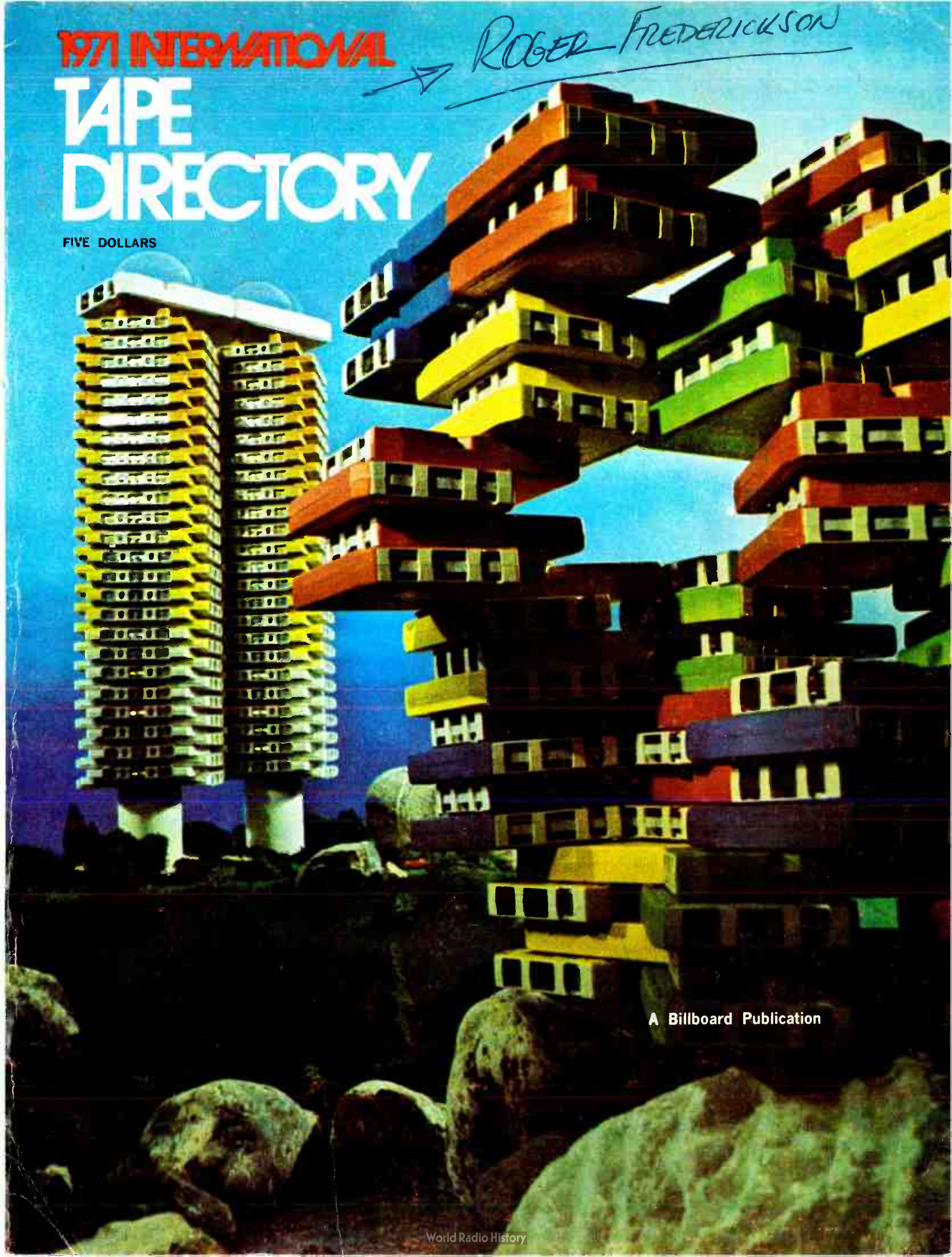


1971 INTERNATIONAL

# TAPE DIRECTORY

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Billboard 1971 International Tape Directory

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Cover: Sculpture and photography by Jack N. Rindner  
Tape products courtesy of Audio Magnetics Corp., Gardena, Calif.

# RECORD MANUFACTURES WITH TAPE PRODUCT

A

**A & M Recs. Inc.**, 1416 N. LaBrea Ave., Los Angeles, Calif. 90028. Tel: (213) 461-9931. Owners: Jerome S. Moss, Herb Alpert; VP & Gen. Mgr.: Robert Fead; Tape Sales Dir.: J. Robert Elliott. Branch: New York, N.Y., 1855 Broadway. Zip: 10023. Tel: (212) 581-0144. East Coast Opns. Dir.: Mel Fuhrman.  
Int'l branches: Canada, England.  
Cartridge 8-tr., cassette & open reel: (Owned) A&M self-mfd.; (distributed) Ode 70 self-mfd.

**A & R Recs.**, 8721 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-5404. Pres.: Ed Barsky. Branch: New York, N.Y., 322 W. 48 St. Zip: 10036. Tel: (212) 582-1070.  
Cartridge 8-tr., cassette & open reel licensed to Ampex.

**A B C/Dunhill Recs. Inc.**, 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Pres.: Jay Lasker.  
Branches: New York, N.Y., 1330 Ave. of the Americas. Zip: 10019. Tel: (212) LT 1-7777—Nashville, Tenn., 1819 Broadway. Zip: 37203. Tel: (615) 256-5694.  
Cartridge 8-tr.: (Owned) ABC, Dunhill, Apt, Audio Treasury, Bluesway, Command, Impulse, Westminster Gold licensed to Ampex & GRT; (distributed) Tangerine licensed to Ampex & GRT.  
Quad-8: (Owned) ABC, Dunhill, Bluesway, Command, Impulse licensed to Ampex & GRT.  
Cassette: (Owned) ABC, Dunhill, Audio Treasury, Bluesway, Command, Impulse licensed to Ampex & GRT; (distributed) Tangerine, 20th Century-Fox licensed to Ampex & GRT.  
Open reel: (Owned) ABC, Dunhill, Audio Treasury, Bluesway, Command, Impulse licensed to Ampex & GRT.

**A R I**, see Academic Rec'g Institute.  
**Academic Rec'g Institute (ARI)**, 4727 Oakshire, No. 1, Houston, Tex. 77027. Tel: (713) 621-5266. Pres.: Mack G. Reed.  
Cassette & open reel (Owned) ARI self-mfd.

**Accent Recs.**, 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Pres. & Tape Mgr.: Scott B. Seely; Sales Mgr.: David Garvin.  
Cartridge 8-tr. licensed to Bell & Howell, GRT & RCA (distributed by GNP Crescendo).  
Cassette & open reel licensed to Bell & Howell & GRT (distributed by GNP Crescendo).

**Adultos**, see Mel Richmond.  
**Affinity**, see Stereo Dimension.  
**Age of Aquarius**, see Cucca.  
**Ala**, see Laff.  
**Alector Recs. Ltd.**, 367 W. 34 St., New York, N.Y. 10001. Tel: (212) 563-2831. Pres.: Ted Starke.  
Cartridge 8-tr. & cassette self-mfd.

**Alegre**, see Ethnic Tapes.  
**All Platinum Recs.**, 106 W. Palisade Ave., Englewood, N.J. 07631. Tel: (201) 569-5170. Pres.: Joe Robinson; Sales Mgr.: Bill Darnel.  
Cartridge 8-tr. & cassette: (Owned) All Platinum, Stang licensed to Ampex.

**Alshire Int'l**, PO Box 7107, Burbank, Calif. 91505. Tel: (213) 849-4671. Pres.: Al Sherman.  
Cartridge 8-tr., cassette & open reel: (Owned)

Audio Spectrum (includes A/S, Alshire, Audio Spectrum, Azteca, Somerset, Stereo-Fidelity) licensed to Ampex.  
**Alston**, see Atlantic, Atco Div.  
**Altair**, see Keysor-Century.  
**Alitone**, see Radiani.  
**Amadeo**, see Apon.  
**Amaret Recs.** (div. of American Ass'n of Rec'd Talent Inc.), 1717 N. Highland Ave., Hollywood, Calif. 90028. Tel: (213) 466-3361. Pres.: Kenneth S. Myers; Tape Mgr.: Judy Hicks.  
Cartridge 8-tr., cassette & open reel licensed to Ampex.

**American Themes & Tapes**, 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 247-3257. Pres.: Jack Benanty; Sales Mgr.: Charles Benanty.  
Branch: South Kearny, N.J., 60-70 Central Ave. Zip: 07032. Tel: (201) 344-1818. Sales Mgr.: V. Babe.  
Int'l branch: France, La Compagnie.  
Cartridge 8-tr. & cassette: (Owned) Fairyland, Troll self-mfd.

**Amos Recs.**, 1400 Cahuenga Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-6894. Pres.: James A. Bowen; VP: Tom Thacker; Gen. Mgr.: Bruce Hinton.  
Branch: New York, N.Y., 1501 Broadway, 30th fl. Zip: 10036. Tel: (212) 563-6440.  
Cartridge 8-tr., cassette & open reel licensed to Ampex (distributed by Bell).

**Ampex Recs.**, 555 Madison Ave., New York, N.Y. 10022. Tel: (212) 758-8900. Pres.: Larry Harris; Mktg. Mgr.: Jim Frey.  
Cartridge 8-tr., cassette & open reel: (Owned) Ampex, Bearsville, Big Tree self-mfd.; (distributed) Lizard self-mfd.

**Ampis**, see Nina.  
**Amsterdam**, see Flying Dutchman.  
**Angel**, see Capitol.  
**Ansonia Recs. Inc.**, 802 Columbus Ave., New York, N.Y. 10025. Tel: (212) 865-2121. Pres.: Mrs. Mercedes Glass; Tape & Sales Mgr.: Herman Glass.  
Cartridge 8-tr. & cassette self-mfd.

**Anvil Prod'ns Inc.**, 3 E. 54 St., New York, N.Y. 10022. Tel: (212) 935-9140. Pres.: Wes Farrell.  
Cartridge 8-tr.: Anvil licensed to Ampex.

**Apon Rec. Co. Inc.**, PO Box 3087, Long Island City, N.Y. 11103. Tel: (212) 988-0450. Pres.: Andrej Poncic.  
Cartridge 8-tr.: Amadeo, Harmonia Mundi (imported).

**Apple**, see Capitol.  
**Apt**, see ABC/Dunhill.  
**Archive**, see Polydor.  
**Archive of Folk & Jazz Music**, see The Everest Rec. Group.  
**Artia**, see Connoisseur.

**Artia Recs. Mfg. Co.**, PO Box 8935, 991 SW 40 Ave., Fort Lauderdale, Fla. 33310. Tel: (305) 584-1904. Pres.: Harold E. Doane; Tape Sales Mgr.: David Dunn.  
Cartridge 8-tr. & cassette self-mfd.

**Associated Inds. Inc.**, 23 Marian Ln., Jericho, L.I., N.Y., 11753. Tel: (516) 822-3198. VP & Tape Mgr.: Teresa Zapolska; Sales Mgr.: Robert Schachner.

Branch: Long Island City, N.Y., 41-34 27 St. Zip: 11101. Tel: (212) 937-1755.  
Cartridge 8-tr.: (Distributed) Rim self-mfd.

**Atco**, see Atlantic.  
**Athena**, see Stereo Dimension.  
**Atlantic Rec'g Corp.**, 1841 Broadway, New York, N.Y. 10023. Tel: (212) 757-6306. Pres.: Ahmet M. Ertegun; Sales Mgr.: Bob Kornheiser.  
Branch: Hollywood, Calif., 6515 Sunset Blvd., Suite 401. Zip: 90028. Tel: (213) 461-4591. Sales Mgr.: Dick Krizman.  
Distribution branches: Warner Bros.-Elektra-Atlantic Dist'g Corp. in Los Angeles, Calif.; Cleveland, Ohio (see Wholesalers section for complete listings).  
Cartridge 8-tr., cassette & open reel: (Owned) Atlantic, Atco, Cotillion licensed to Ampex; (distributed) Atlantic Div.: Dial, Focus, San Francisco, Stoneflower; Atco Div.: Alston, Capricorn, Vortex; Cotillion Div.: Chimneyville, Dakar, Embryo licensed to Ampex.

**Audio Bible Studies Inc.**, 6430 Sunset Blvd., Suite 903, Hollywood, Calif. 90028. Tel: (213) 466-6121. Pres.: Earle E. Williams.  
Cassette: (Owned) Audio Bible Studies Inc., Kingsway Prod'ns self-mfd.

**Audio Book Co.**, 301 Pasadena Ave., South Pasadena, Calif. 91030. Tel: (213) 799-0666. Pres. & Tape Mgr.: Tucker Garner; Sales Mgr.: Jo Hickok.  
Cassette & open reel self-mfd.

**Audio Fidelity Ents. Inc.**, 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Pres.: Herman D. Gimbel; Exec. VP: Harold Drayson; Tape Mgr.: Henry Rosenberg.  
Cartridge 8-tr.: (Owned) Audio Fidelity, First Component Series, Milestone self-mfd.  
Open reel: (Owned) Audio Fidelity licensed to Ampex.

**Audio Gospel**, see Nashboro.  
**Audio Information Corp.**, 2040 N. Towne Ave., Pomona, Calif. 91767. Tel: (714) 629-5089. Pres.: John F. Doyle; Sales Mgr.: David Neil.  
Cassette self-mfd.

**Audiophile**, see Happy Jazz.  
**Audio Spectrum**, see Alshire Int'l.  
**Audio Treasury**, see ABC/Dunhill.  
**Autobooks**, see The Smith Studio.

**Automated Learning Inc.**, 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8394. Pres.: M. C. Thompson Jr.; Tape Mgr.: Wendell Pierpont'l; Sales Mgr.: John Barry.  
Cassette & open reel self-mfd.

**Avant Garde Recs. Inc.**, 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres. & Sales Mgr.: Frank Siegfried.  
Int'l branch: England.  
Cartridge 8-tr. & cassette licensed to Livingston.

**Avco Embassy Recs. Corp.**, 16 W. 61 St., New York, N.Y. 10023. Tel: (212) 956-5500. Pres.: Joseph E. Levine; Sales Mgr.: Bud Katzel.  
Cartridge 8-tr., cassette & open reel licensed to Ampex.

continued on page 6

# These tapes are the measure of the 10 year history of the Motown sound.



Available wherever  
8-track stereo tapes are sold.

# RECORD MANUFACTURERS WITH TAPE PRODUCT

Continued from page 4

B

B R C, see Brunswick.  
**B T Puppy Recs.**, 2 Penn Plaza, New York, N.Y. 10001. Tel: (212) 947-5656. Pres.: Seymour Barash.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex.  
**Backbeat**, see Duke.  
**Balboa Rec. Co.**, 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Pres.: Larry Fotline.  
**Cartridge 8-tr., cassette & open reel** licensed to ATD.  
**Bamboo**, see Scepter.  
**Banff**, see Marvel.  
**Bang Recs.** (div. of Web IV Music Inc.), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 581-3740. Pres.: Eddie Biscoe.  
**Cartridge 8-tr.**: Licensed to Ampex & GRT.  
**Cassette & open reel**: Licensed to Ampex.  
**Barnaby**, see Columbia.  
**Bearsville**, see Ampex.  
**Beat**, see High Fidelity.  
**Bell Recs.** (div. of Columbia Pictures Inds. Inc.), 1776 Broadway, New York, N.Y. 10019. Tel: (212) 757-6081. Pres.: Larry Uttal; Tape & Sales Mgr.: William Mulhern.  
**Branch**: Los Angeles, Calif., 6464 Sunset Blvd, Zip: 90028. Tel: (213) 461-3366.  
**Int'l branch**: England.  
**Cartridge 8-tr., cassette & open reel** (Owned) Bell licensed to Ampex; (distributed) Amos, Carousel, Philly Groove, Rain, TA, Windfall licensed to Ampex.  
**John T. Benson Publ'g Co.**, 1625 Broadway, Nashville, Tenn. 37202. Tel: (615) 254-6558. Pres.: John T. Benson III; Tape Mgr.: Bob MacKenzie; Sales Mgr.: Wayne E. Buchanan.  
**Cartridge 8-tr. & cassette**: (Owned) Heart Warming, Impact, Tempo, self-mfd.  
**The Bergen Evans Vocabulary Program**, see Vocab.  
**Berlitz Publ'ns Inc.**, 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-7985. Sales Dir.: George Kaufmann.  
**Cartridge 8-tr. & cassette**: (Owned) Berlitz self-mfd. (distributed by MCA).  
**Bethlehem**, see Starday-King.  
**Bible Voice Inc.**, 16233 Lindbergh St., Van Nuys, Calif. 91406. Tel: (213) 781-2900. Pres.: George Otis II; VP & Gen. Mgr.: David J. Keklikian.  
**Int'l branch**: New Zealand.  
**Cassette & open reel** self-mfd.  
**Big Tree**, see Ampex.  
**Blue Horizon Recs. Inc.**, 165 W. 74 St., New York, N.Y. 10023. Chm.: Michael Vernon; Pres.: Seymour Stein; VP: Richard Vernon; Sec'y-Treas.: Richard Gottehrer.  
**Home office**: England.  
**Cartridge 8-tr. & cassette** (distributed by Polydor).  
**BluesTime**, see Flying Dutchman.  
**Bluesway**, see ABC/Ounhill.  
**Blue Thumb Recs. Inc.**, 427 N. Canon Or., Beverly Hills, Calif. 90210. Tel: (213) 278-4065. Pres.: Bob Krasnow; Sales Mgr.: Sal Licata.  
**Cartridge 8-tr., cassette & open reel** licensed to GRT.  
**Bravo**, see Viva & MCA  
**Brite-Star**, 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Pres.: A. Silver; Tape Mgr.: Jack Ryan.  
**Cartridge 8-tr.**: (Owned) Brite-Star, Brite, Music Town licensed to Ampex & Bell & Howell.  
**Brunswick Rec. Corp.**, 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; VP Sales & Mktg.: Harold Komisar.  
**Branches**: Hollywood, Calif., 7033 Sunset Blvd. Zip: 90028. Tel: (213) 469-3148—Chicago, Ill., 1449 S. Michigan Ave. Zip: 60605. Tel: (312) 427-0828.  
**Cartridge 8-tr. & cassette**: (Owned) Brunswick, BRC licensed to Ampex; Dakar licensed to Ampex (distributed by Atlantic, Cotillion Div.).  
**Open reel**: (Owned) Dakar licensed to Ampex (distributed by Atlantic, Cotillion Div.).  
**Bryte**, see Brite-Star.  
**Buddah Recs.** (sub. of Viewlex Inc.), 1650 Broadway, N.Y. 10019. Tel: (212) 582-6900. Co-Pres.: Neil Bogart, Art Kass; Tape Mgr.: Jim Tyrrell.  
**Cartridge 8-tr. & cassette**: (Owned) Buddah, Kama Sutra, Cobblestone, licensed to Ampex; (distributed) Curtom, Pace, Sussex, T-Neck, Thomas licensed to Ampex.  
**Open reel**: (Owned) Buddah, Kama Sutra licensed to Ampex; (distributed) Curtom, Sussex, T-Neck licensed to Ampex.

C

C E C, see Cabot.  
**C G C Recs.** (div. of The Crewe Group of Cos.), 1841 Broadway, New York, N.Y. 10023. Tel: (212) CI 5-3535. Bd. Chm. The Crewe Group of Cos.: Robert S. Crewe; Pres.: Rocco

Sacromone; VP & Nat'l Promo. Dir.: Tom Rogan.  
**Cartridge 8-tr., cassette & open reel**: (Owned) Crewe licensed to GRT.  
**C M C, N.Y.**, see Cassette Music Corp.  
**C M C Recs. & Tapes**, 1201 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northup; Tape Mgr.: Robert F. Philpot; Sales Mgr.: John Sullivan.  
**Cartridge 8-tr. & cassette self-mfd.**  
**C T I Recs.**, 36 E. 57 St., New York, N.Y. 10022. Tel: (212) 421-8611. Pres.: Creed Taylor; Tape & Sales Mgr.: Vic Chirumbolo.  
**Cartridge 8-tr., quad-8 & cassette self-mfd.**  
**Cabot Entertainment Cos.**, PO Box 7229, Zip: 33603; 2223 S. Dale Mabry Hwy., Tampa, Fla. 33609. Tel: (813) 877-5704.  
**Cartridge 4-tr., 8-tr. & cassette**: (Owned) CEC, Erin, Sugar Shack, Sundi, 27th State self-mfd.  
**Open reel**: (Owned) CEC, Erin, Sugar Shack, Sundi self-mfd.  
**Cadet**, see Chess.  
**Cadet/Concept**, see Chess.  
**Caedmon Recs. Inc.**, 505 Eighth Ave., New York, N.Y. 10018. Tel: (212) 594-3122. Chm: Marianne Mantell; Pres.: Barbara Holdridge; Tape Mgr.: Ward Botsford; Sales Mgr.: Charles Schicke.  
**Cassette**: (Owned) Caedmon self-mfd.  
**Quad-8**: (Owned) Theatre Rec'g Society self-mfd.  
**Camden**, see RCA.  
**Canaan**, see Word.  
**Canalltown Recs.**, 239 E. Main, Palmyra, N.Y. 14522. Tel: (315) 597-5819. Pres.: G. L. Griffin; Sales Mgr.: Connie Griffin.  
**Cartridge 8-tr. & cassette self-mfd.**  
**Canyon**, see Roker.  
**Capitol Recs. Inc.**, 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) HO 2-6252. Pres.: Stanley M. Gortikov; Sales Mgr.: John Jossey.  
**Branch**: New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. VP Eastern Opns.: Dick Asher.  
**Cartridge 8-tr.**: (Owned) Capitol, Angel self-mfd.; (distributed) Apple, Fame, Harvest, Invictus, Island self-mfd.  
**Cassette**: (Owned) Capitol, Angel self-mfd.; (distributed) Apple, Harvest, Invictus, Island self-mfd.  
**Open reel**: (Owned) Capitol, Angel licensed to Ampex; (distributed) Apple, Harvest, Invictus, Island licensed to Ampex.  
**Capricorn**, see Atlantic, Atco Div.  
**Capri Rec. Co.**, 3521-B McKinney, Dallas, Tex. 75204. Tel: (214) 528-8624. Co-Pres.: Luther & Vivian DeLaGarza; Tape Mgr.: Luther DeLaGarza; Sales Mgr.: Vivian DeLaGarza.  
**Cartridge 8-tr. & cassette self-mfd. & licensed to Stereodyne.**  
**Carbooks**, see The Smith Studio.  
**Cardmas**, see The Smith Studio.  
**Carousel**, see Bell.  
**Cartours**, see The Smith Studio.  
**Cartucho Moda**, see Kent-Cadet.  
**Cassette Music Corp.**, 304 E. 23 St., New York, N.Y. 10010. Tel: (212) 260-0750. Pres.: Manuel Kopelman; Adv. Dir.: Peter Press.  
**Cartridge 8-tr. & cassette**: (Owned) CMC, Polyband self-mfd.  
**Cass Inc.**, 1116 E. New Haven Ave., Melbourne, Fla. 32901. Tel: (305) 727-1995. Pres.: William C. Howell.  
**Cassette self-mfd.**  
**Celestial**, see Scepter.  
**Century**, see Keyser-Century.  
**Certron Corp.**, 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: Edwin Gamson; VP: Ralph Courneille; Nat'l Sales Mgr.: Jules Halpern.  
**Branches**: Tempe, Ariz.; Los Angeles, Calif.; Oklahoma City, Okla.; Lubbock, San Antonio, Tex. (see Wholesalers section for complete listings).  
**Cartridge 8-tr., cassette & open reel**: (Owned) Certron, Vivid Sounds, Vivid Country Sounds self-mfd.  
**Cesta**, see Ethnic Tapes.  
**Challenge**, 9220 Sunset Blvd., Suite 312, Los Angeles, Calif. 90069. Tel: (213) 273-6860. Pres.: Joe E. Johnson; VP: Oave Burgess.  
**Cartridge 8-tr. & cassette**: (Owned) Challenge licensed to GRT & available on Decca thru MCA.  
**Chart Recs Inc.**, 806 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-7708. Pres. & Tape Mgr.: B. L. Williamson; Sales Mgr.: Cliff Williamson.  
**Cartridge 8-tr. & cassette self-mfd. & licensed to Ampex & GRT.**  
**Checker**, see Chess.  
**Chess Recs.** (a GRT Rec. Group Co., div. of GRT Corp.), 1301 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 245-7100.  
**Branch**: Chicago, Ill., 320 E. 21 St. Zip: 60616. Tel: (312) 225-8802.  
**Cartridge 8-tr., quad-8, cassette & open reel**: (Owned) Chess, Checker, Cadet, Cadet/Concept self-mfd. by GRT.

Chico, see Rio Grande.

Chimneyville, see Atlantic, Cotillion Div.

Chisa, see Motown.

Christian Folk, see Skylite-Sing.

Clock, see Solar R.

Coach, see High Fidelity.

Cobblestone, see Buddah.

CoBurt, see MGM.

Colgems, see RCA.

Coliseum, see London.

Colonial, see Standard Phono.

Colossus Rec. Corp., 1855 Broadway, New York, N.Y. 10023. Tel: (212) 765-1170. Pres.: Jerry Ross; Tape & Sales Mgr.: Art Ross.

**Cartridge 8-tr. & cassette**: (Owned) Colossus, Heritage licensed to Ampex.

**Columbia Recs.** (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321.

Pres.: Clive Davis; VP Sales & Dist'n: Stan Snyder; Tape Sales Mgr.: George Novak.

**Branches**: Los Angeles, San Francisco, Calif.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; New Orleans, La.; Silver Spring, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; Maryland Heights, Mo.; Elmhurst, N.Y.; Cincinnati, Cleveland, Ohio; Philadelphia, Pa.; Dallas, Tex. (see Wholesalers section for complete listings).

**Cartridge 8-tr., cassette & open reel**: (Owned) Columbia, Epic, Date, Okeh self-mfd.; (distributed) Barnaby, Fillmore, Gazette, Immediate, Kinetic self-mfd.

Comedian, see La Val.

Command, see ABC/Dunhill.

Concert Disc., see The Everest Rec. Group.

Concert Tapes, see Met Richmond.

Connoisseur Rec. Corp., 160 Passaic Ave., Kearny, N.J. 07032. NYC Tel: (212) WH 4-5148. Pres.: Harry Vogel; Tape Mgr.: N. Andrews.

**Cassette**: (Owned) Artia self-mfd.

**Consolidated Tape Cartridges**, 1584 E. 31 St., Cleveland, Ohio 44114. Tel: (216) 861-7286. Pres. & Tape Mgr.: J. R. Gayer.

**Cartridge 8-tr.**: (Owned) Delta Int'l, Starlight self-mfd.

**Contemporary Recs. Inc.**, 8481 Melrose Pl., Los Angeles, Calif. 90069. Tel: (213) OL 3-1560. Pres.: Lester Koenig.

**Cartridge 8-tr., cassette & open reel**: (Owned) Contemporary, Good Time Jazz licensed to Ampex.

**Conversa-Phone Institute Inc.**, 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-5386. Pres.: Alfred Z. Owen; Tape Mgr.: Edmund L. Owen; Sales Mgr.: Larry Sockell.

**Cartridge 8-tr. & cassette** licensed to Livingston.

Coral, see MCA.

Cornerstone, see Supreme.

Cornuto, see Protone.

Cortina Method, see R. D. Cortina.

R. D. Cortina Co., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845. Pres.: Robert E. Livesey.

**Cassette**: (Owned) Cortina Method self-mfd.

Costeno, see Musical Tapes.

Cotillion, see Atlantic.

**Cotique Rec. Corp.**, 477 Park Ave., East Hartford, Conn. 06108. Tel: (203) 289-6028. Pres.: Edward Dinallo; Tape & Sales Mgr.: Mort Waters.

**Cartridge 8-tr. & cassette self-mfd. & licensed to Ethnic Tapes.**

**Counterpoint/Esoteric**, The Everest Rec. Group.

**Country Jubilee**, see Ralph's.

**Country-King**, see Sid Kleiner.

**Country Star Inc.**, 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.

**Open reel**: (Owned) Country Star, Process self-mfd.

**The Creative Artists Rec'g Org.**, PO Box 1891, Zip: 13902; 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-6467/3909. Pres.: Johnathan-Kaye Solak; Tape Mgr.: Charles M. Solak; Sales Mgr.: Josephine Solak.

**Cartridge 8-tr. & cassette**: (Owned) Creative Artists self-mfd.; (distributed) Elmira, Great-Bend, Turff, Weasel, Willoughby Int'l self-mfd.

**Open reel**: (Owned) Creative Artists self-mfd.

**Creative Sound**, 9000 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 271-4843. Pres.: Bob Cotterell; Tape Mgr.: Linda Hughes; Sales Mgr.: Dick Murphy.

**Cassette Self-mfd.**

Creed, see Nashboro.

**Crestview Recs. Inc./Surrey Int'l Tape Corp.**, PO Box 69720, Los Angeles, Calif. 90069. Tel: (213) 657-3840. Pres. & Sales Mgr.: Randall Wood; Tape Mgr.: Pat Britt.

**Cartridge 8-tr. & cassette**: (Owned) Crestview licensed to Ampex, Surrey Int'l self mfd.

**Open reel**: (Owned) Crestview licensed to Ampex.

Crestwood, see Kent-Cadet.

Crewe, see CGC.

**Cuca Rec. Corp.**, 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres.: Jim Kirchstein; Tape Mgr.: P. Drake; Sales Mgr.: G. Bohannon.

**Cartridge 8-tr.**: (Owned) Cuca, Age of Aquarius self-mfd. & licensed to GRT.

**Cassette & open reel**: (Owned) Cuca, Age of Aquarius self-mfd.

**Curtom Recs.**, 8541 S. Stony Island Ave., Chicago, Ill. 60617. Tel: (312) 731-5400.

**Cartridge 8-tr., cassette & open reel** licensed to Ampex (distributed by Buddah).

D

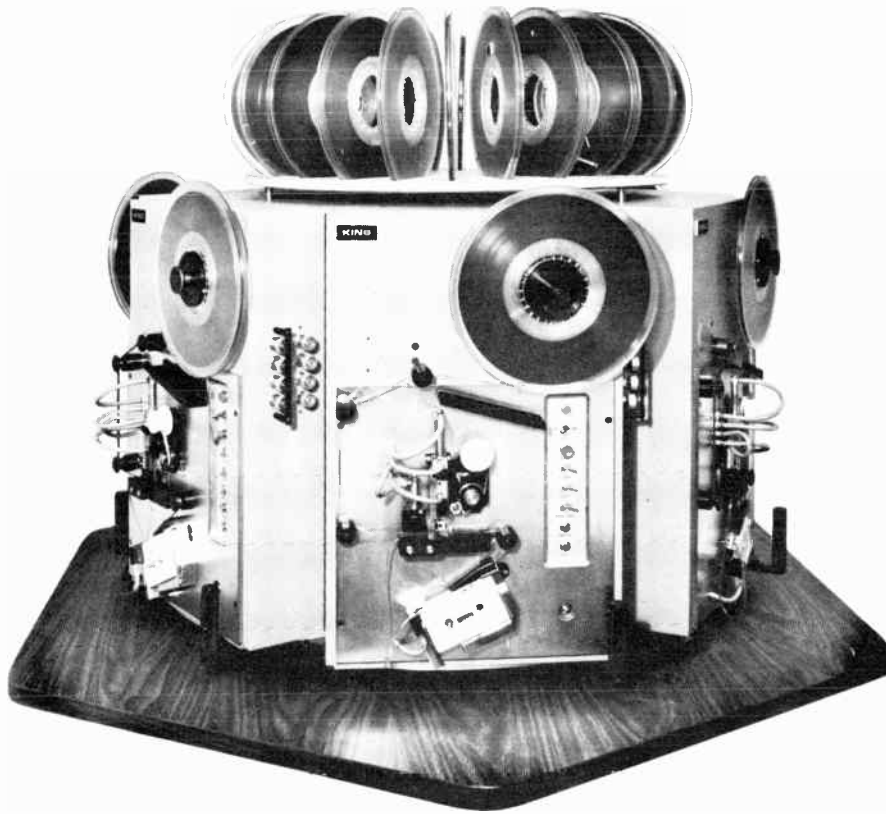
O G G, see Polydor.

Oakar, see Brunswick & Atlantic, Cotillion Div.

Oate, see Columbia.

Decca, see MCA.

continued on page 8



## Get off the Production Merry-Go-Round! Get on the KING CAROUSEL . . .

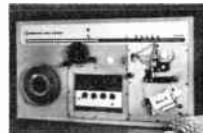
**. . . a revolutionary new concept in tape tailoring systems for cassettes.**

The King Carousel, a revolving battery of six King Turbomatic Tape Loaders, gives two operators a production capability of 5000+ C-60 cassettes per 8-hour shift. A level of production that would normally require 14 operators working all day with conventional winders. But, the King Carousel is a completely different concept in tape tailoring systems for blank or prerecorded cassettes. It concentrates the accuracy, efficiency, versatility and performance of the King Turbomatic for maximum productivity with minimum personnel.

Completely automatic, the King Turbomatic is a masterpiece of simplicity and efficiency. The operator simply places the preleadered cassette in the holder, pushes one button, and the winder cuts, splices, and completes the spooling automatically. With consistent repeatable accuracy. Blank tape length is precisely and automatically measured with a Veeder-Root Digital Counter. Pre-recorded tape is cut on the "Q" tone, automatically. And, there is never any worry about wind quality. With King, it's always tops. No tape distortion or poor winds through the use of high-speed precisely synchronized air turbines. With the King Machine your method of tape

tailoring is not limited. The King Turbomatic is adaptable now or later to any cassette loading method including the attaching and winding of leaders or magnetic tape directly to hubs outside the cassette.

Perhaps your production requirements are not great enough to require the powerful King Carousel. Consider the individual Turbomatic Tape Loader. A single operator with a single Turbomatic can produce 900 cassettes per 8-hour shift. With two Turbomatics, her output goes up to 1500 per 8-hour shift. The same operator can run three Turbomatics on C-90 and C-120 Length Programs. Whatever your production level. Whatever your production methods, there's a King Tape Tailoring System to meet them.



We'll be glad to show you how the King Carousel can get you off the production merry-go-round, profitably. And, tell you exactly what kind of a King Tape Tailoring System you need to meet your needs. Contact: King Instrument Corporation, 11 Fox Road, Waltham, Mass. 02154 U.S.A. Or, call (617) 899-5110. Ask about the new King "Leader Loader" a brand new machine that winds leaders onto hubs automatically.

# KING INSTRUMENT CORPORATION

11 FOX ROAD • WALTHAM, MASSACHUSETTS 02154

*World Leader in Cassette Tape Tailoring Systems*

TEL. (617) 899-5110

# RECORD MANUFACTURERS WITH TAPE PRODUCT

Continued from page 6

Deen Art, see Music Plus.  
De-Lite, see Map City.  
Delmark Recs., 7 W. Grand Ave., Chicago, Ill. 60610.  
Tel: (312) 222-1470. Pres.: Robert G. Koester.  
**Cartridge 8-tr. & cassette** licensed to GRT.  
Delta Int'l, see Consolidated.  
DeLuxe, see Starday-King.  
Deram, see London.  
Dial, see Atlantic, Atlantic Div.  
Discos Fuentes, see Miami.  
Discuba, see Musical Tapes.  
Disneyland Recs., 800 Sonora Ave., Glendale, Calif.  
91201. Tel: (213) 845-3141. Pres.: James Johnson;  
Tape Mgr.: Jerry Weiner.  
Branch: **New York, N.Y.**, 477 Madison Ave. Zip:  
10010. Tel: (212) 759-3880.  
**Cartridge 8-tr. & cassette** licensed to Ampex.  
Dooto Rec. Dist. Corp., 13440 S. Central Ave., Compton,  
Calif. 90222. Tel: (213) 774-0743. Pres.:  
Dootsie Williams; Tape Mgr.: Josephine Williams;  
Sales Mgr.: Erma J. Ewing.  
**Cartridge 8-tr. & cassette** self-mfd.  
Dot, see Paramount.  
Double Shot/Whiz Recs., 6565 Sunset Blvd., Hollywood,  
Calif. 90028. Tel: (213) 461-3471. Tape  
Mgr.: Irwin Zucker.  
**Cartridge 8-tr. & cassette:** (Owned) Double  
Shot, Whiz self-mfd.  
Duke Recs. Inc./Peacock Recs. Inc. 2809 Erastus  
St., Houston, Tex. 77026. Tel: (713) 673-2611/  
1225, 672-8641. Pres.: Don D. Robey.  
**Cartridge 8-tr.:** (Owned) Duke, Peacock, Back-  
beat licensed to GRT.  
**Cassette:** (Owned) Duke, Backbeat licensed to  
GRT.  
**Open reel:** (Owned) Duke licensed to GRT.  
Dunhill, see ABC/Dunhill.  
Dwarf, see Perception.  
Dynamo, see Musicor-Dynamo.

**E**

E L J Rec. Co., 1344 Waldron, St. Louis, Mo.  
63130. Tel: (314) VO 3-3605. Pres.: Edwin  
Johnson; Tape & Sales Mgr.: Ora Lovings.  
**Cartridge 8-tr. & cassette** self-mfd.  
Electro-Rytmikerne Aktiengesellschaft, PO Box 99,  
Mount Kisco, N.Y. 10549. Dir.: V. Rheinberger.  
**Cartridge 8-tr., quad-8, cassette & open reel:**  
(Owned) Electro-Rytmik self-mfd.  
Elektra Corp., 45 Columbus Circle, New York, N.Y.  
10023. Tel: (212) 582-7711. Pres.: Jac Holzman.  
Branches: **Los Angeles, Calif.**, 962 N. La Cienega.  
Zip: 90069. Tel: (213) 655-8280. VP & Tape  
Mgr.: Mel Posner.  
Distribution branches: Warner Bros.-Elektra-At-  
lantic Dist'g Corp. in Los Angeles, Calif.;  
Cleveland, Ohio (see Wholesalers section for  
complete listings).  
**Cartridge 8-tr., cassette & open reel:** (Owned)  
Elektra, Nonesuch self-mfd.  
Elmira, see Creative Artists.  
Ember Recs. Int'l Inc., c/o Louis Zinman, 135 E.  
44 St., Suite 409, New York, N.Y. 10017. Tel:  
(212) 986-5414.  
Home office: England.  
Embryo, see Atlantic, Cotillion Div.  
Enterprise, see Stax.  
Epic, see Columbia.  
Erin, see Cabot.  
Ethnic Tapes Inc., 17 W. 60 St., New York, N.Y.  
10023. Tel: (212) 757-9880. Pres.: Morris Levy;  
Tape & Sales Mgr.: Sonny Kirshen.  
**Cartridge 8-tr. & cassette:** (Owned) Ethnic (in-  
cludes Roulette), Alegre, Tico self-mfd., Roulette  
licensed to GRT; (distributed) Cesta, Cotique,  
Speed self-mfd.  
**Open reel:** (Owned) Roulette licensed to GRT.  
Euphoria, see JDM.  
Eurotone Int'l Ltd., 130 W. 42 St., New York, N.Y.  
10036. Tel: (212) 594-9670. Pres. & Sales Mgr.:  
George Curtiss.  
**Cartridge 8-tr. & cassette** self-mfd. & licensed  
to Dubbings.  
Event, see Spring.  
Everest/Cetra, see The Everest Rec. Group.  
The Everest Rec. Group, 10920 Wilshire Blvd., Los  
Angeles, Calif. 90024. Tel: (213) 272-4391.  
Pres.: Bernard Solomon; VP: Lee T. Palmer.  
**Cartridge 8-tr.:** (Owned) Everest, Archive of  
Folk & Jazz Music, Concert Disc, Counterpoint/  
Esoteric, Hi Fi, Tradition licensed to GRT.  
**Cassette:** (Owned) Everest, Archive of Folk &  
Jazz Music, Concert Disc, Counterpoint/Esoteric,  
Hi Fi, Tradition licensed to GRT, Everest/Cetra  
self-mfd.  
**Open reel** same as 8-tr.  
Evolution, see Stereo Dimension.  
Excello, see Nashboro.

## F

Fairlyland, see American Themes & Tapes.  
Fame Recs. Inc., 603 E. Avalon Ave., Muscle Shoals,  
Ala. 35660. Tel: (205) 381-0801. Pres.: Rick  
Hall; VP: Frank Daily.  
**Cartridge 8-tr.** (distributed by Capitol).  
Fantasy, see Fantasy-Galaxy.  
Fantasy-Galaxy Rec. Co., 10 & Parker, Berkeley,  
Calif. 94710. Tel: (415) 549-2500. Pres.: Saul  
Zaentz; VP Mktg.: Ted Posnett.

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**Cartridge 8-tr., cassette & open reel:** (Owned)  
Fantasy licensed to Ampex.  
Fax, see Kent-Cadet.  
Federal, see Starday-King.  
Festival, see Playette.  
Fiesta Rec. Co. Inc., 1619 Broadway, New York,  
N.Y. 10019. Tel: (212) PL 7-7760. Pres. &  
Tape Mgr.: Jose Morand; Sales Mgr.: Morton  
Gilbert.  
Int'l branch: Canada.  
**Cartridge 8-tr. & cassette** self-mfd.  
Fillmore Corp., 1548 Market St., San Francisco,  
Calif. 94102. Tel: (415) 626-0910. Pres.: Bill  
Graham; Tape Mgr.: David Rubinson; Sales  
Mgr.: Dan Loggins.  
**Cartridge 8-tr., cassette & open reel:** (Owned)  
Fillmore distributed by CBS, Epic Div.; San  
Francisco distributed by Atlantic, Atlantic Div.  
First Component Series, see Audio Fidelity.  
Flecha, see Rio Grande.  
Fleetwood Rec'g Co. Inc., 321 Revere St., Revere,  
Mass. 02151. Tel: (617) 289-6800. Pres.: V. P.  
Giarrusso; Tape Mgr.: William Furruzzi; Sales  
Mgr.: R. G. Samora.  
**Cartridge 8-tr., cassette & open reel** self-mfd.  
Flying Dutchman Prod'ns Ltd., 1841 Broadway, New  
York, N.Y. 10023. Tel: (212) 489-9191. Pres.:  
Robert Thiele.  
**Cartridge 8-tr., cassette & open reel:** (Owned)  
Flying Dutchman, Amsterdam, BluesTime li-  
censed to Ampex.  
Focus, see Atlantic, Atlantic Div.  
Fontana, see Mercury.  
49th State Hawaii Rec. Co., 5810 S. Normandie Ave.,  
Los Angeles, Calif. 90044. Tel: (213) 753-5121.  
Pres.: George K. Ching.  
Branch: **Honolulu, Hawaii**, 1218 Kaunualii St.  
Zip: 96817.  
**Cartridge 8-tr.:** 49th State Hawaii self-mfd.  
**Open reel:** Steno-Disc self-mfd.

## G

G M S, see Playette.  
G N P Crescendo Recs., 9165 Sunset Blvd., Los An-  
geles, Calif. 90069. Tel: (213) 275-1108. Pres.  
& Int'l: Gene Norman.  
**Cartridge 8-tr.:** (Owned) GNP Crescendo self-  
mfd.; (distributed) Accent licensed to Bell &  
Howell, GRT & RCA.  
**Cassette:** (Owned) GNP Crescendo self-mfd. &  
licensed to GRT; (distributed) Accent licensed to  
Bell & Howell & GRT.  
**Open reel:** (Owned) GNP Crescendo licensed to  
GRT; (distributed) Accent licensed to Bell &  
Howell & GRT.  
G R T Recs. (a GRT Rec. Group Co., div. of GRT  
Corp.), 1301 Ave. of the Americas, New York,  
N.Y. 10019. Tel: (212) 245-7100. Mktg. Dir.:  
Fred Love; Nat'l Promo. Mgr.: Margo Knesz.  
Branches: **Los Angeles, Calif.**, 9000 Sunset  
Blvd. Zip: 90069. Tel: (213) 278-7380—Nash-  
ville, Tenn., 1512 Hawkins St. Zip: 37203. Tel:  
(615) 244-9798.  
**Cartridge 8-tr., cassette & open reel** self-mfd.  
G W P Recs. Inc., 150 E. 52 St., New York, N.Y.  
10022. Tel: (212) 753-7600. Pres.: Gerard W.  
Purcell; Tape Mgr.: Arlene Littleton; Sales  
Mgr.: Murray Becker.  
Branch: **Hollywood, Calif.**, 6269 Selma Ave.  
Zip: 90028. Tel: (213) HO 6-4439. Tape & Sales  
Mgr.: Edna Collison.  
**Cartridge 8-tr., quad-8, cassette & open reel**  
licensed to Ampex.  
Gamble Recs. Inc., 1650 Broadway, New York, N.Y.  
10019. Tel: (212) 757-2750. Pres. & Tape Sales  
Mgr.: Sam Goldner.  
Branch: **Philadelphia, Pa.**, 250 S. Broad St.  
Zip: 19102. Tel: (215) KI 5-6490. Tape Sales  
Mgr.: Earl Shelton.  
**Cartridge 8-tr.** self-mfd. & licensed to GRT.  
**Cassette & open reel** licensed to GRT.  
Gayten Recs. Inc., 6725 Sunset Blvd., Hollywood,  
Calif. 90028. Tel: (213) 466-8147. Pres.: Paul  
L. Gayten.  
**Cartridge 8-tr.:** (Owned) Pzazz licensed to GRT.  
Gazette, see Columbia.  
General Cassette Corp., 1324 N. 22 Ave., Phoenix,  
Ariz. 85009. Tel: (602) 258-7059. Pres.: Bill  
L. Johnson.  
**Cartridge 8-tr., cassette & open reel** self-mfd.  
Goldband Rec'g Corp., PO Box 1485, 313 Church  
St., Lake Charles, La. 70601. Tel: (318) 439-  
8839. Pres.: Eddie Shuler; Tape Mgr.: Jeff Le  
June; Sales Mgr.: Mike Lachney.  
**Cartridge 8-tr., cassette & open reel** self-mfd.  
Good Time Jazz, see Contemporary.  
Gordy, see Motown.  
Gospel Jubilee, see Ralph's.  
Grand Staff Recs., Box 343, 11236 Adelpia Ave.,  
Pacoima, Calif. 91331. Tel: (213) 896-4411.  
Pres. & Tape Mgr.: Harry J. Jenkins.  
Branch: **Brockton, Mass.**, 462 Summer St., Zip:  
02402. Tel: (617) 587-0423. Tape Mgr.: Roger  
Jenkins.  
**Cassette & open reel** self-mfd.  
Great-Bend, see Creative Artists.  
Gregar, see RCA.  
Gross, see JDM.

## H

H R, see Malynn.  
Halo, see The Township Group.  
Happy Jazz/Audiophile Recs., PO Box 66, San An-  
tonio, Tex. 78206. Tel: (512) 225-5001. Pres.  
& Tape Mgr.: Jim Cullum Jr.  
**Cartridge 8-tr.:** (Owned) Happy Jazz, Audiophile  
self-mfd.

Happy Tiger Recs. Inc., 6565 Sunset Blvd., Los  
Angeles, Calif. 90028. Tel: (213) 464-7335.  
Pres.: Richard Peirce.  
**Cartridge 8-tr., cassette & open reel** licensed to  
Ampex.  
Harmonia Mundi, see Apon.  
Harvest, see Capitol.  
Heart Warming, see John T. Benson.  
Heritage, see Colossus.  
Hi, see London.  
Hickory Recs. Inc., 2510 Franklin Rd., Nashville,  
Tenn. 37204. Tel: (615) 297-8558. Pres.: Wesley  
H. Rose; Gen. Mgr. & Int'l: John R. Brown;  
Nat'l & Tape Sales Mgr.: Lester F. Rose.  
**Cartridge 8-tr. & cassette** licensed to GRT &  
Mercury.  
**Open reel** licensed to GRT.  
Hi Fi, see The Everest Rec. Group.  
High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan.  
67203. Tel: (316) 262-6456. Pres.: Raymond  
O. Creely; Tape Mgr.: James Stratton.  
**Cassette & open reel:** (Owned) Beat, Coach,  
Kanwic self-mfd.  
Highland, see Malynn.  
Hilltop, see Pickwick.  
Hi-Oldies, see Malynn.  
Hob, see Scepter.  
House of Menorah Inc., 52 E. Broadway, New York,  
N.Y. 10002. Tel: (212) 674-1404. Tape Mgr.:  
Sol Tischler.  
**Cartridge 8-tr. & cassette:** (Owned) Menorah  
self-mfd. (see Wholesalers section for imported  
product).  
Hula Recs. Inc., PO Box 2135, Honolulu, Hawaii  
96805. Tel: (808) 531-6118. Pres. & Tape Mgr.:  
Don McDiarmid Jr.  
**Cartridge 8-tr.:** (Owned) Hula, Surfside self-mfd.  
& licensed to GRT.  
**Cassette:** (Owned) Hula, Surfside self-mfd. &  
licensed to Pony.  
**Open reel:** (Owned) Hula, Surfside self-mfd.

## I

I L S, see Institute for Language Study.  
I R C, see International Rec'g Co.  
Ideal, see Rio Grande.  
Immediate, see Columbia.  
Impact, see John T. Benson.  
Impulse, see ABC/Dunhill.  
Increase Recs., 931 N. La Cienega, Los Angeles,  
Calif. 90069. Tel: (213) 659-3834. Pres.: Ron  
Jacobs.  
**Cartridge 8-tr. & cassette** licensed to GRT.  
Institute for Language Study (ILS), 71 Plymouth St.,  
Montclair, N.J. 07042. NYS Tel: (212) 246-1848.  
Pres.: Robert E. Livesey.  
**Cartridge 8-tr.** (Owned) Institute for Language  
Study licensed to Ampex & RCA.  
**Cassette:** (Owned) Institute for Language Study  
licensed to Ampex.  
**Open reel:** (Owned) Institute for Language  
Study, Record Time licensed to Ampex.  
International Music Consultants (liaison office for  
Deutsche Grammophon GmbH, DGG & Philips  
Phonographic Inds., PPI), 125 Park Ave., New  
York, N.Y. 10017. Tel: (212) 682-2740. Mgr.:  
Michael von Winterfeldt. (Exec. office only).  
International Rec'g Co. Inc., 1649 W. Evergreen  
Ave., Chicago, Ill. 60622. Tel: (312) 227-2000.  
Pres.: V. Ruvalds; VP & Tape Mgr.: Jerome W.  
Man; Sales Mgr.: Leonard March.  
**Cartridge 8-tr., cassette & open reel:** (Owned)  
IRC, Royal Blue self-mfd.  
Invictus, see Capitol.  
Island, see Capitol.

## J

J D M Rec. Corp., 1790 Broadway, New York, N.Y.  
10019. Tel: (212) 757-8570. Pres.: Steve  
Blaine; Tape & Sales Mgr.: Irwin Lisabeth.  
**Cartridge 8-tr. & cassette:** (Owned) Gross, Raw  
self-mfd.; Jubilee self-mfd. & licensed to Amp-  
ex; Euphoria, Josie licensed to Ampex.  
**Open reel:** (Owned) Euphoria, Josie, Jubilee li-  
censed to Ampex.  
Janus Rec. Corp. (affiliate of GRT Rec. Group, div.  
of GRT Corp.), 1700 Broadway, New York, N.Y.  
10019. Tel: (212) 765-7980. Pres.: Marvin  
Schlachter; Ass't to Pres.: Dorothy Schwartz;  
Sales & Mktg. Dir.: Nick Albarano.  
**Cartridge 8-tr. & cassette:** (Owned) Janus self-  
mfd. by GRT; (distributed) Westbound licensed  
to GRT.  
**Open reel:** (Owned) Janus self-mfd. by GRT.  
Jay Jay Rec. Co. Inc., 1959 71 St., Miami Beach,  
Fla. 33141. Tel: (305) 864-4581, 866-9323.  
Pres. & Tape Mgr.: Walter E. Jagiello.  
**Cartridge 8-tr.** self-mfd.  
Jewel Rec. Corp., 728 Texas, Shreveport, La. 71101.  
Tel: (318) 422-7182/0195. Pres.: Stanley J.  
Lewis.  
**Cartridge 8-tr. & cassette:** (Owned) Jewel, Paula  
licensed to Ampex & GRT.  
**Open reel:** (Owned) Paula licensed to GRT.  
Jin & Swallow Rec. Co., 434 E. Main, Ville Platte,  
La. 70586. Tel: (318) 363-2184. Pres.: Floyd  
Soileau; Sales Mgr.: Ray Laffleur.  
**Cartridge 8-tr.:** (Owned) Jin, Swallow self-mfd.  
Josie, see JDM.  
Jubilee, see JDM.

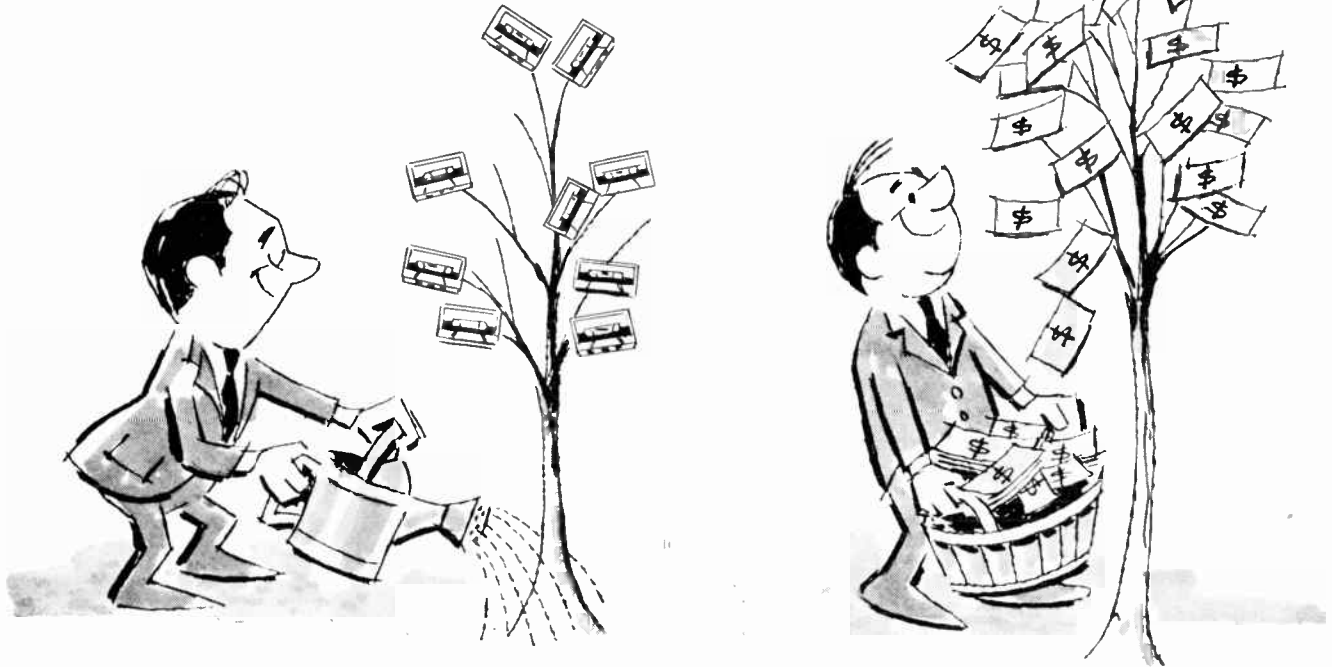
## K

Kama Sutra, see Buddah.  
Kanwic, see High Fidelity.

continued on page 10



# The TDK profit tree...



## or how TDK shares the wealth.

In October and November, we planted a tree, watered it and fed it with our big 10-for-8 Promotion. That campaign bore sweet, beautiful fruit—with **your** help.

Now we would like to share that wealth of fruit with the people who made it possible. So here's another promotion exclusively for **your** benefit. Because nothing succeeds like success, the big Share-the-Wealth Special is again a Take-10-for-8 Promotion, except the giveaway is all for **you** rather than the consumer.

For every eight Super Dynamic Cassettes you buy—C-30SD, C-60SD, C-90SD or C-120—you will get two more of the same type free for a total of 10. But this time you do not pass the savings on to your customers, who will pay the regular price. As in the last promotion, minimum quantities apply.

And here is more: Two years ago, TDK introduced Super Dynamic tape to the U.S. market, in the form of the C-60SD Cassette. In celebration of that anniversary, we're throwing in an additional 20-cent bonus on every C-60SD Cassette you buy.

To help you take full advantage of this opportunity, we're stepping up our advertising and promotion drive to an all-out level to millions of customers and potential customers. Here are the details on the big TDK Share-the-Wealth 10-for-8 Special:

1. With the purchase of any eight TDK SD Cassettes—C-30SD, C-60SD, C-90SD or C-120—you get two more of the same type free. That's a 25-percent bonus! Minimum purchases required.
2. Additional 20-cent Share-the-Wealth anniversary dividend on every C-60SD cassette purchased.
3. Heavy advertising in Playboy, Penthouse, Esquire and other leading national publications. Preprints and other details will reach you in time.
4. Heavy advertising in local and regional media throughout the country. Ask for details concerning your own area.
5. For easy handling, the cassettes come packed 10 to a carton carrying TDK's special message to you. You remove the message before passing the merchandise on to the consumer.
6. This offer expires at MIDNIGHT, MARCH 15, 1971.

Start getting your orders in **now**.



**TDK** World's leader in tape technology since 1932.  
**TDK ELECTRONICS CORP.**  
 LONG ISLAND CITY, NEW YORK 11103



# RECORD MANUFACTURERS WITH TAPE PRODUCT

Continued from page 8

Kapp, see MCA.  
Kent-Cadet Recs., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Saul Bihari; VP & Sales Mgr.: Joe Bihari; Gen. Mgr.: Don Macmillan.  
Branch: New York, N.Y., Crown East, 6 W. Broadway. Zip: 10007. Tel: (212) DI 9-3900. Sales Mgr.: Robert K. Herrington.  
Cartridge 8-tr. & cassette: (Owned) Cartucho Moda, Crestwood, Fax, Kent, Modern, Mother Goose, United self-mfd.  
Open reel: (Owned) Kent, Modern self-mfd.  
Keyser-Century Corp., 26000 Springbrook Rd., Sausalito, Calif. 94350. Tel: (805) 259-5893. Pres.: R. B. Keyser; Sales Mgr.: D. Davis.  
Cartridge 8-tr., cassette & open reel: (Owned) Altair, Century self-mfd.  
Kiddy Carbooks, see The Smith Studio.  
Kiderian Recs. Corp., 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres.: Ray Peck; Tape Mgr.: George Peck; Sales Mgr.: Joe Switek. Branch: 316 S. Wabash. Zip: 60604. Tel: (312) 427-6434.  
Cartridge 8-tr. & cassette licensed to Ampex.  
Kinetic, see Columbia.  
King, see Starday-King.  
Kingsway Prod'ns, see Audio Bible Studies.  
Kirshner, see RCA.  
Sid Kleiner Music Ents., Box 282, Rt. 513, Califon, N.J. 07830. Tel: (201) 832-2930. Pres. & Sales Mgr.: Sid Kleiner; Tape Mgr.: Trudy Kleiner.  
Cartridge 8-tr. & cassette: (Owned) Country-King, Top-Star self-mfd.  
Kubanec, see Southeastern.

## L

Ladd, see White Rock.  
Laff Recs. & Tapes, 4101 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 737-1000. Pres.: Allen Altmark; Tape Mgr.: Louis Drozen; Sales Mgr.: David Drozen.  
Cartridge 8-tr. & cassette: (Owned) Laff, Ala self-mfd.  
La Louisianne Recs., 3211 Johnston, Lafayette, La. 70501. Tel: (318) 234-4118. Pres. & Tape Mgr.: Carol J. Rachou; Sales Mgr.: Bill Stoutenburg.  
Cartridge 8-tr. self-mfd.  
Laurie Recs. Inc., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 582-2975. Pres. & Tape Mgr.: Robert M. Schwartz.  
Cartridge 8-tr.: (Owned) Laurie licensed to GRT; (distributed) Platypus licensed to GRT.  
Cassette: (Owned) Laurie licensed to GRT.  
La Val Recs., 226 N. Burdick St., Kalamazoo, Mich. 49006. Tel: (616) 342-5328. Pres.: Vic La Val.  
Cartridge 8-tr.: (Owned) La Val self-mfd.; (distributed) Comedian.  
Cassette: (Owned) La Val self-mfd.  
Light, see Word.  
Limelight, see Mercury.  
Listener's Digest Servs. Inc., 290 North 100 East, Provo, Utah 84601. Tel: (801) 374-9373. Pres.: Mr. Kaye L. Jensen; Tape Mgr.: Lael J. Woodbury; Tape Sales Mgr.: Ronald F. Payne.  
Cassette & open reel self-mfd.  
Little David Recs. Co. Inc., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-1960. Tape Mgr.: Ben Hurwitz.  
Cartridge 8-tr. & cassette self-mfd.  
Living Record Library, see The Smith Studio.  
Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; Tape Mgr.: Carl D. Volpe; Sales Mgr.: Raymond Rand.  
Cartridge 8-tr., cassette & open reel self-mfd. (See Duplicator/Marketers section for licensed labels.)  
Lizard Prod'ns Inc., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-2170. Pres.: Michael Plotkin; VPs: Donald Sterling, Gabriel Mekler.  
Cartridge 8-tr., cassette & open reel licensed to Ampex.  
Llama, see White Rock.  
London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) OR 5-6060. Pres.: D. H. Toller-Bond.  
Cartridge 8-tr.: (Owned) London, Deram, Parrot, phase 4 licensed to Ampex; (distributed) Coliseum, Hi, Threshold, Sire licensed to Ampex.  
Cassette: (Owned) London, phase 4 self-mfd. & licensed to Ampex; Deram, Parrot licensed to Ampex; Richmond self-mfd.; (distributed) Coliseum, Hi, Threshold, Sire licensed to Ampex.  
Open reel: Same as 8-tr.  
Look, see Starday-King.  
Lou-Neita Rec. Co. (div. of Lou-Neita Inc.), 2147 Sylvan Rd., East Point, Ga. 30344. Tel: (404) 761-5257. Pres. & Tape Mgr.: James F. Jeff Brannon Jr.; Sales Mgr.: Marlin Haley.  
Cartridge 8-tr. & cassette: (Owned) Lou-Neita, New Horizon, Owl self-mfd.

## M

M & R, see Met Richmond.  
M C A Recs., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J. K. Maitland;

Pre-recorded Tape Prod. Mgr.: Joel A. Schneider; Sales Mgr.: Marvin Paris.  
Cartridge 8-tr.: (Owned) Decca, Kapp, Uni, Coral, Vocalion self-mfd.; (distributed) Bravo, Viva self-mfd., Berlitz.  
Cassette: same as 8-tr. excluding Vocalion.  
Open reel: (Owned) Decca, Coral self-mfd.; Kapp licensed to Ampex.  
M G M Rec. Corp., 7165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 874-0180. Pres.: Mike Curb; Sr. VP Mktg.: Harold Berkman.  
Branch: New York, N.Y., 322 W. 48 St., Zip: 10036. Tel: (212) 586-5220. Sales Mgr.: Sol Greenberg.  
Cartridge 8-tr. & cassette: (Owned) MGM, Verve self-mfd.; (distributed) CoBurt self-mfd.; Stormy Forest self-mfd. & licensed to GRT.  
M T A Rec. (div. of MTA Prod'ns Ltd.), 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-8650. Pres.: Bob Thompson.  
Open reel: licensed to GRT.  
Mainstream Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 247-0655. Pres.: Robert Shad.  
Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Mainstream, Red Lion licensed to Ampex.  
Major, see Thomas J. Valentino.  
Malynn Ents., 2580 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 385-9163. Mgr.: Guy Ward.  
Cartridge 8-tr. & cassette: (Owned) Hi-Oldies, HR (Highland Recs. includes product from Rexford), Highland self-mfd.  
Map City Recs./De-Lite Recs., 236 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-2680. Pres.: Frank Mell.  
Cartridge 8-tr., cassette & open reel: (Owned) Map City licensed to Ampex, De-Lite licensed to GRT.  
Mark Five, see The Township Group.  
Marvel Recs., 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Mng. Dir. & Int'l: James N. Parks.  
Home office: Australia.  
Int'l branch: Canada.  
Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Marvel self-mfd.; Banff, Melbourne, Rodeo Int'l licensed to Ampex.  
Mastertone, see The Township Group.  
Mediarts Recs. Inc., 9229 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 278-8810. Pres.: Robert L. Yorke.  
Int'l branch: England.  
Cartridge 8-tr., quad-8, cassette & open reel licensed to Ampex.  
Mega Recs. (div. of RPM Inc.), 1717 West End Ave., Nashville, Tenn. 37203. Tel: (615) 244-5544. Pres.: Brad McCuen; VP & Sales Mgr.: Bruce D. Davidson.  
Cartridge 8-tr. & cassette self-mfd.  
Melbourne, see Marvel.  
Melodias Discos America, see Rivera.  
Menorah, see House of Menorah.  
Mercury Rec. Corp., 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 332-5788. Pres.: Irwin H. Steinberg; Nat'l Sales Mgr.: Harry Kelly.  
Cartridge 8-tr. & cassette: (Owned) Mercury, Phillips, Smash, Fontana, Limelight self-mfd.; (distributed) Hickory, Wayside self-mfd.  
Open reel: (Owned) Mercury, Phillips, Smash, Fontana, Limelight licensed to Ampex; (distributed) Wayside licensed to Ampex.  
Met Richmond Rec. Sales Inc., 1637 Utica Ave., Brooklyn, N.Y. 11234. Tel: (212) 253-4600. Pres. & Tape Sales Mgr.: David Last.  
Cartridge 8-tr.: (Owned) Adultos, Concert Tapes, M&R, Secco self-mfd.  
Metromedia Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 757-8387. Pres.: T. Valando; Tape & Sales Mgr.: M. Weiner.  
Branch: Hollywood, Calif. 8532 W. Sunset Blvd. Zip: 90069. Tel: (213) 659-2090.  
Cartridge 8-tr. & cassette licensed to GRT.  
Mexico, see Southern.  
Miami Recs. Dist'g Corp., 2819 NW Seventh Ave., Miami, Fla. 33127. Tel: (305) 635-7925. Pres.: Carlos Diaz-Granados V; Tape Mgr.: Carlos Diaz-Granados Jr; Sales Mgr.: Eugenio Garrote Jr.  
Cartridge 8-tr.: (Distributed) Discos Fuentes self-mfd.  
Midnight Sun, see The Shelby Singleton Corp.  
Milestone, see Audio Fidelity.  
Mio Int'l Recs. Inc., 185 West End Ave., New York, N.Y. 10023. Tel: (212) 362-9812. Pres.: Marty Wilson.  
Cartridge 8-tr. & cassette licensed to Ampex.  
Mir-A-Don Recs. Inc., 5333 Astor Pl. SE, Washington, D.C. 20019. Tel: (202) 583-0987. Pres.: Don Waldon; Tape Mgr.: Ray Allen; Sales Mgr.: Miriam Waldon.  
Cartridge 8-tr. self-mfd.  
Mobile Fidelity Prod'ns Inc., 10439 Willowbrae Ave., Chatsworth, Calif. 91311. Tel: (213) 882-2870, 848-5367. Pres.: Brad S. Miller; Sales Mgr.: John Reppel.  
Cartridge 8-tr.: (Owned) Mobile Fidelity licensed to GRT & Mercury.  
Quad-8: (Owned) Mobile Fidelity self-mfd.  
Cassette & open reel same as 8-tr.  
Monitor Rec'gs Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) YU 9-2323. Pres.: Michael Stillman; Tape & Sales Mgr.: Rose Rubin.  
Cartridge 8-tr. licensed to Ampex.

Cassette & open reel licensed to Ampex & Bell & Howell.  
Montilla, see Spanish World.  
Monument Rec. Corp., 530 W. Main St., Hendersonville, Tenn. 37075. Tel: (615) 824-6565. Pres.: Fred L. Foster; VP & Gen. Mgr.: Jack Kirby.  
Branch: Hollywood, Calif., 9000 Sunset Blvd. Zip: 90069. Tel: (213) 273-8855. VP & Int'l Dir.: Robert B. Weiss.  
Cartridge 8-tr., cassette & open reel: (Owned) Monument, Rising Sons, Sound Stage 7 licensed to GRT.  
Mother Goose, see Kent-Cadet.  
Motown Rec. Corp., 2457 Woodward, Detroit, Mich. 48201. Tel: (313) 965-9270. Pres.: Berry Gordy Jr.; Mktg. Dir.: Mel Dakroob; Sales Mgr.: Joe Louis.  
Branches: Hollywood, Calif., 6464 Sunset Blvd., The Penthouse. Zip: 90028. Tel: (213) 469-9060. Contact: Jim White—New York, N.Y., 18 E. 48 St. Zip: 10017. Tel: (212) 759-6677. VP: Mike Roshkind.  
Cartridge 8-tr. & cassette: (Owned) Motown, Tamla, Gordy, Soul, Rare Earth, VIP self-mfd.; (distributed) Chisa self-mfd.  
Open reel: (Owned) Motown, Tamla, Gordy, Soul, Rare Earth, VIP licensed to Ampex; (distributed) Chisa licensed to Ampex.  
Musart, see Musical Tapes.  
Musical Tapes Inc., 790 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo.  
Branches: Los Angeles, Calif.; New York, N.Y.; San Antonio, Tex. (See Wholesalers section for complete listings.)  
Int'l branch: Puerto Rico.  
Cartridge 8-tr., quad-8 & cassette: (Owned) Costeno, Discuba, Musart, Musidisc, Nilser, Peerless self-mfd.  
Music-O, 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-4680. VP Sales: Chris Spinoza.  
Cartridge 8-tr. & cassette self-mfd.  
Musicor-Dynamo Recs. (div. of Talmadge Prod'ns Inc.), 240 W. 55 St., New York, N.Y. 10019. Tel: (212) LT 1-4680. Pres.: Arthur Talmadge; Tape & Sales Mgr.: Chris Spinoza.  
Cartridge 8-tr. & cassette: (Owned) Musicor, Dynamo self-mfd.  
Music Plus, 129 St. Paul St., Brookline, Mass. 02146. Tel: (617) 566-1460, 277-8730. Pres.: Deena Cohen; Tape & Sales Mgr.: Arthur Lee.  
Cassette & open reel: (Owned) Dean Art, Syncope self-mfd.  
Music Town, see Brite-Star.  
Musidisc, see Musical Tapes.  
Mystic, see Solar R.

## N

Nashboro Rec. Co., 1011 Woodland St., Nashville, Tenn. 37206. Tel: (615) 227-5081. Pres.: B. S. Howell Jr.; Tape Mgr.: Shannon Williams; Sales Mgr.: Mrs. Vickie Morgan.  
Cartridge 8-tr.: (Owned) Nashboro, Creed, Excello licensed to GRT; (distributed) Audio Gospel self-mfd.  
Cassette: (Owned) Nashboro, Creed, Excello licensed to GRT.  
Neptune Recs. (div. of Gamble-Huff Prod'ns Inc.), 250 S. Broad St., Philadelphia, Pa. 19102. Tel: (215) 545-6490/6915.  
Cartridge 8-tr. & cassette licensed to GRT.  
New Horizon, see Lou-Neita.  
Nilser, see Musical Tapes.  
Nina Rec. Co. Inc., 614 Eighth Ave., New York, N.Y. 10018. Tel: (212) 695-7696. Pres.: George Valavanis; Tape & Sales Mgr.: Nick Tsperis.  
Cartridge 8-tr.: (Owned) Nina, Ampis, self-mfd.  
Nonesuch, see Elektra.  
Norco, see Rio Grande.  
Northmoor Rec'g, 1229 East Parkway S., Memphis, Tenn. 38114. Tel: (901) 274-0565. Pres.: Dean Moore; Sales Mgr.: Libby Moore.  
Cassette & open reel: (Owned) Northmoor self-mfd.

## O

Ode 70, see A&M.  
Okeh, see Columbia.  
Orbit, see Scepter.  
Original Sound Rec. Co. Inc., 7120 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 851-2500. Pres.: Art Laboe; Sales Mgr.: Paul Politi.  
Branch: Palisades Park, N.J., 354 E. Homestead. Zip: 07850. Tel: (201) WI 1-2323. Sales Mgr.: Charlie Peters.  
Cartridge 8-tr. & cassette: (Owned) Original sound, Starla self-mfd.  
Ovation Recs. Inc., 160 E. Grand Ave., Chicago, Ill. 60611. Tel: (312) 644-1180. Pres.: Dick Schory.  
Branch: Los Angeles, Calif., 9255 Sunset Blvd. Zip: 90069. Tel: (213) 278-5199. Sales Mgr.: Ray Lawrence.  
Cartridge 8-tr., cassette & open reel licensed to Ampex.  
Dwl, see Lou-Neita.

## P

P. I., see Peters Int'l.  
P I P, see Pickwick.  
Pace, see Buddha.  
Page Rec'g Co., 345 Second St., Conemaugh, Pa. 15909. Tel: (814) 539-8117. Pres. & Sales Mgr.: Al Page.  
Cartridge 8-tr.: (Owned) Page self-mfd.

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on tape...  
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Bedford, Massachusetts  
BASF, Ludwigshafen Am Rhein, West Germany

# RECORD MANUFACTURERS WITH TAPE PRODUCT

Continued from page 10

Parant Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-1391. Pres.: J. R. Sabat; Tape Mgr.: Helen S. Martinez.  
Int'l branch: Venezuela.  
**Cartridge 8-tr. & cassette self-mfd.**  
Paramount Recs. (div. of Famous Music Corp., a Gulf + Western Co.), 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 333-7000. Pres.: William P. Gallagher; Exec. VP: Jack Wiedenmann; VP Mktg.: Joseph J. Lyons.  
**Cartridge 8-tr. & cassette:** (Owned) Paramount, Dot, Stead self-mfd.  
**Open reel:** (Owned) Paramount licensed to GRT.  
Parrot, see London.  
Paula, see Jewel.  
Peacock, see Duke.  
Peerless, see Musical Tapes.  
Perception Recs. (sub. of Perception Ventures Inc.), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-9690. Pres.: Terry Phillips; VPs, Sales & Mktg.: Boo Frazier, Dan Teitelbaum; Sales Mgr.: Arthur Aaron.  
**Cartridge 8-tr., quad-8, cassette & open reel:** (Owned) Perception, Today licensed to Ampex; (distributed) Dwarf, Red Bullet licensed to Ampex.  
Peters Int'l Inc., 600 Eighth Ave., New York, N.Y. 10018. Tel: (212) LA 4-5536. Pres.: Chris Peters; Sales Mgr.: Irving Cherne.  
**Cartridge 8-tr. & cassette:** (Owned) P.I. self-mfd.  
Pharmacists Tape Symposium, 6222 57 Ave. W., Tacoma, Wash. 98467. Tel: (206) GR 2-5486. Pres.: Victor C. Rowe.  
**Cassette & open reel self-mfd.**  
phase 4, see London.  
Phillips, see Mercury.  
Philly Groove, see Bell.  
Pickwick Int'l USA, 8-16 43 Ave., Long Island City, N.Y. 11101. Tel: (212) EM 1-8811. Chm.: Cy Leslie; Pres.: Ira L. Moss; Mktg. Dir.: Rich Lionetti.  
**Branch: Hollywood, Calif., 949 N. Orange Dr.** Zip: 90038. Tel: (213) 654-4430. VP: Dave Brown.  
Int'l branches: Canada, England.  
**Cartridge 8-tr. & cassette:** (Owned) Pickwick, PIP, Hilltop self-mfd.  
Plantation, see The Shelby Singleton Corp.  
Platypus, see Laurie Recs.  
Playette Corp., 301 East Shore Rd., Great Neck, N.Y. 11023. Tel: (516) 487-3064. Pres. & Tape Mgr.: Sidney A. Evans.  
**Cassette & open reel:** (Owned) GMS, self-mfd.; (distributed) Festival, Visaphon self-mfd.  
Polyband, see Cassette Music Corp.  
Polydor Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 245-0600. Pres.: Jerry Schoenbaum; Tape Dir. & Sales Mgr.: Sidney Love.  
**Cartridge 8-tr. & cassette:** (Owned) Polydor, DGG, Archive self-mfd.; (distributed) Blue Horizon, Spring self-mfd.  
**Open reel:** (Owned) Polydor, DGG, Archive licensed to Ampex.  
Polyphon, see Polyphonwerke & Ultraphone.  
Polyphonwerke Aktiengesellschaft, PO Box 124, Bedford Hills, N.Y. 10507. Tel: (914) 666-5287. Dir.: Olga Jirakova; Co-ord.: Karel B. Weiss.  
**Cartridge 8-tr., quad-8, cassette & open reel:** (Owned) Polyphon self-mfd. (distributed by Ultraphone).  
Pony, see USA Pony.  
Poppy Inds. Inc., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) JU 6-3000. Pres.: W. Kevin Eggers.  
**Cartridge 8-tr., quad-8, cassette & open reel** licensed to RCA.  
Premier, see Premier Albums.  
Premier Albums (div. of Premco Inds. Inc.), 10 W. 66 St., New York, N.Y. 10023. Tel: (212) 595-4000. Pres.: Phil Landwehr; Tape Mgr.: Jeff Toffler; Sales Mgr.: George Kurtz.  
**Cartridge 8-tr.:** (Owned) Premier self-mfd.  
Prestige Recs. Inc., 203 S. Washington Ave., Bergenfield, N.J. 07621. Tel: (201) 384-6900. Pres. & Sales Mgr.: Bob Weinstock; Tape Mgr.: Bob Porter.  
**Cartridge 8-tr. & cassette** licensed to Livingston.  
Process, see Country Star.  
Project 3, see The Total Sound.  
Prophecy Recs., 8899 Beverly Blvd., Suite 501, Los Angeles, Calif. 90048. Tel: (213) 273-5050. Pres.: Michael R. Shapiro; Tape Mgr.: Don Alfeld; Sales Mgr.: Tim Lane.  
**Cartridge 8-tr., quad-8, cassette & open reel** licensed to Ampex.  
Protone Recs. & Tapes-Super Sound Studios, 6478 Santa Monica Blvd., Hollywood, Calif. 90038. Tel: (213) 462-9884. Owner: James Welton; Tape Mgr.: John Hey; Sales Mgr.: Jane Courtland.  
**Open reel:** (Owned) Protone, Cornuto, Recotape self-mfd.  
Pzazz, see Gayten.

## R

R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 586-3000. Pres.: Rocco Laginestra; Sales Mgr.: Gene Settler; Adv. Dir.: Bill Lucas.  
**Branches: Hollywood, Calif., 6363 Sunset Blvd.** Zip: 90028. Tel: (213) 461-9171—Nashville, Tenn., 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880.  
Int'l branches: Argentina, Australia, Brazil, Canada, Chile, England, France, Germany, Italy, Mexico, Spain.  
**Cartridge 8-tr.:** (Owned) Victor, Red Seal, Camden, Victrola self-mfd.; (distributed) Colgems, Gregar, Kirshner, Poppy.  
**Quad-8 & cassette:** (Owned) Victor, Red Seal self-mfd.; (distributed) Colgems, Gregar, Kirshner, Poppy self-mfd.  
**Open reel:** (Owned) Victor, Red Seal, Camden self-mfd.; (distributed) Colgems, Gregar, Kirshner, Poppy self-mfd.  
R C M, see Rivera.  
Radiant Cassette/Cartridge Corp., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-1820. Pres.: Donald H. Gabor.  
**Branch: Des Plaines, Ill., 555 Santa Rosa Dr.** Zip: 60018. Tel: (312) 299-1006. Tape Mgr.: John Starzec.  
**Cartridge 8-tr. & cassette:** (Owned) Radiant, Altone self-mfd.  
Rain, see Bell.  
Rally, see Ralph's.  
Ralph's Radio Music, Box 127, Demorest, Ga. 30535. Tel: (404) 723-3884. Owner & Pres.: Ralph Raper; Tape & Sales Mgr.: Brenda Raper.  
**Cartridge 8-tr.:** (Owned) Country Jubilee, Gospel Jubilee, Rally, Sunlite self-mfd.  
Ranwood Recs. Inc., 9034 Sunset Blvd., Los Angeles, Calif. 91604. Tel: (213) 278-7222. Pres.: Randolph Wood; Tape Mgr.: Larry Welk; Sales Mgr.: Christine Hamilton.  
**Cartridge 8-tr., quad-8, cassette & open reel** licensed to GRT.  
Rare Earth, see Motown.  
Raw, see JDM.  
Recorded Treasures Inc., PO Box 1278, North Hollywood, Calif. 91604. Tel: (213) 763-3173. Pres. & Tape Mgr.: Walter S. Heebner.  
**Cartridge 8-tr., cassette & open reel:** (Owned) The Welte Legacy licensed to Ampex.  
Record Guild of America, 170 Central Ave., Farmingdale, L.I., N.Y. 11735. Tel: (516) 293-5858. Pres. & Sales Mgr.: David Schichman.  
**Cartridge 8-tr. & cassette:** (Owned) Simon Says self-mfd.  
Record Time, see Institute for Language Study.  
Recotape, see Protone.  
Red Bullet, see Perception.  
Red Lion, see Mainstream.  
Red Seal, see RCA.  
Reprise, see Warner Bros.  
Request Recs. Inc., 66 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) 633-6055/6059. Pres.: Hans J. Lengsfelder; Tape Mgr.: R. B. Gamba.  
**Cartridge 8-tr. self-mfd.**  
Respect, see Stax.  
Rexford, see Malynn.  
Richmond, see London.  
Rim, see Associated Inds.  
Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres.: Paco Betancourt; Tape & Sales Mgr.: John F. Phillips.  
**Cartridge 8-tr.:** (Owned) Chico, Flecha, Ideal, Norco self-mfd.  
Rising Sons, see Monument.  
Rivera Ents., 1908 Mission St., San Francisco, Calif. 94103. Tel: (415) 431-8780. Owner & Tape Mgr.: M. Castillo Rivera.  
**Cartridge 4-tr., 8 tr., cassette & open reel:** (Owned) Melodias Discos America, RCM self-mfd.  
Rodeo Int'l, see Marvel.  
Roker Rec. Group Inc., 1560 N. LaBrea Ave., Hollywood, Calif. 90028. Tel: (213) 464-9185. Pres.: Wally Roker; VP: Renny Roker; Sales Mgr.: Mary McWilliams.  
**Cartridge 8-tr. & cassette:** (Owned) Canyon, Soul Clock licensed to Ampex.  
Roper Recs. Inc., 48-16 43 Ave., Long Island City, N.Y. 11104. Tel: (212) HA 6-1190. Pres.: C. Grossman; Tape & Sales Mgr.: Franc Peri.  
**Cartridge 8-tr. & open reel self-mfd.**  
Roulette, see Ethnic Tapes.  
Royal Blue, see International Rec'g Co.

## S

S R, see Syntonic Research.  
S S S Int'l, see The Shelby Singleton Corp.  
Sacred, see Word.  
San Francisco, see Fillmore & Atlantic, Atlantic Div.  
Savoy Rec. Co. Inc., PO Box 1000, 56 Ferry St., Newark, N.J. 07105. Tel: (201) 344-1400; NYC Tel: (212) WO 2-3354. Pres.: Herman Lubinsky; Sales Mgr.: Fred Mendelsohn.  
**Cartridge 8-tr.** licensed to Livingston.  
Scepter Recs. Inc., 254 W. 54 St., New York, N.Y. 10019. Tel: (212) CI 5-2170. Pres.: Florence Greenburg; Exec. VP: Sam Goff; VP & Tape Mgr.: Jerry Geller.  
**Cartridge 8-tr.:** (Owned) Scepter, Wand, Hob, Celestial, Orbit self-mfd.; (distributed) Bamboo self-mfd.  
**Cassette:** (Owned) Scepter, Wand, Orbit self-mfd.  
**Open reel:** (Owned) Scepter, Wand licensed to Ampex.

Seco, see Met Richmond.  
Simons says, see Record Guild.  
Sing, see Skylite-Sing.  
Singcord Corp., Sta. C, Grand Rapids, Mich. 49506. Tel: (616) 456-5406. Pres.: P. J. Zondervan.  
**Cartridge 8-tr. & cassette:** (Owned) Zondervan licensed to GRT.  
The Shelby Singleton Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960. Pres.: Shelby S. Singleton Jr.; Tape & Sales Mgr.: Dick Bruce.  
**Cartridge 8-tr. & cassette:** (Owned) Plantation, SSS Int'l, Sun Int'l self-mfd. & licensed to GRT; Midnight Sun self-mfd.  
**Open reel:** (Owned) Plantation, SSS Int'l, Sun Int'l licensed to GRT.  
Sire Recs., 165 W. 74 St., New York, N.Y. 10023. Pres.: Richard Gottfeller; Mng. Dir.: Seymour Stein.  
Int'l branch: England.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex (distributed by London).  
Skylite, see Skylite-Sing.  
Skylite-Sing Rec'g Co. Inc., 1008 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 244-6116. Pres.: Joel E. Gentry.  
**Cartridge 8-tr.:** (Owned) Skylite, Sing, Christian Folk self-mfd.  
Smash, see Mercury.  
The Smith Studio Inc., 3141 SW 22 Ct., Fort Lauderdale, Fla. 33312. Tel: (305) 581-7300. Pres.: Janet Smith; Sales Mgr.: Fletcher Smith.  
**Cartridge 8-tr., cassette & open reel:** (Owned) Autobooks, Carbooks, Cardramas, Cartours, Kid-dy Carbooks, Living Record Library, Stereodisties self-mfd.  
Solar R Inc., 6277 Selma Ave., Los Angeles, Calif. 90028. Tel: (213) 467-3504. Pres.: Doug Moody.  
**Cartridge 8-tr. & cassette:** (Owned) Solar Clock, Mystic licensed to Ampex.  
Soul, see Motown.  
Soul Clock, see Roker.  
Sound Stage 7, see Monument.  
Southeastern Recs., 170 W. 29 St., Hialeah, Fla. 33012. Tel: (305) 888-2365. Pres.: Matthew San Martin; Gen. Mgr.: Jose Serra.  
Int'l branch: Puerto Rico, Kubaney Recs.  
**Cartridge 8-tr. & cassette:** (Owned) Kubaney; Mexico (includes product from Audio Mex, Son Art, Sono-Mex) self-mfd.  
Spanish World Recs. Inc., 151 W. 14 St., New York, N.Y. 10011. Tel: (212) 989-3177. Pres.: Marcos Garcia; VP: Alfred Garcia; VP Sales: L. Vazquez.  
**Cartridge 8-tr. & cassette:** (Owned) Montilla self-mfd.  
Spar Rec. Corp., 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-9061. Pres.: William Beasley.  
**Cartridge 8-tr. self mfd.**  
Specialty Recs. Inc., 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. Pres.: Arthur N. Rupe; Tape & Sales Mgr.: Mike Akopoff.  
Int'l branch: England.  
**Cartridge 8-tr. & cassette self-mfd.**  
Speed, see Ethnic Tapes.  
Spoken Arts Inc., 310 North Ave., New Rochelle, N.Y. 10801. Tel: (914) 636-5482. Pres.: Dr. Arthur Luce Klein; Tape Mgr.: Paul Kresh; Sales Mgr.: Peter Redgrove.  
**Cassette self-mfd. & licensed to Bell & Howell.**  
**Open reel self-mfd.**  
Spring Recs. Inc., 201 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Jules Rifkind.  
**Cartridge 8-tr. & cassette:** (Owned) Spring self-mfd. (distributed by Polydor); Event self-mfd.  
Standard Phono Mfg., 734 Tolland St., East Hartford, Conn. 06033. Tel: (203) 289-8631. Pres.: Richard Godlewski; Tape Mgr.: Frank Holland.  
**Cartridge 8-tr.:** (Owned) Colonial self-mfd.  
Stang, see All Platinum.  
Starday, see Starday-King.  
Starday-King, PO Box 8188, Nashville, Tenn. 37207. Tel: (615) 228-2575. Pres.: Hal Neely; VP & Gen. Mgr.: Jim Wilson; Sales Mgr.: Lee Trimble.  
**Cartridge 8-tr., quad-8, cassette & open reel:** (Owned) Starday, King, Bethlehem, DeLuxe, Federal, Look licensed to GRT.  
Starla, see Original Sound.  
Starlight, see Consolidated.  
Stax Recs. Inc., 98 N. Avalon, Memphis, Tenn. 38104. Tel: (901) 278-3000. Pres.: Jim Stewart; VP Sales & Mdsq.: Herb Kole; Int'l: Donna Breakstone.  
**Cartridge 8-tr. & cassette:** (Owned) Stax, Volt, Enterprise, Respect self-mfd.  
**Open reel:** (Owned) Stax, Volt, Enterprise, Respect licensed to Ampex.  
Steady, see Tranquility.  
Steed, see Paramount.  
Steno-Oisc, see 49th State Hawaii.  
Stereodisties, see The Smith Studio.  
Stereo Dimension Recs. Inc., 118 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 2-6855. Pres.: L. Becker.  
**Cartridge 8-tr. & cassette:** (Owned) Evolution licensed to Ampex & GRT; (distributed) Affinity, Athena licensed to Ampex & GRT.  
**Open reel:** (Owned) Evolution licensed to Ampex.  
Stinson Recs., PO Box 3415, Granada Hills, Calif. 91344. Tel: (213) 369-1612. Pres.: Jack M. Kall.  
**Cartridge 8-tr. & cassette self-mfd.**  
Stoneflower, see Atlantic, Atlantic Div.  
Stop Recs. Inc., 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211. Owners: Pete Drake, Tommy Hill.

**Cartridge 8-tr. & cassette self-mfd.** (distributed by Scepter).  
 Stormy Forest, see MGM.  
 Sugar Shack, see Cabot.  
 Summit Sound Systems Co., 4962 104 Way N., St. Petersburg, Fla. 33708. Tel: (813) 392-3845. Pres.: William Jelley.  
**Cartridge 8-tr.:** (Owned) Summit self-mfd.  
 Sundi, see Cabot.  
 Sun Int'l, see The Shelby Singleton Corp.  
 Sunlite, see Ralph's.  
 Superscope Rec'd Tapes, 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Pres.: Joseph S. Tushinsky; Tape Mgr.: Len Feldman.  
**Cartridge 8-tr., cassette & open reel self-mfd.**  
 Supreme Prod'n's Inc., PO Box 352, Glendale, Calif. 91209. Tel: (213) 245-3646. Pres.: Paul Mickelson.  
**Cassette:** (Owned) Supreme, Cornerstone self-mfd.  
 Sure Music & Rec. Co. Inc., PO Box 94, Broomall, Pa. 19008. Tel: (215) EL 6-2996. Pres.: Leonard Rosen; Tape Mgr.: Beth Merle; Sales Mgr.: Larry Stephens.  
**Cartridge 8-tr.:** (Owned) Sure self-mfd.  
 Surfside, see Hula.  
 Surrey Int'l, see Crestview.  
 Sussex, see Buddah.  
 Swallow, see Jin & Swallow.  
 Syncope, see Music Plus.  
 Syntonic Research Inc., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) PL 7-6454. Pres.: I. S. Teibel; Tape Mgr.: S. Gerstman; Sales Mgr.: M. Kron.  
**Cartridge 8-tr.:** (Owned) SR self-mfd. & licensed to Ampex.  
**Cassette & open reel:** (Owned) SR licensed to Ampex.

**T**

**T A Recs.,** 4024 Radford Ave., Studio City, Calif. 91604. Tel: (213) 763-8411. Pres.: Steve Binder.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex (distributed by Bell).  
 T-Neck, see Buddah.  
 Tamla, see Motown.  
 Tangerine Rec. Corp., 2107 W. Washington Blvd., Los Angeles, Calif. 90018. Tel: (213) 732-0171. Pres.: Ray Charles; Gen. Mgr.: Ron Granger.  
**Cartridge 8-tr. & cassette** licensed to Ampex & GRT (distributed by ABC/Dunhill).  
 Tempo, see John T. Benson.  
 Theatre Rec'g Society, see Caedmon.  
 Thomas, see Buddah.  
 Threshold, see London.  
 Thunder Rec. Corp., Box 271, Cedar & West Ave., Jenkintown, Pa. 19046. Tel: (215) OS 2-5929. Tape Mgr.: Marian Ryan; Sales Mgr.: Otis Knight.  
**Cartridge 8-tr. & open reel self-mfd.**  
 Tico, see Ethnic Tapes.  
 Today, see Perception.  
 Tone Int'l (div. of Tone Dists.), 495 SE 10 Ct., Hialeah, Fla. 33011. Tel: (305) 633-6033, 888-1685. Tape Mgr.: Eddie Llois.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex.  
 Tonsil Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 586-6750. Pres.: Neville Gerson; Nat'l Sales & Mktg.: Andrew Miele.  
**Cartridge 8-tr. & cassette** licensed to Ampex.  
 Top-Star, see Sid Kleiner.  
 The Total Sound Inc., 1270 Ave. of the Americas, New York, N.Y. 10020. Tel: (212) 765-9760. Pres. & Int'l: Enoch Light; Sales Mgr.: Jack Kiernan.  
**Cartridge 8-tr.:** (Owned) Project 3 self-mfd. & licensed to Ampex.  
**Quad-8:** (Owned) Project 3 self-mfd.  
**Cassette & open reel** same as 8-tr.  
 The Township Group Inc., Box 7084, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-5307. Pres.: Joe Huffman; Tape & Sales Mgr.: Bob Edwards.  
**Cartridge 8-tr.:** (Owned) Halo, Mark Five, Mastertone self-mfd.  
 Tradition, see The Everest Rec. Group.  
 Tranquility Recs. Inc., 846 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-3800. Pres.: Art R. Trefferson; Sales Mgr.: Gary Hall.  
**Cartridge 8-tr. & cassette:** (Owned) Tranquility, Steady self-mfd.  
 Troll, see American Themes & Tapes.  
 Turff, see Creative Artists.  
 20th Century-Fox, see ABC/Dunhill.  
 27th State, see Cabot.

**U**

**U S A Pony Inc.,** 6725 Sunset Blvd., Suite 421, Hollywood, Calif. 90028. Tel: (213) 461-4671. Pres.: Reiji Minami; Tape & Sales Mgr.: Tom T. Saiki.  
**Cartridge 8-tr., cassette & open reel:** Pony (imported from Japan).  
**U S A Recs.,** 3035 W. 47 St., Chicago, Ill. 60632. Tel: (312) 254-4612. Pres.: Paul J. Glass.  
**Cartridge 8-tr. & cassette** licensed to Ampex.  
 Ultraphone Recs. Inc., 69 S. Moger Ave., Mount Kisco, N.Y. 10549. Tel: (914) 666-2118. Dir.: Dr. Edward T. Salvato Jr.  
**Cartridge 8-tr., quad-8, cassette & open reel:** (Owned) Ultraphone self-mfd.; (distributed) Polyphon self-mfd.  
 Uni, see MCA.  
 United, see Kent-Cadet.  
 United Artists Recs. Inc.—Tape Div., 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213)

461-9141. Tape Mgr.: Charles P. Bratnober.  
 Branches: Los Angeles, San Francisco, Calif.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Silver Spring, Md.; Boston, Mass.; Detroit, Mich.; Cherry Hill, N.J.; New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Dallas, Houston, Tex. (see Wholesalers section for complete listings).  
**Cartridge 8-tr., quad-8, cassette & open reel self-mfd.**

**V**

**V I P, see Motown.**  
 Thomas J. Valentino Inc., 150 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. Pres.: Thomas J. Valentino; Tape & Sales Mgr.: Chris Carrino.  
**Open reel:** (Owned) Major self-mfd.  
 Valtron Rec'g Studio, 305 Allen St., Helena, Mont. 59601. Tel: (406) 442-0734. Pres.: Lester L. Liedle; Sales Mgr.: Sandy Liedle.  
**Cassette & open reel:** (Owned) Valtron self-mfd.  
 Vanguard Recs., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Pres.: Seymour Solomon; Tape & Sales Mgr.: Harold Lewis.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex.  
 Vault Rec'g Corp., 6430 Sunset Blvd., Suite 310, Hollywood, Calif. 90028. Tel: (213) 464-7571. Pres.: Jack Lewerke.  
**Cartridge 8-tr., cassette & open reel:** (Owned) Vault licensed to Ampex.  
 Velvet Recs. Inc., 124 W. 29 St., Hialeah, Fla. 33012. Tel: (305) 888-1377. Pres.: Roberto Page; Gen. & Tape Mgr.: Antonio Moreno.  
**Home office:** Venezuela, Distribuidora Nacional de Discos.  
**Cartridge 8-tr. & cassette self-mfd.**  
 Verve, see MGM.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Visaphon, see Playette.  
 Viva Recs., 6922 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 462-1641. Pres.: Edward Silvers; VP Promo.: Mel Bly.  
**Cartridge 8-tr. & cassette:** (Owned) Viva, Bravo licensed to Ampex, GRT & MCA.  
**Open reel:** (Owned) Viva, Bravo licensed to Ampex.  
 Vivid Country Sounds, see Certron.  
 Vivid Sounds, see Certron.  
 Vocab Inc., 3071 S. Broad St., Chicago, Ill. 60608. Tel: (312) 258-8047. Pres.: Anthony J. Batko.  
**Cassette & open reel:** (Owned) The Bergen Evans Vocabulary Program, Wordcraft self-mfd.  
 Vocalion, see MCA.  
 Volt, see Stax.  
 Vortex, see Atlantic, Atco Div.  
 Vox Prod'n's Inc., 211 E. 43 St., New York, N.Y.

10017. Tel: (212) 867-9360. Pres.: G. de Mendelssohn-Bartholdy; Tape Mgr.: C. Perkins; Sales Mgr.: Thomas Di Vita.  
**Cassette:** (Owned) Vox self-mfd.

**W**

Wand, see Scepter.  
 Warner Bros. Recs. Inc., 4000 Warner Blvd., Burbank, Calif. 91505. Tel: (213) 843-6000. Pres.: Mo Ostin; Sales Dir.: Dick Sherman.  
**Distribution branches:** Warner Bros.-Elektra-Atlantic Dist'g Corp. in Los Angeles, Calif.; Cleveland, Ohio; Seattle, Wash. (see Wholesalers section for complete listings).  
**Cartridge 8-tr. & cassette:** (Owned) Warner Bros., Reprise licensed to Ampex.  
**Open reel:** (Owned) Warner Bros., Reprise licensed to Bell & Howell.  
 Wayside Recs. Inc., 63 Main St., Maynard, Mass. 01754. Tel: (617) 897-7359, 235-0750.  
**Cartridge 8-tr., cassette & open reel** (distributed by Mercury).  
 Weasel, see Creative Artists.  
 The Weite Legacy, see Recorded Treasures.  
 Westbound Recs. Inc., 14643 Joy Rd., Detroit, Mich. 48228. Tel: (313) 584-1279.  
**Cartridge 8-tr. & cassette** licensed to GRT (distributed by Janus).  
 Westminster Gold, see ABC/Dunhill.  
 White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres. & Sales Mgr.: Phil Ladd; Tape Mgr.: John Shandra.  
**Cassette & open reel:** (Owned) White Rock, Ladd, Llama self-mfd.  
 White Whale Rec. Co. Inc., 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-2266. Pres.: Ted Feigin.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex & GRT.  
 Whiz, see Double Shot/Whiz.  
 Willoughby Int'l, see Creative Artists.  
 Windfall Recs., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: E. S. Prager.  
**Cartridge 8-tr., cassette & open reel** licensed to Ampex & GRT (distributed by Bell).  
 Wordcraft, see Vocab.  
 Word Inc., 4800 W. Waco Dr., Waco, Tex. 76710. Tel: (817) 772-7650. Pres.: Jarrell F. McCracken; Tape & Sales Mgr.: Francis Heatherley.  
**Branch:** Dallas, Tex., Word Travel Int'l, 1207 Stemmons Tower S. Zip: 75207. Tel: (214) 638-5539.  
**Cartridge 8-tr. & cassette:** (Owned) Word, Canaan, Light, Sacred, self-mfd.

**Z**

Zondervan, see Singcord.

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# DUPLICATOR/MARKETERS

**A T D (American Tape Dupl'rs Inc.)**, 5727 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 870-6832. Pres.: Richard Allen; Exec. VP: Warren D. Gray; VP & Gen. Mgr.: Donald Anderson.  
**Cartridge 8-tr., cassette & open reel:** ATD, Tape Mates.

**Allied Tape Corp.**, 1201 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northrup; VP: Douglas L. Allen; Sales Mgr.: Robert F. Philpot; Adv. Dir.: Donald E. Lobbig.  
**Cartridge 8-tr. & cassette:** CMC.

Altone, see Radiant Cassette/Cartridge & Tapeworld.

**Ampex Stereo Tapes Div.**, 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. Gen. Mgr.: Donald V. Hall.  
**Sales offices:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 245-9373—North Miami, Fla., 1175 NE 125 St. Zip: 33161. Tel: (305) 891-0301—New York, N.Y., 555 Madison Ave. Zip: 10022. Tel: (212) 758-8900. Sales Mgr.: Jules Cohen.

**Cartridge 8-tr.:** Ampex, ABC, A&R, A/S, Abkco, Affinity, Amaret, Amos, Apt/Westminster, Astex, Astro, Atco, Athena, Atlantic, Audio Spectrum, Audio Treasury, Avco Embassy, BT Puppy, Bang, Bell, Big Tree, Bluesway, Bravo, Buddah, Canyon, Chart, Coliseum, Colossus, Command, Commonwealth United, Contemporary, Cotillion, Crimson, Curtom, Dakar, Deram, Disney, Dunhill, Elektra, Eleuthera, Embryo, Evolution, Fantasy, Flying Dutchman, GWP, Galaxy, Good Time Jazz, Happy Tiger, Heritage, Hi, ILS, Impulse, Jad, Kama Sutra, Lizard, London, MGM, Mainstream, Mediants, Monitor, National General, Nonesuch, Original Sound, Ovation, Pace, Page One, Palette, Parrot, Perception, phase 4, Philly Groove, Probe, Project 3, Red Lion, Reprise, Richmond, Riverside, San Francisco, Senate, Shout, Sire, Skye, Stang, Stormy Forest, Sue, Sussex, Swampfire, T-Neck, Tetragrammaton, Threshold, Time, Tonsil, USA, Vanguard, Vault, Verve, Viva, Vortex, Warner Bros., Westminster, White Whale.

**Cassette:** Ampex, ABC, A&R, A/S, Abkco, Affinity, Amaret, Amos, Astex, Astro, Atco, Athena, Atlantic, Audio Spectrum, Audio Treasury, Avco Embassy, BT Puppy, Bang, Bell, Big Tree, Bluesway, Bravo, Buddah, Canyon, Cassette Language, Chart, Coliseum, Colossus, Command, Commonwealth United, Contemporary, Cotillion, Crimson, Curtom, Dakar, Deram, Disney, Dunhill, Elektra, Eleuthera, Embryo, Evolution, Fantasy, Flying Dutchman, GWP, Galaxy, Good Time Jazz, Happy Tiger, Heritage, Hi, Impulse, Jad, Kama Sutra, Lizard, London, MGM, Mainstream, Mediants, Monitor, National General, Original Sound, Ovation, Pace, Page One, Parrot, Perception, phase 4, Philly Groove, Probe, Project 3, Red Lion, Reprise, Riverside, San Francisco, Shout, Sire, Skye, Stang, Stormy Forest, Sue, Sussex, Swampfire, T-Neck, Tetragrammaton, Threshold, Time, Tonsil, 20th Century-Fox, USA, Vanguard, Vault, Verve,

Viva, Vortex, Warner Bros., Westminster, White Whale.

**Micro cassette:** Ampex, ABC, Atco, Atlantic, Bell, Buddah, Colossus, Deram, Dunhill, Elektra, Fantasy, Golden, Heritage, Hi, Kama Sutra, London, MGM, Mainstream, Page One, Parrot, Vanguard, Verve, Viva, White Whale.

**Open reel:** Ampex, AST, A&M/Time, ABC, Abkco, Aeolian-Skinner, American Airlines, Amos, Angel, Apple, Archive, Artia, Atco, Athena, Atlantic, Audio Fidelity, Audio Spectrum, Audio Treasury, Avco Embassy, BT Puppy, Bang, Bell, Blue Rock, Bluesway, Bravo, Buddah, Buena Vista, Capitol, Chart, Colossus, Command, Commonwealth United, Contemporary, Continental Airlines, Cotillion, Crimson, DGG, Decca, Deram, Dunhill, Elektra, Embryo, Enterprise, Evolution, Fantasy, Flying Dutchman, Fontana, Four Corners of the World, GWP, Galaxy, Good Time Jazz, Gordy, Happy Tiger, Heritage, Hi, ILS, Impulse, Jad, Kama Sutra, Kapp, LHI, Limelight, Lizard, London, MGM, Mainstream, Mercury, Monitor, Motown, Nonesuch, Page One, Parliament, Parrot, phase 4, Philips, Philly Groove, Polydor, Project 3, Rare Earth, Recorded Treasures, Red Lion, Richmond, Riverside, Scepter, Senate, Sire, Skye, Smash, Soul, Stax, Tamla, Tetragrammaton, Threshold, Time, 20th Century-Fox, USA, Vanguard, Vanguard/Everyman, Vault, Verve, Viva, Wand, White Whale, Wing.

**Bell & Howell Magnetic Tape Co.**, Stereotape Div., 2602 Michelson, Irvine, Calif. 92664. Tel: (714) 833-0020. Pres.: Sidney Brandt; VP: J. A. Rubinstein.

**Cassette:** Piper Classics.

**Open reel:** Liberty/UA, Piper Classics, Reprise, Warner Bros.

Berkshire, see Dubbings Electronics.

C M C, see Allied Tape Corp.

**Caytronics Corp.**, 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro; Adv. Dir.: Rinel Sousa.  
**Int'l branch:** Mexico, Stereo Jet de Mexico.

**Cartridge 8-tr. & cassette:** Columbia Latin, Rico Vox, Tone Latino.

**Dubbings Electronics**, 1305 S. Strong Ave., Copiague, L.I., N.Y. 11726. Tel: (516) 226-6000. Gen. Mgr.: W. Callahan; Sales Mgr. & Adv. Dir.: M. Thaler.

**Cartridge 8-tr., cassette & open reel:** Berkshire. **Ethnic Tapes Inc.**, 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Morris Levy; Tape & Sales Mgr.: Sonny Kirshen.

**Cartridge 8-tr. & cassette:** Ethnic (includes Roulette), Alegre, Tico, Cesta, Cotique, Musicor, Speed.

**G R T Corp.**, 1287 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Sales Mgr.: Fred Furfey; Regional Mgr.: Ed Berson; Adv. Dir.: Dick La-Palm.

**Branches:** Lakeland, Fla., Grove Park Office Center, Hwy. 98 S. Zip: 33803. Tel: (813) 688-2040. Regional Mgr.: John Spellman—

**Fairfield, N.J.**, GRT-East, 344 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. Regional Mgr.: Charles W. Scherzer.

**Cartridge 8-tr.:** ABC, Amazon, Apt, Archive of Folk & Jazz Music, Archive of Gospel Music, Ashley, Audio Treasury, Backbeat, Bang, Bell, Bluesway, Blue Thumb, Bouquet, Bravo, Buckboard, CGC, Cadet, Cadet/Concept, Century City, Challenge, Chart, Checker, Chess, Command, Command/Probe, Crewe, Cuca, De-Lite, DeLuxe, Diamond, Duke, Dunhill, ESP-Disk', Elephant V, Event, Everest, Exello, Falcon, GNP Crescendo, GRT, Gamble, Gateway, Hickory, HiFi, Hobbit, Impulse, Increase, Jamie, Janus, Jewel, Kapp, King, L&R, Laurie, Legacy, Major Minor, Makaha, Metromedia, Mobile Fidelity, Monument, Nashboro, Nashville, Neptune, Page One, Paula, Peacock, Philly Groove, Plantation, Platypus, Polydor, Pulsar, Rama Rama, Ranwood, Reo Tahiti, Request, Roulette, Royal American, SGC, SSS Int'l, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Speed, Starday, Stormy Forest, Studio 10, Sun, Sunflower, Super K, Tangerine, Tetragrammaton, Tower, Tradition, Uni, Vault, Viva, Westbound, Westminster Gold, White Whale, Windfall.

**Cassette:** ABC, Amazon, Archive of Folk & Jazz Music, Archive of Gospel Music, Audio Treasury, Backbeat, Bang, Bell, Bluesway, Blue Thumb, Bravo, Buckboard, Cadet, Cadet/Concept, Century City, Chart, Checker, Chess, Command, Command/Probe, Crewe, De-Lite, Diamond, Duke, Dunhill, ESP-Disk', Elephant V, Event, Everest, Exello, GRT, Gamble, Hickory, HiFi, Impulse, Increase, Jamie, Janus, Jewel, King, Laurie, Metromedia, Mobile Fidelity, Monument, Musicor, Nashboro, Nashville, Neptune, Philly Groove, Plantation, Polydor, Project 3, Ranwood, Request, Roulette, Royal American, SGC, SSS Int'l, Shelter, Skye, Sound Stage 7, Specialty, Starday, Stormy Forest, Sun, Sunflower, Super K, Tangerine, Tetragrammaton, Tower, Tradition, 20th Century-Fox, Uni, Vault, Viva, Westbound, White Whale, Windfall.

**Open reel:** ABC, Atco, Atlantic, Bang, Bluesway, Blue Thumb, Cadet, Checker, Command, Crewe, Dot, Dunhill, GRT, Gamble, Hickory, Impulse, Increase, Jamie, Janus, King, MTA, Major Minor, Metromedia, Mobile Fidelity, Monument, Musicor, Palette, Paramount, Plantation, Project 3, Ranwood, Roulette, Shelter, Sound Stage 7, Sun, Tangerine, Tetragrammaton, 20th Century-Fox, Uni, Viva, White Whale.

**Livingston Audio Prods. Corp.**, 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell Scholten; VP Sales: Thomas J. Hofbauer; Adv. Dir.: Ray Rand.

**Cartridge 8-tr., cassette & open reel:** Avant Garde, Conversa-Phone, DBI, Livingston, Prestige, Savoy, Spanish World, Tape House Int'l.

**M C A Recs.**, 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J. K. Maitland; Pre-Recorded Tape Prod. Mgr.: Joel A. Schnei-

continued on page 16

# The Singing playing talking laughing dancing book

## The 1971 MCA Tape Catalogue



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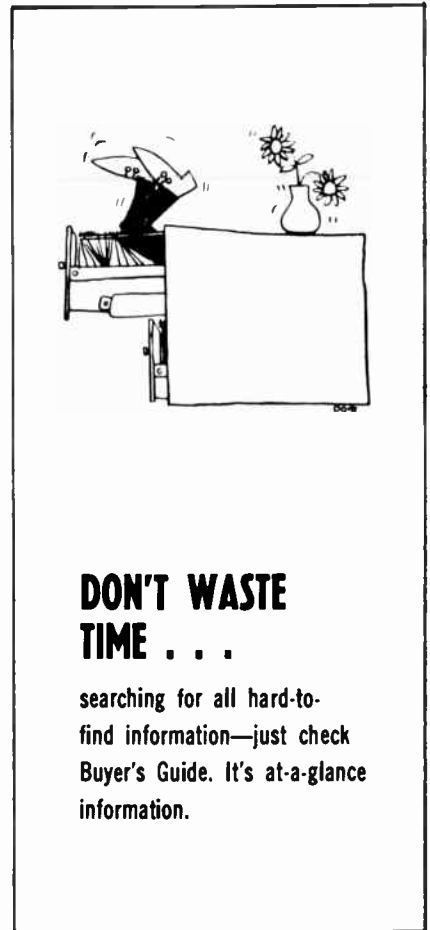
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7 Cherry Avenue Waterbury, Conn. 06702  
203-757-9291

## DUPLICATOR/MARKETERS

Continued from page 14

der; Sales Mgr.: Marvin Paris; Adv. Dir.: William Levy.  
**Cartridge 8-tr.:** Decca, Kapp, Uni, Coral, Vocalion, Bravo, Viva.  
**Cassette:** Decca, Kapp, Uni, Coral, Bravo, Viva.  
**Open reel:** Decca, Coral.  
 Mercury Rec. Corp., 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 332-5788. Pres.: Irwin H. Steinberg; Nat'l Sales Mgr.: Harry Kelly.  
**Cartridge 8-tr. & cassette:** Mercury, Philips, Smash, Fontana, Limelight, Hickory, Wayside.  
 R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 586-3000. Pres.: Rocco Laginestra; Sales Mgr.: Gene Settler; Adv. Dir.: Bill Lucas.  
**Branches:** Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171—Nashville, Tenn., 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880.  
**Int'l branches:** Argentina, Australia, Brazil, Canada, Chile, England, France, Germany, Italy, Mexico, Spain.  
**Cartridge 8-tr.:** Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kirshner, Poppy.  
**Quad-8:** Victor, Red Seal, Colgems, Gregar, Kirshner, Poppy.  
**Cassette:** Victor, Red Seal, Colgems, Gregar, Kirshner, Poppy.  
**Open reel:** Victor, Red Seal, Camden, Colgems, Gregar, Kirshner, Poppy.  
 Radiant, see Radiant Cassette/Cartridge & Tapeworld.  
 Radiant Cassette/Cartridge Corp., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-1820. Pres.: Donald H. Gabor.  
**Branch:** Chicago, Ill., 555 Santa Rosa Dr. Zip: 60018. Tel: (312) 299-1006. Mgr.: John Starzec.  
**Cartridge 8-tr. & cassette:** Altone, Radiant.  
 Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: L. Allan Bazzy; Gen. Mgr.: Raymond Czarnik; Mktg. Mgr.: William D. Adams.  
**Cartridge 8-tr. & cassette:** Eurotone, Specialty Sounds.  
**Open reel:** Specialty Sounds.  
 Tapeworld Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-9305. Pres.: Donald H. Gabor.  
**Cartridge 8-tr. & cassette:** Altone, Radiant & private brand labels.



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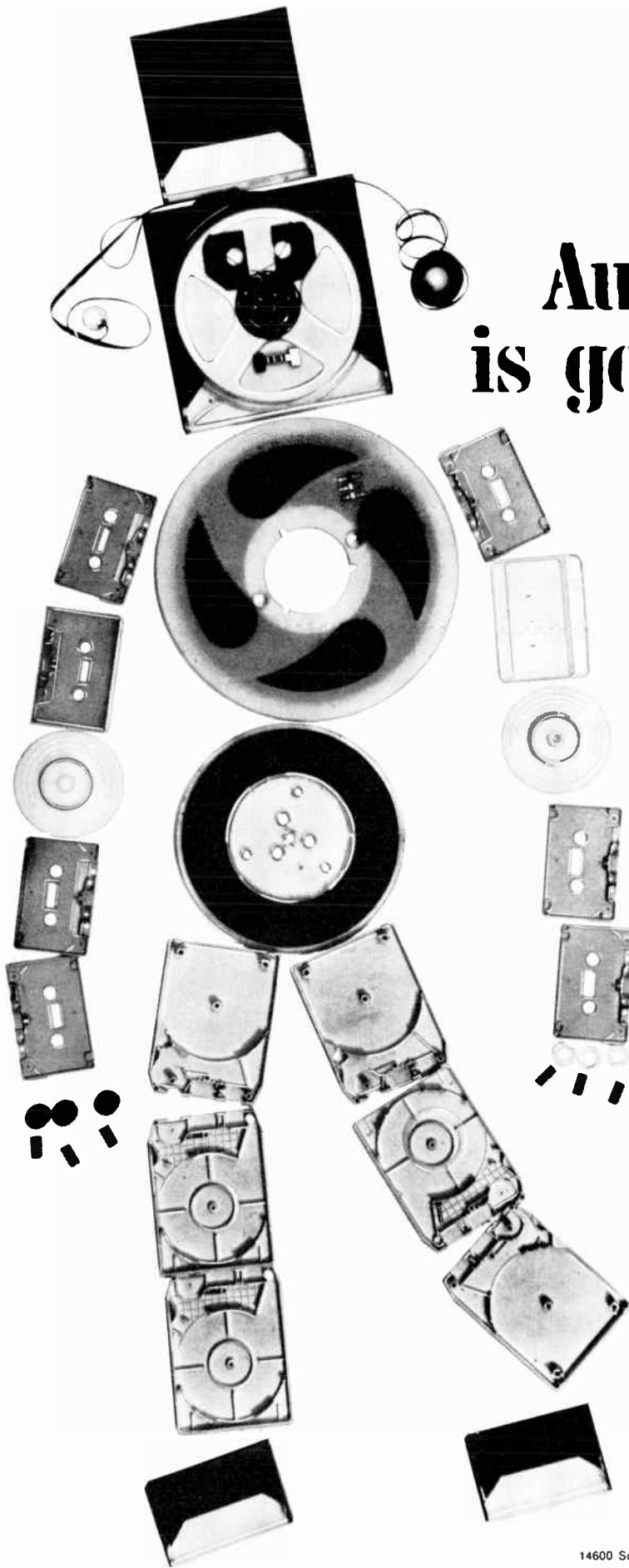
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# Audio Magnetics is going to pieces!



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Call us. We'll sell you a piece of the action . . . and at the right price.

P.S. Be sure to ask us about our new patented AudioFoil<sup>®</sup> cassette liners.

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THE WORLD'S LARGEST MANUFACTURER OF COMPACT CASSETTES

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# TAPE PLAYBACK EQUIPMENT

## MANUFACTURERS & IMPORTERS

- AIWA, see Selectron Int'l Co.  
 AIWA/Milovac, see Selectron Int'l Co.  
 Admiral Corp., 3800 Cortland St., Chicago, Ill., 60647. Tel: (312) 292-2600. Pres.: Ross D. Siragusa Jr.; VP Sales: Jack Daly; VP Adv.: Thomas R. Chadwick.  
**Cartridge:** (1 model) 8-tr. home. Price: \$70.  
**Cassette:** (5 models) portable. Price range: \$24.95-\$69.95.
- Alaron, see B&B Import-Export Co.  
 Allied Radio Shack Corp., 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 336-7163. Pres.: Lewis F. Kornfeld; Sales & Mdsgr. Mgr.: Bernie Appel; Adv. Mgr.: Larry Blostein.  
**Cartridge:** (1 model) 8-tr. home. Price: \$89.95.  
**Cassette:** (9 models) portable. Price range: \$21.95-\$119.95.  
**Open reel:** (4 models) 3 2-tr., 1 4-tr. portable. Price range: \$14.95-\$169.95.  
**Brand name:** Realistic.
- American Geloso Electronics, 251 Park Ave. S., New York, N.Y. 10010. Tel: (212) AL 4-2282. Exec. VP: Paul Mastrangelo; Sales Mgr.: Seymour Goldberg.  
**Cassette:** (1 model) home/portable. Price: \$89.50.  
**Open reel:** (2 models) 2-tr. Price range: \$94.50-\$129.50.  
**Brand name:** Geloso.
- Ampex Corp., Consumer Equip. Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. Gen. Mgr.: E. Peter Larmer; Sales Mgr.: Lawrence Pugh.  
**Cassette:** (22 models) 3 auto, 10 home, 9 portable. Price range: \$29.95-\$489.95.  
**Open reel:** (8 models) 4-tr. Price range: \$249.95-\$695.
- Aristocrat, see Dejay Corp.  
 Arvin Inds. Inc., 1531 13 St., Columbus, Ind. 47201. Tel: (812) 372-7271. Pres.: E. L. Anderson; Sales Mgr.: Harlan Scheidt; Adv. Mgr.: Glenn Flint.  
**Cartridge:** (2 models) 2 8-tr. home. Price range: \$109.95-\$139.95.  
**Cassette:** (3 models) portable. Price range: \$34.95-\$69.95.
- Astropulse, see Marshall Electronics Inc.  
 Audiosphere Dual Galaxy, see Livingston Audio Prods. Corp.  
 Audiovox Corp., 300 Denton Ave., New Hyde Park, N.Y. 11040. Tel: (516) 248-0500. Pres.: John Shalam; Sales Mgr.: Marty Novick; Ass't Sales Mgr.: James Wohlberg; Adv. Mgr.: John Petalides.  
**Cartridge:** (13 models) 8 8-tr. auto, 3 8-tr. home, 2 8-tr. portable. Price range: \$39.95-\$199.95  
**Cassette:** (6 models) 2 auto, 4 portable. Price range: \$29.95-\$129.95.
- Automatic Radio Sales, 2 Main St., Melrose, Mass. 02176. Tel: (617) 321-2300. Pres.: Edward L. Mousman; Gen. Sales Mgr.: Jim Russo; Adv. Dir.: Bernie Tocar.  
**Cartridge:** (30 models) 21 8-tr. auto, 6 8-tr. home, 3 8-tr. portable. Price range: \$49.95-\$169.95.  
**Cassette:** (7 models) 2 auto, 2 home, 3 portable. Price range: \$49.95-\$159.50.
- Autosonic (div. of Martel Electronics), 2339 S. Corner Ave., Los Angeles, Calif. 90064. Tel: (213) 479-4491. Pres.: David Krechman; Sales Mgr.: Syd Jurin; VP Adv.: King C. Baldwin.  
**Cartridge:** (6 models) 4 auto-3 8-tr., 1 4/8-tr. compatible; 1 4/8-tr. compatible home; 1 8-tr. portable. Price range: \$49.95-\$179.95.
- B & B Import-Export Co., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Partners: Emery I. & Bernard Klein. Sales Mgr.: Alexander Ehrmann.  
**Cartridge:** (10 models) 3 8-tr. auto, 4 8-tr. home, 3 8-tr. portable. Price range: \$24.95-\$119.95.  
**Cassette:** (6 models) 6 portable. Price range: \$24.95-\$49.95.  
**Brand names:** Alaron, Rhapsody.
- B & B Sales Inc., PO Box 7297, 211 N. Market, Shreveport, La. 71107. Tel: (318) 422-9382. Exec. VP & Sales Mgr.: Albert T. Bell Jr.  
**Cartridge:** (2 models) 8-tr. auto.  
**Brand name:** S'port.
- Belair Ents., 12923 Cerise Ave., Hawthorne, Calif. 90250. Tel: (213) 679-8266. Pres.: Ed Mason; Sales Mgr.: Rod Pierce; Adv. Mgr.: Stu Newmark.  
**Cartridge:** (11 models) 4 auto-3 8-tr., 1 4/8-tr. compatible; 3 8-tr. home; 4 8-tr. portable. Price range: \$30-\$65.
- Bell & Howell Co., Consumer Prods. Group, 7100 N. McCormick, Lincolnwood, Ill. 60645. Tel: (312) 673-3300. Pres.: John J. Kane; VP Sales & Dist'n: George R. Simkowski; Adv. Dir.: Warren J. Smith.  
**Cartridge:** (17 models) 1 auto, 4 home, 12 portable. Price range: \$29.95-\$299.95.
- Belle Wood Corp., 2751 Lake Cook Rd., Deerfield, Ill. 60015. Tel: (312) 498-1030. Pres.: V. R. Vecchione; VP: Arthur F. Connolly.  
**Cartridge:** (18 models) 9 auto-8 8-tr., 1 Quad-8; 7 home-6 8-tr., 1 Quad-8; 2 8-tr. portable. Price range: \$49.95-\$179.95.  
**Cassette:** (1 model) home. Price range: \$179.95.
- Boman Astrosonix (div. of California Auto Radio), 9426 Stewart & Gray Rd., Downey, Calif. 90241. Tel: (213) 923-9846. Pres.: Robert Maniaci; VP Sales: Tony Gable; Adv. Mgr.: Jay Dayton.  
**Cartridge:** (9 models) 8 8-tr. auto, 1 8-tr. portable. Price range: \$29.95-\$189.95.  
**Cassette:** (1 model) auto. Price: \$99.99.
- C B S Recs., Masterwork Audio Prod. Div., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Pres.: C. Davis; Sales Mgr.: S. Rudin; Adv. Mgr.: A. Schwartz; Ass't Dir. Consumer Prods.: H. Augdsian.  
**Cartridge:** (8 models) 1 8-tr. auto, 5 8-tr. home, 2 8-tr. portable. Price range: \$79.95-\$199.95.  
**Cassette:** (6 models) 1 home, 5 portable. Price range: \$39.95-\$299.95.  
**Open reel:** (2 models) 4-tr. portable. Price range: \$139.95-\$149.95.  
**Brand name:** Masterwork.
- CMC, see Custom Music Corp.  
 Califone-Roberts (div. of Rheem Mfg. Co.), 5922 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 870-9631. Sales Mgr.: Larry Winn; Adv. Mgr.: Geri Langsher; Ass't Nat'l Sales Mgr.: J. O. Culver.  
**Cartridge:** (6 models) 2 8-tr. auto, 2 8-tr. home, 2 8-tr. portable. Price range: \$60-\$230.  
**Cassette:** (14 models) 3 auto, 7 home, 4 portable. Price range: \$80-\$280.  
**Open reel:** (12 models) 2 2/4-tr. compatible home, 10 2/4-tr. compatible portable. Price range: \$179.95-\$800.  
**Brand name:** Roberts.
- Caltrade Mfg. & Trading Co., 360 Ninth St., San Francisco, Calif. 94103. Tel: (415) 626-6565. Pres. & Sales Mgr.: Irwin M. Randolph; Adv. Mgr.: Judith Sutherland.  
**Cartridge:** (6 models) 2 8-tr. auto, 3 8-tr. home, 1 8-tr. portable. Price range: \$34-\$100.  
**Cassette:** (7 models) 1 home, 6 portable. Price range: \$24.95-\$180.  
**Open reel:** (1 model) 2-tr. portable.  
**Brand name:** Encore.
- Car Tapes Inc., 9180 Kelvin Ave., Chatsworth, Calif. 91311. Tel: (213) 882-8722. Pres.: James L. LeVitus; Exec. VP: George R. Sayles; Sales Mgr.: Earl Horwitz; Adv. Mgr.: Ed Swire.  
**Cartridge:** (12 models) 6 auto-5 8-tr., 1 4/8-tr. compatible; 4 home-3 8-tr., 1 Quad-8; 2 8-tr. portable. Price range: \$40-\$180.  
**Cassette:** (4 models) 3 auto, 1 portable. Price range: \$80-\$160.
- Caytronics Corp., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres.: Joe Cayre; Sales Mgr.: Lee Schapiro; Adv. Mgr.: Rinel Sousa.  
**Cartridge:** (2 models) 1 8-tr. auto, 1 8-tr. home. Price range: \$29.50-\$34.95.  
**Cassette:** (4 models) 2 home with Dolby System, 2 portable with Dolby System. Price range: \$30-\$200.
- Channel Master Corp., Rt. 209, Ellenville, N.Y. 12428. Tel: (914) 647-5000. Pres.: Harry Resnick; Sales Mgr.: Marty Charles; Adv. Mgr.: Peter Swenson; Sales Eng.: Ted Owens.  
**Cartridge:** (10 models) 3 8-tr. auto, 5 8-tr. home, 2 8-tr. portable. Price range: \$64.95-\$249.95.  
**Cassette:** (10 models) 3 auto, 7 portable. Price range: \$35.95-\$159.95.
- Claricon Prods. Inc., 663 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600. Pres.: H. Katovsky; VP Sales & Adv. Dir.: R. Katovsky.  
**Cartridge:** (4 models) 8-tr. home. Price range: \$69.95-\$219.
- Commodore Import Corp., 507 Flushing Ave., Brooklyn, N.Y. 11205 Tel: (212) JA 2-3407. Sales Mgr.: Jack Schneider.  
**Cartridge:** (3 models) 1 8-tr. auto, 1 8-tr. home, 1 8-tr. auto/home. Price range: \$29.95-\$69.95.  
**Cassette:** (2 models) home. Price range: \$29.95-\$69.95.
- Concertone Inc. (div. of Monarch Electronics Int'l Inc.), 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 877-0406, 765-1810. Sales & Adv. Mgr.: Irving Finkle.  
**Cassette:** (3 models) home. Price range: \$79.95-\$179.95.
- Concord Electronics Corp., 1935 Armacost Ave., Los Angeles, Calif. 90025. Tel: (213) 820-1441. Pres.: Gerard Hyman; Adv. Mgr.: Lee Ann Blystone.  
**Cartridge:** (2 models) 8-tr. home. Price range: \$60-\$320.  
**Cassette:** (14 models) 4 home 1 with Dolby System; 10 portable. Price range: \$50-\$420.  
**Open reel:** (4 models) 4 4-tr. home. Price range: \$230-\$330.
- Consolidated Mdsgr. Co., 59-50 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 894-5150. Pres.: Victor Reichenstein; Sales Mgr.: Bob Barnes; Prod. Mgr.: Abbe Cohen; Ass't Prod. Mgr.: Richard Knel.  
**Cartridge:** (10 models) 4 8-tr. auto, 5 8-tr.

