lyric Theater in Bridgeport on October 15 prior to making an excursion of the Middle States territory. Mrs. Jo Haywood has been recently added to the cast of one of the road companies of "The Fool", now touring thru New York State.

Margot Kelly, whose last appearance was in "Deburau", is sailing this week from Europe, where she has been engaged in making

(Continued on page 43)

## LONG RUN DRAMATIC PLAY RECORDS

Number of consecutive performances up to and including Saturday, Sept. 15.

### IN NEW YORK

Abie's Irish Rose.....	Republic.....	May 22.....	500
Aren't We All.....	Cyril Maude.....	Sept. 21.....	134
Breaking Point, The.....	Klaw.....	Aug. 16.....	37
Chains.....	Playhouse.....	Sept. 19.....	—
Changeings, The.....	Henry Miller's.....	Sept. 17.....	—
Children of the Moon, The.....	Comedy.....	Aug. 17.....	36
Comie Goes Home.....	Forty-Ninth Street.....	Sept. 3.....	11
Cooked Sausage.....	Hudson.....	Sept. 10.....	8
Devil's Disciple, The.....	Garlick.....	Apr. 23.....	168
*Four in Hand.....	Greenwich Village.....	Sept. 6.....	4
Good Old Days, The.....	Broadhurst.....	Aug. 14.....	39
Home Fires.....	Ambassador.....	Aug. 29.....	33
In Love With Love.....	Ritz.....	Aug. 6.....	48
Jolly Roger, The.....	National.....	Aug. 30.....	21
Little Miss Bluebeard.....	Lyceum.....	Aug. 28.....	23
Lullaby, The.....	Knickerbocker.....	Sept. 17.....	—
Magnolia.....	Liberty.....	Aug. 27.....	24
Marionette Players, The.....	Frolic.....	Sept. 10.....	5
Mary, Mary, Quite Contrary.....	Belasco.....	Sept. 11.....	—
Merton of the Movies.....	Cort.....	Nov. 13.....	356
Peter Weston.....	Harris.....	Sept. 18.....	—
Rain.....	Maxine Elliott's.....	Nov. 7.....	352
Red-Headed Annie.....	Morocco.....	Aug. 21.....	32
Seventh Heaven.....	Booth.....	Oct. 30.....	37
Sunnyp.....	Lenox Hill.....	May 24.....	105
Three Little Business Men.....	Thomashefsky's.....	Sept. 3.....	14
Tweedles.....	Prace.....	Aug. 13.....	41
Two Fellows and a Girl.....	Vanderbilt.....	July 19.....	68
We've Got To Have Money.....	Plymouth.....	Aug. 29.....	33
Whole Town's Talking, The.....	Rijou.....	Aug. 29.....	21
Woman On the Jury, The.....	Etinge.....	Aug. 15.....	37
Zeno.....	Forty-Eighth.....	Aug. 25.....	25

\*Closed September 8.

### IN CHICAGO

Dangerous People.....	William Contenay.....	Cort.....	July 1.....	85
Fool, The.....	Selwyn.....	Sept. 2.....	17	
Polly Preferred.....	Genevieve Tobin.....	LaSalle.....	Sept. 9.....	9
Spring Cleaning.....	Byron-Heming.....	Adelphi.....	Sept. 9.....	9
Whispering Wires.....	Princess.....	Aug. 12.....	41	
You and I.....	Uncle Watson.....	Playhouse.....	Sept. 9.....	9
Zander the Great.....	Alice Brady.....	Powers.....	Sept. 2.....	17

### IN BOSTON

Cat and Canary.....	Plymouth.....	Sept. 3.....	17
*The Lullaby.....	Colonial.....	Sept. 3.....	16

\*Closed September 15.

of the current "Follies" and the production of a new one. The piece will be presented with many of the original cast, including Marilyn Miller, Leon Errol and Walter Catlett.

On Tuesday night Sam H. Harris will present Frank Keenan in "Peter Weston", by Frank Dazey and Leighton Osman. Mr. Keenan will be surrounded by a company composed of Judith Anderson, Clyde North, Millicent Hanley, Jay Haana, Hope Brown, Wilfred Lytell, Paul Everlon, Fred Mosely, George W. Barnum and A. O. Huhn. This piece will occupy the Sam H. Harris Theater.

William A. Brady will present "Chains", a drama by Jules Eckert Goodman, at the Playhouse on Wednesday night. The cast is headed by Helen Gahagan and includes William Morris, Gilbert Emery, Paul Kelly, Maude Turner Gordon, Katherine Alexander and others.

Thursday night will see the opening of the new "Greenwich Village Follies" at the Winter Garden. As in former years, this revue will

## DRAMATIC NOTES

Mary Roberts Rinehart, author of "The Breaking Point" at the Klaw Theater, New York, is leaving for the West. Mrs. Rinehart is working on a new play which may or may not be in readiness for production this season.

"Love and Forty", a comedy by Sidney Stone and Carlos De Navarro, is now rehearsing under the direction of Samuel Rose. The New York presentation for this new play is promised for next month.

Ethel Barrymore will appear under the management of Arthur Hopkins in Zoe Akins latest work, "A Royal Fandango", which will be produced in New York some time in November. Miss Barrymore is now playing on the Coast in vaudeville in Sir James Barrie's "The

## H. J. CRABTREE

AGENT OR SECOND MAN AT LIBERTY

Want to hear from recognized attraction. Can handle press. Can and will bill the show. Union. No booze. State all first letter. Write or wire

GOODRICH HOTEL, COUNCIL BLUFFS, IOWA

## Dramatic Art

**ELIZABETH MACK**

Only American pupil of

Madame Sarah Bernhardt

Private instruction in

SPECIAL SUMMER COURSES

Studio, 15 W. 12th St., N. Y. C. PLATFORM ART

ACTING

VOICE

FRENCH

DRAMA

ALBERTI SCHOOL OF EXPRESSION

Many pupils in leading New York productions.

Pictures, Young People's Theatre and Stuart Walker's Companies.

1114 Carnegie Hall, New York City.

**N. Y. School of Expression**

Daily and Evening. Speaking Voice, Diction, Drama, Pantomime, Voice Defects, Cured.

332 West 59th Street, New York.

Catalog, CHARLOTTE SULLEY PRESBY, Pres.

## Inter-Theatre Arts, Inc.

### SCHOOL

—OF—

### ACTING and PRODUCTION

Aims to give the students a technical knowledge on which to build their creative work in the theatre.

WINTER TERM:

November 12, 1923-May 16, 1924.

Special Courses in Public Speaking,

Stage Lighting and Pageantry.

### Inter-Theatre Arts, Inc.,

42 Commerce St., at Barrow St.,

(Cherry Lane) NEW YORK CITY.

### JOY FOR THE KIDDIES

Not a school, but a beautiful home in which a very limited number of younger children are given the advantage of a governess, the best of care and careful home training. Love of children with a knowledge of dietetics and nursing insure happy growing days.

MISS MARY WEEDEN, Secretary.

Box 319, Brewster, N. Y.



# DRAMATIC STOCK

Reviews, News and Comment by Alfred Nelson  
Communications to 1493 Broadway, New York

## MAD HONEYMOON'S" FIRST TIME IN STOCK

### Distinction Goes to Hazle Burgess Players—Leading Man Stricken Ill at Opening Performance

West Hoboken, N. J., Sept. 13.—The Hazle Burgess Players have the honor of being the first stock company to produce "The Mad Honeymoon", a farcical melodrama written by Harry Connors which Wm. A. Brady in association with Wilmer and Vincent produced a few weeks ago at the Playhouse Theater, New York City. Stage Director Jack Hayden secured several members of the original cast, including Al Roberts, who gave a splendid characterization of a small town constable.

On Monday evening after the second act Jack Roseteigh, the leading man of the company, was taken suddenly ill in his dressing room and the curtain was rung up on the third act when Hayden discovered Mr. Roseteigh was missing and located him in his dressing room suffering severely from a sudden attack of indigestion which prevented him from going on. As it was just about time for Roseteigh to make his entrance Director Jack Hayden jumped right into the part much to the amazement of the players and the audience, and went thru several big dramatic scenes as if he had played the part for years. Hayden deserves unlimited praise for his alertness and cleverness in acting in the manner in which he did and thereby saving the day for all concerned. Mr. Hayden will continue to play the part during the entire week to give Mr. Roseteigh ample opportunity to fully recover from his recent illness.

Hazle Burgess played the part of an eloping young girl in a sweet and charming manner, as did Day Manson, Eleanor Carleton, John McCabe, Dorothy Holmes, Ada Daldon, C. Russell Sage, George Spelvin, Seth Arnold, Al Roberts, William Davidge, Jack Tolson and the other members in handling their parts.

## SAENGER PLAYERS, NEW ORLEANS

New Orleans, Sept. 9.—After an absence of eight weeks Leona Powers, leading woman of the Saenger Players, received an ovation seldom rendered a professional in this city, the St. Charles Theater being crowded to capacity Sunday matinee. Prolonged applause and handsome floral offerings delayed the progress of the production, which terminated in a curtain speech by Miss Powers. "Our Little Wife" was the offering, staged superbly by Lee Sterrett, assisted by Donald Gregory, which furnished fun, fast and furious, thru three acts. Honors were equally divided between Leona Powers, as Dodo Warren; Robert Bentley, as Bobo Brown; Julien Noa, as Henry Warren; Lester Al Smith, as Dr. Elliott; Orris Holland, as Tommy Belden; Kathryn Givney, as Fanny Elliott, and William Melville, as Francis. Others included Joseph Echozabel, Burke; Donald Gregory, Haywood; Marion Grant, Angelica Martin. Robert Bentley, new leading man, the only in his second week, has proved himself a favorite. Marion Grant, one of the new arrivals, in a light part made a good impression.

## SHERMAN STOCK TO CONTINUE IN DANVILLE

Danville, Ill., Sept. 14.—The Sherman Stock Company has been doing such good business at the Palace that announcement comes to the effect that the stock will be continued as long as patronage warrants, and it is indicated now that will be all winter. The Terrace Theater instead will book the vaudeville shows, opening September 16, playing a split week with three shows a day.

## BROADWAY PLAYERS, SAN DIEGO

San Diego, Calif., Sept. 14.—The Broadway Theater opened for the season on September 2 with one of the best stock companies ever seen in San Diego. The opening production was "Rinobard's Eighth Wife", with Bessie Eytan, for the past two years leading woman with the Morocco Theater of Los Angeles, playing the part of Monna, and Clyde Fillmore taking the part of John Brandon. Raymond Wells, one of the lessees of the house, is also producer.

## POLI PLAYERS, WORCESTER

Worcester, Mass., Sept. 12.—"Nice People" is the attraction at the Grand Theater. Winifred St. Claire, leading woman, was at her best and a revelation as the wayward flapper who finally becomes once more a good old-fashioned girl and the bride of Billy Wade, impersonated by Frank Lyon, leading man. The surprise of the performance was the clever acting of Gladys Stevens, who made her first appearance with the Worcester Poli Players at the performance Monday evening in the rather difficult role of Hattie. All the other favorites among the Poli Players were in the cast, and a creditable performance given as usual. It was produced under the personal supervision of Director Bernard Steele.

## GORDINIER PLAYERS, CANADA

Regina, Can., Sept. 12.—The Gordinier Players are now properly set at the Regina Theater and their presentation of "It's a Boy" made manifest their talent and ability to such an extent that after the opening performance the patronage increased with each presentation. O. W. Powell, manager of the Regina, is apparently well satisfied with the players, and the same is applicable to the patrons, who enjoyed the work of J. Frank Marlow, Adele Stradford, Glenn Coulter, Wallace Grigg, Mento C. Everitt, Mabelle Marlow, Howard Stillman, Frank MacMunn, Virginia Stuart, Nell Hickey and Walter Heinsohn.

This company is under the personal management of Clyde H. Gordinier.

## HARDER-HALL PLAYERS IN BAYONNE, N. J.

Bayonne, N. J., Sept. 14.—The popular and talented Harder-Hall Players are presenting an artistic and extraordinarily elaborate presentation of "Tiger Rose". Forrest H. Cummings directed the production and it was ideal in every sense of the word. The electrical rain storm in the second act was very realistic and a masterpiece of stagecraft. Ralph Cole, scenic artist, designed and painted two of the most beautiful sets ever put on in this city. The company has been playing to packed houses all week and has been unable to accommodate all who sought admission. Lillian Desmonde as Tiger Rose was superb and gave the best performance since she joined the cast three weeks ago. Roger Pryor, the popular leading man, appeared as Bruce Norton and gave a manly and very artistic performance that instantly won the approval of the audiences. William Green as Constable Devin was immense. Excellent support was given by Forrest H. Cummings, Lawrence Sterner, John E. Blues, Joseph Green, Augusta Gill, Fred Ormonde, J. Dallas Hammond and Daniel McGrath.

## CARROLL PLAYERS IN ST. JOHN, N. B.

St. John, N. B., Sept. 5.—The Carroll Players, directed and managed by F. James Carroll, at the Opera House for the week of the 3d, which is the "fair" week in this city, presented a laugh-evoking comedy in three acts by A. E. Thomas, and the city residents as well as their visiting relatives and friends enjoyed every performance, which included the entire company of players in the cast of "Come Out of the Kitchen". James J. Coats, the leading man, is Burton Crane, the rich Yankee; Edna Preston, the company's leading lady, is Olivia Dangerfield, and assumes the part of the Irish Cook. Virginia Odeon, as Elizabeth Dangerfield, becomes the housemaid, Charles Nelson, as Charles Dangerfield, is the best boy, and Paul Broderick, as Paul Dangerfield, is the butler. Dorrit Kelton appears in the role of Amanda, the back servant of the family. Clyde Franklin is the friend of the family, who has arranged the lease of the homestead and is in love with Olivia. Myra Marsh is the sister of Crane's legal adviser and assumes the duties of mistress of the house for him, while she hopes to marry him to her daughter, Cora, a part which is taken by Miss Mabel Munroe. Owen Coil is cast in the part of Solon Tucker, the lawyer. Mrs. Paikner's brother, John Gordon appears as Thomas Lefferts, the statistics writer, who is a poet in his spare time and incidentally in love with Cora.

Thomas H. Roberts is director.

## NEW BEDFORD PLAYERS

New Bedford, Mass., Sept. 12.—Mary Hart, leading lady of the New Bedford Players, which opened their second season of stock presentations at the New Bedford Theater Labor Day with "Honors Are Even", to an appreciative audience, that gave the players a royal welcome, has a host of friends and admirers in the city. Playing opposite her is Alfred Swenson, who returned here after an absence of three years. They are ably supported by Jane Haven and Frank Camp, second leads; Donald Miller, Juvenile; Madeline Fairbanks, of the Fairbanks Twins; Ingegnau; Edwin Bailey and May B. Hurst, characters; Alfred Hickey, general business; Bernard Suss, general business and stage manager. William Dimock is director; Thomas De Ruysha scenic artist and Arthur Casey, manager.

## CARLE-DAVIS PLAYERS

Pawtucket, R. I., Sept. 12.—The Carle-Davis Players are now reopened for their third season and their opening performance resembled a home-coming party of natives. Their presentation of "The Hat" was something to be remembered with pleasure by the patrons of the Star Theater. Marion Taggart, Peggy Martin, Betty Ferris, Robert Stone, Joseph J. Finn and Henry Carleton received a royal welcome from those who have admired them in their past performances. Jessie Paige, a newcomer, won her way into the good graces of the audience shortly after her first entry, and the same is applicable to Fred F. Morris, another newcomer, who is now directing the plays and players, assisted by Robert Stone. The scenic artist, Charles G. Holzappel, enhanced the production by his colorful scenic effects.

## DOROTHY GALE



Who deserted the musical comedy field to become leading lady for the Melba Players, who opened their season at the large Melba Theater in Dallas, Labor Day. The Melba Theater, one of the largest theaters in the South, will play condensed versions of famous successes under the direction of Andy Wright in connection with their picture programs. Mr. Wright, who originated this type of feature for large picture theaters, has successfully placed similar companies in two San Antonio theaters.

## SHERMAN STOCK COMPANY TO STAY IN FORT WAYNE

Fort Wayne, Ind., Sept. 12.—The Sherman Stock Company, which has been appearing at the Palace Theater thruout the summer, will not leave the city at the close of this week's appearance, as previously reported, but under a change of policy instituted by W. C. Quimby, new manager, will enter a winter program at the Strand Theater, beginning September 16.

The Palace will continue in operation under the new arrangement with a combination photoplay and vaudeville program. The Strand, also operated by Mr. Quimby, has been closed during the summer months and will be ready for the fall opening Sunday. The theater has been renovated and redecorated.

The stock company, which has been playing to Fort Wayne audiences this summer, met with marked success.

## JESSIE BONSTELLE CLOSES IN DETROIT

Detroit, Mich., Sept. 14.—The Jessie Bonstelle Stock Company closed a very pleasant and successful season at the Garrick, and several members of the company entrained for their homes, for a well-earned rest.

## WOODWARD PLAYERS, DETROIT

Detroit, Mich., Sept. 14.—"Poker Ranch" is the offering at the Majestic Theater. This is a gambling and gun play of deceit and treachery, and is the first of this kind given in any Detroit theater. The book is by Willard Mack, and presented by the Woodward Players, with a cast, viz.: Richard Taber, J. Arthur Young, Frank Charlton, Watter Davis, Doris Underwood, Isabel Randolph, William Amsdell, Howard Chase and Cyril Raymond. Manager McGee is booking more recent releases for his players and playgoers.

## GRAND PLAYERS OPEN

Davenport, Ia., Sept. 15.—The Grand Players Monday opened their third season here, under the management of Charles Berkell, in "Six-Cylinder Love". Florence Chapman, a new leading woman, was taken to the hearts of the Grand followers, and Eddie Waller, Larry Sullivan, Alice Mason, Ida Belle Arnold and the others of last year's force received enthusiastic reception. The company includes, besides those named above, Mary Hill, Robert Fay, Converse Tyler, Joe Reed, Herbert Bobbin, Henrietta Floyd, M. V. Hull and Harold Lusk, a Davenport boy, who has been prominent in the Little Theater organization.

# PERSONALITIES Here and There

"The Bird of Paradise", which stock companies so successfully produced, is to be filmed shortly by Richard Walton Tully. Speculation is rife as to who will play the part of Luana.

John Dugan, late of the Somerville Players and the Park Theater, Manchester, N. H., is taking a well-earned rest at Kenosha Lake, Danbury, Conn.

Because of his popularity in Oriental roles for many years, M. Charles Falazzi is known throughout New England as the "Mikado of Somerville".

Kenneth Fleming has opened as "second man" with the Empire Theater stock, Salem, Mass. The initial presentation of this company on September 19 was "The Gold Diggers".

Charles Lovenberg, of Providence, R. I., who for many seasons has successfully managed the summer stock at the E. F. Albee Theater in that city, sailed recently for Europe for an extended vacation. He will probably return late in February.

Raymond Capp, managing director of the Wood Players, Lancaster, Pa., was taken suddenly ill August 28, and was compelled to retire to his room in the hotel under the doctor's care. Samuel Small Russel, the efficient assistant stage director, is now directing.

Harris Gilmore, who appeared as juvenile with the Proctor Players in Troy, N. Y., during the summer, had previously played an engagement in the same capacity with Jessie Binette's company at Providence, R. I., for thirty weeks. Mr. Gilmore had a small role in "Lightnin'", with Frank Hacon.

Jack Waverly, well known and popular in dramatic stock circles as a leading man, has been re-engaged for a tour of vaudeville with Louise Carter in the dramatic playlet, "Faith", which has made a decided hit in seasons gone by. Geoffrey Hall and Bert Woods will again play the same delightful characterizations that they did in past seasons.

Minna Gombell, who closed a summer's season as leading woman with the McLaughlin Players in Cleveland, September 9, spent last week at Bass Rocks, Mass., resting prior to her return to New York. Miss Gombell originally went to Cleveland in June for a special engagement of four weeks, but remained until the company closed.

Virginia Beardsley, who filled a special engagement as a dancer in "Rose Briar", with the Majestic Players, Utica, N. Y., recently, has been signed for the "Follies" this season. Miss Beardsley, whose sister, Dorothy, is leading lady of the Majestic Players, has been in the "Follies" before, 'tis said. She was also a member of "The Demi-Tasse Revue".

Ruth Rickaby, who recently opened as leading lady with the Proctor Players in Elizabeth, N. J., after a fourteen weeks' engagement with the Proctor Players in Troy, N. Y., was leading woman for William Faversham in "The Prince and the Pauper" when that show was produced in New York. She also played leading roles in "The Man Who Came Back" and "Lambard, Ltd.", en tour.

Foster Williams, former leading man of the Saenger Players, New Orleans, has joined the Duvalle Players at the Arcade Theater, Jacksonville, Fla., for the balance of the season. Shirley Grey, a former member of the Saenger Players, known in private life as Mrs. Williams, has joined the same company as Ingenue. The Duvalle Players are under the supervision of Walter Baldwin.

Grace Huff, leading woman, and Olive Blakeley Ingenue of the E. F. Albee Stock at Providence, R. I., which closed a successful season September 1, are at Miss Blakeney's summer camp in Michigan for a month's rest. Miss Blakeney joined the Albee Stock Company June 18 following an eleven weeks' engagement as leading woman of the Bijou Players, in the Keith house, the Bijou Theater at Woonsocket, R. I., operated in conjunction with the Albee Stock Company, under the management of Charles Lovenberg.

"Time", a three-act comedy, by Arthur Henry, is being given its premiere this week at the Stuart Walker Players in Cincinnati. Whether or not the piece will be produced in New York by Mr. Walker during the early winter depends upon the manner in which it is received by Cincinnati audiences. In the cast this week are Merle Curtis, who arrived in Cincinnati September 12; Margaret Mower, Dorothy Francis, William Kirkland, Nuelle Nikolai,

William Everts, Clark Hoover, A. H. Van Buren.

After two years as leading man with Verna Felton and the Allen Players in Edmonton, Can., Allen Strickfaden is enjoying a much-needed rest with relatives and friends in Bellingham, Wash. The Allen Players' run continued eighty-one weeks in the New Empire Theater, Edmonton, something of a record for a dramatic stock company in a city of that size. Mr. Strickfaden writes that he looks back upon that engagement as one of the most pleasant of his career.

Gladys Stevens, the new member of the Poll Players at the Grand Theater, Worcester, Mass., was born in India, and comes from a family of musicians and artists. Her father was a member of Sousa's Band for twenty-five years, while her mother was a noted artist, winning four medals at the Academy of Fine Arts in Philadelphia. Before entering the theatrical profession Miss Stevens was private secretary to Frank Munsey, the well-known publisher. She has appeared in stock before, having played with a Philadelphia stock company and also appearing with the players at the Theater Guild. She was also one of the original "Sally" girls in the New York production of the famous musical comedy, "Sally". Miss Stevens is a real athlete, as well as a clever young actress, being an expert swimmer and tennis player. She made her first Worcester appearance with the Poll Players on Monday evening, September 10, and gave one of the best characterizations in the play, "Nice People".

## WOOD PLAYERS, LANCASTER

Lancaster, Pa., Sept. 14.—This week the Wood Players, at the Felton Opera House, opened their fall and winter season, after ten weeks of summer stock, with "The Man Who Came Back", in which Rosemary Hilton made her debut as the new leading woman and "got over" tremendously. Others who made their initial bow to the Lancaster public were Walter Young, as Thomas Potter; Frederick Earle, as Captain Trevelan; and Jameson Reilly, of the summer company who still remain are William Williams, leading man, and who gave an excellent performance of Henry Potter; Dolores Graves, as Olive; Edna Bern, as Aunt Isabelle; Louis Kracke, as Sam Shaw Sing; Thomas Williams, as Captain Gallon; June Webster, as the first girl. Jobbed from New York were Phillip Earle, John Thomas, and Grace Elizabeth Smith. Several local dancers performed as the cabaret entertainers in the second act.

Raymond Capp, the director, was ill and Samuel Small Russel directed, putting on a splendid production.

## MAJESTIC PLAYERS, HALIFAX

Halifax, N. S., Sept. 6.—Sullivan & O'Connell, the lessees of the Majestic Theater, have organized a stock company under the direction of J. F. O'Connell, who for the opening week selected "The Bad Man", with a cast that includes Franklin Munnell, Edward Varney, Scott Hitchener, Lottie Salisbury, Harold Thompson, George Lund, Lola Maye, Robert Lynn, John Kane and Ethel Wright.

Robert Lynn is the leading man, and his work was par excellence throughout the presentation, and the same is applicable to Edward Varney in his several characterizations.

The house staff for Sullivan & O'Connell are: Gregory Thomas, house manager; A. A. Johnson, treasurer; Harold Thompson, stage manager; W. P. Thomas, master mechanic; John Kane, electrician; C. Tobin, master of properties; Prof. Cochrane, musical director.

## MAJESTIC PLAYERS, UTICA, N. Y.

Utica, N. Y., Sept. 12.—The Majestic Players this week are presenting "The Intimate Stranger". The company handles it acceptably, thanks to the good work of Clay Clement, Dorothy Beardsley and Ann Winslow. Back in the cast, after an absence of two weeks, Mr. Clement was given a royal reception Monday night. He plays the Alfred Lumt role, and Miss Beardsley the Billie Burke role. Ann Winslow, as the flapper niece, keeps the fun ball rolling. Hal Dawson has to content himself with being her bean when no strange men are around to be vamped. Douglas Cosgrove is supposed to be a none-too-intelligent servant at Miss Beardsley's farm house, and Willard Foster is the agent at the junction station, which, by the way, is pictured as being not far from Utica. Florence Arlington is not a gorgeous vamp this week, but a typical country hired girl.

## HARRY BOND LESSEE OF UNION SQUARE THEATER

Pittsfield, Mass., Sept. 12.—Harry Bond, leading man of the Union Square Players, has leased the Union Square Theater for one year from John F. Cooney, and will continue stock there. Mr. Bond joined the company in June after a Vermont man who had been backing it disappeared, leaving salaries unpaid. The Union Square Players this week are presenting "Kindling".

## HAWKINS-BALL PLAYERS IN "UP IN MABEL'S ROOM"

(Reviewed Week September 9, Kansas City)

CANT—Al C. Wilson, Craig Neslo, Earl Ross, Eva Sargent, Alex. McIntosh, Irma Earle, Florence Lewin, Frances Valley, George Whitaker. The performance given this lively, laugh-producing farce by the Hawkins-Ball Players, in their second week at the Auditorium Theater, commencing Sunday matinee, September 9, was one of the best we have seen given by a stock company, as every member of the cast was letter perfect; there was no "prompting" at any time, or dragging waiting for some player to get his line, and all during the play the thought of a stock company's presentation was completely submerged with the idea present of witnessing a finished performance by a company of clever artists.

George Whitaker, leading man, and Florence Lewin, leading lady, were particularly pleasing in their light roles, and evidenced that they have many sides.

Earl Ross as Jimmy Larchmont was a laugh-getting character, but we would have preferred his using fewer "sawyer" words with which to gain effect. The audience "took" to him heartily, however, and whenever he was on the stage he had it with him.

Craig Neslo gave a good account of himself as Coriss, and showed himself a capable actor even in the handling of a minor role. All the ladies were true to type and helped make up a very amusing little comedy.

The play was under the personal direction of Al C. Wilson, who, by the way, has become a Kansas Citizen again, this at one time having been home for him, by bringing his wife and three little Wilsons here to live.

The stage settings, effects and furnishings were clean, fresh and new and gave a very attractive background to the stock company's work. The second week showed decided improvement in attendance, the house being practically full at the performance we attended. Next week the company will present "Smilin' Through". Jane Cow's big success, with Miss Cow being present as guest of the management at one of the matinees. I. S.

## JOSEPH W. PAYTON PLAYERS

Hoboken, N. J., Sept. 12.—"Birth Control" is the principal theme of "Her Unborn Child", which is being presented this week by the Joseph W. Payton Stock Company at the Lyric Theater. It must be admitted that the theme is delicately and deftly handled by the author, who has never for a moment lost sight of the fact that he is writing a drama and not a sermon or propaganda and that the interest of the spectator is maintained from beginning to end. Much comedy is mingled with the graver situations and lightens the serious purpose of the more important scenes. The scenic environment and staging could hardly be improved upon and the presentation as a whole is stamped by care and completeness. Dazmar Linette, leading woman, had an excellent opportunity to demonstrate her dramatic ability and gave a very intelligent and creditable performance. Clifford Alexander, the new leading man, who registered a tremendous hit last week in "The Storm", gave Miss Linette capable support, as did the other members of the company.

## WILKES PLAYERS, DENVER

Denver, Col., Sept. 10.—"Everyday" is holding the stage at the Denham Theater this week. A crowded house greeted the Wilkes Players in the initial production of Rachel Crothers' best play.

Gladys George is charming as the petite Phyllis Nolan. She is seen, perhaps, at her best, since her return this season. George Barnes, as McFarlane, leaves nothing to be wanted in the skillful role. Guy Usher as the Judge, the father of Phyllis, is unimpeachable and entirely clever. Denham fans were given a decided treat yesterday in the initial appearance of Thelma White, of Baltimore and New York. She played the part of the care-free May Raymond and did it cleverly. Ben Erway did his usual good acting in the role of T. D. Raymond. All in all, the American play is a vital one. It is filled with romance, comedy, joy and tears.

## TOM MARTELLE WITH POLI PLAYERS

Hartford, Conn., Sept. 12.—Tom Martelle, who is being starred by the Century Play Company in a new play especially written for him titled "The Fashion Girl", appeared with the Poli Players last week. The play gives ample opportunity to Mr. Martelle to wear some stunning gowns, sing and dance.

His song numbers included "The Fashion Girl", "Discretion" and "Louisville Sun". Other vocalists among the players included Anna Powers, singing "A New-Fashioned Gown for an Old-Fashioned Girl"; Eddie Vail, singing "I'll Forget You" and "Double Wedding"; Arthur Griffen, singing "I'm a Bold, Bad Woman With a Past"; Mary Ann Dentler, Frank McHugh, Victoria Montgomery, William Blake, Ed Davidson and Jack McGrath handled their respective roles well. Mr. Martelle's opening date for the new play was set for September 17 at Worcester, Mass., but the announcement that he was to open there in his new play was sufficient for a popular request from the playgoers of Hartford, which was granted.

**WANTED BOYS  
TO ATTEND  
Lawrenceburg  
M. Academy**

Cater to Profession  
**RATE \$35.00 PER MONTH**  
Monthly Payments  
A Few Vacancies Open Until Oct. 1st  
Wire  
**COL. H. H. JOHNSTON**  
Lawrenceburg, Tennessee

**Miner's  
Theatrical  
MAKE-UP**

Send for Catalogue  
18 E. 12th St.  
NYC  
NY.

Sept. Feature  
**GREASE PAINTS**  
36 Colors.  
Special Colors  
made to order.

**WANT SHOWS  
The American Theater  
OPENS SEPTEMBER 10**

Playing Stock Companies, Musical Shows and large Vaudeville Acts. We are open for a number of engagements with companies furnishing good wholesome entertainments. Write full particulars, stating terms, dates and the kind of show you have. H. G. MANNING, Mgr., American Theater, Edin, Okla.

**WANTED AT ONCE**

Rep. and Stock People, all lines, with specialties preferred. Equity.  
**FRANK CONDON, Box 297, Dewitt, Iowa.**

**AT LIBERTY SEPT. 22, LEN MENCE**

Dramatic or Musical. Straight or Leads. Singing Specialty. Highest references. Only first-class offers considered. Height, 5 ft., 9 in.; weight, 145; dark. Wire Academy Theatre, Richmond, Virginia.

**AT LIBERTY, H. H. HOYTE**

Characters, Comedy, General Business. Anything cast for. Three Specialties. Height, 6 ft.; age, 41; weight, 165. All essentials. **CARL SPRING**—Bills, Props, Advance Man. General Delivery, Philadelphia, Pa. Will accept separate engagements.

**REAL LIVE MANAGER  
AT LIBERTY**

for House or Road Show. Twenty years' experience in all lines. Will go or locate anywhere. Middle age. Best of references. Combination house preferred. Name best proposition; first letter. **BOX D-38, care Billboard, Cincinnati, Ohio.**

**AT LIBERTY**

Clever all-round Character Woman. Height, 5 ft., 4; weight, 125. All essentials. First-class Rep. of Stock. Equity. **MRS. C. WILCOTT RUSSELL**, General Delivery, Warren, Ohio.

**WANTED**

Piano Player and Performers for Med. Show. Hall season. Write or wire, **ORIENTAL FOYE, Byesville, Ohio.**

**Wanted, Trap Drummer**

Union. Pictures and Vaudeville. Combination house. Must come at once. Wire. **NEW GRAND THEATRE, Muscatine, Iowa.**

**WANTED AT ONCE**—Old-time Blackface Comedian. Sing and play string instrument. State all, lowest salary. Letter only. No wires. Address **INDIAN MED CO.**, General Delivery, Madison, Wisconsin.

**WANTED**—Male Pianist doubling Sax., Cornet or Clarinet, for motorized Picture and Vaudeville Show. We pay all and salary what you are worth. Leave, Tenn., Sept. 17 to 21; Mission, Tenn., 21 to 28. Try at about 1 of sickness. Wire; don't write. **PITTS BROS. & MULLINS.**

September 17 at Worcester, Mass., but the announcement that he was to open there in his new play was sufficient for a popular request from the playgoers of Hartford, which was granted.

By RUHTRACAM

An actor is the most charitable person on earth. What makes him so? His profession takes him into odd places. He rubs elbows with all classes of people. He knows what suffering and privation are by actual experience, therefore he is always ready to lend a helping hand to the needy. But when he needs a helping hand, does he get it?

There was a time when we actors looked with disdain upon the lowly "tent show". We thought it was only fit for the actor who was poor financially and artistically; we would not degrade our art by working with them. It is surprising how many honest-to-goodness actors one sees with a "tent show" nowadays.

Always be a booster. The company you are with should always be the best in the world. The manager should be the best manager. You may have your own private thoughts on both matters, but it isn't necessary to speak them. If you are a booster for your company, your performances will be much better. Good performances mean good business, and good business means a long season.

It is a fact that some actors know less about their profession and its associations than any other human beings. The writer once asked an actor if he ever contributed to the Actors' Fund, and was rewarded with: "What's the Actors' Fund?" And they assassinate prime ministers!

The majority of stagehands can talk intelligently on matters pertaining to the I. A. T. S. E., but many an actor with a paid-up card will blandly inform you that he doesn't know a thing about the A. E. A.

A charming young damsel admitted freely that she didn't know a thing about Equity, altho she was a member. On being informed how she could gain knowledge on the matter, she brightly replied: "Oh, I don't read those; I just read The Theater Magazine, about Russian Art, and such things, you know."

## BURT STODDARD WRITES

It was with pleasure and satisfaction that T. L. Finn, the congenial manager and owner of the Sterling Bros.' "Uncle Tom's Cabin" Company, read the article by Tom Henry, the veteran circus manager and agent, in the recent Fall Special, regarding Finn's "Tom" company, according to a letter from Burt Stoddard. Mr. Stoddard further writes: "The reason for Mr. Finn's success is that no expense is spared to make the outfit substantial and adequate. The show does capacity business in Eastern territory, where other shows do not do as well. Mr. Finn has toured the country for seventeen years, giving a clean and red-hot performance. Most of the company have been with him for years. Phil Hojton, Eddie Dunn and myself were with the first show Mr. Finn put out seventeen years ago and are still with it. The company has made no changes this year and carries fourteen working men, all of whom have been with the show from five to ten years. Mr. Finn has had the most successful season in the history of the show this year and will close about October 20. Mr. Finn and his family will winter in Florida."

## ACTRESS IS GRATEFUL

Mrs. Mattie Zwickler Anger, of the Dubinsky Stock Company, called at the Kansas City office of The Billboard September 10, being on route from Richmond, Mo., to the show's stand at Paola, Kan., to request us to express to the many friends of the Angers her sincere appreciation and most grateful thanks for the very beautiful floral offerings and letters of condolence and messages of sympathy sent and extended her on the death of her beloved husband, Fred Anger, which occurred in Kansas City August 6. Mrs. Anger is trying to write personal letters of thanks for these, as time wears on and her grief becomes somewhat unshared, but has asked this opportunity thru The Billboard. Lovely floral tokens were received from the members of the Princess Stock Company, Mr. and Mrs. Paul Lowry, of the Southern Harmony Four, Mr. and Mrs. Frank Delmaine, Mr. and Mrs. Harry Kleffer, Mr. and Mrs. Jack Vivian, Ed F. Felt, Edmund J. Paul, playwright, Jack Lloyd, Ed Ward, Wallace Bruce, Mr. McAvoy, the Dubinsky Company, the Cecile Daylight Lodge of F and A M., Mr. Anger's daughters, Juanita and Thelma, and his brothers and sisters, Walter, Gerlie, Jewell and Emma.

## HOWARD VAIL MAKES FAIR SUMMER PROFIT

Howard Vail's Comedians closed the summer season under canvas at Watts, Ok., September 8. The season of eighteen weeks was played in Kansas, Oklahoma and Arkansas to a fair profit. The first four weeks of the season were exceedingly rainy, yet the show made more money in that time than during the remaining fourteen. Mr. Vail intended to play the cotton country toward Little Rock until December, but on account of the poor crop decided to close. Howard and Margaret Vail will take a week's rest in Asheville, N. C., before opening for the fall season.

## HOUSE REPERTOIRE TENT

BOAT SHOWS · "TOM" SHOWS AND TENT VAUDEVILLE

(COMMUNICATIONS TO OUR CINCINNATI OFFICES)

REP. AND STOCK  
IN LATIN AMERICAGood Future for Drama in  
Tropical Countries Predicted  
by M. Charles Palazzi of  
Gladys Klark Co.

Boston, Sept. 13.—There is a good future for repertoire and stock in Latin-American countries, according to M. Charles Palazzi, of the Gladys Klark Company, which recently returned from a tour of the lotus land. Among the places visited by the Klark players were Bermuda, Barbados, Trinidad, Georgetown, British Guiana and St. Thomas, Virgin Islands, following which the company came back to the States for a six weeks' tour on Long Island and then concluded the season in Sherbrooke, Que.

Tropical audiences, says Mr. Palazzi, show a keen interest in the drama. Their preference is for strong dramatic or melodramatic themes, altho they attend every class of offering religiously. Going to the theater is a very ceremonious affair with them. Nearly everyone dons evening dress for the occasion. Of course, these Latin-American audiences are made up of the best element only. The people are respectful, patient and appreciative toward the actors. They seldom come to the theater without bringing gifts for the various members of the company. Very often it is flowers, other times a trinket and sometimes a bottle of rare liquor.

A man named George Rosenthal from the States has built a number of theaters in the West Indies and the venture has proved so successful that he is planning to erect others throught Central America.

The members of the Klark Company included Hadden Klark, Gladys Klark, LeRoy Kenneth, Lillian Shrewsbury, Dolly Crawford, Albert Moore, Robert Dunbar, Hamilton Christy, Fred W. Sharkey and Mr. Palazzi. And the plays presented on the tour were "Three Wise Fools", "The Broken Wing", "The Bat", "The Confession", "The Nightcap", "Pollyanna", "Friendly Enemies", "St. Elmo", "The Rosary", "Sex Against Sex", "The Marriage Question" and "Her Temporary Husband".

The Klark Company will go South again in November.

CHASE-LISTER COMPANY  
OPENS HOUSE SEASON

The Chase-Lister Company opened its house season at Neligh, Neb., September 10, playing the fair date that week. After closing the tent season September 1 Bush Burrichter and wife spent their vacation visiting home folks at Dubuque, Ia.; Mr. and Mrs. Chase visited the latter's sister for a couple of days in Minneapolis, and Mr. and Mrs. A. S. Atkins spent the week at their home in Wonnevow, Wis. The rest of the company put in a few days in Omaha shopping and attending various places of amusement. The Chase-Lister Company now has an entirely new repertoire of plays and considerable new scenery and lighting effects for the house season. Harry C. Becker and Wildavine Davidson joined about two months ago. The balance of the company have been with this organization from two to fourteen years, except Miss Patsy McCoy (Mrs. Burrichter), who joined at the time she married Bush Burrichter last March. Marshall E. Ketchum, character actor, has had four pleasant seasons with Chase-Lister.

WALTER WAS A MAN OF  
EXCELLENT CHARACTER

Several letters of regret have been received from friends of William N. Walter, famous cornetist, who died late last month at a Dubuque (Ia.) hospital at the age of 56 years, 11 months and 16 days. At one time the deceased was a band member with the old Ransom and other repertoire companies. They say Walter was a man of excellent character, cheerful disposition, loved, honored and respected by everyone who knew him, and during his last sickness he never complained and was always cheerful and had a pleasant smile and kind word for everyone; was ever faithful to his friends and his profession and obtained a most prominent place as a musician in the theatrical world, where his untimely death will be regretted by all who knew him.

## BELLE BARCHUS PLAYERS

The Belle Barchus Players closed its tenting season September 8 at Milford, Mich., a short distance from Byron, the show's winter quarters. Miss Barchus and Mr. Todd will enjoy a short rest at Byron waiting for the delivery of a new coupe which will be utilized as a pleasure and advance car for the winter season. Two of the trucks are being fitted with closed bodies for the winter tour. Malcolm and Maxine Lippincott, "Monarchs of Mirth and Magic", have been re-engaged as an added attraction for the season in houses, which opens October 1 in Indiana. The company will work South, playing three-night stands. The summer season is reported to have been a very successful one.

GORDON-HOWARD ENLARGE  
PLANT IN KANSAS CITY

The Gordon-Howard Company, manufacturers of those famous prize candy packages, "Snappy Snaps", "Pollyanna Package" and their newest and most sensational one, "King Tut's Hidden Treasures", have during the season just drawing to a close been so successful in the manufacture and sale of their confections that they have outgrown the factory at 310 Delaware street, Kansas City, and have just leased two three-story buildings adjoining. The company is busy installing new machines and equipment. The factory has been working day and night this summer. H. R. Brandt, president, is achieving a wonderful record and success for the Gordon-Howard brand of prize candy packages.

## JAMES SPENCER



Mr. Spencer reopens his second season with the North Bros.' Stock Company at the Princess Theater, Wichita, Kan., October 1, doing the characters and heavies, also managing the stage. Since the closing of the regular season last June 9, Mr. Spencer has been vacationing at a ranch in New Mexico, and is en route East. Mr. Spencer is a brother of Billy (Ingram) Spencer, the well-known burlesque comedian. He takes very proudly that he also serves in the capacity of Equity Deputy for the company.

## MYRKLE-HARDER COMPANY

Hudson (N. Y.) had its first dramatic fare of the season the week ending September 8. The Myrkle-Harder Company presented a different piece at the Playhouse each day. The company played its annual engagement in Poughkeepsie last week. "The Man Who Came Back", the opening production of the Bardavon Theater Monday night, was "ably presented," said The Poughkeepsie Evening Star. The cast was "a good one, particularly Howard Hall, as Henry Potter, the son; Charles C. Ward, as Thomas Potter, and Blanche Wilcox, as Marcelle, the heroine." Others in the cast who did excellent work were Hugh Carins, Rose Tiffany, Earl McLellan, Jay Collins, Sadie Belgarde, Helen Tinsel, Louis Heron, James Maddox, Carl Anderson and William Gray. Tuesday afternoon and evening "Lawful Larceny" was presented, and Wednesday "It's a Boy". "The Unloved Wife" was put on Thursday. "Listen in" Friday and "My Irish Cinderella" Saturday. The Myrkle-Harder Company, which is on its twenty-sixth tour, recently closed a summer season at Kelt's million-dollar theater in Brunswick, N. J. W. H. Harder is presenting the stock company. A fifty-cent top was charged in Poughkeepsie in the afternoon and a seventy-five-cent top at night.

C. C. Thomas is organizing his house show in Clairette, Tex. The company will play the smaller towns in Texas.

## CASS PLAYERS CLOSE

## EARLIER THIS SEASON

The Hazel Cass Players No. 2 is reported to have had rather an early closing for the tent season, the last performance being given in Armstrong, Ia., August 25. Howard Stillman gave notice and closed with the company August 23 to take up his duties with the Clyde Gordiner Players, which opened at the Regina Theater, Regina, Can., on Labor Day. Mr. Stillman, who is directing stage and playing a responsible line of parts, says that he is with a splendid company and that the managements of both the house and company are sparing no expense in their efforts to make the undertaking one of the best stocks in the Dominion.

## PASS BALDWIN BILL

One of the most important of the forty-five acts passed by the third special legislative session at Austin, Tex., September 12, was the Baldwin Bill, levying an occupation tax on dramatic and musical comedy shows, graduated according to the size of the town. The act became effective on that date. Owners of dramatic and musical shows under canvas and the local picture house managers responsible for the bill's passage and are asking one another: "What next?"

## REP. TATTLES

Mabery and Walsh went sightseeing in St. Louis, Mo., recently, when the Price Showboat, "Columbia", recently played in that vicinity.

Lewis & Vance will start rehearsing their vaudeville company September 17. This show will play one-nighters thru the South this fall and winter.

Horden Klark will work with the Abbott Players at Everett, Mass., until the Gladys Klark Company leaves again for the tropics some time in November.

"Buddy" Wetzel, formerly the popular pianist with Sweet's Show, is now operating a tent show of his own in Iowa. He has a high class company that is putting on a repertoire of good plays. It is said.

The New York Stock Company, which is now organizing in Litchfield, Ill., will open in houses October 8 in a city yet to be announced. The company will play three-night and week stands. It will be an all-Equity show.

Loretta Nicholson, of Medford, Mass., recently with the Klark Stock and Charles K. Champlin, has been signed as ingenue with the Jack N. Lewis Stock, Hooisoke, Va., opening the first of October.

Kirby's Novelty Sensation Show will close a reported successful summer season at Colfax, Ind., September 22. With the company now are Alvin and Grace Kirby, G. D. McCortney and wife, Emily Beebe and Wm. F. Becker, not to forget "Spike", the educated canine.

John F. Stowe's "Uncle Tom's Cabin" played in Moravia, N. Y., Monday night, September 10. This was the first time this company ever

## NEWTON AND LIVINGSTON'S UNCLE TOM'S CABIN CO. WANTS

Tuba and Trombone, double Stage; Musicians, all lines. Can place one more Colored Singing and Dancing Team. Join on wire. Sept. 20th, Fairmont, W. Va.; 21st and 22nd, Altoona, Pa.; 24th, Johnstown, Pa.

## WANTED QUICK LEADING MAN

who can play light comedy and a woman for general business, some character; one with specialties preferred. Other people for general business. Address **MANAGER, Lyon Theater, Rock Rapids, Ia.** Photos must accompany applications.

## Prize Candy Packages

If you handle Bally Sellers or Prize Candy Packages write us for our big money saving proposition.  
**SHOW PEOPLE'S CANDY CO.,**  
603 West Superior Avenue, Cleveland, Ohio.

## EXPERIENCED LADY CLARINETIST AT LIBERTY SEPT. 16th

Under B. & O. Troupe or locate. **HEATRICE E. COBB, General Delivery, Evansville, Indiana.**

**TOM PEOPLE WANTED** in all lines. Man for Har-  
vey, Tom, Woman for Flora and Cynthia Woman for  
T. B., Child or small Woman for Eva. These playing  
piano or specialties preferred. Make some salary low.  
Show Sept. 18th. Address **WM. BRAP, Manager**  
Palmer's Uncle Tom's Cabin Co., Bet. Del. & Winton-  
st. Main, Canada.

## MONROE HOPKINS PLAYERS WANT

General Business Woman. Wardrobe, ability and experience essential. One doing a Specialty preferred. Must join at once. **Week Sept. 16th, Ada, Okla.**

**AT LIBERTY—ED BEINIE THILMAN,** Character Man, Litchfield, General Business. Walter Cloz Specialties. Experience and ability. Sober and reliable. Please state salary. Reason for all, show closing. Address 1009 South 7th St., La Crosse, Wisconsin.

## AT LIBERTY—PIANIST

Reliable young man neat appearance. Will travel. Address **YOUNG CRAIG, Litchfield, Clark Co., Pa.**

## FOR SALE—TRAP DRUM OUTFIT

Has drum with Bagal, Cymbal, Tom-Tom, Cashed and Spare Drum, small size brass tom-tom and Snare, snare, and 16 good wooden bass. First \$30.00 cash and 10. Cost \$85.00 new. Used three weeks. A 1 condition. If not what I claim your money back. Reason for selling, have no use for same. **HARRY HALL, 1111 M. WILSON, Manager, Wilson Stock Co., Amesbury, Ill., week Sept. 17; Earlville, Ill., week Sept. 24.**

## WANTED

## HARVALL'S UNCLE TOM'S CABIN COMPANY

UNDER (MOTORIZED) CANVAS.  
"A SUCCESS—NOT AN EXPERIMENT."

Just closing successful summer season of twenty-five weeks. Now organizing for Coast tour, California all winter. A year's work for reliable, competent people. **WANT** Boss Caravanman who can handle 60 with two 30s and keep same in repair. **Paint Mechanic.** **FOR THE CARE:** Man for Marks, with Specialty, who doubles Band. Man for Philites and Lecture. Man for Halsey and Geo. Shelby. All to double Band. No parties. Small Woman for Eva. Con. Hagan, can place you. Write. This is an opportunity for people who want steady work with a reliable company. **Banner Privilege open.** **WANTED TO BUY FOR CASH,** Tom Banners, Air Callepe. No junk. **FOR SALE—Great Dane Pups,** nine weeks old. Useful Tom People write. All must report Sioux City not later than Oct. 6. State all in first. Address **WM. (VETO) VALENTINE, Manager, Chicago House, Sioux City, Iowa.**

## AT LIBERTY---WIGHT BROS.

**JIM—Heavies or General Business.** Union Stage Carpenter. 5 ft., 9 in.; 150 lbs.; age, 39.  
**HILLIARD—Comedy or General Business.** Director. 5 ft., 8 in.; 145 lbs. We have trunk of scripts and do Single and Double Specialties. Equity. Experienced and reliable. Invite offers from well-known managers only. Joint.  
**PETE WIGHT—Comedian or Juveniles.** Specialties. Young and peppy. Equity. All essentials. Single or with above.  
**WIGHT BROS., care Marshall Players, Preston, Iowa.**

## SHOW PRINTING TYPE AND BLOCK WORK DATES CARDS AND HERALDS WRITE FOR PRICES

### LITHOGRAPH PAPER

For All Classes of Attractions carried in Stock for Immediate Shipment

**QUIGLEY LITHO. CO. 115-117-119-121 W. Fifth St. KANSAS CITY, MO.**

## ROLL TICKETS

Printed to your order—all the same wording and color 100,000 for  
Color changes, 50c each

**J. T. SHOENER, Shamokin, Pa. \$15.50** Union Label if requested  
CASH WITH ORDER—NO C. O. D. 10,000 for \$4.50, 20,000 for \$7.50, 50,000 for \$10.00.

played that section. The tent, which is a fairly good-sized one, was packed for the evening performance.

This editor acknowledges with thanks the receipt of a New Year's greeting card from Mr. and Mrs. Jack Stern of New York. Mr. Stern is owner and manager of the Yiddish Players, now playing the New England resorts, we believe.

Dickey & Terry are considering several offers made for the purchase of Terry's big two-car "Uncle Tom's Cabin" Company, which is now playing thru Iowa. It is stated that mercantile business interests will occupy their time after the disposal.

"Happy" Jack Vinson has taken over the entire management of Melville's Comedians, Vinson is a brother-in-law of Bert Melville, former owner of this attraction. "Happy" is making various improvements in the show. He has the advantage of long years of tent-show experience.

J. Doug. Morgan's company played Miami, Okla. the week of September 10, his first visit there in several years, altho he formerly visited Miami every year and many people greatly enjoyed the entertainment and watched for return engagements. Miami patrons are said to have attended the big tent theater in large numbers again this season.

The press of Chatfield, Minn., was very loud in its praise of the Direct Sisters' Stock Company, which played the Opera House there for a four days' engagement recently. "Our Little Wife", Avery Hopwood's farce comedy; "Fair and Warmer", "Up in Mabel's Room", "The Daughter of Mother Machree" and "Adam and Eva" is the company's repertoire this year.

The Maude Henderson Stock Company was to have closed in Belt, Mont., September 15, but Harry (Doc) Heller, agent, booked a week of two-night stands into winter quarters in Harlem, Mont., where the outfit has been stored. "Doc" and a partner contemplate a care-free trip to the Southwest in a driver, doing tag-card advertising to help defray expenses.

C. M. Cunningham and wife (Cunningham and Price) on their way to Detroit, Mich., last week, stopped over in Cincinnati for a few hours and made a call at The Billboard headquarters. They will have charge of the convocations and amusements at the International Auto Workers' Indoor Bazaar to be held in the Auto City in November. Many of the old-timers in repertoire will remember Cunningham and Price, who were former members of the Wilbur Stock Company, the LeMar Musical Comedy Company, the Harley Williams Show and others. They left the tented field two years ago and since then have been with

various outdoor amusement enterprises. The past season Mr. Cunningham acted in an executive capacity with the Jones Greater Shows.

Little Violet Bryant celebrated her fourteenth birthday anniversary September 5 by giving a party on board the Bryant Showboat. She received a diamond ring from her grandmother, Violet Bryant, and a set of furs from her mother. Uncle Billy and Sam Bryant, her grandfather, also remembered her with presents. Little Violet is one of the most popular and talented juvenile entertainers, and her singing and dancing specialties stand out each year as one of the features of the program on Billy's floating theater.

L. D. Race, pianist, closed with Ernest Lattimore's "Mutt and Jeff" Company in Lafayette, Tenn., September 8, and the following day was a caller at The Billboard office in Cincinnati. Race complained about the high cost of living in the South and the lack of so-called Southern hospitality and said he preferred to troupe north of the Mason-Dixon line. He was frank in stating that he disliked Cincinnati and would make a hasty exit for either St. Louis or Kansas City. He must have carried out his plans, for he has not been seen or heard of since.

## BEACH-JONES POPULAR IN JANESVILLE, WIS.

Alison Beld, writing from Janesville, Wis., under date of September 10, says:  
"The Beach-Jones Stock Company gave Janesville a week of real entertainment at the reopening of the Myers Theater, which has been closed since May. Florida Sitzer, charming and magnetic little actress that she is, supported by a very able cast, pleased a capacity audience every night with as fine a repertoire of bills as any stock company ever carried. The work of the entire cast in the feature bill, 'The Bird of Paradise', is worthy of mention. The company has played this city four years and with each performance gains in popularity and esteem. This is due to the fact that it carries only high-class plays with a high-class cast and gives only the most clean and wholesome entertainment, yet lacking none of the pep and fun the public of today demands. Janesville always looks forward to its coming and regrets its departure."

## GINNIVAN SHOW CLOSES

The Ginnivan Dramatic Company, under the management of Frank and Grace Ginnivan, closed September 16 after a very pleasant and the most profitable summer season in the show's history. The closing week was in Defiance, O. The tent outfit will be stored at the Ginnivan headquarters, Ashley, Ind. The winter plans of the members of the company are not given in a report to The Billboard.

## Wanted FOR Lewis Players

General Business People with Specialties, Musicians for Orchestra, Jazz, Saxophonist, Drummer. Can place immediately, but not later than October 1st. **LEWIS PLAYERS, Lebanon, Va., week of Sept. 17th; Chase City, Va., week following.**

## WANTED

### FEMALE IMPERSONATOR Lester LaMonte, wire

### GUS HILL & GEORGE EVANS' HONEY BOY MINSTRELS COMBINED

Trombone to double Second Violin, First Violin or Viola; Euphonium, same double; Cornet, same double. Other first-class Musicians and high-class Minstrel Talent. Te or Soloist. State salary; I pay all. Immediate engagement. Address **JNO. W. VOGEL, Manager, Route: Clear, N. Y., Sept. 19; Danville, N. Y., 20; Corning, N. Y., 21; Elmira, N. Y., 22; Towanda, Pa., 23; Binghamton, N. Y., 25.**

## MAKE-UP

### STEIN'S MINER'S LOCKWOOD'S LEICHER'S

We carry the largest complete stock of MAKE-UP west of New York.  
**SEND US YOUR MAIL ORDERS, OR COME IN WHEN IN KANSAS CITY.**  
**GOLDBLATT DRUG CO.**  
Gayety Theatre Building, 12th and Wyandotte Sts., KANSAS CITY, MO.

## BETTER PRINTING CHEAPER

SUMMER SPECIALS.  
JM 4x12 To-Nighters ..... \$7.50  
JM 14x22 Cards 6-ply, dated ..... 25.00  
JM 9x24 Heralds ..... 50.00  
JM 6x9 Dodgers ..... 12.50  
JM 4x7 Card Heralds ..... 12.50  
Write for complete list. Cash with order.

## CHRONICLE PRINTING CO

Established 1875.  
LOGANSPORT, INDIANA.

## WANTED, NEW YORK STOCK CO.

Playing theatres, three-night and week stands. Booked solid. Opens October 8. Light Comedian, General Business Man (Specialties), Juvenile Man (Specialties), Ingenue Lead (Specialties). Must be young. Tall Character Woman. One of the above must double Piano. **F. D. WILKINSON, Shelbyville, Ill., week Sept. 17; Litchfield, Ill., week Sept. 21; Chicago Equity Base, State all.**

## AT LIBERTY SEPTEMBER 29 THE FLEMINGS

**MAUDE—Leads.** Second Business. Specialties.  
**CARL—Characters, Heavies, General Business.** Cornet, B. & O. Address care Hillman Stock Co., Lincoln, Kan., Sept. 17 and week; Beloit, Kan., Sept. 21 and week.

## WANTED FOR KITTY KELLEY'S COMEDY COMPANY

Novelty Musical Act, single or team. Must change troupe for week. Work in acts. All winter's work South, under canvas. Rosedale, week Sept. 17; week of Sept. 24, Shelburn; both Indiana. Wire your lowest salary. Don't misrepresent.

## HARLEY SADLER WANTS —FOR—

### Hefner's Comedians

Feature Comedian, young General Business Man. Three doubling Band and 4 Sing Specialties given preference. Equity, Kansas City base. Dallas, Tex., week Sept. 17; Crosbyton, week of 21.

## WANTED

### FARMERS' INSTITUTE, KINMUNDY, ILL.

Dramatic Repertoire Co. under canvas. Per cent basis. For entire week September 21. Address **J. N. VALLLOW, Kinmundy, Ill.**

## KATHRYN SWAN HAMMOND

Manager and Owner  
**HAMMOND THEATRICAL AGENCY**  
The Oldest in the Mid-West  
**CAN KEEP YOU WORKING THE YEAR AROUND.**  
Address **HOTEL OAKLEY, 8th and Oak Streets, Kansas City, Mo.** Reception Hours 2 p.m. to 5 p.m., Coates House, 10th and Broadway.

## WANTED—SINGLE MAN FOR BLUE SHIRT LEADS

Preference to one doubling Band and Specialties. Piano Player to double Band. House show. Opens at Monona, Ia., October 8. **Week stands. Address 7—CAIRNS BROS.' DRAMATIC CO., Monona, Ia.**

# AMERICAN CONCERT FIELD

AND AMERICAN ENDEAVOR IN GRAND OPERA, SYMPHONY AND CHAMBER MUSIC AND CLASSIC DANCING

By IZETTA MAY McHENRY

## UNUSUAL NUMBER

### Of Noted Artists To Be Heard Early in New York Concert Season

According to announcements made thus far, New York audiences will have opportunity to hear many celebrated artists earlier in the season than has been the custom in previous years. Tito Schipa, tenor, will be the first to give a recital in Carnegie Hall, when he presents a program on October 1, and the first to be heard in Aeolian will be the Verbrugghen Quartet, which will give a concert on the evening of October 2. Efreim Zimbalist will give an afternoon recital in Carnegie Hall October 7, while at the Manhattan Opera House, on that same date, Feodor Chaliapin will be presented in a concert.

Other concerts and recitals, to be given during the first week in October will serve to present the Verbrugghen Quartet in two more programs. Lionel Tertis, viola; Ruth Wilson, violin; Henry Clifton, violin; Hans Barth, pianist, and Sousa and 250 bandmen on that same evening will give a program at Madison Square Garden.

From October 8 to 14 New York audiences will have opportunity to hear the following artists and organizations: New York String Quartet, Vladimer DePachmann, the London String Quartet, Mme. Schumann-Heink, John Charles Thomas, Amelita Galli-Curci, Anton Bilotti, and the first concert of the State Symphony Orchestra, Josef Stransky, conductor. The Friends of Music will inaugurate their season with a concert at Carnegie Hall the evening of October 15, and on that same date in Aeolian Hall Hugo Kortschak, violinist, will be heard in a recital.

Other artists to give recitals between the dates of October 18 and 21 are Fred Patton, Edmund Burke, Rudolph Ganz, Willey Burmelster, Arthur Rubinstein and Isa Kremer. Between the 21st and the last of October there will be recitals and concerts in such number as to make one wonder how it will be possible to make a selection which will enable a music lover to hear the many noted artists who are to appear. Katharine Goodson, who has not been heard in New York for several years, will present a program of piano music at Aeolian Hall the afternoon of October 23, and on that same date, in the evening, the Letz Quartet will give its first concert of the season. The Philharmonic Orchestra opens its Carnegie Hall series the evening of October 25, and on that same night, in the Town Hall, a program will be given by the Ukrainian Chorus, which made such a phenomenal success last year. Ossip Gabrilowitch will, on the afternoon of October 27, present a program of piano music in Aeolian Hall, and others to be heard include Sophie Braslau, Renato Zanelli, Paul Koschanski, violinist; Daisy Jean, cellist; Mrs. Charles Cahler, contralto; a joint recital by Nevada vander Veer and Reed Miller; Frances Moore, pianist, and the first concert of the season in the series to be given by the Beethoven Association.

This does not, by any means, cover all of the concerts, as many of the managers as well as the artists have not as yet returned from vacations, and until they do a complete list is not available; but, suffice it to say, the 1923-'24 season indications are that there will be more concerts than ever before and in the estimation of many the season will be a very good one.

### McCORMACK CONCERTS

#### In New York City Will Be Given at the Century Theater

Announcement has just been made that all of the concerts to be given during the coming season in New York City by John McCormack will take place in the Century Theater. The first concert of the season is scheduled for Sunday evening, September 30, and the other dates will be announced later. It is said that many of the artists, who in preceding seasons gave their concerts at the Hippodrome, will this year be presented in the Century Theater.

### ELMAN GIVES CONCERT

For Japanese Relief Fund

Mischa Elman, in appreciation of the excellent reception accorded him during his tour of Japan, gave a special concert in the Belasco Theater, New York City, the evening of September 15. The concert was given under the auspices of the Red Cross.

### CHARLES D. ISAACSON

To Present His Version of "Rigoletto" in Vaudeville Houses

Charles D. Isaacson, well known thru his work in the interest of music in New York City, under the auspices of The New York Globe and The Evening Mail, is to present his

### UNPRECEDENTED DEMAND

For Subscription Tickets for Concerts of the New York Symphony Society

According to Lawrence Fitzgerald, who is in charge of the subscription books of the Symphony Society of New York, the demand for subscriptions for the coming season of symphony concerts is unprecedented. Practically all of the last season ticket holders have obtained their tickets for the concerts to be given this season in the series arranged for Sunday afternoon and the pairs of concerts for Thursday afternoons and Friday evenings in Carnegie Hall. Interest in these concerts is above the average among the new subscribers, but the subscriptions for the Friday evening concerts are far in excess of any preceding year. Mr. Fitzgerald expresses the opinion that the increased advance sale for all concerts is perhaps due to the unusually brilliant list of soloists headed by Paderewski and to the Heerlioven Cycle which Mr. Damrosch will present in the Carnegie Hall series.

The subscriptions for the children's Saturday morning concerts, which this season will be presented in Carnegie Hall in order to accommodate a long waiting list which could not be accommodated when Mr. Damrosch gave these concerts in Aeolian Hall, are almost entirely sold out. It is interesting to note that eight hundred tickets for these concerts have been subscribed for out of a special fund contributed by the directors of the Symphony Society, and these tickets will be distributed free to public school children. The series of young people's Saturday afternoon concerts in Carnegie Hall is almost fully subscribed for and the tickets are being taken up as rapidly as subscribers return to New York.



Fortune Gallo will this season present several American artists in leading roles with the San Carlo Opera Company. Heading the list are those whose pictures we reproduce herewith: Top, left to right—Josephine Lucchese, coloratura soprano, who is entering upon her third season with the Gallo organization; Anna Fitzju, well known throat American music circles. Bottom, left to right—Alice Gentile, soprano, formerly of the Metropolitan, and Anna Roselle, another singer of the Metropolitan forces.

### ROLAND HAYES

#### Only Tenor To Appear as Soloist This Season With Boston Symphony Orchestra

On the early announcement of the season's plans for the Boston Symphony Orchestra, Roland Hayes, noted Negro singer, is the only tenor soloist to appear with the organization during the coming year. Mr. Hayes has met with phenomenal success in Europe, where he appeared as soloist with the most prominent symphony orchestras, and also in recitals, and won unstinted praise from the highest critics on the continent. He will appear as soloist with the Boston Symphony in Boston, and also in New York City, and later in the season will start upon a concert tour of the principal cities of America.

In all probability Ernest Hotchesson, pianist, will give another historical piano series this season. His first recital will be given in Utica, N. Y.

version of Verdi's opera, "Rigoletto", over the Keith Vaudeville Circuit. Mr. Isaacson has just concluded a tour over the Redpath Chattanooga Circuit, in which he presented his version of "Faust" with much success.

His vaudeville tour opened with the engagement at the Riverside Theater, New York City, the week of September 16, and Mr. Isaacson was assisted by Pietro Soldano, baritone; Marguerite White, soprano; Alphonso Romero, tenor, and Grace Divine, mezzo-soprano. The story of the opera is narrated very well by Mr. Isaacson and as more experience in the vaudeville houses is obtained many of the rough places noticeable in the early performances will doubtless be eliminated. Alphonso Romero, as the Duke, both acted and sang the part very acceptably, but Miss White, as Gilda, lacks the vocal ability to enable her to present the role satisfactorily. The well-known quartet of the opera was very well presented and on the whole the act should prove a good drawing card. Mr. Isaacson and his assistants were compelled to take numerous, genuine curtain calls.

### ELABORATE PAGEANT

#### To Mark Reading's Celebration of 175th Anniversary

In celebration of the 175th anniversary of the founding of the city, Reading, Pa., will present an elaborate historical and industrial pageant during the first week of October. The pageant will be staged at the Reading fair grounds and will illustrate the history of the city and the county from the time of the early settlers until the present day. There will be more than 2,000 people participating and, in addition, there will be a chorus of 300 voices and a band of forty pieces. To make positive that all floats, costumes, scenery, etc., shall be of the best the committee placed all of the details for these arrangements in the hands of Messrs. Millard and Merrifield of New York City, and they are promising many interesting floats and beautiful and historically correct scenery. The pageant, which is to be known as the "Pageant of Reading", will begin with scenes laid in the villages of the Indiana who occupied the district which now comprises the city itself, and following this there will be eight episodes depicting the Coming of the Pioneers, French and Indian War, America Becomes a Nation, Period of Political Development, Defense of the Nation, Our New Americans and the World War. The concluding scene will be a masque, entitled "Paths of Peace".

Throughout the pageant will be a dramatization of events of most interest to the people of the city of Reading and of Berks County, and the groups will be composed of local talent. No steps are being left undone which would make the anniversary celebration the most memorable in the history of the city.

Appreciating that musicians perhaps more than the members of any other profession are fond of getting together in order to compare notes and discuss musical matters of common interest, the management of the Great Northern Hotel, of West Fifty-seventh street, New York City, which is a favorite meeting place for musicians, is making elaborate plans for the coming season. The rooms which were formerly occupied by the cafe and grill have been entirely renovated and redecorated and are to be available for meetings of musical clubs and for entertainments. The convenience with which Carnegie Hall and the numerous musical studios in the neighborhood may be reached from the Great Northern has made it a rallying point for a large number of musicians and their associates.

**SAN CARLO COMPANY STARTS**

**New Musical Season in New York City**

Fortune Gallo, with his San Carlo Opera Company, ushered in the concert season in New York City with the opening performance at the Century Theater the evening of September 17. The opera chosen for the first production of the season was the ever-popular "Aida", for which the cast included Anna Mason, Stella DeMette, Manuel Salazar, Mario Pasquale (debut), Pietro Di Biasi, Natale Cervi, Clara Lang (debut) and Francesco Currel, with incidental dances by the Pavlov Oukrainsky Ballet. For this opera Carlo Peroni served as conductor.

Others operas for the first week include "Rigoletto", which marked the debut with the San Carlo organization of Chiappini and Giamas Galagher. On Wednesday evening "Pina", with Anna Fittzu, Tommasini, Valle, d'Amas, Cervi and Currel, and the opera will be followed by the Pavlov-Oukrainsky Ballet in a special divertissement, "A Dance Poem", with music from Schubert's "Unfinished Symphony". "La Traviata" will be presented on Thursday evening with a cast including Escobar, Lang, Chiappini, Pasquale and Currel, and on Friday evening "Carmen" will be given, with Alice Gentle in the title role. For the matinee performance Mr. Gallo has chosen "Mme. Butterfly", with Tamaki-Mura in the same part, and others in the cast will be Paggi, Morosini, Chiappini, Valle, Currel, Cervi and Galagher, and for the closing performance of the first week "Il Trovatore" will be presented, with Marie Rappold making her first performance of this season.

As the result of the unusually successful season last year enjoyed by the San Carlo Company the New York engagement this year will be extended one week longer than heretofore, making five weeks in all, which is conclusive evidence of the prestige of Mr. Gallo's organization in the metropolis.

**"DON PASQUALE"**

**To Be Produced by William Wade Hinshaw**

Donizetti's opera, "Don Pasquale", will be added to the repertoire of the road companies managed by William Wade Hinshaw during the coming season. One company will again tour the country in Mozart's "Impresario", while the other will alternate "Cosi Fan Tutte" with the newly added work "Don Pasquale".

In accordance with his well-known policy of presenting opera in English, Mr. Hinshaw has had an English libretto written by H. O. "Don Pasquale" will be: Don Pasquale, have been translated and the dialog rewritten in a manner designed to eliminate the faults that so frequently make a translated libretto sound stilted and artificial. The two companies under Mr. Hinshaw's direction will begin their tour on October 22 and will sing the entire season on a route which extends from coast to coast. The cast for the opera "Don Pasquale" will be: "Don Pasquale", Pierre Remington; Dr. Malatesta, Leo de Herapols; Norina, Irene Williams; Ernesto, Judson House; Major Domo, Ellen Ramsey.

**COMMUNITY MUSICAL ACTIVITIES**

Under the management of Bay City Community Service, there has been given during the past summer a series of playground concerts in Bay City, Mich. These concerts were played by three local bands, namely Industrial Works, under the leadership of James Bennett; Immanuel Band, under the leadership of H. Grabner, and the Thirty Third Regiment Band, under the leadership of Charles Hartig. Each one of the seven playgrounds in the city was included in the series and the attendance for the season reached a total of 23,200. Community Service has lost no time in making plans for the winter season and concerts will be given by the Community Service Quartet, which is composed of Mrs. Charles Tingle, soprano; Louise Helmekamp, contralto; Arnold J. Copeland, bass; Charles U. Tingle, tenor.

with Harold DeRemer, pianist and accompanist. It is likely the quartet will appear in a series of concerts throught the State of Michigan during the winter.

Did you read in our last week's issue of the splendid work being accomplished by the Elmira (N. Y.) Community Service with its Open-Air Traveling Theater? Madeline Dawes, who contributed this article in the Little Theater Article Contest, which is being conducted by The Billboard, explains how the Traveling Theater was made possible in Elmira and also tells of the many purposes for which it may be used to provide interesting entertainment for the community. These same plans could be followed to advantage by many other community organizations, and if you have not read the article the editor recommends that you give it your attention.

Community Service of Oxnard, Calif., is planning to hold an Elsteddfod, which will include music, art and drama competitions. These competitions will not be confined to residents of the city, but are open to the entire county, and will cover bands, orchestras, male quartets as well as ladies' quartets, vocal solos, one-act plays and dramatic readings, and in the field of art they will cover the various branches of art, such as fine arts, decorative, photographic, commercial and fabrics. Community Service has appointed twenty committees working on the preparations of the various programs, and also has a strong executive committee with sufficient financial backing to make the event a success. Judges in the various contests will include men and women of authority in the several branches. The motive for the Elsteddfod is to provide competitions that will be different and will also serve as a motive for organizations and individuals to perfect themselves in music, art and drama. In addition to this event plans are being made to produce in the near future a light comic opera, with the object in view of interesting the younger people of the community.

A novel evening's program was recently presented under the auspices of Community Service at Dothan, Ala. The event was announced as a "Pioneer's Reminiscent Party" and the principal feature of the program was the presentation by a quartet of a great many old melodies under the title of "The Tunes Dad Whistled". The program was opened with greetings by the mayor and then followed music by musicians of the olden days, who were presented under the title of "Fiddlers". Then came a demonstration of "The Village Vamp of 1885 and the Flapper of 1923", and the program closed with the singing of "Auld Lang Syne".

**CONCERT AND OPERA NOTES**

Arthur Rubinstein, pianist, has left New York for Mexico City, where he will give recitals preceding his tour of the Pacific Coast.

On September 30 Sigrud Oegren will start her second American concert tour at Brockton, Mass.

The concert-rehearsals of the People's Chorus of New York are taking place every Monday and Thursday evenings at the High School of Commerce, 135 West 65th street, and Director L. Camilleri extends a cordial invitation to all men and women to join the advanced class Monday evening or the Thursday evening class to learn to read and sing.

The Northwestern division of the American Union of Swedish Singers will hold its annual Saengerfest in Duluth September 22, 23 and 24. There will be two concerts by a chorus of 400 voices. The eighteen singing societies, of which the division is composed, will each be heard at the concerts in addition to the union chorus and assisting artists.

The Grand Opera Society of New York City announces prize memberships will be given for the following voices: Soprano, contralto, tenor, baritone and bass. The memberships will include exemption from all dues and charges in the Grand Opera Society, tuition in the musical and dramatic elements of the roles suited to the particular voice of the winner, knowledge of the other roles of the operas in the society's repertoire and an opportunity for public appearance. All contestants will be judged on the quality of voice, musicianship, dramatic ability and general appearance, and the competition will be held in New York City about October 15 at a theater to be announced later. The judges will be Zilpha Barnes Wood,

founder and director of the society; Leonard Llobing, Manna Zucca, S. L. Rothafel and Fortune Gallo. Applications should be addressed to Augustus Post, secretary the Grand Opera Society of New York, 939 Eighth avenue, New York City.

**MOTION PICTURE MUSIC NOTES**

To accompany Elinor Glyn's original screen story, "Six Days", being shown this week at the New York Capitol Theater, S. L. Rothafel is presenting a distinctive musical program. The numbers are grouped in a unit called "Capitol Divertissements", the principal one being "American Polonaise", by Wallingford Riegger, played by the orchestra, under direction of Erno Rapee. This is the first playing of this work in a theater and was one of the five compositions selected for performance by the Stadium Score Committee in the American composers' competition, and was rendered for the first time last July at the Stadium, with Willem van Hoogstraten conducting. Another interesting feature on the program is the introduction for the first time to audiences in this country of Tina deCaballere, soprano, of Chile. A third number which is meeting with much favor this week is "Campus Memories", a compilation of old college songs sung by Capitol artists.

Managing Director Plunkett, of the Strand Theater, New York, is presenting for the current week an excellent program of musical numbers. Dr. Carlos DeMandil, formerly conductor of the Paris Symphony Orchestra, is guest conductor this week. Musical Director Carl Edouarde relinquishing his post in honor of the visitor. For the overture Dr. DeMandil is using Liszt's Sixth Hungarian Rhapsody, and for the Mark Strand Ballet Corps Mr. Plunkett arranged and is presenting a unique piece, called "A Delft Picture", in which Miles Chabelska and Klementowicz and M. Bourman participate, with Eldora Stanford, soprano, supplying the vocal accompaniment.

Martin Brefel, tenor, appeared as soloist on a recent program given at the Chicago Theater, Chicago.

For the week of September 9 the musical program presented at the Eastman Theater, Rochester, N. Y., contained a number of unusually interesting features, the overture being Beethoven's "Egmont", played by the orchestra and directed by Conductors Sharvitch and Wagner. Philip Gordon, pianist, accompanied by the orchestra, played the last movement of Saint-Saens' G Minor Concerto and a Liszt number.

Leonardo deLorenzo, eminent fustist, teacher and composer, who has been engaged for the Rochester Philharmonic Orchestra, will also play in the Eastman Theater Orchestra as first fustist, and is soloist for the coming week, playing one of his own compositions, "Valse de Concert".

The third season of Sunday noon popular concerts was inaugurated September 9 at the Chicago Theater, Chicago, by Nathaniel Finston, conductor, when he and his players gave a program of popular, classic and popular-classic melodies. Alternating each Sunday with these programs Jesse Crawford will give his organ recitals beginning at 11:45 a.m.

Mario Palmoro, a tenor new to audiences of the New York Rivoli, is making his debut at that house this week with a song from Leoncavallo's "Zaza", and Jacques Pintel, pianist, is playing a Chopin number. The orchestra is under the direction of Irvin Talbot and Emanuel Baer for the week.

Besides the overture by the orchestra at the Rivoli Theater, New York City, this week, the music program contains a Riesencfeld Classical Jazz, a novelty in a four-cello selection, a special arrangement of "Love Sends a Little Gift of Roses", Charles Hart, a tenor, who sang last week at the Rivoli, is soloist at the Rivoli this week.

On the musical program at the Capitol Theater, of St. Paul, Minn., Oscar F. Baum is

conducting the orchestra in Wagner's "Aida of the Valkyries" as the opening number, and there is also an artistic number, a Ned Wayburn production, "The Birth of Venus". Leonard M. Leigh is playing an organ recessional and Arthur Koerner is using at his non-day organ recital Grieg's "Triumphal March".

**Directory of Music Teachers**

**EDOARDO PETRI**

TEACHER OF SINGING.  
Mr. Petri announces that he will continue to teach privately through the summer months without interruption. Studio, 1425 Broadway, New York. Phone, Pennsylvania 2628.

**Carmen Ferraro** General Manager and Artistic Director

National Grand Opera Ass'n Reorganizing. Promising voices accepted at reduced rates. Studio, 33 Metropolitan Opera House, 1425 Broadway, New York City.

**BARNES** JAMES T. TEACHER OF SINGING. Phonograph Recording Device Used. Appointment by Phone. 755 West End Avenue, NEW YORK. Telephone, Riverside 6758.

**Franklin Fitz Simons** CONCERT AND ORATORIO BARITONE.

TEACHER OF THE ART OF SINGING ACCORDING TO NATURAL LAWS. 620 West 122d Street, NEW YORK.

**MME. KOSINSKA** Vocal Instruction; Concert, Opera, Vaudeville, Musical Comedy; Heretofore Highest Tones (Head Voice); Bel Canto. Many students prominent before the public.

244 Lenox Avenue, NEW YORK. Harlem 8147.

**GRANBERRY** Piano School, Carnegie Hall, New York. Booklet for Concert Players, Accompanists, Teachers.

**Iva Krupp Bradley**

Professional Pupils: Ferdinand Zegel, Dorothy Lewis, Rosamond Whitelie, Gladys Moore. THE CORRECTION OF MISUSED VOICES. 145 West 55th Street, New York City.

TRABAOLO, Paris, teacher of Melba, Farrar, Garden, Dalmores, says: "My former assistant."

**ROBSARTE**

has no equal among instructors in America. Ask any professional. Tone production and stage technique. Artist pupils: Vinie Daly, Betty Wheeler, Ruby Norton, Ralph Errolle, Dorothy Shirley, Lenore Lambert. Auditions gratis. Hotel Woodward, New York City, Circle 2000.

**Dancing**

**Carter-Waddell Studio of Dancing**

Private and Class Instruction. BALLET, ORIENTAL, STAGE STEPS. Dances Composed for Professionals, Vaudeville Acts Arranged. 18 W. 72d St., New York. Endicott 4188.

B. BERNARDI, M. B. Formerly Ballet Master Breslau Theatre. Solo Danseur Grand Opera, Paris, Munich. 124 W. 75th St., New York. Endicott 5514.

PERSONAL INSTRUCTION. Ballet, Toe, Oriental, Spanish, etc. Acts arranged and managed. Dancers placed.

**SPANISH DANCING STUDIO**

Teaches All Kinds of Dances, Spanish Tango and Castanets. SENORA AURORA ARRIAZA. 637 M.ison Ave., NEW YORK. Plaza 2166.

**FLORENCE DOUGHTY** PRIVATE AND CLASS LESSONS

in Ballet and Ballroom. Walking, Poise and Body Control. Special Course for Teachers. 253 Madison Avenue, New York. Vanderbilt 6723.

**Artists' Directory**

**MILDRED PERKINS**

COLORATURA SOPRANO. Presents ALEXANDRIA OPERA CO. Concerts, Moving Pictures, Festivals. 601 Carnegie Hall, NEW YORK.

**Franklin Fitz Simons**

CONCERT AND ORATORIO BARITONE. 620 West 122d St., NEW YORK. Phone: Morningside 4137.

**DACA INTERNATIONAL** BARITONE

RECITALS, CONCERTS, LECTURES, INSTRUCTION.

For terms and dates write or call LE SALON INTIME

24 E. 40th Street, NEW YORK. Vanderbilt 3761

**Master Institute of United Arts**

MUSIC, PAINTING, SCULPTURE, ARCHITECTURE, OPERA CLASSES, BALLET, DRAMA, LECTURES.

"To open the door to Beauty" Comprehensive courses in every branch of art are given by eminent faculty. Privilege of attending general lectures on all arts extended to enrolled students. Special department for children.

After Oct 1 1923, in New Home, 310 RIVERSIDE DRIVE, Send for Catalogue B, 312 West 54th Street, New York City

**ADELE RANKIN, SOPRANO** ART OF SINGING ANNOUNCES OPENING OF SEASON 1923-24, SEPTEMBER 11th

PUPILS BEFORE THE PUBLIC: DOROTHY BROWN, Music Box Theatre, No. 2; GRACE FISHER, Prima Opera, Vaudeville; THOMAS JOYCE, Vaudeville Star; METROPOLITAN OPERA HOUSE STUDIO, 1425 Broadway, New York City.

# MUSICAL COMEDY

REVUE · COMIC OPERA · SPECTACLE · PAGEANTRY  
Conducted by GORDON WHYTE

(COMMUNICATIONS TO OUR NEW YORK OFFICES)

## NEW REVUES FOR BROADWAY COSTLY

Estimated Four Big Shows Will Cost at Least \$125,000 Apiece

New York, Sept. 15.—It is estimated on Broadway that at least half a million dollars will be spent on four big revues which will be seen here within the next month. Each of these shows—"Greenwich Village Follies", "Ziegfeld Follies", "Music Box Revue" and "Nifties of 1923"—will cost at least \$125,000. The "Greenwich Village Follies" has been made into a more spectacular show than ever for its engagement at the Winter Garden, and "The Music Box Revue" is said to have one scene which cost nearly \$40,000.

This latter scene came near being a total loss, as it deals with a Japanese subject and it was considered that any reference to Japan, in view of the recent disaster there, would be untimely. At the last moment Irving Berlin got a new idea for the number and the set was salvaged.

"Nifties of 1923" is a very big show, according to reports from the road. It also seems to be a highly satisfactory entertainment, having broken all box-office records in Buffalo last week. It will easily cost more than \$125,000.

There is no knowing what the new "Ziegfeld Follies" will cost. As a matter of fact, the producer himself is not yet certain just what will be in the show. Some names have been announced for the cast, including Fannie Brice, Anna Pavlova, Joseph Cawthorn, Hap Ward and The Mosconis, but the balance have yet to be chosen. This show will make its bow to Broadway during the week of October 8.

To get back their production costs these shows will have to play to very big business, but as all, with the exception of "Nifties of 1923", have records of big success in former years, the producers figure that they are not taking such a chance as appears from surface examination of the facts.

### LEWIS JOINS "PASSING SHOW"

New York, Sept. 14.—With the closing of the "Ted Lewis Frollic" in Philadelphia the Shuberts have engaged Lewis to appear in "The Passing Show of 1923", which closes at the Winter Garden tonight and begins a road tour Monday. He will join the show at Springfield, Mass., the first stand.

The closing of the "Ted Lewis Frollic" in Philadelphia came as a result of poor attendance following the revoking of the license of the Shubert Theater in that city by Mayor Moore on the ground of indecency.

Last Tuesday a court hearing on a stay of proceedings, which had been granted the Shuberts and which held up the closing of the house until the court rendered its decision, was held. Judge McCullen, who presided at the hearing, rebuked the Mayor for taking the action he did without giving both sides a chance to be heard. At the same time the Judge complimented the Mayor for his zeal in protecting the city from suggestive shows, but warned him to stick to legal methods in the future. The Mayor then issued orders to the police to attend all first-night performances in Philadelphia and watch for unclean performances. Meanwhile the Shubert Theater license has been restored.

The "Ted Lewis Frollic" was closed with a one week's notice rightfully coming to the company. They agreed to waive this on Ted Lewis announcing that he would personally pay them their current week's salary instead of their having to look for it to the corporation which produced the show. It is said that Lewis is considerably out of pocket because of his venture into the producing field.

### NO. 2 "SALLY, IRENE AND MARY"

New York, Sept. 14.—A second company of "Sally, Irene and Mary" has been organized and will leave New York shortly for a trans-continental tour under direction of the Shuberts. The tour will extend to the Pacific Coast, where indefinite engagements will be played next May and June in Los Angeles and San Francisco.

### ELTINGE'S NEW REVUE

New York, Sept. 14.—Julian Eltinge is preparing to present his new show, "The Black and White Revue", in Los Angeles September 24 at the Philharmonic Auditorium. With Eltinge will appear Tom Brown and his five saxophone playing brothers and Lew Dockstader. Jacques Pierre is arranging to bring the revue into New York later in the season.

### "VANITIES" TO HELP FUND

New York, Sept. 15.—Earl Carroll, in joining forces with the American Red Cross, has arranged to give a benefit performance of "Vanities of 1923" at his theater next Friday afternoon, the entire proceeds of which will be turned over to the Japanese Relief Fund. A committee for the occasion has been organized, with Mrs. August Belmont appointed as chairman.

### INCE TRIES MUSICAL COMEDY

New York, Sept. 14.—Thomas H. Ince, to prove that his ability is not confined to the making of motion pictures, is staging a new musical comedy, the libretto of which he is reputed to have written. While the name of the production is as yet unknown, the cast thus far includes Ina Hayward, Robert Bore, Harry Bannister, Gilberta Faust, Sally Keith and Rebekah Canble.

### CONQUEROR PLAYERS REHEARSE

New York, Sept. 14.—"The Frolickers of 1924", a musical comedy-revue, arranged in twelve scenes and calling for a cast of seventy people, will be presented shortly by the Conqueror Players at the Academy of Music in Brooklyn. The organization's Brooklyn office at 119 Powell street has issued a call for rehearsals.

## LONG RUN MUSICAL PLAY RECORDS

Number of consecutive performances up to and including Saturday, Sept. 15.

### IN NEW YORK

Adrienne.....	Geo. M. Cohan	May 26.....	128
Artists and Models.....	Shubert	Aug. 21.....	32
Chauve-Souris.....	Jolson's	Sept. 3.....	16
Greenwich Village Follies.....	Winter Garden	Sept. 19.....	107
Helen of Troy, New York.....	Selwyn	June 19.....	107
Little Jessie James.....	Longacre	Aug. 15.....	37
Music Box Revue.....	Music Box	Sept. 14.....	118
Passing Show of 1923, The.....	Winter Garden	June 14.....	118
Pappy.....	Madge Kennedy	Sept. 3.....	16
Sally.....	Miller-Errol	New Amsterdam	Sept. 17.....
Scandals, George White's.....	Globe	June 18.....	104
Vanities of 1923, The.....	Earl Carroll	July 5.....	83
Wildflower.....	Casino	Feb. 7.....	254
Ziegfeld Follies.....	New Amsterdam	June 5.....	241

\*Closed September 15.  
†To open during week of September 17.

### IN CHICAGO

Gingling Vine, The.....	Peggy Wood	Illinois	Sep. 9.....	9
Dancing Honey-moon, The.....	Apollo	Sep. 2.....	17	
Gingham Girl.....	Garrick	Sep. 2.....	17	
Up She Goes.....	Studebaker	Aug. 19.....	17	

### IN BOSTON

I'll Say She Is.....	Four Marx Bros.	Shubert	Sep. 3.....	17
Rise of Rosie O'Reilly.....	Tremont	May 21.....	138	
Bunnin' Wild.....	Miller & Lykes	Selwyn	Sep. 3.....	17
Sally, Irene and Mary.....	Edie Dowling	Wilbur	Aug. 6.....	49
Take a Chance.....	Hollis Street	Sep. 3.....	17	

\*Closed September 15.

### ENGLISH TROUPE ARRIVES

New York, Sept. 14.—With the recent arrival from England of four members of the original cast of "The Nine O'Clock Revue" Arthur Hammerstein will begin rehearsals on his production, which will open at the Century Roof October 4. The revue will consist of twenty scenes, each of two minutes' duration, and will be made up entirely of English actors and actresses already here, in addition to Morris Harvey, Cleely and Dorothy Devenham and Frank Hector, who have journeyed from London by arrangement with the Hammerstein management.

Rose Yolande will appear as feature dancer in Ziegfeld's "Follies" at the New Amsterdam Theater, New York, at the conclusion of Marilyn Miller and Leon Errol's co-starring engagement in "Sally" at that theater.

### FANNY BRICE IN "FOLLIES"

New York, Sept. 11.—Fanny Brice will not be presented in "Laughing Lena", the musical comedy by Ring Lardner, Gene Buck and Rudolph Friml, until she has opened with the new "Follies" in October. When she has terminated her engagement in this revue Miss Brice will be starred in Ziegfeld's three-authored production.

### "ROSIE O'REILLY" FOR CHICAGO

New York, Sept. 14.—The present booking plans of "The Rise of Rosie O'Reilly" give Chicago as the next opening date of George M. Cohan's musical production, which comes to a close in Boston September 22 after an engagement of eighteen weeks at the Tremont Theater. Later the show will be brought to New York.

## MUSICAL COMEDY NOTES

Nancy Carroll has succeeded Helen Shipman in the leading feminine role of "The Passing Show of 1923".

Albert J. Bertin is wielding the baton at the Earl Carroll Theater, New York. Prior to conducting for "Vanities of 1923" he was musical director for "Lady Hatterly".

Billy Iain, of Earl Carroll's "Vanities of 1923", was awarded a silver loving cup in the recent national beauty contest at Atlantic City.

Alexander Dumansky, formerly ballet-master of the Capitol Theater, New York, has been engaged to arrange the ballet effects of the new "Music Box Revue", which is to open shortly.

Comes the announcement that the musical production especially written for Eddie Foy and his family by Willard Mack and Jean Schwartz will not be ready for presentation until midwinter.

M. Francis Weldon has been engaged to stage the dances and musical numbers of "The Courtisan". Weldon is credited with staging the dances of "Artists and Models" at the Shubert Theater, New York.

The cast of "The Courtisan" has been completed and rehearsals will begin this week. Alys Belysia, who recently arrived in this country, will play the star role in this Shubert musical comedy.

The Lyric Quartet of "Adrienne", now current at the George M. Cohan Theater, New York, is preparing a malinee musicale to be held at that house. The program will include a group of new songs and Hindi melodies.

Nancy Gibbs, of "Artists and Models", will succeed Eleanor Painter in the prima-donna role in "The Lady in Ermine", now appearing on the road. Walter Woods will leave the cast of "The Passing Show of 1923" to play the male lead opposite Miss Gibbs.

The Selwyns will present Irene Castle and her "Fashion Show" this week at Hartford, Conn., to be followed by a tour which includes Rutland, Vt., and Montreal, Can. Miss Castle will be assisted in the production by William Beardon and Duke Yellman's orchestra.

Joe Laurie, appearing with "The Gingham Girl" in Chicago, is making his first appearance in musical comedy. In being recruited from the vaudeville stage, Laurie is playing the role created by Eddie Buzzell last season at the Earl Carroll Theater, New York.

Georgia O'Ramey, who recently arrived from a vacation in Europe, has been engaged by H. H. Frazer for the musical version of "My Lady Friends", in which she will essay the leading comedy role. Miss O'Ramey appeared in New York last in "Jack and Jill".

Leslie Barnett, who left the stage two years ago for a career in motion pictures, has recently returned to New York. Miss Barnett was seen in "The Midnight Frolic", then playing atop the New Amsterdam Theater. She will probably reappear under Ziegfeld's management.

A London cable states that the Astaires, Fred and Adele, were summoned to the royal box at the Shaftesbury Theater, where they are appearing in "Stop Flirting", and personally complimented on their performance by the Prince of Wales, the Duke and Duchess of York and Lord and Lady Mountbatten.

New London is now firmly established on the theatrical map as the jumping-off place for musical productions destined for a tour of the road. The second company of "The Gingham Girl", the first musical comedy to open the Lyceum Theater there, will be followed by a second outfit of "Wildflower" and "The Gingling Vine". The house has a seating capacity of 400 on the lower floor.

George M. Cohan has left New York for Philadelphia to supervise the opening of the original company of "Little Nelly Kelly" at the Forrest Theater, in which Charles King and Elizabeth Hines are heading the cast. A special company of this musical comedy will take possession of the Montauk Theater, Brooklyn, September 24. For the last two seasons the Montauk was the home of dramatic attractions.

## COSTUMES FOR SALE

Must call personally. Wonderful opportunity to buy new sets and individualize.  
BAYER-SCHUMACHER, 60 W. 46th St., New York  
THEATRICAL.  
ST. DENIS HOTEL, DETROIT, MICH  
Special Rates to the Profession.  
BEN F. GLINES.

## STAGE TRAINING

### DANCING—DRAMATIC ART

Ballet, Toe, Classic, Soft Shoe, Step, Eccentric, Buck and Wing and Ballroom Dancing

Season Opens October 1.

Five private lessons per week in any style of dancing and one lesson per week in Dramatic Art for \$70.00 per month.

Buck and Wing Course by mail, beginner's routine, including music, \$3.00.

### THE KINSELLA ACADEMY

2530 May Street, Walnut Hills, CINCINNATI, OHIO



# TABLOIDS

(Communications to our Cincinnati Office)

**MARIE AND GILBERT VAN ALST** have joined Fred Newman's "High Speed" Company, which is playing the Sun Circuit, as chorister and general business man. Mr. Van Alst will also sing in the quartet.

**BILLY ALLEN** and his big musical comedy company opened September 9 at the Miles Royal, Akron, O. for an indefinite engagement. It is the first time in several years that the Allen Company has played Akron.

**R. H. RINGER**, a former tabloid producer, has opened a booking office in the Gaiety Theater Building, New York City. He will book tabloid shows and vaudeville acts. Ringer and latter success at all times, R. H.

**C. C. VOGEL** has closed his picture and vaudeville show. He writes from Miami, Fla.: "Since arriving here we have had several fishing excursions and enjoy salt water baths twice a day." Charles West, a brother of Harry West, the popular rotund comedian of Cincinnati, was Vogel's partner. The season under canvas was very successful, Vogel says.

**STED & FRANK'S "Passing Parade"** opened at Heuck's Theater, Cincinnati, for the winter rotary stock season in the Queen City. Billy Steed, principal comedian; Elsie Frank, soubrette; Curly Stewart, Neomi and Kathleen Wiggins and Katherine Johnson, chorus, well known and popular among Cincinnati audiences, are members of the company. Names of the other principals were not known at the time of going to press. Carl Frank is musical director and one of the organizers. George Talbot, manager of Heuck's Theater, is said to have an interest in the company.

**FRED HURLEY** reports a very successful summer engagement for one of his musical revues at Luna Park, Cleveland, which closed the season September 10. Hurley has closed a deal to place one of his shows in the park again next season, opening the first week in May. The well-known owner and producer of miniature musical comedies has opened a couple of shows in Cleveland which will go on the road from there playing the Sun Circuit. Mr. Hurley will return to Urbana O., shortly to rehearse several other shows. He is bidding for two parks for next summer, where he can keep most of his people working the year round.

**ROSS LEWIS' "Radio Girls"** opened September 10 at the Orpheum Theater, Marion, O., for a tour of the Sun Time. Johnnie Gilmore, producer and principal comedian, and Pauline Trimes are co-featured. Others in the company are Martin and Mildred Sands, Ross Lewis, straight and piano accordion specialty; Jack Ross, second comic; a musical act and eight girls in line. Sue Ross is pianist. The opening bill is "Passing Inspection" for the first half of the week and "Two Sailors" for the last half.

**GUS FLAIG**, for many years with Hal Hay's attractions as producer, is producer for S. W. Manheim's "Laffin' Thru", which opened at the Empress Theater, Milwaukee, Wis. the week of August 27. The show was pronounced by Manager Hank Goldenberg as "the best that ever played his house." The show is in fifteen scenes. The principals are Chas. Country, featured comedian; Jeanette Buckley, comedienne; Lesna Fox, prima donna; Opal Taylor, soubrette; Paul Hyan, straight; Luke Hillum, eccentric comedian; Tom Wiggins, business manager; Gus Flaig, characters; Hazel Hanson, dancer; Louise Latine is staging the numbers; Chas. Wornell, pianist, and sixteen girls in line. The crew includes Mike "Single" Gallagher, carpenter; Bob Lynch, electrician; T. McCarthy, props. Nearly all the members of the company are widely known in tabloid.

**TIM RYAN**, now with H. R. Soeman's "Oh You Wild Cat" Company (Overseas Revue), was duly elected and initiated in the R. P. C. C. recently thru the courtesy of the Trinidad C. C. Lodge for the Elvair (old) Lodge, James Spencer, who has been a visiting member of the "Wild Cat" Company, arranged for Mr. Ryan's initiation with the Trinidad Lodge, which held a special meeting after the matinee on September 5. The chairs were filled with mostly business men of the city who met Mr. Ryan when the company played there at the West Theater early in July. The company finished its second week of a return engagement at the West Theater Saturday night, September 8, and started East. Mr. Spencer left the company at Wichita, Kan., to assume his duties as stage manager and character with the North Bros' Stock Company at the Princess Theater. Mr. Ryan says that he can now appreciate the story, related so well by Geo. Hall, about the fellow who tried to buy an Elk the rush act. Spencer and Ryan have worked together for a long time. Previous to Spencer going to Wichita for North Brothers their last joint engagement was with Geo. Hall's Toby Wilson Show, Ryan playing the leads and Spencer the heavies. The "Wild

Cat" Company will be in Hutchinson, Kan., for two weeks, starting September 16.

**"THE TOP NOTCH REVUE"**, presented by Jack Middleton, Cincinnati, O., booking agent, is repeating its success of last season in the Cincinnati and neighborhood houses. Esther Alfords, the only feminine member of the company and a popular favorite last season, renders her vocal numbers with the usual effect. The wit of Cliff Cochran and Bob Snyder, black-face comedians, keeps the audience full of hilarity. The orchestra deserves praise for its selections. In the group are Jack Hirsch, pianist; Henry Spruck, drummer; Lester Humble, banjo; Carl Glinn, saxophone and clarinet, and Bob McCoy, trombone and trumpet. The revue is working on the rotary plan and is booked up solid for the winter.

**ORTH & COLEMAN'S "Tip Top Merry Makers"** played their annual engagement at the Empire Theater, Glens Falls, N. Y., last week. "Spice of Life" was the bill presented the first half. The old favorites received fine receptions and the newcomers were greeted cordially. Lew Orth and Joe Burkhart dished out a brand of comedy that struck the fancy of the patrons. They scored heavily in parodies on the "Gallagher and Swan" song written by Mr. Orth, who has played Glens Falls the last three seasons. Miss Lillian, prima donna, dis-

played a good voice, heard to the best advantage in an Arabian number. Frankie Librac came thru with a brace of catchy numbers, sung to the strumming of a ukelele. Grace Henderson also showed ability in the vocal line, as did the Tip Top Quartet. The latter offered straight harmony as well as comedy numbers. Joe Williams and Danny Fritz, members of the quartet, played a prominent part in the entertainment. So did George Parker, straight man. Bessie Fox held up the dancing end of the show. The bill was changed Thursday, when the feature picture, presented along with tab., was also changed. The "Tip Top Merry Makers" are advertised as a "musical unit". They played the Kingston Opera House, Kingston, N. Y., previous to the Glens Falls engagement. "Sweet Rosie O'Grady" was one of the bills presented by them in Kingston.

**W. J. BINGE**, formerly one of the leading owners and producers of tabloid musical comedies, is now promoting indoor bazaars and circuses under auspices. Bunge is a pleasant caller at The Billboard office last week and stated that he left the tabloid business in disgust with the present state of affairs. There is one class of show that has done more than its share in bringing doubt into the mind of the once faithful tabloid patron, he said. It is the one with the shimmy-shaking chorus, shabby wardrobe and goes the limit with vulgarity.

**THE JIMMIE HODGES COMPANY** is again to appear for the usual sixteen weeks in Miami, Fla., the coming winter.

**THE RIALTO THEATER**, formerly the Liberty, Davenport, Ia., reopened September 16 for the 1923-'24 season with the Wallace Musical Comedy Company in "Oh, Daddy". W. R. Gehring is again house manager. Hal Sears' orchestra is in the pit and Pat Daly

## HYATT'S BOOKING EXCH., Inc., 36 W. Randolph St. CHICAGO

Standard Musical Shows, carrying from 18 to 30 people, can secure a full season's booking from us. Can use a few companies immediately for our Pennsylvania and Ohio time. Advise where we can review your show.

A LITTLE VAUDEVILLE. A TOUCH OF MUSICAL COMEDY AND A BIT OF BURLESQUE WITH 18 PEOPLE AND MANY SCENES ALL IN ONE HOUR THREE TIMES DAILY

**JOHN E. COUTTS** MUSICAL COMEDY UNIT CIRCUIT

EARL CARROLL THEATRE BUILDING - NYC PHONE CIRCLE 6407-7066

BOOKING - 37 DIFFERENT TABLOIDS DE LUXE

EACH COMPANY CHANGING BILL TWICE

VAUDEVILLE THEATRE OWNERS WRITE PHONE OR SEE ME PERSONALLY NO TOWN TOO LARGE OR TOO SMALL

## THE GUS SUN BOOKING EXCHANGE CO.

NEW REGENT THEATRE BLDG. (Main Office), SPRINGFIELD, OHIO. Booking high-class, clean Tabloid Musical Shows, consisting of from ten to twenty-five people.

BRANCH OFFICES: NEW YORK CITY, CHICAGO, ILL., DETROIT MICH., BUFFALO, N. Y., 301 Putnam Bldg., 805 Delaware Bldg., 400 Broadway, Central Bldg., 509 Lafayette Theatre Bldg.

Chorus Girls and Principals Placed on Reliable Shows No commission charged. Write, wire our offices.

## TABLOID MANAGERS

Exceptional Offering of Drapery Sets and Drop Curtains. SATINE FRONT CURTAIN, 20 ft. high by 40 ft. wide, PLAIN..... \$65.00 PAINTED WITH STENCIL PRIEZE..... 85.00 SATINE CYCLORAMA, 20 ft. high by 80 ft. wide; also 2 Borders, 6 ft. by 40 ft. each, PLAIN..... 135.00 PAINTED WITH STENCIL PRIEZE..... 160.00 Velvet and Velour Drops and Cycloramas at especially low prices. NOVELTY SCENIC STUDIO, 220 W. 46th St., NEW YORK CITY

## WANTED WANTED

HAL HOYT Presents **J. Y. Lewis' International Revue**

WANTED—Team, Piano Player, wife for Chorus, Straight Man, Tenor or Baritone Singer, Character Prima, three A-1 Chorus Girls. This show never closes and always puts salt in. If you feel to your own business, this is the show you want. If not, don't answer this ad. Friends write. Enlarging show. Address JAMES Y. LEWIS, Beardley Opera House, Red Oak, Iowa.

## Marshall Walker WHIZ BANG REVUE Wants

AND HIS Chorus Girls, Musical Specialty Team, Lead singing Straight, or Gen. Bus. Man. Ingenue that does good numbers. Salary what you are worth. Wire, don't write. Week of Sept. 16th, Majestic Theatre, Des Moines, Ia.; week of Sept. 23rd, Orpheum Theatre, Clinton, Ia.

## WANTED FOR HURLEY'S ATTRACTIONS

Tabloid People, Comedians, Straight Men, Ingenues, Soubrettes, Prims, Harmony Singers, Specialty Teams and Musical Acts. TOP SALARY PAID TO CHORUS GIRLS. Address FRED HURLEY, Grove Hotel, Urbana, Ohio.

## SHOW PRINTING

We have facilities to handle several more Tab., Rep. or any week stand shows. We give service. Get our new Price List.

CURTISS, Continental, Ohio

## WANTED!

Gen. Bus. Man with good baritone voice. Tabloid Performers in all lines. Your ability decides the length of your engagement.

MANHEIM PRODUCTIONS, INC., CHAS. LeROY, Managing Director Band Box Theatre Bldg., Cleveland, Ohio

## WANTED

Musical Tab. People For Our Southern Show

A-1 Singing and Dancing Soubrette, Musical Acts, etc. State all and lowest in first letter, as show must open October 1. ALEX SAUNDERS, 224 N. Franklin St., Philadelphia, Pa.

## We Can Use Tabs

From 10 to 25 people in Family Theatre, Shamokin, Pa., beginning week of September 24th. Wire or phone at once. J. J. QUIRK, Manager.

## Want Musical Comedy People IN ALL LINES

Have five houses. Can furnish a year's work for good people. Address TOL TEETER, Hippodrome Theater, Dallas, Texas.

## Want Tab. Shows at Once

Write, wire or phone what you have to offer. B. H. RINEAR CIRCUIT, Gaiety Theatre Bldg., Suite 202, New York City. Phone Chickering 6338.

## TABLOID MANAGERS NOTICE!

My October list of scripts ready. Better grade tabs. Pay. Send for list. Also a few high-grade Vaudeville Acts on hand. AL. MURPHY, Room 311, 111 W. 42d St., New York.

## CATLETTSBURG, KY.

New Booking Vaudeville, Musical Comedies and Tabs, BRUCE HALL, Mgr. Hall's Theatre, Catlettsburg, Ky.

## IF IT'S RICTON'S

DREAM DOLL VOYAL REVUE WITH RICTON. IT'S A REAL SHOW leads the comedy company! The house is on a musical tabloid circuit which will bring new companies into the theater each week.

**BILLY WILKS' "Beauties of 1923"** last week opened on the Sun Circuit at the Strand Theater, Charleston, W. Va., for a two weeks' run. Monte Wilks, Billy's brother, has joined to do straight and his specialties. Billy Wilks and Fred (Spats) Neely are the comedians, Helen St. Claire soubrette, Johnny Stewart musical director, Patsie Smythe, V. Neely, Gladys Gilbert, Ida Smith, Billy Wangfield and Dot Spencer chorus. Billy is enlarging his show to fifteen people.

**THE GRAVES BROS. ATTRACTIONS, INC.**, scored another success on September 2 at the Majestic Theater, Jackson, Mich., when they opened their third company, "Oh, Peachie". Peggy Mayo is featured and has a cast in support that would do justice to a \$2 attraction. (Continued on page 35)

WHEEL  
ATTRAC-  
TIONS

# BURLESQUE

STOCK  
COM-  
PANIES

Conducted by ALFRED NELSON

## "What's Wrong With Burlesque?"

### It Depends a Lot on the Query — Its Cause and Effect

New York, Sept. 14.—The query is ofttimes heard, "What's wrong with burlesque?", and it depends a lot on the manner in which the query is made and how punctuated.

On the surface there is nothing wrong with burlesque, for it is conceded to be one of the most popular and profitable forms of theatricals. But there is something wrong with burlesque and the wrongs have many ramifications which require elimination of the cause and the effect that tends to the detriment of bigger and better burlesque.

ADVANCE AGENTS are one of the most important factors in burlesque, but that fact is being overlooked by managers and agents alike, for the reason that the managers criticize their agents for their lack of initiative and negligence in work and yet the managers do nothing along logical or practical lines to remedy the existing evils.

Just prior to the opening of the current season the producing managers of Columbia Circuit shows became affiliated for the purpose of making burlesque bigger and better. They had numerous conferences, discussions and debates and as far as any real good there is no evidence of their activities, and this rebounds on the agents, who take it for granted that if the producers lay down in co-operating with each other for bigger and better burlesque they will take but little notice of the agent who lays down.

When some of the producers decided for themselves that advance agents were not required for their shows, we pointed out to them that an honest, energetic, reliable agent was a necessity and a big asset to their shows, basing our contention on our personal experience as an advance agent and manager of shows en tour for over ten years.

Several of the producers whom we finally persuaded to engage agents are now complaining to us that the agents are not making

good, and their grievances are apparently justified. We are inclined to take their versions of their grievances due to the fact that we have a grievance of our own relative to the negligence of advance agents.

Agents in advance of Columbia Circuit attractions have a full week in this city, and during the five years that we have been re-

(Continued on page 128)

### MILDRED CAMPBELL



Popular prima donna of burlesque, now sharing honors with Will H. Ward.

## MUTUAL CIRCUIT

Star Theater, Brooklyn, N. Y.

### "STEP LIVELY GIRLS"

(Reviewed Tuesday Matinee, September 11)

A Mutual Circuit attraction, with Harry Bentley. Book by Tom Howard, numbers by Marie Baker, music and lyrics by U. Gene Benjamin, staged under the personal direction of Tom Howard.

#### REVIEW

THE CAST—May Belle, Ruby Lusby, Pep Bedford, Eugene Rauth, Jimmie Elliott, Jim Carlton, Harry Bentley.

CHORUS—Misses Maynard, Lee, M. Brown, G. Brown, Carleton, McDonald, Chester, Henderson, Savoy, Muller, Danaburg, Peters, La Marr, Paris, Merrill, Fields, Lang.

#### PART ONE

Scene 1 was a drape in one for Ruby Lusby, a modelesque brunet ingenue, and Pep Bedford, a kewpie bodied brunet soubrette, to prolong the show and introduce the principals and choristers.

The choristers are, for the most part, pretty of face and nondescript as to form, for they

### COOPER BREAKS RECORD

Kansas City, Mo., Sept. 11.—Jimmie Cooper and his "Beauty Revue", at the Gayety Theater here last week, broke the house records for attendance, rolling up \$11,883.92 gross receipts for the week, and the opening week of this season, in St. Louis, commencing August 28, shattered all records for business done by a burlesque company anywhere by grossing a total of \$16,846.37, as shown by actual figures. Jimmie Cooper is a Kansas City boy and the "old home town" always turns out in goodly numbers to welcome him and his always sprightly, fast-stepping, peppy, snappy show. A special midnight show was given September 7 to a packed house. The above figures on receipts were given to the local representative of The Billboard by Mr. Cooper at the close of the last performance September 8.

### MILDRED CAMPBELL

### Popular Prima Donna of Burlesque

Mildred Campbell is a native New Yorker, born and reared in Harlem, and, strange to say is one of the few feminines of Harlem who were not struck with the stage bug at an early age, for Mildred after school hours devoted all her spare time to the study of singing and running the scales on the piano in an effort to become an accomplished musician.

Due to a death in her family she found it incumbent on herself to take up a vocation of some kind and thru the personal friendship of Mrs. Joe Woods became a member of Joe Woods' "Little Miss New York", a vanderbilt act on the U. B. O. Time, in which she made sufficiently good as an ingenue-prima donna to attract the attention of Hurlig & Seamon, who offered her an engagement with their "Midnight Maidens", an American Burlesque Circuit attraction, and she remained with them for one entire season.

The following season she became the prima donna in Mollie Williams' Show on the Columbia Circuit. Following she was signed up by "Uncle Bill" Campbell for his "Youthful Follies" and remained under the Campbell management for two entire seasons.

When Mollie Williams reorganized her show last season she sent for Miss Campbell to take the prima donna role and Mildred remained with Mollie for the balance of the season. At the close of the season Will H. Ward, comic of the Mollie Williams Show, induced Miss Campbell to join him in a vanderbilt act with big-time bookings to follow, but a sudden call from Hurlig & Seamon on Mr. Ward to replace Lew Hilton (taken ill during the rehearsals) of "Happy Days" at a lucrative salary and steady work as comic interfered with the vanderbilt engagement and Mr. Ward did not accept the Hurlig & Seamon engagement until it included Miss Campbell, which H. & S. acceded to, altho their cast of feminine principals was already completed and their respective numbers set in the show, with no available spot for Miss Campbell, but herein her versatility as an actress came to the front and she was given an opportunity to demonstrate her ability as a comedienne in an act with Mr. Ward and it was one of the outstanding comedy hits of the show.

In an interview with Miss Campbell she lamented the fact that she could not give full vent to her vocalism and must of necessity content herself with one number and that a comedy singing number with Comic Ward.

In the course of conversation we suggested that her versatility enhanced her value to the show, and if she could for the time being forget her own pleasing personality and vocalistic ability as a prima donna she could contribute still further to the good of this particular show by inducing the management to give her a specialty spot in the first part in which she could, and in all probability will, if given the opportunity, demonstrate that she is a big find for the Hurlig & Seamon Show in a "Creole Oriole" characterization, for Miss Campbell has a captivating Southern delivery of lyrics that would appeal to all lovers of vocalism, and in a specialty would doubtless go over great.

It requires a lot of nerve on the part of an interviewer to make a suggestion of this kind to a woman of Miss Campbell's personal attractiveness and well-known ability as a prima donna, but it has logic and practicality to back it up, for as every one knows there is a limit to the advancement of a prima donna in burlesque, but no limit to the actress of ability and versatility who can and will do something out of the ordinary that will distinguish her from the rank and file of prima donnas.

We have reviewed every show that Miss Campbell has heretofore appeared in and commended her personality and ability, but in this particular show, in which she has no opportunity whatsoever to do herself justice as a prima donna, she has been given a far better opportunity to distinguish herself as a comedienne, and if she consents, and she says that she will, and if Hurlig & Seamon will give her the spot in the first part for a specialty as a "Creole Oriole", it's a foregone conclusion that she will become the talk of burlesque ere the end of the season. NELSE.

### FROM A FAN

New York, N. Y., Sept. 1, 1923.

Mr. Alfred Nelson:

My Dear Sir—I read your review of the "Nifties of 1924" in the Fall Special Number of The Billboard and think the review one of the neatest arrangements I have ever seen. I hope you continue to review the shows in this self-same manner, as I intend clipping them for my scrapbook and they will enable me to keep a check on all the shows.

I am just a "fan" and a weekly reader of The Billboard and "Nelse's" columns.

Best wishes,

(Signed) HARVEY C. BROWN.

### COMMENT

We have called no special attention to the fact that we are now reviewing Columbia Circuit attractions at the Columbia Theater, New York City, Monday matinee and wiring them to Cincinnati in time for publication the same night in the forthcoming issue of The Billboard, and that we have received permission to give Columbia Circuit reviews a double-column spread in the space heretofore allotted to the vaudeville reviews of the Palace Theater, New York.

This permission was granted for the reason that Columbia Circuit burlesque, under the personal direction of Sam A. Scribner, general manager of the Columbia Amusement Company, controlling theaters and shows on what is known as the Columbia Circuit, has been uplifted to such an extent that just recognition should be given the undisputable fact that burlesque today is one of the most popular forms of theatricals and one of the most profitable and pleasant for those engaged in its production and presentation. Burlesque, like all other forms of theatricals, has its rights and wrongs, which will be commended and criticized in another article, but we are highly pleased to note that "From a Fan" comes the foregoing communication that our efforts to review burlesque and put it in readable form for our readers meet their approval. NELSE.

(Continued on page 128)

# Theatrical Notes

Work of redecorating and repairing the Midway Theater, Wheeling, W. Va., has been completed.

James Garrett will manage the new Colonial Theater, Ninth and Cumberland streets, Lebanon, Pa.

Messrs. Gray and Bjorness, of Drayton, N. D. two weeks ago purchased the Star Theater, Argyle, Minn.

The Royal Theater, Laredo, Tex., which has been thoroughly overhauled and remodeled, was reopened September 9.

Miss Kotsis, of Kansas City, Kan., recently purchased the Lyric Theater, Chetopa, Kan., from Evans & McCullough.

The Hall Theater, Columbia, Mo., which has been closed for several months, undergoing repairs, was reopened September 10.

W. W. & B. O. Wolta have sold the Palace Theater, Blackwell, Ok., to A. B. Woodring & Sons.

The New Grand Theater, Russell, Minn., dark since last spring, has been reopened. L. O. Tipler is manager.

The Liberty Theater, Oklahoma City, Ok., was reopened September 8 with pictures. The Liberty formerly housed musical comedies and stock productions.

Ellwood, "the master mimic", recently sold the Richwood Opera House, Richwood, O., and is contemplating a return to the stage in a large novelty act.

Samuel Friedman has secured a lease on the Capitol Theater, Farrell, Pa. The Capitol was built two years ago by the Stahl Bros.' Amusement Co. at a cost of \$125,000.

Extensive improvements in decoration and equipment are now under way at the Richmond Theater, North Adams, Mass. B. F. Taylor is proprietor and manager of the Richmond.

Dad Hall's Dixie Theater at Uniontown, Pa., has been extensively improved and was reopened a short time ago. Workmen spent the greater part of the summer installing new equipment and painting the theater inside and out. Approximately \$10,000 was spent by Manager Hall.

The Jefferson Theater, Springfield, Mo., has been reopened under the management of S. E. Wilbott with a picture policy. The building recently underwent extensive improvements.

Purchase of the Empress Theater, Spokane, Wash., a picture house on Riverside avenue, by William Starkey from Charles Packeritz was announced several days ago. G. A. Bishnell, manager, will remain in charge.

The Rialto Theater, Millbury street, near Kelly square, Worcester, Mass., has been painted and decorated and a new ventilation system installed. The Rialto is the only picture house in Worcester that changes its program every day.

The Howland Theater, Pontiac, Mich., formerly the Rialto, controlled by the Kleist Amusement Enterprises, was reopened recently after having been closed the entire summer, during which period many improvements were made.

H. W. Rice, of Kansas City, Mo., representative of the Metro Film Co. in that section, has purchased the Yale Theater, Macon, Mo., the name of which he has changed to Royal. His brother, R. B. Rice, of Kingfisher, Ok., will be in charge as manager.

The Rex Amusement Co., Ottumwa, Ia., has purchased the Orpheum Theater, that city, from K. Hoffman. The Rex Co., which also owns the Rex Theater in Ottumwa, will operate the Orpheum principally as a vaudeville and musical comedy house.

W. M. Miller assumed control of the Leeb Theater, Cloquet, Minn., September 16, having purchased that house from L. E. Blesener. Mr. Blesener erected the Leeb in 1919 and had operated it since that time. Mr. Miller formerly operated the Apollo Theater in Milwaukee, Wis.

Mr. and Mrs. Clarence Bonowitz (Bonowitz Duo), well known musical concert people, were seriously injured in an automobile accident late last month. Mrs. Bonowitz's injuries were the more serious and she will be confined in a hospital at Stawelle, Calif., where the accident occurred, for the next six weeks. Mr. and Mrs. Bonowitz were struck by a large passenger auto bus a short distance from their apartment. Their machine was damaged beyond repair.

# TABLOIDS

(Continued from page 33)

tion. Miss Mayo received many beautiful flowers and a great many congratulations via telegraph. In support of Miss Mayo E. B. Coleman, general manager of the Graves Bros. Attractions, Inc., has secured the following well-known musical comedy players: Hal Raaburn, Herman Weber, Walter Bowker, Cooper Vaughn, Jack Buckley, Bryon Wolfe, Alene Walker, Hable Ward and Norma Noll. Twelve girls make up the chorus. Curly Miller built the productions as designed by Alf Charmion, who has charge of all productions for the Graves Bros. Don Earle wrote the music. Larry Chambers will be company manager. General Manager Coleman will hereafter work between Chicago and New York in interest of the firm. Mr. Coleman said among other things: "We are very happy of the success of 'Oh, Peaches', and Miss Mayo is our first woman star and we feel that we have a leading lady that will be in demand. Our next attraction will be a 'Junior Follies', with twenty-five children of merit to support Buster Graves, the 12-year-old brother of Geo. and Billy Graves. This youngster follows in the footsteps of his talented brothers and is now making a great hit with Curly Burns in our 'Honey Bunch' Company. This will give us four shows of a standard that will elevate popular-price attractions."

JACK CRONIN and his pleasant smile are missing from White City Park in Chicago, for he is now doing the straight acts at the Bijou Theater in Wausau, Wis.

WHILE PRELIMINARY reports from thirty houses which were opened Labor Day with musical tabloid were not so favorable, this believed to be due to the spell of warm weather the outlook for the season is unusually good. Homer Neer, general booking manager of the Sun Booking Exchange, declares. He says that the thirty houses were in addition to ten opened by the Chicago branch and six by the New York branch. The Springfield office will open ten more in tabs, September 10 and six additional on September 17. A total of thirty-two vaudeville houses were opened by the Springfield office Labor Day, while New York opened about seventeen. "The big problem for us at the present moment," Mr. Neer declared, "is the shortage of chorus girls. We simply can't get them for love nor money. We're booking them without charging any percentage, yet we can't begin to fill our needs. The reason? It's beyond me. Conditions were never better for the girls, yet available ones don't appear to exist." In speaking of the tab, outlook, Mr. Neer said that the Sun exchange was determined to have every show playing its houses absolutely clean and fit for any child to attend. "We're spending a lot of money to do this, but we're getting results." He added. "The public is tired of these rotten so-called jokes and we're out to eliminate them in our houses." An extended field for vaudeville and musical tabs, is foreseen by Mr. Neer, who predicts that the day is not far distant when every motion picture house will either have to play one or the other in addition to the films in order to make the house pay. "Right after the war," said Mr. Neer, "the public was satisfied to go to a theater and view a picture. That time is now changing and the sooner the theater owner recognizes that fact the better it will be for his bill. Take our own experience with the Regent in Springfield. We are drawing half again as many patrons today as we did just before the vaudeville was installed, yet economic conditions locally are not changed. There must be some variety." The Sun Amusement Company, which operates three theaters in Springfield in addition to the booking exchange, plans to run the New Sun and Fairbanks about the same as last season, playing musical tabs, etc., one week stands at the New Sun and reserving the Fairbanks for the bigger road shows. The third theater, the Regent, will operate as a combined motion picture-vaudeville house as heretofore.

# THEATRICAL MUTUAL ASSOCIATION

**Philadelphia Lodge, No. 3**  
Alroy Cooper, leader, and Tom Pelusa, pianist, of Yerkes' Happy Six Jazz Orchestra; Fred Maclean, carpenter, and Abram Curraud, property man, all four men members of the "I'll Say She Is" Company, which played at the old Walnut Street Theater the entire summer, were initiated at a special meeting on the stage of the theater just before leaving. It is just such happenings as this that really built up the Theatrical Mutual Association, and what was good in the days of long ago is good now, says Charles I. Levering, treasurer, also chairman of the publicity and membership committee.

Each member of the lodge is asked to bring in a new member this year. An increased membership must be realized to insure the payments of \$150 funeral benefit, \$50 death of wife and \$10 weekly sick benefits.

Financial Secretary Frank P. Callhoun has changed his address to 1824 N. 12th street, Bell phone Diamond 3300-M.

As the new season is now under way the lodge is planning to have a big meeting September 23.

**Boston Lodge No. 2**  
At the last meeting, Frank C. Cunningham and Edward A. Coady were appointed press representatives for the lodge. These two brothers are going to keep the other lodges informed as to what is going on in Boston and hope that all the other lodges will do likewise than the columns of The Billboard.

Dr. Harding, the lodge physician, at this writing is confined to his home by illness. Dr. Harding has been looking after the brothers of Boston Lodge for 30 years and is held in high

estimation by all the members, who wish him a speedy recovery.

Jim O'Rourke, who for 20 years has been an active member of Boston Lodge, is known here as "the daddy of the grips". All summer James has been working at the Scollay Square olympia, a combination house.

Boston Lodge would be very glad to receive a visit from the brothers at any time. The lodge meets the second Sunday of the month at No. 2 Boylston Place. When in Boston drop in.

Bill Gallagher returned last week from a most enjoyable vacation spent in Maine. On the trip with him Bill had the greatest woman in the world with him for a companion—his mother.

A memorial tablet to the late John J. Barry, a past president of Boston Lodge, was unveiled Sunday, September 9, at New Calvary cemetery with a large attendance of members from the Stage Employees, Motion Picture Operators' Union and the Boston Central Labor Union, of which Mr. Barry was a former president. The tablet was erected by members of the Boston unions of stage employees and the picture operators.

George Lee, treasurer, returned week before last from his annual vacation looking the picture of health.

James Duffy, recording secretary, not only makes a most efficient secretary but in his work at the theater also is very efficient. Jim is well known to all the regular patrons of the tripodum Theater, where he has held down the "pumps" for many years.

Albert Pool, financial secretary is a real hard worker for lodge affairs. Al is always on the job and would be glad at any time to receive your application for membership.

**HIGH-CLASS PICTORIAL PAPER**  
FOR  
**Musical Comedy**  
AND  
**Tabloid Shows**  
RIGHT UP TO DATE  
Prompt service on  
**Dates, Heralds, Tack Cards, ETC.**  
Shipping facilities unexcelled. Write  
**The Donaldson Litho. Co.**  
NEWPORT, KENTUCKY  
(OPPOSITE CINCINNATI, O.)

**WIGS**  
**F. W. NACK,**  
6 W. Randolph St., CHICAGO, ILL.  
Write for Catalogue

**Wanted, Tabloid People**  
IN ALL LINES

Fast-stepping Chorus Girls who can lead numbers. Dick Lewis, Bob Fadin, wife or write me at once. This is all-winter stock. ORPHEUM THEATRE, W. D. Sacker, Manager; Lewis Sacker, Assistant Manager, Waco, Texas.

Cincinnati, for several weeks early the past summer and were big favorites. "Dancing Fools", as a whole, has sufficient interest for those who follow this class of entertainment. The work of Mae Dix predominates.

FRANK L. WAKEFIELD'S "Winter Garden Revue", which is now in its seventeenth week and reported playing to big business at the New Palace Theater, Minneapolis, Minn., has been booked for fifty-two more weeks, commencing September 1, owing to the great success of the show during the summer. Wakefield also was handed a fifty-two-week contract to place his No. 2 company in the Lyric Theater, Duluth. This show, also known as the "Winter Garden Revue", opened in Duluth August 23 and has played to packed houses for the past three weeks. It is said. Under the management of Al Gillis, the Lyric Theater has taken on a new front and promises to be the most popular playhouse in the Northwest. Wakefield will open a third company at the Empress Theater, St. Paul, on or about September 29, and will have the same high-standard attention that he is now presenting at Minneapolis and Duluth. In the Minneapolis company are Nat and Gaby Field, Billy Mossey and Don Adams, comedians; Leah White, prima donna; Eric Jackson, soprano; Alice Carmen, ingenue; Paul Yale, juvenile straight; the Three Reed Sisters, specialty people, and a chorus of sixteen girls. Nat Fields is producing. Ben Barnett is musical director. In the Duluth company are Geo. Broadhurst and Pete Mackey, comedians; Billie Emerson, prima donna; Madeline Rice, soprano; Adele Adair, ingenue; Frank Strasser, juvenile straight; Frank Samuels, character comedian; Helen Murry, blues singer; Lockard and Leahy, specialty team; Florence Forman, specialty dancer, and The Great Verne, an added attraction. Frank Samuels is producing and Ernie Creech is musical director. There are twelve girls in line. Eric Jackson is starring the shows at Minneapolis and Irene Dixon at Duluth. A. Herman is construction carpenter and Axel Lindahl scenic artist. Costumes are from Rosa Roberts, Los Angeles, Calif. Mae Gattiliff is stationed at Minneapolis to design and make new gowns weekly for Leah White and Eric Jackson, who have displayed some real creations in the various productions. At Duluth Mrs. Dixon is the designing costumer for the principal roles in that company. The costumes dressing the principals and chorus, the lighting effects and the scenic conceptions have been a big feature of the Wakefield Shows.

**BELASCO THEATER, NEW YORK**  
Beginning Tuesday Evening, September 11, 1923

DAVID BELASCO

(By Arrangement With Harrison Grey Fiske)  
Presents

**MRS. FISKE**

— IN —

**"MARY, MARY, QUITE CONTRARY"**

A Light Comedy  
By St. John Ervine  
CAST OF CHARACTERS

(In the Order of Their Appearance)

- Mrs. Considine.....Winifred Fraser
- Shella, Her Niece.....Nora Swinburne
- Geoffrey, Her Son.....Francis Lister
- Sir Henry Considine, K. C. M. G., formerly Governor of Andabar, Her Brother-in-Law.....C. Aubrey Smith
- Rev. Canon Peter Considine, M. A., Vicar of Hinton St. Henry, Her Husband.....Orlando Daly
- Mary Westlake (Mrs. Jas. Westlake), Mrs. Fiske's Maid.....Naoe Kondo
- Mr. Hobbs, Her Manager.....A. P. Kaye
- Jenny, a Parlor Maid.....Audrey Cameron
- Ellen, the House Maid.....Gladys Burgess
- Miss Mimms.....Florence Edney
- Mr. Beby.....Lennox Pawle

At last Mrs. Fiske has a play that is worthy of her. It has been one of the minor tragedies of theatricaldom to see this talented actress floundering around for the past few years in sloppy, silly plays, when she might have been using her gift for comedy in something more worthy. For it is in comedy that Mrs. Fiske excels. I know she has played serious roles and played them well, but her best in tragedy never reaches the level of her best in comedy.

Now she is appearing in a real comedy, a comedy with an idea and with dialog that has zest and snap. The combination is a delightful one.

In reviewing "Mary, Mary, Quite Contrary", when it appeared in book form last spring, I ventured the opinion that it was a desirable piece of theatrical property and would play well. I, therefore, welcome this opportunity of saying, "I told you so", for this story of the actress who turns a country vicarage upside down with her audacity and whimsicality is eminently playable and completely entertaining.

Mrs. Fiske plays Mary, a creature of moods and whims, with a flashing wit and a malapert manner. I do not believe there is a player living who would read this part as Mrs. Fiske does, for she has a way all her own of stressing the parts of a sentence. Very often she does exactly opposite to what one would naturally expect, but she gets her effect just the same and just a little better than by other means. To me this is the distinguishing mark of Mrs. Fiske's acting. Her reading of a line hits the ear with a sense of novelty and I am convinced that it helps to get laughs where one would least suspect they lay. All trace of indistinctness has gone from her speech, too. It is easy to follow her every word, and, because of this and an inimitable comedy manner, the whole piece is a bubble with laughter and smiles whenever she is on the stage.

The company chosen by Belasco to surround Mrs. Fiske is a thoroughly good one and no part has been skimped. C. Aubrey Smith gave a delectable performance as a retired Governor of some outlandish British possession, who is bossed around by Mary. Mr. Smith depicted the bewilderment of this fellow with sure strokes and molded the character into genuine human shape. A. P. Kaye shared the comedy honors with Mrs. Fiske. He played her manager, a Cockney, with his ideas centered in the box-office and wise to the whims of his star. He was imperturbable, knew his likes and dislikes, and endured Mary's tantrums with philosophical fortitude. That is the character, and Mr. Kaye played it so extremely well that one can hardly divorce him in the mind from the character itself. For sheer competence

**THE NEW PLAYS ON BROADWAY**

in building up a part so that all its phases are brought out one would have to go far to beat Mr. Kaye.

Francis Lister, playing a young author with a play that is very dear to him, was excellent, and Nora Swinburne, a girl in love with him and a victim to Mary's whims, made the utmost of her opportunities. This part is one which will not be identified with Miss Swinburne so much as Miss Swinburne will be identified with the part. This may work to her disadvantage. There are any number of people who confound the player with the role, and if there are unpleasant bits in the part blame the player for them. The more faithfully she plays the character, the more she will be blamed by the unknowing. Those who do know will give her much credit, and she can afford to neglect what the others say. She is giving a fine performance.

The vicar who offers his hospitality to Mary is played by Orlando Daly; his wife by Winifred Fraser. They were both exactly right for the parts and rendered them with complete authenticity. Lennox Pawle, as Beby, a dramatist, made the most of his opportunities, and Florence Edney, who came on once or twice as an earnest leader of a squad of Girl Guides, got well-deserved recognition from the audience for the splendid manner in which she got all there was out of the part. Naoe Kondo, Gladys Burgess and Audrey Cameron were all three of them seen in servant's parts, and filled them nicely.

This is the first play in which Belasco has used his new lighting system. From the printed description it appears to be an adaptation of the Fortuny method. Whatever it is, it is the finest ever seen by this reviewer. The outdoor scenes were faithful and very beautiful. The effect of sunlight in a garden looked more like the real thing than an artificial effect. The direction of the piece and the mounting were everything they should be.

"Mary, Mary, Quite Contrary", is announced for a seven-week engagement only. I will be much surprised if it does not linger far beyond that term. This is one of those plays which is at once an intelligent comedy and one with everything necessary to popular success. It is years since such a thoroughly delightful entertainment has come within my ken. Such productions are a credit to the stage, and I hope it gets all the success it so magnificently deserves.

The best comedy in many a year; admirably played.

GORDON WHYTE.

**HUDSON THEATER, NEW YORK**  
Beginning Monday Evening, September 10, 1923

MRS. HENRY B. HARRIS Presents  
**"THE CROOKED SQUARE"**

By Samuel Shipman and Alfred C. Kennedy  
Staged by Fred G. Stanhope  
Under the Personal Supervision of Mrs. Harris

CAST  
(In the Order in Which They Speak)

- Pete, Darnell's Assistant.....Edward Power
- James Darnell.....John Park
- Barbara Kirkwood.....Edna Hubbard
- Thomas Harvey.....Claude King
- Robert Colby.....Kenneth McKenna
- Tessie, Assistant Matron.....Agnes Marc
- Peggy.....Patricia Calver
- Pinkie.....Eleanor Martin
- Matron.....Ada Kane
- Annie Jordan.....Ruth Donnelly
- Laura.....Dorothy West
- Tony.....Jack Lane
- Laura's Father.....John Hall
- Mrs. Emily Burnham.....Leonore Harris
- Mr. Edgemore.....C. Henry Gordon
- Miss Darby.....Grace Burgess
- Mr. Dodson.....Franklyn Hanna

- Toro.....T. Tamamoto
- Prince Stefano Solenski.....Georges Renavent
- Alice Harvey.....Gladys Hanson
- Smith, the Harveys' Butler.....Walter Howe

Broadway comes in for the very deuce of a slam in "The Crooked Square". A quite lurid picture is painted of the pitfalls which are dug there for the young girl who, adre with ambition and fortified with some good looks, comes there eager to shabby up the ladder of Fame. It's a sad story, mates.

I believe it was Burke who said: "I do not know the method of drawing up an indictment against a whole people." The lesser task of indicting the whole of Broadway left the Messrs. Shipman and Kennedy undaunted. They set to with knives and meat axes to give Broadway such a carving as they felt it deserves and chopped it into particularly small bits. They ask you to lend an ear to the following harrowing yarn:

Barbara Kirkwood, a young lady of highly aristocratic antecedents and a newcomer from the South, tries hard to get a job and is turned down everywhere. She is past the stage of being down to her last nickel. She hasn't even 10,000 marks. Wandering into the office of a private detective agency in her quest for work, she is again turned down; but, while hanging around, becomes privy to a plot to trap the wife of a banker, yelet Harvey, in a compromising situation. This is revealed to the detective by the husband, who, in line for a Cabinet appointment, says his enemies, failing to get anything on him, are going to ruin him thru his wife. As a plausible peg to hang such a tale on, he instances his wife's infatuation with a Russian Prince. Incidentally, while this is going on, Barbara meets the brother of the banker's wife and falls in love with him.

The scene now shifts to the discharge room of a reformatory, and we see Barbara just out on probation after a sentence for street-walking. Yes, mates, Barbara was driven to this because she could not get a job; tho, fortunately, the first man she tackled was a cop and she was pinched before any damage was done. Now she is released thru the offices of a kind lady and goes off with her. We next see the interior of a blackmailing detective agency and Barbara rushed into a job of spying on the banker's wife so as to put the skids under her and her husband. The kind lady was not so kind after all. She placed Barbara in such a position that it is either play the spy or go back to the reformatory. Barbara, being not such a chump as she appears, resolves to double-cross the outfit. And now comes the big scene! She is going into the house of the sister of the man she loves, so she resolves to confess the manner of her being sent to the reformatory. She describes this in the fullest detail and the hero turns away from her, walks to the door and turns back, saying that it is all right for him if it is all right for her.

The remainder of the play is taken up with the modus operandi of Barbara's double-crossing of the plotters, and, of course, that is done by the final curtain. But I have told you this much of the story in more detail than I am accustomed, to point out one of the cheapest pieces of theatrical clap-trap I have ever seen. I refer to the scene where the young man listens to the girl's confession. After he hears this he gives every indication of spurning her because of her past. He says not a word, walks up to the door as tho about to go out, opens it, then turns around and bids the girl come along with him. The moment the authors made this decision they spoiled what chance they had up to that time of building a meritorious play. If the boy had really turned the girl down

there would have been created a dramatic tug of considerable power. By doing the opposite this was lost. I believe they knew that just as well as I do, but, to make matters infinitely worse, they tried to compromise, get a bit of suspense and then the good will of the audience by having the boy apparently reject the girl, while in reality he was accepting her as she was. What they really got was the resentment of the audience for their perpetration of a shallow theatrical trick. I am not one of those superior beings who affect to be contemptuous of Mr. Shipman's plays because of their direct aim at the box-office. I have always thought that this was his privilege, and an honorable one, if he gave value for the money the box-office took for the ticket. In most cases he did just this. Not so with "The Crooked Square", however. That is just a Gilpin grabber, not so pure and not so simple.

The acting of the piece is good. Edna Hubbard, as Barbara, made a pretty and a natural figure. She got out of the part all that it is likely to yield in anyone's hands. Kenneth McKenna, as her sweetheart, is better than I have ever seen him before, and Gladys Hanson, entirely wasted on an inconsequential part, gave the best there was in her to its playing, in consequence making it appear about twice as good as it really is. Georges Renavent was the Russian Prince, playing the role in an entirely capable manner; John Park, as the honest detective, and C. Henry Gordon, as the crooked one, both gave excellent performances, while Ruth Donnelly, as a flip flapper, gave a racy reading that tickled the audience vastly. The husband was played by Claude King, and played mighty well, too, as were lesser parts by Edward Power, Agnes Marc, Patricia Calver, Eleanor Martin, Lida Kane, Dorothy West, Jack Lane, John Hall, Leonore Harris, Grace Burgess, Franklyn Hanna, T. Tamamoto and Walter Howe.

"The Crooked Square" may be the success the writing of it indicates was looked for. I doubt it tho. The direction, playing and settings are all right. No fault can be found with them, but I believe the authors kicked away their chances by their manipulation of the big scene of the play. They have monkeyed with it too much. They wanted to garner the fruits of victory without doing battle for them. Such temporizing and false emphasis seldom pay in the theater, and I see no reason for its being successful in this instance.

A play with a promising start that is badly worked out. Acted very well.  
GORDON WHYTE.

**FROLIC THEATER, NEW YORK**  
Beginning Monday Evening, September 10, 1923

CHARLES DILLINGHAM Presents  
**THE MARIONETTE PLAYERS**  
(The Famous Teatro dei Piccoli of Rome)

Under the direction of Cav. R. Fidora and Dr. V. Podrecca

Overture—"LaGazza Ladra".....Rossini

1. Prolog.
2. Pierrots and Butterflies. Cissie Vaughan.
3. Miss Legnetti, Neapolitan Vocalist. Cissie Vaughan.
4. Bil-Bal-Bul at Play.
5. "Crispino E Comare" (Duet). Music by L. and F. Ricci. Scenery by Pierretto Bianco.

Annetta.....Cissie Vaughan  
Crispino.....Cyril Whittle

6. Happy Hooligans in Pumpkin Land.
7. "Puss in Boots"

Opera in 2 Acts and 4 Scenes. After Charles Perrault. Music by Cesar Chl. Stage Setting by V. Graael.

ACT I  
Puss.....Nita Edwards  
The Princess.....Cissie Vaughan  
Jack.....Healdie Nash  
The King.....Cyril Whittle  
The Ogre.....Tito Verget

- Intermission  
ACT II  
8. "Puss in Boots".  
9. Salome.

10. The Cornor With the Umbrella.  
 11. The Three Thieves in a Cage.  
 12. Tarantella (Music by Hossler).  
 Heddie Nash  
 Marionette Operators—The Familla of Gorno,  
 Dell'Acqua and Corsi  
 The Orchestra Under the Direction of  
 Peace Ottone

The Marionette Players are giving a highly diversified entertainment. They sing grand opera, do acrobatics and clowning, and are up to date enough to have Happy Hooligan cutting up capers for them. All of these highly diverting doings are presented with great skill and considerable charm.

The question that will pop up in the minds of those most interested in marionettes will be how these Italian puppets compare with those we have seen here before their coming. I would say they are no better and no worse. They are no more expertly handled than Jewell's Mannikins, whose antics have delighted variety audiences for years; the figures are no more cleverly made than Tony Sarg's. Where these marionettes excel is in the manner of their presentation and the material used.

The figures are worked in a large proscenium opening and they are a good size. A glance at the program will show that music takes quite a share in the proceedings. Thus, "Puss in Boots" is a complete little grand opera, with a score by Cesar Cui. While the characters are being manipulated, singers placed somewhere in front of them and out of sight sing the music. The same procedure is followed with all the other skits in which singing is used. This is both novel and effective.

The program is a variety one and all numbers are interesting, if you like marionettes. I do, and my liking is so strong that it would ill become me to dogmatize on the merits of the performance. A "Punch and Judy" show is my idea of perfect entertainment. To speak plainly, I believe that those who cherish this form of entertainment will hugely enjoy The Marionette Players, and those who do not will be unable to abide them. They give a good show, but no better than we have seen in the past. I cannot see their superiority to the home-grown product.

A good marionette show.  
**GORDON WHYTE.**

## WHAT THE NEW YORK CRITICS SAY

### The Marionette Players (Frolic Theater)

TRIBUNE: "Gave a more varied exhibition of the life that hangs by a thread than has recently been seen in these parts."

TIMES: "Italy seems to have turned out marionettes just a little more accomplished than any that have been seen here before."

WORLD: "Are probably the world's most agile and expressive puppets."—Heywood Brown.

HERALD: "An excellent marionette show."—Alexander Woolcott.

### "The Crooked Square" (Hudson Theater)

TIMES: "Mr. Shipman's latest effort has all the salve of popular melodrama and may conceivably be popular."—John Corbin.

TRIBUNE: "In language, motion, theme and development it surpassed uncommon faith, transcended all earthly laws, was, in short, 100 per cent Martian."—Percy Hammond.

POST: "As a theatrical show it may be allowed to possess the merit of variety, but as drama it has not the slightest claim to serious consideration."—J. Ranken Towns.

MAIL: "The whole story seems theatrical and unreal, and in telling it the authors have not been sparing either in sentimentality or in forced comedy."—James Craig.

The firm of Reed, Yemm & Hayes, said to be the largest theater-owning organization in the Middle West, is reported to have purchased the Pittinger Grand and the new Illinois theaters in Centralia, Ill. The company now owns theaters at Mt. Vernon, Benton, Marion, West Frankford, Duquoin, Zeligler, Christopher and Sesser, Ill., in addition to the Centralia houses.

## NEW CHICAGO PLAYS

### A. H. WOODS' ADELPHI THEATER, CHICAGO

Beginning Sunday Evening, September 9, 1923

### THE SELWYNS Present "SPRING CLEANING"

A New Comedy in Three Acts  
 By Frederick Lonsdale, Author of  
 "Aren't We All"

Play Staged by Edgar Selwyn  
 THE CAST

Walters .....	Lewis Broughton
Margaret Sones .....	Violet Heming
Ernest Steele .....	A. E. Mathews
Fay Colleen .....	Rhythe Daly
Lady Jane Walton .....	Pauline Whitson
Archie Wells .....	Kenneth Douglas
Robbie Williams .....	Robert Noble
Billie Sommers .....	Gordon Ashe
Connie Gillies .....	Mazine McDonald
Richard Sones .....	Arthur Byron
Mona .....	Estelle Winwood

The erstwhile Columbia Theater, home of burlesque for some fifteen years, emerged from the summer darkness as a rejuvenated, reformed and refurbished home of legitimate drama. The Adelphi. Al Woods is the Aladdin behind the structural achievement, and just to show the conclusiveness of the conversion, the Selwyns staged the opening show, from the pen of Frederick Lonsdale, with a brilliant cast and sumptuous equipage.

The distinction between burlesque and the modern legitimate stage is further emphasized by the wholly casual and nonchalant use of words and situations that might give somewhat of a jolt to a burlesque audience capable of understanding the full significance of the story revealed herewith. Not that the new play is suggestive. It is far from that. Lonsdale is too honest a writer to simply suggest. Instead, in "Spring Cleaning" he speaks right out, and then, lest someone might not understand fully, he speaks right out again, accompanied by illuminating action.

The story is of the worthy novelist, married some ten years, whose wife irks under the monotony of nuptial ties, and is gradually becoming involved with a philanderer of mellifluous words and artful ways. His associates in degeneracy, married ladies with unmarried lovers, men of leisure and lust, an effeminate man of questionable gender, and a girl of more experience than years, ensconce themselves in the good graces of the wife, and, as the play opens, are about to meet at dinner at the novelist's home. He, not invited, urges the cancellation of the dinner party, but is refused. Whereupon he announces his determination to be present, and asks his butler to arrange seats for two, himself and guest.

The second act discloses the dinner scene, with the novelist and his guest arriving late. The guest proves none other than a woman of the streets, selected at random from the army of London gold-diggers. The diners rise in indignation and prepare to leave, but the husband informs them the door is locked and newspaper reporters are below awaiting details of a possible scandal. The streetwalker alone is at ease, partaking of a hearty meal and expertly appraising the degree of degeneracy of each guest. Faced with the forced issue, the philanderer reluctantly states his intention to marry the novelist's wife if given the opportunity, and the husband scathingly uncovers the perversions of each of the guests and is unable to understand their refusal to eat with the professional of their species, for, as he says: "I never heard of an amateur billiard player refusing to play with a professional."

The guests are dispersed, and the wife renounces her novelist husband because of the humiliation he caused her sportive friends. Thereupon the streetwalker gets busy, and, with a

keen insight into human nature, sets about righting things.

In the third act she has maneuvered a meeting of all parties concerned in the triangle, the bachelor proves his infidelity and gives some indication of reform, the husband and wife reconcile their divergent views, and all ends well with the philanderer departing in company with the unreformed streetwalker, as he remarks, "I will take you to your room; where is it?" and she replies, "Wherever you say." They leave, the wife and husband embrace; curtain.

Violet Heming is as well cast here as in any play of her career. And she has a role that calls for widely varied moods. Arthur Byron exudes volumes of words without being tiresome, which is proof of his rare ability with loquacious parts. Estelle Winwood, invisible till the second act, nearly runs away with the show. As the prostitute she gives a wonderfully clean-cut characterization, at once crass and sympathetic, merciless and tender, without pretense or sham. A. E. Mathews, an Englishman new to these parts, gives a faithful reading of the philanderer's lines. The other parts are purely contrasting character roles, well cast and played.

The third act does not measure up to either the first or second. Too much credulity is required in the final disposal of the prostitute, in the temporary acceptance of the philanderer's proposal by the wife and in the indefinite, inconclusive repentance of the male vamp. This act needs, and is doubtless receiving, the attention of the author. The play is a choice bit of excellent writing, not without its humor, and with brilliant dialog throughout. Its slant on the loose morals of society is a little different from the usual run of plays, and the intimacy and splendor of the rechristened show-house tend to an atmosphere favorable to the frank discussion of the theme. Altogether it is an elaborately, almost extravagantly, cast piece, sumptuously mounted, well written, and strikes a popular chord.

Time of action, one hour, fifty-one minutes. Twenty-three curtains.

### LOUIS O. RUNNER.

#### COMMENT

TRIBUNE: "Such a company of players as one dreams about, but seldom sees. Bold and sparkling dialog. Acting well-nigh perfect."

POST: "Pungent and vivid dramatic writing. Story may be called thrilling. Striking personalities and highly talented players."

JOURNAL: "Adult stuff, not to say adult with syllables added. Playing beautifully knit together, each speaks with grace and distinction rare and delightful."

NEWS: "Big success. Immediate and ringing hit. Selwyns have gone the limit in splendid actors and stagecraft."

## BOSTON PLAYS

### COLONIAL THEATER, BOSTON

Beginning Monday Evening, September 3, 1923  
 CHARLES DILLINGHAM Presents

### FLORENCE REED

In a Play

### "THE LULLABY"

By Edward Knoblock

"To the Women That Men Have Forgotten"  
 Play produced by Fred G. Latham, under the direct supervision of the author.

Florence Reed's voracious appetite for emotional acting comes pretty near being satisfied in this grim play with the curiously gentle title which Edward Knoblock has written for her. She is afforded a scope of forty-nine years in which to work. The entire action of the piece stretches over a period of sixty-three years, but fourteen of them are consumed between a couple of scenes in order to give the ill-fated child a chance to grow up.

At this point Miss Reed enters as Madelon, a sweet and blushing maid of Normandy. Without any stammering or stuttering the author proceeds to put her thru one of the sorriest ordeals that woman ever went thru on this or any other earth. She runs the gamut from an early indiscretion to the most blatant form of prostitution imaginable, and her colorful journey is attended by much wailing and

turbulence and alternate paroxysms of joy and gloom.

Mr. Knoblock has dedicated his play "to the women men have forgotten". That looks good enough on the program, but there are grave doubts that it will hit the fancy of any forgotten women who chance to witness this somber tribute which has been dedicated to them. It is had enough for women to be forgotten. To endeavor to immortalize their misfortune by openly parading a series of the most repulsive phases of such life is but heaping coals upon fire.

The play is in four acts and composed of a prolog, eleven scenes and an epilog. It begins in the streets of Paris with an old beggar woman, played by Miss Reed, intercepting a young girl who is on the brink of her first pitfall. The old woman takes the girl aside and relates to her the story of what happened to another foolish girl who once was also young and fair like she. This story is depicted in the following scenes. It is the tragic tale of old Madelon herself, showing her from the time of her first unwitting error, her desertion by the man who would have married her if parental objections had not come between them, her being handed around from one man to another, her willful resignation and so on, thru three acts representing a period of twenty-nine years of turgid degradation.

Up to this time the play is not much more than a series of violent and vicious love-making, liaisons, desertions and new alliances—a series of abruptly terminated episodes, some full of life's gaiety and others touching the seamy level. Interest and suspense are kept alive by the frequently changing scenes. One feels that the sword of Damocles may fall at any moment.

At the end of these twenty-nine years Madelon winds up in Tunis, North Africa. She has reached the rock bottom of the lower depths and is taking life as it comes. In a dark corner of the old wall of the city she parks her howdah and holds forth. Only one distinction does she make, to wit, she will have nothing to do with sailors. Her own son, now a young man, whom she had to give over to the public charities when the exigencies of life pressed too closely upon her, was taught the sailor's trade and put to sea, and she lives in continual dread that he may some day come to her, not knowing that she is his mother and the mother no longer able to recognize her son.

Here the playwright has struck some pretty solid stuff. It is nothing tasteful, by no means, but it is profound. A drunken sailor, who is apparently Madelon's son, does come and demands to be received. Her protests and struggles having no effect upon him, she finally blurts out the plain facts of the case. The insinuation that she may be his own mother throws the lad into a furious anger. In his drunken struggle to avenge the name of his mother a gun that the sailor has been handling is discharged and he is killed. For this Madelon is thrown into prison, from which she emerges an old woman twenty years later. Her freedom from iron bars seems less important to her than the greater freedom which age and ugliness have brought to her—the freedom from the stares and desires of men.

Then follows the epilog, going back to the beginning and showing the young girl impressed by the old woman's story and thus returning to safety.

There is a great sermon in the play and some bitter pieces of reality are graphically set forth in accentuated settings. But it is difficult to accept a moral from it all. For Mr. Knoblock, while concentrating his efforts in relentlessly punishing one woman who sins, allows other women and men to revel in unobstructed debauchery for no justified reason and without once being brought to answer for it. And the lesson brought out is so thickly smeared with bawdiness and filth that one would rather ignore the lesson altogether than accept it in such a repugnant form.

It is said the play was originally intended for motion pictures, where its possibilities certainly would have been greater.

The frequent change of location is not in itself disturbing, but the crowding of so many major incidents into two hours and a half proves a rather heavy load for people who attend the theater to be entertained.

The cast is well chosen and the acting is excellent throughout. In trying to affect a change of voice in some of the scenes, Miss Reed squeaks and mumbles a few of her lines so that they cannot be understood. On the other hand, she rises to superb heights on several occasions. Mary Robson, as Elise, in Scene 3 of Act I, almost barks out her retorts in the family argument that takes place. A little toning down would be an improvement. Exceptional portrayals are given by Grace Perkins, Henry Plimmer, Charles Trowbridge and Frank Morgan.

As for the gentle title of the play, the only connection between the two is a bit of mumbled crooning, supposed to be symbolic of innocence, that prefaces or concludes several of the scenes.

Whatever else may be said of it, "The Lullaby" is an unusually effective piece of drama. Also, it is the kind of a play that A. H.

(Continued on page 73)

# ACTORS' EQUITY ASSOCIATION

John Emerson, President. Ethel Barrymore, Vice-President.  
 Paul N. Curner, Counsel. Frank Gillmore, Executive Sec. Treas. Grant Stewart, Rec. Sec.  
**LOS ANGELES OFFICE** 6412 Hollywood Blvd. **CHICAGO OFFICE** CAPITOL Bldg.  
**NEW YORK** 115 W. 47th St. Tel. Bryant 2141-2 **KANSAS CITY OFFICE** Gayety Theatre Bldg.

### First Aid for Japan

The following resolution was passed by the Council:  
 "In view of the appalling nature of the disaster in Japan and the deep sympathy which all men and women the world over feel for her, the Council of the A. E. A., knowing that its members have always been the first to respond to any call of humanity, not only begs its members to give freely of their money, but also to donate their services for a special Sunday night benefit performance of plays now running, to the end that the Theater of America should raise a substantial sum toward alleviating the suffering."  
 All the powers in the theater have united to make this event worthy of our great profession. Copies of the resolution have been sent to all New York deputies.

### Conditions of the Bond

The Council passed the following resolution, which makes clearer the obligations of the manager if he is to receive the benefit of Equity's bonding its members:

"Moved, seconded and carried that in the case of a contract jumper the Council will only reimburse the manager when he has lived up to Clause 18 of the Independent Contract, which provides not only for the engagement of all Equity casts, but that the actors shall be fully paid up. Under the Independent form of contract the manager has obligated himself to do this, and if he fails to live up to his signed agreement the A. E. A. does not have to pay the equivalent of two weeks' salary for the offending member."

As the resolution distinctly says, the manager has agreed in the contract to do something which is perfectly easy to perform. When an Independent manager is engaging his cast he has simply to ask the member to show his Equity card. If the card is not up to date he can inform the member that in order to belong to his company he must either make himself in good standing or apply for the excused card, which allows the member to pay up his dues at the end of the second week of his engagement. Thus no actor is kept out of a job because of temporary financial embarrassment. When the semi-annual dues periods come around (that is, the first of May and the first of November), the manager or his representative can inform the company that they must all show fully paid-up cards within the next four weeks.

This is not asking very much of the manager. In view of the insurance that he receives, Equity was glad to obligate itself to pay the manager the equivalent of two weeks' salary in case one of its members in good standing jumped his or her contract. Equity's stand against contract jumping has decreased this evil very materially, and consequently enhanced the business ethics of the profession.

But the manager must co-operate with us. Otherwise the work we have set ourselves to do cannot be thoroughly accomplished.

### Grand Jury Gets "Gertie's Garter"

Members playing in "Getting Gertie's Garter" in Los Angeles were indicted, along with the manager, and the play was stopped. We believe our members have an excellent defense and one applicable to all actors placed in similar circumstances. The kernel of the argument is that an actor is compelled to speak the lines which are set down for him and all amendments which the author or the stage director may make. The actor is not consulted in any way, shape or form. It frequently happens that the actor at the first rehearsals may think the lines of his part or the play as a whole rather raw, but experience has shown him that both of these may be changed before the opening night. If he continues rehearsing after the ten-day probationary period, he cannot quit if he would without the payment of two weeks' salary, and this amount he may not even possess.

In this specific case he has another defense. "Getting Gertie's Garter" has been played all over these United States. As it has passed the censors in other cities there was every reason for the actor to presume that it would not be objectionable in Los Angeles.

We are aware that some of these arguments have been used by us before in this column, but we are often compelled to repeat ourselves for the benefit of those who may have forgotten or who failed to read the first comment.

### More P. M. As. for A. E. A.

Arthur Hammerstein has resigned from the Producing Managers' Association. The breach in its ranks is widening. Incidentally Mr. Hammerstein is reported in The Morning Telegraph to have said: "You can tell the world I'm going to apply for membership in the Actors' Equity."

This remark, in conjunction with A. H. Woods' letter, which was published in last week's Billboard, together with other similar comments, should be sufficient refutation to the "lady who defames us" that the best known managers have any fear of the A. E. A. or the Equity Shop policy. If the officials of the A. E. A. were the creatures this lady describes, is it conceivable that any manager—and they know us well, seeing that they refer to us almost daily—would consent to recognize us in any way whatsoever?

### The Prodigal Debt

A claim of \$15, a balance of salary due, has been on our books for five years, but the manager's financial position has been so bad that he could not pay even this small amount. However, about a week ago we received a check and have transferred the amount to our surprised member.

### Ads for the Absent

Managers should bear in mind that an actor's name is his greatest asset, and that, if he leaves a company, the manager has no right, legally or ethically, to continue the use of that name in his advertising.

Equity has had to come out rather severely on this point on several occasions.

To continue the argument a step further, it is also obviously unfair to any artist if, thru his sickness or some other reason, someone else plays his part and no announcement of the substitution is made. It is not only unfair to the first actor, but also to the understudy, who may have been preparing for just this chance for years.

### Transfer Ruling

We appreciate the troubles of the managers and are anxious to relieve them when it can be done without jeopardizing the rights of our members. The owners of the Blank Blank Company are upright in their dealings; we realize that their particular type of production necessitates the transfer of an act from one spot in the entertainment to another, or even from one show to another. But this last-mentioned transfer cannot be permitted if the

artist has been given to understand that he has been engaged for the New York production and not for the same piece on the road. The actor, having every reason to believe that he will be located in the metropolis for a considerable period, may have entered into personal obligations which he cannot possibly avoid without grave financial loss.

### Second-Hand Jobs

Members engaged to take another actor's place and rehearse out of town should insist upon cutting out the ten-day probationary clause in the contract.

It is not fair to ask an actor to leave his home to travel far, and then subject him, after one or two imperfect rehearsals, to comparison with his predecessor, who was enabled to work into his part at the same time as his companions were working into theirs. No matter how good the successor may ultimately prove to be, he rarely shows up well at first in comparison to the ease acquired by the original.

When such an engagement is offered, no matter what the manager may promise, insist upon at least two weeks' employment; then, perhaps, he may not be so ready to jump at the conclusion that the actor is not suited to the part.

### Two Years To Collect

A night or two ago, one of our representatives went over to a certain theater and asked to see Miss Blank. Word was sent out asking him to kindly call upon the lady in the morning; but he replied that it was "absolutely necessary that he should see her at once. He was accordingly ushered into the theater, and, over a rock piece a startled face, partially covered with cold cream, peered at him.

"What's the matter?" asked Miss Blank. "I'm all right with Equity."

He replied sternly: "Have you a free hand?" She stretched out her hand timidly across the rock and he placed in it a check for \$118, collected from a claim dating back two years. Her relief was unmistakable, and she announced happily that she was going to send the check straight home to mother.

### Ask the Man Who Owns One

Members of the Community Chautauqua "Potash" Company at the close of their season in Tyrone, Pa., declined to return to New York by auto truck. Such vehicles are hardly built to carry passengers and are very uncomfortable

The distance to be traveled was over 300 miles. The old-fashioned railroad was much preferred.

### Defining Equity Shop

In the course of a speech in San Francisco our representative, Theodore Halar, made the following very pertinent distinction between Equity Shop and Closed Shop:

"If an independent manager had a seven-part play and assigned six parts to Equity members and the seventh to a non-Equity member and the Equity people declined to work with the nonmember and refused to allow him to become a member of Equity then that would be closed shop, because we would be imposing a precedent condition necessary to his engagement and in the same breath closing the very avenue by which he could comply with that condition. But if we simply establish a reasonable condition within his power to perform, and if we invite and assist him to comply with that condition, that is not discrimination and is what we term 'Equity Shop.'"

### A New Baconian Acrostic

A Shakespearean pageant was to be given on a large estate in an English country town. At the last moment the man selected to play the part of Appius Claudius was taken ill. The only person available to fill the part was a little Cockney chap employed on the estate as a gardener.

Clad in a short Roman toga he stood shivering in the breeze, his bare knees knocking together. A portly British dowager approached him, and looking him over thru her lorgnette, she said: "My dear man, you're Appius Claudius, are you not?"

"Appius Claudius," answered the cockney, "appy as 'ell!'"

### Balance Sheet Explained

It has been brought to our attention that there is a certain confusion in the minds of some members with regard to the item in the Annual Balance Sheet which includes among the assets of the Association "Equity Players, Inc., Guarantors' Fund, Cash \$215, and Loan from Guarantors' Fund \$51,550," a total of \$31,765, and then the same amount appears among the Liabilities of the Association as follows: "Equity Players, Inc., Payments by Subscribers to Guarantors' Fund \$50,765, and Due for Capital Stock \$1,000."

It is apparent that these two items balance one another. In one place they are an asset and in another a liability and must be included in the auditor's statement. Yet, as a matter of fact, the money never did belong to the Actors' Equity Association at all, but the Actors' Equity Association held it IN TRUST for Equity Players, Inc., an entirely separate financial organization.

The sum mentioned was the amount subscribed by the professional guarantors of Equity Players, Inc., and as this fund was started before Equity Players, Inc., had begun its own financial organization the Actors' Equity Association consented to receive these contributions

(Continued on page 53)

## Chorus Equity Association of America

JOHN EMERSON, President.

DOROTHY BRYANT, Executive Secretary.

**F**ORTY-ONE new members joined the Chorus Equity in the past week.

We are holding checks in settlement of claims for Ann Smith and Charles Murray Blackwood.

