

1976-77 Billboard

Section 2
September 25, 1976

INTERNATIONAL BUYER'S GUIDE



BERNIE ROLLINS

SPRINGBOARD

America's Fastest Growing Economy Label!



NATIONALLY DISTRIBUTED BY SPRINGBOARD DISTRIBUTING CO.

SPRINGBOARD DISTRIBUTING CO.
RAHWAY, NEW JERSEY
(201) 574-1400

SPRINGBOARD DISTRIBUTING CO.
ELK GROVE VILLAGE, ILLINOIS
(312) 956-1150

SPRINGBOARD DISTRIBUTING CO.
NORTH HOLLYWOOD, CALIFORNIA
(213) 765-5116

Billboard®

1976-1977



Founded 1894

INTERNATIONAL BUYER'S GUIDE

Billboard Publications, Inc., 9000 Sunset Blvd.
Los Angeles, CA 90069
(213) 273-7040; Cable: Billboy LA;
LA Telex: 698669; NY Telex: 620523

Editorial

Publisher & Editor-in-Chief: Lee Zhitto (L.A.)
Editor Emeritus: Paul Ackerman (N.Y.)
Managing Editor: Eliot Tiegel (L.A.)

DIRECTORY STAFF

Editor: Earl Paige
Manager of Directory Services: John P. Hays
Assistant Manager of Directory Services: Robert Hudoba
Directory Editors: Sheila Ward, Roy Crosthwaite
Associate Directory Editors: Jon Braude, Joan Elsener, Gregg Gorton, Bill Lee, Melanie Helton
Art: Bernie Rollins

EXECUTIVE EDITORIAL BOARD

Lee Zhitto, Eliot Tiegel, Claude Hall, John Sippel, Mildred Hall, Is Horowitz, Paul Ackerman

EDITORS

CAMPUS: Jim Fishel (N.Y.), **CLASSICAL:** Is Horowitz (N.Y.), **COPY:** Dave Dexter (L.A.), **COUNTRY:** Gerry Wood (Nash.), **DISCO:** Radcliffe Joe (N.Y.), **INTERNATIONAL:** (Acting) Jim Melanson (N.Y.), **MARKETING:** John Sippel (L.A.), **RADIO-TELEVISION PROGRAMMING:** Claude Hall (L.A.), **RECORD REVIEWS:** Nat Freedland (L.A.), **RECORDING STUDIOS:** Jim McCullough (L.A.), **SPECIAL ISSUES:** Earl Paige (L.A.), **TALENT:** Nat Freedland (L.A.), **TAPE/AUDIO/VIDEO:** Stephen Traiman (N.Y.)

NEWS BUREAUS & REGIONAL OFFICES

Chicago, Ill. 60606, 150 N. Wacker Dr., Area Code 312, CE6-9818 Editorial Bureau Chief: Alan Penchansky, Sales, Bill Kanzer
Cincinnati, Ohio 45214, 2160 Patterson St., Area Code 513, 381-6450
London: 7 Carnaby St., London W 1, Telex-262100, Tel: 437-8090 Cable: Billboard London European Editorial Director, Mike Hennessey; U.K. News Editor, Peter Jones; Regional Publishing Director, Andre de Vekey
Milan: Piazzale Loreto 9, Milan, Italy, Tel: 28-29-158 Bureau Chief, Germano Ruscitto, Cable: Billboard Milan
Nashville, Tenn. 37203, 1717 West End Ave., Area Code 615, 329-3925 Bureau Chief, Gerry Wood, Sales, John McCarty
New York, N.Y. 10036, 1 Astor Plaza, Area Code 212, 764-7300 Bureau Chief, Is Horowitz
Tokyo: Music Labo, Atlantic Bldg., 20-6 Azabu Jikuracho, Minato-ku, Tokyo, Tel: 585-3368, Bureau Chief, Alex Abramott
Washington, D.C. 20005, 733 15th St. N.W., Woodward Bldg., Rm 915 Area Code 202, 393-2580 Bureau Chief, Mildred Hall

FOREIGN CORRESPONDENTS

Argentina: Ruben Machado, Lavalle 1783, Buenos Aires
Australia: John Bromell, 29 Curl Parade, Harbord, N.S.W. 2096
Austria: Manfred Schreiber, 1180 Wien XVIII, Kreuzgasse 27 Tel: 43-30-974
Belgium: Iul Antonissen, 27A Oude Godstraat, 3100 Heist op den Berg Tel: 015 241953
Brazil: Henry T. Johnston, Av. Rio Branco 25, Rio de Janeiro Tel: 233-4977
Canada: Marty Melhuish, 89 Rainsford Rd., Toronto, Ontario Tel: 416-690-0512
Czechoslovakia: Dr. Lubomir Doruzka, 14 Zeleny Pruh, 147 00 Praha 4 Branik Tel: 26-16-08
Denmark: Knud Orsted, 22 Tjoernevej, DK 3070 Snekkersten, Denmark Tel: (03) 22-26-72
Finland: Kari Helopaltio, 01860 Perttula Tel: 27 18 36
France: Henry Kahn, 16 Rue Clauzel, 75-Paris 9 Tel: 8784290
Greece: Lefty Kogalides, Hellinikos Vorras, Thessaloniki Tel: 48 000 416621
Holland: Frans van der Beek, Wilibrorduslaan 67, Hilversum, Tel: 02150-41022
Hungary: Paul Gyongy, Dereksut a 6, 1016 Budapest Tel: 45-46-45
Ireland: Ken Stewart, 56 Rathgar Road, Dublin 6 Tel: 97-14-72
Israel: Uri Alony, POB 2802B, Tel Aviv Tel: 23-92-97
Italy: Germano Ruscitto, Piazzale Loreto 9, Milan Tel: 28-29-158
Mexico: Mary Fisher, Apartado Postal 11-766, Mexico 11 D.F. Tel: 905 531-3907
New Zealand: I.P. Monaghan, c/o Box 79, Wellington
Poland: Roman Wasilko, Magiera 9m 37, 01-873 Warsaw Tel: 34 36 04
Portugal: Fernando Tenente, R. Sta Helena 122 R/C, Porto 52º, Lisbon Tel: 3 01 72
Puerto Rico: Lorraine Blaser, PO Box 12333, Santurce, 00914
Rumania: Octavian Ursulescu, Str. Radude la La Afumati, nr. 57-B Sector 2, Bucharest C.P. 9 Tel: 13-46-10, 16-20-80
Spain: Maria Dolores Aracil, Plaza Mariano de Cavia, Madrid 13 Tel: 449-14-68
Sweden: Leif Schulman, Brantingsgatan 49, 4 tr., 115 35 Stockholm Tel: (08) 629 873
Switzerland: Beat H. Hirt, Berghaldenweg 19, 8135 Langnau/Zurich, Switzerland
Republic of South Africa: Rian Malan, 2 Sandringham, 57 Olivia Road, Berea, Johannesburg
Uruguay: Carlos A. Martins, Martin Garcia 2108, Montevideo Tel: 826-77
U.S.S.R.: Vadim D. Yurhenkov, 14 Rubinstein St., Apt. 15, Leningrad 191025 Tel: 15-33-41
West Germany: Wolfgang Spaltr, 236 Bad Segebert An der Trave 67b, Postfach 1150 Tel: (04551) 14 28
Yugoslavia: Borjan Kostic, Balkanska St. 30, 11000 Belgrade Tel: 645642

Sales

Director of Sales: Tom Noonan
Eastern Sales Manager: Ron Willman (N.Y.)
National Talent Coordinator: Bill Moran (L.A.)

SALES REGIONAL OFFICES

Chicago, Ill. 312, CE6-9818—Bill Kanzer
Japan: Hugh Nishikawa, c/o Music Labo, Atlantic Bldg. 20-6 Azabu Jikuracho, Minato-ku, Tokyo, Tel: 585-5139
London: 7 Carnaby St., London W 1, Phone: 437-8090—Andre de Vekey, Regional Publishing Director
Los Angeles, Calif. 90069, 9000 Sunset Blvd., Area Code 213, 273-7040—Harvey Geller, Joe Fleischman, John Halloran
Nashville, Tenn. 37203, 1717 West End Ave., Area Code 615, 329-3925—John McCarty
New York, N.Y. 10036, 1 Astor Plaza, Area Code 212, 764-7300—Ron Willman, Manager of Consumer Electronics Sales, Norm Berkowitz, Mickey Addy, Ron Carpenter, J.B. Moore

MARKETING SERVICES

Director, Marketing Services: Bill Wardlow (L.A.)
Chart Manager: Bob White (L.A.)

PUBLISHING

Associate Publishers: Tom Noonan, Bill Wardlow
Business Manager: Steve Lappin
Special Projects: Dennis Hyland (N.Y.)
Production Coordinators: Edward J. Moore, Bill Tegenkamp, Val Karches (Cinc.)
Publishing Consultant: Hal Cook
Conference Coordinator: Diane Kirkland
Production Manager: John Halloran (L.A.)
Classified Advertising Manager: Murray Dort (N.Y.)
Circulation Manager: Jack Shurman (N.Y.)
Promotion Manager: Ed Masciana

INTERNATIONAL SALES

Great Britain: Barry Hatcher, 7 Carnaby Street, London W1V 1PG Tel: (01) 437 8090
Australia: Mr. Ken Appleton, Adrep Pty Ltd., 41 McLaren St., North Sydney, NSW Tel: 929-5088
Austria, Benelux, Czechoslovakia, Hungary, Poland, Scandinavia: Johan Hoogenhout, Smirnotstratt 40, s-Hertogenbosch, Holland, Tel: 147688
France: Olivier Zameczkowski, 30 Avenue Bugeaud, 75-116, Paris, Tel: 553.1068
Italy: Germano Ruscitto, Piazzale Loreto 9, Milan Tel: 28-29-158
Japan: Hugh Nishikawa, c/o Music Labo, Atlantic Bldg., 20-6 Azabu Jikuracho, Minato-ku, Tokyo, Tel: 585-5149
Mexico: Mary Fisher, Apartado Postal 11-766, Mexico 11, D.F. Tel: 905 531-3907
Spain: Rafael Rwert, Plaza Mariana de Cavia 1 & 3, Escalera Derecha 12B, Madrid 7, Spain
Venezuela: Christian Roux, Radio Exitos 1090, Calle El Retiro, Qta. Vilma, El Rosal, Caracas, Venezuela

BILLBOARD PUBLICATIONS, INC.

Chairman & Chief Executive Officer: W.D. Littleford, **President:** Dale R. Bauer, **Senior Vice Presidents:** Administration & Finance, David Luppert, American Artists Group, Jules Perel, **Vice President, Director of Sales:** Maynard L. Reuter, **Vice President, International Operations:** Mort L. Nativir, **Secretary:** Ernest Lorch, **Assistant Secretary:** John Ross, **Treasurer:** Lawrence Gatto, **President, Music Labo (Joint Venture):** Ben Okano

The microfilm edition of Billboard is available from KTO Microform, Route 100, Millwood, N.Y. 10546. For details, contact the company, at the above address.

Subscription rates payable in advance. One year, \$60 in U.S.A. (except Alaska, Hawaii, Puerto Rico, Canada). Other rates on request. Allow 3 to 6 weeks delivery first copy. Subscription correspondence write Subscription Manager, Billboard, Box 2156, Radnor, Pa. 19089 or call (215) 687-8200. Change of address should give old and new address. Published weekly. Copyright 1976 by Billboard Publications, Inc. The company also publishes in **New York:** American Artist, Gift & Tableware Reporter, Industrial Design, Interiors, Residential Interiors, Merchandising, Photo Weekly, Watson-Guipill Publications, Whitney Library of Design, **Los Angeles:** Billboard, **Nashville:** Amusement Business, **London:** The Artist, Music Week, World Radio-TV Handbook, How to Listen to the World, **Tokyo:** Music Labo. **Postmaster, please send Form 3579 to Billboard Publications, Inc., Box 2156, Radnor, Pa. 19089, Area Code 215, 687-8200.**



Billboard® INTERNATIONAL BUYER'S GUIDE

Contents

RECORD COMPANIES OF THE UNITED STATES	14
MUSIC PUBLISHERS OF THE UNITED STATES ..	48
SHEET MUSIC JOBBERS & SUPPLIERS OF THE UNITED STATES	94
RECORD & TAPE WHOLESALERS OF THE UNITED STATES	97
Distributors	
One-Stops	
Rack Jobbers	
Importers & Exporters	

SERVICES FOR THE US MUSIC—RECORD—TAPE INDUSTRY	146
Associations & Professional Organizations.....	146
Design & Artwork.....	148
Licensing Organizations, Music.....	151
Licensors, Record & Tape.....	152
Plating, Processing & Pressing Plants.....	152
Printers & Lithographers.....	160
Record Promotion.....	166
Tape Custom Duplicators.....	170
Tape Duplicator/Marketers.....	215

SUPPLIES FOR THE US MUSIC—RECORD—TAPE INDUSTRY	176
Empty Cartridge, Cassette & Reel Manufacturers.....	176
Cartridge & Cassette Parts Manufacturers.....	178
Envelopes & Mailers.....	179
Jackets & Sleeves.....	180
Labels.....	182
Polyethylene Bags.....	184
Record Processing Equipment Manufacturers/Importers.....	185
Tape, Blank Loaded, Manufacturers.....	186
Tape, Bulk Raw, Manufacturers.....	194
Tape Duplicating & Processing Equipment Manufacturers/Importers.....	196
Tape Packaging & Labeling Equipment.....	198
Tape, Professional Supplies, Manufacturers.....	200

RECORD & TAPE DEALER ACCESSORIES & SUPPLIES	204
--	-----

STORE FIXTURES & MERCHANDISING AIDS MANUFACTURERS	212
--	-----

JUKEBOX MANUFACTURERS	214
------------------------------------	-----

JUKEBOX TITLE STRIP MANUFACTURERS	214
--	-----

INTERNATIONAL MUSIC—RECORD—TAPE SECTION	226
--	-----

Argentina.....	216	Italy.....	284
Australia.....	218	Jamaica.....	302
Austria.....	224	Japan.....	303
Bahamas.....	226	Kenya.....	318
Belgium.....	226	Malaysia.....	318
Bermuda.....	229	Mexico.....	319
Bolivia.....	229	Netherlands.....	326
Brazil.....	229	New Zealand.....	331
Bulgaria.....	231	Nicaragua.....	332
Canada.....	232	Nigeria.....	332
Chile.....	244	Norway.....	333
China, Republic Of.....	244	Pakistan.....	334
Colombia.....	245	Panama.....	334
Costa Rica.....	247	Peru.....	335
Cyprus.....	247	Philippines.....	335
Czechoslovakia.....	247	Poland.....	337
Denmark.....	248	Portugal.....	337
Dominican Republic.....	250	Romania.....	339
Ecuador.....	250	Singapore.....	339
Egypt.....	251	South Africa, Republic Of.....	340
El Salvador.....	251	Spain.....	344
England, see United Kingdom		Sudan.....	350
Finland.....	251	Surinam.....	351
France.....	253	Sweden.....	351
German Democratic Republic (East).....	264	Switzerland.....	354
German Federal Republic (West).....	264	Taiwan, see China (Republic Of)	
Greece.....	278	Thailand.....	357
Guatemala.....	280	Trinidad & Tobago.....	357
Holland, see Netherlands		Turkey.....	358
Hong Kong.....	280	USSR.....	358
Hungary.....	281	United Kingdom.....	359
Iceland.....	281	Uruguay.....	386
India.....	282	Venezuela.....	386
Ireland.....	282	Virgin Islands.....	388
Israel.....	283	Yugoslavia.....	388



THE WORLD IS OUR ROSTER

AUSTRALIA

WEA Records Pty. Ltd.
7/9 George Place, Artarmon, Sydney 2064 N.S.W.
Managing Director: Paul M. Turner

BRAZIL

WEA Discos Ltda.
Av. Almiraute Barroso 63-5/2514-5
Rio De Janeiro
Managing Director: Andre Midani

CANADA

WEA Music of Canada Ltd.
1810 Birchmount Road, Scarborough, Ontario
President: Kenneth Middleton

FRANCE

WEA Filipacchi Music S.A.
70 Champs Elysees, Paris 75008
President: Daniel Filipacchi
Managing Director: Bernard de Bosson

GERMANY

WEA Musik GmbH
Gustav-Freytag-Strasse 15.2 Hamburg 76
Managing Director: Siegfried Loch

ITALY

WEA Italiana S.p.A.
Galleria del Corso 4, Milan 20122
Managing Director: Giuseppe Velona

JAPAN

Warner-Pioneer Corp.
Fuji Building, 4-11-10 Roppongi, Minato-ku, Tokyo
President: Shin Watanabe
Resident Representative: Keith Bruce

NETHERLANDS

WEA Records B.V.
Konninginneveg 49, Hilversum
Managing Director: Ben Bunders

NEW ZEALAND

WEA Records Ltd.
3 Britomart Place, Auckland
Managing Director: Tim Murdoch

SOUTH AFRICA

WEA Records (Pty.) Ltd.
24 St. Andrews Road, Parktown, Johannesburg 2001
Managing Director: Derek Hannan

UNITED KINGDOM

WEA Records Ltd.
69 New Oxford Street, London W.C.1
Deputy Managing Directors:
Richard Robinson, Derek Taylor

WEA INTERNATIONAL EUROPE

WEA European Coordinating Inc.
P.O. Box 3112
Haarlem 1504, The Netherlands
Managing Director: Brigitta Peschko

WEA International European Artists Relations

Chillon 16,
1820 Montreux, Switzerland
European Artists Relations Director: Claude Nobs

NESUHI ERTEGUN, President

WEA International Inc.
75 Rockefeller Plaza
New York, N.Y. 10019

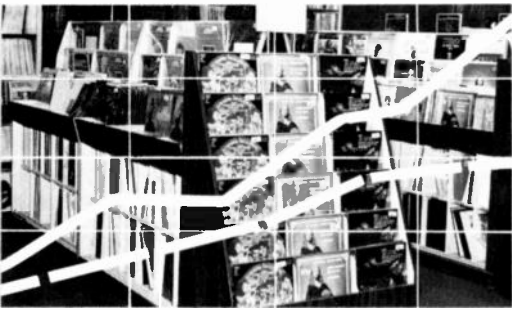
PHIL ROSE, Executive V.P.

WEA International
3330 Warner Boulevard
Burbank, California 91505



What in the world are you doing?

wea
International



Sharp Contrasts Highlight 1975 Sales Growth

A SLIGHT INCREASE in LP unit sales, a dramatic plunge for singles and a leveling off for tape characterize U.S. industry volume figures for 1975.

Over all, the RIAA-estimated retail dollar volume for prerecorded music sales for 1975 was \$2.36 billion, up 7.3% over 1974.

The 7.3% increase contrasts with sharper spurts in some recent previous years (chart below shows a 9.1% increase 1974 over 1973 and a 10.3% jump in 1972).

Among other leading nations in prerecorded music volume, several parallel the U.S. in terms of increased sales (see separate chart), among them West Germany, the U.K., France, Australia, Brazil and Sweden, all of which show increases.

One parallel that does not exist, however, is the sale of 8-track music tapes. This configuration is virtually extinct in some countries, correspondents report.

The plunge for singles in the U.S. and the leveling off of tape are particularly noticeable.

Disk sales totaled \$1.668 billion or an increase of 7.6%, again slightly off 1974's 7.9% increase.

LPs totalled \$1,485 million for a 9.5% increase but singles at \$183 million plunged 5.7%. This plunge is significant when seen as a continuing downward curve since 1972 (see chart).

As for tape in all configurations, the 1975 figure is \$692 million, or a 6.5% increase, well below 11.9% for last year's tape increase.

The configuration by configuration charts for 1975, however, show a general plateauing for 8-track at \$583 million in dollar volume and 100.2 million in units, for a more modest percent change of 6.2% in volume and 3.6% in units from the year previous. Ac-

tually, 8-track in 1975 continued a downward curve started in 1973 (see chart).

Cassette, while not increasing in terms of change from 1974, does show an upturn in percent in distribution at 14.3, thus continuing a rally that started in 1973. Units rose from 15.3 million to 16.4 million.

Two other configurations show continuing existing patterns as well. Stereo open reel is climbing, ever so imperceptibly, from a -50% change to a present -35%. Quad 8-track/open reel, however, is plunging precipitously.

Price trends as seen in the software study by RIAA show LPs averaging out at \$5.26 compared to \$4.91 a year earlier; singles went to \$1.12 average list from 95 cents; tapes were \$5.86 up from \$5.70.

In world markets, tape is undergoing dramatic changes (see country by country reports). In Spain, one of the last hold-outs for 8-track, tape is rivaling disk in total prerecorded sales. The increase is 20,000 units for 8-track and a whopping 660,000 units for cassette. Cassette dominates 8-track four to 1 now in the U.K. And in Scandinavia, once a hotspot for 8-track, correspondents in Norway and Sweden say it has virtually vanished. In the Netherlands, a growing number of stores are not bothering to stock 8-track.

Increasingly important not just in America is the volume being done in blank tape; and again, not just in the consumer area. Figures are somewhat difficult to come by inasmuch as not all manufacturers make them available. One study from our recent Tape Audio Video Market Sourcebook shows an overall 10% increase in sales at retail at a value of \$348,552,000 for 1975. Interestingly, 8-track leads with a 22% increase over 1974, followed closely by cassette at 21% up and open reel at 13% increase.

9 Years Of U.S. Pre-Recorded Music Sales

	1967			1968			1969			1970		
	\$	% Change	% Dist.	\$	% Change	% Dist.	\$	% Change	% Dist.	\$	% Change	% Dist.
RECORDS	\$1,051		89.6	\$1,124	6.9	82.8	\$1,170	4.0	73.9	\$1,182	1.0	71.2
TAPES	122		10.4	213	84.4	17.2	416	77.6	26.0	476	14.6	36.6
TOTAL SALES	\$1,173		100.0	\$1,358	15.8	100.0	\$1,586	16.8	100.0	\$1,660	4.7	100.0

1971			1972			1973			1974			1975		
\$	% Change	% Dist.	\$	% Change	% Dist.	\$	% Change	% Dist.	\$	% Change	% Dist.	\$	% Change	% Dist.
\$1,251	8.8	71.7	\$1,383	10.6	71.9	\$1,436	3.8	71.2	\$1,550	7.9	70.5	\$1,668	7.6	70.7
444	11.1	33.1	641	47.7	45.7	501	-21.7	35.0	694	14.1	26.1	692	-0.3	26.1
\$1,744	5.1	100.0	\$1,924	10.3	100.0	\$2,017	4.8	100.0	\$2,200	9.1	100.0	\$2,360	7.3	100.0

U.S. LP & Singles Sales For 9 Years

(Reported in Millions of Dollars)

	1967 \$	% Change	% Dist.	1968 \$	% Change	% Dist.	1969 \$	% Change	% Dist.	1970 \$	% Change	% Dist.
LPs	\$ 874		83.2	\$ 949	8.6	84.4	\$ 995	4.8	85.0	\$1,017	2.2	86.0
SINGLES	177		16.8	175	-1.1	15.6	175	0	15.0	165	-5.7	14.0
TOTAL SALES	\$1,051		100.0	\$1,124	6.9	100.0	\$1,170	4.1	100.0	\$1,182	1.0	100.0

(cont'd)

1971 \$	% Change	% Dist.	1972 \$	% Change	% Dist.	1973 \$	% Change	% Dist.	1974 \$	% Change	% Dist.	1975 \$	% Change	% Dist.
\$1,086	6.8	86.8	\$1,203	10.8	87.0	\$1,246	3.6	86.8	\$1,356	8.8	87.5	\$1,485	9.5	89.0
165	0	13.2	180	9.1	13.0	190	5.6	13.2	194	2.1	12.5	183	-5.7	11.0
\$1,251	5.8	100.0	\$1,383	10.6	100.0	\$1,436	3.8	100.0	\$1,550	7.9	100.0	\$1,668	7.6	100.0

Source RIAA

Tape By Configuration For 9 Years

(Reported in Millions of Dollars)

	1967 \$	% Change	% Dist.	1968 \$	% Change	% Dist.	1969 \$	% Change	% Dist.	1970 \$	% Change	% Dist.
8-TRACK	\$60		29.2	\$155	158.3	66.7	\$100	33.5	72.1	\$176	26.0	79.1
CASSETTES	6		4.9	17	183.3	7.3	74	341.2	18.0	77	2.7	16.1
REEL TO REEL	26		16.4	22	-10.0	9.4	26	9.1	4.6	18	-10.0	3.8
4-TRACK CART. & OTHERS	36		29.5	40	10.0	17.1	21	-47.5	5.1	5	-76.2	1.0
QUAD BT & REEL TO REEL	--		--	--		--	--		--	--		--
TOTAL SALES	\$122		100.0	\$234	91.8	100.0	\$416	14.9	100.0	\$478	14.9	100.0

(cont'd)

1971 \$	% Change	% Dist.	1972 \$	% Change	% Dist.	1973 \$	% Change	% Dist.	1974 \$	% Change	% Dist.	1975 \$	% Change	% Dist.
\$305	1.8	78.1	\$425	10.4	78.6	\$499	15.1	84.1	\$549.2	12.3	84.5	\$581.0	6.2	84.2
96	24.7	19.5	102	6.3	18.9	76	25.5	13.1	87.2	14.7	13.4	98.8	13.3	14.3
12	-11.1	-7.4	8	-33.3	-1.5	4	-50.0	-7	2.6	-15.0	-4.1	2.0	-23.1	-1
--		--	1		1.0	12	100.0	2.1	11.3	-1.8	1.7	8.2	-27.4	1.2
\$493	9.7	100.0	\$541	9.7	100.0	\$581	7.4	100.0	650.3	11.9	100.0	\$692.0	6.4	100.0

Source RIAA



Centenary Review Of Recorded Music



- 1877**—First reproduction of sound by Edison on tin foil cylinders and device called "phonograph."
- 1884**—Scanning disk for mechanical television invented by Paul Nipkow.
- 1886**—Bell and Tainter patent "Graphophone" as recordings were being made on wax cylinders.
- 1887**—Flat phonograph disk patent application by Emile Berliner and American Graphophone Co. formation in Bridgeport, Conn. launch recording industry.
- 1889**—Columbia Phonograph Co. formed to market American Graphophone products.
- 1895**—Wireless signals sent and received in Italy by Guglielmo Marconi and in Russia by Alexander Popoff.
- 1897**—International expansion with American Graphophone's London office opening: Columbia Graphophone Co., Ltd.
- 1901**—Marketing of disk recordings moves ahead with formation of Victor Talking Machine Co.
- 1902**—Columbia and Victor share patents on disk recordings.
- 1903**—First royalty system for compensation of recording artists.
- 1906**—Three-element vacuum tube invented by Lee DeForest.
- 1910**—Enrico Caruso's radiophone broadcasts from backstage of Metropolitan Opera.
- 1912**—Abandonment of cylinder recording and dawn of recording industry "Golden Age" with many new labels formed.
- 1920**—First radio receivers advertised for sale, followed next year by first sports broadcasts and following year by first commercial broadcast over WEA, New York.
- 1923**—NAB formed, patents applied for on TV camera tube and TV demonstrated by Dr. Vladimir K. Zworykin.
- 1924**—General sluggishness of recording industry as appeal of radio grows.
- 1925**—Electrical recording process developed, microphones replace recording horn, loudspeakers replace earphones.
- 1927**—First car radios, initial transcontinental radio link, Phil Farnsworth's electronic TV patent application.
- 1928**—Government issues first experimental TV station permits.
- 1930**—Depression finds second recording industry decline but at same time radio turns more and more to recordings.
- 1934**—American Decca Record Co. formed, FCC established.
- 1936**—British begin first regular TV service.
- 1939**—U.S. introduction of TV at New York World's Fair, first experimental FM's go on air.
- 1940**—Recording industry's charts bow in Billboard (Tommy Dorsey, "I'll Never Smile Again," Bing Crosby's "Only Forever" and Artie Shaw's "Frenesi" leading titles).
- 1941**—Authorization (later rescinded) of 21 TV stations, formation of more labels as decade will bring forth MGM, Capitol, Mercury, London and others.
- 1945**—Airwaves fill up (9 TV stations, 46 FM's and 943 AM's), first magnetic wire recorders on market.
- 1947**—Bell demonstration of transistor, first magnetic tape recorders introduced in U.S.
- 1948**—Dawn of high fidelity with Columbia's LPs and Victor's 45s.
- 1949**—Three-speed phonograph introduced.
- 1950**—Color TV non-compatible field-sequential system authorized.
- 1952**—RIAA formed, 70-channel UHF band added.
- 1954**—"Sh-Boom" by Crew-Cuts heralds dawn of rock 'n' roll, first mass-market pocket radio (\$49.95).
- 1955**—Columbia starts record club.
- 1956**—Elvis Presley popularity soars, TV stations start using video tape, B&W portable TV bows.
- 1958**—First stereo LP's.
- 1959**—LP sales surge ("Flower Drum Song," Mancini's "Peter Gunn," "Kingston Trio at Large").
- 1960**—Stereo surges to offset singles dip ("Persuasive Percussion" LP scores big).
- 1961**—FM stereo broadcasting gets FCC okay, racks show gains.
- 1962**—Summer season one of best for singles in history of business. Racks register 24% gain over 1961 as they take on more leased departments; stores up close to 5%.
- 1963**—In a normal growth period for records and in a time of national prosperity, record sales in 1963 did not keep pace. Christmas sales that did not come up to expectations, combined with changes in the marketing and merchandising of records, held 1963 down to a 1% increase over 1962.
- 1964**—Year noted for Beatles invasion followed by approximately three dozen other British artists. LP sales registered greatest gain. August 1964 one of the best months ever for singles sales. Good Christmas season plus good third quarter edged industry over previous year by approximately 5%.
- 1965**—U.S. Excise Tax on records rescinded.
- 1966**—Breakthrough of tape CARtridge, with the nation's three major automobile manufacturers promoting tape units in new cars.
- 1967**—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.
- 1969**—Conglomerate became a much used word as there was a trend towards bigness on all levels of the music business. Rackjobbers, record companies, music publishers, tape firms—all were involved in the merger game.
- 1970**—RCA and Motorola introduce a compatible 4-channel 8-track cartridge system, Quad-8 at Billboard's International Music Industry Conference, Majorca, Spain.
- 1971**—CBS/Sony preview their "SQ" disk—a compatible 4-channel disk system—at Billboard's Montreux conference. First international conference on video recording at Cannes (Billboard Publications/VIDCA).
- 1972**—RCA, Japan Victor Co. and Panasonic debuted a 4-channel, discrete disk system at the Billboard sponsored fourth International Music Industry Conference in Acapulco.
- 1973**—Surge of new state piracy statute passages saw illicit tape flow diminish, as more than 20 states added such laws. Shortage of essential materials, such as chemical bases for record manufacture and wood pulp for paper, hit industry. Resultant smaller number of LP and single releases saw hit product sell longer and greater individual sales totals. More universal quadrasonic equipment as WEA labels go discrete.
- 1974**—Continuing material shortages elevated production costs of record product by 35 percent in singles and 60 percent in album production. Labels initiated intensive secondary market promotion, when major market radio stations restricted playlists. Tape piracy was further crippled when Richard Taxe was convicted on all counts of recorded music copyright infringement and mail fraud in federal district court. Sound-alike labels mushroomed.
- 1975**—Spiralling inflation forced labels to raise singles from \$1 to \$1.29, while LP and tape price rose \$1 to \$6.98 and \$7.98, respectively. Budget lines from the majors disappeared. Replacing them were \$4.98 lines of steady catalog sellers. National and regional retail record-tape chains proliferated, becoming key sales point for new product.
- 1976**—The internecine struggle for established acts manifested itself through greater artist and manager control of the industry. To combat significantly skyrocketing costs, including mushrooming artist royalties and advances, Columbia Records hinted of premium price releases by super acts as with hardcover book industry. Record chains continued to proliferate at the expense of rackjobbers. Discos were established as potent promotion and sales sources.

1975 Sales By Repertoire

	% of Dollar Volume	% Change from 1974
Contemporary	61.4	0.5
Country	11.7	0.9
Middle of the Road	11.1	6.7
Classical	5.4	3.8
Children's	2.3	-48.9
Jazz	4.6	12.2
Comedy	1.6	6.7
Other	1.9	18.8

Analysis Of Unit Sales

	Total Sales (Millions of \$)	Estimated # Units Sold (Millions)	% Change from 1974
LP's	1,485.0	282	2.2
Singles	183.0	164	-19.6
8-tr. Cartridges	583.0	100.2	3.6
Cassettes	98.8	16.4	7.2
Reel To Reel	2.0	.4	-20.0
Quadraphonic	8.2	1.1	-21.4

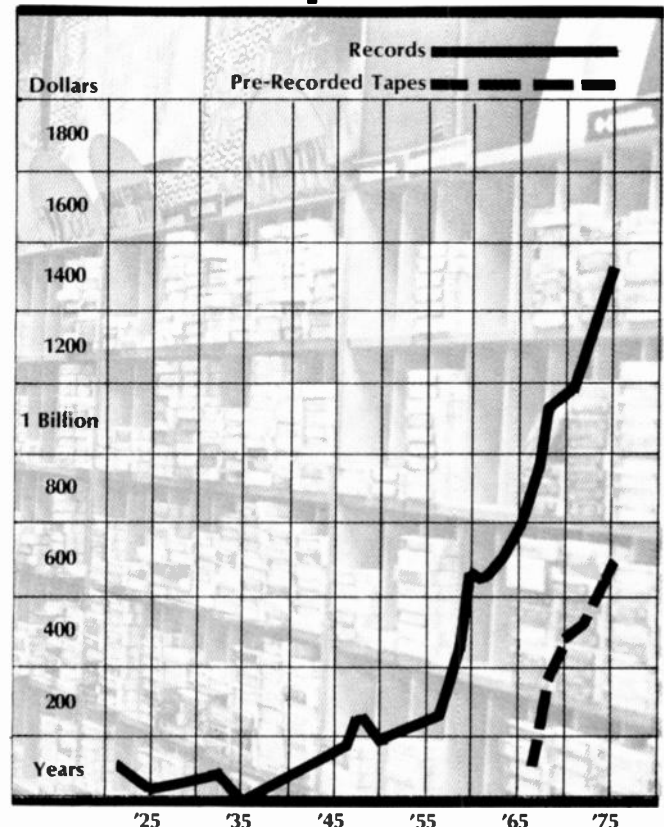
US Recording Sales 1921-1975

Year	Sales \$ Millions	% Change	Year	Sales \$ Millions	% Change
1921	\$106	-	1949	173	-8.5%
1922	92	-13.2%	1950	189	+9.2%
1923	79	-14.1%	1951	199	+5.3%
1924	68	-13.9%	1952	214	+7.5%
1925	59	-13.2%	1953	219	+2.3%
1926	70	+18.6%	1954	213	-2.7%
1927	70	N.C.	1955	277	+30.0%
1928	73	+4.3%	1956	377	+36.1%
1929	75	+2.7%	1957	460	+22.0%
1930	46	-38.7%	1958	511	+11.1%
1931	18	-60.9%	1959	603	+18.0%
1932	11	-38.9%	1960	600	-0.5%
1933	6	-45.5%	1961	640	+6.7%
1934	7	+16.7%	1962	687	+7.3%
1935	9	+22.2%	1963	698	+1.6%
1936	11	+22.2%	1964	758	+8.6%
1937	13	+18.2%	1965	862	+13.7%
1938	26	+100%	1966	959	+11.3%
1939	44	+69.2%	1967	1051	+9.6%
1940	48	+9.1%	1968	1124	+6.9%
1941	51	+6.3%	1969	1170	+4.1%
1942	55	+7.8%	1970	1182	+1.0%
1943	66	+20%	1971	1251	+5.8%
1944	66	N.C.	1972	1383	+10.6%
1945	109	+65.2%	1973	1436	+4.0%
1946	218	+100%	1974	2200	+9.1%
1947	224	+2.8%	1975	2360	+7.3%
1948	189	-15.6%			

(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

Billboard 1976-1977 International Music-Record Directory

Record-Tape Sales Graph



International Perspective Of Recording Sales

The following is an estimated country-by-country share of global sales of records and tapes at retail level.

Western Countries

Country	1975 Sales of Records & Tapes (Retail-U.S. \$)	%	Population Adjusted to 1974 Estimate	Per Capita Expend.
USA	2,360,000,000	39.8	215,000,000	10.97
Japan	616,000,000	10.4	109,670,000	5.62
German Federal Republic West	600,000,000	10.1	65,040,000	9.23
United Kingdom	590,551,000	10.0	55,930,000	10.56
France	462,480,000	7.8	52,510,000	8.81
Australia	151,000,000	2.5	13,542,100	11.15
Canada	140,565,000	2.4	22,659,000	6.20
Brazil	140,000,000	2.4	107,661,000	1.30
Sweden	126,443,000	2.1	8,176,000	15.47
Mexico	117,400,000	2.0	58,120,000	2.02
Netherlands	101,500,000	1.7	13,597,616	7.46
Italy	99,751,000	1.7	55,586,000	1.79
Spain	68,200,000	1.2	35,220,000	1.94
Argentina	64,900,000	1.1	25,050,000	2.59
Belgium	58,900,000	1.0	9,757,000	6.04
Switzerland	51,999,000	.8	6,480,000	8.02
South Africa	41,408,000	.7	24,920,000	1.66
Austria	40,810,000	.7	7,530,000	5.42
Denmark	37,000,000	.6	5,130,000	7.21
Norway	36,443,000	.6	4,075,000	8.94
Finland	24,718,000	.4	4,680,000	5.28
Total	\$5,930,068,000	100.0		

Eastern European Countries

Eastern European Countries				
U.S.S.R.	563,200,000	87.4	250,900,000	2.24
Czechoslovakia	50,045,000	7.8	14,690,000	3.41
Yugoslavia	23,650,000	3.7	21,160,000	1.12
Hungary	6,087,000	.9	10,460,000	.58
Poland	1,493,000	.2	33,690,000	.04
TOTAL	644,475,000	100.0		

America's Radio & TV Stations

RADIO 1959-1976

TELEVISION 1955-1976

TELEVISION STATIONS IN OPERATION 1955-1975

AM AND FM BROADCASTING STATIONS IN OPERATION

Year	AM Stations	FM Stations
1959	3318	571
1960	3456	677
1961	3547	821
1962	3618	894
1963	3760	1050
1964	3854	1126
1965	4044	1205
1966	4065	1730
1967	4121	1904
1968	4190	2124
1969	4265	2330
1970	4292	2468
1971	4343	2624
1972	4374	2775
1973	4382	2965
1974	4395	3135
1975	4445	3299
1976	4471	3511

SOURCE: Television Factbook, F.C.C.

Year (Jan. 1)	COMMERCIAL		NONCOMMERCIAL		TOTAL
	VHF	UHF	VHF	UHF	
1955	297	114	8	3	422
1956	344	97	13	5	459
1957	381	90	17	6	494
1958	411	84	22	6	523
1959	433	77	28	7	545
1960	440	75	34	10	559
1961	451	76	37	15	579
1962	458	83	43	19	603
1963	466	91	46	22	625
1964	476	88	53	32	649
1965	481	88	58	41	668
1966	486	99	65	49	699
1967	492	118	71	56	737
1968	499	136	75	75	785
1969	499	163	78	97	837
1970	501	176	80	105	862
1971	503	179	86	113	881
1972	508	185	90	123	906
1973	511	189	91	131	922
1974	513	192	91	142	938
1975	514	192	95	152	953
1976	511	190	97	162	960

SOURCE: Television Factbook, F.C.C.

Playback Units in Use

(In Millions of Units)

TELEVISION

End Of Year	Auto Radios	Other	Total Radios	Monochrome	Color	Phonographs
1950	18	81	99	10.6		16.8
1951	21	84	105	15.8		18.0
1952	23	87	110	21.2		19.5
1953	25	88	113	27.3		20.8
1954	27	89	116	32.5		22.4
1955	29	91	120	37.6		24.0
1956	32	93	125	42.7	.1	25.6
1957	35	95	130	46.8	.2	27.1
1958	37	97	134	49.7	.3	29.9
1959	39	107	146	52.9	.4	32.0
1960	40	116	156	55.1	.5	34.0
1961	41	127	168	57.5	.7	35.7
1962	43	140	183	60.2	1.0	37.0
1963	45	151	196	62.4	1.7	39.0
1964	47	161	208	64.1	3.1	42.0
1965	55	172	227	64.8	5.8	45.0
1966	64	188	252	64.8	10.0	48.0
1967	73	195	268	63.7	15.3	51.0
1968	74	216	290	62.7	20.9	53.8
1969	80	240	320	61.9	26.4	58.7
1970	85	251	336	61.6	31.6	58.7
1971	92	262	354	62.5	38.2	61.2
1972	93	276	369	64.4	45.4	64.8
1973	94	289	383	64.5	52.6	68.6
1974	100	301	402	64.0	57.0	71.6
1975	104	309	413	66.0	59.3	73.1

SOURCES: Television Factbook, Radio Advertising Bureau, National Broadcasting Company

The Tape Recorder Import Market

U.S. IMPORTS OF MAGNETIC TAPE EQUIPMENT, 1969-1975

TAPE RECORDERS/PLAYERS

(ADD 000)

Year	AUDIO		VIDEO		TOTAL	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	6,253	142,743	13	5,186	6,266	147,929
1970	8,078	202,251	24	8,779	8,102	211,030
1971	8,390	212,920	29	8,138	8,419	221,058
1972	9,873	266,698	42	16,351	9,915	283,049
1973	10,470	318,691	76	23,960	10,546	342,651
1974	9,087	310,653	34	20,388	9,121	331,041
1975	7,653	272,669	40	26,532	7,693	299,201

TOTAL: TAPE RECORDERS/PLAYERS AND TAPE PLAYERS ONLY

(ADD 000)

Year	AUDIO		VIDEO		TOTAL	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	8,758	203,860	13	5,186	8,771	209,046
1970	11,733	315,463	24	8,779	11,757	324,242
1971	13,548	358,218	29	8,138	13,577	366,356
1972	18,136	510,955	42	16,351	18,178	527,306
1973	17,651	554,213	272	35,401	17,923	589,614
1974	13,575	443,654	138	25,277	13,713	468,931
1975	10,753	350,985	162	34,931	10,915	385,916

AUTOMOTIVE TAPE PLAYERS

TOTAL TAPE EQUIPMENT

Year	Units	Dollars	Year	Units	Dollars
1969	2,527	58,090	1969	11,298	267,136
1970	2,779	60,351	1970	14,536	384,593
1971	2,734	51,136	1971	16,316	417,492
1972	3,641	69,615	1972	21,819	596,921
1973	4,687	102,327	1973	22,610	691,941
1974	4,983	146,655	1974	18,696	615,586
1975	4,903	150,168	1975	18,818	536,084

SOURCE: U.S. DEPARTMENT OF COMMERCE

The Export Market

CONSUMER ELECTRONIC FOREIGN TRADE TOTAL U.S. EXPORTS OF SELECTED CONSUMER ELECTRONIC PRODUCTS, 1964-1975

(ADD 000)

Year	Automobile Radios		Phonographs		Recorders*		Video Tape Recorders	
	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1964	61	1,598	40	3,005				
1965	109	3,393	46	4,151				
1966	124	3,570	52	4,926				
1967	183	5,117	51	5,358	202	17,297		12,193
1968	258	6,637	59	6,006	320	31,586		13,806
1969	441	10,520	73	6,768	267	41,904	2	19,423
1970	432	9,399	55	4,926	98	22,679	3	16,651
1971	495	13,090	75	6,327	86	16,919	1	18,447
1972	566	15,644	112	7,966	92	16,343	2	27,083
1973	447	16,138	134	10,803	152	22,599	13	32,203
1974	333	14,742	196	17,353	209	31,711	3	49,510
1975	303	16,498	221	19,251	182	34,496	3	44,735

Source: U.S. Department of Commerce.

*Excludes office type.

**Dollar value shown is defined generally as the value at the U.S. port of export, based on selling price including inland freight insurance, and other charges to the U.S. port of export.

TAPE PLAYERS ONLY (ADD 000)

Year	AUDIO		VIDEO		TOTAL	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	2,505	61,117	N/A	N/A	2,505	61,117
1970	3,655	113,212	N/A	N/A	3,655	113,212
1971	5,158	145,298	N/A	N/A	5,158	145,298
1972	8,263	244,257	N/A	N/A	8,263	244,257
1973	7,181	235,522	196	11,441	7,377	246,963
1974	4,488	133,001	104	4,889	4,592	137,890
1975	3,100	78,316	122	8,399	3,222	86,715

CONSUMER ELECTRONIC FOREIGN TRADE TOTAL U.S. IMPORTS OF SELECTED CONSUMER ELECTRONIC PRODUCTS, 1964-1975

(ADD 000)

Year	Automobile Radios		Phonographs		Tape Recorders		Home Tape Players	
	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1964			135	9,093				
1965			275	11,875				
1966	178	2,564	1,523	25,014				
1967	621	8,584	1,964	33,988				
1968	1,814	29,650	2,129	37,456	4,914	110,262	1,254	26,863
1969	1,791	30,592	2,063	44,300	6,254	142,744	2,505	61,117
1970	2,232	38,535	2,040	52,456	8,076	202,251	3,655	113,213
1971	3,150	51,263	1,926	61,951	8,390	212,920	5,158	145,297
1972	2,924	53,358	2,451	92,997	9,873	266,698	8,263	244,257
1973	4,459	91,271	2,423	95,690	10,470	318,691	7,377	246,963
1974	4,848	110,994	1,934	92,657	9,087	310,653	4,592	137,890
1975	3,996	102,786	1,299	57,750	7,653	272,669	3,222	86,715

Source: U.S. Department of Commerce.

*Dollar value is defined generally as the market value in the foreign country (FOB) and excludes U.S. import duties, freight charges from the foreign country to the U.S. and insurance.

BLANK TAPE SOFTWARE Factory Volume (Industry Units Estimate)

(ADD 000)

	1976(Est.)	1975	% of Change
Cassette	186,456	162,156	+15.0%
8-Track	33,810	29,658	+14.0%
Open Reel	12,632	12,030	+5.0%
TOTAL	232,898	203,844	+14.3%

Factory Value (dollars)**

	1976(Est.)	1975	% of Change
Cassette	\$296,465	\$251,342	+18.0%
8-Track	70,663	59,316	+19.1%
Open Reel	41,433	37,894	+9.3%
TOTAL	\$408,561	\$348,552	+17.2%

Share of Market*

Units	% of	Dollars**	% of			
1976	1975	1976	1975			
80.1%	29.5%	+0.6%	Cassette	72.6%	72.1%	+0.5%
14.5%	14.5%	+/-0.0%	8-Track	17.3%	17.0%	+0.3%
5.4%	5.9%	-0.5%	Open Reel	10.1%	10.9%	-0.8%

Blank Tape Average Retail Price*

Type	1976(Est.)	1975
Cassette	\$2.37	\$2.31
8-Track	2.47	2.36
Open Reel	5.98	5.75

*Merchandising magazine compilations from manufacturers' estimates.

**Wholesale dollar value from Billboard projections of average wholesale prices.

Radio Sales In The U.S. (A 20 Year Study)

TOTAL U.S. MARKET OF RADIOS, 1955-1974'
(ADD 000)

YEAR	TABLE		CLOCK		PORTABLE		TOTAL TABLE, CLOCK, PORTABLE		AUTO		TOTAL RADIO	
	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	AM FM/AM-FM	TOTAL	AM FM/AM-FM
1955	2,741	261									14,190	
1956	3,126	234									14,008	
1957	3,167	193									15,448	
1958	2,964	266									14,512	
1959	3,648	508									21,273	
1960	3,754	757	3,626	154	9,603	137	16,983	1,048			24,463	
1961	4,163	849	3,872	119	14,303	348	22,338	1,316			29,222	
1962	3,355	978	4,292	196	15,155	805	22,802	1,979			32,030	
1963	2,522	1,118	3,807	493	14,360	1,302	20,689	2,913			31,548	
1964	2,631	1,189	3,569	684	13,346	2,139	19,546	4,012	8,002	311	31,871	27,548
1965	2,971	1,399	4,577	871	18,440	3,431	25,988	5,701	9,401	636	41,726	35,389
1966	4,149	2,080	3,851	1,290	16,112	7,297	24,112	10,667	8,741	653	44,173	32,853
1967	2,371	1,745	3,957	1,405	13,705	8,501	20,033	11,651	8,586	941	41,211	28,619
1968	3,068	3,315	3,646	1,730	11,661	10,902	18,375	15,947	11,141	1,369	46,832	29,516
1969	2,401	2,280	3,680	4,121	12,428	14,504	18,509	20,905	10,262	1,677	51,353	28,771
1970	1,557	4,157	2,254	2,620	10,343	13,118	14,154	19,895	8,941	1,437	44,427	23,095
1971 ¹	1,244	3,516	2,421	4,039	10,247	12,638	13,912	20,193	10,891	2,614	47,610	24,803
1972	1,132	3,794	2,073	5,401	14,834	14,915	18,039	24,110	10,042	3,120	55,311	28,081
1973	497	2,526	2,851	7,574	13,825	10,379	17,173	20,479	9,001	3,545	50,198	26,174
1974	505	2,259	1,913	7,261	8,106	13,186	10,524	22,706	7,338	3,424	43,992	17,862
1975	437	1,818	726	5,915	5,175	11,207	6,338	18,938	5,757	3,482	34,515	12,095

¹Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

²1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

U.S. Phonograph Sales

Year	Portable and Table (Includes Compact and Component Systems)		Units	Console		Units	Total	
	Units	Dollars		Dollars	Dollars			
1955	2,430		197		2,627	99,000		
1956	3,257		531		3,788	140,000		
1957	3,402		1,256		4,658	240,000		
1958	2,758		1,215		3,973	259,000		
1959	2,917		1,387		4,304	339,000		
1960	3,075		1,448		4,523	359,000		
1961	2,538	109,000	1,451	195,000	3,989	304,000		
1962	3,329	137,000	1,625	252,000	4,954	389,000		
1963	3,474	143,000	1,668	278,000	5,142	421,000		
1964	3,455	146,000	1,704	294,000	5,159	440,000		
1965	4,363	175,000	1,767	330,000	6,130	505,000		
1966	4,504	181,000	1,799	347,000	6,303	528,000		
1967	5,134	173,000	1,492	307,000	6,626	480,000		
1968	4,925	184,000	1,570	319,000	6,495	503,000		
1969	4,958	200,000	1,362	290,000	6,320	490,000		
1970	4,572	160,000	1,048	216,000	5,620	376,000		
1971 ¹	4,972	216,000	1,062	209,000	6,034	425,000		
1972	6,279	392,000	928	185,000	7,207	577,000		
1973	5,234	314,000	901	188,000	6,135	502,000		
1974	3,942	212,000	865	186,000	4,807	398,000		
1975	2,641	133,000	523	114,000	3,164	247,000		

¹Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

²1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

Source: EIA.

Record Companies

Of The United States

A

- A = see Cargo
A Recs 1608 Argyle Suite 107 Hollywood, Calif 90028
Tel (213) 469-5838 Owner George Jay
Labels: (Owned) A MOL
A A Recs 250 W 57 St New York N Y 10019 Tel (212)
765 3350 Pres Jerold M Massler Exec VP Robert
L Goemann VP A&R Ralph Stein
Label: (Owned) Wonderland/Golden (SEE ADVERTISEMENT)
A A T see American Album & Tape
A B C Recs 8255 Beverly Blvd Los Angeles, Calif 90048
Tel (213) 651 5530 Chm Jerry Rubinstein ABC Int'l
Pres Steve Deiner VP A&R Roy Halee VP Mktg &
Creative Servs Herb Belkin VP Sales & Dist n Don
England Nat'l Promo Dir Pat McCoy Nat'l Pub Dir
Jane Alsobrook Sales Co-ord Bert Lengua Sales Dir
Mel Price Special Projects Dir Al Lewis
Distribution branches: Los Angeles, San Francisco
Calif Atlanta Ga Chicago Ill Beltsville Md Boston
Mass New York N Y Cleveland, Ohio, Dallas Tex
(See Record & Tape Wholesalers section for complete
information on distribution branches)
Labels: (Owned) ABC ABC-Audio-Treasury, ABC-Back
beat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC
Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Im-
pulse, ABC-Paramount, ABC-Peacock, ABC-Songbird
ABC-Westminster, ABC-Westminster Grand Award (dis-
tributed) Anchor Passport Shelter, Sire
Int'l reps.: Argentina (Sicamericana), Australia (Festi-
val RCA), Austria (Aniola), Belgium (Aniola-Eurodisc
Benelux), Bolivia (Discolandia Dueri), Brazil (Fermata
Gravacoes Eletricas), Canada (GRT), Central America
(Dideca), Colombia (El Disco de Moda), Denmark (Star-
box) Ecuador (IFESA), Finland (Discophon), Germany
(Aniola-Eurodisc), Greece (CBS), Hong Kong (Baal), Indo-
nesia (Baal) Israel (CBS) Italy (CBS-Sugar), Japan (Nip-
pon Columbia, Victor), Korea (Baal), Luxembourg
(Aniola-Eurodisc Benelux) Malaysia (Baal) Mexico (Mu-
sari), Netherlands (Aniola-Eurodisc Benelux), New Zea-
land (Festival RCA) Norway (Arne Bendixsen) Okinawa
(Nippon Columbia), Peru (El Virrey), Philippines (Victor),
Portugal (Movieplay), Singapore (Baal), South Africa
(Sattel) Spain (Movieplay), Sweden (Electra), Switzer-
land (Musikvertrieb) Taiwan (Baal) Thailand (Baal)
UK (Anchor), Uruguay (Palacio de la Musica Ricardo &
Rudolfo Goscia) Venezuela (El Disco de Moda La Dis-
coteca) West Indies (Record Specialists) Yugoslavia
(Jugoton)
A B C-Audio-Treasury see ABC
A B C-Backbeat see ABC
A B C-Blue Thumb see ABC
A B C-Command see ABC
A B C-Dot see ABC
A B C-Duke see ABC
A B C-Dunhill see ABC
A B C-Hot Buttered Soul see ABC
A B C Impulse see ABC
A B C-Paramount see ABC
A B C-Peacock see ABC
A B C-Songbird see ABC
A B C-Westminster see ABC
A B C-Westminster Grand Award see ABC
A C I see American Communications
A D & A Recs PO Box 1412 Hollywood Calif 90028 Tel
(213) 462-3745 Pres Ardie Bryant, VP Anne Bryant
A I M, see J. Albert
A J see Laif
A M Recs Inc 1416 N La Brea Ave Hollywood Calif
90028 Tel (213) 469-2411 Cable ALPERMOSS
Pres Jerome S Moss, Exec VP Herb Alpert Sr VP
Gil Friesen VP A&R Kip Cohen, VP Sales Bob Fead, VP
Promo Harold Childs VP Controller Jolene Burton VP
Int'l David Hubert Nat'l Sales Mgr Arnie Orleans
Adv & Mdsy Dir Barry Grieff, PR Dir Corb Donohue
Tape Sales Dir Robert Elliot
Branches: Boston, Mass., 545 Boylston St Zip
02116 Tel (617) 247-3570 Sales Mgr Billy Gil-
bert—New York, N.Y., 595 Madison Ave Zip 10022
Tel (212) 826-0477 East Coast Opns Dir Mel Fuhr-
mann
Int'l branches: Canada, England, France
Labels: (Owned) A&M (distributed) Dark Horse, Ode
Int'l reps.: Argentina (EMI), Australia (Festival), Austria
(Aniola) Belgium (Aniola-Eurodisc Benelux), Bolivia
(EMI), Brazil (Odeon), Central America (Dideca in Gua-
temala), Chile (EMI), Colombia (Incolve), Denmark (So-
net), Ecuador (Palacio de la Musica), Finland (Sonet),
France (Barclay), Germany (Aniola-Euro-
disc), Greece (CBS), Hong Kong (EMI), India (EMI) Is-
rael (CBS) Italy (Ricordi), Japan (King), Luxembourg
(Aniola-Eurodisc Benelux in Netherlands), Mexico (EMI)
Netherlands (Aniola-Eurodisc Benelux), New Zealand
(Festival), Nigeria (EMI), Norway (Sonet), Paraguay (EMI
in Argentina) Peru (EMI), Philippines (Dyna Prods) Por-
tugal (EMI), Singapore (EMI), South Africa (RPM), Swe-
den (Sonet) Switzerland (Aniola), Uruguay (EMI in Ar-
gentina) Venezuela (Palacio de la Musica), West Indies
(West Indies Recs), Yugoslavia (Radio Television Bel-
grade)
A M F M see St Clair
A M G see American Mutual Group
A M P see Ray Lawrence
A P I see Atterram
A R C see Rite
A R M see Artists Int'l
A S see Alshire
A S I Recs (div of Audiotek Systems Inc) 711 W Broad-
way Minneapolis Minn 55411 Tel (612) 521-7631
Pres Dan R Healmes VP Wes Hayne Sec y-Treas
Pub & Adv Jeaneane Miller, Nat'l FM Promo. Mgr.
Mike Drake
Labels: (Owned) ASI (distributed) Flashlight Sym-
posium
A S I Recs Inc PO Box 306 Vansant Va 24656 Tel
(703) 498-3337 597-8029 Pres Roy John Fuller
VP Joe Deaton Gen Mgr Perry Adams Fuller A&R
Ken Jordan, Promo Timothy R Day
Branch: Oakwood, Va., PO Box 395 Zip 24631 Tel
(703) 935-4312
Labels: (Owned) ASI, ASII
A-Side Dist g Entis Inc 3232 N Pan American Expwy San
Antonio Tex 78239 Tel (512) 222-8311 Pres Rob-
ert Grever Sales Mktg & Promo Dir Luis Silva
Int'l branch: Mexico Grever
Labels: (Owned) Cara Lado A
A S I I see ASI Recs Inc in Va
A T R see Air Trans
A T T see April Twenty-Two
A T V Recs Inc 3 W 57 St, New York, N Y 10019 Tel
(212) 826-9636 Pres Marvin Schlachter, VP Stan
Hoffman, Nat'l PR Dir Ida S Langsam, Nat'l Singles
Promo Dir Mike Leventon Nat'l Albums Promo Dir
Walter O'Brien Prod n Mgr Bob Scerbo
Home office: England, Pye
Labels: (Owned) Pye (distributed) Calla Rite Track
A V see Foy Lee
A V Con. see Audio-Video
A V I see American Variety
Aaron Recs PO Box 4796, Nashville, Tenn 37216 Tel
(615) 865-8990 Pres Duane DeSanito
Abattor Recs PO Box 22964 Honolulu Hawaii 96820
Tel (808) 947-4758
Abe. Pa. see McKinnon—Tarheel
Abe. Tenn. see Shannon
Abet. see Nashboro
Abkco Recs Inc 1700 Broadway, New York, N Y 10019
Tel (212) 582-5533 Pres Allen Klein VP Joel Silver
Int'l reps.: Canada (London) worldwide (Decca—UK)
Abraxas Rec Co 7901 N Caldwell, Morton Grove, Ill
60053 Tel (312) 478-1932 Gen Mgr M E Thana
Accent Recs 6533 Hollywood Blvd., Hollywood Calif
90028 Tel (213) 469 1621 Owner Scott B Seely,
A&R Buddy Merrill Art Kempel PR Dir Laurel Barnett
Labels: (Owned) Accent (distributed by GNP Cre-
scendo) New Sound (distributed) In Sound
Int'l reps.: Australia (Festival) Canada (CTI MCA)
France (Vogue) Germany (DG) Italy (CGD)
AccuSound 44 Music Square E., Nashville, Tenn 37203
Tel (615) 254-5877 Pres Donald L Rus VP Charles
W Fields Sales & Mktg Mgr Ted Revell, Promo
Betty Gibson, Richard Colanzi (Distributed by Natio-
wide Sound)
Labels: (Owned) Charta 50 States Safari
Ace Hi see Adco
Ace of Hearts, see Bryan
AcoustoGraphic Recs 1 Simpson's Ln Edgartown Mass
02539 Tel (617) 627-4639 Owner Benjamin L Hall
Acropole Corp of America, 49 W 72 St Suite 7A New
York, N Y 10023 Tel (212) 628-6315 Pres Bruno
George Ronty
Labels: (Owned) Bruno, Colosseum.
Action Recs PO Box 9470, Fort Worth, Tex 76107 Tel
(817) 923-1111 Owner Marvin Moore Prod rs Lew
Gillis Bob Davis
Adam Prod ns Inc 2501 S Ocean Dr Hollywood, Fla
33022 Tel (305) 925-1799 Pres Robert S Taran
Exec Sec y Evelyn Geldon
Adco Rec g & Dist g Co Inc, Box 41-C Rt 1, Elkhorn City
Ky 41522 Tel (606) 754-9042 Pres Rev Jack Ad-
kins VP Morgan D Adkins Sec y Ronnie F Adkins
Sales & Pub Grady May
Labels: (Owned) Ace Hi, Adco, Adkins, Cincy, Lucky,
Jimmie Addington Ents., 3700 Chester Ave., Bakersfield
Calif 93301 Tel (805) 323-0541, 324-2606 Gen
Mgr Bobby Gonzales
Label: (Owned) Turquoise
Adelia see Creative Funk
Adelphi Recs Inc, PO Box 288, Silver Spring 20907 7054
Carroll Ave., Tacoma Park, Md 20012 Tel (301) 270-
9440 Pres & Gen Mgr Gene Rosenthal, VP Gayle
Moore A&R Jackson Bigelow Pub. Adv & Promo
Howard Rosenthal
Labels: (Owned) Adelphi, (distributed) Bomp, Hope,
Physical, Piedmont, Skyline
Adkins see Adco
Advance see Songs by Summers
Advent Prod ns PO Box 635 La Habra Calif 90631 Tel
(213) 795-1091 Dirs Frank & Rose Maselli Scott
Sales Mgr Frank Scott Pub Dir Colby Andrew Scott,
Adv Mgr Brian Ashley Scott
Labels: (Owned) Advent, (distributed) Muskadine (Im-
ported) Munich Oldie Blues
Int'l reps.: Australia (OmniSound), Canada (Musimart)
Japan (Disk Union Trio), Netherlands (Munich), Sweden
(Smokestack) UK (Flyright)
Aesthetic Artist Recs, PO Box 144, Mid City Sta., Dayton
Ohio 45402 Tel (513) 254-6017 Owner Paul Wayne
Beach
African Music Explosion see Makossa
Afrol Request see Request
Agua, see Calmex
Ahura Mazda Recs PO Box 15582 Zip 70115 1536 Ter-
psichore St New Orleans La 70130 Tel (504) 529-
3062 Owner Parker Dinkins Adv Dir Sharon Din-
kins
Aiko see Impala
Aileron, see QCA in Calif
Ain't Ora, see Small Independent
Airborne Rec g Co 9093 Comprint Court, Gaithersburg,
Md 20760 Tel (301) 977-2600 Pres Michael
Bialek
Aircheck see Kiner
Air Trans Recs Inc 3538 Arsenal Memphis, Tenn 38128
Tel (901) 386-7360 Pres Jim Walker, VP Sue
Walker
Labels: (Owned) ATR (distributed) Haven Air, Talent
House
Ala, see Laif
Alabama see McKinnon—Tarheel
Alamac see American Themes
Alarm, see Sound City
Alaska, see Alaska-Chi
Alaska-Chi Sound Rec Co., E2 Birch Park, Fairbanks, Alaska
99701 Tel (907) 452-7023 Pres. Sales & Mktg, Ro-
lin Allison VP Myra Allison, Pop A&R Bill King, Pub
Adv & Promo Roland Weber
Labels: (Owned) Alaska, Alaska Soul, Myra-Allison.
Zine, (distributed) Black Bird, Colt, Nout, Walter.
Alaska Soul see Alaska-Chi
J. Albert & Son Pty Ltd., 4 E 52 St., New York, N Y 10022
Tel (212) 755-0812
Home office: Australia
Labels: (Owned) AIM, Albert Prod'ns.
Albert Prod'ns, see J. Albert
Albradella see Gwen
Alegre see Fania
Algo see Otoao
Alhambra Recs Inc First Federal Bldg., Suite 608, Rio
Piedras P R 00927 Tel (809) 764-3038 Cable AL-
RECORDS SAN JUAN Pres Aurora Inurrieta, Gen
Mgr Juan A Estevez Sales Mgr Juan A Estevez Jr
Promo Mgr Ricardo Fabregues
Branch: Hialeah, Fla., 2214 W Eighth Court Zip
33012 Tel (305) 885-4298 Prod n Mgr Miguel Es-
tivil
Home office: Spain Columbia
Labels: (Owned) Alhambra, Alrecords, (distributed) Au-
diorama, Columbia (Spain), Dila (Guatemala), Latin Int'l
Int'l reps.: Chile (Banglad), Colombia (Infolco), Domini-
can Republic (Distribuidora Dominicana), Guatemala
(Dila) Mexico (Capitol)
Althia Recs Ltd 9100 Tonnelle Ave North Bergen N J
07047 Tel (201) 869-1300 Co-Pres John & Peter
Kraljevich VP & Int'l George Grabner, A&R Lou Toby
Labels: (Owned) Althia, Jean, (distributed) Kerr
Int'l rep.: Canada (Quality)
AlJean Recs RD 4 Myerstown Pa 17067 Tel (717) 866-
5067 Owner Jean Shade, Country A&R Al Shade
Allandale see Park Avenue
Allen-Martin Prod ns Inc., 9701 Taylorsville Rd., Louisville,
Ky 40299 Tel (502) 267-9658 Pres. Sales & Mktg
Ray Allen VP & Gen Mgr Hardy Martin, A&R Dirs
Bob Ernsperker Ronn Bedenbaugh, Promo Bob Erns-
perker Pub & Adv Dean Wilkerson
Labels: (Owned) Bridges Top Dog
Allied see Quinto
Alligator Recs PO Box 11741, Chicago, Ill 60611 Tel
(312) 973-7736 Pres Bruce Iglauer, Opns Mgr
Richard McLeese
Int'l reps.: Australia (Mushroom), Japan (Tro), Sweden
(Sonet)
Allstar see National Music
Almanac Rec Co., PO Box 13661, Houston, Tex 77019
A&R Dir Mack McCormick Prod r J D Horn
Alrecords, see Alhambra
Alshire Int'l PO Box 7107, Zip 91510, 1015 Isabel St.,
Burbank Calif 91502 Tel (213) 849-4671 Cable
BUDSOUND Pres & Int'l Al Sherman Gen Mgr Dick
Ceja
Labels: (Owned) A/S Alshire, Aria Senza Voce Audio
Spectrum Nashte Peter Rabbit, Somerset, Stereo Fide-
lity (distributed) Arzeca, Grit
Int'l reps.: Argentina (Parnaso), Australia (Astor), Brazil
(Fermata) Canada (Lime), Cyprus (CBS), Germany (Met-
ronome), Greece (CBS) Israel (Hatakiti), Italy (Ricordi),
Japan (Nippon Columbia), Mexico (Discos De Oro), New
Zealand (Allied) Philippines (Victor), Singapore (Chiang
Huat) South Africa (EMI) Spain (Movieplay) Sweden
(Record-Material) UK (Pye)
Alston see TK
Alte Werke Das, see Argo
Altone see American Tape
Alva Recs, 3929 Kentucky Dr., North Hollywood, Calif
90068 Tel (213) 980-7501 Gen Mgr Eddie Gur-
ren, Ass't Gen Mgr Phillip Gannon, A&R Dir Barn-
ett Williams Promo Co-ord Giordanna Monroe
Alvera Rec & Music Publ g Co., PO Box 9304, Tulsa, Okla
74107 Tel (918) 242-3303 Pres & Gen Mgr Al
Clauser, A&R George Highfill, Sales & Mktg Vera Clau-
ser Adv & Promo Vona Phillips
Labels: (Owned) Alvera Target
Alvorada see Penco
Alyn see Argyle
Amberlee (UK) see Doric
American Album & Tape Repts Inc., 850 Seventh Ave New
York N Y 10019 Tel (212) 247-3188 Pres & A&R
David King, VP Henry Rosenberg, Sales & Int'l Mgr
George Curtis Pub & Adv Hope King
Labels: (Owned) AAT American Album & Tape, Ameri-
can Entertainment (distributed) American Nostalgia
American Artists Inc., 1763 E Elm, Springfield, Mo 65802

RONNIE ALDRICH
APRIL WINE
VLADIMIR ASHKENAZY
BILL BLACK'S COMBO
STANLEY BLACK
BLOODSTONE
RICHARD BONYNGE
CAMARATA
NORMAN CANDLER
ACE CANNON
CARAVAN
FRANK CHACKSFIELD
ERROLL GARNER
BENNY GOODMAN
GRAEME EDGE
AL GREEN
GREEZY WHEELS
JUSTIN HAYWARD
TED HEATH
BERNARD HERRMANN
THE HEYETTES
ENGELBERT HUMPERDINCK
INFERNAL BLUES MACHINE
GLENDA JACKSON
SYL JOHNSON
TOM JONES
MAURICE LARCANGE
ALICIA de LARROCHA
JOHN LODGE
LORIN MAAZEL
MANTOVANI
JOHN MAYALL
ZUBIN MEHTA
ETHEL MERMAN
JOHN MILES
BARRY MILES' SILVERLIGHT
THE MOODY BLUES
OLYMPIC RUNNERS
GILBERT O'SULLIVAN
LUCIANO PAVAROTTI
L. D. PEARL
ANN PEEBLES
MICHAEL PINDER
SIR GEORG SOLTI
THE ROLLING STONES
JOAN SUTHERLAND
EDMUNDO ROS
SAVOY BROWN
ROLAND SHAW
10 CC
TEN YEARS AFTER
SWEENEY TODD
RAY THOMAS
PETER USTINOV
NICOL WILLIAMSON
YESTERDAY AND TODAY
ZZ TOP

All members of the London Records family.

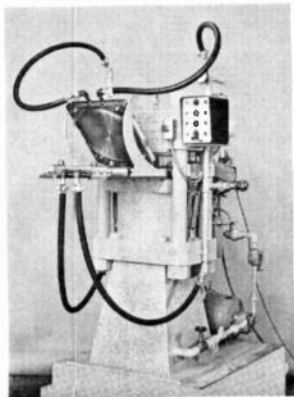
Tel (417) 862 1768 Pres Joseph H Higgins Exec VP James Rhodes
American Communications Inds Ltd PO Box 514 Clinton Iowa 52732 Tel (319) 243 6400 Pres A&R & Nat Promo Dir Gary Unger VP Mktg & Int'l Sales Mgr Harlin Lemon Nat'l Sales Mgr Dawine Freeman Pub Dir Mike Simmons
Labels: (Owned) ACI Collage Groovegem Groove Wick Nubar Rawood Sunville Sureway VRA
American Cowboy Songs Inc 2519 White Ave Nashville Tenn 37204 Tel (615) 444 8431 Pres Alfred Le Doux Sec'y Treas Bonnie J LeDoux
Int'l reps.: Australia (Tom McIver) Germany (Baer Fam ily)
American Entertainment see American Album & Tape
American Gold see Bellaire
American Heritage Music Corp 1208 Everett Caldwell Id aho B3605 Tel (208) 459 7382 Pres Loyd Wanzer
American Jazz see Happy Jazz
American Mex Rec Corp 2124 W Whittier Blvd Montebello Calif 90640 Tel (213) 724 4617 Pres Leonard Silver VP Elliot Mellman
Labels: (Owned) BV Serie de Oro. Buena Vida, Discos Plata Exitos de Oro
American Mutual Group of Rec g Cos Carew Tower Lower Arcade Cincinnati Ohio 45201 Tel (513) b21 6233 Pres Bill Suth Comptroller Mary Joe Reimer Prod n Mgr Carl Edmondson Disco Prod n Ron Grayson Sales Mgr Jim Monnyg Adv Coord Bill Traung Promo Dir Steve Helwig
Branch: Chicago, Ill., Time & Life Bldg Suite 2103 Zip 60611 Tel (312) 467-5340 Assoc Prods Rich Goff Dan Delsano
Labels: (Owned) AMG Pilot Master (distributed) Gospel Road
American Nostalgia see American Album & Tape
American Playboy see Music Ents
American Sound Recs 1009 17 Ave S Nashville Tenn 37212 Tel (615) 256 1693 Pres & Owner Cliff Ayers Ostermeyer VP Connie Lynne Wright Pub Dir Billy Jo Burnett Adv Dir Clarke Ostermeyer Promo Dir Jerry Lindsay Tape Dir Chris Ostermeyer
Labels: (Owned) American Sound Emerald
American Tape Corp 11 Teaneck Rd Ridgefield Park N J 07660 NYC Tel (212) 765-1820 Pres Don Gabor VP Mfg Baron Lee
Labels: (Owned) Altone Radiant Remington
American Theme see American Themes
American Themes & Tapes Inc 159 W 53 St New York NY 10019 Tel (212) 247 3690 Cable BENAN TIMUS Pres Jack Benanty VP Charles Benanty A&R David Wilkes Promo & Pub Doug Yaeger
Labels: (Owned) Alamac American Theme Fairyland Jazz Kings Urania
American Variety Int'l Inc 9220 Sunset Blvd Suite 224 Los Angeles Calif 90069 Tel (213) 273 3060 Pres & Treas Raymond Harris VP & Sec'y Ed Cobb Gen Mgr & Nat'l Sales Dir John Jesse Prod n Dir Tony Petralia Promo Mgr Clarence Lawton
Label: (Owned) AVI
Amherst Recs 355 Harlem Rd Buffalo NY 14224 Tel (716) 826-9560 Pres Sales & Mktg Dir Leonard Sil ver Gen Mgr Carol Emlinger
Labels: (Owned) Amherst (distributed) DJM Gold Plate, Soul Int'l (SEE ADVERTISEMENT)
Amigo Music & Rec Co 6137 N Sixth St Philadelphia Pa 19120 Tel (215) 549 6825 Pres Ray Karol
Amsterdam see RCA
Anahuac (Discos) see Petko
Anchor see ABC
Lee Anderson Ents PO Box 4141 North Hollywood Calif 91607 Tel (213) 782 6915 Owner & Pres Lee Anderson VP s Betty & Bruce Dale Anderson
Branch: Lonedelle, Mo., Box 170A Rt 1 Zip 63060 Tel (314) b29 3589 VP & Gen Mgr James Lee Anderson Prof Mgr Linda Anderson
Labels: (Owned) Belltone Country Capers Greenbush Sports
Andira Rec Corp Custom Servs Div 41 Central Ave Newark NJ 07102 Tel (201) 642 5991 Pres Gilbert Fuller VP Steve Bay VP Sales Robert McMahon VP Video Prod n Mark Bodner (SEE ADVERTISEMENT)
Angel see Capitol
Ania see Goldband
Annuit Coepts Music Recs -Tapes Ltd PO Box 391 Cornwall Heights 19020 2933 River Rd Croyston Pa 19020 Tel (215) 698 7707 785 1541 Telex 8433bb Pres Eric Steinmetz Exec VP Michael Adler VP Promo Rodney Mortillaro A&R Coord Karen Ginsberg (SEE ADVERTISEMENT)
Another Rec Co 6000 Sunset Blvd Suite 204 Hollywood Calif 90028 Tel (213) 461 4589 Pres Douglas Gilmore VP Joe Nixon A&R Miles Richmond Sales Mgr Larry Robbins Promo Mgr J Pendleton To ney (Distributed by Pickwick)
Anpre Recs 419 E Ocean Ave Longport Calif 9343b Tel (805) 736 2418 Owner & Mgr C Allen Shockey
Ansp Recs Inc PO Box 10612 1122 N 22 St Birmingham Ala 35202 Tel (205) 251 4365 Pres Sales & Mktg Ann Scott VP Lee Burks A&R Dir Collins Berry
Ansonia Recs Inc 802 Columbus Ave New York NY 10025 Tel (212) 865-2121 Pres Mercedes Glass, Danny Antell Prods 521 W Bradley Ave El Cajon Calif 92020 Tel (714) 447-7180 Pres Danny Antell
Label: (Owned) MEA
Antilles see Island
Antique see Catfish & International Rec Dist g
Apple see Capitol
Applegate see Fraternity
April Twenty Two Prod ns 9000 Sunset Blvd Los Angeles Calif 90069 Tel (213) 274 7877 Pres Peter For sythe Gen Mgr Rick Landy Prods Rick Landy Dick Mondia
Label: (Owned) AT T
Aquila Rec Corp 6730 Taft St Hollywood Fla 33024 Tel (305) 962 4355 624 9014 Exec Dir & Adv J Gilday Pres Disco Contact & Pub M K Pancoast VP & A&R Rufus Smith Dist n Dir Dan Raymond Promo

Dir Don C Davis (Distributed by Nationwide Sound) Branch: North Miami Beach, Fla., PO Box 600516 Zip 33160 9367 NE 168 St Zip 33161 Tel (305) 940 1107
Labels: (Owned) Aquila Gil s Funny Recs
Int'l reps.: Canada (Laurel) UK (Today)
Arc see Argyle
Arcade Music Co 2733 Kensington Ave Philadelphia Pa 19134 Tel (215) 739-7501 Owner Jack Howard
Arcadia PO Box 167 Tomkins Cove NY 10986 Tel (914) 786-3443 Owners Shelley Gruskin, Edward Smith Elizabeth Humes
Arcano see Cayre
Archiv see Educational Media
Archive see Polydor
Archive of Folk & Jazz Music see Everest
Archive of Piano Music see Everest
Arctic see World Wide Rec Disis
Argo Sight & Sound Ltd 539 W 25 St New York NY 10001 Tel (212) 675 6060
Labels: (Imported) Argo Das Alte Werke L Oiseau Lyre Telefunken (classical)
Argus Rec Prods (div of Record World) PO Box 58 Glen dora NJ 08029 Tel (609) 939-0034 Gen Mgr Lem Harris A&R Dir E J Harris Disco A&R Mgr Pe ter Pepper Promo Pat Cox
Labels: (Owned) Argus Never Ending Music Merry Ell Argyle Prods ns 2232 Vista Del Mar Pl Hollywood Calif 90008 Tel (213) 467 6018 Pres Harold Spina Sec'y Treas Edith Spina
Labels: (Owned) Arc Argyle (distributed) Alyn
Arholie Recs Inc PO Box 9195 Berkeley Calif 94709 Tel (415) 841 8624 525-1494 Pres Chris Strach witz
Labels: (Owned) Arholie Blues Classics Folklyric Old Timey
Int'l reps.: Australia (Folkways) Canada (Canadian Mu sic Sales) France (Musidisc) Germany (Bellaphon) Ja pan (Trio) Netherlands (Munich) Sweden (Sonet) UK (CRD)
Aria Senza Voce see Alshire
Ariola America Inc B671 Wilshire Blvd Beverly Hills Calif 90211 Tel (213) 659-6530 Pres Jay Lasker Exec VP Howard Stark (Distributed by Capitol)
Labels: (Owned) Ariola (distributed) GTO
Int'l reps.: Australia (RCA) Austria (Ariola) Benelux (Ariola in Netherlands) Canada (RCA) Caribbean (Dy namic Sound in Jamaica) France (Ariola) Germany (Ariola) Israel (Hed Arzi) Japan (Victor) Italy (Ricordi) Netherlands (Ariola) New Zealand (RCA in Australia) Philippines (Home Inds) Portugal (Ariola) South Africa (EMI) South America (RCA) Spain (Ariola) UK (EMI) Venezuela (Velvet)
Aris see Peters Int'l
Arista Recs Inc 6 W 57 St New York NY 10019 Tel (212) 757-6081 Pres Clive Davis Exec VP Elliott Goldman VP Admin Barry Reiss VP Finance Aaron Levy VP Mktg Gordon Bossin VP Promo David Car ico VP Nat'l Album Promo & Special Projects Dir Michael Kienfer VP Nat'l R&B Prod Hank Talbert A&R Dir Bob Feiden Artist Development Dir Rick Dobbin Int'l Ops Dir Aaron Saxe Prod Information Servs Dir David Spivack Betsy Volck
Branch: Los Angeles, Calif., 9220 Sunset Blvd Zip 90069 Tel (213) 550 0381 Oprs Dir Bob Buziak A&R Dir Roger Birnbaum
Int'l branch: England Bell Arista Recs
Labels: (Owned) Arista Savoy (distributed) Haven Morning Sky
Int'l reps.: Canada (Capitol) Japan (Toshiba) rest of world (EMI)
Ario Recs 7b35 Telephone Rd Le Roy NY 14482 Own ers James L & Kenneth V Bearce A&R & Disco Con tact Jack E Bearce Sales Mktg & Promo James L Bearce Pub Karry Gordon Smith Adv Kenneth V Bearce
Branch: Rochester, N.Y., 52 Belmont St Zip 14620 Tel (716) 442 0932 Contact Jack Straight
Labels: (Owned) Ario BHR
Armenian see Kiderian Virgin
Arriba Recs 2525 W Pico Blvd Los Angeles Calif 90006 Tel (213) 487 2155 Pres Isaac Baly
Arrival see Moonstone
Arrow see St Clair
Art Recs Mfg Co PO Box 15032 Fort Lauderdale Fla 33318 Tel (305) 584 1904 Pres Harold E Doane Exec VP Vivian P Doane Sales Mgr G E Bates Pub Dir David W Dunn
Labels: (Owned) Art Cruise Souvenir
Artemis Recs Ltd 157 52 96 St Howard Beach NY 11414 Tel (212) 738 4806 1539 Pres John Gia mondia
Artists Int'l Recs Inc 87-10 51 Ave Suite 3A Elmhurst NY 11373 Tel (212) 592 9825 Pres Robert Bur ford VP O Coleman
Label: ARM
Artists of America Recs Inc 21636 Ventura Blvd Wood land Hills Calif 91304 Tel (213) 999 1170 Cable HITPARADE Pres Hatley Hatcher Exec VP Gordon Fraser Mdse Dir George Shrock Sales Dir Vito Sa mela Promo Dir Paul Lambert
Branches: Panama City Beach, Fla., 9900 Beach Blvd Zip 32401 Tel (904) 234-6657--Teaneck, N.J., 724 Salem St Zip 07666 Tel (201) 837 5457 0443
Int'l reps.: Barbados (West Indies Recs) Belgium (Fo nior) Bolivia (Duerr) Brazil (Odeon) Canada (London) Chile (EMI Odeon) China (Linfair) Colombia (Daro) Costa Rica (Indica) Denmark (Nordisk Polyphon) Do mican Republic (La Guarachita) Ecuador (Emporio) Finland (Finnlevy) France (Societe Francaise du Son) Germany (Teldec) Greece (Music Box) Hong Kong (Decca) Israel (Symphonia) Italy (Decca) Jamaica (Fed eral) Japan (King) Kenya (Phonogram) Korea (Sung Eum) Mexico (Peerless) Netherlands (Phonogram) Ni geria (Decca) Norway (Phonogram) Peru (IEMPSA), Portugal (Valentim de Carvalho) Singapore (Decca) South Africa (Gallo) Spain (Columbia) Sweden (Grammofon) Switzerland (Musikvertrieb) Turkey (Me

lod) UK (Decca) Uruguay (Clave) Venezuela (Palacio de la Musica) Yugoslavia (Yugoton)
Int'l licensing consultant: Bobby Weiss--One World of Music in Los Angeles Calif
Artius see Bill Rase
Arvee see Everest
Arzee Rec Co 3010 N Front St Philadelphia Pa 19133 Tel (215) 426 5682 Pres Rosario Lefavi
Asch see Folkways
Ashley Recs 249 Bluegrass Dr Hendersonville Tenn 37075 Tel (615) 824 3573 Pres L S Walton VP Pub Adv & Promo Linda Denny A&R Dir Leon Ash ley
Associated Rec g Cos (div of Associated Inds) 1234 S 58 St Philadelphia Pa 19143 Tel (215) 747 0613 Pres George Guess Exec VP Marcus Levy A&R Dir Leo Gayton VP Ops Ted Brown VP Nat'l Sales & Promo Alonzo Brooks VP Reg'l Sales Leonard Sprat ley Sales & Mktg Gen Mgr Oscar Blacklock Promo Mgr Ronald Williams Promo Tom Goodman James Boulding
Labels: (Owned) Jaguar Jenges Pearl Harbor Asylum see Elektra Asylum Nonesuch
Atco see Atlantic
Athos Recs 2b W Benton Ave Naperville Ill 60540 Tel (312) 355-8343 Owner Conrad Haidu
Atlanna see McKinnon--Tarheel
Atlantic Rec g Corp 75 Rockefeller Plaza New York NY 10019 Tel (212) 484-6000 Cable ATCOMUSIC Bd Chm Ahmet Ertegun Vice-Chm Nesuhi Ertegun Pres Jerry Greenberg Exec VP Sheldon Vogel Sr VP s Dave Glew Henry Allen
Branch: Los Angeles, Calif., 9229 Sunset Blvd Zip 90069 Tel (213) 278 9230 Gen Mgr Bob Green berg
Distribution branches: Los Angeles San Francisco Calif Denver Colo Miami Fla Atlanta Ga Chicago Ill Columbia Md Boston Mass Detroit Mich Min neapolis St Paul Minn St Louis Mo Moorestown N J New York NY Cincinnati Cleveland Ohio Dal las Tex Seattle Wash (See Record & Tape Whole sales section for complete listings for Warner Elektra Atlantic Corp)
Int'l branches: See WEA Int'l
Labels: (Owned) Atco Atlantic Cotillon, (distributed) Big Tree Finnadar Little David Nempor Rolling Stones Swan Song Wing & A Prayer
Int'l reps.: See WEA Int'l
Atlantis Recs 230 Peachtree St NW Suite 1800 Atlanta Ga 30303 Tel (404) 688 2124 Pres Tim McCabe
Atteram Prod ns Inc (API) PO Box 606 Marietta Ga 30061 Tel (404) 436 8384 Pres Sales Mktg & Int'l Carl W Queen VP & Pub Mgr Bob Abel VP Tape Bill Hinnant A&R Randall Collins Carl W Queen Promo Mgr Carl W Queen Bob Abel Adv Mgr Kenneth Hood
Branch: Smyrna, Ga., PO Box 418 2871 Jonquil Dr Zip 30081
Labels: (Owned) Atteram Lanta Mars La Tour
Int'l rep.: Japan (Polydor)
Audem Recs 146 Parkway Brewer Me 04412 Tel (207) 989 6572 Gen Mgr & A&R Harry King Account Exec Ken Johnson Promo Carl Strube (Distributed by Nationwide Sound)
Audio Arts Inc 569 N Rossmore Hollywood Calif 90004 Tel (213) 462-7004 Pres Madelon Baker (Distrib uted by WILD)
Labels: (Owned) Audio Arts Audio Gospel
Audio Book Co 301 Pasadena Ave South Pasadena Calif 91030 Tel (213) 799 0666 Pres & Gen Mgr Rudy Tucker Garner VP R Garner Prod n Mgr Rudy Mu gerl
Labels: (Owned) Audio Book Literary Recs
Audiofidelity Ents Inc 221 W 57 St New York NY 10019 Tel (212) 757 7111 Cable AUDIOFIDEL Bd Chm Herman D Gimbel Pres & Pop A&R Bill Gallag her Exec VP Harold Drayson VP Classical A&R & Int'l Carl Shaw VP Budget Labels Sid Hess Nat'l Sales Mgr Pub & Adv Bill Singer BASF Nat'l Sales Mgr Sal Peruggi Jr Promo Mgr & Disco Contact Roy Rosenberg
Labels: (Owned) Audio Fidelity Audio Int'l Audio Ra rities Charocross First Component Servs Mr G Thumble Tiger Tail (distributed) BASF Black Lion Har lequin World Jazz
Int'l reps.: Argentina (Microfon) Australia (Carima) Austria (Bellaphon) Belgium (Anvers) Brazil (Gravacoes Electricas) Canada (Phonodisc) Central America (Indica in Costa Rica) Costa Rica (Indica) Dominican Republic (La Guarachita) Finland (PSO) France (Solfaron) Ger many (Bellaphon) Hong Kong (C Mannix) Israel (Una tex) Italy (Ariston) Japan (Teichiku) Mexico (Carlos) New Zealand (Carima in Australia) Philippines (Dyna) South Africa (Gallo) Switzerland (Bellaphon Musex porti) Thailand (Ching Thai) UK (Pye)
Audio Gospel see Audio Arts & WILD
Audio Int'l see Audiofidelity
Audiomex see South Eastern
Audiophile, see Jazzology-GHB & Happy Jazz
Audio Precision see Jazzology GHB
Audiorama Recs Corp 658 10 Ave New York NY 10036 Tel (212) 246 9858 Pres Rafael Diaz Gutier rez VP Hilda Diaz Gutierrez (Distributed by Alhambra)
Labels: (Owned) Audiorama Madely Taurus (repre sented) Fonica (Guatemala) Venus (Venezuela) Yare (Venezuela)
Audio Rarities see Audiofidelity
Audio Spectrum see Alshire
Audio Video Concepts Inc 6909 Old Alexander Ferry Rd Clinton Md 20735 Tel (301) 868 7600 Pres Ed ward P Helvey Jr Sec'y Treas Sales & Mktg Cynthia D Stephanian
Labels: (Owned) AV Con Freelance Grace of God
Aurora see A Schroeder
Aurora Borealis see Crimson Dynasty
Aurum see Sound Eng g
Autumn see R Dean Taylor
Autumn Recs 3810 Cavalier St Garland Tex 75092 (214) 494 3494 Pres Glen Pace Gen Mgr Phil Ot

"WATCH FOR NEW FINEBILT PRODUCTS TO BE INTRODUCED SHORTLY"

Join the several hundred world-wide users who, day in and day out, press such renowned records as: RCA, CBS, Capitol, Polydor, EMI and many others.

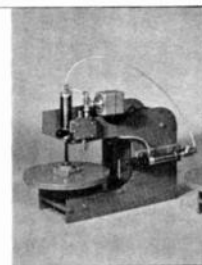


PRECISION HYDRAULIC PRESSES MADE

PRESSES ARE AVAILABLE AS:

Self contained units with individual hydraulic system or ready for connection to a central hydraulic system, with a choice of manual controls, automatic temperature cycle controls, automatic push-pull of the record mold, automatic opening-closing of the record mold or as straight up and down presses.

**7" 45 RPM TRIMMER
AND
12" LP TRIMMER
WITH AUTOMATIC
BURNISHING TOOL**



FINEBILT Record Press Control Z-30

The only logical cycle control engineered specifically for the record industry, it operates steam, water and hydraulic valves based on actual mold temperature. It is accurate to within 1/2 °F., and insures complete quality control.



FINEBILT Compounders

Our compounders are more reliable, perform better, use either granules, pellets or dry-blend, and can be either electrically or steam heated. Type A: Delivers an LP patty every 8 seconds, feeds 4 LP presses. Type B: Delivers an LP patty every 12 seconds, feeds 2 LP presses. **COMPOUNDERS:** Available in a variety of capacities & speeds for your pressing needs.

FINEBILT FULLY AUTOMATIC Hi-Speed Rotary Nickel Plating System

FINEBILT installations are completely self-contained and available as individual modules, each with 200 AMP 20 Volt rectifier, ampere hour meter, warning light and bell, filter pump, electronically controlled heating and cooling, prepiped and ready to operate. **Produces stampers in 1 hour.** We supply detailed plating manual. No chemist required.

Provide your customers with better service, get records on the market faster.