*continued on page 20*

# 4

# CHANNEL SOUND



newest profit-maker  
in automotive sound from  
**MOTOROLA**



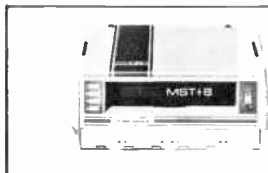
### Get on the profit bandwagon with Motorola today!

From the very beginning, Motorola produced the first original equipment 8-track stereo players introduced by the Ford Motor Company in 1965. This literally spear-headed the 8-track market that exists today! (Through 1970 . . . 10 million tape players were installed in cars by the industry.)

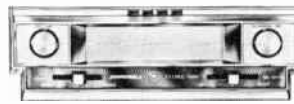
Now again . . . Motorola, who demonstrated and estab-

lished another milestone in automotive sound, when they introduced the industry's first 4-channel—8-track compatible car tape player at the International Music Industry Conference in Mallorca, Spain, in April, 1970, offers you an opportunity to again join in another plus-profit program in one of the most exciting areas of the automotive sound business . . . 4 Channel Sound! Motorola also offers a line of 8-track and 4-channel home units. Contact us for the details!

**For extra profit  
also get the facts  
on our full line  
of 8 track stereo  
car tape players**



**Model TM703S** Here's a tape player for the swinger . . . even has its own racing stripe. It's a "mini" player but a "maxi" value!



**Model TM711S** Deluxe styling, great sound! Has smooth, slide-action lever controls for channel balance and tone controls.



**Model TF800S** Total automotive stereo enjoyment! It's a combination FM Stereo radio and 8 track stereo tape player.

**Write today and get the complete profit story on Motorola automotive stereo products.**

**MOTOROLA** Automotive Products Division

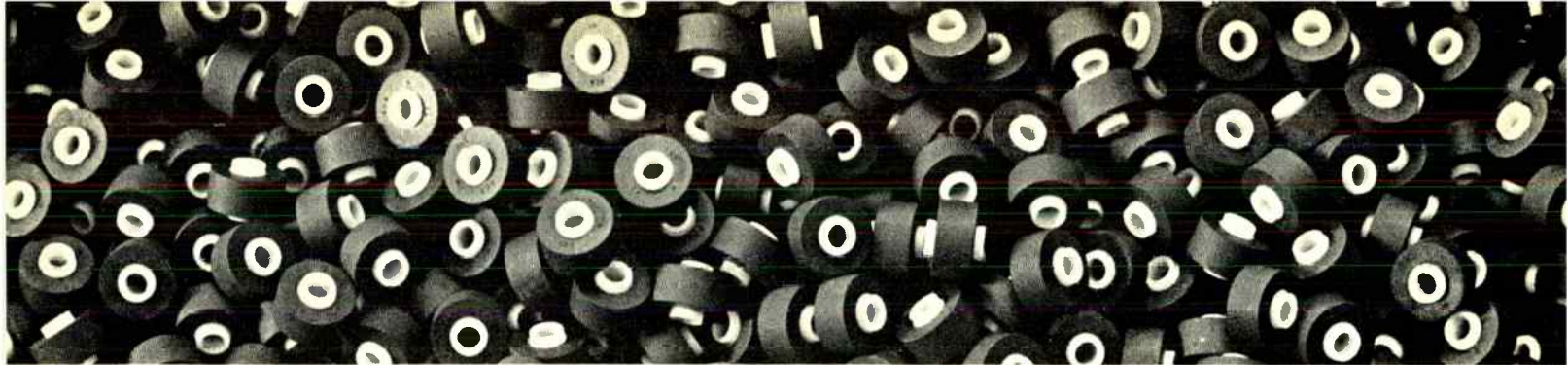
Mr. C. J. Gentry, Director of Marketing 9401 West Grand Ave., Franklin Park, Illinois 60131

# TAPE PLAYBACK EQUIPMENT MANUFACTURERS & IMPORTERS

Continued from page 18

- home, 1 8-tr. portable. Price range: \$34.95—\$199.95.  
**Cassette:** (11 models) 1 auto, 2 home, 8 portable. Price range: \$29.95—\$149.95.  
**Open reel:** (6 models) 5 4-tr. home, 1 4-tr. portable. Price range: \$9.95—\$339.95.  
**Brand names:** Webcor, Viscount.
- Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Robert Craig; Sales Mgr.: Lauren C. Davies.  
**Cartridge:** (19 models) 10 auto—8 8-tr., 2 4/8-tr. compatible; 7 home—6 8-tr., 1 4/8-tr. compatible; 2 8-tr. portable. Price range: \$59.95—\$249.95.  
**Cassette:** (15 models) 1 auto, 3 home, 11 portable. Price range: \$39.95—\$249.95.  
**Open reel:** (8 models) 6 home—2 2-tr., 4 4-tr.; 2 2-tr. portable. Price range: \$69.95—\$349.95.
- Crown Radio Corp., 228 E. Harris Ave., South San Francisco, Calif. 94080. Tel: (415) 873-1640. VP & Gen. Mgr.: Karl Uesugi; Nat'l Sales Mgr.: Mordy Foodym; Nat'l Sales Co-ord: Leo Ikeda.  
**Home office:** Japan.  
**Cassette:** (18 models) 4 auto, 7 home, 7 portable. Price range: \$34.50—\$299.50.
- Custom Music Corp., 1201 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Blyle A. Northup; Sales Mgr.: Douglas L. Allen; Adv. Mgr.: Donald E. Lobbig.  
**Cartridge:** (4 models) 2 8-tr. auto, 1 8-tr. home, 1 8-tr. portable. Price range: \$39.95—\$149.95.  
**Cassette:** (1 model) portable. Price: \$39.95.  
**Brand name:** CMC.
- Decca, see MCA Recs. Inc.
- Dejay Corp., 22 Nightingale Ave., Quincy, Mass. 02169. Tel: (617) 773-3237. Pres. & Sales Mgr.: William Blotnick.  
**Cartridge:** (3 models) 3 8-tr. home. Price range: \$50—\$150.  
**Cassette:** (2 models) home. Price range: \$50—\$100.  
**Brand names:** Dejay, Aristocrat.
- Delmonico Int'l (div. of Elgin Nat'l Inds. Inc.), 59-35 56 Rd., Maspeth, N.Y. 11378. Tel: (212) EX 2-7100. VP: Robert Scholle; VP Sales: Hy Foster.  
**Cartridge:** (6 models) 5 8-tr. home, 1 8-tr. portable. Price range: \$99.95—\$189.95.  
**Cassette:** (3 models) 2 home, 1 portable. Price range: \$13.95—\$59.95.  
**Brand name:** Elgin.
- Denon, see Denon/Nippon Columbia Corp. of America.
- Denon/Nippon Columbia Corp. of America, 6 E 43 St., New York, N.Y. 10017. Tel: (212) 661-5530. VP: Milton Dolnick; Sales Dir.: Robert A. Cohen.  
**Cartridge:** (3 models) 3 8-tr. home. Price range: \$179.95—\$249.95.  
**Cassette:** (10 models) 5 home, 5 portable. Price range: \$24.95—\$399.95.  
**Brand name:** Denon.
- Dokorder, see Royal Sound Co.
- Dynatron (div. of Algazi Inc.), 5267 W. Pico Blvd., Los Angeles, Calif. 90049. Tel: (213) 931-2846. Pres. & Adv. Mgr.: Joseph P. Algazi.  
**Cartridge:** (5 models) 3 auto—2 8-tr., 1 4/8-tr. compatible; 2 8-tr. home. Price range: \$29.95—\$89.95.
- Dyn Electronics Inc., 3095 NW 77 Ave., Miami, Fla. 33144. Tel: (305) 885-0711. Pres.: C. Dascal; Sales Mgr.: R. Lavin.  
**Cartridge:** (29 models) 19 auto—18 8-tr., 1 Quad-8; 10 8-tr. home. Price range: \$25—\$149.  
**Cassette:** (5 models) 4 auto, 1 home. Price range: \$54—\$99.  
**Brand name:** Dyn Sonic.
- Dyn Sonic, see Dyn Electronics Inc.
- Eastern Specialties Corp., 169 Rt. 46, Mine Hill, N.J. 07801. Tel: (201) 361-7990. Pres.: Robert Kenny; Sales Mgr.: Brad Barnes.  
**Cartridge:** (13 models) 6 8-tr. auto, 5 8-tr. home, 2 8-tr. portable. Price range: \$29.95—\$179.95.  
**Cassette:** (2 models) 1 auto, 1 portable. Price range: \$79.95—\$119.95.  
**Brand name:** Stereo-Magic.
- Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337; NYC Tel: (212) 675-7640. Pres.: Richard Beda; Mktg. Dir.: Dave Silverman.  
**Cartridge:** (3 models) 3 8-tr. portable. Price range: \$30—\$50.  
**Cassette:** (5 models) 5 portable. Price range: \$30—\$60.  
**Open reel:** (2 models) 2 2-tr. portable. Price: \$15.
- Electro Brand Inc., 2340 W. Nelson St., Chicago, Ill. 60618. Tel: (312) 549-5825. VP & Sales Mgr.: Richard L. Ettelson.  
**Cartridge:** (14 models) 4 8-tr. auto, 6 8-tr. home, 4 8-tr. portable. Price range: \$49.95—\$199.95.  
**Cassette:** (10 models) 1 auto, 3 home, 6 portable. Price range: \$19.95—\$199.95.
- Electronic Inds. Inc., 137 W. 154 St., South Holland, Ill. 60473. Tel: (312) 339-6263. Pres.: William R. Saidei; Sales Mgr.: Ray E. Hauch.
- Cartridge:** (2 models) 2 8-tr. auto. Price range: \$26—\$35.  
 Electrographic, see Morse Electro Prods. Corp.  
 Elgin, see Delmonico Int'l.
- Emerson Television Sales Corp., 66 Field Point Rd., Greenwich, Conn. 06830. Tel: (203) 661-1900. Pres.: C. R. Feldmann; Exec. VP: C. Vernon Phillips; Adv. Dir.: Arthur S. Rosenblatt; Adv. Mgr.: John Delavigne.  
**Cassette:** (1 model) portable. Price: \$125.
- Encore, see Cafrade Mfg. & Trading Co.
- Faraday Inc., 805 S. Maumee St., Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; Sales Mgr.: Dale C. Koopman; Adv. Dir.: Charles S. Buhrman.  
**Cartridge:** (5 models) 2 8-tr. auto, 3 8-tr. home. Price range: \$69.95—\$169.95.  
**Brand names:** Orrtronics, White Motor.
- Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11510. Tel: (212) 937-2100. Pres.: A. R. Fisher; Mds. Mgr.: B. H. Buxton; Sales Promo. Mgr.: W. P. Kist.  
**Cassette:** (2 models) home—1 with Dolby System. Price range: \$149.95—\$229.95.  
**Brand name:** Fisher.
- Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38101. Tel: (901) 525-5711. Pres.: Arthur Fulmer Jr.; Sales & Prod. Mgr.: Ron Edmundson; Adv. Mgr.: Jerry AuBuchon.  
**Cartridge:** (14 models) 6 auto—4 8-tr., 1 4/8-tr. compatible, 1 Quad-8; 3 8-tr. home; 5 8-tr. portable. Price range: \$29.95—\$159.95.  
**Cassette:** (4 models) 1 auto, 3 portable. Price range: \$19.95—\$89.95.  
**Brand names:** Arthur Fulmer, Stereosonic.
- Geloso, see American Geloso Electronics.
- General Electric Co., Consumer Electronics Div., Electronics Park, Syracuse, N.Y. 13201. Tel: (315) 456-2189. VP: D. E. Perry; Prod. Mgr.: P. W. VanDoren; Adv. Mgr.: Norman R. Huey.  
**Cartridge:** (9 models) 7 8-tr. home, 2 8-tr. portable.  
**Cassette:** (15 models) 5 home, 10 portable.
- Gibbs Special Prods. Corp., 101 Rockport Rd., Janesville, Wis. 53545. Tel: (608) 756-1261. Pres.: Ralph A. Dickison; Sales Mgr.: D. E. Koenen; Adv. & Mds. Mgr.: Howard A. Sayre.  
**Cartridge:** (10 models) auto—8 8-tr., 1 4/8-tr. compatible, 1 Quad Synthesizer. Price range: \$39.95—\$119.95.  
**Cassette:** (4 models) auto. Price range: \$59.95—\$99.95.  
**Brand names:** Gibbs, Hammond.
- Grundig Electronic Sales Inc., 355 Lexington Ave., New York, N.Y. 10017. Tel: (212) 661-2020. Sales Mgr.: K. M. Emmer; Adv. Mgr.: W. L. Buhrmann.  
**Cassette:** (2 models) 2 portable. Price range: \$119.95—\$189.95.  
**Open reel:** (6 models) 5 4-tr. home, 1 4-tr. portable. Price range: \$139.95—\$299.95.
- Hammond, see Gibbs Special Prods.
- Harman Kardon Inc., 55 Ames Ct., Plainview, N.Y. 11803. Tel: (516) 681-4000. Pres.: Sidney Harman; Sales Mgr.: Leon Kuby; Adv. Mgr.: Nathan Pitt; Sales Admin.: T. R. Smith.  
**Cassette:** (2 models) home—1 with Dolby System. Price range: \$159.95—\$229.95.
- Hitachi Sales Corp. of America, 48-50 34 St., Long Island City, N.Y. 11101. Tel: (212) 361-3090. Pres.: Eizo Matsumura; Sales Mgr.: Gene Schilling; Mktg. Dir.: Morton M. Schwartz; Adv. Mgr.: Mr. Oshima.  
**Cartridge:** (3 models) 1 8-tr. auto, 2 8-tr. home. Price range: \$59.95—\$199.95.  
**Cassette:** (17 models) 2 auto, 15 home. Price range: \$19.95—\$199.95.  
**Open reel:** (3 models) 4-tr. home. Price range: \$129.95—\$349.95.
- J V C America Inc., 50-35 56 Rd., Maspeth, N.Y. 11378. Tel: (212) 392-2668. Pres.: Takashi Masuda; Sales Mgr.: Heitaro Kikuchi; Adv. Mgr.: Tony Y. Tamaki.  
**Cartridge:** (8 models) 4 auto—3 8-tr., 1 Quad-8, 4 home—3 8-tr., 1 Quad-8. Price range: \$49.95—\$169.95.  
**Cassette:** (10 models) 1 auto, 3 home, 6 portable. Price range: \$49.95—\$269.95.  
**Open reel:** (6 models) 3 4-tr. home, 3 2-tr. portable. Price range: \$69.95—\$399.95.
- Juliette, see Topp Electronics Inc.
- Katone Corp., 37 W. 28 St., New York, N.Y. 10001. Tel: (212) 889-6240. Pres.: Maurice Katz; Sales Mgr.: Jack Katz.  
**Cartridge:** (2 models) 8-tr. home. Price range: \$69.95—\$200.  
**Cassette:** (3 models) home. Price range: \$29.95—\$59.95.  
**Open reel:** (2 models) 2-tr. home. Price range: \$15—\$25.
- Keystone (div. of Berkey Photo.), Keystone Pl., Paramus, N.J. 07652. Tel: (201) 262-7500. Pres.: Sam Zausner; Exec. VP: Phil Rosen.  
**Cartridge:** (5 models) 2 8-tr. home, 3 8-tr. portable. Price range: \$59.50—\$299.50.  
**Cassette:** (7 models) 2 home, 5 portable. Price range: \$49.95—\$199.95.  
**Brand name:** Keystone.
- Lafayette Radio Electronics Corp., 111 Jericho Tpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700. Pres.: L. D. Pearlman; Adv. Mgr.: C. Piotrowski.  
**Cartridge:** (7 models) 1 8-tr. auto, 6 8-tr. home. Price range: \$54.95—\$229.95.  
**Cassette:** (12 models) 2 auto, 3 home, 7 portable. Price range: \$14.95—\$279.95.  
**Open reel:** (2 models) 1 2-tr. portable, 1 4-tr. portable. Price range: \$69.95—\$229.95.
- Lear Jet Stereo Inc., 6868 S. Plumer, Tucson, Ariz. 85706. Tel: (602) 294-4461. VP: Ed G. Campbell; Sales Mgr.: George Becktel.  
**Cartridge:** (22 models) 10 8-tr. auto, 9 8-tr. home, 3 8-tr. portable. Price range: \$49.95—\$389.95.
- Livingston Audio Prod. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell Scholten; VP Sales: Thomas J. Hoffbauer; Adv. Mgr.: Ray Rand.  
**Cartridge:** (1 model) 4/8-tr. compatible. Price range: \$79.95.  
**Brand name:** Audiophores Dual Galaxy.
- Lloyd's Electronics, 5 Paul Kohner Pl., East Paterson, N.J. 07407. Tel: (201) 791-8100. Pres.: Abe Zagha; Sales Mgr.: Mark Boone.  
**Cartridge:** (9 models) 3 8-tr. auto, 5 8-tr. home, 1 8-tr. portable. Price range: \$59.95—\$179.95.  
**Cassette:** (5 models) portable. Price range: \$24.95—\$69.95.
- M C A Recs. Inc., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Sales Mgr.: Marvin Paris; Adv. Mgr.: Bill Levy.  
**Cartridge:** (6 models) 1 8-tr. auto, 4 8-tr. home, 1 8-tr. portable. Price range: \$54.95—\$169.95.  
**Cassette:** (4 models) portable. Price range: \$29.95—\$79.95.  
**Brand name:** Decca.
- Magnavox Consumer Electronics Co., 1700 Magnavox Way, Fort Wayne, Ind. 46805. Tel: (219) 432-6511. Pres.: George H. Fezell; Sales Mgr.: James Egan; Adv. Mgr.: Karl Carstens; Prod. Mgr.: Stanley F. Gray.  
**Cartridge:** (3 models) 8-tr. home. Price range: \$129.90—\$269.90.  
**Cassette:** (9 models) 1 home, 8 portable. Price range: \$27.90—\$279.90.  
**Open reel:** (4 models) 2 4-tr. home, 2 2-tr. portable. Price range: \$49.90—\$239.90.
- Magnecord, see Telex Communications Div.
- Marshall Electronics Inc., Astropulse Div., 170 W. Washington St., Chicago, Ill. 60602. Tel: (312) 726-8746. Gen. Mgr.: Michael Bisulca.  
**Cartridge:** (5 models) 4 8-tr. home, 1 8-tr. portable. Price range: \$99.95—\$254.95.  
**Cassette:** (4 models) portable. Price range: \$37.95—\$79.95.  
**Brand Name:** Astropulse.
- Martel Electronics, 2339 S. Cotner Ave., Los Angeles, Calif. 90064. Tel: (213) 479-4491. Pres.: David Krehman; Sales Mgr.: George A. Rose; VP Adv.: King C. Baldwin.  
**Cassette:** (1 model) home.  
**Open reel:** (16 models) 11 home—5 2-tr., 6 4-tr.; 5 portable—3 2-tr., 2 4-tr. Price range: \$159.50—\$895.50.  
**Brand name:** Uher.
- Masterwork, see CBS Recs.
- Matsumita Electric Corp. of America (Panasonic), 200 Park Ave., New York, N.Y. 10017. Tel: (212) 973-5700. Pres.: S. Kawagoe; Sales Mgr.: Jeffrey C. Berkowitz; Adv. Dir.: Russ Johnson.  
**Home office:** Japan.  
**Cartridge:** (4 models) 8-tr. home. Price range: \$59.95—\$349.95.  
**Cassette:** (14 models) 6 home, 8 portable. Price range: \$39.95—\$349.95.  
**Brand name:** Panasonic.
- Mayfair Sound Prods. Inc., 666 W. Kinzie St., Chicago, Ill. 60610. Tel: (212) 243-8050. Pres.: Art Braver; Exec. VP & Sales Mgr.: Gary Braver.  
**Cartridge:** (16 models) 2 8-tr. auto, 8 8-tr. home, 6 8-tr. portable. Price range: \$29.95—\$129.95.  
**Cassette:** (14 models) 1 auto, 2 home, 11 portable. Price range: \$24.95—\$119.95.  
**Open reel:** (4 models) 2-tr. portable. Price range: \$13.88—\$22.50.
- Medallion, see Midland Int'l.
- Mercury, see Pax Ltd.
- Metro Sound, (div. of R. S. Inds. Inc.), 4861 Santa Monica Blvd., Los Angeles, Calif. 90029. Tel: (213) 664-1908. Pres.: Ralph Slotnick; Sales Mgr.: Manny Cavallo.  
**Cartridge:** (20 models) 10 auto—5 8-tr., 4 4/8-tr. compatible, 1 Quad-8; 7 home—5 8-tr., 1 4/8-tr. compatible, 1 Quad-8; 3 8-tr. portable. Price range: \$19.95—\$149.95.  
**Cassette:** (10 models) 3 auto, 4 home, 3 portable. Price range: \$19.95—\$159.95.
- Midland Int'l (div. of Microtron Co.), 1909 Vernon St., North Kansas City, Mo. 64116. Tel: (816) VI 2-0511. VP & Gen. Mgr.: Donald C. Brown.  
**Cartridge:** (12 models) 6 auto—5 8-tr., 1 4/8-tr. compatible; 5 8-tr. home; 1 4/8-tr. compatible portable. Price range: \$29.95—\$139.95.  
**Brand names:** Midland, Medallion.  
**Cassette:** (11 models) 1 auto, 3 home, 7 portable. Price range: \$19.95—\$199.95.  
**Open reel:** (3 models) 2 2-tr. home, 1 2/4-tr. home. Price range: \$14.95—\$199.95.  
**Brand name:** Midland.
- Milovac, see Selectron Int'l Co.
- Monacor, see Monarch Electronics Int'l Inc.
- Monarch Electronics Int'l Inc., 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 765-1810. Pres.: Douglas P. Fields; Sales & Adv. Mgr.: Irving Finkle.  
**Cartridge:** (4 models) 2 auto—1 8-tr., 1 4/8-tr. compatible, 2 8-tr. home. Price range: \$54.95—\$119.  
**Brand names:** Monacor, Monarch.

continued on page 22



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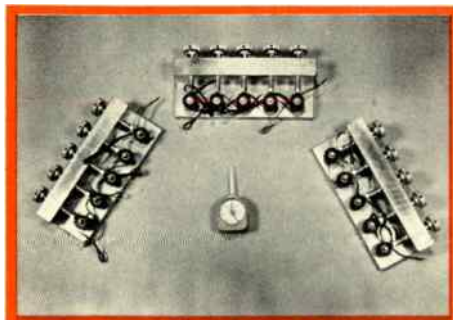
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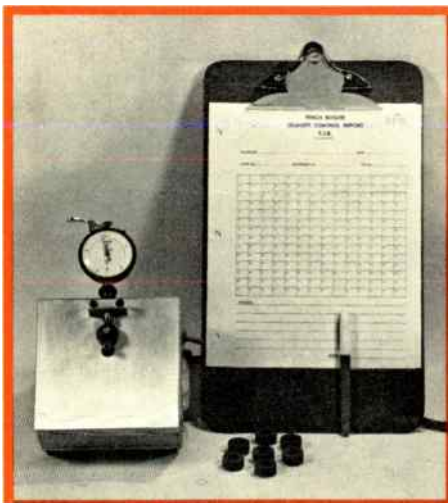
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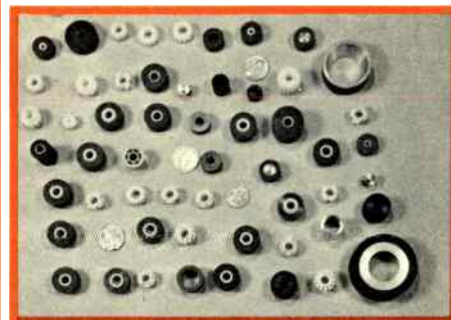
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# TAPE PLAYBACK EQUIPMENT MANUFACTURERS & IMPORTERS

Continued from page 20

Morse Electro Prods. Corp., 9200 Atlantic Ave., Ozone Park, N.Y. 11416. Tel: (212) 441-6600. Pres.: Philip Morse; Adv. Dir.: Gerald Wisset. Cartridge: (18 models) 8-tr. home. Price range: from \$129.95.  
Brand names: Electroponic, Morse.  
Cassette: (1 model) home. Price: \$150.  
Brand name: Electroponic.

Motorola Automotive Prods. Inc., 9401 W. Grand Ave., Franklin Park, Ill. 60131. Tel: (312) 625-6000. Pres.: Oscar P. Kusisto; Sales & Mktg. Dir.: C. J. Gentry; Sales Mgr. Special Prods.: T. K. Norton; Adv. Dir.: George Mahoney; Int'l Opns. Dir.: Richard A. Winsauer. Cartridge: (59 models) 38 8-tr. auto, 18 8-tr. home, 4 8-tr. portable.  
Brand name: Motorola.  
Note: Also manufacturer for Ford, Chrysler, American Motors, Volkswagen (Sapphire Brand), Volvo.

Muntz Stereo Corp. of America, 7715 Densmore Ave., Van Nuys, Calif. 91406. Tel: (213) 989-5000. Pres.: Barney Phillips; Sales Mgr.: Charles Balderas; Adv. Mgr.: Donald Slack; Sales Co-ord.: Jerry Adler. Cartridge: (22 models) 10 auto-6 8-tr., 3 4/8-tr. compatible, 1 Quad-8, 8 home-5 8-tr., 2 4/8-tr. compatible, 1 Quad-8; 4 portable-3 8-tr., 1 4/8-tr. compatible. Price range: \$26.95-\$300.  
Cassette: (3 models) 2 auto, 1 home. Price range: \$80.90-\$144.90.

NordMende, see Sterling Hi Fidelity Inc.  
Norelco, see North American Philips Corp.  
North American, see North American Foreign Trading Corp.  
North American Foreign Trading Corp., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-5400. Pres.: Maurice Lowinger; Mgr.: Andrew Lowinger. Cartridge: (5 models) 3 auto, 2 home. Price range: \$69-\$170.  
Brand name: North American.  
Cassette: (5 models) portable. Price range: \$39.95-\$79.95.  
Open reel: (3 models) 2 tr. portable. Price range: \$18.45-\$24.95.  
Brand names: North American, Unisonic.

North American Philips Corp., 100 E. 42 St., New York, N.Y. 10017. Tel: (212) OX 7-3600. Sales Mgr.: C. F. Borgard; Home Entertainment & Tape Adv. Mgr.: Tony Reynes; Adv. Dir.: George A. Garnes. Cassette: (7 models) 1 home, 6 portable. Price range: \$21.95-\$289.95.  
Brand name: Norelco.

Nuvox Electronics Corp., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-2110. Pres.: Edmond S. Sassoon; Sales Mgr.: Abraham Liniado. Cartridge: (8 models) 2 8-tr. auto, 3 8-tr. home, 3 8-tr. portable. Price range: \$39.95-\$199.95.  
Cassette: (4 models) portable. \$29.95-\$149.95.

Olympic Int'l Ltd., 89-89 Union Tpkn., Glendale, N.Y. 11227. Tel: (212) 261-9300. Pres.: Herb Kabat; VP: Saul Gold; Sales Mgr.: Ralph Kaufman; Adv. Mgr.: Alan Davis. Cartridge: (18 models) 16 8-tr. home, 2 8-tr. portable. Price range: \$39.95-\$339.95.

Orrtronics, see Faraday Inc.  
Packard Bell, see Teledyne Packard Bell.  
Panasonic, see Matsushita Electric Corp. of America.  
Pax Ltd., 5125 Church St., Skokie, Ill. 60076. Tel: (312) 966-1690. Pres.: Harry Graw; VP Mktg. & Sales: Lester Smith. Cartridge: (4 models) 4 8-tr. home. Price range: \$99.95-\$199.95.  
Cassette: (10 models) portable. Price range: \$29.95-\$119.95.  
Brand name: Mercury.

Peerless, see Peerless Telerad Inc.  
Peerless Telerad Inc., 37-15 61 St., Woodside, N.Y. 11377. Tel: (212) 779-1515. Nat'l Sales & Adv. Mgr.: Jimmie Weiss. Cartridge: (11 models) 3 8-tr. auto, 5 8-tr. home, 3 8-tr. portable. Price range: \$59.95-\$189.95.  
Cassette: (4 models) 1 home, 3 portable. Price range: \$39.95-\$269.95.  
Brand name: Peerless.

Philco-Ford Corp., C & Tioga St., Philadelphia, Pa. 19134. Tel: (215) 443-5015. Sales Mgr.: Jack Callahan. Cartridge: (1 model) 8-tr. Price range: \$150.  
Phonola, see Telex Communications Div.  
Qatron Corp., 12000 Old Georgetown Rd., Rockville, Md. 20852. Tel: (301) 881-1810. Pres. & Sales Mgr.: Daniel A. Honig; Adv. Mgr.: J. S. Downs. Cartridge: (2 models) 1 8-tr. auto, 1 8-tr. home. Price \$299.95.

R C A Sales Corp., 600 N. Sherman Dr., Indianapolis, Ind. 46201. Tel: (317) 635-9000. Pres.: W. H. Anderson; VP: Marvin E. Kramer; VP Adv. Servs.: J. R. Andersen. Cartridge: (8 models) 6 home-4 8-tr., 2 Quad-

8; 2 8-tr. portable. Price range: \$29.95-\$249.95.  
Cassette: (11 models) 1 home, 10 portable. Price range: \$19.95-\$249.95.  
Open reel: (5 models) 2 4-tr. home, 3 2-tr. portable. Price range: \$19.95-\$249.95.

RSC/Telex, see Telex Communications Div.  
Ranger, see Tenna Corp.  
Realistic, see Allied Radio Shack Corp.  
Realfone, see Soundesign Corp.  
Rhapsody, see B&B Import-Export Co.  
Roberts, see Califone-Roberts.  
Ross Electronics Corp., 2834 S. Lock St. Chicago, Ill. 60608. Tel: (312) 376-9660. Pres.: Irvin Zimet; Sales Mgr.: Bernard Leavitt; Adv. Dir.: Samuel Levin. Cartridge: (12 models) 4 8-tr. home, 8 8-tr. portable. Price range: \$45-\$150.  
Cassette: (13 models) 2 home, 11 portable. Price range: \$35-\$200.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: M. A. Dayan; VP Mktg.: J. E. Corbin. Cartridge: (6 models) 2 auto-1 8-tr., 1 4-tr.; 4 8-tr. home. Price range: \$129-\$299.  
Brand name: RSC/Telex.  
Open reel: (8 models) 4-tr. home. Price range: \$299-\$765.  
Brand name: Dokorder.

Safetech, 15515 Minnesota Ave., Paramount, Calif. 90723. Tel: (213) 634-2311.  
Sapphire Brand, see Motorola Automotive Prods. Inc.  
Selectron Int'l Co. Inc., 4215 W. 45 St., Chicago, Ill. 60632. Tel: (312) 254-7900. Pres.: N. Milovac; VP Sales: Robert L. Ford; Mktg. Dir.: J. Peterson. Cartridge: (7 models) 2 8-tr. auto; 4 home-3 8-tr., 1 Quad-8; 1 8-tr. portable. Price range: \$49.95-\$199.95.  
Brand name: Milovac.  
Cassette: (26 models) 4 auto, 4 home, 18 portable. Price range: \$19.95-\$199.95.  
Brand name: AIWA/Milovac.  
Open reel: (9 models) 3 home-1 2-tr., 2 4-tr.; 6 portable-3 2-tr., 3 4-tr. Price range: \$14.95-\$299.95.  
Brand name: AIWA.

Sharp Electronics Corp., 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Exec. VP: S. Kato; VP Sales & Mktg.: Gene Gold. Cartridge: (1 model) 8-tr. home. Price: \$79.95.  
Cassette: (9 models) 2 home, 7 portable. Price range: \$39.95-\$99.95.  
Open reel: (2 models) 4-tr. home. Price range: \$169-\$299.50.

Sony/Superscope, see Superscope Inc.  
Soundesign Corp., 34 Exchange Pl., Jersey City, N.J. 07302. Tel: (201) 434-1050. Sr. VP: Harry Franco. Cartridge: (6 models) 8-tr. home Price range: \$49.95-\$179.  
Cassette: (6 models) portable. Price range: \$29.95-\$89.95.  
Brand names: Realtone, Soundesign.

S'port, see B&B Sales Inc.  
Standard Radio Corp., 60-09 39 Ave., Woodside, N.Y. 11377. Tel: (212) 651-6100. Pres.: S. Matsumoto; Sales Mgr.: M. J. Kaplan; Adv. Mgr.: Y. Goto. Cartridge: (2 models) 8-tr. home. Price range: \$129.95-\$169.95.  
Cassette: (2 models) 1 home, 1 portable. Price range: \$44.95-\$169.95.

Stereo-Magic, see Eastern Specialties Corp.  
Stereoisonic, see Arthur Fulmer Co.  
Sterling Hi Fidelity Inc., 22-20 40 Ave., Long Island City, N.Y. 11101. Tel: (212) EM 1-8989. Pres.: L. Silver; Sales Mgr. & Adv. Dir.: R. Silver. Cartridge: (3 models) 8-tr. home. Price range: \$89.95-\$149.95.  
Cassette: (4 models) 2 home, 2 portable. Price range: \$39.95-\$149.95.  
Open reel: (2 models) 4-tr. home. Price range: \$329.95-\$429.95.  
Brand name: NordMende.

Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph Tushinsky.  
Brand name: Sony/Superscope.

Sylvania Inc., (Entertainment Prods. Group), 700 Ellicott St., Batavia, N.Y. 14020. Tel: (716) 343-3470. Stereo Prods. Mktg. Mgr.: W. C. Sullivan; Sales Mgr.: G. Lee Thompson; Adv. Mgr.: W. R. Dixon. Cartridge: (1 model) 8-tr. home. Price: \$60.  
Cassette: (8 models) 5 home, 3 portable. Price range: \$170-\$230.

Symphonic Radio & Electronic Corp., 100 John St., Lowell, Mass. 08152. Tel: (617) 454-7871; NYC Tel: (212) 889-6800. Pres.: Carl S. Sherman; VP & Sales Mgr.: P. J. Morahan; Mktg. Servs. Dir.: Robert J. Higgins. Cartridge: (10 models) 8-tr. home. Price range: \$99.95-\$479.95.  
Cassette: (3 models) home. Price range: \$229-\$279.

T E A C Corp. of America, 2000 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 394-0240. Pres.: H. H. Oye; Nat'l Sales, Mktg. & Adv. Mgr.: Mikio Matsubayashi. Cassette: (4 models) 1 auto, 3 home. Price range: \$139.50-\$279.50.

Tandberg of America Inc., B Third Ave., Pelham, N.Y. 10803. Tel: (914) PE 8-0772. Pres.: Kjell Hoel; VP & Sales Mgr.: Robert J. Bowman Jr.

Open reel: (20 models) portable 2-tr., 4-tr. & full-tr. Price range: \$250-\$699.

Teledyne Packard Bell, 12333 W. Olympic Blvd., West Los Angeles, Calif. 90064. Tel: (213) 272-6141. Pres.: R. S. Goodell; Adv. Mgr.: William T. Reedy. Cartridge: (3 models) home-2 8-tr., 1 Quad-8 compatible. Price range: \$69-\$249.95.  
Cassette: (1 model) home. Price: \$129.95.  
Open reel: (1 model) 4-tr. home.

Telex, see Telex Communications Div.  
Telex Communications Div., 9600 Aldrich Ave., S. Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. Dir.: Peter Schwarz. Cartridge: (12 models) 11 8-tr. home, 1 8-tr. portable. Price range: \$159.95-\$619.95.  
Brand names: Telex, Telex-Viking, Telex-Magnecord, Telex-Phonola.  
Cassette: (1 model) portable. Price: \$49.95.  
Brand name: Telex-Phonola.  
Open reel: (8 models) 7 2/4-tr. compatible, 1 Quad-Sonic. Price range: \$124.95-\$799.95.  
Brand names: Telex, Viking, Magnecord, Phonola.

Tenna Corp., 19201 Cranwood Pkwy., Cleveland, Ohio 44128. Tel: (216) 475-1400. Pres.: Harvey Ludwig; Sales Mgrs.: M. Waak, Don Blech; Adv. Mgr.: John Hoder. Cartridge: (21 models) 17 auto-11 8-tr., 5 4/8-tr. compatible, 1 Quad-8; 4 8-tr. portable. Price range: \$39.95-\$189.95.  
Brand names: Tenna, Ranger.  
Cassette: (1 model) auto. Price: \$79.95.  
Brand name: Ranger.

3 M Co., Mincom Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Mincom Div. Gen. Mgr.: Robert Herr; Gen Sales Mgr.: R. J. Brown; Adv. Mgr.: C. J. Andrews. Cassette: (6 models) 1 home, 5 portable. Price range: \$49.95-\$239.95.  
Open reel: (11 models) 11 home-2 2-tr., 9 4-tr. Price range: \$184.95-\$499.95.  
Brand name: Wollensak.

Topp Electronics Inc.-Juliette, 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: Louis Topp; Sales Mgr.: Charles Kates; Adv. Mgr.: Selwyn Kent. Cartridge: (12 models) 10 8-tr. home, 2 8-tr. portable. Price range: \$52.95-\$219.95.  
Cassette: (12 models) 4 home, 8 portable. Price range: \$37.50-\$214.95.  
Open reel: (1 model) 2-tr. portable. Price: \$16.95.  
Brand name: Juliette.

Toshiba America Inc., 477 Madison Ave., New York, N.Y. 10022. Tel: (212) 758-6161. Pres.: Tony Sugisaki; Sales Mgr.: Terry Sexton; Adv. Dir.: Roger Probrat. Cartridge: (6 models) 1 8-tr. auto, 5 8-tr. home. Price range: \$59.95-\$169.95.  
Cassette: (6 models) 1 auto, 2 home, 3 portable. Price range: \$39.95-\$149.95.  
Open reel: (3 models) 3 home-1 2-tr., 2 4-tr. Price range: \$99-\$199.

Uher, see Martel Electronics.  
Unisonic, see North American Foreign Trading Corp.  
V-M Corp., 280 Park Ave., Benton Harbor, Mich. 49022. Tel: (616) 925-8841. Pres.: Victor Miller; Sales Mgr.: M. B. Cain; Ass't Adv. Mgr.: William S. Kovack. Cartridge: (1 model) 8-tr. portable. Price range: \$159.95.  
Cassette: (4 models) portable. Price range: \$21.95-\$159.95.  
Open reel (5 models) portable-2 2-tr., 3 4-tr. Price range: \$69.95-\$329.95.

Viking, see Telex Communications Div.  
Viscount, see Consolidated Mdsq. Co.  
Vivitar Corp., 11201 W. Pico Blvd., Los Angeles, Calif. 90064. Tel: (213) 879-2731. Pres.: John Best; Sales Mgr.: William MacFarlane; Mgr. Audio Mktg. Serv.: Jerry Grindinger. Cassette: (6 models) 3 home, 3 portable. Price range: \$39.95-\$249.95.

Voice of Music, see V-M Corp.  
Webcor, see Consolidated Mdsq. Co.  
Weltron Co. Inc., 514 E. Peabody, Durham, N.C. 27702. Tel: (919) 682-0333. Pres.: Charles A. Womack; Sales Mgr.: David Womack; VP & Adv. Mgr.: Pratt Winston. Cartridge: (12 models) 4 8-tr. auto, 3 8-tr. home, 5 8-tr. portable. Price range: \$59.95-\$159.95.

Westinghouse Electric Corp., Rt. 27 & Vineyard Rd., Edison, N.J. 08817. Tel: (201) 287-2000. Sales Mgr.: Mr. Weichman; Adv. Dir.: Ed Geczik. Cassette: (6 models) 1 home, 5 portable. Price range: \$26.95-\$189.95.  
Open reel: (1 model) 4-tr. portable. Price: \$219.95.

White Motor, see Faraday Inc.  
Wollensak, see 3 M Co.  
York Radio Corp., 15 Empire Blvd., South Hackensack, N. J. 07606. Tel: (201) 641-6800. Pres.: Morris J. Feldman; Sales Mgr.: Marvin H. Fried; Adv. Mgr.: Jack Olney. Cassette: (9 models) portable. Price: \$19.95.

Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-2000. Corp. Pres.: Joseph Wright; Sales Co. Pres.: Walter Fisher; Mktg.: Robert McCarthy; Sales Mgr.: J. D. Dougherty; Adv. Dir.: Gordon Hurt. Cartridge: (5 models) 1 8-tr. home, 4 B-tr. portable. Price: \$79.95.  
Cassette: (6 models) 2 home, 4 portable. Price range: \$19.95-\$99.95.

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# TAPE WHOLESALERS

DISTRIBUTORS

ONE STOPS

RACK JOBBERS

IMPORTERS/EXPORTERS

The wholesale function(s) of all companies is set in **bold face** and parenthesis after each listing. The following abbreviations identify these functions. (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

## ALABAMA

### • ATTALLA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Rt. 3. Zip: 35954. Tel: 538-6043. Owner & Buyer: C. R. O'Neal. (RJ).

### • BIRMINGHAM (Area Code 205)

Alabama Auto Parts Co., 514 S. 18 St. Zip: 35233. Tel: 933-7460. Pres.: Terry Siegal; Mgr.: Howard Edge. Branches: 3329 N. 27 St., North Birmingham 35207. Tel: 322-0688; 5505 First Ave. S., Woodlawn 35212. Tel: LY 2-8129. (D). **Cartridge 8-tr.:** All lines.

Angel Tape Dist. Co., 3003 Sixth Ave. Zip: 35233. Tel: 328-2548. Owner & Buyer: Robert H. Angel; Mgr.: David Ivey. (D, OS & RJ).

**Cartridge 8-tr.:** ABC, Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Gross, Heart Warming, Jubilee, Kapp, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, SOF, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros.

**Cassette:** Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Heart Warming, Jubilee, Kapp, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, SOF, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros.

**Playback equip.:** Craig, Toyo.  
**Accessories:** Le-Bo.

Music Center One Stop Rec. Dist., 1400 Second Ave. N. Zip: 35204. Tel: 251-8252. Owner, Mgr. & Buyer: Virgil Lugar. (D, OS & RJ).

**Cartridge 8-tr.:** A&M, ABC, Ampex, Atco, Atlantic, Capitol, Checker, Chess, Columbia, Dooto, Enterprise, Gordy, Liberty, MGM, Mercury, Motown, RCA, Reprise, Smash, Soul, Stax, Tamla, United Artists, Verve, Warner Bros.

Nelson-Brantley Glass Co. Inc., 300 S. 22 St. Zip: 35205. Tel: 328-4310. Pres.: Larry D. Striplin Jr.; Mgr.: Travis T. Lackey; Tape Buyer: Miss Jan Catanzano (D).

**Cartridge 8-tr.:** A&M, Ampex, Capitol, Columbia, Decca, GRT, Gross, Heart Warming, Jubilee, Liberty, Mercury, Motown, RCA, Reprise, Skylite, Warner Bros., Word.

**Cassette:** Sub-dist. for Ampex, Capitol, Columbia, Decca, GRT, Mercury, Motown, RCA, Warner Bros.

**Playback equip.:** Hitachi, Lear Jet, Marquis, Muntz, Sharp; sub-dist. for Ampex, Bell & Howell.

**Accessories:** Caddies (Amberg, RCA, Recoton); head cleaners; blank tapes & cassettes (Magnum, Recoton).

Victory Rec. Serv. Co. Inc., 1608 First Ave. N. Zip: 35203. Tel: 324-9505. Owner & Mgr.: Morris S. Corona; Buyer: Mrs. Ann M. Corona. (OS & RJ).

### • MOBILE (Area Code 205)

Merchants Specialty Inc., 1316-18 Dauphin Island Pkwy. Zip: 36605. Tel: 473-6000. Owner & Buyer: Jimmie Otto Rogers; Mgr.: Shelby J. Steiner. (RJ).

Music City Rec. Serv. Inc., 4008 Dauphin Island Pkwy. Zip: 36605. Tel: 471-2437. Mgr. & Buyer: Raeford Booth. (RJ).

### • MONTGOMERY (Area Code 205)

C & S Electronics Inc., 2827 W. Edgemont Ave. Zip: 36108. Tel: 288-8382. Owner & Mgr.: Stuart F. Graydon Sr.; Buyer: Stuart F. Graydon Jr. (D, OS, RJ & I).

**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA.

**Playback equip.:** Automatic Radio, Craig, Crown, Gibbs, JVC, Norelco, Qatron, Rebel, Toyo.

**Accessories:** BASF, Craig, Le-Bo, Norelco, Rebel, Recoton.

**Imports:** Rebel playback equip. (Japan).

## ARIZONA

### • PHOENIX (Area Code 602)

A R C Inc., 2029 N. Black Canyon Hwy. Zip: 85009. Tel: 252-4013. Buyer: M. Grover. (D), (OS as Arizona One Stop).

**Cartridge 8-tr. & cassette:** A&M, ABC, Ashley, Atco, Atlantic, Backbeat, Bang, Bell, Bluesway, Boone, Cadet, Chart, Checker, Chess, Command, Cotillion, Dakar, Deram, Diamond, Dooto, Duke, Dunhill, Elektra, Enterprise, Fantasy, GRT, Gamble, Grand Award, Hi, Hickory, Hob, Impulse, Jamie, Janus, Kapp, King, Little David, London, Mala, Metromedia, Monument, Musicor, Nonesuch, Parrot, Paula, Plantation, Polydor, Ranwood, Roulette, SGC, SSS Int'l, Scepter, Sire, Sound Stage 7, Starday, Stax, Sun, Tangerine, 20th Century-Fox, Uni, Volt, Wand, White Whale, Windfall.

All Label Rec. Serv. Inc., 704 E. Weldon St. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinett. (RJ).

**Home office:** Cleveland, Ohio. (D & RJ).

**Arizona One Stop (OS):** See ARC Inc.

Arizona Western Supply (div. of Arizona Sundries), 2949 N. 30 Ave. Zip: 85017. Tel: 272-1383.

Owner: George Souvall; Mgr.: John Youmans; Buyer: Ken Kayes. (D & RJ).

**Cartridge 8-tr., cassette & open reel:** All lines. **Playback equip.:** Tenna, Toyo.

**Accessories:** Amberg, Le-Bo, Walco.

Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Mgr.: Leonard M. Singer; Buyer: Angela C. Singer. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** Ampex, Blue Horizon, Caytronics, Chisa, DGG, Del Valle, Dooto, Double Shot, Douglas, Enterprise, Fiesta, GRT, Gordy, Gross, Helidor, Hob, Jubilee, Kent, Laff, Little David, Mercury, Modern, Modiner, Motown, Musart, Musicor, Original Sound, Pickwick, Polydor, RCA, Rare Earth, SSS Int'l, Scepter, Soul, Stax, Sun, Tamla, Volt, Whittier, Word; sub-dist. for Capitol, Columbia, Coral, Decca, Kapp, Liberty, Uni, United Artists.

**Open reel:** ABC, Bang, Bluesway, Cadet, Checker, Crewe, Dot, Dunhill, GRT, Hickory, Impulse, Jamie, Janus, King, Liberty, MTA, Metromedia, Monument, Musicor, Paramount, Plantation, Project 3, RCA, Reprise, Ranwood, Roulette, Shelter, Soul City, Sun, Warner Bros.; sub-dist. for Columbia, Coral, Decca, Epic, Kapp, Ode, Uni.

**Playback equip.:** Belair.

**Accessories:** Le-Bo.

Transcontinental Music Corp., 3036 N. 30 Ave. Zip: 85017. Tel: 272-9343. Mgr.: Jack Sharpe. (RJ).

**Home office:** New York, N.Y., Transcontinental Investing Corp.

### • TEMPE (Area Code 602)

Certron Corp., Music Div., 1710 S. McClintock. Zip: 85281. Tel: 967-8638. Mgr.: Larry Hicks. (D, OS & RJ).

**Home office:** Anaheim, Calif.

**Cartridge 8-tr. & cassette:** Certron, Dot, Paramount, Vivid Sounds, Vivid Country Sounds.

**Accessories:** Blank loaded tape (Certron).

## ARKANSAS

### • LITTLE ROCK (Area Code 501)

Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd. Zip: 72202. Tel: 664-0275. Pres.: W.S. Fisher Jr.; Mgr. & Buyer: W.S. Fisher III. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** All lines.

**Playback equip.:** Lear Jet, Norelco.

**Accessories:** Blank loaded tape, storage cases, various accessories (Fidelity Prods., Lear Jet, Le-Bo, Norelco).

Sieberts Inc., PO Box 9010, Ind'l Sta. Zip: 72209.

Tel: 562-8800. Owner: Sieg Siebert; Gen. Mgr.: David Siebert; Buyer: Jackie Pate. (D & RJ).

**Cartridge 8-tr. & cassette:** All lines.

**Playback equip.:** Automatic Radio, Mayfair. **Accessories:** Le-Bo.



# CALIFORNIA

## • ANAHEIM (Area Code 714)

Certron Corp. Music Div., 1701 S. State College Blvd. Zip: 92806. Tel: 633-4280. Mgr.: Herb Dale; Nat'l Promo. Mgr.: Bill O'Brien; RJ Mgr.: Gene Tilley; Opns. Mgr.: Ron Peek. (D, OS & RJ). Branches: Tempe, Ariz.; Los Angeles, Calif.; Oklahoma City, Okla. (RJ); Lubbock, Tex. (OS & RJ); San Antonio, Tex.  
**Cartridge 8-tr. & cassette:** Certron, Vivid Sounds. Accessories: Blank tape (Certron).

## • AZUSA (Area Code 213)

Havo Int'l, Box 301. Zip: 91702. Tel: 334-6414. Pres.: H. Van Olphen; Mgr.: R. Zomer. (I & E). Int'l branch: Netherlands.  
**Imports:** Pre-recorded tape from Belgium, Germany, Netherlands.

## • BAKERSFIELD (Area Code 805)

Bakersfield Music Ents. Inc., 1223 N. Chester. Zip: 93308. Tel: 399-1674. Gen. Mgr.: L. D. Wilson. (D).  
**Cartridge 8-tr.:** Heart Warming, Sing, Skylite. Cassette: Heart Warming.

## • CAMPBELL (Area Code 408)

Curto's Auto Stereo, 222B S. Bascom Ave. Zip: 95008. Tel: 371-1476. Owner & Mgr.: Gary P. Curto; Buyer: Donna Curto. (OS).

## • DANVILLE (Area Code 415)

M & M Recs. (div. of Vertair Corp.), 295 N. Hartz Ave. Zip: 94526. Tel: 837-6922. Mgr. & Buyer: Gordon C. George. (RJ).

## • LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales, 3334 La Cienega Pl. Zip: 90016. Tel: 870-8711. Mgr.: Norman Larson. (OS & RJ).  
 Home office: Seattle, Wash. (D & RJ).  
 B C A Recs. Inc. (sub. of Broadcasting Corp. of America), 719 N. Gower St., Hollywood 90038. Tel: 462-5950. Pres.: G. Burdge. (I & E).  
 Bertel Dist'g Co. Inc., 523 Victoria Ave., Venice 90291. Tel: 823-9244. Owner: H. Seigel; Mgr. & Buyer: Rod Wilson. (RJ).  
 California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-1181. Owner: Sam Ricklin; Mgr.: Jerry Barish; Buyer: Nash Lazalde. (D, OS & E).

**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, Liberty.  
**Accessories:** Blank loaded tape, carrying cases, racks.  
 Capitol Recs. Dist'g Corp., 3117 San Fernando Rd. Zip: 90065. Tel: 257-8224. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.  
 Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212. Tel: 273-3330. Bd. Chm.: Sidney Justin; Pres.: Bernard Lubber. (I).  
**Imports:** Mezhdunarodnaya Kniga (USSR).  
 Certron Corp. Music Div., 2437 W. Pico Blvd. Zip: 90006. Tel: 380-1711. Mgr.: Leland Davis. (D, OS & RJ).  
**Home office:** Anaheim, Calif.  
**Cartridge 8-tr. & cassette:** Certron, Vivid Sounds, Vivid Country Sounds, Ampex, GRT; Mexican prod. on Bego, Bernal, Buena Suerte, Columbia, Disco Grande, El Zarape, Falcon, Impacto, Keyloc, Marsol, Musart, Norteno, Orfeon, Peerless, RCA, Sun glow, VLV.  
**Accessories:** Blank loaded tape (Certron).  
 Chapman Dist'g Co., 2645 W. Pico Blvd. Zip: 90006. Tel: 385-3636. Owner: Al Chapman; Mgr.: Ben Stoffer; Sales Mgr.: Frank Cooke; Promo.: Sam Laine. (D).  
**Cartridge 8-tr.:** Avant Garde, Bible Voice, Canaan, Capitol, Christian Faith, Columbia, Conversa-Phone, Creative Sound, Decca, Heart Warming, Light, Monitor, Pickwick, RCA, Sacred, Supreme, Sword, Word, Zondervan.  
**Cassette:** Bible Voice, Cabot, Canaan, Capitol, Columbia, Conversa-Phone, Decca, Heart Warming, Hilltop, Light, Living Language, Monitor, Pickwick, RCA, Sacred, Supreme, Sword, Word.  
 Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Regional Sales Dir.: Del Costello; Sales Mgr.: Bill Shaler; Audio Mgr.: Neil Hartley. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
**Accessories:** Carrying cases, blank loaded tape (Columbia).  
 Fairtone Int'l Inc. (D). See USA Pony.  
 Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Hollywood 90028. Tel: 462-7473. Mgr.: Mrs. D. Frenkiel. (D & I).  
**Home office:** Brazil.  
**Cartridge 8-tr. & cassette:** Producciones Fermata, Discos Premier, RGE, Som/Maior (imported from Brazil).  
 G & G Recs. Dists., 2360 W. Pico Blvd. Zip: 90006. Tel: 385-2151. Owner & Mgr.: Jose Garcia. (D & OS).

**Cartridge 8-tr.:** Columbia, Discolando, Discuba, Fuentes, Gema, Kubaney, Modiner, Musart, Musidisc, Parnaso, RCA, Targo, Velvet.  
**Cassette:** Discuba, Kubaney, Musart, Musidisc, Velvet.  
 Garbell Rec. Rack Serv., 13400 Saticoy St., North Hollywood 91605. Tel: 785-9777. Mgr. & Buyer: James S. Garbell. (OS & RJ).  
 Handleman Co., 1544 N. Knowles Ave. Zip: 90063. Tel: 261-0268. Mgr.: George Rosenjak; Buyers: George Rosenjak, Robert Mathis. (RJ).  
**Home office:** Detroit, Mich.  
 Liberty/UA Dist'g Corp.—Los Angeles Branch, 1024 N. Orange Dr. Zip: 90038. Tel: 462-6733. Mgr.: Herb Whitaker. (D).  
**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.  
 Linden Dist'g Co., 1831 Prosser Ave., Suite 315. Zip: 90025. Owner, Mgr. & Buyer: L. Blaskey. (RJ & E).  
 London Recs. of California Inc., 1555 W. Rosecrans Ave., Gardena 90249. Tel: 770-8200. Mgrs.: Godfrey H. Dickey, Mario DeFillippo; Buyer: Godfrey H. Dickey. (D).  
**Cartridge 8-tr., cassette & open reel:** Ampex, Capitol, Columbia, DGG, GRT, Kent, Liberty, UA, MGM, Mercury, Musicor, Original Sound, Polydor, Project 3, Scepter, Vox.  
 M C A Dist'g Corp., 6750 Santa Monica Blvd. Zip: 90038. Tel: HO 3-7126. District Mgr.: Mel Nimon; Branch Mgr.: Jack Lombardo.  
**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.  
**Playback equip.:** Decca.  
**Accessories:** Carrying cases, blank loaded tape, display racks, head cleaners (Decca).  
 Merchandise Promos. of America Inc., 1248 W. Venice Blvd. Zip: 90006. Tel: 748-0477. Owner & Buyer: Mrs. Mildred Weiss. (D).  
**Cartridge 8-tr.:** Caytronics, RCA Latin.  
 Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 6920 Sunset Blvd. Zip: 90028. Tel: 461-9141. Pres.: Ron Bledsoe; VP: Russ Bach. (Exec. offices only).  
**Branches:** Emeryville, Calif. (San Francisco area), Musical Isle of America Inc. (OS & RJ); San Francisco, Calif., Eric-Mainland Dist. Co. (D), Musical Isle of America Inc. (OS); Chicago, Ill., MS Dist'g Co. (D), Musical Isle of America Inc. (RJ); New Orleans, La., Musical Isle of America Inc. (RJ); Kansas City, Mo., Musical Isle of America Inc. (OS & RJ); St. Louis, Mo., Musical Isle of America Inc. (D, OS & RJ); Memphis, Tenn., Record Sales Corp. (D), Musical Isle of America (RJ); Nashville, Tenn., Musical Isle of America Inc. (RJ).

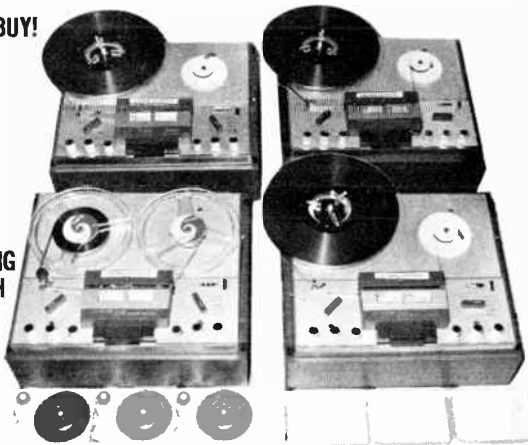
*continued on page 26*

# ULTRONIX M-9400

IS YOUR BEST BUY!

PROFESSIONAL  
8 TRACK  
DUPLICATOR  
BUILT FROM  
THE BEST  
GERMAN  
EQUIPMENT

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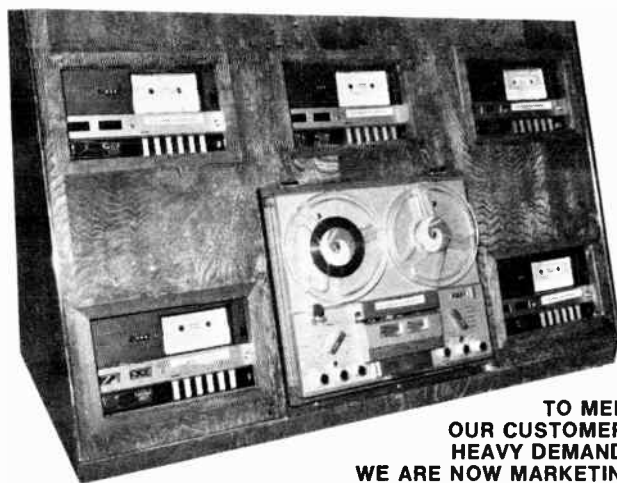


## Features:

Power supply adjustable — 110-220 volts.  
 Any 8 track prerecorded tapes can be used as masters.  
 Records all 8 tracks with one single pass.  
 Winds directly on cartridge hub from 7" reel or 10" hub.  
 Fully automatic. Starts and stops master and all slaves with a unique sensing device.  
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 Separate amplifiers secures magnetic leakage fields.  
 8 V U meters to control each channel.  
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 Daily capacity: 1,200 cartridges using 3 slave system.  
 More slaves can be added.

**1 Master 3 Slaves Now only \$2,450.00**

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A LOW COST HIGH QUALITY  
PROFESSIONAL CASSETTE DUPLICATOR

Record from reel to cassettes all 4 tracks with one single pass.

Fully automatic.

Daily capacity: 2,000 C—30 cassettes on 5 slave system.

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 Los Angeles, Calif. 90024 U.S.A. Telephone: (213) 256-9601**

## DISTRIBUTORS

Continued from page 23

Musical Tapes Inc., 295B W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. (D). Home office: Miami, Fla. (D, OS, RJ, I & E). Cartridge 8-tr. & cassette: Discuba, Eco, Musart, Musidisc, Peerless.

N M C Corp., 14100 S. Kingsley Dr., Gardena 90249. Tel: 532-9561. VP & Mgr.: Bill Hanna; Buyer: Mike Colestock. (OS & RJ). Home office: Oceanside, L.I., N.Y.

National Tape & Rec. of California Inc. (div. of National Tape Dists. Inc.). Pres.: Ralph Kaffel; VP: Stuart A. Burnat; Sales Dir.: Eric Paulson; Buyer: Des Moines Green; Serv. Mgr.: Virgil Rivers. (RJ). See United Tape Corp.

Nehi Dist'g Corp., 2525 W. Ninth St. Zip: 90006. Tel: 380-2644. Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyer: Frank Miko. (OS & RJ).

Pep Rec. Sales Inc., 3009 W. Pico Blvd. Zip: 90006. Tel: 731-8565. Owner & Buyer: Ron Ricklin (D). Cartridge 8-tr.: CTI, DGG, Double Shot, Douglas, Mercury, Philips, Polydor, Project 3, Ranwood, Smash, Tahiti, Vanguard.

Cassette: Same as 8-tr. excluding Douglas. Quad-8: Project 3, Vanguard. Accessories: Storage racks (Recoton, Royal); carrying cases (Recoton).

Southern California Rec. Dists. Inc., 2053 Venice Blvd. Zip: 90006. Tel: 737-7933. Owner: Frank Meli; Mgr.: Howard Tamaroff; Buyer: Tim Jones. (D, OS & RJ).

Branch: San Diego, Calif.

Cartridge 8-tr. & cassette: DGG, Polydor, Scepter. M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103/0987. Pres.: Mendel Stewart; Export Mgr.: L. King. (E).

Sun State Music Dists. Inc., 2669 W. Pico Blvd. Zip: 90006. Tel: 383-4137. Mgr. & Buyer: George Morle. (OS).

Tape Mdsq. Co. Inc., 5873 Rodeo Rd. Zip: 90016. Tel: 870-0246. Mgr.: John McDaniel; Buyer: Bonnie McCassey. Branch: 2565 W. Pico Blvd. Zip: 90006. Tel: 387-8201. (D, OS & RJ). Branch: San Diego, Calif.

Cartridge 8-tr., cassette & open reel: All lines. Playback equip.: Belair, Norelco, Qatron. Accessories: Blank loaded tape, converters, head cleaners, lock mounts, storage cases.

Transcontinental Music Corp., 15500 S. Main St., Gardena 90427. Tel: 321-6260. Mgr.: Larry Nunes; Buyer: Jim McGraw. (RJ). Home office: New York, N.Y., Transcontinental Investing Corp.

U S A Pony Inc., 6725 Sunset Blvd., Suite 421, Hollywood 90028. Tel: 461-4671. Owner: Reiji Minami; Mgr. & Buyer: Tom T. Saiki. (I), (D as Fairtone Int'l Inc.).

Cartridge 8-tr., cassette & open reel: Pony Pak (Japan).

United Artists, see Liberty/UA.

United Tape Corp. (div. of National Tape Dists. Inc.), 22433 S. Vermont Ave., Torrance 90502. Tel: 775-2131. Pres.: Ralph Kaffel; VP & Gen. Mgr.: Bob Gerstlauer; Buyer: Rudy Cicciarelli. (D & OS), (RJ as National Tape & Rec. of California Inc.).

Home office: Brookfield, Wis., National Tape Dists. Inc.

Cartridge 8-tr., open reel & cassette: All lines. Warner Bros.-Elektra-Atlantic Dist'g Corp., 1100 Francis Ct., Glendale 91201. Tel: 245-8761. Gen. Mgr.: Ted Rosenberg. (D).

Cartridge 8-tr. & cassette: Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Warner Bros. Open reel: Reprise, Warner Bros.

### • MONROVIA (Area Code 213)

Arthur Fulmer, 426 E. Duarte Rd. Zip: 91016. Tel: 357-1171. Mgr.: Ken Brown. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

### • ORANGE (Area Code 714)

Southland Recs. Dists., 291 Spinnaker St. Zip: 92668. Tel: 537-1546. Owner: Bill Bacin. (D, I & E). Cartridge 8-tr.: Happy Jazz Band. Cassette: Birchmount (Canada), International Polydor (Germany), New Orleans Jazz Rec's (Denmark), Ringside (Canada), Sony, Vault.

### • PASADENA (Area Code 213)

Canterbury Recs. Inc., 805 E. Colorado Blvd. Zip: 91101. Tel: MU 1-4922. Owner: Leonard Gordon; Mgr.: Robert Garcia; Buyer: Jerry Simons. (RJ).

### • SACRAMENTO (Area Code 916)

Amer-Cal Imports Inc., 1111 Joelliss Way. Zip: 95815. Tel: 922-3959. Mgr.: Dale R. Galloway. (E). Exports: Blank tape to Orient.

### • SAN DIEGO (Area Code 714)

Contact San Diego Inc., 629 J St. Zip: 92101. Tel: 234-3349. Pres. & Buyer: A.W. Jones. (D & RJ). Cartridge 8-tr., cassette & open reel: A&M, Ala, Ampex, Bell & Howell, Capitol, Columbia, DGG, GRT, King, Liberty, Little David, MCA, Mercury, Music-O, Original Sound, Pickwick, Poly-

dor, RCA, SSI, Scepter, Specialty, Starday, Stax, United Artists. Playback equip.: Ampex, Automatic Radio, Qatron.

Accessories: Le-Bo, Recoton, Dial Dists., 1859 Fifth Ave. Zip: 92101. Tel: 239-4095. Mgr.: Mike Millsap. (RJ). Discount Rec. Serv., 617B University Ave. Zip: 92115. Tel: 286-3333. Owner: Milton Levine; Mgr. & Buyer: Chuck Bush. (DS & RJ).

Southern California Rec. Dists. Inc., 9070 Clairemont Mesa Blvd. Zip: 92123. Tel: 277-8731. Mgr. & Buyer: David Liffers. (D, DS & RJ). Home office: Los Angeles, Calif.

Cartridge 8-tr. & cassette: DGG, Polydor, Scepter. Tape Mdsq. Co. Inc., 4959 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Ed Runge. (D, DS & RJ).

Home office: Los Angeles, Calif.

Cartridge 8-tr., cassette & open reel: All lines.

### • SAN FRANCISCO & BAY AREA (Area Code 415)

Capitol Recs. Dist'g Corp., 680 Beach St., Suite 307. Zip: 94109. Tel: 771-3210. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Columbia Recs. Sales, 680 Beach St., Suite 311, Wharfside. Zip: 94109. Tel: 771-8550. Sales Mgr.: Chuck Inman. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette. Open reel: Columbia, Date, Epic, Kinetic, Gazette.

Playback equip.: Masterwork. Accessories: Carrying cases, blank loaded tape (Columbia).

Eric-Mainland Dist. Co., 645 Bryant St. Zip: 94107. Tel: 989-6286. (D), (OS as Musical Isle of America).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Cartridge 8-tr. & cassette: Enterprise, Jubilee, Laff, Stax, Volt.

I M S-H. R. Basford Co., 800 Mariposa. Zip: 94107. Tel: 626-5494. Mgr.: Jack Solinger; Buyer: David C. Town. (D, OS & RJ).

Cartridge 8-tr.: A&M, Cotillion, DGG, Embryo, Gordy, King, Laurie, Modern, Motown, Original Sound, Polydor, Scepter, Soul, Tamla, Vanguard, Wand, Weed.

Cassette: A&M, Cotillion, DGG, Embryo, Gordy, King, Motown, Original Sound, Polydor, Scepter, Soul, Tamla, Vanguard, Wand, Weed. Open reel: A&M.

Playback equip.: Qatron, Zenith.

Liberty/UA Dist'g Corp.—San Francisco Branch, 680 Beach St., Suite 357, Wharfside. Zip: 94109. Tel: 775-5353. Mgr.: Earl Martis. (D).

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

Melody Sales Co. (div. of National Tape Dists. Inc.), 324 Harbor Way, South San Francisco 94080. Tel: 589-5667. Pres.: Al Bramy; VP: Tony Valerio. (D), (RJ as National Tape & Rec. of California Inc.).

Home office: Brookfield, Wis., National Tape Dists. Inc. Cartridge 8-tr. & cassette: Ampex, Chisa, Crewe, Elektra, Fantasy, Metromedia, Rare Earth, Reprise, VIP, Warner Bros.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1461 Park Ave., Emeryville 94608. Tel: 654-5110. Mgr.: Vern Cupples. (OS & RJ).

Home office: Los Angeles, Calif.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). Mgr.: Dave Eshoo. (OS). See Eric-Mainland Dist.

Music West, 460 Talbert St., Daly City 94014. Tel: 467-5800. Owner: W. E. Goetze; Mgr.: Raul Acevedo; Buyer: Pete Bucciarelli. (D, OS & RJ). Cartridge 8-tr., cassette & open reel: All lines. Accessories: Amberg, RCA, Recoton.

National Tape & Rec. of California Inc. Mgr.: Ted Fullmer; Buyer: Jack Sankey. (RJ). See Melody Sales Co.

Nor Cal Super Stop. Gen. Mgr.: John Iott. (OS). See Transcontinental Dist'g Corp.

Transcontinental Dist'g Corp., 608 Cowan Rd., Burlingame 94010. Tel: 697-6800. Mgr.: Bob Ellis, Tom Jones. (D), (OS as Nor Cal Super Stop), (RJ as Transcontinental Music Corp.). Home office: New York, N.Y., Transcontinental Investing Corp.

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca. Accessories: Blank loaded tape, head cleaners, storage cases (Decca).

Transcontinental Music Corp. Sr. VP: Bill Hall; Buyer: Bruce Bayer. (RJ). See Transcontinental Dist'g Corp.

United Artists, see Liberty/UA.

### • SANTA ANA (Area Code 714)

Rantra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 544-2301. Owner: Stewart Douglas; Mgr.: Julia Mallow. (I & E).

Rapid Mdsq. Co. Inc., 17421 Daimler St. Zip: 92705. Tel: 546-7940. Owner & Mgr.: Herbert N. Sandel; Buyer: Larry Roe. (RJ).

Branches: Minneapolis, Minn.; Middlesex, N.J.

## COLORADO

### • DENVER (Area Code 303)

A B C Rec. & Tape Sales, 10625 E. 47 Ave. Zip: 80239. Tel: 343-7822. (DS & RJ).

Home office: Seattle, Wash. (D & RJ). Alert One Stop. Mgr.: Paul Black. (OS). See Transcontinental Dist'g Corp.

Boyd Dist'g Co. Inc., 1400 W. Third Ave. Zip: 80223. Tel: 222-7701. Owner: Cecil H. Boyd; Mgr.: Joe Caravana; Buyer: Bruce Mercer. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Apple, Harvest, Invictus, Shelter.

Craig Corp., 4955 Olive. Zip: 80222. Tel: 287-7485. Mgr.: Nick Hunter. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Ode, Barnaby, Fillmore, Blue Horizon. Open reel: Columbia, Date, Epic, Okeh, Ode, Blue Horizon.

Playback equip.: Craig, Masterwork. Accessories: (Craig); carrying cases, blank loaded tape (Columbia).

Davis Sales Co., 4155 Kingston St. Zip: 80239. Tel: 344-0880. Owner: S. William Davis; Buyer: Larry Davis. (D), (OS & RJ as Music Mdsrs. of Denver).

Cartridge 8-tr., cassette & open reel: A&M, Ampex, DGG, GRT, Mercury, Modern, Paramount, RCA, Scepter, Stax, Vanguard, Wand. Playback equip.: Car Tapes, Denon, Toyo.

Accessories: Amberg, Le-Bo, Recoton. Infal Inc., 2144 Champa St. Zip: 80205. Tel: 872-7141. Mgr.: Victor M. Hernandez; Buyer: J. M. Hernandez. (OS & RJ).

J. L. Rack (RJ), see Pan American Rec. Supply Co. J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4591 Ivy St. Zip: 80216. Tel: 399-6917. Mgr.: Dave Mount; Buyer: Darwin Burk. (RJ).

Home office: Minneapolis, Minn., Heilicher Bros. (D).

Mile Hi One Stop Inc. (OS), see Pan American Rec. Supply Co.

Mountain Dists., 3630 Downing St. Zip: 80205. Tel: 222-8518. Owner: Peter J. Geritz. (OS).

Music Mdsrs. of Denver. Mgr.: Steve Gracek. (OS & RJ). See Davis Sales Co.

Pan American Rec. Supply Co., 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Mgr.: Louis Oxman; Buyer: Celeste Ray. (D), (OS as Mile Hi One Stop Inc.), (RJ as J.L. Rack).

Cartridge 8-tr., cassette & open reel: All lines except Ampex. Playback equip.: Craig, Juliette, Kraco, Muntz, Toshiba, VM.

Accessories: BASF, Norelco.

Transcontinental Dist'g Corp., 1111 S. Platte River Dr. Zip: 80223. Tel: 733-2407. Mgr.: Earl Woolf. (D), (OS as Alert One Stop), (RJ as Transcontinental Music Corp.).

Home office: New York, N.Y., Transcontinental Investing Corp.

Cartridge 8-tr. & cassette: Ampex, Elektra, GRT, Motown, Muntz, United Artists. Playback equip.: Decca, Panasonic, Sharp, Tenna.

Accessories: All accessories. Transcontinental Music Corp. Mgr.: Pat Fitzgerald. (RJ). See Transcontinental Dist'g Corp.

## CONNECTICUT

### • HARTFORD & EAST HARTFORD (Area Code 203)

Central Rec. & Tape Dist. Inc., 477 Park Ave., East Hartford 06108. Tel: 289-4349. Mgr.: Edward E. Stein; Buyer: Robert L. Hoyt. (D, OS & RJ). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca.

Accessories: Blank loaded tape, cases, head cleaners (Le-Bo).

Columbia Recs. Sales, 60 Washington St., Suite 805, Hartford 06106. Tel: 522-7151. Sales Mgr.: Irv Medway. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette. Open reel: Columbia, Date, Epic, Kinetic, Gazette.

Playback equip.: Masterwork. Accessories: Carrying cases, blank loaded tape (Columbia).

Dave's One-Stop Inc., 313 Park Ave., East Hartford 06108. Tel: 289-6122. Owner & Mgr.: Dave Bratfer. (OS).

Eastern One Stop. (OS). See Transcontinental Dist'g Corp.

Leslie Dists. (div. of Roskin Dists. Inc.). Sales Mgr.: Sid Dicker; Buyer & Opns. Mgr.: Tom Markoski. (OS). See Seaboard Dists.

Liberty/UA Dist'g Corp.—Hartford Branch, 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Mgr.: Ron Orsini. (D).

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

Park Rec. & Tape Dists. (div. of Roskin Dists. Inc.). Sales Mgr.: Sid Dicker; Buyer & Opns. Mgr.: Tom Markoski. (RJ). See Seaboard Dists.

Seaboard Dists. (div. of Roskin Dists. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Owner: Samuel Roskin; Mgr.: Marvin Ginsberg. (D), (OS as Leslie Dists.), (RJ as Park Rec. & Tape Dists.).  
**Cartridge 8-tr. & cassette:** Ampex, GRT.  
**Open reel:** Ampex.  
**Accessories:** Le-Bo, Recoton.

Transcontinental Dist'g Corp., 734 Tolland St., East Hartford 06108. Tel: 289-8631. Mgr.: Richard J. Godlewski; Buyer: Frank Holland. (D), (OS as Eastern One Stop), (RJ as Transcontinental Music Corp.).

**Home office:** New York, N.Y., Transcontinental Investing Corp.  
**Cartridge 8-tr. & cassette:** Ampex, DGG, Fiesta, Fontana, GRT, MGM, Mercury, Paramount, Philips, Polydor, RCA, Reprise, Scepter, Smash, Vanguard, Warner Bros.

Transcontinental Music Corp. (RJ), see Transcontinental Dist'g Corp.

United Artists, see Liberty/UA.

• **NEW LONDON (Area Code 203)**

Sound Inc., 100 State St. Zip: 06320. Tel: 443-5911. Pres.: G. B. Bishop; Buyer: C. J. Guisti. (RJ).

## DISTRICT OF COLUMBIA

• **WASHINGTON (Area Code 202)**

(Also see listings under Baltimore & Silver Spring, Md.)

Autoscope Inc., 3188 Bladensburg Rd. NE. Zip: 20018. Tel: 526-8500. Buyer: Charles M. Levinson. (OS).

District Recs. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 832-3600. Owners: James Stuart & Bertram Schwartz; Mgr.: Bernie Polakoff; Buyer: James Walker. (D, OS & RJ).

**Home office:** Schwartz Bros. Inc.  
**Cartridge 8-tr., cassette & open reel:** ABC Amaret, Amos, Ampex, Angel, Apple, Atco, Athena, Atlantic, Audio Treasury, Avco Embassy, Bang, Barnaby, Bell, Big Tree, Bluesway, Blue Thumb, Buddah, Cadet, Canaan, Canyon, Capitol, Chart, Checker, Chess, Colossus, Columbia, Command, Commonwealth United, Coral, Cotillion, Crewe, Dakar, Date, Decca, Deram, Diamond, Dooto, Duke, Dunhill, DynaVoice, Embryo,

Epic, Fantasy, Fiesta, Fontana, GRT, Gamble, Gross, Happy Tiger, Harvest, Heritage, Hi, Hickory, Humorsonic, ILS, Immediate, Impulse, Increase, Invictus, Jad, Janus, Josie, Jubilee, Kama Sutra, Kapp, Kent, King, Kirshner, Liberty, Limelight, Lizard, London, MGM, Mainstream, Mediaris, Mercury, Metromedia, Modern Tape, Monument, Moonglow, Musicor, New Voice, Nonesuch, Ode, Page One, Parrot, Pavilion, Peacock, Philips, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Premier, Prestige, Probe, Ranwood, Raw, Red Apple, Red Lion, Reprise, Request, Richmond, Riverside, Roulette, Royal American, SGC, Sacred, Shelter, Sire, Skye, Skylight, Smash, Sound Stage 7, Springboard, Stormy Forest, Sue, Sunset, Sure, Swampfire, T-Neck, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Upfront, Vault, Verve, Viva, Vox, Warner Bros., Westbound, Westminster, White Whale, Windfall, Word.  
**Playback equip.:** Automatic Radio, Masterwork, Mayfair, Muntz.

**Accessories:** Amberg, Auto Butler, BASF, Greco, Le-Bo, Mallory, Pickering, Recoton, 3M, Triad.

Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Stuart & Bertram Schwartz; Mgr.: Stan Hoffman; Buyer: James Walker. (D). Branch: District Recs. Inc.

**Cartridge 8-tr., cassette & open reel:** A&M, ABC, Alegre, Amaret, Amazon, Amos, Ampex, Atco, Atlantic, Audio Treasury, Avco Embassy, Bamboo, Bang, Bell, Big Tree, Blue Horizon, Bluesway, Brunswick, Buena Vista, CTI, Cadet, Caedmon, Camden, Canyon, Chart, Checker, Chess, Chisa, Colgems, Command, Commonwealth United, Cotique, Crescendo, DGG, Direction, Disneyland, Dot, Double Shot, Dunhill, DynaVoice, ESP-Disk, Elektra Enterprise, Everyman, Fania, Fantasy, Fiesta, Firebird, Flying Dutchman, Fontana, GNP Crescendo, GRT, Gamble, Golden, Goldwax, Gordy, Happy Tiger, Heart Warming, Helidor, Hickory, Hip, Hob, Impulse, Increase, Janus, King, Kirshner, L & R, LHI, Laurie, Limelight, Little David, Living Language, Loma, Mainstream, Mercury, Metromedia, Monument, Motown, Musicor, Neptune, New Voice, Nonesuch, Ode 70, Original Sound, PIP, Page One, Paramount, Paula, Philips, Philly Groove, Plantation, Polydor, Poppy, Probe, Project 3, RCA, Rare Earth, Red Lion, Reprise, Respect, Roulette, SGC, SSS Int'l, San Francisco, Scepter, Shelter, Skye, Smash, Soul, Sound Stage 7, Starday, Stax, Steed, Stormy Forest, Sue, Sun, TA, Tamla, Tangerine, Tetragrammaton, Tico, Tower, 20th Century-Fox, Vanguard, Vault, Victrola, Viva, Volt, Vortex, Wand, Warner Bros., Wayside, Weird World, Westbound, White Whale, Windfall, Yew.

**Playback equip.:** Automatic Radio, Mayfair, Muntz.  
**Accessories:** Amberg, Auto Butler, BASF, Greco, Le-Bo, Mallory, Pickering, Recoton, 3M, Triad. Specialty Ents., 3325 14 St. NW. Zip: 20010. Tel: 232-8414. Owner & Mgr.: Hillard Jack Turner. (D, OS, RJ & I).  
**Cartridge 8-tr.:** Folkway, La Val.

## FLORIDA

• **CASSELBERRY (Area Code 305)**

Record Supply Co. Inc., 290 Iris Rd. Zip: 32707. Tel: 831-1116. Owner & Mgr.: Richard N. Stultz. (D, OS, RJ & E).  
**Cartridge 8-tr., cassette & open reel:** Ampex, Columbia, Disneyland, Dot, GRT, Mercury, Paramount, Philips, RCA, Smash.  
**Playback equip.:** Lear Jet.  
**Accessories:** Le-Bo.

• **DADE CITY (Area Code 904)**

House of Recs. (OS). See Mustang Rec. Dists.  
 Mustang Rec. Dists., 432 N. Seventh St. Zip: 33525. Tel: 567-5479. Owners: James Thompson, M. C. Schmidt; Mgr.: James Thompson; Buyer: M. C. Schmidt. (D, RJ & I), (OS as House of Recs.).  
**Cartridge 8-tr. & cassette:** Canaan, Flair, Heart Warming, Light, Skylite, Songs of Faith, Word.

• **FORT LAUDERDALE (Area Code 305)**

Valentine Dists. Inc., 501 NE Fourth St. Zip: 33301. Tel: 522-8719. Owner & Pres.: Alfred Calabrese. (D & RJ).  
**Cartridge 8-tr.:** Capitol, Decca, GRT.  
**Playback equip.:** Kraco, Valentine.

• **JACKSONVILLE (Area Code 904)**

**Accessories:** Le-Bo, Lokmounts, Valentine.  
 Jacksonville Tape Center Inc., 4325 Old St. Augustine. Zip: 32207. Tel: 398-6431. Mgr. & Buyer: Elton Sewell. (D & OS).  
**Cartridge 8-tr.:** Chart, Decca, GNP, Crescendo, Jubilee, Laff, Music-O, NSM, Nashboro, Riot, SSS Int'l, Starday, Sun, USM.  
**Playback equip.:** Kraco, Orrtronics, Roberts.

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Campus Rec. Dist'g Corp., 7250 NW 36 Ave. Zip: 33147. Tel: 691-3140. Owner: Harold B. Lipsius;  
*continued on page 28*

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## DISTRIBUTORS

Continued from page 27

Mgr.: David Fitch. (D, OS & RJ), (E as Musical Export Supply Co. Inc.).  
**Cartridge 8-tr., cassette & open reel:** A&M, Ampex, Atlantic/Atco group, Bell & Howell group, Capitol, Carib, Columbia group, Decca group, Disneyland, Ethnic group, GRT, Josie/Jubilee group, Liberty/UA, Little David, Mercury group, Modern/Kent, Motown group, Paramount/Dot, Polydor, RCA, Scepter/Wand, Stax/Volt group, Warner Bros./Reprise.  
**Accessories:** Blank loaded tape, cleaners.  
 Capitol Recs. Dist'g Corp., 7425 NW 48 St. Zip: 33166. Tel: 885-6446. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.  
 Columbia Recs. Sales, 13145 NW 45 Ave. Zip: 33054. Tel: 685-5631. Sales Mgr.: Bob Beasley. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
**Accessories:** Carrying cases, blank loaded tape (Columbia).  
 Arthur Fulmer, 3445 NW Second Ave. Zip: 33127. Tel: 379-4702. Mgr.: Ken Miller. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).  
 Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Joseph Glaser; Buyers: Joseph Glaser, Jerry Coleman. (RJ).  
**Home office:** Detroit, Mich.  
 Liberty/UA Dist'g Corp.—Miami Branch, 561 NE 79 St., Suite 235. Zip: 33138. Tel: 759-1670/1678. Mgr.: Ken McAdams. (D).  
**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.  
 M & M Recs. Dist. Inc., 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Pres.: Manuel J. Mato; Mgr.: Melvin F. Noriega; Promo.: Enrique Reyes. (D, OS & RJ).  
**Branch:** Tampa, Fla.  
**Cartridge 8-tr. & cassette:** Gema, General, Kubaney, Montilla, Riviera, Star, Teca, Velvet, Vergara.  
 M C A Dist'g Corp., 500 W. 18 St., Hialeah 33010. Tel: 885-5378. District Mgr.: Carmen La Rosa; Branch Mgr.: Jeff Scheible. (D).  
**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.

**Playback equip.:** Decca.  
**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).  
 Musical Export Supply Co. Inc., 7250 NW 36 Ave. Zip: 33147. Tel: 822-7440. Mgr.: Raoul Shapiro. (E). See Campus Rec. Dist'g Corp. Inc.  
**Exports:** Pre-recorded tape & playback equip.  
 Musical Tapes Inc., 790 W. 27 St., Hialeah 33010. Tel: 887-2638. Gen. Mgr.: Angel Tamargo. (D, OS, RJ, I & E).  
**Branches:** Los Angeles, Calif. (D); New York, N.Y. (D); San Antonio, Tex. (D).  
**Int'l branch:** Puerto Rico (D).  
**Cartridge 8-tr.:** Borinquen, Columbia, Discuba, Eco, Fuentes, Gema, Kubaney, Marvela, Modiner, Musart, Musidisc, Nilser, Orfeon, Orion, Panart, Parnaso, Peerless, RCA, Remy, Rex, Rico-Vox, Sonolux, Spanoram, Velvet.  
**Cassette:** Borinquen, Discuba, Eco, Gema, Kubaney, Modiner, Musart, Musidisc, Nilser, Peerless, Rex, Rico-Vox, Velvet.  
**Imports & exports:** Pre-recorded tape throughout Latin America.  
 Music Sales of Florida Inc., 2450 NW 77 Terr, Zip: 33147. Tel: 691-0340. Owner & Mgr.: Donald C. Smith. (D & OS).  
**Cartridge 8-tr. & cassette:** Ampex, Audio Fidelity, Capitol, Columbia, Decca, Dooto, GRT, Liberty, Prestige, RCA, Scepter, Stereotape. Word.  
**Open reel:** Ampex, Audio Fidelity, Bell & Howell, Capitol, Columbia, Decca, Dooto, GRT, Liberty, RCA, Scepter, Stereotape.  
**Playback equip.:** Automatic Radio, Belle Wood, Fisher, Hitachi, Norelco, Telex-Viking.  
**Accessories:** Amberg, Certron, Duotone, Le-Bo, Norelco, Recoton, Specialty, 3M.  
 Panart Int'l (I & E), see Ramsa.  
 Ramsa, 477 W. 27 St., Hialeah 33010. Tel: 887-1391. Pres.: Galo Sabat. (D), (I & E as Panart Int'l).  
**Coast 8-tr.:** Panart.  
 Sea Coast Appliance Dist. Inc., 3575 NW 60 St. Zip: 33165. Tel: 635-0951. Mgr.: J. W. Shockey. (D).  
**Cartridge 8-tr.:** RCA, Colgems, Chart, Kirshner, Request, Buena Vista.  
**Quad-8:** RCA.  
**Cassette:** RCA, Colgems, Chart, Kirshner, Request.  
**Open reel:** RCA, Colgems, Chart, Kirshner.  
**Playback equip.:** RCA.  
**Accessories:** Head cleaners, storage cases (RCA).  
 Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Pres. & Mgr.: David E. Shedd; Buyer: John Strutz. (D & OS).  
**Cartridge 8-tr. & cassette:** Decca, Dooto, GRT, Mercury, Modern, Scepter; sub-dist. for A&M, Ampex, Atlantic, Capitol, Columbia, Motown,

RCA, Reprise, Tamla, Warner Bros.  
**Accessories:** Duotone, Le-Bo.  
 Tone Dist. Inc., 495 SE 10 Ct., Hialeah 33010. Tel: 888-1685. Owner: Henry Stone; Mgr.: Dave Benjamin; Export Mgr.: Edward Llopis; Buyer: Dom Nanocchio. (D, OS & RJ), (E as Tone Int'l Inc.).  
**Cartridge 8-tr. & cassette:** Ampex, Atco, Atlantic, Motown-Tamla group, Reprise Warner Bros.; sub-dist. for Capitol, Columbia, Decca, Liberty, United Artists.  
**Open reel:** Ampex.  
**Playback equip.:** Tenna.  
**Exports:** Pre-recorded tape & playback equip.  
 Tone Int'l Inc. (E), see Tone Dist. Inc.  
 Transcontinental Music Corp., 8160 NW 36 Ave. Zip: 33147. Tel: 696-6261. Mgr.: Wayne Bonner. (RJ).  
**Home office:** New York, N.Y., Transcontinental Investing Corp.  
 United Artists, see Liberty/UA.  
 United Rec. & Tape Inds. Inc., 9880 NW 77 Ave., Hialeah 33016. Tel: 821-3100. Owner: Alan Wolk; Mgr. & Buyer: Jack Roberge. (D & RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Mercury.  
 Universal Rec'g & Dist. Corp., 170 W. 29 St., Hialeah 33012. Tel: 888-2365. (D).  
**Int'l branch:** Puerto Rico, Kubaney Recs.  
**Cartridge 8-tr. & cassette:** Kubaney, Mexico.

### • ORLANDO (Area Code 305)

Arthur Fulmer, 1415 N. Orange Ave. Zip: 32804. Tel: 241-5319. Mgr.: Dick Curle. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).

### • ST. PETERSBURG (Area Code 813)

Mobile Rec. Serv. Co., PO Box 10443. Zip: 33710. Tel: 525-2084. Mgr.: Roland Eder. (OS & RJ).  
**Home office:** Pittsburgh, Pa.

### • SARASOTA (Area Code 813)

Distributors Inc., 258 Shopping Ave. Zip: 33577. Tel: 955-9191. Owner: Ernest C. Kuban; Gen. Mgr.: W. G. Potter; Buyer: Gary Kuban. (OS & RJ).

### • TAMPA (Area Code 813)

Florida Electronics Inc., 2120 Main St. Zip: 33607. Tel: 251-3169. Mgr.: Vincent Lubrano. (OS).  
 M & M Recs. Dist. Inc., 3010 Hudson St. Zip: 33605. Tel: 626-2660. Mgr.: Romeo Cesari. (D, OS & RJ).  
**Home office:** Miami, Fla. (see for prod. distributed).  
 Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer: S. Delgado. (RJ).  
 Tape Town, 4115 Henderson Blvd. Zip: 33609. Tel: 872-8444. Owner & Mgr.: Michael B. Richman. (RJ).  
**Cartridge 8-tr. & cassette:** Capitol, Columbia, Coral, Decca, Epic, GRT, Gross, Josie, Jubilee, Uni, United Artists, Wand.  
**Playback equip.:** Automatic Radio, Eastern Specialties, Orrtronics, Skyrline, Studio Sound, Titan.  
**Accessories:** Certron, Fidelity Prods., Le-Bo.  
 Transglobal Dist'g Corp., PO Box 7229, Zip: 33603; 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.  
**Cartridge 4-tr., 8-tr., cassette & open reel:** Bib Mom, Live Rock, Scene, 27th State, independent labels.

## GEORGIA

### • ATLANTA METROPOLITAN AREA (Area Code 404)

A B C Rec. & Tape Sales, 720 14 St. NW. Zip: 30318. Tel: 875-5565. Mgr.: Jack Geldbart. (OS & RJ).  
**Home office:** Seattle, Wash. (D & RJ).  
 Capitol Recs. Dist'g Corp., 1670 NE Freeway Access Rd. Zip: 30329. Tel: 636-9407. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.  
 Columbia Recs. Sales, 35 Executive Park Dr. Zip: 30329. Tel: 631-4271. Sales Mgr.: Don Dempsey. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
**Accessories:** Blank loaded tape, carrying cases (Columbia).  
 Continental Serv. Dist. Inc., 236 Marray Dr., Chamblee 30341. Tel: 457-3627. Mgr.: Sonny Friedman. (RJ).  
**Home office:** Philadelphia, Pa.  
 Economy Dist'g Co. Inc., 1608 Thompson Ave., East Point 30344. Tel: 762-6686. Owner: Andrew J. Delosky Jr.; Mgr.: Dan Johnson; Buyer: Chuck Marrally. (OS).  
 Gate City Rec. Serv. Mgr.: Ted Pousman. (OS & RJ). See Southland Recs. Dist'g Co.  
 Gondwin Dist'g Co., 1270 Tacoma Dr. NW. Zip: 30318. Tel: 351-5110. Owner: Art Goodwin; Mgr.: Romeo Davis; Buyer: Jean Warren. (D, OS & RJ).

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## HAWAII

### ● HONOLULU (Area Code 808)

Ampex Hawaii, 419 Waiakamilo Rd. Zip: 96817. Tel: 847-2157. Mgr.: Skippy Hamamoto. (D).  
**Cartridge 4-tr., 8-tr., cassette & open reel:** Ampex.  
**Playback equip.:** Ampex.  
**Accessories:** Ampex.

Craig Corp., 620 Coral St. Zip: 96813. Tel: 538-6771. Mgr.: Carlton Smith; Buyer: Masao Tanaka. (D).

**Cartridge 8-tr. & cassette:** Columbia, Barnaby, Epic, Immediate, Ode.  
**Open reel:** Columbia, Barnaby, Epic, Immediate.  
**Playback equip.:** Craig.  
**Accessories:** Craig, Columbia.

Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel: 946-6522. Owner: Irv Pinensky; Mgr. & Buyer: Emil Sabate. (D).

**Cartridge 8-tr. & cassette:** ABC, Bluesway, Cotillion, Dunhill, Elektra, MGM, Metromedia, Polydor, Reprise, United Artists, Verve, Warner Bros.

K & A Dists., 2320A S. King St. Zip: 96814. Tel: 941-4485. Mgr.: Don Ayers; Buyer: Carol Tod. (D).

**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Berlitz, Kapp, Uni, Viva.  
**Playback equip.:** Decca.  
**Accessories:** Blank loaded tape, head cleaners, storage cases (Decca).

Kona-Kai Dist'g, PO Box 2135. Zip: 96805. Tel: 531-6118. Owner & Mgr.: Don McDiarmid Jr. (D).

**Cartridge 8-tr., cassette & open reel:** Hula, Surfside.

Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa. (D, I & E).

**Cartridge 8-tr. & cassette:** Atco, Atlantic, Dooto, Dot, Enterprise, GRT, Jubilee, Kapp, Little David, Paramount, Scepter, Stax, Wand.  
**Open reel:** GRT.  
**Accessories:** Le-Bo.  
**Imports:** All Japanese labels.

Music Craft Dists. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (D).

**Cartridge 8-tr. & cassette:** Fontana, Laurie, Limelight, Mercury, Original Sound, Philips, Plantation, Prestige, Project 3, SSS Int'l, Smash, Vanguard.

Nylen Bros. & Co., Ltd., 8 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Mgr. & Buyer: Ed Nielsen. (D).

**Cartridge 8-tr.:** A&M, Fantasy, Liberty, Tamla-Motown.  
**Cassette:** A&M, Cetra, DGG, Fantasy, Liberty, Tamla-Motown.

**Open reel:** A&M, Bell & Howell, Fantasy.  
**Playback equip.:** Automatic Radio, Lear Jet, Standard Phono.

Records Hawaii Inc., 1280 Kapiolani Blvd. Zip: 96814. Tel: 537-3627. (OS).

## IDAHO

### ● IDAHO FALLS (Area Code 208)

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: Kenneth Slusser; Buyers: Kenneth Slusser, Sally Boynton. (D & RJ).

**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, GRT, MCA, Polydor, Scepter, Warner Bros.

**Playback equip.:** Belair, Craig, Kraco, Mikado.  
**Accessories:** Blank tape (3M); carrying cases (Le-Bo).

## ILLINOIS

### ● CANTON (Area Code 309)

Curtis Eng'g Stereo Village, Fifth & Locust St. Zip: 61520. Tel: 647-3744. Owner & Buyer: William A. Curtis; Mgrs.: Lyle D. Curtis, James J. Kees. (D).

**Cartridge 8-tr & cassette:** A&M, Capitol, Columbia, Decca, GRT, Liberty, London, Reprise, Warner Bros.

**Playback equip.:** Automatic Radio, Morse-Electrophonic, Muntz, Roberts, Tenna.  
**Accessories:** Blank loaded tape (Specialty Sounds, TDK); cables & cleaners (GC); carrying cases (Le-Bo); headsets & adaptors (Thoro-Test); wire (Saxton).

### ● CHICAGO METROPOLITAN AREA (Area Code 312)

A B C Rec. & Tape Sales, PO Box 66186. Zip: 60666; 120 King St., Elk Grove Village 60007. Tel: *continued on page 30*

**Cartridge 8-tr. & cassette:** A&M, Ampex, Brunswick, CTI, Camden, Canaan, Capitol, Chisa, Columbia, Decca, Dooto, Dot, Elektra, Enterprise, Epic, Fantasy, Fontana, GRT, Gordy, Gross, Heart Warming, Hob, Josie, Jubilee, Kapp, Liberty, Mercury, Modern, Motown, Musicor, Nasco, Nashboro, Paramount, Philips, Plantation, Polydor, RCA, Rare Earth, Raw, Reprise, SSS Int'l, Sacred, Scepter, Skylite, Smash, Soul, Specialty, Spring, Stax, Summit, Sun, Tamla, Uni, United Artists, Volt, Wayside, Word.  
**Playback equip.:** Craig, Mercury/Pax, Toyo.  
**Accessories:** Amberg, BAS, Craig, Le-Bo, Re-coton.

Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr.: John F. Langlois; Buyers: John F. Langlois, Charles Adams. (RJ).  
**Home office:** Detroit, Mich.

Liberty/UA Dist'g Corp.—Atlanta Branch, PO Box 20175, Sta. N. Zip: 30325; 1184 Logan Circle NW. Zip: 30318. Tel: 355-9350. Mgr.: Bobby Fisher. (D).

**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.

Lou-Neita Dist'g Co., 2147 Sylvan Rd. East Point 30344. Tel: 761-5257. Mgr.: Martin C. Haley; Buyers: James F. Brannon Jr., Martin C. Haley. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, GRT, Liberty/UA, Lou-Neita, Par-T-Tapes, Pickwick, Plantation, RCA, Sun.

M C A Dist'g Corp., 2231 Faulkner Rd. NE. Zip: 30324. Tel: 636-3028. Branch Mgr.: Kent Orman. (D).

**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.  
**Playback equip.:** Decca.  
**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.) 1290 Collier Rd. NW. Zip: 30318. Tel: 355-6063. Mgr.: Curtis Carlson. (RJ).

**Home office:** Minneapolis, Minn., Heilicher Bros. Inc. (D).

National Tape & Rec. of Georgia Inc. (RJ), see Stereo South.

One Stop Rec. House Inc., 210 16 St. Zip: 30318. Tel: 875-9777. Pres.: Hugh West; VP: Carol Sanford; Buyer: Alan Jones. (D & OS).

**Cartridge 8-tr. & cassette:** Ala, GRT, Hob, Laff, Nashboro, Prestige, Scepter, Wand.  
**Accessories:** Le-Bo.

Southeast Georgia Parts Inc., 1073 Huff Rd. NW. Zip: 30318. Tel: 351-4821. Owner: Gerald M. Friedman; Buyer: Jack McIntyre. (D), (OS & RJ) as Gate City Rec. Serv.).

**Cartridge 8-tr. & cassette:** A&M, Ampex, Capitol, Columbia, Decca, Elektra, GRT, Jay-Gee, Liberty/UA, Mercury, Motown, Musicor, Nashboro, Polydor, RCA, Scepter, Stax, Vanguard.  
**Playback equip.:** Automatic Radio, Marquis, Mayfair.  
**Accessories:** Le-Bo.

Stereo South (div. of National Tape Dists. Inc.), 2201 Faulkner Rd. NE. Zip: 30324. Tel: 633-4487. Mgr.: Michael G. King. (D), (RJ) as National Tape & Rec. of Georgia Inc.).

**Home office:** Brookfield, Wis., National Tape Dists. Inc.  
**Cartridge 8-tr.:** RCA, Camden, Colgems, Kirshner, Poppy, Victrola.  
**Cassette:** RCA, Colgems, Kirshner, Poppy.  
**Open reel:** RCA, Camden, Colgems, Kirshner.  
**Accessories:** Blank cassettes, carrying cases, head cleaners, test cartridges (RCA).

Transcontinental Music Corp., 660 Great Southwest Pkwy. Zip: 30336. Tel: 344-6791. Mgr.: Dean White. (RJ).

**Home office:** New York, N.Y., Transcontinental Investing Corp.

United Artists, see Liberty/UA.

### ● CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Owner: Peter J. Rosetty; Mgr.: James Stockton; Buyer: Wanda Stockton. (D, OS & RJ).

**Cartridge 8-tr.:** Cadet, Capitol, Columbia, Decca, Dooto, Epic, GRT, Heart Warming, Jubilee, Laff, Liberty, MGM, Mercury, Pickwick, Sing, Skylite, Sun, United Artists, Word.

### ● DEMOREST (Area Code 404)

Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Mrs. Bernice Raper. (OS & RJ).

### ● SAVANNAH (Area Code 912)

Southeast Georgia Parts Inc., 4111 Bull St. Zip: 31405. Tel: 233-6653. Owner: Robert T. Mitchell; Mgr.: Joe Penton; Buyer: Carol Russell. (D).

**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Scepter, Skylite, United Artists, Word.  
**Playback equip.:** Automatic Radio, Decca, Elektra, Hitachi, Kraco, Ranger, Tenna.  
**Accessories:** Arkav, Crest, Le-Bo, Spark-o-matic.



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**DISTRIBUTORS**

Continued from page 29

439-9700. Mgr.: Bob Garmisa. (RJ).  
Home office: Seattle, Wash. (D & RJ).  
All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641.  
Tel: 725-4426. Owner: Thomas B. Farrell; Mgr.: Don Zimmerman; Buyer: Harry S. Shields. (OS).  
Alltapes Inc., 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600. Mgrs.: Rich Kudolla, Ray Neal, Joe Wandell, Ron Hughbanks. (D, OS, RJ & E).  
Cartridge 8-tr., cassette, & open reel: All lines.  
Accessories: Blank loaded tape (Ampex); blank cassettes (Certron); Le-Bo, Recoton.  
Exports: Pre-recorded tapes.  
Barney's One Stop, 3234 W. Roosevelt. Zip: 60624.  
Tel: 826-1828. Mgr.: W. J. Barney; Buyer: Alice Warbington. (OS).  
Capitol Recs. Dist'g Corp., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (D).  
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.  
Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Regional Sales Dir.: Don Van Gorp; Sales Mgr.: Mert Paul. (D).  
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
Open reel: Columbia, Date, Epic, Kinetic, Gazette.  
Playback equip.: Masterwork.  
Accessories: Blank loaded tape, carrying cases (Columbia).  
Galvano Dist. Corp., 4135 W. Armitage Ave. Zip: 60639. Tel: 227-6110. Owner: Anthony Galvano; Mgr. & Buyer: John Galvano. (D & OS).  
Cartridge 8-tr. & cassette: All lines.  
Playback equip.: Belle Wood, Decca, Masterwork, Pax.  
Accessories: Le-Bo, Recoton.  
Handeman Co., 3477 Touhy Ave., Lincolnwood 60645. Tel: 583-0770. Branch Mgr.: Hal Scovill; Buyer: Robert Baumstein. (RJ).  
Home office: Detroit, Mich.  
Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 734-2244. Owner: Charles N. Stephens; Mgr.: Charles Gillis; Buyer: Martha Cox. (D & RJ).  
Cartridge 8-tr. & cassette: GRT, RCA Camden.  
Playback equip.: Belle Wood, Capitol, Craig, Decca, Mayfair.  
Liberty/UA Dist'g Corp.—Chicago Branch, 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. 966-0150. Mgr.: Joseph Cerami. (D).  
Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

Little Al's Recortapes, 3216 W. Lawrence Ave. Zip: 60625. Tel: 478-6114. Owner & Mgr.: Al Temaner, Buyer: Dora Temaner. (D, OS & RJ).  
Cartridge 8-tr., cassette & open reel: All lines.  
Accessories: Amberg, Le-Bo.  
London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr.: Mel Kahn; Ass't Mgr.: Stan Meyers. (D, OS & RJ).  
Cartridge 8-tr. & cassette: All lines.  
Open reel: London.  
M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. Branch Mgr.: Tony Ignoffo. (D).  
Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz.  
Playback equip.: Decca.  
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).  
M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. Mgr. & Buyer: Ralph Kick. (D). (RJ as Musical Isle of America Inc.).  
Home office: Los Angeles, Calif., Musical Isle of America Inc.  
Cartridge 8-tr. & cassette: Bell, CTI, Elektra, Nonesuch.  
Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). Mgr.: Endo Corsetti; Buyer: Bob Jacobs. (RJ). See MS Dist'g Co.  
Pan American Recs. Inc., 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer: F. Nava. (D, OS & RJ).  
Cartridge 8-tr. & cassette: Ansonia, Bego, Bernal, Buena Suerte, CBS de Mexico, Cap-Latino, Capri, Caytronics, Columbia, Cotique, Del Rio, Del Sur, Del Valle, Falcon, Fuentes, Keyloc, Magda, Marsol, Mex-Melody, Musart, Musicor, Norteno, Orfeon, Pato, Peerless, RCA (Latin), Rovi, Zarape, Zaz.  
Accessories: Caddies (Athena); head cleaners (Specialty Sounds).  
Scottsdale Dist. Co. Inc., 6012 S. Archer Ave. Zip: 60638. Tel: 735-3900. Sales Mgr. & Buyer: George Goldstein. (RJ).  
Singer One-Stop Recs. Inc., 1812 W. Chicago Ave. Zip: 60622. Tel: 486-7400. Owners: Fred & Joe Sipiora; Mgr.: Gus Tartol; Buyer: Fred Sipiora. Branch: 2950 W. 63 St. Zip: 60629. Tel: 778-3534. Mgr.: Joseph Sipiora. (OS).  
Summit Dists. Inc. 7447 N. Linder Ave., Skokie 60076. Tel: 677-1621. Mgr. & Buyer: Harold Davis. (D).  
Branch: Cincinnati, Ohio.  
Cartridge 8-tr. & cassette: A&M, Audio Fidelity, Dot, Era, Fantasy, Fiesta, Galaxy, Little David, Metromedia, Ode 70, Paramount, Vault.  
Open reel: A&M, Fantasy.  
Susan Dist'g Co. Inc. (div. of Lieberman Ents.), 7330 Niles Center Rd., Skokie 60203. Tel: 674-4390. Mgr.: Harry S. Lusk; Buyer: Henry Grossman. (D, OS & RJ).  
Home office: Minneapolis, Minn., Acme Music Serv. (D & RJ).  
Cartridge 8-tr. & cassette: Ampex, GRT, Polydor, RCA, Scepter.  
T D A Inc., 3035 W. 47 St. Zip: 60632. Tel: 254-4612. Pres.: Paul J. Glass; Mgr.: Morton A. Ohren; Buyer: Lee Howard. (D, OS, RJ, I & E).  
Cartridge 8-tr. & cassette: Ampex, Dooto, Enterprise, Ethnic, GRT, Gordy, Jubilee, Mercury, Motown, Phillips, Polydor, Rare Earth, Request, Scepter, Smash, Soul, Stax, Sun, Tamla, Thunderbird, Volt.  
Playback equip.: Mayfair, Panasonic, Ross, Tobin (Japan), Toyo.  
Accessories: Amberg, Data Packaging, Fidelity, Le-Bo, Recoton, Rosewood.  
Exports: Pre-recorded tape.  
Taylor Electric Co., 3553 W. Peterson. Zip: 60645. Tel: 588-2729. Sales Mgr.: Chuck Schroeder. (D, OS & RJ).  
Home office: Milwaukee, Wis. (see for prod. distributed).  
Transcontinental Music Corp., 5301 Dansher Rd., Countryside 60525. Tel: 354-6804. Branch Mgr.: Alfred Driscoll. (RJ).  
Home office: New York, N.Y., Transcontinental Investing Corp.  
United Artists, see Liberty/UA.  
United Rec. Dists. Inc., 1827 S. Michigan Ave. Zip: 60616. Tel: 225-6605. Owner: Ernest Leaner; Mgr.: Billy Leaner; Buyer: Mike Allen. (D).  
Cartridge 8-tr. & cassette: Ampex, GRT, Laff, Lavell, Livingston, Modern, Motown, Scepter, Stax.  
Playback equip.: Craig, Westbury.  
Accessories: Blank loaded cassettes.  
Universal Music Mdsrs. Inc., 9047 N. Terminal, Skokie 60076. Tel: 965-1810. Owners: Joe & Arthur Weiss; Pres. & Mgr.: Joe Weiss; Buyer: Bette Andrews. (OS & RJ).

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**INDIANA**

- **DECATUR (Area Code 219)**  
Midwest Dists., 138 N. Second St. Zip: 46733.  
Owner & Mgr.: Walt Ostermeyer. (RJ).  
Home office: Fort Wayne, Ind.
- **EVANSVILLE (Area Code 812)**  
Mobile Rec. Serv. Co., 2019 Ravenswood Ave. Zip: 47714. Tel: GR 6-8236. Mgr.: Robert Kotulek. (OS & RJ).  
Home office: Pittsburgh, Pa.

● **FORT WAYNE (Area Code 219)**

Car-Tape Dists. Inc., 211 E. State Blvd. Zip: 46805. Tel: 484-2922. Owner & Mgr.: Robert W. Carreaux; Buyer: Larry Radke. (D, OS & RJ).  
**Cartridge 8-tr.**: A&M, Ampex, Canaan, Capitol, Columbia, Decca, Dooto, Epic, Fiesta, GRT, Gordy, Gross, Heart Warming, Liberty, Mercury, Motown, RCA, Rare Earth, Reprise, Sacred, Savoy, Sing, Skylite, Soul, Tamla, United Artists, Warner Bros., Word.

**Cassette**: A&M, Ampex, Canaan, Capitol, Columbia, Decca, Dooto, Epic, GRT, Gordy, Gross, Liberty, Mercury, Motown, RCA, Rare Earth, Sacred, Soul, Tamla, United Artists, Word.  
**Open reel**: All lines.  
**Playback equip.**: Belle Wood, Craig, Hitachi.  
**Accessories**: G&W, Le-Bo.

Midwest Dists., 2415 Forest Park Blvd. Zip: 46805. Tel: 483-8230. Owner & Mgr.: Walt Ostermeyer. (Exec. office only).  
**Branch**: Decatur, Ind. (RJ).

Tri State Dists, 3434 Broadway. Zip: 46807. Tel: 744-5607. Owner: Cliff Ayers Ostermeyer; Mgr.: Kayla Spillson; Buyer: Jerry Bair. (D).

**Cartridge 8-tr. & cassette**: Elektra, GRT, Jubilee, Modern, Motown, Pickwick.  
**Cartridge 4-tr.**: Pickwick.

● **GARY (Area Code 219)**

Woodard Rec. Serv., 2011 Madison St. Zip: 46407. Tel: 885-1908. Owner & Mgr.: Dewitt W. Woodard. (RJ).

● **INDIANAPOLIS (Area Code 317)**

Arthur Fulmer, 25 W. Ninth St. Zip: 46204. Tel: 635-2504. Mgr.: Jerry Kuhns. (D & I).  
**Home office**: Memphis, Tenn. (see for prod. distributed).

Sound Classics Inc. (sub of Associated Dists. Inc.), 5550 Progress Rd. Zip: 46241. Tel: 247-8491. Owner & Mgr.: Louis E. Randle; Buyer: James Coffin. (D, OS & RJ).

**Cartridge 8-tr., cassette & open reel**: Ampex, Camden, Colgems, GRT, Jubilee, Kirshner, Musicor, Polydor, Poppy, RCA, Scepter, Vanguard.  
**Playback equip.**: Ampex, Belle Wood, Craig, Lear Jet, Midland.

**Accessories**: Amberg, Columbia, Le-Bo, Recoton.  
**Wholesale Rec. & Tape Sales**, 1312 N. Capitol Ave. Zip: 46202. Tel: 639-5491. Owner & Mgr.: Don Gobrecht. (OS).

● **RICHMOND (Area Code 317)**

Mobile Rec. Serv. Co., 105 SW "E" St. Zip: 47374. Tel: 962-3395. Mgr.: Stanley Bach. (OS & RJ).  
**Home office**: Pittsburgh, Pa.

**IOWA**

● **DES MOINES (Area Code 515)**

A B C Rec. & Tape Sales, PO Box 358, Zip: 50302; 3301 McKinley Ave. Zip: 50321. Tel: 285-0551. Mgr.: Jack Silverman. (OS & RJ).  
**Home office**: Seattle, Wash. (D & RJ).

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1630 Locust. Zip: 50309. Tel: 282-8185. Mgrs.: Don Cooper, Jack Mishler; Buyer: Ray Munsen. (RJ).  
**Home office**: Minneapolis, Minn., Heilicher Bros. (D).

● **DE WITT (Area Code 319)**

Mobile Rec. Serv. Co., 429 Fifth St. Zip: 52742. Tel: 659-5051. Mgr.: Larry Steward. (OS & RJ).  
**Home office**: Pittsburgh, Pa.

**KANSAS**

● **KANSAS CITY (Area Code 913)**

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 99 Greystone Ave. Zip: 66103. Tel: 561-7920. Mgr.: Larry Ceminski. (RJ).  
**Home office**: Minneapolis, Minn., Heilicher Bros. (D).

● **LAWRENCE (Area Code 913)**

Kief's Rec. & Stereo Supply Inc., PO Box 2, 711 W. 23 Rd. Zip: 66044. Tel: 842-1544. Owner: John J. Kiefer; Mgr.: Jim Brown. (OS & RJ).

● **SHAWNEE MISSION (Area Code 913)**

National Auto Sound Inc., 8006 Foster, Overland Park 66204. Tel: 381-1818. Owner: Carl Galler; Mgr. & Buyer: Jeanette Galler. (D).  
**Branch**: Kansas City, Mo.  
**Cartridge 8-tr. & cassette**: Ampex, Capitol, Columbia, Decca, GRT, Jubilee, Kapp, Mercury, Paramount, Pickwick, RCA, Scepter, Warner Bros.  
**Cartridge 4-tr.**: All lines.  
**Playback equip.**: Audiovox, Automatic Radio, Belle Wood, Boman, Clasonic, Craig, Decca, Dynasonic, Lloyd, Mayfair, Motorola, Norelco, Ranger-Tenna, Toshiba, Webcor.  
**Accessories**: Le-Bo, Recoton.

● **WICHITA (Area Code 316)**

Davidson's One Stop, 1559 S. Broadway. Zip: 67211. Tel: 265-0012. Owner: Mildred Davidson; Mgr.: Evelyn Oakes. (D & OS).  
**Home office**: Kansas City, Mo. (see for prod. distributed).

Giant One-Stop, 203 E. Douglas. Zip: 67202. Tel: 265-7508. Owner: I. Albert. (OS).

**KENTUCKY**

● **CAMPBELLSVILLE (Area Code 502)**

Central Electronics, PO Box 340, 113 N. Central Ave. Zip: 42718. Tel: 465-5631. Owner: Randall B. Herron. (D, OS & RJ).

**Cartridge 8-tr.**: Nashboro, Nashville, Paramount, Pickwick, Plantation, Premier, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood, Sun, Word.  
**Cassette**: Nashboro, Nashville, Paramount, Plantation, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood, Sun, Word.

**Open reel**: Stere-O-Tape.  
**Playback equip.**: Arthur Fulmer, Dyn-sonic, Stellasonic.  
**Accessories**: Caddies (Amberg); head cleaners (Transcriber Co.).

● **LOUISVILLE (Area Code 502)**

Arthur Fulmer, 950 S. Third St. Zip: 40203. Tel: 584-0263. Mgr.: Les Rushing. (D & I).  
**Home office**: Memphis, Tenn. (see for prod. distributed).

Kentuckiana Rec. Sales, PO Box 261, 560 S. Fourth St. Zip: 40202. Tel: 582-3331. VP & Mgr.: Kenneth Vine. (OS).

Kincheloe Radio Serv. Inc., 830 S. First St. Zip: 40203. Tel: 585-5126. Owner & Mgr.: Bill Douglas; Buyer: Lynn Buckingham. (D).  
**Cartridge 8-tr.**: Ampex, Capitol, Columbia, Decca, **Playback equip.**: Motorola.

King Rec. Shop, 240 W. Jefferson St. Zip: 40202. Tel: 584-5535. Owner & Mgr.: Gene King. (OS & RJ).

Orbit Radio, PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Mgr.: S. A. Cisler. (I & E).  
**Imports**: Pre-recorded tape; playback equip. (Germany, Japan).  
**Exports**: Pre-recorded tape, playback equip.

Shively One Stop, 4464 Shively Center. Zip: 40216. Tel: 447-4951. Owner & Mgr.: A. R. Brown. (OS).

● **OWENSBORO (Area Code 502)**

Wax Works, 320 Washington Ave. Zip: 42301. Tel: 683-1585. Owners: Leroy & Terry Woodward; Buyer: Terry Woodward. (D, OS & RJ).  
**Cartridge 8-tr., cassette & open reel**: Ampex, Capitol, Columbia, Decca, GRT, Musicor, Scepter.  
**Playback equip.**: Toyo.

Webber's Inc., 320 Washington Ave. Zip: 42301. Tel: 684-2791. Owner & Mgr.: Doug Webber. (RJ).

**LOUISIANA**

● **ALEXANDRIA (Area Code 318)**

Music Racks, 1406 Fourth St. Zip: 71301. Tel: 443-0540. Owner & Mgr.: J. D. Davis. (OS & RJ).

● **BATON ROUGE (Area Code 504)**

F A S Dists. Inc., 319 Third St. Zip: 70801. Tel: 348-2215. Owner: I. Shaab; Mgr.: M. C. Rance; Buyer: R. Shaab. (OS & RJ).

● **METAIRIE (Area Code 504)**

Hel-lo Rec. Co. Inc., 710 Aris Ave. Zip: 70005. Tel: 831-1356. Owner & Mgr.: Vincent P. Lofaso. (D & RJ).  
**Cartridge 8-tr. & cassette**: GRT.

● **MONROE (Area Code 318)**

Rack Serv. Co. Inc., 2601 Newcomb St. Zip: 71201. Tel: 322-1446. Mgr.: W. H. Chambliss; Buyer: Patricia Chambliss. (RJ).

● **NEW ORLEANS AREA (Area Code 504)**

All South Dist'g Corp., 1924 Lafayette St. Zip: 70113. Tel: 522-1157. Owner & Mgr.: Henry Hildebrand Jr.; Buyers: Henry Hildebrand Jr., Elmo Sonnier. (D & RJ).  
**Cartridge 4-tr., 8-tr. & cassette**: All lines.  
**Open reel**: A&M, Ampex.  
**Playback equip.**: Automatic Radio, Belair, Craig, Elektra, Galron, Telex, Tenna.  
**Accessories**: Le-Bo.

*continued on page 32*

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## DISTRIBUTORS

Continued from page 31

Bernard Rec. & Tape Sales, PO Box 13487, 4006 Eden St. Zip: 70125. Tel: 822-1418. Owner & Mgr.: Jack Bernard. (OS)

Columbia Recs. Sales, John Hancock Bldg., St. Charles Ave. at Lee Circle. Zip: 70130. Tel: 524-4546. Sales Mgr.: Roger Metting. (D)  
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
Open reel: Columbia, Date, Epic, Kinetic, Gazette.  
Playback equip.: Masterwork.  
Accessories: Blank loaded tape, carrying cases (Columbia).

M C A Dist'g Corp., 8135 Earhart Blvd. Zip: 70118. Tel: 486-6026. Branch Mgr.: Stan Layton. (D)  
Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz.  
Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).  
McDonald Sales Corp., 5000 River Rd. Zip: 70123. Tel: 733-6653. Owner: David Oreck; Mgr.: J. M. Clapp. (D)

Cartridge 8-tr. & cassette: Ampex, Atco, Atlantic, GRT, Capitol, RCA.  
Open reel: Ampex, RCA.  
Playback equip.: RCA.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), PO Box 10235, 757 Central Ave. Zip: 70121. Tel: 833-3735. VP: George Berry. (RJ)

Home office: Los Angeles, Calif.  
Territo's, 510 Lafayette St., Gretna 70053. Tel: 361-9168. Owner & Buyer: Samuel C. Territo. (OS)

### • SHREVEPORT (Area Code 318)

B & B Sales Inc., PO Box 7297, 211 N. Market. Zip: 71107. Tel: 422-9382. Mgr. & Buyer: Al Bell. (D)

Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Modern, RCA.  
Playback equip.: Belair, Craig, Signet, Sport, Tempo.

Accessories: Carrying cases (Le-Bo).  
Stan's Rec. Serv., 728 Texas St. Zip: 71102. Tel: 422-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis; Buyer: Jessie Camp. (D, OS & RJ)

Cartridge 8-tr. & cassette: Ampex, Atco, Atlantic, Disneyland, GRT, Jewel, Kama Sutra, La Louisianne, MGM, Motown, Musicor, Paramount, Paula, RCA, Soul, Stax, Swallow, Tamla.  
Playback equip.: Automatic Radio, Craig.  
Accessories: Blank loaded tape, head cleaners, storage cases (Le-Bo).

### • VILLE PLATTE (Area Code 318)

Floyd's Rec. & Tape Serv., PO Box 506, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner: Floyd Soileau; Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (D, OS & RJ)

Cartridge 8-tr.: GRT, Goldband, Jin, La Louisianne, Swallow.  
Cassette: GRT.  
Playback equip.: Automatic Radio, Hitachi, Lear Jet, Panasonic.  
Accessories: GRT, Le-Bo, Recoton.

## MAINE

### • PORTLAND (Area Code 207)

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 775-5644. Owner: Jack Holmes; Mgr.: V. Harry Mooradian; Buyer: Bill Tiffany. (D, OS & RJ)

Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, GRT, RCA.

East Coast Dist., 200 Anderson St. Zip: 04101. Tel: 772-5665. Pres.: John Jannace; Mgr.: Dave Gonyer; Sales Mgr.: Charles Giftos. (D & RJ)

Cartridge 8-tr.: A&M, ABC, Archive, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, Decca, Deram, Dunhill, Elektra, Kapp, London, MGM, Mercury, Monument, New Voice, Parrot, RCA, Reprise, Scepter, Vanguard, Warner Bros., White Whale.

Cassette: Archive, Atco, Atlantic, Capitol, Columbia, Decca, Deram, Dunhill, Elektra, London, MGM, Parrot, Reprise, Warner Bros.

Playback equip.: Automatic Radio, Sony, Tenna.  
Portland Recs. Inc., B4 W. Cove St. Zip: 04101. Tel: 772-6551. Owner: James C. Boyd; Mgr. & Buyer: C. Roy Rice. (D, OS & RJ)

Cartridge 8-tr. & cassette: ABC, Bang, Bell, Bluesway, Buddah, Checker, Command, Decca, Diamond, Dot, Dunhill, Hickory, Kama Sutra, Kapp, King, Monument, Moonglow, Musicor, New Voice, Paramount, Plantation, Project 3, Ranwood, Roulette, Scepter, Starday, Tower, 20th Century-Fox, Uni, Verve, Wand, White Whale.

Playback equip.: Lear Jet, Masterwork, Sony/Superscope, Toshiba.  
Accessories: Le-Bo, Recoton.

## MARYLAND

### • BALTIMORE (Area Code 301) (Also see listings under District of Columbia)

Atlas Rec. Rack. Mgr.: Barry Dalneko; Buyer: Charles Gray. (OS & RJ). See General Dist'g Co. Inc.

Coronet Music, 3911 Sybil Rd. Zip: 21133. Tel: 655-5145. Owners & Mgrs.: Sam Anoff, Leonard Radinsky; Buyer: Sam Anoff. Branch: 3626 1/2 Woodland Ave. Zip: 21215. Tel: 542-4496. (RJ)

D & H Dist'g Co., 2025 Worcester St. Zip: 21230. Tel: 727-5100. Mgr.: Bud Vogt; Buyer: Gerhardt Stronkowski. (OS & RJ)

Home office: Harrisburg, Pa. (D, OS & RJ)  
Ellis Dist'g Corp., 5256 Fairlawn Ave. Zip: 21215. Tel: 367-0700. Owner: Edgar H. Ellis; Mgr.: Charles Kerr; Buyer: Thomas Anstaett. (D, OS & RJ)

Cartridge 8-tr., cassette & open reel: Capitol, Columbia, Decca, GRT, Liberty, Motown, RCA, Scepter.  
Accessories: Amberg, Le-Bo, Recoton.

General Dist'g Co. Inc., 2329 Pennsylvania Ave. Zip: 21217. Tel: 669-6411; Washington DC Tel: (202) 628-7584. Pres.: Henry Nathanson; Gen. Mgr. & Buyer: Charles Gray. (D), (OS & RJ as Atlas Rec. Rack).

Cartridge 8-tr. & cassette: ABC, Abnak, Accent, Alegre, Amy, Arctic, Audio Fidelity, Backbeat, Bang, Barry, Bell, Bluesway, Blue Thumb, Boone, Bouquet, Buddah, Bunky, Cadet, Cadet/Concept, Canyon, Celestial, Century City, Chart, Checker, Chess, Command, Crescendo, Crewe, Diamond, Douglas, Duke, Dunhill, Dynamo, DynoVoice, Era, Excello, Fiesta, Four Corners of the World, GNP Crescendo, GRT, Gamble, Goldwax, Gospel, Hickory, Hob, Impulse, International Artists, Jad, Jamie, Kapp, Kent, King, Laurie, Little Darlin', Livingstone, MTA, Mace, Metromedia, Mobile Fidelity, Modern, Monument, Moonglow, Mud, Musicor, Nashboro, Nashville, New Voice, Orbit, Palisade, Paula, Peacock, Pete, Phil-L.A. of Soul, Philly Groove, Plantation, Polydor, Prestige, Project 3, Ranwood, Request, Revue, Rising Sons, Riverside, Roulette, SSS Int'l, Savoy, Scepter, Senate, Sidewalk, Skye, Starday, Stop, Sun, TRX, Tetragrammaton, Tico, Tower, Tradition, 20th Century-Fox, Uni, VMC, Vault, Vee Jay, Wand, Westminster, White Whale.

Jalen Amusement Co. Inc., 1215 S. Howard St. Zip: 21230. Tel: 837-2670. Owner & Buyer: Jay M. Jones. (D, OS & RJ)

Cartridge 8-tr. & cassette: GRT, Pickwick, Scepter, Wand; all budget lines.

Musical Sales One Stop Inc., 134 W. Mount Royal Ave. Zip: 21201. Tel: 837-5757. Owner: Milton Beresoni; Mgr.: Walter Meineke; Buyer: John Langenselder. (OS)

Redisco, 1815 Guilford Ave. Zip: 21202. Tel: 727-6420. Owner & Buyer: Oscar Buchman; Mgr.: Milton Mehman. (OS & E)

Transcontinental Music Corp., 72 Alco Place. Zip: 21227. Tel: 247-2550. Mgr.: Larry Goldberg. (RJ)

Home office: New York, N.Y., Transcontinental Investing Corp.

Your Super Music. (OS), see your Super Rack.  
Your Super Rack, 509 N. Gay St. Zip: 21202. Tel: 566-5400. Owner: Earnest L. Burston; Mgr.: Otto Burston. (RJ), (OS as Your Super Music).

Jos. M. Zamoiski Co., 1101 De Soto Rd. Zip: 21223. Tel: 644-2900. Pres.: Calman J. Zamoiski Jr.; Gen. Mgr.: Arthur Gelles; Buyer: Maury Bass. (D, OS & RJ)

Cartridge 8-tr. & cassette: Ampex, CoBurt, DGG, GRT, Gross, Heliodor, Humorsonic, Jubilee, Kent, Laff, MGM, Mercury, Modern, Musicor, Phillips, Polydor, RCA, Raw, Scepter, Smash, Stormy Forest, Sunflower, Verve, Vox.

Playback equip.: Belair, Mayfair, Norelco.  
Accessories: Walco; blank cassettes, cleaners.

• HAGERSTOWN (Area Code 301)  
Interstate Rec. Dist., 211 S. Locust St. Zip: 21740. Tel: 733-1378. Owners: Richard & Melvin Greenwald; Mgr. & Buyer: Carlton Smith. (D & RJ)

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty/UA, Pickwick.  
Playback equip.: Audiovox, Automatic Radio, Belle Wood, Capitol, Peerless, Telead.