Members are warned not to rehearse over the ten-day probationary period before making a definite arrangement regarding salary. The MINIMUM Chorus Equity salary is thirty dollars in New York, thirty-five on the road. That means that the manager cannot pay you less than that amount. He can pay you as much more as you are worth to him. But, if you rehearse more than ten days, and he refuses to give you any more than the minimum salary you cannot leave the company before the opening without paying him two weeks' salary UNLESS you have made arrangements with him before the ten days are up that you are to receive more. There is just as much difference in the ability of the individual chorus man or woman as there is in the ability of different principals. We have established a MINIMUM salary so that the less gifted member will be assured of a living wage. But there is no desire and no reason why this minimum salary should be a drawback to the chorus member who has

studied and worked hard and is in a position to demand more.

Members joining companies controlled by independent managements AFTER the company has opened should ask for a contract before beginning rehearsals. If you don't get this contract report to your organization at once. The ten-day probationary period applies just as much to the individual rehearsing after the opening of the production as it does to the company rehearsal. It is easier to establish both the salary agreed upon and the length of the rehearsal if you have a contract. Of course, before the opening the organization attends to the issuing of contracts.

The Chorus Equity dancing school gives lessons for a dollar an hour. These are, in almost every case, private lessons. Lift yourselves out of the thirty and thirty-five dollars a week class by improving your work. The association does not benefit one penny by this school; it is maintained because we are anxious to make our members the best trained chorus people in the country.

Do you hold a card paid to November 1, 1937?  
 DOROTHY BRYANT,  
 Executive Secretary.



**\$7.75**  
Reg. \$10.00  
Black, White, Pink Satin.  
Patent or Vici Kid.  
Round or Pointed Toe

**J. GLASSBERG**  
**SHORT VAMP SHOES**  
 For STAGE and STREET  
 225 W. 42d St., N. Y.  
 CLOS AND JINGLE DANCE SHOES.

**\$4.75**  
Reg. \$5.50  
BOX TOE  
HAND-MADE.  
KID or SATIN.  
Add 25c to Mail Orders.  
Catalog B Free.

**Michael School**  
of  
**ACROBATICS**  
Stretching and Acrobatic Instructions for Modern  
**SENSATIONAL STAGE DANCING**  
**MICHAEL SCHOOL OF ACROBATICS**  
145 W. 43d Street, New York City.  
Most Spacious Studio in New York

**TRUNKS**  
Theatrical, Wardrobe and Dress Trunks  
A few Taylor Trunks at Sacrifice  
SAVOY LUGGAGE SHOP,  
50 E. 59th St., (nr. Madison Ave.), New York.

W. C. Fields

"POPPY" at the Apollo is brilliantly reminiscent of the Commedia Dell'Arte or improvised comedy which the Italians made famous about 300 years ago.

We have individual actors whose methods of amusement are reminiscent of the Italian "stock company" of the early days.

In "Poppy" we have a near approach to the commedia dell'arte in play form. The Italian actors of three hundred years ago acted scenes.

Arlecchino the charlatan the is really the companion to Gratiano, chief charlatano has the bench arranged for mounting to sell his wares.

In this very piece Mr. Field might have played Arlecchino or Gratiano. In the improvised "stock" there was always a scenario to outline a plot.

"Poppy" was written all unconsciously as a commedia dell'arte, but with W. C. Fields in the cast the play seems to revert to the comic style of the Italian comedians.

Madge Kennedy, as the "daughter" of this showman takes the part of the prima donna. She would make a pretty Columbine, but as the first lover falls in love with her she must be the prima donna.

THE SPOKEN WORD

Conducted by WINDSOR P. DAGGETT

The plot of "Poppy" is a fairly typical scenario that makes no appeal to credulity. The lover falls in love with the charlatan's "daughter" as a matter of course.

Mr. Fields belongs to the "original stock company", which is the name given to the commedia dell'arte in the July issue of Equity.

Alan Edwards is one of our best gentlemen in light plays lunched with song and dramatic moments. What he lacks in force he makes up in a refinement of manner that is well poised and well ordered.

SYMONA BONIFACE STEPS IN

SYMONA BONIFACE played Mary Newcomb's part in "The Woman on the Jury" at short notice. Altho she is the daughter of the well-known actor, John Boniface, and altho she has had considerable experience as an actress, the New York managers have been cautious about engaging her for Broadway productions.

On the first Sunday of September, however, word was passed around that she might be needed at the Ettinge. She, therefore, began the study of Miss Newcomb's part in "The Woman on the Jury" in case Miss Newcomb were called away.

Such an event is a severe test of emotional poise and adaptability. It would have been quite different if Miss Boniface had been standing in the wings every night, absorbing the play, but instead of that she had been at the Ettinge with another company.

Miss Boniface is industrious, clean cut and adaptable. She covered considerable gamut as the "woman on the jury". She was justifiably romantic and gentle in the prolog, she was more mature and reserved in act two, and in the final act in the jury room, she conveyed convincingly the anguish and horror of the woman who must confess her secret for the sake of womankind.

in unwritten drama an institution in Europe and the originators of all the clowns memorable in the latter days of pantomime, extravaganza and the modern circus.

The author of "Poppy" unfortunately did not know that she was writing a commedia dell'arte. If she had, she might have given Edna Janvier and Robert Woolsey more comic "lazzi" and more amusing complications with the plot.

The last act of "The Woman on the Jury" is the best. The court-room scene in act two is effective, Stanley Jessup as the judge holds to a well-solved characterization.

In the jury room of the play at the Ettinge, there is more originality. This composite picture of a jury shut up and shut in behind closed doors gives an amusing and somewhat minute study of human nature.

fully directed. Lester Lonergan has a happy faculty for organizing scenes of this description. He has a good ear and a sense of orchestration. It can always be seen in his plays. The cast is carefully chosen and each actor keeps entirely within the bounds of his legitimate business.

Bennett Southard uses his voice with understanding. He gives his somewhat skeptical man about town an intonation of head tones with argumentative curves into high pitch. He varies and blends this upper resonance and pitch with deeper resonance and fuller tone for the dramatic moments that require the note of finality and sympathetic understanding.

Henry Daniell, as the husband of the woman on the jury, always sounded out of key with the rest of the company. Mr. Daniell is an Englishman with a somewhat noticeable British intonation. He speaks in a sophisticated British head tone in a voice that betrays no spontaneous emotion. Mr. Daniell is expected to contribute some suspense to the plot. Possibly this husband will be the unforgiving sort of man who will leave his wife when he knows her secret.

Adelaide Fitz Allen as the Vermont country woman was true to the character she represented. Her dialect was consistent and showed a careful observation of rural speech in New England. Something nearer to Miss Stodd's pronunciation is needed by some of the characters in "Tweedles".

Answers

F. Lelser—The word "elementary" has stress on the third syllable, and the following syllable is weak (e-l-'men-tu-ri). Webster gives a secondary stress to the first syllable, but that stress if used at all should be very weak.

"More" and "door" should be pronounced with the aw-sound in "law", shortened, and followed by obscure-e (u). This gives us (daw-) and (maw-u), but remember that the aw-sound in this case has the quality, tho not the length, of the vowel sound in "law".

"Your" and "sure" have the oo-sound in "wood", followed by obscure-u (u). The pronunciations are (yoo-u) and (shoo-u). In these cases think of the final sound, obscure-e, as a glide vowel rather than as a syllable.

(Continued on page 12)



By Elita Miller Lenz

## THE SHOPPER

The services of The Shopper are free to our readers, no discounts being exacted from our patrons or the merchant.

All communications should be addressed to Elita Miller Lenz, care The Billboard, 1493 Broadway, New York.

Please do not make remittances in the form of checks. The merchants will not accept them. Money orders are always acceptable.

A stamp should accompany letters to which replies are desired.

Every article described on this page may be purchased thru the Shopper.

We wish to impress upon our readers the fact that ALL articles mentioned in this column and in Milady's Beauty Box may be purchased thru The Shopper. Many of our readers write The Shopper, asking WHERE the various items mentioned may be procured, thus losing time.

The charm of ostrich trimming is pleasingly exemplified in the photograph reproduced on this page. When combined with satin, rhinestones, pearls and tulle it makes a costume of soft becomingness. For the benefit of those readers who design their own costumes, ostrich trimming may be purchased from 50 cents to \$1.50 a yard, depending upon the length of the frills.

Marabou trimming in all shades may be purchased from 15 cents to \$1 per yard.

Samples of ostrich and marabou on request.

Don't throw away your old silk stockings. They may be refooted, reshaped and resealed for 50 cents a pair. If you wish to avail yourself of this service launder the stockings, attach to them a paper bearing your name and address and mail them to The Shopper. They will be refooted with new knitted feet of the finest mercerized and silk thread, with triangle narrow point heel, which will triple the life of the stockings. In this connection, please give us your route well ahead, if not your permanent address.

We have on hand a number of folders showing natty Bramley suits, coats and frocks with hats, all on sale in a leading Fifth avenue shop. These are for small women and misses from 14 to 20 years, but they may be worn by the woman of 40 if she is small.

Another folder shows winter coats, hats and leggings to match for the kiddies from 2 to 6 years. Sent gratis on request.

Sadie MacDonald's Face Lifter restores youthful contour without stretching the skin or eyes. Adhesive plaster is placed in two containers attached to a rubber band that is passed over the head, under the hair. A hair-pin arrangement enables one to dress one's hair over the lifter at each side. It is being offered at \$5 for a limited time. If you will address Mrs. MacDonald, care of The Shopper, she will give you full particulars.

If any of you desire to select your lingerie from an exclusive mail-order catalog, quoting surprisingly low prices, drop us a line. The woman designing this dainty assortment also makes lingerie to order.

The Shopper has on hand a number of hand-made beaded necklaces, similar to the flat-tape Indian necklaces, but in up-to-date color combinations, offering a pleasing contrast to the dark-colored fall frock. They are offered to you at \$2, which is really a wholesale price, this amount being quoted to The Shopper, who offers them to you at the same non-profit cost.

Metallic cloth for draping that has a pleasing sparkle under the electric light and a strong body despite its transparency may be had in lengths of ten yards for \$1.25 per yard; 50-yard piece, \$1.10 per yard. Thirty-six inches wide. The shades are: Sunburst, solid orchid, canary, maize, blue, lemon, dark Russell, Harding blue, purple, lilac, jadeite and gray. Samples on request. Customers will be interested in this fabric as it makes charming ensemble gowns.

Artificial flowers, fruits, papier mache Egyptian vases, Sphinx, urns, etc., palm trees.

(Continued on page 42)

## IS MAKEUP A LOST ART?

We are wondering why managers who produce plays and directors who direct them do not have something to say to the players, especially to the principals, about that most important branch of the theater art, namely the matter of makeup.

For a long time we have intended writing a line or two relative to the manner in which many players in many New York productions make up their eyes. We dislike to believe that the managers and directors themselves do not know enough about the basic reason and art of makeup to constructively advise these offenders. However that be, it would appear that players are given a perfectly free rein

(Continued on page 42)

### MARGARET SOUSA



In her famous ostrich feather costume, worn in "You'd Be Surprised", at Covent Garden, London. (See Shopper's column for further comment.) —White Studios.

## MILADY'S BEAUTY BOX

"Bleach tan before it fades to sallowiness," advises Elizabeth Arden. "Nourish the skin with delicate oils to replace the natural emollients which have been parched by sun and dust." As so many of our readers are on tour and are unable to visit Miss Arden's beauty salon for treatment, we are going to list herewith two preparations used by Miss Arden in restoring sun-sallow skin to its original fairness:

### To Whiten the Skin

**Venetian Bleaching Cream.** A mild bleach and a soothing, fattening cream in one. Made of fresh lemons. Nourishes and whitens, removes roughness and tan after sports. For face, neck and hands. \$1.25.

**Venetian Special Bleach Cream.** A stronger bleach, for stubborn tan and sallowiness. Will diminish and remove sunburn, freckles, collar marks. \$1.50.

Order the above preparations thru The Shopper, who will see that your order receives special attention.

Online keeps curls and waves in place unusually long. One dollar per bottle. Used as the basis of a semi-permanent wave, lasting ten days, by a New York hairdresser.

Novena Pasta preserves, refreshes and whitens the skin. When thinly applied to the neck, shoulders and arms it produces that "mat" tone that is considered so beautiful. Applied to the hands it whitens them, keeping the skin soft and supple. An invaluable aid to the perfect stage makeup. \$1.50. One of the celebrated Rubinstein products.

Mme. Rubinstein also makes an eyelash cream, which stays the falling of eyelashes

(Continued on page 42)

## GLIMPING THE MODE

### RED LIGHT ANNIE'S DRAMATIC COSTUMES

Mary Ryan appears in the first scene of "Red Light Annie" as a village bride, wearing a tan tailleur entirely too smart for so unsophisticated a lass, but nevertheless worthy of comment. It is a tan coat frock set off with white linen collar and cuffs, modish brown velvet tam, light tan hose and brown suede pumps.

In another scene, after she arrives in the wicked city and her husband is sent to prison for a crime that he didn't commit, Annie is seen in a nondescript costume that truly proclaims "small-town class" and presents a foil for the red velvet gown worn by Annie after she becomes a cocaine addict and known notoriously as "Red Light Annie". The red velvet gown is enlaced by a rhinestone stomacher and shoulder straps, the skirt gracefully draped to the side to reveal silver pumps with hose to match. Jade earrings lend a color note that emphasizes the tired blue of Annie's eyes, while the red of the gown and the red glints in Annie's blond tresses make her "all lit up" indeed.

Warda Howard, as the naughty Mrs. Martin, who assists in our Annie's downfall, looks very stately and distinguished whenever she appears, especially in a gown of green and gold brocade, with a vampire-like cape of black chiffon, bordered with gold designs, that features bat-wing sleeves and a long, pointed train.

### SHIRLEY MASON IN THE "ELEVENTH HOUR"

Is a charming contradiction to the assertion made by style extremists that the waistline is to rest on the knees. She presents the straight, "tubelike" silhouette, in a gown of brocaded metal cloth, with a straight front tier of gold cloth on which is set horizontal borders of monkey fur.

### MADGE KENNEDY IN "POPPY"

The tuneful musical comedy at the Apollo Theater, also turns a saucy back on the long waistline by adhering to the fitted bodice and normal waistline effect in a series of charming frocks, alluringly feminine creations of ruffles, laces, ribbons and petals.

The chorus girls, too, in "Poppy" are delightfully girlish and feminine in gay-colored cotton frocks generously trimmed with frills. Silk plaids and gingham as well as the luncheon theme are played up to splendid advantage in shades of blue, pink and orchid. White gowns of period bouffancy are enhanced with hand-painted color motifs.

### CAROL McCOMAS ON PSYCHOLOGY OF CLOTHES

We were admiring the Dresden silk dress which Carol McComas, as the heroine of "The Jolly Roger", at the National Theater, New York, wears on the desert island after the captain of the pirate ship penetrates her cabin by disguise, a period dress with pointed bodice and lace frills.

"I had such a DIFFICULT time to make it look worn and soiled," exclaimed Miss McComas.

"Worn and soiled?" we asked, puzzled. "Oh, DON'T tell me it doesn't look worn and soiled," lamented Miss McComas, "after all my daily pilgrimages thru the theater with it wiping up dust and dirt."

We looked again. Sure enough, the dress WAS soiled and ragged in places.

"Goes to show that the proof of the gown is in the way it is worn," said we paying tribute to Miss McComas' personal charm that so fills the eye and mind that neither has the inclination to note details of clothes.

"Critics are not always infallible judges of the worth of a costume," remarked Miss McComas roughly. "Once, after I had spent days searching for a gown that would fit the personality of a young lady in moderate circumstances and finally bought an unpretentious little dress for the modest sum of twenty dollars, a dramatic critic said in his column that he couldn't reconcile my gorgeous plumage with the income such a character would have enjoyed."

Those who have seen Miss McComas in the modest but smart tailleur she wears in every-day life would never suspect that this young actress gives plenty of time to the planning of her stage clothes. She always visualizes the character she is to portray fully clothed. She then designs and makes up the clothes (not in an expert manner, she says, but sufficiently well to enable a costume to copy them). Having preconceived notions of how a runaway boy should look, Miss McComas decided to costume the pirate lad herself. She encountered difficulties. She was unable to find boy's clothes that were sufficiently worn so she was obliged to buy clothes of an inferior quality and appoint herself daily duster of the National Theater. Woolen stockings of the roughest kind lend a note of realism to the cabin boy costume ensemble.

"I do not feel comfortable in clothes that do not harmonize with my mental idea of how a part should be costumed," said Miss McComas. "Clothes must fit the character."

(Continued on page 42)



# CRE-O-DENT

## An Active Remedy For The Treatment Of PYORRHEA

If your gums bleed when you brush your teeth, if your gums are spongy or loose and keep receding from the teeth, if your teeth are sore and sensitive you have PYORRHEA. When you notice these symptoms, quick action is required, not only to save your teeth, but also to prevent many dangerous diseases for which PYORRHEA is responsible.

Don't let the PYORRHEA germ attack the whole system and undermine the health. Remedy this dangerous disease of the gums at once before the poisonous pus has had a chance to carry some serious disease into your system. Start the CRE-O-DENT treatment at once, using it every day, as CRE-O-DENT is a preventative as well as a remedy.

CRE-O-DENT when used as a daily mouth wash will aid in purifying the breath, heal and harden the gums, keep teeth from decaying and prevent disease of the entire oral cavity.

CRE-O-DENT is not sold at drug counters; it comes to you direct from the laboratories. A large bottle of CRE-O-DENT will be sent to you, postpaid, upon receipt of ONLY ONE DOLLAR.

Send all orders direct to  
**CRE-O-DENT LABORATORIES**  
1052 Third Avenue, NEW YORK.



Beautiful Your Face and Hands by washing them with

**Valaze Beauty Grains**

says:

**Helena Rubinstein**  
World-Famed Skin Specialist

Used in place of soap, this penetrative wash clears the skin of blackheads, refines the pores, corrects oiliness and "shine" and is mildly bleaching. Sifter top container. \$1.00.

Write for Secrets of Beauty and advice on the care of your skin.

*Helena Rubinstein*

46 W. 57th Street, New York City  
Chicago, Detroit, London, Paris.

The Guardian of a Good Complexion



Holds the centre of the Stage

**Hair Nets**

SPECIAL TO BILLBOARD READERS  
2 Doz. for \$1.00.

Nets are made of real human hair, guaranteed double strength. Obtainable in all colors except red and white. Cap or fringe styles. Some better made. State color and style, with name and address. Cash, money order or stamps accepted.

**INTERNATIONAL COMMODITIES CO.**  
228 East 17th St., New York City

**THE BURTON SHIRT CO., INC.**

Shirt Makers for more than Quarter Century.

Custom Shirts as Low as \$3.50

Imported and Finest Domestic Materials.  
115 West 42d Street, NEW YORK CITY.  
101 Prince Street, New York City (Workrooms).

Tell them you saw their ad in The Billboard.

# MANSTYLES

Clothes Make the External Man and Often Clinch the Engagement



THE \$25 TUXEDO

Here is a sketch of the \$25 tuxedo. We have received so many requests for booklets illustrating this garment that our stock of same is now depleted, so we have had it sketched.

This smart dinner coat is patterned after the prevailing English model, having a rather short coat and a long soft roll to the collar.

The Shopper will be glad to fill your order for the tuxedo.

Have your shirts made to order, making selection of the fabric from swatches or samples, which will be sent you on request. The shirt maker specializing in made-to-measure shirts charges as low as \$3.50 per shirt. Correct fit and sleeve length assured by a complete measurement chart which will be sent with samples.

We still have on hand copies of the interesting make-up booklet, which not only gives dependable hints on character and other make-up, but tells all about the advantages of buying grease paint in collapsible tubes. Send two-cent stamp for copy of booklet.

To return to the subject of the dinner coat, we wonder if our readers have noticed that there is vulgarity in the common practice of wearing nonchalant-looking knockabout hats

IRENE BORDONI



Star of "Little Miss Bluebeard", at the Lyceum, New York, wearing the pajama costume mentioned in last week's "Glimpsing the Mode" column. They are made of jade green satin, with sash of shrimp-colored sash, embroidered in Turkish colors. —Photo by Pash Bros., New York.

with the tuxedo. Not that we despise nonchalance. On the contrary everybody admires that quality that so few men carry gracefully, but it belongs to the realm of workaday and sports apparel.

There is only one correct hat to wear with the tuxedo and that is the black derby. It is dignified and harmonizes with the dinner coat. A second choice is the soft black felt of evident good quality. In other words, black and white are the proper colors for evening wear.

Be sure to read the article on makeup on the feminine frills page, and perhaps you will see something that the wife has been wishing for listed in The Shopper's column.

"Tonpets" is the subject of an interesting booklet on hair goods, profusely illustrated. If you desire one of these catalogs and desire to keep your inquiry confidential, simply address "Roberts", care of The Shopper. We will see that your letter is reforwarded to the toupet maker unopened.

There is a hair specialist in New York who is having wonderful results in curing baldness. (Continued on page 42)

## A Dainty Deodorant



It is a smooth, white, unscented cream—soothing and very refreshing. It eliminates odor of perspiration. It gives to the body a wonderful sweetness throughout the day and night. All that is necessary is to put a little under the arms—anywhere. Send 25c for a jar today.

**EVERSWEET CO., 62 Cliff Street, New York**

## Nature's Dandruff Remover

# "Funori" SHAMPOO

USED IN JAPAN FOR 1000 YRS.  
MARVELOUS HAIRWASH GRANULES  
**50¢ AT YOUR DRUGGIST**  
OR SEND DIME FOR TRIAL PACKAGE TO  
**MANGO TANI CORP**  
3 WEST 29th ST. N.Y.

## WIGS of All Descriptions

# LEICHTNER'S & STEIN'S MAKE-UP

**The Kettler Company**  
32 W. Washington St., CHICAGO

## WRINKLES

Oriental Creme Damascus

prevents and removes Wrinkles, Crosses' Feet, Rough Skin, Enlarged Pores and Improves all Skin Surfaces. Used by prominent society theatrical and musical people throuth the country.

\$1 the jar by mail  
**Madam Marie Shields,**  
162 W. 48th St., N. Y. C.



## REFOOTING

Don't throw away your old silk stockings. Have them refooted, Reshaped and Steamed. Guaranteed refinished like new. We use the finest mercerized thread. 50c PER PAIR.  
Launder first and send stockings parcel post. Return cash or money order under separate cover. Black or White Stockings are O. K. Colored ones must be dyed black to insure perfect matching of color. Add ten cents per pair for dyeing.  
**ROSE-WELT HOSIERY MILLS,**  
Dept. B, 168 Fifth Avenue, NEW YORK.  
Circular Upon Request

**STAGE CAREER AGENCY**  
(Connected with Louis Hallett's Office and The Little Theatre Service Bureau.)  
The Only Institution Combining Training and Engagement, which is a Guarantee of One's Talent, saving much of Time and Expense of School Term, and meeting All Requirements of Managers.  
1493 Broadway, Suite 423, New York.

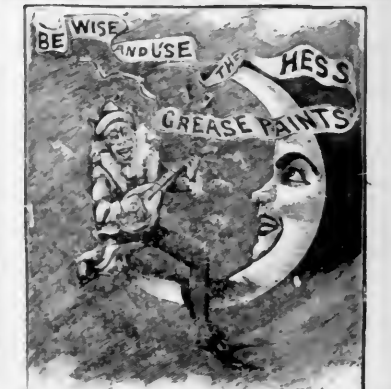
**SILK SHIRTS**  
DIRECT FROM MANUFACTURER  
SAVE 1/2 TO 2/3 EACH  
SEND FOR SAMPLES  
**PIONEER SHIRT CO., 87A Fifth Avenue, New York.**

# J. GLASSBERG'S

New Fall Models of Highest Qualities.  
**SHORT VAMP SHOES**



Theatrical and Street Wear Slippers.  
Patent Coltskin with Dull Kid Trimming or Otter Suede, with Kid Trimming to match. Also Brown Satin with Suede Trimming to match. Other models in cross or plain strap effects in all leathers.  
Sizes 1 to 10, A to E E. Send for Catalog B.  
**290 Fifth Ave.** Both between 30th and 31st Streets,  
**511 Sixth Ave.** NEW YORK.  
10% Discount to Theatrical People.



THE HESS PERFUME CO., Rochester, New York.

for a sunburned skin

**ELIZABETH ARDEN** recommends her famous **VENETIAN CLEANSING CREAM**. Soft, melting; penetrates the pores, dissolves and discharges all impurities; cleanses gently, thoroughly. Supplies natural oils dried by wind and sun, soothes and heals, keeps the skin smooth and supple. Prevents burn and peeling after exposure. \$1, \$2, \$3.  
Send for NEW edition "The Quest of the Beautiful." Write for Elizabeth Arden's personal advice on care of your skin.

**Elizabeth Arden**  
673-R FIFTH AVE., NEW YORK  
25 Old Bond Street, London.  
9 Rue de la Paix, Paris



**PERSONAL WOVEN NAME TAPES**  
Best way for marking all articles of wearing apparel. Your name woven on fine white cambric tape in absolutely fast color lettering, strong, durable and will last as long as the article to which they are attached.  
Only positive means of identification and prevents loss of articles. Can be furnished in small quantities of one gross of a name at \$3.00 per gross. Sent upon receipt of price. Orders filled in one week.  
**UNITED STATES WOVEN LABEL CO.,**  
36 West 34th Street, New York.

**FREE BEAUTY BOOKLET**  
explaining how the FAMOUS MARVO LIQUID SKIN PEEL PREPARATION removes all surface blemishes, freckles, pimples, blackheads, Eczema, dandruff, etc. Wonderful results guaranteed absolutely Painless and Harmless. Produces healthy new skin as Nature intended you to have. Write NOW before you turn this page—for full details and free "MARVO BEAUTY BOOKLET" MARVO BEAUTY PREPARATION, 1658 Broadway, Dept. 52, New York.

Reflections of Dorothea

Here's hoping that on Fortune's Face You'll never see a frown, And that the corners of your mouth May never be turned down.

That is the advice I gave to my friends and colleagues who came to bid me adieu before taking the road. No matter what happens in the company or what the adversities may be, remember to keep a stiff upper lip.

From the reports I hear, the season is moving very rapidly, especially on the "Gay White Way". I am so excited over the many activities that are going on that I feel I must put forth every effort to win my fight so that I can get back. Even dear Nellie Revell could not resist the temptation to stay away any longer. She just had to get nearer to the Rialto. When I received her letter telling me she was leaving the hospital after four years of confinement, and was taking a suite of rooms at the Hotel Somerset, I cried for joy because I know what it means to suffer. Miss Revell very kindly shared some of the flowers and fruit which she received with me. She is always broadcasting good cheer.

One of my most delightful afternoons was created by a visit from Beulah Berson, prima donna of "George White's Scandals", now playing at the Globe Theater. Since it was impossible for me to see the performance, Miss Berson did the next best thing by bringing some of the choicest bits of the performance to my bedside. She sang several of the popular numbers from the show. When I told Miss Berson, in all sincerity, that it was easy to understand her success, with such a glorious voice, she modestly declared that the credit was due her wonderful teacher, Cora Remington Hill.

Miss Berson came to see me with Mildred Holland. We all know Mildred Holland or have heard of her.

Madeline Goodwin, of the Leonard Players, repertoire, has written me that this company closes in three weeks. She expects to come East to play character parts for a large picture concern. She has told me that I would be the first one she would come to see.

I just received a letter from M. Tello Webb, of the "Whispering Wire" Company, now playing in Chicago, that Miss Kay Laurel, leading woman of the company, entertained the members of the company at a birthday dinner at the Lake Shore Drive Hotel Wednesday, September 5. A good time was had by all. They were also entertained at dinner at the Congress Hotel by Eleanor Brent, well known in stock and production circles, and recently married to Harry Poole, wealthy coal operator, of Des Moines, Ia.

I was asked: "Have you any men readers?" Oh, yes; I have and I want to thank my men readers for the interest they have taken in my column.

Bert E. Chapman, who played Mike in "The Last Warning", on Broadway, and who is going with Tom Fallon's new show, which is expected to open early in October, gave me a subscription to The Billboard. I also received a subscription from Charles Hollis, a non-professional, but interested in all things theatrical; also one from C. H. Bett, of Utica.

Another one of my men readers, Clifford R. Crook, of Great Bend, Kan., writes me that, altho he has been deaf all his life, he has always been interested in things theatrical and

has been a reader of The Billboard for many years.

I greatly appreciate all the "collumications" I receive from my dear readers. They have brought me a great deal of cheer and happiness. Hope they will continue to come in. I shall try to answer all my letters either thru my column or personally.

Dorothea Antel

GLIMPSE THE MODE

(Continued from page 40)

is really an inspiring task to make clothes a part of one's role by developing them along with the character idea."

MILADY'S BEAUTY BOX

(Continued from page 40)

and eyebrows and promotes their growth, darkening them at the same time. The Shopper recommends it with confidence, knowing that it is noninjurious. \$1.10.

THE SHOPPER

(Continued from page 40)

tinsel and jet glitter in various shades for imparting glitter to costumes and scenery are the subject of an assortment of catalogs and samples sent out by a reliable firm. When asking for this assortment please state specifically what you are interested in.

Thinking of reducing a double chin? There is on the market a cream prepared especially for this purpose, a cream that is pleasant to use and very quick in action. As it contains

com... of the kerosene oil and the gas foot-light: a bit more pink or red was necessary in the makeup. The lashes were defined by a thin line of black or brown at the edge of the upper lid and on the lower lid from the outer corner inward toward the nose to the point where the lashes cease, as we know they do not extend the entire length of the lower lid. This was the makeup of those days. Then came the electric foots, with spotlights from gallery and wings, and a still heavier application of pink or red was necessary to offset the toning-out power of the stronger lighting system.

Now what about the makeup above the eyes? As our natural light comes from above, from the sun, there is naturally a shadow on the upper part of the eye-socket. The footlights, however, reversed this order of things, shooting the light from below, thereby lighting up the upper socket and obliterating the natural shadow. To compensate for this lack of shadow it was necessary to use a shade of light red also above the eye. To further accentuate the eye "loading" the lashes with melted grease paint or cosmetic became the vogue, while the line defining the lashes was carried out in continuation of the upper lashes and joined to or blocked in with a similar line from the lower lashes, giving the eye a larger or more open appearance. To depict character or age the shadow above the eye was accentuated either with gray, carmine or brown—the latter in extreme old age—these shadows appearing also below and about the eye, indicating, as desired, either a slightly or a greatly sunken condition of the eye-socket. So much for the why and wherefore as to makeup for the eyes, and especially as to the employment of shadows above the eyes.

But today comes our lady of the stage and, thru sheer ignorance of the reason for makeup or in utter disregard of even the rudiments of the art, daubs her entire upper eye with solid blue from the tips of her lids to the very

HARD WORDS

- "DE WEERTH" (du-'we:ut), Ernest ('u:-nist), Dutch artist, designer of stage settings for Morris Geat and Max Reinhardt.
"DU SOUCHE" (du:'soo:'shei), H. A. American dramatic author.
"ENESCO" (e-'nes-ko.oo), Georges, composer and violinist.
"JERITZA" (dzu-'rit-se), Marie, Austrian star in the Metropolitan Opera Company.
"LEIBER" ('lai-bu), Fritz, American actor.
"MUDDIE" ('myoo-di), Leonard, English actor.
"RUHR" ('roo-ud), English pronunciation, rich coal fields along the Ruhr River in Prussia, near the Rhine. German pronunciation (roo:ri) with the r-sounds trilled.
"SCHUYLER" ('skal-lu), Phyllis, American actress.
"TRUAX" ('troo-aks), Sarah, American actress.
"WARING" ('we:u-ring), like the word "wear", Herbert, English actor.
"YVAIN" (i-'vain), Maurice, composer, author of the music of "En Douce".
"ZIMBALIST" ('zim-bu-list), Efrim ('ef-rum), violinist.
KEY: (i) as in "see" (si:), (i) as in "it" (it), (e) as in "met" (met), (ei) as in "day" (dei), (eu) as in "there" (dhe:u), (ai) as in "at" (at), (ai) as in "ice" (ais), (oo) as in "boot" (boot), (oo) as in "look" (look), (oo) as in "go" (go.oo), (aw) as in "law" (law), (aw) as in "on" (aw), (ah) as in "father" (fah:thuh), (a:) as in "urge" (u:dz), (u) as in "water" (waw:tu), (uh) as in "but" (bubt).

ingredients hard to procure the price is necessarily high, \$5 a jar. You simply apply it and pat or massage it in to the particular part you desire to reduce.

edge of her eyebrows, the tone ranging from a cobalt to a dark green-blue—sometimes even to what appears from the front as an ultramarine—and then, just for good measure, plaster her entering upper lids with BLACK in addition, often leaving it "wet" or unpowdered, and carrying this color to as much as a quarter of an inch wide about her entire eye. This picture may seem slightly exaggerated to the casual reader, especially to some of the profession, but we can vouch for the fact that one such makeup appeared in a production on Forty-second street the past season, worn by the principal lady of the cast, marring the beauty of the wearer, marring the "picture" in every scene in which she appeared and greatly marring our enjoyment of the whole. Try as we would—and we did try—we could not for an instant dissociate those eyes from the balance of the play. They jarred! They were superlatively unnatural and out of all semblance to anything human that one had ever seen or that could be conjured up even by a fevered imagination. Many specific instances almost as bad and equally absurd could be here recounted from among New York productions.

The ladies in the musical shows and revues seem strongly given to this exaggerated makeup, we of the audience simply sitting submissively and hoping that some day even they may experience a renaissance. But we cannot condone this offense in dramatic offerings. It should not be; and managers who produce plays and directors who direct them should, at the dress rehearsal, indulge in a little friendly admonishment or instruction (if necessary) to see to it that our senses should not be so offended by this flagrant disregard of one of the most important arts of the theater.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

THE SPOKEN WORD

(Continued from page 39)

cession of "your" and "door". H. B. Warner in "You and I" pronounced "aur" as (shaw:), and Mr. Warner is a cultured speaker whose speech as a whole does not sound especially British. But even in cultured British speech (shoo-u) is the preferred pronunciation and it is standard in America.

"Ear" and "fear" have the sound of -i in "it", followed by obscure -e (i-i) and (i-u). Webster is entirely wrong in representing that the first vowel sound is the e-sound in "eve". Even if you think you follow Webster in these words you probably do not. It takes a special effort to pronounce "ear" and "fear" with the sound of -e in "cheese". Just try it once.

"Hog" and "log" have an aw-sound, not an ah-sound. You appear to pronounce the second syllable of "geometry" with an aw-sound which is correct. This is the lax aw-sound in "non", "hog" and "log". All aw-sounds require some lip rounding. An ah-sound in these words should be corrected.

"Literature" in formal and careful speech is ('li-tu-ru-'tyoo-u) in less formal speech it is ('li-tu-ru-'tshu). Some speakers in America say ('li-tu-ru-'tshoo-u), but this pronunciation is not favored by careful speakers.

"Miniature", pronounced ('min-yu-'tyoo-u), is favored by American speakers. The British favor ('min-yu-'tshu). The termination "ture" in unstressed syllables becomes weakened in ordinary speech. When it is stressed as in "immature" it becomes (-yoo-u). Compare "literature" ('li-tu-ru-'tshu) and "immature" ('i-mu-'tyoo-u).

"Geometry" in Webster is (dzh-'aw-mi-tri).

Webster gives no long e-sounds, like -e in "eve", as you appear to indicate. The diacritical marks in these words represented modified vowel sounds. Altho Webster does not specifically say that the sound is an i-sound, the Webster key plainly states that the sound "tends toward that of -i in 'hi', which it often becomes in colloquial speech". I doubt if your letter correctly represents the pronunciation of the famous speaker that you refer to. He may have said (dzh-'aw-mi-ri) with the sound of -e in "met" in the third syllable. If he were a very deliberate speaker he might be excused for using this strong form pronunciation. If he used strong forms thruout his discourse sounding terminal "ed" in "faded" with the e-sound in "met", his speech is "oratorical" and artificial. Weak form pronunciations are used by the best speakers on the platform.

"Tomorrow" has one r-sound in pronunciation (tu-'maw-roo-oo).

"Circumflex" has no r-sound in pronunciation. The first syllable has a pure vowel sound. When you say "air", what is the first vowel sound you make? Listen to that first vowel sound and prolong it without moving the tongue. Stop that sound without moving the tongue. That exercise will give you the pure quality of the vowel in "air", properly pronounced. The word is (su:). All that the "r" does in this case is to make the vowel longer. The first syllable of "circumflex" is (su:) and the word is ('su:kum-pleks).

I am happy to hear that the Spoken Word is used in your English classes to "stamp out the dialect". When you get out in the world you will be rewarded for the study you are now giving to this subject. There is an open-minded and unprejudiced interest in the subject of Standard English at the present time. In the schools of the South and Middle West this subject is receiving careful attention. The Southerners have a good deal of sentiment for their Southern dialect and they will continue to speak it among themselves. But as citizens of the world they wish to know Standard English and they are making every effort to have it taught correctly in their schools. The teaching of English has new importance in every school considering this new interest in pronunciation. Send in your questions as often as they arise.

Twenty-Six Thousand Too Many

At this very moment this city holds TWENTY-SIX THOUSAND active cases of Tuberculosis, of which approximately one-half are NOT under medical care.

Thousands of CHILDREN are under-tourished and are in daily contact with this needless scourge.

The big, plain fact is that Tuberculosis is a social disease and that, strictly speaking, it should not exist at all. It means simply the presence in this or any other community of bad housing, poor or insufficient food, lack of fresh air, overwork and too little rest.

THE PUBLIC MUST BE PROTECTED. THE FIGHT MUST BE KEPT UP!

If you have a cough or a cold that "hangs on", see your doctor. Have a thorough medical examination once a year.

For the good of New York, we shall be glad to give helpful information, without charge, to all who may inquire of us.

SPECIAL NOTICE—The fight against Tuberculosis is organized in all the large cities of this country and Canada, also in many of the smaller ones. If you are too far distant from New York to consult us directly, we suggest that you make inquiry of some Anti-Tuberculosis organization in whatever city you may be (using the local Telephone Book or City Directory to get street and number), and you will undoubtedly be able to get proper information, equal to our own, without delay or difficulty.

New York Tuberculosis Association 10 East 39th Street.

MANSTYLES

(Continued from page 41)

We would like to give you her name and address if you are in the city. Or if you are not in town she will be glad to send you the reparations with instructions by mail.

Speaking of hair, there is a two-liquid preparation that instantaneously restores gray hair to its original color. It leaves the hair soft and lustrous. Not affected by sea air or damp climate and does not streak. Price per package, suitable for one head, \$2.50.

If you are in need of fabrics read The Shopper's column. No matter what your requirements are we can put you in touch with the right dealer and the right price.

Credent is an excellent mouth wash for those afflicted with Pyorrhea. It heals and hardens the gums, purifying the breath and arresting decay. A large bottle costs but \$1. Speaking of this distressing condition of the teeth, there is a dentist in New York who makes a specialty of filling such teeth without pain. He is oral surgeon of a New York hospital. His name and address on request.

Dainty women who realize the value of a deodorant that is unobtrusive in fragrance, without the slightest suggestion of disinfectants, will appreciate a delicately fragrant cream deodorant that will keep the person sweet and free from all suggestion of perspiration without staining the apparel. Small jars, 25 cents. Large size, 50 cents.

IS MAKEUP A LOST ART

(Continued from page 40)

to use the blue and the black cosmetic stick with a heavy and lavish hand in apparent disregard of the "effect" created and the "picture" presented by them when they step on the stage. We find the ladies of the stage the principal offenders in this regard, the masculine members confining themselves more closely to the laws of natural human appearance.

During the past several seasons we have witnessed many Broadway productions in which there was omnipresent the very distracting element of incongruous makeup of the eyes of the women members until we felt at times that we could fairly shriek in revolt. Surprising it is that these women are permitted to "go on" with a makeup that is not only grotesque, but positively hideous and extremely offensive to the artistic sense of those who sit in front expecting to see the "mirror held up to nature". If nature were ever anything like the pictures presented on the stage by some of these ladies then we must indeed more resemble some species of hobgoblin of the moon or of Mars rather than people of this terrestrial planet which we occupy.

It would appear that some of these players had simply stumbled and fallen into the "business" and that in their mad haste to "get on the stage" and into the glare of the lights they had had no time for—or had completely overlooked—the matter of acquiring that most important art of the theater—the art of makeup.

In the beginning of the theater there was doubtless little or no makeup used in straight parts. It was unnecessary, there being no glaring lights to pale into a ghastly yellow the natural flesh tints of the face. With the

**DRAMATIC NOTES**

(Continued from page 25)

pictures for several months. Miss Kelly plans to return to the stage this season.

Josephine Drake, who appeared in the try-out engagement of "Nobody's Business" at the Ohio Theater in Cleveland, will play her original role when Robert McLaughlin presents Guy Bolton and Frank Mandel's play in New York next month.

A. H. Woods will give Marlin Brown's new play, "Polly Pearl", a preliminary opening in Stamford on October 12, in which Mary Nash will play the same part. Brown's part was formerly known under the title of "A Gentleman's Mother".

Helon Hayes, who recently returned from Europe, will be seen in a new play next month under the management of George C. Tyler. Miss Hayes was last seen in New York in the Kaufman-Connelly comedy, "To the Ladies".

"Benvenuto Cellini" will be produced in New York this season and Lionel Atwill will play the title role. B. C. Whitney will sponsor the production. Atwill heretofore has been identified as a Belasco star, having appeared under the latter's management in several plays.

"Top Hole", after a preliminary tour of two weeks, was forced to close last week in Asbury Park. Eugene J. W. Conrad and George V. Dill, the sponsors, announce that their golf comedy will be presented later in the season following necessary revisions of the script.

Alfred A. Aarons will offer a series of special matinees of "Beau Brummel" in conjunction with his production of Booth Tarkington's "Magnolia" at the Liberty Theater, New York, in which Leo Carrillo will essay the role made famous by Richard Mansfield. Arnold Daly's production of "Beau Brummel" has been the only attempt made in recent years to revive this old play.

"The Four-in-Hand", having opened and closed in rapid succession last week, affords an earlier showing at the Greenwich Village Theater of Mrs. Marguerite A. Barker's production of "The Shame Woman", a drama by Lulu Vollmer, author of "Sun Up". Also scheduled for this house is "The Flight to Venice", a translation from the German of a George Kaiser play.

Lewis & Gordon will open their production of "The Nervous Wreck" next week at Ford's Theater in Baltimore, with Otto Kruger and June Walker playing the principal parts. This comedy, by Owen Davis, was tried out recently in Los Angeles by Sam H. Harris in association with Thomas Wilkes. Charles Ruggles was seen in the leading role in the Coast production.

Stuart Walker is aiming to present his production of "Time", a drama by Arthur Henry, in New York some time this fall. He will try out the new play at the Cox Theater in Cincinnati, after which it will be sent on a short tour. Margaret Mower, Dorothy Francis, Marie Curtis and A. H. Van Buren comprise the principal members of the cast. Henry is the husband of Clare Kummer, the playwright.

Mary Carroll, who appeared in Thomas P. Robinson's new play, "Brook", which closed at the Greenwich Village Theater, New York, after a brief span of two weeks, is now a member of the Green Ring, a co-operative organization of players, dramatists and directors. Edward Goodman and Cleon Throckmorton have just been added to the board of governors. This new group will sponsor a number of plays in the course of the coming season.

"The Open Road", the joint effort of Clifford Demler and Harry MacCollum, has been accepted for production by Carl Reed and James Shesgreen and is said to be a romance of Gapsy life. It will be given a try-out performance out of town early next month. This firm also announces the presentation of John Hunter Booth's new play, "Holling Home", which was produced last spring and summer in Chicago with Donald Brian in the leading role.

Len Shaw, popular and well-liked dramatic critic of The Detroit Free Press, had the following to say about The Billboard's Fall Number in his newspaper: "If anyone in any way troubled with any branch of the amusement field in America escaped attention in the current issue of The Billboard, the weekly theatrical digest and review of the show world, that has its home in Cincinnati, it is not apparent to the casual observer. The Fall Special is quite the largest and most comprehensive publication of its nature within memory, comprising between its gaily illustrated covers 224 pages filled with the news of the various branches of the show business catering to the public."



(Communications to Our New York Offices)

**"DIGGELDY DAN" AGAIN**

**A**BOUT a year ago I had the pleasure of reviewing "The Adventures of Diggeldy Dan", by Edwin P. Norwood, and now its successor comes along. This time Diggeldy Dan is on the job again: in a volume called *In the Land of Diggeldy Dan*, taking his little friends on little trips to strange and fanciful places.

Edwin P. Norwood is on the publicity staff of the Ringling Bros. and Barnum & Bailey Combined Shows and turns gracefully from the task of convincing the public that the "Big Show" is bigger, greater, better and grander than ever to the writing of fairy stories. He does not get away from the circus atmosphere in doing it, tho' No, indeed. He is far too wise for that. His hero is a circus clown, and one can but admire the wisdom displayed by Mr. Norwood in combining the atmosphere of the circus with the goings-on of the fairies. What could be better calculated to arouse the interest of his juvenile followers than that?

Diggeldy Dan lives in a land of spangles and tents, and he unlocks the cages of the animals. The animals have one hour to do what they like in and to go where they please. The stories deal with the adventures of these animals collectively and with the Sweet Lady with the Blue, Blue Eyes, who rides on the White, White Horse. And charmingly they are old, too. The yarns show great fertility of invention and a complete knowledge of what will attract a child's fancy.

It strikes me that in these and the other stories of Diggeldy Dan Mr. Norwood has struck a new note in the telling of fairy tales. Most of our fairy stories come from foreign sources and deal with foreign ways of thought. Of course, this adds to their attractiveness. One can believe that the fairies live in places other than the ones we see every day. It is mighty hard to believe that they are in your own backyard. Now Mr. Norwood has succeeded in holding his fairies in an atmosphere that is at once familiar and strange to the child. A kid could readily believe that any kind of miracle might come to pass in a circus, still he knows the circus for a tangible entity. Did he not sneak out at four in the morning to see it unload? Did he not see the parade? And did not his father buy tickets to see the show? And did he not feed peanuts to the elephants? You can just bet he did! He knows the circus is a real thing, but he also knows there are strange and noble didoes out up there. He knows there are clowns, and Diggeldy Dan is a clown. Perhaps he may have seen Diggeldy Dan himself when he saw the circus and did not know him. Yes, it was a great choice of locality that Mr. Norwood made for his stories.

I am interested in *In the Land of Diggeldy Dan* because it is written about showfolks by one of them. I believe it to be a corking children's book, and I think Mr. Norwood has done his job with notable skill. It would be well for my readers to keep this book in mind for the Christmas season. It is not so far off and I miss my guess woefully if it does not make a most acceptable gift for a child. It will arouse his wonderment and will give him a glimpse of the wholesomeness of the circus, as well as its glamour. Also, if you have not yourself reached that intolerable stage of sophistication where fairy stories mean nothing to you, read it yourself.

**SOME ONE-ACT PLAYS**

When Kenneth Sawyer Goodman died one of our most promising writers of short plays passed along. I have long been of the opinion that "The Wonder Hat", which he wrote in collaboration with Ben Hecht, is one of the finest fantasies so far produced in America. How much of that little play was Goodman's work I do not know. Judging from *More Quick Curtains*, a volume of his one-act plays which has just been published, I should say the major part. Certainly there is more of the flavor of Goodman in it than of Hecht.

*More Quick Curtains* contains six one-act plays, of which I liked the best *The Green Scarf* and *The Parting*. The first is a dialog between a man and a woman, strangers to each other, who meet on a park bench late at night, both prepared to commit suicide. They are in each other's way and, besides, have come illy prepared for the task in hand. One might say that there was mighty little humor in such a situation, but Goodman skilfully guided it along the path where the laughs were to be found, and there are plenty of them, if well played. Perhaps the piece is a trifle overwritten. Some of the dialog is strained a bit to get an effect, but this is a minor objection when the general excellence of the playlet is considered. There are only the two characters in it and it is a difficult job getting a coherent and complete story out with just a pair of players. Nevertheless, Goodman succeeded in doing it and *The Green Scarf* should make a very acceptable piece in a bill of one-act plays.

The other play which I admire is *The Parting*, a short, crisp melodrama of the Franco-Prussian War. A spy is trapped, from a source he least expects, just as he is about to reveal the weak spots of the Paris defenses to the enemy by means of messages sent by carrier pigeons. The suspense is well kept up and an atmosphere of tense ness is inherent in the playlet. It would have to be very badly played not to get this effect out.

The other plays in *More Quick Curtains* are: *The Red Flag*, *Behind the Black Cloth*, *At the Edge of the Wood* and *Dancing Dolls*. They are all good, but do not measure up to the remaining pair. In my opinion, I hope I am not misunderstood and, by this, thought to mean that these four plays are to be despised far from it. They are much better than many one-act plays I have read. They rank with some of the best writing being done today in this country. What I mean is that *The Green Scarf* and *The Parting* are more than ordinarily good plays and in this reviewer's eyes, the best of the six plays in the book. I would suggest that all those interested in the production of one-act plays go thru *More Quick Curtains* very carefully. There is material here that is almost bound to please any audience, and the author planned his characters so well that they will be easy to cast and play.

**IN THE MAGAZINES**

*Arts and Decorations* for September has Music and the Women's Crusade, by Chittenden Turner, which tells what the National Federation of Music Clubs has done for music in this country, and a page of four good caricatures of stars done by an unnamed artist.

*The Ladies' Home Journal* is continuing the story of Mary Pickford's life, as told by herself, in the September issue.

*IN THE LAND OF DIGGELDY DAN*, by Edwin P. Norwood. Published by Little, Brown & Company, 34 Beacon street, Boston, Mass. \$1.75.

*MORE QUICK CURTAINS*, by Kenneth Sawyer Goodman. Published by The Stage Guild, Railway Exchange Building, Chicago, Ill. \$1.50.

**YOUR FIRST INTRODUCTION**

to your audience is through your lobby display. Just as shabby clothing proclaims the shiftless man, so do poor photographs pre-empt your audience against you even before you go on for your act.

Your business is to make brilliant, snappy photographic reproductions from any original, minus the objectionable points and defects of the originals—to properly introduce you, as it were.

Every job carries our PERSONAL GUARANTEE. If our work doesn't make good, we will.

Our prices are so low you wouldn't believe it possible.

Send \$1.00 and any photo for sample up to 11x17 which amount will apply on your first order. Full price list will also be sent you.

**BARBEAU REPRO STUDIOS**  
OSWEGO, N.Y.

If we don't do your repro. work, we both lose money.

**THEATRICAL, POLITICAL, COMMERCIAL PRINTING**

Heralds, Tonighters, Dodgers, Tack and Window Cards, Half-Sheets, One-Sheets, Three-Sheets, Cloth Banners, Card Heralds, Letterheads, Envelopes, Etc. Type Work Only. No Stock Paper. Everything Made to Order. Union label. Send for price list or write, stating your requirements, for an estimate. GAZETTE SHOW PRINT, Mattoon, Ill.

**MADISON'S 18 BUDGET No. 18** **ONE DOLLAR**

The encyclopedia of comedy material that gives universal satisfaction. Contents include an almost endless assortment of bright sure-fire monologues, acts for two males, and for male and female, parodies, 200 single gags, minstrel first parts with finale, a sketch for four people, a tabloid farce for nine characters, etc. Send your dollar to L. J. K. HEIL, Business Manager of MADISON'S BUDGET, 1052 Third Ave., New York.

**EVERYONE'S VARIETY**

The title of "Australian Variety and The Show World" has been changed to the foregoing. New capital and new blood incorporated and a new and little policy adopted. It will continue to cover Motion Pictures, Vaudeville, Drama, Circus, Fairs and Chautauques in a trade paper way. The advertising rates remain unchanged. All communications should be addressed to MARTIN C. BRENNAN, Editor, 114 Castlereagh St., Sydney, Australia.

**WANTED! QUICK!**

Two Cornetists and two Trombonists who can double and Sing in Male Quartette or double Piano. Write or wire at once. THE LANDIS ATTRACTIONS, 425 Clinton Bldg., Columbus, O.

**Want Dance Orchestra FOR WINTER ENGAGEMENT**

Give full details in first letter. MAURICE LESS, 2805 Nebraska Ave., Tampa, Florida.

**Trunks, Bags, Suitcases**

DIRECT to you at wholesale prices. Save half on your luggage bills. Guaranteed goods equal to any and better than a whole lot. Rebuilt Wardrobe Trunks a specialty. Send for catalogue.

REDINGTON CO., Scranton, Pa.

**WELDON WILLIAMS & LICK**  
TWO COLOR  
**TICKETS**  
FORT SMITH, ARK.

### A CONTRIBUTION FROM GERMANY

The event of the hour in our Little Theater Department is the arrival of an article for our Little Theater contest, by Elizabeth Vera Loeb, which came all the way from Germany, accompanied by an interesting letter from Miss Loeb, which we quote herewith for the entertainment of our Little Theater enthusiasts:

Regina-Palast Hotel, Muenchen,  
August 27, 1923.

"The Editor

"Billboard, New York:

"My dear Mr. Editor—On August 9 I came upon a lone copy of The Billboard, issue of July 7, on a Berlin newsstand, the first issue I'd seen since leaving New York the end of May. Probably because of my continued traveling I have not seen another issue, so know no more of your Little Theater contest than what is given in that number.

"I am in Europe for several months for the very purpose of studying production and lighting in connection with my work at Hunter College. I have seen such varied performances as an open-air production of 'Twelfth Night', lighted by tar torches, in Copenhagen's deer forest, and elaborate performance in Munich's Wagner Theater, the Prinz Regenten, which has a magnificent lighting equipment, including automatic shifts for the color medium (glass), on the sky borders and horizon lamps.

"The article on lighting which I enclose for your Little Theater contest is no theorizing, but a report of my own experimental studies, with what we have learned and done on the Hunter College stage. The rental cost and purchase price of lighting equipment that I quote may not be exact, as I have not that data with me.

"I send you 200,000 marks, today's equivalent for a 5c stamp, with which I hope you will be so kind as to acknowledge the receipt of this letter and article, addressing me in care of the American Express Company, London, England, my permanent European mail address. I ask this favor of you because of the uncertainties of German mail.

"(Signed) ELIZABETH VERA LOEB."

### THE WHARF PLAYERS OF PROVINCETOWN

The Wharf Players, of Provincetown, Mass., presented their first bill of native one-act plays on Tuesday evening, August 30. The performance was attended by 600 individuals, who cheered and applauded the players with enthusiasm. A correspondent of The Christian Science Monitor, who witnessed the performance, writes as follows:

"Don Juan in a Garden", by Harry Kemp, author of 'Tramping on Life', was most effectively set by William Zorach, chief of the Provincetown modernist painters. Francesca McLernan Kemp, the playwright's wife, was lovely in her role of a carefully-bred girl who makes a repentant man of the world-famous rogue.

"Why Girls Stay Home", by Maude Humphreys, dramatized flapperdom, giving some of Provincetown's younger set an opportunity of appearing naturally on the stage. Ellen Vorse, daughter of Mary Heaton Vorse, famous novelist, divided the honors with Mrs. Archibald Johnston, of Boston, and Bruce Evans, who expertly changed from Don Juan to mother's family friend.

"Ferdinand Reyher's 'Mignonette', an adaptation from a short story, struck the evening's keynote of enthusiasm. Frances Palme Park and Frances Hyde, formerly of the Washington Square Players and now of the Provincetown Players; Fern Forrester Shay, fashion artist, and Kennard McClees, of the Masquers, of Stamford, presented the play with professional poise and precision.

"In Booth Tarkington's comedy 'The Trusting Place', Raymond Moore, of The Mission Players of Carmel, Calif., and Mrs. Frank Little, of East Orange, N. J., took the honors of the evening. Peter Hunt and Lawrence Grant, of Boston, introduced a bit of sophisticated decoration and effective color in their sets.

"Helen Ware and Frederick Burt, professional actors, contributed largely to the success of the evening by devoting their vacation to the coaching. They were assisted by S. Chatwood Burton, of the University of Minnesota, dramatic art department, and the authors of the plays.

"The players are being launched by Mrs. Mary Bicknell, of Boston. As chairman she has made a cohesive whole of the various social and artistic elements with which any experimental group is confronted; Frank Shay, book seller and editor of one-act plays, is technical director. He was the first to publish works by Edna St. Vincent Millay, Eugene O'Neill and Susan Glaspell.

"Co-operation and willingness flowered in the sunny country in this tip end of Cape Cod. While the preparation of the plays was in progress Barbara Stillson, noted for her woodcuts, made one for the program. Harold Brown, former director of the Indianapolis Art Museum, made the signposts of the theater."

# LITTLE THEATERS

(COMMUNICATIONS TO OUR NEW YORK OFFICES.)

### LOUIS N. PARKER WRITES "MASQUE"

The Masque, of Troy, N. Y., which will begin its fourteenth season with "Pomander Walk", received the following letter from Louis N. Parker, author of the play:

"My Friends—It warms the cockles of my heart to think that my play has found favor with you; for altho I have not the privilege of your personal acquaintance, nor have yet seen any of your performances, I have the impression that you are an extraordinary organization brim full of remarkable vitality, and I am convinced that everything will be done to give 'Pomander Walk' a fair and gracious showing.

"The mere names of the places at which you are to perform make a fine poem. Troy has a thymy flavor both of Homer and of Cornwall. How can Valley Falls be anything but a heavenly spot? It is peculiarly appropriate you should play for the Fire Department at Burnt Hills. I am sure the Scotsmen of McGregor (if there be any there) will see my jokes. I visualize Green Island as a place of meadows and many sheep. The Grange of Old Chatham suggests the older Chatham on this side where Charles Dickens still hovers.

"'Pomander Walk' is, for many reasons,

of the producers has been to have all the details in keeping with that time. Warren Deloit, the optician, has presented to the organization two accurate copies of spectacles which were used at that time. These are to be worn by two of the characters in the play. The model Mr. Deloit used was a pair of silver spectacles which came from a prominent Albany family. They were made in 1700. The music before and during the play is being transcribed by Miss Charlotte Randall and will be exclusively of tunes popular in the 1800 period. All of the characters will of course be costumed appropriately. The novel 'Telemaque', which was widely read for a considerable part of the latter seventeen hundreds and early eighteen hundreds, is read in the play and an original edition of this has been secured for the Masque production. The Masque has accepted an invitation to present the play on Monday evening, October 8, at the opera house at Hoosick Falls for the benefit of the Church of the Immaculate Conception."

### THE FRENCH CLUB OF WORCESTER

The French Dramatic Club, of Worcester, Mass., known better to the French-speaking people of that city as The Cercle Doliard de

organization, which amounts to ten performances a year, a record for an amateur dramatic organization. Dramatic expression in the French language has ever given the City of Worcester fame and it is justly proud of its French Dramatic Club. The club has a large following which ensures its financial as well as artistic success in any presentation.

### COMMUNITY THEATER FOR ASTORIA, L. I.

The Little Theater movement, which is conceded to be the forerunner of the National Theater, has spread to Astoria, L. I., N. Y., and plans were launched recently to start a Community Theater, combining the many splendid amateur dramatic organizations which now exist in the local community. There is an abundance of talent available and some of the players have done remarkably well in past productions.

Recently a meeting was held at the home of a member of one of these groups and plans were discussed for the organization of an Astoria Community Theater. Letters are to be sent out to all parts of Astoria in an endeavor to quickly line up as many individual members of the several amateur groups now existing as possible. Steps have already been taken toward securing one of the local halls for meetings and rehearsals, as well as for actual productions.

Plans discussed at the meeting call for several productions a year, one and three-act plays, vaudeville, musical comedies and light operas, not forgetting a Harlequinade at Christmas time. Club and fraternity dates will be played and the group's services will be available to the community for any worthy cause in the interest of charity or community welfare.

Among those responsible for the formulation of the idea are: Madge Farley Speakers' Club of Bryant High School, and the Friendship Club, who has appeared in the production of both these societies; the talented Lilian Kniebel, of the Kittridge Players, and who has had much experience in the city before moving to Astoria; Annette Peterson, of P. S. No. 6 Alumni Players and former student of Mme. Zemois, the dancing teacher; E. J. Walsh, who was starred in "The Tailor-Made Man" when produced recently in Flushing; Lee C. Burkle, who has played in many of the local Edison Electric Company's productions; Harold N. Homans known to local fame as the author of "Hello Hongkong" and many other plays produced by the local light company's employee organization; Dominick Barreca, author of the "Little Red School House" and coach of many of the local productions, and Jack F. Murray, a member of the staff of The Billboard, the theatrical weekly.

Anyone interested in the organization of this group who would like to become associated with it are invited to correspond with Annette Peterson, acting Corresponding Secretary, 497 Graham Avenue, Astoria, L. I.

### JITNEY PLAYERS IN BENEFIT

Bushnell Cheney's Jitney Players participated in the benefit performance for the American Red Cross Japan relief fund, given Saturday evening, September 15, under the auspices of the American Red Cross, Jackson Heights branch. The Jitney Players gave their performance at the Jackson Heights Amphitheater.

### NYACK PLAYERS PRODUCE

The Nyack Club Players, Nyack, N. Y., produced two one-act plays at their clubhouse at South Nyack Saturday evening, September 8. The offerings were: "The Maker of Dreams" and "The Sultana of the Rue Sombre". Gertrude Meert appeared as Herette and James Blauvelt as Pierrot in "The Maker of Dreams", while George Spurr interpreted the role of The Man and Arthur F. Inys appeared as Tourniquet in "The Sultana of Rue Sombre".

### PLAYERS, INC. OPEN SEASON

The Players Company, Inc., which has leased the Lenox Hill Theater, 62 East Seventy-eighth street, New York, opened its season Monday evening, September 17, with a bill of one-act plays.

The advisory committee of the Players, Inc., for 1923 is made up of such prominent individuals as Margaret Anglin, Zoe Akins, David Belasco, Gilbert Emery, Willa Sibert Gather, Mrs. Fiske, John Hemming Fry, Alice Kauter, Arnold Genthe, Doris Keane, Constantin Stanislavsky, Edward Sheldon, John Luther Long, and Mario Korbell.

An instructive article on making up the eyes for the stage will be found on the Feminine Frills page, this issue. It contains hints that should prove of value to the amateur player.

## \$100 TO THE WINNER!

ONE hundred dollars will be awarded to the Little Theater actor or actress who writes the most constructive article on the Little Theater. Altho the contest does not end until November 28, contributions should be sent in early, as each article will be published in the order of its receipt in the Little Theater Book to be published by The Billboard and sent out gratis on request. Therefore it behooves the writer who is proud of his group to try to head the procession.

### RULES OF THE CONTEST

The contest is confined solely to little theater groups. Contributions by professional actors will not be considered.

The subjects suggested are Organization of the Little Theater from the standpoint of problems overcome—Stage Lighting, Costuming and Scenery. Only one of these subjects should be chosen, to be treated from the standpoint of actual practice. Please do not theorize.

The length of the article should not exceed five pages of double-spaced typewriting.

Do not strive for literary style, as your contribution will be judged by its helpfulness and not by rhetorical flourishes.

The object behind the contest is to secure information of constructive value to little theaters, which will be printed in booklet form, to be distributed gratis to little theaters requesting same. We have received many requests for books on the little theater, written from the standpoint of actual practice. Why not let the little theater pioneers themselves write a book founded on their valuable experiences?

The judges are Wm. A. Brady, the well-known theatrical manager; Walter Hartwig, director of the Little Theater Service of the New York Drama League; Kathleen Kirkwood, director of The Triangle, New York's own little theater with a home of its own, and Gordon Whyte, dramatic and literary critic of The Billboard.

Address all manuscripts to the Little Theater Editor, care The Billboard, 1493 Broadway, New York, N. Y.

Who are the Little Theater pioneers who are going to write the book?

my favorite child. I am in its debt for much happiness. I often visit its prototype here, on Thameside, out Chiswick way. In New York I used to take a dish of tea in Marjolaine's pretty sitting room during the performance. It is possible I may be in the United States during your season; so, if one night your Marjolaine should find a strange little old man quietly sipping his Boka when she comes in to fetch the pigeon-pie, she will know he is quite harmless, and only the author of her being.

"I most cordially wish you all who in any way help in these performances all possible success. I devoutly hope all the worthy objects for which you work so hard will greatly profit; and I trust your audience will like the simple story.

"I have entered your dates in my diary, and on each night I shall think of you and wait my good wishes from my book-lined den across three thousand miles. Please send me a kindly thought also while you're playing.

"I am,

"Dear Ladies and Gentlemen,

"Your Faithful Friend and Servant,

"LOUIS N. PARKER."

To quote The Troy (N. Y.) Times: "Everything has been done to make the production of 'Pomander Walk' this season by the Masque of Troy historically accurate.

"The time of the play is 1884 and the effort

Ormeaux, will present d'Ennery's drama "La Grèce de Dieu" at the Worcester Theater in November. This will be a revival, as the drama has not been played in Worcester since its first performance there more than forty years ago. The French Dramatic Club, of Worcester, was organized ten years ago by Paul Cazeneuve, who was then the director of the Pol Players at the Grand Theater, Worcester, and who is now director-general of the Fox Film Corporation. The club was then known as the Cercle Sans Genre, from its first play, "Madame Sans Genre". The fame of the club has extended to France, where the Comedie Francaise has conferred its patronage upon it, a distinction which no other French dramatic society in America possesses. The club is also officially recognized by the Society of French Dramatic Authors.

In 1915 Charles L. Dupre succeeded Mr. Cazeneuve and directed the plays until 1917, when Henri de Vitry, the present director, took charge. Two years ago the club moved into its own new quarters at 125 Chandler street, Worcester, where scenery, props, costumes and priceless paraphernalia are stored and the rehearsals and reunions of the members held. J. Arthur Bellise is president and Miss Flora I. Lemolne secretary of the association. The club is supported by an auxiliary organization of 150 members. The club has given 20 plays and about 100 performances since its

# LITTLE THEATER ARTICLE CONTEST

Article No. 10:

## Stage Lighting

By ELIZABETH VERA LOEB

(Director Dramatic Association, Hunter College, New York, N. Y.)

NOTE: Miss Loeb sent this splendid treatise on stage lighting from Maximilianplatz, Munchen, Germany. She is spending several months in Europe studying stage production and lighting in connection with her work at Hunter College.

AT HUNTER COLLEGE, New York City's college for women, the lighting problem ranges from the need to light one-act plays in simple but varied sets to that of illuminating and decorating elaborate five-act plays. After using rented lighting equipments for a number of years we bought a portable lighting equipment, which is used by the Department of Speech and Dramatics for day, evening and summer sessions and by the numerous college and graduate organizations. Rental fees, with breakage and cartage, for strips, floods and dimmers, for one week's use, had averaged \$165 to \$225, and all the rest of the year we had no adequate stage lights in any of our auditoriums. In 1919-'20 we purchased thirty-two feet of border lights, in four sections, wired in three circuits; two 5,000-watt lamps in olive boxes (floods), two 5,000-watt lens lamps, three 250-watt lens lamps, three 100-watt lens lamps, with cables, couplings, extension stands, frames for gelatine and a portable dimmer box with three 5,000-watt rheostats, three 250-watt rheostats, with plugging pockets for eleven lines; each 5,000-watt rheostat controls two lines and two pockets (one of which is reserved for the orchestra lights) have no dimmer control. Our stages have permanent back-stage lights, independent of our portable equipment, so all of that can be used on stage. We use our lights either with the dimmer box or plugged into a small auxiliary board without dimmers when we do not want to call in the three men needed to move the portable dimmer, or for greater flexibility we use both boards. We use our equipment at least 200 days a year, in the dramatic laboratory on a stage 16x12 feet, with seats for 100 people; in the small auditorium for 400, stage 30x12 feet, and in the chapel for 900, stage 34x17 feet. Aside from the inevitable replacement of burnt-out lamps the only outlay needed on this equipment was \$35 spent in the spring of 1922 for thoroughly overhauling the dimmer box.

We have found footlights essential, as our chapel hall, our chief theater, is so long as to make it impractical to throw light on the stage from the rear balcony. In scenes having a number of actors on stage the sky-border is also essential except in special instances, for the actors get in the path of the floods, darkening stage and company as they move. Having two masking borders for our cyclorama curtain, each lined with white canvas to increase its reflecting power, we have to have a second border of lights, as otherwise the shadow of the second mask would be thrown on the eye. Here we use our three 100-watt lens lamps on dimmers, or a rented strip of six 1,000-watt X-Ray reflector lamps with frames for gelatine, wired in pairs to three dimmers, also rented. We hope to buy this additional equipment because of its value for breaking undesired shadows and also for "picking up" actors without affecting the illumination of the scenery. We use white, blue and red 60-watt lamps in our borders, white and color alternating, thus giving twice as much white as red or blue. We have found white preferable to straw or amber for our borders because of the light-eating power of our reversible cyclorama, dull olive-green on one side, black on the other. We can always subdue the white by dimming, or by adding a little red. If we need amber on the set we use the stand lamps. Blue gives the least light of the three colors and so cannot be used alone thruout a scene. Enough white can be added to give needed illumination without markedly changing the color, and floods with color mediums intensify both light and color. Red alone is so hot that we usually subdue it with some white or blue. For a brilliant indoor or daylight we use all three colors together, full strength.

We use floods and lens lamps for color, light and accentuation of actors, placing these lamps in tormenter and flat entrances, right and left. Imported gelatine, our color medium, we buy as we need it because it dries up so quickly. We lynch the gelatine in the frame so that it will not crackle and split so soon in the intense heat of the lamps. We have found often that a sheet of gelatine gives two different shades of light, according to the side which is placed next the lamp, so we mark

our frames carefully (with blue pencil!). Using two gelatines of different colors in one frame has given us some very good color effects. When we have not been able to spare dimmers for our floods we have reduced intensity by using a frosted white gelatine, or even two, outside the colored one. As on so many stages, our sky-border is not directly over the footlights, but about one and a half feet farther back. This means training our actors to play at least three feet from the footlights, so as to keep within range of the sky-border and avoid the ugly under-eye and chin shadows caused by footlights. When the action necessitates playing farther front we use a lens lamp on dimmer, placed just in front of the curtain line, on a bracket on the outside of the balcony railing, or in the footlights, which picks up the actors as they come out of range of the overheads. In a library scene, where much of the action was played at and behind a table down center which shut off the actors from the footlights, we put a 5,000-watt flood with deep amber medium, in the tormenter opening, directing it just above the table's height and using it without dimmer. The effect was of curly afternoon sun pouring into the room from a window just out of view.

Our lighting theory is generous; we use light for realism, to indicate time of day and year, indoor or outdoor scene; for symbolism, color and intensity fitted to the mood of character or scene; to decorate the stage by supplementing scenery or substituting for it, as when we dye a curtain with floods, and to illuminate and stimulate the actor. In working out a light plot we go backwards, determining the light for the end of the act first, then the lighting for the climax scenes; from these we work out the transitions. The whole lighting scheme is finally passed on by the director-in-chief, in consultation with the art and lighting committees. For plays of more than one act each lamp, gelatine frame and cable is tagged with act number and placement and the cables are also labeled as to whether they plug in on the dimmer board or on the auxiliary board. At the switchboards, too, each pocket is marked, and we mark off our dimmers in degrees so that the operator can get exactly the same amount of light each time. We arrange so as not to refocus nor change the gelatines of suspended lamps between acts, as too much time is required and the likelihood of inaccuracy is too great to justify this. We also make it a rule to save time and labor during shifts, never to take down a lamp which is secured to a wall bracket, nor to carry a flood or lens lamp across the stage from one side to the other. If we have to use the same lamp in different places we mark the floor by thumb-tacking down a bit of white paper or tape to mark the lamp-stand's placement. We light our switchboard with one of the 250-watt lens lamps plugged into the auxiliary board, or with a 100-watt lamp connected with a permanent outlet on the stage.

Two people have charge of the switchboards and light plot, each of them able to handle the job alone, but we believe in having understudies for all workers back stage; also in emergencies, one person serves as messenger, house-light and curtain cues, orchestra cues, dressing-room cues and box-office cues are all included in our light plots. The house lights in our laboratory and in the chapel are controlled from the rear of the room, so we have a special operator at the house board who must watch for the footlights. "Footlights on" is the signal for "house lights off". Before the footlights go on, however, the light-board manager has warned the orchestra by an electric storage-battery buzzer to be ready and has pressed the buzzer informing the box-office on the floor below, for we do not admit late-comers during an act. She has also telephoned the "last call for the act" to the dressing room and has made sure from the stage manager that the set is ready after herself checking up her lights. With "footlights on" and "house lights off" the orchestra plays, the end of the selection being the curtain cue for the opening of the act, except for the first act, where we allow five minutes between overture and curtain opening. Our curtain control is next the switchboard, so because of our very limited off-stage space, the curtain is handled by the lighting people. At the end of the act—all curtain calls being taken at the close of the performance—the closing of the curtain is the signal for "house lights on". Then the footlights are switched off, the stage cleared of actors and the shifting done. Our orchestra lights remain connected thruout the performance, the musicians turning off the individual lights when they do not need them. On those occasions when we have a prompter her book is usually lighted by a lens lamp not needed for the act. We have to take special care in masking switchboard and prompter's lights, for our proscenium wall is only a rep hanging

(Continued on page 48)

Article No. 11:

## Overcoming Certain Problems in Scenery

By OLIVER HINSDLELL

(Director of the Little Theater of Dallas, Tex.)

OF THE many problems that present themselves relative to amateur theatricals there seems to be none quite as important as that of the one dealing with SCENERY. So often the place chosen for the production of the play is a town hall, a clubhouse or the city "opera house". Usually there is but one set of scenery which is included in the rental of the building, and the lack of funds generally prevents renting more. To say that these sets are impossible is to put it mildly indeed. The interiors are often of green or pink and it has not been very long since the walls were adorned in pink plump cupids floating about on the puffy clouds. To be sure "the play is the thing", but unless the play is adequately staged there is no play. A good play can be made or ruined by good or bad scenery. Amateur directors often utterly neglect this important point, thinking to hide the deficiency by the clever acting of the amateurs. At the present time the Little Theater movement stands a better chance of giving something to the artistic world in the line of new scenery than it does in giving something original in acting. So why not stress the matter of scenery?

We all profit by our experiences, and mine have been many and varied when it comes to having to make something from nothing. I recall vividly my first impression of the scenery given me with which to produce "Lady Windermere's Fan". One glance at the ugly stock set convinced me that something must be done to disguise it. In preparing the play for rehearsals I had visualized the setting for the first act in grays and lavenders, something typical of the daintiness and charm of Lady Windermere. Knowing that a neutral background would properly set off almost any color we set out to find the right covering for the flats. It was found in an oatmeal-grade wall paper a few shades darker than an oyster-shell gray. With a corps of enthusiastic students the entire set was measured and covered, leaving, of course, openings for the windows. Window frames and doors were painted in with a dark gray calcimine. At the French windows and doors were hung yellow cheesecloth curtains. Cheesecloth is very effective and is most inexpensive.

There was also one set of furniture in the house, a gray wicker, upholstered in a chintz of many colors. The color of the wicker was quite possible to our purposes but the chintz was out of the question. Let me say here that borrowing furniture was out of the question also for the undergraduates of the preceding year had so abused that privilege that the stores had taken a decided stand against it. We had covered the scenery, why not do the same with the upholstery? Samples of saten were secured and a pattern selected of a black and white stripe about an inch and a half wide. This was cut and hasted over the chintz. We now had our gray walls, yellow hangings and gray furniture with black and white upholstery. The scene needed more color so cushions were made of saten in solid colors; one of emerald green, one of turquoise blue and another of black. A black bell cord was hung upstage to the right of the center (this seemed to give the proper note). On the table left was placed a large bowl of violets with a single pink rose; and on a tea table to the right was a huge bouquet of yellow and pink Darwin tulips. The general effect was beautiful and at the same time striking. I speak of this particular set because it can be used for so many different plays. It was used, to my knowledge, that season in "Her Husband's Wife" and in "Nothing But the Truth" when they were put on in neighboring towns.

It is a simple matter indeed to put the paper over the theater flats. They were placed face upwards on the floor and the paper measured, allowing enough at each end to overlap, about four inches. The paper is then tacked down with thumbtacks put thru tiny squares of cardboard (to prevent paper from tearing). Once on, the paper is dampened with a wet sponge and allowed to dry. When dry it is as taut as wall paper put on a plastered wall. The flats are now ready to be stood on end and lashed into place.

For the ballroom scene in the same play we used red canton flannel curtains. Properly lighted these give the effect of a heavy silk velvet. Upstage center was an entrance, leading by means of four wide steps to a moonlit terrace. The curtains were drawn aside and held in place by two large brass

clamps. On either side of the entrance were two tall candelabrams of the Italian Renaissance period. Two tall chairs of the same period, relegated from the main hall of the clubhouse, were used to very excellent advantage. A single stone bench loaned by a kind photographer was placed in the center of the room. Properly lighted the scene was rich indeed, and served as a beautiful background for the kaleidoscope of color as the women entered, paid their respects to the host and passed on into the ballroom.

Curtains can always be used effectively and in my personal opinion are far more decorative than regular flats. Material for these curtains can be purchased for a very nominal price from any chintz or cretonne mill by asking for misprints. These misprints, when dyed in not too deep a color (just permitting the pattern to be faintly visible), take on different aspects. In an amber or red light it takes on the appearance of a rich tapestry; in a blue-green light it gives the effect of a forest with leaves and trees of many colors and shapes. This misprint chintz is bought by the pound at a cost of thirty-five cents a pound, a pound containing about three yards and a half.

Several years later when producing "Lady Windermere's Fan" on our own stage in New Orleans, Marc Antony, who designed our scenery, hit upon a very novel idea. In this particular instance we were handicapped for time and space rather than for money. But at an astonishingly small cost he put up six solid pillars, one at each corner of the stage and two upstage center about five feet apart. These pillars remained thruout the entire performance, the flats being lashed to them as the occasion demanded. In the first and last scenes flats of a light gray color were used and in the opening at the back were placed tall French windows. In the second scene curtains were hung at the sides and a balustrade used across the back, save for the center opening where four long, low steps were placed, leading up to a platform used as a promenade. Against the blue cyclorama were hung a few lighted Japanese lanterns. Two tall bay trees, placed just so the tops could be seen over the balustrade, gave the appearance of a garden in the distance. In the third act, which takes place in Lord Darlington's apartment, brown flats were used and the space upstage center was hung in deep red velvet curtains. On either side of this (where the balustrade stood in the preceding act) were long, low book cases filled with books of many colors. It was a matter of only a few moments to change the flats, thus doing away with the long "waits" which do much to spoil an otherwise good performance.

I have found beaver board of inestimable value in our productions. I recall a production of "Beyond the Horizon" in which beaver board played no small part. If you will remember, in the first act we see a country road winding off thru the hills of New England. On a very small stage it seemed a problem to give any sense of distance and to create that "shut in" feeling necessary to the spirit of the act. In experimenting it was found that by placing a piece of beaver board (cut and painted to represent a mountain) about three feet from the back drop and by placing a 500-watt light two feet in front of that, it threw a most interesting shadow on the back drop. Different color gelatines were tried until we found just what we wanted, a purple-blue. The shadow mountain, looming up in the distance helped make one of the most effective settings we ever had at Le Petit Theatre du Vieux Carre.

Experience has led us to believe that it is always well in planning and working out scene plots to aim for SIMPLICITY and in most cases to merely suggest so that the audience can imagine its own settings. Line, color and composition must be as carefully considered in a stage setting as in a picture. We also learned that the most beautiful stage effects can be secured by using the most inexpensive materials. We made it a hard and fast rule that nothing should be thrown away or wasted. Many times "the closet under the stair" (and we all have them) has given us the very thing we needed to finish a stage set that lacked that "certain something".

Scenery is a very important item in production and artistic results can only be obtained by paying strict attention to detail. The amateur can and must bring the same reverence and dignity to this side of the work that he should bring to the acting side.

## THE BRAZILIAN AMERICAN

The Only American Publication in Brazil.  
Illustrated. Filled with news and information about the richest and most fascinating country in two continents.  
SUBSCRIPTION PRICE, \$6.00 A YEAR.  
Send for Sample Copy  
BRAZILIAN AMERICAN,  
Avenida Rio Branco 111, 2 Andar, Rio de Janeiro, Brazil

# A LONDON LETTER

Treating of the "Legitimate"  
By "COCKAIGNE"

### Will and Dick

ONDON, Aug. 31.—The Old Vic, whose subtitle is "The Home of Shakespeare and Opera in English", will reopen on Sept. 22, with fortnight's run of "Love's Labor Lost", "Titus Andronicus", "Henry V" and "Troilus and Cressida" follow for one week each.

As I have previously stated, this program will complete the full cycle of Shakespeare's plays one at the Vic, since (in 1914) it was re-organized. I cannot find record of any other theater which has carried thru revivals of the whole Shakespearean repertory of 36 plays.

By the way, from the list of talented players who will be down the Waterloo Road this season, I omitted the name of George Hayes, who, with Ion Swinley and Florence Saunders, leaves a West End career for the hard work and comparatively slender salaries, which are balanced only by compensations such as vitally enthusiastic audiences, the knowledge of good service well rendered and the exhilaration of team work with a devoted crowd. Hayes has shown himself something of a master of the macabre, and his fine performance as Louis in "Gringore" at the Coliseum lately makes one confidently predict that he will be of signal value in costume or historical work. For a fool in "Lear", a double see Jacques in "As You Like It", a villainous crookback, even if he can get the weight, as I believe he can, for a Jago, he will prove a distinct asset to Producer Robert Atkins. And Hayes has a delicate comedic skill into the bargain.

One week after the reopening of the theater a Wagner Festival will commence there, performances being given alternatively with Shakespeare. "Tristan" is an innovation that will be welcome on the South Side. I imagine, Nicholas Gatti's "Prince Ferial" and Ethel Smyth's "The Bosun's Mate" will be revived later.

### English Opera

H. B. Phillips, who took over the Carl Rosa Opera Company, is opening his management with the old favorites both so far as works and performers are concerned. Eva Turner, Doris Woodall, William Boland, Hughes Macklin, Kingsley Lark and Ben Williams are of the company of which Ailene Phillips is premiere danseuse. It is proposed gradually to transform the productions already in the repertory, and when W. J. Wilson, the new producer, has had his way with these it is probable that the company will turn its attention to works by British composers. Pre-eminent among those mentioned is one of Joseph Holbrooke's lighter operas, "Piero and Pierrette", Ildore de Lara's "The Three Musketeers" and Hubert Bath's "Bubbles" are others in which the director expresses confidence.

The autumn season at Covent Garden, arranged by the previous management, will not take place, as it is desired to get the new production, lightings, etc., smoothly working before a London season is contemplated. The reintroduction of complete ballets, as conceived by the composers, is promised, as is special care of lighting arrangements.

### A Percy Play

Edward Percy's new piece, "Ancient Lights", is to have a trial run under the joint management of Milton Rosmer and Richard Coke. Rosmer is to play one of the principal parts, his wife, Irene Rooke, appearing in another. Percy is a dramatist of the younger school, who has a real contribution to make to the theater. His piece, "If Four Walls Told", had definite fulfillment, and the subsequently produced, but I suspect previously written, "Trespasars", has the promise of a good comedy, tho it lacked the sincerity and dramatic construction of the other piece. I have read other unproduced works from this author's pen and confidently "tip" him as an author who will repay the watching.

After the Cardiff performances "Ancient Lights" goes to Leeds and thence to the Everyman Theater for a short run. Several "regulars" of the Everyman company are in the cast.

### England's Largest Cinema

The Pavilion, Shepherd's Bush, opened yesterday week by Sir William Ball, M. P., is the biggest picture house in this country. It seats three thousand people, and the promenades, lounges and refreshment room can accommodate another two thousand. This pleasant and populous district has so far been served by only one cinema, which has done enormous business and it is probable that the new house will serve only to meet the demands of this and neighboring western suburbs. Israel Davies and his family are the proprietors of this sumptuous home of screen drama, which is designed by Frank Auer, F. R. I. B. A., in the style of third century Roman architecture.

Easton Knight, lately returned from the States, is manager of the Pavilion.

### Omar

The production of C. S. M. Raikes' "Oriental Phantasy" at the Court Theater this week is a monument of the producer's devotion to the immortal poet-philosopher. But in common with many other devotees, Raikes prefers his Omar bound in suburban sentimentality to the stark and honest bucrum that, I'll swear, the old Tentmaker would have preferred. The old does not "flout" at the Court, he saccharifies. Liza Lehman's music is typical of the whole production. It is not Omar. It is "Oh! Ma!"

Some years ago my old friend Dr. Granville Hantock, director of the Birmingham and Midland Institute School of Music, professor of the local University, one of our premier composers of real music, wrote a score for Omar which would make metropolitan audiences sit up and take notice. Hantock, in addition to his musical erudition, has a close direct acquaintance with Oriental literature. Better still, he has a fine musico-dramatic sense, humor, and to put it vulgarly but expressively any amount of guts. Sir Thomas Beecham was to have produced Hantock's choral ballet version of the Rubaiyat, but I presume the later difficulties prevented us from enjoying this big-scale work. I heard it performed in the concert hall some years ago with a big orchestra and chorus under the composer's baton and it was an experience not lightly forgotten. It seemed to me, however, to cry aloud for theatrical completion. Perhaps after it has won out some time or other in America, Germany, Czechoslovakia, Italy and Latvia, and when Hantock changes his name to Hantoki, we shall incorporate it, say in A. D. 1993, into our opera repertory.

By which time Liza Lehman will not be a name even and C. S. M. Raikes' production certainly not a memory.

### Brevities

Reandean has acquired a fresh lease of the Ambassador's Theater from H. M. Harwood and will continue the run of "The Lilies of the Field", which will subsequently give place to "Clemence Dare's" "The Way Things Happen". Early next year this management promises a new Galsworthy play.

C. B. Cochran will next produce "Rain" and Mrs. Cochran and Channing Pollock's "The Fool". Cochran announces that agreement has practically been reached between him and Dr. Leonidoff whereby he will present the Moscow Art Theater Company in Tolstoi, Chekov, Dostoyevski and Ibsen plays. He will also present "L'Arcoati", by Brioux, in the near future. Brighton Branch of the British Empire Shakespeare Society will present "The Winter's Tale" and "A Midsummer Night's Dream" (blowing hot and cold, as it were) under the direction of the indefatigable enthusiast, Acton Bond, at the Pavilion, during the festival week.

Geoffrey Gwyther has been commissioned by George Grossmith to write a score for a musical piece. Gwyther was a college oar and ringer player while at Oxford, where he worked with the O. U. D. S., graduating thence to the West End musical and revue stage. He studied music under Sir Hugh Allen and Benjamin Dale and singing under Frederick Austin, composer of "The Leggar's Opera" and "Jolly".

Harris Dean's adaptation of "The Rose and the Ring" will probably be seen in town about Christmas. Dean's play went well at Liverpool last year, but has not so far been produced in London.

H. A. Vachell's and Leon M. Lion's adaptation of Vachell's book, "Blinkers", was moderately commended when it was produced at Liverpool Shakespeare theater. I hear the authors are to put it into shape before bringing it South.

Marie Tempest opens her autumn tour at the Brixton Theater this week, playing the popular "Marriage of Kitty".

Dee Cee Tours, Ltd., began a provincial venture with "The Lilies of the Field", now running at the Ambassador's, at Sheffield last week. "The Young Person in Pink" has been transferred to the Criterion, owing to the closing down of "Send for Dr. O'Grady".

Edward Laurillard has acquired a lease of the Little Theater. The run of "The Nine O'Clock Revue" finishes on September 1, two days before E. L. takes full control.

"The Outsider" has passed its hundredth performance and is to end its run on September 1. It will be followed by "The Green Goddess" with Isabel Elsom, Arthur Hatherton, George Ralph, Owen Roughwood and Stafford Dicks supporting George Arliss.

"The Co-Optimists" return to town in the early days of October with a new bill.

Due to Vera Herlinger's plays, "The Painted Lady", in which Ernest Thesiger will appear, is to be tried out at Cardiff this week.

Archibald Haddou, lately dramatic critic of The Daily Express, has now undertaken a like function on behalf of the British Broadcasting Company, to whose listeners he delivers occasional chats on the drama.

Charles Doran, sound touring actor and good companion, tells me that he hopes to introduce into his repertory Tennyson's poetic play, "Becket", by arrangement with the noble poet's present heir. Doran's company is doing well with Shakespeare in the provinces.



(Communications to Cincinnati Office)

As has been the custom for many years, the Grand Opera House, Cincinnati, will open its fall season with Neil O'Brien's Minstrels, week of September 23.

Frank Kirk has quit minstrelsy this season and is with Gus Hill's "Bringing Up Father on Broadway" Company. Kirk has a new musical invention which he calls "Stop, Look, Listen".

Bart Crawford, vocalist with the Gus Hill and George Evans "Honey Boy" Minstrels, is romping away with a big share of honor, singing "The Stingo Stungo Bug" and "Oh, What a Feeling".

The first minstrel show to play Sandusky, O., this season was Harvey's Greater, September 14 and 15. This show played there last year and made good for all colored shows. Its success of last season was repeated.

There is said to be a great deal more music than comedy this year in the Field show. Looking over the roster of splendid vocalists this is a matter for rejoicing. Tho without comedy a minstrel show would be anything but that.

Herbert Murray, newspaper man, this season is writing the material for the Metropolitan Minstrels. With the exception of last season, Murray has been doing the material for the minstrels for the past three years and also assisted in staging the routine.

According to Business Manager Harry English, the J. A. Coburn Minstrels did not play Warren, O., two weeks after the appearance of the Al G. Field Show there, as was reported by the Canton (O.) representative of The Billboard in the September 1 issue.

Lasses White's show has improved daily and critics along the line say it is the best edition White has ever put out. Lasses and his co-workers have found many new laughs thruout the performance that did not show up at the opening. The company is now in Mississippi and business is reported nearly S. R. O. at almost every stand.

Fred Miller, Steve Onderck and Riley Roley, known as "The Versatile Trio", are doing fourteen minutes in one with Neil O'Brien's Minstrels. Roley is a brother of Joe Roley, of the team of Roley and Baird, and they say he certainly plays a "mean" harmonica. Miller and Onderck, eccentric acrobatic dancers, live up to their billing.

Minstrelsy was deeply grieved to learn of the death (recorded in last week's obituary department) of William N. Walter, former bandmaster and director of music for the Al G. Field Minstrels for fifteen years. Early in life he had a natural inclination for music and under the excellent tutorage of his father, who was a skilled musician, he became a very efficient cornetist. About four years ago his health began to fail and in April, 1922, he severed relations with the Field Minstrels and spent most of his time since then with his sisters in McGregor and Dubuque, Ia. Since last May he has been confined to a Dubuque hospital, where he died.

Harry Wesley-Bowman, formerly of the old Barlow Bros' Minstrels (Jim and Bill), under the management of W. H. Donaldson & Co., is now with the Hill Evans Minstrels, holding down an end. September 6 was Harry's fifty-fifth birthday and before the first part went on that night Stage Manager Hyde Chain, on behalf of John W. Vogel and the entire company presented him with some useful birthday presents. Manager Vogel's gift was an envelope, which contained fifty-five coins, each to

represent a milestone. Harry says he was knocked speechless, but managed to gargle a few words of thanks. Harry says Mr. Vogel has a fine show and business is good. "The ghost walks" regularly and everybody is happy, he concludes.

Some of the boys are trying to find out how much Bert Proctor's schooling cost at the "Ace in the Hole college" the past summer on tour with a well-known attraction. Not even "Cotton" can get him to loosen up, but he says it's a good school all right. Bert is studying up a scheme to get even with the local manager who framed that foot parade August 21 and claims not even "Pop" in his palmy days ever walked them like that.

A clipping from a Fairmont, W. Va., daily, just received, says in part: "Gus Hill and George Evans' 'Honey Boy Minstrel Combined Shows' drew a capacity house at the Fairmont Theater last night, and the large audience was well paid for its visit because of the high-grade entertainment which was furnished. A series of features marked a well-balanced program which appeared thruout and the audience was not backward in registering its approval by rounds of applause." The Avalon Four, Homer Meachum, Hart Crawford, the Gartelle Brothers and the Empire State Eight were given special mention by the Fairmont chronicler.

One of the enjoyable features of J. A. Coburn's Minstrels this season is a singing act replacing the old-time quartet in the olio, entitled "The Tourists", a double quartet with special set showing the Grand Canyon and costuming of typical Western characters, arranged by Joe McAnnon, featuring "Out Where the Blue Begins" and "Tenn. Tenn. Tennessee". Carl V. Minch as the Indian chief, discovered in solitude and solo, is a hit with his powerful baritone voice and creditable impersonation. Tourists arriving from the Overland Limited include Edw. C. Clifford, as Lord Algy; Ben McAtte, English chappy, his valet; Jones and Crooke, cowboys; McAnnon and Donlan, college chaps, and Chet Huffman, landlord of the resort. Comedy, dialog and musical numbers are cleverly worked into an act entirely new to minstrelsy and is one of the big hits of the show.

Customary with its annual policy, Macauley's Theater, Louisville, Ky., opened the regular season with the Al G. Field Minstrels Labor Day afternoon, and large and enthusiastic crowds attended the five performances. The Louisville Herald said in part: "The quality of entertainment offered by the Al G. Field Minstrels varies not at all, the production is so varied from season to season that Louisville theatergoers, many of whom have made it an annual custom to see the Macauley Theater season opened with this attraction, are always reasonably certain of finding something new. This year is no exception. Most of the old favorites are back, some of them featured more strongly than in previous years—and deservedly so. After all, the true measure of the success of any show is the manner of its reception by the audience, and the opening production of the minstrels certainly delighted the people on the other side of the footlights."

In conversation with Neil O'Brien, while he was playing an engagement in Glens Falls, N. Y., early this season, Prof. W. B. Leonard, whose review of the show appeared in a recent issue, says he could not make it seem possible that this calm, affable gentleman would in a few hours be transformed into one of the funniest and most typical type of Negroes the world has ever seen. "One not acquainted with Mr. O'Brien would never imagine him to be a performer. He appears more like a prosperous business man. What a kindly smile he possesses and how his genial face lights up while speaking of reminiscences! The writer, who has known and watched Mr. O'Brien since his early appearance in minstrelsy, enjoyed a pleasant half-hour in referring to the old days of McNish, Johnson and Slavin, Primrose and West, Dockstader and other famous burnt-ork artists, most all of whom have passed on, recalling many pleasant memories and happenings. Speaking of his show this season, he informed me that the set of gold instruments he is using were purchased from Holton, the famous maker of superior band instruments, and that the two sousaphones he is using cost \$250 each and were the best money could buy. This is the only minstrel band using gold instruments the writer can recall having seen since the palmy days of Joseph Gorton's New Orleans Minstrels. Mr. Gorton used them exclusively thru the first part and declared they were the next thing to a big pipe organ, and 'Joe' was one of the best arrangers and harmonists of his day. Speaking of Mr. O'Brien's

(Continued on page 47)

## WANTED PERFORMERS

To order their Reproductions and Slides from the house giving the right price and delivering the quality goods. We make Photos and Color Work in all sizes and quantities. 2x10 Black and White Photos, double-weight paper and from one negative, 12 for \$1.35, 25 for \$2.50, 50 for \$4.50. AN-SHOWS' EXHIBIT SLIDES, HAND-COLORED, 12 for \$2.00, 25 for \$3.00, 50 for \$5.00. Send Post Office Money Order for quick service. Send self-addressed and stamped envelope for estimates on any work you desire. When in Chicago call and get acquainted.

UNITED ART STUDIOS.

5525 Broadway, Chicago.



## MINSTREL MENU FREE

A Program from "Soups'n Nuts". Everything. With our Guide Books and Free Service Dept. You Can STAGE Your OWN SHOW

Hooker - Howe Costume Co. 30 36 Main St. Box 705, Haverhill, Mass.

# FROM LONDON TOWN

The Vaudeville Field  
Billboard Office, 18 Charing Cross Road, W. C. 2  
By "WESTCENT"

## The Doom of Pictorials

LONDON, Sept. 5.—It seems as if the practice of performers laying down a stock of pictorial printing, either double crowns or six sheets, has gradually died out. Years ago nearly every act had its double crowns. They were then the most popular form of advertising. They only cost four cents and when the management exhibited them on the walls it cost them two cents for the billposting. The six sheets, namely six double crowns, used to cost the artist about eighteen cents or twenty-five cents at most. During the war the shortage of paper caused a revival in the pictorial stuff because they were using up stuff that had been cut years previously and as managers couldn't get sufficient paper for their letter-press announcements they used whatever they could. The modus operandi is for the pictorial printer to submit a sketch to the performer and then in most cases the performer would deposit \$50, which is returnable when the whole of the stock has been exhausted. The stock was held by the printer, who approached the management as to how many copies were required. But here's the rub: In the contract between the printer and the performer was a clause that the performer was to take the whole of the stock left after the expiration of two years and that meant he had to pay for the balance. As we said above, the boom caused many acts to indulge in the luxury of six sheets, trusting that they would be bought up by the various managements. This has not materialized, as years ago where it was usual for managements to buy at least six different kinds of pictorials of various acts the most they do today is to buy half a dozen—if that—of the top or outstanding top and possibly one of each of the remaining acts. What's the result? Today the various printers, in fact one set of printers, has given instructions to issue writs for about 100 actions claiming the fulfillment of their contracts from anything from \$35 to \$75—and there is no defense.

## Hilda Glyder and Those Auto Rides

Hilda Glyder apparently likes auto riding, at least so says W. H. McCarthy, the V. A. E. accountant. He and his wife were spending a holiday at Blackpool and the brunet, Hilda, was working at the not too salubrious town of Hanley. In the potteries, made historical with Arnold Bennett's "Three Towns", it's a shade over ninety miles from Blackpool, but Hilda thought the sea air much better, so she used to leave Blackpool by auto about 4 p.m., get to Hanley, do her two shows and then return to Blackpool. Oh, yes, they do say that the last hour's journey did cause one to sleep, but the ozone of Blackpool was a good recompense—the auto fare came to over \$250, but Hilda's salary is well over the three figures and just under the four, so she can indulge in these fancies. Still it's some journey.

## A Rising Enterprising Agent

The slogan "Variety is dead" is denied by Jack Henschel of Charing Cross Road, who at last seems to have come into his own. He has had a very good summer season, inasmuch as he has handled four or five legitimate theaters during the off season by running an all-vaude program. And to make things the better, the house managers are quite delighted with the experiment. That's the idea. He has handled Huddersfield, Canterbury, Cambridge, Oxford, the last two university towns being shut to vaude, during the scholastic terms. At Huddersfield, tho, they have a regular vaude theater. He went in and persuaded Alfred Wareing, a high-brow legit man, that it would be better to play real vaude than shut. The persuasion came off and success was the result. Canterbury, the old world cathedral town, has never been good as regards show business, but Henschel opened out with a good bill with "cut" salaries to chisel around the \$500 mark, and the house grossed \$1,500. Never been done before and so the experiment goes on. Naturally one swallow doesn't make a summer, but it does show certain folk that given personal attention things can be made to break better. Another thing it's better to "play horses for courses" than dud stuff.

## Is the J. P. C. Good for Show Business?

Personally we say, yes, but we don't think the provincial resident managers are of the same opinion. The future of the J. P. C. depends largely on the result of the legal activities of J. B. Arnold against the J. P. C. for its action against him at the opera house, Dudley. It stands to reason that with the driving off the road of the underpaid and half-starved rabble, which have been the object of its attentions, theaters must either shut or find some program with which to keep open. These dud revues have been useful to many managers—respectable ones at that—because they accept smaller percentages during the bad times and thus the resident men can keep open. With their exit there are not

enough shows to go round. There are no dramas today worthy of the name. In fact dramatic shows seem to have been killed by these leg shows. What then is there? A change to vaude programs. But the danger and the curse will be and has been the hooking of "variety combinations" wherein you get one so-called attraction and the rest of the program trips. The "star" takes a show along and gets a crowd with him as cheap as possible and the result is worse than the first. If managers would only speculate the way they have seen done with men like those referred to in the Henschel case it would be better. For instance, the Elephant and Castle Theater, London found itself shy of an attraction that had been booked. It had gone off the road. They couldn't find another show, so they rang up Henschel and within two hours on the Friday afternoon he had fixed them a vaude program. That's where the J. P. C., we think, is doing good and wherein vaude will get a little bit of its own back.

## Harry Weldon's Recovery

It is gratifying to see his "comeback". It was nearly that slip twist the cup and the lip that might have been fatal for Harry. Still he's out and about and doing very, very well. He was down at the Wolves Garden Party at Brinsford and had a tremendous reception at the Palladium. One looked to see if there were any ill effects of the excitement either from there or at Blackpool, where he opened, and had the care of his guide, philosopher and friend, W. H. McCarthy, but all reports show that things are now normal. Harry is taking a keen delight in things and that is good. He's a real booster for the open-air life and that seems to be the best remedy after all.

## More Agents Than Acts!!!

What on earth is this sudden rush for applications to the L. C. C. to become ten percenters? There doesn't seem to be such an increase in work that the present commission

men are overworked. In fact, one fellow told us that his greatest expenditure is for India rubber to "take out" dates. But for the last few weeks the trade press seems to be composed of nothing but the statutory notification that "I am about to apply for a license," etc. Where do these fellows find the gold mines of commission? Maybe it's a way of reducing salaries. "I'll be a manager. You be my agent and we'll split the commission." There must be about 200 licensed theatrical, vaudeville, concert and cinema agents in London. It's very interesting and certainly most curious.

## Getting Thru the New York Customs

Albert Voyce and the E. P., of the V. A. E., do certainly appreciate E. P. Albee's assistance in asking Pat Casey to go down and see that various Brit-shers get thru the various formalities your side. There is no counterpart over here for Pat Casey, neither for that matter is there a copy of Mr. Albee. Still, he has written Voyce a very appreciative letter of thanks for the consideration and courtesy shown him and his family, the greater because they were not under contract to any circuit in which Mr. Albee has any interests. These things certainly do make a very big impression over here and one would be loath to deny it.

## The World's Worst "Sob" Song

Ernest Newman, a well known musical critic, has been talking about this class of song and he has described "The Rosary" as the absolute winner in this class of Sunday "sob" stuff or "beanfeast barbers". The latter is the name of "outings" on clarinets, where a strident corset is the main supply of the mechanical music. A commentator suggests that there are others in the inebriose or onion class, to wit: "Lay Your Head on My Shoulder, Daddy"; "Sing Me To Sleep, the Shadows Fall"; "As Your Hair Grows Whiter" and "Always". Better not digress further in case our friends in tinpan alley get out their hatchets, but joking apart we have noticed that the Spanish onion songs have been out of fashion for some time, tho we do still have men and women singing "mother" songs—but maybe that's because there's a scarcity of good songs. Beg pardon, we quite forget "Yes, We Have No Bananas".



Conducted by ALFRED NELSON

(COMMUNICATIONS TO OUR NEW YORK OFFICES)

## A Knock Becomes a Boost

Hotel Francis, La Salle, Ill.  
August 25, 1923.

Mr. Dear Nelson—I am "curious" and want to "know" who in the world is Mr. Wallace Sackett, whose autobiography I have read in "Agents' Column" of The Billboard no less than four times in the past year and sketches from same every two or three weeks.

Every "agent" who has been in the "show" business for any length of time knows Jules Murry. Many have been connected with him and he has made many an "agent". Am going back to the days of Murry and Shunk, back some, "eh"?

Now since Mr. Sackett has secured such an extraordinary engagement and he does not mention the name of the "attraction", why not let the public hear more of the firm's name and the attraction and less "agent's" name? Mr. Sackett's name in the press won't bring a dime to the box-office. But his firm's name and the name of attraction probably would. Possibly Mr. Sackett is drawing salary to "promote" Sackett. I wonder!

I have been an "agent" for twenty years, been with some "good ones", some "not so good", but managed to "keep busy" nearly fifty-two weeks in the year, never worked for a manager I could not return to, but always had plenty to do to keep the name of my attraction before the public and no time to exploit myself. Another question, "How come" Mr. Sackett is not flying the "Shubert" (Jules Murry, general manager) banner?

This is not written, my dear Nelson, in a spirit of criticism, but just because I wonder. Print it if you wish, for I am never ashamed of my ignorance or curiosity.

Were the "things" as submitted by Mr. Sackett "news"—fine, I don't know him personally, but I know his "pedigree" as noted in The Billboard very well having read it no less than six times within two years and can refer to my Billboard files for proof. I have seven years' complete files. "An agent is known by his deeds" and rarely has to look for an engagement, for "free" managers are looking for "agents who deliver".

Cordially yours,

GEO. E. WILSON,  
Just "a Agent".

COMMENT

The foregoing communication, signed Geo. E. Wilson, Just "a Agent", is self-explanatory.

but we cannot recall any autobiography of Wallace Sackett appearing in the "Agents' Column" during the past year, and from personal notations Wally is very much alive, and this is made manifest by a communication from him that follows, in which he gives some very interesting and instructive information relative to "agents" other than myself.

If Mr. Wilson is sufficiently interested in this column to read it and criticize not only our correspondents but us personally for referring to them personally, he should be sufficiently interested to cooperate with us in making it more interesting to other readers by contributing information relative to himself and his fellow agents.

This column is not intended for the exploitation of shows, but exploitation of "agents" personally and it is the only column in any publication in which the agent is exploited personally.

This is the proper place for agents to exploit themselves personally, and while doing so exploit their fellow agents; and in doing so they are not infringing in any way whatsoever on space available in this publication or any other publication for the proper exploitation of their shows.

Granted that Mr. Wilson is now thoroughly familiar with the autobiography of Wally Sackett sufficiently to warrant him in writing a four-page letter, we will take it for granted that other readers of this column have also been impressed by the autobiography of Wally Sackett, and this is especially applicable to producing managers who read this column weekly in keeping tab on many agents now en tour.

This column is intended to help the agent who helps himself to the space that we are ever ready to give him in the column set aside for his exploitation—call it autobiography if you will, or call it grabbing space that is intended for those sufficiently discerning to appreciate its value in the eyes of producing managers.

NELSE.

## Met in Milwaukee by Sackett

Wally Sackett, who is now in advance of Carr and Bernard in "Partners Again" burst the midnight oil while in Milwaukee to contribute items, viz:

Joe Robb, with the offices of W. T. Gaskell for several seasons, has been appointed advertising agent of the Adolph Theater in Chi-

cago, the old Columbia burlesque house now taken over by A. H. Woods.

Charlie Moss, formerly advertising agent of the Star and Carter, is now advertising agent of the Selwyn Theater, Chicago. He has billed "The Fool" north to Milwaukee, west to Rockford, south to Springfield. Fifty thousand sheets of paper were used in Chicago and its suburbs alone. "The Fool" had a better showing than the Ringling Barnum Shows had when they played Grant Park, Chicago.

A. Emerson Jones, manager of Carle Carleton's "Tangerine", handed Mr. Carleton his notice the opening night. Quick work, that. Jones will be back on Broadway in another week.

Walter S. Duggan, general Western manager of the Selwyns, is taking a crack at the scalpers and going thru with it. He has even solicited the co-operation of the State attorney's office in Chicago.

Frank Lee is in Milwaukee as the manager of the Thos. Husack Company. Frank meets all the boys and invites them all out to his house to dinner.

Charlie Duffield, Fred Barnes, Tom Hanks, of the Auditorium Theater in Chicago, and the National Show Print were all attending the State fair. Rained four days.

Jack Gilmore, ahead of "Up the Ladder" for W. A. Brady, is on his way to Minnemanapolis, as Jack pronounces it. He got his share in the papers here all week. More power to Jack. He's on the wagon, too.

Harry S. (Broadway) Jones will sing his "My Rose of the F. S. A." at a special outdoor meet during the G. A. B. convention, which is here all the coming week. Harry, or "Broadway", has a pair of pipes. He belongs in the State fairs.

May Darling, a newspaper girl, landed a story in one of the Milwaukee dailies with an interview about herself crossing the English Channel in the first commercial airplane.

It is agents like Wally Sackett who keep this column alive with interesting news and encourage us to fight the battles of agents in general and not the battles of the few insecureists who are above seeing their names in the column for fear that producing managers will know where they are.

Sam J. Banks, press representative in advance of Ringling Bros. and Barnum & Bailey Circus, is attracting much attention from the natives of Colorado by his newspaper publicity for the big show.

Charles W. Altkin, several years ago treasurer in the box-office of the Casino Theater, Brooklyn, N. Y., playing Columbia Circuit shows, has for some time past been conducting a "bureau" for outdoor publicity and billposting at 118 Madison street, Brooklyn, N. Y.

Phil De Angelis is one busy man these days billposting and tacking cards, banners and signs, likewise distributing small stuff for various theatrical attractions and commercial houses from his offices in New York City.

Theodore Roosevelt, acting Secretary of the Navy, has approved of the appointment of Commander Wells Hawks and his associate, John Wilbur Jenkins, as directors of advertising publicity for the sale of numerous navy ships. The work will be directed from New York and the Navy Department at Washington.

Will Warner, formerly a publicity propagandist on the Pacific Coast, is now the promoter of publicity for the Fred Fisher Music Publishing Company, of New York City.

## MINSTRELSY

(Continued from page 46)

band, I casually mentioned that old friends of the show missed Eddie Chepero, who directed the band last season. Eddie had a way of electrifying his hearers, as his personality was such as to command attention both on the street and stage. To all lovers of minstrelsy the reappearance of Mr. O'Brien as a performer will be a thing of joy, and it is sincerely hoped that this may not be the last of his farwell seasons' as the inimitable Negro delineator.

## CLASSIC STAGE AND TOE DANCING

ORIENTAL, SPANISH, RUSSIAN, INTERPRETATIVE, ETC.

Dramatic and Singing Lessons, moderate terms. CHAS. NEWMAN'S ACADEMY OF THEATRICAL ARTS, 241 Lenox Ave., New York. Harlem 517.

## G. SHINDHELM, WIG MAKER

MOVED TO 144 W. 46th St., NEW YORK

Estab. 1866



\$1.00 brings Snappy Program of 23 Trick Drawings, Chapter and Instructor Balda Art Service, D-2, Oshkosh, Wis.

For Obvious reasons  
The BILLBOARD  
does not necessarily  
endorse the Views  
expressed in this  
department, nor  
take exception  
to them either.

Be Brief~  
Be as Courteous as you can,  
But Be Brief~

# OPEN LETTERS

If you are a member of the Profession,  
You can say your say here

VOLTAIRE  
said to  
HELECTIUS,  
"I Disagree with  
everything you say  
sir, but will defend  
to the death,  
your right to  
say it."

With the  
**Stage Employees  
and  
PROJECTIONISTS**

Personals and other items of interest  
to Carpenters, Electricians, Property  
Men, Scene Shifters, Fly Men and  
Motion Picture Machine Operators.

Address communications to Stage Em-  
ployees and Projectionists Editor, The Bil-  
board, Cincinnati, Ohio.

In charge of projection at the Colonial The-  
ater, Hagerstown, Md., are Brothers Stack  
and Cy Clark. Clark is relief operator. The  
Colonial gives continuous shows from noon  
until 10:30 p.m.

Stage employees working in Ft. Wayne, Ind.,  
theaters have been granted an increase of 10  
per cent, dating from September 1, 1923, and  
for the ensuing year, by agreement reached at  
a special meeting held a few days ago. M.  
Marcus, representing the Quimby Interests,  
controlling the Jefferson, Strand, Palace and  
Colonial theaters, Ft. Wayne, negotiated with  
the stage employees.

Back stage at the Maryland Theater, Hagers-  
town, Md., are H. P. Feigly, Jr., carpenter;  
W. C. Lane, electrician; E. W. Main, property  
man, and W. E. Troupe, projectionist. All  
are members of Local Union No. 591, Hagers-  
town.

Local Union No. 236, Birmingham, Ala. (pro-  
jectionists' division), has signed a two-year  
contract with theater managers of that city,  
calling for an 18 per cent increase over the  
old scale. The contract committee was made  
up of J. H. Sapp, president of the local; F.  
E. Walker, vice-president, and J. A. Root,  
business agent of Local 236, who acted as  
chairman.

George M. Powers, 23 years old, electrician  
at the Worcester Theater, Worcester, Mass.,  
is in a dangerous condition at the Worcester  
City Hospital as the result of an automobile  
accident on Institute road on the evening of  
September 6. Another automobile crashed into  
the machine in which Powers was riding and  
Powers, who was sitting beside the driver, was  
thrown into the rear part of the car, sustain-  
ing internal injuries, including several frac-  
tured ribs.

Settlement of a wage controversy between  
the Moving Picture Machine Operators' Union,  
Local No. 230, Denver, Col., and the Denver  
Theatrical Union Association was had at a  
hearing before the State Industrial Commis-  
sion September 8, with an order that the  
present contract between the union and the  
association be retained for one year; that the  
employees be paid a wage scale of \$44 for  
seven days' work of six and one-half hours  
each. Some of the members of the operators'  
union had asked for a scale of \$49.50 for six  
days' work of the same hours.

IF YOU'RE INTERESTED IN BRITISH VA-  
RIETY YOU'RE INTERESTED IN

## "THE PERFORMER"

The Official Organ of the Variety Artists' Fed-  
eration and all other Variety organizations.  
DEALS WITH VARIETY ONLY AND READ BY  
EVERYONE CONNECTED WITH BRITISH  
VARIETY

The paper that carries the news is the paper to  
carry your announcement.  
ADVERTISING RATES:

Whole Page	.....	\$52.00
Half Page	.....	27.50
Third Page	.....	21.00
Quarter Page	.....	16.50
Sixth Page	.....	15.00
Eighth Page	.....	10.50
Wide Column, per inch	.....	3.00
Narrow Column, per inch	.....	2.50

THE PERFORMER is filed at all THE BILL-  
BOARD OFFICES in America.  
HEAD OFFICE: 18 Charing Cross Road, Lon-  
don, W. C. 2.  
SCOTTISH OFFICE: 141 Bath Street, Glasgow.

### AT LIBERTY

After September 22nd  
**EUGENE PHELPS**

Director and Parts. Experience, abil-  
ity, study. Good modern wardrobe.  
Cimarron, Kans., until Sept. 22; after  
that care EQUITY OFFICE, Kansas  
City, Mo.

AT LIBERTY—LEADER VIOLINIST. Ability. Ex-  
perience. Vaudeville, Pictures. Union. Only re-  
liable managers write. BOX D-96, care The Bil-  
board, Cincinnati, Ohio.

#### Lauds Female Impersonators

Alfred Nelson, Burlesque Editor, The Bil-  
board:  
Dear Sir—I am pleased with the way you  
opened the female impersonator topic in the  
Open Letter columns of the September 1 issue  
of "Billyboy".

I have done considerable research work in  
this branch of entertainment. I went into the  
falsest issue thoroughly and I have tracked im-  
personators back to George W. Monroe and the  
Russell Brothers of "River Shannon" fame.  
Then I "jumped" to China, where Mei  
Lan Fang plays female roles for a big salary.  
And I have watched Francis Renault's doings  
and the antics of Herbert Clifton in vaudeville.  
(Signed) JOHN J. McCAULEY,  
229 First Ave., New York City.

#### Impersonating Requires Talent

Montreal, Can., September 6, 1923.  
Alfred Nelson, Burlesque Editor, The Bil-  
board:

Dear Sir—I sincerely thank you for your  
splendid reply to the female impersonator  
critic. I did tricks years ago with an under-  
water show and thought it was hard work, but  
it is easy in comparison with female im-  
personating, at which I am an amateur, but in-  
tend to take up this work professionally.

The "he-man" who is a good impersonator  
certainly possesses talent. One born with  
effeminate ways is, in my estimation, not an  
actor—it's just his natural way.

(Signed) H. W. TURNER,  
Wireless Officer, Marconi Building, Toronto,  
Can.

#### Correction by Klein Brothers

Milwaukee, Wis., September 10, 1923.  
Editor The Billboard—In your issue of Sep-  
tember 8 is an item stating: "Seed and Aus-  
tin, who recently charged the Klein Brothers  
with using the alphabet bit originated by them,  
will follow the latter team over the Orpheum  
Circuit this season. Both acts, according to  
the V. M. P. A., may use the routine in con-  
troversy."

The foregoing is in error and we would very  
much like you to correct it.

Seed and Austin never brought any charge  
against us for using the alphabet bit, which  
they did not originate. We have been doing  
this bit since 1912. It was written by Al  
Friend, formerly of Friend and Dowling, who  
gave us permission to use the routine. He did  
not give Seed and Austin permission to use it  
and we brought the charge against them with  
the N. V. A.

Seed and Austin admitted to the N. V. A.  
that they were wrong and apologized in the

"Vaudeville News". How your paper used the  
article referred to without making sure of the  
facts is a puzzle to us, as The Billboard has  
always been very fair in such matters.

We will be glad to answer any questions on  
the subject, as we can again prove that we  
did the routine before Seed and Austin ever  
were an act.

(Signed) THE KLEIN BROTHERS.

#### Differs With Critic on Enunciation of St. James Player

Boston, Mass., September 6, 1923.

Editor The Billboard—I read the criticism in  
the current issue of The Billboard on the  
St. James Theater Stock Company, this city,  
in which the reviewer, "D. C. G.," says:  
"The enunciation of Miss Roach and Miss  
Layng is slightly affected and hard to distin-  
guish, which tends to make it sound unreal."  
I beg to differ with the reviewer. I attended  
the opening performance of "The Mountain  
Man" by the St. James Company and the one  
thing I noticed above everything else was the  
perfect diction of Miss Bushnell, Mr. Remley  
and Miss Roach. If the reviewer had com-  
mented on the faulty diction of Mr. Gilbert,  
Mr. Kent and the ingenue, whose name escapes  
me at the moment, I should not feel the sur-  
prise his declaration occasions.

I am a stock actor of many years' experi-  
ence and was one of many who had to sit far  
back in the balcony thru having bought seats  
too late. The faulty acoustics may have been  
the reason why I failed to clearly understand  
the members who escaped D. C. G.'s notice.  
But how shall we account for the fact that  
Miss Bushnell, Miss Roach and Mr. Remley  
got their lines over to me? I wish every one  
in Boston could have heard the clear enunciat-  
ion of that grand old man of the Boston  
stage, George Wilson, in his graceful little  
speech after the third act. The acoustics did  
not hamper him. Perhaps D. C. G. was not  
listening very hard. That may have some-  
thing to do with it.

(Name Withheld by Request.)

#### STAGE LIGHTING

(Continued from page 45)

and translucent. Heavy double-faced black  
cardboard has proved a very good shield. We  
have found our equipment very satisfactory  
both as to portability and flexibility. There is  
one change we want to make. At present,  
the sky and footlights of one color are on dif-  
ferent lines and can be independently con-  
nected, both sky and foot of each color are  
governed by the same dimmer. By the installa-  
tion of three more dimmer plates our skies and  
footlights could be independently controlled.

What the intensity of the light and what  
the number of lamps needed for illuminating  
varies greatly with the costumes and setting as  
well as with the text. Black, unless relieved  
by much red and gold, eats light. The paler  
shades of blue, on the other hand, have a  
high reflecting value. Cycloramas which hang  
in folds require more light than do those  
which hang flat, and screens and flats have  
the highest reflecting value for sound as well  
as for light. Velvets, cotton flannels and cot-  
ton duvetyns all absorb light. Linen, canvas,  
burlap in the lighter colors, satin, satine, cre-  
tonne, mosquito netting and the like are good  
reflectors, whether used for drapes or for  
costumes. For setting two or three layers of  
cotton gauze in different shades, hung flat,  
give a much more interesting play of light  
than does opaque material hung in the same  
way. Stipple painting and dusting with gold  
also add to the beauty of scenery and costume  
under light.

Light is both revealer and concealer. It will  
show up soiled and mussed costumes, carelessly  
painted scenery, badly stretched flats and  
startle with the unexpected shadows it invites.  
Light also will "tie up" a scene, giving it  
unity and mellowness of tone, and it can  
stimulate both actor and audience to undreamed  
of responsiveness. The amateur actor espe-  
cially is susceptible to light, stimulated by it  
and often unable to act in a scene underlighted,  
so the lighting manager needs to be more than  
a mechanician.

## WINDSOR P. DAGGETT STUDIO

Home of "THE SPOKEN WORD"  
Voice Production, Pronunciation, Tired  
Voices Restored and Speech Standardized.  
Dramatic Coaching, Personal Criticism.

October Classes Now Forming.

APPOINTMENTS, PHONE ENDICOTT 3110

202 West 74th Street,

NEW YORK CITY.



#### THE SPOKEN WORD RECORDS

teach cultured English.  
Send \$1.00 for sample lesson.  
Studio lessons by appointment.

WINDSOR P. DAGGETT

202 W. 74th, New York City

### INFORMATION WANTED

ABOUT

## Carle Jerome

Scenic Artist, who when last heard of by the inquirer was engaged  
at the Grand Opera House, Cincinnati. (This was about 1899-1900-  
1901.) Any word concerning his present address or whereabouts will  
be gratefully received by

WILLIAM MILLS DONALDSON, care Donaldson Lith, Newport, Ky.

TELL THE ADVERTISER IN THE BILLBOARD WHERE YOU GOT HIS ADDRESS.

### NEW THEATERS

M. A. Hortl will erect a \$50,000 theater at  
Ft. Lauderdale, Fla.

The Majestic Theater, Rotan, Tex., J. B.  
Davis & Sons, proprietors, has been completed.

William Warnkey is planning to erect a  
picture theater in West Bend, Wis.

Harry Moore and James Cruisen are contem-  
plating the erection of a picture theater build-  
ing at Cuba, Ill.

The Muskegon (Mich.) Amusement Corp. has  
been granted a permit to erect a theater build-  
ing at Clay avenue and Jefferson street, Mus-  
kegon. It is estimated the structure will cost  
\$30,000.

Louis Marinos and Thomas Alexander, own-  
ers of the Marinos theaters in Pennsylvania,  
have broken ground adjacent to their theater  
on Main street, Wilkes-Barre, for the erection  
of a theater and store building.

A. L. Beardsley, of Snohomish, Wash., has  
awarded the contract to the Great Northern  
Construction Co. for the erecting of a \$50,000  
picture theater at Tenth avenue, northeast,  
and East Sixty-sixth street, Seattle.

Construction work is under way at Indiana  
Harbor, Ind., on a \$50,000 picture theater.  
Joseph Jablonski is financing the project.  
James Piwaronas' theater building in Main  
street, Indiana Harbor, is nearing completion.  
The cost of this theater will approximate  
\$100,000, it is estimated.



# AUSTRALIA

By MARTIN C. BRENNAN,  
114 Castlereagh Street, Sydney.

**S**YDNEY, Aug. 19.—John J. Jones, general manager of First National, Sydney, returned home recently, after finalizing a two years' contract with Hoyt's, Ltd., for First National productions.

The Victorian Film Renters gathered at Pinar's Hotel on Friday afternoon last to a "beef steak" dinner, tendered to Claude Henderson, manager of Paramount Exchange, on the eve of his marriage.

The Billposters' Union has issued a "white list" of pictures in Carlton, Fitzroy, Collingwood and North Richmond, and it is urging exhibitors and wage earners to patronize those entertainment houses which employ financial members of the Victorian Billposters' Association. It is stated that this "white list" is the first of sixteen which are being prepared, embracing Melbourne and suburbs.

J. A. Lipman has left by the "Sonoma" on a business visit to New York, and anticipates returning about three months hence. While away he will complete negotiations which have been conducted by cable, whereby Australasian Releasing Corporation will distribute several special productions in this territory. American Releasing Corporation, one of the companies under contract to supply Mr. Lipman's organization with features, recently merged with the newly reorganized Seiznick Distributing Corporation, but this will not alter the releasing schedule of Australasian Releasing.

On Saturday last, at the Fox office, E. L. Rutledge, on behalf of the Fox Film staff, presented Mr. Kingston with a pocket wallet suitably inscribed as a token of the esteem in which he was held by that body. The recipient gracefully acknowledged the gift. Mr. Kingston has joined up with Universal.

The salubrious seaside resort of Manly now boasts another moving picture theater, the Rialto, situated on the Corso on the site formerly occupied by the Magic City, where the merry-go-round was a feature for many years.

John F. Hicks, Jr., recently officially opened the luncheon room on the fourth floor of Paramount House, Sydney, when every available member of the staff was present. This innovation was only made possible by the great consideration of Mr. Hicks, who arranged that the accommodation be made available to the staff of Paramount.

T. M. Coombe, picture magnate of Perth, has been on the sick list lately, but is now almost well again.

George Barnes was the recipient of hearty congratulations on the occasion of the hundredth performance of "Queen of Sheba" in Sydney. This record speaks for itself in the matter of public appreciation.

To insure an overseas artist giving Australians the best in his or her repertoire on the Australian opening, all acts playing the Tivoli will be requested to go thru a routine of the suggested material for their premiere. The private tryout will be given before the general manager, manager, publicity chief and others, and in the event of any misgivings regarding all or a portion of the work suggestions will be made in order that performers may appear to best advantage. Although some of the star acts may not feel inclined to conform with this new regulation, the Musgrove firm will be very emphatic on the point that it has to be done, and that is all there is to it.

Allan Wilkie and his company will be seen here in another batch of Shakespearean plays commencing August 18. His experiment will be followed with unusual interest, as, failing to secure a theater for a limited season, he was forced to take the Conservatorium. Miss Hunter-Watts, recently returned from a health trip abroad, will make her reappearance with the company.

Sir George Tallis, who returned to Sydney recently, stated that the Melba Grand Opera Company, which is to play Australia shortly, will include Madame Dalmonde, who is a lyric soprano of outstanding ability. Supporting artists will also be of high caliber, and the salary list will be one of the biggest ever made out for a company in this country.

The news that H. E. Ross-Soden had finished with Exhibitors' Alliance was received with great surprise among the members of the film world in Melbourne.

Billy D'Ornette has left to rejoin his partner, Rosie Costello, in Batavia.

The Four Southern Singers, at the Prince of Wales Theater, Perth, have proved to be the most box office magnet the Coombe management has yet handled.

Sir Harry Lauder begins a season at the Royal, Adelaide, in a week's time.

Napier, the Human Spider, is now working some dates around Melbourne and was at the Stadium recently.

Captain Adams and Odiva's Seals have left for New Zealand for another tour of the Fuller Circuit.

Eddie de Tisne, of the Theatre Royal, Brisbane, was in town recently. He is booking

people for the season in Adelaide, commencing next September, under the direction of the de Tisne-Banvard Players.

Madge Merle, formerly with the Pastor and Merle act, is now doing a "single" act on the Harry Clay Time.

Daisy Jerome and Marie La Varre are scheduled for a season at the Theatre Royal, Perth, by arrangements with the Fullers.

The Molnaris, operatic singers who have been playing around Australia and New Zealand for some years, have left for New York.

Amy Rochelle is still very ill in Adelaide, and it may be some weeks ere she is permitted to appear on the stage again.

Ruby Norton, American comedienne, has been very successful in Melbourne since her opening. Stella Power, "The Little Melba", concluded her Sydney season at the Town Hall, Sydney, recently, amidst a scene of great enthusiasm.

Madame Lipkowska's costume recitals have been responsible for big attendances at the Town Hall, Sydney.

Amy Castles and her concert party is still touring New Zealand. The personnel includes Eileen Castles, brilliant soprano; Charles Tuckwell, pianist, and Albert Torzillo, harpist.

Jean Gerardy, cellist, assisted by Essie Ackland and George Stuart McManus, is giving recitals throuth the Dominion, and doing big business.

Charles Heslop, who will be associated with Dot Brunton, arrives here shortly under engagement to Hugh J. Ward.

Jack Heller and Joe Morris are once again working as a double act and are with Sole's Circus.

Ridgway's Circus recently showed at Mudgee, N. S. W., to good business. Jim Watson is in that town, paving the way for a visit of Sole's Circus and Menagerie.

Baker's Circus, now wintering in New Zealand, will go out with an augmented show in September, and in view of the very successful season this year it should do even better now.

St. Leon's Circus will be out on the road again when the warm weather arrives. This show will also be even better than last season, several attractions being added.

Colonel Bob Love, veteran circus man, has not been too well lately, the excessive cold weather affecting the old fellow. He is now near his seventy-fourth year.

Jack Mandino, formerly a well-known trainer of dogs, is said to be in a very bad way with tubercular trouble, and his end is only a question of a few weeks.

Doc Henry, well-known advance manager, is out in the country arranging show dates for Everest's Monkeys.

Leaving for San Francisco are David Poole, English ventriloquist, and Madame Terpsichore, continental dancer, both acts playing the Musgrove Time. Mr. Robinson, manager for Terpsichore, is also on the same boat, as are F. C. Barron and his wife. Little Billy, the American comedian, is off the Tivoli bill owing to a mild attack of influenza.

## MUSICAL MUSINGS

By the MUSE  
(Communications to Cincinnati Office)

Bianche Lorraine's Orchestra is reported to be making many friends at Mountain View Villa, N. J.

Fate Marable's Ten Jazz Hounds are the musical feature of the Steamer Capitol, which begins its annual excursion season at New Orleans, La., this week.

Chester W. Garford, marvel saxophonist, joined Paul Whiteman's Orchestra in New York September 8. He is 24 years old and studied music in Boston and Worcester, Mass.

Fred G. Wiegand, violinist and orchestra director, has again been engaged to furnish music during the fall and winter at the Tutwiler Hotel, Birmingham, Ala.

Louis Connor's eight-piece orchestra, known as the St. Cecilia Syncopators, of San Antonio, Tex., was scheduled to open an indefinite engagement at Sunset Plunge, Tulsa, Ok., September 11.

**MUSGROVE TIVOLI CIRCUIT**  
**AUSTRALIAN VAUDEVILLE**  
SOLE DIRECTION MUSGROVE THEATRES, LTD.  
PLAYING ONLY HIGH-GRADE ACTS.  
Featuring, among other American stars, ALJAN BROOKS, RUBY NORTON, HERSHEL HENLERS, LITTLE BILLY.

Paul F. Donnelly, former sax and clarinet player with the Virginia Serenaders, is now with Phil Baxter's Orchestra, of Pine Bluff, Ark.

Joseph Papalia, recently in vaudeville with Patsy Shelly and Her Jazz Band, is now playing with the Palace Theater Orchestra, New Orleans, La.

The Vibbards, Doc and Norene, are resting at their home in Limestone, N. Y., after a tour of Loar's Chautauqua Circuit. They plan to open in vaudeville at an early date and introduce a new and very large marimbaphone.

Jimmy Ague is manager, drummer and entertainer of a new orchestra at Youngstown, O., which has Sammy Ruckebush as piano-leader; Jack Beede, sax, and clarinet; Jack Moran, trombone, and Ray Moore, violin and banjo.

The Winona (Minn.) Municipal Band is about to close its summer concert season, which has been successful. O. W. Reese is director. A donation by F. S. Bell, a local lover of good music, will be used to pay for a new band stand that will be completed by next spring.

James D. Winne, a member of the band at the Soldiers' Home in Hampton, Va., trouped for sixteen years with such shows as Ringling Bros., Barnum & Bailey, Gentry Bros., Dockstader, Honey Boy Evans, Neil O'Brien and Al G. Field's Minstrels. "Mr. Dillworth, band-leader here, also is of the old school," writes Winne.

The roster of the Original Ramblers, of Rochester, N. Y., who begin their fall season October 1, is: Elmer Masse, piano; Peter Badami, violin; Henry Martino, banjo; Theodore Sharpe, sax, and clarinet; Clifford Coell, piano and sax; Alfred Thew, trumpet and director; Bud Deverell, trombone; Albert Caplin, cello and bass, and Darell Gifford, drums.

The Virginia Entertainers, now playing Lakeside Park and the Macon Cafeteria, Macon, Ga., include J. E. Bower, violin and trumpet; R. C. Leslie, sax, clarinet and trumpet; Freddie Brill, sax, and trumpet; A. H. Speigner, trombone and sax; V. A. Johnson, piano; Maynard Baird, banjo; A. F. Joseph, drums, and A. N. McGee, manager.

Dreamland, the newly opened dance hall at Cedar Rapids, Ia., is reported to be drawing big crowds. Dolly Iverson's Orchestra was the initial combination booked by Manager J. Brookhizer. Lyman's Orchestra and Heinle's Royal Band also have appeared there. Clark's Syncopators, a local aggregation, will provide music when traveling orchestras are not engaged.

Walter Davison, whose orchestras continue to be a great drawing card at the Walnut Theater and Magnolia Gardens in Louisville, Ky., made a flying trip to New York last week in the interest of "Neath the Carolina Moon", a number to be released shortly by Waterson, Berlin & Snyder, for which he and Harry Willsey wrote the music and Addy Britt supplied the lyrics. Willsey, former pianist of the Capitol Theater, Cincinnati, will join Davison's orchestra soon.

H. W. Kemmler's Orchestra, it is reported, will make a dance tour of the East and also pay a visit to Florida during the winter following its run at the Highland Country Club, Pittsburg, Pa. Twenty-five instruments, it is said, are played by the following members of the aggregation: A. Ludwig, George O'Neill, Walter Coleman, E. Willharm, Wm. Snyder, S. McCaughey, Perry Shallenberger, J. A. Propher, M. Bryar, J. Tracey and H. W. Kemmler.

The concluding paragraph of Gabe Boone's letter was omitted in these columns last week. It reads:

"We had the pleasure of meeting the Robert Sisters' Dramatic Company a short time ago, members of which also remembered old Gabe's birthday by giving me a beautiful cameo stick-pin and a set of cuff buttons. As far as I know Carl Neel and I are the only surviving members of the Dan Rice Circus Band. I expect to finish the season with Cole Bros. and if everything turns out as I hope this will be my last season on the road. Not that I am tired out, but because as I grow older it seems like I want to be closer to 'Jodie' and the little chicken farm. Will drop a few lines to Musings when the season closes."

So successful has been the summer engagement of Ace Brigode and His Ten Virginians

at the Hotel Walton Roof, Philadelphia, that the organization has been re-engaged for the fall and winter, reports Joe Friedman, manager. During the week of August 27 the band doubled at the Globe Theater in the Quaker City. The personnel: Ace Brigode, sax, clarinet and director; Eddie Allen, sax, and clarinet; Gene Fogarty, violin; George De Knoyer, trumpet; Lucine Criner, trumpet and slide cornet; George Sterlinsky, drums; Charles Storm, piano; Dan Daniels, piano; D. A. Cor tez, piano, accordion and French horn; Jimmie Freshour, trombone; "Happy" Masefield, bass; Fred Brobez and Mark Fisher, banjos and entertainers.

Music for the union labor parade in Des Moines, Ia., on Labor Day, was provided by non-union musicians as the result of a dispute between the committee in charge of the procession and the local A. F. of M. representatives. The musicians, it is said, refused to accede to the demands of the committee for a free band and a less-than-scale salary. The Fourteenth U. S. Cavalry Band, of Fort Des Moines, the local American Legion Drum Corps and a band of colored musicians, whose application for membership in the A. F. of M. had not yet been acted upon, favored the committee by participating in the parade. Music for the labor picnic which followed at Riverview Park also was supplied by the three organizations. No money was paid the musicians. The music bill for the 1922 Labor Day parade in Des Moines was \$421.

Former troupers are well represented in the concert band which terminated a successful summer season at Electric Park, Kansas City, Mo., September 16. The conductor is Ben H. Kendrick, who played cornet for several seasons with the old Cy Munkett Show, later joining Bill Merrick on the Forepaugh-Sella Circus. Charles G. Rowne trouped with Guy Bros.' Minstrels and put in four seasons with the Barnum & Bailey Circus. Charles W. Benner was on the Ringling Bros.' Show for many seasons. Henry Hoffmann fiddled and altoed on Ill Henry's Minstrels, with which John Crockett played cornet. M. A. Ingino and G. F. Rendina were together on the Gentry Show several seasons back, Daley Joiner and Dr. J. E. Hawley are graduates from "Tom" shows, as is H. McLean. James Holzman, 'tis said, doubled canvas on the Lindsay Stock Company. Fred G. Joste "kicked 'em" with Guy Bros.' Minstrels and Spelman's Winter Circus. The roster of the band is: R. Lenge, piccolo; L. Lyons (soloist), flute; H. McLean, oboe; H. Prati, bassoon; A. Seufert, Eb clarinet; F. S. Joste, assistant conductor; B. Thomas (soloist), C. Jahr, A. Berndt, S. Blood, C. Canterbury and H. Wheeler, Bb clarinets; M. A. Ingino (soloist), J. Crockett, F. Jacobs, J. Holzman and C. Rowne, trumpets; G. F. Rendina (soloist), French horn; A. Ruto, C. Metz and C. J. Keilhaek, horns; C. W. Benner (soloist), F. Zook, H. Wheeler and C. Richardson, trombones; C. G. Wagner (soloist), xylophone and tympani; J. Hawley and D. Joiner, drums; F. Joiner (soloist), euphonium; P. Felix, baritone; C. Sharp, G. Rohrs and E. Browne, bass. An idea of the class of music rendered by the organization is to be had from the following copy of a recent Sunday program: March—"Rainbow Division", Nirella; overture—"Zampa", Herold; "Algeria", Herbert; "Polish Dance", Scharwenka; march—"Boston Commandery", Carter; rhapsodie—"Slavonic" Friedemann; grand selection—"Cavalleria Rusticana", Mascagni; "American Fantasia", Herbert.

The accompanying illustration is from a photograph of Hank Young, taken in Paris in



1902, when he was a member of the band under direction of Carl Claire on the Barnum & Bailey (continued on page 83)



Edited by MARK HENRY

(COMMUNICATIONS TO OUR NEW YORK OFFICES.)

## HERRMANN THE GREAT

By ORA A. MARTIN

WAS a boy of fourteen when I read in a newspaper where Herrmann the Great was to appear in a theater in the capital city of my native State. Being somewhat of a "magic fan" I, like most boys, anxiously waited the day when I took a train for the city to see the greatest magician of that time. Arriving in the city I rushed to the box-office to purchase a seat in the very front row. I had supposed all the good seats would be taken. Only a fair-sized audience greeted Herrmann that night and I was greatly upset to think more people did not come to see such a good show. Nevertheless it was a most appreciative audience that night.

I shall never forget the impression Herrmann made upon me from the first appearance, where he deftly removed his white gloves, when lo, and behold, he slowly opened his hand, assumed a surprised look to find they had simply "evaporated"—THAT WAS ALL THERE WAS TO IT. There was no useless hokum, no clownish moves nor apologies for his being there. He gave us to understand he was master of the situation from the very start and everyone took it for granted he knew his business and paid closest attention to him. In the vernacular of today he knew how to "SELL HIS STUFF".

During the latter part of his program he stepped down into the aisle from the stage and requested the loan of four watches. Obtaining these he deliberately tied them up in a white handkerchief, returned to the stage, when he turned about, faced the audience and requested that some gentleman kindly step upon the stage to assist him. On hearing this I fairly leaped to my feet. Herrmann saw me and said: "Come right up, young man." He greeted me with his ever-pleasant smile, then handed me the handkerchief to hold, which to all appearances contained the four borrowed watches. Instructing me to hold the watches high above my head so everyone could see them, Boonski, his assistant, approached him, handing him a pistol. Holding the pistol muzzle up, he carefully placed it in my other hand, remarking: "My horse pistol, I raised it from a Colt. It is loaded with dynamite and spike nails, so be very careful where you point it." Whereupon he walked off stage, leaving me standing alone in the center.

I don't know what ever possessed me to do what I did, unless it was a boyish trait to try and act smart and "show off" in public, for no sooner had Herrmann left the stage than I glanced at the audience, squinted one eye and at the same time turned the muzzle of the pistol toward the other eye and peeped down the barrel "to see if it was loaded". My fool prank brought down the house. Herrmann quickly returned to the stage with funnel to put the watches in. He glanced toward the audience and, noting they were still laughing, smiled to them and approached me, saying in an undertone: "What are they laughing about, son?" I told him I guessed it was because I looked into the gun. He laughed and said: "You're the village comedian. Well, you made a hit."

He took the pistol from me, asked me to untie the handkerchief and hand him the watches one at a time. I did as he requested. He threw the apparently borrowed watches into the funnel he had in the meantime slipped over the muzzle of the pistol. Turning to Boonski, he remarked: "I expect you had better get him a chair to sit in." Boonski brought a chair for me and no sooner was I seated than Herrmann fired at me with the pistol and the watches appeared hanging under the chair and one on my back. Herrmann gathered them up and upon excusing me from the stage shook hands with me. Turning to the audience, he said: "This boy will be a great showman some day." I was greatly flattered. In after years I figured it out that he probably said this to every boy who came upon the stage. It was an incentive to me then, but like the Scotchman would say about Herrmann's prophecy: "I ha'e me doots."

Elmer Eckam, of Rochester, N. Y., and his wife visited Canada recently to attend the Canadian National Exhibition and while there were the guests of President La Salle and the Order of Genii.

## SPANISH AUDIENCES

By SERVAIS LE ROY

Tho a wildly enthusiastic audience, the Spanish spectator can hardly be said to be generous to the artiste. The slightest slip in a magic act is resented by him as a personal injury. He has paid his money to be deceived, and woe to the conjurer who fails to live up to his expectations. Yet he hates to be deceived in the sense that he considers every trick shown him as a direct challenge to his intelligence. If he fails to fathom it entirely (and his mind admits a complete failure) then he is not stinting in his appreciation with this reservation—that he will return again and again. He ultimately discovers the modus operandi and contentedly explains it to his friends—unless you are wise enough to replace that particular effect with some other trick or illusion.

I have seen an excited spectator watching one of my most subtle deceptions stand up and deliberately point to where he considered the vanished three ducks would be found. When shown to be wrong he just as excitedly pointed to some other place many feet away. "If they are not there they must be there," he said, and when again his theories had been

## THE WHYS AND THE WISE

THE "Whys" of Magicland are those who continually apply the interrogation in reference to their failure to succeed, and the imagined reason that managers and agents will not book magic acts. They are the class of magicians who never think of asking themselves the question in reference to their own ability of presentation, or whether they have anything to offer in the open market that is materially different or materially better than any other like product. They want to know why So and So gets bookings or how Do and Dare got away with this or that. They are always wondering why someone doesn't give them credit for this or that "original" move and why magicians steal "their" tricks.

The "Wise" of Magicland are not the "Whys". They do not bother about what the "Whys" are doing, or why the "Whys" are not working. The "Wise" are wise enough to find out, however, why the managers will not book the "Whys". Then they apply the information gleaned, fix up their own acts, simply "saw wood", and, while the "Whys" do all the talking, the "Wise" MAKE ALL THE MONEY!

disproved he sat down with a muttered curse and malevolent look at the man who was successfully (?) entertaining him. I have seen the espada (swordsman who kills a bull) walking around the arena to bow his acknowledgements received by three-fourths of the audience with applause and by the remaining fourth with execrations and insults.

Truly, the Spanish audience is an audience of nerves and of the moment, an audience of intense enthusiasm and of equally intense disapprobation. To any but a really good deceptive conjurer, able to change his program frequently, I would repeat "Punch's" advice to those about to marry: "Don't."

## CLAYTON HAS NEW STUNT

Mystic Clayton is now sending real money thru the mail for advertising purposes—not United States money, of course, but German 10,000-mark bills. The bills are genuine and in normal times were worth approximately \$2,000.

Considerable blank space on the front of the bill and on the back is utilized for a printed or mimeographed letter in red, which contains the following offer: "IF WE DO NOT GET YOU ADDITIONAL BUSINESS we will accept this 10,000-MARK NOTE FOR OUR WEEK'S SALARY and say not a word."

Clayton's Show carries ten persons, five auto-parade cars, a calliope and special paper. The illusion of "Shooting Thru a Woman" is heavily featured.

Edward Reguera of New Orleans, writes: "Tome Bowyer, of Toronto, Ont., has invented what he calls 'the Sneakaway Cigarette'. He not only pushes a lighted cigarette thru a handkerchief without damaging it, but the cigarette vanishes also. The little piece of apparatus is practical and durable. He might put it on the market." (The editor has not seen the trick or apparatus referred to.)

## EXPOSES

And Possible Remedy

By ALFRED ROSE

I have read with much interest your various articles and comments of the subject of exposes and the possible remedy.

In my humble opinion the only agency left that can be of service in this direction is your department in The Billboard. The efforts of the S. A. M. in this direction have become a sad travesty. During the past year both the president and vice-president have been guilty of misconduct in this direction and both were re-elected.

Mr. Houdini's connection with the "tea kettle" article in Popular Radio was by no means above reproach, even taking his statements in this connection at their face value. Thurston has admittedly exposed small standard effects, both thru the Thurston Box of Candy and his articles in a publication called Midnight.

The Sphinx has fallen by the wayside. Dr. Wilson started out bravely to criticize in both above cases and then backed down, evidently ashamed by the prominence of the offenders. Dr. Wilson very rightly condemned Dunninger's

## MASS. MAGICIANS ORGANIZE NEW CLUB

More than twenty magicians of Springfield, Mass., and the vicinity met recently in the Y. M. C. A. Building there, and organized a branch of the National Conjurers' Association to be known as the New England Conjurers' Association, Branch 15. Paul Noffke was elected president of the new club and Martin Cramer, of Holyoke, vice-president. It was the first time that legerdemain artistes of Springfield and its environs ever gathered together for the purpose of organization. According to the present policy monthly meetings will be held and occasional entertainments given for the mutual pleasure and profit of the members.

Following the business of the meeting came an impromptu entertainment of sleight-of-hand, music and mental telepathy. Paul Noffke, president of the new club, performed a cut rope trick and several card tricks at which he is exceptionally clever. "Jimmie" Sullivan and "Billie" Shaugnessy, as the "Elford and Shawn Comedy Versatile Duo of Holyoke," presented an act of versatility in which their gymnastic skill was one of the outstanding features. Louis A. Schwartz, Jr., with an ease of technique and address, gave several minutes of magic preceding Martin Cramer, vice-president, whose card work is commended as being of a high order.

Louis A. Schwartz, Sr., a magician for forty years, did the Multiplying Corks, and as a climax to a remarkable evening Dr. John J. Fitzgibbon, of Holyoke, gave a session in mental telepathy. Officiating at the piano was Stanley Plekford, a graduate of the New England Conservatory of Music. He played several solos that were decidedly appreciated.

An interesting aspect of the meeting was the method employed in introducing the various members. Each, upon hearing his name called from the roll, stood and told his reason for being interested in the art of magic and what his vocation was. The list of vocational callings ran from pressmen to salesmen and from school teacher to insurance agent.

## N. C. A. EXPELS DUNNINGER

The National Conjurers' Association, at a recent meeting, expelled Joseph Dunninger, a life member, for continuing to expose secrets of magic in Science and Invention.

Feeling that more drastic measures should be employed than had previously obtained, the members of the association determined to take more active steps and show less leniency. The expulsion of Dunninger was the result.

Sometime ago Dunninger was "called on the carpet" by the N. C. A., his explanation at that time being that he had ascertained that the editor of Science and Invention was about to publish a series of articles giving the correct explanations of many illusions and tricks. To offset this, Dunninger agreed to furnish a series of articles which would not be correct as to explanation but would suffice to interest the readers of the magazine.

A committee appointed by the N. C. A. found Dunninger guilty of having exposed magic, but agreed to allow him to submit drawings and explanations to it, before they were sent to the editor of the magazine for publication. Dunninger agreed to have the committee o. k. his articles, but subsequently refused to show the entire committee his manuscripts. A recent article appeared, which was previously shown to but two members of the committee, Frank Ducrot and Joseph Fuigle, but the other members of the committee and additional members of the N. C. A. felt that Dunninger had not lived up to the spirit of the agreement.

Several other magicians who are members of the N. C. A. have been notified to discontinue stage exposes and are being watched by a committee. If they disregard the N. C. A.'s orders, other expulsions will follow. The Dunninger case is said to be the first instance wherein an expulsion from membership of a magical organization has resulted from having exposed and continued to expose the secrets of magic.

Adam Ross played Toronto, Ont., recently and entertained the members of the Genii Club with a thirty-minute act; it was highly appreciated.

## "DANTE" SUCCESSFUL

Howard Thurston's new magic show, "Dante", which opened recently at the Van Curler Opera House, Schenectady, N. Y., played to capacity and was spoken of very highly by the local papers.

Among the score or more illusions described as "pretentious", "The Vampire" and "Sawing a Woman in Half" are mentioned specifically. Reference is also made to a "weird ghost woman", who answers any question that may be put to her.

Thurston has spent a small fortune on paper, scenery, lighting effects and paraphernalia for this new production, which is one of considerable magnitude.

## GENII ELECT NEW OFFICERS

The Order of Genii of Toronto, Can., recently elected officers for the coming year. The roster for 1923-'24 is: President, F. Salisbury (La Salle); vice-president, D. Chappell; secretary, F. Bland; treasurer, E. J. Beattie; publicity, Sid Johnson (Lorraine); librarian, W. Major, and master of ceremonies, Rex Slocome.

The members of the organization recently entertained Adam Ross of Buffalo, Elmer and Mrs. Eckam of Rochester, and a number of other magicians who attended the Canadian National Exhibition at Toronto.

## NEWS AND VIEWS

Blackstone—Kindly communicate with the editor of Magiela at once and send route.

John and Nettie Olms are in Germany; they got a communication recently from Munchen.

Miss Sanoff and Louis Kaner, of Chicago, will shortly take out a magic show.

Ben Wiley, of Decatur, Ill., "Hynotype" from Ben that K. T. Kuma opened at the Empress Theater, recently, and the act was wonderful.

Houdini was scheduled for the opening of the New Orleans Orpheum Theater week of September 17.

Gas Fowler writes from Los Angeles, Calif. that he had a farewell supper there with Long Tack Sam—"chop sticks and all."

Wich Johnston played New Orleans recently and made quite a success with his way of working the egg-bag trick, especially with the children.

Fayssoux, the hypnotist, is causing considerable comment thru North Carolina—while playing Newburn, recently, he gained much newspaper space and a lot of business. He uses the blindfold drive as an advertising stunt. Ben D. Cox is manager of the show.

Jack Carr and his wife have recently joined the Mysterious Smith Show for the coming season. Carr is stage manager and carpenter. He speaks very highly of the show, which is packed on in. At Ottumwa, September 5, the S. R. O. sign was in evidence.

W. H. Bonebright, manager of "The Great Lenora", who does spiritualistic manifestations on a full-lighted stage, recently paid a visit to the Mysterious Smith Show, which he praises highly. Bonebright hails from Marshalltown, Ia. Page Tommy Downs!

Professor Krayak, European Mystifier, has signed with Harry Copping's Shows and is manager of the Circus Side-Show. While playing in Indiana, week of September 3, Geo. Bozwick was a visitor and the two magicians had many pleasant reminiscences.

Jack Miller, "The Giant Card King", is now doing the cards to the pocket with "Giant Cards". The effect is described as holding from eight to ten cards at the finger tips and causing the cards to vanish one at a time with a subsequent production from underneath the coat. Miller should be in line for the Hippodrome.

Amazo, who has been on the road for twenty weeks, was scheduled to close September 16

and return to Philadelphia, Pa., to play clubs and lodges for the winter. Regarding Kara's idea of each mindreader staying in his own territory, Amazo says: "It is at least a good plan or worthy suggestion (even if not possible). It shows that the interest is there for the betterment of the art. So why should anyone say it can't be done?"

Jean Dawn, "The Mystery Girl", has been playing very successfully in Toledo, recently having passed her sixteenth week in that city, four of which were played consecutively at the Lyric, one of the largest picture houses there with a seating capacity of eighteen hundred. This is some stay for an act of this kind in one house. Jack Allen is Miss Dawn's manager.

Mysterious Smith and Company, presenting "The Temple of Mystery", opened its season at Decatur, Ia., August 29 and according to reports broke all house records on a week-stand engagement. The company carries sixty pieces of baggage in a special car and employs the services of ten persons. Several new illusions have been added and the show is booked solid for the season. Sounds good to us!

Kara, who has been doing good business thru Indiana recently had the pleasure of visits from Chandra (Harto), Ali Aldint and Webster. Writing from Indianapolis, Kara says: "I note in a recent issue of The Billboard that a party under the name of the Original Raymond on the Sheesley Shows claims right to have copyrighted my material, 'The Bombay Seance', which everyone in the show business knows is my property. The proof is that some time ago Mr. Randolph, now manager of Alendale and She, former manager of Aliburtus, made a claim to it and was asked not to use the same as it was my property. Randolph did stop using it and also Kybam a few years ago for the same reason. I do not know whether the Original Raymond has a copyright on my material or not, but I do know that I can prove it is mine."

Harry E. Dixon, manager for Karma, the Mystic, writes:

"Regarding the various communications you have received regarding an association or an organization for mind readers, I wish to state that both Karma and myself are decidedly in favor of something of the kind and we would be more than willing to lend our moral and financial support in order to effect such an organization.

"During a period of several years as manager and business representative for magicians and mind readers hundreds of cases have come under my observation where a fraternity of this kind would certainly be of immense benefit



THE GREAT REX, "Mental Wizard", and Company. Fayr York, terpsichorean expert, is one of the features of Rex's offering.

not only to the artist or performer, but to the theater manager and the public as well. Town after town has been absolutely killed for a mind-reading act owing to the crude methods, and if possible more crude and far from dignified method of presentation in vogue among a certain class of inferior mind-reading acts.

"Allow me to suggest that you be named as treasurer for such an organization and that every recognized mind-reading act in the country contribute a small sum of money as yearly dues and that the association be a properly incorporated body. Let us elect a president and other officers and let every mind reader or every business agent of a mind-reading act report to the headquarters anything that should be reported in the way of exposes or anything else that comes under his observation.

"During the past ten years it has been my pleasure to have been associated with some of America's foremost mind readers and magicians and I am quite sure that all of these gentlemen, with whom I was formerly connected, will heartily welcome a movement of this kind."

The editor has received the following communication from the Great Rajah, an Armenian magician. Rajah has shown the editor proof that he used the title "The Great Rajah" as far back as the year 1911:

"In The Billboard of December 23, 1922, in the Magic and the Magicians' Column, I announced to managers and agents that I was the Original Great Rajah, magician and entertainer. With my own company I have been identified both in Europe and America, as the Great Rajah since 1911.

"Now, in The Billboard of August 18, 1923, I note a person styling himself as the Original Raymond, mindreader—no doubt he may be a magician of some note—has seen fit to announce that he has copyrighted the name I am known by, and is travelling with the Greater Sheesley (Carnival) Shows. As I have earned the name of the Great Rajah and Company with my theatrical shows, namely, 'Summer Girls and Company' and 'Girls from Broadway' with such well-known artists of the stage as Nat Ferber, Rose and Traxler, Jack Cornell and Dolly Cornell and a chorus of 12 girls, I think it but justice to myself, to managers, agents and the public to write this so that they will not think me, the Great Rajah and Company, of New York, the one and same Great Rajah with the Sheesley Shows, I, the Great Rajah, in 1918, during the war, was in the army under the direction of Major Abraham Gillett with the American Red Cross and the War Hospital Entertaining Committee, with other world-famous artists as Prince Abba Omar, the Great Whirling Dervish Dancer, Sheik Halji Tshar, champion gun spinner of the world and his troupe of Arabian acrobats, Ted Lewis and his famous orchestra and numerous other entertainers, who all know me.

"This party, Raymond, announces he will be known as the Great Rajah and Company. I wonder that he did not take the name of Houdini or Thurston. To copyright my name is impossible. I only wish this Raymond would attempt to stop me by law in my professional career. I am now busy preparing a big road show to open in October."

Mr. Mark Henry, Care Billboard Office, Putnam Building, New York City, N. Y.

Dear Mr. Henry—As business manager and half owner of the attraction known as Mystic Karma and Company I wish to register a complaint and a protest against a certain person who is using the name of "Karma" in presenting a mind-reading act. I have been advised that this party used this name in Louisville, Ky., and in Indianapolis, Ind. I was also advised that this person used our billing word for word. This latter I do not particularly object to as no one has any right to the exclusive use of the English language, altho I do think that every showman who is a showman or who lays claim to that title should originate his own advertising.

The attraction known as Mystic Karma and Company which has been under my direction for the past fourteen months has been in continuous operation for four years, and previous to that time for a period of five years, therefore Karma has been using this title for a period of over nine years; his father used the title before him, and we have in our possession newspaper clippings and billing matter used over thirty-five years ago.

Might I request thru the columns of your paper that the party using this name kindly refrain from doing so? We have already taken steps to have the name "Karma" copyrighted and registered.

Thanking you and with best wishes, I am, Yours very truly, (Signed) HARRY E. DIXON, Manager for Mystic Karma and Company.

## MAGIC IS NOT DECADENT

By EDW. REGUERA

There has been a lot of talk lately about whether Magic is decadent or not, and no matter how much I read about it, I fail to see the reason for so much discussion which looks to me more of an unnecessary wrangling than a real fact.

It is true that periodicals and magazines of any particular trade or art have to continually discuss the progress or drawbacks of that particular profession, otherwise without its continuous criticism said profession would come to a revolution that could be the cause of its death. And, Magic being one of these arts, has, necessarily, to stand the same criticism, but not to such an extent as to make us believe its death is approaching.

Magic like everything else was, the slowly, evolutionizing and following the changes of time, but its followers, admitting the difficulty of forwardness, seem to be retrogressive. Hence, the terror and belief that magic is decadent. But where is the panic like that which seems to have gotten hold of some followers of this art? I repeat, I don't see it.

Did you magicians stop to listen, observe, and discuss with those of other professions? Do you know their troubles and struggles? Do you know that in vandyville today a good magic act has more work and is paid better than many singing and dancing acts? Certainly there are many magic acts without work, but there are many more singing acts (Continued on page 32)



MR. and MRS. ARTHUR BUCKLEY, Australian magicians and mentalists, reading the mind of Bryant Washburn, of motion picture fame. Wonder what Bryant is thinking in this "closeup"!

## HINTS & SUGGESTIONS

Be graceful. When extending the hands see that the arms are not at right angles in stiff lines from the body. Curve the fingers, move lightly and with poise; don't be jerky and rick about.

An excellent plan is to eliminate all tricks which any liquids are used from your program when performing in parlors or private houses. Many a good carpet or rug has been ruined thru accident. Why take a chance?

Don't "I" your audience to death, nor "my own original" them to distraction. They want to be entertained, amused and mystified. The editor heard a magician who is supposed to be one of the best, say "I start in where the other magicians leave off!" Comment unnecessary.

Your appearance upon your initial entrance counts a lot. See to it that you stand erect (not stiff) and that your "attack" is firm and assured. It does not look well to make your first entrance with the sleeves rolled up. If necessary roll them up afterward. See to it that your cuffs show when they should, but on no account commit the unrefined business of "shooting the cuffs."

Many magicians go in for so-called "sucker" tricks to an unwarrantable extent. The writer has seen three and four on the same program. The aim should be to please all, and, altho the use of a "sucker" trick may be permissible in the instance of a fresh member of the audience when nothing else will avail, nevertheless it is a very good form and class to avoid the use of such devices when possible, keeping one in reserve for utilization when necessary.

Just a little ingenuity or thought may so camouflage an old trick as to make it look like something entirely different to your audience. Never mind about the magician—or the "tricks!" Recently we saw Servais Le Roy do the old Sun and Moon trick so that it looked like a new effect. There are thousands of tricks that could be done with other objects, but still employing the same principles. Why doesn't someone do some of them? Why?

A most neglected phase of the art of conjuring is the matter of contrasts. Either lacking in artistic color sense, or thru carelessness, many a magician fails to get the best possible effect from what otherwise might be a much better offering, were he to watch this point of color harmony. See that colors, whether of handkerchiefs, costumes, or drapes, do not clash. This may seem trivial to some, but it is important. In this connection I might add that in performing, say the billiard ball trick, red balls will show up with much better effect against a black velvet background. If you haven't such a background—ever try having a small square of cloth lowered from the flies, or a small screen in front of which your hands, arms and the billiard balls will be contrasted? Think it over! Just a little thing, but it helps a lot.

### MAGIC IS NOT DECADENT

(Continued from page 51)

almost ready to starve. Then, it is not because magic is decadent, it is mostly because the act may be poor, or an imitation of a better one (a very bad policy), or perhaps it has been too often shown, and this being the case the act is indigestible and to make it go, has forcibly to be a Titanic effort; but not simply because it is magic.



### MAGICIANS

We are the headquarters for Handcuffs, Leg Irons, Mail Bags, Strait-Jackets, Milk Cans, and, in fact, everything in the Escape Line. Prompt shipment. 100-page Professional Catalogue, 10c. **OAKS MAGICAL CO.,** DEPT. 546, OSHKOSH, WIS.

### MYSTIC CLAYTON WANTS

A man to do Strait-Jacket Escape twice a week. Must have own "rigging," make himself useful around show. State all in first and salary expected. **HENRI CLAYTON,** Care Billboard, 209 Putnam Bldg., New York City.

### BAILEY MAGIC CO.

New Catalogue No. 33 for stamp. 580 Massachusetts Avenue, Cambridge, "39" Mass.

### ILLUSIONS JOHN G. HAUFF

Illusion Builder. Illustrated Catalog. Price, 25c. 1596 Fulton Street, Chicago, Illinois.

**B. L. GILBERT CO.,** 11135 S. Irving Ave., 0522. New Catalog No. 33 and May-June List both ready. Magic, Punch, Vent. Figures Crystals, Baz. Pictures, etc., 15 cents.



**THE GREAT RAJAH,** who made his debut in London under that name in 1911. He claims to be the "Original Great Rajah" and the first to use that title in connection with magic or illusions.

In any other way, is Magic decadent when there are more magic acts on the stage today than there ever were before; and there are more amateurs, more magic supply houses, and even editors of nonmagical magazines, thinking magic very interesting, spend their time and money in publishing tricks and illusions for their readers? It may be that those editors expose the tricks, but the interest is there, hence the value, and if the thing is valuable it is because it is alive, and if there is life, why think of decadence?

It is you, Mr. Magician, who thinks magic declines, and an aberration is a terrible disease. It is the times you have to follow, and, above all, to think and work hard to show something worth while, otherwise you will be blaming Magic when the one really to blame is the magician.

No, Magic is not decadent. A singer, who sings the same songs for too long a length of time might be decadent, but that doesn't mean that music is decadent. So, shake your feathers, brother, and don't let yourself get rusty, because Magic is yet very, very healthy.

### Berlin News Letter

By O. M. SEIBT

**B**ERLIN, Aug. 22.—Roger Tolomel, representing Carlos Seguin's South American tour, is here from Paris, looking for acts. So far he has booked thru the Paul Schuitze Agency the Wichmann Troupe of high-price walkers and the ballet Matral, other bookings pending. Speaking of Paris Tolomel said that the city is crowded with Americans and all places of amusement doing big, including the Alhambra, the foremost vaudeville hall in France, which has been taken over for July and August by Agent B. Sherek from London in conjunction with Albert de Courville.

William Brady, of New York, is on a pleasure trip in this country and incidentally met Richard Pitrot the other day in Munich at the Park Hotel, just when there was a very near chance of a communist uprising; they both got scared and hurriedly left for the peaceful Bavarian mountains. Pitrot saw at the Deutsches Theater in Munich a wonderful Russian ballet from the Marlon Oper at Petersburg, consisting of some twenty people; as usually with Russians they not alone are asking a fabulous salary but want all sorts of special favors, such as a huge dollar advance, etc. Pitrot is busy cabling William Morris about the Russians.