FINEBILT is the world's most complete supplier to record pressing plants. We offer everything required to produce a phonograph record. Please write, cable or telephone us. We are ready to serve you.

finebilt
MANUFACTURING COMPANY

931 NORTH CITRUS AVENUE / HOLLYWOOD, CALIFORNIA 90038
Telephone 466-9511 / Area Code 213
CABLE "COEXPORT"

ten Prods Glen Pace James Pritchett (Distributed by International Rec Dist g)
 Avant see Crystal
 Avant Gardie Recs Inc 250 W 57 St New York N Y 10019 Tel (212) 246-1343 Pres Frank Siegfried Gen Mgr Pub & Adv Bobby McFarland Int'l branch: England Int'l repps.: Australia (Move) Canada (Quality) Avoca see Irish
 Award see Nationwide Sound
 Axent Ltd PO Box 552 700 W Jackson St Biloxi Miss 39533 Tel (601) 374-1900 Pres Patrick J Fagan
 Aztec Recs 20531 Plummer St Chatsworth Calif 91311 Tel (213) 998-0443 Pres A E Sullivan Talent Coord Fernando Ogosh
Labels: Aztec Dorn
 Azteca Recs Inc 1015 Isabel St Burbank Calif 91502 Tel (213) 849-4671 Cable BUDSOUND Pres Al Sherman VP & Gen Mgr Ricardo Cera (Distributed by Aishire)

B

B A S F see Audioidentity
 B-Atlas & Jody Recs Inc 2226 McDonald Ave Brooklyn N Y 11223 Tel (212) 373-0202 VP Vince Vallis A&R Dir Gloria Black Sales & Adv Mgr Tom Bosco Promo Mgr Martin Pomerantz
Labels: (Owned) B-Atlas Jody
 B B P see Ray Lawrence
 B C L Ents Inc 1002 Hoefgen St San Antonio Tex 78210 Tel (512) 532-3216 Pres Foy Lee VP James C Burton Sec y-Treas Charles M Cole
 B H R see Arlo
 B M R Recs & Tapes 1300 Robin Rd Muskegon Mich 49445 Tel (616) 744-0257 Pres Thomas E Mack
 B R C see Brunswick
 B R W Ents General Delivery Manchester Tenn 37355 Tel (615) 394-2405 Owner & Pres Vicki Winchester
 B V Serie de Oro see American-Mex
 Babylon Rec g Corp 45 Fifth Ave New York N Y 10003 Tel (212) 929-3960 Pres Steven J Caspi Mgr Jerry Wagner
 Bach Guild see Vanguard
 Back Door Recs 909 Beacon St Boston Mass 02215 Tel (617) 536-8807 Pres Barry Glovsky VP Promo Joel Bernstein
 Backstage see McKinnon-Slide
 Bagatelle see Ben-Bro
 Bal Recs PO Box 369 La Canada Calif 91011 Tel (213) 790-1242 Pres Adrian P Bal VP Berdella M Bal
 Balboa Rec Co 16027 Sunburst St Sepulveda Calif 91343 Tel (213) 892-0044 Owner Larry Fotine
 Balkan Hi-Fi see Balkan Music
 Balkan Int l see Balkan Music
 Balkan Music Co 6917 W Cermak Rd Berwyn Ill 60402 Tel (312) 484-6634 Owner Slavco A V Hlad Sales Mgr Louis J Hlad
Branch: Beaver Falls, Pa., Concord Church Rd RD 2 Zip 15010 Tel (412) 843-1962 Mgr John Krlitch
Labels: (Owned) Balkan Int l Balkan Hi-Fi (distributed) Czech Greyko Heritage
 Balkanton (Bulgaria) see Worldtone
 Ballyhoon see Record Rendezvous
 Bambuco see Discoland
 Banana see Stacy-Lee
 Bandit see Brown
 Banditt Recs Inc 410 Woodfern Ave Mary Esther, Fla 32569 Tel (904) 581-0661 Pres Calvin L Allen VP & Sec y-Treas Shirley A Allen
 Bandolier see Suncountry
 Bang Bullet Recs 2107 Faulkner Rd NE Atlanta Ga 30324 Tel (404) 325-9810 Pres Eddie Biscoe VP Ilene Biscoe Nat l Sales Mgr Buddy Brown Prod n Mgr Joy Harvey Promo Mgr Linda Allert Ass t Promo Mgr Sonny Allen Nat l R&B Promo Keith Frye Int l Dir Pam Davis
Labels: (Owned) Bang Bullet Shout Solid Gold
Int'l repps.: Australia (EMI) Benelux (Decca) Canada (GRT) France (Decca) Germany (Bellaphon) Italy (Decca) Japan (Victor) New Zealand (EMI) Philippines (Victor) Scandinavia (Decca) South Africa (Gallo) Spain (Ariola Eurodisc) UK (Decca)
 Barbary Coast see Standard-Colonial
 Barnaby Recs B16 N La Crenega Blvd Los Angeles Calif 90069 Tel (213) 657-6150 Pres Andy Williams Promo Dir Joy Hall (Distributed by Janus)
 Baron see NRS Studios
 Barrier Recs (div of Time Barrier Express Magazine) PO Box 1109 White Plains N Y 10602 Tel (914) 352-7092 Pres Bill Schwartz
 Bar S see Flat Town
 Base Rec gs 2D4B Charle St Costa Mesa Calif 92627 Tel (714) 646-5630 Exec Dir M Stewart Engel Jr Prod Dir Abraham L Brown
 Bat see Dawn Prods
 Battery Recs Inc 1860 Broadway New York N Y 10023 Tel (212) 246-159D Pres Ben Bagley
Label: (Owned) Painted Smiles
 Bay City see Small Independent
 Bayou Classics see Modern Sound
 Beach Recs Box 154 Rt 2 Gonzales La 70737 Pres T Bourgeois
 Beacon see Davis Recs
 Be Ad see Ray Lawrence
 Beantown Recs BB Hazel St New Haven Conn 06511 Tel (203) 776-7750 Pres & Gen Mgr Earl Lett A&R Mgr Grady Lett
Branch: Los Angeles, Calif., B946 S Cimarron St Zip 90047 Exec Sec y Mattie Swain
 Bearsville Recs Inc 75 E 55 St New York N Y 10022 Tel (212) 751-703D Contacts Paul Fishkin Albert Grossman (Distributed by Warner Bros)
 Beau Jim Recs PO Box 75B Lake Jackson Tex 77566 Tel (713) 297-403D Houston (713) 393-1703 Pres James E Hooper VP Curtis Baker
 BeeGee Recs Inc 31D1 S Western Ave Los Angeles Calif 90018 Tel (213) 731-2460 (Distributed by Waf Farrell)

Labels: (Owned) BeeGee Eternal
 Tom Bee Ents PO Box 8207 Albuquerque N M 87108 Tel (505) 268-6110 Gen Mgr Thomas Bee
Labels: (Owned) Souled Out Soul Roll
 Bel-Ad 4307 S Broadway Los Angeles Calif 90037 (Distributed by FADA)
 Bellaire Rec Sales 4900 Bissonnet Bellaire Tex 77401 Tel (713) 667-9196 Owner Don Janicek A&R D Howard
Labels: (Owned) American Gold Bellaire Stomper Texas Gold
 Belle see La Louisianne
 Bulltone see Lee Anderson
 Ben Bro Prod ns 412 Main St No 1005 Houston Tex 77002 Tel (713) 225-6654 Owners Byron & Charles Benton
Labels: (Owned) Bagatelle (distributed) World Wide Ben La Rose see Heavy Sound
 John T Benson Publ g Co Inc 365 Great Circle Rd Nashville Tenn 37228 Tel (615) 254-1051 VP s John T Benson III Robert G Benson Sr A&R Dir Phil Johnson Dist n & Rack Sales Mgr Robert E Ellis Dealer Sales Mgr Sam Mehaffie Adv & Promo Dir Robert Benson Jr Int l Sales Rep John Benson IV Opns Dir Ed Benson
Labels: (Owned) Greentree Heart Warming Impact Vista
Int'l repps.: Australia (Christian Press) Canada (Praise) Netherlands (Dutch Evangelistic Org.) New Zealand (Concorde) South Africa (Bet El Bookroom & Publ rs) Sweden (Pilot) UK (Key Marshall Morgan & Scott)
 Bente Recs 19 W B2 St New York N Y 10024 Tel (212) 873-4286 Co-Pres Karin Mann John Blount
 Berlitz Publ ns Inc B66 Third Ave New York N Y 10022 Tel (212) 935-7985 Mktg Dir George Kaufmann
 Bernal see Marsal
 Bernard see Stag
 Elmer Bernstein's Filmmusic Collection PO Box 261 Calabasas Calif 91302 Pres Elmer Bernstein VP & Ed Eve Adanson Office Mgr Sales & Mktg Pat Manning
 Berry Hill see Buzz Cason
 Beserkeley Recs 1199 Spruce St Berkeley Calif 94707 Tel (415) 527-7664 Cable HOMOHTS (Distributed by Playboy)
 Bethlehem see Cayre
 Beulah Recs & Publ g Co Rt 1 Crossville Ill 62827 Tel (618) 966-3405 Pres Beulah Kershaw Sales Mgr Bryan Kershaw
 Beverly Hills Recs Inc PO Box 4009 Hollywood Calif 90028 Tel (213) 990-1182 Pres Morris Diamond VP Bullets Dorgom Pub Bob Levinson
 Big Country see McKinnon-Slide
 Big Deal Recs Co Box 60-A Cheneyville La 71325 Tel (318) 279-2746 2730 Pres Rev Launey Deal VP Rose Mary Deal Gen Mgr James L Holloway
Branch: Chicago, Ill., 431 S Dearborn St Rm 1322 Zip 60605 Tel (312) 431-9489 939-9001 Pres Lynn Williams
 Big Gospel see McDowell
 Big Rock Rec g PO Box 1583 1311 N Lake Aurora Ill 60507 Tel (312) 859-3199 Owners John Montgomery Ery Todd Von Ohlen
 Big Tree Ents Ltd 75 Rockefeller Plaza New York N Y 10019 Tel (212) 489-0955 Pres Doug Morris Sec y-Treas Dick Vanderbilt (Distributed by Atlantic)
 Big Willie see Forrest Green
 Biograph Recs Inc 16 River St Chatham N Y 12037 Tel (518) 392-3400 Pres & Promo Arnold S Caplin Gen Mgr & Pub & Adv Dir Joel Bernstein Pop A&R Alan Caplin Classical A&R Robert Caplin Sales & Mktg Bobby Clarke Tape Robert Bibio Int l Joseph Tanzer
Labels: (Owned) Biograph Center Melodeon
Int'l repps.: Australia (Crest) Canada (Almada) Denmark (CSA) UK (CRD)
 Birch Recs PO Box 92 Wilmette Ill 60091 Tel (312) 251-7037 Pres Dave Wylie VP June Wylie VP Sales & Mktg Terry Lynn Walker VP Pub Lila Ballinger VP Promo Ellen Ginden
 Birdwing see Sparrow
 Black Beauty see Kiderian Virgin
 Black Bird see Alaska-Chi
 Blackbird see Lakko
 Black Fire Recs Inc 4409 Douglas St NE Washington D C 20019 Tel (202) 396-0154 Pres James B Gray VP Prod n Plunky Nkabinde Gen Mgr Sylvia Potts Sales & Mktg Jon Reyes Pub Jerome Gray Adv George Simpson Nat l Promo Jimmy Gray
 Black Forest see Nationwide Sound
 Black Forum see Motown
 Black Gold (Tenn.) see Nationwide Sound
 Black Gold (Minn.) see Sherwin Linton
 Blackjack Recs PO Box 3367 Hollywood Calif 90028 Tel (213) 761-9679 Gen Mgr Jeff Osman
 Black Jazz see Ovation
 Black Lion see Audioidentity
 Black Soul see Foy Lee
 Black Stallion see Nationwide Sound
 Black Treasure see McKinnon-Slide
 Black & White Recs 114 W Maiden Ln Monroe Conn 06468 Tel (203) 268-0281 Pres Vincent Meyer Jr VP Bill Weiss
 Eubie Blake Music Rec g 284 A Stuyvesant Ave Brooklyn N Y 11221 Tel (212) 636-DB12 574-B511 Pres A&R Sales & Mktg Carl Seltzer VP Pub Eubie Blake VP Int l Marion Blake Adv & Promo Mgr Delma Marchand
Int'l repps.: Canada (Coda) Japan (Shinsei) UK (Decca)
 Blanchris Inc 16D W 71 St New York NY 10023 Tel (212) 873-2020 Pres Joe Fields
Label: (Owned) Muse
 Blarney Castle see Irish
 Eric Blau Music Inc 119 W 57 St New York N Y 10019 Tel (212) 265-36DD Pres Eric Blau VP Sales Bernard Kirsh
Label: (Owned) EeBee
 Bluebird (Rochester N Y) see Capitol Star Artist
 Bluebird (New York N Y) see RCA

Blue Candle see TK
 Blue Canyon Recs 5925 Jellico Ave Encino Calif 91316 Tel (213) 344-4728 Pres Jim Terr
Int'l repps.: PBR Int l in Hollywood Calif
 Blue Diamond Co Box 102C RD 1 Chubbick Rd Canon-sburg Pa 15317 Tel (412) 746-2540 Pres Joe Diamond Gen Mgr Jerry Walker Mgr Ron Walker
 Bluefalls Grove see McKinnon-Tarheel
 Blue Flame see CJ in Ill
 Blue Goose see Yellow Bee
 Bluegrass see Release
 Bluegrassive see McKinnon-Tarheel
 Blue Horizon see Sire
 Blue House Prod ns Inc PO Box 07585 Milwaukee Wis 53207 Tel (414) 482-3340 Pres Richard Paul Thomas VP Susan M Thomas
 Blue Labor Recs Inc 342 Madison Ave Rm 211 New York N Y 10017 Tel (212) 490-2633 Pres Kent Cooper VP Heiner Stadler
Labels: (Owned) Blue Labor Labor
 Blue Mace Music PO Box 62263 2716 Sandy Valley Rd Virginia Beach Va 23452 Tel (804) 340-3366 Pres Alex Spencer
Label: (Owned) Dimension
 Blue River Recs 6223 Selma Ave Suite 125 Hollywood Calif 90028 Tel (213) 463-7661 Pres Sales & Mktg Harry Bluestone VP Pub Adv & Promo Ross J Bluestone
Labels: (Owned) Musi-Que Musi-Que Contemporary Solo Plus
 Blues Classics see Arhoole
 Blues Climax 12 Bleeker St New York N Y 10012 Tel (212) 674-6557 Pres Alan Franklin
 Blue Sky Recs Inc 745 Fifth Ave Suite 1803 New York N Y 10022 Tel (212) 751-3400 Pres Steve Paul Gen Mgr Marcia Franklin (Distributed by CBS)
 Blues Spectrum see Laff
 Blues Supreme see Daniels Eight
 Blues Times see RCA
 Blues Unlimited see Modern Sound
 Boar see Village
 Bob Recs Inc PO Box 3262 Hollywood Calif 90028 Tel (213) 851-1175 Pres & Dir Robert L Gilbert
Labels: (Owned) Bob Dahlhouse
 Bob see Bob Recs & Surf City
 Boblo see Nationwide Sound
 Boddie Rec Mfg & Rec g Inc 12202 Union Ave Cleveland Ohio 44105 Tel (216) 752-3440 Pres Thomas R Boddie VP Louise Boddie A&R Gerrold Baxter Sales & Mktg Dennis Boddie
Labels: (Owned) Bounty Soul Mine
 Bollman Int l Recs PO Box 28553 Dallas Tex 75228 Tel (214) 271-6022 Owner B L Bollman
Labels: (Owned) Bollman Int l Gospel City
 Bomp see Adelphi
 Bonfire see Jay Jay
 Boogie Man Recs Inc PO Box 727 Oak Park Ill 60303 Tel (312) 889-2885 296-7442 Pres Jim Bryant VP Donn Marier Sec y-Treas & Disco Contact Ken Marier
Labels: (Owned) Boogie Man (distributed) O-Bag
Int'l repps.: Canada (RCA) UK (Contempo)
 Booman, see Cheri-Booman & Springboard
 Boot Recs Inc 1818 Division St Nashville Tenn 37203 Tel (615) 320-0491 Pres Jur Krytiuk VP Tom C Connors
Labels: (Owned) Boot Boot Master Concert Cynda Generation (distributed) Summus
 Boot Master Concert see Boot
 Borinquen Recs 200 W 57 St Suites 505-506 New York N Y 10019 Tel (212) 581-0655
Exec. office: San Juan, P.R., Rip Piedras Recs GPO Box 4785 Zip 00936 Tel (809) 765-8115
Int'l repps.: Dominican Republic (Musicalia) Ecuador (Fadisa) Panama (Onda Nueva) Peru (Alberto Maravi) Venezuela (Palacio de la Musica)
 Bornand Music Box Rec Co 139 Fourth Ave Pelham N Y 10803 Tel (914) 738-15D6 Pres R C Bornand Sec y-Treas M Swazey
 Bosheck-Nevofoon (Netherlands) see Worldtone
 Boss Mich see La Val
 Boss S C see Wago
 Bosstown see Marvel
 Bounty see Boddie
 Bouquet Orchid Ents PO Box 4220 Shreveport La 71104 Tel (318) 636-9198 Pres Bill Bohannon
Label: (Owned) Bouquet
 Bourne Co 1212 Ave of the Americas New York N Y 10036 Tel (212) 575-18D0 Pres Bonnie Bourne
Label: (Owned) Murbo
 Boyd Recs 2609 NW 36 St Oklahoma City Okla 73112 Tel (405) 942-0462 A&R Bobby Boyd
Labels: (Owned) Boyd Saguro
 Bozigan (Bulgarian) see Worldtone
 Brand-X see Nationwide Sound
 Brasilia Recs & Tapes Corp 29 W 46 St New York, N Y 10036 Tel (212) 354-5613 Telex 666794 Pres Gabriel Papp, Gen Mgr Herbert Csanaky
Labels: (Owned) Brasilia, (distributed) Som (Brazil), Fermata (Brazil), Discos Marcus Pereira (Brazil) (SEE ADVERTISEMENT)
 Briar Recs (div of Country Roads Ltd) PO Box 5853 Pasadena Zip 91109 734 Fairview Ave Sierra Madre Calif 91024 Tel (213) 355-7213 Pres John M De-gatto (Distributed by Takoma)
Labels: (Owned) Briar Mason-Dixon Line
Int'l repps.: Japan (Trio)
 Briar-meade see Sea Cruise
 Bridges see Allen-Martin
 Bridge the Gap Recs & Tapes PO Box 4D36 Petersburg Va 238D3 Tel (804) 732-3333
 Bright Orange see Cadet
 Bristol see Moonstone
 Britre Star 728 16 Ave S Nashville Tenn 37203 Tel (615) 244-4D64 Mgr Tex Clark Promo Wally Carter (Distributed by World Wide Rec Dist s)
 Broadcast see Tornado
 Broadcasting see Jazzology-GHB
 Broad-sides see Folkways

A vibrant rainbow arches across the upper left portion of the image, its colors transitioning from red to violet. The background is a dark, deep blue body of water with subtle ripples. In the foreground, a dark, textured surface, possibly a beach or a pool of water, is visible. The 'MCA RECORDS' logo is prominently displayed in the center, rendered in a bold, blue, three-dimensional font. The letters are slightly shadowed, giving them a sense of depth as if they are resting on the surface below.

**MCA
RECORDS**

Under One Umbrella



The Independent's



Independent

Casino Recs. Inc. 3100 Walnut Grove, Suite 515, Memphis, Tenn 38111 Tel (901) 452-2412 Pres Carl Friend

Buzz Cason Prod ns 2804 Azalea Pl Nashville Tenn 37204 Tel (615) 383-8682 Pres & Prod r Buzz Cason

Label: (Owned) Berry Hill

Cassandra Recs 2027 Parker St Berkeley Calif 94704 Tel (415) 843 2365 Owner Malvina Reynolds Mgr Ruth Burnstein

Int'l reps.: Australia (Folkways) Finland (Love) Sweden (Amigo)

Castle see Rob Lee

Cat see TK

Catalyst see Springboard

Catfish Recs PO Box 192 Pittsburg Kan 66762 Tel (316) 231 1620 Pres Eugene Strasser VP J Parrich Sec y Treas M Strasser Disco Mgr T Teubo Promo E Elmquist (Distributed by International Rec Dist g)

Labels: (Owned) Antique Catfish

Catron Recs 726 E McLemore Memphis Tenn 38106 Tel (901) 947 2553 Pres Bob Catron Jr VP & Gen Mgr Claudette Catron Chief A&R Jimmie Catron **Branch: West Memphis, Ark., 2314 E Broadway Tel (901) 735 6420 Office Mgr Tyrone Cooper**

Cayre-Inds Inc 240 Madison Ave New York N Y 10016 Tel (212) 889 0044 Pres Joe Cayre VP s Stanley Cayre Joe Cain Lee Shapiro Caytronics Corp VP Rinel Sousa International Jazz Emporium Corp VP Sales & Mktg Chuck Gregory

Distribution branches: Los Angeles Calif Miami Fla New York N Y Caytronics Corp San Antonio Tex (See Record & Tape Wholesalers section for complete listing for Cayre Inds)

Labels: (Owned) Bethlehem Different Drummer Mericana Salsoul-Pop Salsoul Salsa (distributed) Arcano Caliente Carino Caytronics Pronto

Caytronics see Cayre

Ceiling & Visibility Unlimited Recs PO Box 396 North Grafton Mass 01536 Tel (617) 597 6228 Pres Ken Carlson

Labels: (Owned) CAVU

Celebration N Y see Buddha Kama Sutra

Celebration Colo see Fishermen

Celestial Recs PO Box 1563 Hollywood Calif 90028 Pres Arthur H Benson A&R Jimmy Haskell John Kraus

Centro Recs (div of Century Prod ns Inc) 171 Washington Rd Sayreville NJ 08872 Tel (201) 238 5630 Pres Roger Bangert VP A&R Mickey Yannich Studio Opns Dir & Disco Mgr Richard Yannich

Centaur 82 Aldine St Rochester NY 14619 Tel (716) 328-4649 Pres Martha B Pitoni Gen Mgr & A&R Prod r Ven Pitoni Sales Mktg Pub & Promo Mgr Marv Steffy Adv Dennis Majzak

Labels: (Owned) Centaur Jingles Sea-King Twinkle

Int'l rep.: New Zealand (Peak)

Centaur Recs Inc PO Box 23764, Baton Rouge La 70893 Tel (504) 344 9741

Center see Biograph

Center City see McKinnon-Slide

Cha Cha Recs 15041 Wabush Ave South Holland Ill 60473 Tel (312) 339 0307 Pres Donald L DeLucia VP Donald & Bobby DeLucia

Chaos Recs 2454B Pierce Southfield Mich 48075 Tel (313) 559 7630 Pres Bruce Lorfel

Chapel see Chapel Bridge & Heritage

Chapel Bridge Recs (div of Pacific Press Publ g Ass n) 1350 Villa St Mountain View Calif 94042 Tel (415) 961 2323 Mgr W P Turpel Nat'l Sales Mgr E B Johnson

Branch: Omaha, Neb., PO Box 31776 Zip 68131 Tel (402) 341 3263 Mgr John Mason

Int'l branch: Canada

Label: (Owned) Chapel

Charade Recs 1310 E Kern St Tulare Calif 93274 Tel (209) 686 2533 Pres & Gen Mgr Raymond A Bura dist Ass't to Pres Pamela R Baradat VP Syl Grigsby A&R Dir Art Stewart Sales & Mktg Harold Dickerson Pub Jon Stiff Adv Lnuie Thomas Promo Michael Pruitt Int'l Joe Lutz

Branches: Canoga Park, Calif., 22146 Lanark Zip 91304 Tel (213) 887 6474 A&R Prod r Art Stewart - San Francisco, Calif., 531 Arquette Zip 94118 Tel (415) 668 1375 Gen Mgr Dan Baradat

Charay see Christi

Chariots see Gospel Prod ns

Charity see North American Artist

Charta see AccuSound

Charter see Gibson

Chatham Recs (div of Chatham Communications Inc) PO Box 11 Pittsburgh Pa 15230 Tel (412) 471 3113

Chattahoochee Recs 16030 Ventura Blvd Encino Calif 91403 Pres & Gen Mgr Ruth Yardum

Checkmate see Nashville Sound

Chuck Chellman Co Inc 120116 Ave S Nashville Tenn 37212 Tel (615) 385 0047 Pres Chuck Chellman VP Georgia Twitty Gen Mgr Scott Tutt

Labels: (Owned) Renegade Stampede

Chelsea see Wes Farrell

Cheri see Cheri Booman

Cheri Booman Recs 947 US Hwy 1 Rahway N J 07065 Tel (201) 574 1400 Pres Luella Johnson VP David Jordan

Labels: (Owned) Booman Cheri (Distributed by Springboard)

Cherry see The Rose Hill Group

Chirwin Gum see IB Good

Chiaroscuro see Audiofidelity

Chi City see Chi Town

Chico see Kubaney

Children's Recs Guild see Franson

Children's Recs of America 159 W 53 St New York N Y 10019 Tel (212) 581 3711

Labels: (Owned) CRA (Children's Recs of America) See same Street (SEE ADVERTISEMENT)

Children's World see Jemki

Chime see QCA

Chimneyville see Malaco & TK

Chisholm Rec Co 508 E Loop 340 Waco Tex 76705 Tel (817) 799-8608

Chi Sound see United Artists

Chi-Town Recs 2123 N Seminary Ave Chicago Ill 60614 Tel (312) 348-3730 Pres Carl Bonafede VP & Disco Contact Frank Pivani A&R Carl Bonafede Lew Douglas Pub Bullis Litho

Labels: (Owned) Chi City Chi Town Land of Lincoln Railroad Center

Chocolate City see Casablanca

Choice Recs Inc 245 Tilley Pl Sea Cliff LI N Y 11579 Tel (516) 671 7299 Pres A&R Sales & Mktg Gerald S Macdonald Pub Adv & Promo Pat Macdonald (Distributed by Columbia Special Servs)

Int'l rep.: Japan (Trio)

Christi Recs PO Box 11152 Fort Worth Tex 76110 Tel (817) 738 8843 Pres Bill Smith

Int'l branch: England Le Bill Music

Labels: (Owned) Charay Christi Le Cam

Christian Faith see Skyline-Sing

Christian Folk see Skyline-Sing

Chrysalis Recs Inc 9255 Sunset Blvd Suite 212 Los Angeles Calif 90069 Tel (213) 550 0171 Pres Terry Ellis, Sales Mgr Sal Lucata, Artist Development Russ Shaw

Chuckie see Little Richie

Chytowns see Jivima

Cinkey see Atco

Cindy Kay see Continental Communication

Cinema Prize Inc 8192 Universal Plaza Universal City Calif 91608 Tel (213) 684 1777 Pres P Dailey VP Dave Martin A&R William Tasker Franz Seelos Disco Contact C Harper Sales & Mktg Gene Emberton Pub & Promo John Harris Artv Cathy Decker Promo John Harris Tape Bill Robinson Int'l Franz Seelos

Labels: (Owned) CIP Video

Cin Kay Rec Co 15130 Ventura Blvd Suite 202 Sherman Oaks Calif 91403 Tel (213) 986 5784 Pres Hal Freeman VP Don Schwarz Sec y Treas Jean Freeman

Circi see Jazzology GHB

Claremont see Montclair Recs

Clairidge Recs 6381 Hollywood Blvd Hollywood Calif 90028 Tel (213) 469 8149 Owner & Pres Frank Slay Gen Mgr & Nat'l Sales Dir Vic Catala Nat'l Promo Dir Len Salamone

Clark see Nugget

Classic Jazz see Music Minus One

Classics to Keep see Sianyan

Clave (Spain) see Penco & Worldtone

Clay Pigeon Recs (a div of Nuclear Proton Group) PO Box 20346 Chicago Ill 60620 Tel (312) 476 2553 Pres & A&R Vytautas Beleska Sales Mgr Rudy Markus Promo Dir Marius Bernes

Clear Light Prod ns Inc PO Box 391 Newton Mass 02158 Tel (617) 969 3456 Pres Donald Anderson Promo Dir Ronald Thomas

Cleo see Mother Cleo

Clock see Mystic

Crown Recs 156 W 44 St New York N Y 10036 Tel (212) 265 8926 Pres & Int'l CA Pruitt VP Sam Pruitt Disco Contact Sales & Mktg Gordon Fladger Pub & Adv Elenor Hayes Promo Neal Tate

Cobra Recs 18747 Sherman Way No 208 Reseda Calif 91335 Tel (213) 343 9071 Owner Don Bratley Mgr E Horton A&R Phil Fahriey

Labels: (Owned) Cobra Reena

Cochise Rec Co PO Box 1415 Athens Tex 75751 Tel (214) 675 2291 Pres Tony Douglas

Coco Recs Inc 254 W 54 St New York N Y 10019 Tel (212) 582 6886 Pres Harvey Averb VP Gala Recs Steve Lawrence VP Graffiti Recs Danny Rivera Gen Mgr Sam Goff Pub & Adv Diane Perpetone Promo Olga Villanueva

Labels: (Owned) Coco Gala Graffiti

Int'l reps.: (Coco) Colombia (Codiscos) Dominican Republic (Karin) France (Soul Posters) Italy (Ri Fi) Japan (Nippon Phonogram) Mexico (Polydor) Netherlands (Durro) Panama (Onda Nueva) Spain (Discophon) UK (RCA) Venezuela (Velveti) (Gala) Argentina (Trova)

Coda see Spanish Music Center

Colmba see Penco

Collage see American Communications

Colleges Series see Columbia Special Servs

Collegium Recs 35-41 72 St Jackson Heights N Y 11372 Tel (212) 426-8555 Contacts Don Wade Jerry Epstein

Labels: (Owned) Collegium Minstrel

Colonial see Standard Colonial

Colon United see Marc Gordon

Colony see Ottoo

Colosseum see Acropole

Colt (Alaska) see Alaska Chi

Colt (Ill) see CJ

Columbia see CBS

Columbia (Spain) see Alhambra

Columbia Special Servs 51 W 52 St New York N Y 10019 Tel (212) 975 4321 Special Servs Dir Don ald E Farrell Collector s Series Mgr David Backer (Also see CBS)

Label: (Owned) Collector s Series (distributed) Choice Corinthian Daffodi

Int'l rep.: Japan (Trio)

Column see Stag

Column One see International Rec Dist g

Combo see Rico

Comedie Francaise La see Everest

Comet see Goldmont

Commodore Rec Co Inc 3 Kensington Oval New Rochelle NY 10805 Tel (914) 235 1229 Pres Milt Gabler

Int'l rep.: Benelux France Germany Italy Japan (Decca in UK)

Communication Recs 7212 S Wabash Ave Chicago Ill 60619 Tel (312) 783 3186 Exec Pres Bernard L Dixon

Compas see Guedil

Compo see Sunny Lane

Composers Recs Inc 170 W 74 St New York N Y 10023 Tel (212) 873 1250 Co Pres Otto Luning Jack Benson Exec VP & A&R Carter Harman Nat'l Sales Rep Larry Sockell Prod n Ass't Pub & Promo Helen Sive

Label: (Owned) CRI

Int'l reps.: Switzerland (Eulenburg) UK (Rediffusion)

Con Bro Recs PO Box 196 Nashville Tenn 37202 Tel (615) 329 1944 Pres & A&R Dir Bill Walker VP Promo Biff Collier Comptroller Sales & Mktg Pub & Adv Jeff Walker Ass't A&R Dir Jeanine Walker (Dis tributed by Nationwide Sound)

Concert Co 3318 Platt Ave Lynwood Calif 90262 Tel (213) 639 1341 Pres William G Johnson

Branch: Inglewood, Calif., Concert Sales Co 5005 W Century Blvd Zip 90304 Tel (213) 671 0431 Gen Mgr David S McNally

Label: Concert Rec g

Concert Disc see Everest

Concert Rec g see Concert Co

Concorde Recs PO Box 196 Nashville Tenn 37202 Comptroller Jeff Walker Artist Relations Colin Walker

Concord Jazz Inc PO Box 845 2835 Willow Path Rd Concord Calif 94522 Tel (415) 682 6770 Pres Carl E Jefferson VP Joan W Kenston Dist n Mgr Margaret Glasgow

Int'l reps.: Japan (CBS Sony Toshiba)

Conelo see Joey

Conestoga see International Sound

Connoisseur Society Inc 390 West End Ave New York N Y 10024 Tel (212) 873 6769 Cable CONNOSO REC Pres A&R & Tape Dir E Alan Silver VP Sales Mktg Adv Promo & Int'l Dir Rosalyn M Silver Pub Dept Head Jane Potter Prod n Dir Carla Boscoe Comptroller Sy Rosen

Labels: (Owned) Connoisseur (distributed) EMI Int'l (UK) EMIR (UK) Pathe Marconi EMI (France)

Int'l reps.: Australia (Discotone) Benelux (Pathe Marconi) EMI in France) Brazil (Imagem) Canada (Almadia) France (Pathe Marconi) EMI) Japan (Nippon Phonogram) Mexico (Gamma) UK (CRD)

Contempo Int'l Recs 300 W 55 St Apt 5 G New York N Y 10019 Tel (212) 765 3910

Home office: England

Contemporary Recs Inc 8481 Melrose Pl Los Angeles Calif 90069 Tel (213) 653 1560 Cable GOODREC Pres Lester Koenig

Labels: (Owned) Contemporary Good Time Jazz SFM (Society for Forgotten Music)

Continental Communication Systems Inc 1807 Portage Kalamazoo Mich 49003 Tel (616) 382 0560 Pres Robert A Di-Shon Exec VP John P Doerr VP Promo John Roelof Prod n Mgr Tom Lynch Sales Mgr Jack Doerr PR Mgr Denny Hess Adv Kathy O'Donnell

Branch: McAllen, Tex., 2201 N 10 St Zip 78501 Tel (512) 687 4212

Labels: (Owned) CCS Cindy Kay Continental Gold Morrow (distributed) W W

Continental Gold see Continental Communication

Continental Recs Inc 12 Irving Square Framingham Mass 01701 Tel (617) 879 2430 237 0588 Pres Sales & Mktg L Daniel Flynn VP John F Flynn Treas John K Chaisson II Music Dir Robert Rose Chief Eng Sunny Oufault

Label: (Owned) CORI

Contrast Rec Corp 2404 E Houston St San Antonio Tex 78202 Tel (512) 225 9590 Pres Larry C Collins Exec Ass't Edward L Hill Gen Mgr Eddie V Green Nat'l Sales Joe Cook Sales & Mktg Gene Collins Pub Joan E Green

Conversa Phone Institute Inc 225 W 34 St New York N Y 10001 Tel (212) 695 5386 Cable VERSA PHONE Pres Alfred Z Owen VP Edmund L Owen Sales Mgr Larry Sockell

Cook see Cook Labs

Cookhouse Recs Studios 2541 Nicollet Ave S Minneapolis Minn 55404 Tel (612) 827 5441 4173 Pres Dale F Menten A&R Dick Hedlund

Labels: (Owned) Cookhouse Groove Soup

Cookin Recs 19 Ledge Hill Rd West Roxbury Mass 02132 Tel (617) 327 1234 Pres Jack Sager

Labels: (Owned) Cookin Fort Hill

Cook Labs Inc 375 Ely Ave South Norwalk Conn 06854 Tel (203) 853 3641 Pres Emory Cook Sales Mgr Frank Stull

Label: (Owned) Cook

Cool Duck See Jezreel

Copper City see Daniels Eight

Copperfield's Entis Ltd 2339 Jericho Trpk Garden City LI N Y 11040 Tel (516) 747 0666 Pres Charles H Kincaide Sec y Treas Thomas J Tierney

Coral see MCA

Cord Rec Co PO Box 7422 Shreveport La 71107 Tel (318) 965 0781 Pres Carl Logan

Labels: (Owned) Faces 50 Memorial Pose Summer

Cordak see WILD

Corey Int'l Entis Inc PO Box 1776 Nashville Tenn 37203 Tel (615) 331 0891 Pres Dallas Corey Sec y Treas Renee Corey

Labels: (Owned) CIE Corey

Corinthian see Columbia Special Servs

Corona Recs 2909 Jackson Paducah Ky 42001 Tel (502) 443 4157 Pres Dan McClintock Sec y Treas Joe Speake (Distributed by Nationwide Sound)

Coronado Rec Co 961 Kingston Ave Piedmont Calif 94611 Tel (415) 652 5308 Pres Norman Haugr

Cortina Language Recs see R D Cortina

Cortina Method see R D Cortina

R D Cortina Co 136 W 52 St New York N Y 10019 Tel (212) 582 3845 Cable ELCORTINA Telex ITT-424876 WUI-66341 Pres Corey Robert E Livesey Sec y Treas Paul Kopelman Talent Dir M F Brown

Int'l branches: Dominican Republic Portugal

Labels: (Owned) Cortina Language Recs Cortina Method

Cosmos see Peters Int'l

Cotillon see Atlantic



RON WONG

Cotique, see Fania
 Counterpart see Fraternity
 Counterpoint, see Everest
 Country Boy, see Vokes
 Country Capers, see Lee Anderson
 Country Gold, see Hal Southern
 Country Int'l Recs 353 W 57 St New York N Y 10019
 Tel (212) 581-5516 757-6167 Pres Sherman Ford Jr
 VP Sales & Mktg Dom Melillo VP Pub Adv &
 Promo Jake Payne
 Branch: **Manchester, Tenn.**, 201 Murfreesboro Hwy
 Zip 37355
 Country Jubilee see Ralph's Radio
 Country-King see Sid Kleiner
 Country Kingdom see Sapphire
 Country Pie see Village
 Country-Politan Recs Co 735 Lincoln Blvd Middlesex
 N J 08846 Tel (201) 469-4566 Pres Bob May
Labels: (Owned) Country-Politan Metra-Politan
 Country Road see Scene
 Country Showcase America, 11350 Baltimore Ave., Belts-
 ville, Md. 20705 Tel (301) 937-7200. Pres. Francis
 Gosman Nat'l Promo Dir Margaret Dowhen (Distri-
 buted by Nationwide Sound)
 Countryside see Elektra Asylum Nonesuch
 Country Star Inc 439 Wiley Ave Franklin Pa 16323 Tel
 (814) 432-4633 Pres Norman Kelly Sec y-Treas
 June L Kelly
Labels: (Owned) Country Star Mersey Process
 Country Stream Recs Inc Box 2644 St Louis Mo
 63116 Tel (314) 352-4741 353-8851 Pres Tony
 Mazzola
 County Recs PO Box 191 Floyd Va 24091 Tel (703)
 745-2922
 Courthouse Recs 1391 New London Rd Hamilton Ohio
 45013 Tel (513) 893-8168 Gen Mgr Marilyn Anten-
 nen
 Cozette, see Gwen
 Crazy Cajun see Music Ents
 Crazy Maskin see Joey
 Cream Recs 6269 Selma Ave Hollywood Calif 90028
 Tel (213) 461-3288 Bd Chm & Pres Alvin S Ben-
 nett VP & A&R Dir Hal Winn VP & Publ g Dir Bob
 Todd VP Osco Contact & Promo Don Graham Sec y-
 Treas. Sales & Mktg Wayne C Bennett, Pub & Adv
 Laurie Hersch
 Int'l rep: Bobby Weiss—One World of Music in Los An-
 geles
 Creative Funk Music Inc 122-21 Merrick Blvd St Albans
 N Y 11434 Tel (212) 978-6400, 525-9487 Pres
 Deek DeBerry VP & Osco Contact Gary DeBerry VP
 A&R Rudy Clark Sales & Mktg Tony Prince Pub &
 Adv April Elliot Promo Dir Home Perkins
 Branches: **Compton, Calif.**, 440 W School Zip
 90220 Pres West Coast Promos L DeGaron—**Cleve-**
land, Ohio, 4480 Granda Blvd Zip 44121 Tel (216)
 581-8243 VP Mid-West Promos Frank Key—**Mem-**
phis, Tenn., 4122 Westmont Zip 38109 Tel (901)
 785-0201 Pres Mid-West Promos John Fields
Labels: (Owned) Adelia, Creative Funk
 Int'l rep.: UK (iPresident)
 Creative Sound Inc (div of Sonrise Mercantile Corp.)
 10713 Sherman Pl Sun Valley Calif 91352 Tel
 (213) 982-4520 Pres Bob Cotterell Gen Mgr Bill
 Dryden
Labels: (Owned) Creative Sound Sonrise
 Creative World Inc 1012 S Robertson Blvd Los Angeles
 Calif 90035 Tel (213) 652-7280 Pres Stan Kenton
 Mktg Dir Julio Aiello
 Credence Rec g & Music Studio PO Box 11400 Los An-
 geles, Calif 90011 Tel (213) 321-5654 Pres Dun-
 lap J Cawthron Prod r John Phillips Promo Mgr
 Gene Johnson
 Credo see Pathways of Sound
 Creed see Nashboro
 Crescendo Rec Co 3725 Crescent St Long Island City
 N Y 11101 Tel (212) 929-2390 Pres Guido Sgam-
 bellone VP Jim Pace A&R Mgr Louis Cerruti Sales &
 Mktg Mgr William Neal Adv Mgr Guy Simonet
 Crest, see Golden Crest
 Crestview, see Mira
 Crknet see Sunny Day
 Crimson Dynasty Rec Corp PO Box 271 Cedar & West
 Ave. Jenkintown Pa 19046 Tel (215) 757-8022
 Pres Stan Peahota Exec VP Frank Mulvenna VP &
 Disco Contact Alan Meier Nat'l Opns Dir & Prod r
 Destiny Knight
Labels: (Owned) Aurora Borealis Bronco Sauraus Crim-
 son Dynasty Crystal Blue Flame Cyclone Earth Quake
 Enchanted Knight Flame Golden Hawk Hurricane
 Knight Lightning Misty Blue Operation Golden Hawk
 Thunder Lizzard Tornado Tophoon
 Criterion Music Corp 6124 Selma Ave Hollywood Calif
 90028 Tel (213) 469-2296 Pres Michael H Gold-
 sen Prod r Bernard Goldsen
Labels: (Owned) Criterion Palm Prince Reo Tahiti
 Tiare Tahiti
 Critique see Rocky Coast
 Crosscroyed Bear Recs 286 Brompton Rd Buffalo N Y
 14221 Tel (716) 884-5690 VP & Promo Dir Marty
 Angelo
 Crossfire, see Oakridge
 Crossover Recs Co (div of Ray Charles Ents.) 2107 W
 Washington Blvd Los Angeles Calif 90018 Tel
 (213) 737-8000 Bd Chm Ray Charles Sales Mgr Al
 Silver West Coast Promo Warren Lanier Jr
 Branch: **New York, N.Y.**, 120 E 56 St Zip 10022
 Tel (212) 759-7841 Pres Larry Newton
 Crown see Cadet
 Crusade see Art
 Crusader see Nationwide Sound
 Crystal Clear Recs 225 Kearny St Suite 200 San Fran-
 cisco, Calif 94108 Tel (415) 398-3100 Pres Ed-
 ward S Wodenjak Exec VP Michael R Phillips
 Crystal Rec Co. PO Box 65661 Los Angeles Calif 90065
 Tel (213) 257-6787 254-1234 Pres & A&R Peter
 Christ VP Carol Cunningham Dist n Mgr George Fowler
Labels: (Owned) Crystal (distributed) Avant Pandora
 Sheffield WIM

Int'l reps.: Canada (Almada) Germany (Phonogram)
 Crystal Blue Flame see Crimson Dynasty
 Cupid see Sound Inc
 Curtain Call Recs Inc 778 S Pearl Denver Colo 80209
 Tel (303) 722-5124 Pres C D Draper VP Mildred
 Draper
 Curton Recs Inc 5915 N Lincoln Ave Chicago Ill
 60659 Tel (312) 769-4676 Co-Pres Curtis May-
 field Marv Stuart VP Admin Clarice Pollock A&R
 Rich Tufo Pub & Promo Marilyn Atlas (Distributed by
 Warner Bros.)
Branches: **Atlanta, Ga.**, 635 Fair St SW Zip 30314
 Tel (404) 522-8922 Promo Charles Matthews—**Ar-**
lington, Tex., 1602 A Carter Dr Zip 76010 Tel (817)
 469-6138 Promo Tony Price
Labels: (Owned) Curton Gemigo
 Custom see Cadet
 Cyclone see Crimson Dynasty
 Cyma see D&M
 Cynda see Boot
 Cypress Gardens see McKinnon—Tarheel
 Czech see Balkan Music

D

D G see Polydor
 D G J Recs Inc PO Box 010772 Miami Fla 33101 Tel
 (305) 576-6978 Cable DONJOMUS Pres & Sales &
 Mktg Donald G Johnson VP A&R Donn Johnson
 Pub Adv & Promo Dir Pamela Johnson Int'l Dir Ar-
 mand Seva
Labels: (Owned) DGJ Sami Susy
 Int'l reps.: Mexico (Discos de Oro) Venezuela (Fono
 disco)
 D J M see Amherst
 D & M Sound Corp 185 West End Ave New York N Y
 10023 Tel (212) 362-9812 Bd Chm Dave Miller
 Pres Marty Wilson (Distributed by Disco Rec Co.)
Labels: (Owned) Cyma D&M
 D R C Corp. PO Box 15716, 3319 S 300 West Salt Lake
 City Utah 84115 Tel (801) 487-3724 Pres Randal
 S Chase VP Irel L Chase
 Dade see TK
 Dad's Tunes, PO Box 26637 Tempe Ariz 85282 Tel
 (602) 947-9744 Pres D A Davis VP Sales Chris
 Davis VP Dist n Bruce Turner
 Daffodil see Columbia Special Servs
 Dahlhouse see Bob
 Daisy see Waltnr
 Dakar see Brunswick
 Dale see OMP
 Dana N Y see Fiesta
 Dana Publ g Co. 1130 Stillwater Dr Miami Beach Fla
 33141 Tel (305) 865-8960 Pres Walter Dana VP
 Gus Dana
Label: (Owned) Echo
 Dance-A-Thon Recs 1957 Kilburn Dr Atlanta Ga 30324
 Tel (404) 876-1073 Pres Aleck Janoulis
 Dani Recs (div of Hilton House Inc.) 5417 Fleet Ave Cleve-
 land Ohio 44105 Tel (216) 429-1559 Pres Donald
 B Catalano VP & Gen Mgr Danielle Catalano A&R
 Dir Samuel Magee Sales & Mktg Dir Dorothy Nad-
 vorknik Pub Dir Marian Driscoll Adv Dir Dan Kelly
 Promo David Levy
 Daniels Eight Rec Co PO Box 266 River Forest Ill 60305
 Tel (312) 722-7062 Pres Titus Daniels VP S Clara
 Crues James & Larry Hampton Josephine Daniels
 Sales & Mktg Mgr Catherine Daniels
Labels: (Owned) Blues Supreme Copper City Daniels
 8 Gospel Master Gospel United Puma Session One
 7th Sound
 Dansk Disc see Lindberg
 Darcha, see Funhouse
 Dark Horse see A&M
 Darva see M&A
 Das Alte Werke see Argo
 Dash see TK
 Davis Recs 70 Riverside Dr New York N Y 10024 Tel
 (212) 724-3930 Pres Joe Davis
Labels: (Owned) Beacon Davis
 Dawn Prod ns Ltd The Joey Welz Music Complex PO Box
 544 Annapolis Md 21404 Pres & A&R Prod r Joey
 Welz Exec VP J A Harteis Assoc A&R Prod r Jimmy
 Velvet, Mktg Consultant Andy Hussakowski Exec VP
 Eng g Dave Smith Exec Prod r Ray Vernon Assoc
 Prod r Earl Cross
Branches: **Belair, Md.**, PO Box 535 Zip 21014—
Salisbury Md PO Box 522 Zip 21801
Labels: (Owned) Bat Canadian American Disc-Go Le-
 Fevre (managed) Monumental Music City Palmer
 Stable Vermillion (distributed) Dome Gametime
 Wedge
 Day see Village
 DaybreakDist Corp 6725 Sunset Blvd Suite 402 Holly-
 wood Calif 90028 Tel (213) 464-0262 Pres Sonny
 Burke VP Dawn Kevlon
 Dee-See Rec g Serv S Camp St Ext Windsor Pa 17366
 Tel (717) 244-5411 Pres Stan Deppen Jr VP Pat
 Gerrick
Labels: (Owned) Dee-See (distributed) Eventide
 Deka Recs PO Box 5712 High Point N C 27262 Tel
 (919) 885-0263 Pres WC Staley
 De-Lite Rec d Sound Corp 200 W 57 St New York N Y
 10019 Tel (212) 757-6770 Pres Fred Fiore Sec y-
 Treas Gabe Vigorito, A&R Dir Fred Vee Sales &
 Mktg Bernie Block, Nat'l Promo Stan Price (Distrib-
 uted by Pickwick—PIP)
Labels: (Owned) De-Lite (distributed) Gang Vigor
 Deliverance Recs 621 Clinton Ave Newark N J 07108
 Tel (201) 243-1300 Bus Mgr Jasper Samuel
 Dellwood Music Co Inc 160 S Leswing Ave Saddle
 Brook N J 07662 Tel (201) 843-3239 Pres Wood-
 row C Gardella VP M Gardella A&R S Gardella
 Osco Contacts R & W Gardella
 Del-Mar Recs PO Box 237 Lancaster Tex 75146 Tel
 (214) 227-4699/5796 Pres Clint Roundtree Sales
 & Mktg Bob Thomas Pub Adv & Promo Bob Cady
Label: (Owned) PanAsuN
 Delmark Recs 4243 N Lincoln Ave Chicago Ill 60618
 Tel (312) 528-8834 Pres Robert G Koester VP Su-

san Koester Pub Adv & Promo Steve Tomanshelsky
Labels: (Owned) Delmark Pearl
 Int'l reps.: Canada (Canadian Music Sales) France
 (Black & Blue) Japan (Trio) Portugal (Valentim de Car-
 valho) Sweden (Amigo) UK (Esquire)
 Delmy, see Hub City
 Delos Recs Inc 855 Via de la Paz Pacific Palisades Calif
 90272 Tel (213) 454-0524 Pres Amelia S Hay-
 good VP S Jeanne Hansen John T Stone
Labels: (Owned) Delos (represented) Delos-Fy (France)
 Delos-Fy (France) see Delos
 Del Rio see Marsal
 Delsey see Impala
 Del Sol see Musimex
 Delta Rec Co Inc 11 Music Circle S Nashville Tenn
 37203 Tel (615) 256-0973 Pres Ken Galloway VP
 James Galloway
 Delta Int'l Recs Inc 1584 E 31 St Cleveland Ohio
 44114 Tel (216) 861-7286 Pres John R Gayer
 Del Topo see Marsal
 Deluxe see Gusto
 Denim see Nugget
 Desert Moon, see Buddah/Kama Sutra
 Designer see Park Avenue
 Destiny Recs PO Box 2094 Sheffield Lake Ohio 44054
 Tel (216) 949-2078 Owner Robert Sellers
 Destio see CMS
 Detroit see Sonic
 Deutsche Grammophon see Polydor
 Dharma see Saturn
 Diablo Rec Co 3518 Champlain Ave Youngstown Ohio
 44502 Tel (216) 755-7794 Owner Pres & A&R Dir
 Bill Schaffert
 Dial Recs Inc PO Box 1273 Zip 37202 8 Music Square
 W Nashville Tenn 37203 Tel (615) 327-3162
 (Distributed by Phonogram)
 Dicesa (El Salvador) see Gas
 Different Drummer see Cayre
 Dila (Guatemala) see Alhambra
 Dimension see Blue Mace
 Dimsa see Orfeon
 Dingo see LaF
 Dinsa see Otoao
 Dirty Shame Recs 4552 Shenandoah St Louis Mo
 63110 Tel (314) 865 1237 Contact A A
 Mothershead
 Disc Go see Dawn Prod ns
 Disco Rec Co Inc 467 Mundet Pl Hillside N J 07205
 Tel (201) 923-7474 Pres Joseph C Martin VP
 Jerry Cohen Promo Juggy Gayles
Labels: (Owned) Disco (distributed) D&M Sound
 Discolando Recs & Tapes Corp 718 10 Ave New York
 N Y 10019 Tel (212) 581-0650 Pres Orlando Bru-
 Gen Mgr Louis Gargallo
Labels: (Owned) Discolando Lamar (distributed) Bam-
 buco Tikal Topht Zaida
 Discolor see Kubaney
 Discos Anahuac see Petko
 Discos Fama, see Fama
 Discos Fuego, see Fama
 Discos Latino Int'l Inc 1646 S Vermont Los Angeles Calif
 90006 Tel (213) 734-1520 Cable DISLATIN Pres
 Jose Garcia VP & A&R Jose A Garcia Mgr O Bol-
 var Mktg & Int'l A&R S W Steinhau Sales &
 Promo Fernando Gonzalez
Labels: (Owned) Discos Latino Int'l (represented) Do-
 rem (Peru) EMI (Argentina Brazil Chile Mexico
 Spain) El Virrey (Peru) Gramko (Venezuela)
 Discos Monica see Peer-Southern
 Discos Plata see American-Mex
 Discos Premier (Brazil) see Fermata
 DiscReet Recs Inc 5831 Sunset Blvd Hollywood Calif
 90028 Tel (213) 461 3267 Bd Chm Frank Zappa
 (Distributed by Warner Bros.)
 Discuba see Record Distis of America
 Discus see Stanyan
 Dis-Ko Mania see TR
 Disneylandia see Pan American
 Disneyland-Vista Recs 800 Sonora Ave Glendale Calif
 91201 Tel (213) 240 9430 Cable DISNEY VP Ad-
 min Merrill C Dean Nat'l Sales & A&R Mgr Gary Kri-
 sel Sales Edwy Medora Promo Barry Ames Int'l
 Prod n Mgr Betty Hulon
 Int'l branch: Canada Walt Disney
Labels: (Owned) Disneyland Vista
 Int'l reps: Argentina (Phonogram) Australia (Summit)
 Brazil (Abril Sigla) Chile (Industria de Radio & Tele-
 vision) Colombia (CBS) Denmark (Polydor) El Salvador
 (Dicesa) Finland (Polydor) France (Ades) Germany
 (Electrola) Greece (Music Box) Israel (Yavneh) Italy
 (CBS Sugar) Japan (King) Mexico (CBS Columbia)
 Netherlands (Bovema-EMI) New Zealand (EMI) Norway
 (Polydor) Peru (El Virrey) Philippines (Victor) Puerto
 Rico (Kelminton) Singapore (EMI) South Africa (Gallo)
 Spain (Hispanvox) Sweden (Polydor) UK (Pye) Vene-
 zuela (BASF) Yugoslavia (Vuk Karadzic)
 Distinct Recs Co Kay-May Ents 231 Myrtle Ave Irving-
 ton N J 07111 Tel (201) 399 0119 Pres Vic
 Kaplij VP Helen Haplij Gen Mgr Walt Woloczny
 Dixie see Jazzyology-GHB
 Dixieland Jubilee see GNP Crescendo
 Dobre see Ray Lawrence
 Documentary Recs PO Box 24605 Los Angeles Calif
 90024 Tel (213) 474 8281 Pres George Casey
 Doggett Music Ents see Wright Prod ns & Doggett Music
 Dome see Dawn Prod ns
 Dominante see Marsal
 Dominion Bluegrass Recs g PO Box 993 211 E 44 St Sa-
 lem Va 24153 Tel (703) 389-4829 Pres Jack Mul-
 lins VP J Mullins Sales Mgr LR Nicley
Label: (Owned) Dominion
 Domino Ltd see Domino Recs Ltd
 Domino Recs 37 Odell Ave Yonkers N Y 10701 Tel
 (914) 969 5673 Pres Al Volpe VP & Gen Mgr Joe
 Bollon
 Domino Recs Ltd 218 Tulane St Garland Tex 75041
 Tel (214) 278-3079 Owners David & Deanna Sum-
 mers A&R David Summers
Label: (Owned) Domino Ltd

**TIME MAGAZINE
SAID IT:**

**“Private Stock—
a scrambling, young
recording company!”**

**Read the rest
of our story in the trades...
on the album charts
and the singles charts!**



**PRIVATE STOCK
RECORDS. LTD.**

Don, (Fla.), see Kubaney
 Don (N.Y.) see Lopyriqun
 Door Knob Recs., 63 Music Square W Nashville Tenn 37023 Tel (615) 256-1082 Pres Gene Kennedy
 Dore Recs Inc., 1608 Argyle Hollywood Calif 90028 Tel (213) 462-6608 Pres Lew Bedell Promo Dir George Jay
 Dorem (Peru), see Discos Latino
 Doric Rec g Group Inc PO Box 282 Monterey Calif 93940 Tel (408) 633-4219 624-9556 Pres Frank R Killinger, Gen Mgr Richard M Penberthy
Labels: (Owned) Doric (distributed) Amberlee (UK)
Int'l rep: UK (Amberlee)
 Dorn see Aztec
 Double Helix, see 1750 Arch
 Double J, see International Rec. Dist g
 Douglas, see Casablanca
 Dove, see A Schroeder
 Dove see Solid Soul
 Downeast, see Event in Me
 Dragon Recs., 2805 Creston Ave Bronx N.Y. 10468 Tel (212) 298-7020 Pres Vincent Gagliano
 Dried Grape Recs., 330 W 58 St New York N.Y. 10019 Tel (212) 541-6350 Owner Robert Nemiro's A&R Will Mott, Disco Contact Dewane Dixon
 Drive, see TK
 Drum Recs Inc PO Box 347 711 Second Ave N. Fargo N D 58102 Tel (701) 358-8551 VP G R Conoboy
Branch: Venice, Calif., 40 Ave 18 Zip 90291 Tel (213) 399-4620 Pres Tom Conoboy
 Drum Boy see Jay Jay
 Durium see Kiner
 Dyer-Bennet Recs 792 Columbus Ave New York N.Y. 10025 Gen Mgr Harvey Cort
 Dynamic see St Clair
 Dynamite see Wago
 Dynamo Recs Inc., 240 W. 55 St., New York, N.Y. 10019 Tel (212) 581-4680 Cable ARTALMADGE Pres Art Talmadge, Nat'l & Int'l Sales Dir Irwin Rawitz
Int'l reps.: Australia (Festival), Austria (Ariola), Belgium (EMI), Canada (Quality), France (Barclay), Germany (Ariola-Eurodisc), Italy (CBS-Sugar), Japan (Victor), Luxembourg (EMI in Belgium), Netherlands (EMI-Bovema), New Zealand (Festival), UK (Pickwick).
 Dynasty, see Vee Jay Int'l
 Dyno, see Gillette-Madison

E

E C M, see Polydor
 E & G Prod ns 2344 W Pico Blvd Los Angeles Calif 90006 Tel (213) 386-4890 Pres Edmundo V Perez VP Mario Ruiz
 E G C, see Rico
 E M A, see Educational Media
 E M I, see Capitol
 E M I (Argentina Brazil Chile Mexico Spain) see Discos Latino
 E M I Int'l (UK) see Connoisseur Society
 E M I R (UK) see Connoisseur Society
 E M S Rec gs PO Box 86 Becket Mass 01223 Tel (413) 623-8718 Pres Emanuel Levenson
 E S P, see ESP-Disk Ltd
 E S P-Disk Ltd., 5 Riverside Dr., Krumville, N.Y. 12447 NYC Tel (212) 873-4026 Pres Bernard Stollman
Label: (Owned) ESP
 F S R, see El Sonido Recs
 E T S Rec Co., PO Box 1299 Wahiawa Hawaii 96786 Tel (808) 623-9958 Owner Richard R Riccio
 Eagle Rec Co., PO Box 1102 Burbank Calif 91507 Tel (213) 874-7656 Pres Kent Tidmore Gen Mgr Peter Tevis, Adv Dir Kris Kelly
Int'l reps.: Canada (Quality) Columbia (Sonolux) Germany (EMI) Japan (Toshiba) Mexico (RCA) Netherlands (EMI Bovema) South Africa (EMI Brigadiers) Spain (EMI-Odeon)
 Eagle Int'l Recs 1108 16 Ave S Nashville Tenn 37212 Tel (615) 255-8076 Owner Delores Belling A&R Duwood Haddock Sales & Promo Curtis Wood
 Earth Quake, see Crimson Dynasty
 Earth Sound Music TAJ Ents Inc 469 Rockaway Pkwy Brooklyn N.Y. 11212 Tel (212) 346-0397 VP John Williams
 Earthtone see Nationwide Sound
 East Coast Recs Inc PO Box 5363 Philadelphia Pa 19142 Tel (215) 365-8117 Co Pres T Messina Tony Rocca A&R Tony Rocca
 Easy Prize Rec Co., 615 Preston Dr., South Bend, Ind 46615 Tel (219) 287-7355 Pres Bill Pritchett Gen Mgr Kay Burkus
 Echo, see Dana
 Eclipse N C see Galaxie III
 Eclipse N J see Maranta
 Eco see Record Disks of America
 Edaphonic see Record Rendezvous
 Edge Recs 401 E Fremont Las Vegas Nev 89101 Pres Eugene A Bambi Exec VP Diane F Galligan (distributed by International Rec. Dist g)
Branch: Studio City, Calif., 13033 Ventura Blvd Zip 91604 Tel (213) 990-5388
 Editions Makossa, see Makossa
 Edna see Hot Damn
 Educational Media Assocs of America Inc 523 Coventry Rd., Kensington Calif 94707 Tel (415) 525-4583 Pres F J Maroth Treas Douglas Giancoli Music Dir William Malloch Sales Mgr Elizabeth Velarde
Labels: (Owned) Archiv Bruno Walter Society EMA (Educational Media Assocs.) I Grandi Interpreti Recital
Int'l reps.: France (Dave Music) Germany (Helmut Marcuse) Italy (Stradivarius Club) Japan (Nippon Columbia Shinsei)
 Educator Recs Inc 1023 Filbert St Philadelphia Pa 19107 Tel (215) 923-1886 Owner Bart Arntz
 EeBee see Eric Blau
 El-Ay Recs Inc 312 Lagoon Dr W Lido Beach LI N.Y. 11561 Tel (516) 432-8273 Pres Ayhan Turkbash Sec y-Treas Ozel Turkbash
 Elbejay Ents Inc, PO Box 40544 Zip 37204 1120 E Delmas Ave Nashville Tenn 37216 Tel (615) 297 3767 228-8511 Pres H Raymond Lyon Sec y-

Treas Sewall B Jackson Mgr R M Jackson
Int'l rep.: UK (Advanced)
 Elektra Asylum Nonesuch Recs 962 N La Cienega Los Angeles Calif 90069 Tel (213) 655-8280 Bd Chm Joe Smith Pres Mel Posner VP & Treas Jack Reinstein, VP Mktg George T Steele VP Sales Stan Marshall Elektra Asylum VP Steve Wax Nonesuch VP Teresa Sterne VP Prod n Keith Holzman VP Int'l Dept Adv & Artist Relations Dir Jerry Sharell, VP Promos Ken Buttice, Nat'l Promo Dir Fred DeMann; Press Relations Dir. Karin Berg
Distribution branches: Los Angeles San Francisco Calif Denver Colo Miami Fla Atlanta Ga Chicago Ill, Greenbelt Md Boston Mass Detroit Mich Minneapolis Minn St Louis Mo Moorestown N.J. New York N.Y. Cincinnati Cleveland Ohio Dallas Tex Seattle Wash (See Record & Tape Wholesalers section for complete listings for Warner/ Elektra Atlantic Corp.)
Int'l branches: see WEA Int'l
Labels: (Owned) Asylum Countryside Elektra Nonesuch Slipped Disc
Int'l reps.: See WEA Int'l
 Elektra Everest Legacy Series see Everest
 Elf Recs Ltd PO Box 404 Astor Street Sta Boston Mass 02123 Tel (617) 353-1200 Exec VP Herb Shriber A&R Co-ord John Luongo
 Eli see Record Disks of America
 Elm Recs (div of Edd L McNeely Prod ns) PO Box 1100 14621 Allen Westminster Calif 92683 Tel (714) 893-0329 Pres Edd L McNeely Sec y Patricia McNeely
 El Sonido Recs Inc 35 Church St Paterson N.J. 07505 Tel (201) 279-2512 Pres Bobby Mann VP Louise Colson Sec y Samuel Yucht
Labels: (Owned) ESR El Sonido
 El Virrey (Peru) see Discos Latino
 Ember Ents Inc 747 Third Ave New York N.Y. 10017 Tel (212) 688-8170 Pres Jeffrey S Kruger VP Louis Zimman VP Pub Bob Levinson Creative Affairs Dir John Madara Int'l Affairs Dir Leslie Lewis
Home office: England
 Emcee Rec Co., 6425 Nyanza Park Dr S.W. Tacoma, Wash 98499 Tel (206) 582-6294 Pres D J Kinkella
 Emerage see McKinnon-Slide
 Emerald see American Sound
 Emerson, see Slade
 Empire Recs & Tapes 1945 NE Fifth St Deerfield Beach Fla 33441 Tel (305) 427-9171 Pres Joshua A No land VP Jess Stansbury
Branch: Fort Lauderdale, Fla., Jess Stansbury s Wonderful World of Country Music 218 SW Riverland Rd Zip 33312 Tel (305) 583-8233
 Enchanted Knight see Crimson Dynasty
 Encore Recs PO Box 343 Santa Monica Calif 90406 Tel (213) 394-5110 Pres Irvin A Brock
 Energetic Prod ns 460 San Francisco Ave Pomona Calif 91767 Tel (714) 629-4740 Dir Harold F Turnbull Promo Mgr Nancy Evans
Label: (Owned) Erectus
see: Rae-Cox
 Entr acte Rec g Society Inc 1220 N State Pkwy No 402 Chicago Ill 60610 Tel (312) 944-4000 x402 Pres John Steven Lasher Sec y Dennis Petersen
Int'l rep.: UK (Henry Stave)
 Enyx Recs PO Box 1187, Syracuse N.Y. 13201 Tel (315) 422-2452 Pres & Promo Mgr Arthur Lane Exec Sales & Mktg William L Armstrong Jr District Rep Leroy G Wright Local branches: 445 Mountainview Ave Zip 13224 Tel (315) 446-0777 1001 North way Ave Zip 13224 Tel (315) 446-5836
 Epic see CBS
 Epitaph see Vee Jay Int'l
 Era Recs Ltd 9460 Wilshire Blvd Beverly Hills Calif 90212 Tel (213) 274-6028 Pres Herb B Newman
 Erato see RCA
 Ericus see Energetic
 Eriec Recs (div of American Rec. Sales Inc.) 1120 Crown Point Rd, Westville N.J. 08093 Tel (609) 848-1900 Pres Bill Buster
 Ernn see Cabot
 Erwin see Glotite
 Esar see Bill Rase
 Esoteric Inc 26 Clark St East Hartford Conn 06108 Tel (203) 528-4126 Pres R J Godlewski
Label: (Owned) Haydn Society
 Esoteric Recs see Everest
 Essar Recs PO Box 38444 Hollywood Calif 90038 Tel (213) 733-8277 Owner Steve Riggio A&R Dirs Pat V Byrd Steve Riggio (Distributed by WILD)
Labels: (Owned) Essar Icepac
 Esta see Polyphonwerke
 Estereofono see Musimex
 Eterna see Lyricord & Worldtone
 Eternal see Bee Gee & Wes Farrell
 Eternity see J-Bridge
 Evco Rec Corp 901 Dickel Ave Parkersburg W Va 26101 Tel (304) 428-0888 Pres & Gen Mgr Morris L Bower VP Richard Hicks
 Event Recs U S Rt 302 Westbrook Me 04092 Tel (207) 854-2044 Owner & Mgr Allerton H Hawkes
Labels: (Owned) Event Downeast
 Event Recs 161 W 54 St New York N.Y. 10019 Tel (212) 581-5398 Pres Jules Rifkind VP Roy Rifkind A&R Ray Godfrey Sec y-Treas Bill Spitalisky
 Eventide see Dee Bee
 Everest Rec Group 10920 Wilshire Blvd Los Angeles Calif 90024 Tel (213) 272-4391 Pres Classical A&R & Int'l Bernard C Solomon Pop A&R Lee Palmer Sales & Mktg Joe Behar
Labels: (Owned) Archive of Folk & Jazz Music Archive of Piano Music Arvee La Comedie Francaise Concert-Disc Counterpoint Elektra Everest Legacy Series Esoteric Everest Hi Fi HiFi Life Period Renaissance Scala Stradivari Tradition
Int'l reps.: Argentina (Microphon Trova) Australia (As tor W&G) Brazil (Fermata) Canada (Almada Ampex GRT Keel) Chile (Goluboff) Denmark (Dansk) France (Barclay Vogue) Germany (Baerenreiter Bellaphon Deutsche Vogue) Israel (Hatakit) Italy (Fonit Cetra R-

cordi Saar Vedette) Japan (Nippon Columbia) Mexico (Gamma) Netherlands (Philips Supertone) Spain (Belter Discophon Hispavox Movieplay Vergara) Sweden (Harbor) UK (Ampex Ember Saga, Transatlantic)
 Evergreen see New Directions
 Everlov in Corp Inc PO Box 4007 Huntsville Ala 35802 Tel (205) 883-1800 Pres David H Redden Prod r David Redbird
 Everyman Classics see Vanguard
 Excello, see Nashboro
 Exotos de Oro see American-Mex
 Experience Anonymes, see Lyricord
 Experience Group Ltd PO Box 767 New York N.Y. 10019 Tel (212) 585-4597
 Express Recs PO Box 3367 Hollywood Calif 90028 Tel (213) 761-9679 Mng Dir Jeff Oxman Gen Mgr Gary Engel Mdsy Mgr K Dossat Promo Mgr R Mark
Int'l rep.: Worldwide excluding Canada & USA (Gull in UK)
 Expression Recs 2251 Casey Ave Las Vegas Nev 89119 Tel (702) 739-6622 Contact Jay Ramsey
Branch: Beverly Hills, Calif., 450 N Roxbury Dr Suite 300 Zip 90210 Tel (213) 550-7131

F

F A D A Rec Prod ns 844 W 107 St Los Angeles Calif 90044 Tel (213) 757-7221 755-4972 Owner Frank Armstrong
Label: (Distributed) Bel Ad
 F E L Publ ns Ltd 1925 Pontius Ave Los Angeles Calif 90025 Tel (213) 478-0053 Pres Dennis Fitzpatrick Mgr Thomas L Cook PR Dir Fran Farber
 F F O Communications Inc PO Box 313 Kingsbridge Sta Bronx N.Y. 10463 Tel (212) 543-7770 Pres & A&R Dir Bruce Hest VP s Barry Stevens Steve LeBow Disco Contact Barry Stevens Pub Dir Robin Sperling Adv Mgr Barney Lane Promc Dir Neil Fredman
 F J M see Montilla
 F P M see First Place Music
 F S see FSJ
 F S I Inc, 2303 Golf Club Ln Nashville Tenn 37215 Tel (615) 297-8818 Chm., Pres & Treas Ken Schoen Exec VP & Sec y G Thomas Andrew
Label: (Owned) FS
 F S R see Fidelity Sound
 F & W, see Rounder
Faces, see Cord
 Faderkat see Eric Hiding
 Fairmont Recs PO Box 3392 Santa Monica Calif 90403 Tel (213) 391-7833 Owners David B Caughren Cecil Spiller
Int'l reps.: Denmark (CSA) UK (Great Jazz)
 Fairweather Friends 910 N 10 St Cambridge Ohio 43725 Tel (614) 439-1752 Pres Robert Jackson Artist Career Development Dir James Jackson Nat'l Sales & Mktg Dir Wayne Kipp Adv & Promo Dir Janis Kime A&R Int'l Kevin Coggs Hall New Talent Dir Pam Clark
 Fairyland see American Themes
 Falconer Recs PO Box 2217 Inglewood Calif 90205 Tel (213) 644-8182 Pres Leonard S Falconer Treas M P Falconer
 Falcon s Rost see Sirco
 Fama Recs 377 S First St San Jose Calif 95113 Tel (408) 289-1220
Labels: (Owned) Discos Fama Discos Fuego
 Family see Request
 Famous Door Recs 40-08 155 St Flushing N.Y. 11354 Tel (212) 463-6281 Owner Harry Lim
Int'l reps.: Belgium (Flemish Import Whslrs) Japan (Toshiba-EMI)
 Fania Recs Inc 888 Seventh Ave New York, N.Y. 10019 Tel (212) 397-6737 TWX (710) 581 6093 Pres Gerald Masucci VP Johnny Pacheco Pop A&R Mgr Elliot Sachs Nat'l Promo Dir Alexander Masucci Pub Dir Pablo Guzman Int'l Mgr Jose Florez Disco Mgr Esmelda Derrig
Labels: (Owned) Fania (distributed) Alegre Cotique Inca, International Mardi Gras Mavi Vaya
Int'l reps.: Colombia (Philips) France (RCA) Japan (RCA) Mexico (Sonido & Ritmo), Spain (Discophon) UK (Island) Venezuela (Palacio de la Musica)
 Fantasy/Prestige Milestone Recs 10 & Parker Sts Berkeley Calif 94710 Tel (415) 549-2500 8d Chm Saul Zaentz Pres Ralph Kaffel Exec Ass t to the Pres Ron Granger VP A&R Orrin Keepnews Nat'l Sales Mgr David Lucchesi Creative Servs Dir Gretchen Horton Art Dir Phil Carroll VP Bus Affairs Al Bendich
Branches: Los Angeles, Calif., 6363 Sunset Blvd Zip 90028 Tel (213) 461-9171 Mgr Bob Mercer—New York, N.Y., Gulf + Western Bldg 15 Columbus Circle Zip 10023 Tel (212) 757-2134 VP Bernard Lieberman Reg'l Promo Cal Stiles
Labels: (Owned) Fania (distributed) Milestone Prestige
Int'l reps.: Argentina (RCA) Australia (Festival) Austria (Bellaphon) Belgium (EMI) Brazil (RCA) Canada (Emerson Musimar) Chile (Banglad) Denmark (EMI) Finland (EMI) France (Musidisc-Europe)—Fantasy Prestige Pathe-Marcon—Milestone Germany (Bellaphon) Greece (Music-Box) Guatemala (Discos de Centro-america) Hong Kong (Chiang Hwai) Israel (Hatakit) Italy (Fonit-Cetra) Japan (Victor) Mexico (Gamma) Netherlands (EMI Bovema)—Fantasy Prestige Durco—Milestone New Zealand (Festival) Norway (EMI) Philippines (Victor) Portugal (Radio Triunfo) Singapore (Chiang Hwai) South Africa (Teal)—Fantasy Prestige Record & Tape Co.—Milestone Spain (Marfer) Sweden (EMI) Switzerland (Bellaphon) UK (RCA)—Prestige EMI—Fantasy Transatlantic—Milestone Uruguay (American Prods.) Venezuela (Favedica) West Indies (Record Specialists in Jamaica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)
 Farm see Nationwide Sound
 Farquars see Impala
 Farr Recs 9229 Sunset Blvd Los Angeles Calif 90069 Tel (213) 550-8007 Pres Tom Rodden Exec VP Johnny Bond

THE SIRE/PASSPORT BUYER'S GUIDE

PASSPORT

Nektar
Synergy
Fireballet
Omega
Kraan
Lucifer's Friend
Shadowfax



SIRE

Climax Blues Band
Renaissance
Stackridge
Martha Velez
Ian Carr's Nucleus
Flamin' Groovies
History Of British Rock Series
Vintage Years Series
Stanky Brown Group
The Beckies
Ramones
Christine Perfect

Sire Records—Passport Records

165 West 74th Street

New York, N.Y. 10033

(212) 595-5500 Cable: BLUHORIZON Telex: 62622

Marketed by ABC Records



Wes Farrell Org 9200 Sunset Blvd Suite 620 Los Angeles Calif 90069 Tel (213) 273-4922 1WX (910) 490 2540 Pres Wes Farrell Pres WFO Music Group Steve Bedell VP & Gen Mgr Buck Reingold VP Mktg & Sales Ed Walker Nat'l Pop Promo Dir Craig Dudley Nat'l R&B Promo Dir Chris Clay Admin Ass't Int'l & Prod'n Mgr Linda Campbell Bus Affairs Dir & Controller Mary McWilliams
Int'l branch: England
Labels: (Owned) Chelsea Hot Lix Roxbury (distributed) BeeGee Eternal
Fay see LaSalle
Federal see Gusto
Fee Bee Rec Co 4517 Wainwright Ave Pittsburgh Pa 15227 Tel (412) 884 4554 4727 Mgr Joe Averbach Sec'y Al Olivieri Disco Contact Chuck Ciorra Pub & Tape Glen Phillips
Fenix see Otnao
Maynard Ferguson Music Inc 305 N Foothill Rd Ojai Calif 93023 Tel (805) 646 7654
Label: (Owned) MFMV
Fermata Int'l Melodies Inc 6290 Sunset Blvd Hollywood Calif 90028 Tel (213) 462 7473 Mgr Debora Frenkel
Home office: Brazil
Labels: (Owned) Fermata Discos Premier Importa Som Peralta Pick RGE Som Maior Young (all im ported from Brazil)
Fidelity Sound Recs 23 Don Court Redwood City Calif 94062 Tel (415) 366 3173 Owner & Mng Dir R McGovern Promo Mgr Jim Gallagher
Int'l branch: New Zealand Five Star
Labels: (Owned) FSR Five Star
Fiesta Rec Co Inc 1619 Broadway New York N Y 10019 Tel (212) 757 7760 Pres Jose Morand Sales Mgr Edward Kleinbaum
Int'l branch: Canada
Labels: (Owned) Dana Fiesta Grecophon
Int'l rep.: Canada (Holborne)
50% see Cord
50 States see AccuSound & Nationwide Sound
Filmworld see McKinnon—Movieland
Finer Arts Rec Co 295 Monaco Pkwy Denver Colo 80220 Tel (303) 355 4535 Sales & Mktg Morris Bernstein, A&R Richard Bernstein, Adv Barry Bernstein Promo Allan Bernstein
Labels: (Owned) Finer Arts Transworld
Fink Pinewood Recs Inc PO Box 5241 Chesapeake Va 23324 Pres Bill Johnson Exec Prod'r Lew Johnson Prod'r Jo Louise Wilson
Finnadar see Atlantic
First Component Series see Audiofidelity
First Place Music Publ's Inc 12754 Ventura Blvd North Hollywood Calif 90280 Tel (213) 985 0905 Pres Joe Csrd
Label: (Owned) FPM
The Fishermen Inc PO Box AA Woodland Park Colo 80863 Tel (313) 687-9237 Pres Graham Pulkingham, Exec VP John Favra Sales Mgr Carl R Faught
Labels: (Owned) Celebration Fishermen Net
Five Star see Fidelity Sound
Flama (Mexico), see Gas
Flame, see Crimson Dynasty
Flaming Arrow, see Solid Soul Music
Flashlight see Symposium & ASI Recs in Minn
Flat Town Music Co PO Drawer 10, 434 E Main St Ville Platte La 70586 Tel (318) 363-2139 Pres Floyd Soileau A&R Floyd Soileau, Joe Avantis Tom Melder Promo Benny Graef
Labels: (Owned) Bar-S, Jin One Way Swallow
Fleurette Recs PO Box 34 Claymont Del 19703 Tel (302) 798 1048 Pres Alexander Czarenko
Flin Flon Music PO Box 103, Mullen Neb 69152 Tel (308) 546-2293 Pres L Earl Walker A&R LaVerna Coble Sales Mgr David L Walker
Branch: Santa Rosa, Calif., B15 Butler Ave Zip 95401
Label: (Owned) Million \$
Flo-Feel Recs Inc 166-26 89 Ave, Jamaica N Y 11432 Tel (212) 657-3232 Pres James A Dockett
Florida Independent Rec Corp PO Box 246 Opa Locka 33054 31 NE 161 St, North Miami Beach Fla 33162 Tel (305) 685-7601 Owner Joseph Stan zone
Labels: (Owned) Magic Minstrel Twelve O Clock
Flying Dutchman Prod's Ltd 1133 Ave of the Americas New York N Y 10012 Tel (212) 598 B951 Pres Robert Thiele (Distributed by RCA)
Labels: (Owned) Flying Dutchman, Signature
Flying Fish Recs Inc 3320 N Halsted Chicago Ill 60657 Tel (312) 528-5455 Pres & A&R Bruce Kaplan Promo Charles Gutfield
Labels: (Owned) Flying Fish (distributed) Mountain Railroad
Int'l reps.: Australia (Electric) Canada (Musicmart) France (Dave Music) Japan (BOM Disc Centre Pooch Yokochi, Shinsei Trio) UK (Mike's Country Music Room String, Swift)
Fod see Jim Hall
Folk-Legacy Recs Inc Sharon Mountain Rd, Sharon Conn 06069 Tel (203) 364-5661 Pres & Sales Dir Lee B Haggerty VP, Treas & Artistic Dir Sandy Paton Promo Dir Caroline Paton
Folklyric, see Arhoole
Folkraft Publ'g Co Inc, 10 Fenwick St Newark N J 07114 Tel (201) 243-8700 Pres Jerry Shifrin
Folkstar see Goldband
Folkways Recs 43 W 61 St, New York N Y 10023 Tel (212) 586-7260 Pres Moses Asch
Labels: (Owned) Asch, Broadside's Folkways, RBF
Int'l reps.: Australia (Crest) Belgium (Schott Freres) Canada (Almada) Denmark (Dansk), France (Chant du Monde), Germany (EMI-Electrola) Italy (Vedette), Japan (Nippon Columbia) Netherlands (Basart), New Zealand (Kiwi) Norway (St Olav) Sweden (Sonet) Switzerland (Evasion)
Foncca (Guatemala) see Auditorama
Fontana see Phonogram

Foot see Red Diamond
Forest Bay Co 703 Canham Rd Santa Cruz Calif 95060 Tel (408) 438-0729 Pres & Chief Exec Officer Dick Scopettone, VP & Chief Operating Officer James J Scopettone VP Gen Admin & Int'l Dir Ralph Moceo VP A&R Ray Keller Promo & Mktg Dir Sam Black ford
Forever Oldies see Springboard
Fort Couch see St Clair
Fort Hill, see Cookin
49th State Hawaii Rec Co, 706 Ardmore Ave Redlands Calif 92373 Tel (714) 792-1062 Owner George K Ching
Labels: (Owned) 49th State Hawaii Steno-Disc
4 Star Recs Inc, 49 Music Square W Nashville Tenn 37212 Tel (615) 329-0444
Foxy see Kool Kat
Fragoso, see Casa Fragoso
Franne Recs PO Box B135 Chicago Ill 60660 Tel (312) 643-2979 224 5612 Pres Frank Howard Jr, A&R Dir R C Hillsman
Labels: (Owned) Franne, Hi Ho Superbe
Franson Corp, 225 Park Ave S New York N Y 10003 Tel (212) 533-1600 Pres Herman R Singerman
Labels: (Owned) Children's Rec Guild Living Language Courses, Young People's Recs
Fraternity Recs Inc 3744 Applegate Ave Cincinnati Ohio 45211 Tel (513) 661-5451 Pres & A&R Shad O Shea, Sales & Mktg Stewart Lovdal Pub Scott Lovdal, Adv Eldo Blivits, Promo Jay Hart
Labels: (Owned) Applegate, Counterpart Fraternity
Freddie Recs 1316 N Chaparral St, Corpus Christi Tex 78401 Tel (512) 884-9339
Fred's Of Tennessee, see Nugget
Freedom Recs Ltd PO Box 888, Easley, S C 29640 Tel (803) 269-7012 Pres C Otis Herron Jr, VP & Sec'y Jesse Evatte
Freelance, see Audio-Video
Freyo, see Fred Weinberg
Fresh see CBS
Fretless see Philo
Fretone Recs Inc, 3114 Radford Rd, Memphis Tenn 38111 Tel (901) 327-8187 Owner & Pres Estelle Aton, Mgmt Dir Ted Cunningham, A&R & Sales Dir Steve Gatlin Disco & Nat'l Promo Dir Mike Kelly Pub & Promo Rene Brooke
Friends & Co, 108 Sherman Ave, New York N Y 10034 Tel (212) 942-8185 Owners Joe & Ralph Bana
Fuego (Discos), see Fama
Fuentes, see Miami
Full Moon Recs, 9128 Sunset Blvd, Los Angeles Calif 90069 Tel (213) 278-0211 Pres Irving L Azoff, VP's Joe Walsh, Dan Fogelberg
Funhouse Recs 17651 Anchester Rd, Detroit, Mich 48219 Tel (313) 535-6699, 273-5229 Pres & Exec. Prod'r Charles Clay, VP & Gen Mgr. Jerome Cunningham
Labels: (Owned) Darche, Funhouse
Funnybone Recs, 14821 Oxnard St, Van Nuys, Calif 91411 Tel (213) 997-9100 Pres Paul Armstrong
Labels: (Owned) Funnybone, Pedigree
Future Gold Recs Inc, 1834 W Cheltenham Ave, Philadelphia, Pa 19126 Tel (215) 424-0800 Pres, Sales & Mktg Jesse James, A&R Harriet James, Lenny Hawkins
Future Shock see Red Diamond

G

G-Bar Recs, PO Box 15018, Tulsa, Okla 74115 Tel (918) 939-0641, 324-5553 Owner Ken Holiday Garton (Distributed by Nationwide Sound)
G H B see Jazzology-GHB
G M S-Disc, see Playette
G N P Crescendo Recs, 9165 Sunset Blvd Los Angeles Calif 90069 Tel (213) 275-1108 Cable CRESREC Pres & Int'l Gene Norman
Labels: (Owned) GNP Crescendo, Dixieland Jubilee, Largo, (distributed) Accent
Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Gravacos Electricas) Canada (MCA), France (Vogue), Germany (Bellaphon), Italy (Vogue), Japan (King), Mexico (Tizoc), Philippines (Marcel), Portugal (Tecla), Scandinavia (Sonet) South Africa (Teal) Switzerland (Vogue), UK (Pye), Venezuela (Palacio de la Musica)
G P I, see Glenn
G P I, see Gospel Prod'ns
G R A M Recs, 1130 W Evans Ave, Denver, Colo 80223 Tel (303) 922-3668 Pres Ralph H Harrison, Exec VP J Carlos Schidlowski Special Projects Dir Patrick West
G R S Rec Co, 1236 India St Tampa, Fla 33602 Tel (813) 244-0426 Pres G Smith Exec VP Artists & Int'l Affairs T S Lewis, A&R Relations R S Smith
Labels: (Owned) GRS, GS Gramophone Stackridge
G R T Recs, 1226 16 Ave S Nashville Tenn 37212 Tel (615) 383-0800
G S Gramophone, see GRS
G T O, see Ariola America
G T P see Surf City
Gala, see Coco
Galactic Ents, 1285 Parkmo Ave, Hamilton Ohio 45011 Tel (513) 893-8820 Pres & Mgr Larry Short Ass't to Pres, Pub, Adv, & Promo Peggy Minter A&R Sherman Wager, Sales Co-ord Doris Crum
Branch: Nashville, Tenn., 420 Church St Zip 37203
Labels: (Owned) Ruby, Shomay
Int'l rep.: UK (Record Mart)
Galaxie III Studios, 118 Fifth St Taylorsville, N C 28681 Tel (704) 632-4735 Pres & Owner Harry Deal Office Mgr Shirley Robinette
Label (Owned) Eclipse
Gametime see Dawn Prod'ns
Gang, see De-Lite & Pickwick—PTP
Garland, see Gary Nieland
Garnet, see Michele
Martin Gary Prod'ns Box 131 Rt 4 Louisa, Va 23093

Tei (B04) 457-4580 Pres Martin Gary VP Kathleen Gary
Label: (Owned) Groove
Gas Recs 2716 W Pico Blvd Los Angeles Calif 90006 Tel (213) 731 7323 Gen Mgr Pedro B Mares
Home office: Mexico Discos Gas SA
Labels: (Owned) Flama, Gas (distributed) Dicesa (El Salvador)
Int'l rep.: Puerto Rico (Aro Mandy)
Gateway, N J, see Gillette-Madison
Gateway, Ohio, see Rite & Jimmie Skinner
Gator Recs 1159 S La Jolla Ave Los Angeles Calif 90035 Tel (213) 938-3531 Pres Miles Grayson VP Peggy Riley Musical Dir Lermon Horton Sales & Mktg Dir Criss Clay Adv Dir Charles Brooks Nat'l Promo Mary Cathrine
Labels: (Owned) Gator Miles Ahead
Gaviota (Spain) see Worldtone
Gazelle, see International Rec Dist g
Gear, see Progressive
Gem Pa, see Jim Hall
Gem, N H, see Marvel
Gem Recs, PO Box 9726 West Gate Sta San Jose Calif 95117 Tel (408) 353-3284 Pres Dr John E Morlan
Gemigo, see Curtom & Warner Bros
Generation see Boot
Genesis Recs Inc, 1641 18 St Santa Monica Calif 90404 Tel (213) 828 4589 Pres Robert F Commagere
Int'l reps.: Netherlands (Albersson), Switzerland (Jeklin), UK (CRD)
Gense Recs, 1242 S Church St Burlington N C 27215 Tel (919) 226-4142 Contact Gene H Mills
Geni Recs, 1627 S 55 St Philadelphia, Pa 19143 Tel (215) 724-3708 Pres Leroy Britton
Gestation, see International Mod
Ghetto, see Kidenan-Virgin
Ghost Recs, 1905 Pesos Pl, Kalamazoo Mich 49008 Tel (616) 375-2641 Pres Don Jobe, VP Jim Hallberg, PR Bill Grody
Labels: (Owned) Ghost Jobe
Gibson Ents Inc PO Box 2098, 4009 E 18 St Vancouver, Wash 98661 Tel (206) 695-2112 Pres Gene Breeden, VP Ellis Miller Office Mgr Judy Dunning, Promo & Pub Lorraine Walden
Labels: (Owned) Charter Portland Ltd, Ripcord
Gigi, see St Clair
Gillette-Madison Co, PO Box 134 Gillette, N J 07933 Tel (201) 753-0777
Branches: Los Angeles, Calif., 4845 W Exposition Blvd Zip 90016 Tel (213) 731-8034—New York, N.Y., 17 E 48 St Zip 10017 Tel (212) 688-2818
Labels: (Owned) Dyno, Gateway
Gil's Funny Recs, see Aquila & Nationwide Sound
Glades, see TK
Glad Hamp Recs Inc, 165 W 46 St, New York N Y 10036 Tel (212) 757-8486
Glenn Arn, see Rego
Glendale Recs, 417 E Broadway Glendale Calif 91205 Tel (213) 245-7325 Owners Pres & A&R Ray Avery, George Hucutt, Sales & Mktg George Hucutt, Pub, Adv & Promo Don Davis
Glenn Prod'ns & Promos, 157 W 57 St New York N Y 10010 Tel (212) 265-6585 Pres Ben Arrigo
Labels: (Owned) GP Juno
Glick Ents Inc, The Good Sound Factory 1415 N Lila Cr., Minneapolis, Minn 55422 Tel (612) 546-4343 Pres R H Sutter
Gloite Ents, 625 Chelsea Memphis Tenn 38107 Tel (901) 525-0540 Pres William E Glore, VP E F Light, A&R William E Glore Bob Spahn, Robert Turner Tom Trentman M E Ellis Sales & Mktg Mgrs J T Bates Nadine Odum, Adv Mgr Bill Taylor, Promo Dir Charlie Bradfield
Labels: (Owned) Gloite Lunx Tennessee Country, UFO, (distributed) Erwin, Wampus
Glor Recs Inc, 110 Academy St Jersey City N J 07302 Tel (201) 435-5266 Bd Chrm Mel Herman Pres Steven Herman, VP Prod'n Bruce Michaels, Office Mgr Mildred Davis
Gobblers Knob, see World Wide Rec Dist
Godell Music Co Inc, 1543 SW Eighth St Miami, Fla 33135 Tel (305) 649-2121 Pres & Int'l Jaime Monserrat Jr, VP Jose M Palmero, Sales Jose M Peniche, Promo & PR Jorge Ubieta
Labels: (Owned) Compas Modiner, New-Mex (distributed) Marfer (Spain)
Gold Recs, 142 N Point Dr Stevens Point, Wis 54481 Tel (715) 344-8156 Pres Norm Dombrowski, VP Lucille Dombrowski
Goldband Recs Corp PO Box 1485 Lake Charles La 70601 Tel (318) 439-8839 Pres Eddie Shuler, Mgr Billie Swaffar Sales & Mktg Jeff LeJeune, Promo Elsie Shuler
Labels: (Owned) Anla, Cajun Joe Folkstar Goldband Jador Lufcin, Tek, TicToc
Int'l reps.: Canada (Kevin Gates) Germany (Wolfgang R Motsch) Japan (American Sound Dist., Katsuki Nakamura), Switzerland (Michel Cattin, Fernand Simonet), UK (Egleton & Chalmers Record Mart)
Gold Coin, see Impala
Golden Angel, see International Rec Dist g
Golden Crest Recs Inc, 220 Broadway, Huntington Station, LI, N Y 11746 Tel (516) 423-7090 Pres C F Galehouse, VP Mack Wolfson
Labels: (Owned) Crest, Golden Crest
Golden Eagle Recs Inc, PO Box 9, Walker Rd New Oxford, Pa 17350 Tel (717) 624-2108 Pres Daniel Sullivan, VP Lloyd Mike Jacobs, Sales & Mktg Robert Hubbard, Pub Mgr Richard Gilbert, Promo Mgr Pat Sullivan, (Distributed by Worldwide Sound Dist.s)
Golden Fleece, see CBS
Golden Hawk, see Crimson Dynasty
Golden River Recs, Rt 2 Tallapoosa, Ga 30176 Tel (404) 574-2152 Pres Harold McWhorter (Distributed by Nationwide Sound)
Golden Shield, see Rite
Golden Soul, see Golden State

FOREWARNED AND FOREARMED

When you have Dr. Joseph Taubman to guide your defense in your fight to manage the performing arts profitably. Your best weapon is his comprehensive treatment of . . .