• LANDOVER (Area Code 301)  
Potomac Music & Rec. Serv., 2122 Beaver Rd. Zip: 20785. Tel: 322-3666. Pres.: Michael P. Mackulic; VP: John E. Kmiec; Buyer: Bruce Portman. (OS & RJ)

• ROCKVILLE (Area Code 301)  
Capitol Recs. Dist'g Corp., 12111 Parklawn Dr. Zip: 20852. Tel: 881-8242. (D)

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.  
Chase Mktg. Co., 12160 Parklawn Dr. Zip: 20852. Tel: 881-2880. Owner: Jack Black; Mgr.: E. Black; Buyer: Leonard Fluet. (D, OS & RJ)

Cartridge 8-tr.: A&M, ABC, Ampex, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, DGG, Decca, Deram, Dunhill, Elektra, Fantasy,

Impulse, Kama Sutra, Kapp, King, London, MGM, Monument, Motown, Musicor, New Voice, Paramount, Parrot, RCA, Reprise, Roulette, Savoy, Scepter, Starday, 20th Century-Fox, Uni, Vanguard, Verve, Viva.

Cassette: A&M, ABC, Ampex, Atco, Atlantic, Bang, Bell, Cadet, Capitol, Columbia, Command, Decca, Deram, Dunhill, Elektra, Fantasy, Impulse, Kama Sutra, Kapp, King, London, MGM, Mercury, Monument, Motown, Paramount, Parrot, RCA, Reprise, Roulette, Scepter, 20th Century-Fox, Verve, Warner Bros.

Open reel: Ampex, Columbia, Liberty, Reprise, Warner Bros.

Playback equip.: Craig, Roberts, Sanyo, Symphonic, Toyo.

Accessories: Blank cassettes (TDK); car stereo speakers (Spark-o-matic); carrying cases (Le-Bo, service); demagnetizers, jacks (Calrad); power converters, camel mounts, lock mounts, MPX tuners.

### • SILVER SPRING AREA (Area Code 301)

Columbia Recs. Sales, The Metropolitan Bldg., Suite 90B, 8720 Georgia Ave. Zip: 20910. Tel: 587-5000. Sales Mgr.: George Deacon. (D)

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
Open reel: Columbia, Date, Epic, Kinetic, Gazette.  
Playback equip.: Masterwork.  
Accessories: Blank loaded tape, carrying cases (Columbia).

Liberty/UA Dist'g Corp.—Baltimore Branch, 11151 Viers Mill Rd., Wheaton 20902. Tel: 946-7242. Mgr.: Lou Monette. (D)

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

United Artists, see Liberty/UA.

### • VILLAGE OF PURNELL (Area Code 301)

M C A Dist'g Corp., 2711 Gatehouse Dr. Zip: 21207. Tel: 448-9300. Branch Mgr.: Ed Keelan. (D)

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz.  
Playback equip.: Decca.  
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

Boston Rec. Dist. Inc., 150 Vernon St. Zip: 02120. Tel: 442-2345. Owner & Buyer: Jerry Flatto. (OS & RJ)

Bulldog Dist., Inc., 58 Buffum St., Lynn 01902. Tel: 593-3920. Mgr.: Nicholas Sentas. (D)

Cartridge 8-tr. & cassette: Conversa-Phone, Euro-tone, Monitor.  
Cassette: Vox.

Capitol Recs. Dist'g Corp., 71 Fourth Ave., Needham Heights 02194. Tel: 449-0770. (D)

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Circle Dist. Corp. Owner: Gordon Dinerstein. (D & OS). See Music Suppliers Inc.

Columbia Recs. Sales, John Hancock Bldg., 470 Totten Pond Rd., Waltham 02154. Tel: 899-3814. Sales Mgr.: George Ryan. (D)

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
Open reel: Columbia, Date, Epic, Kinetic, Gazette.  
Playback equip.: Masterwork.  
Accessories: Blank loaded tape, carrying cases (Columbia).

Dick's Rec. Co. Inc., 890 Providence Hwy. Rear, Rt. 1, Dedham 02026. Tel: 326-8790. Owner: Richard L. Mitchell; Mgr. & Buyer: Richard Peach. (OS)

Disc Dist., Inc. & Hitsville of Boston, 19 Walnut St., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Mgr.: Red Spellman; Sales Mgr.: Frank Spellman. (D)

Cartridge 8-tr. & cassette: Cotillion, GRT, Gordy, Motown, Rare Earth, Soul, Stang, Tamla.  
Playback equip.: Automatic Radio.  
Accessories: Blank loaded cassettes, magnetic tape.

Disco Inc., 339 Broadway, Everett 02149. Tel: 389-7200. (OS & RJ)

E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 471-7900. Owners: Mickey Sciarappa, Robert Levin; Buyer: Mickey Sciarappa. (OS)

Eastco, 26 Dartmouth St., Westwood 02090. Tel: 329-3000. Gen. Mgr.: T. Cavanagh; Buyer: Tony Pagliocca. (D)

Cartridge 8-tr.: RCA, Buena Vista, Chart, Colgems, Diamond, Disneyland, Fontana, Gamble, Kirshner, Limelight, Mercury, Phillips, Poppy, Prestige, Request, Smash, Wayside, White Whale.  
Cassette: RCA, Chart, Colgems, Disneyland, Fontana, Kirshner, Limelight, Mercury, Phillips, Request, Smash, Wayside.

Handlemans Co., 204 New Boston St., North Woburn 01801. Tel: 935-6150. Branch Mgr. & Buyer: Roy Stevens. (RJ)  
Home office: Detroit, Mich.



Liberty/UA Dist'g Corp.—Boston Branch, 480 Neponset St., Canton 02021. Tel: B2B-6040. Mgr.: Len Gordon. (D).

**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.

M C A Dist'g Corp., PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel: 969-6505. Branch Mgr.: Sam Mercurio. (D).

**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.

**Playback equip.:** Decca.

**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. Owner: Fred LeBlanc; Mgr.: Skippy White. (D & OS).

**Cartridge 8-tr.:** GRT, Laff LaVal, Redd Foxx, Scepter, Specialty.

**Cassette:** GRT, Redd Foxx, Scepter, Specialty.

**PlayTape.**

**Accessories:** Blank tape (BASF, Channel Mktg.); head cleaners (Channel Mktg)

Music Merchants of New England Inc., 8 Henshaw St., Woburn 01801. Tel: 935-6160. Pres. & Mgr.: Howard Ring; Buyer: William Gilbert. (D).

**Cartridge 8-tr.:** A&M, Dot, Douglas, Fantasy, Fiesta, Kent, Musicor, Original Sound, Paramount, Scepter, Sun, Thunderbird, Wand.

**Cassette:** A&M, Fantasy, Fiesta, Original Sound, Paramount, Scepter, Thunderbird.

**Open reel:** A&M.

**Accessories:** Blank tape, carrying cases, head cleaners (Recoton).

Music Suppliers Inc., 75 N. Beacon St. Zip: 02134. Tel: AL 4-1780. Pres.: Harry Carter; Dist. Mgr.: James Lawson. (D). Branch: Circle Dist. Corp. (D & OS).

**Cartridge 8-tr. & cassette:** A&M, Ampex, Columbia, Elektra, Fiesta, GRT, RCA.

**Open reel:** Ampex.

New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154. Tel: 894-4800. Owner: Robert Kallish; Mgr. & Buyer: Bill Corston. (OS).

Rand Sales Inc., 11 Columbia St., Framingham 01701. Tel: 875-4336. Owner & Mgr.: Thomas Plaut; Buyer: Charles McKenzie. (D, OS & RJ).

**Cartridge 8-tr., cassette & open reel:** Capitol, Columbia, Decca, Liberty/UA.

**Accessories:** Le-Bo.

Royal Dists., 96 Sagamore St., North Quincy 02171. Tel: 282-1411. Owner & Mgr.: Aaron Gross. (D & RJ).

**Cartridge 8-tr. & cassette:** Flair 30, Modern.

**Accessories:** Le-Bo.

Temple Sales Inc., 359 Washington St., Malden 02148. Tel: 321-2600. Mgr.: Richard D. Siegal; Buyer: Paul Shumsker. (D, OS, RJ & E).

**Cartridge 8-tr. & cassette:** Capitol, Columbia,

Decca, GRT, Jubilee, Kapp, Scepter.

**Playback equip.:** Automatic Radio.

**Accessories:** Recoton.

Transcontinental Dist'g Corp., 30 Nashua Ave., Woburn 01801. Tel: 935-4700. Sales Mgr.: Dick Fitzsimmons; RJ Buyer: Woody Howard. (D), (RJ as Transcontinental Music Corp.).

**Home office:** New York, N.Y., Transcontinental Investing Corp.

**Cartridge 8-tr. & cassette:** Atco, Atlantic, Crewe, DBI, Disneyland, Elektra, Enterprize, Gross, Josie, Jubilee, Metromedia, Original Sound, Project 3, Stax, Volt.

Transcontinental Music Corp. (RJ), see Transcontinental Dist'g Corp.

United Artists, see Liberty/UA.

W S One Stop Inc., 40 Teed Dr., Randolph 02368. Tel: 963-5080. Owner: William Schwartz; Mgr. & Buyer: Peter McDermott. (OS).

● **NEW BEDFORD (Area Code 617)**

Penco Rec. Co., 428 Wood St. Zip: 02745. Tel: 995-0595. Owners: Francisco Penha, Americo Afonso; Mgr.: Francisco Penha. (I & E).

**Imports:** Alvorada, Coimbra, Estudio, Lisboa, Ofir, Orfeu, Rapsodia (Portugal).

**Exports:** Pre-recorded tapes.

● **SOMERSET (Area Code 617)**

Northeast Recs. Inc., 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Pres. & Mgr.: Dan Gittelman. (D & RJ).

**Cartridge 8-tr.:** Camden, Mercury, Pickwick, RCA.

**Cassette:** Mercury, Pickwick, RCA.

● **SPRINGFIELD (Area Code 413)**

M C A Dist'g Corp. 293 Greystone Ave. Zip: 01089. Tel: 736-9113. Sales Mgr.: Harry Borelli. (D).

**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.

**Playback equip.:** Decca.

**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

## MICHIGAN

● **DEARBORN (Area Code 313)**

Radio Frank Inc., 14442 Michigan. Zip: 48126. Tel: LU 4-6880. Owner: F. M. Neckrock; Mgr.: W. F. Neckrock; Buyers: W. F. Neckrock, J. R. Roe. (D & OS).

**Cartridge 8-tr. & cassette:** A&M, Ampex, Atlantic, Capitol, Colonial, Columbia, Fiesta, GRT, Gross, Liberty, Motown, RCA, Reprise, Scepter, United Artists, Warner Bros.

**Playback equip.:** Ampex, Audiovox, Automatic Radio, Belle Wood, Concord, Craig, Crown, Electro-Phonic, Kraco, Lloyds, Motorola, Muntz, Pax, RCA, Ranger, Roberts, Sharp, Sony, Stradivaro, Tenna.

**Accessories:** Head cleaners (own brand); storage cases (Amberg, Le-Bo, Service).

● **DETROIT METROPOLITAN AREA (Area Code 313)**

A B C Rec. & Tape Sales, 15333 Livernois Ave. Zip: 48238. Tel: 863-2225. Mgr.: Dave Lasher. (OS & RJ).

**Home office:** Seattle, Wash. (D & RJ).

Angott Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Allen Walker, Ron Rogers; Buyer: Jay Kravitz. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** Fontana, GRT, Lime-light, Mercury, Philips, Prestige, Savoy, Smash.

**Accessories:** Le-Bo.

Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 2211 W. Edsel Ford Pkwy. Zip: 48208. Tel: 361-5500. Mgrs.: Henry Droz, John Kaplan. (D). Branches: Cleveland, Ohio; Pittsburgh, Pa.; Dallas, Tex.

**Cartridge 8-tr. & cassette:** All lines.

**Playback equip.:** Decca.

**Accessories:** Blank loaded tape, head cleaners, storage cases (Decca).

Auto Sound Dist. Inc., 20232 Livernois. Zip: 48221. Tel: 864-2892. Owner: Jack Frankford; Mgr. & Buyer: Bob Weaver. (D, OS & RJ).

**Cartridge 8-tr.:** A&M, Ampex, Capitol, Columbia, Decca, Dooto, GRT, Kapp, Liberty, Mercury, Motown, Paramount, RCA, Stax, United Artists, Warner Bros.

**Cassette:** A&M, Ampex, Capitol, Columbia, Decca, Dooto, GRT, Kapp, Liberty, Mercury, Motown, Paramount, RCA, Stax, United Artists, Warner Bros.

**Playback equip.:** Ampex, Belair, Craig, Panasonic.

**Accessories:** Capitol, Recoton, Specialty Sound.

Cadet Dist. Co. Inc., 13380 Capital Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Buyer: Harry Levin. (D & OS), (RJ as Cornell Recs. Inc.).

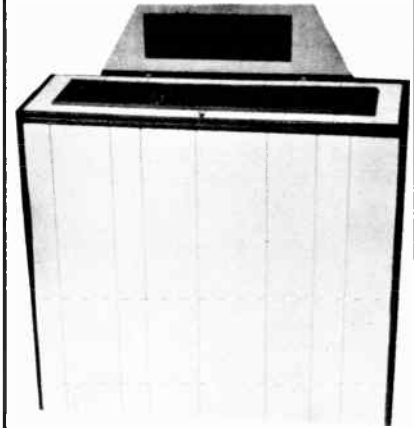
**Cartridge 8-tr. & cassette:** A&M, Ampex, Capitol, Columbia, Decca, GRT, Motown, RCA, United Artists.

**Playback equip.:** Belair.

**Accessories:** Storage cases (Amberg, Le-Bo).

continued on page 34

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find information—just check  
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information.

## DISTRIBUTORS

Continued from page 33

Capitol Recs. Dist'g Corp., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-1575. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Columbia Recs. Sales, 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Sales Mgr.: John Kotecki. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
**Accessories:** Blank loaded tape, carrying cases (Columbia).

Cornell Recs. Inc. (RJ). See Cadet Dist. Co. Inc. Fortune Recs., 3942 Third. Zip: 48201. Tel: 833-5383. Owners: Jack & Devora Brown; Buyer: Jack Brown. (D).

**Cartridge 8-tr. & cassette:** Ala, Laff.  
Handleman Co., 670 E. Woodridge St. Zip: 48226. Tel: WO 1-9565. Pres.: David Handleman; Mgr.: David Strome; Buyers: Jerry Adams, David Strome. (RJ).

**Branches:** Los Angeles, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Boston, Mass.; Kansas City, Mo.; Edison, N.J.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Pittsburgh, Pa.; Dallas, Houston, Tex.; Alexandria, Va. (All RJ).  
**Int'l branches:** Canada—Calgary, Alta.; Moncton, N.B.; Toronto, Ont.; Montreal, P.Q.

Joyline Rec. & Tape. Tel: 584-1260. Mgr. & Buyer: Carl Mooradian. (OS & RJ). See Record Dist'g Corp.

Lear Jet Stereo Inc. (div. of Gates Rubber Co.), 13131 Lyndon. Zip: 48227. Tel: 491-1200. Gen. Mgr.: J. Sanchez; Tape Mgr.: M. Morrison. (D & OS).

**Cartridge 8-tr. & cassette:** Adell, Ampex, Capitol, Columbia, DGG, Decca, GRT, Laff, Liberty, Mercury, Philips, Polydor, Premier, RCA, Scepter, Smash, Stax, United Artists.  
**Playback equip.:** Lear Jet.  
**Accessories:** Blank tape (Lear Jet); carrying cases (Le-Bo, Liberty, RCA).

Liberty/UA Dist'g Corp.—Detroit Branch, 24123 Greenfield Rd., Suite 208, Southfield 48075. Tel: 444-1698, 352-2818. Mgr.: Dennis Baxter. (D).

**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.

Martin & Snyder One Stop, 8880 Hubbell Ave. Zip: 48228. Tel: 272-7800. Pres.: Chet Kajeski; Mgr. & Buyer: Joe Ginter. (OS & RJ).

Merit Music Dists. Inc. 15771 Wyoming Ave. Zip: 42838. Tel: 863-9119. Owners: John H. Schlee, Eugene L. Silverman; Mgr. & Buyer: John H. Schlee. (D).

**Cartridge 8-tr. & cassette:** A&M, Monument, Motown.  
**Open reel:** A&M.

**Playback equip.:** Norelco, Panasonic.  
**Accessories:** Amberg, Fidelitone, Le-Bo, Lu Van, 3M.

N M C Corp., 13415 Lyndon. Zip: 48227. Tel: 491-3300. Mgr. & Buyer: Stan Byrd. (OS & RJ).  
**Home office:** Oceanside, L.I., N.Y.

Record Dist'g Corp.—Michigan, 14643 Joy Rd. Zip: 48228. Tel: 584-7484. Owner: Armen Boladian. (D), (OS & RJ) as Joyline Rec. & Tape).

**Cartridge 8-tr.:** Ampex, GRT, Livingston.  
Rissi Electronic Supply Co., 14405 Wyoming. Zip: 48238. Tel: 834-8420. Mgr.: Mel Sisson; Buyer: Donn Rissi. (D & OS).

**Home office:** Grand Rapids, Mich., Radio Electric Supply (see for prod. distributed).

Trico Dist. Corp., 14130 Fenkell Ave. Zip: 48227. Tel: 835-7425. Owners: Edwin Bugai, John Genna; Gen. Mgr.: John Genna. (D & RJ).  
**Cartridge 8-tr. & cassette:** GRT, Mercury, Philips, Polydor, Scepter.

United Artists, see Liberty/UA.

United One Stop, 30574 Bobrich, Livonia 48152. Tel: 421-3773. Mgr.: & Buyer: Thomas A. Robertson. (OS).  
Branch: Flint, Mich.

• **ESCANABA (Area Code 906)**

Lake Shore Dist'g Co., 2605 Lake Shore Dr. Zip: 49829. Tel: 786-4100. Owner & Buyer: Larry Deming. (OS & RJ).

• **FLINT (Area Code 313)**

United One Stop, 1020 Detroit St. Zip: 48503. Tel: 238-1603. (OS).  
**Home office:** Detroit, Mich.

• **FREELAND (Area Code 517)**

Mobile Rec. Serv. Co., 190 N. Second St. Zip: 48623. Tel: 695-5787. Mgr.: David Coy. (OS & RJ).  
**Home office:** Pittsburgh, Pa.

• **GRAND RAPIDS (Area Code 616)**

Kent One-Stop Inc., 41 S. Division Ave. Zip: 49502. Tel: 459-4549. Owner: William Van Gessel; Mgr. & Buyer: Tom Bowles. (OS).

Monroe Dist'g Co., 2431 Clyde Park SW. Zip: 49509. Tel: 241-6471. Owner: Herman Rubin; Mgr.: Alan Rubin. (RJ).

Radio Electronic Supply Co., 505 Jefferson SE. Zip: 49503. Tel: 456-1180. Owner: Emil J. Rissi;

Mgr.: Douglas F. Rissi; Buyer: Donn Rissi. (D, OS & RJ).  
**Branch:** Detroit, Mich., Rissi Electronic Supply Co. (D & OS).

**Cartridge 8-tr.:** Ampex, Capitol, Columbia, Epic, GRT, Liberty/UA, Livingston, Mercury, Pickwick, Savoy, Scepter, Word.  
**Cassette:** Capitol, Columbia, Epic, GRT, Liberty/UA, Mercury, Pickwick, Scepter, Sentry.  
**Open reel:** Columbia, GRT.

**Playback equip.:** Concord, Lear Jet, Motorola, Roberts, Telex.  
**Accessories:** Amberg, Freedman Artcraft, Reco-ton.

• **KALAMAZOO (Area Code 616)**

Lee Dist'g Co., 5159 E. Main St. Zip: 49004. Tel: 343-3736. Owner & Mgr.: Ted G. Howell. (OS).  
Mobile Rec. Serv. Co., 524 Withrow Ct. Zip: 49001. Mgr.: Dave Rulison. (OS & RJ).  
**Home office:** Pittsburgh, Pa.

• **NEW HAVEN (Area Code 313)**

Music City Dists. Inc., 56830 North Ave. Zip: 48048. Tel: 749-5182. Pres.: Lawrence Lick; Mgr.: Daniel Lick. (D).  
**Cartridge 8-tr. & cassette:** Cupid, Ethnic, Jay Jay, Keepsake, Program Motivation Inc., Sound, Universal Sound.

**Accessories:** Ampex.

• **OWOSSO (Area Code 517)**

Warren Radio Co., 311 S. Cedar. Zip: 48867. Tel: 723-5239. Mgr.: Arnold Beemer. (D).  
**Cartridge 8-tr. & cassette:** All lines.  
**Playback equip.:** Automatic Radio, Channel Master.

**Accessories:** Carrying cases (Amberg, Reco-ton); head cleaners (Fidelitone).

## MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Acme Music Co. (div. of Lieberman Ents.), 9549 Penn Ave. S., Minneapolis 55431. Tel: 888-5521. Owner: David Lieberman; Mgr.: Tim Collins; Buyer: Sylvester Vanyo. (D & RJ).  
**Branch:** Chicago, Ill., Susan Dist'g Co. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** Ampex, GRT, RCA, Norelco, Panasonic, Tenna, Toshiba, Toyo.  
**Accessories:** Blank tape (Le-Bo, 3M); carrying cases (Amberg, Le-Bo).

All Rec. Sales Inc. (div. of Pickwick Int'l Inc.). Mgr. & Buyer: Tom Prenevost. (OS). See Heilicher Bros.

Bigelow Stereo Tapes Inc., 11950 12 Ave. S., Burnsville 55378. Tel: 890-6161. Mgr.: Larry Bigelow; Buyer: Niles Bigelow. (D & RJ).

**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA.  
**Playback equip.:** 8T, Mercury, Tenna, Toyo.

Capitol Recs. Dist'g Corp., 4010 W. 65 St., Suite 207, Minneapolis 55435. Tel: 927-4522. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Columbia Recs. Sales., 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Sales Mgr.: Ron Piccolo. (D).

**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.

**Playback equip.:** Masterwork.  
**Accessories:** Blank loaded tape, carrying cases (Columbia).

Dart Recs. Inc. Mgr.: Richard J. Daly; Buyer: Joel Corryell. (OS & RJ). See Jather Dist'g Corp.

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Mgr.: Ken Hegstrom; Buyer: Robert Dahle. (D), (RJ) as J. L. Marsh Inc.), (OS as All Rec. Sales Inc.).

**Branches:** Denver, Colo., J. L. Marsh Inc. (RJ); Atlanta, Ga., J. L. Marsh Inc. (RJ); Des Moines, Iowa, J. L. Marsh Inc. (RJ); Kansas City, Mo., J. L. Marsh Inc. (RJ); St. Louis, Mo., Commercial Music Inc. (D), J. L. Marsh Inc. (RJ); Arlington, Tex., J. L. Marsh Inc. (RJ).

**Cartridge 8-tr.:** A&M, Atco, Atlantic, Berlitz, Camden, Colgems, Coral, Decca, Elektra, Fontana, Gordy, Gross, Hip, Jubilee, Kapp, Kirshner, Liberty, Mercury, Motown, Philips, Poppy, RCA, Reprise, Scepter, Smash, Soul, Stax, Tamla, Uni, Volt, Warner Bros.

**Cassette:** A&M, Atco, Atlantic, Berlitz, Camden, Colgems, Coral, Decca, Fontana, Gordy, Gross, Jubilee, Kapp, Kirshner, Liberty, Mercury, Motown, Philips, Poppy, RCA, Reprise, Smash, Soul, Stax, Tamla, Uni, Warner Bros.

**Open reel:** A&M, Brunswick, Camden, Colgems, Coral, Decca, Kirshner.

**Playback equip.:** Belle Wood, Craig, Decca, Lear Jet, Lloyds, Telex, V-M.

**Accessories:** Amberg, GW, Gusdorf, Le-Bo, Meryon, Music Master, Repton, Rubbermaid, Seebro, Soma.

Jather Dist'g Corp., 730 N. Lyndale Ave., Minneapolis 55411. Tel: 374-3420. Owner: Jack A.

Taylor; Buyer: Dianne Clinton. (D), (OS & RJ) as Dart Recs. Inc.).

**Cartridge 8-tr.:** Musicor.  
J. L. Marsh Inc. (div. of Pickwick Int'l Inc.). (RJ). See Heilicher Bros. Inc.).

Rapid Mdsq. Co. Inc., 8175 Lewis Rd., Minneapolis 55427. Tel: 544-3561. VP: William H. Taylor Jr. (RJ).

**Home office:** Santa Ana, Calif.  
Re-Mark-Co., 528 Hennepin Ave., Suite 217, Minneapolis 55403. Tel: 335-0124. Owner & Buyer: J. L. Goldstein; Sales Mgr.: Jerome Gardner. (D, OS & RJ).

**Cartridge 8-tr. & cassette:** Columbia, Epic, Word. Select-O-Rax Inc., 6930 Rosemary Rd., Hopkins 55343. Tel: 941-2586. Owners: Eugene C. & Joyce D. Finch; Mgr. & Buyer: Joyce Finch. (D & RJ).

**Cartridge 8-tr. & cassette:** Audio Fidelity, Capitol, Columbia, Epic, Laff, Liberty, MCA, Re-Car, Sun, Thunderbird, Word.

**Playback equip.:** Belle Wood, Masterwork, Tenna.  
**Accessories:** Le-Bo, Soma.

## MISSISSIPPI

• **CLARKSDALE (Area Code 601)**

The Sound Center Inc., 123 Third St. Zip: 38614. Tel: 627-1784. Owner & Mgr.: Jay Harris. (OS).

• **GREENVILLE (Area Code 601)**

Electronic Workshop, 101 Hwy. One S. Zip: 38701. Tel: 332-8261. Owner: C. W. Sidney. (OS & RJ).  
Lynn's Rec. Dists., 551 N. Muscadine St. Zip: 38701. Tel: 335-4594. (OS & RJ).

• **MERIDIAN (Area Code 601)**

Deep South Rec. Dists. Inc., PO Box 3155, 4108 Poplar Springs Dr. Zip: 39301. Tel: 485-8437. Pres.: Bob Reetz. (OS & RJ).

## MISSOURI

• **KANSAS CITY (Area Code 816)**

Choice Rec. Dists., 321½ Southwest Blvd. Zip: 64108. Tel: 421-2540. Mgr.: Harold Hassler. (D).  
**Cartridge 8-tr. & cassette:** Ala, Chart, Kent, Laff, Modern, Scepter, Starday, Sun, Wand.

**Accessories:** Fidelitone.  
Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: VI 2-5220. Owner: Mrs. Mildred S. Davidson; Mgr.: L. L. Lee. (D & OS).

**Branches:** Wichita, Kan.; Omaha, Neb.  
**Cartridge 8-tr., cassette & open reel:** All lines.  
**Playback equip.:** Dyn Sonic, Tenna.

**Accessories:** Fidelitone, Le-Bo.  
Handleman Co., 11275 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr. & Buyer: Frank Rochman. (RJ).

**Home office:** Detroit, Mich.  
Kansas City News Dist., 4231 E. 75 Terr. Zip: 64132. Tel: 363-7171. Buyer: Allan Levy. (OS & RJ).

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1800 Truman Rd. Zip: 64127. Tel: 221-6965. Mgr.: Tony Burasco. (OS & RJ).

**Home office:** Los Angeles, Calif.  
National Auto Sound Inc., 5319 Troost Ave. Zip: 64110. Tel: 333-8787. Pres.: Carl Galler. (D).

**Home office:** Shawnee Mission, Kan. (see for prod. distributed).

• **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 872-8692. Sales Mgr.: Bob Van Metre. (D).

**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.

**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.

**Accessories:** Blank loaded tape, carrying cases (Columbia).

Commercial Music Inc. (div. of Pickwick Int'l Inc.), 2020 Delmar Blvd. Zip: 63103. Tel: 241-8618. Mgr.: Al Chotin; Buyer: Marjorie Celt. (D), (RJ) as J. L. Marsh Inc.).

**Home office:** Minneapolis, Minn., Heilicher Bros. (D).

**Cartridge 8-tr. & cassette:** A&M, CTI, Coral, Decca, Douglas, Fantasy, Fontana, Gordy, Lime-light, Kent, Mercury, Motown, Musicor, Philips, Rare Earth, Smash, Soul, Tamla, Thunderbird.

**Playback equip.:** Decca.  
**Accessories:** Music Master.

Custom Music Corp., 1201 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northup; Buyer: Robert F. Philpot. (D).

**Cartridge 8-tr.:** Capitol, Columbia, GRT, Liberty, London, Polydor, SSS Int'l, Scepter, Word.  
**Cassette:** Capitol, Columbia, GRT, Liberty, SSS Int'l.

**Open reel:** Columbia, GRT, Liberty.  
**Playback equip.:** Automatic Radio, Bell & Howell, Belle Wood, CMC, Craig, Kraco, Masterwork, Sony, Telex, Viking.

**Accessories:** Blank loaded tape (CMC, GRT, Irish,

Robins, 3M); carrying cases (Amberg, CMC, Le-Bo); head cleaners (Le-Bo).  
 Arthur Fulmer, 311 S. 14 St. Zip: 63103. Tel: 241-3575. Mgr.: Wally Hoock. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).  
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.). Buyer: John Corran. (RJ). See Commercial Music Inc.  
**Musical Isle of America Inc.** (an Entertainment Serv. of Transamerica Corp.), 1815 Locust St. Zip: 63103. Tel: 621-7171. Buyer: Ronnie Rosen. (D, OS & RJ).  
**Home office:** Los Angeles, Calif.  
**Cartridge 8-tr. & cassette:** Ampex, DGG, Elektra, Enterprise, GRT, Gross, Heliodor, Jubilee, Kapp, MGM, Paramount, RCA, Scepter, Stax, Uni.  
**Open reel:** Ampex, GRT.  
 N M C Corp., 1906 Washington Ave. Zip: 63103. Tel: 621-1225. Mgr. & Buyer: Edward Ockel. (OS & RJ).  
**Home office:** Oceanside, L.I., N.Y.  
 Uptown Music Inc., 4703 McPherson Ave. Zip: 63108. Tel: 367-2602. Owner & Buyer: Harry Brockman; Mgr.: Mrs. Betty Dorrin. (OS).

● **SPRINGFIELD (Area Code 417)**

House of Sound Inc., 2718 S. Glenstone. Zip: 65804. Tel: 883-3648. VP: Ben Hurd. (RJ).

## MONTANA

● **BILLINGS (Area Code 406)**

Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Buyer: Marion Massick. (D).  
**Cartridge 8-tr. & cassette:** Angel, Apple, Capitol, Disneyland, Harvest.  
**Playback equip.:** Panasonic.  
**Accessories:** Duotone.

● **GREAT FALLS (Area Code 406)**

Music Serv. Co. Inc., 316 Sixth St. S. Zip: 59401. Tel: 761-2420. Pres. & Gen. Mgr.: R. E. Holm; Buyer: W. Dudley James. (D & RJ).  
**Cartridge 8-tr. & cassette:** A&M, Adell, Ampex, Capitol, Columbia, GRT, Impulse, Jubilee, Liberty, Mercury, Orbit, Philips, Pickwick, RCA Scepter, Smash, United Artists, Vivid Sounds, Wand.  
**Playback equip.:** Lear Jet, Telex, Toshiba, V-M.  
**Accessories:** Empty cartridges & cassettes; blank loaded tape (3M); splicers & head demagnetizers (Fidelitone).

## NEBRASKA

● **OMAHA (Area Code 402)**

Davidson's One Stop, 1214 Farnam. Zip: 68102. Tel: 341-4088. Owner: Mildred Davidson; Mgr. & Buyer: Joseph Quartoroli. (D & OS).  
**Home office:** Kansas City, Mo. (see for prod. distributed).

## NEVADA

● **SPARKS (Area Code 702)**

M B Rec. Corral Inc., 544 Greenbrae Dr. Zip: 89431. Tel: 358-1502. Owners: Charley Barber, Donald Downing; Mgr. & Buyer: Charley Barber, Donald Downing; Mgr. & Buyer: Charley Barber. (RJ)

## NEW JERSEY

● **CALIFON (Area Code 201)**

Sid Kleiner Music Ents., Box 282, Rt. 513. Zip: 07830. Tel: 832-2930. Gen. Mgr.: Sid Kleiner. (D).  
**Cartridge 8-tr., cassette & open reel:** Audio Music Int'l.

● **CHERRY HILL (Area Code 609)**

A B C Rec. & Tape Sales, 29 Olney Ave., Bldg. 35, Cherry Hill Ind'l Center. Zip: 08034. Tel: 424-4722. Mgr.: George Rossi. (OS & RJ).  
**Home office:** Seattle, Wash. (D & RJ).

Liberty/UA Dist'g Corp.—Philadelphia Branch, 1001 N. Kings Hwy., Suite 108. Zip: 08034. Tel: 667-3190; Phila. Tel: (215) 923-4196. Mgr.: Dave Levey. (D).  
**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.

M C A Dist'g Corp., 1165 Marlkrass Rd. Zip: 08034. Tel: 424-4430; Phila. Tel: (215) WA 2-5659. District Mgr.: Sam Passamano; Branch Mgr.: Bob Speca. (D).

**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.  
**Playback equip.:** Decca.  
**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

United Artists, see Liberty/UA.

● **EAST HANOVER (Area Code 201)**

Leed-Fox Inc., 106 Murray Rd. Zip: 07936. Tel: 887-7400. Mgr. & Buyer: Michael Lasner. (D & E).

**Cartridge 8-tr. & cassette:** Ampex, CMC, Capitol, Columbia, Decca, Fiesta, Kapp, Liberty/UA, MCA, Polydor, RCA, Scepter, Uni.  
**Playback equip.:** Panasonic.

● **EDISON (Area Code 201)**

Handleman Co., Bldg. 410-Raritan Center. Zip: 08817. Tel: 225-1040. Mgr.: Michael Goldwasser; Buyer: Stanley Sterling. (RJ).  
**Home office:** Detroit, Mich.

● **ELIZABETH (Area Code 201)**

Able Rec. Sales, 730 Division St. Zip: 07201. Tel: 351-6660. Mgr.: Jack Glaubien. (OS).  
**Home office:** Newark, N.J., Service One Stop. (D, OS, RJ & E).

● **FAIRFIELD (Area Code 201)**

Chancellor Inc., 8 Spielman Rd. Zip: 07006. Tel: 227-4010. Pres.: Joel Koening; Mgr.: Hal Bronstein; Buyer: Susan Zaitz. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, GRT, Liberty/UA group, Mercury group, Motown, RCA group, Reprise group, Warner Bros. group.  
**Open reel:** Ampex, Capitol, Columbia, Decca, GRT, RCA group.  
**Playback equip.:** Ampex, Bell & Howell, Lear Jet.  
**Accessories:** Blank loaded tape (Bell & Howell, Chancellor).

● **HACKENSACK (Area Code 201)**

Eastern Automotive Tape Dists. Inc., 205 Essex St. Zip: 07601. Tel: 342-1636. Owner: Robert Warhol; Mgr. & Buyer: Vincent Giracello. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, Double Shot, Eurotone, Fiesta, GRT, Jubilee, Liberty, Modern, Original Sound, Peters Int'l, Premier, Radiant, United Artists, Word.  
**Playback equip.:** Belle Wood, Decca, Motorola, PlayTape, RCA, Weltton.  
**Accessories:** Cleaning kits, dust clips, storage cases (Le-Bo); cleaning cartridges (Specialty Sounds).

● **HILLSIDE (Area Code 201)**

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Pres.: Joseph C. Martin; Mgr.: Jerry Cohen; Buyers: Jerry Cohen, Ed Gries. (D), (OS & RJ as New Jersey One Stop).  
**Cartridge 8-tr., cassette & open reel:** A&M, Ampex, Capitol, Columbia, Dot, Liberty, Little David, Mercury, Paramount, Philips, SSS Int'l, United Artists.  
**Playback equip.:** AITC, Milovac, Panasonic, Skyline.  
**Accessories:** Amberg, Le-Bo, Maxell, Walco.  
 New Jersey One Stop. (OS & RJ), see Apex-Martin Rec. Sales Inc.

● **LINDEN (Area Code 201)**

Apex-Rendezvous Inc., 1135 W. Elizabeth Ave. Zip: 07036. Tel: 925-0600; NYC Tel: (212) 376-1800. Pres. & Buyer: Dante J. Pugliese; Mgr.: Bob Meehan. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** ACL, Springboard oldies, Trip, Uprfront.

National Tape Recs. of New Jersey Inc., (div. of National Tape Dists. Inc.), 609 Commerce Rd. Zip: 07036. Tel: 925-9101. Mgr.: Robert Fleck. (RJ).  
**Home office:** Brookfield, Wis., National Tape Dists. Inc.

● **MIDDLESEX (Area Code 201)**

Rapid Mdsq. Co. Inc., 200 Pond Ave. Zip: 08846. Tel: 752-1000. Mgr.: Mike Hertz; Buyer: Rick Ruggeri. (RJ).  
**Home office:** Santa Ana, Calif.

● **NEWARK AREA (Area Code 201)**

All-State New Jersey Inc., 321 Sherman Ave. Zip: 07114. Tel: 242-6500. Owner & Buyer: Sherman Koening; VP & Mgr.: Irwin R. Fink. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** All lines.  
**Playback equip.:** Automatic Radio.  
**Accessories:** Le-Bo, Recoton.  
 Dance Rec. Center (div. of Folkraft Publ'g Co. Inc.), 1159 Broad St. Zip: 07114. Tel: 622-0024. Mgr.: 8. Brooks. (E).  
**Exports:** Pre-recorded tape & playback equip.  
 Dierickx Discount Music Inc., 1316 Springfield Ave., Irvington 07111. Tel: 371-0777. Owner: Mrs. A. Dierickx; Mgr. & Buyer: Tony Villanova. (OS & RJ).

Essex Rec. Dists. Inc., 10 Fenwick St. Zip: 07114. Tel: 243-7700. Owners: Joe & Irving Cohen; Mgr.: Harold Ladell; Buyer: Rick McGruder. (D).  
**Cartridge 8-tr. & cassette:** Ampex, Atlantic, Cadet, Checker, Chess, GRT, Josie, Jubilee, Kent, Laff, La Val, Nashboro, Original Sound, Raw, Scepter, Specialty, Stella, Wand.

Jack's One Stop Inc., 357 Lyons Ave. Zip: 07112. Tel: 923-3636/1212. Owner & Buyer: Jack Kosloff; Mgr.: Lou Caporaso. (D, OS & RJ).  
**Cartridge 8-tr.:** Capitol, Columbia, Decca, Liberty, Pickwick, Reprise, United Artists, Warner Bros.  
**Playback equip.:** Capitol, Columbia, Decca, Elektra, Heritage.  
**Accessories:** ACL, Dict-O-Tape.

Krich New Jersey Inc., 428 Elizabeth Ave. Zip: 07112. Tel: 248-7400. Mgr. & Buyer: Norris I. Saurman. (D).  
**Cartridge 8-tr.:** Victor, Red Seal, Camden, Victrola, Colgems, Kirshner, Poppy.  
**Cassette:** Victor, Red Seal, Colgems, Kirshner, Poppy.  
**Open reel:** Victor, Red Seal, Camden, Colgems, Kirshner, Poppy.

Laredy Rec. Dist. Corp., 46 Green St. Zip: 07101. Tel: 623-5984. Pres.: Joseph Fechner; Mgr.: George Signoretti; Buyers: Joseph Fechner, George Signoretti. (D).  
**Cartridge 8-tr. & cassette:** Certron, Disneyland, Project 3, Reprise, Warner Bros.

Service One Stop Dists. Inc., 16 Fenwick St. Zip: 07114. Tel: 243-8700. Owners: Joe & Irv Cohen; Mgrs.: Harold Ladell, Hal Price; Buyers: Hal Price; Eddy Fredricks. (D, OS, RJ & E).  
**Branch:** Elizabeth, N.J., Able Rec. Sales. (RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, GRT, Laff, Liberty, Mercury, Original Sound, Scepter.

Wendy Dist. Inc. 37 William St. Zip: 07102. Tel: 623-5845. Owner & Mgr.: Jerry Winston. (D).  
**Cartridge 8-tr. & cassette:** Ampex, Buddha, Chisa, Curtom, Elektra, Eleuthera, Everyman, GRT, Gamble, Hot Wax, Kama Sutra, King, MGM, Metromedia, Nonesuch, Polydor, Ranwood, Rare Earth, Spring, Sussex, T-Neck, VIP, Vanguard, Verve.

● **SOMERVILLE (Area Code 201)**

Mona Rec. Corp., PO Box 487. Zip: 08876. Tel: 234-0444. Owner: Fred Castle; Mktg. Dir. & Buyer: Fred Wayne. (RJ).

● **TRENTON (Area Code 609)**

Allied Rec. Sales, 113 Emory Ave. Zip: 08611. Tel: 392-0211. Owner: John T. Gervasoni; Mgr.: Maria Morreale; Buyer: Rodney Mortillaro. (OS, RJ, I & E).

Wellington Eight Inds. Inc., 1721 N. Olden Ave. Zip: 08638. Tel: 882-1660. Pres.: Irving S. Rosenberg; VP Mdsq.: Donald Zimmer; VP Ops.: Charles Siegenford; Gen. Mgr.: Steven Rothschild. (D & RJ).  
**Branch:** Wayne, N.J.

**Cartridge 8-tr. & cassette:** Ampex, GRT, Kapp, Mercury group, Motown group, Original Sound, Polydor, Scepter group.  
**Accessories:** Blank tape, carrying cases, head cleaners & demagnetizers, complete line of accessories (Stereooriginal).

● **UNION (Area Code 201)**

J & J Corp., 10 Milltown Ct. Zip: 07083. Tel: 964-3333. Owners: Irwin & Jay Jennis; Buyer: B. Seifert. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, GRT, Liberty, Mercury, Motown, Musicor, Original Sound, Polydor, RCA, Scepter, Sun, United Artists.  
**Playback equip.:** Belair, Hitachi, Norelco, Panasonic, Qatron, Telex, Tenna.  
**Accessories:** Blank tape (Certron, Norelco, Specialty Sound); carrying cases (Le-Bo).

Program One Stop Inc., 950 Greeley Ave. Zip: 07083. Tel: 964-3434. Owners: Ralph Schechtman, Dave Casey; Buyer: Frank Di Marsico. (OS & RJ).

● **WAYNE (Area Code 201)**

Wellington Eight Inds. Inc., 580 Rt. 46. Zip: 07470. Tel: 785-9752. Mgr.: J. Dix Jr.; Sales Mgr.: H. Fiorilli. (D & RJ).  
**Home office:** Trenton, N.J. (see for prod. distributed).

## NEW YORK

● **ALBANY AREA (Area Code 518)**

Bee Gee Recs. & Tape, Shaker Park, Latham 12110. Tel: 785-1350. Owner: Leonard Smith; Mgr.: Jack Mioron; Buyer: Bob Langford. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Camden, GRT, Jay Jay, Jubilee, Mercury, Musicor, Pickwick, Polydor, RCA, SSS Int'l, Scepter, Starday.  
**Accessories:** Le-Bo, Recoton, 3M.

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## DISTRIBUTORS

Continued from page 35

R T A Dists. Inc., 991 Broadway. Zip: 12204. Tel: 463-3251. (D).

Cartridge 8-tr.: Victor, Red Seal, Camden, Victrola, Colgems, Kirshner, Poppy.

Cassette: Victor, Red Seal, Colgems, Kirshner, Poppy.

Open reel: Victor, Red Seal, Camden, Colgems, Kirshner, Poppy.

Transcontinental Music Corp., 100 Watervliet Ave. Zip: 12206. Tel: 438-3571. Sr. VP: Charles Schlang; Mgr.: David Schlang. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

### • AMSTERDAM (Area Code 518)

Almor Playtime Co. Inc., Wallins Corner Rd. Zip: 12010. Tel: 842-2500. VP: Albert A. Hyman; Mgr. & Buyer: Dick Sukel. (D, OS & RJ).

Branches: Syracuse, N.Y.; South Burlington, Vt. Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, Liberty, Mercury, Pickwick, RCA. Accessories: Amberg, Le-Bo, Recoton.

### • ARMONK (Area Code 914)

Mozart Edition Inc., 4 Mill Ln. Zip: 10504. Tel: 273-9529. Owner: Joseph E. Zerga. (I & E). Imports: Pre-recorded tape from Austria, Germany, Italy, Switzerland, UK.

### • BALDWIN, L.I. (Area Code 516)

Topp Tape Co., PO Box 71. Zip: 11510. Tel: 764-551B. Owner & Buyer: Lawrence Sonin. (OS & E).

Cartridge 8-tr. & cassette: Ampex, DGG, Decca, Kapp, Polydor, Scepter, Uni.

### • BINGHAMTON (Area Code 607)

G & G Rec. & Tape Dist., 174 Clinton St. Zip: 13905. Tel: 723-3275. Owner: Ken Glassman. (RJ).

### • BUFFALO AREA (Area Code 716)

Best & Gold Rec. Dists., 1790 Main St. Zip: 1420B. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Buying & Sales: Dave Colson. (D). Cartridge 4-tr., 8-tr. & cassette: All lines.

Buffalo One Stop. Mgr. & Buyer: Dave Colson. (OS & RJ). See Transcontinent Rec. Sales.

Gold Dists., 1790 Main St. Zip: 1420B. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Buying & Sales: Dave Colson. (D). Cartridge 4-tr., 8-tr. & cassette: All lines.

Jet TV Inc., 773 Niagara Falls Blvd., Amherst 14226. Tel: 835-0070. Owner & Mgr.: Martin Lebovits. (D).

Cartridge 8-tr. & cassette: Capitol, Columbia, GRT.

Open reel: Columbia, GRT. Playback equip.: Lear Jet.

M C A Dist'g Corp., Shero Rd., Rt. 2, Hamburg 14075. Tel: TL 2-8318. Sales Mgr.: Maury Bloom. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, storage cases (Decca).

Record Land, Box 899. Zip: 14205. Tel: 822-1667. (RJ).

Transcontinent Rec. Sales, 1790 Main St. Zip: 1420B. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Buying & Sales: Dave Colson. (D). (OS & RJ as Buffalo One Stop).

Branches: Rochester, N.Y., Rochester One Stop; Syracuse, N.Y., Syracuse One Stop; Cincinnati, Ohio, Ambat Recs.; Cleveland, Ohio, Northern Rec. Sales; Dayton, Ohio, Ambat Recs. (All OS & RJ).

### • CHESTER (Area Code 914)

Associated Recs. Serv. Inc., PO Box 578, Main St. Zip: 10918. Tel: 469-4454. Owners: Mat Ropiecki, Arthur Morris; Mgr. & Buyer: Samuel Mehaffie. (D, OS & RJ).

Cartridge 8-tr.: Avant Garde, Bible Voice, Heart Warming, Impact, Mark V, RCA, Skylite, Songs of Faith, Summit, Supreme, Zondervan. Cassette: Avant Garde, Bible Voice, Heart Warming, Impact, RCA, Supreme, Zondervan. Open reel: Bible Voice.

Accessories: Blank cartridges 8-tr. & cassette, head cleaners, storage cases, store displays (Le-Bo).

### • EAST NASSAU (Area Code 518)

Mobile Rec. Serv. Co., Coldwater Tavern Rd. Zip: 12062. Tel: 766-2071. Mgr.: Vince Talbot. (OS & RJ).

Home office: Pittsburgh, Pa.

### • FARMINGDALE, L.I. (Area Code 516)

Variety Audio Prods. (div. of Audiophones Inc.), 170 Central Ave. Zip: 11735. Tel: 293-5858. Mgr. & Buyer: David Shichman. (D, OS & RJ). Cartridge 8-tr., cassette & open reel: Ampex, GRT.

### • FREEPORT, L.I. (Area Code 516)

Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip: 11520. Tel: FR 8-2222. Mgr.: Bernard Boorstein; Buyer: Zeke Lenga. (D, OS & RJ). Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Kapp, Liberty, RCA, Scepter, United Artists, Wand. Accessories: All lines.

Royal Sound Co. Inc., 409 N. Main St. Zip: 11520. Tel: 868-2880. Owner: M.A. Dayan; VP, Mgr. & Buyer: John E. Corbin. (E).

Exports: Pre-recorded & blank tape, tape duplicating & playback equip., educational, commercial sound & consumer prods.

Tape-Rac Inc. Gen. Mgr.: Roger Cooper. (RJ). See Universal Stereo Studios Ltd.

Universal Stereo Studios Ltd., 24-26 Brooklyn Ave. Zip: 11520. Tel: 868-0491. Owner: Gerald C. Katcher; VP: Roger Cooper. (D & OS), (RJ as Tape-Rac Inc.).

Cartridge 8-tr. & cassette: Columbia, Liberty, United Artists.

Playback equip.: Automatic Radio, Belair, Belle Wood, Concord, JVC, Kraco, Monarch, Morse, Nivico, Panasonic, USA.

Accessories: J. J. Paulson.

### • GREAT NECK, L.I. (Area Code 516)

Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (I).

Imports: Pre-recorded tape—Ades, Festival, Pleiade (France), Hispavox (Spain), Cetra (Italy), Visaphone (Germany).

### • HICKSVILLE, L.I. (Area Code 516)

Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. (OS).

### • HUNTINGTON STATION, L.I. (Area Code 516)

Precision Electronics, 1335 New York Ave. Zip: 11746. Tel: 427-6900. Mgr.: H. Isaacs. Buyer: M. Patterson. (OS).

### • ISLAND PARK, L.I. (Area Code 516)

Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 1155B. Tel: 432-0047. Owner & Pres.: Bernard Keil; VP & Buyer: Arleen Keil.

Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Caytronics, Columbia, Decca, Liberty, Motown, RCA, United Artists.

Accessories: Le-Bo. Scott Dist'g Corp., 4245 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz; Buyer: Larry Sonin. (E).

Exports: Pre-recorded & blank tapes, tape recorders & playback equip.

### • JERICHO, L.I. (Area Code 516)

Polka Towne Music, 23 Marian Ln. Zip: 11753. Tel: 822-3198. Owner & Buyer: Teresa Zapolska. (D).

Cartridge 8-tr.: Bel-Aire, Delta Int'l, Dyno, Eurotone, Goodwill, Halo, Jay Jay, Jody, Monitor, Request, Rex, Rim, Roulette, Sound, Starr, Stella, USANA.

Cassette: Eurotone, Monitor, Request, Stella. Playback equip.: Automatic Radio.

### • MELVILLE, L.I. (Area Code 516)

Futura Tone Dist. Inc., 536 Broadhollow Rd. Zip: 11746. NYC Tel: (212) 895-8050. Mgr.: David Seidman. (D), (RJ as Merco Entis. Inc.).

Cartridge 8-tr.: Ampex, Dot, MGM, Original Sound, Paramount, RCA, Verve.

Cassette: Same as 8-tr. plus Living Language. Merco Entis. Inc. Tel: 694-8990. Mgr.: Jack Grossman; Buyer: Marvin W. Rossman. (RJ). See Futura Tone Dist. Inc.

### • MINEOLA, L.I. (Area Code 516)

Q M O Sales Inc., 500 Jericho Tpk. Zip: 11501. Tel: 294-6868. Mgr.: Everett Goodman (I).

### • MOUNT VERNON (Area Code 914)

Sentry Inds. Inc., 221 MacQuesten Pkwy. N. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen. (D). Cartridge 8-tr., cassette & open reel: Sentry & all major lines.

### • NEW YORK METROPOLITAN AREA (Area Code 212)

Airdisc USA, 949 Broadway. Zip: 10010. Contact: Alexei Ugrinsky. (E).

Alector Recs. Ltd., 367 W. 34 St. Zip: 10001. Tel: 563-2831. Pres.: Ted Starke. (I & E).

Imports: Pre-recorded tape from Greece. Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: H. Apostoleris; Dist. Mgr. & Buyer: Murray Viscoso. (D).

Cartridge 8-tr. & cassette: All lines. American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Owner & Mgr.: David King. (D).

Cartridge 8-tr.: NAL, cutouts. Apon Rec. Co. Inc., PO Box 3087, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 988-0450. Pres.: Andrej M. Poncic. (I).

Cartridge 8-tr. & open reel: Amadeo (Austria), Christophorus (Germany), Harmonia Mundi (Germany), Supraphon (Czechoslovakia).

Arovox Rec. Corp. (RJ), see Olympia Rec. Ind.

Beta Rec. Dist. Co. Inc., 599 10 Ave. Zip: 10036. Tel: 244-3744. Owner: John Zalotka; Mgr. & Buyer: Ed Kleinbaum. (D & OS).

Cartridge 8-tr. & cassette: Brunswick, CTI, Dooto, GRT, Mob, Laurie, Livingston, Musicor, Orbit, Palisade, Scepter.

Capitol Recs. Dist'g Corp., 1290 Ave. of Americas. Zip: 10019. Tel: 765-0890. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Cable: COCARDINAL. Pres.: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (D & E).

Cartridge 8-tr., cassette & open reel: Angel, Brunswick, Camden, Capitol, Columbia, Coral, Decca, Epic, Gordy, Motown, RCA, Rare Earth, Soul, Tamla, VLP.

Playback equip.: RCA. Accessories: Recoton.

Exports: Pre-recorded & blank tape & playback equip.

Casino Rec. Dists. Corp., 135 W. 23 St. Zip: 10011. Tel: 243-1130. Owner & Mgr.: Pedro C. Alvarez; Buyer: Ramon Castellanos. (D & OS).

Cartridge 8-tr. & cassette: Capri, La Flor, Inca, Mayra, Panart, RCA Latin.

Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro. (D, I & E).

Cartridge 4-tr., 8-tr. & cassette: CBS Latin prod., CBS Int'l, Caytronics, Rico Vox, Tone Latino.

Imports: Playback equip. (Japan). Exports: Caytronics playback equip. to Mexico & South America.

Columbia Recs. Sales, 45-20 83 St., Elmhurst 11373. Tel: 898-1900. Regional Sales Dir.: Jack Craig; Sales Mgr.: Paul Smith. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette. Open reel: Columbia, Date, Epic, Kinetic, Gazette.

Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Daro Exports Ltd., 424 Madison Ave. Zip: 10017. Tel: PL 5-1753. Owner & Mgr.: John R. Weinberg. (E).

Exports: Pre-recorded tape, blank tape, tape accessories.

Dome Dist'g Corp. (div. of GRT Corp.), 43-42 10 St., Long Island City 11101. Tel: 786-9637. VP: Stan Hoffmann. (D).

Cartridge 8-tr. & cassette: Alegre, Blue Thumb, Cadet, Cadet/Concept, Cesta, Checker, Chess, Cotique, De-Lite, Ethnic, Fania, Fantasy, GRT, Janus, Polydor, Scepter, Sun Int'l, Tico, Wand.

Accessories: Blank tape. Eltron Export Co., 159 Maiden Ln. Zip: 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. (E).

Exports: Pre-recorded tape.

Empire State Rec. Sales Corp., 10-29 46 Rd., Long Island City 11101. Tel: 361-2700. Owner: Mel Albert; Mgr. & Buyer: Charles Morrison. (D).

Cartridge 8-tr. & cassette: Chisa, Cotillion, Disneyland, Double Shot, Douglas, Embryo, Gross, Hob, Humorsonic, Josie, Jubilee, Kapp, Kent, Laff, Little David, MF, Prestige, RA, Rare Earth, Raw, Riot, Savoy, Scepter, Telepro, Wand, Whiz.

Playback equip.: TelePro.

David Eskin-Int'l Sales, 400 Riverside Dr. Zip: 10025. Tel: RI 9-4257. Pres.: David Eskin. (E). Exports: Pre-recorded tape (all labels).

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn 11223. Tel: 336-6662. Pres.: Leonard Finkel; Mgr. & Buyer: Stuart Mont. Mktg. Dir.: Irving Glasser. (D, OS, RJ, I & E).

Cartridge 8-tr., cassette & open reel: All lines. Playback equip.: Hitachi, Ross.

Accessories: Blank tapes, browser boxes, carrying cases, display racks, head cleaners & demagnetizers, pre-leaded & splicing tape (Fine-Tone); Arista, Le-Bo, Recoton, Robins.

German News Co. Inc., 218 E. 86 St. Zip: 10028. Tel: 288-5500. Pres.: S. S. Tekiner; Mgr.: Fred H. Hofer. (I).

Imports: Ariola-Eurodisc, Metronome, Phillips, Polydor, Telefunken (Germany).

Sylvan Ginsbury Ltd. (div. of KMS Inds. Inc.), 425 Park Ave. S. Zip: 10016. Tel: 689-5212. (E). Exports: Pre-recorded tape, blank loaded tape, cassettes & cartridges.

Harbor Rec. Export Corp., 8724 Third Ave., Brooklyn 11209. Tel: 748-5307. Owner & Mgr.: Jerome Hornig. (E).

Exports: Pre-recorded tape.

House of Menorah Inc., 52 E. Broadway. Zip: 10002. Tel: WA 5-7573. Gen. Mgr.: Sol Tischler; Sales Rep.: Sol Rosenberg. (D, I & E).

Cartridge 8-tr.: Collector's Guild, Menorah, Monitor. Cassette: Aderet, CBS (Israel), Collector's Guild, Med Arzi, Isradisc, Menorah, Monitor.

Iglesias Rec. Dist. Corp., 689 10 Ave. Zip: 10036. Tel: 247-6753/6292. Mgr. & Buyer: Fernando J. Iglesias. (D).

Cartridge 8-tr.: Benson, Iglee, Kubaney, Modiner, Velvet. Cassette: Benson, Iglee, Kubaney, Velvet.

Independent Rec. Promos., 101 Eighth Ave. Zip: 10011. Tel: 989-8644. Owner & Buyer: Larry Schaffer. (OS).

International Recotape Corp., 46-50 54 Ave., Maspeth 11378. Tel: 937-5030. Pres.: Jack Silverman; Mgr.: Jack Cohen; Buyer: Josephine Torrente. (D).

Cartridge 8-tr., cassette & open reel: Ampex, Archive, Buena Vista, Caedmon, Camden, Colgems, DGG, Diamond, GNP Crescendo, Gamble, Golden Tape Library, Heliodor, Kirshner, Orpheum, Poppy, Prestige, RCA, Vox, White Whale. Accessories: Blank tape, head cleaners (IRC); Le-Bo.

Kartridge Audio Inc., 823 E. Gun Hill Rd., Bronx 10467. Tel: 547-9009. Owner & Buyer: Kenneth A. Chesney; Mgr.: Bill Austin. (D).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Fiesta, Impulse, Jubilee, Liberty, Pickwick, Radiant, Roper, United Artists. Playback equip.: APF, Ampex, Capitol, Claricon, Columbia, DYN, Goodway, Metro, Morse, Pioneer, Weitron. Accessories: All lines.

Kena Trading Co. Inc., 510 E. 86 St. Zip: 10028. Tel: 535-4821. Cable: KENATRACOM. Pres.: Ricardo Romero. (E).

Exports: Pre-recorded tape, blank tape (professional & general), video blank tape (professional & general).

King Karol Inc., 444 W. 42 St. Zip: 10036. Tel: 594-5550. Owners: Ben Karol, Phil King; Gen. Mgr.: Morris Weissman; Buyer: Dave Mentin. (D, OS, RJ, I & E).

Cartridge 8-tr., cassette & open reel: Decca, Kapp, Columbia, Capitol, Pickwick. Accessories: All major lines. Imports & exports: Pre-recorded tape.

Liberty/UA Dist'g Corp.—New York Branch, 729 Seventh Ave. Zip: 10019. Tel: 245-2200/6000. Mgr.: Tex Weiner. (D).

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

London Recs. Dist'g Corp., 539 W. 25 St. Zip: 10001. Tel: 255-8350. Mgr.: Phillip Wesen; Buyer: Frank LaRocca. (D).

Cartridge 8-tr. & cassette: Ampex, Capitol, DGG, GRT, Kent, MCA, Polydor, Scepter.

Luso Stereo Corp., 507 Fifth Ave. Rm. 313. Zip: 10017. Tel: 697-4160. Owner & Mgr.: Idalino Cavaco. (I & E).

Cartridge 8-tr. & cassette: Luso. (Portugal, Brazil).

M C A Dist'g Corp., 34-24 56 St. Woodside 11377. Tel: 478-6700. Branch Mgr.: Charles Lindroth. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca. Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Malverne Dist., 35-35 35 St., Long Island City 11106. Tel: 392-5700. Owner: Al Hirsch; Mgr. & Buyer: Joe Grippo. (D).

Cartridge 8-tr.: Atco, Atlantic, Elektra, Enterprise, Fontana, Mercury, Nashboro, Philips, San Francisco, Smash, Specialty, Stax, Volt. Cassette: Same as 8-tr., except for Nashboro.

Musical Tapes Inc., 642 10 Ave. Zip: 10036. Tel: 581-3235. Mgr.: Conrado Gonzalez. (D).

Home office: Miami, Fla. (D, OS, RJ, I & E).

Cartridge 8-tr. & cassette: Discuba, Eco, Musart, Musidisc, Peerless.

National Rec. Sales (sub. of Jervis Ents.), 160 Broadway. Zip: 10038. Tel: BA 7-9493. Owner & Mgr.: Reginald M. Jervis; Buyer: Sales & Promo. Mgr.: Stephanie Williams. (RJ).

Near East Music Assocs. Inc., 191 Atlantic Ave., Brooklyn 11201. Tel: UL 2-3295. Mgr.: Stanley K. Rashid. (I).

Imports: Pre-recorded tape.

Olympia Rec. Ind. Inc., 239 W. 18 St. Zip: 10011. Tel: 989-7200. Owner: Ervin Litkei; Mgr.: John Haydu. (D), (RJ as Arovox Rec. Corp.).

Cartridge 8-tr. & cassette: Decca, Dot, Liberty, Pickwick, United Artists. Playback equip.: Decca. Accessories: All accessories.

Peters Int'l Inc., 600 Eighth Ave. Zip: 10018. Tel: LA 4-5536. Owner: Chris Peters; Gen. Mgr.: James C. Banthos. (I).

Cartridge 8-tr. & cassette: EMI, RCA (Italy), Electrola (Germany), Pathe, Vogue (France); imports from Greece.

Rack Promos. Inc., 2952 Ave. U, Brooklyn 11223. Tel: B91-1315. Owner: Morris Farca; Mgr. & Buyer: Sy Friedman. (RJ).

Raymar Sales Co., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres.: Samuel Keenholtz; Gen. Mgr.: Hal Kaufman. (OS).

Record & Tape Sales Corp., 821 Broadway. Zip: 10003. Tel: OR 4-6400. Owner & Mgr.: Robert Staub; Buyer: T. Pappageorge. (D & I).

Imports: Pre-recorded tape, musicasette—Fontana, Mercury, Philips, Polydor (France); Philips (Netherlands).

Record Mart, 1470 Broadway. Zip: 10036. Tel: AL 4-4024. Owner: Robert Stack; Mgr. & Buyer: Jesse Moskowitz. (RJ).

Record Shack Corp., 2132 Second Ave. Zip: 10029. Tel: 369-8600. Owner & Buyer: Edward Portnoy; Mgr.: Ed Seligman. (OS, RJ & E).

Alex S. Roberts Assocs. Inc., 35 Bleeker St. Zip: 10012. Tel: 533-3840. Pres.: Alex S. Roberts. (E).

Exports: Pre-recorded tape.

S & V Vending Inc., 1509 Ryder St., Brooklyn 11234. Tel: 377-9881. Owners: Stan Herman, Vincent Caesar; Mgr.: Stan Herman; Buyer: Vincent Caesar. (OS & RJ).

S M G Dist. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth 11378. Tel: 786-3337. Mgr.: Sam Stolon; Buyer: Jeff Teitelbaum. (D, OS, I & E).

Cartridge 8-tr.: Ampex, DGG, Fiesta, Liberty, Paramount, Spar, Tape Mates, United Artists, Vivid Sounds. Cassette: Ampex, DGG, Liberty, Paramount, Philips, Tape Mates, United Artists, Vivid Sounds, Vox. Open reel: Ampex, Imperial, Liberty, Reprise, Sentry, Soul City, Tape Mates, Vivid Sounds, Warner Bros. Accessories: Blank loaded tape (SMG).

Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122. Cable: ALBYREP. Owner & Pres.: Albert Schultz; VP & Mgr.: Stanley Atsidis. (I & E).

Exports: Pre-recorded tape; pre-leaded & empty cassettes; blank cassettes; 4-tr. & 8-tr. empty & blank cartridges—all lengths; cassette & cartridge component parts; magnetic rec'g tape; empty reels—all sizes; cartridge 4-tr., 8-tr. & cassette head cleaners—packaged & bulk; head cleaning & splicing materials; all tape accessories; tape playback equip.; tape splicers; running masters for cartridges & cassettes; leader & leaded cassette tape; duplicating & loading equip.; Norelco boxes.

M. Sluis Co. Inc., 15 Park Row. Zip: 10038. Tel: 349-0590. Mgr.: H. Elion. (E).

Exports: Blank tape, pre-recorded tape & playback equip.

Stanley-Lewis Rec. Dist'g Co. Inc., 23-80 48 St., Long Island City 11103. Tel: 726-4343. Owner: Harry Lew; Mgr. & Buyer: Kurt Schott. (D).

Cartridge 8-tr.: Caedmon, Conversa-Phone, DGG, Monitor. Cassette: Arlia, Barclay, Caedmon, Conversa-Phone, DGG, Fontana, Heliodor, Monitor, Orion, Philips, Spoken Arts, Vox.

David Sternberg Int'l Sales, 207 E. 74 St. Zip: 10021. Tel: UN 1-2416. Owner: David Sternberg. (I & E).

Imports: Pre-recorded tape (France, Germany, Italy, UK).

Stratford Dist. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel: 454-8800. Owner: Nathan Kaplan; Mgr.: Sam Selwin; Buyer: Allan Silverman. (D, OS & RJ).

Cartridge 8-tr. & cassette: All lines. Playback equip.: Automatic Radio. Accessories: Amberg, Capitol, Columbia.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Mgr.: H. Kawamura, A. Otsuka, G. T. Saddler. (I).

Int'l office: Japan. Cassette & open reel: TDK (Japan).

Tapex Inc., 10 W. 66 St. Zip: 10023. Tel: 595-4000. Pres.: Philip Landwehr; Mgr.: Jeff Toffler. (RJ).

Town Hall Rec. One Stop Inc., 9131 Bedell Ln., Brooklyn 11236. Tel: BR 2-9702. Pres.: Ben Reminick; Buyer: Mike Smokeler. (OS).

Transcontinental Dist'g Corp. (D). See Transcontinental Investing Corp.

Transcontinental Investing Corp., 201 E. 42 St. Zip: 10017. Tel: 697-8610. Bd. Chm.: Robert K. Lifton; Pres.: Howard Weingrow; Exec. VP & VP of Leisure & Entertainment Group: Arnold Greenhut; Transcontinental Music Corp. Pres.: Arnold Greenhut. (Exec. office only). (D as Transcontinental Dist'g Corp.), (OS as indicated below), (RJ as Transcontinental Music Corp.). Branches: Phoenix, Ariz., (RJ as TMC); Los Angeles, Calif. (RJ as TMC); San Francisco, Calif. (D as TDC), (OS as Nor Cal Super Stop), (RJ as TMC); Denver, Colo., (D as TDC), (OS as Alert One Stop), (RJ as TMC); Hartford, Conn., (D as TDC), (OS as Eastern One Stop), (RJ as TMC); Miami, Fla. (RJ as TMC); Atlanta, Ga. (RJ as TMC); Chicago, Ill. (RJ as TMC); Baltimore, Md., (RJ as TMC); Boston, Mass., (D as TDC), (RJ as TMC); Albany, N. Y. (RJ as TMC); Dallas, Tex., (RJ as TMC); Seattle, Wash. (RJ as TMC).

Transcontinental Music Corp. (RJ). See Transcontinental Investing Corp.

United Artists, see Liberty/UA.

Win Recs. Inc., 62B W. 45 St. Zip: 10038. Tel: 489-9490. Owners: Sam Weiss; Mgr. & Buyer: George Weiss. (D, OS, RJ & E).

Cartridge 8-tr. & cassette: A&M, ABC, Atco, Atlantic, Capitol, Columbia, DGG, Decca, Dunhill, GRT, Hob, Jubilee, Kent, Liberty, London, MGM, Mercury, Motown, Polydor, RCA, Reprise, Raw, Scepter, Stax, Tamla, United Artists, Verve, Volt, Warner Bros. Accessories: Amberg, Recoton. Exports: Pre-recorded tape.

Worldtone Music Inc., 56-40 187 St., Flushing 11365. Tel: 357-3490. Pres.: Kenneth Spear; VP: Nomi Spear. (D & I).

Imports: African (French Africa); Le Chant du Monde (France); Hispavox (Spain); Jugoton, Radio Television Beograd (Yugoslavia); Vega (France).

• OCEANSIDE, L.I. (Area Code 516)

N M C Corp., 3580 Oceanside Rd. Zip: 11572. Tel: 678-6770. Pres.: Jesse Selter; Exec. VP: Maxwell Friedberg; VP Rack Opns.: Al Levine. (RJ).

Branches: Los Angeles, Calif.; Detroit, Mich.; St. Louis, Mo.

• PORT CHESTER (Area Code 914)

Band Stand Rec. Shop, 15½ N. Main St. Zip: 10573. Tel: WE 7-4092. Owner & Mgr.: Lenny Cooper. (OS).

• POUGHKEEPSIE (Area Code 914)

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip: 12603. Tel: 471-2740. Pres. & Mgr.: Louis J. Kustas. (D & RJ).

Cartridge 8-tr. & cassette: Fiesta, GRT, Modern, Pickwick, Scepter. Accessories: Le-Bo, Recoton.

• ROCHESTER (Area Code 716)

Clinton Mds. Inc., 80 Commerce Dr. Zip: 14623. Tel: 334-2700. (RJ).

Rochester One Stop (div. of Transcontinent Rec. Sales), 685 South Ave. Zip: 14620. Tel: 454-6968. (OS & RJ).

Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

• SYRACUSE (Area Code 315)

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206. Tel: 463-3351. (D, OS & RJ).

Home office: Amsterdam, N.Y. (see for prod. distributed).

Mage Serv. Mds. Inc., 1121 Ronnell Dr. Zip: 13219. Tel: 488-2512. Owner & Mgr.: Mathew Orlando; Buyer: Gerry Orlando. (RJ).

Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13201. Tel: 475-6531. Mgr. & Buyer: Oscar Dachs. (D & OS).

Cartridge 8-tr.: Ampex, GRT, RCA. Cassette: Ampex, RCA. Open reel: RCA.

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Ralph La Rosa. (OS & RJ).

Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

• WESTBURY, L.I. (Area Code 516)

All Rec. Dist. Inc., 118 Swalm St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono; Buyer: Thomas Hoffman. (D, OS & RJ).

Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Liberty, RCA, United Artists. Accessories: Blank reels, cassettes & cartridges (Uni-Tape); carrying cases, head cleaners (Le-Bo; Amberg).

• YONKERS (Area Code 914)

Fairfield Stereo Corp., 67B Central Ave. Zip: 10606. Tel: 423-0735. Owner & Mgr.: Tony Toscanos. (D).

Cartridge 8-tr. & cassette: GRT, Capitol, Fiesta; sub-dist. for Ampex, Columbia, Decca, Liberty, RCA, United Artists. Playback equip.: Belle Wood, Muntz, Toyo. Accessories: Le-Bo.

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## NORTH CAROLINA

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• ASHEVILLE (Area Code 704)

Alexander News Co., 25 Carolina Ln. Zip: 28801. Tel: 253-2631. Owner: William G. Alexander; Mgr.: Clarence N. Suttle; Buyers: Clarence Suttle, Mack Baker. (RJ).

• CHARLOTTE (Area Code 704)

Bib Dist'g Co. Inc., 126 W. Morehead St. Zip: 28201. Tel: 372-2032. (D, OS & RJ).

Cartridge 8-tr. & cassette: All labels. Open reel: Ampex.

Carol Dist. Co. Inc., 124 W. Morehead St. Zip: 28202. Tel: 333-9457. Owner: Joseph F. Vovnow; Mgr.: John Gammon; Buyer: Frances Snyder. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca. Accessories: Blank loaded tape, head cleaners, storage cases (Decca).

F & F Arnold Dist'g Co. Inc., PO Box 1126. Zip: 28201; 2704 Freedom Dr. Zip: 28208. Tel: 399-9741. Pres.: Bert Fleishman; Sales Mgr.: John Towles. (D), (OS & RJ as Southeastern Rec. Mdsrs. Inc).

Cartridge 8-tr. & cassette: All lines. Playback equip.: Car Tapes, Concord, Dyn Sonic, Panasonic. Accessories: Blank tape, head cleaners, carrying cases.

Arthur Fulmer, 229 W. Morehead St. Zip: 28202. Tel: 375-3726. Mgr.: E. B. Lewis. (D & I).

Home office: Memphis, Tenn. (see for prod. distributed).

Handieman Co., 2309 Dunavant St. Zip: 28203. Tel: 373-1845. Mgr. & Buyer: William Hanson. (RJ).

Home office: Detroit, Mich.

Liberty/UA Dist'g Corp.—Charlotte Branch, PO Box 3186, 1409 East Blvd., Suite 233. Zip: 28203. Tel: 334-3046. Mgr.: Jim Epting. (D).

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

Mangold-Bertos Corp., 2212 W. Morehead St. Zip: 28208. Tel: 334-4637. Execs.: Phil Goldberg, Herb Weisman; Buyer: Dub Plyler. (D & OS).

Cartridge 8-tr.: Ampex, GRT, Gross, Heart Warming, Kent, Laff, MGM, Motown group, Nashboro, Stax, Sun, Volt, Ward. Accessories: Le-Bo.

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## DISTRIBUTORS

Continued from page 37

Southeastern Rec. Mdsrs. Inc., 2706 Freedom Dr. Zip: 28208. Tel: 399-5633. Sales Mgr. & Buyer: Charles Hartley. (OS & RJ). See F&F Arnold Dist'g Co. Inc.

Southern Radio Corp., 1625 W. Morehead St. Zip: 28208. Tel: 376-4461. Pres.: Thomas J. Jamison; Mgr. & Buyer: Phil Morgan. (D, OS & RJ). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Dooto, GRT, Gordy, Heart Warming, Humorsonic, Kent, Laff, Liberty, Mercury, Motown, Phillips, Polydor, RCA, SSS Int'l, Scepter, Skylite, Smash, Soul, Sun, Tamla, Tonka, United Artists. Wand, Word.

Open reel: RCA. Playback equip.: Belle Wood, RCA, Soundtech. Accessories: Carrying cases (Le-Bo, RMS, Service); head cleaners (Le-Bo, RCA).

United Artists, see Liberty/UA.

### • DURHAM (Area Code 919)

Carolina One Stop, 201 E. Main St. Zip: 27702. Tel: 688-2432. Owner: L. Mount; Mgr.: William Golden; Buyer: Barrie Bergman. (OS & RJ).

### • FAYETTEVILLE (Area Code 919)

A A A Co. Inc., PO Box 5625, 5511 Bragg Blvd. Zip: 28303. Tel: 867-6165. Buyer: Al Metzger. (OS & RJ).

Parker House of Music Inc., 411 Hay St. Zip: 28301. Tel: 483-9008. Pres. & Mgr.: Ronnie Solomon; Buyers: Ronnie Solomon, Donna Foster. (D).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA. Playback equip.: Auto-Sonic, Craig, Kraco. Accessories: Blank tape (Lear Jet); carrying cases, display racks, head cleaners (Le-Bo).

### • GREENVILLE (Area Code 919)

Carolina Sales Corp., 101 W. 14 St. Zip: 27834. Tel: 752-3143. Owner: J. T. Little; Mgr.: J. T. Little Jr.; Buyer: David Taylor. (D & OS). Cartridge 8-tr.: Ampex, Capitol, Columbia, GRT, Liberty, Mercury, Motown, RCA, Sun. Playback equip.: Lear Jet, Toyo. Accessories: Caddies (Le-Bo, RCA, Rubbermaid).

### • RALEIGH (Area Code 919)

Southeastern Radio Supply, 414 Hillsboro St. Zip: 27603. Tel: 828-2311. Pres.: Al Rothstein. (D). Cartridge 8-tr. & cassette: All lines. Playback equip.: Channel Master, Marquis, Nordmende, Panasonic, Sony, Standard, Telex. Accessories: Blank loaded tape (Irish, TDK, WXL); carrying cases (Recoton, Rubbermaid); Audiovox, Calrad, Robins.

### • ROCKY MOUNT (Area Code 919)

Rocky Mount News Agency Inc., 1600 S. Franklin St. Zip: 27801. Tel: 446-6812. Owner: Ellie P. Glenn; Mgr. & Buyer: Bill McCarver. (RJ).

## OHIO

### • CANTON (Area Code 216)

Stark Rec. & Tape Serv., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; Mgr.: Phil Shannon; Buyer: Joe Bressi. (D, OS & RJ). Cartridge 8-tr. & cassette: Ampex, Chart, Dooto, Fiesta, GRT, Josie, Jubilee, Musicor, Polydor, SSS Int'l, Scepter, Starday, Thunderbird, Wand, Word.

### • CINCINNATI (Area Code 513)

A & I Rec. Dist'g Co. Inc., 1000 Broadway. Zip: 45202. Tel: 241-7644. Owner: Sam Klayman; Mgr. & Buyer: Jim Yates; Promo.: Bud Walters. (D).

Cartridge 8-tr., cassette & open reel: Duke, Hob, Jubilee, Kent, Polydor, Prestige, Redd Foxx, Savoy, Scepter, Wand.

Ambat Recs. (div. of Transcontinent Rec. Sales), 1667 Central Pkwy. Zip: 45214. Tel: 621-3252. Mgr. & Buyer: Vern W. Hawk. (OS & RJ). Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

Capitol Recs. Dist'g Corp., 35 E. Seventh St., Suite 612. Zip: 45202. Tel: 721-5616. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Columbia Recs. Sales, Carew Tower, Suite 554-55. Zip: 45202. Tel: 241-4088. Sales Mgr.: William Kelly. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette. Open reel: Columbia, Date, Epic, Kinetic, Gazette.

Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Halper's One Stop, 1632 Central Pkwy. Zip: 45210. Tel: 381-6580. Owner: Saul Halper; Gen. Mgr.: Fred Halper. (OS).

Handleman Co., 655 Van Meter. Zip: 45202. Tel: 651-2340. Mgr.: Robert Prenatt; Buyers: Robert Prenatt, Jan Wood. (RJ). Home office: Detroit, Mich.

Liberty/UA Dist'g Corp.—Cincinnati Branch, 11750 Chesterdale Rd., Suite 3103, Atkinson Square 45246. Tel: 771-4832. Mgr.: Art Liberatore. (D). Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

M C A Dist'g Corp., 659 Van Meter St. Zip: 45202. Tel: PA 1-4210. Branch Mgr.: Jack Brown. (D). Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Summit Dist's. Inc., 211 E. Fourth St. Zip: 45202. Tel: 241-6361. Sales & Promo.: Larry Blackwell. (D). Home office: Chicago, Ill. (see for prod. distributed).

Supreme Dist'g Co., 1000 Broadway. Zip: 45202. Tel: 421-0747. Owner: Sam Klayman; Mgr. & Buyer: Al Klayman. (D).

Cartridge 8-tr. & cassette: ABC, Ampex, Atco, Atlantic, Bell, Buddah, Dunhill, Enterprise, Fantasy, GRT, Mercury, Phillips, Reprise, Smash, Stax, Warner Bros. Accessories: Blank loaded tape (3M).

United Artists, see Liberty/UA.

### • CLEVELAND METROPOLITAN AREA (Area Code 216)

All Label Rec. Serv. Inc., 7777 Exchange St. Zip: 44125. Tel: 524-4260. Owner: Hess Budin; Mgr.: Cary Budin, Don Weiss; Buyer: Cary Budin. (D & RJ). Branch: Phoenix, Ariz. (RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, RCA. Accessories: Le-Bo, Recoton.

Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 1260 E. 38 St. Zip: 44114. Tel: 431-0285. Mgr.: Joseph Sulich. (D). Home office: Detroit, Mich.

Cartridge 8-tr. & cassette: All lines. Brothers Rec. Dist's. Inc., 1637 Rockwell Ave. Zip: 44114. Tel: 696-2133. Owner & Gen. Mgr.: Don George. (D).

Cartridge 8-tr. & cassette: Ala, Canyon, Happy Tiger, Hob, Laff, Livingston, Scepter, Stang, Stax, Volt, Wand.

Capitol Recs. Dist'g Corp., 7777 Exchange St. Zip: 44125. Tel: 524-8200. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Claber Dist's. (div. of Cook United), 16501 Rockside Rd. Zip: 44137. Tel: 475-1000. Mgr. & Buyer: Louis Rivituso. (RJ).

Columbia Recs. Sales, 3510 Chester Ave. Zip: 44114. Tel: 431-6300. Sales Mgr.: Bud Rieland (D). Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.

Open reel: Columbia, Date, Epic, Kinetic, Gazette. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Dean's House of Jazz Inc., 8601 Hough Ave. Zip: 44106. Tel: 231-9531. Pres. & Buyer: Wilbur E. Dean. (OS).

Halmor Inc., 1541 E. 30 St. Zip: 44114. Tel: 523-1080. Pres. & Mgr.: Gene Halamay. (OS & RJ).

Handleman Co., 1260 E. 38 St. Zip: 44114. Tel: 431-0285. Mgr.: Sam Couch; Buyers: Sam Couch, Charles Young. (RJ). Home office: Detroit, Mich.

Keynote Int'l Music Dist's., 1584 E. 31 St. Zip: 44114. Tel: 861-7286. Owner & Mgr.: John R. Gayer. (D).

Cartridge 8-tr. & cassette: Delta Int'l. Liberty/UA Dist'g Corp.—Cleveland Branch, 7777 Exchange St. Zip: 44125. Tel: 524-4230. Mgr.: Byron Giles. (D).

Cartridge 8-tr., quad-8, cassette & open reel: United Artists.

M C A Dist'g Corp., 1721 Superior Ave. E. Zip: 44114. Tel: 621-9770. District Mgr.: Bill Glase-man; Branch Mgr.: Bill Green. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz, London. Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Modern Rec. Serv. Inc., 18434 Cranwood Pkwy. Zip: 44128. Tel: 475-8900. Mgr.: Robert A. Burke. (OS & RJ).

North American Music, 2797 Hamilton Ave. Zip: 44114. Tel: 696-5300. Owner: Charles E. Murray; Buyer: Henry Caldwell. (D, OS & RJ).

Cartridge 8-tr.: Ampex, GRT. Cassette: GRT.

Northern Rec. Sales Inc. (div. of Transcontinent Rec. Sales), 3040 Prospect Ave. Zip: 44115. Tel: 781-7080. Mgr. & Buyer: Don Rothenberg. (OS & RJ).

Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

P I K S Corp., 2150 Hamilton. Zip: 44114. Tel: 696-3155. Owner: Ronald Schafer; Buyer: Harvey Korman. (D & OS).

Cartridge 8-tr. & cassette: Audio Fidelity, Carnival, Certron, Comedian, DGG, ESP Disk, Enter-prise, Ethnic, Eurotone, Fantasy, Fiesta, Galaxy, Gamble, Heavy, Humorsonic, Laff, La Val, Little David, Livingston, MF, Mercury, Musicor, Original Sound, Ovation, Plantation, Polydor group, Prestige, Redd Foxx, Republic, Rim, Savoy, Sound Inc., Stax group, Trash.

Accessories: Carrying cases (Disk-Go). United Artists, see Liberty/UA.

United Dist'g Inc., 2333 St. Clair. Zip: 44114. Tel: 696-4533. Owner: Saul Moss; Mgr. & Buyer: M. Browdy. (OS & RJ).

Warner Bros.-Elektra-Atlantic Dist'g Corp., 12415 Euclid Ave. Zip: 44106. Tel: 421-8200. (D). Cartridge 8-tr. & cassette: Elektra, Nonesuch.

### • COLUMBUS (Area Code 614)

Midwest Tape Dist's., 4147 E. Main St. Zip: 43213. Tel: 237-0263. Owners: A. Katz, William Goldberg. Mgr. & Promo.: William Goldberg. (D, OS & RJ).

Cartridge 8-tr., cassette & open reel: Ampex, Canaan, Capitol, Columbia, Decca, Dooto, Epic, Fiesta, GRT, Gross, Heart Warming, Mercury, Sacred, Savoy, Sing, Skylite, Word.

Robert & Co., 1910 Lockbourne Rd. Zip: 43207. Tel: 444-3137. Owner & Buyer: Robert M. Benjamin. (D).

Cartridge 8-tr., cassette & open reel: Music-O, Sun. Playback equip.: Bowman, Dyn Sonic, Kraco. Superior Tapes & Mobile Supply Inc., PO Box 19067, 1705 Woodland Ave. Zip: 43219. Tel: 294-2601. Mgr. & Buyer: Harry Zuckerman. (RJ).

### • DAYTON AREA (Area Code 513)

Ambat Recs. (div. of Transcontinent Rec. Sales), 509 Xenia Ave. Zip: 45410. Tel: 256-4212. Mgr.: Martha Baker. (OS & RJ).

Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

Dayton Rec. Serv. Inc., 24 W. Ferry St., Miamis-burg 45342. Tel: 866-6431. Mgr. & Buyer: Morris Leach. (RJ).

Home office: Portsmouth, Ohio.

### • MANSFIELD (Area Code 419)

Mobile Rec. Serv. Co., 64 Melody Ln. Zip: 44905. Tel: 589-6145. Mgr.: Dick Leffler. (OS & RJ). Home office: Pittsburgh, Pa.

### • PORTSMOUTH (Area Code 614)

Dayton Rec. Serv. Inc., 640 Second St. Zip: 45662. Tel: 354-3188. Owner: W. A. Carrington; Mgr. & Buyer: Joe Taylor. (RJ). Branch: Dayton, Ohio.

### • SPRINGFIELD (Area Code 513)

Buckeye Recs., 44 Warder St. Zip: 45504. Tel: 325-7313. Pres. & Mgr.: Asen Kristoff; Buyer: Mrs. Joyce Lesch. (RJ).

### • TOLEDO (Area Code 419)

Bartley Co., 1001 Brown Ave. Zip: 43607. Tel: 241-5563. Pres.: Richard Peckinpaugh; Mgr. & Buyer: W. L. Crane Jr. (RJ).

Northwestern Dist's. Inc., 2836 Sylvania Ave. Zip: 43613. Tel: 479-5241. Owner & Buyer: George La Course. (RJ).

### • YOUNGSTOWN (Area Code 216)

Plaza Recs. Inc., 309 Boardman Plaza. Zip: 44512. Tel: 758-5795. Owners: Frank A. Valicenti, Jack Smith; Mgr.: Jerold Kaufman. Branch: 37 Liberty Plaza. Zip: 44505. Tel: 759-1800. Mgr.: Thomas Temelkoff. (OS).

## OKLAHOMA

### • OKLAHOMA CITY (Area Code 405)

All Recs. Inc., 520 Classen Blvd. Zip: 73106. Tel: 235-3381. Mgr. & Buyer: Bill Hill. (OS).

B & K Dist'g Co. Inc. (div. of National Tape Dist's. Inc.), 129 NW 23 St. Zip: 73103. Tel: 525-7509. Mgr. & Buyer: Cliff Keeton. (D & OS).

Home office: Brookfield, Wis., National Tape Dist's. Inc.

Cartridge 8-tr. & cassette: Douglas, Enter-prise, Fantasy, Little David, Stax.

Certron Corp. Music Div., 417 N. Virginia. Zip: 73106. Tel: 239-2606. Mgr.: Richard Rollett. (RJ).

Home office: Anaheim, Calif. (D, OS & RJ).

Communication Electronics Inc., 7501 N. Broadway. Zip: 73114. Tel: 848-2261. Mgr. & Buyer: Richard Hainebach. (OS).

Dulaney Inc., 100 NW 44 St. Zip: 73118. Tel: 528-0511. Owner: L. T. Oulaney; Gen. Sales Mgr.: Jake McDonald; Mgr.: Clyde C. Ball. (D & OS).

Cartridge 8-tr. & cassette: All lines. Open reel: Ampex, RCA.

Playback equip.: Lear Jet, Standard Radio. Accessories: Fidelitone, Gusdorf, Le-Bo, Seebro. Arthur Fulmer, 310 E. Sheridan St., Zip: 73104. Tel: 235-0388. Mgr.: Ralph Mays. (D & I).

Home office: Memphis, Tenn. (see for prod. distributed).

M C A Dist'g Corp., 1733 NW 63 St. Zip: 73116. Tel: VI 3-3635. Sales Mgr.: Troy Bowen. (D).  
**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.  
**Playback equip.:** Decca.  
 Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).  
 Mid-Continent News Co., 7001 N. Broadway Expwy. Zip: 73103. Tel: 843-9383. Owner: Gene Everest; Mgr.: Curley Albroy; Buyer: Robert L. Sanders. (D & RJ).  
 Home office: Tulsa, Okla., Oklahoma News Co. (D).  
**Cartridge 8-tr., & cassette:** A&M, Capitol, Columbia, Decca, GRT, Mercury, Polydor, RCA, Scepter Uni, Word.  
**Playback equip.:** Decca.  
 Accessories: Le-Bo.  
 Oklahoma Operating Co., 2040 NW 10 St. Zip: 73106. Tel: 236-5471. Mgr.: James N. Cotton; Buyer: Lil Mays; Ass't Sales Mgr.: J. F. Malone. (D).  
**Cartridge 8-tr.:** Capitol, Dot, Muntz.  
**Playback equip.:** Automatic Radio; Bell & Howell, Craig, Crown, Elgin, Kraco, Lear Jet, Muntz.  
 Accessories: Arkay, Gibbs, Lee Acoustichair, Recoton, Specialty Sounds.  
 Western Mdrs. Inc., 133 NW 23 St. Zip: 73103. Tel: 525-3632. Gen. Mgr.: Junior Baldwin. (D, OS & RJ).  
 Home office: Amarillo, Tex. (see for prod. distributed).

• **TULSA (Area Code 918)**

Bill's T Recs. Inc., 19 N. Harvard. Zip: 74115. Tel: 939-6305. Pres. & Buyer: Kenneth A. Horn; Mgr.: Connie Moore. (OS).  
 Lepper Bros. Dist'g, 4711 E. 11. Zip: 74112. Tel: 936-3445. Owners: Jerry Lepper, Lonja Harvey; Buyer: Jerry Lepper. (D & RJ).  
**Cartridge 8-tr. & cassette:** Canaan, Heart Warming, Impact, Light, Sing, Skylite, Tempo, Word.  
 Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754. Owner: R. Glenn White; Mgr.: S. E. White; Buyer: John Goodnight. (D).  
 Branch: Oklahoma City, Okla., Mid-Continent News Co. (D & RJ).  
**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, GRT, London, Mercury, Musicor, Paramount, RCA.  
**Playback equip.:** Automatic Radio, Belle Wood, Capitol.  
 Accessories: Complete line of name brands.

**OREGON**

• **EUGENE (Area Code 503)**

Orwaka Dist'g Co. PO Box 767, 1014 Wilson. Zip: 97401. Tel: 345-6834. Mgr.: Gary E. Seibert. (D).  
**Cartridge 8-tr. & cassette:** Afratone, Anthology, Caedmon, Cetra, Eurotone, Excello, Folkways, Scholastic, Specialty, Spoken Arts.

• **PORTLAND (Area Code 503)**

International Tapes Ltd., 19131 NE Holladay Pl. Zip: 97230. Tel: 666-2876. Owner: David Mix. (D, RJ, I & E).  
**Cartridge 8-tr., cassette & open reel:** ITL, Livingston, Prestige, Tapehouse, Vox.  
**Playback equip.:** ITL, Pentagon.  
 Portland One Stop, 511 SW Sixth Ave. Zip: 97204. Tel: 226-3669. Owners & Mgrs.: Martin C. McMahon, Tommie Rossmann; Buyer: Martin McMahon. (OS).  
 Sea-Port One Stop (div. of Fidelity Rec. & Tape Sales Inc.), 21 NE Seventh Ave. Zip: 97232. Tel: 234-0965. Mgr.: Tom Choate. (OS).  
 Home office: Seattle, Wash., Fidelity Rec. & Tape Sales Inc. (D).

• **ROSEBURG (Area Code 503)**

Paul Jackson Whsle. Co., 1308 NW Park St. Zip: 97470. Tel: 672-4262. Pres.: Paul Jackson; Mgr.: Bob Davis. (RJ).

• **SALEM (Area Code 503)**

United Tape Dists., 752 Lancaster Dr. NE. Zip: 97301. Tel: 585-6584. Owners & Mgrs.: D. Michael & P. Wayne Hodges. (D).  
**Cartridge 8-tr.:** All lines.

**PENNSYLVANIA**

• **BETHLEHEM (Area Code 215)**

Rave, 415 Buchanan St. Zip: 18013. Tel: 865-1941. Mgr.: Joe Timmer. (D).  
**Cartridge 8-tr.:** Fiesta, Jay Jay, Rave, Ridge, Stella.

• **CONEMAUGH (Area Code 814)**

Page Rec'g Co., 345 Second St. Zip: 15909. Tel: 539-8117. Owner & Mgr.: Al Page. (D & RJ).  
**Cartridge 8-tr.:** Canaan, Jay Jay, Lee, Marion, Page, Request, Word.  
**Cassette:** Canaan, Page, Word.  
**Playback equip.:** Audiovox, Electrophonic, Roberts, Toyo.

• **ERIE (Area Code 814)**

Mobile Rec. Serv. Co., 2908 W. 33 St. Zip: 16506. Tel: 833-7038. Mgr.: James McKnight. (OS & RJ).  
 Home office: Pittsburgh, Pa.

• **HARRISBURG (Area Code 717)**

D & H Dist'g Co. (Rec. & Tape Div.), 500 Terminal Rd. Camp Hill 17011. Tel: 761-2805. Mgr.: David Press; Buyer: Eugene Diveglia. (D, OS & RJ). Exec. office: 2525 N. Seventh St. Zip: 17105. Tel: 236-8001.  
 Branch: Baltimore, Md. (OS & RJ).  
**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, Disneyland, Epic, GRT, Gordy, Jubilee, Kapp, Liberty, Mercury, Modern, Motown, Musicor, Original Sound, Paramount, Pickwick, Polydor, RCA, Radiant, Scepter, Soul, Springboard, Tama, United Artists, Word.  
**Playback equip.:** Belle Wood, Lear Jet, RCA.  
 Accessories: Amberg, Capitol, Decca, Le-Bo, RCA, Recoton, Rubbermaid, TDK.

• **KINGSTON (Area Code 717)**

Record Town Inc., 449 Northhampton St. Zip: 18704. Tel: 288-6536. Owner & Buyer: Joe Nardone. (RJ).

• **LEHIGHTON (Area Code 717)**

Barnes Rec. Dists., PO Box 296. Zip: 18235. Tel: 645-2321. Owner & Mgr.: William Barnes. (OS & RJ).

• **LEWISTOWN (Area Code 717)**

Mobile Rec. Serv. Co., 104 Logan St. Zip: 17044. Tel: 248-6442. Mgr.: John Houser. (OS & RJ).  
 Home office: Pittsburgh, Pa.

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

(Also see listings in Cherry Hill, N.J.)  
 A & L Dists. Inc., SE Corner 30 & Thompson Sts. Zip: 19121. Tel: PO 5-4300. Owner: Albert Melnick; Mgr.: Si Paul; Buyer: Larry Jacobs; OS Mgr.: Gordon Gibson; RJ Mgr.: Saul Melnick. (D, OS & RJ).  
**Cartridge 8-tr., cassette & open reel:** All lines.  
**Playback equip.:** Belle Wood, Hitachi, Mikado.  
 Accessories: Ampex, Certron, Kimco, Le-Bo, RCA, TDK.

Bandstand Rec. Serv. Pres.: Ernie Santone; Opns. Mgr.: Phil DePrinzio; Buyer: Rick Simone. (OS & RJ). See Chips Dist'g.

Capitol Recs. Dist'g Corp., 7708 City Line Ave. Zip: 19151. Tel: 877-4167. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Chips Dist'g (div. of Abkco Inds. Inc.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Gen. Mgr.: Ernie Santone. (D), (OS & RJ) as Bandstand Rec. Serv.).  
**Cartridge 8-tr. & cassette:** Blue Horizon, DGG, Disneyland, Fontana, GRT, Heliodor, Limelight, Mercury, Philips, Polydor, Smash.

Columbia Recs. Sales, 1700 Market St., IVB Bldg., Suite 2708. Zip: 19103. Tel: LO 7-7601. Sales Mgr.: Ed Masterson. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
 Open reel: Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
 Accessories: Blank loaded tape, carrying cases (Columbia).

Continental Serv. Dist. Inc., 4041 Ridge Ave. Zip: 19129. Tel: VI 4-8730. Mgr.: Sylvan Gross; Buyer: Barry Polish. (RJ).  
 Branch: Atlanta, Ga.

Norman D. Cooper Inc., 6222 Lebanon Ave. Zip: 19151. Tel: TR 8-9591. Pres.: Norman D. Cooper; Mgr.: Val Shively; Buyer: Jeffery Oakes. (OS).

Hitsville of Pennsylvania (div. of Chips Dist'g Corp.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Mgr.: Ernie Santone. (D).  
**Cartridge 8-tr. & cassette:** Gordy, Motown, Rare Earth, Soul, Tama, VIP.

Marnel Dist'g Co. Inc., 2512 N. Broad St. Zip: 19132. Tel: BA 6-1222. Pres.: Marshall Verbit; Gen. Mgr.: Marv Slaveter. (D).  
**Cartridge 8-tr. & cassette:** Dooto, Enterprise, Ethnic, Fiesta, Gross, Humorsonic, Josie, Jubilee, Laurie, Prestige, Project 3, Savoy, Stax, Volt.

Rec O Rac Dists., 7345 West Chester Pike, Upper Darby 19082. Tel: 734-1606. Owner & Mgr.: Harry Blaufeld. (RJ).

Record Rendezvous Inc., 134 S. 20 St. Zip: 19103. Tel: LO 7-9424. Owner: Edward R. Marcus; Mgr.: R. Richard; Buyer: Francine E. Morgan. (OS & RJ).

Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman; Buyer: Mark Weinstein. (D, OS & RJ).  
**Cartridge 8-tr. & cassette:** Capitol, Columbia, Decca, GRT, Jubilee, Prestige, Savoy.  
**Playback equip.:** Decca, Masterwork.  
 Accessories: Blank Tape (CMC).

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## DISTRIBUTORS

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Raymond Rosen Music Prods. Inc., 51 & Parkside Ave. Zip: 19131. Tel: TR 8-2200. VP. & Gen. Mgr.: Alfred I. Rosenthal. (D & RJ).

Cartridge 8-tr. & cassette: All lines.

Scorpio Music Dists. Inc., 6720 Broad St. Zip: 19126. Tel: 549-5772. Owner: Michael Adler; Mgrs.: Sy Cole, Steve Solotist. (OS & RJ).

Shulman Rec. Co. Inc., 4817 N. Broad St. Zip: 19141. Tel: DA 9-0812. Owners: Jerry Shulman, Lee Swede; Mgr.: Manny Drucker; Buyers: Jerry Shulman, Manny Drucker. (D & RJ).

Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Jubilee, Kent, Liberty. Playback equip.: Automatic Radio, Concord, Craig; Denon, Electro-Phonic, Panasonic, Skyline, Sony, Standard, Sublime, TEAC, Toyo. Accessories: Le-Bo, Panasonic, Skyline, Sony, 3M.

Universal Tape City One Stop & Rack Serv. (div. of Universal Recs.), 919 N. Broad St. Zip: 19123. Tel: 235-2726. Owner: Harold Lipsius; Mgr.: & Buyer: Robert Perloff. (D, OS & RJ).

Cartridge 8-tr. & cassette: A&M, Ampex, CTI, Fiesta, GRT, Laff, Original Sound, Paramount, Polydor, RCA, Scepter, Sure, Vanguard. Accessories: Le-Bo.

Williams One Stop, 817 N. Broad St. Zip: 19123. Tel: CE 2-2020. Owner: Sidney Williams; Mgr.: Harry Alexander; Buyer: John Havrilla. (OS).

### • PITTSBURGH METROPOLITAN AREA (Area Code 412)

A & C Tape Dist., 2731 Brownsville. Zip: 15227. Tel: 884-2127. Owners & Mgrs.: John R. Hoebler, Gene Jakiela. (D, OS, RJ, I & E).

Cartridge 8-tr., cassette & open reel: All lines.

Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 941 Behan St. Zip: 15133. Tel: 321-6121. Mgr.: Fred Katz. (D).

Home office: Detroit, Mich.

Cartridge 8-tr. & cassette: All lines.

East Coast Dists., 633 Liberty Ave. Zip: 15222. Tel: 281-6344. Mgr.: Nicholas Lomakin. (OS & RJ).

Handleman Co., 941 Behan St. Zip: 15133. Tel: 321-4884. Mgr. & Buyer: Vera Powell. (RJ). Home office: Detroit, Mich.

Klein's Recs. Dists. Inc., 277 Fort Pitt Blvd. Zip: 15222. Tel: 261-6176. Owner: Isadore Klein; Mgr. & Buyer: Travis Klein. (D & OS).

Cartridge 8-tr. & cassette: ABC, Cadet, Cadet/Concept, Capitol, Checker, Chess, Columbia, Decca, Dunhill, Fantasy, GRT, Gamble, Livingston, Mercury, Monument, Philips, Prestige, Savoy.

Accessories: Carrying cases, (Amberg, Recoton).

M C A Dist'g Corp., 1332 Fifth Ave. Zip: 15219. Tel: 391-4450. Promo. & Sales Mgr.: Rick Weber. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz, London.

Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Mobile Rec. Serv. Co., PO Box 2879. Zip: 15230. 2716 Penn Ave. Zip: 15222. Tel: 391-0452/8182. Owner: Maurice F. Oseroff; Buyer: Mike Gisser. Branch: 4432 Coleridge. Zip: 15201. Tel: 782-3287. Mgr.: Mrs. Hans Schack. (OS & RJ).

Branches: St. Petersburg, Fla.; Evansville, Richmond, Ind.; De Witt, Iowa; Freeland, Kalamazoo, Mich.; East Nassau, N.Y.; Mansfield, Ohio; Erie, Lewistown, Trafford, Pa.; Friendly, W.Va.

Jack H. Samuels & Co. Inc., 5117 Baum Blvd. Zip: 15224. Tel: 683-8800. Owner & Pres.: Jack H. Samuels; Mgr. & Buyer: Roy T. Leger. (D).

Cartridge 8-tr. & cassette: Ampex, Atlantic, Capitol, Columbia, Decca, Dooto, Epic, Fiesta, Humorsonic, Liberty/UA, Mercury, Motown, Savoy.

Playback equip.: Automatic Radio, Fisher, Hitachi, Lear Jet, Symphonic.

Accessories: Comm Inds., Lear Jet, Le-Bo, Metra Electronics.

### • SCRANTON (Area Code 717)

Bellnash Dist'g Co., 80 Elmhurst Blvd. Zip: 18505. Tel: 342-1021. Pres. & Buyer: Richard Plotkin. (D), (RJ as Tape Promos. Inc.).

Cartridge 8-tr.: Adell, GRT, Premier.

Cassette & open reel: GRT.

Playback equip.: Bowman.

Accessories: Amberg, Le-Bo, Soma.

Tape Promos. Inc. (RJ), see Bellnash Dist'g Co.

### • TRAFFORD (Area Code 412)

Mobile Rec. Serv. Co., 516 Sunset Dr. Zip: 15085. Tel: 372-3533. Mgr.: Donald Bray. (OS & RJ). Home office: Pittsburgh, Pa.

### • TYRONE (Area Code 814)

Central One Stop Inc., RD 4, Rt. 220. Zip: 16686. Tel: 684-3900. Mgr. & Buyer: Richard Heaton. (D, OS & RJ).

Cartridge 8-tr. & cassette: Amy, Audio Fidelity, Bell, Buddha, Four Corners of the World, GNP Crescendo, Jubilee, Kapp, Laurie, Mala, Musicor, New Voice, Paramount, Roulette, Scepter, Starday, Steed, Wand, White Whale. Playback equip.: Dyn Sonic, Heritage, Panasonic, Roberts, Tenna, Toyo.

Accessories: Amberg, Recoton, Walco.

## RHODE ISLAND

### • PROVIDENCE (Area Code 401)

H. V. Papazian Corp., 387 Charles St. Zip: 02904. Tel: 351-5099. Owners: Harold V. Papazian, Haig Yaghoobian; Buyer: Haig Yaghoobian. (RJ).

### • SLATERSVILLE (Area Code 401)

A B C Rec. & Tape Sales, Steel St./Industrial Park. Zip: 02876. Tel: 769-7700. Mgr.: Milton Israeloff. (RJ).

Home office: Seattle, Wash. (D & RJ).

## SOUTH CAROLINA

### • ABBEVILLE (Area Code 803)

Savitz Rec. Center Inc., 115 Court Sq. Zip: 29620. Tel: 459-2172. Owner & Mgr.: Allen Savitz. (OS).

## TENNESSEE

### • COOKEVILLE (Area Code 615)

Rack Entls., 1570 Brown Ave. Zip: 38501. Tel: 526-5148. Mgr. & Buyer: Bill Amonette. (RJ).

### • KNOXVILLE (Area Code 615)

Harris Dist. Co., 310 Georgia St. Zip: 37917. Tel: 522-3100. Owner: Reid Harris; Mgr. & Buyer: Albert W. Smith. (D & OS).

Cartridge 8-tr.: Camden, Capitol, Columbia, Decca, GRT, Heart Warming, Jubilee, Pickwick, Plantation, RCA, Skylite, Sun, United Artists, Victrola.

Cassette & open reel: RCA. Playback equip.: Lear Jet, Mercury. Accessories: Le-Bo, RCA.

Knox Rec. Rack Co., PO Box 4045, 1539 Amherst Rd. Zip: 37921. Tel: 584-8531. Owners: Sam Morrison, Jay Jacobs; Mgr.: Jay Jacobs. (D & RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Kapp, Liberty/UA, Mercury, Music Tape, Pickwick, RCA, Scepter.

Playback equip.: Automatic Radio, Pax/Mercury, Panasonic, Stereosonic.

Tucker's Rec. Shop, 22 1/2 Market Mall. Zip: 37902. Tel: 522-9300. Owner: Martin T. Robertson; Mgr. & Buyer: Ernest E. Frankenberg. (OS).

### • MEMPHIS (Area Code 901)

Blackwood Bros. Rec. Dists., 209 N. Lauderdale. Zip: 38105. Tel: 527-4349. Owner: James Blackwood; Mgr. & Buyer: Doyle Blackwood. (OS).

Boss Ugly Bob Rec. Shop, 726 E. McLemore. Zip: 38106. Tel: 774-6400. VP: Claudette Catron. (OS).

Arthur Fulmer, 260 Monroe Ave. Zip: 38101. Tel: 525-5711. Owner: Arthur Fulmer; Mgr. & Buyer: Ron Edmundson. (D & I).

Branches: Monrovia, Calif.; Miami, Orlando, Fla.; Indianapolis, Ind.; Louisville, Ky.; St. Louis, Mo.; Charlotte, N.C.; Oklahoma City, Okla.; Dallas, Houston, Tex.; Richmond, Va.

Cartridge 8-tr. & cassette: All major lines. Playback equip.: Arthur Fulmer (Japan).

Hot Line Rec. Dists. Co. Inc., 596 Lane Ave. Zip: 38105. Tel: 525-0750. Owner & Sales Mgr.: Jim Crudgington; Mgr.: Dwight Mullens. (D, OS & RJ).

Cartridge 8-tr. & cassette: Atco, Atlantic, Camden, Colgems, Enterprise, Fantasy, GRT, Gross, Jubilee, Kirshner, Modern, Nashboro, RCA, Scepter, Stax.

Musical Isle of America Inc. (an Entertainment Serv. of Transamerica Corp.). Mgr.: Rick Cohen. (RJ). See Record Sales Corp.

Poplar Tunes Inc., 308 Poplar Ave. Zip: 38103. Tel: 525-6348. Owners: Frank Berretta, John Navarese; Mgr.: Frank Berretta; Buyer: Fred Rogers. Branch: 4195 Sumner Ave. Zip: 38122. Tel: 324-3855. Mgr.: Tommy Strange; Buyer: Rose Slais. (OS).

Record Sales Corp., 3000 Fleetbrook Dr. Zip: 38116. Tel: 332-3650. Mgr.: Bill Biggs; Buyer: Kathy Higginbotham. (D), (RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Cartridge 8-tr. & cassette: All lines.

Record Vending Inc., 746-748 Galloway St. Zip: 38105. Tel: 525-8673, 526-7594. Mgr. & Buyer: Joseph A. Zimmerman. (RJ). Branch: Nashville, Tenn.

Stereo Dists.—Memphis Inc., 1803 Winchester Rd. Zip: 38116. Tel: 332-5256. Pres. & Mgr.: W. H. Crosno Sr.; Buyer: Deborah Dobbs. (D).

Cartridge 8-tr. & cassette: All lines. Playback equip.: Lear Jet. Accessories: Complete line.

### • NASHVILLE (Area Code 615)

Musical Isle of America Inc. (an Entertainment Serv. of Transamerica Corp.), 606 Fessler Ln. Zip: 37210. Tel: 254-5507. Mgr.: Harvey Kilgore. (RJ).

Home office: Los Angeles, Calif.

Musical City One Stop, 127 Lafayette St. Zip: 37202. Tel: 256-4115. Gen. Mgr. & Buyer: John Mitchell. (OS). See Music City Rec. Dists. Inc.

Music City Rec. Dists. Inc., 25 Lincoln St. Zip: 37202. Tel: 255-7315. Owner: Hutch Carlock; Mgr. & Buyer: Ted Adams. (D), (OS as Music City One Stop).

Cartridge 8-tr. & cassette: Ampex, GRT, Mercury. Playback equip.: Belle Wood, Toyo. Accessories: Le-Bo.

Record Vending Inc., 469 Chestnut St. Zip: 37210. Tel: 256-6946. (RJ).

Home office: Memphis, Tenn.

Sounds Inc., 626 Ewing Ave. Zip: 37201. Tel: 244-3578. Mgr. & Buyer: Gene Amonette. (D & OS). Cartridge 8-tr. & cassette: Ampex, MGM, Polydor. Playback equip.: Craig, Toyo.

Southern Rec. Dists., 467 Chestnut St. Zip: 37203. Tel: 254-1991. Mgr.: Jeneal Soapes. (D & OS). Cartridge 8-tr. & cassette: A&M, DGG, Gordy, Heart Warming, Motown, Pickwick, Sing, Skylite, Soul, Tamla.

## TEXAS

### • AMARILLO (Area Code 806)

Westeri Mdtrs. Inc., PO Box 1969, 401 S. Adams. Zip: 79105. Tel: 376-6251. Owner: Sam Marmaduke; Mgr.: R. H. Williamson; Buyer: Ed Perry. (D, OS & RJ).

Branches: Oklahoma City, Okla.; Houston, Tex. Cartridge 8-tr., cassette & open reel: Ampex, Capitol, Columbia, GRT, Musicor, RCA, SSS Int'l, Scepter.

Playback equip.: Lear Jet. Accessories: Le-Bo, Recoton.

### • ARLINGTON (Area Code 817)

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), PO Box 5446, 3107 Ave. "E". Zip: 76011. Tel: 261-0303. Branch Mgr.: Jim Scheuchl; Opns. Mgr.: Lee Adams. (RJ).

Home office: Minneapolis, Minn., Heilicher Bros. Inc. (D).

### • AUSTIN (Area Code 512)

Tom Bishop Whsle., PO Box 3670. Zip: 78704. Tel: 282-1773. Owner & Mgr.: Tom Bishop. (D & RJ).

Cartridge 8-tr.: Buena Suerte, Magda, Marsol, Teardrop, El Zarape. Playback equip.: Automatic Radio. Accessories: Rossette.

### • DALLAS (Area Code 214)

A B C Rec. & Tape Sales, 4841 Topline Dr. Zip: 75247. Tel: 637-4580. Mgr.: Herb Tourville. (RJ). Home office: Seattle, Wash. (D & RJ).

Adleta Co., 1914 Cedar Springs Ave. Zip: 75201. Tel: 741-3151. Owners: E. C. Adleta Jr., H. J. Adleta; Gen. Mgr.: David Eisenlohr. (D).

Cartridge 8-tr.: Victor, Red Seal, Camden, Victrola, Colgems, Kirshner, Poppy. Cassette: Victor, Red Seal, Colgems, Kirshner, Poppy.

Open reel: Victor, Red Seal, Camden, Colgems, Kirshner, Poppy.

Accessories: Blank loaded tape (RCA, VIP); storage cases (RCA).

Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 2931 Irving Blvd. Zip: 75247. Tel: 637-2440. Mgr.: Marion Coburn. (D).

Home office: Detroit, Mich.

Cartridge 8-tr. & cassette: All lines.

B & K Dist'g Co. Inc. (div. of National Tape Dists. Inc.), 1411 Round Table Dr. Zip: 75247. Tel: ME 7-1920. Mgr.: William C. Burton; Buyer: Gary Drexler. (D & OS).

Home office: Brookfield, Wis., National Tape Dists. Inc.

Cartridge 8-tr. & cassette: Ampex, DGG, Disneyland, Dot, GRT, Gross, Hob, Jubilee, Modern, Paramount, Polydor, Prestige, Scepter, Steed, Wand.

Open reel: Ampex, Bell & Howell, GRT. Playback equip.: Belle Wood, Craig, Orrtronic, Tenna. Accessories: Ampex, Dyn, Le-Bo, Micro-Power.



Big State Dist'g Corp., 1337 Chemical St. Zip: 75207. Tel: 631-1100. Mgr. & Buyer: Bill Emerson. (D & OS), (RJ as Records of Dallas).  
**Cartridge 8-tr. & cassette:** A&M, Amaret, Amazon, Amy, Astro, Atco, Athena, Atlantic, BT Puppy, Bamboo, Bell, Brunswick, Canyon, Colossus, CTI, Cotillion, D, Dakar, Deram, Dooto, Douglas, Embryo, Enterprise, Era, Excello, Fantasy, Fury/Fire, Galaxy, Gamble, Gordy, Gross, Hi, Hickory, Hip, Hob, Humorsonic, Jamie, Jubilee, Kent, Laff, Laurie, La Val, Liberty, Little David, London, Mainstream, Modern, Monument, Moonglow, Motown, Musart, Musicor, Nashboro, New Voice, Ode 70, Page One, Parrot, Par T, Paula, Phil-L.A. of Soul, Philly Groove, Plantation, Pompeii, Rare Earth, Roulette, SGC, SSS Int'l, San Francisco, Savoy, Scepter, Soul, Sound Stage 7, Specialty, Stang, Starday, Stax, Stop, Sun, Tamla, Threshold, Thunderbird, Vanguard, Volt, Vortex, Wand, Wesminster, White Whale, Windfall.  
**Open reel:** A&M.

Capitol Recs. Dist'g Corp., 6730 Oakbrook Blvd. Zip: 75235. Tel: 637-1890.  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Columbia Recs. Sales, 8808 Empress Row. Zip: 75247. Tel: ME 1-5680. Regional Sales Dir.: Norm Ziegler; Sales Mgr.: Joe Mansfield. (D).  
**Cartridge 8-tr. & cassette:** Columbia, Date, Epic, Okeh, Barnaby, Fillmore, Kinetic, Gazette.  
**Open reel:** Columbia, Date, Epic, Kinetic, Gazette.  
**Playback equip.:** Masterwork.  
**Accessories:** Blank loaded tape, carrying cases (Columbia).

Arthur Fulmer, 2516 Hickory St. Zip: 75226. Tel: 421-5357. Mgr.: Joe Finan. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).

H & W One Stop, 3109 Grand Ave. Zip: 75215. Tel: HA 1-7396. Owner: Walter Jackson; Mgr.: O. C. McGee. (OS).

Handelman Co., 2931 Irving Blvd. Zip: 75247. Tel: 631-2943. Branch Mgr. & Buyer: George Braun. (RJ).  
**Home office:** Detroit, Mich.

Liberty/UA Dist'g Corp.—Dallas Branch, 1108 Quaker St. Zip: 75207. Tel: 638-7630. Mgr.: Lee Clark.  
**Cartridge 8-tr. quad-8, cassette & open reel:** United Artists.

M & S Rec. Serv., 2020 Housley Dr. Zip: 75228. Tel: 321-3161. Owner: M. Lauer; Mgr. & Buyer: Sylvia Lauer. (RJ).

M C A Dist'g Corp., 139 Cole St. Zip: 75207. Tel: 748-5925. District Mgr.: Tom Rodden; Branch Mgr.: Jack Parker; Promo.: John Davis. (D).  
**Cartridge 8-tr., cassette & open reel:** Decca, Coral, Kapp, Uni, Berlitz.  
**Playback equip.:** Decca.  
**Accessories:** Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

Records of Dallas. Tel: 631-7264. Buyer: Ken Marrs. (RJ). See Big State Rec. Dist'g Corp.

Transcontinental Music Corp., 4845 Cash Rd. Zip: 75247. Tel: 637-0552. VP: Glenn Mosley. (RJ).  
**Home office:** New York, N.Y., Transcontinental Investing Corp.

United Artists, see Liberty/UA.  
 Westex Rec. Serv., PO Box 47167, 1102 Lupo. Zip: 75247. Tel: 637-1810. Mgr.: David Gibson; Buyer: Charles Miller. (OS).  
**Home office:** Houston, Tex., Record Serv. Co.

● **EL PASO (Area Code 915)**

M. B. Krupp Dist's, Inc., 311 S. Santa Fe St. Zip: 79901. Tel: 532-4961. Pres.: M. B. Krupp; Sales Mgr.: Danny Cortez. (D & OS).

**Cartridge 8-tr.:** A&M, Checker, Chess, Colossus, Jad, Original Sound, Plantation, SSS Int'l, Stax; (Spanish & Mexican prod.) Bernal, Cap-Latino, Del Rio, Del Valle, Disco Grande, Disco Mexico, Falcon, Impacto, Keyloc, Musart, Norteno, Peerless, Sunglow, Tear Drop, Tomi, Ventura, Zarape.

Sunland Supply Co. Inc., 2227 Texas Ave. Zip: 79901. Tel: 533-5901. Pres.: William M. Shapiro; Buyer: Gilbert Venegas. (D, OS & RJ).

**Cartridge 8-tr.:** Ampex, Capitol, Columbia, Columbia Mexican, Decca, GRT, Liberty, Mercury, RCA.  
**Cassette & open reel:** Ampex, Capitol, Columbia, RCA, Stereo Tape.  
**Playback equip.:** Emerson, Juliette, Monarch, Toshiba.

● **HOUSTON (Area Code 713)**

Acme Dist'g Co., 3743 University Blvd. Zip: 77005. Tel: 665-0741. Owner & Mgr.: Kenneth Parish. (RJ).

Capitol Recs. Dist'g Corp., 6400 Westpark Dr., Suite 265. Zip: 77027. Tel: 782-7922. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Central Sales Corp., 91 Dennis. Zip: 77006. Tel: CA 4-2626. Gen. Mgr.: Marge McIntyre. (OS).

H.W. Daily Inc., 314 E. 11 Ave. Zip: 77008. Tel: 861-6868. Owners: H.W. Daily Jr., Don Daily; Mgr. & Buyer: Don Daily. (D & OS), (OS as Margie's One-Stop), (RJ as Records of Houston).  
**Cartridge 8-tr. & cassette:** Ampex, Deram, Fantasy, GRT, London, Parrot, Vanguard.  
**Open reel:** Deram, Fantasy, London, Parrot, Vanguard.  
**Playback equip.:** Belair, Qatron.  
**Accessories:** Amberg, Le-Bo.

Arthur Fulmer, 1109 Chenevert St. Zip: 77003. Tel: 227-5146. Mgr.: Joe Savarese. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).

Handelman Co., 7432 Ardmore St. Zip: 77021. Tel: 747-0151. Branch Mgr.: Douglas Kirkness; Buyers: Douglas Kirkness, Jerry Hackler. (RJ).  
**Home office:** Detroit, Mich.

Art Jones & Co. Inc., 1415 West Loop Dr. N. Zip: 77055. Tel: 688-0341. Owner: Art Jones; Mgr. & Buyer: W. L. Whitehead. (D).

**Cartridge 8-tr., cassette & open reel:** Colgems, Gregar, Kirshner, Poppy, RCA.  
**Playback equip.:** Belle Wood, RCA.  
**Accessories:** Carrying cases (RCA).

Liberty/UA Dist'g Corp.—Houston Branch, 2701 Louisiana, Suite 203. Zip: 77006. Tel: 528-2919. Mgr.: Murray Habbaz. (D).  
**Cartridge 8-tr., quad-8, cassette & open reel:** United Artists.

Lotasso, PO Box 10860, 1634 Wakefield Dr. Zip: 77018. Tel: 686-1155. Owners: Albert H. & Maxine Eickenhorst; Mgr.: Albert H. Eickenhorst; Buyer: Maxine Eickenhorst. (OS & RJ).

Margie's One-Stop, 2005 Polk. Zip: 77003. Mgr.: Margie Kunkel. (OS). See H.W. Daily Inc.

National Tape & Rec. of Texas Inc., 5631 Old Clinton Rd. Zip: 77020. Tel: 675-7527. Mgr.: Lawrence M. Rosmarin. (RJ).  
**Home office:** Brookfield, Wis., National Tape Dist's, Inc.

Record Serv. Co., 614 Dennis. Zip: 77006. Tel: 528-5521. Mgr.: Russ Reeder; Buyer: Lillian Ford. (OS).

Branch: Dallas, Tex., Westex Rec. Serv. Records of Houston, 316 E. Houston Ave. Zip: 77008. Tel: 861-8108. (RJ). See H.W. Daily Inc.

Record Specialty's Co., PO Box 19312, 9799 Pine-lake. Zip: 77024. Tel: 468-2765. Owner & Mgr.: H. V. Hood. (RJ).

Tape-Tex Inc., 9025 Ruland Rd., B-5. Zip: 77055. Tel: 464-5621. Pres.: W.E. Alford; Mgr. & Buyer: John Gonzalez. (D & OS).  
**Cartridge 8-tr. & cassette:** Columbia, Decca, Elektra, GRT, Kapp, Liberty/UA, Uni.  
**Accessories:** Various accessories.

United Artists, see Liberty/UA.  
 United Rec. Dist. Co., 1613 St. Emanuel. Zip: 77003. Tel: 228-8151. Owner: Steve Poncio; Mgr.: J. D. Copley; Buyer: John Poncio. (OS & RJ).

Western Mdsrs. Inc., 2916 White Oak Dr. Zip: 77077. Tel: 861-3179. Mgr. & Buyer: Ronald Lewis. (D, OS & RJ).  
**Home office:** Amarillo, Tex. (see for prod. distributed).

● **LUBBOCK (Area Code 806)**

Certron Corp. Music Div., 2612 Ave. A. Zip: 79404. Tel: 747-4471. Mgr.: M. A. Singleton. (OS & RJ).  
**Home office:** Anaheim, Calif. (D, OS & RJ).

● **SAN ANTONIO (Area Code 512)**

Certron Corp. Music Div., 600 W. Evergreen. Zip: 78212. Tel: 225-5881. Regional Dir.: Fred Cartter. (D, OS & RJ).  
**Home office:** Anaheim, Calif.

**Cartridge 8-tr., cassette & open reel:** Certron, Vivid Sounds, Vivid Country Sounds.  
**Accessories:** All lines.

Musical Tapes Inc., 135 Braniff Dr. Zip: 78216. Tel: 342-2621. Mgr.: Carlos Balido. (D).  
**Home office:** Miami, Fla. (D, OS, RJ, I & E).  
**Cartridge 8-tr. & cassette:** Discuba, Eco, Musart, Musidisc, Peerless.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Owner: Paco Betancourt; Mgr. & Buyer: John F. Phillips. (D & OS).

**Cartridge 8-tr. & cassette:** ARV, Bego, Bernal, Buena Suerte, CBS Latin, Capri, Caytronics, Certron, Chico, Columbia, Del Rio, Del Sur, Del Valle, Disco Grande, Falcon, Ideal, Impacto, Keyloc, Magda, Marsol, Mex-melody, Musart, Norteno, Nuevo, Oro, Reloi, Rovi, Tear Drop, Tomi, Zarape.

**Playback equip.:** RCA, V-M.  
**Accessories:** Head cleaners, leader tape, splicing tape (3M).

● **SEAGOVILLE (Area Code 214)**

Rack Suppliers Inc., 515 Gibson St. Zip: 75159. Tel: 287-2570. Owner: H. R. Gibson Jr.; Mgr. & Buyer: Charlie Davis. (RJ).

● **WHARTON (Area Code 713)**

B & C Discount Music Center, 241 W. Milam. Zip: 77488. Tel: 532-9260. Owner & Mgr.: Bill Cole. (OS).

**UTAH**

● **SALT LAKE CITY (Area Code 801)**

A B C Rec. & Tape Sales, PO Box 15607, 3575 South 700 West. Zip: 84115. Tel: 266-3548. Mgr.: Ray Peterson. (D, OS & RJ).  
**Home office:** Seattle, Wash. (D & RJ).

**Cartridge 8-tr. & cassette:** All lines.  
**Playback equip.:** Lear Jet.  
**Accessories:** All lines.

Alta Dist'g, 167 North Third West. Zip: 84103. Tel: 521-7627. Mgr.: John Billinis; Buyer: Pete Ligeros. (D).  
**Cartridge 8-tr. & cassette:** All lines.  
**Playback equip.:** Tenna, Toyo.  
**Accessories:** Recoton.

Cordova's Importers & Dist's., PO Box 16065, 543 West Third North. Zip: 84116. Tel: 355-0642. Owner & Mgr.: Carl C. Cordova. (D).

**Cartridge 8-tr.:** Bego, Bernal, Chico, Columbia, Del Sur, Del Valle, El Pato, El Zarape, Falcon, Hurricane, Ideal, Marsol, Musart, Norteno, Nuevo, Orfeon, Peerless.  
**Cassette:** Del Valle, Marsol, Musart, Peerless.

Mountain West Dist. Inc., 2195 SW Temple. Zip: 84115. Tel: 467-0202. Owners & Buyers: R. A. Brower, Rulon G. Reynolds; Mgr.: R. A. Brower. (D & RJ).

**Cartridge 8-tr. & cassette:** All lines.  
**Playback equip.:** Kraco, Lear Jet, Panasonic, Tenna, Toyo.

**VERMONT**

● **ST. JOHNSBURY (Area Code 802)**

St. Johnsbury Rec. Dist's, Inc., PO Box 248. Zip: 05819. Tel: 748-8150. Owner & Buyer: Loren D. Phelps; Mgr.: Keith A. Phelps. (RJ).

● **SOUTH BURLINGTON (Area Code 802)**

Almor Whsle. Dist'g Co., Dorset St. Zip: 05401. Tel: 864-4087. D, OS & RJ).  
**Home office:** Amsterdam, N.Y. (see for prod. distributed).

**VIRGINIA**

● **ALEXANDRIA (Area Code 703)**

Arvin Inc., 3250 Duke St. Zip: 22314. Tel: 370-1854. Pres.: Arvin Norman Bielen; Mgr.: David E. Williams; Buyer: David A. Rosenfeld. (RJ & I).

Handelman Co., 6700 Fleet Dr. Zip: 22310. Tel: 971-2008. Branch Mgr.: Jim Lavis; Buyers: Jim Lavis, Don Levine. (RJ).  
**Home office:** Detroit, Mich.

● **ARLINGTON (Area Code 703)**

Giant Music Whslers, Inc., 2611 Columbia Pike. Zip: 22204. Tel: 920-5420. Mgr.: Paul Teare. (OS).  
**Home office:** Falls Church, Va.

● **FALLS CHURCH (Area Code 703)**

Giant Music Whslers, 133 S. Washington St. Zip: 22046. Tel: 532-8884. Owner: Jack Shaver; Mgr. & Buyer: Skip Blackburn. (OS).  
**Branch:** Arlington, Va.

● **MCLEAN (Area Code 703)**

Dance Recs., 7915 Lewinsville Rd. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (D, I & E).  
**Cartridge 8-tr. & open reel:** Roper.  
**Imports:** Philips (West Germany), Pye (UK).  
**Exports:** Pre-recorded tape (Roper).

● **RICHMOND (Area Code 803)**

Dean's One Stop Ltd., 214 E. Main St. Zip: 23219. Tel: 648-0169. Pres. & Buyer: G. Deean Hogue; Mgr.: Robert Marshall. (OS & RJ).