Theo Alba, the wonder girl, booked for Keith's by Harry Mondorf thru Willie Zimmermann, is sailing next week, due to open September 17 in New York. Hans Beetz and Partner, another Mondorf booking (thru Bornhaupt-Brussels) are sailing September 12 on the "Rotterdam." In most cases of continental acts going over for Keith's H. B. Marinelli is advancing the fares thru Paul Tausig.

Jenec Gibson, from the New York Century Theater, is in town looking over productions in

Berlin. She will go to various health resorts next week.

Almost needless to mention the customary use of the mark. Things are becoming quite desperate by and by, with everybody talking in gold marks and shopkeepers figuring in dollars. A haircut, a piece of soap, a cocktail, all cost a million marks each. Butter and meat is at two millions per pound and consequently out of bounds for an ordinary citizen. Hotel rooms cost twenty-five millions and afternoon tea at the Adlon 1,500,000. No wonder a hundred thousand foreigners have fled, of whom ten thousand Americans have gone in every direction of the compass.

Two hundred and ten minimum salaries are paid to the Divan Terzoff Russian cabaret by the Cabaret Boccaccio in Cologne. Figured at the present rate of thirty millions per minimum wage the total is staggering. Many cabarets and vaudeville halls in the country consider closing the shop in the near future in view of the appalling salary list; besides, there is the heavy railway bill for the entire company, and the railways have just added a clear thousand per cent, thus making a trip from Berlin to Cologne costing 12,000,000. Berlin legitimate theaters have decided to charge admission prices in gold marks according to the 1911 standard: 50 pennies invest and 6.50 marks top (12 cents and \$1.50 respectively).

Claire Dux and Mattia Battistini will sing at the Philharmony on September 6.

The Moscow Art Theater was unable to appear at the Munich Schauspielhaus on account of the authorities refusing them permits to come to Munich. Tatroff with his Kamerny Theater, when playing in Munich last spring, had to overcome great difficulties with the police prefect and was forced to quit the town with his company on twenty-four hours' notice when it leaked out that the Kamerny Theater was subsidized by the Sowjets. Since the Bolshevik regime in Munich in 1919 the Bavarians won't have anything to do with Moscow, even in the shape of a theatrical company. Manager Gruss of the Deutsches in Munich, enjoying great reputation, had to give a personal security for the members of the Russian Ballet, now appearing at his house, before permission was forthcoming.

Ronacher, Vienna, has been leased by the Brothers Schwarz, formerly managing Femina, Vienna. They will open September 1 with vaudeville, the Russian Ballet now in Munich as the feature attraction. Ronacher's former manager, Rosner, comes to the Apollo, Berlin, under James Klein.

Frank Wedekind's drama, "Zensur," has been acquired by the Dagmar Theater, Copenhagen.

Siegfried Wagner has completed arrangements for his American tour under the management of Melvin H. Dalberg, opening in New York the middle of January with "Der Baerenhaeuter."

The first Bayreuther Festival Plays since the war will take place next summer.

Oscar Strans has been talking about the difference between Berlin and Vienna as regards musical comedy. In his opinion Berlin leads as far as scenic equipment concerns. Berlin will always accept something new and different, while Vienna is still too conservative. There is but one similarity and that is the easy way both Berlin and Vienna theatrical managers will always throw themselves upon musical comedy directly they feel the pinch, because both towns will gladly swallow any musical show. Oscar Strans first came to Berlin in the early nineties with Wolzogen's "Ueberbrettel," Germany's initial cabaret; he is now on top of the ladder, and especially "The Foolish Virgin" has brought him fame. His latest, "Cleopatra," comes to the Berliner next month to be produced for the first time on any stage.

Vaudeville in Germany is badly in need of some international acts. The present Wintergarten bill is about the limit, with two copies of American acts (Demokritos, Bert Levey, Spless and George, Collins and Hart). Curiously enough business is very satisfactory at the Wintergarten, while the Scala is not doing so well recently.

The Richard Oswald film, "Lucrezia Borgia," has been sold to England. Frank Wedekind's "Awakening of Spring" has been screened. The first Jackie Coogan picture in Berlin, "The Boy," will be shown next week at the Mosart-saal.

The S. J. Gregory Co., theatrical firm of Hammond, Ind., is about to close a long-term lease with the Elks of East Chicago for an up-to-date theater. The plant will be equipped to handle pictures, vaudeville and road shows and will have a seating capacity of 1,500. Work is to start on the structure immediately after the deal is closed. The lease will cover all the stores connected with the theater.

## KOVA-WAH-WAH

The Greatest Trick in the World.

THE SERPENT OF INDIA. YOU CAN DO IT ANYWHERE.

A common knot is tied in the body of this remarkable reptile (imitation silk), which when held at arm's length slowly rises, head first, and actually unties itself! Complete with special setting.

JUST SEND A DOLLAR BILL. Our big Catalog of QUALITY MAGIC GOODS FREE with every order. **THAYER MANUFACTURING CO.,** 334 South San Pedro Street, Los Angeles, Calif.



## "HERE WE ARE"

SPECIAL RATE TO MAGICIANS!

Permanent address cards of size listed below will be printed at the rate of \$1 each insertion. Accepted for 26 or 32 weeks only.

### BLACKSTONE

The Greatest Magician the World Has Ever Known. Permanent address, Fox Lake, Wis.

### GUS FOWLER

"THE WATCH KING." H. B. MARINELLI, 245 W. 47th St., New York.

### MYSTIC CLAYTON

Beyond All Question AMERICA'S MASTER MENTALIST. Care The Billboard, 209 Putnam Bldg., New York.

### SERVAIS LE ROY

"MERELY A MAGICIAN." Permanent address, Keansburg, N. J.

### RAJAH RABOID

MAGNETISM. Not the Best, but as Good as the Best. Billboard, Cincinnati, Ohio.

### KARA

WM. K. MEYERS presents THE ONE AND ONLY GREATEST PSYCHIC MARVEL OF ALL TIMES.

Par. address, 115 W. 5th St., Kansas City, Mo.

### JACK MILLER

"ORIGINAL GIANT CARD KING." Care Billboard, New York, N. Y.

### VADA

Pat Beggs presents THE ORIGINAL CALIFORNIA MIND READING GUILD. In tour with Mr. JORDAN J. JOURN.

THE MYSTIC.

### HILL & SCHUBERT

SPIRITUALISM AND MINDREADING. 708 Kalkreuth Avenue, Brooklyn, N. Y.

## K. C. CARD CO.

### MAGICAL CARDS, FLUID, TRICKS SUPPLIES

Largest House in America

Free Catalogue

313 E. 12th St., Kansas City, Mo.

## T. R. KING & CO.

The House of Superior Goods



### MAGICAL GOODS

Cards and Magic Tricks for Entertaining

CATALOG FREE

616 Main St., KANSAS CITY, MO.



## MAGIC

TRICKS, BOOKS AND SUPPLIES. Feature Acts in Mind Reading and Spiritualism. Large stock. Best quality. Prompt shipments. Large illustrated Professional Catalog, 50c.

**CHICAGO MAGIC CO.,** Dept. D, 140 S. Dearborn St., CHICAGO, ILL.

### VINE'S MAGIC

Official Rules for Card Games, 300 games, 50c. Book of Card Tricks, for the Amateur and Professional, 10c. Cards for Tricks and Tricks with Cards. Vine's Magic Tricks, for the Pocket, Parlor and Stage. Catalog free.

D. D. VINE & CO., Swanton, Ohio

## Magic and Illusions

Buy from the Manufacturers. Lowest prices. Bergsma in Used Apparatus. **LEIF FREE** H. B. SCHLOSSER MAGIC CO., 957-959 Sixth Avenue, New York, N. Y.

MAGICIANS' HEADQUARTERS **MARTINKA & CO., INC.** The Oldest Magical Supply House in America. Ventriloquist and Punch and Judy Figures. Finest Gazing Crystals. 304 W. 54th Street, New York City. Professional Catalog, 25c.

### ZANCIG'S HOROSCOPES

In twelve colors, on best bonded paper, can now be purchased with your own photo and address on. For particulars and samples send ten cents in stamps. Address ZANCIG, Box 651, Ashury Park, N. J.

It helps you, the agent and advertiser, to mention The Billboard.



## ROAD SHOW CIRCUIT

## Effort Being Made To Organize House Catering to Colored Patronage

The Coleman Brothers, managers of the Lafayette Theater, New York, have sent out a letter to a number of managers of houses that cater to a colored clientele with shows of the same in an effort to arrange for concerted bookings that will insure a steady flow of attractions to every house.

In an interview Sol Coleman stated that they are not seeking any financial assistance from the managers they have approached. What they desire is an agreement that the houses will book the attractions offered so as to assure the producers that they will be justified in assembling the expensive shows that colored audiences have become accustomed to. The occasional appearances of shows primarily intended for the higher priced theaters and the colored shows that have begun in colored houses and later been moved into the Broadway class have established a standard that these theaters are finding it difficult to maintain.

Advertising in race papers and in The Billboard indicates that the Koppin Theater in Detroit and both the Grand Central and the Globe theaters in Cleveland have withdrawn from the T. O. B. A. Circuit. The action follows closely upon recent visits of M. B. Horowitz, owner of one of the Cleveland houses, with the Coleman Brothers, the managers of the Lafayette Theater in New York. Mr. Johnson, owner of the Grand Theater in Chicago, was another visitor in New York at the same time.

With the Gibson property in Philadelphia, the Dunbar, and the probability of a theater catering to the race in Buffalo soon, to say nothing of the welcome Pittsburg has been according colored shows recently, there is an excellent opportunity now for the realization of the hope for a circuit of Negro-patronized houses for road shows.

That is, if the managers are willing to spend some money on real attractions and convince their audiences that they really propose to meet the desires of the public for entertainment; and if they will avoid the thing that causes the effort of another group to accomplish the thing, viz.: Try to take a profit out before any investment had been made in the enterprise. The day of expecting to do business on everybody's money but one's own has very definitely passed.

The Douglas Theater in Baltimore, built with money assembled in the city, is an example of what results from such practices. This big investment is at present virtually going to waste with a big public longing for amusement of the better sort. The Howard Theater in Washington should profit from any arrangement, as that house, too, has just about lost its former clientele because of the uncertainty of the shows that have been offered. A corking good show has too often been followed by a "hoke" aggregation that betrayed the confidence of the patrons.

With these houses as a basis, and with the demand coming from the white theaters of the one-night and split-week towns, there is every reason to believe that a very successful arrangement for routing good shows may be accomplished. Except for the personal equation, little difficulty should be encountered in arranging for at least fifteen weeks of certain and consecutive time for worth-while shows. This would mean much towards the advancement of the colored profession.

The Lafayette Theater is in fair shape as regards bookings for some time to come. They have more penciled in now than the house has ever had before. In common with other houses of this class it has often been that shows have been obtained so late as to barely permit of advertising the attraction.

This week the house has either Battling Siki with a vaudeville bill or Florence Mills and the "Plantation Room", with one or the other of these for next week. (The matter had not been determined as this article is written.)

October 1 Quintard Miller's "Creole Follies" will be in. October 8 and 15 will see "Liza" play return dates. October 22 is contracted to Harvey's Minstrels, with "Follow Me" to follow for two weeks. November 12 and 19 have been allotted to Tutt & Whitney's "North Ain't South", now in rehearsal.

## "PA WILLIAMS' GAL"

"Pa Williams' Gal", a three-act comedy drama that Francis Wilson has built up from a tabloid, had its premiere at the Lafayette Theater in New York on September 10. At the conclusion of the first act it was very apparent that both Richard B. Harrison, the star, and the piece would be favorably received.

While the piece is a long way from the dashed craftsmanship that Broadway requires and while it is not even great as measured by the drama of the day, it is something that will provide a most pleasing evening's entertainment and it marks a very definite advance in Negro drama. In this piece Wilson, who has done several less ambitious things, has told a simple story of everyday life in a most natural manner. As a rule the philosophy, the

## J.A. JACKSON'S PAGE

IN THE INTEREST OF THE COLORED ACTOR,  
ACTRESS AND MUSICIAN OF AMERICA  
(COMMUNICATIONS TO OUR NEW YORK OFFICES)

comedy and the Negro folksongs are very logically presented.

The story of a Spanish war veteran, who has reared a daughter without the aid of her mother, dead since the child's birth, and whose blind confidence in the daughter coupled with a loyalty to a deceased comrade to whom he had made a death-bed promise that their children should some day wed, is one that might apply to any people. It is the manner in which Wilson has invested it with the atmosphere and characteristics of Negro home life that gives the piece its appeal.

The veteran's birthday occurs on Decoration Day. So does the culmination of the wooing of the daughter by a young man who paid his way thru college by working as a "Redcap". After a brief period of suspense the father's choice is proven to be the husband of a deserted mother with a child who lives in the apartment above. This, of course, wipes out the adulation the veteran held for Jim Braxton.

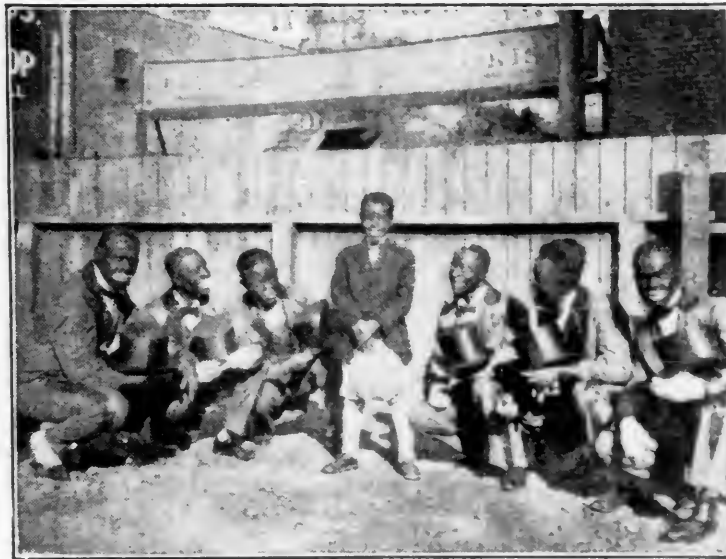
Professor Freeman's natural field is the opera. He is a composer of world-wide distinction. He is responsible for the folk-song singers, who during act one render three selections, Negro spirituals, "Every Time I Feel the Spirit", "Ezekiel Saw the Wheel" and "Steal Away to Jesus". These singers are under the personal direction of Professor H. Lawrence Freeman.

Folk-song singers—Eva Nurse, Annice Wilson, Electra Jackson, Flora Sutton, Hoffman Allen, Arthur Waller, Evrette Williams, Louise Brown, Marie Woodby, R. W. Pratt and Leroy Raynard.

Any house catering to a colored audience, or any group interested in a sincere depiction of the present-day Negro; any audience that likes to laugh at clean humor, that appreciates the Negro spirituals, that can appreciate the sure-fire time-honored drama can play "Pa Williams' Gal" with every assurance of having a winner.

THE PAGE.

## "SUNSHINE SAMMY"



The little movie star, whose salary is the highest paid to a member of his race in the motion picture business. His real name is Ernest Morrison. "Sammy" is a minstrel fan. He is shown here with his friends, the comedians of the Ruoco & Hockwald Georgia Minstrels, whom he visited when the show played Pantages Theater, Los Angeles. From left to right they are: Ed. Tolliver, Thomas Harris, Harry Nay, "Sammy", Manzie Campbell, Hurl Nay and Billy Maxey.

whose World War record was his claim to distinction in the old man's mind. This was, however, sufficient to blind the veteran to his very apparent untruthfulness and lack of correct principles. Richard B. (Dick) Harrison has been for years a lyceum, club and church elocutionist and in the part of Pa Williams he demonstrated himself to be one of the best character actors on the stage today without regard to race distinctions.

Morris McKenny, who played the part of Jim Braxton, the "hard shell", simply stepped into the forefront with his work in the part. His portrayal was perfect. So was that of Marie Young as an old-maid sister of the veteran.

Dolores Haskins, as the daughter, is a pleasing reader of lines, but she does a bit too much baby starting of the motion picture close-up style all thru the show, which robs the more intense spots of their value. She fails, too, to attain the emotional possibilities of the part as indicated in the situations with which each act closes. Professional stage direction would add materially to the young lady's value.

Rosalie McClendon, in an eccentric matron part, is very effective. Prof. H. Lawrence Freeman directs the chorus of singers and acceptably handles a few lines. So does Walter Smith in another small part.

Frank Wilson played the male lead and staged the show and he can be forgiven if nature made him a better author than actor, or director; yet his portrayal of the part is beyond the work of many white actors earning nice salaries, albeit his is not a personality of the sparkling sort. A dozen folk-song singers complete the company.

With the exception of the star none of the cast has had professional experience to any great extent. Wilson has worked with the Bramhall Players and the others are the products of the community playhouse movements, and very creditable ones, too.

## TONEY "TALKS TURKEY"

Some few weeks since a certain publication, not The Billboard, in a story commenting on one of our bigger shows, used some language that was not only insulting to our group, but grossly violated decent journalistic practices.

Toney Langston, the theatrical editor of The Chicago Defender, the most widely read Negro newspaper, very properly scolded the offending journal for its offensive reflections upon the race. And Toney did not mince words in so doing.

The people of any class or nationality are entitled to respect from the papers of the country. Toney and The Defender are to be complimented for the vigor and courage with which they have gone to the defense of our performers, many of whom have been most gracelessly exploited to the profit of the guilty publication. The exposure and censure at least serves to show the insincerity of the publication.

## SWEATNAM BACK IN VAUDE.

Willis Sweatnam, the clarinet specialist and conductor who has for some weeks past been a feature with his band at the New Connie Inn in Harlem, is again in vaudeville. Tim O'Donnell of the Pat Casey office has booked him with ten musicians and a single dancer for the coming season. The act opens September 10.

Besides Sweatnam there is Leslie Davis, cornet; Aikens, with cornet and trombone; Hemon Hernandez, saxophone; Percy Green, saxo; Cal Jones, trombone; Edwin A. Stevens, piano; Joy Reed, drums; Wilmer Broad, string bass, and Roman Jones, brass bass, doubling other instruments.

It is an unusual sort of combination, but the harmony the bunch is capable of creating is most certain to make this unusual novelty combination one of the season's successes.

## GARVEY GROUP ENTERTAINS

Without regard to whether one agrees with the program of the Universal Negro Improvement Association, as the Garvey movement is officially titled, one must give its promoters credit for the manner in which they cover the whole gamut of natural interests for the membership of the body. More or less successfully, the organization and its subsidiaries have entered to the social, fraternal and economic wants of the members. And they have not overlooked the necessity for amusement.

On September 8 the Page was a guest of the body at an entertainment which they termed an actors' review. A number of folks prominent in theatrical circles were invited guests.

Al Majors, magician, was in charge of the stage. The program included his repertoire of well-rendered tricks; Cecil Graham, a buck and wing dancer; Harold Lockwood, a soloist, accompanied by Lester Steele at the piano; Billy Jones, singer; Lawrence Chénault, film star and tenor, who was the evening's headline attraction; Baby Adita, a child singer and dancer, and Thelma Theophile, a more mature artist of the same type.

The U. N. I. A. Band, under the direction of Arnold J. Ford, a former member of the James Reese Europe orchestra and of the Joan Sawyer and Castles bands, contributed some very worth-while music. The members were Vincent Sigler, J. Van Patten, Alton Abramson, Arthur Reid, E. Campbell, E. Ramirez, Wm. Francis and Mrs. Genevieve Gibson.

J. O'Malley, the executive officer next in authority to Mr. Garvey, was the general supervisor of the affair which was conducted with very much pleasure to the packed Liberty Hall and with a dignity that would be creditable to any showman.

## SOME FAIR NEWS

Dr. John Love announces that visitors at the North Carolina State Fair will have amusement provided for them during the evenings at the City Auditorium, which has been secured for the presentation of colored attractions during fair week.

The Greenville (S. C.) Colored Fair has gone on record as being one of those that demands absolutely clean attractions. The association is composed of the best people of the community and they insist upon amusement in keeping with their standard, says a letter from Secretary James D. Lee, October 16/23 are the dates announced.

The Michael Brothers' Carnival was canceled by the Norfolk Colored Fair but Eddie Simmons advises that they played the white fair in the same city week of September 4.

Bob Cross, secretary of the Norfolk Colored Fair, sent the Page a beautifully engraved complimentary ticket to their fair, September 12-15, with the assurance that his home was likewise open to us and the promise of not less than four bands on the grounds every day. Some temptation that, especially the very core home part.

Concord, N. C., will have a fair November 6-8. M. C. Beger is president of the association. Directors are: Nat Alexander, Elias White, S. C. Baker, J. D. Gordon, Frank Ivette, L. H. Handy, C. R. Johnson, Will Harris, Phil Pharr, John Shankle, R. G. Reid, E. W. Lawings, Walter Gilmer and W. D. Conner. J. D. Gordon is the secretary.

(By The Associated Negro Press)

Galatin, Tenn., Sept. 12.—The seventeenth summer annual county Negro fair closed last Saturday in a blaze of glory. It was the most successful fair in the history of the county and was a good representation of the progress the Negroes are making in this part of the State. The music was provided by the Hartsville Colored Band.

(By The Associated Negro Press)

Toronto, Can., Sept. 12.—For the second time in the forty-five years' history of the Canadian National Exhibition colored singers have been part of their Music Day program.

This year it was the lot of the choir of the historic First Baptist Church of this city to represent the race, and the choir, which was under the direction of Robert P. Edwards, with Mme. Serena A. Bass at the piano, gave an excellent program, Mme. Effie J. Jones being the assisting artist.

A unique incident occurred during their performance; this choir being the only Baptist choir to participate was accepted by the white Baptists in the audience to represent their denomination and frequent calls for three cheers for the Baptists were made. The enthusiastic audience of over 1,000 compelled the singers to lengthen their program of Southern melodies, Negro folksongs and modern anthems well over the allotted time. Last year Mr. Edwards conducted the first colored choir to ever participate in this famous Canadian fair.

Maharajah has closed his fourth season at Starlight Park, New York, and left September 19 to join the Lew Bufour Show down in Maine. He and Zangar are putting on a mystic show that requires them to take a man and four girls with them.

**CHAMBERS' REVIEW**

Irelio Theater, Birmingham, Ala., Monday, September 3)

**HERE AND THERE AMONG THE FOLKS**

**THE ELKS' CONVENTION**

Great Boon to Our Concessionaires

W. Henri Bowman and his "Cotton Blossom" company of ten people, with the best equipped stage settings that have been seen in the house, was the attraction for the week. Besides the poor billing and the fact that the program failed to comprehend the musical manuscripts, together with the drummer's errors, the program was a pleasing one.

Bessie Belle Drew is the leading lady; Leroy White, principal comedian; Lottie Harden, comic donna; Kike Gresham, character artist; Bowman himself the straight, and Lucille Bates, Hazel Springer, "Baby Rose" Whiting, Eva Smith and "Kid" Smith comprise the balance of the cast.

"John Jackson to New Orleans" was presented. This comedy story that revolves around the comedian obtaining a bunch of money from the playing of a race tip on a horse called "Information" received from the character played by Gresham provides opportunity for a lot of clean humor.

The second half of the week saw "Old Man Mays' Birthday" presented with equal success. Gresham visited the house with his ten-minute line of talk on "Jim Crow". Several song numbers were effectively put over by him and by Bowman and Miss Drew.

Bowman is to be commended for the colorful looks contained in his shows, the very good mountings he has provided for both productions, and for the four fast little choristers. With the eliminations of the too frequent use of "damn" and "hell" he would have a really wonderful show.

**BILLY CHAMBERS.**

**COMMENT**—Bowman is too experienced a showman and has too many good social and personal connections to justify his permitting his attraction to continue a lapse into the commonplace. The Page regrets to see him charged with the presenting of profanity, but the responsibility is his.—**THE PAGE.**

**ABOUT "FOLLOW ME"**

Colored Show at Park Possesses Un-usual Class

Every so often the monotony of entertainment is broken abruptly by the birth of a masterpiece, so to speak, which descends upon the theatergoers like a message from the dead, vividly recalling pleasant memories and happy times spent in company with those who starred before the footlights in the days gone by. "Follow Me," just such a musical bolt from the blue, opened a three-day engagement at the Park Theater Thursday evening and for more than two solid hours a packed house beheld with joy and rapture a really high-class musical comedy which easily equaled, if not surpassed, some which are now but a memory.

The foregoing is the introductory paragraph of a double-column, 12-inch story commenting upon the show that appeared in The Youngstown Vindicator, a daily paper whose theatrical writer has earned a reputation for candor that has long been recognized by the show world as being unparaphable. It affords both pride and pleasure to reprint such comments. Our only regret is that space limitations will not permit publishing the whole story.

Claire Campbell, a little end pony in the "How Come" chorus, was out of the show for a week because of an accident. The young woman was badly burned about the abdomen and on both legs by the overturning of a heating appliance in her room in Elmira, N. Y. She was treated at the St. Joseph Hospital in that city and rejoined the show in Toronto.

**RICHARD B. HARRISON**



Character actor as Pa Williams, the lead part in "Pa Williams' Gal", a race play, by Francis Wilson, that had its premiere at the Lafayette Theater, New York, September 10.

It was erroneously stated in this department in the last issue that the New Roosevelt Theater, which opened August 27, was located in New York City. The article should have read Cincinnati, O. Our apologies.

Luella Hegeman and Company are booked on the Keith Time by the Alf Wilton office.

Alberta Ornes Dudley and S. H. Dudley have been divorced, according to news from Chicago, where Mrs. Dudley makes her home.

The Yates office has booked the Byron Brothers into the Loew houses in and around New York.

Ellen Coleman has recorded Lemuel Fowler's "Cruel Hacking Blues" and "You Got Everything a Sweet Mama Needs".

Your attention is directed to an article (double column box) in the Classified Advertising Department of this issue, headed "Macon Nostalgia".

Harold McQueen, the trap drummer with the Redwood Entertainers, closes with the show September 22 and will devote the balance of the year to conducting a dance orchestra in La Fayette, Ind.

R. D. Craver is rushing construction on the new Lincoln Theater in Winston-Salem, N. C., using night and day labor in an effort to have the house completed early in the new year.

Willie Walls advises that the Carleton Hayes Company and the Tille James Company, both of which played Winston-Salem recently are 100 per cent attractions. He describes them as "clean and classy."

Leroy Brown, last heard of with Dr. Payne's Medicine Show, your wife is ill and in need of your assistance, according to a letter from Willie Walls, 136 Ridge avenue, Winston-Salem, N. C.

Moss and Frye, the vaudeville stars, are featuring a two-reel comedy being made by the Peter Jones Company in New York. The film will be released to both colored and white exhibitors.

Jimmie Howell and wife have signed up for two years with the Yerkes Flotilla Orchestra. The act opened at Loew's State Theater, New York, on Labor Day. The band is an all-white outfit.

Byrd & Ewing's "Hello, Dixieland", with Brooker's Band, was the attraction at the Treadador Theater, a white burlesque house in Philadelphia, for the week beginning Labor Day. Local comment was very favorable.

Eddie Brown, the dramatic actor who has been playing opposite Abbie Mitchell, was a Billboard caller and while in the New York office announced a series of lecture dates for the star, with a combined concert and dramatic program.

Andrew Tribble writes from the "How Come" Show, and, among other things, says he met a lot of our showfolks in Buffalo when the big company played there. After playing Syracuse the show went into Toronto for a week and is now in Detroit for a run.

Dan Wiley, the skater, recently appeared for the Elks' Lodge at Paoli, Pa. At the conclusion of his performance Philip H. Wagner, who managed the presentation, gave Dan a \$50 present in addition to the agreed salary. September 18 Dan is at Kennett Square, Pa.

Lexington (Ky.) and Fairmont (W. Va.) papers have added their praise to that of the many others that have commented on the artistic merit of the Handy Band and Sarah Martin concert aggregation. Wm. Handy, Jr., with his drums and xylophone, has become a special favorite of the reviewers.

Jerome T. Mosby, who operates the Waltz Braun Academy in Philadelphia, has surprised the showfolks with the use of a full-page display advertisement in The Tribune of that city for his hall and the orchestra that plays there. The band includes Bernard Archer, Robert Wilson, Robert Thompson, Henry Edwards, Harry Marsh, Ellis Reynolds, Charles Taylor,

director; Sam Ringgold, Stewart Scott, George Hyler. They were pictured in the ad.

The Chicago Defender is distributing a film depicting the parade and other features of the Elks' convention which drew more than 50,000 people to that city. It was unmistakably the greatest numerical gathering, as well as the most spectacular, of the many conventions of the year.

George R. McEntee, the orchestra man, did not leave Canada for his home in the hills of Jersey. His public would not stand for it. The Deacon is at the Broadway Inn, Hull, Quebec, with three white muskies, S. Martin, R. S. Binks and Wm. Biagreau, and the boys have a wonderful band.

Maceo Pinkard is president of the Attucks Songs, Inc., a music-publishing concern that has recently opened offices in the Gayety Theater Building in New York. The young composer has placed Gertrude Saunders, Rosa Motler and The Washingtonians, a band, on the Victor records with his compositions.

Joe Trent, of the Fred Fisher publishing house, and Clarence Williams, of the house that bears his name, are staging what they will call the Music Writers' Ball at New Star Casino in New York on October 21. A blues contest between recorded artists will be a feature.

Roland Webb is dancing and playing a part in an otherwise all-Hebrew show called "Three Little Business Men" at the Nora Bayes Theater in New York. Barrington Carter, who has received excellent newspaper notices for his work in "Magnolia", is another. These men represent a distinct advance for our group and are the result of The Billboard's contention for "Negro parts by Negro artists."

The Afro-American, a Baltimore race paper, has unleashed a corking editorial on the Douglas Theater situation in that city. Space forbids the reprinting of the very excellent argument for the support of the house by the Negro public for the purpose of maintaining a higher standard of entertainment for the race and for the encouragement it represents to the youth of the race.

Farrel and Hatch began their season's work by splitting the week of September 10 between the Olympic Theater, Brooklyn, and the Grand Opera House, after which they opened their fast weeks' tour of the Pantages Circuit at Toronto. Sayde Corbhan Chadwick, the soprano, who is under the management of Mr. Farrel, has a concert route that coincides with that of the vaudeville team. All three are great favorites with the Canadian public.

The Hoise DeLogge "Bandana Girls" played to capacity at the Frolic Theater, Bessemer. (Continued on page 84)

**OLD KENTUCKY MINSTRELS**

The Old Kentucky Minstrels have been playing a very successful tour in Arkansas. Weather has been favorable and everything to the advantage of the show. For more than a week the show has been playing to houses jammed to the doors, with many pleading for admission. A phenomenal business has been done. The manager and treasurer are all smiles and judging from this it is safe to say that the tour of Arkansas is a success. The members of the troupe are all well and happy. Some new names have been added to the roster. Mr. and Mrs. Warren Irving, Kid Holmes, Baby McLennan, Sleepy and Daisy Harris are the new joiners. The show has been improved much by the addition and support of these artists and the exhibition is a scream from the start until the fall of the final curtain. J. A. R. Taylor, stage director, is very well pleased with the new framework and W. C. Steward, musical director, is receiving compliments daily on the proficiency of the band. Cupid is a fast little fellow and it must be admitted that he sure can shoot straight. He has aimed at the old Kentucky Minstrels three times and never missed a bull's-eye. He has made two in less than three weeks. Only a few days ago R. E. Freeman, a musician, who recently joined the show, was married to Cordella Cassell, a member of the chorus. The members of the troupe are wishing best of everything for the Page. Regards to our many friends. (By the Show Representative).

**WANTED**

Colored Performers to join on wire. We can use four Teams. Must be good dancers. A-I wardrobe. Also two good Novelty Acts not afraid to work. We give contract for all-winter work. Money no object to good people. We play fourteen weeks in Havana. We can also use Musicians on all instruments. Money rain or shine. Address to NAIF COREY, Mgr. Lucky Boy Minstrels, Rubin & Cherry Shows, Bessemer, Ala., then Huntsville, Ala.

**WANTED**

Colored Performers to join on wire. We can use four Teams. Must be good dancers. A-I wardrobe. Also two good Novelty Acts not afraid to work. We give contract for all-winter work. Money no object to good people. We play fourteen weeks in Havana. We can also use Musicians on all instruments. Money rain or shine. Address to NAIF COREY, Mgr. Lucky Boy Minstrels, Rubin & Cherry Shows, Bessemer, Ala., then Huntsville, Ala.

Percy Howell, who is doing his stuff for the East-West Medicine Company, writes from Chicago that the Elks' convention there was his first celebration spot for the season. He will play Kentucky, Tennessee and Missouri before snow flies.

He reports having encountered the following concessionaires of the group catering to the fifty-odd thousand visitors to the Windy City convention: Albert Forrest, with a ham and bacon wheel; William Garrett, hoop-la; Mose Garret, bucket; Spencer Evans, three-horse racer; A. Walker, candy and pillow wheel; Josh G. Marlon, novelties; Mrs. Jessie Barrett, devil's bowling alley; Allen Reese, jewelry wheel; Naves and Harvey, fruit wheel; Earl O'Conner, fruit spindle, and Richard White, corn game.

Joe Camouche had a pitch-till-you-win; R. A. Barker, doll and aluminum wheel; Sol Bland, thump; Grace Robinson, hoop-la; J. Helms was pitching pens and Ed Shaw had a fishpond.

I. W. Williams, manager of Joyland Park, reported an unusually heavy business during the week with a whip, merry-go-round, four shows and twenty concessions.

Dr. R. D. Smith had a medicine show, featuring Henry Fields' Comedians, S. R. Simms, D. Steward, Eugene Brown and Willie McGee. Abbie Mitchell and Eddie Brown headlined the bill at the Grand with Jimmie Dick, Frankie and Johnnie, Tim Owsley, Mabel Griffen and "Crack-Shot" and Hunter.

Over at the Avenue the "Plantation Days" put in their final week in a blaze of glory, with the Norfolk Jazz Quartet helping.

Jules McGarr held down the crowds that visited the State Theater, while the "Fall of the Klan", put on by the order at a hall park, did well and was worth the charge.

Thirty some odd bands from over the country were there, and thousands of showfolks purposely laid off for the week to make the trip to the big gathering. Evan Hooten, the circuit rider for the Deacons, left the Hooten and Hooten act flat for once.

P. G. Lowery had a band there from Cleveland, and just about all the theater owners in the land were on deck. Toney Langston, "the old rolloper", had the time of his "little" life acting the part of a greeter.

The convention was a harmonious success. J. Finley Wilson, editor of The Washington Eagle, was unanimously re-elected, which spells another period of favor for the showfolks in the order. The grand secretary, George Bates, of Newark, and the grand treasurer, James T. Carter, who will be remembered for his efforts on behalf of a colored performer, were likewise re-elected.

The convention will meet next year in Pittsburg.

**CLARK'S MINSTREL REVUE**

After about ten weeks in Tennessee Clark's Minstrel Revue is now playing dates in Louisiana, and they report the S. R. O. sign in active use, according to a letter from "Buckwheat" Stringer, producing principal of the show.

The show includes Mrs. Louise Stringer, the Misses Red Kennedy, Eva Mae Jones, Annie Young, Rosie Kent, Rennell Roberts, Little Gaynell Roberts, John O'Neil, Kid Foster, Kid Pie, with an orchestra composed of Prof. Fred Kent, Willie Young, Albert Bohanon, Timothy Davis, Ernest Jones and Jerry Martin. One familiar with the profession can understand from the lineup just why that S. R. O. sign gets some work.

**We Want Big Road Shows!**  
When you think of Cleveland, remember that the  
**GLOBE THEATRE**  
Seating 1,000  
And the largest house in the city playing to a Colored clientele, will buy your show outright or play you percentage basis.  
Write, wire, phone what you have to offer.  
**M. B. HORWITZ**  
401 Film Bldg., Cleveland, Ohio.

**Acts and Managers**

communicate with THEATRE OWNERS' BOOKING ASSOCIATION for all matters theatrical (Colored). Office, 442 Volunteer Building, Chattanooga, Tenn.

**COSTUMES FOR SALE**

Must call personally. Wonderful opportunity to buy new sets and individuals.  
**BAYER-SCHUMACHER**, 69 W. 46th St., New York.  
WANT A-1 Violin and Saxophone Player, also Colored Drummer, for a steady job, seven nights a week. Want to hear from B. M. Edwards, Colored Saxophone and Trombone Player. MURR BELL BROS., TEMPO ORCH., 726 Clark St., Carroll, Iowa.

# The Billboard

the largest circulation of any theatrical paper in the world.

Published every week by The Billboard Publishing Company, W. H. DONALDSON, President, In its own plant at THE BILLBOARD BUILDING, 25-27 Opera Place, Cincinnati, Ohio, U. S. A. Phone, Main 5306. Cable and Telegraph Address, "Billyboy", Cincinnati.

## BRANCH OFFICES:

**NEW YORK**  
Phone, Lackawanna 7150-1.  
1493 Broadway.  
**CHICAGO**  
Phone, Central 8480.  
Relly Building, Monroe and Dearborn Streets.  
**PHILADELPHIA**  
Phone, Tioga 3525.  
908 W. Sterner Street.  
**ST. LOUIS**  
Phone, Olive 1733.  
4046 Railway Exchange Bldg., Locust Street, between Sixth and Seventh.

**BOSTON**  
Phone, Beach 2556.  
Room 301, Little Building, 80 Boylston Street.

**KANSAS CITY**  
Phone, Harrison 0741.  
25 Lee Bldg., S. E. Cor. Tenth and Main Sts.

**LOS ANGELES**  
Phone, 824-250.  
Room 734, Loew's State Bldg., Broadway and Seventh Street.

**LONDON, ENGLAND**  
Phone, Regent 1775.  
18 Charing Cross Road, W. C. 2.  
Cable and Telegraph Address, "Showworld", Sydney, Australia, 114 Castlereagh Street.

**SPECIAL REPRESENTATIVES:**  
Baltimore, Md., 219 E. Redwood St.  
Denver, Col., 820-21 E. W. Bldg.  
Detroit, Mich., Hotel St. Denis.  
Detroit, Mich., 208 Sun Bldg.  
New Orleans, La., 2632 Dumaine St.  
Omaha, Neb., 216 Brandeis Theater Bldg.  
Washington, D. C., 1724 Newton St., N. W.

**ADVERTISING RATES**—Forty cents per line, agate measurement. Whole page, \$250; half page, \$140; quarter page, \$70. No advertisement measuring less than four lines accepted.  
Last advertising form goes to press 12 M. Monday.

No telegraphed advertisements accepted unless remittance is telegraphed or mailed so as to reach publication office before Monday noon.

**SUBSCRIPTION, PAYABLE IN ADVANCE.**

U. S. & Can. Foreign.  
One Year ..... \$3.00 \$4.00  
Six Months ..... 1.75 2.25  
Three Months ..... 1.00 1.25

Remittances should be made by post-office or express money order or registered letter, addressed or made payable to The Billboard Publishing Co., Cincinnati, Ohio.  
The editor cannot undertake to return unsolicited manuscripts. Correspondents should keep copy.  
If you find a misstatement or error in any copy of The Billboard, please notify the editor. The Billboard reserves the right to edit all advertising copy.



Vol. XXXV. SEPT. 22. No. 38

## Editorial Comment

**B**USINESS in general last week, tho better than Labor Day week, was not as good as hoped for. The Jewish New Year observation in New York City slowed things up appreciably for two days and almost suspended them for one. Merchants are not speculating either on the New York Stock Exchange or in orders for new goods—quite the contrary. It looks, moreover, as if this prudent attitude would last for quite a while.  
The show business, taken the country over last week, was spotty, but on the whole good. Along Broadway in New York it improved, and there were signs that this week would be better.

**W**E devoutly hope that the carnival men will do a deal of looking before they leap in this proposed invasion of Mexico. That country, it is true, is practically virgin territory as far as the carnival game goes, but it is no "promised land" nor

anything like one. Big money down there is simply out of the question. Even good and fair spots will be few and far between.

Anyone essaying the adventure will find his way beset with traps, pitfalls and snares. Taxes and licenses are enormous and the peons and working classes do not like Americans a little bit. We are well aware that this warning will deter but few. The prospect has been painted in such rosy hues that a veritable stampede seems imminent. But 'tis only distance lends enchantment in this case. Bitter disappointment is about all the many will bring back with them.

**T**HERE are a whole lot of kind, broad-minded and right-thinking people in Georgia, popular opinion to the contrary notwithstanding. The night-riders and lynchers really constitute but a very small proportion of the people. This lawless element, moreover, numbers in its ranks very few native Georgians. Mostly they are newcomers to the State. The mere sprinkling of natives therein springs mostly from ignorant crackers—from what was formerly termed poor white

But it can be repealed. It will not be easy and it will be expensive. Every effort will be made, however.

**T**HOSE outdoor showmen who are supporting the Legislative Committee feel that they are committed to it and must put it over. They will cling to it in the firm conviction that it is a last resort—a final expedient.

They believe firmly that, if it fails, it will not only prove a serious reflection on outdoor showmen, but that reaction will menace their investment.

Hence the call for the convention in Chicago December 3 and 4 next.

**M**R. CHARLES H. ROSSKAM, of Roskam's Enterprises, thinks that the feature of our "Fall Special" number, our Annual Index of New York Theatrical Productions, indexed and cross-referenced, should be published in book form and bound in limp leather, so that people who make their home in a trunk can carry it about with them and have it handy for reference. Mr. Roskam feels that

**W**ELL, it's true. George K. Spoor, in collaboration with P. Joh. Berggren, has succeeded in perfecting motion pictures with depth—that is to say, investing them with the third dimension. That is what the new pictures will be called, i. e., Third Dimension Pictures. Attempt is being made to fasten "natural vision" on them. Also "depth". But "third dimension" is most used so far—that is, if we except "the new" movies. They are truly stereoscopic in the impression of relief they produce upon the eye. Figures walk into the scene as upon a level floor. A tree gives the impression that the spectator could walk around it. A landscape appears to be the open country. Pictures of every kind, taken under all conditions of natural light, have a definite appearance of reality. The inventors claim that this sense of actuality may be heightened, if desired, by artificial lighting. Also, the new movie is as striking an innovation on the score of its magnitude as on that of its securing the third dimension. The field of the huge animated photograph is 40 feet wide and 20 feet, 6 inches high. That, in other words, is the size of the pictures now on exhibition at the Essanay Studios, the screen being limited to those dimensions by the structural inhibitions of the studio. Without being unduly magnified in projection the field of the picture could just as well be 50 feet wide. What does it all portend? Does it mean a sudden and sharp revolution in the business? Does it mean that the third dimensional pictures will instantly kill the demand for the present two dimensional and compel all exhibitors, at ruinous loss, to scrap present-style projecting machines, screens and equipment and institute new? The first of the pictures for public exhibition will be completed December 1. What then? In our opinion simply this: The new process, system, kind—call it what you will—will in time supersede the style now in use, but never entirely. The change from the one to the other will be very gradual. No one will be ruined. No one will be greatly distressed. Motion pictures mimes will hardly be affected at all. In the end, when all has settled down again, they will still be making magic lanterns for that matter—not as many certainly as they used to, but not so many fewer than they now make.

trash. They have no traditions to uphold, no sense of noble obligation, and they are deeply steeped in bigotry and intolerance.

But the better thought of the community in Georgia, as elsewhere, will prevail ultimately. It always has and it always will. One of these days Georgia may be found at the very head and front of all the States proclaiming "There is no colored line in art and business," for Georgia never does anything by halves.

**T**HE Texas Legislature actually was compelled to pass the Baldwin Bill. The Governor emphatically declared he would sign no appropriation bills unless taxing bills in sufficient number to raise the money to meet the appropriations were passed.

Of course, it would have been easier to have prevented the passing of this measure than to fight for its repeal. Equity did fight it very hard, and its representatives thought they had beaten it, but in the closing hours of the session it was gathered up with four or five other revenue producers and rushed thru.

there are thousands who would like to preserve this data. If we could feel reasonably sure that there were 500 who feel that such a book would be worth two dollars to them, we would have an edition of that size printed. Write us.

Vaudeville in the Hippodrome, New York! As the opening draws nearer expectation mounts higher and higher. The incredulous and the derisive are still in evidence, but they are hedging. "It will not—cannot—be vaudeville as we know it," they declare. But there is the rub, it could very well be—and a truer and a better vaudeville than we have seen for years—and on a far grander scale.

Bert M. Spears appeared before the members of the New York editorial staff of The Billboard week before last in an endeavor to win their endorsement of his pet project, "Selected Attractions in Vaudeville". He made an able plea and convinced the editors that he personally believed in the proposition, but that was all. At a meeting held twenty-four hours

later, after every one had considered it well, it was decided that we could not consistently recommend it to artists and performers. The decision was reached by vote, which was unanimous.

Coincident with the opening of the Ottawa (Ontario) Fair last week, the theaters of the city got together and announced a "Go-to-the-Theater Week", got the Mayor to endorse the plan, took whole-page ads in the papers with the Mayor's endorsement paneled in the center and framed with the individual ads of the six houses. The scheme proved a good one.

Is the concert field changing? We'll say it is. The National Music League, Inc., thinks so, too. At any rate it has engaged Eva Tanguay for a season. It has acquired an artist—a real one—a great one.

The Shuberts have offended again—this time in Philadelphia. A few more instances will render the terms "Shubert" and "salaciousness" synonymous. It is reported that Ted Lewis is in no way responsible for the suggestiveness with which the show was soiled.

The Producing Managers' Association was further weakened by the resignation of Arthur Hammerstein, and the end is not yet. Fully a dozen more members are contemplating like action and for as many different reasons—or alleged reasons—for none of those advanced so far seems actual or valid. We wonder if the real reason, or at least the essence of the dissatisfaction, does not lie in Shubert ascendancy?

Martin Flavin's extremely gripping, highly interesting and splendidly acted "Children of the Moon" is, in the estimation of the critics and discriminating theatergoers, the outstanding hit of the new season in New York, but its fate is still trembling in the balance. The players think so well of it that they are cheerfully working on a co-operative basis in order to give it a chance to secure a break from the weather. It will mean much to American drama to have it develop into a popular success, because, if it should, it will live long and exercise a great and beneficent influence.

Football is breaking into the news and that means the season is advancing indeed.

Gordon Bostock, just returned to America after over a year spent in Europe, principally in England, draws a gloomy picture of conditions in the show business as they obtain over there.

He urges American showmen to go after the Amusements Tax. Practically all of the English showman's woes can be traced to the entertainment tax, he declares.

Features are features the world over and given enough leeway and money a press agent of genius can create a drawing card out of almost anything. A real showman will tell you so—but if he knows you well he will also slip you the dope that it takes a whacking big pile of money if you make an unfortunate choice in the matter—in the thing to be featured. All of which is apropos of the fact that they are featuring Gipsy Smith, the evangelist, at the Wheat Show at Wichita, Kansas, September 24 to October 6. The whole show world will await the outcome with keenest interest.

Jack Lait's Dirt Introduced in "Ted Lewis' Frolic" Caused the Trouble—headline in the Shubert sheet. Which is a case of the pot calling the kettle black if ever there was one,



# ART OF MONEY GETTING

## As Taught by Example and Precept of the Father of All Showmen, Phineas Taylor Barnum

PART THREE

(Continued from the issue of March 10, 1923)

By R. S. UZZELL

TO READ Emerson on "Self-Reliance" is to read a classic. This essay on "Self-Reliance" was written by a man who had devoted his life to writing, preaching and lecturing, and yet it seems cold and in some ways particularly unrelated to the every-day affairs of life, but when Barnum tells you how to "DEPEND UPON YOUR OWN PERSONAL EXERTIONS" he again applies his personal experience in a most practical way.

We have heard many people say that Barnum was lucky, but such people have evidently never read his life carefully or they would say that he was most unlucky. One enormous financial failure, five enormous fires, one period of severe illness, the loss of two beautiful mansions by fire, a defeat in running for Congress, the loss of his wife who was such a large factor in helping him to regain his feet after the Jerome Clock failure, at the very time when he needed her most, all show that instead of being lucky he had a great deal of what showmen call hard luck or that "things broke against him". Thru it all, however, he relied upon himself and did not know the meaning of luck, and tells you that if you are depending on luck you will surely not succeed.

He tells you to "USE THE BEST TOOLS". His life shows that nothing was too good for his museum, his attractions and his circus. He was told that the American public could not appreciate Jenny Lind, the Swedish Nightingale, to the extent that would justify his enormous expenditure on that contract. None of the banks would loan him any money to make good his guarantee of \$1,000 per night for at least one hundred and fifty concerts, together with all her expenses and that of her secretary, accompanist, maids, etc. His response was that he knew the American people wanted the best and were willing to pay for it and he ventured with all of his fortune, reputation and experience as the cargo. He paid Jenny Lind \$176,675.09 and he crossed, after paying her this amount, \$535,456.25, making a total of \$712,131.34 for the concert tours of Jenny Lind in America. Thereafter he did not hesitate to spend fortunes for what he considered the very best attractions. The purchase of Jumbo and bringing her to America cost Barnum \$30,000. To bring the white elephant from Siam, together with the attendants, was a small fortune. He not only told us to use the best tools, but has shown us how to do it.

Barnum was never ashamed to say that he was in the show business and spoke with feeling when he said: "DON'T GET ABOVE YOUR BUSINESS." He not only considered it honorable to be in the show business, as he conducted it, but he was at the same time unafraid to let it be known that he began as a poor boy and at the bottom. He shows that the road to wealth and to learning is the same route—hard, consistent, continuous, unrelenting toil. The five thousand dollars is always the hardest to earn. A man can not only be honorable in business, but he can make the business an honorable calling. The man makes the business instead of the business making the man.

He hits one of the cardinal principles of thrift, economy and virtue when he tells us to "LEARN SOMETHING USEFUL." Even in his time the change of fortunes was so sudden and unexpected that one never knew when the sons and daughters of the rich would be required to go forth to battle the world alone and on their own resources, and because of our more complex civilization and sudden and unexpected upheavals the need to learn something useful is greater today than it was in this premier showman's time.

He had an abundance of hope and a true vision, but he could not be counted visionary. He balanced the two principles perfectly in telling us to let "HOPE PREDOMINATE, BUT BE NOT TOO VISIONARY." Some of us have had some experience with the runaway orb, and to those who have he strikes a responsive chord when he tells us all to balance the two. There is the one so ultra-conservative as to be inert in a dress suit, while the runaway orb is the other extreme form of the dilemma, but the happy medium is struck by this exhibitor who knew how to balance, letting hope predominate, but was not too visionary.

"DO NOT SCATTER YOUR POWERS" was abundantly demonstrated in the life of this man who lived and died a showman. He found the one thing for which he had a talent and remained with it to the end, altho there were many other things in which he might have been successful in a moderate way. Only recently John D. Rockefeller, Jr., said that the predominant element of success in the life of his father was that he early singled out one line of business and concentrated all of his time, power and resources upon it. Every reader knows the results. Our teacher at school used to express the same thing by saying that the constant dropping of water wears away the hardest stone. P. T. Barnum and John D. Rockefeller profited by the accumulated experience of a life concentrated on one phase of business endeavor, and how could they have done this with the demands upon their time, strength and attention had they not been "systematic"? Barnum had a system. It was very simple and it worked. He did not let the system overwhelm him or conquer him, but he used it to accomplish his

purposes which would not have been accomplished had his early training not taught him to be "systematic".

And yet, with all of his concentrated and systematic life, he never failed to find time to "READ THE NEWSPAPERS". He always found a few moments each day to read the best papers and was counted a well-read, well-informed man, up to date on the questions of the hour. This was one of the factors which made him an opportunist. He always knew what was going on in the world around him.

DEPEND UPON YOUR OWN PERSONAL EXERTIONS. The eye of the employer is often worth more than the hands of a dozen employees. In the nature of things, an agent can not be so faithful to his employer as to himself. Many who are employers will call to mind instances where the best employees have overlooked important points which could not have escaped their own observation as a proprietor. No man has a right to expect to succeed in life unless he understands his business, and nobody can understand his business thoroughly unless he learns it by personal application and experience. A man may be a manufacturer; he has got to learn the many details of his business personally; he will learn something every day, and he will find he will make mistakes nearly every day. And these very mistakes are helps to him in the way of experience. If he but heeds them, he will be like the Yankee tin peddler, who, having been cheated as to quality in the purchase of his merchandise, said: "All right, there's little information to be gained every day; I will never be cheated that way again." Thus a man buys his experience, and it is the best kind if not purchased at too dear a rate.

I hold that every man should, like Cuvier, the French naturalist, thoroughly know his business. So prevalent was he in the study of natural history that you might bring to him the bone, or even a section of a bone of an animal which he had never seen described, and reasoning from analogy he would be able to draw a picture of the object from which the bone had been taken. On one occasion his students attempted to deceive him. They rolled one of their number in a cow skin and put him under the professor's table as a new specimen. When the philosopher came into the room some of the students asked him what animal it was. Suddenly the animal said: "I am the devil and I am going to eat you." It was but natural that Cuvier should desire to classify this creature, and, examining it intently, he said:

"Divided hoof; granivorous! It can not be done."

He knew that an animal with a split hoof must live upon grass and grain, or other kind of vegetation, and would not be inclined to eat flesh, dead or alive, so he considered himself perfectly safe. The possession of a perfect knowledge of your business is an absolute necessity in order to insure success.

Among the maxims of the elder Rothschild was one, an apparent paradox: "Be cautious and bold." This seems to be a contradiction in terms, but it is not, and there is great wisdom in the maxim. It is, in fact, a condensed statement of what I have already said. It is to say, "You must exercise your caution in laying your plans, but be bold in carrying them out." A man who is all caution will never dare to take hold and be successful, and a man who is all boldness is merely reckless and must eventually fail. A man may go on "change" and make fifty or one hundred thousand dollars in speculating in stocks at a single operation. But if he has simple boldness without caution, it is mere chance, and what he gains today he will lose tomorrow. You must have both the caution and the boldness to insure success.

The Rothschilds have another maxim: "Never have anything to do with an unlucky man or place." That is to say, never have anything to do with a man or place which never succeeds, because, altho a man may appear to be honest and intelligent, yet if he tries this or that thing and always fails it is on account of some fault or infirmity that you may not be able to discover, but nevertheless which must exist.

There is no such thing in the world as luck. There never was a man who could go out in the morning and find a purse full of gold in the street today, and another tomorrow, and so on day after day. He may do so once in

his life, but so far as mere luck is concerned he is as liable to lose it as to find it. "Like causes produce like effects." If a man adopts the proper method to be successful, "luck" will not prevent him. If he does not succeed, there are reasons for it, altho, perhaps, he may not be able to see them.

USE THE BEST TOOLS. Men in engaging employments should be careful to get the best. Understand, you can not have too good tools to work with, and there is no tool you should be so particular about as living tools. If you get a good one, it is better to keep him than keep changing. He learns something every day and you are benefited by the experience he acquires. He is worth more to you this year than last, and he is the last man to part with, provided his habits are good and he continues faithful. If, as he gets more valuable, he demands an exorbitant increase of salary, on the supposition that you can't do without him, let him go. Whenever I have such an employee I always discharge him; first, to convince him that his place may be supplied, and, second, because he is good for nothing if he thinks he is invaluable and can not be spared.

But I would keep him, if possible, in order to profit from the result of his experience. An important element in an employee is the brain. You can see bills up, "Hands Wanted", but hands are not worth a great deal without "heads". Mr. Beecher illustrates this in this wise:

An employee offers his services by saying: "I have a pair of hands and one of my fingers thinks." "That is very good," says the employer. Another man comes along and says he has "two fingers that think." "Ah! that is better." But a third calls in and says that all his fingers and thumbs think. That is better still. Finally another steps in and says: "I have a brain that thinks; I think all over; I am a thinking as well as a working man!" "You are the man I want," says the delighted employer.

Those men who have brains and experience are therefore the most valuable and not to be readily parted with; it is better for them, as well as yourself, to keep them, at reasonable advances in their salaries from time to time.

DON'T GET ABOVE YOUR BUSINESS. Young men after they get thru their business training, or apprenticeship, instead of pursuing their vocation and rising in their business, will often lie about doing nothing. They say: "I have learned my business, but I am not going to be a hireling; what is the object of learning my trade or profession unless I establish myself?"

"Have you capital to start with?" "No, but I am going to get it." "I will tell you confidentially. I have a wealthy old aunt and she will die pretty soon, but if she does not I expect to find some rich old man who will lend me a few thousands to give me a start. If I only get the money to start with I will do well."

There is no greater mistake than when a young man believes he will succeed with borrowed money. Why? Because every man's experience coincides with that of Mr. Astor, who said: "It was more difficult for me to accumulate my first thousand dollars than all the succeeding millions that make up my colossal fortune." Money is good for nothing unless you know the value of it by experience. Give a boy \$20,000 and put him in business, and the chances are that he will lose every dollar of it before he is a year older. Like buying a ticket in the lottery and drawing a prize, it is "easy come, easy go". He does not know the value of it; nothing is worth anything unless it cost effort. Without self-denial and economy, patience and perseverance, and commencing with capital which you have not earned, you are not sure to succeed in accumulating. Young men, instead of waiting for "dead men's shoes", should be up and going, for there is no class of persons so unaccommodating in regard to dying as these rich old people, and it is fortunate for the expectant heirs that it is so. Nine out of ten of the young men of our country today started out in life as poor boys with determined wills, industry, perseverance, economy and good habits. They went on gradually, made their own money and saved it, and this is the best way to acquire a fortune. Stephen Girard started life as a poor cabin boy and died worth nine millions. A. T. Stewart was a poor Irish boy and he paid taxes on a million and a half dollars of income per year

John Jacob Astor was a poor farmer boy and died worth twenty millions. Cornelius Vanderbilt began life rowing a boat from Staten Island to New York. He presented our Government with a steamship worth a million dollars and died worth fifty millions. "There is no royal road to learning," says the proverb, and I may say it is equally true: "There is no royal road to wealth." But I think there is a royal road to both. The road to learning is a royal one. The road that enables the student to expand his intellect and add every day to his stock of knowledge until in the pleasant process of intellectual growth he is able to solve the most profound problems, to count the stars, to analyze every atom of the globe and to measure the firmament—this is a regal highway and it is the only road worth traveling.

So in regard to wealth. Go on in confidence, study the rules and, above all things, study human nature, for the "proper study of mankind is man," and you will find that while expanding the intellect and the muscles your enlarged experience will enable you every day to accumulate more and more principal, which will increase itself by interest and otherwise until you arrive at a state of independence. You will find, as a general thing, that the poor boys get rich and the rich boys get poor. For instance, a rich man at his decease leaves a large estate to his family. His oldest sons, who have helped him earn his fortune, know by experience the value of money, and they take their inheritances and add to it. The separate portions of the young children are placed at interest and the little fellows are patted on the head and told a dozen times a day: "You are rich, you will never have to work, you can always have whatever you wish, for you were born with a golden spoon in your mouth." The young heir soon finds out what that means. He has the finest dresses and playthings. He is crammed with sugar candies and almost "killed with kindness", and he passes from school to school petted and flattered. He becomes arrogant and self-conceited, abuses his teachers and carries everything with a high hand. He knows nothing of the real value of money, having never earned any, but he knows all about the golden-spoon business. At college he invites his poor fellow students to his room, where he wines and dines them. He is spoiled and caressed, and called a glorious good fellow because he is so lavish with his money. He gives his game snappers, drives his fast horses, invites chums to fetes and parties, determined to have bits of "good times". He spends the night in frolics and debauchery, and leads off his companions with the familiar song, "We Won't Go Home Till Morning". He gets them to join him in pulling down signs, taking gates from their hinges and throwing them into back yards and horsepods. If the police arrest them he knocks them down, is taken to the lockup and joyfully foots the bills.

"Ah! my boys," he cries, "what is the use of being rich if you can't enjoy yourself?"

He might more truly say, "If you can't make a fool of yourself," but he is "fast", hates slow things and doesn't see it. Young men loaded down with other people's money are almost sure to lose all they inherit, and they acquire all sorts of bad habits, which, in the majority of cases, ruin them in health, purse and character. In this country one generation follows another, and the poor of today are rich in the next generation or the third. Their experience leads them on and they become rich, and they leave vast riches to their young children. These children, having been reared in luxury, are inexperienced and get poor, and after long experience another generation comes on and gathers up riches again in turn. And thus "history repeats itself", and happy is he who listening to the experience of others avoids the rocks and shoals on which so many have been wrecked.

"In England the business makes the man." If a man in that country is a mechanic or working man, he is not recognized as a gentleman. On the occasion of my first appearance before Queen Victoria the Duke of Wellington asked me what sphere in life General Tom Thumb's parents were in.

"His father is a carpenter," I replied. "Oh! I had heard he was a gentleman," was the response of His Grace.

In this republican country a man makes the business. No matter whether he is a blacksmith, a shoemaker, a farmer, banker or lawyer, so long as his business is legitimate he may be a gentleman. So any legitimate business is a double blessing—it helps the man engaged in it and also helps others. The farmer supports his own family, but he also benefits the merchant or mechanic who needs the products of his farm. The tailor not only makes a living by his trade, but he also benefits the farmer, the clergyman and others who can not make their own clothing. But all these classes of men may be gentlemen.

The great ambition should be to excel all others engaged in the same occupation.

The college student who was about graduating said to an old lawyer:

"I have not yet decided which profession I will follow. Is your profession full?"

"The basement is much crowded, but there

(Continued on page 58)

# MOTION PICTURES

Edited by H.E. Shumlin Communications  
to New York Office

## MAY LEAD THEIR OWN TAX FIGHT

Presidents of New York, Michigan and Minnesota M. P. T. O. Bodies Getting Together on Campaign

New York, Sept. 15.—The campaign of motion picture theater owners for the elimination of the admission tax has not succeeded in lining up the numerous organizations of exhibitors, and from advices received by The Billboard it appears that at least three State organizations will get together and conduct a fight on the tax by themselves. These three organizations are the Motion Picture Theater Owners of New York State, Minnesota and Michigan, the respective presidents being Brandt, Steffes and MacLaren.

President MacLaren and Business Manager Ritchie, of the Michigan M. P. T. O., are in New York this week and conferences have been held with William Brandt on the question of the tax fight.

It is felt by these three presidents of the three State organizations that have broken away from the M. P. T. O. A. that the campaign for the elimination of the admission tax is not being conducted by National President Sydney Cohen in the appropriate manner. They do not approve of making the fight a public one, being of the opinion that this attracts the attention of other, and possibly better, organized industries, many of whom might also decide to campaign for tax reductions. If they did so the fight to have the admission tax repealed would be made doubly difficult.

Several weeks ago Brandt issued a statement to the effect that he and the New York State M. P. T. O. were ready to follow any efficient leader in the tax fight. At this time, however, he is said to believe that if the many distinct exhibitor organizations are to be brought together in the campaign and not allowed to muddle things by each conducting a fight of its own someone other than Sydney Cohen will have to do it.

### ANDERSON'S AIDS

New York, Sept. 15.—William Woolfenden, for sixteen years with the Keith organization, has been engaged by the Anderson Pictures Corp. to serve in an executive capacity. He will be Carl Anderson's right-hand man. Irving Greene, formerly with Associated Exhibitors, has been appointed director of publicity and advertising, which position he also fills for the Theater Owners' Distributing Corp.

### M. P. T. O. OF NEW JERSEY

New York, Sept. 15.—The meeting of the Board of Directors of the New Jersey M. P. T. O. has been postponed until Tuesday, September 25. It was originally scheduled for September 13. The meeting will take place at the Stacey Trent Hotel, Trenton.

### OUR PASSIONATE PRODUCERS

This will be a "sex" year in pictures, says Harry Cohn, who produces the pictures for the C. B. C. Film Sales Corp. "When producers try to get away from this elemental attraction they usually fail," Cohn asserts. He points to "Merry-Go-Round", "The Hunchback of Notre Dame" and "Souls for Sale" as proof that the "big pictures of the year are all basically sex pictures."

Cohn does not explain what he means by calling "The Hunchback of Notre Dame" a "sex" picture, but goes on to say that in the pictures he is producing he has made an effort to make "sex-interest pictures of the highest plane, with nothing that a child could not see, and yet dealing with the bigger problems of the loves of opposite sexes."

The nature of Cohn's pictures are not cloaked by their titles, three of which are: "The Marriage Market", "Yesterday's Wife" and "Forgive and Forget".

## It Strikes Me—

THERE are many things the matter with the pictures and the picture business. It is barely possible that the important men—the heads—of the business are unaware of some things that a few words from them could change for the better. Therefore, to bring certain facts to their attention, this space is devoted in this issue to three open letters to three of the biggest men in the business:

ADOLPH ZUKOR, President,

Famous Players-Lasky Corporation:

Dear Mr. Zukor—In using The Saturday Evening Post as an advertising medium you are bringing your product to the attention of several millions of people each week. The Saturday Evening Post makes an effort to accept only those advertisements which are truthful and not misstatements of facts. Especially since the solemn vows were made by the motion picture advertisers—and your company was one of them—to hold strictly to the Naked Truth, it is certainly wrong of you to make statements in your advertisements that are not truthful.

In your full-page advertisement of "Bluebeard's Eighth Wife", in The Saturday Evening Post of September 8, you say that "for a year it broke all records on the road" as a stage play. You may be pardoned for that—there are all sorts of records. But when you say that "for 236 performances New Yorkers crammed a theater to see it" you are treading on dangerous ground. It is an easy matter for anyone to check you up.

Your assertion does not bear the light of examination. "Bluebeard's Eighth Wife" played only 155 performances in New York, and NOT 236. Hoping that in future your advertisements will stick closer to the facts as they are, I beg to remain,

Yours for the Naked Truth,

CARL LAEMMLE, President,

Universal Pictures Corporation:

Dear Mr. Laemmle—The improvement in the quality of Universal pictures since a few years ago is something you may well point to with pride. I, for one, can honestly say that some of your recent pictures are among the finest and most entertaining I have ever seen. It is in a spirit of co-operation that I address this letter to you, hoping that the suggestion I make may lead you to improve the quality of your pictures a little more.

It strikes me that the program pictures you produce are not given the attention they require to get the most out of them. I refer particularly to the subtitles in these pictures; they are so very, very bad, and good titles are so highly important. They seem to be written by one man, for in every one of the Universal program pictures the titles are the same aimless collection of words, boring when they are meant to be funny, shallow when they are intended to be serious.

Please get a better title writer, Mr. Laemmle.

Yours for better pictures,

E. W. HAMMONS, President,

Educational Films Corporation:

Dear Mr. Hammons—I review many of your slapstick comedies in your projection room, and invariably they fail to strike me as being at all amusing. I speak not of your Juvenile Comedies, such as "Yankee Spirit", which is genuinely funny, but the straight, repetitive slapstick stuff like the Cameo Comedies. I realize that most producers of comedies and a great many exhibitors think well of slapstick comedies, and I also take into consideration the fact that seeing a picture in a projection room is not seeing it under proper conditions, but I believe that you and other producers of short comedies are making a great mistake in producing comedies that are nothing but rehashings of the same old slapstick gags over and over again.

I saw your Cameo Comedy, "Moving", in your projection room, and was impressed with its lack of humor. It played the Rialto Theater last week, and I saw it there also, under the best conditions possible—a fine theater, good music and a large audience. I watched closely its effect upon the audience, and I was doubly certain that it is a bad comedy when it failed to elicit one real laugh. There were a few titters and giggles from time to time, but never one laugh from the house as a whole.

The point I make is that the picture public will not laugh any more at a man being hit over the head with a sledgehammer. They want new stuff, the sort you give them in comedies like "Yankee Spirit" and Hal Roach's "Our Gang" comedies.

Yours for funnier comedies,

*H. E. Shumlin*

### F. B. O. REISSUES "MICKEY" AND JAPANESE FEATURE

Because of the special interest aroused by the Japanese catastrophe the F. B. O. announces this week a re-edited version of its picture, "The Vermilion Pencil", starring Sessue Hayakawa.

Working opposite Hayakawa are Bessie Love and Sidney Franklin, now a director, and at the time of its first release was considered the Japanese tragedian's greatest production. The story was written by Homer Lea, with the direction handled by Norman Dawn. Edward Warren Guyol and Alice Catlin wrote the continuity.

The picture now being released is an entirely new version, with an almost complete change of story thru excellent recutting.

Thru an arrangement with Roy E. Aitkin a revised version of Mack Sennett's famous "Mickey", starring Mabel Normand, will be released for the 1923-'24 season.

It is the intention of the F. B. O. to treat the picture as a new production in the way of exploitation and publicity. A new line of paper is under way with an elaborate press book and many accessories. As an extra tieup the firm of Waterson, Berlin & Snyder has been approached to reissue its song of the same title, which during its life sold over a million copies.

### FAMOUS PLAYERS' EARNINGS DROP OVER \$100,000

The Famous Players-Lasky Corporation, in its consolidated statement (which includes the earnings of subsidiary companies owned 90 per cent or more), reports for the six months ended June 30, 1923, net operating profits of \$1,891,048.15 after deducting all charges and reserves for federal income and other taxes. This is a decrease of over \$100,000 from the same period last year.

After allowing for payment of dividends on the preferred stock the above earnings are at the annual rate of \$13.24 on the common stock outstanding.

On September 10, 1923, the Board of Directors declared the regular quarterly dividend of \$2 per share on the preferred stock, payable November 1, 1923, to stockholders of record at the close of business on October 15, 1923. The books will not close.

### PRISCILLA DEAN ON HER OWN

Los Angeles, Sept. 15.—Priscilla Dean, whose contract with Universal expired last week, will produce pictures independently. A corporation has been formed, called Laurel productions, Inc., which will make the Dean pictures. Harry Caulfield, her business manager, states that production will begin this year on the first independent picture.

## CANADIAN EXHIBITORS FORM STRONG UNIT

Pay Cash Annual Dues in Advance—Endorse All Activities of M. P. T. O. A.

Montreal, Sept. 15.—What promises to be one of the strongest units of the Motion Picture Theater Owners of America was formed here last week by Canadian exhibitors, 120 of whom, representing about 250 theaters, convened and organized the M. P. T. O. of Canada. The strength and sincerity of the new unit is explained by the fact that each member will pay 5 cents per seat as annual dues. The first year's dues were paid in advance. Few of the M. P. T. O. organizations in the States pay cash dues, revenue being obtained thru the displaying of advertising slides and films.

Resolutions of thanks were passed by the convention for the services of Sydney S. Cohen, president of the M. P. T. O. A.; Harry Davis, of Pennsylvania; C. E. Whitehurst, of Maryland; R. F. Woodhull, of New Jersey; Howard Smith, of Buffalo, and A. J. Moeller, secretary of the M. P. T. O. A., all of whom attended the convention.

The convention went on record as favoring the purposes of the Theater Owners' Distributing Corporation. A service station has already been established in Montreal, under the direction of the national officers.

The convention went on record as condemning the extension of circuits of producer-owned theaters. The officials of the new organization were instructed to seek relief from the heavy burden of Provincial, Dominion and local taxation.

The first officers of the M. P. T. O. of Canada are: President, G. B. Sparrow, of Montreal; vice-president, J. C. Brady, of Toronto; treasurer, J. Speredakos, of Montreal; executive secretary, Vincent Gouid, of Montreal; board of directors of Quebec, A. Dennis, of Montreal, and Mr. Bouchard, of St. Hyacinthe; board of directors of Toronto, Harry Alexander, Mr. Gilbert and Mr. Ginsler, of Toronto; board of directors of Ontario, F. Guest, of Hamilton; Mayor Cooper, of Huntsville, and Mr. Coplan, of Ottawa; board of directors of the Maritime Provinces, F. G. Spencer, of St. John, and Mr. McAdam, of Halifax; board of directors of Manitoba, Mr. McNicolas, of Winnipeg, and Mr. Kershaw, who is also secretary of the Manitoba Managers' Association.

At the request of exhibitors of Western Canada a meeting will be held in Toronto in October or early in November which Sydney Cohen will attend, where an organization covering that territory will be formed.

The M. P. T. O. of Canada endorsed National Motion Picture Day, to be held on November 19, when each member of the organization will give one-quarter of his receipts to the national body.

### "POODLES" HANNEFORD COMICS

Edwin (Poodles) Hannaford, clown, equestrian and juggler, will soon make his debut in motion pictures in Tuxedo Comedies, released thru Educational Film Exchanges, Inc.

"Poodles", as he is generally known, is of the fifth generation of circus clowns in the Hannaford family, which has been in the circus business in England for the last 150 years. His father has had his own circus in the British Isles for forty years.

Hannaford's first picture will be titled "Handy Andy". "Poodles" will be supported by George Davis, another circus and vaudeville clown, and by Cy Jinks and pretty Molly Malone of the Hollywood film colony.

### MARION DAVIES MAY MAKE FILM OF REVOLUTIONARY DAYS

New York, Sept. 15.—With the announcement of D. W. Griffith that he will shortly start production on a big picture dealing with the American Revolution comes the information that Marion Davies has been considering making such a film for some time. Miss Davies may appear in a pictorialization of "Janice Meredith", the famous novel by Paul Leicester Ford.

# REVIEWS

By SHUMLIN

## "SALOMY JANE"

A Paramount Picture

Those old in the business will probably recall the original film production of "Salomy Jane" with House Peters and Beatrix Michelena. That was a very good picture, even in those days, and the new production, made by Paramount, is equally good, dramatically, and, of course, has the advantage of the technical developments in the art of the camera. "Salomy Jane" is a crackjack Western—action from the word go to the end.

The story is set in the genuine Western atmosphere—the days when the West was young, when the gold camp gambler wore a high hat and a frock coat, and when coarse calico was the material for women's dresses. The picture was obviously not expensive to produce, yet it is a very good film. One thing about Westerns, it is perhaps appropriate to remark, it is a very difficult thing for even the most accomplished director or producer to introduce expensive settings: they are mostly exteriors, and the best exteriors cost nothing to film.

Jacqueline Logan, in the title role, is astonishingly good. She plays the simple, unpolished miner's daughter to perfection—and she's very pretty in the bargain. Maurice Flynn, once upon a time the "Lefty" Flynn of college football days, plays the hero. His performance is another surprise; he shows up 100 per cent better than in anything else he has done. William Davidson is good as the gambler.

"Salomy Jane" is the story of the sudden love of a miner's daughter for a stranger whom she kisses good-by as he is taken to be hung by a band of vigilantes for a stage robbery he is believed to have committed. He is innocent and escapes the hangman's noose, returning, despite the danger of recapture, to see the girl once more before he leaves. As he departs he catches a glimpse of the man for whom he has been searching, a dastard who betrayed his sister. He follows him and fights him, when the man is suddenly killed by a shot from ambush. The shot was fired by an admirer of Salomy Jane's, whom she had urged to punish the murdered man for an insult to her.

The stranger returns once more to Salomy Jane's home and is almost caught by the posse. At night he meets her again, and as he leaves is shot at and wounded by any enemy of her father, whom he kills. The vigilantes accuse Salomy Jane's father of the man's death and prepare to hang him. Just in time, however, Salomy arrives and proves by the bullet hole in the coat found near the body that her father was not the one who fired the fatal shot, as he is not wounded. Suddenly she realizes that by this information she reveals the fact that she must know something about the murder and is unable to answer the questions fired at her without endangering her lover's life, when he staggers into the room and says that he killed the man. Then the coward who fired the shot from ambush at the stranger's sister betrays her. The vigilantes see that both dead men deserved their end and decide to have a drink and forget about it.

The supporting cast is excellent, with George Fawcett, Charles Ogle and Louise Dresser playing important parts.

Direction by George Melford. Distributed by Paramount.

## "RUGGLES OF RED GAP"

A Paramount Picture

James Cruze scores again with this picture, "The Covered Wagon", "Hollywood" and now "Ruggles of Red Gap" make three bull's-eyes in a row. Griffith and Cecil de Mille had better look to their laurels.

"Ruggles of Red Gap" is great comedy. Cruze has turned out a picture with a hundred assorted laughs and chuckles and innumerable giggles. Ernest Torrance's characterization of the toothpick-chewing Cousin Egbert is a treat. And Torrance is not far ahead on the comedy chart of Edward Horton and Frank Elliott. Horton plays Ruggles, the very English valet won in a poker game in Paris and brought over to Red Gap to make a gentleman of Egbert. Elliott, as the Honorable George, the dandy Britisher who loses Ruggles, is a scream. The picture has been produced solely for purposes of laughter, and it surely fulfills its mission. Harry Leon Wilson has no kick coming on the film interpretation of his story, for it is equally as funny.

Lola Wilson, Fritzi Ridgway, Louise Dresser, Anna Lehr and Lillian Leighton are in the picture, but they are merely incidental to the plot and not the laughs, which are the paramount issue.

The story concerns Ruggles and his rapid Americanization. Ruggles is the Hon. George's man. He dresses him, feeds him and all but eats for him. Hon. George, in Paris, is broke so when Mrs. Elliot, Cousin Egbert's high-

## "THE SILENT COMMAND"

A Fox Picture

Lately we have been getting several pictures that are the result of what may be called an exploitation team between the American Navy and the producers. In return for an outright "plug" for navy enlistments the Navy Department has been lending the producers the use of its ships, its men as extras, and even its highest officials as part of the "authentic" atmosphere. The navy is certainly an important arm of the nation, but, no matter how good the cause, it appears to me that any entertainment for which people pay money leaves a slightly bad taste when it ends up with an advertisement. In the case of "The Silent Command" the picture finishes up with a flash, absolutely unnecessary to the story, that says: "Join the Navy and see the world."

"The Silent Command" is a story of an international intrigue to destroy the Panama Canal, which is frustrated by the bravery and patriotic self-sacrifice of an American naval officer. He suffers the loss of his wife's respect and the ignominy of official disgrace in his devotion to his country. This devotion carries him into thrilling experiences on land and on sea, including a desperate fight with the chief villain of the piece aboard a storm-tossed ship, and his dramatic rescue by sailors when the ship strikes rocks.

This is the sort of picture which causes the spectator to fear that the orchestra is going to play "The Star-Spangled Banner" every few minutes.

The chief actors in it are: Edmund Lowe, Bela Lugosi, Alma Tell, Martha Mansfield and many other lesser lights. Lowe, in the leading role, is fairly good, although his face rarely expresses anything but worry. He is supposed to trick a foreign spy, but his display of assumed eagerness to harm his country is so very unconvincing that no spy worthy of the name would have been taken in. Miss Mansfield is a cigarette-smoking adventuress assigned to lure the hero into divulging Government secrets. The success of her mission is surprising, considering how shallow her interpretation of the character is.

The scenes in the naval barracks, where the hero is dishonorably discharged, is the best in the picture. Several scenes show the graduation exercises at Annapolis, and there are two different shots of Secretary of the Navy Denby in action. Some of the scenes were taken at the Panama Canal.

The main thrill—in the story—comes when the plot to blow up the Canal while battleships are in the locks is foiled just at the eleventh hour and fifty-sixth minute. One of the villains has his hand on the switch, ready to do the dirty deed, when the marines arrive and stop him. He is shot once, and lets go of the switch; he grabs the switch again, but is shot once more by another marine coming into the place; still alive and kicking, he makes another attempt, but is definitely stopped by yet another marine coming thru the doorway. That ends the festivities, with anti-climactic scenes following which show the honors bestowed upon the hero and his reunion with his family.

The picture has the commendation of Theodore Roosevelt, Assistant Secretary of the Navy, and General Pershing.

Direction by J. Gordon Edwards. Distributed by Fox Film Corporation.

fatally wife, decides she must have Ruggles to make a society man out of Egbert, she gets him. Ruggles, lost in the poker game to the Americans, does his best to make a new man out of Egbert, but on the first day of his service he is lured into going out on a terrible jag with his mahster and his mahster's buddy from Red Gap. They sail for America and there, thru the fault of Egbert, he is introduced as "Colonel" Ruggles, to the consternation of Mrs. Elliot, her ritzy cousin and the cousin's caddish husband. This forces Mrs. Elliot to allow Ruggles to be known as Colonel and not as Cousin Egbert's valet, which suits Egbert right down to the ground. He is bound to make an American of Ruggles.

Then Ma Pettigull and Egbert set Ruggles up in business, opening up a restaurant for him. On the scene comes the Hon. George en route to the ranch of his brother, the Earl of Brinstead. Hon. George falls in love with Mrs. Elliot's deadly social rival, Mrs. Kenner. Ruggles, not yet completely Americanized, strives to save Hon. George from this "disgrace" and cables for the Earl to come quickly and avert the disaster. Ruggles himself is sweet on Mrs. Kenner's friend, Emily Judson, and finds his affection not misplaced.

The Earl arrives and upsets everybody, especially Mrs. Elliot and her cohorts, by stealing Mrs. Kenner right away from Hon. George and marrying her himself, and Ruggles makes a hero of himself in the eyes of Cousin Egbert by punching the caddish cousin of Mrs. Elliot's plunk in the eye and marries Emily.

Every scene, without exception, is good for a laugh. "Ruggles of Red Gap" ranks high as screen entertainment.

Direction by James Cruze. Distributed by Paramount.

## "THE ELEVENTH HOUR"

A Fox Picture

In this melodrama Fox gives us villainy on a large scale. Not the villainy of some conniving country squire or city lawyer, but villainy of the order of "The Exploits of Elaine" and "The Iron Claw"—international stuff, with submarines, destroyers, airplanes, wireless, a new explosive powerful beyond anything ever produced and a rogue of a prince. It is very complicated; there are several sets of villains of all degrees. Subvillains, drilled like soldiers go around attired in a strange getup that is a cross between the conventional Chinese costume and the habiliments of German students. The chief villains are mainly concerned with looking insidious. They are never found without calculating glances and expressions denoting the hatching of plots.

The action of "The Eleventh Hour"—and it's all action—centers about the fight for the possession of the formula, and, later, the only remaining sample of a new explosive. The Government wants it, the owner and the manager of a great machinery factory want it, a prince with a devilish plot to conquer the world wants it, and a girl gets it. As in serials, the precious article repeatedly evades capture by inches and seconds. Finally, however, as in all good serials and dime novels, the hero, who in this case is a secret service agent masquerading as the assistant of the criminally inclined prince, rescues the girl, who has the bottle of explosive, from a terrible death, foils the assorted villains, and all ends happily—in both senses of the word.

Shirley Mason is the heroine and Charles Jones—the Buck Jones of the Fox Westerns—is the hero. Alan Hale is the bad, bad prince. In a minor role June Elvidge makes a reappearance.

Direction by Bernard J. Durning, from the story by Lincoln J. Carter, the "king of melodrama". Distributed by the Fox Film Corporation as one of the twenty-five "specials" for this year.

## "THE WHITE SISTER"

An Inspiration Picture

Lillian Gish does the finest acting of her career in "The White Sister", but the picture is a dull, draggy, boring affair. It is a love tragedy, without a redeeming comedy feature to lighten the consistent gloom.

"The White Sister" deals mainly with the tragic results of the girl's action in becoming a Catholic nun under the mistaken impression that her lover is dead. The story solves the problem when the lover is killed during an eruption of Vesuvius. As the picture stood on the opening night in New York it was in exceedingly bad taste; at one particular point both hisses and applause arose from a high-class audience, coming, respectively, from Catholics and non-Catholics. A title which denounced "the tyranny of the Church, enslaving women who should be wives and mothers", was the direct cause of the outburst. The removal of the title, however, altho it would probably eliminate the superficial cause of such an outburst, certainly would have little effect upon the anti-sympathetic feeling to the Catholic Church aroused among many non-Catholics by a long sequence showing the ceremony where the heroine becomes a nun. It strikes me that there is more to object to in "The White Sister" than in "The Birth of a Nation", speaking of possible mob reactions.

Despite Miss Gish's fine performance, "The White Sister", which undoubtedly cost a huge sum of money to produce, is not of \$2 caliber. Its settings—it was made in Italy—are beautiful, but as a whole the picture is only slightly better than a good feature film. Ronald Coleman, a new leading man, steps into the top rank of screen actors with his great work in the picture. Another American actor who gives a fine performance is J. Barney Sherry as Monsignor Saracinesca. Not as much can be said for Gail Kane, however; she is decidedly out of place in her role. A number of Italian actors take part in the picture, in small parts.

The story of "The White Sister" is hardly ever in doubt; each development is expected. It is the story of a young girl, daughter of a prince, who is left penniless upon her father's sudden death by the action of her step-sister in destroying the will. Because the prince's second marriage was not registered with the civil authorities, being only a church marriage, the younger daughter has no legal claim to the estate. The girl goes to live with her loyal governess. Her sweetheart, who is a captain in the Italian army, goes to Africa at the head of a company of engineers. Word comes back that he and the entire company have been killed by desert Arabs. The broken-hearted girl decides to become a nun. She completes her novitiate and takes the veil just a few days after the return to Italy of her lover, who miraculously escaped from the Arabs.

In the hospital where the white sister serves lies the brother of her lover, who has collapsed from the hard work he has done upon scientific research work on Mount Vesuvius. The lover goes to the hospital to see his brother, and there he sees his sweetheart in the garb of a

## "IF WINTER COMES"

A Fox Picture

William Fox's production of "If Winter Comes", directed by Harry Millarde, with Percy Marmont in the role of Mark Sabre, is an artistic achievement. In my opinion it is the most beautiful thing that has ever been done for the screen. To those people who have censored pictures made from well-known novels, because they deviated from the original story, this production will be a revelation. I unhesitatingly recommend it to those people who scoffed at the movies as pandering to the lowest common denominator of taste. And I point to it as the proof positive of the bright future of the motion picture. "If Winter Comes" is a triumph.

The readers of the book, "If Winter Comes", will unquestionably approve of the picture. To those who have not read the book it is barely possible that the picture will not appeal in quite as high a degree. But I feel that William Fox will never have cause to regret that he allowed the picture to be made without lowering the artistic quality. It is highly artistic, but it can not be accused of being a high-brow picture. It is human—in fact, a veritable page out of life.

Percy Marmont as Mark Sabre—that tremendously human, sympathetic creation of A. S. M. Hutchinson's—is positively wonderful. His performance outshines anything I have ever seen on stage or screen. To say that he lives the part, that he IS Mark Sabre, is perhaps making use of very common critical idioms; but he DOES live the part, he IS the character.

The subtitles—and perhaps some will say there are too many of them—are the finest, most effective any picture has ever been blessed with. Most are right out of the book, unchanged. The exteriors, and many of the interiors, were made in England, and they fit the action perfectly.

The story briefly retells the fight of an honest, true-blue, gentle, decent man against the constantly accumulating stupidities of life. His every action is motivated by the desire to do the right thing, yet he is always misunderstood and at last is crushed by this lack of comprehension. In his home his wife relentlessly crushes him by her coldness, her lack of human kindness; in his business his honest work is unrewarded; finally his action in taking into his home a wretched unmarried mother and her baby eventually leads to his being publicly accused of having caused their death. This comes about when the girl kills herself and her baby to evade the cruelty of the world and circumstantial evidence points to his having conspired in the sad affair. He is served with papers in a divorce suit brought by his wife and, dazed and bewildered, arrested for complicity in the crime and dragged to court. Resent by a devilish inquisitor he is unable to do more than cry "Look here! Look here!" to the cruel and baseless lies told against him. His associate in business, a treacherous person who hates him for his apparent indifference to him, gives lying testimony against him that brands him guilty of being the betrayer of the dead girl and father of her child. Altho he is cleared by the jury, he is cruelly stoned by the mob on his way from the court.

When he arrives home he discovers a note written by the dead girl in which she tells for the first time that the father of her child was the son of the man who gave perjured testimony. Almost out of his mind he makes his way to the man's office, intending to confront him with the proof of his son's blackness, but when he arrives there finds that he has just received news of his son's death in the war. His revenge snatched out of his hands by the sight of the broken-hearted man, Sabre has not the heart to tell him of his son's misdeed. He collapses and for months wavers between life and death, but recovers to find waiting for him the woman he had always loved. Every important part in the play is splendidly cast. Fine acting is done by Sydney Herbert, William Riley Hatch, Russell Sodawick, Arthur Metcalf, Ann Forrest, Margaret Fielding, Gladys Leslie, Eleanor Daaels, Eugenie Woodward and Leslie King.

"If Winter Comes" is a tense, poignantly beautiful drama, but it must not be thought that it is without humor. There are many fine touches of real comedy contrasting the tragic incidents.

For Percy Marmont and Director Harry Millarde "If Winter Comes" is the stepping stone to lasting fame.

Produced and distributed by William Fox.

nun. A really tremendous scene ensues, with its climax in the moment when she tears herself away from his arms, realizing her vow to remain true to the Church. The lover determines to take her away from the Church, despite herself. He lures her to the laboratory of his brother on Vesuvius, but after a strong mental struggle he sees the futility of the situation. Just then he notices that electrical instruments invented by his brother show that Vesuvius is about to erupt. He mounts a horse and gallops thru the villages below, warning the inhabitants. The overdriving lava and a bursting reservoir of water inundate the vil-

(Continued on page 60)

# I. P. T. O. A. APPEALS TO LAWMAKERS ON TAX QUESTION

## resident Cohen Proffers Use of Screen as Instrument of Public Service—Asks for Fair Consideration of Problem

New York, Sept. 15.—The first direct move to the fight to secure the repeal of the admission tax on picture theaters was made this week in the form of an appeal to every United States congressman and Senator sent out by Sydney Cohen, president of the Motion Picture Theater Owners of America. The letter written by Cohen stresses the fact that the motion picture has been in today as much an instrument of public expression as the press, and as an aid to the government in reaching the public is much more valuable than as a means to raise revenue. The letter, in full, is as follows:

"The motion picture theater owners of the United States are passing thru a most serious business depression. With the mounting cost of doing business and the city, State and Government taxes they are laboring under, many of them are being forced out of business at this time. Theater owners in your district are writing us daily urging us to present to you and your fellow members of Congress the situation as it is and the need of affording them some relief if they are to continue in business. "Ninety per cent of the motion picture theaters in the country are located in suburban or rural sections of the larger cities or in the smaller communities. With the great progress at our industry has made within the last few years in all its branches and the great public service activities of the theater owners there has sprung up in the hearts of the public greater appreciation for the motion picture theater.

"The motion picture and the theater in which the same is exhibited to the public now constitutes a very important factor in the affairs of the nation. The motion picture theater screen is an element of expression and a publicity medium almost if not equal to the newspaper and magazine in shaping and directing popular opinion.

"Hence, we feel that any consideration of the affairs of the motion picture theater, by Congress should include this phase of the situation so that the usefulness of this institution to the public will be enhanced.

"During the world war the utility of the motion picture theater by all divisions of the government was productive of so many excellent results as to cause the President and other high government officials to send special letters to any theater owners thanking them for their co-operation, and, finally a special certificate of merit from the President to all.

"Since then the co-operation of the motion picture theater owner with the Federal Government has been given along many lines calculated to advance executive legislative and departmental work. This line of usefulness is being extended daily and now comprehends the publicity needs even of many State and local governments making the motion picture theater a real community service institution.

"Thru the Public Service Department of the Motion Picture Theater Owners of America, helpful motion picture screen co-operation has been established with the Departments of Agriculture, Post Office, Labor, Commerce and Interior, and in this relation the theater screen is now considered in official circles one of the most substantial aids to government in the matter of informing the public and thus bringing about the necessary degree of popular co-operation with Government officials.

"Because of this very pronounced form of service and the certain extension of the same into every division of official activity, motion picture theater owners feel that Congress should now consider the motion picture theater screen in the light as the newspapers and magazines to the extent of its demonstrative and publicity powers in the relations indicated, and the service being rendered and yet to be given to the Government and people.

"In this connection may we call your attention to the war taxes yet upon the theaters? We refer to the admission and seat taxes especially. These levies and others were made on the theaters to meet a war emergency and were cheerfully accepted by the theater owners who came patriotically forward to aid the Government in every possible way. We were sanguine that as soon as the real service status of the motion picture theater screen became fixed in the Congressional mind full justice would come our way.

"Our Government itself is a public service. We believe the motion picture theater screen is an element of expression and a publicity medium (speaking in the universal language of the eye to millions of our people daily) is able to give more in direct service to Government and people than can be secured thru the money

derived in these war levies now against the theaters. We know that the removal of these taxes by Congress would meet with such a grateful response on the part of the theater owners and public as to greatly stimulate and advance these elements of theater service.

"Will you kindly give this matter your earnest consideration? We feel that the justice of the situation will appeal to you. The motion picture theater screen is now in principle and effect the screen press of America. Its owners having the same service responsibilities to Government and people as are incumbent upon the editors of newspapers and magazines and entitled to the same official and general consideration as such.

"Like the other divisions of the American press the motion picture theater screen must be kept free from political or centralized control of every character and be able at all times to give the highest and best service to the American people. Again may we ask you to consider the situation cited here in such a way as to enable you to meet it with justice and fairness in the coming session of Congress so that jointly we may arrive at such conclusions as to accord to theater owners an absolutely square deal and conserve in every way the best interests of Government and people?"

### "THE WHITE SISTER"

(Continued from page 59)

lages. The heroine is saved, but the lover dies. Thus their problem is solved.

The scenes of the erupting volcano and the mad scramble for safety of the villagers are splendidly done. All thru the picture a very awkward preparation is made for the volcanic eruption by the introduction of shots, unnecessary to the action, showing the laboratory on Vesuvius. The end is never for a moment in doubt.

Direction by Henry King. Produced by Inspiration Pictures, Inc. Distribution not yet arranged.

### "ROSITA"

A United Artists-Pickford Picture

Mary Pickford is very good in this production. Her curls are gone, and she appears a little, not much, more mature. Ernst Lubitsch directed the picture, and it shows the touch of a master hand.

With all due deference to Miss Pickford—and after all Mary Pickford is Mary Pickford—Holbrook Blinn steals the picture right away from her. Blinn is delightful as the lady-killing Spanish King.

"Rosita" has been produced with a lavish hand. Beautiful settings and high-priced actors are provided to enhance its value. But I cannot see that it has any more entertainment than an ordinary, or perhaps a little better than ordinary, feature. Beautiful settings are becoming very ordinary in the pictures, and anyway \$1.50 is entirely too much to spend to see sets. The picture is the thing; the story, the drama is what we all want to see in the theater and not the scenery.

The titles in "Rosita" are right good. Many of them are very humorous.

"Rosita" is the story of a pretty but ragged street singer of Seville, who captures the fancy of the King. Said King has her arrested for singing a sarcastic song about

him and then has her freed and brought to his palace for no good purpose. A young noble, who killed one of the soldiers arresting her, is also jailed and sentenced to die. Rosita doesn't fall for the King at all. But her love-loving parents persuade her to get as much as she can while the getting is good. So Rosita accepts a box of jewels and the free use of the beautiful villa of the King outside the city walls. Her whole family, parents and six assorted street archers, go with her to live in the villa. There they are not so comfortable, due to the servants looking down upon them. So mama goes to the King and demands that he make Rosita a Duchess at least. He compromises, deciding that she be married to the doomed nobleman, a count, before he is shot.

The marriage is performed, with both principals blindfolded. Then Rosita tears off her eye bandages and discovers who she has been married to. She loves him and he loves her. She goes to the King and forces him to sign a paper ordering the firing squad to use blank cartridges when they perform the execution. Then when she has gone the King signs another order, cancelling the first. Rosita is unaware of this. She tells her new husband to play dead when the firing squad shoots. When the execution has taken place, however, the King's secretary informs her that he is really dead.

She vows vengeance on the King. When she returns to her villa the servants inform her that the King is coming to dine with her. When he comes she scares him half out of his skin with her wild looks. Then she leads him to the chapel and shows him the bier upon which her lover has been placed, and pulls out a dagger ready to carve up His Majesty. But just then the supposedly dead man comes to life. He takes Rosita in his arms. The King leaves and discovers the

(Continued on page 78)



### Does a Long Line Pay?

A long line outside the door may look like fine business to you—but just how does this line affect your business?

Many men and women object to standing in line. Will they wait? Will they get in the line? Or will they go where they can get in the theatre?

Globe Tickets in books help you to eliminate the line at your box office, and at the same time build up business.

**GLOBE TICKET CO.** 118 N. 12th St., Phila., Pa.  
LOS ANGELES NEW YORK SAN FRANCISCO

### THE ARCUS TICKET CO.

Printers of AMUSEMENT TICKETS. 27 YEARS' EXPERIENCE AT YOUR SERVICE.

354 N. Ashland Avenue, CHICAGO, ILL.

### ROLL (RESERVED) FOLDED

FOOTBALL TICKETS CARNIVAL

DIAGRAM AND ADVANCE SALE RACKS

Best for the least money. Quickest delivery. Correctness guaranteed.



### SPECIAL PRINTED ROLL TICKETS

Five Thousand,	-	-	\$3.00
Ten Thousand,	-	-	5.00
Fifteen Thousand,	-	-	6.50
Twenty-Five Thousand,	-	-	9.00
Fifty Thousand,	-	-	12.50
One Hundred Thousand,	-	-	18.00

THE BIG TICKET AT THE SMALL PRICE

Your own Special Ticket, any color, accurately numbered, every roll guaranteed. Coupon Tickets for Prize Drawings, 5,000, \$5.00. Prompt shipments. Cash with order. Get five samples. Send diagram for Reserved Seat Coupon Tickets. State how many sets desired, aerial or detail. All tickets must conform to Government regulations and bear established prices of admission and tax paid.

**NATIONAL TICKET CO., Shamokin, Pa.**

### \$10,000

Attention, Moving Picture Theatre Owners and Concessionaires!

Ten Thousand Dollars is possible to be made in your theatre by selling our Famous Prize Packages.

No splits or selling. It's done by our Film System.

Novelty Confection & Film Co.

P. O. Box 102, Station C, Cleveland Ohio

### MOTION PICTURE CAMERAS

New and Rebuilt Standard Cameras from \$50.00 up.

Wander Values: Williamsoms at \$75.00, Prutch Cameras at \$100.00, Universals at \$100.00, Pathos at \$250.00, etc.

BIG CATALOG FREE

Write or wire. New Camera and Projector List, Supplies, Used Cameras. List sent free.

BASS CAMERA COMPANY

Dearborn and Washington, Chicago, Ill.

### THE MOVING PICTURE BUSINESS

EARN BIG MONEY NO EXPERIENCE. Professional Machine and Complete Outfit on Easy Payments.

Monarch Theatre Supply Co. Dept. 700, MEMPHIS, TENNESSEE.

### BECOME A PROFESSIONAL PHOTOGRAPHER

EARNING \$35 TO \$100 A WEEK. Three to six months' course. Matrox Picture, Commercial, Portraiture. Practical instruction. Modern equipment. Ask for Catalog No. 54.

N. Y. INSTITUTE OF PHOTOGRAPHY NEW YORK, CHICAGO, BROOKLYN, 141 W. 38th St., 630 S. Wabash Ave., 505 State St.

### GO INTO MOVING PICTURE BUSINESS

Small Capital Starts You. Our Catalog FREE. Show you how to earn \$25 to \$50 per day on our easy payment plan. Begin now and get your share. We sell everything. Write today.

Atlas Moving Picture Co. Dept. 37 535 S. Dearborn St., Chicago

TWO-REEL HARTS, \$20.00; Chaplins, \$20.00; one-reel Christie Comedies, \$15.00. All splendid shapes. Five-reel Features, \$50.00 each. Send for list. C. & H. Film Dist. Corp., Box 565, Birmingham, Ala.

LYCEUM CHAUTAUQUA FESTIVAL

THE PLATFORM

SPEAKERS ENTERTAINERS MUSICAL ARTISTS

Conducted by AL FLUDE

"SHEPHERD OF THE HILLS"

One of the Successful Play Companies of the Season

That Harold Bell Wright has captured the hearts of the American people is abundantly evidenced by the chautauqua audiences which greeted the "Shepherd of the Hills" Company at every place.

One of the companies which successfully presented this play during the summer season of 1922 was that managed by Charles Luskeep. Their circuit led them from North Dakota, where their first dates were given, thru Iowa, Illinois, Indiana and Ohio. In almost every case their gate receipts formed the record of the assembly program. Mr. Luskeep proved himself to be both an efficient manager and one who knows the likes and needs of chautauqua audiences. The "Shepherd of the Hills" lends itself particularly well to chautauqua presentation. This play was given by the Clara Vaughan White Company on several of the circuits as well. Mr. Luskeep's dates were with the Independent Chautauquas.



"Shepherd of the Hills" Company in costume ready to present Harold Bell Wright's story.

RUTH BRYAN OWEN  
A MOVIE PRODUCER

Her Film Version of Sharazad Accepted by the Educational Film Company, of Chicago



RUTH BRYAN OWEN

Daughter of Wm. J. Bryan. Mrs. Owen is one of the best known speakers upon the lyceum and chautauqua platform, and now enters the movie picture production field. —Photo: Ira L. Hill's Studio.

The friends of Ruth Bryan Owen have known for some time that she had entered the ranks of the moving picture producers. Her long experience in work and travel in the Orient and in the Near East gave her just the knowledge needed for producing an Oriental picture, and the surroundings of her home city of Miami proved to be ideal as a background for a scenic effort of that sort.

Mrs. Owen took the old story of the Arabian Nights Entertainment as the basis of her new story, but added to it a very pretty love theme and twisted the old story to meet her needs. She was peculiarly fortunate in the selection of a host of young people who were able to work like veterans, and the result is a film which will be of delight to the young people, to say the least.

A representative group of lyceum and chautauqua people witnessed the first showing of this film on June 11 at the display rooms of the Educational Film Company on West Washington street.

Martin, Tenn., under the leadership of Prof. Crowl will enjoy the following attractions on the lyceum course this winter: The Tooley Opera Company; G. L. Burgerfer, humorist; Louis Williams, electrical entertainer; Francis Hendry Duo, Mrs. Anna D. Olson, lecturer, and Robert O. Bowman, characterist.

A. C. COIT RETIRES

It will be a matter of regret to many platform people who have been affiliated with the Coit-Alber interests for so many years to know that Arthur C. Coit is retiring from that organization. He has sold his interests in the Coit-Alber Lyceum Bureau, of Cleveland, and his other lyceum and platform interests in that city and the Coit-Alber Independent Chautauqua Company, of Chicago, to Louis J. Alber, of Cleveland, and O. B. Stephenson, of Chicago.

Mr. Coit has been in the lyceum business for more than twenty years. He began his present affiliation in 1895. It was thru his influence and co-operation that the great affiliated system of bureaus has been built up. This affiliated system included the Coit-Alber Lyceum Bureau of Cleveland; Coit-Alber Chautauqua Company, of Cleveland; Coit-Alber Independent Chautauqua Company, of Chicago; Coit-Alber Lyceum Bureau, of Boston; Coit-Nelson Lyceum Bureau, of Pittsburg; Emerson Lyceum Bureau, of Chicago; Dixie Lyceum Bureau, of Dallas, Tex.; Ellison-White Lyceum Bureau and Ellison-White Chautauqua System, of Portland, Ore.; Dominion Chautauquas, of Calgary, Alta, Canada, and the Akabest Lyceum Bureau, of Atlanta, Ga. Under his joint management with Mr. Alber their bureaus were represented in London. During the World War Mr. Coit did his bit in France with the Y. M. C. A. He has always been a worker in the membership of the I. L. C. A. and in the Manager's Association, and he will in future undoubtedly continue to take a keen interest in platform affairs.



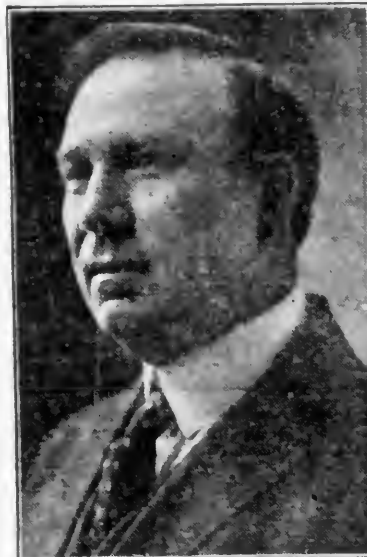
A. C. COIT

President of the Coit-Alber bureaus, who has just retired from the head of those organizations.

Mrs. Anne Hocking Smith has gone to California for a two months' trip, returning in November to fill her winter engagements.

EDUCATION PLUS ENTERTAINMENT

The question so often asked, "Is the chautauqua really educational?", would have an



Louis Williams, electrical wizard of the platform.

affirmative answer in the many places where Louis Williams gave his scientific demonstrations during the past summer. Williams seems to have solved the problem of entertaining his audience and furnishing education at the same time. The Monmouth (Ill.) Daily Atlas said in its issue of August 17:

"For the third time Louis Williams, electrical expert, appeared before a Monmouth Chautauqua audience. His reception was very cordial and the large crowd who listened to the semi-technical lecture was the best natured of the entire season.

"Mr. Williams had his lecture and demonstrations so well arranged that a single pause was unnecessary. From the time he started to tell under what conditions water is explosive until the final spectacular Geissler tube experiment his talk held the attention of every person in the audience.

"The lecture covered many of the fundamental experiments in elementary chemistry and physics. Nearly all of his experiments were spectacular, as the hydrogen bubbles that exploded unexpectedly while rising thru the air. Williams is a clear, fluent speaker, and was able to hold his audience for over an hour with this somewhat unusual lecture."

When a lecturer is able to take studies as technical as chemistry and electricity and weave them into a lecture as interesting as an evening of magic there should be no question as to the educational value of such a program.

MAYNARD LEE DAGGY

LEAVES CHICAGO

Maynard Lee Daggy, who has been associated with Alexander Karr in the American Community Association, has severed his connection with that organization and, with his family, left on September 7 for Pullman, Wash., where he will have charge of the Department of Public Speaking and Dramatics in the University of Washington. Mr. Daggy's many friends in this city will regret his departure while pleased with this new demonstration of his ability as an educator. Mr. Karr has taken over Dr. Daggy's interest in the above business and will conduct it in the present office at the Auditorium Hotel.

CHAUTAUQUA SPIRIT GROWING

Joseph Devlin, writing in The New York Tribune Magazine, says: "The rising generation is being taught that life is not a melodrama made up to pass the time, not a comedy to laugh dull care away with, but an intense drama of reality. It is for that reason that the lyceums and chautauquas have come into being and are becoming such a huge success all over the country. They have knocked out the old-time country shows and circuses and have given them the solar-plexus blow of defeat." There are some circuits that will be surprised to know that. Mr. Devlin goes on to state:

"Instead of the tawdry tents of the past we now have the brown canvas of the chautauquas dotting the land. In addition to good music, drama, vaudeville and other entertainments there is a lecture—sometimes two—each day on some subject either of current interest, as 'The League of Nations', 'The World Court', 'The Tariff', 'Wheat and the Farmer', or it may be on a matter of an elevating, moral tendency which is suited to the locality and strongly appeals to the audience addressed.

"Let it be borne in mind that the men who address the chautauquas are not tyros or amateurs. The speakers must be well-known men with 'rep'. Even such have to be tested and approved by the bureau managers before they are engaged. Many men of national prominence have been, and still are, chautauqua orators—college professors, eminent clergymen, doctors, lawyers, statesmen, scientists, authors, artists and others who can lay claim to fame in their respective lines. When a rare individual accomplishes some exploit that rivets public attention he is in great demand and tempting offers are held out to him to tell 'all about it' on the chautauqua circuit.

"Six Presidents of the United States have been listed on the programs of the canvas tents. Theodore Roosevelt was a frequent speaker. He called the chautauqua 'the most American institution in America.' The late President Harding often addressed chautauqua crowds and for many years was secretary of the Marion organization."



Former President Taft, a headline lyceum and chautauqua lecturer, giving a radio address.

Kewanee, Ill., will hold a Redpath Chautauqua again next season. Seventy citizens of that city signed the guarantee.



This news story tells **WHY** Galen Starr Ross is a desirable speaker at business gatherings. There is no worry about the success of any program using Ross.

—From *Celina Standard*, May 22, 1923.

## The Echoes of a Great Address

MADE BY GALEN STARR ROSS WILL LONG LINGER

In the Minds of Those Who Heard Him Speak in Behalf of Education and the Things That Are Worth While at Kiwanis Dinner Tuesday

The echoes of the appealing, forceful address made by Galen Starr Ross at the Kiwanis Father and Son's dinner on Monday will resound in *Celina* for many a day to come. The fathers who heard him will keep in mind many of the things he said, and upon the plastic mind of boyhood he made an indelible impress. Years hence some of them may recall some of the things that Galen Starr Ross said to them as having stayed with them and possibly made them cherish the ambition to be the kind of man urged upon them by the human dynamo who spoke to them on May 21, 1923.

For there are words and persons that affect your whole lives, and Galen Starr Ross goes about seeking to infuse some of the fire, intellectual and spiritual, which dominates him into the lives of those who hear him speak.

Galen Starr Ross tells none of the funny stories, uses none of the witticisms that are the common stock in trade of other speakers, his subject matter is grave and serious and yet his message commands the attention of old and young alike who sit enthralled by the earnestness and sincerity of what he has to say. *Celina* is bettered by having such a message and credit is entitled to the organization that makes it possible to listen to a man of the caliber of Galen Starr Ross.

**A GREAT CHAUTAUQUA FEATURE!**  
**The Louis Kreidler Opera Co.**  
(Available for 1924.)  
THE COIT-ALBER INDEPENDENT CHAUTAUQUA COMPANY are pleased to present



LOUIS KREIDLER, The Famous Baritone, and His Company in "GREAT MOMENTS FROM THE OPERAS"

These programs consist of the most attractive portions of "Pagliacci", "Carmen", "Il Trovatore" and "Thais".

Mr. Kreidler has selected three other artists for this tour, and the programs will be staged most attractively in costume. It is possible to secure this great feature at a fee but little more than is usually paid for one recital by Mr. Kreidler alone. Only a limited number of engagements will be filled. Application should be made at once to

The Coit-Alber Independent Chautauqua Co.  
850 Orchestra Building, Chicago.

End your correspondence to advertisers by mentioning The Billboard.

# News Notes

The business men of Marlow, Ok., threw open the doors of the chautauqua to the public without charge. The program was secured from the Badolite Bureau of Washington.

Oncota, Ala., held a home-talent chautauqua in which each number was given by home folks. The program was held in the high school auditorium and was well attended.

Galen Starr Ross will take his noted "Success-Insurance Chart" to the I. L. C. A. Convention. It will be on display thruout the week in his room at the Auditorium Hotel, Chicago, Room No. 943.

Mebane, S. C., ran a "Community Chautauqua" this season and seems to be well satisfied with the result. The programs were arranged by the local people, and The Charlotte (N. C.) Observer says: "Prominent men and women say that the programs compare favorably with those of any chautauqua they ever attended."

The program committee are E. S. Woehr, J. J. Ryan, J. H. Atwood, C. H. Atwood and J. D. Wood. Their program has already been selected for next season.

Members of the board of directors for a 1924 Franklin, Ind., chautauqua in their initial meeting recently voted in favor of holding a chautauqua next summer in spite of the fact that only 237 tickets are at present subscribed. It was decided, however, that the program next year should continue only for a maximum of four days and also that the chautauqua program committee and directors should have full charge of securing entertainers and speakers. William Mullendore was elected president, Warren Yount, vice-president, and Chas. Jones, secretary-treasurer.

More than one hundred guarantors signed the contract for the return of the chautauqua to Bath, N. Y., and the contract was handed to the superintendent between the acts of the program on the last day. The Bath Courier says: "When several hundred people will go to the chautauqua tent every afternoon and



Chautauqua group at Meron, Ind., including the "Shepherd of the Hills" Company, Twin Cities Preachers' Quartet, Professor Llewellyn and George Zicknell.

When Ford meets Ford—a damage action in court. This is true in the instance of John B. Craig, of Candor, N. Y., advance agent for the Redpath Lyceum, who is suing Harry T. Hamilton, Watkins (N. Y.) butcher, to recover \$2,000 damages arising out of an accident occurring on May 18 in Schuyler County, of which Watkins is the county-seat.

Galen Starr Ross will give his lecture, "The Service Ideal in Business", before the overhead division executives of the Tidewater Oil Corporation in Chicago at 11:30 a.m. on September 20. Mr. Ross is already booked for ten engagements in his own home the coming winter season at \$50 per night.

Geneseo Ill., Chautauqua re-elected J. J. Weaver as president of the Chautauqua Association for his fourth term. Other officers elected are J. D. Wood, vice-president; E. S. Woehr, secretary, and J. H. White, treasurer. Three new directors were elected—John Wood, James Ensey and E. S. Woehr. Those re-elected are H. J. Weaver, J. J. Ryan, J. H. White, Dr. C. B. Gilbert, C. H. Atwood, J. D. Wood, Henry Waterman, James Ensey, Walter Pottelard, D. S. Brown and E. S. Woehr. On

evening for a week, as they did here last week, it is good evidence that Bath wants chautauqua. To all the talent, to Wesley N. Clifford, the superintendent; to Miss Taylor, the junior superintendent, and to the tent crew, Bath is grateful for a week of the finest kind of entertainment—a mental, moral and spiritual uplift."

Nine chautauqua directors for 1924 were elected at the close of the afternoon session of the assembly at Richmond, Ind., September 2. Those elected were, J. Earl Bills, E. Howard Brown, Walter J. Doan, Edward G. McLahan, Mrs. Alfred J. Murray, William H. Boney, Ellmore F. Riggs, Rev. Louis F. Uamer and O. Frank Ward. The directors were elected by the 1924 committee, consisting of all persons who subscribed for five or more season tickets. In addition to these nine directors the nominating committee recommended that the Y. M. C. A., the Rotary Club, the Kiwanis Club, the Women's Club, the Social Service Bureau, the Ministerial Association, the W. C. T. U., the American Legion and the Wayne County Farm Federation each

(Continued on page 81)

## FREE Book Anyone Can Learn to Play

Containing complete story of the origin and history of that wonderful instrument—the

### SAXOPHONE

This book tells you when to use Saxophones—singly, in quartettes, in sextettes or in regular band; how to play from cello parts in orchestra and many other things you would like to know.

The Buescher Saxophone is the easiest of all wind instruments to play. With the aid of the first three lessons, which are sent free (upon request) with each new Saxophone, the scale can be mastered in a few weeks you can be playing popular music. The Saxophone is the most popular instrument for Home Entertainment, Church, Lodge or School, or for Orchestra Dance Music.

### Buescher-Grand TRUMPET

Especially easy to blow, with an improved bore and new proportions. With the mute in it blows so softly and sweetly that practice will not annoy anyone. A splendid home instrument.

Easy to pay "Six days" free trial of any Buescher (clarinet, Grand Saxophone, Cornet, Trumpet, Trombone or other instrument. Easy terms of payment arranged. Mention instrument interested in and complete catalog will be mailed free. BUESCHER BAND INSTRUMENT CO. Everything in Band and Orchestra Instruments. 1292 Buehler Block, Elkhart, Ind.



THE MUSIC OF THE MASTERS. Adapted to the Ears of the Masses.

John Howard, with his splendid company, is doing more to make good music beloved by the people than almost any other musical artist upon the popular platform.

With the Coit-Alber Chautauqua Company, summers of 1923 and 1924.

With the Midland Lyceum Bureau winter of 1923-'24.

For Independent Chautauqua Dates write THE COIT-ALBER INDEPENDENT CHAUTAUQUA CO., Orchestra Building, Chicago.

For time contracts write JOHN HOWARD, State Normal College, Minot, North Dakota.



## DR. JAS. H. McLAREN

DRAMATIC ORATOR, OF CALIFORNIA, Presents His Great Impersonations of Lincoln and Roosevelt.

A most phenomenal success. Scores of letters testify that it is the most striking and forceful message upon the American platform today. Address

DR. JAS. H. McLAREN, 55 North Chester Avenue, Pasadena, Calif.

## HAZEL DOPHEIDE

ONE OF AMERICA'S FOREMOST PLAY READERS.

Reperiole results of Six of the Foremost Plays and Miscellaneous Programs. Address Cambridge Apartment Hotel, 528 Diversey Parkway, Chicago. Phone, Lakeview 6401.

## WILLIAM STERLING BATTIS

is doing for Dickens in America what Hansby Williams has done for the novelist in England. —The Dickensian Magazine, London, England. A Humorous Entertainment of the Highest Literary Value. Personal address, 8315 Yale Avenue, Chicago, Ill.

### "THE BASTIN' THREADS"

and many other successful Monologues and Sketches, given around the world in THE ENTERTAINER, 2200 Lurey's Bldg. Get it now 10¢ by 50¢ in stamps ANNA S. LUCKY, 1367 Sample Ave., St. Louis, Mo.

If you write to an advertiser mention The Billboard.

# RUNNER STUDIOS

TRAINING FOR THE PROFESSIONAL STAGE

Excellent Faculty. Private and Class Lessons.

FALL GENERAL COURSE STARTS OCTOBER 16th

Dormitory privileges. We place capable students in positions.

Actual, practical, intensive training under the supervision of experts.

Personal Direction of MR. and MRS. LOUIS O. RUNNER

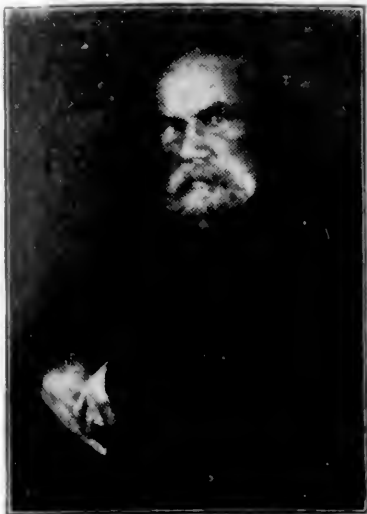
Send for announcement.

5527 Lake Street,

CHICAGO, ILLINOIS

**COUNT TOLSTOY VISITS THE LARGE CHAUTAUQUAS**

Count Ilya Tolstoy has lectured before the large independent chautauquas this season. First addressing an audience of 4,000 school superintendents and principals from thirty-five different states at the Colorado State Normal School, Greeley, where he made a decided "hit" with his very representative American audience. In philosophy Count Ilya Tolstoy follows his father, Leo Tolstoy, Russia's most famous



COUNT ILYA TOLSTOY

author, and believes that the duty of every man is to add something to what his father has accomplished. The philosophy of Tolstoy is having a tremendous influence on the world of the present day. In India passive resistance is the dominating thought, and even Germany, where his philosophy of "nonresistance to evil"

was formerly scorned by the militaristic element, has adopted it instead of armies in fighting their battles. The philosophy of Tolstoy had become a force to be negotiated with by nations equipped with powerful armies. In India and Germany Tolstoy is the favorite of the foreign authors, according to recent statistics. Alexander the III, of Russia, once replied when asked by one of his ministers for power to suppress the writings of Tolstoy: "I wish no quarrel with Tolstoy. I am ruler of Russia. It is true, but he is powerful throughout the world." The young monarch apparently had a far-reaching vision, more so than his successor. While 312,000,000 people religiously following the philosophy of Tolstoy, the very authoritative interpretation of this philosophy brought by his son creates a great demand for his lectures.

**COMMITTEE REPORTS**

We have received many letters asking for the revival of committee reports and The Billboard wishes to state its position in that matter.

First: Reports from only a few towns are unfair and may be very deceptive.

Second: Reports, if representing an entire season, may be helpful to talent in correcting unsatisfactory conditions and valuable to bureaus in selecting lists.

We are willing to publish reports provided a bureau will submit the bona-fide committee reports with a statement that they are furnishing the entire number of reports received. These reports will be classified and made out on a scale of 100. Such reports will be returned as soon as used.

The Midland Circuit has turned in its reports for the season of 1923. Below are the attractions. After each name we give the number of reports marked excellent (E), the number of those marked good (G), the number of those marked fair (F) and those marked unsatisfactory (U). Following these markings we give the standing of the attraction on this circuit, marked on the scale of 100 for excellent, 80 for good, 60 for fair and 40 for unsatisfactory:

	E	G	F	U	Rating
Virginia Jubilees	13	43	13	5	78.60
Zeller	47	21	3	1	91.96
Marimba Singers	18	37	18	1	79.40
Lhamon, Dean	21	34	12	1	87.14
Boyd Concert Party	46	22	5	—	91.27
Peg o' My Heart	67	6	1	1	97.06
Artists' Trio	13	40	16	1	78.57
Trimble, Mrs. M.	56	15	2	—	94.80
Center Six Orch.	34	23	9	4	81.85
Sears, Dr. H. W.	6	13	5	3	75.00

In this connection it is only fair to state that Dr. Sears filled only part of a season and was obliged to quit on account of illness.

The numbers and dates of the 1923-24 Lyceum Course at Edina, Mo., have been announced as follows: November 2, Roselth Knapp Breed; November 23, Soule Concert Party; January 2, Qualen Trio; January 24, Edward Tomlinson, lecturer; February 13, Landis Male Trio. The dates are not entirely final and will be subject to slight changes if it is found necessary.



E. GRACE HILL, Executive Secretary, Business Science Club, Columbus, Ohio.

**MISS HILL says:**

The front page of The Columbus Dispatch, Sunday, September 9th, carried the following story on one of Mr. Ross' home city engagements. Such publicity is conclusive evidence that the able men of our city are "getting" his purpose and seeking his message.

This whole nation needs to hear this same challenging message and some really "BIG" men in the Chautauqua field can well afford to have his ear to the ground on Ross.

**BANKING INSTITUTE TO OPEN WINTER PROGRAM**

Galen Starr Ross Will Be First Speaker—Initial Session To Be Held Tuesday.

Under the direction of President H. E. Lutz the local chapter of the American Institute of Banking will begin its winter activities this week.

One of the most interesting personalities in Columbus will appear as the principal speaker at the institute's opening meeting, Tuesday, Sept. 11, at the winter garden of the Southern Hotel. He is Galen Starr Ross and he will speak on "Success Insurance," a talk which is given with a large demonstration chart and which has become famous during the past three years. Repeated requests for this particular address have resulted in it being given by Mr. Ross more than 1500 times and in 31 different States. It is constantly amended and kept up to date, but basically remains the same, a very extraordinary treatment of fundamentals dealing with the winning of success.

The fame of this speech probably rests upon its universal application. The principles set forth apply as well to the big industrial executives as to the lowliest beginners in the clerical department. It is just one of a number of addresses for which Mr. Ross is noted. Among the others might be mentioned "The Made-to-Order Town" and "The Service Ideal in Business."

Mr. Ross is still a young man and has become noted for his success in a diversity of enterprises. As educational director of the Business Science Club he has developed this organization to an imposing strength. As director of his own employment bureau he has placed hundreds in new work and has acquired a favorable acquaintance among employers and employees.

Mr. Ross himself is an example of accomplishment through clear thinking. He was formerly a jockey, but found his way out of an uninspired world through his own beliefs and ability to properly appraise the essentials of success. He is small of stature, but one reason for his success of his original talks on business lies in the wonderful spirit with which he infuses his every utterance.

*Musical Comedy — Pageantry — Minstrels*

# HOME PRODUCTION

*With Home People*

Harwood Post (Joliet, Ill.) American Legion is busy on plans for its production October 18 and 19 of "Hello, Alcy!" Herbert C. Todd is chairman of the committee, and rehearsals will start in three weeks. The funds go for the post's memorial purposes.

The Pekin (Ill.) Woman's Club is to produce "Smilin' Thru" at an open-air performance in the City Park September 5 and 6. C. Hubert Repp is directing rehearsals, and this experiment in dramatics is expected to be the forerunner of a series of amateur productions during the winter months.

The Processional Pageant at Jacksonville, Ill., August 22 was a fine example of the historical value of pageantry, relating as it did in effective picture principal events in Morgan County from 1853 to the present day. Mary Matthews was widely complimented upon the excellent arrangement of the tableaux presented under her direction.

The Randolph-Madden Lyceum has affiliated with the Rock Producing Company, the latter company having moved its office from Tulsa, Ok., to Chicago. Miss Bock will have charge of the productions and Mrs. Madden of the selling. The company has ten directors at the beginning of the season, and the shows featured will be "Cheer Up", "Irish Minstrel" and "Springtime Girl".

Bob Stilsen, of Schenectady, N. Y., who was with Frank Ford and Company in the sketch, "Bettie Wakes Up", playing the Loew Circuit from Montreal to New Orleans, has made arrangements with Prof. W. B. Leonard, of Glen Falls, N. Y., to take out his original musical comedy, "Infatuation", which he will produce with local talent under local auspices. Mr. Leonard has joined the Harrington Adams ranks and will probably manage one of their minstrel circuits.

"Mother Goose Fantasy", an operetta, was presented under the direction of Arthur Nevin, American composer, at Cooperstown, N. Y., recently for the benefit of the MacDowell Colony League at Peterborough, N. H., which is given over to the use of artists. Girls of Pathfinders' Lodge enacted the operetta. Mrs.

Edward MacDowell, head of the colony, was among the large crowd which filled the spacious ballroom of the Otsego Hotel to witness the performance. She and the others attending were well pleased with the entertainment, which proved to be one of the high spots of the summer season at Cooperstown. Mr. Nevin spent some time in Cooperstown preparing for the event.

**"THE IRISH COLLEENS"**



A feature number of the Irish Minstrel, staged by the Randolph Madden Lyceum, producing amateur shows. These dancing girls have attractive costumes in green and white, and with the Irish village stage settings and the stage accessories, make of "The Irish Colleens" a most attractive and novel production.

**THE LYCEUM ARTS CONSERVATORY**  
A School of Music and Dramatic Art  
ELIAS DAY, President and Director Dramatic Department.  
THEODORE HARRISON, Director Music Dept. Master Faculty of Thirty Prominent Teachers.  
Our courses leading to Certificates, Diplomas and Degrees enable our graduates to obtain splendid positions in the concert and teaching fields. Over six hundred students now filling successful positions throughout the country.  
Students may enter at any time. Dramatic Department opens October 1.  
Write Secretary for Free Catalog.  
**JEANNE HOWARD**  
1160 North Dearborn Street, CHICAGO.

**SUNSHINE**  
Humorous Lecture Entertainments  
59 LAUGHS IN 60 MINUTES  
FEDERATED BUREAUS  
WHITE & BROWN CHAUTAUQUAS.

**MINSTREL COSTUMES**  
Everything in Costumes, Scenic and Lighting Effects for Minstrel and Musical Shows.  
Service Department will help you—FREE.  
Send for stamps for 1923 "Minstrel Suggestions".  
**HOKER-HOWE COSTUME CO.**  
46-52 Main Street (705), HAVERHILL, MASS.

**OLIVE KACKLEY**  
Producing Only High-class Plays in Five Days.  
Has put on 41 plays in one town. Has given over 10,000 people individual coaching. Address:  
Care The Billboard, CHICAGO.

**HOME TALENT PRODUCERS**  
Harrington Adams, Inc. Home Office, Forests, Ohio.

**INTRODUCING THE BEST YET!**  
**JACK WEBER'S BLACKFACE "MAKE-UP"**  
NOT a grease cork. As smooth as velvet. A 2 oz. can, postpaid in U. S. or Canada, 25c.  
**QUICK DELIVERIES OF COSTUMES, TIGHTS, WIGS AND MAKE-UP.** Manufacturers and renters of costumes—all descriptions. Amateur Shows and Minstrels our specialty.  
See 1 for our new Price List.  
**CHICAGO COSTUME WORKS**  
116-120 North Franklin Street, CHICAGO, ILL.  
(New Address) Phone, State 6780.

**ACCORDION MAKER**  
Galanti & Bros., 71 3d ave., N. Y. C.

**ADVERTISING CELLULOID BUTTONS FOR DOLLS**  
Hla. Badge Co., 942 Market, Phila., Pa.

**ADVERTISING NOVELTY GUNS**  
H Novelty Works, 241 E. 5th, Erie, Pa.

**ADVERTISING NOVELTIES**  
Ben & Son, 821 S. 2nd, Philadelphia, Pa.

**ADVERTISING PENCILS**  
Musial & Co., 222 E. Walnut st., Youkers, N.Y.

**ADVERTISING SONGS**  
L. Burch, 307 E. North, Indianapolis, Ind.

**ADVERTISING WHISTLES**  
Iver, Products Co., 2329 St. Louis, St. Louis.

**AERIAL ADVERTISING**  
Aerial Adv., 1465 Broadway, New York.

**AFRICAN DIPS**  
Coley Mfg. Co., 330 N. Western ave., Chicago.

**AGENTS' SUPPLIES**  
V. Norris, 102 Florist ave., Buffalo, N. Y.

**ALLIGATORS**  
Alligator Farm, West Palm Beach, Fla.  
Florida Alligator Farm, Jacksonville, Fla.

**AIR CALLOPES**  
Electrone Auto Music Co., 217 W. 46th, N. Y.  
Tangley Mfg. Co., Muscatine, Ia.

**ALUMINUM COOKING UTENSILS**  
Mer. Alum. Ware Co., 371 1/2 E. Newark, N. J.  
Arnold & Hazard Supply Co., 122 5th av., N. Y.  
Innis Pure Aluminum Co., Lemont, Ill.  
Euse Aluminum Co., Kewanee, Wis.  
Perfection Alum. Mfg. Co., Lemont, Ill.  
Luthera Aluminum Co., 513 Conti st., New Orleans, La.  
Warehouses: 136 Whitehall, Atlanta, Ga.; 2122 Ave. E., Galveston, Tex.; 1914 Live Oak, Dallas, Tex.  
Milite Aluminum Co., Milwaukee, Wisconsin.

**ALUMINUM FEATHERWEIGHT STAGE CURTAIN ROLLERS**  
Melvia Grain, 819 Spring Garden st., Phila.

**ALUMINUM WARE**  
Direct Sales & Service Co., 24-26 West Washington st., Chicago, Ill.  
Eastern Aluminum Co., Erie, Pa.  
Western Merchandise Co., Ahilene, Kansas.

**AMUSEMENT DEVICES**  
Muse. Device Co., 434 E. Court st., Cin'tl. O.  
Dayton Fun House & R. D. Mfg. Co., Dayton, O.  
O. Evans & Co., 1528 W. Adams, Chicago.  
Miller & Baker, G. C. Term. Bldg., N. Y. C.  
W. Parker, Leavenworth, Kan.

**ANIMALS AND SNAKES**  
Bartels, 45 Cortland st., New York City.  
Lagenbeck Bros., 311 Newark st., Hoboken, N. J.  
Henry Bartels, 72 Cortland st., N. Y. C.  
Villie Snake Farm, Box 275, Brownsville, Tex.  
Hint's Porcupine Farm, North Waterford, Me.  
Max Geisler Bird Co., 28 Cooper Sq., N. Y. C.  
Greater St. L. P. S. Co., 1109 Market, St. Louis.  
Louis Ruhe, 351 Bowery, New York City.

**ANIMALS (Sea Lions)**  
Capt. Geo. M. McGuire, Santa Barbara, Calif.

**AQUARIUMS AND GOLDFISH**  
quarium Stock Co., 174 Chambers st., N. Y.

**ASBESTOS CURTAINS AND FIRE-PROOF SCENERY**  
Smella Grain, 819 Spring Garden, Phila., Pa.

**ATTORNEYS-AT-LAW**  
Leon A. Berenzak, 7 W. Madison, Chicago.  
A. C. Taylor, State-Lake Bldg., Chicago.

**AUTOMATIC MUSICAL INSTRUMENTS**  
J. T. Musical Inst. Wks., N. Tonawanda, N. Y.

**AUTOMOBILE TOWN PENNANTS**  
(Metal)  
VIII T. Cressler, 536 Main, Cincinnati, O.

**AUTOMOBILE ROBES**  
James Bell Co., 31 Green st., Newark, N. J.;  
2082 E. 4th st., Cleveland, O.  
Fair Trading Co., Inc., 307 6th ave., N. Y. C.

**BADGES, BANNERS AND BUTTONS**  
Kraus, 134 Clinton st., New York City.  
Wm. Lehmburg & Sons, 138 N. 10th, Phila., Pa.  
Philadelphia Badge Co., 942 Market, Phila., Pa.

**BADGES FOR FAIRS AND CONVENTIONS**  
Jammall Badge Co., 363 Washington, Boston.  
Lodges Badge Co., 161 1/2 N. St., Boston, Mass.  
Philadelphia Badge Co., 942 Market, Phila., Pa.

**BALL CHEWING GUM**  
Mint Gum Co., Inc., 27 Bleecker st., N. Y. C.

**BALL-THROWING GAMES**  
Sycamore Nov. Co., 1236 Sycamore, Cin'tl. O.

**BALLOON JOBBERS, TOYS**  
Excel. Balloon Co., 2021 Washburn ave., K. C., Mo.

**BALLOONS (Hot Air)**  
(For Exhibition Flights)  
Thompson Bros. Balloon Co., Aurora, Ill.

**BALLOON-FILLING DEVICES FOR BALLOONS THAT FLOAT**  
Bastian-Blessing Co., 125 W. A. st., Chgo.

**BALLOONS, SQUAWKERS AND COME-BACK BALLS**  
The Faultless Rubber Co., Ashland, Ohio.  
S. S. Novelty Co., 255 Bowery, New York.

**BALLOONS, WHIPS, CANES, NOVELTIES AND DOLLS**  
Advance Whip & Novelty Co., Westfield, Mass.  
Fabricius Merc. Co., 1823 Wash. ave., St. Louis.  
Globe Nov. Co., 1204 Farnam st., Omaha, Neb.  
Goldberg Jewelry Co., 816 W. Grand-st., K. C., Mo.  
E. G. Hill, 423 Delaware st., Kansas City, Mo.  
Kindel & Graham, 75-87 Mission, San Fran.  
Newman Mfg. Co., 1250 W. 9th, Cleveland, O.  
Shaw Bros., 230 Broadway, New York.  
Specialty Sales Co., Rm. 215, McDermott Bldg., Seattle, Wash.  
Tipp Novelty Co., Tippecanoe City, O.  
H. H. Tammen Co., Denver, Colorado.

**BAND INSTRUMENTS**  
Nuss Mfg. Co., 11th & Mulberry, Harrisburg, Pa.

**BAND INSTRUMENT MOUTHPIECES**  
A. E. Mathey, 62 Sulbury st., Boston, 14, Mass.

**BAND ORGANS**  
A. Christman, 427 1/2 10th, Kan. City, Mo.  
N. T. Musical Inst. Wks., N. Tonawanda, N. Y.

**BANNERS**  
Cin'tl. Regalia Co., Textile Bldg., Cin'tl. O.

**BASKETS (Fancy)**  
O. Greenbaum & Son, 105 Lewis st., N. Y. C.

# TRADE DIRECTORY

**A Buyers' and Sellers' Guide and Reference List for Show World Enterprises and Allied Interests**

**RATES AND CONDITIONS**  
Your name and address, if not exceeding ONE LINE in length, will be published, properly classified, in this Directory, at the rate of \$12, in advance, per year (52 issues), provided the ad is of an acceptable nature.

We will publish the list of American Federation of Musicians, Clubs, Associations, etc., Dramatic Editors, Dramatic Producers, Foreign Variety Agents and Moving Picture Distributors and Producers in the List Number issued last week of each month.

**COMBINATION OFFER**  
One year's subscription to The Billboard and one line name and address inserted in 52 issues, properly classified, for \$15.

**RATES FOR TWO-LINE NAME AND ADDRESS**  
If a name and address is too long to insert in one line there will be a charge of \$9.00 made for a whole or part of second line used, or \$21.00 a year. The Billboard and two-line name and address, under one heading, \$24.00 a year.

**BEACON BLANKETS**  
James Bell Co., 31 Green st., Newark, N. J.;  
2082 E. 4th st., Cleveland, O.  
Fair Trading Co., Inc., 307 6th ave., N. Y. C.  
Karr & Auerbach, 415 Market st., Phila., Pa.

**BEADED BAGS**  
Fair Trading Co., Inc., 307 6th ave., N. Y. C.  
A. Koss, 2012 N. Halsted st., Chicago.  
L. A. F. Notin Co., 327 Market st., Phila., Pa.  
Products of American Industries, Inc., 17 E. 33d st., New York City.  
Rachman Nov. Co., 16 E. 19th st., N. Y.

**BEADED NECKLACES**  
Rachman Nov. Co., 16 E. 19th st., N. Y.

**CARS (R. R.)**  
Houston R. R. Car Co., Box 223, Houston, Tex.

**CAROUSELS**  
M. C. Hillons & Sons, Coney Island, New York.  
C. W. Parker, Leavenworth, Kan.

**CARRY-US-ALLS**  
C. W. Parker, Leavenworth, Kan.

## AN AID TO BUYERS

Your Name and Address In The Directory Can Be Easily Found

YOUR other customers and the expected new ones depend on this directory as a medium of reference when they want to buy show world goods. Unless you are classified where they can readily find you, you are losing business that should be yours. Advertising in The Billboard Trade Directory brings results. It helps to put you in direct touch with thousands of people who may want to buy what you have to sell. There are very few of your customers who have your name and address in mind. The Trade Directory is their guide. There is no better way of keeping in reach of thousands of buyers than by having your name and address in the Trade Directory. Fill out the coupon with a heading you prefer.

THE BILLBOARD PUB. CO., Cincinnati, Ohio:  
If my name and address can be set in one line under (name heading) ..... insert it 52 times in .....  
The Billboard Trade Directory for \$12. If it cannot be set in one line, write me about rate.

**BEADS**  
(For Concessions)  
Mitslon Factory Co., 519 N. Halsted, Chicago.  
National Bead Co., 14 W. 37th, New York City.

**BELL DOOR PLATES AND SIGNS**  
(Engraved)  
V. H. Robillard Co., 191 Davis, N. Bedford, Mass.

**BIRDS, ANIMALS AND PETS**  
Bartels, 45 Cortland st., New York City.  
Max Geisler Bird Co., 28 Cooper Sq., N. Y. C.  
Greater St. L. P. S. Co., 1109 Market, St. Louis.  
Meyer & Co., Sam., 24 W. Washington, Chicago.  
Pan-American Bird Co., Laredo, Texas.

**BIRD CAGES**  
Meyer & Co., Sam., 24 W. Washington, Chicago.  
Nat'l Pet Shops, 2325 Olive, St. Louis, Mo.  
Nowak Importing Co., 84 Cortlandt st., N. Y. C.

**BLANKETS (Indian)**  
Gillham, Kelseyville, Calif.  
C. C. McCarthy & Co., Williamsport, Pa.  
Oriental Nov. Co., 28 Opera Place, Cincinnati, O.

**BURNT CORK**  
Chicago Costume Wks., 116 N. Franklin, Chgo.

**CALCIUM LIGHT**  
St. L. Calcium Light Co., 516 Elm st., St. Louis.

**CALLOPES**  
Tangley Mfg. Co., Muscatine, Ia.

**CAMERAS FOR ONE-MINUTE PHOTOS**  
Chicago Phototype Co., Chicago, Ill.

**CAMERAS FOR PREMIUMS**  
Seneca Camera Mfg. Co., Rochester, N. Y.

**CANDY FOR WHEELMEN**  
Puritan Chocolate Company, Cincinnati, Ohio.

**CARNIVAL GOODS AND CONCESSIONAIRES' SUPPLIES**  
Advance Spec. Co., 164 W. Mound, Columbus, O.  
Am. Nov. Sup. Co., 422 E. Water Eimra, N. Y.

**CHEWING GUM MANUFACTURERS**  
The Helmet Gum Shop, Cincinnati, O.  
Toledo Chewing Gum Co., Toledo, O.  
Zulu Mfg. Co., 539 St. Claire, Chicago.

**CHINESE BASKETS**  
A. Koss, 2012 N. Halsted st., Chicago.  
Oriental Nov. Co., 28 Opera Place, Cincinnati, O.

**CIGAR LIGHTERS AND MOISTENERS**  
Drake Mfg. Co., 290 E. Water, Milwaukee, Wis.

**CIGARETTES**  
Liggett & Myers Tobacco Company, 212 Fifth ave., New York City.

**CIRCUS AND JUGGLING APPARATUS**  
Edw. Van Wyck, 2643 Colerain, Cin'tl. O.

**CIRCUS WAGONS**  
Beggs Wagon Co., Kansas City, Mo.

**COFFEE URNS AND STEAM TABLES**  
H. A. Carler, 400 E. Marshall, Richmond, Va.  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**COIN OPERATED MACHINES**  
Exhibit Supply Co., 597 S. Dearborn, Chicago.  
The Hance Mfg. Co., Westerville, Ohio.  
Yu Chu Co., 390 Chancery ave., Newark, N. J.

**COLLECTIONS AND INVESTIGATIONS**  
Collins & Co., Hartford Bldg., Chicago, Ill.

**COMMERCIAL PRINTING**  
Blade Pub. Co., Elmwood Place, Cincinnati, O.

**CONFETTI AND SERRAPENTES**  
Kindel & Graham, 75-87 Mission, San Fran.

**CONVENTION DECORATORS**  
Hagerstown Decorating Co., Hagerstown, Md.

**COSTUMES**  
Brooks-Mahlen, 1437 Broadway, New York City.  
Chicago Costume Wks., 116 N. Franklin, Chicago.  
Harrelson Costume Co., 910 Main, K. City, Mo.

Kampmann Costu. Wks., 8. High. Columbus, O.  
E. Monday Costume Co., Inc., 147 E. 34th, N. Y. C.  
Piebler Costume Co., 511 3d ave., N. Y. City  
Stanley Costume Co., 300 W. 22d, New York.  
A. W. Tams, 318 W. 46th st., New York City.

**COSTUMES (Minstrel)**  
Chicago Costume Wks., 116 N. Franklin, Chicago  
Hooker-Howe Costume Co., Haverhill, Mass.

**COSTUMES (To Rent)**  
Brooks Costume Rental Co., 1437 B'way, N. Y.

**COUNSELORS AT LAW**  
Leon A. Berenzak, 7 W. Madison, Chicago.

**CRISPETTE MACHINES**  
Long Fakina Co., 1970 High st., Springfield, O.

**CRYSTAL AND METAL GAZING BALLS**  
All Haba, Box 55, Station I, New York.  
Crystal Gazing Co., 800 8th B., K. C., Mo.  
R. L. Gilbert Co., 11135 S. Irving ave., Chicago.

**CUPID DOLLS**  
Caddiss Cupid Doll & Statuary Works, 1362  
Gratlot ave., Detroit, Mich.

**CUSHIONS—GRAND STAND**  
Pneumatic Cushion Co., Room 360 Coma Bldg.,  
443 So. Dearborn st., Chicago.

**DART WHEELS AND DARTS**  
Apex Mfg. Co., Norristown, Pa.

**DECORATIONS AND BOOTHS**  
M. E. Gordon, 100 N. Wells st., Chicago.

**DOLLS AND TEDDY BEARS**  
James Bell Co., 31 Green st., Newark, N. J.;  
2082 E. 4th st., Cleveland, O.  
Fair Trading Co., Inc., 307 6th ave., N. Y. C.  
Kindel & Graham, 75-87 Mission, San Francisco.

**DOLLS**  
Allied Nov. Mfg. Co., 164 Eldridge st., N. Y. C.  
Amer. Doll & Nov. Co., 19W. Frisco, Okla. City.  
Arabee Doll Co., 417 Lafayette st., New York.  
Carpenter City Doll Co., 125 W. Keno, Okla.  
homa City, Ok.  
Carnival & Bazaar Supply Co., 122 5th av., N. Y.  
Charles Doll Mfg. Corp., 190 Greene st., N. Y. C.  
Dallan Doll Mfg. Co., 221 1/2 Main, Dallas, Tex.  
Da Prato Bros. Doll Co., 3474 Rivard, Detroit.  
Engle Doll & Toy Co., 174 Wooster St., N. Y. C.  
Evee Day Mfg. Co., 2244 W. Madison, Chicago.  
Jack Gleason Doll Co., 19 W. Frisco Okla. City.  
Karr & Amerbach, 415 Market st., Phila., Pa.  
Mich. Baby Doll Co., 3746 Gratlot ave., Detroit.  
Mineral Doll & Nov. Co., 15 Lispenard St., N. Y.

## DOLLS—DOLL LAMPS

Catterina Dolls, Tinsel Dresses, Plumes, etc.  
PACINI & BERNI, 1424 W. Grand Ave., Chicago.

Phoenix Doll Co., 134-36 Spring st., N. Y. C.  
Silver Doll & Toy Co., 9 Bond st., N. Y. C.  
U. S. Doll Co., 54 Fulton st., Brooklyn, N. Y.

**DOLL DRESSES**  
A. Corson & Co., 825 S. West Blvd., Los Angeles  
Edwards Novelty Co., Ocean Park, Calif.

**DOLL HAIR—DOLL WIGS**  
Herman Grant, 390 E. 4th st., N. Y. C.

**DOLL HAIR SUPPLIES**  
Rosen & Jacoby, 105 Chrystie st., N. Y. City.

**DOLL LAMPS**  
Edwards Novelty Co., Ocean Park, Calif.  
Kindel & Graham, 75-87 Mission, San Francisco

**DOUGHNUT MACHINES**  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**DRINK CONCENTRATES**  
Beardsley Spec. Co., 217 15th, Rock Island, Ill.

**DRUMS (Band and Orchestra)**  
Acme Drummers' Supply Co., 218 N. May, Chl.  
Harry Drum Mfg. Co., 3426 Market st., Phila., Pa.  
Ludwig & Ludwig, 1611 1613 and 1615 North  
Lincoln st., Chicago, Ill.  
Geo. Stone & Son, 5 Elm st., Boston, Mass.  
Wilson Bros. Mfg. Co., 222 N. May st., Chicago.

**ELECTRIC INDOOR SIGNS**  
Smith-Hecht Co., Indianapolis, Ind.

**ELECTRIC NOVELTIES FOR CONCESSIONAIRES**  
Tornado Electric Co., 118 Greene st., N. Y. C.

**ELECTRICAL STAGE EFFECTS**  
Chas. Newton, 331 W. 18th st., N. Y. City.

**ELECTROS AND ENGRAVINGS**  
J. Doehsbl, 2014 Grove st., Brooklyn, N. Y.

**ESMOND BLANKETS**  
Dessauer, F. & Co., Adams & Market st., Chgo.

**ENGRAVERS, STENCILS, STEEL STAMPS**  
Fred C. Kantz & Co., 2633 W. Lake, Chicago.

**FAIR ADVERTISING SPECIALTIES**  
U. O. Colson Co., Colson Bldg., Paris, Ill.  
The Fair Publishing House, Newark, Ohio.

**FEATHER FLOWERS**  
Brandan Flower Co., 439 So. Irving, Chicago.  
DeWitt Sisters, E. Prairie, Battle Creek, Mich.

**FELT RUGS**  
Eastern Mills, 425 B'way, Everett, 40, Mass.

**FILMS**  
(Manufacturers, Dealers in and Rental Bureaus)  
Peerless Film Laboratories, Oak Park, Ill.

**FIREWORKS**  
Amer. Fireworks Co., 739 Bl. Est. Trust  
Bldg., Phila.  
American Italian Fireworks Co., Dunbar, Pa.  
Barnaba Fireworks Co., New Rochelle, N. Y.  
Byrnes Display Fireworks Co., 177 N. Dear-  
born st., Chicago.  
Columbus Imperial Fireworks Co., Jos. Cacca-  
vello, mgr.; 832 St. Clair ave., Columbus, O.  
Conti. Fireworks Co., New Castle, Pa.  
Fabricius Merc. Co., 1823 Wash. ave., St. Louis.  
Gordon Fireworks Co., 190 N. State st., Chicago.  
Hudson Fireworks Mfg. Co., Hudson, Ohio.  
Illinois Fireworks Display Co., Bensville, Ill.  
International Fireworks Co., Main Office Jy. Sq.  
Bldg., Summit Ave. Station, Jersey City, N. J.;  
Jy. Br. Office 19 Park Place, New York City.  
Liberty Fireworks Co., 410 S. Dearborn, Chgo.  
Martin's Fireworks, Fort Dodge, Ia.  
Masten & Wells Fireworks Mfg. Co., Boston.  
Newton Fireworks Co., 25 N. Dearborn, Chicago.  
Ohio Display Fireworks Co., 760 Hippodrome  
Annex, Cleveland, Ohio.  
Pain's Manhattan Bk. Fireworks, 18 Pk. Pl., N.  
Y.; 111 W. Monroe st., Chicago.  
Pan American Fireworks Co., Ft. Dodge, Ia.  
Potts Fireworks Display Co., Franklin Park, Ill.  
Schneiders Fireworks Co., Schenectady, N. Y.  
Thompson-Duffield Fireworks Co., 624 S. Michigan  
ave., Chicago, Ill.  
Unexcelled Mfg. Co., 22 Park Pl., N. Y. City.  
Vitalo Fireworks Mfg. Co., New Castle, Pa.  
Welshand Fireworks Co., Franklin Park, Ill.



**FITTED LEATHER CASES**  
Jayvee Leather Spec. Co., 371 Canal st., N.Y.C.

**FLAGS**  
Chicago Canvas & Flag Co., 127 N. Dearborn, Ch.  
C. E. Lindh, Inc., 512 N. 9th, Philadelphia, Pa.

**FLAGS AND DECORATIONS**  
John C. Dettra & Co., Inc., Oaks, Pa.

**FLAGS AND FESTOONING**  
Annin & Co., 99 Fulton st., New York City  
Fabricius Merc. Co., 1823 Wash. ave., St. Louis.

**FLOAT BUILDERS**  
Mildred & Merrifield, 2904 W. 8th, Conroy Island,  
N. Y. Telephone, Conroy Island 2412.

**FLOWERS, FEATHERS & MARABOU**  
Aron Michel, 15 W. 38th st., New York.

**FOUNTAIN PENS**  
Standard Pen Co., Evansville, Ind.

**FUR TRIMMINGS AND BANDINGS**  
Aron Michel, 15 W. 38th st., New York.

**GAMES**  
Diamond Game Mfg. Co., Malita, Ohio.  
H. C. Evans & Co., 1528 W. Adams, Chicago

**GASOLINE BURNERS**  
H. A. Carter, 491 E. Marshall, Richmond, Va.  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.  
Waxham Light Co., 15 W. 38th st., N.Y.C.

**GASOLINE LANTERNS, STOVES  
AND MANTLES**  
Waxham Light Co., 15 W. 38th st., N.Y.C.

**GLASS BLOWERS TUBING AND  
ROD**  
Kimble Glass Co., Vineland, N. J.; Chicago,  
Ill., New York, N. Y.

**GLASS DECORATED NOVELTIES**  
Lancaster Glass Co., Lancaster, Ohio.

**GOLD LEAF**  
Hastings & Co., 817 Filbert, Philadelphia, Pa.

**GREASE PAINTS, ETC.**  
(Makeup Boxes, Child Creams, etc.)  
Zander Bros., Inc., 113 W. 48th st., N.Y.C.

**HAMBURGER TRUNKS, STOVES,  
GRIDDLES**  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**HAIR FRAMES, ETC.**  
R. Scheenblum, 47 W. 42nd, New York.

**HINDU BOOKS**  
Hindu Publishing Co., 907 Beuna ave., Chicago.

**HORSE PLUMES**  
H. Schaembs, 16414 88th, Richmond Hill, N. Y.

**ICE CREAM CONES**  
Alco Cone Co., 480 N. Front, Memphis, Tenn.  
Ice Cream Cones and Wafers  
Cake Cone Co., 715 Victor st., St. Louis, Mo.  
Columbia Cone Co., 61 Palm, Newark, N. J.  
Consolidated Water Co., 2022 Shields ave., Chi.

**ICE CREAM CONE MACHINERY**  
Kingsley Mfg. Co., 420 E. Pearl, Cincinnati, O.

**INDIANS AND INDIAN COSTUMES**  
W. H. Barton, Gordon, Neb.

**INSURANCE (Accident and Health)**  
Lois Anona Cummins, Box 71, Montebello, Cal.

**INSURANCE (Life)**  
Kilpatrick's, Inc., Rookery Bldg., Chicago.  
Ruch, A. J., Jefferson Bldg., Peoria, Ill.

**INVALID WHEEL CHAIRS**  
G. F. Sargent Co., 138 E. 35th st., N. Y., N. Y.

**JEWELRY**  
Singer Bros., 536 Broadway, New York.

**KNIVES**  
Hecht, Cohen & Co., 201 W. Madison, Chicago.

**LABELS**  
American Gummed Label Co., Dover, N. J.

**LAMPS**  
Aladdin Mfg. Co., Muncie, Ind.  
C. E. Eckhart & Co., 315 National, Milwaukee.  
C. C. McCarthy & Co., Williamsport, Pa.  
Reesman, Barron & Co., Inc., 121 Greene, N.Y.

**LAWYERS**  
Leon A. Berezniak, 7 W. Madison, Chicago.  
F. L. Boyd, 17 N. LaSalle st., Chicago.

**LEECHES (For Medicinal Use)**  
Aquarium Stock Co., 174 Chambers st., N. Y.

**LIGHTING PLANTS**  
J. Frankel, 224 North Wells st., Chicago, Ill.  
Little Wonder Light Co., Terre Haute, Ind.  
Waxham Light Co., 15 W. 38th st., N.Y.C.  
Windhorst Supply, 1438 Chestnut, St. Louis.

**MAGIC BOOKS**  
Adams Press, 240 Broadway, New York City.

**MAGIC GOODS**  
Chicago Magic Co., 140 S. Dearborn st., Chicago.  
A. P. Felsman, Windsor Clifton Hot. Lobby, Ch.  
Petrie-Lewis Mfg. Co., New Haven, Conn.

**MAGIC PLAYING CARDS**  
S. S. Adams, Ashbury Park, N. J.  
Aladdin Spec. Co., 102 N. Wells, Chicago.  
H. C. Evans & Co., 1528 W. Adams, Chicago.

**MAIL ADDRESS**  
(Office Service)  
G. Shumway, 2816 N. 28th, Philadelphia, Pa.

**MARABOU TRIMMINGS**  
Amer. Marabou Co., 67 5th Ave., N. Y. City.

**MASKS**  
Newark Mask Co., Irvington, N. J.

**MEDICINE FOR STREETMEN**  
Amogen Chemical Co., San Antonio, Tex.  
Becker Chemical Co., 235 Main st., Phila., O.  
Cel-Ton Sa Rem Co., 1011 Central ave., Cin. O.  
De Vore Mfg. Co., 185 E. Naughton, Columbus, O.  
Du Ka Na Remedy Co., Jersey City, N. J.  
The Puritan Drug Mfg. Co., Columbus, O.  
The Quaker Herb Co., Cincinnati, O.  
The Thornber Laboratory, Carthage, Illinois.  
Washaw Indian Med., 739 N. Harrison, K.C., Mo.

**MERRY-GO-ROUNDS**  
C. W. Parker, Leavenworth, Kan.

**MEXICAN DIAMONDS AND RESUR-  
RECTION PLANTS**  
Mexican Diamond Imp't Co., S. La Graces, N.M.

**MINIATURE RAILROADS**  
Cagney Bros., 395 Ogden ave., Jersey City, N. J.

**MINSTREL JOKES AND GAGS**  
Dick Ubert, 521 W. 159th st., New York.

**MINT CANDY, COMPRESSED**  
Radio Mint Co., 1852 Central ave., Phila., O.

**MOVING PICTURE SUPPLIES AND  
ACCESSORIES**  
Movie Supply Co., 841 So. Wabash, Chicago.  
Stedina Picture Supply Co., Kansas City, Mo.

**MUSIC COMPOSED & ARRANGED**  
Chas. L. Lewis, 429 Richmond st., Cincinnati, O.

**MUSIC PRINTING**  
Rayner, Dalheim & Co., 2034 W. Lake, Chicago  
Stark, W. P., 2804a LaCade ave., St. Louis, Mo.  
The Otto Zimmerman & Son Co., Inc., Phila., O.

**MUSICAL BELLS & SPECIALTIES**  
K. H. Mayland, 64 Willoughby, Brooklyn, N.Y.

**MUSICAL GLASSES**  
A. Brauness, 9512 169th st., Richmond Hill, N.Y.

**MUSICAL HARPS**  
Lindeman Harp Co., 4110 Kedzie ave., Chicago.

**MUSICAL INSTRUMENTS**  
(Automatic and Hand Played)  
Crawford-Rutan Co., 1013 Grand, K. C., Mo.

**CARL FISCHER,** Headquarters for Every-  
thing in Music. We specialize in Drummers' Outfits.  
46 54 Casper Square, New York.

**Kohler Liebleh Co., 3553 Lincoln ave., Chi., Ill.**  
Vega Co., 155 Columbus Ave., Boston, Mass.

**NEEDLE BOOKS AND NEEDLES**  
Fifth Ave. Station, Co. 801 5th, Pittsburg, Pa.

**NEEDLE BOOKS AND SELF-  
THREADING NEEDLES**  
Kindel & Graham, 785-87 Mission, San Fran.  
Lee Bros., 142 E. 25th st., New York.

**Milla Needle Co., 624 9th, New York.**

**NOISE MAKERS**  
The Seias Mfg. Co., Toledo, O.

**NOVELTY MUSICAL INSTRUMENTS**  
Novophone Co., 549 1/2 W. 4th, Bklyn., N. Y.

**NOVELTIES**  
Goldberg Jewelry Co., 316 Wyandotte, K.C., Mo.  
Newman Mfg. Co., 1250 W. 9th, Cleveland, O.  
Schmeizers, 1246 Grand Ave., K. C., Mo.  
World Masonic Nov. Co., 2 Park Row, N. Y.

**NOVELTIES AND SOUVENIRS**  
Toy World Novelty Co., 32 Union Sq., N. Y. O.

**OPERA HOSE**  
Chicago Costume Wks., 116 N. Franklin, Chicago

**ORANGEADE**  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**ORGANS AND CARDBOARD MUSIC**  
B. A. H. Organ Co., 340 Water st., New York.

**ORGANS AND ORCHESTRIONS**  
Johanna-S. Gebhardt Co., Tacony, Phila., Pa.  
Max Heller, R. F. D., Macedonia, Ohio.  
Tonawanda Music Inst. Wks., North Tonawanda, New York.

**ORGAN AND ORCHESTRION RE-  
PAIR SHOPS**  
A. Christman, 427 1/2 Indep. ave., K. C., Mo.  
L. Dathan, 2124 Gravois, St. Louis, Mo.  
H. Frank, 111 E. Ravenswood ave., Chicago, Ill.

**ORIENTAL OCCULT MERCHANDISE**  
Society of Transcendent Science, 177 N. State  
Chicago.

**PADDLE WHEELS**  
H. C. Evans & Co., 1528 W. Adams, Chicago  
Wm. Grotzinger, 502 East st., Baltimore, Md.  
Jas. Lewis, 417 Lafayette st., N. Y. O.

**PAINTINGS, MURAL, PORTRAIT  
AND LOBBY POSTERS**  
M. B. Denny, 1000 Cherry, Grand Rapids, Mich.

**PAINTS**  
Phelan-Faust Paint Mfg. Co., St. Louis, Mo.

**PAPER CARNIVAL HATS**  
Advertising Novelty Co., Sta. F., Baltimore, Md.  
The Belsie Co., 35 Burl, Shippensburg, Pa.  
Koehler Mfg. Co., 150 Park Row, N. Y. City.

**PAPER CUPS VENDING MACHINES**  
Dixie Drinking Cup Co., Inc., 220 W. 19th,  
N. Y. C.

**PARACHUTES**  
Thompson Bros., Balloon Co., Aurora, Ill.

**PARASOLS**  
Frankford Mfg. Co., 906 Filbert st., Phila., Pa.  
Kindel & Graham, 785-87 Mission, San Fran.

**PEANUT ROASTERS**  
Holcomb & Hoke Mfg. Co., 912 Van Buren,  
Indianapolis, Ind.

**Kingsley Mfg. Co., 420 E. Pearl, Cincinnati, O.**

**PEARL SUPPLIES FOR WIRE  
WORKERS**  
N. E. Pearl Co., 174 Longfellow, Provi., R. I.

**PENNANTS AND PILLOWS**  
American Pennant Co., 66 Hanover st., Boston.  
Greenwald Bros., 92 Greene st., New York City.

**PHOTO ENGRAVING AND HALF-  
TONES**  
Central Engraving Co., 137 W. 4th, Cincinnati.  
Repro. Engraving Co., 5th and Elm, Cincinnati.

**PHOTO REPRODUCTIONS AND  
SLIDES**  
C. F. Gaiking, 128 N. LaSalle, Chicago, Ill.  
Mottion Picture Products, 2328 W. Harrison, Chi.  
Tom Phillips Slide Co., 232 W. Ontario, Chicago.

**PHOTOGRAPHIC POST CARDS**  
Photo Craft Shop, 1522 6th ave., Moline, Ill.

**PILLOW TOPS**  
M. D. Dreyfuss, 482 Broome, N. Y.  
Muir Art Co., 116 W. Illinois, Chicago.  
Western Art Leather Co., Denver, Colorado.

**PILLOW TOP FILLERS**  
Peoria Bedding & Supply Co., Peoria, Ill.

**POCKETBOOKS FOR MEN**  
(7-in-1 All-Leather)  
A. Rosenthal & Son, 801 Wash. Boston, Mass.

**POPPING CORN (The Grain)**  
Bradshaw Co., 31 Jay st., N. Y. C.

**Iowa Popcorn Co., Schaller, Iowa.**

**POPCORN FOR POPPING**  
Bennett Popcorn Co., Schaller, Iowa.

**POPCORN MACHINES**  
Holcomb & Hoke Mfg. Co., 910 Van Buren St.,  
Indianapolis, Ind.

**Kingsley Mfg. Co., 420 E. Pearl, Cincinnati, O.**  
Long Eakins Co., 1976 High st., Springfield, O.  
National Peerless Sales Co., Des Moines, Ia.  
North Side Co., 1306 Fifth ave., Des Moines, Ia.  
Peerless Sales Co., 411 Highland, Houston, Tex.  
Pratt Machine Co., 2 Bissell st., Joliet, Ill.  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**POPCORN SPECIALTIES MFRS.**  
Wright Popcorn Co., 355 6th st., San Francisco.

**PORTABLE SKATING RINKS UN-  
DER CANVAS**  
Tramill Portable Skating Rink Co., 15th and  
College ave., Kansas City, Mo.

**POSTCARDS**  
Gross & Onard Co., 25 E. 11th st., N. Y. O.  
Photo & Art Postal Card Co., 444 E'way, N.Y.C.  
Williamsburg Post Card Co., 25 Delancy, N.Y.C.

**PREMIUMS**  
Crane & Co., 42 East 11th st., New York City.  
A. H. Cummings, 53-59 Falmouth, Attleboro,  
Mass.

**PREMIUM GOODS**  
Singer Bros., 536 Broadway, New York

**PROPERTIES**  
Chicago Costume Wks., 116 N. Franklin, Chgo.

**PUSH CARDS**  
Peerless Sales Co., 1160 E. 55th st., Chicago

**RAINCOATS**  
Goodyear Rubber Mfg. Co., 84 E. 9th, N. Y. O.

**RAIN INSURANCE**  
PIONEER RAIN  
AGENCY, INC.  
Specialists,  
80 Maiden Lane,  
New York, N. Y.

**ANYWHERE IN AMERICA.**

**RESTAURANT CHECKS**  
Laudin Prtg. Co., 2708 Belmont ave., Chicago.

**RHINESTONES AND JEWEL  
PROPS.**  
The Littlejohns, 226 W. 46th st., New York City.

**ROLL AND RESERVED SEAT  
TICKETS**  
Hancock Bros., 25 Jessie st., San Francisco, Cal.  
Reese Ticket Co., 10 Barney st., Omaha, Neb.  
Trimount Press, 115 Albany st., Boston, Mass.