PERFORMING ARTS MANAGEMENT AND LAW

JUST PUBLISHED

FORMS FOR THE DANCE FIELD AND FOR THEATRE

in Forms Book III

SAMPLE CONTENTS

Broadway Show — Musical, Basic Production Contract • Contracts for Composers • Angels — Limited Partners • Revues & Cabarets—Creation of Materials • Original Cast Albums.

License of Choreographic Right to Perform in the U.S. • Notation Bureau & Choreographer • Sponsor Agreements for Company. Over 580 pp. of Forms @ \$45.00.

FORMS FOR CONCERTS, AGENTS & MANAGERS, BOOK PUBLISHING

in Forms Book IV

SAMPLE CONTENTS

Agency Contracts for Concert & Opera • Personality Poster Agreements • Fine Arts Representatives • Musical Synthesizer Agreement • Endorsement Agreements.

Ghost or non-Ghost Collaboration, Agreements • First Periodical Rights • Canadian Rights, Paperback Rights • Grantback of Rights. Over 600 pp. of Forms @ \$45.00.

A Separate Index Appears in Each Volume

TEXT AND FORMS ARE SUPPLEMENTED PERIODICALLY

The six volume set **\$250.00** with Supplements

Volumes of FORMS (4)

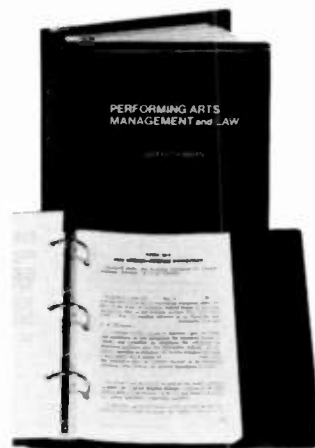
Sold Separately (with Supplements)
\$200.00

Volumes of TEXT (2)

Sold Separately (with Supplements)
\$70.00

Two Volumes of Texts, plus 1974 Supplements, cover:

The Arts Market Place; Copyright; Contracts; Authorship; Ownership; Contractual Rights; Performance; Torts, Infringements, Piracy, etc.



★ *New York Law Forum*

"... if one wishes to practice performing arts law, one must read Taubman."

And complete your library with:

RECORD AND MUSIC PUBLISHING FORMS OF AGREEMENT IN CURRENT USE

Compiled & Edited by Irwin O. Spiegel & Jay L. Cooper (Calif. Bar)

The basic drafting guide for the lawyer involved in deals between companies, producers, arts, and managers in the music and recording industry. 859 pages of Forms. Looseleaf. \$42.50

"Of great help to those baffled by the contractual needs of the industry." —*Billboard*



Law-Arts Publishers, Inc.

453 Greenwich Street
New York, N.Y. 10013

Date or order # _____

Send me the complete set of
PERFORMING ARTS MANAGEMENT
I wish to purchase *only* the FORMS

I wish to purchase *only* the TEXTS.

Send me RECORD & MUSIC PUB-
LISHING FORMS OF AGREEMENT
@ \$42.50.*

Name _____

Address _____

City _____

State _____

Zip _____

*Plus applicable sales tax and postage.

★ *Theatre Crafts:*

"A definitive guide through performing arts management and law."

Golden State Recs Inc., 665 Harrison St., San Francisco, Calif. 94107 Tel (415) 781-6307 Pres. Leo de Gar Kulka Exec VP Herbert P Haas Sales David Kulka Labels: (Owned) Captain, Golden Soul, Golden State, Nostalgia, Signature

Goldmont Music Inc. 24 Music Square E Nashville Tenn 37203 Tel (615) 254-3725 Pres J William McInturff VP & Mgr Bettye McInturff Sec'y-Treas Frank X Finke Labels: (Owned) Comet Goldmont

Gold Seal, see Amherst

Gold Star, see Standard-Colonial

Goldust Recs Co., 115 E Idaho Las Cruces N M 88001 Tel (505) 524-1889 Owner & Gen Mgr Emmet H Brooks

Gomelsky Eggers Music & Information Co Ltd 595 Madison Ave., New York N Y 10022 Tel (212) 759-3794 Pres & A&R Kevin Eggers Exec VP Ken Greengrass VP Phil Lawrence Pub Ed Gifford Int'l branch: France Label: (Owned) Utopia

Good News, see Word

GoodSounds Recs Inc (sub of Criteria Recg Studios) 1755 NE 149 St Miami Fla 33181 Tel (305) 947-5611 Pres Mack Emerman Exec VP & A&R Dir Stephen J Nicholas Arranging & A&R Mike Lewis

Good Time Jazz, see Contemporary

Marc Gordon Prod ns 1022 N Palm Ave Los Angeles Calif 90069 Tel (213) 659-6034 Cable ROCKVREC Pres & Owner Marc Gordon VP Debbie Kelman Label: (Owned) Colon United

Gordon Street, see McKinnon—Tarheel

Gordy, see Motown

Gospel Recs Inc., 279 Buffalo Ave., Brooklyn, N Y 11213 Tel. (212) 773-5910. Pres. John Lockley; Prod'r Julius R Lockley Jr (SEE ADVERTISEMENT)

Gospel Chime Recs 5612 W Florissant St. St. Louis, Mo 63120 Tel (314) 383-0370 Owner Albert Prentiss Labels: (Owned) Gospel Chime Gospel Twin

Gospel City, see Bollman

Gospel Cief, see Stag

Gospel Express, see Hub City

Gospel Jubilee, see Ralph's Radio

Gospel Master, see Daniels Eight

Gospel Melody, see Jewel

Gospel Prod ns, PO Box 11181 Charlotte, N C 28209 Tel (704) 365-2144 Pres Ben McCoy Labels: (Owned) Chariots, Mazingo's

Gospel Road, see American Mutual Group

Gospel Time, see Ralph's Radio

Gospel Twin, see Gospel Chime

Gospel United, see Daniels Eight

Gospelways, see Wago

Grace of God, see Audio-Video

Graffiti, see Coco

Graffiti, see Maria

Gramko (Venezuela), see Discos Latino

Gramophone Recs Co Box 921, Beverly Hills, Calif 90213 Tel (213) 276-2726

Grandfellow, see The Honest Entertainment Agency

Grand Interpreti, see Educational Media

Grand Prix, see The Sunshine Group

Granite Recs (div of ATV Music Corp.), 6255 Sunset Blvd Suite 723, Los Angeles, Calif 90028 Tel (213) 462-6933 Pres Samuel S Trust, VP & Gen Mgr Sol Greenberg, Admin Dir Eloise Peacock, Sales & Mktg Dir Michael T Walton, Nat'l Promo Dir Del Roy Branches: New York, N.Y., 1370 Ave of the Americas, Suite 603 Zip 10019 Tel (212) 245-0380—Nashville, Tenn., 55 Music Square W Zip 37203 Tel (615) 254-5531

Granite, N.Y., see Surf Ents

Grateful Dead Recs, PO Box 1260 San Rafael, Calif 94902 Tel (415) 457-4220 Pres Ron Rakow Gen Mgr Sales & Mktg & Nat'l Promo Co-ord Greg Nelson Bus Mgr Dave Parker (Distributed by United Artists) Labels: (Owned) Grateful Dead, Round

Great American, see Steady

Great Northwest Music Co 300 Vine St., Seattle, Wash 98121 Tel (206) 622-4070 Pres Jerry Dennon Nat'l Promo Mgr Jerry Morris Labels: (Owned) Burdette, Great Northwest (distributed) Realgood

Great Southern Rec. Co., PO Box 30029 New Orleans, La 70190 Tel (504) 482-4211 Pres & A&R John Berthelot Pub Rose Marie Costanza

Grecophon, see Fiesta

Greedy Rec'g Co., 8560 Sunset Blvd., Los Angeles, Calif. 90069 Tel (213) 659-7022. Pres. Scott Lavin, Exec VP Henry Marx, A&R Dir Robbie Buchanan; Promo Dir. Jerome Pickney, Co-ord. Wally Roker. (SEE ADVERTISEMENT)

Greenbush, see Lee Anderson

Forrest Green Ents Inc 5004 W Francis Rd Clio Mich 48420 Tel (313) 686-0189 Pres & Disco Contact Forrest Green VP & Pub Mgr David O Norris, A&R Forrest Green, Rob Carter; Sales, Mktg. & Adv. Mgr.: Don F Norris Labels: (Owned) Big Willie, Ranger, Forrest Green

Green Linnet, see Innisfree

Green Menu Music Factory Inc., 50 W 57 St., New York N Y 10019 Tel (212) 489-0859/0806 Pres & A&R Henry Jerome, Ass't to Pres. Gen Mgr., Adv & Promo Don Castaldi, VP Edward Remusat, Treas Wallace Barneke, Sales Mgr Robert R Blume, Pub Martin Hoffman Labels: (Owned) Green Menu, (distributed) Libra Int'l reps.: Australia (Festival), France (Barclay), Italy (CBS Sugar), UK (Decca)

Greentree, see John T Benson

Green Tree, see Rounder

Greyko, see Balkan Music

Grit, see Alshire

Groove, see Martin Gary

Groovegem, see American Communications

Groove Merchant Int'l Inc. 515 Madison Ave New York N Y 10022 Tel (212) 688-1224 Pres Sonny Lester Ass't to Pres Linda DiGiovanni (Distributed by Pickwick—PIP)

Groove Soup, see Cookhouse

Groovewick, see American Communications

Growth Power Recs, 129 Meigs St Rochester N Y 14607 Tel (716) 461-3115 Pres Albert P Gordon Grunt, see RCA

Guitar Player Recs, PO Box 615 12333 Saratoga Sunnyvale Rd., Saratoga, Calif. 95070 Tel (408) 446-1105 Pres L V Eastman, VP & Exec Dir Jim Crockett (Distributed by Takoma)

Gusman Recs Co., PO Box 9202, 1210 1/2 E Broad St., Savannah, Ga 31402 Tel (912) 236-6733 Pres Waymon A Jones, A&R Gospel James White Sec'y Lester White Labels: (Owned) Gusman, Pitch

Gusto Recs Inc., 220 Boscobel St., Nashville Tenn 37213 Tel (615) 256-1656 VP & Gen Mgr Tommy Hill, Nat'l Sales Mgr W Lee Trimble, Nat'l Promo Mgr Charlie Dick, Bus Affairs Dir Gayron Lytle Labels: (Owned) Deluxe, Federal, Gusto Hollywood King, Power Pak, Starday

Int'l reps.: Canada (Quality), Germany (Bellaphon)

Guyden, see James/Guyden

Gwen Rec Serv., PO Box 3388 319 Highland, Albany, Ga 31701 Tel (912) 439-8575 Pres Jesse Boone, VP Jesse Boone Jr, A&R A C Raven Mgr-Buyer Regina Boone (Owned) Leroy Wick

Labels: (Owned) Albradella Bruboon, Cozzette Keith Soul-Po-Ton

H

H & L Recs Corp., 532 Sylvan Ave., Englewood Cliffs, N J 07632 Tel (201) 567-8100. Co-Pres & A&R Luigi Creator, Hugo Peretti, VP & Gen Mgr Bud Katzel, Nat'l Promo Dir Steve Rudolph, Promo Sec'y Michelle Sherbert, Int'l Mgr Priscilla Taub Int'l reps.: Argentina (Parnaso), Australia (Festival) Belgium (Ariola), Brazil (Top Tape), Canada (Quality) Caribbean (Dynamic Sounds in Jamaica), Chile (Banglad) Colombia (Philips), Denmark (CBS) Ecuador (Fediscos), Finland (Finnlevy), France (Phonogram) Germany (Ariola-Eurodisc), Ghana (Phonogram), Greece (Minos Matsas) Guatemala (Discos Latinoamericanos), Ireland (Polydor), Israel (Litratone), Italy (Ariston) Japan (Victor), Kenya (Phonogram), Mexico (Polydor) Netherlands (Ariola-Eurodisc, Phonogram), Nigeria (Phonogram), Norway (CBS), Peru (El Virrey), Philippines (Home Inds.) Portugal (Phonogram), Singapore (Baal) South Africa (Trutone), Spain (Fonogram), Sweden (CBS), Turkey (Grunberg Ticare) UK (Phonogram), Uruguay (EDISA), Venezuela (Velvet), Yugoslavia (Radio Television Belgrade)

H M R Prod'ns, Inc. 574 W Court, Scotch Plains, N J 07076 Tel (201) 889-1767 Pres Lillian M Randal H S E Recs., 1707 Church St., Nashville, Tenn 37203 Tel (615) 320-1561 Contacts Hoyt Sullivan Charles Howe Labels: (Owned) HSE, Ken-Tone

Hadarni (Bulgaria), see Worldtone

Jim Hall Prod ns, 5 Aldom Circle, West Caldwell N J 07006, Tel: (201) 226-0035. Owners Jim Hall, Gidge Starr (Manufacturers' Representative) Branches: Lowell, Mass., 25 Walker Pl Zip 01851 Tel (617) 453-8751 Agent Winthrop Prevosti—Mount Morris, Mich., PO Box 207 Zip 48458 Tel (313) 686-9644 Agent Howard Olenik—Chattanooga, Tenn., PO Box 3103 Zip 37404 Branch Mgr Jerry Coakley Labels: (Represented) Fod, Gem, Olenik, Reena, Stupid, Wagon Wheel

John Hall Recs Inc., PO Box 13344, Fort Worth Tex 76118 Tel (817) 281-6605 Pres John Hall, Sec'y Treas Theta Hall, Mktg Dir Amos Dodge Int'l reps.: Australia (W A Buchanan, Gospel Outreach Center), Canada (Beacon), Nigeria (Challenge Bookshops) UK (George Curle in Scotland)

Halo, see Mark Five

Hanama Prod ns & Communications, PO Box 1571, Santa Barbara, Calif 93101 Tel (805) 962-2586 Dir Robin Stahl, Prod'r's James Walker Robin Stahl Hanf Dance, 1829 Sylvania Ave., Toledo, Ohio 43613 Tel (419) 475-1616

Happy Day Recs., 2630 N Mannheim Rd., Franklin Park, Ill 60131 Tel (312) 455-4040 Sec'y Vince Ippolito

Happy Fox, see Janus.

Happy Jazz Recs Inc., PO Box 66, Zip 78291 522 River Walk, San Antonio, Tex 78205 Tel (512) 225-6841 Owner & Pres Jim Cullum Jr Labels: (Owned) American Jazz, Audiophile, Happy Jazz Int'l reps.: Canada (CODA), Germany (Jazzfreund), Switzerland (Musiklagen-Klangberater) UK (Swift)

Happy Time, see Pickwick

Happy Tunes, see Springboard

Hare Music Co., PO Box 1209 Andrews Tex 79714 Tel (915) 523-4637 Owner John Rowe Labels: (Owned) Hare, Ro-Bin

Harlequin Recs., PO Box 20201, San Diego, Calif 92120 Tel (714) 462-6538 Owner Richard William

Harlequin (N.Y.), see Audiofidelity.

Harmony, see CBS

Harmony Music, see Scandinavian Music

Harp (N.Y.), see Rego

Harp Recs., 127 Blandell Ave., Pawtucket, R I 02860 Tel (401) 725-3579 Mgr Patrick Madden

Harvest, see Capitol

Haven Recs Inc., 6255 Sunset Blvd Suite 709, Hollywood, Calif 90028 Tel (213) 466-8377 Pres Dennis Lambert, VP Brian Potter, VP & Gen Mgr Eddie Lambert (Distributed by Arista)

HavenAir, see Air Trans

Hawk, see Wright Prod'ns & Doggett Music.

Hawk Sound, see Laff

Haydn Society, see Esoteric.

Haze Rec Co 1617 N El Centro Ave., Suite 12 Hollywood,

Calif 90028 Tel (213) 465-4482 3861 VP Sales & Mktg Adv & Tape Carl Summer VP & Int'l B Cloer A&R Head Al Brown, PR & Promo Head Beverly Hudson

Heart Warming, see John T Benson

Heavy Hank Recs, 1644 Glynnon Court Detroit, Mich 48206 Tel (313) 867-1853 Pres Prod'r., & Disco Mgr Edd Henry Sales & Mktg Co-ord Pat Henry

Heavy Rock, see Starting Gate

Heavy Sound Prod ns PO Box 2875 Washington D C 20013 Tel (202) 396-3009 Pres Ben Smalls Label: (Owned) Ben-La-Rose

Helicon, see Spoken Arts

Hello, see Stark

Henry Street Recs Inc., 124 Montague St Brooklyn Heights N Y 11201 Tel (212) 237-0250 Pres & Disco Mgr Bob Motta, VP Vince Traina A&R Bob Motta, Vince Traina Bob Hinkle Sales & Promo Bob Hinkle Treas Al Koppel

The Herald Ass'n Inc PO Drawer 218 Wellman Heights Johnsonville, S C 29555 Tel (803) 386-2600 Pres Treas, Sales & Mktg Erv Lewis, VP. Sec'y & Promo Frances Lewis Labels: (Owned) Herald Jubilation

Lawrence Herbst Investment Trust Fund PO Box 1659 Beverly Hills Calif 90213 Pres & Admin Lawrence Herbst Branch: New York, N.Y., 80 Wall St Suite 614 Zip 10005 Labels: (Owned) Lawrence Herbst Total Sound

Heritage, see Balkan Music

Heritage Singers USA Inc 3777 Newtown Rd Placerville Calif 95667 Tel (916) 622-9369 Music Dir Max Mace, Bus Mgr John O Musgrave Labels: (Owned) Chapel, Heritage

Herwin Recs Inc 45 First St Glen Cove L I N Y 11542 Tel (516) 676-5523 Pres Bernard Klitzko Int'l reps.: Denmark (CSA) UK (CRD)

Hi Rec g Corp 308 Poplar Ave., Memphis Tenn 38103 Tel (901) 948-8776 Pres Nick Pesce VP's Willie Mitchell, William Cantrell Gen Mgr Willie Mitchell (Distributed by London)

Labels: (Owned) Hi Hi Country Mach Pawn

Hickory Recs Inc 2510 Franklin Rd Nashville Tenn 37204 Tel (615) 385-3031 Cable ACUFROSE Pres Wesley H Rose Gen Mgr John R Brown Nat'l Promo Don Powell, Dick Kiser Mel Foree (Distributed by Polydor) Int'l reps.: Australia (M-7) Canada (London) Hong Kong (Nippon Victor) Japan (Nippon Victor) New Zealand (M-7), Okinawa (Nippon Victor)

Hi Country, see Hi & London

Hi Fi, see Everest

HiFi/Life, see Everest.

Highland Avenue, see McKinnon—Tarheel

Hi Ho, see Franne

Eric Hiding Ents., 715 Timor Court San Jose, Calif 95127 Tel (408) 292-2222 Pres Eric R Hiding Label: (Owned) Fade'kat

Hillside, PO Box 1190, Reseda Calif 91335 Tel (213) 996-6608 Owner Dave Franer

Hillside Recs., 948 Studer Ave., Columbus Ohio, 43206 Tel (614) 252-7116 Pres Larry McKenzie

Hilltop, see Pickwick

Hip Spin, see Solid Soul

Hispanic (Spain), see Worldtone

Historical Recs Inc. PO Box 109 Canaan N Y 12029 Tel (518) 392-3400 Pres Arnold Caplin Gen Mgr Sales & Mktg Joel Bernstein Int'l Head Joseph Tanager

Historical Anthology of Music, see Vanguard

His-Way, see The Music Factory

Hitbound Int'l, see R Cade Rec Corp

Hit Kingdom, see McKinnon—Slide

Hitmakers, see Original Sound

Hustown-Disko Rec Corp PO Box 1257, Landover Md 20785 Pres Clifton Thomas Sec'y Charles Farmer Branch: Washington, D.C., 327 Upshur St NW Zip 20011 Tel (202) 882-7339

Hitsville, see Motown & Prodigal

Hobby House, see Nationwide Sound

Hollywood, see Gusto

Holy Cross, see McKinnon—Slide

Homa Recs., 214 NW 17 Oklahoma City Okla 73103 Tel (405) 524-8720 Pres Mickey Sherman

The Honest Entertainment Agency Ltd (THEA) 72 Thorne Pl., West Keansburg N J 07734 Tel (201) 787-3891 Pres Joe McHugh Labels: (Owned) Caduceus, Grandfellow Karass THEA, World

Honeysuckle, see Progressive

Hope, see Adelphi

Horoscope Recs., PO Box 811 Santa Monica Calif 90406 Tel (213) 467-5777 Pres Oran White

Horseshoe, see Marullo

Hosanna, see Tempo

Hoss, see Ray Lawrence

Hot Damn Recs. Corp., (sub of JOJ Prod'ns Inc.) 130 W 42 St., New York, N Y 10036 Tel (212) 354-1617 Pres Lonnie Johnson, Exec VP Edna Jones, A&R B Archer Labels: (Owned) Hot Damn, Lonnie Scorpgerm (distributed) Edna

Hot Lix, see Wes Farrell

House of Menorah Inc 36 Eldridge St New York N Y 10002 Tel (212) 927-7573 Gen Mgr Sol Tischler Sales Rep Jonathan Tischler Label: (Owned) Menorah

House of Shepard, see McKinnon—Movieland

Howdy, see Ovation

Hub Recs Inc., 1619 17 Ave S Nashville, Tenn 37212 Tel (615) 298-4036 Pres Nicholas De Palma VP W Brett De Palma, Sec'y-Treas Niki E De Palma

Hub City Sales Corp., PO Box 2194, 44 E Davant Ave Memphis, Tenn 38101 Tel (901) 948-7574 Pres Rev James Cole VP S Salvador Cole, Bobby King Sam Goldbird, Gen Mgr Bobby King Jr., Tape Mgr Ann Cole Labels: (Owned) Delmy, Gospel Express Hub City



MOTOWN INDUSTRIES

The Total Entertainment Complex

Motown Record Corporation
Motown Productions, Inc.
Jobete Music Company, Inc.



Kajac Rec Corp., 155 First, Carlisle, Iowa 50047 Tel (515) 989-0876 Pres Harold L. Luick, Exec VP Loren Gon yea, Gen Mgr Pub & Adv Mary Gordon, A&R Jim Phinney, Disco Mgr Bob Parker, Sales & Mktg Larry Anderson, Promo Richard Colanzi
Labels: (Owned) KRC Kajac, Red-Rock, Ven-Jence, (distributed) Pizza, Sun-Dyl, 2-J, Vision.
 Kajun, see Modern Sound
 Kama Sutra, se Buddah/Kama Sutra
 Kanawha Recs., Box 267, Dayton Ohio 45420 Pres K H Davidson, VP Thomas C. Cooper, Mktg Mgr S L Davidson
Labels: (Owned) Bluehill Kanawha, Poca River
Int'l reps.: Australia (Folkways) Canada (Musimart) Japan (BOM), UK (Old Time Music)
 Kangaroo Recs., 302 E Dewey Ave., San Gabriel, Calif 91776 Tel (213) 288-5435 Owners Les & Toni Kangas
Labels: (Owned) Kangaroo, Koo-Koo
 Kansa, see J-Bridge
 Karass, see The Honest Entertainment Agency
 Kare Recs Inc., 1391 Oakland Park Ave., Columbus Ohio 43224 Tel (614) 263-4344 Pres H Lee Foster Sr VP Barry D Brandt, VP & Attorney James Elleman Gen Mgr S. Sales & Mktg Karl Ferris, A&R Mgr Fred Francis, Pub Mgr Robert Murphy, Adv Mgr Rob Lamp, Promo Dir Dave Klofenstein
 Kastle Prod'ns, 4647 SW Pendleton, Portland Ore 97221 Tel (503) 777-4622 Pres & Gen Mgr Bob Stoutenburg **Local branch:** 5821 SE Powell Blvd Zip 97206
Label: (Owned) Westport
 Katie the Great, PO Box 19215A, Los Angeles, Calif 90019 Tel (213) 737-3496 Cable KATIEWEST Pres Tommy Colbert.
 Kaygee Recs., PO Box 3102, San Mateo, Calif 94403 Tel (415) 342-8889 Pres Lee Gillette, VP A W Klinke
 Kaymar Recs., 3529 Flannery Ln., Baltimore, Md 21207 Tel (201) 944-4823 Pres Tony Smelgus VP Mary Lou Smelgus, Ass't VP Richard Fay
 Kayvette, see TK
 Keepsake, see Sound Inc
 Keeta, see Sea Cruise
 Keith, see Gwen
 KenKan Recs., 6780 N Northwest Hwy Chicago, Ill 60631 Tel (312) 965-3615 Pres S. Sales, Mktg, Adv & Promo William F Kanzer, VPA&R Scott Kent, Sec y & Pub Scott Olson
 Kent, see Cadet
 Ken-Tone, see HSE
 Kenwood, see Nashboro
 Keristene, see Starting Gate
 Kerr, see Alithia
 Keyboard Immortals, see Superscope
 Kheba, see Trix
 Kicking Mule Rec g & Publ g Co., PO Box 3233, Berkeley Calif 94703 Tel (415) 452-1248 Dir Ed Denson
Int'l branch: England
Int'l reps.: Australia (Electric), Japan (Shinsei), Sweden (Sonet)

Kid, see Kiderian-Virgin
 Kid Cuz n Rec Co., PO Box 182 Midwood Sta Brooklyn, N Y 11230 Tel (212) 339-3536 Execs Jim Pelton, John Upton, Dick Alexander
 Kiderian-Virgin Vinal Recs 4926 W Gunnison St Chicago, Ill 60630 Tel (312) 545-0861 Pres & Promo Raymond Peck VP & Promo George Peck Sales & Mktg Vince Hartnett, Adv Dolores Mucha
Labels: (Owned) Armenian, Black Beauty, Illinois Prod g Corp Kid, Kiderian, Virgin Vinal (distributed) Ghetto, LRM, Trinity Windy City
 Kim Recs 38 Rhoda Ave Haverstraw N Y 10927 Tel (914) 429-9371 Owner W H Smith
 Kiner Dist g Co PO Box 724 Redmond, Wash 98052 Tel (206) 885-0523 Owner L F Kiner
Labels: (Owned) Aircheck, Radio Archives, Totem (distributed) Durium
 King, see Gusto
 King Bluegrass Recs Inc 6609 Main St Cincinnati, Ohio 45244 Tel (513) 271-4675 Pres A&R Pub Promo & Int I Robert Trout VP Jeremiah Green VP & Adv Robert Morris Sec y-Treas Sales & Mktg John Borns
Labels: (Owned) King Bluegrass (distributed) Lemco
Int'l reps.: Japan (King), UK (Mike s Country Music Room, Paragon)
 King James, see Solid Soul
 King of Music 38 Music Square E Nashville Tenn 37203 Tel (615) 242-2023 Pres Pub Adv Promo & Int I A L DiRizziano, VP's A S Batts, M W Blackwell, B D Robbins, Sales & Mktg A S Batts
 Kirshner Entertainment Corp., 1370 Ave of the Americas, New York, N Y 10019 Tel (212) 489-0440 Pres Don Kirshner, Exec VP Herb Moets VP & A&R Wally Gold, Promo Dir Felix Di Palma (Distributed by CBS)
 Klavier Recs., 10515 Burbank Blvd., Canoga Park, Calif 91304 Tel (213) 980-8254 Pres Harold L Powell
 Sid Kleiner Music Ents 4121 Gail Blvd., Naples Fla 33940 Tel (813) 775-2545 Mng Dir Sid Kleiner, VP Trudy Kleiner
Labels: (Owned) Country-King Musi-Poe Top-Star, (distributed) This Is It
 Klub, see Mark Five
 Knight, see Crimson Dynasty
 Koko Ents Inc 888 Seventh Ave., New York, N Y 10019 Tel (212) 541-6880 Pres Johnny Baylor Prod n & Sales Connie Santos Nat I Promo Dir Dino Woodard, Promo Ted Storey, James Thomas
 Kola, see Makossa
 Kolapa Recs (div of Kolapa Prod'ns Ltd.) 16161 Ventura Blvd., Suite 103 Encino, Calif 91436 Tel (213) 981-6531
 Kolarovski (Bulgaria), see Worldtone
 Kolob, see Polydor
 Koo-Koo, see Kangaroo
 Kool, see Sonic
 Kool Kat Prod'ns Inc., 39 S Main St., Spring Valley N Y 10977 Tel (914) 425-6040 Pres Edward Kaplan VP & Gen Mgr Ernie Fromen A&R Dir Red Weed

Labels: (Owned) Kool Kat, Foxy, Wesrock
 Kory Recs. Inc., 200 Robbins Ln., Jericho, L. I., N. Y. 11753. Tel (516) 433-9550, NYC (212) 380-3900. Telex: 126316 Pres Stanley Sirote, VP's Katherine Koury, Peter Astrup. (SEE ADVERTISEMENT)
 Kris, see WILD
 Kronos, see Peters Int I
 Kubaney Publ g Corp 1305 W 46 St No 222, Hialeah, Fla 33012 Tel (305) 823-9908 Pres Rosita A Don, VP George A Don Sales, Mktg, Pub, Adv & Promo Frank J Don
Affiliated firm: South Eastern Recs
Labels: (Owned) Chico, Discolor, Don
Int'l rep.: France (Soul Posters)
 Kudu, see Motown & Creed Taylor

L

L I R S Classics 72 Orange St Brooklyn, N Y 11201 Tel (212) 875-6193 Owner Ernest W Ucko
Int'l rep.: Audi fidelity in N Y
 L K Recs., 1936 N Clark St., Chicago, Ill 60614 Tel (312) 787-9224 Pres Larry Klein
 L M I, see Lee Magid & Ray Lawrence
 L P G, see Loypriquan
 L R M, see Kiderian-Virgin
 L T D Disco Corp., 4209 Crawford Ave., Baltimore Md 21215 Tel (301) 466 3416 VP Warren Hobbs
 Labor, see Blue Labor
 Lado-A, see A-Side
 Laif Recs 4218 W Jefferson Blvd., Los Angeles Calif 90016 Tel (213) 737 1000
Labels: (Owned) AJ, Ala, Blues Spectrum Dingo Hawk Sound, Laif
 Lakco Rec Co 3902 N Ashland Ave., Chicago Ill 60613 Tel (312) 281-4413 Owner Leon A Kelert Mgr Lynne Ludy
Label: (Owned) Blackbrd
 Lake Country Music, PO Box 1073, Graham, Tex 76046 Tel (817) 549-5118 Pres Larry Woodlridge, VP & Mgr Mark House
 La Louisianne Recs & Rec g Co 711 Stevenson Lafayette La 70501 Tel (318) 234-4118, 984-5369 Pres Gen Mgr, & A&R Carol J Rachou, A&R & Ass't Eng Keith Cravey, Sales Mgr Adv & Tape Dave Witherington
Labels: (Owned) Belle, La Louisianne, Tamm
 Lamar, see Discolando
 Lamp Recs Corp., 1501 Broadway, Suite 1804, New York, N Y 10036 Tel (212) 730-7702 Owner Pat Laino
 Landa, see Jamie, Guyden
 Landers-Roberts Inc., 9255 Sunset Blvd Los Angeles, Calif 90048 Tel (213) 550-8819 Pres Hal Landers, VP Bobby Roberts
Label: (Owned) Mums
 Land of Lincoln, see Chi-Town
 Lanor Recs., 329 N Main, Church Point, La 70525 Tel (318) 684-2176 Pres & Mgr Lee Lavergne
 Lanta, see Atteiram

THE LEADER IN *FANIA*

THE FANIA FAMILY



LATIN MUSIC FOR ALL SEASONS!



Jerry Massuci, President
Johnny Pacheco, Vice-President
Alex Massuci, Promotion Director
Jose Florez, Director of International Operations
Victor Gallo, Controller

FANIA RECORDS
 888 7th Avenue, New York, NY 10019
 212/397-6730 Telex: 710-581-6093

Mars La Tour see Atteram
 Marullo Prod ns & Masters Releasing Co 1121 Market Gal-
 veston Tex 7755D Tel (713) 762-4590 Pres A W
 Marullo Sr VP A W Marullo Jr
Labels: (Owned) Horseshoe Rotab Tabb
 Marvel Recs Co 852 Elm St Manchester N H 03101
 Tel (603) 623-9749 Cable MARVRECO Exec Dir &
 Int'l James N Parks A&R MARK Varney
Home office: Australia W&G
Int'l branch: Canada Rodeo Recs
Labels: (Owned) Bosstown Gem In Marvel Marvel
 tone Melbourne Rodeo Int'l
Int'l reps.: Canada (London) UK (Decca)
 Marveltone see Marvel
 Marycords PO Box 48 Powers Lake ND 58773 Tel
 (701) 464-5450 Pres Rev Frederic J Nelson Sec y
 Regina Smith Tape Mgr Darrel Thomas
 Mason-Dixon Line see Briar
 Master Jazz Recs 955 Lexington Ave New York N Y
 10021 Tel (212) B61 3944 Pres & A&R W M
 Weilbacher Sec y Treas M M Weilbacher
Label: (Owned) MJR
Int'l rep.: Australia (Swaggie)
 Master Plan Inc 1547 N Larabee Chicago Ill 60610
 Tel (312) 944 4275 Pres Doug Shortis
 Mastertone see Mark Five
 Mate see South Eastern
 Mavi see Fania
 Robert Maxwell Case Recs 44 Larch St Rochester N Y
 14612 Tel (716) 865 7057 Owner R M Case
 Maycon (Mich), see Solid Soul
 Maycon Recs 5306 W Columbia Ave Philadelphia Pa
 19131 Tel (215) 877 8760 Pres Mae Connelly VP
 Earl Connelly A&R Louis Delise Sales & Mktg Ernie
 Herron Promo James Brooks
 Mayhams Collegiate Recs PO Box 46 Morning Side Sta
 Zip 10026 135 Hamilton Pl Suite 68 New York
 N Y 10031 Tel (212) 368 7275 Pres & Gen Mgr
 N 8 Mayhams Sr VP & Asst Mgr Shirley A May
 hams Ass't VP & Mgr N Smalls Mayhams Jr Pub
 Adv & Promo Norris Mayhams
 Mazngro s see Gospel Prod ns
 McDowell Recs 828 S Lawrence St Montgomery Ala
 36104 Tel (205) 264 2155 Owner Harry McDowell
Labels: (Owned) Big Gospel McDowell Rainstar
 McKinnon Recs Co Ia Lenny McKinnon Empire of Proper
 ties Co J PO Box 691 101 N Fifth St Reading Pa
 19601 Tel (215) 372 7361 Opns Chm Pres A&R
 Adv & Promo Dr Leonard McKinnon Ass't to Pres
 Ann McLean VP A&R Selma Thomson VP Sales &
 Mktg Calvin Hart Ass't VP & Gen Mgr Kathy Jack
 son Exec Sec y & Mgr Karen Williams Nat'l
 Sales Mgr Kon Franklin
Labels: (Owned) McKinnon (distributed) Jazz Path
 Road **Movieland Recs. Div.**—(Owned) CSG Film
 world House of Shepard Johnny Reb Movieland Su
 per Soul Shonograms Surface Topside **Slide Recs.**
Div.—(Owned) Backstage Big Country Black Treasure
 Center City Emerage Hit Kingdom Holy Cross Margie
 Slide Tamco Wild Cat **Tarheel Recs. Div.**—(Owned)
 Abe Alabam Atlanna Bluefalls Grove Bluegrassie
 Cypress Gardens Gordon Street Highland Avenue
 Middletown North Carolina Othophone Orange
 County Orange Grove Otriville PSP Reading Tarheel
 Tridelta Upstate Virginian (distributed) Pill
Int'l reps.: Argentina (Microton) Australia (Electric)
 Austria (Bellaphon) Bahamas (International House of
 Music) Belgium (Frankie) Bermuda (Music City) Bo
 livia (Discolandia Durri) Brazil (Odeon) Bulgaria (Bal
 kanton) Canada (Musimart) Chile (IRT) Colombia (In
 colve) Costa Rica (Indica) Denmark (Somet Dansk)
 Egypt (Sono Cairo) El Salvador (Dicesa) Finland
 (Finnievy) France (Musitisc Disc AZ) Germany (DG)
 Greece (Music Box) Hong Kong (Cosdel) India (Gramo
 phone) Ireland (Irish Recs) Israel (Israel Recs) Italy
 (Ri Fi) Jamaica (Dynamic Sound) Japan (King) Kenya
 (Sapra) Malaysia (Musico) Mexico (Guitarra) Nether
 lands (Dutch Rec Co) New Zealand (Houghton Hughes)
 Nigeria (Senn Sound) Norway (Arne Bendiksen) Philip
 pines (Vic) Portugal (Radio Trinita) Singapore (Kwang
 Sia) Spain (Movieplay) Sweden (Dollars) Switzerland
 (Metronome) Turkey (Melodi) UK (Black Wax)
 Meadowlands Recs 3135 Sedgwick Ave Bronx N Y
 10463 Tel (212) 796 7787 Owners Leslie Hanson
 Izak Breslauer
 Melbourne see Marvel
 Melodeon see Biograph
 Melodia see Polish Rec Center
 Melodiya Angel see Capitol
 Melodiya Columbia see CBS
 Melody (Calif) see Orfeon
 Melody Rec Studio 1912 St Clair St Hamilton Ohio
 45011 Tel (513) 895 0607 Pres William M Jones
 VP Julian P Hoke Sec y Kathleen Jones Assoc
 Prod'r Tommy Crank
Labels: (Owned) Irma Melody Pine Tree Sunrise
 Melway see Music Of Polynesia
 Memorial see Cord
 Menorah see House of Menorah
 Mercantile Recs PO Box 2271 Palm Springs Calif
 92262 Tel (714) 327-3271 Mgr Kent Fox
 Mercury see Phonogram
 Mercana see Cayre
 Merry Elf see Argus
 Mersey see Country Star
 Mesquite see Nationwide Sound
 Message see Superior Sound
 Messianic see Word
 Merrit-Politan see Country-Politan
 Met Richmond Rec Sales Inc 1637 Utica Ave Brooklyn
 N Y 11234 Tel (212) 253-4600 Cable SEECODISC
 Pres David Last
Labels: (Owned) Seeco Tropical (distributed) Sound
 Triangle
 Miami Recs Dist g Corp 2819 NW Seventh Ave Miami
 Fla 33127 Tel (305) 635-7925 Cable MIAREC
 Pres Carlos Diaz-Granados VP Carlos Diaz-Granados
 Jr Sec y-Treas Caridad Moya PR Eugenio Garrote
Labels: (Owned) Miami (distributed) Fuentes
 Michele Audio Corp Andrew Street Rd Massena N Y

13662 Tel (315) 769-2448 Pres Ginette Cormier
 Sales Mgr Harold Friedman
Labels: (Owned) Michele TNT Windmill (distributed)
 Garnet
 Mickey Recs 26 Mountain Ave Dover N J 07801 Tel
 (201) 361-2084 Pres Michael F Matushin
 Middletown see McKinnon—Tarheel
 Midland Int'l Recs Inc 1650 Broadway New York N Y
 10019 Tel (212) 541 5100 Cable MIDSONG Pres
 Bob Reno VP & Gen Mgr Ed O Loughlin Promo Dir
 Harry Spero Eastern Reg'l Promo Chuck Dembrack
 (Distributed by RCA)
 Midnight Sun see Shelby Singleton
 Midnite Recs 13653 Capitol Detroit Mich 48227 Tel
 (313) 834 9138 Pres Miller Brisker Mgr Ed Nelson
 Pub & Promo Dir Ava Rose Local **branch:** 1510
 Holden Zip 48208 Tel (313) 873 3282
 Milagro see Ray Lawrence
 Miles Ahead see Gator
 Milestone see Fantasy Prestige Milestone
 Mill City Recs PO Box 3759 Minneapolis Minn 55403
 Rec g Dir A L Heigl
 Miller-Brody Prod ns Inc 342 Madison Ave New York
 N Y 10017 Tel (212) 661 7166 Pres Selma Brody
 VP Claire Miller Prod'n Mgr Barbara A Lowe
Labels: (Owned) Miller-Brody Newberry Award
 Million s see Flin Flin
 Minstrel see Collegium
 Mira Recs PO Box 69367 Los Angeles Calif 90069 Gen
 Mgr Randall Wood
Labels: (Owned) Crestview Mira Mirwood
Int'l reps.: Argentina (Pagoda) Australia (RCA) Europe
 (Contempo in UK) South Africa (Teal) UK (Contempo)
 Mir-A-Don Recs Inc 5333 Astor Pl SE Washington D C
 20019 Tel (202) 562-4795 584 6210 Pres Don
 Waldon Sr VP Arthur Wilmer A&R Dir S Campbell
 Disco Mgr Mary Grose Sales Mgr Miriam Waldon
 Pub Dir Margaret Johnson Adv Dir Don Waldon
 Jr Promo Mgr Jeannette Davis Tape Mgr Elwood
 Tobe
Labels: (Owned) Mir A Don Solid Soul
 Mirror Rec Inc 645 Titus Ave Rochester N Y 14617
 Tel (716) 544 3500 Pres & Sec y Bruce
 Schaubroek VP & Treas Armand Schaubroek
 Mirror Ball Discs 95B W Edgemont St San Bernardino
 Calif 92405 Tel (714) 882 6796 Mgr Bill Bellman
 Mirwood see Mira
 Mississippi Sound Inc PO Box 1039 523 Octave St Bi
 loxi Miss 39532 Tel (601) 432 2863 Pres R G
 Hill VP Lorraine Hill
Labels: (Owned) Jazzland Mississippi Sound
 Mr G see Audiofidelity
 Mr Pickwick see Pickwick
 Mistletoe see Springboard
 Misty Blue see Crimson Dynasty
 Mitchell Rec g & Music Publ g Co Inc Box 67 Rt 7 Wa
 verly Rd Columbus Miss 39701 Tel (601) 328
 8246 Pres William B Mitchell VP & Bus Mgr
 Mears Allen Mitchell A&R Dir Adrian Keith Mitchell
 Sales & Dist'n Dir Karen Lynn Mitchell Talent Co-ord
 & Pub Margie Mitchell Art Dir Vimla C Mitchell
 Promo & PR Dir Arely J Mitchell Tape Div Dir Van
 Tyrell Mitchell
Label: (Owned) Vimla
 Modern see Cadet
 Modern Sound Studio Prod ns Inc 413 N Parkerson Ave
 Crowley La 70526 Tel (318) 783 1601 Pres Jay
 Miller VP Bill Miller Sec y Treas Leslie Hill A&R Dir
 & Chief Eng Mark Miller Mktg Adv & Pub Chief
 Mike Miller
Labels: (Owned) Bayou Classics Blues Unlimited Cajun
 Classics Kajun Part T Showtime Soul Unlimited Trib
 ute
 Modiner see Godell
 Mojo see Ray Lawrence & PBR
 Molly see Monte/Luciano
 Money Rec Co 6232 Lynridge Dr Columbus Ga 31904
 Tel (404) 323 0515 Pres Curley Money VP Danny
 Money A&R Dir Charles Money Sec y Mary Money
 Monica (Discos) see Peer Southern
 Monitor Recs Inc 156 Fifth Ave New York N Y 10010
 Tel (212) 989-2323 Cable MONRECOIN Pres &
 A&R Michael Stillman VP & Sales Mgr Rose N Ru
 dm
Int'l reps.: Argentina (Madrigal) Australia (Carinia) Bel
 gium (Schott Freres) Canada (Almadia) France (Chant
 du Monde) Germany (Electrola) Hong Kong (Jones)
 Italy (Sciasca) Japan (Nippon Columbia) Portugal
 (Mondusom) Switzerland (Musikverlag Zoom Pelkam)
 Monmouth Evergreen Recs 1697 Broadway Suite 1201
 New York N Y 10019 Tel (212) 757 5105 Pres
 William H Borden, Sales Mgr, Mktg, Pub Adv,
 Promo & Tape Claire R Olivier
Int'l reps.: Belgium (Anvers) Brazil (Imagem) Canada
 (Almadia) Denmark (CSA) Israel (Unates) Japan (Vic
 tor) Netherlands (Only Yesterday) Sweden (Music
 Room Skivlynt) UK (EMI Ember Vintage Jazz)
 Montclair Recs 13755 Bayliss Rd West Los Angeles Calif
 90049 Pres Wallace Todd A&R Dir Miriam Todd
Labels: (Owned) Claremont Montclair Monte Clara
 Monte Clara see Montclair Recs
 Monte Luciano Prod ns Inc 6133 Elmwood Ave Phila
 delphia Pa 19142 Tel (215) 365-2034 724-B542
 Pres Danny Luciano A&R Joe Fortunato Disco Con
 tact Lou Meli Promo Mgr Sal Angelo
Label: (Owned) Molly
 Montilla Recs of Puerto Rico Inc PO Box 594 Carrera 1B5
 Km 0 B Canovanas P R 00629 Tel (809) 876-
 2560 722-0173 Pres Fernando J Montilla VP &
 Gen Mgr Jose E Montilla III
Labels: (Owned) FJM Montilla Montisa
 Montisa see Montilla
 Montuno Recs Inc 1470 Broadway BMT Mezzanine
 Times Square, New York, N Y 10036 Tel (212) 254-
 4024 Pres Robert Stack A&R Al Santiago Sec y
 Jesse Moscovitz
 Monument Rec Corp 21 Music Square E Nashville Tenn
 37203 Tel (615) 255-6565 Cable MONUWORLD
 Pres & A&R Fred L Foster VP & Treas John Dorris

1976 THE DOGS OF WAR ARE HERE!



ROADSHOW RECORD CORP.
 850 7th AVE., N.Y. 10019
 (212) 765-8840



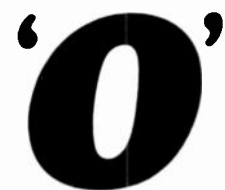
DESERT MOON RECORDS CORP
 850 7TH AVE., N.Y. 10019
 (212) 765-8840



TRIPLE 'O' SONGS, INC
 1697 B'WAY, N.Y. 10019
 (212) JU2-5646



MOONDOCK PRODUCTIONS
 850 7TH AVE., N.Y. 10019
 (212) 757-4575



'O' PRODUCTIONS, INC
 850 7TH AVE., N.Y. 10019
 (212) 765-8840

VP Sales & Mktg Rick Blackburn, Pub Dir Bettye Arnold, Promo Dir Tex Davis, Int'l Mary Brewer (Distributed by CBS)
Labels: (Owned) Monument, Sound Stage 7
 Monumental, see Dawn Prod'ns.
 Moonlight Recs., 6253 Hollywood Blvd., Suite 1025, Hollywood, Calif. 90028. Tel (213) 466-2341 Owner Ray Van Hogen
 Moonstone (Fla.), See Jemkl.
 Moonstone Int'l Recs PO Box 946, Hollywood, Calif 90028. Tel (213) 761-9679 Dirs Jeff Oxman, Marko Perko, Mktg Mgr. Scott Oxman. Mdsgr Mgr K L Dossart, Promo Mgr Chuck Siler
Labels: (Owned) Moonstone Int'l, Satellite, (distributed) Arrival, Bristol.
 Morning Sky Recs., 9128 Sunset Blvd., Los Angeles, Calif. 90069 Tel (213) 278-0211 Pres Irving Azoff, VP's Glenn Frey, Don Henley, (Distributed by Arista)
 Morningstar, see Springboard
 Morrow, see Continental Communication
 Mother Cleo Prod'ns, PO Box 521, Sunset Blvd., Newberry, S.C. 29108. Tel (803) 276-0639. Exec Prod'r Hayne Davis; Mng Dir Polly Davis, Sales, Mktg & Pub O.T Hudson
Labels: (Owned) Cleo, Mother Cleo
 Mother Goose, see Cadet
 Motor City, see Sonic
 Motor Gold, see Little City
 Motown Rec. Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel (213) 468-3500 Exec VP Barney Ales; VP Sales Michael Lushka, Nat'l Album & Tape Sales Mgr Steve Jack, Nat'l Sales & Singles Sales Mgr Miller London, Adv & Mdsgr Dir Derek Church
Int'l branches: Canada, England
Labels: (Owned) Black Forum, Gordy, Hitsville, Motown, Mowest, Prodgal, Rare Earth Soul, Tamlia, (distributed) CTI, Kudu, Salvation, Three Brothers
Int'l reps.: Australia (EMI), Austria (EMI Columbia), Belgium (EMI), Brazil (Top Tape), Central America (Onda Nueva in Panama), Chile (Banglad), Colombia (Colombo-Venezalana), Czechoslovakia (Artia), Denmark (EMI), Ecuador (Fedisco), Finland (EMI), France (Pathe Marconi EMI), Gambia (Houmbail), Germany (EMI Electrola), Greece (Columbia-EMI), Hong Kong (EMI), India (Gramophone), Israel (Eastronics), Italy (Ri-Fi), Japan (Victor), Korea (Oasis), Lebanon (EMI), Malaysia (EMI), Mexico (EMI-Capitol), Netherlands (EMI-Bovema), New Zealand (EMI), Nigeria (EMI), Norway (EMI), Panama (Onda Nueva), Philippines (Victor), Portugal (Movieplay), Singapore (EMI), South Africa (Teal), Spain (Movieplay), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Venezuela (Palacio de la Musica), West Indies (Dynamic Sounds in Jamaica), Yugoslavia (Diskoton)
 Mountain Dew, see Peter Pan
 Mountain Railroad, see Flying Fish
 Mounted Recs Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel (212) 582-4572 Pres & A&R J Billy Ver Planck, Sec'y Marlene Ver Planck, Sales, Mktg, Pub, Adv & Promo Barbara Strazza

Int'l rep.: Switzerland (Mabel).
 Mouth Music Co., PO Box 3142, Lawrence, Kan 66044. Tel (913) 842-0021 Owner Richard G Petrovits, A&R, Sales & Mktg Scott Winters
 Movieland, see McKinnon—Movieland
Mowest. see Motown
 Mulberry Square Recs., 10300 N Central Expy., Dallas, Tex 75231 Tel (214) 369-2430 Pres Joe Camp; VP Ben Vaughn, Prod'r Evel Box, Mgr & Adv Dir Ken Roznoy, PR Dir Jane Badgers
Mums. see Landers-Roberts.
 Munich, see Advent
 Murbo, see Bourne
 Musart, see Record Dists of America.
 Musart-Norteno, see Record Dists of America
 Muse, see Blanchris.
 Mushroom Recs Inc., 8749 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 659-9255 VP & A&R Mike Flicker, VP, Sales, Mktg, Pub, Adv & Promo Sheldon Siegel, A&R Mike Flicker, Rolf Henneman, Disco Mgr G Danish
Int'l branch: Canada
 Music America Int'l, 303 Fifth Ave., New York, N.Y. 10016 Tel (212) 686-6670 Pres Stephen Metz, Exec VP Steven Singer, Exec VP Mktg Jerry Geller, VP A&R Richard Landis, Pub Dir Harriet Wasser
Label: (Owned) MAI.
 Musicanza Corp., 2878 Bayview Ave., Wantagh, L.I., N.Y. 11793 Tel (516) 826-2735 Pres Al Rubin.
Music Center, 2500 Grand Ave., Parsons, Kan. 67357. Tel: (316) 421-2782. Contact: H.A. Stephens.
Labels: (Owned) Starlet, Steve-Adore, Steve's Crusade.
Music City, see Dawn Prod'ns
Music City Workshop Inc., 38 Music Square E., Suite 115, Nashville, Tenn 37203 Tel (615) 256-2000 Pres Michael D Figlio, VP Richard S Figlio, Pub Nancy Schaefer, Promo Gerri Lockwood
Label: (Owned) MCW
Music Creek, see Nashville Sound
Music Entis Inc., 5626 Brock, Houston, Tex 77023 Tel (713) 926-4431 Pres Huey P Meaux, Gen Mgr Beth Thornton, Studio Mgr Mickey Moody
Labels: (Owned) American Playboy, Crazy Cajun, Jetstream, Pacemaker, Starfile
Music Factory Inc., 567 NW 27 St., Miami, Fla 33127 Tel (305) 576-2600 Pres Robert Archibald
Label: (Owned) Platinum
Music First Prod'ns, 243 S Ave 50, Los Angeles, Calif 90042 Tel (213) 255-5544, 247-6467 Pres Scott Klynas, VP Ken Messmer, Sales Mgr Rick Horn
Music Inn, 169 W Fourth St., New York, N.Y. 10014 Tel (212) 243-5715
Music Mill, Tenn., see International Rec Dist'g
Music Mill Inc., 1108 E Avalon, Muscle Shoals, Ala 35660 Tel (205) 381-5100 Pres Alan M. Cartee, VP George Soule
Branch: Nashville, Tenn., 21 Music Circle E Zip 37203 Tel (615) 256-0700
Music Minus One, 43 W 61 St., New York, N.Y. 10023 Tel (212) 245-4861/9069 Pres Irving Kratika, Gen Mgr James M Gardner, Treas Amy Serel
Int'l branch: Japan
Labels: (Owned) Classic Jazz, Inner City, Music Minus One (MMO), Proscemum
Int'l reps.: Australia (Music Makers), Austria (Wergo Schallplatten in Germany), Belgium (Schott Freres), Canada (Canadian Music Sales, Emerson Music, London), China (Modern Music), Denmark (Musikhuset), Finland (Pohjoismainen Sähkö Osakeyhtiö), France (Marson du Disque, Max Eschig), Germany (Wergo Schallplatten), Hong Kong (Oscar Music), Italy (G Ricordi), Netherlands (De Koekkoek NV), New Zealand (Contemporary Music Supplies), Norway (Norsk Grammofonkompani), Portugal (Valentim de Carvalho), Spain (Ramon A Rodamilans), Sweden (Nordiska), Switzerland (Wergo Schallplatten in Germany), UK (Forsyth), Zambia (Piano House)
Music of Polynesia Inc., Ala Moana Bldg., Suite 919, Honolulu, Hawaii 96814 Tel (808) 946-1677 Pres Jack de Mello, VP's Jon de Mello, Samantha J Lee
Labels: (Owned) Melway, Music of Polynesia
Musicoor, see Springboard.
Music Row, see International Rec Dist'g
Music Town, see World Wide Rec Dists
Musidisc, see Record Dists of America
The Musik Faktory, 1812 Procter St., Port Arthur, Tex 77640 Tel (713) 982-7121 Owners Floyd J & Lois Badeaux
Labels: (Owned) His-Way, Jude, Spindletop
Musimex Inc., 2596 W Pico Blvd., Los Angeles, Calif 90006 Tel (213) 380-6840
Branch: San Antonio, Tex., 1818 Fredericksburg Rd Zip 78201 Tel (512) 734-4308
Labels: (Owned) Musimex, Rancho, (distributed) Cash, Del Sol, Estereofono, Raff, Rovi, Torres
Musi-Poe, see Sid Kleiner.
Musi-Que, see Blue River
Musi-Que Contemporary, see Blue River
Muskadine, see Advent
Muza, see Polish Rec. Center
My Rec Co., see Windi
Myra-Allison, see Alaska-Chi
Myrrh, see Word
Mystik Recs (div of Mystik Music Centre Inc.), 6277 Selma Ave., Hollywood, Calif 90028 Tel (213) 464-9667 Pres Doug Moody
Labels: (Owned) Mystik, Solar, (distributed) Clock

Nashville, Tenn. 37202 Tel (615) 885-0713 Pres & Exec. Prod'r., Col. Dave Mathes; VP Bill Nelson; Sec'y-Treas. Deanna S Bass, Sales Mgr Johnny Ritchie, Promo Dir Alce Raiegh
Labels: (Owned) NRS, Proclaim, Superstar, (distributed) Strawberry
N R S Studios, 4834 Bissell Ave., Richmond, Calif 94805 Tel (415) 233-7487 Pres & A&R W S Newcomb, Pub. & Promo George P Newcomb
Label: (Owned) Baron
N S D, see Nationwide Sound Dists
N T S U Lab, see Ray Lawrence
Nada Music, PO Box 248, Lutesville, Mo 63762 Tel (314) 238-2578 Owner, Adv & Promo Nellie A Allen, Sales, Mktg, & Pub Joan Johnson
Label: (Owned) Nada
Narco Recs., 7280 Sunset Blvd., Suite 8, Hollywood, Calif 90046 Tel (213) 876-4006 Pres Nik Raicevic, VP Gypsy Flemming, A&R Egor Raicevic, Disco Exec Walter Crystal, Pub Rena Crocker, Int'l Exec David Bickers
Labels: (Owned) Nada
Nasco, see Nashboro.
Nashboro Rec Co., 1011 Woodland St., Nashville, Tenn. 37206 Tel (615) 227-5081 Pres Bud Howell, VP's Shannon Williams, Charles McGruder; Promo Co-ord Lois Jensen
Labels: (Owned) Abet, Creed, Exello, Mankind, Nasco, Nashboro; (distributed) Kenwood. (SEE ADVERTISEMENT)
Nashie, see Ashlire
Nashville Int'l Corp., 20 Music Square W., Nashville, Tenn. 37203 Tel (615) 256-2885 Pres & Gen Mgr Reggie M Churchwell, VP Opns Ron Coats, PR Dir Sue Hensley, Sec'y-Treas. Peggy Churchwell, Adv & Mktg Mgr Bob Dixon
Labels: (Owned) Nashville Int'l, (distributed) Phoenix, VADA
Nashville Sound Inc., 9717 Jensen, Houston, Tex 77093 Tel (713) 695-3648 Pres & A&R Joel R Johnson, VP, Sales & Mktg Jim D Johnson, Opns Mgr A J Mittelstedt, Pub & Promo Dinah Mitzen
Labels: (Owned) Checkmate, Music Creek
Nashville West Prod'ns, 124 Country Side Dr., Baskersfield, Calif. 93308 Tel (805) 399-2522 (Distributed by Nationwide Sound)
National Recs., 3410 Ave R, Lubbock, Tex 79412 Tel (806) 744-5590 Pres Bud Andrews, Gen Mgr Ed Wilkes (Distributed by Nationwide Sound)
Labels: (Owned) Lemon, National
National Lampoon, see CBS
National Music Ents., PO Box 35855, Houston, Tex 77035 Tel (713) 437-4091 Owner & Gen Mgr Dan Mechura Sr, A&R Danny James
Labels: (Owned) Allstar Star
National Polka Artists Inc., PO Box 1, Florida, N.Y. 10921 Tel (914) 651-4266 Pres James W Sturr, VP Edward Kosior, Sec'y Joseph Greco
Label: (Owned) Starr
National Rock Dist'n of Nashville, see NRDN
Nationwide Sound Dists Inc., (NSD), PO Box 1262, 1204 Elmwood Ave., Nashville, Tenn. 37202 Tel (615) 385-2704, Pres & Adv Mgr Joe F Gibson, VP David N Gibson, Sales & Mktg Mgr Betty R Gibson, Pub Mgr Vicki Branson, Nat'l Promo Mgrs Betty & Debbie Gibson (Manufacturers Rep)
Branch: Reading, Mass., 21 Jacob Way Zip 01567 Tel (617) 944-0423 Pres Carl Strube
Labels: (Represented) Audem, Aquila, Award Black Forest, Black Gold, Black Stallion, Boblo, Brand-X, C J's, Candle, Con Bro, Corona, Country Showcase America, Crusader, Earthtone, Farm, 50 States, G-Bar, Gil's Funny Recs., Golden River, Hobby House, IMI, Inferno, Mesquite, NCP, Nashville West, National Recs. Nu-Trayl, Omni, Oviedo, Paragon Recs., Pek, Phono, Puget Sound, Quest, Resco, Round Table, Savage, Soundwaves, Square, Sundown, Waytone, Wichita, Woodsmove, World Wide. (SEE ADVERTISEMENT)
Ned, see Noodle
Neliz, see Rico
Nemperor, see Atlantic
Neon Rec'g Co., 4128 Lorain Ave., Cleveland, Ohio 44113 Tel (216) 281-6177 Owner Don Loving, Mgr Sherrill Loving
Neostat Publ'g & Prod'n Co., 425 Bryn Mawr, Birmingham, Mich 48009. Tel (313) 538-4444 Pres Harvey Yates
Label: (Owned) Neostat
Neptune, see International Rec Dist'g
Nessa Recs., 4323 N. Elston Ave., Chicago, Ill 60641 Tel (312) 588-7736 Pres & A&R Chuck Nessa
Net, see Fishermen
Never Ending Music, see Argus
Newberry Award, see Miller-Brody
New Day, see Word
New Dimensions Rec'g's Inc., 120-B Court St., Statesville, N.C. 28677 Tel (704) 873-0706 Gen Mgr Charlotte McSwain, Eng John Flynt, Adv Dir Dan Holland
Label: (Owned) NDR
New Directions Recs., 13308 Octagon Ln., Silver Spring, Md. 20904 Tel (301) 589-5192, 551-7761 Owner & Pres Robert H Williams
Labels: (Owned) Evergreen, New Directions
New England Rec. Co., PO Drawer 520, Stafford, Tex 77477 Pres Daniel Andrade, A&R Mgr Odessa Andrade
New Gramophone Society, see Stanyan
New Horizon, see Owl Rec. Co.
New-Mex, see Godell
New Orleans Recs., 1918 Burgundy, New Orleans, La 70116 Tel (504) 949-2911 Owners Clive Wilson, Paige Van Vorst
Int'l rep.: UK (Footnotes Magazine)
New Pax, see Paragon Recs & Word
New Sound, see Accent
New Vel Eve, see Impala
New Wine Prod'ns, PO Box 544, Lomita, Calif 90717 Tel (213) 326-8466 Co-Pres. G Nelson Stringer, James F Strathdee

FLIGHT CASES

CUSTOM MADE



Anvil-Type. Precision Work. All cases lined with foam rubber. The quality of Anvil at lower cost.

Send for price list.

LASON CASE CO.
 333 W. 52nd St., NYC 10019
 (212) 247-5434

New World see Recorded Anthology
 Gary Nieland Ents., 565 Rose St. NE, Salem, Ore. 97301.
 Tel (503) 364-0503 Pres Gary Nieland Sec'y Carol
 Van Nordstrand Pub & Promo David Ford
Labels: (Owned) Garland Licorice
 Nilser see Record Dist's of America
 Nine see Westbound
 IX Chains see Mainstream
 Nod Recs, Inc. 2003 Kalia Rd Honolulu, Hawaii 96815
 Tel (808) 955-4448 Pres Don Ho VP. Sales &
 Mktg Paul Flaherty Sec'y-Treas Betty Brown
 No Gap see Zim
 Nonesuch, see Elektra/Asylum Nonesuch
 Noodle Recs Corp 39 W 55 St New York N.Y. 10019
 Tel (212) 249-4604 Cable VERSATILE Telex
 426942 Pres Michael S Gusick
Branch: Hialeah Gardens, Fla., 10128 NW 80 Ave
 Zip 33015 Tel (305) 823-0812
Labels: (Owned) Ned Noodle
Int'l reps.: Argentina (Microfon) Brazil (CID) Central
 America (Boni) Caribbean (Record Dist's Ltd in Ja-
 maica), Mexico (Audiovision), Peru (INFOPESA) Vene-
 zuela (Velvet). (SEE ADVERTISEMENT)
 The D C Nored Corp 3959 Warwick Ave Cincinnati Ohio
 45229 Tel (513) 961-4132 Pres Danny C Nored.
 Exec VP Roger L Gresham Dir Jerome Johnson.
 Sales & Mktg Dir Richard Hutchins Adv & Promo
 Dir Audrey Hutchins
Branch: Beverly Hills, Calif., 256 S Robertson Zip
 90211 Tel (213) 659-4210 West Coast A&R Dir
 Lew Shelton
Label: (Owned) Rock City
Int'l reps.: Canada (CTI) UK (Today)
 Norfolk-Int'l see Rockmasters
 Norsk Disc, see Lindberg
 North American Artist, PO Box 762, Huntsville, Ala 35801
 Tel (205) 881-2495 Pres J Lloyd, VP E Thomas.
 A&R T Fletcher, Sales & Mktg L Blankenship, Pub
 A Thomas, Adv & Promo R Thomas
Labels: (Owned) Charity Sentown
 North American Music Inds Inc., 300 Brook St Scranton
 Pa 18501 Tel (717) 346-9781 Pres D D Evans VP,
 Promo G Weis, Sales Mgr R P Stearns A&R Dirs
 J & C Bellante
Label: (Owned) NAMI
 North Carolina, see McKinnon—Tarheel
 Nostalgia see Golden State
 Note Recs Inc., 799 1/2 Hunter St NW Atlanta, Ga 30314
 Tel (404) 523-3582 Pres Jesse J Jones VP Mi-
 chael Cohen
 Nova (East Germany), see Worldtone
 Nova-Sol, see Wind
 Novelty see Ray Lawrence
 Now see Original Sound
 Now/Jazz Recs., 224 S Lebanon St., Lebanon, Ind 46052
 Tel (317) 873-2737, 482-4440. Pres. James G
 Houston.
 Now Sound see Sound Gems
 Nubar see American Communications
 Nugget Ents 400 Tinnin Rd., PO Box 208, Goodlettsville
 Tenn 37072 Tel (615) 859-3441 Pres Larry Lee
 Treas & Promo Mike Ryce, Gen Mgr Doty Pen-
 darvis
Labels: (Owned) Clark Denim, Fred s of Tennessee
 Nugget
 Nu-Sound Recs 2012 Beech Ave., Nashville Tenn
 37204 Tel (615) 385-3726 Owner R Hayes
 Nutop see Alaska-Chi
 NuTop Rec Inc 4750 N Central P-1, Phoenix Ariz
 85012 Tel (602) 277-2132 Pres J S Young VP s
 Ray McCready L Ming Sec'y-Treas V V Michael
 Nu Trayl Rec Co., 10015 W Eight Mile Rd Franksville
 Wis 53126 Tel (414) 835-4622 Owner Mary Hri-
 bar Pres & Adv Mgr Tommy O Day, Music Dir
 Tommy Hill (Distributed by Nationwide Sound)

Mass 02180 Tel (617) 438-2900 Pres Fred Silver-
 stein
Labels: (Owned) Old North Bridge Roots
 Old Timey see Arhoolie
 Olenik see Jim Hall
 Olivia Recs Inc., PO Box 70237 Los Angeles Calif 90070
 Tel (213) 389-4243 Contacts Ginny Berson Mgr
 Christian Judy Dlugacz, Kate Winter Jennifer Woodul
Labels: (Owned) Olivia (distributed) Sisterlove Prod ns
 Urana
 Olympia Rec Inds., 239 W 18 St., New York N.Y. 10011
 Tel (212) 989-7200 Pres Ervin Litkei, VP s John A
 Haydu, Ellen C Connolly
 Olympic Recs Corp., 200 W 57 St., New York N.Y.
 10019 Tel (212) 541-9360 Pres Joseph Abend
Int'l reps.: Australia (Astor) Canada (Almada), France
 (Vogue), Germany (Ariola-Eurodisc), Israel (Hataklit)
 Italy (Saar), Japan (Phonogram), Netherlands (Super-
 tone) UK (Ember)
 Omni, see Nationwide Sound
 Omnisound Inc., Delaware Water Gap Pa 1832/ Tel
 (717) 476-0550 Pres Ernest Farmer Mgr Yoshio
 Inomata
 Uncle Jim O Neal, PO Box A, 10634 E Live Oak Arcadia,
 Calif 91006 Tel (213) 446-1624 Pres Jim O Neal
 VP Sam Passamano Jr
Label: (Owned) Rural Rhythm
 On Recs PO Box 892 Seaside Calif 93955 Tel (408)
 394-9578 Pres Melvin Kimmons
 One-Way, see Flat Town
 Open Channel Sound Co., 231 Emerson St Palo Alto Calif
 94301 Tel (415) 328-0264 Pres Steven Halpern
Label: (Owned) Sound Principle
 Operation Golden Hawk see Crimson Dynasty
 Opus 43 Recs., 5752 Bowcroft St., Los Angeles Calif
 90016 Tel (213) 295-0058 Pres Harold R Battiste
 Jr, Gen Mgr Alvieste M Battiste
 Orange Recs., Box 97JC, Rt 1, Graniteville, S.C. 29829
 Tel (803) 663-6273 Owners Jack Creed Hayward
 Martin
 Orange County, see McKinnon—Tarheel
 Orange Grove, see McKinnon—Tarheel
 Orbit Recs., PO Box 725, Spring, Tex 77373 Tel (713)
 353-9678 Owner Ray McGinnis
 Orbit (N.J.), see Springboard
 Orleon Recs Inc 2837 W Pico Blvd Los Angeles, Calif
 90006 Tel (213) 737-1223 VP Osvaldo Venzor
 Branch Mgr Bertha Solorio, Orleon Promo Dir
 Roberto Alvarez, Melody Promo Dir Memo De Anda
Branches: New York, N.Y., 689 10 Ave Zip 10036
 Tel (212) 581-4639 Mgr. Bobby Marin—San An-
 tonio, Tex., 406 S Sabinas St Zip 78207 Tel (512)
 225-2139 Mgr Roger Arreaga
Labels: (Owned) Dimsa Orleon (distributed) Melody
 Orfeu see Penco
 Orient see Rashid
 Original Sound Recs Inc 7120 Sunset Blvd Hollywood
 Calif 90046 Tel (213) 851-2500 Pres Art Laboe,
 VP Paul Polit, A&R Dir Brian Ross, Opns Mgr Joe

Daigle Adv Promo & Special Projects Mgr Thom
 Davis
Labels: (Owned) Original Sound (distributed) Hitmak-
 ers Now Oldies But Goodies
 Orion Master Rec gs Inc 5840 Busch Dr Malibu Calif
 90265 Tel (213) 457-3370 Pres & A&R Giveon
 Cornfield Sec'y-Treas Marion Cornfield Nat'l Sales
 Mgr Larry Sockell
Int'l Treps.: France (Harmonia Mundi), Germany (Phono-
 gram), Italy (Vedette) Japan (Hara Cardinals) UK (Em-
 ber)
 Oryx, see CMS
 Oryx Prom, see CMS
 Otisville, see McKinnon—Tarheel
 Otao Recs Co -Int'l Ltd 214 W 96 St New York N.Y.
 10025 Tel (212) 866-2469 Cable OTOARECO
 Pres L Raul Bernard, VP Blanca Bernard Exec Sec'y
 Lolita Vera, Sales Rafael Sanabia
Labels: (Owned) Algo, Colony, ORC Taino (distributed)
 Dinsa, Fenix
 Outdoor Plumbing Co Recs., Box 20 Rt 2 Hardy Ky
 41531 Tel (606) 353-7729 Contact Jerry William-
 son
 Outlet Recs PO Box 594, Rocky Mount Va 24151 Tel
 (703) 483-0689 Pres W Rod Shively, Sec'y Mrs W
 R Shively
 Outstanding Recs., PO Box 2111, Huntington Beach Calif
 92647 Tel (714) 842-8635 Owners Earl Beecher,
 Paul Smith

No. 1 Since 1951
JAY JAY RECORDS & TAPES
P • AMERICAN • POLISH
 • SLOVENIEN • GERMAN
INSTRUMENTAL
POLKAS & WALTZES
 by the world's Polka King
Lil Wally
 Write For Free Catalog
 LPs • 8-Track • Cassettes • V T C
JAY JAY RECORD CO.
 Box 4155 Normandy Branch
 Miami Beach, Fla. 33141—(305) 758-0000

Most Exciting New Budget Label

Kory
 Records Inc.

**FEATURING ROCK
 TOP JAZZ ARTISTS
 EXCITING R&B BEST SELLERS**

Many new releases forthcoming. Send for our catalog.

Kory
RECORDS, INC.
 200 ROBBINS LANE, JERICHO, N.Y. 11753
 Telex 126316 Answer Back CWTRI-UI-JERI
 (516) 433-9550 (212) 380-3900



MUSIC MINUS ONE
The world's largest catalog of play-along records for all instruments and styles.



CLASSIC JAZZ
Traditional styles presented with taste. Sidney Bechet, Stephane Grappelli, John Kirby, Jane Harvey...

The progressive jazz sound mixed in with some blues and gospel. Archie Shepp, Phil Woods, Roosevelt Sykes, Jean-Luc Ponty...



GUITAR WORLD
The best in contemporary guitar music. Exclusive U.S.A. licensing of Marcel Dadi.

MMO MUSIC GROUP, INC.
43 West 61 Street, New York City, 10023
212 / 245-4861

BILL'S MUSICAL INSTRUMENT RENTALS, Inc.
Call (212) 245-1970
RENTALS for Recordings, Concerts, Theater, Television

drums	electric & keyboard
guitars	B-3 Organ
amplifiers	all mallet instruments
pianos	harpssichords

3 REHEARSAL STUDIOS AIR CONDITIONED
333 West 52nd St. NYC 10036
(Between 8th & 9th Aves.)

Labels: (Owned) Outstanding, Praise, Surf-City
Ovation Recs (div of Ovation Inc.), 1249 Waukegan Rd, Glenview, Ill 60025 Tel (312) 729-7300 Pres. A&R & Int'l Richard L. Schory, VP Radio, TV & Film Div Robert Owens
Labels: (Owned) Black Jazz, Howdy, Ovation, Vector 4
Int'l reps.: Canada (London), Brazil (Companhia Ind de Discos), Italy (Vedette), Japan (Toho-Geion), Spain (Accion)
Ovedo, see Nationwide Sound & Norman Earl Robey
Owman, see World Wide Rec. Dists
Owl Rec. Co., PO Box 557, Lithia Springs, Ga. 30057 Owner Jeff Brannon
Labels: (Owned) Legacy, New Horizon, Owl
Owl Rec'g Studios Inc., 2551 Sunbury Rd., Columbus, Ohio 43219 Tel (614) 475-7309 Pres. Thomas Murphy
Branch: New York, N.Y., 325 Lafayette St Zip 10012
Oyster, see Polydor

P

P B R Int'l, 7033 Sunset Blvd., Los Angeles, Calif. 90028 Tel (213) 462-0833 Mng Dir & Disco Contact Patrick Boyle, Gen Mgr. Marietta Boyle (Distributed by Ray Lawrence)
Labels: (Owned) PBR Int'l, (distributed) Mojo
Note: Int'l sales & licensing for Advent/Muskadine, Choice, Jas, Pelican, Vee Jay
Int'l reps.: Austria (Bellaphon), Canada (Musimart), Germany (Bellaphon), Ireland (Chrysalis), Switzerland (Bellaphon), UK (Chrysalis)
P I, see Peters Int'l
P I P, see Pickwick
P M Recs Inc., 20 Martha St., Woodcliff Lake, N.J. 07675 Tel (201) 391-2486 Pres. Gene A. Perla, VP Mary Perla, Sales & Mktg Mgr. Roy R. Yates
Int'l branch: Canada
Int'l rep.: Japan (Trio)
P S P, see McKinnon-Tarheel
Pablo Recs., 451 N Canon Dr. Beverly Hills, Calif 90210 Tel (213) 274-9831 Pres. Mary Jane Outwater (Distributed by RCA)
Pacemaker, see Music Ents
Pacific Challenger, see International Rec Dist'g
Page Rec'g Co., 604 Broad St., Johnstown, Pa 15906 Tel (814) 539-8117 Pres. Al Page, Pub & Adv Dir Anthony Page
Labels: (Owned) Page, Ponderosa
Painted Smiles, see Battery
Palm, see Criterion
Palmer, see Dawn Prod ns
Paloma, see St. Clair
Pamlyn Recs., PO Box 6211, Cleveland, Ohio 44101 Pres Robert L. Wright, Gen. Mgr. Becky Strauss
Labels: (Owned) Pamlyn, Tall Man
Pan American Recs Inc., 3751 W 26, Chicago, Ill. 60623 Tel (312) 521-1100
Labels: (Owned) Pan Americana, (represented in USA & Canada) Disneylandia (all Spanish prod.)
Panart Int'l Inc., 477 W 27 St., Hialeah, Fla 33010 Tel (305) 887-1391 Cable PANARTREC Pres J R Sabat
Int'l branch: Venezuela
Int'l reps.: Colombia (Fuentes), Dominican Republic (Julio Tonos), Peru (Sica Peruana)
PanAsuN, see Del-Mar
Pandora, see Crystal
Panini Recs., PO Box 1580B, Honolulu, Hawaii 96815 Tel (808) 923-4405 Pres. Steven O. Siegfried, VP Witt H P Shingle, Sec'y-Treas Lawrence N Brown
Pantego Recs., 2310 Raper Blvd., Pantego, Tex 76013 Tel (817) 261-8381 Owner Charles Stewart
Pantomime, see Record Rendezvous
Panton (Czechoslovakia), see Polyphonwerke & United Rec'g
Paradise, see Warner Bros.
Paragon Assocs. Inc., 803 1B Ave. S., Nashville, Tenn. 37203 Tel (615) 327-2835 Pres. Robert R. MacKenzie, Sec'y-Treas. William J. Gaither, Gen. Mgr. Wayne L. Erickson, A&R Robert R. MacKenzie, Gary S. Paxton, Promo David Wortman (Distributed by Word)
Labels: (Owned) New Pax, Paragon
Int'l rep.: Worldwide (Word)
Paragon Prod ns, 1265 Broadway, New York, N.Y. 10001
Labels: (Owned) Paragon, Record Makers, Ronnie
Paragon Recs. Inc. (div of Wally Cochran Assocs.), 1300 Division St., Suite 201, Nashville, Tenn. 37203 Tel (615) 256-7543 Pres. & A&R Wally Cochran, VP Tony Naile (Distributed by Nationwide Sound)
Labels: (Owned) Inferno, Paragon
Paramount, see Jazzology-GHB
Paramount-West Ents., 8010 Second St., Paramount, Calif 90723 Tel (213) 531-6000 Pres. Dee W. Galiffa, Ass'to Pres. Gary Scott, VP Gerri Galiffa, Gen Mgr & A&R Pete Martinez
Labels: (Owned) Para-Ville, Para-West, Podium, Rodeo, Siesta, Soul Merchant
Parasound Inc., 680 Beach St., No. 411, San Francisco, Calif. 94109 Tel (415) 673-4544 Cable DOOBYD00 Pres & A&R Bernie Krause, VP & Disco Contact Sid Goldstein, Sales & Mktg Leslie Fleming
Para-Ville, see Paramount-West
Para-West, see Paramount-West
Parchment Recs., PO Box 22106, Greensboro, N.C. 27420 Tel (919) 275-0868 Pres James R. Phillips, Sales & Mktg Mary Murphy, Pub & Promo Cindy Burns
Branch: Nashville, Tenn., Third Nat'l Bank, 7th fl Tel (615) 244-0020 Contact David Ludwick
Pardon Recs., PO Box 889, Brooklyn, N.Y. 11202 Tel (212) 855-5563 Pres. Barbara Dane, Sales Mgr. Irwin Silber
Int'l reps.: Australia (Folkways), Canada (Almada), Germany (Trikont), Italy (Libreria Discoteca Rinascita), Netherlands (Pegasus), Sweden (Amigo)
Park Avenue Gospel Prod ns, 3109 Park Ave., Memphis, Tenn. 38111 Tel (901) 324-6786 Pres. & A&R Style Wooten

Labels: (Owned) Allandale, Camaro, Designer, J Ace, Majesty
Parnass Recs Co Inc., 8170-74 NW 103 St., Hialeah Gardens, Fla 33016 Tel (305) 558-7250 Cable PAR-NASORECE ePres Roger Lopez, VP Marie Lopez Adm'n Jose Lopez, Promo Mgr Mario Oliverio
Home office: Argentina
Labels: (Owned) Parnaso, Pegasus, Zzelesta
Int'l reps.: Colombia (Codiscos, Sonolul), Central America (Dideca in Guatemala), Ecuador (Famoso), Mexico (Musari), Peru (IEMPSA), Spain (Discophon), Venezuela (Favedica)
Parrot, see London
Part T, see Modern Sound
Passport Recs., 165 W. 74 St., New York, N.Y. 10023 Tel (212) 595-5500 Telex 62622 Chm Seymour Sten. Pres Marty Scott, Sec'y Edward Grossi, Treas Jeffrey Tenenbaum, Promo Dir Len Scaffidi, Pub Dir Jans Schacht, Art Dir John Gillespie (Distributed by ABC)
Int'l reps.: Canada (GRT), UK (Pacific)
Path, see McKinnon
Pathe Marconi-EMI (France), see Connoisseur Society
Pathways of Sound Inc., 102 Mount Auburn St., Cambridge, Mass 02138 Tel (617) 354-6190 Pres Joe Berk, Mktg Dir D C Littlefield
Labels: (Owned) Credo, Pathways of Sound
Paula, see Jewel
Pawn, see Hi & London
Peaceable Music, 2119 Estrella Ave., Los Angeles, Calif 90007 Tel (213) 747-0938 Owner, Pres & A&R C.R. Nauert, Gen Mgr Patricia Nauert
Pearl, see Delmark
Pearl Harbor, see Associated Rec'g
Peerless, see Record Dists of America
Peer-Southern Org., 1740 Broadway, New York, N.Y. 10019 Tel (212) 265-3956 Cable SOUTHMUSIC Telex 424361 Pres Monique I Peer, VP's Ralph Peer II, Marco Conti
Branches: Los Angeles, Calif., 6922 Hollywood Blvd Zip 90028 Tel (213) 469-1667 Mgr Roy Kohn—Miami, Fla., Northeast Airlines Bldg, Rm 1409 150 SE Second St Zip 33131 Tel (305) 358-1488 Mgr Omar Merchant—Nashville, Tenn., 7 Music Circle N Zip 37203 Tel (615) 244-6200 Mgr Thomas Williams
Int'l branches: Canada, England, Italy, Sweden
Labels: (Owned) Discos Monica, Spark, (distributed) Southern Library of Rec'd Music
Pegasus (Argentina), see Parnaso
Pek Music Co Inc., 43 E. Hollis St. Nashua, N.H. 03060 Tel (603) 889-2400 Pres Thomas J. Fini, VP & Treas Elton Jarvis, Pop & Country A&R Johnny Moore (Distributed by Nationwide Sound)
Pelican Recs., 214 Marine St., Santa Monica, Calif 90405 Tel (213) 392-4883 Pres Stephen Jabloner, VP John Kneist
Int'l rep.: PBR in Los Angeles
Penco Rec Co., 428 Wood St., New Bedford, Mass 02745 Tel (617) 995-0595 Co-Owners Francisco A. Penha Americo Afonso
Int'l branch: Canada
Labels: (Owned) Combra, (licensed) Alvorada, Clave, Lisboa, Ofr, Orfeu, Rapsodia, Telectra
Penny Recs., 432 Dartmoor Dr. Marietta, Ga 30064 Tel (404) 427-2917 Pres Ken Biddy VP Adm'n Jimmy Long, VP Ken Springer, Sec'y-Treas Myron Cantrell
Branch: Hendersonville, Tenn., 110 La Plaza Dr. Zip 37075 Tel (615) 824-1219 Exec VP Jack Eubanks
People, see Polydor
Peralta (Brazil), see Fermata
Marcus Pereira (Discos) (Brazil), see Brasilia
Period, see Everest
Periscope Rec Co., 129 Bishop St., Brockton, Mass 02402 Tel (617) 588-6348 Pres & Promo Co-ord Edward M. Hurvitz, A&R Dir Ed Michaels, Sales & Promo Lynn Berman
Labels: (Owned) Periscope, Stireke
Peter Pan Inds., 145 Komorn St. Newark, N.J. 07105 Tel (201) 344-4214 Pres & Promo Martin Kasen, VP's Donald Kasen, Abe Rosenblatt, Reg'l Sales Mgrs Perry Saffler, Henry Weissner
Branch: Paramount, Calif., 15714 Garfield Ave Zip 90723 Tel (213) 633-1995 Mgr Fred Benton
Labels: (Owned) Mountain Dew, Peter Pan, Power, Tifton
Peter Rabbit, see Ashire
Peters Int'l Inc., 619 W 54 St., New York, N.Y. 10019 Tel (212) 246-2400 Cable PETERSRECS Pres Chris Peters, VP & Gen Mgr James N. Bailey, Ass't to the Pres Chris Peters Jr., Nat'l Sales Mgr Chris Spinosa
Labels: (Owned) Aris, Cosmos, Kronos, PI
Petko Music, 6331 Santa Monica Blvd., Hollywood, Calif 90019 Tel (213) 462-0088 Owner Jaime De Aguinaga, A&R Pete Korelich
Label: (Owned) Discos Anahuac
Petra, see Paul Johnson
Phantom, see RCA & Windfall
Pharoah Recs., Box 88, Glastonbury, Conn 06033 Tel (203) 633-1416 Pres. Bruce Lloyd
Phase 4, see London
Philadelphia Int'l Recs., 309 S Broad St., Philadelphia, Pa 19107 Tel (215) 985-0900 Pres. Earl Shelton, Exec VP's Jimmy Bishop, Harry J. Coombs, Gen Mgr Jimmy Bishop, Artist Relations & Pub Weldon A. McDougal III (Distributed by CBS)
Branch: Houston, Tex., 1910 Arbor St Zip 77004 Tel (713) 522-8567 Southwestern Field Rep. Charles Godfrey
Labels: (Owned) Philadelphia Int'l, TSOP
Philips, see Phonogram
Phil-L.A. of Soul, see Jamie/Guyden
Philly Spectrum Recs., 215 S Broad St., Philadelphia, Pa 19107 Tel (215) 546-9292 Bd. Chm Ernie Pep, Pres Theodore Life, Sec'y-Treas Jonathan Black, A&R & Disco Contact Chuck Clarke
Philo Recs. Inc., The Barn, North Ferrisburg, Vt 05473 Tel (802) 425-2111 Pres & Pop A&R Michael D. Couture, VP & Classical A&R William H. Schubart, VP Fi-

nance Gilbert E. Perlman, VP Promo Patty Mack, Adv Co-ord. Dennis Rosenberg
Branch: Cambridge, Mass., 52 Harvey St Zip 02140 Tel (617) 661-0457 Pub & Adv Dir Phi Hresko
Labels: (Owned) Fretless, Philo
 Phoenix, see Nashville Int'l
 Phoenix Jazz Recs Inc., 7808 Bergenline Ave., Bergenfield N.J. 07047 Tel (201) 869-5884 Pres Tom Curry
Int'l reps.: Scandinavia (Steeplechase), UK (Spotlite)
Phono, see Nationwide Sound & Soundwaves
 Phonogram Inc / Mercury Recs (sub of Polygram Corp.), 1 18M Plaza, Chicago, Ill 60611 Tel (312) 645-6300 Cable PHONOGRAM Telex (910) 221-2345/1355
Pres. Polygram Rec. Group Irwin H. Steinberg, Exec. VP & Gen Mgr Charles Fach, Sr VP Mktg Jules Abramson, VP Nat'l Promo Stan Bly, VP Classical A&R M Scott Mampe, Int'l & Midwest A&R Robin McBride, Pub Dir Mike Gormley, Nat'l Sales Mgr Harry Losh
Branches: Hollywood, Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 469-3937 West Coast A&R Denny Rosencrantz—New York, N.Y., 110 W 57 St Zip 10019 Tel (212) 489-4040—Memphis, Tenn., 2000 Madison Ave Zip 38104 Tel (901) 726-6000 A&R Judd Phillips—Nashville, Tenn., 10 Music Circle S Zip 37203 Tel (615) 244-3776 VP Country A&R Jerry Kennedy
Distribution branches: Los Angeles San Francisco Calif., Miami, Fla., Atlanta, Ga. Chicago, Ill. Silver Spring, Md., Boston, Mass., Cherry Hill, N.J., New York, N.Y., Cleveland, Ohio, Dallas, Tex. (See Record & Tape Wholesalers section for complete listings for Phonodisc Inc.)
Labels: (Owned) Fontana, Limelight, Mercury Philips Smash, (distributed) Dial, UK, Vertigo
Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Polyphon), Belgium (Polygram), Bolivia (Philips), Brazil (Companhia Brasileira de Discos), Canada (London), Chile (Philips), Colombia (Philips) Denmark, (Nordisk Polyphon), Dominican Republic (Fabrica Dominicana), Ecuador (Fedisco) Finland (Finnlevy) France (Philips), Germany (Phonogram), Greece (Hellas), Guatemala (Dideca), Iran (Ahang Rooz), Israel (Israelectra), Italy (Phonogram), Jamaica (Record Specialists), Japan (Victor, Philips), Lebanon (Phonogram) Mexico (Universales), Netherlands (Philips Phonogram), New Zealand (Philips) Nigeria (Philips) Norway (Norsk Phonogram), Panama (Phonogram) Peru (El Virey), Philippines (Home Inds.), Portugal (Philips) Singapore (Phonogram Far East), South Africa (Trutone) Spain (Fonogram), Sweden (Philips-Sonora), Switzerland (Phonogram), Thailand (Sugree), Turkey (Turk Philips), UK (Philips), Uruguay (Philips) Venezuela (Polydor), West Indies (West Indies Recs.)