Arthur Fulmer, 2911 W. Moore St. Zip: 23230. Tel: 355-7933. Mgr.: Stuart Dillenger. (D & I).  
**Home office:** Memphis, Tenn. (see for prod. distributed).

Meridian Electronics Inc., 1001 W. Broad St. Zip: 23220. Tel: 355-6521. Mgr. & Buyer: D. W. Tinsley. (D, OS & RJ).

**Cartridge 8-tr.:** Ampex, Capitol, Columbia, Decca, GRT, Liberty, Scepter, United Artists.  
**Cassette:** Same as 8-tr. excluding Ampex.  
**Playback equip.:** Automatic Radio, Capitol, Channel Master, Mayfair, Ross, Sony.

Mollen Bros. Inc., 2727 W. Broad St. Zip: 23230. Tel: 353-4477. Owners: A. N. & Alfred Mollen; Mgr.: Alfred Mollen; Buyer: Brian Faison. (D).  
**Cartridge 8-tr.:** All lines.  
**Cassette:** Capitol, Columbia, Orbit, RCA, Scepter.  
**Playback equip.:** Carible, Lear Jet, Norelco.  
**Accessories:** Recoton.

Pat's One Stop (div. of Entertainment Inc.), PO Box 2219. Zip: 23217. Tel: 648-4791. Owner: Pat Cohen; Mgr.: Bill Johnson; Buyer: Betty Brown. (D, OS, RJ & E).

**Cartridge 8-tr., cassette & open reel:** Capitol, Columbia, Decca, GRT.  
**Playback equip.:** Tenna, Toyo.

● **ROANOKE (Area Code 703)**

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24016. Tel: 342-0500. Owner: A. L. Turner Jr. (RJ).

*continued on page 42*

## DISTRIBUTORS

Continued from page 41

## WASHINGTON

### • SEATTLE (Area Code 206)

A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: RO 3-8600. Pres.: Lou Lavinthal; Mgr.: Stan Sulman. (D & RJ).

Branches: Los Angeles, Calif. (OS & RJ); Denver, Colo. (OS & RJ); Atlanta, Ga. (OS & RJ); Chicago, Ill. (RJ); Des Moines, Iowa (OS & RJ); Detroit, Mich. (OS & RJ); Cherry Hill, N.J. (OS & RJ); Slatersville, R.I. (RJ); Dallas, Tex. (RJ); Salt Lake City, Utah (D, OS & RJ).

Cartridge 8-tr. & cassette: A&M, Ampex, Atco, Atlantic, Berlitz, Brunswick, Coral, Decca, DGG, Elektra, Fantasy, GRT, Kapp, Liberty, Mercury, Motown, Original Sound, Paramount, Polydor, RCA, Reprise, Scepter, Uni, United Artists, Vanguard, Wand, Warner Bros.

Open reel: A&M, Ampex, Bell & Howell, Brunswick, Coral, DGG, Decca, Elektra, Fantasy, GRT, Motown, Original Sound, Paramount, Polydor, RCA, Reprise, Scepter, Vanguard, Wand, Warner Bros.

Playback equip.: Belair, Belle Wood, Decca, Kraco, Tenna.

Accessories: Head cleaners, storage cases, demagnetizers, cleaning kits, (Le-Bo); storage cases (Amberg); blank loaded tape, head cleaners, storage cases (Decca).

Ballard Rec.-Tape Dist., 5512 20 Ave. NW. Zip: 98107. Tel: SU 2-8616. Owner: Herbert Johnson. (I).

Imports: Pre-recorded tape from Finland, Norway, Sweden.

Capitol Recs. Dist'g Corp., 5511 First Ave. S. Zip: 98108. Tel: RO 7-7600. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Fame.

Craig Corp., 540 S. Front St. Zip: 98108. Tel: 763-2450. Owner: Robert Craig; Mgr.: James Fuscald; Buyer: Richard A. Meston. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Ode, Barnaby, Fillmore.

Playback equip.: Craig, Masterwork.

Accessories: Blank loaded tape, storage cases (Columbia).

Disc City One Stop (Record Sales & Servs. Inc.), 410 Elliott Ave. W. Zip: 98119. Tel: AT 4-7555. Owner & Mgr.: Larry Dolgoff; Buyer: Norma Bigelow. (OS).

Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: MU 2-9370. Dist. Mgr.: Wallis J. Tolles; Buyer: Robert Hards. (D), (OS as Seattle Rec. One Stop).

Branch: Portland, Ore., Sea-Port One Stop (OS & RJ).

Cartridge 8-tr. & cassette: Bell, Buddah, Mercury, Motown, RCA, Ranwood.

General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: RO 7-7444. Gen. Mgr.: Paul H. Portteus; Buyer: P. J. Portteus. (RJ).

Major Dists., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Mgr.: Robert Anderson; Buyer: James Kinney. (RJ).

Seattle Rec. One Stop, 309 Boren Ave. N. Zip: 98109. Tel: 284-8990. Mgr.: Lew Choate. (OS). See Fidelity Rec. & Tape Sales Inc.

Transcontinental Music Corp., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

### • SPOKANE (Area Code 509)

Tri State Dist., 920 N. Howard. Zip: 99201. Tel: FA 6-2055. Pres. & Mgr.: Don Dickson. (D).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Polydor, RCA, Scepter.

Playback equip.: Lear Jet, Westinghouse, Westbury.

Accessories: Audiovox, Le-Bo, Muntz.

## WEST VIRGINIA

### • FRIENDLY (Area Code 304)

Mobile Rec. Serv. Co., PO Box 67. Zip: 26146. Tel: 657-2748. Mgr.: Don R. Gretz. (OS & RJ).

Home office: Pittsburgh, Pa.

### • HUNTINGTON (Area Code 304)

Music Man Inc., 1941 Third Ave. Zip: 25703. Tel: 522-7551. Pres.: F. J. McGlynn; Mgr.: C. L. Blankenship; Buyer: Billy Simpson. (OS & RJ).

Republic Ents. Inc., 1020 Sixth Ave. Zip: 25701. Tel: 525-3801. Mgr.: Mike Neumeier; Buyer: Angela Neumeier. (OS & RJ).

## WISCONSIN

### • BROOKFIELD (Area Code 414)

National Tape Dists. Inc., 3515 N. 125 St. Zip: 53005. Tel: 781-2200. Pres.: James J. Tiedjens; VP: Robert E. Well; Mds. Mgr. & Purchase Dir.: F.G. Rohloff. (Exec. office only).

Branches: Los Angeles, Calif., United Tape Corp. (D & OS), National Tape & Rec. of California Inc. (RJ); San Francisco, Calif., Melody Sales Co. Inc. (D), National Tape & Rec. of Calif. Inc. (RJ); Atlanta, Ga., Stereo South (D), National Tape & Rec. of Ga. Inc. (RJ); Linden, N.J., National Tape & Rec. of N.J. Inc. (RJ); Oklahoma City, Okla., B&K Dist'g Co. Inc. (D & OS); Dallas, Tex., B&K Dist'g Co. Inc. (D & OS); Houston, Tex., National Tape & Rec. of Tex. Inc. (RJ); Milwaukee, Wis., National Tape & Rec. of Wis. Inc. (RJ).

• BURLINGTON (Area Code 414)  
The Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Robert Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Neanette Kuhn. (OS).

### • EAU CLAIRE (Area Code 715)

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R.W. Meyer. (RJ).

### • GREEN BAY (Area Code 414)

Packerland Chemical Corp., 1820 Morrow St. Zip: 54301. Tel: 435-4497. Pres.: C. Hilbert. (RJ).

### • MADISON (Area Code 608)

Rapid Sales Co. Inc., 1019 Jonathon Dr. Zip: 53713. Tel: 271-2551. Owner: Rolf V. Voegelin; Buyer: Donald E. Smith. (D & RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, DGG, Decca, GRT, Polydor, Scepter, Vanguard, Word.

Open reel: Same as 8-tr. plus Bell & Howell.

### • MILWAUKEE (Area Code 414)

M C A Dist'g Corp., 325 E. Chicago St. Zip: 53202. Tel: 272-1086. Branch Mgr.: Bob Blie. (D).

Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz.

Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

Modern Rack Sales Inc. (OS & RJ). See John O'Brien Dist'g Inc.

National Tape & Rec. of Wis. (div. of National Tape Dists. Inc.), 530 N. 22 St. Zip: 53233. Tel: 342-3188. Branch Mgr.: Gene Reske. (RJ).

Home office: Brookfield, Wis., National Tape Dists. Inc.

John O'Brien Dist'g Inc., 5825 N. 96 St. Zip: 53225. Tel: 462-5590. Owner & Sales Mgr.: John F. O'Brien; Gen. Mgr.: Robert A. Hertzberg. (D), (OS & RJ) as Modern Rack Sales Inc.

Cartridge 8-tr. & cassette: Dot, Motown group, Paramount, Plantation, Polydor, Sun.

Radio Doctors Inc., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman; Mgr.: Jerry Frieber; Buyer: David Weiss. (D & OS). Branch: 2225 N. Third St. Zip: 53212. Tel: 562-7607. Mgr.: Michael Mowers; Buyer: Larry Hilliard. (OS).

Cartridge 8-tr.: Chart, Comedians, Jay Jay, Thunderbird.

Record City Inc. (div. of Taylor Electric Co.), PO Box 2359. Zip: 53212. Tel: 241-3970. Mgr.: Harold E. Rietz; Buyer: Gordon Pelzek. (OS & RJ).

Taylor Electric Co., 1000 W. Donges Bay Rd., Mequon 53092. Tel: 241-4321. Owner: James A. Taylor Sr.; Gen. Mgr.: Peter D. Stocke; Sales Mgr.: Jim Hanke; Buyer: Vera Ugoretz. (D, OS & RJ). (OS & RJ) as Record City Inc.

Sales office: Chicago, Ill.

Cartridge 8-tr., cassette & open reel: All lines.

Playback equip.: Belle Wood, RCA.

Accessories: Amberg, Le-Bo.

• RACINE (Area Code 414)

B S U/Soulville, 507 Main St. Zip: 53403. Tel: 634-9633. Owner: Arthur Hester; Mgr. & Buyer: Melvin Knox. (OS & RJ).

• WAUSAU (Area Code 715)

B M I Music Dists., 229 Third St. Zip: 54401. Tel: 842-3995. Owner & Buyer: Robert Pevovich; Mgr.: Pat Zachmeyer. (D, OS & RJ).

Cartridge 8-tr.: Fiesta, Jubilee, Music-O, Pickwick Int'l, SSS Int'l; sub-dist. for Atco, Atlantic, Capitol, Elektra, GRT, Gordy, Liberty, London, Mala, Motown, RCA, Reprise, Stax, United Artists, Volt, Warner Bros.

Playback equip.: Belair, Boman Astrosonix, Qatron, Roberts, Telex, Viking.

Accessories: Amberg, GC Electronics, Le-Bo.

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when you  
first got started?

Now he needs  
a start.

*Because right now he feels the same way  
you felt back then—he wants to work.  
But he can't find a job because he  
hasn't got a skill. And he can't get a  
skill until someone gives him a job  
where he can learn and earn.  
Someone like you. If you do give him  
that start, JOBS will help pay for his  
training. And he'll work hard because  
he wants to make it too. Remember?*

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# TAPE SUPPLIES

## RAW TAPE MANUFACTURERS

A/V Educator, see Audio Magnetics.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC Tel: (212) LO 5-7850. Pres.: R. A. M. Coppenrath; VP Sales: A. P. Germer; Technical Dept. Magnetic Tape Prods. Mgr.: Maria A. Curry.  
Home office: West Germany.  
Brand Names: Agfa Magnetron Low Noise, StereoChrome.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres.: William A. Roberts.

Arnold Assocs., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479, 933-2500. Pres.: Arnold Kaminer.

Audio Devices Inc. (sub. of Capitol Inds. Inc.), 100 Research Dr., Glenbrook, Conn. 06906. Tel: (203) 324-6761. Pres.: W. A. Estabrook; Mktg. Mgr.: W. Goldstein; Prod. Mgr.: H. Preston.  
Sales offices: Glendale, Calif., 1426 Flower St. Zip: 91201. Tel: (213) 245-6587. Mgr.: H. B. LaGrandeur—Skokie, Ill., 7321 N. Hamlin Ave. Zip: 60076. Tel: (312) 583-4161. Mgr.: Gerry Meyer—Rockville, Md., 12111 Parklawn Dr. Zip: 20852. Tel: (301) 881-2430. District Mgr.: Edward Dougherty—Chestnut Hill, Mass., 1238R Boylston St. Zip: 02167. Tel: (617) 734-0954. District Mgr.: William McCabe—New York, N.Y., 235 E. 42 St. Zip: 10017. Tel: (212) 687-0800. Mgr.: William Dawson—Dallas, Tex., 2824 Walnut Hill Ln. Zip: 75229. Tel: (214) 358-2588.  
Int'l branch: England.  
Brand name: Audiotape.

Audio-Dynamics, 1281B Logan St., Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards.  
Brand names: Audio-Dynamics, private label.

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Opps.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.  
Sales offices: Chicago, Ill., 5717 N. Elston Ave. Zip: 60646. Mgr.: Mike Braun—New York, N.Y., 105 E. 63 St., Apt. D. Zip: 10021. Mgr.: Dan Fine.  
Int'l branch: Canada.

Brand names: A/V Educator, Audio Magnetics. Audiotape, see Audio Devices.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Jame B. Moran; VP Mktg. & Sales: Thomas J. Dempsey; Nat'l Sales Mgr.: Gerard H. Berberian.  
Sales offices: Los Angeles, Calif., 1313 W. Eighth St. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Elk Grove Village, Ill., 2432 Delta Ln. Zip: 60007. Tel: (312) 766-7600—Clifton, N.J., 19 Main Ave., Zip: 07014. Tel: (201) 661-3220. Sales Mgr.: Robert J. Patterson.  
Home office: West Germany.

Bell & Howell Magnetic Tape Co. (div. of Bell & Howell), 2602 Michelson, Irvine, Calif. 92664. Tel: (714) 833-0020. Pres.: Sidney Brandt; VP: S. A. Rubinstein; Audio Prods. Sales Mgr.: R. McKenzie.

Brand 5, see Robins.

Brand 7, see Robins.

C B S Recs., Masterwork Audio Prods. Dept., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Masterwork Audio Prods. Dept. Dir.: Milton Selkowitz.  
Brand names: Columbia, Soundcraft.

C C A, see Cassette Corp. of America.

C M C, see Cassette Magnetics Corp.

Cassette Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J., 07072. Tel: (201) 933-9125. Pres.: Walter Elterman; Mktg. Mgr.: A. F. Etro; Sales Mgr.: Milton Blutter.  
Brand name: CCA.

Cassette Magnetics Corp., 9090 Krier Pl., Brooklyn, N.Y. 11230. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Oscar Goren; Mktg. Dir.: Ben Kaufman.  
Brand names: CMC, Coach, Shannon.

Celanar, see Celanese Plastics.

Celanese Plastics Co. (div. of Celanese Corp.), 550 Broad St. Newark, N.J. 07102. Tel: (201) 877-2300. Pres.: Robert T. Daily; VP & Gen. Mgr.: T. E. Brydon; Sales Mgr.: G. J. Monaghan.  
Product: Calanar polyester film tape base.  
Brand name: Celanar.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
Brand names: Certron, private labels.

Coach, see Cassette Magnetics Corp.  
M. M. Cole Publ'g Co. Inc., 251 E. Grand, Chicago, Ill. 60611. Tel: (312) 527-2160. Pres.: Shepard Stern; Gen. Mgr.: Mrs. Anita Bernstein; Sales Mgr.: Melinda Martin.  
Columbia, see CBS.

Cue Rec'gs Inc., 117 W. 46 St., New York, N.Y. 10036. Tel: (212) PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.  
Product: Lubricated tape for continuous cassettes.

Duotape, see Duotone.

Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.

Brand name: Duotape.  
E. I. du Pont de Nemours & Co. Inc., Film Dept., Substrates Div., 10 & Market Sts., Wilmington, Del. 19898. Tel: (302) 774-6968. Mktg. Dir.: William B. Davis; Sales Mgr.: R. D. Griste.  
Product: Mylar polyester film & polyester film type T.

Dynarange, see 3M.  
Emerald, see Irish.

Finebilt Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Gen. & Sales Mgr.: Joe Bouzaglou.  
Brand name: Finecoat.

Finecoat, see Finebilt.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad.

Forbes Electronics Inc. (sub. of Audio Magnetics Corp.), Mills Ind'l Park, Middletown, N.Y. 10940. Tel: (914) 692-4451. Pres.: Clifford K. Forbes; VP & Sales Mgr.: Eugene Aaronson; Plant Mgr.: Richard Dimino.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug.  
Brand names: Emerald, Irish, Mortone, Shamrock.

Jechan Scientific Co., PO Box 942, Loma Linda, Calif. 92354. Tel: (714) 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan; Sales Mgr.: James Yong.  
Brand names: Mitape, Spectrotape.

Keystone (div. of Berkey Photo), Keystone Pl., Paramus, N.J. 07652. Tel: (201) 262-7500. Pres.: Sam Zausner; Exec. VP: Phil Rosen.

Magna-See, see Soundcraft-CBS.

Magnetic Media Corp. (sub. of GRT Corp.), 616 Fayette Ave., Mamaroneck, N.Y. 11543. Tel: (914) 698-8660. Pres.: Aaron Wasserstrom.

Maxell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 986-1844. Pres.: Hideo Kadoi; Gen. Mgr.: Tad Okada; Sales Mgr.: Ted Ozawa.

Memorex Corp., Consumer Prods. Div., PO Box 420, Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L. L. Spitters; Gen. Mgr.: R. Jaunich; Sales Mgr.: B. K. Berghorn.

Mitape, see Jechan.

Mortone, see Irish.

Mylar, see E. I. du Pont de Nemours.

Poli-Craft, see Soundcraft-CBS.

R C A Magnetic Prods. Div., 201 E. 50 St., New York, N.Y. 10022. Tel: (212) 586-3000. VP & Gen. Mgr.: Joseph Stefan; Prod. Mgr.: A. Fritog; Sales Mgr.: S. L. Watson.  
Brand name: RCA Red Seal.

R S C, see Royal Sound Co.

Recording Specialties, 1198A Norman Ave., Santa Clara, Calif. 95050. Tel: (408) 248-3880. Pres. & Gen. Mgr.: Michael Papp.

Recotone Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; Gen. Mgr.: Robert Borchardt; Sales Mgr.: Peter Wish.

Regency Tapes, PO Box 175, Fairmount, Ga. 30139. Tel: (404) 337-2510. Owner & Pres.: Johnny Carter.

*continued on page 46*

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(212) 445-7200

## TAPE SUPPLIES

Continued from page 44

Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; Sales Mgr.: Lawrence Post.  
**Brand names:** Brand 5, Brand 7, Robins, Son-  
oramic.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; Sales Mgr.: John E. Corbin.  
**Brand name:** RSC.

Scotch, see 3M.

Sentry Inds. Inc., 221 Mac Questen Pkwy. N., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen.

Shamrock, see Irish.

Shannon, see Cassette Magnetics Corp.

Sonic-Sound Ents. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Machael Foley.  
**Brand name:** Sonic-Tape.  
**Brand names:** Agfa Magneton Low Noise, Sonoramic, see Robins.

Sony/Superscope, see Superscope.

Soundcraft-CBS Recs. (div. of Columbia Broadcasting System Inc.), 15 Great Pasture Rd., Danbury, Conn. 06810. Tel: (203) 744-3555. Gen. Mgr.: P. A. Landskroener; Sales Mgr.: Richard Ware.  
**Brand names:** Magna-See, Poli-Craft, Soundcraft.

Spectrotape, see Jechan.

StereoChrome, see Agfa-Gevaert.

Superscope Rec'd Tapes, 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.  
**Brand name:** Sony/Superscope.

T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.  
**Home office:** Japan.

3 M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv/Sales Promo.: Fred E. Dettloff.  
**Brand names:** Dynarange, Scotch.

## EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

A V S C O Inc. (sub. of Lear Jet Stereo Inc., div. of Gates Rubber Co.), 69 Hwy. & Corum Rd., Excelsior Springs, Mo. 64024. Tel: (816) 637-2114. Gen. Mgr.: Kenneth Douglas; Sales Mgr.: Robert Gasiorowski.  
**Exec. office:** Tucson, Ariz., Lear Jet Stereo Inc., 6868 S. Plumer Ave. Zip: 85706. Tel: (602) 294-4461. VP & Gen. Mgr.: Ed G. Campbell.  
**Configurations:** Cartridge 4-tr. & 8-tr.  
**Brand name:** Lear Jet.

Alloy Surfaces Co. Inc. (sub. of Reeves Inds. Inc.), 100 S. Justison St., Wilmington, Del. 19899. Tel: (301) 655-6344. Pres.: G. H. Cook; Gen. Mgr.: W. R. Hudson; Sales Mgr.: J. R. Davis.

American Phono-Ton Inc., Kiamesha Lake, N.Y. 12751. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.  
**Brand names:** Phono-Ton, Rivertone.

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116 WEST 14 STREET  
NEW YORK, N.Y. 10011

Ampex Stereo Tapes Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. Gen. Mgr.: Donald V. Hall.  
**Sales offices:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 245-9373—North Miami, Fla., 1175 NE 125 St. Zip: 33161. Tel: (305) 891-0301—New York, N.Y., 555 Madison Ave. Zip: 10022. Tel: (212) 758-8900. Sales Mgr.: Jules Cohen.

Arnold Assocs., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479, 933-2500. Pres.: Arnold Kammer.  
**Configurations:** Cartridge 8-tr. & cassette.

Audio Devices Inc. (sub. of Capitol Inds. Inc.), 100 Research Dr., Glenbrook, Conn. 06906. Tel: (203) 324-6761. Pres.: W. A. Estabrook; Mktg. Mgr.: W. Goldstein; Prod. Mgr.: H. Preston.  
**Sales offices:** Glendale, Calif., 1426 Flower St. Zip: 91201. Tel: (213) 245-6587. Mgr.: H. B. LaGrandeur—Skokie, Ill., 7321 N. Hamlin Ave. Zip: 60076. Tel: (312) 583-4161. Mgr.: Gerry Meyer—Rockville, Md., 12111 Parklawn Dr. Zip: 20852. Tel: (301) 881-2430. District Mgr.: Edward Dougherty—Chestnut Hill, Mass., 1238R Boylston St. Zip: 02167. Tel: (617) 734-0954. District Mgr.: William McCabe—New York, N.Y., 235 E. 42 St. Zip: 10017. Tel: (212) 687-0800. Mgr.: William Dawson—Dallas, Tex., 2824 Walnut Hill Ln. Zip: 75229. Tel: (214) 358-2588.  
**Int'l branch:** England.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette, open reel & broadcast cartridges.  
**Brand name:** Audiopak.

Audio-Dynamics, 1281B Logan St., Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
**Brand name:** Audio-Dynamics.

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Ops.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.  
**Sales offices:** Chicago, Ill., 5717 N. Elston Ave. Zip: 60646. Mgr.: Mike Braun—New York, N.Y., 105 E. 63 St., Apt. D. Zip: 10021. Mgr.: Dan Fine.  
**Int'l branch:** Canada.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Audiopak, see Audio Devices.

Audio Supply Inc., Cherry Hill Ind'l Sites, Cherry Hill, N.J. 08034. Tel: (609) 424-1060. Pres. & Gen. Mgr.: L. T. Atkinson.  
**Configuration:** Cartridge 8-tr.

Audio-Vendor, see Faraday.

Auricord (div. of Scovill Mfg. Co.), 35-41 29 St., Long Island City, N.Y. 11106. Tel: (212) 361-7400. Gen. & Sales Mgr.: Leonard Rosenblatt.  
**Configuration:** Cassette.

Automate 8, see Faraday.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: James B. Moran; VP Mktg. & Sales: Thomas J. Dempsey; Nat'l Sales Mgr.: Gerard H. Berberian.  
**Sales offices:** Los Angeles, Calif., 1313 W. Eighth St. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Elk Grove Village, Ill., 2432 Delta Ln. Zip: 60007. Tel: (312) 766-7600—Cliffon, N.J., 19 Main Ave. Zip: 07014. Tel: (201) 661-3220. Sales Mgr.: Robert H. Patterson.  
**Home office:** West Germany.  
**Configurations:** Cassette & open reel.

C C A, see Cassette Corp. of America.

C M C, see Cassette Magnetics Corp.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-2481. Pres.: Jules Bihari; Gen. & Sales Mgr.: Donald Macmillan.  
**Configuration:** Cartridge 8-tr.

Cassette Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125. Pres.: Walter Elterman; Mktg. Mgr.: A. F. Etro; Sales Mgr.: Milton Blutter.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** CCA.

Cassette Magnetics Corp., 9090 Krier Pl., Brooklyn, N.Y. 11236. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Oscar Goren; Mktg. Dir.: Ben Kaufman.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
**Brand names:** CMC, Coach, Shannon.

Cassette/Tech Corp., 543 W. 43 St., New York, N.Y. 10036. Tel: (212) 868-3520. Pres.: Eugene V. Liposki; VP Sales: Jack Somer.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
**Configurations:** Cartridge & cassette.  
**Brand names:** Certron, private labels.

Coach, see Cassette Magnetics Corp.

M. M. Cole Publ'g Co. Inc., 251 E. Grand, Chicago, Ill. 60611. Tel: (312) 527-2160. Pres.: Shepard Stern; Gen. Mgr.: Mrs. Anita Bernstein; Sales Mgr.: Melinda Martin.  
**Configurations:** Cartridge 8-tr., 4-tr., cassette & open reel.

Concertone, see Monarch.

Cousino, see Faraday.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Gen. Mgr.: William Stevens; Mktg. Dir.: John Nelson.  
**Configurations:** Cartridge & cassette.

Data Technology Corp., 1600 Las Plumas, San Jose, Calif. 95133. Tel: (408) 272-0300. Pres.: Rex Lindsey; Gen. Mgr.: Moria Hickson; Mktg. Dir.: Raymond E. Valle; Sales Mgr.: T. Lazor.  
**Configuration:** Cassette.  
**Brand name:** Plastronics.

Dyna-Day Plastics Inc., 1451 E. Nine Mile Rd., Hazel Park, Mich. 48030. Tel: (313) 399-4880. Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.  
**Configuration:** Cassette.

Dynapak, see Stereodyne.  
 Echomatic II, see Faraday.  
 Eez-ette, see Liberty/UA.

El Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** Sound Tape.

F A S Distrs., PO Box 14602, 319 Third St., Baton Rouge, La. 70801. Tel: (504) 348-2214. Pres.: Irwin Shaab; Gen. Mgr.: Ron Shaab; Sales Mgr.: Morton Shaab.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** Sound Tape.

Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman.  
**Configurations:** Cartridge 4-tr., 8-tr., open reel & endless loop open reel tape.  
**Brand names:** Audio-Vendor, Automate 8, Cou-sino, Echomatic II, Orrtronics.

Fidelitone Inc., 6415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W. R. Anton; Sales Mgr.: H. A. Prince.  
**Configurations:** Cassette & open reel.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

G R T Corp., 1287 Lawrence Sta. Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Corporate VP: Harry Stern; VP Mktg.: K. White Sonner.  
**Branch:** Fairfield, N.J., GRT Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. Contact: Tim Cole.  
**Configuration:** Cartridge 8-tr.  
**Brand name:** Module 8.

D. R. Galloway & Assocs., 1111 Joellis Way, Sacramento, Calif. 95815. Tel: (916) 922-3959. Gen. Mgr.: Dale R. Galloway.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** Sunny.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug.

Jechan Scientific Co., PO Box 942, Loma Linda, Calif. 92354. Tel: (714) 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan; Sales Mgr.: James Yong.  
**Configuration:** Cassette.  
**Brand name:** Micaset.

Keystone (div. of Berkey Photo), Keystone Pl., Paramus, N.J. 07652. Tel: (201) 262-7500. Pres.: Sam Zausner; Exec. VP: Phil Rosen.

Lear Jet, see AVSCO.

Lenco Co., 3901 N. 69, Lincoln, Neb. 68507. Tel: (402) 434-7488. Pres.: John Leonhardt; Gen. Mgr.: Frank J. Stava; Sales Mgr.: Maurice Crawford.  
**Configuration:** Cassette.

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St., Omaha, Neb. 68108. Tel: (402) 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.  
**Configuration:** Cassette.  
**Brand name:** Eez-ette.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.  
**Configuration:** Cartridge 8-tr.

Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000. Co-owners: Donald & Herman Mann.  
**Configuration:** Endless loop cassette.

Marathon Prods. Corp., 334 W. Boylston St., West Boylston, Mass. 01583. Tel: (617) 853-0988. Pres.: Richard D. Myers.  
**Sales office:** Danvers, Mass., Marathon Broadcast Equip. Sales Corp., 57 N. Putnam St. Zip: 01923. Tel: (617) 774-6066. Gen. Mgr.: Charles Rich; Sales Mgr.: William McFadden.  
**Configuration:** Cartridge 4-tr.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Max Studli; Sales Mgr.: Marco Maccaferri.  
**Configuration:** Cartridge 8-tr.

Micaset, see Jechan.  
 Module 8, see GRT.

Monarch Electronics Int'l Inc., 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 765-1810. Pres.: Douglas P. Fields; Mktg. Dir.: Irving Finkel; Customer Relations Dir.: Michael Berge.  
**Configuration:** Cassette.  
**Brand names:** Concertone, Monarch.

Muntz Stereo Corp. of America, 7715 Densmore Ave., Van Nuys, Calif. 91406. Tel: (213) 989-5000. Pres.: Barney Phillips; Sales Mgr.: Charles Balderas.  
**Configurations:** Cartridge 4-tr. & 8-tr.

*continued on page 48*

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## TAPE SUPPLIES

Continued from page 47

Ortronics, see Faraday.  
 J. J. Paulson Assocs., 24 Brooklyn Ave., Freeport, L.I., N.Y. 11520. Tel: (516) 868-0491. Pres. & Gen. Mgr.: Jerry Katcher.  
**Configurations:** Cartridge 8-tr. & cassette.  
 Phono-Ton, see American Phono-Ton:  
 Plastic-Ware Inc., 1100 Leggett Ave., Bronx, N.Y. 10474. Tel: (212) 991-0100. Gen. Mgr.: William DeMucci; Nat'l Sales Mgr.: George Elliot.  
**Configuration:** Cassette.  
 Plastronics, see Data Technology.  
 Polyglide, see Polymgr.  
 Polymer Processing Inc. (div. of Broyhill Furniture Inds.), Broyhill Park, Lenoir, N.C. 28645. Tel: (704) 754-3421. Pres.: Paul Broyhill; Gen. Mgr.: E. Dean Boldt; Sales Mgr.: Jim P. Elliott.  
**Configuration:** Cassette.  
**Brand name:** Polyglide.  
 R S C, see Royal Sound Co.  
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Whelpley.  
**Configurations:** Cartridge 4-tr. & 8-tr.  
 Recording Specialties, 1198A Norman Ave., Santa Clara, Calif. 95050. Tel: (408) 248-3880. Pres. & Gen. Mgr.: Michael Papp.  
**Configurations:** Cartridge 4-tr. & 8-tr.  
 Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; Gen. Mgr.: Robert Borchardt; Sales Mgr.: Peter Wish.  
**Configurations:** Cartridge 8-tr. & cassette.  
 Regency Tapes, PO Box 175, Fairmount, Ga. 30139. Tel: (404) 337-2510. Owner & Pres.: Johnny Carter.  
**Configurations:** Cartridge 4-tr., 8-tr. & open reel.  
 Rivertone, see American Phono-Ton.  
 Rivertone Stylus Co. Inc., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8889. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.  
 Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; Sales Mgr.: Lawrence Post.  
**Configurations:** Cassette & open reel.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I. N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; Sales Mgr.: John E. Corbin.  
**Configuration:** Cassette.  
**Brand name:** RSC.  
 Rozinante Electronics Corp., 9135 General Ct., Plymouth, Mich. 48170. Tel: (313) 455-2500. Pres.: James E. Fromm; Gen. Mgr.: Joseph M. Novak.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
 Scotch, see 3M.  
 Sentry Inds. Inc., 221 Mac Questen Pkwy. N., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen.  
 Simpax Int'l Inc., 1643 19 St., Santa Monica, Calif. 90404. Tel: (213) 393-7353. Pres.: Robert Wallace; Sales Dir.: Ray Robbins.  
**Configurations:** Cartridge 8-tr. & cassette.  
 Sonic-Sound Ent's. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algaiz; Sales Mgr.: Machael Foley.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** Sonic-Pak.  
 Sony, see Superscope.  
 Sound Taps, see FAS.  
 Stereodyne Inc., 2810 Elliott, Troy, Mich. 48084. Tel: (313) 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
**Int'l branch:** Canada.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
**Brand name:** Dynapak.  
 Sunny, see D. R. Galloway.  
 Superscope Rec'd Tapes, 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.  
**Configurations:** Cartridge 8-tr, cassette & open reel.  
**Brand name:** Sony.  
 TDK Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.  
**Home office:** Japan.  
**Configurations:** Cassette & open reel.  
 Telex Communications Div., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James Arrington; Sales Mgr.: Russ Molloy.  
**Configuration:** Broadcast cartridges.  
 3 M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv./Sales Promo.: Fred E. Dettloff.  
**Configuration:** Open reel.  
**Brand name:** Scotch.

## BLANK LOADED TAPE MANUFACTURERS

A/V Educator, see Audio Magnetics.  
 Adrian Assocs. Inc., 6660 Biscayne Blvd., Miami, Fla. 33138. Tel: (305) 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayet.  
**Configurations:** Cartridge 8-tr., cassette & open reel  
 Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC Tel: (212) LO 5-7850. Pres.: R. A. M. Copenraih; VP Sales: A. P. Germer; Technical Dept. Magnetic Tape Prods. Mgr.: Maria A. Curry.  
**Home office:** West Germany.  
**Configurations:** Cassette & open reel.  
**Brand names:** Agfa Magneton Low Noise, StereoChrome.  
 Alaron, see B&B.  
 Allied Tape Corp., 1201 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: Roger Frederickson.  
**Configuration:** Cartridge 8-tr.  
**Brand names:** CMC, private brands.  
 Allison Audio Prods. Inc., 175 Bridge Rd., Hauppauge, L.I., N.Y. 11787. Tel: (516) 234-2010; NYC Tel: (212) 895-6449. Pres.: Louis Ligator; Gen. Mgr.: Abe Chayef.  
**Sales office:** New York, N.Y., 65 W. 55 St., Zip: 10019. Tel: (212) 489-1596. Gen. Mgr. Abe Chayef.  
**Configurations:** Cartridge 8-tr. & cassette.  
 American Phono-Ton Inc., Kiamasha Lake, N.Y. 12751. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.  
**Brand name:** Rivertone.  
 American Sound Corp., 3319 E. 10 Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.  
**Configurations:** Cartridge 8-tr. & cassette.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres.: William A. Roberts.  
**Plant:** Opelika, Ala., Marvyn Hwy. Zip: 36801. Tel: (205) 745-7643.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
 Arnold Assocs., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479, 933-2500. Pres.: Arnold Kaminer.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
 The Astatic Corp., Harbor & Jackson Sts., Conneaut, Ohio 44030. Tel: (216) 593-1111. Pres.: Fred Gluck.  
**Configuration:** Cartridge 4-tr.  
 Audio Cassette, see Audio Magnetics.  
 Audio Devices Inc. (sub. of Capitol Inds. Inc.), 100 Research Dr., Glenbrook, Conn. 06906. Tel: (203) 324-6761. Pres.: W. A. Estabrook; Mktg. Mgr.: W. Goldstein; Prod. Mgr.: H. Preston.  
**Sales offices:** Glendale, Calif., 1426 Flower St. Zip: 91201. Tel: (213) 245-6587. Mgr.: H. B. LaGrandeur-Skokie, Ill., 7321 N. Hamlin Ave. Zip: 60076. Tel: (312) 583-4161. Mgr.: Gerry Meyer-Rockville, Md., 12111 Parklawn Dr. Zip: 20852. Tel: (301) 881-2430. District Mgr.: Edward Dougherty-Chestnut Hill, Mass., 1238R Boylston St. Zip: 02167. Tel: (617) 734-0954. District Mgr.: William McCabe-New York, N.Y., 235 E. 42 St. Zip: 10017. Tel: (212) 687-0800. Mgr.: William Dawson-Dallas, Tex., 2824 Walnut Hill Ln. Zip: 75229. Tel: (214) 358-2588.  
**Int'l branch:** England.  
**Configurations:** Cartridge 8-tr., cassette, open reel & broadcast cartridges.  
**Brand names:** Audiopak, Audiotape, Capitol.  
 Audio-Dynamics, 1281B Logan St., Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards.  
**Brand names:** Audio-Dynamics, private label.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
 Audiodyne Co., 934 N. Second St., San Jose, Calif. 95112. Tel: (408) 287-3520. Pres.: A. M. Chiaramonte; Gen. & Sales Mgr.: L. Chiaramonte.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.  
 Audio Eight, see Audio Magnetics.  
 Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Opns.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.  
**Sales offices:** Chicago, Ill., 5717 N. Elston Ave. Zip: 60646. Mgr.: Mike Braun-New York, N.Y., 105 E. 63 St., Apt. D. Zip: 10021. Mgr.: Dan Fine.  
**Int'l branch:** Canada.  
**Configurations:** Cartridge 8-tr., cassette, quad-cassette & open reel.  
**Brand names:** A/V Educator, Audio Cassette, Audio Eight, Audio Magnetics.  
 Audiomasters Corp., 16711 Roscoe Blvd., Sepulveda, Calif. 91343. Tel: (213) 892-0716. Pres.: George Panos.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
 Audiopak, see Audio Devices.



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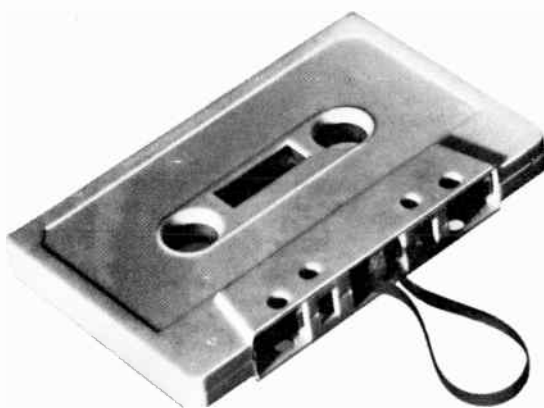
Audio Supply Inc., Cherry Hill Ind'l Sites, Cherry Hill, N.J. 08034. Tel: (609) 424-1060. Pres. & Gen. Mgr.: L. T. Atkinson.  
**Configuration:** Cartridge 8-tr.  
 Audiotape, see Audio Devices.  
 Audiotele, see GC.  
 Audio-Vendor, see Faraday.  
 Auricord (div. of Scovill Mfg. Co.), 35-41 29 St., Long Island City, N.Y. 1106. Tel: (212) 361-7400. Gen. & Sales Mgr.: Leonard Rosenblatt.  
**Configuration:** Cassette.  
 Automate 8, see Faraday.  
 Auto Tapes Unlimited, PO Box 757, Litton Ind'l Area, Third St. at Maple, Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Caren; Gen. Mgr.: Marc Lavender; Sales Mgr.: Arnold Sylvia.  
**Configurations:** Cartridge 4-tr. & 8-tr.  
 B & B Import-Export Co., 185 Park St., Troy, Mich. 48064. Tel: (313) 585-8400. Partner: Emery I. Klein; Gen. Mgr.: Bernard Klein; Sales Mgr.: Alexander Ehrmann.  
**Configuration:** Cassette.  
**Brand name:** Alaron.  
 B A S F Systems Inc., Crosby Dr. Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: James B. Moran; VP Mktg. & Sales: Thomas J. Dempsey; Nat'l Sales Mgr.: Gerard H. Berberian. Sales offices: Los Angeles, Calif., 1313 W. Eighth St. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Elk Grove Village, Ill., 2432 Delta Ln. Zip: 60007. Tel: (312) 766-7600—Clifton, N.J., 19 Main Ave. Zip: 07014. Tel: (201) 661-3220. Sales Mgr.: Robert J. Patterson.  
 Home office: West Germany.  
**Configurations:** Cartridge, cassette & open reel.  
 Bell & Howell Magnetic Tape Co. (div. of Bell & Howell), 2602 Michelson, Irvine, Calif. 92664. Tel: (714) 833-0020. Pres.: Sidney Brandt; VP: S. A. Rubinstein; Audio Prods. Sales Mgr.: R. McKenzie.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
**Brand names:** Bell & Howell, private brands.  
 Berkshire, see Dubbings.  
 Boys Town, see Curtis.  
 C B S Recs., Masterwork Audio Prods. Dept., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Masterwork Audio Prods. Dept. Dir.: Milton Selkowitz.  
**Configuration:** Cassette.  
**Brand name:** Columbia.  
 C C A, see Cassette Corp. of America.  
 C M C, see Allied Tape Corp., Cassette Magnetics Corp. & Cassette Masters Corp.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-2481. Pres.: Jules Bihari; Gen. & Sales Mgr.: Donald Macmillan.  
**Configuration:** Cartridge 8-tr.  
**Brand name:** Custom-Pak.  
 Capitol, see Audio Devices.  
 The Captor Corp., 5040 Dixie Hwy., Tipp City, Ohio 45371. Tel: (513) 667-8484. Pres.: Robert E. Swift; Gen. & Prod. Mgr.: R. G. Newton.  
**Configuration:** Cassette.  
 Cartridge Control Corp., 2091 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 633-4577. Pres.: R. D. Comstock; Gen. Mgr.: Bill Evans.  
**Configurations:** Cartridge 8-tr & cassette.  
**Brand names:** Cartridge Control, Contour.  
 Cassette Communications Corp., 932 Broadway, New York, N.Y. 10010. Tel: (212) 533-3150. Pres.: Arnold Maxin; VP & Gen. Mgr.: Jack Somer.  
**Configurations:** Cartridge 8-tr & cassette.  
 Cassette Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125. Pres.: Walter Elterman; Mktg. Mgr.: A. F. Etro; Sales Mgr.: Milton Blutter.  
**Configuration:** Cassette.  
**Brand names:** CCA, Trevisa.  
 Cassette Magnetics Corp., 9090 Krier Pl., Brooklyn, N.Y. 11236. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Oscar Goren; Mktg. Dir.: Ben Kaufman.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
**Brand names:** CMC, Coach, Shannon.  
 Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605. Pres.: V. J. DePaul; Gen. Mgr.: Leonard Ripley; Sales Mgr.: Adrienne Sivins.  
**Configuration:** Cassette.  
 Century Recs. Corp., 1220 NW 39, Oklahoma City, Okla. 73118. Tel: (405) 528-4077. Pres. & Gen. Mgr.: Richard Gilleland; Sales Mgr.: Ron Bullock.  
**Configuration:** Cassette.  
**Brand name:** Private labels.  
 Certified Tapes Inc., 610 Clayton St., Orlando, Fla. 32804. Tel: (305) 425-7996. Pres.: Michael J. Rizzo.  
**Configurations:** Cartridge, cassette & open reel.  
 Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
**Configurations:** Cartridge, cassette & open reel.  
**Brand names:** Certron, private labels.  
 Coach, see Cassette Magnetics Corp.  
 Columbia, see CBS.  
 Concertone, see Monarch.

Contour, see Cartridge Control.  
 Cousino, see Faraday.  
 Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Robert Craig; VP Distribution: D.D. Carson; Sound Div. Mgr.: Jack Baker.  
**Configuration:** Cassette.  
 Cue Rec'gs Inc., 117 W. 46 St., New York, N.Y. 10036. Tel: (212) PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.  
**Configuration:** Continuous cassette.  
 Curtis Enfs., Box 792, Curtis Bldg., Longview, Tex. 75601. Tel: (214) 753-4461. Pres.: James R. Curtis.  
**Brand names:** Boys Town, P, University.  
 Custom-Pak, see Cadet.  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Gen. Mgr.: William Stevens; Mktg. Dir.: John Nelson.  
**Configurations:** Cartridge & cassette.  
**Brand name:** Dynasound.  
 Decca, see MCA.  
 Diskmakers Inc., 925 N. Third, Philadelphia, Pa. 19123. Tel: (215) 627-2277. Pres.: Morris Balley.  
**Configurations:** Cartridge & cassette.  
**Brand name:** Private brands.  
 Double Sixteen Co., Box 1616, Wheaton, Ill. 60187. Tel: (312) 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.  
**Configuration:** Cassette.  
 Dubbings Electronics Inc., 1305 S. Strong Ave., Copiague, L.I., N.Y. 11726. Tel: (516) 226-6000. Gen. Mgr.: William F. Callahan; Mktg. Dir.: Michael Thaler.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand names:** Berkshire, Dubbings "Superior," Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.  
 Dyna Multi-Corp. Inc., 1721 N. Olden Ave., Trenton, N.J. 08638. Tel: (609) 882-1660. Gen. Mgr.: Arthur Brown; Sales Mgr.: Victor Crystal.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** Stereoriginals.  
 Dynapack, see Stereodyne.  
 Dynasound, see Data Packaging.  
 Echomatic II, see Faraday.  
 Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337. Pres.: Richard Beda.  
**Configurations:** Cassette & open reel.

continued on page 50

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## TAPE SUPPLIES

Continued from page 49

El Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor. **Configurations:** Cartridge 8-tr. & cassette.

F A S Dists., PO Box 14602, 319 Third St., Baton Rouge, La. 70801. Tel: (504) 348-2214. Pres.: Irwin Shaab; Gen. Mgr.: Ron Shaab; Sales Mgr.: Morton Shaab. **Configurations:** Cartridge 8-tr. & cassette. **Brand name:** Sound Tape.

Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman. **Configurations:** Cartridge 4-tr., 8-tr., open reel & endless loop open reel tape. **Brand names:** Audio-Vendor, Automate 8, Cousino, Echomatic II, Orrtronic.

Fidelipac, see Telepro.

Fidelitone, Inc., 6415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W. R. Anton; Sales Mgr.: H. A. Prince. **Configuration:** Open reel.

Finebilt Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Gen. & Sales Mgr.: Joe Bouzaglou. **Configuration:** Cassette. **Brand name:** Finecoat.

Finecoat, see Finebilt.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad. **Configurations:** Cartridge 8-tr., cassette & open reel.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully. **Configurations:** Cartridge 8-tr. & cassette.

G C Electronics (div. of Hydrometals Inc.), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A.C. Valiulis; VP Mktg.: S.J. Hennigan; Sales Mgr.: T. A. Peterson; Sales Promo. Mgr.: Paul J. Laures. **Brand name:** Audiotech.

G R T Corp., 1287 Lawrence Sta. Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Corporate VP: Harry Stern; VP Mktg.: K. White Sonner. **Branch:** Fairfield N.J. GRT Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. **Contact:** Tim Cole. **Configurations:** Cartridge 8-tr. & cassette.

D. R. Galloway & Assocs., 1111 Joellis Way, Sacramento, Calif. 95815. Tel: (916) 922-3959. Gen. Mgr.: Dale R. Galloway. **Configurations:** Cartridge & cassette. **Brand name:** Sunny.

General Cassette Corp., 1324 N. 22 Ave., Phoenix, Ariz. 85009. Tel: (602) 258-7059. Pres.: Bill L. Johnson; VP & Gen. Mgr.: Edward L. Martin. **Configurations:** Cartridge 8-tr. & cassette.

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Daniel Heilicher; Sales Mgr.: Ken Hegstrom. **Brand name:** Music Master.

Highlander, see 3M.

Information Terminals Corp., 1160 Terra Bella Ave., Mountain View, Calif. 94040. Tel: (415) 964-3600. Pres.: Reid Anderson; Mktg. Dir.: Robert H. Johnston. **Configuration:** Cassette.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug. **Configurations:** Cartridge 8-tr., cassette & open reel.

Jechan Scientific Co., PO Box 942, Loma Linda, Calif. 92354. Tel: (714) 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan; Sales Mgr.: James Yong. **Juliette, see Topp.**

Keystone (div. of Berkey Photo), Keystone Pl., Paramus, N.J. 07652. Tel: (201) 262-7500. Pres.: Sam Zausner; Exec. VP: Phil Rosen.

Kimco Tape Accessories, 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3324. Pres.: Theodore D. Cohen. **Configurations:** Cartridge 8-tr. & cassette. **Brand name:** Unikorn.

Lafayette Radio Electronics Corp., 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700. Pres.: A. Pletman; Adv. Dir.: C. Piotrowski. **Configurations:** Cartridge 8-tr., cassette & open reel. **Brand names:** Criterion, Lafayette.

Lear Jet Stereo Inc. (div. of Gates Rubber Co.), 13131 Lyndon, Detroit, Mich. 48227. Tel: (313) 491-1200. Gen. Mgr.: J. Sanchez; Tape Mgr.: Marvin Morrison. **Exec. office:** Tucson, Ariz., 6868 S. Plumer Ave. Zip: 85706. Tel: (602) 294-4461. VP & Gen. Mgr.: Ed G. Campbell. **Configuration:** Cartridge 8-tr.

Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; VP & Sales Mgr.: Leslie Dame; Gen. Mgr.: Herbert Hartman. **Configurations:** Cartridge 8-tr. & cassette. **Brand name:** Lebotone.

Lebotone, see Le-Bo.

Lenco Co., 3901 N. 69, Lincoln, Neb. 68507. Tel: (402) 434-7488. Pres.: John Leonhardt; Gen. Mgr.: Frank J. Stava; Sales Mgr.: Maurice Crawford. **Configuration:** Cassette.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand. **Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

M C A Recs., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Prod. Mgr.: Joel A. Schneider. **Brand name:** Decca.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey. **Configurations:** Cartridge 8-tr. & cassette.

Mallory Battery Co., Broadway & Sunnyside Ln., Tarrytown, N.Y. 10591. Tel: (914) 591-7000. Sales Mgr.: James J. McKinley. **Configuration:** Cassette. **Brand name:** Duratape.

Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000. Co-owners: Donald & Herman Mann. **Configuration:** Endless loop cassette.

Marathon Prods. Corp., 334 W. Boylston St., West Boylston, Mass. 01583. Tel: (617) 853-0988. Pres.: Richard D. Myers. **Sales office:** Danvers, Mass., Marathon Broadcast Equip. Sales Corp., 57 N. Putnam St. Zip: 01923. Tel: (617) 774-6066. Gen. Mgr.: Charles Rich; Sales Mgr.: William McFadden. **Configurations:** Cartridge 4-tr. & 8-tr.

Maxell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 986-1844. Pres.: Hideo Kadoi; Gen. Mgr.: Tad Okada; Sales Mgr.: Ted Ozawa. **Configurations:** Cassette & open reel.

Memorex Corp., Consumer Prods. Div., PO Box 420, Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L. L. Spitters; Gen. Mgr.: R. Jaunich; Sales Mgr.: B. K. Berghorn. **Configurations:** Ferric oxide & chromium dioxide cassettes; open reel.

Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Charles R. Fox. **Configurations:** Cartridge 4-tr. & 8-tr. **Brand name:** Traveltime & private brands.

Monarch Electronics Int'l Inc., 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 765-1810. Pres.: Douglas P. Fields; Mktg. Dir.: Irving Finkel; Customer Relations Dir.: Michael Berge. **Configuration:** Cassette. **Brand names:** Concertone, Monarch.

Muntz Stereo Corp. of America, 2715 Densmore Ave., Van Nuys, Calif. 91406. Tel: (213) 989-5000. Pres.: Barney Phillips; Sales Mgr.: Charles Balderas. **Configurations:** Cartridge 4-tr. & 8-tr.

Music Masters, see Heilicher Bros.

National Cinematape Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton. **Sales office:** New York, N.Y., 38 Gramercy Park. Zip: 10010. Tel: (212) 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. **Configurations:** Cartridge 8-tr., cassette & open reel.

Norelco, see North American Philips.

North American Philips Corp., 100 E. 42 St., New York, N.Y. 10017. Tel: (212) 697-3600. Home Entertainment Prods. Mktg. Dir.: Charles Borgard; Home Entertainment Prods. Adv. Mgr.: J. A. Reynes. **Configuration:** Cassette. **Brand name:** Norelco.

Orrtronic, see Faraday.

P, see Curtis.

J. J. Paulson Assocs., 24 Brooklyn Ave., Freeport, L.I., N.Y. 11520. Tel: (516) 868-0491. Pres. & Gen. Mgr.: Jerry Katcher. **Configurations:** Cartridge & cassette.

Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C. A. Clinton. **Configurations:** Cartridge, cassette & open reel.

Polymer Processing Inc. (div. of Broyhill Furniture Inds.), Broyhill Park, Lenoir, N.C. 28645. Tel: (704) 754-3421. Pres.: Paul Broyhill; Gen. Mgr.: E. Dean Boldt; Sales Mgr.: Jim P. Elliott. **Configuration:** Cassette.

Qualitape Dupl'n Labs. Inc., 101 Broadway, Runnemede, N.J. 08078. Tel: (609) 933-2500. Pres.: Thomas S. Steele; Gen. Mgr.: Wayne E. Wilfong. **Configurations:** Cartridge 4-tr., 8-tr. & cassette.

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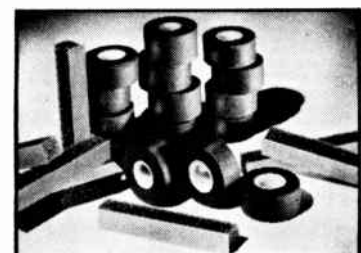
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Reproduction so true it can shatter glass.





## TAPE SUPPLIES

continued from page 50

R C A Magnetic Prods. Div., 201 E. 50 St., New York, N.Y. 10022. Tel: (212) 586-3000. VP & Gen. Mgr.: Joseph Stefan; Prod. Mgr.: A. Fritog; Sales Mgr.: S. L. Watson.  
**Distributor sales office:** Harrison, N.J., R C A Electronic Components, 415 S. Fifth St. Zip: 07029. Tel: (201) 485-3900. Div. VP: J. A. Haines; Sales Mgr.: J. J. Kearney; Admin'r: Jim T. Lynch.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

**Brand names:** RCA Red Seal, RCA Vibrant. R S C, see Royal Sound Co.  
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Wheelpley.  
**Configurations:** Cartridge 4-tr. & 8-tr.

Recordex Corp., 3227 Cains Hill Pl. NW, Atlanta, Ga. 30305. Tel: (404) 237-7000/7122. Pres.: M. Miller; VP & Gen. Mgr.: Gary M. Schwartz.  
**Configuration:** Cassette.

Recording Specialties, 1198A Norman Ave., Santa Clara, Calif. 95050. Tel: (408) 248-3880. Pres. & Gen. Mgr.: Michael Papp.  
**Configuration:** Cartridge 8-tr.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borhardt; Gen. Mgr.: Robert Borhardt; Sales Mgr.: Peter Wish.  
**Configurations:** Cartridge 8-tr. & cassette.

Redisco, 1815 Guilford Ave., Baltimore, Md. 21202. Tel: (301) 727-6420. Owner: Oscar Buchman; Mgr.: Milt Mehlman.  
**Configurations:** Cartridge 8-tr. & cassette.

Regency Tapes, P.O. Box 175, Fairmount, Ga. 30139. Tel: (404) 337-2510. Owner & Pres.: Johnny Carter.  
**Configurations:** Cartridge 4-tr., 8-tr., & open reel.

Rivertone, see American Phono-Ton.  
 Rivertone Stylus Co. Inc., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8889. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.

Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; Sales Mgr.: Lawrence Post.  
**Configurations:** Cassette & open reel.

Ross Electronics Corp., 2834 S. Lock St. Chicago, Ill. 60608. Tel: (312) 376-9660. Sales Mgr.: Bernard Leavitt; Adv. Dir.: Samuel Levin.  
**Configuration:** Cassette.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; Sales Mgr.: John E. Corbin.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

**Brand name:** RSC.  
 Rozinante Electronics Corp., 9135 General Ct., Plymouth, Mich. 48170. Tel: (313) 455-2500. Pres.: James E. Fromm; Gen. Mgr.: Joseph M. Novak.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.

**Brand names:** Rozinante, private brands.  
 S M G Dists. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth, N.Y. 11378. Tel: (212) 786-3337. Mgr.: Richard Aquilina.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

S M I Electronics Inc., P.O. Box 7780, 920 N. Valley Mills Dr., Waco, Tex. 76710. Tel: (817) 752-9711. Gen. Mgr.: Curt Adams.

Scotch, see 3M.  
 Sentry Inds. Inc., 221 Mac Questen Pkwy. N., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen.  
**Configurations:** Cartridge 8-tr. & cassette.

Shannon, see Cassette Magnetics Corp.  
 Sonic-Pak, see Sonic-Sound.  
 Sonic-Sound Entns. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Michael Foley.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

**Brand name:** Sonic-Pak.  
 Soundcraft-CBS Recs. (div. of Columbia Broadcasting System Inc.), 15 Great Pasture Rd., Danbury, Conn. 06810. Tel: (203) 744-3555. Gen. Mgr.: P.A. Landskroener; Sales Mgr.: Richard Ware.  
**Configuration:** Cassette.

Sound Tape, see FAS.  
 Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: L. Allan Bazzy; Gen. Mgr.: Raymond Czarnik; Sales Mgr.: Bill Adams.  
**Configurations:** Cartridge 8-tr. & cassette.

**Brand names:** Specialty Sounds, private brands.  
 StereoChrome, see Agfa-Gevaert.  
 Stereodyne Inc., 2810 Elliott, Troy, Mich. 48064. Tel: (313) 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
 Int'l branch: Canada.  
**Configurations:** Cartridge 4-tr., 8-tr. & cassette.

**Brand name:** Dynapak.  
 Stereoriginals, see Dyna Multi-Corp.

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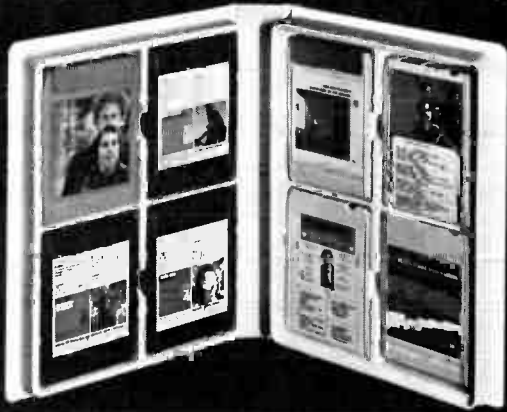
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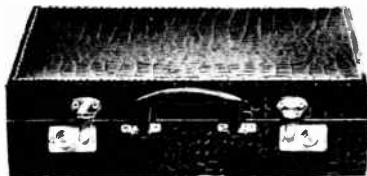


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## TAPE SUPPLIES

Continued from page 53

Sunny, see D. R. Galloway.  
"Superior," see Dubbings.  
T D C, see Telephone Dynamics Corp.  
T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.  
Home office: Japan.  
Configurations: Cassette & open reel.  
T S I, see Tape Servs. Inc.  
Tape Servs. Inc., 7015 Westfield Blvd., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.  
Configurations: Cartridge 8-tr. & cassette.  
Brand names: TSI, private brands.  
Tape-Tronics Inc., 7187 Mandoline, Madison Heights, Mich. 48071. Tel: (313) 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.  
Configuration: Cartridge 8-tr.  
Telephone Dynamics Corp., 1333 Newbridge Rd., North Bellmore, L.I., N.Y. 11710. Tel: (516) 221-9870. Pres.: Leonard Young.  
Configuration: Cassette.  
Brand name: TDC.  
Telepro Inds. Inc., 3 Olney Ave., Cherry Hill, N.J. 08034. Tel: (609) 424-1234. Pres.: Dennis Boardman; Sales Mgr.: Roger W. Cappello.  
Configuration: Broadcast cartridges.  
Brand name: Fidelipac.  
3M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv./Sales Promo.: Fred E. Dettloff.  
Configurations: Cartridge 8-tr., cassette & open reel.  
Brand names: Highlander, Scotch.  
Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: Louis Topp; Gen. Mgr.: David Topp; Sales Mgr.: Charles Kates; Adv. Dir.: Selwyn Kent.  
Configurations: Cassette & open reel.  
Brand name: Juliette.  
Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Puleston; Sales Mgr.: Bruce Butterworth.  
Branch: Montebello, Calif., 3318 W. Beverly Blvd. Zip: 90640. Tel: (213) 728-5407. Gen. & Sales Mgr.: Ted Smithers.  
Configurations: Cartridge 8-tr., cassette & open reel.  
Traveltime, see Metra.  
Trevira, see Cassette Corp. of America.  
Unikom, see Kimco.  
University, see Curtis.  
Viewlex Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.  
Configurations: Cartridge 8-tr., cassette & open reel.  
Walco Electronics (div. of Walco-Linck Corp.), 1234 State Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres.: H. A. Bodkin.  
Configuration: Cassette.

## CARTRIDGE PARTS MANUFACTURERS

A V S C O Inc. (sub. of Lear Jet Stereo Inc., div. of Gates Rubber Co.), 69 Hwy. & Corum Rd., Excelsior Springs, Mo. 64024. Tel: (816) 637-2114. Gen. Mgr.: Kenneth Douglas; Sales Mgr.: Robert Gasiorowski.  
Exec. office: Tucson, Ariz., Lear Jet Stereo Inc., 6868 S. Plumer Ave. Zip: 85706. Tel: (602) 294-4461. VP & Gen. Mgr.: Ed G. Campbell.  
Chief product: Custom moulder of all parts for cartridge 4-tr., 8-tr. & cassette.  
Alloy Surfaces Co. Inc. (sub. of Reeves Inds. Inc.), 100 S. Justison St., Wilmington, Del. 19899. Tel: (301) 655-6344. Pres.: G. H. Cook; Gen. Mgr.: W. R. Hudson; Sales Mgr.: J. R. Davis.  
Chief product: Cassette boxes.  
Audio Devices Inc. (sub. of Capitol Inds. Inc.), 100 Research Dr., Glenbrook, Conn. 06906. Tel: (203) 324-6761. Pres.: W. A. Estabrook; Mktg. Mgr.: W. Goldstein; Prod. Mgr.: H. Preston.  
Sales offices: Glendale, Calif., 1426 Flower St. Zip: 91201. Tel: (213) 245-6587. Mgr.: H. B. LaGrande—Skokie, Ill., 7321 N. Hamlin Ave. Zip: 60076. Tel: (312) 583-4161. Mgr.: Gerry Meyer—Rockville, Md., 12111 Parklawn Dr. Zip: 20852. Tel: (301) 881-2430. District Mgr.: Edward Dougherty—Chestnut Hill, Mass., 1238R Boylston St. Zip: 02167. Tel: (617) 734-0954. District Mgr.: William McCabe—New York, N.Y., 235 E. 42 St. Zip: 10017. Tel: (212) 687-0800. Mgr.: William Dawson—Dallas, Tex., 2824 Walnut Hill Ln. Zip: 75229. Tel: (214) 358-2588.  
Int'l branch: England.  
Chief product: Plastic & rubber pinch rollers, hub & flange, bases & covers.

Billboard 1971 International Tape Directory

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Dpns.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.  
**Sales offices:** Chicago, Ill., 5717 N. Elston Ave. Zip: 60646. Mgr.: Mike Braun—New York, N.Y., 105 E. 63 St., Apt. D. Zip: 10021. Mgr.: Dan Fine.  
**Int'l branch:** Canada.  
**Chief product:** All components for cartridge 8-tr. & cassette.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: James B. Moran; VP Mktg. & Sales: Thomas J. Dempsey; Nat'l Sales Mgr.: Gerard H. Berberian.  
**Sales offices:** Los Angeles, Calif., 1313 W. Eighth St. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Elk Grove Village, Ill., 2432 Delta Ln. Zip: 60007. Tel: (312) 766-7600—Clifton, N.J., 19 Main Ave. Zip: 07014. Tel: (201) 661-3220. Sales Mgr.: Robert J. Patterson.  
**Home office:** West Germany.  
**Chief product:** All cassette parts.

W. H. Brady Co., 727 W. Glendale Ave., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: William H. Brady Jr.; Sales Mgr.: R. L. Blasko.  
**Chief product:** Leader splicing tape & conductive splicing tape for 8-tr. cartridges, felt for pressure pads.

Cassette Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125. Pres.: Walter Elterman; Mktg. Mgr.: A. F. Etro; Sales Mgr.: Milton Blutter.  
**Chief product:** All cartridge 8-tr. & cassette parts.

Cassette Magnetics Corp., 9090 Krier Pl., Brooklyn, N.Y. 11236. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Oscar Goren; Mktg. Dir.: Ben Kaufman.  
**Chief product:** All parts for cartridge 8-tr. & cassette.

Celanese Plastics Co. (div. of Celanese Corp.), 550 Broad St., Newark, N.J. 07102. Tel: (201) 877-2300. Pres.: Robert T. Daily; VP & Gen. Mgr.: T. E. Brydon; Sales Mgr.: G. J. Monaghan.  
**Chief product:** Celcon (acetal copolymer resin for reels, platforms & wafers).

Centrex Corp., PO Box 707, Findlay, Ohio 45850. Tel: (419) 423-1213. Pres.: James I. Poole; Gen. Mgr.: Fernley Smith; Sales Mgr.: James Beardsley.  
**Chief product:** All plastic parts for cassettes.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
**Chief product:** All cartridge parts.

Cue Rec'gs Inc., 117 W. 46 St., New York, N.Y. 10036. Tel: (212) PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Mill Kaye.  
**Chief product:** All parts for continuous cassettes.

Data Technology Corp., 1600 Las Plumas, San Jose, Calif. 95133. Tel: (408) 272-0300. Pres.: Rex Lindsey; Gen. Mgr.: Moria Hickson; Mktg. Dir.: Raymond E. Valle; Sales Mgr.: T. Lazor.  
**Chief product:** All cassette parts.

Dow Corning Corp., Saginaw Rd., Midland, Mich. 48640. Tel: (517) 636-8000. Pres. & Gen. Mgr.: William Goggin; VP Mktg.: William Pedersen; Dist. Servs. Mgr.: J. Closs.  
**Chief product:** Silicone rubber raw material for cartridge 8-tr. pinch roll.

Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.  
**Chief product:** Stainless steel & steel pins.

Dyna-Day Plastics Inc., 1451 E. Nine Mile Rd., Hazel Park, Mich. 48030. Tel: (313) 399-4880. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.  
**Chief product:** All plastic cassette parts.

El Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.  
**Chief product:** Unassembled cassettes — screw type, sonic weld, snap type; cartridge 8-tr. components—snap type, single screw, one piece platform, cassette box.

Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman.  
**Chief product:** All cartridge 8-tr. parts, blank A/V cartridges.

G R T Corp., 1287 Lawrence Sta. Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Corporate VP: Harry Stern; VP Mktg.: K. White Sonner.  
**Branch:** Fairfield, N.J., GRT Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. Contact: Tim Cole.  
**Chief product:** All parts for Module 8-tr. cartridges—snap-fit.

D. R. Galloway & Assocs., 1111 Joellis Way, Sacramento, Calif. 95815. Tel: (916) 922-3959. Gen. Mgr.: Dale R. Galloway.  
**Chief product:** All cartridge parts, cassette cases.

Indiana Molding Co. Inc., PO Box 444, Huntington, Ind. 46750. Tel: (219) 356-4810. Pres.: J. J. Abbott; VP Mktg.: W. P. Kelley.  
**Chief product:** Cartridge 8-tr. pinch rollers.

Lenco Co., 3901 N. 69, Lincoln, Neb. 68507. Tel: (402) 434-7488. Pres.: John Leonhardt; Gen. Mgr.: Frank J. Stava; Sales Mgr.: Maurice Crawford.  
**Chief product:** Hubs & rollers.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Max Studli; Sales Mgr.: Marco Maccaferri.  
**Chief product:** All parts for cartridge 8-tr.

Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, Minn. 55416. Tel: (612) 929-6781. Pres.: R. W. Carlson; Exec. VP: L. J. Sewall; VP Sales: R. G. Wells.  
**Branches:** Downey, Calif., 7332 E. Florence Ave. Zip: 90241. Tel: (213) 927-4788—Decatur, Ga., 116 Clairmont Ave., Suite 205. Zip: 30030. Tel: (404) 373-2022—Des Plaines, Ill., 3150 Des Plaines Ave. Zip: 60618. Tel: (312) 298-3777—Indianapolis, Ind., The Dunnington Bldg., 1111 E. 54 St. Zip: 46220. Tel: (317) 251-5958 Bettendorf, Iowa, PO Box 811, 2435 Kimberly Rd. Zip: 52722. Tel: (319) 355-1021—Detroit, Mich., 24634 Five Mile Rd. Zip: 48239. Tel: (313) 535-4949—St. Louis, Mo., 516 Westgate Ave. Zip: 63130. Tel: (314) 725-9400—Windham, N.H., 8 Patricia St. Zip: 03087. Tel: (603) 893-8581—Wayne, N.J., PO Box 286, 295 Ratzer Rd. Zip: 07470. Tel: (201) 694-3062; NYC Tel: (212) 563-0365—Cleveland, Ohio, 6406 Stumpf Rd. Zip: 44130. Tel: (216) 886-0990—Milwaukee, Wis., PO Box 2970, 5822 W. Fond du Lac. Zip: 53218. Tel: (414) 461-6200.  
**Int'l branch:** France.  
**Chief product:** Pinch rollers & drive rollers.

Overland Prods. Co. Inc., PO Box 6, 515 N. Pierce, Fremont, Neb. 68025. Tel: (402) 721-7270. Pres.: Howard J. Pearson.  
**Chief product:** Pressure pads for 8-tr. cartridges, pressure pads, shields & pins for cassettes.

Plastic-Ware Inc., 1100 Leggett Ave., Bronx, N.Y. 10474. Tel: (212) 991-0100. Gen. Mgr.: William DeMucci; Nat'l Sales Mgr.: George Elliot.  
**Chief product:** All cassette parts & boxes.

Pro-Aut Inc., Rt. 1, Waconia, Minn. 55387. Tel: (612) 442-2147. Pres.: M. B. Wilcox.  
**Chief product:** AIs cassette components.

Regency Tapes, PO Box 175, Fairmount, Ga. 30139. Tel: (404) 337-2510. Owner & Pres.: Johnny Carter.  
**Chief product:** Cartridge platforms, tops, bases, rollers, pads.

continued on page 56

IF YOU'RE TALKING  
 8 TRACK,  
 CASSETTES,  
 OR REEL  
 TO REEL...  
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THE  
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## TAPE SUPPLIES

Continued from page 55

Roller Corp. of America, 3601 S. Clinton Ave., South Plainfield, N.J. 07080. Tel: (201) 757-7330. Pres.: Edward Monett; Gen. Mgr.: Joseph F. Simmons; Sales Mgr.: Jack E. Monett. Chief product: Pinch rollers.

Rozinante Electronics Corp., 9135 General Ct., Plymouth, Mich. 48170. Tel: (313) 455-2500. Pres.: James E. Fromm; Gen. Mgr.: Joseph M. Novak. Chief product: Pinch rollers, pressure pads.

Sonic-Sound Ents. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Michael Foley. Chief product: All parts for 8-tr. cartridges & cassettes.

Stereodyne Inc., 2810 Elliott, Troy, Mich. 48084. Tel: (313) 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack. Int'l branch: Canada. Chief product: All parts for cartridge 4-tr., 8-tr. & cassette.

### EXPORT ONLY— CASSETTE AND CARTRIDGE PARTS ALL COMPONENTS FOR COMPLETE ASSEMBLY

(For complete listing of tape supplies offered, see TAPE WHOLESALERS SECTION — EXPORTERS).

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Tape Servs. Inc., 7015 Westfield Blvd., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen. Chief product: Cartridge 8-tr. shells, plastic pinch rollers.

Troy Machinery Corp., 114 Beach St., Rockaway, N.J. 07866. Tel: (201) 627-4456. Pres. & Gen. Mgr.: Edward F. Joyce. Chief product: Pinch rolls & pressure pads.

Tulox Plastics (div. of Richardson-Merrell Inc.), New Canaan Ave., Norwalk, Conn. Tel: (203) 847-2481. VP: R. L. Goldthwaite; Sales Mgr.: C. Crane. Chief product: Injection molded parts.

## MANUFACTURERS OF TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex Professional Audio Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Sales Mgr.: Al Sroka. Chief product: Professional audio tape duplicators, mixers, etc.

Arnold Assocs., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479, 933-2500. Pres.: Arnold Kammer. Chief product: Winding & run-in equip.

Arvin Magnetics (div. of Arvin Inds. Inc.), 6950 Washington Ave. S., Eden Prairie, Minn. 55343. Tel: (612) 941-6700. Gen. Mgr.: David Puterbaugh; Mktg. Dir.: Wallard J. Kammeier; Duplg Prod. Sales Mgr.: Ted Liberkowski. Chief product: Duplicating heads for quad-8, cartridge 4-tr., 8-tr. & cassette.

Audio-Dynamics, 1281B Logan St., Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards. Chief product: Sensing foil, splicing tape.

Audiodyne Co., 934 N. Second St., San Jose, Calif. 95112. Tel: (408) 287-3520. Pres.: A. M. Chiaramonte; Gen. & Sales Mgr.: L. Chiaramonte. Chief product: Winders & run-in machines, also custom eng'g & fabrication servs. are available which include complete custom built duplicators.

Audiomatic Corp., 237 W. 54 St., New York, N.Y. 10019. Tel: (212) 582-4870. Pres.: Milton Gelfand. Chief product: All duplicating equip., master, electronics, slaves, winders, splicers, loaders, exercisers, etc.

Audio/Tek Inc., PO Box 5012, Zip: 95150; 2118 Lynnhaven Dr., San Jose, Calif. 95128. Tel: (408) 289-8130. Pres.: Robert W. Kratt. Chief product: Complete duplication systems, loaders, winders, quality control checkers.

Auto Tapes Unlimited, PO Box 757, Litton Ind'l Area, Third St. at Maple, Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Caren; Gen. Mgr.: Marc Lavender; Sales Mgr.: Arnold Sylvia. Chief product: Magnadyne cartridge 4-tr. & 8-tr. duplicators.

F. T. C. Brewer Co., PO Box 8057, Town & Country Plaza, Pensacola, Fla. 32505. Tel: (904) 433-7932. Owner, Pres. & Gen. Mgr.: Frederic T. C. Brewer. Chief product: Complete open reel equip.

By-Buk Co., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: H. G. Buck; Gen. & Sales Mgr.: Richard C. Conner. Chief product: Q-Splice & Splicette cartridge 8-tr. & cassette splicing tabs, splicing tape.

C A D D C O Audio Inds. Corp., 55 Oak St., Norwood, N.J. 07648. Tel: (201) 767-1787; NY Tel: (914) 359-4434. Pres.: H. Philip Iehle. Chief product: Mastering equip.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-2481. Pres.: Jules Bihari; Gen. & Sales Mgr.: Donald Macmillan. Chief product: Cartridge 8-tr. & cassette duplicators.

Cee Rec'g Serv. (div. of Customized Electronic Eng'g), PO Box 8921, Albuquerque, N.M. 87108. Tel: (505) 299-5581. Pres. & Gen. Mgr.: John H. Hughes. Chief product: Winding & run-in machines, splicing blocks.

Creative Artists Electronics, 80x 1891, Binghamton, N.Y. 13902. Tel: (607) 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak. Chief product: Amplifiers, mixers, speakers, tape duplicators.

D S C Inc., 49 Longview Ave., Danbury, Conn. 06810. Tel: (203) 744-4224. Pres. & Gen. Mgr.: H. J. Muller. Chief product: Coating, winding, slitting, calendering, cassette cartridge assembly automation.

Dolby Labs. Inc., 333 Ave. of the Americas, New York, N.Y. 10014. Tel: (212) 243-2525. Gen. Mgr.: Marc J. Aubort. Home office: England. Chief product: Professional noise reduction equip.

Edison Electronics (div. of McGraw Edison Co.), Grenier Field, Manchester, N.H. 03103. Tel: (603) 669-0940. Pres.: Ed Allman; VP: George F. McCarthy; VP Measurements & Broadcast Prods.: Fred Martini. Chief product: Slide wire attenuators, headset amplifiers, inline amplifiers & interphone amplifiers, modular intercom systems, measurement equip.

Electrodyne Corp. (An MCA Tech. Co.), 13055 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres. & Gen. Mgr.: Lee W. Grundeis; Sales Mgr.: William F. Jones; Record-A-Tape Div. Sales Mgr.: K. L. McKenzie. Chief product: Custom mixing consoles, complete line of modular IC amplifiers, limiters, combining networks, equalizers, power supplies. Record-A-Tape: high speed duplicating machine to be used by the public in taping selected albums.

Electro-Sound (sub. of Viewlex Inc.), 237 W. 54 St., New York, N.Y. 10019. Tel: (212) 582-4812. Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunnery; Sales Mgr.: Mel Mager. Branch: Sunnyvale, Calif., 725 Kifer Rd. Zip: 94025. Tel: (408) 245-6600. Chief product: Complete tape duplicating systems.

Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman. Chief product: Audio-Announcer tape synchronizer.

Ferroxcube Corp., Mount Marion Rd., Saugerties, N.Y. 12477. Tel: (914) 246-2811. Pres.: J. J. Sacco; Gen. Mgr.: J. A. Robinson; Sales Mgr.: J. Turnbull. Chief product: Cartridge 4-tr., 8-tr & cassette duplicating heads.

Finebill Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Gen. & Sales Mgr.: Joe Bouzoglou. Chief product: Cartridge & cassette loaders, open reel duplicating equip., coating & slitting equip.

G R T Corp., Industrial Div., 1287 Lawrence Sta. Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Industrial Equip. Eng'g Mgr.: Ted Crowther. Branch: Fairfield, N.J., GRT Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. Contact: Tim Cole. Chief product: Complete duplicating systems, manufacturing assembly systems, QC systems, raw tape evaluations, winders, frequency selective limiters, slaves, etc.



Gauss Electrophysics (An MCA Tech. Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Sales Mgr.: R. E. May; Adv. Mgr.: John Young.  
**Chief product:** Endless tape loop bins, ultra high speed tape duplicators, duplicator test fixtures, magnetic tape QC reproducers.

Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 228-1433. Pres. & Gen. Mgr.: Edward J. Kissack.  
**Chief product:** Magnetic tape heads, cartridge 8-tr., cassette & open reel duplicating systems.

Infonics Inc., 1723 Cloverfield Blvd., Santa Monica, Calif. 90404. Tel: (213) 828-6471. Pres. & Gen. Mgr.: Peter H. Stanton; Sales Mgr.: Roger D. Nicholson.  
**Chief product:** Complete cartridge 8-tr., cassette & open reel duplicators.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newton Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug.  
**Chief product:** Splicers, leader & splicing tape.

Island Magnetics Electronics Corp., 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 458-3903. Pres. & Gen. Mgr.: Trevor Kendal; Sales Mgr.: Harry Sussman.  
**Chief product:** High speed tape duplicators, winders, loaders, editing equip.

King Instrument Corp., 11 Fox Rd., Waltham, Mass. 02154. Tel: (617) 899-5110. Pres. & Sales Mgr.: James L. King; Gen. Mgr.: James L. King Jr.  
**Chief product:** Cassette loader, leader to hub loader.

Lang Electronics Inc., 14 E. 39 St., New York, N.Y. 10016. Tel: (212) 725-8110. Pres.: L. Lang; Gen. Mgr.: T. M. Malone.  
**Chief product:** Recorders, mastering & checking equip., mixers, equalizers.

Langevin (An MAC Tech. Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: Lee Grundeis; Sales Mgr.: Richard Welch; Adv. Mgr.: Ken McKenzie.  
**Chief product:** Tape transports.

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St., Omaha, Neb. 68108. Tel: (402) 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.  
**Chief product:** Run-in winders, splicers, winders.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.  
**Chief product:** Sidewinders, degaussers, decks, loaders, splicers.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) TR 9-5998. Pres.: John S. Maloney.  
**Chief product:** Entire facilities (including buildings, equip., etc.) to assemble & package all configurations plus electronic video units.

Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000. Co-owners: Donald & Herman Mann.  
**Chief product:** High speed endless loop cassette duplicators.

Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Charles R. Fox.  
**Chief product:** Automatic splicer.

New Jersey Machine Corp., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: Richard Wellbrock; Exec. VP: Arthur Schaefer; Sales Mgr.: Ken Leeson.  
**Chief product:** Semi-automatic & automatic labeling machines for cartridges, cassettes & cassette boxes, semi-automatic cartoning & sleeving equip.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: John A. Yngve; Mktg. Dir.: Mervin Kronfeld; Sales Mgr.: Edwin A. Bedell.  
**Chief product:** Magnetic tape heads.

Otari of America, 8295 La Cienega, Inglewood, Calif. 90301. Tel: (213) 678-1442. Pres.: J. A. Sain; Gen. & Sales Mgr.: Alex Paul.  
**Chief product:** Mastering equip., high speed duplicators & slaves, cartridge motion testers, re-winders.

Pulse Techniques Inc., 1411 Palisade Ave., West Englewood, N.J. 07666. Tel: (201) 837-2575. Pres.: Eugene R. Shenk; VP & Sales Mgr.: W. Oliver Summerlin.  
**Chief product:** Professional audio equalizers & filters.

Qatron Corp., 12000 Old Georgetown Rd., Rockville, Md. 20852. Tel: (301) 881-1810. Pres. & Sales Mgr.: Daniel A. Honig; Adv. Mgr.: J. S. Downs.  
**Chief product:** Professional tape playback equip.

Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd., Sacramento, Calif. 95818. Tel: (916) 452-4266. Pres. & Gen. Mgr.: Bill Rase.  
**Chief product:** Easy Leader tape dispenser.

Recordex Corp., 3227 Cains Hill Pl. NW, Atlanta, Ga. 30305. Tel: (404) 237-7000/7122. Pres.: M. Miller; VP & Gen. Mgr.: Gary M. Schwartz.  
**Chief product:** Complete cartridge 8-tr. & cassette duplicating equip.

Recording Specialties, 1198A Norman Ave., Santa Clara, Calif. 95050. Tel: (408) 248-3880. Pres. & Gen. Mgr.: Michael Papp.  
**Chief product:** Winders, quality control machinery.

Recortec Inc., 162 S. Whisman Rd., Mountain View, Calif. 94040. Tel: (415) 961-8821. Pres.: Lester H. Lee; VP & Gen. Mgr.: Eldon A. Corl.  
**Chief product:** Cassette tape loaders, high speed precision winders.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; Sales Mgr.: John E. Corbin.  
**Chief product:** Cassette loaders.

S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr., Waco, Tex. 76710. Tel: (817) 752-9711. Gen. Mgr.: Curt Adams.  
**Chief product:** Splicing machinery.

Scotch, see 3M.

Scully Rec'g Instruments Co., 480 Bunnell St., Bridgeport, Conn. 06607. Tel: (203) 335-5146. Pres.: L. J. Scully; VP & Gen. Mgr.: H. H. Brosious; Sales Mgr.: M. Faulkner.  
**Chief product:** Cartridge 8-tr. & cassette winders, loaders, pinning heads, quality control monitors, cartridge 8-tr. & cassette duplicators, studio mastering recorders.

Sight & Sound, PO Box 1644, 1059 Bardstown Rd., Louisville, Ky. 40201. Tel: (502) 895-1143. Pres. & Gen. Mgr.: S. A. Cisler.  
**Chief product:** Mixers.

Sonic-Sound Ents. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Michael Foley.  
**Chief product:** Tape duplicating systems, winders, verifiers & quality control systems, skin wrapping & shrink tunnel machine.

Sound Technique Inc., 321 W. 78 St., New York, N.Y. 10024. Tel: (212) 877-1730. Pres.: Sidney Feldman.  
**Chief product:** Leveling amplifiers (Teletronix).

Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: L. Allan Bazy; Gen. Mgr.: Raymond Czarnik; Sales Mgr.: Bill Adams.  
**Chief product:** Cartridge 8-tr. & cassette automatic splicing equip.

Stars Inc., 114 Tennessee NE, Albuquerque, N.M. 87108. Tel: (505) 268-5870. Pres.: John G. Ralston.  
**Chief product:** Complete cartridge 4-tr., 8-tr. & cassette duplicators.

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: W. L. Larson; Sales Mgr.: C. J. Schultz.  
**Chief product:** Microphone mixers for tape recorders, amplifiers, tape recorders, adapters, plugs, jacks & cable assemblies.

Tapemaker Sales Co. Inc., 2255 Broadway, New York, N.Y. 10024. Tel: (212) 874-4258. Pres.: Arthur Brandwein; Sales Mgr.: Aubrey Stove Jr.  
**Chief product:** Beeper cleaners, coating equip. for magnetic tape, complete green loops & sensing tape, custom design for automation machinery, 8-tr. loops, abrasive & non-abrasive head cleaning material, lapping tape, leader tape, paper leader, sensing tape, graphite coated slip sheet material, custom slitters, splicing tape, steel pin insertion machines, tape wipers, test loops, ultra sonic machines for cassettes, webs of tape wipers.

Teletronix, see Sound Technique.

Telex Communications Div., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James Arrington; Sales Mgr.: Russ Mollay.  
**Chief product:** Reel-to-reel, reel-to-cassette, cassette-to-cassette & cassette-to-reel duplicating systems.

3 M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv./Sales Promo.: Fred E. Dettloff.  
**Chief product:** Scotch brand splicing, sensing, leader & timing tapes.

Universal Data Acquisition Co. Inc. (An MCA Tech. Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Mktg. Dir.: K. L. McKenzie.  
**Chief product:** Hi-speed cassette copier (UDAC).

V E C O (Value Eng'g Co.), 10940 Nestle Ave., Northridge, Calif. 91324. Tel: (213) 363-5771. Pres.: Russell Huffman.  
**Chief product:** Degaussing equip.

Viewlex Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunneery; Sales Mgr.: Mel Meger.  
**Chief product:** Viewlex cassette duplicator.

**PRE-LEADERED & SPLICING TAPE, see Tape Dealer Accessories & Supplies Section**

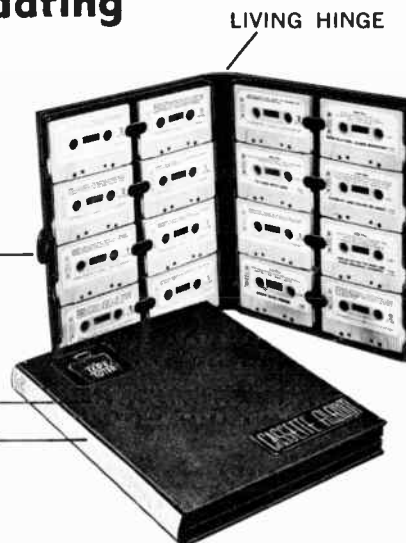


*Introduces The Greatest Hits Album. Stores 16 Cassettes Safely. Molded Polypropylene.*

**Ideal Promotional Item For Cassette Manufacturers. Terrific Self-Liquidating**

**\$3.95**

Suggested Retail



Mail Inquiries to Tape Toter, Inc.  
 P.O. Box 3037  
 Phila., Pa. 19150

# TAPE SERVICES

## CUSTOM DUPLICATORS

### ALABAMA

#### • MOBILE (Area Code 205)

Channel 1 Prod'ns, 1061 Elmira St. Zip: 36604.  
Tel: 432-4845. Owner: Lee A. Pistole Jr.; Mgr.:  
Saxton Kari.  
Configurations: Open reel.

### ARIZONA

#### • PHOENIX (Area Code 602)

Audio Rec'rs of Arizona Inc., 3830 N. Seventh St.  
Zip: 85014. Tel: 277-4723. Pres. & Gen. Mgr.:  
Floyd Ramsey.  
Configurations: Cassette & open reel.  
General Cassette Corp., 1324 N. 22 Ave. Zip: 85009.  
Tel: 258-7059. Pres.: Bill L. Johnson; VP &  
Gen. Mgr.: Edward L. Martin.  
Configurations: Cartridge 4-tr., 8-tr., cassette  
& open reel.

#### • TUCSON (Area Code 602)

Audio Dynamics Rec'g, 310 Lawyers Title Bldg. Zip:  
85701. Tel: 624-1252. Owners: Rod Shields,  
Leland Oliver.  
Configurations: Open reel.

### ARKANSAS

#### • LITTLE ROCK (Area Code 501)

Jaggars Audio Prod'ns, 1804 S. Johnson St. Zip:  
72204. Tel: 663-4275. Owner: S. J. Jaggars.  
Configurations: Cartridge 8-tr., cassette & open  
reel.

### CALIFORNIA

#### • ANAHEIM (Area Code 714)

Certron Corp., 1701 S. State College Blvd. Zip:  
92806. Tel: 633-4280. Pres.: E. Gamson; Mktg.  
Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
Configurations: Cartridge 4-tr., 8-tr., cassette  
& open reel.

#### • COSTA MESA (Area Code 714)

Audio-Dynamics, 1281 8 Logan St. Zip: 92626. Tel:  
549-2271. Pres.: Gene Edwards.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

#### • FRESNO (Area Code 209)

California Artists Corp., PO Box 3374. Zip: 93706.  
Tel: 266-9570. Pres.: Ray Camacho; VP & Gen.  
Mgr.: Leo Gonzales; Sales Mgr.: Martina Calles.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

A T D (American Tape Dupl'rs Inc.), 5727 W. Jeffer-  
son Blvd. Zip: 90016. Tel: 870-6832. Pres.:  
Richard Allen; Gen. Mgr.: Donald Anderson;  
Sales Mgr.: Warren D. Gray.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Abbey Tape Dupl'rs, 10520 Burbank Blvd., North  
Hollywood 91601. Tel: 877-3136. Owner &  
Mgr.: Norman C. Cooke.  
Configurations: Cartridge 8-tr., cassette &  
open reel.

Able Turntable & Tape, 6912 Hollywood Blvd., Rm.  
301, Hollywood 90028. Tel: 466-8338. Pres. &  
Gen. Mgr.: Ted Gardner.  
Configurations: Cassette & open reel.

Alto Fonic Programming Inc., 6362 Hollywood Blvd.,  
Hollywood 90028. Tel: 466-9261. Pres.: D.  
Alan Clark; Gen. Mgr.: Leon Tate; Sales Mgr.:  
Bob Mayfield.  
Configurations: Cartridge 4-tr. & open reel.

American Tape Dupl'rs Inc., see ATD.

Ampex Stereo Tapes Div., 500 Rodier Dr., Glendale  
91201. Tel: 245-9373.  
Home office: Chicago, Ill.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Audio Magnetics Corp., 14600 S. Broadway, Gardena  
90248. Tel: 321-6841. Pres.: Irving B. Katz;  
Sr. VP Opns.: George E. Johnson Jr.; Sales  
Mgr.: Ray Allen.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Bible Voice Inc., PO Box 3521, Van Nuys 91406.  
Tel: 781-2900. Pres.: George Otis II; Gen.  
Mgr.: David J. Keklikian.  
Configurations: Cassette & open reel.

Ted Brinson's Rec'gs, 1900 Fifth Ave. Zip: 90018.  
Tel: 737-9008, 734-0906. Pres.: Ted Brinson;  
Gen. Mgr.: Lurl Whiteside.  
Configurations: Cartridge 4-tr. & open reel.

Capitol Recs. Inc. (A Capitol Inds. Co.), Special  
Markets Div., 1750 N. Vine St., Hollywood  
90028. Tel: 462-6252. VP Special Markets  
Div.: Arthur Miller; Custom Sales Mgr.: Robert  
Sheehy.  
Configurations: Cartridge 8-tr. & cassette.

Coast Rec'rs Inc., 6050 Sunset Blvd., Hollywood  
90028. Tel: HO 9-3983. Pres.: M. T. Putnam;  
Gen. Mgr.: R. W. Doherty.  
Branch: San Francisco, Calif.  
Configurations: Open reel.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Holly-  
wood 90028. Tel: 466-2481. Mgr.: Mike  
Coolidge.  
Configurations: Cartridge 8-tr., cassette & open  
reel.

Conway Rec'rs Inc., 5648 Cahuenga Blvd., North  
Hollywood 91601. Tel: 762-8507. Pres.: Carl J.  
Yanchar; Gen. Mgr.: Phil A. Yeend; Sales  
Mgr.: Robert W. McKenzie.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Creative Sound Prod'ns, 9000 Sunset Blvd., Holly-  
wood 90069. Tel: 271-4843. Pres.: Robert C.  
Cottrell; Gen. Mgr.: Paul Lindner; Sales Mgr.:  
Bill Murphy.  
Configurations: Cartridge 8-tr. & cassette.

Custom Fidelity Inc., 7925 Santa Monica Blvd.,  
Hollywood 90046. Tel: 654-4522. Pres.: David  
W. Berkus; Sales Mgr.: Ellis Fertig; Chief Eng.:  
Michael Levey.  
Configurations: Cassette & open reel.

Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810  
S. Normandie Ave. Zip: 90044. Tel: 750-3310.  
Gen. Mgr.: James Takeda.  
Configurations: Cartridge 8-tr., cassette & open  
reel.

E M C Corp., Radio Rec'rs Div., 7000 Santa Monica  
Blvd., Hollywood 90038. Tel: 463-3282. Gen.  
Mgr.: Jerry Greenfield; Sales Mgr.: Art Cole.  
Home office: St. Paul, Minn.  
Configurations: Cassette & open reel.

Ed-Pic Dupl'rs, 455 S. Berendo, Apt. 214. Zip:  
90006. Tel: 380-4035. Gen. Mgr.: Ed Pickering.  
Configurations: Cartridge 8-tr., cassette & open  
reel.

Film City Studios, 6087 Sunset Blvd., Hollywood  
90028. Tel: HO 2-9539. Gen. Mgr.: J. S. Mac-  
Quarrie.  
Configurations: Open reel.

I D Sound Studios Inc., 1556 N. LaBrea Ave. Zip:  
90028. Tel: 462-6477. Pres.: Ivan Fisher.  
Configurations: Open reel.

Linden Dists., 1831 Prosser Ave., Suite 315. Zip:  
90025. Gen. Mgr.: Lindy Blaskey; Sales Mgr.:  
Joe Martinez.  
Configurations: Cartridge 4-tr., 8-tr., cassette  
& open reel.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank  
91506. Tel: 849-1321. Partners: Steven A. Guy,  
Allen J. Fraiberg; Gen. Mgr.: Iris Pinsky; Sales  
Mgr.: Kim Paladino.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Magnetic Tape Eng'g Corp., 8120 Webb Ave., North  
Hollywood 91605. Tel: 768-6100. Pres.: S.  
Gerald Stone; VP Mktg.: James S. Walker.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Monarch Tape Dupl'g (sub. of Viewlex Inc.), 3416-20  
Vineyard Ave. Zip: 90016. Tel: 731-2228. Gen.  
& Sales Mgr.: Harry Goldstein.  
Sales office: New York, N.Y., Viewlex Inc.,  
1700 Broadway. Zip: 10019. Tel: (212) 581-  
5641. Pres.: David Peirez; Nat'l Sales Dir.:  
Frank Nunnery; Sales Mgr.: Mel Mager.  
Configurations: Cartridge 4-tr., 8-tr., cassette &  
open reel.

Muntz Stereo Corp. of America, 7715 Densmore  
Ave., Van Nuys 91406. Tel: 989-5000. Pres.:  
Barney Phillips; Sales Mgr.: Charles Balderas.  
Configurations: Cartridge 4-tr. & 8-tr.

*continued on page 62*



# YOUR NUMBER 1 SOURCE OF QUALITY

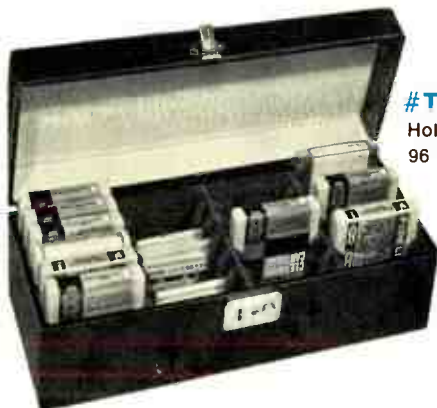
## ACCESSORIES

**TAPE CARTRIDGE AND CASSETTE CASES, LOADED BLANKS TAPE, RECORD AND GUITAR ACCESSORIES**



**#TA-52** Deluxe Wood Tape Cartridge Carrying Case, Leatherette covered. Holds 15 Cartridges in Individual compartments. Use for Stereo Cartridges. Attractive red velvet flocked interior. Individually packed. Black Crush, Alligator: Black, Brown, Red, Green, Blue, White.

List \$9.95



**#TA-54** Same as TA-52. Holds 24 Cartridges or 96 cassettes.

List \$11.95



**#TA-64**

**Cassette Carrying Case**  
Alligator Leatherette covered wood construction. Holds 30 Cassettes. Red velvet flocked interior. Hand stitched top and bottom. Black and Brown Alligator.

List \$11.95



**#TA-104** Brand new attractive inexpensive stereo cartridge carrying case. Psychedelic and flower designs. Holds 12 cartridges.

List \$ 4.95

**#TA-102** Holds 12 cassettes \$3.49



**Super Deluxe Attache type Carrying Cases**

**#TA-114**  
Holds 24 Cartridges

List \$14.95



**#TA-116**

Holds 30 Cartridges

Aluminum Valance in the Tongue-In-Groove Design. Water Proof, RED VELVET FLOCKED COMPARTMENTS. Available in BLACK & OLIVE GREEN Colors

List \$16.95



**#C60-#C90-#C120** 60, 90 and 120 Minute Deluxe Blank Loaded Professional Cassettes. Polished Calendered, Tensitized Mylar Recording Tape. Flanged Guide Rollers on Stainless Steel Pins. Lubricated Wafers.



**#TA-62**

**Deluxe Wood Tape Cassette Carrying Case.**

Leatherette covered. Holds 30 Cassettes Attractive red velvet flocked interior, individual compartments. Black Alligator

List \$9.95



**#8T-35** 8 Track Blank Tape. Loaded Cartridges with 35 Minutes Recording Time  
List \$ \$2.95

**#8T-70** 8 Track Cartridges with 70 Minutes Recording Time  
\$3.95

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# maxell.....All you

## IN BULK CASSETTE

A complete cassette line for all recording needs. And we're the only manufacturer that has it.

Nine types of tape in all... Professional-Low Noise, Heavy Duty-Low Print, High Energy-Wide Dynamic Range and Backlubricated Cassette. Plus our new Digital tapes.

One for every professional duplicating requirement. And for every variety of recording equipment. From the most advanced to the least sophisticated. Because all Maxell cassette tapes have a wide biasing tolerance. Designed for use on the German DIN curve. Making them interchangeable with most AGFA and BASF tapes.

## HERE'S OUR LINE UP

**TYPE, F-20.** Heavy duty, low print C-50 cassette tape. A total thickness (nominal) of .82 mils. Extra thickness means tape can be pinned to hub without splice or leader. Adding up to a savings of \$.02 or more per cassette.

**TYPE, F-18.** Professional, low noise C-60 cassette tape. A total thickness (nominal) of .68 mils. For those needing up to 60 minutes recording time.

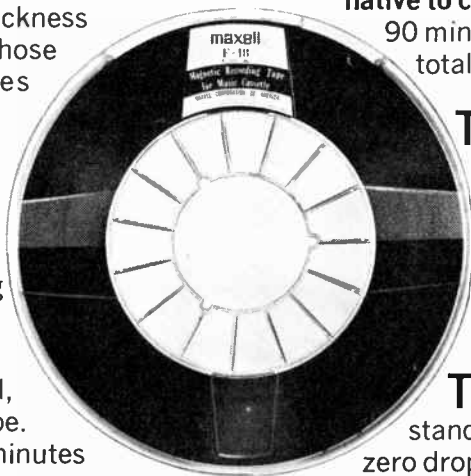
**TYPE, F-12.** Professional, low noise C-90 cassette tape. For those needing up to 90 minutes recording time.

**TYPE, F-8.** Professional, low noise C-120 cassette tape. For those needing up to 120 minutes recording time.

**TYPE, UDF-18.** High energy, wide dynamic range C-60 cassette tape. An **alternative to chromium dioxide** ( $\text{CrO}_2$ )... in 60 minutes recording time. At a total thickness (nominal) of .75 mils. Is about 1.5 dBs hotter

(at the high end) than any other extended range tape. For those demanding premium quality and extended range performance without the problems associated with chromium dioxide.

**TYPE, UDF-12.** High energy, wide dynamic range C-90 cassette tape. An **alternative to chromium dioxide** ( $\text{CrO}_2$ )... in 90 minutes recording time. With a total thickness (nominal) of .48 mils.



**TYPE, DCF-25.** C-40 type high wear digital cassette tape with zero dropout. 100% certified, computer type oxide and binder system. For repetitive search and scratch pad use.

**TYPE, DCF-18.** C-60 type standard digital cassette tape with zero dropout. 100% certified, computer type oxide and binder system. For normal digital drive applications.

**TYPE, GF-18.** Backlubricated, low noise C-60 cassette tape for endless loop or other specialized applications. For those needing 60 minutes recording time.

\*And now we have 8 track backlubricated ¼ inch cartridge tape. Type, G-3600. A unique tape with controlled gravured back lubrication. With a frequency response smooth to well beyond 12 KHz.

# need to know in tape.

## IN CONSUMER CASSETTE

For superior cassette sound, look to Maxell's full range of consumer cassettes. Specially designed to give customers a choice. From two lines of superb cassette tapes.

### Standard, Low Noise Range

For standard recording uses—Maxell low-noise cassette. A smooth, bright sounding tape in 30', 60', 90' and 120' lengths. You can actually hear a substantial decrease in noise. Perfect in all of today's cassette recorders.

### Ultra-Dynamic Range

For extended range applications—Maxell ultra dynamic extended range cassette. A new high energy tape. Ideal for Dolby system recording and other signal processing techniques. So quiet, noise actually disappears. You cannot tell the difference in disc to tape A/B listening tests.

All consumer cassettes are precision molded in short run, high tolerance dies. Contain stainless steel pins. And molded, stress controlled nylon rollers.

Plus precision channelled Kel-F teflon sheets. Moreover, they are screw assembled and hand-torqued to tolerance.

And Maxell extras . . . All our cassettes exceed published Philips specifications for compact cassettes. And we have developed the only C-120 cassette certified for use in several in-cassette high speed duplicators.

## UNCONDITIONALLY GUARANTEED

All Maxell products carry a unique warranty. Should one fail to perform to expected standards, we'll replace it. Or refund the purchase price.

With us, superior cassettes and cassette tapes are a tradition. Superiority your customers can see. And hear.

And with warehouses in New York and Los Angeles, we can assure prompt, speedy delivery. Another plus!

Any questions on Maxell tapes, bulk and cassette? We'll be happy to give you answers. And samples too.



Call Marv Soloff or Ted Ozawa. Collect. At 212-986-1844.

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Maxell Corp. of America

501 Fifth Avenue, New York, NY. 10017. Phone 212-986-1844

## TAPE SERVICES

Continued from page 58

- My Soul Is a Witness Inc., 6723 S. Western Ave. Zip: 90047. Tel: 778-4101. Pres.: Bishop George Scott.  
Configurations: Cartridge 4-tr., cassette & open reel.
- R C A Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Sales Reps.: Bill Gartland, Bill Leonard.  
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.
- Sonic-Sound Ents. Inc., 5216 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Michael Foley.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.
- Stereo Cartape, 6734 Sunset Blvd., Hollywood 90028. Tel: 462-8888. Pres.: Sol M. Gordon; Gen. Mgr.: Barry Wosk.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.
- Sunset Sound Rec'rs, 6650 Sunset Blvd., Hollywood 90028. Tel: 469-1186. Owner: T. Camarata; Mgr.: William L. Robinson.  
Configuration: Open reel.
- Whitney Rec'g Studio Inc., 1516 W. Glenoaks Blvd., Glendale 91201. Tel: 245-6801. Owner & Pres.: Lorin J. Whitney.  
Configurations: Cartridge 4-tr., cassette & open reel.
- **SACRAMENTO (Area Code 916)**
- Brandt's Rec'g Studios, 1030 48 St. Zip: 95819. Tel: 451-3400. Owners: C. M. & E. A. Brandt; Mgr.: Charles M. Brandt.  
Configurations: Cartridge 4-tr., cassette & open reel.
- Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.  
Configurations: Cartridge 8-tr., cassette & open reel.
- **SAN FERNANDO (Area Code 213)**
- Superscope Rec'd Tapes, 455 Fox St. Zip: 91340. Tel: 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.  
Configurations: Cartridge 8-tr., cassette & open reel.
- **SAN FRANCISCO & BAY AREA (Area Code 415)**
- Action Recs. Inc., 2207 El Camino Real, San Mateo 94403. Tel: 341-1500.  
Configuration: Open reel.
- Coast Rec'rs Inc., 829 Folsom St. Zip: 94107. Tel: 397-7676. VP: Lloyd A. Pratt Jr.  
Home office: Los Angeles, Calif.  
Configuration: Open reel.
- Golden State Rec'rs Inc., 665 Harrison St. Zip: 94107. Tel: 781-6306. Pres. & Gen. Mgr.: Leo de Gar Kulka; Sales Mgr.: H. P. Haas.  
Int'l branch: West Germany.  
Configurations: Cassette & open reel.
- McCune Sound Studios, 915 Howard St. Zip: 94103. Tel: 433-0850. Owner: Harry D. McCune; Mgr.: Don C. Geis.  
Configurations: Cartridge 4-tr. & 8-tr.
- Newcomb Rec'g Studio, 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Pres.: William S. Newcomb; Gen. Mgr.: Tim O'Malley.  
Configuration: Open reel.
- Studio 10, 483 Broadway. Zip: 94133. Tel: 986-9949. Owner & Mgr.: Tom Preuss.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- **SAN JOSE (Area Code 408)**
- Audiodyne Co., 934 N. Second St. Zip: 95112. Tel: 287-3520. Pres.: A. M. Chiamonte; Gen. & Sales Mgr.: L. Chiamonte.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Precision Tape Dupl'g Inc., PO Box 5012, Zip: 95150; 2118 Lynnhaven Dr. Zip: 95128. Tel: 289-8130. Pres. & Sales Dir.: John W. Murphy; VP & Gen. Mgr.: Robert W. Kraft.  
Configurations: Cartridge 8-tr., quad-8 & cassette.
- **SANTA MARIA (Area Code 805)**
- Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Mgr.: Ric Daluise.  
Configurations: Cartridge 8-tr., cassette & open reel.
- **SAUGUS (Area Code 805)**
- Keysor Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360. Pres.: Richard Keysor; Gen. Mgr.: G. E. Oisch; Sales Mgr.: Dale Davis.  
Configurations: Cartridge 8-tr., cassette & open reel.
- **SUNNYVALE (Area Code 408)**
- G R T Corp., Custom Prods. Div., 1287 Lawrence Sta. Rd. Zip: 94086. Tel: 734-2910. Mgr.: Donald Unger.  
Branch: Fairfield, N.J., GRT Tapes/East.  
Configurations: Cartridge 8-tr., cassette & open reel.

## COLORADO

- **DENVER (Area Code 303)**
- Fred Arthur Prod'ns, 1218 E. 18 St. Zip: 80218. Tel: 255-4686. Owner & Mgr.: Fred Arthur.  
Configurations: Cartridge 4-tr. & open reel.
- Century Rec. Mfg. Co. of Colorado, 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham.  
Configurations: Cassette & open reel.
- Comuni-Creations Inc., 312 S. Pearl. Zip: 80209. Tel: 744-6005. Pres.: Harry F. Landon; Exec. VP: Donald Spencer.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Jackson Sound Prod'ns, 1403 S. Lipan. Zip: 80223. Tel: 722-7019. Pres.: Joseph K. Jackson.  
Configurations: Cartridge 4-tr., cassette & open reel.
- Summit Studios, 1130 W. Evans. Zip: 80223. Tel: 936-7405. Gen. Mgr.: Preston Smith.  
Configuration: Open reel.

## CONNECTICUT

- **HAMDEN (Area Code 203)**
- Sleeping Giant Films Inc., 3019 Oixwell Ave. Zip: 06518. Tel: 248-9323. VP Prod'n: Anthony Guarino Jr.; Mgr.: Gordon Johnson.  
Configurations: Cassette & open reel.
- **NEWINGTON (Area Code 203)**
- Sound-Art Studios Inc., 135 Day St. Zip: 06111. Tel: 522-7253. Pres.: Arthur Annecharico; Gen. Mgr.: Paul Gregory; Sales Mgr.: Jerry Shepard.  
Configurations: Cartridge 8-tr. & open reel.
- **STAMFORD (Area Code 203)**
- Cook Labs. Inc., 101 Second St. Zip: 06905. Tel: 348-7578. Pres.: Emory G. Cook; Sales Mgr.: John R. Moriarty.  
Configuration: Cassette.
- **WATERBURY (Area Code 203)**
- Infodex Cassette Corp., 7 Cherry Ave. Zip: 06702. Tel: 757-9291. Pres.: Roger S. Swain; Mktg. Mgr.: John W. Berry.  
Configurations: Cartridge 8-tr., cassette & open reel.

## DELAWARE

- **WILMINGTON (Area Code 302)**
- Ken-Oel Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Gen. Mgr.: M. Leap; Sales Mgr.: Jerry Smith.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## DISTRICT OF COLUMBIA

- **WASHINGTON (Area Code 202)**
- (Also see listings under Baltimore & Silver Spring, Md.)
- Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion.  
Configurations: Cassette & open reel.

## FLORIDA

- **FORT LAUDERDALE (Area Code 305)**
- Audio Adv. Prod'ns, 790 NE 45 St. Zip: 33308. Tel: 564-5008, 566-3385. Pres. & Gen. Mgr.: Michelle Scott; Prod'n Mgr.: David Chiodo.  
Configurations: Cartridge 4-tr., cassette & open reel.
- The Smith Studio Inc., 3141 SW 22 Ct. Zip: 33312. Tel: 581-7300. Pres. & Sales Mgr.: Fletcher Smith; Gen. Mgr.: Janet Smith.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Swanson Florida Prod'ns Inc., 229 SE First Ave. Zip: 33301. Tel: 524-3120/3922. Pres.: Robert E. Swanson; Gen. Mgr.: Beth Schafer; Sales Mgr.: Cliff Riggs.  
Branch: Huntington Bay, L.I., N.Y.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.
- **JACKSONVILLE (Area Code 904)**
- Norm Vincent Sound Rec'g Studio Inc., 4551 Brown Ave. Zip: 32207. Tel: 396-2529. Pres.: Norman F. Vincent; Gen. Mgr.: Thomas Markham.  
Configuration: Open reel.
- **MIAMI METROPOLITAN AREA (Area Code 305)**
- Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayet.  
Configurations: Cartridge 8-tr., cassette & open reel.
- Ampex Stereo Tapes Div., 1175 NE 125 St., North Miami 33161. Tel: 891-0301.  
Home office: Chicago, Ill.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Ben-Scott Rec'g/Woroner Prod'ns, 1995 NE 150 St., North Miami 33161. Tel: 945-5465. Pres.: Murry Woroner; Gen. Mgr.: Frank Linale.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

- Criteria Rec'g Co. Inc., 1755 NE 149 St. Zip: 33161. Tel: 947-5611. Owner: M. L. Emerman; Mgr.: Edith L. Murphy.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres. & Sales Mgr.: Aldo Vazquez; Gen. Mgr.: Carlos Garcia.  
Configurations: Cartridge 8-tr. & cassette.
- Universal Rec'g & Dist. Corp., 170 W. 29 St., Hialeah 33010. Tel: 888-7411. Pres.: Matthew San Martin; Sales Mgr.: Mr. Arias.  
Configurations: Cartridge 8-tr. & cassette.
- Voice Inc., 5810 W. Flagler St. Zip: 33144. Tel: 661-3164. Pres.: Jim Rowe.  
Configurations: Cartridge 8-tr., cassette & open reel.

## ● SATELLITE BEACH (Area Code 305)

- Cass Inc., 1127 S. Patrick Dr. Zip: 32935. Tel: 262-1995, 773-3151. Pres.: William C. Howell; Mktg. Mgr.: Ray Brewer.  
Configurations: Cartridge 8-tr., cassette & open reel.

## ● TAMPA (Area Code 813)

- All-Purpose Rec'g Studios, PO Box 7229, Zip: 33603; 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## ● WINTER GARDEN (Area Code 305)

- Magnetix Corp., 770 W. Bay St. Zip: 32781. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## ● WINTER PARK (Area Code 305)

- Bee Jay Rec'g Studios, Box T, Zip: 32789. Tel: 293-1781. Pres.: Eric T. Schabacker.  
Configuration: Open reel.

## GEORGIA

- **ATLANTA (Area Code 404)**
- Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. O. Comstock; Gen. Mgr.: Bill Evans.  
Configurations: Cartridge 8-tr., cassette & open reel.
- Oopler Studios Inc., 417 Peachtree St. Tel: 351-8466. Pres.: Pete Caldwell.  
Configuration: Open reel.
- Kin-Tel Prod'ns & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. VP & Exec. Prod'r: Rog Kinder.  
Configurations: Cartridge 4-tr., cassette & open reel.
- LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Maurice LeFevre; Sales Mgr.: Kathy Bennett.  
Configurations: Cartridge 8-tr., cassette & open reel.
- Mark Educational Rec'gs Inc., 2543 Raintree Or. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr.  
Home office: Clarence Center, N.Y.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
- Recordex Corp., 3227 Cains Hill Pl. NW. Zip: 30305. Tel: 237-7000/7122. Pres.: M. Miller; VP & Gen. Mgr.: Gary M. Schwartz.  
Configurations: Cassette & open reel.

## ● DEMOREST (Area Code 404)

- Ralph's Radio Music, Box 127, Zip: 30535. Tel: 723-3884. Pres.: Ralph Raper.  
Configuration: Cartridge 8-tr.

## ● FAIRMOUNT (Area Code 404)

- Regency Tapes, PO Box 175, Zip: 30139. Tel: 337-2510. Owner & Pres.: Johnny Carter.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## HAWAII

### ● HONOLULU (Area Code 808)

- Commercial Rec'g Inc., 333 Cooke St. Zip: 96813. Tel: 536-5439. Pres.: Donn V. Tyler; Gen. Mgr.: Ken Miller.  
Configurations: Cartridge 8-tr., cassette & open reel.

## ILLINOIS

### ● CHICAGO METROPOLITAN AREA (Area Code 312)

- Agency Rec'g Studios Inc., 20 N. Wacker Dr. Zip: 60606. Tel: CE 6-3632. Pres.: John G. Garamoni.  
Configurations: Cassette & open reel.
- Ampex Stereo Tapes Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. Gen. Mgr.: Donald V. Hall.  
Sales offices: Los Angeles, Calif.; Miami, Fla.; New York, N.Y.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

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Just because tape graphics are small, you might think anyone can print them.

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Printing tape graphics is tough.

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## TAPE SERVICES

Continued from page 62

Balkan Rec'g Studio, 6917 W. Cermak Rd., Berwyn 60402. Tel: GU 4-6436. Owner & Mgr.: Slavko A. V. Hlad.

Configurations: Cartridge 8-tr. & cassette.  
Boulevard Rec'g Studios Inc., 609 N. LaSalle St. Zip: 60610. Tel: 944-2752. Pres. & Gen. Mgr.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.  
Configurations: Cartridge 4-tr., cassette & open reel.

Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter.  
Configurations: Cartridge 8-tr., cassette & open reel.

Custom Audio-JPL Rec. Co., 110 S. River Rd., Des Plaines 60016. Tel: 299-0220. Pres.: Paul H. Luftgens; Sales Mgr.: T. E. Larsen.

Configurations: Cassette & open reel.  
Double Sixteen Co., Box 1616, Wheaton 60187. Tel: 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.

Configurations: Cassette.  
8 Track Rec'g Co., 664 N. Michigan. Zip: 60611. Tel: 664-4335. Gen. Mgr.: James Cunningham; Sales Mgr.: Frank Samet.

Configurations: Open reel.  
International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: V. Ruvalds; VP & Gen. Mgr.: J. V. Man; Sales Mgr.: L. March.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Ray Peck; Gen. Mgr.: Ginger Wadipian; Sales Mgr.: George Peck.

Branch: 316 S. Wabash. Zip: 60604. Tel: 427-6434.

Configurations: Cartridge 8-tr. & cassette.  
Parliament Studios, 4005-07 W. Washington Blvd. Zip: 60624. Tel: 638-6851. Owner & Mgr.: E. S. Alexander.

Configurations: Cartridge 8-tr.  
Persuasion Systems (div. of Manpower Inc.), 15 E. Pearson St. Zip: 60611. Tel: 642-9840. Pres.: Dan Cavellier; VP & Gen. Mgr.: R. R. Wright; Sales Mgr.: A. Y. Midash.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Program Servs. (div. of Program Technologies Inc.), 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700.

Configurations: Cassette & open reel.  
R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 641-5880. Sales Reps.: Bill Reilly, Joe Pop.

Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

Radiant Cassette/Cartridge Corp., 555 Santa Rosa Dr., Des Plaines 60018. Tel: 299-1006. Gen. Mgr.: John Starzec.

Home office: New York, N.Y.  
Configurations: Cartridge 8-tr. & cassette.  
Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Michael P. Eisenmenger; Mgr.: Gil Weinstein.

Configurations: Cassette & open reel.  
Ter-Mar Rec'g Studios (div. of GRT), 2030 S. Calumet. Zip: 60616. Tel: 225-2770. Mgr.: Tony Di Maria.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: A. B. Clapper; Gen. Mgr.: William Little; Sales Mgr.: Charles Farmer.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## INDIANA

### • DAYTON (Area Code 317)

Jones & Assocs., PO Box 142. Zip: 47941. Tel: 447-4616. Pres.: J. D. Jones.  
Configurations: Cassette & open reel.

### • GARY (Area Code 219)

Bud Pressner Rec'g Serv., 4839 S. Broadway. Zip: 46409. Tel: 884-5214. Owner & Pres.: Bud Pressner.  
Configurations: Cartridge 8-tr., cassette & open reel.

### • INDIANAPOLIS (Area Code 317)

Commercial Features Inc., 1411 N. Illinois St. Zip: 46202. Tel: 639-0134, 636-0170. Pres.: Paul R. Bender; Gen. & Sales Mgr.: Hal Jaynes.  
Configurations: Cassette & open reel.

Fleetwood Music II, PO Box 1025. Zip: 46206. Tel: 786-5111. Gen. Mgr.: C. William Fleetwood; Sales Mgr.: L. A. Fleetwood.

Configurations: Cassette & open reel.  
Ohmit Rec'g Studio, 6102 E. 10 St. Zip: 46219. Tel: 356-9187. Owner & Pres.: Leslie E. Ohmit.

Configurations: Cassette & open reel.

### • RICHMOND (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511.  
Home office: New York, N.Y.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### • TERRE HAUTE (Area Code 812)

Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Mgr.: Jerry Parkins.  
Configurations: Cartridge 8-tr., cassette & open reel.

## IOWA

### • COUNCIL BLUFFS (Area Code 712)

Moss Rec'g Serv., 708 W. Broadway. Zip: 51501. Tel: 322-4513. Owner & Pres.: Terry L. Moss.  
Configurations: Open reel.

### • DAVENPORT (Area Code 319)

Fredlo Rec'g Studios, 2224 E. 12 St. Zip: 52803. Tel: 326-2841. Owner: Frederick R. Mauck; Mgr.: Lois R. Mauck.  
Configurations: Cassette & open reel.

### • DES MOINES (Area Code 515)

Lariam Assocs. Inc., 515 28 St. Zip: 50312. Tel: 282-8306. Pres. & Gen. Mgr.: Larry A. McKeever; Sales Mgr.: Mariam McKeever.  
Configurations: Cassette & open reel.

## KANSAS

### • EMPORIA (Area Code 316)

Webb Recs., 1234 Luther St. Zip: 66801. Tel: 342-7405. Pres. & Gen. Mgr.: J. Thomas Webb.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

### • WICHITA (Area Code 316)

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Pres. & Gen. Mgr.: Raymond O. Creely.  
Configurations: Cartridge 4-tr., cassette & open reel.

## KENTUCKY

### • LEXINGTON (Area Code 606)

Lemco Sound Studios, 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Owner & Mgr.: Cecil Jones.  
Configurations: Cassette & open reel.

### • LOUISVILLE (Area Code 502)

Allen-Martin Sound Studios (formerly Sambo Sound Studios), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; Gen. & Sales Mgr.: David H. Snowden.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

Orbit Radio, PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Pres.: S. A. Cislser.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Sight & Sound, PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Pres. & Gen. Mgr.: S. A. Cislser.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## LOUISIANA

### • BATON ROUGE (Area Code 504)

Ron Recs., PO Box 14602, 319 Third St. Zip: 70801. Tel: 348-2214. Owner: Ron Shaab.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.

### • NEW ORLEANS (Area Code 504)

Rosemont Rec'g Studio, 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Pres. & Gen. Mgr.: Alfred E. Taylor Sr.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

### • RUSTON (Area Code 318)

Americana Rec'g Studios, PO Drawer L, 707-709 W. California Ave. Zip: 71270. Tel: 255-0287.  
Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr.; Sales Mgr.: Francis A. Abernathy.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## MARYLAND

### • BALTIMORE METROPOLITAN AREA (Area Code 301)

(Also see listings under Washington, D.C.)

Accent Sound Ltd., 48 W. Biddle St. Zip: 21201. Tel: 727-4930. Pres. & Mgr.: Anthony A. Smelgus; Chief Eng.: David C. Smith.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Bradley Rec'g Co., 531 N. Howard St. Zip: 21201. Tel: 727-0950. Pres.: Joseph Bradley; Sales Mgr.: Suzi Kawasoye.  
Configurations: Open reel.

International Telecomm Inc., McCormick & Shilling Rds., Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; Sales Mgr.: Burgess MacNeal.  
Configurations: Cassette & open reel.

### • SILVER SPRINGS (Area Code 202)

Tri Con Prod'ns Inc., 8037 13 St. Zip: 20910. Tel: 333-7474. Pres.: Jules M. Damian; Gen. Mgr.: John R. Burr; Sales Mgr.: Donn E. Miller.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

Ace Rec'g Studios Inc., 1 Boylston Pl. Zip: 02116. Tel: 482-8580. Owners: Milton & Herbert Yakus; Studio Mgr.: Milton Yakus.  
Configurations: Cassette & open reel.

Continental Rec'gs Inc., 12 Irving St., Framingham 01701. Tel: 879-2430, 237-0568. Pres & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: John F. Flynn.

Configurations: Open reel.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully.  
Configurations: Cartridge 8-tr., cassette & open reel.

Waverley Rec'g Studio, 24 Carroll St., Watertown 02172. Tel: 924-8555. Pres.: Thomas G. Walters; Gen. Mgr.: Tony Texeira; Sales Mgr.: Robert Thayer.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### • HOLYOKE (Area Code 413)

Century Custom Rec'g Serv., 2 Portland St. Zip: 01040. Tel: 533-3302. Pres. & Gen. Mgr.: Earl Fortin.  
Configurations: Cartridge 4-tr., cassette & open reel.

## MICHIGAN

### • DEARBORN (Area Code 313)

P A C-3 Rec'g Co., 7106 Greenfield. Zip: 48126. Tel: 581-0520. Pres.: Richard G. Becker; Gen. Mgr.: James Mondro.  
Configurations: Cassette & open reel.

### • DETROIT METROPOLITAN AREA (Area Code 313)

Adell Int'l Inc., 43700 Adell Blvd., Novi 48050. Tel: 349-6300. Pres.: Robert Adell; Sales Mgr.: Lou Flax.  
Configurations: Cartridge 8-tr. & cassette.

American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.

Configurations: Cartridge 8-tr. & cassette.  
Artie Fields Prod'ns, 9430 Woodward. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; Gen. Mgr.: Dean Mounts; Sales Mgr.: Jeff Parsons.

Configurations: Open reel.

Magnetic Video Corp., 23434 Industrial Park Ct., Farmington 48024. Tel: 477-6066. Pres.: Andre Blay; Opns. Mgr.: Thomas Pegan; Sales Mgr.: Lee Nicholson.

Configurations: Cartridge 8-tr. & cassette.

Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel: 341-5868/0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Sherwood Swartz.

Configurations: Cartridge 8-tr., cassette & open reel.

R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075. Tel: 352-6610. Sales Rep.: W. Carey.

Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser 48026. Tel: 294-5200. Pres.: L. Allan Bazy; Gen. Mgr.: Raymond Czarnik; Sales Mgr.: Bill Adams.

Configurations: Cartridge 8-tr. & cassette.

Tape-Tronics Inc., 7187 Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

Configurations: Cartridge 8-tr. & cassette.  
United Sound Systems Inc., 5840 Second Ave. Zip: 48202. Tel: 871-2570. Owners: James V. & Esther Siracuse.

Configurations: Cartridge 4-tr., cassette & open reel.

### • GRAND RAPIDS (Area Code 616)

Sound Assocs., 894 Fuller NE. Zip: 49505. Tel: 454-0228, 669-1273. Pres.: Bob Miller; Gen. Mgr.: L. C. Miller; Sales Mgr.: Ken Fish.  
Configurations: Cartridge 8-tr., cassette & open reel.

### • HUDSONVILLE (Area Code 616)

Sound Assocs., 3546 Van Buren. Zip: 49426. Tel: 669-1273. Mgr.: E. C. Miller.  
Configurations: Cassette & open reel.

### • KALAMAZOO (Area Code 616)

Barbara Allan Prod'ns Inc., 10130 Shaver Rd. Zip: 49002. Tel: 327-6746. Pres.: Allan E. Horn; Sales Mgr.: James William McIntyre.

Configurations: Cassette & open reel.

### • LANSING (Area Code 517)

Haka Prod'ns, 3612 Tecumseh. Zip: 48906. Tel: 485-6137. Owner & Mgr.: Philip G. Haka.  
Configurations: Open reel.

Continued on page 66



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We offer winders and automatic splicers which have become the industry standard the world over.

The Electro Sound 100-48C, for both cartridges and cassettes, is *the* most widely used tape winding unit.



The Model 200 automatic tape splicer (shown here mounted on the winder for cassette operation) is tops in popularity because, at modest cost, it greatly increases production and makes uniform, perfect splices.



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## TAPE SERVICES

Continued from page 64

### ● OWOSSO (Area Code 517)

American Rec. Pressing Co. (sub. of Viewlex Inc.), 1810 W. King. Zip: 48867. Tel: 725-8176. Pres.: Norman Dufour; Sales Mgr.: Dave Howell.  
Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.  
Configurations: Cartridge 8-tr. & cassette.

### ● TECUMSEH (Area Code 313)

Faraday Inc., 805 S. Maumee. Zip: 49286. Tel: 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

### ● TROY (Area Code 313)

Stereodyne Inc., 2810 Elliott. Zip: 48084. Tel: 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
Int'l branch: Canada.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.

## MINNESOTA

### ● MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Audiotek Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: James McCann; Sales Mgr.: Phil Levine.

Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft.  
Branch: Los Angeles, Calif.

Configurations: Cassette & open reel.

Micside Inc., 2541 Nicollet Ave. S., Minneapolis 55404. Tel: 827-5442. Pres.: Robert Schultz; Gen. Mgr.: Bruce Smeath.  
Configurations: Cassette & open reel.

### ● MOORHEAD (Area Code 218)

Mark Custom Recs., 1518 S. Seventh St. Zip: 56560. Tel: 233-5803. Owner: Don Geiken.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## MISSOURI

### ● INDEPENDENCE (Area Code 816)

Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres.: Gerald W. Riegler; Gen. Mgr.: John Pearson.  
Configurations: Cartridge 4-tr. & cassette.

### ● KANSAS CITY (Area Code 816)

Fremerman Rec'g & Tape Dupl'g Co., 4041 Central. Zip: 64111. Tel: 753-6868. Pres.: Bernie Fremerman; Gen. & Sales Mgr.: Ed Gerlach.  
Configurations: Cassette & open reel.  
Stage 3 Sound Prod'ns, 12 E. 39 St. Zip: 64111. Tel: JE 1-1375. Pres. & Gen. Mgr.: Donald D. Warnock; Sales Mgr.: Clara Warnock.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● ST. LOUIS (Area Code 314)

Allied Tape Corp., 1201 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: Roger Frederickson.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.  
Technisonic Studios, 1201 S. Brentwood Blvd. Zip: 63117. Tel: 727-1055. VP & Mgr.: Edward H. Canfer.  
Configurations: Cassette & open reel.

### ● SPRINGFIELD (Area Code 417)

G R S Rec'gs-KCOD Broadcasting Corp., MPD Box 801, 420 E. Chestnut St. Zip: 65801. Tel: 869-1296. Pres. & Gen. Mgr.: Billy Wolfe; Sales Mgr.: Lula Wolfe.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## NEBRASKA

### ● LINCOLN (Area Code 402)

Williams Rec'g Serv., 2650 N. 48. Zip: 68504. Tel: 434-4745. Owner & Gen. Mgr.: Lee A. Williams.  
Configuration: Open reel.