**ROLLER SKATES**  
Chicago Roller Skate Co., 4158 W. Lake, Chgo.  
The Samuel Winslow Skate Mfg. Co., Wor-  
center, Mass.

**RUBBER STAMPS**  
(And Accessories)  
His Stamp Co., 53 E. Gay st., Columbus, O.  
Will T. Cressler, 536 Main, Cincinnati, O.

**SALESBOARD ASSORTMENTS  
AND SALESBOARDS**  
Fair Trading Co., Inc., 307 6th ave., N. Y. O.  
Hecht, Cohen & Co., 201 W. Madison, Chicago.  
J. W. Hoodwin Co., 2919 Van Buren, Chicago.  
Iowa Nov. Co., 518 Mullin Bldg., Cedar Rapids.  
Kindel & Graham, 785-87 Mission, San Fran.

**SPECIALISTS IN  
SALESBOARD AS-  
SORTMENTS.**  
1028 Arch Street,  
PHILADELPHIA.

**ORIENTAL Nov. Co., 28 Opera Pl., Cincinnati, O.**  
Pardee Nov. Co., 26 N. 15 st., Richmond, Va.  
Singer Bros., 536 Broadway, New York

**SAXOPHONES AND BANJOS**  
Geo. Stone & Son, 5 Elm st., Boston, Mass.

**SCENERY**  
**ERNEST W. MAUGHLIN, Scenery**  
Most modern and finest equipped studio in America.  
YORK PENNSYLVANIA.  
New York Studios, 328 W. 39th, N. Y. C.

**SCHELL'S SCENIC STUDIO**  
551-583-585 South High Street, Columbus, Ohio.

**SCENERY**  
(That Carries in Trunks)  
M. B. Denny, 1000 Cherry, S. E. Grand Rapids.  
Emil Neiglick, 4577 Woodlawn ave., Chicago.

**SCENERY TO RENT**  
Amelia Grain, 819 Spring Garden st., Phila.  
Hooker-Howe Costume Co., Haverhill, Mass.

**SCENIC ARTISTS AND STUDIOS**

**SAVE MONEY!**  
We will accept old Scenery, Draperies, etc., as part  
payment on new scenic orders. All work guaranteed.  
ALADDIN SCENIC CO., 1440 Washington St., Boston.

**M. Armbruster & Sons, 274 S. Front, Col'bus, O.**  
Lee Lash Studios, 42nd st. & B'way, N. Y. O.  
Thorn Scenic Studios, Box 812, Tiffin, Ohio.  
Toomey & Volland Scenic Co., 3711 St. Louis.

**SERIAL PAPER PADDLES**  
Schulman Printing Co., 35 West 5th, N. Y. C.  
Smith Printing Co., 1211 Vine st., Cincinnati, O.

**SHOOTING GALLERIES**

**Shooting Galleries and Carnival Goods**  
Send for Catalog.  
F. C. MUELLER, 1801 Nebraska Ave., Chicago.

**SHOW AND POSTER PRINTERS  
AND LITHOGRAPHERS**  
E. W. Allen & Co., Ala. & Forsythe, Atlanta.  
Dallas Show Print (Robt. Williams), Dallas, Tex.  
The Hennezan Co., Cincinnati, O.

**JORDAN SHOW PRINT**  
229 Institute Place, CHICAGO, ILL.  
Type and Engraved Posters, Etc.

**Planet, Chatham, Ont., Can.**

**SHOW BANNERS**  
E. J. Hayden & Co., Inc., 160 B'way, Brooklyn.

**SIGN PAINTERS' BRUSHES**  
Dick Blick Co., Box 437-B, Galesburg, Ill.

**SIGNS, PARAFFINED CARDBOARD**  
The Harrison Co., Union City, Ind.

**SILVERWARE**  
Birkeley Co., 645 Broadway, New York  
Continental Mfg. Co., 368 6th ave., N. Y. O.  
Fair Trading Co., Inc., 307 6th ave., N. Y. O.  
Karr & Anserbach, 415 Market st., Phila., Pa.  
Kindel & Graham, 785-87 Mission, San Fran.  
A. Koss, 2012 N. Halsted st., Chicago.  
Kettle Cutlery Co., 368 6th ave., N. Y.

**SLIDES**  
Art Slide Studio, 52 Niagara st., Buffalo, N. Y.  
Movie Supply Co., 844 S. Wabash, Chicago.

**SLOT MACHINES**  
Automatic Coin Machine Supply Co., 542 W.  
Jackson Blvd., Chicago

**SLUM GIVEAWAY**  
Rayless Bros. & Co., 704 W. Main, Louisville.  
Premium Nov. Co., Box 812, Providence, R. I.

**SNAKE DEALERS**  
W. O. Learn Co., 500 Dolores, San Antonio.

**SNOW MACHINES**  
Crystal Creamed Ice Mach. Co., Cincinnati, O.

**SOAPS FOR MEDICINE MEN**  
Columbia Laboratories, 18 Col. Hts., Brooklyn.  
Indianapolis Soap Co., Indianapolis, Ind.

**SONG BOOKS**  
H. Rosalter Music Co., 331 W. Madison, Chgo

**SPANGLES AND TRIMMINGS**  
Arthur B. Alberts Co., 7 Fulton, Bklyn., N.Y.  
J. Baum, 527 South st., Philadelphia, Pa.  
Chicago Costume Wks., 116 N. Franklin, Chi

**STAGE CLOG SHOES**  
Chicago Costume Wks., 116 N. Franklin, Chi  
Hooker-Howe Costume Co., Haverhill, Mass.

**STAGE HARDWARE**  
James H. Channon Mfg. Co., 223-233 W Erie  
st., Chicago, Ill.

**STAGE JEWELRY**  
Arthur B. Alberts Co., 7 Fulton, Bklyn., N.Y.

**STAGE LIGHTING APPLIANCES**  
Frederick Bohling, 556 11th ave., N. Y. O.  
Display Stage Light Co., 331 W. 11th, N. Y. O.  
Chas. Newton, 331 W. 18th st., N. Y. City.  
Universal Lighting Stage Lighting Co., Killey  
Bros., 321 W. 70th st., N. Y. City

**STORAGE WAREHOUSES**  
Old Showmans, 27 W. Conroy ave., Phila

**STREETMEN'S SUPPLIES**  
M. Gerber, 505 Market st., Philadelphia, Pa.  
E. V. Norris, 102 Four ave., Buffalo, N. Y.  
Singer Bros., 536 Broadway, New York

**TATTOOING SUPPLIES**  
Wagner, Prof. Chas., 288 Bowery, New York  
Percy Waters, 1650 Broadway, Detroit, Mich.

**TENTS**  
American Awning & Tent Co., 236 State, Boston  
American Tent Awning Co., Minneapolis, Minn  
Anchor Supply Co., Water st., Evansville, Ind.  
Ernest Chundler, 252 Pearl st., New York.  
Daniels, Inc., C. R., 111 South st., N. Y. C.  
Dayton Awning & Tent Co., 105 E. 2d, Dayton;  
O Downie Bros., 610 S. San Pedro, Los Angeles  
Poster Mfg. Co., 529 Magazine, New Orleans  
Fulton Bag & Cot. Mills, Bklyn., N. Y.  
Jas. T. Adams, Atlanta, St. Louis, New Orleans  
Jno. Hanley Tent & Awning Co., Terre Haute, Ind.  
Henrich Luebbert Mfg. Co., 326 Howard st., San  
Francisco, Calif.  
Geo. T. Hoyt Co., 52 S. Market st., Boston, Mass.  
C. E. Lindh, Inc., 512 N. 9th, Philadelphia, Pa.  
W. H. McLeellan, 8 Canal st., Boston, Mass.  
J. J. Matthews, 2531 E. Lehigh ave., Phila.  
L. Nickerson Tent, Awning & Cover Co., 117  
State st., Boston, Mass.  
Ponca Tent & Awning Co., 223 N. Market st.  
Wichita, Kansas.  
A. Smith & Son, 1239 Ridge ave., Phila.  
Talbot Mfg. Co., 1213-17 Chestnut, St. Louis, Mo.

**THEATER TICKETS**  
(Roll and Reserved Seat Coupon)  
Ansell Ticket Co., 730-740 N. Franklin st., Chgo  
Trimount Press, 115 Albany st., Boston, Mass.

**THEATRICAL COSTUME SUPPLIES**  
Chicago Costume Wks., 116 N. Franklin, Chicago  
Dazian's Theatrical Emp., 142 W. 41st, N. Y. O.

**THEATRICAL GROUND CLOTHS,  
SAND BAGS AND TAR-  
PAULINS**  
Ernest Chandler, 252 Pearl st., New York City.  
Chas. A. Salisbury, 61 Ann st., New York.

**THEATRICAL LAW**  
Leon A. Berezniak, 7 W. Madison, Chicago.

**TICKET PRINTERS**  
Ansell Ticket Co., 730 N. Franklin, Chicago.  
Elliott Ticket Co., 101 Varick st., N. Y. City.  
Trimount Press, 115 Albany st., Boston, Mass.  
World Ticket & Sup. Co., 1900 B'way, N. Y. O.

**TIGHTS**  
Arthur B. Alberts Co., 7 Fulton, Bklyn., N. Y.  
Chicago Costume Wks., 116 N. Franklin, Chicago.  
Dazian's Theatrical Emp., 142 W. 44th, N. Y. O.  
A. W. Tams, 318 W. 46th st., N. Y. C.

**TIN HORNS**  
John J. Keller, 631 S. 3d, Columbus, O.

**TOILET SETS AND LAMPS FOR  
PREMIUM USERS**  
The Intaid Co., Inc., 1058 Broad st., Provi., R. I.

**TOYS**  
Dayton Toy & Spec. Co., 1015 E. 5th, Dayton, O.  
Fabricius Merc. Co., 1823 Wash. ave., St. Louis.

**TRIMMED BASKETS**  
H. Bayersdorfer & Co., 1129 Arch, Phila., Pa.

**TRUNKS**  
(Professional and Wardrobe)  
Books' H. & M. Agency, 901 Main, K. C., Mo.  
Newton Trunk Co., 125 Elm st., Portland, N. Y.  
Geo. F. Rouse, 113 Elm st., Portland, N. Y.

**TURNSTILES**  
H. V. Bright, Prospect Bldg., Cleveland, O.  
Damon-Chapman Co., 234 Mill, Rochester, N.Y.  
Percy Mfg. Co., Inc., 30 Church st., N. Y. City.  
Visible Coin Stile Co., 1221 E. 11th, Cleveland.

**TYPEWRITERS**  
Hammond Typewriter Corp., 540 E. 69th, N. Y.

**UKELELES**  
J. J. Thome, 648 Springfield av., Newark, N. J.

**UMBRELLAS**  
Frankford Mfg. Co., 906 Filbert st., Phila., Pa.  
Isaacson Umbrella Co., 114 Court, Brooklyn.  
A. A. Mitchell, 16 Sutton Manor, New Rochelle,  
New York

**UNBREAKABLE COMBS**  
Ohio Comb & Novelty Co., Orville, O.  
Unbreakable Comb Co., Inc., 122 5th ave., N. Y.

**UNIFORMS**  
Brooks Uniform Co., 1437 Broadway, N. Y. City.  
Cinti Regalia Co., Textile Bldg., Cinti, O.  
Geo. Evans & Co., 132 N. 5th St., Philadelphia.  
Fechheimer Bros. Co., Cincinnati, Ohio.  
The Henderson-Am Co., Kalamazoo, Mich.  
D. Klein & Bros., 719 Arch st., Philadelphia.  
De Moforte Bros. & Co., Dept. 10, Greenville, Ill.  
G. Loufite, 215 Grand st., New York City.  
R. W. Steckley & Co., 810 Walnut st., Phila.

**VASES**  
Otto Goetz, 43 Murray st., New York.

**VENDING MACHINES**  
Caille Bros. Co., 6210 2nd Blvd., Detroit, Mich.

**VENTRILOQUAL FIGURES**  
Thos. Mack & Son, 702 W. Harrison st., Chicago

**VIOLINS**  
Aug. Gemuender & Sons, 141 W. 42d st., N. Y.

**VIOLIN TONE PRODUCERS**  
J. & J. Virzi Bros., 506 6th ave., New York.

**WAFFLE MACHINES**  
(Sugar Paw)  
Talbot Mfg. Co., 1213-17 Chestnut St. Louis, Mo.

**WAFFLE OVENS**  
Long Eakins Co., 1976 High, Springfield, O.

**WAGONS**  
Wm. Freeb & Co., Maple Shade, N. J.

**WALDEMAR CHAINS FOR PREMI-  
UM USERS**  
A. H. Bliss Co., Inc., 1058 Broad st., Provi., R. I.

**WATCHES**  
Leon Hirschhorn, 37-39 Madison Lane, N. Y. O.

**WHITE PORECLAIN LETTERS  
(And Name Plates)**  
Will T. Cressler, 536 Main, Cincinnati, O.

**WIGS**  
Chicago Costume Wks., 116 N. Franklin, Chicago  
Alex. Marks, 662 B 8th ave., at 42d st., N. Y. O.  
F. W. Neck, room 308, 6 W. Randolph, Chicago  
G. Shindhelm & Son, 144 W. 46th, N. Y. City.  
Zander Bros., Inc., 113 W. 48th st., N. Y. C.

**WILD WEST SADDLES, CHAPS, ETC.**  
Visalia Stock Saddle Co., 2117 Market, San  
Francisco, Calif.

**WIRE WORKERS' SUPPLIES**  
Jurgens Jewelry Co., 235 Eddy, Providence, R. I.

**XYLOPHONES, MARIMBAS, BELLS  
AND NOVELTIES**  
E. B. Street, 28 Brook st., Hartford, Conn.

AT LIBERTY AND WANT SITUATION ADVERTISEMENTS

AT LIBERTY ACROBATS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Ground Tumbler, for recognized act. L. WILSON, Billboard Bldg., Chicago.

AT LIBERTY—YOUNG MAN, AGE 25. Experienced bicycle acrobat; can do trapeze, etc. EUGENE JULLIEN, Post Office, Wood-Isle, Long Island.

AT LIBERTY AGENTS AND MANAGERS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Advance Man. Clean cut, hard worker, reliable, long experience. Will go any place. Address JIM KEN-CELL, Box 173, Wilkes-Barre, Pennsylvania.

Manager at Liberty—A-1 Floor or Rink Manager wants to hear from reliable man with good proposition. Write or wire. A. COBB, 1033 N. Walnut Ave., Alliance, Ohio.

Who Wants a Real Agent? Wide experience. Musical, Uncle Tom, minstrel. Owing to disappointment now at Liberty, my territory. Prefer East. References the best. Address MUSICAL, Billboard, Chicago, Illinois.

AT LIBERTY—THEATRE MANAGER, YEARS of practical experience, now engaged directing a circuit of six theatres, desires responsible connection where ability, experience, knowledge and integrity will be recognized. Pictures, vaudeville, combination or stock house. Locate anywhere. Best of bank and business references. G. T. MARLOWE, 4828 Simpson Ave., Madisonville, Ohio. sep29

YOUNG MAN—EXPERT PUBLICITY PROMOTOR. Have been with the big ones. Several years' experience. Snappy copy and original methods. Tell all. E. S., care Billboard, New York.

AT LIBERTY—Advance Agent, 25 years' experience, active, single, sober and strictly business; thoroughly acquainted with South, Southwest and all territory east of the Mississippi River to the Pacific Coast. Can furnish the best of references in regard to getting results, etc. At present with a first-class expeditor company, but on account of closing their season October 1st, will be at Liberty Sept. 22nd. Address WALTER J. CLARK, Robinson Players, Academy Theatre, Sterling, Illinois.

AT LIBERTY BANDS AND ORCHESTRAS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

A-1 Band Director, Orchestra Leader. Teacher of all instruments. Wishes first-class location. LEADER, 508 Ben-Hur Ave., Knoxville, Tennessee.

At Liberty Oct. 1—A-1 Seven-Piece Orchestra doubling. Open for hotel, cafe, resort or dance engagement. Strictly sober, reliable, congenial, young, neat appearing, guaranteed ability, tuxedo, union, reference. Only first-class offers considered. Write, state all. STOLTZMAN NOVELTY PLAYERS, Box 424, Eau Claire, Wisconsin. sep29

At Liberty October 1—High-Class Dance Orchestra of eight pieces would like to hear from managers hotels and halls who demand the best. Nothing less than \$500 considered. Address C-BOX 101, care Billboard, Cincinnati.

Attention, Managers—Orchestra of distinction are available for winter resort or dance palace. High-class engagements only will be accepted. Write full particulars. EDDIE NEWMAN, Manager, 1924 Bergen St., Brooklyn, New York.

Experienced Band and Orchestra Leader wants permanent location in good live town from five thousand up, where there are opportunities for Violin Class. Also teach Band Instruments. A. F. MIDDLESTED, Lincoln, Illinois.

Orchestra Director Desires To connect with first-class picture house. Expert picture cueer and producer of prologues. As done in the large houses in New York. Excellent references and press notices. C-BOX 81, Billboard, Cincinnati. oct1

Snappy A-No. 1 Girls' Orchestra. A. F. of M., wants Man Manager for Comedian and Singer or doubling instrument, featuring "He and His Harmony" Girls' Orchestra. Must cut staff and take complete charge. HARMONY GIRLS ORCHESTRA, Mercer Hotel, Tulsa, Oklahoma.

CLASSIFIED ADVERTISEMENTS

A Market Place for Buyer and Seller, and Want Ad Department FORMS CLOSE THURSDAY 5 P. M.

FOR THE FOLLOWING WEEK'S ISSUE. RATES PER WORD

SET IN 5-PT. TYPE WITHOUT DISPLAY. NO CUTS. NO BOROERS. WE DO NOT PLACE CHARGES FOR ADS IN THE CLASSIFIED COLUMNS UPON OUR BOOKS. NO BILLS RENDERED.

CASH MUST ACCOMPANY THE COPY. NO AD ACCEPTED FOR LESS THAN 25 CENTS.

COUNT EVERY WORD AND COMBINED INITIALS, ALSO NUMBERS IN COPY, AND FIGURE COST AT ONE RATE ONLY.

Table with 4 columns: Ad Type, Per Word, Per Word, Per Word. Lists various categories like Acts, Songs and Parodies, Agents and Solicitors, etc.

MOVING PICTURE CLASSIFIED ADVERTISING RATES.

Table with 4 columns: Ad Type, Per Word, Per Word, Per Word. Lists categories like Calcium Lights, Films for Sale, etc.

AT LIBERTY CLASSIFIED ADVERTISING RATES, OPEN ONLY TO PROFESSIONAL PEOPLE.

At Liberty (Set in Small Type) Per Word. At Liberty (Display First Line and Name in Black Type) 20

Advertisements sent by telegraph will not be inserted unless money is wired with copy. Mail addressed to initials care General Delivery will not be delivered.

THE BILLBOARD PUB. CO., 25-27 Opera Place, Box 872, Cincinnati, Ohio.

The Dancipators at Liberty—A snappy five-piece dance combination. All young men under twenty-five, members of A. F. of M., playing sax., trombone, banjo, piano and traps. Three men double. Tuxedos. Open for dance job or want good booking agent. LOUIS M. WAHRER, 269 Clinton Ave., Tiffin, Ohio.

The Original King Tut Serenaders at Liberty Sept. 20. Fastest 6-piece dance orchestra along Illinois River. Just closing successful season on Excursion Str. Julia Belle Swain. Only season's contract considered. Address L. BETSON, 1107 Catherine St., Pekin, Illinois. sep22

High-Class Theatre Orchestra at Liberty Oct. 1. Six men, experienced in vaudeville and pictures. Large library of music. Union and strictly reliable. A. F. MIDDLESTED, care Callahan Co., week Sept. 17, El Paso, Ill.; week Sept. 24, Lincoln, Ill.

ORCHESTRA—Six pieces. ORCHESTRA, Antler Hotel, Louisville, Kentucky.

AT LIBERTY BILLPOSTERS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Billposter, Plant Manager, Shop Foreman. Best of reference. Steady man. No booze. Age 36. Will manage plant on commission or salary. Can furnish men. Address C-BOX 104, care Billboard Publishing Co., Cincinnati, Ohio. sep29

AT LIBERTY—AA BILLPOSTER. SOBER. Reliable, middle-aged billposter. Wants steady position. Now employed but wants to get further South. Prefer South of Ohio River, but will consider any place away from the lakes. Know my business and always attend to it. Address C-BOX 107, care Billboard, Cincinnati, Ohio.

AT LIBERTY CIRCUS AND CARNIVAL 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Pony Trainer; prefer Pony Farm. Will go anywhere. Don't need ticket. J. E. BONE, Xenia, Ohio. sep22

AT LIBERTY COLORED PERFORMERS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty, A 7-Piece Colored Orchestra playing the latest. Just finished season at big resort. Open for winter booking. Tuxedos, Singers and entertainers. WM. H. BROWN, 507 Carlisle Ave., Cincinnati, Ohio.

NOTE—Count All Words, Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

COMPETENT PROJECTIONIST WITH EXPERIENCE in handling Simplex, Powers and Mottograph wants a position with a manager who requires the best. Up to date in optics and maintain equipment in first-class repair. Steady and dependable. Best references. Nonunion. Can join immediately. State all in first letter. M. C. VARNIER, Nevada, Missouri. sep29

PROJECTIONIST — CAN HANDLE ANY equipment. Make own repairs. Reliable. Get best screen results. Best reference. Eight years' practical experience. A letter appreciated. E. C. BEAL, 427 S. 8th St., Evansville, Indiana. sep29

RELIABLE MOVIE OPERATOR — SEVEN years' experience Powers or Simplex Machine and also Black Face Comedian, wishes position Operator or Blackface. Good disposition. Willing to work both projection and comedian. Prefer small road show or theater in small town. Write; state all in first letter. LUTHER E. TURNER, Cimarron, Colo. sep29

AT LIBERTY—Operator, for immediate connection with manager who demands good repair work, cleanliness and perfect projection. All makes. 13 years' experience. Married, reliable, no habits. Preferably Iowa, Illinois, Michigan. Address RAY CLIFFE, care Billboard, Cincinnati, Ohio. sep29

AT LIBERTY MISCELLANEOUS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

YOUNG MAN DESIRES TO ASSIST IN BOX-office on Sundays and evenings. Address BASKOBALL CO., 51 East 10th St., New York.

AT LIBERTY MUSICIANS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

A-1 Cellist at Liberty Sept. 18. Just finished eight months' engagement with 14-piece orchestra and thoroughly competent A. F. of M. Address C-BOX 70, care Billboard Pub. Co., Cincinnati, Ohio.

A-1 Cellist—Experienced All lines. Prefer hotel or theatre. 1946 Irving St., N. W., Washington, D. C.

A-1 Clarinetist—Use One Clarinet. Pictures or vaudeville. No grind wanted. OPRIF, Billboard, Cincinnati. sep29

A-1 Drummer at Liberty on Account of house being on unfair list. Experienced all lines. Prefer high-class vaudeville house. Tympani, bells and full line of traps. Union. DRUMMER, 331 Park Ave., Lexington, Kentucky.

A-1 Drummer—Union. Sight reader. Experienced vaudeville and pictures. Permanent location. West only. Bells and full line traps. Will buy anything that may add effectiveness to orchestra. Address DRUMMER, 720 North Burland, Oklahoma City, Okla. sep29

A-1 Drummer—Vaudeville or pictures. Have and play tympani, Parsifal bells, marimba-xylophone and traps. Played last 3 years big Keith house; just closed season as xylophone soloist. Play fill-in parts on marimba. Young, union and satisfaction guaranteed. C-BOX 102, Billboard, Cincinnati.

A-1 Flutist—Competent, Experienced band and orchestra. Union. JOSEPH WINSTON, 1543 Leland Ave., Bronx, New York City.

A-1 Lady Saxophonist—Playing cello parts (bass clef), using C-Melody Saxophone. Extra good sight reader. Can go anywhere. At Liberty on two weeks' notice. MISS C. PATTEN, Tulsa Hotel, Tulsa, Okla.

A-1 Trombonist—Union. Experienced vaudeville and pictures. Best references. Steady position considered only. TROMBONIST, 208 So. Main St., Janesville, Wisconsin. oct13

A-1 Trumpet—Union. Wants first-class engagement high-class picture or vaudeville theatre. WALTER SCHOFIELD, Burlington, Iowa.

A-1 Violinist and Pianist at Liberty September 10 for first-class picture house or winter resort. Large library of standard, classical and popular music. Young and reliable. Can furnish other musicians if desired. Address LEADER, Box 235, Orangeburg, S. C. sep29

A-1 Violinist, Doubling Banjo, wishes connection with high-class orchestra. Ability and experienced in all lines of work. No misrepresentation. Address 174 Walnut St., Lexington, Kentucky. sep22

A-1 Violinist-Leader (Vaudeville, pictures) at Liberty. VIOLINIST, 508 Ben Hur Ave., Knoxville, Tennessee.

At Liberty—A-1 Clarinetist. Experienced, transpose. Use 1/2 clarinet only. Can come immediately. ROX LOBRAICO, 7 Mary St., Auburn, New York.

**A-1 Violinist at Liberty**—  
and capable musician. Long experience in theatre work. Can play as soloist, first class or side man. Age, 27. Union. State particulars in first letter. **VIOLINIST**, 1511 Ursula Ave., Laredo, Texas. sep22

**A-1 Violinist, Leader, and Pianist**—  
and desire permanent positions with first-class picture theatre. Experienced, reliable. Library, union. Address **C-BOX 14**, Billboard, Cincinnati. sep22

**A-1 Violinist-Leader (Vaudeville or pictures) at liberty**. Address **VIOLINIST**, 508 Ben Hur Ave., Knoxville, Tenn. sep22

**At Liberty—A-1 Flute and Piccolo**—  
double Tenor Banjo, Union. **ED MORAN**, 1001 1/2 Charlotte, North Carolina. sep24

**At Liberty—A-1 Trio. Violin, Cello, Piano**. We double on Saxophone and Drums. First-class musicians for pictures and hotel. Pianist is Pipe Organist. Excellent music library. No misrepresentation. Good appearance. **J. HILBER**, 107 Maryland Ave., Washington, District of Columbia. sep22

**At Liberty—A-1 Theatre**—  
Trumpet. Experience in all lines. Young and reliable. **MIKE MANCINI**, 61 Canal St., Waterbury, Connecticut. sep22

**At Liberty After October 1**—  
Cornet, Trombone, Alto Sax., doubling Soprano. Good instruments and tuxedos. Union. All three sight readers and improvisers. Can also furnish A-1 Piano Man. Don't wire; write. Address **MUSICIANS**, Box 1284, Aberdeen, South Dakota. sep22

**At Liberty—Banjo Player and Drummer**. Recently returned from a tour of China, Japan and the Philippine Islands. 22 years' old, lux., union and congenial. Four years' experience. With last band year and one-half. Banjo plays four string harmony, or lead in chorals. Sings lead, tenor and baritone. Drummer fast, good personality and can read. Can furnish Alto Sax, doubling Clarinet, Piano and Trumpet. Write or wire. **EDW. A. SIMPKINS**, Fairbury, Nebraska. sep22

**At Liberty—Dance Drummer**. Full line of traps. Young, tuxedo, union. Lease or travel. **JOHN CHANDLER**, 1614 South D St., Elwood, Indiana. sep22

**At Liberty—Dance Trombonist**. Would like to join fast dance orchestra. Experience in dance work. Young. State salary when answering. Address **GORGE DICKSON**, Tampa, Florida. sep22

**At Liberty—Dance Trombonist**. Would like to join good five or six-piece Dance Orchestra. Young, single. State salary. Address **GORGE DICKSON**, Tampa, Florida. sep22

**At Liberty—First-Class Cello and Bass**. Experienced in pictures, vaudeville and concert work. Only joint position considered. Address **BOX 117**, Station A, Chattanooga, Tennessee. sep22

**At Liberty for Winter Engagement** in the South. A-1 reliable 10th Bass Player. **MAURICE SMITH**, Willard, O. sep22

**At Liberty—Organist of Exceptional Ability**. Ten years' picture experience. Fine pictures, thoroughly familiar with all makes organs. Address **ORGANIST**, 493 Seventh Ave., Peoria, Illinois. sep22

**At Liberty—Pianist, Cornetist and Drummer**. Play both hot and straight. Pianist arranger, drummer singer. All three single. Desire locate with real dance outfit. Go anywhere. Sight read and fake. Experience plenty. All under twenty five years. Wire or write. Can join immediately. Address **C-BOX 109**, care Billboard, Cincinnati. sep22

**At Liberty—Reliable Organist**. Good. Experienced, cue pictures, read and improvise. Best references. Union. Must be good organ. State hours and best salary. Address **P. O. BOX 906**, Louisville, Kentucky. sep22

**At Liberty—String Bass. Experienced**. Would like to play with first-class theatre orchestra. Picture theatre preferred. Wire or write. Address **WILLARD J. MARCKS**, 11 South 7th St., Kansas, Pa. sep22

**At Liberty—Tenor Banjoist**. After Sept. 23. Experienced and reliable. Location preferred. Union. **H. MOHLENKAMP**, 1986 Maple St., Louisville, Kentucky. sep22

**At Liberty—Trumpet. Experienced** theatre man. Some city in the South. Also play a little Piano. Many years vaudeville and burlesque. State hours. **G. R. GUYMON**, Gen. Del., Parkersburg, West Virginia. sep22

**At Liberty—Union Dance Cello, Saxophone, double Soprano**. Young, sober, read, fake, transpose and memorize. Good tone. Wire or write full particulars. **BOB TURNER**, 4815 So. Indiana Ave., Oklahoma City, Okla. sep22

**At Liberty—I Play Guitar, Musical Saw, Ukulele**, also am A-1 Fancy Trick Hoop Spinner. **SAILOR BLANDY**, Estery, Pa. sep22

**Clarinetist at Liberty—Experienced** theatre man. Union. Vaudeville or combination house preferred. Absolutely competent and reliable. Address **E. P. WHITCOMB**, Gen. Del., Nat. Sanatorium, Johnson City, Tenn. sep22

**Cornet and Trombone—Both** experienced in first-class houses. Vaudeville or pictures. Both married. Steady. **BOX 146**, Ruxton, North Dakota. sep22

**Dance Drummer—Available at once** for dance orchestra playing good territory with a reputation. Prefer dance orchestra playing vaudeville time or winter resort. Union. Experienced, reliable, young, neat appearance, tuxedo. Travel or locate. Mail and wires answered promptly. **H. H. RANKIN**, 103 8th Ave., West, Cedar Rapids, Iowa. sep22

**Dance Violinist—Desires change**, now playing at one of leading hotels in Philadelphia. Must give two weeks' notice. No faker. Can read and memorize. Address **C-BOX 99**, care Billboard, Cincinnati, Ohio. sep22

**Drummer Open for Immediate engagement**. Tympani, drums, marimba and xylophone. Join on short. **DRUMMER**, 711 24th Ave., Meriden, Mississippi. sep22

**Flutist at Liberty—Union**. Prefer orchestra in picture theatre. Member of A. F. of M. Address **FLUTIST JOHN POSA**, 611 Belmont Ave., Chicago, Illinois. sep22

**Flutist—Theatre, Dance Orchestra or band**. Over fifteen years' experience. Member A. F. of M. **HERBERT B. SHERMAN**, Box 30, Norfolk, Nebraska. sep22

**Organist at Liberty—Seven years' experience**. Young man, reliable, union, cue pictures correctly. Large library. Good organ essential. Go anywhere. Address **ORGANIST**, 515 Y St., Kane, Pa. sep22

**Organist (Young Lady) of Exceptional ability** desires to connect with reliable theatre. Cue pictures artistically. Large library. Eight years' experience best houses. Good organ and salary essential. Address **C-BOX 97**, care Billboard, Cincinnati. sep22

**Pianist-Organist—Well Experienced** vaudeville **SUSSANE REIMAND**, care of Billboard, New York City. sep22

**Saxophonist, Doubling Piano**. Accordion, Soprano Sax. and Bass Clarinet get good tone and read on all instruments. Have been with the very best in New York, including a recording combination. Age, 24. Ten years' dance experience. Can play any style, know my instruments thoroughly and cannot consider anything but a satisfactory engagement of the highest caliber. Write, stating proposition explicitly. Address **C-BOX 106**, care Billboard, Cincinnati. sep22

**Theatre Drummer—Experienced** vaudeville and pictures. Drums, tympanics and full line of traps. Desires to locate, Middle West preferred. Can come now. State all. **M. H. BRONSON**, 119 No. 10th St., St. Joseph, Missouri. sep22

**Violinist at Liberty—Union**. Wish position in first class picture house as leader or solo. Years' experience in New York. Pupil of Theodore Spiering. **EVAN SWARTZ**, 2861 Arch St., Philadelphia, Pa. sep22

**Violinist Leader—All Lines**. Large library. Pictures cued. Union. **VIOLINIST**, 615 South Main, Centerville, Iowa. sep22

**Violinist Leader Desires Position** with first-class theatre or hotel. Have large up-to-date library, experienced all lines and references. Guarantee satisfaction. Address **BOX 265**, Lexington, Ky. sep22

**A-1 VIOLINIST LEADER—COMPETENT AND reliable**. Experienced in all lines. Good library. Union. Address **MUSICIAN**, 325 Cleveland Ave., S. Canton, Ohio. sep22

**ALTO SAXOPHONE—THEATRE PREFERRED**. Experienced and reliable. A. W. **BROWNLOW**, Gen. Del., Hoboken, New Jersey. sep22

**AT LIBERTY—A-1 BARTOLA PLAYER-ORGANIST**. Union. Available at once. Five years' experience. Address **C. JOHNSON**, 1805 11th Ave., So., Minneapolis, Minnesota. sep22

**AT LIBERTY—A-1 SAXOPHONIST, USING Alto, Soprano, Tenor**. Considerable experience with some of the best orchestras of the North. Have very good tone and technique, reading arrangement and improvising. Young and A. F. of M. State best salary when answering. **ARLAND HOWARD**, 182 W. Marion Ave., Youngstown, Ohio. sep22

**AT LIBERTY—DANCE DRUMMER, GOOD Singer and Entertainer**. Good tempo and soft, snappy rhythm. Vaudeville experience. **TOMMY BUSH**, General Delivery, Cheyenne, Wyoming. sep22

**AT LIBERTY—HOT TRUMPETER, READ** rhythm, fake, all mute efforts as on record, or anything required in red-hot jazz band. If you have a permanent engagement wire or write your best. 7 to 12 piece orchestra preferred. **C. A. GOFF**, 345 14th Ave., S. W., Aberdeen, South Dakota. sep22

**AT LIBERTY—VIOLIN LEADER, VAUDEVILLE, pictures**. \$1,000 library. Three seasons at Orpheum Theatre. References. **NORVAL MASSEY**, 4984 Maplewood Ave., Detroit, Michigan. sep22

**AT LIBERTY—VIOLINIST, AGE 21, ABSOLUTELY reliable and sober**. Dance orchestra experience, good bass harmony, slight singer. Locate or travel with any reliable organization. Would consider light labor, music as side line. State all in first letter. **JOHN RODDA**, Route 2, Withee, Wisconsin. sep22

**BANDMASTER, TEACHER OF ALL WIND instruments**, wishes position with school, factory or municipal band. Conservatory man and thoroughly experienced. Address **M. S.**, care Billboard, Cincinnati, Ohio. sep22

**BANJOIST—EXPERIENCED DANCE MAN TO join live orchestra**. Union. Age, 23; single, good appearance and personality. Pleading singer. Address "BANJOIST", 1158 26th Ave., Milwaukee, Wisconsin. sep22

**C MELODY SAXOPHONIST WHO DOUBLES Drums, Xylophones and Bells** wants work for winter. Do not have my own drum outfit. Nonunion; have tuxedo; young and reliable. Go anywhere. State salary by wire or letter. Can come quick. **B. B. BAILEY**, Pierre, S. D. oct27

**CLARINETIST, UNION, WISHES POSITION** with first-class organization. Theatre or symphony orchestra preferred. Address **M. S.**, care Billboard, Cincinnati, Ohio. sep22

**CLARINETIST—WELL EXPERIENCED**, wishes theatre position. Week's notice required. **C-BOX 75**, care Billboard, Cincinnati. sep22

**EXPERIENCED TRUMPET PLAYER FOR vaudeville, pictures and good dance orchestra**. Age, 26; union. Address **TRUMPET**, 5 Oceanic Walk, Coney Island, New York. sep22

**GIRL CORNETIST, ALSO CELLIST, DOUBLING Banjo, Hotel work**. **GRACE SIMPSON**, Gen. Del., New Haven, Connecticut. sep22

**VIOLIN BARITONE, PARTS OR SPECIALties** at liberty account show closing. Reliable and experienced. Have no band instrument. Responsible outfits out for long season. State salary and full particulars first. Ticket. **C-BOX 105**, care Billboard, Cincinnati. sep22

**VIOLINIST AT LIBERTY—BANDMASTER for Unpaid steamships**. 7 years' experience. Best picture and vaudeville houses of London, England. Thorough knowledge standard works. Schirmer, Fischer, etc. First or second violin. Anywhere to reliable house. English. Age 22 years. **G. J. LEIGH**, care Mr. Richel, 170 E. 118th St., New York. sep22

**VIOLINIST—DESIRES GOOD ORCHESTRA position**. Eastern or Northern States. Experienced all lines. Eight years' teaching. State population, salary. **EARLIN CLAUSER**, Washington, D. C. sep22

**VIOLINIST (LEADER) AND PIANIST—BOTH union and experienced**. Pictures cued and played artistically. Extensive library. References. Will go anywhere. Address **ZIEGLER**, 1910 N. Kedzie Ave., Chicago, Illinois. sep22

**AT LIBERTY—Violin-Leader**. Large library. Experienced in all lines. Twenty-eight years old. Married. Union. references. Address **613 So. 1st Ave.**, Sioux Falls, South Dakota. sep22

**CALL**

At the instance of the Showmen now supporting the

**Legislative Committee**

The Billboard herewith issues a call for a

**Convention of Outdoor Showmen**

to be held at the Sherman House,

**CHICAGO, DECEMBER 3 AND 4**

The object of the meeting will be to discuss ways and means of strengthening the Legislative Committee and clothing it with greater powers and authority.

NOTE—The annual meeting of the National Association of Amusement Park Managers occurs December 5, 6, 7 and 8. The meeting of the International Association of Fairs and Expositions occurs December 5, 6 and 7. Showmen desiring reservations will please write W. D. HILDRETH, Manager of the Chicago Offices of The Billboard.

**J. B. Briola, Cellist, at Liberty**. Experienced in all branches. A. F. of M. No. 1619 Omaha Ave., Norfolk, Va. sep22

**Jazzy Jack, the Comedy Jazz Drummer**, who makes 'em laugh, wishes permanent engagement in stock, or anything good considered. **JACK STEGALL**, Collins, N. Y. sep22

**Leader-Violinist at Liberty**—  
Long experience in vaudeville and fit the picture. Good library. A. F. of M. References given. Address **VIOLINIST**, Woodward House, 10 Pearl St., Lynn, Massachusetts. sep22

**Theatre Trombone—Absolute-ly dependable**. Union. Fourteen years' experience. State particulars fully. **BOX 370**, Danville, Illinois. sep22

**Trombonist—Read at Sight, transpose, improvise**. Years of dance experience. Age, 25. Neat appearance. Answer all letters. **M. L. DUMONT**, 98 Walnut St., Lewiston, Maine. sep22

**Orchestra Conductor at Liberty**. Violin soloist, competent, experienced, lead any kind of show. Steady engagement only. Union. **SOUZANY**, care Billboard, Chicago. sep22

**Organist—Artistic Moving Picture accompanist**. Large library. Consistent worker. Not much jazz. Prefer South-west. Join on wire. **LOUIS CULLING**, Kirkwood, Missouri. sep22

**Trombone—A-1. Union. 28 years' experience**. Pictures and vaudeville. Other steady position. **LEO CRONK**, Hotel Victor, Harrisburg, Pennsylvania. sep22

**Trombone at Liberty on Account of strike conditions**. Experienced in vaudeville and pictures. Union. Consider permanent engagement only. 920 Aurora Ave., Lexington, Kentucky. sep22

**Union Drummer—Age, 27. Experience** theatre, dance, playing xylophones, bells, tympani. Wants to settle South or West. **FIELDS**, care Billboard, New York. sep22

**Violin and Piano—Man and wife**. Experienced library. Vaude., tabs, or combination. Go anywhere; South preferred. **G. L. SLOVER**, Gen. Del., Dayton, Ohio. sep22

**Violin-Leader at Liberty for vaudeville and pictures**. Experienced and capable. Prefer first-class vaudeville house. Will go anywhere. Union. **VIOLINIST**, 565 Downer Ave., Milwaukee, Wisconsin. sep22

**Violinist (Good Library) and Clarinetist at liberty**. Theatre or hotel. Experienced. **PAUL WOLF**, 250 E. 74th St., New York City. sep22

**Violinist Leader—Large Library; pictures specialty; years' experience; general business; union**. Come immediately for permanent. **VIOLINIST**, 2832 Castro, Los Angeles, California. sep22

NOTE—Count All Words, Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

(Continued on Page 68)

1 SAX-CLARINETIST desires connection with reliable dance orchestra. Read, improvise and get on in tune. Play legitimate and feature Dixie and jazz band style Clarinet. Now using C Sax. and reading treble clef; cello and Bb parts. Also play Turkish Musette or Oriental numbers. Young and plenty of pep. Several years in vaudeville. State length of contract and salary limit for feature man. Prefer location. Must give week's notice here. E. C., 12 Deary St., East End, Pittsburg, Pa.

T LIBERTY—A-1 Trumpet, Cornetist for Vaudeville and Picture Show. All-round and Concert Orchestra. Union. Address: TRUMPETIST, 172 East 5th St., New York City, N. Y.

T LIBERTY—Tenor Banjoist. Can double Drums. Am 19, energetic, nice looking and of a family of high standards. Fake, memorize, read, but not at sight. Prefer clean Southern dance orchestra. Write ANJOIST, 326 Grand Ave., Jackson, Tennessee.

DRUMMER, Tympani, Bells, Xylophone. ANTLER HOTEL, Louisville, Kentucky.

EXPERIENCED CLARINETIST wants to locate. Neat and reliable. Will work on side at any line, but prefer evening. Age, 25. Best of references. ALBERT TORKELOSON, Orchestra Leader, Milton, N. D. sep22

ORGANIST, eight years' experience playing first-class pictures in the best houses, desires change. High-class musician with excellent library, developed ability to accurately synchronize every situation in the picture. Able to please the most critical. Age, 27; married, reliable and efficient. Union. Two years last position. Have played three-manual Moller, Hope-Jones, Holst Modern Handie any make. Good salary, organ and permanent position essential. Must give present employers two weeks' notice. Please state particulars. All answered. C-BOX 47, care Billboard, Cincinnati.

VIOLINIST, exceptional; age, 30; experienced theatre, concert, dance; union. Location desired. Fine, big tone. Red hot, etc. Double Alto Sax. BOX 8182, care Billboard, Cincinnati.

AT LIBERTY PARKS AND FAIRS

30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Dog and Pony Act: 3 ponies, 5 dogs and one monk. Fine stock and beautiful props. Open for fairs, indoor circus, celebrations. Write or wire. FRANK F. SMITH, Mt. Vernon, Indiana.

At Liberty for Flying Act—Leaper or Catcher. RAY DOVER, 815 Wall Ave., Cambridge, Ohio.

Balloon Ascensions Furnished for parks, fairs and celebrations. Lady or gent as conductor. For terms and open time address EROF. J. A. PARK, 796 Highland Ave., Carnegie, Pennsylvania. sep22

Rue and Laura Enos—Two acts. Contortion, acrobatic and monkey trapeze. Permanent address, E. No. 1, Box 953, Oakland, California. sep29

Sensational Big Money-Getting Attraction. Two hours of Mystery and Sensational Feats in open air. Tornado, the Magician, the first modern open-air magic show. Monster searchlights and mammoth loud-speaking telephones are carried. Correspondence invited from ball parks, fairs and grand stand owners for 1924 season. DAVID C. DUNNICA, 1250 Birch St., Los Angeles, California.

Sensational Parachute Drops from airplanes and airplane stunts. Now hooking. Would join reliable flying circus or aviator having own plane. GLEN DE RUE, 201 N. Adams, Marion, Ind., sep22

The Original Rube Perkins! Enough said. Lady and gentleman. Two extra strong feature circus acts, slack wire and light and heavy chin balancing. Wire or write RUBE PERKINS, Holton, Kansas. sep22

Williams the Human Fly and Aviator Avang (Flying a Curtiss Jenny Aeroplane). Wing walking and two platform acts. One hundred dollars a day. Satisfaction guaranteed. Address, care Billboard, Cincinnati. oct6

Yes, We Have No Bananas; But we have a thrilling, sensational high diving act that would make Barney Google pop-eyed. Now, Mr. Secy., why not get down to brass tacks and book an act that will leave your patrons and you with a feeling that you got your money's worth? We have the very latest in high net diving, an act that pleases both young and old, featuring Capt. Ed and Daredevil "Bob" in their sensational and comical net dive. WANNAMAKER BROS., 1338 W. North St., Indianapolis, Indiana.

DRALICK AND DE ONZO—WORLD RENOWNED roller skaters, cyclists and barrel jumpers. A feature attraction for any fair, celebration or indoor circus. Act runs 20 minutes or longer. Wire or write. Care Billboard, Cincinnati, Ohio. sep22

AT LIBERTY—Johnson's Colored Plantation Jubilee Entertainers and Comedians. Music, singing, talking and dancing. No free act will go any better. White acts: Hybrid Birds, Striped Frogs, Hand-balancers; Clark's Bag Punchers. Address WEBER THEATRICAL AGENCY, Times Bldg., St. Louis, Missouri. oct6

GAYLOR BROS.—Four Free Acta Fairs, Celebrations, Two Acrobatic Frogs, European Hand-Head Balancers, Chinese Novelty Equilibrist. Comedy Clown and Dog. 3906 17th St., Detroit, Mich. dec29

GEYER AND MARIE—Two Feature Free Acts, embracing sensational Pyramid Building, Rolling Globe, Contortion, Educated Dog, High-Diving Monkey. Address BOX 850, Dayton, Ohio. oct13

THE LA CROIX (Lady and Gentleman)—Our three different complete acts, Trapeze and Balancing Acts, etc. for Fall Festivals, Home Comings, etc. Prices reasonable. Bund furnished. 1304 Walton Ave., Ft. Wayne, Indiana. oct13

AT LIBERTY PIANO PLAYERS

30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

A-1 Pianist at Liberty—Experience vaudeville, pictures. Orchestra only. CHAS. GALLAGHER, Empress Theatre, Decatur, Illinois.

A-1 Pianist Desires Position in picture house orchestra. Only first-class work considered. Address: C-BOX 103, care Billboard, Cincinnati, Ohio.

At Liberty at Present—Jazz Pianist. Good. Go anywhere. MR. PIANIST, 2614 N. 10th St., St. Louis, Missouri.

At Liberty—A-1 Piano Leader for vaudeville and pictures. Nineteen years' experience. Also play organ. Married and reliable. Union man good standing. Address EDW. J. ROBARGE, 39 Clarke St., Holyoke, Massachusetts. x

At Liberty—Orchestra Pianist. Experienced, young, union. Pictures preferred. Location only. PAUL McHENRY, 426 Washington St., Paducah, Kentucky. sep29

At Liberty—Pianist. Union. Picture Experience. Orchestra or alone. References. Address NEWTON CHURCHILL, 96 Chestnut St., Florence, Mass. sep29

AT LIBERTY—3 People Man, over 40, fair Straight, Comedian, Piano and Organ. Young, good looking and talented Sister Team. Oldest over 20. A-1 Sourette, able to handle anything east for. Youngest, 17, A-1 Redhead (Male) Silly Kid. Both girls have large number single and double Singing and Dancing Specialties. Beautiful wardrobe. Have folding organ, scenery and new Ford top truck. All change for week or longer. Open for any proposition from reliable managers only. NORTH TRIO, Newark, Del.

PIANIST, orchestra, A-1, young. Hotel, theatre, dance. Have tuxedo. Union. Experienced. State heat salary. Ticket if far. Steady. BOX 6182, care Billboard, Cincinnati.

REAL DANCE PIANIST AT LIBERTY—Read at sight, fake, transpose, improvise and memorize everything. Best of dance tempo. Neat appearance, personality and strictly temperance. Will go anywhere. Union. Tuxedo. Wire or write, stating your highest. Please do not misrepresent. J. RUSSELL CUSTARD, 1315 Linden St., Scranton, Pennsylvania.

AT LIBERTY SINGERS

30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty After September 24, "Omar Four". Irresistible solo and harmony male quartette full of character specialties and ballad songs. 100% in every respect. Three double instruments. Speak light lines. Only first-class props considered. References and photos. Tuxedo. State all. W. E. BLACKWELL, Lebanon, Indiana. sep22

Hans Mendorf, Tenor, at Liberty Oct. 20. Like to hear from good quartette, trio, double or tabloid. Address 5th Inf. Band, Camp Devens, Massachusetts. oct6

MACON NOTORIETY

THE current number of The Literary Digest has some unpleasant things to say about what has been happening in Georgia, and especially in and about Macon, and the unfortunate thing about it is that much of what is said is true. However, one who is familiar with the better forces at work in Macon and is acquainted with the best people who live here, can hardly understand the point of view of those who know us principally by the reputation that our lyceum and night riders have been making for us. We must seem to outsiders as not only lawless, but as barbarous. Since the devil has such a genius for publicity, and the forces making for righteousness and goodness such habits of humility, it is not strange that the dark things appear out of proportion. And this fact explains in a large measure why people tend to distrust, fear and hate each other. When we come to know foreigners and find beneath their mask of languages and customs human hearts as warm as our own, and human reason as sane and kindly disposed as our own, we realize how blind have been our judgments and how unfounded have been our prejudices. Still, the outside world has such a good case against Macon that there should be no complaint on our part, but a serious, united effort to deserve a better name. One of the pronounced faults even of our best people has been a tendency to enjoy good society and to keep too much aloof from the common life and the common lot. We are not only individuals, but we are members of a social body, and when any part of this body is allowed to go had the whole body suffers not only in reputation, but in moral health. Happily, the civic organizations and forces of betterment in the city are getting together in an effort to suppress lawlessness and to bring about a sense of keener civic responsibility. As one of Lloyd George's secretaries recently remarked at the American Institute of Politics, the moral forces are the only forces that are justified by history and the only forces that succeed when viewed in the large perspective of history. And anyone with no more than a Macon observation has the material at hand to recognize that whenever the better people unite to end any outrage against decency or to bring about any desirable achievement, they easily have the power to do it. The trouble is the devil works so nearly all the time and only encounters a solid, effective opposition on the part of the best people when things get very bad. Eternal vigilance would make and keep good government and decency in the ascendancy all the time. —MACON (GA.) TELEGRAPH.

At Liberty — Pianist. Will book theater, hotel or winter resort engagement. Experienced all lines. Only first-class position considered. Address MISS BERGNER, 1501 Kemble St., Utica, New York. sep22

At Liberty — Piano Player. First-class musician. Experienced all lines. A-1 appearance. Excellent references. Last engagement, Hotel Alshire, Spring Lake, N. J. FRANK SMITH, care Mitchell, Far Hills, New Jersey.

At Liberty—Red-Hot Pianist, for high-class dance orchestra, also musical comedy or repertoire. Union, reliable, young and neat appearance. L. D. RACE, 1526A Lyon St., Hannibal, Missouri.

Piano Leader, A. F. M., Ten years' experience. Keith vaudeville, pictures and concert. Would like to hear from reliable firm who needs a competent and reliable piano leader. Complete library. References. Only permanent and first-class engagement considered. Please do not misrepresent. State salary. Wire or write. LEADER, 301 North Butler, Lansing, Michigan.

Picture Pianist at Liberty—Experience, union, reference, cue exactly. D. D. BARTLEY, Clinton, Illinois.

JUVENILE, Light Comedy, Lead or Tenor in quartette. Work bits and lead numbers. Age, 24; weight, 160; height, 5 ft., 9 in. Will join musical comedy, burlesque, tab. or vaudeville act. Salary, \$30. Address JOHNNIE MORGAN, care Strand Theatre, Charleston, West Virginia.

AT LIBERTY VAUDEVILLE ARTISTS 30 WORD, CASH (First Line Large Black Type) 20 WORD, CASH (First Line and Name Black Type) 10 WORD, CASH (Small Type) (No Ad Less Than 25c) Figure at One Rate Only—See Note Below.

At Liberty—Frank G. Kreis, straight or black-face comedy, for medicine, minstrel or musical comedy tabs. Sing good baritone and yodel. Sober, reliable, experienced. Address 151 Broad St., Waverly, N. Y.

At Liberty—Med. Show Comedian. Change ten nights. State limit quick. R. HARRIS, Barberton, Ohio.

Classy Character Female Impersonator, playing high-class vaudeville. Only high-class theatres played. EMIL WALTER, Gen. Del., Louisville, Kentucky.

Experienced Tight-Wire Walker. KAY, care Billboard, New York.

Lady Whistler, Soloist, Wishes winter engagement. Hotel or cafe preferred. Any first-class proposition considered. Write fully. Address VIOLA L. TURGEAU, 2110 St. Philip St., New Orleans, Louisiana. sep29

Young Man, 26, Would Like to join recognized vaudeville act or musical comedy. Some experience Hebrew comic or blackface. Go anywhere. Join at once. Need ticket. Wire or write. WM. A. TAYLOR, Box 123, Ocean Grove, New Jersey.

AT LIBERTY—SPECIALTY SINGING. DANCING Act. Experienced artist. Stage ten years. Classy costumes. Join, wire, write. M.L.E. ROSETTE, care Kruse, 201 W. 81st, New York. Phone, BK570 Riverside.

FOR PARTS, SPECIALTIES, VIOLIN OR Baritone doubling. Responsible rep. or one-nighters. State salary and full in first for long season. Ticket. Address C-BOX 105, care of Billboard, Cincinnati.

SPECIALTY DANCER—HARD AND SOFT show. A-1. 1 Black-Face Comedian or Straight vaudeville act. Reliable. CHAS. F. HOWARD, Billboard, Cincinnati.

AT LIBERTY—Want experience in vaudeville. Good singer, jolly, dandy talker. Weight 143; height, 6 ft., 1 inch. Want to hear from vaudeville manager at once. Will join at once. JOHN O. SOCKLEBEE, 803 So Elm St., Marshall, Illinois. sep22

REFINED FEMALE IMPERSONATOR, Dancer and Singer, wants to hear from reliable managers HAROLD WESTCOTT, 63 Morris St., Everett, Mass.

CLASSIFIED COMMERCIAL ADVERTISEMENTS

ACTS, SONGS AND PARODIES 40 WORD, CASH. NO ADV. LESS THAN 25c. 60 WORD, CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Acts Written. Terms for stamp. E. L. GAMBLE, Playwright, East Liverpool, Ohio.

Comedians! Grab This Book! "Happy Howls" is positively packed with real, knockout wows. 32 pages, sure-fire stuff only 25c. TREND PUBLISHING COMPANY, 5 East Twelfth St., New York. sep29

J. C. Bradley, Writer of Exclusive Vaudeville Material, 110 King St., New York. sep22

New Tab. Bits Collection, \$5. E. L. GAMBLE, Playwright, East Liverpool, Ohio.

Plays, Minstrels, Musical Comedies, Monologues, Songs, Pageants, etc. for amateur theatricals. New catalogue, four cents. BANNER, Box 627, San Francisco, California. sep22

Special Songs Spell Success for Singers! Put punch in your performance. You can stop the show with Ayers' Acts. Terms for stamp. LEN AYERS, Fitzsimons, Colorado. sep22

Special This Issue Only—\$100 exclusive material for a song—Monologues, any dialect, \$2.00; Stamp Speeches, \$2.00; Male and Female Acts, \$10.00; Two-Man Acts, \$10.00; Sketches, comedy or dramatic, \$15.00; exclusive Comedy Songs, \$15.00. LEWIS & BELMONT, Box 189, Times Square Station, New York City.

Writing Exclusive, Original Acts, Sketches, Monologs, Special Songs. Reasonable. J. C. BRADLEY, 110 King St., New York. sep22

38 Screaming Acts, Monologs, Parodies, \$1.50. Complete minstrel show, \$5. Gigantic Vaudeville Collection, \$3. Acts written. Terms for stamp. E. L. GAMBLE, Playwright, East Liverpool, Ohio.

BOOK AND ROYALTY PLAYS—Send stamp for list Complete stock of Book Plays. Hundreds of Royalty Plays. Best People. A. MILO BENNETT, Manager Bennett's Dramatic Exchange, Randolph and Dearborn Sts., Chicago, Illinois. sep29

FRANK HARDING, Music Printer and Publisher. Harding's Music House (Established 1860). Samples and catalogs free. FRANK HARDING, 254 E. 22d St., New York. oct13

10 ALL DIFFERENT VAUDEVILLE ACTS and Monologues, 50c; New Joke Book, 25c; 100 different Comic and Dramatic Recitations, 25c; New Make-up Book, 15c; or send \$1 for all, including 150 Parodies on popular songs. Catalog free. A. E. HEIM, 3318 North Ave., Milwaukee, Wisconsin. oct6

JUST OUT—"Listen to This", snappy monologue, current topics, 25c. HANNETT PLAYS, Box 627, San Francisco, California. sep22

MUSIC ARRANGED (any instrumentation), auto-graphed. THOMAS R. CONFARRE, Witmark's, 6 F.rick Bldg., Chicago.

REPERTOIRE MANAGERS—One of the best Farce-Comedies ever written, The Wishing Bone. Last 4 and 8, but can be done by 2 and 2 if necessary. Can be leased for one year for \$10.00. HOOSIER PLAY COMPANY, 204 Fair Bldg., Indianapolis, Ind. sep22

10 TO 100 NEAT COPIES of your song made by mimeograph. Cheap. SOUTHERN MUSIC CITY SHOP, 503-B Motre Ave., Montgomery, Alabama. oct6

AGENTS AND SOLICITORS WANTED 50 WORD, CASH. NO ADV. LESS THAN 25c. 70 WORD, CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Agents—If You Want Brand-new patented article, 25-cent seller, needed in every home, \$40 per cent profit, write SNEDDON MFG. CO., 10 W. Illinois, Chicago.

NOTE—Count All Words, Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

A \$31.00 Profit—Cost \$1.50— Complete Gold Monogramming Outfit. Transferred instantly, automobiles, trunks. New metallic window letters. Experience unnecessary. Free samples. NOLIFE (D) MONOGRAM CORPORATION, Hartford, Conn. sep22

Agents-Advertisers—Your 25- Word Ad in 51 magazines, \$2.00. Excellent circulation. Get our free booklet. Other combination. AUTO-CITY ADVERTISING AGENCY, 275 Gladstone, Detroit.

Agents—Booming Industry. Handle Dehydrated Vegetables. Write at once for territory. NORTHWESTERN DISTRIBUTING CO., 436 W. 9th St., Cincinnati, Ohio.

Agents—Jamaica Ginger Extract. Premier Juice. Also Vanilla and Lemon Extracts, absolutely pure. HARGRAVE, COLUMBIA EXTRACTS, 18 Columbia Heights, Brooklyn, New York. sep29

Agents, Salesmen—\$10 to \$15 daily selling our wonderful line of Neckwear. Latest New York designs. Send for proposition or mail \$1 for three high-grade samples. ROBERT D. GOLDMAN SALES CO., 230 McKibben St., Brooklyn, New York.

Agents—Sell Patch-Rite. Big profits. Saves time mending hosiery, fabrics, rubber goods, etc. Will wash and iron. PATCH RITE DISTRIBUTING CO., McKeesport, Pennsylvania.

Agents—\$4.25 Profit on Every Sale of Nibco Service Set. Needed in every home and building. Get particulars quick. A. L. SILVER-CHAMBERLIN COMPANY, Clayton, New Jersey. x

Big Money in Emblem Goods—\$25 daily easy. Wall and Auto Emblems, Belts, Buckles, Billboards, Cigarette Cases, Jewelry. Sells on sight. Sales guaranteed. Get free sample and cash bonus plan. KIER EMBLEM CO., 129 BUREAU, Como Bldg., Chicago.

Big, Steady Income. No Investment. Protected territory. Sell Harper's ten-use brush set. Sweeps, scrubs, washes windows, cleans walls, etc. Big seller 14 years. Source making up to \$30 daily. Investigate this. HARPER BRUSH WORK, 105 A St., Fairfield, Iowa. oct6

Cost \$5.00, Your Profit \$104.75. Transfer Monograms on Autos, Trunks, Bags, etc. No skill required. Send today for free samples or send \$5.00 for working outfit. WORLD MONOGRAM CO., Dept. 400, Newark, New Jersey.

Earn Big Money Easily With Our Casting Toy and Novelty Forms, making Whistling Birds, Wild Animals, Crowling Roosters, Automobiles, Baseball Players, Statue of Liberty, Indians, Toy Soldiers, Cowboys, Barking Dogs, Wag-Tail Pups, Miniature Castings of Capitol, Keweenaw and others. No experience necessary. We furnish you with bronze-casting forms and necessary outfit from \$3.50 up. We buy large quantities of finished goods at highest prices. Spot cash. Send for catalogue and information free. THE IMPROVED METAL CASTING CO., 342 East 115th St., New York. x

Earn Big Money Fast Applying Gold Initials to Autos. Every owner buys \$1.50 profit on \$1.50 sale. Particulars and samples free. Write quick. LITHOGRAM CO., Dept. 10, East Orange, New Jersey. x

Earn Money at Home During Spare Time painting Lamp Shades, Pillow Tops for us. No canvassing. Easy and interesting work. Experience unnecessary. NILE-ART COMPANY, 2266 Ft. Wayne, Indiana. sep29

Eight Dollars for Seven Hours! Peck's Rivets quickly mend leaky kitchens. Sell everywhere on sight. Samples free. Box 250. PECK COMPANY, 4 Medina, N. Y.

Here Is Something for Thrifty Agents. SCHWARTZ & COMPANY, 22 Grossstr., Hamburg, Germany. dec22x

Men! Write Me at Once! I have the most practical all-steel Knife Sharpener on the market. It is selling on sight. One demonstration sells it. Write me for full particulars, or better still, send \$1.00 for sample. Money refunded if not satisfied. Blank reference. Travis Mathis Bank, Champaign, Ill. A. C. CONAWAY, Champaign, Illinois.

Needle Books Always Sell. We have the best, fastest, cheapest. Needles of all kinds. Send for catalogue. LEE BROTHERS, 143 East 23d St., New York. oct6

Roulette Salesboards for Cigar Stands. Just out. Selling big. Season now on. No competition. Sales plan free. Write quick. PEORIA NOVELTY COMPANY, Peoria, Illinois.

Rummage Sales Make \$50 daily. We start you. Representatives wanted everywhere. Permanent business. "CLIFFBROS", 209 Division, Chicago.

Russian German Austrian Soviet Money. Sensational sellers. Cheap, attractive, sales-booming giveaways for pitchmen, agents, merchants. HIRSCHNOTE, 817 Huntspoint Ave., New York. x

Salesmen, Excellent Side Line. \$10 a day easy. No samples, competition or investment. Sells on sight. Liberal commissions weekly. DAYS, 3014 Baltimore, Kansas City, Missouri. oct6

Soap Specialists—Honestly Medicated Soap. COLUMBIA LABORATORIES, 18 Columbia Heights, Brooklyn, N. Y. sep29

Start Your Own Business as our sole agent, selling 100 famous home products. All or spare time. DR. BLAIR LABORATORIES, Dept. 500, Lynchburg, Va. x

The Agent's Guide—Tells where to buy almost everything. Copy 30c. WILSON, THE PUBLISHER, 1400 Broadway, New York.

The Buyers' Guide Tells Where to buy everything. Hundreds of listings. Just printed. Copy sent sealed for \$1.00. UNITED PUBLISHING CO., Box 74, Madison Square Station, New York.

\$60-\$200 Week—Genuine Gold Letters for Store Windows. Easily applied. Free samples. Liberal offer to general agents. METALLO LETTER CO., 442 N. Clark, Chicago.

27,000 Records Guaranteed with one Everplay Phonograph Needle. New; different. Cannot injure records. \$15 daily easy. Free sample to workers. EVERPLAY, Desk 91, McClurg Bldg., Chicago. sep29x

AGENTS—Sell Wolverine Laundry Soap. Wonderful repeater and good profit-maker. Free auto to hustlers. WOLVERINE SOAP CO., Dept. C, Grand Rapids, Michigan. oct27x

AGENTS "CLEANING UP"—Housewives everywhere talking about wonderful new invention, Perfection Pressure Cooker. Saves money, time, labor. Easy to sell. Write quick. JUBILEE MFG. CO., 116 Sta. C, Omaha, Nebraska. oct29x

AGENTS—Our Soap and Toilet Article plan is a wonder. Get our free sample case offer. 110-RO-CO., 104 Locust, St. Louis. sep29x

AGENTS—Best seller, Jem Rubber Repair for tires and tubes. Suppresses vulcanization, at a saving of over 80%. Put it on cold. It vulcanizes itself in two minutes, and is guaranteed to last the life of the tire or tube. Sells to every auto owner and accessory dealer. For particulars how to make big money and free sample address AMAZON RUBBER CO., Dept. 786, Philadelphia, Pa. sep29x

AGENTS—\$60 weekly. New, exceptionally useful, necessary article. Every home buys several immediately. Pocket sample. "FACTORY", Elizabeth, New Jersey.

AGENTS, SALESMEN—Make \$75.00 weekly. Wonderful opportunity. Big profits. Quick sales. Fifty Leather Novelties. Catalog free. SOLAR MFG. CO., 51 Albany St., Boston, Massachusetts. oct6

AGENTS WANTED—Every town. Wonderful Complexions Beautifier. Immense profits. Sample free. MME. JAND, 229 West 97th St., New York.

AGENTS WANTED—Something new. Fire Fighter sells easily. Makes a spectacular demonstration. Car owners, factories, stores practically buy on sight. Our men make \$10.00 to \$20.00 a day. Exclusive territory. If you wish to establish a business of your own with unlimited possibilities for making big money, write us today. FRY-FITZ CO., 110 Fry-Fitz Bldg., Dayton, Ohio. oct27x

AGENTS, STOP WISHING—Work you can make \$10 daily selling articles everybody needs. Particulars free. Write B. & G. RUBBER CO., Dept. 441, Pittsburgh, Pennsylvania. sep29x

CARD SIGNS for every business. Big profits for agents. Sample, 10c. SIGNS, 819 St. Louis, New Orleans, Louisiana. oct13

NEW WONDERFUL SELLER—96c profit every dollar sale. Dealer on spot. License unnecessary. Sample free. MISSION FACTORY L, 519 North Halsted St., Chicago, Illinois. sep25x

NOTICE—\$1.50 will start you in business, making \$1.50 an hour. Billboards, dozes, \$1.50; gross, \$15.00. If you can't sell a dozen an hour, send them back. L. HAAS, 1436 N. 10th St., Philadelphia, Pa. sep29

PITCHMEN—Our new Steel Folding Tripods, just out, adds class to your store. Sell our Magic Paper Folders. Two kinds. Samples, 12c. Last free. CAESAR SUPPLIES, 705 N. Dearborn St., Chicago.

PORTRAIT AGENTS—Don't be misled. My valuable free book discloses secrets you should know about graded Portraits. 24-hour service. Prints, Portraits, Frames. Samples free. Write today. PICTURE MAN FRIEDMAN, Dept. B, 673 Madison, Chicago. x

SELL COAL IN CARLOAD LOTS—Salesman wanted. Side or main line. Experience unnecessary. Earn week's pay in an hour. WASHINGTON COAL CO., Stock Yards Station, Dept. F, Chicago. sep29

SELL MADISON "Better Made" Shirts direct from our factory to wearer. No capital or experience required. Easily sold. Big profits. Write for free samples. MADISON MILLS, 503 Broadway, New York. x

SELL PORTRAITS. Photo Pillow Tops, Frames, Medallions, Luminous Crucifixes, Books, Photo Penants, Religious, Pastel and Negro Sheet Pictures, Merchants' Signs, Waterproof and Tea Aprons, Toilet Necessities, Guaranteed Silk Hosiery, Kitchen Utensils, Felt Hats, Ford Oil Gauges and 50 other accessories. 30 days' credit. Catalog, samples free. JAMES C. BAILEY & CO. Dept. 09, Chicago.

SELL OUR NEEDLE CASES AND THIMBLES at the Fall Sale, 100% to 200% profit. WHITE SALES CO., P. O. Box 25, Somerville, Mass. sep29

SNAPPIEST DEMONSTRATING, largest repeating, non-competitive, fastest selling product in the country. Costs one dollar, sells two-fifty. Average four sales an hour. One dollar bill or money order brings complete demonstrating outfit and particulars. Money refunded if you say we misrepresented. JONES & CO. MFG. CO., 65 Main St., Buffalo, N. Y. sep29

TANNING SIMPLIFIED—Tools, materials furnished. Formula free. Guaranteed. Agents wanted. R. GILLEY, Carlton, Texas. sep29x

WONDERFUL INVENTION eliminates all needles for phonographs. Saves time and annoyance. Preserves records. Lasts for years. 12,000,000 prospects. \$15.00 daily. Free sample to workers. EVERPLAY, Desk 925, McClurg Bldg., Chicago. sep29

WONDERFUL LITTLE ARTICLE—Something new. Men and women make \$15 daily. Experience unnecessary. Article costs 3c, retails \$1.00. Particulars free. TAYLOR'S NOVELTY SHOP, Columbia City, Indiana. sep29

\$10 DAILY silvering mirrors, plating and refinishing lamps, reflectors, auto, beds, chandeliers by new method. Outfits furnished. Write GUNMETAL CO., Ave. G, Decatur, Illinois. oct13

# WHAT KIND OF PLAY TO WRITE

By FRED WALL

(Founder and President of the Playwrights' Society)

THERE is no set rule. If you have a theme or plot in your head, write it, no matter what kind of play it makes. But if you are wanting to think of a theme or story for a new play, try to conform the plot to a "heart-interest comedy-drama", where you can turn a tear into a smile. Mr McBride, who has been selling tickets to theatergoers for fifty years, says: "The plays that people want and that make the most money are clean, old-fashioned comedies." Plays in the past, like "Rip Van Winkle", "The Old Homestead", "Shore Acres", "York State Folks", and in the present "The Fortune Hunter", "Turn to the Right", "The First Year", "Lightnin'" and "Three Wise Fools", are the kind of plays to write. Human plays that appeal to the heart, that bring both kinds of tears to one's eyes—tears of an aching heart and tears of laughter. The theme may be new, modern and up to date, but the principle must be the same—it must touch both emotions, sorrow and joy. They must blend. But make joy stronger than sorrow and let love be your guiding star for both emotions. Then you will have the KIND of play to write.

"A PHYSICIAN IN THE HOUSE"—600-page illustrated cloth book. Sells at sight for \$2.50. Sample, \$1.00, postpaid. STEIN PUB. HOUSE, 508 South State St., Chicago, Illinois. sep29

A SIX-STICK SOLDER PACKAGE, wood box. 35c. Sells. 1 dozen, \$1.20. Sample, 25c. SOLDER CO., 127 1/2 South 20th St., Birmingham, Ala. oct6

AGENTS—Make \$50 weekly. Imported Bamboo Fountain Pen. Wholesaler. Free sample offer. MOHLER, 116 South Dearborn, Chicago.

AGENTS—100% profit. Fast-selling Novelty for Ladies members. EMBLEMATIC BELT CO., Ashland, O.

AGENTS make \$15 to \$20 day selling Match Strike Pins. Sample, 10c. W. T. HODGIN, Campbellville, Kentucky. sep29

AGENTS—Make \$10 profit selling \$1 necessity. MOWE, 1234 Clay, Paducah, Kentucky.

AGENTS—Complete line of Toilet Preparations, including Beauty Clay, Hair Glass, Lemon Cream. Every woman a user. COLONIAL CHEMICAL COMPANY, 631 Penn Avenue, Pittsburg, Pa. x

AGENTS—Make 500% profit handling Auto Monograms, New Pictures, Window Letters, Transfer Flags, Novelty Signs. Catalog free. HINTON CO., Dept. 123, Star City, Indiana.

AGENTS—Something new, every woman buys; 100% profit; exclusive territory. H. H. LAMBERT, 1248 So. Western Ave., Los Angeles, California. oct6

AGENTS—Ladies buy fancy colored Waterproof Umbrellas at \$3.19. Commission, \$1.00, advanced. No stock to buy. LEAVERS' UMBRELLA FACTORY, Dept. 25, Louisville, Kentucky.

AGENTS—Wonderful opportunity, \$10 to \$15 daily. Self-sellers. Our Automatic or Friction Gas or Electric Lighters interest every housewife or smoker. Imprint Circulators furnished. Three different samples. 25c. Particulars free. MALICO, 2153 Congress, Chicago. sep22

AGENTS make \$15 to \$20 day selling Match Strike Pins. Sample, 20c. W. T. HODGIN, Campbellville, Kentucky. sep29

AGENTS—Big money-getter and easy seller. Don't pass it up. Write today for particulars and free sample. BUDA MUSIC, Box 324, Truman, Ark.

EARN \$10 DAILY silvering mirrors, plating, refinishing metalware, headlamps, chandeliers, stoves, tableware, bedsteads. Outfits furnished. ROBERTSON-DECIE LABORATORIES, 1183 Broadway, New York. nov3

FASTEST SELLER in America. Exclusive territory. Sample, 25 cents. JAMES T. NOEL, 23 East Linden, Alexandria, Virginia. sep22

FORTUNE MAKER—Thread-Cutting Thimble. Live wires only. Sample, 15c. AUTOMOTE MFG. CO., 3753 Monticello, Chicago. nov10

FREE SELLING PLAN—Factory prices. Premium list. No competition. Self-Threading Needles, Threaders, Inlets, Satchel. PATTEN PRODUCTS CO., Washington, D. C. or B. E. PATTEN, Newark, New Jersey. sep22

IMMENSE PROFITS—Year round. Repeats forever. New Wonder. Six Months Shoe Sole. Anyone applies quick, easily. No competition. Every one buys. Complete guaranteed pair, prepaid, 50c. H-M-MANUFACTURING CO., Kent, Ohio. x

MAGAZINE SUBSCRIPTION SOLICITORS—Two-pair Receipts. Special offers cheap. 333 Temple Court Bldg., Minneapolis, Minnesota.

MAKE BIG MONEY—New, wonderful product. "Old Master" Automobile Enamel Outfit. Paint car today, ready to use tomorrow. Beautiful, durable, factory-like finish. Exclusive territory. Free test sample. AKRON PAINT PRODUCTS CO., Dept. 53, Akron, Ohio. sep15&29

MEICINE AGENTS—Don't fail to get our low prices. 30 big sellers. CHAS. FINLEY MED. CO., 4151 Olive, St. Louis, Mo. sep22

MEN'S SHIRTS—Easy to sell. Big demand everywhere. Make \$15.00 daily. Underseal stores. Complete line. Exclusive patterns. Free samples. CINCAGO SHIRT MANUFACTURERS, Franklin and Van Buren, Factory 100, Chicago. x

"MID-NIGHT MILLIONAIRE CREW" (Hot stuff). Sample, 25c. 100% profit. SPECIAL PRINTERY, Box 368 Lima Ohio. sep29

"MOVIE STARS"—20 cards in set, six sets to a complete assortment. \$4.50 per hundred sets. Three sample sets, a quarter. PERRY MERCHANDISE CO., 652 Kirby Bldg., Cleveland, Ohio.

NOTE—Can't All Words. Also Combined Initials and Numbers in Copy. Figure Total at One Rate Daily. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

Freest Animals Wanted—State lowest price. Send photo. CONEY ISLAND FREAK ANIMAL SHOW, Coney Island, New York. oct27

High-Class Fox, Deer, Coon Hounds. A few still trailing Varmint Dogs, Rabbit Hounds. STEPHENS KENNELS, Marshall, Arkansas. oct6

Snakes—All Kinds. Buffalo BIRD STORE, 65 Genesee St., Buffalo, New York. oct27

ALL VARIETIES of Pheasants, Peafowl, Swan, Crane, Wild and Ornamental Ducks and Geese. High-class stock. TWIN BROOK GAME FARM, Box 4, Middletown, New Jersey. sep22

ARMAOILLOS, Colorless Skunk, one large male Coon, \$4.00 each; Ringtail, \$3.00. Plenty Pit Snakes. Bargains in unskinned Rattlers. HIRAM YODER, Tuleta, Texas. sep29

CANARIES—Grand lot, \$1.00 each; \$99.00 per hundred. Immediate shipment. We have the goods. Bird Cases—White Enamel, \$16.00 dozen, three to a nest; Bound Brass Dome Cages, \$2.75 each. Immediate shipment. You are safe and saving when you trade with us. Wire right letters. Half cash, balance C. O. D. Missouri's Largest Bird and Dog Store. We ship everywhere. NATIONAL PET SHOPS, St. Louis, Missouri. x

FOR SALE—Horse, Jumbo, large, perfectly formed by gelding, 5 years old, very attractive; weight, 2,710 lbs. Does clever elephant-like tricks. S. F. FRANCIS, Keosauqua, Ill. sep22

FOR SALE—Five-Legged Sheep. Photo, particulars on request. DONALD McIVER, R. 7, Parkville, Minnesota. sep29

FREAK COLT FOR SALE—Well-bred; two well-formed feet on each front leg; small foot on each hind ankle. T. W. FREEMAN, Midway, Ky. sep22

REGISTERED PIT BULL PUPS, \$15. BULL-DOGIS, 501 Rockwood, Dallas, Texas. mar8

STUFFED ALLIGATORS, \$1.50 and up; Stuffed Fish, Porcupine Fish, Cow Fish, Sawfish, Gaws, Bat Fish, Moon Fish, Tricer Fish, Star Fish, Rainbow Fish, Horned Toad, \$1.00 Each. Armadillo Baskets, \$1.50. JOSEPH FLEISCHMAN, 1195 Franklin, Tampa, Florida. sep29

(Continued on Page 70)

ATTORNEY AT LAW

4c WORD. CASH. NO ADV. LESS THAN 25c. 6c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Don't Worry About Troubles,

Difficulties, etc. For advice and prompt action regarding all legal matters or money due consult LAWYER WALLACE, 2204 Michigan Ave., Chicago, Illinois. sep22

ATTRACTIONS WANTED

5c WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

All Shows Making Old Town,

Me., write W. E. McPHEE. sep22

OLD SETTLERS' REUNION, September 27, 28, 29, wants Clean Attractions, Concessions and Menus. Go-Round and Shows. E. H. CROSSWHITE, Madison, Missouri.

WANTED—To communicate at once with all good Stock Companies and Vaudeville Troupes. I am in the heart of Muscle Shoals and have a seating capacity of about 200, with the latest modern equipment, stage 18x20, and wish to play some Vaudeville Act daily. S. W. HINTON, Palace Theatre, Sheffield, Alabama.

WANTED—Free Acts, Bars, High Dives, etc. Knox Fall Festival, October 3, 5, 6. WM. L. SOLLIDAY, Secretary, Knox, Indiana.

WANTED—Carnival. Not less than three rides and about twenty concessions. For three days. Community Fair, Oct. 11, 12, 13, at Little River, Kansas. This is the third successive year. Large crowds. G. W. HAMILTON, Secretary.

WANTED—Rides, for Easley (S. C.) Fair, Oct. 20, Nov. 3rd, between the State Fair and Anderson County Fair; also a good Show. J. A. NEAL, Asst. Secretary.

BOOKS

4c WORD. CASH. NO ADV. LESS THAN 25c. 6c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Write for the Movies. Learn

how to write successful photoplays that sell. We have a proposition that will interest you. Send for complete particulars today. GEO. C. LEIBFRIED, P. O. Box 205, Yakima, Wash. sep22

BOOKLET telling all about Poultry Business. Make 100% profit with chickens. \$1.00. SHAWNEE POULTRY FARMS, Pasadena, Maryland.

DESCRIBE Books Wanted. THOMAS, 59 E. Van Buren St., Room 316, Chicago. nov3

HOW TO BECOME AN ACTOR. How to Write Photoplays, How to Dance (including latest dances), Modern Card Tricks, How to Write a Letter, Boxing (Illustrated), Hypnotism, Etiquette, or How to Become a Parlor Amusement, 25c each, or 5 for \$1.00. THOMAS BOOK STORE, 59 E. Van Buren St., Room 326, Chicago.

JUST OUT—"How to Become a Traveling Salesman", by Jay G. Hobson, 50c, postpaid. A valuable, instructive book that shows you the way to success and independence. Learn how to travel and make big money. THE CHILLICOTHE PUBLISHING CO., 24 E. Main Street, Chillicothe, Ohio. oct6

MAKING MONEY QUICKLY, also 20 Plans, 50c. complete. B. McQUEEN CO., Box 721, Cincinnati, Ohio. sep29

MONEY MAKING IDEAS, the great agents' and mail order dealers' magazine. Check full of good stuff. Three months on trial, 10c. 25-word advertisement, three times, \$2.00; additional words, 8c. A. H. KRAUS, Kraus Bldg., Milwaukee, Wis. sep22

OPPORTUNITY AT YOUR DOOR contains valuable information for Agents, Chemists, Salesmen, Streetmen, Promoters, Showmen, etc. Tells how to prepare layouts for fairs, circuses, entertainments. Best book of the kind ever published by a responsible firm. Copy 50c, prepaid. Regular price, \$1. MARTIN SZWALB, 211 Harvard Place, Wallington, Pasaden, New Jersey. sep29

THE SHOWMAN'S GUIDE—Marvelous Tricks, astonishing illusions, weird Mysteries, amusing Entertaining Stunts, 25c. STEARNS CO., Waltham, Massachusetts.

\$1.00 BOOK FOR 25c, containing 500 Formulas and Trade Secrets. Free catalogue. WOODS ENTERPRISES, 184 Krapp St., Milwaukee, Wisconsin.

BUSINESS OPPORTUNITIES

4c WORD. CASH. NO ADV. LESS THAN 25c. 6c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

A Gigantic Deluge of Mail—

Send me your name and ten cents and you will receive not less than 1,000 packages of mail consisting of sample magazines, money-making plans, bargains offers, amusing papers of all kinds. A. A. WESTMAN, 200 West 84th St., New York City.

Powerful Master Prospectus—

Costs you only about 25c each. Just mail one and \$50 comes back. Figure your profit. Circular free. DOUG-HATCH, Box 78, Escanaba, Michigan. sep22

Something for Nothing — A

dollar plan worth \$5.00 for 3c postage. \$1.00 to \$80.00 daily earned by one man. REEG, Box 7, Inwood Station, New York City.

BIG MONEY is easy to make by our plan. Write for particulars. Dept. 21, MONARCH THEATRE SUPPLY CO., Memphis, Tennessee. sep29

PRUITT'S OPPORTUNITY ENVELOPE contains hundreds of practical ideas, offers, mail order propositions and sample copy of "Business Progress", the live money-making magazine. Mailed, postpaid, by PRUITT PUBLISHERS, 2750 Lister, Kansas City, Missouri. sep29

GO SOUTH FOR THE WINTER—Travel when and where you like. Make home talent moving pictures, ads, homecomings, etc. My complete outfit, "How Movies Are Made", movie camera, lights, scenery, etc., \$600.00. World consider trade. Want Cash buyer, or what have you? WALTER MEIKLE, 2159 Seminary Ave., Chicago, Illinois.

INCH DISPLAY ADVERTISEMENTS, 161 Magazines, price, \$15. War, 50c. WOOD'S POPULAR SERVICES, Atlantic City, New Jersey.

MEDICINE MEN'S BONANZA—A \$1.00 package Gilman's booklets. Helps make up large dollar business excellent trade (water suitors). Labels free. GILMAN, Box 170, Flint, Michigan. dec29

OPERATE A TIRE REPAIR SHOP—Big profits. Gilman made \$2,200 in four months. Evans average \$100 week. We teach you and furnish full equipment for \$100 up. Write quick. HAYWOOD'S, 634 South Oakley Avenue, Chicago. oct13

PATENTS—Write for free Guide Book and Record of Invention. Blank Send model or sketch of invention for free opinion of its patentable nature. High est reference. BRASSIE terms. VICTOR J. EVANS & CO., 9th and G, Washington, D. C. oct13

START Cleaning, Dyeing and Pressing Establishment. First instruction book 10c. D. A. BYTON, Station 1, New York. sep22

WANTED—Publisher to take over beautiful Walter Ballard. Fully copyrighted. Three Plates. Or will sell outright. Send for copy or quote terms. NAT SLED-11, 41 Washington Square, New York City.

WE START YOU IN BUSINESS, furnish everything; men and women. \$39.00 to \$100.00 weekly operating our "New system Specialty Candy Factories" anywhere. Opportunity definite, booklet free. W. DELLYEH RAGSDALE, Drawer 98, East, Orange, New Jersey.

\$1 CASH FOR ADDRESSES. Easy to get. Nothing to buy or sell. Complete lists, other opportunities and Big Mail, 10c. WM. G. HEALY, 612 Gray Ave., Joplin, Missouri. sep29

\$98.00 WILL ESTABLISH YOU in a cash business. Wonderful opportunities everywhere for making fortunes. Details free. MONARCH THEATRE SUPPLY CO., Dept. 32, 726 So. Wabash Ave., Chicago. sep29

Chickasaw County Free Fair,

Hooston, Miss., October 12 and 13. Will sell extensively. No gambling. Immense crowds. Wire or write immediately. THOS. E. DOUGLAS, Secy., Hooston, Miss.

Wanted—Independent Conces-

sions, Side-Shows, Rides, Airplanes and good Stock Company with tent for night shows for Quinter Fair, the biggest fair in Western Kansas. QUINTER FAIR ASSN., Quinter, Kansas.

COSTUMES, WARDROBES AND UNIFORMS

(USED) FOR SALE—WANTED TO BUY. 3c WORD. CASH. NO ADV. LESS THAN 25c. 5c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Large Taylor Trunk, Complete

gent's wardrobe. Size, 37. Lot or separate. 1.50 for stamp. Wigs, 8c up, Short Cast. KNEESE, 645 N. Main, Fortoria, Ohio.

BAND COATS, dark gray, \$1.50 each; Banner Hoy Coats, \$1.50; Islers' Gray Coats, \$1.50; Animal Trainers' Coats, \$1.50; Boorman, Balltop, Wagou Drivers' Coats, \$1.50; Flown Band Hats, Pants, Coats, \$1.50; Tuxedo Cummer Suits, perfect, \$20.00; Tuxedo Coats, Vests, \$8.00; Full Dress, \$1.00; Gray Wigs, \$5.00; Silk Dresses, \$4.00; Evening Gowns, \$10.00, \$12.00; Prince Alberts, \$2.50; Outwashes, \$1.00; Pump Shoes, \$1.50; Men's Suits, \$5 to \$10.00; Overalls, \$3.00; Ladies' 2 Piece Suits, \$5.00; Riding Hats, \$3.00; Boys' Tuxedo, \$5.00. WALLACE, 950 Oakdale Chicago.

BIG TRUNK of Tailor Costumes, nine dollars (\$9.00); new Orchestra Trunk and Traps, ten dollars (\$10.00). Both outfits, eighteen dollars (\$18.00). Blank Type-writer, ten dollars. Hoff Diner, balance C. O. D. LEONARD STUBBINS, Glens Falls, New York.

BLUE UNIFORM COATS, \$1.00; Caps, \$1.00. JAN-DORFF, 237 W. 97th St., New York. sep29

"PERPETUAL MOTION" MUSIC

ONE marked characteristic of the music performed at the Salzburg Festival is the delight of the modern writer in quick, incessantly moving music, and his dislike of anything contemplative or slow. His characteristic may be due to more youthful exuberance, or it may even be one of the consequences of the world catastrophe and of the universal restlessness that has attacked mankind. Even so, it was astonishing that out of some thirty pieces two or three only contained a few bars of music in slow measure; and one came away amazed to find that men who are pre-eminently occupied with enlarging every means of artistic expression should feel no need for some compensatory calm to the fever that animates them. Even in works containing three or four movements there was nothing equivalent to the old-fashioned "slow" movement. One reason for this "perpetual motion" may be looked for in something other than mere exuberance of youth. The modernist delights in exquisitely excruciating dissonance, but as yet he seems unwilling to stay long on any one of them. He is not unlike the bather at the seaside, who, in making his painful way over sharp-pointed stones to the water's edge, takes ludicrously short, quick steps until he can lapse into his normal stride on the accommodating sand.

Still more characteristic of the whole of the music was the utter lack of what may be called the "emotional appeal". There are many people who, bearing in mind the sweet sentiment of the romantic and the varying degrees of amorous passion in Wagner and Strauss, to say nothing of other composers, hold the view that music may be emotionally so disturbing as to be in certain cases a positive danger. Attendance at the Salzburg Festival would have convinced such timorous people that the future need have for them no alarm. They would have seen that it was possible for vigorous people to attack all sorts of harmonic and contrapuntal devices with great good humor, without a trace of emotion, and with nothing so delicate as the display of a "soul". The music thrust was calculated to astonish the audience, not to move it. There are still some people who are doubtful of the sanity of a modern composer, but of his healthy freedom from all emotion there can be no possible doubt whatever. —W. H. K., in The Manchester Guardian.

\$300 PROFIT WEEKLY Installing Automatic Adver-

sing Directories in hotels, etc. The twelve advertising spaces sell quickly. Illuminated information of train schedules, road maps, etc., flash on opaque glass. Stamp for particulars. STELLING SERVICE, Oceanview, Virginia.

CARTOONS

3c WORD. CASH. NO ADV. LESS THAN 25c. 5c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

"BALDO'S TRICK DRAWINGS"—Stunts with pen and reputation. Check Talk Crayons, Perforated Fake-Sheets, Bag Pictures. Lists free. BALDA ART SERVICE, Oshkosh, Wisconsin. oct6

\$1.00 BUYS complete Course in Rapid-Fire Trick Cartoons, including 10 Clear Cartoon Stunts, "How to Give a Performance", "How to Originate Ideas". Samples, 15c. MODERN CARTOON SERVICE, Dept. E, 206 Bergen St., Brooklyn, N. Y. oct13

100 LIGHTNING STUNTS WITH CHALK, \$1.00. Samples, 25c. CARTOONIST, 2925 Euclid, Kansas City, Missouri. oct6

CIGARS AND TOBACCO

6c WORD. CASH. ATTRACTIVE FIRST LINE. 4c WORD. CASH. NO ADV. LESS THAN 25c. Figure at One Rate Only—See Note Below.

CIGARS—Buy from the manufacturer. 50 Tampa Brush 1001 Smokers sent postpaid anywhere for \$1.85. 1019 CORIETT, 1102 Franklin St., Tampa, Florida. sep22

CONCESSIONS WANTED

5c WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Okolona Free Fair, Okolona,

Miss., October 5 and 6. Concessions, exchange also Ferris Wheel and Merry-Go-Round. FRED McDONALD, Okolona, Mississippi.

NOTE—Count All Words, Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD

EXCHANGE your old Electric Fixtures for new ones of very latest design; wired, ready to hang. Liberal allowances made for your old fixtures. Wholesale prices. Photographs free. GREATHER SERVICE ELECTRIC, 33 Halsey St., Newark, New Jersey.

FORMULAS

BOOK FORM, PAMPHLETS OR SHEETS. 4c WORD. CASH. NO ADV. LESS THAN 25c. 6c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Ra-Da-Um Auto Polish and Ra-

Da-Um Carbon Remover Formulas. Details for \$1.00 each; cost but a few cents to make. Both formulas for \$1.00. Instructions. HARRY R. MILLER, 37 Adelaide St., Detroit, Mich.

AUTO POLISH FORMULA. \$1.00. Seven paintings makes your old car look like new. Rub on, wipe off. No long polishing. Agents wanted. STATE COMPANY, 500 5th Ave., Room 430, New York City. oct27

BEAUTY CLAY Formulas, instructions and directions for using. Also seven other Beauty Formulas. All easily and cheaply made. Postpaid, 25c. WAL- LAND SUPPLY, Box 1458, Station B, Kansas City, Missouri.

BEAUTY CLAY FORMULA, with unusual list, 25c. H. McQUEEN CO., Box 721, Cincinnati, Ohio. sep29

BEAUTY CLAY FORMULA—The Parlor and \$1.00, 10,000 Formulas, Processes and Trade Sec- ets, \$1.00. SANGLER SALES SERVICE 71 West 96th, New York.

CASH IN ON "BEAUTY CLAY" craze. Found cases about 15c, sells \$5 to \$10. Formula, instructions, \$1.00. OSBORNE'S PHARMACY, Seligman, N. Y. sep29

FORMULAS—Guaranteed Catalog free. BESTOVAL LABORATORIES, 1047-N3 North Whipple, Chi- cago. sep22

TATTOOS REMOVED—Formula, guaranteed, \$1.00. PHIL WATERS, 1050 Randolph, Detroit, Mich. oct11

THREE TRIED and Guaranteed Commercial Bank notes for one dollar note. No 2 alike. J. D. McHENRY, 1500 Clark Ave., Hannibal, Missouri.

TWENTIETH CENTURY WONDER—Extract all nutrition from fruit and grain into liquid food instead of eating fruit. Send \$1.00 for formula. MATH. J. SCHMITT, Box 532, Emporia, Kansas. sep29

500 FORMULAS—Restoring Mirrors, valuable col- lection, 25c. UNIVERSAL, 1047-N2 North Whip- ple, Chicago. sep22

500 FORMULAS, package Mind Reading Cards, 5c. Mail Order Plans; \$3.50 worth of goods. All 25c. R. PETRUZZI, 1311 W. Ohio St., Chicago, Ill. sep22

20,000 FORMULAS, 537-page volume, \$1.50. UNI- VERSAL, 1047-N1 North Whipple, Chicago. sep22

FOR SALE—NEW GOODS

5c WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

New Air Calliope, 49-Whistle,

with power. Used only 3 weeks. For sale after Oct. 15. FULFO SPECIALTIES CO., Hanabester, Ohio. x

ALL STEEL Penny Moving Picture Microscopes. Can't be beat. Take advantage of September discounts. INTERNATIONAL MICROSCOPE REEL CO., 542 West 23rd Street, New York. sep29

PENNY PISTOL JACK-POT MACHINES, \$15.00. A big winner. GEO. GITTINS, 1041 Rte. 66, Ave., Milwaukee, Wisconsin. sep29

SLOT MACHINES—Headquarters for Pin Gum Ma- chines. No. 1016 Germantown Ave., Philadelphia. sep22

FOR SALE—SECOND-HAND GOODS

4c WORD. CASH. NO ADV. LESS THAN 25c. 6c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Cost Me Over Four Thousand

Dollars Cash—Made specially for me. A. A. Crater's Combination Automobile Popcorn, 19c unit, Hot Sandwich, Steam Sausage or Hot Dog Ice Cream and Gold Ring Machine. Traveling salesman say the finest they ever saw. I have used it just a little. I am too old and out of date to operate it. A money getter for younger persons or young man and wife. I made about all of my money out of a popcorn and peanut machine. I owned two businesses, overdone here. I am too old to travel with it; was reared here. Rubin & Cherry Shows, Inc. now playing a string of Southern fairs, are filled here for a week, commencing October 8 to 13 have offered to take me with them. They claim to be the Aristocrat of the Tented World; but I am too old to operate and travel around. Come and get a bargain in a money getter for the cash. We will agree on the price. You can run it over our good roads anywhere. I mean business. W. T. VANCE, 2510 5th St., Meridian, Mississippi.

Popcorn-Hamburger Trunk—

Brand new, guaranteed, \$75.00. NORTH- SIDE CO., 1306 Fifth, Des Moines, Iowa. nov21

Wine Sateen Cyclorama—Two

parts, 31 and 24x16; wedding, grommets and tie lines complete. Used once. \$40 cash. STEINER, Corydon, Iowa. sep22

AIRPLANE SWING FOR SALE—New last year. Now operating in small park. Cartons 21. Just what you want for fairs. Without motor. Price right for quick sale. WYMAN BROTHERS, Keosau, N. H. sep22

BUOCHA OUTFIT, robe, turban, glass tube, 1,000 fortunes, \$15; Portable Hamburger Stand, \$15; Ven- ternational Figures, Wax Figures, Stage Apparatus, Carnival Goods, etc. SHAW, Victoria, Mo. sep29

ARCADE MACHINES—25 Iron Floor Size Mutoscope...

CAPITOL AND HARDING PINS. 40c each; Lord's...

EXTRA! EXTRA!—The Famous Kundie Trio have...

FLASHY DIAMOND Cannon Thriller Camera; fresh...

FOR SALE—The Vicer Aerodrome Swing, used one...

FOR SALE—Tall six-foot Sugarplum Waite Trunk...

FOR SALE—Crest's Popcorn Machine, for outside...

FOR SALE—Five Mutoscopes with reel and large...

MILLS DEWEYS, Jack Pops, Puritans, Pipers, Ball...

OPERA CHAIRS at less than trust's prices. Plain...

ORIGINAL AND BEST "Shootscope" Penny Pistol...

POSING ACT, "Marble Art Studios", artist studio...

SIXTY LEATHER BAGS, Sulfur and Grips at...

SLOT MACHINES—1 new 5c play Mills Target...

SLOT MACHINES, new and second-hand, bought...

STRONGEST MAN CANNOT LIFT YOU, Fire Rating...

\$50.00 PAIR of Bifocal Field Glasses, with case...

12 PIERCE BALL GUM MACHINES, \$25.00. Sample...

FURNISHED ROOMS

10 WORD. CASH. NO ADV. LESS THAN 25c.

WANTED—Lady Trick Cyclist for standard act...

Wanted at Once—Colored Performers, Comedians...

Wanted—Lady Trick Cyclist for standard act...

Wanted—Mechanical Wax Figures and Mechanical Models...

A-1 MUSICAL TEAM for Medicine Show. Must...

ADVANCE AGENT WANTED—For Masonic Pageant...

BE A FINGER PRINT EXPERT—Demand increasing...

GIRL, aged 18 years, for Hyacinth Show. Experience...

GIRLS WANTED—For Trapeze and Tenth Work...

LADY WANTS High Class Agency Representative...

TWO GIRLS—Road show. Give full description...

WANTED—For vaudeville act, experience not necessary...

WANTED—At all times, fast Ground Tumblers...

WANTED—For vaudeville act, pictures, String Bass...

WANTED—Backstage Singing and Dancing Comedian...

Trombonist for Permanent Hotel engagement. Must read special arrangements...

Violinist, Who Sings Tenor and Banjo, for theater and dance work.

Wanted — Carinetist. Begin work September 10. DALTON THEATRE.

Wanted, About Oct. 15—Experienced, union Picture Organist. Must have large library...

Wanted — Clarinetist Who doubles Alto Saxophone and can handle concert and dances.

Wanted—Hawaiians. One Tenor, also Lead Singers, one Violinist.

Wanted To Buy "A" Clarinet. Full Boehm, low pitch; good condition.

HOW SCENERY SPOILS SHAKESPEARE

By BERNARD SHAW

THE magic of scenery put Shakespeare on a Prorustean bed, and his torture grew worse...

Wanted To Open September 30, Leader-Violinist for pit with library for pictures...

HELP WANTED—MUSICIANS 40 WORD. CASH. NO ADV. LESS THAN 25c.

Clarinetists Wanted in Sacramento Valley town. Permanent. Can place tailor...

Musicians Wanted To Enlarge Band—Trombone, Cornet, Clarinet and Bass.

Scenic Artist—Young Man, fast all-around worker, wanted immediately.

Wanted—Violin Leader With library. Must be sight reader and experienced...

A-1 TROMBONIST, colored. Must read. Sober, reliable...

FIVE-PIECE ORCHESTRA. Southwestern winter season.

GOOD DANCE MUSICIANS can earn entire tuition in shorthand and bookkeeping.

HOT DANCE TRUMPET, Trombone, Alto Sax. Must read, fake, memorize.

PIANIST, orchestra experience, for picture show in Missouri.

PIANIST AND DRUMMER, with tympani, bells, xylophone and all traps.

PIANIST WANTED who doubles organ. \$45.00 for start.

WANTED—To hear from good Stock Salesmen. Stock insured against loss.

WANTED—Drummer with marimbas or xylophones. Year around position.

WANTED—Pianists, Organists, learn pipe organ theatre playing.

WANTED—Male Piano Player, Saxophone, Trombone, Banjo or Flute.

WANTED—For traveling Dance Orchestra, Young Single Musicians.

WANTED—A Drummer, capable of vaudeville, pictures and road attractions.

WANTED—Male Pianist. Steady job, Central New York.

WANTED—For picture theatre orchestra. Trumpet, Pianist, Tenor Banjo.

WANTED—Fast Dance Musicians, to join at once. I pay salary, room and transportation.

WANTED—Piano Player, to assist actor visiting smaller towns.

WANTED—Bass Horn, two Trombones, one to double Baritone.

WANTED AT ONCE—Topmounter for trio act. Weight not over 135 lbs.

INSTRUCTIONS AND PLANS

40 WORD. CASH. NO ADV. LESS THAN 25c. 60 WORD. CASH. ATTRACTIVE FIRST LINE.

ACROBATIC STUNTS—Complete instruction on Ground Tumbling, Bending, Balancing, Clowning, etc.

CHILI PARLOR, Tamales, Mexican Recipes, complete business directions.

GOLD INCOME AT HOME—Particulars, 50c. BOX 3, Pasadena, Maryland.

INSTRUCTIONS for Stage Cartooning and Chalk Talking with 23 Trick Cartoon Stunts.

VENTRILOQUISM taught almost anyone at home. Small cost.

INFORMATION WANTED

30 WORD. CASH. NO ADV. LESS THAN 25c. 50 WORD. CASH. ATTRACTIVE FIRST LINE.

DAKOTA MAX SHOWS' Address wanted, anyone knowing whereabouts, please advise.

MAGICAL APPARATUS

FOR SALE. (Nearly New and Cut Priced) 40 WORD. CASH. NO ADV. LESS THAN 25c.

GROWING GIRL ILLUSION, for side-show or stage. Stamp for list of Magic and Illusions.

GIRL WITH THE X-RAY EYES is the most sensational act out today.

DELAWARE PERFECTION Crystal Gazing Act, \$5.00. CHESTER MAGIC SHOP.

MIND READERS, CRYSTAL GAZERS—We carry the largest variety of Mindreading Equipment.

NEW MAGICIAN SIDE TABLE, \$5.00. ANTHONY RICKETT, 2634 Fair St., Philadelphia, Pa.

RARE MAGIC BOOKS and Apparatus. List free. ED LITZAU, 537 30th Ave., Milwaukee, Wisconsin.

(Continued on page 72)

NOTE—Count All Words. Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

NSATIONAL ESCAPE ACT—Challenge Mail Bag Escape. Packing Case Escape, etc. Feature act for bill. Easy to work, easy to book. Play lodges, clubs. Big money evenings. We start you right. See instructions. Satisfaction guaranteed. Particulars for stamp. GEO. A. RICE, Auburn, N. Y. sep29

AR-GAZER AND PSYCHIC—Can give information with advice in every line of life. Write to PROF. SMITH, care Billboard, Crilly Bldg., Chicago, Ill. sep29

TOP! READ THIS—For 15 cents I will send you Trick complete used by leading magicians, worth dollars to you. No stamps. I. S. DUVALL, Hiram, New York. sep29

WHEN YOU WANT anything in Magic, no matter what, write us first. We have it or will get it for you. Send stamp for new bargain list. CHESTER MAGIC SHOP, 403 No. State, Chicago. sep29

MISCELLANEOUS FOR SALE  
5c WORD. CASH. NO ADV. LESS THAN 25c.  
7c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

ALENDARS, 1924, in four colors, fish, Sunday, holidays printed red. Send 12c stamps. Order while stock lasts. MAREK'S PRINTING CO., 1923 So. 11th Street, St. Louis, Missouri.

FOR SALE—Valuable original inventions. Plays, Stories, Songs, etc. Promoters invited to investigate. MANHART CO., 13 N. Kedzie, Chicago.

MUSICAL INSTRUMENTS AND ACCESSORIES  
FOR SALE—WANTED TO BUY.  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

English Concertina, by Lachenaal, 48-key, beautiful tone, fine condition. Cost \$240, will sell for \$100. ROBERTSON, 171 East 95th, New York. Phone, Lenox 3835.

For Sale—Small Flute and Trumpet Crank Organs. Fine condition. Suitable for small carouselle, Bellihood or tent shows. Bargain. J. S. GEBHARDT ORGAN CO., Tacoma, Philadelphia, Pennsylvania. sep22

BAND AND ORCHESTRA INSTRUMENTS—Deal with the professional house, the exclusive Band and Orchestra concern. All practical musicians, including every branch of the profession, and we are equipped to give our professional friends prompt personal service at all times. We also guarantee right prices and square treatment. Send for our catalog of new goods, showing Buescher, Penzel, Vege, Ludwig, Deagan and other best professional lines, including supplies for all instruments. All kinds of instruments bought, sold and exchanged, and we may have what you want in a late model, guaranteed like new, for half the original cost. These Saxophones are all late models, low pitch, in perfect condition, with cases: Harwood Soprano, brass, \$50.00; Harwood Alto, silver, \$65.00; Buescher Soprano, silver, \$75.00; Buescher Alto, brass, like new, \$75.00; Harwood Melody, silver, \$85.00; Buescher Melody, silver, \$100.00; Buescher Tenor, silver, \$100.00; Buffet Baritone, silver, \$85.00. Many others. Also have few Conn Melophone, silver, \$50.00; several French Horns, \$35.00 up; Monster York B.B. Bass, silver, with shipping trunk, \$95.00. Send for new catalog showing big stock. Make our store your Kansas City Headquarters. CRAWFORD-RITAN COMPANY, 1019 Grand Avenue, Kansas City, Missouri.

BAND COATS, regulation, \$2.50; Dark Gray Band Coats, \$1.50; Caps, \$1.00; Men's Suits, \$5.00 to \$10.00; Overcoats, \$3.00; Tuxedo Suits, complete, \$20.00; Coats, Vests, \$3.00; Full Dress, \$4.00; Pumps, \$1.50; Overcoats, \$3.00. WALLACE, 930 Oakdale, Chicago.

FOR SALE—C Melody Saxophones, Drummer's Outfit, set of Bells, Xylophone. J. T. FRENCH, 2714 Erie Street, Toledo, Ohio. sep22

FOR SALE—Single action Lyon & Healy Harp, with leather case. Price, \$200. Address E. E. MOORE, 722 N. 10th, Estherville, Iowa.

FOR SALE—String Bass in A-1 condition. Write MUSICIAN, 803 Babcock St., Eau Claire, Wis.

FOR SALE—Deagan Upright Piano, twenty-five-key, like new, one hundred twenty-five dollars. Twenty cash, balance C. O. D. C. W. DUCHEMIN, 202 Fair Bldg., Indianapolis, Indiana.

FOR SALE—Junior Clark Irish Harp. Cost \$75 new. Also 31 pairs Professional Orchestra Bells, in leather case, reasonable. Make me an offer. E. H. ZELLER, 413 Adams, S. E., Grand Rapids, Mich.

FOR SALE—Bass Drum and Ludwig Pedal. JAMES D. WINNE, care Band, Soldiers' Home, Hampton, Virginia.

FOR SALE—M. Bohner Piano-Accordion, 42 treble, 120 bass keys; practically new; \$250 cash. Address REX ISRAEL, Gardfield, Ohio.

GOOD HIGH PITCH EB CLARINET, Albert system, 15 keys, 4 rings, rollers. First \$200.00 gets it. CONN CHICAGO CO., 62 E. Van Buren, Chicago, Ill.

LUDWIG TYMPS FOR SALE—With trunks, Zettlemeyeraters and instructor. Like new. Best offer takes them. SILBERMAN'S STUDIO, 424 Bates, Loansport, Indiana.

LYON & HEALY MILITARY BANO ORGAN, in A-1 condition. Cheap for quick sale. W. E. DALE, 1227 Smalley Ave., Muscatine, Iowa.

"MONARCH" Improved Chromatic Scale Dulcimers. Easy to learn, especially for xylophone players. Great for dance work with violin and other instruments. Sure-fire hit on stage or entertainments. Weight, 20 lbs. Price only \$19. Money back if not pleased. F. M. REEFUSS CO., 410 Cass St., La Crosse, Wisconsin. sep22

PARTNERS WANTED FOR ACTS  
(NO INVESTMENT)  
5c WORD. CASH. NO ADV. LESS THAN 25c.  
5c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

Wanted—Partner for Rifle Shooting Act. Write MISS CRESEY ROWELL, Libby, Montana.

Wanted—Woman Fortune  
Teller. I furnish outfit. 50-50. Go South for winter. C-BOX 99, care The Billboard, Cincinnati, Ohio.

WANTED—Young Man Piano Accompanist that can do Feature Solo or Sing for vaudeville act. Some-one around vicinity preferred. Tell age and photo. JACK SELLERS, 130 Holly St., New Bedford, Mass.

WANTED AT ONCE—Lady, play Piano, as Partner, picture show. Don't need capital. Also want Lady for Concession. GEO. W. RIPLEY, Madrid, N. Y.

YOUNG FELLOW WANTED who can play Piano and Sing, for singing double. 50-50. Orpheum booking certain. Send photograph and tell everything. If in Chicago come to see me. DAVE KAPP, 2308 Madison St., Chicago.

PERSONAL  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

Jeanne Smith, Please Write.  
FRANK.

Ladies' Only Valuable Secret.  
Send 25c; cost me five dollars. Address MRS. CEALIA DVORACEK, Box 144, Maynard, O.

CHARLES (COE) PATRICK—Dad in grave condition. Return to New York immediately. WALTER. sep29

DARE DEVIL EVANS—Please send film or negatives to Kentucky. sep29

GEORGE CADY—I'm alone. Jack gone since April. Write Box 694, San Antonio. MARIE MORRISE.

STAR-GAZER AND PSYCHIC—Can give you very best information and advice concerning your present and future. Price, \$2, \$3, \$1. Readings with advice covers five, ten, fifteen years ahead of present time. Send your correct birth data with money in register mail to PROF. A. SMITH, care Billboard, Crilly Bldg., Chicago, Illinois.

# THE DRAMA AND THE MOVIES

By EMIL LENGYEL

SPEAKING of his new drama, now in the throes of creation, Francis Molnar, the famous Hungarian playwright, declared recently: "In my new play I wish to bring the theater nearer to the movies. The antagonism between these two forms of literary expression has to be eliminated and their close co-operation established. There is a lesson in the immense success of the movies which must not be forgotten by those who rule over the realm of the theaters. It tells us to give the public life in its infinite variety, ever-changing scenery."

The co-operation of which the popular Hungarian author speaks is making headway in Europe every day. It must be mentioned at once that this co-operation is unilaterally accentuated, because, at least for the time being, the part which the theater plays in this interaction of the two forms of dramatic expression is rather passive. With overflowing joy the theater gives itself over to the new sensation of undergoing an influence which rejuvenates it, in the literary sense of the word.

Salten Felix, one of Austria's foremost writers, takes this "bifurcated union" of the theater and the movies for the topic of one of his sparklingly witty essays. "What is the use of the influence of the movies on the theater?" he asks. "Why the scornful contempt many of us have for the moving pictures? Has the cinema not the divine touch inherent in all great discoveries which have a tendency to render our life more worth living? Across the seas, in America, there is a little boy and a man who, unconscious as they may be of their fascinating powers, are our benefactors. The little boy's name is Jackie Coogan; Charlie Chaplin is the name of the man. We call them movie actors, but they are more than that. They do not imitate, but make life. Every night they set in motion all over the world as great an armada of moviegoers as were the armies of the belligerent nations during the World War. Are these many millions all dupes? If they are dupes, then our human nature is afflicted with idiocy, because their response to the appeal of the little boy and of the man is natural." And so the writer goes on, advocating the infusion of more movie influence into the theater.

SALESMEN WANTED  
5c WORD. CASH. NO ADV. LESS THAN 25c.  
7c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

"Salvage Clothing Sales"—  
Make enormous profits everywhere. Representatives wanted. Men, Women, New Shoes, 40c; Overcoats, 50c; Hats, 10c. Other bargains. SALVAGE SALE HEADQUARTERS, 108 W. 47th St., Chicago.

AGENTS WANTED—To sell the Altman Folding Portable Wardrobe. A patented article, big money-making proposition, good commission. H. S. ALTMAN, Elcho, Wisconsin. sep29

NOTICE, SALESMEN AND AGENTS—Are you satisfied with your present earnings? If not, get in line with the money-makers by selling our high quality Rubber Aprons. Your earnings and prospects are unlimited. Do not delay another day, rush us \$1.25 for your sample and wholesale prices. Increase your next month's income. Satisfaction guaranteed or your money returned. Our sales people are making the money. Will you be with them? Let us hear from you at once. SMITH BROS., P. O. Box 77, Gallon, Ohio.

SALESMEN—Handle Trade Building Plan, appealing to all merchants, newspapers, banks. Big commissions. Nothing to carry. Excellent side line. MANUFACTURERS' PREMIUM CO., Tuttle Bldg., Chicago.

SIDE LINE SALESMEN—Sell a line of Leather Goods. State territory wanted. EASTWOOD MFG. CO., 243 Front St., Portsmouth, Ohio.

SCENERY AND BANNERS  
4c WORD. CASH. ATTRACTIVE FIRST LINE.  
6c WORD. CASH. NO ADV. LESS THAN 25c.  
Figure at One Rate Only—See Note Below.

ARTISTIC, MODERN SCENERY, Dye Drops, Banners, Fabric Drops at greatly reduced prices. Save big money. Send dimensions for cut prices and catalog. ENKESBOLD SCENIC CO., Omaha, Neb. oct18

NOTE—Count All Words, Also Each Initial and Number. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

SCHOOLS  
(DRAMATIC, MUSICAL AND DANCING)  
2c WORD. CASH. NO ADV. LESS THAN 25c.  
4c WORD. CASH. ATTRACTIVE FIRST LINE.  
NOTICE!

No advertising copy accepted for insertion under "Schools" that refers to instructions by mail or any training or coaching taught by mail. No ads of acts or plays written. The copy must be strictly confined to Schools or Studios and refer to Dramatic Art, Music and Dancing Taught in the Studio. Figure at One Rate Only—See Note Below.

MOTION PICTURE PIPE ORGAN and Piano Playing taught quickly and practically by theater expert. Booking bureau connected with school. Exceptional opportunities for positions. THEATER, care Billboard, New York. sep22

ONLY Serious and Talented Students accepted. Tuition arranged according to means. WEBER, 620 Riverside Drive, Suite 37, New York City, N. Y. nov23

2ND-HAND SHOW PROPERTY FOR SALE  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

BALLOONS, Parachutes, Inflators, Rope Ladders. Specify your weight. THOMPSON BROS' BALLOON CO., Aurora, Illinois.

BARGAINS in Portable and Road Machines: Edison Exhibition, \$37.50; Machine Parts in stock; \$750.00 Camera, like new, \$125, complete. Write for details. Road Show Supplies always on hand. NORTHERN THEATRE SUPPLY CO., 211 West First Street, Duluth, Minnesota. sep22

FOR SALE—Two-Abreast Herschell-Spillman Carusel, new engine, organ. Swing in good running condition. ZIEGLER SHOWS, Jefferson, Iowa, Sept. 17 to 21. Address this second week, Kingsley, Iowa, Sept. 24 to 28.

Mother, Dear; I'm Sad and Lonely. New waltz ballad. Prof. copies free. Orchestra and sheet music. 15 and 25 cents. MAY BELL ANDREWS, 1'ub., Eldred, Ia. oct19

GET THESE beautiful Waltz Songs: "Summer Days", "Happy Eyes", "Beautiful Home", and "I Can't Forget". Piano copies, 25c. postpaid. Address JOHN M. FISHER, Pub., 1455 Chouteau Ave., St. Louis, Missouri.

HOKUM SONGS—Real, regular hits. Last free JOLLY HEIT STEVENS, Billboard Pub. Co., Cincinnati, Ohio. sep29

MUSIC PUBLISHERS—Undersigned offers for sale unpublished songs, "She is My Fairy, Fairy Queen" and "The Roadside of My Heart" splendid lyrics. Tuneful melodies. S. C. POWELL, 210 1/2 South Main Street, Findlay, Ohio.

TATTOOING SUPPLIES  
(Designs, Machines, Formulas)  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

BEST COMBINATION MACHINE, \$2.50; 18 sheets Despard, \$5.00. Current Transformers \$10.00; No. 1 dies, \$2.00; Switchboard, \$3.50. Colors WAGNER, 208 Bowery, New York. nov3

DESIGNS, 18x24 sheet, \$1.00; Machines, \$2.50; Artists' Guide, \$3.00; Photos, Men or Women, extra good, \$1.00 doz. Colors, etc. Ask for Supply Books. "WATERS", 1050 Randolph, Detroit. sep22

NEW DESIGNS—22 big sheets, 18x24, \$3.50. Photos Tattooed People, \$1.00 Dozen; Machines, \$2.50 up Artists' Manual Guide, the only book of its kind. \$1.00. Remover Formula, guaranteed, \$1.00. "WATERS", 1050 Randolph, Detroit.

SPECIAL—Tattooers' Needles, No. 12 Sharps, \$1.50 per 1,000 up. Can supply any make. "WATERS", 1050 Randolph, Detroit. nov3

THEATERS FOR SALE  
5c WORD. CASH. NO ADV. LESS THAN 25c.  
7c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

FOR SALE—Picture Theatre, fully equipped. City 12,000. Address BOX 277, Dothan, Alabama.

THEATRICAL PRINTING  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

Curtiss, Continental, Ohio.  
Price list. sep29

100 Noteheads and 100 Envelopes, beautifully printed, tinted background, not over four lines, \$1.25. SANOR S PRESS, Box 421, Kankakee, Ill. sep29

LETTERHEADS AND ENVELOPES—50 each, \$1. postpaid. Established 1912. STANLEY BENT, Hopkins, Iowa. oct5

LOOK—500 Bond Letterheads or Envelopes, \$2.25; 1,000 Colored Tomliners, 4x9, \$1.50; 5,000, \$5.00; 1,000 Horeds, 6x18, \$3.85; 5,000, \$17.00; 500 Tab Cards, \$10.00; all prepaid. Samples, 2c. BLANCHARD PRINT SHOP, Hopkins, Iowa.

NEW LOW PRINTING PRICES—Ask for list. SERVICE PRINTERY, 601 Plum St., Norfolk, Va. sep22

POSTERS—500 6x9, \$1.85; 6x12, \$2.25; 12x18, \$4.00; 14x21, \$4.50; 15x23, \$5.50; 50, 70, 80, 90, 95 words respectively. Postpaid. LAIN, THE PRINTER, Ladocose, Wisconsin.

PRINTING CATALOGS, Folders, Letterheads, Envelopes, etc. Our prices talk. A few samples free. Society Stationery special. Your name and address printed in rich blue on 200 Sheets and 100 Envelopes for \$1.00, postpaid, west of Denver. \$1.19 A. H. KRAUS, Kraus Bldg., Milwaukee, Wis. sep22

SPECIAL OFFER!—125 Blue Bond Letterheads, 125 Envelopes, \$1.50. Everything low. NATIONAL ECONOMIC SPECIALTY CO., Leona, N. J. sep29

TYPENRITERS FOR SALE  
3c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

TYPENRITERS, all in first-class condition, guaranteed, \$20 each. J. P. REDINGTON, Scranton, Pa. oct5

WANTED PARTNER  
(CAPITAL INVESTED)  
4c WORD. CASH. NO ADV. LESS THAN 25c.  
6c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

HAVE \$200 for good road show. Address A. MANGEL, Billboard, Chicago.

INVEST \$150 WITH SERVICES in picture road show. Address AGENT, Billboard, Chicago, Illinois.

WANTED—To hear from Orchestra for road work on commonwealth plan. Will make small investment. Address R. FRANCE, Billboard, Chicago.

WANTED—Entertain proposition from party who has good Picture or Vaudeville Act. Invest \$350. Address GREGG HILL, Billboard, Chicago.

WANTED TO BUY, LEASE OR RENT  
5c WORD. CASH. NO ADV. LESS THAN 25c.  
5c WORD. CASH. ATTRACTIVE FIRST LINE.  
Figure at One Rate Only—See Note Below.

Loud Fog Horn and Feature Pictures. No junk wanted. Address JACK WIZIARDE, week Sept. 17, Atkinson, Neb.; Sept. 24, Norfolk, Neb.

New Plays Bought and Sold  
T. CROSBY, Play Broker, 1005 Broadway, New York, New York. sep29



Wanted To Buy—"A" Clar-

inet. Full boom, low pitch, good condition. Prefer 20 key one piece. J. D. DENNEY, care Billboard, Cincinnati, Ohio.

Wanted—To Rent Theatre in

small town, Alabama, Georgia or Tennessee. JAMES LASANE, 282 1/2 27th St., No. Birmingham Alabama.

LIGHT, FOLDING Punch and Judy Frame and SCENEY GEO BARNARD, Billboard, Cincinnati.

THEATER EQUIPMENT WANTED—Can use Opera House. I need everything in the show including good Vaudeville. Showmen writes. HENRY DOWNEY, Desloge, Mo. Hurry.

WANTED TO BUY—Two Abreast Carry-Us-All and No. 5 121 Wheel. Must be in good condition and good condition. CHESTNUT AMUSEMENT CO., Box 100, Bala, Missouri. sep29

WANTED TO BUY—Second-hand Taylor Trunk, 38 or 40 inch. Must be in A-1 condition. W. E. BISSMILL, Bennett, Illinois.

WANTED TO LEASE OR RENT Picture Theatre in town not less than 5,000, with privilege of expansion. We will accept Manager's or Operator's job. 15 years' experience. Can give best of references. H. B. FRANK, Macomb, Illinois.

WILL BUY 15 in. Gauge Miniature Railroad Oufel. Send and describe, and lowest price in first letter. J. W. MURPHY, 109 Jefferson St., Burlington, Iowa.

CLASSIFIED MOVING PICTURE ADVERTISEMENTS

CALCIUM LIGHTS

50 WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

CHEAPER THAN ELECTRICITY—The world-renowned Bliss Light for projection machines. Thousands in use. Not an experiment. Guaranteed. Heavily patronized. Don't confuse with cheap junk like Edison. Write BLISS LIGHT CO., 1529 Glen Oak, Peoria, Illinois. oct6

FILMS FOR SALE—NEW

50 WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

California Rodeo and Life of Jesse James. INDEPENDENT FILM EXCHANGE, 177 Golden Gate Ave., San Francisco, California. nov3

FILMS FOR SALE—2D-HAND

50 WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Anything You Want in Film?

We have it. Super Special Features, Serials, Westerns, Comedies, Cartoons, Scenics, Chaplins and Weekly Events. Prices below the lowest. Don't buy until you see our sensational film list. MONARCH THEATRE SUPPLY CO., Memphis, Tennessee. sep29

Features and Short Subjects.

Send for list. AKRA PICTURES, 130 West 46th St., New York.

Features, Westerns, Comedies.

Four dollars reel up. Lists available. ECONOMY CO., 814 Corinthian Ave., Philadelphia, Pennsylvania. sep22

Largest and Most Complete

stock of film in the country. If you want any unusual subject, don't fail to write for our sensational bargain list. Super Special Features, Serials, Westerns, Comedies, Chaplins, Travelogues. MONARCH THEATRE SUPPLY CO., 724 South Wabash Ave., Chicago. sep29

Prices Slashed—Hundreds of

Reels, Westerns, Features, Comedies, Serials. KEYSTONE FILM, Altoona, Pa. sep29

Roadmen, Attention! Tom

Mix, "Heart of Texas Ryan", "Once to Every Man", "2nd Earl Burns, Chaplin Comedy, A-1 condition. 25% disp. Subject examinations. First \$100. O. A. ROOD, Bode, Iowa.

250 Reels of Comedies, 200

reels of Weeklies, perfect condition, \$2.50 each. Send money order for trial order with list. JACK MAHMARIAN, 440 West 23d St., New York City. sep22

BIG BARGAINS in Serials and all kinds of others. Features, Chaplins, Comedies and Westerns. No list. Write your order. HANSEN ATTRACTIVE FILMS, 100 S. Federal Park Ave., Chicago, Illinois.

FOR SALE—New York After Dark, great road show striking success. Also other features. THEATRE WESTERN, COMEDIES CENTRAL FILM COMPANY, 729 Seventh Ave., New York.

HEADQUARTERS for the live-wire road show. We handle the best real money-getting Features and Comedies obtainable. Stop handling inferior products. The big money is made with big Features. We have them. State your requirements and we will gladly submit quotations. CLASSIC FILM SERVICE, 736 S. Wabash Ave., Chicago, Ill. sep29

MID-SUMMER CLEARANCE SALE—25% off from

our regular list price on all films in stock. Send for list. Films rented to permanent theaters at 75c per reel; road show, \$2.00 per reel per week. References required. NATIONAL FILM BROKERS, 3307 Summit Street, Kansas City, Missouri. sep29

SIX-REEL FEATURE, "The Vow", thrilling original drama. Dramatic and religious atmosphere. New prints. Territorial rights, \$500, with print. 20% cash with order \$300 upon delivery of print, balance 5 monthly payments with notes. If you want to park your theatre, buy "The Vow". Apply to PENNS PICTURES INC., 130 South 15th St., Philadelphia, Pennsylvania.

SIX-REEL FEATURE FOR RENT. ED. MILANOSKI 640 Fourth St., Grand Rapids, Mich. sep22

SPECIAL GET-ACQUAINTED OFFER—Four Reels, assorted, \$10.00. Deposit \$3.00, C. O. D. \$7.00. Reward examination. Good subjects. One condition. Plenty paper. One order will guarantee. AMER FILM, 1119 Fair, Columbus, Ohio.

TEN TWO-REEL COMEDIES, featuring Gale Hen-ry, cheap. E. L. C. COMPANY, 298 Turk St., San Francisco, California. oct6

THE ONLY AND ORIGINAL Passion Play, Uncle Tom's Cabin, The Secret Trap, Life of a Cow-patcher, Ten Nights in a Barroom, all kinds of others. Send for our big bargain list. The home of giant film production. WESTERN FEATURE FILMS, 738 S. Wabash Ave., Chicago, Illinois.

TWO HUNDRED REELS SELECTED FILM, for use in Churches, Schools. Prices reasonable. PASTOR'S CO-OPERATIVE SERVICE, 518 Morgan St., Rockford, Illinois.

YOUR OLD FILMS TRADED IN for newer ones. We only accept Features of five reels or over. What have you? We have all kinds of big money-getters with flashy paper and special lobby displays. Don't write unless you have Features to offer. WABASH FILM EXCHANGE, 736 S. Wabash Ave., Chicago, Ill.

FOR SALE—Two Power's 6A Moving Picture Ma-

chine, motor driven, first-class condition, bargain. GENERAL SPECIALTY CO., 409 Morgan, St. Louis, Missouri. sep29

FOR SALE—New and used Opera Chairs, Folding Chairs, Projection Machines, Generators, Competitors, Rheostats, Ventilating Fans, Rewinds, Portable Projectors, Spotlights, Screens, Wall Fans, Stereopticons, Fire Extinguishers Everything for the theatre. Largest stock in the country. MOVIE SUPPLY CO., 844 & Wabash Ave., Chicago. sep22

GUARANTEED REBUILD MACHINES—Power's, Simplex, Mottograph, other makes. Wonderful bargains. We sell everything for "the movies". Free catalog. MONARCH THEATRE SUPPLY CO., 724 So. Wabash Ave., Chicago. sep29

HIGH-GRADE STEREOPTICON SLIDES for sale at a genuine bargain. PASTOR'S CO-OPERATIVE SERVICE, 518 Morgan St., Rockford, Ill.

MOTION PICTURE CAMERA, 400-foot capacity, lens and tripod, \$100.00. E. SANOH, Box 421, Kankakee, Illinois. sep29

MOVIE MACHINES, \$25, for home or church. New Electric and Battery Models. Circular free. STATES TRADING CO., 25 Third Avenue, New York. sep22

NEW STEREOPTICONS, standard exhibition size, \$15; Double Dissolving, \$40; Color Wheels, \$35.50; Rheostat, with arc, \$7; large Mazdas, \$6. GRONBERG MFG. CO., 1811 Monroe, Chicago, Illinois.

SENSATIONAL BARGAINS—Rebuilt Machines, carbon and mads equipped. Condition guaranteed. Big catalog free. Dept. 17, MONARCH THEATRE SUPPLY CO., Memphis, Tennessee. sep29

SPECIAL BARGAIN in rebuilt Simplex and Power's Machines, guaranteed condition. ATLAS MOVING PICTURE CO., 558 So. Dearborn St., Chicago. oct27

HOW JAMES BARTON "ARRIVED"

By HEYWOOD BROWN

JAMES BARTON faced the blindest audience we have ever seen, on his debut, and to this day we wonder that he survived it. It was at the Lexington Avenue Opera House, at an Equity Strike Benefit, and Ethel Barrymore had been the five-star final of the first half of the program. Ed Wynn had been announced for the lighter moments of the second. But before it came to Mr. Wynn's turn he had been called off on one of the many secret missions of the day, and the announcer came out and said, as briefly as possible, that Mr. Wynn could not appear. The silence was frightful. Into it the announcer further thrust something not very distinguishable about a Mister Jim Barton. The astral bodies of all present immediately left the building. Into this bleakness stepped a man surely as uncomely as they come, who advanced to the center of the stage and began to sing. The worst fears of everybody being thereby verified, the apathy from the audience rose and swam around Mister Jim Barton in thick fog. Mr. Barton went on singing, first verse and chorus in full, and then he began to dance. The trouble with these great moments out of the past is that they are extremely hard to make credible to anybody who wasn't there. Or extremely interesting. Nevertheless, we defy anybody to produce any greater excitement in any theater than that which came into being when Mr. Barton began to dance. The contrast was simply out of bounds. He was, we should say conservatively, the human forerunner of that artificial lightning bolt that went off so pleasantly the other day. He danced till he was too tired even to come out and take any more bows, and he almost shut the strike itself off the front page.

How Barton Came to Broadway

There was more to this than appeared from this recital. Barton had been on his way to Broadway for a long time, but things always seemed to happen. He did finally get himself hoisted up to burlesque, and there some Shubert scout saw him dance. The next step was to bring Barton into the Winter Garden rehearsal, keep him as dark as possible till the opening night, and capitalize the gap between his singing and his dancing for Winter Garden customers. It was while these rehearsal-acts were going on, in great secrecy, that the Equity strike was called, and there was a nice problem for Mr. Barton. We cannot report on what he said back and forth to himself, and, of course, he may never have said a word. He did, however, dance for Equity; he did, shortly afterwards, appear in the Winter Garden; and now, at last, he is the star of a something or other, all to himself. —VANITY FAIR.

M. P. ACCESSORIES

FOR SALE—NEW 50 WORD. CASH. ATTRACTIVE FIRST LINE. 7c WORD. CASH. NO ADV. LESS THAN 25c. Figure at One Rate Only—See Note Below.

ELECTRICITY FOR 10c PER HOUR—Mottow Auto Generator operates on any automobile or truck. Produces electricity for moving picture machines, theaters, tents, schools, churches, etc. Mazda Equipment and Globes for all professional and suitcase machines. Details free. MONARCH THEATRE SUPPLY CO., Dept. G, 724 South Wabash Ave., Chicago. sep29

2ND-HAND M. P. ACCESSORIES FOR SALE

50 WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

BARGAINS—Cinematograph, runs films and slides, motor drive \$100; Power's 6, \$75; 6A, \$100; late Mottow-graph, 2,000 ft. magazines, \$100; Power's 5, mads equipped, \$50; Pathoscopes, \$25; large Fire Curtain, 2x3x10 \$100; Lamparas, \$50; Spotlight, \$10; Films, 2x3x10 ft. 112 Features. Send stamp for list. H. O. WESTMERE, 1185 Bay Vista, St. Boston, Massachusetts.

HERTZNER CONVERTER, double, 50 ampere, brand new panel board, 220 volts, 3 phase, 60 cycles, absolutely perfect condition, \$375.00. H. B. JOHNSTON, 538 S. Dearborn St., Chicago. sep29

BIG BARGAIN in new and second-hand Machines, Chairs, Supplies. Write me your needs. H. B. JOHNSTON, 538 South Dearborn St., Chicago. oct29

NOTE—Count All Words, Also Combined Initials and Numbers in Copy. Figure Total at One Rate Only. IN ANSWERING CLASSIFIED ADS, PLEASE MENTION THE BILLBOARD.

SERIALS, perfect condition, paper, complete: bargain.

H. B. JOHNSTON, 538 So. Dearborn St., Chicago. sep29

WANTED TO BUY

M. P. ACCESSORIES—FILMS 50 WORD. CASH. NO ADV. LESS THAN 25c. 7c WORD. CASH. ATTRACTIVE FIRST LINE. Figure at One Rate Only—See Note Below.

Wanted—Safety Films. Any

subjects or lengths. STATES TRADING CO., 27 Third Ave., New York. sep22

FILMS, all kinds, condition like new, with paper. ACME, P. O. Box 8, Atlanta, Georgia. sep29

I WANT TO BUY Passion Play, Uncle Tom's Cabin, James Bays, Life of Moses, and any Religious Films. State number of reels, condition and lowest price in first letter. FRED KONSACK, 724 South Wabash Ave., Chicago. oct6

WANTED—Hazenbeck-Wallace, Buffalo Bill, 101 Ranch, Sells-Photo, any Circus or Roundup Picture. State reels and condition. GEO. ENGESSER, St. Peter, Minnesota. sep29

WANTED TO BUY—Uncle Tom's Cabin Films. State condition, price and number of reels. No junk. THOS. L. PINN, Housick Falls, N. Y. sep22

WE BUY MACHINES and Theatre Equipment. Highest cash prices paid. Give details in first letter. MONARCH THEATRE SUPPLY CO., 724 South Wabash Ave., Chicago. sep29

NEW PLAYS

(Continued from page 37)

Woods would label with an alluring name and exploit to its fullest extent. But it is not the kind of stuff that will meet with wide popularity. Which, after all, may be a good thing for Florence Reed. DON CARLE GILLETTE.

HOLLIS STREET THEATER, BOSTON

Week Beginning Monday, September 3, 1923 HAROLD ORLOB Presents "TAKE A CHANCE"

A Girl-and-Music Comedy, Music by Harold Orlob. Books and Lyrics by Mr. Orlob and H. I. Phillips. Staged by Walter Brooks.

THE CAST Marjorie Frayne... Sibylla Bowhan Mrs. Warewell... Alison Skipworth Baby Ruth... Nellie Breen Willie Fall... Joe Mack A Buyer in Bazaar... Virginia Anderson Dick Warewell... Walter Douglas Glix Young... Sam Critcherson Patricia Warewell... Leeta Corder Joe Bagley... Hansford Wilson Joe Bagley, Sr... Charles J. Stine Friends of Patricia— Sylvia Dale Rosilian... Patricia Rosetter Mary... Mary McCool Virginia... Virginia Anderson Stella... Stella Bolton Anna... Anna Wood Guerida... Guerida Crawford Marie... Marie Gayford Violet... Violet Larus Mabelle... Mabelle Swor Mazie... Mazie White Gotham City Four— Robert Temple, Edw. Brennan, C. D. Da Salvo, Paul Febr. Orchestra Conducted by Leon Rosebrook.

"Take a Chance" is Harold Orlob's first attempt as a producer. Even after making generous allowance for that, it is hard to understand how such a careless and unfinished production came to be offered to the critical and fastidious public of this day. Mr. Orlob may not be an experienced producer, but he certainly must have seen a goodly number of musical productions in the course of his career, and that in itself should have served to make him realize some of the shortcomings in his own production. To the experienced theatergoer "Take a Chance" resembles in many spots a typical amateur affair. There is a lot of stiff and awkward standing around during song and dance numbers, much ill-timed straggling on and off the stage, several cheap and silly puns, dialog that is almost ridiculous and a tattered plot that is laughable in many places where it wasn't intended to be so. The cast, too, is a peculiarly mixed one. The undeniable talent of Alison Skipworth is largely wasted in this musical hodgepodge. Sibylla Bowhan makes good use of the opportunities given her and proves herself an excellent and charming comedienne. The dancing and singing of Nellie Breen also provide some enjoyable moments, and Leeta Corder uses a good voice to advantage. Walter Douglas, Sam Critcherson, Joe Mack and Hansford Wilson make the best they can of the odds and ends assigned to them. A handful of little girls bravely attempt to represent a chorus, and the Gotham City Four come in at odd intervals to join in the refrain. Taken individually, many members of the company possess talent and ability. But together they do not blend at all. The group work has none of the graceful continuity, rhythm of speech and action and clockwork smoothness characteristic of a Cohan, Savage or Boyce production.

The various announcements of the show state that it contains The Vincent Lopez Orchestra. There is a Vincent Lopez orchestra in the pit all right enough—and a very creditable one, too—but Mr. Lopez himself is not there, and it is not THE Vincent Lopez Orchestra. Little disappointments of this nature have a lot to do with the class of advertising a show gets from those who pay to see it. Most of the musical numbers in the show are tuneless and pleasing. But they are not put across with any great amount of spirit or enthusiasm. There isn't much incentive in playing to a house that is less than five per cent paid. DON CARLE GILLETTE.

THEATRICAL NOTES

C. M. Waterbury, who has managed the Sherman Theater, St. Cloud, Minn., since its opening, has tendered his resignation, effective October 1. After a vacation in Colorado it is said Mr. Waterbury will re-enter the profession as manager of a circuit of Southwestern theaters with headquarters in Denver. Blaine Cook, of the Beatrice Amusement Co., Beatrice, Neb., has purchased three theaters at York and one at Falls City, Neb. Frank Cook and Mr. and Mrs. Donald Olen, of Beatrice, have taken charge of the theaters at York, while Lon Chambers, also of Beatrice, assumed the management of the Falls City house September 17. The Maryland State Tax Commission granted certificates of incorporation last week to the Western Maryland Theater Co., capital stock \$100,000, to conduct picture theaters and other amusement enterprises. The incorporators are Arch M. Evans, Henry C. Evans and Floyd Lininger. The company recently purchased three theaters in Cumberland.



Book & Clare (Columbia) Davenport, Ia. 20-22; (Seventh St.) Minneapolis 24-29.

Brookings Sisters, Three (Keith) Philadelphia.

Brown, Douglas, & Co. (State) Memphis, Tenn.

Clinton (National) New York 20-22.

Clifford, G. H. (Alhambra) New York.

Flann's Minstrels, Josie (Grand) St. Louis.

Flann, Thornton & Co. (Palace) Cincinnati; (Hippo) Cleveland 24-29.

Flora & Letoria (Orpheum) Ogden, Utah; (Pantages) Denver 24-29.

Flora & Letoria (Academy) Norfolk, Va.

Flora & Letoria (Maryland) Baltimore.

Flora & Letoria (Keith) Syracuse, N. Y.; (Temple) Rochester 24-29.

Flora, Margaret (Bijou) Savannah, Ga.

Flora of 14 181st St. New York.

Flower, Gus (Orpheum) Omaha, Neb.; (Orpheum) Des Moines, Ia. 24-29.

Flora & Sarow (Keith) Toledo, O. 20-22; (Majestic) Chicago 24-29.

Flora & Burns (Grand) Atlanta, Ga.

Flora, Harry (Broadway) New York.

Flower & Frances (Orpheum) Quincy, Ill. 20-22; (Grand) St. Louis 24-29.

Flower, The (Pantages) Minneapolis 24-29.

Flower (Orpheum) Omaha, Neb.; (Orpheum) Des Moines, Ia. 24-29.

Flora & Hume (Majestic) Findlay, O. 20-22.

Flora, Roy (Miles) Detroit, Mich.

Flora, Charles, & Co. (Riviera) Brooklyn 20-22.

Flower & West (Orpheum) Sioux Falls, S. D. 20-22.

Flora, Baggett & Frear (Orpheum) Tulsa, Ok. 20-22.

Flora & Anthony (Rushwick) Brooklyn; (Keith) Philadelphia 24-29.

Flora & Rhoda (Lyric) Mobile, Ala.

Flora, Anatol (Orpheum) Des Moines, Ia.; (Orpheum) Omaha 24-29.

Flora & Ned (Orpheum) Fresno, Calif.; (Golden Gate) San Francisco 24-29.

Flora, Trixie (Palace) Chicago; (Orpheum) St. Louis 24-29.

Flora Harmonists (Poll) Scranton, Pa.

Flora, Sig (Shea) Buffalo; (Shea) Toronto 24-29.

Flora (Palace) New Orleans.

Flora & Morrison (Yonge St.) Toronto.

Flora, Mollie (Main St.) Kansas City; (Orpheum) Memphis 24-29.

Flora & Burke (World) Omaha; (Pantages) Des Moines, Ia. 24-29.

Flora & Evans (Palace) Cincinnati.

Flora & Farman (State) Buffalo.

Flora Revue (Greely Sq.) New York 20-22.

Galletti & Kolin (Keith) Winneton-Salem, N. C.

Galletti's Monks (Strand) Kokomo, Ind. 20-22.

Galletti, Stanley, & Co. (Palace) Cincinnati; (105th St.) Cleveland 24-29.

Galletti & Hearts (Grand) Atlanta, Ga.

Gardell-Pryor Co. (Majestic) Bloomington, Ill. 20-22; (Empress) Decatur 24-29.

Gardell, Geo. & Lily (Lincoln Sq.) New York 20-22.

Gardell, Bert & Mary (Hipp.) Cleveland.

Gardell, Grant (Pantages) Tacoma, Wash.; (Pantages) Portland, Ore. 24-29.

Gates & Finley (Miller) Milwaukee.

Gates, John (Orpheum) Sioux City, Ia. 20-22.

Gelli Trio (Pantages) Los Angeles; (Pantages) San Diego 24-29.

Gene & Florette (Riviera) Brooklyn 20-22.

Georgia Minstrels (Pantages) Denver; (Pantages) Memphis 27-29.

Georgis Trio (Orpheum) Wichita, Kan. 20-22.

Geber, Billie, Revue (Rialto) Chicago.

Geber & P. Lee (Keith) Indianapolis.

Geber & Southern (State) Memphis, Tenn.

Gettle, Lucy, & Co. (State) Buffalo.

Gettle, Emerson, & Orch. (105th St.) Cleveland.

Gettle & Rita (State-Lake) Chicago.

Gettle (Pantages) San Francisco 24-29.

Gettle, J. C. (Pantages) Des Moines, Ia.

Gettle, Edith (Orpheum) Brooklyn.

Gettle & Jenkins (Orpheum) Seattle; (Orpheum) Portland 24-29.

Gettle, Jean (Keith) Dayton, O. 20-22.

Gettle & Edwards (Hipp.) Cleveland; (Palace) Cincinnati 24-29.

Goldie & Beattie (Ave. B) New York 20-22.

Goldie & Thorne (Keith) Dayton, O. 20-22.

Golden Troupe, Al (23rd St.) New York 20-22.

Golden, Lillian, & Co. (Loew) Montreal.

Golden, Ed (Lyric) Birmingham, Ala.

Golden, Bert & Harry (Palace) Chicago; (Orpheum) St. Louis 24-29.

Golden & Healey (Pantages) San Francisco 24-29.

Goldene, Robbie (Pantages) Portland, Ore.

Goldie, Rita (Keith) Indianapolis, Ind.; (Keith) Louisville, Ky. 24-29.

Goldie, Yvonne (Orpheum) Omaha, Neb.; (Palace) Chicago 24-29.

Goldene, Peltita (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.

Goldene, Jean, & Co. (Prospect) Brooklyn 20-22.

Gray & Harvey (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.

Gray & Mira (Poli) Meriden, Conn.

Gray & Burnett (Greely Sq.) New York 20-22.

Green, Harry, & Co. (Palace) Cleveland; (Keith) Cincinnati 24-29.

Greenwald & Nace (Pantages) Edmonton, Can.; (Pantages) Calgary 24-29.

Gray & Byron (Pantages) Minneapolis 21-29.

Green Twins (Colonial) Erie, Pa.; (Shea) Buffalo, N. Y. 24-29.

Grindell & Esther (Palace) New Orleans.

Grubbs Trio (Seventh St.) Minneapolis.

Guth, Carmen & Ruth (Grand) Shreveport, La.

Hager & Goodwin (Orpheum) Grand Forks, N. D. 21-22; (Grand) Fargo 24-29.

Haley, Leo (Globe) Kansas City, Mo. 20-22.

Hall, Leona, Revue (State) Buffalo.

Hall, M. E., & Co. (Proctor) Newark, N. J.

Hall & Shapiro (Pantages) Seattle; (Pantages) Vancouver, Can. 24-29.

Hall, Paul & Georgin (Pantages) Spokane 24-29.

Hall, Billy S., & Co. (Pantages) Spokane 24-29.

Hall, Sid, & Co. (Orpheum) Boston.

Hall, Erudite & Bruce (Bushwick) Brooklyn.

Hall, Bob (Maryland) Baltimore; (Keith) Philadelphia 24-29.

Halligan, Wm., & Co. (Palace) Waterbury, Conn.

Hammer & Hammer (Royal) New York.

Hammond, Chas. Hoops: New London, Wis.; Waukesha 24-29.

Hampton & Blake (Pantages) Portland, Ore.

Hanley, Jack (Keith) Winston-Salem, N. C.

Hanley, Inez (Palace) New Haven, Conn.

Harris, Dave (Hilant) New York 20-22.

Harris & Vaughn (125th St.) New York 20-22.

Harris & Holly (Pantages) Toronto, Can.

Harrison, Chas., & Co. (Electric) St. Joseph, Mo. 20-22; (Orpheum) Sioux Falls, S. D. 27-29.

Hart & Ruhlin (Loew) Montreal.

Hartley & Patterson (Arcade) Jacksonville, Fla.

Havel, Arthur, & Co. (Capitol) Hartford, Conn.

Hawthorne & Cooke (Majestic) San Antonio, Tex.

Hayden, Harry (Hill St.) Los Angeles.

Hayden, Fred & Tommy (Keith) Winston-Salem, N. C.

Hayes, Grace (Proctor) Yonkers, N. Y. 20-22.

Haynes, Mary (Hilant) St. Louis.

Hayworth, Verna, & Co. (Yonge St.) Toronto.

Healy & Cross (Temple) Detroit; (Keith) Cincinnati 24-29.

Healy, Ted & Betty (Academy) Norfolk, Va.

Heath & Spurling (Lincoln St.) New York 20-22.

Healey, Jack, Trio (Hoyt) Long Beach, Calif.; (Pantages) Salt Lake City 24-29.

Heller & Reilly (American) New York 20-22.

Henrys, Plying (Crescent) New Orleans.

Henshaw, Bobby, & Co. (Franklin) New York 20-22.

Heras & Willis (Royal) New York; (Albee) Providence, R. I. 24-29.

Herbert, Hugh (Princess) Montreal.

Herbert, Boze (Majestic) Chicago; (Majestic) Milwaukee 24-29.

Herman & Briscoe (Pantages) San Francisco; (Pantages) Los Angeles 24-29.

Herrmann, Adelaide (Palace) Manchester, N. H. 20-22; (Poli) Worcester, Mass. 24-29; (Poli) Springfield 27-29.

Herman, Al (Orpheum) Winnipeg, Can.; (Orpheum) Vancouver 21-29.

Hessler, Margaret (Pantages) Hamilton, Can.; (Chateau) Chicago 24-29.

Hill, Ernest (Gary II. H.) Gary, Ind. 20-22; (Strand) Kokomo 24-29.

Hibbert & Malle (Orpheum) Boston.

Hickerson, Al, & Co. (New State) Kansas City, Mo.; (Vicar) St. Joseph 24-29.

Hickey & Hart Revue (Columbia) St. Louis; (Murray) Richmond, Ind. 24-29.

Hickman Bros. (Columbia) St. Louis.

Hill & Cameron (Majestic) Milwaukee.

Hillman, B. C., Revue (Palace) Cleveland; (Temple) Detroit 24-29.

Hill's Circus (Pantages) Portland, Ore.

Hines, Harry (Orpheum) Denver; (Orpheum) Omaha 24-29.

Hobson, Florence (Keith) Cincinnati.

Hodge & Lowell (Poli) Meriden, Conn.

Holbrook, Harry (Franklin) New York 20-22.

Holland & Oden (Pantages) Spokane; (Pantages) Seattle 24-29.

Holt & Roscoe (Maris) Pittsburgh.

Hondal (Orpheum) New Orleans, La.

Howard & Lewis (Pantages) Hamilton, Can.; (Chateau) Chicago 24-29.

Howard, Clara (Orpheum) Denver 24-29.

Howard & Clark Revue (Maryland) Baltimore; (Davis) Pittsburgh 24-29.

Howard & Lind (Poli) Scranton, Pa.

Howard, Great (Keith) Lowell, Mass.; (Keith) Portland, Me. 24-29.

Howard, Wilfred & Bruce (Lincoln Sq.) New York 20-22.

Howell & Barnes (Alhambra) New York; (Shea) Buffalo 24-29.

Hubbel's Band (Pantages) Portland, Ore.

Hudson, Bert E. (O. H.) Chebanse, Ill. 17-29.

Hughes & Debow (Kedzie) Chicago 20-22.

Hughes Musical Duo (Shea) Toronto; (Princess) Montreal 24-29.

Huro (Temple) Detroit.

Hurst & Neer (Temple) Detroit.

Hyde, Alex & Orch. (State) Newark, N. J.

Hymack, Mr. (Orpheum) Minneapolis; (Majestic) Cedar Rapids, Ia. 24-29.

Iucha's Band (Riverside) New York.

Imhoff, Roger, & Co. (Orpheum) Madison, Wis. 20-22.

Inglis & Winchester (Lyric) Atlanta, Ga.

Iselen, Miss (Maryland) Baltimore.

Irvine & Elwood (Pantages) Tacoma, Wash.; (Pantages) Portland, Ore. 24-29.

Ivy, M.E., & Co. (Orpheum) Oklahoma City, Ok. 20-22.

Jackson, Bobby: Pittsburg Pa.; Canton, O. 24-29.

Jane & Whalen (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.

Jarrett, Arthur, & Co. (Majestic) Milwaukee; (Seventh St.) Minneapolis 24-29.

Jarvis & Harrison (Lyric) Columbia, S. C.

Jennings & Mack (Rialto) Chicago.

Jewel Box Revue (Victoria) New York 20-22.

Jewell's Maankins (Palace) Milwaukee 24-29.

Jeffrey, Fleurette (Shea) Toronto; (Princess) Montreal 24-29.

Johnnie's New Car (23rd St.) New York 20-22.

Johnson Bros. & Johnson (Roanoke) Roanoke, Va.

Johnson, J. R. (Orpheum) San Francisco; (Orpheum) Oakland 24-29.

Johnson & Baker (Keith) Cincinnati; (Keith) Indianapolis 24-29.

Jolly Jesters, Five (Loew) London, Can. 20-22; (Loew) Toronto 24-29.

Johnson, Harry (Keith) Toledo, O. 20-22.

Jones, Gattison (Palace) Chicago; (Orpheum) Sioux City, Ia. 27-29.

Jones & Sylvester (Orpheum) Ogden, Utah; (Pantages) Denver 24-29.

Juliet (Orpheum) Los Angeles.

Just Out of the Gate (Hipp.) Pittsburg; (Empress) Grand Rapids, Mich. 24-29.

Kane, Morey & Moore (Fulton) Brooklyn 20-22.

Kate & Wiley (Pantages) Spokane; (Pantages) Seattle 24-29.

Kaufman Bros. (Orpheum) New York 20-22.

Kavanaugh & Everett Revue (Metropolitan) Brooklyn 20-22.

Kay, Holly (Golden Gate) San Francisco; (Orpheum) Fresno 27-29.

Keene & Williams (Palace) Cincinnati; (Hipp.) Cleveland 24-29.

Keely, Julia (Greely Sq.) New York 20-22.

Keely & Wise (Pantages) Spokane; (Pantages) Seattle 24-29.

Kelly, Walter C. (Keith) Portland, Me.; (Albee) Providence, R. I. 24-29.

Kelly, Owen, & Co. (Palace) Waterbury, Conn.

Kelso & Demonda (Keith) Portland, Me.; (Keith) Lowell, Mass. 24-29.

Kelton, Per (Sist St.) New York.

Kenney, James, & Co. (Capitol) Hartford, Conn.

Kenny, Mason & Scholl (Unique) Eau Claire, Wis. 20-22.

Kerr & Weston (Orpheum) Minneapolis.

Kilkenny Duo (Murray) Richmond, Ind. 20-22.

King Brothers (Broadway) New York.

King & Beatty (Palace) Cleveland.

Kirk & Miller (Poli) Wilkes-Barre, Pa.

Kirkland, Paul (Orpheum) San Francisco; (Orpheum) Los Angeles 21-29.

Kirkwood Trio (Miller) Milwaukee.

Klason, Murray, & Co. (Broadway) Springfield, Mass.

Kitamura Japs (Bijou) Birmingham, Ala.

Kituro Japs (Palace) Bridgeport, Conn.

Klee, Mel (Keith) Cincinnati; (Temple) Detroit 24-29.

Klein Bros. (Orpheum) Madison, Wis. 20-22; (State-Lake) Chicago 24-29.

Klein, Paul, & Co. (State) Memphis, Tenn.

Klein, Revue (Palace) Chicago; (Orpheum) St. Louis 24-29.

Kryton Sisters & Mack (Pantages) Tacoma, Wash. 24-29.

Kuehn, Kurt & Edith (Empress) Grand Rapids, Mich.

Kuhn Sisters (State) Memphis, Tenn.

Kuhns, Three White (Orpheum) Madison, Wis. 20-22.

LaFollette & Co. (Boulevard) New York 20-22.

LaFrance & Byron (Pantages) Denver; (Pantages) Pueblo 27-29.

LaGros, The (Majestic) San Antonio, Tex.

LaMarr, Leona (Strand) Washington.

LaMont Trio (Rialto) Chicago.

LaMarion Trio (Delancey St.) New York 20-22.

LaPearl, Roy (Loew) Montreal.

LaPelle Revue (Pantages) San Francisco 24-29.

LaRocca, Roxy (Orpheum) Galesburg, Ill. 20-22; (Majestic) Bloomington 24-29; (Palace) Peoria 27-29.

Lalane & Hamilton (Orpheum) San Francisco 24-29.

LaTall & Vokes (Orpheum) Ogden, Utah; (Pantages) Denver 24-29.

LaToy's Models (Palace) Indianapolis, Ind. 20-22; (Hipp.) Cleveland 24-29.

LaVarr, Paul & Walter (Palace) New Haven, Conn.

Ladd, Morgan & Co. (Crescent) New Orleans.

Ladellas, Two (Yonge St.) Toronto.

Lahr & Mercedes (Palace) Milwaukee; (Palace) Chicago 24-29.

Lambert & Fish (Orpheum) Minneapolis; (Orpheum) Madison, Wis. 24-29.

Lamont's Cockatoo (Grand) St. Louis; (Majestic) Springfield, Ill. 24-29.

Land of Tango (Pantages) Tacoma, Wash. 24-29.

Lane & Freeman (Proctor) Newark, N. J.; (Keith) Boston 24-29.

Lane & Harper (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.

Lang & O'Neil (Albee) Providence, R. I.; (Orpheum) Brooklyn 24-29.

Lanning, Dawson & Covert (Keith) Dayton, O. 20-22.

Lashay, George (Pantages) Winnipeg, Can.; (Pantages) Edmonton 24-29.

Layden & Burke (Palace) Springfield, Mass.

LeMaire & Phillips (Orpheum) Fresno, Calif.; (Golden Gate) San Francisco 24-29.

LeMaire & Hayes (Palace) Chicago.

Lea, Emily (Palace) Milwaukee; (Palace) Chicago 24-29.

Lea & Co. Lockwood (Riverside) New York; (Bushwick) Brooklyn 24-29.

Leipzig (Orpheum) Fresno, Calif.; (Orpheum) Los Angeles 24-29.

Lelands, Five (Novelty) Topeka, Kan. 20-22; (Globe) Kansas City, Mo. 24-29.

Leo, Louis (Yonge St.) Toronto.

Leonard & Barnett (Liberty) Lincoln, Neb. 20-22; (Electric) Kansas City, Kan. 24-29.

Lester, Noel, & Co. (Pantages) Tacoma, Wash.; (Pantages) Portland, Ore. 24-29.

Lester, Doris & Al (Hipp.) Baltimore.

Let the Public Decide (Boulevard) New York 20-22.

Leviathan Orch. (Orpheum) Minneapolis; (Orpheum) Winnipeg, Can. 24-29.

Levy, Bert (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.

Lewis & Brown (Pantages) Des Moines, Ia.

Lewis, J. C., & Co. (Lyric) Atlanta, Ga.

Lewis & Henderson (Broadway) Springfield, Mass.

Lewis, Flo (Orpheum) Vancouver, Can.; (Orpheum) Seattle 24-29.

Lime Trio (Orpheum) Des Moines, Ia.; (Orpheum) Winnipeg, Can. 24-29.

Little, Jack (Palace) Cincinnati.

Little Driftwood (Palace) New Orleans.

Little Pipifax & Co. (Majestic) Milwaukee; (Seventh St.) Minneapolis 24-29.

Livingston, Murray (Pantages) Tacoma, Wash. 24-29.

Lloyd & Good (Keith) Lowell, Mass.

Locust Sisters (State) Newark, N. J.

Louis Troupe (Pantages) Vancouver, Can.

London Steppers (8th St.) New York 20-22.

Long Tack Sam (Pantages) Des Moines, Ia.

Lopez, Vincent, & Band (Bushwick) Brooklyn.

Lopez, Vincent, Orch. (Orpheum) Champaign, Ill. 20-22.

Lorions, Three (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.

Louise & Mitchell (National) New York 20-22.

Lovely, Lulu (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.

Lorenberg Sisters (Keith) Columbus, O.; (Palace) Cincinnati 24-29.

Lowry, Ed (Orpheum) Brooklyn; (Keith) Boston 24-29.

Loyal, Sylvia, & Co. (Keith) Philadelphia; (Maryland) Baltimore 24-29.

Lucas, Jimmie (Majestic) San Antonio, Tex.

Lucas & Inez (Orpheum) Los Angeles 24-29.

Lydell & Gibson (Columbia) Far Rockaway, N. Y.

Lydell & Macy (Hipp.) Terre Haute, Ind. 20-22; (Majestic) Springfield, Ill. 24-29.

Lyle & Virginia (Kedzie) Chicago 20-22; (Seventh St.) Minneapolis 27-29.

Lyons, George (Orpheum) Seattle, Wash.; (Orpheum) Portland, Ore. 24-29.

Lyons & Kyle (Gates) Brooklyn 20-22.

Lyle & Fant (Regent) New York 20-22; (Keith) Boston 24-29.

McDermott, Billy (Rialto) St. Louis; (Malu St.) Kansas City 24-29.

McDevitt, Kelly & Quinn (Proctor) Yonkers, N. Y. 20-22.

McFarlane, Geo., & Co. (Keith) Cincinnati; (Keith) Indianapolis, Ind. 24-29.

McGee, Lenora & Co. (Orpheum) Vancouver, Can.; (Orpheum) Seattle 24-29.

McKay & Ardine (Alhambra) New York; (Royal) New York 24-29.

McKinley, Nell (Empress) Grand Rapids, Mich.

McLellan & Carson (Orpheum) St. Louis.

McLeod, Tex. (Keith) Syracuse, N. Y.; (Shea) Buffalo 24-29.

McNally, Kelly & DeWolfe (Rialto) Chicago.

McNeer (Palace) New York.

McWaters & Tyson (Shea) Toronto; (Princess) Montreal 24-29.

Macart & Bradford (Lyric) Mobile, Ala.

Mack & Lane (Yonge St.) Toronto.

Mack & Stanton (Majestic) Chicago; (Palace) South Bend, Ind. 24-29.

**Concessionaires!**  
Wheel Men  
Giveaway  
Prize Package Men  
Shooting Galleries

**FLASH up your stands—**  
Increase your sales—Ask us about our advertising tie-ups and latest prices on Chesterfield—the best advertised cigarette in the world.

**CIGARETTES FOR CONSOLATION PRIZES**

Immediate deliveries of Chesterfield 10's and 20's. Wire or write for name of our nearest jobber. Full particulars from

**LIGGETT & MYERS TOBACCO CO.**  
Concession Department  
212 Fifth Ave. New York

Mack & Brantley (Alhambra) Paris, France. 1-30.

Mack & Marion (Victoria) New York 20-22.

Mackaye, May, Trio (Lyric) Columbia, S. C.

Magley, Guy & Pearl (Princess) Montreal; (Keith) Syracuse, N. Y., 24-29.

Maghony, Will (Keith) Indianapolis; (Keith) Columbus, O. 24-29.

Making the Movies (Orpheum) Wichita, Kan. 20-22.

Manley, Dave (Loew) Montreal.

Mann, Alvin, & Co. (Keith) Boston; (Temple) Rochester, N. Y. 24-29.

Mann & Lee (Loew) Ottawa, Can.

Manning & Class (Orpheum) Detroit; (Fay) Rochester, N. Y. 24-29.

Manthey, Walter, & Co. (Majestic) San Antonio, Tex.

Marino & Martin (Palace) Chicago; (Hipp.) Terre Haute, Ind. 24-29.

Marr, Enid, & Co. (Keith) Philadelphia; (Maryland) Baltimore 24-29.

Marrin, Jim & Irene (Fulton) Brooklyn 20-22.

Marriage vs. Divorce (Ave. B) New York 20-22.

Marry Me (Pantages) Winnipeg, Can.; (Pantages) Edmonton 24-29.

Mascottes, Eight (Roanoke) Roanoke, Va.

Mason & Cole Revue (Palace) New Haven, Conn.

Maxelos, Three (Hipp.) Baltimore.

Maxine Lee, Bobby (Majestic) Chicago; (Grand) St. Louis 24-29.

Maxon & Brown (Crescent) New Orleans.

Mayhew, Stella (Gates) Brooklyn 20-22.

Medinas, Three (Keith) Philadelphia; (Orpheum) Brooklyn 24-29.

Medley & Dupree (Orpheum) Champaign, Ill. 20-22; (Grand) St. Louis 24-29.

Merchan & Newman (Temple) Detroit; (105th St.) Cleveland 24-29.

Mehlinger, Artie (Shea) Buffalo; (Temple) Rochester, N. Y. 24-29.

Mohr & Eldridge (Majestic) Milwaukee; (Kedzie) Chicago 24-29.

Melroy Sisters (Lyric) Mobile, Ala.

Melva, June & Irene (Delancey St.) New York 20-22.