Physical, see Adelphi
 Pick (Brazil), see Fermata
 Pick A Hit, see Small Independent
 Pickwick Int'l USA, 135 Crossways Park Dr., Woodbury L.I. N.Y. 11797 Tel (516) 364-2900 Cable PICKSA COR Chm., Cy Leslie, Pres Ira L. Moss, VP Creative Servs Frank Daniel, VP Opns David Goldstein, VP Premium Sales S Gordon Stirenger PIP Exec VP & A&R Bugs Bower, Int'l Vinnie Pisano
Branch: North Hollywood, Calif., 7100 Tujunga Ave Zip 91605 Tel (213) 760-5050 VP Dave Brown
Int'l branches: Canada, England, France
Labels: (Owned) Happy Time, Hilltop Mr Pickwick, Pickwick, Playhour, Showcase, Soul Parade, (distributed) Another Rec Co., PIP Div.; (Owned) PIP, (distributed) De-Lite, Gang, Groove Merchant, Thunderbird, Vigor (SEE ADVERTISEMENT)
 Pic-Vue, see Vantage
 Piedmont, see Adelphi
 Pi-Kappa, see Buddah/Kama Sutra
 Pll, see McKinnon—Tarheel
 Pilot, see Stark
 Pilot Master, see American Mutual Group
 Pine Tree, see Melody
 Pinpoint, see J. Bridge
 Pirate (Brazil), see Quadraphonic
 Pirate Recs., PO Box 49204, Barrington Sta., Los Angeles Calif. 90049 Pres Malcolm Kigar
Home office: Brazil
 Pitch, see Gusman
 Pizza, see Kajak
 Plantation, see Shelby Singleton
 Platinum, see Music Factory
 Playboy Recs Inc., 8560 Sunset Blvd., Los Angeles Calif 90069 Tel (213) 659-4080 Exec VP & A&R Thomas P. Takayoshi, R&B Dir Hillery Johnson, Sales & Mktg Dir Eli Bird
Branch: Nashville, Tenn., 1300 Division St., Suite 200 Zip 37203 Tel (615) 244-6969 Opns Dir Eddie Kilroy
Labels: (Owned) Playboy, (distributed) Besekeley
Int'l reps.: Australia (Astor), Canada (Quality), New Zealand (Allied), Philippines (Dyna), South Africa (Satbet), UK (Pye)
 Playette Corp., 301 E Shore Rd., Great Neck, L.I. N.Y. 11023 Tel (516) 487-3064 Pres Sidney R. Evans, Mgr Fred Eggerman
Labels: (Owned) GMS-Disc, Wilmac
 Playhour, see Pickwick
 Playhouse Recs 126 S Main St., Monroe, N.C. 28110 Tel (704) 289-4459 Owner J.C. Smith
 Platinum Rec. Co. Inc., 96 West St., Englewood, N.J. 07631 Tel (201) 569-5170 Pres Joseph Robinson, VP & Gen Mgr Barbara Baker, VP Promo Rowena Harris, A&R Al Goodman, Sylvia Robinson, Nat'l Sales Dir Bernie Yudkolsky, Music Dir Sammy Lowe
Labels: (Owned) All Platinum, Cadet, Chess, Checker, MX, Stang, (distributed) Turbo, Vibration
Int'l reps.: Worldwide (Phonogram)
 Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif 95838 Tel (916) 925-4886 Owner Jerry Parker
 Plenty of Soul, see Red Diamond
 Plant, see Vantage
 Podium, see Paramount-West
 Poke, see Wayne Vance
 Poki, see Tropical

Polish Rec Center of America, 3055 Milwaukee Ave Chicago, Ill 60618 Tel (312) 772-4044
Labels: (Owned) Melodia, (distributed) Muza, Front Vertion
 Polka Music Corp 211 Post Ave., Westbury, L.I. N.Y. 11590 Tel (516) 334-6228
 Polka Tone, see Jay Jay
 Polydisk, see Quadraphonic
 Polydor Inc., 810 Seventh Ave., New York N.Y. 10019 Tel (212) 977-7000 Pres Irwin H. Steinberg Exec VP & Gen Mgr Lou Simon, VP Bus Affairs Dr Ekke Schnabel VP Classical Repertoire Jim Frie East Coast A&R Dir Rick Stevens ECM & Verve A&R Dir Robert Hurwitz Creative Servs Dir Bill Levy Promo Dir Arnie Geller, Pub Dir Neal Whitton
Branches: Los Angeles, Calif., Polydor MGM Recs Inc 7165 Sunset Blvd Zip 90046 Tel (213) 874-0180 West Coast A&R Dir Barry Oslander—Nashville, Tenn., Polydor/MGM Recs Inc 21 Music Circle E Zip 37203 Tel (615) 244-8484 A&R Dir Jim Vinneau
Distribution branches: Los Angeles San Francisco, Calif. Miami, Fla., Atlanta, Ga. Chicago, Ill. Silver Spring, Md., Boston, Mass., Cherry Hill, N.J., New York N.Y., Cleveland, Ohio Dallas Tex. (See Record & Tape Wholesalers section for complete listings for Phonodisc Inc.)
Home office: Germany
Labels: (Owned) Archive DG (Deutsche Grammophon), MGM Polydor, Polydor/Kolob Verve, (distributed) ECM Hickory, Identily, Oyster People RSO Spring Polydor/Kolob, see Polydor
 Polygram Corp of New York, 450 Park Ave New York, N.Y. 10022 Tel (212) 371-3000 Pres Dr Werner Vogel-sang, Sr VP S Irwin H. Steinberg Norman S Weiser Sr VP Finance Ian Cook, VP Law Arnold I. Rich
Operating companies: Chappell Music MGM Recs, Phonodisc Inc., Phonogram Inc Mercury Recs Polydor Recs., Polymusic
 Polyphon, see Polyphonwerke
 Polyphonwerke Aktiengesellschaft, PO Box 124, Bedford Hills, N.Y. 10507 Tel (914) 666-5287 Dir Olga Jirakova Co-ord Karel B. Weiss
Labels: (Owned) Polyphon (distributed) Esta Panton (Czechoslovakia), Supraphon (Czechoslovakia) Ultra-phon
 Ponderosa see Page
 Portland Ltd see Gibson
 Pose see Cord
 Power see Peter Pan
 Power Pak, see Gusto
 Praise (Tex.) see Foy Lee
 Praise (Calif.) see Outstanding
 Praise Recs 12790 Warren St NE Paris Ohio 44669 Tel (216) 862 2817 Pres J. Maas
Labels: (Owned) Joyous Melodies Praise
 Premier (Discos) (Brazil), see Fermata
 Prestige, see Fantasy/Prestige/Milestone
 Prima, see Ray Lawrence

Prince see Criterion
 Princess Recs (div of Richard Delvy Ent Inc.), 8127 Elrita Dr., Los Angeles, Calif 90046 Tel (213) 656-6509 Pres Richard Delvy
 Priority Recs., 2300 Lincoln Ave., Fort Worth, Tex. 76106 Owner John Case
 Prism Recs., 2211 Pine Ln., Saugerties, N.Y. 12477 Tel (914) 679-8689 Co-Pres Mike & Marcia Bitterman,
 Private Stock Recs Ltd., 40 W 57 St., New York, N.Y. 10019 Tel (212) 397-1600 Cable PRIVATSTOX
 Pres Larry Uttal VP & Gen Mgr Irv Biegel, VP Promo Noel Love Int'l Co-ord Mitchell Rosen
Int'l branch: England
Labels: (Owned) Private Stock, (distributed) Quality (Canada), Splash (UK). (SEE ADVERTISEMENT)
 Prize, see JEM
 Pro-Arte, see Spanish Music Center
 Probe, see World Wide Rec Dis
 Process, see Country Star
 Proclaim see NRS Recs
 Prodral Recs (sub of Motown Rec Corp.), 18465 James Couzens Hwy., Detroit, Mich. 48235 Tel (313) 864-5300 VP & Gen Mgr Gordon Prince, Pub Dir Thelma Leverett, Nat'l Pop Promo Dir Frank Shively, Nat'l R&B Promo Dir Ray Henderson, Promo Mgr. Thomas Chapman
Labels: (Owned) Hitsville, Prodral
 Professional Artist, see Sea Cruise
 Progressive Recs., Box 986, Rt 4, Tifton, Ga 31794 Tel (912) 382-8192 Pres & A&R Gus Statras, VP Genelle Statras, Gen Mgr. Perry Statras, Prod'r Glen Statras
Labels: Gear, Honeysuckle, Progressive, Stat
 Project 3 see Total Sound
 Pronit, see Polish Rec. Center
 Pronto, see Cayre
 Prophecy, see CBS
 Proscenium see Music Minus One
 Proud Earth see Salt City
 Puerto Rico Recs Inc., PO Box 2027, San Juan, P.R. 00903 Tel (809) 722-5171/4373 Cable MARVELA Pres Felix V. Rodriguez Controller Fernando Roman
 Puget Sound Recs (sub of Puget Sound Studio Inc.), 158 N Railroad Ave., Snoqualmie, Wash 98065 Tel (206) 888-1218 (Distributed by Nationwide Sound)
 Pulstrak, see Scenerville
 Puma, see Daniels Eight
 Pure Gold, see Small Independent
 Pye, see ATV
 Pyramid Recs., 20855 Pickford, Detroit, Mich 48219 Tel (313) 537-3774 Pres Peggy LaSorda
 Pyramid Rec Co Inc.—Pres Dennis Ganm, Exec VP Morris Levy—see Roulette

Q

Q, see QCA in Calif.
 QCA, PO Box 1127, Burbank, Calif. 91507, Tel: (213) 769-

Deliverance

→

Music

→



Capturing the Vintage Muse

Libertyville, Illinois • Box 576 • (312)362-9456

6582. Pres. Peter Skye
Labels: Aileron, Q, QCA, Skye, Studio Q
Q C A Recs 2832 Spring Grove Ave Cincinnati, Ohio 45225 Tel (513) 681-8400 Pres Edward R Bosken. Exec VP & Mktg Dir Frank Ruhl Prod's Arrangers Dennis Rice, Charles Novell, Gen Mgr Judy Kreimer, Pub Dir Bill Sachs Adv & Promo Dir Betty Jennings Labels: (Owned) Chime QCA
Q M O Sales Inc 331 Willis Ave Mineola L.I. N.Y. 11501 Tel (516) 294-6868 Pres Pub & Int'l Everett Goodman Sr VP & Disco Contact Ronald Rosenberg VP & Tape Margaret Derle, Adv & Promo Ken Jacobs
Quadraphonic Talent Inc., PO Box 630175 Miami, Fla 33163 Tel (305) 472-7757 Pres Jack P Bluestein Labels: (Owned) Tornado, Twister (distributed) Pirate (Brazil), Polydisk
Quality (Canada) see Private Stock
Quest see Nationwide Sound
Quinones Music Co 1344 Waldron, St. Louis, Mo 63130 Tel (314) 863-3605 Pres E. L. Johnson, VP G Johnson Ass't to Pres Clinton Primm Sales Mgr Ora M Loving
Quinto Recs., PO Box 2388, Toluca Lake, Calif 91602 Tel (213) 985-8284 Owner Quint Benedetti Labels: (Owned) Quinto, (distributed) Allied

R

R B F. see Folkways
R C A Recs 1133 Ave. of the Americas New York, N.Y. 10036 Tel (212) 598-5909 Pres Kenneth Glancy VP Comm'l Opns Mel Liberman VP Bus & Talent Affairs Myron Roth, VP Music Servs David Heneberry, VP Int'l Bob Summer, VP Public Affairs Herb Helman, VP Mktg Jack Kiernan, VP Finance Arthur Martinez, VP Artists Relations Frank Mancini, VP Ind'l Relations Ed Scanlon VP Promo John Rosica
Branches: Hollywood, Calif., 6363 Sunset Blvd Zip 90028 Tel (213) 461-9171 VP Don Burkholder-Nashville, Tenn., 806 17 Ave S Zip 37203 Tel (615) 244-9880 VP Chet Atkins VP Opns Jerry Bradley
Distribution Branches: Los Angeles, San Francisco, Calif Denver Colo Miami Fla Atlanta Ga Honolulu Hawaii Chicago Ill. Silver Spring Md Boston Mass Detroit, Mich., Edina (Minneapolis-St. Paul Area), Minn., St. Louis, Mo., Maple Shade, N.J., New York, N.Y., Cincinnati, Cleveland, Ohio, Dallas, Tex., Seattle, Wash. (See Record & Tape Wholesalers section for complete listings.)
Int'l affiliates: Argentina, Australia Brazil Canada England, France Germany Italy, Japan, Mexico, New Zealand, Spain
Labels: (Owned) Bluebird Gold Seal RCA Red Seal Sixth Avenue, Victrola, (distributed) Amsterdam, Blues Time Bob Thiele Music, Erito, Flying Dutchman, Grunt, Midland Int'l Pablo, Phantom Signature, Soul Train Tabu Tattoo, Utopia Windsong

Int'l reps.: Angola (Telectra), Austria (Musica), Belgium (Inelco), Bolivia (Lauro), Central America (Dicesa in El Salvador), Chile (Industria de Radio & Television) Colombia (Sonolux), Denmark (Hede Nielsen), Dominican Republic (Distribuidores Musicales del Caribe), Ecuador (Fadisa), Fiji Islands (Kumar), Finland (Ahang Rooz), Germany, East (Deutsche), Greece (Mimos Matsas), Hong Kong (Cosdel), India (Gramophone), Iran (Ahung Rooz), Israel (Eastronics), Jamaica (Federal), Kenya (AIT), Korea (Jigu), Netherlands (Inelco) New Zealand (Radio Corp of New Zealand), Nigeria (Decca), Norway (Nera), Pakistan (EMI), Panama (Padisco), Peru (FTA), Philippines (Vicom), Portugal (Telectra), Singapore (Cosdel), South Africa (Teal), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (Central Trading), Turkey (Melodi), Uruguay (APSA), Venezuela (Cordica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)
R Cade Rec Corp., 3090 N. Lincoln Ave., Altadena, Calif 91001 Tel (213) 681-2314 Pres. Sales, Mktg & Int'l Norman B. Fowler, VP. A&R & Tape Floyd Bibbins Promo & Disco Dir Eddie Coleman, VP Pub Evelyn Fowler, VP Adv Arnold Fowler
Labels: (Owned) Hitbound Int'l R.Cade, Super Star
R C I Recs., PO Box 126, Elmford, N.Y. 10523 Tel (914) 592-7983 Gen Prof Mgr Ray Roberts
Labels: (Owned) RCI, Thomas
R C M. see Rivera Ent's
R E/S E. see Ray Lawrence
R G E (Brazil). see Fermata
R M P. see Radio Music Prod'ns
R & R Recs Inc., 663 Fifth Ave., New York, N.Y. 10022 Tel (212) 757-3638 Pres Rena L. Feeney, VP Bill Feeney, A&R Prod'r Billy Nichols, Pub., Adv. & Promo Lenny Bailey
R & R Recs Inc (div of Florida R&R Recs. Inc.), 6255 Sunset Blvd., Suite 909, Hollywood, Calif 90028 Tel (213) 461-4678 Pres & Promo Mgr Maria Tynes, Exec VP Joe Medin, VP Robert Reese, A&R Prod'r & Dir George Kerr, Sales Rep. Lynn Godley, Pub Dir Adrienne Cowington.
R S O Recs & Tapes Inc., 9200 Sunset Blvd Los Angeles, Calif 90069 Tel (213) 278-1680 Pres Al Coury (Distributed by Polydor)
Branch: New York, N.Y., 135 Central Park W Zip 10023 Tel (212) 580-7800 eTelex 421534 VP East-ern Opns Bob Edson
Corporate headquarters: England
Int'l rep.: Worldwide (Polydor)
Rabbitt Rec. Co., PO Box 1997, Wichita, Kan. 67201. Tel. (316) 683-4385 Pres. J.B. Kaufman; VP. Margaret A. Kaufman.
Radiant, see American Tape
Radio Archives, see Kiner
Radiola Co Inc., PO Box H, Croton-on-Hudson, N.Y. 10520 Tel (914) 737-6831 Pres J David Goldin, Gen Mgr Roy Albert, Sales Mgr Larry Sockell.
Radio Music Prod ns, 600 Ridgewood Ave. Brooklyn, N.Y. 11208 Owner Stephen Benjak
Label: (Owned) RMP
Radio & Television Commission of the Southern Baptist Convention, 6350 W Freeway, Fort Worth, Tex 76116 Tel (817) 734-4011 Cable BAPTCOM Pres Paul M Stevens, Prod'r Buryl Red, Music Mgr Malcolm Edwards
Label: CHM (Owned)
Rae-Cox Recs Inc., 1674 Broadway, New York, N.Y. 10019 Tel (212) 586-9406 Pres. Theodore McCrae, VP & Pub. Fredia Stona, A&R William Gray
Labels: (Owned) Enrica, Rae-Cox
Raff, see Musimex
Rage Recs Co., 19826 Wadley Ave., Carson, Calif 90746 Tel (213) 321-6823, PR Al Smith (Distributed by International Rec Dist'g)
Railroad Center, see Chi-Town
Rainbow (Calif.), see Sapphire
Rainbow (Mass.), see Standard-Colonial
Rainbow Rec'g Studios, 2322 S 64 Ave., Omaha, Neb 68106 Tel (402) 554-0123 Owners & Prod'rs Steve J Wilson, Nils A Erickson
Label: (Owned) Rainbow
Rainbow Sound Inc., 2721 Irving Blvd., Dallas, Tex 75207 Tel (214) 638-7712 Pres Bob Clme, Exec VP Jim Grier
Rainstar, see McDowell.
Rally, see Ralph's Radio
Ralph's Radio Music, Demorest, Ga 30535 Tel (404) 754-6249 Owner Ralph Raper
Labels: (Owned) Country Jubilee, Gospel Jubilee, Gospel Time, Rally, Zipcode
Ram Recs., 397 Saundersville Rd., Old Hickory, Tenn 37138 Tel (615) 847-4419 Pres Mira Smith, VP Margaret Lewis
Ramplolick, see IB Good
Rampart, see Small Independent
Ranchero, see Musimex
H & G Randall Inc., 1900 W. Genesee St., Syracuse, N.Y. 13204 Tel (315) 468-0161 VP Howard Randall.
Branches: Milford, Conn., 29 Elaine Rd Zip 06460 Pres. Gerald Randall-Middletown, N.Y., 15 Randall Heights Zip 10940 Tel (914) 343-6918 A&R & Sales Mgr. Samuel Randall.
Ranger, see Forrest Green.
Ranwood Recs. Inc (sub of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 278-7222 Pres & A&R Dir. Randolph C. Wood, Exec VP Christine Hamilton, VP Tape & Gen Mgr. Larry Welk, VP & Sales Mgr. Morris Goldman.
Int'l reps.: Australia (Festival), Brazil (Fermata), Canada (Quality), Hong Kong (Cosdel), Japan (Cosdel), New Zealand (Festival in Australia), Philippines (Mareco), Singapore (Cosdel), West Indies (Dynamic Sounds in Jamaica).
Rapsodia, see Penco.
Rare Earth, see Motown.
Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif. 95825 Tel (916) 929-9181 Pres. Bill Rase; Sec'y Shirley Rase.
Labels: (Owned) Esar; (distributed) Arttuss.

Rashid Sales Co 191 Atlantic Ave Brooklyn N.Y. 11201 Tel (212) 852-3295 Cable ALRASHID Pres Albert Rashid, Treas Prod'r Pub & Promo Stanley Rashid Exec Sec'y Sales & Mktg & Tape Raymond Rashid Label: (Owned) Orient
Raven Recs 1924 Wise Dr., Dothan, Ala 36301 Tel (205) 794-9067 Pres Jerry Wise
Raven Recs PO Box 20037 Sacramento Calif 95820 Tel (916) 422-5838 Pres William B Moore VP Ruth N Moore
Rawood, see American Communications
Razorback of Arkansas, 9207 Malabri Dr., Little Rock Ark 72209 Tel (501) 562-0490 Pres Bobby Crafford
Reader's Digest Ass'n Inc 750 Third Ave., New York N.Y. 10017 Tel (212) 972-4000
Reading, see McKinnon-Tarheel
Realgood see Great Northwest
Rebel Rec'g Co Inc Rt 12 Asbury W Va 24916 Tel (304) 645-6650 Pres Charles R Freeland Labels: (Owned) Rebel, Zap
Int'l reps.: Canada (Musimart) France (Musimage) Japan (King UK (Charmdale)
Recall, see Jamie Guyden
Recital Recs 4640 E Lewis Phoenix Ariz 85008 Tel (602) 959-2076 Owner L John Twiford
Recital (Calif.) see Educational Media
Recro-Flex see Vantage
The Record Co., see International Rec Dist'g
Record Dists of America, 780 W 27 St Haleah Fla 33010 Tel (305) 887-2638 Pres Eliseo Valdes Gen Mgr Angel Tamargo
Branches: Los Angeles, Calif., 2958 W Pico Blvd Zip 90006 Tel (213) 737-0937-New York, N.Y., 642 W 10 Ave Zip 10036 Tel (212) 581-3235-San Antonio, Tex., 135 Braniff Dr Zip 78216 Tel (512) 349-1433
Labels: (Owned) Discuba, Eco, Eli Musart Musart-Norteno, Musidisc Nilser, Peerless
Recorded Anthology of American Music Inc 3 E 54 St New York N.Y. 10022 Tel (212) 826-4250 Cable RECANTH Pres Herman E Krawitz Ass't to Pres Rose F Connelly Controller Charles Parker Dir Andrew Raeburn, Prod'n & Dist'n Dr Allen J Sherman Art & Literary Ed Michael Sonino
Label: (Owned) New World
Recorded Treasures Inc 11955 Hesby St North Hollywood, Calif 91607 Tel (213) 763-3173 Pres Wal-ter S Heebner
Label: (Owned) Welte Legacy of Piano Treasures
Record Guild of America, 144 Milbar Blvd Farmingdale LI N.Y. 11735 Tel (516) 293-5858 Pres David Shichman
Label: (Owned) Simon Says
Record Makers see Paragon Prod ns
Record & Music People Inc., Business Bldg 635 Elm St Birmingham Mich 48011 Tel (313) 642-9700 Bd Chm., Pres & Treas James Elman VP A&R Andre Williams, VP Sales Johnny Griffin BP Adv Gerald Moody Sec'y Mary Jolee
Label: (Owned) Underground
Record Rendezvous Inc., 134 S 20 St Philadelphia Pa 19103 Tel (215) 567-9424 Pres Edward R Marcus, VP Frances Marcus, A&R Dir Richard Marcus Labels: (Owned) Ballyhoo, Rendezvous Trump (distributed) Edaphonic Pantomime Time Square
Red Diamond Rec Co., 33 Chapman Ave Auburn N.Y. 13021 Tel (315) 252-2597, 253-8145 Pres Harold L Johnson VP Kenneth W Amos, Exec VP Kenneth W Johnson
Labels: (Owned) Future Shock, Red Diamond Plenty of Soul, (distributed) Foot
Red Onion Recs., PO Box 366 Dayton, Ohio 45401 Tel (513) 222-2413 Owner Gene Mayl
Red-Rock, see Kajac
Red Seal, see RCA
Reena, see Cobra & Jim Hall
Reflection Sound Prod ns Inc 1018 Central Ave Charlotte N.C. 28204 Tel (704) 377-4596 Pres Wayne Jerri-gan, VP Candy Furr
Labels: (Owned) Revelation, Sugarbush
Regal Recs Heaton Rd & Oak Dr Monroe N.Y. 10950 Tel (914) 783-3280 Pres James McPhail Sec'y Treas Art Gurwitz
Rego Irish Recs & Tapes, Inc 84-48 62 Dr Middle Village, N.Y. 11379 Tel (212) 476-1847 Owner & Pres Paddy Noonan, VP Margaret Joyce
Labels: (Owned) Rego, (distributed) Glen Arm Harp Lismor (UK), Revival (UK), Trifon (Irish Party Series) (SEE ADVERTISEMENT)
Relco, see Caprice in Tenn.
Release Recs Co., PO Box 234, St. Louis, Mo 63166 Tel (314) 296-9526 Pres B J Bax
Labels: (Owned) Bluegrass Release
Remington, see American Tape
Renaissance, see Everest
Rendezvous, see Record Rendezvous
Renegade, see Chuck Chellman
Reo Tahiti, see Criterion
Reprise, see Warner Bros
Republic Recs., 815 18 Ave S., Nashville, Tenn 37203 Tel (615) 329-9339 VP & Gen Mgr Dave Burgess, Nat'l Promo & Mktg Dir Gary Branson (Distributed by International Rec Dist'g)
Request Recs Inc., 3800 S Ocean Dr., 2nd fl Hollywood, Fla 33019 Tel (305) 921-0847 Pres Hans J Lengsfelder, Ass't Marcey Pasquale
Labels: (Owned) Afro Request, Family, Oasis, Request, Sounds of the Caribbean (SOC)
Resco Recs Inc., 614 Dennis, Houston, Tex 77006 Tel (713) 528-5522 Mgr Russ Reeder (Distributed by Nationwide Sound)
Restorehouse, PO Box 1759, Colma, Calif 94014 Tel (415) 755-2008, Co-Owners Michael Colacun, Paul N Lindner.
Branch: Angola, Ind., PO Box 267 Zip 46703 Tel (219) 665-9540
Labels: (Distributed) Sonburst, Trinity Sound
Reuben Recs., 8537 Sunset Blvd., No. 2, Los Angeles, Calif. 90069 Tel (213) 657-8852, Pres. Travis Lehman.

NOODLES RECORDS CORPORATION
THE NEW LABEL with The EXPERTISE TO DELIVER INTERNATIONAL HITS!
For samples and information contact: Michael Gusick
39 WEST 55TH STREET NEW YORK, N.Y. 10019
212-249-4604
TELEX: 426942 MSG
CABLE: VERSATILE

Revelation, see Reflection Sound
 Revere Recs., 3706 Crestwood Dr., Cleveland, Tenn. 37311 Tel (615) 479-1415 Pres. D B Gibson.
 Revival (UK), see Rego
 Revolver, see Mamba
 Revonah Recs., PO Box 217, Ferndale, N.Y. 12734 Tel (914) 292-5965 Owner Paul Gerry, Gen Mgr Patricia James, Sales Mgr Alan Hughes, PR Hazel Maguire
Labels: (Owned) Revonah, Tel-E-Vue
Int'l reps.: Japan (BOM, Pooh Yokocho), UK (Mike's Country Music Room)
 Rhinestone, see West
 Rhythms Prod'ns, PO Box 34485, Whitney Bldg., Los Angeles, Calif 90034 Tel (213) 836-4678 Creative Dir R S White, A&R Prod'ns David O & Ruth White
Labels: (Owned) Rhythms Prod'ns, Tom Thumb, Videotext
 Rice Recs Inc., 29 Music Square E., Nashville: Tenn 37203 Tel (615) 242-2461 Pres., Sales, Mktg & Promo Jack J Key
 Richmond Opera Series, see London
 Rico Recs Prod ns Corp (div of Cartagena Ents Corp.), 748 10 Ave., New York, N.Y. 10019 Tel (212) 247-6330 Pres Ralph Cartagena Local branch: 464 W 51 St Zip 10019 Tel 247-6378
Labels: (Owned) Combo, Netiz, Rico, Solo, (distributed) EGC
 Ridge Runner Recs (div of Richey Music Inc.), 3035 Townsend Dr., Fort Worth, Tex 76110 Tel (817) 926-8213 Pres., Sales, Mktg & Int'l Mike Richey, VP Bob Jones, Sec'y-Treas. Linda Richey, Pub., Adv., & Promo. Greg Ferguson
Int'l reps.: Japan (BOM, Disc Center, Lost City, Pooh Yokocho), Netherlands (Ariola)
 Right On! Recs USA, 408 W 115 St., No 2-W, New York, N.Y. 10025 Tel (212) 222-8715 Pres Bill Downs
 Rio Grande Music Co., 119 S Sam Houston Blvd., San Benito, Tex 78586 Tel (512) 399-5377 Pres & Adv Mgr L C Betancourt, Sales, Mktg & Tape Mgr John F Phillips
Label: (Owned) Ideal
 Ripcord, see Gibson
 Rising Star, see Treehouse
 Rising Sun, see Scene
 Rite Rec Prod ns Inc, 9745 Lockland Rd., Cincinnati, Ohio 45215 Tel (513) 733-5533 Pres Carl J Burkhardt, VP Philip Burkhardt, Operating Superintendent Robert Bowery, Sales & Mktg Mgr Lan Ackley, Tape Mgr Larry Robinson
Labels: (Owned) ARC, Gateway, Golden Shield, Rite
 Rite Track, see ATV
 River Recs Inc., 612 United American Bank Bldg., Memphis Tenn, 38103 Tel (901) 523-2301 Pres Bill Harper
 Rivera Ents., 1908 Mission St., San Francisco, Calif 94103 Tel (415) 626-1212, Owner M Castillo Rivera, Gen Mgr Mrs L Vargas, Promo Dir Mafrá Lien
Label: (Owned) RCM
 Riviera, see Cadet
 Roach Rec., 2325 Rosecrans, Gardena, Calif 90249 Tel (213) 532-8003 Pres. A&R, Disco, Sales, Mktg & Tape Mgr Joseph Chryar, VP & Gen Mgr Tina L Thompson, Music Dir Leo Blevins
 Road, see McKinnon
 Roast, see Ray Lawrence
 Robbins Recs., PO Box 955, Chatsworth, Calif 91311 Tel (805) 526-5893 Pres Sherree Scott, Nat'l Reps Darrell & David Scott, Virginia Angel, Mng Rep Int'l Glen Scott
Branch: Mehoma, Ore., PO Box 928 Zip 97384
 Norman Earl Robey, 3018 Johnny St., Orlando, Fla 32807 Tel (904) 671-0239 Pres Norman Robey (Distributed by Nationwide Sound)
Label: (Owned) Oviedo
 Ro-Bin, see Hare
 Robin Hood, see Cadet
 Rob-Lee Music, PO Box 1333, Camden, N.J. 08105 Tel (609) 662-9057 Pres Rob Russen, Exec VP R F Russen, VP's A&R Rodney Russen, Mark Porter, Disco Mgr Eric Russen, Sales Mgr Alan Cohen, Pub Bob Francis, Adv Howard Riddell, Promo Harry Proviti, Tape Chuck Mancini
Branches: Spring Lake Park, Minn, 358 Rosedale Rd Zip 55432 Tel (612) 786-2602 Pres R F Francis, VP Rande Richard—Merchantville, N.J., PO Box 1385 Zip 08109
Labels: (Owned) Camden Soul, Castle, Jade, Rock Island
 Rock Church, see Rockmasters
 Rock City, see The D C Nored Corp
 The Rocket Rec Co., 211 S Beverly Dr., Beverly Hills, Calif 90212, Tel (213) 550-0144. (Distributed by MCA). (SEE ADVERTISEMENT)
 Rock Island, see Rob-Lee
 Rockland Road, see Superior Sound
 Rockmasters Inc., 177 Rt 304, New City, N.Y. 10956 Tel (914) 634-5101 Cable GUIDAPEP Pres Frank J Guida, Gen Mgr Lenis Guess, VP Pub C Guida, Sec'y-Treas P Frank
Branch: Norfolk, Va., 317 Granby St Zip 23510 Tel (804) 625-3470, 623-5565 Cable ROCKMASTAS
Labels: (Owned) Legrand, Norfolk-int'l, Rock Church, SPQR
 Rocky, see St Clair
 Rocky Coast Recs., 21 Jacob Way, Reading, Mass 01867 Tel (617) 944-0423 Pres., Sales & Mktg Carl Strube, VP A&R Steve Diamond, VP Promo Cyndi Thurkins
Labels: (Owned) Critique, Rocky Coast
 Rodeo, see Paramount-West
 Rodeo Int'l, see Marvel
 Rolling Stones, see Atlantic
 Rollin' Rock Recs., 1722 Whitley Ave., Hollywood, Calif 90028 Tel (213) 461-4344 Pres Ron Weiser
 Ron, see Stone
 Ronn, see Jewel
 Ronnie, see Paragon Prod'ns
 Room Service Prod'ns, PO Box 12457, Nashville, Tenn 37212 Tel (615) 327-2484 Pres Jack W Ross
Label: (Owned) Room Service.

Roots, see Old North Bridge
 Roper Recs Inc., 45-15 21 St., Long Island City, N.Y. 11101 Tel (212) 786-2401 Pres Franc Perri
Int'l rep.: Canada (Musimart)
 Rose Recs Co Inc., 651-F Morosgo Dr NE, Atlanta Ga 30324 Tel (404) 237-1162 Pres Mario W Peralta
 VP's Carmen Reiley, Frank P Lappas, Controller Rosalia P Peralta
 The Rose Hill Group Inc., 3929 New Seneca TnPk., Marcellus, N.Y. 13108 Tel (315) 673-2088 Pres & A&R Dir Vincent Taft, VP David R Torrey
Branch: New York, N.Y., 185 Bleecker St., No 15 Zip 10012 Tel (212) 677-1463
Label: (Owned) Cherry
 Rotab, see Marullo
 Roulette Recs Inc., 17 W 60 St., New York, N.Y. 10023 Tel (212) 757-9880 Pres Morris Levy, Exec VP Dennis Ganim, VP Howard Fisher, A&R Dir Fred Bailin Sales Mgr Ira Leslie
Labels: (Owned) Roulette, Virgo, (distributed) Pyramid
 Round see Grateful Dead
 Rounder Recs Corp., 186 Willow Ave., Somerville, Mass 02144 Tel (617) 666-1798 Execs Marian Leighton, Ken Irwin, Bill Nowlin
Labels: (Owned) Green Tree, Rounder, (distributed) F&W
 Round Table, see Nationwide Sound
 Rovi, see Musimex
 Roxbury, see Wes Farrell
 Royal American Recs Inc., 811 18 Ave S., Nashville Tenn 37202 Tel (615) 327-4427
 Royal Blue, see International Rec'g Co
 Ruby Recs., 6399 Wilshire Blvd., Los Angeles, Calif 90048 Tel (213) 653-1755 Owner Blaine Nicholson, A&R L Porter
 Ruby (Ohio), see Galactic
 Ruff, see Small Independent
 Rugby, see Inside
 Rumbleseat Recs Inc., PO Box 233, Irvington-on-Hudson N.Y. 10533 Tel (914) 591-6346
 Rural Rhythm, see Uncle Jim O'Neal
 Russell Recs Inc., 1403 Callens Rd., Ventura, Calif 93003 Tel (805) 642-3555 Pres Christine White, VP James L Russell, Sec'y-Treas Doris A Keogh
 Rusway, see Wayne Vance
 Rutabaga, see Old Homestead

S

S F M, see Contemporary
 S I B A Inc., PO Box 10068, Baltimore, Md 21204 Tel (301) 426-8639 Pres Richard Fry
 S I P R A, see Small Independent Prod'n & Rec Ass'n
 S & M Recs., 1722 Whitley Ave., Hollywood, Calif 90028 Tel (213) 461-4344 Pres Charles Emmons
 S M C, see Spanish Music Center
 S O C, see Request
 S P E B S Q S A (Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America

Inc) 6315 Thrd Ave Kenosha, Wis 53141 Tel (414) 654-9111
 S P Q R, see Rockmasters
 S R I see Syntonic Research
 S S S Int'l see Shelby Singleton
 Sable Recs 224 Belvedere, Jackson, Miss 39204 Tel (601) 373-4150 Owner Johnny Angle
 Sacred see World
 Safari, see AccuSound
 Sagittar see Texas Sound
 Saguario, see Boyd
 Sahara, see Cactus
 St Clair Prod'ns, 485 Fort Couch Rd., Pittsburgh, Pa 15241 Tel (412) 833-7777, 831-7778 Pres. Julius Jules Kruspir VP Paul J Kruspir Sr., Ass't VP Lorraine Huber, A&R Dirs Phil Lipari, John Greco, Sales & Mktg Mgr Thomas Huber, Promo. Mgr John Visonich Tape Mgr Angelo Sorice, Pub Mgr Paul Kruspir Jr., Adv Mgr Charles Varady Jr
Labels: (Owned) AM FM, Arrow, Dynamic, Gigr, Fort Couch Jules-Tone, Paloma, Rocky, St Clair
 Salsoul see CBS
 Salsoul-Pop, see Cayre
 Salsoul-Salsa see Cayre
 Salt City Recs Inc PO Box 162, 35 N University Ave Provo, Utah 84601 Tel (801) 373-4781 Pres Stanley W Bronson, VP, Pub Adv & Promo Steven L Bronson, VP & Tape Kathleen Smith A&R & Sales Mgr Milton W Fletcher

FOLKWAYS RECORDS

Since 1947
 over 1600 records & tapes
 in all categories.

Write for Free Catalog

FOLKWAYS RECORDS

43 West 61st Street
 New York, N.Y. 10023
 (212) 586-7260

THE NASHBORO GROUP

NASHBORO RECORD CO. INC.
 1011 WOODLAND STREET NASHVILLE, TENN. 37206

NASHBORO

MANKIND

DaSCO

KENWOOD

A-BET

excello

CREED

Souled Out, see Tom Bee
 Soulin' Recs., 5130 Cameron Blvd. New Orleans La 70122 Tel (504) 282-5460 Pres Isaac Bolden
 Soul Int'l see Amherst
 Soul Merchant, see Paramount-West
 Soul Mine see Boddie
 Soul Parade, see Pickwick
 Soul-Po-Tion, see Gwen
 Soul Roll, see Tom Bee
 Soul Set Prod'ns, 1218 Hollister Ave. San Francisco Calif 94124 Tel (415) 467-5157 Pres B Taylor VP Wil iam Taylor, A&R James Taylor (Distributed by La Val)
 Label: (Owned) Soul Set
 Soul Star see Wago
 Soul Train Recs (div of Cornelius-Griffey Entertainment Co.), 9200 Sunset Blvd Penthouse 15, Los Angeles Calif 90069 Tel (213) 550-8623 (Distributed by RCA)
 Soul Unlimited see Modern Sound
 Sound see Sound Inc
 Sound Bird, see Sutton-Miller
 Sound City Rec g, 3316 Line Ave. Shreveport La 71104 Tel (318) 861-0569 Pres Stewart Madison VPA&R Jerry Strickland VP Eng g George Clinton
 Labels: (Owned) Alarm (distributed) Louisiana Hayride
 Sound Eng g, 50 North St Granby Mass 01033 Tel (413) 467-2842 Owner Steven C Hudgik A&R Pop Gene Guzik, A&R Comedy Ken Grenier
 Labels: (Owned) Aurum Laugh
 Sound Gems Inc., 1831 Chestnut St Philadelphia Pa 19103 Tel (215) 567-7718 Pres Frank Fioravanti, A&R Int'l Dir Jeffrey Abelson Pub Mgr Helen Mauri Richberg Nat'l Promo Dir Nate Chacker
 Labels: (Owned) Sound Gems (distributed) Now Sound TEC
 Int'l reps.: Canada (Polydor) France (CBS) Mexico (Musart)
 Sound Inc, 56880 North Ave. New Haven Mich 48048 Tel (313) 749-5182 Pres Sales & Mktg Larry Clark VP & Eng g Stan Getz, Exec Sec y Nancy Pointe, Int'l A&R Stan Getz II, Tape Mary Ann Davis
 Labels: (Owned) Cupid IRM International Folklore Keepsake, Trash, Universal Sound
 Sound of Money see Vantage
 Sound Principle, see Open Channel
 Sounds of the Caribbean see Request
 Sounds of Winchester, PO Box 574 Winchester Va 22601 Tel (703) 662-3520 Owner Sales & Mktg Jim McCoy
 Label: (Owned) Winchester
 Sound Stage 7 see Monument & CBS
 Sound III see Tempo
 Sound Triangle, see Met Richmond
 Soundwaves Recs, 1204 Elmwood Nashville Tenn 37212 Tel (615) 385-0900 Pres & Gen Mgr David N Gibson, Nat'l Promo Dir Betty Gibson (Distributed by Nationwide Sound)
 Labels: (Owned) Candle Phono Soundwaves
 Sountrak see Sunbeam
 South Eastern Recs Mktg Corp., 4380 NW 128 St Opa Locka Fla 33054 Tel (305) 685-6211 Pres Mateo San Martin VP Rose San Martin Sales & Tape Mgr Sergio Alonso, Promo Mgr George Don
 Labels: (Owned) Kubaney, Mate, Ser (distributed) Audiomex, Son'Art (Mexico) Sono-Radio (Peru)
 Int'l reps.: Bolivia (Discolandia Dueri) Brazil (Fermata) Dominican Republic (Discos Dominicanos) Mexico (Son'Art) Panama (Istmenos) Peru (Industrial Sono Radio)
 South End Music, PO Box 371 Rocky Hill Conn 06067 NYC Tel (212) 624-3407 Pres & A&R Mgr Bob Russo, VP Phyllis Russell, Treas Armida Riley
 Label: (Owned) Shower
 Hal Southern Prod'ns, PO Box 4234 Panorama City Calif 91412 Tel (213) 786-6957 Pres Hal Southern VP Gracie Dee
 Label: (Owned) Country Gold
 Southern Library of Rec'd Music see Peer Southern
 Southland, see Jazzology-GHB
 Souvenir see Art
 Spa Recs, 4D4 Broadway Saratoga Springs N.Y. 12866 Tel (518) 584-2222 Owner Norman M Fox
 Space Recs, 2037 Alvarado Dr NE Albuquerque N.M. 87110 Tel (505) 268-8405 Pres & Gen Mgr A Medley
 Spanish Music Center Inc, Belvedere Hotel, 319 W 48 St New York N.Y. 10036 Tel (212) 582-4280
 Labels: (Owned) Coda Pro Arte SMC
 Spark, see Peer-Southern
 Sparrow Recs Inc., 8587 Canoga Ave. Canoga Park Calif 91304 Tel (213) 998-1733 Exec VP Billy Ray Hearn Ass't Mgr Adeline Griffith Sales Mgr Steve Potratz
 Labels: (Owned) Sparrow Birdwing
 Spear see Maranta
 Specialty Recs Inc, 8300 Santa Monica Blvd Los Angeles Calif 90069 Tel (213) 656-7711 Pres Art Rupe VP Janet Regier Sales Mgr Jaqueline Moritz
 Phil Spector Recs Inc, PO Box 69529 Los Angeles Calif 90069 Tel (213) 846-9900 Pres Phil Spector Admin Dir Devra Robitaille
 Spectrum Recs, PO Box 757 San Carlos, Calif 94070 Tel (415) 593-9554 Pres Dr Paul L Weaver Prod'n Jim Conklin, Dale Lear
 Speed Limit 45, see Up Trend
 Speedy see Sea Cruise
 Spindletop see The Musik Factory
 Spirit Recs, 1901 Peyton Ave Burbank Calif 91504 Tel (213) 849-3600 Owner Nick Therry Gen Mgr Bud Mathis
 Spin Out see Wesley
 Spiral Rec Corp, 17 W 60 St Suite 715 New York N.Y. 10023 Tel (212) 582-2971 Pres Daniel Glass
 Spivey Recs, 65 Grand Ave Brooklyn N.Y. 11205 Tel (212) 857-7003 Pres Victoria Spivey
 Splash (UK), see Private Stock
 Spoken Arts Inc., 310 North Ave New Rochelle N.Y. 10801 Tel (914) 636-5482
 Labels: (Owned) Helicon Spoken Arts
 Sports, see Lee Anderson

Spring Recs Inc, 161 W 54 St New York N.Y. 10019 Tel (212) 581-5398 Pres Jules Rifkind VP Roy Rifkind A&R Ray Godfrey Sec y Treas Bill Spitalsky (Distributed by Polydor)
 Springboard Int'l Recs Inc., 947 U.S. Hwy 1, Rahway, N.J. 07065 Tel (201) 574-1400, NYC (212) 233-7380 Telex (710) 996-5874 Pres Dante J Pugliese, VP Sales Bob Demain, VP Int'l George Port, VP & Controller Sid Yallowitz, VP Mktg Herb Bregman, Pop A&R Dick Broderick, Jazz Billy Mitchell
 Branch: North Hollywood, Calif., 13005 Saticoy St Zip 91605 Pop A&R Stanley Greenberg, Jazz Pat Britt
 Distribution branches: North Hollywood (Los Angeles Metropolitan Area), Calif Chicago, Ill (See Record & Tape Wholesalers section for complete information on distribution branches)
 Labels: (Owned) Buckboard, Catalyst Forever Oldies, Happy Tunes, Mace, Mistletoe Morningstar Musicor Orbit, Springboard, Sculpture/Wade, Trip, Up Front, Viva (distributed) Cheri Booman, (distributed internationally) Mace Scepter
 Int'l reps.: Argentina (Pamasa), Australia (Astor—Scepter & Springboard, Festival—Musicor), Brazil (Som—Musicor, Scepter & Springboard), Canada (Quality—Musicor, Transworld—Springboard), France (Barclay—Musicor, Musicdisc—Springboard, Vogue—Scepter) Germany (Intercord—Musicor, Scepter & Springboard) Ireland (Dick James—Springboard, Pickwick—Musicor & Scepter)

Italy (Ri-Fi—Springboard), Japan (Nippon Phonogram—Scepter & Springboard, Victor—Musicor), Mexico (Capitol), New Zealand (Allied—Springboard, Festival—Musicor), Panama (Onda Nueva—Springboard), Scandinavia (Dick James in France) South Africa (EMI), Spain (Monopoly—Scepter Paibal—Springboard), Switzerland (Musicdisc in France—Springboard), UK (Dick James—Springboard, Pickwick—Musicor & Scepter), Uruguay (Parnaso in Argentina)
 Springwater Prod'ns Ltd., PO Box 203 Princeton, N.J. 08540
 Home Office: Canada
 Spy see World Wide Rec Disks
 Square see Nationwide Sound
 Stable see Dawn Prod'ns
 Stackridge see GRS
 The Stacy Lee Label, 425 Park St Hackensack N.J. 07601 Tel (201) 488-5211 Pres Pub & Promo Johnny Miracle Ass't VP Kenny Love A&R Sam Diamond Sec y Treas Elaine Warchalowski Tape Dir Warren Payne
 Branches: Canton, Ohio, 1217 Cherry Ave NE Zip 44714 Tel (216) 452-7849 VP Frank Joy—Knoxville, Tenn., Rt 2 Ogg Ln Zip 37918 Tel (615) 689-5219 Ass't VP William Dahse
 Labels: (Owned) Banana Inner Circle
 Stage Rec Inc, PO Box 04069 Detroit Mich 48204 Tel (313) 846-6123 Bd Chm Arthur J Fleming Pres


PERFECT MUSIC FOR LISTENING & DANCING

Featuring
THE DANCING STRINGS
THE LATIN ALL STARS
THE DANCING BRASS
BIG BANDS—LARGE ORCHESTRAS


8 Track Stereo Cartridges
Stereo Reel To Reel 4 Track
33 1/3 rpm stereo LP's
Singles (45 rpm—7 in.)
Carry The Profit Line—Write to

Roper Records, Inc.
 45-15 21st Street
 Long Island City, New York 11101
 (212) 786-2401





WONDERLAND/GOLDEN RECORDS



**Introducing
THE line of
Books and Cassettes
that does it all!**

**... And watch for
outstanding
NEW RELEASES
this fall.**

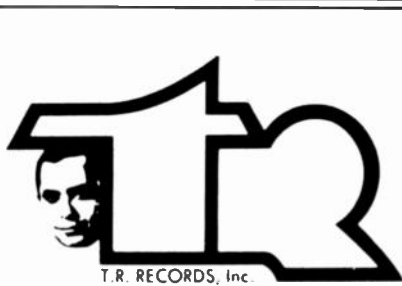
BCF 144 Floor Display
Sugg. retail \$2.95 ea.

AA RECORDS
250 West 57 Street, N.Y. 10019
(212) 765-3350

John Pryor VP Pub Joseph Pas A&R Travis Biggs. Charles Welch Disco Contact & Promo James Fleming. Sales & Mktg Patricia Jackson Adv Gwen Burrell
Labels: (Owned) Bernard Column Gospel Clef Stag Stampede. see Chuck Chellman
 Standard. see Standard-Colonial
 Standard-Colonial Recs Inc Bldg 8 6 Gill St Woburn Mass 01801 Tel (617) 935-7133 Pres Robert Levinson Treas Howard Ring A&R Dir W Eriksson Sales Mgr Joseph Ferlito
Labels: (Owned) Barbary Coast Colonial Standard (distributed) Gold Star Rainbow
 Stanyan Rec Co (div of Rod McKuen Entals) 8440 Santa Monica Blvd Hollywood Calif 90069 Tel (213) 656-7311 Owner Rod McKuen Pres & Gen Mgr Wade Alexander VP Mktg Pam Burns
Labels: (Owned) Classics to Keep. Discus New Grama phone Society Stanyan
 Int'l Reps.: Australia (Festival) France (Disc AZ) Netherlands (Negram) South Africa (WEA) UK (EMI)
 Star (Tex.) see National Music
 Star Rec Co 521 Fifth Ave New York N Y 10017 Tel (212) 682-5844 Pres Tsipora Miron VP Sales & Mktg Mel Ginsberg VP Pub Adv & Promo Jon Arthur A&R Thelma Moore
 Starcrest Recs Ltd 50 Music Square W Suite 901 Nashville Tenn 37203 Tel (615) 244-7827 Pres David Kane. VP Chuck Honey. A&R Scott Turner. Promo.

Dir Bobby Fischer Mktg Jim Petrie Gen Mgr Bruce D Davidson
 Starday see Gusto
 Starflite see Music Ents
 Stark Rec. & Tape Co 628 South St Mount Airy N C 27030 Tel (919) 786-2865 Owner & Pres Paul E Johnson
Labels: (Owned) Hello Pilot, Stark Sugar Bear
 Starkay Recs Inc 175-20 Wexford Terr Jamaica Estates, N Y 11432 Tel (212) 657-0092, 581-6470 Pres Bob Gerardi
 Starlet. see Music Center
 Starr see National Polka Artists
 Startingate see Starting Gate
 Starting Gate Music Prod ns, 1729 Beloit Suite 10, West Los Angeles Calif 90025 Tel (213) 477-4740, 464-0101 Contacts David N Crawford, K H Smith Billy Foster
Labels: (Owned) Heavy Rock KHS Futura, Keristene Marshmellow Startingate
 Stat see Progressive
 State see MCA
 Stateswood. see Skylite-Sing
 Steady Recs 846 Seventh Ave New York, N Y 10019 Tel (212) 757-3800 Pres Art Trefferson, Nat'l Sales Mgr Larry Sockell, Mgr Wayne Hutchins, West Coast Rep Howard Alper
Labels: (Owned) Steady. (distributed) Great American, Tranquility Wildflower
 Steno-Disc see 49th State Hawaii
 Stereo Fidelity see Alshire
 Steve-Adore. see Music Center
 Steve's Crusade. see Music Center
 Stinson Recs PO Box 3415, Granada Hills, Calif 91344 Tel (213) 368-1612 Pres Jack M Kall
 Int'l Reps.: Belgium (IPA), Canada (Musimart) Colombia (Ramirez) France (Dave-Music) UK (Free Reed)
 Stomper see Bellaire
 Stone Recs 316 Riverside Mall Baton Rouge La 70801 Tel (504) 383-8000 Owner & Pres Ron Shaab, VP John Fred Pop A&R Sue Daigre, Disco Mgr A J Lombardo Sales & Mktg Joyce Johnson Pub James Butler Promo & Tape Donna McCall
Labels: (Owned) Ron, Smoke, Stone Stoney
 Stone Dogg see TK
 Stone Post Recs PO Box 1213 Emporia Kan 66801 Tel (316) 342-8470 Pres Richard Bisterfeldt, VP Marvin Hunt Sales & Mktg Mgr Jacki Bisterfeldt, Pub & Promo Tena Brown
 Stone Row Music Co., 2022 Vardon Ln., Flossmoor, Ill 60422 Tel (312) 799-7194 Pres Joanne Swanson
 Stoneway Recs Inc., 2817 Laura Koppe Houston Tex 77093 Tel (713) 697-7867 Pres R M Stone VP Lulu C Stone
 Stony see Stone
 The Story Teller see Superscope
 Stradivari see Everest
 Strata Recs Inc 3246 W Davison Detroit Mich 48238 Tel (313) 831-1666 Pres Kenneth L Cox II, Exec VP Finance & Adm'n Harold Gardner, Exec VP Prod'n & Adm'n Charles E Moore, VP Artist Development Ronald English VP Opns Krista L English VP Mktg John Sinclair
 Strata-East Recs Inc 156 Fifth Ave Suite 612, New York, N Y 10010 Tel (212) 691-9294 Chief Officers Charles Tolliver Stanley Cowell Nat'l Sales H Fulcher
 Int'l Reps.: Belgium (EMI) Canada (Musimart), France (Pathe Marconi, EMI) Japan (Tokuma) UK (CRD)
 Strawberry see NRS Recs
 Streke see Periscope
 Studio Q. see QCA in Calif
 Stupid see Jim Hall
 Styletone Recs 254 E 29 St Los Angeles Calif 90011 Tel (213) 231-0518 Owners Jerry Hooks Jeraldine Felts
 Sugar Bear see Stark
 Sugarbush see Reflection Sound
 Sugar Shack see Cabot
 Summer see Cord
 Summit Sound Systems Co 4962 104 Way N St Peters burg Fla 33708 Tel (813) 392-3845 Pres William Jelley
Label: (Owned) Summit Sound
 Summus see Boot
 Sun see Shelby Singleton
 Sunbeam Recs Inc 13821 Calvert St Van Nuys Calif 91401 Tel (213) 994-7791 Pres Alan Roberts VP Blanche Roberts

Labels: (Owned) Suntrak, Sunbeam
 Sunburst. see Waltner
 Suncoast Recs & Suncoast Sound, PO Box 23101, Nashville, Tenn 37202 Owner, Sales & Mktg Ray Bataille, Sec'y Sue Bataille, Pub & Adv Ann McVay, Promo Alan Ray Ann McVay
 Suncountry Prod'n Inc., 14 E Second St., Tucson, Ariz 85705 Tel (602) 792-3177 Pres Lee Furr, Mgr. & VP Fred Knapp, A&R Tom Chandler
Label: (Owned) Bandoier
 Sundi, see Cabot
 Sundown Recs Box 258, Rt 1, Carriere, Miss 39426 Tel (601) 798-7099 Owner Vern Pullens (Distributed by Nationwide Sound)
 Sun-Dyl, see Kajac
 Sunnville, see American Communications
 Sunny Day Prod ns, 122 SW Third, Portland, Ore 97204 Tel (503) 223-1739 Pres Russ Gorsline, A&R Greg Branson
Label: (Owned) Cricket
 Sunny Lane Music Inc., 105 Burk Dr., Oklahoma City, Okla 73115 Tel (405) 677-6448 Pres, Yvonne DeVaney, VP Allen DeVaney, Gen Mgr Sonny Lane
Label: (Owned) Compo
 Sunrise Recs 1849 W Empire Ave., Burbank, Calif 91504 Tel (213) 843-4444 Pres Richard Hennessy, Gen Mgr Jack Miller
 Sunrise (Ohio), see Melody
 Sunshine Country Recs, 777 S. Central, Richardson, Tex 75080 Tel (214) 690-8875 Cabel SUNSHINE Pres Bart Barton, Sec'y Carol Byers, Nat'l Sales Mgr B C Bramlett, Adv & Promo Dir Pat McKoot, Radio Stations Promo E W Watkins
Branch: Nashville, Tenn., 50 Music Square W, Suite 205 Zip 37212 Tel (615) 329-0540 Exec Mgr Tom Overstreet
 The Sunshine Group Ltd., 800 S Fourth St., Philadelphia, Pa 19147 Tel (215) 755-7000 Pres Walter B Kahn VP Andrew S Kahn, Gen Mgr Allen Sussel, Pub & Promo Renee Savior, Disco Co-ord Lorenzo Wright
Label: (Owned) Grand Prix
 Int'l rep.: UK (Black Magic)
 Super-8 see Framme
 Super-8 see Cadet
 Superior Sound Studio, Rockland Rd., Hendersonville, Tenn 37075 Tel (615) 824-5141
Labels: (Owned) Message, Rockland Road, Superior
 Super-Mex Tape, see Marsal
 Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif 91340 Tel (213) 365-1191 Gen Mgr Ned Padwa
Labels: (Owned) Keyboard Immortals, The Story Teller, Superscope
 Super Soul Shonograms, see McKinnon—Movieland
 Super Star, see R Cade
 Superstar, see NRS Recs
 Supraphon (Czechoslovakia), see Polyphonwerke, United Rec g & Vanguard
 Supreme (Mich.), see Singcord
 Supreme Rec Co., 110 21 Ave S., Nashville, Tenn 37203 Tel (615) 327-1050 Owner Thomas H Walls
 Sure Music & Rec Co Inc., PO Box 94, 39 N Sproul Rd., Broomall, Pa 19008 Tel (215) 356-2996
 Sureway, see American Communications
 Surface, see McKinnon—Movieland
 Surf City Recs 1850 N La Brea Ave., Suite 8, Hollywood, Calif 90046 Tel (213) 876-1741 Pres Gary M Theroux, Exec VP Robert L Gilbert, Sales Dir Mark Charger Promo Dir Peter Roberts, Art Dir Bertha Fribble, Creative Servs Joan Holpuch, Dusty Ann Smokie
Labels: (Owned) GTP, Surf City, (distributed) Bob
 Surf-City see Outstanding
 Surf Ents 84A Rt 66, East Nassau, N Y 12062 Tel (518) 794-9813 Pres & Gen Mgr Thomas A Boyles Sr., VP Mktg Jean Frances Boyles, A&R Thomas A Boyles Nat'l Promo Mgr Jeanne Niven
Labels: (Owned) Granite, Surf
 Surfside, see Hula
 Susy, see DGJ
 Sutton-Miller Ltd., 8913 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 652-4782 Pres & A&R Joe Sutton, VP Brad Miller Sales & Mktg David Knight
Labels: (Owned) Shadybrook, Sound Bird
 Svensk Disc. see Lindberg
 Swallow see Fiat Town
 Swan Song, see Atlantic
 Swar see Jemki
 Swedish Society Discoll (Sweden), see Worldtone
 Sweet City Recs., 3101 Euclid Ave., Cleveland, Ohio 44115 Tel (216) 391-7950 Pres, Carl Maduri, VP Mike Belkin A&R & Nat'l Promo Dir Joey Porrello, Disco Contacts Joey Porrello, Chris Maduri, Sales & Mktg Dir Norm Leskev, Pub Jim Marchyshyn (Distributed by CBS—Epic)
 Swoon, see Jive
 Symposium Rec Corp., 204 Fifth Ave SE, Minneapolis, Minn 55414 Tel (612) 331-5750 Pres & A&R Dir George Hanson (Distributed by ASI Recs in Minn)
Labels: (Owned) Flashlight, Symposium
 Int'l rep.: Australia (Real)
 Syntonic Research Inc., 175 Fifth Ave., New York, N Y 10010 Tel (212) 243-5434 Pres I S Teibel VP Rec Prods Michael Kron, Prod'r Raymond Erickson, Sales Mgr William Lehman, Adv Mgr Miriam Ber-man Promo Mgr Martin Randall
Labels: (Owned) SRI, Syntonic Research



T.R. RECORDS, Inc.

**The Big
LATIN
SALSA
Sound**

and

Diskomania Records

G.P.O. 2264
 N.Y.C., N.Y. 10001
 (212) 594-2397
 WUI Telex 667377

GUARANTEED SERVICE

Overnight — Delivery by 9:00 A.M.

New York

Philadelphia • Baltimore • Washington, D.C.

Call For Lowest Rates

(212) 867-3250

**Bradish Courier
and Messenger Service, Inc.**

T E C. see Sound Gems
 T E J. see Brookville
 T H E A see The Honest Entertainment Agency
 T K Prod ns Inc 495 SE 10 Court, Hialeah Fla 33010 Tel (305) 888-1685 Pres Henry Stone, VP & A&R Dir Steve Alamo, Sales Mgr Howard Smiley, Special Servs Co-ord Sherry Smith, Nat'l Promo Dir Gary Schaffer PR Linda Fine
Labels: (Owned) Alston, Blue Candle, Cat, Dade, Dash Drive, Glades, Marlin, Stone Dogg, TK, Weird World.

(distributed) Chimneyville Juana, Kayvette, Lotta, Malaco Shield Silver Blue Wicked Wolf
Int'l rep.: Worldwide (RCA Int'l)

I Neck see CBS

INTI see Michele

TOP see Calmex

TPI Recs Inc (div of Terry Phillips Inc) 45 W 45 St, 16 Fl New York N.Y. 10036 Pres Terry Phillips, Ass't to the Pres Jeannie Brittan (Distributed by Marania)

TR Recs Inc PO Box 154 South Amboy N.J. 08879 Tel (201) 721-1444 Pres & A&R Philip DeCarlo Exec VP & Sec'y Cynthia DeCarlo
Branch: New York, N.Y., Dis-Ko Mania, 474 Seventh Ave Zip 10018 Tel (212) 736-1879 Sales Mktg & Adv Stanley Cohen Disco Contact Pub & Promo Ronnie McLeod
Labels: (Owned) Dis-Ko Mania TR

TRC Recs (div of TRC Corp) Talun Midwest Rec'g Center 1330 N Illinois St, Indianapolis Ind 46202 Tel (317) 638-1491 Pres R Gary Schatzlein, Prod'n Assoc K Mark Clevenger Adm'n Ass't Teresa A Eder

T S O P see Philadelphia Int'l & CBS

Tabb see Marullo

Tabu see RCA

Taco Tape see Marsal

Tano see Otao

Takoma Recs Inc 3105 Pico Blvd Santa Monica Calif 90405 Tel (213) 829-1741 Pres Charles K Mitchell Gen Mgr Jon Monday VP A&R John A Fahey Sales Mgr Tom Hoben Promo Dir Audrey Kritzberg
Labels: (Owned) Takoma Takoma 8riar (distributed) 8riar Guitar Player Thrille
Int'l reps.: Australia (Electric) Japan (Trio), Sweden & UK (both Sonet)

Takoma 8riar see Takoma Recs

Talent House see Air Trans

Tali Man see Pamiyn

Tally Recs Inc 3811 River Blvd Bakersfield, Calif 93305 Tel (805) 871-6543 Owners Merle Haggard Charles Fuzzy Owen, Office Mgr 8 J Stevens (Distributed by MCA)

Tamco see McKinnon—Slide

Tamla see Motown

Tamm see La Louisianne

Tammy Jo Recs Inc, 1044 Lilly, Canton Ohio 44730 Tel (216) 488-0065 Pres Robert L Lenzy VP s John B & Ed Lenzy

Tandem Recs Inc 847 E Fincastle Tazewell, Va 24651 Tel (703) 988-5844 Pres Joe Deaton VP Ethel Deaton Promo Dir Ernest Deaton

Target see Alvera

Tarheel see McKinnon—Tarheel

Tattoo Recs 9454 Wilshire Blvd Suite 309, Beverly Hills Calif 90212 Tel (213) 273 7020 (Distributed by RCA)

Taurus see Auditorama

Creed Taylor Inc, 1 Rockefeller Plaza New York, N.Y. 10020 Tel (212) 489-6120 Pres Creed Taylor, Ass't to Pres Betsy Palumbo Disco Mgr Tony Serafino, Pub Didier Deutsch
Int'l branch: Canada
Labels: (Owned) CTI Kudu, Salvation Three Brothers
Int'l reps.: Argentina (Parnaso), Australia (Phonogram), Austria (Amadeo), Belgium (Fonori), Brazil (Top Tape), Colombia (Sonolux), Denmark (Metronome), France (RCA), Germany (Metronome), Israel (Easttronic), Italy (CBS-Sugar), Jamaica (Dynamic Sounds), Japan (King), Netherlands (Dureco), New Zealand (Direction), Norway (Polydor), Peru (Disco Cassette), Philippines (Mareco), Singapore (Phonogram), South Africa (Gallo), Spain (Hispanvox), Sweden (Metronome), Switzerland (Metronome) UK (Polydor)

R Dean Taylor Prod ns c/o RDT Prod ns Inc, 6515 Sunset Blvd Suite 309 Hollywood, Calif 90028 Tel (213) 462-0909 Pres R Dean Taylor
Labels: (Owned) Autumn, Jane
Int'l reps.: Canada (CTI—Autumn Polydor—Jane)

Teardrop see Foy Lee

Teena Joy Recs, PO Box 302, Wilmington, N.C. 28401 Tel (919) 791-5734 Pres Bobby Stanley, VP & Sec'y Ginny Stanley

Tek see Goldband

Telectra see Penco

Telefunken see Argo

Telmark Dance Recs, 6845 Elm St, Suite 609, McLean, Va 22101 Tel (703) 356-9113 Pres Sheila M Mason Exec VP Richard S Mason, Office Mgr Jo Vooght, Disco Mgr Carol Vooght, Int'l Rep Mgr Judy Robb
Int'l branch: England

Telepix Recs, 342 Madison Ave, Suite 1420, New York, N.Y. 10017 Tel (212) 867-1700 Pres Max King, Sales Mgr Pat Power, Nat'l Promo Mgr Dick Murphy

Telesiar (Sweden), see Worldtone

Tel-E-Vue, see Revonah Recs

Tell Int'l Rec Co, Box 368-A, Rt 5, Yakima, Wash 98903 Tel (509) 966-6334 Pres Jerry Merrit, VP Gary Riesland, PR Nick Nicolov

Temple, see Skylite-Sing

Tempo Recs Inc, 1900 W 47 Pl, Mission, Kan 66205 Tel (913) 384-1266 Pres Dr Jesse Peterson, Gen Mgr Kent Barber, Mktg Dir Lee Neuen, Finance Dir Daniel Busby
Labels: (Owned) Sound III, Tempo of Kansas City, (distributed) Hosanna
Int'l reps.: Belgium (Editeurs De Litterature), New Zealand (Concorde), South Africa (Sunday School Center)

Tempo of Kansas City, see Tempo

Tennessee Country see Glolite

Territo Entis Inc, 510 Lafayette St, Gretna, La 70053 Tel (504) 366-6001 Pres Samuel C Territo, VP Ruth Begovich, Sec'y Jacqueline Smith
Label: (Owned) Samter

Testament, see Village

Texas, see Don Schaler

Texas Gold see Bellare

Texas-Re-Cord see Western Head

Texas Sound Inc., 1311 Candlelight, Dallas, Tex. 75229

Tel (214) 298-9576 Pres Paul Ketter, VP Joe A Johnson VP Promo Pat Walker, VP Int'l Mktg Terry Ketter
Label: (Owned) Sagittar

Tex-Mex see Marsal

Therex Recs, 2311 Spruce, No 204, Philadelphia, Pa 19103 Tel (215) 735-9141 Pres Jeff Abelson

Theta Recs 930 S Bonnie Brae, No 222, Los Angeles, Calif 90006 Tel (213) 480-0584 Pres Terry Van Zerr

8ob Thiele Music, see Flying Dutchman & RCA

Thimble, see Audiofidelity

This Is It see Sid Kleiner

Thistle, see Takoma

Thomas, see R.C.I.

Thoroughbred Recs, PO Drawer 2176, Zip 78767, 910 Post Oak St Austin, Tex 78704 Tel (512) 442-3375 Owner Rex T Sherry

Three Brothers, see Motown & Creed Taylor

3 D Recs, 99-46 64 Ave, Forest Hills, N.Y. 11374 Tel (212) 897-6471 Pres Sioma Glaser

3 R see 18 Good

3 W see 18 Good

Threshold, see London

Thrust Recs, 4208 W 19, Little Rock, Ark 72204 Tel (501) 663-6015 Pres & Gen Mgr George Walker Jr

Thunder, see CBS

Thunderbird, see Pickwick—PIP

Thunder Lizzard, see Crimson Dynasty

Tiare Tahiti, see Criterion

TicToc see Goldband

Tifton see Peter Pan

Tifton (Insh Party Series), see Rego

Tiger Tail, see Audiofidelity

Tikal, see Discolando

Times Mgmt Corp, 1216 Granby St., Norfolk, Va 23510 Tel (804) 625-0534 Pres & Int'l D.H. Burlage, VP & A&R Guy A Burlage, Treas Dennis J Burlage
Label: (Owned) Wayton

Time Square, see Record Rendezvous

Rik Tinory Prod ns, 622 Rt 3A, Cohasset, Mass 02025 Tel (617) 383-9494 Pres Rik Tinory, VP Richard Tinory Jr
Label: (Owned) Old Boston

Tobill Entertainment Corp, 107 Delaware Ave., Buffalo Ave., N.Y. 14202 Tel (716) 856-1620 Pres William D Hasset Jr, VPs Tony Bennett, Jack Rollins Sales & Mktg Gary Bove, Promo Reggie McKenzie
Label: (Owned) Improv
Int'l reps.: Canada (RCA), UK (Transatlantic)

Tom Cat Recs, 450 N Roxbury Dr., Beverly Hills, Calif 90210 Tel (213) 274-0756 Pres Tom Catalano, Ass't to Pres Mauro Poveromo

Tom Thumb, see Rhythms Prod ns

Tool Room Recs, Pewaukee, Wis 53072 Tel (414) 495-4541, 691-2394 Pres., Pub & Adv Bill Camplin, Dist'n. Sales, A&R & Promo Mgr Ed Heinzelman

Top Dog, see Allen-Martin

Tophit, see Discolando

Topside, see McKinnon—Movieland

Top-Star, see Sid Kleiner

Tornado, Fla., see Quadraphonic

Tornado Recs Co, PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249 Pres & Gen Mgr David Lee Perkins, A&R Dir A R Perkins, Sales Mgr Stephen Lee
Labels: (Owned) Broadcast, Hurricane, Tornado, Whirlwind

Tornado, Pa., see Crimson Dynasty

Torres, see Musimex

Total Sound, see Lawrence Herbst

Total Sound Inc, 1133 Ave of the Americas, New York, N.Y. 10036 Tel (212) 869-8260, Pres & Int'l Enoch Light, A&R Prod'rs Tony Mottola, Jeff Hest, Midwest Sales & Promo Dir Remo A Melucci, PR Robert Brody, Sales Mgr Tom Virzi, Office Mgr Rita Sicola
Label: (Owned) Project 3
Int'l reps.: Argentina (Prodisa), Australia (Festival), Canada (London), France (Pathe Marconi-EMI), Mexico (Mexic), Netherlands (BASF), Philippines (Mareco), Portugal (Radio Trunfo), South Africa (Teal), Spain (Hispanvox)

Totem, see Kiner

Toy Rec, PO Box 219, Radio City Sta., 330 W 56 St., Suite 2E, New York, N.Y. 10019 Tel (212) 245-3365 Pres N L King, Treas & A&R Lawrence Lucie

Tradewinds Recs, PO Box 8294, Honolulu, Hawaii 96815 Owner Margaret V Williams

Tradition, see Everest

Tranquility, see Steady

Transworld see Finer Arts

Trash see Sound Inc

Treasure, see Impala

Treehouse Prod ns Inc, 4113 South River Independence Mo 64055 Tel (816) 836-5577 Pres Gary Apple VP Richard Gordon
Labels: (Owned) Rising Star Treehouse

Triangle Recs Inc, 824 19 Ave S Nashville Tenn 37203 Tel (615) 329-1429 Pres & Owner Buryl Red VP & Gen Mgr Elwyn Raymer Mktg & Promo Dir James Breeden

Tribute, see Modern Sound

Tridelta see McKinnon—Tarheel

Trident see Ray Lawrence

Trinity, see Kiderian Virgip

Trinity Sound, see Restorehouse

Trip, see Springboard

Trix Recs Inc, PO Drawer A8 Rosencale, N.Y. 12472 Tel (914) 687 9573 Pres Peter B Lowry
Label: (Owned) Kheba
Int'l reps.: Sweden (Smokestack UK (Swifts))

Tropical Music Inc, PO Box 1494 Honolulu Hawaii 96806 Tel (808) 955-3581 Pres Bill Murata
Label: (Owned) Poku

Tropical (N.Y.), see Met Richmond

Trump, see Record Rendezvous

Trutone Recs, 428 Briarwood Ln, Northvale N.J. 07647 Tel (201) 768 9212 Pres Lou Vati, Sec'y-Treas Carl Rowalt, Adv Dir Adrienne Lyne

IN CHICAGO
...the BEST VALUE
for Luxury accommodations



- Spacious suites, some w th grand piano, all with own electric kitchen/bar
- Complimentary continental breakfast served in your suite.

1300 N. ASTOR ST.
 CHICAGO ILL. 60610
 William C. Wolf,
 Gen. Mgr.
 (312) 942-1111

30 FLOORS OF DRAMATIC SUITES & MASTER BEDROOMS

where you dine in elegance at MAXIA'S de PARIS



SHADOW
ASTRUD GILBERTO
SCREAMING JAY HAWKINS

Vic Chirumbolo

A division of Vic Chirumbolo Inc.
 424 Madison Avenue
 New York, New York 10017
 (212) 753-4330



Tulip Recs Inc 2249 Fillmore St., San Francisco Calif 94115 Tel (415) 922-8026 Pres Hillel Resner VP William M Resner
 Tumbleweed Music Co Inc., 3725 Blackstone Ave., New York, N.Y. 10463 Tel (212) 796-3149 Pres Arthur B. Fisher
 Turnabout see Vox
 Turnabout Vox Historical, see Vox
 Turquoise see Jimmie Addington
 Twelve O Clock see Florida Independent
 20th Century Recs 8544 Sunset Blvd., Los Angeles Calif 90069 Tel (213) 657-8210 Cable 20CENREC
 Pres Russ Regan, VP Finance & Controller Rene Kirkorian VP Sales M DaKroob VP Promo & Artist Relations Jack Hakim Pub Nbrman Winter, Int Dir Peter Pasternak Ass'l Int Dir Suzanne Logan Nat'l Disco Promo Dir Tom Hayden
Int'l branch: England
Labels: (Owned) 20th Century (distributed) Westbound
Int'l reps.: Argentina (Microfon) Australia (Festival) Austria (Phonogram) Belgium (Phonogram) Brazil (Companhia Ind l de Discos) Canada (GRT) Chile (Phonogram) Colombia (Phonogram) Denmark (Phonogram) Ecuador (Phonogram) Finland (Phonogram) France (Disc AZ), Germany (Phonogram) Ghana (Phonogram), Greece (Phonogram) Hong Kong (Phonogram) Israel (Hataklit), Italy (Phonogram) Jamaica



Jamie/Guyden

DISTRIBUTING CORP.

JAMIE RECORDS

PHIL-LA. of SOUL RECORDS

WRITE FOR OUR GROWING LIST OF

SUPER OLDIES

... "where there's always a hit"

919 N. BROAD ST., PHILA., PA. 19123
(215) CE 2-8383

(Record Specialists) Japan (King) Lebanon (Phonogram) Mexico (Gamma) Netherlands (Phonogram) Nicaragua (Sonido) Norway (Phonogram) Panama (Phonodiscos) Peru (Phonogram) Philippines (Home Inds) Singapore (Phonogram) South Africa (Gallo) Spain (Moveplay) Sweden (Phonogram) Switzerland (Phonogram) Trinidad (Record Specialists) UK (Pye)
 Twinkle see Centaur
 Twister see Quadraphonic
 2 J Recs Inc 1332 W Williams Ottumwa Iowa 52501 Tel (515) 682 7238 Pres Jack Paris VP Ivan Tennyson Promo Richard Colanzi (Distributed by Kajac)
 2 Mac Recs PO Box 7729 Atlanta Ga 30309 Tel (404) 768 3804 Gen Mgr Joe McTamney Prod Mgr Phil McDaniel
 Typhoon see Crimson Dynasty

U

U F O see Glolite
 U K Recs Inc 315 W 57 St Suite 3H New York N Y 10019 Tel (212) 581 7577 Pres Jonathan King (Distributed by Phonogram)
 U P Recs 5453 Camelot, No 3 Anchorage, Alaska 99504 Tel (907) 337 4745 Owner John T Curran
 Ultimate Recs Inc 7087 Bark Ln San Jose Calif 95129 Tel (408) 257 2048 Pres Earl B Johnson, VP Finance Barbara L Johnson VPA&R Erling C Johnson
 Ultra-Nova Prod ns 501 E Providence Rd Palatine, Ill 60067 Tel (312) 359-9556 Pres & A&R Ray A Papp VP Carolyn Lee Klein Sales Dir Dave Larson Pub & Adv Dir Joseph DiPasquale Promo Dir Dan Long
 Ultraphon see Polyphonwerke & United Rec g
 Uncle Bear see Ray Lawrence
 Underground, see Record & Music People
 Undisc (France) see Worldtone
 United see Cadet
 United Artists Recs of America 6920 Sunset Blvd Los Angeles Calif 90028 Tel (213) 461-9141 Cable UARECORDS Telex 67-3271 Pres Arthur Mogull VP Oprs Phil Skatf VP Bus Affairs Mark Levinson VP Pop A&R Denny Diante VP Promo Ray Anderson VP Int'l Jerry Thomas VP Blue Note George Butler VP Country Larry Butler
Branches: New York, N.Y. 729 Seventh Ave Zip 10019 Tel (212) 575-3000—Nashville, Tenn., UA Tower, 50 Music Square W Zip 37203 Tel (615) 329-935b
Int'l branches: Canada England, France
Labels: (Owned) Blue Note, Liberty Sunset United Artists (distributed) Chi-Sound Grateful Dead, Round
Int'l reps.: Argentina (EMI) Australia (Festival) Austria (Ariola) Belgium (EMI) Brazil (Som) Chile (Industria de Radio) Colombia (Sonolux) Denmark (EMI) Finland (EMI) Germany (Ariola) Greece (General), Guatemala (Dicesa) Hong Kong (Shun Cheong) India (Gramophone) Israel (CBS), Italy (CBS-Sugar) Japan (King Toshiba) Mexico (Gamma) Netherlands (Bovema), New Zealand (Festival) Norway (EMI) Panama (Discos de Panama) Peru (El Virrey) Philippines (Dyna) Portugal (Radio Trunfo) Singapore (Chiang Huat) South Africa (RPM), Spain (Ariola), Sweden (EMI), Switzerland (EMI), Thailand (EMI) Uruguay (Palacio de la Musica), Venezuela (Palacio de la Musica) West Indies (Record Specialists) Yugoslavia (RTV)
 United Rec g Co 19 E Main St Mount Kisco N Y 10549 Tel (914) 666 5287 Dir O Jeremas Ass'l Dir J Charvat Classical A&R R Vasata Ultraphone Dir Dr Edward T Salvato Jr
Labels: (Owned) Pantone Supraphon Ultraphon
Int'l rep.: UK (EMI)
 United States see Van Winkle
 Universal Sound see Sound Inc
 Up Front see Springboard
 Upstate see McKinnon—Tarheel
 Uptown Sound 1405 San Anselmo Ave San Anselmo Calif 94960 Tel (415) 457 2740 Contact Bruce Walford
 Up Trend Music & Publ g Corp 421A Broadway Nashville, Tenn 37203 Tel (615) 256-3836 Pres Jim Rice
Label: (Owned) Speed Limit 45
 Up With People 3103 N Campbell Ave., Tucson, Ariz 85719 Tel (602) 327-7351 Pres J B Belk Mktg Dir Jim F Troutner
 Urana, see Wise Women & Olivia
 Urania see American Themes
 Utopia see Gomelsky Eggers & RCA
 Utopian Ents Inc PO Box 5314 Macon Ga 31208 Tel

(912) 746-3129 Pres & Gen Mgr Randy L Howard
Label: (Owned) Utopian

V

V A D A see Nashville Int'l
 V C I Recs 424 Madison Ave., New York, N.Y. 10017 Tel (212) 753-4330 (SEE ADVERTISEMENT)
 V E L Recs PO Box 1218, Chicago, Ill 60690 Tel (312) 994-4561 Pres Lavon Lambeth, VP Earl Gibson Jr
 V R A see American Communications
 Thomas J Valentino Inc 151 W 46 St., New York, N.Y. 10036 Tel (212) 246-4675 Pres Robert Valentino, VP S Frank & Tom Valentino
Label: (Owned) Major (SEE ADVERTISEMENT)
 Wayne Vance Prod ns, PO Box 17006, Tucson, Ariz 85730 Tel (602) 886-4585 Owner Wayne Vance, A&R Lee Joy Dave Smith Michael Jackson, Ron Pelton
Labels: (Owned) Intelechy Poke, Rusway
 Vandalia Recs Box 32 Rt 2 Quaker St., Vandalia, Mich 49095 Tel (616) 476-2110 Owner William H Arpaia
 Vanguard Rec g Society Inc 71 W 23 St., New York, N.Y. 10010 Tel (212) 255-7732 Cable VANMUSICA
 Pres Classical A&R & Tape Seymour Solomon, VP A&R & Int'l Maynard Solomon, Nat'l Sales & Promo Mgr Nat LePatin Int'l Dir Jo Inguanti
Labels: (Owned) Bach Guild Cardinal, Everyman Classics Historical Anthology of Music, Vanguard, (distributed) Supraphon
Int'l reps.: Argentina (Sicamericana), Austria (CBS), Australia (Astor), Belgium (Inelco), Brazil (Som), Canada (Capitol) Colombia (Orbe) Denmark (Sonet/Dansk), France (Musidisc) Germany (EMI Electrola), Greece (CBS) India (Gramophone), Israel (CBS), Italy (Ricordi), Japan (King) Lebanon (EMI), Mexico (Gamma) Netherlands (Inelco) New Zealand (Allied), Norway (Arne Bendiksen) Pakistan (Gramophone), Philippines (Vic Prod ns) Portugal (Radio Trunfo) South Africa (Teal), Spain (Hispanvox), Sweden (Sonet), Switzerland (Phonag) UK (Pye)
 Vantage Rec g Co PO Box 212 Pottstown, Pa 19464 Tel (215) 323 3336 Pres & Exec Prod'r A Alan Botto, Sales & Mktg Mgr Kent Lyle Bradley
Labels: (Owned) Jody, Pic-Vue, Plant Reco-Flex, Semaphore Sound of Money Vantage, Zouvenit
 The Van Winkle Ent 1549 N Vine St Suite 20, Hollywood Calif 90028 Tel (213) 464-1389 Owner Joseph Van Winkle A&R Fred Daran, Pub Maxine Thomas Promo George Jay
Label: (Owned) United States
 Varulven Recs 39 Beverly Rd., Arlington, Mass 02174 Tel (617) 646 9490 Pres Joseph A Vigliano
 Vaya see Fant
 Vector 4 see Ovation
 Vee-B see Cadee
 Vee Jay Int'l 131 E Magnolia Blvd Burbank, Calif 91502 Pres Betty L Chappetta Sec'y-Treas Frank Chappetta A&R Dir & Disco Mgr Calvin Carter Jazz A&R Mgr Kent Glenn Nat'l Sales Mgr George Saydah
Labels: (Owned) Dynasty Epitaph, Oldies 45, Vee Jay, A World of Jazz
 Veevo Rec Co 51 W 74 St Suite 402 New York, N.Y. 10023 Tel (212) 362 2259 Pres Fredric Vonn
 Velvet Recs Inc, 10128 NW 80 Ave Hialeah Gardens, Fla 33016 Tel (305) 823-0812 Cable DISVELVET
 Pres Roberto Page VP Jose Page Gen Mgr Sales, Mktg & Promo Antonio Moreno, Tape Mgr Aurelio Morales
Branch: Santurce, P.R., 629 Cerra St., Zip 00907 Tel (809) 722-3191
Int'l branch: Venezuela
Labels: (Owned) Jaguar Velvet
Int'l reps.: Colombia (Fuentes) Central America (Indica in Costa Rica) Ecuador (Fedisco), Mexico (Sonido & Ritmo)
 Ven-Jence see Kajac
 Venus (Venezuela) see Auditorama
 Veriton see Polish Rec Center
 Vermillion see Dawn Prod ns
 Vertrigo see Phonogram
 Verve see Polydor
 Verve see Jimmie Skinner
 Vic see La Val
 Victrola see RCA
 Video see Cinema Prize
 Videotext see Rhythms Prod ns
 Vigor see De-Lite & Pickwick—PIP
 Village Rec g (div of Combined Marketing Assocs.), 10 Boston Square Fort Smith Ariz 72901 Tel (501) 782-5051 Pres James Baldwin, Exec VP Roy J Morris, VP S Ed Hopkins, Carl Finch
Labels: (Owned) Boar Country Pie, Day, Testament, Vil-lage
 Vimla see Mitchell
 Vintage Jazz see Ray Lawrence
 Virgin Recs Inc 55 W 53 St New York N Y 10019 Tel (212) 489-0295 Pres Charles Levison, VP & Sec'y Annie Shand, Ass't to Pres & Artist Relations Dr Diane Volpe Pub Dir Greta Schuckersinsky (Distributed by CBS)
 Virginia see Johnson
 Virginia Rec g Co 209 Main St, Fort Lee N.J. 07024 Tel (201) 947-3900 NYC (212) 757-2695 Owner Al Thomas A&R Mark Donald Pub & Promo Jim McCarty
 Virginian see McKinnon—Tarheel
 Virgin Vinyl see Kiderian-Virgin
 Virgo, see Roulette
 Virrey, El see Discos Latino
 Virtue Recs 8809-11 Rising Sun Ave Philadelphia, Pa 19115 Tel (215) 676-8992 Pres Frank Virtue, Mgr Mary Ann Virtue Sec'y-Treas Mary Virtue, A&R Linda Virtue, Promo Dir Melvin Wells
 Vision see Kajac
Vista, see Disneyland-Vista
 Vistone, see Small Independent

Children's Records of America
 Exclusive Distributors
 Of Original Sesame Street Records
 159 West 53rd Street/New York, New York 10019
 Tele: (212) 581-3711

Arthur Shimkin, PRESIDENT **Art Denish, FRIEND** **Shy Raiken, VICE PRESIDENT**

Village Rec g (div of Combined Marketing Assocs.), 10 Boston Square Fort Smith Ariz 72901 Tel (501) 782-5051 Pres James Baldwin, Exec VP Roy J Morris, VP S Ed Hopkins, Carl Finch
Labels: (Owned) Boar Country Pie, Day, Testament, Village
 Vimla see Mitchell
 Vintage Jazz see Ray Lawrence
 Virgin Recs Inc 55 W 53 St New York N Y 10019 Tel (212) 489-0295 Pres Charles Levison, VP & Sec'y Annie Shand, Ass't to Pres & Artist Relations Dr Diane Volpe Pub Dir Greta Schuckersinsky (Distributed by CBS)
 Virginia see Johnson
 Virginia Rec g Co 209 Main St, Fort Lee N.J. 07024 Tel (201) 947-3900 NYC (212) 757-2695 Owner Al Thomas A&R Mark Donald Pub & Promo Jim McCarty
 Virginian see McKinnon—Tarheel
 Virgin Vinyl see Kiderian-Virgin
 Virgo, see Roulette
 Virrey, El see Discos Latino
 Virtue Recs 8809-11 Rising Sun Ave Philadelphia, Pa 19115 Tel (215) 676-8992 Pres Frank Virtue, Mgr Mary Ann Virtue Sec'y-Treas Mary Virtue, A&R Linda Virtue, Promo Dir Melvin Wells
 Vision see Kajac
Vista, see Disneyland-Vista
 Vistone, see Small Independent

Viva, see Springboard.
 Vocab Inc. 3071 S. Broad St., Chicago, Ill. 60608 Tel (312) 254-8047 Pres. A. J. Balko
Labels: (Owned) Vocab Wordcraft
 Vokes Rec. Co. PO Box 12, New Kensington, Pa. 15068 Tel (412) 335-2775 Pres. Howard Vokes
Labels: (Owned) Country Boy, Vokes
 Volare Recs. Inc., PO Box 325, Englewood, N.J. 07631 Tel (201) 567-7538 Pres. Clyde Otis
 Vox Prod's Inc., 211 E. 43 St., New York, N.Y. 10017 Tel (212) 867-9360 Cable VOXPRODUCT Pres. George H. de Mendelssohn-Bartholdy VP. Thomas DiVita
Int'l branch: England
Labels: (Owned) Candide, Turnabout, Turnabout/Vox Historical, Vox
 Voyager Recs. 424 35 Ave., Seattle, Wash. 98122 Tel (206) 323-1112 Gen. Mgr. Vivian Williams, Prod'n Mgr. Philip L. Williams

W

W E A Int'l Inc., 75 Rockefeller Plaza, New York, N.Y. 10019 Tel (212) 484-8100 Pres. Neshu Ertugun
Admin. office: Burbank, Calif., 3330 Warner Blvd
 Zip 91505 Tel (213) 843-6311 Exec. VP. Phil Rose; VP & Treas. Barry Stanley, Repertoire Co-ord. David Franco
Labels: (see listings for Warner Bros., Elektra & Atlantic)
Int'l branches: Australia, Brazil, Canada, England, France (WEA Filipacchi), Germany, Italy, Japan (Warner-Pioneer), Netherlands (WEA Recs. & European Coordinating Office), New Zealand, South Africa, Switzerland (European Artists Relations Office)
Int'l reps.: Argentina (Sicamericana), Austria (Ariola), Belgium (EMI), Chile (Asfona), Colombia (Codiaco), Czechoslovakia (Supraphon), Denmark (Metronome), Ecuador (Famoso), El Salvador (Dicesa), Finland (Scandia), Greece (General), Hong Kong (Cosdel), India (Gramophone), Israel (CBS), Jamaica (Total Sounds—Warner Bros. & Elektra; Dynamic Sounds—Atlantic & Rolling Stones), Kenya (ALT), Lebanon (Les Fils de Georges Hadad), Mexico (Gamma), Nigeria (Phonogram), Norway (Polydor), Peru (El Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Singapore (Cosdel), Spain (Hispano), Sweden (Metronome), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Polydor) West Indies—Eastern (WIRL Barbados—Warner Bros. & Elektra, Dynamic Sounds—Atlantic & Rolling Stones), Yugoslavia (Suzy), Zambia (Teal). (SEE ADVERTISEMENT)
 W I L D (World Independent Label Dists.), 3717 W. Pico Blvd., Los Angeles, Calif. 90019 Tel (213) 731-9685 Pres. Steve Riggio, VP. David M. Greenman (Manufacturers Representative)
Labels: (Represented) Audio Arts, Audio Gospel, Bull-It, Cordak, Essar, IcePac, Libra III, Love, Kris
 W I M, see Crystal
 W-W, see Continental Communication
 Wago Recs. Inc. 2740 Devine St., Suite 3, Columbia, S.C. 29205 Tel (803) 799-5452 5489 Exec. VP. Pub. & Promo. Howard A. Knight Jr., VP. Gen. Mgr. Tape & Int'l. Walter H. Scott Jr., Sales & Mktg. Mgr. Doyle Weiser, Adv. Mgr. Vernon Craig
Labels: (Owned) Boss, Dynamite, Gospelways, Soul Star, Wago
 Wagon Wheel Recs. Box 266, Rt. 1, Georgetown, S.C. 29440 Pres. Jack Redick (Distributed by Jim Hall)
 Walter, see Alaska-Chi
 Bruno Walter Society, see Educational Media
 Waltner Ents., 2308 St. Anne Pl., Santa Ana, Calif. 92704 Tel (714) 557-4825 Pres. A&R & Int'l. Steve Waltner, Sales, Mktg. & Promo. Reggie South, Pub. & Adv. Jim Waters
Labels: (Owned) Daisy, Sunburst
Int'l rep.: Brazil (Pirate)
 Wampus, see Glolite
 Warner Bros. Recs. Inc., 3300 Warner Blvd., Burbank, Calif. 91510 Tel (213) 846-9090 8d. Chm. & Pres. Mo. Ostin, Exec. VP. Stan Cornyn, VP & A&R Dir. Lenny Waronker, VP & Sales & Promo. Dir. Ed Rosenblatt, VP & Artist Development Dir. Bob Regehr, VP & Treas. Murray Gitlin, VP. Bus. Affairs. David Berman, VP & Exec. Prod'n. Ted Templeman, VP & Black Music Mktg. Tom Draper, Dir. of Gen. Mgrs. Pete Johnson, Mdsgr. Dir. Adam Somers, Pub. Dir. Bob Merlis, Editorial Dir. Charlie Haas, Art. Dir. Ed Thrasher, Gen. Mgrs. Clyde Bakkeemo, Ron Goldstein, Tony Lawrence, Adv. Mgr. Shelley Cooper, Press Mgr. Veronica Brice, Int'l. Dir. Tom Ruffino, Tape Opns. Dir. & Nat'l. Singles Sales Mgr. Lou Dennis, Ass't. Nat'l. Promo. Dir. Don McGregor, Dave Urso
Branch: New York, N.Y., 44 E. 50 St. Zip 10022 Tel (212) 832-0600 (Pub.), 832-0950 (Admin.). Dir. of Media Informational Servs. Billie Wallington, Disco Co-ord. Jackie Thomas—Nashville, Tenn., PO Box 12646 Zip 37212 Tel (615) 256-4282 Gen. Mgr. Jonathan Fricke, Country Music Dir. Andy Wickham
Distribution branches: Los Angeles, San Francisco, Calif., Denver, Colo., Miami, Fla., Atlanta, Ga., Chicago, Ill., Greenbelt, Md., Boston, Mass., Detroit, Mich., Minneapolis-St. Paul, Minn., St. Louis, Mo., Moorestown, N.J., New York, N.Y., Cincinnati, Cleveland, Ohio; Dallas, Tex., Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)
Int'l branches: see WEA Int'l
Labels: (Owned) Reprise, Warner Bros. (distributed) Bearsville, Brother, Capricorn, Curton, Disc-Reet, Gemigo, Paradise, Warner Curb, Warner Spector, Whitfield
Int'l reps.: See WEA Int'l
 Warner Curb, see Warner Bros.
 Warner Spector, see Warner Bros.
 Watt Works Inc., 6 W. 95 St., New York, N.Y. 10025 Tel (212) 749-6266 Pres. Michael Mantler, VP. Carla Bley
Int'l branch: England
Label: (Owned) Watt

Int'l reps.: Worldwide except for Canada, Japan & USA (Virgin), Japan (Trio).
 Wave Recs. (div. of Robin Sean Music), 5635 Verona Rd., Verona, Pa. 15147 Tel (412) 793-9503 Pres. Promo. & A&R. Jim O'Leary, VP. Sales & Mktg. Pat O'Leary
 Waylon, see Times Mgmt
 Waytone, see Nationwide Sound
 Wedge, see Dawn Prod's
 Fred Weinberg Prod'n Inc., 16 Dundee Rd., Stamford, Conn. 06903 Tel (203) 322-5778 Pres. & Disco Contact. Fred Weinberg; VP. Joan R. Weinberg, A&R. David Carey Lehman, Fred Weinberg
Label: (Owned) Frejo
 Weird World, see TK
 Welte Legacy of Piano Treasures, see Recorded Treasures
 Wenra Rec. Co., 2801 Santa Clara Ave., Alameda, Calif. 94501 Tel (415) 523-4082 Pres. Ray Gladwill
 Wes Jac Recs., PO Box 743, 317 S. Church St., Lake City, S.C. 29560 Tel (803) 394-8401 Owner. Willie R. Bradgton Jr.
 Wesley Recs., PO Box 10044, Denver, Colo. 80210 Tel (303) 777-9648 Owner. W.L. Horning
Labels: (Owned) Spin-Out, Wesley
 Wesrock, see Kool Kat
 West Recs., PO Box 76234, Los Angeles, Calif. 90076 Tel (213) 382-1048 Owner, A&R. Disco Contact, Sales, Mktg. & Adv. George Clements, Ass't. to Owner. David Morris; Pub. Silvia Fischer; Promo. Jim McGuckin
Labels: (Owned) Rhinestone, West
 Westbound Recs. Inc., 19631 W. Eight Mile Rd., Detroit, Mich. 48219 Tel (313) 255-7640 Pres. Armen Boladian, Admin. Ass't. to Pres. Carole Luedeman, A&R. Bernard Mendelson, Nat'l. Promo. Dir. James R. Brooks (Distributed by 20th Century)
Labels: (Owned) Nine, Westbound
 Western American Rec. Co., 830 S. Live Oak Park Rd., Fallbrook, Calif. 92028 Tel (714) 728-9826 Owner. Will Keith
 Western Head Music Co., PO Box 19, Bulverde, Tex. 78163 Tel (512) 438-2465 Owner. Augie Meyers; Sales & Mktg. Carol Meyers
Label: (Owned) Texas-Re-Cord
 West Mex. Tape, see Marsal
 Westport, see Kastle
 Wham Bam Recs., 525 N. Broad St., Allentown, Pa. 18104 Tel (215) 820-9090 Pres. Dennis Somach; VP. Richard Somach
 Whirlwind, see Tornado
 White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505 Tel (717) 343-6718 Owner & Pres. Phil Ladd
 Whitfield, see Warner Bros.
 Wichita, see Nationwide Sound
 Wicked, see TK
 Wild Cat, see McKinnon—Slide
 Wildflower, see Steady
 Wilmac, see Playette
 Wilson Rec. Corp., 9125 Ridgely Dr., Lorton, Va. 22079 Tel (703) 494-1187 Pres. H.J. Wilson Jr.
 Wilwin Recs., PO Box 1669, Carlsbad, Calif. 92008 Tel (714) 729-8406 Owner. Denny Tymmer
 Winchester, see Sounds of Winchester
 Windfall Recs., 1790 Broadway, New York, N.Y. 10019 Tel (212) 765-8450 Pres. E.S. Prager
Labels: (Owned) Phantom (distributed by RCA), Windfall
 Windi Recs. (div. of Komitee Ents.), PO Box 66, 1052 Duncan Pl., Manhattan Beach, Calif. 90266 Tel (213) 372-0780 Cable WINDREC. Pres. Gary Young, Ass't. to Pres. Dick Gaynor, VP. James Morris, VP. A&R. Ed Cardinali, VP. Special Prods. Paul DeWitt, VP. Sales. Tom Bullard, VP. Pub. James Howe; VP. Adv. Linda Green, VP. Promo. Marvin Harrison, Tape Sales Mgr. Jim Campbell
Branch: Oklahoma City, Okla., 3313 NW 41 St. Zip 73112 Tel (405) 947-5907 Pres. Ron Hicks, VP. Gordon Johnston
Int'l branches: Canada, Venezuela
Labels: (Owned) Windi, Windi-South (Venezuela), (distributed) Calabasas, My Rec. Co., Nova-Sol
 Windi-South (Venezuela), see Windi
 Windmill, see Michele
 Windsong, see RCA
 Windy City, see Kiderian-Virgin
 Wine Recs., 3307 Laurel Dr., Glenshaw, Pa. 15116 Tel (412) 487-6156 Owner. James Grimes
 Wing & A Prayer Rec. Co. Inc., 3 Patchin Pl., New York, N.Y. 10011 Tel (212) 691-6796 Pres. Stephen Y.