### ● OMAHA (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.  
Sound Rec'rs, 206 S. 44 St. Zip: 68131. Tel: 553-1165. Owner: Don Sears; Gen. Mgr.: Ron Ubel.  
Configurations: Cassette & open reel.

## NEW JERSEY

### ● CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000. Pres.: David H. Goodman; Gen. Mgr.: Norman Caplan; Sales Mgr.: George L. Pat Landon.  
Sales office: New York, N.Y.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● CHERRY HILL (Area Code 609)

Arnold Assocs., PO Box 265. Zip: 08034. Tel: 667-6479, 933-2500. Pres.: Arnold Kaminer.  
Configurations: Cartridge 8-tr. & cassette.

### ● ENGLEWOOD (Area Code 201)

National Cinematape Inc., 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton.  
Sales office: New York, N.Y.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● FAIRFIELD (Area Code 201)

G R T Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: 227-4380. Contact: Tim Cole.  
Home office: Sunnyvale, Calif.  
Configurations: Cartridge 8-tr., cassette & open reel.

Grandy Inc., 1275 Bloomfield Ave. Zip: 07006. Tel: 228-1433. Pres. & Gen. Mgr.: Edward J. Kissack.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● PENNSAUKEN (Area Code 609)

Tape Servs. Inc., 7015 Westfield Blvd. Zip: 08110. Tel: 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.  
Configurations: Cartridge 4-tr., 8-tr. & cassette.

### ● RUNNEMEDE (Area Code 609)

Eastern Rec. Mfg. Co., 901 E. Clements Bridge Rd. Zip: 08078. Tel: 931-0558. Pres. & Gen. Mgr.: John H. Dunn.  
Configurations: Cartridge 8-tr. & cassette.

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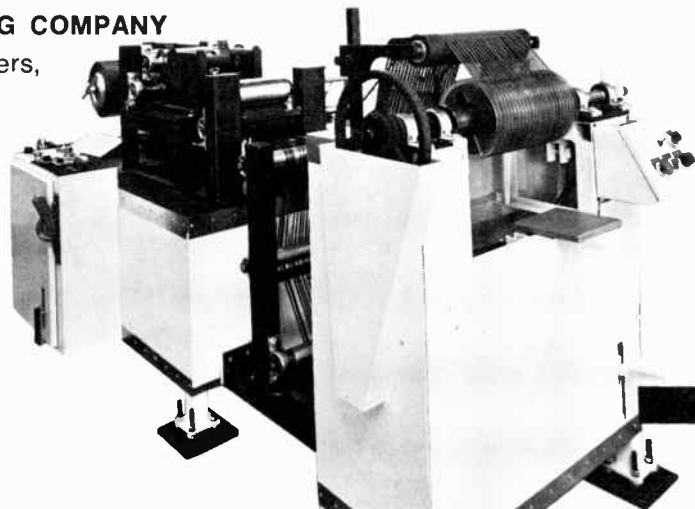
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Hollywood, California 90038



Qualitape Dupl'n Labs. Inc., 101 Broadway. Zip: 08078. Tel: 933-2500. Pres.: Thomas S. Steele; Gen. Mgr.: Wayne E. Wilfong.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• **WEST CALDWELL (Area Code 201)**

National Tape Serv. Inc., 3 Fairfield Crescent. Zip: 07006. Tel: 228-2424; NYC Tel: (212) 233-3520. Pres.: William Westerman; Gen. Mgr.: J. Verille.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

**NEW MEXICO**

• **ALBUQUERQUE (Area Code 505)**

Cee Rec'g Serv. (div. of Customized Electronic Eng'g), PO Box 8921, Zip: 87108. Tel: 299-5581. Pres. & Gen. Mgr.: John H. Hughes; Chief Eng.: C. Emmons.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

Stars Inc., 114 Tennessee NE. Zip: 87108. Tel: 268-5870. Pres.: John G. Ralston.  
Configurations: Cartridge 8-tr. & cassette.

**NEW YORK**

• **BINGHAMTON (Area Code 607)**

Creative Artists Custom Tape Sales, Box 1891. Zip: 13902. Tel: 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• **BRONXVILLE (Area Code 914)**

International Rec'g Co., 49 Desmond Ave. Zip: 10708. Tel: DE 7-5726. Owner & Gen. Mgr.: C. Rie.  
Configurations: Cartridge 8-tr., cassette & open reel.

• **CLARENCE CENTER (Area Code 716)**

Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel: 741-3344. Pres.: Vincent Morette.  
Branch: Atlanta, Ga.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• **COPIAGUE, L.I. (Area Code 516)**

Dubbings Electronics Inc., 1305 S. Strong Ave. Zip: 11726. Tel: 226-6000. Gen. Mgr.: William F. Callahan; Mktg. Dir.: Michael Thaler.  
Configurations: Cartridge 8-tr., cassette & open reel.

• **GARDEN CITY, L.I. (Area Code 516)**

Audio Rec'g, 64 Vassar St. Zip: 11530. Tel: GE 7-6200. Pres.: Vince Mallardi; Gen. Mgr.: Roy Musgnug.  
Configuration: Open reel.

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010; NYC Tel: (212) 895-6449. Pres.: Louis Ligator; Gen. Mgr.: Abe Chayet.  
Sales office: New York, N.Y.  
Configurations: Cartridge 8-tr. & cassette.

• **HUNTINGTON BAY, L.I. (Area Code 516)**

Robert Swanson Prod'ns Inc., 94 E. Shore Rd. Zip: 11743. Tel: AR 1-1923/7831. Gen. Mgr.: Renie Swanson; Sales Mgr.: Gary Swanson.  
Home office: Fort Lauderdale, Fla.  
Configurations: Cartridge 4-tr., 8-tr., & open reel.

• **ITHACA (Area Code 607)**

Alcor Inc., 215 S. Tioga St. Zip: 14850. Tel: 273-4242. Pres.: Max Mattes.  
Configurations: Cartridge 4-tr., cassette & open reel.

• **JERICHO, L.I. (Area Code 516)**

Associated Inds. Inc., 23 Marian Ln. Zip: 11753. Tel: 822-3198. Pres.: Ron W. Schafer; Gen. & Sales Mgr.: Robert W. Schachner.  
Sales offices: New York, N.Y.; Cleveland, Ohio; Pittsburgh, Pa.  
Configurations: Cartridge 8-tr., cassette & open reel.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 237 W. 54 St. Zip: 10019. Tel: 582-4812. Pres.: Allen Weintraub; Gen. Mgr.: Bob Cristani; VP & Sales Mgr.: Irv Jerome. Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

*continued on page 68*

# Schwann February

## Where records and tapes get together

February 1971 was a milestone in the field of recorded music. On that date the Schwann Record Catalog was reborn with new content and a new name . . . to better serve a changing market.

Schwann — the bible of recorded music — is now **SCHWANN RECORD & TAPE GUIDE** encompassing 8-track cartridge and cassette tape listings next to LP record numbers.

The new Schwann recognizes 8-track cartridge and cassette as permanent among forms of recorded music, and establishes Schwann as the bible that has changed with the times. One that charts the course for the growing number of devotees of pre-recorded tapes.

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A Trade and Consumer Publication  
Published Monthly

## Schwann Record & Tape Guide

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**TAPE SERVICES**

Continued from page 67

Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596. Gen. Mgr.: Abe Chayet. (Sales office only).  
**Home office: Hauppauge, L.I., N.Y.**  
**Configurations:** Cartridge 8-tr. & cassette.

Ampex Stereo Tapes Div., 555 Madison Ave. Zip: 10022. Tel: 758-8900. Sales Mgr.: Jules Cohen.  
**Home office: Chicago, Ill.**  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Artcraft Rec'g Studios, 285 E. 49 St., Brooklyn 11203. Tel: 778-5150. Owner: Mike Serby; Mgr.: Anthony Serbiniano.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Associated Incls. Inc., 41-34 27 St., Long Island City 11101. Tel: 937-1755. (Sales office only).  
**Home office: Jericho, L.I., N.Y.**  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Audio Tech Labs., 2B19 Newkirk Ave., Brooklyn 11226. Tel: IN 9-7134. Owner & Pres.: Joseph Giovannelli.  
**Configurations:** Cassette & open reel.

Avery & Elkins Inc., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.  
**Configurations:** Cassette & open reel.

Cassette-Cartridge Corp., 220 E. 23 St. Zip: 10010. Tel: 689-8861. Pres.: Lorence Press; Gen. Mgr.: Frank Carroll; Sales Mgr.: George P. Scott.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Cassette Communications Corp., 932 Broadway. Zip: 10010. Tel: 533-3150. Pres.: Arnold Maxin; VP & Gen. Mgr.: Jack Somer.  
**Configurations:** Cartridge 8-tr. & cassette.

Cassette Development Corp., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Exec. VP & Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.  
**Configurations:** Cassette & open reel.

Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matt Polakoff; Sales Mgrs.: Phyllis Newman, Bob Schachner.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Cassette/Tech Corp., 543 W. 43 St. Zip: 10036. Tel: 868-3520. Pres.: Eugene V. Liposki; VP Sales: Jack Somer.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Dick Charles Rec'g Serv. Inc., 729 Seventh Ave. Zip: 10019. Tel: JU 2-7920. Owner & Mgr.: Dick Charles.  
**Configuration:** Cartridge 8-tr.

Columbia Rec Prod'ns (div. of CBS Recs.), 49 E. 52 St. Zip: 10022. Tel: 765-4321. VP: Calvin Roberts; Dir.: Tom Van Gessel.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Cue Rec'gs Inc., 117 W. 46 St. Zip: 10036. Tel: PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.  
**Configurations:** Cassette & open reel.

Delta Rec'g Corp., 1564 Broadway. Zip: 10036. Tel: 265-4876. Pres.: Bernard Zimney; Gen. Mgr.: Joseph Garafalo; Chief Eng.: Jon Fausty; Prod'n: Tony Romeo.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: PL 9-7979. Pres. & Gen. Mgr.: Norman Levin.  
**Configurations:** Cassette & open reel.

Fine Rec'g Inc., 11B W. 57 St. Zip: 10019. Tel: CI 5-6969. Pres.: C. Robert Fine; Gen. Mgr.: Arthur L. Berkow.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Gotham Rec'g Corp. (div. of TeleGeneral Corp.), 2 W. 46 St. Zip: 10036. Tel: 586-5577. Mgr.: Marcia Jensen.  
**Configurations:** Cassette & open reel.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.  
**Configurations:** Cartridge 8-tr. & cassette.

M C A Recs., 445 Park Ave. Zip: 10022. Tel: 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Special Mkt. Dir.: Martin Weiss.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

National Cinematape Inc., 38 Gramercy Park. Zip: 10010. Tel: 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. (Sales office only).  
Plant: Englewood, N.J.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: PL 7-6440. Pres.: Hal Lustig.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

Olmsted Sound Studios Inc., 80 W. 40 St. Zip: 10018. Tel: 868-3342. Pres.: Richard B. Olmsted.  
**Configuration:** Open reel.

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10019. Tel: 486-9614. Pres.: Robert Teitelman; Sales Mgr.: David A. Grant. (Exec. office only).  
Plant: Richmond, Ind.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Posthorn Rec'gs, 185 Ave. C. Zip: 10009. Tel: OR 7-4082. Owner & Mgr.: Jerry Bruck.  
**Configuration:** Open reel.

R C A Recs., Special Prods. Mktg., 1133 Ave. of the Americas. Zip: 10036. Tel: 586-3000. Mgr.: Harry Anger; Nat'l Sales Mgr.: Bill Mulligan; Sales Reprs.: Jim Head, Dick Bylandt, Steve DeHaven.  
**Configurations:** Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

R K O Sound (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Radiant Cassette/Cartridge Corp., 250 W. 57 St. Zip: 10019. Tel: 765-1820. Pres.: Donald H. Gabor; Sales Mgr.: Thomas Conroy; Adv. Mgr.: Ed Cohen. (Exec. office only).  
Plant: Chicago, Ill.  
**Configurations:** Cartridge 8-tr. & cassette.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: George Bob Freifeld. (Sales office only).  
**Home office: Camden, N.J.**  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Richcraft Rec'g Co., 1706 Flatbush Ave., Brooklyn 11210. Tel: 377-1664. Gen. Mgr.: R. Rahmey.  
**Configurations:** Cassette & open reel.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.  
**Configurations:** Cassette & open reel.

Variety Rec'g Studio, 130 W. 42 St., Suite 856. Zip: 10036. Tel: 244-4256. Pres.: Warren Allen Smith; Gen. Mgr.: Fred Vargas; Sales Mgr.: Joseph F. Cyr.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

Viewlex Inc., see A&B Dupl'rs Ltd.

Deryck Waring Rec'gs Inc., 25 W. 43 St. Zip: 10036. Tel: 736-0878. Pres. & Mgr.: Deryck H. Waring.  
**Configurations:** Cassette & open reel.

● **NORTH BELLMORE, L.I. (Area Code 516)**  
Telephone Dynamics Corp., 1333 Newbridge Rd. Zip: 11710. Tel: 221-9870. Pres.: Leonard Young.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

● **PEEKSKILL (Area Code 914)**  
G & C Rec'g Serv., 12 Lake Rd. Zip: 10566. Tel: 737-2722. Gen. Mgr.: Guy Heitmann.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

● **RYE (Area Code 914)**  
Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Nino Bruno; Gen. Mgr.: John Lanni.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

● **ST. JAMES, L.I. (Area Code 516)**  
Sounds By St. James Inc., 699 Jericho Tnkp. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.

● **YONKERS (Area Code 914)**  
Cassette Masters Corp., 2 Bashford St. Zip: 10701. Tel: 968-1605. Pres.: V. J. DePaul; Gen. Mgr.: Leonard Ripley; Sales Mgr.: Adrienne Sivins.  
**Configuration:** Cassette.

**NORTH CAROLINA**

● **CHARLOTTE (Area Code 704)**  
Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28201. Tel: 536-0424. Pres. & Sales Mgr.: Arthur Smith; Gen. Mgr.: Lynn B. Ward.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

● **GREENSBORO (Area Code 919)**  
Crescent-City Sound Studios Inc., PO Box 6786, 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Pres.: Julian Price II; Gen. & Sales Mgr.: Walt Copeland.  
**Configurations:** Cartridge 8-tr., cassette & open reel.

● **RALEIGH (Area Code 919)**  
Audiofonics Inc., 15 W. Lenoir St. Zip: 27602. Tel: 833-3924. Pres. & Gen. Mgr.: Larry Gardner; Sales Mgr.: Mark Silver.  
**Configurations:** Cassette & open reel.

## OHIO

### ● CINCINNATI (Area Code 513)

Artist Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres. & Gen. Mgr.: Homer L. Milam.  
Configurations: Cartridge 8-tr., cassette & open reel.  
Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Chet Barnett.  
Configurations: Cartridge 8-tr., & cassette.

### ● CLEVELAND (Area Code 216)

Agency Rec'g Studios Inc., 1730 E. 24 St. Zip: 44114. Tel: 621-0810. Pres.: Donald R. White; VP: Frank Gari; Mgr.: William C. Laufer.  
Configurations: Cartridge 8-tr., cassette & open reel.

Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowacz; Gen. Mgr.: Ronald J. Lasky; Sales Mgr.: Harry Konrad.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Associated Inds. Inc., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3773. (Sales office only).  
Home office: Jericho, L.I., N.Y.  
Configurations: Cartridge 8-tr., cassette & open reel.

Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Owner & Mgr.: Thomas Boddie.  
Configuration: Open reel.

Cleveland Rec'g Co., 1935 Euclid Ave. Zip: 44115. Tel: 621-9362. Pres.: Ken Hamann.  
Configurations: Cartridge 4-tr., cassette & open reel.

Qualitapes Inc., Terminal Tower, Penthouse East. Zip: 44113. Tel: 241-0900. Pres.: C. K. Patrick; Gen. & Sales Mgr.: Robert Conrad.  
Configuration: Open reel.

### ● COLUMBUS (Area Code 614)

Magnetic Studios (div. of Lindy Prod'n's Inc.), 1670 W. First Ave. Zip: 43212. Tel: 486-2469. Pres.: Richard Huntsberger; Gen. Mgr.: John Fippin; Sales Mgr.: Sharon Martin.  
Configurations: Cassette & open reel.

Mus-i-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres. & Mgr.: Boyd P. Niederlander; VP: John W. Hull; Sales Mgr.: John Boling.  
Configuration: Open reel.

### ● DAYTON (Area Code 513)

Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Sales Mgr.: Dewitt D. Campbell.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● FREMONT (Area Code 419)

Courier-Empire Rec'g Ents., 414 Croghan St. Zip: 43420. Tel: 332-4775. Pres. & Gen. Mgr.: Robert T. Brown; Sales Mgr.: Barbara J. Brown.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 803 E. Indianola Ave. Zip: 44502. Tel: 783-1198. Pres.: William O. Warner; Sales Mgr.: James Cole.  
Configurations: Cassette & open reel.

## OKLAHOMA

### ● OKLAHOMA CITY (Area Code 405)

Century Recs. Corp., 1220 NW 39. Zip: 73118. Tel: 528-4077. Pres. & Gen. Mgr.: Richard Gilleland; Sales Mgr.: Ron Bullock.  
Configuration: Cassette.

### ● TULSA (Area Code 918)

Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

## OREGON

### ● PORTLAND (Area Code 503)

Northwestern Inc., 011 SW Hooker St. Zip: 97206. Tel: 224-3456. Pres.: Robert M. Lindahl; Gen. Mgr.: Sheldon Goldstein.  
Configurations: Cassette & open reel.  
Rex Rec'g Co., 931 SW King Ave. Zip: 97205. Tel: 228-4393. Pres.: Rodney F. Johnson; Gen. Mgr.: Russ Gorsline.  
Configuration: Open reel.

## PENNSYLVANIA

### ● ALLENTOWN (Area Code 215)

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Gen. Mgr.: Sandy Wartell.  
Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunnery; Sales Mgr.: Mel Mager.  
Configurations: Cartridge 8-tr., cassette & open reel.

Helfrich Rec'g Labs., East Texas Rd. West, RD 2. Zip: 18103. Tel: 395-5511. Pres. & Gen. Mgr.: Peter Helfrich.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● FRANKLIN (Area Code 814)

Process Rec. Co., 439 Willey Ave. Zip: 16323. Tel: 432-4633. Gen. Mgr.: Norman Kelly.  
Configuration: Open reel.

### ● HARRISBURG (Area Code 717)

Laird Prod'n's Inc., PO Box 3111. Zip: 17105. Tel: 761-3088. Owner: J. Ira Laird Jr.  
Configurations: Cartridge 4-tr., cassette & open reel.

### ● JENKINTOWN (Area Code 215)

Thunder Recs., Box 271, Cedar & West Ave. Zip: 19046. Tel: 05 2-5929. Pres.: Stan Peahota; Gen. Mgr.: Marian Ryan; Sales Mgr.: John Sokolis.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'n's Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: D. P. Whitticar.  
Configurations: Cartridge 8-tr. & cassette.

### ● PHILADELPHIA METROPOLITAN AREA (Area Code 215)

(Also see listings in Camden, Cherry Hill & Pennsauken, N.J.)

Air Tone Sound & Rec'g Co., 2330 Market. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel; Gen. Mgr.: Peter Kiefer; Sales Mgr.: Nora Guller.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Clarion Rec. Mfg. Co., 1021 Ridge Ave. Zip: 19123. Tel: CE 6-5252. Pres. & Gen. Mgr.: N. Niederman.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Diskmakers Inc., 925 N. Third. Zip: 19123. Tel: 627-2277. Pres.: Morris Bailey.  
Configurations: Cartridge 8-tr. & cassette.

Educational Servs. Div., Triangle Publ'n's Inc., PO Box 85, Radnor 19087. Tel: 687-4700. Gen. Mgr.: David J. Bennett; Sales Mgr.: J. L. C. Ulrich Jr.  
Configurations: Cartridge 4-tr., cassette & open reel.

### ● PITTSBURGH (Area Code 412)

Associated Inds. Inc., 256 Fifth Ave. Zip: 15222. Tel: 471-3484. Chief Eng.: Larry Zimba.  
Home office: Jericho, L.I., N.Y.  
Configurations: Cartridge 8-tr., cassette & open reel.

G & C Rec. Mfg. Co., 2724 Penn Ave. Zip: 15222. Tel: 281-9898. Pres.: Glenn E. Campbell; Gen. Mgr.: Lillian Campbell; Sales Mgr.: Richard L. Pastor.  
Configurations: Cartridge 4-tr. & 8-tr.

Hardman Assocs. Inc., 213 Smithfield St. Zip: 15222. Tel: 281-4450. Pres.: Karl Hardman; VP & Gen. Mgr.: Frank Doak.  
Configurations: Cassette & open reel.

W R S Motion Picture Lab., 210 Semple St. Zip: 15213. Tel: 683-6300. Pres. & Gen. Mgr.: F. Jack Napor.  
Configurations: Cassette & open reel.

### ● READING (Area Code 215)

James K. Hodgkins, 619 S. 18 St. Zip: 19606. Tel: 373-7600. Owner & Mgr.: James K. Hodgkins.  
Configurations: Cartridge 4-tr., cassette & open reel.

### ● SCRANTON (Area Code 717)

White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr.: John Shandra; Sales Mgr.: Phil Stacy.  
Configurations: Cassette & open reel.

### ● WINDSOR (Area Code 717)

Dee-Bee Rec'g Serv., S. Camp St. Zip: 17366. Tel: 244-5411. Pres.: Stan Deppen Jr., Gen. Mgr.: Pat Gerrick.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● YORK (Area Code 717)

Trout Audio Labs., 1784 San Gabriel Dr. Zip: 17402. Tel: 755-4103. Owner: Thomas A. Trout.  
Configuration: Open reel.

## RHODE ISLAND

### ● PAWTUCKET (Area Code 401)

Johnston Sound Servs., 111 Sweet Ave. Zip: 02861. Tel: 722-2222. Owner: Lewis Johnston.  
Configuration: Open reel.

## TENNESSEE

### ● KINGSPORT (Area Code 615)

Tri-State Rec'g Co., 1767 Fort Henry Dr. Zip: 37664. Tel: 246-9701. Pres.: Basil J. Palmer; Sales Mgr.: Tilford A. Salyer.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● MEMPHIS (Area Code 901)

American Rec'g, 827 Thomas St. Zip: 38107. Tel: 526-3935/0409. Owner: Chips Moman; Admin. VP & Mgr.: Marty Lacker.  
Configurations: Cartridge 4-tr., 8-tr. & open reel.

### ● NASHVILLE (Area Code 615)

Columbia Rec. Prod'n's, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Mgr.: Cecil Scaife.  
Configurations: Cartridge 8-tr., cassette & open reel.

D B M Rec'g Studio, 1516 Hawkins St. Zip: 37203. Tel: 244-9589. Pres. & Gen. Mgr.: Ben Hall.  
Configuration: Open reel.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres.: James F. Maxwell.  
Configurations: Cassette & open reel.

Queen of Sound (div. of East Coast Sound Corp.), 1314 Pine St. Zip: 37203. Tel: 259-3965. Pres.: Bill Killian; Mgr.: Jack Logan.  
Configuration: Open reel.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 255-5781. Sales Rep.: Ed Hines.  
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

## TEXAS

### ● AUSTIN (Area Code 512)

General Audio Servs., 308 W. Sixth. Zip: 78701. Tel: 477-4754. Partners: Steve Shields, Bruce H. Hooper.  
Configuration: Open reel.

P S G Rec'g Co., PO Box 1482, 4322A N. Lamar Blvd. Zip: 78767. Tel: 454-5653. Owner & Pres.: Pedro S. Gutierrez.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

### ● DALLAS (Area Code 214)

Custom Rec'd Tape of Dallas, 4354 Middleton Rd. Zip: 75229. Tel: 351-5765. Pres.: Jerry McKinney.  
Branch: Lubbock, Tex.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● HOUSTON (Area Code 713)

Jimmy Duncan's Soundville Prod'n's Inc., 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: Jimmy Duncan; Gen. Mgr.: Bill Gilliland; Sales Mgr.: John Clevinger.  
Configurations: Cartridge 4-tr. & open reel.

### ● LONGVIEW (Area Code 214)

Curtis Ents., Box 792, Curtis Bldg. Zip: 75601. Tel: 753-4461. Pres.: James R. Curtis.  
Configurations: Cassette & open reel.

### ● LUBBOCK (Area Code 806)

Custom Rec'd Tape of Dallas, 2115 Main St. Zip: 79401. Tel: 763-0984. Gen. Mgr.: Vincent Baldino.  
Home office: Dallas, Tex.  
Configurations: Cartridge 8-tr., cassette & open reel.

### ● SAN ANTONIO (Area Code 512)

Les Miller Ents., 102 Altgelt Ave. Zip: 78201. Tel: 736-2793. Owner: Les Miller.  
Configuration: Open reel.  
Texas Sound Studios, 506 W. Hildebrand Ave. Zip: 78212. Tel: 733-1721. Owner & Mgr.: Jeff Smith.  
Configurations: Cassette & open reel.

### ● WACO (Area Code 817)

S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr. Zip: 76710. Tel: 752-9711. Gen. Mgr.: Curt Adams.  
Configurations: Cartridge 8-tr., cassette & open reel.

## UTAH

### ● PROVO (Area Code 801)

Brigham Young Univ., Room E366 HFAC. Zip: 84601. Tel: 374-1211 ext. 4151. Dirs.: Darrel J. Monson, Dean M. Austin; Supervisor: Mr. Kaye L. Jensen.  
Configurations: Cassette & open reel.

## VERMONT

### ● BRATTLEBORO (Area Code 802)

Vanguard-Dasca, 8 Winter St. Zip: 05301. Tel: 257-7131. Pres. & Gen. Mgr.: David S. Calef.  
Configuration: Open reel.

*continued on page 70*

## TAPE SERVICES

Continued from page 69

### VIRGINIA

#### • NORFOLK (Area Code 703)

Studio Center (div. of Broadcasting Servs. Inc.), 200 W. 22 St. Zip: 23517. Tel: 622-2111. Pres. & Gen. Mgr.: Warren M. Miller; Sales Mgr.: Jacqueline Perchalla. Configurations: Cassette & open reel.

#### • RICHMOND (Area Code 703)

Sound Stages Inc., 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W. C. Pulley; Prod'n Mgr.: Frank Brooks. Configurations: Cassette & open reel.

### WASHINGTON

#### • OLYMPIA (Area Code 206)

Apollo Ent's, Inc., 1915 N. Quince. Zip: 98501. Tel: 352-9097. Pres.: Allen P. Giles. Configurations: Cartridge 4-tr., cassette & open reel.

#### • TACOMA (Area Code 206)

Wiley Sound Studios, 5103 N. 46. Zip: 98407. Tel: 5K 2-8583. Owner & Gen. Mgr.: Bill Wiley. Configurations: Cartridge 4-tr. & open reel.

### WISCONSIN

#### • MILWAUKEE (Area Code 414)

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave., 4th fl. Zip: 53203. Tel: 372-2750. Pres.: Dave Kennedy. Configuration: Cassette.

#### • SAUK CITY (Area Code 608)

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: M. Neiley; Sales Mgr.: P. Drake. Configurations: Cartridge 8-tr., cassette & open reel.

### WYOMING

#### • CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Pres. & Gen. Mgr.: Ray Alexander. Configuration: Open reel.

## DESIGN & ARTWORK

### ARIZONA

#### • TUCSON (Area Code 602)

Audio Dynamics Rec'g, 310 Lawyers Title Bldg. Zip: 85701. Tel: 624-1252. Owners: Rod Shields, Leland Oliver.

### CALIFORNIA

#### • ANAHEIM (Area Code 714)

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Tel: 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.

#### • COSTA MESA (Area Code 714)

Audio-Dynamics, 1281B Logan St. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards.

#### • FRESNO (Area Code 209)

California Artists Corp., PO Box 3374. Zip: 93706. Tel: 266-9570. Pres.: Ray Camacho; VP & Gen. Mgr.: Leo Gonzales; Sales Mgr.: Martina Calles.

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

A T D (American Tape Dupl'rs Inc.), 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Richard Allen; Gen. Mgr.: Donald Anderson; Sales Mgr.: Warren D. Gray.

Advance Recs., 6376 Yucca St., Hollywood 90028. Tel: 463-2151. Pres.: Marcia Gayle; Gen. Mgr.: Morry Perrigo.

American Tape Dupl'rs Inc., see A T D & Assocs. Inc., 9887 Santa Monica Blvd., Beverly Hills 90212. Tel: 553-1477. VP & Dir.: Ben Benoit; Sales Mgr.: Sandy Menold.

Bert-Co. Ent's., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier; VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.

Container-Kraft Inc., 724 E. 61 St. Zip: 90001. Tel: 232-3281. Pres.: Arthur Garson; Gen. Mgr.: Steve Matlis; Sales Mgr.: Russell Garson.

Creative Sound Prod'ns, 9000 Sunset Blvd., Hollywood 90069. Tel: 271-4843. Pres.: Robert C. Cotterell; Gen. Mgr.: Paul Lindner; Sales Mgr.: Bill Murphy.

Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie Ave. Zip: 90044. Tel: 750-3310. Gen. Mgr.: James Takeda.

E M C Corp., Radio Rec'rs Div., 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. Gen. Mgr.: Jerry Greenfield; Sales Mgr.: Art Cole. Home office: St. Paul, Minn.

Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres. & Gen. Mgr.: Howard Gilmore Jr.; Sales Mgr.: Tom Petthey.

Globe Albums West (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8278. Gen. Mgr.: Norman Ravis.

Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunnery; Sales Mgr.: Mel Mager.

Kahana Film Prod'ns, 1909 N. Curson Pl. Zip: 90046. Tel: 876-8208. Pres.: Yoram Kahana; Gen. Mgr.: Peggy Halper.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Partners: Steven A. Guy, Allen J. Fraiberg; Gen. Mgr.: Iris Pinsky; Sales Mgr.: Kim Paladino.

Modern Album of California Inc., 3116 Van Owen St., Burbank 91504. Tel: TH 5-7655. Gen. & Sales Mgr.: Jim Gordon.

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

R C A Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Sales Reps.: Bill Gartland, Bill Leonard.

Edward Shaw & Assocs. Inc., 9887 Santa Monica Blvd., Beverly Hills 90212. Tel: 553-0307, 879-3602. Pres.: Edward S. Shaw; Gen. Mgr.: Ray S. Morris; Sales Mgr.: Charles E. Pike.

Soltys Assocs., 5481 Santa Monica Blvd. Zip: 90029. Tel: 465-5605. Pres.: Gene Soltys; Gen. Mgr.: Jean Soltys; Sales Mgr.: Charlene McCauley.

Sonic-Sound Ent's. Inc., 5216 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Machael Foley.

Star City Dist's. Inc., 449 N. Fairfax Ave. Zip: 90036. Tel: 653-6341. Pres.: Hal Tupler; Gen. Mgr.: Dan Wiley; Sales Mgr.: Ed Rosenthal.

Windows Unlimited-Mr. Bones Prod'ns Inc., 8833 Sunset Blvd., Rm. 410. Zip: 90069. Tel: 657-8330. Pres.: Bones Howe; Gen. Mgr.: Macey Lipman.

#### • SACRAMENTO (Area Code 916)

Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 9581B. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.

#### • SAN FERNANDO (Area Code 213)

Superscope Rec'd Tapes, 455 Fox St. Zip: 91340. Tel: 365-1191. Pres.: Joseph S. Tushinsky. Gen. Mgr.: Len Feldman.

#### • SAN FRANCISCO & BAY AREA (Area Code 415)

Action Recs. Inc., 2207 El Camino Real, San Mateo 94403. Tel: 341-1500.

Charles Conlan Lithographers Inc., 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan. Golden State Rec'rs Inc., 665 Harrison St. Zip: 94107. Tel: 781-6306. Pres. & Gen. Mgr.: Leo de Gar Kulka; Sales Mgr.: H. P. Haas.

Int'l branch: West Germany. Professional Programming/West, 145 Naglee Ave. Zip: 94112. Tel: 585-2315. Gen. Mgr.: Dick Stambaugh; Sales Mgr.: Gary Schaffer.

Home office: Miami, Fla. Unicorn, 2146 Stuart, Berkeley 94705. Tel: 841-8524. Pres.: Vince Casalaina; Sales Mgr.: Rol Grogan.

#### • SANTA MARIA (Area Code 805)

Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Mgr.: Ric DaLuise.

#### • SAUGUS (Area Code 805)

Keycor Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360. Pres.: Richard Keycor; Gen. Mgr.: G. E. Disch; Sales Mgr.: Dale Davis.

### COLORADO

#### • DENVER (Area Code 303)

Century Rec. Mfg. Co. of Colorado, 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham.

Jackson Sound Prod'ns, 1403 S. Lipan. Zip: 80223. Tel: 722-7019. Pres.: Joseph K. Jackson.

### CONNECTICUT

#### • NEWINGTON (Area Code 203)

Sound-Art Studios Inc., 135 Day St. Zip: 06111. Tel: 522-7253. Pres.: Arthur Annecharico; Gen. Mgr.: Paul Gregory; Sales Mgr.: Jerry Shepard.

### DELAWARE

#### • WILMINGTON (Area Code 302)

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Gen. Mgr.: M. Leap; Sales Mgr.: Jerry Smith.

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M S A, 143 Kennedy St. NW, Suite 11. Zip: 20011. Tel: 723-4215. Pres. & Gen. Mgr.: Saul Menick. Service: Marketing & Sales promo. servs.

## FLORIDA

### ● FORT LAUDERDALE (Area Code 305)

Audio Adv. Prod'ns, 790 NE 45 St. Zip: 33308. Tel: 564-5008, 566-3385. Pres. & Gen. Mgr.: Michelle Scott; Prod'n Mgr.: David Chiodo. The Smith Studio Inc., 3141 SW 22 Ct. Zip: 33312. Tel: 581-7300. Pres. & Sales Mgr.: Fletcher Smith; Gen. Mgr.: Janet Smith. Swanson Florida Prod'ns Inc., 229 SE First Ave. Zip: 33301. Tel: 524-3120/3922. Pres.: Robert E. Swanson; Gen. Mgr.: Beth Schafer; Sales Mgr.: Cliff Riggs. Branch: Huntington Bay, L.I., N.Y.

### ● MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayet. Ben-Scott Rec'g/Woroner Prod'ns, 1995 NE 150 St., North Miami 33161. Tel: 945-5465. Pres.: Murry Woroner; Gen. Mgr.: Frank Linale. Criteria Rec'g Co. Inc., 1755 NE 149 St. Zip: 33161. Tel: 947-5611. Owner: M. L. Emerman; Mgr.: Edith L. Murphy. Professional Programming/East, 9701 SW 77 Terr. Zip: 33143. Tel: 271-0839. Pres. & Gen. Mgr.: Robert R. Harris; Sales Mgr.: Jack Weintraub. Branch: San Francisco, Calif. Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres. & Sales Mgr.: Aldo Vazquez; Gen. Mgr.: Carlos Garcia. Unitel, 2515 NE 207 St., North Miami Beach 33160. Tel: 945-2819. Gen. Mgr.: C. H. Barkhaus.

### ● SATELLITE BEACH (Area Code 305)

Cass Inc., 1127 S. Patrick Dr. Zip: 32935. Tel: 262-1995, 773-3151. Pres.: William C. Howell; Mktg. Mgr.: Ray Brewer.

### ● TAMPA (Area Code 813)

Art 'n Type Inc., PO Box 7229, Zip: 33603; 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.

### ● WINTER GARDEN (Area Code 305)

Magnetix Corp., 770 W. Bay St. Zip: 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey.

### ● WINTER PARK (Area Code 305)

Bee Jay Rec'g Studios, Box T. Zip: 32789. Tel: 293-1781. Pres.: Eric T. Schabacker.

## GEORGIA

### ● ATLANTA (Area Code 404)

Ad-Vertising Unlimited, 410 Glen Iris Dr. NE. Zip: 30308. Tel: JA 3-3515. Gen. Mgr.: James Hillsman; Sales Mgr.: Milt Howard. Home office: Chicago, Ill. Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. D. Comstock; Gen. Mgr.: Bill Evans. Kin-Tel Prod'ns & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. VP & Exec. Prod'r: Rod Kinder. LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Meurice LeFevre; Sales Mgr.: Kathy Bennett. Mark Educational Rec'gs Inc., 2543 Raintree Dr. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr. Home office: Clarence Center, N.Y.

### ● FAIRMONT (Area Code 404)

Regency Tapes, PO Box 175. Zip: 30139. Tel: 337-2510. Owner & Pres.: Johnny Carter.

## ILLINOIS

### ● CHICAGO METROPOLITAN AREA (Area Code 312)

Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 643-2979. Pres. & Sales Mgr.: Howard Pittman; Gen. Mgr.: R. C. Hillsman. Branch: Atlanta, Ga. Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig. Branch: New York, N.Y. Breidun Assocs., PO Box 744, Skokie 60076. Tel: 676-3722. Pres.: William F. Dunn; Gen. Mgr.: Mrs. J. N. Breckenridge; Sales Mgr.: Mrs. Grace Vandendorpe. Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter. Ian Assocs. Inc., 8334 Kedvale, Skokie 60076. Tel: 674-3992. Pres.: Ian Scher. International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: V. Ruvalds; VP & Gen. Mgr.: J. V. Man; Sales Mgr.: L. March. J S & A Adv., 628 Michelline, Northbrook 60062. Tel: 498-4888. Pres.: Joseph Sugarman; Gen. Mgr.: Alan Angelacos.

Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Ray Peck; Gen. Mgr.: Ginger Wadipian; Sales Mgr.: George Peck. Branch: 316 S. Wabash. Zip: 60604. Tel: 427-6434.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5998. Pres.: John S. Maloney. P A Entis. Inc., PO Box 3857, Merchandise Mart. Zip: 60654; John Hancock Center, Suite 6007. Zip: 60611. Tel: 375-4847. Pres.: Andrew A. Pappas; Gen. Mgr.: Bill Demis; Sales Mgr.: Nicholas M. Krokidas. Persuasion Systems (div. of Manpower Inc.), 15 E. Pearson St. Zip: 60611. Tel: 642-9840. Pres.: Dan Cavellier; VP & Gen. Mgr.: R. R. Wright; Sales Mgr.: A. Y. Midlash. R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 641-5880. Sales Reps.: Bill Reilly, Joe Pop. Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: A. B. Clapper; Gen. Mgr.: William Little; Sales Mgr.: Charles Farmer.

## INDIANA

### ● INDIANAPOLIS (Area Code 317)

Paul Lennon Adv. Agency, 2123 N. Meridian. Zip: 46206. Tel: 925-6417. Pres.: Paul Lennon; Gen. Mgr.: Jim Lennon; Sales Mgr.: Fred Stark. Technical Arts & Design, 3614 E. Southern Ave. Zip: 46203. Tel: 786-5111. Pres.: C. William Fleetwood; Gen. Mgr.: J. Fleetwood; Sales Mgr.: L. A. Fleetwood.

### ● TERRE HAUTE (Area Code 812)

Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Mgr.: Jerry Parkins. Modern Album of Indiana Inc., 1299 Voorhees. Zip: 47808. Tel: 235-6001. Gen. Mgr.: Dick Fields. Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

## KENTUCKY

### ● LOUISVILLE (Area Code 502)

Allen-Martin Sound Studios (formerly Sambo Sound Studios), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; Gen. & Sales Mgr.: David H. Snowden.

## LOUISIANA

### ● NEW ORLEANS (Area Code 504)

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## TAPE SERVICES

Continued from page 71

### • RUSTON (Area Code 318)

Americana Rec'g Studios, PO Drawer L, 707-709 W. California Ave. Zip: 71270. Tel.: 255-0287. Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr.; Sales Mgr.: Francis A. Abernathy.

## MARYLAND

### • BALTIMORE METROPOLITAN AREA (Area Code 301)

International Telecomm Inc., McCormick & Shilling Rds., Cockeysville 21030. Tel.: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; Sales Mgr.: Burgess MacNeal.

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

Ace Rec'g Studios Inc., 1 Boylston Pl. Zip: 02116. Tel.: 482-8580. Owners: Milton & Herbert Yakus; Studio Mgr.: Milton Yakus.

Continental Rec'gs Inc., 12 Irving St., Framingham 01701. Tel.: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: John F. Flynn.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel.: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully.

Music Promos, Inc., 483 Beacon St. Zip: 02115. Tel.: 262-3546. Pres.: Daniel Lipman; Gen. Mgr.: Don Dumont.

### • CHICOPPEE (Area Code 413)

Just For the Record, PO Box 251, 40 Marion St. Zip: 01013. Tel.: 592-1789. Pres.: Robert S. Bator; Gen. Mgr.: Celine T. Bator; Sales Mgr.: Nicole Houle.

### • HOLYOKE (Area Code 413)

Century Custom Rec'g Serv., 2 Portland St. Zip: 01040. Tel.: 533-3302. Pres. & Gen. Mgr.: Earl Fortin.

## MICHIGAN

### • ANN ARBOR (Area Code 313)

Brian Connelly Adv. Inc., 316 N. Main. Zip: 48104. Tel.: 761-4444. Pres.: Brian R. Connelly.

### • DETROIT METROPOLITAN AREA (Area Code 313)

R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel.: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Linda Carrier.

Graphic Design Inc., 650 E. Mandoline, Madison Heights 48013. Tel.: 585-4142. Pres.: Richard G. Heppard; Gen. Mgr.: N. A. Gonyou.

Magnetic Video Corp., 23434 Industrial Park Ct., Farmington 48024. Tel.: 477-6066. Pres.: Andre Flary; Opns. Mgr.: Thomas Pagan; Sales Mgr.: Lee Nicholson.

Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel.: 341-5868/0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Sherwood Swartz.

R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075. Tel.: 352-6610. Sales Rep.: W. Carey.

### • KALAMAZOO (Area Code 616)

Barbara Allan Prod'ns Inc., 10130 Shaver Rd. Zip: 49002. Tel.: 327-6746. Pres.: Allan E. Horn; Sales Mgr.: James William McIntyre.

### • TROY (Area Code 313)

Stereodyne Inc., 2810 Elliott. Zip: 48084. Tel.: 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack. Int'l branch: Canada.

## MINNESOTA

### • MINNEAPOLIS-ST. PAUL (Area Code 612)

Audiotek Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel.: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: James McCann; Sales Mgr.: Phil Levine.

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel.: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft. Branch: Los Angeles, Calif.

M M I Adv./Mktg. Inc., 1415 N. Lilac Dr., Minneapolis 55422. Tel.: 546-2591. Pres.: David Hersh; Gen. Mgr.: David Berkus; Sales Mgr.: William G. Morris.

Micside Inc., 2541 Nicollet Ave. S., Minneapolis 55404. Tel.: 827-5442. Pres.: Robert Schultz; Gen. Mgr.: Bruce Smeath.

Sound 80 Inc., 2709 E. 25 St., Minneapolis 55406. Tel.: 721-6341. Pres.: Herb Pilhofer; VP & Gen. Mgr.: Tom Jung; Sales Mgr.: Gary Ericson.

### • MOORHEAD (Area Code 218)

Mark Custom Recs., 1518 S. Seventh St. Zip: 56560. Tel.: 233-5803. Owner: Don Geiken.

## MISSOURI

### • KIRKSVILLE (Area Code 816)

Red Flame Recs., PO Box 563. Zip: 63501. Tel.: 665-4017. Pres. & Gen. Mgr.: Dick Lowrance.

### • ST. LOUIS (Area Code 314)

Allen Adv. Agency, 1201 Research Blvd. Zip: 63132. Tel.: 997-7100. Pres.: Byrle A. Northup; VP: D. L. Allen.

Allied Tape Corp., 1201 Research Blvd. Zip: 63132. Tel.: 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: Roger Frederickson.

### • SPRINGFIELD (Area Code 417)

G R S Rec'gs-KCOD Broadcasting Corp., MPD Box 801, 420 E. Chestnut St. Zip: 65801. Tel.: 869-1296. Pres. & Gen. Mgr.: Billy Wolfe; Sales Mgr.: Lula Wolfe.

## NEBRASKA

### • OMAHA (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel.: 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.

Sound Rec'rs, 206 S. 44 St. Zip: 68131. Tel.: 553-1165. Owner: Don Sears; Gen. Mgr.: Ron Ubel.

## NEW JERSEY

### • CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel.: 963-3000. Pres.: David H. Goodman; Gen. Mgr.: Norman Caplan; Sales Mgr.: George L. Pat Landon.

Sales office: New York, N.Y.

### • ENGLEWOOD (Area Code 201)

National Cinematape Inc., 24 W. Sheffield Ave. Zip: 07631. Tel.: 871-3000; NYC Tel.: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton.

Sales office: New York, N.Y.

### • FAIRFIELD (Area Code 201)

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel.: 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.

### • FLEMINGTON (Area Code 201)

Modern Album of New Jersey Inc., Rts. 202 & 31. Zip: 08822. Tel.: 786-4800. Gen. Mgr.: Floyd Pawson.

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

### • NEWARK (Area Code 201)

Newark Phono Labels (div. of Folkraft Publ'g Co. Inc.), 1159 Broad St. Zip: 07114. Tel.: 622-0024. Pres.: Jerry Shifrin; Gen. Mgr.: Frank Favata.

### • PENNSAUKEN (Area Code 609)

Kimco Tape Accessories, 7015 Westfield Ave. Zip: 08110. Tel.: 665-3324. Pres.: Theodore D. Cohen. Tape Servs. Inc., 7015 Westfield Blvd. Zip: 08110. Tel.: 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.

### • SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel.: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.

## NEW YORK

### • BINGHAMTON (Area Code 607)

Creative Artists Custom Tape Sales, Box 1891. Zip: 13902. Tel.: 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.

### • CLARENCE CENTER (Area Code 716)

Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel.: 741-3344. Pres.: Vincent Morette. Branch: Atlanta, Ga.

### • GLEN COVE, L.I. (Area Code 516)

Magnate Assocs. (div. of Memnon Ltd.), PO Box 84. Zip: 11542. Tel.: 676-6753. Pres.: Krzysztof Krompan; Gen. Mgr.: Cezimir V. Swier.

### • HAUPPAUGE, L.I. (Area Code 516)

Disc Printing Corp., 915 Motor Pkwy. Zip: 11787. Tel.: 234-1400. Pres.: George Fishman; Gen. Mgr.: Frank D. Martino; Sales Mgr.: Joc Ames.

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11787. Tel.: 234-1100. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.

Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel.: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunberry; Sales Mgr.: Mel Mager.

### • HUNTINGTON BAY, L.I. (Area Code 516)

Robert Swanson Prod'ns Inc., 94 E. Shore Rd. Zip: 11743. Tel.: AR 1-1923/7831. Gen. Mgr.: Renie Swanson; Sales Mgr.: Gary Swanson. Home office: Fort Lauderdale, Fla.

### • JERICHO, L.I. (Area Code 516)

Associated Inds. Inc., 23 Marian Ln. Zip: 11753. Tel.: 822-3198. Pres.: Ron W. Schafer; Gen. & Sales Mgr.: Robert W. Schachner. Sales offices: New York, N.Y.; Cleveland, Ohio; Pittsburgh, Pa.

### • MONTICELLO (Area Code 914)

Rivertone Stylus Co. Inc., Dillon Rd. Zip: 12701. Tel.: 794-8889. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.

### • NEW YORK METROPOLITAN AREA (Area Code 212)

A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 237 W. 54 St. Zip: 10019. Tel.: 582-4812. Pres.: Allen Weintraub; Gen. Mgr.: Bob Cristani; VP & Sales Mgr.: Irv Jerome.

Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel.: 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunberry; Sales Mgr.: Mel Mager.

A. D. Adams Adv. Inc., 145 E. 52 St. Zip: 10022. Tel.: 755-0845. Pres.: A. D. Adams. Branch: Woodbury, L.I., N.Y.

Album Graphics Inc., 850 Seventh Ave. Zip: 10019. Tel.: 489-0793. VP & Gen. Mgr.: Richard Block. Home office: Chicago, Ill.

George Alexander Printing Inc./Display Inc., 36-25 Prince St., Flushing 11354. Tel.: 886-5600. Pres.: Kev Dejevan.

Artwork: Plain & Fancy, 176½ E. 75 St. Zip: 10021. Tel.: 734-4000. Pres.: Alan Hartwell; Sales Mgr.: William Kelly.

Associated Inds. Inc., 41-34 27 St., Long Island City 11101. Tel.: 937-1755. (Sales office only). Home office: Jericho, L.I., N.Y.

Atelier 57 Ltd., 24 W. 57 St. Zip: 10019. Tel.: 245-8938. Pres.: Stephen P. Haas; VP & Gen. Mgr.: Leo Bliok.

Avery & Elkins Inc., 295 Madison Ave. Zip: 10017. Tel.: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel.: 586-6235.

Ely Besale Ltd., 156 E. 52 St. Zip: 10022. Tel.: 759-7820. Pres.: Ely Besale; Gen. Mgr.: Anita Calif.

Craig Braun Inc., 56 E. 53 St. Zip: 10022. Tel.: PL 3-2250. Pres. & Sales Mgr.: Craig Braun; Gen. Mgr.: Anthony Grabois.

Cassette-Cartridge Corp., 220 E. 23 St. Zip: 10010. Tel.: 689-8861. Pres.: Lorence Press; Gen. Mgr.: Frank Carroll; Sales Mgr.: George P. Scott.

Cassette Communications Corp., 932 Broadway. Zip: 10010. Tel.: 533-3150. Pres.: Arnold Maxin; VP & Gen. Mgr.: Jack Somer.

Cassette Development Corp., 295 Madison Ave. Zip: 10017. Tel.: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Exec. VP & Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel.: 586-6235.

Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel.: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matt Polakoff; Sales Mgr.: Phyllis Newman, Bob Schachner.

Columbia Rec. Prod'ns (div. of CBS Recs.), 49 E. 52 St. Zip: 10022. Tel.: 765-4321. VP: Calvin Roberts; Dir.: Tom Van Gessel.

Cue Rec'gs Inc., 117 W. 46 St. Zip: 10036. Tel.: PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.

888 Advertising Inc., 56 E. 53 St. Zip: 10022. Tel.: PL 3-2250. Pres.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois.

Farmlett, Barsanti & Wood Inc., 208 Fifth Ave. Zip: 10010. Tel.: MU 6-8230. Pres.: Anthony Barsanti; VPs: Harry Farmlett, Jerry Wood.

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel.: 929-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert I. Pollack.

Hartwell Magicolor Printing, 825 Madison Ave. Zip: 10021. Tel.: BU 8-6000. Pres. & Gen. Mgr.: Alan Hartwell; Sales Mgr.: Austin P. O'Brien.

Kromecolor Litho Corp., 41-37 24 St., Long Island City 11101. Tel.: 392-3600. Gen. & Sales Mgr.: Louis Polish.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel.: 758-3232. Pres.: Robert M. Miller.

M C A Recs., 445 Park Ave. Zip: 10022. Tel.: 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Special Mkt. Dir.: Martin Weiss.

MacMurray Press Inc., 22 Jones St. Zip: 10014. Tel.: WA 4-1530. Pres.: Max Finesmith; Gen. & Sales Mgr.: Arthur Gray.

Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel.: 353-5701. VP Sales: Rollie J. Froehlig; Gen. Mgr.: G. M. Froehlig.

Branches: Los Angeles, Calif.; Terre Haute, Ind.; Flemington, N.J.

Int'l branch: Canada. The Music Agency Ltd., 888 Eighth Ave. Zip: 10019. Tel.: 765-2154. Pres.: Jay Leipzig; Gen. Mgr.: Joel Borowka.

National Cinematape Inc., 38 Gramercy Park. Zip: 10010. Tel.: 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. (Sales office only).

Plant: Englewood, N. J. National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel.: PL 7-6440. Pres.: Hal Lustig.

P E P, 663 Fifth Ave. Zip: 10019. Tel.: PL 7-6454. Pres.: Howard Lerner.



The Printers V Inc., 1034A Lexington Ave. Zip: 10021. Tel: UN 1-2222. Gen. & Sales Mgr.: William J. McCann.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: HY 7-2320. Pres. & Sales Mgr.: Jerome J. Rood; VP: Bernard Stein.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerald Sanders.

R C A Recs., Special Prods. Mktg., 1133 Ave. of the Americas. Zip: 10036. Tel: 586-3000. Mgr.: Harry Anger; Nat'l Sales Mgr.: Bill Mulligan; Sales Reps.: Jim Head, Dick Bylandt, Steve DeHaven.

R K D Sound (div. of RKD General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.

Record Albums Inc., 193 Irving Ave., Brooklyn 11237. Tel: EM 6-8171. Pres.: Bernard Stein; Sales Mgr.: Jerome J. Rood.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: George Bob Freifeld. (Sales office only).

Home office: Camden, N.J.  
Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel: 421-8255. Pres. & Sales Mgr.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.

Alan Wolsky & Friends Inc., 360 E. 65 St. Zip: 10021. Tel: 249-1904. Pres.: Alan Wolsky.

● **RYE (Area Code 914)**

Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Nino Bruno; Gen. Mgr.: John Lanni.

● **ST. JAMES, L.I. (Area Code 516)**

Sound by St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram.

● **WOODBURY, L.I. (Area Code 516)**

A. D. Adams Adv. Inc., 8243 Jericho Tnpk. Zip: 11797. Tel: 692-5044. VP: George M. Kovacs. Home office: New York, N.Y.

**NORTH CAROLINA**

● **CHARLOTTE (Area Code 704)**

Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28201. Tel: 536-0424. Pres. & Sales Mgr.: Arthur Smith; Gen. Mgr.: Lynn B. Ward.

● **WINSTON-SALEM (Area Code 919)**

Snyder Album Co., 3083 Indiana Ave. Zip: 27105. Tel: 722-6768. 723-8515. Pres.: Ernest E. Snyder.

**OHIO**

● **CINCINNATI (Area Code 513)**

Artist Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres. & Gen. Mgr.: Homer L. Milam.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Chet Barnett.

● **CLEVELAND (Area Code 216)**

Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Ronald J. Lasky; Sales Mgr.: Harry Konrad.

Associated Inds. Inc., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3773. (Sales office only). Home office: Jericho, L.I., N.Y.

Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Owner & Mgr.: Thomas Boddie.

● **COLUMBUS (Area Code 614)**

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres. & Mgr.: Boyd P. Niederlander; VP: John W. Hull; Sales Mgr.: John Boling.

● **DAYTON (Area Code 513)**

Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Sales Mgr.: Dewitt D. Campbell.

● **MINERVA (Area Code 216)**

Praise Rec'gs, 15589 Freed St. SE. Zip: 44657. Tel: 868-4840. Pres.: J. Maas.

**OKLAHOMA**

● **TULSA (Area Code 918)**

Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts.

**PENNSYLVANIA**

● **JENKINTOWN (Area Code 215)**

Thunder Bros., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota; Gen. Mgr.: Marian Ryan; Sales Mgr.: John Sokolis.

● **MECHANICSBURG (Area Code 717)**

Baldwin Sound Prod'ns Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: D. P. Whitticar.

● **PHILADELPHIA (Area Code 215)**

(Also see listings in Camden & Pennsauken, N.J.)  
Diskmakers Inc., 925 N. Third. Zip: 19123. Tel: 627-2277. Pres.: Morris Bailey.

Fenton Label Co., Coral & Buckius Sts. Zip: 19124. Tel: CU 8-2910. Pres. & Sales Mgr.: John Kirby Tompkins III; Gen. Mgr.: Floyd L. Tompkins; Adv. Mgr.: A. Uknalis.

● **PITTSBURGH (Area Code 412)**

Associated Inds. Inc., 256 Fifth Ave. Zip: 15222. Tel: 471-3484. Chief Eng.: Larry Zimba. Home office: Jericho, L.I., N.Y.

G & C Rec. Mfg. Co., 2724 Penn Ave. Zip: 15222. Tel: 281-9898. Pres.: Glenn E. Campbell; Gen. Mgr.: Lillian Campbell; Sales Mgr.: Richard L. Pastor.

● **SCRANTON (Area Code 717)**

White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr.: John Shandra; Sales Mgr.: Phil Stacy.

**RHODE ISLAND**

● **PAWTUCKET (Area Code 401)**

Johnston Sound Servs., 111 Sweet Ave. Zip: 02861. Tel: 722-2222. Owner: Lewis Johnston.

**TENNESSEE**

● **KINGSPORT (Area Code 615)**

Tri-State Rec'g Co., 1767 Fort Henry Dr. Zip: 37664. Tel: 246-9701. Pres.: Basil J. Palmer; Sales Mgr.: Tilford A. Salyer.

● **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Mgr.: Cecil Scaife.

Dan Quest & Assocs. Inc., 1905 Broadway. Zip: 37203. Tel: 327-4891. Pres.: Dan Quest.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 255-5781. Sales Rep.: Ed Hines.

Southern Graphic Inds., 3106 Belmont Blvd. Zip: 37212. Tel: 254-1022. Pres.: Shelby S. Singleton Jr.; Div. VP: Herb Shucher; Sales Mgr.: Gayle Allen.

*continued on page 74*

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## TAPE SERVICES

Continued from page 73

### TEXAS

#### • WACO (Area Code 817)

S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr. Zip: 76710. Tel: 752-9711. Gen. Mgr.: Curt Adams.

### VERMONT

#### • SPRINGFIELD (Area Code 802)

Ficara Ent's., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Gregorie Nelson Ficara; Sales Mgr.: Charlie Nelson.

### VIRGINIA

#### • RICHMOND (Area Code 703)

Sound Stages Inc., 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W. C. Pulley; Prod'n Mgr.: Frank Brooks.

### WISCONSIN

#### • ELKHART LAKE (Area Code 414)

Sohn Mfg. Inc., PO Box X. Zip: 53020. Tel: 876-3361. Pres.: A. O. Sohn; Sales Mgr.: Fred Lubeley.

#### • SAUK CITY (Area Code 608)

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: M. Neiley; Sales Mgr.: P. Drake.

## PACKAGING & LABELING

### CALIFORNIA

#### • ANAHEIM (Area Code 714)

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Tel: 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.

#### • COSTA MESA (Area Code 714)

Audio-Dynamics, 12818 Logan St. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards.

#### • FRESNO (Area Code 209)

Creative Packaging Co., 3131 S. Willow Ave. Zip: 93745. Tel: 266-0481. Home office: Indianapolis, Ind. Product: Cassette boxes & packaging materials.

#### • LOMA LINDA (Area Code 714)

Jechan Scientific Co., PO Box 942. Zip: 92354. Tel: 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan; Sales Mgr.: James Yong.

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

A T D (American Tape Dupl'rs Inc.), 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Richard Allen; Gen. Mgr.: Donald Anderson; Sales Mgr.: Warren D. Gray.

Abbey Tape Dupl'rs, 10520 Burbank Blvd., North Hollywood 91601. Tel: 877-3136. Owner & Mgr.: Norman C. Cooke.

Able Turntable & Tape, 6912 Hollywood Blvd., Rm. 301, Hollywood 90028. Tel: 466-8338. Pres. & Gen. Mgr.: Ted Gardner.

Advance Recs., 6376 Yucca St., Hollywood 90028. Tel: 463-2151. Pres.: Marcia Gayle; Gen. Mgr.: Morry Perrigo.

American Tape Dupl'rs Inc., see ATD. Ampex Stereo Tapes Div., 500 Rodier Dr., Glendale 91201. Tel: 245-9373. Home office: Chicago, Ill.

Bert-Co Ent's., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier; VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

Capitol Recs. Inc. (A Capitol Inds. Co.), Special Markets Div., 1750 N. Vine St., Hollywood 90028. Tel: 462-6252. VP Special Markets Div.: Arthur Miller; Custom Sales Mgr.: Robert Sheehy.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.

Container-Kraft Inc., 724 E. 61 St. Zip: 90001. Tel: 232-3281. Pres.: Arthur Garson; Gen. Mgr.: Steve Mattis; Sales Mgr.: Russell Garson.

Creative Packaging Co., 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: 478-9891. District Mgr.: John D. Kohn.

Home office: Indianapolis, Ind. Product: Cassette boxes & packaging materials.

Creative Sound Prod'ns, 9000 Sunset Blvd., Hollywood 90069. Tel: 271-4843. Pres.: Robert C. Cotterell; Gen. Mgr.: Paul Lindner; Sales Mgr.: Bill Murphy.

Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie Ave. Zip: 90044. Tel: 750-3310. Gen. Mgr.: James Takeda.

E M C Corp., Radio Rec's Div., 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. Gen. Mgr.: Jerry Greenfield; Sales Mgr.: Art Cole. Home office: St. Paul, Minn.

Globe Albums West. (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8278. Gen. Mgr.: Norman Ravis.

Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway, Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunnery; Sales Mgr.: Mel Mager.

Linden Dist's., 1831 Prosser Ave., Suite 315. Zip: 90025. Gen. Mgr.: Lindy Blaskey; Sales Mgr.: Joe Martinez.

Magnetic Tape Eng'g Corp., 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: S. Gerald Stone; VP Mktg.: James S. Walker.

Modern Album of California Inc., 3116 Van Owen St., Burbank 91504. Tel: TH 5-7655. Gen. & Sales Mgr.: Jim Gordon.

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

R C A Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Sales Reps.: Bill Gartland, Bill Leonard.

Sonic-Sound Ent's. Inc., 5216 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Machael Foley.

#### • MONTEBELLO (Area Code 213)

Transcriber Co. Inc., 3318 W. Beverly Blvd. Zip: 90640. Tel: 728-5407. Gen. & Sales Mgr.: Ted Smithers. Home office: Attleboro, Mass.

#### • SACRAMENTO (Area Code 916)

Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.

#### • SAN FERNANDO (Area Code 213)

Superscope Rec'd Tapes, 455 Fox St. Zip: 91340. Tel: 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.

#### • SAN FRANCISCO & BAY AREA

Charles Conlan Lithographers Inc., 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan. Golden State Rec's Inc., 665 Harrison St. Zip: 94107. Tel: 781-6306. Pres. & Gen. Mgr.: Leo de Gar Kulkka; Sales Mgr.: H. P. Haas. Int'l branch: West Germany.

Gopher Prods. Corp., Box 812, Berkeley 94701. Tel: 843-5836. Pres. & Gen. Mgr.: Burt Perkins.

#### • SAN JOSE (Area Code 408)

Data Technology Corp., 1600 Las Plumas. Zip: 95133. Tel: 272-0300. Pres.: Rex Lindsey; Gen. Mgr.: Moria Hickson; Mktg. Dir.: Raymond E. Valle; Sales Mgr.: T. Lazor.

#### • SANTA MARIA (Area Code 805)

Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Mgr.: Ric Daluise.

#### • SAUGUS (Area Code 805)

Keycor Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360. Pres.: Richard Keycor; Gen. Mgr.: G. E. Disch; Sales Mgr.: Dale Davis.

#### • SOUTH EL MONTE (Area Code 213)

Graham Printing & Lithograph, 1751 Floradale. Zip: 91733. Tel: 686-0367. Pres.: Charles Graham; Gen. Mgr.: Ted Riedel.

#### • SUNNYVALE (Area Code 408)

G R T Corp., Custom Prods. Div., 1287 Lawrence St. Rd. Zip: 94086. Tel: 940-2910. Mgr.: Donald Unger. Branch: Fairfield, N.J., GRT Tapes/East.

### COLORADO

#### • DENVER (Area Code 303)

Century Rec. Mfg. Co. of Colorado, 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham.

Jackson Sound Prod'ns, 1403 S. Lipan. Zip: 80223. Tel: 722-7019. Pres.: Joseph K. Jackson.

### CONNECTICUT

#### • NORWALK (Area Code 203)

Tulox Plastics (div. of Richardson-Merrell Inc.), New Canaan Ave. Tel: 847-2481. VP: R. L. Goldwaite; Sales Mgr.: C. Crane.

#### • WATERBURY (Area Code 203)

Infodex Cassette Corp., 7 Cherry Ave. Zip: 06702. Tel: 757-9291. Pres.: Roger S. Swain; Mktg. Del.: John W. Berry.

### DELAWARE

#### • WILMINGTON (Area Code 302)

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Gen. Mgr.: M. Leap; Sales Mgr.: Jerry Smith.

### DISTRICT OF COLUMBIA

#### • WASHINGTON (Area Code 202)

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion.

### FLORIDA

#### • FORT LAUDERDALE (Area Code 305)

The Smith Studio Inc., 3141 SW 22 Ct. Zip: 33312. Tel: 581-7300. Pres. & Sales Mgr.: Fletcher Smith; Gen. Mgr.: Janet Smith. Swanson Florida Prod'ns Inc., 229 SE First Ave. Zip: 33301. Tel: 524-3120/3922. Pres.: Robert E. Swanson; Gen. Mgr.: Beth Schafer; Sales Mgr.: Cliff Riggs. Branch: Huntington Bay, L.I., N.Y.

#### • MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayet. Ampex Stereo Tapes Div., 1175 NE 125 St., North Miami 33161. Tel: 891-0301. Home office: Chicago, Ill.

Ben-Scott Rec'g/Woroner Prod'ns, 1995 NE 150 St., North Miami 33161. Tel: 665-0431. Pres.: Murry Woroner; Gen. Mgr.: Frank Linaile.

Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres. & Sales Mgr.: Aldo Vazquez; Gen. Mgr.: Carlos Garcia.

Unitel, 2515 NE 207 St., North Miami Beach 33160. Tel: 945-2819. Gen. Mgr.: G. M. Barkhaus.

#### • SATELLITE BEACH (Area Code 305)

Cass Inc., 1127 S. Patrick Dr. Zip: 32935. Tel: 262-1995, 773-3151. Pres.: William C. Howell; Mktg. Mgr.: Ray Brewer.

#### • TAMPA (Area Code 813)

Art 'n Type Inc., PO Box 7229, Zip: 33603; 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.

#### • WINTER GARDEN (Area Code 305)

Magnetix Corp., 770 W. Bay St. Zip: 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey.

### GEORGIA

#### • ATLANTA (Area Code 404)

Ad-Vertising Unlimited, 410 Glen Iris Dr. NE. Zip: 30308. Tel: JA 3-3515. Gen. Mgr.: James Hillsman; Sales Mgr.: Milt Howard. Home office: Chicago, Ill.

Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. D. Comstock; Gen. Mgr.: Bill Evans.

Creative Packaging Co., 5800 Tulane Dr. Zip: 30336. Tel: 691-8929. Mgr.: T. K. Ondrus. Home office: Indianapolis, Ind.

Product: Cassette boxes & packaging materials. Kin-Tel Prod'ns & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. VP & Exec. Prod'r: Rod Kinder.

LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Meurice LeFevre; Sales Mgr.: Kathy Bennett.

Mark Educational Rec'gs Inc., 2543 Raintree Dr. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr.

Home office: Clarence Center, N.Y.

#### • FAIRMOUNT (Area Code 404)

Regency Tapes, PO Box 175. Zip: 30139. Tel: 337-2510. Owner & Pres.: Johnny Carter.

### ILLINOIS

#### • CHICAGO METROPOLITAN AREA (Area Code 312)

Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 643-2979. Pres. & Sales Mgr.: Howard Pittman; Gen. Mgr.: R. C. Hillsman. Branch: Atlanta, Ga.

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig. Branch: New York, N.Y.

Ampex Stereo Tapes Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. Gen. Mgr.: Donald V. Hall.

Sales offices: Los Angeles, Calif.; Miami, Fla.; New York, N.Y.

Boulevard Rec'g Studios Inc., 609 N. LaSalle St. Zip: 60610. Tel: 944-2752. Pres. & Gen. Mgr.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.

Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter.

Creative Packaging Co., Oakbrook Exec. Plaza, Suite 300, 1301 22 St., Oakbrook 60521. Tel: 654-0090, 242-4560. Regional Mgr.: H. J. Trablisky. Home office: Indianapolis, Ind.

Product: Cassette boxes & packaging materials. Custom Audio-JPL Rec. Co., 110 S. River Rd., Des Plaines 60016. Tel: 299-0220. Pres.: Paul H. Lutgens; Sales Mgr.: T. E. Larsen.

Double Sixteen Co., Box 1616, Wheaton 60187. Tel: 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.

Service: Permanent label printed directly on cassettes.

Fidelitone Inc., 6415 Ravenswood Ave. Zip: 60626. Tel: 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W. R. Anton; Sales Mgr.: H. A. Prince.

International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: V. Ruvalds; VP & Gen. Mgr.: J. V. Man; Sales Mgr.: L. March.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5998. Pres.: John S. Maloney.  
 Persuasion Systems (div. of Manpower Inc.), 15 E. Pearson St. Zip: 60611. Tel: 642-9840. Pres.: Dan Cavellier; VP & Gen. Mgr.: R. R. Wright; Sales Mgr.: A. Y. Midlash.  
 R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 641-5880. Sales Reps.: Bill Reilly, Joe Pop.  
 Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: A. B. Clapper; Gen. Mgr.: William Little; Sales Mgr.: Charles Farmer.

**INDIANA**

• **GARY (Area Code 219)**  
 Bud Pressner Rec'g Serv., 4839 S. Broadway. Zip 46409. Tel: 884-5214. Owner & Pres.: Bud Pressner.  
 • **INDIANAPOLIS (Area Code 317)**  
 Creative Packaging Co., 740 S. Alabama St. Zip: 46206. Tel: 635-6531. VP Mktg.: F. M. Siggins; Sales Dir.: J. S. Bryan; District sales office: 2801 N. Meridian St. Zip: 46206. Tel: 635-8400. District Mgr.: R. E. Jenks.  
 Branches: Fresno, Los Angeles, Calif.; Atlanta, Ga.; Chicago, Ill.; Detroit, Mich.; St. Louis, Mo.; East Rutherford, N.J.; Dallas, Tex.  
 Product: Cassette boxes & packaging materials.  
 Ohmit Rec'g Studio, 6102 E. 10 St. Zip: 46219. Tel: 356-9187. Owner & Pres.: Leslie E. Ohmit.  
 • **RICHMOND (Area Code 317)**  
 Phillips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511.  
 Home office: New York, N.Y.  
 • **TERRE HAUTE (Area Code 812)**  
 Arco Press Inc., 133 S. Sixth St. Zip: 47801. Tel: 232-0926. Pres.: James S. Roysse Jr.; Sales Mgr.: John Avelis.  
 Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Mgr.: Jerry Parkins.  
 Modern Album of Indiana Inc., 1299 Voorhees. Zip: 47808. Tel: 235-6001. Gen. Mgr.: Dick Fields.  
 Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

**KENTUCKY**

• **LOUISVILLE (Area Code 502)**  
 Allen-Martin Sound Studios (formerly Sambo Sound Studios), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; Gen. & Sales Mgr.: David H. Snowden.

**LOUISIANA**

• **NEW ORLEANS (Area Code 504)**  
 Rosemont Rec'g Studio, 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Pres. & Gen. Mgr.: Alfred E. Taylor Sr.  
 • **RUSTON (Area Code 318)**  
 Americana Rec'g Studios, PO Drawer L, 707-709 W. California Ave. Zip: 71270. Tel: 255-0287. Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr.; Sales Mgr.: Francis A. Abernathy.

**MARYLAND**

• **BALTIMORE METROPOLITAN AREA (Area Code 301)**  
 International Telecomm Inc., McCormick & Shilling Rds., Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; Sales Mgr.: Burgess MacNeal.

**MASSACHUSETTS**

• **ATTLEBORO (Area Code 617)**  
 Transcriber Co. Inc., Lower County St. Zip: 02703. Tel: 222-3525. Pres.: Robert B. Puleston; Sales Mgr.: Bruce Butterworth.  
 Branch: Montebello, Calif.  
 • **BOSTON METROPOLITAN AREA (Area Code 617)**  
 Ace Rec'g Studios Inc., 1 Boylston Pl. Zip: 02116. Tel: 482-8580. Owners: Milton & Herbert Yakus; Studio Mgr.: Milton Yakus.  
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully.  
 Waverley Rec'g Studio, 24 Carroll St., Watertown 02172. Tel: 924-8555. Pres.: Thomas G. Walters; Gen. Mgr.: Tony Texeira; Sales Mgr.: Robert Thayer.  
 • **HOLYOKE (Area Code 413)**  
 Century Custom Rec'g Serv., 2 Portland St. Zip: 01040. Tel: 533-3302. Pres. & Gen. Mgr.: Earl Fortin.

**MICHIGAN**

• **DETROIT METROPOLITAN AREA (Area Code 313)**  
 American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.

R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Linda Carrier.  
 Creative Packaging Co., 20840 Southfield Rd., Southfield 48075. Tel: 444-8340.  
 Home office: Indianapolis, Ind.  
 Product: Cassette boxes & packaging materials.  
 Artie Fields Prod'ns, 9430 Woodward. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; Gen. Mgr.: Dean Mounts; Sales Mgr.: Jeff Parsons.  
 Graphic Design Inc., 650 E. Mandoline, Madison Heights 48013. Tel 585-4142. Pres.: Richard G. Heppard; Gen. Mgr.: N. A. Gonyou.  
 Magnetic Video Corp., 23434 Industrial Park Ct., Farmington 48024. Tel: 477-6066. Pres.: Andre Blay; Opns. Mgr.: Thomas Pegan; Sales Mgr.: Lee Nicholson.  
 Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel: 341-5868/0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Sherwood Swartz.  
 R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075. Tel: 352-6610. Sales Rep.: W. Carey.  
 Tape-Tronics Inc., 7187 Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

• **KALAMAZOO (Area Code 616)**  
 Barbara Allan Prod'ns Inc., 10130 Shaver Rd. Zip: 49002. Tel: 327-6746. Pres.: Allan E. Horn; Sales Mgr.: James William McIntyre.  
 • **TROY (Area Code 313)**  
 Stereodyne Inc., 2810 Elliott. Zip: 48084. Tel: 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
 Int'l branch: Canada.

**MINNESOTA**

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**  
 Audiotek Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: James McCann; Sales Mgr.: Phil Levine.  
 E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft.  
 Branch: Los Angeles, Calif.  
 Sound 80 Inc., 2709 E. 25 St., Minneapolis 55406. Tel: 721-6341. Pres.: Herb Pilhofer; VP & Gen. Mgr.: Tom Jung; Sales Mgr.: Gary Ericson.

*Continued on page 76*

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## TAPE SERVICES

Continue from page 75

3 M Co., Magnetic Prods. Div., 3M Center, St. Paul 55101. Tel: 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv./Sales Promo.: Fred E. Dettloff.

### • MOORHEAD (Area Code 218)

Mark Custom Recs., 1518 S. Seventh St. Zip: 56560. Tel: 233-5803. Owner: Don Geiken.

## MISSOURI

### • ST. LOUIS (Area Code 314)

Allied Tape Corp., 1201 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northrup; Gen. Mgr.: Roger Frederickson.

Creative Packaging Co., 535 Fairways Circle. Zip: 63141. Tel: (314) 432-8038. Mgr.: W. J. Beaning. Home office: Indianapolis, Ind. Product: Cassette boxes & packaging materials.

### • SPRINGFIELD (Area Code 417)

G R S Rec'gs-KCOD Broadcasting Corp., MPO Box 801, 420 E. Chesnut St. Zip: 65801. Tel: 869-1296. Pres. & Gen. Mgr.: Billy Wolfe; Sales Mgr.: Lula Wolfe.

## NEBRASKA

### • OMAHA (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.

## NEW JERSEY

### • CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000. Pres.: David H. Goodman; Gen. Mgr.: Norman Caplan; Sales Mgr.: George L. Pat Landon. Sales office: New York, N.Y.

### • CHERRY HILL (Area Code 609)

Audio Supply Inc., Cherry Hill Ind'l Sites. Zip: 08034. Tel: 424-1060. Pres. & Gen. Mgr.: L. T. Atkinson.

### • EAST RUTHERFORD (Area Code 201)

Creative Packaging Co., 185 E. Union Ave. Zip: 07073. Tel: 935-3636. Regional Mgr.: D. M. Ball. Home office: Indianapolis, Ind. Product: Cassette boxes & packaging materials.

### • ENGLEWOOD (Area Code 201)

National Cinematape Inc., 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton. Sales office: New York, N.Y.

### • FAIRFIELD (Area Code 201)

G R T Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: 227-4380. Contact: Tim Cole. Home office: Sunnyvale, Calif.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.

### • FLEMINGTON (Area Code 201)

Modern Album of New Jersey Inc., Rts. 202 & 31. Zip: 08822. Tel: 786-4800. Gen. Mgr.: Floyd Pawson. Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

### • HOBOKEN (Area Code 201)

New Jersey Machine Corp., 16 St. & Willow Ave. Zip: 07030. Tel: 659-0483. Pres.: Richard Wellbrack; Exec. VP: Arthur Schaefer; Sales Mgr.: Ken Leeson.

### • NORTH ARLINGTON (Area Code 201)

Scandia Packaging Machinery Co., 500 Belleville Tnpk. Zip: 07032. Tel: 991-8400. Pres.: W. B. Bronander Jr.

### • PENNSAUKEN (Area Code 609)

Kimco Tape Accessories, 7015 Westfield Ave. Zip: 08110. Tel: 665-3324. Pres.: Theodore D. Cohen.

Tape Servs. Inc., 7015 Westfield Blvd. Zip: 08110. Tel: 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.

### • RUMMEDE (Area Code 609)

Qualitape Dupl'n Labs Inc., 101 Broadway. Zip: 08078. Tel: 933-2500. Pres.: Thomas S. Steele; Gen. Mgr.: Wayne E. Wilfong.

### • SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.

## NEW YORK

### • BINGHAMTON (Area Code 607)

Creative Artists Custom Tape Sales, Box 1891. Zip: 13902. Tel: 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.

### • CLARENCE CENTER (Area Code 716)

Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel: 741-3344. Pres.: Vincent Morette. Branch: Atlanta, Ga.

### • FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Dan Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank Camp.

### • HAUPPAUGE, L.I. (Area Code 516)

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11787. Tel: 234-1100. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podder. Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.

### • HUNTINGTON BAY, L.I. (Area Code 516)

Robert Swanson Prod'ns Inc., 94 E. Shore Rd. Zip: 11743. Tel: AR 1-1923/7831. Gen. Mgr.: Renie Swanson; Sales Mgr.: Gary Swanson. Home office: Fort Lauderdale, Fla.

### • JERICHO, L.I. (Area Code 516)

Associated Inds. Inc., 23 Marian Ln. Zip: 11753. Tel: 822-3198. Pres.: Ron W. Schaefer; Gen. & Sales Mgr.: Robert W. Schachner. Sales offices: New York, N.Y.; Cleveland, Ohio; Pittsburgh, Pa.

### • KIAMESHA LAKE (Area Code 914)

American Phono-Ton Inc. Zip: 12751. Tel: 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.

### • MONTICELLO (Area Code 914)

Rivertone Stylus Co. Inc., Dillon Rd. Zip: 12701. Tel: 794-8889. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.

### • NEW YORK METROPOLITAN AREA (Area Code 212)

A & B Dupl'rs Ltd. (Sub. of Viewlex Inc.), 237 W. 54 St. Zip: 10019. Tel: 582-4812. Pres.: Allen Weintraub; Gen. Mgr.: Bob Cristani; VP & Sales Mgr.: Irv Jerome. Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.

A. D. Adams Adv. Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A. D. Adams. Branch: Woodbury, L.I., N.Y.

Albar Tag & Label Co. Inc., 175 Fifth Ave. Zip: 10010. Tel: 254-7300. Pres.: Allen J. Sherman. Album Graphics Inc., 850 Seventh Ave. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block. Home office: Chicago, Ill.

Ampex Stereo Tapes Div., 555 Madison Ave. Zip: 10022. Tel: 758-8900. Sales Mgr.: Jules Cohen. Home office: Chicago, Ill.

Associated Inds. Inc., 41-34 27 St., Long Island City 11101. Tel: 937-1755. (Sales office only) Home office: Jericho, L.I., N.Y.

Avery & Elkins Inc., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.

Craig Braun Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2250. Pres. & Sales Mgr.: Craig Braun; Gen. Mgr.: Anthony Grabis.

Cassette-Cartridge Corp., 220 E. 23 St. Zip: 10010. Tel: 689-8861. Pres.: Lorence Press; Gen. Mgr.: Frank Carroll; Sales Mgr.: George P. Scott.

Cassette Communications Corp., 932 Broadway. Zip: 10010. Tel: 533-3150. Pres.: Arnold Maxing; VP & Gen. Mgr.: Jack Somer.

Cassette Development Corp., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Exec. VP & Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.

Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matt Potakoff; Sales Mgrs.: Phyllis Newman, Bob Schachner.

Columbia Rec. Prod'ns (div. of CBS Recs.), 49 E. 52 St. Zip: 10022. Tel: 765-4321. VP: Calvin Roberts; Dir.: Tom Van Gessel.

Cue Rec'gs Inc., 117 W. 46 St. Zip: 10036. Tel: PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert I. Pollack.

Hartwell Magicolor Printing, 825 Madison Ave. Zip: 10021. Tel: BU 8-6000. Pres. & Gen. Mgr.: Alan Hartwell; Sales Mgr.: Austin P. O'Brien.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

M C A Recs., 445 Park Ave. Zip: 10022. Tel: 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Special Mkt. Dir.: Martin Weiss.

Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel: 353-5701. VP Sales: Rollie J. Froehlig; Gen. Mgr.: G. M. Froehlig. Branches: Los Angeles, Calif.; Terre Haute, Ind.; Flemington, N.J. Int'l branch: Canada.

National Cinematape Inc., 38 Gramercy Park. Zip: 10010. Tel: 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. (Sales office only) Plant: Englewood, N.J.

National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: PL 7-6440. Pres.: Hal Lustig.

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10019. Tel: 486-9614. Pres.: Robert Teitelman; Sales Mgr.: David A. Grant. (Exec. office only) Plant: Richmond, Ind.

The Printers V Inc., 1034A Lexington Ave. Zip: 10021. Tel: UN 1-2222. Gen. & Sales Mgr.: William J. McCann.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: HY 7-2320. Pres. & Sales Mgr.: Jerome J. Rood; VP: Bernard Stein.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerald Sanders.

R C A Recs., Special Prods. Mktg., 1133 Ave. of the Americas. Zip: 10036. Tel: 586-3000. Mgr.: Harry Anger; Nat'l Sales Mgr.: Bill Mulligan; Sales Reps.: Jim Head, Dick Bylandt, Steve DeHaven.

R K O Sound (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.

Record Albums Inc., 193 Irving Ave., Brooklyn 11237. Tel: EM 6-8171. Pres.: Bernard Stein; Sales Mgr.: Jerome J. Rood.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: George Bob Freifeld. (Sales office only) Home office: Camden, N.J.

Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills 11375. Tel: 544-9800. Pres.: Marshall Weingarden.

Shorewood Packaging Corp., 724 Fifth Ave. Zip: 10019. Tel: 582-6885. Pres.: Paul Shore; Sales Mgr.: Floyd S. Glinert.

Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel: 421-8255. Pres. & Sales Mgr.: Craig Braun; VP & Gen. Mgr.: Anthony Grabis.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: H. Kawamura; Mktg. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.

### • NORTH BELLMORE, L.I. (Area Code 516)

Telephone Dynamics Corp., 1333 Newbridge Rd. Zip: 11710. Tel: 221-9870. Pres.: Leonard Young.

### • OLD BETHPAGE, L.I. (Area Code 516)

Vis-A-Pak Mfg. Corp., 185 Bethpage Sweet Hollow Rd. Zip: 11804. Tel: 293-4242. Pres.: Leland Beck.

### • PLAINVIEW, L.I. (Area Code 516)

Pres-Tige Label Corp., 49 S. Mall. Zip: 11803. Tel: 249-2870. Pres.: Jerome Sybul; VP & Sales Mgr.: Ernie Menkes.

### • RYE (Area Code 914)

Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Nino Bruno; Gen. Mgr.: John Lanni.

### • ST. JAMES, L.I. (Area Code 516)

Sound By St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram.

### • WOODBURY, L.I. (Area Code 516)

A. D. Adams Adv. Inc., 8243 Jericho Tnpk. Zip: 11797. Tel: 692-5044. VP: George M. Kovacs. Home office: New York, N.Y.

## NORTH CAROLINA

### • CHARLOTTE (Area Code 704)

Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28201. Tel: 536-0424. Pres. & Sales Mgr.: Arthur Smith; Gen. Mgr.: Lynn B. Ward.

## OHIO

### • CINCINNATI (Area Code 513)

Artist Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres. & Gen. Mgr.: Homer L. Milam.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Chet Barnett.

### • CLEVELAND (Area Code 216)

Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowak; Gen. Mgr.: Ronald J. Lasky; Sales Mgr.: Harry Konrad.

Associated Inds. Inc., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3773. (Sales office only) Home office: Jericho, L.I., N.Y.

● **COLUMBUS (Area Code 216)**

Magnetic Studios (div. of Lindy Prod'ns Inc.), 1670 W. First Ave. Zip: 43212. Tel: 486-2469. Pres.: Richard Huntsberger; Gen. Mgr.: John Fippin; Sales Mgr.: Sharon Martin.

● **DAYTON (Area Code 513)**

Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Sales Mgr.: Dewitt D. Campbell.

● **INDIANAPOLIS (Area Code 216)**

United Audio Rec'g Studio, 803 E. Indianola Ave. Zip: 44502. Tel: 783-1198. Pres.: William O. Warner; Sales Mgr.: James Cole.

**OKLAHOMA**

● **TULSA (Area Code 918)**

Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts.

**PENNSYLVANIA**

● **JENKINTOWN (Area Code 215)**

Thunder Recs., 80x 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota; Gen. Mgr.: Marian Ryan; Sales Mgr.: John Sokolis.

● **MECHANICSBURG (Area Code 717)**

Baldwin Sound Prod'ns Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: D. P. Whitticar.

● **PHILADELPHIA (Area Code 215)**

(Also see listings in Camden, Cherry Hill and Pennsauken, N.J.)

Air Tone Sound & Rec'g Co., 2330 Market. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel; Gen. Mgr.: Peter Kiefer; Sales Mgr.: Nora Guller.

Diskmakers Inc., 925 N. Third. Zip: 19123. Tel: 627-2277. Pres.: Morris Balley.

Fenton Label Co., Coral & Buckius Sts. Zip: 19124. Tel: CU 8-2910. Pres. & Sales Mgr.: John Kirby Tompkins III; Gen. Mgr.: Floyd L. Tompkins; Adv. Mgr.: A. Uknalis.

● **PITTSBURGH (Area Code 412)**

Associated Inds. Inc., 256 Fifth Ave. Zip: 15222. Tel: 471-3484. Chief Eng.: Larry Zimba. Home office: Jericho, L.I., N.Y.

**RHODE ISLAND**

● **PAWTUCKET (Area Code 401)**

Johnston Sound Servs., 111 Sweet Ave. Zip: 02861. Tel: 722-2222. Owner: Lewis Johnston.

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Mgr.: Cecil Scaife.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres.: James F. Maxwell.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 255-5781. Sales Rep.: Ed Hines.

**TEXAS**

● **DALLAS (Area Code 214)**

Creative Packaging Co., 4505 McEwen Rd. Zip: 75234. Tel: 239-6521. Home office: Indianapolis, Ind. Product: Cassette boxes & packaging materials.

● **WACO (Area Code 817)**

S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr. Zip: 76710. Tel: 752-9711. Gen. Mgr.: Curt Adams.

**VERMONT**

● **SPRINGFIELD (Area Code 802)**

Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Gregory Nelson Ficara; Sales Mgr.: Charlie Nelson.

**WISCONSIN**

● **SAUK CITY (Area Code 608)**

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: M. Neiley; Sales Mgr.: P. Drake.

**PRINTING & LITHOGRAPHING**

**ARIZONA**

● **PHOENIX (Area Code 602)**

S & K (affiliate of Linear Prods. Inc.), 915 N. Fourth St. Zip: 85004. Tel: 252-6878. Mgr.: C. E. Eckmann. Home office: New York, N.Y.

**CALIFORNIA**

● **ANAHEIM (Area Code 714)**

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Tel: 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.

● **COSTA MESA (Area Code 714)**

Audio-Dynamics, 12818 Logan St. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards.

● **FRESNO (Area Code 209)**

California Artists Corp., PO Box 3374. Zip: 93706. Tel: 266-9570. Pres.: Ray Camacho; VP & Gen. Mgr.: Leo Gonzales; Sales Mgr.: Martina Calles.

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

A T D (American Tape Dupl'rs Inc.), 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Richard Allen; Gen. Mgr.: Donald Anderson; Sales Mgr.: Warren D. Gray.

American Tape Dupl'rs Inc., see ATD.

Bert-Co Ents., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier; VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.

Container-Kraft Inc., 724 E. 61 St. Zip: 90001. Tel: 232-3281. Pres.: Arthur Garson; Gen. Mgr.: Steve Mattis; Sales Mgr.: Russell Garson.

Creative Sound Prod'ns, 9000 Sunset Blvd., Hollywood 90069. Tel: 271-4843. Pres.: Robert C. Cotterell; Gen. Mgr.: Paul Lindner; Sales Mgr.: Bill Murphy.

Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie Ave. Zip: 90044. Tel: 750-3310. Gen. Mgr.: James Takeda.

E M C Corp., Radio Rec's Div., 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. Gen. Mgr.: Jerry Greenfield; Sales Mgr.: Art Cole.

Home office: St. Paul, Minn.

Globe Albums West. (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8278. Gen. Mgr.: Norman Ravis.

Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunery; Sales Mgr.: Mel Mager.

Ivy Hill Lithograph-Pacific Div., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. VPs: Benjamin S. Imershein, Jack Sclar.

Home office: Great Neck, L.I., N.Y.

Linear Prods. Inc., 704 S. Spring St. Zip: 90014. Tel: 662-0543. Gen. Mgr.: E. A. Diamond.

Home office: New York, N.Y.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Partners: Steven A. Guy, Allen J. Fraiberg; Gen. Mgr.: Iris Pinsky; Sales Mgr.: Kim Paladino.

Magnetic Tape Eng'g Corp., 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: S. Gerald Stone; VP Mktg.: James S. Walker.

Modern Album of California Inc., 3116 Van Owen St., Burbank 91504. Tel: TH 5-7655. Gen. & Sales Mgr.: Jim Gordon.

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

R C A Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Sales Reps.: Bill Gartland, Bill Leonard.

Sonic-Sound Ents. Inc., 5216 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Machael Foley.

Star City Dists. Inc., 449 N. Fairfax Ave. Zip: 90036. Tel: 653-6341. Pres.: Hal Tupler; Gen. Mgr.: Dan Wiley; Sales Mgr.: Ed Rosenthal.

● **SACRAMENTO (Area Code 916)**

Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Charles Conlan Lithographers Inc., 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.

Golden State Rec's Inc., 665 Harrison St. Zip: 94107. Tel: 781-6306. Pres. & Gen. Mgr.: Leo de Gar Kulka; Sales Mgr.: H. P. Maas.

Int'l branch: West Germany.

● **SANTA MARIA (Area Code 805)**

Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Mgr.: Ric Daluise.

● **SAUGUS (Area Code 805)**

Keysor Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360. Pres.: Richard Keysor; Gen. Mgr.: G. E. Disch; Sales Mgr.: Dale Davis.

● **SOUTH EL MONTE (Area Code 213)**

Graham Printing & Lithograph, 1751 Floradale. Zip: 91733. Tel: 686-0367. Pres.: Charles Graham; Gen. Mgr.: Ted Riedel.

*continued on page 78*

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## TAPE SERVICES

Continued from page 77

### COLORADO

#### • DENVER (Area Code 303)

Century Rec. Mfg. Co. of Colorado, 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham.  
Jackson Sound Prod'ns, 1403 S. Lipan. Zip: 80223. Tel: 722-7019. Pres.: Joseph K. Jackson.

### CONNECTICUT

#### • BRIDGEPORT (Area Code 203)

Lithographic Corp. of America, 1501 State St. Zip: 06605. Tel: 333-3337; NYC Tel: (212) WO 6-4353. Pres.: Lou Lewis; Gen. Mgr.: Jack Dienes; Sales Mgr.: Howard Roper.

#### • NEWINGTON (Area Code 203)

Sound-Art Studios Inc., 135 Day St. Zip: 06111. Tel: 522-7253. Pres.: Arthur Annecharico; Gen. Mgr.: Paul Gregory; Sales Mgr.: Jerry Shepard.

### DELAWARE

#### • WILMINGTON (Area Code 302)

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Gen. Mgr.: M. Leap; Sales Mgr.: Jerry Smith.

### FLORIDA

#### • MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayef.  
Ben-Scott Rec'g/Woroner Prod'ns, 1995 NE 150 St., North Miami 33161. Tel: 945-5465. Pres.: Murry Woroner; Gen. Mgr.: Frank Linale.  
Criteria Rec'g Co. Inc., 1755 NE 149 St. Zip: 33161. Tel: 947-5611. Owner: M. L. Emerman; Mgr.: Edith L. Murphy.  
South Eastern Recs. Mfg. Corp., 150 W. 29 St., Hialeah 33010. Tel: 888-7411. Pres.: Matthew San Martin; Sales Mgr.: Mr. Arias.  
Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres. & Sales Mgr.: Aldo Vazquez; Gen. Mgr.: Carlos Garcia.  
Unitel, 2515 NE 207 St., North Miami Beach 33160. Tel: 945-2819. Gen. Mgr.: C. H. Barkhaus.

#### • SATELLITE BEACH (Area Code 305)

Cass Inc., 1127 S. Patrick Dr. Zip: 32935. Tel: 262-1995, 773-3151. Pres.: William C. Howell; Mktg. Mgr.: Ray Brewer.

#### • TAMPA (Area Code 813)

Art 'n Type Inc., PO Box 7229. Zip: 33603; 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.

#### • WINTER GARDEN (Area Code 305)

Magnetix Corp., 770 W. Bay St. Zip: 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey.

### GEORGIA

#### • ATLANTA (Area Code 404)

Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. D. Comstock; Gen. Mgr.: Bill Evans.  
Kin-Tel Prod'n & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. VP & Exec. Prod'r: Rod Kinder.  
LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Maurice LeFevre; Sales Mgr.: Kathy Bennett.  
Mark Educational Rec'gs Inc., 2543 Raintree Dr. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr.  
Home office: Clarence Center, N.Y.

#### • FAIRMOUNT (Area Code 404)

Regency Tapes, PO Box 175. Zip: 30139. Tel: 337-2510. Owner & Pres.: Johnny Carter.

### ILLINOIS

#### • CHICAGO METROPOLITAN AREA (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig.  
Branch: New York, N.Y.  
Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter.  
Custom Audio-JPL Rec. Co., 110 S. River Rd., Des Plaines 60016. Tel: 299-0220. Pres.: Paul H. Luttgens; Sales Mgr.: T. E. Larsen.  
Double Sixteen Co., Box 1616, Wheaton 60187. Tel: 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.  
Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd. Zip: 60648. Tel: SP 4-4321. VP & Sales Mgr.: Richard Adler; Gen. Mgr.: Bernard Kelly.  
Ian Assocs. Inc., 8334 Kedvale, Skokie 60076. Tel: 674-3992. Pres.: Ian Scher.

International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: V. Ruvalds; VP & Gen. Mgr.: J. V. Man; Sales Mgr.: L. March.  
J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5998. Pres.: John S. Maloney.  
Monarch Printing Corp., 1130 W. Adams St. Zip: 60607. Tel: 243-6000. Pres.: John Selig.  
R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 641-5880. Sales Reps.: Bill Reilly, Joe Pop.  
Tonio-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: A. B. Clapper; Gen. Mgr.: William Little; Sales Mgr.: Charles Farmer.

### INDIANA

#### • GARY (Area Code 219)

Bud Pressner Rec'g Serv., 4839 S. Broadway. Zip: 46409. Tel: 884-5214. Owner & Pres.: Bud Pressner.  
Ron Wheeler Ent's., PO Box 1900. Zip: 46409. Tel: 887-7009. Pres.: Ronald E. Wheeler.

#### • RICHMOND (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511.  
Home office: New York, N.Y.

#### • TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth St. Zip: 47801. Tel: 232-0926. Pres.: James S. Roysie Jr.; Sales Mgr.: John Avelis.  
Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Mgr.: Jerry Parkins.  
Modern Album of Indiana Inc., 1299 Voorhees. Zip: 47808. Tel: 235-6001. Gen. Mgr.: Dick Fields.  
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

### KENTUCKY

#### • LOUISVILLE (Area Code 502)

Allen-Martin Sound Studios (formerly Sambo Sound Studios), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; Gen. & Sales Mgr.: David H. Snowden.

### LOUISIANA

#### • NEW ORLEANS (Area Code 504)

Rosemont Rec'g Studio, 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Pres. & Gen. Mgr.: Alfred E. Taylor Sr.

#### • RUSTON (Area Code 318)

Americana Rec'g Studios, PO Drawer L, 707-709 W. California Ave. Zip: 71270. Tel: 255-0287. Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr.; Sales Mgr.: Francis A. Abernathy.

### MARYLAND

#### • BALTIMORE METROPOLITAN AREA (Area Code 301)

International Telecomm Inc., McCormick & Shilling Rds., Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; Sales Mgr.: Burgess MacNeal.

### MASSACHUSETTS

#### • BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully.  
Waverley Rec'g Studio, 24 Carroll St., Watertown 02172. Tel: 924-8555. Pres.: Thomas G. Walters; Gen. Mgr.: Tony Texeira; Sales Mgr.: Robert Thayer.

#### • HOLYOKE (Area Code 413)

Century Custom Rec'g Serv., 2 Portland St. Zip: 01040. Tel: 533-3302. Pres. & Gen. Mgr.: Earl Fortin.

### MICHIGAN

#### • DETROIT METROPOLITAN AREA (Area Code 313)

Graphic Design Inc., 650 E. Mandoline, Madison Heights 48013. Tel: 585-4142. Pres.: Richard G. Heppard; Gen. Mgr.: N. A. Gonyou.  
Magnetic Video Corp., 23434 Industrial Park Ct., Farmington 48024. Tel: 477-6066. Pres.: Andre Blay; Ops. Mgr.: Thomas Pegan; Sales Mgr.: Lee Nicholson.  
R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075. Tel: 352-6610. Sales Rep.: W. Carey.  
Tape-Tronics Inc., 7187 Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

#### • KALAMAZOO (Area Code 616)

Barbara Allan Prod'ns Inc., 10130 Shaver Rd. Zip: 49002. Tel: 327-6746. Pres.: Allan E. Horn; Sales Mgr.: James William McIntyre.

#### • TROY (Area Code 313)

Stereodyne Inc., 2810 Elliott. Zip: 48084. Tel: 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
Int'l branch: Canada.

### MINNESOTA

#### • MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Audiotek Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: James McCann; Sales Mgr.: Phil Levine.  
E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft.  
Branch: Los Angeles, Calif.

#### • MOORHEAD (Area Code 218)

Mark Custom Recs., 1518 S. Seventh St. Zip: 56560. Tel: 233-5803. Owner: Don Geiken.

### MISSOURI

#### • SPRINGFIELD (Area Code 417)

G R S Rec'gs-KCDD Broadcasting Corp., MPD Box 801, 420 E. Chestnut St. Zip: 65801. Tel: 869-1296. Pres. & Gen. Mgr.: Billy Wolfe; Sales Mgr.: Lula Wolfe.

### NEBRASKA

#### • OMAHA (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nicks.

Sound Rec'rs, 206 S. 44 St. Zip: 68131. Tel: 553-1165. Owner: Don Sears; Gen. Mgr.: Ron Ubel.

### NEW JERSEY

#### • BERGENFIELD (Area Code 201)

Custom Label & Tag Corp., 112 S. Washington Ave. Zip: 07621. Tel: 384-8500. Pres.: Ralph Kerner; Sales Mgr.: Howard Kerner.

#### • CAMDEN (Area Code 609)

Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000. Pres.: David H. Goodman; Gen. Mgr.: Norman Caplan; Sales Mgr.: George L. Pat London.  
Sales office: New York, N.Y.

#### • ENGLEWOOD (Area Code 201)

National Cinematape Inc., 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton.  
Sales office: New York, N.Y.

Prospect Press Inc., AAI Prods. Div., Forest Ave. Zip: 07631. NYC Tel: (212) CA 6-2300. Mgr.: Margie Fischer.

#### • FAIRFIELD (Area Code 201)

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.

#### • FLEMINGTON (Area Code 201)

Modern Album of New Jersey Inc., Rts. 202 & 31. Zip: 08822. Tel: 786-4800. Gen. Mgr.: Floyd Pawson.  
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

#### • NEWARK (Area Code 201)

Hit Program Serv., 1175 Broad St. Zip: 07114. Tel: 243-0222. Pres.: D. M. Steinberg; Gen. Mgr.: Arthur De Bose Jr.; Sales Mgr.: William Thomas.

Newark Phono Labels (div. of Folkraft Publ'g Co. Inc.), 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shifrin; Gen. Mgr.: Frank Favata.

#### • PENNSAUKEN (Area Code 609)

Kimco Tape Accessories, 7015 Westfield Ave. Zip: 08110. Tel: 665-3324. Pres.: Theodore D. Cohen.

Tape Servs. Inc., 7015 Westfield Blvd. Zip: 08110. Tel: 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.

#### • SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. Mgr.: Harry M. Randel.

### NEW YORK

#### • BINGHAMTON (Area Code 607)

Creative Artists Custom Tape Sales, Box 1891. Zip: 13902. Tel: 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.

#### • CLARENCE CENTER (Area Code 716)

Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel: 741-3344. Pres.: Vincent Morette.  
Branch: Atlanta, Ga.

#### • FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Dan Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank Camp.

● **GARDEN CITY, L.I. (Area Code 516)**  
 Audio Rec'g, 64 Vassar St. Zip: 11530. Tel: GE 7-6200. Pres.: Vince Mallardi; Gen. Mgr.: Roy Musgnug.

● **GREY NECK, L.I. (Area Code 516)**  
 Ivy Hill Lithograph, Community Dr. Zip: 11022. Tel: 487-0200. Pres.: Murray Gordon; VPs: Murray Kurland, Lewis Garlick.  
 Branch: Los Angeles, Calif.

● **HAUPPAUGE, L.I. (Area Code 516)**  
 Disc Printing Corp., 915 Motor Pkwy. Zip: 11787. Tel: 234-1400. Pres.: George Fishman; Gen. Mgr.: Frank D. Martino; Sales Mgr.: Joe Ames.

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11787. Tel: 234-1100. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.  
 Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nuntery; Sales Mgr.: Mel Mager.

● **JERICHO, L.I. (Area Code 516)**  
 Associated Inds. Inc., 23 Marian Ln. Zip: 11753. Tel: 822-3198. Pres.: Ron W. Schafer; Gen. & Sales Mgr.: Robert W. Schachner.  
 Sales offices: New York, N.Y.; Cleveland, Ohio; Pittsburgh, Pa.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**  
 A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 237 W. 54 St. Zip: 10019. Tel: 582-4812. Pres.: Allen Weintraub; Gen. Mgr.: Bob Cristani; VP & Sales Mgr.: Irv Jerome. Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nuntery; Sales Mgr.: Mel Mager.

A. D. Adams Adv. Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A. D. Adams.  
 Branch: Woodbury, L.I., N.Y.

Albar Tag & Label Co. Inc., 175 Fifth Ave. Zip: 10010. Tel: 254-7300. Pres.: Allen J. Sherman.

Album Graphics Inc., 850 Seventh Ave. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block.  
 Home office: Chicago, Ill.

George Alexander Printing Inc./Display Inc., 36-25 Prince St., Flushing 11354. Tel: 886-5600. Pres.: Keve Oveejan.

Associated Inds. Inc., 41-34 27 St., Long Island City 11101. Tel: 937-1755. (Sales office only).  
 Home office: Jericho, L.I., N.Y.

Avery & Elkins Inc., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Sales Mgr.: Ron Silberman.  
 Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.

Craig Braun Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2250. Pres. & Sales Mgr.: Craig Braun; Gen. Mgr.: Anthony Grabois.

Cassette-Cartridge Corp., 220 E. 23 St. Zip: 10010. Tel: 689-8861. Pres.: Lorence Press; Gen. Mgr.: Frank Carroll; Sales Mgr.: George P. Scott.

Cassette Development Corp., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Exec. VP & Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.

Columbia Rec. Prod'ns (div. of CBS Recs.), 49 E. 52 St. Zip: 10022. Tel: 765-4321. VP: Calvin Roberts; Dir.: Tom Van Gessel.

Cue Rec'gs Inc., 117 W. 46 St. Zip: 10036. Tel: PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert I. Pollack.

Hartwell Magicolor Printing, 825 Madison Ave. Zip: 10021. Tel: BU 8-6000. Pres. & Gen. Mgr.: Alan Hartwell; Sales Mgr.: Austin P. O'Brien.

Kromecolor Litho Corp., 41-37 24 St., Long Island City 11101. Tel: 392-3600. Gen. & Sales Mgr.: Louis Polish.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

Linear Prods. Inc., 37 W. 20 St. Zip: 10028. Tel: 255-2917. Pres.: Robert Irwin; VP & Gen. Mgr.: Frank R. Vogel.  
 Branches: Phoenix, Ariz., S&K; Los Angeles, Calif.  
 Int'l branch: Puerto Rico.

M C A Recs., 445 Park Ave. Zip: 10022. Tel: 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Special Mkt. Dir.: Martin Weiss.

MacMurray Press Inc., 22 Jones St. Zip: 10014. Tel: WA 4-1530. Pres.: Max Finesmith; Gen. & Sales Mgr.: Arthur Gray.

Majestic Printing, 406 W. 31 St. Zip: 10001. Tel: 244-4145. Pres.: Charles Markowitz.

Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel: 353-5701. VP Sales: Rollie J. Froehlig; Gen. Mgr.: G. M. Froehlig.  
 Branches: Los Angeles, Calif.; Terre Haute, Ind.; Flemington, N.J.  
 Int'l branch: Canada.

National Cinematape Inc., 38 Gramercy Park. Zip: 10010. Tel: 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. (Sales office only).  
 Plant: Englewood, N.J.

Passantino Printing Co. Inc., 250 W. 49 St. Zip: 10019. Tel: JU 6-1540. Pres. & Gen. Mgr.: Charlie V. Passantino.

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10019. Tel: 486-9614. Pres.: Robert Teitelman; Sales Mgr.: David A. Grant. (Exec. office only).  
 Plant: Richmond, Ind.

The Printers V Inc., 1034A Lexington Ave. Zip: 10021. Tel: UN 1-2220. Gen. & Sales Mgr.: William J. McCann.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: HY 7-2320. Pres. & Sales Mgr.: Jerome J. Rood; VP: Bernard Stein.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerald Sanders.

R C A Recs., Special Prods. Mktg., 1133 Ave. of the Americas. Zip: 10036. Tel: 586-3000. Mgr.: Harry Anger; Nat'l Sales Mgr.: Bill Mulligan; Sales Reps.: Jim Head, Dick Bylandt, Steve DeHaven.

R K O Sound (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.

Radom Music Press Inc., 438 W. 37 St. Zip: 10018. Tel: 736-2477. Pres.: Cy Radom; Gen. & Sales Mgr.: Ron Radom.

Record Albums Inc., 193 Irving Ave., Brooklyn 11237. Tel: EM 6-8171. Pres.: Bernard Stein; Sales Mgr.: Jerome J. Rood.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: George Bob Freifeld. (Sales office only).  
 Home office: Camden, N.J.

Shorewood Packaging Corp., 724 Fifth Ave. Zip: 10019. Tel: 582-6885. Pres.: Paul Shore; Sales Mgr.: Floyd S. Glinert.

Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel: 421-8255. Pres. & Sales Mgr.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.

● **ST. JAMES, L.I. (Area Code 516)**  
 Sound By St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Arnie Schiff; Gen. Mgr.: Michael Ingram.

● **WOODBURY, L.I. (Area Code 516)**  
 A. D. Adams Adv. Inc., 8243 Jericho Tnpk. Zip: 11797. Tel: 692-5044. VP: George M. Kovacs.  
 Home office: New York, N.Y.

## NORTH CAROLINA

● **CHARLOTTE (Area Code 704)**  
 Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28201. Tel: 536-0424. Pres. & Sales Mgr.: Arthur Smith; Gen. Mgr.: Lynn B. Ward.

● **WINSTON-SALEM (Area Code 919)**  
 Snyder Album Co., 3083 Indiana Ave. Zip: 27105. Tel: 722-6768, 723-8515. Pres.: Ernest E. Snyder.

## OHIO

● **CINCINNATI (Area Code 513)**  
 Able Offset Serv. Inc., 3461 Warsaw Ave. Zip: 45205. Tel: 921-0574. Pres.: Fred A. Schmitz; VP: Norb Schmitz.

Artist Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres. & Gen. Mgr.: Homer L. Milam.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Chef Barnett.

● **CLEVELAND (Area Code 216)**  
 Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Ronald J. Lasky; Sales Mgr.: Harry Konrad.

Associated Inds. Inc., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3773. (Sales office only).  
 Home office: Jericho, L.I., N.Y.

Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Owner & Mgr.: Thomas Boddie.

## ● COLUMBUS (Area Code 614)

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres. & Mgr.: Boyd P. Niederlander; VP: John W. Hull; Sales Mgr.: John Boling.

● **DAYTON (Area Code 513)**  
 Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Sales Mgr.: Dewitt D. Campbell.

Mega-City Rec'g, 38 Linden Ave. Zip: 45403. Tel: 256-6557/6931. Pres.: Ivan Freeman; Gen. Mgr.: Craig Freeman; Sales Mgr.: Dawn Gillberg.

## ● TOLEDO (Area Code 419)

Pioneer Incls., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Mgr.: Lowell P. Amos.

## OKLAHOMA

### ● TULSA (Area Code 918)

Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts.

## PENNSYLVANIA

### ● JENKINTOWN (Area Code 215)

Thunder Recs., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota; Gen. Mgr.: Marian Ryan; Sales Mgr.: John Sokolis.

### ● MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'ns Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: D. P. Whitticar.

### ● PHILADELPHIA (Area Code 215)

(Also see listings in Camden & Pennsauken, N.J.)

Diskmakers Inc., 925 N. Third. Zip: 19123. Tel: 627-2277. Pres.: Morris Bailey.

Fenton Label Co., Coral & Buckius Sts. Zip: 19124. Tel: CU 8-2910. Pres. & Sales Mgr.: John Kirby Tompkins III; Gen. Mgr.: Floyd L. Tompkins; Adv. Mgr.: A. Uknalis.

### ● PITTSBURGH (Area Code 412)

Associated Incls. Inc., 256 Fifth Ave. Zip: 15222. Tel: 471-3484. Chief Eng.: Larry Zimba.  
 Home office: Jericho, L.I., N.Y.

### ● READING (Area Code 215)

United Sales Co., 810 Franklin. Zip: 19602. Tel: 373-1179. Sales Mgr.: L. Fruchter.

## RHODE ISLAND

### ● PAWTUCKET (Area Code 401)

Johnston Sound Servs., 111 Sweet Ave. Zip: 02861. Tel: 722-2222. Owner: Lewis Johnston.

## TENNESSEE

### ● KINGSPORT (Area Code 615)

Tri-State Rec'g Co., 1767 Fort Henry Or. Zip: 37664. Tel: 246-9701. Pres.: Basil J. Palmer; Sales Mgr.: Tilford A. Salyer.

### ● NASHVILLE (Area Code 615)

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Mgr.: Cecil Scaife.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 255-5781. Sales Rep.: Ed Hines.

Southern Graphic Incls., 3106 Belmont Blvd. Zip: 37212. Tel: 254-1022. Pres.: Shelby S. Singleton Jr.; Div. VP: Herb Shucher; Sales Mgr.: Gayle Allen.

*continued on page 85*

# RECORDING SPECIALTIES

**WINDERS, 8TRACK RUN-IN MACHINES  
 CARTRIDGE ASSEMBLY, BLANK 8TRACKS  
 LUBRICATED TAPE, EMPTY CARTRIDGES**

CONTACT FOR COMPLETE INFO.

RECORDING SPECIALTIES

1198 A NORMAN AVENUE

SANTA CLARA, CALIFORNIA

(408) 249-3880

95050

# TAPE DEALER ACCESSORIES & SUPPLIES

*The following is a directory of manufacturers, listing the product available from each firm. After this master list is a breakdown by product category.*

- Ad-Vertising Unlimited, PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. Pres. & Sales Mgr.: Howard Pittman; Gen. Mgr.: R. C. Hillsman.  
**Branch:** Atlanta, Ga., 410 Glen Iris Dr. NE. Zip: 30308. Tel: (404) JA 3-3515. Gen. Mgr.: James Hillsman; Sales Mgr.: Milt Howard.  
**Product:** Catalog servs., display racks.
- George Alexander Printing Co. Inc., 36-25 Prince St., Flushing, N.Y. 11354. Tel: (212) 886-5600. Pres.: Kev Devejian.  
**Product:** Browser boxes, catalog servs., display racks.
- Amberg File & Index Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel: (815) 933-3351. Sales Mgr.: Robert T. O'Neil; Adv. Mgr.: Paul Hubartl.  
**Product:** Carrying & storage cases (Ampak).
- American Browser Cards, 3925 Dakton St., Skokie, Ill. 60076. Tel: (312) 676-3270. Pres.: Arnold Martin; Gen. Mgr.: Lou Einhorn; Sales Mgr.: Steve Matalon.  
**Product:** Dividers & indexes for all configurations.
- American Photo-Ton Inc., Kiamesha Lake, N.Y. 12751. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.  
**Product:** Head cleaners & demagnetizers.
- American Sound Corp., 3319 E. 10 Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.  
**Product:** Head cleaners & demagnetizers.
- Ampex Consumer Equip. Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. Gen. Mgr.: E. Peter Larmer; Sales Mgr.: Lawrence Pugh.  
**Sales office:** New York, N.Y., 919 Third Ave. Zip: 10022. Tel: (212) PL 1-6060. Sales Mgr.: Alan Wolff.  
**Product:** Carrying & storage cases, display racks, head cleaners & demagnetizers.
- Arnold Assocs., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479, 933-2500. Pres.: Arnold Kaminer.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers, pre-leaded & splicing tape.
- Arsey Display Mfg. Corp., PO Box 607, Patchogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres.: A. Boden; Gen. Mgr.: Charles Holzapfel; Sales Mgr.: Charles Manganeli.  
**Product:** Display racks.
- Artco Press Inc., 133 S. Sixth St., Terre Haute, Ind. 47801. Tel: (812) 232-0926. Pres.: James S. Royse Jr.; Sales Mgr.: John Avelis.  
**Product:** Browser boxes
- Art Phyl Creations, 508 Frelinghuysen Ave., Newark, N.J. 07114. Tel: (201) 248-5100. Pres.: Art Hochman.  
**Product:** Display racks & pegboard hooks.
- Athena Inds. Inc., PO Box 42, LaGrange, Ill. 60525. Tel: (312) 485-6140. Pres.: Dale J. Razez; VP & Sales Mgr.: D.N.G. Metcalf.  
**Product:** Carrying cases (Auto Butler).
- Audio-Dynamics, 1281B Logan St., Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards.  
**Product:** Head cleaners & demagnetizers, splicing tape.
- Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Opns.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.  
**Sales offices:** Chicago, Ill., 5717 N. Elston Ave. Zip: 60646. Mgr.: Mike Braun—New York, N.Y., 105 E. 63 St., Apt. D. Zip: 10021. Mgr.: Dan Fine.  
**Int'l branch:** Canada.  
**Product:** Head cleaners, pre-leaded cassettes.
- Audio Supply Inc., Cherry Hill Ind'l Sites, Cherry Hill, N.J. 08034. Tel: (609) 424-1060. Pres. & Gen. Mgr.: L. T. Atkinson.  
**Product:** Head cleaners & demagnetizers.
- B & B Import-Export Co., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Partner: Emery I. Klein; Gen. Mgr.: Bernard Klein; Sales Mgr.: Alexander Ehrmann.  
**Product:** Carrying cases, head cleaners.
- B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: James B. Moran; VP Mktg. & Sales: Thomas J. Dempsey; Nat'l Sales Mgr.: Gerard H. Berberian.  
**Sales offices:** Los Angeles, Calif., 1313 W. Eighth St. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Elk Grove Village, Ill., 2432 Delta Ln. Zip: 60007. Tel: (312) 766-7600—Clifton, N.J., 19 Main Ave. Zip: 07014. Tel: (201) 661-3220. Sales Mgr.: Robert J. Patterson.  
**Home office:** West Germany.  
**Product:** Head cleaners, pre-leaded & splicing tape.
- Guy Barry Ents. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 239-8227. Pres.: Guy Barry; Gen. Mgr.: M. Barry; Sales Mgr.: D. Kane.  
**Product:** Browser boxes, carrying & storage cases, display racks & pilfer-proof fixtures, point of purchase fixtures for tape, audio & tape equip.
- Craig Braun Inc., 56 E. 53 St., New York, N.Y. 10022. Tel: (212) PL 3-2250. Pres. & Sales Mgr.: Craig Braun; Gen. Mgr.: Anthony Grabois.  
**Product:** Browser boxes.
- By-Buk Co., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: H. G. Buck; Gen. & Sales Mgr.: Richard C. Conner.  
**Product:** Pre-leaded & splicing tape.
- C B S Recs., Masterwork Audio Prods. Dept., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Masterwork Audio Prods. Dept. Dir.: Milton Selkowitz.  
**Product:** Carrying cases (Columbia).
- Cabinets Inc., PO Box 3022, Meridian, Miss. 39301. Tel: (601) 693-6708. Pres.: R. J. Reetz.  
**Product:** Display racks.
- Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-2481. Pres.: Jules Bihari; Gen. & Sales Mgr.: Donald MacMillan.  
**Product:** Head cleaners.
- California Artists Corp., PO Box 3374, Fresno, Calif. 93706. Tel: (209) 266-9570. Pres.: Ray Camacho; VP & Gen. Mgr.: Leo Gonzales; Sales Mgr.: Martina Calles.  
**Product:** Display racks.
- R. A. Carrier Music Co., 25493 W. Eight Mile Rd., Detroit, Mich. 48240. Tel: (313) 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Linda Carrier.  
**Product:** Plastic display boxes.
- Cassette Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125. Pres.: Walter Elterman; Mktg. Mgr.: A. F. Etro; Sales Mgr.: Milton Blutter.  
**Product:** Head cleaners & pre-leaded tape.
- Cassette Magnetics Corp., 9090 Krier Pl., Brooklyn, N.Y. 11236. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Oscar Goren; Mktg. Dir.: Ben Kaufman.  
**Product:** Carrying & storage cases, display racks, head cleaners & demagnetizers.
- Cassettes Int'l Inc., PO Box 80, Elmwood Park Sta., Chicago, Ill. 60635. Tel: (312) 889-0025. Pres.: Tom Kilfoyle; Gen. Mgr.: Oren Stempel; Sales Mgr.: Don Alger.  
**Product:** Storage cases, cassette storage cards.
- Central Plastics Discs Co., 527 S. Wells St., Chicago, Ill. 60607. Tel: (312) 786-0200. Pres.: Harry R. Greenwald; Gen. Mgr.: R. A. Gafvert; Sales Mgr.: L. Longwell.  
**Branch:** Rockford, Ill., 2578 11 St. Zip: 61101. Tel: (815) 962-5086. Gen. Mgr.: R. A. Gafvert.  
**Product:** Browser boxes.
- Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.  
**Product:** Head cleaners.
- Claricon Prods. Inc., 663 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600. Pres.: H. Katovsky; VP Sales & Adv. Dir.: Robert Katovsky.  
**Product:** Demagnetizers, splicing tape.
- M. M. Cole Publ'g Co. Inc., 251 E. Grand, Chicago, Ill. 60611. Tel: (312) 527-2160. Pres.: Shepard Stern; Gen. Mgr.: Mrs. Anita Bernstein; Sales Mgr.: Melinda Martin.  
**Product:** Catalog servs., storage cases.
- Communication Electronics Inc., 7501 N. Broadway, Oklahoma City, Okla. 73112. Tel: (405) 848-2261. Pres.: L. Z. Gentry; Gen. & Sales Mgr.: R. Hainebach.  
**Product:** Display racks.

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# TAPE CARTRIDGE CARRYING CASES

## 4 AND 8-TRACK CASES



NO. 1024

Ampak® Tape Cases are made in several styles and capacities to meet the growing demand of 4 and 8-track tape owners. 10, 15 and 24 capacity cases are available at attractive prices. Ampak® cases are exceptionally well made and designed to appeal to all ages. Prompt delivery on all orders.



NO. 810

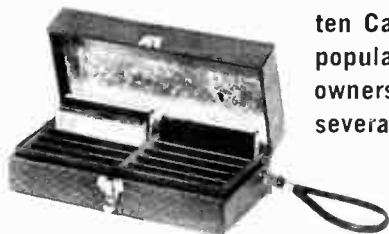
## CASSETTE CASES

The new Ampak® Double-Deck style case holds two dozen Cassettes. Twelve in a handy lift-out tray and twelve in the bottom compartment. Individual cells for each Cassette keep them free from dust, moisture and scratches. An attractive compact case, covered in luxurious gold and black plastic coated material. Red interior.



NO. 1124

Smaller capacity cases for ten Cassettes are also popular items for Cassette owners. Ampak® makes several styles. Priced to sell.



NO. 1110

Write for further information about Amberg's full line of cases for music "on-the-go".