Mercedes (Palace) Indianapolis; (Keith) Columbus, O. 24-29.

Merritt, Sonja (Keith) Portland, Me.

Merritt & Conghlin (Hipp.) Baltimore.

Mersereau, Wally, Trio (Revod) Canal Dover, N. J. 20-22.

Merton Mystery (Temple) Detroit; (Keith) Syracuse, N. Y. 24-29.

Meyers & Hanford (State) New York 20-22.

Mincalms (Colonial) Erie, Pa.

Michon Bros. (Hill St.) Los Angeles.

Middleton, Jean (Columbia) Davenport, Ia. 20-22.

Mikado Opera Co. (Pantages) San Francisco; (Pantages) Los Angeles 24-29.

Miller Girls (Princess) Montreal.

Miller & Pears (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.

Miller, Packer & Seiz (American) New York 20-22.

Minstrel Monarchs, Five (Orpheum) Portland, Ore.; (Orpheum) San Francisco 24-29.

Mitchell, J. & E. (Fifth Ave.) Brooklyn.

Monroe & Grant (Jefferson) New York 20-22; (Capitol) Union Hill, N. J. 24-29.

Monroe & Gratton (Pantages) Vancouver, Can.

Montana (Keith) Indianapolis.

Moore, Victor (Princess) Montreal.

Moore & Fields (Metropolitan) Brooklyn 20-22.

Moore, Geo., & Girls (Alhambra) New York; (Royal) New York 24-29.

Moore, Harry (Orpheum) Winnipeg, Can.; (Orpheum) Vancouver 24-29.

Moore & Freed (Keith) Washington; (Maryland) Baltimore 24-29.

Moore & Hager (Keith) Washington.

Moran & Mack (Alhambra) New York; (Keith) Syracuse, N. Y. 24-29.

Moratti, Chas., Co. (Pantages) Seattle; (Pantages) Vancouver, Can. 24-29.

Morgan, Woolley Co. (Rialto) Chicago.

Morgan & Sheldon (Poli) Wilkes-Barre, Pa.

Morgan, Gene (Royal) New York.

Morris & Flynn (23rd St.) New York 20-22.

Morris & Campbell (Orpheum) St. Paul; (Hennepin) Minneapolis 24-29.

Morris & Shaw (Majestic) Paterson, N. J. 20-22.

Morrissey & Young (Palace) Bridgeport, Conn.

Morrissey, Will, & Co. (Capitol) Hartford, Conn.

Morton Bros. (LaSalle Garden) Detroit 20-22.

Morton, George (Murray) Richmond, Ind. 20-22; (Liberty) Terre Haute 24-29.

Morton, Lillian (Miller) Milwaukee.

**MINSTREL WIGS, REAL HAIR.**  
30c Ea., 60c \$2.75 50c Ea.  
45.00 Doz. K. KLIPPERT,  
46 Cooper Square, New York

Ortons, Four (Orpheum) Seattle; (Orpheum) Portland 24-29.  
 Orlock, Lew & Paul (Palace) Indianapolis 20-22; (Hipp.) Cleveland 24-29.  
 Orphy, Senator (Orpheum) Portland, Ore.; (Orpheum) San Francisco 24-29.  
 Orphy, Johnny (Majestic) Springfield, Ill. 20-22; (Grand) St. Louis 24-29.  
 Orury, Marion (Orpheum) Memphis, Tenn.; (Orpheum) New Orleans 24-29.  
 Orury & Oakland (Orpheum) San Francisco 17-23.  
 Orury & Allen (Maryland) Baltimore; (Davie) Pittsburgh 24-29.  
 Orva, Olga, & Southland Entertainers (Capitol) Union Hill, N. J., 20-22.  
 Orvay, The (Murray) Richmond, Ind., 20-22; (Liberty) Terre Haute 24-26.  
 Orzova, Mme. (Orpheum) Los Angeles 17-29.  
 Os & Witt (Lyric) Mobile, Ala.  
 Osborn, Alma, & Co. (Palace) Bridgeport, Conn.  
 Osborn, Eddie (Majestic) San Antonio, Tex.  
 Osborn & Barry Boys (Orpheum) New York 20-22.  
 Osborns, Juggling (Alhambra) New York; (Royal) New York 24-29.  
 Osborn & Vincent (Pantages) Spokane 24-29.  
 Nevada, Lloyd, & Co. (Columbia) St. Louis; (Palace) Peoria, Ill., 24-26.  
 New York Hippodrome Four (Palace) Bridgeport, Conn.  
 Sewell & Most (State) Jersey City, N. J., 20-22.  
 Newhoff & Phelps (Orpheum) Oklahoma City, Ok., 20-22.  
 Newkirk & Moyer Sisters (Grand) Oshkosh, Wis., 20-22.  
 Newman, The (Orpheum) Grand Forks, N. D., 21-22; (Grand) Fargo 24-26.  
 Newport, Stirk & Parker (Delancey St.) New York 20-22.  
 Nielson, Dorothy (Hoyt) Long Beach, Calif.; (Pantages) Salt Lake City 24-29.  
 Night in Spain (Pantages) Pueblo, Col.; (World) Omaha 24-29.  
 Nixon & Sans (Imperial) Montreal, Cleveland; (Keith) Cincinnati 24-29.  
 Nonette (Orpheum) Winnipeg, Can.; (Orpheum) Vancouver 24-29.  
 Norrairie, Nada (Pantages) Denver; (Pantages) Pueblo 27-29.  
 North & Halliday (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.  
 Northern Collegians, Ten (Majestic) Springfield, Ill., 20-22; (Grand) St. Louis 24-29.  
 Norville Bros. (Miller) Milwaukee.  
 Norwood & Hall (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.  
 Norworth, Ned (Keith) Boston; (Albee) Providence, R. I., 24-29.  
 Nosses, Six Musical (Seventh St.) Minneapolis; (Liberty) Lincoln, Neb., 24-26.  
 Now and Then (Empress) Decatur, Ill., 20-22; (Grand) St. Louis 24-29.  
 O'Brien & Josephine (Imperial) Montreal; (Keith) Portland, Me., 24-29.  
 O'Halligan & Levi (Orpheum) Joliet, Ill., 20-22.  
 O'Malley & Marfield (Majestic) Bloomington, Ill., 20-22; (Palace) Peoria 24-26; (Orpheum) Joliet 27-29.  
 O'Meara, Tim & Kitty (Orpheum) New York 20-22.  
 O'Neil & Plunkett (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.  
 Old Chaps, Three (Keith) Toledo, O., 20-22.  
 Olsen & Nielsen (Pantages) Vancouver, Can.  
 Olsen & Johnson (Keith) Indianapolis.  
 One, Ben Nee (Orpheum) Denver.  
 Orren & Drew (Lincoln) Chicago 20-22; (Majestic) Milwaukee 24-29.  
 Ortons, Four (Main St.) Ashbury Park, N. J., 20-22; (State) New Brunswick 24-26; (Capitol) Trenton 27-29.  
 Page, Jim & Betty (Greeley Sq.) New York 20-22.  
 Parker, Ethel, & Co. (Lyric) Birmingham, Ala.  
 Parker, Mildred (Lyric) Mobile, Ala.  
 Parks, Grace & Eddie (Victoria) New York 20-22.  
 Passing Parade (Pantages) San Diego, Calif.; (Hoyt) Long Beach 24-29.  
 Patricola (Keith) Washington; (Maryland) Baltimore 24-29.  
 Pearl, Myrou (World) Omaha; (Pantages) Des Moines, Ia., 24-29.  
 Pepto (Imperial) Montreal.  
 Perettes, Les (Loew) Montreal.  
 Perez & Marguerite (Princess) Montreal; (Keith) Boston 24-29.  
 Pettlers, Five (Riverside) New York; (Keith) Syracuse, N. Y., 24-29.  
 Petrums, The (World) Omaha; (Pantages) Des Moines, Ia., 24-29.  
 Philbrick & DeVaux (Grand) Atlanta, Ga.  
 Phillips, Evelyn, & Co. (Strand) Washington.  
 Phinell Four (Fordham) New York 20-22.  
 Pierce & Ryan (Arcade) Jacksonville, Fla.  
 Pierpont, Laura (Golden Gate) San Francisco; (Hill St.) Los Angeles 24-29.  
 Pink Toss, Thirty (Pantages) Seattle; (Pantages) Vancouver, Can., 24-29.  
 Pinto & Boyle (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.  
 Pisanos, General, & Co. (Pantages) San Francisco; (Pantages) Los Angeles 24-29.  
 Polly & Oz (Orpheum) Vancouver, Can.; (Orpheum) Seattle 24-29.  
 Post & Dupree (Lyric) Kitchener, Ont., Can., 20-22.  
 Foster Girl (Pantages) Minneapolis 24-29.  
 Potter & Gamble (Colonial) Erie, Pa.  
 Powell Sextet (Orpheum) Ogden, Utah; (Pantages) Denver 24-29.  
 Powers & Wallace (Orpheum) San Francisco; (Golden Gate) San Francisco 24-29.  
 Pressler & Klais (Royal) New York.  
 Prevost & Goulet (Pantages) Salt Lake City; (Orpheum) Ogden 24-29.  
 Prosper & Merritt (Pantages) Winnipeg, Can.; (Pantages) Edmonton 24-29.  
 Quinn & Caverly (Pantages) San Francisco; (Pantages) Los Angeles 24-29.  
 Quinn Bros. & Smith (State) Newark, N. J.

Redford & Madden (Delancey St.) New York 20-22.  
 Redmond & Wells (Orpheum) Fresno, Cal.  
 Regan & Curless (Orpheum) Minneapolis; (Palace) St. Paul 24-29.  
 Reid, Warren Carl (Columbia) St. Louis; (Palace) Peoria, Ill., 24-26.  
 Remos, The (Palace) Cleveland; (Temple) Detroit 24-29.  
 Rentz, Rosa, Trio (Grand) St. Louis; (Novelty) Topeka, Kan., 24-26.  
 Renzetti & Gray (Hoyt) Long Beach, Calif.; (Pantages) Salt Lake City 24-29.  
 Renters, The (Orpheum) Portland, Ore.; (Golden Gate) San Francisco 24-29.  
 Rhoda & Brochell (Pantages) Edmonton, Can.; (Pantages) Calgary 24-26.  
 Rich & Banta (Orpheum) Sioux Falls, S. D., 20-22; (Liberty) Lincoln, Neb., 27-29.  
 Richardson, Frank E. (Jefferson) New York 20-22.  
 Ridgeway, Fritz (Empress) Grand Rapids, Mich.  
 Right or Wrong (Colonial) Erie, Pa.; (Keith) Dayton, O., 24-29.  
 Rinaldo (Pantages) Salt Lake City; (Orpheum) Ogden 24-29.  
 Ripon, Alf, & Jiggs (Grand) Shreveport, La.  
 Ritter & Armstrong (Pantages) Edmonton, Can.; (Pantages) Calgary 24-26.  
 Roberts, Renee, & Orch. (Colonial) Erie, Pa.  
 Roberts, R. & W. (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.  
 Roberts, Joe (Pantages) Minneapolis 24-29.  
 Robey & Gould (Grand) Oshkosh, Wis., 20-22.  
 Robinson & Pierce (Pantages) Tacoma, Wash., 24-29.  
 Rogers & Allen (Majestic) Houston, Tex.; (Majestic) San Antonio 24-29.  
 Rogers, Will & Mary (Colonial) Erie, Pa.  
 Roland, Ruth (Golden Gate) San Francisco; (Hill St.) Los Angeles 24-29.  
 Rols, Willie (Orpheum) Seattle; (Orpheum) Portland 24-29.  
 Rome & Gaut (Golden Gate) San Francisco 24-29.  
 Romeo & Dolls (Pantages) Salt Lake City; (Orpheum) Ogden 24-29.  
 Rooney & Bent (Orpheum) Brooklyn.  
 Rose, Jack (Orpheum) Vancouver, Can.; (Orpheum) Seattle 24-29.

Sargent & Marvin (Main St.) Kansas City, Mo.; (Orpheum) Des Moines, Ia., 24-29.  
 Saul & Lytell Twins (Electric) Joplin, Mo., 20-22.  
 Saxton & Farrell (Pantages) Minneapolis; (Pantages) Winnipeg, Can., 24-29.  
 Saytons, The (Palace) South Bend, Ind., 20-22; (Majestic) Milwaukee 24-29.  
 Schenck, Willie (Orpheum) Winnipeg, Can.; (Orpheum) Vancouver 24-29.  
 Schwiller, Jean (Keith) Boston; (Keith) Syracuse, N. Y., 24-29.  
 Scotch Lads & Lassies (Empress) Grand Rapids, Mich.; (105th St.) Cleveland 24-29.  
 Seabury, William (State-Lake) Chicago.  
 Seale (125th St.) New York 20-22.  
 Seebaska, The (Gary O. H.) Gary, Ind., 20-22; (Strand) Kokomo 24-26.  
 Seed & Austin (Palace) Milwaukee; (State-Lake) Chicago 24-29.  
 Seeley, Blossom, & Boys (Columbia) Davenport, Ia., 20-22.  
 Senators, Three (American) Chicago 20-22.  
 Seymour, Lew, & Co. (Hipp.) Cleveland.  
 Seymour, Harry & Anna (Fifth Ave.) New York 20-22.  
 Shadowland (Pantages) Spokane; (Pantages) Seattle 24-29.  
 Sharp's Billy, Revue (Orpheum) Denver; (Columbia) Davenport, Ia., 24-26.  
 Shaw, Billie, & Co. (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.  
 Shaw & Lee (Albee) Providence, R. I.  
 Shaw, Lella, & Co. (Miller) Milwaukee.  
 Shayne, Al (Greenpoint) Brooklyn 20-22.  
 Shea, Thos. E. (Orpheum) Winnipeg, Can.; (Orpheum) Vancouver 24-29.  
 Shelk, The (Shea) Buffalo; (Shea) Toronto 24-29.  
 Shelvey, Matt & Chas. (Orpheum) Brooklyn.  
 Sherman, Van & Hyman (State) New York 20-22.  
 Sherri Revue (Franklin) New York 20-22.  
 Shields, J. & H. (Pantages) Minneapolis; (Pantages) Winnipeg, Can., 24-29.  
 Shirley, Eva (Orpheum) Omaha, Neb.; (Orpheum) Sioux City, Ia., 24-26.  
 Show Off, The (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.

Stellar Saxophone Quintet (Liberty) Lincoln, Neb., 20-22.  
**WALTER STANTON**  
 The Giant Rooster, Care The Billboard, Chicago, Ill.  
 Stepping Foot (Poll) Worcester, Mass.  
 Stirlings, The (Palace) Springfield, Mass.  
 Sternads, Two (Majestic) Milwaukee.  
 Stoddard, Harry (Orpheum) Memphis, Tenn.; (Orpheum) New Orleans 24-29.  
 Stone & Hayes (Palace) Rockford, Ill., 20-22; (Strand) Kokomo 24-26.  
 Stone & Hullo (Lyric) Atlanta, Ga.  
 Stonehouse, Ruth (Pantages) San Francisco 24-29.  
 Stranded (Yonge St.) Toronto.  
 Strobel & Morton (Shea) Buffalo; (Shea) Toronto 24-29.  
 Strouse, Jack (Pantages) Pueblo, Col.; (World) Omaha 24-29.  
 Stutz & Hincham (State) Buffalo.  
 Sullivan & Myers (Pantages) Tacoma, Wash.; (Pantages) Portland, Ore., 24-29.  
 Sully & Houghton (Orpheum) Omaha, Neb.; (Columbia) Haverport, Ia., 27-29.  
 Sully, Rogers & Sully (Fair) Springfield, Mass.; (Fair) Rochester, N. H., 24-29.  
 Sultau (Hushwick) Brooklyn; (Keith) Philadelphia 24-29.  
 Sumner, Fred, Co. (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.  
 Sunshine Kiddies (Park) Franklin, Pa.; (Colonial) New Castle 24-29.  
 Suter, Ann (Capitol) Union Hill, N. J., 20-22.  
 Swalley & Galnes (Capitol) San Francisco.  
 Sweeney & Walters (Orpheum) Los Angeles; (Hill St.) Los Angeles 24-29.  
 Swor & Conroy (Orpheum) St. Louis.  
 Sydner, Royal (Palace) Milwaukee; (Palace) Chicago 27-29.  
 Sykes, Harry, & Co. (Liberty) Lincoln, Neb., 20-22; (Avenue) East St. Louis, Ill., 24-29; (Lincoln) Belleville 27-29.  
 Sylvester Family (Orpheum) Denver 24-29.  
 Taylor, Howard, & Them (Pantages) Edmonton, Can.; (Pantages) Calgary 24-26.  
 Tellegen, Lou (Flambush) Brooklyn.  
 Tempest & Dickinson (Orpheum) New Orleans.  
 Ten Eyck & Wiley (Orpheum) Fresno, Calif.; (Golden Gate) San Francisco 24-29.  
 Terry, Sheila, & Co. (Palace) New Haven, Conn.  
 Texas Comedy Four (Imperial) Montreal; (Keith) Portland, Me., 24-29.  
 Thank You Doctor (Orpheum) Des Moines, Ia.; (Orpheum) St. Louis 24-29.  
 Thornton & Squires (Majestic) San Antonio, Tex.  
 Tiberto, Alba (Proctor) Newark, N. J.; (Palace) New York 24-29.  
 Tieman's, Tad, Orch. (Lyric) Richmond, Va.  
 Tilton & Rogers (Empress) Decatur, Ill., 20-22.  
 Toner, Tommy, & Co. (Majestic) Grand Island, Neb., 20-22; (Wal) Fremont 24-26.  
 Tony & Norman (Orpheum) Fresno, Calif.; (Orpheum) Los Angeles 24-29.  
 Topeka (Keith) Buffalo; (Shea) Toronto 24-29.  
 Tower & D'Horcia (Orpheum) St. Louis; (Orpheum) Memphis 24-29.  
 Towle, Joe (Orpheum) Des Moines, Ia.  
 Travers & Douglas (105th St.) Cleveland.  
 Trella Trio (Pantages) Edmonton, Can.; (Pantages) Calgary 24-26.  
 Trip to Hilland (Doll) Wilkes-Barre, Pa.  
 Trovato (Hipp.) Baltimore.  
 Tucker, Sophie (Orpheum) Fresno, Calif.; (Orpheum) Oakland 24-29.  
 Tunes & Steps (Hep All) Lexington, Ky., 20-22; (LaSalle Garden) Detroit 24-26.  
 Turner & Grace (Warwick) Brooklyn 20-22.  
 U.S. Jazz Band (Empress) Grand Rapids, Mich.  
 Ulls & Clark (Pantages) Pueblo, Col.; (World) Omaha 24-29.  
 Vadi, Maryon, & Ballet (Proctor) Mt. Vernon, N. Y., 20-22.  
 Valda, Mlle., & Co. (Orpheum) Wichita, Kan., 20-22.  
 Valentine & Bell (Keith) Portland, Me.; (Keith) Lowell, Mass., 24-29.  
 Valentino, Mrs. Rodolph (Orpheum) Omaha, Neb.  
 Van & Belle (Hill St.) Los Angeles.  
 Van Bros. (Bijou) Birmingham, Ala.  
 Van Hoven (Columbia) Davenport, Ia., 20-22.  
 Vandy, Mlle. & Co. (Capitol) Hartford, Conn.  
 Varsity Pioneers (125th St.) New York 20-22.  
 Vavary, Leon (Orpheum) Memphis, Tenn.; (Orpheum) New Orleans 24-29.  
 Verza, Niek & Gladys (Strand) Washington.  
 Vernon, Hope (Bonnie) Roanoke, Va.  
 Versatile Quintet (Electric) Kansas City, Kan., 20-22; (Electric) St. Joseph, Mo., 24-26.  
 Verette Sextet (Proctor) Yonkers, N. Y., 20-22.  
 Victoria & Dupree (Orpheum) Sioux City, Ia., 20-22.  
 Vine & Temple (Pantages) Vancouver, Can.  
 Visser & Co. (Empress) Grand Rapids, Mich.  
 Walsh & Ellis (Bijou) Savannah, Ga.  
 Walters & Walters (Hamilton) New York 20-22; (Alhambra) New York 24-29.  
 Walters & Stern (Capitol) Hartford, Conn.  
 Walton & Brandt (Hipp.) Cleveland.  
 Walton, Bert (Metropolitan) Brooklyn 20-22.  
 Wanka (Orpheum) St. Louis; (Orpheum) Memphis 24-29.  
 Wanzer & Palmer (Lincoln) Chicago 20-22; (Palace) Peoria 24-26.  
 Ward & Raymond (Pantages) Winnipeg, Can.; (Pantages) Edmonton 24-29.  
 Ward & Zeller (Loew) London, Can.  
 Ward Sisters & Co. (Lyric) Atlanta, Ga.  
 Ward & Dooler (Majestic) Dallas, Tex.; (Majestic) Houston 24-29.  
 Ward Bros. (Grand) Shreveport, La.  
 Ward, Frank (Philton) Brooklyn 20-22.  
 Washington, Little George (Poll) Worcester, Mass.  
 Watson, J. K. (Orpheum) St. Paul; (Orpheum) Winnipeg, Can., 24-29.  
 Watson, Harry (Palace) Milwaukee; (Palace) St. Paul 24-29.  
 Watson's Belhops (Keith) Dayton, O., 20-22.  
 Watta & Hawley (Broadway) New York.  
 Wayne, Clifford, Trio (Majestic) Chicago; (Keith) Chicago 27-29.  
 Weak Spot (Keith) Dayton, O., 20-22; (Palace) Cincinnati 24-29.  
 Weaver Bros. (Orpheum) New Orleans, La.  
 Weber & Ridor (Palace) New York; (Maryland) Baltimore 24-29.  
 Weber & Elliott (Pantages) Los Angeles; (Pantages) San Diego 24-29.  
 Weema, Walter (National) New York 20-22.  
 Welch, Ben (Ilvra) Brooklyn 20-22.

A FEW MORE LEFT

WE received from the pressroom a few copies of the Fall Special Number of The Billboard in excess of our requirements. These few copies, less than five hundred, are now on hand. To any of those who might have been disappointed at the newsstands, we will send a copy upon receipt of 15c, the retail price. Use the attached order blank and order now, as the supply will last but a short time.

THE BILLBOARD PUBLISHING CO., Cincinnati, Ohio: Please send copies of the Fall Special Number of The Billboard to the following names at the addresses given. I enclose \$..... for these copies at the rate of 15c each.

Rose, Harry (Hippo) St. Louis.  
 Rose & Dell (Kedzie) Chicago 20-22; (Rialto) Racine, Wis., 27-29.  
 Rose's Midgets (Central) Jersey City, N. J.  
 Rosini, Carl, & Co. (Prospect) Brooklyn 20-22.  
 Ross & Maybelle (Emery) Providence.  
 Ross, Phil & Eddie (Palace) Springfield, Mass.  
 Ross & Roma (Hill) Bridgeport, Conn.  
 Ross, Edllys (Princess) Montreal; (Palace) Cleveland 24-29.  
 Roth, Dave (Orpheum) Memphis, Tenn.; (Orpheum) New Orleans 24-29.  
 Roy & Arthur (Orpheum) Ogden, Utah; (Pantages) Denver 24-29.  
 Royal Gascouville (Columbia) Far Rockaway, N. Y.  
 Royce, Ruby (Majestic) Chicago.  
 Royce & Maye (Keith) Washington.  
 Rozellas, Two (State) Jersey City, N. J., 20-22.  
 Ruberville Comedy Four (Orpheum) Wichita, Kan., 20-22.  
 Ruberville (125th St.) New York 20-22.  
 Rubial Sisters, Four (Orpheum) Tulsa, Ok., 20-22.  
 Rudell & Dunegan (Regent) New York 20-22.  
 Rudloff (Pantages) San Francisco 24-29.  
 Ruloff & Elton (Pantages) Portland, Ore.  
 Ruvoa, Shura (Keith) Syracuse, N. Y.; (Colonial) Erie, Pa., 24-29.  
 Russell & Pierce (Emery) Providence.  
 Russell & Titus (Rialto) Chicago.  
 Russell & Marconi (Keith) Portland, Me.; (Keith) Lowell, Mass., 24-29.  
 Ryan, Thos. J. (Orpheum) Oakland, Calif.; (Orpheum) Fresno 27-29.  
 Sabbit & Brooks (State) New York 20-22.  
 Samagoff & Sonia (Pantages) Tacoma, Wash., 24-29.  
 Sampson & Douglas (Capitol) Union Hill, N. J., 20-22.  
 Samsted & Marion (Keith) Winston-Salem, N. C.  
 Samuels, Rae (Alhambra) New York; (Keith) Boston 24-29.  
 Sanderson, Julia (Palace) New York.  
 Santo, Chas., & Co. (Boulevard) New York 20-22.  
 Santrey, Henry, & Band (Fifth Ave.) New York 20-22.  
 Sidney, Frank, & Co. (Majestic) Springfield, Ill., 20-22; (Hipp.) Terre Haute, Ind., 24-26.  
 Silvers & Ross (Majestic) Grand Island, Neb., 20-22; (Liberty) Lincoln 24-26.  
 Sinclair & Gasper (Shea) Buffalo; (Shea) Toronto 24-29.  
 Skelly & Helt Revue (Miller) Milwaukee.  
 Skipper, Kennedy, & Reeves (Electric) St. Joseph, Mo., 20-22.  
 Sisko's Revue (Palace) Cincinnati.  
 Sloan, Bert (State) Jersey City, N. J., 20-22; (81st St.) New York 24-29.  
 Sloane, Gladys, & Co. (National) New York 20-22.  
 Smith, Tom (Franklin) New York 20-22; (Royal) New York 24-29.  
 Snappy Steppers, Three (Palace) Brooklyn 20-22.  
 Solar, Willie (Keith) Philadelphia; (Davis) Pittsburgh 24-29.  
 Sol Bros. (Orpheum) Oklahoma City, Ok., 20-22.  
 Son Dodger (Orpheum) Sioux City, Ia., 20-22.  
 Sonia & Co. (Broadway) Springfield, Mass.  
 Songs & Scenes (Emery) Providence.  
 Southern, Jean (Hiverside) New York.  
 Sowers & Steger (Poll) Worcester, Mass.  
 Speert, Paul, & Band (Keith) Washington; (Keith) Philadelphia 24-29.  
 Spectacular Seven (Pantages) Los Angeles; (Pantages) San Diego 24-29.  
 Speeders, The (Pantages) Minneapolis 24-29.  
 Spencer & Williams (Hushwick) Brooklyn.  
 Splendid, Lea (Orpheum) Oklahoma City, Ok., 20-22.  
 Springtime (23rd St.) New York 20-22.  
 Stafford & Louise (Hiverside) New York.  
 Stanley & McNah (Columbia) Davenport, Ia., 20-22; (Majestic) Cedar Rapids 24-26.  
 Stanley, Bertie & Beth (Bijou) Birmingham, Ala.  
 Stanley, Arch (Greeley Sq.) New York 20-22.  
 Stanley, Geo., & Sister (Novelty) Topeka, Kan., 20-22; (Globe) Kansas City, Mo., 24-26.  
 Stanley & Hines (Orpheum) San Francisco; (Orpheum) Oakland 24-29.  
 Stanleys, The (Orpheum) St. Paul; (Hennepin) Minneapolis 24-29.  
 Stanton, V. & E. (Keith) Philadelphia; (Riverside) New York 24-29.  
 Stars of Future (Orpheum) Portland, Ore.; (Orpheum) San Francisco 24-29.

Wells, Billy, & Belair Twins (Pantages) Ta-
coma, Wash., 24-29.
Weston & Elina (58th St.) New York 20-22.
Weston, Billy, & Co. (Pantages) Vancouver,
Ia.

Francis & Riggs: (Fair) Clinton, Minn., 19-22.
Gaytor Bros.: (Fair) Adrian, Mich., 18-21; (Ex-
position) North Judson, Ind., 25-28.
Henderson, Gus: (Fair) Centerville, Mich., 18-
21; (Fair) Warsaw, Ind., 25-29.
Katonas, The: (Fair) Marshall, Mich., 18-21.
Leach-Wallia Trio: (Fair) Springfield, Mass.,
17-22.

THE FLYING LARAZOLAS

"Yes" we are not laying off. Cimarron, Kan., Sept.
30, 21, 22 (Fair).
Lietman, Rube: (Fair) Hutchinson, Kan., 17-
22; (Fair) Oklahoma City, Ok., 24-29.
Mack & LaRue: David City, Neb., 17-22; May-
wood 24-29.

MARVELOUS MELVILLE

Protecting the World's Greatest Open Air Attraction.
Care Billboard, New York.

HARRY RICH

THE MAN WHO FLIRTS WITH DEATH.
Highest Aerial Act on Earth. Address
MISS ETHEL ROBINSON,
202 South State Street, Chicago, Ill.
Telephone, Wabash 5488.

CONCERT AND OPERA

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY
MORNING TO INSURE PUBLICATION)
Cberkasaky: Boston, Mass., 30.
Rhonda Welsh Male Glee Singers: Montreal,
Can., Oct. 1-2.
San Carlo Opera Co.: (Century) New York Sept.
17-Oct. 20.
Sclupa, Tito: (Carnegie Hall) New York Oct. 1.

DRAMATIC & MUSICAL

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY
MORNING TO INSURE PUBLICATION)
Able's Irish Rose: (Grand) Toronto, Can., 17-
22.
Able's Irish Rose: (Republic) New York May 26,
1922.
Adrienne: (Geo. M. Cohan) New York May 26,
1922.

Yarmark (Royal) New York.
Yeaman, George, & Lizzie (Poll) Bridgeport,
Conn.
Yes Meana No (Palace) Cincinnati.
Yip Yip Yaphankers (Orpheum) Seattle: (Or-
pheum) Portland 24-29.

OUTDOOR FREE ACTS

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY MORN-
ING TO INSURE PUBLICATION. PERMANENT
ADDRESSES WILL NOT BE PUBLISHED FREE
OF CHARGE.)
Bauer, Harry E.: Neillsville, Wis., 17-22;
Mitchell, S. D., 24-29.

ALFRENO (Swartz)

Greatest of All
Comedy and Sen-
sational Hits &
Care The Billboard, or 253 Fulton St. New York.

OSCAR V. BABCOCK

PERFORMING THE
DEATH TRAP LOOP

The largest sensational thrill act in the OUTDOOR
AMUSEMENT WORLD. Beautifully illuminated and
elaborately costumed. Direct from a successful tour
of the Orient. Now arranging bookings at Parks,
Fairs, Celebrations, Home Comings, American Legion
Affairs, etc. Address as per route in this issue.
Permanent address, 3 Sturitz St., Winthrop, Mass.

Castellos, Riding: (Fair) Hutchinson, Kan., 17-
22; (Fair) Oklahoma City, Ok., 24-29.
Christianson, Aerial: Middletown, O., 17-22;
Huffman, Ind., 24-29.
Coudens, Aerial: (Fair) Moravia, N. Y., 19-21.
Cramer, Joseph: Hartford City, Ind., 17-22;
Russellville, Ky., 24-29.
DeWaldo: (Fair) Jordan, Minn., 20-22; (Fair)
Augusta, Wis., 25-28.

DePhil & DePhil

Greatest and Most Artistic Aerial Sensation in the
Outdoor Amusement World. Care Billboard, New
York.

WIZIARDE DUO

UP-TO-DATE FREE ACTS.
Attention, Neb., week Sept. 17, October dates open.

Fishers, Five Flying: (Fair) Marshall, Mich.,
17-22; (Fair) Helena, Mont., 24-29.
Flydaz, Flying: (Fair) Mt. Carmel, Ill., 17-21;
(Fair) Spencer, Ia., 24-28.

Oliver, Dore-Devil: Plainville, Conn., 17-22;
(Fair) Brockton, Mass., Oct. 1-6.
Reeds, Four: (Fair) Brighton, Col., 17-21;
(Fair) Beatrice, Neb., 24-29.
Rich, Harry: Oshkosh, Wis., 17-22.

Little Jessie James: (Longacre) New York
Aug. 15, indef.
Loyalists: (Tremont) Boston Sept. 24, indef.
Lullaby, The, with Florence Reed: (Knicker-
bocker) New York Sept. 17, indef.
Masonia: (Liberty) New York, Aug. 27, indef.
Martonette Players: (Frolic) New York Sept.
10, indef.
Mary, Mary, Quite Contrary, with Mrs. Fiske:
(Belasco) New York Sept. 11, indef.
Merton of the Movies: (Cort) New York Nov.
13, indef.

Music Box Revue: (Music Box) New York
Sept. 17, indef.
Nine o'Clock, James Richards mgr.: Ferns
Falls, Minn., 20-21; Alexandria 22; Oakes 23;
Saul Center 24; Long Prairie 25; Staples 26;
Brainerd 27-28.
O'Hara, Fiske, in Jack of Hearts, A. Piton,
mgr.: Austin, Minn., 19; Albert Lea 20;
Owatonna 21; Mankato 22-23; Farhanit 24;
Mason City, Ia., 25-26; Fort Dodge 27; Water-
loo 28-29.
Old Homestead, Ben Probst, mgr.: Gardner,
Mass., 19; Worcester 20-22; Claremont, N.
H., 24; Brattleboro, Vt., 25-26; Bellows Falls
27.
Partners Again, with Bernard & Carr: Detroit,
Mich., 16-22; Grand Rapids 23-24; Ft. Wayne,
Ind., 25; Lafayette 26; Champaign, Ill., 27;
Bloomington 28; Peoria 29.

Patton, W. B., in The Slow Poke, Frank B.
Smith, mgr.: Crawfordville, Ind., 20; Bloom-
field 21; Hickell 23; Robinson, Ill., 24; Van-
dalia 25; Nokomis 26; Taylorville 27; Lincoln
28; Carlinville 29.
Polly Preferred, with Genevieve Tobin: (La
Salle) Chicago Sept. 9, indef.
Poppy, with Madge Kennedy: (Apollo) New
York Sept. 3, indef.
Peter Weston, with Frank Keenan: (Harris)
New York Sept. 18, indef.

Rain, with Jeanne Eskrows: (Maxine Elliott)
New York Nov. 3, indef.
Red-Light, Anita, with Mary Ryan: (Morosco)
New York Aug. 21, indef.
Right is Might, with Leo Dittichstein: (Lyric)
Philadelphia Sept. 10, indef.
Rise of Rosie O'Reilly: (Tremont) Boston May
21, indef.
Runnin' Wild, with Miller & Lyles: (Selwyn)
Boston Sept. 3, indef.

Sally, with Marilyn Miller and Leon Errol:
(New Amsterdam) New York Sept. 17, indef.
Sally, Irene and Mary: (Wilbur) Boston Aug.
6, indef.
Seventh Heaven: (Booth) New York Oct. 30,
indef.
Shuttle Along (Geo. Wintz's), Clem T. Schaefer,
mgr.: Sioux Falls, S. D., 19-20; Laverne,
Minn., 21; Watertown, S. D., 22-24; Mankato,
Minn., 25; Austin 26; Faribault 27; Owatonna
28; Rochester 29.

Spice of 1922, Edward L. Bloom, mgr.: Red-
lands, Calif., 20; Riverside 21; San Bernar-
dino 22; Ogden, Utah, 24; Salt Lake City
25-26; Rock Springs, Wyo., 27; Cheyenne 28;
Greeley, Col., 29.
Spring Cleaning: (Adelphi) Chicago Sept. 9, in-
def.
Sunpp: (Lenox Hill) New York May 24, indef.
Thank-U: (Hollis) Boston, Mass., Sept. 17, in-
def.

Three Little Business Men: (Thomashefsky's)
New York Sept. 8, indef.
Tweedles: (Frazee) New York Aug. 13, indef.
Two Fellows and a Girl: (Vanderbilt) New
York July 19, indef.
Uncle Tom's Cabin (Newton & Livingston's
Eastern), Thos. Alton, bus. mgr.: Niles, O.,
19; New Castle, Pa., 20; Elwood City 21;
Beaver Falls 22; Ashabula, O., 24; Paines-
ville 25; Elyria 26; Lorain 27; Sandusky 28;
Warren 29.
Uncle Tom's Cabin (Newton & Livingston's
Western), Thos. Alton, bus. mgr.: Willard,
O., 19; Mansfield 20; Ashland 21; Wellin-
ton 22; Wadsworth 24; Barberton 25; Waver-
ton 26; Kent 27; Wooster 28; Tiffin 29.

BANDS AND ORCHESTRAS

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY MORN-
ING TO INSURE PUBLICATION PERMANENT
ADDRESSES WILL NOT BE PUBLISHED FREE
OF CHARGE.)
All-Star Entertainers, Jack Shepard, mgr.:
(Merry Garden Academy) Memphis, Tenn.,
indef.
Allen's, Jean, Band: Spelagfeld, Mo., 17-22;
Fayetteville, Ark., 24-29.
Alpre's, S., Band: Asheville, N. C., 17-22;
Mt. Airy 24-29.
Arne's, Jimmy, Orch.: (Bowman's Dance Gar-
den) Youngstown, O., Sept. 17, indef.
Bauer's Orch.: (Big Kid's Palace) Juarez,
Mex., until Dec. 1.
Bear Cat Orch.: Clarence Christian, dir.:
(Hurko's Dancing Academy) Tulsa, Ok., Sept.
22, indef.

Bird's, M., Band: Clarksville, Tenn., 17-22;
(Fair) Athens, Ala., 24-29.
Brook's, C. S., Band: Brunswick, Mo., 17-22.
California's Movieband Syncopators: Billie Cor-
thay, mgr.: (Country Club) Macon, Ga., until
Sept. 22.

Crawford's, Jack, Orch.: La Fayette, Ind., 17-
22.
DeCola's Band: Trenton, Tenn., 17-22; Jack-
son, Mo., 24-29.
Dixie Serenaders, Tom O'Kelley, mgr.: (Linger
Longer Lodge) Raleigh, N. C., indef.
Duncan's Mile High Orch.: (Empress Rnetic
Garden) Omaha, Neb. indef.
Eubank's, Phillip Lee, Orch.: (St. Anthony Ho-
tel) San Antonio, Tex., Sept. 4, indef.
Fingerhut's Band: (Fair) Roanoke, Va., 17-22;
(Fair) Lynchburg 24-29.

Fink's, Howard, Band: (Fair) Poplar Bluff,
Mo., 17-22; (Fair) Caruthersville 24-29.
Harris, Harry P., Orch.: (Knickerbocker)
Nashville, Tenn., indef.
Harris, Al, Band: York, Neb., 17-22.
Hartigan Bros., Orch., J. W. Hartigan, Jr.,
mgr.: Youngstown, O., 20-22; Akron 24-26;
Willard 28; Postoria 29.
Holland's Champlain Five: (Lake Champlain)
Whitehall, N. Y., until Sept. 21.
Kempner's Society Orch.: (Highland Country
Club) Pittsburg, Pa., indef.
King's, K. L., Band: Spencer, Ia., 25-29.
Kirkham's, Don, Serenaders: (Winter Garden)
Portland, Ore., Sept. 8, indef.
Landry's, Art, Orch.: Cedar Rapids, Ia., 20;
Waterloo 21; Sioux City 22; (Corn Palace)
Mitchell, S. D., 23-29.
Laurier's Band: (Fair) Charlottesville, Va., 18-
21.

TABLOIDS

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY
MORNING TO INSURE PUBLICATION)

Blackburn's, Geo. W., Million-Dollar Baby Co.:
(Rivoli) Columbia, S. C., 17-22.
Broadway Pippins, Frank Maley, mgr.: (Ma-
jestic) Cleveland, O., 9-22.
Brown's, Mary, Tropical Maids: (Globe) Wash-
ington, Pa., 17-22; (Elks' Grand) Belleaire,
O., 24-29.
Clifford's, George, Pen & Ginger Revue: (Prin-
cess) Quebec City, Que., Can., indef.
Detmar's, Chic, Stratford Revue: (Rotary
Stock) Detroit, Mich.
Drake & Walker's Co. and Jazz Band: (Okla)
Bartlesville, Ok., 17-22; (Orpheum) Joplin,
Mo., 24-29.

Estelle's, Isle of Mirth, Paul Milmar, mgr.:
(State) Alliance, O., 17-22.
Flappers of 1923, Eddie Trout, mgr.: (Orphe-
um) Joplin, Mo., 17-22.
Folly Town Maids, Arthur Higgins mgr.: (Central) Danville, Ill., until Nov. 1.
French Follies Co., Amsden & Keefe, mgrs.:
(Sun) Springfield, O., 17-22.

Gerard's, Carolina, Whirl of Girls: (Isis)
Greensboro, N. C., 17-22.
Honey Bunch: (Regent) Lansing, Mich., indef.
Humphreys, Bert, Dancing Raddies: (Airdome)
Miami, Fla., Sept. 10, indef.
Hurley's All-Jazz Revue, Fred Hurley, mgr.:
(Clifford) Urbana, O., indef.
Jenk's Musical Maids, Fred J. Jenkins, mgr.:
(Gaiety) Indianapolis, Ind., indef.
Jolly Follies, Geo. Bntton Fares, mgr.: (Alvin)
Mansfield, O., 17-22.

STOCK & REPERTOIRE

(ROUTED FOR THIS COLUMN SHOULD REACH
THE CINCINNATI OFFICE BY SATURDAY
MORNING TO INSURE PUBLICATION)

Abbott, Forest, Players: (Strand) Everett,
Mass., indef.
Alhambra Players: (Alhambra) Brooklyn, N.
Y., indef.
Bainbridge Players: (Shubert) Minneapolis Aug.
19, indef.

Baldwin Stock Co.: (Duval) Jacksonville, Fla.,
June 18, indef.
Bancroft Players: (Fifth Ave.) Brooklyn, N. Y.,
indef.
Boston Stock Co.: (St. James) Boston, Mass.,
Aug. 27, indef.
Brandon Players: (Music Hall) Akron, O., Sept.
24, indef.
Broadway Players: (Broadway) San Diego,
Calif., indef.

Bryant, Marguerite, Players, Chas. Kramer,
mgr.: (Schenley) Pittsburgh, Pa., Sept. 3,
indef.
Burgess, Haele, Players: (Eosvelt) West
Hoboken, N. J., indef.
Burns-Kasper Players: (Princess) Chester, Pa.,
indef.
Cameron-Matthews English Players: (Regent)
Toronto, Ont., Can., Sept. 3, indef.
Casino Stock Co.: (Casino) San Francisco,
Calif., indef.
Chase-Lister Co., Glenn F. Chase, mgr.: Clear-
water, Neb., 20-22; Long Pine 24-26; Ains-
worth 27-29.
Chicago Stock Co., Chas. H. Roskam, mgr.:
(Ceramic) E. Liverpool, O., 17-22; (Park)
Meadville, Pa., 24-29.



and that things weren't so bad after all. But this would have stolen the picture still further away from Mary, so probably that's why the chance was lost.

Direction by Ernst Lubitsch. Distributed by United Artists' Corporation.

"DESIRE"

A Metro Picture

We know how this picture was evolved. It's as plain as the well-known nose on your face. We are positive that it happened this way: One bright morning Louis Hurst, the producer of this piece of junk, burst into his office, crying: "I got it a great idea for a picture. It's a title that's a genuine knockout. 'Desire', that's it. Ain't it piz?"

"All we gotta do is build a story around it, see? Somethin' about how desire (fists sex stuff, see?) is sometimes a terrible thing and sometimes it's fine. Get the idea, hey?"

So they wrote a scenario around the title, and they made the picture. It leads off with the solemn remark that the picture is about "one of the world's greatest problems." Then it goes on to tell how desire is the ruin of many people, but sometimes out of it is born a divine and pure love, thru sacrifice, etc., etc. Then the story starts.

A wealthy girl and a wealthy fellow are about to be married. They decide to call it off, and they do. Then the fellow meets a sweet young thing, the granddaughter of a poor but honest teacher of music. He takes her out once, and then decides that he ought to let her alone. You see, he "desires" her, and she is too innocent for him. Then the other girl, the one he almost married, "desires" her chauffeur. So she marries him secretly. But she can't make up her mind to live on his salary. Finally she puts it up to papa, and he "casts her off".

She goes to her chauffeur-husband's home, and his mother, who doesn't like her, and is unaware that she is married to her son, tells her he has gone away. She is broken-hearted, and goes to a cabaret, where she takes poison. The manager of the cabaret takes her body out and puts it into a taxi, telling the driver, who is her husband, to drive her to a hotel. He discovers it is his wife dead, so he goes off his head and drives the taxi over a wharf and drowns.

Then, to get back to the other half of the story, the young man decides he really loves, and not merely desires, the music teacher's grandchild, so he marries her.

In the cast are John Bowers, Marguerite De La Motte, Estelle Taylor, David Butler, Edward Connelly, Ralph Lewis and Vera Lewis. Ralph and Vera Lewis play the parents of the girl who takes poison. Some of the poses they strike are better than any tintype you ever saw. And, speaking of acting, David Butler, the chauffeur, will give you a good laugh when he goes mad.

Director by Roland V. Lee. Produced by Louis Huston. Distributed by Metro.

"THE CLEANUP"

A Universal Picture

H. H. Van Loan, the veteran movie story writer, is the author of "The Cleanup", and, sad to say, it may be that that is tiring of his vocation. He certainly has turned out a childish piece of writing in this at any rate. Of course, it may not have been his fault. There are three men given credit for the scenario, and it is possible that too many cooks spoiled the soup. However, "The Cleanup" is pretty weak stuff.

Herbert Rawlinson is his usual good-looking self. He still purses his lips daintily and shows his strong, white teeth and—oh, yes!—lifts his brows warningly when he gets angry. He is ably supported by Claire Adams and Claire Anderson.

The story of "The Cleanup" is about the young man who expects the will of his grandfather to name him sole heir to a large fortune, and instead is left with but one dollar and the advice to stay in the small town his grandfather built up for thirty days. The will leaves \$50,000 to every person in the town who was born there. The whole town goes mad. Every store is closed and the keys thrown away. The Mayor goes on a jag. The marshal gives up his job. Shell-game croppers and others of the easy-money tribe come to town for some of the pickings. A big, bad dance hall is opened, with wild women and everything. But Young Bixby decides to stick under the advice of the pretty secretary to his late grandfather. The girl he was engaged to gives him back his ring, and her mother looks upon him with scorn. But he pitches in, buys in the closed stores, opens them up, gets appointed marshal and closes up the dance hall, hires the crew of bouncers from the hall and with their aid forces everybody in the town to go to work. His Pollyanna smile and strong-arm gang are so effective that not only does everybody go to work, but their characters are changed over night. The uppish girl he was engaged to becomes a sweet young thing and marries someone else without a word of warning. Her still more uppish mother becomes as human as the waah lady. The Mayor leaves off ausing

and resumes his office. The roughneck who ran the dance hall becomes a respected citizen and so on ad infinitum. All these things happen in less than 1,000 feet of film. And, I almost forgot, our hero marries the secretary and is informed that his sly grandfather left him two millions.

Direction by William Parke. Distributed by Universal.

"THE GOLD DIGGERS"

A Warner Bros. Picture

Here is a picture that should make a lot of money for the exhibitors. It's a picture about the bright lights of Broadway, with a better story and better done than anything of its kind ever produced before. It has all the glitter of the "bright light" pictures, loads and loads of great comedy and suitable love interest handled in a new way.

Hope Hampton is THE featured player, and she is very good indeed. But the picture is absolutely stolen by Louise Fazenda. I have always claimed that if Miss Fazenda ever got a good part of a comedy-drama she would more than make good, and she more than proves it in "The Gold Diggers". She is fine! Her comedy work has that rarely seen aspect of spontaneity. In plain words, Louise Fazenda mops up!

There is one bad thing about the Warner Bros. production of Arty Hopwood's play, and it is a fault common to most of their pictures. The settings are out of all proportion to the means of the characters. The apartment in which most of the action takes place, where the two "good" chorus girls live with their mother, is at least an acre wide, fitted up to match with the best whole-floor apartments

from the box-office point of view and from the standpoint of entertainment.

Direction by Harry Beaumont. Distributed by Warner Brothers.

SHORT SUBJECTS

"A TROPICAL ROMEO"

A Fox Comedy

This two-reeler gets away from the usual slap-stick stuff by locating the action in a tropical jungle. Al St. John is fairly funny as a tree-climbing savage who saves the life and wins the love of the daughter of an explorer. Several of the comedy stunts are very funny, getting good laughs.

This comedy, as well as most of the other Fox comedies, has the advantage of some really good subtitles. The titles in "A Tropical Romeo" are unusually good, getting as many laughs as the action.

"JOLLYWOOD"

A Universal Comedy

Terrible stuff, this. Chuck Reisner, an alleged comedian, plays a newspaper reporter who goes out to Hollywood to get some news, and wanders into a picture studio. Laughs are expected from that old stuff about the well-intentioned hero breaking into a scene to save something or other, when it's only make-believe. This gag is used three or four times running, and the picture finally—and mercifully—ends with the well-known one about the lighted match thrown into a box of gunpowder. Cheap, inefficient trash. In two reels.

"HARD LUCK JACK"

A Universal Short Western

This two-reeler reminds of the old days when they made Westerns around West Orange, N. J. The exteriors of this drammer are about as Western looking as Central Park. However, Universal probably feels that these short dramas don't mean a thing, so what's the difference?

Pete Morrison is the hero. As an actor he's a good cowboy. The story is full of holes, but its main theme is about a cowboy being forced by other cowboys to marry the new lady boss of the ranch. The hero is only too glad to marry her, after he sees her in her Sunday clothes. It doesn't seem possible that there are enough movie dumps left to make these things profitable for a producer.

"TRAFFIC"

An Educational-Cameo Comedy

If all the Cameo single reel comedies were as good as this one, no one could possibly have any kick about their value. "Traffic" is good because it burlesques something we all know about: the terrors of commuting and the pedestrian's peril in crossing streets. It is very broad stuff, to be sure, but the subject burlesqued is a matter of common knowledge, or to express it in another way, public property, and that makes it interesting and entertaining. Has a dozen big laughs.

"BILL"

A Legrand Picture

"Bill" is the title given to a short picture made in France from Anatole France's short story, "Cranquebille". It is about 3,000 feet in length, and is a distinct novelty. "Cranquebille" is the story of an old French pushcart peddler of vegetables, who is wrongfully accused of insulting a policeman, arrested and sentenced to a short term in jail, and ostracized by his erstwhile friends and customers when he is released. As a result he falls lower and lower, and finally attempts to take his own life.

As played by a splendid French actor, Maurice deFeraudy, "Bill" is an honest but slow thinking old coddler whose utter inability to grasp the import of the situations that surround him is pitiful to behold, yet tinged with a delightful gentle whimsy. The picture has been produced by a real artist. The scene in the courtroom, where Bill is brought up and sentenced, is done with rare artistry. The director shows how the court and the judges appeared to Bill's whirling brain, distorted and colored by his bewilderment.

"Bill" is very worthwhile, indeed, and would make a good addition to any first-class theater's program. But it is probably too high-class to please the audience of the ordinary picture house.

Produced by Legrand Films. Imported by Hugo Reisenfeld. Distribution not arranged.

NEW ROANOKE HOUSE OPENS

Roanoke, Va., Sept. 15.—The Strand, a new picture theater here for colored people, opened last week. It is owned and operated by members of the race. Seating 600, the house is modern in every way. It is owned by the Hampton-Strand Theaters Corporation, of which C. Tiffany Toliver is president.

FORTY CHICAGO HOUSES PLAY "DOWN TO SEA"

The W. W. Hodgkinson Corporation announces a simultaneous showing of its super-special feature, "Down to the Sea in Ships", at forty theaters in Chicago during the week of September 23.

MOVIE HOLDOVER

Worcester, Mass., Sept. 13.—Owing to the limited seating capacity of the New Park Theater, where Belasco Ibanez's "Enemies of Women" has been showing to capacity audiences since the fall opening on Labor Day, the management was compelled to retain the film for another week, so strong was the demand to see the film.

MECHANICS' HALL OPENING

Worcester, Mass., Sept. 14.—Mechanics' Hall will open September 22 under the management of Albert Steimert. Sousa programs will be given afternoon and evening. The soloists will be Marjorie Moody, soprano; Richard Seiber, violin; Winfred Bambrick, harp; John Dolan, cornet; George J. Carey, xylophonist; P. Meredith Wilson, flute; William M. Kunkel, piccolo; Joseph DeLuca, euphonium, and the ever-popular Gus Holmecke, cymbals and bass drum. The Lions' Club has arranged a special meeting for that day and Lieut.-Commander John Phillip Sousa will be guest of honor.

A BIT OF TESTIMONY

E. W. COLLINS, exhibitor of note, and, incidentally, president of the Arkansas State branch of the Motion Picture Theater Owners' organization, reads The Billboard. As thousands of other readers he just can't help being enthused over the success of The Billboard's efforts to serve well the exhibitor. His expression of enthusiasm takes form in the following letter.

For a long time I have realized that your Motion Picture Department was of distinct value to me, and I am an old subscriber, having been a reader for fifteen years, but not until recently have I noticed your friendly attitude and fine constructive editorials with reference to the Motion Picture Theater Owners of America.

We believe from the rapid growth of The Billboard's circulation among Motion Picture Exhibitors that there are many thousands who feel as does Mr. Collins.

For one price The Billboard supplies the needed information on every branch of the show business. Are you a subscriber? If not, mail the attached coupon today and let The Billboard serve you.

THE BILLBOARD PUBLISHING COMPANY, Cincinnati, Ohio:

Please enter my subscription for The Billboard for.....

.....months, for which I enclose \$.....

One Year, \$3.00; Six Months, \$1.75; Three Months, \$1.00.

"ROUND FIGURES"

A Universal-Century Comedy

Featuring Jack Cooper, this two-reel comedy is not half bad. It has a few laughs, about enough for a one-reel comedy. With most slapstick nowadays the producers always double the footage; instead of a laugh in every 100 feet, or whatever the proportion is, they stretch it out to 200 feet. The girl in this is very good. The gags are woven around the mishaps of a penniless man and girl trying to get enough money together to eat. They end up by getting married, still hungry.

"HIGH LIFE"

An Educational-Mermaid Comedy

This Mermaid two-reeler is pretty funny, most of the gags being very well worked up. Lige Conley is good as a gasoline station attendant who accidentally attends a "society" party and is taken for a titled Englishman. The principal gags, one about the drinking of gasoline mistaken for more interesting beverage and another about the mishap that befalls a Hindu magician's trick, are not so funny, but the little gags that lead up to these are laughable.

"RUNNING WILD"

An Educational-Mermaid Comedy

In this one Lige Conley is funny as an ignorant polo player. He has a giant truck horse in a polo game and ruins the sport. The comedy is no weaker than the usual run of knock-

that rent for \$50,000 a year on Park avenue. There is no reason for this, absolutely none.

Hope Hampton plays Jerry La Mar, a good chorus girl. Jerry sets about "acting up" like a gold digger in an effort to aid the love affair of her younger sister and Wally Saunders, a wealthy youth. Wally, played by Johnny Harrison, tells her his uncle, played by Wyndham Standing, objects to the marriage. Jerry determines to "fix" the uncle. Uncle calls at the apartment with his lawyer, believing that Jerry is the girl his nephew wants to marry. Jerry "digs" him for all sorts of things, living up to his idea of her. She also digs herself into his heart. The lawyer becomes the victim—at first, unwilling—of another of the gold diggers, Mabel, played by Miss Fazenda.

Uncle, finding himself crushed on Jerry, decides to leave on a trip to Europe, and give his nephew permission to marry her. He stages a more or less wild party in her apartment, and announces the fact. Of course, that makes a mess of things, for the nephew wants to marry her sister and not her, and Jerry wants to marry the uncle. Jerry gets desperate and makes believe that she is a terror, undeserving of the nephew. Uncle falls harder than ever for her, but they part with matters still up in the air. Then Mabel and Uncle's lawyer explain everything to Uncle, and everybody is happy. Mabel is engaged to the lawyer, Uncle to Jerry, Wally to Violet and another chorine to her admirer.

Some of the chorus girls are great types and are good for many laughs. The general idea of the picture is that the girls are a bit wild, but true blue under the surface. Leaving that idea aside, however, the picture is a knockout.

RAILROAD AND OVERLAND

CIRCUS HIPPODROME MENAGERIE SIDE SHOW

PIT SHOWS AND PRIVILEGES

AND HIS MAJESTY, THE TROUPER

Little Rock Council

Grants Special Permit

To Sells-Floto and Ringling-Barnum To Show Before and After State Fair

Little Rock, Ark., Sept. 11.—As a sequel to the ordinance prohibiting circuses or like organizations from exhibiting in the city limits of Little Rock within a period of three weeks before, and ten days after, the dates of holding of the Arkansas State Fair, the City Council at its meeting here Monday night granted a special permit to the Sells-Floto and the Ringling-Barnum Shows, which plan to show here September 27 and October 20, respectively.

The circus men announced at the time that similar situations have been met by them before, and if necessary the show would take legal steps to get to play Little Rock. They promised to return later for a conference, Harvey saying that he would appeal to the "fair-mindedness of the city officials."

At the Council meeting at which the ordinance was discussed Mayor Brickhouse said that he felt that as the circuses had not been notified of the ordinance in time to change their routes he favored an amendment to the measure to allow them to show here.

The Mayor said at the meeting, in discussing the matter, that the ordinance applied only to the city limits of Little Rock, and that the shows could exhibit in North Little Rock and thus detract equally as well from the attendance of the fair, which begins but eight days later than the scheduled date of the Sells-Floto Show.

INVESTIGATION OF DEATH OF SULLIVAN

Indianapolis, Ind., Sept. 12.—An investigation of the circumstances attending the death at the Methodist Hospital today of Thomas Sullivan, 2671 East Seventy-ninth street, Cleveland, a circus employee was begun by Dr. Paul F. Robinson, coroner, and his deputies. Death was due to a fracture of both legs and to internal injuries, Dr. William A. Doeppers, deputy coroner, said after an inquest at the hospital.

Dr. Doeppers said he was informed at the hospital that Sullivan was brought there Friday by two men, who did not leave their names, but who said that they would return to take care of him. The men, it is said, did not return. He was run down by a truck at Franklin, and the wheels passed over his legs.

Dr. Doeppers said he learned that Sullivan was employed by the Al G. Barnes Circus, which is showing at Franklin. It is believed the two men who brought him to the Methodist Hospital also were circus employees.

MOYER'S THREE-SHEET PLANT

The Billboard learns that George Moyer, who resides in Herkimer, N. Y., has built, in the past few months, one of the largest three-sheet plants in that State. At the present time he has nine men working for him, and while his health is not of the best, still he is immensely interested in the new work.

ATKINSON'S CIRCUS

Was Feature Attraction at San Luis Obispo (Calif.) Fair

Writing from San Luis Obispo, Calif., September 3, Prince Elmer, with the Atkinson Circus, says: "The circus was the feature attraction at the fair here August 31-September 3, it being the show's first fair date. August 31 was the banner day for the big show, four complete performances being given, it being Kiddies' Day. The writer's three-in-one show had a very satisfactory day. Tuck Beesley, chief mechanic, returned from Shandon, Calif., with the truck which was left there for a complete overhauling. Mr. Atkinson has purchased a new trailer, which is expected at any time. It is the owner's intention to enlarge the show in the near future. Mr. Atkinson has placed his privilege (railroad) car with the Pacific Coast Shows, with W. C. (Baldy) Carmichael as manager. Pete Colender, well-known ride owner, of San Francisco, visited the show here."

CAMPBELL BROS.' SHOW CLOSES

The Campbell Bros.' Trained Wild Animal Circus terminated its season at Gilman, Ill., September 8. The animal acts have been booked to play fairs and vaudeville.

ROBERT RINGLING'S BOAT

Swindle Good Time in Buffalo Regatta

Buffalo, N. Y., Sept. 14.—Viroling II, Robert Ringling's boat, turned in the best performance in the first day's racing in the Buffalo Launch Club's regatta on the Niagara River course yesterday with an average time of 45 miles an hour. The Chicago racer, formerly Musketeer 111, distanced the eight other starters in the thirty-mile heat of the ninety-mile free-for-all race for the international Great Lakes championship gold trophy and the international world's championship trophy. Viroling II covered the thirty miles in 43:07 minutes; on its fastest lap, the fourth, did 45.5 miles an hour.

SWINDLE AGAIN WORKED

Columbus, Ind., Sept. 14.—The same clever swindle which was recently reported from Bucyrus, O., was worked in this city the day prior to the arrival of one of the smaller circus outfits. Several merchants received orders for groceries, in one case the order amounting to \$300, and paid the supposed agent of the circus \$7.50 for the privilege of having an advertising banner on the elephants in the parade. One merchant went so far as to deliver his order to the grounds, only to be sent back to unload again when the circus management stated it knew nothing of the arrangement.

SPARKS' CIRCUS

Has Wagon Breakdown While Loading at Caruthersville, Mo.—But One Show Given at Walnut Ridge, Ark.

The Sparks Circus exhibited at Walnut Ridge, Ark., September 11, to one packed house, reports Manly B. Updike. The show had a wagon breakdown while loading at Caruthersville, Mo., which delayed the show in getting out. The Frisco line was unable to put the show over the branch line between Caruthersville and Walnut Ridge on schedule time. They arrived after one o'clock, so did not get pitched for the afternoon show. The town was packed with people and the show missed a double-packed house due to the delay. The show was greatly appreciated and carries high-class equipment. The stock shows good treatment at this season of the year. The animal and horse features are excellent. Mr. Miller sprained his ankle in the aerial act in landing in the net. The clown numbers are splendid. The show is clean in every respect. The circus left for Little Rock on schedule time.

SIG. SAUTELLE

Still in "Harness" Presenting "Punch and Judy"

Syracuse, N. Y., Sept. 15.—George Saterlee, known to millions of Americans for generations as Sig Sautelle, was at the State fair this week, flanked by his two inseparable companions, "Punch and Judy" king and queen of the children's entertainers.

A native of Illinois Falls and long a resident of Homer, N. Y., Sig Sautelle has become known from Coast to Coast in his fifty years in the sawdust ring. Now nearly ready to celebrate his 75th birthday, Sautelle has "Punch and Judy" as his companions, ready to pass his last days with them, as active and eager as a man of fifty and looking forward to many years of showmanship.

Sautelle is associated with George L. Dohrn's Carnival Shows on the midway during the fair. He handles the "Punch and Judy" show with a magician's hand. As he performed his magic on the platform, with the usual rapid line of chatter, few imagined a veteran of the Civil War was their entertainer, but the fact is that Sautelle, when 13 served in the Union ranks. His honorable discharge from the service is among his proudest possessions.

Returning from the war he took up the trade of a printer and worked at it for several years. He had gained much local fame as a entertainer with "Punch and Judy" and when 24 started on the road. His capital totaled \$17. He invested \$12 of it in a blind horse and \$5 additional went for a harness patched with rope. Six dollars more went for a wagon a dilapidated affair, but able to move, on the wagon he piled his "Punch and Judy" outfit, his cards, his handkerchiefs and other paraphernalia for his magician act and started away. He had no tent and no money to buy one. He was his own billposter. Arriving in a town he rented a hall, tacked up his signs and staged his show. By the following year he had made enough money to buy a tent and later on hired a few other performers. Next his show became a small circus traveling by wagon from town to town. Gradually it outgrew the smaller towns that could be reached by wagon travel and it was made into a one-ring traveling circus. When a menagerie was added it became a two-car affair and finally it grew into a three-ring circus, with one of the largest menageries in the world.

Throughout his career as a showman Sautelle carried "Punch and Judy" with him everywhere. Only during the days of the big three-ring circuses did he cease manipulating the mannikins himself and even then he insisted that "Punch and Judy" perform, entrusting them to the hands of a trusted and capable emcee.

Finally Sautelle disposed of his circus in Tennessee. Sig decided he had had enough of life on the road. With Mrs. Sautelle he decided to pass his remaining days in Homer. Financial worries had ceased. They were in good circumstances and were happy. Then Mrs. Sautelle died. He was left alone. Back to Glens Falls he went to pass his time with relatives and people fond of him and delighted to have his company. But there came the old call "Punch and Judy" were nearby. A knife in hand had carved them out of pieces of wood. He painted them over again. He dressed them anew. And then just to show he had lost none of his skill he started making the "Punch and Judy" noise maker, call it whistle, squeaker or what you will. The outfit was complete and Sig was lonesome. Then started the usual avalanche of spring mail. The cards were from men and women who had worked for him on the road and the road again. They told of their good times, the improvements in their acts and the like. And now and then was a letter asking if the old man wanted to return himself. Each one brought more serious consideration, and finally Sig took to the road again.

"I always had a clean show," he says, "a good show, entering mainly to the youth of the country. I built my show on 'Punch and Judy'. They brought in the cash that built my biggest show. They are clean and happy. I made that my motto in the show business."

Charles L. Sasse, the international circus acts' booking agent, knows, and the information he imparts can always be relied on.

PIANIST RIDES BRONCHOS



Molassaye Boguslawski (left), of the Chicago Musical College and noted Russian pianist, indulges in broncho-husting at Eatea Park, Col., and calls it the most invigorating contrast to the art of piano playing. He is an apt pupil in the hands of Ed (Lightnin') Tucker, a cowpuncher of considerable repute in the Colorado Rockies, shown at the right.

—P. & A. Photos.

JOHN GUILFORD INJURED

Frankfort, Ind., Sept. 14.—John Guilford, age thirty-five, of St. Louis, an animal trainer, was seriously injured here September 6. A herd of elephants belonging to the John Robinson Circus stampeded in the business part of the city. Several other circus employees narrowly escaped injury and many Frankfort persons were badly frightened. Eight of the twelve elephants being driven along the street became frightened at an express wagon. Seeing the danger Guilford, who was leading Lizzie, the largest elephant, which was at the front of the line, attempted to quiet the animal. Two of the elephants, chained together, ran toward Guilford. He was struck by the chain and hurled to the pavement. Before he could rise he was kicked by the animals.

Guilford was taken to the Palmer Community Hospital, where he received treatment, and was taken to the circus train late last Thursday night. He accompanied the show to Bloomington. The elephants ran more than a block before they were brought under control.

TWO SHOWMEN KILLED

Indianapolis, Ind., Sept. 14.—Otis Blinkinson, 60 years old, and Tony Webster, 26 years old, of Henderson, Ky., employees of the Waller L. Main Circus, were instantly killed at 11 o'clock last Wednesday night while walking along the railroad track in the southeastern part of Greensburg, Ind. The men were on their way to the loading platform of the circus when the accident occurred. They were hurled down a 30-foot embankment on the north side of the track, with death instantly resulting. The identity of the men was unknown until late last Thursday afternoon, when local officials took up the matter of the deaths with the management of the circus.

G.-P. GREYHOUND FOUND

Fulton, Mo., Sept. 14.—Chief of Police Art Lyles announced today that he had found the greyhound that escaped from the Gentry-Patterson Circus while it was exhibiting in this city last month. The animal was shipped to the show at La Fayette, Ind., where the circus exhibited this week at the Tippecanoe County Fair. The animal was one of the most valuable ones in the circus and the management had telegraphed to this city every day to inquire if it had been found. The members of the police department kept a sharp lookout and it was found this morning strolling down one of the streets and picked up. The dog had the appearance of having been tied up and it is presumed the persons having it became afraid of detection and turned it loose.

JOHN ROBINSON CIRCUS

Will Probably Close at Cullman, Ala.

The prospective route of the John Robinson Circus gives the closing stand at Cullman, Ala., about November 15. Under existing conditions it is rather difficult to decide exactly at this time just when the show will close, informs the management.

The Bob Morton Circus did a big business at Vicksburg, Miss., week of September 3. The Vicksburg Evening Post, issue September 4, gave the show a big boost, stating that it was clean and offered a pleasing, snappy program. Babe Walters, who was married a few weeks ago, brought his wife on the show, where she visited until September 2, leaving for Ft. Worth, Tex., to prepare winter quarters for Babe. Minnie Fisher is improving. The Three Youngers, posing and strong-man act, joined to replace Miss Fisher.



# TENTS OF ALL SIZES IN STOCK

10 x 10 ————— to ————— 150 x 500

We Rent Tents, Seats and Banners for All Occasions

**U.S. TENT & AWNING CO.** *The World's Largest Manufacturers of Tents*  
 217-231 N. DESPLAINES ST., CHICAGO, ILLINOIS

44 YEARS REPUTATION, BACK OF EVERY TENT

**GOSS' SHOW CANVAS**

**CARNIVAL TENTS**

FLAGS Waterproof Covers

SEND FOR NEW CATALOG AND SECOND HAND LIST

**The J. C. GOSS CO. DETROIT MICH.**

**TENTS AND SEATS**

For All Purposes Built Better By Beverly

**The BEVERLY Co.**

220 W. Main Street, LOUISVILLE, KY.

**The DEAGAN UNA-FON**

The Rally-Hoe Musical Instrument Supreme. Played same as piano, but with one-tenth the weight, one-tenth the size, and fifty times the volume.

Write for Catalog & Illustrations and describing L. A. T. EAST MODELS.

Two Sizes, \$375.00 and \$500.00.

**J. C. DEAGAN, INC.**  
 Deagan Bldg., 1760 Berleau Ave., CHICAGO.

**Want To Buy Lion Act**

of 2 or 3; Bear Act, Menage Horse that lady can work, two good working dogs small breed; Pick-Out Pony, small size, or any good Novelty Act. State each for quit a sale and where they can be seen working. **SCHULZ NOVELTY SHOW, General Delivery, Cleveland, Ohio.**

**CONCESSION TENTS**

We make a style, size and color to suit most every taste. Best workmanship and material.

Write for folder in colors.

**St. Louis Awning & Tent Co., 801 N. 2d, St. Louis, Mo.**

**THOMSON TENT CO.**

5ycamore and Second Sts., Cincinnati, O.  
 Phone, 900 Main.

TENTS RENTED AT FAIRS.

**WANTED, SEATS**

10-12-Tier Blues, 10-Tier Star Backs, Stringers, Jacks. Must be near New York City. State price, cash.

**F. W. P., care Billboard, New York.**

**LEAPER WANTED FOR FLYING ACT**

For winter and summer work. State salary and trials. **BOX D-87, care Billboard, Cincinnati, O.**

**KATS, KAT HOODS, KAT TABLES**  
 ARKANSAS KIDS

**CONCESSION TENTS** Complete With Jointed Frames. All Sizes at Right Prices.

**NORTHWESTERN BALLOON & TENT CO.**

Phone: Diversay 3880 **W. F. McGUIRE, Mgr.** 1835 Fullerton Avenue, Chicago

**GENTRY-PATTERSON CIRCUS BANNER DAY**

Recorded at Clinton, Ind.—Fayette, Mo., Has First Show in Eighteen Years

The stand of the Gentry-Patterson Circus at Fayette, Mo., was the first circus for this town in eighteen years and the whole country was out for the parade and afternoon show. A threatening storm in the evening kept the attendance down somewhat. Fulton, Mo., August 28, was a big one and both dailies were strong supporters for the show, commenting on the absence of games, immoral exhibitions and the general clean personnel. Mexico, Whitehall, both Missouri, gave good business as did Auburn, Ill., although the latter is rather a small town for this size show.

Taylorville, Ill., was a banner one in spite of the strong opposition put up by the Barnes Circus. During the morning hours it looked rather doubtful as to giving any performances but shortly after noon it stopped raining and the afternoon performance was capacity, as was the night show. Cyrus Simpson made his appearance early on the lot and gave all assistance possible.

Danville, Ill., September 3, was good considering it was the week following the fair. Afternoon was big and night fair. The real banner day of the season was had at Clinton, Ind., September 4. This city had been billed early this season for May 15, but owing to heavy rains at that time the date was canceled. Following a request by the Advertising Club, thru its secretary, D. F. Walker, that a later date be given them, arrangements were made for the above date. Capacity business was had at both shows.

Danville, Ill., September 3, was good considering it was the week following the fair. Afternoon was big and night fair. The real banner day of the season was had at Clinton, Ind., September 4. This city had been billed early this season for May 15, but owing to heavy rains at that time the date was canceled. Following a request by the Advertising Club, thru its secretary, D. F. Walker, that a later date be given them, arrangements were made for the above date. Capacity business was had at both shows.

Villa Grove, Waukesha, Hoopston and Gibson City, all Illinois, gave good night business and fair afternoon crowds. Paxton, Ill., September 10, was another good one, as it was the first circus to show there for years and they were circus hungry.

A seventy-mile jump was made from Paxton to La Fayette, Ind., where the show was the big free attraction of the Tippecanoe County Fair, which is controlled by the K. K. K. The only parade of the week was staged Tuesday, September 11, and the grounds as well as the down-town streets were crowded. Every performance has been capacity with the exception of Monday, when rain kept the folks away from the grounds. Both morning and evening papers gave lengthy reviews commenting on the high-class performances given.

Jack Manning and his crew on the front door are certainly there when it comes to handling the crowds. Each and every man is always courteous and obliging to those who pass the gates. Happy Myers, a former member of clown alley, spent the week at La Fayette, Ind., with his many friends on the show.

Howard Walsh, female impersonator, who was injured at Pottstown, Pa., June 22 by the explosion of a fake bouquet, was a visitor on the show at Paxton, Ill. At first it was thought he would lose the left eye, but skillful treatment received at the Manhattan Hospital, New York, saved the optic. In company with his father and several friends from Bloomington, Ill., he spent the day visiting the host of friends who congratulated him on his speedy recovery. By the time this issue is out he will have rejoined the show and his clever track work will again be a source of amusement to the natives.

Treasurer Louis Dobson and wife spent several days with his family at Bloomington, Ind., during the fair engagement at La Fayette. This show can lay claim to having the best bunch of clowns on the road with the exception of the big one. The writer has visited most of the shows this season and after witnessing the show put on by other funmakers cannot praise too highly the work done by the members of clown alley.

Jack Beach, advertising banner man, fills them up every day, even in the hard ones, and his clever announcements make a hit with the crowds. The cane brigade is enlisting more members each day and it would not be surprising to see Gov. Patterson sporting one soon.

Hattie Harris is working the high-jumping greyhounds and her work with them in front of the grand stand is one of the big features of the

(Continued on page 102)

DON'T LET THE SEASON OF 1923 PASS WITHOUT GIVING "USAMP", "DFMP" and "DRMP" COMMERCIAL MILDEW-PROOF TENTS AN OPPORTUNITY TO CONVINCE YOU OF THEIR SUPERIOR QUALITY



SEND IN YOUR SPECIFICATIONS NOW

**Fulton Bag & Cotton Mills**

TENT LOFTS AT  
 ATLANTA BROOKLYN DALLAS  
 SALES OFFICES AT  
 MINNEAPOLIS ST. LOUIS NEW ORLEANS

De Kalb, Ill., September 4, 1923.

**NEUMANN TENT & AWNING CO.,**  
 1419 Carroll Ave., CHICAGO, ILL.

GENTLEMEN—Under separate cover I am sending you an order for two more 12x20 Banners. I am mighty proud of the Banner Front you turned out for me this season. After the daily use of same for over four months, I can safely say that it is the best Front that I ever had. The artistic arrangement of the settings of the various subjects are worthy of special praise. The faces and figures are perfect and stand out in a lifelike manner.

A very important part of my Front is the fact that you have used paint that has not faded. The colors are almost as bright today as they were four months ago.

Here's hoping that my next season's Front will be as good (I am not asking for better) as the one you made me this season.

**W. H. McFARLAND, Manager Sells-Flote's Sides-Shows.**

**DO IT NOW**

If you are going to need new Tent Equipment for this year, or the season 1924, now is the time to buy. **COTTON IS ADVANCING.**

Send us a list of your requirements for immediate or future delivery. We will quote you price based on low cost material, plus best quality workmanship and satisfactory service.

**BAKER-LOCKWOOD MFG. COMPANY, Inc.**  
 KANSAS CITY, MO.  
 AMERICA'S BIG TENT HOUSE

**BARGAINS IN CONCESSION TENTS**

HIGHEST QUALITY	LOWEST PRICES.	IMMEDIATE SHIPMENT.
8x10 Feet.....	Walls 7 ft., \$ 38.00; 8 ft., \$ 40.00; 9 ft., \$ 43.50; 10 ft., \$ 48.50	
10x10 Feet.....	Walls 7 ft., 41.00; 8 ft., 45.00; 9 ft., 49.50; 10 ft., 52.00	
10x12 Feet.....	Walls 7 ft., 45.50; 8 ft., 48.50; 9 ft., 51.50; 10 ft., 54.00	
10x14 Feet.....	Walls 7 ft., 49.50; 8 ft., 53.50; 9 ft., 55.00; 10 ft., 58.00	
12x12 Feet.....	Walls 7 ft., 51.00; 8 ft., 53.00; 9 ft., 57.00; 10 ft., 60.50	
12x14 Feet.....	Walls 7 ft., 57.00; 8 ft., 60.00; 9 ft., 62.50; 10 ft., 66.50	
12x16 Feet.....	Walls 7 ft., 62.00; 8 ft., 64.50; 9 ft., 68.50; 10 ft., 72.00	
16x20 Feet.....	Walls 7 ft., 102.50; 8 ft., 104.00; 9 ft., 112.00; 10 ft., 118.00	

12-oz. Standard Khaki Top and Awning; 10-oz. Standard Khaki Sidewalls and Counter Curtains. Trimmed throughout with scalloped solid red border, edged with white braid. Complete with storm guys, snaphooks and lacing eyelets. 25% deposit required with order. Write for list of 64 sizes.

**C. R. DANIELS, INC. (Manufacturers of Everything of Canvas), 114-115 SOUTH STREET, NEW YORK.**

**DRIVER BROTHERS, Inc.**

500-504 So. Green Street, CHICAGO, ILL. Phone, Haymarket 0221

WALTER F. DRIVER, President. CHAR. S. DRIVER, Body and Trim.

*Showmen Say We Build the Best Tents Beautiful Banners*

"DRIVER BRAND BEST ON EARTH"

# UNDER THE MARQUEE

By CIRCUS BOLLY

The Hagenbeck-Wallace Circus was well attended at St. Joseph, Mo. Patrons were highly pleased with the performance.

Julius Thomson, the tent man of Cincinnati, left Sunday, September 16, for Martinsville, Ind., for a two weeks' stay.

Fred Buchanan wired September 13 that he would gladly help the Japanese relief fund along.

Ed L. Brannan was in St. Louis last week contracting the railroads for the Gentry Bros.' Shows and Patterson Circus Combined.

Christy Bros.' Circus received a good notice in The Gaffney (S. C.) Ledger, issue September 1.

The Flying Valentines delighted 15,000 people at a Labor Day demonstration in the public park at Taylorville, Ill.

Word comes to Solly that Chas. Redrick, bandmaster on the Gentry Bros.' Show last season, will be seen with one of the big ones season 1924.

Margaret M. Walton, story writer for the Al G. Barnes Circus, was in Taylorville, Ill., a few hours September 7 and then went to St. Louis.

Babe Weldon and Capt. Lawrence Weldon are now employed at the Busy Bee Cabaret in St. Louis. They are doing a double dance number and Babe is working the floor.

Solly receives word that William Lewis, clown, who was with the Walter L. Main Circus, is enjoying a trip thru Florida in his new automobile.

Prof. Rodney Harris has a real concert band with the Gentry-Patterson Circus, many papers stating that it is the best that has ever visited their cities.

Frank P. Melster, bandmaster on the Campbell Bros.' Circus, which closed at Gilman, Ill., September 8, has returned to Cincinnati, O. He gave The Billboard a call last Thursday.

On the No. 2 car of the Barnes Circus are: Frank Garrigus, manager; Frank Florry, boss hillposter; Henry Brandt, Jim Holland, G. A. Gaynor and Chester Dodd, hillposters; Al Terrell, chief programmer.

H. Keith Buckingham, ex-circus man, accompanied by W. B. Fields, were in Cincinnati last week on business and called at The Billboard offices. Keith is sort of getting "itchy" feet, and may be back in the field next season.

Prof. Frank Howard, old-time showman, is still working along merrily with his tattooing shop in Boston. Side shows and exhibits will never run short of tattooed men and women as long as Prof. Howard can wield the colored needles.

William Ahearn, formerly with the Ringling-Barnum Circus, is at his home in Fall River, Mass., engaged in the poultry business. "Bill" admits he is lonesome and says he will be back with the "big tops" again.

Sanger's Circus in England is feeling the hard times over there in common with all other classes of entertainment. No is Bostock & Wombell's. Both of these attractions have played to less than \$50 per day—for several days at a stretch.

J. J. McConnell is still with Clarence Auskings ahead of Wm. Campbell's New Orleans Minstrels Company. The show is still doing its share of the business in the North, and will soon start for the South for a long season in the Lone Star State.

Two welcome visitors at the Cincinnati offices of The Billboard recently were Jerome Harriman, press agent, and "Doc" Oyster, side-show manager of the Walter L. Main Circus, on their way from Lawrenceburg, Ind., to Greenfield, O.

Burns O'Sullivan was eight years with the Barnum & Bailey Circus as equestrian director and assistant, and one year assistant manager Walter L. Main Circus under the direction of Andrew Lowrie. He should know—and does—and there is no reason why he should not build a circus.

Otto Floto, under the will of his sister, the late Mrs. Claire L. Hyndes Burton, is a beneficiary to the extent of \$150,000 in the form of a trust fund. His brother, William, gets \$100,000 and his nephew, William F. Koelling, \$50,000. The last two bequests are also in trust.

Mr. and Mrs. L. P. Bonfoey opened their home at Quincy, Ill., Sunday, September 9, to the Sells-Floto folks when the circus Sundayed there and a score of the performers enjoyed the swimming pool and were entertained at breakfast. Afterward the circus people escorted the Bonfoey family on a tour of the circus grounds.

One often hears the expression "I could have a circus if I had the 'duddy' elephants." John G. Robinson the third has them, and, by the way, one of the best trained groups in the world The Cincinnati Fall Festival may be called a "home-talent show" by reason that young John G. successfully directed its amusements.

The Hagenbeck-Wallace Circus did splendid business at Olathe, Kan., and The Johnson County Democrat published an excellent appreciation of the show, saying in part: "The horses were the finest ever seen with a circus in Olathe. The whole show was clean and orderly. There was no profanity, no thug-throats or confidence men followed it, and there was no trouble of any kind." City Treas-

urer H. E. Julien, of Olathe, states in a letter to The Billboard that he never saw a better or cleaner show, both morally and physically.

Charles Ringling's reply to the call for support of the Japanese relief fund was forthcoming as quickly as the wires could "tick" it to Mr. Jones and The Billboard. Promptness in decision to aid left no doubt as to his position in the matter and is a high compliment to his executive talents.

Taylorville, Ill., can lay claim to having a real circus fan in Ernest P. Simpson. He attended all shows within a radius of a hundred miles and when one comes to town he is on the lot bright and early to render every possible assistance.

J. F. MacCaughey, business manager of the big feature picture, "The Covered Wagon" Company, which played to big business at the Grand Opera House, Cincinnati, the past two weeks, was a Billboard visitor last Tuesday. He was formerly with the white tops, having trouped with the Forepaugh-Sells and other circuses.

H. R. Brisson, of the Great Keystone Show, informs that Dr. Harry Bart and wife, of the Bart Medicine Show, visited at Centerville, Pa. A new arrival on the Keystone Show is Iona Hawkins and her troupe of trained dogs. She will finish the tented season and then go into a department store with the show over the holidays.

George "Bumpsy" Anthony, tramp clown, with the Walter L. Main Circus, writes that he is enjoying a pleasant season with that show, and finds plenty of work to occupy his mind. Besides working all the walks and stops he is in the "Seven Darn-Devils" act of Arabian tumblers and in the coffee and London Troupe, doing bumps and making them laugh.

Edith Limoges, producing clown on the Gentry-Patterson Circus, is putting on some real numbers, and has the audience laughing at his dancing dummy. The clown band is considered one of the best with any show. Mr. Limoges sings with the band before the show and goes over big. Viola Hraimer, one of the midget riders, is doing exceedingly good work. W. J. Hennessey was entertained at his home town, Taylorville, Ill., by Roger Logan.

J. F. Price, an ex-trouper, writes from Denton, Tex., as follows: "Up to the present time no circus has contracted for this city. The daily papers are continually on the outlook for a show. This community is circus hungry. There is an excellent cotton crop, good new highways and more than \$1,000,000 worth of buildings under construction in Denton. The rural districts are in a better financial condition this year than any since 1919. Cotton is bringing 25 cents and better in this territory. A good lot and short haul awaits the circus."

The K. K. K. of La Fayette, Ind., who own and control the Tippecanoe County fair, are a bunch of regular feathered and put on a real fair, also are strong boosters for the Gentry-Patterson Circus, which was the feature free attraction during the week.

Frank Belmont, who now has his attractions with the Rose Killan Shows, has invented a novelty which he promises will be an innovation in the way of a pit show frameup. The outfit, which is being built by a St. Louis firm of wagon builders, will cost upwards of \$2,000 and will be transported on a large truck. Mr. Belmont already has several very tempting offers for 1924, but as yet has not decided with whom he will cast his lot. The Rose Killan Shows have had a very successful season so far and will as in the past remain out all winter, says Cliff Smiley.

A Shelbyville (Ind.) daily commented on the Walter L. Main Circus in its issue of September 8, viz.: "Those who witnessed the Main Circus here Friday afternoon and evening are of the opinion that it is about one of the best that has been in Shelbyville for some time. Altho the circus does not feature many wild animals, the acrobatic stunts, etc., were of a very high-class nature and the performers rank among the best. There was not a dull moment during the entire performance. The Main Circus made such a tremendous hit in this city that residents here would be pleased to have it make a return engagement."

Fred Naeter, of Cape Girardeau, Mo., writes: "This city had the Sparks Circus September 10 and it hopes to have it again as soon as possible. It was the best looking circus outfit we have ever seen here. The men and women looked like refined, well-to-do professional people, and they surely gave the part. The performances were splendid and attracted the largest crowds ever seen at a circus here. Such exemplary conduct, combined with uniform courtesy and an unusually good program, deserves a word of commendation. This richest agricultural district in the United States has a welcome in store for more attractions of this character."

Opposition the past six weeks did not hurt the Gentry-Patterson business a bit, as they were first in every town and got real business. The only places where patronage fell down was Mason, Ill., and Hannibal, Mo.

The advent of John Ringling into the outdoor fair and indoor exposition fields adds impetus of marked vitality to activities in these lines. The Billboard now invites the Ringling Brothers to give the United States a national exhibition patterned after and embellished along the lines of the world famous annual event in the country just north of us. Washington, D. C., is the logical spot for such a fair. The prestige of the Ringling Brothers prompt support congressionally, patriotically, financially, commercially, morally and in every other channel, incident and vital to the ultimate culmination of a United States National Exposition in the nation's capital or its greatest metropolis—New York City.

Bloomington, Ind., thinks a great deal of Sam B. Hill, assistant manager of the John Robinson Circus. Bloomington is Hill's home town. When the Robinson show played there September 8 it was Sam's first visit in Bloomington in fifteen

years, and The Bloomington Daily Telephone and The Evening World gave him front-page stories. The Telephone printing a picture of him and The World displaying its story with a big seven-column streamer head at the top of the page. Mr. Hill's first show job was as the manager of the Harris Grand Theater there. He was the first manager of that house, as Mr. Harris was on the road when it was opened and remained on the road for several more seasons. From the Harris Theater Mr. Hill went to the Gentry show. He immediately made good with that show and in a few seasons climbed to success in the circus world. From the Gentry show he went to the Wallace organization and when the Magvian-Bowers-Ballard combine was made he was employed by it. Year before last he was with the Howe show. Last season he joined the Robinson circus.

## COMPLAINT LIST

The Billboard receives many complaints from managers and others against performers and others. It publishes below a list of such complaints, with the name and address of the complaining party, so that persons having a legitimate interest in the matter may make further inquiries from the complainants if they desire.

The publication of the list does not imply that the complaint is well founded, and The Billboard assumes no responsibility for such information as may be given by the complainant to parties inquiring.

Names will appear in this list for four weeks only. Anyone interested might do well to make note of them:

- BOND, PAUL. Complainant, C. R. Reno, Stockton, Md.
- BOND, HELEN KENT. Complainant, C. R. Reno, Stockton, Md.
- BURNS, SCOTTY, Agent. Complainant, C. R. Reno, Stockton, Md.
- COLLIER, CARMINE, AND SISTER. Complainant, U. S. Soladair, Mgr., Brinkley Girls Company, Care The Billboard Pub. Co., Cincinnati, Ohio.
- MAC COLLOUGH, J. J., AND WIFE, Straight Man and Chorus (alias Jack Mendel and wife). Complainant, Chas. W. Benner, Mgr., Peck's Bad Boy Company, Care The Billboard, Cincinnati, O.
- MEYERHOFF, HENRY, Booking Agent. Complainant, Granby Horticultural Society, Granby, Quebec, Can.
- MILLER, WALTER, AND WIFE, Second Comic and Chorus Girl. Complainant, Chas. W. Benner, Mgr., Peck's Bad Boy Company, Care The Billboard, Cincinnati, O.
- RUSSELL, S. B., Canvasman. Complainant, L. B. Holtkamp, Mgr., Georgia Smart Set Minstrels, Care The Billboard Pub. Co., Cincinnati, O.
- ULLMAN, CARL, Carnival Bookkeeper & Secy. Complainant, L. B. Holtkamp, Mgr., Georgia Smart Set Minstrels, Care The Billboard Pub. Co., Cincinnati, O.
- VAUGHN, JACK, Canvasman. Complainant, L. B. Holtkamp, Mgr., Georgia Smart Set Minstrels, Care The Billboard Pub. Co., Cincinnati, O.

## BARNES CIRCUS

### Does Big Business at Taylorville, Ill.

Taylorville, Ill., Sept. 13.—With ideal autumn weather the Al G. Barnes Circus did a big business here in the afternoon and packed 'em in at night September 12. The circus arrived at 8 a. m. from Olney, Ill., a 105-mile jump, having to leave the lot at that place in a heavy downpour of rain.

John Aasen, the Norwegian giant, was delighted over the fact that he was going to get to see the Pathe photoplay, "Why Worry", in which he starred and which is now running at the Lyric Theater in St. Louis. John worked in the picture last January, February and part of March. It is a six-reeler and he played opposite Harold Lloyd. Aasen says he is going to work in pictures again this winter after the Barnes Circus closes.

Pete Stanton, inside lecturer on the side-show, closed recently and departed for his home in Buffalo, N. Y. The vacancy has been filled by Eddie Reese, Ralph & Fisher, formerly producing clown on the Campbell Bros. Circus, joined at Olney September 11 as ticket seller on the No. 1 side-show.

Delma Fritz and niece, Edna Price, sword swallowers and fire eaters, recently rejoined the side-show. They were on the Barnes Circus in 1913, 1914, 1915 and 1916, and in 1917 and 1918 made a tour around the world. They later joined the Ringling-Barnum Circus in 1922 and closed at St. Paul, Minn., with that circus a short time ago.

T. F. Everett is in charge of privileges. He took Jacob Jacobson's place. Mr. Jacobson is now selling balloons on the show. Mrs. Everett, who has been visiting relatives at Forest City, Ark., will join her husband on the show at St. Louis. H. H. Franklin, formerly with Gentry Bros. Circus, is the able and efficient auditor on the Barnes Circus.

W. K. Peck and Ben Austin are still as busy as ever keeping tabs on the boys to see that they do not lose any time while getting the big top up and off the lot. Thomas (Skinny) Dawson does not pose as the greatest pres-

agent on earth, but he does know how to put on that winning smile when he enters the front office of the daily newspapers. It's a smile that most always bears fruit—good stories on the front page most of the time, and "Skinny" says he always likes to get a large engraving run for good measure. He put all this over on The Taylorville Courier and Freeze. Mr. Barnes has a complete radio set on his private car which is furnishing him a lot of entertainment while on the road. Mrs. Jake Neuman was a recent visitor on the show. Jack Austin, son of Ben Austin, left the show this week for San Antonio, Tex., to re-enter school. Mrs. J. D. Neuman and brother-in-law and wife, Louis Felman, formerly on the Ringling-Barnum Circus and Gentry Bros.' Circus, were visitors at Mitchell, Ind.

At Franklin, Ind., H. B. Gentry, was a visitor, and at Mitchell, Ind., Ed Baltard, of West Haden, drove over and spent the day and took Mr. Barnes back to West Haden with him in his car for a brief visit. Mr. and Mrs. Louis Roth are enjoying their work on the Barnes Circus.

CYRUS D. SIMPSON.

## BOSTON

DON CARLE GILLETTE  
Room 301 Little Bldg., 60 Boylston St.

Boston, Sept. 14.—Continued mild weather has kept a lot of people at the beaches, and most of the legitimate houses have had a slim attendance for the last week. With the coming of a promised cold spell and the opening of local colleges in a week or two, business is expected to improve greatly.

"The Lullaby", Florence Reed's latest, is nearing the end of its scheduled two weeks at the Colonial Theater and looks for New York on Saturday night. Having created a considerable amount of fuss and comment in this puritanical atmosphere, Broadway will undoubtedly welcome it with an impatient curiosity.

The first shock play of the local season, "The Cat and the Canary", is holding its own at the Plymouth.

All those who have not yet seen George M. Cohan's "Rose of Rose O'Reilly" are trying to squeeze into the Tremont Theater between now and the end of next week, at which time the show leaves for New York.

"Runnin' Wild", the new Miller & Lyles production, is drawing well at Selwyn's.

"Sally, Irene and Mary" is in its sixth week at the Wilbur and continues to please good-sized audiences.

"I'll Say She Is" has 'em guessing as to whether it is a good musical show or just a funny burlesque. A reasonable number are going to the Shubert to find out for themselves.

"Take a Chance", after two weeks of playing to practically dead houses at the Hollis, moves on Saturday night to New York.

Joe Hurtig's "Hollywood Follies" at the Gayety are the talk of the town. There is a packed house at every performance.

"Barnum Was Right" is the Boston Stock Company's third offering of the season at the St. James Theater. Walter Gilbert and Adelyn Hushell play the leading parts.

Henry Jewett's Repertory Company, at the Copley, is giving Pinero's "The Times", the first presentation of this drama in the United States.

The Somerville Theater Players are presenting "The Boomerang", with Leslie Adams and Jean Oliver in the principal roles.

"Eruption" continues for a second week at the Fine Arts Theater.

"The Covered Wagon" (film) is drawing capacity houses at the Majestic for the seventeenth week. It will remain two weeks longer.

Mrs. Wallace Reid's "Human Wreckage" (film), at the Tremont Temple, is completing its sixth and last week.

"Runnin' Wild" last night gave the first of a series of midnight shows.

Norumbega Park, the last resort to remain officially open, is drawing good-sized crowds. A special feature of one of the concerts this week was Dorothy Galland, dramatic soprano niece of the well-known actress, Gertha Galland.

## WANT

### CIRCUS BOSS HOSTLER

TWO 6-HORSE DRIVERS  
BANNER ADVERTISING SOLICITOR

George Evans, wire. One more Sent Man, Lady Performer that rides Menage. Also want Lady Singers for Spec., several more Clowns. Show runs until Christmas.

CHRISTY BROS.' WILD ANIMAL CIRCUS,  
Elizabeth City, N. C., 20th; Williamston, 21st; Ahoskie, Monday; Mount Olive Tuesday.

## STEEL CARS FOR RENT

One 72-ft. All-Steel Stationer Car, one 60-ft. All-Steel Stationer Car, one 80-ft. State Room and Baggage Car. FOR SALE Three 60-ft. All-Steel Cars, also four 50-ft. Box or Baggage Cars.  
M. A. McMAHON, Little Rock, Ark.  
405 Broadway.

RINGLING-BARNUM CIRCUS

Four Sellouts Out of Six Performances Recorded at San Francisco

Contrary to precedent and expectations San Francisco gave the Ringling-Barnum Circus a handsome business with four sellouts out of six performances.

Some want his friends back East to know that he still trails around the ball players and attend morning workout in San Francisco with the team there and experts to and is invited to do the same thing in Los Angeles.

During the Frisco engagement George Hartzler, Spader Johnson, Fred Stelling, Danny McBrade and Andrew Casino made a trip to the Shriners' Hospital for Crippled Children and gave them a nice entertainment.

Mabel Clemmons had her sister, Mrs. Whitney, as a visitor during the entire Frisco engagement. Brocky have, an old time hipster, and Jack Wynn called upon Fred Kettler to talk of old times on the hill cars.

Paul Jerome was lucky in meeting a lot of his old-time burlesque friends and coworkers, formerly associates of his in stock at different places.

Wm. Downing is busy rehearsing the act of Wm. Downing and Company and is having quite a time in getting his material in proper shape. However, when he gets it "set" will know it will be perfect from the throw way in which he has produced everything in the past.

Perley Lushie, formerly a trombone player in Bill Sweeney's band with the Buffalo Bill Show, visited Arthur Morrel at San Jose, Cal.

The athlete reporter tells the writer of much a city in that line, regarding several meet-ups between shows at Pittsburg and Stockton.

The Pad Room nine recently played the performers. The score of Pad Room was 10 and Dressing Room 9.

Mrs. Millet and Irene and Mildred Millet joined at Waterbury and left at Fresno, so Paul Irene and Mildred would be on hand at the opening of school on Long Island.

Stanley & Dawson (for the Show).

AFRICAN ROCK PYTHONS

7 feet long \$15.00 each | 8 feet long \$20.00 each | 9 feet long \$25.00 each

- Baby Elephant, tame, male (bargain) Spotted Hyenas, Black Panthers
Chimpanzee, (big show animal) \$650 Hamadryas Baboons, large (lion slayers)
Polar Bear Cubs, Leopards, Indian Porcupines Tchelada Baboons, large, very rare

LOUIS RUHE, 351 Bowery, - - New York

CIRCUS PICKUPS

And News Notes About People You Know in the Show Business

By FLETCHER SMITH

Al Fuller, of the Sparks Circus, the husband of Madge Fuller, who figured as the heroine in Earl Chapin May's story, "Cuddy of the White Tops", now sports the outfit as a member of the circus.

Jack La Pearl, who with his wife is making the crowds laugh before the show with the Main Circus, will put in the winter in the South, reaching Florida about the first of December.

Bill Fowler, bandmaster of the Main Show, confides to me that in partnership with his sidekick, Charlie Deadrick, he will put out this winter a dance orchestra touring the Middle West.

Charlie Smith, who was the air calliope player with the Main Circus as well as solo concert with Bill Fowler, writes that the Kibble Show is doing a wonderful business since it opened.

The Aerial Cowboys, who left the Main Show early in the season, are now playing fair dates and have not laid off a day since they closed.

My old friend Marvin Arnold cannot get back in the circus business as long as he is associated with his brother James. They are busy right now framing the "Northland Beauties" Show for the Southern Time.

Harry Wilson, who had the side-show with the Main Show last season, has been all this season with the Boyd & Linderman Show, but rumor has it that if the proposed wild west show goes out next season you will find Harry back home, as usual, managing the side-show.

Gus Barnes, an old Sparks' Show musician and solo concertist with the Bill Fowler Band, of the Main Circus, for the past two years, has closed with the show and returned to Cincinnati where he is needed to look after the lucrative practice of his wife, who is one of the prominent female physicians of that city.

"Spot" Pinsault, after leaving the Main Circus, went to his home in Worcester, making the trip to New York with the Wirth act. He has since joined the Low Dufour Show and has been making good at the string of Maine fairs.

Jimmie Horn, treasurer of the Walter L. Main Circus, will at the conclusion of the circus season return to Far Rockaway and take the management of the Kellihouse there. Jack Crook is also slated for another managerial job. This will give the circuit a pretty good representation of circus men including the big boss, Tom Gorman and Burns O'Sullivan of the Fourteenth Street Theater, who has made a big success of that house since he left the Main Circus, where he was assistant manager.

Jack Fenton who has been filling up the bills with the Main Circus the past summer, will this fall return to his first love, burlesque, and is planning to go ahead of a show over the Mutual Circuit. His partner, Sydney Page, is now doing straight with a show on the Mutual Wheel.

George Irving, the oldest living side-show manager in the business, is still in harness and reports say he is still turning them with the Bob Barry Campbell Bros. Show. Bill Campy, too, had me recently that George was just as good as he was thirty years ago and that sure is a compliment.

George Duffy, the Fort Plain silk manufacturer and a real friend of circus people, who will always give you hot water and license free is satisfied. He has seen the Main Show and the sparks show and he is now trying to get some show to make Fort Plain next season. He doesn't want to see Fort Plain off the circus map.

Mrs. Jeva Koen returned to Havre de Grace, September 2, after a pleasant visit with her

mother in New York. There was a great reunion with Jeva, Jr., figuring in the limelight when the family got together again at their apartments in the Riverton Building.

Ill Luck followed Phil Wirth and the Wirth family in getting away from the Main Circus. Both Phil and Frank arranged for a special baggage car to take the horses to New York from Lincoln, Ill., but as each thought the other had made the arrangements, when the time came to ship there was no baggage car and in consequence the act was left, so to speak, on a siding and it was necessary to cancel the week booked in Newark. However, Phil got busy and the act arrived in New York and after playing the Palace is now playing a short engagement of fairs. May is working better than ever, having entirely recovered from ankle trouble that for a time threatened to put her out of the running.

Any show that hits North Carolina this fall is going to do a world of business, writes Frank H. Irvin, city editor of The Salisbury Post. Frank says that all of the mills are working night and day, that cotton is rising every day in price and that the tobacco crop is the best in years. The Christy Show, which has been playing all around Salisbury, did a big business. They did particularly well at Lexington and Mooresville. Shows contemplating playing Salisbury should try and get the downtown lot and not go out to the fair grounds, a mile and a half haul and no trolley accommodations. The Salisbury lodge of EKs are willing to take hold and make a good proposition to one of the regular circuses should they care to play Salisbury under their auspices.

Rodney Harris, who has the hand with the Gentry-Patterson Show, is a graduate of Jack Phillips' Band, where he played baritone. Rodney was picked up in the spring with a carnival and made good from the start. He married his wife on the Christy show and she is about the cleverest all-round performer in the show business today. This fall, Rodney says, he is going to visit his old home in South Carolina and then fill his regular winter contract with the concert band at Tampa, Florida.

CIRCUS ORGANIZATIONS, 1881

A. B. Christie (Forepaugh White) submits the following data on circus organizations in 1881:

- Barnum's Great Show, P. T. Barnum, J. A. Bailey and J. L. Hutchinson, sole proprietors; Jas. A. Bailey, general manager; Jas. L. Hutchinson, financial manager; Frank Hyatt, assistant manager; Moses Crane, superintendent; M. F. Young, treasurer; Byron V. Rose, master of transportation; Charles W. Fuller, advance manager; R. A. Ball, contracting agent; J. W. Hamilton, W. W. Durand, G. J. Gilford and D. S. Thomas, press agents; W. H. Gardner, manager of advertising; Henry Helges, manager advertising car No. 1; Crete Pulver, manager advertising car No. 2; P. A. Keeler, manager advertising car No. 3; Chas. McLean, superintendent of tents.

W. C. Comp's Hippodrome and Monster United Shows, W. C. Comp, Moss A. Farinl, Geo. Middleton, Ad Nathans, Prof. Inkes, proprietors; W. C. Comp, general director; Andrew Haight, railroad contractor; Geo. Middleton, general advance manager; Henry Barnum, manager; W. C. Comp, press agent; Yankee Robinson, advance sensation agent.

Cole's New York and New Orleans Circus, W. W. Cole, proprietor; W. H. Hayden, railroad contractor; J. B. Gildord, general agent; Ed Cook, master of publications.

Cooper & Jackson Circus Wagon Show, R. W. Cooper, general director; Wm. Jackson, manager; W. C. Boyd, general agent.

The Great Forepaugh Show, Adam Forepaugh, sole proprietor; John A. Forepaugh, manager; Chas. H. Day, general press representative; Fred Lawrence, press agent with show; Geo. K. Steele, general agent.

R. S. Dingess, railroad contractor; Jas. A. Robinson, contracting agent; Ben Lushie, treasurer; M. Coyle, manager advertising car No. 1; Jacob Shoyles, manager advertising car No. 2; W. C. Crossley, manager advertising car No. 3; Jack Forepaugh, superintendent of menagerie.

The Great Inter-Ocean Show, Batchelder and Doris, proprietors; Frank M. Kelsb, general director; John B. Doris, manager; Geo. Batchelder, superintendent; J. B. Doris, press agent; Geo. Batchelder, Jr., treasurer; C. W. R. Jones, master of transportation.

Hilliard & DeMott's Great Pacific Circus and Menagerie, Hilliard and DeMott, proprietors; J. W. Baker, general agent.

John H. Murray's Circus, J. H. Murray, manager; Geo. Murray, advance manager; W. T. Woodruff, contracting agent.

John O'Brien's Royal Circus, Col. Thos. R. Towle, general agent; H. B. Danforth, railroad agent; Chas. Perce, press agent.

Old John Robinson's Great World's Exposition and Electric Light Show, John F. Robinson, general director; Gilbert Robinson, treasurer; Frank Robinson, manager; Charles Robinson, general agent; Frank Kilkeny, rail-

JOHN ROBINSON CIRCUS HAS ENJOYABLE WEEK

Sam B. Dill Honored in His Home Town, Bloomington, Illinois

The twentieth week for the John Robinson Circus has, perhaps, been one of the most enjoyable the show has experienced. The route was thru a section that might well be called "home" for the John Robinson name. Outside of the one stand, Piqua, O., September 3, every stop was made in Indiana, and some so close to the winter quarters, Peru, that that town simply hung signs in all the shop windows "Come for the Day", and went visiting.

September 4 the show was in Anderson, Ind. The Anderson Daily Bulletin stated: "The John Robinson Circus which showed in Anderson yesterday, was one of the best productions of this kind seen here for some years. Comparing it with the Sparks Circus, which played here several weeks ago, we may say that while the Sparks Circus was a nice, neat little show, it cannot compare with the John Robinson performance." The day in Anderson was fair and warm, with the result that two capacity houses were headed.

Kokomo, September 5. First there were all the Peru EKs in a body. Then there were the Peru merchants, the bankers, the homefolks from Peru, until, at the afternoon performance, it looked as if Peru had moved to Kokomo and taken the Kokomo folks by the hand to visit "their circus".

Frankfort, September 6; Martinsville, September 7, and Bloomington, September 8. Bloomington is the home of Sam B. Dill, assistant manager. That Sam is most popular in his home town is attested by the fact that outside of food and newspaper bills the circus paid nothing the date of exhibition, and the way the native sons turned out to see their own was a sight to see. The show had two record houses. The papers published Sam B. Dill editions. Four-column art layouts of Mr. Dill graced the pages also, and with the Gentry boys on hand giving a real welcome it was indeed a homecoming. Business in all these mentioned Indiana towns was exceptional.

A Labor Day celebration was staged by Harry Bert, superintendent of the inside tickets. Between shows an athletic program was arranged for the performers, and the success it met with has prompted the promoter to plan another event in the near future. First, thanks must be extended to Mr. King, the electrician, who with great care rigged a light over the arena where the boxing and wrestling took place. The first bout of four rounds was between Mulligan, of the "big top", and Johnson, porter. Johnson went down to defeat. The second event was a wrestling match between George Crocker, of the candy stands, and Tom Gordon, ticket seller. The match went to Gordon. Then came Joe Pontiek, of handbag fame, with an unknown masked nurse, who in short order plumed Joe to the mat for the count. The preliminaries to the main event were four rounds of boxing between Robinson and "Kid" Harrison, of the ticket department. Emerson lost. The main event, closing the program, was between Le Van, of the dressing room, and Harry Yutin, of the concession department. Le Van won.

The writer did not witness this thrilling event and has only the promoter's words to guide him. If he has given the bouts and winners wrongly blame goes to him. However, sufficient funds were realized to lay in supplies of lights and several sets of boxing gloves. Sunday, September 9, the Louisville Fair, while not officially open, was thronged with people. Monday 40,000 people passed thru the gates. Sunday visitors, however, witnessed a birthday party to Danny Odour, Jr., that was given by the entire personnel of the show in the cookhouse. Tim Carey, steward, outdid himself, and everyone was on hand. It was an occasion that undoubtedly, Danny, Jr., will long recall. Shortly he leaves for school. He's a mile of a chap, who's been spending his vacation on the Robinson Circus.

GARDNER WILSON (Press Agent).

road contractor; Wm. Robinson, contracting agent; Samuel Davis, press agent; Miles Orton's Circus Wagon Show; Sells Bros' Millionaire Confederation of Stupendous Railroad Shows, Sells Bros., proprietors; Peter Sells, general agent; Shelby, Pullman & Hamilton's United Shows, The Burr Roberts & Colvin Greater Shows, The New Great Pacific Shows, S. H. Barrett, manager.

Van Amberg & Company Great Golden Menagerie and Circus Wagon Show, H. C. Frost and G. J. Ferguson, proprietors; C. W. Kidder, contracting agent; W. C. Hough, director of publications; W. C. Scott, press agent.

WANTED For Golden Brothers Circus

Prima Donna, Horse Trainers, Clowns, Drivers, Wardrobe People, Side-Show Manager that can make opening, Grinder for Pit Show, Side-Show Attractions. WANTED - ADVERTISING Banner Solicitor Show Winters in San Diego, California. Write as per route Billboard.

HORSES AND PONIES STORED

WE SPECIALIZE IN THE STORAGE OF HORSES, MUTUAL STABLES, Boarding, 103-105 West 53d Street, NEW YORK CITY.

THE CORRAL

By ROWDY WADDY

Howdy, folks! What's the news of yourselves?

What have you in mind for the winter? How many and who will do vaudeville?

"Sober Sam" makes some remarks and explains his silence in this week's Corral department.

One of the real and "real" oldtimers out Los Angeles way is Olive Swan, whose friends in both pictures and outside film circles are legion.

Haven't heard as yet if Charlie Aldridge and the Missus will again be with the "Red Pepper" show. What-hu-say, Charlie? Or will it be with some other road theatrical troupe?

Possibly this winter will see the staggers of annual and special cowboys' sport contests getting together on the forming of an association for their protection and advancement.

The roads and general conditions encountered by the pony express riders of 1860 were quite different than if they were to ride the same trails from St. Joseph, Mo., to Fresno these days.

It now looks like Fred Beebe's Cowboy Contest during the four-day Priests of Palas event (October 8-11) in Kansas City will be classed among the big ones of the season, according to advance data on the contest received by Rowdy Waddy.

The forthcoming event at Fairfield, Ia. (September 25, 26 and 27), sort of combines two meanings in its caption, "Roundup and Rodeo". It is not a half-bad polley to round up the hands to produce a thrilling rodeo-contest. E. B. Chambers is superintending the affair.

Mrs. Harry Payne Whitney, famous sculptor of New York, is making another statue of the late Col. William F. Cody (Buffalo Bill), and it is announced that this time there will be no cause for the model used to be criticized as of the "bridle path" caliber.

H. D. Johnston, official announcer at the recent Rodeo held at the Yankee Stadium, New York, who has been in the Bellevue Hospital, that city, undergoing an operation, was discharged from that institution September 9, and is resting at the Colonial Hotel and improving rapidly.

H. C. (Jack) Carlisle informed that he was finishing his park work season, as free attraction, at Olympic Park, Irvington, Newark, N. J., September 8. He was opening his fair dates at the Syracuse (N. Y.) Fair last week, the Wild West events there being in the form of a Rodeo.

From Wray, Col.: The Rodeo to be held here September 21, 22 and 23 is being produced by Johnny Roberts, and the Live Stock Association of Sutherland, Neb., is to furnish the live stock. Lou Cogger is working with Roberts and this is the first show of its particular kind to be given here. Two-color advertising is being used in connection with the rodeo.

Marlon Stanley writes from Oklahoma: "Sometimes a hand is 'broke' because of 'hard luck' of some kind, and if he, or she, could get some exhibition work to do at a contest, would be able to enter some contested events at the next contest. But it seems that some contest promoters won't give one half a chance. It has been my 'luck' a few times."

Word came last week from Springfield, Mass., that Tom Kirnan's Wild West was a feature of a Labor Day celebration at Liberty Park, Liberty. Kirnan's combination was billed as a "Great congress of rough-riding champion riders, ropers and bulldozers, direct from a two weeks' engagement at Yankee Stadium." There was also a singing contest, prominent speakers, a rifle and drum competition, drills, ball games, sports, field events, dancing and band concerts on the program.

Montana Meechy was a caller at the Cincinnati office of The Billboard the fore part of last week. Meechy, a son-in-law of Buckskin Ben, was en route with nine people and stock of the Buckskin Ben, Jr., Wild West to Columbus, O. (headquarters, town), having just closed at Owensboro, Ky., with the L. J. Heth Shows. The show has several fair and celebration dates in Ohio, among the latter being the Butler County Fair at Hamilton, October 2-6. They expect to work indoor events during the winter season.

Red Sublette wrote that the six-day Rodeo in connection with the County Fair at Okmulgee, Ok., got away to a flying start, September 10, and was declared by many to be about the best ever pulled in Oklahoma, except at Dewey. "It was sure 'wild and woolly,'" wrote Red. From Okmulgee Sublette goes to Pendleton, then to Kansas City for the events at those places, and then to the Rodeo at Joplin, Mo. (He mentions these dates from the fact that some time ago he remarked that he wanted to be a contender for top honors in being present at the most contests this season.)

The Rice-Emerson (W. H. "Bill" Rice and Capt. Ralph Emerson) Wild West is scheduled for a trip down the Mississippi, and later abroad. Authentic report has it that extensive preparations are being made for the comfort of the personnel and that a cracker-jack performance is being arranged—two large boats being already purchased for transportation purposes. "Bill" Rice has been successful in almost everything he has tackled in the show line, and Capt. Emerson is a business man and a showman as well, for years being owner of the famous Golden Rod show boat on the Ohio and Mississippi rivers.

Jack Chambers wrote from Fort Smith, Ark.: "I witnessed the Wild West concert with the

Hagenbeck-Wallace Circus, and it was sure some humdinger. "Shorty" Emm does some swell comedy all thru (and he rides, too). Al Faulk announces, Earl Sutton ropes and rides, Faulk and Bill Davis ride bronks. John McCracken and Ethel, his wife, both do good work, as does Mrs. Faulk (Ogie) (didn't hear his last name) and Mrs. Sutton. These people put on the good work in the concert. You tell the folks, Rowdy, that I wanted to say hello to them, but I wanted to accept an automobile ride out in the country and didn't have the time."

From Wilson, Wyo.: "The recent three-day Rodeo held here by the Jackson Frontier Days Association, at the new Frontier Park, was the most successful ever staged here. In the grand finale of the bucking horse riding, Hughes, of American Falls; Marcell Hunt, of American Falls, and Pinell, of Wind River, contested, with Hughes winning first. Mr. Harnett, of Dubois, brought over the 'big sorrel' and it was ridden by Leonard Furrin, Hughes and Hunt. Appendixitis was the hardest bucker—fell on Pinell in the finals, injuring the rider's leg. Otis Emery was thrown and dragged and injured the first day, but appeared on the grounds thruout the event. A collection for Emery and Pinell totaled about \$275. The Victor, Id., Concert Band furnished the music."—J. L. DODGE.

The following letter explains itself: "Dear Rowdy—Guess you think I had passed out. Nothin' doin'. I started for the big fight at Shelby July 4, an' expected to take in the contest there put on by Ray Knight, an' go from there up to Calgary to see Weadick's Stampede, an' then cum on back to the Cheyenne doin'. My intentions wuz okay, but dog-gone it, I was in an automobile mix-up in Northern Wyoming that has kept me in bud most of the time since. After this, I'm goin' to do my travelin' by train. These yer cross-country auto trips with a feller at the wheel that never had any kind of an accident, 'not even a puncture'—well, you have seen 'em, I guess. Anyway, I sure hated to miss the contests. Course, the fight at Shelby is now a matter of history. How could one expect Knight to make a howlin' success of his contest when the fight did not even draw 'em? Then, again, I hear the town people let in another outfit, and had two contests

land an' will play in vaudeville this winter. Tell Tex, that a dern good stunt fer vaudeville would be an imitation of himself the time he tied a rope around his own neck an' tried to rope a wild horse at Toppenish. He'll remember, 'cause that's the only time he ever tried it. "Well, I'll write again soon, if I don't have any more auto spills. I see where Charlie Aldridge, who has been a follerin' the contests fer years, expected to catch up with 'em at the New York contest. Adios Amigo.—SOBER SAM."

NEWS NOTES

(Continued from page 62)

be requested to name one person from their organization to serve as director for the ensuing year. These eighteen directors are to meet and elect officers for 1924. The committee advised that the new organization be completed on or before October 1, 1923, so that ample time may be had in which to secure the best possible talent for the 1924 program.

The King City (Mo.) Chautauqua this year was one of the best ever held there, the receipts totaling \$4,000, which is twice the amount realized from the chautauqua at Albany, Mo., according to newspapers of the latter city. The King City promoters expect to have a surplus of \$900, which is the first time it has paid in a number of years. The talent this year was very good and pleasing, according to local reports. The last day was designated as "Albany Day" and the program of the chautauqua was featured afternoon and night by concerts by the Albany Band. A large crowd turned out and the concerts proved one of the big bits of the week.

Superintendent Watts, of the Swarthmore Circuit, was told at Galeton, Pa., that the chautauqua was the most unifying force in town, and that some of the present prosperity

"BUCK" MITCHELL



Salinas broncho buster, taking a bad spill off Lucky Boy.

a-runnin' full blast at one an' the same time.

"Weadick sure run true to form at Calgary. They tell me it wuz the best week the town ever had. The cowboy part of the fair wuz the part that drew the folks to town and held 'em there. Weadick's efforts pulled the fair board out of a big debt. The whole works wuz so successful that they are a-goin' to make it an annual stunt. I suppose Weadick will run it, altho I ain't seen any mention by him as yet what he's goin' to do. They tell me he sure has some ranch up there an' seems to be plum bugs on it, as I know of two different outfits that made him dern good offers to step out this year follerin' Calgary to put on some Wild West, and he passed 'em up, saying he'd been away from the ranch all summer an' wuz thru showin' fer a while. Kin you beat it?"

"Cheyenne, I hear, had the best year of the twenty-seven they have been a-holdin' Frontier Days. This is, no doubt, due to Doc Davis, the manager. He is a live bird, sure enough! (Sorry I could not get to be with-you, Doc.) "Bozeman, Mont., had their contest an' it wuz up to snuff, as usual.

"They tell me Miles City had a good layout. Old Joe Bartles 'stepped on the gas' at Dewey again on the Fourth of July dates and did as always—give 'em the goods.

"Belle Fourche, S. D., had what I hear was a humdinger.

"Prescott, Ariz., and Las Vegas did the same usual good business with real contests.

"Tex Austin, backed by Col. Huston, got away to good business in the bull park at New York—ten days, twenty performances—an' I hear grossed about \$25,000. Course one performance's receipts went to the boys an' girls a-contestin'. Tex says he will do it every year in New York, and young Dick Ringling (the feller who runs the Bozeman contest) is a-puttin' on his New York Contest in Madison Square Garden in a few more weeks—says he's goin' to do it every fall there. R'gosh, the contestants are goin' to have two trips to New York every year, it seems.

"The folks like cowboy contests all over, but if these yer managers don't git together and form that much-talked-of association to protect the business, you're sure goin' to see a whole lot of junk passed out all over the country, labeled 'Rodeo', 'Stampede', 'Roundup', 'Frontier Day' contests and what not!"

"I hear Tex McLeod has got back from Eng-

and unity of the place was due to chautauqua. A few years ago a great fire destroyed the retail business section. One merchant was so discouraged he planned to leave Galeton and try to start somewhere else. Just then chautauqua came and Dr. R. H. Conwell gave his lecture on "Aeres of Diamonds". This merchant took heart, got a business partner and put up the largest mercantile building in Galeton. He has prospered ever since and he attributes it all to that chautauqua lecture.

Fred G. Howles, a well-known English writer and critic, recently published the following review of some of Clay Smith's songs:

"I am in receipt of a collection of songs from America, composed by Clay Smith, that are indeed splendid.

"A Creation"—one of the loveliest songs I have come across in recent years. Exquisite words by Lou J. Beachamp. A pearl of lyricism, all about a baby, the smallest bit of human, but the biggest thing on earth. Musically oriental in flavor, with a memorable introductory phrase happily re-used as coda. A classic in song. Big possibilities for a temperamental singer. The composer on his top notch of tone illustration.

"Little Boy Sleepyhead" is one of those charming compositions—a slumber story never old-fashioned because eternally new. One of those gracious compliments to childhood paid by the older child. And why should not the grown-ups share the dreams of babyhood? A sweet, fluent song.

"A Love Dream". Tripping, sprightly introduction, developing a beautiful valse lento refrain. A suggestion of sadness in the query, "What are the gay folk for dreamers?" Then a happy go-lucky indifference and a real chirpy refrain, leaving the hearer the gladder for the sweetness of the melody.

"Day Dreams of You". A dainty waltz

song with a haunting refrain. Not high-brow, a simple melody with a human touch.

"Over the Hills to You. The eternal theme. The love of fellow creature for fellow creature. Old as the hills the thought, but abundantly new as expressed by that clean lyric writer, Russell J. England. Once again a strong melody by Clay Smith. A very attractive marriage of music with words.

"Old Fashioned Flowers" seems to have been written about the time when flowers "wore crinolines", which they do still in far away old-world dream gardens—so Clay Smith shaped his rhythm in minuet form and fashioned a stately song full of dignity and romance."

LEAGUE OR WAR?

To those of use who believe that the best in our civilization, law, liberty, language, art, religion, etc., are matters of importation and that the law of compensation demands that we shall recognize the obligation to pay for what we have received, or, in other words, that an honest man will pay his debts, Prof. Irving Fisher's book, "League or War?", is a good book.

Our inescapable obligation is discussed in such chapters as: "Why Wars Occur", "Man a Fighting Animal?", "What is the League?", "Objections Alleged Against the League", "Experience With the League", "The Present Outlook". The book contains the text of the League and a bibliography.

The book is published by Harper & Brothers, New York. If you wish to be more than a provincial, read it. WILLIAM H. STOUT

HERE AND THERE AMONG THE FOLKS

(Continued from page 55)

Ala., the first week of the month. The troupe includes Davenport and Carr, Gray and Gray, Isaac Moore, Jennie Hill, Ethel McCoy, Viola Wilson and Florence DeLagge. The company is presenting "Ese-a-Coming", which will be expanded so as to require twenty-five people and, according to Mr. DeLagge, will be headed for the metropolitan cities of the East and North.

"Sweet Pain", by J. H. Trent and R. C. Irving, is a late release from the Fred Fisher publishing house. "Oh, Oh, Please Don't" is another number by the same writers. Trent has two others with the same publishers—one "Harmonica Blues", the ownership of which he shares with Al Koppel, and the other, "I Don't Like It", was by Jules Laster, with lyrics by Trent. Incidentally, Joe is the manager for the blues and recording departments of the concern.

Johnnie Lee Long—Send in your address. The Page desires to address you personally.

Blaine and Brown—A letter addressed to you at Chicago has been returned undelivered.

Adams and Adams, George Christian, of the Carolina Minstrels; Brown and Singleton, Sidney Rink and John Rucker are all due replies to correspondence to the Page—but we don't know where to send them.

Would also like to have the address of Rene Canegard, who took the music to Cuba. He wrote from New York but gave no address.

Hert Jonas, the Low Annex Building agent, who handles many colored acts, has closed his Coney Island show, "The Barktown Follies", after an unusually successful summer season at the big New York resort. "Red" Cassidy had charge of the company of six men and five girls, and they gave a 25-minute performance. During the closing week the people doubled by playing with the Mason & Henderson Company at the Lincoln Theater in Harlem. The same office phased the Silverstone Four with the "Liza" show for the season.

Kike Gresham, whose wench characterization is one of the features of the Henri Bowman "Cotton Blossoms" show, is sporting a new \$110 gown. Incidentally, the whole cast has been completely redressed with some nifty costumes. New scenery was shipped to them from an Oklahoma studio to Birmingham, and Poole, the race photographer in Atlanta, who is rapidly forging to the front with his work, has made a new set of lobby pictures for Mr. Bowman. Kike tells us of a hotel in the Alabama city that, if it is as good as he says, ought to advertise the fact to Billboard readers, more than twenty of which play the city every week.

H. D. Collins was obliged to cancel Maud Beara that were contracted for a Johnstown, Pa., appearance because of the Pennsylvania R. R. declaring the animals as being outside the checking privilege, and the cost of a special car being prohibitive. He was obliged to answer a complaint before the V. M. A. but was exonerated on the charge of violating a play-or-pay contract after the evidence of good faith was submitted. Wouldn't it be great if the colored acts were all thus protected and obliged to be responsible for their contracts. On receipt of the summons Mr. Collins promptly deposited a check for \$200 with Mr. Casey to cover the obligation of the act in case of an adverse decision.

# AVIATION

## WASHINGTON AIR CARNIVAL TO BE HELD SEPTEMBER 18

Washington, D. C., Sept. 14.—Formal announcement was made here Tuesday of an air carnival to be held at Bolling Field, September 22. The event is designed to replace another held in Washington in the way of aeronautical entertainment. The purpose of the show is to furnish funds for the Army Relief Society, an organization which provides for the education and relief of widows and orphans of soldiers of the regular army.

Army posts and flying fields throughout the country have either given or soon are to give benefit performances along the lines of the one to be given here.

Ships and equipment from other fields will be sent here as well as a number of famous pilots. Among the various types of planes will be the skywriting Vaught, now at McCook Field, Dayton, O. The pilot of this ship will write across the heavens, bringing out both the military and entertainment value of this airplane. Members of the Army Relief Society in Washington can give details.

## BRITISH MISHAPS FAVOR AMERICANS IN SPEED RACE

Keen interest is being shown by entries for the Schneider Sciplane Trophy, which is to be raced for off coasts, in England, September 28. The American team of four naval pilots reached England the first week in September and their chances of being victorious in the coming event are said to be 100 per cent, for the British fleet has been gravely reduced by mishaps during trial flights. The Sopwith Hawker seaplane, which finished second in the recent British aerial derby, is out of commission and will not participate. This reduces the British entries to two machines, the supermarine Scyllion, which won the trophy at Naples last year, and the Blackburn seaplane, known as The Whale. Strong teams have been entered by America, France and Italy. Each nation is represented by three machines and each has one in reserve. They say that if the American machines can make 175 to 190 miles an hour, as was done in the American trials, the Schneider trophy will be brought to this country.

## PARACHUTE MISHAP IS FATAL

Spokane, Wash., Sept. 13.—After sustaining two broken legs, a broken arm and other severe injuries when he failed to reach a sufficient height in a balloon ascent at the Spokane Interstate Fair here last Tuesday, causing the last of a triple parachute drop to drop him 200 feet without the chute opening, Price Miller lost his fight with death Tuesday. Price, who was but 21 years old, came to Spokane from Portland, Ore., to work for J. L. L'Estrange, bringing his 17-year-old bride of a few weeks with him, and she was at his bedside in the Sacred Heart hospital when he died. His left arm was amputated last Thursday, but infection from other injuries resulted in his death. A collection was taken for him on Friday and Saturday at the fair grand stand, netting the plucky performer about \$250.

## FRENCHMAN RECOGNIZED AS ALTITUDE RECORD HOLDER

Dispatches to the daily newspapers from Paris, France, say that Sadi Le Coq, the French aviator, was officially recognized as holder of the world's altitude record on September 13. The laboratory of the Minister of Public Instruction showed Le Coq reached 19,722 meters, or 64,688 feet, on his last attempt, on September 2, thus breaking the record held by Lieutenant John A. Macready, of the United States Air Service, whose mark of 24,500 feet had stood since September, 1921. By his feat Le Coq was a prize of 50,000 francs offered by the French government, as well as a pension of 50 francs daily offered by the manufacturer of his Newport plane until his record is shattered.

## NEARLY MEETS DEATH IN STAGING COMEBACK

Dixon, Ill., Sept. 15.—R. T. Sturham, manager of a local five and ten-cent store, who was a former stunt flier and who attempted to stage a comeback here in an exhibition flight, almost lost his life in the attempt. He went up in an airplane and then started to resume his former stunt of climbing down a rope fastened to the plane. Sturham was unable to climb up the rope to safety after he had completed the stunt. Pilot Burdick heard his cries of danger and maneuvered the plane low over Rock River and Sturham dropped into the river, swimming back to shore unaided.

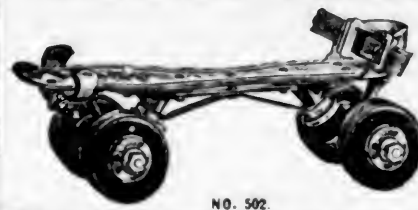
## SEAPLANE BREAKS AIR SPEED RECORD

The Navy Wright Fighter, piloted by Lieutenant L. H. Sanderson, U. S. M. C., which established an unofficial world's speed record over a measured course at Roosevelt Field, Mineola, N. Y., Monday afternoon, September 10, will represent the United States Navy in the Pulitzer race at St. Louis in October. A speed of 238 miles an hour was made in straight-away flying without the advantage of a dive from high altitude to attain momentum before covering the measured distance. Lieutenant Sanderson also will pilot the machine in the Pulitzer race.

## MERRITT HAS NARROW ESCAPE

C. A. Merritt, balloonist, narrowly escaped death when he hit the Illinois River with his parachute during one of his night performances at Lacon, Ill., recently. Merritt made four ascensions at the Kay County Fair, Blackwell, Ok., September 12-15, and is engaged to furnish the free attraction at the Nebraska District Agricultural Fair at Norfolk September 26-28.

# "CHICAGO SKATES"



NO. 502.

## MEAN SERVICE

Service and good management are sure to win SUCCESS.

That is what you want.

WRITE US TODAY.

Chicago Roller Skate Co.

4458 W. Lake Street, Chicago, Ill.

## TO TEST SPEED OF ZR-1

According to information from Washington the next test of the ZR-1 will take place September 17, when it will be sent over the vicinity of Harnegat Bay. The Naval Air Service announced that the big dirigible will be "turned wide loose" in an effort to determine definitely the greatest speed of which she is capable. The six engines were designed to drive the airship 70 miles an hour.

## NEW FIELD IN CANTON, O.

Canton, O., Sept. 13.—A new flying field has been established by E. T. Hebert just outside the city limits. He has completed a large hangar and four planes have been installed at the field. Homer Miller, local stunt flier, has contracted with the fliers to give Sunday performances at the field.

## AVIATION NOTES

The plans of "Dare-Devil" Conroy to give an aerial show at various fairs in Massachusetts have gone to smash. The laws of this State prohibit stunt flying, except at regular aviation grounds.

The September 12 issue of The New York Times carried a reproduction of the new U. S. Navy dirigible ZR-1, photographed in its flight September 11 over the metropolitan district and over a column of descriptive matter. This was the fourth of a series of test flights the "made in America" dirigible will make by naval air officials before giving it a 100 per cent performance certificate. The next long flight of the ZR-1 will be to the St. Louis air races early in October.

United States navy officials expressed great satisfaction with the first trial flight over the naval air station in Lakehurst, N. J., September 4, of the rigid airship, ZR-1, of the United States navy. The big ship ascended rapidly to a height of 1,000 feet and after being in the air 55 minutes was brought to the landing field without a mishap. For weeks the naval air station had drawn thousands of visitors, many of them from the distant parts of the United States.

The success of the glider or "sailplane", as some aeronauts prefer to call these motorless aircraft, had a set back in Germany the other day when seven of them are said to have crashed during the glider meet at Rheon. It is said the cause was chiefly due to faulty construction and inexperienced glider pilots. Those who have seen the glider flights near Rayside, N. Y., some time ago by the inventor of the craft, H. J. Nordman, seem to think the glider will some day become a sporting and pleasure machine as well as a great free attraction for fairs.

E. B. Tracy, manager of the Pennant Cafe, St. Joseph, Mo., has just purchased a Laird Swallow plane and will use it for commercial flying in St. Joseph, it being the first plane ever purchased in that city for that purpose. The machine has a ninety horse-power engine and will be stationed at Rosecrans Field. Tracy will carry passengers for a radius of 150 miles from St. Joseph. He is to have an air map with established rates and may eventually establish an air line. The new plane is to be delivered to Tracy in about three weeks. Wayne Neville will pilot it for the owner.

## ART OF MONEY GETTING

(Continued from page 57)

is plenty of room upstairs," was the witty and truthful reply.

No profession, trade or calling is overcrowded in the upper story. Wherever you find the most honest and intelligent merchant or banker, or the best lawyer, the best doctor, the best clergyman, the best shoemaker, carpenter or anything else, that man is most sought for, and has always enough to do. As a nation, Americans are too superficial—they are striving to get rich quickly, and do not generally do their business as substantially and thoroughly as they should, but whoever excels all others in his own line, if his habits are good and his integrity undoubted, cannot fail to secure abundant patronage, and the wealth that naturally follows. Let your motto then always be "Excelsior", for by living up to it there is no such word as fail.

LEARN SOMETHING USEFUL—Every man should make his son or daughter learn some trade or profession, so that in these days of changing fortunes—of being rich today and poor tomorrow—they may have something tangible to fall back upon. This provision might save many persons from misery who by some unexpected turn of fortune have lost all their means.

LET HOPE PREDOMINATE, BUT BE NOT TOO VISIONARY—Many persons are always kept poor because they are too visionary. Every project looks to them like certain success, and therefore they keep changing from one business to another, always in hot water, always "under the barrow". The plan of "counting the chickens before they are hatched" is an error of ancient date, but it does not seem to improve by age.

DO NOT SCATTER YOUR POWERS—Engage

in one kind of business only, and stick to it faithfully until you succeed, or until your experience shows that you should abandon it. A constant hammering on one nail will generally drive it home at last so that it can be clinched. When a man's undivided attention is centered on one object his mind will be constantly suggesting improvements of value, which would escape him if his brain was occupied by a dozen different subjects at once. Many a fortune has slipped thru a man's fingers because he was engaged in too many occupations at a time. There is good sense in the old caution against having too many irons in the fire at once.

BE SYSTEMATIC—Men should be systematic in their business. A person who does business by rule, having a time and a place for everything, doing his work promptly, will accomplish twice as much and with half the trouble of him who does it carelessly and slipshod. By introducing system into all your transactions, doing one thing at a time, always meeting appointments with punctuality, you find leisure for pastime and recreation; whereas the man who only half does one thing, and then turns to something else and half does that, will have his business at loose ends, and will never know when his day's work is done, for it never will be done. Of course, there is a limit to all these rules. We must try to preserve the happy medium, for there is such a thing as being too systematic. There are men and women, for instance, who put away things so carefully that they can never find them again. It is too much like the red-tape formality at Washington and Mr. Dickens' "Circumlocution Office"—all theory and no result.

When the "Astor House" was first started in New York City it was undoubtedly the best hotel in the country. The proprietors had learned a good deal in Europe regarding hotels, and the landlords were proud of the rigid system which provided every department of their great establishment. When twelve o'clock at night had arrived, and there were a number of guests around, one of the proprietors would say, "Touch that bell, John," and in two minutes sixty servants, with a water bucket in each hand, would present themselves in the hall. "This," said the landlord, addressing his guests, "is our firebell; it will show you we are quite safe here; we do everything systematically." This was before the Croton water was introduced into the city. But they sometimes carried their system too far. On one occasion, when the hotel was thronged with guests, one of the waiters was suddenly indisposed, and, altho there were fifty waiters in the hotel, the landlord thought he must have his full complement or his "system" would be interfered with. Just before dinner time he rushed down stairs and said: "There must be another waiter, I am one waiter short, what can I do?" He happened to see "Boots", the Irishman. "Pat," said he, "wash your hands and face; take that white apron and come into the dining room in five minutes." Presently Pat appeared as required, and the proprietor said: "Now, Pat, you must stand behind these two chairs and wait on the gentlemen who will occupy them; did you ever act as a waiter?"

"I know all about it, sure, but I never did it."

Like the Irish pilot, on one occasion, when the captain, thinking he was considerably out of his course, asked: "Are you certain you understand what you are doing?"

Pat replied: "Sure I knows every rock in the channel."

That moment "bang" thumped the vessel against a rock.

"Ah! be jabers, and that is one of 'em," continued the pilot. Pat to return to the dining room. "Pat," said the landlord, "here we do everything systematically. You must first give the gentlemen each a plate of soup, and when they finish that ask them what they will have next."

Pat replied: "Ah! an' I understand perfectly the virtues of 'system'."

Very soon in came the guests. The plates of soup were placed before them. One of Pat's two gentlemen ate his soup; the other did not care for it. He said:

"Walter, take this plate away and bring me some fish." Pat looked at the untested plate of soup, and, remembering the injunctions of the landlord in regard to "system", replied:

"Not till ye have ate yer soup!"

Of course, that was carrying "system" too far.

READ THE NEWSPAPERS—Always take a trustworthy newspaper and thus keep thoroly posted in regard to the transactions of the world. He who is without a newspaper is

cut off from his species. In these days of telegraph and steam many important inventions and improvements in every branch of trade are being made, and he who doesn't consult the newspapers will soon find himself and his business left out in the cold.

(To be continued)

## MUSICAL MUSINGS

(Continued from page 49)

Circus, which toured Europe. Young is the dean of circus bass drummers. He recently sustained a fractured rib in a fall from the band wagon of Golden Bros.' Circus and has returned to his home, 1513 Metropolitan street, N. S., Pittsburg, Pa. It is safe to predict that Hank will be with one of the big white-top organizations when the bluebirds chirp the start of the 1924 season.

# RINKS & SKATERS

## MACK AND LA RUE A HIT AT FAIRS

Come word from the West of the successful fair season being put in by Mack and La Rue, a feature act of Ernie Young's Revue, the principal attraction at the Nebraska State Fair in Lincoln two weeks ago. This week the well-known skating artists play the fair at David City, Neb., and will finish their outdoor bookings next week at the Maywood (Neb.) Fair. C. M. Lowe engaged the duo for his rink in Ponca City, Ok., August 23, 24 and 25 and their exhibitions attracted capacity business. Mack and La Rue will return to Sandville October 1, having been signed for another tour of the Keith Circuit. During the summer they have been making all jumps in their automobile.

## SKATING NOTES

William Kincaid is operating a roller rink at End, Ok. Patronage is very good.

The rink at Echo Park, Meridian, Miss., is reported to have increased skating interest in that section, which means box-office receipts are satisfactory.

The rink at Morgan City, La., will again operate for the fall and winter season.

Roller skating is said to be the leading form of entertainment in and around Macomb, Miss., since a rink commenced operation there.

Frank Fivok and Al Claret are presenting a sensational roller skating act at Keith and Orpheum houses.

The Three Whirlwinds are now thrilling audiences along the Orpheum Circuit with their fast work on the rollers.

Bert and Hazel Skatelle occupied an important spot on the bill at the Hennepin Theater, Minneapolis, last week with their dandy roller skating turn.

A happy summer season is said to have been registered by the rink at Sedalia, Mo., which is conducted by Eckler & Huss. Clarence E. McCoy and his wife, formerly of the Winter Garden Rink, Independence, Mo., are visiting in Sedalia and, after a short rest, McCoy will return to the rink game.

# RICHARDSON SKATES

THE FIRST BEST SKATE, THE BEST SKATE TODAY.

In any business it is superior equipment which insures profits and in the rink business it is Richardson Skates which earn real profit.

WRITE FOR CATALOG TODAY.

Richardson Ball Bearing Skate Co.  
3312-18 Ravenswood Ave., CHICAGO



## SKATES FOR SALE

750 pairs second-hand Rink Skates, in good condition. Fibre rollers. A bargain.  
MADISON GARDENS,  
2560 West Madison Street, Chicago.

## LEO DOYLE AT LIBERTY

Well-known rink man wants to connect with first-class rink as Assistant Manager or Floor Manager this season. Past two years with Coliseum, Richmond, Va. LEO DOYLE, 305 West End Ave., New York City.

## FOR SALE, Full Rink Equipment

by October 1. Warlighter Band Organ No. 125, Chicago Fiber Skates, 365 pairs. Bass grinder, etc. Now in use at Riverside Park, Indianapolis, Ind. Hurry, for I'm going out of business. Will sell all or separate. J. E. BALDWIN, 234 N. Alabama St., Indianapolis, Indiana.

WANTED, FLOOR MANAGERS and SKATE MAN for Roller Rink. Salary and particulars in answering. FRED W. MILLER, 404 Park St., Syracuse, New York.

# BALLOONS

for immediate delivery, also Parachutes for all purposes. Rope Ladders, Inflators. Several good S. H. Bags now on hand. Everything used by Parachute Jumpers. Aeroplane or Balloon Flights furnished.  
THOMPSON BROS.' BALLOON CO., Aurora, Ill.

# FAIRS AND EXPOSITIONS

## THEIR MUSICAL AND AMUSEMENT END IN CONJUNCTION WITH THEIR PRIVILEGES AND CONCESSIONS

### MINNESOTA STAGES ITS GREATEST FAIR

#### Attendances Passes 400,000 Mark—Dairy Exposition To Be Annual Event

Minneapolis, Minn., Sept. 12.—Saturday night marked the end of what fair officials state was the greatest Minnesota State Fair ever held. It also marked the end of the first Northwest Dairy Exposition. And the "twin exposition" is declared to have been the greatest ever held in the Northwest. A total attendance of 367,964 was registered for eight days, with the practical certainty that Saturday's attendance would put the total well over 400,000. The tally by days and corresponding figures for 1922 is as follows:

	1923	1922
Friday	587	840
Saturday	21,635	33,975
Sunday	579	3,653
Monday	146,717	130,877
Tuesday	36,825	36,553
Wednesday	66,684	74,028
Thursday	36,101	43,226
Friday	44,826	39,635
*Saturday		51,428
Totals		393,444

Final hours on the fair were marked by a thriller on the race track where 25,000 persons saw a speeding automobile crash into a fence and remain upright, the pilot escaping death by a seeming miracle, groans of the thousands being drowned in a roaring ovation of cheers when spectators discovered that the pilot was safe.

Despite \$70,000 added cost and \$20,000 in additional premiums, the fair will show a small profit. Curtis M. Johnson, of Rush City, Minn., president of the fair board, said:

"We have the world's greatest fair," he said, "and we intend to keep it so. A great educational program and a bigger and better dairy exposition will be created for 1924."

On the closing day Ray L. Plant, race car pilot, crashed into the wooden railing on the "death turn" on the race track while going seventy-five miles an hour, but kept his automobile upright and escaped without injury as the machine tore up twenty feet of fence.

The accident occurred at the spot where Owen Van Drake, amateur driver, was killed Wednesday.

Thousands of spectators, assembled to watch the last automobile race program of fair week, jumped to their feet, horrified, as Lal'ant's Buessenberg car hit the fence. Lal'ant's skillful driving kept the car upright as it jumped. Persons at the edge of the track leaped over the railing and removed broken timbers, clearing a way for cars still in the race.

Lal'ant is a resident of Worcester, Mass., and a recent addition to the list of Alec Sloan's racing drivers.

More than 25,000 automobiles were checked in at the gates, setting a new high record. About 15 per cent of the total came from outside State.

It was estimated Saturday by Secretary Thomas Canfield that the State Fair and Dairy Exposition may have made more than \$10,000 or \$15,000 profit over and above operating expenses. Total receipts reached approximately \$190,000.

The new twin, the Northwest Dairy Exposition, has come to stay, fair officials said. Curtis M. Johnson, president of the State Fair Board, said the exposition had been a wonder-

ful success and had earned its right to be a permanent part of the fair, and that preparation for the 1924 exposition should begin immediately, at the same time as preparations for the fair itself.

The exhibits and entertainments this year were more comprehensive and larger than any year in the history of the fair.

Thousands of people attended every day from all parts of the State and some from adjoining States were among the attendants.

The stock show this year was the largest in the State's history. Another feature of entertainment this year was the running races, which were resumed after a number of years' suspension. They will probably be added as an annual affair.

Other events this year included harness horse racing, automobile races, airplane stunts and horseshoe tournaments.

### ROB ROY PRAISED

#### Staged Another Successful Fair at Alexandria, Tenn., This Year

The Alexandria Fair, Alexandria, Tenn., scored its usual success this year due to the enthusiastic efforts of its secretary and manager, Bob Roy, one of the best known fair men in Tennessee and a man who has had long experience in handling fairs. The community exhibits, the fashion show and the amusements were pronounced the best ever and ideal weather prevailed during the week.

The esteem in which Rob Roy is held is evidenced by the following from The Nashville Banner of September 4:

"According to Commissioner of Agriculture Homer Hancock, of the State agricultural department, Rob Roy, of Alexandria, is a real fair promoter who delivers the goods. I am just back from Rob Roy's fair," said Commissioner Hancock, "and I want to tell you that he knows how to put 'em on and to give visitors what they are looking for. To my mind the fair at Alexandria this year was one of the best exhibitions I have been in years. The community exhibit, the poultry show, the milk show and the display of fancy work, etc., just couldn't be improved upon."

"I don't know whether everything just worked out to Rob Roy's advantage or not," he continued, "but I do know that he had the show, he had the goods, he had the crowd and everybody seemed pleased with the exhibit. If that doesn't make a successful fair then I never saw one."

### GOLDEN ANNIVERSARY

#### Will Be Celebrated by Brockton, Mass., Fair—Splendid Growth Shown

Brockton, Mass., Sept. 14.—Brockton Fair will celebrate its golden anniversary on October 2, 3, 4, 5 and 6. Of the men who met July 9, 1873, and adopted the preamble and by-laws of "the greatest agricultural, industrial and educational fair in the East" none have survived to attend the golden anniversary, but their dreams have been realized, their hopes fulfilled, and their efforts crowned with success.

The first Brockton Fair was held on October 7, 8 and 9, 1874. From its inception the fair was a success. In the fifty years it has earned several million dollars in profits yet the shareholders have never been paid a dividend nor has any officer received a dollar as salary. All the funds have been invested in the plant or have gone towards a better show for the following year.

Some idea of the growth of the fair is shown by the fact that in 1884 the concessions netted the fair \$1,187.42 and last year Superintendent Charles H. Pone received \$47,957.30. Added to the latter amount should be over \$275,000 for admissions. The attendance in 1922 was 230,000.

Up to 1905 the largest sum ever paid for a single attraction was when Roy Knabenshue was secured to fly his dirigible at the Brockton Fair. He got \$5,000 for the stunt. Then came the aeroplane. Just prior to the fair the first aeroplane meeting in New England was staged at the Squantum field. Claude Grahame White was the sensation. Brockton gave him a contract of \$15,000 to fly with his Farmham monoplane and Hbirot monoplane. A high wind blew every day of the fair and the flying proved a disappointment, owing to the danger of the aeroplane being blown into the crowd. The contract, however, drew a tremendous crowd.

Up to 1900 the drags and "the horse and carriage" brought most of the people to Brockton who did not come by train. In that year the New Haven used 400 cars to transport the crowds. From that period the motor car has been the popular method of transportation and on one day last year, "Governor's Day", it is estimated that 23,000 automobiles went to Brockton.

In the fifty years that the Brockton Agricultural Society has been in existence it has had but four presidents. H. W. Robinson, the first president, continued in office until 1907, when he died, having served thirty-three years. Charles Howard served until 1917, when he resigned and became honorary president. William B. Cross succeeded him and served until his death in 1919. Then Fred M. Field was elected president.

It has been under Mr. Field's administration that the fair buildings have been fixed up in definite manner and modernized, the streets were well laid out and surfaced, the entire park covered with grass and decorated with shrubbery and at the entrance a floral park worked out.

At the end of the first year that he was the directing head, the fair broke all records for attendance. In that year 191,600 visitors came to the fair. Last year 250,000 paid admission.

### CLEVER FAIR ADVERTISING



Secretary James D. Lee, of the Greenville County Fair, Greenville, S. C., is a live-wire publicity man, and is letting the people in the fair's territory know most effectively that the fair is on the map. One of the most effective pieces of his advertising is shown in the accompanying picture.

### "WITCH OF THE ROMINES"

#### To Be Staged at Poplar Bluff, Mo.

Poplar Bluff, Mo., Sept. 14.—The Chamber of Commerce of this city, which is sponsoring the second annual presentation of "The Witch of the Romines" Carnival has announced the dates for the production as October 25, 26 and 27. The affair will be put on a much larger scale than last year. Three bands will be secured to furnish the music and there will be parades and free acts nightly. H. H. Newman, chairman of the show committee, has reported the appointment of some of the show managers, and that the minstrel show would be the biggest paying attraction on the odd-way. Free acts will be put on each night, but the talent for the same will be recruited from among persons in Poplar Bluff who can put on these acts, as the professional acts for the week were turned down. Much school talent of the county will be secured to put on numbers for the arrival also.

### ALL RECORDS SHATTERED

The Hawkeye Fair and Exposition at Ft. Dodge, Ia., shattered all previous records with 34,101 attendance and \$21,750 gate receipts. This was at a top a third lower than in 1920 which retains its place as banner financial year. The fair, however, finished on the right side of the ledger.

### A TREAT FOR MUSIC LOVERS ART BRIESE MAKING BIG FAIRS IN NORTHWEST

#### Promised by Oklahoma Free State Fair

Muskogee, Ok., Sept. 13.—A real treat is on tap for all music lovers who attend the Oklahoma Free State Fair, October 1 to 6. In staging the second act of the opera, "Aida", the State Fair Association is launching into a venture seldom tried in fair circles, but in view of the tremendous interest in music throughout the State the elaborate production was arranged.

In the cast will be the pick of local musical talent in a score of Eastern Oklahoma towns. For months these musicians have been drilling in groups in their home communities and recently rehearsed under a professional musical director of Muskogee, have been held each Sunday.

Nothing will be lacking in presenting this musical treat. Then the efforts of A. E. Thovin, leader of Thavin's Band, which has appeared on the Free State Fair program for the past four seasons, costumes will be furnished for all people who take part in the production and the cast will be under his personal direction. Famous soloists assist in the production. Thavin's Band will accompany the huge chorus.

Claude Bond, of Bond and Francis, called at The Billboard's Boston office September 8 while en route from Worcester, Mass., to St. Stephens, N. B., to play a fair date.

### RECEIPTS AT CANTON

Canton, O., Sept. 11.—Admission and grand stand receipts for the Stark County Fair totaled \$27,261.30, according to Charles A. Fromm, secretary. The receipts last year, when the fair ran six instead of five days, with special attractions on Saturdays, amounted to \$29,107.85. The figures do not include revenue from concessions and entry fees. Had it not rained Wednesday officials believe last year's figures would have been passed. Thursday was the best day, with receipts \$9,577.50, and Tuesday was the poorest, when receipts were \$1,928.25.

### ROME COUNTY FAIR

#### At Belvidere, Ill., Badly Hit by Rain—Holds Over Sunday

Belvidere, Ill., Sept. 12.—Inclement weather prevailed during the past week. A heavy rainstorm that struck Belvidere early last Thursday made the race track at the Boone County Fair so heavy that the Thursday racing program had to be postponed and at a special meeting of the fair directors it was decided to continue the fair Friday, Saturday and Sunday.

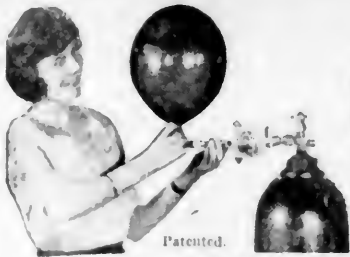
In order to ascertain how the people turned out at a country Sunday fair the representative of The Billboard motored to Belvidere Sunday and at 2:30 p.m. found a large crowd of sight-seers on the grounds looking over the many exhibits.

The grand stand was well filled with those who wanted to witness the races and the ball game. The races scheduled for Thursday were run Sunday.

The Belvidere City Band furnished delightful music for Sunday. Other bands furnished music during the week.

Lester, Bell and Grinn, acrobatic act, and other free acts appeared before the grand stand during the week but not on Sunday. The only show on the grounds was an athletic show.

Sunday afternoon the people did not seem to be in a spending mood and did not liberally patronize the various concessions. In fact concession men complained of poor business the entire week. The total business of the fair amounted to about \$7,500 and it is not likely the association will make any money. There were several opposition fairs the same week. The fair is located about two miles from Belvidere and has forty acres of beautiful shaded grounds. It has been in existence sixty years. Frank Gray is secretary, John E. Meyers president, I. W. Marshall vice-president and Geo. W. Marshall treasurer.



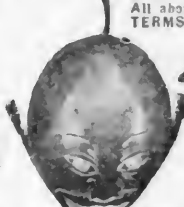
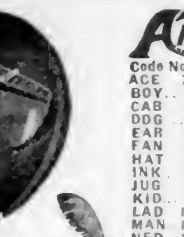
**AIRO JR. GAS APPARATUS**  
 "Built Scientifically Correct"  
**A TIME AND GAS SAVER. \$10.00.**  
 Full Directions With Each Apparatus.  
**SWIVEL ADAPTER TO FIT ALL TANKS, \$1.50**

Always specify **AIRO** BALLOONS  
 In large purple boxes.



**UNEQUALLED QUALITY BALLOONS**  
 AND AIRO JR. GAS APPARATUS ON SALE AT

- ★ **M. K. BRODY** 1120 S. Halsted St. CHICAGO
  - ★ **BRAZEL NOVELTY MFG. CO.** 1710 Ella Street, CINCINNATI
  - ★ **AIRO BALLOON CORP.** 603 Third Ave., NEW YORK
  - ★ **S. SCHNEIDER & CO.** 134 W. Jefferson Ave., DETROIT
  - ★ **FEDERAL IMPORTING CO.** 620 Penn Ave., PITTSBURGH
  - ★ **SHRYOCK-TODD NOTION CO.** 824 N. 9th St., ST. LOUIS
- ★ **THESE AGENCIES FILL GAS ORDERS**



**AIRO Balloon Price List FOR U. S. A.**

Code No.	Per Gross
ACE 70—Plain, Semi-Trans	\$2.75
BOY 70—Printed, Semi-Trans	3.00
CAB 70—Plain, Trans	3.50
DDG 70—Printed, Trans	3.75
EAR 70—Printed, Pannelled	3.75
FAN 70—Patriotic, 2 Color Printed	3.75
HAT 70—Chick, Semi-Trans	4.50
INK 70—Indian, Semi-Trans	6.50
JUG 13—Plain, Semi-Trans Airship	2.75
KID 13—Printed Semi-Trans Airship	3.00
LAD 13—Plain, Trans Airship	3.50
MAN 13—Printed Trans Airship	3.75
NED 114—Plain Trans Airship	9.00
DWL 150—Plain Trans, Giant Balloon	9.00

All above Balloons in GAS QUALITY ONLY.  
 TERMS—50% with order, balance C. O. D.

**AIRO Unequaled Quality BALLOONS**  
 NOW ON SALE AT  
**NOVELTY SUPPLY STORES**  
 228 Mile End Road, E. I. LONDON, ENGLAND.

BALLOONS always dependable fresh stock. NEVER JOBS or SECONDS.



**NIGHT SHOW DRAWS RECORD ATTENDANCE**

**But Spokane Interstate Fair Falls a Little Below That of Last Year**

Spokane, Wash., Sept. 9.—Record attendance at the night show of the Spokane Interstate Fair and Live Stock Show, which closed here tonight, was mainly responsible for attendance of the week reaching 96,624, compared to 98,772 in 1922.

A spectacular pageant, "The Domain of Princess Columbia," with a cast of 250 brought on the night crowds, breaking all night records for the thirty years of the fair. Attendance was running ahead of anything in the past eleven years for the first four days, and then slumped badly on Friday and Saturday.

"We will be able to about break even on this year's fair," said President T. S. Griffith, "but we will not be able to pay off a \$7,500 note in addition to other past deficits as we had planned. The night shows were life savers this year. Pageants are pulling far better than ever anticipated."

The fair had ideal weather and fully 125,000 general admissions were expected. The grandstand attendance was high. The fair stood fifth in total attendance in the past eleven years.

Playing Inland Empire (Spokane's territory) day on Tuesday, with princesses from fifteen towns present, was a good pulling feature. The live-stock exhibits were exceptionally good this year. Another good feature was the baby show, with ten cups being given. Children's day on Saturday, with a fifteen-cent admission for juveniles, pulled well.

In addition to running and harness races other grandstand features were Roman and standing races, auto polo, "Aerial" Thompson, high-wire bicycle riding, a forty-piece saxophone band, formal military guard mount, Byer's high-school horses, the 161st National Guard Infantry Band, community singing, live-stock parade, relay races and several platform performances.

The kennel show, including a "mutt" dog day, poultry show, auto exhibits, a rowed industrial hall and the usual hall features all had more exhibits than in recent years.

B. T. WIDGEON



Manager and treasurer, Tri State Fair and Exposition, Norfolk, Va., which has just closed its first venture into the fair field.

**RUSSIA'S FARM FAIR**

Advice received from Russia late in August stated that preparations were under way for holding Russia's most ambitious educational and expository undertaking since the revolution, to open late in August at Moscow. It was to be an exhibition of agriculture and machinery, with a number of foreign firms, principally German, participating. American harvester machinery was also to be shown.

All of the buildings for the exposition were newly constructed, their erection constituting the largest building operation in Russia since the war. Including live stock barns, there are nearly one hundred structures, mostly of wood, the same are of steel and concrete. Each of the various nations making up the United States of Russia had its separate building.

"Ten thousand workmen have been engaged in the operation since spring," say the news dispatches, "and the site a splendid bit of rolling ground on the Moscow river, will be green and colorful with growing grain, grass and flowers when the fair opens."

"Twenty-five thousand peasants are to be brought to Moscow each five days from the provinces, at the government's expense, to attend the exposition. What amounts to a short course in scientific agriculture will be given these visitors. They will be shown also a new 'model village,' as contrasted with the old Russian village. In the old village there will be ikons and other religious symbols in the houses. In the new, no ikons, but electric lights."

"For foreign visitors and exhibitors some of the downtown hotels are being taken over and renovated. The foreign exhibits will be entirely separate from the Russian, a special section having been arranged for them."

"There will be no 'streets of Calor' or other amusement features for the visitors at the exposition but adjoining them there is a truly a large amusement park with the quaint Russian name of 'Not Lousesome Gardens.'"

**SANDERSVILLE (GA.) FAIR**

Sandersville, Ga., Sept. 10.—The seventh annual Washington County Fair will be held here October 16-20, inclusive. The program for this year is very elaborate. The premium list contains about \$14,000 in cash prizes.

G. S. Chapman, secretary of the association, states that the Washington County Fair Association is one of the few of its kind that have made money for seven consecutive years. The association owns real estate and buildings that are conservatively estimated to be worth \$25,000 and it does not owe a dollar.

For the midway Mr. Chapman has booked the Keystone Exposition Shows, Harry Ramish business manager. This company is also booked for Monroe, Statesboro and a number of other Georgia fairs for October and November.

The Newton Fireworks Company, of Chicago, has a \$500 contract to furnish an elaborate display of fireworks for three nights during the Washington County Fair. An expert from the factory will have charge of the display.

**RAIN AT VAN WERT FAIR**

Van Wert, O., Sept. 12.—A heavy downpour of rain on the Van Wert fair grounds Wednesday morning resulted in cancellation of all speed events for the day. Inasmuch as there were 142 horses and seventeen runners entered the fair board concluded to hold the fair over until Saturday night instead of closing Friday.

**PLAN INDIAN FAIR**

Helena, Mont., Sept. 14.—Perhaps to set at rest sensational stories about the slaying condition of the Blackfoot Indians, F. L. Campbell, superintendent of the Blackfoot agency, has made arrangements for the holding of a Blackfoot Indian Fair at Helena in connection with the Montana State Fair, September 25-28.

**NO EASTMAN (GA.) FAIR**

James Bishop, Jr., secretary-manager of the Southern Georgia Exposition, Eastman, Ga., advises that because of extremely unfavorable conditions no fair will be held this year.

Look thru the Hotel Directory in this issue. Just the kind of a hotel you want may be listed.

**TOURIST CAMP FOR VISITORS TO MONTANA STATE FAIR**

With Montana roads in fine condition, the price of gas lower than in several years, and the crop outlook good, the Montana Fair has made preparations to take care of a throng of families in the Tourist Camp on the grounds during the fair, September 25-28 inclusive.

The charge to the grounds covers admission to the tourist camp, which is piped with water, equipped with stoves, electric lighted tents and other conveniences. Near the camp is a children's playground fitted with benches, swings and hammocks, and on the grounds there is also a day nursery with a trained nurse in charge, where babies can be left while the mothers enjoy the fair.

Reports received by Secretary B. T. Moore from all around the State indicate that more families are coming to the State fair than ever before. Secy. Moore has provided a varied program of entertainment as well as a splendid array of exhibits and educational features.

**FARM PRODUCTS SHOW**

Moberly, Mo., Sept. 14.—The merchants of this city have agreed to hold another farm products show in Moberly October 16, 17 and 18 and committees are now at work arranging the details for the affair, which is to include a contest to decide the checker championship, a horsemanship pitching contest and riding contest. There also will be a mardi gras parade and other amusements. A committee of merchants has underwritten a guarantee for a fund to carry out the program. Booths will be erected on the streets to handle the exhibits of farm products.

**MARYSVILLE FAIR A SUCCESS**

Marysville, O., Sept. 12.—With a magnificent new grand stand with a seating capacity of 2,500, erected at a cost of more than \$30,000, enlarged speed ring, splendid exhibits in all departments, daily band concerts, nine big races with \$400 purses in each, the annual Union County Fair, held last week, proved highly successful in spite of continued rainy weather from the start to the closing day.

Liberal premiums were given this year, an increase of 25 per cent in all departments. Among the improvements were a new cattle barn, new sheep barn, hog barn, eating house, secretary's office and new starter's stand.

W. C. Moore is secretary of the association.

**NIGHT SHOW A LIFE SAVER**

Edina, Mo., Sept. 12.—Despite unfavorable weather that made "Big Thursday" a losing day for the Knox County Fair Association this year and compelled the management to carry the fair over to Saturday, the association will come out better than expected and the officials of the organization declare that they will break even. On Friday night a large crowd was out, and the banner crowd of the week was out Saturday and Sunday night. The fair officials ascribe their ability to break even to the night show, which were an innovation for the local exposition and proved a wonderful new feature and a money-maker. Saturday night, after the free shows and horse show, a big display of fireworks was put on which proved a winner.

**COLLECT RAIN INSURANCE**

Maricetta, O., Sept. 12.—Washington County Fair board members are \$100 to the good as the result of taking out rain insurance. There was a heavy shower during the morning hours and \$1,000 was collected. The total premiums for the four days' fair was \$2000, with the first three days' insurance for \$1,000 each, one hundredth of an inch was lacking Monday to collect. Thursday afternoon cleared up for the horse races and a large crowd attended Merchants' Day, practically all stores being closed until evening.

**SUCCESS DESPITE RAIN**

Waukegan, Ill., Sept. 12.—Acclaimed the best fair ever held by the local association, the Fulton County Fair closed last Friday night with attendance shy several hundred because of continued rains which prevailed all week. Every department was crowded with exhibits. Daylight fireworks were featured. Three bands furnished music. Many of the fastest horses available were here for the race events. The cattle barns were filled and many tents took care of the overflow.