Scheaffer, VP. Harold Wheeler, Nat'l. Promo. Dir. Angelo Fazio (Distributed by Atlantic)
Int'l rep.: Worldwide (WEA)
 Winterwood Recs., 33 Highland Ln., Wheeling, W. Va. 26003 Tel (304) 233-1723 Owner. Don Teachout; PR. Dir. Janis Woods
 Wise Women Ents. Inc., PO Box 297, Village Sta., New York, N.Y. 10014 Tel (212) 989-2998 Pres. Kay Gardner; Sec'y-Treas. Marilyn Ries, Promo.; Mary Spottswood Pou.
Branch: Washington, D.C., PO Box 2879, Zip 20013, Tel (202) 783-1730 (Distributed by Olivia)
Label: (Owned) Urama.
 Wolf, see TK
 Wonderland/Golden, see AA
 Wooden Nickel Recs. Inc., 6521 Homewood Ave., Los Angeles, Calif. 90028 Tel (213) 464-6104 8d. Chm.; Jerry Weintraub, Co-Pres. & A&R. Bill Traut, Jim Golden, Nat'l. Promo. Mgr. Dave Vaughn
Branch: Chicago, Ill., 1750 N. Clark St., Suite 1209, Zip 60614 Tel (312) 751-0707
 Woodsmoke, see Nationwide Sound
 Wordcraft, see Vocab
 Word Inc., 4800 W. Waco Dr., Waco, Tex. 76703 Tel (817) 772-7650 Pres. Jarrell McCracken; VP & Word A&R. Dir. Kurt Kaiser, VP & Cnaaan A&R. Dir. Marvin

(Continued on page 96)

Greedy
Records LTD

FEATURING RECORDING
ARTISTS:

Donny Gerrard
The Bottom Line
Mark Lindsay
Kathy Collier
The Greedy Band

The Greedy Recording Company
8560 Sunset Blvd.
Los Angeles, CA 90069
(213) 659-7022

MESSENGER SERVICE IMPORTANT TO YOUR
BUSINESS SUCCESS ? ? ?

of KORS it is!

Fast . . . Dependable service as one of our
customers . . . BILLBOARD . . . can testify

PHONE
247-6252

KORS MESSENGER SERVICE, INC.
Pres.: J.G. Korsak
136 West 52nd Street
New York, N.Y. 10019

It Would Be KORS Pleasure to Service You

Music Publishers Of The United States

A

A B C Dunhill Music Inc (BMI) see American Broadcasting
A B C Music Co (ASCAP), see Bourne
A M C Inc (ASCAP), see BRS Inc
A M E (American Metropolitan Ent's of New York Inc) (BMI)
see Copyright Serv Bureau
A-M Music Corp (ASCAP), see Chappell
A T M Music (ASCAP), see Schiffman
A T V Music Corp (BMI) 6255 Sunset Blvd Hollywood
Calif 90028 Tel (213) 462-6933 Pres & Gen Mgr
Samuel S Trust Prof Mgrs Steve Love Steve Stone
Branches: New York, N.Y., 1370 Ave of the Americas
Zip 10019 Tel (212) 245-0380 Gen Mgr Irving
Chezar Prof Mgr Jerry Simon—Nashville, Tenn., 55
Music Square W Zip 37203 Tel (615) 254-5531
Gen Mgr Charlie Williams Prof Mgr Jonathan
Stone
Int'l branch: England
Affiliated firm: Sounds of Memphis
Affiliates: Alanbo Music (BMI) Attache Music (BMI)
Comet Music Corp (ASCAP) Lowell Fulson Music
(BMI) Maclean Music Inc (BMI) Mr Dogg Music (BMI)
Return Music (BMI) Sweco Music Corp (BMI) Valise
Music (ASCAP) Welbeck Music Corp (ASCAP) Zonal
Music (BMI)
Int'l firms represented: UK (ATV, Welbeck)
A T V-Sounds of Memphis (BMI), see Sounds of Memphis
A-Z Music (BMI) see Spina
Abado Music (BMI) see Amigo
Abel Music Co (BMI) see Spencer
Abernathy & Eye Music (BMI) 10447 Glory Ave Tujunga
Calif 91042 Tel (213) 353-2690 Pres Gen & Prof
Mgr Greg Dempsey
Affiliate: Peculiar Pose Music (BMI)
Abingdale Music Publ g (ASCAP) 945 Venezia Ave Venice
Calif 90291 Tel (213) 822-2285
Abingdon Press 201 Eighth Ave S Nashville Tenn
37202 Tel (615) 749-6459 6396 Mgr Charles O
McNish Music Mgr Robert O Hofelt
Affiliate: United Methodist Publ g House
Abkco Music Inc (BMI) 1700 Broadway New York N Y
10019 Tel (212) 582-5533 Pres Allen Klein VP
Joel Silver
Affiliate: Kags Music Corp (BMI)
Able Music Inc (BMI) PO Box 306 Vansant, Va 24656
Tel (703) 498-3337 597-8029 Pres Roy John
Fuller Gen Mgr Perry Adam Fuller Prof Mgr Joe
Deaton
Branch: Oakwood, Va., PO Box 395 Zip 24631 Tel
(703) 935-4312 Gen Mgr Timothy R Day Prof
Mgr Ken Jordan
Abnak Music Ent's Inc (BMI), 825 Olive at Ross Dallas Tex
75201 Tel (214) 742-6111 Pres John Abdor Sr
Affiliate: Jetstar Publ rs Inc (BMI)
Above Music Publ ns (ASCAP), PO Box 1190B Nashville
Tenn 37211 Tel (615) 385-1960 Pres Gen & Prof
Mgr Tom McConnell
Affiliate: Beyond Music Co (BMI)
Acadiana Music (ASCAP), see Flat Town
Accabonac Music (ASCAP), see Cherry Lane
Accadia Music Publ g Co (ASCAP), 9962½ Durant Dr., Beverly
Hills, Calif 90212 Tel (213) 277-8383 Owner &
Exec Mgr Mary Herscher Gen Mgr Selma Herscher
Affiliate: Bryn Mawr Music Co (ASCAP)
Int'l reps.: Australia (J Albert), Japan (Toshiba), Sweden
(Cupol) UK (Cyril Shane)
Acclaim Music Inc (BMI), see Jim Reeves
Accretive Copyright Co (ASCAP), see Solar Recs
Accumulative Copyrights Co (BMI), see Solar Recs
Ace Music (SESAC), see 4-Star
Achi (ASCAP), see Chicorel
Ackee Music Inc (ASCAP), see Island
Acklen Music (BMI), see Buzz Cason
Acme Music (ASCAP), see Royalty Control
Acorn Music Corp (BMI), see TRO
Acoustic Music Inc (BMI), 5304 Camelot Court, Brentwood
Tenn 37027 Tel (615) 244-3450 Pres Danny
Davis, VP Buddy Lee
Affiliates: Allmusic Inc (ASCAP), Allsongs Inc (SE-
SAC)
Administered companies: Allclear Music Inc., Gary S
Paxton Music Inc (BMI)
Acropolis Publ ns (BMI) 4012 Oklahoma Ave Tampa, Fla
33616 Tel (813) 839-4808
Actual (BMI), see Eden
Acuf-Rose Publ ns Inc (BMI), 2510 Franklin Rd., Nashville,
Tenn 37204 Tel (615) 385-3031 Pres Wesley H
Rose, VP John R Brown
Int'l branches: Australia, Belgium, Denmark, France,
Germany, South Africa, Switzerland, UK
Affiliates: Milene Music Inc (ASCAP), Fred Rose Music
Inc (BMI)
Int'l reps.: Argentina (Julio Korn), Brazil (Irmaos Vitale),
British Honduras (EMLASA), Chile (Julio Korn), Colombia
(EMLASA), Costa Rica (EMLASA), Dominican Republic
(EMLASA), Israel (Subar), Japan (Shinko), Mexico
(EMLASA), Nicaragua (EMLASA), San Salvador
(EMLASA), Uruguay (Julio Korn), Venezuela (EMLASA)
Adams-Ethridge Publ g Co (BMI), PO Box 434, 502B Ave
N Galveston, Tex 77550 Tel (713) 763-8344/
4146 Owners Leon Ethridge, Gerald Adams, Prof
Mgr Leon Ethridge
Branch: Houston, Tex., 8803 Winkler No 99 Zip
77017, Tel (713) 944-1576
Affiliates: Isle City Music (ASCAP), Tall Texan Publ g
Co (BMI)
Int'l reps.: Australia (J Albert) UK (Francis Day &
Hunter)

Addax Music Co Inc (ASCAP) see Famous
Adkins Music Publ rs (BMI) Box 41-C Rt 1 Elkhorn City
Ky 41522 Tel (606) 754-9042 Pres Rev Jack Ad-
kins
Richard Adler Ent's Inc (ASCAP), see New York Times
Admiration Music Inc (BMI), see Brunswick
Admont Music Corp (ASCAP), see Brent
Adra Music Publ g Co (BMI) 9 W 70 St No 4A, New
York N Y 10023 Tel (212) 580-8311 Pres Fredric
Munao
Adrienne Music Co (ASCAP), see Hengine
Advanced Music Corp (ASCAP), see Warner Bros
Adventure Music Co (ASCAP) 1201 16 Ave S., Nashville
Tenn 37212 Tel (615) 385-0047 Pres Charles
Chellman Gen Mgr Georgia Chellman
Affiliates: Touchdown Music Co (BMI), Zeus Music Co
Inc (ASCAP)
Aesops Fables Music (ASCAP), see Carlou
Afinity Music (BMI) see Beechwood
After Dark Music Inc (BMI) see Playboy
Agape (ASCAP), see Hope
A Gee Jay (ASCAP), see International Sound
Aquila Publ g Co (BMI), see Catalpa
Ahab Music Co Inc (BMI) 1707 Grand Ave Nashville
Tenn 37212 Tel (615) 244-1348 Pres Ray Ste-
vens
Ahler-Burke Corp (ASCAP), see Fred Ahler
Fred Ahler Music Corp (ASCAP) 9165 Sunset Blvd Los
Angeles, Calif 90069 Tel (213) 273-7261
Affiliates: Ahler-Burke Corp (ASCAP) Fairlight Music
Co Inc (BMI) Gold Sovereign Music (BMI) Hello
There! Music Inc (ASCAP) Knollwood Music Corp
(ASCAP) Manacor Music Co Inc (ASCAP) Maplewood
(ASCAP) Mr Bones Music Publ g Inc (BMI), Rocky
Mountain Nat'l Park Music Co Inc (ASCAP) Sanson-
Antobal (ASCAP) Sterling Music Co Inc (ASCAP)
Thursday Music Corp (BMI), Wildflowers Co (ASCAP)
Affiliated group: Cristeval Music (BMI)—Next Window
Music (ASCAP)
Aida Music Corp (ASCAP), see Big Seven—Gyrus
Ainsworth Music (ASCAP), see Rondor
Airefield Music (BMI) see Beechwood
Aisha Music (BMI) see Jondora
Aia King Music (BMI), see Mietus
Alameda Music Inc (BMI), see Edward B Marks
Alanbo Music (BMI) PO Box 9639 North Hollywood Calif
91609 Pres Buddy Mize
Affiliated firm: ATV Music Corp (BMI)
Affiliate: All-Love Music
J Albert & Son Pty Ltd., 4 E 52 St., New York, N Y 10022
Tel (212) 755-0812
Home office: Australia
Albet Music Corp (BMI) see Fourth Floor
Al-Bo Music Co (ASCAP) 37 Odell Ave Yonkers, N Y
10701 Tel (914) 969-5673 VP & Gen Mgr Joe Bol-
lon
Alchemical Music (ASCAP), see Doors
Alchemy Music Inc (ASCAP), see Star Show
Aldrich Music Co (BMI), see Copyright Serv Bureau
Altha Jane Music (ASCAP), PO Box 4796 Nashville, Tenn
37216 Tel (615) 865-8990 Pres Duane T DeSanto
Affiliates: Valynn Music (BMI)
Alexis Music Inc (ASCAP) 5750 Melrose Ave., Hollywood
Calif 90038 Tel (213) 463-2353 Pres Lee Magid
Affiliate: Marvelle Music Co (BMI)
Alexsar Music (BMI), see Chappell
Alfieri Music (BMI), 23 Dartmouth Dr., Delran N J 08075
Pres Louis Alfieri
Affiliate: Low Down Music (BMI)
Alfie Sound, see Sound Syndicate
Alford Music (ASCAP), see Copyright Serv Bureau
Alfre, see Jasparr
Alfred Publ g Co Inc (ASCAP), 75 Channel Dr., Port Wash-
ington, L.I., N Y 11050 Tel (516) 883-8860 Pres
Morton Manus, VP Saul Feldstein
Affiliate: Capri Music Corp (BMI)
Algee Music Corp (BMI), see Al Gallico
Aliben Music (BMI), see Skinny Nut
Alen Music (BMI), see Mietus
Alson Music Co (ASCAP), PO Box 2076, De Land, Fla
32720 Tel (904) 734-B118 Pres, Gen & Prof Mgr
Robert Quimby
Alton Music Co (BMI), PO Box 1891B, Los Angeles, Calif
90018 Tel (213) 930-1814 Owner Al Hall Jr
Alkatraz Corner Music Co (BMI), PO Box 3316, San Fran-
cisco, Calif 94114 Tel (415) 626-4829 Dir Joe
McDonald, Mgr Bill Belmont
Affiliates: Bear Sloop Music Co (BMI) Joyful Wisdom
Music Co (BMI), McDonald Music Co (BMI)
Int'l reps.: Australia (Festival), Austria (Rolf Budde), Bel-
gium (Anagon in Netherlands), Brazil (ELAM), Central
America (CBS), France (Bagatelle, Allo—Joyful Wis-
dom), Germany (Rolf Budde), Ireland (Chrysalis), Japan
(Harry Fox), Mexico (CBS), Netherlands (Anagon), New
Zealand (Festival), Scandinavia (Sonet), South America
(CBS), Spain (EGO), Switzerland (Rolf Budde), UK &
Commonwealth (Chrysalis)
Allanwood Music (BMI), see Glen Campbell
Allclear Music Inc., see Acoustic
Allied Artists Music Co Inc (ASCAP), 15 Columbus Circle,
New York, N Y 10023 Tel (212) 541-9200 Cable
ALLARTINI Pres, Gen & Prof Mgr Carl Prager
Affiliate: Soutown Music Co Inc (BMI) (SEE ADVER-
TISEMENT)
All-Love Music, see Alanbo
Allmusic Inc (ASCAP), see Acoustic
Allnight Music (BMI), see Ankh
All of a Sudden Music Inc (ASCAP), see Sudden Rush
All-Points Music (ASCAP), 29B39 Cedar Rd., Mayfield

Heights Ohio 44124 Tel (216) 461-3845 Pres
Perry Stevens
Affiliate: Brilliyunt Sun Music (BMI)
Allroads Music (BMI) see Beechwood
Allsongs Inc (SESAC), see Acoustic
Ally Music Inc (BMI), see Tree
Almanac Music Inc (ASCAP), see TRO
Almimo Music Inc see T B Harms—Vogue
Almitra Music Co Inc (ASCAP), see Publishers Licensing
Corp
Almo Music Corp (ASCAP), see Rondor
Aloud Music Co (BMI) see A. Schroeder
Alouette Music Publ g Co (BMI) see Intercontinental Music
Alouette Prod ns Inc 1650 Broadway Suite 1107 New
York N Y 10019 Tel (212) 977-9898
Affiliates: Bonpour Music Inc (ASCAP) Bonus Music
(BMI) Buffee Music Inc (BMI) Dialogue Music Inc
(BMI), Earth Music Inc (BMI) Enchanted Music Co Inc
(ASCAP) Igneous Music Inc (BMI) Josco Music Co
Inc (BMI), Lesgor Music Inc (BMI) Modo Music (BMI)
Our Daughters Music (BMI), Pawnbroker Music Corp
(ASCAP) Portobello Road Music (BMI) Revolution
Music Ltd (ASCAP) Sheenfeen Music Co Inc
(ASCAP) Stainless Music (BMI), Tattersall Music Co
(BMI), Thorluc Publ g Co (BMI) Twill Music (ASCAP)
Alpane Music Inc (ASCAP), see Copyright Serv Bureau
Atpeg Eds (ASCAP), see C F Peters
Alpha Film Music (BMI) see Alpha
Alpha Music Inc (BMI) 501 Madison Ave New York N Y
10022 Tel (212) 753-3234 Pres Louis Nurko VP
A Vander Molen
Affiliate: Alpha Film Music (BMI)
Int'l firm represented: Bosworth & Co Ltd (UK)
Int'l rap.: UK (Bosworth)
Alphan Music Publ g (ASCAP) PO Box 38444 Hollywood
Calif 90038 Tel (213) 733-8277 Owner Steve Rig
gio
Affiliate: Sprite Music Publ g (BMI)
Alpha Phi Music (BMI), see Mietus
Alp Music Inc (ASCAP), see Interval Music
Alrac Music (BMI) see Watt Works
Alrhodes Music (ASCAP) 315 W Alabama Houston Tex
77006 Tel (713) 526-6397 Pres & Prof Mgr Sam-
uel Cammarata Gen Mgr Mike Dunthy
Affiliates: Frucam Music (BMI) MMI (SESAC) Music
Int'l Inc (BMI)
Alrhond Music Inc (BMI) see Roger Miller's Music
AlRuby Music Inc (ASCAP) 8515 Hollywood Blvd Holly-
wood, Calif 90069 Tel (213) 656-9001 Pres L. Mi-
zell Gen Mgr A Mizell Prof Mgr J E Porter III
Affiliate: Blue Bros Music (BMI)
Atshire Publ g Cos PO Box 7107 Zip 91505 1015 Isabel
St Burbank Calif 91502 Tel (213) 849-4671
Cable BUDDSOUND Pres Al Sherman Gen Mgr
Freda Gross
Affiliates: Chesdel Music Co (BMI) Cordova Publ g Co
(BMI) Daval Music Co (ASCAP)
Al's Written Music Publ rs (BMI) 1313 Washington Par-
sons Kan 67357 Tel (316) 421-1666 Pres Gen &
Prof Mgr Albert H Monday
Affiliate: Rone Gorse Publ g Co (ASCAP)
Atsy-Palsy Music Corp (BMI), see New York Times
Alta Mesa Music (BMI)—Pres Jerry Styner—see Caseyem
Altam Music Corp (BMI), see Al Gallico
Altaview Music Co (BMI), PO Box 557, Lithia Springs Ga
30057 Pres James F Brannon Jr
Alva Music (BMI), see E J Gurten
Alvera Publ g Co (BMI), PO Box 9304 Tulsa, Okla 74107
Tel (918) 242-3303 Pres & Gen Mgr Al Clauser
Prof Mgr Vera Clauser
Amak Music Co (ASCAP), see Chappell
Amalgamated Tulp Corp (BMI) (div of Saturn Inds Inc)
117 W Rockland Rd., Libertyville Ill 60048 Tel
(312) 362-4040 Pres Perry H Johnson Gen Mgr
Rick Johnson, Prof Mgr Paula Johnson
Affiliate: Much More Music (BMI)
Amani Music, see Copyright Serv Bureau
Amaro Music (BMI), see Jondora
Amberson Ent's Inc (ASCAP) see G Schirmer
American Academy of Music Inc (ASCAP), see Belwin-Mills
American Broadcasting Music Inc (ASCAP) 11538 San
Vicente Blvd, Los Angeles, Calif 90049 Tel (213)
826-8364 Cable ABUNDREX. Chm.: Jerold Rub-
enstein, Pres Jay R Morgenstern VP Hal Yoergler
Branch: Nashville, Tenn., 2409 21 Ave S Zip
37212 Tel (615) 383-0840 Prof Mgr Diane Petty
Affiliates: ABC Dunhill Music Inc (BMI) Don Music
Publ g Co Inc (BMI) Lion Music Publ g Co Inc (BMI)
Int'l firm represented: Anchor (UK)
Int'l reps.: Australia (Associated), Austria (Schmolzi &
Slezak), Brazil (Intersong), Central America (Edimusa),
Czechoslovakia (Schmolzi & Slezak), Germany (Schmolzi &
Slezak), Greece (CBS), Hong Kong (Pathe), Hungary
(Schmolzi & Slezak), Israel (CBS), Italy (Ricordi), Japan
(Victor), Malaysia (Pathe), Mexico (Edimusa), Nether-
lands (Basart) New Zealand (Associated) Scandinavia
(April), South America (Intersong) Spain (Quiroga)
Switzerland (Schmolzi & Slezak), UK (Anchor) Yugo-
slavia (Schmolzi & Slezak)
American Compass Music Inc see Larry Shayne
American Composers Alliance (BMI), 170 W 74 St., New
York, N Y 10023 Tel (212) 873-1250 Pres Nicolas
Roussakis, Exec Dir Francis Thorne
Affiliate: American Composers Ed (BMI)
American Composers Ed (BMI), see American Composers Al-
liance
American Cowboy Music Co (BMI), 11 Music Circle S,
Nashville, Tenn 37203 Tel (615) 256-7648 Gen &
Prof Mgr William G Hall

Q: Where do Country Song hits come from?

A: From Al Gallico Music Corp.

Our Track Record of BMI Awards

TITLE	YEAR
THE NITTY GRITTY	1963
SHE'S NOT THERE	1964
THE HOUSE OF THE RISING SUN	1964
OLD RECORDS	1964
MOUNTAIN OF LOVE	1964
THE CLAPPING SONG	1965
TELL HER NO	1965
THE NAME GAME	1965
TIGER WOMAN	1965
LIVING IN A HOUSE FULL OF LOVE	1966
ALMOST PERSUADED	1966
HERE COMES MY BABY	1967
LAURA	1967
(What's He Got That I Ain't Got)	
ALMOST PERSUADED (POP)	1967
LOSER'S CATHEDRAL	1967
ALMOST PERSUADED	1967
(Most Performed Song of the Year)	
I DON'T WANNA PLAY HOUSE	1968
YOUR GOOD GIRL'S GONNA GO BAD	1968
YOU MEAN THE WORLD TO ME	1968
HAVE A LITTLE FAITH	1968
I LOVE YOU	1968
TAKE TIME TO KNOW HER	1968
LAURA	1968
(What's He Got That I Ain't Got)	
ALMOST PERSUADED	1968
MENTAL JOURNEY	1969
TAKE TIME TO KNOW HER	1969
TIME OF THE SEASONS	1969
STAND BY YOUR MAN (POP)	1969
HAVE A LITTLE FAITH	1969
WHAT'S MADE MILWAUKEE FAMOUS	1969
STAND BY YOUR MAN	1969
BABY BABY	1970
(I Know You're A Lady)	
STAND BY YOUR MAN	1970
I'LL SEE HIM THROUGH	1970
THE WAYS TO LOVE A MAN (POP)	1970
SINGING MY SONG	1970
MY WOMAN'S GOOD TO ME	1970
I'M DOWN TO MY LAST I LOVE YOU	1970
THE WAYS TO LOVE A MAN	1970
SINGING MY SONG	1971
STAND BY YOUR MAN	1971
STAY THERE TILL I GET THERE	1971
I DO MY SWINGING AT HOME	1971
HE LOVES ME ALL THE WAY	1971
A WOMAN ALWAYS KNOWS	1971
RUN WOMAN RUN	1971
YOU'RE MY MAN	1971
FOR ALL WE KNOW	1971
FUNNY FACE (PRIMADONNA)	1972
HAPPIEST GIRL IN THE WHOLE U.S.A.	
(PRIMADONNA)	1972
MY MAN	1972

TITLE	YEAR
THERE'S A PARTY GOIN' ON	1972
HOLD YOUR HEAD UP	1972
FOR ALL WE KNOW	1972
IF YOU THINK I LOVE YOU NOW	
I'VE JUST STARTED	1972
BEDTIME STORY	1972
GOOD LOVIN'	1972
(MAKES IT RIGHT)	
WE SURE CAN LOVE EACH OTHER	1972
I'M GONNA WRITE A SONG	1972
YOU'RE MY MAN	1972
THERE'S A PARTY GOIN' ON	1973
THE HAPPIEST GIRL IN THE WHOLE U.S.A.	
(PRIMADONNA)	1973
MY MAN	1973
REACH OUT YOUR HAND AND TOUCH	
SOMEBODY	1973
A PICTURE OF ME	
(WITHOUT YOU)	1973
SUPERMAN	
(PRIMADONNA)	1973
KEEP ME IN MIND	1973
IF YOU TOUCH ME	
(YOU'VE GOT TO LOVE ME)	1973
SOUL SONG	1973
A PERFECT MATCH	1973
GOOD THINGS	1973
SOFT SWEET AND WARM	1973
FUNNY FACE	
(PRIMADONNA)	1973
THE MOST BEAUTIFUL GIRL (POP)	1973
LET ME BE THERE (POP)	1973
SOUL SONG (POP)	1973
SUPERMAN	
(PRIMADONNA) (POP)	1973
BEACH BABY	1974
IF YOU LOVE ME (Let Me Know)	1974
LET ME BE THERE	1974
THE MOST BEAUTIFUL GIRL	1974
A VERY SPECIAL LOVE SONG	1974
THE MOST BEAUTIFUL GIRL	1975
MAGIC	1975
EVERY TIME YOU TOUCH ME I GET HIGH	1975
CAN'T YOU FEEL IT	1975
COUNTRY GIRL	1975
GET ON MY LOVE TRAIN	1975
I LOVE MY FRIEND	1975
I LOVE YOU I LOVE YOU	1975
IF YOU LOVE ME (LET ME KNOW)	1975
I'M STILL LOVING YOU	1975
LET ME BE THERE	1975
A VERY SPECIAL LOVE SONG	1975
WOMAN TO WOMAN	1975



Al Gallico music corporation

ALGEE MUSIC CORP.

ALTAM MUSIC CORP.

65 West 55 Street / New York, N.Y. (212) 582-1368 • 50 Music Square West, Nashville, Tenn. 37203 (615) 327-2773

6255 Sunset Blvd / Los Angeles, Calif. 90028 / (213) 462-2251

Angeles Calif 90069 Tel (213) 550 8643 Gen Mgr John Mitchell
Branch: New York, N.Y., 250 W 57 St Zip 10019 Tel (212) 586 1324 Gen Mgr Bruce McCaskill
 Avocado Music Inc (BMI) 120 Alston Ave New Haven Conn 06515 Tel (203) 397 0688 Pres Orrin Mitchell
 Axehandle Music Inc (ASCAP) see Chappell
 Axtent Music (ASCAP) (div of Axtent Ltd.) PO Box 552 700 W Jackson St Biloxi Miss 39533 Tel (601) 374-1900 Pres Patrick J Fagan Gen Mgr Marion Carpenter Prof Mgr Lee Carpenter
Affiliate firm: Singing River Publ g Co Inc (BMI)
Affiliate: Trexa Music Publ g Co (BMI)
 Ayayel Music Inc (ASCAP) see New York Times
 Ayre Music B222 Kingsbrook No 607 Houston Tex 77024 Tel (713) 464 9238 Pres Jon Stone
Affiliate firm: Brown Moon Music
 Azinda Publ ns (BMI) (div of Tim McCabe Inc.) 230 Peachtree St NW Suite 1800 Atlanta Ga 30303 Tel (404) 688 2124 Pres & Gen Mgr Tim McCabe
Affiliate: October's Child Music (ASCAP)
 Azmont Music Co (BMI) see Cetra
 Azure Music Co (ASCAP) see Memnon

B

B A S Music Publ g (ASCAP) 5925 Kirby Dr Suite 226 Houston Tex 77005 Tel (713) 522 2713 Pres Gen & Prof Mgr Shelton Bissell
Affiliate: Tuff Enuff Music Publ g (BMI)
 B B P Music (ASCAP) see Valgroup
 B C Ents of Memphis Inc (BMI) 726 E McLemore Memphis Tenn 38106 Tel (901) 774 6400 Pres Bob Catron Jr Gen Mgr Claudette Catron Admin Ass't Linda Hillard
Affiliates: Brian Music (BMI) Colca Music Co (BMI) Epitome Music Co (BMI) Insight Music Co (BMI)
 B K M Music Ltd (ASCAP) see Rondor
 B L B Music Corp (ASCAP) 2501 S Ocean Dr Hollywood Fla 33022 Tel (305) 925-1799 Pres & Prof Mgr Robert S Taran
 B L & H Music Corp (ASCAP) see H B Webman
 B N P Music Publ g Co (ASCAP) see Four Star
 B R C Music Corp (BMI) see Julio Brian
 B R S Inc 15010 Ventura Blvd No 332 Sherman Oaks Calif 91403 Tel (213) 990 1004 Pres Norman Paul
Affiliates: AMC Inc (ASCAP) Argo Music Inc (BMI) Gleam Music Inc (ASCAP) Symbol Music Inc (BMI)
 B R W Ents (ASCAP BMI) General Delivery Manchester Tenn 37355 Tel (615) 394 2405 Owner & Pres Vicki Winchester
 Babilena (BMI) see United Int'l Copyright
 Baby Foxx Music (ASCAP) see Fred Foxx
 Baby Monica Music (BMI) see Warner Bros
 Baby Tate Music Corp (BMI) PO Drawer AB Rosendale N Y 12472 Tel (914) 687 9573 Pres Peter B Lowry
 Bacardi Publ ns (ASCAP) 3235 Emmons Ave Brooklyn N Y 11235 Tel (212) 646 1420 Pres Ray Rivera
 Bacchanalia Music Co (BMI) PO Box 3201 Oak Ridge Tenn 37830 Tel (615) 482 2752 Pres Kit Haaland
 Bach Music (ASCAP) see Bourne
 Bach-Trac Music Inc (ASCAP) 315 E B6 St New York N Y 10028 Tel (212) 348 4450 VP Prof Dept Frank N D'Amico
 Back Bay Music (BMI) see Mietus
 Back Porch Music (BMI) see Copyright Serv Bureau
 Backroom Music (ASCAP) see Connecticut Music Studios
 Back Yard Music (ASCAP) see Front Lawn
 Bacon & Sons Music (BMI) 2600 N Cortes St Philadelphia Pa 19132 Tel (215) 225 0661
 Badco Music Inc (ASCAP) see Wedene & Weiss
 Bagymn Music Inc (BMI) see A Schroeder
 Bambridge Music (BMI) see Jerden
 Balanced Music (BMI), 166-26 B9 Ave Jamaica N Y 11432 Tel (212) 657-3232 Contact James A Dockett
 Bal & Bal Music Publ g Co (ASCAP) PO Box 369 La Canada Calif 91011 Tel (213) 790 1242 Pres Adrian P Bai
 Bald Medusa Music (ASCAP) see Martin Cohen
 Bald Mountain Music Corp (ASCAP) 1474 N Kings Rd Hollywood Calif 90069 Tel (213) 656 4787 Pres J C Phillips Prof Mgr James C Tract
Affiliates: Blue Lick Music (BMI) Raw Milk Music Publ g Co (ASCAP) Rock Island Music Inc (BMI)
 BalloonHead Music (ASCAP) see Caribou
 Balloon Music (ASCAP) see Segel & Goldman
 Bambat Music Corp (ASCAP) see Pickwick
 Banana Bird Music (BMI) see Sweet Cherry
 Band Box Music Publ g Co (BMI) PO Box 15477 Lake wood Colo 80215 Tel (303) 238-B786 Pres Vicky Morosan
 Bandito Music Inc (BMI) see Big Seven
 Bandora Music Publ g (BMI) see Sun-Bear
 Bandy Music (BMI) see Jondora
 Banff (BMI) see Jasper
 Barbam (BMI) see Pickwick
 Barber-Piccone Music Inc (ASCAP) see Copyright Serv Bureau
 Barbary Music (ASCAP) see Royalty Control Corp
 Barbet Music (BMI) see Rambo
 Barclay Music Corp (ASCAP) see Shapiro Bernstein
 Barcone Music Co Inc (BMI) see Copyright Serv Bureau
 Barking Spider Music (ASCAP)—Owners Michael D Aisner Eric Holle—see Ferndock
 Barmour Music Corp (BMI) see Pickwick
 Barmatoph Musik (BMI) see Martin Cohen
 Barneget Music Corp (BMI) see United Artists
 C L Barnhouse Co (SESAC) 110 B Ave Oskaloosa Iowa 52577 Tel (515) 673 8397 Pres C L Barnhouse III Gen Mgr Robert Barnhouse
Affiliate: Birch Island Music Press (ASCAP) K L King Music House (SESAC)
Int'l reps.: Austria Germany & Switzerland (Emil Ruh in Switzerland) Norway (Schiagerforlaget)
 Bar None Music see Piccasso

Baron Everyday Songs see Baron
 M Baron Co PO Box 149 Oyster Bay N Y 11771 Tel (516) 922-3377 Mgr Andre Baron
Int'l firms represented: Dan Fog (Denmark) Alphonse Leduc (France) Robert Martin (France) Richli (Switzer land)
 Baron Music Publ g Co (BMI) 916 19 Ave S Nashville Tenn 37212 Tel (615) 327 0005 Admin r Thomas P Glaser Admin Ass't June Johnson
Affiliates: Baron Everyday Songs Devereaux Music (ASCAP) Fifteen Years Music (BMI)
 Barracks 9 Music Inc (BMI) see Star Spangl'd
 Barricade Music (ASCAP) see Rondor
 Robert Barry Music (BMI) 9 Swan St Schenectady N Y 12307 Tel (518) 372 9455 Pres Gen & Prof Mgr Nate Schwartz
 Earl Barton Music Inc (BMI) 1121 S Glenstone Springfield Mo 65804 Tel (417) 869 6379 Pres & Gen Mgr Si Simon Prof Mgr Wayne Carson Thompson (Licensed through Publishers Licensing Corp)
Affiliates: Rose Bridge Music Inc (BMI) Strawberry Hill Music (ASCAP) Tablerock Music Inc (BMI)
 Barton Music Corp (ASCAP) 249 E 62 St New York N Y 10021 Tel (212) 371-4380 Pres Henry W Sani cola Gen & Prof Mgr Sol Parker
Branch: Los Angeles, Calif.: 9220 Sunset Blvd Zip 90069
Affiliates: Ding Dong Music Corp (BMI) Maraville Music Corp (ASCAP) Midwest Music Corp (BMI) Mr Music Co Inc (BMI) Ritchie Music Co Inc (ASCAP) Saga Music Corp (ASCAP) Sun Dino Music Corp (ASCAP) Sands Music Corp (ASCAP) Erdie Shaw Music Corp (ASCAP) Sinatra Songs (ASCAP) Stanwood Music Corp (ASCAP)
 Barwin Music Co Inc (ASCAP) see Edwin H Morris
 Diane Basie Music Corp (ASCAP) see Big Seven
 Baslone Music Inc (SESAC) see Midland
 Baskin Music (BMI) see Open End—Open End
 Bates Music Publ g Co Inc (BMI) see Van Jak
 Bathurst Music (BMI) see Morning Music
 Bauble Music (ASCAP) see Publishers Licensing Corp
 Mel Bay Publ ns Pacific Mo 63069 Tel (314) 965 2581 Pres Mel Bay Gen Mgr Bill Bay
Int'l reps.: Canada (Leeds) Europe (Belwin Mills)
 Bay-Tone Music (BMI) 1218 Hollister St San Francisco Calif 94124 Tel (415) 467 5157 Pres Bratbury Taylor
Affiliate firm: Valco Music Publ g (BMI)
 Beachcomber Music Co (BMI) see Dawn Prod ns
 Beachtime Music (BMI) 715 Timor Court San Jose Calif 95127 Tel (408) 292-2222 Pres Eric R Hiding
Affiliate firm: Argonaut Music (BMI)
Affiliate: Fly By Night Music Publ g (BMI)
 Beacon Hill Music (SESAC) see Lilienas
 Beak Publ g Co (BMI) 1300 S Main St Greenwood Miss 38930 Tel (601) 453-6046 Pres Dominic Fratesi Gen Mgr John Mihelc
 Elmus Beale Music Inc (BMI) see Jonapooch
 Beantown Publ g Co (BMI) BB Hazel St New Haven Conn 06511 Tel (203) 776-7750 Pres & Gen Mgr Earl Lett
Branch: Los Angeles, Calif., B946 S Cimarron St Zip 90047
 Bear Brown Publ g Co (BMI) see R A Hodge
 Bearce Publ ns (BMI) 7635 Telephone Rd Le Roy N Y 14482 Owners James L Bearce Kenneth V Bearce
Branch Rochester, N.Y.: 52 Belmont St Zip 14620 Tel (716) 442 0932 Contact Jack Straight
 Bear Sloop Music Co (BMI) see Alkatraz Corner
 Beau-Jim Music (ASCAP) (div of Beau Jim Agency Inc.) PO Box 758 Lake Jackson Tex 77566 Tel (713) 297 4037 393 1703 Pres James E Hooper
 N S Beaujolais (ASCAP) see United Artists
 Beautiful Things Unlimited (BMI) see 20th Century
 Beaver Music Publ g Co (ASCAP) see H B Webman
 Beckenhorst Press 2415 Buckley Rd Columbus Ohio 43220 Tel (614) 457-0055 Owners John Tat genhorst John Beck
Affiliate: Cara Publ ns (ASCAP)
 Beckie Publ g Co Inc (BMI) see Sounds of Memphis
 Bedivere Music Ltd—Pres Brian Lane—see Beldock Levine & Hoffman
 Bedrock Music Co Inc (BMI) see Chappell
 Beechic (BMI) see Chicorel
 Beechmont Music Corp (BMI) see H B Webman & Co
 Beechwood Music Corp (BMI) 1750 N Vine St Hollywood Calif 90028 Tel (213) 462-6252 Cable CA PREC VP & Gen Mgr Ron Kramer VP Admin Eliza Beth B Monte Prof Mgrs Kip Dubbs Pamela Vale
Branch: Nashville, Tenn., 1014 17 Ave S Zip 37212 Tel (615) 244-2789 Gen Prof Mgr Joe Bob Barnhill
Int'l branches: Canada Beechwood Music of Canada
Affiliates: Affinity Music (BMI) Airefield Music (BMI) Allroads Music (BMI) Bornwin (BMI) Bradshaw Music (BMI) Central Songs (BMI) Century Songs (BMI) Free way Music (BMI) Glenwood Music Corp (ASCAP) Johnstone-Monteit Music (BMI) McCulloch Music (BMI) Rock Music (BMI) Snyder Music (ASCAP) Van guard Songs (BMI)
Administered companies: Kemo Music Co (BMI) Kona-Kai Publ g Co (BMI) J C Love Publ g Co (BMI) Herb Monteit Music (BMI) Strawbed Music (ASCAP)
 Bee Cool Publ g Co (BMI) see Jamie
 Beeheart Music Co see Martin Cohen
 Jenny Bee Music (BMI) see Horse Creek
 Beekman Music Inc (ASCAP) see Theodore Presser
 Beelzebub Music (ASCAP) see Royalty Control Corp
 Begonia Melodies Inc (BMI) see Chappell
 Be Jax Music (BMI) 5025 Pentridge St Philadelphia Pa 19143 Tel (215) 474-6613 Pres Benjamin Johnson Jr
 Bekson Music Inc (BMI) see Door Knob
 Bel Canto Music (ASCAP) see Equinox
 Beldock Levine & Hoffman 565 Fifth Ave New York N Y 10017 Tel (212) 490-0400 Cable TELHOFFLAW Telex 422046 Gen & Prof Mgr Elliot L Hoffman
Administered companies: Artful Dodger Ents Ltd (ASCAP) Avellino Music (ASCAP) Bedivere Music Ltd

Fram-Dee Music Ltd (ASCAP) High Wave Music (ASCAP) Kenya Music Inc (ASCAP) Luxury Music Co (BMI) Martdee Music (ASCAP) New Tone Music Prod ns Ltd (ASCAP) Rule One Music Inc (ASCAP) Topographic Music Inc (BMI) Zacko Music Ltd (BMI)
 Belinda Music (BMI) see Chappell
 Belkin Music (BMI) see Stone Rap
 Belladonna Music (ASCAP) see Rondor
 Bella Godiva Music Inc (ASCAP) see A Schroeder
 Bellis Music Publ g Co (ASCAP) see Brunswick
Belmont Music Publ rs (ASCAP), PO Box 49961 Los Angeles Calif 90049 Tel (213) 472-2557 Cable BEL MUSIC Pres Lawrence A Schoenberg Gen Mgr Reko Bissey
Int'l firms represented: B Schott Sohne (Germany) Universal (Austria)
Int'l rep.: Austria (Universal)
 Belton Music Inc (ASCAP) see Victor
 Belwin Inc (ASCAP) see Belwin Mills
 Belwin-Mills Publ g Corp 16 W 61 St New York N Y 10023 Tel (212) 245-1100 5B2 5300 Cable BEL-MILPUB Pres Martin Winkler VP Burton L Litwin
Int'l branches: Brazil Canada England France Germany Italy Mexico Netherlands New Zealand Spain
Affiliates: American Academy of Music Inc (ASCAP) Ankerford (ASCAP) Belwin Inc (ASCAP) Franco Colombo Inc (ASCAP) Deshon Music Inc (BMI) J Fisher & Bro Charles Foley Co (Rachmaninoff works) H W Gray Co Inc E F Kalmus Orchestra Scores Inc (ASCAP) Mills Music Inc (ASCAP) Minotaur Music (BMI) Multimood Music Inc (BMI)
Int'l firms represented: Associated Board of the Royal School of Music (UK) Bessel (France) Bornmann (France) Casa Musicale Songzono (Italy) Morck (Germany) Quirago (Spain) G Ricordi (Argentina Brazil Canada France Germany Italy UK) B Schott (Germany UK) Hans Sikorski (Germany) (SEE ADVERTISE MENT)
 Belzam Music Co of Canada see Martin Cohen
 Bema Music (ASCAP) see Stone Rap
 Be-Me Music Publ g Corp (BMI) see Big Seven—Big Seven
 Benchmark Music (ASCAP) see Warner Bros
 Bendig Music Corp (BMI) see Fernata Int'l
 Bengal Tunes Music Co Inc (BMI) see Matzo Ball
 Bengrad Ents Inc (BMI) see Mietus
 Bennie Benjamin Music Inc (ASCAP) see Chappell
 Benner Publ rs (ASCAP) 1739 Randolph Rd Schenectady N Y 12308 Tel (518) 377 5254 Pres Lora Benner
 Phil Bennett Music Co (ASCAP) 1 E 42 St New York N Y 10017 Tel (212) 682 2539 Pres Phil Bennett VP Julia Lincoln
 John T. Brinson Publ g Co (ASCAP) 1675 Broadway Nashville Tenn 37202 Tel (615) 254 1051 VP S John T Brinson III Bob Brinson Dist Sales Bob Ellis Retail Sales Sam McHattie Int'l Sales John Brinson IV Opns Dir Ed Brinson Jr
Affiliates: Dimension Music (SESAC) Heart Warming Music Co (BMI) Jensen Music (ASCAP)
Int'l reps.: World except Scandinavia (Bradbury World Ltd in UK) Scandinavia (Pilot Prod ns Uppsala in Sweden)
 Berdick Music (BMI) see Trust Music
 Berdo Music (BMI) PO Box 76234 Los Angeles Calif 90076 Tel (213) 382 1048 Pres George Clements Gen Mgr David W Morris Prof Mgr Jim McGuckin
Affiliate: George Clements Publ g (ASCAP)
 Norman Bergey Music (BMI) see Ceberg
 Bergstrom Music Ltd (ASCAP) see Publishers Licensing Corp
 Berkeley Cooperative Publ rs PO Box 3233 Berkeley Calif 94703 Tel (415) 452 1248 Mgr Ed Demson
Administered companies: Hodolog Music (BMI) Kick ing Mule Publ g & Rec Shop Publ g (ASCAP)
Int'l reps.: Scandinavia (Sonnet UK) Sonnet
 Berkshire Music Inc (BMI) see Copyright Serv Bureau
 Irving Berlin Music Corp (ASCAP) 1290 Ave of the Americas New York N Y 10019 Tel (212) 247 4200
 Hal Bernard Ents Inc see listing under H
 Bernethia Music Co (BMI) see Copyright Serv Bureau
 Dave Bernie Music Co (ASCAP) see Gordon
 M Bernstein Music Publ g Co (ASCAP) 295 Monaco Pkwy Denver Colo 80220 Tel (303) 355 4535 Pres Morris Bernstein Gen Mgr Allan Bernstein Prof Mgrs Barry & Richard Bernstein
 Berry Hill Songs (BMI) see Buzz Cason
 Berrywood Publ g (ASCAP) see Arapaho
 John Berthelot & Assoc's (ASCAP) PO Box 30029 New Orleans La 70190 Tel (504) 482 4211 Pres John Berthelot
Affiliate: Storyville Publ g Co (BMI)
 Bertram Music Publ g Co (BMI) see Rondor
 Berwick Music Corp (BMI) see Venus
 Besco Music (ASCAP) see Copyright Serv Bureau
 Besson (ASCAP) see Boosey & Hawkes
 Bestat Music Publ g (ASCAP) see Copyright Serv Bureau
 Best Bet Music (ASCAP) 10b W Madison Kirkwood Mo 63127 Tel (314) 821 5537 Pres Russ Lewis
Int'l rep.: Canada (MRRRA)
 Beth Ann Music Co (ASCAP) 615 Baldwin Ln Wilmington Del 19803 Tel (302) 762 2410 Pres Albert G Troli
 Bethel Music Co (BMI) Box 87006 Rt 2 Hampton Ga 30228 Tel (404) 471 0058 Pres E M Rex Gosden
Affiliate: Gavel Music Co (BMI)
 Beulah Publ g Co (BMI) Rt 1 Crossville Ill 62827 Tel (618) 966 3405 Owner Beulah Kershaw Pres Bryan Kershaw
 Beverly Culver Music Inc (ASCAP) see Shoestring & Copyright Serv Bureau
 Beverly Hills Music (BMI) c/o Lawrence Herbst Inc PO Box 1659 Beverly Hills Calif 90213 Pres & Admin Lawrence Herbst
 Bewill Music Co (BMI) see Arnold Mills
 Beyond Music Co (BMI) see Above
 Bibo Music Publ rs Inc (ASCAP) see T B Harms
 Bicentennial Music (ASCAP)—Prof Mgr Bob Herne—see Sparky
 Bi-Circle Music (BMI) see Gopam

WHATEVER YOUR MUSIC, WHEREVER YOU ARE, WE CAN OFFER YOU THE WORLD.

IF YOU'RE IN THE NEIGHBORHOOD, GIVE US A CALL.



Allen Davis, Vice President,
Creative Operations
Lou Ragusa, Director, Music Publishing
Ulpio Minucci, Director, Film and
T.V. Projects, Music Publishing
Betty Edell, Manager, Music Publishing

Howard Dean McCluskey
Melograf S.R.L.
Suipacha 476 (Subsuelo)
Buenos Aires, Argentina

John Anderson
April Music Pty., Ltd.
11-19 Hargrave Street
East Sydney 2010
New South Wales, Australia

Alain Olivier
April Music Belgium/N.V.
20 Rue Adolphe La Vallee
1080 Brussels
Belgium

Luis Ferri
Editora Mundo Musical, S.A.
Caixa Postal 7023
ZC-58
Rio de Janeiro, GB, Brazil

Editora Latino Americana De Musica
"ELAM" S.A.
Caixa Postal 7035
ZC-58
Rio de Janeiro, GB
Brazil

Wayne Patton, Vivien Hicks
April/Blackwood Music Ltd.
234 Eglinton Avenue, East
Suite 404
Toronto, Ontario
Canada M4P 1K5

Luis Salas
Mundo Musical S.A.
c/o Indica S.A.
Apartado 4093
San Jose, Costa Rica

Pierre Hebrard
Editions April Music, S.A.R.L.
3, Rue Freycinet
75116 Paris, France

Gustaaf Van Manen
April Musikverlag GMBH
6 Frankfurt/Main
Bleichstrasse 64-66A
Germany

Sol Rabinowitz
Blackwood Music
19, Syngrou Avenue
Athens 403, Greece

Ran Kedar
April Music, Ltd.
P.O. Box 681
Tel Aviv, Israel

Ettore Carrera
Edizioni April Music
Via M.F. Quintiliano, 40
20138 Milan
Italy

Toshio Nirazuka
April Music, Inc.
P.O. Box 17
Tokyo International Airport
Tokyo, Japan

Manuel Cervantes Rivera
Mundo Musical S.A.
P.O. Box 24-471
Mexico 7, D.F.
Mexico

Bas Mul
April Music Holland B.V.
Stationsplein 82-84
Haarlem
The Netherlands

Ralph Trewhela
April Music Publishing Co. (PTY) Ltd.
P.O. Box 6216
Gallo Centre
Johannesburg, 2000
Republic of South Africa

Antonio Perez Solis
Ediciones April Music
Avd. Generalismo
25-10 Pt.
Madrid 16, Spain

Johan Langer
April Music Scandinavia AB
Box 20037
Mariehallsvagen 40
161 20 Bromma
Sweden

Brian Oliver
April Music, Ltd.
17-19 Soho Square
London W1V 6HE
England

Victor Marti
Mundo Musical
A Division of CBS/Columbia C.A.
Apartado 70-169
Los Ruices
Caracas, Venezuela

Dragan Schmilzanic
41000 Zagreb-PP 543
Marticeva 21/11
Yugoslavia

Bob Esposito
Larry Fogel
Lucy Coccia
April/Blackwood
51 West 52nd Street
New York, New York

Marvin Mattis
April/Blackwood
6430 Sunset Boulevard
Hollywood, California

THE CBS MUSIC
PUBLISHING GROUP

Music Publishers

Bicycle Music Co 8756 Holloway Dr Los Angeles Calif 90067 Tel (213) 659 6361 Pres David Rosner
Afiliiates: Dartmoor Music (ASCAP) Kohaw Music Inc (ASCAP) Loaves & Fishes Music Co Inc (BMI) Medi- cene Hat Music (ASCAP) Prophet Music Inc (ASCAP) Stonebridge Music (ASCAP)
Big M Music Publg Co (BMI) 397 S Walter Ave Newbury Park Calif 91320 Tel (805) 498 8105 Owner Bill Doane
Big B Music Inc see T B Harris -Harry Van Tilzer
Big Bopper Music Co see T B Harris -Hall Clement
Big Deal Music Publg Co (BMI) PO Box 60 A Chneyville La 71325 Pres Launey Deal VP Rose Mary Deal Gen Mgr James L Holloway
Branch: Oakland, Calif. 3765 High St Zip 94619 Tel (415) 530 1329 Gen & Prof Mgr Alredia Allen
Big Diamond Publ g (BMI) PO Box 15018 Tulsa Okla 74115 Tel (918) 939-0641 324 5553 Owner Ken Holiday Garton
Big Drum Music (BMI) see Chromakey
Big Elk Music (ASCAP) see Caribou
Big Five Music Inc (BMI) see Copyright Serv Bureau
Big Hurry Music Co Inc (ASCAP) 321 Commercial Ave Palisades Park N J 07650 Tel (201) 224 8000 Telex 135384 Pres Alfred Haber
Afiliiate: Little Hurry Music Co Inc (BMI)
Big Island Music Inc (ASCAP) 5723 Star Ln Woodland Hills Calif 91364 Pres Stanley W Zabka
Big Kitty Music see Rondor
Big Leaf Music (ASCAP) see Big Pumpkin
Big Mama Music (BMI) see Royalty Control Corp
Big Oak Music (BMI) see Skip Taylor
Big Okie Music Publg Co (ASCAP) see Sunny Lane
Big Pumpkin Music (BMI) 75 Rockefeller Plaza New York N Y 10019 Tel (212) 489 0955 Pres Douglas Morris Sec y Treas Dick Vanderbilt
Afiliiate: Big Leaf Music (ASCAP)
Big Red Music Ltd (BMI) see Red Giant
Big Sandy Publ g Corp (ASCAP) see Chappell
Big Seven Music Corp (BMI) 17 W 60 St New York N Y 10023 Tel (212) 582 4267 Cable ROULREC Pres Morris Levy VP Phil Kahl
Int'l branches: Australia (Planetary-Nom) Belgium (Caradam Eds) France (Caradam Eds) Germany (Mou sikverlag Planetary) Netherlands (Caradam Eds) South Africa (Planetary Nom) Switzerland (Caradam Eds) UK (Planetary Nom)
Afiliiates: Big Seven Music Corp. (BMI) - Be Me Music Publ g Corp Dimah Music Corp Doino Music Corp Linda s World Music Corp Lovable Music Corp Me N U Music Corp Pokvan Music Corp Snapper Music Inc Toulo Bien Music Corp (all BMI) Adam R. Levy & Father Ents. Inc. (BMI) -Ishmael Music Jamf Music Corp Pequod Music (all BMI) Planetary Music Publ g Corp. (ASCAP)-Astron Publ g Co Bikini Music Publ g Corp Bonnie Music Inc Chalet Music Corp Eda Music Corp Foundation Music Corp Intimate Music Corp ML Music Inc Naro Music Robare Music Rojan Music Corp Sandra Music Corp Sandy Music Corp Seton Music Corp Squire Music Corp Vanna Music Corp (all ASCAP) Other: Atrium Music Corp (ASCAP) Bandito Music Inc (BMI) Diane Basic Music Corp (ASCAP) Branson Music Inc (BMI) CB Music Inc (BMI) Cordion Music Corp (BMI) Country Gentleman Music Inc (BMI) Elephant V Ltd (ASCAP) Favorite Music Inc (ASCAP) Jatomex Music Publ g Corp (BMI) Little Dipper Music Corp (BMI) Pax Regina Music Ltd (ASCAP) Pow Pak Music Corp (BMI) Three & Three Music Inc (BMI) Tricky Music Inc (ASCAP)
Afiliiated groups: Cudda-Pane Music Inc. (BMI) Boz art Music Inc (BMI) Frost Music Corp. (BMI) -Cindy Music Inc End Music Inc Fast Music Inc Figure Music Corp Realgone Music Inc Sanada Music Corp Voyage Music Corp (all BMI) Gryus Music Corp. (ASCAP)-Aida Music Corp (ASCAP) Francon Music Corp (ASCAP) Mandan Music Corp. (BMI)-Elexa Music Inc (BMI) Merna Music Inc (BMI) Nom Music Inc. (BMI) Keel Music Publ g Co Inc Naga Music Corp Tudor Music Corp Tyrol Music Inc Vision Music Corp (all BMI) Patricia Music Publ g Corp. (BMI) H&L Music Inc Queensbury Music Corp Shaysie Music Inc (all BMI) Pure Soul Music Corp. (BMI)-Walk out Music (BMI) Rabbit's Foot Music Corp. (BMI)-Sturross Music Corp (BMI)
Int'l reps.: Denmark (Intersong) Finland (Intersong) Italy (Star) Japan (High Note) Mexico (EMLASA) Norway (Intersong) Portugal (Canciones del Mundo) Spain (Canciones del Mundo) Sweden (Intersong) West Indies (Record Specialists in Jamaica)
Big Shot Music Inc (ASCAP) 6565 Sunset Blvd Suite 515 Hollywood Calif 90028 Tel (213) 461 3471 Gen Mgr Hal Winn
Afiliiates: Circle Seven Music Co (BMI) Hot Shot (BMI)
Big Sky Music (ASCAP) PO Box 216 Copper St New York N Y 10003 Tel (212) 691 6820 Admin'r N Saltzman
Big State Music Publ g (BMI) 1311 Candlelight Ave Dan canville Tex 75116 Tel (214) 298 9576 Pres Paul S Ketter
Afiliiate: Pineapple Music Publ g (ASCAP)
Big Ten Music Co (BMI) see Ivan Mogull
The Big 3 Music Corp see United Artists
Big Willie Music (BMI) 5004 W Francis Rd Cho Mich 48420 Tel (313) 688 0189 Pres Forrest Green VP David O Norris
Bikini Music Publ g Corp (ASCAP) see Big Seven Plan etary & Vanier
Bildo Music (BMI) 408 W 115 St Suite 2 W New York N Y 10025 Pres Bill Downs Gen Mgr Chris Bartley Prof Mgr David Galmarin
Big Etta Music (BMI) -Pres William J Foster Jr Gen Mgr K H Smith -see Kristene
Billy Bob Publ g Inc (BMI) 2251 Casey Ave Las Vegas Nev 89119 Tel (702) 739 6622 VP Jay Ramsey
Branch: Beverly Hills, Calif. 450 N Roxbury Dr Suite 300 Zip 90210 Tel (213) 550 7131
Big Mar Music (BMI) see Segel & Goldman
Steve Binder Prod ns 9000 Sunset Blvd Suite 705 Los Angeles Calif 90069 Tel (213) 273-4005
Biograph Music Inc (ASCAP) 16 River St Chatham N Y 12037 Tel (518) 392 3400 Pres Arnold S Caplin Gen Mgr Joel Bernstein
Birch Island Music Press (ASCAP) see C L Barnhouse
Robert Fairfax Birch Publ ns (ASCAP) see Theodore-Presser Birds Music Corp (ASCAP) see East Memphis
Birdseye Music Publ g Co (BMI) see United Int'l Copyright & Copyright Serv Bureau
Birdwalk Music Publ g Co Inc see T B Harris Hall Cl ement
Birdwing Music (BMI) see Sparrow
Birthday Music Inc (BMI) see Music Music Music
Birthright Music Co (ASCAP) see House of Talley
Bislar Music Publ g (BMI) PO Box 5631 Concord Calif 94520 Tel (415) 933-8254 Pres Ed Bislar
Bitterwind Music see Copyright Serv Bureau
Bizarre Music Inc (BMI) see Martin Cohen
Bill Black Music Inc (ASCAP) see House of Loyrl & Lynn Lou
Black Board Music (BMI) see Furun Young
Black Cavalry Music (BMI) see Marpet
Black Coffee Music Inc (BMI) see Prophesy
Blackhawk Music Co (BMI) see Luna Grand-
Black & White Music 114 W Maiden Ln Monitor Conn 06468 Tel (203) 268 0281 Pres Vincent Meyer Jr VP Bill Weiss (Administered by Copyright Serv Bu reau)
Blackwood Music Inc (BMI) see April Blackwood
Eubie Blake Music (ASCAP) 284 A Stuyvesant Ave Brooklyn N Y 11221 Tel (212) 474 8511 Pres Eubie Blake
Blanchis Music (BMI) 160 W 71 St New York N Y 10023 Tel (212) 873 2020 Office Mgr Renee Steele
Blinding Publg Co (BMI) PO Box 162 Provo Utah 84601 Tel (801) 373 4781 Pres Stan Bronson
Blanket Music Publ g Co (BMI) 778 S Pearl St Denver CO 80209 Tel (303) 722 5124 Pres C D Draper VP Mildred Draper
Bleeker Street Music (ASCAP) (div of The Rose-Hill Group Inc) 3924 New Seneca Trpk Marryllus N Y 11008 Tel (315) 673 2088 Pres Vincent Taff VP David R Torrey
Afiliiate: Sixth Avenue Music (BMI)
Blendingwell Music Inc (ASCAP) see Publishers Licensing Corp
Blew Disque Music Co Inc (ASCAP) see Doratio Bleu Disque
Blind Basement Music (BMI) PO Box 288 Silver Spring Md 20907 Tel (301) 270 9440 Mgr Gene Rosen thal
Blockbuster Music Inc (BMI) see Jamie
bloc b Inc (BMI) 3749 Maple Leaf Cove Memphis Tenn 38118 Tel (901) 365 7731 Pres Billy Herbert Gen Mgr Jim Rone
Afiliiate: Jim Rone Ents (BMI) Song City Music (BMI)
Blonde Lion Songs (BMI) see Martin Cohen
Bon Bloom Music Div (ASCAP) see Bourne
Blue-Band Music (BMI) see Ray Griffin
Blue Book Music (BMI) 1225 N Chester Ave Bakerfield Calif 93308 Tel (805) 393 1011 Owner Buck Owens Gen Mgr Dorothy Owens Prof Mgr Jim Shaw
Afiliiates: Gold Book Music Inc (ASCAP) Hitway Music (BMI)
Blue Brox Music (BMI) see AIRuby
Blue Canyon Music (BMI) 5925 Jellito Ave Encinita Calif 91316 Tel (213) 344 4728 Owner Jim Terr
Blue Creek Music (BMI) 115 Music Circle S Nashville Tenn 37203 Tel (615) 256 0530 Pres Percy Rowell VP Gen & Prof Mgr Ernie Rowell
Blue Echo Music (ASCAP) see Ray Griffin
Blue Fame Music Corp (ASCAP) see Famous
Blue Fin Music Co (ASCAP) see Robin Hood
Blueford Music (ASCAP) see Merritt
Blue Fox Music (ASCAP) see Skip Taylor
Blue Horizon Music Inc (BMI) see United Artists
Blue Lick Music (BMI) see Bald Mountain
Blue Mate Music (BMI) PO Box 62263 7716 Sandy Valley Rd Virginia Beach Va 23462 Tel (804) 340 3366 Pres Alex Spencer
Blue Melody Music (ASCAP) see Ray Griffin
Blue Menu Music Co (BMI) see Green Menu
Blue Monday Music (BMI) see Garritt
Blue Moon Music (ASCAP) see Nashville Copyright
Blue Onion (BMI) -Pres Marcus Jossel see DWWbreaker
Blue Rangrs Music (ASCAP) see Greasy King
Blue River Music Inc (BMI) 6223 Sylvania Ave Suite 125 Hollywood Calif 90028 Tel (213) 413 661 Pres Harry Bluestone Gen Mgr Ross J Bluestone
Afiliiates: Dinn Music Co (BMI) Music Quo-Contemporary Library (BMI) Music Quo-Mood Music Library (BMI) Presto Music Publ g Co (BMI) Sheron Music Publ g Co (ASCAP)
Blue Umbrella Music Publ g Co (ASCAP) (all Branch 40) Tel Sra Gate Brooklyn N Y 11224 Tel (212) 372 6436 449 5265 Owner Kadish Miller
Bobbin & Weavin Music (ASCAP) see Martin Cohen
Bobby Anthony Music (ASCAP) see Chappell
Bobcat Music (ASCAP) see PFX
Bobob Music Corp (ASCAP) see Claridge
Bobrich Music Inc (BMI) see Ashley
Boca Music Inc (ASCAP) 532 Sylvan Ave Englewood Cliffs N J 07632 Tel (201) 567 8100 Telex (710) 991 9372 Co Pres Luigi Creatore Hugo Prietti
Afiliiate: Raton Songs Inc (BMI)
Int'l reps.: Argentina (Ivan Mogull) Australia (Festivals) Austria (Wien Melodie) Brazil (Top Tape) Caribbean (Ivan Mogull) France (Ivan Mogull) Germany (Melodie Der Welt) Guatemala (Ivan Mogull) Italy (Ariston) Japan (Victor) Spain (Ivan Mogull) Philippines (Lustre) UK (Cyril Shane) Yugoslavia (Ivan Mogull)
Bo Gal Music (BMI) PO Box 6489 Wheeling W Va 26003 Tel (304) 232 5252 Pres & Gen Mgr Robert H Gallion
Bogat Music Corp (ASCAP) see Bourne
Bolder Green & Jones Music (BMI) see Carlow
Boldex Ents Inc (BMI) see Copyright Serv Bureau
Bomac Publ g (BMI) see Copyright Serv Bureau
Bomari Music Inc (ASCAP) 175 20 Wexford Terr Jamaica Estates N Y 11432 Tel (212) 657-0092 581-6470 Pres Bob Gerardi
Bombs Away Music Inc (ASCAP) see Castle Hill
Bonkie Music Co (ASCAP) see Mietus
Bonhomme Music (BMI) see Open End-New Times
Bonshitar Music Co Inc (BMI) 1449 S Michigan Ave Chicago Ill 60605 Tel (312) 427 0828 Pres Johnnie Collins Gen Mgr Harris L Rutledge
Bonjour Music Inc (ASCAP) see Aloiette Prod ns
Bonnie Music Inc (ASCAP) see Big Seven-Planetary
Bonnyview Music Corp (ASCAP) see Drive In
Bonton Music (ASCAP) 10441 Santa Monica Blvd Los Angeles Calif 90025 Tel (213) 279-2909/2254 Pres George Weidler Gen Mgr Warner Weidler Prof Mgr Walt Weidler
Afiliiates: Himakers (ASCAP) Odin Music (ASCAP) Safari Music (BMI)
Bonus Music (BMI) see Aloiette Prod ns
Boogie Music (BMI) see Skip Taylor
Boomerang Music Co (BMI) see S&R Music
Boondoggle Music (BMI) PO Box 4044 Madison Tenn 37115 Tel (615) 865 1441 Owners Leon & Zelta Savage
Joseph Boonin Inc (ASCAP) PO Box 2124 South Hacken sack N Y 07606 Tel (201) 488 1450 NYC Tel (212) B6B 1165 Pres Joseph M Boonin
Afiliiate: Helicon Music Corp (BMI)
Int'l firms represented: Baerenreiter (Germany) Caveat (Canada) E C Kerby (Canada) Universal Ed (Austria) Int'l rep.: Canada (E C Kerby) Europe (A A Kalmus in UK)
Boosey & Co (ASCAP) see Boosey & Hawkes
Boosey & Hawkes Inc (ASCAP) 30 W 57 St New York N Y 10019 Tel (212) 757-3332 Cable SO-NOROUS Mng Dir W Stuart Pope
Home office: England
Int'l branches: Australia Canada France Germany South Africa Sweden
Afiliiates: Arrow Music Press Besson Boosey & Co Cavendish Cos Cob Enoch & Sons (N Y) Ed Guthel Hawkes & Sons Ed Koussevitzky J R LaFleur Winthrop Rogers Rudal Carle Ed Russe (all ASCAP) Hen don Music Inc (BMI)
Int'l firms represented: Arna (Czechoslovakia) Edwin Ashdown Ltd (UK) Barry (Argentina) Carisch (Italy) Gerhman (Sweden) IMI -Israel Music Institute (Israel) Kultura (Hungary) New Wind Music (UK) Norman Richardson Ltd (UK) Josef Weinberger Ltd (UK)
Int'l reps.: Argentina (Barry) Austria (Theater Verlag Erich) Denmark (Wilhelm Hansen) Italy (Carisch) Japan (Academia Music Nippon Gakki) Netherlands (Al-bersen) Norway (Norsk Musikkforlag) Spain (Vidal Lir- mona y Boretai) Sweden (Carl Gerhman)
Borden Bngands Music 1101 E Morehead St No 5 Charlotte N C 28204 Tel (704) 333 3220 Owner Ted Holland
Afiliiate: Ghost Creek Canyon Music
Bormwin (BMI) see Beechwood
Boscoe Publ g Ltd (BMI) see A Schroeder
Bosco Music Publ rs (BMI) 1619 17 Ave S Nashville Tenn 37212 Tel (615) 298 4036 Pres Nicholas De Palma Gen Mgr W Brett De Palma
Afiliiate: De Palma Music Publ r (ASCAP)
Bosken Publ g Co (BMI) see QCA
Bosso-Fataka Music (BMI) see Mietus
Boston Music Co (ASCAP) 116 Boylston St Boston Mass 02116 Tel (617) 426 5100 Cable BOSMU VP Warren W Morris
Int'l reps.: Australia (Allens) UK (Chappell)
Botanical Music (BMI) 166 26 89 Ave Jamaica N Y 11432 Tel (212) 657 3232 Owner & Pres James A Dockett
Botink (ASCAP) see Sulyn
Bottom Line Music Co (ASCAP) see Chappell
Bourne Co (ASCAP) 1212 Ave of the Americas New York N Y 10036 Tel (212) 575 1800 Cable BOUR NEMUS Pres Bonnie Bourne
Branch: Los Angeles, Calif., 6381 Hollywood Blvd Zip 90028 Tel (213) 469 5101
Int'l branches: France (Bourne France) UK (Bourne Music Ltd)
Afiliiates: ABC Music Co (ASCAP) Bach Music (ASCAP) Ben Bloom Music Div (ASCAP) Bogat Music Corp (ASCAP) Bourne-Filmusic Inc (ASCAP) Burke & Van Heusen Div (ASCAP) Goldmine Music Inc (ASCAP) Harborn Music Inc (BMI) Lady Mac Music Co (ASCAP) Murbo Music Publ g Inc (BMI) Schumann Music Corp (ASCAP)
Int'l reps.: Australia (Boosey & Hawkes) Germany (Melodie der Welt) Guatemala (Ivan Mogull) Italy (Gallazzi) Japan (High Note) Mexico (Brambila) Netherlands (Basant) Portugal (Ivan Mogull) South America (Fermata in Brazil) Spain (Ivan Mogull) Switzerland (Melodie der Welt) (SEE ADVERTISEMENT)
Bourne Filmusic Inc (ASCAP) see Bourne
Bo West Music Co (BMI) see A Schroeder
Bowling Green Music (BMI) see Trust Music
Bow Man Music Corp (BMI) see Sagittarius
Bow Wow Music (BMI) see Stone Rap
Box (BMI) see MacArthur
Tommy Boyce & Melvin Powers Music Ents (ASCAP) 12015 Sherman Rd North Hollywood Calif 91605 Tel (213) 875 1711 Pres Melvin Powers Gen Mgr Tommy Boyce Prof Mgr Jan Richman
Tommy Boyles Music (BMI) (div of Surf Ents) 84A Rt 66 East Nassau N Y 12062 Tel (518) 794 9813 Pres & Gen Mgr Thomas A Boyles Sr
Boy Wondr Music Co (BMI) see Mietus
Bozart Music Inc (BMI) see Big Seven-Cudda Pane
Brackenrue Music (BMI) see Chappell
Bradshaw Music (BMI) see Beechwood
Braeburn Music Co (BMI) see Stoneway
Brantree Music (BMI) 1900 Ave of the Stars Rm 1635 Los Angeles Calif 90067 Tel (213) 553 5434 Pres Richard V Perry Prof Mgr Robert L Greene
Int'l reps.: Australia (Rondori) Austria (Altus in Ger many) Belgium (Pathe Marconi in France) Central America (CBS) Denmark (Sweden Music in Sweden)



abc Music

TM

The Measure of Success

ABC DUNHILL MUSIC, INC. (BMI)
AMERICAN BROADCASTING MUSIC, INC. (ASCAP)
DON MUSIC PUBLISHING CO., INC. (BMI)
LION MUSIC PUBLISHING CO., INC. (BMI)
ANCHOR MUSIC, INC. (ASCAP)
ABC MUSIC PRODUCTIONS

Jay R. Morgenstern: *President*

Hal Yoergler: *Vice President*

Los Angeles Office:
11538 San Vicente Boulevard
Los Angeles, CA 90049
(213) 826-8364

Jay R. Morgenstern
Hal Yoergler
Rick Shoemaker
Ronny Vance

Nashville Office:
2409 21st Avenue South
Nashville, Tenn. 37212
(615) 385-0840

Dianne Petty: *Professional Manager*
Blake Mevis

Finland (Sweden Music In Sweden) France (Pathe Marconi) Germany (Altus) Hong Kong (Pathe Iceland (Sweden Music in Sweden) Japan (Taiyo) Luxembourg (Pathe Marconi in France) Malaysia (Pathe in Hong Kong) Mexico (CBS) Netherlands (Universal Songs) New Zealand (Rondor in Australia) Norway (Sweden Music in Sweden) Portugal (Penta Quiroga in Spain) Singapore (Pathe in Hong Kong) South Africa (Music Publ g Co.) South America (CBS) Spain (Penta Quiroga) Sweden (Sweden Music) Switzerland (Altus in Germany) UK (Rondor)

Brakebill Music Publ g Co (BMI) see Sounds of Memphis
 Brasmene Music Corp (BMI) see Campbell Connolly
 Branston Music Inc (BMI) see Big Seven
 Brass Music Ltd (ASCAP) see Brass Press
 Brass Press (BMI) 148 Eighth Ave N Nashville Tenn 37203 Tel (615) 254 9362 Owner & Pres Stephen L Glover Sales Mgr James Vester

Affiliates: Brass Music Ltd (ASCAP) Crown Music Press Tromba Publ ns

Braun Music Inc (SESAC) see Music Sales
 Brazos Valley Music (BMI) see Jim Halsey

Bredan Paushe Publ g Co (BMI) Executive Bldg Suite 203 115 S 17 St Paducah Ky 42001 Tel (502) 442 7053 443 8715 Pres Dan McClintock Gen Mgr Brenda L McClintock Prof Mgr John W Cherry

Branch: Walls, Miss., 147 Caroline Dr Zip 38680 Tel (601) 781 0144 Gen Mgr Phillip Brooks

Affiliate: Ganymede Publ g Co (ASCAP)

Breed Music (BMI) see Yuggoth
 Breeze Publ g Co (BMI) PO Box 82 Chayenne Wyo 82001 Tel (307) 638 8733 Gen Mgr Ray Alexan dr

Bregman Vorco & Conn Inc (ASCAP) see 20th Century Brenda (BMI) see Eden

Brent Music Corp (BMI) 1700 Broadway New York N Y 10019 Tel (212) 247 0655 Pres Bob Shad

Affiliate: Admont Music Corp (ASCAP)

Brian James Music Co (BMI) 3100 S Airport Bridgeport Mich 48722 Tel (517) 777 1329 Owner & Pres James Leach

Brian Music (BMI) see BC Ents
 Briarmead Music Unlimited (ASCAP) PO Box 5180 St Louis Mo 63139 Tel (314) 771 7467 776 3410 Pres & Prof Mgr Ken Kretz VP Frankie Ford Gen Mgr Tom Pallardy

Affiliates: Bill Duniven Music (BMI) Gately Publ g Co (BMI) Keeta Music Co (BMI) Kingsland Publ g Co (ASCAP) Rotu Music (BMI)

Int'l firms represented: Baby Snaker (UK) Southern Sound (UK)

Int'l reps.: UK (Baby Snaker Southern Sound)

Briarpatch Music (BMI) see Debatave & Nashville Copyright
 Brickbatt Music (BMI) 104 W 90 St Kansas City Mo 64114 Tel (816) 333 0398 Owner & Gen Mgr William E Gilbert

Branch: St. Louis, Mo., 1843 Kennett Pl Zip 63104 Tel (314) 772 2894 Gen Mgr William J Keyes

Bridge Music (BMI) see The Herald Ass n
 Bridge Music Publ g Co (SESAC) (a div of Pacific Press Publ g Ass n) 1350 Villa St Mountain View Calif 94042 Tel (415) 961 2323 Mgr W P Turpel Nat l Sales Mgr Earl B Johnson

Affiliates: Chapbridge Music Publ g Co (ASCAP) Pacific Press Music Publ g Co (BMI)

Bridgeport Music Inc (BMI) 19631 W Eight Mile Rd Detroit Mich 48219 Tel (313) 255 6740 Pres Armen Botadjan Ass't to Pres Carol Luedeman

Affiliate: Southfield Music Inc (ASCAP)

Brightline Music (BMI) 1445 N Hills Ave Willow Grove Pa 19090 Tel (215) 473 3111 Pres Martin Dippo

Int'l rep.: UK (Keith Prowse)

Broadway Music Corp (ASCAP) see Copyright Serv Bureau

Broad Music Co (ASCAP) PO Box 1207 Zip 28231 1409 E Independence Blvd Charlotte NC 28205 Tel (704) 332-2177 Owner Gladys F Brodt

Int'l firms represented: Ashdown (UK) Banks (UK) Cramer (UK) Forsyth (UK) Frederick Harris (Canada) Henle (Germany) Leduc (France) Leslie (Canada) Royal School of Church Music (UK)

Int'l rep.: Canada (Leslie)

Broken Arrow Music Inc (BMI) see Segel & Goldman Neil Young

Broken Soul Music Co (BMI) see Copyright Serv Bureau
 Bron Music Group (ASCAP) see Warner Bros
 Samuel Bronston Music Publ g Inc (ASCAP) see TRO
 Bronze Music Co Inc (SESAC) see Sure Fire
 Brookdale Music (BMI) see Copyright Serv Bureau
 Brooklyn Heights Music Inc (ASCAP) 124 Montague St Brooklyn N Y 11201 Tel (212) 237 0250 Pres Bob Motta VP & Sec y Vince Traina

Brookside Music Corp (ASCAP) 159 W 53 St New York N Y 10019 Tel (212) 541 7761 Pres Reid White law

Affiliate: Magic Fleet Music Inc (BMI)

Brookville Music Inc (BMI) see Mietus
 Brother Bill's Music (ASCAP) see Lowery Group
 Brother Karl's Music Inc (BMI) see Lowery Group
 Brother Publ g Co (BMI) 3621 Sepulveda Blvd Manhattan Beach Calif 90266 Tel (313) 545-6528 Bus Mgr Stephen Love

Affiliates: New Executive Music (BMI) Wilojarston Music (ASCAP)

Brothers Two Music (BMI) see Chappell
 Brothers Two Music Inc (ASCAP) see Nashville Copyright Alexander Broude Inc 225 W 57 St New York N Y 10019 Tel (212) 586 1674 Pres Robert J Breg

man VP Sidney Tarpinian Sec y Dean Street Treas Michael Lefferts

Affiliates: Broude Bregman Music Inc (ASCAP) Continuo Music Press Inc (BMI) Fix Music Int'l Ltd (BMI) Hexachord Music Ltd (BMI) Omni Music Sima Music Ltd Tetra Music Corp (ASCAP)

Int'l firms represented: Breikopf & Hartel J & W Chester Ltd (Choral) Deutscher Verlag Fuer Musik Hofmeister Pro Musica (all Germany)

Broude Bregman Music Inc (ASCAP) see Alexander Broude

Broude Bros Ltd (ASCAP) 56 W 45 St New York N Y 10036 Cable BROUDEBRO Tel (212) 687 4735 VP Ronald Broude

Affiliate: Rongwen Music Inc (BMI)

Brownleaf Music Co (BMI) PO Box 7221 Mobile Ala 36607 Tel (205) 342 1177 Pres John N Blackburn VP Sara Ann Smith

Affiliate: Tretnop Music (BMI)

Brown Moon Music PO Box 2661 Midland Tex 79701 Tel (915) 684 4317 Pres Rusty Holster

Affiliated firm: Ayre Music

Brownshoro Music (SESAC) see Falls City
 Brown Shoes Music Co (ASCAP) see Chappell
 Brown's Mill Music (ASCAP) see Warner Bros
 Brown Trout Music Inc (BMI) see Chappell
 Bruboon Publ g Co (BMI) PO Box 3388 319 Highland Ave Albany Ga 31701 Tel (912) 439 8575 Pres Jesse Boone

Bruin Music Co (BMI) see Famous
 Bruised Music (BMI) see Manutowac
 Albert E Brumley & Sons (SESAC) Powell Mo 65730 Tel (417) 435 2413 Pres Bill Brumley Gen Mgr Bob Brumley

Affiliate: Hartford Music Co (SESAC)

Brunswick Music Publ g Co (BMI) 136 S Swall Dr Beverly Hills Calif 90211 Tel (213) 657 4895 Owner Pres & Gen & Prof Mgr Lee Silver

Affiliates: Admiration Music Inc (BMI) Bellis Music Publ g Co (ASCAP) Gele Music Publ g Co (BMI)

Brushape Music Co Inc (BMI) VP Gary S Paxton—544 Window

Brush Creek Music (ASCAP) see Georgene
 Brut Music Publ g (ASCAP) (div of Brut Prod ns Inc.) 1345 Ave of the Americas New York N Y 10019 Tel (212) 581 3500 Pres George Barrie VP & Gen Mgr Happy Goday

Affiliate: Fab Music Inc (BMI)

Bryn Mawr Music Co (ASCAP) see Accada
 Bryte (ASCAP) 72B 16 Ave S Nashville Tenn 37203 Tel (615) 244 4064 Owner W Carter

Bubble Gum Music Co (ASCAP) see Mietus
 Buckeye Music Inc (ASCAP) see Carlson
 Buckhorn Music Publ rs Inc (BMI) 1007 17 Ave S Nashville Tenn 37212 Tel (615) 255 0543 Pres Marjahn Wilkin

Affiliate: Meredith Music Inc (ASCAP) War Drum Publ g Co (BMI)

Int'l firm represented: Buckhorn Music Ltd (UK)

Int'l reps.: Australia (Castle) Jamaica (Woodwater) Japan (Tokyo Music) South Africa (Laetrex) Sweden (Sweden Music) UK (Valentine)

Buckingham Music Co (ASCAP) see Pavanne
 Bucky Music Co (ASCAP) see Copyright Serv Bureau (US rights) & Ivan Mogull (Int'l rights)
 Bucrenis Music Co (BMI) see Copyright Serv Bureau (US rights) & Ivan Mogull (Int'l rights)
 Buddah Music Inc (ASCAP) 810 Seventh Ave New York N Y 10019 Tel (212) 582 6900 (Administered by United Artists)

Affiliates: Kama Ripa Music Inc (ASCAP) Kama Sutra Music Inc (BMI) RAK Music Ltd (ASCAP) Tender Tunes Inc (BMI)

Int'l rep.: Worldwide (Intersong)

Buddi Music Corp (ASCAP) 18531 W 11th Dr Tarzana Calif 91356 Tel (213) 345 4204 Pres Buddy Kaye

Affiliates: Ananga Ranga Music (BMI) Longhair Music (ASCAP) Raintree Music (ASCAP) Star Tree Music (BMI) Sundial Music (ASCAP) Sweet Alton Music (ASCAP) Wells Drive Music (BMI)

Int'l rep.: UK (Budd)

Bud-Don Music Co (ASCAP) see Raydee
 Budget Music (BMI) see Mietus
 Buena Vista Publ g Co (BMI) PO Box 28553 Dallas Tex 75228 Tel (214) 271 6022 Owner B L Bollman

Buffee Music Inc (BMI) see Alouette Prod ns
 Bug Eyes Music (BMI) see Bug Music
 Buggerlugs Music Co (BMI) see Rondor
 Bug Juice Music (BMI) see Bug Music
 Bugler Music (ASCAP) see Skinny Zach
 Bug Music Group 1722 Whitley Ave Hollywood Calif 90028 Tel (213) 461 4344 Pres Dan Bourgoise

Affiliated firm: Mole Hole Music

Affiliates: Bug Eyes Music (BMI) Bug Juice Music (ASCAP) Slippery Jack Song Co (ASCAP)

Administered firms: Jaspurr Music (BMI) Love That Music (BMI) Lowlands Music (BMI) Over Easy Music (BMI) Paw Paw Music (BMI) Surface Tension Music (BMI) Ron Weiser Music (BMI) Whiskey Drinkin Music (BMI) Winsor Music (BMI) Wounded Duck Music (ASCAP)

Buhl Int'l Music (BMI) see Andrades
 Bullet-Proof Music (BMI) see Dozier
 Bullfrog Music (ASCAP) see Skip Taylor
 Bullfrog Ballades (ASCAP) see Folklore
 Bull-Kent Music (ASCAP) see Mercantile
 Bullshoot Publ g Co (BMI) PO Box 193 Shawnee Okla 74801 Tel (405) 275 4382 Pres Benjamin McCullar

Bullwinkle Music Co (ASCAP) PO Box 557 Lithia Springs Ga 30057 Pres James F Brannon Jr

Bumpshot Music Inc (BMI) see Hal Bernard
 Bumpshot (BMI) see Nine Mile
 Bunyip Music (BMI) see Rondor
 Burdette Music Co (BMI) see Jerdin
 Burke & Van Hrusen Div (ASCAP) see Bourne
 Burlac Music Inc (BMI) see A Schroeder
 Burlington Music Corp (ASCAP) 539 W 25 St New York N Y 10001 Tel (212) 675 6060 Cable FULL

RANGE Pres D H Toller Bond Mng Dir Mimi Trepel Gen Mgr Carolyn Kalett Gen Prof Mgr Eddie V Deane West Coast Prof Mgr Raul Abraya

Int'l branches: Australia (Palace) Canada (Burlington) France & French Union (Palace) Germany (Burlington) Hong Kong (Burlington Palace) Italy (Palace) Netherlands (Palace) South Africa (Burlington) Spain & Portugal (Burlington) Sweden (Palace) Switzerland (Burlington) UK (Burlington Palace)

Affiliate: Frisford Music Corp (BMI)

Burning Rope Publ g Co (BMI) PO Box 5321 Braumont Tex 77006 Tel (713) 892 6006 Owner Doty Tullos

Burrisci Bros Music Prod ns (ASCAP) 4715 White Cross Court Richmond Va 23234 Tel (804) 271-4187

Burthen Music Co Inc (ASCAP) see Chappell
 Burt Topper Music (BMI) see Chappell
 Bushka Music (ASCAP) 1800 Century Park E Los Angeles Calif 90067 Tel (213) 553-5000 Cable SILMITCH Telex 691347 Owner Johnny Bristol

Affiliate: Keisha Music (BMI)

Buskirk Music (BMI) see Royalty Control Corp
 Busybody Music (BMI) see Ivan Mogull
 Butler Music Publ g Corp (ASCAP) see Chappell
 Butler Music (BMI) see Moppet
 By Full Co (BMI) see Kropotkin
 By-Gene Music (BMI) see Chappell & Sounds of Memphis
 Bygosh Music Corp (ASCAP) 50 W 23 St New York N Y 10010 Tel (212) 691-4162 Pres Bobby Gosh Gen Mgr Al Weissman

Bynum Music Publ g Co (BMI) 8227 Williams Ave Philadelphia Pa 19150 Tel (215) 242-6756 Pres William Burnett Bynum

Int'l rep.: Canada (Broadland)

Byrdshire Music Co (ASCAP) 1601 N Orange Grove Ave Hollywood Calif 90046 Tel (213) 874-0044 Partners Betty & Jack Carlson, Jerry Wallace

Affiliate: Primrose Music Publ g Co (BMI)

By-Town Music (BMI) see Copyright Serv Bureau

C

C A M-USA Inc (BMI) 489 Fifth Ave New York N Y 10017 Tel (212) 682-8400 Telex 236920 VP & Gen Mgr Vittorio Benedetto Creative Dir Jimmy Jenner

Affiliate: Camerica Music Inc (ASCAP) (SEE ADVERTISEMENT)

C B Music Inc (BMI) see Big Seven
 C I X Publ g (ASCAP) 1617 N El Centro, Suite 12, Hollywood Calif 90028 Tel (213) 465-4482 3B61 VP's Carl Summers, B Cloer

C J Publ g (BMI) 4827 S Prairie Ave Chicago Ill 60615 Tel (312) 285-1616 Pres Carl Jones

C M C (BMI) see Jamdan
 C M G Music (ASCAP) see Music Music Music
 C P M Music Co (BMI) see Ivan Mogull
 C P W Music (ASCAP) see Chappell
 Caaz Music Co (ASCAP) see Chappell
 Cab Company Music (ASCAP) see New York Times
 Cabot Music Puberries, PO Box 3901, Hollywood 90028 324 S Beverly Dr, Suite 200 Beverly Hills Calif 90212 Tel (213) 277-3500

Administered companies: Candius Music (BMI), Dil-Helm Music (ASCAP), GilRich Music (ASCAP) Lig Music (ASCAP), Masterworks (BMI), Saturation Music (BMI), Special Agent Music (BMI) TOAY Music (ASCAP), Tobac Music (BMI)

Cabriolet Music (BMI) PO Box 7422, Shreveport La 71107 Pres Mary Logan, Prof Mgr Don Logan

Cachand Music (BMI) see Curton
 Cactus Music (ASCAP) see Jim Hall
 Caesar's Music Library (ASCAP), 1022 N Palm Ave Los Angeles, Calif 90069 Tel (213) 659-6034 Pres Marc Gordon Jr, VP & Gen Mgr Richard Delvy (Administered by Segel & Goldman)

Affiliate: Tuneshmth Music (BMI)

Cajun Publ g Co Inc (BMI), PO Box 1130, Shreveport La 71120 Tel (318) 222-8711 Gen Mgr Chuck Fellers

Cakewalk Music (BMI) see 20th Century
 Caleb Music (ASCAP) see Rondor
 Caledonia Soul Music (BMI) (div of Caledonia Prod ns Inc) c/o R E Gordon, 555 California St, San Francisco Calif 94104 Tel (415) 391-4550 Pres Van Morrison (Administered by Warner Bros)

Calico (BMI) see Drive-In
 Calico Climate Music (ASCAP), 1800 N Argyle Ave No 407, Hollywood, Calif 90028 Tel (213) 464-7235 Partners Eddie MacHarg Floyd Huddleston Gen & Prof Mgr Eddie MacHarg

Affiliate: Do-Goeder Music Co (ASCAP)

Int'l rep.: Europe, Ireland & UK (Campbell Connelly Montclare)

California's Blue-Rose (BMI), PO Box 483 Shadow Ln Fontana, Wis 53125 Tel (414) 275-3369 Owner Felix Kubik

Callee Music Corp (ASCAP) see Fourth Floor
 Calua Prod ns (BMI) see Copyright Serv Bureau
 Calvacade Music (BMI) see Ostermeyer Music in Tenn
 Calwest Songs (BMI), c/o Lee Anderson Ents., PO Box 4141, North Hollywood, Calif 91607 Tel (213) 782-6915 Pres Lee Anderson, VP Bruce Anderson, Pub Dir Beth Anderson

Branch: Londell, Mo., Box 170A, Rt 1 Zip 63060 Tel (314) 629-3589 Gen Mgr Jim Anderson Prof Mgr Linda Anderson

Camad Music (BMI) see Warner Bros
 Camarillo Music Publ g (BMI) see Golden West
 Camelback Mountain Music Corp (ASCAP) see Shapiro Bernstein

Camerica Music Inc (ASCAP) see CAM-USA
 Scott A Cameron Org Inc 320 S Waiola Ave La Grange Ill 60525 Tel (312) 352-2026 Prof Mgrs Scott A & Jean M Cameron

Administered companies: Monona Music Co (BMI), My Babe Music (BMI), Rathsino Music Co (BMI), Water-torns Music (BMI)

Camino Real Music (ASCAP) see Garrett



A Worldwide Network of Wholly Owned & Operated Subsidiaries

Leeds Music Corp. • Duchess Music Corp. • Pickwick Music Co. • Northern Music Co. • Champion Music Corp.