**AMBERG FILE & INDEX CO.—KANKAKEE, ILL. 60901**

# TAPE DEALER ACCESSORIES & SUPPLIES

*Continued from page 80*

- Container-Kraft Inc., 724 E. 61 St., Los Angeles, Calif. 90001. Tel: (213) 232-3281. Pres.: Arthur Garson; Gen. Mgr.: Steve Mattis; Sales Mgr.: Russell Garson.  
**Product:** Display racks.
- Creative Packaging Co., 740 S. Alabama St., Indianapolis, Ind. 46206. Tel: (317) 635-6531. VP Mktg.: F. M. Siggins; Sales Dir.: J. S. Bryan.  
**Branches:** Fresno, Calif., 3131 S. Willow Ave. Zip: 93745. Tel: (209) 266-0481—Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: (213) 478-9891. District Mgr.: John D. Kohn—Atlanta, Ga., 5800 Tulane Dr. Zip: 30336. Tel: (404) 691-8929. Mgr.: T. K. Ondrus—Chicago, Ill., Oakbrook Exec. Plaza, Suite 300, 1301 22 St. Zip: 60521. Tel: (312) 654-0090, 242-4560. Regional Mgr.: H. J. Trablisy—Southfield, Mich., 20840 Southfield Rd. Zip: 48075. Tel: (313) 444-8340—St. Louis, Mo., 535 Fairways Circle. Zip: 63141. Tel: (314) 432-8038. Mgr.: W. J. Beaning—East Rutherford, N.J., 185 E. Union Ave. Zip: 07073. Tel: (201) 935-3636. Regional Mgr.: D. M. Ball—Dallas, Tex., 4505 McEwen Rd. Zip: 75234. Tel: (214) 239-6521.  
**Product:** Carrying & storage cases.
- The Crest Mfg. Co., PO Box 345, 22940 Lahser Rd., Southfield, Mich. 48075. Tel: (313) 357-2777. Pres.: Daniel C. Larkin Jr.; Sales Mgr.: Edwin C. Fuller.  
**Product:** Carrying & storage cases.
- Custom Case Mfg. Co. Inc., PO Box 5625, 5511-19 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6165. Pres.: Al Metzger; VP: George Huston; VP Sales: Bill Fulton; Gen. Mgr.: Riley Clawson.  
**Product:** Carrying & storage cases.
- Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood, Calif. 90046. Tel: (213) 654-4522. Pres.: David W. Berkus; Sales Mgr.: Ellis Fertig.  
**Product:** Head cleaners & demagnetizers.
- Custom Music Corp., 1201 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northup.  
**Product:** Carrying cases (CMC).
- De Luxe Craft Mfg. Co., 1945 N. Fairfield Ave., Chicago, Ill. 60647. Tel: (312) AR 6-6004. Pres.: Harry Langer; Gen. Mgr.: Robert J. Kaplan; Sales Mgr.: Henry Papermaster.  
**Product:** Carrying & storage cases.
- Designer Rec. Prod'n Co., PO Box 11286, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Pres.: Style Wooten; Gen. & Sales Mgr.: Charles Bowen.  
**Product:** Catalog servs., display racks.
- Dictation Prods. Inc., 2525 Park Ln., Hallandale, Fla. 33009. Tel: (305) 981-6161. Pres.: Sy Soher; Gen. Mgr.: L. Schwartz; Sales Mgr.: M. Sebban.  
**Product:** Head cleaners & demagnetizers.
- Display Equip. Mfg. Co. Inc., 1000 First Ave. S., Seattle, Wash. 98134. Tel: (206) RO 3-8600. Pres.: Louis Laventhal; Gen. & Sales Mgr.: Weldon Dalgoff.  
**Product:** Display racks.
- Double Sixteen Co., Box 1616, Wheaton, Ill. 60187. Tel: (312) 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.  
**Product:** Carrying & storage cases (Dosix Casette Carousel stacking holders).
- Dubbings Electronics Inc., 1305 S. Strong Ave., Copiague, L.I., N.Y. 11726. Tel: (516) 226-6000. Gen. Mgr.: William F. Callahan; Mktg. Dir.: Michael Thaler.  
**Product:** Head cleaners & demagnetizers.
- Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.  
**Product:** Carrying & storage cases, head cleaners, splicing tape, tape reel holders, mail boxes for tapes, sensing & cueing patches, E-Z splice splicing tape strips, tape recorder head lubricant, head cleaning kit, tape reels, tape log discs, title labels, identification labels, tape splicer, tape end clips, auto & home tape care kit, cotton swabs.
- Dyna Multi-Corp. Inc., 1721 N. Olden Ave., Trenton, N.J. 08638. Tel: (609) 882-1660. Gen. Mgr.: Arthur Brown; Sales Mgr.: Victor Crystal.  
**Product:** Burglar alarms & locks, carrying & storage cases, converters & tuners, head cleaners & demagnetizers, power fuse, car stereo plugs & speakers, professional installation kit, installation bits & tape, universal mounting bracket, security mount, contact cleaner spray, dust covers, cleanerizer cartridge, capstan cleaner, stereo head spray & port-a-plug, stereo-organizer, stereo starter kit, fader switch, ignition suppressor, alternator noise suppressor, wire anchors.
- Eastern Specialties Corp., 169 Rt. 46, Mine Hill, N.J. 07801. Tel: (201) 361-7990. Pres.: Bob Kenny; Gen. Mgr.: Gail Opanowitz; Sales Mgr.: Brad Barnes.  
**Product:** Burglar alarms & locks, converters & tuners (Stereo Magic).
- Economy Dist'g Co. Inc., 160B Thompson Ave., East Point, Ga. 30344. Tel: (404) 762-6686. Pres.: Andrew J. Delosky Jr.; Gen. Mgr.: Chuck Marzally; Sales Mgr.: Dan Johnson.  
**Product:** Display racks.
- Electronic Inds. Inc., c/o James W. Russell Co., 13400-12 Satlow St., North Hollywood, Calif. 91605. Tel: (213) 765-3182.  
**Home office:** South Holland, Ill., 137 W. 154 St. Zip: 60473. Tel: (312) 568-2121. Contact: Ray Hauch.  
**Product:** Speakers.
- Electronic Inds. Inc., 7516 42 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 546-2591. VP: Stephen Teachout.  
**Product:** Head cleaners (Schweizer).
- El Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.  
**Product:** Browser boxes, cassette & cartridge head cleaners.
- Elmira Rec'g Supplies (div. of Creative Artists), Box 1891, Binghamton, N.Y. 13902. Tel: (607) 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.  
**Product:** Browser boxes, carrying & storage cases, catalog servs., display racks.
- Ess & Ess Music Prod. Inc., 95 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) ST 9-3060. Pres.: Martin E. Sandler; Gen. Mgr.: Fred Sulzer; Special Sales Consultant: Jerry Geller.  
**Product:** Carrying & storage cases.
- F A S Dist's., PO Box 14602, 319 Third St., Baton Rouge, La. 70801. Tel: (504) 348-2214. Pres.: Irwin Shaab; Gen. Mgr.: Ron Shaab; Sales Mgr.: Morton Shaab.  
**Product:** Custom built display racks, head cleaners.
- Fairmont Electronics Inc., 12 Crescent St., Holyoke, Mass. 01040. Tel: (413) 536-7920. Pres. & Gen. Mgr.: Julian Kerwin; Sales Mgr.: Louis N. Kostin.  
**Product:** Display racks.
- Faraday Inc., 805 S. Maume, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; VP Opns.: A. B. Thomas; Sales Dir.: Dale Koopman.  
**Product:** Burglar alarms & locks.
- Fidelitone Inc., 6415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W. R. Anton; Sales Mgr.: H. A. Prince.  
**Product:** Pre-leadered & splicing tape.
- Fidelity Prods. Co. Inc., 5201 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 934-1171. Pres.: Sanford Sykes; Nat'l Sales Mgr.: Eli Chezar.  
**Product:** Carrying cases.
- Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad.  
**Product:** Browser boxes, carrying & storage cases, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.
- Freedman Aircraft Eng'g Corp., Box 228, Charlevoix, Mich. 44720. Tel: (616) 547-6501. Pres.: Gordon L. Freedman; Gen. Mgr.: Jack C. Grubaugh; Sales Mgr.: Leonard L. Espich.  
**Product:** Self-service & security display fixtures.
- Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38101. Tel: (901) 525-5711. Owner & Gen. Mgr.: Arthur Fulmer Jr.; Sales Mgr.: Ron Edmundson.  
**Branches:** Monrovia, Calif.; Miami, Orlando, Fla.; Indianapolis, Ind.; Louisville, Ky.; St. Louis, Mo.; Charlotte, N.C.; Oklahoma City, Okla.; Dallas, Houston, Tex.; Richmond, Va. (see Wholesalers section for complete listings).  
**Product:** Convertors & tuners, portable power jacks.
- G C Electronics (div. of Hydrometals Inc.), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A. C. Valulis; VP Mktg.: S. J. Hennigan; Sales Mgr.: T. A. Peterson; Sales Promo. Mgr.: Paul L. Laures.  
**Product:** Burglar alarms & locks, converters & tuners, display racks with marketing programs, head cleaners & demagnetizers, pre-leadered & splicing tape.
- D. R. Galloway & Assocs., 1111 Joellis Way, Sacramento, Calif. 95815. Tel: (916) 922-3959. Gen. Mgr.: Dale R. Galloway.  
**Product:** Cartridge to cassette adapter (Sunny).
- Glass Publ'g Co., 919 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 337-8000. Pres.: Paul Glass; Exec. Ed.: Ralph Gadiel.  
**Product:** Glass List catalog serv.
- Gopher Prods. Corp., Box B12, Berkeley, Calif. 94701. Tel: (415) 843-5836. Pres. & Gen. Mgr.: Burt Perkins.  
**Product:** Divider cards for display racks.
- Guaranteed Printing Serv. Co. Inc., 119 W. 23 St., New York, N.Y. 10011. Tel: (212) 929-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert I. Pollack.  
**Product:** Inventory forms.
- Gusdorf & Sons Inc., 6900 Manchester Ave., St. Louis, Mo. 63143. Tel: (314) 647-1207. Pres.: Paul A. Gusdorf; OEM Sales Mgr.: Victor Griffin; Dist. Sales Mgr.: R. L. Fridley.  
**Product:** Carrying & storage cases.
- Helicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Daniel Helicher; Sales Mgr.: Ken Hegstrom.  
**Product:** Head cleaners, tape accessory kits, patch cords, dust clips (Music Master).
- M. & N. Harrison Inc., 274 Madison Ave., New York, N.Y. 10016. Tel: (212) 685-5383. Pres. & Gen. Mgr.: Molly Harrison; Sales Mgr.: Max Gilman.  
**Product:** Catalog servs. (Harrison Tape Catalogs).
- International Recotape Corp., 46-50 54 Ave., Maspeth, N.Y. 11378. Tel: (212) 937-5030. Pres.: Jack Silverman; Gen. Mgr.: Jack Cohen.  
**Product:** Head cleaners.
- Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug.  
**Product:** Pre-leadered & splicing tape, empty reels, splicers.
- Jechan Scientific Co., PO Box 942, Loma Linda, Calif. 92354. Tel: (714) 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan; Sales Mgr.: James Yong.  
**Product:** Head cleaners & demagnetizers, pre-leadered & splicing tape.
- Kimco Tape Accessories, 7015 Westford Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3324. Pres.: Theodore D. Cohen.  
**Product:** Browser boxes, burglar alarms & locks, carrying & storage cases, catalog servs., display racks, head cleaners & demagnetizers, capstan cleaners, maintenance kits, test cartridges.
- Kromecolor Litho Corp., 41-37 24 St., Long Island City, N.Y. 11101. Tel: (212) 392-3600. Gen. & Sales Mgr.: Louis Polish.  
**Product:** Catalog servs.
- Kustom Kreations Inc., 19316 Londelius St., Northridge, Calif. 91324. Tel: (213) 886-8383. Pres.: Thomas V. Kemper; Gen. Mgr.: Normand Boutin; Sales Mgr.: Keith F. Keller.  
**Product:** Burglar alarms & locks, converters & tuners, home units for car stereo.
- Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; VP & Sales Mgr.: Leslie Dame; Gen. Mgr.: Herbert Hartman.  
**Product:** Browser boxes, burglar alarms & locks, carrying & storage cases, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.
- Linden Dist's., 1831 Prosser Ave., Suite 315, Los Angeles, Calif. 90025. Gen. Mgr.: Lindy Blaskey; Sales Mgr.: Joe Martinez.  
**Product:** Carrying & storage cases, display racks.
- Listen Magazine (div. of Rittenhouse Corp.), 180B Rittenhouse Sq., Philadelphia, Pa. 19103. Tel: (215) PE 5-9804. Pres.: Ron Solovitz.  
**Product:** Catalog servs.
- List-O-Tapes (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211. Pres.: A. H. Gудie; Ed: O. Corelli; Gen. Mgr.: J. F. Simpson; Sales Mgr.: W. A. Mundy.  
**Product:** Catalog servs.
- Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.  
**Product:** Burglar alarms & locks, carrying & storage cases, converters & tuners, head cleaners & demagnetizers.
- M C A Recs., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Prod. Mgr.: Joel A. Schneider.  
**Product:** Carrying & storage cases, catalog servs., display racks, head cleaners (Decca).
- MacMurray Press Inc., 22 Jones St., New York, N.Y. 10014. Tel: (212) WA 4-1530. Pres.: Max Finemith; Gen. & Sales Mgr.: Arthur Gray.  
**Product:** Catalog servs.
- Magnetic Studios (div. of Lindy Prod'ns Inc.), 1670 W. First Ave., Columbus, Ohio 43212. Tel: (614) 486-2469. Pres.: Richard Huntsberger; Gen. Mgr.: John Fippin; Sales Mgr.: Sharon Martin.  
**Product:** Head cleaners.
- Magnetic Video Corp., 23434 Industrial Park Ct., Farmington, Mich. 48024. Tel: (313) 477-6066. Pres.: Andre Blay; Opns. Mgr.: Thomas Pegan; Sales Mgr.: Lee Nicholson.  
**Product:** Head cleaners.
- Mallory Battery Co., Broadway & Sunnyside Ln., Tarrytown, N.Y. 10591. Tel: (914) 591-7000. Sales Mgr.: James J. McKinley.  
**Product:** Batteries (Duracell).
- Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000. Co-owners: Donald & Herman Mann.  
**Product:** Burglar alarms & locks, converters for endless loop cassette.
- Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Max Studli; Sales Mgr.: Marco Maccaferri.  
**Product:** Head cleaners & demagnetizers.
- Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Charles R. Fox.  
**Product:** Burglar alarms & locks (Sensitronics), carrying & storage cases, head cleaners & demagnetizers, auto stereo installation mounting kits, power supplies.
- Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point, N.Y. 11356. Tel: (212) 353-5701. VP Sales: Rollie J. Froehlig; Gen. Mgr.: G. M. Froehlig.

**Branches:** Burbank, Calif., Modern Album of California Inc., 3116 Van Owen St. Zip: 91504. Tel: (213) TH 5-7655. Gen. & Sales Mgr.: Jim Gordon—Terre Haute, Ind., Modern Album of Indiana Inc., 1299 Voorhees. Zip: 47808. Tel: (812) 235-6001. Gen. Mgr.: Dick Fields—Flemington, N.J., Modern Album of New Jersey Inc., Rts. 202 & 31. Zip: 08822. Tel: (201) 786-4800. Gen. Mgr.: Floyd Pawson.

**Int'l branch:** Canada.  
**Product:** Cartridge 8-tr. & cassette browser boxes, carrying & storage cases, display racks.

Monarch Electronics Int'l Inc., 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 765-1810. Pres.: Douglas P. Fields; Mktg. Dir.: Irving Finkel; Customer Relations Dir.: Michael Berge.  
**Product:** Convertors & tuners, head cleaners & demagnetizers.

Muntz Stereo Corp. of America, 7715 Densmore Ave., Van Nuys, Calif. 91406. Tel: (213) 989-5000. Pres.: Barney Phillips; Sales Mgr.: Charles Balderas.  
**Product:** Burglar alarms & locks, convertors & tuners.

Nartrans Corp., 531 S. Mateo St., Los Angeles, Calif. 90013. Tel: (213) 627-8061. Pres.: N. H. Casson; Mktg. Mgr.: J. Les Craig.  
**Product:** Carrying & storage cases.

Helen Neushafer (div. of Supronics Corp.), 11401 14 Ave., College Point, N.Y. 11356. Tel: (212) 359-8100. Pres.: Lester Kaufman; VP & Sales Mgr.: Robert L. Koller.  
**Product:** Carrying cases.

Norronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: John A. Yngve; Mktg. Dir.: Mervin Kronfeld; Sales Mgr.: Edwin A. Bedell.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers, magnetic tape heads.

One-Spot Publ'g Div., 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel: (312) 392-1720. Circulation Mgr.: C. Mazawa.  
**Product:** Catalog servs.

J. J. Paulson Assocs., 24 Brooklyn Ave., Freeport, L.I., N.Y. 11520. Tel: (516) 868-0491. Pres. & Gen. Mgr.: Jerry Katcher.  
**Product:** Capstan cleaners, carrying cases, display racks, dust clips, head cleaners.

Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C. A. Clinton.  
**Product:** Head cleaners & demagnetizers.

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd., Farmingdale, L.I., N.Y. 11735. Tel: (516) 293-7304. Pres.: Dan Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank Camp.  
**Product:** Identification labels.

Pres-Tige Label Corp., 49 S. Mall, Plainview, L.I., N.Y. 11803. Tel: (516) 249-2870. Pres.: Jerome Sybul; VP & Sales Mgr.: Ernie Menkes.  
**Product:** Splicing tape, pricing labels, sales & window decals.

The Printing Press, 3925 Oakton St., Skokie Ill, 60076. Tel: (312) 676-3270. Pres.: Arnold Martin; Gen. Mgr.: Steve Matalon; Sales Mgr.: Lou Einhorn.  
**Product:** Point of purchase displays & signs.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City, N.Y. 11104. Tel: (212) 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerald Sanders.  
**Product:** Display racks.

R C A Electronic Components, 415 S. Fifth St., Harrison, N.J. 07029. Tel: (201) 485-3900. Div. VP: J. A. Haimes; Sales Mgr.: J. J. Kearney; Admin'r: Jim T. Lynch.  
**Product:** Carrying & storage cases, display racks, head cleaners, pre-leadered & splicing tape, empty reels, boxes, sensing tape.

R M S Electronics Inc., 50 Antin Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; Sales Mgr.: Arthur Wasserman; Adv. Mgr.: Eugene Kneloff.  
**Product:** Carrying & storage cases, cassette albums).

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Whelpley.  
**Product:** Browser boxes, display racks.

Record Research, 8447 Lloyd Ave., Menomonee Falls, Wis. 53051. Tel: (414) 251-5408. Pres.: Joel Whitburn.  
**Product:** Catalog servs.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; Gen. Mgr.: Robert Borchardt; Sales Mgr.: Peter Wish.  
**Product:** Burglar alarms & locks, carrying & storage cases, convertors & tuners, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

Redisco, 1815 Guilford Ave., Baltimore, Md. 21202. Tel: (301) 727-6420. Owners: Oscar Buchman; Mgr.: Milt Mehlman.  
**Product:** Head & capstan cleaners.

Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden.  
**Product:** Carrying & storage cases (cassette albums).

Rivertone Stylus Co. Inc., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8889. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.  
**Product:** Browser boxes, carrying & storage cases, head cleaners & demagnetizers.

Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; Sales Mgr.: Lawrence Post.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers, pre-leadered & splicing tape.

Rose-Wood of California, Inc., PO Box 347, Redondo Beach, Calif. 90277. Tel: (213) 373-3883. Pres.: Herbert M. Rose; Gen. Mgr.: Doris S. Rose.  
**Product:** Carrying & storage cases, display racks.

Royal Rec. & Tape Racks (div. of Paramount Wire Prods.), 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 283-0581. Pres.: Joseph D. Winston; Sales Mgr.: Ray Lawrence.  
**Product:** Display racks.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; Sales Mgr.: John E. Corbin.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers, pre-leadered & splicing tape.

Rozinante Electronics Corp., 9135 General Ct., Plymouth, Mich. 48170. Tel: (313) 455-2500. Pres.: James E. Fromm; Gen. Mgr.: Joseph M. Novak.  
**Product:** Head cleaners.

Rubbermaid Inc., 1205 E. Bowman, Wooster, Ohio 44691. Tel: (216) 264-6464. Pres.: Don Noble; Sales Mgr.: Jim Hamlin; Adv. Mgr.: Jim Andres.  
**Product:** Carrying cases.

S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr., Waco, Tex. 76710. Tel: (817) 752-9711. Gen. Mgr.: Curt Adams.  
**Product:** Carrying & storage cases, extension speakers.

W. Schwann Inc., 137 Newbury St., Boston, Mass. 02116. Tel: (617) 266-6211. Pres.: William Schwann; Gen. Mgr.: Madge S. Gowans; Sales Mgr.: Franz Wolf.  
**Product:** Catalog servs. (Schwann Rec. & Tape Guide).

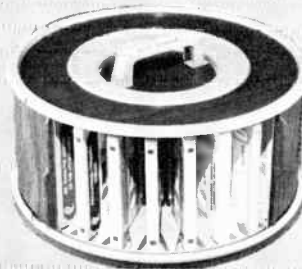
Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: Irving Siegal; Sales Mgr.: Robert Siegal.  
**Product:** Wire storage racks for home use.

Selective Prods. Corp., Lincoln Bldg., 49 E. 41 St., New York, N.Y. 10017. Tel: (212) MU 7-4185. Sales Mgr.: John Edwards.  
**Product:** Carrying cases (Stereo-Tape Car Caddy).

Sentry Inds. Inc., 221 MacQuesten Pkwy. N., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen.

*continued on page 84*

## The Happiest way to file (and find) cassettes.



### ...for home, school, office

They stack and turn. Each Dosix Carousel keeps 25 cassettes (any brand) in ready access. Numbered for easy reference with index card included. Handle nests in base of the cassette Carousel stacked above. Free turning. Only 10" in diameter and 6" high. **PACKAGED TO SELL.** Carry-away carton attracts buyers, explains unique system. For all users of cassettes!



**Suggested List**  
 Open shelf style, \$9.95  
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For name of local rep and details, contact: Tom Canon

## DOUBLE SIXTEEN CO.

Box 1616, Wheaton, Illinois 60187 (312) 653-1616

## TAPE DEALER ACCESSORIES & SUPPLIES

*Continued from page 83*

Product: Browser boxes, carrying cases, catalog servs., display racks, head cleaners & demagnetizers.

Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. Pres.: Meyer Berkman; VP & Gen. Mgr.: Joseph L. Berkman.  
Product: Carrying & storage cases.

Simpac Int'l Inc., 1643 19 St., Santa Monica, Calif. 90404. Tel: (213) 393-7353. Pres.: Robert Wallace; Sales Dir.: Ray Robbins.  
Product: Compact cassette organizer & carrying case (Casset-Rac).

Soma (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201.  
Product: Carrying cases, speakers.

Sonic-Sound Ents. Inc., 5216 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Joseph P. Algazi; Sales Mgr.: Michael Foley.  
Product: Catalog servs., converters & tuners.

Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: L. Allan Bazy; Gen. Mgr.: Raymond Czarnik; Sales Mgr.: Bill Adams.  
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape, dust covers, beeper covers, capstan cleaners, balance test cartridges, mini blanks.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres.: Martin W. Schramm; Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.  
Product: Divider board, price labels, spaghetti boxes, rifle strips.

Stereodyne Inc., 2810 Elliott, Troy, Mich. 48064. Tel: (313) 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.  
Int'l branch: Canada.  
Product: Head cleaners.

Stereo Mobile Inc., 214 W. Highland, San Bernardino, Calif. 92405. Tel: (714) TU 2-7116. Pres.: Hal Ludwig; Gen. Mgr.: Mrs. Naomi Ludwig.  
Product: Head cleaners.

Strathmore Sales Inc., 495 Wythe Ave., Brooklyn, N.Y. 11211. Tel: (212) 387-3900. Pres. & Sales Mgr.: Stanley C. Samuel.  
Product: Storage albums.

Superscope Rec'd Tapes, 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.  
Product: Browser boxes, catalog servs., display racks.

T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Exec. VP: H. Kawamura; Mktg. Mgr.: George T. Sandler; Sales Mgr.: Akira Otsuka.  
Product: Carrying & storage cases, catalog servs., display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

T E A C Corp. of America, 2000 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 394-0240. Pres.: T. Tani; Gen. Mgr.: H. H. Oye; Sales Mgr.: Mikio Matsubayashi.  
Product: Demagnetizers, cleaner set, dust covers, erasers.

Tapemaker Sales Co. Inc., 2255 Broadway, New York, N.Y. 10024. Tel: (212) 874-4258. Pres.: Arthur Brandwein; Sales Mgr.: Aubrey Stove Jr.  
Product: Burglar alarms & locks, carrying & storage cases, head cleaners & demagnetizers, pre-leadered & splicing tape.

Tape Servs. Inc., 7015 Westfield Blvd., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.  
Product: Burglar alarms & locks, head cleaners, test tapes.

Tape Toter Inc., PO Box 3037, Philadelphia, Pa. 19150. Tel: (215) LI 9-7059. Pres.: Benjamin Aisner.  
Product: Carrying & storage cases.

Telephone Dynamics Corp., 1333 Newbridge Rd., North Bellmore, L.I., N.Y. 11710. Tel: (516) 221-9870. Pres.: Leonard Young.  
Product: Head cleaners.

3M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Sales Mgr.: W. H. Madden; Adv./Sales Promo.: Fred E. Dettloff.  
Product: Display racks, head cleaners & demagnetizers, splicing, sensing, leader & timing tapes.

Tone-King Corp., 354 Long Island Ave., Wyandanch, L.I., N.Y. 11798. Tel: (516) 643-8333. Pres.: Rudolf A. Poike; Sales Mgr.: Anthony Rabbito.  
Product: Carrying & storage cases.

Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: Louis Topp; Gen. Mgr.: David Topp; Sales Mgr.: Charles Kates; Adv. Dir.: Selwyn Kent.  
Product: Cassette head cleaners (Juliette).

Walco Electronics (div. of Walco-Linck Corp.), 1234 State Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres.: H. A. Bodkin.  
Product: Carrying case—albums, head cleaners & demagnetizers.

Wiremaid Prods. Corp., 60 West Ave., Patchogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres.: Arnold Boden; Gen. Mgr.: Charles Holzapfel.  
Product: Display racks.

Wiremaster Corp. of America, 10 Kees Pl., Merrick, L.I., N.Y. 11566. Tel: (516) 623-3629. Pres.: Robert D. Slifstein; Gen. Mgr.: Bernard Blaker; Sales Mgr.: Murray Kravis.  
Product: Display racks.

*The following guide lists the names of manufacturers of Dealer Accessories & Supplies under each product category. For detailed information on these firms, refer to the preceding Directory of Manufacturers section.*

### BLANK LOADED TAPE, see Tape Supplies section

### BROWSER BOXES

George Alexander Printing Co. Inc.  
Artco Press Inc.  
Guy Barry Ents. Inc.  
Craig Braun Inc.  
Central Plastics Dists. Co.  
El Mar Plastics Inc.  
Elmira Rec'g Supplies.  
Fine-Tone Audio Prods. Co. Inc.  
Kimco Tape Accessories.  
Le-Bo Prods. Co. Inc.  
Modern Album & Finishing Co. Inc.  
Raynor Sales Co. Inc.  
Rivertone Stylus Co. Inc.  
Sentry Inds. Inc.  
Superscope Rec'd Tapes.

### BURGLAR ALARMS & LOCKS

Dyna Multi-Corp. Inc.  
Eastern Specialties Corp.—Stereo Magic.  
Faraday Inc.  
G C Electronics.  
Kimco Tape Accessories.  
Kustom Kreations Inc.  
Le-Bo Prods. Co. Inc.  
Livingston Audio Prods. Corp.  
Mann Cassette Inds.  
Metra Electronics Corp.—Sensitronics.  
Muntz Stereo Corp. of America.  
Recoton Corp.  
Sensitronics, see Metra Electronics Corp.  
Stereo Magic, see Eastern Specialties Corp.  
Tapemaker Sales Co. Inc.  
Tape Servs. Inc.

### CARRYING & STORAGE CASES

Amberg File & Index Co.—Ampak.  
Ampak, see Amberg.  
Ampex Consumer Equip. Div.  
Arnold Assocs.

Athena Inds. Inc.—Auto Butler.  
Auto Butler, see Athena.  
B & B Import-Export Co.—carrying cases.  
Guy Barry Ents. Inc.  
C B S Recs.—Columbia.  
C M C, see Custom Music Corp.  
Cassette Magnetics Corp.  
Cassettes Int'l Inc.—storage cases, cassette storage cards.  
Casset-Rac, see Simpac.  
M. M. Cole Publ'g Co. Inc.—storage cases.  
Columbia, see CBS.  
Creative Packaging Co.  
The Crest Mfg. Co.  
Custom Case Mfg. Co. Inc.  
Custom Music Corp.—CMC carrying cases.  
Decca, see MCA.  
De Luxe Craft Mfg. Co.  
Dosix, see Double Sixteen.  
Double Sixteen Co.—Dosix Cassette Carousel stacking holders.  
Duotone Co. Inc.  
Dyna Multi-Corp. Inc.  
Elmira Rec'g Supplies.  
Ess & Ess Music Prod. Inc.  
Fidelity Prods. Co. Inc.—carrying cases.  
Fine-Tone Audio Prods. Co. Inc.  
Gusdorf & Sons Inc.  
Kimco Tape Accessories.  
Le-Bo Prods. Co. Inc.  
Linden Dists.  
Livingston Audio Prods. Corp.  
M C A Recs.—Decca.  
Metra Electronics Corp.  
Modern Album & Finishing Co. Inc.  
Nartrans Corp.  
Helen Neushaefer—carrying cases.  
Nortronics Co. Inc.  
J. J. Paulson Assocs.—carrying cases.  
R C A Electronic Components.  
R M S Electronics Inc.—cassette albums.  
Recoton Corp.  
Reliance Folding Carton Corp.—cassette albums.  
Rivertone Stylus Co. Inc.  
Robins Inds. Corp.  
Rose-Wood of California Inc.  
Royal Sound Co. Inc.  
Rubbermaid Inc.—carrying cases.  
S M I Electronics Inc.  
Seebro Prods. Co.—wire storage racks for home use.  
Selective Prods. Corp.—Stereo-Tape car caddy.  
Sentry Inds. Inc.  
Service Mfg. Co. Inc.  
Simpac Int'l Inc.—Casset-Rac compact cassette organizer & carrying case.  
Soma—carrying cases.  
Stereo-Tape, see Selective Prods. Corp.  
Strathmore Sales Inc.—storage albums.  
T D K Electronics Corp.  
Tapemaker Sales Co. Inc.  
Tape Toter Inc.  
Tone-King Corp.  
Walco Electronics—albums.

### CATALOG SERVICES

Ad-Vertising Unlimited.  
George Alexander Printing Co. Inc.  
M. M. Cole Publ'g Co. Inc.  
Designer Rec. Prod'n Co.  
Elmira Rec'g Supplies.  
Glass Publ'g Co.—Glass List.  
M. & N. Harrison Inc.—Harrison Tape Catalogs.  
Kimco Tape Accessories.  
Kromecolor Litho Corp.  
Listen Magazine.  
List-O-Tapes.  
M C A Recs.  
MacMurray Press Inc.  
One-Spot Publ'g Div.  
Record Research.  
W. Schwann Inc.—Schwann Rec. & Tape Guide.  
Sentry Inds. Inc.  
Sonic-Sound Ents. Inc.  
Superscope Rec'd Tapes.  
T D K Electronics Corp.

### CONVERTORS & TUNERS

Dyna Multi-Corp. Inc.  
Eastern Specialties Corp.—Stereo Magic.  
Arthur Fulmer Co.  
G C Electronics.  
Kustom Kreations Inc.  
Livingston Audio Prods. Corp.  
Mann Cassette Inds.—convertors for endless loop cassette.  
Monarch Electronics Int'l Inc.  
Muntz Stereo Corp. of America.  
Recoton Corp.  
Sonic-Sound Ents. Inc.  
Stereo Magic, see Eastern Specialties Corp.

### DISPLAY RACKS

Ad-Vertising Unlimited.  
George Alexander Printing Co. Inc.  
Ampex Consumer Equip. Div.  
Arsey Display Mfg. Corp.  
Art Phyl Creations.  
Guy Barry Ents. Inc.  
Cabinets Inc.  
California Artists Corp.  
R. A. Carrier Music Co.—plastic display boxes.  
Cassette Magnetics Corp.  
Communication Electronics Inc.

Container-Kraft Inc.  
Decca, see MCA.  
Designer Rec. Prod'n Co.  
Display Equip. Mfg. Co. Inc.  
Economy Dist'g Co. Inc.  
Elmira Rec'g Supplies.  
F A S Dists.—custom built display racks.  
Fairmont Electronics Inc.  
Fine-Tone Audio Prods. Co. Inc.  
Freedman Aircraft Eng'g Corp. self-service & security display fixtures.  
G C Electronics.  
Kimco Tape Accessories.  
Le-Bo Prods. Co. Inc.  
Linden Dists.  
M C A Recs.—Decca.  
Modern Album & Finishing Co. Inc.  
Paramount Wire Prods., see Royal Rec. & Tape Racks.  
J. J. Paulson Assocs.  
Queens Lithographing Corp.  
R C A Electronic Components.  
Raynor Sales Co. Inc.  
Recoton Corp.  
Rose-Wood of California Inc.  
Royal Rec. & Tape Racks—Paramount Wire Prods.  
Sentry Inds. Inc.  
Superscope Rec'd Tapes.  
T D K Electronics Corp.  
3 M Co.  
Wiremaid Prods. Corp.  
Wiremaster Corp. of America.

Dubbings Electronics Inc.  
Duotone Co. Inc.—head cleaners.  
Dyna Multi-Corp. Inc.  
Electronic Inds. Inc.—Schweizer head cleaners.  
El Mar Plastics Inc.—head cleaners.  
Fine-Tone Audio Prods. Co. Inc.  
G C Electronics.  
Heilicher Bros. Inc.—Music Master head cleaners.  
International Recotape Corp.—head cleaners.  
Jechan Scientific Co.  
Juliette, see Topp.  
Kimco Tape Accessories.  
Le-Bo Prods. Co. Inc.  
Livingston Audio Prods. Corp.  
M C A Recs.—Decca.  
Magnetic Studios head cleaners.  
Magnetic Video Corp.—head cleaners.  
Mastro Inds. Inc.  
Metra Electronics Corp.  
Monarch Electronics Int'l Inc.  
Music Master, see Heilicher Bros.  
Nortronics Co. Inc.  
J. J. Paulson Assocs.—head cleaners.  
Pfanstiehl Chemical Corp.  
R C A Electronic Components—head cleaners.  
Recoton Corp.  
Redisco—head cleaners.  
Rivertone Stylus Co. Inc.  
Robins Inds. Corp.  
Royal Sound Co. Inc.  
Rozinante Electronics Corp.—head cleaners.  
Schweizer, see Electronic Inds. Inc.  
Sentry Inds. Inc.  
Specialty Sounds Inc.  
Stereodyne Inc. head cleaners.  
Stereo Mobile Inc.—head cleaners.  
T D K Electronics Corp.  
T E A C Corp. of America—demagnetizers.  
Tapemaker Sales Co. Inc.  
Tape Servs. Inc.—head cleaners.  
Telephone Dynamics Corp.—head cleaners.  
3M Co.  
Topp Electronics Inc.—Juliette cassette head cleaners.  
Walco Electronics.

Duotone Co. Inc.—splicing tape, E-Z splicing tape strips.  
E-Z, see Duotone.  
Fidelitone Inc.  
Fine-Tone Audio Prods. Co. Inc.  
G C Electronics.  
Irish Magnetic Rec'g Tape.  
Jechan Scientific Co.  
Le-Bo Prods. Co. Inc.  
Pres-Tige Label Corp.—splicing tape.  
R C A Electronic Components.  
Recoton Corp.  
Robins Inds. Corp.  
Royal Sound Co. Inc.  
Specialty Sounds Inc.  
T D K Electronics Corp.  
Tapemaker Sales Co. Inc.  
3M Co.

## TAPE SERVICES

Continued from page 79

### TEXAS

• **WACO (Area Code 817)**  
S M I Electronics Inc., PO Box 7780, 920 N. Valley Mills Dr. Zip: 76710. Tel: 752-9711. Gen. Mgr.: Curt Adams.

### VERMONT

• **SPRINGFIELD (Area Code 802)**  
Ficara Ents., 40 Clinton St. Zip: 05156. Tel: BB5-3820. Pres. & Gen. Mgr.: Gregorie Nelson Ficara; Sales Mgr.: Charlie Nelson.

### WISCONSIN

• **MILWAUKEE (Area Code 414)**  
Neu Printing Servs., 836 N. 2B St. Zip: 53208. Tel: 344-7354. Pres.: Robert J. Neu.  
• **SAUK CITY (Area Code 608)**  
Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: M. Neiley; Sales Mgr.: P. Drake.

### WYOMING

Rocky Mountain Rec'g, PO Box 82. Zip: B2001. Tel: 638-B733. Pres. & Gen. Mgr.: Ray Alexander.  
• **CHEYENNE (Area Code 307)**

## HEAD CLEANERS & DEMAGNETIZERS

American Phono-Ton Inc.  
American Sound Corp.  
Ampex Consumer Equip. Div.  
Arnold Assocs.  
Audio-Dynamics.  
Audio Magnetics Corp.—head cleaners.  
Audio Supply Inc.  
B & B Import-Export Co.—head cleaners.  
B A S F Systems Inc.—head cleaners.  
Cadet Recs. Inc.—head cleaners.  
Cassette Corp. of America—Head cleaners.  
Cassette Magnetics Corp  
Certron Corp.—head cleaners.  
Claricon Prods.—demagnetizers.  
Custom Fidelity Inc.  
Decca, see MCA.  
Dictation Prods. Inc.

## PRE-LEADERED & SPLICING TAPE

Arnold Assocs.  
Audio-Dynamics.  
Audio Magnetics Corp.—pre-leadered cassettes.  
B A S F Systems Inc.  
By-Buk Co.  
Cassette Corp. of America—pre-leadered tape.  
Claricon Prods. Inc.—splicing tape.

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8 Track—MCB 61317  
Musicassette—MCR4 61317



8 Track—MCB 61313  
Musicassette—MCR4 61313



8 Track—MCB 61320  
Musicassette—MCR4 61320



8 Track—MCB 61319  
Musicassette—MCR4 61319



8 Track—PCB 600 349  
Musicassette—PCR4 600 349



8 Track—SCB 67131  
Musicassette—SCR4 67131



8 Track—PCB 600 196  
Musicassette—PCR4 610 003



8 Track—MCB 61321  
Musicassette—MCR4 61321



8 Track—MCB 61334  
Musicassette—MCR4 61334



8 Track—MCB 90054  
Musicassette—MCR4 94002

### OTHER TOP BEST SELLER TAPES

TITLE	ARTIST	8 TRACK	MUSICCASSETTE
Golden Hits	The Platters	MCB 60243	MCR4 64007
2nd Vault of Golden Hits	4 Seasons	PCB 600 221	PCR4 600 221
Blooming Hits	Paul Mauriat	PCB 600 248	PCR4 600 248
Golden Hits	Roger Miller	SCB 67073	SCR4 68001
One And One	Gene & Jerry (Gene Chandler & Jerry Butler)	MCB 61330	MCR4 61330
In Loving Memories	The Jerry Lee Lewis Gospel Album	MCB 61318	MCR4 61318

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## ARGENTINA

### ● manufacturers/ distributors/importers of pre-recorded tape

C B S SAICF (Discos), Paraguay 1583, Buenos Aires. Tel: 42-3971. VP: J. Truden; Mgr.: John Lear; Sales Mgr.: R. Offermann.  
**Cartridge 8-tr. & cassette:** (Owned) CBS, Epic, Harmony, Masterworks; (represented) Astarte (Spain), Barnaby (USA), Discos Columbia (Spain), Metromedia (USA), Palette (Belgium), Plaza (Brazil), Sondor (Uruguay), Sonet (Sweden), Sono-Radio (Peru).  
 Camden, see RCA.  
 D G G, see Phonogram.  
 Disc Jockey, Pedro Goyena 70-72, Buenos Aires. Tel: 92-7700.  
**Cartridge 4-tr. & 8-tr.:** (Owned) Disc Jockey.  
 Epic, see CBS.  
 Fermata, Marcelo T. De Alvear 1573, Buenos Aires. Tel: 31-9330.  
**Home office:** Brazil.  
**Cartridge 8-tr. & cassette:** (Owned) Fermata, Premier, RGE, Som/Maior, Young.  
 Fontana, see Phonogram.  
 Harmony, see CBS.  
 Industrias Electricas y Musicales Odeon SAIC, Mendoza 1660, Buenos Aires. Tel: 73-0051. Pres.: Henry Jessen; Mng. Dir.: Alan Angus Campbell; Gen. Mgr.: G. W. Ferguson; Sales Mgr.: Pascual D'Agostino.  
**Cartridge 8-tr. & cassette:** (Owned) Odeon, Parlophone; (represented) A&M (USA), Angel (UK), Apple (UK), Bell (USA), Capitol (USA), Dunhill (USA), Fantasy (USA), Liberty (USA), Vogue (France).  
 Masterworks, see CBS.  
 Microfon, Lavalle 1759, Buenos Aires. Tel: 49-6128.  
**Cartridge 4-tr. & 8-tr.:** (Owned) Microfon.  
 Music Hall, see Sicamericana.  
 Odeon, see Industrias Electricas y Musicales Odeon.  
 Parlophone, see Industrias Electricas y Musicales Odeon.  
 Philips, see Phonogram.  
 Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524, 47-3622. Gen. Mgr.: Hugo Persichini.  
**Cassette:** (Owned) DGG, Fontana, Philips, Polydor; (represented) Atlantic (USA), Big Tree (USA), Buddha (USA), Charisma (UK), Colossus (USA), Flying Dutchman (USA), Head (UK), Heri-

tage (USA), Kama Sutra (USA), Lansdowne (UK), MGM (USA), Mercury (USA), Riverside (USA), Skye (USA), Verve (USA), Verve/Forecast (USA).  
 Polydor, see Phonogram.  
 Premier, see Fermata.  
 Prodisa SrL, Culpina 375, Buenos Aires. Tel: 612-5107.  
**Cassette.**  
 R C A Argentina SAIC, Casilla de Correo 4400, Pariosien 3960, Buenos Aires. Tel: 70-4171. Pres.: Aldolfo Pino.  
**Cartridge 8-tr.:** (Owned) Victor, Red Seal, Camden, Victrola; (represented) MCA (USA).  
**Cassette:** (Represented) MCA (USA).  
**Open reel:** (Owned) Victor, Red Seal, Camden.  
 R G E, see Fermata.  
 Red Seal, see RCA.  
 Sicamericana SACIFI, J. E. Uriburu 40-42, Buenos Aires. Tel: 46-9807.  
**Cartridge 8-tr. & cassette:** (Owned) Music Hall.  
 Som/Maior, see Fermata.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Young, see Fermata.

### ● playback equipment manufacturers/ importers

Continental SACIFI, Alsina 3255, Buenos Aires.  
**Configuration:** Cassette.  
**Brand name:** Sony.  
 Industrias Electricas y Musicales Odeon SAIC, Mendoza 1660, Buenos Aires. Tel: 73-0051. Pres.: Henry Jessen; Mng. Dir.: Alan Angus Campbell; Gen. Mgr.: G. W. Ferguson; Sales Mgr.: Pascual D'Agostino.  
**Brand names:** Capitol, Toshiba.  
 Interelectric SeCpA, Gascon 581, Buenos Aires.  
**Configuration:** Cartridge.  
 Kenia, Emilio Mitre 1851, Buenos Aires.  
**Configuration:** Cartridge.  
 Philips Argentina, Vedia 3892, Buenos Aires.  
**Configuration:** Cassette.

### ● services

#### CUSTOM DUPLICATION

Estudios Ion, Hipolito Yrigoyen 2519, Buenos Aires.  
**Configuration:** Cartridge.  
 Kenia, Emilio Mitre 1851, Buenos Aires.  
**Configuration:** Cartridge.  
 Philips Argentina, Vedia 3892, Buenos Aires.  
**Configuration:** Cassette.  
 South American Electric Co., Cordoba 657, Buenos Aires. Tel: 392-3845, 32-5596.

## AUSTRALIA

### ● manufacturers/ distributors/importers of pre-recorded tape

Atlantic, see Warner Bros.  
 Australian Rec. Co., PO Box 267, Darlinghurst, 11 Hargrave St., East Sydney, N.S.W. Tel: 31-0255.  
**Cable:** COLRECORD.  
**Cartridge 8-tr., cassette & open reel:** (Owned) CBS.  
 Banff, see Marvel.  
 C B S, see Australian Rec.  
 Camden, see RCA.  
 Carinia Co. Pty. Ltd., Carinia House, 2 Northcote St., St. Leonards, Sydney, N.S.W. 2065. Tel: 43-5056.  
**Cartridge 8-tr.:** (Represented) Cetra, Hispavox, Metronome, Monitor, Telefunken, Vedette, Vox.  
**Cassette:** (Owned) Carinia; (represented) Cetra, Hispavox, Metronome, Monitor, Telefunken, Vedette, Vox.  
**Open reel:** Same as 8-tr.  
 Casino, see Delron.  
 Concert Rec'g, 10 Caloola Rd., Wentworthville, N.S.W. 2145. Tel: 631-6189.  
**Cartridge 4-tr. & open reel:** (Owned) Concert Rec'g.  
 D G G, see Phonogram.  
 Delron Recs. Pty. Ltd., 10-14 W. Parade, West Ryde, N.S.W. 2114. Tel: 80-3193/6334.  
**Cartridge 8-tr., cassette & open reel:** (Owned) Delron, Casino; (distributed) Dewdrop; (represented) DGG, Vee Jay (USA).  
 Dewdrop, see Delron.  
 E M I, Emitron House, 301 Castlereagh St., Sydney, N.S.W. Tel: 2-0912. Cable: EMITRON.  
**Cassette:** EMI group.  
 Elektra, see Warner Bros.  
 Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, N.S.W. 2009. Tel: 660-4022.  
**Cassette:** (Owned) Festival.  
 Fontana, see Phonogram.  
 Marvel Recs. (Australia) Pty. Ltd., 185 A'Beckett St., Melbourne 3000. Tel: 329-7255. Mng. Dir.: Ron Gillespie.  
**Home office:** USA.  
**Cartridge 8-tr., quad-8, cassette & open reel:** (Owned) Marvel, Banff, Melbourne, Rodeo Int'l.  
 Melbourne, see Marvel.  
 Philips, see Phonogram.

Phonogram, 200 Goulburn St., Sydney, N.S.W. Tel: 211-1577. Gen. Mgr.: Ross Barlowe.

**Cassette:** (Owned) DGG, Fontana, Philips, Polydor; (represented) Ariola (Germany), Big Tree (USA), Buddah (USA), Charisma (UK), Colossus (USA), Flying Dutchman (USA), Head (UK), Heritage (USA), Kama Sutra (USA), Lansdowne (UK), MGM (USA), Mercury (USA), Riverside (USA), Skye (USA), Verve (USA), Verve/Forecast (USA).

Polydor, see Phonogram.

R C A Australia Ltd., Rec. Div., 11 Khartoum Rd., North Ryde, Sydney, N.S.W. 2113. Tel: 88-5444. **Cartridge 8-tr.:** (Owned) Victor, Red Seal, Camden, Victrola.

**Open reel:** (Owned) Victor, Red Seal, Camden. **Record Corp. Pty. Ltd., Record & Tape Div., Astor Centre, 1090-1140 Centre Rd., Clayton 3168. Tel: 544-2444. Cable: SCHUH. Contact: Neville Smith.** **Cartridge 8-tr. & cassette:** (Represented) MCA (USA).

Red Seal, see RCA.

Reprise, see Warner Bros.

Rodeo Int'l, see Marvel.

Victor, see RCA.

Victrola, see RCA.

Warner Bros. Pty. Ltd., 165 Riley St., East Sydney, N.S.W. 2010. Tel: 31-9363. Mng. Dir.: Paul Turner.

Home office: USA.

**Cartridge 8-tr. & cassette:** (Owned) Warner Bros., Reprise, Atlantic, Elektra.

● **playback equipment manufacturers/importers**

Ampex Australia Pty. Ltd., 26 Ridge St., North Sydney, N.S.W. Tel: 929-8511.

Haco Dist'g Agencies Pty. Ltd., 57-69 Anzac Parade, Kensington, N.S.W. Tel: 663-0561. **Brand name:** National (Japan).

● **supplies**

**MANUFACTURER OF TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ampex Australia Pty. Ltd., 26 Ridge St., North Sydney, N.S.W. Tel: 929-8511.

**Chief product:** Professional audio tape duplicators, mixers, etc.

● **services**

**CUSTOM DUPLICATION**

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, N.S.W. 2009. Tel: 660-4022.

United Sound Studios Pty. Ltd., 21 Pier St., Sydney, N.S.W. 2000. Tel: 26-1381.

**DESIGN & ARTWORK PACKAGING & LABELING PRINTING & LITHOGRAPHING**

Concert Rec'g, 10 Caloola Rd., Wentworthville, N.S.W. 2145. Tel: 631-6189.

**AUSTRIA**

● **manufacturers/distributors/importers of pre-recorded tape**

Amadeo Osterreichische Schallplatten Aktiengesellschaft, Untere Donaust. 17, 1020 Vienna. Tel: (0222) 24 35 98. Pres. & Gen. Mgr.: Stephan von Friedberg; Sales Mgr.: Peter Winkler.

**Cassette:** (Owned) Amadeo; (represented) Atco (USA), Atlantic (USA), Barclay (France), Cotillion (USA), Durium (Italy), Elektra (USA), Elite (Switzerland), Golden 12 (Germany), Intercord (Germany), Metronome (Germany), Mondial (Germany), Musica (Germany), Tempo (Germany), Vogue (France). **Open reel:** (owned) Amadeo.

Ariola-Schallplatten GmbH, Meidlinger Hauptstr. 63, 1120 Vienna. Tel: (0222) 83 65 45. Pres.: Egmont Luftner; Gen. Mgr.: Erhart Dressler; Tape Mgr.: Wolfgang Potsch.

**Home office:** Germany, Ariola-Eurodisc. **Cassette:** (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA), Ampex (Belgium), Hansa (Germany), Liberty (USA), Maritim (Germany), President (UK), Pye (UK), United Artists (USA). **Open reel:** (Owned) Ariola, Eurodisc.

C B S Schallplatten GmbH, Stubenring 6, Vienna. Tel: (0222) 52 31 31. Gen. Mgr.: Jaroslav Svcik.

**Cartridge 8-tr. & cassette:** (Owned) CBS.

Columbia Graphophon GmbH (Osterreichische), Fuhrichgasse 2, 1010 Vienna. Tel: (0222) 52 36 75. Pres.: Frank W. Beh; Sales Mgr.: Dr. E. Firon.

**Cartridge 8-tr.:** (Represented) All EMI owned labels (France, Germany, UK, USA), ABC (USA), Cornet (Germany), Dunhill (USA), MPS (Germany), Pickwick/33 (USA), Tamlamotown (USA). **Cassette:** (Owned) Columbia/EMI; (represented) same as cartridge 8-tr.

D G G, see Polydor.

Deutsche Grammophon Gesellschaft, see Polydor.

E M I, see Columbia Graphophon.

Eurodisc, see Ariola.

Musica Schallplatten Vertrieb GmbH, Neustiftgasse 3, Vienna. Tel: (0222) 93 65 48. Gen. Mgr.: Rudolf Friedmann.

**Cassette:** (Represented) Coral (USA), Hor Zu (Germany), London (UK), Monument (USA), RCA (USA), Reprise (USA), Warner Bros. (USA).

Musidisc-Schallplatten, PO Box Vienna 103/213; Stuwstr. 35, A-1020 Vienna. Tel: (0222) 72 29 333. Gen. Dir.: Erich Moser.

**Cassette:** Europa (Germany), Falcon (Germany), Florett (Germany), Somerset (Germany).

Philips, see Phonogram.

Phonodisc Schallplatten-Vertriebs GmbH, Kreilplatz 1, 1190 Vienna. Tel: (0222) 36 11 57. Gen. Mgr.: G. Gebhardt; Export Mgr.: F. J. Wallner.

**Cassette & open reel:** (Distributed) Deutsche Grammophon Gesellschaft, Philips, Polydor.

Phonogram Schallplatten GmbH, Mariahilfer Gurtel 32, 1160 Vienna. Tel: (0222) 57 62 41/77. Gen. Mgr.: Gerald J. Jacobs.

**Cassette:** (Owned) Philips; (represented) Fontana (Netherlands), Island (UK), Mercury (USA), Philips (France, Germany, Netherlands, UK), Vertigo (UK).

**Open reel:** (Owned) Philips; (represented) Mercury (USA), Philips (Germany).

Polydor Schallplatten GmbH, Mariahilfer Gurtel 32, 1061 Vienna. Tel: (0222) 57 05 94. Gen. Mgr.: G. Gebhardt; Sales Mgr.: E. Turan.

**Cassette & open reel:** Deutsche Grammophon Gesellschaft, Polydor.

● **tape playback equipment manufacturers/importers**

A E G Austria GmbH, Schwarzenbergplatz 11, A-1040 Vienna. Tel: (0222) 65 57 11, 65 65 51, 65 19 79, 65 32 55.

**Brand name:** Telefunken (Germany).

A K G (Akustische-und Kino Geraete GmbH), Markgraf Ruedigerstr. 6, A-1150 Vienna. Tel: (0222) 92 16 47.

Johann Arlett, Kirchengasse 15, A-1070 Vienna. Tel: (0222) 93 42 55.

**Brand name:** Dual (Germany).

C B S Schallplatten GmbH, Stubenring 6, Vienna. Tel: (0222) 52 31 31. Gen. Mgr.: Jaroslav Svcik.

**Brand name:** CBS (Germany, UK, USA).

Lothar Cladowa, Graf Starnhembergasse 4-6, A-1040 Vienna. Tel: (0222) 65 17 37.

**Brand name:** Grundig (Germany).

Hornophon, Dr. Bohrgasse 7, A-1030 Vienna. Tel: (0222) 72 51 81.

Phonogram Schallplatten GmbH, Mariahilfer Gurtel 32, 1160 Vienna. Tel: (0222) 57 62 41/77. Gen. Mgr.: Gerald J. Jacobs.

**Brand name:** Philips.

Revox (Elektroakustische Geraete GmbH), Rupertusplatz 1, A-1170 Vienna. Tel: (0222) 46 52 42, 46 52 50.

**Brand name:** Revox.

Viktor Stuzzi, Staatermayergasse 28-30, A-1150 Vienna. Tel: (0222) 92 76 76.

Tungsram (Watt AG), Heiligenstaedterstr. 134, A-1190 Vienna. Tel: (0222) 36 24 50.

**Brand name:** Ferguson (UK).

A. Wiener GmbH, Karl Schweighofergasse 12, A-1070 Vienna. Tel: (0222) 93 35 05, 93 52 29, 93 23 32, 93 71 22.

**Brand names:** B&O (Denmark), National (Japan).

● **supplies**

**EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS**

Phonogram Schallplatten GmbH, Mariahilfer Gurtel 32, 1160 Vienna. Tel: (0222) 57 62 41/77. Gen. Mgr.: Gerald J. Jacobs.

**Configuration:** Cassette.

**Brand name:** Philips.

**BLANK LOADED TAPE MANUFACTURERS**

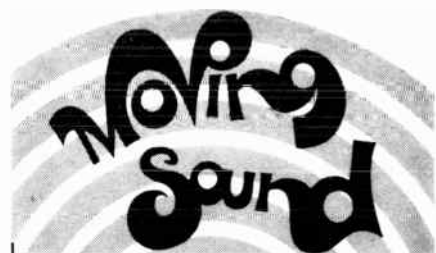
Heinz Tonstudio, Penzingerstr. 72, 1140 Vienna.

● **services**

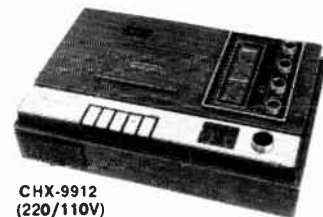
**CUSTOM DUPLICATION**

Austrophon GmbH, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 44 01. Gen. Mgr.: Gerhard Mendelson.

Heinz Tonstudio, Penzingerstr. 72, 1140 Vienna. Musikproduktion Sued, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 44 01.



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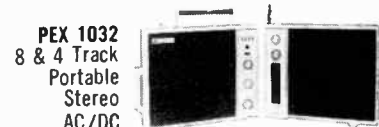
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HRP 1356 8 Track Cartridge Home Recorder/Playback Transport 220/110V



PEX 1032 8 & 4 Track Portable Stereo AC/DC

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Write for details of our 1971 International Marketing Program



Continued on page 88

Continued from page 87

Polyhymnia, Linzerstr. 297, A-1140 Vienna. Tel: (0222) 94 23 31.  
Symphonia (Wiener Symphoniker Tonaufnahme GmbH), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 44 48, 57 72 41. Gen. Mgr.: Prof. Herbert Wegrich.  
Tonstudio, Kaerntnerstr. 51, A-1010 Vienna. Tel: (0222) 52 27 36. Gen. Mgr.: Leo Haubenwallner.  
Veritas, Harrachstr. 5, A-4010 Linz. Tel: (7222) 24 5 76, 24 0 76, 20 5 15. Gen. Mgr.: Karl Gruber.  
Branch: A-1010 Vienna, Singerstr. 26. Tel: (0222) 52 12 Bl. Mgr.: Ludwig Kommenda.

## PACKAGING & LABELING

Heinz Tonstudio, Penzingerstr. 72, 1140 Vienna.

## ● manufacturers of tape dealer accessories & supplies

Phonogram Schallplatten GmbH, Mariahilfer Gurtel 32, 1160 Vienna. Tel: (0222) 57 62 41/77. Gen. Mgr.: Gerald J. Jacobs.  
Product: Browser boxes.

## BELGIUM

## ● manufacturers/distributors/importers of pre-recorded tape

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels. Tel: (02) 33.97.36. Regional Sales Mgr.: A. J. Bardax.  
Home office: USA.

Cartridge 8-tr.: (Distributed) Palette; (represented) Avco Embassy (USA), BT Puppy (USA), Fantasy (USA), Flying Dutchman (UK), Galaxy (USA), Happy Tiger (USA), Liberty/United Artists (France), Monitor (USA), President (UK), Time (USA).

Cassette: (Distributed) Palette; (represented) Avco Embassy (USA), BT Puppy (USA), Bang (USA), Basart (Netherlands), Chart (USA), Commonwealth United (USA), Fantasy (USA), Flying Dutchman (USA), 4 Tune Stereo (Netherlands), Galaxy (USA), Happy Tiger (USA), Kritos (Netherlands), Liberty/United Artists (France), Monitor (USA), Negram (Netherlands), President (UK), Telgram (Netherlands), Time (USA).

Anvers Radio SA, 10 Place de l'Yser, Brussels. Tel: (02) 18.74.00, 18.73.77. Pres.: Wolf Goldschmidt; Gen. Mgr.: Marcel Dujardin; Sales Mgr.: Philippe Van den Borre.  
Cartridge 8-tr.: (Represented) ABC (USA), Command/Probe (USA), Impulse (USA), Perl (Germany).

Cartridge 4-tr.: ABC (USA), Baniola (Germany), Command/Probe (USA), Impulse (USA), Perl (Germany).

Cassette: ABC (USA), Baniola (Germany), Command/Probe (USA), Elite (Switzerland), Impulse (USA), Perl (Germany), Telefunken (Germany).

Barclay (SA), 31 Rue du Lombard, Brussels. Tel: (02) 11.87.97. Pres.: N. Critz; Gen. Mgr.: V. Bral; Sales Mgr.: J. P. Vande Plas.  
Home office: France.

Cartridge 8-tr. & cassette: (Owned) Barclay, Classic, Riviera; (represented) Erato (France).

C B S-Artone Belgium SA-NV, 20-21 Blvd. Baudouin, 1000 Brussels. Tel: (02) 19.11.70, 18.64.00. Mng. Dir.: Pascal Robiefroid.

Cartridge 8-tr. & cassette: (Owned) CBS.

E M I (Electric & Musical Inds.), Belgium SA, 171 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 12.98.15. Pres.: John E. Kirsch; Sales Mgr.: Xavier Henrard.

Cartridge 8-tr. & cassette: (Owned) HMV (His Master's Voice), Columbia, Parlophone, Regal; (represented) EMI labels (worldwide), Apple (UK), Bell (USA), Capitol (USA), Dunhill (USA), Invictus (USA), Liberty/United Artists (USA), Tamla-Motown (USA).

Fonior SA, 26-28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25.40.10. Pres.: E. W. Pelgrims de Bigard; Gen. Mgr.: A. E. Palmans; Sales Mgr.: R. Dauw.

Cartridge 8-tr. & cassette: (Owned) Omega, Week-End; (represented) Blue Elephant (Netherlands), Decca (UK), Deram (UK), Elf Provincien (Netherlands), London (UK), Major Minor (UK), Pink Elephant (Netherlands), Threshold (UK), Vega (France).

Fontana, see Polygram.

Hurrah, see Palette.

Inelco Belgium SA, Rue de l'Hopital 24, 1000 Brussels. Tel: (02) 11.22.20. Gen. Mgr.: Pierre-Jean Goemaere; Sales Mgr.: Roger Colpin.

Cartridge 8-tr. & cassette: (Represented) MCA, RCA, Vanguard (all USA)

Open reel: (Represented) RCA (USA).

Mercury, see Polygram.

Omega, see Fonior.

Palette Recs., B Rue Fernand Neuray, B1D60 Brussels. Tel: (02) 44. 48. 40. Pres.: F. R. Faecq; Gen. Mgr.: Roland Kluger.

Int'l branches: Switzerland, UK, USA.

Cartridge 8-tr. & cassette: (Owned) Palette, Hurrah. (Cassette distributed by Polydor.)

Philips, see Polygram.

Polydor NV (SA), 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35.91.70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzappel; Sales Mgr.: Maurice Mertens.

Cartridge 4-tr. & 8-tr.: (Represented) Deutsche Grammophon (Germany), Polydor (Germany). Cassette (Owned) Polydor; (distributed) Palette; (represented) Archiv (Germany), Deutsche Grammophon (Germany), Kama Sutra (USA), MGM (USA), Polydor (Germany), Ricordi (Italy), Riverside (USA), Storyville (USA), Verve (USA).

Polygram, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 33.96.90. Gen. Mgr.: P. J. Lebbink; Sales Mgr.: C. Licoppe.  
Cassette & open reel: (Owned) Philips, Mercury, Fontana; (represented) Island (UK), President (UK).

Schott Freres, 30 Rue St-Jean, Brussels 1. Tel: (02) 12.39.80. Gen. Mgr.: Jean-Jacques Junne.  
Cartridge 8-tr.: Flair.

Week-End, see Fonior.

## ● playback equipment manufacturers/importers

Belgo-Neerlandaise d'Electricite W. Leeuwin SA, 10B Rue Hotel des Monnaies, Brussels 6. Tel: (02) 38.28.84.

Brand name: National (Japan).

E M I (Electric & Musical Inds.) Belgium SA, 171 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 12.98.15. Pres.: John E. Kirsch; Sales Mgr.: Xavier Henrard.

Brand names: His Master's Voice (UK), JVC Nivico (Japan).

Inelco Belgium SA, 24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11.22.20. Gen. Mgr.: Pierre-Jean Goemaere; Sales Mgr.: Roger Colpin.  
Brand names: RCA (Japan, USA), Voxson (Italy).

## ● supplies

### RAW TAPE MANUFACTURERS EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS BLANK LOADED TAPE MANUFACTURERS

E M I (Electric & Musical Inds.) Belgium SA, 171 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 12.98.15. Pres.: John E. Kirsch; Sales Mgr.: Xavier Henrard.

Brand Name: EMI.

### MANUFACTURERS OF TAPE DUPLICATING EQUIPMENT

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels. Tel: (02) 33.97.36. Regional Sales Mgr.: A. J. Bardax.

Home office: USA.

Belgo-Neerlandaise d'Electricite W. Leeuwin SA, 10B Rue Hotel des Monnaies, Brussels 6. Tel: (02) 38.28.84.

## ● services

### CUSTOM DUPLICATION

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels. Tel: (02) 33.97.36. Regional Sales Mgr.: A. J. Bardax.

Home office: USA.

Cartridge 8-tr.: Decca, Liberty/United Artists, Palette.  
Cassette: Basart, CBS, Decca, 4 Tune Stereo, Kritos, Liberty/United Artists, Negram, Palette, Telgram, Vogue.

Polydor NV (SA), 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35.91.70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzappel; Sales Mgr.: Maurice Mertens.  
Cassette: Palette.

### DESIGN & ARTWORK PACKAGING & LABELING PRINTING & LITHOGRAPHING

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels. Tel: (02) 33.97.36. Regional Sales Mgr.: A. J. Bardax.

Home office: USA.

Polydor NV (SA), 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35.91.70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzappel; Sales Mgr.: Maurice Mertens.

## ● manufacturers of dealer accessories & supplies

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels.

Tel: (02) 33.97.36. Regional Mgr.: A. J. Bardax.  
Home office: USA.

Product: Carrying & storage cases, catalog servs., display racks, head cleaners & demagnetizers.

Belgo-Neerlandaise d'Electricite W. Leeuwin SA, 10B Rue Hotel des Monnaies, Brussels 6. Tel: (02) 38.28.84.

Product: Converters & tuners, head cleaners & demagnetizers.

## BRAZIL

## ● manufacturers/distributors/importers of pre-recorded tape

Alvorada, see Chantecler.

C B S SA Industria e Comercio (Discos), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040. Pres.: Terencio P. Cattley; Gen. Mgr.: Evandro Ribeiro; Sales Mgr.: Richard Clive Banfield.

Cartridge 8-tr. & cassette: (Owned) CBS, Entre, Epic, Okeh; (represented) CBS (worldwide), Columbia (USA), Epic (USA).

Camden, see RCA.

Cartaz, see Tape-car.

Chantecler Ltda. (Gravacoes), Rua Aurora 964, Sao Paulo. Tel: 34-6953. Pres.: Helio Cassio Muniz de Souza; Gen. Mgr.: J. B. Ribeiro; Sales Mgr.: Sylvio Bernardo. (Distributed by Tape-car).

Cartridge 8-tr.: (Owned) Chantecler, Alvorada, Galinho, Sertanejo; (represented) Brunswick (USA), Decca (USA), Festival (France), Fuentes (Colombia), Kapp (USA), MCA (USA), Uni (USA), Vocalion (USA).

Cartridge 4-tr.: (Represented) Brunswick (USA), Decca (USA), Festival (France), Fuentes (Colombia), Kapp (USA), MCA (USA), Uni (USA), Vocalion (USA).

Cassette: Same as 8-tr.

Open reel: (Owned) Chantecler, Alvorada, Galinho, Sertanejo.

Int'l reps: Colombia (Fuentes), France (Festival), USA (MCA).

Codil, see Tape-car.

Companhia Brasileira de Discos, Av. Rio Branco 311, Rio de Janeiro. Tel: 252-6195. Gen. Mgr.: A. Midani; Sales Mgr.: H. Oliveira; Cassette Mgr.: J. A. Porchat.

Cartridge 8-tr. & cassette: (Owned) Elenco, Festa, Fontana, Forma, Philips, Polydor; (represented) Archiv (Germany), Atco (USA), DGG (Germany), Heliodor (Germany), Kama Sutra/Buddah (USA), MGM (USA), Mercury (USA), Monument (USA), Philips (Netherlands), Polydor (Germany), Reprise (USA), Ricordi (Italy), Verve (USA), Vogue (France), Warner Bros. (USA).

Continental, see Gravacoes Eletricas.

Copacabana, see Som Industria & Comercio.

E M I, see Industrias Eletricas & Musicais Fabrica Odeon.

Elenco, see Companhia Brasileira de Discos.

Emblema, see Equipe.

Entre, see CBS.

Epic, see CBS.

Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel: 252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Oomingues; Sales Mgr.: Americo Nogueira Lima.

Cartridges 4-tr., 8-tr., cassette & open reel: (Owned) Equipe, Emblema, Spot; (distributed) Musidisc; (represented) Alshire Int'l (USA), Belter (Spain), Bravo (USA), Palette (Belgium), Tangerine (USA), Viva (USA), Vox (USA).

Fermata do Brasil, Av. Ipiranga 1123, Sao Paulo. Tel: 37-2660, 34-8990. Pres.: Enrique Lebendig; Gen. Mgr.: Juvenal Fernandes.

Int'l branches: Argentina, Chile, Mexico, Switzerland (International Melodies Geneve), USA.

Cartridge 8-tr. & cassette: (Owned) Fermata, Premier, RGE, Som/Maior (distributed by RCA), Young.

Festa, see Companhia Brasileira de Discos.

Fontana, see Companhia Brasileira de Discos.

Forma, see Companhia Brasileira de Discos.

Galinho, see Chantecler.

Gravacoes Eletricas, Rua 7 de Abril 59, Bth fl., Sao Paulo. Tel: 37-5439, 33-2416. Pres.: Alberto Jackson Byington Neto; Exec. Sec'y: Monacir Stella; Sales Mgr.: Wilson Rodrigues Poso.

Branch: Rua Pedro Lessa 35, 7th fl., Rio de Janeiro. Tel: 232-3141.

Cartridge 8-tr. & cassette: Continental.

Industrias Eletricas & Musicais Fabrica Odeon (EMI), Caixa Postal 2752, Rua Evaristo da Veiga 20, Rio de Janeiro ZC-00. Tel: 22-9887. Cable: TURNTABLE. Mng. Dir.: Dr. Henry Jessen; Int'l Div.: Luis Amaral.

Cartridge 8-tr. & cassette: (Owned) Odeon.

Mocambo, see Rozenblit.

Musa, see Tape-car.

Musidisc, see Equipe.

Odeon, see Industrias & Musicais Fabrica Odeon.

Okeh, see CBS.



Philips, see Companhia Brasileira de Discos.  
Polydor, see Companhia Brasileira de Discos.  
Premier, see Fermata & RCA.

R C A SA Eletronica, Av. Ipiranga 1097, 9th fl., Sao Paulo. Tel: 36-6951. Pres.: Douglas J. M. Reid; Gen. Mgr.: David W. Jones; Sales Mgr.: Atilio Fabri Filho.  
**Cartridge 8-tr. & cassette:** (Owned) RCA, Camden; (distributed) Fermata, Premier, RGE, Som Maior; (represented) Crewe (USA), Kirshner (USA), Liberty (USA), RCA (France, Italy, Mexico, Spain, USA), Ri-Fi (Italy), Roulette (USA), Walt Disney (USA).

R G E, see Fermata & RCA.  
Ritmos, see Tapeccar.

Ronzenblit, Estrada dos Remedios 885, Recife. Cable: MOCAMBODISCOS. Pres.: Jose Rozenblit; Sales: Isaac & Adolfo Rozenblit; Int'l: Kurt Sondermann.  
**Branches:** Av. Rio Branco 14, 15th fl., Rio de Janeiro-Rua Conselheiro Nebras 662, Sao Paulo.  
**Cartridge 8-tr. & cassette:** Mocambo.

Sabia, see Som Industria & Comercio.  
Sertanejo, see Chantecler.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl., Sao Paulo. Tel: 287-4411. Pres.: Joao Vitale; Gen. Mgr.: Emilio M. Vitale, Afonso Vitale S.; Sales Mgrs.: Jose Villalpano, Lidia Thal; Int'l Mgr.: Lawrence J. Greene, 200 W. 57 St., New York, N.Y. 10019. Tel: (212) CO 5-2806.  
**Cartridge 4-tr., 8-tr. & cassette:** (Owned) Copacabana, Sabia; (represented) Project 3, United Artists, Vanguard, Westminster (all USA).

Som/Maior, see Fermata & RCA.  
Spot, see Equipe.

Tapeccar Gravacoes SA, 17 Fevereiro 159, 1st fl., Rio de Janeiro. Tel: 260-5282. Pres.: Manuel V. Camero; Gen. Mgr.: Fernando Neves.  
**Cartridge 8-tr.:** (Owned) Tapeccar, Musa; (distributed) Cartaz, Chantecler, Codil, Ritmos; (represented) Barclay, (France), Clan (Italy), La Compagnie (France), Decca (USA), Motown-Tamla (USA).  
**Cartridge 4-tr.:** (Represented) Decca (USA), Motown-Tamla (USA).  
**Cassette:** Same as cartridge 8-tr.  
**Open reel:** Same as cartridge 4-tr.

Top Tape Musica Ltda., Beco do Braganca 18, 12th fl., Rio de Janeiro. Pres.: Jose R. Sobrinho.  
**Cartridge B-tr. & cassette:** (Represented) Bang, De-Lite, Event, Janus, Jubilee, L&R, Map City, Scepter, Stang, Toncil (all USA).

Young, see Fermata.

● **tape playback equipment importer**

Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel: 252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: America Nogueira Lima.  
**Brand name:** 3 M (USA).

● **supplies**

**MANUFACTURERS/IMPORTERS OF TAPE DUPLICATING EQUIPMENT**

Ampex do Brasil Eletronica Ltda., Rua da Assembleia 51, Suite 701, Rio de Janeiro.  
**Home office:** USA.  
**Chief product:** Professional audio tape duplicators, mixers, etc.  
Tapeccar Gravacoes SA, Rua 17 Fevereiro 159, 1st fl., Rio de Janeiro. Tel: 260-5282. Pres.: Manuel V. Camero; Gen. Mgr.: Fernando Neves.

● **services**

**CUSTOM DUPLICATION**

A P G Gravacoes SA, Rua Clodomiro Amazonas 1427, Sao Paulo. Tel: 61-5479. Gen. Mgr.: Sebastiao R. Bastos.  
**Cartridge 8-tr. & cassette:** Altaplay, Astrophone, Beverly, CBS, Cartaz, Companhia Brasileira de Discos, Copacabana, Equipe, Odeon, RCA.  
Tapeccar Gravacoes SA, Rua 17 Fevereiro 159, 1st fl., Rio de Janeiro. Tel: 260-5282. Pres.: Manuel V. Camero; Gen. Mgr.: Fernando Neves.  
**Cartridge 8-tr. & cassette:** CBS, Capitol, Continental, London, Odeon, Philips, RCA, Top Tape.

**DESIGN & ARTWORK**

Companhia Brasileira de Discos, Av. Rio Branco 311, Rio de Janeiro. Tel: 252-6195. Gen. Mgr.: A. Midani; Sales Mgr.: H. Oliveira.  
Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel:

252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: America Nogueira Lima.

**PACKAGING & LABELING**

Companhia Brasileira de Discos, Av. Rio Branco 311, Rio de Janeiro. Tel: 252-6195. Gen. Mgr.: A. Midani; Sales Mgr.: H. Oliveira.  
Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel: 252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: America Nogueira Lima.  
R C A SA Eletronica, Av. Ipiranga, 1097, 9th fl., Sao Paulo. Tel: 36-6951. Pres.: Douglas J. M. Reid; Gen. Mgr.: David W. Jones; Sales Mgr.: Atilio Fabri Filho.

**PRINTING & LITHOGRAPHING**

Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel: 252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: America Nogueira Lima.

● **manufacturers of tape dealer accessories & supplies**

Equipe Utilidades Domesticas Ltda., Av. Augusto Severo 156 s/1 104, Rio de Janeiro. Tel: 252-8921/7263. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: America Nogueira Lima.  
**Product:** Browser boxes, catalog services, display racks, head cleaners & demagnetizers.

**CANADA**

● **record manufacturers with tape product**

A & M Recs. of Canada Ltd., 255 Yorkland Blvd., Willowdale, Ont. Tel: (416) 491-2525. Gen. Mgr.: Gerry Lacoursiere.  
**Home office:** USA.  
**Cartridge 8-tr., cassette & open reel:** (Owned) A&M; (distributed) Ode 70.  
A S T, see Ampex.  
Abnak, see MCA.  
Ace of Clubs, see London.  
Allied Rec. Corp., PO Box 517, 104 Doncaster Ave., Willowdale, Ont. Tel: (416) 889-8566. VP & Gen. Mgr.: Jack Boswell.  
**Branch: Montreal, P.Q.,** 190 Ronald Dr. Tel: (514) 489-9729.  
**Cartridge 8-tr. & cassette:** (Owned) Kimberley, Marathon, Paragon.  
Almada Corp, 380 Craig St. W., Montreal 126, P.Q. Tel: (514) 844-4006. Mgr.: Marvin Drimer.  
**Branch: Vancouver, B.C.,** 1010 Hanton Ave. Tel: (604) 738-8275. Mgr.: Jack Spanton.  
**Cassette:** (Owned) Almada (see Wholesalers section for distributed labels).  
Alouette, see Archambault.  
Ampex Music, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Sales Mgr.: J. R. Pariselli; Promo. Mgr.: John Driscoll.  
**Cartridge 8-tr. & cassette:** (Owned) Ampex.  
**Open reel:** (Owned) Ampex, AST (see Duplicator/Marketers section for licensed product).  
Amperсанд, see World.  
Amusement, see Trans World.  
Angel, see Capitol.  
Apex, see MCA.  
Archambault (Ed.), 500 St. Catherine St. E., Montreal 132, P.Q. Tel: (514) 849-6201.  
**Cartridge 8-tr. & cassette:** (Owned) Alouette, Select.  
Archiv, see Polydor.  
Atco, see Warner Bros.  
Atlantic, see Warner Bros.  
Barclay Ltd., 1265 Ducharme Ave., Outremont, Montreal, P.Q. Tel: (514) 273-2883. Mgr.: Yvan Gadoua.  
**Home office:** France.  
**Cartridge 8-tr. & cassette:** (Owned) Barclay (distributed by Polydor & Trans Canada), Riviera (distributed by Trans Canada), Classic.  
Barnaby, see Columbia.  
Barry, see Quality.  
Bel-Air, see London.  
Birchmount, see Quality.  
Blue Thumb, see GRT.  
Bravo, see Canadian Music Sales.  
Budget, see Trans Canada.  
C B S, see Columbia.  
C T L, see World.  
Cadet, see GRT.  
Cadet/Concept, see GRT.  
Camden, see RCA.  
Canaan, see World.

Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Pres.: T. St. Clair Low; Tape & Sales Mgr.: Terry Regan.

**Cartridge 8-tr. & cassette:** (Owned) Dominion (distributed by London), Bravo.  
Canadian Talent Library, see World.  
Canusa, see Trans Canada.  
Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton, Ont. Tel: (416) 677-5050. Exec VP: A. Gosewich; Tape Sales Mgr.: J. D. Evans.  
**Branches: Calgary, Alta.,** 519 Manitou Rd. SE. Tel: (403) 287-0823. Tape Sales Mgr.: D. Dunlop-Vancouver, B.C., 3622 E. First Ave. Tel: (604) 291-7346. Tape Sales Mgr.: T. McKernan-Dorval, P.Q., 9245 Cote de Liesse Rd. Zone: 760. Tel: (514) 631-6723. Tape Sales Mgr.: W. Rotari.  
**Cartridge 8-tr. & cassette:** (Owned) Capitol, Angel, Pathe, Invictus; (distributed) Daffodil.  
Caprice, see Rodeo & London.  
Caravan Rec. Sales Ltd., 117 Midwest Rd., Scarborough, Ont. Tel: (416) 757-2455.  
**Cartridge 8-tr. & cassette:** (Owned) Caravan licensed to Ampex (see Wholesalers section for distributed labels).  
Carnaval, see MCA.  
Carrousel, see Trans Canada.  
Cascade, see World.  
Checker, see GRT.  
Chess, see GRT.  
Classic, see Barclay.  
Colgems, see RCA.  
Columbia Recs. of Canada Ltd., 1121 Leslie St., Don Mills 403, Ont. Tel: (416) 447-3311. VP & Mng. Dir.: Frederick T. Wilmot; Exec. VP: T. M. Lynd; VP Mktg.: J. Robertson.  
**Branches: Calgary, Alta.,** 4624 Manitoba Rd. Zone: 24. Tel: (403) 287-1322-Vancouver, B.C., 116 SE Marine Dr. Zone: 15. Tel: (604) 327-0291-Don Mills, Ont., 1113 Leslie St. Tel: (416) 444-6651. Mgr.: E. Colero-Montreal, P.Q., 1168 Montee de Liesse. Zone: 9. Tel: (514) 336-1744.  
**Cartridge 8-tr. & cassette:** (Owned) Columbia, CBS, Date, Epic; (distributed) Barnaby, Fillmore, Starday, True North.  
**Open reel:** (Owned) Columbia, Epic.  
La Compagnie, see London.  
Coral, see MCA.  
Cotillion, see Warner Bros.  
Cycle 2000, see MCA.  
D G G, see Polydor.  
D S P, see Trans World.  
Daffodil, see Capitol.  
Date, see Columbia.  
Decca, see MCA.  
Deram, see London.  
Diamond, see RCA.  
Dominion, see Canadian Music Sales & London.  
Double Shot, see MCA.  
Dunhill, see RCA.  
Elektra, see Warner Bros.  
Epic, see Columbia.  
Fiesta Rec. Corp. of Canada, 4333 St. Catherine W., Westmount, P.Q.  
**Home office:** USA.  
**Cartridge 8-tr. & cassette.**  
Fillmore, see Columbia.  
Fontana, see London.  
Franklin, see London.  
G N P Crescendo, see MCA.  
G R T of Canada Ltd., 1045 Hargrrieve Rd., London, Ont. Tel: (519) 434-4535. Pres.: Ross B. Reynolds; Sales Mgr.: Ed LaBuick.  
**Branch: St. Laurent, P.Q.,** 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Mgr.: James Corbett.  
**Cartridge 8-tr. & cassette:** (Owned) GRT, Cadet, Cadet/Concept, Checker, Chess, Hobbit, Janus (see Duplicator/Marketers section for licensed product)  
Gala, see RCA.  
Gamma Recs. Ltd., 389 St. Paul W., Montreal, P.Q. Tel: (514) 288-0242. Pres. & Tape Mgr.: Jack Lazare.  
**Int'l branch:** France.  
**Cartridge B-tr. & cassette** (distributed by London).  
Grand Prix, see London.  
Grecan, see John C. Irvine.  
Guitare, see Trans Canada.  
Heliodor, see Polydor.  
Hi, see London.  
Hi-Lite, see World.  
Hobbit, see GRT.  
Imperial, see MCA.  
Invictus, see Capitol.  
John C. Irvine Ltd. (John C. Irvine Prod'ns), Box 32, Willowdale, Ont. Tel: (416) 889-2474. Pres.: J. C. Irvine; Tape Mgr.: Paul Clark.  
**Int'l branch:** USA, Rebel Rec'g Co.  
**Cartridge B-tr. & cassette:** (Owned) Grecan, Legacy, Rebel.  
Jacques Canetti, see London.  
Janus, see GRT.  
Jupiter, see London.  
Kapp, see MCA.  
Kimberley, see Allied.  
Kirshner, see RCA.  
Legacy, see John C. Irvine.  
Lero, see MCA.  
Liberty, see MCA.  
Light, see Word.  
Limelight, see London.

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- London Recs. of Canada (1967) Ltd., 190 Graveline St., St. Laurent, P.Q. Tel: (514) 735-5551. Cable: FULLRANGE MONTREAL! Telex: 05-26703. Pres.: F. C. Jamison; Nat'l Sales Mgr.: A. G. Bilodeau.
- Branches: Calgary, Alta., 429 Manitou Rd. SE. Tel: (403) 243-1313. Telex: 038-22572. Mgr.: Dennis Watt—Burnaby, B.C., 3166 Lake City Way. Zone 2. Tel: (604) CY B-6471. Telex: 04-5503. Mgr.: Orm Jones—Winnipeg, Man., 23 Keith Rd. Zone: 21. Tel: (204) 775-7125. Telex: 03-5364. Mgr.: Gerry Young—Scarborough, Ont., 1630 Midland Ave. Tel: (416) 775-3373. Telex: 02-2830—Quebec City, P.Q., 383 St. Paul St. Tel: (418) 529-0261. Telex: 011-3799.
- Cartridge 8-tr.: (Owned) London, Deram, Parrot, Threshold licensed to Ampex; Ace of Clubs, phase 4 self-mfd.; (distributed) Caprice, Hi, Rodeo licensed to Ampex; Bel-Air, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Smash, Wayside, self-mfd.
- Cassette: (Owned) London, Deram, Parrot, Threshold licensed to Ampex; phase 4, Teldec self-mfd.; (distributed) Caprice, Rodeo, licensed to Ampex; La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Smash self-mfd.
- Open reel: (Owned) London, Deram, Parrot, Threshold licensed to Ampex.
- M C A Rec.-Canada, 2450 Victoria Park Ave., Willowdale 425, Ont. Tel: (416) 491-3000. VP & Gen. Mgr.: R. A. Chislett; VP Mktg.: S. D. Roberts.
- Cartridge 8-tr.: Abnak, Apex, Carnaval, Coral, Cycle 2000, Decca, Double Shot, GNP Crescendo, Imperial, Kapp, Lero, Liberty, MCA, Mediants, Musicor, Point, Revolver, Scepter, Uni, United Artists, Vocalion, Wand, White Whale.
- Cassette: Apex, Coral, Cycle 2000, Decca, Imperial, Kapp, Lero, Liberty, MCA, Musicor, Point, Revolver, Scepter, Uni, United Artists, Wand, White Whale.
- Marathon, see Allied.
- Marvel Recs., 215 Victoria St., Toronto 2, Ont. Tel: (416) 368-3362. Mng. Dir. & A&R: George Taylor.
- Home office: USA.
- Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Marvel self-mfd.: Banff, Melbourne licensed to Ampex; Rodeo Int'l licensed to Ampex (distributed by London).
- Mediarts, see MCA.
- Mercury, see London.
- Montagnard, see Trans World.
- Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Tape Mgr.: Dave Leonard.
- Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Monticana, Dynacom.
- Monument, see London.
- Muscor, see MCA.
- Musimart Ltd., 970 McEachran Ave., Montreal 154, P.Q. Tel: (514) 273-8354. Pres.: George E. Erick; Sales Mgr.: Jack Inhaber.
- Cartridge 8-tr.: (Represented) Cascom, Eurotone, Fantasy, Prestige, Roper.
- Cassette: (Represented) Berkshire, Cascom, Eurotone, Fantasy, Folklore, Vox.
- Nobel, see Trans Canada.
- Nonesuch, see Warner Bros.
- Ode 70, see A&M.
- Paragon, see Allied.
- Parrot, see London.
- Passe Temps, see Trans Canada.
- Pathe, see Capitol.
- phase 4, see London.
- Philips, see London.
- Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. Tel: (416) 751-9610. Tape Mgr.: Laurie Hesel-tine.
- Branch: Montreal, P.Q., 809 William St. Tel: (514) 861-5891. Mgr.: Doug Byrne.
- Cartridge 8-tr. & cassette: (Represented) Audio Fidelity, Chart, Hickory, Jubilee, Pyc.
- Pickwick, see World.
- Point, see MCA.
- Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Pres.: E. Garretsen; Tape Mgr. & Sales Mgr.: Peter Horvath.
- Branches: Vancouver, B.C., 196 Smith St. Tel: (604) 681-0268. Mgr.: George Cooper—Mississauga, Ont., 3279 Lenworth Dr. Tel: (416) 625-3990. Mgr.: Dieter Radecki.
- Cartridge 8-tr. & cassette: (Owned) Polydor, DGG, Archiv, Hellodor, Privilege; (distributed) Barclay; (represented) Ariola (Germany), Erato (France), Island (UK), Ricordi (Italy), ABC, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Event, Grand Award, Heritage, Impulse, Music Guild, Perception, Red Bullet, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster (all USA).
- Praise Recs. of Canada Ltd., 3443 Kingsway, Vancouver, B.C. Tel: (604) 434-9611. Pres. & Tape Mgr.: Paul Yaroshuk.
- Branch: Toronto, Ont., PO Box 6066, Sta. A.
- Cartridge 8-tr.: (Owned) Praise licensed to Ampex & RCA.
- Privilege, see Polydor.
- Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Gen. Sales Mgr.: Lee W. Farley; Ass't Mng. Dir.: George R. Struth.
- Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—Scarborough, Ont., 130 Mack Ave. Zone: 704. Tel: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave., Suite 4. Zone: 261. Tel: (514) 481-1167. Mgr.: Gilbert Gendron.
- Cartridge 8-tr. & cassette: (Owned) Quality, Barry, Birchmount, Reo, Ringside (see Wholesalers section for distributed labels).
- R C A Ltd., Rec. & Tape Div., 3333 Cavendish Blvd., Montreal 261, P.Q. Tel: (514) 482-9912. Pres.: R. F. Cook; Tape Mgr.: W. A. Gillmeister; Sales Mgr.: Stanley Kulin.
- Branches: Calgary, Alta., PO Box 5158, Sta. A, 4120 Sixth St. SE. Tel: (403) 243-3766. Sales Rep.: K. Clark—Vancouver, B.C., 2876 Rupert St. Tel: (604) 433-1207. Western District Sales Mgr.: Wayne Langton—Winnipeg, Man., 2070 Notre Dame Ave. St. James 21. Tel: (204) 772-0481. Sales Rep.: J. Hogg—Halifax, N.S., PO Box 1045. Tel: (902) 455-8015. Sales Rep.: Hanson Josey—Toronto, Ont., 1450 Castlefield Ave. Tel: (416) 651-6550. Mgr.: Ed Preston—Montreal, P.Q., 910 LaGaucheliere E. Tel: (514) 849-5651. Mgr.: J. Desjardins.
- Cartridge 8-tr.: (Owned) RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor; (distributed) Colgems, Diamond, Kirshner.
- Quad-8: (Owned) Camden, Red Seal, Victor; (distributed) Colgems.
- Cassette: (Owned) RCA (includes Ounhill product), Camden, Gala, Red Seal, Victor; (distributed) Colgems, Kirshner.
- Rada Rec. Pressings Ltd., 7802 Express St., Burnaby 2, B.C. Tel: (604) 291-7308. Pres. & Sales Mgr.: John Rodney.
- Cartridge 8-tr. & cassette: (Owned) Rada, Waikiki.
- Rebel, see John C. Irvine.
- Red Seal, see RCA.
- Reo, see Quality.
- Reprise, see Warner Bros.
- Revolver, see MCA.
- Ringside, see Quality.
- Riviera, see Barclay & Trans Canada Musique Serv.
- Rodeo Recs. Ltd., 215 Victoria St., Toronto 205, Ont. Tel: (416) 368-3362. Pres.: George Taylor.
- Cartridge 8-tr. & cassette: (Owned) Rodeo, Caprice licensed to Ampex & Polydor (distributed by London).
- Sacred, see Word.
- Scepter, see MCA.
- Scope, see World.
- Select, see Archambault.
- Smash, see London.
- Spectrum, see Trans World.
- Springboard, see World.
- Starday, see Columbia.
- Teldec, see London.
- Threshold, see London.
- Tournesol, see Trans Canada.
- Trans Canada Musique Serv. Inc., 189 Rockland Rd., Town of Mount Royal 304, P.Q. Tel: (514) 735-5661. Pres.: Jean-Paul Rickner; Tape Mgr.: Roger Pilon; Sales Mgr.: Jean Desrosiers.
- Branch: Quebec City, P.Q., 315 St. Paul St. Tel: (418) 524-4671. Mgr.: Yvon Purcell.
- Cartridge 8-tr. & cassette: (Owned) Trans Canada, Budget, Carrousel, Guitare, Nobel, Passe Temps, Tournesol, Vedettes; (distributed) Barclay, Canusa Riviera.
- Trans World Rec. Corp., 1230 Montee de Liesse. Zone: 384. Tel: (514) 336-3110.
- Cartridge 8-tr.: (Owned) Trans World, Amusement, DSP, Montagnard, Spectrum (see Wholesalers section for distributed labels).
- True North, see Columbia.
- U K (Ukrainian Language) Recs. Ltd., PO Box 1493, Winnipeg 1, Man. Tel: (204) 452-4276. Pres.: Lorraine Brittain; Tape & Sales Mgr.: H. Brittain.
- Cartridge 8-tr.: (Owned) UK.
- Uni, see MCA.
- United Artists, see MCA.
- Upfront, see World.
- Vedettes, see Trans Canada.
- Victor, see RCA.
- Vocalion, see MCA.
- Vogue, see Warner Bros.
- Waikiki, see Rada.
- Wand, see MCA.
- Warner Bros. Recs. of Canada Ltd., 1810 Birchmount Rd., Scarborough, Ont. Tel: (416) 291-2515. Pres.: K. N. Middleton; Nat'l Sales Mgr.: G. R. Edwards; Nat'l Promo. & Prod. Mgr. for Warner Bros., Reprise, Elektra & Nonesuch: Tom Williams; Nat'l Promo. & Prod. Mgr. for Atlantic, Atco, Cotillion & Vogue: Mike Reed.
- Branches: Calgary, Alta., 4640 Manhattan Rd. SE. Tel: (403) 243-7164. Mgr.: Herb Bradley—Vancouver, B.C., 40 E. Fifth Ave., Suite 202. Tel: (604) 879-8681. Mgr.: Bill McCartney; Promo: Mike Liebhold—Winnipeg, Man., 24 Stevenson Rd. Tel: (204) 786-6934. Mgr.: Barry Smith—Scarborough, Ont., 1808 Birchmount Rd. SE. Tel: (416) 291-5553. Mgr.: Armand Beaudin; Promo: Bruce Bissell—Pointe Claire, P.Q., 220 Brunswick Blvd. Tel: (514) 697-7440. Mgr.: Jacques Chenier; Promo: Robert Nickford.
- Cartridge 8-tr. & cassette: (Owned) Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, None-
- such, Vogue.
- Wayside, see London.
- White Whale, see MCA.
- Word Recs. Ltd., 8551 Main St., Vancouver, B.C. Tel: (604) 321-6785. Pres.: Gerry B. Scott; Tape Mgr.: Art Hayden; Sales Mgr.: Merv Boschman.
- Home office: USA.
- Branch: London, Ont., 152 Wellesley Crescent. Zone: 36. Tel: (519) 455-2097. Sales Mgr.: Doug Stark.
- Cartridge 8-tr.: (Owned) Word, Canaan, Light, Sacred.
- World Recs. (Div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-0250. Pres.: William Hewson.
- Cartridge 8-tr.: (Owned) World, CTL (Canadian Talent Library), Ampersand, Cascade, Hi-Lite, Scope; (distributed) Pickwick, Springboard, Upfront.
- Cassette same as 8-tr., excluding World.

## • duplicator/marketers

- Ampex Music, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Sales Mgr.: J. R. Pariselli; Promo Mgr.: John Driscoll.
- Cartridge 8-tr.: Ampex, Amaret, Athena, Avco Embassy, BT Pappy, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Mainstream, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.
- Cassette: Ampex, Athena, Avco Embassy, BT Pappy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.
- Open reel: Ampex, AST, Apple, Bang, Bravo, Capitol, Chart, Commonwealth United, Contemporary, Deram, Elektra, Evolution, Fantasy, Good Time Jazz, Gordy, Hi, ILS, Motown, Project 3, Rare Earth, Recorded Treasures, Skye, Soul, Tamla, Threshold, Vanguard, Viva.
- G R T of Canada Ltd., 1045 Hargrieve Rd., London, Ont. Tel: (519) 434-4535. Pres.: Ross B. Reynolds; Sales Mgr.: Ed LaBuick.
- Branches: Willowdale, Ont., 150 Consumers Rd., Suite 204. Tel: (416) 491-3936. Ops. Mgr.: James R. Blum—St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett.
- Cartridge 8-tr.: GRT, Cadet, Cadet/Concept, Checker, Chess, Hobbit, Janus, Bang, Blue Thumb, Bravo, Buckboard, Burdette, Chart, Cuca, Oe-Lite, Diamond, Era, Hickory, Increase, Jamie, King, Laurie, MTA, Major Minor, Metromedia, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Paula, Phil-L.A. of Soul, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Ward Allen, Westbound, White Whale, Wonderland.
- Cassette: GRT, Cadet, Cadet/Concept, Checker, Chess, Janus, Bang, Blue Thumb, Bravo, Buckboard, Chart, De-Life, Diamond, Era, Hickory, Increase, Jamie, King, MTA, Metromedia, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Phil-L.A. of Soul, Project 3, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Ward Allen, Westbound, White Whale, Wonderland.
- Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Gen. Sales Mgr.: Lee W. Farley; Ass't Mng. Dir.: George R. Struth.
- Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—Scarborough, Ont., 130 Mack Ave. Zone: 704. Tel: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave., Suite 4. Zone: 261. Tel: (514) 481-1167. Mgr.: Gilbert Gendron.
- Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTL, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall, Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.
- Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Grandville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.
- Cartridge 8-tr.: Barclay, Condor, Dominion, Hickory, Venus.
- Cassette: Barclay, Condor, Dominion, Hickory,

● **playback equipment manufacturers/importers**

Artisan 50, see Automatic Radio.  
 Automatic Radio of Canada Ltd., 25 Bermondsey Rd., Toronto 374, Ont. Tel: (416) 757-8771. Pres.: A. B. McLeod; Sales Mgr.: A. F. Icton; Adv. Mgr.: W. L. Ferguson.  
**Cartridge:** (29 models) 19 auto—18 8-tr., 1 Quad-8; 7 8-tr. home, 3 8-tr. portable. Price range: \$49.95—\$199.95.  
**Cassette:** (10 models) 5 auto, 2 home, 3 portable. Price range: \$49.95—\$239.95.  
**Brand names:** Titan, Artisan 50, Automatic Radio.  
 William Cohen Corp. (div. of Superior Electronics Inds. Ltd.), 8900 Park Ave., Montreal 354, P.Q. Tel: (514) 382-2132. Pres.: William Cohen; Sales Mgr.: Syd Goldstein; Adv. Mgr.: Robina LaVigne.  
**Cartridge:** (9 models) 5 8-tr. auto, 4 8-tr. home. Price range: \$69.95—\$249.95.  
**Cassette:** (4 models) 2 home, 1 with Dolby System; 2 portable. Price range: \$69.95—\$329.95.  
**Brand name:** Superior.  
 Electrochrome Ind. Ltd., 809 Wellington, Kitchener, Ont. Tel: (519) 744-7111. Pres.: Carl A. Pollock; Electronics Sales Mgr.: Bern Ellis; Adv. Mgr.: Dave Buelass.  
**Cartridge:** (1 model) 1 8-tr. home.  
**Cassette:** (1 model) 1 home.  
 Muntz Stereo-Pak Canada Ltd., 61 Sanford Ave. N., Hamilton 23, Ont. Tel: (416) 525-0268. Pres.: David Hoffman; Sales Mgr.: Bob Simpson; Adv. Mgr.: Conrad P. Coleman.  
**Cartridge:** (16 models) 13 auto—11 8-tr., 2 4/8-tr. compatible; 2 4/8-tr. compatible home, 1 8-tr. portable. Price range: \$49.95—\$499.  
**Brand names:** Muntz, Qatron, Sonics.  
**Cassette:** (3 models) 1 auto, 1 home, 1 portable. Price range: \$79—\$139.  
**Brand name:** Muntz.  
 Philips Electronics Inds. Ltd., 116 Vanderhoof Ave., Toronto, Ont. Tel: (416) 425-5161. Pres.: H. A. C. Van Beurden; Sales Mgr.: N. F. Wester; Adv. Mgr.: R. C. Ward.  
**Cassette:** (9 models) 6 home, 3 portable. Price range: \$49.95—\$219.95.  
 Qatron, see Muntz.  
 Sonics, see Muntz.  
 Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581.  
**Branches:** Vancouver, B.C., 1101 W. Eighth

Ave. Tel: (604) 736-6796—Dorval, P.Q., 2068 Chartier. Tel: (514) 631-4331.  
 Superior, see William Cohen.  
 Titan, see Automatic Radio.

● **wholesalers**

The wholesale function(s) of all companies is set in **bold face** and parenthesis after each listing. The following abbreviations identify these functions. (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

**ALBERTA**

● **CALGARY (Area Code 403)**

Abel's Recs. Ltd., 1425 Ninth Ave. SE. Tel: 264-6340. Mgr. & Buyer: Chuck Faas. (D, OS & RJ). Home office: Toronto, Ont. (see for prod. distributed).  
 Acklands Ltd., 2918 11 St. SE. Tel: 243-4488. Mgr.: Jack Williams; Rep.: Gene Chow. (D).  
**Cartridge 8-tr.:** Abnak, Apex, Carnival, Coral, Decca, Diamond, Double Shot, GNP Crescendo, Kapp, Lero, Musicor, Point, Scepter, Solid State, Straight, Uni, United Artists, Wand, White Whale.  
**Cassette:** Apex, Coral, Decca, Double Shot, GNP Crescendo, Kapp, Musicor, Scepter, Straight, Uni, United Artists, Wand, White Whale.  
 All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4620 Manitoba Rd. Tel: 287-2679. Mgr.: William Gileo; Buyer: Mrs. Eva Roberts. (OS & RJ). Home office: Toronto, Ont.  
 Capitol Recs. (Canada) Ltd., 519 Manitou Rd. SE. Tel: 287-0823. Sales Mgr.: D. Dunlop. (D).  
**Cartridge 8-tr. & cassette:** Capitol, Angel, Pathe, Invictus, A&M, Daffodil.  
 Central Rec. Co. Ltd., 4511 Manitoba Rd. SE. Zone: 24. Tel: 243-2586. Owner: Dave Jones; Mgr. & Buyer: Les Furze. (D), (RJ as Musictape Co.). Branch: Vancouver, B.C., Musictape Co. (RJ).  
**Cartridge 8-tr., cassette & open reel:** All lines. **Playback equip.:** Automatic Radio, Webcor. **Accessories:** Le-Bo.  
 Columbia Recs. Dists. Canada Ltd., 4624 Manitoba Rd. Zone: 24. Tel: 287-1322. (D).  
**Cartridge 8-tr. & cassette:** Columbia, CBS, Date, Epic, Barnaby, Fillmore, Starday, True North.  
**Open reel:** Columbia, Epic.  
 Double Diamond Electronics Ltd., 619 Manitou Rd. SE. Tel: 243-7737. (D).  
**Home office:** Toronto, Ont. (see for prod. distributed).  
 Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr.: Manfred Huesken. (RJ).  
**Home office:** USA, Detroit, Mich.  
 Kensington Dists., 4644 Pacific Rd. NE. Tel: 276-2224. (RJ).  
**Home office:** Toronto, Ont., Waco-Sherman/Kensington Dists.  
 London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Tel: 243-1313. Telex: 038-22572. Mgr.: Dennis Watt. (D).  
**Cartridge 8-tr.:** London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.  
**Cassette:** London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.  
 Musictape Co. Tel: 243-8722. Opls. Mgr.: Bill Miller; Buyer: Lorraine King. (RJ). See Central Rec. Co. Ltd.  
 R C A Ltd., PO Box 5158, Sta. A, 4120 Sixth St. SE. Tel: 243-3766. Sales Rep.: K. Clark. (D).  
**Cartridge 8-tr.:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.  
**Quad-8:** Camden, Red Seal, Victor, Colgems.  
**Cassette:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.  
**Accessories:** Head cleaners (RCA).  
 Stereodyne (Canada) Ltd., 1303 45 Ave. NE, Rm. 4. Tel: 276-1334. Mgr.: Norm Wood. (D, OS, RJ & I).  
**Home office:** Toronto, Ont. (see for prod. distributed).  
 T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 4340 Manhattan Rd. SE. Zone: 24. Tel: 287-1461. Mgr.: John Watson. (D).  
**Branch:** Edmonton, Alta.  
**Cartridge 8-tr. & cassette:** Quality, Barry, Birchmount, Reo, Ringside, Bell, Buddah, Colossus, Crewe, Curtom, Dot, Kama Sutra, Laurie, Little David, MGM, Paramount, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Sun, Verve, Verve/Forecast, Windfall.  
**Accessories:** Caddies (Rubbermaid); head cleaners, racks (Quality).

*continued on page 92*

**AMPEX  
 TAPES  
 BRIDGE THE  
 MUSIC GAP.**

That's because we take all kinds of sounds, hard rock, folk, country, soul and put them on Ampex stereo tape cartridges and cassettes.

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2836 Slough Street, Malton, Ontario (416) 677-2370



Continued from page 91

- Van Dusen Bros., 723 10 Ave. SW. Tel: 263-1150. (D).  
Home office: Edmonton, Alta. (see for prod. distributed).
- Warner Bros. Recs. of Canada Ltd., 4640 Manhattan Rd. SE. Tel: 243-7164. Mgr.: Herb Bradley. (D).  
Cartridge 8-tr. & cassette: Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, None-such, Vogue.
- **EDMONTON (Area Code 403)**
- Double Diamond Electronics Ltd., 30 Airport Rd. Tel: 453-2337. (D).  
Home office: Toronto, Ont. (see for prod. distributed).
- Pro-Sound Dist. Ltd., 602B 103 St. Tel: 435-3891. Mgr.: Jack Hewer; Buyer: Marjorie Hewer. (D, OS & RJ).  
Home office: Vancouver, B.C. (see for prod. distributed).
- T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 11905 111 Ave. Tel: 452-0220. Rep.: Vic Arch. (D).  
Home office: Calgary, Alta. (see for prod. distributed).
- Tape Dis. (div. of Neonex Int'l Ltd.), 14615 124 Ave. Zone: 42. Tel: 454-9101. Mgr.: S. A. Senuk; Buyer: Mrs. J. Meckling. (RJ).  
Branch: Vancouver, B.C.
- Van Dusen Bros., 10357 109 St. Tel: 423-1191. Mgr. & Buyer: Bill Maxim. (D).  
Branch: Calgary, Alta.  
Cartridge 8-tr.: Amaret, Ampex, Athena, Audio Fidelity, Avco Embassy, BP Puppy, Backbeat, Bang, Barclay, Big Tree, Blue Thumb, Bravo, Buddha, Cadet, Cadet/Concept, Caedmon, Canadian Talent Library, Caravan, Cascade, Chart, Checker, Chess, Chisa, Colossus, Commonwealth United, Contemporary, Country Sound, Cuca, DGG, De-Lite, Deram, Diamond, Disney, Elektra, Era, Eurotone, Evolution, Fantasy, Fiesta, GRT, Galaxy, Gamble, Good Time Jazz, Gordy, Heritage, Hi, Hickory, HiFi/Life, Hobbit, Impulse, Increase, Jad, Jamie, Janus, King, Laurie, Little Darlin', Little David, Lizard, London, MTA, Mainstream, Major Minor, Metromedia, Mobile Fidelity, Monitor, Monument, Motown, Nashville, Nonesuch, Palette, Parrot, Paula, Pentagram, phase 4, Phil-L.A. of Soul, Pickwick, Polydor, Prestige, Project 3, Rare Earth, Request, Rodeo Int'l, Roulette, Royal American, Scepter, Shelter, Sidewalk, Skye, Soul, Sound Stage 7, Speciality, Springboard, Stang, Starday, Stereodyne, Sussex, Taml, Tennessee Sound, Threshold, Time, Tower, Trans World, 20th Century-Fox, V, Vanguard, Viva, Wand, Westbound, White Whale, Wonderland, World.  
Cassette: Same as 8-tr. plus Living Language.  
Open reel: Ampex, Apple, Capitol, GRT.  
Accessories: Recoton, Walco.

## BRITISH COLUMBIA

- **NANAIMO (Area Code 604)**
- E. A. Morris Ltd., PO Box 118, E. Wellington Rd. Tel: 754-6393. (D).  
Home office: Vancouver, B.C. (see for prod. distributed).
- **VANCOUVER (Area Code 604)**
- All Recs. Supply Co. of Canada Ltd. (div. of CBS), 118 SE Marine Dr. Tel: 321-0055. Mgr.: Paul Bartsch; Buyer: Viola Bradley. (OS & RJ).  
Home office: Toronto, Ont.
- Almada Corp., 1010 Hanton Ave. Tel: 738-8275. Mgr.: Jack Spanton. (D & I).  
Home office: Montreal, P.Q. (see for prod. distributed).
- Capitol Recs. (Canada) Ltd., 3622 E. First Ave. Tel: 291-7346. Tape Sales Mgr.: T. McKernan. (D).  
Cartridge 8-tr. & cassette: Capitol, Angel, Pathe, Invictus, A&M, Daffodil.
- Columbia Recs. Dist. Canada Ltd., 116 SE Marine Dr. Zone: 15. Tel: 327-0291. (D).  
Cartridge 8-tr. & cassette: Columbia, CBS, Date, Epic, Barnaby, Fillmore, Starday, True North.  
Open reel: Columbia, Epic.
- Double Diamond Electronics Ltd., 3605 Grandview Hwy. Tel: 434-6647. (D).  
Home office: Toronto, Ont. (see for prod. distributed).
- Emerson Sales Ltd., 1599 W. Fourth. Tel: 733-3525. (D).  
Cartridge 8-tr.: Ampex, Barclay, Fiesta, GRT, Trans World.  
Cassette: Ampex, GRT.  
Accessories: Blank cassettes (Magnum); display racks.
- Johnston Appliances Ltd., 5239 Victoria Dr. Zone: 16. Tel: 325-3261. Mgr.: Miss Pat Van Kleeck. (D).  
Cartridge 8-tr.: Abnak, Apex, Carnaval, Coral, Decca, Diamond, Double Shot, GNP Crescendo, Kapp, Lero, Musicor, Point, Revolver, Scepter, Solid State, Straight, Uni, United Artists, Wand, White Whale.

- Cassette: Apex, Coral, Decca, Double Shot, GNP Crescendo, Kapp, Musicor, Revolver, Scepter, Straight, Uni, United Artists, Wand, White Whale.
- London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: CY 8-6471. Telex: 04-5503. Mgr.: Orm Jones. (D).  
Cartridge 8-tr.: London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.  
Cassette: London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.  
E. A. Morris Ltd., 475 E. Broadway. Zone: 10. Tel: 876-4141. Owner: J. P. Delf; Mgr.: W. B. Kinsman; Buyer: Barry Wilson. (D).  
Branch: Nanaimo, Victoria, B.C.  
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, London, Polydor, Quality, RCA, Warner Bros.  
Playback equip.: Delfonic, Philips, Sony.  
Accessories: Capitol, Le-Bo.
- Musictape Co., 990 W. Seventh Ave. Zone 9. Tel: 738-7611. Mgr.: John Watson; Buyer: Ron Freeland. (RJ).  
Home office: Calgary, Alta., Central Rec. Co. Ltd. (D).
- Polydor Recs. Canada Ltd., 196 Smithe St. Tel: 681-0268. Mgr.: George Cooper. (D).  
Cartridge 8-tr. & cassette: Polydor, DGG, Archiv, Heliador, Privilege, ABC, Ariola, Barclay, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Erato, Event, Grand Award, Heritage, Impulse, Island, Music Guild, Perception, Red Bullet, Ricordi, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster.
- Praise Recs. of Canada Ltd., 3443 Kingsway. Tel: 434-9611. Mgr. & Buyer: Paul Yaroshuk. (D, OS, & RJ).  
Branch: Toronto, Ont.  
Cartridge 8-tr.: Praise, Faith, Heart Warming, Impact, Tempo.
- Pro-Sound Dist. Ltd., 575 Beatty St. Zone: 3. Tel: 682-7321. Mgr.: Ray Gora; Buyer: Mrs. Leota Valleau. (D, OS & RJ).  
Branch: Edmonton, Alta.  
Cartridge 8-tr. & cassette: All lines.  
Accessories: Amberg, Le-Bo, Transatlantic.
- R C A Ltd., 2876 Rupert St. Tel: 433-1207. Western District Sales Mgr.: Wayne Langton. (D).  
Cartridge 8-tr.: RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.  
Quad-8: Camden, Red Seal, Victor, Colgems.  
Cassette: RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.  
Accessories: Head cleaners (RCA).
- Select Music Co. (div. of Neonex Int'l Ltd.), 2010 Alberta St. Zone: 10. Tel: 876-3368. Mgr. & Buyer: Wally Kiss. (D).  
Cartridge 8-tr.: Ampex, Eurotone, Pickwick, UK, V, World.  
Cassette: Same as 8-tr. plus Living Language.  
Open reel: Ampex.  
Accessories: Carrying cases (Recoton).
- Stereodyne (Canada) Ltd., 1835 W. 45 Ave. Zone: 9. Tel: 732-8651. Mgr.: Grant Paulley. (D, OS, RJ & I).  
Home office: Toronto, Ont. (see for prod. distributed).
- Tape Dis. (div. of Neonex Int'l Ltd.), 3624 E. First Ave. Tel: 291-7731. Mgr.: R. Gallo; Buyer: Mrs. D. Thauberger. (RJ).  
Home office: Edmonton, Alta.
- Warner Bros. Recs. of Canada Ltd., 40 E. Fifth Ave., Suite 202. Tel: 879-8681. Mgr.: Bill McCartney; Promo: Mike Liebhold. (D).  
Cartridge 8-tr. & cassette: Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Vogue.

## ● VICTORIA (Area Code 604)

- Double Diamond Electronics Ltd., 1717 Quadra. Tel: 386-0512. (D).  
Home office: Toronto, Ont. (see for prod. distributed).
- E. A. Morris Ltd., 3196 Douglas. Tel: 384-0594. (D).  
Home office: Vancouver, B.C. (see for prod. distributed).

## MANITOBA

## ● WINNIPEG (Area Code 204)

- Campus Recs. Dist. (div. of Polydor Recs. Canada Ltd.), 1131 Fife St. Zone: 17. Tel: 589-5327. Mng. Dir.: Norman Stein; Mgr.: Mrs. Audrey Glass; Buyer: Neil Thorndycraft. (RJ).
- Double Diamond Electronics Ltd., 1501 King Edward. Tel: 786-5978. (D).  
Home office: Toronto, Ont. (see for prod. distributed).
- Laurel Rec. Dist., PO Box 1021, 1299 Strathcona St. Zone: 3. Tel: 783-0436. Owner: W. V. Sokulsky; Mgr.: Glen Gore-Smith; Buyer: Shirley Choy. (D).  
Cartridge 8-tr. & cassette: Ampex, GRT.  
Open reel: Ampex.

- Playback equip.: Clasonic, Ten.  
Accessories: Blank tape (Ampex, GRT, Progressive); head cleaners (Progressive).
- London Recs. of Canada (1967) Ltd., 23 Keith Rd. Zone: 21. Tel: 775-7125. Telex: 03-5364. Mgr.: Gerry Young. (D).  
Cartridge 8-tr.: London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.  
Cassette: London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.
- National Rec. Dist. Ltd., 358 Colony St. Zone: 2. Tel: 783-7081. Owner: B. J. Samuels; Mgr. & Buyer: R. L. Lauze. (RJ).
- Quality Recs. Ltd., Mid-West Sales Div., Galt Bldg., 4th fl. Tel: 943-6563. Mgr.: Chuck Porter. (D).  
Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTI, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall.
- R C A Ltd., 2070 Notre Dame Ave., St. James 21. Tel: 772-0481. Sales Rep.: J. Hogg. (D).  
Cartridge 8-tr.: RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.  
Quad-8: Camden, Red Seal, Victor, Colgems.  
Cassette: RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.  
Accessories: Head cleaners (RCA).
- Thomas Rathwell Ltd., 575 Roseberry St. Tel: 774-4561. Owner: M. C. T. Rathwell. (D).  
Cartridge 8-tr.: Apex, Brunswick, Carnaval, Coral, Decca, GNP Crescendo, Kapp, Lero, Liberty, Musicor, Point, Revolver, Scepter, Solid State, Straight, Uni, United Artists, Vocalion, Wand, White Whale.  
Cassette: Apex, Coral, Decca, GNP Crescendo, Kapp, Liberty, Musicor, Revolver, Scepter, Straight, Uni, United Artists, Vocalion, Wand, White Whale.
- Stereodyne (Canada) Ltd., 841 Elmhurst Rd. Zone: 22. Tel: 832-6702. Mgr.: Gerry Mullin. (D, OS, RJ & I).  
Home office: Toronto, Ont. (see for prod. distributed).
- Warner Bros. Recs. of Canada Ltd., 24 Stevenson Rd. Tel: 786-6934. Mgr.: Barry Smith. (D).  
Cartridge 8-tr. & cassette: Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Vogue.

## NEW BRUNSWICK

## ● MONCTON (Area Code 506)

- Crawford Atlantic Ltd., 42 Brandon St. Tel: 382-9301. (RJ).  
Branches: St. John's, Nfld.; Halifax, N.S.  
Handieman Co. of Canada Ltd., 132 Halifax St., Release Center. Tel: 389-9141. (RJ).  
Home office: USA, Detroit, Mich.
- Maritime Recs. Ltd., 343 St. George St. Tel: 389-1341. Owner & Mgr.: William D. Mitton; Buyer: Mrs. Hermance Corey. (OS).
- Waco-Sherman Dist., Baig Blvd. Tel: 382-9373. (RJ).  
Home office: Toronto, Ont.

## NEWFOUNDLAND

## ● ST. JOHN'S (Area Code 709)

- Crawford Atlantic Ltd., 139 Gower St. Tel: 726-6970. (RJ).  
Home office: Moncton, N.B.
- Double Diamond Electronics Ltd., 445 Water St. Tel: 726-0709. (D).  
Home office: Toronto, Ont. (see for prod. distributed).

## NOVA SCOTIA

## ● AMHERST (Area Code 902)

- Canadian Assemblies Ltd., Station St. Tel: 667-3308. Mgr.: Ted Evans. (D).  
Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, Bell, Buddha, Colossus, Crewe, Curtom, Dot, Kama Sutra, Koko, Laurie, Little David, MGM, Paramount, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Sun, Verve, Verve/Forecast, Windfall.

Waldale Ltd., Station St. Tel: 667-3307. (D).  
**Cartridge 8-tr.:** Abnak, Apex, Brunswick, Carnival, Coral, Decca, Diamond, Double Shot, GNP Crescendo, Kapp, Lero, Musicor, Point, Revolver, Scepter, Solid State, Straight, Uni, United Artists, Wand, White Whale.  
**Cassette:** Apex, Coral, Decca, Double Shot, GNP Crescendo, Kapp, Musicor, Revolver, Scepter, Straight, Uni, United Artists, Wand, White Whale.

#### ● HALIFAX (Area Code 902)

Crawford Music Ltd., 1894 Granville St. Tel: 429-3537. (RJ).  
**Home office:** Moncton, N.B., Crawford Atlantic Ltd.

Double Diamond Electronic Serv., 2015 Beech St. Tel: 429-0260. (D).

**Home office:** Toronto, Ont. (see for prod. distributed).

R C A Ltd., PO Box 1045. Tel: 455-8015. Sales Rep.: Hanson Josey. (D).

**Cartridge 8-tr.:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.  
**Quad-8:** Camden, Red Seal, Victor, Colgems.  
**Cassette:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.

**Accessories:** Head cleaners (RCA).

Stereodyne (Canada) Ltd., 1890 Granville St. Tel: 429-3527. Mgr.: Ron Crawford. (D, OS, RJ & I).  
**Home office:** Toronto, Ont. (see for prod. distributed).

## ONTARIO

#### ● HAMILTON (Area Code 416)

Muntz Stereo-Pak Canada Ltd., 61 Sanford Ave. N. Tel: 525-0268. Pres.: David Hoffman; Sec'y-Treas.: Murray Hoffman; Mktg. Mgr.: Bob Simpson; Music Div. Buyer: Paul Dolan; Electronics Div. Buyer: Doug Martyniuk. (D).

**Cartridge 8-tr. & cassette:** A&M, Ampex, Capitol, Columbia, Decca, GRT, London, Polydor, RCA, Warner Bros.  
**Playback equip.:** Muntz.

#### ● LONDON (Area Code 519)

G R T of Canada Ltd., 1045 Hargrrieve Rd. Tel: 434-4535. Pres.: Ross B. Reynolds; Sales Mgr.: Ed LaBuick. (D).

**Cartridge 8-tr.:** GRT, Cadet, Cadet/Concept, Checker, Chess, Hobbit, Janus, Bang, Blue Thumb, Bravo, Buckboard, Burdette, Chart, Cuca, De-Lite, Diamond, Era, Hickory, Increase, Jamie, King, Laurie, MTA, Major Minor, Metro-media, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Paula, Phil-L.A. of Soul, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Ward Allen, Westbound, White Whale, Wonderland.

**Cassette:** GRT, Cadet, Cadet/Concept, Checker, Chess, Janus, Bang, Blue Thumb, Bravo, Buckboard, Chart, De-Lite, Diamond, Era, Hickory, Increase, Jamie, King, MTA, Metro-media, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Phil-L.A. of Soul, Project 3, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Ward Allen, Westbound, White Whale, Wonderland.

#### ● MISSISSAUGA (Area Code 416)

Polydor Recs. Canada Ltd., 3279 Lenworth Dr. Tel: 625-3990. Mgr.: Dieter Radecki; Promo.: J. Turner. (D).

**Cartridge 8-tr. & cassette:** Polydor, DGG, Archiv, Heliodor, Privilege, ABC, Ariola, Barclay, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Erato, Event, Grand Award, Heritage, Impulse, Island, Music Guild, Perception, Red Bullet, Ricordi, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster. Sound 21 Ltd. (sub. of Polydor Recs. Canada Ltd.), 3279 Lenworth Dr. Tel: 625-6281. Sales Mgr.: R. G. Smith. (OS).

#### ● OTTAWA (Area Code 613)

Double Diamond Electronics Ltd., 715 Richmond St. Tel: 728-1109/7195. (D).

**Home office:** Toronto, Ont. (see for prod. distributed).

#### ● TORONTO METROPOLITAN AREA (Area Code 416)

Abel's Recs. Ltd., 137 Jarvis St. Zone: 1. Tel: 364-1077. Owner & Buyer: Ted G. Abel; Mgr.: Arch Thompson. (D, OS & RJ).  
**Branch:** Calgary, Alta.

**Cartridge 8-tr. & cassette:** Ampex, Apex, Capitol, Columbia, GRT, London, Musimart, Quality, RCA, Victor, Warner Bros.  
**Playback equip.:** Bell & Howell, Lear Jet, Philips, RCA.

**Accessories:** Le-Bo, RCA, Recotone.

Alldisc Dist. Ltd., 2316 Queen St. E. Zone: 260. Tel: 691-9948. Pres.: Tony R. Frank; Mgr. & Buyer: Bill Sparksman. (OS & RJ).

Allied Rec. Corp., PO Box 517, 104 Doncaster Ave., Willowdale. Tel: 889-8566. VP & Gen. Mgr.: Jack Boswell. (D).

**Cartridge 8-tr. & cassette:** Kimberley, Marathon, Paragon.

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1149 Bellamy Rd., Scarborough. Tel: 291-7341. Pres.: Roy J. Perini; VP & Gen. Mgr.: Rod MacLeod; Buyers: Ken Higgenbottom, Lyle Drake. (OS & RJ).

**Branches:** Calgary, Alta.; Vancouver, B.C.; Montreal, P.Q.

Ampex Music, 2836 Slough St., Malton. Tel: 677-2370. Sales Mgr.: J. R. Pariselli; Promo. Mgr.: John Driscoll. (D).

**Cartridge 8-tr.:** Ampex, Amare, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Mainstream, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.

**Cassette:** Ampex, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.

**Open reel:** Ampex, AST, Apple, Bang, Bravo, Capitol, Chart, Commonwealth United, Contemporary, Deram, Elektra, Evolution, Fantasy, Good Time Jazz, Gordy, Hi, ILS, Motown, Project 3, Rare Earth, Recorded Treasures, Skye, Soul, Tamla, Threshold, Vanguard, Viva.

Canada Rec. Sales, 686 Richmond St. W. Tel: 363-1019. Owner: Herbert Berne; Mgr. & Buyer: Bea Benedetti. (OS & RJ).

Canadian Music Sales Corp. Ltd., 58 Advance Rd. Zone: 570. Tel: 239-2361. Pres.: T. St. Clair Low; Tape & Sales Mgr.: Terry P. Regan. (D).

**Cartridge 8-tr. & cassette:** Bravo, Dominion.

Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton. Tel: 677-5050. Exec. VP: A. Gosewich; Tape Sales Mgr.: J. D. Evans. (D).

**Cartridge 8-tr. & cassette:** Capitol, Angel, Pathe, Invictus, A&M, Daffodil.

Caravan Rec. Sales Ltd., 117 Midwest Rd., Scarborough. Tel: 757-2455. (D).

**Cartridge 8-tr. & cassette:** Fiesta, Grecophon, Merrydisc, Recording Artists, U, UK.  
**Accessories:** Walco; blank loaded tape (Bel Clear).

Columbia Recs. of Canada Ltd., 1113 Leslie St., Don Mills. Tel: 444-6651. Mgr.: E. Colero. (D).

**Cartridge 8-tr. & cassette:** Columbia, CBS, Date, Epic, Barnaby, Fillmore, Starday, True North.

**Open reel:** Columbia, Epic.

Double Diamond Electronics Ltd., 34 Progress Ave., Scarborough. Tel: 291-2501. (D).

**Branches:** Calgary, Edmonton, Alta.; Vancouver, Victoria, B.C.; Winnipeg, Man.; St. John's, Nfld.; Halifax, N.S.; Ottawa, Ont.; Montreal, Quebec City, P.Q.; Regina, Sask.

**Cartridge 8-tr. & cassette:** Allied, Ampex, Apex, Berkshire, Capitol, Columbia, GRT, London, Phonodisc, Polydor, Quality, Warner Bros.  
**Playback equip.:** Siera (Japan & Netherlands).

**Accessories:** Siera blank loaded cassettes, tuner amplifiers, sound equip.; blank loaded tape, head cleaners & display racks.

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale. Tel: 491-3936. Opts. Mgr.: James R. Blum. (D).

**Home office:** London, Ont. (see for prod. distributed).

Handleman Co. of Canada Ltd., 132 Manville Rd., Scarborough. Tel: 759-1166. (RJ).

**Home office:** USA, Detroit, Mich.

London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough. Tel: 775-3373. Telex: 02-2830. (D).

**Cartridge 8-tr.:** London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.

**Cassette:** London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.

M C A Rec.-Canada, 2450 Victoria Park Ave., Willowdale 425. Tel: 491-3000. VP & Gen. Mgr.: R. A. Chislett; VP Mktg.: S. D. Roberts. (D).

**Cartridge 8-tr.:** Abnak, Apex, Carnival, Coral, Cycle 2000, Decca, Double Shot, GNP Crescendo, Imperial, Kapp, Lero, Liberty, MCA, Mediants, Musicor, Point, Revolver, Scepter, Uni, United Artists, Vocallon, Wand, White Whale.

**Cassette:** Apex, Coral, Cycle 2000, Decca, Imperial, Kapp, Lero, Liberty, MCA, Musicor, Point, Revolver, Scepter, Uni, United Artists, Wand, White Whale.

One Stop Rec. & Tape Dist., 11 Brant St. Tel: 360-1768. Owner & Buyer: Nat Segal; Mgr.: Joe Shaw. (D, OS & RJ).

**Cartridge 4-tr., 8-tr., cassette & open reel:** All lines.

Phonodisc Ltd., 30 Malley Rd., Scarborough. Tel: 751-9610. Tape Div. Mgr.: Laurie Heselting. (D).

**Cartridge 8-tr. & cassette:** Audio Fidelity, Chart, Hickory, Jubilee, Pye.

**Accessories:** Le-Bo.

Praise Recs. of Canada Ltd., PO Box 6066, Sta. A. (D, OS & RJ).

**Home office:** Vancouver, B.C.  
**Cartridge 8-tr.:** Praise, Faith, Heart Warming, Impact, Tempo.

Quality Recs. Ltd., Ontario Sales Div., 130 Mack Ave., Scarborough 704. Tel: 698-5643. Mgr.: Jack Vermeer. (D).

**Cartridge 8-tr. & cassette:** Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTI, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall.

R C A Ltd., 1450 Castlefield Ave. Tel: 651-6550. Mgr.: Ed Preston. (D).

**Cartridge 8-tr.:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.

**Quad-8:** Camden, Red Seal, Victor, Colgems.  
**Cassette:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.

**Accessories:** Head cleaners (RCA).

Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke. Tel: 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr; Buyer: Tom Audet. (D, OS, RJ & I).

**Branches:** Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Halifax, N.S.; Quebec City, P.Q.

**Cartridge 8-tr.:** Barclay, Condor, Dominion, Hickory, Venus.

**Cassette:** Barclay, Condor, Dominion, Hickory.

**Playback equip.:** Lear Jet (Japan & USA).

**Accessories:** Recotone.

Stereo Tape Prods. Ltd., 1106 Dovercourt Rd. Zone: 170. Tel: 537-2534. Owners: Norman & Sam Bornstein; Mgr.: Pat McQuade; Buyer: Sam Bornstein. (D, OS & RJ).

**Cartridge 8-tr., cassette & open reel:** Allied, Ampex, Apex, Arc Sound, Canadian Music, Capitol, Columbia, GRT, Global, London, Phonodisc, Pickwick, Polydor, Quality, RCA, Trans Canada, Trans World, Warner Bros., World.

**Playback equip.:** Candle, Lloyds, Motorola, Sanyo, Sonex, Strauss, Tenna, Webcor.

**Accessories:** Blank tape, carrying cases, head cleaners (STP); Le-Bo, Recotone.

Toronto Music Centre, 781 Queen St. W. Zone: 140. Tel: 362-1168. Owner: Mrs. H. Sharoun; Mgr. & Buyer: Phil Marino. (D & I).

**Cartridge 8-tr.:** Muza, Pronit, Veriton (imported from Poland).

Waco-Sherman/Kensington Dist., 3109 American Dr., Malton. Tel: 677-6230. (RJ).

**Branches:** Calgary, Alta.—Kensington Dist.; Moncton, N.B., Montreal, P.Q.—Waco-Sherman Dist.

Warner Bros. Recs. of Canada Ltd., 1808 Birchmount Rd., Scarborough. Tel: 291-5553. Mgr.: Armand Beaudin; Promo.: Bruce Bissell. (D).

**Cartridge 8-tr. & cassette:** Warner Bros. Reprise, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Vogue.

**● WATERLOO (Area Code 519)**

Carl H. Sattler & Assocs. Ltd., 160 Columbia St. W. Tel: 578-5110. Owner & Mgr.: Carl H. Sattler; Buyer: Doug Robinson. (RJ).

## QUEBEC

#### ● MONT-JOLI (Area Code 418)

Disbec Inc., PO Box 219, 169 Jacques-Cartier Blvd. Tel: 775-7226. Pres.: Josette P. Ouellet; Mgr.: Raymond Paradis; Buyer: Jacques Michaud. (OS & RJ).

#### ● MONTREAL METROPOLITAN AREA (Area Code 514)

Allied Rec. Corp., 190 Ronald Dr. Tel: 489-9729. (D).

**Cartridge 8-tr. & cassette:** Kimberley, Marathon, Paragon.

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1160 Montee de Liesse. Tel: 336-7050. Mgr.: Jacques Gagne. (OS & RJ).

**Home office:** Toronto, Ont.

Almada Corp., 380 Craig St. W. Zone: 126. Tel: 844-4006. Mgr.: Marvin Drimer; Buyer: Aaron Lipsin. (D & I).

**Branch:** Vancouver, B.C.

**Cartridge 8-tr.:** Afro-Request, Anima d'Italia, Colonial, Deutsche Heimats Lieder, Emmess Yiddish, Ethnic, Jay Jay, Jazz from the Vault, Monitor, Nina, Pickwick, Polskie Melodie, Request, Soul of Africa, Sounds of the Caribbean, Steady.

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**Cassette:** Almada, Afro-Request, Artia, Cetra, Ethnic, Falcon, Florett, Latin Soul, Living Language, Monitor, Pickwick, Request, Soul of Africa, Sounds of the Caribbean.

**Open reel:** Pan Canada.

**Accessories:** Blank loaded tape (Pan Canada); head cleaners (Almada, Metrosound), tape recorder maintenance kits (Metrosound); tape splicers & splicing tape.

Archambault (Ed.), 500 St. Catherine St. E. Zone: 132. Tel: 849-6201. (D & I).

**Cartridge 8-tr. & cassette:** Alouette, Select. Capitol Recs. (Canada) Ltd., 9245 Cote de Liesse Rd., Dorval 760. Tel: 631-6723. Tape Sales Mgr.: W. Rotari. (D).

**Cartridge 8-tr. & cassette:** Capitol, Angel, Pathe, Victurus, Daffodil.

Columbia Recs. Dist. Canada Ltd., 1168 Montee de Liesse. Zone: 9. Tel: 336-1744. (D).

**Cartridge 8-tr. & cassette:** Columbia, CBS, Date, Epic, Barnaby, Fillmore, Starday, True North. **Open reel:** Columbia, Epic.

Double Diamond Electronics Ltd., 5930 Cote de Liesse Rd. Zone: 9. Tel: 342-2043. (D). **Home office:** Toronto, Ont. (see for prod. distributed).

G R T of Canada Ltd., 8400 Cote de Liesse, St. Laurent 376. Tel: 735-4228. Sales Mgr.: James Corbett. (D). **Home office:** London, Ont. (see for prod. distributed).

General Stereo Inds. Corp., 1871 St. Louis St., St. Laurent. Tel: 747-7633. Owner: M. J. Israel; Mgr.: A. Israel; Buyer: S. Israel. (D).

**Cartridge 8-tr. & cassette:** Ampex, Capitol, Columbia, Decca, Fiesta, GRT, Kapp, Kiddy Pak, London, Motown, Philips, Polydor, Quality, RCA, Reprise, Trans Canada, Trans World, Traveltone, United Artists, Warner Bros.

**Playback equip.:** Dynatracs, Gibbs, Kraco, Lloyds, Panasonic, RCA, Ravel, Tenna.

**Accessories:** Carrying cases, head cleaners.

Handelman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St. Laurent. Tel: 331-9110. (R.J.). **Home office:** USA, Detroit, Mich.

London Recs. of Canada (1967) Ltd., 175 Graveline St., St. Laurent. Tel: 735-5551. Telex: 05-26703. Mgr.: Fred Reffca. (D).

**Cartridge 8-tr.:** London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.

**Cassette:** London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.

Musimart Ltd., 970 McEachran Ave. Zone: 154. Tel: 273-8354. Pres.: George E. Erlick; Sales Mgr.: Jack Inhaber. (D).

**Cartridge 8-tr.:** Cascom, Eurotone, Fantasy, Prestige, Roper.

**Cassette:** Berkshire, Cascom, Eurotone, Fantasy, Folklore, Vox.

Phonodisc Ltd., 809 William St. Tel: 861-5891. Div. Mgr.: Doug Byrne. (D).

**Cartridge 8-tr. & cassette:** Audio Fidelity, Chart, Hickory, Jubilee, Pye.

**Accessories:** Le-Bo.

Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W. Tel: 933-4201. Pres.: E. Garretsen; Tape & Sales Mgr.: Peter Horvath. (D).

**Cartridge 8-tr. & cassette:** Polydor, DGG, Archiv, Heliodor, Privilege, ABC, Ariola, Barclay, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Erato, Event, Grand Award, Heritage, Island, Music Guild, Perception, Red Bullet, Ricordi, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster.

Quality Recs. Ltd., Quebec Sales Div., 2215 Beaconsfield Ave., Suite 4. Zone: 261. Tel: 481-1167. Mgr.: Gilbert Gendron. (D).

**Cartridge 8-tr. & cassette:** Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTI, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall.

R C A Ltd., 910 LaGauchetiere E. Tel: 849-5651. Mgr.: J. Desjardins. (D).