**WHEELING FAIR WINS OUT DESPITE RAIN**

**Secretary Swartz Has Splendid Program of Entertainment**

Wheeling, W. Va., Sept. 11.—Despite the fact that there was rain almost every day of the fair, the 1923 West Virginia State Fair will go on the records as a successful one. Secretary-Manager Bert H. Swartz may well be proud of the record his fair has made and the splendid array of attractions he provided for the entertainment of the thousands who attended.

Amused for its races, the fair was somewhat handicapped in this department by the rainy weather. Nevertheless there was sufficient of the "sport of kings" to satisfy the crowd—and it was racing of the best sort.

Secretary Swartz had wisely provided rain insurance for the entire week, and while on some days the rain was not sufficient to seriously curtail attendance it came at a time in sufficient quantity to enable the collection of the insurance, so on the whole the fair came out very well.

Probably never before has Mr. Swartz provided a better program of free attractions. Lamplam's Red Hussars Concert Band and Orchestra with lady singers and instrumentalists, pleased with their unique musical features. The big Community Sing in which thousands took part was a feature that proved immensely popular. The big acrobatic spectacle at night, furnished by the International Fireworks Co., was one of the biggest features of the night show. Dave-Devil Hoberly in his thrilling "Leap for Life in Flames" was another spectacular night feature and was enthusiastically received. Other free acts, all of which were excellent, included Four American Aces, aerial act; Bert Hughes Company, auto polo; Samer's Circus; Bill's Comedy Circus; Reynolds and Company, Ballet on Wheels, a company of fancy and trick skating; the Diving Belles; Raymond and Mason comedy act; Nelson and Nelson, gymnasts on stilts, and a first class elephant act.

**WE BUILD AND PAINT PARADE FLOATS**  
 Anywhere in the U. S. A.  
 Also Booths for Expositions. Sketches and estimates furnished.  
**MILLARD & MERRIFIELD, INC.**  
 2894-2896 W. Eighth Street, CONEY ISLAND, N. Y.

**At Liberty for Fairs CAMPBELL**  
 WITH HIS SENSATIONAL FIRE SLIDE  
 Just a real 11' slide with an electric Pleasure  
 PICKERING PLEASURE PIER, Ocean Park, Cal.

**Young's Saratoga Concert Band**  
 H. H. YOUNG, Dir., Saratoga Springs, N. Y.

THE FAIRGROUND

By "TURNSTILE"

Wakes, Weather and Want

London, Sept. 1.—In August and September the wakes and fairs of England are in full swing. This month wakes are being held at Market-Drayton, Newcastle (Stalls), High Wycombe, Little Hilton, Wilmslow, Charky and Ashby de la Touch, as well as such old-established institutions as Birmingham Union Fair, Atherstone Statute Fair and Barrow Fair. Stallholders are praying that greater gaiety will attend them than has been assisting at the recent August fairs.

Depressed reports have come from Lancashire of the bad wakes of last week. Shaw, Ashton and Kockdale, close-packed together in the industrial heart of South Lancashire, and all holding wakes in the same week, have for years past drawn huge crowds which circulate through the three fairs.

With factories and shops closed for the week, the fairs have held sway. But this year these once prosperous towns have neglected their joy-week. The main reasons seem to be two: that unemployment has reduced half the population to poverty and the dole, and that the more fortunate part of the townsfolk now tends to pass its holiday week at the sea, or—a travel-hunger started by the war—in Northern France or Germany. Add to this that the weather was cold and stormy.

Whether that devoutly-to-be-wished return to wage-earning conditions will restore the traditional Lancashire interest in its fair remains to be seen—some day.

New Rides: The "Never-Stop"

Two new engineering devices in use this season are being watched with much interest by proprietors. One is the "Never-Stop" railway at the Southend and the other "The Big Dipper" at Blackpool. The railway consists of two parallel tracks, an "up" and a "down" line, about six feet apart between centers and totaling a length of 300 yards or thereabouts.

The Never-Stop has been on trial for the past month in the Kursaal grounds at Southend, and so far has proved its ability to carry 18,000 passengers per hour—a very high rate considering the short distance between stations. The experiment with this system is intended to show new ideas in changing gradient and taking curves of short radius. The loops joining the up and down ends have only a three-foot radius, and movement round them is naturally slow, but the car can then be rapidly accelerated to a rate of 20-25 miles per hour.

The carriages travel continuously round the circuit. The coaches of a "train" are all in contact at a station, but on moving out the ratio of acceleration spreads the coaches over the line, and they only catch one another again as deceleration takes place on approaching a station. By putting a calculated number of carriages on the railway, it is of course possible always to have a train in a station.

"The Big Dipper"

The "Big Dipper" is a super-switchback, an enterprise of the Blackpool Pleasure Beach, where it has been enormously popular with this season's holiday crowds. The "Dipper" provides a long ride with steeper and more thrilling dips than have been possible before. The ride was built by a Philadelphia firm which introduced a Diller-Baker patent that makes it impossible for the cars to lift, so that the "mile of thrills" has worked with perfect safety.

The Empire Exhibition

The coming great exhibition, now dated to open at Wembley in April next, is at present materially in a rudimentary state. Symbolically it is becoming to the Britisber a thing of political and economic potentialities. We, the "nation of shopkeepers", are to have our national shop-window. With the assistance of the Dominions, Crown Colonies and India, we can exhibit and compare our assets of every kind.

The task of preparation is gigantic and difficult, and troubles about management have not tended to facilitate progress. But the acceptance of the presidency of the Prince of Wales has made for much good will and reconciliation of ideas, and the work is well under way.

Next week I hope to describe our new concrete city at Wembley, with reference to the progress and prospects of the amusement park which is reported to be more than half completed.

Brevities

The latest sea-side carnival began at Herne Bay on Wednesday, and has been an astonishing success since the weather, the sunny, has been chilly for sale attire. The military torchlight tattoo with massed bands was a great attraction.

The wintry weather has ruined the autumn prospects of seaside amusement caterers. At Margate all outdoor amusements had to be suspended this week, and from all south and east coast resorts come reports that the visitors are returning home or canceling their bookings.

A further consignment of animals for English and continental menageries arrived without mishap last week at Southampton. The four-footed passengers included twelve zebras and a giraffe.

The board of the British Empire Exhibition (1924) states in last month's report that most adequate fire prevention and extension arrangements are being made. It states with gratification that at the end of June the expenditure estimate of £1,443,481 was reduced in actual expenditure to £1,240,106.

The circus at the Olympia, Liverpool, has been so great a success that there is now a prospect of its running there after the four last starts this week, and establishing itself permanently. The Olympia has the advantage of being able to provide water scenes.

THE KIND THAT CALLS FOR MORE—Grape, Lemon, Loganberry, Cherry, Strawberry and Raspberry.

ORANGEADE

Boost your sales by using PURITAN BRAND. The brand you'll stick to once you've used. Costs more than ordinary powders, but well worth it. Conforms with all Pure Food Laws. 60-GAL. SIZE, \$1.90 PER LB. 6 LBS. FOR \$10.50. Terms: Cash with order, postpaid. Samples, 25c each flavor. All flavors, \$1.00. 8-oz. Package, \$1.10. 4-oz. Package, 65c. PURITAN CHEMICAL WORKS, 3021 Van Buren St., Chicago. Long Distance Phone, Van Buren 6220.

NOTICE Fair Secretaries NOTICE

On account of change of route, Uncle Hiram and Aunt Lucindy Birdseed have week of October 8th and week October 15th open. Who wants America's best rural comedy couple? Playing Trenton Fair September 24th. Come and see us Address BERT DAVIS, Trenton, N. J., Gen. Delivery.

CHAGRIN FALLS (O.) FAIR

Chagrin Falls, O., Sept. 13.—With its mid-way missing the annual Cuyahoga Falls County Fair was held last week, opening Monday to a crowd estimated at 20,000 and said to be a record for attendance. Exhibits were above the average and the free acts were more meritorious than in former years. A pageant, "America", was the feature of the first two days of the fair. Four hundred school children took part.

BADGER FAIR LOST MONEY

Madison, Wis., Sept. 12.—The Wisconsin State Fair this year brought a loss of \$59,736.06, it has been announced by State Treasurer Solomon Levitan. He said that for the first time in the history of the fair the books have balanced without the difference of a cent. The loss this year was less than last, despite rain on all but one day. Receipts were \$151,708.70 and disbursements \$211,471.70.

PREMIUM LISTS RECEIVED

Mobile Fair, Mobile, Ala. (7th annual). Anderson Agricultural Fair, Anderson, S. C. Wenkley County Fair, Dresden, Tenn. Northeast Texas Fair, Pittsburg, Tex. (14th annual).

WINFIELD'S 1924 DATES

Winfield, Ia., Sept. 8.—The Winfield Fair Association directors have fixed August 19-22 as dates for the 1924 fair and have already begun to consider general plan for the project. This year's success has encouraged the association to an even more ambitious program.

FAIR FACTS AND FANCIES

Among the free acts at the Montrose (Mich.) Fair were Gaylor, the frog man, and the Wheeler Sisters.

Zarell and Zarell, bounding and high-wire artists, opened recently with the Dubinsky Grotto Circus at Bartlesville, Ok.

E. H. Van Horn, secretary of the Lexington (Neb.) Fair, died recently. He has been succeeded by George Mitchell.

On the bill at the fair at Angelica, N. Y. were Plitz and Witz, comedy acrobats and rubes; Watson's Doga, and Boston Brothers, hand-to-hand balancers.

It may be of interest to friends of Fred Barnes, well-known fair booking man of Chicago, to know that his daughter, Stella Frances Barnes, is a member of "The Passing Show" Company.

The Erie County Fair closed at Sandusky, O., September 8 after three days of rain. The attendance was far below that of former years and the fair itself also was below the usual standard. It is understood that a considerable sum will be lost.

Vol. 4, No. 12 of the Tri-State Bulletin, exploiting the Tri-State Fair, Savannah, has reached the fair editor's desk. It is edited by E. K. Hanaford, manager of the fair, and supplies much information concerning the coming fair.

It was "The Act Supreme" that played the Canadian National Exhibition and not "The Act Beautiful" as stated in the September 1 issue. The act is now playing fairs in the East, and was one of the attractions at Cooperstown, N. Y., and at Riverhead, L. I.

Plans for the Anderson Agricultural Fair, Anderson, S. C., are well under way. A. P. Fant, manager, writes that many high-class free acts have been engaged and there will be what is promised as the biggest swine show in the State.

Floyd E. Ames, better known on fair fields as "Lights", has again signed a contract with the Thearle-Duffield Fireworks Co. of Chicago, as their chief electrician, and is now with the "India" production. This makes "Lights" tenth season with Charlie Duffield's shows.

The Flying Larazolas—flying rings, iron jaw and loop the loop—are playing Middle Western fairs and seem to be pleasing audiences everywhere. Their act has pleased so well that a number of return bookings have been offered them. They have seven more weeks of fairs before returning East.

NEW FAIR DATES

(Claimed Last Week)

The following dates will be incorporated in the next List Number, dated Sept. 29

- ALABAMA: Prattville—Autauga Co. Fair Assn. Oct. 30-Nov. 2. MISSISSIPPI: Gulfport—Harrisburg Co. Fair Assn. Oct. 30-Nov. 2. G. K. Fleming, Secy. NORTH DAKOTA: Velva—Southern McHenry Co. Fair Assn. Oct. 11-13. SOUTH CAROLINA: Greenville—Greenville Co. (Colored) Fair, Oct. 22-27. W. E. Payne, Secy. Hudson St. Pickens—Pickens Co. Fair Assn. Oct. 10-12. P. A. Clayton, Secy. TEXAS: Columbus—Colorado Co. Fair Assn. Nov. 9-11.

PLANS COMPLETE FOR WHEAT SHOW

Comprehensive Entertainment Program Arranged by Manager Horace Ensign

The thirteenth annual International Wheat Show, Wichita, Kan., will open at 12 o'clock noon Monday, September 24. So far as programs of entertainment and exhibits of every nature are concerned, the big exposition is ready to function now. The outlook for an unprecedentedly successful season is bright. Features that include the famous Thavin Band of thirty-two pieces and his grand opera pageant, circus-vandevale acts, Russian dancers, will make up the program to be presented in the Forum afternoon and evening during the opening week. In the Arcadia, another theater in the group of Forum buildings, the Wichita Community Theater will present "Daisy" under the direction of L. H. Drmsby. In the Rose Room, adjoining the Arcadia, a fashion show of unusual novelty, under direction of Mrs. Hans Flath (the former musical comedy star, Olive Vail), will be staged twice daily. The Wheat Show closes October 6.

For the second week a complete change of program has been announced. Art Landry's band and twelve acts of super-vandevale will be given in the Forum; "Clarence" in the Arcadia, by the Wichita Community Theater, and a new edition of the Fashion Show.

During the first week a member of the Choy Lung Foo troupe of Oriental jugglers will slide from the top of a ten-story building to the roof of the Forum, a distance of 300 feet, suspended from a cable by his queue. During the second week LaBelle-Franche will travel the same route hanging from the cable by her teeth. A chorus of sixty all-Wichita voices will be one of the features of the triumphal scene of "Aida" during the first week. The local American Legion prize-winning band will be on duty during the twelve days and nights.

Exhibits of various kinds promise to be unusually numerous, diversified and interesting. All space has been contracted for and many special day features have been arranged. Horace S. Ensign, manager of the Wheat Show, has worked hard to make the exposition an outstanding success. One of his first acts was to announce that every feature of the big show would be open to patrons after they had paid the 50 cents admission. His slogan "See it all for 50 cents" has been carried to every corner of the Wichita territory. It has become a byword and has already assured a record-breaking attendance. Opening day tickets, good to use at will on that day only, also assure a big attendance on the first day.

Two crews of billposters have thoroughly covered the territory, spreading the good word. Wichita traveling men have been big factors in the advertising campaign, which has been the most extensive in West Show history. The John Francis Shows will play the date, being located near the Forum. There will be no gate for carnival attractions this year. A show, wonderful from every angle, is ready. There will be no pay attractions located in the group of Forum buildings. "See it all for 50 cents" will be an actuality.

How many woman fair managers are there in the United States and Canada? And how many woman assistant fair secretaries? And how many woman district fair managers? And some half dozen or more women assistant fair secretaries, also at least one woman who handles publicity for an important fair. Who will add to the list? Let's have names of officers and fairs.

FREDERICK FAIR Frederick, Maryland October 16-17-18-19—Maryland's Biggest Fair. Can place legitimate Shows and Concessions. H. M. CRAMER, Supt. Concessions

Carnival Co. Wanted FOR LIBERTY COUNTY FAIR October 25, 26, 27. Big crowd. Lots of Money. C. A. CHAMBERS, Secretary, Liberty, Texas.

Hidalgo County Fair (AMERICAN LEGION) MISSION, TEXAS WANTS A-1 Carnival for the week of November 5-10. For particulars in first letter. Address: BOYD P. CONWAY, Mission, Texas.

TRI-COUNTY FAIR Mountain Grove, Mo. Largest Fair in Southern Missouri. OCTOBER 3, 4, 5, 6. WANTS Hides, Shows, Concessions, Free Acts—every thing for a BIG FAIR. This is not a "Blower". Everything must be clean. Write or wire now. BERT ELSEY, Chairman Amuse. Com.



Venice Pier Ocean Park Pier Santa Monica Pier

**LOS ANGELES**

WILL J. FARLEY.

Loew State Bldg., Los Angeles.

Long Beach Pier Redondo Beach Seal Beach

Los Angeles, Sept. 10.—With the coming of what is called the winter months many of the theaters are showing an increase in business, and with it much activity in advertising of the many new attractions. This includes the many benefits for the Japanese Relief Funds to which the public is responding cheerfully. Out at the beaches they are nearing their end of season. In September, one of the hottest months, will keep up the attendance. During the three-day celebration last week, including Labor Day, the Ray District, which includes the Venice and Ocean Park piers, expended \$1,500,000. These days exceeded any other three days yet recorded on these piers. This same condition prevailed at Long Beach where record crowds were recorded. The present week will be another big one for these amusements as besides Sunday another holiday, "Admission Day", is being celebrated today.

Robert Gidding, who has for the past three years managed the Venice Pier, resigned last week to take up like duties on the Ocean Park Pier, which has just been purchased by local social. During the winter much new building will take place.

United States Collector of Internal Revenue Goodell on September 7 rendered a decision that will be of interest to the patrons of every entertainment for which an admission charge of \$1 is made. The tax on admissions is one cent for each 10 cents or fraction thereof of the price of admission. If the admission is 99 cents, the tax is 9 cents, a total of 99 cents. If the admission price is \$1.01, the tax is 10 cents, making a total of \$1.11. So it is obviously a mathematical impossibility for \$1 to include admission and tax. Collector Goodell said that he would make it possible for amusement managers to avoid penny change and collect a total of \$1, including tax. Under his ruling a ticket may be printed: "Admission 99c, tax 10c, total \$1.01. Reduced price, including tax, \$1. This makes a total of only \$1 to be collected. Of this amount 10c must be paid to Uncle Sam as tax. The amusement men will have to lose one cent and the theatergoer will be one cent to the good.

Harry Haargrave, who has the Circus Side-Show and the Bamboo Ride on the Pike at Long Beach, is one of the real winners of the past season. Making many improvements in both his concessions he has entertained his crowds all season thru.

The Orpheum Circuit has brought out another Los Angeles song and dance star. This time it is Violet Oliver. She will make her first appearance in San Francisco. She is appearing this week in Los Angeles at the Orpheum with LeMaire and Phillips, some entertainers themselves.

Frank B. Kelton left last week for New York where he goes to visit his family. After his short vacation he will return and leave for the circuit with the Willard Hall Players. During the past spring and summer Mr. Kelton devoted his time to pictures and was an active member of the Pacific Coast Showmen's Association.

H. W. McGeary and his troupe of freaks and performers will sail from San Francisco for Honolulu on September 22, on the steamer Calauait. In the party will be Baby Cord, mind reader; Bush Bluey, Billy Barlow, the human corkscrew; the Glass Bughouse from Long Beach Pier and others. Tom Ryan will assume the management and become the official representative of McGeary attractions during his stay on the island.

The carnival and business men's show at Alhambra just closed, was a big success. A city of 21,000 inhabitants drew an attendance on the closing night of 25,000 as shown by the paid admissions. E. A. Seliger, president of the Business Men's Association, was responsible for the show's great success. All attractions were independent.

Harold Lloyd, now establishing records with "Safety Last", has purchased a new four-wheel-drive model auto and presented same to Mrs. Lloyd.

George Hines added his name to the honor roll on the Pacific Coast Showmen's Cemetery Fund, giving a handsome sum.

Edward J. MacKiernan, well known in motion picture circles, is critically ill at his home in Alhambra, due to the intense strain as field manager of the Motion Picture Producers and Motion Picture Exposition. Before his breakdown MacKiernan was contemplating accepting one of two offers presented to him as organization manager for two motion picture concerns. He is making a game battle for his health.

Harley S. Tyler is writing that he will arrive in Los Angeles at an early date to take up his home for the winter.

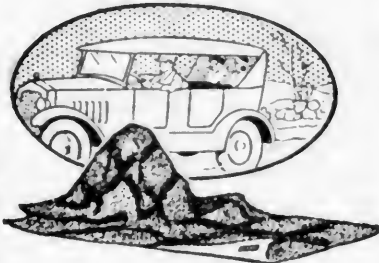
Jack Blavey and his associates in the newly formed Hollywood Enterprises have taken over the studio on Lakeside boulevard, directly opposite International City and formerly owned by Jacques Jaccard, and it will be known as the McNamara Studios. J. J. McNamara, well known in Los Angeles, is vice-president of the new concern. In addition to the comedy unit, which will star Eddie Gribbon in twelve two-reel subjects, a feature company is now under organization. Negotiations are under way for the signing of Mary Anderson as leading woman. Charles O. Reed has been engaged as art director, George D. Gould will be the publicity man.

Mrs. Mamie Ryan, who is managing one of the McGeary attractions on the Long Beach pier, has adopted the idea of conducting a pit show all by herself. She is exhibiting a baby chimpanzee and its mother with no cage protection, and she lectures on the animals and has her

**AUTO-OWNERS**

are your best prospective

**PREMIUM WINNERS**



GET THEIR INSTANT ATTENTION and the BIGGEST PLAY on the GROUNDS with

**CHASE STEAMER RUGS OR MOTOR ROBES**

The big idea is to be different—have a sensational array of beautiful and distinctive patterns; plaids, checks, etc.

Remember for over 56 years Chase rugs and robes have stood for the positive standard of the world.

This sort of premium hits everyone. A good covering for motoring, used for couch covers, in canoes, on picnics! Scores of other uses!

Write to us for name of your nearest dealer.

**L. C. CHASE & CO., BOSTON**  
89 FRANKLIN STREET

**CHASE**

EVERY MOTORIST KNOWS THIS TRADE MARK Capitalize on its Reputation! SEE THIS PROFITABLE MERCHANDISE NOW!

audience pay as they go out. This is probably the first case where a woman conducts a pit show single handed and gets away with it.

On September 5 the newly formed Catholic Motion Picture Actors' Guild, of Hollywood, held a monster mass meeting and election of officers. A membership of 3,000 is expected to enroll. The meeting concluded with an entertainment in which the following vaudeville artists took part: Whiting and Burt, Felix Adler, Harry Brown and Al Plantadosi, well-known song writer.

George F. Donovan had a most successful week with his carnival celebration at Hyde Park, Calif.

William S. Hart announces the engagement of Paul (Lionel) Conlon as manager and publicity director for his production company. This company is now on location at Victorville and productions will be released thru the Paramount and Lasky studios.

Johnny West will take Anderson's chimpanzee, "Napoleon", to Honolulu for the coming winter months. Anderson is also taking two untrained man-eating chimpanzees with him and will endeavor to have them working upon his return to the States. His two singing monkeys will be part of the expedition.

New cinema production activities are coming from the Hollywood studios. The Beverly productions have rented space and started work on their first picture, now titled "The Whipping Boss". Heading the cast are Barbara Bedford and J. P. McGowan.

Confirmation of the report of the purchase of five theaters in Northern California, formerly owned and controlled by Ackerman & Harris, by West Coast Theaters, Inc., and the T. & D. Junior Circuit, was given last week by Harry C. Arthur, general manager of the West Coast Theaters, Inc. The deal for these five houses approximates in excess of a million and a quarter. The theaters involved are the State Theater in Oakland, Hippodrome in Fresno, the State Theater in Stockton and the Hippodrome and State in Sacramento.

Robt. Agrton is the latest vaudevillian to purchase a home site in the beautiful city of

Grand. Agrton purchased a site said to have cost \$7,000 and will erect a beautiful home facing the Ventura boulevard. This future actor's paradise is fast building and becoming a professional settlement.

Frank Pierce and his troupe of performing seals have taken reservations to ship to Honolulu on September 22.

Carl Lindsay, who conducts the Hawaiian Village on the Venice Pier, has made a positive success of his venture and it is not uncommon to see capacity audiences collected.

The former home of Mme. Helena Modjeska, famous actress, near Santa Ana, was this week purchased by C. J. Walker, banker, for a consideration said to be \$50,000. This property includes the original home of Mme. Modjeska and the surrounding six acres of highly improved grounds.

C. W. Parker spent the past week in Los Angeles, visiting with his family, who are making their permanent home in Venice. The new Parker home there will be a place of beauty.

Things are moving at a lively pace at the Famous Players-Lasky Studio, as the following program posted will show: On location near Flagstaff, Ariz., is the company filming "The Call of the Canyon". Bebe Daniels begins September 24 filming "The Heritage of the Desert". Douglas Fairbanks, Jr., has just completed the Turkish episodes of his first picture, "Stephen Steps Out". September 17 has been set for the starting of "My Man", which will star Pola Negri. "Flaming Barriers", with a cast including Jacqueline Logan, Antonio Moreno, Theodore Roberts, Walter Hiers and Robert McKim, will start September 14.

June Norton, the little lady from Austria, who was practically ushered into motion pictures thru one of the queer pranks of the late war, suffered a nervous breakdown, and was compelled to retire from the cast now making "Trapped". It has been a tremendous disappointment to those concerned, as the work done by Miss Norton in the Eastern

(Continued on page 91)

**KANSAS CITY**

IRENE SHELLEY

226 Lee Bldg., S. E. Cor. 10th and Main Sts.

Phone, 0978 Main

Kansas City, Sept. 14.—We hear that O. D. Woodward is to once more have a stock company in K. C. and it has been years since this name was famous for a splendid brand of stock, that Gertrude Berkeley will head the company and H. C. Webster, who directed the destinies of the Drama Players during their rather short life of a few months here last season, will be the director of this stock company, and they will show in the handsome new Missouri Theater, secured by the Shuberts last year and completely remodeled and made over with the exception of the walls, and even they have been painted white. It remains to be seen whether this will be a reality this season. The Garden is to have forty weeks of light opera. He said, with the scheme on foot to have De Wolf Hopper open the season in his ever popular "Wants", remaining several weeks in different opera, to be changed every week, to be followed by other well-known musical or light opera stars, with a chorus and cast composed strictly of Kansas City young ladies and men. And the Empress will be leased for a permanent musical comedy stock company it is reported. All of these, however, are but rumors yet.

The city is heavily billed for the showing here of the Ringling Bros.-Barnum & Bailey Circus for two days, September 30 and October 1. The advance cur for this organization was here September 19.

W. X. MacCollin, press representative, and Ed Talbot, general agent, of the Con T. Kennedy Shows, were here September 7, leaving for Topeka, Kan., that evening.

C. W. Foster has been appointed official secretary of the Heart of America Showmen's Club. He is well fitted for the position, being a well-known publicity man, and has an able lieutenant in his wife, who has done considerable press work.

Harry Sikes, of the Harry Sikes and Company act, trick cyclists, on the bill at the Globe Theater for the last half of the week of Labor Day, was a pleasant caller one day of his engagement here.

J. C. Moore, general agent of the Noble O. Fairly Shows, was a caller September 11 and had a most delightful chat.

J. C. Miller of Marland, Ok., of 101 Ranch fame, is confined to St. Luke's Hospital here with a strained knee. He entered the hospital September 3 and will be able to leave the hospital shortly. He was injured in a recent flood near his ranch.

P. C. Pannell, piano player, for five weeks with Brink's Comedians, arrived in the city September 2 for a short visit.

Doris Fontaine, who states she has been with the Ed A. Evans Shows all season, left this company recently and spent a week here visiting friends and paid this office a visit. Miss Fontaine left September 7 for Fayetteville, Ark., to commence rehearsing an iron-jaw act she will feature this winter.

Walter Bell, piano player, with Fred Brunk's Comedians, was here for a few days the week of September 3, on his way to Texas to re-join this company.

W. R. (Billy Sleuthfoot) Hannah was a caller when in town September 8. Mr. Hannah had been with the Chase-Lister Company, and

(Continued on page 102)

**To be Released Sept. 1st**

**MAH JONG RING**

Cash in on the big demand! Be first to show the Mah Jong Ring. Beautifully modeled. Sterling, platinum finish. Extension model to fit every hand.

Gross \$15 Dozen \$1.50 Sample 25c

(Deposit \$2) (Deposit \$1) (Send stamps or coin)  
Bradley Boston Co., Box 55 E, Newton, Mass.

**DIAMOND and PLATINUM**

Reproduction. Worn by millionaires and society leaders, who leave the genuine in their vaults. Brilliant is the play of blue, green and violet fire from the 3 diamond-cut gems. Imported. Retail value, \$15.00. Dealer's Price \$2.10 in Dozens. Send check or money orders for samples.

**BRADLEY BOSTON CO., Dept. 7, Newton, Mass.**

**THE COLORED FAIR, Inc.**

HENDERSON, N. C., OCTOBER 16-19. WANT Attractions of all kinds. Address W. E. WILLIAMS, Secretary.

**WILLIAMSON COUNTY FAIR**

OCTOBER 3, 4, 5. WANTED—Jing Games and Merry-go-Round, for three days' Fair. JOHN A. JORDAN, Sec'y Franklin, Tenn.

Rider Wanted for Permanent Motordrome during Fair, October 7 to 14. R. S. VICKERS, Secretary-Manager, South Louisiana Fair, Donaldsonville, Louisiana.

# PARKS, PIERS AND BEACHES

## THEIR AMUSEMENTS AND PRIVILEGES WITH ITEMS OF INTEREST TO MUSICIANS

### FAIR RETURNS ARE RECORDED FOR SUMMER AT HABANA PARK

### Havana Resort's Winter Season Will Open November 10—Johnny J. Jones' Exposition Booked for Seven Weeks

Havana, Cuba, Sept. 13.—The summer season at Habana Park will end September 23, and ad-  
ministrators Sr. M. P. Canosa, director and general manager of the resort, will reopen for the winter campaign November 10. Despite opposition from the beaches and numerous water attractions, Habana's warm weather season has been fairly successful.

A big money maker at Habana is the caterpillar, now owned by Major Sr. Cuesta of Havana. The revenue derived by him from this ride is said to be almost as great as the salary for his office at position.

An automobile will be given away at the park September 19. The award will be by coupon drawing coupons being attached to all admittance tickets.

Much publicity is being given Riverito, a young Cuban, who is to ride a motorcycle while blindfolded at the suspended motorhome the last three days of the current season. Riverito

also is to wear a dress of spikes, to make his exhibition more hazardous.

The Loew Sisters and Violet Wood continue to amuse big crowds with their fancy diving act. Lillian Miller, a member of the act, recently suffered injuries in a fall while doing a back dive and has returned to her home in New York.

Sr. Canosa, who is handling all bookings for Habana, promises a great array of attractions for the winter season. The Johnny J. Jones Exposition has been engaged for seven weeks at Habana Park and will later tour the island, playing split-week and full-week stands.

### BETTER THAN 1922

Was the Season Just Closed at Natatorium Park in Spokane

Spokane, Wash., Sept. 17.—Natatorium Park, which closed for the season last Saturday, is reported to have registered a bigger profit than last year. Bad weather made June almost a blank so far as business was concerned, but receipts in July and August, it is said, exceeded those of June, July and August of 1922. The Jack Rabbit, a ride owned by the National Amusement Company and the Dole-  
em, operated by Walter McKinney, grossed big and Louis Vogel surpassed last year's mark with the takings on his whip and carousel. Dance popularity fell off this season, while the plunge attracted more bathers than in any recent season.

### ROCKAWAY MARDI GRAS

New York, Sept. 14.—The three-day mardi gras at Rockaway Point, Queens, ended Sunday, when the king and queen were each presented \$50 in gold by the committee in charge. The queen, Dorothy Dalton, and King Carroll, the king, received an ovation as their reign ended. About 10,000 people enjoyed the closing night program, following a water carnival in the afternoon.

### CONEY'S MARDI GRAS ATTRACTS 1,500,000

Beautiful Floats Are Features of Parade—Ticklers and Mixed Confetti Absent

New York, Sept. 15.—The opening night of Coney Island's Mardi Gras found the silvery forms of gauze-clad girls facing a chilly north wind that blew down Surf avenue, much to their discomfort while seated on the floats in an endeavor to portray their beauty and charm symbolic of the event.

The silvery began at the head of Ocean Parkway, where the parade formed and by the time the royal personages had been crowned by Sir Thomas Lipton the chattering of teeth and knocking of knees became so pronounced that one bandleader savagely remarked to his snare drummer to hold off on the drumming until he had received the signal to play.

Sympathy on the part of the 150,000 persons who lined the avenue was directed toward the flimsily clad young women on the King Tut Egyptian Dream, Mermaid and Beauty floats. While becoming the country or character they represented, the costumes were quite unsuitable for a September night on Coney Island.

The weather of the second night was a trifle more bearable and brought out nearly double the number in witness the parade of several thousand members of the Red Men and Daughters of Pocahontas. Wednesday night was devoted to the Modern Woodmen of America, Thursday to the volunteer firemen from section near Coney Island, and Friday night, the last of the parades, saw the municipal lifeguards in line.

The absence of ticklers and slapsticks, which had been tabooed along with mixed confetti, was conspicuous.

The floats, built under the direction of Millard & Merrifield, were things of beauty and caused many flattering comments.

The parades were under the supervision of Thomas McGowan, of Steeplechase Park, who was grand marshal. It is estimated that about 1,500,000 visited the island and participated in the festivities during the week.

### BIG ASSORTMENT OF GAMES AIDS CONEY'S POPULARITY

New York, Sept. 15.—Much of the success of Coney Island recognized as the greatest outdoor amusement center in the world, is due to the game branch of the enterprise.

A particular reason of the success is that the greatest evils of games, "games" and "gamy" articles, have been reduced to a minimum through the untiring efforts of Commissioners Bracken of the license bureau.

Another point is that the number of concessions has made competition so great that all kinds of games are offered.

The boardwalk has had eleven games operating since its completion. On the Bowers there have been twenty-four games in operation constantly, while Surf avenue supports twenty-two and the side thoroughfares take care of seven. In all sixty-four games are going continually, not including the many in Steeplechase and Luna parks.

They include nine shooting galleries, fourteen dart games, five balloon races, eight skee-ball games with fifty-nine alleys, three Jap roll-downs, four trangle games, three high strikers, one haughtie rolling game, one cigar shooting gallery, one over the sea, two Coney races, two pan games, one cane rack, one score ball, one frog game, one hoop-la, one swinging beauty, one ring toss, one card dart and two cat games. A total of 1,414 feet frontage—a quarter of a mile of games.

### ROBERT GOLDING HONORED

Los Angeles, Sept. 14.—Robert Golding recently terminated his position as manager of Venice Pier. The occasion was marked by the presentation of a beautiful gold watch, valued at \$150, to Golding by concessionaires and others of the pier as evidence of their appreciation of his efforts and their esteem for him. The gift was handed Golding by H. W. McGeary. In acknowledging thanks Golding told of the harmonious relations he enjoyed with the Bay City amusement men and gave assurance that the feeling of friendliness will be continued when he assumes charge at the nearby Ocean Park pier, for which a complete reconstruction is contemplated.

### SPILLER PARK

Escapes Serious Loss When Fire Destroys Ball Park Nearby

Atlanta, Ga., Sept. 11.—The front entrance of Spiller Park was slightly damaged by fire a week ago when the grand stand bleachers of Ponce de Leon Ball Park, across the street, were destroyed by flames. R. J. Spiller is the owner of both places. Damage to the baseball plant amounted to \$75,000 and is covered by insurance. Concrete stands will replace the wooden structures. Ponce de Leon Park is where circus pitch their tents when playing this city.

### PARADISE PARK CLOSING

Rye, N. Y., Sept. 14.—Paradise Park is enjoying its first mardi gras and from all appearances it is proving a success. Manager Fred H. Panty reports that while the season seen in close has not been profitable to the extent of any annual joyful outbreak. It let the people of Westchester County know the resort is in existence. With the improvement that are to be made during the winter he feels that 1924 will see Paradise Park, the feature amusement place of Long Island Sound.

### C. B. S. MAKES HEADWAY

Newark, N. J., Sept. 17.—The Cleveland Booking Service, of this city, has engaged several fine free attractions for the mardi gras to be held at Dreamland Park during next week. The C. B. S. is fast becoming one of the principal agencies of the kind in the Eastern field, having supplied many fairs and celebrations in this territory with high-class acts.

## OUR WONDERFUL CIRCULATION

THE circulation of The Billboard continues to increase.

Each recurring week shows a gain—sometimes a big one, but that happens rarely. Mostly they are small but substantial. What matters most is that they are steady and regular. They come every week—not some weeks. And this goes on month in and month out—year in and year out. Nothing seems to boom it. Nothing seems to slow it up. Last week the edition was 75,430 copies. The corresponding week a year ago it was 70,250 copies.

That is an average of 100 a week. Some weeks it is more, some weeks less, but on the whole The Billboard is a consistent performer. We use no premiums.

We do not distribute vast quantities of sample copies. We do not stimulate news-stand sales.

We simply go on trying to get out a better paper—trying to improve it every week, trying to get more news and to get it accurately reported and verified, trying to get more helpful and useful information, trying to improve the business and trying to advance the interests of the profession.

That is what gives us our wonderful circulation. And the circulation in turn is what makes The Billboard the wonderful advertising medium it is.

OUR advertising representatives do not lie about our circulation. Any representations they make they will incorporate in your contract. They will write the figures in it.

### KRUG PARK'S SEASON ENDS WITH BARBECUE

Manager Fred Ingersoll is Host of Two-Day Celebration—Thousands Enjoy Feast

Omaha, Neb., Sept. 11.—Fred Ingersoll, manager of Krug Park, was host to thousands of people last Saturday and Sunday, when a free barbecue dinner was offered residents of this section at the local resort as a token of his appreciation for patronage of the good season Krug Park has enjoyed. The two-day celebration rang down the curtain on activity at the park for 1923.

The affair was one of the biggest of its kind ever held. Charles Rapp, Barbecue "king", who has supervised outdoor spreads the country over, was in charge of a corps of experts in preparing the delectable viands.

Out in the big picnic lot at the park the pits were put in readiness days ahead and on Saturday morning over the hot and glowing coals sizzled the finest top-heavy beef rounds that could be provided. The first call for dinner was sounded 3 o'clock Saturday afternoon and eating was in order until 10 p.m. Sunday those who wished to heed the call came as early as 10 o'clock in the morning and the feasting continued until 10 o'clock that night.

### BANNER YEAR FOR ZOO

Increased Attendance Registered at Cincinnati Resort

The summer season at the Zoo, Cincinnati, which closed September 9, was one of the most successful in the history of the resort. Attendance, it is reported by Manager Charles G. Miller, exceeded by many thousands that of recent years. The increase is traced to the additional number of outings held this year. Enlarged parking space for automobiles also swelled the total.

Operation at the open-air dance pavilion was resumed Saturday and Sunday, September 15 and 16, and will be repeated September 23. The pony track, carousel and refreshment stands will be open on Sundays as long as good weather prevails.

Manager Miller and Emmanuel Sammett, steward of the Zoo Clubhouse, were presented with handsome diamond pins on the closing night by employees of the clubhouse.

### NORTHWEST BEACHES

Favored by Warm Weather—Managers Add Month to Season

Spokane, Wash., Sept. 14.—Weather has permitted the bathing season in this section to be extended a month longer than usual this year. Some beaches are still drawing well. At Lewiston, Id., a civic bathing holiday was observed September 1. Liberty Lake Park and Camp Comfort at Medical Lake have continued their seasons to tomorrow and dancing until October 1.

### IMPROVING SAND BEACH

Toledo, O., Sept. 14.—Charles D. Forster, of this city, has been elected president of the Sand Beach Amusements Company, organized to promote concessions at Sand Beach, a nearby resort. The company plans to erect a two-story building for dancing and concessions. A pier to permit lake boats to dock at the beach is also planned.

### MAMMOTH FUNHOUSE

For Long Beach Will Entail Million-Dollar Investment, Says Warren Eccles

Long Beach, Calif., Sept. 14.—The newest and by far the most important addition to The Pike, this city's famous amusement zone, will be a million-dollar structure to be known as the Palace of Fun. It was announced here recently by Warren Eccles, head of the newly organized Sunland Amusements Corporation and former manager of Silver Spray Pier.

The Palace will house a number of amusement devices and will be the largest funhouse west of Chicago, with a total of fifty attractions on two floors.

### ALL OVER A TOY BALLOON

Kansas City, Mo., Sept. 14.—Mrs. Lora Ashbrook, a local resident, has filed suit in Circuit Court for \$10,000 for alleged injuries sustained several weeks ago when a toy balloon, filled with gas, exploded, burning her face, hair and hat, and damaging her automobile.

The defendants are Sam and Max Bernstein, vendors of the novelty, The Kansas City Oxygen Gas Company, which sells gas drums, Meyer's Barbecue Stand near Swope Park, where Mrs. Ashbrook purchased the balloon; Meyer Moskowitz, owner of the barbecue stand, and James O'Neill, as yet unidentified. Mr. Ashbrook alleges that when she purchased the balloon she regarded it as a safe plaything.

The balloon came in contact with fire in the Ashbrook car and the explosion blew out the back window of the car. Several other occupants of the car suffered slight burns, according to the petition.

Hotels with the professional atmosphere a what you want. The Hotel Directory in this issue may serve you.

### BATHING MADE DANGEROUS

At Eastern Resorts as Rollers Bore Holes in Beaches

New York, Sept. 15.—Unusually high southeasterly winds have been driving in heavy rollers for several days, causing shore resorts to become dangerous to bathers. Great holes have been bored in beaches by the tide and bathhouse operators are apprehensive whether the beach will again assume its normal character.

Proton of the beach at Coney Island, it is said, is not new for this season of the year, when tides are high due to the presence of southeasterly storms at sea. The damage this year, however, has been unusually great because Coney's beach is largely artificial, having been pumped in during the construction of the boardwalk.

About forty bathers caught in the heavy swells at Atlantic City last Sunday were assisted by guards. Nearly one hundred occupants of beach chairs at the New Jersey resort were marooned for an hour when a giant wave swept under the chairs and flooded the beach. Life guards and bathers assisted frightened women to higher ground.

### POOR SEASON AT REVERE

Boston, Sept. 13.—The season just ended was one of the poorest in the history of Revere Beach. Continued cold weather through the summer is ascribed as the general reason for the small attendance at Boston's favorite resort. Lack of cooperation among concessionaires at the beach is also said to have spoiled much of the business that could have been had.

The seaplane, carrying commercial passengers, and John J. Hurley's monkey speedway under the management of "Dare-Devil" Conroy did fairly good.

A mardi gras was planned as a final week's rally, but this, too, turned out a failure. Fireworks exhibitions were given on three nights only, instead of through the week as had been announced.

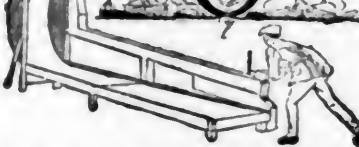
**MARLOW'S PARK**

Is Name of New Amusement Resort in Illinois for 1924

Barrin, Ill., Sept. 15.—Work on Marlow's Park, occupying a site three blocks from the heart of the city, was started last week and by May 1, 1924, a modern amusement resort will be ready for operation, according to announcement by John Marlow, who heads the corporation in bearing his name. He also is president and manager of the company which operates theaters in this city, Murphysboro and Carthage, Ill.

Marlow's Park Corporation has obtained a twenty-five year franchise from the city of Barrin to operate a park every day, including Sunday during the summer. The plans call for the erection of a theater with a seating capacity of 3,000, and for a swimming pool, 100x200 feet, that is to be supplied by salt water from a well 1200 feet deep, also a dance hall, 75x120 feet. Five rides and numerous concessions will be installed it is said.

**"CASH IN" WITH Whirl-O-Ball**



**The New Automatic "Loop-the-Loop" Game**

For all amusement places, soft drink parlors, shooting galleries, etc. Runs itself—automatic nickel collector and scoring device. Thrilling sport! Everybody plays—men, women, and children! Each Whirl-O-Ball Game is 24x20 ft. and has an earning capacity of \$5 an hour. Moderate investment required. Write now for catalog.

BRIANT SPECIALTY CO., Indianapolis, Ind., 742 Consolidated Bldg.



**SPILLMAN ENG. CORP.**

Manufacturers of PORTABLE "CATERPILLAR" RIDES. 32-FT. TO 40-FT. PORTABLE CAROUSSELLES. 50-FT. TO 60-FT. PARK MACHINES. 4-CYLINDER POWER PLANTS. Write for Catalog. NORTH TONAWANDA, N.Y.

Why Not Remodel That Old Roller Coaster Into THE REVERSER. Patented. Send for circular. T. D. HOOPER, JR., 642 South Conestoga Street, Philadelphia, Pa.

WRITE FOR OUR FREE BOOK ON PATENTS. MUNN & CO. 611 Woolworth Building, NEW YORK. Scientific American Building, WASHINGTON, D.C. Tower Building, CHICAGO, ILL. Hobart Building, SAN FRANCISCO, CAL.

WANTED For YOUNG FARMERS' PICNIC AND PLOWING MATCH. October 1, Merry (Ho-Ho) Whip, Concessions, Wire or write H. M. MILLER, Electric Park, De Kalb, Ill.

**CATERPILLAR FOR SALE** Or To Place In Live Park Wood & Dahm, 1977 N. 4th St., Columbus, O.

**THE AUTOMATIC FISHPOND** will take in \$1.00 a minute if properly located. We have in stock 35 combinations of our merchandise wheels to select from. We also paint wheels to order. AUTOMATIC FISHPOND CO., 2014 Adams St., Toledo, O.

**VETS TO RUN PARK FOR WEEK**

Spanish Fort Game Operator Again Charged With Gambling

New Orleans, La., Sept. 13.—Spanish Fort Park will be turned over to the American Legion next week and all operations and added attractions will be in charge of the Vets, who hope to wipe out the debt incurred by the holding of the national convention of Legionnaires in this city. Abraham Goldberg will be in charge of the affair.

Police paid another visit to the resort last Saturday night and confiscated paraphernalia of the "Got-Em" game operated by John Capell, who was charged with operating a gambling game. Capell was arrested on the same charge some weeks ago.

**GALA WEEK MARKS CLOSE OF RIVERSIDE'S SEASON**

Springfield, Mass., Sept. 11.—Music was a feature of the closing program for Riverside Park last week. The Warren Boys' Victory Band, numbering forty-six pieces, was the attraction Sunday, September 2. Paul White-man's Collegians were underlined at W. J. Cook's Crystal Ballroom at the resort September 4 and 5, alternating with McKinley's orchestra, a local combination, which played the dances all summer. The dance season closed Saturday night. An elaborate fireworks display and a costume contest were staged Tuesday night. Friday night an automobile was given away. The Carlos Wonder Circus was the big outdoor attraction for the week.

**NEW RIDE PROVES POPULAR**

New York, Sept. 15.—A new ride that promises to be in demand during the coming season is "The Flipper", which is being put on the market by E. Heppel, formerly connected with the Johnny J. Jones Exposition. "The Flipper" has been getting top money at Washington Park, Bayonne, N. J., during the summer. The one on the Harry Heiler Show, now playing thru New Jersey, is getting big money. The ride, equipped with an organ, is transported on two five-ton trucks. "The Flipper" is built in Europe. A number of orders have been placed for it by ride men who have seen it in operation.

**LOS ANGELES** (continued from page 80)

studios gave extraordinary promise in the coming picture.

After four years as a Universal star, Priscilla Bean is to make her own productions. Her Universal contract has expired, and after a short rest she will start work on her own unit at the Hollywood studios. The Laurel Productions is the name of her new company.

Everything is in readiness for the opening of "The Wayfarer" which will hold forth at the new Los Angeles Stadium. The event will be watched with interest, as it will show to what extent more than anything else the Coliseum can be used in every respect, some 7,000 voices should amply test the service of this giant structure.

The Venice Pier is to have a new show for the next season's opening. This is to be an aquarium, under the management of E. K. Fernandez, of Honolulu and H. W. McGeary, of Venice. Included in this building, which will be typically Hawaiian in every respect, will be a village showing the manufacture of ukuleles by nine Hawaiians. They will also show native weaving and all among natural surroundings. The building will be 70x50 feet and be typically Hawaiian.

Ernest Pickering, who recently disposed of his holdings in the Pickering Pleasure Pier at Ocean Park, will embark in the real estate business in the Bay district. His wide popularity and thorough knowledge of this section of California promises success in the venture.

H. C. Rawlings with his bear family has started North to fill several fair engagements. After these fairs he has many independent celebrations which will keep him busy late into the fall with very little open time to spare.

The following new members are reported for the past week by the Pacific Coast Showmen's Association: Max Bernard, John Birch, Victor Birch, William Birch, William Barlow, A. Albert, Joe de Secura, Paul (Irish) Dandy, Walton de Pellston, George Elser, Samuel Feldenthal, Chas. W. Foster, W. W. Gumpertz, Sidney Grayler, Albert Hanna, Harley O. Hunter, George Hawk, "Honus" Hawk, Geo. W. Hey, Morris Kach, W. F. Lawson, Dr. William Harvey Larkin, Walter Howard Middleton, Chas. M. Miller, E. L. McVilvie, Meyer Meyers, Nicholas Nardelli, Frank Napoleon, Tex Parker, Ralph V. Ray, Joseph Rogers, Leslie H. Stevenson, Karl Strom, Saul Silverman, Curtis J. Volare, Burt Walker, Michael Wallack, Paul Williamson and Harrison Anderson.

The Kinema Theater, which has been renamed the Criterion, will open its doors under a new policy this week. The policy of running first run and premieres with prologs will be adopted.

If You Cannot Go To Coney Island To See The

**FLOPPER RIDE**

SEND FOR CIRCULAR

RALPH PRATT, Dodgem Corporation, Lawrence, Massachusetts MILLER & BAKER, 3041 Grand Central Terminal, New York City

**GAMES OF SKILL** Decided by the Supreme Court of New York and the Chelsea Court of Massachusetts as being legitimate and not a Lottery or Game of Chance.

Every one of our Games have proven big money makers. Exciting to play. Shark proof. Women and children can win in competition with men, and are mechanically perfect and do not get out of order.

**THE BALLOON RACER**

THE CONY RABBIT RACE. THE IRON PIRATE. THE FOOTBALL GAME. THE PUZZLER.

Patented in U. S. A., England, Canada, South Africa and Australia. WRITE FOR CATALOGUE.

CHESTER POLLARD AMUSEMENT CO., 1416 Broadway, New York City

**H. F. MAYNES' New CATERPILLAR \$28,323.83 in 9 weeks** THIS RIDE FOR PARKS ONLY



The Original Traver SEAPLANE. No Park can be without it. Carried 8,972 in one day. John A. Fisher's JOYPLANE. Greatest thrill yet devised. Over beat a \$18,000 Coaster. BUTTERFLY. Prettiest ride ever built. Earned its cost in ten weeks.



TRAVER ENGINEERING CO., Beaver Falls, Pennsylvania.

**"THE WHIP"**

Thrilling Amusement Ride

A splendid permanent attraction and money maker. All principal Parks, Expositions, Fairs, Carnivals and Pleasure Resorts throughout the world have a "Whip." Prices and full details on request.

W. F. MANGELS CO. CAROUSELL WORKS, Coney Island, N. Y.

**MILLER & BAKER, INC.**

AMUSEMENT PARK ENGINEERS MILLER PATENT COASTERS & DEVICES SPECIAL DESIGNS & STRUCTURES President, John A. Miller. Suite 3041, Grand Central Terminal, New York, N. Y. P. O. Box 48, Homewood, Ill.

**THE LATEST FAD**

All watering places throughout the country are selecting bathing beauties. We have designed and are manufacturing a game of skill called the "SWINGING BEAUTIES", models of which have been taken from first prize winners at Venice, California, and Atlantic City. It is safe to say that this game will equal if not exceed in popularity the well-known Kentucky Derby, also manufactured by us. Most of the Fairs throughout the country are adopting these games of skill in place of games of chance and wheels.

KENTUCKY DERBY CO., Inc., 1416 Broadway, New York.



**GAMES!**

NEW SKILL GAMES, WHEELS, BALL GAMES, FLASHERS, Short Range Stuffed Cats, Base Ball Hit Strikers and Games of every description.

WILLIAM ROTT Inventor & Manufacturer, 48 East 9th St., NEW YORK.

**PHILADELPHIA TOBOGGAN COMPANY** AMUSEMENT PARK ENGINEERS COASTERS—CARROUSELS—MILL CHUTES 130 East Duval Street, Germantown, Philadelphia, Pa.

**THE 1923 PARK AND CARNIVAL SENSATION PARK YOUR OWN CAR**

NOW WATCH FOR THE INDOOR EVENTS. Remember, 4 Units bear all records for amusement devices at the State Circus, Chicago. E. J. KILPATRICK, INC., 1830 Lytton Bldg., Chicago, Illinois.

THE LAST "WORD" IN YOUR LETTER TO ADVERTISERS. "BILLBOARD".

RIDING DEVICES AND CONCESSIONS

FAIR GROUND EXHIBITION

CARNIVALS

EXPOSITION MIDWAY SHOWS

BANDS AND SENSATIONAL FREE ACTS

AND HIS MAJESTY, THE BEDOUIN

THE SHOWMEN'S LEAGUE TO OPEN ON OCTOBER 5

Important Business Will Be Considered at First Meeting of New Season—Board of Governors To Meet on Same Night

CHICAGO, Sept. 14.—The Showmen's League of America will open its new season Friday night, October 5. President Edward P. Neumann urges that every member who can possibly do so attend this meeting, as important business will arise for consideration. The Board of Governors will also meet on the same night, after the regular meeting of the league.

wishes to get all of the plans for the annual fest ironed out at this meeting. The regular meeting will be called to order promptly at 8 p.m. and the Board of Governors will meet immediately after adjournment. It is urged that the attendance be as large and representative as possible on the above occasion.

CON T. KENNEDY SHOWS

Announce Having Wonderful Date at Nebraska State Fair

Topeka, Kan., Sept. 11.—This week finds the Con T. Kennedy Shows furnishing amusements for the Kansas State Fair at Topeka. The main streets of the city are profusely decorated and each incoming train is bringing crowds of visitors, and indications are that the event will more than duplicate its success of last year.

The Con T. Kennedy Shows had a wonderful engagement at the State Fair at Lincoln, Neb. Not only did the gate attendance surpass previous years, but the returns from the midway, from a financial viewpoint, were most gratifying to both the fair management and Con Kennedy. It was the first appearance of the Kennedy caravan at the Nebraska State Fair, and it came thru with flying colors. It came as an unknown quantity as far as this individual fair was concerned, and left it with a firmly established reputation for square business dealings with the fair management and quality-plus entertainment for the fair patrons. To quote the words of Secretary Danielson to the writer: "The show has played no small part in the success of our fair." In the State Journal, one of the most conservative papers of the State, embodied in the general story of the fair activities was the following tribute to the Kennedy shows as seen by its reviewer: "The midway is more extensive than ever before and is made up of clean shows, entirely devoid of gambling devices. Besides practically every kind of riding device, including the caterpillar, airplanes and butterflies, the wants of the children have not been forgotten, especially in the Monkey Speedway. . . . One of the most interesting shows being the Seminoles Village." These endorsements are a direct refutation of some carping critics, whose mission appears to be that of tearing down rather than of building up.

Splendid weather ruled throughout the week, and when the curtain fell on Friday night, closing the fair, the verdict was that the Kennedy Shows had made good at Lincoln.

More than passing mention is due the attitude of the fair directors toward its midway amusements. In advance anticipation of the needs for a suitable grounds on which the shows might be located, \$25,000 was set aside with which to carry the project thru. Beginning at the main thoroughfare, running down past the grand stand, two acres of ground were cleared of all buildings and an independent set of high-tension lines run to an advantageous point on the grounds. At the entrance an imposing stucco arch was erected which, when illuminated at night, made the entrance most inviting. The surface of the grounds was freshly graveled as far as time would permit and will be completed before next year. This recognition of the amusement end of the fair as one of its important adjuncts cannot but be an incentive to showmen to give to a fair the best that it is capable of presenting. The executives of the Nebraska State Fair are to be congratulated on the progressive spirit and wonderful co-operation given to showmen.

Among the prominent visitors noted on the grounds during the engagement were Governor Bryan and staff, Gould Dietz and Chas. E. Gardner, of the Ak-Sar-Ben, who were full of optimism regarding the forthcoming celebration and predicted that it would be the greatest in its history; Mr. and Mrs. E. F. Bredt, of Massillon, O.; Andy Casson, of the Lauchman Shows, and many others. E. C. Talbot arrived the latter part of the week from a trip South in the interests of the show.

W. X. MacCOLLIN (Publicity Director).

PAY ATTRACTIONS CLEAN

Says Billboard Correspondent About Levitt-Brown-Huggins Shows at Spokane

Spokane, Wash., Sept. 12.—Looking over the Levitt-Brown-Huggins Shows, appearing here at the Spokane Inter-State Fair, the correspondent of The Billboard found nothing but clean exhibitions among the pay attractions. The shows closed their fifth consecutive booking with this fair. The rides, including Ferris wheel, merry-go-round and whip, had only a fair week, the shows doing better.

Some complaints against the fair association were made by those who had set up their doll-racks and wheels, claiming they had been wired to "come on" as the wheels would be permitted this year. An attempt to secure an injunction preventing the police to stop the stands' operation was made Monday without success. As a consequence the wheels never made a start. The shows came here from the Chelalis (Wash.) Fair and left Saturday night for New

PROMISING OPENING

Had by Greater Sheesley Shows at Mt. Holly, N. J., Fair

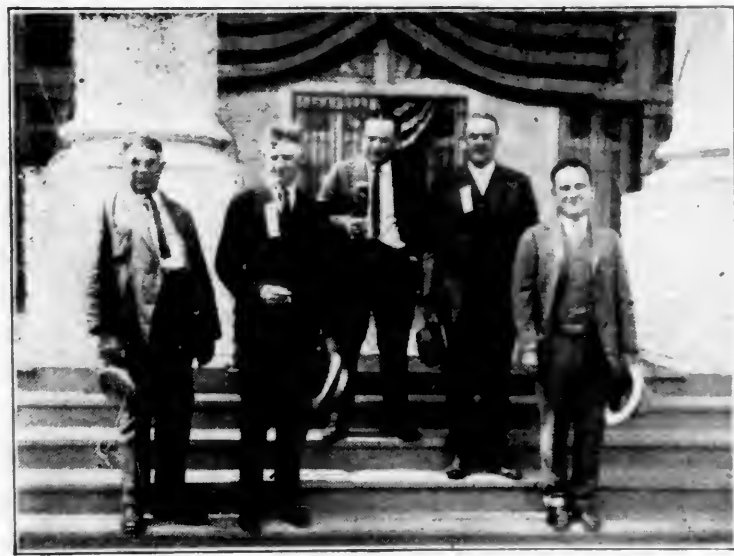
Mt. Holly, N. J., Sept. 11.—Under cloudless skies and with a cool breeze in the air the Greater Sheesley Shows' amusement promenade was thrown open today to the vanguard of visitors which is expected this week to make this the 75th annual show of the historic Burlington County Agricultural Society, a record event in the fair's annals. The Sheesley midway is between the main gate and grand stand and all available space on the rather limited grounds is taken up by the rides, shows and concessions.

With special days devoted to the county fairs and State political notables, a new mark in attendance is anticipated. Thursday will see among the visitors U. S. Senators Edwards and Edge, Gov. Slichter and Congressman Buchanan, of Atlantic City. Last week, at Tinicum, was marked by rain on the big days, as was the case the past three fair dates, and the trowers are hoping the weather man will be kinder this week. Among the newcomers is Harry E. Bentum, of the American Exposition Co., Baltimore, who has placed a candy wheel. Bench Bentum, his wife, is to be featured by John M. Sheesley in the big Water Cross the remainder of the season. She has won many medals for aquatic prowess in the past. Among the officers detailed to the grounds is County Detective Ellis Parker, who became a national figure because of his work in the "Honest John" Brunson murder case here. He and Assistant Manager W. R. H. have struck up quite a friendship.

During the run from Baltimore, Monday morning, the Sheesley Show train and that of the Brown & Lyster Shows ran "neck and neck" for nearly twenty miles going into Philadelphia, and the showfolk "visited" and a number tumbled hands out of the windows during the race, so close were the two trains and traveling at about the same speed. Nearly all of the show children have been sent back to school, Coach, son of George and Ida Cheswold, of John M. Sheesley's Teenie Wrenn Midlets, and Robert, son of Mrs. B. A. Josselyn having followed John Sheesley, Jr., last week and Clarence (Hunk) Pounds, son of Secretary and Mrs. C. H. Pounds, has remarked fondly that he "will now have to play with the town kids." After two more weeks in these parts, the New Jersey State Fair at Trenton, the Sheesley caravan will start South, jumping from Trenton to the Virginia State Fair at Richmond week of October 1.

CLAUDE R. ELLIS (Press Representative).

THE POWER BEHIND MICHIGAN'S GREAT FAIR



Hon. G. W. Dickinson, secretary-manager of the Michigan State Fair, and the "Knights of the Pen and Pencil" who did his story writing and landing of space. Left to right: Doc Waddell, circus story writer, "just broadcasting" for the T. A. Wolfe Shows that provided the midway for the big Michigan State Fair; Dan Coleman, who did the publicity purveying for the great fair and did it 100 per cent better by odds, those in the know contend, than ever done before; Spencer Holst, feature writer for The Detroit Daily Times; G. W. Dickinson, the "daddy" of the bunch, who knows a real story when he sees or reads it, and W. A. Hutchinson, special writer for The Detroit Daily News.

HALLER IN CHICAGO

Chicago, Sept. 13.—Sam Haller, widely known Pacific Coast showman and president of the Pacific Coast Showmen's Association, was a Chicago visitor this week and paid The Billboard a visit. Mr. Haller said the association has a membership in excess of 900 and secured 106 during the month of August. Incidentally Mr. Haller is one of the charter members of the Showmen's League of America and is still a member.

Mr. Haller was for ten years with the Buffalo Hill Show, in practically every department of the organization. He said that Johnny Baker is doing fine with his museum on the top of Lookout Mountain, near Denver, where Col. Cody is buried. In the Chicago office of The Billboard is hung a framed picture of Col. Cody, personally autographed, and Mr. Haller pointed to the photo, where Col. Cody is shown mounted on "Old Charley", the white horse that was his mount for years. He recalled the time when "Charley" died at sea and had a seaman's burial while the "Bill" show was returning from a European tour. Mr. Haller is no stranger in Chicago, having been with Riverview Park at one time for three years. He said the Pacific Coast Showmen's Association would give the executives of the Ringling-Barnum Circus a banquet, reception and ball Friday night of this week, during the engagement of the circus in Los Angeles.

"GO"—NOT "DO"

A typographical error in the subheading of the Rubin & Cherry Shows' story last issue might lead to a wrong impression of the meaning intended—since it rained practically all of the Indiana State Fair date. The heading stated, "Do Big". The "D" in the first word was intended to be a "G", thus making it read, "Go Big", and referred to the data in the story beneath it to the effect that the shows were providing popular entertainment to the fair attendance.

Westminster, B. C. They played a fillin at Courthouse, Id., last week.

Floyd E. Bentley is lot superintendent with the organization. A list of those with the shows, supplied by Will Wright, secretary-treasurer, was given: Mortodome—Bob Perry, manager; Fred Rhodes, front; "Speedy" Williams, and Bob and Johnny Perry, riders. Happy Family (monkey show)—Joe J. DeMouhelle, manager and front; Primini's Wonder Show—Harry Freeman, manager and front; R. S. Moyer, magic and fire-eater; A. L. Merril, whittler; Madame Primini, mindreader and illusions. One-in-a-Million—Ted Smith, manager and front. Deep-Sea Wonders—J. D. Kelly, manager and front; Mrs. Kelly, lecturer. Honey-moon. Trail—P. Lewis, manager. Tanagra—Jack Kaufman, manager. Snake Show—Palmer Jones, manager. Athletic Stadium—Ad. Gustava, manager. Mike Reed, Pete Sauer, Larry Carmack and Ad. Gustava, wrestlers. Animal Show—Louis Deceuse, manager; Tommy Gibson and Joe Manning, Harding Memorial Show—Barney Meeker, manager; Blanche Meeker, inside. King Tut—Bennie Weintraub, manager; Fred Anderson and Sammy Atherton, front. Queen's Little Horse—E. Kober, manager. Sprial Wright, inside. War Show—Mr. and Mrs. J. E. Ormsby, Bill Hall and Mr. and Mrs. G. Bradley.

The Harding Memorial Show, with pictures of the funeral of the late President, paid well on a contribution basis.

VAN GORDER DEAD

Greenville, Mich., Sept. 13.—H. E. Van Gorder, for thirty-five years a showman, died suddenly here this morning from a stroke of paralysis. For three seasons during his late years Mr. Van Gorder was secretary for the K. G. Barnum Shows, for two years manager of the Van Gorder Shows and the past season for manager with the Middle West Shows. He appeared in good health until stricken. He was a "life member" of the Elks Lodge at Muncie, Ind. Burial will be in Grand Rapids, Mich.

FRANCIS SHOWS HUSTLING

Oklmulgee, Ok., Sept. 10.—Making the run from Shawnee here in good time, everything with the John Francis Shows was on the list at 3 p.m. Sunday, and all shows and rides were open on arrival of the big parade at 10 o'clock Monday forenoon. The Oklahoma Chamber of Commerce is staging a big rodeo in connection with the fair, with an afternoon and night program, and if Monday's opening is any criterion the shows will have a very profitable week.

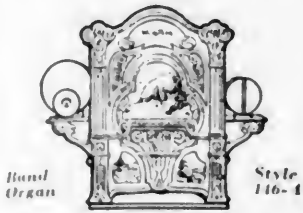
The ability of this aggregation for speed will be given a very severe test next week, as Saturday is the "big day" in Oklahoma and Sunday is a "big day" at the Tulsa fair grounds. The run is short, only forty miles. Everything is to be in operation at Tulsa by 10 a.m. Sunday—when a three-mile haul to make. Mr. Francis has ordered his agent at Tulsa to have a team for each wagon and fifty extra men on the lot to assist in getting things in readiness by the appointed hour.

The show moves from Tulsa to the Wheat Show at Wichita, Kan. As the Tulsa date closes on Thursday the intentions are to make the run to Wichita and get open there for Saturday night, preceding the opening of the Wheat Show on Monday. Joe Barnett is proving every day that the Water Show is the feature attraction. If one judges by the office check, he has but one "trick" and that is the distinguished person, Doc Busnell, manager of the big pit show, who is "up and at 'em" continually.

Crawford Francis, son of Mr. and Mrs. Francis, with two friends who came from Decatur, Ill., purposely to make the trip back with him, left Sunday morning in a new taxi, registered presented him by his father. Crawford will attend the Lake Forest University, Lake Forest, Ill., this winter. Secretary Mrs. V. J. Yenort spent a day with her mother in Emporia, Kan., while the show was playing Eureka. Mrs. Francis presented her niece, Ethel Mart n, with a new fur coat last week. It was reported that a fur salesman out of Detroit, who was displaying new fall furs, on one of Shawnee's popular stores, said that one of Shawnee's popular stores, said that the Francis Shows, which amounted to several hundred dollars. Bobby, the very popular young son of Mr. and Mrs. Sully, just discovered he can walk now it takes everyone on the show to "keep track" of him, and at that, he is just back of the time. J. L. Rammie is particularly fond of Bobby and remarks many times on what a wonderful time he is going to have with him around the Coates House this winter. Mr. Francis has been on the sick list for three weeks. He was confined to his bed for over a week, but by the aid of a cane he is again on the lot each day.

V. J. YEAROUT (for the Show).

# WURLITZER



Hand Organ Style 116-A

## CARROUSEL MUSIC

Wurlitzer Band Organs for Carrouseles are powerful yet full of melody and harmony. All the latest popular tunes are available. There is a special type of Wurlitzer Band Organ for every kind of indoor and outdoor show.

Send Today for Catalog.

### THE RUDOLPH WURLITZER CO.

N. Tonawanda, N. Y.

## THE SHOWMEN'S LEAGUE OF AMERICA

Chicago, Sept. 13.—Harry McKay dropped in to the Showmen's League of America today and made a call.

George E. Robinson of the Wortham Show, was a caller in the league clubrooms this week. Secretary Tom Rankine informs The Billboard that the Ladies' Auxiliary will hold the first meeting of the new season Friday night of this week.

The secretary also said that the donations to the league incident to Showmen's League day are coming in nicely. He said that a number of persons are holding back their donations in the hope of making a big showing, which is natural, but that the league would like to have the money. He also said that donations are being received this year that were never received from several sources before.

W. H. (Bill) Rice was a visitor in the clubrooms during the week. Mr. Rice has taken his departure and headed for the Coast. Robert L. Lehman, general agent of the Morris & Castle Shows, who is making a tour of the fairs, was another visitor during the week.

Col. Fred J. Owens showed up yesterday and fraternized with what few members happened to be present at this season of the year.

Mr. Rankine said that the chairman of the house committee is making all necessary preparations to have things in shape for the first meeting of the season, which will be Friday night, October 5.

## BROWN & DYER SHOWS

### Veteran Trouper Honored With Party on Seventieth Birthday

Philadelphia, Pa., Sept. 11.—This week the Brown & Dyer shows are playing here. Last week the show played the fair at Norfolk, Va., and on Monday (Labor Day) the midway was packed with people, but rain interfered with business all week. Saturday night there was a cloudburst, but the boys worked hard and everything was loaded at 9 a. m. Sunday and the train arrived here Monday at 8 a. m.

On Tuesday, at Norfolk, the show gave a birthday party to Frank LaFarr, it being his 70th anniversary. Covers were laid for 125 people, and Ben Snyder prepared the menu. Mr. LaFarr was presented with \$100 in gold. A real good time was enjoyed by all present. Sam Bernberger made the presentation speech. Those who entertained included Vivian Perry, Betty Ross, Mrs. Leo Carrell, Mrs. Dave Sorg, Mrs. Bryant Woods, Mr. Purcell, George Rosen, and the bit of the evening was the Sherwood Sisters, Roberta and Anne, the two little daughters of Robert Sherwood. The music was furnished by the Minstrel Show's jazz band. Week ending September 1, the show played Dover, Dela. The train ran a "race" with the Shesley Show from Wilmington to Philadelphia. The trains were side by side and the showfolks could shake hands with each other—the Brown & Dyer train "beat them in" by over a mile.

Ben Snyder received his new cookhouse top and it's a dandy. The plant, show also got a new top, 40x36.

During the fair at Norfolk Roberta Sherwood sang with the band in front of the grandstand and was engaged for the rest of the week by the manager of the fair (she took the place by storm at each performance). Gus Foster's mother is paying him a visit, the first she has seen of him in five years. Edward Parker was a pleasant visitor. He has had the orchestra at Ocean View, Va., for the summer months. He was formerly on the Johnny J. Jones show and has many friends on this show.

Next week the show plays the Great Allentown Fair, then Lexington Fair, to be followed by West Chester, Pa., and then South, not closing till December 15. All of which is according to a "show representative" of the above shows.

## CUNNINGHAMS THRU CINCY

### Jones' Greater Shows in Winter Quarters at Danville, Ky.

Mr. and Mrs. C. M. Cunningham, having brought their outdoor show season to a close along with that of the Jones Greater Shows, at Danville, Ky., last week, passed thru Cincinnati, en route to Detroit.

Mr. Cunningham, who has served the past season as secretary and treasurer for the Jones organization, was to take charge of concessions and attractions in connection with the indoor bazaar of the International Automobile Workers in Detroit in November. He stated that the Jones Greater Shows had a very profitable season, having played territory below the Ohio River not accessible to the larger railroad organizations, often trucking to "inland" towns, the management owning several motor trucks for this purpose. Winter quarters of the show is at Danville, and the paraphernalia was being stored there, he said.

## 'DROME RIDER INJURED

Rochester, N. Y., Sept. 11.—Dale Purtle, 21 years old, of Kansas City, Mo., one of the Fearless Purtle family, who have been entertaining on the midway at the Rochester Exposition here during the past week, is in St. Mary's Hospital with injuries not considered fatal. Both knees are crushed, both ankles sprained and he has bruises on face, neck and body. Purtle was riding his motorcycle at a fast rate of speed in the Motordrome at Edgerton Park, in connection with the exposition, when the brakes locked, according to a report, throwing him off the machine to the bottom of the bowl. He landed directly in the path of a speeding automobile, driven by his brother, but was not struck by the machine.

## ERROR IN CORRECT NAME

Miss A. Zerin, of Max's Exposition Shows, advises that a slight error was made in the reporting of his recent marriage. In that his bride's name was Lottie Barber. Instead of Wright, altho she had been known in vaudeville as Little Lottie Wright.

## ATTENTION, CONCESSIONAIRES!

We Save You Money and Ship Orders Same Day They Are Received

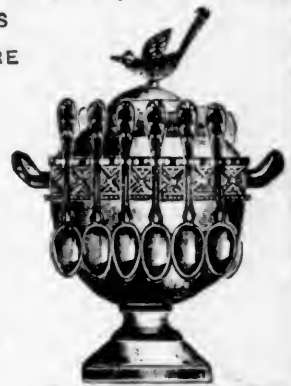
WATCHES  
CLOCKS  
JEWELRY  
BEADED BAGS  
FIELD GLASSES  
ELECTRIC LAMPS

ELEC. PERCOLATORS  
MANICURE SETS  
ROGERS SILVERWARE  
LEATHER GOODS  
THERMOS JARS  
UMBRELLAS



\$1.05

No. BB239—Radiant Electric Stove. Length, 7 inches; width, 6 1/2 inches; height, 3 inches. Polished nickel top; black enameled base. The handiest, cheapest electrical household appliance ever offered to the trade. Forty-two square inches of grate surface. For toasting or cooking. \$1.05 Each



No. BB56—Rogers Silver-Plated Sugar Bowls. Complete with 12 Rogers Nickel Silver Spoons. Price \$2.20. Same as above, without Spoons. Per Doz. 18.00. Wm. Rogers 26-Piece Nickel Silver Sets, with genuine Rogers Solid Nickel Silver Knives (not steel plated). In bulk, \$2.98 without box. Complete, with hardwood Chest 3.75

OUR PRICES ALWAYS THE LOWEST. Write us before ordering elsewhere. We allow no one to undersell us. We carry a large stock of Watches, Clocks, Jewelry, Silverware, Marfure and Toilet Sets, Leather Goods, Electric Percolators and Toasters, Phonographs, Premium Concessions and Auction Supplies. We ship orders same day received. No delay. Terms: 25% deposit, balance C. O. D.

## JOSEPH HAGN COMPANY "THE HOUSE FOR BETTER SERVICE"

Department B, 223-227 West Madison Street, CHICAGO, ILL.



200% PROFIT

AGENTS STREET MEN FAIR WORKERS

## "BEST-YET" Fruit Jar Opener

EVERY Housewife buys — Sells on Sight

Over \$2.00 an hour, 30 sales in 32 calls in only three hours by inexperienced man.

Absolutely new, \$18.00 Gross, F. O. B. Lemont. One-fourth cash, balance C. O. D. You must see and test out to fully appreciate. Sample, prepaid, 25c. Truly a quick seller and a big money maker.

PAMCO - LEMONT, ILL.

## PADDLE WHEELS BEST YET

Greatest Wheel ever made. Wheels made of one piece three-ply kiln dried lumber. Can not warp. Runs on ball bearings. 30 inches in diameter. Beautifully painted.

- 80-No. Wheel ..... \$12.00
- 90-No. Wheel ..... 13.00
- 120-No. Wheel ..... 14.00
- 180-No. Wheel ..... 15.00
- 12-No. 7-Space Wheel ..... 15.00
- 15-No. 7-Space Wheel ..... 15.50
- 20-No. 7-Space Wheel ..... 16.50
- 30-No. 5-Space Wheel ..... 17.50

Headquarters for Dolls, Candy, Aluminum Ware, Silverware, Pillow Tops, Vases, Novelties, Elk, Squirrels, Wheels and Games. Send for catalogue.

## SLACK MFG. CO. CHICAGO, ILL.

128 W. Lake St., CHICAGO, ILL.

## The Great American Toy Dirigible Balloon

Inflate and performs like the big one. A real knock-over. Sold over FIVE HUNDRED GROSS in Chicago. A big clean-up. Get busy and send for a sample order today. Per Dozen, 85c. Per Gross \$9.50. Sample and Catalog, prepaid, 25c. 25% cash with order, balance C. O. D.

M. K. BRODY, 1118-1120 S. Halsted St., Chicago

## Rip Winklis & M. L. Mathews Expo. Shows

WILL BOOK Merry-Go-Round on wire, 75-25. Will pay one-half transportation to job. Will be out all winter in North Carolina, Alabama and Louisiana. WILL BOOK 5-in-1 or any good first Show, 75-25. WANT 6-piece Colored Band and Performers for Plant Show Jan's Ridley, wire. Or will furnish complete outfit for organized Plant Show, 60-10. WILL BOOK Cook House. All first-class concessions open. Will show four weeks around Williamson, W. Va., coal fields. Fair Secretaries in North Carolina, South Carolina and Alabama, write. All wires to WINKLIS & MATHEWS SHOWS, Weston, W. Va., Sept. 17-22.

## FOR SALE

German Police Dog, full blooded, one year old. Is a beauty and can be taught to do many tricks. Does same at present. Just the dog for show people. A great liver of children. Reason for selling is that I have no place to keep him. Price very reasonable. Write for full particulars. YOUNG E. KENNARD, Box 290, Olive Hill, Kentucky.

Send your correspondence to advertisers by mentioning The Billboard.

We Are Sole Agents for

# PENDLETON AND CAYUSE INDIAN BLANKETS AND SHAWLS

To get the BEST results with Blankets use the BEST We carry a large stock. All orders shipped same day received

When ordering Pendletons order from Chicago Office

## CAYUSE INDIAN BLANKET CO.

S. W. GLOVER, Manager 300 PALMER HOUSE, CHICAGO

Branch Office, 219 Putnam Bldg., 1493 Broadway, New York City

# ICE CREAM SANDWICH WAFERS



FOR THE CONCESSIONAIRE. "CREMO" WAFERS at Parks, Cermises, Carnivals, Fairs, etc. SOLE TO \$1.00 PROFIT ON EACH BRICK. You can make from 15 to 20 Sandwiches from one brick of Ice Cream at a total cost of 40c. THESE WAFERS CAN BE USED WITH THE SANISCO SANDWICH MACHINE. Price, \$2.00 per box; 12 boxes in case. Write us your order. We don't ship C. O. D. Send money order for \$24.00 for a case, or \$12.00 half case, to THE CONSOLIDATED WAFER CO., 2622 Shields Ave., Business CHICAGO Mid-City Trust and Savings Bank of Chicago will guarantee all Money Orders sent by mail. Money cheerfully refunded if not satisfactory. EASTERN FACTORY: 515 Kent Avenue, Brooklyn, New York.

# AIR CALLIOPE

HAND OR AUTOMATIC PLAYED. PLAYS LOUD OR SOFT FOR INSIDE OR OUTSIDE USE. BETTER THAN A BAND. TANGLEY CO. MUFATINE IOWA

## TALCO KETTLE CORN POPPER



Two new models—the surest and cheapest year-round "meal tickets" you can buy. Sturdy steel plate bodies, finished in flashy hard baked red enamel, best workmanship and handy design. Finely built, heavy aluminum popping kettles that produce 10 boxes of fluff "popped in flavor" corn in 12 minutes. Best pressure cooking tank and burner. Satisfaction guaranteed or money refunded. Order from this advertisement or write for circulars. No. 1 \$97.50 No. 5 \$57.50 TALBOT MFG. CO.-ST. LOUIS, MO.

# THE FLYER

(Trade-Mark and Patent Applied For.)

**It Tops the Midway!**

Everybody likes to fly—everybody likes to ride "The Flyer." It's the repeater of repeaters; they come again and again. Popular everywhere introduced. Has to be seen to be appreciated. Every Park and Carnival should have one.

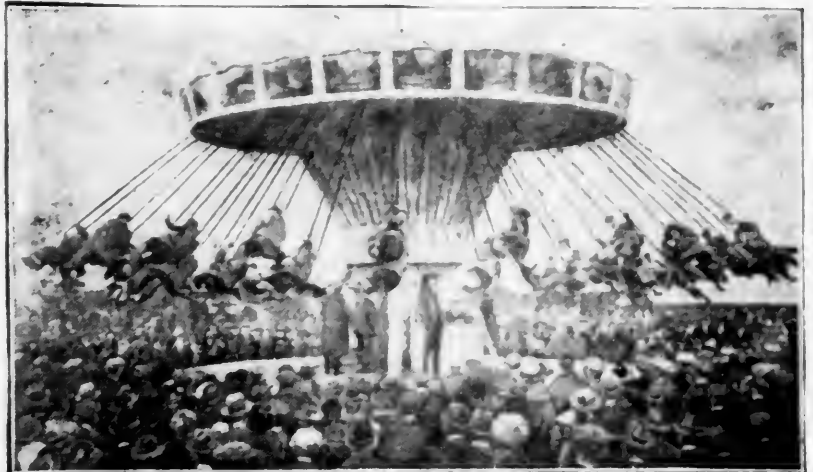
Get your orders in now for next season's delivery. Two trucks will take it all. Supply limited, so first come first served. Be sure to get yours. For particulars write

**E. HOPPE**

727 MONROE AVENUE,

ELIZABETH, N. J.

THE FASTEST AND FLASHIEST PORTABLE RIDE IN THE WORLD.



## Concessionaires! ESMOND BLANKETS

STILL GOING STRONG  
INDIAN DESIGN, Size 64 x 78, \$2.85  
The Biggest Hit of the Season  
FAMOUS 2-IN-1 CHECK DESIGN  
No. 2520, Size 66 x 80, \$3.50

Net P. O. B. Prov. 25% deposit with order for six Blankets or more, balance C. O. D. On less than six remit in full with order.

**JOHN E. FOLEY & CO.,**  
29 Broad Street, PROVIDENCE, R. I.

## UP TO EXPECTATIONS

Rubin & Cherry Shows Have  
Excellent Start at West  
Tennessee Fair

Jackson, Tenn., Sept. 12.—Friday, in Indianapolis, turned out to be a good day for the Rubin & Cherry Show, despite the fact that the rain, which had made its appearance every day during the State Fair, started in the early morning, but at last the clouds disappeared, the sun came out, crowds swarmed all over the fair grounds and the shows had a wonderful day.

There was plenty of evidence that the Rubin & Cherry Shows made good at the Indiana State Fair. Down town—in hotels, cigar stores, ice cream parlors, a general conversation was regarding the wonderful midway at the fair, and the three Indianapolis newspapers were extremely liberal in their praise.

Leaving Indianapolis early Saturday morning, the run of over four hundred miles to Jackson was ended early Sunday, and by Monday morning all was in readiness for the visitors who swarmed thru the gates of the West Tennessee Fair, and business so far has been fully up to expectations.

Tuesday was Children's Day, and thousands of families packed the midway and thoroughly enjoyed the amusement feast offered.

Last week another marriage took place among the "Rubin 500". Virginia Brown and Al. Mercy, both of Etta Louise Blake's sumba company, were made man and wife, and the happy couple were the recipients of many felicitations.

Charley Willard exhibited his "Shrunken Head" before the Crook Sanatorium, where Dr. C. P. Waller, State X-ray specialist, took pictures to determine the strange method used by the head-bunters of the cannibalistic tribes of the interior of Peru in shrinking the human head from normal to that of a very small monkey. The story of this private examination of the "head" was sent all over the country. The Commercial Appeal of Memphis carrying it with the Rubin & Cherry name attached. Next week the Aristocrat will play Bessemer, Ala.

WILLIAM J. HILLIAR (Publicity Director).

## JACK WRIGHT A CALLER

Among recent visitors to Cincinnati and callers at The Billboard was J. D. Wright, Jr., the prominently known agent and special event promoter-stager.

Mr. Wright, who has not been attached to any outdoor amusement organization the past couple of years, confining his work to celebrations, etc., reported that his season has been highly successful. For several months the headquarters of Jack and Mrs. Wright, the latter an energetic special promotion worker, has been in Indianapolis, where their activities have been associated with a number of affairs in cities of the Central States. They have several indoor events arranged for winter production. J. D. Wright, Sr., who is known to hundreds of show people, is now retired from railroad service (engineer) and having almost fully recovered from an accident of a couple of years ago has been vacationing with Mrs. Wright (Jack's mother) the past few months, visiting various shows in Canada and the States.

## MRS. CON T. KENNEDY'S SISTER MARRIED

During the recent engagement of the Con T. Kennedy Shows at Milwaukee, Wis., Mrs. Kennedy was apprised by wire of the marriage of her sister, Grace, to E. P. Reed, of Madison, O., and that the parties were on their way West for a honeymoon trip thru Colorado. Making hurried preparations, Mrs. Kennedy met the party at Chicago, where they were the guests at the home of Mr. and Mrs. J. M. Barnes at an informal breakfast, covers being laid for twenty. After a few days at the Windy City the party joined the show at Lincoln, where as the sister of Mrs. Kennedy the bride was well known to the caravan and received a hearty, if not hilarious, welcome, especially an impromptu concert by the Kennedy band on the evening of their arrival. After spending a few days at the fair the party left on an extended tour of the West, the gift of Mr. and Mrs. Kennedy. When last heard from the newlyweds were headed for Manitou Springs and the Garden of the Gods.

## SUDDEN SERVICE

in our shipping of

## Esmond Indian Blankets

Attractive patterns, individually packed, size 64 x 78, 60 to case, assorted

**Only \$2.85 Each**

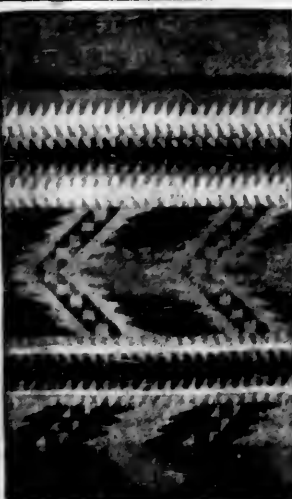
Prepare for the fairs and carnivals

Esmond 2-in-1 Blankets, 66 x 80, \$3.50  
Esmond 2-in-1 Blankets, 70 x 80, \$3.75

LOWEST PRICES IN AMERICA

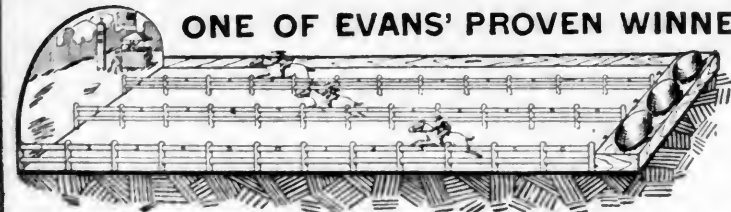
ORDER TODAY. SHIP SAME DAY

ST. PAUL DRY GOODS CO.  
355 Jackson St., St. Paul, Minn.



## EVANS' 3-HORSE RACER

ONE OF EVANS' PROVEN WINNERS



One of the Cleanest and Fastest Science and Skill Games. Write for Description and Price.  
FLOOR LAMPS, Assorted Polychrome Finish, Assorted Colors and Designs Silk Shades, with Tassels. GREAT FLASH. In Quantities, \$8.50 Each Sample, \$9.00 Each  
Beacon Blankets, Aluminum Ware, Lamps, Electric Perculators, Thermos Jars, Silverware, Dolls, Etc., Etc. Big Stock. Immediate Shipment. GIVE-AWAY CANDY, \$11.00 PER 1,000.  
Send for our 96-page Catalog of new and money-making ideas. It's free.  
H. C. EVANS & CO., 1528 W. Adams St., CHICAGO, ILL.

## CONCESSIONS OF ALL KINDS

WANTED FOR

## Louisa, Ky., Fair

September 25th to 29th.

No exclusive. Wayne, September 20th to 22nd.

A. E. KENNEDY.

## CORN GAME

GET THE ORIGINAL GAME. ACCEPT NO SUBSTITUTES  
BINGO Games Complete. Two-Color Cards, Numbered Wooden Blocks and Full Instructions. Size, 8x10.

THIRTY-FIVE-PLAYER LAYOUTS \$5.00 SEVENTY-PLAYER LAYOUTS \$10.00  
One-half deposit or cash in full with order.

CHICAGO DISTRIBUTING CO., 35 So. Dearborn, CHICAGO, Tel. Dearborn 8594



## SLOT MACHINES

Very best profits obtainable through Bell Machines, Devco's, Jackpots, Pin Machines and Target Practices. ALSO SALESBORDS AND ASSORTMENTS OF UP-TO-DATE PREMIUMS. Big profits. We offer good prices for used Bell Machines. Our new catalogue to salesboard operators, premium and machine users. Get busy now. Write

**Banner Specialty Co.**  
606 Arch St., Philadelphia, Pa.

## FREE FREE FREE

Our Catalogue for Perfume Store Men, Agents, Canvassers.  
OUR SPECIAL OFFERS:  
Our Big Toilet Sets. Have Talcum Can, Face Powder, Big Bottle Perfume, Big Bottle Shampoo and 2 Bars Soap. Doz \$5.00  
Big 6oz. Bottle Dozen 2.00  
Fan De Cologne. Big, 6 in. High, Gold Sprinkle Top. Doz. 3.00  
Give-Away Mail Perfume. Gross 1.75  
Large Sachet Packets. Gross 2.15  
Medium Sachet Packets. Gross 1.75  
Big 1oz. Glass Stamped, Gold Labeled Hiltan-Cord Tied. Doz. 1.25  
Our Special Bright Pink Lady Love Face Powder. Dozen .75  
Big 6 ounce Coconut Shampoo Bottle, \$1.00  
Big Jar Cold Cream, \$1.00  
Big Jar Vanishing Cream, \$1.00  
Whilo Pearl Tooth Paste, \$1.00  
2 1/2 Dozen Box Sachet, 50c Box  
Catalog free. Sachet Samples, 10c.  
NATIONAL SOAP & PERFUME CO., 20 East Lake Street, Chicago, Ill.

## FAIRFIELD, IOWA, WANTS FOR ROUND-UP, RODEO and FALL CELEBRATION

SEPTEMBER 25, 26, 27.  
Possessions of all kinds, Shows or Carnival. Pay Attractions, contest rides, etc. IN PLACE anything suitable for this event. Write E. H. HILLIAR, Supr. Round-Up Privileges and Shows, Fairfield, Iowa.

Tell them you saw their ad in The Billboard.

When Writing to Advertisers Mention The Billboard.



**Takes in . . . . . \$75.00**  
**Pays Out in Trade . . . \$22.00**  
**\$53.00**  
**Cost of Board to Dealer \$17.50**  
**Profit in Trade . . . . \$ 7.50**  
**\$43.00**

**Our Price is \$10.50**  
 \$10.00 in lots of 12  
 9.75 in lots of 50  
 9.25 in lots of 100

A 25% Deposit with each order.

**STANDARD SALES COMPANY, 404 Manhattan Bldg. DULUTH, MINN.**

**"BETTER CANDY FOR LESS MONEY"**  
**WE PAY THE EXPRESS**  
 CANDY DIRECT FROM THE FACTORY TO YOU. NO JOBBERS' PROFIT.

Due to our increased volume of business, which reduces our costs accordingly, we wish to announce that on and after June 25 we will pay express charges east of the Rockies on all shipments of \$35.00 or over (with the exception of "Love Lass", the giveaway supreme).

**LOOK AT THESE PRICES!** All Fancy Packages Packed with delicious Hard and Soft Center Chocolates.

No. 1 Package, 9 1/2 x 5, Embossed, Doz. \$2.40	No. 16 One-Pound Package, Dozen \$3.00
No. 2 Package, 11x7, Embossed, Doz. 3.80	No. 17 Package (Looks like a Pound), Doz. 1.80
No. 3 Package, 9 1/2 x 5, Leader, Doz. 2.25	No. 18 Package (A Big Flash), Dozen 1.80
No. 10 Package, 8 1/2 x 4 1/2, Am. Beauty, Doz. 1.70	No. 19 Package (Nifty), Dozen 1.20
No. 12 Masterpiece, Brand New, 14x8, Doz. 6.50	No. 20 Summertime Box, Dozen 85

**"LOVE LASS, THE GIVEAWAY SUPREME" \$10.00 PER 1,000 BOXES**  
 RUSH IN THAT TRIAL ORDER AT ONCE.

TERMS—One-third cash with order, balance C. O. D. All orders shipped same day received. 1923 PRICE LIST MAILED ON REQUEST.

**BANNER CANDY CO., 117-119 N. Desplaines St., Chicago, Ill.**

**69¢ Each**

**ALL ARE BIG PIECES ALL PANEL!**

5 Each of Following for \$37.95

- 5-qt. Tea Kettles—8-qt. Preservo Kettles—8-qt. Preservo Kettles—2-qt. Double Boilers—8-cup Percolators—Deep Round Roasters, 10 1/2 in.—3-qt. Lipped Sauce Pans—4-qt. Lipped Sauce Pans—3-qt. Pitcher, Sauce Pan Set 13 pans in set, Fry Pan.

Finest, Flashiest, Snaggiest Aluminum Deal.

**"LUCKY'LEVEN"**

11 DIFFERENT ITEMS 55 BIG PIECES IN EACH CASE.  
 Deposit required \$8.00, balance C. O. D. \$29.95. We ship inside of 12 hours.

**THE ALUMINUM FACTORIES, 234 S. Wells Street, CHICAGO**

**CONCESSIONAIRES, ATTENTION**

We can save you money on

SILVERWARE	BLANKETS	THERMO JARS
CLOCKS	DOLLS	ALUMINUM WARE
UMBRELLAS	CANDY	BEADED BAGS
OVERNIGHT CASES	ELEC. LAMPS	MANICURE SETS
VANITY CASES	ELEC. PERCOLATORS	WHEELS
FLOOR LAMPS	SHEBA DOLLS	CHARTS

Write for Catalogue. Orders shipped same day as received

**E. A. HOCK CO., 171-177 No. Wells St., CHICAGO**

**ATTENTION, CONCESSIONAIRES!** WE SAVE YOU MONEY AND SHIP ORDERS SAME DAY THEY ARE RECEIVED.

ALUMINUM WARE	DOLLS	OVERNIGHT CASES	UMBRELLAS
BLANKETS	ELECTRIC LAMPS	SILVERWARE	VANITY CASES
BEADED BAGS	ELECTRIC PERCOLATORS	SHEBA DOLLS	WHEELS
CLOCKS	FLOOR LAMPS	THERMO JARS	WHEEL CHARTS
CANDY	MANICURE SETS		

**ZEBBIE FISHER CO., 60 East Lake Street, CHICAGO, ILL.**

**"CHUCK" WHEEL CLOSED, BUT—**

New York, Sept. 13.—The seventh annual and perhaps the greatest carnival ever held in Keansburg, N. J. which closed September 8, was not without its quota of grief when it came to games of chance. The sensation of the carnival, after all was said and done, was the big wheel which was set up by the carnival association at the foot of Carr avenue, between the Whip and the bandstand. It was a monster affair of gilt, silver and glass, set upon a stately trailer, drawn by a man and faced with a crowd of spectators.

The combinations comprised all the sets included in the game of "African golf" and the players were served at a board around the enclosure and marked with numbers. The wheel was placed in position on September 7 and a sign stating that the proceeds were for the benefit of the firemen's day and the firemen's day committee was displayed. An alarm of fire on Friday night caused the suspension of the play for only a brief interval. There was no fire.

Saturday night, however, it is alleged that the State authorities interfered and for three-quarters of an hour not only was the big wheel down but every wheel on the beachway and on Carr avenue was closed and dark.

The law department of the State, in response to an unknown complaint, sent a squad of detectives to the grounds. It was about nine o'clock when a trio of them was noticed in the crowd, a little distance from the big wheel and watching the play. The managers became a little uneasy and their concern became communicated to the crowd. Wisps of trouble ran like wildfire along the beachway and suddenly every wheel "doused" its lights. Up went the shutters and the crowded concourse that had a moment before been brilliant was now in semi-darkness. The three big men descended upon the big wheel, showed their badges and ordered it down.

It was taken down and there was a wordy and wrathful powwow in the manager's office between the carnival managers and the limbs of the law. The latter went away, at length, without having withdrawn their ukase against the big wheel, but after they had autographed Red Bank, on their way back to Trenton, the "go-ahead" word was flashed along and all wheels, including the big one, reopened.

As we last saw it, it was doing a fine business, much to the delight of the carnival management.

**DeKREKO BROS.' SHOWS**

Antigo, Wis., Sept. 11.—DeKreko Bros.' Shows are this week playing the fair here and prospects are bright. Next week, Oshkosh, Wis. The Marshfield (Wis.) State Fair, during the week ending September 8, was, all in all, the best date for the shows this season so far, despite rain on Thursday afternoon, which lowered the patronage. All the paraphernalia was on the fair grounds early on Sunday forenoon and all was in readiness for the Labor Day crowds, which were immense both day and night—until about midnight. Secretary Williams, of the fair association, was untiring in his efforts to make the fair a success and he showed his desire that the shows be given opportunity to play to all the visitors.

A committee of the ladies on the show, headed by Mesdames Mottie, Kelso, DeKreko, Elenz and Beale, was at the depot to meet Mrs. A. G. Bentley and her young son on their arrival back on the show. The ladies had made all necessary arrangements in advance for a grand reception to young Bentley, having secured a new baby buggy, crib and a "house" and "one" other articles. Autos were awaiting and the mother and son were rushed to their stateroom, where all the ladies took turns mothering the youngster—a healthy one of nine and a half pounds. For the past three fairs Ben Mottie's cookhouse has been graded "100" by different inspectors from the State Health Department—not so bad for a traveling cookhouse. Jean DeKreko has been making almost weekly trips to Chicago.

JAMES K. NEWSUM (for the Show).

**O'BRIENS HAVING A GOOD PROMOTIONS SEASON**

O'Brien Brothers, extensive special promotion producers, under the management of W. J. O'Brien, are having a very successful season, according to reports reaching The Billboard. A series of events in connection with the Minnesota State Fair, at Minneapolis, created marked interest, especially the "Miss Minneapolis" contest, photos of the contestants being neatly displayed in the Minneapolis fairs, and the baby show, events in which were also represented in cuts in the newspapers. They also had practically the same promotions at the West Virginia State Fair, and their dates for the fall include numerous other prominent events, North and South.

**COOK HOUSES COMPLETE HAMBURGER TRUNKS**

The best of everything at lowest prices. Ask any road man. A great variety of goods built expressly for the Road Cook House and Resort Restaurant. Special Stoves and Cookers, Hamburger Trunks, Grills and Batches, Tents, Jumbo Burners, Tanks and Pumps, Griddles, Steam Tables, Warmers, Sausage and Tamales Kettles, Coffee Urns, Lights, etc., etc.

Prices: \$25.00, \$30.00, \$35.00, \$40.00, \$45.00, \$50.00, \$55.00, \$60.00, \$65.00, \$70.00, \$75.00, \$80.00, \$85.00, \$90.00, \$95.00, \$100.00.

Terms: Cash, or one-third deposit with order. For complete catalogues and prices write the TALBOT MFG. CO., 1213-17 Chestnut, St. Louis, Mo.

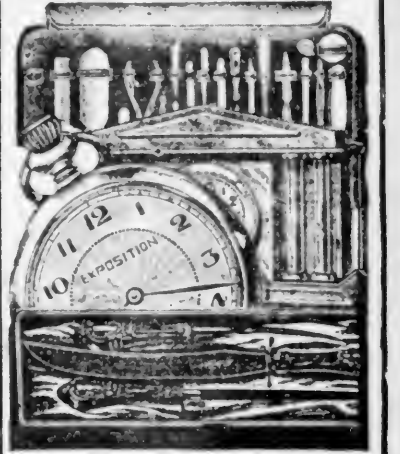
**BALLOONS, 70 Heavy Gas, \$2.50 Gross**

GUARANTEED Samples on request. Akron, O.

**AKRON BALLOON CO., Akron, O.**

**SLDT MACHINES FOR SALE**  
 Low prices on all kinds of Sldt Machines. Packing cases with hinge doors with each machine.  
**WEISS NOVELTY CO., Memphis, Tenn.**

**OUR PRICES ALWAYS THE LOWEST**



- 1602B—21-Piece Manicure Set, Each \$0.85
- 1603B—White Grained Ivory, Full Size White House Clocks, Each 1.75
- 1605B—Gold Plated Exposition Watches, \$1.75 Retail, Our Price, 1.48
- Alarm Clock, Each 0.85
- 1604B—Silver-Plated 3-Pc. Carving Sets, 16 Piece Ivory, Set 1.15
- Combination Glass Cutting Jack Knives, Doz. 1.50
- American Made, Fancy Handle Hollow-Ground Razors, Doz. 3.35



- 800B—Radio Diamonds, Platinoed Rings, Brilliant Setting, assorted two and three stones, Per Gross, \$7.50
- No. 801B—Solitary White Stone Brilliant, Platinoed Finish, Dozen, 0.95
- No. 802B—Electro Diamond Brilliant Gold-Plated Scarf Pins, Per Gr. 3.50



- No. 01B—Gold Shell Ring, Set with Blue Gem, \$5.00 value, Our Price, \$1.25



- No. 02B—Gold Shell Ring, Set with Blue Gem, \$5.00 value, Dozen \$0.95



- No. 881/2B—Silver or Platinoed Finish Large White Solitary Brilliant, Dozen \$0.95



- No. 1331B—Gold-Plated Basket Setting, Set with Ruby, also Brillants, Dozen \$0.95

**JOSEPH HAGN CO. THE HOUSE FOR BETTER SERVICE.**  
 Dept. B, 223-227 W. Madison St., Chicago, Ill.

When Writing to Advertisers Mention The Billboard.

# Puritan

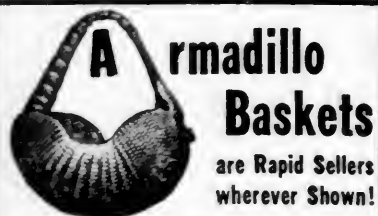
CINCINNATI

## Chocolates

A TRIAL ORDER WILL BE MORE CONVINCING THAN THE MOST EXTRAVAGANT PRAISE.

Write for Catalogue.

The Puritan Chocolate Co., Cincinnati, O.



## Armadillo Baskets

are Rapid Sellers wherever Shown!

We are the originators of **ARMADILLO BASKETS**

made from the shells of these little animals, highly polished and lined with silk, making ideal work baskets.

Let us tell you more about them.

**APELT ARMADILLO CO., Comfort, Tex.**

## \$125 Made in One Day



For over ten years this has been an honest S. Bower headline—more than doubled many, many times. Buddha talks to people about themselves—a sure seller till human nature changes. A fast dine seller, costing less than a cent. A joy when business is good; a life saver when bladders bloom. Fortune and non-fortune papers—many kids in many languages.

For full info. on Buddha, Future Photos and Horoscopes, send 4c stamps to

**S. BOWER**

Bower Bldg., 430 W. 18th Street, New York.



**HAIR DOLLS**—13 inches high, movable arms. Per 100. With Dresses \$25.00  
**CALIFORNIA CURL DOLLS** (Come in 4 colors of hair) 35.00  
**LAMP DOLLS**—With Ostrich Plume Headdresses. 60.00  
 Plain 85.00  
 We pack our dolls 40 and 50 to a barrel. Six different shades of hair.  
**HAVE FULL LINE OF STATUARY, PIGS, DOGS, ETC.**  
 We ship same day order is received. One-third deposit, balance C. O. D.  
**L. B. P. & COMPANY,**  
 1431 Walnut Street, KANSAS CITY, MO.

## SALESBOARDS

OPERATORS AND USERS

### SAVE 25 PER CENT

on your assortment. Send for catalog.

**PURITAN SALES CO., Fort Wayne, Ind.**



**FUTURE PHOTOS—New HOROSCOPES**  
 Magic Wand and Buddha Papers  
 Send four cents for samples.  
**JOS. LEDOUX,**  
 169 Wilson Ave., Brooklyn, N. Y.

## CHOCOLATE BARS

For Premium or Concessions. Send 10c for samples and prices. **HELMET CHOCOLATE CO., Cin'ti, O.**

The word "Billboard" in your letters to advertisers is a boost for us.

# CARNIVAL CARAVANS

Conducted by ALI BABA.

Watch your step you "steppers"—especially down South this fall.

Some of the shows will close early, while others are scheduled to "keep going".

What's in a good reputation? Yes, it doesn't matter much with some people.

Owners and managers are fast realizing that that "SOMETHING" is absolutely necessary.

There will be plenty to talk about in Chicago December 3 and 4—the dates of the cabled convention.

Among dignified and distinguished appearing showmen of the old school (who fear not to wear sideburns) is Albert J. Linck, special agent of the Sheesley Shows.

Don't see much any more about managers "owning airplanes"—possibly some of it was too airy-plane.

Just caused a decided drop in the usual attendance and naturally the receipts.

Report had it that Sam Stricklin had framed several concessions to play fair dates in Ohio and Pennsylvania.

When a show has rotten business and announces "wonderful receipts" what is it? Is it news?

Several shows have already sent in their winter quarters locations. As soon as available let's have this information to be compiled into a list.

can't see in the light—even if directed by convincing circumstances.

Prettily painted cars are mighty fine. But the appearance and quality of the attractions on the lot make a bigger hit with the amusement seekers—they pay to be entertained, not to look at the train.

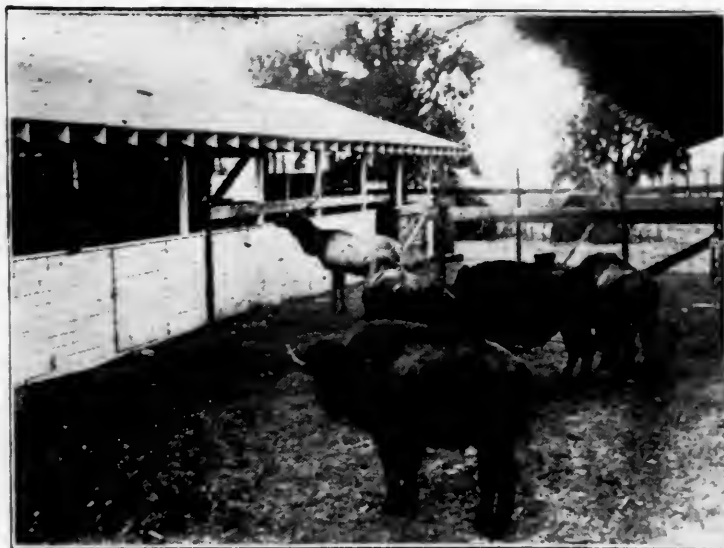
In answer to an inquiry as to where his show would winter, Manager A. M. Nasser, of the Metropolitan Shows, said: "Man, don't talk about 'closing' yet—we just got started going good."

A nation-wide protective proposition is necessary. Something that will function not only to "clean up" but fight for the rights of outdoor showmen in many opposition issues on hand—which have been increasing yearly.

A lighted cigaret butt carelessly dropped into some canvas nearby caused a conflagration on the Jones midway at Toronto. Local firemen put out the blaze before it spread. Loss estimated at about \$50.

There might be found a word to replace (and be as condensedly descriptive) "carnival", "a carnival", "carnival company", etc. Probably some of the strong supporters of the change can supply the means of "cracking the nut". Let's have the answers.

A change will be noted in the show stories in this issue. Replacing in most instances the mere title of the show as a heading is data on the most important (from a news standpoint) points in the respective "write-ups". This makes toward better news, and show story writers can aid in the value of it.



What is claimed to be the only herd of buffalo with any carnival in America. One of the features with Col. LaMar's I. X. L. Ranch with Rubin & Cherry Shows. Note also large elk.

A short letter from Ed (Doc) Bacon, early last week, announced Ed as in Indianapolis and is ready to get into harness as manager of any kind of a meritorious show.

A. H. Barkley, said to have paid "\$1,000 for a sandwich" in Duluth, is avenged at last! Somebody in Wilmington soaked "Whitney" Josselyn eleven meg for two lobster.

There was an opening left, by a sad occasion of last year, for another big show in the Texas territory this fall. Guy Dodson probably saw the advantage of it.

Doc Hall intoned that he had the Isler Greater Shows contracted up for the season with the exception of a couple of railroad contracts, and he was "on the job" with these details.

Three local men were arrested in Cincinnati, allegedly in connection with "representing intonal revenue officials", collecting \$17 from a concessionaire. Some folks sure do take long chances to finger a few shekels!

Johnny Hurley, the wily little wrestler, who has had the athletic show with the Taggart Shows the past several seasons, has enjoyed a very satisfactory summer's work, reported a Cincinnati visitor last week.

There has been much less exaggeration in the show stories this season, and credit goes to the writers. There are still some who stretch their imagination or enthusiasm, however—as a thinking reader can readily observe.

Tom Mix (who is a miniature of his famous namesake) left his duties on the Sheesley Shows' aerial swings to visit homefolks around Trenton, N. J.

One reason that P. F. Strieder's fairs are up to date is because he visits other fairs and keeps himself informed. Another reason is because he knows how to adapt suggestions to his own use.

L. R. Harris wrote: "Dear Ali—Owls see in the dark!" Possibly L. R. referred to the fact that some would be "wise old owls" sure

by using the outstanding points in their lead paragraphs.

John H. Wearer, Greater Sheesley Shows' special agent is known to have set a hot pace for some competitors in paper wars this season; for, he it said, along with his circus training John is a "paperin' school".

The first American exposition (exhibition of home manufactures and works of art) was held in Cincinnati in 1853. Cincinnati also gets credit for installing the first built-in bathtub (1841) in a private residence and for making the first lithographic poster in 1863.

It is strange that more managers do not aim at establishing their shows particularly strong in their "own" territory—not with the town grafters, "fixers", unscrupulous politicians, hand-me officials, etc., but with the general public (the all-important prestige).

"Captain John" has accomplished some voyaging. During the past two years his show has been once and a half across the continent—Middle West to the Pacific and to the Atlantic Coast States.

Harry Stillwell, magician and illusionist, intoned from Greenville Junction, Me., that he had closed a season of fourteen weeks with the Harry Ingalls Circus-Carnival and was taking a short vacation before opening his indoor season for the winter.

Frank S. Colburn, impersonator of "Uncle Sam" (without makeup—grease paint or false hair), blow into Ciney for a couple of days' stay last week. He was with the Taggart Shows for a part of the season. Said he intends making a tour of the country West, doing his own talks and selling his own songs.

They all look small to him now, says G. Lawrence McDonaid, the Sheesley Shows' master painter, since he visited the Toronto Exhibition, and compared anti-Volsteadian conditions in the Dominion with those in the States.

There have been numerous instances this summer of promoters "featherbed their nests"

## ELI POWER UNIT

YOU NEED NOT EXPERIMENT. We have done that and the result of that experiment is that we have the BEST POSSIBLE engine on the market for your Rides. Write us for information.

**ELI BRIDGE COMPANY,**  
 N. West St., Jacksonville, Ill.



PARK, PORTABLE and "LITTLE BEAUTY" CARROUSELS. Power Unit, 4-Cylinder FORDSON TRACTOR ENGINE, best ever. Service everywhere.

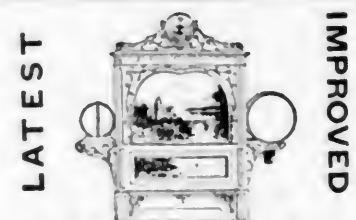
High Strikers. Portable Swings. Write for Catalog.

**ALLAN HERSCHELL CO., Inc.,**  
 NORTH TONAWANDA, N. Y., U. S. A.

## The AEROPLANE CAROUSSELLE



The latest addition and most attractive amusement ride for Parks, Fairs and Carnivals. Portable or stationary, operated by either gasoline or electric motor. Write today and let us tell you all about it. SMITH & SMITH, Springfield, Erie Co., N. Y.



## MILITARY BANDS

ALL SIZES  
 for Skating Rinks and Outdoor Amusements. None better. Write for descriptions and prices. **ARTIZAN FACTORIES, Inc.,**  
 No. Tonawanda, N. Y., U. S. A.



A Slot Machine That Gets the Money. Send for our Illustrated Catalogue of many other machines.  
**GATTER NOV. CO.,**  
 447 Poplar St., Phila., Pa.

## Wanted to Buy FOR CHRISTMAS DELIVERY

Used Merry-Go-Round, Two or Three-Abreast Jumper. Must be cheap for cash. State all in first letter. Address

**CHARLES "RED" ELLMAN,**  
 1218 Kneeland Avenue,  
 Milwaukee, Wis.



## C. W. PARKER OFFERS

- 1—Used Four Track Monkey Speedway, \$500.00 cash.
- 1—Used Eli Wheel No. 5, \$2000.00 cash.
- 1—Rebuilt Standard Model Two Abreast Carry Us All. Priced for Quick Sale.

These rides ready for prompt shipment.

**C. W. PARKER**  
Leavenworth, Kansas



### If You Can Tell it from a GENUINE DIAMOND Send It Back

To prove our blue-white MEXICAN DIAMOND cannot be told from a GENUINE DIAMOND and has same DAZZLING RAINBOW FIRE, we will send a selected 1-carat gem in Ladies' Solitaire Ring (Cat. price \$5.50), for Half Price to introduce, \$2.65, or in Gents' Heavy Tooth Belt or Ring (Cat. price, \$5.50), for \$3.25, our finest 12k Gold-Filled mounting. GUARANTEED 20 YEARS. SEND NO MONEY. Just mail postcard or this ad. State size. We will mail at once. When ring arrives deposit \$2.65 for Ladies' Ring or \$3.25 for Gents', with postmark. If not pleased, return in 2 days for money back less handling charges. Write for Free Catalog. Agents wanted. MEXICAN DIAMOND IMPORTING CO., Dept. MB, Las Cruces, New Mexico. (Exclusive Controllers Mexico, Diamonds.)

### ARMADILLO BASKETS, RATTLESNAKE BELTS

Beautiful Baskets made from the shell of the Armadillo, when lined with silk, making beautiful work or flower baskets for the ladies. Belts in all widths made with rattlesnake skins. Angora, Gostakina tanned for Rugs. Highly polished Horn Novelties. Good sellers for curio stores or concessionaires. Write me for prices and particulars. R. O. POWELL, San Antonio, Tex.

311 West Houston St.,

### Candy Floss Machines

POSITIVELY THE BEST MADE



Write for catalogue and information  
TALBOT MFG. CO., 1213-17 Chestnut, St. Louis, Mo.

### 24 Hour MUSLIN 24 Hour Service SIGNS Service

To Order in Many Colors  
3x12 FT. \$2.50 EACH 3x12 FT.  
SHOW SIGNS OUR SPECIALTY.  
GOLDSMITH SIGNS, INC.,  
7 Flushing Ave., Jamaica, N. Y.

### LITTLE WONDER LIGHTS

Lights for the Parlor, Library and Dining Room. Lights for process, schools, churches, tents, showmen, etc. Park and street lights, and Little Wonder Hand Lamps. Little Wonder patented gasoline lights are BRIGHTER THAN ELECTRICITY, CHEAPER THAN OIL. Thousands in use everywhere. Wonderful dependable safe steady pure white lights for every purpose. We want selling distributors where we are not represented. Write for Little Wonder Catalogue and Prices. LITTLE WONDER MFG. CO., 152 S. 5th St., Toledo, Ohio.

### MIDWAY NOVELTY CO.

Announcing New and Larger Quarters.  
302-04-06 W. 8TH ST.,  
KANSAS CITY, MO.  
OUR NEW 1925 CATALOGUE READY.  
Write for copy. We want to supply you.  
QUICK, PROMPT SERVICE.

### FOR SALE SLOT MACHINES OF ALL KINDS FOR SALE CHEAP.

Address: SIKING MFG. CO., 1931 Freeman Ave., Cincinnati, Ohio.

If you don't find what you want, write us. We will give you dealers' addresses cheerfully and without obligation.

by arranging for winter indoor events while in towns their caravans played. The indoor show field is NOT "new" to outdoor showmen, granting that the opportunities are increasing.

"Constant Reader and Showman" (who wrote from Alexandria, Va.)—The Billboard is not providing Mr. Johnson with "reports" on shows. Neither can it give attention to details contained in anonymous communications, altho the foregoing might be information to yourself and others. (Why not sign your name?)

Secretary Arthur R. Maytum, of the Chattanooga County Fair, Duquoin, N. Y., has made use of a very explanatory "form" letter to inquiring concessionaires for space on his fair grounds—to keep out "undesirables" and "protect you and ourselves," as it stated, according to a sample sent to Ah.

A correspondent writes that Fred Beckman's Shows look extra smart on the lot, but on the train like the remains of Tokio. Few people see them on the train, fewer still are impressed by what they see, and the remainder when they see them on the lot do not connect them with the train—so what's the odds?

O. Lynn Grimm (Kid Curley), welter-weight wrestler, is not tramping this year, instead being employed as salesman for a bakery firm and staging matches in Indianapolis. Says he will be in harness with the caravans next season. "Curley" is the proud father of a baby boy, born in Indianapolis last month, so Ah learned last week.

R. B. (Brownie) Gibbs, former concessionaire, also tab. show manager, was a Cincinnati visitor and Billboard caller one day last week. R. B. has been off the road the past three seasons, being for the most part employed as salesman for a cigar firm in Indianapolis. While in Cincy he called on several old friends of the show lots.

Quite often mentions appear in "Caravans" on request, allowing for contradictions. Doubtless the readers have noted instances of this nature wherein the facts on both sides have come to light—probably only to be gained thru this method—it settles pro-and-con rumors. There was one in particular very recently—but possibly many did not "get it".

Joseph Herbert passed thru Cincinnati last Wednesday. Phoned "Billybor" from a railroad station that he was en route from Huntington, Ind., to visit Morris Miller in the South. May join out with the Miller Bros.' Shows for the winter. This season Joe "passed up" his minstrel show and had the dining car with the K. G. Barkoot Shows.

Ray Marsh Bryden is again stepping into the limelight of showdom in Indiana. While in Cincinnati last week Ray detailed his plans for a big old-fashioned museum (Marsh's Modern Museum) in the heart of the business district of Indianapolis. This will be the first out-standing affair of its kind in that particular section of the country for many years.

Harry Burton advised that he had closed his season as general agent with the Mimic World Shows and was piloting Francois, hypnotist, and his company of seven people, including Bartel, the "human ostrich." Said the show was doing a fine business, and will play a few dates in Iowa and Illinois, then work southward, thru Oklahoma and Texas.

Wm. (Billy) Gear infoed that his celebration event at Hickman, Ky., week of September 25, was coming along in fine shape, he having booked the J. B. O'Brien Stock Company, G. C. Brooks, with a show and the entire Dixie-Land Shows, with two rides, seven shows and about twenty-five concessions; also about sixteen independent concessions.

Musical Peggy Korter and her husband, H. J. Korter, were recent visitors to The Billboard while passing thru Cincinnati en route to Nashville, Tenn. Reported having a good summer season with the Con. T. Kennedy Shows, with which they have been connected the past two years, formerly with C. A. Wortham Shows during three seasons.

John M. Sheesley is known to believe in the cleanup thoroly and materially—and favorable comment on the spick-and-span appearance of his bright show train is a feature of the Sheesley Shows' engagements everywhere.

The Lew Dufour Exposition Shows received some excellent showing in newspapers in Maine. The Lewiston Daily Sun carried a very praiseworthy article in its morning edition of September 4, commenting on the shows while exhibiting there at the fair. Col. John L. Fehr, the shows' agent, was also complimented in the article, as was, especially, Lew Dufour, as among the youngest of show owners.

It seemed a sort of mutual "acknowledgment and consolation" gabfest in front of one of the stands between St. Perkins and "Ponnies" Efron the Friday night of the last week of the Cincy Festival. "Ponnies": "How are you folks doing?" St.: "Like yourselves—pretty good." "Ponnies": "Casually directing his gaze to the fronts: "Gee, they're going into the shows like sheep!"

Lon Hackenstoe was up to his old capers at the Cincy Festival—getting big patronage at his well-known "Mary Allison" platform show. He had three steps and ticket boxes (but minus his customary loud banner front). Lon's lecturer, Marion Tyson, seemed to sink her talks into the "understanding" of the patronage, and Tommy Burns, of Cincinnati, was in the limelight as ticket seller and grinder.

Among road folks having a good engagement at the Penn Yan (N. Y.) Fair was Fred X. Williams, concessionaire. Rumor has it Fred X. was sufficiently "remunerated" to purchase himself a large sport model car, aboard which he expects to make the Southern fairs. Williams was a visitor to the Elstary Shows at Buffalo recently and while there "stood up" at the wedding of Mr. and Mrs. John Hanniford.

Several outdoor show agents, altho their names have not been conspicuously connected with the advertising, have individually had big seasons in the promotion and direction of celebration events. They let the townspeople and

(Continued on page 98)

## DOLLS "LIGHT AND NO BREAKAGE," NEW COMPOSITION SO DIFFERENT.



- Our No. 10. MISS K-CEE LAMP DOLL. 20 inches high. Curly hair dresses, with new style collapsible Lamp Shades, 12 in. wide, Wire Shade and Tinsel Bloomer Dress, A Real Fashion. Complete as above. 85c Each.
- No. 11. APACHE NIGHT LAMP DOLL. 16 inches high. Long hair curls. Electric illuminated eyes. Cap, Shade and Tinsel Bloomer Dress to match. A cute. Complete, as above. 77½c Each.
- No. 12. FLAPPER HAT DOLL. 15 inches high. Long hair curls, with 36-in. Tinsel Hoop Hat and Bloomer Dress. This is a knock-out. Complete. 45c Each.

"If in doubt, send \$3.00 for all samples." BROADWAY DOLL & STAT. MFRS., 510 Broadway, Kansas City, Mo., Phone Harr. 2210

## BULL DOGS

Hand Painted

- Each.
- 17 In. High.. \$1.00
- 10 In. High.. .35
- 14 In. Pigs... 40

No. 2—Ostrich Plume Lamp Dolls, complete, 85c Ea.  
No. 3—Ostrich Plume Hair Dolls, complete, 50c Ea.

### SPECIAL OFFER

15-in. Miss K-Cee Curly Hair Dolls, complete, with 36-Inch Tinsel Hoop Dress.

\$37.50 Per 100

Each doll wrapped and packed separately. "Fifty to the Barrel."

Terms: Only one-third deposit required.

## Order Now at these Low Prices



**Peerless CORN POPPER**

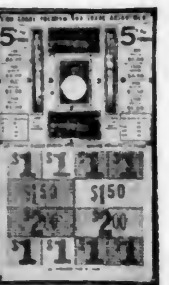
Look what's happened! New reduced prices on Peerless Corn Poppers. Steadily growing demand and increased factory output have made this possible. All models quoted are our latest improved designs. Save from \$25.00 to \$51.00.

- MODEL A.....was \$200.00, Now \$159.00
- All-purpose model—mounted on wheels.
- MODEL B.....was \$250.00, Now \$199.00
- With Glass top—illustrated.
- MODEL C.....was \$135.00, Now \$109.00
- Concession, road and show machine.

(Prices F. O. B. Des Moines.) Peerless stands first in speed, capacity and is an unbeatable money maker on concessions or permanent locations. You've wanted one. Get it and start now to make the money it will earn you.

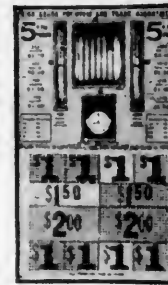
Send your order with draft today. Descriptive circular on request. Terms to responsible buyers. NATIONAL SALES COMPANY, Des Moines, Iowa, Dept. B Pittsburgh, Pa., 6022 Centre Ave., 712 Mulberry.

## SALESBOARD JOBBERS AND OPERATORS!



If you are a Live Wire and looking for something entirely New and Different in the way of Salesboard assortments, it will certainly pay you to send for our new Catalogue No. 30 of Premium and Trade assortments, together with quantity Price List. Our Salesboard Deals have proven a huge success and are now going over bigger than ever.

**GELLMAN BROS.**  
Originators, Designers, Manufacturers  
118 No. Fourth St., Minneapolis, Minn.



## SOUVENIRS

- Per Doz
- 4-in. Birch Bark Canoes... \$ .35
- 6-in. Birch Bark Canoes... \$0.80
- 5-in. Birch Bark Canoes... 1.20

- Per Doz
- 10-in. Paddles..... \$0.50
- 22-in. Fancy Paddles..... \$2.75
- 14-in. Paddles..... .84
- 10-in. Cross Paddles..... 2.00
- 14-in. Fancy Paddles..... 1.50
- 12-in. Cross Paddles..... 3.25
- 20-in. Fancy Paddles..... 2.40
- 14-in. Cross Paddles..... 4.00

Send for Catalogue Name of Park or Town buried on free.

**BRADFORD & CO., Inc., St. Joseph, Mich.**

## THE BIGGEST HIT ON THE MARKET AMERICAN EAGLE BUCKLES



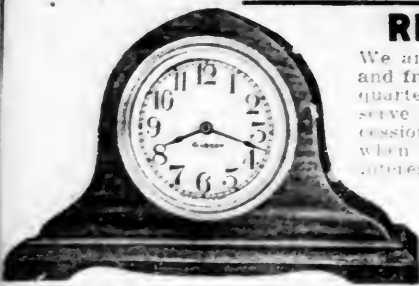
With RUBBER BELTS \$18.50 gross  
SMOOTH AND WALRUS. BLACK, BROWN, GREY. SAMPLE DOZEN, \$2.00.

With LEATHER BELTS \$24.00 gross  
GENUINE LEATHER. COBRA GRAINED. BLACK AND CORDOVAN. SAMPLE DOZEN, \$2.25.

\$15.00 gross—RUBBER BELTS—\$15.00 gross  
With Roll or Ledge Buckles Black, Brown, Grey, Smooth and Walrus. One-third deposit on orders, balance shipped C. O. D. No less than six dozen shipped. Write for catalogue.

Samples, 25c. All Firsts. No Seconds. PITT BELT MFG. CO., 705 Fifth Avenue, PITTSBURGH, PA

TELL THE ADVERTISER IN THE BILLBOARD WHERE YOU GOT HIS ADDRESS.



REMOVAL NOTICE!

We are pleased to inform our customers and friends that we have moved into new quarters, where we are in position to serve you with an excellent line of Concession Merchandise. A personal visit, when you are in this vicinity, will prove interesting and profitable to you. Or write us.

I. CHARAK CO.,

104 Hanover Street, BOSTON, MASS. Up one flight.

CARNIVAL CARAVANS

(Continued from page 97)

committees "do it" instead of figure-heading as "bringing my show into your town." J. D. Wright, Jr., is one of those. During Jack's recent visit to The Billboard he stated that he was very well, exceedingly well, satisfied with his summer's work.

Quite a lot of publicity was given to an alleged statement of Mayor F. S. Warren of North Tonawanda, N. Y., that he would issue no more permits to carnivals this year, following some requests along that line from "objectors." Several companies have played there this summer at the William street and the New York Central's elevated location this season, and besides it is getting rather cool evenings in that section of the country about this season of the year.

Word from a deputy county official at Herrin, Ill., received late last week, was that Billie Foster, formerly with John T. Wortham, A. S. Clark, T. U. Moss and other showfolks had been cut severely by unknown parties some time Friday night. Further data was that the local police had so far been unable to locate where or how the trouble started, Foster being found in his room by two men with the show (probably the Dixland Shows) playing Herrin at the time. His condition was thought to be serious.

All has been hearing more and more about Beatrice Kyle. There are many experts who have long considered her the greatest of all the women back somersault divers and lately the number has been rapidly growing. Her supremacy among female exhibitional divers is rarely challenged any more. If she is truly the world's greatest she should enjoy the distinction she has earned—and be accorded the title. Who knows of a woman diver who might challenge her for championship honors? Let him speak now or hold his peace hereafter.

It is not considered the better logic to judge by the SURFACE of anything. Sometimes a mechanically almost worthless automobile is made to look real nifty by being pottily pulped. Metaphorically speaking, the same pertains to business issues. The "ground color" should be sought out and the underlying principles analyzed in order to ascertain what "lasting" and consistent qualities are contained beneath the beautiful surface of force. There is at present quite a bit of "painting" (soft-selling) and the covering is much too "green" for beneficial outdoor show pasturage.

Carnivals are not the only tented entertainments to hit tough sedding in some localities—in securing lots, high licenses and whatever else. There is very little fault to be (truly) found with the good old repertoire shows—dramatic, farce-comedy, etc.—but—well, isn't it quite easy to surmise that there's "something rotten in Denmark" to use an old saying? Why not more against carnivals? They're different from a community entertainment figuring of the oppressors. One explanation is that they usually draw masses of country people into town for one day, and the "cover-up" generally patronizes the movie houses and stores.

A letter from Stella Jaeger, injured ball-thrower, now under treatment at the American Theatrical Hospital, Chicago, stated that she had just received the sum of \$50, contributed to her relief by members of the Johnny J. Jones Exposition, in answer to an appeal in her behalf sent to the Jones show by Chet Wheeler, the veteran showman. Miss Jaeger enclosed the original list of the contributors, but the majority of the names (written in lead pencil) are too much blurred to be distinguishable. She concluded her missive as follows: "The showfolks have been wonderful to me in my time of need and I greatly appreciate their kindness."

J. W. (Jimmie) Nugent, known to most "old-heads" of the carnival game-agent, talker, manager—passed thru Cincinnati September 10. He was headed for Portsmouth, O., for about a week's visit with his mother and daughter, Sadie. Mrs. Nugent is vacationing with friends in Memphis, Tenn. Intermittently during the past five years Jimmie has been appearing ahead of Cleve Patten's Comedians. Since July he has been operating, commission, independently, at fairs and exhibitions. While at The Billboard J. W. recalled numerous incidents of the early days of the caravans, as well as many old friends, some of whom have since passed on. He reported having a satisfactory season. Was not fully decided about his activities this winter.

Altho the name of the "hure" in New York was not given, a newspaper clipping sent All by Fred N. Williams stated that a man twenty-two years of age and "employed at a carnival" was haled into city court by the police for "having a gambling table in his possession," following which the article further stated: "It was not in use, nor could the police say it had been used in town. The youth was fined \$75." While this fine may have been justifiable it might remind one of the old story about the man arrested with some sort of a dangerous weapon in his pocket and convicted of numerous assault, the evidence presented being that the man was not known to have killed or nearly-killed any one just previous to his arrest, but that he possessed "the tools to do it with."

September 3 was a gladsome day for Frank LaBarre, with the Brown & Dyer Shows. On that date he had arrived at his "three-scorned-and-famed" was seventy years of age—and his health and activity are still remarkable. Incidentally, for years and years there has been a saying among some of those not in the profession and not in the actual "know" that "carnival athletes don't live long." "Sure, it's ridiculous, from a standpoint of comparison—but you often hear it just the same. LaBarre's age adds to the long list of "ridiculous" such assertions. In his heyday Frank was an acrobat and acrobat and prominently so. He was a member of the famous old LaBarre Family and his experience as a circus artist was with practically all the big "white top" organizations, touring in both this country and abroad. His present occupation is selling tickets at one of the Brown & Dyer riding devices, writ-

GOING BIG! Three Quart Paneled Water Jug

Highly Polished out-ONLY side and Sunray Fin- \$7.20 ish inside Per Dozen



If you want top quality, highly polished utensils—the kind everyone wants to win—

- TRY THESE
No. 10—10-Qt. Dishpan... \$9.75 Dz.
No. 703—3-Qt. Pitcher... 8.00 "
No. 28—10-In. R. Roaster 8.50 "
No. 20—14-In. O. Roaster 13.80 "
No. 66—18-In. O. Roaster 21.60 "
No. 5—5-Qt. Tea Kettle 14.00 "
No. 80—8-Qt. Pail... 9.75 "
No. 252—2-Qt. Dbl. Boiler 9.00 "
No. 808—8-Cup Percolator 10.80 "
No. 118—8-Qt. Pre. Kettle 9.60 "
No. 120—10-Qt. Pre. Kettle 10.80 "
No. 106—6-Qt. Cov. Kettle 10.50 "
No. 123—2 1/2-Qt. Pan. C. Kettle... 6.00 "
No. 1340—4-Qt. Cov. S. Pan 7.65 "
No. 580—3-Qt. F. Collander 7.25 "
No. 850—3-Qt. Mix. Bowl 4.25 "
1/4 Cash—Bal. C. O. D. F. O. B. Fcty.
Write for New Catalog and Price List.

PERFECTION ALUMINUM MFG. CO. LEMONT, ILLINOIS.

Beacon Wigwam Blankets

GOING BIGGER AND BETTER THAN EVER Packed 30 to Case. The most beautiful assortment of colors and patterns in America.



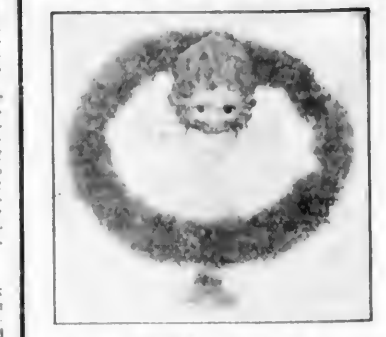
PRICE \$3.75 EACH

All goods shipped same day order is received. 25% deposit required on all C. O. D. shipments.

Send for Our 1923 Catalogue FREE Upon Request.

We carry a complete line and tremendous stock of the following merchandise at all times: BEACON BLANKETS, CRIB BLANKETS, UNBREAKABLE DOLLS, LAMP DOLLS, MOTOR ROBES, ALUMINUM WARE, CANDY, CHINESE AND FRUIT BASKETS, MANICURE SETS, GIVE-AWAY SLUM, ETC. GELLMAN BROS. 118 NO. 4TH ST., MINNEAPOLIS, MINN.

LOOK, NEW PRICES



PLASTER DOLLS, 30c. 14-inch PLUME, Dozen \$6.00 16-inch PLUME, Dozen 6.50 Samples on request. CINCINNATI DOLL CO., 1014-1016 Central Avenue, CINCINNATI, O.

Wanted, Merry-Go-Round

and Co. sessions, for Home Furnish and Fall Exhibit. Sandborn, Ind., Sept. 20, 21, 22. ROOSTER CLUB, Sandborn, Indiana.

Bathing Beauties

Photo Cigarette Cases

Assorted, \$13.50 Gross

Cases are Roman gold finished inside. Engine turned effect. Curved in fit pocket. Case snaps open smartly and shuts snugly. Cigarettes stand up invitingly.

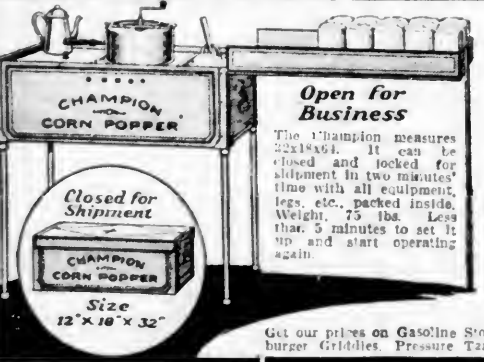
NEV-R FAIL Clutch Pencil

Propels and repels the lead. Every one a perfect pencil with small lead. Nothing to get out of order. Made of goldline metal, the color that doesn't wear off.

Nev-R Fail Clutch Pencils, Mounted on Easel Display Extra Leads, three in each in bulk, Cards, Gross \$9.00 \$10.25 Per Gross Tubes... \$4.00

ORIENTAL MFG. CO., 891 Broad St., Providence, R. I.

Champion COMBINATION CORN POPPER



\$65 SPECIAL 30-DAY OFFER

for this high-grade, guaranteed Corn Popper. The equal in speed and capacity of any higher price machine made. Strong, light, compact, safe, simple and reliable. Converts instantly into Hamburger or Coney Island Stand.

No agent's commission, no dealer's profits, no costly time payments, no red tape. Sold only direct to the trade at factory's rock-bottom cash price.

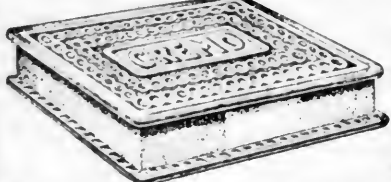
All orders receive immediate attention. One-third deposit required on all C. O. D. shipments, F. O. B. Des Moines.

Large new illustrated circular mailed free on request.

IOWA LIGHT CO. 115 Locust St., Des Moines, Iowa

Get our prices on Gasoline Stoves, Jumbo Burners, Candy Furnaces, Hamburger Griddles, Pressure Tanks, Hollow Wire Lamps, Lanterns, etc.

ICE CREAM SANDWICH WAFERS



These "CREMO WAFERS" NOW PACKED IN THIS Size Package or Magazine Especially to be used with the SANISCO machines.

This magazine contains 150 Cremo Wafers, packed so you can easily slip in the magazine chamber of the Sanisco machine without handling or repacking. Saves time, breakage and handling. Cost no more. Price per magazine, 70c each. Special price of 60c per magazine if bought in case lots. Case holds 24 magazines. Send check or money order for \$14.40 for a case of 24 magazines (3,600 Cremo Wafers) to the

CONSOLIDATED WAFER CO.

2628 Shields Avenue, CHICAGO, ILL. EASTERN FACTORY: 515 Kent Ave., Brooklyn, New York. We do not ship C. O. D. Wire money order. Money cheerfully refunded.

CHINESE BASKETS No. 145—4-Legged Baskets



4 to a Nest. Double Decorations on each. \$6.00 PER NEST

- No. 133—5-RING, 5-TASSEL, \$2.00 PER NEST; SAMPLE NEST, \$2.50. PREPAID. No. 135—10-RING, 10-TASSEL, \$2.50 PER NEST; SAMPLE NEST, \$3.00. PREPAID. SINGLE TRIMMED. No. 136-A—Basket, not nested, approximate size, 12x5 75c Each No. 136—10 1/2 x 4 1/2 63c " No. 138—8x2 1/2 38c " No. 139—7x2 1/2 25c " DOUBLE TRIMMED. No. 140—Basket, not nested, approximate size, 12x5 85c Each No. 141—10 1/2 x 4 1/2 75c " No. 142—9x3 60c " No. 143—8x2 1/2 50c " No. 144—7x2 1/2 35c "

WRITE FOR OUR SILVERWARE CATALOG. LONG DISTANCE PHONE, DIVERSEY 6064. A. KOSS, 2012 N. Halsted Street, CHICAGO.

Advertise in The Billboard—You'll Be Satisfied With Results.

# STAR DRESSES—BEAT THEM ALL

NEW FLASH THAT WILL REVIVE THE DOLL BUSINESS.



**Code: Tinsel Star**  
**Star Tinsel Dress**  
 17 inches high  
 Ten Bright Colors  
**FITS ALL OVER DOLL**  
 (Same as Cut)  
 Trimmed with  
**KING TUT**  
**COLORED TINSEL**  
*A Big Flash!*  
 This Star Dress fits on  
 13 or 15-in. Doll.  
**20c Each**

**Code: Marabou Star**  
**Star Marabou Dress**  
 with Tinsel Trimming  
 17 inches high  
 Ten Bright Colors  
**FITS ALL OVER**  
 any 13 to 15-inch Doll  
 Trimmed with  
**FLUFFY MARABOU**  
 Ten Beautiful Colors  
*A Wonderful Flash*  
 at a Low Price  
**24c Each**

**Code: Feather Star**  
**Star Ostrich**  
**Plume Feather Dress**  
 with Tinsel Trimming  
 17 inches high  
**FITS ALL OVER**  
 any 13 to 15-inch Doll  
 Assortment of  
 Ten Bright Colors  
 Genuine  
**OSTRICH PLUME**  
**FEATHERS**  
 All Fluffy  
**A BEAUTIFUL FLASH!**  
**25c Each**

Take on your midway before your competitor. Send your order today. These Star Dresses can be used on Lamp Dolls or Bar Dolls.  
 Send One Dollar for All Samples. One-third Deposit required on all Orders.  
 DESIGNED AND MADE BY

## K. C. NOVELTY MANUFACTURERS

510 Broadway, KANSAS CITY, MO.

For Prices on DOLLS and STAR DRESSES COMPLETE the following Doll Manufacturers will be pleased to quote you prices complete.

- |   |   |
|---|---|
| Broadway Doll & Statuary Co., 510 Broadway, Kansas City, Mo.<br>Jorden Statuary Co., 1309 Williams St., Omaha, Neb.<br>St. Paul Statuary Co., St. Paul, Minn.<br>Denver Doll & Statuary Co., 3000 Larimer St., Denver, Colo.<br>Brown & Williams, 716 Pike St., Seattle, Wash.<br>Evansville Doll Co., 201 Fulton St., Evansville, Ind.<br>G. Pispardi Doll Co., 225 7th St., Washington, D. C. | Michigan Doll & Art Co., 3746 Gratiot St., Detroit, Mich.<br>Memphis Statuary Co., 363 Main St., Memphis, Tenn.<br>Indianapolis Statuary Co., 730 Illinois St., Indianapolis, Ind.<br>Lawler Doll Mfrs., 3414 Floyd St., Dallas, Texas.<br>Houston Ornamental Co., 2308 Washington, Houston, Tex.<br>Send \$2.00 for Samples of Dolls and Star Dresses. |
|---|---|

ing show stories for publication and handling The Billboard and the mail with the R. & D. caravan. All joins LaBarre's many friends in wishing him many more years of life and that he will spend the majority of them with the folks on "the lots."

The ride men are doing nobly, but the show builders have gone stale.

William Judkins Hewitt is back home again. He rejoined The Billboard's New York staff last week.

Why has not Commissioner Johnson done anything to lift the ban on carnivals in shut-out towns?

If there is anything in a certain old saw Vic Levitt must be saving cards and cards of wood these days, for he says little enough.

Carnival managers pay Mr. Johnson a lot of money. They have a right to ask something in return for it.

A press agent that indulges in gross exaggeration is pulling "odd staff." You cannot do the show any good with it any more.

If the commissioner would endeavor to stop gambling in the elbows, joints and back rooms of Troy, N. Y., a city that bans carnivals, he would be doing something constructive.

When a cockney pronounces "auspicious" the result is rather awful. That's the reason it has always been "the committee" ever since the early days of the bunch the late Francis Ford and Frank Postock first brought over—around a carnival.

We wonder Commissioner Johnson does not do something about raw gambling on the carnival lots at Buffalo. If he has not heard about it he is the only man in America that hasn't.

Elsewhere in the issue it is chronicled that for the tenth consecutive year contract has been awarded the J. George Lutz Shows to exhibit their amusements at the Southwestern Exposition and Art Stock Show at Fort Worth, Tex., next spring. That's the record, isn't it? More power to George Lutz!

It has not dawned on the "average" concessionaire at Coney Island, N. Y., that he is up against an invincible system. "The interests" have pronounced him "cheap and undesirable." They have decreed his elimination. He is to be squeezed out. Rentals will be boosted relentlessly and remorselessly. No will, licenses, permits and privileges until this object has been accomplished. Coney has gone in for class.

The White Star Liner Homeric, arriving at New York September 12, brought a peculiar story. Two card sharps, spotted early on the voyage and unable to find victims, decided to play against each other. After one had lost \$3,000 he complained bitterly to the chief steward.

When a grifter squawks he gets up some squawk. The steward said this one was a gem—a masterpiece. He actually had to promise to investigate before the surethinger would stop beeping.

There is a plainly noticeable decrease in the number of New York City street vendors these days. Fully nine-tenths of the knights of the tray and tripod are gone from their usual haunts. Down town (below Grand street) the most careless observer cannot fail to note that there has been an exodus. They are "making" the fairs. It is a regular annual occurrence. It sets in with the first week in August. By September 1 none but the homeguards are left in the metropolis. Strangely enough, with so much competition eliminated, these latter stoutly maintain that their sales are but slightly improved.

### CARAVAN GOSSIP (By I. Collier Down)

How's your business? (But that's your own business.)

Dave Lachman says the clothing business is a good business.

While Harold Busha remarks that the newspaper business is a regular business—

But Sam Wallace explains that the jewelry business is a business that is a business—

And Louis Isler explains that the farming business is a darn good business—

Which reminds us what Joe Gross once said about the carnival business—but we'll let Ralph Pearson tell that.

Harmer has it that Jim Roby is leading a quiet life this summer. Not a friendly "hi-jacker" been around Shucks!

Billie Streeter is lost somewhere in the sticks. Better report, Billie! (Does the daughter hallyboo yet, Mrs.?)

Exchange reads: "Emporia now being classed with the large cities. Three fires in one night recently." How's the folks, Doc Grube?

George Robinson says he knows what an island is, but the information he now wants is: What is a carnival when surrounded by several other carnivals?

When a Mayor of a certain city asked Capt. Harley Tyler, of the Barnes Circus, for 400 tickets and didn't get them, Captain demonstrated that it pays to have a clean show.

L. C. Kelly says he now thoroughly understands just why "Bill" Rice quit being a carnival agent. We'll tell us, L. C.

Wonder why Harry Noyes had the troupe on one railroad all summer? Did the said railroad give you the "ex", Harry?

Forrest Smith, promoter for Isler Greater Shows, has an arch and plenty of banners at a most every spot. That shows speed, "Spittin'!"

At a recent hop given by the Heart of America Showmen's Club, at Kansas City, George Howk, after dancing the last two dances, said: "Well, good night, folks, and I hope to see more of you." Atta boy!

The young lady who has the ball game concession across the midway says: "I wonder why they can't put the bootlegger out of business by taking his boots away from him?"

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

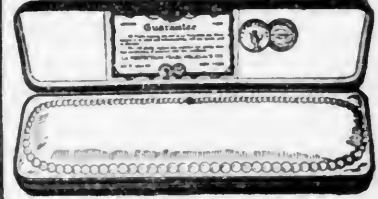
Hotels with the professional atmosphere are what you want. The Hotel Directory in this issue may serve you.

# 9,160

Strands of

# PEARLS

For Quick Disposal



**\$1.25 In Dozen**  
**EACH Lots Only**

Half of the amount of the shipment (18,750 strings) received from abroad have already been sold. The balance of 9,160 strings will quickly be disposed of at the price \$15.00 the Dozen.

Get Your Order in Now

Each strand is 21 inches long. In cream, rose or white shade, with sterling silver clasp. Guaranteed indestructible. A wonderful flash. Put up in a leatherette, silk-lined, oblong or heart shape box.

25% deposit must accompany all C. O. D. orders.

**LA PERFECTION PEARL COMPANY**

249W42<sup>nd</sup> St., New York

## LATEST IMPORTED PAPER AND SILK LAMP SHADES



No. 6978.

Our Shade is known from coast to coast. We have various types of shades.

No. 6978a—Silk made (illustrated style). Colors: Blue, Gold, Rose and Green.

PRICE, \$9.00 PER DOZEN.

No. 6978b—Paper made (illustrated style). Colors: Blue, Gold, Rose, Green, Lavender, Red.

PRICE, \$3.25 PER DOZEN.

Prices are F. O. B. Chicago. Have you our latest catalog? If not, write for it today.

**MARUNI & COMPANY**

306-8 West Van Buren Street, CHICAGO, ILL.

## NEW FLAPPER DOLLS

17-In. Parisian Style Flapper, \$9.50 Per Doz.

15-Inch, \$7.50 Per Doz.

Also Ordinary Flapper Dolls

at Very Low Price

8-In. Flapper Plume Doll, \$3.00

Per Dozen in Gross Lots

25% Deposit on All Orders

**MINERAL DOLL & NOVELTY MFG. CO.**

15 Lispenard St., NEW YORK CITY

Phone: Canal 0075.

## WANTED

**Beasley Boucher United Shows**

Can place for balance of season.

Man to handle Athletic Show, or

can book any other good Show.

Can place Legitimate Concessions

at all times. We have

contracts for Brown County Fair

and Comanche County Fair.

Write or wire as per route:

Dublin, Texas, Sept, 18 to 22.

## MUSICIANS WANTED

Strong Cornet (\$30.00 week) and Trombone (\$27.00 week). Join on wire. And other Musicians write or wire to me. Positively all winter's work.

**JOSEPH LEPORE**

Wise & Kent Show, Charlottesville, Va.



## FAIR WORKERS!

**Rugs! Rugs!**

No. 500 Velour High Pile Prayer Rug  
 Size 26 inches x 46 inches

**\$30 Doz.**

The most magnificent rug ever put out for the concession and premium field. Looks and feels like a genuine silk Oriental rug. This rug is imported from France and is not to be confused with the inferior domestic article. The colorings are gorgeous and come in the following six colors and five patterns: Rose, Delit Blue, Navy Blue, Mulberry, Gold, Red. Try a sample of this rug and be convinced of its extraordinary value.

Send \$2.75 for sample

Terms: Cash with sample orders—  
 one-half cash with quantity orders,  
 balance C. O. D.

**J. LANDOWNE CO., INC.**

229 Fourth Ave., New York City

## WANTED

For the **Gold Medal Dixie Minstrels**

Musicians of all kinds that play Brass, to join at once. Salary, \$20.00 to \$25.00, board and berth. Best of sleeping accommodations. All winter's work. Can also use good Comedian. Girl to sing with Band. Sadie Hinson, wire. Show opens playing one night stands, Oct. 1st. Write or wire HERMAN VOSS, care Gold Medal Shows, Brunswick, Mo., this week; Kansas City, Kan., next week.

LINE O' TWO OF NEWS

North Tonawanda, N. Y., Sept. 15.—H. F. Magner is back to the shops of the Spillman Engineering Company, after a visit to the exhibition at Toronto, one of the "caterpillar" rides which passed there is being made ready for Edward J. Kipatrick in England.

New York, Sept. 15.—Burns O'Sullivan has returned as manager of the Jefferson vaudeville theater after two years in the employ of the Keith interests. He will make his plans for the future known within a short time.

Beaver Falls, Pa., Sept. 15.—H. G. Traver, of the Traver Engineering Company, after a visit to the Canadian National Exhibition, Toronto, returned to his office here. While in London, Ont., on a visit to the Johnny J. Jones Exposition he arranged to place one of his firm's new riding devices with that organization.

Ottawa, Ont., Sept. 14.—Larry Boyd visited the Glick & Smith Bernard Shows, playing the exhibition here early this week. He was accompanied by W. J. Moffatt, city passenger agent of the Canadian National Railway, Toronto.

New York, Sept. 15.—Mrs. Harry C. Moore (Rozina), wife of the well-known fair ground showman, was in the city this week to attend the funeral services of Eddie J. Quirk, the concessionaire. Mr. Moore played the "mountain" (N. Y.) Fair this week with one of his attractions.

New York, Sept. 13.—J. Gordon Postock recently arrived from England, where he essayed the role of a theatrical producer for some months. From his office in this city he will soon make an announcement of great interest to the out-door show world.

New York, Sept. 15.—Oscar V. Babcock, of "loop-the-loop" fame, was in the city Tuesday, from Philadelphia, and had a conference with Walter K. Sibley in reference to a tour in South America.

New York, Sept. 15.—George H. Hamilton called at The Billboard office on Tuesday last and outlined a plan which he felt confident if put in operation will prove to be the "answer" to the carnival problem. Mr. Hamilton will present his idea to John M. Sheesley, very likely during the engagement of the Sheesley shows at the Inter-State Fair, Trenton, N. J.

New York, Sept. 15.—Martin McCormack, now playing fair with an independent show, at the end of his present season, October 15, will sail for Caracas, Venezuela, S. A., to play theaters, featuring Alaida Zaza and her troupe of dancers. Mr. McCormack is booked for sixteen weeks in the large towns of Venezuela, Columbia and other South American countries, booked by an agent in Caracas.

New York, Sept. 15.—Mike Ziegler, associate owner and manager Theatrical Enterprises, Inc., of this city, was in town Wednesday on business from Havana, N. Y., where his organization is playing a carnival date.

New York, Sept. 15.—Ike Rose was here Wednesday on a booking trip, from Meriden, Conn., where his midget troupe is playing the community vaudeville theater.

New York, Sept. 15.—Reports current that a number of large carnivals will invade Mexico this winter and early next spring, has set the out-door fraternity agog on Broadway. A prominent general agent who has been in that country, but wants his name withheld from publication, volunteers the following advice: "Have what you advertise and advertise what you have; do not gamble or try to 'fix' for gambling, and under all circumstances be courteous and patient with all officials and public with whom you come in contact. Accept conditions as you find them and do not criticize the country and its customs."

New York, Sept. 15.—Rumors going the rounds of the country to the effect that Irving J. Polack would dispose of the Polack Bros. World at Home Shows at the end of the current season, were put at rest this week by the statement from Mr. Polack that he will remain in the business.

New York, Sept. 15.—The "Great" Calvert, high-wire artist, playing Dreamland Park, Newark, N. J., for the second time this season, was a visitor in the city last Tuesday on business in connection with future bookings.

New York, Sept. 15.—Max Goodman, of the Fair Trading Company, reporting on business for the first half of the season, said: "Our firm is doing fifty per cent more this year than last for the same period."

New York, Sept. 15.—The dancing masters in and about this city, particularly those specializing in acrobatic styles, are planning to hold a high-kicking contest, to determine the female champion of this art. George Cole, formerly of the Ringling circus, is credited with being father of the idea. For some time past he has been teaching acrobatic dancing. Madison Square Garden is mentioned as the most desirable place to hold the contest.

New York, Sept. 15.—Harry R. Bayer finds much of his time taken up with propositions to promote and manage indoor events under Masonic auspices for the winter season. Some important announcements are expected after the dawn of the coming winter season from this pastmaster of "Masonic exhibitions."

New York, Sept. 15.—W. J. Hanley, the general agent who knows the Latin-American countries of this continent and South America like a book, is of the opinion that a big carnival will be organized for a tour of the latter country, but at this date he cannot say who will direct it or when it will sail from this port. He admits having had many propositions to pilot such an organization, but nothing definite as yet can be announced.

New York, Sept. 15.—Joseph Goldberg, of the Tropical Exposition Shows, in a call at The Bill-



Agents Wanted

Buy Direct From Manufacturer GOODYEAR SILVER LINED RAINCOATS \$2.25 EACH SOMETHING NEW! WHIPCORD RAINCOATS \$2.25 EACH OUR OLD RELIABLE RED RUBBER RAINCOATS, in Dozen or Gross Lots \$1.90 EACH SILBER RUBBER CO. DEPT. W. (Car. 9th St. & 3d Ave.) NEW YORK CITY.

TWO BIG FAIRS LAUREL, MISS. Week Oct. 1 MERIDIAN, MISS. Week Oct. 8

CAN PLACE CONCESSIONS OF ALL KINDS Merchandise Wheels and Grind Stores—No Exclusives Blankets, Groceries, Fruit, Silver, Dolls, Candy, Cook House and Lunch Stands, Soft Drinks and Ice Cream, Palmistry and all legitimate stores. Write or wire BERNIE SMUKLER, care Secy. Fair, Meridian, Miss.

MASTER BURNER PRESSURE GASOLINE STOVE



Only necessary to generate the first or master burner when other two may be lighted or turned off as needed. This is a valuable feature where quick action is wanted. Stove is very compact. With attached gallon tank above is only 41 in. long, 7 1/2 in. high, and 18 in. wide. Can also be furnished less tank and connected to your own tank by hollow wire. One describing this stove and our complete line of lighting and cooking equipment. WAXHAM LIGHT CO., Dept. 15, 550 W. 42d St., New York City.

board office this week stated he will sail September 22 for San Juan, Porto Rico, where he will open October 1. Four rides, five shows, including a motordrome; fifteen concessions and a high-diving act have been booked for a tour of Porto Rico, Santo Domingo and other West Indian places. If all goes well he will eventually try the northern coast cities of South America.

New York, Sept. 14.—Morris Pouzner, interested in the promotion of a park at New London, Conn., was in the city for several days this week on pleasure and business.

New York, Sept. 15.—James C. Donohue, agent Con T. Kennedy Shows, passed thru here Thursday, en route from Boston to Atlantic City. While in Boston he visited relatives of Mrs. Donohue. After a visit at the sea-side resort in New Jersey he will go to Miami, Fla., for the winter. He reports that Frank McIntyre, of the Kennedy Shows, was in New York recently and shipped a new ride to the shows.

New York, Sept. 14.—Fred A. Danner, the well-known general agent and promoter, is back in town after a trip to Atlantic City and Philadelphia.

Port Richmond, N. Y., Sept. 15.—Mrs. Jos. G. Ferrari visited the George L. Dolyns Shows at Syracuse, N. Y., this week. Mr. Ferrari is due back from Europe in a few weeks.

New York, Sept. 15.—M. A. Spillman, secretary Spillman Engineering Company, North Tonawanda, N. Y., came to town Thursday on business and to attend the light. He visited the George L. Dolyns Shows at the State Fair, Syracuse, last Monday, and reports the organization has a fine lineup and appearance, and did fine business. No concessions of any kind. After visiting the Mardi Gras at Coney Island Mr. Spillman left for Philadelphia and Montreal.

New York, Sept. 15.—Jose Gmardado, associate operator and manager Bahama Park, Havana, Cuba, was in the city this week. Guest at Hotel America.

New York Sept. 16.—Lulu C. Plecto, Mrs. Otto C. Plecto and William F. Plecto, after a week on business in this city, guests at the Claridge Hotel, left today for the West. While here Lulu C. attended the fight for 'The Deceiver' Post. He is the parent of the title '41 for' in the Scott-Plecto Circus. William F. is making his home in Tulsa, Ok., where he is in the newspaper business. He was for many years chief of the publicity staff for the late L. A. Wortham.

ical show, and Martin McCormack's "East India". New York, Sept. 15.—J. Landowne Company Inc. reports a most prompt response thru its efforts to reach the high class carnival trade with a new line. They specialize in imported rugs and tapestries, duplicates of the famous patterns and weaves. This firm only recently entered the concession merchandise line. New York, Sept. 15.—"Michael", well known to the circus and outdoor show world thru his long connection with the Herring Physical Training Institute, of Philadelphia, has opened an establishment in New York known as the Michael School of Acrobatics. New York, Sept. 15.—Harry Trimble, of the Novelty Supply Company, Pittsburgh, was in the city three days this week on a buying trip. Stopped at Hotel Marlboro. Left after the fight for the Skoky City. Much pleased with the prospects for his new football ballon. Reading, Pa., Sept. 15.—Thursday was the big day of the Reading Fair, on which the attendance was 80,000. The directors at the next meeting will very probably vote to enlarge the entire plant—more ground space is being needed for this growing exhibition. George Hamid, of New York directed the presentation of the acts on the grand-stand platform and rings. New York, Sept. 15.—E. Lawrence Phillips, well known showman of Washington, D. C., arrived from Eastern Canada, this week accompanied by Larry Boyd. Mrs. Phillips joined the party here in time for the fight. Mr. Phillips will return home tomorrow to consider looking a carnival in the nation's capital for this fall. Newark, N. J., Sept. 15.—Olympic Park closed its regular season last Sunday night. A post-season was immediately inaugurated by opening the park Wednesday, Saturday and Sunday. This will be the plan of operation until October 1, with the exception of the swimming pool, which will close for the season tomorrow night. Coney Island, N. Y., Sept. 15.—Undaunted by the setback here the early part of the past season, it is reported Irving J. Polack will again try an invasion of the "Island" with some novel amusements. Authoritative word coming from the road says the tour of the World at Home Shows at the fair is proving highly successful. Coney Island, N. Y., Sept. 15.—Mayor Edwin Bader, of Atlantic City, N. J., was the guest of honor at the Mardi Gras Thursday. In company with "Miss Coney Island" (Golly Walker) he led the parade in the afternoon.

New York, Sept. 15.—Morris Pouzner, interested in the promotion of a park at New London, Conn., was in the city for several days this week on pleasure and business. New York, Sept. 15.—James C. Donohue, agent Con T. Kennedy Shows, passed thru here Thursday, en route from Boston to Atlantic City. While in Boston he visited relatives of Mrs. Donohue. After a visit at the sea-side resort in New Jersey he will go to Miami, Fla., for the winter. He reports that Frank McIntyre, of the Kennedy Shows, was in New York recently and shipped a new ride to the shows. New York, Sept. 14.—Fred A. Danner, the well-known general agent and promoter, is back in town after a trip to Atlantic City and Philadelphia. Port Richmond, N. Y., Sept. 15.—Mrs. Jos. G. Ferrari visited the George L. Dolyns Shows at Syracuse, N. Y., this week. Mr. Ferrari is due back from Europe in a few weeks. New York, Sept. 15.—M. A. Spillman, secretary Spillman Engineering Company, North Tonawanda, N. Y., came to town Thursday on business and to attend the light. He visited the George L. Dolyns Shows at the State Fair, Syracuse, last Monday, and reports the organization has a fine lineup and appearance, and did fine business. No concessions of any kind. After visiting the Mardi Gras at Coney Island Mr. Spillman left for Philadelphia and Montreal. New York, Sept. 15.—Jose Gmardado, associate operator and manager Bahama Park, Havana, Cuba, was in the city this week. Guest at Hotel America. New York Sept. 16.—Lulu C. Plecto, Mrs. Otto C. Plecto and William F. Plecto, after a week on business in this city, guests at the Claridge Hotel, left today for the West. While here Lulu C. attended the fight for 'The Deceiver' Post. He is the parent of the title '41 for' in the Scott-Plecto Circus. William F. is making his home in Tulsa, Ok., where he is in the newspaper business. He was for many years chief of the publicity staff for the late L. A. Wortham.

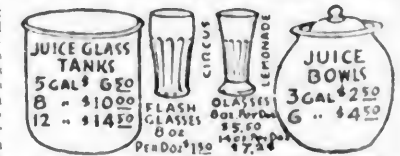
NOTICE! Big Reduction in Price



- 26-in. Double Flapper Plume Dolls (Doll measuring 17 inches. Largest Plume on the market. Dozen \$ 8.00
20-in. Double Flapper Plume Dolls (Doll measuring 15 inches) Dozen 6.50
26-in. Doll, Fan Dressed, Dozen 16.00
26-in. Doll, Fan Dressed, Silk, Dozen 18.00
23-in. Lamp Doll, Tinsel Trimmed, Round Shade, Dozen 12.00
25-in. Lamp Doll, Ribbon Shade, Hinged dash on the market, Dozen 17.00
ABOVE DOLLS ALL UNBREAKABLE KEWPIES
13 1/2-in. Hair Doll, with Tinsel Dress, Complete \$ 0.29
13 1/2-in. Hair Doll, with Double Flapper Plume. .45
13 1/2-in. Curl Hair Doll, with Tinsel Dress, Complete \$ 0.50
13 1/2-in. Curl Hair Doll, Flapper Special, Hat and Broomers .45
10-in. Girlie Hair Doll, with Tinsel Dress, Complete \$ 2.00
Aluminum Kettles, 8-Qt. Dozen 8.00
Round Pillow Top, Leatherette Center, Flashy Colors, Dozen \$ 7.50
21-Piece Manicuring Set, with Scissors and Pincers, Dozen 12.00
6-Piece Manicuring Set, Per Dozen 5.00
Umbrella, 48 in., with Assorted Ribbed, with Tips and Soles to match, Dozen 12.00
ONE-HOUR SEWING 25% DEPOSIT WITH ALL ORDERS AND NO EXCEPTIONS.

E. C. BROWN CO., 119 West Second Street, CINCINNATI, O.

Soft Drink Glassware



TERMS: Cash, or one-third down with order. Write for circulars of complete "Juice" Flavor and Equipment. TALBOT MFG. CO. 1213-17 Chestnut, St. Louis, Mo. Give 'em the information that you saw the ad in The Billboard.

HAD BANNER WEEK

Zeidman & Pollie Shows Register Gratifying Business at Oak Hill, W. Va.

Locusts, Va., Sept. 12.—Last week's business at the Oak Hill (W. Va.) Fair proved to be the best week of the present season for the Zeidman & Pollie Shows, every show, riding device and concession getting a wonderful play the entire week.

This week, at Locusts (a still date), is proving almost a second Oak Hill, as this community has not had a show the size of the Zeidman & Pollie Shows for fifteen years, and there were at least 2,000 people awaiting the arrival of the show train, which did not arrive here until 12 o'clock Sunday night.

BEN H. VOORHEIS (General Press Representative). T. A. WOLFE SHOWS

Make Long Jump, Detroit, Mich., to Reading, Pa.

Reading, Pa., Sept. 13.—The Michigan State Fair was big in golden results for the T. A. Wolfe Shows. The impression on amusement lovers' minds there will never efface.