New York, N.Y.

445 Park Ave.
New York, N.Y. 10022

Nashville, Tenn.

1508 Sigler
Nashville, Tenn. 37203

Los Angeles, Calif.

1777 N. Vine St.
Hollywood, Calif. 90028

Leeds Music, Ltd

London

Leeds Music (Canada) Ltd

Toronto

Leeds Music Pty, Ltd

Sydney

MCA Music GmbH

Cologne

Editions SIM

Paris

Edizioni Pickwick

Milan

Revue Japan K.K.

Tokyo

MCA do Brasil

Sao Paulo

MCA Music Svenska Aktiebolag

Stockholm

MCA Music Belgium
Brussels

MCA Holland B.V.
Amsterdam

Campbell Connelly Inc. (ASCAP), 271 North Ave., New Rochelle, N.Y. 10802 Sec'y Nathaniel Miller
Home office: England
Affiliate: Bransdene Music Corp (BMI)
 Glen Campbell Music Inc (BMI), 10920 Wilshire Blvd., Los Angeles, Calif. 90024 Tel (213) 479-3753 Pres Glen Campbell, Prof Mgr Stanley B Schneider
Affiliates: Allanwood Music (BMI), Kayteekay Music (ASCAP)
Int'l reps.: Central America (Ivan Mogull), Mexico (Ivan Mogull), South America (Ivan Mogull), UK (Florida Music)
 Camp & Canyon Music Co., see T B Harms—Vogue
 Cannaanland Music (BMI), see Word Music Inc.
 Canaan Music Inc (ASCAP), see Fourth Floor
 Canberria Music Inc (BMI), see United Artists
 Candelabra Music (BMI), see Equinox
 Candius Music (BMI), see Cabot
 Candiestock Publ'g Co (BMI), 582-584 Armour Circle NE Atlanta, Ga. 30324 Tel (404) 875-2555 Pres Larry King
 Can Do Music (BMI), see Mietus
 Cannes Music Inc (BMI), see Ivan Mogull.
 Cannette Music Co (BMI), see Mietus
 Cannlynn Music Co (BMI), see Mietus
 Cannon Point Music Inc (BMI), see Claridge
 Canopy Music Inc (ASCAP), see Segel & Goldman
 Canterbury Music (BMI), see David Robinson
 Canyon Music, 10850 Wilshire Blvd., Suite 1200 Los Angeles, Calif. 90024 Tel (213) 879-3444 Pres Lloyd M Segal
 Canyon Press Inc (div of Baldwin Music Education), PO Box 1235, Cincinnati, Ohio 45201 Tel (513) 852-7850 Pres G W. Fahrler Jr., VP Alison Fahrler
 Capaquanus (BMI), 2400 Johnson Ave., Riverdale, N.Y. 10463 Tel (212) 796-2490 Chm & Pres P J Watts
 Cape Ann Music Inc (BMI), PO Box 612B, Nashville, Tenn. 37212 Tel (615) 833-7960 Pres John D Richbourg
Affiliates: Cape May Music (BMI), Three Cheers Music (ASCAP)
 Capella Music (ASCAP), see McAfee & Lorenz
 Cape May Music (BMI), see Cape Ann
 Cap-Quist Music (BMI), see Copyright Serv Bureau
 Caprice (BMI), see Jaspas
 Capri Music Corp (BMI), see Alfred
 Captain Bro Music (BMI), see Red Giant
 Captain Marvel Music (BMI), see Chappell
 Captive Music (BMI) (div of Allases Inc.), 2407 12 Ave S Nashville, Tenn. 37204 Tel (615) 383-6376 Pres Bonnie Bucy; Gen. Mgr David Allan Coe
 Cara Publ'ns (ASCAP)—Pres John Tatgenhorst—see Beckenhorst
 Caribou Mgmt Corp., 8600 Melrose Ave Los Angeles, Calif. 90069 Tel (213) 659-1301 Contact Nina Avramides
Administered companies: BalloonHead Music (ASCAP), Big Elk Music (ASCAP), Com Music (ASCAP), Cook County Music (ASCAP), Laminations Music (ASCAP), Make Me Smile Music (ASCAP), Moose Music (ASCAP), Periwinkle Music (ASCAP), Polish Prince Music (ASCAP)
Administered group: James William Guercio Ents. Inc.—Aurelia Music (ASCAP), Aurelius Music (ASCAP)
 Car Inc., PO Box 1406, Hollywood, Calif. 90028 Tel (213) 766-3488 Pres L H LeCarre, Gen Mgr Douglas Casmus, Prof Mgr P A Toler
Branch: Birmingham, Ala., PO Box 760B1, Mountain Brook Sta Zip 35223 Tel (205) 252-0336 Prof Mgr Gaylon Horton
Affiliate: Cartunes Publ'g, Other Peoples Music Inc
 Carlin Music Publ'g Co., Oakhurst, Calif. 93644 Tel (209) 683-7613 Pres Sidney A Carlin
 Carlou Music (BMI), c/o Louis Lofredo, 2131 Elm Hill Pike, Suite R322, Nashville, Tenn. 37210 Tel (615) 865-0273 Pres Louis Lofredo, Gen Mgr Bob Gallo
Affiliates: Aesops Fables Music (ASCAP), Bolder Green & Jones Music (BMI)
Int'l firm represented: Gallent/Robinson (Canada)
 Carlson Music Co (BMI), 4625 NW 44 St., Fort Lauderdale Fla. 33319 Tel (305) 731-4669 Owner Harry Carlson
Affiliate: Buckeye Music Inc (ASCAP)
 Carlwood Music (SESAC), see Critique
 Carlyle Music Publ'g Corp (ASCAP), see H B Webman
 Carmel Music Inc (ASCAP), see Novalene
 Carmichael Music Publ'ns Inc (ASCAP), see Frank Music Corp
 Carobell Music Corp (BMI), see Mietus
 Carol Nan Music (ASCAP), see Coyote
 Robert A Carrier Music Co (ASCAP), 12500 Dunlap, Suite 56B, Houston, Tex. 77035 Tel (713) 723-1892 Pres R A Carrier, Gen Mgr Hardie Daniel, Prof Mgr Kim Carrier
Affiliated firms: Endeavor Music (ASCAP), Claudia Reame Music (ASCAP)
 Carrington (BMI), see Curtis Wood
 Alan Cartee Music Inc (BMI), see Music Mill
 Cartunes Publ'g, see Car
 Carvon Music Inc (BMI), see Croma
 Carwin Music Inc (ASCAP), see United Artists
 Cary & Mr Wilson Music Inc (BMI), 700-B 18 Ave S Nashville, Tenn. 37203 Tel (615) 242-5409 Pres Ernest Tubb, Gen & Prof Mgr Justin Tubb
Affiliate: Ernest Tubb Music Inc (BMI)
 Casa Latina (ASCAP), see Mexican Music
 Casbo Music (ASCAP), 989 Jerusalem Ave., North Merrick, L.I., N.Y. 11566 Tel (516) 221-5555 Pres Don Casale, Gen Mgr Lou Bolognese
 Caseyem Music (BMI), c/o Mike Curb Prod ns Inc., 9255 Sunset Blvd Suite 710, Los Angeles, Calif. 90069 Tel (213) 550-1097, 278-320B Pres Ken Rietz, Gen & Prof Mgr Hank Haldeman
Affiliates: Alta Mesa Music (BMI), Desiderata Music (BMI), Home Sweet Home Music (BMI), KCM Music (ASCAP), Michael Music (ASCAP), Winner Circle Music (BMI)
Int'l reps.: UK (Curb Carlin), worldwide excluding Canada, UK, & USA (Artemis in England)

Buzz Cason Publ'ns (ASCAP), 2804 Azalea Pl., Nashville, Tenn. 37204 Tel (615) 383-8682 Pres Buzz Cason, Prof Mgr Bill Martin
Affiliates: Acklen Music (BMI), Berry Hill Songs (BMI), Let There Be Music Inc (ASCAP), Spring Creek Music Inc (ASCAP), Tamrose Music (BMI)
Hnt'l reps.: Austria, Ireland, Germany, Japan, Switzerland, UK (RSO)
 Steve Caspi Music Ltd (BMI), 45 Fifth Ave., New York, N.Y. 10003 Tel (212) 929-3960 Pres Steve Caspi, Gen Mgr Jerry Wagner
 Cassan Music (ASCAP), see Wilhos
 Casserole Music Corp (BMI), see Chappell & RSO
 Castle Hill Publ'g Ltd (ASCAP), PO Box 529, Townsend, Mass. 01469 Tel (617) 897-3273 Pres Peter Casperson, Gen Mgr William Scheniman, Prof Mgr Kristine Weaver
Branch: New York, N.Y., c/o N Oennis Kaplan, 120 E 56 St Zip 10022
Administered companies: Bombs Away Music Inc (ASCAP), Catalan Music Inc., Sheephead Bay Music (ASCAP), Two Wrongs Don't Make a Right Music Ltd (ASCAP)
 Catalan Music Inc., see Castle Hill
 Catalogue Music Inc (BMI), 240 W 55 St., New York, N.Y. 10019 Tel (212) 581-4680 Cable ARTALMADGE Pres Art Talmadge
Affiliate: Artal Music Inc (ASCAP)
 Catalpa Publ'g Co (BMI), 2609 NW 36 St., Oklahoma City, Okla. 73112 Tel (405) 942-0462 Pres Peggy Boyd, Prof Mgr Bobby Boyd
Affiliates: Agula Publ'g Co (BMI), Knob Hill Publ'g Co (BMI), Stiebel Publ'g Co (BMI), Watonga Publ'g Co (ASCAP)
 Catch Fire Music Ents (BMI), see A Schroeder
 Catchup Music (BMI), PO Box 9830, 3507 W Vickery, Fort Worth, Tex. 76107 Tel (817) 737-9911 Pres J P Kimzey
 Cate Bros Music (BMI), see Segel & Goldman
 Cat Mother Inc (BMI), see A Schroeder
 Catpatch Music (BMI)—Pres Michael Curtis, VP Richard L Dew-Curtis—see Star Show & Rondor (int'l rights)
 Cauchemar Music (ASCAP), see Segel & Goldman
 Cavalcade Music (BMI), 1009 17 Ave S, Nashville, Tenn. 37212 Tel (615) 256-1693 Pres & Owner Cliff Ayers Ostermeyer, VP Connie Lynne Wright, Pub Dir Billy Jo Burnett
 Cavendish (ASCAP), see Boosey & Hawkes
 Cayman Music Ltd (ASCAP), see Copyright Serv Bureau
 Cayuga Music (BMI), see Chappell
 Ceberg Music (ASCAP), 53 Penn St., Port Jefferson Station, N.Y. 11776 Tel (516) 473-3233
Affiliate: Norman Bergen Music (BMI)
 Cecilian Music Publ'g (BMI), see Jaspas
 Cedar Springs Music Co (ASCAP), 19324 E Pilaro, Rowland Heights, Calif. 91748 Tel (213) 964-2733 Pres Dixon Porter, VP Ken Hald, Exec Sec'y Christine Hald
 Cedarwood Publ'g Co Inc (BMI), B15 16 Ave S, Nashville, Tenn. 37203 Tel (615) 255-6535 Mgr J William Denny
Affiliates: Ddny Music Inc (ASCAP), Jimmy Dickens Music (BM, Driftwood (BMI), Fluffo Tunes (BMI), Stonewall Publ'g Co (BMI)
Int'l rep.: Worldwide (Peer-Southern in USA)
 Celann Music (BMI), see Pickwick
 Cell (BMI), see C F Peters
 Cellamar Music (BMI), see Copyright Serv Bureau
 Cenci Music Publ'g Co (ASCAP), see Slide
 Cenpr Music (BMI), 171 Washington Rd., Sayreville N.J. 08872 Tel (201) 238-5630 Pres Robert Ligitino, VP Louis Cyktor III
 Centaur Publ'g Corp (ASCAP), see Sagittarius
 Center Music Publ'g Co (ASCAP), 256 S Robertson Blvd., Beverly Hills, Calif. 90211 Tel (213) 659-4210 Pres Fran Williamson, VP Lyn Tarkington
Affiliates: Ethel Mae Music Publ'g Co (BMI), Louwin Music Publ'g Co (ASCAP)
 Centerpoint Music Publ'g (BMI), see Rontom
 Center Star Music (BMI), see Equinox
 Central Songs (BMI), see Beechwood
 Century Music Publ'g Co Inc (SESAC), see Ashley
 Century Songs (BMI), see Beechwood
 Certron Music (ASCAP), see Copyright Serv Bureau
 Cest Music (ASCAP), see Quackenbush
 Cetra Music Corp (BMI), 5B2S S University Ave., Chicago, Ill. 60637 Tel (312) 493-9781 Pres Morton A Kaplan, Gen Mgr Donald Clay
Affiliate: Azmort Music Co (BMI)
 Chain Gang Music (BMI), see 20th Century
 Chalet Music Corp (ASCAP), see Big Seven—Planetary
 Chalce Music Corp, 8467 Beverly Blvd Los Angeles, Calif. 90048 Tel (213) 658-7002 Cable CHAL-PROD TWX (910) 321-4414 VP & Gen. Mgr Len Hodes
Affiliates: Dona Marta Music (ASCAP), Goblet Music (BMI), Lanie Music (BMI), Roundtree Music (ASCAP)
 Chambr Music Publ'g Co (BMI), 1790 Broadway, New York, N.Y. 10019 Tel (212) 765-8450 Pres E S Prager
 Champagne Music Corp (ASCAP), see T B Harms
 Champion Music Corp (BMI), see MCA Music
 Chandler Music Co Inc (ASCAP), see Loring
 Chandos Inc (BMI), see Copyright Serv Bureau
 Chandos Music (ASCAP), see Folklore & Rondor
 Chan Music Publ'rs (BMI), 9B Benz St Ansonia Conn 06401 Tel (203) 735-5883/5557 Owners Martin G Kugell, Al Altman
Affiliate: Rollin Dice Music (ASCAP)
 Channel Music Co (ASCAP), 1300 Division St., No 100 Nashville, Tenn. 37205 Tel (615) 259-3322 Pres Sheb Wooley, Gen & Prof Mgr Carol Dove
Affiliate: Cordial Music Co (BMI)
 Chann Music Co., (ASCAP), see Chappell
 Chanson (Eds) Co., see Stanyan
 Chantez Music Inc (BMI) see TRO
 Chantry Music Press Inc (SESAC), Box 1101 32-34 N Center St., Springfield, Ohio 45501 Tel (513) 325-9992 Pres Dr F M Otto

Chapbridge Music Publ'g Co (ASCAP), see Bridge
 Chappell & Co Inc (ASCAP), see Chappell Music Co
 Chappell Music Co., 810 Seventh Ave., New York, N.Y. 10019 Tel (212) 977-7200 Cable SYMPHONY. Pres Norman S Weiser, Ass't to Pres/Creative: Buddy Robbins
Branches: Hollywood, Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 469-5141 Mgr Dave Jacobs, VP Creative Eddie Reeves—(Nashville, Tenn., 1512 Hawkins St Zip 37203 Tel (615) 244-3382 VP & Mgr Henry Hurt
Int'l branches: Australia, Belgium, Canada, England, France, Germany, Italy, Japan, Netherlands, New Zealand, South Africa, Spain, Sweden, Switzerland
Affiliates: A-M Music Corp (ASCAP), Alexscarr Music (BMI), Amak Music Co (ASCAP), Ample Prod'ns Ltd (ASCAP), Anne-Rachel Music Corp (ASCAP), Antique Music (ASCAP), Arlou Music Inc (ASCAP), Athenaeum Co (ASCAP), Athenaise Music Ltd (ASCAP), Atmosphere Music Co (BMI), Atzal Music Inc (BMI), Axe-handle Music Inc (ASCAP), Bedrock Music Co Inc (BMI), Begonia Melodies Inc (BMI), Belinda Music Inc (BMI), Bennie Benjamin Music Inc (ASCAP), Big Sandy Publ'g Corp (ASCAP), Bobby Anthony Music (ASCAP), Bottom Line Music Co (ASCAP), Brackeneys Music (BMI), Brothers Two Music (BMI), Brown Shoes Music Co (ASCAP), Brown Trout Music Inc (BMI), Burthen Music Co Inc (ASCAP), Burt Topper Music (BMI), Butler Music Publ'g Corp (ASCAP) By-Genie Music (BMI), CPW Music (ASCAP), Ccaz Music Co (ASCAP) Captain Marvel Music (BMI), Casserole Music Corp (BMI), Cayuga Music (BMI), Chann Music Co (ASCAP), Chappell & Co Inc (ASCAP), Chappell-Styne Inc (ASCAP), Chilly Winds Music (BMI), Gene Clark Music (BMI), Roy Clark Music (BMI), Crited Music (BMI) Cyra Music Co (ASCAP), Daje Music (BMI), DeLory Music (ASCAP), DeSylva Brown & Henderson (ASCAP), Dolli Music Inc (ASCAP), Dorella Music Inc (ASCAP), Dotted Lion Music (ASCAP), Double R Publ'g Co (BMI), Douglas Music Co Inc (ASCAP), Dynatone Publ'g Co (BMI), Earlon Music Corp (ASCAP), Eidee Music Corp (ASCAP), Evie Music Inc (ASCAP), Exbrook Music Co (BMI) Eyes Havit Music Inc (BMI), Fairlane Music (ASCAP), Feather-bed Music Inc (BMI), Fiber Music (BMI) Flatcar Music (BMI), Florence Music Co Inc (ASCAP), Four-Eleven Music (ASCAP), French Music Ltd (ASCAP), Fuz Music Co (ASCAP), G&C Music Corp (ASCAP), Galeneye Music (BMI), Gangland Music Inc (ASCAP), Gershwin Publ'g Corp (ASCAP), Gimcrack Music (BMI), Gladys Music (ASCAP), Glorious Music (BMI), Golden Cornflakes Music (BMI), Golo Publ'g Co (BMI) Grand Commander Music Inc (BMI), Grob Music Co (ASCAP), Hael Music Co (ASCAP) Hank s Music Inc (BMI), Hazy Day Music (ASCAP), Hill & Range Songs Inc (BMI), Hindsight Music (ASCAP), Hward Music Co (ASCAP), Honky Tonk Music (BMI), House of Living (ASCAP), Huckleberry Creek Music (ASCAP), Ice Man Music Corp (BMI), Intersong-USA Inc (ASCAP), In The Black Music (ASCAP), In The Red Music (BMI), Ivy Music Corp (ASCAP), Jabern Music Co (ASCAP), Jader Music Corp (BMI), Jay's Ents Inc (ASCAP) Jillbern Music Inc (BMI), Jubilee Sound Music (BMI), Jubilee Music Inc (ASCAP) Kander-Ebb Inc (BMI), Ken-Glen Publ'g (BMI), King of the Jingle Music Co (BMI), Kolob Music (BMI), Labrador Music Corp (BMI) Lauralan Music (ASCAP), Leo The Lion Music (BMI), Lester Publ'g Corp (BMI), Libretto Music Co (ASCAP), Sandy Linzer Music Co (BMI), Lion Tracks Music (BMI), Little Barnum Music (BMI), Little Gravel Music Publ'g Inc (ASCAP), Little People Music (BMI), Living Music Inc (BMI), Loring Music Co (BMI), Lujac Music Inc (ASCAP), MBP Music (ASCAP), MRC Music Inc (BMI), Mafundi Music Co (BMI), Mamma Sadie Music (ASCAP), Mara-Lane Music Corp (ASCAP), Marius Music (ASCAP), Maya Prod ns Ltd (ASCAP), Mayerling Prod ns Ltd (BMI), McHugh & Adamson Music Inc (ASCAP) Melomaga Music Ltd (ASCAP), Merjoda Music Inc (BMI), Meryl Music (ASCAP), Stephen Metz Music Ltd (BMI), Midas Music Corp (ASCAP) Minstrel Music Inc (ASCAP), Mio Music Co Ltd (BMI) Muhon Music (BMI), Mutual Music Society Inc (ASCAP), Namrac Music Inc (BMI), Nanri Music (BMI), Nava Music (ASCAP), Near North Music Inc (BMI), Nemsong Music Inc (BMI) New Morning Music (BMI), New York Shakespeare Festival, Noma Music Inc (BMI), Nurock Music Publ'g Co (BMI), Ohio Players Music Co (BMI), Ole Colony Music (BMI), Osiris Music Inc (BMI), Osmond Music Publ'g Co (BMI), Oxygen Music Co (ASCAP) Pablito Music (ASCAP), Pamela Music Inc (ASCAP), Pasqua Music Co (BMI) Penumbra Music Co (BMI), Philmela Music Ltd (BMI), Players Music Corp (ASCAP), Cole Porter Music Inc (ASCAP), Portfolio Music Inc (ASCAP), Elvis Presley Music (BMI), Producers Music Publ'g Co Inc (ASCAP), RSO Publ'g Inc (ASCAP), Raga Music (BMI), Rainy Wednesday Publ'g (BMI), Raj Kumer Music (BMI), Bill Ramal Music (BMI), Ringo Pasta Music Ltd (BMI), Ripke Pipke Music (BMI), Robin-Styne Music Corp (ASCAP), Romar Today Music (BMI), Ruthie Music (ASCAP), Rye Bread Music Corp (ASCAP), Sahara Music (ASCAP), Douglas Sahn Music Co Inc (BMI) Salmon Music (BMI) Shelmer Poe Music (BMI) Snowblind Music (BMI), Shank Snow Music Inc (BMI) Souci Music (ASCAP), Southern Love Music Co (BMI) Spectacular Music Inc (ASCAP) Stage & Screen Music Ltd (BMI), Starshine Music (ASCAP), Stone-Rap Music Co Inc (BMI), Stratford Music Corp (ASCAP), Sunne Day Music (BMI), Superstar Music Ltd (ASCAP), Sylco Music (ASCAP), Sylverpride (ASCAP), Sylverpride & Joy Music (BMI), Tahoe Rec Corp (ASCAP) Tan Soul Music Inc (BMI), Tebo Music Ltd (ASCAP), Tesco Music Inc (ASCAP), Thermostat Music Inc (ASCAP) Bob Thiele Music Ltd (ASCAP), Three Bridges Music Corp (ASCAP), Thruppence Music (ASCAP), Tobey Music Corp (ASCAP), Tri-Chappell Music Inc (SESAC), Trilium Music Co (ASCAP), Unichappell Music Inc (BMI), Velva Music Inc (SESAC), W-G Music Corp (ASCAP), Warp Seven Music Co (BMI), Wembley Music Co (BMI), White Light Music (ASCAP) Williamson Music Inc. (ASCAP), Marty Wilson Co (BMI), Victor Young,

SOUL
&
FAR BEYOND
ON BRUNSWICK
AND
DAKAR RECORDS



- Publ'ns (ASCAP), Zethus Music (ASCAP), Znarg Music (BMI).
Administered firm: Edwin H. Morris & Co. Inc. (ASCAP).
Int'l firm represented: Snowblind Music (Canada).
- Chappell-Styne Inc (ASCAP) see Chappell
 Char-Belle Music (BMI), PO Box 10612, Birmingham Ala 35202 Tel (205) 251-4365 Pres Ann Scott
 Charzub Music Co (BMI), 5306 W Columbia Ave., Philadelphia, Pa 19131 Tel (215) 877-8760 Pres Mae Connelly, VP Earl Connelly
 Chardax Music (BMI), see High Sierra
 Charing Cross Music Inc (BMI) 36 E 61 St New York N Y 10021 Tel (212) 751-6590 Gen Mgr Ian E Hobblyn
Affiliates: DeShufflin Inc (ASCAP), Modest Music Inc (BMI), Wayward Music Inc (ASCAP)
Int'l firms represented: DeShufflin (UK) Pattern (UK)
Int'l reps.: UK (DeShufflin, Pattern)
- Charity Music (BMI), PO Box 762 Huntsville Ala 35801 Tel (205) 881-2495 Pres E Thomas VP C Langford
- Charkel Music (BMI), see Metrus
 Charlie Boy Music Co (ASCAP), PO Box 1355 Marietta Ga 30061 Tel (404) 428-8480 Pres Stephen Monahan, Gen Mgr Bud Renuau
Affiliates: Free Breeze Music Publ g Co (BMI) Smile Music Co (BMI)
- Char-Liz Music Inc (BMI), see Creed Taylor (US rights) & Ivan Mogull (Int'l rights)
- Charlotte Music (BMI) 330 W 58 St New York N Y 10019 Tel (212) 541-6350 Owner Robert Nemiroff
Affiliate: Ethelyn Publ g Co (ASCAP)
- Charmlee (BMI), see Peaceable Kingdom
 Charter Publ ns Inc (ASCAP) (div of J W Pepper & Son) PO Box 850, Valley Forge, Pa 19482 Tel (215) 666-0363 Pres Dean Burch Gen Mgr Bob Dingley
 Chartgap (BMI), 3307 Laurel Dr Glenshaw Pa 15116 Tel (412) 487-6156 Owner James Gimes
 Chart Music Publ g House Inc (SESAC) see Summy-Birchard
- Chatawa Music Co (ASCAP) see Copyright Serv Bureau
 Chatham Music Corp (ASCAP) see 20th Century
 Cheesburger Music (BMI) see Copyright Serv Bureau
 Chelsea Music Co (BMI) see Wes Farrell
 Cheray Music Corp (ASCAP) see New York Times
 Cherie Music (BMI) 3621 Heath Ln Mesquite Tex 75150 Tel (214) 279-5858 Owners Jimmy Fields George McCoy
- Cherritown Publ g (BMI) 161 Jefferson Ave Suite 1200 Memphis Tenn 38103 Tel (901) 522-1200 Pres Ed Townsend Gen Mgr George H Brown Jr
 Cherrolyne Music (BMI) PO Box 2144 Winnetka Calif 91306 Pres Don Bradley
Affiliated firms: Heartline Music Co (BMI) Larilee Publ ns (ASCAP)
Affiliate: Darren Music Co (ASCAP)
- Cherry Lane Music Co (ASCAP) PO Box 4247 Greenwich Conn 06830 Tel (203) 661-0707 Pres Milton T Okun Prof Mgr Jean Dinegar
Affiliates: Accabonac Music (ASCAP) Cherry River Music Co (BMI), Milton Okun Publ g Co (BMI) Windstar Music (ASCAP)
- Cherry Pie Music (ASCAP) see R A Hodjge
 Cherry River Music Co (BMI) see Cherry Lane
 Chesdel Music Co (BMI) see Alshire
 Cheshire Music Inc (BMI) see TRO
 Chess Music Inc (ASCAP) see P-Gum
 Chetkay Music (BMI) 8880 Hubbell Detroit Mich 48228 Tel (313) 272-1484 Pres Chef Kajeski Exec VP Gerald Snyder
- Chevis Music Inc (BMI) see Shada
 Chex Music Ltd (BMI) see Copyright Serv Bureau
 Chicken Fried Music (BMI) see Ivan Mogull
 Chirelei Music Corp Inc PO Box 3727-A Whitefish Bay Wis 53217 Tel (414) 964-4888 Pres Raphael Chirelei, Gen Mgr Phyllis Chirelei Prof Mgr Debbie Lisch
Affiliates: Achic (ASCAP) Beechic (BMI)
 Chicory Music Inc (BMI) see Claridge
 Children of the Day (ASCAP) 3027 Royce Ln Costa Mesa Calif 92626 Tel (714) 557-0132 Pres W Peter Jacobs, Sec y-Treas Russell Stevens
 Chilly Winds Music (BMI) see Chappell
 Chinga Music Ltd (BMI) see Copyright Serv Bureau
 Chinmoy Music Inc (BMI) see Warner Bros
 Chinwah Songs (SESAC) see House of Talley
 Chip N Dale Publ g Co Inc (ASCAP) see Door Knob
 Chisholm Publ g Co (BMI) 508 E Loop 340 Waco Tex 76705 Tel (817) 799-8608 Pres L R Sharp Sec y-Treas Jim Anderson
- Ch Sound Music Inc (BMI) see Warner Bros
 Choice Music Inc see T B Harms-Bibo
 Choral Art (ASCAP) see Sam Fox
 Choral Press Inc (SESAC) see Shawnee Press
 Chris Music Publ g Co (BMI) PO Box 207 Manistique Mich 49854 Tel (906) 341-6513 Pres R B Christensen
Affiliate: Saralee Music Publ g Co (BMI)
- Chrissica Music Corp (BMI) see Famous
 Christie Music (BMI) see Martin Cohen
 Chromakey Music (ASCAP) 260 S Beverly Dr Beverly Hills Calif 90212 Tel (313) 278-8000 Prof Mgr David Carroll
Affiliates: Big Drum Music (BMI) Smobro Music Corp (BMI), T&D Music (ASCAP) Tomard Music Corp (ASCAP) Zany Music (BMI)
- Chrysalis Music Corp (ASCAP) 360 E 65 St New York N Y 10021 Tel (212) 535-1114 Pres & Gen Mgr Terry Ellis Admin Dr Linda Steiner Prof Mgr Marv Goodman
Home office: England
Affiliate: Moth Music Inc (BMI)
- Chuckin Music Corp (ASCAP) see Al Gallico
 Chu-Fin Music Inc (BMI) see Shelby Singleton
 John Church Co (ASCAP) see Theodore Presser
 Churn Music (ASCAP) see Moppet
 Ciano Publ g Co (BMI) PO Box 263 37 Woodside Ave
- Hasbrouck Heights N J 07604 Tel (201) 288-8935 Pres Ron Luciano
 Cifr Publ g Co (BMI) 3966 Standish Ave Cincinnati, Ohio 45213
 Cigum Music (BMI) see David Rubinson
 Cimino Publ ns Inc (ASCAP) PO Box 75 1646 New Hwy Farmingdale L I N Y 11735 Tel (516) 420-0150 Pres Peter Cimino VP Ed Cimino
Affiliate: Lupet Music Inc (BMI)
- Cincinnati Music Co (BMI) Schwartz Bldg Rm 405 906 Main St Cincinnati Ohio 45202 Tel (513) 241-3447 Pres Michael S Schwartz Gen Mgr Robert L Schwartz
 Cindy Lee Music (SESAC) see Kevin Lee
 Cindy Music Inc (BMI) see Big Seven-Frost
 Cin-Kay Publ g Co (BMI) 15130 Ventura Blvd Suite 202 Sherman Oaks Calif 91403 Pres Hal Freeman VP Don Schwarz
Affiliate: Hal Freeman Publ g (ASCAP)
- Circle Seven Music Co (BMI) see Big Shot
 Circle T Music (ASCAP) see Jim Halsey
 Circio Music Inc (BMI) see Jondora
 Cissi Music Inc (BMI) see Copyright Serv Bureau
 Clamike Music Publ g Co Inc (BMI) see Mietus
 Clara Music Publ g Corp (ASCAP) c/o Leventhal 250 W 57 St Suite 2017 New York N Y 10019 Tel (212) 586-6553 Pres Harry Belafonte
- Affiliates:** Julie Music Corp Shari Music Corp
 Clardige Music (ASCAP) 6381 Hollywood Blvd Suite 318 Hollywood Calif 90028 Tel (213) 469-8149 Pres Frank Slay Prof Mgr Vic Calala
- Affiliates:** Bobob Music Corp (ASCAP) Cannon Point Music Inc (BMI) Chicory Music Inc (BMI) Conley Music Inc (ASCAP)
 Clark Music (BMI) see Chappell
 Clark Musical Prod ns (BMI) PO Box 299 115 W Locust St Watsakea Ill 60970 Tel (815) 432-5701 Pres Dr Paul E Clark
 Roy Clark Music (BMI) see Chappell & Jim Halsey
 Classic IV Music (ASCAP) see Fullness
 Claycourt Music (BMI) 17651 Annchester Rd Detroit Mich 48219 Tel (313) 535-6699 Gen Mgr Helen Fletcher
- Affiliates:** La Don Music (ASCAP)
- Clay Music (BMI) 5457 Old Monroe Rd Charlotte N C 28211 Tel (704) 536-0424 Pres Arthur Smith VP Clay Smith Prof Mgr Jean Hyman
 Clayton-Davis & Assocs Inc (BMI) 408 Olive St St Louis Mo 63102 Tel (314) 231-2266 Pres Irvin Davis Gen & Prof Mgr Adele K Solt
 Norman Clayton Publ g Co (SESAC) see Word Inc
 Clear Light Prod ns Inc (ASCAP) PO Box 391 Newton Mass 02258 Tel (617) 969-3456 Pres Donald Anderson
- Clear Sky Music Inc (BMI) (sub of Ampex Corp) 2201 Lunt Ave Elk Grove Village Ill 60007 Tel (312) 593-6000 Mgr Sharon Zachte
- Int'l branch:** Canada Skyline North
Affiliates: Deer Patch Music Inc (ASCAP) Sweet River Music Inc (BMI)
- George Clements Publ g (ASCAP) see Birdoo
 Clic-Clac Publ g (BMI) see Missile
 Cliffhouse Songs (BMI) see Trust Music
 Clita Music Inc (BMI) see Mietus
 Clockwork Music Inc (BMI) Star Rt Millford Calif 96121 Tel (916) 253-3689 Owner Ed Marmor
- Affiliates:** EDM Music Publ rs (ASCAP) Marmor Music Inc (BMI)
- Coach & Four Music (BMI) 1024 Third Ave N Columbus Miss 39701 Tel (601) 327-7270 Pres Gen & Prof Mgr Gerald Nelson
- Branch:** Atlanta, Ga., 450 Great Southwest Pkwy SW Atlanta Ga 30336 Tel (404) 696-4444 Gen Mgr Chuck Taylor
- Coal Dust Music Inc (SESAC) see Coal Miners Music
 Coal Miners Music Inc (BMI) 7 Music Circle N Nashville Tenn 37203 Tel (615) 259-9448 Pres & Prof Mgr O V Lynn Jr Gen Mgr Bill Haynes
- Affiliates:** Coal Dust Music Inc (SESAC) King Coal Music Inc (ASCAP) White Line Music Inc (BMI)
- Int'l rep.:** Australia Fiji New Guinea New Zealand Papua & Samoa (Peer Int'l in Australia) South Africa (Music Publ g Co of Africa)
- Coast Highway Music (ASCAP) see Open End
 Cobblehill Music (BMI) see McAfee & Lorenz
 Cochise Publ g Co (BMI) PO Box 1415 Athens Tex 75751 Tel (214) 675-2291 Pres Tony Douglas
- Cockroach Music (BMI) see J Star
 Coco Music Inc (BMI) 254 W 54 St 7th Fl New York N Y 10019 Tel (212) 582-6886 Pres Harvey Avnerne
- Affiliates:** Whistle Music (BMI) Ying Yang Music (BMI)
 Coconut Grove Music (BMI) see Martin Cohen
 Coeptus Music Ltd (BMI) see Annuit
 George M Cohan Music Publ g Co Inc (ASCAP) see Edward B Marks
- Martin Cohen 6430 Sunset Blvd Suite 1500 Los Angeles Calif 90028 Tel (213) 463-1151 Cable COBOLEX Admin r Martin Cohen
- Administered companies:** At Home Music (ASCAP) Bald Medusa Music (ASCAP) Barmpatoph Music (BMI) Beelheart Music Co Belzam Music Co of Canada Bizarre Music Inc (BMI) Blonde Lion Songs (BMI) Bobbin & Weavin Music (ASCAP) Christie Music (BMI) Coconut Grove Music (BMI) Cohorts Music Co (BMI) Diamond Gang Music (ASCAP) Discount Music Co (ASCAP) Diwa Music (ASCAP) Dog Soldier Music (ASCAP) Effective Music (ASCAP) Eternity Music (ASCAP) Fez Music Co Fifth Floor Music Inc (ASCAP) First Central Music (BMI) Fizz Music (ASCAP) Forum Music Inc Foundation Music (BMI) Fourth Landing Music (BMI) Gjolhar Music (BMI) Golden Unlimited Music Hatleld Music (BMI) Hayako Music (ASCAP) Hibiscus Music Co Home Is Where The Heart Is Music (ASCAP) Ice Music (ASCAP) Kellaway Music The Kids Music Inc King Solomon Music (ASCAP) Lord Sittli Music (ASCAP) Magnanimous Music Mancuso Music (ASCAP) Mayson Music Minaret Music Inc (BMI) Munchkin Music Co (ASCAP) Mynjale Music Murakami-Wolf Music (ASCAP) Mycnae Music Co
- (ASCAP) Nebadon Music (BMI) North Shore Music Co (BMI), 125th Street Music (ASCAP), Painter Music Papa s Love Music (BMI) Finchpenny Music (ASCAP) Ranglow Music (ASCAP) Ramwater Music Co (BMI) Relaxed Music (BMI) Rhontana Music (ASCAP) Ronor Music (BMI) Routen Music Rug Music Co Saint Luther Music, Sharp-Gannon Music (ASCAP) Silver Chalice Music (ASCAP) Sina-G Publ g Co (BMI) Single Shot Music (BMI) Sixth Floor Music (BMI) Smoke Shop Music (ASCAP) Snooks Music (ASCAP) Sporo Music Co (BMI) Stonelorest Music (BMI) Tash-Tana Music (BMI) Terlaww Music (BMI) Third Story Music Int (BMI), Thirst Music (BMI) Three Bears Music (BMI) Tranquil Dawn Music (BMI) Tyree Music (ASCAP) Very Own Music Co (BMI) Wax Star Music (ASCAP) Wet Bull Music (ASCAP) Which Way Music Co Wilkie Music (BMI) Within Reach Music (ASCAP) Yankee Rose Music (ASCAP) Frank Zappa Music Inc (BMI)
- US firms administered abroad:** Darwall Music Co (BMI) Eye of Madley (ASCAP) Murrell Music (BMI) Bruce Cohn 15000 Sonoma Hwy Glen Ellen Calif 95442 Tel (707) 996-4050 Cable CAWMUSE SAN FRANCISCO Pres Bruce Cohn
- Affiliates:** Flat Lizard Music (ASCAP) Maybe Music (ASCAP) Skunster Publ g (ASCAP) Tauripin Tunes (ASCAP), Windecor Music (BMI) R P Winkelman Songs (ASCAP)
- Cohorts Music Co (BMI) see Martin Cohen
 Coke Music (BMI) see Royalty Control Corp
 Coica Music Co (BMI) see BC Entes
 Cold Zinc (BMI) see Dawnbreak & Rondor (Int'l rights)
 M M Cole Publ g (BMI) 251 E Grand Chicago Ill 60611 Tel (312) 527-2160 Pres Shepard Stern
 Colgems-EMI Music Inc (ASCAP) see Screen Gems & Tiny Tiger
 Collection Litoff (BMI) see C F Peters
 Franco Colombo Inc (ASCAP) see Belwin-Mills
 Columbia Music Co (ASCAP) see Theodore Presser
 Columbia Pictures Music Corp (ASCAP) see Shapiro Bernstein (SEE ADVERTISEMENT)
 Columbia University Press see Galaxy
 Comanchi Music (BMI) (div of California Artists Corp) PO Box 11474 Fresno Calif 93773 Tel (209) 222-8702 Pres Ray Camacho
 Combine Music Corp (BMI) (div of Monument Rec Corp) 35 Music Square E Nashville Tenn 37203 Tel (615) 255-0624
- Affiliates:** First Generation Music Co (BMI) Moccasin Music Co (ASCAP) Music City Music Inc (ASCAP) Resaca Music Publ g Co (BMI) Rising Sons Music Inc (BMI) Tennessee Swamp Fox Music Co (ASCAP) Vintage Music Inc (BMI), Youngun Publ g Co (BMI)
- Int'l reps.:** Argentina (Southern) Australasia (Festival in Australia) Austria (Rolf Budde in Germany) Belgium (New Dayglow in Netherlands, Brazil (Southern) Denmark (Air in Sweden) Finland (Air in Sweden) France (Rideau Rouge) Germany (Rolf Budde) Iceland (Air in Sweden) Italy (G Ricordi) Japan (Taiyo) Luxembourg (New Dayglow in Netherlands) Mexico (Southern) Netherlands (Basart Rolf Budde in Germany) Norway (Air in Sweden), South Africa & all other African territories under SAMR administration (Clan in South Africa), Spain (Southern) Sweden (Air) Switzerland (Rolf Budde in Germany) UK Ireland & Commonwealth except Australasia & Canada (Keith Prowse in England)
- Comet Music Corp (ASCAP) see ATV Music
 Commander Publ ns (ASCAP) 1209 Northwestern Ave Hollywood Calif 90029 Tel (213) 466-3369 Gen Mgr Marshall Robbins
Affiliate: Mercer Music (ASCAP)
- Common Good Music Co (BMI) see Damon & Wes Farrell
 Com Music (ASCAP) see Caribou
 Companion Music (BMI) see Warner Bros
 Complex Three Ltd (BMI) see Copyright Serv Bureau
 Compo Music Publ g Co see Sunny Lane
 Composers Music Corp (ASCAP) see Curt Fischer
 Composers Press Inc (ASCAP) see Seesaw
 Comreco Music Inc (ASCAP), 3 Kensington Oval New Rochelle, N Y 10805 Tel (914) 235-1229 Pres Milt Gabeler
- Con Bro Music (BMI) PO Box 196 Nashville Tenn 37202 Tel (615) 329-1944 Pres Bill Walker Sec y-Treas W Jeff Walker Creative Dir Jeanne Walker
Affiliates: Concorde Publ g Co (SESAC) Wiljex Publ g Co (ASCAP)
- Concert Music (BMI) see Stone Rap
 Concert Music Publ g Co (ASCAP) see Studio P R
 Concorde Publ g Co (SESAC) see Con Bro
 Concordia Publ g House (SESAC) 3558 S Jefferson Ave St Louis Mo 63118 Tel (314) 664-7000 Cable CONPUBCO Pres Dr Ralph L Reinke
Int'l branch: England
- Concord Music Publ g Co Inc (ASCAP) see Henri Elkan
 Condominium Publ g Group Inc (BMI) PO Box 5473 Grand Central Sta 156 Fifth Ave Suite 612 New York N Y 10010 Tel (212) 691-9294 Cable SEFONIC Pres & Gen Mgr Charles Tolliver
Affiliate: Tolliver Publ g Co (BMI)
- Affiliated firm:** Stanco Publ g Co (BMI)
- Cone Music Co (BMI) see Joe Keene
 Randy Cone Music (BMI) see Fullness
 Conley Music Inc (ASCAP) see Claridge
 Connecticut Music Studios (BMI) 1122 Main St Bridgeport Conn 06604 Tel (203) 366-9168 Co-Pres Paul Leka, Billy Rose II Gen Mgr Billy Rose II Prof Mgr Paul Leka (Administered by Mietus Copyright)
- Affiliates:** Backroom Music (ASCAP) Green Rose Music (BMI), Nien Ninety Music (ASCAP) Two Twenty Two Music (BMI)
- Mike Conner Music Corp (BMI) see Loring
 Tom Conner Music (ASCAP)—Pres Tom Conner—see Power House
 Conn Music Co Inc (BMI) 60 E Eighth St Suite 128 New York N Y 10003 Tel (212) 674-8420 Pres Walter Cohen
Affiliate: Contree Music Co (ASCAP)
- Conquest Music Corp (ASCAP) see Copyright Serv Bureau
 Conquistador Music (ASCAP) 15855 Wyoming, Detroit, Mich. 48238 Tel (313) 861-2363 Pres Don Davis.

IT'S BEEN
A GREAT YEAR
AT MIDLAND
WORKING WITH
GREAT PEOPLE.



JOHN TRAVOLTA



SILVER CONVENTION



CAROL DOUGLAS



TOUCH OF CLASS

JOHN TRAVOLTA
SILVER CONVENTION
CAROL DOUGLAS
TOUCH OF CLASS



MIDLAND INTERNATIONAL RECORDS, INC.
1650 BROADWAY, NEW YORK, N.Y. 10019, USA / (212) 541-5100 / CABLE: MIDSONG, N.Y.

Around The World In 18 Offices!



Affiliated Offices:

1. Sunbury Music, Inc., Dunbar Music, Inc., Sunbar Music
1133 Avenue of the Americas,
New York, N.Y. 10036
Warren Schatz (Prof Mgr) Harold Fine (Mgr Admin)
2. Sunbury/Dunbar/Sunbar
1605 Hawkins Street
Nashville, Tenn 37203
Pat Carter
3. Sunbury/Dunbar/Sunbar
6363 Sunset Blvd., Hollywood, Calif. 90028
Dick Burns (Prof Mgr) J.E. Norman (Asst Prof Mgr)
4. CANADA—Sunbury Music Canada Ltd.,
Dunbar Music Canada Ltd.
225 Mutual Street, Toronto, Ontario
Barry Keane
5. MEXICO—E.D.I.M.
Av. Cuicahuac 2519, Mexico City 16, D.F.
Enrique Gutierrez Zamora

6. BRAZIL—Editora Music Victor, Ltda.
Rua Dona Veridiana 172, Sao Paulo
Henrique Gastaldello
7. ARGENTINA—Ediciones Musicales Relay
Paroissien 3960, Buenos Aires
Beatriz Lupo
8. SPAIN—Ediciones Musicales RCA
Espanols, S.A.
Dr. Fleming 43, Madrid 16
Antonio Martinez
9. ENGLAND—Sunbury Music Ltd.
155/157 Oxford Street, London W1R 1TB
John Merritt
10. FRANCE—RCA, S.A.
9 Avenue Matignon, Paris 75008
Rolande Fischesser
11. GERMANY—Cyclus Musikverlage GmbH
Hallerstrasse 76, 2 Hamburg 13
Peter Ingwersen

12. ITALY—Edizioni Musicali RCA S.p.A.
Via Tiburtina Km 12, Rome
Mario Cantini
13. AUSTRALIA—Associated Music Pty., Ltd.
11 Khartoum Road, North Ryde NSW 2113
Colin Cornish

Also Represented in:

14. BELGIUM—Universal Songs
Rue J. Lebrunstraat, 2, Brussels 1030
15. FINLAND—Edition Coda
Lansiportti 4 A, SF-02210 Ruomela
16. HOLLAND—Universal Songs
Oranje Nassaulaan 25, Amsterdam 9
17. SOUTH AFRICA—Laetrec Music Ltd.
P.O. Box 4105, Johannesburg
18. SWEDEN—Edition Liberty AB
Ankdammsgatan 5, Solna 1

Allen Stanton, Vice-President and General Manager/6363 Sunset Blvd., Hollywood, Cal. 90028

SUNBURY MUSIC, INC., DUNBAR MUSIC, INC., SUNBAR MUSIC

1133 Avenue of the Americas, New York, N.Y. 10036

Belwin Mills

Publishing Corp.

WE MAKE ALL THE MOVES!

PARENT COMPANY OF
 BELWIN-MILLS—ASCAP
 MILLS MUSIC—ASCAP
 AMERICAN ACADEMY
 OF MUSIC—ASCAP
 MULTIMOOD MUSIC—
 BMI
 DOUBLE M
 PRODUCTIONS

... and
 DESHON MUSIC—BMI
 LYRA MANAGEMENT
 E.F. KALMUS SCORES
 MUSIC BOUTIQUE

BROADWAY
 PIPPIN
 THE MAGIC SHOW
 and later this year
 A NEW MUSICAL
 PRODUCTION

RECORD PRODUCTIONS
 SHOOTER
 BRUTUS
 VICKI ALLEN
 ROADHOUSE
 RALPH MURPHY
 LISA HARTT BAND
 LAURIE MARSHALL
 MASHMAKHAN
 STUDEBAKER HAWK

OPERAS
 OF MICE AND MEN
 SUMMER AND SMOKE
 SEAGULL
 INES DE CASTRO
 BLACK WIDOW
 BILBY'S DOLL
 and later this year
 WASHINGTON SQUARE

**EXCLUSIVE
 DISTRIBUTORS TO
 THE MUSIC TRADE:**
 MCA/BELWIN MILLS
 E.B. MARKS
 LILLENAS
 PUBLISHING CO.
 MUSIC MINUS ONE
 T.B. HARMS

**EXCLUSIVE AGENT IN
 THE U.S.A. OF:**
 BELWIN-MILLS
 MUSIC LTD.
 B. SCHOTT'S SOEHNE
 SCHOTT & CO. LTD.
 G. RICORDI & CO.
 NOVELLO & CO. LTD.
 MOECK VERLAG
 and others

PERSONAL MANAGM'NT
 KRZYSZTOF
 PENDERECKI
 DORIAN WIND QUINTET
 CARLISLE FLOYD
 LEE HOIBY
 RICHARD RODNEY
 BENNETT
 GERHARD SAMUEL
 EDWARD FLOWER

BELWIN-MILLS MUSIC, LTD.
 250 Purley Way
 Croydon CR 9 4QD, England
BELWIN-MILLS FRANCE, S.A.R.L.
 5 Rue Washington
 Paris 8e, France
**BELWIN-MILLS AUSTRALIA (Pty)
 LTD.**
 Universal House, Pelican St.
 Darlinghurst 2010, Sydney, N.S.W.
BELWIN-MILLS NORDISKA
 Linnegatan 9-11
 102 45 Stockholm 5, Sweden

MILLS MUSIC DE MEXICO
 Apartado Postal 11-620
 Mexico 11, D.F.
**BELWIN-MILLS MUSIKVERLAG
 GMBH**
 Hohenzollerndamm 54A,
 1 Berlin 33, Germany
EDITORA MUSICAL MILLS LTDA.,
 (Editora Victor)
 Rue Dna. Veridiana 203
 Sao Paulo, Brazil

BELWIN-MILLS ITALIANA, S.R.I.
 Via Berchet, 2
 Milan, Italy 20121
EDITORIAL MILLS ESPANOLA
 (Ediciones Quiroga)
 Alcala 70, Madrid 9, Spain
MILLS MUSIC HOLLAND
 Oranje Nassaulaan 25
 Amsterdam 9, Holland

PRINTED PRODUCTS
 25 Deshon Dr.
 Melville, N.Y. 11746
 (516) 293-3400
 Martin Winkler, Pres.
POP & SERIOUS MUSIC DIV.
 16 W. 61st St.
 New York, N.Y. 10023
 (212) 245-1100
 Burtor Litwin, V.P.

Billboard

A Billboard Publication

The International Music Business

June 19, 1976 • \$1.50

Educational Music Print Royalties Zoom To \$3 Mil

NEW YORK—The educational print business will generate nearly \$3 million in royalties to publishers this year with one company alone. Hal Leonard Publishing, paying out \$700,000.

This is an indication of the burgeoning state of the educational

print field and the increasing demand for materials as a result of more and more persons taking up the study of music.

"We do nearly 60%-65% of the marching band arrangements," says Keith Mardak, vice president of sales and marketing for the Hal

Discover The "Extra" Market

The educational print market can mean substantial "extra" royalty income. Today, several million dollars of "extra" royalties are being paid on copyright usage in this market. And, it's still growing at a rapid rate.

As one of the world's leading educational music publishers, Hal Leonard Publishing delivers markets that include the burgeoning home organ market, thousands of high school and college marching bands, school orchestras and choral groups, and several new markets that could have explosive growth.



HAL LEONARD PUBLISHING CORPORATION
MILWAUKEE, WI 53213

Giving You The "Extra" Market

Keith Mardak
8112 W. Bluemound Road
Milwaukee, WI 53213
(414) 774-3630

Robert Hirschman
18 Claridge House
32 Davies Street
London W1Y 1LG, ENG.
01-499-8527

Evelyn Music Co Ltd., 1305 North Highland Ave Hollywood, Calif 90028
Evensong Music (BMI) (div of Blue Hour Prod ns Inc.), PO Box 4585, Milwaukee, Wis 53207 Tel (414) 482-3340 Pres Susan Marie Thomas, VP Richard Paul Thomas
Affiliate: Evensong Music (ASCAP)
Everstar Music (ASCAP), see Evensong
Everette Music Publ'g Co (BMI)—Pres Leon Everette, Gen Mgr. Howard A Knight Jr—see Audway
Everlov in Publ'g (BMI), PO Box 4007, Huntsville, Ala 35802 Tel (205) 883-1800 Pres David Redden, Sec'y-Treas Lise Garneau
Everyday Music, 564 Vinewood, Birmingham, Mich 48009 Tel (313) 644-2613 Pres Mark Lashlee, VP Ricard Catoni
Every Little Tune Inc (ASCAP), see Wes Farrell
Eve Music Inc (ASCAP), see Chappell
Evid Eye Music Inc (BMI), see TRO
Evil Music Inc (ASCAP), see Publishers Licensing Corp
Exbrook Music Co (BMI), see Chappell
Exbrook Publ'g Co (BMI), 9110 Sunset Blvd, Suite 100 Los Angeles, Calif 90069 Tel (213) 271-1103 Owner Melville A Shauer
Excellorec Music Co Inc (BMI), 1011 Woodland St Nashville, Tenn 37206 Tel (615) 226-5660 Pres Bob Tubert, Gen Mgr Keni Wehrman
Affiliates: Lookout Music Co (ASCAP), Strange Music (SESAC)
Int'l rep: UK (Campbell Connelly)
Existential Music (BMI), 118 Fifth St., Taylorsville, N C 28681 Tel (704) 632-4735 Pres & Owner Harry Deal, Office Mgr Shirley Robinette
Experience Group Ltd., PO Box 767, New York, N Y 10019 Tel (212) 585-4597
Affiliates: Edu-Tainment Publ'g Co (ASCAP), Experience Music (ASCAP), Experience Publ'g (BMI)
Experience Music (ASCAP), see Experience Group
Experience Publ'g (BMI), see Experience Group
ExtraGordony Music Inc (BMI) c/o The Entertainment Co., 40 W 57 St, New York, N Y 10019 Tel (212) 586-3600 Pres Alan Gordon, Gen Mgr Christian Gordon
Affiliated firms: Silent Winds Music (BMI), Stormy Forest Publ'g
Extreme Music Inc (ASCAP), see Warner Bros
Eyeball Music (BMI), PO Box 11741 Chicago, Ill 60611 Tel (312) 973-7736 Pres & Gen Mgr Bruce Iglauer
Int'l rep.: Europe (Sonei), Japan (Pumpkin)
Eye of Madley Music (ASCAP), see Martin Cohen
Eyes Havit Music Inc (BMI) see Chappell
Ezra Music (BMI) see Warner Bros

F

F A A Music (BMI) 844 W 107 St., Los Angeles, Calif 90044 Tel (213) 754-7221, 755-4972 Owner Frank A Armstrong
Affiliated firm: Roger-Van Buren (BMI)
F S I Music (ASCAP), 2303 Golf Club Ln Nashville, Tenn 32215 Tel (615) 297-8818 Bd Chm. Pres & Treas Ken Scholen, Exec VP & Sec'y G Thomas Andrew
Affiliate: Sound of Figaro (ASCAP)
F Y D A Q Music (BMI), 240 E Radcliffe Dr., Claremont, Calif 91711 Tel (714) 624-0677 Pres Gary Buckley, VP Mark Aurelius
Affiliate: Jubilation Music (BMI)
Fab Music Inc (BMI), see Brut
Fairfield Publ'ns (BMI), see Novello
Fairlane Music (ASCAP), see Chappell
Fairlight Music Co Inc (BMI), see Fred Ahlert
Fair Music Ltd (ASCAP), see Rondor
Fairweather Publ'g (BMI), 910 N 10 St Cambridge, Ohio 43725 Tel (614) 439-1752 Pres Robert Jay Jackson, Gen Mgr Karen Lynn Jackson, Prof Mgr James Allen Jackson
Fairyard Music Corp (ASCAP), 159 W 53 St New York, N Y 10019 Tel (212) 247-3690 Cable BENANTIMUS Pres Jack Benanty, VP Charles Benanty
Affiliate: Licette Music Corp (BMI)
Fairystone Publ'g Co (BMI), PO Box 594, Rocky Mount, Va 24151 Tel (703) 483-0689 Pres W Rod Shively
Fall River Music Inc (BMI), see Sanga
Falls City Music (BMI), 9701 Taylorsville Rd., Louisville, Ky 40299 Tel (502) 267-9658 Pres Ray Allen
Affiliates: Brownsboro Music (SESAC), Gazebo Music (ASCAP)
Fame Publ'g Co Inc (BMI), 603 E Avalon Ave, Muscle Shoals, Ala 35660 Tel (205) 381-0801 Pres Rick Hall, VP Publ'g & Prof Mgr James Larry Hamby
Affiliate: Rick Hall Music (ASCAP)
Fameville Music Corp (BMI), see Famous
Family Affair Music Co (ASCAP), see Respect
Family of Man Music Inc (ASCAP), see House of Cash
Famosonda Music (BMI), 22146 Lanark St., Canoga Park, Calif 91304 Tel (213) 887-6474 Pres & Gen Mgr Arthur Stewart
Branch: Tulare, Calif., 1310 E Kern Zip 93274 Tel (209) 686-2533 Gen Mgr Raymond A Baradat
Affiliated firm: House of Talley (BMI)
Famous Music Corp. (ASCAP) (div of Gulf + Western Inds Inc.), 1 Gulf + Western Plaza, New York, N Y 10023 Tel (212) 333-3433, Cable FAMUSIC Chief Operating Officer Marvin Cane, VP Admin Sidney Herman
Branches: Hollywood, Calif., 6430 Sunset Blvd Zip 90028 Tel (213) 461-3091, Prof Mgr Julie Chester, Creative Servs Dr. Billy Meshel—Nashville, Tenn., 2 Music Circle S Zip 37203 Tel (615) 242-3531 Prof Mgr Hy Grill
Affiliated firm: LF Music Group
Affiliates: Addax Music Co Inc (ASCAP), Blue Fame Music Corp (ASCAP), Bruin Music Co (BMI), Chrissica Music Corp (BMI), Ensign Music Corp (BMI), Fameville Music Corp (BMI), Fat Mama Music Corp (ASCAP), Growl Music (BMI), Meager Music (BMI), Pamela Rosa Music Inc (ASCAP), Parabut Music Corp (BMI), Paramount Music Corp (ASCAP), Paramount-Roy Rogers Music Co Inc (ASCAP), Para-Tal Music Corp (ASCAP),

Para-Thumb Music Corp (BMI), Par-Ed Music Corp (BMI), Pelew Music Inc (ASCAP), Sun Vine Music Corp (BMI), Talsman Music Corp (ASCAP), Tinker Street Tunes (BMI), Vin-Sun Music Corp (ASCAP)
Int'l reprs.: Canada (Famous Chappell), Europe (Famous Chappell), Japan (Nichion), Mexico (Campel) Philippines (Lustre)
Fania Publ'g Co Inc (BMI), 888 Seventh Ave New York, N Y 10019 Tel (212) 397-6751 Pres Jose Florez Gen Mgr Gertrude Fredd
Affiliate: Vaya Publ'g Inc
Faritz Music (BMI), see Copyright Serv Bureau
Fargil Music Publ'g Co (ASCAP), see Gil Gilday
Fargo House Int'l (ASCAP), see Prima-Donna
Farjay Music Publ'g Co Inc (BMI), see Gil Gilday
Farmer + Thomas Music (BMI) PO Box 1257 Landover, Md 20785 Pres Clifton Thomas Gen Mgr Charles Farmer
Branches: Seat Pleasant, Md., 6B19 George Palmer Hwy Zip 20027—Washington, D.C., 327 Upshur St NW Zip 20011 Tel (202) 882-7339
Faro Music Publ'g Co (BMI), 225 N New Hampshire Ave., Los Angeles, Calif 90004 Tel (213) 384-9586 Owner Edward L Davis
Affiliates: Padua Music Co (BMI), Poco Loco Music (BMI), Tamkoda Music Co (BMI)
Far Out Music Inc (ASCAP), 7417 Sunset Blvd, Hollywood Calif 90046 Tel (213) 874-1300 Pres Jerry Goldstein
Wes Farrell Org., 9200 Sunset Blvd, Suite 620 Los Angeles Calif 90069 Tel (213) 273-4922 Cable CHELSEA TWX 910-490-2540 Pres Wes Farrell, Pres WFO Music Group Steve Bedell, Corporate Affairs Dir Mary McWilliams Prof Mgr Jay Warner, Admin'r Sharon Watson
Int'l branch: England
Affiliates: American Dream Music Co (ASCAP), Chelsea Music Co (BMI), Common Good Music Co (BMI), Coral Rock Music Corp (ASCAP) Every Little Tune Inc (ASCAP), Pocket Full of Tunes Inc (BMI)
Int'l firm represented: Belsize Music (UK)
Int'l reprs.: Australia (Essex), Austria (Aberbach) Belgium (Belinda), Brazil (Intersong), Finland (Intersong in Sweden), France (Intersong-Tutti) Germany (Intersong) Hong Kong (Intersong in Singapore), Iceland (Intersong in Sweden), Italy (Esedra/Alfriere), Japan (Intersong), Malaysia (Intersong in Singapore) Mexico (Intersong), Netherlands (Artemis, Intersong Basart) Portugal (Canciones del Mundo in Spain), Scandinavia (Intersong in Sweden) Singapore (Intersong), South Africa (Intersong), South America except Brazil (Korn-Intersong in Argentina), Spain (Canciones del Mundo), Switzerland (Aberbach), UK (Artemis Carlin)
Fast Music Inc (BMI), see Big Seven—Frost
Fate Inc (BMI), see Gallery Square
Fat Mama Music Corp (ASCAP), see Famous
Fat Zach Music Inc (BMI) see Skinny Zach
Favorite Music Inc (ASCAP), see Big Seven
Featherbed Music Inc (BMI), see Chappell
Fee Bee Music Co (BMI) 4517 Wainwright Ave Pitts-burgh, Pa 15227 Tel (412) 884-4727/4554 Cable FEEBE Pres J M Averbach Gen Mgr G Phillips, Prof Mgr Al Olwjer
Leo Feist Inc (ASCAP), see United Artists
Fellowship Music, see Sword + Shield
Felsted Music Corp (BMI), see Burlington
Fema Music Publ'ns (ASCAP), see Crescendo
Femme Music Inc (BMI), see Copyright Serv Bureau
Fender Bender Music (BMI), 2030 N Oakland St., Arlington Va 22207 Tel (703) 527-2692 Pres John Van Horn
Fennario Music Publ'ns Inc (ASCAP) 71 W 23 St New York, N Y 10010 Tel (212) 255-7732 Cable VANMUSIC Pres Maynard Solomon, Foreign & Licensing Opls Dir Jo Inguant
Affiliate: Ryerson Music Publ'g Inc (BMI)
Int'l reprs.: Austria, Germany & Switzerland (Rudolf Slezak in Germany), Scandinavia (Air in Sweden)
Tex Fenster Superstar Publ'ns (ASCAP), see Miracle
Fer De Lance (BMI), see Misty Haze
Ferguson Music (ASCAP), see Warner Bros
Fermata Int'l Melodies Inc (ASCAP), Sunset-Vine Tower Bldg, Suite 616, 6290 Sunset Blvd, Hollywood, Calif 90028 Tel (213) 462-7473 Pres Enrique Lebendig, Mgr & Sec'y Debora Frenkel
Home office: Brazil
Affiliate: Bendig Music Corp (BMI)
Fernciff Music (BMI), 4905 Parkside Ave., Philadelphia Pa 19131 Pres Harry J Coombs
Ferdock Music (ASCAP) (div of Wormwood Projects), 1540 Lehigh St., Boulder, Colo 80303 Tel (303) 499-1108 Gen Mgr Michael D Aisner
Affiliates: Barking Spider Music (ASCAP), Eagleleaf Music (ASCAP), March First Music, Toeshoe Tunes (ASCAP)
Fervent Sound Music (BMI), see Metus
Festive Music Publ'g (BMI), 3B Rhoda Ave., Haverstraw, N Y 10927 Tel (914) 429-9371 Pres & Prof Mgr W H. Smith, Gen Mgr Lynda Mack
Fez Music Co., see Martin Cohen
Fiber Music (BMI), see Chappell
Fiction Music Inc (BMI), see Fourth Floor
Fiddleback Music Publ'g Co Inc (BMI), see Tommy Val-lando
Fiddler Ted Music Inc (ASCAP), see Metus
Fidderer Music Co (ASCAP), 3915 Prospect Ave., Holly-wood, Calif 90027, Tel (213) 663-1073 Pres Josef Marais
Int'l reprs.: Canada (Frank), France (Tropicales), Italy (Frank), UK (Chappell, Essex)
Fielding Music Co (ASCAP), see Gordon
Fiesta Music Inc (BMI), PO Box 2450, Hollywood, Calif 90028 Tel (213) 784-2777 Pres & Gen & Prof Mgr Max Herman
Affiliate: Herman Music Inc (ASCAP)
Fifteen Years Music (BMI), see Baron Music
Fifth Floor Music Inc (ASCAP), see Martin Cohen
Fifth House Music (BMI), 105 Oak Kirk Court, No 15, Los

Gatos, Calif 95030 Tel (408) 356-1800 Pres Armin Hofsommer Gen Mgr John Colbrunn
Fifth Star Music (BMI), see Segal & Goldman
Fifth World Music (BMI), see 4-Star
Figgys Music (BMI), see New York Times & Peter Tevis
Fig-Tree Music (SESAC), see Reject
Figurate Music Co (ASCAP), see Lone Lane
Figure Music Corp (BMI), see Big Seven—Frost
Fillmore Music House (ASCAP), see Carl Fischer
Filmways Music Publ'g Inc (ASCAP), 1800 Century Park E., Suite 300 Los Angeles, Calif 90067 Tel (213) 552-1133 VP Terry Fricon
Affiliate: Musicways Inc (BMI)
Fi Music Inc (ASCAP), see Jec
Finn Tara Music (ASCAP), PO Box 1867, Hollywood, Calif 90028 Tel (213) 462-8781 Owner Dennis McCrohan
Firefly Music (ASCAP), see Rondor
Fireweed Music (ASCAP), see 4-Star
First American Music Inc (BMI) United American Bank Bldg., Suite 612, 147 Jefferson, Memphis Tenn 38103 Tel (901) 523-2301 Pres Bill Harper
First Artists Music Co (ASCAP) 4000 Warner Blvd., Bur-bank, Calif 91522 Tel (213) 843-6000 Music Opls Dir Gary Le Mel
Affiliate: Primus Artists Music (BMI)
First Central Music (BMI), see Martin Cohen
First Generation Music Co (BMI), see Combine
First National Music Co (BMI), see April Twenty-Two
Carl Fischer Inc (ASCAP), 62 Cooper Square, New York, N Y 10003 Tel (212) 777-0900 Cable CAR-FISCHER Sales Mgr William Heese
Branches: Los Angeles, Calif., 1101 S Hope St Zip 90015 Tel (213) 749-5227 Mgr Dwight Latham—Chicago, Ill., 312 S Wabash Ave Zip 60604 Tel (312) 427-6652 Mgr Stephen H Marlatt—Boston, Mass., 156 Boylston St Zip 02116 Tel (617) 426-0740 Mgr Warren Patterson
Affiliates: American Music Ed., Appleton Music Publ'ns, Composers Music Corp., Cundy-Bettoney Co Inc., Eastman School of Music, Eddy (Trustees under the will of Mary Baker Eddy) Ed., Ensemble Music Press, Evans Music Co., Fillmore Music House Charles Foley Co Charles W Homeyer & Co R D Row Music Co Inc., Signature Music Press, Zia Music Press (all ASCAP), Pembroke Music Inc (BMI)
Int'l firm represented: Paterson S Publ'ns Ltd (UK)
J Fischer & Bro see Belwin-Mills
Fishbowl Music Publ'g (BMI), 4834 Bissell Ave., Rich-mond, Calif 94805 Tel (415) 233-7487 Owner William S Newcomb
Doris Fisher Music Corp (ASCAP), see Fisher Music Corp
Fisher Music Corp (ASCAP), 1619 Broadway, New York, N Y 10019 Tel (212) 586-1504 Pres Dan Fisher
Branch: North Hollywood, Calif., 6200 Klump St Zip 91603 Tel (213) 761-1104 Gen Mgr Frederic Fisher
Affiliates: Danby Music Co (BMI) Doris Fisher Music Corp (ASCAP), Marvin Music Co (ASCAP)
Fish Fry Music (ASCAP)—Pres Randy Wolfe—see Star Show
Fish Music (ASCAP), see Jim Halsey
Fish-Scent Music Co (BMI), see Mietus
Fitness King Music Co (BMI), see A Schroeder
Fitzpatrick Music (ASCAP), see Copyright Serv Bureau
H T FitzSimons Co Inc (SESAC), 615 N La Salle St, Chi-cago, Ill 60610 Tel (312) 944-1841 Cable FITZCO
Pres & Gen Mgr R E FitzSimons
Five & A-Half B Music (BMI), PO Box 1299 Wahiawa, Hawaii 96786 Tel (808) 623-9958 Owner Richard R Riccio
Five Arts Music (BMI) see Copyright Serv Bureau
Five Sisters Music Inc (BMI), 133 Fifth Ave New York, N Y 10003 Tel (212) 475-7100 Cable PURCELLAS Pres Gerard W Purcell
Affiliates: Hirt Music Inc. (ASCAP), Leprechaun Music Inc (BMI), Lupericalia Music Publ'g Co Inc (ASCAP), Millbridge Music Inc (BMI) Twin Forks Music Inc (BMI)
Fix Square Music (BMI), see Sidney A Seidenberg
Fizz Music (ASCAP), see Martin Cohen
The Flag & Mother Music (ASCAP), 1549 N Vine St., Suite 20, Hollywood, Calif 90028 Tel (213) 464-1389 Owner Joseph Van Winkle
Flames of Albion Music Inc., see Weedee & Weiss
Flaming Arrow Music (BMI), see Mietus
Harold Flammer Inc (ASCAP), see Shawnee Press
Flanka Music Corp (ASCAP), see MCA Music
Flashflower Music Publ'g (BMI), 129 Meigs St., Rochester, N Y 14607 Tel (716) 461-3115 Pres Albert P Gor-don
Flatcar Music (BMI), see Chappell
Flat Lizard Music (ASCAP), see Bruce Cohn
Flatriver Music (BMI), see Crazy Cajun
Flatrock Music Co (BMI), 6464 Sunset Blvd., Suite 910, Hollywood, Calif 90028 Tel (213) 465-6138 Co-Pres Jimmy Holiday, Sal Watts
Affiliated firm: Solid Sound Music Co (ASCAP)
Affiliate: Roundhouse Music Co (ASCAP)
Flat Town Music (BMI), PO Drawer 10, 434 E Main, Ville Platte, La 70586 Tel (318) 363-2139 Pres. Floyd Soileau
Affiliate: Acadiana Music (ASCAP)
Flatunus Music (ASCAP), see Royalty Control Corp
Fleetwood Music (ASCAP), see Warner Bros
Fleetwood Music Inc (BMI), see Mietus
Flem Music (BMI), 8986 Birwood, Detroit, Mich 48204 Tel (313) 846-6123 Pres Arthur J Fleming
Fle Publ'g, see Copyright Serv Bureau
Flin-Flon Music (BMI), PO Box 103, Main St., Mullen, Neb 69152 Tel (308) 546-2293 Pres & Gen Mgr L Earl Walker
Branch: Santa Rosa, Calif., 15 Butler Ave Zip 95461 Gen & Prof Mgr David L Walker
Fling Music Inc (BMI), see Don Costa
Flux Music Int'l Ltd (BMI), see Alexander Broude
Florence Music Co Inc. (ASCAP), see Chappell
Florentine Music (BMI), see Dawn Prod'ns
Floss Music (BMI), see Emko
Fluffo Tunes (BMI), see Cedarwood

Fluffy Dog Music Co (BMI) see Sky Rock
 Fly By Night Music Publ g (BMI) see Beachtime
 Flying Fish Music (BMI) 3320 N Halsted Chicago Ill
 60657 Tel (312) 528 5455 Pres Bruce Kaplan
 Flying Fox Music Ltd (BMI) see Space Potato
 Flying Spur Music Inc (BMI)—Pres Eric Weissberg Gen &
 Prof Mgr Richard Golub Tel (212) 682 8620—see
 Jacklope
 Charles Foley Co (ASCAP) see Carl Fischer
 Charles Foley Co (Rachmannoff works) see Belwin Mills
 Folio Publ ns Inc see T B Harms—Hall Clement
 Folk Legacy Recs Publ g Co (BMI) (Sharon Mountain Rd
 Sharon Conn 06069 Tel (203) 364 5661 Pres Lee
 B Haggerty VP Sandy Paton Promo Caroline Paton
 Folklore Prof ns Inc 1671 Agopian Way Santa Monica
 Calif 90401 Tel (213) 451 0767 Pres & Gen Mgr
 Manuel Greenhill Prof Mgr Martha Sweger
Affiliates: Bullfrog Ballades (ASCAP) Chandos Music
 (ASCAP) Folklore Ballades (ASCAP) Hillgreen Music
 (BMI) Open Range Music (ASCAP)
Int'l reps: Argentina (Melograph) Australia (Essex
 Cromwell) Austria (Gloria Rolf Budde in Germany)
 Benelux (Rolf Budde in Germany) Brazil (Mundo Musi
 cal) Central America (Mundo Musical in Costa Rica)
 Czechoslovakia (Supraphon) Finland (Sweden Music
 in Sweden) France (Claude Pascal) Germany (Rolf
 Budde) Greece (CBS) Iceland (Sweden Music in Sw
 eden) Israel (CBS) Italy (G Ricordi Fama) Japan (Sun
 kyō) Mexico (Mundo Musical) Portugal (RCA in Spain)
 Scandinavia (Sweden Music in Sweden) Spain (RCA)
 Switzerland (Flora Rolf Budde in Germany) UK (Carlin)
 Folkstone Music Publ g Co (BMI) Box 3B Rt 4 Deer Park
 Md 21550 Tel (301) 334 2738 Pres I Lynn Beck
 man Prof Mgr Mary Virginia Beckman
 Folkways Music Publ rs Inc (BMI) 43 W 61 St New York
 N Y 10023 Tel (212) 765 9889
Affiliated firm: TRO
Int'l rep: Italy (Sciantia)
 Fontain (BMI) see Jasper
 Fontaine Music Corp (ASCAP) see MCA Music
 Food Music (BMI) see Skyhill
 Foojoojooj Publ g Co (BMI) see R A Hodge & David Rubin
 son
 Foolish Child Music (ASCAP) see 20th Century
 Foolish Pleasures Music (BMI) see David Rubinson
 Fool Killers Music Corp (ASCAP) see A Schroeder
 Fool s Gold (ASCAP) see Singel & Goldman
 Foo Music (ASCAP) see Sky Taylor
 For Church Music see Rondor
 Malcolm Ford Music Co (BMI)—Prof Mgr Jake Payne—
 see Ford
 Ford Music Publ g Co (ASCAP) 353 W 57 St New York
 N Y 10019 Tel (212) 581 5516 Pres Sherman
 Ford Jr Gen & Prof Mgr J G Ford
Branch: Cos Cob, Conn. 48 Gregory Rd Zip 06807
 Tel (203) 869 1854 Gen Mgr Jake Payne
Affiliates: Malcolm Ford Music Co (BMI) Rest A White
 Music Co (ASCAP)
 Forest Bay Music (ASCAP) 703 Canham Rd Santa Cruz

Calif 95090 Tel (408) 438 0729 Pres Dick Scop
 pettone VP James J Scoppettone
 Formula Music Inc (ASCAP) see Musicl Strals
 Forrest Hills Music Inc (BMI) 1609 Hawkins St Nashville
 Tenn 37203 Tel (615) 244 1060 Prof Mgr Cecile
 Light Sec y Treas Harold Bradley
Affiliate: Roadrunner Music (BMI)
 Clinton H Forsman Publ g Co (BMI) 210 E Main
 Robinson Turn 78380 Tel (512) 387 1615 Pres
 Clinton H Forsman
 Forsyth Music (ASCAP) see New York Times
 Fort Knox Music Co (BMI) 1619 Broadway New York N Y
 10019 Partners Jerry Leiber Mike Stoller Freddy
 Bienshtock Hal Neely Comptroller Lester Boles
Affiliates: Arnel Music Corp (ASCAP) Jay & Cee Music
 Corp (BMI) Son Lo Publ g Co (BMI)
 Fortress Press (ASCAP) 2900 Queen Ln Philadelphia Pa
 19129 Tel (215) 848 6800 Dir Leonard Llyers
 Forty Tunes Music (BMI) see Yuggoth
 Forum Music Inc see Martin Cohen
 Fosco Music Press (ASCAP) see Mark Foster
 Mark Foster Music Co (ASCAP 8MI) PO Box 4012
 Champaign Ill 61820 Tel (217) 367 9932 Pres
 Dr James McKelvey Gen Mgr Wayne Hulting
Branch: Urbana, Ill. 710 S Gootwyn Zip 61801
 Tel (217) 367 3939 Gen Mgr Rene Clauson
Affiliates: Ed Helios (BMI) Fosco Music Press
 (ASCAP) Marko Press (BMI)
 Foundation Music (BMI) see Martin Cohen
 Foundation Music Corp (ASCAP) see Big Seven—Planetary
 Four Eleven Music (ASCAP) see Chappell
 Four Four (BMI) 811 Point San Pedro Rd San Rafael Calif
 94901 Tel (415) 456 9694 Pres Grace Tindell
 Four Grand Music Publ rs (BMI) (div of Jemki Ents Inc) PO
 Box 460 Zip 33168 1100 NE 125 St Miami Fla
 33161 Tel (305) 891 0633 Pres Emil Petite Prof
 Mgr Marlene Novak
Affiliates: East Coast Publ g (ASCAP) PFS Music Co
 (ASCAP) Popular Music Co (ASCAP)
 Four Most Music Co (BMI) see 4 Star
 Four Seasons Music (ASCAP) see Nashville Int l
 Four Star Int l Inc (BMI) 400 S Beverly Dr Beverly Hills
 Calif 90212 Tel (213) 277 4444 Pres David B
 Charnay Gen Mgr Jody Pollock
Affiliates: BNP Music Publ g Co (ASCAP) Stellar Mu
 sic Co (BMI)
 4 Star Music Co Inc (BMI) 49 Music Square W Tenn
 37203 Tel (615) 329 0444 Pres Joe E Johnson
 Controller Jean Sophia
Affiliates: Ace Music (SESAC) Arrowhead Publ g
 (BMI) Cockroach Music (BMI) Fifth World Music (BMI)
 Fireweed Music (ASCAP) Four Most Music Co (BMI)
 Four Tay Music (BMI) Jat Music Inc (BMI) Mee Moo
 Music (BMI) Spring Music Co (ASCAP) Taj Music Co
 (ASCAP)
Int'l reps: Australia (Palace) Austria (Burlington)
 Benelux (Palace) Canada (Burlington) (Fristed) France &
 French Union (Palace), Germany (Burlington), Italy (Pal
 ace), Rhodesia (Burlington), Scandinavia (Palace in Swe
 den), South Africa (Burlington) UK (Palace)

Four Tay Music (BMI) see 4 Star
 XIV Music Co Inc (SESAC) see Jepsalana
 Fourth Floor Music Inc (ASCAP) 75 E 55 St Suite 404
 New York N Y 10022 Tel (212) 751 9560 Cable
 FOLKTHINK Gen & Prof Mgr Linda Wortman
Affiliates: Albet Music Corp (BMI) Callee Music Corp
 (ASCAP) Canaan Music Inc (ASCAP) Earmark Music
 Inc (BMI) Fiction Music Inc (BMI) Heavy Gravy Music
 Heavy Metal Music Knee Trembler Music Mary Beth
 Music Milkman s Chivaree Plumb Or Music (ASCAP)
 Public Domain Foundation Inc Songbirds of Paradise
 Music Street People Songs Yaron Publ g
 Fourth House Music Publ g Co 8201 Sunset Blvd Holly
 wood Calif 90046 Tel (213) 650 0499 Pres Mable
 John Gen Mgr Dolores Anderson
Affiliates: Magic Rain Check (BMI) Mavid Music Ent
 (ASCAP)
 Fourth Landing Music (BMI) see Martin Cohen
 Fourvuv Survival Music Co (ASCAP) see A Schroeder
 Wallace Fowler Publ n see T B Harms—Vogue
 Foxborough Jr Music Inc (ASCAP) see Mietus
 Fox Fanfare Music Inc (BMI) see 20th Century
 Sam Fox Film Rights (ASCAP) see Sam Fox
 Sam Fox Publ g Co Inc (ASCAP) PO Box 850 Valley Forge
 Pa 19482 Tel (215) 666 7480 Pres Frederick Fox
 Contract Mgr Bob Dingley
Branch: Santa Barbara, Calif., 3620 Campanil Dr Zip
 93109 Tel (805) 962 2718
Int'l branches: Australia England
Affiliates: Choral Art (ASCAP) Sam Fox Film Rights
 (ASCAP) Gate Music Co (ASCAP) David Garnston
 (BMI) Hollywood Songs (ASCAP) Kradar Music Co
 (ASCAP) Makeba Music Corp (ASCAP) Movietone Mu
 sic Corp (ASCAP) Pace Music Co (BMI) Reynard
 Publ g Co Inc (ASCAP) St Martin Music Co Inc
 (BMI) Samfred Music Inc (BMI) Synchrolog Back
 ground Music Library Unicorn Music Co (ASCAP) Uni
 versity of Miami Music Publ ns (ASCAP)
Int'l reps: Argentina (Ed Record) Benelux (Bizet) Bra
 zil (Mundo Musical) ELAM) Canatia (Gordon V Thomp
 son Morning) Chile (Ed Record) France (Ed Lab
 rador) Italy (RCA) Japan (Pacific) Mexico & Central
 America (Brambila) New Zealand (Sam Fox in Australia)
 Paraguay (Ed Record) Spain (Calyppo) UK (Synchro
 fox) Uruguay (Ed Record)
 Fret Fox Music Co (BMI) 15 S Ontario San Mateo Calif
 94401 Tel (415) 343 7222 Pres & Gen Mgr F H
 Nesbitt Jr
Affiliate: Baby Fox Music (ASCAP)
 Foxy Tunes (BMI) see Kool Kat
 Frabob Music Co (BMI) see Mietus
 Fram Dee Music Ltd (ASCAP)—Pres Dee Anthony—see
 Beldock Levine & Hoffman & Rondor
 Francon Music Corp (ASCAP) see Big Seven—Gyrus
 Frandoro Music Inc (BMI) 8 H-rather Dr St Louis Mo
 63123 Tel (314) 843 9142 Pres Frank Daniels
 Prof Mgr Shawn Daniels
 Frane Rack Music (BMI) see Nine Mile
 Franklin Street Music Co Inc (ASCAP) see Eastlake

T.B. HARMS COMPANY
 VOQUE MUSIC, INC.
 JACK AND BILL MUSIC PUBLICATIONS, INC.
 HALL-CLEMENT PUBLISHERS, INC.
 RIBBO MUSIC PUBLISHERS, INC.
 HARRY VON TILZER MUSIC COMPANY
 CHAMPAGNE MUSIC CORP.