**Cartridge 8-tr.:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Diamond, Kirshner.

**Quad-8:** Camden, Red Seal, Victor, Colgems. **Cassette:** RCA, Camden, Gala, Red Seal, Victor, Colgems, Kirshner.

**Accessories:** Head cleaners (RCA).

Trans Canada Musique Serv. Inc., 189 Rockland Rd., Town of Mount Royal 304. Tel: 735-5661. Pres.: Jean-Paul Rickner; Tape Mgr. & Buyer: Roger Pilon; Sales Mgr.: Jean Desrosiers. (D & DS).

**Cartridge 8-tr. & cassette:** Trans Canada, Budget, Carrousel, Guitare, Nobel, Passe Temps, Tournesol, Vedettes, Barclay, Canusa, Riviera.

Trans World Rec. Corp., 1230 Montee de Liesse. Zone: 384. Tel: 336-3110. (D).

**Cartridge 8-tr.:** Trans World, Amusement, DSP, Montagnard, Spectrum, AZ, Artia, B&M, Caedmon, Carrere, Douglas, Emerald, Fiesta, Major Minor, Project 3, Skye, Young Blood.

**Cassette:** Same as 8-tr. plus Spoken Arts.

Waco-Sherman Dist., 9255 Cote de Liesse Rd., Dorval 760. Tel: 382-2930, 631-9071. Sales Supervisor: Marc Falardeau; Mgr.: Bill Rotari; Buyer: Milton Bervaldi. (R.J.).

**Home office:** Toronto, Ont.

Warner Bros. Recs. of Canada Ltd., 220 Brunswick Blvd., Pointe Claire. Tel: 697-7440. Mgr.: Jacques Chenier; Promo.: Robert Nickford. (D).

**Cartridge 8-tr. & cassette:** Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, None-such, Vogue.

### ● QUEBEC CITY (Area Code 418)

Double Diamond Electronics Ltd., La Canardiere Shopping Centre, St. Anne Blvd. Tel: 667-1822. (D). **Home office:** Toronto, Ont. (see for prod. distributed).

London Recs. of Canada (1967) Ltd., 383 St. Paul St. Tel: 529-0261. Telex: 011-3799. (D).

**Cartridge 8-tr.:** London, Ace of Clubs, Deram, Parrot, phase 4, Threshold, Bel-Air, Caprice, La Compagnie, Dominion, Fontana, Franklin, Gamma, Grand Prix, Hi, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Wayside.

**Cassette:** London, Deram, Parrot, phase 4, Teldec, Threshold, Caprice, La Compagnie, Dominion, Fontana, Gamma, Grand Prix, Jacques Canetti, Jupiter, Limelight, Mercury, Monument, Philips, Rodeo, Smash.

Stereodyne (Canada) Ltd., 210 Dupont St. Tel: 523-9923. Mgr.: Andre Beaudoin. (D, DS, RJ & I). **Home office:** Toronto, Ont. (see for prod. distributed & imported).

Trans Canada Musique Serv. Inc., 315 St. Paul St. Tel: 524-4671. Mgr.: Yvon Purcell. (D & DS).

**Cartridge 8-tr. & cassette:** Trans Canada, Budget, Carrousel, Guitare, Nobel, Passe Temps, Tournesol, Vedettes, Barclay, Canusa, Riviera.

## SASKATCHEWAN

### ● REGINA (Area Code 306)

Double Diamond Electronics Ltd., 156 Broad St. N. Tel: 543-0446. (D). **Home office:** Toronto, Ont. (see for prod. distributed).

A. A. Murphy & Sons Ltd., 1322 McIntyre St. Tel: 522-0620. Mgr.: J. Smith. (D, RJ & I). **Home office:** Saskatoon, Sask. (see for prod. distributed).

### ● SASKATOON (Area Code 306)

A. A. Murphy & Sons Ltd., 2120 St. George Ave. Tel: 652-6622. Owner: W. A. Murphy; Mgr. & Buyer: P. Bateman. (D, RJ & I). **Branch:** Regina, Sask.

**Cartridge 8-tr. & cassette:** Ampex, Bang, Cadet, Camden, Chart, Checker, Chess, Colgems, Diamond, Dunhill, GRT, Gamble, Hickory, Increase, Jamie, Kirshner, Laurie, Monument, Nashville, RCA, Roulette, Scepter, Tower, White Whale. **Playback equip.:** Metro (Japan); RCA.

**Accessories:** Amberg, Duotone, GRT, Le-Bo, RCA.

## ● supplies

### RAW TAPE MANUFACTURERS

Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness. **Home office:** USA. **Brand names:** A/V Educator, Audio Magnetics, Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Philopophe. Kramer Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. Tel: (416) 278-9851. Pres. & Gen. Mgr.: H. E. Woolley. **Brand names:** KML, Pan Can, Pan Canada.

Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581. **Branches:** Vancouver, B.C., 1101 W. Eighth Ave. Tel: (604) 736-6796-Dorval, P.Q., 2068 Chartier. Tel: (514) 631-4331.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness. **Home office:** USA. **Configurations:** Cartridge 8-tr., cassette & open reel.

Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Philopophe. **Configuration:** Cassette.

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Opns. Mgr.: James R. Blum; Mktg. Mgr.: Edward LaBuick.

**Branch:** St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett.

**Configuration:** Cartridge 8-tr. **Brand name:** Module 8.

Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581.

**Branches:** Vancouver, B.C., 1101 W. Eighth Ave. Tel: (604) 736-6796-Dorval, P.Q., 2068 Chartier. Tel: (514) 631-4331.

Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.

**Branches:** Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood-Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley-Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin-Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford-Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.

**Configurations:** Cartridge 8-tr. & cassette. **Brand name:** Dynapak.

### BLANK LOADED TAPE MANUFACTURERS

Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness. **Home office:** USA. **Configurations:** Cartridge 8-tr., cassette & open reel. **Brand names:** A/V Educator, Audio Cassette, Audio Eight, Audio Magnetics.

Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Philopophe. **Configurations:** Cartridge & cassette. **Brand names:** Cinram & private brands.

William Cohen Corp. (div. of Superior Electronics Inds. Ltd.), 8900 Park Ave., Montreal 354, P.Q. Tel: (514) 382-2132. Telex: 05-25114. Sales Mgr.: Syd Goldstein. **Branch:** Toronto, Ont., 251 The West Mall. Tel: (416) 621-5201. **Configuration:** Cassette. **Brand names:** TDK, private brands.

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Opns. Mgr.: James R. Blum; Mktg. Mgr.: Edward LaBuick. **Branch:** St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett. **Configuration:** Cartridge 8-tr. **Brand names:** GRT, Magnem.

Kramer Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. Tel: (416) 278-9851. Pres. & Gen. Mgr.: H. E. Woolley. **Configuration:** Open reel. **Brand names:** KML, Pan Can, Pan Canada.

Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Pres.: Everf Garretsen; Tape & Sales Mgr.: Peter Horvath. **Configuration:** Cassette.

Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581. **Branches:** Vancouver, B.C., 1101 W. Eighth Ave. Tel: (604) 736-6796-Dorval, P.Q., 2068 Chartier. Tel: (514) 631-4331.

Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.

**Branches:** Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood-Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley-Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin-Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford-Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin. **Configurations:** Cartridge 8-tr. & cassette. **Brand name:** Dynapak.

Stereo Tape Prods. Ltd., 1106 Dovercourt Rd., Toronto 170, Ont. Tel: (416) 537-2534. Owners: Norman & Sam Bornstein; Mgr.: Pat McQuade. **Configurations:** Cartridge 8-tr. & cassette. **Brand name:** STP.

### CARTRIDGE PARTS MANUFACTURERS

Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness. **Home office:** USA. **Chief product:** All components & accessories for 8-tr. cartridges & cassettes.

Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.

**Branches:** Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood-Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley-Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin-Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford-Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin. **Chief product:** All parts for 8-tr. cartridges & cassettes.

## MANUFACTURERS OF TAPE DUPLICATING & PROCESSING EQUIPMENT

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Opns. Mgr.: James R. Blum; Mktg. Mgr.: Edward LaBuick.  
**Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett.**  
**Chief product:** Cartridge 8-tr. & cassette duplicators, Q.C. equip., run-in equip., winders.  
Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.  
**Chief product:** Design-mixers, consoles, amplifiers.  
Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581.  
**Branches: Vancouver, B.C., 1101 W. Eighth Ave. Tel: (604) 736-6796-Dorval, P.Q., 2068 Chartier Tel: (514) 631-4331.**

## ● services

### CUSTOM DUPLICATION

Ampex Stereo Tapes of Canada, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Nat'l Mktg. Mgr.: Joe R. Pariselli.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness.  
**Home office: USA.**  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.  
Century 21 Studios, 654 King Edward St., Winnipeg 21, Man. Tel: (204) 775-8231. Pres.: Ron Paley; Gen. Mgr.: J. Hildebrand; Sales Mgr.: T. Paley.  
**Configurations:** Cassette & open reel.  
Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Pilosophe.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
Columbia Records of Canada Ltd., 1121 Leslie St., Don Mills, Ont. Tel: (416) 447-3311. VP & Gen. Mgr.: F. T. Wilmot; VP Mfg.: H. E. Simpson.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.  
Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. Tel: (416) 920-2211. Pres. & Gen. Mgr.: M. A. Shields.  
**Configuration: Open reel.**  
Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.  
**Configurations:** Cartridge 4-tr., 8-tr., cassette & open reel.  
Polydor Rec. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Mgr.: Peter Horvath.  
**Configuration: Cassette.**  
Quality Recs., Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Asst. Mng. Dir.: George R. Struth; Gen. Sales Mgr.: Lee W. Farley.  
**Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—Toronto Ont., 130 Mack Ave. Tel: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave. Tel: (514) 481-1167. Mgr.: Gilbert Gendron.**  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.  
**Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.**  
**Configurations:** Cartridge 8-tr. & cassette.  
Studio 3 Prod'ns Ltd., 2190 W. 12, Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding.  
**Configurations:** Cartridge 8-tr. & cassette.

### DESIGN & ARTWORK

Century 21 Studios, 654 King Edward St., Winnipeg 21, Man. Tel: (204) 775-8231. Pres.: Ron Paley; Gen. Mgr.: J. Hildebrand; Sales Mgr.: T. Paley.  
Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Pilosophe.  
Columbia Records of Canada Ltd., 1121 Leslie St., Don Mills, Ont. Tel: (416) 447-3311. VP & Gen. Mgr.: F. T. Wilmot; VP Mfg.: H. E. Simpson.  
Ever-Reddy Dupl'g Serv. Inc., 5505 Cote de Liesse Rd., Montreal 378, P.Q. Tel: (514) 747-1158. Pres.: Martin Tauber; Gen. Mgr.: Sidney Goloff; Sales Mgr.: George Harrison.

Imperial Sample Card Co. Ltd., 600 Port Royal W., Montreal, P.Q. Tel: (514) 384-6667. Pres. & Gen. Mgr.: T. Tubie.  
Lithobec Canada Ltd., 600 Port Royal, Montreal 357, P.Q. Tel: (514) 388-1133. Pres.: Gerald King.  
Modern Album of Canada Inc., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. & Sales Mgr.: Bill Hoover.  
**Home office: USA, Modern Album & Finishing Co. Inc.**  
Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.  
Parr's Print & Litho Ltd., 625 Yonge St., Toronto 284, Ont. Tel: (416) 925-5166. Pres.: Victor W. Parr; Sales Mgr.: Dick Humphreys.  
Polydor Rec. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Mgr.: Peter Horvath.  
Psychic Assocs. Ltd., 483 Blair St., Ottawa 8, Ont. Tel: (613) 731-0921. Gen. Mgr.: George Pollard.  
Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.  
**Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.**  
Studio 3 Prod'ns Ltd., 2190 W. 12, Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding.  
Superior Sound Ents., 5841 Decarie Blvd., Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: Bill Friedman; Sales Mgr.: J. Clarke.

### PACKAGING & LABELING

Ampex Stereo Tapes of Canada, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Nat'l Mktg. Mgr.: Joe R. Pariselli.  
Century 21 Studios, 654 King Edward St., Winnipeg 21, Man. Tel: (204) 775-8231. Pres.: Ron Paley; Gen. Mgr.: J. Hildebrand; Sales Mgr.: T. Paley.  
Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Pilosophe.  
Columbia Records of Canada Ltd., 1121 Leslie St., Don Mills, Ont. Tel: (416) 447-3311. VP & Gen. Mgr.: F. T. Wilmot; VP Mfg.: H. E. Simpson.  
G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Opns. Mgr.: James R. Blum; Mktg. Mgr.: Edward LaBuick.  
**Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett.**  
Lithobec Canada Ltd., 600 Port Royal, Montreal 357, P.Q. Tel: (514) 388-1133. Pres.: Gerald King.  
Metro Graphic Corp., 9880 Parc Georges Blvd., Montreal North 459, P.Q. Tel: (514) 321-6750. Pres.: Paul A. Kizner; Gen. Mgr.: Issie Engel; Sales Mgr.: Morris L. Cohen.  
Modern Album of Canada Inc., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. & Sales Mgr.: Bill Hoover.  
**Home office: USA, Modern Album & Finishing Co. Inc.**  
Polydor Rec. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Mgr.: Peter Horvath.  
Psychic Assocs. Ltd., 483 Blair St., Ottawa 8, Ont. Tel: (613) 731-0921. Gen. Mgr.: George Pollard.  
Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.  
**Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.**  
Studio 3 Prod'ns Ltd., 2190 W. 12, Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding.

### PRINTING & LITHOGRAPHING

Columbia Records of Canada Ltd., 1121 Leslie St., Don Mills, Ont. Tel: (416) 447-3311. VP & Gen. Mgr.: F. T. Wilmot; VP Mfg.: H. E. Simpson.  
Ever-Reddy Dupl'g Serv. Inc., 5505 Cote de Liesse Rd., Montreal 378, P.Q. Tel: (514) 747-1158. Pres.: Martin Tauber; Gen. Mgr.: Sidney Goloff; Sales Mgr.: George Harrison.  
Imperial Sample Card Co. Ltd., 600 Port Royal W., Montreal, P.Q. Tel: (514) 384-6667. Pres. & Gen. Mgr.: T. Tubie.  
Lithobec Canada Ltd., 600 Port Royal, Montreal 357, P.Q. Tel: (514) 388-1133. Pres.: Gerald King.

Metro Graphic Corp., 9880 Parc Georges Blvd., Montreal North 459, P.Q. Tel: (514) 321-6750. Pres.: Paul A. Kizner; Gen. Mgr.: Issie Engel; Sales Mgr.: Morris L. Cohen.  
Modern Album of Canada Inc., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. & Sales Mgr.: Bill Hoover.  
**Home office: USA, Modern Album & Finishing Co. Inc.**  
Parr's Print & Litho Ltd., 625 Yonge St., Toronto 284, Ont. Tel: (416) 925-5166. Pres.: Victor W. Parr; Sales Mgr.: Dick Humphreys.  
Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Pres.: Ever Garretsen; Tape & Sales Mgr.: Peter Horvath.  
Psychic Assocs. Ltd., 483 Blair St., Ottawa 8, Ont. Tel: (613) 731-0921. Gen. Mgr.: George Pollard.  
Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.  
**Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.**  
Studio 3 Prod'ns Ltd., 2190 W. 12, Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding.  
Superior Sound Ents., 5841 Decarie Blvd., Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: Bill Friedman; Sales Mgr.: J. Clarke.

## ● manufacturers of tape dealer accessories & supplies

Almada Corp., 380 Craig St. W., Montreal 126, P.Q. Tel: (514) 844-4006. Mgr.: Marvin Drimer.  
**Branch: Vancouver, B.C., 1010 Hanton Ave. Tel: (604) 738-8275. Mgr.: Jack Spanton.**  
**Product:** Head cleaners.  
Audio Magnetics Corp. of Canada Ltd., 102 Crockford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness.  
**Home office: USA.**  
**Product:** Head cleaners, pre-leadered cassettes.  
Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Pilosophe.  
**Product:** Catalog servs., display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.  
G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Opns. Mgr.: James R. Blum; Mktg. Mgr.: Edward LaBuick.  
**Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: James Corbett.**  
**Product:** Display racks.  
Modern Album of Canada Inc., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. & Sales Mgr.: Bill Hoover.  
**Home office: USA, Modern Album & Finishing Co. Inc.**  
**Product:** Browser boxes, carrying & storage cases, display racks.  
Parr's Print & Litho Ltd., 625 Yonge St., Toronto 284, Ont. Tel: (416) 925-5166. Pres.: Victor W. Parr; Sales Mgr.: Dick Humphreys.  
**Product:** Catalog servs.  
Sony of Canada Ltd., 21 Connell Ct., Toronto 18, Ont. Tel: (416) 252-3581.  
**Branches: Vancouver, B.C., 1101 W. Eighth Ave. Tel: (604) 736-6796-Dorval, P.Q., 2068 Chartier. Tel: (514) 631-4331.**  
**Product:** Convertors & tuners, head cleaners & demagnetizers, pre-leadered & splicing tape.  
Stereodyne (Canada) Ltd., 6 Evans Ct., Etobicoke, Ont. Tel: (416) 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr.  
**Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. 45 Ave. Zone: 9. Tel: (604) 732-8651. Mgr.: Grant Paulley—Winnipeg, Man., 841 Elmhurst Rd. Zone: 22. Tel: (204) 832-6702. Mgr.: Gerry Mullin—Halifax, N.S., 1890 Granville St. Tel: (902) 429-3527. Mgr.: Ron Crawford—Quebec City, P.Q., 210 Dupont St. Tel: (418) 523-9923. Mgr.: Andre Beaudoin.**  
**Product:** Head cleaners.  
Stereo Tape Prods. Ltd., 1106 Dovercourt Rd., Toronto 170, Ont. Tel: (416) 537-2534. Owners: Norman & Sam Bornstein; Mgr.: Pat McQuade.  
**Product:** Carrying cases, head cleaners (STP).  
Superior Sound Ents., 5841 Decarie Blvd., Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: Bill Friedman; Sales Mgr.: J. Clarke.  
**Product:** Burglar alarms & locks, carrying & storage cases.

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## DENMARK

### ● manufacturers/ distributors/importers of pre-recorded tape

Brilliant, see GDC.

C B S Gramofon AS, Bogholder Alle 40, 2720 Vanlose. Tel: (01) 71 31 33. Gen. Mgr.: Sture A. Linden.

Cartridge 8-tr. &amp; cassette: (Owned) CBS; (represented) CBS (worldwide).

Columbia, see EMI.

E M I (Dansk-Engelsk) AS, Hoffdingsvej 18, 2500 Copenhagen Valby. Tel: (01) 30 67 11. Gen. Mgr.: B. B. G. Jeffery; Sales Mgr.: K. Hviid Mikkesen.

Cartridge 8-tr. &amp; cassette: (Owned) Columbia, HMV, Odeon; (represented) ABC-Dunhill (USA), Barclay (France), Capitol (USA), Cornet (Germany), EMI (UK), Fantasy (USA), Liberty (USA), Paramount (USA), Pickwick (USA), Tamia-Mo-town (USA).

G D C Tape Div. (Grammofonelskabernes Distributions Central), Bogholder Alle 40, 2720 Vanlose. Tel: (01) 71 55 55. Pres.: K. E. K. Knudsen, B. Fabricius Bjerre; Gen. Mgr.: Hans Thorsen; Sales Mgr.: M. Koefoed Eriksen.

Cartridge 8-tr.: (Represented) Amadeo (Austria), Ariola-Eurodisc (Germany), Atco-Atlantic (USA), Elektra (USA), Epic (USA), Mainstream (USA), Sun (USA), Transatlantic (UK), Vanguard (USA), Vogue (Germany, France).

Cassette: (Owned) Brilliant, Metronome, Sonet, Storyville, Tono; (represented) Amadeo (Austria), Ariola-Eurodisc (Germany), Atco-Atlantic (USA), Elektra (USA), Epic (USA), Europa-Somerset (Germany), Mainstream (USA), Perl (Germany), Sun (USA), Transatlantic (UK), Vanguard (USA), Vogue (Germany, France).

H M V, see EMI.

Frode Herlov &amp; Co., Borgergade 14, 1300 Copenhagen K. Tel: (01) 14 98 50. Pres.: Henning B. Petersen.

Branch: FHC-Electronics, Landgreven 7, 1301 Copenhagen K. Tel: (01) 14 69 93.

Cartridge 8-tr.: (Represented) USA imports.

Cassette &amp; open reel: (Owned) Superton, Selecta; (represented) USA imports.

Metronome, see GDC.

Hede Nielsen AS, Grundtvigsvej 10A, 1864 Copenhagen V. Tel: (01) 21 41 20. Pres.: Ove Hede Nielsen; Gen. Mgr.: Leif Risell; Sales Mgr.: Ole Jochimsen.

Cartridge 8-tr. &amp; cassette: (Represented) Monument, RCA, Reprise, Warner Bros. (all USA).

Nordisk Polyphon AS, Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69 25 22. Mng. Dir.: Jorgen Fritsch.

Cassette: (Represented) Philips Group-Fontana (Netherlands, UK), Island (UK), Mercury (USA), Philips (Netherlands), Vertigo (UK); Polydor Group, Gen. Mgr.: Conrad Lawrence A&amp;M (USA), Buddah (USA), DGG (Germany), MGM (USA), Polydor (Germany), Verve (USA); Decca Group-Decca (UK), Deram (UK), Threshold (UK).

Odeon, see EMI.

Polydor Music AS, see Nordisk Polyphon.

Selecta, see Frode Herlov.

Sonet, see GDC.

Storyville, see GDC.

Superton, see Frode Herlov.

Tono, see GDC.

### ● playback equipment manufacturers/ importers

E M I (Dansk-Engelsk) AS, Hoffdingsvej 18, 2500 Copenhagen Valby. Tel: (01) 30 67 11. Gen. Mgr.: B. B. G. Jeffery; Sales Mgr.: K. Hviid Mikkesen.

Brand name: Funai (Japan).

Frode Herlov &amp; Co., Borgergade 14, 1300 Copenhagen K. Tel: (01) 14 98 50. Pres.: Henning B. Petersen.

Branch: FHC-Electronics, Landgreven 7, 1301 Copenhagen K. Tel: (01) 14 69 93.

Configurations: Cartridge 8-tr., cassette &amp; open reel (Japan).

Internorthern Music Studio, Christian IX's Gade 6, Copenhagen K. Tel: (01) 11 85 26. Pres.: K. B. Friberg-Jacobsen; Chief Eng.: Sven O. Jensen.

Configurations: Cartridge 4 &amp; 8-tr. compatible.

Brand name: Audio Master.

Jebsen &amp; Co., Skibbrogade 17, DK-6200 Aabenraa.

### ● services

#### CUSTOM DUPLICATION

Albrechtsens Tonestudie AS, Strandvaenget, Copenhagen. Tel: (01) RY B3 57.

Frode Herlov &amp; Co., Borgergade 14, 1300 Copenhagen K. Tel: (01) 14 98 50. Pres.: Henning B. Petersen.

Branch: FHC-Electronics, Landgreven 7, 1301 Copenhagen K. Tel: (01) 14 69 93.

Cassette &amp; open reel: Programs &amp; languages for schools.

Internorthern Music Studio, Christian IX's Gade 6, Copenhagen K. Tel: (01) 11 85 26. Pres.: K. B. Friberg-Jacobsen; Sound Eng.: Boerge Rasmussen.

Rosenberg/Lydtteknik, Lindehoj 12, Copenhagen. Tel: (01) 74 14 53. Gen. Mgr.: Ivar Rosenberg.

Wifos, Nyvej 6, Copenhagen V. Tel: (01) EV 5B 14. Mng. Dir.: Georg P. Foss.

Peter Willemoes, Axel Moellers have 22, 2000 Copenhagen F. Tel: (01) FA 33 28.

#### PACKAGING & LABELING

Frode Herlov &amp; Co., Borgergade 14, 1300 Copenhagen K. Tel: (01) 14 98 50. Pres.: Henning B. Petersen.

Branch: FHC-Electronics, Landgreven 7, 1301 Copenhagen K. Tel: (01) 14 69 93.

### ● manufacturers of dealer accessories & supplies

Frode Herlov &amp; Co., Borgergade 14, 1300 Copenhagen K. Tel: (01) 14 98 50. Pres.: Henning B. Petersen.

Branch: FHC-Electronics, Landgreven 7, 1301 Copenhagen K. Tel: (01) 14 69 93.

Product: Catalog services.

## ECUADOR

### ● manufacturers/ distributors/importers of pre-recorded tape

Almacenes de Musica J. D. Feraud Guzman Ltda., 9 De Octubre 42B, Guayaquil. Tel: 512648. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Fausto Feraud-Aroca; Sales Mgr.: Pedro Zurita.

Cartridge 4-tr., 8-tr. &amp; cassette: (Owned) Onix; (represented) Discomoda (Venezuela), Gema (USA), Zeida (Colombia).

Ambato, see IFESA.

Candil, see IFESA.

Centenario Recs., Apdo. Aereo 4730, Quito 4012, Guayaquil. Tel: 346069. Pres.: Armando Silva Enderica; Gen. Mgr.: Medardo A. Silva Enderica.

Cassette: Centenario.

Condor, see IFESA.

Estelar, see IFESA.

Fenix, see IFESA.

Granja, see IFESA.

I F E S A (Industria Fonografica Ecuatoriana SA), PO Box 3885, Guayaquil. Tel: 514102. Pres.: Luis Pino Yero; Gen. Mgr.: Joe Magen Mason; Sales Mgr.: Carlos Pino Plaza.

Cartridge 8-tr. &amp; cassette: (Owned) Estelar, Lluvia de Estrellas, Orion; (distributed) Ambato, Candil, Condor, Fenix, Granja; (represented) A&amp;M (USA), Dunhill (USA), EMI (UK), Hispavox (Spain), Microfon (Argentina), Musart (Mexico), Reprise (USA), Sono Radio (Peru), Warner Bros. (USA).

Lluvia de Estrellas, see IFESA.

Onix, see Almacenes de Musica J. D. Feraud Guzman.

Orion, see IFESA.

### ● services

#### DESIGN & ARTWORK

Almacenes de Musica J. D. Feraud Guzman Ltda., 9 De Octubre 42B, Guayaquil. Tel: 512648. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Fausto Feraud-Aroca; Sales Mgr.: Pedro Zurita.

#### PACKAGING & LABELING

Almacenes de Musica J. D. Feraud Guzman Ltda., 9 De Octubre 42B, Guayaquil. Tel: 512648. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Fausto Feraud-Aroca; Sales Mgr.: Pedro Zurita.

#### PRINTING & LITHOGRAPHING

Almacenes de Musica J. D. Feraud Guzman Ltda., 9 De Octubre 42B, Guayaquil. Tel: 512648. Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Fausto Feraud-Aroca; Sales Mgr.: Pedro Zurita.

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## FINLAND

● **manufacturers/  
distributors/importers  
of pre-recorded tape**

Columbia, see EMI.

Discophon OY (AB), Hoylaamotie 14, Helsinki 38. Tel: 450 136. Pres. & Gen. Mgr.: Johan Vikstedt; Sales Mgr.: Risto Kaijainen.

**Cartridge 8-tr. & cassette:** (Represented) MCA (USA, UK), Monument (USA), RCA (worldwide), Telefunken (Germany), Warner Bros./Reprise (USA, UK).

**Open reel:** (Represented) MCA (USA, UK), Monument (USA), RCA (worldwide), Warner Bros./Reprise (USA, UK).

E M I (Electric & Musical Inds. Ltd. Suomen Osasto), Hoylaamotie 18, Helsinki 38. Tel: 453 112. Gen. Mgr.: Reino Backman.

**Cartridge 8-tr. & cassette:** (Owned) Columbia, Odeon, Parlophone; (represented) ABC (USA), Capitol (USA), Command (USA), Disneyland (USA), Dot (USA), Dunhill (USA), Liberty (USA), Pickwick (USA), Regal (UK), Tamla-Motown (USA), United Artists (USA).

Finnlevy AB (OY), Hoylaamotie 14, Helsinki 38. Tel: 458 797. Pres.: Roger Lindberg; Gen. Mgr.: John Eric Westo; Sales Mgr.: Osmo Ruuskanen. **Cartridge 8-tr.:** (Owned) Finnlevy; (represented) A&M (USA), Barclay (France), CBS (USA), Decca (UK), Pye (UK).

**Cassette:** (Owned) Finnlevy; (represented) A&M (USA), Barclay (France), CBS (USA), OGG (Germany), Decca (UK), Mercury (USA), Philips (Netherlands), Pye (UK).

**Open reel:** (Represented) DGG (Germany), Philips (Netherlands).

Linguaphone, Keskuskatu 4B, Helsinki 10.

Odeon, see EMI.

P S O (Pohjoismainen Sähkö Osakeyhtiö), Vuorikatu 14, Helsinki 10. Tel: 12 651. Pres.: O. Rokkanen.

**Cartridge 8-tr.:** (Represented) Autostereo (Germany), Erato (France), Riviera (France), Vogue (France, Germany).

**Cartridge 4-tr. & cassette:** (Owned) PSO-C; (represented) Autostereo (Germany), Elite Special (Switzerland), Erato (France), Riviera (France), Vogue (France, Germany).

Parlophone, see EMI.

Scandia-Music Co. Ltd., Arinatie B C, Helsinki 37. Tel: 45 84 01. Pres.: Harry Orvomaa; Sales Mgr.: Eric Forsman.

**Cartridge 8-tr.:** (Represented) Atlantic (USA), Elektra (USA).

**Cassette:** (Represented) Atlantic (USA), Elektra (USA), Europa (Germany), Metronome (Sweden), Somerset (Germany), Sonet (Sweden).

● **playback equipment  
manufacturers/  
importers**

Bang & Olufsen, Kuortaneenkatu 1, Helsinki 51. Tel: 716 400.

**Brand name:** B&O (Denmark).

Braun Electric Suomen, Karvaamokuja 3, Helsinki 37. Tel: 457 785.

**Configuration:** Cassette.

**Brand name:** NordMende (USA).

Chester, Uudenmaankatu 23A, Helsinki 12. Tel: 61 643.

**Brand name:** Chester.

E M I (Electric & Musical Inds. Ltd. Suomen Osasto), Hoylaamotie 18, Helsinki 38. Tel: 453 112. Gen. Mgr.: Reino Backman.

**Brand name:** EMI equipment (UK).

Hankkija, Sähkö-osasto Salomonkatu 1, Helsinki 10.

**Brand name:** Nivalco (Japan).

Helvar, Purotie 1-3, Helsinki 37. Tel: 450 121.

**Brand name:** ELAC (Germany), Sony (Japan).

Id-Trading, Teollisuuskatu 1 f, Helsinki 55. Tel: 717 522.

**Brand name:** Loewe-Opta (Germany).

Iskumetalli, Oraspolku 9, Helsinki 68. Tel: 725 166.

**Configurations:** Cartridge 8-tr. & cassette.

**Brand name:** Hitachi (Japan).

Kaukomarkkinat OY, Fabianinkatu 9, Helsinki 13. Tel: 13 215. Pres.: Mr. Koskelo; Sales Mgr.: Mr. Paalanen.

**Brand names:** Akai, National, TDK (all Japan).

Lamco, Mechelininkatu 39A, Helsinki 26. Tel: 448 671.

**Configuration:** Cassette.

**Brand name:** Accord.

P S O (Pohjoismainen Sähkö Osakeyhtiö), Vuorikatu 14, Helsinki 10. Tel: 12 651. Pres.: O. Rokkanen.

**Brand names:** Schaub-Lorenz (Germany), Siera (Netherlands).

Philips, Kaivokatu 8, Helsinki 10. Tel: 10 915.

**Brand names:** Philips, Dux, Siera.

Radio-Nix, Pellervonkatu 33B, Helsinki 61.

Radiotukku, Hoylaamotie 11, Helsinki 37. Tel: 458 484.

**Configuration:** Cassette.

**Brand name:** Blaupunkt (Germany).

Sahko-Valitys, Fleminginkatu 30, Helsinki 51. Tel: 711 788.

**Brand names:** AKG (Austria), Geloso (Italy), Peerless (USA), RCA (USA).

Salmito, Pikku Roobertinkatu 4, Helsinki 13. Tel: 11 221.

**Brand name:** Sharp (USA).

Suomen Eref, 3 Linja 11B, Helsinki 53. Tel: 710 332.

**Configurations:** Cartridge 8-tr. & cassette.

**Brand names:** Aiwa, Auto-Sonic, Harmony, Standard, Takara, Wecton (Japan).

Suomen 3M Co. OY, Italahdenkatu 22, Helsinki 20. Tel: 670 272.

**Brand name:** 3M.

Tandberg Radio, Kutomotie 2, Helsinki 37. Tel: 450 161.

**Brand name:** Tandberg.

Teledict AB (OY), Hoylaamotie 18, Helsinki 38. Tel: 453 021. Gen. Mgr.: Aarne Lasanen; Sales Mgr.: Toivo Pelkonen.

**Brand name:** Grundig (Germany, UK).

Texas Instruments Finland OY, Frederikinkatu 56D, Helsinki 10.

## FRANCE

● **manufacturers/  
distributors/importers  
of pre-recorded tape**

Ades SA, 54 Rue St-Lazare, Paris 9. Tel: 874.85.30/56.23/65.69. Pres.: Lucien Ades; Gen. Mgr.: Jacques Praderre. (Distributed by Polydor).

**Cassette:** (Owned) Ades, Petit Menestrel.

Archiv, see Polydor.

Arion, see CBS.

B Y G, see Promodisc.

Barclay, 143 Av. de Neuilly, Neuilly/Seine. Tel: 722.60.30. Pres.: Eddie Barclay; Gen. Mgr.: Gregoire Katz; Sales Mgr.: Gerard Dubos.

**Int'l branches:** Belgium, Canada, Italy, Japan, Netherlands, Switzerland.

*continued on page 98*

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Continued from page 97

**Cartridge 8-tr. & cassette:** (Owned) Barclay, Classic, Riviera; (distributed) Erato, MCA; (represented) Arco, Atlantic, Buddah, Chess, Monument, Project 3, Stax, 20th Century-Fox, Vanguard, Yameta (all USA).

**C B S Disques SA,** 3 Rue Freycinet, Paris 16. Tel: 727.26.45. Pres.: Jacques Souplet; Gen. Mgr.: Jean Queinnec; Sales Mgr.: Francois Dacla.

**Cartridge 8-tr.:** (Owned) CBS, Top 12; (distributed) Arion, Harmonia Mundi, Temporel; (represented) Blue Horizon (UK), Columbia (USA), Epic (USA).

**Cassette:** Same as B-tr. except Temporel.

**Open reel:** (Owned) CBS; (represented) Columbia (USA), Epic (USA).

**Chant du Monde,** 32 Rue Beaujon, Paris B. Tel: 924.67.73. Pres.: Jean Roire; Gen. Mgr.: Jean Mialthe; Sales Mgr.: Andre Mercier.

**Cartridge 8-tr. & cassette:** (Owned) Le Chant du Monde.

Classic, see Barclay.

Columbia, see Pathe Marconi.

**La Compagnie,** 55 Blvd. Bineau, Neuilly 92. Tel: 624.51.87. Tape Mgr.: Norbert Saada.

**Cartridge 8-tr. & cassette:** (Represented) Fairyland, Troll (USA).

D G G, see Polydor.

**D M S (Diffusion Magnetique Sonore),** 21 Rue Louis Blanc 92 Courbevoie. Tel: 333.95.60. Pres.: Mr. Borochovitch; Sales Mgr.: Mr. de la Selle.

**Open reel:** Philips, Fontana, Mercury.

Decca, see Societe Francaise du Son.

Deutsche Grammophon Gesellschaft, see Polydor.

**Disc'AZ,** 32 Rue Francois 1, Paris B. Tel: 359.90.06. Pres.: Roger Creange; Gen. Mgr.: Lucien Morisse; Int'l Dir.: Barbara Baker.

**Cartridge 8-tr. & cassette:** (Owned) Disc'AZ.

Ducrotet-Thomson, see Pathe Marconi.

E M I, see Pathe Marconi.

Erato, see Barclay.

Fairyland, see La Compagnie.

**Festival (Disques de France),** 3 Rue de Gramont, Paris 2. Tel: 742.96.10. Pres.: P. G. Duprat; Gen. Mgr.: Andre Chagneau; Sales Mgr.: J. L. Dasque.

**Cassette:** Festival.

Fontana, see Philips & DMS.

**Gamma Int'l,** 67 Rue de Provence, Paris. Tel: 874.19.41. Tape Mgr.: Jean Pierre Orfino.

**Home office:** Canada.

**Cartridge 8-tr. & cassette:** Gamma.

Harmonia Mundi, see CBS.

Liberty-United Artists (France), 4B Av. Victor Hugo, Paris 16. Tel: 727.89.19. Gen. Mgr.: Eddie Adamis. (Distributed by Pathe Marconi).

**Cartridge 8-tr. & cassette:** (Represented) Liberty (USA, UK, Germany), United Artists (USA, UK, Germany), Sunset (USA, UK, Germany).

M C A, see Barclay.

M N, see Polydor.

Mercury, see Philips & DMS.

Mode, see Vogue.

**Musidisc-Europe,** 7-9 Rue Traversiere, 92 Courbevoie. Tel: 333.59.49.

**Cartridge 8-tr. & cassette:** (Owned) Musidisc, America; (represented) Arhoolie (USA), Audio-Fidelity (USA), Fantasy (USA), MPS (Germany).

Odeon, see Pathe Marconi.

**Pathe Marconi (Les Industries Musicales & Electriques),** 19 Rue Lord Byron, Paris B. Tel: 223.53.00. Pres.: Francois Minchin; Sales Mgr.: Jacques Helard.

**Cartridge 8-tr. & cassette:** (Owned) Columbia, Ducrotet-Thomson, Odeon, Trianon, Voix de son Maitre; (distributed) Liberty, United Artists; (represented) Bell (USA), Dot (USA), Durium (Italy), Motown (USA), Scepter (USA), Tamla (USA).

Petit Menestrel, see Ades.

**Philips (Societe Phonographique),** 6 Rue Jenner, Paris 13. Tel: 707.75.28. Pres.: Georges Meyerstein-Maigret; Gen. Mgr.: Louis Hazan; Sales Mgr.: Jacques Caillart.

**Cassette:** (Owned) Philips, Fontana, Mercury.

**Polydor SA,** 2 Rue Cavallotti, Paris. Tel: 522.05.39. Pres.: J. Kerner; Sales Mgr.: M. Mangin; Tape Div. Mgr.: A. Gervy.

**Cassette & open reel:** (Owned) Polydor, DGG, Archiv; (distributed) Ades, MN; (represented) Hispavox (Spain), King (USA), MGM (USA), Ricordi (Italy), Verve (USA).

**Promodisc (Societe),** 29 Av. de Friedland, Paris B. Tel: 225.58.12/67. Pres.: Jean Georgakarakos; Gen. Mgr. & Int'l: Jean Luc Young.

**Cartridge 8-tr. & cassette:** (Owned) BYG.

**R C A SA,** 6 Rond-Point des Champs-Elysees, Paris B. Tel: 225.12.68. Gen. Mgr.: Ted Insley; Sales Mgr.: Claude Gagniere.

**Cartridge 8-tr. & cassette:** (Owned) RCA; (represented) A&M, CTI, Gregar, Kirshner, RCA Int'l (all USA).

Riviera, see Barclay.

Societe Francaise du Son, 30 Rue Beaujon, Paris B. Tel: 924.19.01. Pres.: Pelgrims de Bigard; Sales Mgr.: Mr. Boutin.

**Cartridge 8-tr. & cassette:** (Owned) Decca; (distributed) Vega; (represented) African (Belgium), Decca Int'l (UK), Deram (UK), London (USA), Pink Elephant (Netherlands), Threshold (UK).

Sonocolor, see Suma.

**Suma SA (Societe),** Route de la Saulaie, 45 Gen. Pres.: Jean Frankel; Gen. Mgr.: Egon von Gross; Sales Mgr.: Guy Fournier.

**Cassette & open reel:** (Owned) Sonocolor; (represented) BASF (Germany).

Sunset, see Liberty-United Artists.

Temporel, see CBS.

Top 12, see CBS.

Trianon, see Pathe Marconi.

Troll, see La Compagnie.

United Artists, see Liberty-United Artists & Pathe Marconi.

**Valois,** 19 Rue de Vanves, 92 Boulogne-Billancourt. Tel: 825.99.99. Owner: Michel Bernstein.

**Cassette:** Valois.

Vega, see Societe Francaise du Son.

**Vogue Productions Internationales Phonographiques,** 82-90 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.

**Cartridge 8-tr.:** (Owned) Vogue; (represented) Elektra (USA), Pye (UK), Reprise (USA), Roulette (USA), Warner Bros. (USA).

**Cassette:** (Owned) Mode; (represented) same as cartridge B-tr.

Voix de son Maitre, see Pathe Marconi.

## ● playback equipment manufacturers/importers

**Clarville,** 89 Blvd. Auguste-Blanqui, Paris 13. Tel: 707.93.09.

**Cocelam,** 13 Rue Perier, 92 Montrouge. Tel: 253.24.40.

**Continental Edison,** 25 Av. de la Grande Armee, Paris 16. Tel: 553.34.80.

**D M S (Diffusion Magnetique Sonore),** 21 Rue Louis Blanc, 92 Courbevoie. Tel: 333.95.60. Pres.: Mr. Borochovitch; Sales Mgr.: Mr. de la Selle.

**Brand name:** Philips (Netherlands).

**Grandin,** 72 Rue Marceau, 92 Montrouille/Bois. Tel: 328.99.90.

**Grundig France,** 89 Av. Marceau, 92 Courbevoie. Tel: 333.39.29.

**S D R M,** 67 Quai Paul Doumer, 92 Courbevoie. Tel: 333.62.00.

**Schneider,** 12 Rue Louis Bertrand, 94 Ivry. Tel: 482.43.87.

**Stereo Jaubert,** 105 Rue de Normandie, 92 Courbevoie. Tel: 333.58.79.

**Telefunken France,** 51 Av. Kleber, Paris 16. Tel: 553.22.09.

**Teppaz,** 160 Rue Lafayette, Paris 10. Tel: 270.26.10.

**Tranchant Electronique,** 19 & 21 Rue Mme. de Sanzillon, 92 Clichy. Tel: 270.64.77.

**Brand name:** Sony (Japan).

## ● supplies

### RAW TAPE MANUFACTURERS

**Kodak-Pathe SA,** 37-39 Av. Montaigne, Paris B. Tel: 256.88.11. Pres.: Mr. Tassel; Gen. Mgr.: Mr. Vuillaume; Sales Mgr.: Mr. Blanchard.

**Brand name:** Kodak.

**Minnesota de France,** 135 Blvd. Serurier, Paris 16. Tel: 205.71.19.

**Pyril,** Rue de l'Echat, 94 Creteil. Tel: 207.48.90. Pres.: A. B. Saint-Hilaire; Gen. Mgr.: P. B. Saint-Hilaire; Sales Mgr.: Mr. Tourin.

**Brand name:** Pyril.

**Sono Tape,** 23 Blvd. Berthier, Paris 17. Tel: 754.21.95. Dir.: Jean-Francois Hulot.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

**Pyril/Rue de l'Echat,** 94 Creteil. Tel: 307.48.90. Pres.: A. B. Saint-Hilaire; Gen. Mgr.: P. B. Saint-Hilaire; Sales Mgr.: Mr. Tourin.

### BLANK LOADED TAPE MANUFACTURERS

**Kodak-Pathe SA,** 37-39 Av. Montaigne, Paris B. Tel: 256.88.11. Pres.: Mr. Tassel; Gen. Mgr.: Mr. Vuillaume; Sales Mgr.: Mr. Blanchard.

**Configuration:** Cassette.

**Brand name:** Kodak.

## ● services

### CUSTOM DUPLICATION

**D M S (Diffusion Magnetique Sonore),** 21 Rue Louis Blanc, 92 Courbevoie. Tel: 333.95.60. Pres.: Mr. Borochovitch; Sales Mgr.: Mr. de la Selle.

**Open reel:**

**Imaco SA (Societe),** 140 Rue Jules Guesde, 92 Levallois-Perret.

**Cassette & open reel:**

**Mood Music,** 143 Rue de Verdun, 92 Suresnes. Tel: 772.21.46. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Sales Mgr.: M. Danker.

**Cartridge 8-tr. & cassette:** Ades, Arion, Assimil, BBC, Barclay, CBS, CED (Atlantic), Disc'AZ, Ecole Universelle, Pathe Marconi, Vogue.

**Philips (Societe Phonographique),** Louviers 27.

**S E E D (Societe Europeenne d'Enregistrement et de Diffusion),** 6 Zero, Vallauris. Tel: 63.76.03, 63.77.48. Dir. Gen.: Jean Delachair; Sales Dir.: Robert Guiot.

**Configurations:** Cartridge B-tr., cassette & open reel.

**Stereo Jaubert,** 105 Rue de Normandie, 92 Courbevoie. Tel: 333.58.79.

**Cartridge 8-tr. & cassette.**

## GERMANY, WEST

## ● manufacturers/distributors/importers of pre-recorded tape

Amati, see Supertone.

Ampex Elk, see Ampex Europa.

**Ampex Europa GmbH,** Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoekmann.

**Home office:** USA.

**Cartridge 8-tr.:** (Owned) Ampex, Ampex Elk; (distributed) Ariola, Deutsche Vogue, Liberty; (represented) Avco Embassy, BT Puppy, Bang, Chart, Commonwealth United, Flying Dutchman, Happy Tiger, Liberty, Monitor (all USA).

**Cassette:** Same as B-tr. except for Liberty.

Archiv, see Music 2000.

Ariola, see Ariola-Eurodisc.

**Ariola-Eurodisc GmbH,** Arabellastr. 4, 8000 Munich. Tel: (0811) 91 10 71. Pres.: Egmont Luftner; Gen. Mgr.: Friedrich Schmidt; Sales Mgr.: Hans Knappe, Helmar Kolb.

**Branches:** 507 Bergisch-Gladbach, Rosengew 17. Mgr.: Frank Ters-4600 Dorimund-Eichlinghofen, Baroperstr. 44B. Mgr.: Dieter Bernau-2000 Hamburg 13, Aisterchausee 2B. Mgr.: Heiner Brockmoller-6200 Wiesbaden, Moritzstr. 44. Mgr.: Dieter Rube.

**Int'l branches:** Austria, Ariola; Netherlands, Spain, Ariola Eurodisc-Discos Vergara.

**Cartridge 8-tr.:** (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA).

**Cassette:** (Owned) Ariola, Eurodisc, Melodia-Eurodisc; (distributed) Hansa, Maritim; (represented) A&M (UK, USA), President (UK), Pye (UK).

**Open reel:** (Owned) Ariola, Eurodisc; (distributed) Hansa.

**Autoplay Musik-Cassetten GmbH,** Hardstr. 39, 851 Fuerth. Tel: (0911) 73 39 03. Gen. Mgr.: H. Brauns.

**Cassette:** Autoplay, Hit Music.

**Auto Stereo Anlagen GmbH,** Friedrichstr. 40, Frankfurt/Main. Tel: (0611) 72 78 72. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.

**Cartridge 8-tr. & cassette:** (Owned) SMS; (distributed) Ariola, Bellaphon, CBS, Cornet, Deutsche Vogue, Electrola, Rhenus, Teldec; (represented) RCA.

**Bellaphon, c/o Reidel & Co.,** Zeil 123, 6 Frankfurt/Main. Tel: (0611) 28 71 14, 29 16 34. Gen. Mgr.: B. Zivanovic.

**Cartridge 8-tr. & cassette:** (Owned) Bellaphon.

**C B S Schallplatten GmbH,** Sontraerstr. 1B, 6 Frankfurt. Tel: (0611) 41 71 21. Pres. & Gen. Mgr.: Rudolf Wolpert; Sales Mgr.: Peter Hube.

**Cartridge 8-tr., cassette & open reel:** (Owned) CBS, Epic, Date; (represented) Bell (USA), Metromedia (USA).

Carplay, see Metronome.

**Cornet Music GmbH & Co. KG,** Aachenerstr. 112, 5022 Junkersdorf/Cologne. Tel: (02234) 7 60 76. Gen. Mgrs.: Heinz Gietz, Gunter Ilgner.

**Cartridge 8-tr. & cassette:** (Owned) Cornet.

D G G, see Music 2000.

Date, see CBS.

Decca, see Teldec.

**Deutsche Austrophon GmbH,** Auf dem Esch B, 284 Diepholz. Tel: (05441) 344. Gen. Mgr.: Rolf Neumann; Sales Mgrs.: Charlotte Greif, Klaus Paulus.

**Cassette:** (Owned) Elite Special, Mandolino.

Deutsche Grammophon Gesellschaft, see Music 2000.

**Deutsche Vogue Schallplatten GmbH,** 5021 Grosskningsdorf, Zur Muhle 2. Tel: (02234) 39 61, 20 25. Gen. Mgr.: Guy Khavessian; Ass't Gen. Mgr.: Philippe Sautot.

**Cartridge 8-tr. & cassette:** (Owned) Mode, Vogue; (represented) GNP (USA), Roulette (USA), Vogue (France), Young Blood (UK).

Diamond, see Inmus.

**Electrola Gesellschaft mbH,** Maarweg 149, 5 Cologne 41. Tel: (0221) 49 31 31. Gen. Mgrs.: Dr. C. Hundertmark; Wilfried Jung.

**Cassette:** (Owned) Electrola; (distributed) Hor Zu; (represented) Angel (USA), Apple (UK), Capitol (USA), Columbia (USA), Dot (USA), Ducrotet-Thomson (France), Durium (Italy), Harvest (UK), His Master's Voice (UK), Immediate (USA), Imperial, Impulse (USA), Odeon (France), Paramount (USA), Parlophone (UK), Pathe (France), Penny Farthing (UK), Rare Earth (USA), Regal (UK), Stateside (UK), Stax (USA), Tamla-Motown (USA), Vanguard (USA).

Elite Special, see Deutsche Austrophon.

Epic, see CBS.

Eurodisc, see Ariola-Eurodisc.

Europa, see Miller Int'l.

**Fono Schallplatten GmbH,** Diepenbrockstr. 2B, D 4400 Munster. Tel: (0251) 402 17. Pres.: Heinrich Brockhoff.

**Cassette:** (Represented) Europhon (Netherlands), Vox (USA).

Fontana, see Phonogram.  
 Golden 12, see Metronome.  
 Hansa Musik Produktion GmbH, Wittelsbacherstr. 1B, 1 Berlin 20. Tel: (0311) 881 06 81. Pres.: Peter & Thomas Meisel; Gen. Mgr.: Hans Blume; Int'l Mgr.: Irmtrud Meisel. (Distributed by Ariola-Eurodisc).  
**Cassette:** (Owned) Hansa; (represented) DJM (UK), Durium (Italy), Negram (Netherlands), Sprint (Italy), Super-K (USA).  
**Open reel:** (Owned) Hansa; (represented) Durium (Italy), Sprint (Italy).  
 Hit Music, see Autoplay.  
 Hor Zu, PO Box 827, 5 Cologne 1.  
**Branch:** 2 Hamburg 36, Kaiser-Wilhelmstr. 6. **Cassette:** (Owned) Hor Zu (distributed by Electrola).  
 Inmus (International Music Serv.) KG, Franz Josefstr. 2, 8000 Munich 13. Tel: (0811) 39 36 BB, 34 63 08. Pres.: Hans Wewerka.  
**Cassette & open reel:** (Owned) Diamond, Inmus, Orange.  
 Intercord Tongesellschaft, Libanonstr. 6, 7 Stuttgart 13.  
**Cassette:** (Owned) Intercord.  
 Kuckuck, see Music 2000.  
 Langenscheidt, see Music 2000.  
 Liberty/UA GmbH, PO Box 201, Herzog-Rudolfstr. 3, B Munich 22. Tel: (0811) 22 13 61. Gen. Mgr.: Gerhard Weber; Tape Mgr.: Mrs. Helga Hoffmeister; Special Sales Mgr.: Dieter Heisig.  
**Cartridge 8-tr., cassette & open reel:** Liberty, United Artists.  
 M P S Recs. GmbH, Richthofenstr. 3, D 773 Villingen. Tel: (07721) 52 007. Pres. & Gen. Mgr.: H. G. Brunner-Schwer; Sales Mgr.: Jurgen Broker.  
**Cartridge 4-tr.:** (Owned) MPS; (represented) Phonag (Switzerland).  
**Cassette:** (Represented) Phonag (Switzerland).  
**Open reel:** (Owned) MPS.  
 Mandolino, see Deutsche Austrophon.  
 Marcato, see Custom Duplicators section, Sonopress.  
 Maritim, see Ariola-Eurodisc.  
 Melodia-Eurodisc, see Ariola-Eurodisc.  
 Metronome Recs. GmbH, Hammerbrookstr. 73, 2 Hamburg 1. Tel: (0411) 24 12 61. Pres.: Mats Bierke; Gen. Mgr.: Leif E. Kraul; Sales Mgr.: Claus Lehfeldt.  
**Cartridge 8-tr.:** (Owned) Carplay, Metronome; (distributed) Perli; (represented) Atco (USA), Atlantic (USA), Barclay (France), Cotillion (USA), Elektra (USA), Riviera (France).  
**Cassette:** (Owned) Carplay, Metronome; (distributed) Golden 12, Musica, Perli; (represented) Amadeo (Austria), Atco (USA), Atlantic (USA), Barclay (France), Cotillion (USA), Elektra (USA), Riviera (France), Transatlantic (UK).  
**Open reel:** (Represented) Amadeo (Austria).  
 Miller Int'l Schallplatten GmbH (div. of MCA), Justus-von-Liebig-Ring 2-4, 2085 Quickborn. Tel: 2885. Gen. Mgr.: Harald A. Kirsten; Sales Mgr.: Hans-Martin Neumann.  
**Cassette:** (Owned) Europa, Somerset.  
 Mude, see Deutsche Vogue.  
 Musica, see Rhenus & Metronome.  
 Music 2000 Vertriebsgesellschaft für neuzeitliche Tonträger mbH, Alsterchaussee 25, 2 Hamburg 13. Tel: (0411) 44 13 36. Gen. Mgr.: H. Brand; Prod. Mgr.: P. Danneberg; Sales Mgr.: W. Sattler.  
**Cassette:** (Owned) Archiv, Detusche Grammo-phon Gesellschaft, Polydor; (distributed) Kuckuck, Langenscheidt; (represented) Buddah (USA), Kama Sutra (USA), Liberty/UA (USA), MGM (USA), Palette (Belgium), Ricordi (Italy), Riverside (USA), Stax (USA).  
**Open reel:** Same as cassette except Kuckuck & Langenscheidt.  
 Orange, see Inmus.  
 Perli, see Metronome.  
 Philips, see Phonogram.  
 Phonogram Tongesellschaft mbH, Monckebergstr. 7, 2 Hamburg 1. Tel: (0411) 33 92 21. Mng. Dir.: Werner Vogelsang.  
**Cassette:** (Owned) Philips, Fontana; (represented) Charisma (UK), Flying Dutchman (USA), Head (UK), Island (UK), Mercury (USA), Skye (USA), Smash (USA), Stereo Dimension (USA), Uni (USA), Vertigo (UK).  
**Open reel:** (Owned) Philips, Fontana.  
 Polyband Gesellschaft für Tonträger mbH & Co. KG, Sonnenstr. 20, Munich. Tel: (0811) 55 41 98, 59 41 00. Pres.: W. G. Winkel; Sales Mgr.: Mrs. Hoffman Andersen.  
**Cartridge 8-tr.:** (Owned) Polyband.  
**Cassette:** (Owned) Polyband, Polyband-Opp.  
**Open reel:** (Owned) Polyband.  
 Polyband-Opp, see Polyband.  
 Polydor, see Music 2000.  
 Rhenus Gesellschaft für Fernseh-Film und Musikproduktion mbH & Co. KG, Rotdornstr. 25, D 5038 Rodenkirchen/Cologne. Tel: 38 01 47. Pres.: Karl-Heinz Munchow. (Distributed by Metronome).  
**Cartridge 4-tr., 8-tr. & cassette:** Musica.  
 S R Int'l, see Custom Duplicators section, Sonopress.  
 L. Schwann, Charlottenstr. 80/86, 4 Dusseldorf. Tel: (0211) 355 83 18. Pres.: Dr. Paul Boehringer; Sales Mgr.: Hans Unnewehr.  
**Cartridge 8-tr. & cassette:** (Owned) Schwann.  
 Somerset, see Miller Int'l.  
 Special-Record GmbH (Schallplattenfabrik) & Tempo-Schallplatten-Vertrieb Meissner & Co., Rotwandstr. 16, 8023 Pullach/Munich. Tel: (0811) 79 42 86. Pres. & Gen. Mgr.: Kurt Meissner; Sales Mgr.: Gerhard Draenkow.  
**Cassette:** (Owned) Tempo.

Starlet, see Supertone.  
 Supertone Schallplattendienst, Nymphenburgerstr. 3B, Munich. Gen. Mgr.: Dr. Heinz Stein.  
**Cassette:** (Owned) Amati, Starlet, Supertone, Welt Melodie.  
 Teldec Telefunken-Decca-Schallplatten GmbH, Heusweg 25, 2000 Hamburg 19. Tel: (0411) 40 19 1. Pres.: Hans Lieber; VP: Kurt Richter; Sales Mgr.: Gerhard Schulze.  
**Cartridge 8-tr.:** (Owned) Decca, Telefunken; (represented) Decca (UK), Deram (UK), London (UK), RCA (USA), Threshold (UK).  
**Cassette:** (Owned) Decca, Telefunken; (represented) Chapter One (UK), Coral (USA), Decca (UK), Deram (UK), London (UK), MAM (UK), MCA (USA), Monument (USA), Numero Uno (Italy), RCA (USA), Reprise (USA), Scepter (USA), Threshold (UK), Warner Bros. (USA).  
 Telefunken, see Teldec.  
 Tempo-Schallplatten-Vertrieb Meissner & Co., see Special-Record.  
 United Artists, see Liberty/UA.  
 Vogue, see Deutsche Vogue.  
 Welt Melodie, see Supertone.

Victor Co. of Japan Ltd., Schellingstr. 12, 2 Hamburg 22. Tel: (0411) 20 13 32. Gen. Mgr.: M. Watanabe.  
**Brand name:** Nippon Victor.

## ● tape playback equipment manufacturers/importers

Ampex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Brand name:** Ampex.  
 Auto Stereo Anlagen GmbH, Friedrichstr. 40, Frankfurt/Main. Tel: (0611) 72 78 72. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Brand name:** Meister (Japan).  
 Auviss-Asona-KG, Stollbergstr. 17, 8 Munich 22. Tel: 22 50 57. Gen. Mgr.: Alf. Kurzeder.  
**Brand name:** Asona.  
 Robert Bosch GmbH, Robert Bosch Str., Stuttgart.  
**Int'l branch:** England.  
**Brand name:** Uher.  
 Jebens & Jessen, Lange Muehren 9, 2000 Hamburg 1.  
 Nippon Columbia Co. Ltd., Kaufmannshans 1, Zimmer 126, 2 Hamburg 36, Gleichensbrueche 10.  
**Brand name:** Denon.  
 Sony GmbH, Aachenerstr. 311, 5000 Cologne 41.  
**Brand name:** Sony.

## ● supplies

### RAW TAPE MANUFACTURERS

Agfa-Gevaert AG, 509 Leverkusen-Bayerwerk. Tel: (02172) 301. Pres.: Prof. Dr. Schaum; Gen. Mgr.: Mr. Friedlaender.  
**Brand name:** Agfa.  
**Int'l branches:** UK, USA.  
 Ampex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
 B A S F (Badische Anilin- & Soda-Fabrik AG), Carl-Bosch-Str. 38, 6700 Ludwigshafen/Rhein. Tel: (0621) 60 86 43.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

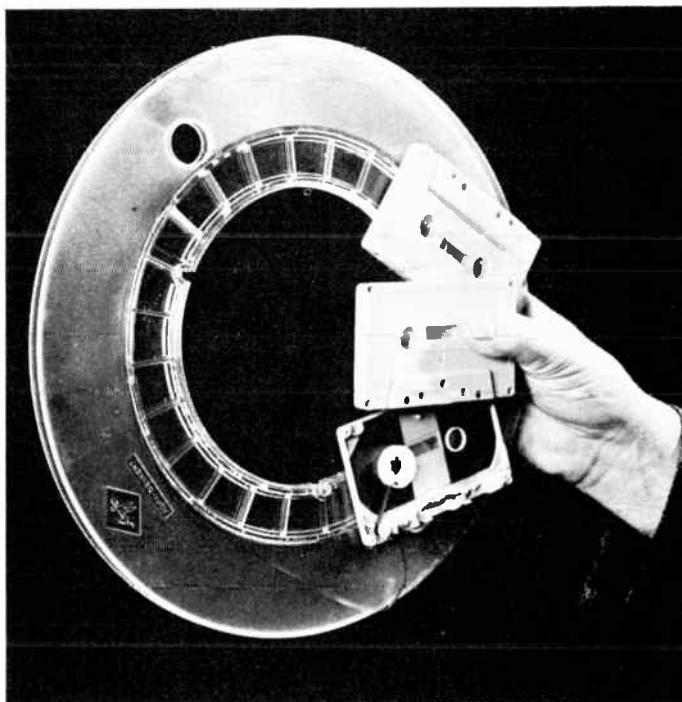
Ampex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Configurations:** Cartridge 8-tr. & cassette.  
**Brand name:** B A S F.  
 Franz-Hoffmann KG, 6105 Ober Ramstadt.  
**Configuration:** Cassette.

### BLANK LOADED TAPE MANUFACTURERS

Agfa-Gevaert AG, 509 Leverkusen-Bayerwerk. Tel: (02172) 301. Pres.: Prof. Dr. Schaum; Gen. Mgr.: Mr. Friedlaender.  
**Int'l branches:** UK, USA.  
**Configurations:** Cassette & open reel.  
**Brand name:** Agfa, Agfa Stereochrom.  
 Ampex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Configurations:** Cartridge 8-tr. & cassette.  
 B A S F (Badische Anilin- & Soda-Fabrik AG), Carl-Bosch-Str. 38, 6700 Ludwigshafen/Rhein. Tel: (0621) 60 86 43.  
**Configurations:** Cartridge, cassette & open reel.  
**Brand name:** BASF.

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## ASONA - DUPLICATING - SYSTEM

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 Stollbergstr. 17, Tel. 0811/225057, Cable: Asona — Munich

Continued from page 99

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Configuration:** Cartridge 8-tr.  
**Brand names:** SMS, ASA, ITP.

**CARTRIDGE PARTS MANUFACTURERS**

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Chief product:** All internal parts except pinch wheel.

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Chief products:** Cassette & cartridge parts.

**MANUFACTURERS OF TAPE DUPLICATING EQUIPMENT**

Agfa-Gevaert AG, 509 Leverkusen-Bayerwerk. Tel: (02172) 301. Pres.: Prof. Dr. Schaum; Gen. Mgr.: Mr. Friedlaender.  
**Int'l branches:** UK, USA.  
**Chief products:** Calibration tapes, cutter sets.

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Chief products:** Complete professional audio tape duplicators, mixers, etc.

Auvis-Asona-KG, Stollbergstr. 17, 8 Munich 22. Tel: 22 50 57. Gen. Mgr.: Alf. Kurzeder.  
**Chief product:** Winders, loaders.

Robert Bosch GmbH, Robert Bosch Str., Stuttgart.  
**Int'l branch:** England.  
**Chief product:** Uher mixers.

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Chief products:** Winders, control units.

Vollmer, Plochingen.  
**Chief product:** Duplicators.

**services****CUSTOM DUPLICATION**

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Cartridge 8-tr.:** A&M, Ariola, Liberty-United Artists, President, Pye.

Auvis-Asona-KG, Stollbergstr. 17, 8 Munich 22. Tel: 22 50 57. Gen. Mgr.: Alf. Kurzeder.  
**Cartridge 4-tr., cassette & open reel.**

Electric & Musical Inds./EMI (Europa) GmbH, Maarweg 130, D5 Cologne. Tel: (0211) 52 51 56. Mng. Dir.: M. O. Hamilton; Mktg. Sales Mgr.: N. B. Christensen.  
**Cassette:** Angel, Apple, Capitol, Columbia, Dot, Ducretet-Thomson, Durium, Electrola, HMV (His Master's Voice), Harvest, Immediate, Imperial, Impulse, Odeon, Paramount, Parlophone, Pathe, Penny Farthing, Rare Earth, Regal, Stateside, Stax, Tania-Motown, Vanguard.

Golden State Rec's Inc., Forsthausweg 3, 6078 Zeppelinheim/Frankfurt. Tel: 69 21 17. Gen. Mgr.: Herbert Haas.  
**Home office:** USA.  
**Configurations:** Cassette & open reel.

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Cartridge 8-tr.:** Ariola, CBS, Cornet, Electrola, SMS, Teldec.  
**Cassette:** Bellaphon, CBS, Cornet, EMI, Electrola, Falcon, Intercord, PSO (Finland), SMS.

M P S Recs. GmbH, Richthofenstr. 3, D773 Villingen. Tel: (07721) 52 007. Pres. & Gen. Mgr.: H. G. Brunner-Schwer; Sales Mgr.: Jurgen Broker.  
**Cartridge 4-tr. & open reel:** Ariola, Polydor.

Polyband Gesellschaft fur Tontrager mbH & Co. KG, Sonnenstr. 20, Munich. Tel: (0811) 55 41 98, 59 41 00. Pres.: W. G. Winkel; Sales Mgr.: Mrs. Hoffman-Andersen.  
**Cassette:** Miller Int'l.

Sonopress, Reinhard Mohn ohG, Friedrichsdorferstr. 75, 483 Gutersloh. Pres.: R. Mohn; Gen. Mgr.: H. Muthaupt; Sales Mgr.: H. Kirchberg.  
**Cartridge 8-tr.:** Ariola.  
**Cassette:** Ariola, Eurodisc, Marcato, Maritim, SR-Int'l.  
**Open reel:** Ariola, Eurodisc.

Werner Weber GmbH, Liederbach 1-3, D 789 Waldshut.

**DESIGN & ARTWORK**

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.

Ariola-Eurodisc GmbH, Arabellastr. 4, 8000 Munich 81. Tel: (0811) 91 10 71. Pres.: Egmont Luftner; Gen. Mgr.: Friedrich Schmidt; Sales Mgr.: Helmar Kolb.

Golden State Rec's Inc., Forsthausweg 3, 6078 Zeppelinheim/Frankfurt. Tel: 69 21 17. Gen. Mgr.: Herbert Haas.  
**Home office:** USA.

Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 40 19 1. Pres.: Hans Lieber; VP: Kurt Richter; Sales Mgr.: Gerhard Schulze.

**PACKAGING & LABELING**

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.

Ariola-Eurodisc GmbH, Arabellastr. 4, 8000 Munich 81. Tel: (0811) 91 10 71. Pres.: Egmont Luftner; Gen. Mgr.: Friedrich Schmidt; Sales Mgr.: Helmar Kolb.

Auvis-Asona-KG, Stollbergstr. 17, 8 Munich 22. Tel: 22 50 57. Gen. Mgr.: Alf. Kurzeder.  
 Golden State Rec's Inc., Forsthausweg 3, 6078 Zeppelinheim/Frankfurt. Tel: 69 21 17. Gen. Mgr.: Herbert Haas.  
**Home office:** USA.

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mng. Dirs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.

M P S Recs. GmbH, Richthofenstr. 3, D773 Villingen. Tel: (07721) 52 007. Pres. & Gen. Mgr.: H. G. Brunner-Schwer; Sales Mgr.: Jurgen Broker.

Sonopress, Reinhard Mohn ohG, Friedrichsdorferstr. 75, 483 Gutersloh. Pres.: R. Mohn; Gen. Mgr.: H. Muthaupt; Sales Mgr.: H. Kirchberg.

Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 40 19 1. Pres.: Hans Lieber; VP: Kurt Richter; Sales Mgr.: Gerhard Schulze.

**PRINTING & LITHOGRAPHING**

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.

Ariola-Eurodisc GmbH, Arabellastr. 4, 8000 Munich 81. Tel: (0811) 91 10 71. Pres.: Egmont Luftner; Gen. Mgr.: Friedrich Schmidt; Sales Mgr.: Helmar Kolb.

Golden State Rec's Inc., Forsthausweg 3, 6078 Zeppelinheim/Frankfurt. Tel: 69 21 17. Gen. Mgr.: Herbert Haas.  
**Home office:** USA.

Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 40 19 1. Pres.: Hans Lieber; VP: Kurt Richter; Sales Mgr.: Gerhard Schulze.

**manufacturers of dealer accessories & supplies**

Agfa-Gevaert AG, 509 Leverkusen-Bayerwerk. Tel: (02172) 301. Pres.: Prof. Dr. Schaum; Gen. Mgr.: Mr. Friedlaender.  
**Products:** Head cleaners & demagnetizers, pre-leadered & splicing tape.

Amplex Europa GmbH, Burgmauer 16, 5000 Cologne 1. Tel: (0211) 23 44 58. Gen. Mgr.: Michel Lendvai; Sales Mgr.: Helmut Stoeckmann.  
**Home office:** USA.  
**Products:** Carrying & storage cases, display racks, head cleaners & demagnetizers.

Ariola-Eurodisc GmbH, Arabellastr. 4, 8000 Munich 81. Tel: (0811) 91 10 71. Pres.: Egmont Luftner; Gen. Mgr.: Friedrich Schmidt; Sales Mgrs.: Hans Knappe, Helmar Kolb.  
**Products:** Carrying & storage cases, catalog services, display racks.

B A S F (Badische Anilin- & Soda-Fabrik AG), Carl-Boschstr. 38, 6700 Ludwigshafen/Rhein. Tel: (0621) 60 86 43.  
**Product:** Head cleaners, pre-leadered & splicing tape.

I T P Tonband Produktions KG, Kaiserin Augusta Allee 14, Berlin 21. Tel: (0311) 39 82 17. Mgrs.: Christopher W. F. von Meister, Gottlieb Bauer-Schlichtegroll.  
**Products:** Display racks, head cleaners & demagnetizers.

Phonogram Tongesellschaft mbH, Monckebergstr. 7, 2 Hamburg 1. Tel: (0411) 33 92 21. Mng. Dir.: Werner Vogelsang.  
**Product:** Browser boxes, catalog services, display racks, storage cases.

Sony GmbH, Aachenerstr. 311, 5000 Cologne 41.  
**Product:** Convertors & tuners, head cleaners & demagnetizers, pre-leadered & splicing tape.

Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 40 19 1. Pres.: Hans Lieber; VP: Kurt Richter; Sales Mgr.: Gerhard Schulze.  
**Product:** Carrying & storage cases, catalog services, display racks.

**HONG KONG****manufacturers/distributors/importers of pre-recorded tape**

Amplex World Opns. SA, 102 Kayamally Bldg., 22 Queen's Rd., Central Hong Kong. Tel: H-227059.  
**Cartridge 8-tr., cassette & open reel:** Amplex Stereo Tapes imported from USA.

Angel, see EMI.  
 C B S/Sony, see Sony Corp.  
 Columbia, see EMI.  
 Cosdel Ltd., 13330-32 Prince's Bldg., Hong Kong. Tel: H-247047. Mng. Dirs.: Kenneth L. Cole, T. K. Whang.

**Int'l branches:** Japan, Malaysia, Singapore.  
**Far East Div., Sales Mgr.:** Wax E. Bissey.  
**Cartridge 8-tr., cassette & open reel:** (Represented) RCA, Camden, Colgems, Chart, Kirshner (all USA).

**Hong Kong Div., Sales Mgr.:** Robert Wong.  
**Cartridge 8-tr., cassette & open reel:** (Represented) Acta (USA), Atco (USA), Atlantic (USA), Cadet (USA), Checker (USA), Chess (USA), Dot (USA), Durium (Italy), Elektra (USA), Ember (UK), Everest (USA), Gordy (USA), Hickory (USA), Motown (USA), Nonesuch (USA), Paramount (USA), Prestige (USA), Pye (UK), Ranwood (USA), Reprise (USA), Soul (USA), Steed (USA), Tania (USA), Time (USA), Turnabout (USA), Viva (USA), Vogue (France), Vox (USA), Warner Bros. (USA).

E M I (Electric & Musical Inds. (Hong Kong) Ltd.), 1517 Star House, 3 Salisbury Rd., Tsim Sha Tsui, Kowloon. Tel: K-677041. Mng. Dir.: K. F. Bruce; Gen. Mgr.: R. H. C. Ascott; Sales Mgr.: N. Sarsfield.

**Cartridge 8-tr.:** (Represented) ABC (USA), Angel (USA), Apple (UK), Bell (USA), Capitol (USA), Columbia (UK), Dunhill (USA), Monument (USA), Parlophone (UK), Stateside (UK).

**Cassette:** (Owned) Angel, Columbia, Pathe, Phoenix; (represented) ABC (USA), Angel (USA), Apple (UK), Bell (USA), Capitol (USA), Columbia (UK), Dunhill (USA), Monument (USA), Parlophone (UK), Stateside (UK).

**Open reel:** Same as 8-tr. except for Apple.  
 Moutrie & Co. (Hong Kong) Ltd., Alexander House, Des Voeux Rd., C., Hong Kong. Tel: H-24309B. Pres.: H. R. O. Hubble; Gen. Mgr.: Napoleon Ng.; Sales Mgr.: C. T. Fung.

**Cartridge 8-tr., cassette & open reel:** (Represented) Amplex (USA), Decca (UK), London (USA), Philips (Netherlands).

Nippon Victor, see Victor Co. of Japan.

Pathe, see EMI.

Phoenix, see EMI.

Polydor Ltd., PO Box 950, Luk Hoi Tung Bldg., 1st fl., Hong Kong. Tel: H-221109. Gen. Mgr.: Leo M. Da Silva; Sales Mgr.: Peter D'Almada E. Castro.

**Cartridge 8-tr. & cassette:** (Represented) A&M (USA), Ariola (Germany), Buddha/Kama Sutra (USA), DGG (Germany), Liberty (USA), MGM (USA), Polydor (Germany), Riverside (USA), Stax/Volt (USA), United Artists (USA), Verve (USA).

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.  
**Home office:** Japan.

**Cartridge 8-tr., cassette & open reel:** CBS/Sony.  
 Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg. N/F, 58-60 Queen's Rd. C, Hong Kong. Gen. Mgr.: K. Suzuki  
**Home office:** Japan.

**Cartridge 8-tr., cassette & open reel:** Nippon Victor.

T. K. Whang & Co., 13330-32 Prince's Bldg., Hong Kong. Tel: H-247047. Dirs.: Kenneth L. Cole, T. K. Whang; Sales Mgr.: Robert Wong.

**Cartridge 8-tr., cassette & open reel:** (Represented) Audio-Spectrum (USA), Barclay (France), Somerset (USA), Stereo Fidelity (USA).

**tape playback equipment importers**

Amplex World Opns. SA, 102 Kayamally Bldg., 22 Queen's Rd., Central Hong Kong. Tel: 227059.  
 Cosdel Ltd., 13330-32 Prince's Bldg., Hong Kong. Tel: H-247047. Mng. Dirs.: Kenneth L. Cole, T. K. Whang.

Jebson & Co., PO Box 97, Prince's Bldg., Hong Kong.  
**Home office:** Singapore, Jebson & Jensen.  
**Brand names:** Grundig (Germany), Uher (Germany).

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.  
**Brand name:** Sony.

Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg. N/F, 58-60 Queen's Rd. C, Hong Kong. Gen. Mgr.: K. Suzuki.  
**Brand name:** Nippon Victor.

continued on page 103

# From Rome with music!



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### BEEN SOME CHANGES MADE!

Buyer's Guide keeps everybody  
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Continued from page 100

## ● supplies

### RAW TAPE MANUFACTURERS

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.

3 M (Minnesota Mining & Mfg. Co.), St. George's Bldg., 16th fl. Ice House St., Hong Kong. Tel: 223051. Mng. Dir.: B. E. Chapman; Gen. Mgr.: Ronald W. Smith.

**Brand name:** Scotch.

Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg. N/F, 58-60 Queen's Rd. C, Hong Kong. Gen. Mgr.: K. Suzuki.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.

3 M (Minnesota Mining & Mfg. Co.), St. George's Bldg., 16th fl., Ice House St., Hong Kong. Tel: 223051. Mng. Dir.: B. E. Chapman; Gen. Mgr.: Ronald W. Smith.

### BLANK LOADED TAPE MANUFACTURERS

Ampex World Opns. SA, 102 Kayamally Bldg., 22 Queen's Rd., Central Hong Kong. Tel: H-227059.

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.

3 M (Minnesota Mining & Mfg. Co.), St. George's Bldg., 16th fl., Ice House St., Hong Kong. Tel: 223051. Mng. Dir.: B. E. Chapman; Gen. Mgr.: Ronald W. Smith.

Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg., N/F, 58-60 Queen's Rd. C, Hong Kong. Gen. Mgr.: K. Suzuki.

### MANUFACTURERS OF TAPE DUPLICATING EQUIPMENT

Ampex World Opns. SA, 102 Kayamally Bldg., 22 Queen's Rd., Central Hong Kong. Tel: H-227059.

Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg., N/F, 58-60 Queen's Rd., C, Hong Kong. Gen. Mgr.: K. Suzuki.

## ● manufacturers of dealer accessories & supplies

Ampex World Opns. SA, 102 Kayamally Bldg., 22 Queen's Rd., Central Hong Kong. Tel: H-227059

**Product:** Head cleaners & demagnetizers.

Sony Corp. of Hong Kong Ltd., St. George's Bldg., 22nd fl., 2 Ice House St., Hong Kong. Tel: 228061. Gen. Mgr.: Shigeo Maruyama.

**Product:** Convertors & tuners, display racks, head cleaners & demagnetizers, pre-leaded & splicing tape.

3 M (Minnesota Mining & Mfg. Co.), St. George's Bldg., 16th fl., Ice House St., Hong Kong. Tel: 223051. Mng. Dir.: B. E. Chapman; Gen. Mgr.: Ronald W. Smith.

**Product:** Display racks.

Victor Co. of Japan Ltd., c/o Shunhingnivo Ltd., Peter Bldg. N/F, 58-60 Queen's Rd. C, Hong Kong. Gen. Mgr.: K. Suzuki.

**Product:** Display racks, head cleaners & demagnetizers.

## ISRAEL

## ● manufacturers/distributors/importers of pre-recorded tape

C B S Recs. (Israel) Ltd., 50 Thon St., Tel Aviv/Holon. Tel: (04) 840-191. Mng. Dir.: Simon Schmidt; Sales Mgr.: Alan M. Feinberg.

Int'l branch: Cyprus, CBS United Kingdom Ltd., 40 Costis Palamas St., Nicosia.

**Cassette:** (Owned) CBS; (represented) CBS (worldwide), Liberty/UA (worldwide), Tamla-Motown (USA).

Columbia, see Palestine Orient.

Isralectra Ltd., 151 Jabotinsky St., Tel Aviv. Tel: 268-805. Gen. Mgr.: Leon Sh. Levy; Sales Mgr.: David Fuchs.

**Cartridge 8-tr. & cassette:** (Owned) Phonodor; (represented) A&M, DGG, Fontana, MGM, Mercury, Philips, Polydor, Riverside, Verve.

Laurence Ents. Ltd., 12 Oshishkin St., Ramat Hasharon, Tel Aviv. Tel: 779-343. Cable: COHNSA. Contact: Laurence Geller.

**Cartridge 8-tr. & cassette:** (Represented) MCA (USA).

Palestine Orient Co. Ltd., PO Box 230, 4 Hertzal St., Tel Aviv. Tel: (03) 57-557, 50-440. Mng. Dir.: Yigal Kimchi; Int'l: Avshalom Rubin.

**Cassette:** (Owned) Columbia, Parlophone, Stateside; (represented) Apple, Capitol, Dunhill, EMI group.

Parlophone, see Palestine Orient.

Pax, see Symphonia.

Phonodor, see Isralectra.

Stateside, see Palestine Orient.

Symphonia (Whsle.) Ltd., 296 Hayarkon St., Tel Aviv. Tel: (03) 449-940, 773-070. Mng. Dir.: Gad Barkuz.

**Cassette:** (Owned) Pax; (represented) Decca (France, UK).

## ITALY

## ● manufacturers/distributors/importers of pre-recorded tape

Albatros, see Vedette.

Amico, see RCA.

Ampex Italiana Srl, Via Manin 3, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

**Home office:** USA.

**Cartridge 8-tr. & cassette:** (Owned) Ampex; (distributed) Carosello, Fonit-Cetra, Italdisc, Ricordi; (represented) Avco Embassy (USA), 8T Puppy (USA), Bang (USA), Chart (USA), Commonwealth United (USA), Flying Dutchman (USA), Happy Tiger (USA), Imnus (Germany), MCA (USA), Major Minor (UK), Monitor (USA), Palette (Belgium), Polyband (Germany), President (UK).

Angel, see EMI.

Antoniano, see Ri Fi.

Apollo, Via G. Banti 69, 00191 Rome. Tel: 327.3468. Gen. Mgr.: Edoardo Vianello.

**Cartridge 8-tr. & cassette:** (Owned) Apollo (distributed by RCA).

Ariston, see IFI.

Arpaphone, see Vedette.

Belldisc Italiana SpA, Via Turati 28, 20121 Milan. Tel: 650.675. Mng. Dir. & Gen. Mgr.: Antonio Casetta.

**Cartridge 8-tr. & cassette:** (Owned) Belldisc.

Bla Bla Srl, Galleria del Corso 2, 20122 Milan. Tel: 796.149. Pres.: Pino Massara; Gen. Mgr.: Pier Tacchini.

**Cassette:** (Owned) Bla Bla (distributed by Phonogram).

Bongiovanni, Via Rizzoli 28, Bologne. Tel: 225.722. Gen. Mgr.: Mr. Giancarlo.

**Importer/exporter.**

Broadway, see Ducale.

C B S/Sugar Compagnia Generale del Disco SpA, Corso Europa 5, 20122 Milan. Tel: 702.563, 794.841. Mng. Dirs.: Ladislao & Piero Sugar; Mgrs.: Giuseppe Giannini, Franco Crepax, Sandro Delor; Int'l: Giuliana Quadrelli.

**Cartridge 8-tr. & cassette:** (Owned) CBS catalog, CGD, Epic; (distributed) Clan, Splash.

C E D I, Corso Dante 114, 10126 Turin. Tel: 637.423. Mng. Dir.: Armando Dell'Utri; Gen. Mgr.: Anna Dell'Utri. (Distributed by Vedette).

**Cartridge 8-tr. & cassette:** (Owned) CED I; (represented) Ocora (France), Topic (UK).

C G D, see CBS.

C G O, see IFI.

Capitol, see EMI.

Car Juke Box, Via Podgora 12/B, 20122 Milan. Tel: 782.272, 781.970. Gen. Mgr.: Mr. Bertolotti.

**Cassette:** (Owned) Car Juke Box (distributed by Phonogram).

Carosello-CEMED Srl, Galleria del Corso 4, 20122 Milan. Tel: 793.008. Pres.: G. Gramitto Ricci; Gen. Mgr.: Paolo Ruggeri; Sales Mgr.: Carlo Fausti. (Also distributed by Ampex).

**Cartridge 8-tr.:** (Owned) Carosello, Curci.

**Cassette:** (Owned) Carosello, Curci; (distributed) Dischi del Sole, Ducale, EDM, Italdisc; (represented) Accion (Spain), Erato (France), Festival (France), 20th Century-Fox (USA).

Cat-Cam, see RCA.

Cellograf-Simp SpA, Via Maffucci 18, 20158 Milan. Tel: 376.3141. Pres.: Conte Pozzini; Sales Mgr.: Riccardo Rota.

**Cassette:** (Owned) Phonocolor, Style.

Cinevox, Via Veneto 108, 00187 Rome. Tel: 470.764. Admin.: C. A. Bixio; Sales Mgr.: Franco Rizzi; Int'l: Carlo Bixio.

**Cartridge 8-tr. & cassette:** (Owned) Cinevox (distributed by RCA).

City, Galleria del Corso 4, 20122 Milan. Tel: 794.266. Mng. Dir. & Gen. Mgr.: Alessandro Friggieri.

**Cartridge 8-tr. & cassette:** (Owned) City (distributed by IFI).

Clan, see Clan Celantano.

Clan Celantano Srl, Corso Europa 7, 20122 Milan. Tel: 704.261. Mng. Dir. & Gen. Mgr.: Corrado Pintus, Admin.: Mario Di Maggio; Int'l: Monica Dahl.

**Cassette:** (Owned) Clan.

Columbia, see EMI.

Compagnia Italiana del Suono (Folklore), Via Ventimiglia 37, 10126 Turin. Tel: 637.543. Pres.: Ezio de Barbieri; Art Dir.: Happy Ruggiero; Sales Mgr.: Franco Coda.

**Cassette:** (Owned) Nastroteca.

Cormorano, see RCA.

Corsair, see Vedette.

Curci, see Carosello-CEMED.

D E T SpA, Via Virgilio 8, 00193 Rome. Tel: 382.021. Pres.: Giuseppe Campi; Gen. Mgr.: Sergio Federici; Int'l Mgr.: Luigi Campi; Sales: Bruno Bianchi.

**Cartridge 8-tr.:** (Owned) DET.

Lorenzo Dal Bon, Via Oberdan 6, Verona.

**Importer/exporter.**

Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan. Tel: 874.048, 891.848, 862.057. Gen. Mgr.: Romano Bacchini; Sales: Luigi Negro; Int'l: Paolo Tosi.

**Cartridge 8-tr. & cassette:** Decca (UK), Deram, London, Telefunken, Threshold, Vega.

Delta, see RCA.

Deram, see Decca.

Dischi del Sole, see Carosello-CEMED.

Ducale Srl, Via Beccaria 5, 20122 Milan. Tel: 894.746. Pres. & Gen. Mgr.: D. Matalon. (Distributed by Ampex).

**Cartridge 8-tr. & cassette:** (Owned) Ducale, Broadway, EDM (formerly Meazzi), Italdisc; (represented) Coral (USA), MCA (USA).

Durium SpA, Via Manzoni 40/42, 20121 Milan. Tel: 701.705/008. Pres. & Mng. Dir.: Krikor Mintangian; Admin.: Franco Martinengo.

**Cartridge 8-tr. & cassette:** (Owned) Durium; (distributed) PDU.

E D M, see Ducale & Carosello-CEMED.

E M I Italiana SpA, Piazza Cavour 1, 20121 Milan. Tel: 652.577, 668.738. Mng. Dir.: Michel Bonnet; Admin.: Vittorio Magnoli; Ass't Gen. Mgr.: Marco Bignotti; Sales & Int'l: Carlo Barbareschi.

**Cartridge 8-tr. & cassette:** Angel, Capitol, Columbia, Odeon, Parlophone, Pathe, Regal, Stateside, La Voce del Padrone.

F U R, see IFI.

Ecofinia Srl, Via Leopardi 8, Milan. Tel: 806-125. Gen. Mgr.: Mourad Sabet.

**Cartridge 8-tr. & cassette:** (Owned) Ecofinia; (represented) BPX (USA), Everest (USA), Hebra (Belgium), Palette (Belgium).

Epic, see CBS.

First, see IFI.

Folklore, see Compagnia Italiana del Suono.

continued on page 104

## TAPE DUPLICATION IN ITALY



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Continued from page 103

- Fonit-Cetra SpA, Via Bartola 34, 10122 Turin. Tel: 5753. Pres.: Enrico Carrara; Mng. Dir.: Renato Zaccone; Sales: Luigi Arduino; Int'l: Maurizio Golla. (Also distributed by Ampex).  
**Cartridge 8-tr. & cassette:** (Owned) Fonit-Cetra catalog.
- Fontana, see Phonogram.
- Help, see RCA.
- I F I Co. SaS, Via M. Gorki, San Giuliano Milanese (Milan). Tel: 984.5501. Gen. Mgr.: Alfredo Rossi; Sales Mgr.: Piero De Michelis.  
**Cartridge 8-tr. & cassette:** (Owned) Ariston, First, Jet, Pic Nic; (distributed) CGO, City, EUR, Miura, Victory; (represented) Audio Fidelity (USA), Crestview (USA), Premier (USA), President (UK), Sonopress (France).
- I T, see RCA.
- Italdisc, see Ducale, Carosello-CEMED & Ampex.
- Jet, see IFI.
- Liberty/UA Europa Inc., Via Beccaria 5, 20122 Milan. Mng. Dir.: Giampiero Todini.  
**Home office: USA.**  
**Cartridge 8-tr. & cassette:** (Owned) Liberty, United Artists.
- Little Recs., see RCA.
- London, see Decca.
- Mama, see RCA.
- Mark 3, see RCA.
- Messaggerie Musicali SpA, Corso Europa 5, 20122 Milan. Tel: 794.841. Pres.: Ladislao Sugar; Gen. Mgr.: S. De Gennaro; Sales Mgr.: Mario Paroletti.  
**Cartridge 8-tr. & cassette:** (Distributed) CBS Sugar, CGD, Clan, Splash.
- Mimo, see RCA.
- Miura Recs. SpA, Corso Europa 5, 20122 Milan. Tel: 794.751. Pres.: Lorenzo Sampietro; Gen. Mgrs.: Carlo Sampietro, Ludovico Socci; Sales: Giorgio Termignoni.  
**Cartridge 8-tr. & cassette:** (Owned) Miura (distributed by IFI).
- Nastroteca, see Compagnia Italiana del Suono.
- Numero Uno, Galleria del Corso 2, 20122 Milan. Tel: 799.127. Pres.: Mariano Rapetti; Gen. Mgr.: Sandro Colombini.  
**Cartridge 8-tr. & cassette:** (Owned) Numero Uno (distributed by RCA).
- Odeon, see EMI.
- P D U SpA, Via Senato 12, 20121 Milan. Tel: 796.061. Pres.: Giangiorgio Spiess; Mng. Dir.: Riccardo Bonadeo; Sales Mgr.: Renzo Gramigna.  
**Cartridge 8-tr. & cassette:** (Owned) PDU (distributed by Durium).
- Parlophone, see EMI.
- Pathe, see EMI.
- Philips, see Phonogram.
- Phonocolor, see Cellograf-Simp.
- Phonogram SpA, Via Benadir 14, 20132 Milan. Tel: 796.541. Pres.: A. Casati; Gen. Mgr.: A. Trossat; Sales Mgr.: F. Paradiso.  
**Cassette:** (Owned) Philips, Fontana; (distributed) Bla Bla, Car Juke Box, Studio, Tay, Telerecord; (represented) Archiv (Germany), DGG (Germany), Fontana (Netherlands), Island (UK), Mercury (USA), Philips (Netherlands), Polydor (Germany), Vertigo (UK), Uni (USA).
- Pic Nic, see IFI.
- Play, see Vedette.
- Primary, see Ri-Fi.
- Publiscio, see Ri-Fi.
- Pull, see RCA.
- R C A SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: 416.041. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Meis; Sales Mgr.: Luciano Bernacchi.  
**Cartridge 8-tr.:** (Owned) RCA, IL; (distributed) Amico, Apollo, Cat-Cam, Cinevox, Cormorano, Delta, Help, IT, Little Recs., Mama, Mark 3, Mimo, Numero Uno, PUL, Ricordi, Seven Recs., Valiant; (represented) CCI (USA), Carnaby (UK), Musicor (USA), RGE (Brazil).  
**Cassette:** Same as 8-tr. except for Ricordi.
- R R C, see Vedette.
- Regal, see EMI.
- Ricordi SpA, Via Berchet 2, 20121 Milan. Tel: 871.313, 893.366. Mng. Dir.: Guido Rignano; Sales: Renzo Benini; Int'l: Mimma Guastoni. (Also distributed by Ampex).  
**Cartridge 8-tr. & cassette:** (Owned) Ricordi.
- Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: 273.641. Pres.: Gian Piero Rossi; Gen. Mgr.: Giovanni B. Ansoldi; Sales Mgr.: Piero La Falce.  
**Cartridge 8-tr. & cassette:** (Owned) Ri-Fi, Antoniano, Primary, Publiscio, Variety; (represented) Buddah (USA), Curtom (USA), Hurray (Belgium), Kama Sutra (USA), Monument (USA), Solfare (Switzerland), Thomas (USA), Vox (USA).
- S I F SpA (Societa Italiana Fonografica), Via Crivelli 20, 20122 Milan. Tel: 580.867/573. Mng. Dir.: Giampiero Simontacchi; Admin.: Giuseppe Caperdoni; Sales: Amleto Silvestri; Int'l Mgr.: Hara Mintangian.  
**Cartridge 8-tr. & cassette:** (Owned) SIF; (represented) Barclay, Classic, Riviera (all France).
- Saar SrL, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251, 483.058. Mng. Dir.: Walter Gurtler; Gen. Mgr.: Italo Prandini; Sales Mgr.: Sergio Balloni.  
**Cartridge 8-tr. & cassette:**
- Seven Recs., Via Cagliari 13, 00198 Rome. Tel: 858.193.  
**Cartridge 8-tr. & cassette:** (Owned) Seven Recs. (distributed by RCA).
- Sidet SrL, Piazzetta Pattari 2, 20122 Milan. Tel: 804.818. Gen. Mgr. & Int'l: Emanuele Daniele.  
**Cartridge 8-tr. & cassette:**
- Spider, see Vedette.
- Splash, see Messaggerie Musicali.
- Stateside, see EMI.
- Studio, see Phonogram.
- Style, see Cellograf-Simp.
- Tay, see Phonogram.
- Telefunken, see Decca.
- Telerecord, Via Podgora 12/8, 20122 Milan. Tel: 782.272, 781.970. Gen. Mgr.: Roberto Mongini.  
**Cassette:** (Owned) Telerecord (distributed by Phonogram).
- Tempo, see Vedette.
- Threshold, see Decca.
- Tiffany, Galleria del Corso 2, 20122 Milan. Tel: 781.694, 793.896. Gen. Mgr. & Int'l: Marino Marini.  
**Cartridge 8-tr. & cassette:** (Owned) Tiffany.
- United Artists, see Liberty/UA.
- Universal, see Vedette.
- Valiant, see RCA.
- Variety, see Ri-Fi.
- Vedette Recs., Via Lumiere 2, (Cinelandia), 20093 Cologno Monzese (Milan). Tel: 912.4691. Pres. & Gen. Mgr.: Armando Sciascia; Sales Mgr.: Sergio Sciascia.  
**Cartridge 8-tr. & cassette:** (Owned) Albatros, Corsair, Spider, Tempo, Vedette, Zodiac; (distributed) Arpaphone, CEDI, Play, RRC, Universal, West Rec., West Side; (represented) Chant du Monde (France), Da Camera (Germany), Everest (USA), Lyra (Greece), Ocora (France), Topic (UK).
- Vega, see Decca.
- Victory, see IFI.
- La Voce del Padrone, see EMI.
- West Rec., see Vedette.
- West Side, see Vedette.
- Zodiac, see Vedette.
- Fonmusik (Fabbrica Giradischi & Registratori), Via Cadolini 3, Milan. Tel: 585.567.  
**Configuration:** Cassette.
- G 8 C Italiana, Viale Brenta 29, Milan.  
**Configuration:** Cassette.
- Dr. Giuseppe Gallo, Elettromeccanica Condor, Via U. Bassi 23-4, Milan.  
**Configuration:** Cassette.
- Gammavox, Via M. Melloni 32, Milan. Tel: 711.380.  
**Configuration:** Cassette.
- Geloso SpA, Viale Brenta 29, Milan.  
**Configuration:** Cassette.
- Imar, Via Trebbia 29/A, Quinto di Rozzano (Milan).  
**Configuration:** Cassette.
- Incis dei Fratelli Seregni SNC, Via Zanon 10, 20124 Milan. Tel: 632.513, 661.420. Pres. & Gen. Mgr.: Renato Seregni; Sales Mgr.: Eddy Schwitter.  
**Int'l Branch:** Spain.  
**Configurations:** Cartridge 8-tr. auto units, cassette recorders & players.  
**Brand name:** Incis.
- Lear, see Marelli.
- Lesca Costruzioni Elettromeccaniche, Via Bergamo 21, Milan. Tel: 554.341.  
**Configuration:** Cassette.
- Magnetofoni Castelli SpA, San Pedrino di Vignate (Milan). Tel: 956.041.  
**Configuration:** Cassette.
- Marelli, Corso Venezia 51, Milan (Lear licensee).  
**Configuration:** Cartridge 8-tr.
- Matelco Italiana, Via Goldoni 1, Milan.  
**Brand name:** National.
- Melchioni SpA, Via Coletta 37-39, Milan.
- Messaggerie Musicali SpA, Corso Europa 5, 20122 Milan. Tel: 794.841. Pres.: Ladislao Sugar; Gen. Mgr.: S. De Gennaro; Sales Mgr.: Mario Paroletti.  
**Brand name:** Schaub Lorenz (West Germany).
- Midget Electronics, Via Cilea 4, Pioltello (Milan).  
**Configuration:** Cassette.
- Moel, Via Orembelli 13, Milan.  
**Configuration:** Cassette.
- Muntz, see Stereo-Pak.
- Musicalnastro SrL, Via Lamarmora 33, Milan. Tel: 582.601.  
**Configuration:** Cassette.
- National, see Matelco.
- Offel, Via Lato di Mezzo 32-42, Lugo di Ravenna (Ravenna). Tel: 22.542.
- Perser, Via Cimarosa 35, Vicenza. Tel: 31.801.
- Philips, Piazza IV Novembre 3, Milan. Tel: 6994.  
**Configuration:** Cassette.
- Radiomarelli, see Marelli.
- Radio Sarca, Via Anfossi 6, Milan.  
**Configuration:** Cassette.
- Rasham di Rafael Shammah, Viale Piave 15, 20129 Milan.  
**Brand name:** Crown (Japan).
- Rex, see A. Zanussi.
- S E I, Via Emilia 52-54, Ozzano Emilia (Bologna). Tel: 719.101.  
**Configurations:** Cartridge 8-tr. & cassette.
- S F C Italiana, Via Roma 8, Gorle (Bergamo).
- S I L SpA, Via Gaudenzio Ferrari 3, Turin. Tel: 871.726. Gen. Mgr.: Mr. Boldetti.  
**Configuration:** Cartridge 4 & 8-tr. compatible.
- Schaub Lorenz, see Messaggerie Musicali.
- Seleco Eco, see A. Zanussi.
- Selimco, Piazza IV Novembre 4, Milan. Tel: 690.654.  
**Configuration:** Cassette.
- Semel SpA (Societa Europea Materiali Elettronici), Via della Sbianca Trezzo S/Adda (Milan). Tel: 909.1131. Pres.: Carlo Vandoni; Gen. Mgr.: Dr. G. P. Bolognesi; Sales Mgr.: Dr. Franco Benello.  
**Configuration:** Cartridge 8-tr. home & portable models.
- Semprini Liare, Via Brisolati 22, Milan.
- Siera SrL, Via Vittor Pisani 12, Milan. (Philips affiliate).  
**Configuration:** Cassette.
- Sincron SrL, Via Washington 89, Milan. Tel: 479.197.  
**Configurations:** Cartridge 4-tr. & 8-tr.
- Societa Italiana di Telecomunicazione Siemens SpA, Piazzale Zavattari 12, Milan.
- Sonor, see Voxson.
- Stereo-Pak SrL, Trezzo Sull'Adda (Milan). Tel: 909.0138; Via I Nieuvo 28/A, Milan. Tel: 469.5271. (Muntz licensee).  
**Configuration:** Cartridge 4-tr., 8-tr. & 4&8-tr. compatible.
- Telefunken SpA, Piazzale Bacone 3, Milan.
- Telewatt SaS, Via Piemonte 21, Cinisello Balsamo (Milan). Tel: 928.6566.  
**Configuration:** Cassette.
- 3 M Italia SpA, Via G. Gozzi 1, Milan. Tel: 7393. Gen. Mgr.: J. B. Imbert.  
**Brand names:** Wollensak (USA), Cantata (USA).
- Giovanni Valiani, Via Leonardo da Vinci 50, Corsico (Milan).  
**Configuration:** Cassette.
- Voxson SpA, 286 Via di Tor Cervara, 00155 Rome. Tel: 220.951. Pres.: Arnaldo Piccinini; Com'l Dir.: Roberto Timosci; Export Mgr.: Luigi China.  
**Int'l branch:** France.  
**Configuration:** Cartridge 8-tr.  
**Brand name:** Sonar.
- Wilco, Via Barnabo Visconti 7, Milan.  
**Configuration:** Cassette.
- Wilson, Via Gardone 7, Milan.  
**Configuration:** Cassette.
- Wollensak, see 3M.
- Giuseppe Zanotto, Via Zambelli 12, Milan.
- A. Zanussi SpA (Industrie), PO Box 218, 33170 Pordenone. Tel: 2691. Pres. & Gen. Mgr.: Rag. L. Mazza; Sales Mgr.: Dr. U. Manni.  
**Brand names:** Rex, Seleco Eco, Electra.



● **supplies**

**RAW TAPE MANUFACTURERS/ IMPORTERS**

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: 3074. Pres.: Conte Della Rocca de Candali; Gen. Mgr.: H. Schulze-Battmann; Sales Mgr.: Benito Chiuchini.  
**Brand names:** Agfa-Gevaert, Magnetonband.

B A S F, see SASEA.

Geloso SpA, Viale Brenta 29, Milan. Messaggerie Musicali, Galleria del Corso 4, Milan. Tel: 794.841. Sales Mgr.: Sergio Di Gennaro.

Magnetonband, see Agfa-Gevaert.

Philips, Piazza IV Novembre 3, Milan.

S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: 4248. Pres.: Dr. Filippo Peris; Gen. Mgr.: Mario Moessinger; Sales Mgr.: Aldo Lacovara.

**Brand name:** BASF (Germany).

S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan. Tel: 355.5146. Pres.: G. P. Lang; Gen. Mgr.: D. Massimello; Sales Mgr.: S. Maffei.

Scotch, see 3M.

3 M Italia SpA, Via G. Gozzi 1, Milan. Tel: 7393. Gen. Mgr.: J. B. Imbert.  
**Brand name:** Scotch.

**EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS**

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan. Tel: 367.693.

**Configurations:** Cassettes & reels.

3 M Italia SpA, Via G. Gozzi 1, Milan. Tel: 7393. Gen. Mgr.: J. B. Imbert.

**Configurations:** Cassettes & reels.

**Brand name:** Scotch.

**BLANK LOADED TAPE MANUFACTURERS**

B A S F, see SASEA.

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan. Tel: 367.693.

**Configuration:** Cassette.

Milphon, see SECI.

S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: 4248. Pres.: Dr. Filippo Peris; Gen. Mgr.: Mario Moessinger; Sales Mgr.: Aldo Lacovara.

**Configurations:** Cartridge & cassette.

**Brand name:** BASF.

S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan. Tel: 355.5146. Pres.: G. P. Lang; Gen. Mgr.: D. Massimello; Sales Mgr.: S. Maffei.

**Configuration:** Cassette.

**Brand name:** Milphon.

Scotch, see 3M.

3 M Italia SpA, Via G. Gozzi 1, Milan. Tel: 7393. Gen. Mgr.: J. B. Imbert.

**Configuration:** Cassette.

**Brand name:** Scotch.

**CARTRIDGE PARTS MANUFACTURERS**

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan. Tel: 367.693.

**Chief product:** All cassette parts.

3 M Italia SpA, Via G. Gozzi 1, Milan. Tel: 7393. Gen. Mgr.: J. B. Imbert.

**MANUFACTURERS OF TAPE DUPLICATING & PROCESSING EQUIPMENT**

A E G, Via Pirelli 12, 20133 Milan. Tel: 652.351. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.  
**Chief product:** Complete duplicating equipment for cartridge 8-tr. & cassette.

Audio SnC, Via Goffredo Casalis 41, Turin. Tel: 761.133. Gen. Mgr.: Paolo Reinaudo.  
**Chief product:** Agent for Gauss Electrophysics duplicators (USA) & Altec Lansing Inc. (USA).

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan. Tel: 367.693.  
**Chief product:** Tape assembling & winding equipment.

Siemens Italiana, Piazza Zavattari 12, Milan.

● **services**

**CUSTOM DUPLICATION**

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

Ducale Srl, Via Beccaria 5, 20122 Milan. Tel: 894.746. Pres. & Gen. Mgr.: D. Matalon. Plant: Via Per Cadrezzate 5, Brebbia (Varese). Tel: 77189, 77784.

**Cartridge 8-tr. & cassette:** Carosello, Liberty/UA.

Durema, Via Tonoli 1, Milan. Tel: 381.581.

**Cartridge 8-tr. & cassette.**

Ecofina Srl, Via Leopardi 8, Milan. Tel: 806.125.

Gen. Mgr.: Mourad Sabet.

**Cartridge 8-tr.:** Ariston, CBS, EMI Italiana, Ricordi, Ri-Fi, Saint Martin, Sidet, Vedette.

**Cassette:** Ariston, Ri-Fi, Saint Martin, Sidet, Vedette.

Musica-7, Corso Europa 5, Milan. Tel: 792.122.

**Cassette.**

Phonogram SpA, Via Borgogna 2, Milan. Tel: 796.541. Mng. Dir.: Alain Trossat; Sales Mgr.: Franco Paradiso.

**Cassette.**

R C A SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: 416.041. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis.

**Cartridge 8-tr.:** A&M, Apple, Atlantic, CBS, CGD, Capitol, Columbia, Decca, EMI, Epic, Finnlevy, Fonit-Cetra, Odeon, Parlophone, RRC, Reprise, Scepter, Stateside, Telefunken, Threshold, Troll, Variety, Vox.

**Cassette:** A&M, Ariola, Atlantic, Atlantic City, City Special, Decca, Kalahari, Liberty, Luister, MFL, MVN; President, RRC, Vogue, WRC, Warner Bros.

Tape-Record, Via Lumiere 2, Cologno Monzese (Milan). Tel: 912.4691.

**Cassette.**

Telerapido, Corso Novara 102, Turin. Tel: 853.832.

**Cassette.**

3 M Istituto dei Ciechi, Via Villa Mirabello 6, Milan. Tel: 679.298.

**Cassette.**

**DESIGN & ARTWORK**

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

**Home office:** USA.

R C A SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: 416.041. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Sales Mgr.: Luciano Bernacchi.

Vedette Recs., Via Lumiere 2 (Cinelandia), 20093 Cologno Monzese (Milan). Tel: 912.4691. Pres. & Gen. Mgr.: Armando Sciascia; Sales Mgr.: Sergio Sciascia.

**PACKAGING & LABELING**

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

**Home office:** USA.

Ducale Srl, Via Beccaria 5, 20122 Milan. Tel: 894.746. Pres. & Gen. Mgr.: D. Matalon.

Phonogram SpA, Via Benadir 14, 20132 Milan. Tel: 796.541. Pres.: A. Casati; Gen. Mgr.: A. Trossat; Sales Mgr.: F. Paradiso.

RCA SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: 416.041. Mng. Dir., Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Sales Mgr.: Luciano Bernacchi.

Vedette Recs., Via Lumiere 2 (Cinelandia), 20093 Cologno Monzese (Milan). Tel: 912.4691. Pres. & Gen. Mgr.: Armando Sciascia; Sales Mgr.: Sergio Sciascia.

**PRINTING & LITHOGRAPHING**

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

**Home office:** USA.

Barbieri Stampa, Via San Rocco 6, Milan. Campi, Foligno (Perugia).

Casellato Tipografia, Via Spazio Farsaglia 3, Milan. Corp. Arti Grafiche, Rome.

Cremona Nuova, Via Bergamo 36, Cremona. Grafica Gallati, Via Friuli 8, Milan.

Grafiche Dotfi, Via 5 Giornate 38, Cernobbio (Como). Litouric, Via Ariosto 32, Milan.

M Z Tipografia, Via Bisleri 19, Milan. La Magica, Via Marco Aurelio 42, Milan.

Morelli Fratelli, Osnago (Como). Amicare Pizzi, Via de Vizzi 8-6, Cinisello Balsamo. Saita, Via Simone D'Orsenigo 2, Milan.

Stabilimento Tipolit U. Pinto, Via di Tor Cervara 283, Rome.

● **manufacturers of dealer accessories & supplies**

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

**Home office:** USA.

**Product:** Carrying & storage cases, display racks, head cleaners & demagnetizers.

S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan. Tel: 355.5146. Pres.: G. P. Lang; Gen. Mgr.: D. Massimello; Sales Mgr.: S. Maffei.

**Product:** Pre-leadered & splicing tape.

Vedette Recs., Via Lumiere 2 (Cinelandia), 20093 Cologno Monzese (Milan). Tel: 912.4691. Pres. & Gen. Mgr.: Armando Sciascia; Sales Mgr.: Sergio Sciascia.

**Product:** Browser boxes.

**JAPAN**

● **manufacturers/distributors/importers of pre-recorded tape**

Apollon Musical Ind. Co. Ltd., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo. Tel: (03) 353-0191. Pres.: Misa Watanabe; Gen. Mgr.: Hidetaka Aoi; Sales Mgr.: Hideki Hayashi.

**Int'l branch:** USA.

**Cartridge 8-tr. & cassette:** (Owned) Apollon.

*continued on page 106*



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20123 Milano. Tel.: 8690121.

Barclay Japan, 12 Otowa-cho, 2 Chome, Bunkyo-ku, Tokyo. Mgr.: Mr. Kawazoe.  
Home office: France.

**Cartridge 8-tr. & cassette:** (Owned) Barclay, Classic, Riviera.

**C B S/Sony Recs. Inc.,** Roppongi 3-17-7, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikuiji Nishitani.

**Int'l branch:** Hong Kong.

**Cartridge 8-tr., cassette & open reel:** (Owned) CBS/Sony; (represented) Barnaby (USA), Bell (USA), CBS (worldwide), Columbia (USA), Epic (USA), Harmony (USA).

**Clarion Corp. Ltd.,** 5-35-2 Hakusan, Bunkyo-ku, Tokyo. Tel: (03) B13-5151. Pres.: S. Takizawa; Gen. Mgr.: Mr. Takahashi; Sales Mgr.: Y. Oyanada.

**Int'l branches:** Hong Kong, USA.

**Cartridge 8-tr.:** (Owned) Clarion Stereo Pack.

Classic, see Barclay.

Columbia, see Nippon Columbia.

Green City, see Victor.

**King Rec. Co. Ltd.,** (Exec. office) 2-12-13 Otowa, Bunkyo-ku, Tokyo. Tel: (03) 941-3111. (Tape Div.) Shinmeikei Bldg., 3-3-1 Ohtsuka, Bunkyo-ku, Tokyo. Tel: (03) 944-5455. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

**Cartridge 8-tr.:** (Owned) King; (represented) A&M (USA), Barclay (France), Command (USA), Derram (UK), London (UK), United Artists (USA).

**Cassette:** (Owned) King; (represented) A&M (USA), ABC (USA), Barclay (France), London (UK), Project 3 (USA), United Artists (USA).

**Open reel:** (Owned) King; (represented) A&M (USA), ABC (USA), Barclay (France), Command (USA), Decca (UK), London (UK), Project 3 (USA), Vanguard (USA).

**Mecca Rec. Pack,** 2-1236 Kami-ikecho, Toyota-city, Aichi-Prefecture. Tel: (0565) 32-6111. Pres.: T. Kato; Gen. Mgr.: S. Furuta; Sales Mgr.: J. Suzuki.

**Cartridge 8-tr. & cassette:** (Owned) Mecca.

**Nippon Columbia Co. Ltd.,** Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoji; Gen. Mgr.: S. Yoshizawa; Tape Sales Mgr.: H. Kasai.

**Int'l branches:** Germany, USA.

**Cartridge 8-tr., cassette & open reel:** (Owned) Columbia; (represented) BYG (France), Barenreiter-Verlag (Germany), Columbia (worldwide), Disc'AZ (France), Editions Costallat (France), Janus (USA), Kama Sutra (USA), MPS (Germany), Mainstream (USA), Pye (UK), Time (USA).

**Nippon Grammophon Co. Ltd.,** Ohashi 1-8-4 Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Nobukata Izawa; Gen. Mgr.: K. Morikata; Sales Mgr.: M. Kasahara; Tape Sales Mgr.: Mr. Hirai.

**Cartridge 8-tr., cassette & open reel:** (Owned) Polydor; (represented) Archiv (Germany), DGG (Germany), MGM (USA), Polydor (Germany), Riverside (USA), Stax (USA), Verve (USA).

Nippon Victor, see Victor.

Polydor, see Nippon Grammophon.

Ponycolpack, see Pony Inc.

**Pony Inc.,** World Trading Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-4924. Pres.: Tatsuhiro Ishida; Gen. Mgr.: R. Minami; Sales Mgr.: A. Iijichi.

**Int'l branch:** USA, USA Pony Inc.

**Cartridge 8-tr., cassette & open reel:** (Owned) Pony; (distributed) Ponycolpack; (represented) MPS (Germany).

Shinsekai, see Victor.

**T B S Serv. Co. Ltd.,** 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-7351. Pres.: S. Akiyama; Gen. Mgr.: Y. Sugiyama; Sales Mgr.: Mr. Miyake.

**Cartridge 8-tr. & cassette:** (Owned) TBS.

**T D K Electronics Co. Ltd.,** Uchikanda 2-14-6, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.

**Cartridge 8-tr., cassette & open reel:** (Owned) TDK.

**T E A C Corp.,** 3-7-3 Naka-cho, Musashino-shi, Tokyo. Tel: (0422) 53-1111. Pres.: Katsuma Tani; Mng. Dir.: Novuo Fukuda.

**Int'l branches:** Netherlands, USA.

**Open reel:** (Owned) TEAC.

**Teichiku Co. Ltd.,** 148 Tsukamachi, Nara City, Nara Prefecture. Tel: (0742) 22-0468. Pres.: T. Nanko; Sales Mgr.: K. Katsura.

**Branch: Osaka,** 2-1 Suekichihashi dori, Minami-ku. Tel: (06) 261-1225.

**Cartridge 8-tr. & cassette:** (Owned) Teichiku, Overseas; (represented) CGC (USA), Crewe (USA), GRT (USA), GWP (USA), Maxwell (USA), Metro-nome (Denmark, Germany, Sweden, USA), Monument (USA), Scepter (USA), Sonet (Denmark, Sweden, UK).

**Toshiba Musical Ind. Co. Ltd.,** Akasaka 2-2-17, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Yasuke Suga; Gen. Mgr.: Mr. Narita; Sales Mgr.: Mr. Sakai.

**Cartridge 8-tr., cassette & open reel:** (Owned) Toshiba; (represented) Angel (worldwide), Apple (UK), Blue Note (USA), Capitol (USA), Carnaby (UK), DJM (UK), Immediate (UK), Liberty (France, Germany, UK, USA), Major Minor (UK), Odeon (worldwide), Page One (UK), Stateside (UK).

**Victor Co. of Japan Ltd.,** Moriya-cho 3-12, Kanagawa-ku, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

**Int'l branches:** Germany, Hong Kong, Okinawa, USA (Japan Victor).

**Cartridge 8-tr., cassette & open reel:** (Owned) Nippon Victor, Green City, Shinsekai; (represented) ESP-Disk' (USA), Elektra (USA), MCA (worldwide), Milestone (USA), Motown (USA), Paramount (USA), Prestige (USA), RCA (worldwide), 20th Century Fox (USA), Vee Jay (USA), Vogue (Belgium, France, Germany).

## • playback equipment manufacturers/importers

Denon, see Nippon Columbia.

**Matsushita Electric Ind'l Co. Ltd.,** 1006 Oaza Kadoma, Kadoma-city, Osaka-Prefecture. Tel: (06) 908-1121. Pres.: Konosuke Matsushita; Gen. Mgr.: Mr. Tanimura.

**Int'l branch:** USA.

**Brand name:** National.

National, see Matsushita.

**Nippon Columbia Co. Ltd.,** Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoji; Gen. Mgr.: S. Yoshizawa.

**Int'l branches:** Germany, USA.

**Brand name:** Denon.

Nippon Victor, see Victor.

Panasonic, see Matsushita.

**Sony Corp.,** PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

**Int'l branches:** Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

**T E A C Corp.,** 3-7-3 Naka-cho, Musashino-shi, Tokyo. Tel: (0422) 53-1111. Pres.: Katsuma Tani; Mng. Dir.: Novuo Fukuda.

**Int'l branches:** Netherlands, USA.

**Victor Co. of Japan Ltd.,** Moriya-cho 3-12, Kanagawa-ku, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

**Int'l branches:** Germany, Hong Kong, Okinawa, USA.

**Brand name:** Nippon Victor.

## • supplies

### RAW TAPE MANUFACTURERS

**C B S/Sony Recs. Inc.,** Roppongi 3-17-7, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikuiji Nishitani.

**Int'l branch:** Hong Kong.

**Brand name:** Sony.

**Fuji Photo Film Co. Ltd.,** Nakanuma 210, Minami Ashigaramachi, Ashigara Kami-Gun, Kanagawa Prefecture. Tel: (0465) 74-1111. Pres.: S. Kobayashi; Gen. Mgr.: Mr. Takeuchi, Mr. Fujisawa; Sales Mgr.: Mr. Tokuda.

**Brand name:** Fuji.

**Hitachi Maxell Ltd.,** Ushitora 200, Ibaragi-city, Osaka. Tel: (0726) 22-B101. Pres.: Mr. Minagawa; Gen. Mgr.: Mr. Kadai.

**Branch:** Tokyo, Kitashinagawa 4-8-15, Shinagawa-ku.

**Int'l branches:** Germany, USA.

**Brand name:** Maxell.

**Nippon Columbia Co. Ltd.,** Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoji; Gen. Mgr.: S. Yoshizawa.

**Int'l branches:** Germany, USA.

**Sony Corp.,** PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

**Int'l branches:** Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

**Sumitomo 3M Ltd.,** 3M Bldg., 7-1-21 Akasaka, Minato-ku, Tokyo. Tel: (03) 403-1111. Pres.: K. Tanabe; Gen. Mgr.: George Hegg; Sales Mgr.: Y. Sato.

**Brand name:** Scotch.

**T D K Electronics Co. Ltd.,** Uchikanda 2-14-6, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.

**Int'l branch:** USA.

**Victor Co. of Japan Ltd.,** Moriya-cho 3-12, Kanagawa-ku, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

**Int'l branches:** Germany, Hong Kong, Okinawa, USA.

**Brand name:** Nippon Victor.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

**C B S/Sony Recs. Inc.,** Roppongi 3-17-7, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikuiji Nishitani.

**Int'l branch:** Hong Kong.

**Brand name:** Sony.

**Sony Corp.,** PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

**Int'l branches:** Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

### BLANK LOADED TAPE MANUFACTURERS

**Fuji Photo Film Co. Ltd.,** Nakanuma 210, Minami Ashigaramachi, Ashigara Kami-Gun, Kanagawa Prefecture. Tel: (0465) 74-1111. Pres.: S. Kobayashi; Gen. Mgr.: Mr. Takeuchi, Mr. Fujisawa; Sales Mgr.: Mr. Tokuda.

**Configurations:** Cassette & open reel.

**Brand name:** Fuji.

**Hitachi Maxell Ltd.,** Ushitora 200, Ibaragi-city, Osaka. Tel: (0726) 22-B101. Pres.: Mr. Minagawa; Gen. Mgr.: Mr. Kadai.

**Branch:** Tokyo, Kitashinagawa 4-8-14, Shinagawa-ku.

**Int'l branches:** Germany, USA.

**Configurations:** Cassette & open reel.

**Brand name:** Maxell.

**Nippon Columbia Co. Ltd.,** Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoji; Gen. Mgr.: S. Yoshizawa.

**Int'l branches:** Germany, USA.

**Sony Corp.,** PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

**Int'l branches:** Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

**Sumitomo 3M Ltd.,** 3M Bldg., 7-1-21 Akasaka, Minato-ku, Tokyo. Tel: (03) 403-1111. Pres.: K. Tanabe; Gen. Mgr.: George Hegg; Sales Mgr.: Y. Sato.

**Brand name:** Scotch.

**T D K Electronics Co. Ltd.,** Uchikanda 2-14-6, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.

**Int'l branch:** USA.

**Configurations:** Cassette & open reel.

**Victor Co. of Japan Ltd.,** Moriya-cho 3-12, Kanagawa-ku, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

**Int'l branches:** Germany, Hong Kong, Okinawa, USA.

**Brand name:** Nippon Victor.

### MANUFACTURERS OF TAPE DUPLICATING EQUIPMENT

**Matsushita Electric Ind'l Co. Ltd.,** 1006 Oaza Kadoma, Kadoma-city, Osaka-Prefecture. Tel: (06) 908-1121. Pres.: Konosuke Matsushita; Gen. Mgr.: Mr. Tanimura.

**Nippon Columbia Co. Ltd.,** Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoji; Gen. Mgr.: S. Yoshizawa.

**Int'l branches:** Germany, USA.

**Sony Corp.,** PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

**Int'l branches:** Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

**Victor Co. of Japan Ltd.,** Moriya-cho 3-12, Kanagawa-ku, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

**Int'l branches:** Germany, Hong Kong, Okinawa, USA.

## • services

### CUSTOM DUPLICATION

**Apollon Musical Ind. Co. Ltd.,** 1-5 Wakaba-cho, Shinjuku-ku, Tokyo. Tel: (03) 353-0191. Pres.: Misa Watanabe; Gen. Mgr.: Hidetaka Aoi; Sales Mgr.: Hideki Hayashi.

**Int'l branch:** USA.

**Cartridge 8-tr.:** King.

**C B S/Sony Recs. Inc.,** Roppongi 3-17-7, Minato-ku, Tokyo. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikuiji Nishitani.

**Int'l branch:** Hong Kong.

**Open reel:** Grammophon, King.

**Pony Inc.,** World Trading Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-4924. Pres.: T. Ishida; Gen. Mgr.: R. Minami; Sales Mgr.: A. Iijichi.

**Int'l branch:** USA, USA Pony Inc.

**Cartridge 4-tr., 8-tr. & open reel:** Ponycolpack, Toshiba.

**T B S Serv. Co. Ltd.,** 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-7351. Pres.: S. Akiyama; Gen. Mgr.: Y. Sugiyama; Sales Mgr.: Mr. Miyake.

**Cartridge 8-tr.:** Columbia, Toshiba.

**Cassette:** Toshiba.

**T D K Electronics Co. Ltd.,** Uchikanda 2-14-6, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.

**Int'l branch:** USA.

**Open reel:** Toshiba.

**Teichiku Co. Ltd.,** 148 Tsukamachi, Nara City, Nara Prefecture. Tel: (0742) 22-0468. Pres.: T. Nanko; Sales Mgr.: K. Katsura.

**Branch: Osaka,** 2-1 Suekichihashi dori, Minami-ku. Tel: (06) 261-1225.

**Cartridge 8-tr.:** Asahi Music.

## ● manufacturers of dealer accessories & supplies

Apollon Musical Ind. Co. Ltd., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo. Tel: (03) 353-0191. Pres.: Misa Watanabe; Gen. Mgr.: Hiderata Aoi; Sales Mgr.: Hideki Hayashi.  
Int'l branch: USA.

Product: Browser boxes, carrying & storage cases, catalog services, display racks, pre-leadered & splicing tape.

C B S/Sony Recs. Inc., Roppongi 3-17-7, Minato-ku, Tokyo. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikujii Nishitani.

Int'l branch: Hong Kong.

Product: Carrying & storage cases, catalog services, converters & tuners, display racks.

Clarion Corp. Ltd., 5-35-2 Hakusan, Bunkyo-ku, Tokyo. Tel: (03) B13-5151. Pres.: S. Takizawa; Gen. Mgr.: Mr. Takahashi; Sales Mgr.: Y. Oyanada.

Int'l branches: Hong Kong, USA.

Product: Browser boxes, carrying & storage cases, catalog services, display racks.

Fuji Photo Film Co. Ltd., Nakanuma 210, Minami Ashigaramachi, Ashigara Kami-Gun, Kanagawa Prefecture. Tel: (0465) 74-1111. Pres.: S. Kobayashi; Gen. Mgrs.: Mr. Takeuchi, Mr. Fujisawa; Sales Mgr.: Mr. Tokuda.

Product: Browser boxes, catalog services, display racks, pre-leadered & splicing tape.

Hitachi Maxell Ltd., Ushitora 200, Ibaragi-city, Osaka. Tel: (0726) 22-B101. Pres.: Mr. Minagawa; Gen. Mgr.: Mr. Kadoi.

Branch: Tokyo, Kitashinagawa 4-8-15, Shinagawa-ku.

Int'l branches: Germany, USA.

Product: Browser boxes, catalog services, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

King Rec. Co. Ltd., 2-12-13 Otowa, Bunkyo-ku, Tokyo. Tel: (03) 941-3111; Tape Div., Shinmeikei Bldg., 3-3-1 Ohtsuka, Bunkyo-ku, Tokyo. Tel: (03) 944-5455. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

Product: Browser boxes, catalog services, display racks.

Matsumita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city, Osaka-Prefecture. Tel: (06) 908-1121. Pres.: Konosuke Matsumita; Gen. Mgr.: Mr. Tanimura.

Int'l branch: USA.

Product: Catalog services, converters & tuners, display racks, head cleaners & demagnetizers.

Mecca Rec. Pack, 2-1236 Kami-ikecho, Toyota-city, Aichi Prefecture. Tel: (0565) 32-6111. Pres.: T. Kato; Gen. Mgr.: S. Furuta; Sales Mgr.: J. Suzuki.

Product: Catalog services, display racks, head cleaners & demagnetizers.

Nippon Columbia Co. Ltd., Akasaka 4-14-14, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: T. Shoboji; Gen. Mgr.: S. Yoshizawa.

Int'l branches: Germany, USA.

Product: Browser boxes, converters & tuners, display racks, head cleaners & demagnetizers.

Nippon Grammophon Co. Ltd., Ohashi 1-8-4, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Nobukata Izawa; Gen. Mgr.: K. Morikata; Tape Sales Mgr.: Mr. Hirai.

Product: Browser boxes, carrying & storage cases, catalog services, display racks, head cleaners & demagnetizers.

Pony Inc., World Trading Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-4924. Pres.: T. Ishida; Gen. Mgr.: R. Minami; Sales Mgr.: A. Iijichi.

Int'l branch: USA, USA Pony Inc.

Product: Browser boxes, catalog services, display racks, head cleaners & demagnetizers.

Sony Corp., PO Box 10, Airport PO, Tokyo 149; 7-35 Kitashinagawa, 6-Chome, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

Product: Catalog services, converters & tuners, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

Sumitomo 3M Ltd., 3M Bldg., 7-1-21 Akasaka, Minato-ku, Tokyo. Tel: (03) 403-1111. Pres.: K. Tanabe; Gen. Mgr.: George Hegg; Sales Mgr.: Y. Sato.

Product: Browser boxes, catalog services, display racks, pre-leadered & splicing tape.

T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-7351. Pres.: S. Akiyama; Gen. Mgr.: Y. Sugiyama; Sales Mgr.: Mr. Miyake.

Product: Browser boxes, carrying & storage cases, catalog services, display racks.

T D K Electronics Co. Ltd., Uchikanda 2-14-6, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.

Int'l branch: USA.

Product: Carrying & storage cases, catalog services, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

T E A C Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo. Tel: (0422) 53-1111. Pres.: Katsuma Tani; Ming. Dir.: Novuo Fukuda.

Int'l branches: Netherlands, USA.

Product: Head cleaners & demagnetizers.

Teichiku Co. Ltd., 14B Tsukamachi, Nara City, Nara Prefecture. Tel: (0742) 22-046B. Pres.: T. Nanko; Sales Mgr.: K. Katsura.

Branch: Osaka, 2-1 Suekichi-bashi dori, Minami-ku. Tel: (06) 261-1225.

Product: Browser boxes, carrying & storage cases, catalog services, display racks.

Toshiba Musical Ind. Co. Ltd., Akasaka 2-2-17, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Y. Suga; Gen. Mgr.: Mr. Narita; Sales Mgr.: Mr. Sakai.

Product: Browser boxes, carrying & storage cases, catalog services, display racks, head cleaners & demagnetizers.

Victor Co. of Japan Ltd., Moriya-cho 3-12, Kanagawa-city, Yokohama-city, Kanagawa Prefecture. Tel: (045) 44-1291. Pres.: Y. Kitano; Gen. Mgr.: K. Kasajima; Tape Sales Mgr.: K. Shiomura.

Int'l branches: Germany, Hong Kong, Okinawa, USA.

Product: Browser boxes, catalog services, converters & tuners, display racks, head cleaners & demagnetizers.

## BROWSER BOXES

Apollon Musical Ind. Co. Ltd.  
Clarion Corp. Ltd.

Fuji Photo Film Co. Ltd.  
Hitachi Maxell Ltd.

King Rec. Co. Ltd.  
Nippon Columbia Co. Ltd.