The T. A. Wolfe Shows carried probably the largest display advertisements in the papers of Reading ever carried by a caravan.

Before leaving Detroit, Sam Kekaha and Mimi Bordewah, Hawaiians with the Hawaiian Theater, were married at the court house.

DOC WADDELL ("Just Broadcasting"). SANDY'S AMUSEMENT SHOWS

Sandy's Amusement Shows played Canonsburg, Pa., and in all probability this caravan will never exhibit there again.

RUBIN & CHERRY SHOWS, Inc.

ALWAYS The Aristocrat of the Tented World

HAVANA, CUBA The Land of Perpetual Sunshine

To Reputable Showmen, Attention:

Have just completed contracts whereby the Rubin & Cherry Shows, Inc. will invade Cuba for a tour of fourteen weeks' duration, visiting seven of the Island's most important cities and exhibiting seven weeks in Habana Park, Havana, which time includes the holiday and Mardi Gras period.

CAN PLACE FOR THIS TRIP

Trained Wild Animal Show, Crystal Maze, Model City or Working World, Giant and Giantess, Congress of Fat People and any show of merit and class that does not conflict with those we already have.

Can place a high-class Talker to handle "Elsie," the Double-Bodied Woman, P. T. Barnum's greatest attraction. Will make an attractive per cent proposition.

Can place a clean and well-organized Colored Minstrel Show for balance of this season and the Cuba trip. Must be a singing and dancing show of merit. Will furnish wagon front for same.

Can place ten real Diving Girls for the Diving Ringens' Water Circus, the Barnum of all Water Shows, balance of this season and fourteen weeks in Cuba.

This is the first time in history that a complete carnival and train has been taken to the Island, but "The Orange Special makes history."

Not a Promoters' venture, but a well-planned business proposition. All attractions booked must be in keeping with my shows.

Table with 4 columns: City, State, Week commencing, Date. Rows include Bessemer, Ala., Huntsville, Ala., Laurel, Miss., Meridian, Miss.

RUBIN & CHERRY SHOWS, Inc.

ing with the show since its start four years ago. Among the "old reliables" are Abe Cohen, Al Powell, Fred and Mrs. Sterns, Alcek Elinger, Matty Mathison, John Heddin, Fred Mounier, Tom McVannough, Mr. and Mrs. Dallas (have a real cookhouse), "Whittle" Burgess, Margaret Jackson, H. J. (Doc) Eddy, Dick and Lillian Francisco, Mr. and Mrs. Nichols, "Snowball" Jackson, California Pete (with the big snake), Isabella Tamargo (with the counter store and hoopla), Edward Murphy, Cohen, Al Powell, Fred and Mrs. Sterns, Alcek Elinger, Matty Mathison, John Heddin, Fred Mounier, Tom McVannough, Mr. and Mrs. Dallas (have a real cookhouse), "Whittle" Burgess, Margaret Jackson, H. J. (Doc) Eddy, Dick and Lillian Francisco, Mr. and Mrs. Nichols, "Snowball" Jackson, California Pete

LACHMAN EXPO. SHOWS

Ogallala, Neb., Sept. 11.—North Platte Fair turned out to be one of the best stands of the season for the shows, rides and concessions with the Lachman Exposition Shows.

The show had the biggest Monday night of the season and the business kept up every day, even to Saturday night, which is unusual.

Every one is looking anxiously forward to Denver next week (altho it is feared many members of the show will have to be "city broke" again—most of them have not seen a street car since St. Paul, early in June—Trainmaster Jones made a trip to Omaha recently and took a taxi from the station and remained in it all day, taking no chances with city traffic).

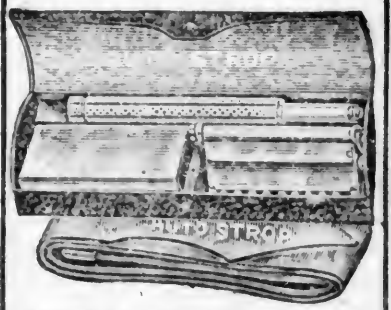
HAROLD BUSBY (for the Show).

BY ACTUAL TEST

AUTOSTROP SAFETY RAZOR IS THE VERY BEST

After the first shave, you will say: "It's worth its weight in gold." That's why it is a Good Seller and the best article you could ever give as a premium.

Big Item for Salesboards



LOOK! A new low price: No. 156. Complete, dozen, \$7.75. No. 157—New Set. In rich gold plated, flat case. The very best made. Complete, Per Set, \$2.25

ROHDE-SPENCER CO. Wholesale Only. 215 W. Madison Street, Chicago, Ill.

WANTED

MAN To Work in PENNY ARCADE Must be able to repair. Yearly salary, so must be low. H. B. POOLE SHOWS, Canadian, Tex., Fair, week Sept. 17; Wellington, Tex., Fair, week Sept. 24.



**OPERATORS—IT'S LEGAL—RUNS ANYWHERE**  
5c PLAY—STEADY REPEATER

**1923 DUOSCOPE** New Features

THE DUOSCOPE is used for operating purposes. It requires no attention and is simple to use. The player deposits his coin and presses the thumb lever to see each picture, until he has seen fifteen views. He then deposits another coin and see the second set of pictures. It will get the coins out of every player. THE DUOSCOPE is made of heavy solid brass and is finished. All outside metal parts are aluminum. It uses surrounding light from prism glass. It has a separate cash box. Real pictures quickly changed from one machine to another. Can be set for 5c or 1c play. Simple turner device prevents more than one player seeing pictures for each coin. Attractive design.

**PICTURES—THE DUOSCOPE** uses our wonderful genuine Stereoscopic Photos of Art Models and Bathing Beauties. Also special Comedy pictures for the kiddie trade. Over 600 sets of views published exclusively to us.

All you give 'em is a look. No merchandise to bother or buy. Send for big catalogue and special prices.

**EXHIBIT SUPPLY CO., 509 S. Dearborn, Chicago**

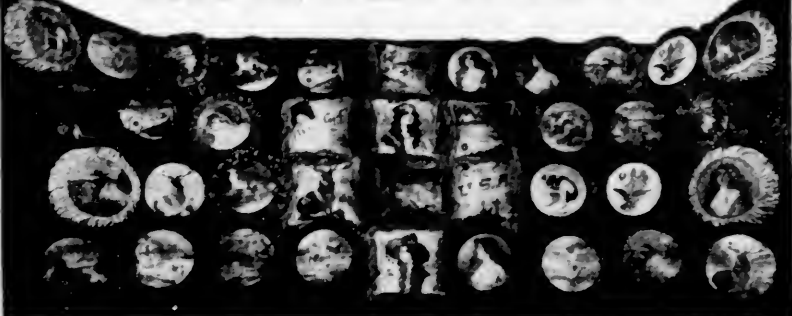
**WONDERFUL CANDY ASSORTMENTS**  
AT  
**WONDERFUL PRICES**

- |                                     |                                     |
|-------------------------------------|-------------------------------------|
| <b>No. 1. 800 — 5c Assortment</b>   | <b>No. 11. 600 — 5c Assortment</b>  |
| 20—35c BOXES                        | 12—35c BOXES                        |
| 6—50c BOXES                         | 6—50c BOXES                         |
| 3—75c BOXES                         | 2—75c BOXES                         |
| 2—\$1.25 BOXES                      | 2—\$1.25 BOXES                      |
| 1—\$2.00 BOX                        | 1—\$3.00 BOX                        |
| 1—\$6.00 BOX                        | 1—\$6.00 BOX                        |
| <b>Jobbers' Price — \$10.00</b>     | <b>Jobbers' Price — \$8.75</b>      |
| <small>Retails for \$40.00.</small> | <small>Retails for \$30.00.</small> |

- |   |   |
|---|---|
| <b>No. 14. 150 — 5c Assortment</b>                    | <b>Boxes—the Very Newest, Exquisite Designs—Brilliant Flash</b>           |
| 10—35c BOXES  | <b>Ireland's Assortments Bring Repeat Business and Delay Competition.</b> |
| 2—75c BOXES   |   |
| 1—\$1.00 BOX  |   |
| <b>Jobbers' Price — \$2.75</b>                        |   |
| <small>Retails for \$7.50.</small>                    |   |
| <small>This assortment packed four to a case.</small> |   |

**CURTIS IRELAND CANDY CORP.**  
24 S. Main Street, ST. LOUIS, MO.  
New York Representative: **EASTERN STATES TRADING CO., 28 Walker St., New York, N. Y.**

**MUIR'S SILK PILLOWS**



**Guarantee to Fair and Carnival Concessioners**

If our Pillows, flashed according to our plan, don't get you more money than any other merchandise on the lot, we will take them back and refund all your money.

Send for Circular of Designs and Prices

We don't pretend to know your business better than you do, but we do know how to display Pillows so they will get the play. Write us or come in.

**MUIR ART CO., 116 W. Illinois St., Chicago, Ill.**



**STOP! BIG SLASH IN PRICES LOOK!**

**SHEBA DOLLS**

WITH LARGE PLUME DRESS Painted in 6 Different Colors, **35c Each**

Without Dress, **18c Each**

CALIFORNIA LAMPS **80c EACH**

- |  |               |
|--|---------------|
| Complete with silk crepe paper dress and shade, trimmed, beautiful wigs. Lamp is completely wired with sockets, plug and cord, as illustrated. |               |
| California Lamp Doll with large plume dress.   | <b>\$0.75</b> |
| California Doll, with curly hair and plume dress.  | <b>.50</b>    |
| 15-in. Kewpie Doll, with hair and eyelashes.   | <b>.21</b>    |
| Each   |               |
| Plain Kewpie Doll.   | <b>.13</b>    |
| Each   |               |
| 36-in. Tinsel Double Paper Dress, wire and elastic.  | <b>.10</b>    |

Best made Dolls in America. Each Doll packed separately. Guaranteed against breakage. Send your order immediately. Goods shipped same day order is received.  
**SEND FOR OUR NEW BEAUTIFUL 1923 CATALOG**  
**AMERICAN DOLL TOY CO.**  
1538 Clyburn Avenue, CHICAGO, ILL.  
Phone, Diversy 8953

**KANSAS CITY**

(Continued from page 89)

said he was here to make connections with another show.

A letter from Mrs. Zelleno, wife of L. C. Zelleno, representative for the Gordon-Howard Candy Company, makers of "Snappy Snaps", "Polynesian Package" and "King Tut's Hidden Treasures," wrote from West Haven, Ind., that they would work this in their car, stop a couple of days in Mrs. Zelleno's home town of Columbus, then back to K. C.

Harry Noyes, general agent for the Royal American Shows, was a visitor in K. C. the week of September 3.

Red Crowley, of the Crowley Music Company of Terre Haute, Ind., stopped for a few hours in K. C. August 31, en route to Denver.

Fred Larber, formerly well known in the show business, called at The Billboard office recently and informed that he was now engaged in the laundry business with a nice little plant of his own in K. C., and was making bids on the laundry work for shows and showfolk, and in addition Mr. Larber said he had a nice little home on East 82d street, Terrace, and was preparing to serve chicken dinners.

Maballa, the "K. C. Raffles" putting on a boxing, wrestling and musical show, doing escapes, etc., was a caller last week and informed that he was exhibiting at local houses in the city, but expected to take the road soon.

Mrs. K. M. Dawson wrote last week from Lebanon, Kan., that she and her husband were now with the Slawson Players. Mrs. Dawson says that they closed their own show "The Jolly Four Company" April 15 and she was taken sick, not recovering sufficiently to permit working until the first of September, when they joined the Slawson Players.

Eddie Blake's Hawaiians, one of the big features with the J. Doug. Morgan No. 1 Company, spent the week in K. C. while the show was in Independence, Mo.

Miss Jake Jacobs, musical directress, and Miss Musico, prima donna, stopped over in K. C. one day recently en route from the Pacific Coast to Louisville, Ky.

Cass & Tilton are in the city organizing a new repertoire company thru the Ed F. Peist Theatrical Exchange to open about October 15.

Roscoe Patch, comedian, with the George Sweet Company, writes that he is closing with that organization October 15.

The Hotel Oakley is getting to be a favorite with professional people. The house has been renovated and redecorated from top to bottom.

Lawrence Lehman, manager of the Orpheum Theater, is back from Los Angeles busy getting ready for the opening of this theater the last of this month.

Earl Ross, heavy man, of the Hawkins-Ball Players, at the Auditorium Theater, now has Mrs. Ross with him. She is handling the pasteboards in the box-office for this theater.

"Red" Brewer joined the Leslie Kell Comedians at Carthage, Mo., week before last.

Frank Urban and wife (Dot Karroll) will be connected with a house show this season in a managerial capacity.

Guy Cauffman will open his repertoire company, The Constance Cauffman Players, the latter part of September and will play Kansas and Colorado. Mr. and Mrs. Cauffman are at present at home in Holton, Kan.

Kathryn Swan Hammond, the well-known looking agent of the city, is busy these days sending out people and visiting the Auditorium Theater, where she is renewing old acquaintances with the members of the Hawkins-Ball Stock Company.

**GENTRY-PATTERSON CIRCUS BANNER DAY**

(Continued from page 81)

show. Thelma Baird in Ring 2 with the performing group of dogs is another bright spot on the program. Capt. Johnnie Meyers has them all standing on their heads when he finishes his thrilling act in the arena. These lions are bad ones and give Johnnie a hard battle at times.

Gene Franklin with her daring foot slide has the crowds with her at every performance. Holte and Kennedy in Ring 1 give us closer an exhibition on the rings as any team on the road. Bright, snappy wardrobe and a pleasing personality make them favorites with the audience. Fred Motts and his group of Wild West broncho busters present a strong concert program. Fred is right there when it comes to plucking a bunch to help him put over a Wild West exhibition. Mickey Blue, announced as the Chinese cowboy, is a hard-working clown and gets a bundle of laughs at every appearance.

**FALL CATALOG NOW READY**

High-Grade Merchandise AT Bargain Prices

- Watches—Clocks
- Pearls—Flashlights
- Leather Goods
- Toilet Articles
- Silverware
- Aluminumware, etc., etc.

Send for It Today.

Address Dept. B. 25  
**RAND DISTRIBUTING CO.,**  
Incorporated  
Successor to CHICAGO DIST. CO.  
35 S. Dearborn St., Chicago

**CANARIES FOR SALES BOARDS**

The Big Outfit **\$20.40** Our No. 2 Outfit **\$11.40**

Consisting of 1 Half-Moon Brass Stand, 1 Brass Dome Cage, 1 St. Andrewsburg Hopper. Consisting of 1 Brass Dome Cage, 1 St. Andrewsburg Hopper.

Retails for \$30.00 Retails for \$22.50



One 100, 200, 300, 400 or 500-Hole Illustrated Plain 10c Sales Board and three boxes of Seed furnished with each outfit.  
St. Andrewsburg Hoppers, in full song Doz \$84.00  
Yeung Hartz Mountain Canaries, Dozen 42.00  
Females, selected, with Wooden Cages, Doz. 18.00  
Brass Dome Cages, Dozen 42.00  
Half-Moon Stands, Dozen 72.00  
You can make your own additional combinations from this list or from our Catalog. Send for particulars. Dept. 150.  
Canaries for Wheels, with Wooden Cages, Per Dozen 118.00  
Canaries for Wheels, without Wooden Cages, Unselected Stock, Per Dozen 12.00  
Cash in full, or one-fourth of amount with order, balance C. O. D. Send for our Concessionaires' Offers.

**SAM MEYER & CO.**

24 W. Washington St., CHICAGO, ILL.

**INDIAN BLANKETS, BATHROBES**

NUMBERS THAT ARE GETTING TOP MONEY  
**BEACON INDIAN BLANKETS.** Size 66x90 \$3.75 Each. 15 assorted colors.  
**BEACON and ESMOND PLAID BLANKETS.** 66x90, \$3.50 Each. 6 beautiful assorted colors. Big seller.  
**INDIAN BATH ROBES,** silk cord and silk lining \$3.75 Each. Fastest money getter on the market. Wonderful flashy colors.  
**SPECIAL—ZIG ZAG PLAID BLANKET,** size 66x90, \$2.75 Each.  
**BEACON CRIB BLANKET,** size 30x40, for intermediates, 65c Each.  
Stock always on hand. Terms: 25% deposit with order, balance C. O. D.  
**H. HYMAN & CO.,** CHICAGO, ILL.  
358 West Madison St., Long Distance Phone, Maia 2453.

**THE BIG EVENT Texas State Exposition**

**AUSTIN, TEXAS, OCTOBER 1-6, INC.**  
THE COTTON BELT EXPOSITION SHOWS will furnish all the attractions. Want some extra Shows, Riding Devices and Concessions for that date and balance of season. Wire **W. H. HAMES, Manager,** or **H. H. TIPPS, Gen. Agent, Whitewright (Texas) Fair, Sept. 17 to 22; Hillsboro Fair, Sept. 24-29; Austin Exposition, Oct. 1-6.**

# LOOK!—CONCESSIONAIRES—LOOK!

GREATEST EVENT EVER HELD IN OKLAHOMA

# International Petroleum Exposition

This Great Oil and Gas Show Will Be Held on

## THE MAIN STREETS OF TULSA, OKLAHOMA

OCTOBER EIGHT TO FOURTEEN

All concessions open. All merchandise wheels will work. The First Exclusive and Most Comprehensive Oil and Gas Show Ever Presented in the World.

This will be a RED one. Write or wire to

**E. C. TALBOTT, Tulsa Hotel, Tulsa, Okla.**

### EDWINA SHEIK DOLL

OUR NEW SENSATION NO. 5

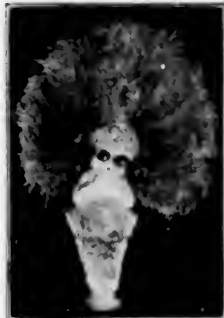
Ostrich Plume Dress, or a flashy 12-inch Doll, complete, for only

SHEIK DOLL... 25c  
PLUME DRESS... 25c

Total, 50c

The greatest winner you have ever sold. Order now.

EDWARDS NOVELTY CO. VENICE, CAL.



### GEORGE COLEMAN SERIOUSLY ILL

Reports received late last week relative to the condition of George Coleman, general representative the past two seasons for the Nat Reiss Shows, who some two weeks ago was taken to the Deaconess Hospital, St. Louis, Mo., suffering from the effects of a carbuncle, were that he was improving, but attendants of that institution, stated that it would be probably three weeks before he would leave the hospital. This data was received from Harry G. Melville and Mrs. Melville, of the Reiss Shows, who further stated in their communication that everything possible was being done for Mr. Coleman's relief, but the days were long for this active showman during his enforced confinement indoors and letters from his many friends would doubtless be greatly appreciated by him. He can be addressed care of the Deaconess Hospital.

It appears that a few weeks ago Mr. Coleman complained of having a pain in the back of his neck and mentioned the fact to Mrs. Melville, and upon her advice he left the same night for St. Louis to take treatment. After undergoing two operations he was sent to the Deaconess Hospital. Early last week Dr. Herrick, of the hospital staff, told Coleman that the trouble was a carbuncle, but that dry gangrene had set in. Later report was he had experienced two restless nights, suffering great pain, but that his condition was somewhat better.

### HIGH DIVER MOORE SEVERELY INJURED

A letter from Capt. Jimmie Moore, high diver, written in the American Legion Hospital, Ludlow, Mass., stated that he was but recently severely injured in a fall, and that he is lying in the above-mentioned hospital, with five broken ribs and his left leg broken in two places, besides possible internal injuries.

The letter, dated September 12, stated that for several days his life had been despaired of, but he was at the time of writing resting even more comfortably than could be expected under his physical condition, and there was every indication that he would pull thru. Moore, who is one of the best known of high divers, especially in the Central States, has had a very "unlucky" season, he having had as many as four near-fatal accidents since the first of the year. But about four weeks ago he returned to the East, where his act was a free attraction last fall, to again fill contracts at fairs and celebrations. He would greatly appreciate letters from his friends of the show world (he has been a trouper for about twenty-five years), and his letter stated that he was financially embarrassed and that contributions would be very thankfully accepted in order to help pay his necessary expenses, as well as assist him in getting to his home in Northern Kentucky. He wishes to make it plain that he has never before asked assistance of this nature, and that he has always prided himself on being a showman never to turn a "deaf" ear to the calls or the aid of others.

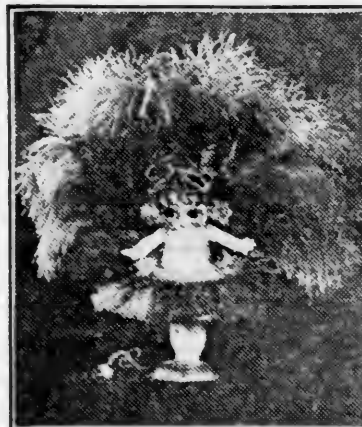
### "THE FLAPPER" 25c

Feather Shade and Dress

UNITED STATES PATENT OFFICE  
ALLOWS ALL CLAIMS ON

### "THE FLAPPER"

CORENSEN'S DESIGN  
Patent 5924



DEALERS and CONCESSIONAIRES  
HANDLING IMITATIONS  
WILL BE PROSECUTED BY LAW

SPECIAL PRICES TO  
DEALERS and JOBBERS

### CORENSEN

825 Sunset Boulevard,  
LOS ANGELES, CALIF.

### Real Ostrich Plume Feathers, 25c

### CAN PLACE AT ONCE

### Organized Colored Minstrel for Southern Tour

Prefer one with band. Have top, wagon front and Pullman sleeper. Colored performers and musicians answer.

VIRDEN, ILL., This Week. JACKSONVILLE, ILL., Week Sept. 24.

S. W. BRUNDAGE SHOWS

### Metropolitan Shows—Last Call GARRETT COUNTY FAIR, OAKLAND, MD., NEXT WEEK

Can use one more Show with own outfit. Novelty privilege still open. Concessions, come on; no exclusive. Weston, W. Va., this week; Oakland (Md.) Fair, next week.

### WAXHAM WARE for EVERY FAIR



JUICE JARS  
3 GAL. \$4.50  
5 " 6.50  
8 " 10.00  
10 " 12.00

10oz CIRCUS LEMONADE GLASSES \$5.50 doz.  
8oz COCA-COLA GLASSES \$1.50 doz.

Send For Catalogue

Terms One-fourth cash with order, balance C. O. D.

WAXHAM LIGHT & HEAT CO.  
DEPT. IS, 550 WEST 42 STREET, NEW YORK CITY

### WANTED

SHOWS, RIDES, CONCESSIONS, Etc.

No Wheels.

FALL FAIR AND FESTIVAL,  
October 16, 17, 18.

Free on streets. Write or wire.

M. L. SONNEBORN, Sec'y,  
Bellaire, Ohio.

45 minutes from  
New York City, N. Y.

# YONKERS

Population 110,000 with a drawing population of 75,000 within ten miles, with Steam and Trolley Lines connecting.

## FALL FESTIVAL and STREET FAIR, OCTOBER 1st. to 13th, Incl.

TWO WEEKS, AUSPICES YONKERS POST No. 7, AMERICAN LEGION, YONKERS, N. Y. Held in Center of the City. Advertised for Many Miles Around.

Yonkers has sixty factories, all working overtime, employing over 41,000 people. Factories in close proximity to Street Fair Grounds. Firemen's Night, American Legion Night and Fraternal Organizations Night. Everyone has plenty of money to spend.

### Wanted Riding Devices, Concessions and Shows. All Stock Wheels Open

For terms, write, wire or phone THOMAS BRADY, INC., Representative for Committee, 1547 Broadway, New York City. Phone 6542 Chickering.

#### TOM JOHNSON'S REPORT

Chicago, Sept. 11.—Thomas J. Johnson, general counsel for the showmen, Legislative Committee of America, has submitted the following to The Board:

##### Giving Value Received

If anyone doubts the sincerity of Messrs. Murgivan, Powers and Ballard in the clean-up movement read this letter:

CITY OF RED LODGE  
Mayor's Office

Red Lodge, Mont., Aug. 18, 1923

Showmen's Legislative Committee of America, Chicago, Ill.—Gentlemen:

##### RE HAGENECK WALLACE SHOW

I am in receipt of your letter of the 14th instant relative to this show and noted your request that I familiarize myself with the show and report.

The show showed here twice yesterday and with your request in mind I made the observation.

I am pleased to report that this show is one of the cleanest, most pleasing circuses that I have ever witnessed. Not only was there nothing objectionable, suggestive or offensive, but to the contrary every act was a clean-cut, straight-up pleasing performance that excited only the most favorable comment. None of the objectionable features which you condemn was either shown or suggested. The people connected with the show in the capacity of workers tended strictly to their own business, interfered with nobody and attracted no attention other than such as naturally would be aroused by reason of their being strangers. As far as I have been able to learn, every person connected with the organization behaved in a proper manner.

If the foregoing pleases you I am very glad, but it is not said for that purpose. I am merely giving the show its rightful due, I personally met and talked with Mr. Kellogg, but aside from him I met no one connected with the organization. However, in order that I might be able to write you more intelligently, I asked some foolish questions of some of the help. I was met with the utmost courtesy and my questions were all answered with patience and completeness.

You are to be congratulated. You have succeeded in taking the curse off the profession you represent, a profession which is as honorable as mine—the law—and I have always considered it second to none.

Respectfully yours,  
F. P. WHICHER,  
Mayor, Red Lodge, Mont.

##### Letter Received From Col. Frank Taylor

Mr. Thomas J. Johnson, Ashland Block, Chicago, Ill.—My Dear Mr. Johnson:  
SUBJECT: OUTDOOR SHOWS

I have been reading of the movement which was organized by the legitimate showmen for the purpose of compelling all outdoor shows to give clean, moral, wholesome amusement. I am very glad to learn this, as there are three amusement enterprises which have decided it is absolutely essential to give the public clean amusements, namely, the baseball, the movie and the outdoor shows. The first two are well along in the process of dry cleaning, and now the outdoor shows, which is not the least of them. I am convinced that a great amount of real constructive work will be accomplished. From what I understand and learn this is not a reform movement, but a REAL MATTER OF GOOD BUSINESS for all the people concerned. The show people are a great, big, good-hearted bunch of good fellows, resourceful to an extreme, and very much wiser than the business men in many other lines of equal importance. They naturally come into contact with the gray-headed public officials as they travel over the country, and this is the place where SOBLOW BEGINS. The show people had much rather entertain the public without paying graft. They do not pay graft because they wish to, but because they must do so or not show at all. They must break even with a profit or go out of business, and right here is where the crooked show business starts. Crooked public officials make crooked shows. There isn't one showman in a thousand that plays a crooked game because he wants to, but grafting public officials are deliberately and intentionally crooked. They were born that way, and when they are elected to office sleep down in their hearts they are praying to get theirs.

It seems to me that the remedy lies in an appeal to the mothers of this country. They have learned by bitter experience that outdoor shows and places that are under license control are subject to graft leeches, and that in these places boys are taught many things they should not be taught. They naturally object to boys going to places where they might be led into doing wrong things, but the boys sneak off and do clandestinely and the mothers worry about it. Does it not appear to you and the showmen that the mothers would gladly join with you in your efforts to clean up the outdoor amusement place? They want their boys to go to the show but they want them protected morally at the same time. If the mothers be-

## CORN GAME

RIGHT Games under the R14, under the G43, etc. No two cards alike. Drawing Numbers and Tally Chart.

35 PLAYER LAYOUTS, \$5.00 — 75 PLAYER LAYOUTS, \$10.00

BARNES—1356 N. La Salle Street—CHICAGO

## WANTED Motordrome Riders and Drivers WANTED

FOR LARGEST AND BEST DROME IN AMERICA

Drome Riders and Drivers with or without own machines. Prefer Trick Riders.

### DOBISH'S AUTODROME

JOE DOBISH, Owner CARL V. NOLD, Manager  
As per route of World at Home Shows in Billboard.

## SEND FOR IT TODAY

# The Billboard Date Book

A new supply has been received and is ready for distribution. Conveniently arranged for showfolk in all lines, to keep a record of their dates, with ample space for memorandums. 14 months from

JULY 1, 1923, to AUGUST 31, 1924

Also contains maps and calendars for 1923 and 1924, as well as much other valuable information. Bound in black grain leather. Sent anywhere for 25 cents each. Address

The Billboard Publishing Co.

Date Book Department, 25 Opera Place, Cincinnati, Ohio

live the show to be clean, naturally they encourage their boys to go there, and see and enjoy clean, wholesome amusements. The show people should meet the mothers half way in this effort, and I think they prefer to do it. The clean-up movement given proper publicity would easily command the favorable notice of all of the churches, and get their co-operation. The outdoor show business should be made a great educational institution moving from place to place, giving children a chance to see things they otherwise would be deprived of. The outdoor show is a great institution, and when the outdoor showmen realize the benefits to be derived by giving clean shows they will be only too anxious and glad to cooperate with you, because in this way you invite and receive the support and patronage of all of the people in the town and not depend upon a few, who desire filth as an entertainment.

Statistics show that a great majority of the people of our country are home-loving, law-abiding, good citizens and desire clean amusement. Your movement caters to this class and is opposed by the few. In order for any business to be a success it must cater to the women and children. Mothers are the foundation stone of our government. They live and die for their children. Children believe, and rightfully so, their mother is the greatest person in the world. When any institution or amusement enterprise undertakes to give indecent shows, which have not the approval of the mothers and their children, they are undertaking to do something which is contrary to nature and cannot succeed, and the ones who persist are the ones like the inexperienced captain who drives his ship against the rocks to destruction and then blames his fate and seeks to place the blame

on others when he himself is alone responsible for his shortcomings.

Your movement is bound to succeed, because it has for its objects the uplifting of the morals, protecting the youth, instructing and entertaining the public. Those who undertake to hinder or prevent are seeking to do the impossible and might as well try to prevent the dew from falling before the morning sun.

Good luck to you and the showmen, and my congratulations to the showmen who have been farsighted enough to see the handwriting on the wall and take advantage of the opportunity that presents itself to them at this time. Sincerely yours,  
C. FRANK TAYLOR.

#### Fair Secretaries Should Throw Away Scrap Books and Boost Their Fairs

If some of the fair secretaries and men interested in fairs would try to give a helping hand to carnivals they would find it would help the fairs. A great number of these gentlemen like to be in the limelight and in order to keep their names in print are giving stories to farm journals which have a tendency to discredit carnivals and fairs. Some even state that fairs are being run crooked—that the old way is a whirlpool of filth and disease. That is the propaganda to spread as an inducement for the residents of various sections of the country to visit fairs. These are printed and spread broadcast, and the general public begins to feel that all fairs are illegitimate. It is about time for the fair secretaries to eliminate their scrapbook and begin the campaign of boosting. No fair can exist under the present condition of things without carnivals. It has

been demonstrated time and time again that the American public desires to be amused and entertained. No matter how interesting the exhibits of a fair might be, such as their stock, agriculture and other exhibits, the general community would only visit the fair once, and would not come again the second time. If this method is pursued for any great length of time you will find that all fairs will be injured by such untruthful statements. If these secretaries know anything about specific fairs and carnivals, expose these crooked organizations in a truthful and honest manner, but do not condemn the great majority of fairs and carnivals which are owned, managed and controlled by men who are sincere in their purpose and their desire to give clean, wholesome amusements to the public. Some are not content with having carnivals give clean shows but try to hinder clean showmen.

Some of the residents of our country are not content with having shows clean and respectable, but backed by an organization which is trying to prohibit carnivals from playing their city they start on a policy of hindrance and annoyance.

This organization has gone on record as favoring merchandise wheels, where they give merchandise for prizes. The majority of the large states in the United States recognize the merchandise wheel as legitimate.

Only last week Morris & Castle were subject to this annoyance. They were charged with gambling. The gambling consisted of straight merchandise wheels. During the entire season the Morris & Castle shows have been absolutely clean. They have not allowed or tolerated any hucksters. This goes to show the steps local people take to try to disrupt and injure the reputation of legitimate carnivals. The reports we have from various public officials, preachers and laymen are a credit to any show, and we condemn the action of the people who seek to injure legitimate enterprises.

#### Letters Received

##### CHIEF CONSTABLE'S OFFICE

Vancouver, B. C.

Thos. J. Johnson Esq., 155 North Clark St., Chicago, Ill.—Dear Sir:

##### RE LEVITT-BROWN-HUGGINS SHOW

Yours of the 14th instant relative to the above received just one day after their engagement here at the Fall Fair, and our experience with this company is not at all complimentary to them.

The police officers on duty at the exhibition during the period of their engagement from August 11 to 18 had occasion to stop at least forty of the various booths from gambling in the form of rolling dice, picking out the red numbers, games where money was given swinging ball, suggesting to the winner of a \$5 prize that he, the winner, put up another \$1 and get the prize of \$10. In this way he would have \$30 or \$40 of the money of the player who had absolutely no chance to win; the showman would take it all. There were many of the above tricks tried and suppressed. Also railed two check-a-luck tables, one man being convicted, one forfeiting his ball, one showman, seeing the officer who had warned him before

#### OUR SUPERIOR RUBBER BELTS

and high-grade latest design Buckles are the best. Black, Brown or Grey colors. Price complete, with high-grade adjustable Buckle.



\$15.00

Per Gross.

25% deposit, balance C. O. D. Write for our new 1923 Jewelry and Novelty Catalogue. HARRY L. LEVINSON & CO., 160 North Michigan Avenue, Chicago, Ill.

#### Tamale Machine and Cart



Write for literature and full information. Talbot Mfg. Co., 1213-17 Chestnut St., St. Louis, Mo.

#### SIGNS, BANNERS, CARDS

Neatly printed with the aid of Letter Patterns. Write for Free Samples. JOHN F. RANM, 2433 Greenwood Ave., Chicago.





# TRADE SHOWS AND INDOOR EXPOSITIONS

INDOOR CIRCUSES, INDUSTRIAL EXPOSITIONS, MUSEUMS, ARCADES, DEPARTMENT STORE AMUSEMENTS, STORE ROOM SHOWS, BAZAARS, RADIO SHOWS

## POLACK TO HAVE INDOOR CIRCUS

### Engages Kline, Vogel, Collins and Bell To Handle His Interests

Covington, Va., Sept. 14.—Irving J. Polack, sole owner and director of the World at Home Shows, Irving J. Polack's Indoor Circus and other amusement enterprises, announced yesterday that Robert Kline had been employed as general representative of all the Polack interests and would assume his duties at once.

The date for the opening of the indoor circus has not yet been announced definitely, but it is certain that the opening will take place within ten days after the closing of the World at Home Shows, and while that date has not been agreed upon it is believed that the show will close and go into winter quarters after the tour of fairs is completed.

At the same time Mr. Polack announced that Cecil E. Vogel, treasurer of the World at Home Shows, would have the same position with the indoor circus, and Carleton Collins, press representative of the World at Home Shows, would be general press representative of the Polack enterprises. Harry Bell, special representative of the World at Home Shows, will be on the advance staff of the indoor circus in a responsible position. It was also announced

## K. OF C. CIRCUS HAS SUCCESSFUL START

New York, Sept. 13.—The monster circus and carnival being conducted by Lafayette Council No. 457, Knights of Columbus, on the lower level of Riverside Drive, at Eighty-second street, gives promise of being a huge success. With a 25-cent gate admission charge there were over 1,000 paid admissions the opening night; of these there were a couple hundred reserves at an additional 25 cents. The affair is being conducted under a big round top and is being handled by John Driscoll, of the city.

Besides dancing on a large bay horse which is tied up alongside the dock, contests for the "most popular" man, woman and baby, and about twenty merchandise wheels, there is a ten-act circus, consisting of Melinn and Sully, in comedy horizontal bar work; "Marvel" on the slack wire; Madame Roselle, with her Dancing Horse; Phinis and Ada, revolving balancers; the Stroller Sisters, in their novelty Roman-ladder act; Francis, on the swinging perch; Bert Gudson, adept rope spinner; Charley and Hamilton, balancing perch act; Ketch and Kan, doing "The Drunk on the Chairs"; Monsieur DeValty, with his dancing horse, Dandy, and Dainty Merle, "Queen of Sensational Aerialists", who is easily the hit of the evening. The program is run off in three sections with dancing between acts.

The circus, as originally planned, was to run eight days, but there are hopes of continuing it for at least an additional week. From the looks of things on the opening night there is every reason to believe that the "Caseys" will realize a tidy sum toward paying off the mortgage on the club house, as there is a committee of about 100 and everyone is working hard to put the affair over.

## COMING NEW ORLEANS EVENTS

New Orleans, Sept. 14.—Under the direction of Robert Hayne Tarrent arrangements for the Food Show at the Winter Garden, November 5-10, go on rapidly. Many out-of-town concerns have taken space.

This city, also a trifle belated, will celebrate the fiftieth anniversary of the typewriter at the business show to be held in the Winter Garden, November 19-24, with an array of office furniture and fixtures seldom seen in an exhibition. In addition J. H. Kimball will stage a "typewriter contest" in which prizes will be given to the most speedy operator.

Irene Castle, with a carload of clothes, thirty shapely girls and Duke Yellman's band, is the opening attraction of the Tarrent series at the Shrine Mosque October 18. Sale of seats indicates a turn-away business.

## ELKS' CIRCUS AT JOLIET, ILL.

Joliet, Ill., Sept. 15.—Joliet Elks anticipate heavy attendance at their circus September 25-29 at the Wilcox avenue show grounds, under direction of the International Productions Company, of Chicago. Among the acts are: Hamilton Sisters, Ethel Marjine and Company, The Chesters, The Aerial Wontz, Julian Lee, Francis and Riggs, Aerial Flowers, The Parents, Jordan and Morris, Shepp's Comedy Circus, Chief Bow and Arrow and Bernard Dooley.

## CORN FESTIVAL IN OCTOBER

Mt. Carroll, Ill., Sept. 15.—Carroll County's annual corn festival will be held here October 3, 4 and 5. Instead of holding it in the fair grounds, however, it will be on the downtown streets, where booths will be placed for exhibits of farm produce and entertainment will be provided.

## RODGERS & HARRIS CIRCUS

### Playing Southern Cities Under Fraternal Order Auspices

Birmingham, Ala., Sept. 12.—Rodgers & Harris Circus closed a decidedly successful engagement in Dallas, Tex., Saturday, September 8. The big top was located on a spacious lot directly in front of Union Station Plaza and despite four nights of rain the Elks counted their profits into the thousands of dollars.

At Messrs. Rodgers and Harris are both members of Dallas Lodge No. 71, they were given a rousing welcome in their home town. On the opening night 2,000 Kansmen in full white regalia marched in a body to the tent and had a "most wonderful" time. It was Klan Night and the members spent money

like water. The Elks' committee in charge of the circus was composed of R. C. Dolbin, exalted ruler; W. R. Douglass, Jr.; Jack Joyce, Ed S. Wesson, C. J. Meredith and J. J. Wilson.

Rodgers & Harris show Little Rock, Ark., for the thirto week of September 17 and on September 27 will open a nine days' engagement in Birmingham for Ramram Grotto, which has over five thousand members, and thousands of fifty-cent tickets have already been distributed.

Rodgers and Harris are being assisted in the advance work of the circus by E. D. Couzales and Herbert S. Maddy.

A glance at the Hotel Directory in this issue may save considerable time and inconvenience.

## HISTORICAL PAGEANT AT WASHINGTON IN NOVEMBER

Washington, D. C., Sept. 14.—The pageant "Back to the Constitution", arranged by the Woman's Universal Alliance will be held in the latter part of November. Donald MacDonald will stage the pageant which will endeavor to portray the various important periods of American history and bring to the realization of the people the necessity of standing by the Constitution.

## TEN-DAY ELKS' CIRCUS

Charleroi, Pa., Sept. 14.—The local B. P. O. E. Lodge will stage a huge benefit circus for ten days, beginning September 19. Ralph Hamilton, advance representative Joe Brane Production Company, Chicago, is in town directing the publicity and other matters in connection with the circus. Ten acts and other outdoor features, along with an Elks' midway, will comprise the attractions.

"The Joe Brane Company is at present conducting a Shrine Circus in Cumberland, Md., and the acts used there will be booked for the Elks' circus here.

## CHURCH CARNIVAL A SUCCESS

Troy, N. Y., Sept. 13.—The four days' carnival for the benefit of the Church of Our Lady of Victory, at Sycaway, came to a successful close Tuesday night. The lawn of the church was brilliantly illuminated. Booths, which were artistically decorated, surrounded a large platform for dancing and for the entertainment offered each night by local amateur performers. Local orchestras played for the entertainment and dancing. Merchandise was sold at the various booths. An automobile parade to advertise the carnival was held last week.

## Outdoor Celebrations

### DUTTONS GO STRONG

#### Booked Up to Middle of November at Fairs—Orpheum Circuit To Follow

Mr. and Mrs. James Dutton, those likable folks, were pleasant Billboard (Cincinnati) office visitors last Saturday for a short stay, en route from Clarksville, W. Va., to Nashville, Tenn. They played the fair at Clarksville with their combination of acts (eight of them) last week, and reported the fair as having broken all of its attendance records, the crowd on the big day (Thursday) numbering approximately 22,000. The free acts, they said, had "the town talking".

Mr. Dutton went to the Clarksville fair following their engagement at the Cincinnati Fall Festival, where as already mentioned in these columns, they made a strong impression. At the Tennessee State Fair at Nashville this week they will again put on their eight acts, likewise at the fairs to follow, these dates comprising Knoxville, Tenn.; Winston-Salem, N. C.; Danville, Va.; Columbia, S. C.; and Spartanburg, S. C. Immediately after the fair season the Duttons will resume their vaudeville bookings on the Orpheum Circuit.

### NIFTY PROGRAM

#### For Elks' Circus at Warren, O.

Warren, O., Sept. 14.—Wm. F. Walllett, noted equestrian, who has just returned from a South American tour with the Frank Brown Circus, will be one of the features of the Elks' Circus to be held here the week of September 21. This will be Walllett's first appearance in his own country for some time. The Five Ballets are also to be featured here. Special paper has been displayed for these two acts.

The balance of the bill will comprise the Silverlakes, Merrill and Merrill, the aerial Blinns, Mitchell and Raymond Company (downs), Mme. Virginia's Harnard Pets, Hat Thompson's "High School Horse" and the Schulz Novelty Circus, including Mr. Schulz's new lion act.

At a big banquet given tonight at the Elks' Club Mr. Knisely, of the Knisely Bros' Circus, which organization is promoting the circus here, has arranged an entertainment of some note, including Italy and Italy, dancers; Raffert, Ward and Hastings, Nilsson Sisters, Hazel Harton, "The Girl With the Accordion", and three other entertaining acts. This banquet is to serve as a get-together and celebration of the sixth anniversary of the Lakewood Elks.

W. McK. BAUSMAN (for the Affair).

### BIG CROWDS AT STREET FAIR

Fort Plain, N. Y., Sept. 13.—Big crowds are attending the Street Fair which the American Legion is holding here this week. There are shows, free acts—three in number, giving afternoon and evening performances—exhibits of fruit and vegetables and a display of homemade automobiles. A. D. Sheffield is assisting the Legion in staging the fair. The Old Fort Plain Band is furnishing the music.

# Around the Post Office Square

### ON THE STREETS

## NORTH SIDE, PITTSBURG, PA.

#### Ten different car lines pass every 5 minutes

## BIGGEST EVENT OF THE SEASON

### Under strong auspices

## September 24th to October 6th, Inc.

### TWELVE BIG DAYS AND NIGHTS

All concession space sold by the foot. Limited amount of space. Act now. All concessions open. Rides, shows, free acts, bands all contracted for.

#### Remember the dates, September 24th to October 6th

#### All mail and wires

#### LOUIS N. SCHMIDT, York Hotel, North Side, Pittsburg, Pa.

# WANTED FOR INDOOR CIRCUS

## Season Opening Week of Oct. 1, at Buffalo, N. Y.

### Broadway Auditorium, Auspices Eastern Star Temple.

#### Immediate route to follow.

WANT—Circus Acts of all kinds, Animal Acts, Riding Acts, Dog and Pony Acts, Seal Act, and Performers in every line. State lowest salary. Pay your own. We pay transportation and hauling after joining. Opening for Legitimate Concessions of all kinds, including Merchandise Wheels. Want Promoter quick, straight commission basis only. Wire immediately.

#### LEO M. BISTANY, Hotel Buffalo, Buffalo, N. Y.

# CIRCUS ACTS

High and low working; also Ground and Stage Acts of every kind suitable for indoor work in armories, desiring long or all winter engagement, write immediately, stating lowest weekly salary. We furnish all transportation after joining in New York. State all. One week stands. You pay your own room and board. State if you do more than one act; also when you can join. Give your next week's address. Must have some acts. Open Monday, October 1. Write fully. Address this week and next, NEW YORK CIRCUS CORP., Gen. Del., Post Office, Syracuse, N. Y.

## A SMALL AD

### Will Positively Sell Merchandise At These Prices

10-In. Panel Round Roaster.....	3.075	1 1/2-Qt. Panel Rice Boiler.....	\$ 0.75
5-Qt. Panel Tea Kettle.....	1.12 1/2	2-Qt. Panel Rice Boiler.....	.90
6-Qt. Panel Preserve Kettle, for Fruit.....	.67	6-Qt. Plain Preserve Kettle.....	.77
1 1/2-Qt. Panel Percolator.....	.69	1, 2, 3-Qt. Panel Saucepans, Per Set.....	.70
14-In. Oval Roaster.....	1.12 1/2	18-In. Oval Roaster.....	1.75
8-Qt. Water Pail.....	.90	10-Qt. Water Pail.....	.98
3-Qt. Water Pitcher.....	.75	3-Qt. Paneled Water Pitcher.....	1.00
Elec. Table Stove.....	1.05	21-Piece Manufacturing Set.....	.85
Beacon Wigwam Blankets.....	3.75	Beacon Rainbow Blankets.....	3.75
Large Sessions Mantel Clocks.....	4.25	White Glass Post Clocks.....	5.00
Bridge Lamps—the Best.....	8.50	Junior Lamps, Two-Socket, 20-In. Shade.....	10.50
Floor Lamps, 24-In. Shade.....	11.50	Elec. Heaters, 16-In. High.....	5.00
Elec. Heater, 12 In. High.....	4.50	Elec. Casterola.....	3.25

#### DIRECT SALES & SERVICE CO., A. F. Beard, Mgr., 24 & 26 W. Washington St., CHICAGO, ILL.

# THREE FLYING FLOYDS

AMERICA'S GREATEST AND MOST GRACEFUL AERIAL ARTISTS

The only act in the world using a lady catcher exclusively, featuring

**MISS FLOYD, Catching, Doubles, Twisters, Passing Leaps, Throwing Pirouettes and Half**

and the limit in all aerial acrobatics, double and twisting somersault; three distinct revolutions in one. A 100 per cent act for any program. Have some open time after October 18.

Permanent Address, - - - FLYING FLOYDS, 5239 Lind Avenue, Chicago, Ill.

**EXCELLENT AND VARIED**

**Was Amusement Program at North Adams Celebration**

North Adams, Mass., Sept. 12.—The big Fall Fair and Celebration held at the Hoosac Valley Fair grounds, under the auspices of the Central Labor Union, proved to be a decided success, financially and otherwise, and the committee, with Frank H. Kelly, the director, deserve much credit. There were 12,000 paid admissions.

The program included a parade with the 5th Infantry United States Band, from Camp Devens; the North Adams Band and all unions in the city represented. In the afternoon there was a grand concert by the Infantry Band, high wire work by Great Cahill, concert by the North Adams City Band, Leonard Stroud's Bodeo, sack race, hub-to-hub race, Mae Collier, lady high diver; baseball game, auto race, perambulator race and a balloon ascension by Major Smith, and in the evening this program was repeated. During the afternoon Allen T. Green, of this city, and Congressman May T. Treadway were speakers.

**CELEBRATIONS IN MISSOURI**

Sarcoux, Mo., Sept. 13.—The annual Harvest Show in this city will be held September 24-25 and elaborate preparations are being made. Features of the second and third day will be a parade of school and farm floats, a decorative automobile parade and a purebred stock parade. There will also be an extensive amusement program.

Mountain Grove, Mo., Sept. 14.—The committee in charge of the four-day Fall Celebration here, October 3 to 6, has announced that two popular hands have been secured to furnish music for the occasion. Three counties are to participate in the celebration.

Sedalia, Mo., Sept. 14.—Final arrangements are being made for the National Waterloo and Futurity Greyhound Races that will be held here at the Missouri State Fair grounds October 7 to 16. C. F. Rice, manager of the big event, declared that purses and cups to the value of \$15,000 will be offered in the various events.

Fayette, Mo., Sept. 14.—Definite decision has been reached to celebrate the 100th anniversary of the founding of Fayette on October 10. The celebration is to have many of the frontier day scenes, and many big amusement and entertainment events will be provided. An old-fashioned barbecue dinner will be served on the campus of Central College.

Liberty, Mo., Sept. 14.—A Fall Festival and Produce Show will be held in this city October 11 and 12. Civic bodies of Liberty are in back of the movement. Committees are now at work on the amusement program.

St. Charles, Mo., Sept. 14.—A poultry, swine and corn show will be held in this city November 14, 15 and 16 under the auspices of the Swine Show Committee of the County Farm Bureau. Martin Hollrah is chairman.

Marshall, Mo., Sept. 14.—Two special fall events will be held in Saline County during October, the first a Street Fair and Homecoming at Slater October 4, 5 and 6.

Slater has always put on a celebration in big style, and as it has been several years since a fall event was held there it is planned to make this something worth while, with high-class amusement and entertainment features.

The County Fall Festival will be held in this city October 17, 18 and 19 and preparations for this event also are under way.

**HALLOWEEN CELEBRATION**

Dover, O., Sept. 14.—The annual Halloween Celebration of the Dover Chamber of Commerce will be held as usual this year. Last year it drew thirty thousand people. There will be concessions and amusements of various kinds. William A. Mills is secretary.

**FREE BARBECUE DINNER**

Lanoni, Ia., Sept. 14.—The American Legion of this city is preparing for a big barbecue celebration and homecoming September 22. A barbecued dinner, served free to all of the visitors, will be a feature of the day's entertainment.

A glance at the Hotel Directory in this issue may save considerable time and inconvenience.

## Dave Castello & Co.



### RIDING CASTELLOS

A big Novelty Riding Act, five people and three horses. Now booking indoor Circuses for winter. We close our Fairs October 28th, Shreveport, La., and would like to hear from late Southern Fairs.

- HUTCHINSON, KAN., week September 17th.
- OKLAHOMA CITY, OKLA., week September 24th.
- MUSKOGEE, OKLA., week October 1st.
- LITTLE ROCK, ARK., October 8th.
- SHREVEPORT, LA., October 18th to 23th.

Permanent Address, Henderson, N. C. DAVE CASTELLO.

## COLONIAL SHOWS

Can Place for the Following HOME-COMINGS and CELEBRATIONS

- NEFFS, OHIO, week September 17th; BRIDGEPORT, week of September 24th, and CAMBRIDGE, week of October 1st and others to follow. Can place Merry-Go-Round 60-40. Will furnish complete Platform for good Pit Attraction. Can place one or two more Shows. Concessions of all kinds, come on; no exclusives. These are all mining towns and we catch the pays in all towns. Come on, we can place you. Address as per route.

ROY E. TICE, Mgr.

## Schulz Society Circus

Closes tent season in Cleveland, O. Will be open for indoor Celebrations. Can furnish complete show. Get in touch with me WM. SCHULZ, General Director, Cleveland, Ohio.

## Carnival Co. Wanted

To play under auspices of American Legion. Business section. Wire particulars and open dates. J. H. REED, American Legion, Wellsville, Mo.

### ATLANTIC CITY NOTES

Atlantic City, N. J., Sept. 14.—The crowning outdoor event of the third annual pageant, the bathing revue, which closed last Saturday, was pronounced the most spectacular and most successful ever held along the Atlantic Coast and the greatest ever held in America. One thousand pretty girls marched in competition in the various events. It was bigger and better and was viewed by a far greater throng than any previous celebration of its kind. The Million-Dollar Pier was the center of frolic and festivities.

George Jarboor, the "amusement king", will, in all probability, be the lessee of Rendezvous Park for the season of 1924. It was announced today. Mr. Jarboor will tour this and foreign countries at the close of the present season in quest of novelties in the amusement line.

Billy Page, concessionaire, is getting ready for the fairs and will take as assistants Charles Nutt and wife, Chas. Gilmore and Joe Green.

Big-Hearted Al Cooper will join the "Mutt and Jeff" Company shortly.

William Fennan is credited with putting over the fireworks display in fine shape during the pageant.

Dave Old, the candy concessionaire, announces that he will go South for the winter season, returning here for 1924.

Frank Gaffney was noticeable in the pageant parade for the novel costume worn, and received considerable applause along the line.

Sam Marker purchased a new car and will make fairs and celebrations.

Miss Sadell Weiss, of the Kalekerbocker Doll Co. was an interested spectator during the festivities.

### GRAND FIREWORKS AT WORCESTER

Worcester, Mass., Sept. 14.—The grandest display of fireworks ever shown at Worcester was witnessed by 30,000 people at East Park, September 11, closing the celebration of the birth anniversary of the Italian patron saint, Marie S. S. Addolorata. Adjoining streets inhabited by Italian-speaking people were brilliant with decorations of American and Italian flags and bunting, and open house was the rule in the neighborhood.

## WANTED HIGH-CLASS PROMOTER For Indoor Circus

Under strong auspices. Must be able to address committees and close contracts. Season's work to right man. State all first letter. Address

J. E. OGDEN, 7th Ave. Hotel, Pittsburg, Pa.

## Big Homecoming and Mardi Gras PONTIAC, ILLINOIS OCTOBER 4, 5, 6.

Will consider Concessions, Amusements and Shows. Communicate with S. H. ANDERSON, Chairman Amusement Committee.

## WANTED, CARNIVAL CO.

For our Harvest Home Week, October 2 to 7 inclusive. Wire or write W. C. HAWK, Atchison, Kan.

Third Annual American Legion Celebration September 27, 1923, Millopolis, Ill. Concessions wanted. Liberal privileges. W. J. B. MAXWELL.

# PIPES

by GASOLINE BILL BAKER.

World's still going around.  
So are pitchmen!

It's about time to think of winter "benches", "Old Cimp's" coming!

Speaking of "benches", what will it be for you this fall, a long ticket to lower Florida or the Southwest, or heavy o'coat and underwear?

J. E. (Doc) Ogden says it is possible that he will return to the med. business next season. He postponed his return and again went with a circus this year.

There's many bright, clean rugs in Cincy these days. George Hess was directly the cause of it, with John Maney behind it—concessions at the recent festival.

Bill has received several inquiries recently regarding where to purchase "horn nuts". Have all the jobbers of them gone out of business?

The medicine pitchman is subjected to many "shakes"—and they are not confined to hand shakes, or mixing up the ingredients in their bottles during demonstrations, either.

Joe E. Walsh, former special agent of the Greater Sheepsley Shows, is back on that midway with whitestones and—"doing fine, thank you!"

It's about time for Jim Ferdon and Wm. Virpilat, as well as "Monty", to tell us about the oil business in California. Several of the boys have been wondering how those folks were coming along.

Some of the boys have reported success in the "coal farming" districts of West Virginia and Pennsylvania. Others say it's "poor territory". It's about a fifty-fifty deduction on prospects.

R. L. Ballert (Kentucky Slim) sent word to Bill that he was the only pitchman given a permit to work at the Ohio State Fair at Columbus. "So much for clean working and Duplex buttons," added "Slim".

Quite a number of entertainers have lately adopted the fad of wearing supposed-to-be cowboy regalia (some of them far from the atmosphere of the thing). Next thing we know Ed Frink will—but, no, not Ed—he's over his "kid" days.

How "Lent" can jar-wrenches? The past several weeks has been a good season for them, north, and this will continue south for some time. Haven't had a word from a jar-wrench salesman this summer—there's many on the road—report, you fellows!

John McCloskey used to ring his ol' cowbell and say to the gathering curious ones: "I didn't call you folks to dinner, but it's something just about as good—the way I look at it. Now here's a"—his humor entertained them and he sold 'em his wares.

Mrs. W. G. Wren wrote from Lapel, Ind.: "Mrs. Ella Edwards is back home, with Billy and Annie Wren, after closing a successful season with Ration's Dream Dolls' show. Billy Wren is still on crutches, unable to work. He would be pleased to hear from friends."

Postcarded from Quebec: "Charlie (Dad) Smith will open his medicine show at South Dennis, Cape Cod, Mass., for the fall and winter seasons September 18. Bill Dewey, who was with Smith last season, has been re-engaged as principal comedian."

Report has it that the paper frat, was quite well represented at Lancaster, N. H., recently, during the fair. Among "those present" were Huck Morse, Shorty Tatro, Kid Doyle, Count Sadow and several others. The boys were expecting Jack Smart, but Jack failed to arrive.

Billy Rimmer wrote that he was still doing subscriptions down in Georgia, but was headed for his old home State, North Carolina. Says he has met a number of the boys and they all seemed to be doing very well—any way, a new "lizzie" pops up every now and then among them. Wants a pipe from Jimmie Hamilton.

From Doc Robt. M. Smith (from Birmingham, Ala.): "We are still hitting 'em up in that overland 'place of our own' and carry the same good show—for fifteen years—Mary, Bob and 'Tommy' (the latter being the other 'dummy'). Business is good and the future looks better. Drs. Barrett and Brown, we are Florida bound."

From George M. Reed: "I now know that Cuba is wet (I mean Cuba, N. Y.). It has rained here all week. Today is the 'big day' of the fair and its raining like —. Had rain all last week at the Owego Fair. I go from here to Warren, Pa. At all the New York fairs I have seen there have been grifting concessions—the worst I have ever witnessed."

Harry Hastings "shoot'd" from Brooklyn, N. Y., that he had just finished a week there on Fulton street and with a fine Saturday. Also figured that any clean worker can get over on that location. Says he has met several of the boys lately, including Tom Wilcox, who stated that he had not been out on the road this season, but would probably leave the town soon.

From George F. (Flip) Fleming: "For the past four weeks I have been making pitches in the small towns of Eastern Ohio. Worked shops and doorways and found business good. Had an empty store on South Main street in Akron and made the best Saturday sale I have had this summer with safety razors, strappers and Knick-Sharp. I met a clean bunch of pitchmen at the Ravenna (O.) Fair. They all looked prosperous. I will make six more

(Continued on page 110)

# Look!

## Singer Bros.'

### NEW COMPLETE CATALOG NOW READY

SEND FOR YOUR COPY TODAY!

It meets every supply want for Concessions, Carnivals, Parks, Bazaars, Fairs, Beaches, Clubs, Resorts, Fairs, Picnics, Retail Stores, Premium Users, Streetmen, Salesboard Operators, etc.

THE MOST AUTHORITATIVE PRICE LIST OF ITS KIND PUBLISHED.

Ask for Catalog "B. B. 34". Sent free to legitimate dealers only.

**SINGER BROTHERS**

Export and Import, Inc.

536-538 Broadway, NEW YORK.

### Get Our New Price List on Our New Button Package

IT'S THE TALK OF THE TOWN

Large assortment of Fountain Pens from \$13.50 Per Gross to \$300.00 Per Gross.

Send \$1.25 for five new samples.

Style Ink Pencils, \$54.00 Per Gross; \$5.00 Per Dozen.

Automatic Goldine Pencils, \$7.00, \$8.00 and \$9.00 Per Gross.

Real Razors, \$3.75 Per Dozen, \$42.00 Per Gross.

Genuine Leather **BILL FOLD** \$20.00 per Gross

Complete line of merchandise for Concessionaires and Pitchmen.

25% Deposit, Balance C. O. D.

House of Myer A. Fingold, 32 Union Square, NEW YORK.

# FREE

OUR NEW

## WHITE STONE

and wholesale jewelry catalogue mailed to your address absolutely free, postage paid. Send us your address today.

It Tells You How To Get the Money

**KRAUTH and REED**

Importers and Manufacturers

335 W. Madison St., CHICAGO

## ADVERTISERS!

**GENTS**


Your 25 word "ad" in 51 magazines only \$2.00. Nation-wide circulation. Many other combinations.

Send quarter for 3 sample magazines or write for our free adv. booklet.

**AUTO-CITY ADVERTISING AGENCY**  
Dept. 35 B  
2747 Gladstone Ave. Detroit, Mich.

**STREETMEN** Folding Paper Tricks, with 8-page Magic Circular, 100 of each, \$8.00. Sample free. **MODERN SPECIALTY** CO., 8 N. 6th St., St. Louis, Missouri.

## BUY FROM HEADQUARTERS

**\$15.00 Gross**  **\$15.00 Gross**  
Our Famous Original Manos Jumbo Pen, white tipped cap, with nickel plated clip and beautifully lithographed folding box, imprinted with directions and guarantee

### Our Button Packages Always Get Big Money



A SNAP TO CLOSE

4-PIECE DUPLEX BUTTON SET, consisting of Duplex First, Fit Tite Back and Snap Apart Links. Very good assortment. Wonderful sellers. From \$12.00 to \$15.50 per Gross Sets. Read in your order today.



Superior Grade of Nickel-Finished Wire Arm \$4.50 Bands. Per Gross.

One-half cash with order, balance C. O. D.



**SPECIAL**  
**RUNNING MICE**  
Best Quality  
**\$3.50 Per Gross**



7-in-1 Opera Glasses (not made of tin or metal, made of Celluloid). Per Gross \$18.00

**BERK BROTHERS, 543 Broadway, NEW YORK, CITY.**

### HEAVIEST STOCK

### UNBREAKABLE "AMBERLITE" COMBS

### FINEST QUALITY



IF YOU WANT TO MAKE MONEY HANDLE LINE USED BY ORIGINAL SUCCESSFUL DEMONSTRATORS. BE CONVINCED OF THE QUALITY AND WEIGHT. COMPARE WITH OTHER LINES. TRY AND SEE. SEND FOR OUR SAMPLE ASSORTMENT. SENT PREPAID FOR \$1.50.  
**THE COMB HOUSE OF AMERICA, 7 and 9 Waverly Pl., New York City.**

### JUST LIKE THE ROOSTER CROWS—SOMETHING NEW EVERY MORNING!



### The Great Noise Maker "CRY BABY"

O Boy, some fun. Just squeeze me. Everybody wants one.



You all know the Button Package that is getting the money. Don't let them fool you. I have got cheap Button Packages, too.

Send and get my new Price List on Buttons, Fountain Pens and Specialties.

**KELLEY, THE SPECIALTY KING, 21-23 Ann Street, NEW YORK CITY.**

### Men's Shirts

EASY TO SELL

EVERYWHERE

Make \$15.00 daily

Under sell stores. Complete line. Exclusive patterns. Free sample.

**Chicago Shirt Manufacturers**  
241 W. Van Buren, Factory 110, Chicago, Ill.

### German Self-Filling Fountain Pens or Pencils, Razors.

German Self-Filling Jumbo, chased barrel better worker than Austrian, fitted with 14k plated pen point, in cartons, with clips \$15.00 per gross, complete. Positively best buy on the market.

Nickel Indelible Lead Pencils, at \$3.50 per gross. Others at \$6.00 per gross and up. Mail 50 cents for three samples.

Razors, all double shoulder, from \$3.50 per dozen and up, positively the best buys there are. Send \$1.00 for three samples.

**CHAS. J. MacNALLY,**  
21 Ann St., New York City.  
"House who will eventually serve you."

### MEDICINE MEN

Make Your Connections With

### THE VETERAN HOUSE

OF SUPPLIES

QUALITY speaks for itself and SAVOY SERVICE CANNOT BE BEATEN.

Write for prices while you can have protection on territory.

**Savoy Drug & Chemical Co.**  
170-172 N. Halsted St., CHICAGO, ILL.

### RUSSIAN, GERMAN, MONEY!

AUSTRIAN, SOVIET

Bestest selling novelties of the century. Everybody buys. Cheap enough to give free as sales-leaders. Write for our big FREE Circular or mail us \$2.00 for 25 samples, all different.

**HIRSCH & Co.**  
847 HUNTSPOINT AVENUE, New York.

### \$65 A WEEK - It's Easy!

Free Auto and Big Weekly Cash Bonus offers. Newton made \$1900 in 20 weeks. Hundreds start at \$15 a day. Everybody wants our New Wonderful household necessity, A SENSATION! Full or spare time—\$1.50 Gift Free to customer. Write quick.

**NEW ERA MFG. CO., Dept. 213A 803 Madison St., CHICAGO**

### DIRECT FROM THE FACTORY

**SPECIAL OFFER:**  
During the Fair Season, \$8.00 per 100. **FRENCH ART NEEDLE CO.,** 15 Spring Street, Charleston, W. Va. (Formerly 100 W. 125th St., New York City.)

### REDUCED PRICES ON TONIC

**BEACH'S WONDER REMEDY CO., Columbia, S. C.**

### Agents and Canvassers



Get your Clock Medallions from the originator, and not from the imitators. We have the only original line of Photo Medallion Clocks, Photo Pocket Mirrors, Photo Jewelry and Photo Buttons. We have always been packing all our Medallions in separate Medallion Boxes. Send for our free catalogue—it tells everything. You can't beat Gibson for work or service. We have been doing this work for thirty years. We ask about our NEW NICKEL SILVER MEDALLION FRAME.

GIBSON PHOTO JEWELRY CO.,  
Section 9, 608-614 Gravenstein Ave., Brooklyn, N. Y.

### BALLOONS

GAS AND GAS APPARATUS



Your name and ad printed on a No. 70 and shipped same day. \$21.00 per 1,000.

No. 90 — Heavy transparent, five colors, pure gum. \$20.00 Gross, \$3.50 different pictures on both sides. Gross, \$4.00.

70 Heavy Gas, 2-Color Balloons, \$2.50 Gross. Squawkers, \$3.00 Gross. Balloon Sticks, 35¢ Gross.

Write for particulars on our Gas and Gas Apparatus. Catalog free. 25% with order, balance C. O. D.

YALE RUBBER CO.  
15 East 17th Street, NEW YORK CITY.

### AGENTS: We Pay \$12 a Day Taking Orders for 2 in 1 Reversible Raincoats

Finished on both sides. One side rich, dress coat, other side storm coat. Two coats for the price of one. Takes place of overcoat, and saves customer at least \$20. Elegant style. Tailored seams, sewed and strapped. Brand new. Not sold in stores. We control the entire output.



### Guaranteed Waterproof or Money Back

Our men and women representatives having wonderful success. Right now is the big season. No experience or capital needed. We ship by parcel post and do all collecting.

### Take Two Orders a Day We mail you Check for \$12

We are paying thousands of dollars to our agents taking orders for this new Reversible Coat. We have all the latest and best styles of raincoats for men and women. Our big swatch book shows all new and distinct patterns. Write today for Agency and Sample Coat.

Parker Mfg. Co., Coat 210, Dayton, Ohio

### "I have averaged \$7000 Per Year for Three Years—Have Made Over \$90 PROFIT in One Day"

That is the statement of Frank DePries, one of our live-wire representatives. Keeton of Mississippi made \$252 on his first sale. Vickers of Alabama made \$118 in one week. Conant quit a \$6,000 job to come with us.



Ford Auto FREE!

We have a plan whereby our active workers can get a Ford without cost, in addition to their big cash earnings. Get the plan—quick!

### AGENTS WANTED

We need more men like these, because the demand for our Super Fyr-Fyter is growing by leaps and bounds. Sell to garages, stores, factories, schools, homes, hotels, auto owners. Approved by the Underwriters. If you are willing to work and ambitious to make some real money, get our plan. You need no experience, as we train you without cost for the work. No great capital required. Good territory going fast. Better write us at once.

THE FYR-FYTER COMPANY  
1710 Fyr-Fyter Bldg., Dayton, Ohio.

### Oak Brand Balloons

WHEN YOU BUY OAK BRAND BALLOONS YOU ALWAYS BUY THE BEST. SPECIFY OAK BALLOONS IN THE BLUE BOX WITH THE YELLOW DIAMOND LABEL.

### WINDOW SIGNS

AGENTS 500% PROFIT

Genuine Gold Sign Letters

For store fronts, office windows and glass signs of all kinds. No experience necessary. Anyone can put them on and make money right from the start.

**\$75.00 to \$200.00 a Week!**

You can sell to nearby trade or travel all over the country. There is a big demand for window lettering in every town. Send for free samples and particulars.

Liberal Offer to General Agents.

METALLIC LETTER CO.  
439 North Clark St. CHICAGO, ILL.

### AGENTS 500% PROFIT

Genuine Gold Sign Letters

For store fronts, office windows and glass signs of all kinds. No experience necessary. Anyone can put them on and make money right from the start.

**\$75.00 to \$200.00 a Week!**

You can sell to nearby trade or travel all over the country. There is a big demand for window lettering in every town. Send for free samples and particulars.

Liberal Offer to General Agents.

METALLIC LETTER CO.  
439 North Clark St. CHICAGO, ILL.

### OUR LATEST OFFERING GRETON-LINED 3-1 BAGS

Size 6x9 closed, 12x17 open. Be the first to handle our new style 3-1 Shopping Bags. Long grain leatherette finish. Lined with cretline throughout. A posit to see them. Price, \$5.00 per Dozen, \$57.00 per Gross. Sample, 60¢, prepaid.

Regular 3-1 Bags, \$3.25 Dozen. Sample, 50¢, prepaid.

Waterproof Aprons, size 24x36, 12 assorted patterns, \$3.60 Dozen. Sample, 50¢, prepaid.

50¢ with lines, \$5.25 Dozen. Sample, 60¢, prepaid.

Write for catalog containing full line of Sanitary Rubber Goods, Italy Pants, All Rubber Aprons, Bibs, Sanitary Aprons, Felt Bags etc., etc. Over 45 fast sellers. 25% deposit. Immediate shipment.

CENTRAL MAIL ORDER HOUSE,  
223 Commercial St., Dept. B, Boston, Mass.

STAR GOGGLES  
Gauze Side Shield, Cable Temples, Amies Lenses.  
DOZ., \$2.25. GROSS, \$24.00.

7-in-1" OPERA GLASS  
DOZ., \$2.00. GROSS, \$23.50.  
Made of Celluloid.

MILITARY APEX  
Imitation Gold, Large Round, Clear White Convex Lenses. All numbers.  
DOZ., \$3.00. GROSS, \$35.00.

NEW ERA OPT. CO.  
17 No. Wabash Ave., Chicago.

### Fighting Gloom Chasers!

Nothing Like It—Sensation Draws Big Crowds—No Two Movements Alike—Sells Young and Old—Kinney Cleared \$300, ten days' stand. A Harvest for the Wise—Now's Time to Connect. \$50.00 Gross—Sells for \$1.00 a Smash—Two Samples, Postpaid, \$1.00.

Currier Mfg. Co., Inc., 1001 Central Avenue, Minneapolis, Minn.

### Bamboo Self-Filling FOUNTAIN PEN

Our prices defy all competition.

Send 50c for Sample and Agents' proposition. Easiest seller on the market. Write

NIPPON CO., 1261 Broadway, N. Y. C.

### \$1.00 NEW 4 Point French Knot Needle GIVEN

Free with ten of the New Embroidery Stamping Books, all for \$1.00

Free also a sample of our new Single Point 25c Needle and a ball of Velvono, the new yarn for making burlap rugs.

SPECIAL—ACT NOW

E. C. SPUEHLER, 323 N. 21st St., ST. LOUIS, MO.

### EARN BIG MONEY Selling Shirts

DIRECT TO CONSUMERS at WHOLESALE PRICES. Write for samples. Dept. B.

THE SENECA CO.  
145 West 45th St., New York

\$13.00 per gross—Men's Rubber Belts—\$13.00 per gross with high grade Roller Bar Buckles, or \$13.50 per Gross with satin finish lever clamp adjustable Buckles. These Belts come in black, brown and gray, plain smooth finish, wains or stippled. Our Belt and Buckle is superior to any one made and is guaranteed to be strictly first. There are a lot of cheap belts on the market, but none will come up to the quality and design of our Belt and Buckle. \$3.00 deposit required with each gross order. Balance C. O. D. Men's Composition Key Holders, \$12.00 per Gross.

SAMPLE, 25c.

THE SUPERIOR RUBBER CO., Akron, Ohio

### Agents, Distributors and Carnival Men

For Service, Co-operation Quality and Price, the Universal Leather Goods Co. has never been surpassed.



We are the originators and manufacturers of the Night Light Vanity Case, and for that reason we are able to quote attractive low prices.

We are for you, with you, and always at your service. Write for sample of our Special, at \$13.50 per Dozen. Oblong shaped. This electrically equipped Vanity Case has proven one of the greatest sellers offered. Extra special price of \$12.00 per Dozen, in 6 dozen lots, \$5.00, prepaid, \$1.25.

Catalog mailed free on request.

UNIVERSAL LEATHER GOODS CO.,  
442 N. Wells Street, Chicago, Ill.

### Sell Felt Rugs And Make Quick Money

Our men are clearing \$50 to \$100 a week. Every housewife admires and buys these unusual Novelty Rugs. We are manufacturers and thus supply agents at right prices. Small investment of \$2.00 to \$5 required for complete sample line. Charges prepaid. Money returned if you are not entirely satisfied.

The Big Selling Season is here. Write at once for details. Don't put it off.

Newark Felt Rug Company  
27 1/2 16th Ave., NEWARK, N. J.

### PAPER MEN

Experienced Farm Paper Men wanted by well-known, long-established farm paper, to work States of Maryland, Virginia, West Virginia, North and South Carolina, Kentucky and Tennessee. Liberal proposition and BEST SERVICE. Address

CIRCULATION MANAGER, Box 1236, Richmond, Va.

### We Pay \$8 a Day

taking orders for Rotastrop for sharpening Safety Razor Blades. Every man a prospect.

600 Shaves From One Blade



Quick velvety shaves. Models for sharpening nearly all makes of Safety Razor Blades. Wonderful invention. We make deliveries. No collecting. All you do is take orders. Absolutely guaranteed or money back. Write for territory.

BURKE MFG. CO., 455 W. 5th St., Dayton, Ohio.

### AGENTS Big Profits

Can be made selling the "WORLD BEATER", a sanitary mechanical water driven mixer and beater for kitchen use. An efficient, practical and convenient labor-saving appliance for stirring, beating, whipping and mixing all kinds of food and drink preparations. Send for complete particulars about this easy selling device. (We sale always leads to more.) You can't go wrong—we tell you how to proceed.

Maderite Sales Corp.  
50C Ralph Ave., Brooklyn, N. Y.

Advertise in The Billboard—You'll Be Satisfied With Results.

It helps you, the paper and advertisers, to mention The Billboard.

### LOOK HERE! AT LAST

The "1849" SOUVENIR MINT CONCESSION MEN, AGENTS WANTED AT ONCE

## California Gold Souvenirs

QUARTERS AND HALVES THE LATEST JEWELRY CRAZE.

J. G. GREEN CO., 991 Mission St., SAN FRANCISCO, CALIFORNIA.

### Agents and Concession People

CAN MAKE FROM \$10.00 TO \$50.00 EACH DAY at the County Fairs, selling our Celebrated Gummy Hamburgs... B. D. GAUSE MFG. DEPT., 734 S. Main, ELKHART, IND.

## 500% Profit

means some real money. Martin, of Indiana, made \$75.00 in one day with our light weight Shampoo, and you can do the same. Happy Home Maker Shampoo, the lightest and whitest ever made, is just the thing for Medicine Show Men, Pitch Men, etc.

HAPPY HOME MAKER SHAMPOO can be had wrapped or in bulk for your own wrapper. Sample Cake, 10 Cents. It will pay you to get our proposition. Write now to Dept. B. GEO. A. SCHMIDT & CO., 238 W. North Ave., Chicago, Ill. Established 1875.

### A NEW IVORY CLOCK

Heavy Stock. Grained Ivory Pearl Inlaid. Colored Bezel. 9-in. Base, 5 in. High. Beautiful Finish.



American Made Movement. Sample, \$3.00, Prepaid. Guaranteed Time Keeper. Doz. Lots \$2.50 Each.

Write for our Catalog. 25% with order, balance C. O. D. SINGER JEWELRY & NOV. CO., 22 West Quincy Street, CHICAGO.

### EARN \$100 A WEEK

The 1923 Mandette makes 4 Post Card Photos a minute on the spot. No plates, films or dark room. No experience required. We TRUST YOU. Write today for our pay-as-you-earn offer.

CHICAGO FERROTYPE CO., 2401 W. 14th St., Dept. B. CHICAGO, ILL.



RUBBER BELTS, With Grip Buckles, \$15.00 per Gross. Sample, 25c, prepaid. FIBER SILK KNITTED TIES, \$3.50 per Dozen. Sample Tie, 50c, prepaid.

Get our samples and be convinced. 25% with order, bal. C. O. D. HARRY LISS, 35 S. Dearborn St., Chicago.

\$50 A DAY SELLING GOODYEAR RUBBERIZED APRONS \$3.25 A DOZEN, \$35.00 A GROSS. Sample, 40c, Prepaid. Made of finest grade of Gingham and Percal checks, rubberized to a pure Para rubber. Has the GOODYEAR guarantee for service and fast colors. Write for our price list. 25% deposit, balance C. O. D. GOODYEAR RUBBER MFG. CO., 34 East 9th Street, New York City.

GET MY MONEY-GETTERS and great repeaters. Carry them with other goods. A. B. REID, 94 Meuser Ave., Akron, O. Dept. B.

### OCTAGON-SHAPED, ELECTRIC LIGHTED VANITY CASES



Large size, in black brown, blue or gray, with two beveled mirrors and elaborately engraved top. High-grade gold plated fittings. Beautifully gold lined, with gold finished lock and key. The kind that retails for \$15.00. Reduced to \$42.00 Doz. Sample, prepaid, \$1.50. Square or Keystone. Made of Genuine Leather. In Black, Blue, Brown or Gray. Lighted. \$19.50 Doz. Sample, prepaid, \$2.25. All orders shipped same day. 25% deposit, balance C. O. D.

N. GOLDSMITH MFG. CO., 29 S. Clinton Street, CHICAGO

### Broadway Swagger CANE



GOING BIGGER THAN EVER. Made in assorted bright colors, highly polished, with French Ivory handle, nickel bottom, leather strap and tassel, 36 in. long. Sample Assortment, \$2.00 \$30.00 per gross NICKEL TOPS, \$25.00 per gross 25% deposit, balance C. O. D.

S. S. NOVELTY CO., 255 BOWERY, NEW YORK, N. Y.

### Money Saved!

Silk Knitted Ties, Dozen... \$3.50 Gross... \$33.00 Mixed Silk Knitted, Dozen, 2.50 Gross... \$26.00 We pay transportation charges in U. S. when cash in full is sent with order. RAYMOND MFG. CO., 31 East 132d Street, New York.

### ORIENTAL NOVELTY CANDY

HAREM ARIANA CANDY is the greatest sensational Oriental Candy in the world. It's filled with Nuts and Fruits—everybody loves it. Agents can sell 50 or more boxes daily to private homes or stores. They'll reap a harvest with it. It's good for kiddies and grown-ups, so be the first agent in your locality. Act quick. Retailers for 25¢ a package. Agents' price, \$1.50 a dozen packages. Sample package, 25c. A. B. RUBIN, Sole Distributor, 67 Montrose Avenue, Brooklyn, N. Y.



"HARRY" THE MARVELOUS MAGNETIC TOP. With Metal Figures. By spinning the top it makes the metal figures dance back and forth. There are about ten different figures with this top, including Snakes, Arrows, Umbrellas, Ducks and Fish. Will amuse young and old to watch the marvelous operation of this wonderful novelty. A tremendous seller when shown. Each top packed in an attractive lithographed box, complete with figures and instructions. In Gross Lots, \$5.75 per Gross. Sample Dozen, parcel post prepaid, 75c. Sample orders cash in full. MILLIAN'S SUPPLY CO., 122 East 3d Street, New York.

FREE From the gink that knows. Our 1923 100-page Catalog just off the press. Send in your address. MEXICAN DIAMOND KING, 19 South Wells Street, Chicago, Ill.

## PIPES

(Continued from page 105)

falls, starting at Akron September 12. I have friendly thoughts for my old friends, including A. B. Zapp, Hubler, Walter Neal and Big Jim Brown. Likewise passed on about a year ago down in Arkansas, George.—BILL.)

The said that a Negro pitcherman who was selling a herb remedy guaranteed to cure almost everything from nostalgia to chills, came as near to flooring Assistant Manager W. E. (Red) Hicks, of the Specialty Shows team, as has any man when the shows were playing the Mr. Holly (N. J.) Fair. He approached "Red" and whispered confidentially: "If any of you show boys gets sick and needs it, ah'll let 'em have my medicine at cost."

Chas. Mitchell, one of the lads who remains in the game and smiles, regardless of whether he "blits" or "misses" blossoms, pipes from New York City: "I read the Pipes regularly, but never piped myself. I feel that I have not done my share, so here goes! First, I have quit the 'tuppas' cards for good because of the agencies not doing as I would expect them to. I am still 'with it'—the good old business, selling toilet sets. How are Peterson, Griswold, Miller and Kirby and the—others?"

Many of the boys will remember Capt. Flash, of late years known as Dare-Devil Moore, high diver incident—when word came from Ludlow, Mass., that he had suffered five broken ribs and his left leg broken in two places, being confined at the American Legion Hospital, Ludlow. Flash has been in days past at aid to many pitchermen, assisting them with sales in the pushes, entertaining, etc. In fact, the last time this writer saw Prince Napretta (at the Roanoke Fair in 1907) Moore (Flash) was helping Prince pass out medicine.

The following was received last week: "Jam and 'system shows' are what hang the monkey, 'fake', on the medicine men. Would it be in order to name the 'system' workers in the clean-up campaign?" Relative to the foregoing, the first is a statement. As to the latter, when an item is printed several days or a week following incidents one cannot competently say a man is this or that, as it would be applying the present tense to a past incident—man may change his methods over night—there have been several changes of this nature the past summer.

Doc Harry Fuller informs that his show had played Young America and Walton, Ind., to very satisfactory business—says it sold 4,500 "Golden Mist" (confection packages) in ten days. Says he has the Robertson team with him (traveling in their own big car), musical act, magic, circus acts and fire-eating, also the Luther Family. Harry intends to close his platform show and open in half-October 5. Reports that they were having fine weather and that he had purchased a living-house truck from W. J. Weller, a moving picture man, which he will use for his office this winter.

Dr. E. L. (Larry) Barrett shoots one to guess on from Rochelle, Ga.: "I am still in the sand hills of Georgia. There hasn't been a pitch man—man—over a tent show—in these parts for a long time. It seems to me that it takes something less than a thousand acres of land to raise a bale of cotton, and money is scarce, but there are no jam men here, or other competition, and the natives appear glad to have a clean worker and make inducements to have you stay, so really taking everything into consideration in the end a fellow is the winner. My next stand is Macon."

George Fleming has had a novel and dandy "Permit-Privilege Contract" card printed to use in his arrangements and he says it has opened several "closed" towns to him. Several kinds of locations head the blank-line spaces, to be marked which is to be used; dates and nature of business space is also provided for, and at the bottom appears the following: "This privilege is granted upon the condition that the business shall be conducted in a LAWFUL and ORDERLY MANNER. NO GAMBLING or INTOXICATING LIQUORS will be permitted. LOCATION TO BE KEPT CLEAN."

E. J. Maxey's first contribution: "I have been working in the Piedmont section of North and South Carolina all summer with my platform medicine show and enjoyed good business. I find that a man working honestly and with a clean show and good remedies is welcome almost everywhere. I have met one or two 'windjammers' who boasted on not caring if their med. is 'good or bad, they can sell anything'. When the road is cleared of such salesmen then practically every town will be open to the legitimate salesman. J. R. Wilson ('cut-fast steel' man) and wife, pipe up!"

"Doc" Joe Bills informs (via our New York office) from Bethmore, L. I., to the effect that he opened there May 3 and is still going strong. Doc is representing the Nutro Medicine Company. Carnivals, according to the report received, have so burned up Long Island the past summer that the "no trespassing" sign will surely float in next summer's breeze. Northport is now closed to everything. Bay-side is charging \$100 per day and no tents are allowed inside the confines of the city. Doc says that the brilliant young romantic actor, Mike McDonald, is still "with it" and "for it" and has money in the bank.

The following was submitted by one of the best known of medicine show workers: "Medicine men who brag and blow in print are the easiest to fashion, as they are almost sure to brag about qualities they do not possess—such as big sales, wonderful money-getters and, last but not least, their 'winter pleasure trips' to Florida or California. Winter will catch most of the braggarts in a back-sitting room furnished for light house-keeping. Their favorite winter vocations are painting and paper hanging, doing second comedy in garages and night clerks. The real big money-getters never boast in print—they employ press agents."

From Kansas City—Dr. F. Street, of the Washaw Indian Medicine Company, piped to the Kansas City office of The Billboard that (Continued on page 112)

## FLYING BIRDS NOVELTIES BALLOONS

- Best Make Birds, Long Strips, Gross... \$ 5.50
- Best Make Birds, Short Strips, Gross... 5.00
- Best No. 75 Transparent Balloons, Gross... 4.00
- Red, White and Blue (100) Parachute, Per Dozen... 4.00
- Birding Novelties, Per Dozen... 1.75
- Parachute, in Glass Bubbles, Per Gross... 1.00
- Jap Blow-Outs, Per Gross... 2.00
- One Doz. Assorted Aluminum Cans, Dozen... 10.00
- Flame Balls, Assorted Colors, Parachute, Dozen... 10.00
- Flame Paper Parachute, Per Gross... 3.00
- 100 Assort. Snappy Art Mirrors, Pocket Size Hand Colored, Per 100 Lots... 6.00
- 1,000 Give-Away Stum... 8.00
- No. 60—Large Whistling Squawkers, Gross... 3.50
- No. 60—Large Balloons, Gross... 2.50
- 100 Assorted Novelty Toys... 7.00
- Jazz Kazoo Whistles, Per Dozen... 8.00
- 100 Assorted Knives... 4.00
- No. 2—100 Assorted Cans... 6.50
- No. 5—Rubber Return Balls, Threaded Gross... 4.75
- No. 125—Tissue Filling Paper, Gross... 1.50
- Burning Mary, Best on the Market, Per Gross... 4.25
- Balloons, Strips, Per Gross... 4.00
- Java Books 25 Styles, Assorted, Per 100... 4.00
- 100 Assorted White Paper Hats, Per 100... 6.50
- 100 Assorted Noise Makers, Per 100... 6.50
- Army and Navy Needle Books, Per Dozen... 7.50

Fruit Baskets, Baskets, Aluminum Goods, White, 1923 Illustrated Catalog, Free.

TERMS: Half Deposit. No personal checks accepted. All Goods sold F. O. B. Cleveland.

### NEWMAN MFG. CO.

1289-93 West 9th St., Cleveland, Ohio

- NOVELTIES, PAPER HATS, CONFETTI, ETC.
- No. 60 Balloons, Gross... \$2.50
- No. 70 Balloons, Gross... 2.75
- No. 211 Wrist Watch, Gross... 4.50
- No. 205 Pistol Fab, Gross... 4.00
- No. 218 Extension Scissor Tays, Gr., 2.25
- No. 142 Crook Cane, 100... \$1.20
- No. 140 R. W. B. Cane, 100... 2.75
- No. 512 Paper Hats, Assorted, Gross... 4.75
- No. 327 Paper Hats, Assorted, Gross... 4.75
- No. 506 Paper Hats, Assorted, Doz... 1.00
- No. 122 Bulk Confetti 50 lb. Bag... 3.00
- No. 323 Serpentine, 100, 35c; 1,000, 3.00
- No. 320 Blowouts, Assorted, Gross... 1.00
- No. 322 Wire Beaters, R. W. B. G. 2.25
- No. 175 Comic Felt Hat Bands, Assorted, 100... 2.00
- Fire Whips, Gr \$4.50, \$5.75, \$8.25 and 7.00

## AGENTS

Monogramming Autos, Trunks, Hand Luggage, etc. is transfer method is the biggest paying business of the day. Great demand; no experience necessary. Order 50 styles, sizes and colors to select from. Catalog showing dealers in exact colors and full particulars free.

MOTORISTS' ACCESSORIES CO. MANSFIELD, OHIO

### YOU CAN MAKE MONEY WITH THESE GOODS

- Nail Files, Per Gross... \$2.00, \$2.50
- Court Plaster, \$1.75, \$2.00, \$2.50
- Satchet, large size, Per Gr... 1.75
- Satchet, small size, Per Gr... 1.35
- Needle Books, Per Gross... 7.00

F. O. B. New York. Deposit required on C. O. D. orders.

CHAS. UFERT 133 W. 15th Street, NEW YORK.

### AGENTS WANTED

Match Scratcher for the Steering Wheel Handiest novelty, yet to beat simply words on the spinner. Great mental and durable. Hands for driver to strike a match. Sample, 25c. \$1.50 a Dozen, \$10.00 a Gross. Postage and freight paid. Deposit required on all C. O. D. orders.

JOHN LOMAN MFG. CO. Box 341, Bristol, Conn.

### MAKE BIG MONEY EASY

Analyze cold initials to Automobiles. Best prospectus today. No experience required. FIVE SAMPLES and attractive proposition. Write quick. HALLCO, 396 Harrison Ave., Boston, Mass.

Retails \$2.85 Real Motor Phonograph. Plays 10-in. Records. Write for prices. Factory: A. B. CUMMINGS, Allitabar, Massachusetts.

Dollar Premium for 10c. Wonderful four book—150 pages, 2 large maps. Send 10c for sample. MOTOR TOYS, Amherst, N. Y.

## "STAR" Self-Filling FOUNTAIN PEN

Never Fails— Holds more ink than any other pen on the market. Beautiful Gold Finish. Very flashy. Biggest Seller in the Fountain Pen Line.

**EVERY PEN GUARANTEED**

Hurry your orders to be insured of prompt shipments. One-third deposit with order, balance C. O. D.

**\$21.00** Per Gross.  
**\$3.00** Sample Dozen.

Sterling Metal Novelty Mfg. Co.  
174 Worth St., New York City

## Fastest Seller Known

That's What Our Representatives Say of the **PREMIER KNIFE and SCISSORS SHARPENER** 200% PROFIT OR MORE.

### HUSTLERS MAKE \$25 A DAY

Simply demonstrate it and it will sell itself to every HOME, RESTAURANT, HOTEL, TAILOR SHOP, DELICATESSEN, BARBER SHOP, Etc. Pays for itself the first day in saving of sharpening cost. Sells for 50c. Price to Agents, \$2 a Dozen, \$21 a Gross. Send 25c for sample.

The Premier quickly sharpens dull KNIVES, SCISSORS, CLEAVERS, SICKLES, SCYTHES, LAWN MOWERS, etc., to the keenest edge. Any one can use it. Handiest article in the home. Highly recommended everywhere.

**PITCHMEN** — We also have an all-metal Sharpener that sells for 25c. Price to you, \$11.50 per Gross.

**PREMIER MFG. CO.**  
806-G. East Grand Blvd., DETROIT, MICH.

**MORE THAN A MILLION IN USE**

## OLD STUFF AT NEW PRICES

No. 763—Colored Shell Chains, length, 48 inches. All bright colors, clean stock.  
**Doz. 70c Gro. \$7.75**

No. 747—White Shell Chains, length, 48 inches, clean stock  
**Doz. 65c Gro. \$7.25**

No. 5100—Flashy Seed Beads. Length, 48 inches.  
**Per Gro., \$4.50**

**LOOK BACKS**  
The good grade  
**\$1.85 per 100, \$18.00 per M**

**ED. HAHN**  
"He Treats You Right"  
222 W. Madison St., Chicago, Ill.

## AIGRETTES

(Imitation)

The kind they are all talking about. They have the flash and the class of the real article.

**\$9.00**

**DOZ. BUNCHES**  
White or Black  
**Sample \$1.00**

Cash with sample order. One-third amount with dozen orders.

**Jos. Weismann**  
26 Bond Street, NEW YORK CITY

## SHEBA DOLL and 50-IN. DRESS, 25c

Complete with hair and the New Creation Three-Tone Color Dress. Hundreds of different colors. Trimmed with Tinsel or Fringe (50-in. circumference). Sheba Doll, with large Plume Dress.....35c  
California Lamp Dolls, complete, with large shade, and 36-in. Tinsel Dress. Each.....75c  
California Doll, with Curly Hair. Each.....25c  
15-Inch Kewpie Doll, with Hair. Each.....21c  
15-Inch Plain Kewpie Doll.....13c  
36-Inch Tinsel Double Paper Dress. Each....10c

One-half cash, balance C. O. D. Guaranteed against breakage. Send for our new 1933 Catalogue for other Novelties and Low Prices.

**EMPIRE DOLL & DRESS CO., 20 East Lake Street, CHICAGO, ILL.**

## THIS IS WHAT YOU CAN EARN TAKING ORDERS FOR P & G PHOTO MEDALLIONS

**\$5,000**  
**\$10,000**  
Every Year

Photo Medallion Salesmen—Also those selling Portraits and Enlargements—and beginners too! You can make \$100 to \$200 every week. Just as our other representatives do.

P. & G. PHOTO MEDALLIONS are the leaders in the field because unsparring effort has been spent to make them the most attractive, easiest selling, most profitable photo Medallion on the market today. One of the new, exclusive and important features is the packing of our Photo Medallions in individual boxes.

Don't waste a minute! Send now for full details and our complete catalog of 192 beautiful designs, including Clock Medallions.

Our FREE INSTRUCTION BOOKLET IS INVALUABLE FOR BEGINNERS, showing them how to make big money and sales from the start.

**PUDLIN & GOLDSTEIN**  
259 Bowery, Dept. "R" New York

## ELECTRIC LIGHTED VANITY CASES — THE SPANGLER KIND AT LOWEST MFRS.' PRICES.

Octagon shape, 7 1/2 x 6 x 3 in. Reinforced straps. Center tray, six gold-finished fittings. Two mirrors, one beveled or mirrored. Most practical light. Beautifully lined. Brown or black. By the Dozen, \$54.00. Sample, \$5.00.

Keystone shape, genuine leather, black, brown or gray. Size 7 x 5 x 2 1/2. With light. By the Dozen, \$25.00. Sample, \$2.25.

Keystone shape, metal. Black only. Size 7 x 5 x 2 1/2. With light. By the Dozen, \$13.25. Six-Dozen Lots, \$11.75. Sample, \$1.30.

**21-Piece French Ivory Manicure Sets**  
Color Embossed Keratol Cover. \$9.60 Dozen Sets.

**Spanglers MFG. CO.**  
160 N. Wells Street, CHICAGO

## OUR NEW LINE ALLIGATOR GRAIN GENUINE LEATHER

**PER GROSS \$22.00**—Sample, Postpaid, 35c

**WARRANTED GENUINE FINE LEATHER 7-IN-1 BILL BOOKS, ALLIGATOR GRAIN, as shown.** Not to be compared with others for less money. Has full leather pockets and OPPOSITE SNAP FASTENER. No. B-10—Black. Doz. Postpaid, \$2.15; Gross, \$22.00. No. B-11—Havana Brown. Doz. Postpaid, \$2.65; Gross, \$28.00. Write for late circular, quoting other styles. One-third deposit with order, balance C. O. D. Gross lots, F. O. B. Chicago.

**BREDEL & CO., 337 W. Madison St., Chicago Ill**

## EASY MONEY

AGENTS: Sell LOOM-RITE Felt Rugs. Quick money-makers. Size, 25x 58. Excellent quality, attractive colors. Immediate delivery.

Sell for \$2.25  
Price, \$15.00 per doz.  
Bale of 60 for \$70.00  
Sample postpaid, \$1.50  
Money refunded if not satisfied.

Many other splendid rug values. Get full information about our proposition.

**MAISLEY-PAYNE MFG. CO.**  
104-C Hanover St., Boston, Mass.

## NEEDLE BOOKS

Gold and Silhouette Cardboard Covers.

No. 105—On style illustrated, 4 panels and folds like wallet. \$14.00 Gross.

No. 104—Same as above, with 3 folds. \$10.00 Gross. Just out, and the only one of its kind in the world. Positively outclasses all other books at its price.

These Needle Books will bring up to 50 cents each, giving your customer a good value, at the same time giving you over 50% profit.

Self-Threading Needles, \$2.75 1,000 (100 Packages). Samples of these three items sent for 25c in stamps.

**\$17.00 Gross.** \$1.00 DEPOSIT WILL BRING GROSS ORDER, BALANCE C. O. D. We guarantee full satisfaction or money refunded.

We are Needle Specialists, handling a complete line of leatherette and plain Needle Books, Wooden Needle Cases, Machine Needles and every kind of Needle for every purpose.

**We defy anyone to under-quote us. Circular FREE upon request.**

**NEEDLE BOOK SPECIALTY CO., 2 to 20 East Fourth St., New York City**

## MONG TOI DRESS APRON

Made from figured Mong Toi Suiting. The Latest Creation from Boston, the Style Center of the Country.

Sales in every home guaranteed. Retailers for \$4.50 to \$3.00.

**Price \$18.00 Per Dozen Postpaid**  
Single Sample, \$1.65.  
Write for Free Catalog.

**ECONOMY SALES CO.,**  
Dept. 261,  
104 Hanover Street, Boston, Mass.

## Goodyear Raincoats

Direct from Manufacturer

**MEN'S GAS MASKS, \$1.85**  
DIAGONAL SHADE

Men's Featherweight Raincoats Tan or Diagonal Shades, - \$1.70  
Sizes, 36 to 46. Immediate delivery.

**BOYS', \$1.50. WOMEN'S, \$1.90**  
Get our prices on other numbers. 25% deposit, balance C. O. D., or 2% cash discount for check with order.

**Jogert Mfg. Co., 41 W. 21st St., N. Y. C.**

## HONEST JOHN CORN KILLING PLASTERS

KILLS CORNS SAFE AND SURE A BOON TO HUMANITY

Medicine Men, Pitchmen and Agents  
Clean up a fortune with this nationally known and advertised Corn, Bunions and Callous remedy. On the market for thirty years. Everybody knows Honest John's Products. A guaranteed remedy for Corns, Bunions and Callouses. More than 250% PROFIT, and a rapid seller. This is the first time Honest John Plasters have been offered for sale outside of Chicago. Your big chance to get a bank roll. If you like to make BIG MONEY FAST send us your order today. It's the greatest 25c seller over the case. Honest John comes packed in handsome 4-colored envelope—it sells on sight, \$10.00 PER GROSS. No cash necessary with order, sent C. O. D. If you must see a sample, send 10c. Better send order. HONEST JOHN, INC., 19 S. La Salle St., Chicago, Ill.

## PURE SILK KNITTED TIES

DIRECT FROM THE MILL, AT **\$3.25 PER DOZEN.**  
Sample Tie, 50c. Prepaid.

Write for sample today and be convinced. 20% with order, balance C. O. D.

**SUPERIOR NECKWEAR MILLS,**  
4754 N. Kimball Avenue, Chicago, Ill.  
The Home of Knitted Ties

## Agents, Concessionaires, Umbrella Men

### The Big Seller On Rainy Days

Contained in 2 1/2-in. envelope. Weight one ounce. 100, \$5.00; 500, \$22.50; 1,000, \$40.00, express prepaid. 50% with order, balance C. O. D. Send \$1.00 for twelve samples. Reference: Any Bank.

**R. D. KING,** 53 W. Jackson Boulevard CHICAGO, ILL.

Agents, Streetmen, Carnival Men, Novelty Dealers, Premium Users

### BOYS' and GIRLS' SAILOR GUN

A plaything that appeals to both boys and girls. Entirely new. Popular price. Big seller. Can also be used for premium and advertising purposes. Sample, 35c, postpaid.

**KEIL NOVELTY WORKS, 241 East 5th St., Erie, Pennsylvania.**

## Agents: \$48 a Week

taking orders for Aluminum Handle Cutlery Set. Brand new. Written guarantee with each set. We deliver and collect.

**PAY YOU DAILY**  
Steady employment. No lay offs. We need 500 Sales Agents, men and women, to cover every county in the U. S. Big money for spare time. Write for every day money plan.

**Jennings Mfg. Co., Delight 323 Dayton, Ohio**

## WANTED! Window Demonstrators and Agents

**AUTOMATIC RAZOR SHARPENER.** Guaranteed to sharpen and keep sharp old style and safety razors. Easy to demonstrate. Quick to sell, with big profits. Write quick to

**NOVELTY CUTLERY CO.,**  
Dest. R. Canton, O.

# PIPES

(Continued from page 116)

he is very well satisfied with the business done by his company in all the States where he has representatives. Dr. Street further says that this is the third week he has had a show playing late in K. C. and the returns have been very good indeed. This is a real "black and white" show, as there are four white performers and four colored ones in the cast. Dr. Street is the lecturer for Dr. Street's show and he is planning on starting south thru Missouri and Arkansas.

Box Evans breaks his silence by informing that he had been up Massachusetts way for several weeks visiting his brother, Russell, who conducts a garage at Attol. He was leaving for Chicago, then on to Seattle, where he expects to join his old "pal", Crandall. Says he will be in Chicago, that he will meet him on the Coast about Kansas and Tom Hadway that he met his friend, Carl Archibald, at Orange. Says if George Manning has recovered from his shock (which his friends are sorry for), tell him to shoot a pipe and let it be known if he needs anything. Wants pipes from Tom Ranney, Jack Kemper, Harry Carson and others of the old school.

Jay Poland writes that the complete roster of the Henderson Show was not provided for the pipe last week intentionally. It follows: Lewis Henderson, sole owner; Alice Henderson, mother; Edna Mae Henderson, singer and dancer; Anna Marie, the "world's smallest acrobat"; Ruth and Peggy Henderson, "Just babies"; Jay Poland (the "Wild Irishman"), lecturer; U. K. Sharven, comedians and producer; Bill Scott and Ethel Belmont, novelty musical acts; Peggy Edwards, Perry Stewart and Fred Lambert, jazz orchestra; Bill Dunn, prop; Earl Reed, show chairman; Paul Benhoff, electrician. The show moves on trucks, with three large touring cars and a roadster.

From Ed Frink: "I joined Al and Bertha Bennett. Was with them seventeen years ago in Nebraska. I left Fort Worth, Tex., early in July and drove thru in my 'limousine' (the same being turned out in Detroit by a very prominent and popular manufacturer) by way of Muskogee, Ok., St. Louis, Mo., and Springfield, Ill., into Iowa. We closed our tent show in Iowa August 18 and drove to South Dakota and opened in halls. The Bennett Sisters left for their home in Earlville, Ia., September 1, to attend school. They are greatly missed by the entire company, as they are superb singers, dancers and musicians. Business is fair and we are booked into the holidays. Following is the present company roster: Al and Bertha Bennett, Ed C. Conklin and Ed Frink."

The following list of names was sent in last week: Sam Frank, Percy Holliday, Dr. W. B. Richardson, Lester Patterson, Alie Harris, the Four Kings, Boy, Eddie Kinas, Chas. Goodman, Geo. G. Davis, Jack Martin, H. K. Hascom, Johnny Rich, George Blaisdell, Eddie Maft, Chas. Pike, Chas. Feldman, Kid Blake, Harry Berkshire, "Reading Dutch", Howard Barry, George Black, Sam Getz, George Bloomfield, Pop Jones, Eddie Mehan, George Ladue, Kid Peck, Harry Armstrong, Eddie Becker, John McHale, Walter Stoffel, Doc Ayers, Frank Wardell, Stepping Stone, Chas. Rimes and Dick Roseberry. There was one sheet of paper and with no explanations. It was mailed at Reading, Pa., and as the date coincided it possibly meant that the boys mentioned were there for the fair. (Whatsay, George?)

Ed R. Foley piped from Adena, O.: "I made the Wheeling (W. Va.) Fair, but on account of an oversupply of rain I did not get to work much. There were several other pipemen there. Left there on Friday and went to Solo, O., and did good. At Cadiz, O., I worked on the courteous steps with good result, and a fine piece to work. Doc Kellum, the tablet man, arrived there Sunday and we had a nice visit. He left Monday morning for Smithfield and Flushing, O. I went to Ramseyville, where I did nicely, and arrived here today (September 11). Will work here tonight and at Mt. Pleasant, Dillonwall, Yorkville and Bellaire the remainder of the week and then to home, Cambridge, O. I will get my wagon (which I had rebuilt) and horse and start out for the hills and hollows of Noble, Washington and Morgan counties (Ohio), to stay out until Christmas."

It's not a matter of performers and managers "scrapping" each other regarding the advancement of transportation money to join, nor managers not paying for services. It's more a matter of honor on both sides. These are personal affairs and if one accepts the risk (this since one performer wrote that he was paid off with a check and the bank "protested" it—he still being minus the \$30 salary), there is a chance of one saying: "He shouldn't have done it," etc. The main effort should be to not have occurrences of a dishonorable nature (such as not joining after receiving transportation money—bunk check giving, etc.). It is often convenient for performers to receive "joining" money, and it is also greatly helpful sometimes for a manager to have his people hold off having their salary laid on the line at an appointed time weekly—this tides over two weeks quite often. But receiving money under false pretenses and the giving of bunk checks on banks puts the offender in a helluva predicament if the case is properly handled—as it should be.

Notes from Cleveland (September 8)—Dr. Andrew Rankin has had a very good season on lots. He is at the corner of Union avenue and 105th street for the next eight days and has been playing to excellent gatherings. Joe Sauer, 52 years "young", an old-time medicine show performer—with the "Kicks" in their early days—joined the Rankin Show last week. Joe is still hale and hearty. Dr. Rankin will close the middle of October and go to either Florida or California for the winter, leaving his laboratory in the hands of his son. Mike Whalen left here last week after spending six weeks in the city to good business and will winter in Texas. Dr. Harry Chausen is still at the old stand. Says he received a letter from his old friend, the Irish doctor (of Shanrock (Ire.) fame), Thos. P. Kelley, who has



# GOODYEAR RAINCOATS

**GAS-MASK RAIN COATS—** \$1.90 EACH IN DOZEN LOTS.  
These Coats are made of superior quality Bombazine cloth, rubberized to a high grade XXX Red India Rubber. Every coat is fully cut, all around, best, safe on sleeves and convertible collar. Each coat has our guarantee label. Color Tan. Men's sample, \$2.15.

**INDOCORD BRAND RAINCOATS—** \$2.25 EACH IN DOZEN LOTS.  
These coats are made of whipcord cloth GUARANTEED waterproof. Can be worn rain or shine. Very serviceable. Neat genuine without our trade-mark. Men's Sample Coat, \$2.50.

Prompt shipments direct from factory.  
25% on deposit, balance C. O. D. Cash or money order only.  
Write for our complete catalogue of Men's, Women's and Children's Raincoats

A Full Line of Rubberized Household Aprons (all colors) \$36 Gro., \$3.15 Doz.

# Goodyear Co. INC.

AGENTS WANTED Dept. B, 529 Broadway, New York City  
NOTE: NO CONNECTION WITH ANY OTHER CONCERN USING SIMILAR NAME.

# Gregory Toy Balloons

Boost Your Balloon Business With Our New FAST-COLOR TRANSPIRENT GAS BALLOONS  
Brilliant, clear colors and fine, dependable quality. Colors absolutely will not come off on hands or lips.  
You get better value from us because we supply you direct from our factory, eliminating the middleman's profit. Send us your order today.

No. 70 Gas, Transparent	3.30
(Easily inflates 60 cm. in circumference)	
No. 90 Gas, Transparent	3.50
(Easily inflates 100 cm. in circumference)	
No. 120 Gas, Transparent	6.50
No. 150 Gas, Transparent	9.00
No. 45 Transparent	1.75
No. 60 Air, Opaque	2.25
No. 70 Air, Opaque	2.75
No. 60 Gas, Two-Color	2.75
No. 70 Gas, Two-Color	3.25
No. 70 Gas, Two-Color, Patriotic Designs	
Two Sides	3.75
No. 70 Gas, Mottled	3.50

PRINTING: Stook Outs, one side, 25¢ per Gross; two sides, 50¢. Advertisements necessitate special type setting, one side, 50¢; two sides, 75¢.  
We offer many other popular sellers. Get our complete price list and booklet, illustrated in colors. Sample outfit, containing complete assortment, sent postpaid upon receipt of \$1.00.



THE GREGORY RUBBER CO., 144-146 N. Union St., AKRON, OHIO

been working in Canada nearly all season to very satisfactory returns, at present in Ontario. Dr. Kelley has a fine home in Detroit, in which city Mrs. Kelley is in the real estate business and doing well. Sunshine Fairchilds, buttons and garters, returned to Cleveland last week and is working doorways and shops and says: "Why don't Joe Brennan shoot a pipe?" George F. Howard, the old-time med. comedian, is doing nicely with his remedies—and says if "Bill" don't spend his next vacation in Cleveland the oldtimers here will—but just wait and see!"

F. C. Henry expresses his opinion, writing from Janesville, Wis.: "I noticed the 'defense' offered from the brother from Minnesota in reference to giving presents with medals. That system listens mighty nice to the towners, but we of the fraternity know that a real medicine man does not have to give presents or work any 'system' to sell his goods—if he works with his worth a — I know from following these gentlemen of system that they have, by their operations, 75 per cent of the good towns in Wisconsin, Illinois and Minnesota. If they don't believe it, just try to book a medicine show into such towns as Woodstock, Crystal Lake, Menzies and Genoa, in Illinois; Clinton, Walworth, Elkhorn, Delevan, Stoughton, Broadhead, Darlington, Richland Center, Verona, Sparta, Tomah, Wisconsin Rapids—in fact, about 75 per cent of the one-god med. towns. They 'don't it' to the fellows in Texas—so look out (mind your step) or some of the Northern States will follow suit. It's well and good to try and 'kid' oneself about your 'work', but those 'system' workers all know it's rotten, and several have admitted to me—but they hide behind the fact that some of the other fellows are doing it, why not themselves? I don't want to take up more space, but if the medicine men want to keep going in their chosen vocation they better get together and make some of the fellows stop burning up territory."

## CASEY ALMOST GOT THE 'FEVER'

Wichita, Kan., Sept. 11.—The John T. Wortham Shows, en route from Bethany, Mo., to Childress, Tex., arrived here at 11 o'clock yesterday morning. Altho on the road more than twenty-four hours, with a like number of hours of riding ahead of them, the entire troupe was in excellent spirits and enjoying the layout. The J. T. W. train is an example of a "25-car show on a 20-car train." The train was loaded to capacity and was loaded by an expert—whatever he is. The old "gang" was all there and many salutations were shouted to the writer. Mrs. Wortham had just rejoined the show, arriving from Chicago, where she left the younger Johnnie Wortham in a hotel.  
There was no "itching of feet" as the writer milled around thru the train and met the folks—the "bluebirds" were unusually dumb, but when a lot of friends have been met up with after several months' absence, and as good a bunch as was on this train, it

would be strange indeed if a longing to be "back home" did not steal over the mind. The "longing" was there strong, and in all probability if the writer was not tied up with a job that will hold him for a while there would have been an addition to the staff of the John T. Wortham Shows.  
John T. buys more hats than any man in the business. About three weeks is his limit for a "lid", and while in Wichita he purchased another, while "Jim" Schneck laid in a supply of neckties.  
One of the pleasures of the visit was the meeting of an old friend, Henry Knight. Henry has the dining car and the visit took the mind back to those happy days of the old "No. 1", when he had the car on that show, after he closed his famous gathering place in the Oriental Hotel in Dallas.  
Johnny Wortham is forging to the very front of the carnival business. He has a fine complement of attractions and to his "garden of ideas" he has added a caterpillar. He will play West Texas fairs and some outside Texas and next year will be heard heard from more frequently.  
C. M. CASEY.

## REISS SHOWS IN MISSOURI

Playing Several Consecutive Fairs in the "Show-Me" State

Sikeston, Mo., Sept. 12.—Since contributing their last show story about Sedalia the N. D. Reiss Shows have played Lawrence, Kan., and then Ottawa, Kan. In regard to Lawrence, the least said is best. At Ottawa the grounds were larger and better. Thursday, the "big day", about 5 p.m. it rained and the day was spoiled, otherwise the date would have been considerably better than it turned out to be. Secretary Pete Elder did everything in his power to make the shows' visit a financial success, but when the people will not spend that lets him and every one else out.  
From Ottawa the show made the big jump of the season, 583 miles, via the Missouri Pacific, to Sikeston, Mo. Leaving Ottawa on Sunday morning at seven, the train did not get into St. Louis until eight o'clock the next morning, and arrived at Sikeston about 11 Monday night. The cars were immediately unloaded and everything was in readiness about three o'clock Tuesday afternoon, the fair ground not opening until today. Last night's business did not amount to much, but today is Children's Day and from all appearances and reports it is the highest opening day in the history of the fair and great credit is due Secretary L. C. Hinton, Jr. The shows and rides are doing a nice business, but the concessions as yet have not got started. This fair has in the past been recognized as a good concession date and it is hoped that they will get a good break.  
Chas. P. Smith, during the illness of General Agent Coleman, will take charge of the advance, along with the advice and suggestions of Mr. Coleman. Mrs. Smith and her son Paul will remain back with the show for the time being. Charlie Sweet, formerly with the Morris & Castle Shows, is now in charge of the Wild West and is doing nicely.  
From here the show will play Cape Girar-

# LOOK THIS ONE OVER

No. 1365.  
Scarlet Fla. Silver finish, set with fine cut 2-K white stone brilliant, enameled mounting, each on a card.  
PER DOZ., \$175.  
PER GR., \$18.00.

No. 461.  
Silver finish. Set with fine 2-K white stone. Enameled top to match Scarf Pin.  
PER DOZEN, \$175.  
PER GROSS, \$18.00.

**BIG SELLING NUMBERS**  
No C. O. D. without deposit.  
Send for White Star Catalogue No. 400.  
**S. B. LAVICK CO.,**  
404-406 South Wells Street, CHICAGO.

**AGENTS SALESMEN**  
**BIG MONEY MONOGRAM.**  
MAKE \$20.00 TO \$25.00 DAILY  
Automobile owners want initials on their cars. You apply them while waiting, charging \$5.00 per letter, three letters on each side of the car. \$1.00 initial letters to make for which you charge the car owner \$1.50, and you make \$1.35 profit. They could not get finer work if they paid \$5.00; then again, no sign painter could give them as nice a job as you could do without experience in 15 minutes. You can sell to individual auto owners, or you can sell to garages and supply stores complete display outfits, like the one illustrated, at big profits.  
300 transfer monogram letters in three of our most popular styles, with eight borders to match and complete working outfit only \$5.00, or save time and money by purchasing our Special \$10.00 Offer, containing 1,000 letters and complete working outfit. Send money order or certified check.  
Outfits sent C. O. D. upon receipt of \$1.00 deposit. Please specify the outfit you desire.  
**TRANSFER MONOGRAM CO., Inc.**  
Dept. L, 10 Orchard St., NEWARK, N. J.

**OWN A GOOD BUSINESS**  
BE YOUR OWN BOSS. GET WEALTHY.  
Start new system "Old Master" Auto Enameling Shop, or sell Enameling outfit direct to car owners for their own use. Big seller at Fairs, Carnivals, Auto Shows, etc. No experience needed. Big untended field. Cars ready for use in 24 hours, with beautiful factory-like finish. Big profits. Make \$300.00 a month easy. Wonderful opportunity. Cars must be painted to protect and preserve them. Exclusive territory given. Write AT ONCE for details and FREE test sample.  
**AKRON PAINT PRODUCTS CO., Dept. 56, Akron, O.**

**HIP POCKET NOVELTY CARDS**  
Postcard Men, Novelty Dealers  
We have the biggest hit of the year. This card is a knockout. Send 12 cents in stamps for sample. H. & H. NOVELTY CO., 49 East 19th St., New York City.

**YOU CAN MAKE MONEY**  
and build up a permanent business selling Geiger's Health Builder. Your best and surest territory. Geiger's Health Builder purifies the blood, strengthens the nerves, takes up the system and is a reliable remedy for most of our common ills. It is made from Nature's herbs and roots and tastes good. Sells at \$1 a package. Send 50¢ for sample package, or \$10 for \$8 dollar package, postpaid.  
**GEIGER CO., 650 N. Maplewood Ave., Chicago, Ill.**

**Every Man Wants the "HATBONE"**  
A backbone for soft hats. Keeps your hat in shape. No sagging and blinding. Holds the crease. Price \$2.10 per Dozen. Sample mailed for 25¢.  
**JUNG-KANS MFG. CO.**  
Celluloid Advertisers, Neillco, Milwaukee Wis.  
1307 Green Bay Ave.,

denn, Poplar Bluff and Caruthersville consecutively, all in Missouri and fair dates. Arriving into the present plans, the show will remain out until the second week in November and will then ship into winter quarters at Stratford, Ill., where a lease for five years was signed last spring. All of which is according to an executive of the above shows.



# Additional Outdoor News

## "CHILDREN'S DAY" BIG

### World at Home Shows Have Good Start at Covington, Va., Fair

Covington, Va., Sept. 12.—With fair weather prevailing the Alleghany County Fair opened yesterday with the World at Home Shows furnishing the midway attractions. While the opening day was a little below the total of last year for the shows and rides the concessions about held their own. Today business has more than quadrupled that of yesterday and the night play is yet to come.

Irving J. Polack once more demonstrated his ability and the midway this week, even on this fair ground, which is the smallest in the east, is laid out both from a standpoint of beauty and for expediency in handling the crowd.

Today was Children's Day and it seemed that every child in Alleghany County tried to be the first one on the fair grounds. By noon the grounds were crowded and when the grounds started pouring in, early in the afternoon, it appeared that for once Secretary Thomas H. McAleeb's inclosure would be taxed beyond capacity.

Among the distinguished visitors today were Secretary W. K. Tabson, of the Greenbrier Valley Fair, at Lewisburg-Ronceverte, with Mrs. Tabson and Secretary Charles B. Ralston, of the Shenandoah Valley Fair, at Staunton. Mr. Ralston is also secretary of the Virginia Association of Fairs, on which circuit this organization is now playing.

The Shenandoah Valley Fair last week at Staunton was a "red one," despite rain on two of what would have been big days. Wednesday ("Stanton Day") was the "big day," business houses in the city closing at noon.

The concessions probably enjoyed a better business than they did last year, and the shows more than held their own. It was the second year for the Polack organization at the fair and many pleasant acquaintanceships were renewed. Every courtesy possible was extended the Polack staff by Mr. Ralston and his assistants. It was a long haul off the lot in Staunton and a dislike of Staunton teamsters and truck men to work on the Sabbath also added to the handicap. However, it was a short run and everything was up and ready for the opening of the fair here.

Last week the organization was badly handicapped by bad colds and coughs. Mrs. Orleton Collins was stricken the worst and Wednesday afternoon had to be taken to the hospital in Staunton, where she still remains under care of a physician, altho she is recovering and will rejoin the show at Lexington, Va., Monday. The show's general treasurer, Cecil Vogel, one of the hardest working attaches of the organization, was compelled to be absent from the office today, with what was apparently a malady termed "devil's grip." The diving girls in Lucille Anderson's Water Circus experienced bad water in one of the recent towns, and as a result Mrs. Inez Wood and Mrs. Bill Cain suffered several days with terrible caries. Next week the shows play the fair at Lexington, Va.

CARLETON COLLINS  
(Press Representative).

## AFTER THOUGHTS

### On Canadian National Exhibition

By WILLIAM JUDKINS HEWITT

Our prediction that the total attendance would reach 1,000,000 missed the mark by only 2,000. Had it not been for Labor Day and parts of Friday and Saturday there is no doubt it would have gone far beyond the mark set. The Johnny J. Jones Exposition, by the way, beat its previous record by a gross of several thousand dollars.

John G. Kent and the directors had hardly closed the gates on the final night before they turned face about for plans for season 1924. As for the slogan, they feel confident Joe Lay will provide a suitable budget of them for consideration, one of which will be selected and carried to the nations of the earth by word of mouth and the press—they do talk about this exhibition.

Robert L. Bixby had the first section of the Jones train on its way to London, Ont., early Sunday morning, and by the time the second section arrived at three twenty p.m. many of the attractions were up on the London fair grounds. H. G. Traver, of the Traver Engineering Company, Beaver Falls, Pa.; Charles Vandenberg, of the Winnipeg Exhibition, and the writer rode the second section and dined on chicken as the guests of Mr. and Mrs. Johnny J. Jones and family.

Among the concessions noted were several exclusive novelty stores which carried large assortments. They did well. Neat and attractive "fronches", all of them, and they say novelties do not go—all wrong. Everybody seemed to have a balloon or balloonship.

One of the fat men in Jones' Congress of Fat People, got many laughs by telling the customers that his father had to pull him to school when he was seven years old.

Mabel Mack's Wild West did a phenomenal business, on the big days especially. The attractive "mountain" front proved quite a magnet for public interest and disproved some criticisms that it would hamper the proper presentation of the ballyhoos.

Hiram Myers, formerly of the Nebraska State Fair, was one of the late visitors and was accompanied around the midway by Eddie Owens, of the Jones Exposition.

Literature for the Royal Winter Fair to be held in the Coliseum for the second time was liberally distributed. The dates are November 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31.

Charles L. Tarrier, contracting agent Maple Leaf Attractions, was for nine years with Johnny J. Jones. He had a good time and put out many copies of a neat little booklet advertising his shows.

Mrs. Steve A. Mills had two nicely framed bouquets in the center of the north part of the midway from which she dealt out bouquets and the like. She is a regular fixture at this

exhibition. Said she would return home to Catskill, N. Y.

J. C. Wood, the "bee king," who worked in W. F. Palmer's circus side-show, entertained patrons pleasantly with his lecture and fondling of honey bees.

George Whitmore, assistant to R. K. Goeke, treasurer of the Johnny J. Jones Exposition, is a very accurate boy and economical to the extent that he turns out the electric lights in the office wagon when they are not in use.

George W. Rollins reminded us that consistency is a jewel. So we ask why were those ramshackle old peanut carts permitted on the midway by the concession department of the exhibition.

W. M. Ewing, bandmaster for Johnny J. Jones, will probably play some resort dances this winter in Florida.

Saw walking (set) pieces of fireworks in front of the grand stand which were indeed novel and laughproducing.

## MAIN CLOSES OCTOBER 2

The last route card received from the Walter L. Main Circus indicates that the season will come to a close at Hare de Grace, Md., October 2, and winter there.

## GOLDEN SHOW IN TENNESSEE

Golden Bros.' Circus, after a successful tour of the Eastern States, is now in Tennessee and headed west, reports O. A. Gilson with the show. Business has been very good. Adolph Hildebrunner and wife joined recently. The former is a well-known wild animal trainer, working many feature acts. His wife works a number of wild and domestic animal acts. Mr. and Mrs. Walter Johnson are recent additions, the former taking charge of tickets and the latter riding menage and doing a dance in the "spec". Polly M. Zuke is an addition to clown alley.

Mrs. Tessie Falkendorff is acoring with her leopard and puma act. Mill Taylor, producing his own, with his clown fire department and other numbers, gets his share of applause. Soldier Johnson has the elephant act going nicely. James Richardson, trick and fancy rider and rope spinner, has joined Carl Bruce's Wild West. Chas. Fulton left to join his wife in San Antonio, Tex. J. D. Longaker and Hal Casey are new members of the writer's band.

## SUPPLY MANY OUTDOOR ACTS

Boston, Sept. 12.—The Walter & Romm Booking Exchange is supplying outdoor feature attractions for the following fairs and events: Greater Lynn Fair, Lynn, Mass., September 12 to 15; Medford Carnival, Medford, Mass., September 12; Elks' Carnival, Milford, Mass., September 12 to 15; Groton Fair, Groton, Mass., September 27 to 29; Acton Fair, Acton, Mass., October 3 and 4, and the Men's Apparel Show to be held at Mechanics' Building, Boston, in October.

### JIFFY AIR SHIP SIGN---FASTEST SELLER OUT

IT'S YOUR LAST CHANCE TO GET \$18.00 FREE. A \$42.00 OUTFIT OF FAST SELLERS FOR \$9. YOUR PROFIT \$33. YOU CAN EASILY SELL THEM IN FIVE HOURS.

10,000 sold in two weeks. Rhodes sold 40 in one day and cleared \$3475. YOU CAN DO AS WELL. It's the flashiest changeable letter sign merchants have ever seen. THEY BUY ON SIGHT. Prices: 12 by Express, with 3,600 Letters, \$9. RETAIL for \$2 each. YOUR PROFIT, \$7.

FREE To introduce the new Air Ship Sign, we will give with each dozen ordered 12 of our celebrated No. 4 SILVERLINE Signs that retail for \$15. YOU WILL clear over \$30 in a few hours on a \$2 INVESTMENT. NO C. O. D. Shipments—CASH with order.

PEOPLES MFG. CO., Dept. B. B. 564 W. Randolph Street. CHICAGO, ILL.

### ELECTRIC FLOWER BASKETS FOR THE FAIRS

If you want a bank roll, cash in now on the popularity of this sensational concession item.

OUR BASKETS ARE EQUIPPED WITH PLATINUM FILLED ELECTRIC BULBS

Do not confuse with the ordinary Christmas Tree Bulbs which burn out very quickly. Our patented Lamp will positively not burn or scorch the flower.

Flowers in our Baskets cover the light completely, giving a beautiful transparent effect.

Our Electric Flower Baskets are best because they make the biggest flash. Their attractiveness draws the crowd. When baskets are lighted in the evening they make the most beautiful flash you ever saw.

Each Basket made of imported straw braid and lined with beautiful painted in bronze colors. Each flower is equipped with new improved electric light bulb and positively will not burn or scorch the flower. Flowers and lights are interchangeable. Patented under No. 13250. Six feet of cord, plug and socket all complete with each Basket. Each Basket is packed in an individual box, all complete, ready to place on your stand.

SHOWING ROSE DETACHED

The above Basket, 6 lights, 22 inches high.

PRICES:	Each.	Dozen.
3-Light Baskets, 19 in. high.....	\$2.95	\$33.00
4-Light Baskets, 19 in. high.....	3.50	30.00
5-Light Baskets, 22 in. high.....	4.00	45.00
6-Light Baskets, 22 in. high.....	4.50	51.00

We also have other Baskets (NON-ELECTRIC) in many sizes, from \$4.50, \$10.00, \$12.00, \$13.50 a Doz. Exceptional Values.

Write for our illustrated catalog.

25% with order, balance C. O. D. Sample sent at individual prices shown above

OSCAR LEISTNER, Manufacturers, Estab. 1900. 323-325 W. Randolph St., Chicago, Ill.

### BARR BRAND BALLOONS

Ask your jobber for "BARR RUBBER CO'S QUALITY TOY BALLOONS"—sold by dealers throughout the country. If your jobber can't supply you, write us to inform you of a nearby jobber. Samples and descriptive price list on request.

The Barr Rubber Products Co. Sandusky, Ohio THE BARR RUBBER PRODUCTS CO., Sandusky, Ohio, U. S. A. Manufacturers of High-Grade Toy Balloons.

## ANNOUNCEMENT

### BIG REDUCTION IN PRICES

SHEBA DOLLS, \$35.00 Per 100 with Flapper Plume and Dress, With Extra Large Size Flapper \$40.00 Per 100 (Corenon) Plume and Dress... WITHOUT PLUMES, \$20.00 PER 100. Packed 50 to a Barrel.



CALIFORNIA CURL DOLL, with long curly Hair and Tinsel Band, \$25.00 per 100. With Flapper Plume Dress, \$45.00 per 100. With Extra Large Size Plume Dress, \$50.00 per 100. Write for new Circular and Price List. Prompt service. One-third deposit with order.

PACINI & BERNI Day and Night Phone, Monroe 1204. 1424 West Grand Avenue, CHICAGO, ILL.

## CAPT. C. W. NAILL'S Louisiana Special

Leaves Bigelow, Ark., Sunday, Sept. 23. Troupers wanting to work this winter, climb aboard.

WANT—Experienced Operator for new Big Ell.

WANT—Concessions for Louisiana Fairs. Also Shows of merit.

C. W. NAILL, Bigelow, Ark.

## Colored Musicians WANTED

FOR John B. Cullen's Magnificent Minstrels

Good Piano Player; preference given to one who can double some instrument in hand. Good, strong Cornet Player and other Musicians to join at once. CASH ALSO USE good Comedian, must be both a singer and dancer. Berth to yourself; no doubling. Address JOHN B. CULLEN, care T. A. Wolfe Shows, Washington, D. C.

LAYS FLAT on floor or Stage

RADIO WILL FIT SATTY BLADE

SOMETHING NEW! Pitchmen, Agents, Salesmen. The Radio Stropper holds a new Safety Blade Sold for 25c. Stays sold, \$9.00 Gross. Sample, 25c. 25% on all C. O. D.

RADIO STROPPER COMPANY, Chicago, Ill.

63 West Chicago Avenue.

## GO INTO BUSINESS for Yourself

Specialty Candy Factory\*\* in your community. We furnish everything. Money-making opportunity unlimited. Either men or women. Big Candy Booklet Free. Write for it today. Don't put it off!

W. MILLER RAGSDALE, Drawer 127, EAST ORANGE, N. J.

## START AN YOUR OWN BUSINESS

and acquire financial independence. Openings everywhere. Either men or women. We furnish everything and show you how. Big explanatory book, "The Open Door to Fortune". Free. Ask for it now. National Scientific Laboratories, 21-B, Richmond, Va.

## AGENTS "TAKE ME HOME PACKAGE"

contains merchandise valued at \$3.00 and sells handsomely at a bargain price, \$1.50. Send 50c for sample package today and prices in quantity lots.

NEW YORK STATE TRADING GOODS CO., 53 East Houston Street, New York.

## ROSE KILIAN SHOWS

### WANT TO JOIN AT ONCE

Versatile Performers. Clown, Trap Drummer and other Musicians. BOSS HOSTLER that can get wagon show over the road. Route Greenville, Sept. 21. Lewndes, 22; Zalma, 21; Brownwood, 25; Long, 26. All in Missouri SHOW RUNS ALL WINTER

Advertise in The Billboard—You'll Be Satisfied With Results.

The word "Billboard" in your letters to advertisers is a boost for us.

PATRICK COLLINS, M. P., Gondola Works, Walsall, England

HAS A

# BIG AMUSEMENT PARK

Comprising 20 acres of picturesque ground, with Hotel. Miniature Crystal Palace. Lake supplied with water and electric power, at SUTTON COLDFIELD near BIRMINGHAM—TO BE DEVELOPED.

SUTTON PARK is the GREATEST PLEASURE and EXCURSION CENTER of the MIDLANDS. No other attraction comparable within 100 miles. Population of TEN MILLIONS in easy train, tram or bus journeys.

**A GREAT SHOW PROPOSITION—Space to Let for Rides, Coasters, Figure Eights, Etc., Etc.**

**Prepared to Negotiate on SHARING TERMS**

A great opportunity for original tackle and initiative in showmanship. Send applications, terms, photographs to  
**PATRICK COLLINS, M. P., Gondola Works, Walsall, England**

## WISE & KENT SHOWS

Can place for Charlottesville, Va.; Fredericksburg, Va.; Elizabeth City, N. C.; Edenton, N. C.; Winton, N. C., and five other Fairs to follow:

One more Bally Show to feature.

Single Pit and Grind Shows of merit.

Legitimate Concessions, come on; can place you.

Can place Whip, Caterpillar, Seaplanes or Motordrome. John Hutcherson wants two All-Day Grinders for his big Ten-in-One. Salary all you are worth.

This Show is now carrying three Rides, seven Shows and forty-five clean Concessions and Prof. J. Lapore's Ten-Piece Concert Band, with two Free Acts. Secretaries of Southern Fairs and Celebrations, come and look us over. Have a few open dates. A good Show to do business with. Ask Secretary Fletcher of Harrisonburg and Secretary Dingledine of Woodstock, Va., and our friend, Tom Cannon.

Charlottesville, Va., Fair, September 18th.

Fredericksburg, Va., Fair, September 24th.

All address DAVID A. WISE, Mgr., Wise & Kent Shows.

## Houston Industrial Fair

NOVEMBER 1 TO NOVEMBER 12, INCLUSIVE

12—DAYS AND NIGHTS—12

2 SATURDAYS, 2 SUNDAYS AND ARMISTICE DAY

All concessions open, no exclusives. Houston is a booming city of 200,000. WORTHAM WORLD'S BEST SHOWS play this date.

J. D. NEWMAN, Secretary, Majestic Theatre Bldg., Houston, Texas.

## Wanted for Alpena, Mich., Fair

SEPTEMBER 25-26-27-28

One more show. Can place all kinds of merchandise wheels, except blankets. Grind stores that will work for a dime. No gift or percentage wheels. Here is your opportunity for your winter bankroll. Come where you will get good treatment. Wire or write

LIPPA AMUSEMENT CO., Alpena, Michigan

## Aluminum Prices Smashed!

**50¢**  
EACH

60 Pieces—\$30.00—60 Pieces

Here's what you get in each case:

5 Tea Kettles (5-Qt. size)	5 Water Pitchers (2-Qt. size)	5 Mixing Bowls (5-Qt. size)
5 Preserve Kettles (6-Qt. size)	5 Panel Sauce Pans (3-Qt. size)	5 Pudding Pans (3-Qt. size)
5 10 1/4-in. Round Dbl. Roaster	5 Percolators (8 cup)	5 Fry Pans (8-in. size)
5 Handled Colanders (9 1/2 in.)	5 Convex Kettle and Cover (3-Qt. size)	5 Sets of 3 Sauce Pans (1, 1 1/2, 2-Qt. in. Each Set)

TOTAL 60 FLASHY PIECES—COST 50¢ EACH—CASE COSTS \$30.00—\$8.00 with order. Balance, \$22.00, C. O. D. We guarantee shipment same day order received.

CENTURY ALUMINUM CO., N. W. Corner Jackson & Wells Street, CHICAGO



## RANDOM RAMBLES

By WILLIAM JUDEKINS HEWITT

The "Attest" survive. For liars we have no use.

Oh with the heads of the falsifying press agent. Outside of not being a liar he should also be identified.

This will start something. A first-class thirty-year carnival will do at a good fair \$1000 for every 100,000 attendance. The law of average works in all lines of business. If anyone can prove anything contrary to the above or can show any substantial argument we will be pleased to hear from you and print what you have to say.

Would like to hear from fairs, carnival managers and treasurers on the above, and dare anyone to produce any instance where money spent for midway amusements runs over ten cents per capita attendance.

J. Gordon Boston—We welcome you back to the outdoor amusement field.

Some big carnival world do well to get acquainted with the various musical organizations and bands of Mexico, Cuba, Porto Rico and the Central American countries. You men will have to augment your attractions with international features. Dr. Frank Crane in speaking editorially of internationalism should not have overlooked the "internationalism" existing in the amusement world.

Everyone seems to be building new rides. Why don't some build some shows? Surely they are needed.

George L. Dobyns is receiving a world of praise from showmen, press and public alike for the high quality of the attractions he presented at the New York State Fair at Syracuse. One of the newspapers there described the "caterpillar" ride as "chairs on wheels romping over hills."

Doc Waddell—If a carnival can do \$35,000 gross in one bad-weather day how much will it do on a good day? Bunk!

Robert L. Lohmar—This writer heartily endorses the plan you outlined to him at Toronto for the operation of the Morria & Castle Shows for season 1924.

The name of George L. Dobyns has been added to the concessionless carnival list for next season. What say ye, George L.?

If C. Frank Stillman builds that new show planned by Johnny J. Jones for next year the carnival world will surely see something big and new.

A big European carousel made in Germany will be brought over this winter. Wonder who will get it.

H. F. Maynes—Tell us about the new ride and mechanical show you are credited as being inventor of.

W. C. Fleming—You are cordially invited to the convention which meets in The Billboard office every day.

You never saw an elephant walking on stilts. We know a trainer who is going to teach a "bull" to do that very thing. A novelty? Yes!

The entire outdoor show world is going to meet in Chicago the first week in December. Get ready to go and go. ON TO CHICAGO.

Oscar C. Jurney has a big thing on for Philadelphia. You will get the story soon. No premature publicity suits Oscar C.—wise boy!

A feller said to us at Toronto: "If they get any more automobiles in Kansas there will soon not be enough ground space to plant crops." If all the showfolk who say they are going to winter in Florida go, what will happen then?

A glance at the Hotel Directory in this issue may save considerable time and inconvenience.

## AGENTS WANTED

Make it snappy. Get in on a real live Holiday line. Sells like wildfire. Beautiful samples, consists of Piano Scarfs, Table Scarfs, Dollies and Pillows. New and different. Not machine made, but are hand painted. Five of our best numbers costing \$7.50 sent postpaid for \$6.00. Opportunity to start in on making a pile of money for yourself. If samples sent you do not satisfy, money will be refunded. Send for them right away. A tion is needed. Territory going fast.

BRADFORD & COMPANY, INC.

St. Joseph, - - Michigan

## SUNSHINE EXPOSITION SHOWS WANT

Capable Talker for Minstrel. Athletic People. Couple for Snake Show, Manager to take complete charge Five-in-One Show. Eight good Day and Night Fairs and Celebrations. Concessions, come on. Wire at once. Tennessee Valley Fair, Tusculumbia, Ala., week September 17th to 23rd.

## Wanted Bookings for Southern Tour

Have Merry-Go-Round, Ferris Wheel and few Concessions. Write or wire

S. C. EDSON  
241 W. 42nd St., New York City

## FOR SALE

### G. F. Zeiger United Shows

This is the best equipped and best money making piece of Carnival property in America. Show all organized and running. Just the right size to take South for the winter.

C. F. ZEIGER.  
Jefferson, Ia., Sept. 17-21; Kingsley, Ia., Sept. 25-28; Stuart, Ia., Oct. 1-6.

### WANTED MERRY-GO-ROUND, FERRIS WHEEL

And Legitimate Concessions for combined County Fair and Rodeo. October 17-20, 1923. COMANCHE COUNTY FAIR ASSN., Coldwater, Kansas.

### CURIOSITIES FOR SALE

Siamese Twin Babies in the Bottle, \$25.00; King Tut Egyptian Mummies, \$35.00; Two-headed Baby in Bottle; Mermatic, Bull Child, Two-headed Giants and others. Ready to ship with or without banner. List Free NELSON SUPPLY HOUSE, 514 E. 4th St., So. Boston, Mass.

MIDGET HORSE 28 in. high, 70 lbs. \$100. Perfect as a statue. Guaranteed sound. Built like a Kentucky thoroughbred. FRANK WITTE, SR., P. O. Box 186, Chicago, O.

Thank you for mentioning The Billboard.

No. 905—GLASS POST CLOCK, German Importer, 1 1/2 inches high, \$4.75  
 No. 6013—Same style and height Clock as above, but with flashing and frame. Good movement. Price, Each \$4.00

No. 39/20—CAST METAL CLOCK. Silver finish, 16 inches high, 10 inches wide, 4-inch Clock Dial. Flashiest Clock on the market. None prettier. Packed in individual cartons. Price, Each \$5.00

No. 10—20 IN OVERNIGHT CASE. Silk finish, fitted with 10 useful necessities. Large handled mirror. Packed 6 to a carton. \$4.25  
 No. 12—Same Case, smaller handled mirror. Packed 6 to a carton. Each \$4.15

No. 825—MAHOGANY FINISH CLOCK, 14 1/2 in. high, 7 1/2 in. wide. Packed 25 to the Case. Price, Each \$3.00  
 WHITEHOUSE CLOCK, 5 in. high, 8 in. long. Guaranteed movement. Packed 30 to the Case. Price, Each \$2.15  
 Solid Case Lots, Each, \$2.00.

**WE GIVE IMMEDIATE SERVICE. WE KNOW WHAT IT MEANS TO DELAY ORDERS**

Plume Doll, movable arms. Dozen \$6.00  
 Packed 6 Dozen to the Case. Each Doll in an individual Carton. Painted Shoes and Eyes.  
 Plume Doll, folding arms. Dozen \$5.75  
 Packed 12 Dozen to the Case. Each Doll in an individual Carton. Painted Shoes and Eyes.  
 No. 16—Wood Fibra Sweell Dolls, 16 in. high. Hoop Skirts and Bloomers. Tinsel Trimmings. Packed 6 Dozen to the Case. Case Lots, Dozen \$7.50  
 No. 16 1/2—Same Doll, with Marabou Trim Case Lots, Dozen \$8.50

Beacon Wigwam Blanket, 60x90. Each \$3.50  
 Packed 30 to the Case.  
 Beacon Jacquard Blanket, 60x92. Each \$3.50  
 Beacon Rainbow Blanket, 60x90. Each \$3.75  
 Beacon Crib Blanket, no border. 36x40. Doz. \$3.50  
 Beacon Crib Blanket, with designs. 36x40. Doz. \$3.50  
 Wm. A. Rogers 26-Piece Set, Each \$3.00  
 (We do not use steel knives in these sets.)  
 Flat Leatherette Cases for Rogers Sets. Each \$1.50  
 8-Qt. Aluminum Panel Kettles. Each \$1.00  
 Manicure Rolls, 21 pieces. Each \$1.15  
 All Fur Monkeys, 9 1/2 inches high. White they last. Gross \$6.00

Chinese Baskets, 5 Baskets to the Nest. Each Nest \$2.25  
 Muir's Pillow Tops. Chicago prices:  
 Round. Assorted designs. Dozen \$11.00  
 Square. Assorted designs. Dozen \$13.00  
**A FEW OF OUR ITEMS IN SILVERWARE:**  
 No. 25—Water Pitcher, 17 1/2 inches high. Heavily engraved. Price, Each \$3.75  
 No. 3005—Fruit Bowl. Sailing handle, 11 inches high, 11 1/2 inches wide. Gold lined. Each \$3.40  
 No. 3060—Flower Vase. Hexagonal body, 13 1/2 inches high. Each \$3.40

No. 3015—Fruit Bowl, 9 1/2 inches high, 9 inches wide. Pierced border. Gold lined. Price, Each \$3.40  
 No. 3075—Flower Basket, 10 inches high, 10 inches wide. Price, Each \$3.40  
 No. 2025—Serving Tray, 18 inches long, 13 inches wide. Ebony handles. Price, Each \$3.90  
 Four-Piece Chocolate Set. Heavily engraved. Each \$3.50  
 No. 1628—Punch Bowl, 10 inches wide, 7 inches high. Gold lined. Price, Each \$3.00  
 No. 394—Nut Bowl, 6 Picks and Cracker, 8 inches wide, 7 1/2 inches high over all. Each \$2.25

**BEACON WIGWAM BLANKETS, tully bound, packed 30 to the case, REFLECTOR. Height 9 1/2 inches; width 7 3/4 inches. Silver Dial. Packed 50 to the Case, Each \$2.35. Solid Case Lots, \$2.25 Each.**  
**DOUBLE BELL ALARM CLOCKS** NEW BURNAY. Height 9 1/2 inches; width 7 inches. Silver Dial. Packed 50 to the Case, Each \$2.35. Solid Case Lots, \$2.25 Each.  
 These Clocks have two large bells on top. We carry a large assortment of Silverware, all large and flashy pieces. 25 different styles. Everything for Carnival and Salesboard Operators. Write for catalogues. 25% deposit on all C. O. D. orders, unless you have a standing deposit. Sample orders must be accompanied with money order or certified check for same.  
**SAM GRAUBART AMUSEMENT NOVELTY SUPPLY CO., 422 East Water St., ELMIRA, N. Y. MAX KENNER**

## Special Items for Celebrations at Fairs, and other Festive occasions

These represent the advantages that can be secured through our catalog—both in variety and prices!  
 Order some of these specials today and ask for our big 384-page Catalog. It is sent free to dealers anywhere.

**B1—F a n e y** Whips, 42 in. long, best grade. Gross \$8.50  
**B2—Threaded** Rubber Return Balls. Gross \$3.50  
**B3—Red, White and Blue Cloth** Parasols (26-in. spread). Dozen \$3.50  
**B4—60 Centime** ter Air Balloons, assorted colors. Gross \$2.00  
**B5—80 Centime** ter Gas Balloons, assorted colors. Gross \$3.50  
**B6—Assorted Decorated** Gas Balloons. Gross 3.75  
**B7—Ching-ling** Balloons. Gross 4.75  
**B8—Colored Balloon** Sticks. Gross .45  
**B9—Shimmy** Decoers. Per 100, 5.00  
**B10—Fancy Hat** Bands. Best Grade. Par 100, 2.25  
**B11—False** Mustaches. Per 100, .85  
**B12—Sissors** Toy. Gross 3.50  
**B13—Swinging** Monkey. Gross 8.50  
**B14—Shell** Chains, Ass'd. Colors. Gr. 8.00  
**B15—Large** Scara Spiders. Gross 4.00  
**B16—Novelty** Moving Picture Cards. Par 100, 2.25  
**B17—Red, White and** Blue Cards. Par 100, 2.50  
**B18—Japanese** Bamboo Canes. Par 100, 1.25

**LEVIN BROTHERS**  
 Established 1886  
**TERRE HAUTE, INDIANA**

## PHILADELPHIA

By FRED ULLRICH  
 908 W. Sterner St. Phone Tigra 3525.  
 Office Hours Until 1 p.m.

Philadelphia, Sept. 14.—This week we have no first-time showing of road shows. In their second week here are: "Thumbs Down", Walnut Street; "Little Nellie Kelly", Forrest; "Last Warning", Garrick; "Dew Drop Inn", Chestnut Street; all doing fine business.  
 "Lightnin'" opens at the Broad Street Theater week of September 17, and Max Desmond and her players open their season at the Desmond Theater with "Lawful Larceny" on September 15.  
 Shubert Theater has been dark all week owing to taking off the "Ted Lewis Frolic" show last Saturday night. Mayor Moore having revoked the theater's license on account of objectionable bills last week, restored the license again at the hearing this week. A strict watch will now be kept on all theaters by the city authorities for indecent or suggestive presentations.  
 The new policy at all vaudeville and picture houses of Keith vaudeville and Stanley photoplays is giving the patrons crackerjack shows, with considerable increase in the weekly expense sheet of the theaters. One thing is sure, the public is pleased.  
 Fay's vaudeville and pictures, also has fine vaudeville bills and fine feature photoplays and is packing them in afternoon and evening.  
 Opening September 17 are "Whispering Wires", at the Walnut; Leo Dittelsheim, at the Lyric; Mann and Sidney, in "Give and Take", at the Adelphi. Advance sale excellent.  
 Girard Avenue Theater opened this week, also in the Keith vaudeville and Stanley photoplays chain, with a week stand and three shows daily. Last season they ran a split-week policy.  
 The Koran Grotto Circus closes this week its very successful two weeks' run here at Kensington avenue and Sedgley street. It was directed by William B. Naylor. The acts taking part were: Durban's Military Band, the De Veres, the Eitz Duo, Carrie Royal, horses, dog and ponies; A. G. Lowande, bounding rope; Paul and Louise, ladder act, and the famous elephant, "Muggins", trained by Carrie Royal. Big business all week.  
 The Walton Roof continues with good bills and good business. The Ten Virginians a big hit. Likewise Jay Young and Ralph Wonders (holders), Lou Rose, La Verne, Frank Petrella and first appearance and a hit was Johnny Black, composer of "Dardanella", in songs and dances.  
 The weather the entire week has been ideal, with cool evenings that drew big houses.

**GREAT COMPLIMENT TO JOE HAY**

The Ottawa Journal, in its issue of September 13, prints the following editorial, viz.:  
 "Between the Canadian National Exhibition and the press of Toronto there has been for many years close and effective co-operation. Men of vision and ability had placed at their disposal from year to year the emerging element of publicity to the utmost degree of generosity, and it worked wonderfully, indeed miraculously. No investment ever made by the Canadian National Exhibition gave such returns on the investment as the splendid Press Building erected some fourteen years ago. Few institutions or business enterprises fall short of success when directed by men big enough to grasp the principles of publicity, who understand its surer and power, and who can work in harmony with the men and women thru whom it operates."

**AVIATOR VIEWS ECLIPSE AT 14,000-FT. ALTITUDE**

Kansas City, Mo., Sept. 14.—Lieutenant James H. Carroll, one of the pioneers of the flying game in this section of the country, went 14,000 feet into the air in a Bellahand plane Thursday so that he could get a clearer view of the sun, which was in eclipse at the time. His flight established a new official altitude record for Kansas City. He was accompanied by Lieutenant Joe H. Torbett, Marine Corps Reserve, as official observer for the meteorological station. The men declared that the eclipse was much clearer at that altitude. A decided drop in temperature was noticeable at 6,000 feet, and at higher altitudes the cold was severe.

## CARNIVAL and CONCESSION MEN

We carry a full line of Rubber Balloons, Air, Gas and Whistle; Rubber Balls and Tape, Toy Whips and Canes, Noise Makers, Paper Hats and all the latest Novelties for Novelty Stands and Fish Ponds.  
 For Wheel Men we carry a large assortment of Silverware, Carnival Dolls, Japanese Baskets, Overnight Suit Cases, Mantel Clocks, Aluminum Ware, Manicure Rolls, Pearl Handle Intermediate Pieces and many other suitable items. Bicycle Wheels, 60 to 240 numbers; Serial Tickets for same.

**SPECIALS**  
 B520—Eight Feather Pin Wheels. Per Gross \$4.00  
 B517—Lennis Racquets. Per Gross \$4.00  
 B519—Wood Crickets. Per Gross \$4.00  
 B518—Wood Roll Rattles. Per Gross \$3.50  
 B528—Novelty Noise Maker. Per Gross \$3.50  
 B174—Wood Jumping Jack. Per Gross \$3.50  
 B200—Ass'd. Paper Hats. Per Gross \$2.75  
 B283—Tissue Parasol. Per Gross \$2.75  
 B512—Celluloid Rattles. Per Gross \$2.50  
 B515—Celluloid Camels. Per Gross \$2.50

**WHEEL OR BOARD GOODS**  
 B190—Overnight Suit Case. Per Dozen \$51.00  
 B601—Nickel Silver "Rogers" 26-Piece Set, in Wood Chest. Per Dozen \$45.00  
 B908—Chinese Baskets, 5 in Set. Dozen \$36.00  
 B490—Sterling Cameras. Per Dozen \$21.00  
 B662—21 Piece Manicure Roll. Per Dozen \$12.00  
 B730—Gillette Safety Razors, Ass'd. Dozen \$39.00  
 B805—Silver-Plated Bread Trays. Dozen \$10.80  
 B594—Pearl Handle Pieces, Ass'd. Dozen \$4.20  
 B934—19-in. Dressed Dolls. Per Dozen \$12.00

Write today for our Catalogue. It is free to dealers only. We do not sell consumers. No goods shipped C. O. D. without CASH deposit. Prompt service. Try us.

**SHRYOCK-TODD NOTION CO.**  
 822-824 N. Eighth Street, ST. LOUIS, MO.

## ITEMS FOR NOVELTY DEALERS!

70 Gas Trans. Beat grade. Gross \$3.50  
 70 Two-Color and Flag. Gross \$4.00  
 60 Gas Heavy. Ass'd. colors. Gross \$3.00  
 150 Gas Round Manicure. Gross \$8.50  
 150 Gas Airship Manicure. Gross \$8.50  
 Squawkers. Gross \$2.50 and \$3.50  
 Barking Dogs. Gross \$2.25 and \$3.50  
 Snake Cameras. Gross \$10.50  
 Flying Birds. Yellow and blue, 36-inch stick, mounted head, best grade. Gross \$2.25  
 Jap Canes, best. Per 100, \$1.20; per 1,000, \$11.75  
 Comic Hat Bands, 100 \$2.25 Opera Glasses, Doz. \$4.25  
 Red Tape. Per lb. \$1.35 Balloon Sticks Gr. \$4.50  
 Rubber Balls. Gross \$1.60 \$2.10 and 2.85  
 24-in. R. W. and B. Parasols. Doz \$3.85; Gr. \$4.00  
 20-in. Tissue Paper Parasol. Gross \$9.00  
 18-in. Jap Paper Parasol. Gross \$9.00  
 Fancy Toy Whips. Gross \$4.50, \$3.50 and \$5.50  
 Tassel Hat Chains. Dozen \$5c. \$1.80, \$2.50, \$3.50  
 Photo Cigarette Cases. Dozen \$1.75  
 Ladies Head Bags, draw string. Dozen \$18.00  
 Send name and permanent address for catalogue.

**GOLDBERG JEWELRY CO., 816 Wyandotte Street, Kansas City, Mo.**

## MEDICINE MEN

Better quality this season means more profits. We put out the best and most complete line of medicines for show purposes. Write for price list, samples of cartons and free advertising paper.

**OREGON INDIAN MEDICINE CO., Desk A, Corry, Pa.**

The word "Billboard" in your letters to advertisers is a boost for us.

Quality and Economy  
 LARGE SIZE  
**KO-MIO PENCILS**  
 No. 167 1/2—In Assorted Colors

**J. H. COLVIN CO., Inc.**  
 180 N. Wabash Ave., Chicago, Illinois  
 IMPORTERS AND JOBBERS

Send Money Order or Certified Check for 25% of order, balance C. O. D. Salesboard Operators and Premium Users, write for our catalogue. The snappiest salesman of them all.

\$2.75 A Dozen  
 \$30.00 A Gross

## MARTINSBURG, W. VA. FAIR

## MARTINSBURG, W. VA. FAIR

**SEPTEMBER 25th TO 28th**  
 Concessionaires, don't miss this one, IT IS RED.

Will book Seaplane or Whip or both; will book any show that does not conflict with what we have. Want two teams for Plant. Show. Want Cornet and Tenor Band for White Orchestra. Pt. Marion, Pa., instead of Piedmont, W. Va., this week, on account of coal strike in Piedmont district, then Martinsburg Fair. Two Maryland Fairs to follow; then South. Let us know what you have to book. Nothing too big.  
**MILLER & ROBERTS SHOWS, Pt. Marion, Pa., this week.**  
 P. S.—Want two more up-to-date Free Acts for Martinsburg (W. Va.) Fair. Answer at once.

**WANTED WANTED WANTED**  
 October 2-3-4-5-6 — for the — October 2-3-4-5-6  
**American Legion Fall Festival**  
 ON THE STREETS AT ADA, OHIO  
 Shows, Rides and Concessions. Merchandise Wheels open. Wire or write CHAS. A. PATTERSON, Post Commander, Ada, Ohio.

THE LAST "WORD" IN YOUR LETTER TO ADVERTISERS. "BILLBOARD".

**A. L. SPONSOR AERIAL SHOW**

Pocantello, Id., Sept. 14.—The local post of the American Legion will stage an aerial stunt carnival and auto polo game at Brady Park September 18. Several noted stunt flyers have been contracted for the event. A reasonable admission fee will be charged. The legion members expect a large attendance.

OUTDOOR FORUM

In this department will be published opinions of readers of The Billboard on any phase of the outdoor show world. As evidence of good faith it is requested that letters be signed and addresses given. Anonymous letters will not be tolerated, but signatures will be withheld if requested. Be brief and to the point.

"Managers Should Pay Performers"

McConnellsville, O., September 11, 1923. Editor The Billboard—My wife and I were engaged as performers by the Coburn Bros. Show, which opened at East Palestine, O., August 5. At first we were treated like real performers and the accommodations were fine. Later we were compelled to get over the road any way we could. One day my wife walked six miles with our four-year-old daughter. They had not eaten for twelve hours. Our salary was due, but did not come. We waited and still the ghost did not walk. We quit Sunday morning, September 9, at McConnellsville, informing the manager, Charles "Rock" Clark, to leave our baggage on the lot. But he ordered the baggage loaded, even tho my wife pleaded with him to leave it on the lot. I was sick at a local hotel and my wife came and told me what had happened. I went up town, but arrived too late to catch the wagon train. I saw Mr. Clark and asked him to pay us and return our personal property, but he refused and defied me to get it. I learned that Prof. Weber, who had the dog act on the show, was left on the lot without pay. He is a veteran performer and the father of the Weber Sisters, who are well known to outdoor showfolk. Mr. Weber and I had the County Prosecutor issue papers of attachment and warrants for the arrest of Charles Clark, Monday morning, September 10. Mr. Clark was brought to McConnellsville by the authorities, and the show was tied up. He engaged a lawyer to defend him, but the case did not come to trial, for the attorney advised him to pay us the money due and return our property. This was done.

This may convince some managers of shows that it is best for them to pay their performers, and, above all, let their personal property alone. (Signed) J. W. BONHOMME. Sworn to and subscribed to in my presence the 11th day of September, 1923. (Signed) C. B. SMITH, Notary Public.

Special Article in The Billboard Helps Press Agent "Land" Copy

Chattanooga, Tenn., September 13, 1923. Editor The Billboard—It is interesting at times to note how press agents get their story over. Sometimes, too, it is pathetic to say a small and inconsequential happening will tip the balance one way or the other.

The other day I came into Chattanooga and brought early "made" The News. At the desk I was informed that "today is a tight one. A reader would like all that could be handled. I wanted "art", and altho I had along a number of action photographs—and the zines of them—I saw I was doomed to failure.

However, I left some material with the city editor and, as the managing editor was ill at his home and could not be seen, I knew that it was a long shot. The only thing left was to wait and try and see the managing editor.

On the way out I decided to stop a moment and chat with W. C. Johnson, business manager of The News. While entering his office I saw a copy of the Fall Special of The Billboard on a radiator. After we had talked a while I told him what I had tried to do and why I had failed.

Mr. Johnson asked to be allowed to look at the photographs and, satisfied that they would interest his readers, called the city editor and told him to carry one each day until the circus arrived.

Mr. Johnson, it turned out, was "the power behind the throne". I thanked him most profusely and was about to take my departure when he asked me if I had seen James F. Donaldson's article in The Billboard on "The Men Who Make Press Agents". I replied I had not.

The business manager then pointed the article out, together with his own name, as a friend of press agents. He mentioned that excerpts from the article would soon appear in The Editor and Publisher Magazine.

I could see he was pleased. Pleased because he has always been a friend of press agents and pleased because Jim Donaldson had remembered him. He was glad to be remembered and glad to be able again to help.

This it was that Jim Donaldson's article in The Billboard helped the pebbles advance man over the treacherous rocks and gulfs of disappointment. (Signed) GARDNER WILSON, Press Agent, John Robinson Circus.

Claims Raymonds Violated Contract

Rhineland, Wis., Sept. 11, 1923. Editor The Billboard—The Raymonds signed a contract to present their act at our fair September 4, 5, 6 and 7. They failed to show up, leaving us minus a fine attraction, which was needed very much. We are sorry that any such people advertise in The Billboard for work, and would like The Raymonds to explain why they failed to live up to their agreement. (Signed) A. J. BRANN, Secretary Oneida County Agricultural Society.

Alleges Ticket Advance "Gyp"

Abilene, Kan., Sept. 13, 1923. Editor The Billboard—I had an ad in The Billboard, issue of August 11, for a fat girl and midget for the World Bros. Circus. Among the replies was one from a party signing himself Prof. Gus Burkhardt, stating that he was a magician and did "tricks", having been connected with well-known circuses for many years. He further stated that his wife was a fat girl, known as Carrie Holt, and that he also could furnish a real midget, known as "Little Dot". He enclosed a photo of Carrie Holt, whom I had seen and knew to be a real attraction. I complied with Burkhardt's request by wiring him \$75 for one and one-half tickets from New York City to Subetha, Kan. He acknowledged

WANTED CONCESSIONS AND FREE ACTS

FOR THE BIGGEST INDOOR CIRCUS IN KENTUCKY

October 8th to 13th, Inc. October 8th to 13th, Inc.

ELKS' CIRCUS AND MERCHANTS' TRADE WEEK

OWENSBORO, KY., LODGE NO. 144, B. P. O. ELKS' CHRISTMAS CHARITY FUND.

WANTED—Concessions. All Wheels (open, except Bicycles and Umbrellas, which are sold exclusive). Cereals (cass and milk). CAN BLADE, any other Wheel, such as Hams, Roasters, Fruit, Lamps (Cass, saws, Iron, Press, Lamp, etc.), Candy. Also good opening for Cash, Juice, Pastry and Nuts, etc. Legitimate Good Stores open. WILL SELL the exclusive on any of the above-mentioned items, as space is limited. Wire, don't write. Free Acts Famous Rowing, etc. Horseback Vaulting and Circus Acts wanted that can work on Platform. Address all communications to ELKS' CIRCUS COMMITTEE, Box 343, Owensboro, Kentucky.

GOLDEN BEE CHOCOLATES

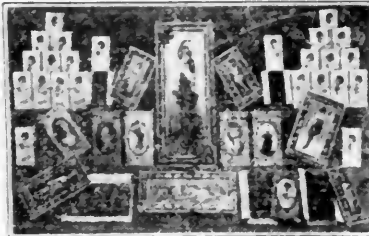
In Wonderful New Salesboard Assortments for 1923-24

No. 1 ASSORTMENT 37 Boxes

- 24 \$ .40 Boxes
6 .50 Boxes
3 .75 Boxes
2 1.25 Boxes
1 2.00 Box
1 5.00 Box

Price, \$11.00

800-Hole 5c Board FREE Brings in \$40.00.



No. 6 ASSORTMENT 55 Boxes

- 36 \$ .40 Boxes
6 .75 Boxes
6 1.25 Boxes
6 1.50 Boxes
1 5.00 Box

Price, \$18.50

800-Hole 10c Board FREE Brings in \$60.00.

Many other attractive deals. Nos. 2, 3, 4, 5, 7, 8, 9, 10, ranging in price from \$7.75 to \$20.00, bringing in as high as \$100.00. Our catalog describes these in detail.

OUR ASSORTMENTS MUST BE SEEN TO BE APPRECIATED

QUALITY GUARANTEED in each assortment by the manufacturer.

Terms: 1/2 cash with order, balance C. O. D. 20% discount in lots of 12. Send for catalog.

THEODORE BROTHERS CHOCOLATE CO., INC.

PARK AND COMPTON AVES., ST. LOUIS, MO.

BIG FLASH FOR THE FAIRS

GETTING TOP MONEY EVERYWHERE

Our Beautiful Doll

with long, curly hair and genuine ostrich plume dress. 22 inches tall. 55c EACH. 45 to the barrel. "With Tinsel dress, 40c EACH. With Sapper headpiece, 45c EACH.

QUEEN OF SHEBA

In attractive assorted colors, 12 inches tall. 30c EACH. 50 to the barrel.

BULL DOG

Beautiful flash, 16 inches high. 30c EACH. 35 to the barrel.

Order direct from this advertisement. No catalogue. Terms: One-third cash with order, balance C. O. D. Goods shipped day order received.

AMERICAN DOLL COMPANY

1313-15 North Broadway, ST. LOUIS, MO. Phone, Tyler 2622.

LITTLEJOHN'S UNITED SHOWS CAN PLACE

One more Good Show for Georgia, Florida and Alabama Fair Circuit, commencing at Americus, Ga., Sept. 25th. Some Good Concessions open. Absolutely nothing but Legitimate Concessions will be considered. Want Colored Musicians for Plantation Show Band. Address THOS. P. LITTLEJOHN, Troy, Ala.

BIG DICKSON, TENN., COUNTY FAIR

and American Legion-Chamber of Commerce Industrial Exposition Combined, week Oct. 1-6 Official County Fair

Fair Grounds One Block From Heart of City.