T.B. HARMS COMPANY
 VOGUE MUSIC, INC.
 SANTA MONICA · HOLLYWOOD ·
 NEW YORK · NASHVILLE

Frank Music Corp (ASCAP) 119 W 57 St New York N Y 10019 Tel (212) 265 3600 Gen Prof Mgr Bert Haber
Affiliated firm: Frank Music West Inc (ASCAP)
Affiliates: Andrew Music Corp (ASCAP) Audubon Music Inc (ASCAP) Carmichael Music Publ ns Inc (ASCAP) Desilu Music Corp (ASCAP) Empress Music Inc (ASCAP) Frank Music Corp & Rimner Corp (ASCAP) Walter Reade Music Corp (ASCAP) Remsen Music Corp (BMI) Saunders Publ ns Inc (ASCAP) Tosci Music Corp (ASCAP)
 Frank Music Corp & Rimner Corp (ASCAP) see Frank Music Corp
 Frank Music West Inc (ASCAP) B265 Sunset Blvd Los Angeles Calif 90046 Tel (213) 656-26B1 Pres Jo Loesser Prof Mgr Irwin Pincus
Affiliated firm: Frank Music Corp (ASCAP)
 Fredmel Music see Mietus
 Fredola Music Publ g Co (BMI) 7 11 E Genesee St Auburn NY 13021 Tel (315) 253-5380 Owners Frank Mucedola Fred G Mannolitti
 Free Breeze Music Publ g Co (BMI)—Gn Mgr Tom Lazaros—see Charlie Boy
 Hal Freeman Publ g (ASCAP) see Cin Kay
 Free Soul Music (BMI) 5115 Glassmanor Dr Oxon Hill Md 20021 Tel (301) 567-9652
 Freeway Music (BMI) see Beechwood
 French Market Music Co (BMI) 1918 Burgundy New Orleans La 70116 Tel (504) 949-2911 Owners Clive Wilson Paige Van Vorst
 French Music Ltd (ASCAP) see Chappell
 Fresco Music Inc (ASCAP) see United Artists
 Friday's Child Music (BMI) 38 Pelham Rd Marlton NJ 08053 Tel (609) 983 3020 Phia (215) 922 4437 Pres Bobby Eli Gen Mgr Georgette Tatarsky
 Friendly Finley Music (BMI) see Shelby Singleton
 Friend Music (ASCAP) 3100 Walnut Grove Suite 515 Memphis Tenn 38111 Tel (901) 452 2412 Pres Carl Friend
Affiliates: Ante Up Music (BMI) Keno Music (ASCAP)
 Friendship Station 2312 Manhattan Ave Manhattan Beach Calif 90266 Tel (213) 545 2272 Owner Don J Jung
 Friluna Muskr (ASCAP) see Publishers Licensing Corp
 Front Lawn Music (BMI) 6420 Wilshire Blvd Suite 1400 Los Angeles Calif 90048 Tel (213) 466 3896 Pres Ken Mansfield Prof Mgr T Mansfield
Affiliate: Back Yard Music (ASCAP)
 Frost Music Corp (BMI) see Big Seven
 Frucam Music (BMI) see Airhodes
 Frye Music Co (BMI) 4023 Carriage House Court No K East Point Ga 30344 Tel (404) 768 0757 Pres Keith E Frye
 Fulham Road Music Ltd (BMI) see Mietus
 Fullness Music Co (BMI) 6922 Hollywood Blvd Suite 316 Hollywood Calif 90028 Tel (213) 461 3807 Pres Jerry Fuller Admin Mgr Stanley Schneider VP Nick Smergan
Affiliates: Classic IV Music (ASCAP) Randy Cone Music (BMI) Lazy Libra Music Co (ASCAP)
Int'l reps.: Germany (Global); Japan (Nichion) Sweden (Sweften Music) UK (Cyril Shane)
 Full Swing Music (ASCAP) 1609 A McGavock Nashville Tenn 37203 Tel (615) 244 4236 Pres Tony Austin Prof Mgr Scotty Moore
 Lowell Fulson Music (BMI) see ATV Music
 Funky Flamenco Music (BMI) see New York Times & Peter Tevis
 Funky Nassau Publ g Co (BMI) see Copyright Serv Bureau
 Funtown Music Publ g Co (ASCAP) see Jesse G Principato
 Furz Music Co (ASCAP) see Chappell
 Future Music Inc (BMI) see Vanguard
 Fuzzy Music see David Rubinson

G

G & C Music Corp (ASCAP) see Chappell
 G & W Publ g (ASCAP) see Publishers Licensing Corp
 G W Jr Music Inc (ASCAP)—Pres Grover Washington Jr—see Lloyd Zane Remick
 Galahad Music Inc (BMI) see September
 Galanco Music (BMI) 726 Elgin Rd Newtown Square Pa 19073 Tel (215) 356 0245 Pres Ed E Colletta VP Damian Douglas
 Galaxy Music Corp (ASCAP) 2121 Broadway New York NY 10023 Tel (212) 874 2100 Pres John M Kerohan Editorial Mgr Donald Waxman
Affiliate: Highgate Press (BMI)
Represented companies: American Musicological Society Columbia University Press SUNY Binghamton Eds University of Washington Press
Int'l firms represented: Augener Ed Jalliard Stainer & Bell Joseph Williams Ed Yorke Ed (UK) Delrieu Les Eds Ouvrieres (France)
Int'l reps.: Austria Germany Switzerland (Heinrichshofen's) UK (Galliard)
 Galnetye Music (BMI) c/o Ivan Hoffman 2040 Ave of the Stars 4th Fl Los Angeles Calif 90067 Cable MUSI
CLAW Pres: Les Emmerson (Administered by Chappell Music)
Affiliates: Copper Robert Music (ASCAP) Debnar Music (ASCAP) Mercury Bird Music (BMI) Rambled Music (BMI) Rollit Music (BMI) Schooner Sooner Songs (ASCAP)
Int'l firm represented: Snowblind Music (Canada)
 Gallagher Music (ASCAP) see Doheny
 Galleon Music Inc (ASCAP) see Al Gallico
 Gallery Square Publ g Co (BMI) 4524 283 St Toledo Ohio 43611 Tel (419) 729 2908 Pres Phil Cray Gen & Prof Mgr Don Malin Ass'l Mgr Mark Malin
Affiliate: Fate Inc (BMI)
 Al Gallico Music Corp (BMI) 65 W 55 St New York NY 10019 Tel (212) 582 1368 Pres Al Gallico VP Adm Linda Landi
Branches: Los Angeles, Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 462 2251—Nashville, Tenn., 1207 16 Ave S Zip 37212 Tel (615) 385 2922 Gen Mgr Dan Darst
Int'l branch: England

Affiliates: Algee Music Corp (BMI) Altam Music Corp (BMI) Chucklin Music Corp (ASCAP) Easy Listening Music Corp (ASCAP) Galleon Music Inc (ASCAP) Lorne Greene Music Co Inc (BMI) Hi-Morning Music Inc (BMI) Mainspring Music Corp (ASCAP) Mainstay Music Inc (BMI) Peter Maurice Music Co Ltd (ASCAP) Roadmaster Music Corp (BMI) (SEE ADVERTISEMENT)
 Gambol Music (ASCAP) see R A Hodge
 Gammot & Gurren Music (ASCAP) see E J Gurren
 Gandy Dancer Music (BMI) see Mainspring Watchworks
 Gangland Music Inc (ASCAP) see Chappell & Stone-Rap
 Gang Music Publ g Co (BMI) see Delightful & Mietus
 Ganymede Publ g Co (ASCAP)—Tel (502) 442-6607 Pres Peggy Cherry Gen Mgr Carlos Sadler Prof Mgr John W Cherry—see Bredan Paushe
 Garamoni Music Publ g Co (BMI) 676 N La Salle St Chicago Ill 60610 Tel (312) 236-3632 Pres John Garamoni
 Gardena Music (BMI) 621 Highland View Court Hermilage Tenn 37076 Tel (615) 885-0433 Pres Johnny Gimble Gen Mgr Barbara Gimble
 Garrett Music Ents 6255 Sunset Blvd Suite 1019 Hollywood Calif 90028 Tel (213) 467-2181 Pres Snuff Garrett VP Don Blocker Publ g Gen Mgr Bud Dan
Affiliates: Blue Monday Music (BMI) Camino Real Music (ASCAP) Cotton Pickin Music (ASCAP) Happy Tuesday Music (ASCAP) Hobby Horse Music (BMI) Londontown Music (ASCAP) Peso Music (BMI) Senor Music (ASCAP) Ski Cat Music (BMI) Tequila Music (BMI)
Int'l reps.: Australia (Essex) Germany (Global) France (Pathe Marconi) Italy (Curci) Japan (Pacific) Netherlands (Anagon) Spain (Connelly) Sweden (Sweden Music) UK (Campbell Connelly)
 Gasca Music (BMI) see Jondora
 Gately Publ g Co (BMI) see Briarmeade
 Gate Music Co (ASCAP) see Sam Fox
 Gatou Publ g Co (BMI) 1866 Alcatraz Ave Berkeley Calif 94703 Tel (415) 658 5344 Pres Ray Dobard
 Gaiwick Music Co (BMI) see Pavanne
 Gaucho Music (BMI) 161 W 54 St New York NY 10019 Tel (212) 581-5398 Pres Roy Ritkind Gen Mgr Julie Ritkind Prof Mgr Ray Godfrey
Affiliate: Sandbox Music (ASCAP)
Int'l rep.: Worldwide except USA (Chappell in New York)
 Gavel Music Co (BMI) see Bethel
 Gavotta Music Inc (BMI) see Manna
 Garebo Music (ASCAP) see Falls City
 Gele Music Publ g Co (BMI) see Brunswick
 Gelt Music Co (BMI) 16822 Weddington Encino Calif 91436 Tel (213) 986-7966 Pres Alan Mitnick
 Gemgo Publ g (BMI) see Currom Gemigo
 Gemo Music Ltd (ASCAP) see Rondor
 Genelle Music Co (BMI) Box 986 Rt 4 Tifton Ga 31794 Tel (912) 382-8192 Pres Gus Statrias Gen Mgr Gene Statrias Prof Mgrs Glen & Perry Statrias
Affiliate: Statrias Music Co (ASCAP)
Int'l rep: Japan (Sunkyoi)
 General Music Publ g Co Inc (ASCAP) PO Box 267 Hastings on Hudson NY 10706 Tel (914) 693 9321 Pres Gen & Prof Mgr Paul Kapp
Affiliate: Joshua Corp (BMI)
Int'l firm represented: Panton (Czechoslovakia—performing rights only)
Int'l reps.: UK (Campbell Connelly Chappell Southern Leeds)
 General Words & Music Co (ASCAP) see Neil A Kjos
 Generic Music (BMI) see Copyright Serv Bureau
 Gently Music Publ g (BMI) PO Box 536 Crookston Minn 56716 Tel (218) 281 3862 Pres Gury Emerson
 Gentle Wind Publ g Co (BMI) 1030 48 St Sacramento Calif 95819 Tel (916) 451-3400 Owner Pres & Prof Mgr Charles M Brandt Gen Mgr Edna A Brandt
 Gentry Publ ns (ASCAP) see Theodore Presser
 Geordie Music Publ g Inc (ASCAP) see Dorafflo Bleu Disque
 Georgene Music (BMI) PO Box 192 Pittsburg Kan 66762 Tel (316) 231 1620 Pres Eugene Strasser Gen Mgr J Poinch Prof Mgr Ed Elmqvist
Affiliates: Brush Creek Music (ASCAP) Cow Creek Music (SESAC) Lightning Creek Music (BMI)
 Gernd Music Publ g (BMI) see Copyright Serv Bureau
 Geronimo Music Ltd (ASCAP) see Rondor
 Gerra-Dee Music (BMI) 8010 Second St Paramount Calif 91273 Tel (213) 531 6000 Pres D W Galifa Gen Mgr Pete Martinez Prof Mgr Norris A Simpson
Affiliated firm: Vaam Music (BMI)
 Gershwin Publ g Corp (ASCAP) see Chappell
 Stan Getz Prod ns (BMI) see Copyright Serv Bureau
 Ghost Creek Canyon Music see Border Brigades
 Giant City Music (BMI) 609 W Elm St Carbondale Ill 62901 Tel (618) 457-7823 Pres & Prof Mgr Brad Davis Gen Mgr John vanBrowne
 Gidget Publ g Co (ASCAP) 5 Aldom Circle West Caldwell NJ 07006 Tel (201) 226-0035 Owners Jim Hall Gidget Starr
Affiliated firm: Jim Hall Prod n (ASCAP)
 Gigantic Publ r (BMI) see Jonvis
 Gil Gilday Publ g Co (ASCAP) 6730 Taft St Hollywood Fla 33024 Tel (305) 962-4355 624-9014 Owner Gen & Prof Mgr J Gilday
Branch: North Miami Beach, Fla., PO Box 600516 Zip 33160 Tel (305) 940-1107 Gen Mgr M Pancoast
Affiliates: Fargil Music Publ g Co (ASCAP) Farjay Music Publ g Co Inc (BMI)
Int'l firm represented: Laurel (Canada)
 Gil Music Corp (BMI) 1650 Broadway, New York NY 10019 Tel (212) 245-0110 Cable PINCUSGIL Pres George Pincus
Int'l branches: Australia Pincus-Gil Music Ltd, England Ambassador Music Ltd
Affiliates: George Pincus & Sons Music Corp (ASCAP) Songfest Music Inc (ASCAP) (SEE ADVERTISEMENT)
 GilRich Music (ASCAP) see Cabot
 Gimaro Publ g Co (ASCAP) see Andria
 Gimcrack Music (BMI) see Chappell

Gimp Music (ASCAP) 7120 N Florida Ave Tampa Fla 33604 Tel (813) 238 6021 Pres Gen & Prof Mgr Blair Mooney
Affiliate: Kaiser Music (ASCAP)
 Ginger Ale Music (BMI) see Nashville Int l
 Gin-Jay Music Publ rs (ASCAP) see Deliver
 Giva Music (ASCAP) see Rondor
 Giving Room Music (BMI) see Segel & Goldman—Graham Nash
 Glad Music Co (BMI) see Raydev
 Gladys Music (ASCAP) see Chappell
 Glamorous Music Inc (ASCAP) see Helios Music & Copyright Serv Bureau
 Glasco Music (ASCAP) see United Artists
 Gleam Music Inc (ASCAP) see BRS Inc
 Glenbrook Music Corp (ASCAP) see Copyright Serv Bu reau
 Glen-Glad Music (BMI) see Larilee
 Glen Helen Music (ASCAP) see R A Hodge
 Glenn (BMI) see MacArthur
 Glenn Regan Music Co (BMI) see Terry
 Glenwood Music Corp (ASCAP) see Beechwood
 Golar Music (BMI) see Martin Cohen
 Gloite Publ g Co (BMI) 625 Chelsea Memphis Tenn 38107 Tel (901) 525 0540 Pres William E Gore Gen Mgr E F Light Prof Mgr Robert E Turner
Affiliate: Country Boy Publ g Co (BMI)
 Glori Gospel Music (BMI) 110 Academy St Jersey City NJ 07302 Tel (201) 435 5266 Bd Chm Mel Herman Pres Steven Herman
Affiliate: Reborn Music (SESAC)
 Glorious Music (BMI) see Chappell
 Gnosso Music (ASCAP) see Segel & Goldman
 Gnostic Music Co (ASCAP) see Green Menu
 Goblet Music (BMI) see Chalice
 god tunes (BMI) see Mietus Copyright
 Gold Beach Music Inc (ASCAP) see Copyright Serv Bureau
 Gold Book Music Inc (ASCAP) see Blue Book
 Gold Clef (BMI) PO Box 43 Chester Pa 19016 Tel (302) 798 1048 Pres Alexander Czaranko
Int'l rep.: UK (Pedro)
 Gold Coast Music Publ g Co (BMI) 826B NE Miami Court Miami Fla 33138
 Gold Dust Music (BMI) see Jack Music
 Golden Apple Music Inc (ASCAP) see United Artists
 Golden Bough Publ g Co Inc (ASCAP) 888 Eighth Ave New York NY 10019 Tel (212) 765 2342 Pres Ben Rosner Gen Mgr Hilary Lipsitz
Affiliate: Smeads Music Inc (BMI)
 Golden Boy (BMI) see Country Stream
 Golden Chain Music (BMI) see Tannen & Rondor
 Golden Cornflakes Muskr (BMI) see Chappell
 Golden Dawn Music (BMI) 20855 Pickford Detroit Mich 48219 Tel (313) 537 3774 Pres Peggy LaSorda
 Golden Guitar Music (BMI) PO Box 4364 Tucson Ariz 85717 Pres Jeff Johnson
 Golden Horn Music Inc (ASCAP) 50 Music Square W Nashville Tenn 37203 Tel (615) 329-1324 Pres Earl Richards
Affiliate: Wild Blue Music Inc (BMI)
 Golden Sands Ents Inc (ASCAP) 602 Golfcrest Dr San Antonio Tex 78239 Tel (512) 222-8311 Pres Charles E Grever Gen Mgr Robert E Grever
Affiliate: Grever Music Inc (BMI)
Int'l firms represented: Alfa Gemonis Orleon Srca Grever Int'l Hnos Marquez Promociones & Ed Internacionales Promociones & Ed Roaga
 Golden Spread Music (ASCAP) see Warner Bros
 Golden Syrup Music (BMI) see Segel & Goldman
 Golden Unlimited Music see Martin Cohen
 Golden Valley (ASCAP) see Val Dore
 Golden West Melodies (BMI) B15 1B Ave S Nashville Tenn 37203 Tel (615) 329-9339 VP & Gen Mgr Dave Burgess
Affiliates: Camarillo Music Publ g (BMI) Ridgeway Music Publ g (BMI) Western Music Publ g (ASCAP)
 Eugene Gold Music (div. of NMI Prod ns Corp.) (BMI) 700B Monroe Kansas City Mo 64132 Tel (816) 333 9617 Pres Eugene Gold Gen Mgr Gilbert Roland Prof Mgr James Gasdon
 Gold Forever Music (BMI) see April Blackwood
 Gold Hill Music Inc (ASCAP) PO Box 44282 Panorama City Calif 91402 Tel (213) 785-4284 Pres Stephen Stills Dir. Ken Weiss Malcolm J Jones
Branch: Boulder, Colo., PO Box 4008 Zip 80302 Tel (303) 443-7652
Affiliated firm: Stephen Stills Music (BMI)
Int'l reps: Australia (April) Caribbean (Ivan Mogull) Central America (Ivan Mogull) France (Warner Bros) Germany (Melodie der Welt) Israel (Ivan Mogull) Italy (Warner Bros) Japan (Shinko) Mexico (Ivan Mogull) Netherlands (Basart-Intersong) New Zealand (April) Scandinavia (Multitone) Spain (Armonico) South Africa (EMI Brigadiers) South America (Ivan Mogull) UK (Warner Bros)
 Goldlocks Music Co (BMI) see DePatie Frelong
 Goldline Music Inc (ASCAP) see Silverline
 Manny Gold Music Publ r (ASCAP) B95 McDonald Ave Brooklyn NY 11218 Tel (212) 435-1910 Pres Gen & Prof Mgr Manny Gold
 Goldmine Music Inc (ASCAP) see Bourne
 Goldmont Publ g Co (BMI) 24 Music Square E Nashville Tenn 37203 Tel (615) 254-3725 Contacts J William & Betty McInturf Frank X Finke
 Bobby Goldsboro Music Inc (ASCAP) see House of Gold
 Michael H Golden Inc (ASCAP) see Criterion
 Gold Sovereign Music (BMI) see Fred Ahlert
 Gold Stage Music (BMI) see Main Stage
 Gold Teak Music Co (BMI) see Respect
 Golo Publ g Co (BMI) see Chappell
 Good Changes Music (ASCAP) 4555 Prospect Ave Hollywood Calif 90027 Tel (213) 661-0003 Pres Kathleen Gunn
 Good Friends Music (ASCAP) see Warner Bros
 Good Grazin Music (ASCAP) see Ice Nine
 Goodie Two Shoes Music Inc (BMI) see Dorafflo Bleu Disque
 Good Lovin Publ g (BMI)—Prof Mgr Rolf Erickson—see Sundaze

Good Mery s Music Co (ASCAP) see Nashville Copyright
 Good Music Co (ASCAP) see Aunt Polly s
 Good Sam Music (BMI) see Rondor
 Good Sphere Songs (ASCAP) see Hilaria
 Googles Music Inc 1265 Calkins Rd Pittsford N Y
 14534 Tel (716) 334-8100 Pres Jeffrey Wheat
 Goombay Music Inc see Copyright Serv Bureau (US rights)
 & Rondor (Int'l rights)
 Goosepimple Music (BMI) RD 4 Myerstown Pa 17067
 Tel (717) 866-5067 Owner Jean Shade Mgr Al
 Shade
 Gopam Ents Inc (BMI) PO Box 24A53 Los Angeles Calif
 90024 Tel (213) 559-3139 Pres John Levy Gen
 Mgr Laurie Goldstein
Affiliates: Bi Circle Music (BMI) Jillean Music Inc
 (BMI) Jodax Music Co (BMI) Jowat Music (BMI) Kae
 Lyn Music (BMI) Margenia Music (BMI) McCurdy Mu-
 sic (BMI) Newroads (BMI) John Oscar Music Corp
 (ASCAP) Pril Music (BMI) Semanya Music (BMI) Tag
 gie Music Co (BMI) Tri Circle Music (ASCAP) Turbine
 Music (BMI) Turbinton Music (BMI) Upam Music Co
 (BMI) Zawinul Music (BMI)
Int'l reps.: Australia (Jewel) Austria (Melodie der Welt
 in Germany) Bulgaria (Melodie der Welt in Germany)
 Czechoslovakia (Melodie der Welt in Germany) France
 & Monaco (Caravelle) Germany (Melodie der Welt)
 Hungary (Melodie der Welt in Germany) Italy (Suvini
 Zerboni) Japan (Shinko) Poland (Melodie der Welt in
 Germany) Portugal (Quiroga in Spain) South Africa
 (Laetrec) Spain (Quiroga) Switzerland (Melodie der
 Welt in Germany) UK (Keith Prowse) USSR (Melodie
 der Welt in Germany) Yugoslavia (Melodie der Welt in
 Germany)
 Gordon Music Co Inc (ASCAP) 2680 Cherokee Way Palm
 Springs Calif 92262 Tel (714) 328-5312 Pres Da-
 vid M Gordon Office Mgr Irene Dayton
Affiliates: Dave Bernie Music Co (ASCAP) Fielding
 Music Co (ASCAP) Jebby Music Co (ASCAP) Lit
 Itfield Music Inc (ASCAP) Marlen Music Co (ASCAP)
 Sunshine Music Co (BMI) Tor Music Co (ASCAP)
Int'l reps.: Italy (Curci) Japan (Mrs G T Folster) UK
 (Campbell Connelly Peter Maurice)
 Robert E Gordon (ASCAP) 555 California St No 3100
 San Francisco Calif 94104 Tel (415) 391-4550
 Cable LAW MUSE Gen Mgr Robert E Gordon
Administered firms: Great Guns Publ g Co (ASCAP)
 Montunes Music (BMI) Nineteen Eighty Foe Music
 (BMI), Strong Arm Music (ASCAP), Yankee Reggae
 Music
 David Gornston (BMI) see Sam Fox
 Gospel Birds Inc (BMI) 130 W 57 St New York N Y
 10019 Tel (212) 765-0540 Pres Vicki Wickham
 Gen Mgr Ina Meibach
 Gower Music Inc (BMI) see Screen Gems
 Goydish Music & Publ g Co (BMI) PO Box 24 Belle Mead
 08502 331 Triangle Rd Somerville N J 08876 Tel
 (201) 359-5520 Pres Bernard L Goydish
 Gramophone Music Co (ASCAP) see Hall of Fame
 Grand Commander Music Inc (BMI) see Chappell

Grandslam Prod ns (BMI) 1025 Esplanade Arms New York
 N Y 10461 Tel (212) 892-7287 Pres & Prof Mgr
 Herb Linsey Gen Mgr Steve Layne
 Granite Music Corp (ASCAP) see Criterion
 Gravenhurst Music (BMI) 105 Park Ln Beaver Falls Pa
 15010 Tel (412) 843-2431 Pres Jerry Reed
 Gravy Publ g Co (BMI) (div of Cookhouse Prod ns) 2541
 Nicollet Ave S Minneapolis Minn 55404 Tel (612)
 827-4173 Pres Dick Hedlund Gen Mgr Dale F
 Menten
 Grawick Music Publ g (BMI)—Pres Grady Wicker Gen
 Mgr James Hendrix—see James Hendrix
 H W Gray Co Inc see Belwin Mills
 Greasy King Music Inc (ASCAP) PO Box 9245 Berkeley
 Calif 94709 Tel (415) 527-4043 Pres John Fo-
 gerty Gen Mgr Jake Rohrer
Affiliate: Blue Rangers Music (ASCAP)
 Great American Music Machine Inc (ASCAP) 1130 W
 Evans Denver Colo 80223 Tel (303) 922-3668
 Pres Ralph H Harrison Exec VP J Carlos Schid-
 lowski Gen Mgr Patrick West
 Great Augustine Music (BMI) see Thackaberry
 Great Day Music Co (BMI) see Solid Sound
 Great Guns Publ g Co (ASCAP)—Pres Dan Hicks—see Rob-
 ert E Gordon
 Great Honesty Music Inc (BMI) 916 Kearny St San Fran-
 cisco Calif 94133 Tel (415) 391-1582 Pres Erik
 Jacobsen
Affiliate: Oh Boy Music Co (ASCAP)
 Great Leawood Music Inc (ASCAP) see Twinsong
 Great Montana Corp (BMI) see A Schroeder
 Green Apple Music Co (BMI) 9229 Sunset Blvd Suite
 811 Los Angeles Calif 90069 Pres Jackie Mills
Int'l rep.: UK (Carlin)
 Greenbar Music Corp (ASCAP) 7235 Hollywood Blvd Los
 Angeles Calif 90046 Tel (213) 874-4275 Pres Ben
 Barton
Affiliate: Kenbar Music Corp (BMI)
 Green Door Music (BMI) PO Box 9470 Fort Worth Tex
 76107 Tel (817) 923-1111 Pres & Gen Mgr Mar-
 vin Moore
Affiliates: Panther City Music (BMI) Toreador Music
 (BMI)
 Greenaire Publ g (ASCAP) 6632 Bertrand Ave Reseda
 Calif 91335 Tel (213) 344-2956 Pres Robert V
 Greene
 Greene & Mendicino Prod ns 680 Beach St Wharfside
 Suite 335 San Francisco Calif 94109 Tel (415) 673-
 8950 Pres Bill Greene
 Lorne Greene Music Co Inc (BMI) see Al Gallico
 Greene Music (BMI) see Open End—Open End
 Greene Music Inc (ASCAP) see Copyright Serv Bureau
 Greenleaf Music Inc (ASCAP) see Richard Kaye
 Green Menu Music Co (ASCAP) 50 W 57 St New York
 N Y 10019 Tel (212) 489-0859 0806 Pres Henry
 Jerome Ass't to Pres Donald Castaldi VP Edward
 Remusat
Affiliates: Blue Menu Music Co (BMI) Gnostic Music
 Co (ASCAP)

Green Mountain Music Corp (BMI) 1650 Broadway Suite
 1011 New York N Y 10019 Tel (212) 245-3370
 Co-Pres Stuart Wiener Mike Lewis
 Green Rose Music (BMI) see Connecticut
 Greenwood Music Co (BMI) see Luna Grande
 GreJack Music (BMI) 263 Main St Orange N J 07052
 Tel (201) 736-5072 Pres George Greene Gen Mgr
 Gary Jackson Prof Mgr Sallie E James
 Grenoble Songs (BMI) Box 222 Groveport Ohio 43125
 Tel (614) 837-7506 Gen Mgr Ed Graham
 Grever Music Inc (BMI) see Golden Sands
 Greydog Music (ASCAP) see Warner Bros
 Ray Griff Ents 1104 18 Ave S Nashville Tenn 37212
 Tel (615) 327-1357 Pres Ray Griff Sec y Margaret
 Griff
Affiliates: Blue Band Music (BMI) Blue Echo Music
 (ASCAP) Blue Melody Music (ASCAP)
 Gringo Music (BMI) see Warner Bros
 Grob Music Co (ASCAP) see Chappell
 Groovesonic Music (BMI) PO Box 514 Clinton Iowa
 52732 Tel (319) 242-7773 Pres Gary Unger VP
 H Lemon Mgr Randy Manicqua
 Groovesville Music (BMI) see Conquistador & Screen Gems
 Columbia
 Groper Music (BMI) see Ivan Mogull
 Grosvenor House Music (ASCAP) PO Box 1563 Hollywood
 Calif 90028 Pres Arthur Benson
Affiliate: Star Tunes Music (BMI)
 Groundhog Publ g (ASCAP) 254 E 29 St Los Angeles
 Calif 90011 Tel (213) 231-0518 Owners Jerry
 Hooks Jeraldine Feltus
 Ground Round Music (BMI) see R A Hodge
 Growl Music (BMI) see LF Music & Famous
 Grubbs Bros Music (BMI) 2429 W Thompson St Phila-
 delphia Pa 19121 Tel (215) 765-2620 Pres Gen
 & Prof Mgr Earl Delca Grubbs
Affiliate: Studio G Music (BMI)
 Guard Music (BMI) see De Gar
 Gudi Music (BMI) 157 W 57 St New York N Y 10019
 Tel (212) 582-6135 Pres John Shoup Gen Mgr
 Mark Cosmedy (Administered by Music Music Music)
Branch: Chicago, Ill., 205 W Wacker Dr Zip 60606
 Tel (312) 368-0032
 James William Guercio Ents Inc see Caribou
 Guerilla Music Inc (BMI) see Segel & Goldman—David
 Crosby
 Frank Guida Publ g Co (BMI) see Rockmasters
 Guitar Player Prod ns (div of GPI Inc.) PO Box 615 Sara-
 toga Calif 95070 Tel (408) 446-1105 Pres L V
 Eastman
 Gultha Music Co (ASCAP) 174 11 St Atlanta Ga 30309
 Tel (404) 892-9585 Pres Curtis L Smith
 Gunhill Road Music Corp (ASCAP) 149 Bleecker St New
 York N Y 10012 Tel (212) 673-3085 Pres Paul
 Colby
 E J Gurren Music (ASCAP) 3929 Kentucky Dr North Hol-
 lywood Calif 90068 Tel (213) 980-7501 Gen Mgr
 Eddie Gurren Ass't Gen Mgr Phillip Gammon

NEW YORK • LOS ANGELES • PARIS • SYDNEY • TOKYO • JOHANNESBURG

TRO / ESSEX

THE SYMBOL OF CREATIVE MUSIC PUBLISHING

COLOGNE • MILAN • AMSTERDAM • STOCKHOLM • BARCELONA • MEXICO CITY

Affiliates: Alva Music (BMI) Gammon & Gurren Music (ASCAP)
 Gushman (BMI) PO Box 9202 1201 E Broad St Savannah Ga 31402 Tel (912) 236 6733 Pres Weyman A Jones
 Guthrie (Ed) (ASCAP) see Boosey & Hawkes
 Gypsy Boy Music (BMI) see Rondor
 Gypsy Moth Music see Mietus
 Gyrus Music Corp (ASCAP) see Big Seven

H

H & L Music Inc (BMI) see Big Seven—Patricia
 H S E Inc see Su Ann
 Hacienda Music (ASCAP) see Jidobi
 Hael Music Co (ASCAP) see Chappell
 Haida Music (BMI) see Rondor
 Hal Bernard Ent's Inc PO Box 6568 2181 Victory Pkwy Cincinnati Ohio 45206 Tel (513) 221 2626 Pres Stanley B Hertzian
Administered companies: Bumpershoot Music Inc (BMI) Merciful Minerva Music (ASCAP) Sunnyslope (ASCAP) Troutman's Music (BMI)
 Half & Half Music (BMI) see Mietus
 Halway Music Co (BMI) see Mietus
 Half-Clement Publ'n's (BMI) see T B Harris
 Jim Hall Prod'n (ASCAP) PO Box 975 Norfolk Neb 68701 Tel (402) 379 1707 Co-Owners Jim Hall Gidget Starr
Branches: Falkville, Ala., PO Drawer U Zip 35622 Mgr Bob Meyers—**Worcester, Mass.,** PO Box 1035 Federal Sta Zip 01610 Mgr Donald Cassidy—**Glen Gardner, N.J.,** Box 3574 RD Dewey Ln Zip D8826 Tel (201) 537 4795 Mgr Richie Burkhardt—**Chattanooga, Tenn.,** PO Box 31D3 Zip 374D4 Mgr Jerry Coakley
Affiliated firm: Gidget Publ'g Co (ASCAP)
Affiliate: Cactus Music (ASCAP)
 John Hall Music (SESAC) PO Box 13344 Fort Worth Tex 76118 Tel (817) 281 66D5 Pres John Hall Sec y Treas Theta Hall
 Hall Music (BMI) see Open End—Open End
 Hallnote Music PO Box 4D2D9 Nashville Tenn 37204 Tel (615) 373 5221 Contact Tom T Hall
 Hall of Fame Music Co (BMI) PO Box 921 Beverly Hills Calif 90213 Tel (213) 276 2726 Pres Oliver Berliner Gen Mgr John Olson Prof Mgr Louis Matzmi
Affiliate: Gramophone Music Co (ASCAP)
Int'l firms represented: Brambila (Mexico) Hnos Marquez (Mexico) Muscabana (Cuba)
Int'l reps: Asia & Europe (Edwin H Morris) Mexico (Brambila) South America (EUSA in Peru)
 Rick Hall Music (ASCAP) see Fame
 Hallway Music (ASCAP) see Warner Bros
 Hainat Publ'g Co (BMI) 1632 Central Pkwy Cincinnati Ohio 45212 Tel (513) 381 658D Pres Saul Halper VP Steve Halper Gen Mgr Fred A Halper
Affiliate: Saul Avenue Publ'g Co Inc (BMI)
 Halseon Music Inc (ASCAP) see Mietus
 Jim Halsey Co Inc 901 18 Ave S Nashville Tenn 37212 Tel (615) 32D 124D Pres Jim Halsey Gen Mgr Red Steagall Prof Mgr Joe Light
Branches: Los Angeles, Calif., 9D46 W Sunset Blvd Zip 9DD69 Tel (213) 728-3397—**Tulsa, Okla.,** 3225 S Norwood Zip 74135 Tel (918) 663 3883
Affiliates: Brazos Valley Music Inc (BMI) Circle T Music (ASCAP) Roy Clark Music (BMI) Copper Canyon Music (ASCAP) First Music (ASCAP) Open Air Music (ASCAP) Otter Creek Music (BMI) Open Air Music (ASCAP) Palo Verde Music (ASCAP) Parker Lane Music (ASCAP) Pencil Music (ASCAP) Quill Music (ASCAP) Split Rail Music (BMI) Texoma Music Corp (ASCAP) Toin Crnr Music (ASCAP)
 Halsey Music Inc (ASCAP) see Mietus
 Hammer & Nails Music (ASCAP) see Rondor
 Hammerwood Music (ASCAP) see Warner Bros
 Hampshire House Publ'g Corp (ASCAP) see TRO
 Hamstein Music (BMI) PO Box 19647 Houston Tex 77027 Tel (713) 461-053D Pres Bill Ham
 Hanbo Music (BMI) see Warner Bros
 Hancock Music (BMI) see David Rubinson
 Hand Made Music (BMI) 514 Apache Dr Hopkinsville Ky 4224D Tel (502) 885 31DD Pres Kenneth Nash Woosley
Affiliated firm: Kit Kat Music (BMI)
 Handsome Music Publ'g Co (BMI) 9DDD Sunset Blvd Suite 6DD Los Angeles Calif 9DD69 Tel (213) 278 82DD Gen Mgr Kurt Dietel
 Hankbee Music Co (BMI)—Gen & Prof Mgr Henry Boye—see Joh
 Hankeychp Music Publ's (ASCAP) 4318 Hayes Pl Las Vegas Nev 891D7 Tel (702) 878 4276
Affiliated firm: Ru-Dot-To Music (BMI)
 Hank's Music Inc (BMI) see Chappell
 Charles H Hansen Music Corp (ASCAP) see Copyright Serv Bureau
 Happiness Music Corp (ASCAP) 9428 Manor Rd Leewood Kan 662D6 Tel (913) 649-081D Pres Betty Biasco Gen Mgr E J Sacco Prof Mgr Louis Allen Biasco
Affiliate: Midland Music Co (BMI)
Int'l reps: Western Hemisphere (Chappell Gordon V Thompson)
 Happy Day Music Co (BMI) see Joe Keene
 Happy Girl Music (ASCAP) 6272 Yucca St Hollywood Calif 9DD28 Tel (213) 463-5633 Co Pres Ronnie & Natalie O Hara
 Happy Tuesday Music (ASCAP) see Garrett
 Happy Valley Music (BMI) 18b Willow Ave Somerville Mass D2144 Tel (617) 666 1798 Execs Marian Leighton Ken Irwin
 Har-Bock Music Co (BMI) see United Artists
 Harborm Music Inc (BMI) see Bourne
 Hardhit Music (BMI) PO Box 12722 Nashville Tenn 37212 Tel (615) 259-3625 Owner James Talley
 Hard Luck Publ'g Co (BMI) see Eskimo Point
 Hardwood Music (BMI) see Rondor
 Hare Music Co (BMI) PO Box 12D9 Andrews Tex 79714 Tel (915) 523-4637 Owner John Rowe

Hargail Music Press (ASCAP) 2B W 38 St New York N Y 10D1B Tel (212) 245 7246 Cable HARGAILMUS Pres Harold Newman
Int'l firms represented: Aulos (Japan) Baerenreiter Verlag (Germany) Fidula Verlag (Germany) Harward (Japan) Kueing (Switzerland)
Int'l rep: UK (A A Kalmusi)
 Harlene Music Publ'n's (ASCAP) see Dijon
 Harmonia Ed (ASCAP) see C F Peters
 Larry Harmon Music (ASCAP) see Copyright Serv Bureau
 Harmony Hill Music Publ'g (ASCAP) see Nashville Copy right
 Harris Inc (ASCAP) see Warner Bros
 T B Harris Co (ASCAP) 10D Wilsheire Blvd Suite 700 Santa Monica Calif 9D401 Tel (213) 871 0911 Pres Lawrence Welk VP & Gen Mgr Dean Kay
Branches: Hollywood, Calif., 6255 Sunset Blvd Zip 9DD28 Tel (213) 467 3197 Div Mgr Kim Espy—**New York, N.Y.,** 200 W 57 St Suite 807 Zip 1DD19 Tel (212) 581 3197 541 936D East Coast Div Mgr Joseph Abend—**Nashville, Tenn.,** PO Box 1026 11 Music Circle S Zip 372D2 Tel (615) 256 7648 Nashville Div Mgr Bill Hall
Affiliates: Bibo Music Publ'n's Inc (ASCAP) including the catalogs of Andalusian Music Co Inc (ASCAP) Choice Music Inc Eddie O Music Co Richard Maltby Inc Reliance Music Corp Russell Cason Music Zizeane Music Inc Champagne Music Corp (ASCAP)
Hall-Clement Publ'n's (BMI) including the catalogs of Big Bopper Music Co Birdwalk Music Publ'g Co Inc Copperband Music Co Inc Dixiana Publ'g Co Folio Publ'n's Inc Nash Beau Publ'g Co **Jack & Bill Music Co. (ASCAP)** including the catalog of Sheet Music Co Inc **Vogue Music Inc. (BMI)** including the catalogs of Almino Music Inc American Music Inc Camp & Canyon Music Co Electron Music Co Wallace Fowler Publ'n's Maytime Music Inc Sons of Ginza Publ'n's South Mountain Music Corp Tapestry Music Corp Warman Music Inc **Harry Von Tilzer Music Publ'g Co. (ASCAP)** including the catalogs of Big B Music Inc March Music Inc Spartan Music Co Whalen Music Windy City Music Co Zeller Music Inc
 Harpeth Music Co (ASCAP) see Top Five
 Harral Music (ASCAP) see Amestoy
 Charles K Harris Music Publ'g Co Inc (ASCAP) see Peer Southern
 Harrison Music Corp (ASCAP) 6380 Hollywood Blvd Hollywood Calif 9DD28 Tel (213) 46b 3834 Pres Hannah Russell Gen Mgr Molly Hyman
 Hartford Music Co (SESAC) see Albert E Brumley
 Hartline Music Inc (BMI) 19D1 Ave of the Stars Suite 1D50 Los Angeles Calif 90067 Tel (213) 552 2124 Pres Freddie Hart Gen Mgr Peter S Brown
 Alan Hartwell Music (BMI) see Sylvani
 Harvard Music Inc (BMI) see Ivan Mogull
 John E Harvey Publ'g Co (BMI) PO Box 13D68 Zip 78213 2122 Daniel Boone San Antonio Tex 78238 Pres & Gen Mgr John E Harvey
Int'l reps: Mexico (Mundo Musical Promociones & Ed Internacionales)
 Harvey Wallbanger Music (ASCAP) see Kevin Lee
 Hawstin Music Corp (ASCAP) see Edwin H Morris
 Hastings Music Corp (BMI) see United Artists
 Hatfield Music (BMI) see Martin Cohen
 Havana Moon Music (BMI) see Michilinda
 Hav-A Tune Inc (ASCAP) see Horse Creek
 Havenhurst Music (ASCAP) see Amestoy
 Hawaiian Reg & Publ'g Co Inc (ASCAP) PO Box 2D61 91D Ateka St Honolulu Hawaii 968D5 Tel (808) 536 1124 Pres & Gen Mgr Eaton Magoon Jr Prof Mgr Jack Law
 Hawaii Music Co Inc see MCA
 Hawkes & Sons (ASCAP) see Boosey & Hawkes
 Hayako Music (ASCAP) see Martin Cohen
 Hayway Music (ASCAP) see Trust Music
 Lee Hazlewood Music Corp (ASCAP) 15D1 Broadway 30th Fl New York N Y 1DD36 Tel (212) 563 641D Pres Lee Hazlewood Gen Mgr Mickey Goldsen
Branch: Hollywood, Calif., 6124 Selma Ave Zip 9DD28 Tel (213) 469 2296
 Hazy Day Music (ASCAP) see Chappell
 Head Publ'g Co (BMI) see Mietus
 Heartline Music Co (BMI) Box 47 Woodland Hills Calif 91364 Tel (213) 343-9D71 Pres Steve Stebbins, Gen Mgr Oon Bradley
Affiliated firm: Cherylyne Music (BMI)
 Heart O Country (BMI) 1D47 Studerwood St Houston Tex 77DD8 Tel (713) 862-134D VP Dorothy Rich
 Heart Warming Music Co (BMI) see John T Benson
 Heavy Gravy Music see Fourth Floor
 Heavy Hank Publ'g (BMI) 1644 Glynn Court Detroit Mich 482D6 Tel (313) 867 1853 Pres Edt Henry
 Heavy Metal Music see Fourth Floor
 Heavy Music Inc (BMI) 8776 Sunset Blvd Los Angeles Calif 9DD69 Tel (213) 659 6444 Cable GERTRECS Gen Mgr Lore Leis
Affiliates: Andromeda Music Corp (ASCAP) Synergistic Music (SESAC)
Int'l reps: Australia (Chappell) Austria (Bellver in Germany) Brazil (Nova France/Robin) Germany (Bellver) Israel (April) New Zealand (Chappell) in Australia) Scandinavia (Air in Sweden) South Africa (Laetrec) Switzerland (Bellver in Germany) UK (Intersong)
 Hedley Songs Music (BMI) see A Schroeder
 Heights (BMI) 4315 University Ave NE Minneapolis Minn 55421 Tel (612) 788-2895 Pres Ron Gary VP Herman Halffmann
 Heldon Music Inc (ASCAP) see Don Costa
 Helicon Music Corp (BMI) see Joseph Bonin
 Helios (Ed) (BMI)—Prof Mgr Halsey Stevens—see Mark Foster
 Helios Music Corp (BMI) 1619 Broadway Suite 6D3a New York N Y 1DD19 Tel (212) 581-2D8D Pres Claus Oergman (Mechanical rights administered by Copyright Serv Bureau Ltd.)
Affiliates: Corcovado Music Corp (BMI) Glamorous Music Inc (ASCAP) Monsapet Music Inc (BMI)
Int'l firm represented: Ebony (Germany)
Int'l rep: Germany (Ebony)

Hello Darlin' (SESAC) see Twitty Bird
 Hello There! Music Inc (ASCAP) see Fred Ankr
 Hendon Music Inc (BMI) see Boosey & Hawkes & Lyra
 James Hendrix Music Publ'g (ASCAP) PO Box 90b39 902 42 Ave N Nashville Tenn 372D9 Tel (615) 297 4174 Pres James Hendrix
Affiliates: Grawick Music Publ'g (BMI) Mester Music Publ'g (BMI)
 Henrine Music Publ'n's Inc (ASCAP) 25 Central Park West New York N Y 10023 Tel (212) 765 1180 Pres & Gen Mgr Henri W Gine Prof Mgr Bert Mann
Affiliate: Adrienne Music Co (ASCAP)
 Henttar Press (ASCAP) see C F Peters
 Heno Publ'g (BMI) 8959 S Oglesby Chicago Ill 60617 Tel (312) 375 4276 Pres Oscar Jackson VP Armond Jackson
 Henry Prod'n's Ltd (BMI) see Joe Taylor
 The Herald Ass'n Inc PO Drawer 218 Wellman Heights Johnsonville S C 29555 Tel (803) 386 2600 Pres Erv Lewis
Affiliates: Bridge Music (BMI) Silhouette Music (SESAC)
 Heritage Music Press (ASCAP) see Lorenz Inds
 Heritage Music Publ'n's Inc (SESAC) see Ashley
 Herman Music Inc (ASCAP) see Fiesta
 Herschord Music Ltd (BMI) see Alexander Broude
 Hibiscus Music Co see Martin Cohen
 Hickory Grove Music (ASCAP) 9128 Sunset Blvd Los Angeles Calif 9DD69 Tel (213) 288 0211 Pres Irving L Azoff VP S Joe Walsh Dan Fogelberg
 Hickory Hollow Music (BMI) PO Box 1505 Nashville Tenn 37202 Pres Benny Williams
 Hi Cue Prod'n's (ASCAP) see Irving Mills
 Hidle Music (BMI) 12023 Rhode Island Ave Los Angeles Calif 90025 Tel (213) 462 0723 Owner H B Barnum Gen Mgr James R Altfrey Prof Mgr Patrick G Crotty
Affiliates: El Patricio Music (BMI) Hi Ward Music
 Hierophant Inc (BMI) see Organic Mgmt
 Highball Music (BMI) PO Box 40484 Nashville Tenn 37204 Tel (615) 383 6564 Pres Gen & Prof Mgr Jack D Johnson
Affiliate: Lowball Music (ASCAP)
 Higher Music Publ'g (ASCAP) 1 Gulf + Western Plaza New York N Y 10023 Tel (212) 245 7777 Pres M Lang VP R Parei
 Highgate Press (BMI) see Galaxy
 High Mass Prod'n's Inc (BMI) see Copyright Serv Bureau
 High Sierra Music (ASCAP) 11/24 Ventura Blvd Studio City Calif 91604 Tel (213) 769 9451 Pres Allan Rinde
Affiliate: Chardax Music (BMI)
 High Wave Music (ASCAP) Pres Gary Wright—see Bel dock Levine & Hoffman
 Hilana Music Inc (ASCAP) 520 University Ave No 125 Madison Wis 53703 Tel (608) 251 2644 Pres Ken Adamany Gen & Prof Mgr Jeffrey Messenger
Affiliates: Good Sphere Songs (ASCAP)
 Hillary Music Inc (BMI) see Meadowlark
 Hillbrow Music Inc (ASCAP) see Kenwood & New York Times
 Hillgreen Music (BMI) see Folklore
 Gregg Hill Music (ASCAP) see Op'm End—Oyster
 Hill & Range Songs Inc (BMI) see Chappell
 Hilmer Music (BMI) see Rondor
 Hilmer Publ'g Co Inc (ASCAP) c/o Pryor Cashman & Sherman 9665 Wilshire Blvd Beverly Hills Calif 90212 Tel (213) 278 bb24 Pres Nils Lofgren Gen Mgr Arthur Linson Prof Mgr Michael Rosenfield
 Hi Morning Music Inc (BMI) see Al Gallico
 Hindsight Music (ASCAP) see Chappell
 Hinrichsen Ed (BMI) see C F Peters
 Hip Hill Music (BMI) PO Box 17365 Nashville Tenn 37217 Tel (615) 847 4419 Pres Myra Ann Smith VP & Gen Mgr Margaret Lewis
Branch: Shreveport, La., PO Box 32b8 Zip 71103 Gen Mgr A Alton Warwick
Affiliate: Ragged Island Music (BMI)
Int'l reps: Canada (Qualtrac) Germany (RCA)
 Hippolit Music (ASCAP) see Mennon
 Hirt Music Inc (ASCAP) see Five Sisters
 HitKit Music (BMI) PO Box 22325 Nashville Tenn 37202 Tel (615) 385 27D4 Pres & Gen Mgr David N Gibson
Affiliates: Music Craftshop (ASCAP) Phono Music (SESAC)
 The Hit Machine Music Co (BMI) (div of Diversified Mgmt Group) PO Box 20b92 San Diego Calif 92120 Tel (714) 277 3141 Pres Marty Kuritz VP David Sinc hez
 Hitmakers (ASCAP) see Bonton
 Hitzburgh Music Co (BMI) PO Box 195 157 Ford Ave Gal latin Tenn 37D66 Tel (615) 452 1479 3900 Pres Harold Gilbert Gen Mgr Marcus Scott Prof Mgr Bobby Brinkley
Affiliate: Seventh Day Music Co (BMI)
 Hitway Music (BMI) see Blue Book
 Hi Ward Music see Hidle
 Hward Music Co (ASCAP) see Chappell
 Hobbittion Ent's Inc (ASCAP) see 2Dth Century
 Hobby Horse Music (BMI) see Garrett
 Hob & Nub Music Publ'n's (BMI) 158 W 15 St Suite 2D New York N Y 10011 Tel (212) 255 7214 Owner & Gen Mgr LeRoy De Gregory
Int'l rep: Germany (Belmont)
 R A Hodge 273 Page St San Francisco Calif 94102 Tel (415) 864 510D
Administered companies: Bear Brown Publ'g Co (BMI) Cherry Pie Music (ASCAP) Coastal Publ'g (ASCAP) Foogony Publ'g Co (BMI) Gambol Music (ASCAP) Glen Helen Music (ASCAP) Grand Round Music (BMI) Irving Street Music (ASCAP) Morning Life Music (ASCAP) Ozone Music (BMI) Paddlewheel Music (BMI) Red Shoes Publ'g Co (BMI) Sky Blue Music (ASCAP) Steamboat Gothic (ASCAP) Winds & Dragons Publ'g Co (BMI)
 Hodolog Music (BMI) see Berkeley Cooperative
 Hog Music Inc (ASCAP) see Julio-Brian

Holister Music (ASCAP), 2413 Hyperion Ave. Los Angeles, Calif 90027 Tel (213) 663-3223 Co-Owner Dan McTague

Hollenbeck Music (BMI), see Rondor

Hollis Music Inc (BMI), see TRO

Hollywood Songs (ASCAP), see Sam Fox

Eddie Holman Inc (BMI), 905 Robinson Bldg., 42 S 15 St., Philadelphia, Pa 19102 Tel (215) 564-6050 Pres Eddie Holman, Gen & Prof Mgr Harold Rosenthal

Affiliate: Schoochiebug Music (ASCAP)

Holy Smoke Music (ASCAP), see Mylon LeFevre

Homebrew Music (ASCAP), 1102 SW Fifth Ave., Mineral Wells, Tex 76067 Tel (817) 325-2017 Owner Robert Dalton

Affiliate: Dark Valley Music (BMI)

Homecoming Music Co (BMI), see A Schroeder

Home Grown Music (BMI), see April Blackwood

Home Is Where The Heart Is Music (ASCAP), see Martin Cohen

Home-Made Music Co Inc (BMI), see Stone-Rap

Home Sweet Home Music (BMI)—Pres Chris Christian—see Caseyem

Charles W Homeyer & Co (ASCAP) see Carl Fischer

Honky Tonk Music (BMI), see Chappell

Hoodie Music Co (ASCAP), see Tradition

Hope Publ'g Co (ASCAP), Carol Stream, Ill 60187 Tel (312) 665-3200 Pres G H Shorney Jr

Affiliates: Agape (ASCAP), Somerset Press (ASCAP)

Horizon Music Co (BMI), 1619 Broadway, New York, N Y 10019 Tel (212) 247-2904 Pres R Fisher

Affiliate: Songsellers (ASCAP)

Hornbrook Music (BMI), see Equinox

Hornbush Music Co (BMI), PO Box 13661 Houston Tex 77019 A&R Rep Ezzard Topps, Promo J D Horn

HoroHr Music Co (BMI), see Su-Ann

Horse Creek Music (BMI), 1024 16 Ave S., Nashville, Tenn 37212 Tel (615) 327-3644 Owner Roger L Jaudon

Affiliates: Hav-A-Tune Inc (ASCAP), Jenny Bee Music (BMI), Don Williams Music (BMI)

Horse Hairs Music Inc., PO Box 4115 Madison, Tenn 37115, Tel (615) 868-4090. Contacts Robert M. Heller, Ronald Haffkine

Branch: Brooklyn, N.Y., 106 Montague St Zip 11201

Horttor Music Co (BMI), 313 El Teyon Ave., Oildale, Bakersfield, Calif 93308 Tel (805) 399-9028 Owner Robert L Horttor

Hot Chocolate Music Co Ltd (BMI), see JBP Music

Hot Damn Song Co (ASCAP), see Skip Taylor

Hot Egg Music (BMI), 6515 Sunset Blvd., Suite 309 Hollywood, Calif 90028 Tel (213) 462-0909 Pres R Dean Taylor

Affiliate: Ragamuffin Music (BMI)

Int'l rep.: Canada (BC Music)

Hot Gold Music Publ'g Co (BMI), PO Box 25654 Richmond, Va 23260 Tel (804) 264-9151 Pres Joseph J Carter Jr, VP Thomas R Cephas

Hotis Music (BMI), see Rondor

Hot Mama Goose Music (ASCAP) see Minto

Hot Pot Music (BMI), 327 Columbia Ave., Stratford, N J 08084 Tel (609) 784-9548 Pres Lem Harris

Affiliated firm: Never Ending Music (BMI)

Hot Rock Music (BMI), see Landers-Roberts

Hot Shot (BMI), see Big Shot

Hott Buns Music, see Mietus

Hounddog Music (ASCAP) Box 531, Point Reyes Station Calif 94956 Pres Jeffrey Cain Gen Mgr Susan Dexler

Hourglass Music (ASCAP), see Publishers Licensing Corp.

House of Bryant Publ'ns (BMI), PO Box 36, Hendersonville, Tenn 37075 Tel (615) 385-3245 Owners Boudleaux & Felice Bryant Gen Mgr Teri Knight

House of Cash Inc (BMI), PO Box 508 Hendersonville, Tenn 37075 Tel (615) 824-5110 Co-Pres John R & June Carter Cash, Gen Mgr Reba Hancock

Affiliates: Family of Man Music Inc (ASCAP), Song of Cash Inc (ASCAP)

House of Cenkor (BMI), PO Box 70105 1423 Texas Ave., Houston, Tex 77007 Tel (713) 228-4447, WATS (800) 231-1238 Pres Dottie R Austin Gen Mgr Craig Ballard

House of David (BMI), see Songs of David

House of Diamonds (BMI), PO Box 449, Cleburne, Tex 76031 Owner Jan Diamond

House of Dreams Music (BMI) see Rondor

House of Gold Music Inc (BMI), PO Box 50338, Belle Meade Sta., Nashville, Tenn 37205 Tel (615) 383-4667 Pres Bobby Goldsboro Exec VP Bob Montgomery

Affiliate: Bobby Goldsboro Music Inc (ASCAP), Hungry Mountain Music Inc (BMI)

House of Jones Music (BMI) see Rondor

House of Living (ASCAP) see Chappell

House of Loyd Inc (ASCAP), PO Box 760, 300 Oldham St., Nashville, Tenn 37202 Tel (615) 255-2675 Pres Lola Scobey, VP Hank Riddle, Promo & Prod ns Dir Joe Sun, Opns Dir Susan O Donnell

Affiliates: Bill Black Music Inc (ASCAP), Isolation Music (BMI), Loyd of Nashville Music Inc (BMI), Pot O Gold Publ'g Co (ASCAP)

House of Rock Music (BMI), 958 W Edgemont Dr San Bernardino, Calif 92405 Tel (714) 882-6796 Owners Bill & Myral Bellman, Gen Mgr Bill Bellman

House of Sham Music Co (BMI), see Skinny Zach

House of Talley Music (BMI), 3101 S Western Ave. Los Angeles, Calif 90018 Tel (213) 731-2460 Pres Byron R Spears, Admn Dir & Gen Mgr Leroy C Lovett

Affiliated firm: Famosonda Music (BMI)

Affiliates: Birthright Music Co (ASCAP), Chinwah Songs (SESAC)

House of Weiss Music Co (ASCAP), see 20th Century

Howard Beach Music Inc (ASCAP), see Sanga

Jack Howard Publ'g Inc (BMI), see Arcade

Tash Howard Music Group, 1697 Broadway, New York N Y 10019 Tel (212) 582-5646 Pres Tash Howard

Affiliates: Desert Moon Songs Ltd (BMI), Desert Rain Music Ltd (ASCAP), It Ain't Easy Music Co Inc (BMI), Laumor Music Corp (ASCAP) O Songs Inc (ASCAP)

Tash Music Co Inc (BMI), Grenelda Therner Music Corp (ASCAP), Triple O Songs Ltd (BMI)

Ray Willie Hubbard Music (BMI), see Ivan Mogull

Huckleberry Creek Music (ASCAP), see Chappell

Hudson Bay Music Co (BMI), 1619 Broadway, New York, N Y 10019 Tel (212) 489-8170 Partners Freddy Bienstock, Jerry Leiber, Mike Stoller, Comptroller Lester Boles

Affiliates: Yellow Dog Music Inc (ASCAP), Xanadu Xongs Inc (ASCAP)

Huffman Publ'g Co (BMI), see Township Group

Huh Music (BMI), see Placid

Humdrum Music Co (BMI), see A Schroeder

Hungry Mountain Music Inc (BMI), see House of Gold

R L Huntzinger Inc (SESAC), see Willis

Hurdy Gurdy (BMI), see Counterpart

Hustlers Inc (BMI), 5722 Kentucky Downs, Macon, Ga 31204 Tel (912) 477-0850 Pres & Prof Mgr Alan Walden

Hyannis Music Publ'ns (BMI), 622 Rt 3A, Cohasset, Mass 02025 Tel (617) 383-9494 Pres Rik F Tinory, Gen Mgr Richard F Tinory Jr., Artist Relations Mgr Claire Babcock

Affiliate: Old Boston Publ'g (BMI)

I

Ice Age Inc (ASCAP), see Thirty Four

Icebag Corp (BMI), see Mietus

Ice Man Music Corp (BMI), see Chappell

Ice Music (ASCAP), see Martin Cohen

Ice Nine Publ'g Co Inc (ASCAP), PO Box 1073, San Rafael, Calif 94901 Tel (415) 457-6300 Pres Robert Hunter Gen Mgr David Parker, Prof Mgr Alan Trust

Affiliate: Good Grazin' Music (ASCAP)

Int'l rep.: Worldwide except USA & Canada (Warner Bros)

Ichabod Music Co (BMI), see Worthy

Iffin Music Publ'g Co (BMI), 216 Applewood Ln Virginia Beach, Va 23452 Tel (804) 340-4582 Pres Heath Webb

Igneous Music Inc (BMI), see Alouette Prod ns

I Love Music (BMI), 5500 W Jefferson Blvd., Los Angeles, Calif 90016 Tel (213) 930-1722 Pres Wayne Volant, VP Tom Heiman

I'm A Truck Music (BMI), see Ripcord

Immunity Music (ASCAP), see Schabraf

Important Publ'ns (ASCAP), see Very Important

Improvart (BMI), see Pablo

Indano Music Co (ASCAP), see Ivan Mogull

India Music (ASCAP), c/o Greene & Reynolds, 900 Ave of the Stars, Suite 1635, Los Angeles Calif 90067 Tel (213) 553-5434 Pres Lou Adler, Bus Mgr Robert L Greene

Int'l reps.: Australia (Rondor), France (Marouani), Japan (Taiyo), New Zealand (Rondor) UK (Rondor)

Indian Lake Music (ASCAP), see Arapaho

Influx Music (BMI), see Royalty Control Corp

Inner City Trade Publ'g Co (BMI), see Insurance Music

Inner-Glo Music Co (BMI), 15 S Washington St., Emporia, Kan 66801 Tel (316) 342-7769

Insanity's Music (BMI), 2454B Pierce, Southfield, Mich 48075 Tel (313) 559-7630 Pres Bruce Lorfel

Insight Music Co (BMI), see BC Ents

Insurance Music (BMI), PO Box 928, 2138 E 75 St., Chicago, Ill 60649 Tel (312) 734-1232 Pres William C Tyson

Affiliate: Inner City Trade Publ'g Co (BMI)

Integrity Music Corp (ASCAP), 400 Madison Ave., New York, N Y 10017 Tel (212) 688-9250 Pres Jack Wolf

Intercontinental Music Combine (BMI), c/o Ed Sherman, 16000 Ventura Blvd., Suite 202, Encino, Calif 91436 Tel (213) 981-4545 Owner Edward M Sherman.

Affiliate: Alouette Music Publ'g Co (BMI), Intercontinental Tunes (BMI)

Intercontinental Tunes (BMI), see Intercontinental Music.

Intergalactic Music Inc. (ASCAP), see Star Show

Interior Music (BMI), see Rondor

Interlochen Series (ASCAP), see Crescendo

Intermountain Music (BMI), PO Box 1067, Hollywood, Calif 90028 Owner & Pres R Chandler

Affiliate: Sesame Music (BMI)

International Bros (BMI), see Sherlyn

International Doorway Music (ASCAP), 3410 Ave R, Lubbock, Tex 79412 Tel (806) 744-5590 Pres & Prof Mgr Bud Andrews, Gen Mgr Ed Wilkes

Affiliate: Joyous Sounds Music (BMI)

The International Music Co (ASCAP), 214 W 96 St., New York, N Y 10025 Tel (212) 866-2469 Cable OTOARECO Pres L Raul Bernard, VP Blanca Bernard, Exec Sec y Lolita Vera

Affiliate: Latin American Music (BMI)

International Rural Music of America (BMI), see Eastview

International Sound Corp 20 Music Square W Nashville, Tenn 37203 Tel (615) 244-4650 Pres Gen & Prof Mgr A Linton Satava

Affiliates: A Gee Jay (ASCAP), Dalaiah Music (BMI)

International Tape Music of Canada, see Copyright Serv Bureau

Interplanetary Music (BMI) (div of Solar Sun Corp.), B141 S Throop, Chicago, Ill 60620 Tel (312) 846-1993

Intersong-USA Inc (ASCAP), see Chappell

Interval Music (BMI) (div of Alan Lorber Prod'ns Inc.), 414 E 52 St., New York, N Y 10022 Tel (212) 751-8347 Pres Alan Lorber

Affiliate: Alp Music Inc (ASCAP)

In the Black Music (ASCAP), see Chappell

In the Red Music (BMI), see Chappell

Intimate Music Corp (ASCAP), see Big Seven—Planetary

Invador Music (BMI), B961 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 278-8961 Pres Don Perry

Affiliate: Susaper Music (ASCAP)

Int'l rep.: Worldwide (Edwin H Morris in USA)

Ione Press Inc (BMI), see E C Schirmer

Iramac Music (ASCAP), see Mietus

Irene Music Co (BMI), see Elvirtrue

our
46th
year



one of the
world's foremost
music-licensing
organizations.

WORLD HEADQUARTERS 10 Columbus Circle, New York, N.Y. 10019 • (212) 586-3450
REGIONAL OFFICES The SESAC Building, 1513 Howkins Street, Nashville, Tenn. 37203 • (615) 244-1992

Irman Music (BMI), 80 Elmhurst Blvd Scranton Pa 18510 Tel (717) 347 8429
 Ironside Music (ASCAP) PO Box 2292 Nashville Tenn 37214 Tel (615) 883 2248 Pres Bob Millsap
Affiliates: Dobbins Music (BMI) Longstreet Music (BMI)
 Irving Music Inc (BMI) see Rondor
 Irving Street Music (ASCAP) see R A Hodge
 Ishmael Music (BMI) see Big Seven—Adam R Levy
 Island Music (BMI) 7720 Sunset Blvd Los Angeles Calif 90046 Tel (213) 851 1466 Pres Lionel Conway
 Gen Mgr Jeff Benjamin Prof Mgr Linda Scoppa
Home office: England
Affiliates: Ackee Music Inc (ASCAP) Andustin Music Co (ASCAP)
 Isle City Music (ASCAP)—Pres & Prof Mgr Leon Ethridge
 Gen Mgr Gerald Adams—see Adams-Ethridge
 Isle of Music (ASCAP) see St Nathanson
 Isolation Music (BMI) see House of Loyd
 Isolode Publ g Co (BMI), 2322 S 64 Ave Omaha Neb 68106 Tel (402) 554-0123 Owner & Mgr Steve J Wilson
 It Ain't Easy Music Co Inc (BMI) see Tash Howard
 Italian Book Corp 1119 Shore Pkwy Brooklyn N Y 11214 Tel (212) 236 5803 Pres Frank Tudisco VP & Gen Mgr Lyvia DeMartino
Int'l firms represented: Acampora Albano Aldebaran Allione Amalli Amena (Galdieri) Ameteste Aprilia Argo Argoss Armonia Aurora Autori Associati Amici della Canzone Balalaika Barile Franco Bixio Botega Rimi & Melodie Bideri CLET Campese Canaria Cantata Pierrot Cantanapoli (Leonardi) Capodanno Capolongo Cappiello, Casa Musicale Napoletana Casiroli Ceccoli (Vedova) Cembali Cenacolo Cioffi (Leonardi) Colomba Colonnese Conchiglia Corsini O Angelo D Annibale, Dea De Chigry Oeva Di Gianni Dino EMDC EMI Editrice Cosi Esat Nap Egnuska Epitani Eruzione Esposito A., Falcochio E Falcochio E Festa Forlivesi Fraggasi & Figli Franchi (Casa della Canzone) Gennarelli Gesa Giba Gil Giovinetta Globo Izzo R Joli La Canzone La Canzone Partenopea La Canzonetta La Sirena La Sorgente La Canzone Napoletana (Anazzo) Marechiaro, Marcora Mario E A Mattiello, Nabeda Alborna Napoli Napolitano Nazionale Music (E A Mario) Nobile Novocento (900) Nufa Nuova Italia Nuova Italia Musicale Odes Palmieri Panzetta Pazzali Peri Aida Dionisio Piccola Vela Pierrot Posillipo Radiovox Ragno Rampoldi Rendine Rimi Roma Rosa Ruggiero Russo F M Russo Barile SIME, Santa Lucia Santilio Santojanni Saphox Scapigliata Silvestri Sirio Sorrento Stocchetti Bertini Stop Tempo Varieta Salotto Vesuvio Vittoria d Italia (all Italy)
 Itasca Music (BMI) see Schiffman
 Ivy Music Corp (ASCAP), see Chappell
 Iza Music Corp (BMI) see Eden

J

J & P Music Corp (ASCAP) c/o Pryor Cashman & Sherman 410 Park Ave New York N Y 10022 Tel (212) 421 4100 VP Robert Thiele
Affiliates: Athenaise Music Ltd (ASCAP) Hot Chocolate Music Co Ltd (BMI) Nessie Music Corp (ASCAP) PAB Music Corp (BMI) Ringo Pasta Music Ltd (BMI) Tebo Music Ltd (ASCAP) Bob Thiele Music Ltd (ASCAP)
 J & E Music Inc (ASCAP) see Copyright Serv Bureau
 J & H Publ g Co (ASCAP) (div of Feliciano Ents.) 415 N Tustin Ave Orange Calif 92667 Tel (714) 639-6420 Exec VP Janna Merlyn Feliciano
Affiliate: Joti Music Publ g Co (BMI)
 J J Jules Ents 485 Fort Couch Rd Pittsburgh Pa 15241 Tel (412) 833 7777 831 7778 Owner Julius Jules Kruspir
Affiliates: Julesco Music (ASCAP) Jules-Tone Music (BMI)
 J W T-Music Inc (ASCAP) 420 Lexington Ave New York N Y 10017 Tel (212) 686-7000 Pres Don Johnston, VP & Gen Mgr Marion Preston
 Jabebe Music Publ g Co (BMI) PO Box 806 Cartersville Ga 30120 Tel (404) 382-7486 6199 Pres & Prof Mgr Robert L Beavers Gen Mgr Charlie Beavers
 Jabern Music Co (ASCAP) see Matundi & Chappell
 Jack & Bill Music Co (ASCAP) see T B Harms
 Jackelope Music Inc 565 Fifth Ave Rm 601 New York N Y 10017 Tel (212) 682-8620 Pres J Levy Prof Mgr Richard Golub
Affiliate: Flying Spur Music Inc (BMI)
 Jack Music Inc (BMI) PO Box 1333 Nashville Tenn 37202 Tel (615) 383-0330 Pres Jack Clement VP Bob Webster
Affiliates: Gold Dust Music (BMI) Jando Music (ASCAP) Silver Dollar Music (ASCAP)
Int'l rep.: Worldwide except USA (Morning)
 Simon Jackson Music (BMI) see United Artists
 Jadar Music Corp (BMI) see Chappell
 Jadber Music Inc (ASCAP)—Pres Murray Swartz Gen Mgr Zach Glickman—see Skinyv Zach
 Jake-Carl Publ ns (BMI) 744 N Main St Opelousas La 70570 Tel (318) 942-7092 Owner Jack Graffagnino
 Jalynne Corp (BMI) 2203 Spruce St Philadelphia Pa 19103 Tel (215) 732-6484 Pres Irv Nahan Gen Mgr L Gardner
Affiliated firm: Warner Bros Music (ASCAP)
Affiliates: Oakar Prod ns Inc (BMI) Jot Music Co (BMI)
 Jamdan Publ g Co (BMI) 1119 E Broadway West Memphis Ark 72301 Tel (501) 735-4616 Pres Oan Craft Gen Mgr Juanita Craft Prof Mgr Howard Craft
Affiliates: CMC (BMI) West Memphis Publ g Co (ASCAP)
 Jamerica (BMI) 846 Seventh Ave New York N Y 10019 Tel (212) 757-3800 Pres Art Hetherston Nat'l Sales Mgr Larry Sockell N Y Mgr Wayne Hutchins West Coast Rep Howard Alper
 James Boy Publ g Co (BMI) PO Box 128 Worcester

19490 1834 W Cheltenham Ave Philadelphia Pa 19126 Tel (215) 424-0800 Pres Jesse James
 Dick James Music Inc (BMI) 119 W 57 St New York N Y 10019 Tel (212) 581-3420 Prof Mgr Arthur Braun Bus Affairs Mgr Joan Schulman
Home office: England
Affiliates: Cookaway Music Inc (ASCAP) Daramus Inc (BMI) Dejamus Inc (ASCAP) Maribus Music Inc (BMI) Red Day Music (ASCAP) Superscreen Music (ASCAP)
 Jami Music Corp (BMI) see Big Seven—Adam R Levy
 Jamie Music Publ g Co (BMI) 919 N Broad St Philadelphia Pa 19123 Tel (215) 232 8383 Pres Harold S Lipsius
Affiliates: 8ee Cool Publ g Co (BMI) Blockbuster Music Inc (BMI) Dandelion Music Co (BMI) Ellipsis Music Corp (ASCAP) Nujac Publ g Co Inc (BMI)
 Jamil Music (BMI) 413 N Parkerson Ave Crowley La 70526 Tel (318) 783 1601 Pres Jay Miller VP Bill Miller
Affiliates: Lucky Stroke Music (ASCAP) Whiting Music (BMI)
 Jamvah Music Inc (BMI) 348 Flag Chapel Jackson Miss 39203 Tel (601) 922-5242 Pres Joe Shamwell
 Jando Music (ASCAP) see Jack Music
 Janell Music (BMI) 792 E Julian St San Jose Calif 95112 Tel (408) 286-9840 Pres Harvey Tom Gen Mgr Barbara Tailmidge Prof Mgr Gladie O Neal
 Jangar Music Publ rs (BMI) 7025 Claire Ave Reseda Calif 91335 Tel (213) 343 5764 Pres Jay Bonner Gen Mgr Warren Beilane
 Janon Music (ASCAP) see Copyright Serv Bureau
 Jansa Music (ASCAP) see Broadside
 January Music Corp (BMI) see A Schroeder
 Jarb Publ g (BMI) see Tune-Kel
 Jarrett Music (ASCAP) (div of Jarrett Recs Int'l Inc) c/o Michael S Gussick 39 W 55 St New York N Y 10019 Tel (212) 247-2040 445-4035 Pres Joseph Jarrett
 Jasmine Music Co (ASCAP) see Dawnbreaker
 Jason Sean Music (ASCAP) see 20th Century
 Jaspur Music Publ g Co Ltd (BMI) 852 Elm St Manchester N H 03101 Tel (603) 623 9749 624 1990 Cable W&G Mng Dir James N Parks
Home office: Australia (Woomera)
Affiliates: Alfie Angelica (GEMA) Banff (BMI) Caprice (BMI) Cecilia Music Publ g (BMI) Fontain (BMI) Melbourne Music Publ g Co (ASCAP) Rodeo (BMI) Whitecap (BMI) Woomera (APRA)
Int'l firms represented: Banff (Canada) Mersel (Germany) Jaspur (UK) Melbourne (Canada) Woomera (Australia)
Int'l reps.: UK (Chappell Leeds) Western Hemisphere (Chappell)
 Jaspentia Music (BMI) see Rondor
 Jaspurr Music (BMI) see Bug Music
 Jatap Publ g Co (BMI) see Irving Mills
 Jat Music Inc (BMI) see 4 Star
 Jatomec Music Publ g Corp (BMI) see Big Seven
 Jay Boy Music Corp (BMI) see Copyright Serv Bureau
 Jay & Cee Music Corp (BMI) see Fort Knox
 Jayde Music see Copyright Serv Bureau
 Jay Jay Publ g Co (BMI) PO Box 4155 Normandy Branch Miami Beach Fla 33141 Tel (305) 758 0000 Owner W Jaggello
Affiliate: Walters Music (ASCAP)
 Jaymore Publ g Co Inc (BMI) PO Box 100 Brighton Mich 48116 Tel (313) 229 5765 Pres John W Morris Trs Norma Morris
 Jays Ents Inc (ASCAP) see Chappell
 Jay Six Publ g Co (BMI) 19 Ledge Hill Rd West Roxbury Mass 02132 Tel (617) 327-1234 Pres Jack Sager
 Jazz Bird Music (ASCAP) see Warner Bros
 Jib Music (BMI) see Pickwick
 Jibsky Music Co (ASCAP) see Gordon
 Jec Publ g Co (BMI) 308 Poplar Ave Memphis Tenn 38103 Tel (901) 526-5951 Pres Nick Pesce Gen Mgr Willie Mitchell
Affiliate: Fi Music Inc (ASCAP)
 Jeeda Music (BMI) PO Box 2111 Huntington Beach Calif 92647 Tel (714) 842 8635 Owners Earl Beecher Paul Smith
 Jefferson Airplane Music Co (BMI) see Mietus
 Jemeret Music (BMI) 1417 Montford Dr Charlotte N C 28209 Tel (704) 527 0954 Pres Bob Meyer
 Jeneva Music Co (BMI) see Ernkell
 Jenji Music Co (BMI) see A Schroeder
 Jenniejohn Music (BMI) 4123 N 44 St Milwaukee Wis 53216 Tel (414) 873 4287 Pres Ken Wright
 Jennifer (ASCAP) see Croma
 Jennings Ross Music (BMI) 820 Frank Dr Emmaus Pa 18049 Tel (215) 967 3480 Owner & Prof Mgr Dale Schneek
Affiliate: Deercatcher Music (BMI)
 Jenny Bee Music (BMI) see Horse Creek
 Jenny Kat Music (ASCAP) see Arnold Mills
 Jensen Music (ASCAP) see John T Benson
 Jen-Shem Music Publ rs (BMI) 39 Holiday Dr Sqmonauk Ill 60552 Tel (815) 498 2623
 Jeralana Music (BMI) 723 Seventh Ave New York N Y 10019 Tel (212) 245-7640 Pres Nathan Schnapf VP Jerry Samuels Prof Mgr Paul Friedberger
Affiliates: XIV Music Co Inc (SESAC) Print Music Co Inc (ASCAP)
 Jerden 300 Vine St Seattle Wash 98121 Tel (206) 622-0470 Pres Jerry R Dennon
Affiliates: Bainbridge Music (BMI) Burdette Music Co (BMI) Marinwood Music Publ g (ASCAP) Ian Whitcomb Songs (BMI)
 Jerryco Music Co (ASCAP) see Edwin H Morris
 Jerry-Lynn Music (BMI) see Coyote
 Jetstar Publ rs Inc (BMI) see Abnak & Publishers Licensing Corp
 Jevert Music (BMI) 639 Bulen Ave Columbus Ohio 43205 Tel (614) 258-7112 Pres Jeffrey V Smith
 Jewel Music Publ g Co Inc (ASCAP) see Arc
 Jewish Society (ASCAP) see Ashley
 Jibaro Music Co Inc (BMI) PO Box 424 Mount Clemens Mich 48043 Tel (313) 791 2678 Pres & Prof Mgr James B Roach Gen Mgr Ann Roach

Branch: Hollis, N.Y., 193 24 109 Ave Zip 11412 Tel (212) 776 8179 Gen Mgr Dolores Roach
 Jitdbu Music Inc (BMI) 903-C 18 Ave S Nashville Tenn 37212 Tel (615) 329-4005 Pres Gen & Prof Mgr Jim Glaser
Affiliate: Hacienda Music (ASCAP)
Int'l rep.: Australia (Festival)
 Jillbern Music Inc (BMI) see Chappell
 Jilleam Music Inc (BMI) see Gopam
 Jim-Edd Music (BMI) see 20th Century
 Jimi Lane Music (BMI) PO Box 5295 Santa Monica Calif 90405 Tel (213) 391-6435 Pres Wally Holmes Gen Mgr Peach Holmes
 Jimskip Music (BMI) see Skip Taylor
 Jimsue Music Inc (BMI) see Starsong
 Jo-Al Music Co (ASCAP) see Shoestring & Copyright Serv Bureau
 Joans Bones Publ g Ltd (BMI) see A Schroeder
 Joba Music Co (BMI) PO Box 266 River Forest Ill 60305 Tel (312) 722 7062 Pres Titus Daniels VP Josephine Daniels Int'l Larry Hampton
Affiliate: Little Duke Music Co (BMI)
 Jobete Music Co Inc (ASCAP) 6255 Sunset Blvd Hollywood Calif 90028 Tel (213) 468-3400 Exec VP Robert L Gordy VP & Gen Mgr Jay Lowy Ass't Gen Mgr Karen Hodge Prof Mgr Carol Cassano Natalie Elington Rita Gardner Tommy Gordy
Branch: New York, N.Y., 157 W 57 St Zip 10019 Tel (212) 581-7420 Gen & Prof Mgr Frank Costa
Int'l branch: England
Affiliated firm: Stone Diamond Music Corp (BMI)
Affiliate: Stone Agate Music Div (BMI)
Int'l reps.: Argentina (Trompos) Australia (Castle) Austria (Aberbach) Belgium (Pathe-Marconi) Brazil (Top Tape) Denmark (Reuter & Reuter) Finland (Reuter & Reuter) France (Pathe-Marconi) Germany (Aberbach) Iceland (Reuter & Reuter) Israel (Musicoor) Japan (Taiyo) Mexico (Beechwood) Netherlands (Anagon) New Zealand (Castle) Norway (Reuter & Reuter) South Africa (Laetrec) Spain (Urotag) Sweden (Reuter & Reuter) Switzerland (Aberbach)
 JoCher Music Co (BMI) Box 102C RD 1 Chubbick Rd Cansonsburg Pa 15317 Tel (412) 746 2540 Pres Joe Diamond
Branch: Goodlettsville, Tenn., 122 East Ave Zip 37072 Tel (615) 859 4714 Gen Mgr Bob McCracken
 Jockey (ASCAP) see Croma
 Jodax Music Co (BMI) see Gopam Ents
 Jody Boye Music (ASCAP) see Copyright Serv Bureau
 Joeneil (ASCAP) see Ashley
 Johen Music (BMI) see Jondora
 Johi Music Publ g Co (BMI) see J&H
 Little Richie Johnson Music Co (BMI) PO Box 3 Beien N M 87002 Tel (505) 864 7441 Pres Little Richie Johnson, Mgr John McCutcheon Ass't Mgr Fred Raether
Affiliate: Little Cowboy Music Co (ASCAP)
 Johnstone Monte Music (BMI) see Beechwood
 Joint Music Inc (BMI) see A Schroeder
 Joka Music (BMI) 403 Summit St Vineland N J 08360 Tel (609) 691 5240 Pres Ivan J Jones
 Joli Music Inc (BMI) 1619 Broadway New York N Y 10019 Tel (212) 757 2695 Pres Jim McCarthy Gen & Prof Mgr Gil Miller
Affiliate: Hankbe Music Co (BMI)
Int'l rep.: UK (Campbell Connelly)
 Jonali Music (BMI) see Copyright Serv Bureau
 Jonan Music (ASCAP) see Savgos
 Jonapoo Music Inc (BMI) 9460 Wilshire Blvd Suite 624 Beverly Hills Calif 90212 Tel (213) 275-6000 Pres Jess Rand Gen & Prof Mgr Alison Grano Belanger
Branch: New York, N.Y., 1776 Broadway Zip 10019 Tel (212) 582 0025 Gen Mgr Wallace Magaziner
Affiliates: Elmus Beale Music Inc (BMI) Kinship Music Inc (ASCAP)
 Jondora Music (BMI) 10 & Parker St Berkeley Calif 94710 Tel (415) 549-2500 Prof Mgr Jack L Aho
Affiliates: Circo Music Inc (BMI) Delta R&E (ASCAP) Orpheum Music Co (BMI) Parker Music (BMI) Prestige Music (BMI) Tru-Sound Music (ASCAP)
Administered companies: Aisha Music (BMI) Amaro Music (BMI) Bandy Music (BMI) DeJohnette Music (BMI) Gasca Music (BMI) Johen Music (BMI) Mumbi Music (BMI)
 Jon Music (BMI) 329 N Main Church Point La 70525 Tel (318) 684 2176 Pres & Mgr Lee Lavergne
 Jon Publ g Co (ASCAP) see Double Jon
 Jonvus Music Co (BMI) 2233 W 25 St Los Angeles Calif 90018 Tel (213) 731 1320 Pres J W Spriggs Gen Mgr O W Brown
Affiliates: Gigantic Publ (BMI) Raschid Music (BMI) Thrifty Music (ASCAP)
Int'l rep.: France (Tremplin)
 Joppa Song Publ g Co Inc (BMI) see Real Musical Talent
 JoRob Music Inc (ASCAP) see Northchester
 Josco Music Co Inc (BMI) see Alouette Prod ns
 Joshua Corp (BMI) see General Music
 Josomo Music Co (BMI) see Copyright Serv Bureau
 Jot Music Co (BMI) see Jalynne
 Jowat Music (BMI) see Gopam
 Jowil Music (BMI) see Amestoy
 Joyfully Sad (BMI), 8560 Sunset Blvd Los Angeles Calif 90069 Tel (213) 659-7022 Pres Henry Grumpo Marx Sec'y Treas Scott Lavin (SEE ADVERTISEMENT)
 Joyful Wisdom Music Co (BMI) see Alkatraz Corner
 Joyous Sounds Music (BMI) see International Overlay
 Jubal Sound Music (BMI) see Chappell
 Jubilation Music (BMI) see FYOAG
 Jubilee Music Inc (ASCAP) see Chappell
 JuBoP Music (ASCAP) see Meshugah
 Jucu Music (ASCAP) 25255 Cabot Rd Laguna Hills Calif 92653 Tel (714) 581-5703 Owners Frank Flynn Forrest Owen Phil Yeend
 Jugumba Music (ASCAP) c/o Jay Cooper 9465 Wilshire Blvd Suite 820 Beverly Hills Calif 90212 Tel (213) 278-1111 Cable TRADEMARKS

Affiliate: One Marble Music (BMI)
 Jukebox Music (ASCAP); see Misty Haze
 Judane Music Co (BMI) 8037 13 St Silver Spring Md 20910 Tel (301) 589-5192 Wash. D.C. (202) 333-7474 Owner Jules M Damian
 Julep Publ g Co (div of Julep Inc) PO Box 15551, Nashville Tenn 37215 Tel (615) 383-5698 Pres Charlene Sherrill Gen Mgr Ann Sutton
Affiliate: Mint Julep Publ g Co Inc (ASCAP)
 Julesco Music (ASCAP) see JJ Jules Ents
 Jules-Tone Music (BMI) see JJ Jules Ents
 Julie Music Corp see Clara
 Julio-Brian Music Inc (BMI) 888 Seventh Ave., New York N.Y. 10019 Tel (212) 541-9860 Pres Nat Tarnopol Gen Mgr Irving Wiegand
Branch: Chicago, Ill., 1449 S Michigan Ave Zip 60605 Tel (312) 427-0828 Mgr George Davis
Affiliates: BRC Music Corp (BMI). Hog Music Inc (ASCAP)
 Jumping Jack Music (ASCAP) see Ankh
 June 16 Music Co (BMI) see Mietus
 Jun Moon/Staple Music Inc 255 E 103 St Chicago Ill 60628 Tel (312) 785-6118/3838 Pres Jun Mhoon
 Ralph Jusko Publ ns Inc (SESAC) see Willis
 N S Justman (BMI) see United Artists
 Just Music Corp (BMI) see Schwartz

K

K C M Music (ASCAP) see Caseyem
 K-D (BMI), 111 Valley Rd Richardson Park Wilmington Del 19804 Tel (302) 655-7488 Pres H Edwin Kennedy
 K J Prod'ns (ASCAP), 205 Portland Medford, Ore 97501 Tel (503) 779-7389 Owner & Pres Ken Joy
 K R P C O Music (BMI) (div of Kiderian Recs Prod ns Corp.), 4926 W Gunnison, Chicago, Ill 60630 Tel (312) 545-0861 Pres Ray Peck VP George Peck
Affiliates: Dick/Hike Music (ASCAP), Dolores Music (BMI)
 Kack Klick (BMI), House of Guitar Bldg., 645 Titus Ave Rochester, N.Y. 14617 Tel (716) 544-3500 Pres Bruce Schaubroeck VP Armand Schaubroeck
 Kae-Lyn Music (BMI), see Gopam Ents
 Kags Music Corp (BMI) see Abkco
 Gus Kahn Music Co (ASCAP) 6223 Selma Ave Hollywood, Calif 90028 Tel (213) 462-6088 Owner Donald Kahn
Affiliate: Sugarbush Music Inc (ASCAP)
 Kaiser Music (ASCAP)—Tel (B13) 345-9180 Pres Phil Gernhard—see Gimp Music
 Kalimba Music Co., see Royalty Control
 Kalmann Music Inc (ASCAP), Hilltop Rd., Birchrunville Pa 19421 Tel (215) 469-6965 Pres & Mgr Kal Mann
Affiliate: Woodcrest Music Inc (BMI)
 Edwin F Kalmus & Co (ASCAP), 13125 NW 47 Ave Opa Locka Fla 33054 Tel (305) 681-4683
 E F Kalmus Orchestra Scores Inc (ASCAP), see Belwin-Mills
 Kamakazi Music Corp (BMI) 1650 Broadway Suite 701 New York, N.Y. 10019 Tel (212) 265-0250 Pres Barry Manilow, Gen Mgr Miles J Loure Prof Mgr Al Altman
 Kama Rippa Music Inc (ASCAP) see Buddah
 Kama Sutra Music Inc (BMI), see Buddah
 J & J Kammen (ASCAP), see Ashley
 Kander-Ebb Inc (BMI), see Chappell
 Les Kangas Music Publ g (BMI), 302 E Dewey Ave San Gabriel Calif 91776 Tel (213) 288-5435 Owners Les & Toni Kangas
 Karamar Publ g Co Ltd see Controlled Sheet Music
 Bob Karcy Music (ASCAP, BMI) 437 W 16 St New York N.Y. 10011 Tel (212) 989 1989 Cable ROKINTAL Pres Bob Karcy
Int'l branch: France, Pygmalion
 Karendepity Music (ASCAP) see Royalty Control Corp
 Karla Music Co (ASCAP) 11042 Aqua Vista St North Hollywood Calif 91602 Tel (213) 766-3851 Owner James Argiro
 KasKat Music Inc (BMI) 323 E Shore Rd Great Neck L.I. N.Y. 11023 Tel (516) 482-5930 Pres J Kasenetz, VP & Gen Mgr J Katz
 Edward Kassner Music Co Inc (ASCAP) see Copyright Serv Bureau
 Katch Nazar Music (ASCAP), 185 Bleecker St No 15 New York, N.Y. 10012 Tel (212) 677-1463 Pres Vincent Taft, Gen Mgr George Arslanian
Branch: Syracuse, N.Y., 1326 Midland Ave Zip 13205 Tel (315) 475-2936 Gen & Prof Mgr Z Taft
Affiliate: Zag (BMI)
 Kathjeannes Music Co (BMI) PO Box 1218, Chicago, Ill 60690 Tel (312) 994-4561 Pres Lavon Lambeth, VP Earl Gibson Jr
 Kawiul Music (ASCAP), see United Int'l Copyright
 Richard Kaye Publ'ns, 2234 Laurel Canyon Blvd Los Angeles, Calif 90046 Tel (213) 652-B182 Pres Richard Kaye
Affiliates: Greenleaf Music Inc (ASCAP), Star Track Music (ASCAP) Through the Looking Glass (ASCAP) Virgin Ear Music (BMI)
 Kaye-Smith Music (ASCAP), see Kaye-Smith/van Ackeren
 Kaye-Smith/van Ackeren, 2212 Fourth Ave., Seattle, Wash 98121 Tel (206) 624-8651 Gen Mgr Michael van Ackeren
Affiliates: Kaye-Smith Music (ASCAP) Snoqualmie Music (BMI)
 Kaymar Music (BMI), 3529 Flannery Ln., Baltimore, Md 21207 Tel (301) 944-4823 Pres & Prof Mgr Anthony A Smelgus, Gen Mgr Mary Lou Smelgus
 Kayteckay Music (ASCAP), see Glen Campbell
 Keblo Music Co (BMI) see Eden
 Keca Music Inc (ASCAP), 7033 Sunset Blvd Suite 300 Hollywood, Calif 90028 Tel (213) 461-3821 Pres Larry Gordon Gen & Prof Mgr Noreen Rae Cowan
Affiliate: Rip Music Inc (BMI)
 Keel Music Publ g Co Inc (BMI) see Big Seven—Nom

Joe Keene Music Co (BMI) PO Box 602, Kennett Mo 63857 Tel (314) 888-3032/2995 Pres Joe Keene
Affiliates: Cone Music Co (BMI), Happy Day Music Co (BMI), Lincoln Road Music Co (BMI)
 Keeta Music Co (BMI) see Briarmeade
 Keisha Music (BMI) see Bushka
 Keith Music (ASCAP), 22424 De Grasse Dr Woodland Hills Calif 91364 Tel (213) 883 6183 Pres Barney Fields
Affiliate: Ken Rose Music (BMI)
 Kellaway Music, see Martin Cohen
 KellGriff Music Publ g Inc (BMI), 18307 James Couzens Fwy Detroit, Mich 48235 Tel (313) 862-1878 Pres & Gen Mgr Ernest Kelley Prof Mgr John E Griffith
Affiliated firm: Ernel Music Co (BMI)
 Kelly Music Publ ns (BMI) see Country Star
 Kelton Inc (ASCAP) 3800 S Ocean Dr 2nd fl Hollywood Fla 33019 Tel (305) 921-0847 Pres H J Lengsfelder
Affiliates: Pleasant Music Publ g Corp (ASCAP) Saka Music (BMI), Sing & Dance Music Publ g Co (ASCAP)
 Kemo Music Co (BMI) see Beechwood
 Kenbar Music Corp (BMI) see Greenbar
 Kendor Music Inc (SESAC), Main & Grove Sts Delevan N.Y. 14042 Tel (716) 492-1254 Pres Arthur W Dedrick VP & Gen Mgr Lester P Chappell (Administered by Publishers Licensing Corp)
 Ken Glen Publ g (BMI) see Chappell
 Kennett Music Co (BMI) see Copyright Serv Bureau
 Keno Music (ASCAP), see Friend
 Arthur Kent Music Co (ASCAP) 3 Redbud Dr., Nashville, Tenn 37215 Tel (615) 383-8130 Owner Arthur Kent
 Kentucky Colonel Music (BMI) see Michillinda
 Kenwall Music Publ g Co (ASCAP) see Door Knob
 Kenwood Music Inc (BMI) 747 Third Ave 27th fl New York, N.Y. 10017 Tel (212) 688-8170 Pres Jeffrey S Kruger Gen Mgr Louis Zinman
Affiliated firm: New York Times Music Corp (BMI)
Affiliates: Ember Ents Inc (BMI), Hillbrow Music Inc (ASCAP)
Int'l firms represented: Ed Musicales Catalogue (France), Florida (UK), Gloucester (UK), Henney (UK), International Music of Italy—IMI (Italy) Mark Music (UK), Metropole (UK), Mood Music (UK), Sharon (UK), Sleeping Bunny (UK) Soul Music (UK) Sparta (Netherlands) Sparta Florida (UK) York (UK)
Int'l reps.: UK (Ember, Florida Music Group)
 Kenya Music Inc (ASCAP)—Pres Eumir Deodato—see Bel-dock Levine & Hoffman
 Keristene Music Ltd (BMI) PO Box 25400 1729 Beloit Suite 10 Los Angeles Calif 90025 Tel (213) 477-4740 Pres Kenneth H Smith, Prof Mgr Karen L McCray
Affiliated firm: Startigate Music (BMI)
Affiliate: Bil-Etta Music (BMI)
 Kern River Music (BMI), 2200 Fremont Bakersfield, Calif

93304 Tel (805) 832-6633/6897 VP Angie Woods
 Kevin Lee Music (BMI) (div of Universal Ents Corp.) 120 Hickory St. Madison Tenn 37115 Tel (615) 868-7171 Pres Lee Stoller VP & Treas Eleanor Stoller Gen Mgr David Byrc
Affiliates: Cindy Lee Music (SESAC) Cristy Lane Music (ASCAP), Harvey Wallbanger Music (ASCAP), LS Music (ASCAP), Pathfinder Music (BMI), Tammy Lee Music (BMI)
 Kewpie Music (ASCAP) see Copyright Serv Bureau
 Keymen Music Co (BMI), see Copyright Serv Bureau
 Kicking Bear Music (ASCAP) see Warner Bros
 Kicking Mule Publ g, PO Box 3233, Berkeley, Calif 94703 Tel (415) 452-1248 Mgr Ed Denson (Administered by Berkeley Cooperative)
Int'l rep.: Worldwide (Sonet in UK)
 The Kids Music Inc., see Martin Cohen
 Kilynn Music Publ g Inc (BMI), see Mietus
 Kimkris Music (BMI), 202 Wisconsin St NE, Albuquerque N.M. 87108 Tel (505) 255-8425 Pres John Wagner
 Kimlyn Music (ASCAP), see Sherlyn
 Kim-Pat Publ g (SESAC), Box 654 Hillwood Dr., Fayetteville, Tenn 37334 Tel (615) 433-1683 Pres Eilyn Trigg
Affiliate: Kris Publ g Co (SESAC)
 Kindalike Music (ASCAP), see Up Tight
 Kiner Music Co PO Box 724, Redmond, Wash 98052 Tel (206) 885-0523 Owner L F Kiner
 King Coal Music Inc (ASCAP) see Coal Miners Music
 King Corliss Music Co (BMI)—Co-Pres Mike Corliss—see Audway
 King Henry Music (BMI), 1851 Lehigh St Easton, Pa 18042 Tel (215) 258-4461 Pres Henry Casella
 K L King Music House (SESAC) see C L Barnhouse
 King of Music Publ g Co (BMI), 806 16 Ave S., Nashville, Tenn 37203 Tel (615) 242-2023 Pres Gen & Prof Mgr A L DiRizzano
Affiliates: Double Bourbon Music (SESAC), To-Jo Music (ASCAP)
 King of Spades Music Inc (BMI), see Munka
 King of the Jingle Music Co (BMI), see Chappell
 Kingsland Publ g Co (ASCAP), see Briarmeade
 Kingsley Music Inc (ASCAP), see Copyright Serv Bureau
 Kingsmen Publ g Co (BMI) Box 922, 2815 35 St NW, Cleveland, Tenn 37311 Tel (615) 472-4913 Pres Eldridge L Fox, Gen Mgr Jack Clark
 King Solomon Music (ASCAP), see Martin Cohen
 Kirilu Music (ASCAP), see Playnote
 Kinship Music Inc (ASCAP), see Jonapoooh
 Kiongazi Music (BMI), see Rondor
 Kipahulu Music Co (ASCAP) c/o Colgems Music Corp 711 Fifth Ave New York, N.Y. 10022 Tel (212) 751-4400 Financial Dir Irwin Griggs
 Don Kirshner Music Inc (BMI), 1370 Ave of the Americas New York N.Y. 10019 Tel (212) 489-0440 Pres Don Kirshner, Gen Mgr Wally Gold Prof Mgr Felix DiPalma