Nippon Grammophon Co. Ltd.  
Pony Inc.

Sumitomo 3M Ltd.  
TBS Serv. Co. Ltd.

Teichiku Co. Ltd.  
Toshiba Musical Ind. Co. Ltd.

Victor Co. of Japan Ltd.

## CARRYING & STORAGE CASES

Apollon Musical Ind. Co. Ltd.  
CBS/Sony Recs. Inc.

Clarion Corp. Ltd.  
Nippon Grammophon Co. Ltd.

TBS Serv. Co. Ltd.  
TDK Electronics Co. Ltd.

Teichiku Co. Ltd.  
Toshiba Musical Ind. Co. Ltd.

CATALOG SERVICES

Apollon Musical Ind. Co. Ltd.

CBS/Sony Recs. Inc.

Clarion Corp. Ltd.

Fuji Photo Film Co. Ltd.

Hitachi Maxell Ltd.

King Rec. Co. Ltd.

Matsumita Electric Ind'l Co. Ltd.

Mecca Rec. Pack.

Nippon Grammophon Co. Ltd.

Pony Inc.

Sony Corp.

Sumitomo 3M Ltd.

TBS Serv. Co. Ltd.

TDK Electronics Co. Ltd.

Teichiku Co. Ltd.

Toshiba Musical Ind. Co. Ltd.

Victor Co. of Japan Ltd.

CONVERTERS & TUNERS

CBS/Sony Recs. Inc.

Matsumita Electric Ind'l Co. Ltd.

Nippon Columbia Co. Ltd.

Sony Corp.

Victor Co. of Japan Ltd.

DISPLAY RACKS

Apollon Musical Ind. Co. Ltd.

CBS/Sony Recs. Inc.

Clarion Corp. Ltd.

Fuji Photo Film Co. Ltd.

Hitachi Maxell Ltd.

King Rec. Co. Ltd.

Matsumita Electric Ind'l Co. Ltd.

Mecca Rec. Pack.

Nippon Columbia Co. Ltd.

Nippon Grammophon Co. Ltd.

Pony Inc.

Sony Corp.

TDK Electronics Co. Ltd.

TEAC Corp.

Toshiba Musical Ind. Co. Ltd.

Victor Co. of Japan Ltd.

HEAD CLEANERS & DEMAGNETIZERS

Hitachi Maxell Ltd.

Matsumita Electric Ind'l Co. Ltd.

Mecca Rec. Pack.

Nippon Columbia Co. Ltd.

Nippon Grammophon Co. Ltd.

Pony Inc.

Sony Corp.

TDK Electronics Co. Ltd.

TEAC Corp.

Toshiba Musical Ind. Co. Ltd.

Victor Co. of Japan Ltd.

PRE-LEADERED & SPLICING TAPE

Apollon Musical Ind. Co. Ltd.

Fuji Photo Film Co. Ltd.  
Hitachi Maxell Ltd.  
Sony Corp.  
Sumitomo 3M Ltd.  
TDK Electronics Co. Ltd.

## MEXICO

## ● manufacturers/distributors/importers of pre-recorded tape

Belart, see Universales.

C B S/Columbia Int'l SA, Av. 16 de Septiembre 51, Naulcaplan. Tel: 576-03-33.

Cartridge 8-tr., cassette & open reel: (Owned) CBS.

Camden, see RCA.

Capitol de Mexico SA de CV (Discos), Ayuntamiento 54, Mexico 1, D.F. Tel: 518-13-20. Pres.: John Bush; Sales Mgr.: Luis Gomez Ocariz.

Cartridge 8-tr. & cassette: (Owned) Capitol, Odeon; (represented) Apple (UK, USA), Bell (USA), Dunhill (USA), EMI labels (worldwide), Motown (USA).

Cisne SA (Discos), Carracci 64, Mexico 19, D.F. Tel: 563-28-00. Pres.: Rafael Ficachi Gonzalez; Admin. Mgr.: Raul J. Castro; Gen. Mgr.: Raul Ficachi Gonzalez.

Cartridge 4-tr.: (Owned) Cisne, Raff.

Corito, see Coro.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 531-29-00.

Tape: (Owned) Coro, Corito.

Dimsa, see Orfeon Videovox.

Eco, see Peerless.

Fermata SA (Discos), Av. Division del Norte 31, Mexico 11, D.F. Tel: 543-72-40.

Home office: Brazil.

Cartridge 8-tr. & cassette: (Owned) Fermata, Premier, RGE, Som/Major, Young.

Gamma SA, Ejercito Nacional 167, Mexico 17, D.F. Tel: 545-73-60. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Mgr.: Luis M. Moyano.

Cartridge 8-tr.: (Owned) Gamma; (represented) Amarel (USA), Artia (Czechoslovakia), Bluebell (Italy), Carosello (Italy), Chess (USA), Cynus (France), Discomoda (Venezuela), Double Shot (USA), Durium (Italy), Erato (France), Hispavox (Spain), Janus (USA), Jewel (USA), Laurie (USA), Original Sound (USA), Outburst (USA), Project 3 (USA), Pye (UK), Riviera (France), Reprise (USA), Symphony Tone (Austria), 20th Century-Fox (USA), Vanguard (USA), Vogue (France), Warner Bros. (USA), White Whale (USA).

Cassette: Same as 8-tr. except for Gamma.

Karma, see Sovi.

Musart SA (Discos), Cuiclahuac 2335, Mexico 16, D.F. Tel: 527-01-00. Pres.: Eduardo L. Baptista.

Cartridge 8-tr.: (Owned) Musart; (represented) Liberty (USA), Musidisc (Brazil), United Artists (USA).

Cartridge 4-tr.: (Owned) Musart.

Cassette: Same as 8-tr.

Odeon, see Capitol.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 524-25-00. Pres.: Rogerio Azcaraga; Gen. Mgr.: Guillermo Infante; Sales Mgr.: Hector Basurto; Int'l Mgr.: Luis Alberto San Martin.

Int'l branch: USA.

Cartridge 8-tr.: (Owned) Orfeon, Dimsa; (represented) Alshire (USA), Barclay (France), MCA (USA), Roulette (USA), Scepter (USA).

Cassette: Same as 8-tr. except Dimsa.

Panamusic, see Stereo Jet de Mexico.

Peerless SA (Fabrica de Discos), Mariano Escobedo 201, Mexico 17, D.F. Tel: 545-72-15. Pres.: Heinz Klimckwort; Gen. Mgr.: Peter Ulrich.

Cartridge 8-tr.: (Owned) Peerless, Eco; (distributed) Gamma; (represented) London (UK, USA).

Cartridge 4-tr. & cassette: (Owned) Peerless; (represented) London (UK, USA).

Philips, see Universales.

Polydor, see Universales.

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 527-60-20. Pres.: Louis Coufflenec; Gen. Mgr.: Joe M. Vias; Sales Mgr.: Enrique Torf Parada.

Cartridge 8-tr. & cassette: (Owned) Camden, Victor; (represented) A&M, Audio Fidelity, Crewe (all USA).

Raff, see Cisne.

Sol, see Stereo Jet de Mexico.

Son\*Art SA (Discos), Lago Hielmar 26, Col. Anahuac, Mexico 17, D.F. Pres.: J. Manuel Mantecon Olavarrieta; Gen. Mgr.: Teodoro Mantecon Olavarrieta; Sales Mgr.: Bernardo Gonzalez Bernaldez.

Cartridge 8-tr. & cassette: (Owned) Son\*Art.

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.

Cartridge 4-tr., 8-tr., cassette & open reel: (Distributed) Karma.

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Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 576-06-38, 576-16-15, 576-51-43. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

Int'l office: USA, Caytronics.

Cartridge 8-tr.: (Owned) Panamusic, Sol; (represented) Campeao (Brazil).  
(See Duplicator/Marketer section for licensed product).

Universales SA (Discos), Insurgentes 1877, Mexico 20, D.F. Tel: 548-41-68.

Cartridge 8-tr.: (Represented) Atlantic, Buddah, Kama Sutra, MGM, Mercury, Verve (all USA).

Cassette: (Owned) Belart, Philips, Polydor; (represented) Atlantic, Buddah, Kama Sutra, MGM, Mercury, Verve (all USA).

Victor, see RCA.

## ● duplicator/marketer

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 576-06-38, 576-16-15, 576-51-43. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

Int'l office: USA, Caytronics.

Cartridge 8-tr.: ABC, Audio Fidelity, CBS/Columbia, Command, Command Classics, Disneyland, Son\*Art, Tone Latino, Westminster.

## ● playback equipment manufacturers/importers

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel: 532-51-26, 539-68-70. Gen. Mgr.: Miguel A. Hernandez.  
Brand name: Ampex (USA).

Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel: 573-24-13/80. Pres.: David L. Romero; Gen. Mgr.: David L. Romero Jr.; Sales Mgr.: Raul Romero.  
Brand names: Astrovox, Sanyo (Japan).

Peerless SA (Fabrica de Discos), Mariano Escobedo 201, Mexico 17, D.F. Tel: 545-72-15. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.  
Brand names: Ampex (USA), Scully (USA).

## ● supplies

### RAW TAPE MANUFACTURERS

R C A SA de CV, Av. Cuauhauac 2519, Mexico 16, D.F. Tel: 527-60-20. Pres.: Louis Couttolenc; Gen. Mgr.: Joe M. Vias; Sales Mgr.: Enrique Tort Parada.  
Brand name: RCA.

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.  
Brand name: Zuum.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURER

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.  
Brand name: Sahmi.

### BLANK LOADED TAPE MANUFACTURER

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.  
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.  
Brand names: Sono, Zuum.

### CARTRIDGE PARTS MANUFACTURER

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.  
Product: All cartridge parts.

### MANUFACTURERS OF TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex de Mexico SA de CV, Division del Norte 1832, Mexico 13, D.F. Tel: 532-51-26, 539-68-70. Gen. Mgr.: Miguel A. Hernandez.  
Chief product: Professional audio tape duplicators.

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.  
Chief product: Loaders, winders.

## ● services

### CUSTOM DUPLICATION

Musart SA (Discos), Cuauhauac 2335, Mexico 16, D.F. Tel: 527-01-00. Pres.: Eduardo L. Baptista.

Configurations: Cartridge 4-tr., 8-tr. & cassette. Peerless de Mexico SA, Laguna de Mayran 232, Mexico 17, D.F. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.

Cartridge 8-tr.: Peerless, Capitol, Eco, Gamma, London.

Cartridge 4-tr. & cassette: Peerless, London.

Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 531-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.

Cartridge 4-tr. & 8-tr.: Capitol, Orbivox, RCA, Tambara.

Cassette: Capitol, RCA.

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 576-06-38, 576-51-43, 576-16-15. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

Int'l office: USA, Caytronics.

Cartridge 8-tr.: RCA.

### DESIGN & ARTWORK

Musart SA (Discos), Cuauhauac 2335, Mexico 16, D.F. Tel: 527-01-00. Pres.: Eduardo L. Baptista.

### PACKAGING & LABELING

Musart SA (Discos), Cuauhauac 2335, Mexico 16, D.F. Tel: 527-01-00. Pres.: Eduardo L. Baptista.

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 576-06-38, 576-51-43, 576-16-15. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

Int'l office: USA, Caytronics.

## ● manufacturer of dealer accessories & supplies

Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel: 573-24-13/80. Pres.: David L. Romero; Gen. Mgr.: David L. Romero Jr.; Sales Mgr.: Raul Romero.  
Product: Carrying & storage cases, convertors & tuners, portable cassette sound systems.

## NETHERLANDS

## ● manufacturers/distributors/importers of pre-recorded tape

Ariola Benelux NV, Baan 15, Haarlem. Tel: (023) 322640. Mng. Dir.: Jan van Schalkwijk.

Home office: West Germany.

Cartridge 8-tr.: (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA).

Cassette: (Owned) Ariola, Eurodisc, Melodia-Eurodisc; (represented) A&M (UK, USA), Hansa (Germany), Maritim (Germany), President (UK), Pye (UK).

Open reel: (Owned) Ariola, Eurodisc; (represented) Hansa (Germany).

Barclay Nederland NV, Singel 104, Amsterdam. Tel: (020) 234361. Gen. Mgr.: B. Rein Maassen. (Distributed by CNR).

Home office: France.

Cartridge 8-tr. & cassette: (Owned) Barclay, Classic, Riviera; (represented) Erato (France).

Basart Recs. Int'l, Houtmankade 20, Amsterdam. Tel: (020) 222192, 632009, 241260. Pres. & Gen. Mgr.: F. Basart.

Int'l branch: Belgium.

CSassette: (Owned) Basart.

Blue Elephant, see Dureco.

Bosheck Grammofoonplaten, PO Box 53, Zandvoort Weg 57a, Aerdenhout. Tel: (023) 240850, 280031, 285003. Pres. & Gen. Mgr.: Wim Bosheck.

Cassette: (Owned) Kritos.

Bovema (NV), Tulpenkade 1, Haarlem. Tel: (023) 319380. Pres.: G. M. Oord; Gen. Mgr.: B. J. van den Berg; Tape Prod. Mgr.: C. H. Klimbie.

Cartridge 8-tr.: (Represented) ABC (USA), Apple (UK), Capitol (USA), Harvest (UK), Liberty (USA), Monument (USA), Parlophone (UK), Stateside (UK), Tamlam-Motown (USA), United Artists (USA).

Cassette: (Owned) Columbia, His Masters Voice (HMV), Imperial; (represented) ABC (USA), Apple (UK), Capitol (USA), Harvest (UK), Liberty (USA), Monument (USA), Parlophone (UK), Stateside (UK), Tamlam-Motown (USA), United Artists (USA).

Open reel: (Represented) Parlophone (UK).

C B S-Artone NV, B-10 Kruisstr., Haarlem. Tel: (023) 319250. Gen. Mgr.: John J. Vis; Tape Mgr.: Paul Blitz.

Cartridge 8-tr. & cassette: (Owned) CBS; (represented) Arion (France).

C N R (NV Grammofoonplatenmaatschappij), Rembrandtstr. 17, Leiden. Tel: (01710) 44244.

Pres.: Hans van Zeeland.

Cartridge 8-tr.: (Represented) A&M (USA), Ariola-Eurodisc (Germany), Barclay (France), Erato (France), Riviera (France), Telefunken (Germany).

Cassette: (Owned) CNR, Lowland; (represented) A&M (USA), Ariola-Eurodisc (Germany), Barclay (France), Classic (France), La Compagnie (France), Erato (France), MPS (Germany), Melodia (USSR), Riviera (France), Telefunken (Germany).

Open reel: (Represented) A&M (USA), Ariola-Eurodisc (Germany).

Classic, see Barclay & CNR.

Columbia, see Bovema.

Dureco NV, Gebouw C. I. Kabelweg 47, Amsterdam-Sloterdijk. Tel: (20) 160321. Pres.: E. W. Pelgrims de Bigard; Gen. Mgr.: A. E. Palmans;

Sales Mgr.: R. Aardse.

Cartridge 8-tr. & cassette: (Owned) Blue Elephant, Elf Provincien, Omega, Pink Elephant, Te Deum; (distributed) Mata Hari.

Elf Provincien, see Dureco.

Eurodisc, see Ariola & CNR.

Europa, see Miller Int'l.

Fontana, see Phonogram.

H M V, see Bovema.

His Master's Voice (HMV), see Bovema.

Imperial, see Bovema.

Inelco Holland NV, A. J. Ernststr. 801, Amsterdam-Z. 2. Tel: 421722. Telex: 14622. Pres.: W. Brandsteder; Sales Mgr.: J. Beutler.

Cartridge 8-tr. & cassette: (Represented) MCA, RCA, Vanguard (all USA).

Lowland, see CNR.

Mata Hari, see Dureco.

Melodia-Eurodisc, see Ariola.

Miller Int'l Grammofoonplaten NV, Pampuslaan 221, Weesp. Tel: (02940) 14557. Mng. Dir.: H. C. Majoor.

Home office: West Germany.

Cassette: (Owned) Europa, Somerset.

Negram-Delta NV, PO Box 345, Zijlweg 154, Haarlem. Tel: (023) 319247. Mng. Dir.: Hans I. Kellerman.

Cassette: (Owned) Negram.

Ojee, see Telgram.

Omega, see Dureco.

P P I, see Philips' Phonographische Industrie.

Philips, see Phonogram.

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 3551.

Pres.: C. Solleveld. (Corporate executive office only).

Phonogram NV, Drentestr. 11, Amsterdam-Buitenveldert. Tel: (020) 440888. Pres.: Jack Haslinghuis; Gen. Mgr.: Leo Boudewijns; Musicassette Mktg. Mgr.: H. R. Hoefnagels; Sales Mgr.: Laurens Vlasblom.

Cassette: (Owned) Fontana, Philips; (represented) Charisma (UK), Decca (UK), Deram (UK), Flying Dutchman (USA), Head (UK), Island (UK), London (UK, USA), Mercury (USA), Skye (USA), Smash (USA), Stereo Dimension (USA), Threshold (UK), Uni (USA), Vertigo (UK).

Open reel: (Owned) Fontana, Philips; (represented) Decca (UK), Mercury (USA), Smash (USA).

Pink Elephant, see Dureco.

Polydor Nederland NV, Piet Heinplein 6, The Hague. Tel: (070) 658833. Pres.: R. Oeges; Gen. Mgr.: E. J. de Klerk; Sales Mgr.: J. Gaasterland.

Cassette: (Owned) Polydor; (represented) Archiv (Germany), Atlantic (USA), DGG (Germany), MGM (USA), Polydor (Germany), Verve (USA).

Open reel: (Represented) DGG (Germany), Polydor (Germany).

Riviera, see Barclay & CNR.

Somerset, see Miller Int'l.

Te Deum, see Dureco.

Telgram (NV), St. Maartenslaan 1, Weert. Tel: (04950) 35640. Gen. Mgr.: Johnny Hoes; Sales Mgr.: Hans Timman.

Cassette: (Owned) Ojee, Telstar.

Telstar, see Telgram.

## ● supplies

### RAW TAPE MANUFACTURERS

### EMPTY CASSETTE & REEL MANUFACTURERS

### BLANK LOADED TAPE MANUFACTURERS

### CARTRIDGE PARTS MANUFACTURER

### MANUFACTURERS OF TAPE DUPLICATING EQUIPMENT

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 3551.

Pres.: C. Solleveld.

## ● services

### CUSTOM DUPLICATION

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 3551.

Pres.: C. Solleveld.

Configurations: Cassette & open reel.

Studio Stereo Sound, 2 Kiefhoekstr. 39, Rotterdam 25.

**DESIGN & ARTWORK  
PACKAGING & LABELING  
PRINTING & LITHOGRAPHING**

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 3551. Pres.: C. Solleveld.  
Phonogram NV, Drentestr. 11, Amsterdam-Buitenveldert. Tel: (020) 440888. Pres.: Jack Haslinghuis; Gen. Mgr.: Leo Boudewijns; Sales Mgr.: Laurens Vlasblom.

**● manufacturers of  
tape dealer  
accessories & supplies**

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 3551. Pres.: C. Solleveld.  
Product: Carrying cases, display racks.  
Phonogram NV, Drentestr. 11, Amsterdam-Buitenveldert. Tel: (020) 440888. Pres.: Jack Haslinghuis; Gen. Mgr.: Leo Boudewijns; Sales Mgr.: Laurens Vlasblom.  
Product: Carrying cases, display racks.

**NEW ZEALAND**
**● manufacturers/  
distributors/importers  
of pre-recorded tape**

Festival Recs. (NZ) Ltd., PO Box 1170, 246 Queen St., 4th fl., Auckland 1. Tel: 33.885. Gen. Mgr.: R. Porter.  
Cassette: (Owned) Festival.  
H M V (NZ) Ltd., 162-172 Wakefield St., Wellington. Tel: 553.749. Pres.: A. J. Wynness; Gen. Mgr.: M. H. Hoy; Sales Mgr.: Graham B. Feasey.  
Cassette: (Owned) HMV; (represented) ABC (USA), Apple (UK), Atlantic (USA), Bell (USA), Capitol (USA), Columbia (UK), Decca (UK), Oeram (UK), Dunhill (USA), Elektra (USA), Epic (USA), Gordy (USA), HMV (UK), London (UK), Motown (USA), Parlophone (UK), Rare Earth (USA), Reprise (USA), Soul (USA), Stateside (UK), Tamla (USA), Threshold (UK), Warner Bros. (USA).  
Kiwi Recs., PO Box 6002, Te Aro, Wellington. Tel: 58849. Contact: A. A. Tony Vercoe.  
Cassette: (Owned) Kiwi.  
Polygram Recs. (NZ) Ltd. (sub. of Philips Electrical Inds. of NZ Ltd.), 181-195 Wakefield St., Wellington. Tel: 59859. Gen. Mgr.: William Morton; Sales Mgr.: John McCready.  
Cassette: (Owned) Philips; (represented) Philips (worldwide), Polydor (worldwide).  
Pye, PO Box 2839, Auckland. Tel: 21.949. Gen. Mgr.: Robert Spencer.  
Cassette: (Owned) Pye.  
Radio Corp. of New Zealand, PO Box 3044, Auckland. Tel: 59.679.  
Cassette: (Owned) RCA.  
Salem, 96 Courte, Wellington. Tel: 552.650. Cable: SALEMCO. Dirs.: Peter Caihness, Dennis Bailey.  
Cassette: (Owned) Salem.  
Urlwin Int'l Mktg. Ltd., PO Box 8116 Riccarton, Shirwin Int'l Bldg., 72 Riccarton Rd., Christchurch. Tel: 47009. Cable: HITDISC.  
Viking Rec. Co. Ltd., PO Box 1431, 5-7 Tory St., Wellington. Tel: 59.759. Mng. Dir.: Murdock Riley.  
Cassette: (Owned) Viking.

**● tape playback  
equipment  
manufacturers/  
importers**

H M V (NZ) Ltd., 162-172 Wakefield St., Wellington. Tel: 553.749. Pres.: A. J. Wynness; Gen. Mgr.: M. H. Hoy; Sales Mgr.: Graham B. Feasey.  
Imports.  
Polygram Recs. (NZ) Ltd., 181-195 Wakefield St., Wellington. Tel: 59.859. Gen. Mgr.: William Morton; Sales Mgr.: John McCready.  
Brand name: Philips.

**● tape service  
CUSTOM DUPLICATION**

H M V (NZ) Ltd., 162-172 Wakefield St., Wellington. Tel: 553.749. Pres.: A. J. Wynness; Gen. Mgr.: M. H. Hoy; Sales Mgr.: Graham B. Feasey.  
Cassette: Kiwi, Carinia (Australia), NZ Rec. Prod'ns, Viking.  
Polygram Recs. (NZ) Ltd., 181-195 Wakefield St., Wellington. Tel: 59.859. Gen. Mgr.: William Morton; Sales Mgr.: John McCready.  
Cassette: Festival, Pye, RCA.

Billboard 1971 International Tape Directory

**NORWAY**
**● manufacturers/  
distributors/importers  
of pre-recorded tape**

Arne Bendiksen AS Norsk, Musikkproduksjon, Osterdalsgaten 1, Oslo 6. Tel: (02) 67 67 90. Gen. Mgr.: Arne Bendiksen; Sales Mgr.: Ole A. Sorli.  
Cartridge 8-tr.: (Owned) Country, Flora, Forum, Jul, Triola; (distributed) Nor-Artist; (represented) Amigo (Sweden), Cadet (USA), Checker (USA), Chess (USA), Epic (USA), Hallmark (UK), Knappupp (Sweden), Plantation (USA), Project 3 (USA), Reprise (USA), Roulette (USA), Sonet (Sweden), Sun (USA), Vanguard (USA), Warner Bros. (USA).  
Cassette: Same as cartridge 8-tr. plus (represented) Europa (Germany), Somerset (Germany), Vogue (France).  
Columbia, see EMI.  
Country, see Arne Bendiksen.  
Eurotron, see Eurotron.  
E M I Norsk AS, Frysjaeveien 33, Oslo 8. Tel: 23 14 88. Gen. Mgr.: Hans Ro; Tape Sales Mgr.: Fredrik Muller.  
Cartridge 8-tr. & cassette: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) Apple (UK), Barclay (France), CED (France), Capitol (UK, USA), Columbia (UK), HMV (UK), Liberty (UK, USA), Odeon (UK), Parlophone (UK), Rediffusion (UK), Tamla-Motown (USA).  
Open reel: (Represented) Apple (UK), Columbia (UK), HMV (UK), Odeon (UK), Parlophone (UK), Tamla-Motown (USA).

Eurotron AS, Manglerud Hovedgard, Oslo 6. Tel: 26 78 46, 26 99 97. Pres.: Edwin J. Kast; Gen. Mgr.: Bjorn Pedersen; Sales Mgr.: Erik Norlund.  
Cartridge 8-tr.: (Owned) Eurotron, Countryville, Volt; (represented) Carson (France), Certron (USA), Polyband (Germany), Polyband Opp (Germany), Polymax (Sweden), Radiant (USA).  
Cassette: (Owned) Eurotron, Countryville; (represented) Carson (France), Certron (USA), Da Camera (Germany), Polyband (Germany), Polyband Opp (Germany), Polymax (Sweden), Radiant (USA).  
Open reel: (Owned) Eurotron, Countryville, Volt; (represented) Certron (USA), Polyband (Germany).  
Flora, see Arne Bendiksen.  
Fontana, see Norsk Phonogram.  
Forum, see Arne Bendiksen.  
H M V, see EMI.  
Jul, see Arne Bendiksen.  
Musica, see Nera.  
Nera, Pilestredet 75c, Oslo 3. Tel: 46 19 50. Gen. Mgr.: Eilif Meyer.  
Cartridge 8-tr.: (Owned) Musica; (represented) Camden (USA), Cupol (Sweden), MCA (USA), Monument (USA), RCA (USA), Scepter (USA).  
Cassette: Same as 8-tr. plus (represented) Telefunken (Germany).

Nor-Artist, Risalleen 6, Oslo 3. Tel: 69 63 26. Mng. Dir.: Edgar Schoenhals. (Distributed by Arne Bendiksen).  
Cartridge 8-tr. & cassette: (Owned) Nor-Artist.  
Nor-Disc AS, Rosenborggaten 19, Oslo 3. Tel: 46 39 52. Gen. Mgr.: Totto Johannessen; Sales Mgr.: Sverre Dahl.  
Cartridge 8-tr. & cassette: (Represented) A&M (USA), Atco (USA), Atlantic (USA), DGG (Germany), Decca (UK), Metronome, Polydor (Germany).

Norsk Grammofonkompani AS, Wergelandsveien 1, Oslo 1. Tel: 20 86 53, 20 87 53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Bjorn Rasmussen.  
Cartridge 8-tr. & cassette: (Represented) Pickwick (USA).

Norsk Phonogram AS, Rosenborggaten 19, Oslo 3. Tel: 69 59 02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek.  
Cartridge 8-tr.: (Represented) CBS (USA), Pye (UK).  
Cassette: (Owned) Philips, Fontana, Vertigo; (represented) CBS (USA), Island (UK), Mercury (USA), Pye (UK).  
Open reel: (Owned) Philips, Fontana; (represented) CBS (USA), Mercury (USA).  
Odeon, see EMI.  
Parlophone, see EMI.  
Philips, see Norsk Phonogram.  
Triola, see Arne Bendiksen.  
Vertigo, see Norsk Phonogram.  
Volt, see Eurotron.

**● tape playback  
equipment importers**

E M I Norsk AS, Frysjaeveien 33, Oslo 8. Tel: 23 14 88. Gen. Mgr.: Hans Ro; Tape Sales Mgr.: Fredrik Muller.  
Brand names: Ferrograph (UK), Mini 8 (Japan).  
Eurotron AS, Manglerud Hovedgard, Oslo 6. Tel: 26 78 46, 26 99 97. Pres.: Edwin J. Kast; Gen. Mgr.: Bjorn Pedersen; Sales Mgr.: Erik Norlund.

Brand names: Boman (Japan, USA), GW (Japan, USA), Orion (Japan).

**● supplies**
**EMPTY CARTRIDGE, CASSETTE &  
REEL MANUFACTURERS  
BLANK LOADED TAPE  
MANUFACTURERS**

Roger Arnhoff Studio AS, St. Olavsgaten 26, Oslo 1. Tel: 20 09 23, 20 20 64. Pres.: Roger Arnhoff; Gen. Mgr.: Sturla Strandly; Sales Mgr.: Anders Borgersen.  
Configurations: Cartridge 8-tr. & cassette.

**● services**
**CUSTOM DUPLICATION**

Roger Arnhoff Studio AS, St. Olavsgaten 26, Oslo 1. Tel: 20 09 23, 20 20 64. Pres.: Roger Arnhoff; Gen. Mgr.: Sturla Strandly; Sales Mgr.: Anders Borgersen.  
Cartridge 8-tr.: Arne Bendiksen, EMI (Denmark, Norway), Jorg Fr. Ellertsen, Nera, Nor-Artist. Cassette: Avenue, Arne Bendiksen, Continental, EMI, Jorg Fr. Ellertsen, Nera, Nor-Artist; educational & advertising tapes.  
Eurotron AS, Manglerud Hovedgard, Oslo 6. Tel: 26 78 46, 26 99 97. Pres.: Edwin J. Kast; Gen. Mgr.: Bjorn Pedersen; Sales Mgr.: Erik Norlund.  
Cartridge 8-tr. & cassette.

**PACKAGING & LABELING  
PRINTING & LITHOGRAPHING**

Roger Arnhoff Studio AS, St. Olavsgaten 26, Oslo 1. Tel: 20 09 23, 20 20 64. Pres.: Roger Arnhoff; Gen. Mgr.: Sturla Strandly; Sales Mgr.: Anders Borgersen.

**PHILIPPINES**
**● manufacturers/  
distributors/importers  
of pre-recorded tape**

D'Swan, see Playtex.  
Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52. Pres. & Gen. Mgr.: Luis P. Villar.  
Int'l rep.: USA, Louis I. Witkoff, 393 Seventh Ave., New York, N.Y. 10001.  
Cartridge 8-tr. & cassette: (Owned) Villar; (represented) CBS (USA), RCA (USA).  
Playtex Rec. Co., 509 Rosario, Manila. Tel: 47-65-2B, 47-41-46. Pres. & Gen. Mgr.: Miguel Lee.  
Cartridge 8-tr. & cassette: (Owned) D'Swan. Villar, see Mareco.

**PORTUGAL**
**● manufacturers/  
distributors/importers  
of pre-recorded tape**

Aquila, see Radio Triunfo.  
Alvorada, see Radio Triunfo.  
Belter Lda. (Discos), Rua Alegria 140-1, Porto. Tel: 25859. Pres.: A. Guedes de Figueiredo; Sales Mgr.: F. Gomes.  
Cassette: (Owned) Belter.  
Philips Portuguesa Sarl, Av. Duarte Pacheco 6, Lisbon. Tel: 683121. Gen. Mgr.: Coelho Ribeiro; Sales Mgr.: Carlos Pinto.  
Cassette: (Represented) Buddah (USA), DGG (Germany, UK), Island (UK), Philips (France, Netherlands, UK), Polydor (Germany, UK).  
Procopo Sarl, Rua Andrade Corvo 27, Lisbon. Tel: 562251. Pres.: Thomaz Pinto Basto; Mng. Dir.: Carlos Perez Alvaro.  
Cartridge 8-tr. & cassette: (Represented) Barclay (France), Movieplay (Spain), Riviera (France).  
Radio Triunfo Lda. (Fabrica Portuguesa de Discos), Praca do Municipio 309, Porto. Tel: 21445, 33624. Gen. Mgr.: Rogerio da Costa Leal; Sales Mgr.: Alberto Eiras.  
Cartridge 8-tr.: (Owned) Alvorada, Aquila; (represented) A&M (UK, USA), Ariola (Germany), Atlantic (worldwide), CBS (worldwide), CED-Erato (France), Chantecler (Brazil), Copacabana (Brazil), Dot/Paramount (UK, USA), Epic (USA), Hispavox (Spain), Liberty/United Artists (worldwide), Vanguard (USA).  
Cartridge 4-tr.: (Represented) CBS (worldwide).  
Cassette: Same as 8-tr.  
Open reel: (Represented) A&M (UK, USA), CBS (worldwide).  
Tagus, see Tecla.

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Tecla-Sociedade Comercial de Discos Lda., Rua Eca de Queiros 20, Lisbon 1. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Domingos Costa Pinto; Sales Mgr.: Maria de Fatima.

**Cartridge 8-tr. & cassette:** (Owned) Tecla, Tagus, Vertice; (represented) ATD (USA), Altone (USA), Ariston (Italy), Carson (France), Metro-sound (UK), Pickwick (USA), Radiant (USA), Vedette (Italy).

Telectra-Empresa Tecnica de Equipamentos Electricos SarL, Rua Rodrigo da Fonseca 103, Lisbon 1. Tel: 685072. Pres.: A. Vaz-Pinto; Gen. Mgr.: F. Vaz-Pinto; Sales Mgr.: J. Varatojo da Silva. **Int'l branch, Angola,** Rua Barbosa Rodrigues 42, Luanda. Tel: 22891. Gen. Mgr.: F. Paixao. **Cartridge 8-tr. & cassette:** Altone (USA), Carnaby (UK), Flair (USA), RCA (worldwide), Radiant (USA).

Vertice, see Tecla.

## ● playback equipment manufacturers/importers

Belter Lda. (Discos), Rua Alegria 140-1, Porto. Tel: 25859. Pres.: A. Guedes de Figueiredo; Sales Mgr.: F. Gomes.

**Brand names:** Cosmo, Ingra.

Tecla-Sociedade Comercial de Discos Lda., Rua Eca de Queiros 20, Lisbon 1. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Domingos Costa Pinto; Sales Mgr.: Maria de Fatima. **Brand name:** Metro-Sound (UK).

## ● supplies

### BLANK LOADED TAPE MANUFACTURERS

Radio Triunfo Lda. (Fbrica Portuguesa de Discos), Praca do Municipio 309, Porto. Tel: 21445, 33624. Gen. Mgr.: Rogerio da Costa Leal; Sales Mgr.: Alberto Eiras. **Configuration:** Cassette.

## PUERTO RICO

## ● manufacturers/distributors/importers of pre-recorded tape

Allied Whsle. Co. of Puerto Rico Inc., PO Box 512, Catano 00632. Tel: (809) 788-1912. Pres.: Albert Dircie; Sales: Charles Tarrab. **Note:** They are wholesalers and rack operators with one of the largest record tape stocks in Puerto Rico. They operate a fleet of trucks that cover the island.

Borinquen, see Producciones Discos Borinquen. Casa Fragoiso Inc., 258 San Francisco St., San Juan 00901. Tel: (809) 723-0505. Pres. & Gen. Mgr.: Lino Fragoiso; Sales Mgr.: Lino Luis Fragoiso. **Cartridge 8-tr. & cassette:** (Owned) Fragoiso; (distributed) Capitol, Columbia, Fania, Gema, Kubaney, Musart, RCA.

Distribuidora Nacional de Discos Inc., 606 Cerra St., Santurce 00907. Tel: (809) 724-4964. Pres.: Gilberto Gonzalez.

Fragoso, see Casa Fragoiso. Gema Tape Corp., 71 Rodriguez Serra St., Santurce 00907. Tel: (809) 725-4408. Resident Rep.: Angel I. Mont.

**Home office:** USA—693 Tenth Ave., New York, N.Y. 10036. Tel: (212) JU 2-4943. Pres.: Guillermo Alvarez Guedes. **Cartridge 8-tr. & cassette:** (Owned) Gema.

Guarani, see Rico-Vox. Hope, see Solfeo.

Island Recs., see Rico-Vox. Kelvinator Sales of Puerto Rico Inc., PO Box BG, Rio Piedras 00928. Tel: (809) 765-1360. Pres.: Carlos Rom; Sales Mgr.: Ignacio Mena.

**Cartridge 8-tr. & cassette:** (Distributed) RCA. Kubaney Recs. Dist. Inc., 403 San Jorge St., Santurce 00912. Pres.: Mateo San Martin. **Home office:** USA—South Eastern Rec. Co., 150 W. 29 St., Hialeah, Fla. 33012. Tel: (305) 887-7411.

**Branch:** USA—Universal Rec'g Corp., 655 W. 83 St., Hialeah, Fla. 33012. Tel: (305) 821-1431.

**Cartridge 8-tr. & cassette:** (Owned) Kubaney. Mariel Recs. Inc., 604 Cerra St., Santurce 00907. Tel: (809) 725-7845. Pres. & Gen. Mgr.: L. Moiena.

**Cartridge 8-tr.:** (Owned) Mariel. Marvela, see Juan Martinez Vela. Musart, see Musical Tapes.

Musical Tapes Inc., GPO Box 3353, San Juan 00936. Tel: (809) 765-5301. Resident Rep.: Alfredo Valdes. **Home office:** USA—PO Box 75, Hialeah, Fla. 33011. Tel: (305) 887-2638. Pres.: Eliseo Valdes.

**Cartridge 8-tr.:** (Owned) Musart; (represented) IMIR (Mexico), Peerless (Mexico).

**Cassette:** (Owned) Musart. Neliz Rec. Dis., 624 Cerra St., Santurce 00907. Tel: (809) 722-4407. Pres. & Gen. Mgr.: Nelson Velazquez. **Branch:** USA—Rico Recs. Dis., 595 East Tremont Ave., Bronx, N.Y. 10457. Tel: (212) 294-5003.

**Cartridge 8-tr.:** (Owned) Neliz, Spanoram. **Cassette:** (Owned) Neliz.

Producciones Discos Borinquen Inc., GPO Box 4785, San Juan 00936. Tel: (809) 764-2593. Pres. & Gen. Mgr.: Dario Gonzalez. **Branch:** USA—446 W. 50 St., New York, N.Y. 10019. Tel: (212) 581-0655.

**Cartridge 8-tr.:** (Owned) Borinquen; (represented) Fonograma, Novola, Philips, Polydor, Zafiro (all Spain).

R C A, see Kelvinator Sales. Rico-Vox Tapes, 504 Sirio St.—Urb. Altamira, Rio Piedras 00920. Tel: (809) 782-7772. Pres.: Bernardo Heger.

**Cartridge 8-tr., cassette & open reel:** Rico-Vox, Guarani, Island Recs.

Solfeo Dis. Inc., 623 Cerra St., Santurce 00907. Tel: (809) 725-0954. Pres.: Anibal Torres Cruz. **Cartridge 8-tr.:** (Owned) Hope; (distributed) Uniart.

Spanoram, see Neliz. Uniart, see Solfeo.

Juan Martinez Vela Inc., 358 San Francisco St., San Juan 00901. Tel: (809) 722-5171. Pres.: Carlos J. Julia; Gen. Mgr.: Juan J. Cue; Sales Mgr.: Felix Martinez.

**Cartridge 8-tr.:** (Owned) Marvela; (distributed) Borinquen, Capitol, Columbia, Fania, Neliz, RCA, UA Latino.

Velvet Recs. Inc., 558 Maximo Gomez St.—Urb. Baldric, Hato Rey 00918. Tel: (809) 766-7137. Tape & Sales Mgr.: Frank Torres.

**Home office:** USA. **Cartridge 8-tr. & cassette:** Velvet.

## ● services

### PRINTING & LITHOGRAPHING

Linear Prods. of Puerto Rico Inc., GPO Box 3944, San Juan 00936. Tel: (809) 783-4986. Mgr.: R. Gonzalez. **Home office:** USA, New York, N.Y.

## SINGAPORE

## ● manufacturers/distributors/importers of pre-recorded tape

Angel, see EMI & Borneo.

Art, see Chiang Huat. Borneo Co. (Singapore) Sdn. Bhd., Crosby House, Singapore 1. Tel: 76181. Mng. Dir.: K. Gould; Div. Mgr.: J. C. G. Ransey; Mktg. Exec.: Philip Chng.

**Cassette:** (Distributed) Angel, Capitol, Columbia, Command, Harvest, Odeon, Parlophone, Pathe, Stateside.

Capitol, see EMI & Borneo. Chiang Huat Co. (Pte.) Ltd., GPO Box 1824, 195-199 Outram Park, Singapore 3. Tel: 74144, 97721. Cable: CHIPMUNKS. Pres.: Tan Boo Chiang; Gen. Mgr.: T. T. Quek; Sales Mgr.: Koh Kok Thee.

**Cartridge 8-tr.:** (Distributed) Sima, Sun Sin, Victory; (represented) Atlantic, Liberty, RCA, United Artists (all USA).

**Cassette:** (Owned) Art, Echo; (distributed) Sai San, Sima, Sun Sin, Universal, Victory; (represented) Atlantic (USA), Auto Stereo (Germany), Decca (UK), Liberty (USA), RCA (USA), United Artists (USA).

Columbia, see EMI & Borneo. Command, see EMI & Borneo. Cosdel (Singapore) Pte. Ltd., 50 Armenian St., Singapore 6. Tel: 362911, 27222. Pres.: Kenneth Cole; Gen. Mgr.: S. P. Sim.

**Malaysian branches:** China Insurance Bldg., 8th fl., Jalan Tengku Abdul Rahman, Kuala Lumpur, Selangor—Heng Guan Bldg., Mezzanine fl., 171 Burmah Rd., Penang.

**Cartridge 8-tr.:** (Represented) Atlantic (USA), Chess/Checker (USA), Elektra (USA), Monument (USA), Motown (USA), Paramount (USA), Pye (UK), RCA (USA), Warner Bros./Reprise (USA).

**Cassette:** (Represented) Atlantic (USA), Chess/Checker (USA), Elektra (USA), Monument (USA), Motown (USA), Paramount (USA), Pye (UK), RCA (Australia), Warner Bros./Reprise (USA).

**Open reel:** (Represented) Paramount (USA), RCA (USA).

Decca Orient (Pte.) Ltd., E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 27071, 20537. Mng. Dir.: D. J. Coupland; Regional Sales Mgr.: Esther Lim.

**Malaysian branches:** Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Banda, Kuala Lumpur, Selangor. Tel: 23810. Gen. Mgr.: Lee Chin Har—241-A Victoria St., Penang. Tel: 60671.

**Gen. Mgr.:** Lee Chin Har.

**Cartridge 8-tr.:** (Represented) London (USA). **Cassette:** (Represented) Decca (UK), Deram (UK), London (UK, USA).

**Open reel:** (Represented) London (USA). E M I (South East Asia) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K. F. Bruce. **Cassette:** (Owned) Angel, Capitol, Columbia, Command, Harvest, Odeon, Parlophone, Pathe, Stateside self-mfd. & licensed to Borneo Co.

Echo, see Chiang Huat. Fontana, see Phonogram. Harvest, see EMI & Borneo.

Hup Hup Sdn. Bhd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873. **Branch:** 469 N. Bridge Rd., Singapore 7. Tel: 34693.

**Malaysian branch:** King Musical Inds. Ltd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: 30129.

**Cartridge 8-tr. & cassette:** (Represented) CBS (UK).

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 34501, 32154. Gen. Mgr.: Ang Keng How.

**Cartridge 8-tr., cassette & open reel:** (Represented) CBS (USA), Capitol (USA), DGG (Germany), Decca (UK), Dot (USA), Imperial (USA), London (UK, USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Stax (USA).

Odeon, see EMI & Borneo. Parlophone, see EMI & Borneo. Pathe, see EMI & Borneo.

Phillips, see Phonogram. Phonogram Far East (Pte.) Ltd., International Bldg., 8th fl., 360 Orchard Rd., Singapore 9. Tel: 372576, 372787, 372998. Pres.: Tony Van Holten; Sales Mgr.: Reinier Garretsen.

**Malaysian branch:** 1st fl., No. 20, Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: 23129. Gen. Mgr.: Mustaffa Sheriff.

**Cassette:** (Owned) Fontana, Philips, Polydor, Pop Sound, Vertigo; (represented) A&M (USA), Ariola (Germany), Buddha (USA), Island (UK), Kama Sutra (USA), MGM/Verve (USA), Mercury (USA), Metronome (Germany).

Polydor, see Phonogram. Pop Sound, see Phonogram.

Sai San, see Chiang Huat. Sima, see Chiang Huat. Sun Sin, see Chiang Huat.

Stateside, see EMI & Borneo. Universal, see Chiang Huat. Vertigo, see Phonogram.

Victory Electronic Entis., 439 N. Bridge Rd., Singapore 7. Tel: 32341. Mgr.: Teo Wa Kee.

**Cartridge 8-tr. & cassette:** Victory.

## ● tape playback equipment manufacturers/importers

Hagemeyer Trading Co. (Singapore) Sdn. Bhd., 130 Robinson Rd., Singapore 1. Tel: 74300/9. Pres.: J. J. Hollenkamp; Audio Div. Mgr.: M. De Vos. **Int'l branch:** Netherlands. **Brand name:** National (Japan).

Ho Hua Co. (Pte.) Ltd., 24 Telok Ayer St., Singapore 1. Tel: 96984. Gen. Mgr.: K. P. Khoo; Sales Mgr.: H. K. Koay.

**Malaysian branches:** 45 Jalan Bukit Bintang, 2nd fl., Kuala Lumpur, Selangor—United Commercial Bank Bldg., 3rd fl., Rm. 2, 15 Beach St., Panang.

**Brand name:** Sony (Japan).

Jebsen & Jessen (Singapore) Pte. Ltd., 3-E Asia Insurance Bldg., Raffles Quay, Singapore 1. Tel: 79587. Gen. Mgr.: A. Pons; Sales Mgr.: Lin Yu Hong.

**South East Asia branches:** Hong Kong, Jebsen & Co.—Indonesia, D.I. Kertosana 1, Diakarta—Malaysia, Denmark House, Jalan Ampang, Kuala Lumpur, Selangor—Thailand, 550 Corong Ploenchit & Wireless Rd., Bangkok.

**Int'l branches:** Denmark, Jebsen & Co.; Germany. **Brand names:** Grundig (Germany), Uher (Germany).

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 34501, 32154. Gen. Mgr.: Ang Keng How.

**Brand names:** Pioneer (Japan), Philips (Netherlands), Sansui (Japan), Sony (Japan), Toshiba (Japan).

## ● supplies

### RAW TAPE MANUFACTURERS

E M I (South East Asia) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K. F. Bruce. **Brand name:** EMI.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

E M I (South East Asia) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K. F. Bruce. **Configuration:** Cassette. **Brand name:** Audio.

SPAIN

● **manufacturers/  
distributors/importers  
of pre-recorded tape**

Accion Discos, Av. Jose Antonio 32, Madrid 13. Tel.: 2218797. Gen. Mgr.: Jesus Domingo; Sales Mgr.: Jose Ramon Martinez.  
**Cassette:** (Owned) Accion (distributed by Zafiro).  
 Alhambra, see Columbia SA (Fabrica de Discos).  
 Alondra, see Ekipo.  
 Als 4 Vents (Discos), Trafalgar 78, Barcelona 10. Tel.: 2227521. Pres. & Gen. Mgr.: Angel Fabregues Morla.  
**Cassette:** (Owned) Als 4 Vents (distributed by Movieplay).  
 Ariola-Eurodisc—Discos Vergara, Aragon 194, 4th fl., Barcelona 11. Tel.: 2549801. Gen. Mgrs.: Ramon Segura Martinez, Alberto Serra Pujol.  
**Cassette:** (Owned) Ariola, Eurodisc, Vergara; (represented) Durium (Italy), Festival (France), Melodiya (USSR).  
 Assimil, General Pardinias 82, Madrid. Tel.: 276 16 57.  
**Cassette:** (Owned) Assimil (language courses).  
 Barclay SA (Compania Fonografica Espanola Discos), Augusto Figueroa 39, Madrid 4. Tel.: 2227474. Gen. Mgr.: Alain Milhaud.  
**Home office:** France.  
**Cassette:** (Owned) Barclay, Poplandia, Riviera.  
 Belter SA (Discos), Calle Gomis 1, Barcelona 6. Tel.: 2115500. Pres.: Jose Ramon Batalla; Gen. Mgr.: Joaquin Alfonso; Sales Mgr.: Juan Fernandez.  
**Cartridge 8-tr. & cassette:** (Owned) Belter.  
 C B S SA (Discos), Princesa 1, Madrid. Tel.: 2488914. Gen. Mgr.: Tomas Munoz Romero.  
**Cassette:** (Owned) CBS; (represented) Arion (France), Barnaby (USA), Blue Horizon (UK), CBS (USA), Epic (USA).  
 Canigo, see Sayton.  
 Capitol, see Odeon.  
 Circulo de Lectores SA, Valencia 344, Plta. 7, Barcelona. Tel.: 2589666. Gen. Mgr.: Juan Maymo Villemur.  
**Cartridge 8-tr. & cassette:** (Owned) Circulo de Lectores.  
 Columbia SA (Fabrica de Discos), Libertad 24, Madrid. Tel.: 2211095. Pres.: A. Inurrieta; Gen. Mgr.: E. Inurrieta; Sales Mgr.: A. Jimenez.  
**Branch:** Madrid, Discos Columbia, Pza. Vazquez de Mella 5. Tel.: 2315503. Gen. Mgr.: Enrique Martin Garea.  
**Cassette:** (Owned) Columbia, Alhambra; (represented) Argo (UK), Avco Embassy (USA), Bellaphon (Germany), Decca (UK), Deram (UK), Jad (USA), London (USA), MAM (UK), Major Minor (UK), Metromedia (USA), Roulette (USA), Threshold (UK).  
 Concentric (Discos), Calle Muntaner 45, Barcelona 8. Tel.: 2537382, 2536980. Pres.: Josep M. Espinas; Gen. Mgr.: Miss Roser Domingo; Sales Mgr.: Josep Tordera.  
**Cassette:** (Owned) Concentric (distributed by Espectra).  
 Dimension, see Ekipo.  
 Discophon SA, Valencia 288, Barcelona. Tel.: 2151370. Pres.: Manuel Alavedra; Gen. Mgr.: Francisco Ortega.  
**Cassette:** (Owned) Discophon; (represented) Scepter (USA), Sonet (Sweden), Supraphon (Czechoslovakia), Vee Jay (USA).  
 Distribuidora Discografica SA, Caunedo 40, Madrid. Tel.: 2045679. Gen. Dir.: P. L. Balada.  
**Cassette:** (Owned) Palobal.  
 Drums, Provenza 506, Barcelona 13. Tel.: 2366691. Contact: Ramon Farran.  
**Cassette:** (Owned) Drums (distributed by Movieplay).  
 Duende, see Ekipo.  
 Edigsa (Editora General SA), Av. Jose Antonio 654, Barcelona. Tel.: 2323501. Pres.: Josep M. Macip; Gen. Mgr.: Claudi Martí.  
**Cassette:** (Owned) Edigsa.  
 Ekipo SA, Rosellon 79, Barcelona 15. Tel.: 3210250, 2303037. Gen. Mgr.: Arturo Mas Aguado; Sales Mgr.: Francisco L. Soler.  
**Cartridge 8-tr. & cassette:** (Owned) Ekipo, Alondra, Exit, Subur; (distributed) Dimension, Duende, Trebol, Unic; (represented) Amaret (USA), Audio Fidelity (USA), Carnaby (UK), Commonwealth United (USA), Crewe (USA), Elite Special (Switzerland), Emerald (Ireland), Event (USA), Gemini (UK), Jayboy (UK), Kent/Modern (USA), Olga (Sweden), SSS Int'l (USA), Star (Switzerland).  
 Emidisc, see Odeon.  
 Espectra SA, Calle Joaquin Garcia Morato 17, Madrid. Tel.: 2247861. Pres.: Fidel Lopez del Moral; Gen. Mgr.: Bartolome Espadale Verges; Sales Mgr.: Benito Gil San-Hipolito.  
**Cassette:** (Distributed) Concentric, Sintonia, Triangulo.  
 Eurodisc, see Ariola-Eurodisc—Discos Vergara.  
 Exit, see Ekipo.  
 Fonogram SA, Av. de America S/N, Madrid 17. Tel.: 2674200. Gen. Mgr.: Mariano de Zuniga.  
**Cassette:** (Owned) Philips, Polydor; (represented) Fontana, Mercury (USA), Archive (Ger-

many), Buddah (USA), DGG (Germany), MGM (USA), Island (UK), Verve (USA).  
 Guitarra, Apolonio Morales 4, Madrid. Tel.: 2504212. Dir.: Alfonso Sainz.  
**Cassette:** (Owned) Guitarra (distributed by Movieplay).  
 Happyband, see Sayton.  
 Hispavox SA, Torreleguna 102, Madrid 17. Tel.: 4152304. Pres.: Jose M. Vidal Zapater; Sales Mgr.: Gonzalo Llodra.  
**Cassette:** (Owned) Hispavox; (represented) A&M (USA), ABC (USA), Amadeo (Austria), Atlantic (USA), Command (USA), Erato (France), Liberty (USA), Peerless (Mexico), Project 3 (USA), Reprise (USA), United Artists (USA), Vanguard (USA).  
 La Voz de su Amo, see Odeon.  
 Marfer SA, Paseo Alto Virgen del Puerto 7, Madrid 5. Tel.: 2657800. Gen. Mgr.: Emilio Fernandez; Sales Mgr.: Antonio Martinez; Int'l Mgr.: J. Coma.  
**Cartridge 8-tr. & cassette:** (Owned) Marfer; (represented) Cisne (Mexico), Combo (Italy), Fantasy (USA), Musidisc (France), Palacio (Venezuela), Quinto (Argentina), Ri-Fi (Italy).  
 Movieplay Recs., Serrano 190, Madrid 2. Tel.: 4570850. Gen. Mgr.: Manuel Sancho; Sales Mgr.: Laurentino Ramos; Int'l Mgr.: Carlos Guitart.  
**Cartridge 8-tr.:** (Owned) Movieplay, Yupy; (distributed) Showman; (represented) Barclay (France), MCA (USA), Riviera (France), Stax-Volt (USA).  
**Cassette:** (Owned) Movieplay, Yupy; (distributed) Als 4 Vents, Drums, Guitarra, Showman; (represented) Alshire Int'l (USA), Barclay (France), MCA (USA), Monument (USA), Riviera (France), Stax-Volt (USA).  
 Novola, see Zafiro.  
 Odeon SAE (Compania del Gramofono), Tuset 23-25, Barcelona 6. Tel.: 2273181. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E. Gasco.  
**Cassette:** (Owned) Odeon, Capitol, Emidisc, Pathe, Regal, Stateside, La Voz de su Amo; (represented) Bell (USA), Blue Thumb (USA), Contemporary (USA), DJM (UK), Dunhill (USA), EMI labels (worldwide), Penny Farthing (UK).  
 Palobal, see Distribuidora Discografica.  
 Pathe, see Odeon.  
 Philips, see Fonogram.  
 Polydor, see Fonogram.  
 Poplandia, see Barclay.  
 R C A SA, Dr. Fleming 43, Madrid 16. Tel.: 4574600. Gen. Mgr.: Gil A. Beltran.  
**Cassette:** RCA Espanola.  
 Regal, see Odeon.  
 Riviera, see Barclay.  
 Sayton SA, Gran Via Carlos III 17-19, Barcelona. Tel.: 2303104. Pres. & Gen. Mgr.: L. Ferrer Puigdemont.  
**Cartridge 4-tr. & cassette:** (Owned) Sayton, Canigo, Happyband; (represented) Clan Celentano (Italy).  
 Showman, see Movieplay.  
 Sintonia SA, Vallehermoso 32, Madrid. Tel.: 2244999. Pres.: Francisco Perez Martin; Gen. Mgr.: Bartolome Espadale Verges; Sales Mgr.: Fidel Lopez del Moral.  
**Cassette:** (Owned) Sintonia, Triangulo (distributed by Espectra).  
 Stateside, see Odeon.  
 Subur, see Ekipo.  
 Trebol, see Ekipo.  
 Triangulo, see Espectra.  
 Unic, see Ekipo.  
 Vergara, see Ariola-Eurodisc—Discos Vergara.  
 La Voz de su Amo, see Odeon.  
 Yupy, see Movieplay.  
 Zafiro SA, Campomanes 10, Madrid. Tel.: 2415004. Pres.: Patricio Gutierrez; Gen. Mgr.: Esteban G. Morencos; Sales Mgr.: Jose Sagi-Vela.  
**Cassette:** (Owned) Zafiro, Novola; (distributed) Accion; (represented) Musart (Mexico).

● **playback equipment  
manufacturers/  
importers**

Odeon SAE (Compania del Gramofono), Tuset 23-25, Barcelona 6. Tel.: 2273181. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E. Gasco.  
**Brand name:** BRC (UK).

● **supplies**

**RAW TAPE MANUFACTURERS**

Odeon SAE (Compania del Gramofono), Tuset 23-25, Barcelona 6. Tel.: 2273181. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E. Gasco.  
**Brand name:** EMI.

**EMPTY CARTRIDGE, CASSETTE &  
REEL MANUFACTURERS**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
**Configuration:** Cassette.  
 Fonogram SA, Av. de America S/N, Madrid 17. Tel.: 2674200. Gen. Mgr.: Mariano de Zuniga.  
**Configuration:** Cassette.

Iberofon SA, Av. de Valladolid 65, Madrid B. Tel.: 2479403. Pres.: Jose Gonzalez de la Pena; Gen. Mgr.: Luis Carbo Jofra; Sales Mgr.: Juan Selles.  
**Brand name:** Iberofon.

**BLANK LOADED TAPE  
MANUFACTURERS**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
**Configuration:** Cassette.  
 Iberofon SA, Av. de Valladolid 65, Madrid B. Tel.: 2479403. Pres.: Jose Gonzalez de la Pena; Gen. Mgr.: Luis Carbo Jofra; Sales Mgr.: Juan Selles.  
**Brand name:** Iberofon.

**CARTRIDGE PARTS MANUFACTURERS**

Fonogram SA, Av. de America S/N, Madrid 17. Tel.: 2674200. Gen. Mgr.: Mariano de Zuniga.  
 Iberofon SA, Av. de Valladolid 65, Madrid B. Tel.: 2479403. Pres.: Jose Gonzalez de la Pena; Gen. Mgr.: Luis Carbo Jofra; Sales Mgr.: Juan Selles.

● **services**

**CUSTOM DUPLICATION**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
**Cassette:** A&M, Belter, CBS, Columbia, DGG, Decca, EMI, Fontana, Hispavox, MGM, Mercury, Philips, Polydor, RCA, Verve, Zafiro.  
 Fono-Registro SA, Av. de America S/N, Madrid 17.  
**Configuration:** Cassette.  
 Espectra SA, Calle Joaquin Garcia Morato 17, Madrid. Tel.: 2247861. Pres.: Fidel Lopez del Moral; Gen. Mgr.: Bartolome Espadale Verges; Sales Mgr.: Benito Gil San-Hipolito.  
**Configuration:** Cassette.  
 Grama, Av. Principe de Asturias 54, Barcelona. Gen. Mgr.: A. Aguado.  
**Configurations:** Cassette & open reel.  
 Iberofon SA, Av. de Valladolid 65, Madrid B. Tel.: 2479403. Pres.: Jose Gonzalez de la Pena; Gen. Mgr.: Luis Carbo Jofra; Sales Mgr.: Juan Selles.  
**Cartridge 8-tr. & cassette:** Afha, Belter, CCC, Circulo de Lectores, Distribuidora Discografica, Edigsa, Marfer, Movieplay, RCA, Sayton.  
 Kolster Iberica SA, C/Trovador 5, Barcelona 13. Tel.: 2359192. Pres.: E. Maso; Gen. Mgr.: J. Planas; Sales Mgr.: Miss R. Almoyner.  
**Cartridge 8-tr.:** Ekipo.  
**Cassette:** Belter, Discophon, Edigsa, Ekipo.  
 Philips Espanola SA, Av. de America S/N, Madrid 17.  
**Cassette:** Hispavox.  
 Sintonia SA, Vallehermoso 32, Madrid. Tel.: 2244999. Pres.: Francisco Perez Martin; Gen. Mgr.: Bartolome Espadale Verges; Sales Mgr.: Fidel Lopez del Moral.  
**Configuration:** Cassette.  
 R C A SA, Calle Dr. Fleming 43, Madrid 16. Tel.: 4574600. Gen. Mgr.: Gil A. Beltran.  
**Cassette:**

**DESIGN & ARTWORK**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
 Ediciones Deportivas ALG, San Raimundo, Madrid. Graficas Caro, Isabelita Usera 69, Madrid.  
 Luis Perez, Madrid.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel.: 2266703, 2267535. Gen. Mgr.: Francisco Planas Millat.

**PACKAGING & LABELING**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel.: 2266703, 2267535. Gen. Mgr.: Francisco Planas Millat.

**PRINTING & LITHOGRAPHING**

Columbia Fonogram Asociadas SA, Av. de America S/N, Madrid 17. Tel.: 4075898. Gen. Mgr.: C. H. F. Maschewski.  
 Ediciones Deportivas ALG, San Raimundo, Madrid. Graficas Caro, Isabelita Usera 69, Madrid.  
 Luis Perez, Madrid.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel.: 2266703, 2267535. Gen. Mgr.: Francisco Planas Millat.

● **manufacturers of  
dealer accessories  
& supplies**

Fonogram SA, Av. de America, S/N, Madrid 17. Tel.: 2674200. Gen. Mgr.: Mariano de Zuniga.  
**Product:** Display racks.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel.: 2266703, 2267535. Gen. Mgr.: Francisco Planas Millat.  
**Product:** Catalog services.

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Continued from page 111

**SWEDEN**

● **manufacturers/  
distributors/importers  
of pre-recorded tape**

Amigo Musikproduktion AB, PO Box 605B, 102 31 Stockholm 6. Tel: (08) 31 67 10. Pres.: Per-Anders Boquist. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Amigo.

Anette, see Lido Produktion & Frank Dahlberg/Scason Svenska.

Bill, see Arne Bill.

Arne Bill Prod'n, PO Box 953, Blommensbergsvagen 140, Hagersten 9. Tel: (08) 1B 18 44. Pres.: Arne Bill. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Bill.

Blue Horizon, see CBS-Cupol.

C B S-Cupol AB Ulvsundavagen 168, 161 30 Bromma. Tel: (08) 26 26 85. Gen. Mgr.: Helge Roundquist; Tape & Sales Mgr.: Lars-Johan Roundquist; Ass't Tape Mgr.: Agnetha Trygg.  
**Cartridge 8-tr. & cassette:** (Owned) CBS, Cupol, Date; (distributed) Blue Horizon, Toni; (represented) Ariola (Germany), Scepter (USA).

Celesta, see Electra.

Columbia, see EMI.

Cupol, see CBS-Cupol.

Frank Dahlberg AB/Scason Svenska AB, PO Box 17036, Maria Skolgata 83, Stockholm 17. Tel: (08) 69 04 60. Pres. & Gen. Mgr.: Frank Dahlberg; Sales Mgr.: Per-Anders Boquist.  
**Cartridge 8-tr.:** (Distributed) Anette, Metronome, Polar, Sonet; (represented) A&M (USA), Atlantic (USA), CBS (USA), Chess-Checker (USA), Elektra (USA), Epic (USA), Pickwick (USA), Pye (UK), Sun (USA), Triola (Norway), Vanguard (USA).  
**Cassette:** (Distributed) Anette, Metronome, Polar, Sonet; (represented) CBS (USA), Pickwick (USA).

Date, see CBS-Cupol.

E M I (Electric & Musical Inds.) Svenska AB, Sandhamnsgatan 39, Stockholm. Tel: (08) 22 45 80. Pres.: Anders Holmstedt; Sales Mgr.: T. Solsnaes.  
**Cartridge 8-tr. & cassette:** (Owned) HMV, Columbia, Odeon; (distributed) SR, Platina; (represented) Apple (UK), Barclay (France), Capitol (USA), Columbia (UK), Command (USA), Dot (USA), Dunhill (USA), Fantasy (USA), HMV (UK), Liberty (USA), Odeon (UK), Pickwick (USA), Stax-Volt (USA), Tamla-Motown (USA), United Artists (USA).

Electra (Grammofon AB), PO Box 1178, Ankdammsgatan 5, 171 23 Solna 1. Tel: (08) B2 04 80. Gen. Mgr.: Sixten Eriksson; Ass't Mgr.: Hans-Ove Eriksson; Sales Mgr.: Jan Stenberg.  
**Cartridge 8-tr. & cassette:** (Owned) Celesta, Musica, Sagoton, Swedish Society Discofil, Telestar; (represented) Decca (UK), RCA (USA).

G D C (Grammofonbolagens Distributions Central), PO Box 5153, 102 44 Stockholm 5; Kommendorsgatan 26, 114 48 Stockholm. Tel: (08) 63 54 00. Pres.: Goran Stenberg; Sales Mgr.: Stig Stahl; Karusell Sales Mgr.: Rolf Hellenius; Philips-Sonora Sales Mgr.: Gunnar Johnsson.  
**Cartridge 8-tr. & cassette:** (Distributed) Amigo, Bill, Karusell, Knappupp, Lido-Produktion, Megafon, Metronome, Philips-Sonora, Polar, Scan-Disc, Sonet.

Haparanda Recs., Selmedalsvagen 22, 166 55 Hagersten. Tel: (08) 46 15 11. Mng. Dir.: Arne Larsson.  
**Cartridge 8-tr.:** (Owned) Haparanda.

Karusell Grammofon AB, Karlavagen 81, 104 40 Stockholm 5. Tel: (08) 63 58 20. Mgr.: Ivan Nordstrom; Mng. Ass't & Tape: Per-Arne Lindholm; Sales Mgr.: Rolf Hellenius; Int'l: Bo Persson. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Karusell; (distributed) Polydor.

Knappupp, Drottninggatan 81 B, 111 60 Stockholm. Tel: (08) 24 07 20. Pres.: Felix Alvo. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Knappupp.

Lido-Produktion, Fack 131, 531 01 Lidkoping. Tel: (0510) 231 25. Pres.: Engar Svensson. (Distributed by Frank Dahlberg/Scason Svenska & GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Anette.

Megafon AB, PO Box 53001, Gotabergsgatan 28, S-400 14 Goteborg. Tel: (031) 20 06 50. Pres.: Lars-Gunnar Anderson. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Megafon.

Metronome Recs. AB, Storangsvagen 27, 115 34

Stockholm. Tel: (08) 61 06 16. Pres.: Mats Bjerke; Gen. & Sales Mgr.: Borje Ekberg. (Distributed by Frank Dahlberg/Scason Svenska & GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Metronome. Musica, see Electra.

Odeon, see EMI.

Philips-Sonora AB, Banergatan 43, Fack, 100 55 Stockholm 10. Tel: (08) 67 04 40. Mng. Dir.: Boo Kinnthorpe; Admin.: Benno Nornholm; Tape Mgr.: Ingemar Skoglund; Sales Mgr.: Gunnar Johnsson. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** Philips-Sonora.

Platina Recs. AB, St. Arodsatan 29, Hisings Backa (Gothenburg). Tel: (031) 22 66 93. Pres.: Evert Jakobsson. (Distributed by EMI).  
**Cartridge 8-tr. & cassette:** (Owned) Platina.

Polar Music, PO Box 5265, Jungfrugatan 18, 102 45 Stockholm. Tel: (08) 61 75 30, 63 79 70. Pres.: Bengt Bernhag, Stig Anderson. (Distributed by Frank Dahlberg/Scason Svenska & GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Polar.

Polydor, see Karusell.

S R, see Sveriges Radio & EMI.

Sagoton, see Electra.

Scan-Disc, Grev Turegatan 38, 114 38 Stockholm. Tel: (08) 67 99 14. Pres.: Lennart Hanning. (Distributed by GDC).  
**Cartridge 8-tr. & cassette:** (Owned) Scan-Disc.

Solist, see Svenska Missionsforbundets.

Signatur, see Svenska Missionsforbundets.

Sonet Grammofon AB, Artemisgatan 8, 100 54 Stockholm 39. Tel: (08) 67 05 40. Pres.: Gunnar Bergstrom; VP & Int'l: Dag Haeggquist. (Distributed by Frank Dahlberg/Scason Svenska & GDC).  
**Int'l branch:** England.  
**Cartridge 8-tr. & cassette:** Sonet.

Svenska Missionsforbundets forlag, PO Box 6302, Tegnergatan 8, 113 81 Stockholm. Tel: (08) 34 96 80. Sales Mgr.: Ingemar Eriksson.  
**Cassette:** (Owned) Solist, Signatur.

Sveriges Radio, S-105 10 Stockholm. Tel: (08) 63 10 40. Editor & Gen. Mgr.: Allan B. Janzon; Sales Mgr.: Torsten Berva. (Distributed by EMI).  
**Cartridge 8-tr. & cassette:** (Owned) SR.

Swedish Society Discofil, see Electra.

Telestar, see Electra.

Toni, see CBS-Cupol.

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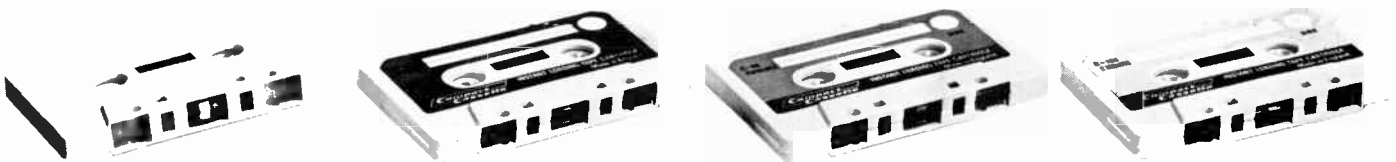
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GME manufacture (L to R): C-zeros, C-60s, C-90s, C-120s. (Top) Library cases. Cassette components

Continued from page 112

● **playback equipment manufacturers/importers**

Frank Dahlberg AB/Scason Svenska AB, PO Box 17036, Maria Skolgata B3, Stockholm 17. Tel: (08) 69 04 60. Pres. & Gen. Mgr.: Frank Dahlberg; Sales Mgr.: Pef-Anders Boquist.  
**Brand names:** Automatic Radio (Japan, USA), Scason (Japan).  
 E M I (Electric & Musical Inds.) Svenska AB, Sandhamnsgatan 39, Stockholm. Tel: (08) 22 45 80. Pres.: Anders Holmstedt; Sales Mgr.: T. Solsnaes.  
**Brand names:** Funai (Japan), Pioneer (Japan).  
 Arthur Rydin, Ingenjorsfirma, Spangavagen 399-401, 163 55 Spanga. Mng. Dir.: Arthur Rydin.  
**Brand name:** Motorola (USA).

● **services**

**CUSTOM TAPE DUPLICATION**

Ulvox AB, Ekbacksvagen 10-14, 161 31 Bromma. Tel: (08) 26 25 60, 29 68 17. Gen. Mgr.: Bengt Lizell; Sales Mgr.: Anders Key; Tape Eng'g Dir.: Roland Skaerlund.  
**Cartridge 8-tr.:** Anette, Decca, EMI, Metronome, Polar, RCA, Sonet, Telestar.  
**Cassette:** Anette, Decca, EMI, Metronome, Polar, Polydor, RCA, Signatur, Solist, Sonet, Telestar.

**PACKAGING & LABELING**

Ulvox AB, Ekbacksvagen 10-14, 161 31 Bromma. Tel: (08) 26 25 60, 29 68 17. Gen. Mgr.: Bengt Lizell; Sales Mgr.: Anders Key; Tape Eng'g Dir.: Roland Skaerlund.

● **manufacturers of dealer accessories & supplies**

Frank Dahlberg AB/Scason Svenska AB, PO Box 17036, Maria Skolgata B3, Stockholm 17. Tel: (08) 69 04 60. Pres. & Gen. Mgr.: Frank Dahlberg; Sales Mgr.: Per-Anders Boquist.  
**Product:** Display racks.

**SWITZERLAND**

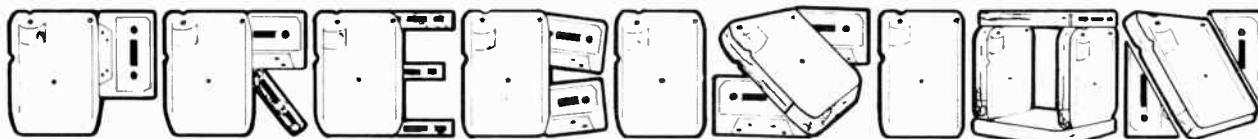
● **manufacturers/distributors/importers of pre-recorded tape**

Artiphon, see Turicaphon.  
 Baniola, see Metronome.  
 Barclay Recs. SA, 14 Rue du Roveray, 1207 Geneva. Tel: (022) 36 58 80. Gen. Mgr.: Claude Aubert; Sales Mgr.: F. Magnenat; Business Mgr.: B. Parlatano.  
**Home office:** France.  
**Cartridge 8-tr.:** (Owned) Barclay, Classic, Riviera; (represented) Atco (USA), Atlantic (USA), Bellaphon (Germany), Cadet (USA), Checker (USA), Chess (USA), Cotillion (USA), Embryo (USA), Erato (France), GRT (USA), 20th Century-Fox (USA).  
**Cassette:** (Owned) Barclay, Riviera, Classic; (represented) Atco (USA), Atlantic (USA), Bellaphon (Germany), Cadet (USA), Checker (USA), Chess (USA), la Compagnie (France), Cotillion (USA), Embryo (USA), Erato (France), Evasion (UK), GRT (USA), 20th Century-Fox (USA).  
 C B S Schallplatten AG, Unter Altstadt 10, 6301 Zug. Tel: (042) 21 62 22. Gen. Mgr.: Yves Helfenberger; Sales Mgr.: Marc Laeng.  
**Cartridge 8-tr.:** (Owned) CBS, Epic; (represented) Bell (USA).  
**Cassette:** (Owned) CBS, CGD, Epic; (represented) Bell (USA).  
 C G D, see CBS.  
 Carex, see Euxex.  
 Carmusic, see Metronome.  
 Car-Stereo-Music, see PIPS.  
 Cas-Carl-Wunderland, see PIPS.  
 Classic, see Barclay.  
 Columbia, see EMI.  
 Discofon, see Metronome.  
 E M I Recs. (Switzerland) AG, Badenerstr. 569, B04B Zurich. Tel: (051) 54 00 10. Pres.: George C. Alexander; Gen. Mgr.: Max Brunner; Sales Mgr.: Peter Mampell.  
**Cartridge 8-tr. & cassette:** (Owned) Columbia; (represented) ABC (USA), Ampex (USA), Angel (USA), Apple (UK), Blue Note (USA), Blue Thumb (USA), Bluesway (USA), Capitol (USA), Columbia (UK), Command (USA), Contemporary (USA), Cornet (Germany), Dot (USA), Dunhill

(USA), Electrola (Germany), Fantasy (USA), Galaxy (USA), Good Time Jazz (USA), HMV (UK), Harvest (UK), Immediate (UK), Impulse (USA), Instant (USA), Invictus (USA), Liberty/United Artists (USA), Minit (USA), Odeon (France), Paramount (USA), Parlophone (UK), Pathe (France), Probe (USA), Rare Earth (USA), Regal (UK), Stateside (UK), Solid State (USA), Steed (USA), Straight (USA), Sunset (USA), Tamla-Motown (USA), Tower (USA), Voix de son Maitre (France), Vault (USA), World Pacific Jazz (USA), Zapple (UK).  
 Elite Special, see Turicaphon & Musikvertrieb.  
 Epic, see CBS.  
 Fass/Wing, see Phonogram.  
 Fontana, see Phonogram.  
 Grossman, see Phonogram.  
 Hazyland, see Mabel.  
 Heco, see Phonogram.  
 Helvetia, see Phonag.  
 Mabel Recs., 26 Schifflande, Zurich. Tel: (051) 34 B4 21. Pres.: Rolf H. Osterwald; Gen. Mgr.: G. Sunny Lang; Sales Mgr.: H. W. Stammler.  
**Cartridge 8-tr. & cassette:** (Owned) Mabel, Hazyland.  
 Mercury, see Phonogram.  
 Metronome Recs. AG, Weberstr. 5, B036 Zurich. Tel: (051) 52 66 11. Telex: 52941. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Andreas Baur.  
**Cartridge 8-tr. & cassette:** (Owned) Baniola, Carmusic, Discofon, Metronome, Top-Disc; (represented) AP, Ad-Rhythm (UK), Allegro (USA), BYG (France), CTJ, Car Play, Cavalier, Combo, Elektra (USA), Epsilon, Escargot (France), Falcon (USA), Florett, GD, Golden Sound, Golden 12 (Germany), Hallmark (USA), Historia, Intim, Iris, Kontakt, Leko, Mondial, Narcis, Nonesuch (USA), OHR (Germany), Perl (Germany), Pink Elephant (Netherlands), Pop Music, Rex, Schwann (Germany), Standard, TT, Top Classic, Tulipe, Welt Melodie (Germany).  
 Musikvertrieb AG, Badenerstr. 555, B040 Zurich. Tel: (051) 54 97 54. Pres.: M. A. Rosengarten; Ass't J. Dimenstein; Sales Mgr.: L. Schmucki.  
**Cartridge 8-tr.:** (Distributed) Swiss Sound; (represented) Ariola (Germany), Monument (USA), RCA (USA), Reprise (USA), Telefunken (Germany), Warner Bros. (USA).  
**Cassette:** (Distributed) Elite Special; (represented) same as cartridge 8-tr.  
 Oversea Recs. AG, Zurcherstr., 8154 Oberglatt. Tel: (051) 94 71 50. Pres.: Michel Liber; Gen. Mgr.: Alice Liber.  
**Cartridge 8-tr. & cassette:** (Owned) Oversea; (represented) Ca-Di (Italy), Clan (Italy), Clariphon, Ri-Fi (Italy).

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# SWITZERLAND

**P I P S** (Production Int'l de Propagande Sonore), PO Box 78, CH-8703 Erlenbach, Zurich, Tel: (051) 90 85 85, Pres. & Gen. Mgr.: Eugene Tiel.  
**Cartridge 8-tr.:** (Owned) PIPS, Car-Stereo-Music, Cas-Carl-Wunderland; (represented) Arcade (Benelux), Ewen (Germany), Fuchs Prods. (Germany), Symphony Tone (USA).  
**Cassette:** Same as 8-tr. except Cas-Carl-Wunderland.  
**Pergola,** see Phonogram.  
**Philips,** see Phonogram.  
**Phonag Schallplatten AG,** Straulistr. 1, 8400 Winterthur, Tel: (052) 23 62 31, Gen. Mgr.: Helmut Bischof; Sales Mgr.: Benny Stutz.  
**Cartridge 8-tr.:** (Owned) Helvetia; (distributed) Mabel; (represented) Fonit-Cetra (Italy), MCA (USA), Meazzi (Italy), Vanguard (USA), Vedette (Italy).  
**Cassette:** (Owned) Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Coral (USA), Fonit-Cetra (Italy), Intercord (Germany), MCA (USA), MPS (Germany), Meazzi (Italy), Popular (Germany), Vanguard (USA), Vedette (Italy).  
**Phonogram AG,** Bahnhofstr. 6, CH-8952 Schlieren, Tel: (051) 98 69 45, Pres.: A. Plaschy; Gen. Mgr.: W. Zimmerman; Mktg. Mgr.: E. Anderegg.  
**Cassette:** (Owned) Philips, Fontana, Mercury, Vertigo, Pergola, Fass/Wing; (distributed) Grossmann, Heco, Swiss Disc; (represented) Island (UK), Penny Farthing (UK), Tay (Italy), Trojan (UK), Uni (USA).  
**Open reel:** (Owned) Philips, Fontana, Mercury, Vertigo, Pergola, Fass/Wing; (represented) Island (UK), Trojan (UK), Uni (USA).  
**Pick Schallplatten-Vertrieb,** Brunnweissenstr. 26, 8049 Zurich, Tel: (051) 56 70 60, 56 44 40, Cable: MUSIKCENTER. Telex: 56636. Owner: Anton Peterer.  
**Cartridge 8-tr., cassette & open reel:** Pick.  
**Polydor AG,** Bahnhofstr. 6, CH-8952 Schlieren, Tel: (051) 98 69 45, Mgr.: Eugene Vogler.  
**Cartridge 8-tr., cassette & open reel:** Polydor, Archiv, DGG.  
**Riviera,** see Barclay.  
**Siemens,** Lowenstr. 35, 8001 Zurich, Tel: (051) 25 36 00.  
**Swiss Disc,** see Phonogram.  
**Swiss Sound,** see Musikvertrieb.  
**Top-Disc,** see Metronome.  
**Turicaphon AG,** Schweizer Schallplattenfabrik, CH-8611 Riedikon, Tel: (051) 87 43 11, Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.  
**Cartridge 4-tr. & cassette:** Artiphon, Elite Special.  
**Vertigo,** see Phonogram.

## ● playback equipment manufacturers/importers

**Electric,** 25 Raefelstr., Zurich, Tel: (051) 35 70 50.  
**Brand name:** Motorola (USA).  
**Musikvertrieb AG,** Badenerstr. 555, Zurich, Tel: (051) 54 97 54, Pres.: M. A. Rosengarten; Ass't: J. Oimenstein; Sales Mgr.: L. Schmucki.  
**Brand name:** Telefunken (Germany).  
**Philips AG,** Edenstr. 20, CH-8027 Zurich.  
**Brand name:** Philips.  
**Pick,** Brunnweissenstr. 26, CH-8049 Zurich, Tel: (051) 56 70 60, 56 44 40, Pres.: Anton Peterer; Gen. Mgr.: Mrs. Jane Peterer; Sales Mgr.: Edy Keiser.  
**Revox Int'l (div. of Ela AG)** Althardstr. 146, CH-8102 Regensdorf, Zurich, Tel: (051) 71 26 71, Pres.: Willi Studer; Gen. Mgr.: Michael Ray.  
**Brand name:** Revox.  
**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.  
**Brand name:** Sony.

## ● supplies

### RAW TAPE MANUFACTURER

**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.

### BLANK LOADED TAPE MANUFACTURERS

**Car-Stereo-Music/Auto-Cas,** PO Box 78, CH-8703 Erlenbach, Zurich, Tel: (051) 90 85 85, Pres. & Gen. Mgr.: Eugene Tiel.  
**Configuration:** Cartridge 8-tr.  
**Brand name:** Car-Stereo.  
**Revox Int'l (div. of Ela AG),** Althardstr. 146, CH-8102 Regensdorf, Zurich, Tel: (051) 71 26 71, Pres.: Willi Studer; Gen. Mgr.: Michael Ray.  
**Configuration:** Open reel.  
**Brand name:** Revox.  
**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

**Philips AG,** Edenstr. 20, CH-8027 Zurich.  
**Configuration:** Cassette.  
**Brand name:** Philips.

**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.

### MANUFACTURER OF TAPE DUPLICATING EQUIPMENT

**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.

## ● services

### CUSTOM DUPLICATION

**Atlantida,** 9-11 Rue du Clos, CH-1207 Geneva, Tel: (022) 36 68 60, Cable: Asainter.  
**Car-Stereo-Music/Auto-Cas,** PO Box 78, CH-8703 Erlenbach, Zurich, Tel: (051) 90 85 85, Pres. & Gen. Mgr.: Eugene Tiel.  
**Cartridge 8-tr.:** SMS.  
**Eurex Rec.,** Russikerstr. 2, 8330 Pfaffikon/ZH, Tel: (051) 97 42 31, Pres.: Hans R. Buch.  
**P I P S,** see Car-Stereo-Music/Auto-Cas.  
**Ruba Beerli & Co.,** Untere Rebgasse 18, CH-4000 Basel, Tel: (061) 33 23 94.  
**Uniton Studios E. Heers,** Schulstr. 56, 8105 Regensdorf.  
**Cartridge 8-tr. & cassette.**  
**Werner Weber,** Weberstr. 5, 8036 Zurich, Tel: (051) 52 66 11, Telex: 52941, Pres.: Werner Weber; Tape Mgr.: Peter Baumgartner.  
**Cartridge 8-tr. & cassette.**

## ● manufacturers of dealer accessories & supplies

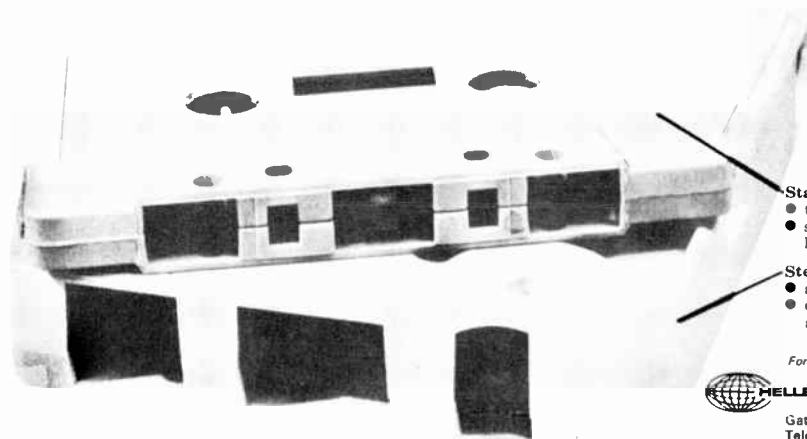
**Car-Stereo-Music/Auto-Cas,** PO Box 78, CH-8703 Erlenbach, Zurich, Tel: (051) 90 85 85, Pres. & Gen. Mgr.: Eugene Tiel.  
**Product:** Head cleaners.  
**Revox Int'l (div. of Ela AG),** Althardstr. 146, CH-8102 Regensdorf, Zurich, Tel: (051) 71 26 71, Pres.: Willi Studer; Gen. Mgr.: Michael Ray.  
**Product:** Storage cases, tuners, endless-loop attachment for tape recorder (Revox).  
**Sony Overseas SA,** Baarerstr. 73, 6300 Zug, Tel: (042) 21 13 21.  
**Product:** Convertors & tuners, head cleaners & demagnetizers, pre-leadered & splicing tape.

*continued on page 116*

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Continued from page 115

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A & M Recs. Ltd., Steinway Hall, 1 St. George St., London W1. Tel: (01) 493-1693. European Dir.: Larry Yaskiel; Gen. Mgr.: John Deacon. (Distributed by Precision Tapes.)  
**Home office: USA.**  
**Cartridge 8-tr. & cassette: (Owned) A&M, Mayfair, Ode 70.**

Ad-Rhythm Prod'ns Ltd., 13 Denham Way, Rickmansworth, Herts. Tel: Rickmansworth 72351. Branch: 14a Broadwalk, Pinner Rd., North Harrow, Middx. Dir.: J. C. Jackson.  
**Cartridge 8-tr. & cassette: (Owned) Ad-Rhythm, Jackson.**

Ampex-Elk, see Ampex Stereo Tapes Int'l.  
 Ampex Stereo Tapes Int'l., 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office: USA.**  
**Cartridge 8-tr. & cassette: (Owned) Ampex, Ampex-Elk; (represented) Atlantic, Avco Embassy, Bang, CBS, Chart, Commonwealth United, Fantasy, Flying Dutchman, Galaxy, Happy Tiger, RCA, Roulette (all USA); Palette (Belgium).**

Arrowstabs Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Pres.: Maurice D. Mindel; Gen. Mgr.: Alan Myers.  
**Cartridge 8-tr. & cassette: (Owned) Arrowstabs, distributed by Precision Tapes.**

B B C Radio Ent's., Villiers House, Haven Green, Ealing, London W5. Tel: (01) 743-8000. Gen. Mgr.: Dennis Scuse.  
**Cartridge 8-tr. & cassette: (Owned) BBC (distributed by Precision Tapes).**

Blue Horizon Recs. Ltd., 65 Parkway, London NW1 7PP. Tel: (01) 267-3317. Pres.: Mike Vernon; Gen. Mgr.: Richard Vernon.  
**Int'l branch: USA.**  
**Cartridge 8-tr. & cassette: (Owned) Blue Horizon (distributed by CBS).**

Boulevard, see Saga Recs.

Buena Vista, see Walt Disney.

C B S Recs., 28 Theobalds Rd., London WC1. Tel: (01) 242-9000. Pres.: H. Schein; Mktg. Dir.: M. Oberstein; Sales Mgr.: J. Florey; Tape Prod. Mgr.: James Fleming.  
**Cartridge 8-tr. & cassette: (Owned) CBS; (distributed) Blue Horizon.**

Capitol, see EMI.

Columbia, see EMI.

Conquest, see World Rec. Club.

D J M (Dists.) Ltd., James House, 71/75 New Oxford St., London WC1. Tel: (01) 836-4864.  
**Cassette: (Owned) DJM.**

Dandelion, see Kinney.

Decca Rec. Co., 9 Albert Embankment, London SE1. Tel: (01) 735-8111. Chm.: Sir Edward Lewis; Tape Prod. Mktg. Mgr.: Graham R. Smith.  
**Cartridge 8-tr. & cassette: (Owned) Decca, Deram, London, phase 4; (distributed) Thresh-old, Wand.**

Decca (USA), see MCA.

Delyse, see Precision Tapes.

Deram, see Decca.

Disc Imports Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Mng. Dir.: Irving T. Wilson.  
**Cartridge 4-tr., 8-tr., cassette & open reel: General background music tapes distributed & licensed internationally.**

Disney, see Walt Disney.

Walt Disney Prod'ns, 83 Pall Mall, London SW1. Tel: (01) 839-8010. European Rec'g Dir.: Frank Weintrop.  
**Cartridge 8-tr. & cassette: (Owned) Buena Vista, Disney (distributed by Precision Tapes).**

Ditchburn Org., Dock Rd., Lytham, Lancs. Tel: (039) 16 3141. Music Programming Mgr.: J. M. Thomas.  
**Cassette: (Owned) Symphonair background music cassette.**

E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Chief Exec.: John E. Read; Mng. Dir.: P. N. Brodie; Ass't Mng. Dir.: R. N. White; Sales & Dist'n Gen. Mgr.: C. Busby; Mkt. Planning & Servs. Div. Mgr.: R. Dunton; Tape Mktg. Mgr.: B. Green; Int'l Sales Div. Mgr.: A. M. Smith.  
**Cartridge 8-tr. & cassette: (Owned) Capitol, Columbia, Harvest, His Master's Voice (HMV), Parlophone, Regal Zonophone; (distributed) Liberty, Rak, Talisman, United Artists, Waverley; (represented) Bell, Command, Dot, Dunhill, Famous, Hot Wax, Impulse, Invictus, Paramount, Probe, Stateside, Stax, Tamla-Motown (all USA).**  
**Open reel: (Owned) Capitol, Columbia, Harvest, His Master's Voice (HMV), Parlophone, Regal Zonophone; (distributed) Rak, Talisman, Waverley; (represented) Paramount, Stateside, Tamla-Motown (all USA).**

Elektra, see Kinney.

Ember Recs. Ltd., Carlton Tower Pl., Sloane St., London SW1. Tel: (01) 245-9339/9330. Pres.: J. S. Kruger; Gen. Mgr.: Leslie Lewis; Sales Mgr.: Ian Brown. (Distributed by Precision Tapes).  
**Int'l branch: USA.**  
**Cartridge 8-tr. & cassette: (Owned) Ember, Explosion, Famous Artists, Great Voices of Century, Speciality.**

Envoy, see Precision Tapes.

Explosion, see Ember.

Famous Artists, see Ember.

Fontana, see Philips.

G R T, see Precision Tapes.

Governor, see MY.

Great Voices of Century, see Ember.

H M V, see EMI.

Harvest, see EMI.

His Master's Voice, see EMI.

Island Recs. Ltd., Music House, 12 Neasden Ln., London NW10. Tel: (01) 459-6212. Pres.: Christopher Blackwell; Dir.: David Betteridge; Sales Mgr.: Tim Clark. (Distributed by Precision Tapes.)  
**Cartridge 8-tr. & cassette: (Owned) Island, Trojan.**

Jackson, see Ad-Rhythm.

Kinney Rec. Group Co. Ltd., 69 New Oxford St., London WC1. Tel: (01) 836-9381. Mng. Dir.: Ian Ralfini.  
**Cartridge 8-tr. & cassette: (Owned) Warner Bros., Reprise (distributed by Precision Tapes), Elektra; (distributed) Dandelion.**

Liberty-United Artists Recs. Ltd., Stereo-Tape Div., 37-41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Stereo-Tape Div. Mgr.: Richard Jakubowski.  
**Home office: USA, United Artists.**  
**Cartridge 8-tr. & cassette: (Owned) Liberty, United Artists (distributed by EMI).**

London, see Decca.

M C A Recs. Ltd., 139 Piccadilly, London W1. Tel: (01) 629-7211. Cable: CINTERCOR. Contacts: Derek Everett, Alan J. Crowder.  
**Cartridge 8-tr. & cassette: (Owned) MCA.**

M Y Tape Cartridge Co. Ltd./Kingstereo, 7 W. Halkin St., London SW1. Tel: (01) 235-6424. Mng. Dir.: Martin Yale.  
**Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) Governor, Monarch, Praise.**

Major Minor Recs. Ltd., 58/59 Marlborough St., London W1. Tel: (01) 473-5803. Mng. Dir.: Philip R. Solomon.  
**Cartridge 8-tr. & cassette: (Owned) Major Minor licensed to Ampex.**

Mayfair, see A&M.

Mediarts Ltd., 39 Charing Cross Rd., London WC2. Tel: 437-2621. Pres.: Gareth Wigan.  
**Home office: USA.**  
**Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Mediarts.**

Mercury, see Philips.

Monarch, see MY.

Musitapes (Whsle.) Ltd., 49 Hertford St., London W1Y 7TE. Tel: (01) 499-8157. Dir.: P. J. Ashworth; Gen. Mgr.: M. H. Hazeldine; Sales Mgr.: K. H. Bourke Borrowes.  
**Cartridge 8-tr.: (Distributed) Ampex, CBS, Decca, EMI, Liberty/UA, Precision Tapes, RCA; (represented) Carson (France).**  
**Cassette: (Distributed) Ampex, CBS, Decca, EMI, Liberty/UA, Philips, Polydor, Precision Tapes, RCA.**

Ode 70, see A&M.

Page One Recs. Ltd., 71/75 New Oxford St., London WC1. Tel: (01) 836-4864.  
**Cassette: (Owned) Page One (distributed by Philips).**

Palette Recs. Ltd., 10 Gray's Inn Sq., London WC1.  
**Home office: Belgium.**  
**Cartridge 8-tr. & cassette: (Owned) Palette.**

Parlophone, see EMI.

Penny Farthing Recs., 4 Tilney St., London W1. Tel: (01) 493-8873.  
**Cassette: (Owned) Penny Farthing.**

phase 4, see Decca.

Philips Recs. Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Mng. Dir.: F. C. Marks; Musiccassette Prod. Mgr.: Roy Tempest.  
**Cassette: (Owned) Philips, Fontana, Mercury, Vertigo (distributed) Page One, Pye, Reprise, Transatlantic, Warner Bros.**

Polydor Recs. Ltd., 17-19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Mng. Dir.: J. R. Fruin; Gen. Mktg. Mgr.: T. J. Harrold; Sales Mgr.: E. H. Webster; Tape Mktg. Mgr.: W. Carter.  
**Cassette: (Owned) Polydor; (distributed) Track; (represented) Atco, Atlantic, Buddha, Capricorn, Colossus, Enterprise, Kama Sutra, King, MGM, Riverside, Sire, Stax, Verve (all USA); Archive, DGG (Germany).**

Praise, see MY.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.  
**Cartridge 8-tr. & cassette: (Owned) GRT, Pye; (distributed) A&M, BBC, Buena Vista, Conquest, Delyse, Dick James Music, Disney, Ember, Envoy, Island, Reprise, Sagatone, Warner Bros., World Rec. Club; (represented) Disques Vogue (France).**

Pye, see Precision Tapes.

R C A Ltd., Rec. Div., RCA House, 50 Curzon St., London W1. Tel: (01) 499-3901. Mng. Dir.: K. D. Glancy; Gen. Mgr.: W. Sparksman; Sales Mgr.: R. Hunt.  
**Cartridge 8-tr. & cassette: (Owned) RCA.**  
 Saga Recs. Ltd., 326 Kensal Rd., London W10. Tel: (01) 969-6651. Mng. Dir.: Marcel Rodd. (Distributed by Precision Tapes).  
**Cartridge 8-tr. & cassette: (Owned) Sagatone, Boulevard.**  
 Sagatone, see Saga Recs.  
 Rak, see EMI.  
 Regal Zonophone, see EMI.  
 Reprise, see Kinney & Precision Tapes.  
 Speciality, see Ember.  
 Speciality Ltd., 37 Soho Sq., London, W1V 5DG. Tel: 01-437-0806. Tape Mgr.: Rodney Buckle.  
**Home office: USA.**  
**Cartridge 8-tr. & cassette: (Owned) Specialty.**  
 Symphonair, see Ditchburn Org.  
 Talisman, see EMI.  
 Talkpak Rec'gs, 16 Elizabeth Mews, London NW3. Tel: (01) 722-1786. Gen. Mgr.: J. A. Broster.  
**Cassette & open reel: (Owned) Talkpak educational, therapeutic & self-improvement tapes.**  
 Threshold, see Decca.  
 Track, see Polydor.  
 Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353, 935-1389. Mng. Dir.: Nathan Joseph; Ass't Mng. Dir.: Laurence Aston; Sales Mgr.: John Cooper.  
**Cartridge 8-tr. & cassette: (Owned) Transatlantic (distributed by Ampex & Philips).**  
 Trojan, see Island.  
 United Artists, see Liberty & EMI.  
 Vertigo, see Philips.  
 Wand, see Decca.  
 Warner Bros., see Kinney & Precision Tapes.  
 Waverley, see EMI.  
 World Rec. Club, Parkbridge House, Little Green, Richmond, Surrey. Tel: 940-8331. Gen. Mgr.: Colin Hadley.  
**Cartridge 8-tr. & cassette: (Owned) Conquest, World Rec. Club (distributed by Precision Tapes).**

## ● duplicator/marketers

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone. (See Manufacturers/Distributors/Importers section for licensed product.)  
**Home office: USA.**  
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1. Tel: (01) 242-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyday; Sales Mgr.: Mike Hawgood. (See Manufacturers/Distributors/Importers section for licensed product.)

## ● playback equipment manufacturers/importers

A E G (G.B.) Ltd., AEG House, Chichester Rents, Chancery Ln., London WC2. Tel: (01) 242-9944.  
 Acme Electric Co. (Finsbury) Ltd., 74 Great Eastern St., London EC2. Tel: (01) 739-6486. Pres.: Mr. Joseph.  
**Branch: Hazel Grove, Stockport, Cheshire. Tel: (061) 483-6477. Gen. Mgr.: E. Fenten.**  
**Brand name: Ajax (Japan).**  
 Ajax, see Acme.  
 Alpha, see Highgate Acoustics.  
 Audiomaster, see A. C. Farnell.  
 B R C, see British Radio Corp.  
 Bang & Olufsen (UK) Ltd., Eastbrook Rd., Gloucester GL4 7DE. Tel: (452) 21591. Mng. Dir.: J. H. Portlock; Works Mgr.: P. J. Moger; Sales Mgr.: I. L. Howarth-Roberts.  
**Showroom: 70 Welbeck St., London W1. Tel: (01) 486-2144.**  
**Brand name: Beocord (Denmark).**  
 Beocord, see Bang & Olufsen.  
 Binatone, see J. Parkar.  
 Bosch Ltd., Rhodes Way, Radlett Rd., Watford, Herts. Tel: Watford 44233. Mng. Dir.: V. C. Mills; Uher Div. Head of Sales: R. K. Wilson.  
**Home office: West Germany, Robert Bosch.**  
**Brand name: Uher (West Germany).**  
 Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd., London N1. Tel: (01) 607-8271. Sales Mgr.: S. R. Kurland.  
**Brand name: Mark 5.**  
 British Radio Corp. Ltd., 284 Southbury Rd., Enfield, Middx. Tel: (01) 366-1155. Mng. Dir.: Dennis A. Neill; Comm'l Dir.: Thomas B. Henderson; Sales Dir.: Jack S. Wilson.  
**Brand names: Ferguson, Marconiphone.**  
 Bush, see Rank Bush Murphy.  
 Clarke & Smith Mfg. Co. Ltd., Melbourne Works, Wallington, Surrey. Tel: (01) 669-4411.  
 D T V Group Ltd., 126 Hamilton Rd., West Norwood, London SE27. Tel: (01) 670-6166.  
**Brand name: Spotmaster (USA).**  
 Dual Electronics Ltd., Paramount Ind'l Estate, Mill Rd., Stokenchurch, Bucks. Tel: Radnage 3467.

Eagle Int'l, 32a Coptic St., London WC1 ANR. Tel: (01) 636-0961. Pres.: G. Adler; Sales Mgr.: D. R. Harris.  
**Int'l branch: Belgium.**  
**Configuration: Cartridge 8-tr.**  
**Brand name: Eagle Int'l (Japan).**  
 A. C. Farnell (Leeds) Ltd., 81 Kirkstall Rd., Leeds LS3 1HR, Yorks. Tel: Leeds 35111. Pres.: John Farnell; Sales Mgr.: W. A. Jamieson.  
**Brand names: Audiomaster (Denmark), Tandberg (Norway).**  
 Ferguson, see British Radio Corp.  
 Fisher, see REW.  
 Golding Audio Ltd., Marks Tey, Colchester. Tel: Marks Tey 433.  
**Product: Golding System & 8-tr. player, car stereo, 8-tr. recorder.**  
 Grundig (G.B.) Ltd., Sydenham, London SE26. Tel: (01) 778-2211.  
 C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4. Tel: (01) 995-4551. Pres.: C. E. Hammond; Gen. Mgr.: I. Lake; Sales Mgr.: R. J. Sharpe.  
**Brand name: Revox (Switzerland).**  
 Harman-Kardon, see Highgate Acoustics.  
 Highgate Acoustics, 1B4-188 Great Portland St., London W1. Tel: (01) 636-2901.  
**Brand names: Alpha (Japan), Harman-Kardon (USA), Luxor (Sweden).**  
 Kellar Electronics, Maryland Works, 9 Brydges Rd., London E15. Tel: (01) 534-3800.  
**Configuration: Dolby B Cassette Recorders.**  
 Gordon J. King (Ents.) Ltd., Technical Author & Consultant (Electronics) Ents., N. Boundary Rd., Brixham, Devon. Tel: Brixham 2304.  
 Kingstereo, see MY.  
 Lee Prods. (G.B.) Ltd., 10-18 Clifton St., London EC2B 2JD. Tel: (01) 247-6711. Mng. Dir.: A. V. Marcuson.  
 Leavers-Rich Equip. Ltd., 319 Trinity Rd., London SW18. Tel: (01) 874-9054. Chm.: Norman Leavers; Mng. Dir.: P. B. Richards; Sales Mgr.: N. V. Nichols.  
**Brand name: Leavers-Rich.**  
 Luxor, see Highgate Acoustics.  
 M Y Tape Cartridge Co. Ltd./Kingstereo, 7 W. Haikin St., London SW1. Tel: (01) 235-6424. Mng. Dir.: Martin Yale.  
**Brand names: Kingstereo (Japan) Muntz (USA).**  
 Marconiphone, see British Radio Corp.  
 Mark 5, see Brenell.  
 Metro-Sound Mfg. Co. Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Pres.: M. S. Myers; Nat'l Sales Mgr.: R. Lyons; Export Sales Mgr.: S. Cohen.  
**Brand names: Metro-Sound, Slot Stereo.**  
 Motorola Automotive Prods. Ltd., Taylors Rd., Stotfold, Hitchin, Herts. Tel: (462) 730661. Gen. Mgr.: R. D. Bonham Carter; Sales Admin'r: John V. Kellett; Sales Mgr.: Max Norrey.  
**Brand name: Motorola (manufactured domestically & imported from USA).**  
 Muntz, see MY.  
 Musitapes (Whsle.) Ltd., 49 Hertford St., London W1Y 7TE. Tel: (01) 499-8157. Dir.: P. J. Ashworth; Gen. Mgr.: M. H. Hazeldine; Sales Mgr.: K. H. Bourke Borrowes.  
**Brand names: Musitapes (Japan), Split Dimension in-store demonstration system.**  
 National, see UK National.  
 National Panasonic, see UK National.  
 Northern Radio Servs., 153 Fellows Rd., London NW3. Tel: (01) 722-3314.  
 J. Parkar & Co. (London) Ltd., 1 Paul St., London EC2. Tel: (01) 628-4577. Dir.: P. Lalvani; Sales Mgr.: Mr. Scott.  
**Brand name: Binatone (Japan).**  
 Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777. Mng. Dir.: John Stewart-Clark.  
 R E W Audio Visual Co., 146 Charing Cross Rd., London WC2. Tel: (01) 836-3365. Dir.: Mark Murray; Sales Mgr.: Raymond Churchouse.  
**Branch: 266-8 Upper Tooting Rd., London SW17. Tel: (01) 672-4471.**  
**Brand name: Fisher (USA).**  
 Racial-Thermionic Ltd., Hythe, Southampton, Hampshire SO4, 6ZH. Tel: Hythe 3265. Telex: 47600.  
 Radiomobile Ltd., Goodwood Works, N. Circular Rd., London NW2. Tel: (01) 452-0171. Sales Mgr.: J. S. Tryon.  
**Configuration: Cartridge 8-tr. auto models.**  
 Rank Bush Murphy Ltd., Power Rd., Chiswick, London W4. Tel: (01) 994-6491. Mng. Dir.: J. P. Collis; Mktg. Dir.: D. N. T. Scott; Sales Mgr.: R. J. Smith.  
**Brand names: Bush Discassette (manufactured domestically), Bush (Japan).**  
 Revox, see C. E. Hammond.  
 Sanyo Marubeni (UK) Ltd., Bushey Mill Ln., Watford, Herts. Tel: Watford 30421. Sales Dir.: J. S. Wren.  
**Configurations: Cassette & open reel.**  
**Brand name: Sanyo (Japan).**  
 Shira, see Winter.  
 Slot Stereo, see Metro-Sound.  
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.  
**Home office: Japan.**  
 Split Dimension, see Musitapes.  
 Spotmaster, see DTV.  
 Tandberg, see A. C. Farnell.

U K National, United Africa House, Blackfriars Rd., London SE1. Tel: (01) 928-2070. Gen. Mgr.: B. W. Southwirth; Sales Mgr.: R. E. Pickford.  
**Brand names: National Panasonic (manufactured domestically), National (Japan).**  
 Uher, see Bosch.  
 Winter Trading Co., Ltd., 95/99 Ladbroke Grove, London W11. Tel: (01) 727-1341. Sales Mgr.: K. Trow.  
**Brand name: Shira (Hong Kong).**

## ● supplies

### RAW TAPE MANUFACTURERS

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Gen. Mgr.: G. Ahrens.  
**Home office: West Germany.**  
**Brand name: Agfa Magnetron, StereoChrome.**  
 Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office: USA.**  
 Audio Devices Inc.-European Headquarters, Vicarys House, High St., Odiham, Hampshire. Tel: Odiham 2648. European Opns. Dir.: W. Dalglish.  
**Home office: USA.**  
**Brand name: Audiotape.**  
 Audiotape, see Audio Devices.  
 Chart Edge Ltd., 18/21 Jermyn St., London SW1. Tel: (01) 734-1443. Gen. Mgr.: B. Scally.  
**Brand name: Tonemaster.**  
 E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-8888.  
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPE London W1. Mng. Dir.: Michael Marks; Sales Mgr.: David Conway.  
 C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4. Tel: (01) 995-4551. Pres.: C. E. Hammond; Gen. Mgr.: I. Lake; Sales Mgr.: R. J. Sharpe.  
**Brand name: Revox.**  
 Irish, see REW.  
 Mastertape (Magnetic) Ltd., Poyle Trading Estate, Blackthorne Rd., Colnbrook, Bucks. Tel: Colnbrook 2431. Mng. Dir.: J. W. Barrow.  
 Musitapes (Whsle.) Ltd., 49 Hertford St., London W1Y 7TE. Tel: (01) 499-8157. Dir.: P. J. Ashworth; Gen. Mgr.: M. H. Hazeldine; Sales Mgr.: K. H. Bourke Borrowes.  
 R C A Magnetic Ltd., 202 King's Rd., Reading. Tel: Reading 580221. Telex: 847106. Mktg. Mgr.: D. L. Hardman.  
**Brand name: RCA Red Seal.**  
 R E W Audio Visual Co., 146 Charing Cross Rd., London WC2. Tel: (01) 836-3365. Dir.: Mark Murray; Sales Mgr.: Raymond Churchouse.  
**Branch: 266-8 Upper Tooting Rd.; London SW17. Tel: (01) 672-4471.**  
**Brand names: Irish, Shamrock.**  
 Revox, see C. E. Hammond.  
 Shamrock, see REW.  
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.  
**Home office: Japan.**  
 StereoChrome, see Agfa-Gevaert.  
 Tonemaster, see Chart Edge.  
 Zonal Films, Magnetic Coatings Ltd., Holmthroppe Ind'l Estate, Redhill, Surrey. Tel: Redhill 64706. Dir.: H. Hutchings; Prod'n Mgr.: A. J. Pitter.

### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office: USA.**  
**Configurations: Cartridge 8-tr. & cassette.**  
 Aristocrat, see J. Parkar.  
 Audio Devices Inc.-European Headquarters, Vicarys House, High St., Odiham, Hampshire. Tel: Odiham 2648. European Opns. Dir.: W. Dalglish.  
**Home office: USA.**  
**Configurations: Cartridge 8-tr. & cassette.**  
**Brand name: Audiopak.**  
 Audiopak, see Audio Devices.  
 Binatone, see J. Parkar.  
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPE London W1. Mng. Dir.: Michael Marks; Sales Mgr.: David Conway.  
**Configuration: Cassette.**  
 C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4. Tel: (01) 995-4551. Pres.: C. E. Hammond; Gen. Mgr.: I. Lake; Sales Mgr.: R. J. Sharpe.  
**Configuration: Open reel.**  
**Brand name: Revox.**  
 Hellermann Data Packaging Ltd., Gatwick Rd., Crawley, Sussex. Tel: Crawley 28888. Dir. & Gen. Mgr.: G. E. Griffiths; Sales Mgr.: E. G. Dowley.  
**Home office: USA, Data Packaging Corp.**  
**Configurations: Cartridge & cassette.**  
 Irish, see REW  
 Mastertape (Magnetic) Ltd., Poyle Trading Estate, Blackthorne Rd., Colnbrook, Bucks. Tel: Colnbrook 2431. Mng. Dir.: J. W. Barrow.  
**Configuration: Cassette.**

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J. Parkar & Co. (London) Ltd., 1 Paul St., London EC2. Tel: (01) 628-4577. Dir.: P. Lalvani; Sales Mgr.: Mr. Scott.  
**Configuration:** Cassette.  
**Brand names:** Aristocrat, Binatone.

R E W Audio Visual Co., 146 Charing Cross Rd., London WC2. Tel: (01) 836-3365. Dir.: Mark Murray; Sales Mgr.: Raymond Churchouse. Branch: 266-8 Upper Tooting Rd., London SW 17. Tel: (01) 672-4471.  
**Configuration:** Cassette.  
**Brand name:** Irish.

Revox, see C. E. Hammond.

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.  
**Home office:** Japan.

## BLANK LOADED TAPE MANUFACTURERS

Adastra Electronics Ltd., Swiss Cottage, 167 Finchley Rd., London NW3 6LB. Tel: (01) 624-8164. Pres.: S. Leaver; Dir.: M. Leaver; Gen. Mgr.: J. Boyce.  
**Configurations:** Cassette & open reel.  
**Brand names:** Syncassette, Synchronotape.

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Gen. Mgr.: G. Ahrens.  
**Home office:** West Germany.  
**Configurations:** Cassette & open reel.  
**Brand names:** Agfa Magnetron, StereoChrome.

ArrowSound, see Arrowtaps.

Arrowtaps Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Pres.: Maurice D. Mindel; Audio Prod. Mgr.: Alan Myers.  
**Configuration:** Cassette.  
**Brand name:** ArrowSound.

Audio Devices Inc.-European Headquarters, Vicarys House, High St., Odiham, Hampshire. Tel: Odiham 2648. European Opns. Dir.: W. Dalglish.  
**Home office:** USA.  
**Configurations:** Cartridge & cassette.  
**Brand names:** Audiopak, Capitol.

Audiopak, see Audio Devices.

Capitol, see Audio Devices.

E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.  
**Configurations:** Cartridge 8-tr. & cassette.

G M E, see General Magnetic & Electronics.

## THE TAPE DUPLICATING CO. (GREAT BRITAIN) LTD.

Audio Works, Cartersfield Road, Waltham Abbey, Essex.

Telephone:  
Waltham Cross 31933

Telex: 25166

Cables: Metrosound, London

**GREAT BRITAIN'S LONGEST ESTABLISHED HIGH SPEED HIGH FIDELITY CUSTOM DUPLICATORS**

- Compact Cassettes
- 8-track Cartridges
- Cassette Head Cleaner
- New Patented 8-track Head and Capstan Cleaner
- Quality Mouldings for Cassettes and Cartridges

*Production Equipment includes*

**Gauss, Scully, 3M (Minicom), Dolby, Audix Frequency Response Units etc.**

General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPES London W1. Mng. Dir.: Michael Marks; Sales Mgr.: David Conway.  
**Configuration:** Cassette.  
**Brand name:** GME.

Golding Audio Ltd., Marks Tey, Colchester. Tel: Marks Tey 433.  
**Configuration:** Cartridge 8-tr

Leda Tapes, 17 Leigh Park Rd., Leigh-on-Sea, Essex. London Tel: (01) 226-7004. Gen. Mgr.: David Cavalier; Sales Mgr.: Shirley Suter.  
**Configuration:** Open reel.

Metro-Sound Mfg. Co. Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Pres.: M. S. Myers; Nat'l Sales Mgr.: R. Lyons; Export Sales Mgr.: S. Cohen.  
**Configurations:** Cartridge 8-tr., cassette.

Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777. Mng. Dir.: John Stewart-Clark.  
**Configuration:** Cassette.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.

R C A Magnetic Ltd., 202 King's Rd., Reading. Tel: Reading 580221. Telex: 847106. Mktg. Mgr.: D. L. Hardman.  
**Configurations:** Cartridge 8-tr., cassette & open reel.  
**Brand names:** RCA Red Seal, RCA Vibrant.

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.  
**Home office:** Japan.

StereoChrome, see Agfa-Gevaert.

Syncassette, see Adastra.

Synchrotape, see Adastra.

## CARTRIDGE PARTS MANUFACTURERS

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.  
**Chief product:** Outer box, center reel, etc.

Audio Devices Inc.-European Headquarters, Vicarys House, High St., Odiham, Hampshire. Tel: Odiham 2648. European Opns. Dir.: W. Dalglish.  
**Home office:** USA.  
**Chief product:** Audiopak parts for 8-tr. cartridges & cassettes

Audiopak, see Audio Devices.

E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.  
**Chief product:** All parts for 8-tr. cartridges.

## MANUFACTURERS OF TAPE DUPLICATING & PROCESSING EQUIPMENT

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Gen. Mgr.: G. Ahrens.  
**Home office:** West Germany.  
**Chief product:** Calibration tapes, cutter sets.

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.  
**Chief product:** Ampex professional audio tape duplicators.

Bosch Ltd., Rhodes Way, Radlett Rd., Watford, Herts. Tel: Watford 44233. Mng. Dir.: V. C. Mills; Head of Sales Uher Div.: R. K. Wilson.  
**Home office:** West Germany, Robert Bosch.  
**Chief product:** Uher mixers.

Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd., London N1. Tel: (01) 607-8271. Sales Mgr.: S. R. Kurland.  
**Chief product:** Complete playback equip., heads, amplifiers, mixer units, jack plugs, cable sockets, radio coupling cable, microphones.

D T V Group Ltd., 126 Hamilton Rd., West Norwood, London SE27. Tel: (01) 670-6166.  
**Chief product:** Recorder/playback units, winders, degaussers, preamplifiers, studio turntables & tape cartridges.

Dolby Labs. Inc., 346 Clapham Rd., London SW9. Tel: (01) 720-1111. Telex: 919109. Pres.: Dr. R. M. Dolby; Sales Mgr.: Ioan Allen.  
**Int'l office:** USA.  
**Chief product:** Professional noise reduction equip.

E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.  
**Chief product:** Mixers.

Leavers-Rich Equip. Ltd., 319 Trinity Rd., London SW18. Tel: (01) 874-9054. Chm.: Norman Leavers; Mng. Dir.: P. B. Richards; Sales Mgr.: N. V. Nichols.  
**Chief product:** Custom built high-speed duplicators (cartridge, cassette & open reel), multi track recorders, Leeraser bulk erasers, equalizers, patch fields.

Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777.

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.  
**Home office:** Japan.

Uher, see Bosch.

## services CUSTOM DUPLICATION

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.

Cartridge 8-tr.: Decca, Deram, London, phase 4, Threshold.

E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.  
**Cartridge 8-tr., cassette & open reel:** Various labels.

Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777.  
**Cassette:** EMI, Linguaphone.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.  
**Cartridge 8-tr. & cassette:** Various labels.

Tape Dupl'g Co. (G.B.) Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Gen. Mgr.: D. Watson.  
**Cartridge 8-tr. & cassette:** Various labels.

Trident Tape Servs. Ltd., 4/10 North Rd., 3rd fl., Islington, London N7. Tel: (01) 609-0087. Gen. Mgr.: R. A. Goodwin.  
**Cartridge 8-tr.:** CBS, Pye, Reflection.  
**Cassette:** Decca, Pye, Reflection.

## DESIGN & ARTWORK

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.

Arrowtaps Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Pres.: Maurice D. Mindel; Audio Prod. Mgr.: Alan Myers.

Liberty-United Artists Recs. Ltd., 37-41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.

## PACKAGING & LABELING

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.

E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.

Tape Dupl'g Co. (G.B.) Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Gen. Mgr.: D. Watson.

## PRINTING & LITHOGRAPHING

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.

Delga Press Ltd., Carmichael Rd., London SE25.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.

Tape Dupl'g Co. (G.B.) Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Gen. Mgr.: D. Watson.

## manufacturers of dealer accessories & supplies

The following is a directory of manufacturers, listing the product available from each firm. After this master list is a breakdown by product category.

Adastra Electronics Ltd., Swiss Cottage, 167 Finchley Rd., London NW3 6LB. Tel: (01) 624-8164. Pres.: S. Leaver; Dir.: M. Leaver; Gen. Mgr.: J. Boyce.  
**Product:** Synchronotape editing kit.

Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.  
**Home office:** USA.  
**Product:** Browser boxes, carrying & storage cases, catalog servs., display racks, head cleaners & demagnetizers.

Arrowtaps Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Pres.: Maurice D. Mindel; Audio Prod. Mgr.: Alan Myers.  
**Product:** Carrying & storage cases, display racks, head cleaners & demagnetizers.

Ballantines, 8 Chestow Pl., London W2.

**Product:** Browser boxes, display racks.

D T V Group Ltd., 126 Hamilton Rd., West Norwood, London SE27. Tel: (01) 670-6166.  
**Product:** Catalog servs., display racks, head cleaners & demagnetizers.

Delga Press Ltd., Carmichael Rd., London SE25.  
Product: Catalog servs.

General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368.  
Cable: MAGTAPE London W1. Mng. Dir.: Michael Marks; Sales Mgr.: David Conway.  
Product: Storage cases, head cleaners & demagnetizers.

Golding Audio Ltd., Marks Tey, Colchester. Tel: Marks Tey 433.  
Product: Head cleaners.

C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4. Tel: (01) 995-4551. Pres.: C. E. Hammond; Gen. Mgr.: I. Lake; Sales Mgr.: R. J. Sharpe.

Product: Carrying & storage cases, head cleaners & demagnetizers, remote controls, NAB hub adaptors, microphones & stands.

Hightate Acoustics, 184-188 Great Portland St., London W1. Tel: (01) 636-2901.

Product: Carrying & storage cases (Schweizer), display racks.

Leavers-Rich Equip. Ltd., 319 Trinity Rd., London SW18. Tel: (01) 874-9054. Chm.: Norman Leavers; Mng. Dir.: P. B. Richards; Sales Mgr.: N.V. Nichols.

Product: Head cleaners & demagnetizers, audio equalizers, patch fields.

Metro-Sound Mfg. Co. Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933. Pres.: M. S. Myers; Nat'l Sales Mgr.: R. Lyons; Export Sales Mgr.: S. Cohen.

Product: Carrying & storage cases, pre-leadered & splicing tape, maintenance kits, tape strobes, splicing blocks, editing kits, tape timers.

Musitapes (Whsle.) Ltd., 49 Hertford St., London W1Y 7TE. Tel: (01) 499-8157. Dir.: P. J. Ashworth; Gen. Mgr.: M. H. Hazeldine; Sales Mgr.: K. H. Bourke Borrowes.

Product: Browser boxes, carrying & storage cases, catalog servs., converters & tuners, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777.

Product: Browser boxes, carrying & storage cases, catalog servs., display racks.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Wyoda; Sales Mgr.: Mike Hawgood.

Product: Carrying & storage cases, head cleaners & demagnetizers.

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.

Home office: Japan.  
Product: Convertors & tuners, head cleaners & demagnetizers, pre-leadered & splicing tape.

Zonal Films, Magnetic Coatings Ltd., Holmehorpe Ind'l Estate, Redhill, Surrey. Tel: Redhill 64706. Dir.: H. Hutchings; Prod'n Mgr.: A. J. Pitter.

Product: Audio tapes & low noise mastering tapes.

The following guide lists the names of Manufacturers of Dealer Accessories & Supplies under each product category. For detailed information on these firms, refer to the preceding Directory of Manufacturers section.

#### BROWSER BOXES

Ampex Stereo Tapes Int'l.

Ballantines.

Musitapes (Whsle.) Ltd.

Philips Electrical Ltd.

#### CARRYING & STORAGE CASES

Ampex Stereo Tapes Int'l.

Arrowtabs Ltd.

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## VENEZUELA

### ● manufacturers/ importers/distributors of pre-recorded tape

Allum's Maracaibo Import, Av. Los Palos Grandes 3a, Caracas 106. Tel: 327644, 335810. Pres. & Gen. Mgr.: Irvin K. Allum; Sales Mgr.: Mary M. Allum.

Cartridge 8-tr., cassette & open reel: (Represented) Ampex, CBS, Capitol (all USA).

Antor, see Hogarama.

Buena Musica SA (La), Calle las Nieves, Urb. Las Fuentes, Caracas. Tel: 491336. Pres.: Heinz Klincckwort; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Cesar Acosta.

Cartridge 8-tr. & cassette: (Owned) Soul; (represented) Imperial (Brazil), Liberty (USA), Peerless (Mexico).

Corporacion Los Ruices SA, Calle Milan 402, Caracas. Tel: 344683. Pres.: Wilhelm Ricken; Comm'l Mgr.: S. W. Steinhaus; Sales Mgr.: E. Barros.

Cartridge 8-tr. & cassette: (Represented) Bell (USA), Capitol (USA), Dunhill (USA), EMI labels (worldwide), SSS Int'l (USA).

D C M-Pop, see Fabrica Venezolana de Discos.

Discomoda, see Fabrica Venezolana de Discos.

Discoteca CA (La), PO Box 70498, Caracas. Tel: 344681. Pres.: Wilhelm Ricken; Sales Mgr.: Carlos Vidal.

Cartridge 8-tr. & cassette: (Owned) Sonus, Top Hits; (distributed) Billo; (represented) Ansonia (USA), Borinquen (Puerto Rico), Disc Jockey (Argentina), Movieplay (Spain), Musart (Mexico), Music Hall (Argentina), Musidisc (Brazil), Paramount (USA), Scepter (USA).

Distribuidora Nacional de Discos, Apdo. 19134, Caracas. Tel: 422019.

Int'l branch: USA.

Cartridge 8-tr. & cassette: (Owned) Velvet.

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Cartridge 8-tr. & cassette: (Owned) Discomoda, DCM-Pop, Impacto, Orbe; (represented) Amaret (USA), Chantecler (Brazil), Decca (Portugal), Duke-Peacock (USA), GNP Crescendo (USA), Hispavox (Spain), Jolly (Italy), King (Japan), Onix (Ecuador), Reprise-Warner (USA), Ri-Fi (Italy), Vogue (France).

Hogarama CA, Apdo. 2021, Caracas. Tel: 913691, 913391. Pres.: A. Leslie Escoffery Jr.; Gen. Mgr.: William Ward; Sales Mgr.: Oswald A. Bracht.

Cassette: (Distributed) Antor; (represented) Philips group (Netherlands).

Impacto, see Fabrica Venezolana de Discos.

Orbe, see Fabrica Venezolana de Discos.

Palacio, see El Palacio de la Musica.

El Palacio de la Musica SA, PO Box 3637, Guayabal a Venado 4-1, Caracas. Tel: 451939, 454848, 451046, 452068. Pres.: Ernesto Aue; Gen. Mgr.: Miguel A. Pina; Sales Mgr.: Arlindo Silva.

Cartridge 8-tr. & cassette: (Owned) Palacio; (represented) A&M (USA), ABC (USA), Cotique (USA), Decca (UK), Fania (USA), Monument (USA), Motown (USA), Seeco (USA), United Artists (USA).

Panart de Venezuela CA, Apdo. de Candelaria 14258, Caracas. Tel: 55-6700. Tape Mgr.: R. Castro Vega.

Int'l branch: USA.

Cartridge 8-tr. & cassette: (Owned) Panart.

Philips, see Polydor.

Polydor SA, Apdo. 5458, Calle Milan, Edif. Avo, 2nd fl., California Sur, Caracas. Tel: 356635, 343824, 356140. Pres.: Dr. Julio Cesar Moron; Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido.

Cartridge 8-tr. & cassette: (Owned) Polydor, Philips; (represented) Atlantic (USA), Buddha (USA), MGM/Verve (USA), Mercury (USA), Ricordi (Italy), Stax/Volt (USA).

Sonus, see La Discoteca.

Soul, see La Buena Musica.

Top Hits, see La Discoteca.

Velvet, see Distribuidora Nacional de Discos.

### ● playback equipment manufacturers/ importers

Allum's Maracaibo Import, Av. Los Palos Grandes

3a, Caracas 106. Tel: 327644, 335810. Pres. & Gen. Mgr.: Irvin K. Allum; Sales Mgr.: Mary M. Allum.

Brand names: Ampex (USA), Revox (Switzerland), Sony (Japan).

Sonus Electronics CA, PO Box 70380, Caracas. Tel: 344685. Pres.: Bernard Brecht; Sales Mgr.: Julian Gonzalez Marin.

Brand name: Wollensak (USA).

### ● supplies

#### EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Configuration: Cartridge 8-tr.

Brand name: DCM.

#### BLANK LOADED TAPE

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Configurations: Cartridge 8-tr. & cassette.

Brand name: DCM.

### ● services

#### CUSTOM DUPLICATION

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Configurations: Cartridge 8-tr. & cassette.

Grabaciones Antor SA, Calle Baruta 60, El Valle, Caracas.

Configurations: Cartridge 8-tr. & cassette.

Polydor SA, Apdo. 5458, Calle Milan, Edif. Avo, 2nd fl., California Sur, Caracas. Tel: 356635, 343824, 356140. Pres.: Dr. Julio Cesar Moron; Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido.

Cassette: Atlantic, Buddha, MGM/Verve, Mercury, Philips, Polydor, Ricordi, Stax.

Sonus Electronics CA, PO Box 70380, Caracas. Tel: 344685. Pres.: Bernard Brecht; Sales Mgr.: Julian Gonzalez Marin.

Cartridge 8-tr. & cassette: Ansonia, Billo, Capitol, EMI, Musart, Musidisc, Paramount, RCA, Sonus.

#### DESIGN & ARTWORK

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Hogarama CA, Apdo. 2021, Caracas. Tel: 913691, 913391. Pres.: A. Leslie Escoffery Jr.; Gen. Mgr.: William Ward; Sales Mgr.: Oswald A. Bracht.

Polydor SA, Apdo. 5458, Calle Milan, Edif. Avo, 2nd fl., California Sur, Caracas. Tel: 356635, 343824, 356140. Pres.: Dr. Julio Cesar Moron; Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido.

#### PACKAGING & LABELING

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Polydor SA, Apdo. 5458, Calle Milan, Edif. Avo, 2nd fl., California Sur, Caracas. Tel: 356635, 343824, 356140. Pres.: Dr. Julio Cesar Moron; Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido.

#### PRINTING & LITHOGRAPHING

Fabrica Venezolana de Discos CA (Favedica), PO Box 3402, Caracas 101. Tel: 497491. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada Duque; Sales Mgr.: Florentino Arcas.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

Int'l branch: Colombia, Discomoda de Colombia Ltda.

### ● manufacturers of dealer accessories & supplies

Hogarama CA, Apdo. 2021, Caracas. Tel: 913691, 913391. Pres.: A. Leslie Escoffery Jr.; Gen. Mgr.: William Ward; Sales Mgr.: Oswald A. Bracht.

Product: Cassette albums.

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