WANT—Shows, Rides and Concessions—whole outfit considered. Chas. Stratton, Sullivan-Cooper, wire at once. I hold exclusive on all Shows, Rides and Concessions. Will give good contract. Best County Fair in Tennessee. Follows Hickman (Ky.) American Legion Celebration. Have Memphis (Tenn.) Colored Tri-State Fair to follow Dickson. Concessions, these three are winter bank rolls. Wire or come on. Address till Sept. 29, at Hickman, Ky., Box 335; after that to Dickson. W. M. (BILLY) GEAR.

receipt and stated the trio was leaving to join the show. That is the last I heard from him, altho I wired him to the return address he gave—210 Vine street Cincinnati, O.—for the return of the money and an explanation. Actions such as this make a showman suspicious of everyone who wants a ticket or money in advance. (Signed) W. R. TUMBER, Manager Side-Show, World Bros' Circus.

Alleges Meyerhoff Broke Contract

Granby, Que. Sept 8, 1923. Editor The Billboard—Kindly publish the word of our experience with Henry Meyerhoff, New York Theater Building, New York. On the 6th day of March, 1923, we signed a contract with this man for a first-class midway to consist of not less than four riding devices in which he specified a merry ground, ferris wheel and whip, and shows and concessions for our fair to be held September 6, 7 and 8. This man was very well recommended to us before we signed the contract. Right up to the evening of the first day of the fair he and his agents were assuring us that they would be here and that we would be satisfied. However, not one of them put in an appearance in Granby. The first intimation we had that he was not living up to his contract was when the secretary of a neighboring fair called us up and informed that he had broken his contract at that place. We have since learned, however, that at the other fair he did not notify them he would not be able to fill his contract as originally made, but with us he kept promising that he would fulfill the contract and that we would be satisfied.

This man is an incorporated city in the center of the most thickly settled part of Quebec Province. It should be the only real stand in Quebec south of the St. Lawrence River, with the exception of Sherbrooke.

The contract and considerable correspondence are on view at the secretary's office for the benefit of anyone interested.

GRANBY HORTICULTURAL SOCIETY, (Signed) Walter Legge, Director.

SNAPP BROS.' EXPO. SHOWS

Have Excellent Engagement at Tri-State Fair, Aberdeen, S. D.

Pikeston, Minn., Sept. 11—At this writing Snapp Bros.' Exposition Shows are all set to furnish the amusement at the Pine Stone County Fair, September 12-15. For next week the shows go to Le Mars, Ia.

After a 25-mile run from Sioux City, Ia., to Aberdeen, S. D., all hands turned in and everything was in readiness for an early opening at the Tri-State Fair on Labor Day. Ivan and William Snapp, accompanied by their staff, were the first on the lot, which due to the foresight of Special Agent Hancock and the courtesy of Secretary Mantor of the fair was eliminated essentially for their convenience to assist them in locating. The lot was ideally laid out, directly across the avenue from the grand stand, with three grand entrances leading from the main gates and the grand stand and facing the main building. Promptly at nine on Monday evening show, sides and concession was ready to operate and the gates of the fair, with fitting ceremony were swung open to the public, and the big Labor Day parade which marched in later dispersed along the different midways of the show. A spirit of boasting was caught up all along the line, with the result that a continuous stream of midway merry-makers milled around until the "was sma' hours". Thursday and Friday were the real big days of the fair and helped all previous records in point of admissions. Altho the fair was over Friday, the shows continued to draw both the natives of the town and the surrounding countryside Saturday afternoon and night. Secretary Mantor congratulated the "Baby Grands" on their offerings of amusement and both Ivan and William Snapp and their entire staff expressed appreciation of the many courtesies extended them by Secretary Mantor and the fair officials. The local press was generous with space, not only in the general descriptive wrap-up of the fair, but also in individual stories that pertained to the show only. The latter was due to the activity of J. Sam Houston, who is handling the local press work for the show, and the General Agent Kelley was busy on the show for a day and was in conference with the Snapp brothers regarding some important contracts, the nature of which will be divulged later. Mrs. Sam C. Anderson, mother of Mrs. Clifton Kelley, has after a most delightful visit with her daughter returned to her home in Dallas, Tex. She made many friends during her short visit and all look forward to meeting her again in the near future. Mrs. Charles Kroger, accompanied by her sister, Jennie Strober, has returned to the show after a visit to her home town, "Old Peoria". Ivan Snapp, Jr., has "wired" from Hanville where he has been introducing himself and looking his relatives over, that he will join the show at Omaha. SYDNEY LANDGRAFF (for the Show).

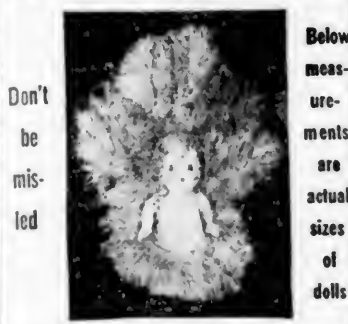
ATTEMPT TO EXTEND AN ORDINANCE

Fort Wayne, Ind., Sept. 12—If a new ordinance introduced in the common council Tuesday evening by Councilman Fred Heener is passed all carnivals, street fairs and medicine shows will be prohibited in this city. The pending ordinance seeks to ban not only outdoor shows commonly known as carnivals, but also tubous any concert or acrobatic performance in connection with the sale of any patent medicine or drug on the streets of this city, whether or not admission to the performance is charged. The ordinance was referred to the committee on rules, regulations and ordinances.

FRANCIS IN CHICAGO

Chicago, Sept. 14—Richard Francis, who is connected with the Down-Town Business Men's Association, of Kenosha, Wis., in the developing of a street carnival, was a featured visitor this week. He was accompanied by E. L. (Blind) Richardson, who has been assistant manager of Anderson Park in Kenosha this season.

### Double Flapper Dolls



Don't be misled

Below measurements are actual sizes of dolls

10-IN. DOLL ..... \$4.00 Doz.  
6 Dozen to Carton.

13-IN. DOLL ..... 5.50 Doz.  
4 Dozen to Carton.

14-IN. DOLL ..... 5.80 Doz.  
4 Dozen to Carton.

16-IN. DOLL ..... 7.90 Doz.  
6 Dozen to Case.

20-IN. DOLL ..... 9.00 Doz.  
6 Dozen to Case.

We carry a complete line of Merchandise for Concessionaires. Wire, phone or write for order, and merchandise guaranteed shipped same day order received.  
25% deposit required on all orders.

**Knickerbocker Doll Co., Inc.**  
269 Canal Street, NEW YORK CITY.  
Phone: Canal 0934 and 8492.

### ALI BABA SAYS

The Showmen's League!  
It must be saved at all hazards.  
It functions in a very useful and desirable manner.  
The displeasure of certain carnival managers has been a great blow to it.

The Pacific Coast Showmen's Association has gained its present proud membership to a very appreciable extent at the expense of the Showmen's League.

### WORTHAM'S WORLD'S BEST

Have Business Increase Over Last Year at Fairs

Huron, S. D., Sept. 12.—Clarence A. Wortham's World's Best Shows arrived here early Monday morning and shortly after noon they opened to a better day at the South Dakota State Fair than they enjoyed last year and far beyond that of the preceding year, because five days of rain in 1921 made the fair almost nil. The reservation of last season was kept open and Secretary John F. White and Superintendent of Concessions Lund reserved space on the further side of the main avenue leading to the grand stand. Their calculations were not amiss, because the increased size of the Beckmann, Tierety & Robinson offering took up every bit of the space. With Wednesday and Thursday, the two big days, to come, it looks like the season of 1923 at the South Dakota State Fair will be epochal in the history of the Wortham enterprises.

Last week the show played the Minnesota State Fair, held annually at Hamline, and every day of the engagement was better than the previous year and there were assurances that the show gave the utmost satisfaction. It was the third year that the Wortham Shows had played there, altho the first this organization had come under the ownership of Messrs. Tierety, Beckmann and Robinson.

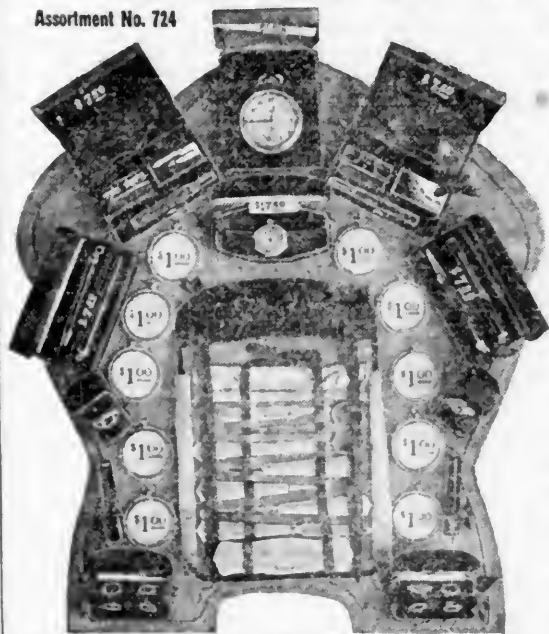
The shows opened at Hamline on Monday (Labor Day) without a cloud in the sky and from the time the first tickets were sold on the midway there was a milling throng playing every attraction on the line. In fact, all with the show welcomed the coming of night, as they were completely tired out at the close of the big day's grand.

One hundred and forty-seven thousand persons passed thru the gates on Labor Day and one was out enjoying himself to the utmost. George E. Robinson, third member of the company, dropped in for a visit after more than a dozen weeks from the shows. He brought with him two coveted contracts—the Battle of Flowers on the plazas of San Antonio in April, 1924, and the contract for the Houston Industrial Exposition for this fall, November 1 to 12, inclusive. The closing of the latter contract has set at rest speculation concerning the movements of the shows. It means twenty weeks of season after the close of the Houston Industrial Exposition.

There were many distinguished visitors on the lot at the Minnesota State Fair. Conspicuous among them were E. L. Montgomery, secretary of the North Dakota State Fair; C. R. Vandertop, of Winnipeg, Manitoba; H. A. Knight and D. T. Elderkin, president and manager, respectively, of the Provincial Exhibition of Saskatchewan, at Regina; Frank Corey, of the Con. Shows, and W. H. (Bill) Rice, of almost anywhere and always showman. "Bill" regretted that he did not meet Darby Hicks, who twice before this season called on the show and inquired for Mr. Rice. The shows came to Hamline from Des Moines, where the engagement ended in rain, but to good business. Wednesday of the second week at Des Moines the showfolk were shocked at the untimely death of Randolph Johnson, newspaper and commercial photographer. Mr. Johnson enjoyed a wide acquaintance in the Wortham show family. He had often been on the grounds in professional capacity. He was on his way to the fair but never reached there. With two assistants he was caught on the tracks by an interurban train. Mr. Johnson was killed outright. One assistant sustained a fractured skull and the second escaped death by a miracle. The writer was to have been the fourth person in the demolished machine, but was detained by a call on one of the newspapers.

**BEVERLY WHITE**  
(Press Representative).

### THE REGAL ASSORTMENT



### SALESBOARD ASSORTMENT OPERATORS

Send for our latest catalog of the fastest selling and most attractive assortments in America. The ribbon effect on our assortments increases the appearance 100%. Don't cost you any extra.

- LIST OF PREMIUMS**
- 2 \$7.50 Gold-Plated Auto-Strap Safety Razors.
  - 2 \$7.50 Gold-Filled Fountain Pen Sets.
  - 1 \$7.50 White Gold-Filled Wrist Watch.
  - 2 Gold-Filled Gents' Stone Set Rings.
  - 2 Genuine Bakelite Cigarette Holders.
  - 2 Pairs Cuff Links.
  - 1 9-Piece High-Grade Manicuring Set.
  - 1 Elgin Watch, Green Gold-Filled Case (Last Punch).
  - 10 \$1.00 Silver Coin Charms (Coins Included).

Complete with 3600—5c Salesboard - Price **\$47.25**

Terms: Cash with order, or 25% deposit of amount of order and balance C. O. D. If prompt shipment is desired, send money order or certified check.

**OUR IRON-CLAD GUARANTEE** — If not satisfied—money cheerfully refunded.

ESTABLISHED 1911 **CHAS. HARRIS & CO.** ESTABLISHED 1911  
SPECIALISTS IN TRADE STIMULATORS  
730-B—No. Franklin St., CHICAGO, ILL.

### LADIES' SWAGGER CANES

The ladies are buying them everywhere and the men buy them for the ladies. Big sellers at Fairs, Carnivals and on the streets.

**\$24.00 Gross**  
Sample Dozen, \$3.00.

Canes come highly enameled, assorted bright colors, ricketed cap and ferrule. Leather tassel and wrist-loop.

Half cash with all orders.



**G. EPSTEIN,**  
158 Park Row, NEW YORK

**WANTED FOR Bremen, Ind. FREE STREET FAIR**  
Shows and Legitimate Concessions. No Exclusives. Wire for reservations or come on week starting Sept. Twenty-Fourth. Address **PAUL W. DRAKE, Bremen, Ind.**

**Merchants' Street Fair**  
September 26th and 27th  
**GALENA, OHIO**

**Merchants' Street Fair**  
OCTOBER 4th, 5th, 6th,  
**NEW ALBANY, OHIO.**

**WANTED—Good, clean Concessions of all kinds. Three good Fairs to follow. Address JACK RICHARDS, 743 1/2 N. High Street, Columbus, Ohio.**

**WANTED A-1 WAGON SHOW AGENT**  
Must have experience. Bill Posters. Also Performers. Wire Walkers, tight and slack. People who can do two (2) acts or more in Big Show, not those who go in and out all in one jump. Also Musicians: Cornet, Clarinet, Baritone. Boss Charisman can be placed. Must be sober and reliable. Write or wire Hulsman, Missouri. Long season South.  
**M. L. CLARK & SON'S SHOWS**

**WANTED Good Shows of Merit, Rides and Legitimate Concessions**  
Wire at once.  
**YORK COUNTY FAIR ASSN.,**  
Rock Hill, S. C.  
Fair Dates October 17th, 18th, 19th.

Send your correspondence to advertisers by mentioning The Billboard.

**ED SALTER IN CINCINNATI**  
"Advanced" Jones Show Train on Long Movement

Edward R. Salter, press representative the Johnny J. Jones Exposition, spent last Saturday afternoon and night in Cincinnati, leaving on the second section of the show train as it passed thru the city en route to Nashville, Tenn.

As previously, when the Jones organization made its long jump from London, Can., to Nashville, Mr. Salter's mission ahead was to meet with railroad executives at road-changing points to further aid in bringing the running time lost in making transfers to a minimum, and, of course, he visited with the Billboard folks, as well as renewed old-time acquaintances in the Queen City. The first section of the Jones train passed thru about mid night and the second about six o'clock Sunday morning. This week the show is providing its attractions at the Tennessee State Fair.

### CIRCUS EMPLOYEE INJURED

St. Louis, Sept. 15.—A cage-wagon containing five Bengal tigers belonging to the Al C. Barnes Circus was struck by an automobile driven by Philip J. Fox at noon yesterday, injuring the driver of the wagon, George Hott. The collision, which occurred during the parade, made it appear for a moment that the tigers would be liberated from the wagon and rush into the crowd that lined the street. Fox will be charged with felonious wounding. The only damage to the wagon was a broken wheel.

### BURNS' GREATER SHOWS

**WANTS—One more Show to feature with or without outfit. Wants Legitimate Concessions. Colored Performers for the best equipped Minstrel on the road. Ball Games. Want Ferris Wheel Operator, Merry-Go-Round Help. Have contracts for following Fairs:**

- NEW ALBANY, IND.—Red Men, week September 17.
  - ELIZABETHTOWN, KY.—Community Week, September 24.
  - FRANKLIN, TENN.—Fair, week October 1.
  - PARIS, TENN.—Fair, week October 8.
  - JACKSON, TENN.—Fall Festival, October 15.
- Further route to interested parties.

### Downie's Elephants AT LIBERTY

FOR FAIRS AND INDOOR CIRCUS AFTER OCT. 2d  
Address **ANDREW DOWNIE, Havre de Grace, Maryland**

### Central Louisiana Fair

Alexandria — October 9-14  
**Last Call. Concessions, Shows, Rides**  
A Real Fair In The Heart of Louisiana For Your Approval  
**JOHN P. McGAW, Secy.-Mgr.**

### BEL AIR, MD., FAIR, OCT. 9-10-11-12-13

WANT—CONCESSIONS AND SHOWS AND RIDES.  
Eating and drinking the only exclusive sold. Reasonable terms for clean Shows. Address **E. A. CAIRNES, Court House, Bel Air, Md.**

DEVANY MAY HEAD NEW AMUSEMENT VENTURE

Plans Revealed Following Report That He May Be Let Out as Manager of Dreamland

Newark, N. J., Sept. 15.—J. J. Devany, who has been let out as manager of Dreamland and ride man and concessionaire of the local circuit, is reported to be planning a new amusement venture...

SIBLEY AGAIN GOING TO SOUTH AMERICA

New York, Sept. 15.—Walter K. Sibley, who has been in the South American market for several years, is reported to be planning a new venture...

LARVETT SUES CLIPPER FOR \$50,000—CHARGES LIBEL

New York, Sept. 15.—James Larvett, former manager of the New York Tribune, has filed a \$50,000 libel suit against the New York Tribune...

D. D. MURPHY SHOWS

Chattanooga, Tenn., Sept. 13.—The D. D. Murphy Shows played a very successful engagement at the Chattanooga Fair...

PRINCESS OLGA SHOWS

Chattanooga, Tenn., Sept. 12.—Princess Olga shows played a very successful engagement at the Chattanooga Fair...

OMAR SAMI HAS AN EXCEPTIONAL FRAMEUP

Among the most original showmen as pertains to stunts and general appearance of tented exhibitions is Omar Sami, now with the Boyd & Hamilton Shows...

BABY ALICE IN HOSPITAL

A baby in the hands of the Baby Alice Show, the well-known tented exhibition, is reported to be in the hospital...

ASSISTANCE PROFFERED

W. E. Hamilton and associates, 26 Sagamore street, Pittsburg, Pa., advise us that they will render assistance gratis to all park and carnival men...

EL NINO EDDY Veteran Acrobat Dies at 70

The public might recall El Nino Eddy was a circus rider. He had a long and varied career and he may have ridden for a brief while, but if he did the writer never heard of it...

BILLBOARD CALLERS

- NEW YORK OFFICE: Reverend C. Reader, assistant pastor of Little Church Around the Corner, New York City. Mr. and Mrs. Charles Hindspen, in by auto from Portland, Me. En route to Camden, N. J., and Philadelphia, Pa. Howard Thurston, magician. The Great Powell, magician. George H. Hamilton, of the Ritz-Carlton picture productions. Argo W. Hutchinson, ride operator. Donald Farnsworth, just returned from Toronto. Has a water act this season on one of the burlesque shows now in tour. Charles Robbins, Wild West rider and roper. Louis G. King, well-known advance agent. Recently closed with the Matthew J. Riley Shows. At liberty. Marshall Hale, prominent in stock and dramatic attractions. Calling. J. Gordon Boston, international amusement promoter, back from London, England. Will remain here indefinitely. Ike Rose, Martin McCormack, Mike Ziegler, Jules Larvett. Sidney Ryman, concessionaire. Harry Rowe, advance agent. Manager Rutan, of the Cleveland Booking Service, Newark, N. J. William Henry Horton and B. B. Mitchell, to announce that they have secured the exclusive picture rights for the manuscript for the production of "Eben Holden" and will submit it to production managers at once. Fred H. Perry, manager Paradise Park, Rye Beach, N. Y., accompanied by A. C. Russell and Marion Hope. Frank Travers, Jack Clewlow and Jeff Novello, ride operators with the J. E. Wallace Attractions. In from Mr. Vernon, N. Y. Mystic Odds, in from Coney Island, calling on Mark Henry. R. L. Noonan, promoter of aviation events. Announced affair at Trenton. N. J. Journal disposes, account of nonsupport of Trentonites. Jose Guardado, manager of Habana Park, Havana, Cuba. In on business. William E. Amer, concessionaire at Rockaway Beach. Looking around. Ray Van Wert, of the Evans & Gordon Freak Animal Shows, Coney Island. Report business at the several attractions very good during the season just closing. H. (Ike) Friedman, general agent Brown & Dyer Shows. To take us to lunch. Incidentally, safe business at Norfolk, Va., was fair. Francis Loubet, of military band fame. A friendly visitor. William Roy Ruggles, president Ruggles Orientator Corporation, of New York. Has a new ride, portable and permanent. Oscar V. Babcock, sensational outdoor thriller. Just in from Rye (Pa.) Fair. Says everything went big. James A. McKinney, of Freeport, I. I. In on business. The Great Calvert, now engaged at Dreamland Park, Newark, N. J. Alfreud Schwartz, high wire artist. Paying his respects. W. J. Hanley, well-known advance agent. In on business. Edward LeRoy Rice, author and producer of Vandell's sketches. Joseph Goldberg, Tropical Reproduction Shows. Morris Pannizer, New London, Conn., park promoter. James C. Donahue, special agent Con T. Kennedy Shows.

BOECH WINS \$1,000 PRIZE

St. Joseph, Mo., Sept. 14.—Walter A. Boech, who made the air mail trip from St. Joseph to Omaha, Neb., during Pony Express week, went to Kansas City the first of the week and entered the Kansas City to Okmulgee, Okla., race. He won first place with a prize of \$1,000. Boech has taken part in several air races and this makes the third event he has won in three years. He also expects to enter the fall race in St. Louis.

CRAMER, AFTER RECORD, IS FORCED TO LAND

Houston, Tex., Sept. 13.—In an effort to break the non-stop record of Lieutenant Scott Crocker, Parker D. Cramer, Ellington Field aviator, was forced to land about three miles out as a result of trouble with his propeller, which became entangled in weeds as he was taking off. Cramer will make another attempt of the flight as soon as his plane is in shape, it is said.

LILLIAN PEENER ON A VISITING TRIP

New York, Sept. 14.—Lillian Peener, a concessionaire who has two shows on the Harry Heller Shows, made a flying trip to Stone Harbor, N. J., to visit her parents last week, after which she ran into Philadelphia and then to New York on business before returning to North Amboy to rejoin the shows. Lillian has many friends in the business and advises that things are generally good with her concessions.

Billy Reeves, vaudeville artiste, of England, now in South America, is due in the States soon for a tour.

\$66 to Profit in 12 hrs

J. J. Brennan, Chicago, started with us without selling experience. He averaged better than \$5.50 an hour for 12 hours. YOU CAN EARN THIS BIG MONEY, TOO Not A Cent Required To Start Our agents easily average \$7.50 to \$20 a day selling Harper's Commemorative Brush set. One of every two city and country houses buy after demonstration. This brush set includes washes and dries high windows, cleans walls and ceilings, hangs wallpaper, sweeps, scrubs, etc. Selling it through agents makes a nice job for set many times over. Your choice of colored NAN (Chicago) territory. No competition, and 40 sets in 100; plus objection. A real 12 hours—profit, \$66.70. TRY WITHOUT INVESTING A CENT Our plan permits you to prove the ease and profits in selling our Brush Set before you invest a penny. Send name and address for free descriptive book explaining our plan. Our plan makes a winner of you. Sign and mail the coupon TODAY. HARPER BRUSH WORKS 106 2d Street, FAIRFIELD, IA. HARPER BRUSH WORKS, 106 2d St., Fairfield, Ia. Please send me full particulars, pictures, samples, results, etc., and how I can start without investing a cent. Name Address City State

WANTED General Agent THE SMITH GREATER SHOWS Chatham, Virginia, this week; Ashboro, North Carolina, Sept. 24th.

RUBBERIZED APRONS \$4.25 Per Dozen \$50.00 Per Gross The easiest selling article on the market A sure sale in every home. Made in Pink, Blue or Black Checks. High-grade quality. We can make immediate shipments. Send for descriptive circular covering complete line. Terms: 10% with order, balance C O D Sample 40c. Write today. RELIANCE RUBBER CO. P. O. Box 648, Akron, Ohio

GREENE COUNTY FAIR Opens October 1, Closes October 5, 1923 CARROLLTON, ILL. \$10,000.00 in Premiums. Want a small Carnival Company, or can use Independent Rides, Shows and Amusements. Wire or write S. E. SIMPSON, Secretary.

CIRCUS BILLPOSTERS WANTED FOR RICE BROS. SHOW Long season, good treatment to experienced billers. Address ED. SHAW, Adler Hotel, Memphis, Tenn.

Merry-Go-Round and Concessions Open for Fairs, Celebrations and Home Comings in Missouri, Illinois, Kentucky and Arkansas. Can also place few Legitimate Concessions. Wire or write JAFFEE AMUSEMENT CO., Pittsfield, Ill., Sept. 17 to 22. Other good ones to follow.

... NOTICE ... WANT Shows, Hike, Concessions and Free Act. in Fla. Theatre, Colored Fair, October 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31. First city of each night, with six counties. Wire C. P. ALSTON, Manager, Silver City, N. C.

BOSTON OFFICE Among recent callers at the Boston (Mass.) office of The Billboard were the following: E. W. Lake, Joseph A. Murphy, Earl Sheppard, E. McGinn, H. W. Stov, Willard E. Fitzold.

JOHNNY J. JONES EXPO.

Meets Gratifying Changes at London (Ont.) Fair—Long Jump to Nashville, Tenn.

London, Ont., Can., Sept. 13.—Following its... The London Advertiser devoted the entire front page of its Wednesday issue to a review of the Johnny J. Jones Exposition and the fair.

The London Advertiser devoted the entire front page of its Wednesday issue to a review of the Johnny J. Jones Exposition and the fair. And, incidentally, the writer enjoyed a visit with old McKinley.

Mrs. George Rollins, who had been visiting Mrs. H. F. Maynes at North Tonawanda, has returned. Mrs. Grant Smith (Sister Sue) spent the past week with her sister in Buffalo.

All minds are now concentrated upon this show's trip to the Southland and its ten weeks' tour of Cuba and Havana Park, Havana, engagement!

From here the Jones Exposition will make one of its family moves—to the Tennessee State Fair at Nashville, which same trip, however, has been accomplished before by this organization and reached its destination on scheduled time.

EDWARD R. SALTER ("Johnny J. Jones' Hired Boy").

SHARE ALIKE

Otto and Wm. F. Floto To Further Profit by Finding of a Second Will

New York, Sept. 15.—Otto Floto, sporting writer for The Beaver Post, and William F. Floto, of The Tulsa Press, will share alike in the provisions of the will of their sister, the late Mrs. Claire L. Hyllsted Hurton, who died two weeks ago. It was learned today.

Otto Floto, who is a resident of Kansas City, Mo., in company with Bill Floto, long known as a press agent in the outdoor show world, arrived in this city a few days ago to probate a second will which was found in a deposit box rented by his sister at the Fifth Avenue branch of the Guaranty Trust Company.

In this will a trust fund is set up for Otto Floto and William Floto to the aggregate amount of about \$100,000.

HOLMAN TAKING OUT SMALL WINTER SHOW

S. L. Holman advised that after October 6 he will not be general agent of the Dalton & Anderson Shows, as he had planned to go to San Antonio, Tex., to take out a small show for the winter months in Southwest Texas.

HILLIAR HASN'T DECIDED

In connection with an ad which appeared in last issue William J. Hilliar has advised that he has made no definite plans for next season, or the future. Mr. Hilliar probably wishes to make it plain that he is not exactly positive, as yet, as to just what will be his occupation after the current outdoor season closes.

SAM NAGATA'S FRIENDS, NOTE!

Anyone having heard from Sam Nagata, of the Nagata Brothers, ride operator on the Rubin & Cherry Shows, reported to be in Japan at the time of the earthquake, kindly notify The Billboard's New York office. Apprehension is felt for his safety.

GEO. SHIPP, NOTICE!

Mrs. Wm. Shipp, of 221 E. Seventh street, Pomona, Calif., is seeking to locate her son, Geo. Shipp, as his father has died. Anyone knowing his whereabouts is requested to write Mrs. Shipp as above.

FORTUNES MADE SELLING GAS-MASK

Goodyear Raincoats

Made of Diagonal Bombazine, rubberized to a pure India rubber.

Every coat has our Goodyear label. Shipments made promptly from our factory.

In dozen or gross lots, \$1.90 20% Deposit, balance C. O. D. Sample coat \$2.00. Send M. O. or certified check.

Goodyear Raincoat

DEPT. G. 835 Broadway, NEW YORK CITY.

WANTED

For Week of September 23rd to October 3rd

Auspices Jolly Neighbors, Concessions of All Kinds.

Thirteenth and East Avenue, Berwin, Ill.

Twenty-second and Sixteenth to follow, Auspices Moose,

Cicero, Ill. Send all mail to

MAX GOLDSTEIN, 1053 Dunlap Ave., FOREST PARK, ILL.

DIXIELAND SHOWS

(OUT ALL WINTER)

Hickman, Ky., American Legion Celebration, Sept. 24 to 30

Advertised for miles around. One of the biggest and best celebrations ever pulled in Old Kentucky. Don't miss it. No exclusive on concessions. BROWNVILLE, TENN., FAIR follows. We hold exclusive on everything. Get RIGHT. Stay RIGHT with a REGULAR Show for REAL PEOPLE. 40-MILES away your stamps. It may be a long, hard winter.

J. W. HILDRETH, General Manager, Mounds, Ill., week September 17.

THE GREAT BEL AIR FAIR

BEL AIR, MARYLAND, OCTOBER 9, 10, 11, 12, 13.

Twenty-two miles from Baltimore, Md., on Md. & Pa. R. R. All Concessions open. No exclusives excepting Eating and Drinking. WANT Rides. Liberal terms to Caterpillar, Seaplane, Frolic or any other Rides. Good winter quarters. CAN USE clean Shows. No strong joints. Write quick, as we will not overload the grounds. Good spot for Palmist.

JOHN T. McCASLIN, 123 East Baltimore St., Baltimore, Maryland.

SHOWS AND CONCESSIONS

No exclusive excepting cook house. Rising Sun Base Ball Club, Rising Sun, Md., Week of Sept. 24; Federal Park, Md., for Disabled Veterans; and Bel Air Fair to follow.

JOHN T. McCASLIN, 123 E. Baltimore St., Baltimore, Md.

LOOK! LOOK! LOOK!

All Aboard South—Show Out All Winter

10-DAY CELEBRATION ON THE STREETS, AT COVINGTON, KY., COMMENCING SATURDAY, SEPT. 22.

WANT GREAT PACIFIC SHOWS WANT

Shows and legitimate Concessions of all kinds. No exclusive. Good opening for any money-getting show with own outfit. Placements for Minstrel Show People at once. Piano Player, Triap Drummers, also Stage Manager, Willie Rogers, Brampton, Bond, Harris, Fraser and Fraser, wife. Will consider organized Minstrel Show. Will furnish complete outfit for same. PLACE Colored Band immediately. CAN ALSO USE experienced Help on Merry-Go-Round and Ferris Wheel. Top salary. Must join as wife. ALSO USE Boss Concessions, Talkers and Grinders. ALSO PLACE few Concession Agents and Ball Game Workers. Good opening for Cook House. Address all mail and wires, BILLY C. MARTIN, care The Billboard, Cincinnati, O. P. S.—Want to buy two Tents, size 30x50; also 40x70. Must be in good condition.

W. I. SWAIN SHOW COMPANY INCORPORATED

WANTED—Trap Drummer, with Bells or Marimba. Long season. No walking parades. Salary, \$27.50, and transportation after joining. Also Billposting Agent for brigade. Wire. Murray, Ky., this week; Paris, Tenn., next.

CONDITIONS IN VAUDEVILLE

(Continued from page 18)

are no other big time vaudeville theaters west of Chicago in the United States or in Canada. Virtually a 100 per cent monopoly of the big-time field is exercised by these two interests.

Relationship Between Keith and Orpheum

The relationship between the two circuits is very close, as can be seen from the following:

Both circuits have for years booked their attractions from the same door in the Palace Theater Building in New York, where, the maintaining separate entities, they have worked hand in glove. Acts playing one circuit regularly play the other upon completing the rounds of the first, and often get booking for both at the same time, as for example, Olsen and John-

son, who, according to The Clipper, "were signed by the Keith office last week under a contract which calls for their appearance in Keith theaters for the next three years. A route to last that time is now being laid out for them, which will also include the Orpheum Circuit." Acts refused employment by one circuit find it useless to apply to the other. Acts receive the same salary playing either circuit. Theaters declared to be "opposition" to the one are also considered "opposition" by the other.

Orpheum recently announced the removal of some of its booking force to Chicago, where it maintains its executive offices. This move may well have been inspired by the decision of the U. S. Supreme Court, which after hearing the appeal in the Max Hart case rendered an opinion in which it declared vaudeville to be interstate commerce, thus, of course, opening up

the Keith-Orpheum combine to suit under the Federal Anti-Trust laws. It is a fact, however, that Orpheum is continuing to book its big-time houses out of the Palace Theater, tho it may be engaging its junior acts in the office of the Western Vaudeville Managers' Association in Chicago. On the other hand, there is an unconfirmed rumor of quite the opposite tenor, namely, that Orpheum will next season book not only its senior but its important junior attractions in New York, leaving for Chicago only the "fillins", disappointments and the booking of the distinctly inferior houses and acts.

Conflicting reports of this nature were encountered at every turn of the investigation. In this instance it is anybody's guess which version to believe. One thing, however, is quite certain. Even if there were a complete geographical divorce between the booking offices of the Keith and Orpheum circuits this would not in the least alter working relations between them, tho the machinery might not run quite as smoothly.

Ever since Martin Beck—formerly president and now chairman of the board of directors of Orpheum—tried to break into New York about 1906 by building the Palace Theater—each side has vigorously respected the other's territorial prerogative, the dividing line between the two being nearly as well marked as a boundary between two nations.

It is not clear just how Keith got the Palace Theater from Beck—probably by threats to invade Beck's Western preserve—but the fact is that Keith now operates the Palace Theater and owns fifty-one per cent of the stock in the Palace Theater and Realty Corp., Orpheum owning the remaining forty-nine per cent.

The ownership of Orpheum Circuit, Inc., of 6,001 shares (\$100 par) of the outstanding 13,890 shares of the B. F. Keith New York Theaters Company constitutes another connecting link.

Furthermore it is reported, tho this cannot be verified, that practically every director, officer and employee in the Keith organization took stock in the Orpheum Circuit, Inc., when it was organized in 1919, pressure being exerted from above upon those who did not voluntarily do so.

The situation in the big-time field is, therefore, that there is a complete control by Keith in the East and Orpheum in the West with working agreements and a very close relationship between the two circuits.

(To be continued)

It is widely rumored that Boyd & Linderman will dissolve at the end of the present season. In all eventualities the shows will winter at the State Fair grounds, Richmond, Va., as usual. Richmond capital is sufficiently involved to bring the organization back to its home town, it is said.

WANTED

RIDE FOREMAN

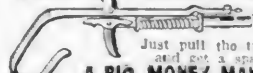
FOR

Allan-Herschell Two-Abreast

Also other Ride and Workingmen. Want two good Shows and clean Concessions. Two weeks open after week October 8th. Address M. W. McQUIGG, American Annex Hotel, St. Louis, or this week Baraboo (Wis.) Fair; next week Petersburg (Ill.) Fall Festival.

PISTOL GAS LIGHTERS

Automatic. A Bonanza for Agents.



Just pull the trigger and get a spark

A BIG MONEY MAKER

Per 100, \$11.50. Sample, 25c.

25% deposit. Balance C. O. D. Satisfaction guaranteed.

WESTERN NOVELTY CO.

416 So. Los Angeles St., Los Angeles, Calif.

COMMERCIAL STATE FAIR

(Colored)

KNOXVILLE, TENNESSEE.

WANT Shows, Concessions and Riding Devices. Will sell exclusive on Palmistry and Novelties. WANT good Flat show and Tent-rows. Will sell exclusive on following: Wheels; Ham, Dols, Candy and Baskets. Have an other good one second week in October. Time is short. Wire.

R. P. HALE, P. O. Box 112, Chattanooga, Tenn.

Wanted Ride Man

Take charge of erecting and operating Caterpillar. Must not necessarily be experienced on this ride, but must have had charge of other rides and understand care of gasoline engines. Wire or write H. McHILLIIPS, care Smith's Greater Shows, Chattanooga, Va., week Sept. 17; then as per route.

WANTED FOR

SHRINE CIRCUS—Opening Oct. 8th

Acts that can do two or more, Lady Blues Singer, Dog and Pony Act, Promoter that can report by wire. CAN PLACE well-fished Silver Wheel, also other legitimate Concessions. WANT Strong Scotch Team. Whiter's work for right people. Address at once. MANAGER, Shrine Circus, Atlantic Hotel, Norfolk, Virginia.

ACTORS' CHURCH

TO CELEBRATE

(Continued from page 5)

Organization was founded in 1849 on the site it now occupies at No. 1 East Twenty-ninth street. With the growth of the city and the neighborhood the church too grew in size and influence.

Dean Ray is anxious to have the members of the profession, both humble and great, know that the officials of the church want them to consider the Little Church Around the Corner as their home, and the afternoon service as particularly their own.

Dr. Ray is also planning a choir school in memory of the late Dr. Houghton. It is planned to admit pupils who are the sons of actors.

There will be three celebrations Sunday, October 7, of the Holy Communion. These will be at seven, eight and nine o'clock, respectively, with solemn procession, choral ensembles and a sermon at eleven o'clock by the Rev. Father Huntington, superior of the Order of the Holy Cross, who has been associated with the Little Church for more than forty years.

"During this seventy-fifth anniversary," said Dr. Ray, "which only begins October 7, but which will continue far into the year, we are asking everyone who has been in any way connected with the church in all these years to write us or to come and make us a visit. We are calling this diamond jubilee 'The year of the homecoming of our million friends.'"

THEATER PRICES UP IN SYRACUSE

(Continued from page 5)

on all week days but Saturday, 25 cents lower floor and 15 cents balcony. Saturdays, 30 and 20 cents.

Here is the new scale of prices. Keith's—Monday and Friday matinees: Orchestra, 35, 35 and 25 cents; balcony, 35, 25 and 17 cents; boxes and loges, 85 cents. Monday to Friday evenings: Orchestra, \$1.10, 85 and 55 cents; balcony, 55, 35, and 25 cents; boxes and loges, \$1.25. Saturday, Sunday and holiday evenings: Orchestra, \$1.25, \$1.10 and 85 cents; balcony, 85, 55 and 35 cents; boxes and loges, \$1.25. Sunday, Sunday and holiday matinees: Orchestra, 85, 55, 35 and 25 cents; balcony, 55, 35 and 25 cents; boxes and loges, \$1.10.

Temple—Matinees: Balcony, 15 cents; lower floor, 20 cents; box seats, 40 cents. Evenings: Lower floor, 40 cents; lower section, balcony, 20 cents; box seats, 55 cents.

Empire—Matinees: Balcony, 15 cents; lower floor, 25 cents; box seats, 50 cents. Evenings: Balcony, 25 cents; lower floor, 40 cents; box seats, 50 cents. Evening prices will prevail at Sunday and holiday matinees.

Crescent—Lower floor, 15 cents; balcony, 10 cents.

KANSAS FREE FAIR

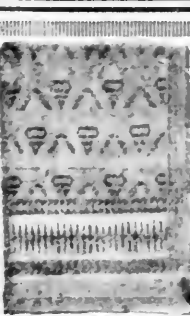
(Continued from page 5)

one, but upon investigation it was found that there was no law in the State of Kansas which would permit the fair grounds owned by Shawnee County (wherein Topeka is situated) to be mortgaged, so it was up to the fair officials to overcome this, and so, after a winter of lobbying and parliamentary tactics, just a day or so before the adjournment of the Kansas Legislature, March 19, 1923, a bill passed authorizing any county in the State of Kansas having a certain specified population to mortgage ground for the purpose of issuing bonds to finance the fair projects. Under this law a \$200,000 bond issue was floated, a contract signed and let April 9, the old grand stand torn down May 3, and ground for the new grand stand broken the first week in May. Work was immediately gotten under way and continued up until the day before the opening, with some of the electricians putting the finishing touches in Monday, September 10. And what a magnificent grand stand arose—a splendid brick and concrete stand with steel pillars,

Wanted Quick, General Agent

that knows Arkansas and Louisiana. Want swing foreman quick on sixty-forty basis. Can place colored performers. Concessions all open.

MILLER MIDWAY SHOWS, Stilwell, Okla., this week; Stigler, Okla., next



BEACON BLANKETS

(WHERE THEY ARE MADE) "YOU CAN'T BEAT IT!"

- WIGWAM, 60x80, assorted styles, fully bound...\$3.35 Each
JACQUARD, 60x82...\$3.35 Each
RAINBOW, 60x82...\$3.35 Each
ROMAN STRIPE, 60x80, with Pillow top to match \$3.35 Each
CRIBS...at 60 Cents

THE EDWARD E. PITTLE CO. New Bedford, Massachusetts.

absolutely fireproof and permanent. It is 286 ft. long, 98 ft. wide, projects 47 ft. in front of stand, and 64 ft. from the ground to top of the roof. It has a seating capacity of 7,500 to 8,000 and was filled every day. There is a mezzanine floor and a main floor built under it which allows plenty of space for exhibits.

The live stock pavilion, art and textile, agricultural and horticultural buildings, the table exhibit of the State of Kansas, all in stucco white fronts, permanent brick buildings, all containing a wonderful assortment in their various exhibits, displayed attractively and receiving the admiration of the thousands thronging thereon to get a view.

The writer, Kansas City representative of The Billboard, made the trip to Topeka on Thursday, the big day, to be present and enjoy the pleasures of this Kansas Free Fair, and was most courteously taken over the grounds, thru the buildings, up into grand stand, and shown every point of interest by A. M. Patten, president of the fair.

We were met at the station by W. X. MacCollin, press representative of the Topeka Kennedy Shows, one of the big outstanding features of this fair, and most pleasantly taken to the fair grounds by him. With the Kennedy Shows were fifteen shows, eight rides and forty odd concessions, all brightly decorated, canvas gleaming, fresh as a new dollar.

We visited the shows, "took in" the rides and found everything clean, wholesome amusement, well presented, all running like clockwork, everyone "on his toes" to put it over well.

The night show before the grand show was in charge of P. M. Barnes of Chicago, and he presented a program of such variety and entertainment value that the crowd was held in rapt attention for every act and consisted of the following: Long, Pell and Grand, clown number; Loretta Twins, bar act; Tunnison Sisters, contortion act; The Riding Costellos and their beautiful white horses; La Salle Trio, comical acrobats; The Flying Narkoffes; St. Tahir Troupe, Arabs; Al Snow's singing band, which, by the way, had contracted for the Kansas State Fair at Hutchinson, then Oklahoma City and a string of other fair dates. At the conclusion of this highly entertaining program auto polo was offered. Rube Liebman is the announcer for Mr. Barnes, Rube's name is so well known in the show world that he needs no introduction or commendation, as he is a past master in his art.

There were 30,000 people on the grounds Monday, opening day, and this was said to be the biggest Monday in the fair's history and to exceed last year by several thousands. Tuesday the attendance jumped to 50,000; Wednesday, 55,000, and Thursday, 75,000, with an average attendance for the week about 60,000.

The officials of this great and gratifying success, the Kansas Free Fair, are: A. M. Patten, president; F. A. Anton, vice-president; S. E. Cobb, treasurer; Phil Eastman, secretary; Assistant to secretary, Miss Nellie Parkson, Topeka, who, by the way, had charge of the office, as Mr. Eastman, after seeing his dream accomplished, the erection of a handsome permanent grand stand, suffered a slight illness, necessitating his being out of the office during fair week. Cashier, Wilbur N. Balloway, Topeka; Supt. of Concessions, C. B. Wingelt, Topeka; Supt. of Entry Department, G. R. Swayze, Topeka; Supt. Ticket Dept., John T. Morley, Topeka; Supt. of Speed, D. M. Keats, Oakland.

The writer wishes to take this opportunity of extending to Mr. A. M. Patten, president of the fair; Mr. and Mrs. Con T. Kennedy, whose guests we were on their private car, "Mayvion," and who were most hospitable hosts; Mr. MacCollin, press representative of the Kennedy Shows, and the various members of the show for their cordial welcome and courtesies ex-

tended, making the time in Topeka one of the most enjoyable days we have experienced.

IRENE SHELLEY.

KENTUCKY STATE FAIR

(Continued from page 5)

of the fair, is very well pleased with the results of the innovation. In a statement to The Billboard he said:

"Exhibits in every department were larger and of more merit than ever before in the history of the fair, and we received excellent cooperation from the business interests of Louisville and Kentucky. A concrete example of this was the large advance sale of tickets conducted by the luncheon clubs of Louisville. The merchants and manufacturers of Kentucky are showing their appreciation of the large building which was erected for them by installing handsome permanent exhibits which prove interesting to fair visitors and stimulate trade.

"The John Robinson Circus, which occupied our midway, proved a big attraction and pleased the thousands who attended the performances. On Thursday it was necessary to give three performances of the circus to take care of the large crowd, and even then hundreds were turned away from the big tent. The experienced advertising force and billposters of the circus obtained a lot of extra publicity for the fair and helped swell the attendance. Fortune favored us with good weather, except that the last few days were a trifle cool, and, all in all, it seems the unanimous opinion of all concerned that the 1923 Fair was the most successful in the history of the institution."

The six-day Kentucky State Fair came to a close last night with the greatest attendance record in the fair history of Kentucky. The last person to enter the gates last night brought the total to 229,530. This was an increase of 17,169 over last year's attendance, which was not that time a record breaker.

"The 1923 State Fair was a success in every particular," said W. C. Hanna, Commissioner of Agriculture. "A new attendance record was established this year and the receipts exceeded those of last year, which were more than \$100,000. Every department has shown increase and improvement. Members of the State Board of Agriculture feel that they have every reason to be proud of the fair which closed last night."

The John Robinson Circus occupied a prominent place on the fair grounds in place of the usual carnival, side-shows and concessions. The big top showed to large crowds at every performance and special stunts were pulled in honor of the leading circus clubs on their respective days at the fair.

The midway presented an absolutely new appearance. The clicking of the hundreds of wheels was missing. The number of booths of the grounds was greatly reduced. Despite this, the profits of the fair were greater.

The thousands of banners, etc., posted by the John Robinson Circus undoubtedly had much to do with the increased attendance. In former years the amount of advertising done by a carnival company which was playing the fair was nil, or next to that. The public naturally understood that there would be a carnival at the fair, but did not know what carnival would be there. The argument is that the advertising of the circus drilled the message of the fair into thousands of minds that otherwise would not have been impressed.

One of the new features added for this year was a dance pavilion which was operated by local people and worked for 50 a dance, using a local orchestra. It opened on Monday night at 10 and closed to go over. Tuesday the price was reduced and dancing couples stormed the place each night.

The Merchants and Manufacturers' Building carried hundreds of exhibits and proved again that it was a wonderful addition to the fair grounds and a money maker.

"My old Kentucky Home," a genuine replica of the log cabin home of Kentucky of the 1800 period, erected last year thru a donation of \$25,000 by the Kentucky Jockey Club, was viewed by tens of thousands of Kentuckians. Because of the enormous crowds in the cabin, the fair board sought the permission of the Jockey Club to charge a small admission, so that people would have a chance to view the interesting antique furniture, the large crowds

making it impossible for one to appreciate the artistic value of the interior. The Jockey Club erected this as a free attraction and did not consent to the admission charge. However, as it was for the best interest of every one, the fair board did charge the admission during the week after Monday night. The amount collected in this manner will be donated to the charity named by the Kentucky Jockey Club.

Thursday was Governor's Day with an attendance of 61,183. Gov. Edwin P. Morrow arrived at the fair grounds in an automobile to be met, preceded by the Mayeville Boys Band and a troop of the 128th Field Artillery Kentucky National Guard. After viewing the circus performance the Governor expressed his view that it was a "big show."

It was also on Thursday that more than 9,000 automobiles were parked on the fair grounds by 7 p.m. and motorists arriving later were forced to search for other parking places. Henry P. Barrett, of Henderson, whose appliances help to make up the big "Yes, We Have Apples" display, sold 6,000 bushels of apples to a local chain grocery concern.

Extreme cool weather Saturday afternoon left concessionaires with untold gallons of ice cold drinks in their stands. There was also a double dump in the ice cream market.

From five to ten thousand gathered nightly in the Hippodrome to witness the horse show. Attendance by days, with comparative figures for 1922, was as follows:

Table with 3 columns: Day, 1923, 1922. Monday attendance: 45,622 (1923), 32,561 (1922). Tuesday attendance: 49,521 (1923), 38,288 (1922). Wednesday attendance: 39,810 (1923), 36,266 (1922). Thursday attendance: 61,183 (1923), 61,183 (1922). Friday attendance: 32,980 (1923), 31,581 (1922). Saturday attendance: 39,794 (1923), 31,280 (1922). Total: 229,530 (1923), 212,980 (1922).

READING FAIR

(Continued from page 5)

seriously thinking of adding more ground and additional buildings. All available space was taken up. The cattle show and the automobile show were two of the largest ever seen in this section. The racing program was especially attractive, horses aggregating \$37,000.

The T. A. Wolfe Shows were on the midway and presented a splendid appearance, everything being spark and span and every attraction thoroughly clean and unimpeachable. The free vaudeville show of 1 1/2 time gave, being headed by May Wirth and the Worth Family. Others on the program were the Four Herbs, a local product but ranking with the best of professional acts; the Reynolds and Company, roller skaters; the Parson's Girls, double trapeze; Harding's Comedy Dog Circus; the Great Cabell single trapeze; the Royal Trio, perpendicular ladder; Sanger's Pagan Yama Yama Troupe, Japanese equilibrist; Jans, Gregory and Company, hoop rollers and jugglers; Ford and Price, waltz act; Red, Snyder and Busch, acrobats; and Delmore, a girl act. The acts were booked thru Wirth & Hamel, Inc., of New York. The International Fireworks Co. furnished a splendid fireworks display.

Attendance by days was as follows: Tuesday, 11,000; Wednesday, 24,200; Thursday, 55,510; Friday, 13,187; Saturday, 5,007; Total, 110,104.

The Wolfe Shows were delayed in reaching Reading, home Children's Day, which had been scheduled for Tuesday, was changed to Friday. The following half-price ad was carried in the Reading dailies announcing the change:

Free to the Kiddies: Nonarrival of the T. A. Wolfe Shows and their midway Tuesday rendered "Children's Day" at the Reading Fair blank in the paramount entertainment, a huge class, instead of entertainment. My people and myself would be devoid of right heart and feeling for Young America did we pass it by unnoticed and forgotten. So in keeping with my policy of catering to the kiddies, in the fullest, and with the consent and approval of the Reading Fair Association, there will be another "Children's Day" Friday, September 14. All children from the grounds to our midway show or ride half price. T. A. Wolfe, directing head of T. A. Wolfe Shows. The Reading fair management made the above special arrangement with Mr. Wolfe. As a result of the arrangement thousands of kiddies were given the treat of their lives at the fair on Friday; this in addition to admitting them free on the opening day.

From the standpoint of both attractions and exhibits the 1923 fair goes on record as the best ever held in Reading, and Secretary-Manager John H. Stamm and his co-workers are to be congratulated upon the signal success that has attended their efforts.

NEW YORK STATE FAIR

(Continued from page 5)

ways being the poorest, but this year a committee of 200 prominent men, named by the mayor, started a campaign to give the fair a new look.

Mayor Waltham made it a civic holiday, stores and businesses made it a civic holiday, and the fair grounds were crowded with people before the event and every boothing desire known was employed. The crowd would have been even larger had not some sort of a purity league at the last moment, thru Bird S. Cole, of New York, forced the Syracuse Day committee to abandon its plan to give door prizes, automobiles and other valuable articles had been donated to be given to holders of lucky numbers. It sets the Saturday before the opening of the fair the committee was forced to call off the door prize contest and return all the prizes to the donors. A store was opened in the downtown section, where the committee refunded money to all purchasers of tickets who brought them for the chance on the prizes. Only a few hundred asked for their money back.

The total attendance for the first five days of the fair about equaled that of the year before. Another notable record on the final day, after the hold between showers, brought an enormous throng to the grounds. De Poma, Vail, Beane, Milton, Harts and Durant were some of the speed demons taking part.

The George DePoma Shows were the chief attractions on the midway and did a record business. The shows pleased thousands. They were entirely free from the slightest objectionable features, clean and entertaining through out. The shows offered by Polyan this year were so attractive that they were the subject for several "feature" stories in the newspapers. Included among the other concessions at the fair were Weaver's Dog and Pony Circus, the Metropolitan Minstrels, Burtie's Motorhome, the World Museum, Lloyd's House of Wonders, "Mysteries"



The Ministry; Battledis of France, Lino... The Savage Rodeo was... Several aeroplanes per-... were also there.

...black spot in the fair was the hor-... This was a failure due to the... horticultural associations have boy-... in favor of the Rochester Indus-... because the State Fair Com-... called to secure a new horticultur-... to house the exhibits. The flower men... for this structure for years in vain.

...almost within their grasp this year, ... announcement was made that the World's... would meet in Syracuse in Octo-... of a paper pipe could be found for the... The State Fair Commission, city officials... interested immediately offered an... for the erection of a... Coliseum at the fair grounds. This... under construction, rapidly nearing com-... horticultural association is peeved... its requests were ignored, claiming the... a building that will be used one... while a horticultural building would... indelicately.

...the, sheep, swine, machinery and other... were in the usual volume.

...has always been a keen rivalry between... Exposition and the State Fair. The... Exposition this year was held the... to the local exposition and Sec-... of Rochester, drove to Syracuse... over the competitor.

**CENTRAL CANADA EXHIBITION**

The Central Canada Exhibition Ottawa, Ont., set a new attendance record for opening day when on September 19, 17,000 people passed through the gates. The attendance was 4,000 greater than on Monday last year, and was particularly noteworthy in view of the uncertain weather outlook. Children were admitted free.

The grounds were jammed afternoon and evening. The shows were briskly patronized and the educational exhibits seemed more than ordinarily popular. A lioness ascension by Prof. A. A. Farley provided the day's thriller. A big fireworks display featured the night show.

Some of the free acts, including Robinson's Elephants and the Berlo Sisters, were late in arriving and missed the first day.

Due to the extremely cool weather the night attendance was small. On the whole, however, the prospects seemed excellent for a record-breaking attendance for the entire fair.

**INTER-STATE FAIR, KANKAKEE, ILL.**

Kankakee, Ill., Sept. 15.—The Kankakee Inter-State Fair, which closed here yesterday, enjoyed its greatest financial success this year by reason of the favorable weather which brought good crowds every day of the five-day period, September 10-15. The attendance for the week was better than 150,000.

As usual, each day of the week was a feature day. Monday, the opening day, was "Mother's Day," "Children's Day" and "Old Settlers' Day." The crowd was the largest of any opening day since the fair was started.

At the request of the governor Tuesday was named "Good Roads Day" and it is no exaggeration to say that 2,000 men interested in the good roads program of the State were here. This was an innovation at the local fair.

Wednesday was "Kankakee Day," when local business closed for the afternoon and local people attended the fair in large numbers. The Wednesday crowd was probably the largest of the week. Thursday, which is usually the big day, was cold and after the grandstand capacity was exhausted both day and evening, the attendance fell a little short of that of Wednesday.

The annual livestock parade was held as usual on Thursday afternoon. The program, advertised as the "Million Dollar Live-Stock Parade," has proved to be a big feature and drawing card for several years, especially among the farmers. The blue-ribbon winners among the horses and cattle were paraded around the half-mile race course at four o'clock and attracted sufficient interest to cause other forms of entertainment to halt for half an hour. The line reached around the half-mile course.

As in years past, the free circus and vaudeville acts given afternoon and night on a stage in front of the grand stand helped to give the program action and color. They were staged for the first part without interruption during the horse show and the races. There were about twenty-five of these acts. Where the acts were of a similar nature two of them were staged at the same time. The acts succeeded each other rapidly so that there was never a moment when there was not action. Colonel C. R. Miller, the present Director of Public Works and Buildings at the State capital, looks and directs the show each year, selecting those he believes will give variety to the entertainment.

The free acts included the following: Bink's Double-barrel Flyers; Walter J. Adams, stunt feat; Laffeur and Portia, iron law act; The Three Alex, aerial iron law acrobatics; Alexander Trio, hand balancing; Radio, the cat-herd; Flying Howards, the Flying Howards, funny songs and vaudeville; Ryan and Davon, post comedy artists; The Allen Bros, double flying trapeze; Foley and Synder; Sam's comedy educated jags; The Three Harroffs, aerialists; Five Petrovers, juggling and posing; The Rosa Bentz Trio, hand and hand balancing; "Art Beautiful" posing man, woman, horse and dogs; Kimwasi Jap Trio, equilibrist; Three Simulants, foot juggling; Jack Moore Trio, wire artists; Frodo and Bros, equilibrist; The Rolfo Trio, roller skating.

One of the features on the grounds was a "better baby contest" in which about 500 children were entered in a contest conducted by competent physicians.

Among the educational features was the display sent by the State of Illinois, in which were exhibits of the work of various departments. There were exhibits by the health

**Items for the Fairs**

No.	Per Dozen.	No.	Per Dozen.
3160	8-Qt. Aluminum Preserve Kettles... \$ 6.50	2022	Baroque Pearl Necklaces... 1.75
136	14-inch Plume Doll... 7.00	2023	Ruby Band Necklaces... 1.75
126	12-inch Plume Doll... 6.00	2415	Three-Piece Caster Set... 2.50
1130	New Round Pillow Tops... 6.50	131	Imported Opera Glasses... 2.75
1H	10-inch Spark Plug... 7.50	M9	Imported Opera Glasses, in Cases... 3.00
2H	15-inch Spark Plug... 10.00	1477	High-Grade Opera Glasses... 16.00
220	21-inch Spinn Doll... 15.00	132	Self-Propelling Hand Fan... 3.25
1461	Aunt Jemima Mama Doll... 15.00	133	Propelling Hand Fan, with Mirror and Stick... 4.00
1100	15-inch Mama Doll... 8.50	590	Gillette Type Razors... 2.00
1102	Teddy Bear in Boots... 8.50	720	Best Grade Gillette Type Razor, with Blade... 2.50
500	Red, White and Blue Cloth Parasols... 3.50	0101	Roulette Watches... 3.50
2040	48-in. Coral Leg Chain... 2.25	0109	Dice Watches... 3.75
2041	New Checker Board Necklaces... 3.00	0102	American New Haven Nickel Watch... 12.00
1430	Photograph Cigarette Cases... 1.15	811	Dice Pencils... 1.75
3854	Imported Photo (Bathing Girls) Cigarette Cases... 2.00	812	Pencil and Cigar Lighter... 1.75
3306	Imported Photo Cigarette Cases... 2.00	3258	Comb. Brush and Mirror, in Box... 19.50
3500	Soup Vamp Dolls... 2.00	3635	21-Piece Manicure Set... 12.00
1520	Plated Pen and Pencil Set, in Box... 4.50	6358	6-Piece Manicure Set... 5.00
3333	Half Pint Flasks... 2.25	305	German Straight Razor... 3.50
906	New Dutch Silver Flask... 16.00	306	German Straight Razor... 4.50
501	Black Pint Vacuum Bottles... 6.50	942	Gold-Bristle Gillette Razor... 7.80
503	Pint Aluminum Vacuum Bottles... 10.00	1422	Nickel-Plated Salt and Pepper Sets... 1.50
1732	Pencil, with Cigarette Holder... 2.00	1867	26-Piece Milo Rogers Nickel Silver Sets... 31.20
1520	Umbrella Sharp Lead Pencil... 1.75	567	Rogers Fruit Bowl... 21.00
1734	7 1/2-in. Pretty Cigarette Holder... 2.25	100H	Sheffield Silver Bread Tray... 10.80
1735	Pipe Shape Cigarette Holder... 1.50	53	Rogers Sugar Bowl, with 12 Rogers Tea Spoons... 15.80
2037	Beautiful Shell Frame Beaded Bags... 24.00		
2038	New Assorted Bead Necklaces... 1.25		

**M. L. KAHN & CO.**  
1014 Arch Street, PHILADELPHIA, PA.

department, the departments of game and fish, highways, waterways, weights and measures, public welfare, etc. The lecturers sent by the State talked to large crowds each day.

The Illinois Department of Public Works during the summer made a motion picture in story form, which shows life in the different State institutions, the penitentiaries, hospitals for the insane, the blind and others. This film was run to crowded houses afternoon and evening each day of the fair.

The World of Myth Shows was the carnival attraction on the midway.

There was an unusual display of automobiles and modern farm machinery.

The races proved to be a greater attraction this year, there being 125 harness horses and more than 100 running horses entered. The interest shown seemed to indicate a revival of enthusiasm for racing here.

Exhibitors of all kinds were plentiful this year. New barns for horses, cattle and swine had to be erected hurriedly. The financial success of the fair was sufficient to justify the fair association in making plans for improvements and enlargements next year, they believe.

**LYONS FAIR, LYONS, FRANCE**

Edward Herriot, Mayor of the city of Lyons, France, is in New York for the purpose of exhibiting the interest of American business men in exhibiting at the annual Lyons Fair, one of the big merchandise fairs of Europe. After spending a week in New York Mayor Herriot will visit the principal cities of the United States.

It has not yet been decided whether the Lyons Fair will be held this fall or next spring owing to the uncertain conditions now prevailing in France.

Herriot, who is a political power in France, states that his mission here has nothing to do with politics, but is purely for the sake of his Lyons Fair. He is particularly anxious to secure a large display of American wood-working machinery for the fair. Last year he made a similar trip to Russia for the purpose of securing fair exhibits from that country. He was highly successful. Russian furs in large quantities and variety were exhibited at the fair and the buyers were dubious at first, the market was eager for fine pelts and millions of dollars' worth of furs were ordered. They were delivered to the complete satisfaction of the purchasers.

Herriot is a phlegmatic figure, but youth is in his very poor circumstances, but proved himself superior to all obstacles and became a remarkably successful organizer. He was a professor of rhetoric at the University of Lyons, member of the Lyons municipal council in 1914 and Mayor of the city a year later. In 1921 while still Mayor he was elected Senator of the Department of the Rhone—the region of which Lyons is capital. About this time he took active leadership in the organization of an international exhibition at Lyons and thru his work made it a phenomenal success in the face of seemingly insurmountable difficulties. The exhibition has become a powerful agency for the marketing of French products abroad.

M. Herriot expects to spend five weeks in the United States and he expects that his tour will still further develop the success of the world's fair at Lyons.

**Additional Vaudeville Reviews**

**B. S. Moss' Regent, N. Y.**  
(Reviewed Friday Evening, September 14)

Considering the fact that there are but six acts on the bill, it seems that the booker might mix in at least two big time acts and give the patrons a taste of quality in vaudeville. This house does capacity business usually and the admission price ranges to a 65-cent top for box seats at night. Other neighborhood theaters have a slightly higher scale and seem to be able to afford at least three big-time acts out of a possible eight offerings comprising the show. There are enough patrons in the vicinity, mostly women,

who have neither the inclination to go as far north as 125th street to see a show nor any desire to go to the Riverside, at 96th street and Broadway. The Keith music library and chief musical director are located in the building and, peculiar as it may sound, the house orchestra is atrocious outside of the drummer, who is worse than that and capable of making a greater variety of ngodly, annoying and needless noises than any other in the city.

McSovereign, assisted by an unblinded woman, opened with an exhibition of "slinging around" the diabolo in a way that bespeaks much practice and skill. He appears to be of the English type of performer, who goes thru his routine mechanically, prop smile and all.

The second spot brought a clever duo in the Deon Sisters, who are replacing Elsie White, forced to drop out of the bill after one show due to a bad throat. The girls displayed attractive costumes of the better class, excellent material and bits full of action, which is unusual for a sister team. Not a moment's wait between numbers, one of them always on the stage full of pep, and above all they have showmanship and sell their stuff for all that it is worth. A bit of comedy is also injected in the offering and the act is of the kind that goes better at the bigger houses.

Billie Burke's "Tango Shoes" managed to wow them once or twice, which redeems other features that are not so desirable in vaudeville. The act is not new and known to many patrons. Many of them remark that the "fat girl is getting thinner," etc., but the spectacle of elderly folk exerting themselves is not so edifying until it is lost in the efforts of the big woman.

George Warts and Belle Hawley gathered many laughs with the nonsensical comedy done by the former and his way of mugging. Of unusually large proportions physically, he looks funny and knows how to sell his songs, plus a few remarks that got over at times. Miss Hawley, at the piano, sang two or three ballads in a sweet voice, and she scored in surprising manner due also to her pleasing personality.

Shaw and Lee, in the next-to-closing spot, had easy sailing with their well-known hick-comic make-up, songs, gags and dances. We've watched this team steadily make good since they first started out and if anything is to be said to their credit it must include the fact that they improve as they go along and are better than ever.

"Birds of Paradise", done by the Chalfonte Sisters, closed the show with a novelty routine of songs and dances offered in attractive style.  
S. H. MYER.

**Proctor's 125th St., N. Y.**  
(Reviewed Thursday Evening, September 13)

Lillian's Comedy Pets, canines, opened the show. The dogs were clever and Lillian handled them in an admirable manner. This animal act is one of the best we have seen.

Love and Stella, young man and girl, were next. They did not register very strongly, the girl's dancing being positively bad and her singing worse. Love's voice was the only redeeming feature of the turn.

Welch and Hazelton, straight man and comedian, indulged in some sure-fire comedy that got across to a large band. Their songs, too, were of the sort that sell well, and the audience lustily welcomed the boys back to the stage a couple of times for more. Their gags were clean and laughable, and they went big.

Larry Harkins and Company—the "and Company" comprising a piano player, violinist, drummer and banjoist—came next. Harkins' "Juanita" song went over big, as also did his encore number, "Oh, Mum! Come Down to Your Child." The boy who played the violin made a

**Proctor's 58th St., N. Y.**  
(Reviewed Thursday Evening, September 13)

The Tamaki Duo, Japanese couple, in an exhibition of the various forms of self-defense known to their race, were the first on the bill. Jiu-jitsu, broadsword play and other stunts were done. The contests, however, were not so much, lacking a realistic touch. The man resisted not the slightest impetus of attack.

Fox and Miller came next. Their offering of patter, songs and dance, with a bit of acrobatics thrown in, did not prove to be very entertaining. The boy who clown was a fairly good stepper, however, and should do more of his stuff.

Gray and Dean, two young misses, were highly entertaining with a routine of songs. Miss Dean, very sweet and diminutive, got a good hand on "Crying for You". While the voices of the two girls were sweet and melodious, they weren't strong enough to carry to the back of the house.

Dave Ferguson and Company, in "Rounders of Old Broadway", worked in front of a drop depicting the main stem from Forty-seventh street up at night. The cop character, the Broadway girl and the derelict all played their parts admirably well, and the songs offered were well received. The act went off to a good hand.

Ben Smith, the rotund traveling salesman character, made a distinctive hit with his songs and humor. He registered solidly on the "Swanee Shore" number, and his clean and humorous patter gained for him a well-deserved encore.

MacCarton and Marrone closed the bill with their presentation of interpretative dances and songs. They worked in a full-stage setting. The character song, "My Man", done by Miss MacCarton, was only fair, and the dancing, especially the apache dance, was slow and without pep. The act was much below the average.  
ROY CHARTIER.

**Loew's N. Y. American**  
(Reviewed Thursday Afternoon, September 13)

A weak show, even for the medium time, that did not get under way when reviewed until the next-to-the-closing act. The bill may have looked well laid out on paper, but it did not play well.

The Walthour Duo, a cycling act, opened fairly well with a routine of tricks on unicycles and bicycles, preceding Cod, Dinks and Davis, a trio of colored singers and dancers—mostly singers and not very much of that. The best number of their routine was "There'll Be Some Changes", which sounds like a special.

Helene (Smiles) Davis, assisted by Earl Nelson, offered the weakest act on the entire bill and one that did a most decided flop, the couple not even coming back for one bow. Nor did the individual or collective efforts of the players get over during the act. Miss Davis' remarks about Nelson's lower limbs could be omitted most advantageously. Her former single was much better.

"Move On"—SHORTID. Where, we do not know. It is one of those things, "High Life in J.J." was a funny act of its kind in its day—the present net seems patterned after the former and is much worse. The jazz band did  
(Continued on page 123)

distinct hit with a solo, and two of the boys did a dance to much applause.

Marcus and Burr were the big hit of the evening, creating uproarious laughter immediately on their entrance. The girl was one of those extra heavy ladies who would hust most any male she stepped on, and her male partner was the very antithesis in weight. Big laughs were had when the two did their clowning, especially when the big girl fell on her partner and knocked him about the stage with the terrific impact of her love taps. In the role of a baby, with a short skirt and a milk bottle, and seated in a baby buggy, she was enough to tear the house to pieces, and one man in the audience almost collapsed with laughter. Later, when she appeared in tights and a dancing costume, more hilarity rocked the theater. The act was positively funny, and the audience ate it up.

Inez Courtney and Company, in "A Personal Appearance", closed the bill. A short film of Miss Courtney was shown which didn't mean anything at all to the act. She is a lithe dancer and an extremely high kicker, tho the high kicking doesn't have the artistry it might. In the kicking Miss Courtney doesn't point her toes, and this gives the dancing a decidedly unattractive appearance. However, a fairly good round of applause was accorded the turn.  
ROY CHARTIER.

**Proctor's 58th St., N. Y.**  
(Reviewed Thursday Evening, September 13)

The Tamaki Duo, Japanese couple, in an exhibition of the various forms of self-defense known to their race, were the first on the bill. Jiu-jitsu, broadsword play and other stunts were done. The contests, however, were not so much, lacking a realistic touch. The man resisted not the slightest impetus of attack.

Fox and Miller came next. Their offering of patter, songs and dance, with a bit of acrobatics thrown in, did not prove to be very entertaining. The boy who clown was a fairly good stepper, however, and should do more of his stuff.

Gray and Dean, two young misses, were highly entertaining with a routine of songs. Miss Dean, very sweet and diminutive, got a good hand on "Crying for You". While the voices of the two girls were sweet and melodious, they weren't strong enough to carry to the back of the house.

Dave Ferguson and Company, in "Rounders of Old Broadway", worked in front of a drop depicting the main stem from Forty-seventh street up at night. The cop character, the Broadway girl and the derelict all played their parts admirably well, and the songs offered were well received. The act went off to a good hand.

Ben Smith, the rotund traveling salesman character, made a distinctive hit with his songs and humor. He registered solidly on the "Swanee Shore" number, and his clean and humorous patter gained for him a well-deserved encore.

MacCarton and Marrone closed the bill with their presentation of interpretative dances and songs. They worked in a full-stage setting. The character song, "My Man", done by Miss MacCarton, was only fair, and the dancing, especially the apache dance, was slow and without pep. The act was much below the average.  
ROY CHARTIER.

**Loew's N. Y. American**  
(Reviewed Thursday Afternoon, September 13)

A weak show, even for the medium time, that did not get under way when reviewed until the next-to-the-closing act. The bill may have looked well laid out on paper, but it did not play well.

The Walthour Duo, a cycling act, opened fairly well with a routine of tricks on unicycles and bicycles, preceding Cod, Dinks and Davis, a trio of colored singers and dancers—mostly singers and not very much of that. The best number of their routine was "There'll Be Some Changes", which sounds like a special.

Helene (Smiles) Davis, assisted by Earl Nelson, offered the weakest act on the entire bill and one that did a most decided flop, the couple not even coming back for one bow. Nor did the individual or collective efforts of the players get over during the act. Miss Davis' remarks about Nelson's lower limbs could be omitted most advantageously. Her former single was much better.

"Move On"—SHORTID. Where, we do not know. It is one of those things, "High Life in J.J." was a funny act of its kind in its day—the present net seems patterned after the former and is much worse. The jazz band did  
(Continued on page 123)

**Loew's N. Y. American**  
(Reviewed Thursday Afternoon, September 13)

A weak show, even for the medium time, that did not get under way when reviewed until the next-to-the-closing act. The bill may have looked well laid out on paper, but it did not play well.

The Walthour Duo, a cycling act, opened fairly well with a routine of tricks on unicycles and bicycles, preceding Cod, Dinks and Davis, a trio of colored singers and dancers—mostly singers and not very much of that. The best number of their routine was "There'll Be Some Changes", which sounds like a special.

Helene (Smiles) Davis, assisted by Earl Nelson, offered the weakest act on the entire bill and one that did a most decided flop, the couple not even coming back for one bow. Nor did the individual or collective efforts of the players get over during the act. Miss Davis' remarks about Nelson's lower limbs could be omitted most advantageously. Her former single was much better.

"Move On"—SHORTID. Where, we do not know. It is one of those things, "High Life in J.J." was a funny act of its kind in its day—the present net seems patterned after the former and is much worse. The jazz band did  
(Continued on page 123)

**OUR "1,000 A WEEK" SELLER**  
**ELECTRIC FLOWER BASKET**  
The right kind at the right price.  
9 (nine) "White Lily" Roses, 22 inches high. **\$3.75** Prepaid, \$4.00.  
Non-Electric Basket, \$3.00 Doz up. Any kind of Flower Basket, 10 and 12 inches.  
**BRANDAU ART FLOWER CO., CHICAGO.**  
439-441 South Irving Avenue. Phone, Seeley 1223.



# DEATHS

## In the Profession

**BATTY**—Mrs. 55, late of Batty's Circus and the Astor Circus, Westminster, England, and mother of Batty, died September 2, at the Variety Artists' Reservoir Home, Twickenham, London, where she has been an inmate for many years.

**BEISER**—George H., 70, was for many years connected with the Stevedore Union Company, died September 14, at Pointwood, N. J.

**BINKINSON**—Orie, an employee of the Walter L. Mann Circus, was instantly killed September 12, when struck by a train while walking along a railroad track at Greenburg, Ind.

**BURKE**—Marie, 54, had been with various outdoor amusement organizations, died of pneumonia September 5, at Los Angeles, following a week's illness. Funeral services were conducted by the Pacific Coast Showmen's Association. Interment was at Evergreen cemetery, Los Angeles.

**COURTOIS**—Georges, 44, general manager of the Theater de la Porte Saint-Martin, died recently in Paris, France.

**CROWE**—L. W., of Jonesville, Wis., was killed at the Taylor County Fair grounds, Medford, Wis., early this month, when the airplane in which he and U. R. Rhodes, of St. Paul, were flying crashed to the ground. Rhodes was severely injured.

**CUNNINGHAM**—J. H., 50, died suddenly at his residence in Glassboro, N. J., August 2. The deceased, who went to Australia from Los Angeles two years ago, was formerly a major in the United States Army and had served in the Spanish and World wars. He was very favorably known among the American army of performers who played Australia while he was in that country. His widow, son and daughter survive.

**CURNICK**—Dr. E. T., retired pastor, author and composer of sacred music, died recently at Arlington, Mass. His death occurred less than a month after the publication of his novel "The Kentucky Ranger". He was twice married.

**DEAN**—Ralph, 55, character actor and stage manager, died September 15, in Bellevue Hospital, New York, of ulcer of the stomach. The deceased had been in the hospital since September 10. Mr. Dean was long associated with Frohman shows, playing juvenile parts in his early days. He made his biggest hit in "The Sky Farm". He also directed motion pictures for the Frohman Amusement Company. During the last few years Dean was generally to be found with Arthur Hopkins' attractions. He was stage manager for "The Old Soak" during the run of that attraction in New York and had started on tour with the No. 1 company when taken ill. He last appeared as an actor in the original company of "Seventh Heaven". Mr. Dean was a member of the Lambs' Club and is survived by a son, Theodore Dean, of Riverside 1, N. Y.

**EDDY**—E. J., 70, who in his early days was a well-known gymnast and circus rider, died September 14, at the Brunswick Home, Amityville, L. I., N. Y. His last appearance was in 1915.

**FLEMING**—John P., 42, died September 8, following a protracted illness. Fleming was property man at Keith's Bushwick Theater, Brooklyn, N. Y., for the past seven years and had been affiliated with Keith houses for 21 years. His wife and two children survive him. Burial was on September 11.

**FRANK**—Alfred Russell, 64, prominent in musical circles as a concert bass and an authority on voice teaching, died at Rockville Center, Long Island, N. Y., a few days ago. Mr. Frank, at the time of his death, was head of the vocal department of the Boston Conservatory of Music. He was born in Maine August 17, 1859, and spent the greater part of his life in Massachusetts, his last residence being at 815 Washington street, Brookline. William and Myron Whitney, of Boston, gave him his early music training, and later Frank went to Europe and studied under Luigi Vanucconi, famous operatic coach, of Florence. For a number of years he taught voice at Portland, Me. Surviving are his widow and three daughters. One of the daughters, Ethel Frank, is a widely known concert singer.

IN LOVING MEMORY OF OUR DEAR HUSBAND AND FATHER,  
**ED GUTHRIE**  
who died September 19, 1922.  
Gene, but not forgotten by his loving wife and sons.  
MRS. IDA GUTHRIE,  
ALBERT E. GUTHRIE,  
FRED GUTHRIE.

**HARTUNG**—John G., sheriff of Frank in County, Wash., and a brother of W. A. Hartung, now manager of the Ophion Theater, Omaha, Neb., died at Passon, Wash., September 2.

**KEENEY**—Joseph, 30, a member of the Jersey City (N. J.) Local Union No. 59, of the I. O. O. F., died at the stage entrance of the Lyric Theater, Jersey City, where he was employed as a stage hand. John J. Walsh, deceased business manager of local 59, is charged with the shooting.

**HIGGINS**—William, 23, at one time a member of Dennis Kehoe's Irish Players, died of Adelaide, Australia, July 25. The deceased had been ailing for some time.

**HUBER**—Florence, formerly known in the profession as Florence Clark, died at the Roosevelt Hospital, New York, September 6, following an operation for appendicitis. The deceased was the wife of Frank M. Huber and daughter of Florence Madeira. Following her marriage some years ago, Mrs. Huber retired from the stage. She had been in the "Gossens Revue" with Elizabeth Brice, as one of the Clark Sisters. Her last appearance was with Cecil Lester and Cleo Meehan in "Lark White's Home" services were held at Campbell's Funeral Church, New York, September 8, and were attended by numerous friends of the deceased.

**KUNI**—Dick, manager of the Yokohama Boys' Circus acrobats, is reported to have been killed in the fire at Tokio, Japan, which re-

# In Memoriam

Born Oct. 14, 1882. Died Sept. 24, 1922

"Gone, But Not Forgotten"



From  
**Clarence A. Wortham's**  
**World's Best Shows**  
(Beckman, Gerety & Robinson)

sulted from the recent disastrous earthquake. All of Kuni's relatives who were in Tokio at the time are believed to have escaped from both earthquake and fire.

**LEWIS**—Mrs. Essie Liberty, 55, a member of the Musicians' Protective Association, Local 60, of Rochester, N. Y., and a former member of the well-known Liberty Family Band, died September 13 at the home of her sister, Mrs. Frank Smith, 395 Central Avenue, Rochester. Besides the sister mentioned, Mrs. Lewis is survived by her father, three sisters, two grandsons and several nieces and nephews. Funeral services were held September 17 at the Lady of Victory Church, Rochester.

**MATHIS**—W. H., father of June Mathis, prominent actress, died in New York City September 12 of apoplexy. Mr. Mathis had suffered a similar stroke two years ago, but had slowly recovered until he was able to go about.

**MATTHEWS**—David A., father of Raymond Matthews, orchestra leader and composer, and former chief of police of Worcester, Mass., died in that city September 12.

**MCCOY**—Jane, known in musical comedy circles, died August 29 at the home of one of her sisters in Utica, O. Miss McCoy had

been in ill health for over a year. Previous to her sickness she had been a member of the La Salle Musical Comedy Co.

**MILLER**—Eric, 21, stunt aviator and parachute jumper, died at the Sacred Heart Hospital, Spokane, Wash., September 11, of injuries received in a fall at the Spokane Interstate Fair Grounds earlier on that same day. Miller was a native of Portland, Ore., and had served in the Canadian Royal Flying Corps. His widow survives.

**MONTIGU**—M., French comedian, recently died at Vitte, France, where he was playing.

**NORWOOD**—Mrs. Ralph, wife of the well-known orchestra leader of Canton, O., died at her home last week. Mr. Norwood is pianist with the Canton Grand Opera House. The deceased was buried in Canton.

**QUIRK**—Eddie J., 48, a concessionaire, familiarly known as "Shesley Eddie", died suddenly September 5 at Walton, N. Y., of heart disease. He was at one time with the Greater Shesley Shows and had been identified with the carnival business everywhere. He was a member of the Saginaw, Mich., Lodge No. 47 of the Elks. At the time of his death H. C. Moore and "Rosina" were with him. The

funeral service took place September 19, was interred in Calvary cemetery. Friends of many beautiful floral tributes were sent by a wide circle of friends. The deceased was native of Brooklyn.

**ROGERS**—Harold W. Harris, colored, famous as a vaudeville entertainer, died in Los Angeles, Cal., late last month, following a long illness. The deceased was one of the best comedians of Indian and Egyptian descent in the city.

**RUMBALL**—A. J., editor of the Los Angeles "The Pall Mall", who had just returned to Los Angeles from a visit to his family, died suddenly September 7.

**SCALES**—O. H., colored, vice-president of J. Lord Park, manager of the room in the Howard Hotel, that city, died September 15, was president of Sandy Lake Park, Los Angeles, when 17 years old. He was the first man to run a roller coaster at the World's National Fair, at the Detroit Trolley, in 1897. He was 39 years old.

**SCHAEOLY**—Hilary, 28, professional knower as a pianist, music director, died recently at Los Angeles, Cal.

**SHEPPERSON**—Doris, a vaudeville singer, was killed in an airplane crash while en route during a Red September 14. She was a veteran of the Royal British Air Force and had served in the world war.

**STEECE**—S. W., automobile race driver, of Santa Fe City, N. M., was killed at the 11th Street Grand Prix, Aberdeen, S. D., September 7. His car crashed thru the fence, striking a radiator at the fair ground. The driver had been a professional race driver since 1910. He leaves a wife and one child.

**SULLIVAN**—Thomas, of 571 E. 7th, died at Cleveland, O., said to be an employee of the A. G. Barnes Circus, was run over by an automobile truck at Franklin, Ind., on August 26, and died at the Methodist Hospital, Indianapolis, September 12. Death was due to fractures of both limbs and to internal injuries.

**TOWNSEND**—Anna, motion picture actress, known in film circles as "Grandma", because of the clowning roles she had been accustomed to playing, died at her home in Los Angeles September 11. The deceased appeared in the grand mother part in "Grandma's Boy", "Grandma's Boy". She was seventy-nine years old and is survived by a daughter.

**VAN DRAKE**—Owen B., rated as one of the best amateur automobile race drivers in Massachusetts, was killed at the Massachusetts State Fair Grounds at Hingham, near Massachusetts, when his machine skidded and crashed into a concrete wall. Owen Drake was leading the race in a ten-mile race when the fatality occurred. He was thirty-one years old and is survived by his widow and one child.

**VAN GORDER**—H. L., widely known and popular showman, whose career in the amusement world covered a period of thirty-five years, died very suddenly at Grand Rapids, Mich., Thursday morning, September 14. Mr. VanGorder's death was due to a paralytic stroke. For three years he had been secretary of the N. Y. Barkers' Shows and manager of the Virginia Shows for two years and during the past season had been lot manager for the Middle West Shows. He was a life member of the Elks' Lodge of Grand Rapids, Ind. Interment was in a cemetery at Grand Rapids, Mich.

**WARDE**—Ernest C., 49, son of Frederick B. Warde, famous Shakespearean actor, died in a hospital at Los Angeles, Calif., September 9 following a six weeks' illness. Ernest Warde was an actor and had once served as stage manager for Richard Mansfield. Later he had been employed as a director at various film studios in Los Angeles. Frederick Warde was born in Warrington, Oxfordshire, England, in 1851 and made his first appearance on the stage at the Lyceum Theater, Sunderland, England, September 4, 1867. In America his first appearance was at Booth's Theater, New York August 10, 1874.

**WEBSTER**—Tony, of Henderson, Ky., an employee of the Walter L. Mann Circus, was instantly killed at Greensburg, Ind., September 12, when struck by a train.

IN MEMORY OF  
**C. A. Wortham**  
who passed on September 24, 1922.  
His heart may be dead, but his name remains the same.  
**RUFUS AND NELLIE.**

**WENTZ**—Don H., 27, employed by Cycle Hill in the Elgin Bros' Shows, was instantly killed September 9 at Mt. Hope, Mass., when he was thrown from a skidding motor truck on which he was riding. An uncle, J. C. Fuller, assistant trainmaster of the B. & O. R. R. at Funder and Mt., was seated and the remains were sent to that city for interment.

**WHEELER**—Mrs. Emma G., 66, for over a prominent worker in musical circles, died at her home in Manhattan, N. Y., September 11 after a long illness. Mrs. Wheeler attended the International Music Congress in Europe several years ago, following which she suffered a breakdown in health. She was born at Hingham, Mass., and her residence in Hingham, where she received her musical education. Mrs. Wheeler had been engaged in teaching music at Bismarck and Mandan, N. D., for thirty-one years.

## MARRIAGES

### In the Profession

**BAKER MAYO**—Ida Mayo, a nineteen-year-old member of the chorus of "Flirts and Skirts", was married to Louis Baker, U. S. Navy, on the stage of the Lyric Theater, New York, N. Y., after the performance Saturday night, September 8. Walter "Pop" Smith, Jr., acted as best man, and Mollie Nefsky, another member of the chorus, was bridesmaid. Rev. J. J. Farrell, of Newark, performed the ceremony, and the entire company attended the wedding banquet, that was given by Theodor Gorn, a motion picture merchant and an intimate friend of the groom.

**FERRETTI**—Jack Bird, Australian whip cracker and Hester Babcock, equestrienne, were married at Lebanon, Tenn., September 11. Mr.

# SIEGMUND LUBIN

**SIEGMUND LUBIN**, 72, pioneer of the motion picture industry, died at his summer home, 27 N. Vassar Square, Chelsea, Atlantic City, N. J., September 11, of heart trouble. Mr. Lubin had been ill during the entire summer, and at various times death was thought to be imminent.

Mr. Lubin was born in Breslau, Germany, and came to this country at the age of sixteen. He erected the first moving picture theater in the world at the National Export Exposition in Philadelphia, in 1886. One year later he founded the Lubin Motion Picture Manufacturing Company of Philadelphia. This firm was subsequently merged with the Vitagraph, Biograph and Selig concerns into the Big Four. Today, of the original four, only the Vitagraph remains. His first business venture in this country was in the manufacturing of optical instruments, and his store in Philadelphia is still maintained under his name. Mr. Lubin is considered the pioneer and commercializer of the moving picture, and was in consequence a leader in that industry for years. He was the first to make use of the film camera for scientific purposes, photographing germs thru a microscope.

It is said that Mr. Lubin made his best several fortunes in his attempt to be the leader of the film world. He made use of his large estate at Betzwood, Valley Forge, Pa., in the filming of many of his pictures, where train wrecks, accidents and spectacular events were staged in a lay-by manner. Snafus of all kinds literally seized his profits. The Thomas A. Edison suit was the beginning, and it was followed by Federal suits against the "Film Trust". These caused an expenditure of large sums for defense, with the result that the rights of the Lubin films were later purchased by Louis J. Selig, in 1918 when Mr. Lubin retired.

At the death of Siegmund Lubin were his widow and his two daughters, Mrs. Emily Lowry and Mrs. J. J. White, of New York City.

His body was buried September 11 in the Jewish Cemetery at Pleasantville, N. J. Simple but impressive services were held in the mortuary of Jeffries & Keates, the rabbi of Israel Synagogue, Dr. Henry M. Fisher, officiating. Many theatrical representatives were present, including delegations from the Elks' and Lambs' clubs of New York, the Travelers' and Cosmopolitan clubs of Philadelphia, and from the Stanley Theater Company of America. Among the film producers attending were Adolph Zukor, Edgar Lewis and E. P. Earl.

and Mrs. Grimes are planning to appear on the... together.

ROCKMAN-NORTH—Jacob Rockmann, musical... and Mary North, of the executive staff of the Actors' Equity Association, were married in New York, N. Y., September 15.

ED SNYDER—E. R. Breed, of Maastillon, O., and Grace Snyder, daughter of Joseph Snyder and a sister of Mrs. Tom T. Kennedy, were married at St. Paul's Episcopal Church, Massillon, September 1.

COLLINS-FORSTER—Marty Collins, of Odessa and Philadel, featured comediana with Clark & Colton's "Hollywood Follies", a Columbia Pictures Circuit attraction, and Rose Forster, of Philadelphia, a non-professional, were secretly married a few weeks ago. The news of their marriage was not generally known until last week, when "Hollywood Follies" played the Gayety Theater, Boston.

BRITTENDON-HUGHES—Nathaniel Brittan (London), non-professional, and Rita Bell (London), were married September 15 at St. Paul, Minn. The bride is professionally known as Rita Bell, formerly of Prince and Bel in vaudeville and later ingenue of "Splice of Life", a "Smart Unit", and "Greenwich Village Follies". Miss Bell has retired from the stage.

DELMAN-MORLEY—John N. Delman, non-professional, and Lillian Morley, of Morley and Mack, were married July 25 at the Edgewater Park Hotel, Chicago.

FREEMAN-CASSELL—R. E. Freeman, with the old Kentucky Minstrels, and Cordella Cassell, a member of the chorus of that company, were married recently. Both are colored.

HALLERIN-D'ANSELLE—Victor Halperin, head of Halperin Productions, a motion picture concern of Los Angeles, and Irene D'Anselle, film actress and dancer, were married in Chicago August 27.

HORNBLow-CROSBY—Arthur Hornblow, Jr., one of the executive directors for Daniel Frohman, and son of the editor of the Theater Magazine, and Juliette Crosby, who plays the American daughter in "Home Fires" at the 7th Street Theater, New York, were married September 10 at the bride's home in Warren, N. Y. Miss Crosby is the daughter of Oscar T. Crosby, who was Assistant Secretary of the Treasury under President Wilson and who also held the post of President of the International Labor Commission, which arranged all the foreign loans.

HUNNIFORD WALLACE—John Hunniford, of the Bostany Shows, a carnival organization, and Anna Wallace, non-professional, of Buffalo, N. Y., were married August 27 at Grace M. E. Church, Buffalo. In addition to having many appearances in the outdoor show world, Mr. Hunniford is known in vaudeville circles as a musician, ventriloquist and escape artist.

INNES-BATES—Edna Bates, musical comedy star, last seen in the leading role of "Sue, Dear", and Hon. Charles H. Innes, a Boston lawyer and politician, were married September 15 at the West Side Unitarian Church, New York City. Miss Bates was divorced from her former husband, Herbert L. Goff, in February, 1917. The groom was divorced by his former wife, Eleanor Mills, August 15, 1916 at Reno. He is 53 and the father of three children. The bride is 35. Both have made their home in Boston.

MACPHERSON-BARTHOLOMEW—C. Douglas MacPherson, an actor, who appeared in "Shavens", and Vera Hazel Bartholomew, professionally known as Helen Blair and who has appeared in several Broadway productions, notably "One Night in Rome" and "Martiniques", were married September 6 in New Haven, Conn., by the Rev. Arthur Goodenough. The legal ceremony, however, took place at Mt. Clemens, Mich., on February 23 last.

MARSH-BURROUGHS—Reynold Marsh, cartoonist and artist, was married to Elizabeth Burroughs, non-professional, in New York City recently.

MELAND LANGTRY—Orville N. Meland, Minnesota surgeon, and Mary Langtry, singer, were married recently in New York City.

SHAFFER-THOMAS—Jack Shaffer, well-known outdoor showman of San Francisco, and Leah Thomas, actress, whose uncle, E. N. Branson, and mother, Mrs. M. Thomas, are the owners of the Ideal Novelty Co. of San Francisco, were quietly married at Vancouver, B. C., August 20.

SCHOLIER-TAYLOR—Edward Scholier, weighing 120 pounds, and Ethel Louise Taylor, who tips the scale at 650 pounds, were married in New York last week. Both have been in vaudeville and with circuses. They left last Monday to join the Johnny J. Jones Exposition on its Southern tour.

SKEEL-CASWELL—William H. Skeel, former member of the Tanglewood Orchestra, of Peoria, Ill., and Gladys Caswell, of Peoria, were married at Waukegan, Ill., September 4. Skeel is now directing a dance orchestra at Racine, Wis.

SWAIN-PENDERY—Earl Swain, eldest son of Col. W. I. Swain, owner of the widely known dramatic repertoire show company bearing his name, and Ruth Pendery, secretary of the Swain enterprises, were married at Huntingdon, Tenn., September 13.

STOREY-TORICK—E. M. Storey, of the Northwest Pet Stock Association, of Minneapolis, Minn., and Mary Torick, of the Wakefield Water Garden Revue, were secretly married August 30. It became known this week.

TRACY-FREADWELL—Spencer B. Tracy, a member of the Stuart Walker Company, playing the Cox Theater, Cincinnati, and Louise T. B. Freadwell, actress, who has been with the Wood Players and a number of New York productions, were married in Cincinnati September 12. Mr. Tracy is a native of Milwaukee, Wis.

# IN MEMORIAM

## C. A. WORTHAM

The greatest friend that we and the outdoor show world has ever had—he is gone only in body, not in spirit, and his teachings are now guiding us.

His virtues are written upon the stone of Love and Memory.

- Meyer Taxier and Wife
- Joe S. Scholibo and Wife
- Chas. E. Jameson and Wife
- H. L. Whittenberg and Wife
- Fred Bond and Wife
- Harry Calvert and Wife
- Chas. H. Bell and Wife
- O. F. Struble and Wife
- Fred A. Lawley and Wife
- J. B. Rhodes and Wife
- Roy Crane and Wife

- Johnnie Bejano
- Lloyd Hutchinson
- Chas. DeKreko
- A. F. West
- I. Munzey
- Fred Baker
- Kempf Bros.
- Eddie Hart
- W. J. Collins
- (of Thearle-Duffield Co.)

and the Morris and Castle Shows

managing director of the James A. Magley Company, Ltd., a department store in Montreal, Canada, are to wed soon. During the war Mr. Poole was a member of the Royal Air Force and during a furlough met Miss Holloway, who was then appearing in musical comedy in London. She came to New York last spring.

### DIVORCES

In the Profession

Alberta Ormes Dudley and S. H. Dudley, colored, have been divorced, according to a report from Chicago.

Mrs. Elsie Kent filed suit in Chicago last week for divorce from William T. Kent, leading comedian in "The Dancing Homeymoon", now playing at the Apollo Theater, Chicago. Mrs. Kent charges her husband with cruelty and is asking for the custody of their two children and alimony. The Kents were married March 5, 1916.

Elsie Getz Sheeran has instituted proceedings for divorce against Joseph M. Sheeran, according to information received from the plaintiff, who was at Rockledge, Pa. Magretta Lewis, of the Lewis Sisters, secured a divorce from Earl Girdeller Taylor, Chicago looking agent, August 13. She has been granted the custody of their child, Francis Earl.

Mrs. Ruby Walsh, screen actress, known professionally as Ruby Lee, was granted a permanent divorce of divorce at San Francisco from Maurice Walsh, of Boston.

Elsie Kent is suing her husband, William Kent, the comedian playing the lead in "The Dancing Homeymoon" for divorce, in the Circuit Court, Chicago. She charges cruelty.

Adelina Paul Harrold, daughter of Rev. E. Harrold, the tenor, has entered suit for divorce against her husband, John McEvoy, an actor. The couple were married in June, 1922, and separated in January. Miss Harrold charges cruelty and failure to provide. She was a star of the musical comedy, "Irene".

### BIRTHS

To Members of the Profession

To Mr. and Mrs. J. C. Moore, August 31, an eight pound daughter, named Marquerite. Mr. Moore is the general agent of the Noble C. Fairly Shows.

To Mr. and Mrs. O. Lynn Graham, August 15, at St. Vincent's Hospital, Indianapolis, Ind., a son, Lindsay Clifton. Mr. Graham is known professionally as Lynn (Kid) Curley or "Denver Kid" Curley, wrestler.

To Lord and Lady Terence Plunkett, September 8, at their home in Portmeau square, London, England, a son, Lady Plunkett is the daughter of Fanny Ward, the American movie actress, who in private life is Mrs. Jack Dean.

She received the news that she had become a grandmother while at Biarritz, France. Fanny's daughter became the bride of Lord Terence Plunkett a year ago.

To Mr. and Mrs. Joseph Russell, colored at their home, 111 W. 133rd street, New York, a daughter, September 5. Mr. and Mrs. Russell are known professionally as Russell and Lillian, "The Ethiopian Note".

To Mr. and Mrs. Harry Bayer, September 10, at their Brooklyn (N. Y.) home, a daughter, named Gloria Loretta. The father is manager of the Strand Theater, New York.

To Mr. and Mrs. Morris Blackaller at Athens, Tenn., September 7, a non-professional daughter, christened Estelita Louise. Mr. and Mrs. Blackaller are members of Hawkins' comedians.

### Loew's N. Y. American

(Continued from page 121)

not materially help and the only point worth especial recording was a good-looking girl who did a bit of a shimmy and recited a sea tale about how she was found into it. The shimmy was so much better than the tale that, while affording no opposition to Bee Palmer, nevertheless was interesting.

Walter Weems really did have a "very quiet ten minutes", as he remarked. It was not until he played a burlesque horn that the audience seemed especially interested. Nor did Weems seem to be his material, however, is subtle and the audience at the American is not.

John Storey and Company, the "and Co." being another man and two women, offered one of these domestic affairs called sketches by the looking glass and other things by the audience. We have seen worse, both in the playing and in the subject matter. The parts were not bad, but the best individual work was done by the unprogrammed member of the "and Co." as "Mrs. Reynolds".

Mack and Marion with a typical two-women, talking, medium time act found the most favor of any act on the bill up to this point. Some of the material is so old that it might be possible even James Madison would have to search the archives of his memory to remember just how long ago he had heard it. "Supposition—soup in the kitchen" and "Puss in the corner—etc.", are examples. The straight registered with "Carolina Mammy" in an amber spot! One of these days—some one may sing a ballad without an amber spot and it will then be a novelty.

The Harly Brothers, in a hat spinning and clowning act, had one of those days when misses were rampant and catches the exception—this referring especially to the clubs. The turn is not a bad one, however, but the finish when reviewed seemed the weakest part of the act. MARK HENRY.

### Fox's Bedford, Brooklyn

(Reviewed Thursday Evening, September 13)

John Blundy and Company, two well-poised acrobats, open the show with a routine of acrobatics that pleases. Headspins and somersaults, after which the tumbler lands abruptly upon his colleague's shoulders, feature the offering. What makes the act different from the usual is the appearance of a third member of the company—a dog. And the skill and ability of this canine member of the cast adds much of value to the performance.

Curry, Bannan and Mar are three men whose neat appearance cannot help but lend class to the act, which is a vocal one. The cycle of songs offered is well rendered, the three proving themselves to be accomplished singers. One wonders, tho, why they confined their material to the comic and ballad types. They did not once venture into the sea of popular songs. Nevertheless, they got across to a big haul, which was well deserved.

"The Spite Fence" is a farce which greatly amused the audience. The material is excellent, altho not exactly novel or fresh. The cast two elderly men and a young couple—capitalize the comic possibilities inherent in the complications ensuing when an Irishman and a Jew live side by side. Each wants to drive the other off the property. Of course, their children love each other, and everything ends happily. Altho there may have been opportunity to jar racial sensibilities, the act manages to remain neutral and does not offend. The act has a great last line, which gives added impetus to the storm of applause that is accorded it.

Sully and Thomas are a young couple, both attractive, who clown around and sing and dance. The touffology is excellent and the humor is wholesome and genuine. The act bears all the marks of the application of an ingenious hand. Here is an act that has original material and good execution of it. The only room for improvement is in the encore. Why not prepare something for an encore instead of upsetting a good impression with the banality, "We Have No Bananas"—that and nothing more!

Polyn Adair and Company is a musical and dancing act. Two young women give exhibitions of vocal and top-shorean ability with the cooperation of a jazz orchestra. The costuming, the setting and the general staging helped add class and refinement to the act. The orchestral numbers were well received, as was also the singing of the "Cute, Sweet Girl With the Curis", the pertinent characterization being culled from the general criticism of the audience. The toe dance was the hit of the offering, and justly so. PAUL BENOY.

### Keeney's Theater, Brooklyn, New York

(Reviewed Thursday Evening, September 13)

Ladd and Volk are two well-dressed men who entertain with vocal selections. After a few Irish numbers they render "Oh, Gee, Oh, Gosh, Oh, Golly, I'm in Love", and get across in spite of the fact that this song has been worn almost as threadbare as the "banana" song.

Backler, Farrell and Company present a skit with all the conventional situations and a number of the conventional jokes. The sketch moves slowly in the beginning and it is some time before the audience gets any idea as to what all the running and talking is about. If the company would make up its collective mind and decide whether it wants to put on a serious sketch or a frank burlesque of the usual type of skit which depends upon the "catch-up-with-the-other-woman" technique, it would get across much better. The latter type seems to be the more consistent with the talent of the company.

Hank Brown and Company present an act, the redeeming feature of which is the capable singing of the young lady, who is the "company". Hank pulls a lot of the old gags, but his monolog is interspersed nevertheless with a few witticisms. The act needs enlivening.

"The Only Girl" is the title of a skit which purports to be a musical comedy. Four men and three women comprise the cast. The idea behind this skit is the natural inclination of women to gossip and the ensuing results of garrulity. There are a number of situations which draw big laughs, but for the most part the playlet is unexciting; especially is it so at the climax, which is too patently arranged to wind up the skit in some way or other.

Carl and Inez are still scoring with their representation of the impudent girl and the patient lover who could linger for all eternity on her doorstep. The material is good and the acting is earnest, and therefore effective. The girls' singing is agreeable, as are her mindless playing and the man's dancing.

"A Day at Coney Island" is an exaltation of crime intelligence. A comely miss, with the assistance of a man, puts her dogs thru the process, and they perform with ease and skill that are admirable. PAUL BENOY.

### COMING MARRIAGES

In the Profession

Beatrice Swanson, of Worcester, Mass., who with her sister, Marcella, achieved fame in the revival of "Floradora", has announced her engagement to Baron Eric Barcko, who recently came from Europe and established himself in business in New York. Miss Swanson has appeared in "The Fast Waltz" and in "Dew Drop Inn".

Elsie May Holloway, an English dancer, appearing at the Winter Garden, New York, in "The Passing Show of 1923", and John Norman Poole, son of J. A. C. Poole, former







BUSINESS BOOMING SPECIALS



BB. 786—Beaded Bag, handsome design, shell frame and beaded handle, satin lined. While they last.

Each \$1.75

BB. 796—Beaded Bag, as above, extra large size, beautifully assorted floral designs. SPECIAL.

Each \$2.50

BB. 798—Beaded Bag, gold plated frame and chain handle. Extra special value. While they last.

Each 75c

BB. 215—German Opera Glasses, very flashy, with each in imitation leatherette case. Very good premium.

DOZEN \$3.00



BB. 529—German Harmonica, finely nickel-plated covers, two metal plates, accurately tuned reeds, colored frame. Length, 4 inches. Each in box.

SPECIAL, Gross \$3.75

Write for Catalog No. 88, which is just off the press, featuring Aluminum Goods, Mama Dolls, Lamp Bells, Dime Dolls Silverware, Firearms, Beaded Bags, Booklets, Umbrellas, Stum Goods, Jewelry and thousands of other items suitable for the concession trade.

BUY WHERE YOU CAN BUY RIGHT

Sell us your order. We will fill it for you right, as we know how. Positively no goods without a deposit.

M. GERBER'S

Underselling Streetman's Supply House.

505 Market Street, PHILADELPHIA, Pa.

BUCK-BOARDS

ALL SIZES—100 HOLES TO 4,000 HOLES. HAND FILLED—PROTECTED NUMBERS



Doz. Base Ball Boards, \$6.00 Put and Take Boards, 6.00 Poker Hand Boards, 10.00

Sample of any one sent, prepaid, \$1.00.

NEW STRICHLAR KNEEBANDS come in Four Colors, 800 and 1,000-Hole Size.

Get our descriptive circular on our new 100-Hole Board, that takes in \$15.00. Write for our new Price List and Discount sheet before you place your order.

BUCK-BOARD MFG. CO.

3727 Milwaukee Ave., CHICAGO

High-Class Dolls, Doll Lamps and Parlor Lamps

AT THE RIGHT PRICES

C.F. ECKHART & CO.

315 National Ave., MILWAUKEE, WIS.

MUSICIANS WANTED

Salary, \$100.00; 25¢ a week. Positionally all winter job. Write MISS MIZZOLLA'S HAND, Bridgeton, N. J., this week; Waverly, Va., next week.

If you write to an advertiser mention The Billboard.

ADDITIONAL ROUTES (Received Too Late for Classification)

All-American Shows, Nip Butts, mgr.: (Fair) Hollis, Ok., 17-22; Arizona (Cowboy Co., with Harry Foster); Strong, Me., 19; Barnes, Al G., Circus; Fort Scott, Kan., 24; Pittsburg 25; Parsons, Kan., 26; Vinita, Ok., 27; Sapulpa 28; Okmulgee 29; Brown & Dyer Shows; (Fair) Allentown, Pa., 17-22; Campbell's, Wm., New Orleans Minstrels; Cotter, Ark., 29; Christy Bros. Circus; Williamson, N. C., 21; Cole Bros. Circus; Arcadia, Kan., 21; Corey Greater Shows E. S. Corey, mgr.; Wilcox, Pa., 17-22; (Fair) St. Marys 24-29; Dixieland Shows (Correction); Monrois, Ill., 17-22; Dodson's World's Fair Shows; (Fair) Cleburne, Tex., 17-22; (Fair) Tyler 21-29; Dutton, Theo.; (State Fair) Nashville, Tenn., 17-22; (Fair) Knoxville 21-29; Empire Greater Shows; (Fair) Deer Lodge, Tenn., 26-29; Golden Bros. Circus; Dickson, Tenn., 21; Waverly 25; Paris 26; Martin 27; Dyersburg 28; Covington 29; Hagenbeck-Wallace Circus; Waco, Tex., 19; Temple 20; Austin 21; San Antonio 22; Hammel, Magician, under canvas; Oxford, N. C., 10-22; Hello, Rufus, Leon Long, mgr.; Lewisburg, W. Va., 19; Covington, Va., 20; Clifton Forge 21; Staunton 22; (Hampton) Roanoke 24-26; Christiansburg 27; Pulaski 28; Wytheville 29; Isler Greater Shows, Louis Isler mgr.: (Fair) Wahoo, Neb., 17-22; Falls City 24-29; Lincoln Shows; Denver, Col., 17-22; Main, Walter L. Circus; Coatesville, Pa., 24; Chestertown, Md., 25; Easton 26; Cambridge 27; Salisbury 28; Georgetown, Del., 29; Maus, Wm. W., Greater Shows; Moccasin, Ind., 17-22; Ogden Sisters; (Electric) Kansas City, Kan., 20-22; (Electric) St. Joseph, Mo., 21-23; (Novelty) Topeka, Kan., 27-29; Princess Olga Shows, F. W. Wadsworth, mgr.; Metropolis, Ill., 17-22; Proctor Bros' Highlanders, Geo. H. Proctor, mgr.; Hoxie, Kan., 17-22; Reiss, Nat. Shows; Poplar Bluff, Mo., 24-29; Riley, Matthew J. Shows; Scranton, Pa., 17-22; Ripley's, Geo. W., Vaudeville-Picture Show; Raymondville, N. Y., 17-22; Robinson, John, Circus; Asheville, N. C., 24; Spartanburg, S. C., 25; Gastonia, N. C., 26; Greenville, S. C., 27; Anderson 28; Greenwood 29; Rubin & Cherry Shows (Correction); Bessemer, Ala., 17-22; Huntsville 24-29; Schwable Amusement Co.; Morehouse, Mo., 17-22; Sell-Photo Circus; Paragould, Ark., 24; Batesville 25; Newport 26; Little Rock 27; Hope 28; Texarkana 29; Smith Greater Shows; Chatham, Va., 17-22; Smith Greater United Shows; Baraboo, Wis., 17-22; Snap Bros' Expo. Shows; Lemars, Ia., 17-22; Sparks' Circus; Jonesboro, Ark., 19; Blytheville 20; Sikeston, Mo., 21; Caruthersville 22; Clarkdale, Miss., 23; Sterling House Trio (Orpheum) Kenosha, Wis., 24-22; (Rialto) Racine 23-24; (County Fair) Wilmet 25-27; Sunshine Expo. Shows; Tusculum, Ala., 17-22; West Shows (Correction); Asheville, N. C., 17-22; Mt. Airy 24-29; Wolfe, T. A. Shows; Washington, D. C., 17-22; World Bros. Circus; Tahlequah, Ok., 24; Worthington's World's Best Shows; Sioux City, Ia., 17-22.

MORRIS & CASTLE SHOWS

Enjoy Good Date at Chippewa Falls

Chippewa Falls, Wis., Sept. 12.—The Morris & Castle Shows are enjoying their best fair date so far this season at Chippewa Falls, the Northern Wisconsin State Fair. As usual, the shows got in an extra day, Monday before the opening of the fair, and this itself will swell the receipts for the week.

The newspapers of Chippewa Falls and the adjoining town of Eau Claire have been more than liberal with the amount of space given to the midway attractions. In the fair edition of The Chippewa Herald two-thirds of a page was given to the Morris & Castle Shows, and their review, written after the evening day, was placed on the top of the front page with a double-column heading, in which they praised the Morris & Castle organization.

The feature of this fair provided by its general and courteous secretary, A. L. (Archie) Putnam, was the putting of a preparation on the roads and walks, also in front of the grand stand, which keeps down the dust—most unpleasant on most fair grounds—and he remarked to the writer, "If Ross, at Superior, can have a 'Fair of Lights' then I am certainly going to start something in having a 'Justness Fair' in Chippewa."

Attendance at this fair has exceeded any year previous and they have experienced the coldest weather ever during the fair so far; in fact, it was so cold last night (Wednesday) around the diving show tank a thin surface of ice had formed. But Harry Calvert's great bunch of local diving girls went thru the whole afternoon and evening performances without a murmur.

Mr. Lohmst general representative, returned to pay the show a visit early in the week, after a visiting tour of several of the other midway attractions at various fairs. He is a gentleman of leisure, having had the show booked up solid for the entire season over two months ago.

Two adjoining fair secretaries were present besides Leo G. Ross, of Superior, Mr. Pharon, from Wausau, and Mr. Van Auker, from La Crosse, where the Morris & Castle Shows erect their amusement city next week.

Several cities are bidding for the winter quarters for this thirty-one amusement enterprise. JOE S. SCHOLIBO (Director of Publicity).

JOIN COAST ASSOCIATION

Chicago, Sept. 15.—While in Chicago Mr. Haller persuaded Tom Johnson, Col. Fred J. Owens and Mrs. Owens to join the Pacific Coast Showmen's Association. This meant, naturally, that Mrs. Owens joined the Ladies' Auxiliary of that order. Incidentally Mrs. Owens was the first lady in Chicago to join that branch of the Coast Showmen's Association.

Advertisement for pocket knives with a grid of product images and text: 'NO WAITING', 'POCKET KNIVES?', 'ALL BRASS LINED 2 BLADE DOUBLE NICKLE BOLSTERS HIGH GRADE AMERICAN STEEL'.

Advertisement for fountain pens with a grid of product images and text: 'WHO WINS ONE OF THESE WONDERFUL 14K SOLID 5c GOLD POINT FOUNTAIN PENS', 'EVERY ONE OF THESE FOUNTAIN PENS AS A SALE GUARANTEED TO GIVE SATISFACTION AS A SALE'.

2 BIG VALUES

THAT WILL BRING HOME THE MONEY

\$4.75

\$4.75

No German or Domestic Junk

ALL HIGH-GRADE KNIVES

14 Large, 2-blade, brass-lined, life-like colored Art Photos, all double silver bolstered Pocket Knives, including an extra large Jack Knife for last punch and an 800-hole salesboard. When sold brings in \$10.00.

NO. 905—SAMPLE OUTFIT, EACH \$5.25 25 LOTS, EACH 5.00 50 LOTS, EACH 4.75

No. B920—14 Art Photo Handle, 2-Blade, Brass-Lined Knives, including a double bolstered Knife and 800-Hole Salesboard. PER OUTFIT \$3.75. Either above assortment on a 1,000-Hole Board, 25c more.

1—\$10 Value Pen and Pencil Set, with a full mounted Gold-Filled Fountain Pen and a fine Propelling Pencil, each in box. 1—\$4.00 Value Colored Pyraline Fountain Pen. 2—\$3.50 Value Fancy Full Mounted Fountain Pens. 8—Fine \$2.50 Value Fountain Pens, Self-Filler.

All above with 14K. solid Gold Pen Points, and are self-fillers.

All complete on a 1,000-Hole Sales Board. When sold brings in \$50.00. If you wish to change to 10c, to bring in \$100.00, let us know.

No. 916. Complete

\$12.50

25% with order, balance C. O. D. Send for our Big Catalogue of Novelty Sales Assortments and Premium Goods, just out.

HECHT, COHEN & CO.

201-205 Madison St., CHICAGO, ILL.

Famous Leonardo Pearls

Advertisement for pearls with images of pearl necklaces and text: '\$1.25 EACH In Doz. Lots', 'Pierces Leonardo', '\$1.25 EACH In Doz. Lots'.

Beautiful high lustre 2 1/2-inch Leonardo Pearls, in pink, cream or white, with Sterling Silver Safety Clasp. Specify colors when ordering. Absolutely indestructible and carries our iron-clad guarantee and tag. Put up in elaborate silk-lined display box. 25% deposit must accompany all C. O. D. orders.

HOUSE OF HEIMAN J. HERSKOVITZ

85 BOWERY, (Local and Long Distance Phone, Orchard 391) NEW YORK CITY.



Here's A Premium That Will Make Big Money For You

KIRCHEN'S "Radiant-Ray" 9 LIGHT High Handle Mazda ELECTRIC LIGHT FLOWER BASKET

FINEST PREMIUM ON THE MARKET TODAY FOR CONCESSIONAIRES and SALESBORARD OPERATORS

Stand 22 inches high. Made of real. Beautifully colored and finished in two-tone bronze effect. Filled with 9 large size American Beauty roses, each with a genuine Mazda colored electric bulb inside. Equipped with 9 sockets, 2 bulbs, plug and 6 ft. cord.

\$4.50 Each in Dozen lots. Sample sent for \$5.00

We also have the Electric and Non-Electric Flower Baskets, all prices. Write for new WHOLESALE PRICE LIST. KIRCHEN BROS. Manufacturers, 222 W. Madison Street, CHICAGO, ILL.

BEAUTIFUL HAIR SQUATS

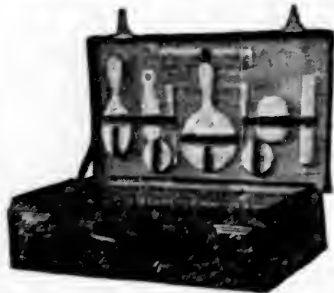
Four colors of hair, six colors of bathing suits. The best Squat on the market. \$16.50 per 100. Packed in barrels. See for details. ORDER A BATHING TODAY. HAIR MIDGETS, \$6.50 per 100. No. 1 BEAUTY DOLLS, with long curls and Mummy Dresses, \$55.00 per 100. TINSEL DRESSES, \$9.00 per 100. (Cash half, balance C. O. D.)

MAIN ST. STATUARY & DOLL FACTORY, 608 Main St., Kansas City, Mo.

FOR COMPLETE SATISFACTION DEAL WITH US

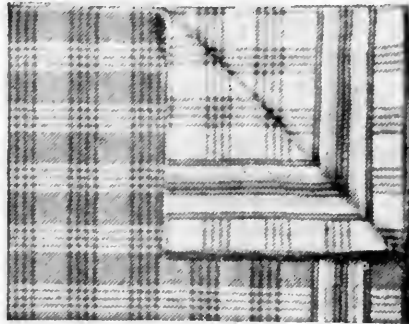


No. 76 (Code Name "Lace")—22-inch Doll Case, well finished, lined pink or blue, with 10 useful implements. Note improved round mirror. Lingerie case exactly as shown.  
**\$11.50 Per Dozen**



**OVERNIGHT CASES \$4.00**

No. 256—Code Name "Sam"—20-inch Overnight Case, well finished, lined pink or blue, with 10 useful implements. Note improved round mirror. Lingerie case exactly as shown.



**BLANKETS AT LOWEST PRICES**

NOBODY CAN SELL THEM FOR LESS MANY HOUSES ARE ASKING MORE

- ESMONDS—Code Name "Esmend"—66x90, as-sorted patterns and colors..... **\$3.50**
- BEACON WIGWAMS—Code Name "Wigwam"—69x90, fully bound..... **\$3.50**

ONE PRICE ONLY FOR ALL CUSTOMERS. CONSTANT CO-OPERATION. LIGHTNING SERVICE—SAME DAY SHIPMENTS. BIGGEST VALUES FOR YOUR MONEY.

Write for Our Complete 1923 Catalog.

BLANKETS, DOLLS, SILVERWARE, CLOCKS, JEWELRY, LAMPS, WHEELS, PADDLES; in fact, everything needed by the Concessionaire.

Use Code Names when wiring orders. 25% Deposit With Orders, Balance C. O. D.

**FAIR TRADING CO., Inc.**

307 6th Avenue, NEW YORK  
PHONES: Watkins 10401—10402



No. 101 (Code Name "Agnes")—Four-piece Chocolate Set. Mighty fine set and big flash for the money. **Price per Set, \$3.00.**

**DON'T FORGET SILVER**

It is still a big number with the boys who are using it. We carry a complete line.

**ALUMINUM KETTLES**

FOR FRUIT AND GROCERIES

Still Going Strong!



No. 109 (Code Name "Bernice")—Fine, well finished paneled Kettle, 8-qt. size, 90c Ea.

No. 324 (Code Name "Preserve")—Same finish, 6-qt. size, 75c Ea.

**"WHAT'S WRONG WITH BURLESQUE?"**

(Continued from page 34)

viewing burlesque shows we haven't seen five agents in our office. Admitted that we do occasionally see them on the Columbia Circuit, seldom if ever do they have a program of their show with them, nor can they tell if there are any changes in the cast.

By special request of the Columbia Amusement Company we are now reviewing Columbia Circuit shows at the Columbia Theater, Monday matinees, and wiring it to Cincinnati for publication the same night. There is always chance of errors in a wired review, and in order to get the names and characterizations in their proper places we endeavor to get the printed program by the preceding Friday for the purpose of making the heading of our review and avoiding errors in names, at the same time saving time, labor and expense of putting it on the Monday wire.

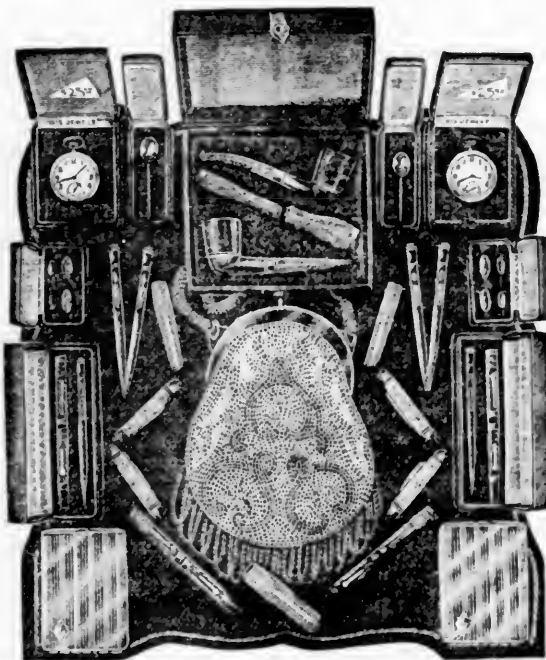
Only a week ago we requested the treasurer of the Columbia Theater to advise the agent of the coming show to call on us in order that we could get the program. The message was delivered to the agent and ignored by him. When we met him later on the corner he explained that he did not have time to call, nor did he have a program, and he wasn't altogether sure of who was in the cast. It is lack of co-operation on the part of agents and attention to their duties that has resulted in the establishment of a "News Bureau" by the Columbia Amusement Company for the better press publicity of the shows on the circuit, leaving but little for the advance agents to do but put out small stuff, and that will be taken away from them in the very near future and given to local distributors if the agents do not take a tumble to themselves and get on the job and do the work that is required of them.

There is a tendency on the part of house managers on the Columbia Circuit to sit up and take notice of the several changes made in house management this season and several of them are on the job to see that their own agents are making good, likewise the gents in advance of shows, and some of them are sufficiently courageous to make honest reports to the Columbia Amusement Company on the advance agents who are not making good, and records are now being kept of these agents, and the prospects of them finishing out the season is anything but certain.

When Emmie Cooper's "Beauty Revue" played the Gayety Theater, St. Louis, three weeks ago, the receipts ran up to over \$16,000,

**\$48.75 Salesboard Operators Who Know Value Buy from Us \$48.75**

We have the Best and Most Attractive Candy Salesboard Assortments on the Market.



Our Candy Salesboard Assortments Can't Be Beat. Send for Circulare.

- LIST OF PRIZES:
- 1—\$25.00 15-JEWEL THIN MODEL WATCHES.
  - 1—\$15.00 PIPE SET.
  - 2—\$10.00 SOLID GOLD FOUNTAIN PEN AND GOLD FILLED PENCIL SET.
  - 1—\$10.00 BEADED BAG.
  - 2—\$6.00 SOLID GOLD FOUNTAIN PEN.
  - 4—PEARL HANDLE POCKET KNIVES.
  - 4—GOLD-FILLED CLUTCH PENCILS.
  - 2—GOLD-FILLED CUFF LINK SETS.
  - 2—CAMEO SCARF PINS.
  - 2—IMPORTED CIGARETTE HOLDERS.
  - 1—IMPORTED CIGAR HOLDER.
  - 2—FINE QUALITY CIGARETTE BOXES.
- Complete on Velvet Pad, with 2,000-Hole 10c, 2,500-Hole 10c, or 3,000-Hole 10c Board. Price \$48.75  
State size of Board you want. Satisfaction guaranteed or money returned. Cash in full, or 25% with order, balance C. O. D. Send money order or certified check and avoid delay.

**EASTERN STATES TRADING CO.,**

28 WALKER STREET, NEW YORK

more near \$17,000. The week following Cain & Davenport's "Dancing Around" did \$16,085.50, and the glad tidings of unprecedented burlesque receipts for a week were wired by Oscar Dane, manager of the Gayety, to this publication, but neither the manager nor the agent of those shows thought it had sufficient new value to our readers to notify us of this unusual event in burlesque.

Records are being kept of managers of companies as well as agents and unless some of them are sufficiently discerning to "use the handwriting on the wall" there will be a lot of new faces seen in burlesque next season.

That the Columbia Amusement Company has taken cognizance of what Manager Dane is doing to boost burlesque business at the Gayety, St. Louis, is made manifest by a letter sent out of the Columbia Amusement Company's office yesterday, viz.:

"Dear Sir—It is important to you that your printing for St. Louis is shipped to that house at once. Mr. Dane is starting a new mode of advertising and as you know is getting returns. Why not help him? Why wait until you arrive in St. Louis? He wants business, so do you. Why blame it on your paper not being there on time. Get busy; give St. Louis some action; do what you can to help make a big week for your show even if you don't play in St. Louis until the end of the season. Get your printing started now. They only need eight eight-sheets assorted, twelve three-sheets assorted, twenty-five one-sheets assorted and no dates.

"Send samples of your cards, heralds and any small stuff you use. Don't wait. Get busy so we will not have any more complaints on printing not being in different towns.

"Yours very truly,  
"COLUMBIA AMUSEMENT CO.,  
"Sam A. Scribner, Secy. and Gen. Mgr."  
There are other things wrong with burlesque that will receive our attention in coming issues as soon as the data is released by "The Powers That Be". NELSE.

**MUTUAL CIRCUIT**

(Continued from page 34)

reticulation, but plays the role too fast due to improper direction, for the makeup and mannerism of Tom Howard call for slow, dull delivery of lines in direct contrast with the fast delivery of Bentley, who has sufficient speed for both of them to keep the show from lagging. Straight Elliott staged the "Españole" sword" for the comex and it was well worked. Eugene Lushy put over a song number with



### Agents Wanted To Sell The Roulette Salesboard

Takes in \$15 and pays out \$7.50 in trade. More fascinating than a roulette wheel and more profitable than a slot machine. Interest never wears off.



Agents are selling a gross a day to dealers at \$1.50 each, or \$15.00 per dozen. This is the biggest, swiftest and surest money producer every brought out.

Every sample you sell means a repeat order of one dozen to 100 boards. We haven't a salesman who isn't selling several dozen a day.

A Dividend-Producer for the Merchant—It makes the spare inches of his counter pay big dividends! The board pays for itself the first few minutes of play and makes merchants large earnings.

Start Making Real Money Now—Send for sample dozen for \$9 and you'll be all ready to double your money your first hour out. REMEMBER, YOU CAN'T LOSE, AS WE GUARANTEE YOUR SUCCESS. For \$1 we will send a sample board, or, if you are unable to send for any boards now, be sure and send for FREE descriptive literature on the line of fifty boards that are sure sellers.

FIELD PAPER PRODUCTS CO., PEORIA, ILL.

### BALLOONS WHIPS, NOVELTIES SPECIALTIES, ETC.

- "OAK BRAND"
    - No. 10 Heavy Gas, gold or silver. Per Gross.....\$ 2.25
    - No. 10 Heavy Gas, transparent. Per Gr. 3.25
    - No. 15 Heavy Gas, 3-Color, with Flag, Uncle Sam, Shield, etc. Per Gross..... 3.75
    - No. 15 Heavy Gas, with animal prints. Per Gross..... 3.75
    - Round Heavy Reed Sticks. Per Gross..... .40
    - No. 53C—Large Squawkers. Per Gross.....\$ 2.25
  - "AIRO BRAND BALLOONS"
    - No. 75 Heavy Panel Gas. Per Gross..... 3.75
    - No. 75—Heavy Cannon Gas. Per Gross..... 3.75
    - No. 75—Chirk Gas. Per Gross..... 4.50
    - Large Yellow and Blue Flying Birds, with long, soft, decorated sticks. Per Gross..... 5.75
    - Red, White and Blue Cloth Parasols, large size, 8 ribs. Per Dozen..... 3.50
    - Large Assorted Paper Parasols. Per Gross..... 3.50
    - Large Size Fur Bobbing Monkeys, on strings. Per Gross..... 9.00
    - Baby Duds Pipes. Per Gross..... 7.25
    - Large Size Water Guns. Per Doz. 75c; Gross, 3.50
    - Medium Size Water Guns. Per Gross..... 4.50
    - Rubber Balls, No. 0, Gross, \$1.50; No. 10, Gr., 1.20
    - Comic Buttons. Per 100.....\$1.20; per 1,000, 11.00
    - Large Size Wine Glasses. Per Gross..... 4.50
    - Best Quality Whips. Gross, \$5.00, \$6.50, \$7.00, 9.00
- Samples of all above, \$1.00, prepaid. Order shipped same day received. Send for our 1923 catalogue, just off the press. It is free. 25% cash with all orders, balance C. O. D.

M. K. BRODY, 1118-1120 S. Halsted Street, CHICAGO.

### ATTRACTIVE FAIR PENNANTS



Made up in assorted shades of felt, with a large variety of fair designs, in bright colors. We can stamp the particular name and date of fairs you are interested in or supply you with standard stock designs which can be used anywhere. Write for special price list on Souvenir Fair Pennants.

Greenwald Bros, 92 Greene St., New York City.

### FREE ONE BOX 8-M-M CARTRIDGES

Cash With Order \$9.75

Sporting Model, Bolt Action (Mauser System) Repeating (5-Shot) 8 m.m. Rifle. Front and rear sights. Tapering 22-inch round barrel. Krupp steel. English walnut stock. Pistol grip, metal butt plate and sling swivels. Length over all, 42 inches. Weight 8 1/2 lbs. Reconditioned, but guaranteed equal to new. Special 1 day. Stock limited. 8 m.m. cartridges, \$37.50 per M.

J. L. GALEF  
75 Chambers Street, NEW YORK CITY.

a resonant voice that carried to every part of the house, and leading the girls onto the runway gave the patrons just a taste that made them hungry for more.

Straight Elliott and Soubret Bedford in a patter brought on Comic-in-Chief Bentley with his big violin case and miniature violin, singing several parodies that went over for repeated encores, which he (Bentley) fully merited.

May Belle, a slender, stately, blond prima donna, was vocally able and personally attractive in her flash of form in white tights, and on the runway May gave an artistic flash or two and had them calling for more, but her number was well nigh ruined by the offensive "grind" of two fat and flabby choristers, one a red and the other a black-haired girl who played it up unnecessarily strong.

Straight Elliott staged "meeting women with theater tickets" for the comics and feminine principals, followed by the kissing of girls hit for the comics.

Comic Bentley and Prima Belle, in the packing and unpacking dress-suitcase-domestic-quarrel bit, put it over great.

Scene 2 was a street drop for the comics with a profile prop, "women catching auto", for Ingenue Lushy and Soubret Bedford to get out, walk and be inveigled back for a ride, in which double entendre was dominant but worked sufficiently clever to be inoffensive.

Juvenile Raugh proved his ability to put over a blues song in excellent voice, and interpret a card game in a descriptive manner for a big hand.

Scene 3 was a pantomime sketch in which Straight Elliott caricatures model-posing Prima Belle into his studio and frustrated by the forcible entry of Belle's sweetheart, Juvenile Raugh, for a personal conflict with him. It was decidedly realistic, all the more so as the pantomime was maintained until the finish. During the act posing models were seen thru transparent picture frames on either side of the studio. Taking the act as a whole it was something classy for burlesque and made a fitting finale.

### PART TWO

Comic Bentley came out in front of the drop to boost next week's show.

Scene 1 was an elaborate Hawaiian Island scene of splendor for Straight Elliott and Ingenue Lushy, in song, to herald an approaching ship from which a gangplank was lowered for the company to disembark for an ensemble number in Hawaiian costume, led in song by Soubret Bedford, who put over her acrobatic dancing in an admirable manner. There are few soubrets that can put it over with the pep and personality that Soubret Bedford can, which made her offensive grind on the runway all the more inexplicable. That it was offensive was made manifest by the exit of two women from the audience while Soubret Bedford was "falling" for encores for a few morally degenerated, while the majority of the audience sat in silent disapproval.

The comics in the "dying-to-live and living-to-die" dialog went over for laughter and applause.

Straight Elliott, staging a "betting-on-boats" gambling bit for the comics, was immensely successful.

Straight Elliott staged the "lost pocketbook, she won't take it", for additional laughter and applause.

Soubret Bedford, in a pick-out number, redeemed herself, and Gilda Brown, Bobby Fields, Miss Lang and Isabel Savoy made good in their respective turns.

Straight Elliott staged the "booze candy" for Comics Bentley and Carlton and Prima Belle worked up a laughing, gown-stripping "jag" exit that was a classic of clean and clever comedy that would have been spoiled by a less clever actress.

A burlesque wedding led up to the closing ensemble.

### COMMENT

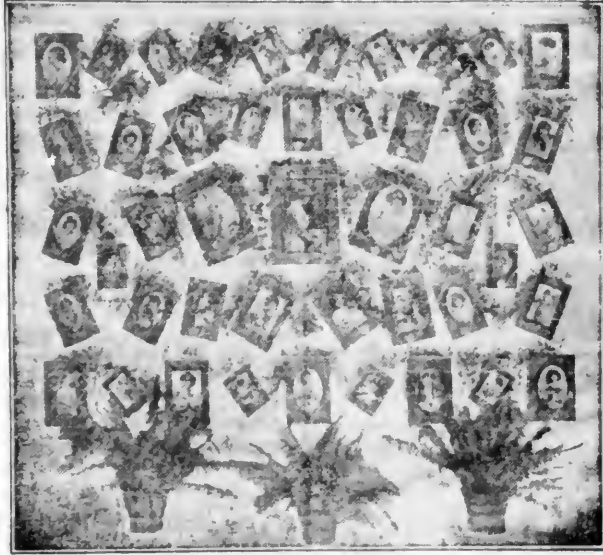
The scenery, gowning and costumes are equal to many of the shows on the Columbia Circuit. The book by Tom Howard is a reproduction of the show produced by him for Billy Minsky at the Park Theater, and similar in many respects to the show of Hurlitz & Seamon on the Columbia Circuit produced by Joe Rose, formerly producer of Minsky shows at the National Winter Garden.

Since reviewing this show we have been advised by the Mutual Burlesque Association that Soubret Bedford had been misinformed as to what was required of her at the Star, and she has eliminated the offensive grind, which was probably as offensive to her as it was to others. This little girl is amply accomplished as a soubret to make good without resorting to such action, and the choristers who persist in doing so should be driven out of burlesque. That goes for principals as well as choristers. Double entendre if cleverly handled is permissible, but when it becomes lewd those responsible should be given the gate, independent of who or what they are. Bigger and better burlesque depends on cleanliness, and it is imperative that performers give clean performances. If they can not or will not give it in burlesque drive them out and keep them out before the reformers put the ban on burlesque.

NELSE.

## No. 13 THE DEAL THAT WILL GET THE MONEY

45 De Luxe Boxes Packed With Delicious GOLDEN BROWN Chocolates



800-Hole Board FREE

Costs you \$30.00 Brings in \$80.00 Your profit \$50.00

Absolutely the finest candy assortment that was ever put on the market. All hand-colored photographs in genuine photo mounts. Try this one. You will never regret it.

GOLDEN BROWN CHOCOLATES ARE GUARANTEED PURE! FRESH! WHOLESOME!

410 N. 23d St. Telephone, Bomont 841

The Saint Louis CHOCOLATE COMPANY ST. LOUIS, MO., U.S.A.

# The Jewel Knife Board

The Most Startling Novelty of the Age

The Most Startling Novelty of the Age

A regulation 1000 hole 5c knife board with 14 knives that sparkle, burn, gleam, dazzle, glitter, glow as if set with

A Thousand Tiny Jewels  
A Thousand Tiny Jewels  
A Thousand Tiny Jewels

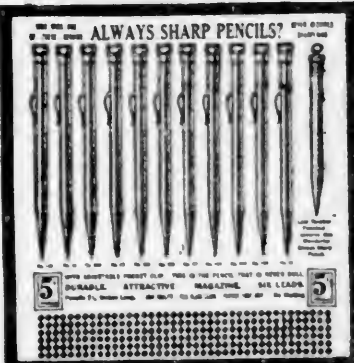
Turquoise, Emerald, Ruby, Gold, Silver and Bronze. Just out! Our own discovery! Patent applied for. The first man to see it ordered sixty boards.

Price complete \$9.75

20 per cent with order, balance C. O. D.

What I like about you fellows is you are putting new ideas into the novelty knife business. —A Delighted Customer.

WHITSETT & COMPANY, Inc., Successors to The Golden Rule Cutlery Company 212 N. Sheldon St., CHICAGO, ILL.



## GEE WHIZ!

SAY BOY! Have you seen

Our new three color jobbers' catalogue with all the best sellers at the lowest prices? Here is one: Twelve "Always Sharp" gold pencils, on a 1,000 Hole \$5.00 Salesboard

20% with order, balance C. O. D.

KORNGOLD & CO.

Manufacturers and Jobbers 210 N. Sheldon St., CHICAGO, ILL.



## CHINESE BASKETS

5 Rings, 5 Tassels, \$2.00 per nest, 5 baskets  
10 Rings, 10 Tassels, \$2.50 per nest, 5 baskets  
4-Legged Baskets, 4 to nest. Price per nest of 4 baskets \$6.00

ORIENTAL NOVELTY CO. 28 Opera Place, CINCINNATI, OHIO  
NEW YORK BRANCH: 87 Eldridge Street.

# LIVE ITEMS -- FOR FAIRS AND CARNIVALS

BUY FROM HEADQUARTERS - LARGEST ASSORTMENT - LOWEST PRICES

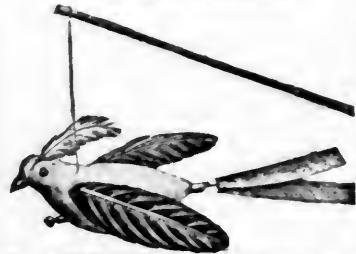
## GAS BALLOONS



Our Oversize 85 cm Gas Balloons are the talk of the trade. Our business has doubled over last year, but we have a new, fresh stock and can give you the best of service. Our Gas Balloons are the best of the market. Heaviest transparent stock. In bright colors. Buy this Balloon. It gives satisfaction. Less breakage and bigger profits.

No. BB85N14—Per Gross... \$3.50

## FLYING BIRDS



No. BB8N67—FLYING BIRDS. Long decorated sticks. Best ever made. New stock. Why pay more than our price? Per Gross... \$5.75

No. BB8N74—Cheaper Quality. Per Gross... 3.50

## JOKER WINE GLASS



JOKER WINE GLASS. Height, 3 1/2 in., regulation shape and size of wine glass, filled with liquid in assorted colors red and yellow, which remains in the glass when your friend attempts to drink. Each in a box. One dozen in carton.

No. BB11N4, Gross \$4.50

NOTE OTHER GLASS NOVELTIES. WE HAVE THE BEST LINE.

## 7-IN-1 SCOPES



No. BB38N150—Black Japanned. \$13.50  
No. BB38N152 1/2—White Celluloid. 18.00  
No. BB38N153—White Celluloid. Better Magnifying Lenses. 19.50

## THERMALWARE JAR



NBB5C73—Green Enamel Case. Keep Liquids or foods hot or cold. Capacity one gallon. Each... \$3.35

## BALLOONS

No. BB85N14—85 Cm. Franco-American Balloons \$ 3.50  
BB85N18—70 Cm. Patriotic Gas Balloons... 3.25  
BB85N3—60 Cm. Round Air Balloons... 2.00  
BB85N19—Squawker Balloon. Round and long. Assorted... 1.00  
BB85N21—Round Squawker. 50 Cm... 2.75  
BB85N22—Sausage Shape Squawker... 2.50

## ESMOND INDIAN BLANKETS

No. BB43D63—66x80 Inches. Each \$ 3.50  
BB43D61—64x78 Inches. 2-in. Binding... 3.60  
BB43D66—66x80 Inches. 2-in. Binding... 4.50

## PLAID BED BLANKETS

No. BB43D50—66x80 Inches. Silk Bound Ends. \$ 2.50  
BB43D33—Crib Blankets. 29x39 in. Dozen... 6.00

## ALUMINUM WARE

No. BB19C7—Percolator, 6 Cups. Colonial \$ 9.00  
BB19C143—Tea Kettle, 3 Qts. 10.50  
BB19C144—Tea Kettle, 1 Qt. 11.25  
BB19C147—Round Double Roaster, 10 1/2 in. in Diameter... 7.50  
BB19C15—Large Oval Roasters, 18 1/2 in. in Diameter... 22.00  
BB19C13—Dish Pans, 10 Qts... 9.75  
BB19C132—Water Pails, 3 Qts... 10.50  
BB19C134—Water Pitcher, 2 1/2 Qts... 8.25  
BB19C25—3-Piece Sauce Pan Set... 7.50  
BB19C12—Colonial Style Double Boiler... 8.25  
BB19C16—Colonial Style Preserving Kettle, 6 Qts... 8.50  
BB19C117—Colonial Style Preserving Kettle, 8 Qts... 10.25

## FOR STREETMEN AND HOUSE-TO-HOUSE WORKERS

BB8C73—Imp. Safety Razors, Gillette Style, each in paper box. Doz. \$1.95  
No. BB15C1560—5-in-1 Metal Tool Kits, Primary Box... \$1.25 \$14.50  
BB15C633—10-in-1 Wood Tool Handle, Primary Box... 1.60 18.00  
BB15C183—Keyless Comb. Locks... 1.50 17.50  
BB16C226—Glass Cutter Knives... 1.30 15.00  
BB9C640—Gillette Safety Razor, with 3 dbl. edged blades, Each... .42  
BB10C900—Imported Straight Razors, 2.25  
BB11C2—Crown Razor, Honed... .60  
BB17C11—Styptic Pencils... .15  
BB17C17—Razor Paste... .25  
BB17C5—Amer. Beauty Ct. Plaster... 1.50  
BB22D65—Cold Eye Needles in Wallets, 25 Count... .35 4.00  
BB22D63—Self-Threading Needles, 32 in paper, 12 packages in package. Per Package... .50  
BB9C206—Knives for Knife Racks \$5.00 or C and up... 4.50  
BB22D68—Needle Books... 4.50  
BB22D72—Line in Song Army & Navy Needle Book... .65 7.50  
BB45C23—Rubber Belts, Ass'd. Black, Brown and Gray... 1.30 15.00  
BB26C35—Rubber Key Cases, Ass'd. Black and Brown... 1.10 12.00  
BB22D85—Cold Eye Needles in Wallets (50 Count) (1 doz.)... .55 6.00  
BB31D63—Wire Armbands (1 doz. in box)... 5.75  
BB8C820—Imp. Safety Razor (Gillette Style), each in velvet-lined metal box... 2.50  
BB44C101—Leather Bill Fold Combination Case... 2.00 23.50  
BB15C128—Dandy Comb, Corer and Paper... 7.50  
BB15C97—Keystone Comb, Knife and Scissors Sharpener... 6.50  
BB14C70—Alum. Clothes Sprinkler... 4.75  
BB10C1—Paring Knives... 4.00  
BB14C60—Aluminum Com. Funnel... 2.65  
BB45210—Stylographic Fountain Pen... 6.00  
BB45120—Austrian Fountain Pen... 15.00  
BB45120—Austrian Fountain Pen... 9.00  
BB451454—Gilt Mid. Fountain Pens... 13.50  
BB51205—Gilt Magazine Pencil... 9.00  
BB5130—G. P. Fine Point Pencils... 36.00  
BB6253—Imported Aluminum Pencil Sharpener... 5.00  
BB71550—Everlasting Writing Pad... 8.50  
BB514X—Combination Memo. Books... 8.50  
BB59940—Cigar Lighter... 12.00  
BB—Imported Picture Cigarette Case... 24.00  
BB38N152 1/2—7-in-1 White Celluloid Comb. Derra and Field Glass, best grade, very powerful... 19.50  
BB38N150—As above, Metal Frame... 13.50  
BB38N152 1/2—Comb. Opera Glass, cheaper quality... 18.00

## JEWELRY SPECIALS

No. BB2W58—Gold-Plated Watches... \$1.85  
BB1W22—Nickel Watch... .92  
BB3J1—Gold-Plated Band Rings... \$ .95  
BB24J—Assorted Scarf Pins... .65  
BB1J1—Assorted Rings... .65  
BB1J126—Stone Set Rings... 1.00  
BB34J—Assorted Brooches... 1.00  
BB10C165—One-Blade Gilt Pocket Knife... 8.00  
BB23J—Im. Diamond Set Scarf Pin... 3.50  
BB17J601—4-Pc. Collar Button Sets... 2.50  
BB17J603—Collar Button Sets, Cell. Back... 2.75  
BB2J201—Gilt Watch Chains... 9.00  
BB202J13—Assorted Colored Bead Necklaces... 4.50  
BB202J9—Pearl Bead Necklaces... 4.75  
BB202J3—Venetian Shell Bead, 45 in. long... 9.00  
BB200J16—Small Opera Glass, Dozen... 3.40

## FOR THE NOVELTY MAN

No. BB38N67—Flying Birds, Long Decorated sticks, Best Quality... \$ 5.75  
BB38N74—Cheaper Quality... 3.50  
BB7C37—Opera Fan... 27.00  
BB2N175—Barking Dogs... 9.00  
BB2N97—2 1/2-in. Tongue and Eye Ball... 7.50  
BB2N89—2 1/2-in. Tongue and Eye Balls, with voice... 10.50

No. BB2N422—Scissor Toy... Gross. \$ 2.75  
BB13N18—Canary Whistles... 3.75  
BB39N88—Fur Jumping Monkeys... 9.00  
BBBN574—Comic Celluloid Buttons, Per M... 12.00  
BB43N80—Felt Hat Bands, Per 100... 1.25  
BB2N34—Comic Feathers, Per 100... 1.00  
BB29N5 0—1 1/2-in. Bat Balls, Per Gross... 1.50  
BB29N6/10—1 1/2-in. Bat Balls, Per Gross... 2.50  
BB29N25—Red J'head, Per Pound... 1.20  
BB29N28—Red Tape, Per Pound... 1.20  
BB29N78—Celluloid Return Ball, with rubber Per Gross... 3.75  
BBB1S1—Full Size Clay Pipe, Per Gross... 1.75  
BBB2S1—Browne Corn Cob Pipe, Per Gr... 1.20  
BBB4S10—Novelty Duda Pipes, Per Gross... 6.75  
BBB1S11—Novelty Catshab Pipes, Per Gr... 6.50  
BBB202J33—Italian Shell Necklaces, Per Gr... 4.00  
BBB202J3—Italian Shell 45-in. G'rd Chains, Per Gross... 9.00  
BB202J2—Bright Color Fancy 31-in. Bead Necklaces, Per Gross... 4.50  
BN—Assorted Novelty Badges, Per Gr... 4.50  
BN—Assorted Novelty Badges, Per Gr... 7.00  
BB1N191—Metal Trained Jumping Frog, Per Gross... 7.50  
BB37N91—Cell Sun Glasses, Per Gross... 2.50  
BB26N83—Paper Parasols, Per Gross... 9.00  
BB26N66—Paper Parasols, with streamers, Per Gross... 13.50  
BB26N42—R. W. V. Cloth Parasols, Doz... 3.75  
BB26N76—Fancy Cloth Parasols, Per Doz... 3.75  
BB26N67—Cottillion Canes, Per Gross... 7.50  
BB17N65—Whips, 25 Inches, Per Gross... 3.50  
BB17N64—27-in. Whips, Cell. Handle, Gr... 4.00  
BB17N67—27-in. Whips, Shellacked Cell. Handle, Per Gross... 5.25  
BB17N68—36-in. Whips, Cell. Handle, Gr... 6.75  
BB17N69—36-in. Whips, Extra Heavy Shellacked, Per Gross... 8.50  
BB17N71—39-in. Whips, Extra Heavy Cell. Handle, Per Gross... 9.50  
BB2N625—Resurrection Plaats, Per M... 14.00

## GLASS NOVELTIES

No. BB11N104—Glass Revolver, Per Dozen... \$1.00  
BB11N101—Glass Revolver, Per Dozen... 1.50  
BB11N100—Glass, Watch, Per Dozen... 1.10  
BB11N54—Glass Nursing Bottles, Per Gross... .85  
BB11N25—Glass Trumpet Dish in Box, Gross... 4.00  
BB11N5—Glass Mat. Thermometer, Per Gr... 4.00  
BB11N108—Glass Cigar Liqueur Container, Gr... 4.50  
BB11N45—Whip, 25 Inches, Per Gross... 3.50  
BB58S50—Glass Pens, Black, Per Gross... 7.50  
BB58S51—Glass Pens, with colored liquid, Gr... 6.00

## SILVERWARE

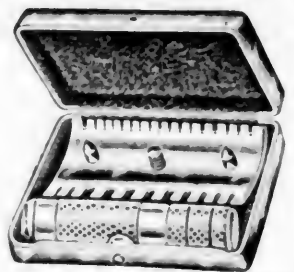
No. BB36G5—Coffee Set, Per Set... \$ 2.95  
BB36G10—5-Piece Tea Set, Per Set... 4.65  
BB1G3—Sugar Bowl, Each... 1.85  
BB1G4—Sugar Bowl, with 12 Rogers Tea Spoons, Per Set... 2.30  
BB26G11—Ice Water Pitcher, Each... 3.75  
BB38G1—5-Piece Pearl Handle, Per Set... 2.45  
BB27G1—Dutch Candle Sticks, Per Pair... 1.90  
BB39G9—Serving Tray, Each... 1.75  
BB19G2—12-Cup Electric Percolator, Each... 4.50  
BB27G2—Electric Toaster, with Toast Rack, Each... 3.75  
BB165G77—26-Piece Daisy Set, Bulk, Per Set... .97  
BB174G77—26-Piece Silver-Plated Set, Bulk, Per Set... 2.00  
BB025G77—Wipers Nickel Sets, Solid Nickel, Per Set... 3.00  
BB820G77—Oneda Community Pl. Plate, 26 Pieces, Per Set... 6.00  
(Silverware boxes for above sets)  
BBG81—26 Piece Flat Leatherette Chest, Each... .50  
BBG84—26 Piece Gray Moire Chest, with Drawer, Each... .70  
BBG86—26-Piece Wooden Chest, with Drawer, Each... 1.15  
BB60W180—Tambour Mahogany Clock, Each... 3.60  
BB60W170—Tambour Mahogany Clock, Each... 3.70  
BB60W182—Day Black Wood, Each... 4.60  
BB15A38—21-Pc. Manicure Set, Brocaded Stude Case, Per Dozen... 15.00  
BB15A41—Lady Bell Manicure Set, Dozen... 42.00  
BB15A19—Cannon Ball Wonder, Per Dozen... 30.00  
BB15A106—Electric Lighted Canteen Box, Dz... 21.00  
BB5C73—Thermalware Jars, One Gallon Size, Diamond Finish, Each... 3.35  
BB26S106—Boston Bags, Per Dozen... 15.00  
BB26S55—Cowhide Traveling Bags, Per Doz... 36.00  
BB7C2—Electric Irons, 7 lbs... \$2.90 \$33.00  
BB7C24—Electric Toasters... 3.50 40.50  
BB7C30—Polar Cub Electric Vibrators... 3.65 42.00

## INTERMEDIATES

No. BB22A5—Ormolu Gold Jewel Cases, Doz... \$4.25  
BB23A21—2-Pc. Shaving Sets, Per Dozen... 4.75  
BB15A66—6-Piece Manicure Sets, Per Doz... 3.25  
BB170G12—Fancy Pattern Large Silver Serving Pieces, each in fancy box, Dz... 3.25  
BB38G125—Fanny Pearl Handle Large Serving Pieces, Per Dozen... 4.50  
BB185G105—2-Piece Steak Set, Set... .70  
BB27G2—Dutch Silver Bud Vase, 1 1/2 in. high, Each... .27  
BB33G1—Silver-Plated Glass-Lined Salt & Pepper Set, Set... .50  
BB24A38—Ash Trays, Per Dozen... 2.00  
BB17A1—2-Pc. Toilet Sets, Per Dozen... 3.00  
BB16A—Military Sets, in Cases, Per Doz... 5.50  
BB16G1—Crimps Silver Bon Bon Dish, Each... .39  
BB170G80—2-Piece Berry and Cold Meat Serving Set, Per Set... .50  
BB170G82—3-Pc. Berry, Eork and Gravy Serving Set, Per Set... .80  
BB25A15—Colored Glass, Metal Ash Tray, Per Dozen... 4.00

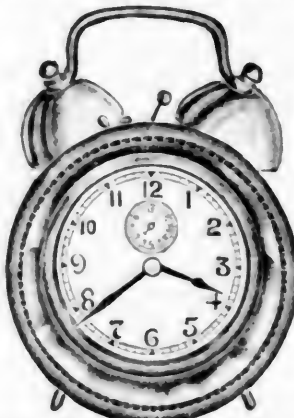
## SAFETY RAZORS

\$27.00 per gro. While 15,000 last



No. C92—Midget Vest Pocket Style Safety Razor, Nickel plated, Two-piece telescopic dial, in nickel-plated lined case. Per Gross... \$27.00

## GIANT ALARM CLOCK



Reflector Alarm Clock. Height, 9 1/4 inches, width, 7 1/2 inches, fancy nickel case, loaded case, one-day lever movement, 5-inch silver dial, Arabic figures, enameled in black, 2 extra large dome shaped bells alarm for about three minutes and rings like a sleigh bell. Equipped with a shutoff switch on top.

No. BB60W158, Per doz., \$26.40 Each, \$2.25



## COLONIAL 6-QT. LIPPED PRESERVING KETTLES

Seamless bodies, polished finish, inside San-Ray finish, nickel handle, with hole for hanging. Best rest ears.

No. BB19C116—6-quart, 29 pieces. Dozen... \$8.50

## MAHOGANY CLOCK



No. BB60W218—TAMBOUR MANTEL CLOCK. Mahogany finish case, 15 1/2 inches long, 7 1/2 inches high. One-day, American made lever time movement. A very attractive clock. Each... \$2.85

## GIVEAWAY MERCHANDISE

No. BBN428—White Metal Novelties, Ass'd 1724 Pieces for... \$2.00

## CHINESE BASKETS

BB6N52—10 Rings, 10 Tassels, Genuine Coins Fire 10 Set... \$2.75

Send us your application for our New Fall Issue No. 101 of the SHURE WINNER CATALOG

Contains 800 pages of Shure Winner Merchandise

Complete lines of novelty and staple goods at prices that are right. Send for this catalog even if you have a previous issue.

# N. SHURE CO.

Madison and Franklin Streets

THE LARGEST NOVELTY HOUSE IN THE WORLD CHICAGO, ILLINOIS.

# DOLLS FOR FAIRS AND BAZAARS



26-IN. FAN DOLL, dressed in high luster sateen dress, trimmed with one line ostrich feather. Dress comes over head, same as illustration. **\$15.00 Doz.**  
 26-IN. SILK DRESSED FAN DOLL (same as illustration) **\$17.00 Doz.**  
 20-IN. SATEEN DRESSED FAN DOLL dressed same as 26-in. **\$9.50 Doz.**  
 20-IN. SILK DRESSED FAN DOLL **\$11.00 Doz.**  
 20-IN. HOOP SKIRT DOLL, sateen dress, trimmed with tinsel and marabou **\$8.00 Doz.**  
 16-IN. HOOP SKIRT DOLL, sateen dress, trimmed with tinsel **\$6.25 Doz.**  
 14-IN. HOOP SKIRT DOLL, trimmed with tinsel **\$4.50 Doz.**

OSTRICH PLUME DOLL, with movable arms, 19 1/2 in. and plume measure 20 in. (Packed 1 dozen to carton) **\$5.75 Doz.**  
 NO. 103—OSTRICH PLUME DOLL, open legs, movable arms, 19 1/2 in. and plume measure 21 in. (Packed 6 dozen to case) **\$7.00 Doz.**  
 All of our dolls have Wigs, and are made of Wood Pulp Unbreakable Composition.  
 27-IN. WALKING AND TALKING MAMA DOLLS, with Unbreakable Head and Hands **\$14.50 Doz.**  
 21-IN. WALKING AND TALKING MAMA DOLLS (same as 27-in.) **\$12.00 Doz.**  
 15-IN. WALKING AND TALKING MAMA DOLLS **\$7.00 Doz.**  
 All Mama Dolls have a guaranteed American-Made Voice.

ORDERS SHIPPED SAME DAY AS RECEIVED. SEND FOR CATALOG.

## KNOXALL DOLL CO.

100 GREENE ST.,

Phone: CANAL 5102.

NEW YORK CITY.



# EARN \$50 A DAY!

SELLING

## GOODYEAR RAINCOATS

STYLE 243—  
A Fine Durable Coat **\$1.90 EACH**

Made of diagonal gabardine cloth, tan shade, rubberized to a pure India rubber. Style, fit and workmanship unexcelled. Guaranteed strictly waterproof.

SAMPLE COAT \$2.15

STYLE 695—  
The Season's Big Hit **\$2.25 EACH**

Cashmere all-weather coats Oxford grade, rubber lined, bell all around, single-breasted, convertible collar. Combination dress and rain coat. Bears the Goodyear guarantee label.

SAMPLE COAT \$2.50

Prompt shipments. Sample orders must have M. O. or cash in full with order. Quantity orders must have 20% deposit, balance C. O. D.

## GOODYEAR RUBBER MFG. CO.

Dept. C-F, 34 East 9th Street, NEW YORK CITY.

AGENTS WANTED. WRITE FOR OUR SIX BEST SELLERS.



# 5 Sticks of Chewing Gum

FULL SIZE—5 STICK PACKS



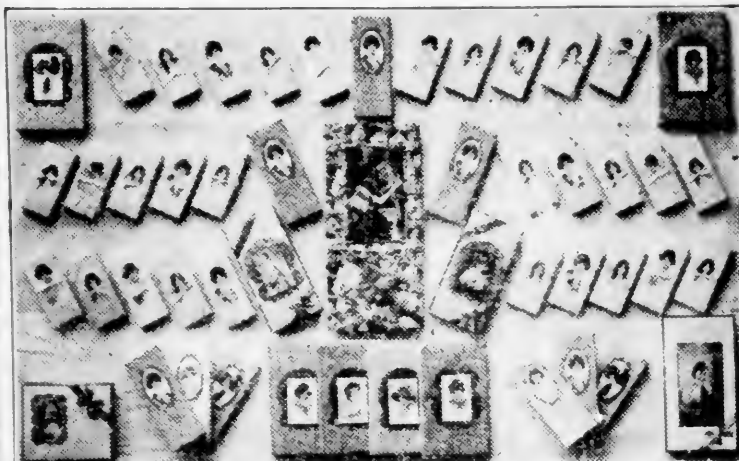
Spearmint, Peppermint and Fruit Flavors—for Premiums, Schemes, Concessions. Packed in flashy boxes. You can double your money. Also Novelty Packages. New Ideas in Gum. We make all kinds. "Ball" Gum, "Give-Away" Gum, etc. Deposit required.



HELMET GUM SHOP Cincinnati O.

# Salesboard Operators

OUR OWN SUPREME QUALITY HAND-DIPPED ASSORTED CHOCOLATES ALL NEAT, FANCY BOXES THAT ATTRACT. THE NEWEST AND CLASSIEST LINE OF CANDY ASSORTMENTS ON THE MARKET.



## No. 31—ASSORTMENT

34 BOXES  
600-HOLE 5c SALESBOARD FREE  
25—Novelty Candy Packages  
4—50c Boxes  
2—75c Boxes  
2—\$1.00 Boxes  
1—\$5.00 Box  
**Price, \$5.75**

## No. 33—ASSORTMENT

48 BOXES  
800-HOLE 5c SALESBOARD FREE  
30—Novelty Candy Packages  
8—50c Boxes  
4—75c Boxes  
3—85c Boxes  
2—\$1.00 Boxes  
1—\$4.00 Box  
**Price, \$8.00**

## No. 29—ASSORTMENT

28 BOXES CHERRIES  
600-HOLE 5c SALESBOARD FREE  
15—30c Cheries  
5—50c Cheries  
3—85c Cheries  
2—\$1.50 Cheries  
1—\$3.50 Chocolate  
**Price, \$7.95**

## No. 28—ASSORTMENT

61 BOXES  
1,200-HOLE 5c SALESBOARD—SECTIONAL  
25—30c Boxes  
15—50c Boxes  
8—85c Boxes  
3—\$1.00 Boxes  
2—\$2.50 Boxes  
1—\$3.00 Boxes  
1—\$3.00 Box  
**Price, \$16.35**

SPECIAL DISCOUNT TO QUANTITY USERS.

Each of the above assortments packed in individual cartons, complete with Printed Salesboard. SEND FOR OUR NEW ILLUSTRATED CATALOGUE—BUY DIRECT CONCESSIONAIRES—See our previous advertisements in this magazine for prices on attractive packages for the Fairs. TERMS: 25% DEPOSIT ON ALL C. O. D. ORDERS.

## WEILLER CANDY COMPANY

227 West Van Buren Street, CHICAGO, ILLINOIS.  
Local and Long Distance Phone: Webash 9554.

GET CIRCULAR 50 DESIGNS.



# PILLOWS

SILK-LIKE CENTERS—KNOTTED FRINGE  
**\$9.80 For Carnival and Fair Concessionaires**  
DOZ  
From Catalogue Quantity Price

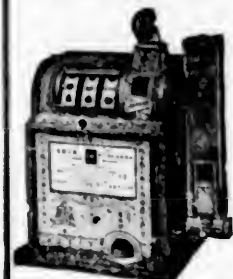
## BIG HIT IN SALESBOARDS

ALL PRIZES SHOWN IN COLORS ON EACH BOARD  
 600 Hole Board 4 Pillows ..... \$ 8.00  
 800 Hole Board 12 Pillows ..... 11.50  
 1000 Hole Board 12 Pillows ..... 12.50  
 1000 Hole Board 18 Pillows ..... 15.00  
 1500 Hole Board 71 Prizes 10 Pillows, 34 Prizes, 21 Dolls, 1 Leather Pillow for last 20.00  
**LOOK—POCKET PULL CARD—LOOK**  
 With Genuine Leather Pillow, 50 Prizes **\$2.25**  
 With \$2.00. 4 Prizes  
**BUY DIRECT FROM MANUFACTURER**  
 We ship same day order received. For more money with order. 25% deposit, balance C. O. D. Genuine Leather Pillows AND TABLE MATS, \$2.00 EACH  
**WESTERN ART LEATHER CO., P. O. Box 484, Taber Opera Building, DENVER, COLORADO**

# SILVER KING VENDING MACHINES \$10 to \$20 Daily

INCREASE PROFITS **\$10 to \$20 Daily**

CONVINCE YOURSELF—ORDER ONE TODAY



No blanks. All element of chance removed. A standard size 5c package of confections vended with each 5c played.  
 90 days' free service guaranteed. Price only \$125.00. Try it 10 days. If not satisfied with results will refund purchase price, less handling cost and our regular retail fee. You keep all money machine takes in during trial period. Comes filled with checks ready to set up on your counter and get the money.  
 Wire us a deposit of \$25.00 at our expense. Machine will go forward day order is received, balance of purchase price billed C. O. D.  
 Don't forget to order mine with your machine. Silver King Mint Confections are delicious, wholesome and pure. A case of 1,000 Standard 5c Size Packages for \$15.00. A Box of 100 Packages for \$1.50.

## SILVER KING NOVELTY CO.

604 Williams Building, Indianapolis, Indiana

# HOW DO THESE LOW PRICES LOOK?

Just Reply With Trial Order.

Lamp Dolls: 75c—No. A1—12 in. Silk Crepe Shade Lamp—75c  
 70c—No. A2—Ostrich Plume Shade Lamp—70c  
 65c—No. A3—Parchment Shade Lamp—65c  
 Lamp Dolls are packed 50 to a Case. No less sold.  
 OSTRICH PLUMES, 20c.  
 40c—California Curt Dolls with Ostrich Plumes—45c  
 Remember—Nothing shipped without 1/2 deposit.

## MIDWEST HAIR DOLL FACTORY

7720 22-24-26-28 Cherry Street, A. N. RHEK, owner, Kansas City, Mo.

SEPTEMBER 22 1922

# **SERVICE! SPEED!**

BY SPECIAL ARRANGEMENT  
WITH THE  
**WESTERN UNION  
TELEGRAPH COMPANY**

WE NOW HAVE OUR  
**OWN PRIVATE LEASED WIRE**  
CONNECTING  
— ALL DEPARTMENTS! —

**WIRE YOUR ORDERS!**

---

**UNIVERSAL THEATRES  
CONCESSION COMPANY**

RANDOLPH AND JEFFERSON STS., - CHICAGO, ILL.