C.A.M.-U.S.A., INC. (BMI)
CAMERICA MUSIC, INC. (ASCAP)
CAM PRODUCTIONS

489 FIFTH AVENUE, NEW YORK, N.Y. 10017
 TELEPHONE: (212) 682-8400
 TELEX: 236920 CAM UR
 CABLE: CAMUSAINC

Lit I David Music (ASCAP) see Songs of David
 Little Ann Music (BMI) 614 Dennis, Houston Tex 77006
 Tel (713) 528-5521 Mgr Russ Reeder
 Little Barnum Music (BMI) see Chappell
 Little Bear s Music (BMI) see New York Times
 Little City Publ g (BMI) PO Box 1079 Washington D C
 20013 Tel (202) 723 3492 Pres Leon E Stewart Sr
Affiliates: Metro Soul Sound Publ g (BMI) Motor Gold (BMI)
 Little Cowboy Music Co (ASCAP) see Little Richie Johnson
 Little Darlin Music (BMI) see Martin Cooper
 Little Debbie Music (ASCAP)—Pres Thomas Fausto Gen
 Mgr John Wolf—see Masterview
 Little Dickens Music Publ rs (ASCAP) see Segel & Goldman
 Little Dipper Music Corp (BMI) see Big Seven
 Little Dragon Music (BMI) see Mietus
 Little Duke Music Co (BMI)—VP James Hampton Int'l
 Catherine Daniels—see Joba Music
 Littlefield Music Inc (ASCAP) see Gordon
 Little Foxborough Music Inc (BMI) see Mietus
 Little Fugitive Music (BMI) PO Box 4297 Burbank Calif
 91503 Tel (213) 848-6873 Owner L T Nancy Josie
 Little Giant Music Publ g Co (BMI) 1545 N Bronson Ave
 Hollywood Calif 90028 Tel (213) 469-4972 Pres
 F R Mathis Gen & Prof Mgr Bud Mathis
Affiliate: Trista Til Music (BMI)
 Little Girl Music (BMI) see Real Musical Talent
 Little Gravel Music Publ g Inc (ASCAP) see Chappell
 Little Hurry Music Co Inc (BMI) see Big Hurry
 Little Jack Music Co (BMI) see Larry Spier
 Little Jim Music (ASCAP) see Jim McCoy
 Little Joe Music 604 Broad St Johnstown Pa 15906 Tel
 (814) 539 8117 Pres Al Page
 Little Max Music (BMI) see New York Times
 Little M Music (BMI) see Su Ma
 Little Peanut Music (ASCAP) see Moppet
 Little People Music (BMI) see Chappell
 Little Whitehouse (BMI) see Screen Gems
 Liturgical Press Inc see Theotore Presser
 Live-Wire Music Publ rs (BMI) PO Box B24 407 Alamance
 St Gibsonville N C 27249 Tel (919) 449 6729
 584-0902 Pres David Lee Perkins Mgr Alice R Per
 kins
 Living Music Inc (BMI) see Chappell
 Livingston & Evans Music Inc see Larry Shayne
 Lloyd Music (SESAC) see Rondor
 Loaves & Fishes Music Co Inc (BMI) see Bicycle
 Local Yokel Music (BMI) see Open End—New Times
 Loena Music Publ g (ASCAP) 239 W 18 St New York
 N Y 10011 Tel (212) 989-7200 Pres Ervin Litke
 VP s John A Haydu Ellen C Connolly
Logger Music (ASCAP), see Ray Lawrence
 Lola Publ g Corp (BMI) 20 West End Ave New York N Y
 10023 Tel (212) 245 7933 Mgr Leona Apostolens
 Prof Mgr Monica Boscia
 Lollipop Music Corp (BMI) 214 E 70 St New York N Y
 10021 Tel (212) 288 8728 Pres Ed Miller VP
 Trade Martin
 Lombardo Music Inc (ASCAP) see 20th Century
 Londontown Music (ASCAP) see Garrett
 Lone Lake Songs Inc (ASCAP) PO Box 126 Elmsford N Y
 10523 Tel (914) 592 7983 Pres Ron Carpenter
Affiliates: Dietz Music (ASCAP) Figurate Music Co
 (ASCAP)
 Loney Tunes (ASCAP) see David Robinson
 Longhair Music (ASCAP) see Budd Music
 Long Sought After Pond Publ ns Inc PO Box 338 Essex
 Sta Boston Mass 02112 Tel (617) 373 1812
 Pres J H McIntosh
 Longstreet Music (BMI) see Ironside
 Lonna Music (ASCAP) 6 Ironwood Texarkana Tex 75501
 Tel (214) 793 2707 Owners Clyde H & Lonnie E
 Jones
 Lonport Music Corp (BMI) see Sidney A Seidenberg
 Lonzo & Oscar Music Publ g Co (BMI) PO Box 208 400
 Tinnin Rd Goodlettsville Tenn 37072 Tel (615)
 859 3441 Pres Larry Lee Gen Mgr Doty Pen
 darvis Prof Mgr Mike Ryce
Affiliates: Lair Music Publ g Co Inc (BMI) Rondee Mus-
 ic Publ g Co (ASCAP)
 Looking Glass Music Inc (BMI) see Copyright Serv Bureau
 Lookout Music Co (ASCAP) see Excellorex
 Loop Music Publ g Co (ASCAP) see Neil A Kjos
 Lord Sutch Music (ASCAP) see Martin Cohen
 Lorenz Inds (ASCAP) 501 E Third St Dayton Ohio
 45401 Tel (513) 228-6118 Owners Ed B Geoffrey
 R & Steven R Lorenz
Affiliated firm: McAfee Music Corp (ASCAP)
Affiliates: Capella Music (ASCAP) Cobblehill Music
 (BMI) Heritage Music Press (ASCAP) Lorenz Publ g Co
 (ASCAP) Sacred Music Press (ASCAP) Sunshine
 Prods
 Lorenz Publ g Co (ASCAP) see Lorenz Inds
 Lonjoy Music see Copyright Serv Bureau
 Loring Music Co (BMI) 104B N Carol Dr Los Angeles
 Calif 90069 Tel (213) 276-7103 Pres Mike Con-
 ner (Administered by Chappell Music)
Affiliates: Annabelle Music (BMI) Chandler Music Co
 Inc (ASCAP) Mike Conner Music Corp (BMI) Musetta
 Music Co Inc (ASCAP) Piano Picker Music Inc (BMI)
 Timsonac Music Inc (ASCAP)
 Lothlorien Music (ASCAP) see Michlin & Hill
 Lotmor Music (BMI) see Royalty Control Corp
 Lotsa Music (BMI) 1050 Carol Dr Los Angeles Calif
 90069 Tel (213) 278-3900 Contact Peter Racht-
 man
Affiliate: Pellett Music (BMI) Summit County Music
 (ASCAP)
 Louie B Publ g Co (BMI) 3530 Park Ave Kansas City Mo
 64109 Tel (816) 924 7194 Owner & Gen Mgr
 Louis M Brown
 Louwin Music Publ g Co (ASCAP) see Center
 Lovable Music Corp (BMI) see Big Seven—Big Seven
 J C Love Publ g Co (BMI) see Beechwood
 Lovelace Music Co (ASCAP) Island View Rd Cohoes N Y
 12047 Tel (518) 785-7379 Pres & Gen Mgr Paul
 Lovelace VP David Rosenfeld

Branch: Albany, N.Y., PO Box 5222 Zip 12205 Tel
 (518) 355-9139 Prof Mgr Ronnie Nelson
 Loveline Music (ASCAP) see Sword & Shield
 Love That Music (BMI) see Bug Music
 Love Music Co (ASCAP) see Sylvania
 Love Street Publ g Co (BMI), 900 County Line Rd, West Des
 Moines, Iowa 50265 Tel (515) 225-0343 Pres Art
 Stenstrom
 Loving & Loving Music Co (BMI), 4128 Lorain Ave Cleve-
 land, Ohio 44113 Tel (216) 281-6177 Pres Don
 Loving Gen Mgr Sherill Loving Prof Mgr Dee John-
 son
 Lowball Music (ASCAP) see Highball
 Low Down Music (BMI) see Allfire
 Lower Arcade (ASCAP) see American Mutual
 Lowery Group (BMI) PO Box 9687 1224 Fernwood Circle
 Atlanta Ga 30319 Tel (404) 233-6703 Pres Bill
 Lowery VP Mary H Tallent Prof Mgr Cotton Carrier
 Int'l Dir Marian Lunt
Int'l branch: England
Affiliates: Brother Bill s Music (ASCAP) Brother Karl s
 Music Inc (BMI) Low-Ja Music (BMI) Low-Rico (BMI)
 Low-Sal Inc (BMI), Low Thom (BMI) Low-Twi Music
 Inc (BMI) Songs of Faith (BMI) Tecumseh Music
 (BMI) Tern Music Co (ASCAP) Wonder Music Co Inc
 (BMI)
Int'l reps: Australia (Woomera) Brazil (Copa) Italy
 (Musicali Lowery) Japan (CBS Int'l in USA) Latin Amer-
 ica & Mexico (CBS Int'l in USA) Sweden (Sweden Mu-
 sic)
 Low Ja Music (BMI) see Lowery Group
 Lowlands Music (BMI) see Bug Music
 Low-Note Publ g Co (BMI), see Crazy Cajun
 Low-Rico (BMI) see Lowery Group
 Low-Twi Music Inc (BMI) see Lowery Group
 Low-Thom (BMI) see Lowery Group
 Low-Twi Music Inc (BMI) see Lowery Group
 Loyd of Nashville Music Inc (BMI) see House of Loyd
 Loyola Music (BMI) see Mietus
 Lubrano Music Publ rs (BMI) PO Box 952 Tampa Fla
 33601 Tel (813) 251-1186 Contact Joe V Lubrano
 Lucky s Kum-Ba Ya Publ g Co PO Box 6 Broham Mich
 49312 Tel (616) 689-6886 Owner Ross Fulton
 Lucky Stroke Music (ASCAP) see Jamil
 Ludix Publ g Co Inc (BMI) see Mietus
 Ludlow Music Inc (BMI) see TRO
 LuduKay Music Inc (BMI) see Sapphire
 Lujac Music Inc (ASCAP) see Chappell
 Luminar Music (ASCAP) see Word Inc
 Luna Grande Music (BMI), 1800 N Argyle Ave Suite 407
 Hollywood Calif 90028 Tel (213) 464-7235 Pres
 Wally Brady
Affiliates: Blackhawk Music Co (BMI) Dayton Music
 Corp (ASCAP) Greenwood Music Co (BMI)
Int'l rep: UK (Montclair)
 Lunatunes Music (BMI), see Mietus
 Lupericalia Music Publ g Co Inc (ASCAP) see Five Sisters
 Lupet Music Inc (BMI) see Cimino

Luray Music Co (BMI), PO Box 62, Luray, Va 22835 Tel
 (703) 743-6715 Cable LUINCO Pres Owen F Sil-
 vious
 Lu-Tal Publ'g (BMI), PO Box B42 Bakersfield, Calif 93302
 Tel (805) 871-5490 Pres Charles Owen
Affiliate: Owen Publ'n (BMI)
 Luxury Music Co (BMI)—Pres Elliot L Hoffman—see Bel-
 dock Levine & Hoffman
 Lynda Music (ASCAP) see Skip Taylor
 Lyn-Lou Music Inc (BMI), PO Box 50381 Nashville, Tenn
 37205 Tel (615) 244-5614 Pres Evelyn Turbeville,
 Prof Mgr Larry Rogers
Affiliates: Bill Black Music Inc (ASCAP)
 Lynnstorm Publ g Co (ASCAP) see Irving Mills
 Lyra Music Co (ASCAP), 133 W 69 St, New York, N Y
 10023 Tel (212) 874-3360 Owner Don Henry
Affiliate: Hendon Music Inc (BMI)
 Lyresong Inc (BMI) 1227 Spring St NW Atlanta Ga
 30309 Tel (404) 873-6425 Pres Harry Karras, VP
 Robert B Richardson
Affiliates: Pay Dirt Music (ASCAP) Seyah Music (BMI)
 Lyrical World Co (BMI), see Copyright Serv Bureau

M

M A J Music (ASCAP) see Springboard
 M A M Music Publ'g Corp (ASCAP) see MCA Music
 M B A Music Inc B E 48 St New York N Y 10017 Tel
 (212) 688-2847 Pres Marc Brown, Corp Sec y Rich-
 ard Simon
Affiliates: Marcable Music Inc (BMI) Tamarin Music
 Inc (ASCAP)
 M B P Music (ASCAP) see Chappell
 M C A Music (ASCAP) (div of MCA Inc) 445 Park Ave
 New York N Y 10022 Tel (212) 759-7500 Cable
 MUSICOR Pres Salvatore T Chiantia
Branch: Hollywood Calif., 1777 N Vine St Zip
 90028
Int'l branches: Australia (Leeds) Brazil (MCA do Brasil)
 Canada (Leeds) Germany (MCA) Japan (Revue) Neth-
 erlands (Leeds Muziek Holland) UK (Leeds)
Affiliates: Champion Music Corp (BMI) Duchess Music
 Corp (BMI) Flanka Music Corp (ASCAP) Fontaine Mu-
 sic Corp (ASCAP) Hawaii Music Co Inc Leeds Music
 Corp (ASCAP), MAM Music Publ g Corp (ASCAP)
 Management Agency & Music Publ g Inc (BMI) North-
 ern Music Co (ASCAP), Pickwick Music Corp (ASCAP)
 Spanka Music Corp (BMI) Two Beat Music (BMI)
Int'l firms represented: British & Continental Music
 Agencies Ltd (UK) Le Chant du Monde (France), Edi-
 zioni Suvini Zerboni (Italy), Hans Gerig Arno Volk Ver-
 lag (Germany), Mezhdunarodnaya Kniga (USSR)
Int'l reps: Argentina (Universal Films) France (Societe
 Intercontinental de Musique) Italy (Pickwick) Spain
 (Southern Music Espanola) Sweden (Sweden Music)
 (SEE ADVERTISEMENT)
 M-E Music Co (ASCAP) 1697 Broadway Suite 1201 New



World-Wide Publishing / Record Representation

IVAN MOGULL MUSIC ASSOCIATES

Cable: IMOGULL

Telex: 236973 NEW YORK



Music Publishers

the peer-southern world organization peer international corporation southern music pub. co. inc.

NEW YORK 1740 Broadway New York, N.Y. 10019 telephone: (212) 265-3910

CALIFORNIA 6922 Hollywood Blvd.-Suite 401 Hollywood, Calif. 90028 telephone: (213) 469-1667

FLORIDA Northeast Airlines Bldg.-Rm. 1409 150 S.E. Second Avenue Miami, Florida 33131 telephone: (305) 358-1488

TENNESSEE 7 Music Circle North Nashville, Tenn. 37203 telephone: (615) 244-6200

Monique I. Peer

PRESIDENT

Ralph Peer, II

VICE-PRESIDENT

Mario Conti

VICE-PRESIDENT

professional division

Angel Fonfrias Provi Garcia Roy Horton Suzan Kapner Roy Kohn Al Kugler Omar Marchant Catherine Schindler Thomas Williams

Robert Mellin Music Publ g Corp (BMI) 1B41 Broadway New York N.Y. 10023 Tel (212) 757-3287 Cable MELLINMUS Pres Robert Mellin Prof Mgr Sanford Green Int'l branch: England Affiliate: Sherwin Music Publ g Corp (ASCAP) (SEE ADVERTISEMENT) Mellyric Music (ASCAP) 3706 Crestwood Dr Cleveland Tenn 37311 Tel (615) 479-1415 Pres DB Gibson Melody House Publ rs (BMI) 95B W Edgemont Dr San Bernardino, Calif 92405 Tel (714) BB2 6796 Owner & Gen Mgr Bill Bellman Melody Lane Publ ns Inc (BMI) see Peer-Southern Melody Trails Inc (BMI) see TRO Melomega Music Ltd (ASCAP) see Chappell Melway Music Inc (ASCAP) Ala Moana Bldg Suite 919 Honolulu, Hawaii 96B14 Tel (808) 946-1677 Pres Jack de Mello VP s Jon de Mello Samantha J Lee Memnon Ltd (ASCAP) PO Box B4 Glen Cove LI N.Y. 11542 NYC Tel (212) 261-6727 Pres Krzysztof Z Purzycki, Gen Mgr Cezimir V Swier Affiliates: Azure Music Co (ASCAP) Tithonus Music Ltd (BMI) Administered company: Hipolit Music (ASCAP) Int'l reps.: France (Bourne France) West Germany (Melodie der Welt) Memory Lane Music Corp (BMI) see Larry Spier Memphis Country Music Inc (BMI) 45 N Merton Memphis, Tenn 38112 Tel (901) 327-2495 Pres Bill Godsey, VP Barbra Chandler Memphis-Horns Publ g Co (BMI) c/o Memphis Talent Consultants, 32B4 Scheibler Memphis, Tenn 3812B Tel (901) 388-6510 Pres Wayne Jackson, Prof Mgr Robert B Harris Mempro Music Co (ASCAP) see A Schroeder Mentor Music Inc Broadview Dr Brookfield Conn 06804 Tel (203) 775-135B Pres Robert Nagel Me N-U Music Corp (BMI) see Big Seven—Big Seven Mercantile Music (BMI) PO Box 2271, Palm Springs Calif 92262 Tel (714) 327-3271 Owner Kent Fox Affiliates: Blueford Music (ASCAP) Bull-Kent Music (ASCAP) Mercer Music (ASCAP) see Commander Merciful Minerva Music (ASCAP) see Hal Bernard Mercury Bird Music (BMI), see Galeneye Mercury Music Corp (SESAC) see Theodore Presser Meredith Music Inc (ASCAP)—Pres & Gen & Prof Mgr Ronnie Peterson—see Buchhorn Merion Music Inc (BMI) see Theodore Presser Merjoda Music Inc (BMI) see Chappell Merna Music Inc (BMI), see Big Seven—Mandan Mernee Music (ASCAP) see Woodrich Merritt & Norman Music (BMI), Box 36B-A, Rt 5, Yakima Wash 98903 Tel (509) 966-6334 Pres Jerry L Merritt, Gen Mgr Larry Merritt Prof Mgrs Jerry Merritt Gary Resland Merrymount Music Inc (BMI) see Theodore Presser Merry Sounds (div of Lisa Sue Music Inc.) (ASCAP) PO Box 313, Kingsbridge Sta Bronx N.Y. 10463 Tel (212) 543-7770 Pres Bruce Hest Promo Dir Neil Fredman Con Merten Music Publ g (ASCAP), see Robb Meryl Music (ASCAP) see Chappell Meshugah Music (BMI), 3242 Irwin Ave Kings Bridge N.Y. 10463 Tel (212) 549-3655 Pres Don Schlitten Affiliate: JuBop Music (ASCAP) Mesquite Music Corp (ASCAP), see Edwin H Morris Mestier Music Publ g (BMI), see James Hendrix Metedeconk Music Corp (BMI), see Manelle Meteoron Music Corp (ASCAP) 19 W 44 St New York N.Y. 10036 Tel (212) 986-9434 Pres Mats Bjerke Gen & Prof Mgr Boris J Gottlieb Int'l branch: Switzerland Affiliates: Multitone Music Corp (ASCAP) Int'l firms represented: Imudico (Denmark) Multitone (Sweden), Tudor (UK) Int'l rep.: Denmark (Multitone) Metric Music Co (BMI) see United Artists Metromedia Music Publ g Inc (BMI), see New York Times Metropolitan Music Co (BMI), 4225 University Blvd Houston, Tex 77005 Tel (713) 668-3279 Mgr J R Lee Metro Soul Sound Publ g (BMI)—VP Wilbur E Stewart—see Little City Stephen Metz Music Ltd (BMI) see Chappell Mexican Music Centre Inc (ASCAP) 345 W 58 St Suite 2-P, New York N.Y. 10019 Tel (212) 582-5705 Cable MUSIMEX Mng Dir G de La Chapelle Affiliates: Casa Latina (ASCAP) Paraguayan Music Centre (ASCAP), Song of Mexico Inc (ASCAP) United Mexican Music Publ rs (BMI) Michael Music (ASCAP)—Pres Michael Lloyd—see Caseyem Michavin Music (BMI) PO Box 2061 Daytona Beach Fla 32015 Contact V L Smith III Michillinda Music (BMI) 734 Fairview Ave Sierra Madre Calif 91024 Tel (213) 355-7213 Pres John Delgatto Affiliates: Havana Moon Music (BMI) Kentucky Colonel Music (BMI) Michlin & Hill Inc 40 W 55 St New York N.Y. 10019 Tel (212) 581-6240 Pres John Hill Gen Mgr Spencer Michlin, Prof Mgr Arlene Ackerman Assoc Prof Mgr Rosemary Rogers Affiliates: Lothlorien Music (ASCAP) Mom's Best Music (ASCAP), Pop's Best Music (BMI) Microtone Music (BMI), see Royalty Control Corp Mi-Da-Mark Music (ASCAP) see AnnBen Mid-America Music (ASCAP) (div of Kajac Rec Corp.) 155 First St Carlisle Iowa 50047 Tel (515) 989-0876 Pres Harold L Luick Gen Mgr Dixie Heaberlin Affiliates: Tall Corn Publ g Co (BMI) Midas Music Corp (ASCAP) see Chappell Middeb (ASCAP) see Twin Music Midday Music Publ g (BMI), 233 E Erie St Chicago Ill 60611 Tel (312) 664-9119 Pres Peter H Wright Midget Music (ASCAP) see Widget Midland Music Co (BMI) see Happiness Midland Music Int'l Ltd (ASCAP) 1650 Broadway New

York, N.Y. 10019 Tel (212) 541-5100 Cable MID-SONG Pres Bob Reno, VP Edwin O Loughlin Prof Mgr Harry Spero Affiliates: Basitone Music Inc (SESAC) Diagonal Music Inc (BMI) Administered firms: Midsong Music Inc (ASCAP) Tender Tunes Inc (BMI) Int'l rep.: Worldwide (Intersong) (SEE ADVERTISEMENT) Midnight Hour Music Publ g Co (BMI) see Warner Bros Midsong Music Inc (ASCAP), see Midland Midstream Music Publ rs (BMI) Box 225A Mountain Falls Rt Winchester Va 22601 Tel (703) 667-7102 Pres Max Mandel VP Pete Hand Midwood Music Corp (BMI) see Barton Music Mietus Copyright Mgmt 527 Madison Ave Suite 317 New York N.Y. 10022 Tel (212) 371-7950 Admin r Leonard S Mietus Branch: Union, N.J., 2351 Laurana Rd Zip 07083 Tel (201) 686-0716 Administered companies: Ala King Music (BMI) Alpha Phi Music (BMI) American United Music (BMI) Andredon Music Co (BMI) Back Bay Music (BMI) Bengrad Ent's Inc (BMI) Bomike Music Co (ASCAP) Boy Wonder Music Co (BMI) Brookville Music Inc (BMI) Bubble Gum Music Co (ASCAP) Budget Music (BMI) Can Do Music (BMI) Cannette Music Co (BMI) Canlynn Music Co (BMI) Carobell Music Corp (BMI) Charkel Music (BMI) Clamke Music Publ g Co Inc (BMI) Clita Music Inc (BMI) Connecticut Music Studios (BMI) Cornwall Music Ltd (BMI) Czredon Music (BMI), Daahoud Music (BMI) Delaware Music Co (ASCAP), Delightful Music Co Ltd (BMI), Delstone Music Co (BMI), Dondee Music Co (BMI) Double F (ASCAP) Earthborn Music Co (BMI) Fervent Sound Music (BMI) Fiddler Ted Music Inc (ASCAP) Flaming Arrow Music (BMI) Fleetwood Music Inc (BMI), Foxborough Jr Music Inc (ASCAP) Frabob Music Co (BMI), Fredmel Music Fulham Road Music Ltd (BMI) Gang Music Publ g Co (BMI) Half & Half Music (BMI) Halkay Music Co (BMI) Halseon Music Inc (ASCAP) Halsey Music Inc (ASCAP) Head Publ g Co (BMI) Iramac Music (ASCAP) June 16 Music Co (BMI) Klynn Music Publ g Inc (BMI) Klondike Ent's Ltd (BMI), Knobs Music Co (ASCAP) Kool Soul Music (BMI) Koo per Music Co (BMI) Mabel Lawton Music (BMI) Lip-Pick Music (BMI) Little Foxborough Music Inc (BMI) Loyola Music (BMI) Ludix Publ g Co Inc (BMI) Herbie Mann Music Corp (ASCAP) Mardix Music Co (BMI) Mary Jane Music Inc (ASCAP) May 2nd Music Co (ASCAP) McLaughlin Publ g Co Inc (BMI) Muffington Music (BMI) Orenbee Music Co (BMI), Paper Pills Music Inc (ASCAP) Peckle Publ g (BMI) Peggylou Music Inc (BMI) Roeday Prod ns Inc (BMI) Rufim-Ready Music Inc (BMI) Rupadma Music (BMI) Sandonza Music (BMI) Shady Grove Music Inc (ASCAP) Soft-Landing Music (BMI) Soulbarr Music (BMI) Sreeby Music Co (BMI) Stephanye Music Co (BMI) Stu Thing Music Co (BMI) Sylvakian Music (BMI) Tucktate Music Co (ASCAP) Twenty Eight East Music (BMI) Underling Music Co (ASCAP) Vee Ve Music Corp (BMI) Vemco Music (BMI) Victory Music Co (BMI) Vignette Music (BMI) Warminster Music (BMI) Weeks Music Co (BMI) Wellstood Music Co (BMI) Whiz Kid Music Co (ASCAP) Jerry Williams Music (BMI) Yvonne Williams Music (ASCAP) Yeniar Music Co (BMI) Yo-Ho Publ g Co Inc (BMI) Companies represented outside the USA: Alien Music (BMI) Any Old Name Publ g Co Bosso-Fataki Music (BMI) Diamondback Music Co (BMI) Dump Music Inc (BMI) Fish-Scent Music Co (BMI) god tunes (BMI) Gypsy Moth Music Hoit Buns Music Icebag Corp (BMI) Jefferson Airplane Music Co (BMI) Little Dragon Music (BMI) Lunatunes Music (BMI) Mole Music Co (BMI) Plurkanz-Krundle Publ g Co (BMI) Pods Publ g (BMI) Precambrian Music (BMI) Ronin Music (BMI) Steel Wind Publ g Sylvakian Music (BMI) & all administered companies Mighty Music (BMI) 2901 W Maryland Phoenix Ariz 85017 Tel (602) 276-0997 Pres Mike Lenaburg Mighty Three Music Inc (BMI) 309 S Broad St Philadelphia, Pa 19107 Tel (215) 985-0900 Owners Kenny Gamble, Leon Huff Thom Bell Pres Earl Shelton Publ g Copyright Admin r Renee Verker (Administered by April Blackwood) Affiliates: Assorted Music (BMI) World War Three Music (BMI) Mijoy Music (BMI) see Show Biz Milene Music Inc (ASCAP) see Acuff-Rose Mile Wide River Music Co (ASCAP) see A Schroeder Milkman's Chivaree see Fourth Floor Milbridge Music Inc (BMI) see Five Sisters Miller Music Corp (ASCAP) see United Artists Roger Miller s Music (BMI) 1300 Division St Suite 100 Nashville Tenn 37203 Tel (615) 259-3322 Pres Roger Miller Gen Mgr Carole A Dove Creative Dir Ron Green Affiliates: Alrhond Music Inc (BMI) Royal Oaks Music (ASCAP) Arnold Mills & Assocs 8721 Sunset Blvd Suite 201 Los Angeles Calif 90069 Tel (213) 657-2024 Pres Arnold Mills Affiliates: Artemis Music (ASCAP) Bevil Music Co (BMI) Jenny Kat Music (ASCAP) Irving Mills Music Publ rs 2373 Westwood Blvd Los Angeles, Calif 90064 Tel (213) 474-2501 Pres Irving Mills, Gen Mgr Paul Mills Affiliates: Hi-Cue Prod ns (ASCAP) Jatap Publ g Co (BMI) Lynnstorm Publ g Co (ASCAP), Pacsa Music Publ rs (ASCAP) Pickering Music Publ rs (BMI) Mills & Mills Music (BMI), 1400 E Weaver St Philadelphia Pa 19150 Tel (215) 635-5041 VP Skyypp Gravatt Mills Music Inc (ASCAP) see Belwin-Mills Mimic Music (BMI), PO Box 201, Smyrna Ga 30080 Tel (404) 432-2454 Pres Gen & Prof Mgr Tom Hodges Affiliates: Skipjack Music (BMI), Stepping Stone Music (BMI) Minaret Music Inc (BMI) see Martin Cohen Ministry Music (BMI) see Rondor

37203 Tel (615) 256-0700 Gen Mgr Don Puttnam
Affiliate: Alan Cartee Music Inc (BMI)
 Music Music Inc (ASCAP), 157 W 57 St., New York, N.Y. 10019 Tel (212) 582-6135 Pres Chet Gierlach, VP Phyllis Fairbanks
Affiliates: Arat Music (BMI), Birthday Music Inc (BMI), CMG Music (ASCAP), D Azure Music Inc (ASCAP), Koala Music Inc (ASCAP)
 Music of the Times Publ'g Corp (ASCAP), see New York Times
 Music of Today Inc (BMI), see Copyright Serv Bureau
 Music Press (ASCAP), see Theodore Presser
 Music Prods (BMI), see Eden
 Music Records Int'l Corp (ASCAP), see MRI
 Music Sales Corp (ASCAP), 33 W 60 St., New York, N.Y. 10023 Tel (212) 246-0325 Pres Herbert H Wise VP Robert Wise, Gen Mgr Gordon E Williams
Int'l branches: Australia, England, South Africa
Affiliates: Amso (SESAC) Ariel Publ'ns (ASCAP) Braun Music Inc (SESAC), Consolidated Music Publ'rs (ASCAP), Dorsey Bros Music (ASCAP), Embassy Music Corp (BMI), Oak Publ'ns (BMI), Red Hook Music Corp (ASCAP), Yorktown Music Press Inc (ASCAP)
Int'l reps.: Germany (Rolf Budde), Japan (Toshiba), Sweden (Reuter & Reuter), UK (Dorsey Bros, Essex)
 Musicone Music (BMI), PO Box 343, Santa Monica, Calif 90406 Tel (213) 394-5110 Pres Irvin A Brock
 Music Treasure Publ'ns, 620 Fort Washington Ave., No 1-F, New York, N.Y. 10040 Mgr D Garvelmann
 Musicways Inc (BMI), see Filmways
 Musi-Que Contemporary Library (BMI), see Blue River
 Musi-Que Mood Music Library (BMI), see Blue River
 MuStaff Music Publ'rs (BMI), see Palamar
 Mutual Music Society Inc (ASCAP), see Chappell
 MuZiq Music (ASCAP), 4303 55 St., Woodside, Queens, N.Y. 11377 Tel (212) 335-5726 Pres George G Chandler III
Branch: Exton, Pa., PO Box 92, 225 W Lancaster Ave Zip 19341 Tel (215) 363-7855
 My Babe Music (BMI)—Pres Willie Dixon—see Scott A Cameron
 My Baby's Music Co (ASCAP), see A Schroeder
 Mycenaee Music Co (ASCAP), see Martin Cohen
 James E Myers Ents (ASCAP), 1607 E Cheltenham Ave., Philadelphia, Pa 19124 Tel (215) 288-7824 Owner James E Myers
Branch: Hollywood, Calif., 6871 Franklin Ave Zip 90028 Tel (213) 876-9749
 Myers Music Inc (ASCAP), see Copyright Serv Bureau
 Mygar Publ'g Co (BMI), 565 Rose St NE, Salem, Ore 97301 Tel (503) 364-0503 Pres Gary Nieland, Sec'y Carol Van Nordstrand
 Myhill Music (BMI), see Schine
 Myownah Publ'g Inc (BMI), see Owlfofs
 Myra-Allison Publ'g Co (BMI), see Eskimo Point
 Myriad (ASCAP), see H B Webman
 My Son's Publ'g Co (BMI), PO Box 2194, De Soto Sta., 44 E Davant, Memphis, Tenn 38101 Tel (901) 948-7574 Pres J Salvador Cole, Gen Mgr Bobby King, Prof Mgr Bobby King Jr

N

N R Music Co (BMI), 6232 Santa Monica Blvd., Los Angeles, Calif 90038 Tel (213) 467-3288 Pres Harry Babasin, Gen Mgr Roy Harte, Prof Mgr Nate Blake
Affiliate: Swing House (ASCAP)
 N R P Music Group, 385 Grand St., New York, N.Y. 10002 L I Tel (516) 585-1223 Contact Fred Bailin, Sec'y Treas Francine Rae
Affiliates: New Ideas Music Co (BMI), Perspective Music Co (BMI), Reaction Music Co (ASCAP)
 N S Beaujolais (ASCAP), see United Artists
 N S Justinian (BMI), see United Artists
 Nada Music & Recs (ASCAP), PO Box 248, Lutesville, Mo 63762 Tel (314) 238-2578 Owner & Gen Mgr Nellie A Allen, Ass't Mgr Joan Johnson
 Najac Music Corp (BMI), see Big Seven—Nom
 Namrac Music (BMI), 15456 Cabrino Rd., Van Nuys, Calif 91406 Tel (213) 873-7370 Pres Tom Skeeter, Gen Mgr Joe Gottfried, Prof Mgr Mark Richardson (Administered by Chappell)
Affiliate: Souci Music Co (ASCAP)
 Nandingo Music (BMI), see Solid Soul
 Nano Music Co (BMI), see Don Costa
 Nanri Music (BMI), see Chappell
 Naro Music (ASCAP), see Big Seven—Planetary
 Nasetan Publ'g Co (BMI), PO Box 1485, Lake Charles La 70601 Pres Eddie Shuler
Affiliate: TEK Publ'g (BMI)
 Nash-Beau Publ'g Co., see T B Harms—Hall-Clement
 Johnny Nash Music Inc (ASCAP), see Copyright Serv Bureau
 Nashville Copyright Mgmt Inc., 1226 16 Ave S Nashville, Tenn 37212 Tel (615) 383-0800 Pres Dick Heard
Administered companies: Americus Music (ASCAP), Anrath Music (ASCAP), Blue Moon Music (ASCAP), Briarpatch Music (BMI), Brothers Two Music Inc (ASCAP), Good Mery's Music Co (ASCAP), Harmony Hill Music Publ'g (ASCAP), Peter Cottontail Music (BMI), Red Ribbon Music (BMI), Riceland Music (BMI), Stars & Stripes Music (BMI), Stonethrow Music (BMI), Tac Music (BMI), Uncle Ben's Music (ASCAP), Wepedol Music (BMI)
 Nashville Int'l Corp (ASCAP), 20 Music Square W, Nashville, Tenn 37203 Tel (615) 256-2885 Pres & Gen Mgr Reggie M Churchwell, Prof Mgr Ron Coats
Affiliates: Four Seasons Music (ASCAP), Ginger Ale Music (BMI)
 Nashville Music (ASCAP), see Manna
 Nationwide Songs Inc (ASCAP), see Pavanne
 Naison Music Corp (ASCAP), see Tannen
 Nattaham Music Co., 51 W 86 St., New York, N.Y. 10024 Tel (212) 877-2635 Pres Herri Hanlin
 Natural Forest Music (BMI), 6542 Tony Ave., Canoga Park, Calif 91307 Tel (213) 999-0471 Pres Toxey French, Gen & Prof Mgr Gay French

Natural Groove Music Inc (BMI), 3588 Big Tree Cove, Memphis, Tenn 38128 Pres Ronald Townsend
 Natural Songs Inc (ASCAP), see Touch of Gold
 Nautical Music Co (BMI), PO Box 725, 25415 Hickory Valley Ln., Spring, Tex 77373 Tel (713) 353-9678 Pres Ray McGinnis
Affiliate: Ray Mack Music (ASCAP)
 Nava Music (ASCAP), see Chappell
 Nayland Music Co (BMI), see Copyright Serv Bureau
 Near North Music Inc (BMI), see Chappell
 Neath Music (BMI), see Ivan Mogul
 Nebadon Music (BMI), see Martin Cohen & Speed
 Nebraska Music Publ'g Co (ASCAP), see Slide
 Neches Music Co (BMI), 1812 Procter, Port Arthur, Tex 77640 Tel (713) 982-7121 Pres Floyd J Badaux
 Needahnt Publ'g Co Inc (BMI), 264 Old Hickory Blvd., Madison, Tenn 37115 Tel (615) 865-6543 Pres Johnnie R Wright, Gen Mgr Jean Stromatt
Affiliate: Writeahit Music (ASCAP)
 Neems Music Co (ASCAP), see Copyright Serv Bureau
 Neighborhood Music (ASCAP), see April Blackwood
 Neil Music Inc (BMI), 9165 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 275-1108 Cable CRESREC Pres Gene Norman
Affiliate: Skyview Music Inc (ASCAP)
Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Gravacoes Eletricas), France (Vogue), Germany (Bremont), Japan (Seven Seas), Mexico (Fermata), Switzerland (Vogue)
 Nemperor Music Ltd (BMI), see Copyright Serv Bureau
 Nemsong Music Inc (BMI), see Chappell
 Neostat Music Co (BMI), 425 Bryn Mawr, Birmingham, Mich 48009 Tel (313) 647-1662, 538-4444 Pres Harvey M Yates
 Nep Music Inc (ASCAP), see Nor Va Jak
 Neptune Music Publ'rs (BMI), B2 Aldine St., Rochester, N.Y. 14619 Tel (716) 328-4649 Pres Martha Ptoni, Gen Mgr Ven Pionis, Prof Mgr Marvin Steffy
 Nessim Music Corp (ASCAP), see JBP Music
 Neuron Music (ASCAP), PO Box 1594, Hollywood, Calif 90028 Tel (213) 463-8772
 Neurotic Music (BMI), see 20th Century
 Neverbreak Music (ASCAP), see Twitty Bird
 Never Ending Music (BMI), PO Box 5B, Glendora, N.J. 08029 Tel (609) 784-9548 Pres Eddie J Harris, Gen Mgr Lem Harris
Affiliated firm: Hot Pot Music (BMI)
 Nevoc Music Corp (BMI), see Sidney A Seidenberg
 Newbag Music Co (BMI), Box 131, R. 4, Louisa, Va 23093 Tel (804) 457-4580 Pres Martin Gary, VP Kathleen Gary
 New Chatham Music (ASCAP), PO Box 11, Pittsberg, Pa 15230 Tel (412) 471-3113 Pres Thomas E Morgan
 New Child Music Publ'g (ASCAP), PO Box 524, Kailua-Kona, Hawaii 96740 Tel (808) 329-3174, 322-3177 Cable NAKA Owner Jeanne Nakashima
Int'l reps.: Japan (Watanabe), Malaysia (Pathe), Philippines (Bayanihan), Singapore (Pathe)
 New Dimension Recs Inc (BMI), 120-B Court St., Statesville, N.C. 28677 Tel (704) 873-0706 Pres Charlotte McSwain
 New Executive Music (BMI), see Brother
 New High Music Publ'g (ASCAP), see Brian Ross
 New Ideas Music Co (BMI), see NRP Music
 Newkeys Music Inc (BMI), 29 Music Square E., Nashville, Tenn 37203 Tel (615) 242-2461 Bd Chm E Jimmy Key, Pres Jack J Key
 New Mint Legume Publ'ns (BMI), PO Box 15313, Atlanta, Ga 30333 Tel (404) 872-5158 Pres Ira Luft, VP Gary Gordon, Gen Mgr Cat Joy
 New Morning Music (BMI), see Chappell
 New Music Ed., see Theodore Presser
 New Outlook Music Inc (BMI), c/o David J Steinberg, 1315 Walnut St., Suite 420, Philadelphia, Pa. 19107 Tel (215) 732-3838 Pres Wilbert Hart, Attorney David J Steinberg
 Newport Music Co (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass 02116 Tel (617) 482-7678 Owner Harry Paul
Affiliate: Windsor Music Co (BMI)
 New Preston Music (BMI), see Joe Davis
 New Rage Music (BMI), see Skip Taylor
 Newroads (BMI), see Gopam Ents
 New Times Music (BMI), see Open End
 New Tone Music Prod'ns Ltd (ASCAP)—Pres Danny Bennett—see Beldock Levine & Hoffman
 New Town (ASCAP), see Croma
 New Valley Music Press, Sage Hall, Smith College, Northampton, Mass 01060, Tel (413) 584-2700 x 261 Chm Ronald Perera
 New Wine Prod'ns (ASCAP), PO Box 544, Lomita, Calif 90717 Tel (213) 326-8466 Co-Pres G Nelson Stringer, James F Strathdee
 New World Music Corp (ASCAP), see Warner Bros
 New York Public Library Music Publ'ns (BMI), see C F Peters
 New York Shakespeare Festival, see Chappell
 New York Times Music Corp (BMI), 655 Madison Ave., New York, N.Y. 10021 Tel (212) 593-8200 Pres Murray Deutch, Prof Mgr Irv Lichman, Promo John Davies
Branch: Los Angeles, Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 469-8101 Prof Mgr Ed Matthews, Int'l Mgr Judy Hicks
Affiliated firm: Kenwood Music Inc (BMI)
Affiliates: Richard Adler Ents Inc (ASCAP), Alsy-Palsy Music Corp (BMI), American Shores Music (ASCAP), Antigua Music (BMI), Apple Cider Music (ASCAP), Apple Tree Music (ASCAP), Aschken Music (BMI), Avjaye Music Inc (ASCAP), Cab Company Music (ASCAP), Cheray Music Corp (ASCAP), Crownstern Music (BMI), Dorchester Music (ASCAP), Eden Music Corp (BMI), Emily Music Corp (ASCAP), Figgy Music (BMI), Forsythe Music (ASCAP), Funky Flamenco Music (BMI), Hillbrow Music Inc (ASCAP), Kenwood Music Inc, Hillbrow Music Inc (ASCAP), Little Bear's Music (BMI), Little Max Music (BMI), Mach-I (ASCAP), Maggie Music Corp (BMI), Myrna March Music Inc (ASCAP), Metro-media Music Publ'g Inc (BMI), Moonbeam Publ'g Corp

(ASCAP), Music of the Times Publ'g Corp (ASCAP), Myrna March Music Inc (ASCAP), Norfolk Music (BMI), Plain & Simple Music (ASCAP), Joe Porter Music & Publ'g Co (ASCAP), Prentice Music Inc (ASCAP), Quality Music Publ'g Ltd (ASCAP), Rainy Day Music (BMI), Red Apple Music (BMI), Rhomers Music (BMI), Rifting Music Inc (ASCAP), Rumanian Pickleworks Co (BMI), Shediac Music Publ'g Ltd (BMI), Sherbro Music (BMI), Sonata Music (BMI), Sparta-Florida Music Group Ltd (BMI), Starbeam Music (ASCAP), Sunbeam Music (BMI), Thunders Roar Music (ASCAP), Tiffany Music (ASCAP), Touchdown Music (ASCAP), Valando Music (ASCAP), Vanlee Music Corp (ASCAP)
Int'l reps.: Argentina (MAI), Australia (Castle, Festival), Belgium (Ardmoore & Beechwood), Brazil (ITAIPU), Canada (Qualrec, Shediac), Chile (Sochem), Denmark (Imudico), France (Feldman), Germany (Francis Day & Hunter, Johann Michel), Hong Kong (Pathe), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Trident), South Africa (EMI-Brigadiers), Spain (EGO), Sweden (Imudico), UK (Essex, B Feldman)
 Next Stop Music (BMI), see A Schroeder
 Next Window Music (ASCAP), see Fred Ahlert & Cristeval
 Nick-O-Vai Music, 332 W 71 St., New York, N.Y. 10023 Tel (212) 873-2179
 Nida Music Publ'g Co (ASCAP), 4014 Murietta Ave., Sherman Oaks, Calif 91403 Tel (213) 872-1274 Pres & Gen Mgr Nicholas S Carras
 Nightmare Music (BMI), see Segel & Goldman
 Nina Music (BMI), see Warner Bros
 Ninandy Music Co (BMI), see Copyright Serv Bureau (US rights) & Ivan Mogul (Int'l rights)
 Nine Mile Music (BMI), 24266 Roxana, East Detroit, Mich 48021 Tel (313) 774-2740 Pres Guido Marasco
Affiliates: Bumpshop (BMI), Frane Rack Music (BMI), Wedo Wedo Music (BMI)
 Nine Ninety Nine Music (ASCAP), see Connecticut
 Nine Star Music Corp (ASCAP), see Warner Bros
 Nineteen Eighty Foe Music (BMI)—Pres Larry Graham Jr., Gen Mgr Natalie Neilson—see Robert E Gordon
 Nipper Music (ASCAP), see Warner Bros
 Nirvana Music Co (BMI), see Copyright Serv Bureau
 Ben Nisbet Music Inc (ASCAP), see Ivan Mogul
 Nise Prod'ns Inc (BMI), PO Box 5132, Philadelphia, Pa. 19141 Tel (215) 924-8767 Pres Michael Nise, Gen & Prof Mgr Frank Nise
 Niteliter Music Inc (BMI), see Rondor
 No Exit Music Co Inc (BMI), 535 Cotton Ave., Macon, Ga 31201 Tel (912) 745-8511 Pres Phil Walden, Publ'g & Licensing Dir Carolyn S Brown
Affiliates: Oak Grove Music (BMI), Rear Exit Music Co (ASCAP), Redwal Music Co Inc (BMI), Tandem Publ'ns (BMI)
Int'l firm represented: Artemis (Germany, Netherlands)
Int'l reps.: Austria (RGS), Benelux (New Dayglow), Denmark (Multitone), Finland (Multitone), Germany (RGS)

BOURNE CO.

MUSIC PUBLISHERS
 including
 ABC MUSIC CO
 BACH MUSIC CO
 BEN BLOOM MUSIC CORP
 BOGAT MUSIC
 BOURNE CO
 BOURNE-FILMUSIC, INC
 BURKE & VAN HEUSEN
 GOLDMINE MUSIC, INC
 HARBORN MUSIC, INC
 LADY MAC MUSIC CO
 MURBO MUSIC PUBLISHING CO
 SCHUMANN MUSIC CO
 and
 MURBO RECORDS

BOURNE CO.

1212 Ave. of Americas, New York, NY. 10036
 6381 Hollywood Blvd, Hollywood, CA. 90028

Greenland (Multitone) Ireland (Multitone) Ireland (Carlin) Japan (Tayco) New Zealand (Decca) Norway (Multitone) South Africa (Impact) Spain (Hispano) Sweden (Multitone) Switzerland (RGS) UK (Carlin)
Noma Music Inc (BMI) see Chappell
Nom Music Inc (BMI) see Big Seven
D C Nored Corp 3959 Warwick Ave Cincinnati Ohio 45279 Tel (513) 961-4132 Contact Danny C Nored
Affiliate: Rock City Music (BMI)
Norfolk Music (BMI) see New York Times
Northchester Music Inc (ASCAP) 1515 Westwood Dr Las Vegas Nev 89107 Tel (702) 385-7180 Pres & Gen Mgr Joseph B Zito Prof Mgr Anthony W Frisco
Branch New York, N.Y., 888 Eighth Ave Zip 10019 Tel (212) 582-4600 Gen Mgr Jack Adato
Affiliates: JoRob Music Inc (ASCAP) Southchester Music Inc (BMI)
Int'l firms represented: Britanne Njoloy (both Canada)

Northern Music Co (ASCAP) see MCA Music
Northridge Music Inc see Larry Shayne
North Shore Music Co (BMI) see Martin Cohen
Northshore Publ g Inc (ASCAP) see 20th Century
North & Son Music Inc (ASCAP) see Shapiro Bernstein
Northwest (BMI) 1915 N Quince Olympia Wash 98506 Tel (206) 352-9097 Pres Allen P Giles
Nor Va Jak Music Inc (BMI) 1321 W Seventh St Clovis N M 88101 Tel (505) 763-7565 Pres Norman Petty
Branch New York, N.Y., 60 W 57 St Zip 10019 Tel (212) 582-7569
Affiliates: Dundee Music (BMI) Nep Music Inc (ASCAP)
Norvik Hauge Music Publ g Co (961) Kingdon Ave Piedmont Calif 94611 Tel (415) 652-5308 Pres Norman Hauge
Norway Music (ASCAP) see Sego & Goldman
Notable Music Co Inc (ASCAP) (div of Cy Coleman Ent) 161 W 54 St New York N.Y. 10019 Tel (212) 757-9547 Pres Cy Coleman Gen Mgr Eric Colodine Music Consultant Sidney Korsheser
Affiliate: Portable Music Co Inc (BMI)
Int'l firm represented: Campbell Connolly (UK)
Novatone Music Inc (BMI) (div of Vegas Bros Prods) PO Box 1129 Studio City Calif 91604 Tel (213) 769-6555 Pres & Gen & Prof Mgr Pat Vegas
Affiliates: Carmel Music Inc (ASCAP) Tuneweaver Music Inc (ASCAP)
Novello Publ ns Inc (ASCAP) 145 Palisade St Dobbs Ferry N.Y. 10522 Tel (914) 693-5445 Gen Mgr Frank Moore
Home office: England
Affiliate: Fairfield Publ ns (BMI)
Nuarts Music (BMI) Box 737 Rt 2 Lizella Ga 31052 Tel (912) 935-2129 Pres Razy Bailey
Affiliate: Ryzan Music (BMI)
Nujac Publ g Co Inc (BMI) see Jamie No 11 Music (BMI) see Skyhill
Number One With Bullitt Music (ASCAP) see MRI
Nunn Publ g (BMI) see Ivan Mogull
Nurock Music Publ g Co (BMI) see Chappell
Nu Trawl (ASCAP) 11015 W Eight Mile Rd Franksville Wis 53126 Tel (414) 835-4622 Owner Mary Hribar Pres Tommy O Day

O

Bvld New Orleans La 70122 Tel (504) 282-5460 Pres Isaac Bolden
Affiliates: Soul Sound Publ g Co (BMI)
Old St Publ g Co (ASCAP) PO Box 49441 Los Angeles Calif 90049 Tel (213) 274-0593 Partners Fred Werner Les Crane
Int'l rep: Worldwide (Screen Gems Columbia)
Ole Colony Music (BMI) see Chappell
Olman Music Servs Inc (ASCAP) see TRO
Bill Olszewski Music (BMI) 22 Chafford Woods St Louis Mo 63144 Tel (314) 962-3987
Omni Music see Alexander Broude
Omnivox (BMI) PO Box 5363 Philadelphia Pa 19142 Tel (215) 365-8117 Co Pres T Messina Tony Rocca 100 Oaks Music (BMI) see Two Rivers
125th Street Music (ASCAP) see Martin Cohen
One Marble Music (BMI) see Jugumba
One Publ g Co (BMI) 243 S Ave 50 Los Angeles Calif 90042 Tel (213) 255-5544 247 6467 Pres Scott Klynas VP Ken Messmer Sales Mgr Rick Horn
One Stop Music (ASCAP) see A Schroeder
Onna Music (BMI) see Copyright Serv Bureau
Onnyasp Publ g Co (BMI) PO Box 9154 Wells Rd SW Knoxville Tenn 37920 Tel (615) 573-7775 Pres H S Watson
Ono Music (BMI)—Pres Yoko Ono—see Lennon
On Stage Music (BMI) see Copyright Serv Bureau
Ooga Ooga Music Co (BMI) 3941 Don Juan Abilene Tex 79605 Tel (915) 673-4843 Owner Charles D Grisoni
Open Air Music (ASCAP) see Jim Halsey
Open End Music (BMI) 824 N Robertson Blvd Hollywood Calif 90069 Tel (213) 278-8715 Gen Mgr Bennett H Glotzer Prof Mgr Janet Lee Barr
Affiliates: Coast Highway Music (ASCAP) New Times Music (BMI)—Bonhomme Music (BMI)—Local York Music (BMI) Open End Music (BMI)—Baskin Music Greene Music Hall Music Kingman Music Kulberg Music Mojahanna Music Roberts Music Rowan Music Tubbs Hill Music Wiffen Music (all BMI) Oyster Music (ASCAP)—Greg Hill Music (ASCAP)
Int'l rep.: Worldwide (Intersong)
Open Moment Publ g Ltd (ASCAP) see Rondor
Open Range Music (ASCAP) see Folklore
Open Road Music Inc (BMI) see Jim Reeves
Openwide Publ g Co (ASCAP) 11 Music Circle S Nashville Tenn 37203 Tel (615) 256-0973 Owner James E Galloway
Open Window Music (BMI) see Warner Bros
Orange Bar Music Co (BMI) see Scully
Orange Tree Music (ASCAP) see Rondor
Orchid Publ g (BMI) PO Box 4220 Shreveport La 71104 Tel (318) 636-9198 Pres & Gen Mgr Bill Bohannon
Orco Publ g (BMI) see Copyright Serv Bureau
Ordena Music Co Inc (BMI) 3171 Directors Row Suite 411 Memphis Tenn 38131 Tel (901) 365-7272 Pres O Denise Jones
Orilla Music Co (BMI) see Copyright Serv Bureau
Orenbre Music Co (BMI) see Mietus
Organic Mgmt 745 Fifth Ave New York N.Y. 10022 Tel (212) 751-3400 Pres Steve Paul
Affiliates: Derringer Music Inc (BMI) Hierophant Inc (BMI) Silver Steed Music Inc (BMI) Winter Blues Music Inc (BMI)
Origanones Publ g Co (BMI) 10337 E Beach St Bellflower Calif 90706 Tel (213) 866-4146 Owner Mearl Ellison
Orpheum Music Co (BMI) see Jondora
John Oscar Music Corp (ASCAP) see Gupam Ent
Osiris Music Inc (BMI) see Chappell & Stone Rap
Osmond Music Publ g Co (BMI) see Chappell
Ostermeyer Music (ASCAP) 1009 17 Ave S Nashville Tenn 37212 Tel (615) 256-1693 Pres Cliff Ayers Ostermeyer Gen Mgr Connie L Wright Prof Mgr Bernie Lawrence
Affiliate: Calvaride Music (BMI)
Other Music Inc (ASCAP) The Barn North Ferrisburg Vt 05473 Tel (802) 425-2111 Pres Michael D Couture VP William H Schubart VP Finance Gilbert E Perlman
Branch Cambridge, Mass., 52 Harvey St Zip 02140 Tel (617) 661-0457 Pub & Adv Dir Phil Hresko
Affiliate: Pleiades Music Inc (BMI)
Other Peoples Music Inc—Gen Mgr James R Dunlap Art mnr r Galen Horton—see Car
The Other Place Music—Prof Mgr Reba Rambo—see Rambo
Otter Creek Music (BMI) see Jim Halsey
Our Daughters Music (BMI) see Alquette Prods
Ovation Inc Group 1249 Waukegan Rd Glenview Ill 60025 Tel (312) 729-7300 Telex 910 651-4856 Pres Richard L Schory
Affiliates: Creative Music (ASCAP) Mason Jar Publ g (ASCAP) Strretville Music (BMI)
Overdrive Music (ASCAP) see Ivan Mogull
Over Easy Music (BMI) see Bug Music
Owen Publ ns (BMI) see Lu Tai
Owepub Publ g Co (BMI) 813 18 Ave S Nashville Tenn 37203 Tel (615) 327-2338 Mgr Louis Owens
Owlowl Music Inc (ASCAP) PO Box 11546 Nashville Tenn 37211 Tel (615) 832-2133 Pres & Prof Mgr Bob G Dean Gen Mgr Maggie Cavender
Affiliates: Drums List Publ g (ASCAP) Myownah Publ g Inc (BMI)
Oxford Univ Press Inc (ASCAP) 200 Madison Ave New York N.Y. 10011 Tel (212) 679-7300 Cable FROWDE Music Dir Mgr Susan Brailow
Home office: England
Oxygen Music Co (ASCAP) see Chappell
Oyster Music (ASCAP) see Open End
Ozone Music (BMI) see R A Hodge

P E K Music Co (ASCAP) 43 E Hollis St Nishua N.H. 03060 Tel (603) 889-2400 Pres Thomas J Fint VP & Treas Etton Jarvis
P F S Music Co (ASCAP)—Prof Mgr John E Petritte—see Four Grand
P P X Publ ns (BMI) 301 W 54 St New York N.Y. 10019 Tel (212) 247-6010 Cable CHALPRISES Telex 236287 Pres Ed Chalpin
Affiliates: Bobcat Music (ASCAP) Tribute Publ g Inc (BMI)
Pabito Music (ASCAP) see Chappell
Pablo Cruise Music (BMI) see Rondor
Pablo Music (BMI) 26 Jane St New York N.Y. 10014 Tel (212) 243-2018 Cable IMPROVART Pres Paul Bley Gen Mgr Carol Guss Prof Mgr Curt Nibel
Branch Cherry Valley, N.Y., 81 Alden St Zip 13320 Tel (607) 764-3943
Affiliates: Improvart (BMI) MasterSession Music (ASCAP)
Pace Music Co (BMI) see Sam Fox
Pacific Challenger Music (BMI) PO Box 171 Corroto Calif 90701 Tel (213) 810-0939 Pres & Gen Mgr C E Whittington
Pacific Coast Music (BMI) 7955 Magnolia Ave Suite 18 B Riverside Calif 92504 Tel (714) 688-7699 Owner Ray Sanders
Branch Nashville, Tenn., 487 Whispering Oaks Pl Zip 37211 Tel (615) 833-0893 Gen Mgr Billy Williams
Pacific Press Music Publ g Co (BMI) see Bridge
Packy Music (ASCAP) see Statton
Pacsa Music Publ ns (ASCAP) see Irving Mills
Paddlewheel Music (BMI) see R A Hodge
Paddle Wheel Music (ASCAP) see Dixie Jane
Padua Music Co (BMI) see Faro
Pagannina Publ ns Inc 211 W Sylvania Ave Neptune N.J. 07753 Tel (201) 988-8400 Cable TFBBOOKS ASBURY PARK Pres Dr Herbert Axelrod Exec VP Paul L Paradise
Int'l rep.: UK (Forsyth)
O Paquin & Bro Inc (ASCAP) 289 Blocker St New York N.Y. 10014 Tel (212) 242-6744 Pres Frank Gavian VP Theresa Costello
Paj Music Corp (BMI) see Rondor
Painted Desert Music Co (BMI) see Shapiro Bernstein
Painter Music see Martin Cohen
Palaco Publ g Inc (ASCAP) 4545 Van Buren Kansas City Mo 64130 Tel (816) 921-2030 Pres Gen & Prof Mgr Sam Pasternak
Palamar Music Publ ns (BMI) 726 Carlson Dr Orlando Fla 32804 Tel (305) 644-3853 Pres Will Campbell
Affiliate: MuStaff Music Publ ns (BMI)
Pal Dog Music (ASCAP) 3209 Tereco Dr Los Angeles Calif 90068 Tel (213) 877-0014 Pres Larry E Carlton
Affiliate 335 Music (BMI)
Pallma Music Co (ASCAP) see Neil A Kjos
Palm Music Publ g Co (ASCAP) see Slide
Palo Duro Music (ASCAP) see Jim Halsey
Palo Mesa Music (ASCAP) see Jim Halsey
Palopic Music Corp (BMI) see Music Maximus
Pambar Music Ltd (BMI) 150 W 55 St New York N.Y. 10019 Tel (212) 582-5574 Pres & Gen Mgr Mark Barkan
Pam Cal Music (BMI) see Copyright Serv Bureau
Pamela Music Inc (ASCAP) see Chappell
Pamplona Music Inc (ASCAP) see LF Music & Famous
Pamlyn Music Co (BMI) PO Box 6211 Cleveland Ohio 44101 Pres Robert L Wright Gen Mgr Becky Strauss Prof Mgr Otto Mann
Affiliate: Thornybrook Publ ns (BMI)
Pangoja Music (ASCAP) see Ivan Mogull
Pana Publ g (ASCAP) see John E Sullivan
Panda Bear Music (ASCAP) PO Box 11746 Nashville Tenn 37211 Tel (615) 833-7158 Pres Frank James Gen & Prof Mgr Richard Norman
Affiliates: Dorma Music (ASCAP) Kitten Briches Music (BMI)
Pandora Music Inc (BMI) see Doraf & Bleu Disque
Pantego Sound 2310 Rapier Blvd Pantego Tex 76013 Tel (817) 261-8381 Owner Charles Stewart
Panther City Music (BMI) see Green Door
Panther Music Corp (ASCAP) see Prof Southern
Papa's Love Music (BMI) see Martin Cohen
Paper Pills Music Inc (ASCAP) see Mietus
Parabud Music Corp (BMI) see Famous
Paradox Music (BMI) see War & Bros
Paradox Ric g Studios Inc (BMI) 4702 SW 75 Ave Miami Fla 33155 Tel (305) 264-5000
Paraguayan Music Centre (ASCAP) see Mexican Music
Paramount Music Corp (ASCAP) see Famous
Paramount Roy Rogers Music Co Inc (ASCAP) see Famous
Parasound Inc (ASCAP) see Royalty Control & Wild Sound
Para Tall Music Corp (ASCAP) see Famous
Para Thumb Music Corp (BMI) see Famous
Paralmer 1 Publ g Corp (ASCAP) PO Box 22106 82 N Elm St Greensboro N.C. 27420 Tel (919) 275-0868 Pres James R Phillips
Par Ed Music Corp (BMI) see Famous
Paris Music Co Inc (ASCAP) see Rayven
Charlie Parker Music Co (BMI) see Copyright Serv Bureau
Parker Lane Music (ASCAP) see Jim Halsey
Parker Music (BMI) see Jondora
Park Lane Music see Copyright Serv Bureau
Parks Music Corp (ASCAP) see Neil A Kjos
Parnaso Music Co Inc (BMI) 8172 NW 103 St Hialeah Gardens Fla 33016 Tel (305) 598-7250 Pres & Gen Mgr Roger Lopez
Affiliate: Maria Music (ASCAP)
Int'l firms represented: Eds Musc de Espana (Spain) Parnaso (Argentina)
Int'l rep.: Spain (Zabro)
Partner Music (BMI) 1518 Chelsea Ave Memphis Tenn 38108 Tel (901) 275-2285 Gen Mgr Larry Rogers
Party Time Music (BMI) 525 SW 42 Oklahoma City Okla 73109 Tel (405) 632-9588 Pres Tom Jackson Gen Mgr Wendell Goodman Prof Mgr Wanda Jackson
Pasa Alta Music (BMI) 54 E Colorado Blvd Pasadena

P

P A B Music Corp (BMI) see JBP Music
P B R Music (ASCAP) see Valgroup
P D A Music Inc (ASCAP) see Copyright Serv Bureau

Montana Corp (BMI) Hedley Songs Music (BMI) Homecoming Music Co (BMI), Humdrum Music Co (BMI), January Music Corp (BMI), Jenji Music Co (BMI), Joans Bones Publ g Ltd (BMI) Joint Music Inc (BMI), LaLanne Inc (ASCAP) Larbell Music Inc (BMI) Lassie Publ g Co (ASCAP) Last Laugh Music Co (BMI) Lazy Canary Music Co (BMI), Manistee Music Co (BMI), Mempro Music Co (ASCAP) Mile Wide River Music Co (ASCAP) Mother Hen Music Co (ASCAP) My Baby s Music Co (ASCAP) Next Stop Music (BMI) One Stop Music (ASCAP) Pitfield Music Inc (BMI) Rebecca Raccoon Music Co (BMI), Rel-Nel Music (BMI) Rojnorth Music Co (BMI), Sa-Vette Music Co (BMI) Sepe-Lark Ent's Inc (BMI), Sepe Music Co (ASCAP) Skin Music Inc (ASCAP) Stewart-Nims Music (BMI), Summertime Music Co (ASCAP) Super Songs Unltd (ASCAP), Tjuca Music Co (BMI), Va-Detta Music Co (BMI), Vancouver Music Co (BMI) Wrather Music Publ'g Co Inc (BMI) Yameta Co Ltd (BMI) Zekelfield Follies Music (BMI)

Schroeder & Gunther (BMI) see Associated Music
Schroeder Music Co (ASCAP) 2027 Parker St Berkeley Calif 94704 Tel (415) 843-2365 Owner Malvina Reynolds Mgr Ruth Burnstein

Edward Schubert & Co Inc (SESAC) see Ashley
Marjorie Schuck Publ g Inc (ASCAP) 2139 First Ave S St Petersburg Fla 33712 Tel (813) 822-6069 Pres Marjorie Schuck

Schumann Music Corp (ASCAP) see Bourne
Schwartz Music Co Inc (ASCAP), 165 W 46 St Suite 1200, New York N Y 10036 Tel (212) 582-2975 Pres Gene Schwartz Gen Mgr & Treas Robert Schwartz, Prof Mgr Ernie Maresca

Affiliates: Just Music Corp (BMI), Rogelle Music (BMI), Roznique Music (BMI) Rust Ent's Inc (ASCAP) S&J Music (ASCAP), Vibar (ASCAP)

Andrew Scott Inc (ASCAP) see Leigh Group
Gregg Scott Music (BMI) 16 Dundee Rd Stamford Conn 06903 Tel (203) 322-5778 Pres Fred Weinberg VP Joan R Weinberg

Screaming Chicken Music (BMI) see Speed
Screen Gems-EMI Music Inc (BMI) 711 Fifth Ave New York, N Y 10022 Tel (212) 751-4400 Pres Lester Sill VP & Prof Activities Dir Irwin Schuster VP & Gen Mgr Irwin Z Robinson VP & Nat'l Exploitation Dir Danny Davis

Branches: Hollywood, Calif., 7033 Sunset Blvd Zip 90028 Tel (213) 469-8371—Nashville, Tenn., 1207 16 Ave S Zip 37212 Tel (615) 385-3355

Int'l branches: Australia Belgium England France Germany Italy, Sweden

Affiliates: Colgems-EMI Music Inc (ASCAP) Gower Music Inc (BMI), Press Music Inc (BMI) Savoy Music Inc (BMI), Tiny Tiger Music (ASCAP)

Administered companies: Ashtar Music (BMI) Conquistador Music (ASCAP) Groovesville Music (BMI) Little White House (BMI) Rumanian Pickleworks (BMI) Summerhill Songs Inc (BMI) Sweet Glory Music Inc (BMI), Wind & Sand Music (BMI)

Int'l reps.: Argentina (Melografi) Brazil (Mundo) Israel (Subar), Japan (Alfa) Mexico (Beechwood) South Africa (Laetrec), Spain (Canciones del Mundo)

Screen Test Music Publ g Co (ASCAP) see Slide
Scruggs Music Inc (BMI) PO Box 66 Madison Tenn 37115 Pres Earl Scruggs Prof Mgr Louise Scruggs
Scully Music Co (ASCAP) 800 S Fourth St Philadelphia Pa 19147 Tel (215) 755-7000 Pres Walter B Kahn VP Andrew S Kahn Prof Mgr Renee Savior

Affiliate: Orange Bear Music Co (BMI)

Scuzzy Chicken Music (BMI), see Copyright Serv Bureau
Seabreeze Music Inc (BMI) see Arcade
Seafood Music (BMI) PO Box 42338, San Francisco Calif 94101 Tel (415) 621 6164 Dir Barry Melton

Affiliate: Poverty Publ g Co

Int'l reps.: Austria (Rolf Budde), Germany (Rolf Budde) Japan (Harry Fox) Netherlands (Anagon) Scandinavia (Sonet), Switzerland (Rolf Budde), UK & Commonwealth (Chrysalis)

Sea-Lark Ent's Inc (BMI) see A Schroeder
Seal Publ g Co (BMI) 13310 Collingwood Terr Silver Spring, Md 20904 Tel (301) 384-BB26 Pres Larry Sealfon

Seaside Publ g Co (BMI) 156 W 44 St New York N Y 10036 Tel (212) 265-8926 Pres C A Pruitt VP Sam Pruitt (Administered by Copyright Serv Bureau)

Season Experience, 1605 James St Jacksonville Fla 32205 Tel (904) 764-8475 Pres Thomas P Brown

Sebianano Music (ASCAP), 2B5 E 49 St Brooklyn, N Y 11203 Tel (212) 778 5150 Pres Michael P Sebianano

Second Generation Music Inc (SESAC) see Counterpart
Seesaw Music Corp (ASCAP) 177 E 87 St New York N Y 10028 Tel (212) 879-1960 Pres & Prof Mgr Raoul R Ronson Gen Mgr S B Kohn

Affiliates: Composers Press Inc (ASCAP) Okra Music Corp (BMI)

Sega Publ g Co., see Copyright Serv Bureau
Segel & Goldman Inc., Sunset Towers Suite 1000 9200 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 278-9200 B7B-0200 Pres Ralph Goldman Gen Mgr Gene Adams

Administered companies: Apis Music (ASCAP) Balloon Music (ASCAP), Bil-Mar Music (BMI), Caesar's Music Library (ASCAP), Canopy Music Inc (ASCAP), Cate Bros Music (BMI) Cauchemar Music (ASCAP), 5th Star Music (BMI) Fool's Gold (ASCAP) Gnostos Music (ASCAP), Golden Syrup Music (BMI), Little Dickens Music Publ'rs (ASCAP), Mad Davis Music (ASCAP), Mad Man s Drum Music (ASCAP), Mahalo Music (ASCAP), Nightmare Music (BMI), Norway Music (ASCAP) Poco Publ'g (ASCAP), Rizzum Music (BMI), Roho Music (ASCAP), Rush Sound Music (BMI), Song Mountain Music Publ'rs (ASCAP) Sonsie Music (ASCAP) Trane Music (ASCAP), Tunemith Music (BMI) Tuning Music (BMI) White Oak Songs (ASCAP)

Administered groups: David Crosby—Guerrilla Music Inc (BMI) Staystill Music (BMI), Joni Mitchell—Crazy Crow Music (BMI), Joni Mitchell Publ'g Corp (BMI) Squomb Publ'g Corp (BMI) Graham Nash—Giving Room Music (BMI), Thin Ice Music (ASCAP), Neil

Young—Broken Arrow Music Inc (BMI) Silver Fiddle (BMI)
Sidney A Seidenberg Inc., 1414 Ave of the Americas, New York, N Y 10019 Tel (212) 421-2021 Cable SAS TALENTS Admin rs Sidney A Seidenberg, Floyd Lieberman

Administered companies: Django Music Inc (ASCAP) Emil Music Publ g (ASCAP) Fix Square Music (BMI) Lark Music Inc (BMI), LaViola Music (BMI) Lonport Music Corp (BMI) MEWG Music Inc (BMI) Nevoc Music Corp (BMI), Skyforest Music Co Inc (BMI), Sounds of Lucille Inc (BMI) Tiplot Music Co Inc (ASCAP) Vola Music (SESAC) WEMG Music Inc (ASCAP) Wind Breeze Music Ltd (ASCAP)

Int'l rep.: Worldwide excluding Australasia Canada UK & USA (Ivan Mogull)

Select Music Inc (ASCAP), see Copyright Serv Bureau
Don Sellers Music (ASCAP) see Summy-Birchard
Sema Music Ltd see Alexander Broude
Semanya Music (BMI), see Gopam Ent's
Semerak Publ g Co (BMI), 4327 S Sacramento Ave Chicago Ill 60632 Tel (312) 523-3914 Pres R M Semerak

Sensia Music (ASCAP) see Epp s Music
Senor Mouse Music (BMI) see Ojo
Senor Music (ASCAP) see Garrett
Sepe Music Co (ASCAP), see A Schroeder
Sephra Music (ASCAP) see Publishers Licensing Corp
September Music Corp (ASCAP), 161 W 54 St New York N Y 10019 Tel (212) 581-1338 Cable MILLSTAN Pres Stanley Mills

Affiliate: Galahad Music Inc (BMI)

Int'l firm represented: Grenyoco Music (UK)

Septima Music Inc (BMI), 424 Madison Ave., Suite 1401 New York N Y 10017 Tel (212) 421-8787 Pres Alan Macmillan VP Peter K Clayton

Affiliate: Trillium Music Co (ASCAP)

Int'l firms represented: Cirrus Music Katzenjammer Music Spont Music Walrus-Moore Music (all Canada)

Sequel Music Inc (BMI) 3204 Oakley Dr Hollywood Calif 90068 Tel (213) B51 3666

Serendipity Publ g Corp (BMI), see Ivan Mogull
Sesame Music (BMI), see Intermountain Music
Seton Music Corp (ASCAP) see Big Seven—Planetary
Seven Barks Music (BMI) see Royalty Control Corp
Seven B Music (ASCAP), see Shapiro Bernstein
Seven-Eleven Music Corp (BMI), see Shapiro Bernstein
Seven Hills Publ g Co Inc (BMI) 905 N Main St Evansville, Ind 47711 Tel (317) 423-1861 Pres Ed Krietemeyer Gen Mgr P J Hayden

Seven Legions Music Co (BMI) PO Box B91 Zip 7B293 2404 E Houston St San Antonio Tex 78202 Tel (512) 225-9590 Pres Larry C Collins Gen Mgr Ed die V Green

Seven of Us Music (BMI) 26 Mountain Ave Dover N J 07801 Tel (201) 361 2084 Pres Michael F Matu shin Sr

Seventh Day Music Co (BMI)—Gen Mgr Dr J B Burks Prof Mgr James Brinkley—see Hitsburgh
Seven Valleys (ASCAP) see Dawnbreaker
Seyah Music (BMI)—Pres Barbara A Richardson—see Lyresong

Shada Music Inc (ASCAP) 1650 Broadway New York N Y 10019 Tel (212) 582-6879

Affiliates: A Song Music Inc (ASCAP) Cheviss Music Inc (BMI) Mountain Mama Music Inc (BMI)

Shade Tree Music (BMI) PO Box B42 Bakerfield Calif 93302 Tel (805) 871-7181 Pres Merle Haggard

Shady Grove Music Inc (ASCAP), see Mietus
Shalli Music (ASCAP) see Curtis Wood
Shamba Publ g Co (BMI) 254 E 29 St Suite 7 Los Angeles Calif 90011 Tel (213) 937 4540 Pres Duffy Hooks III

Affiliate: Mella La Salle Publ g Co (ASCAP)

Shapiro Bernstein & Co Inc (ASCAP) 10 E 53 St New York N Y 10022 Tel (212) 751-3395 Cable BERNSTEIN Bd Chm Dave Schenker Pres Richard M Volter, Exec VP L J Brettler

Int'l branch: England

Affiliates: Barclay Music Corp (ASCAP) Camelback Mountain Music Corp (ASCAP) Columbia Pictures Music Corp (ASCAP) North & Son Music Inc (ASCAP) Painted Desert Music Co (BMI) Pomona Music Corp (BMI) Ponderosa Music Co Inc (BMI) Scarsdale (ASCAP), Seven-Eleven Music Corp (BMI) Sheffield Music Corp (BMI) Skidmore Music Co Inc (ASCAP) Yuma Music Corp (ASCAP)

Int'l reps.: Australia (Wallaby), Shapiro Bernstein & Columbia Pictures—Caribbean, Central America, Mexico South America (Ivan Mogull)

Shari Music Corp see Clara
Sharkey Music Inc (ASCAP), see Croma
Shark Music PO Box 49204, Barrington Sta Los Angeles Calif 90049 Tel (213) 659-2802 Pres Malcolm Kigar

Home office: Brazil
Sharp-Gannon Music (ASCAP) see Martin Cohen
Shattering Publ'ns Inc (ASCAP) see Copyright Serv Bureau

Eddie Shaw Music Corp (ASCAP), see Barton Music
Shawnee Press Inc (ASCAP) Delaware Water Gap Pa 18327 Tel (717) 476-0550 Pres & Gen Mgr Ernest R Farmer Sales Mgr Robert O Schell Jr Licenses Dir Steve Kanych

Affiliates: Choral Press Inc (SESAC) Harold Flammer Inc (ASCAP) Malcolm Music Ltd (BMI) Templeton Publ g Co Inc (ASCAP)

Larry Shayne Music Inc (ASCAP) 6290 Sunset Blvd Hollywood Calif 90028 Tel (213) 466 4265 Cable LSMCOMPASS Telex (910) 321 2448

Branch: New York, N.Y., 15 E 48 St Zip 10017 Tel (212) 759-9515

Int'l branches: England Germany Netherlands (all Compass)

Affiliates: American Compass Music Inc Easthill Music Co Inc (ASCAP) Lumbridge Music Corp (ASCAP) Livingston & Evans Music Inc Northridge Music Inc Radmus Publ g Inc (ASCAP) Workers Union Music (BMI)

Shaysee Music Inc (BMI) see Big Seven—Patricia
Shediac Music Publ g Ltd (BMI), see New York Times
Sheenfeen Music Co Inc (ASCAP) see Alouette Prod ns
Sheephead Bay Music (ASCAP), see Castle Hill
Sheet Music Co Inc see T B Harms—Jack & Bill
Sheet Rock Music Inc (ASCAP) PO Box 2312 Hollywood Calif 90028 Tel (213) 874-8396 Pres Laurence Tasse VP & Gen Mgr Douglas Lyon

Sheffield Music Corp (BMI) see Shapiro Bernstein
Sheila Music Corp Ltd (BMI) 130 W 57 St New York N Y 10019 Tel (212) 582-1122

Home office: Jamaica
Shekere Music (BMI) 4409 Douglas St NE Washington D C 20019 Tel (202) 396-0154 Pres James B Gray Gen Mgr Sylvia Potts
Shelmer Poe Music (BMI) see Chappell
Shelview Publ'ns Co (BMI) 4148 S King Dr Chicago Ill 60653 Tel (312) 624-8060 Pres James W Shelton Jr

Shelton Assocs (BMI) 1234 S 58 St Philadelphia Pa 19143 Tel (215) 747-0613 Pres George Guess Exec VP Marcus Levy

Thomas Sheppard Publ g Co (BMI) see Slide
Sherbro Music (BMI) see New York Times
Sheriton Music Publ g Co (ASCAP) see Blue River
Sherlyn Publ g Co (BMI) 495 SE 10 Court Hialeah Fla 33010 Tel (305) 888-1685 Pres Henry Stone Co ord Sherry Smith

Affiliates: International Bros (BMI) Kimlyn Music (ASCAP)

Sherry Land Music (BMI) see DC 3 Music
Martin Sherry Music (BMI) 467 Mundet Pl Hillside N Y 07205 Tel (201) 923 7474 Pres Joseph C Martin VP Jerry Cohen Promo Jerry Gayles

Sherwin Music Publ g Corp (ASCAP) see Robert Mellin
Sherwood Music Co see Copyright Serv Bureau
Shidel Music (BMI) see Mole Hole
Shifty Fellar Music (BMI) see Ojo
Shindig Music Publ g Co (BMI) 160B Argyle, Suite 107 Hollywood Calif 90028 Tel (213) 469 5838 Owner & Mgr George Jay

Shirley s Music Co (BMI) see Sound of America
Shiver & I Music (ASCAP) see Rondor
Shorby Music see Copyright Serv Bureau
Shoestring Music (BMI) PO Box 4009 6430 Sunset Blvd Hollywood, Calif 90028 Tel (213) 461-4409 Pres Morris I Diamond (Administered by Copyright Serv Bureau)

Affiliates: Beverly-Culver Music Inc (ASCAP) Jo Al Music Co (ASCAP) Tara Music Co Inc (BMI)

Shoji Music (BMI) see Joe Taylor
Shotgun Music Co (BMI) 22 Pine St Freeport L I N Y 11520 Tel (516) 546-8008 Pres Anthony Ferrante Prof Mgr Bill Seabrook

Show Biz Music Inc (BMI) 110 21 Ave S Nashville Tenn 37203 Tel (615) 327 2532 Gen Mgr Reg Dunlap

Affiliates: MiJoy Music (BMI), Monster Music (ASCAP)

Gil Music Corp. (BMI)
George Pincus & Sons Music Corp.
Songfest Music, Inc.
Gil Enterprises, Inc.


George Pincus, President
1650 Broadway, New York, N.Y. 10019 (212) 245-0110
Cable PINCUSGIL

Ambassador Music Ltd.
Gil Recordings & Artists, Ltd.
John Beecher, General Manager
23/24 Greek Street, LONDON W1V, 5LG England
Tel: 01-437-7053
Cable: AMBAMUSIC

South End Music (BMI), PO Box 371, Rocky Hill, Conn 06067 NYC Tel (212) 624-3407 Pres Robert Russo, VP Phyllis Russell
 Southern California Music Publ'g Co (ASCAP), see Trust Music
 Southern Love Music Co (BMI), see Chappell
 Southern Music Co (ASCAP), Box 329, 1100 Broadway, San Antonio, Tex 78292 Tel (512) 226-8167 Pres & Gen Mgr Arthur Gunwitz
 Southern Music Publ'g Co Inc (ASCAP), see Peer-Southern
 Southern Pines Music Publ'g Co (BMI), 342 Madison Ave., Rm 211, New York, N.Y. 10017 Tel (212) 490-2633 Pres Kent Cooper, VP Heiner Stadler
 South Mountain Music Corp., see T 8 Harms-Vogue
 Southtown Music Inc (BMI), see Pickwick
 Southwestern Music Publ'rs (ASCAP), see Summy-Birchard
 Southwest Music Co (ASCAP), see Dolly Bee
 Southwest Words & Music (BMI) 14 E Second St., Tucson, Ariz 85705 Tel (602) 792-3177 Pres Fred Knipe
 Country Music Div Mgr Tom Chandler
 Affiliate: Suncountry Song Co (ASCAP)
 Space Angel Music Co., 555 Kappock St., Riverdale, N.Y. 10463, Tel: (212) 548-1230, Contacts Marion & Christopher Spierer.
 Affiliate: Crystal Star Music Co Inc
 Space Potato Music Ltd (ASCAP) 201 E 50 St., New York, N.Y. 10022 Tel (212) 826-9523 Pres David Nichtern, Gen Mgr E Judith Berger
 Affiliate: Flying Fox Music Ltd (BMI)
 Spangle Music (BMI), see Wel Dee
 Spanka Music Corp (BMI), see MCA Music
 Sparky Music (BMI), 256 Lisbon St., Lewiston Me 04240 Tel (207) 784-4944 Pres, Gen & Prof Mgr Edward A Boucher
 Affiliate: Bicentennial Music (ASCAP)
 Sparrow Music (ASCAP), 8587 Canoga Ave., Canoga Park, Calif 91304 Tel (213) 998-1733 Exec VP Billy Ray Hearn
 Affiliate: Birdwing Music (BMI)
 Sparta-Florida Music Group Ltd (BMI), see New York Times
 Spartan Music Co., see T 8 Harms-Harry Von Tilzer
 Special Agent Music (BMI), see Cabot
 Spectacular Music Inc (ASCAP), see Chappell
 Spectrum Publ'ns (SESAC), PO Box 757, San Carlos Calif 94070 Tel (415) 593-9554 Dir Dr Paul L Weaver
 Affiliate: Sacred Concert Publ'ns (SESAC)
 Speed Music (BMI), 8465 Shirley Ave Northridge Calif 91324 Tel (213) 885-7456 Pres Daniel Moore
 Affiliates: Maffy Music (BMI), Nebadon Music (BMI), Screaming Chicken Music (BMI)
 Spellgold Music (BMI), 132 S Rodeo Beverly Hills, Calif 90212 Tel (213) 778-8989 277-2211 x 2437 Prof Mgr Marvin Katz
 Affiliate: Spelling/Goldberg Music Co (ASCAP)
 Int'l rep.: Worldwide (April)
 Spelling/Goldberg Music Co (ASCAP) see Spellgold
 Spencer Music Co (ASCAP), 507 Fifth Ave., New York, N.Y. 10017 Tel (212) 697-5895 Pres J.C. Allgeier, Gen Mgr Bruce Spencer, Prof Mgr Alan Abel
 Affiliate: Abel Music Co (BMI)
 Larry Spier Inc (ASCAP), 240 Madison Ave., New York, N.Y. 10016 Tel (212) 686-1777 Pres Larry Spier
 Affiliate: Memory Lane Music Corp (BMI)
 Administered companies: Little Jack Music Co (BMI) Trina Jill Music Corp (ASCAP)
 Spina Music (ASCAP), 2232 Vista Del Mar Pl., Hollywood Calif 90068 Tel (213) 467-6018 Pres & Prof Mgr Harold Spina, Gen Mgr Edith Spina
 Affiliates: A-Z Music (BMI), Argyle Music (ASCAP)
 Int'l rep.: Worldwide (Edwin H. Morris/Chappell)
 Spiral Rec Corp Publ'rs (ASCAP), 875 Fifth Ave., New York, N.Y. 10021 Tel (212) 737-3304 VP & Gen Mgr Harry Finfer, Promo Mgr Daniel Glass Local branch: 17 W 60 St Zip 10023 Tel (212) 582-2971
 Spirit of Seventy Six Publ'ns (BMI), see Corey
 Spivey Music Co (BMI), 65 Grand Ave., Brooklyn, N.Y. 11205 Tel (212) 857-7003 Pres Victoria Spivey
 Split Rail Music (BMI), see Jim Halsey
 Sporo Music Co (BMI), see Martin Cohen
 Springboard Music Publ'g Group, 947 US Hwy 1 Rahway, N.J. 07065 Tel (201) 574-1400, NYC (212) 233-7380 Telex (710) 996-5874 Pres Dante J Pugliese Sec'y-Treas Margaret Johnson
 Branch: North Hollywood, Calif., 13005 Satcoy St Zip 91605 Mgr Stanley Greenberg
 Affiliates: Demain Music (BMI), MAJ Music (ASCAP), Springtime Music (SESAC)
 Spring Creek Music Inc (ASCAP), see Buzz Cason
 Spring Music Co (ASCAP), see 4-Star
 Springtime Music (SESAC), see Springboard
 Springwater Prod'ns Ltd., PO Box 203, Princeton, N.J. 08540
 Home office: Canada
 Sprinkle Publ'g Co (BMI), PO Box 13464, Austin, Tex 78711 Tel (512) 441-2557 Pres & Gen Mgr John G Blandford Jr
 Sprite Music Publ'g (BMI), see Alphan
 Square Snuff Music (BMI)—Pres Randy Wolfe—see Star Show
 Squire Music Corp (ASCAP), see Big Seven—Planetary
 Sreeby Music Co (BMI), see Mietus
 Stable Music Co (BMI), PO Drawer 2176, Zip 78767, 910 Post Oak St., Austin, Tex 78704 Tel (512) 442-3375 Owner Rex T Sherry
 Stada Music Co (ASCAP), see Copyright Serv Bureau
 Stafree Publ'g Co (BMI), (div. of Fretone Music Co.), 3114 Radford Rd., Memphis, Tenn 38111 Tel (901) 327-8187 Owners Estelle Axton, Doris & Fred Frederick, Prof Mgr Steve Gatlin
 Affiliate: Packy Music (ASCAP)
 Stage Door Music Publ'g Inc (BMI), see Platinum
 Stage & Screen Music Inc (BMI), see Playboy
 Stage & Screen Music Ltd (BMI), see Chappell
 Stage 21 Music (ASCAP), see Donna-Lil
 Stainless Music (BMI), see Alouette Prod'ns
 Stairway Music Publ'g (BMI), 6 Freeland Ave., Grand Bay, Ala 36541 Tel (205) 666-5442 Owner Jimmie O Rogers, Mgr Shelby J Steiner
 Stallings Music (BMI), see Valgroup

Stallion Music Inc (BMI), see Tree
 Stampede Music Co (BMI), 830 S Live Oak Park Rd Fallbrook, Calif 92028 Tel (714) 728-9826 Owner William G Keith
 Stanco Publ'g Co (BMI), 463 West St. No. 1020H, New York N.Y. 10014 Tel (212) 741-3837 Owner Stanley A Cowell
 Affiliated firm: Condominium Publ'g Group Inc (BMI)
 Standard-Colonial Music Publ'g Co (BMI), Bldg 8 6 Gill St., Woburn, Mass 01801 Tel (617) 935-7133 Pres Robert D Levinson, Gen Mgr Joseph Ferlito
 Standup Music Inc (ASCAP), PO Box 9405, Berkeley, Calif 94709 Tel (415) 527-4041 Pres Stuart Cook, Gen Mgr Bruce Young
 Stanshi (ASCAP), see Pavanne
 Stanwood Music Corp (ASCAP), see Barton Music
 Stanyan Music Co (ASCAP), 8440 Santa Monica Blvd., Hollywood, Calif 90069 Tel (213) 656-7311 Pres Rod McKuen, Gen Mgr Charlotte Brennan
 Affiliates: Eds Chanson Co (ASCAP), Salvation Music Inc (BMI)
 Int'l reps.: Austria (Altus), East European Block countries (Altus), Germany (Altus) Switzerland (Altus) rest of world except USA & Canada (Artemis)
 Staphi Tunes (BMI), see Tirod
 Staple Music Inc., see Jun Moon
 Staples Music Co (BMI), see Copyright Serv Bureau
 Starbeam Music (ASCAP), see New York Times
 Starbreaker Music (SESAC), see Starburst
 Starburst Music (ASCAP), 50 Music Square W Suite 901 Nashville Tenn 37203 Tel (615) 244-7827 Pres David Kane, VP Chuck Honey Prof Mgr Bobby Fischer, Gen Mgr Bruce D Davidson
 Affiliates: Silver Star Music (BMI) Starbreaker Music (SESAC)
 Starchild Inc., see Copyright Serv Bureau
 Starco Music Publ'g Co (BMI), 3211 Park Ave., St. Louis, Mo 63104 Tel (314) 664-8888 Pres Jack Allison Gen Mgr Charles Allison Prof Mgr Marv Wilson
 Starfox Publ'g, PO Box 13584, Atlanta, Ga 30324 Tel (404) 876-1073 Owner Aleck Janoulis
 Star of David (SESAC), see Songs of David
 Starshine Music (ASCAP), see Chappell
 Star Show Music (ASCAP) 15300 Ventura Blvd., Suite 210 Sherman Oaks Calif 91403 Tel (213) 981-6988 Pres John E A Phillips, Bus Mgr Dottie Ross Prof Mgr William G Cleary
 Affiliates: Alchemy Music Inc (ASCAP), Catpatch Music (BMI), Fish Fry Music (ASCAP) Intergalactic Music Inc (ASCAP), Silver Gang Music (BMI), Square Snuff Music (BMI)
 Starsong Music, see Thetatwins
 Starsong Music Inc (ASCAP), 7000 Cloverland Dr Brentwood, Tenn 37027 Tel (615) 833-4482 Pres & Prof Mgr Jim Ed Brown
 Affiliate: Jimsue Music Inc (BMI)
 Star Spangled Music Inc (ASCAP) 405 Park Ave New York, N.Y. 10022 Tel (212) 595-2211 Pres Rod McGrien
 Affiliate: Barracks 9 Music Inc (BMI)
 Stars & Stripes Music (BMI), see Americus & Nashville Copyright
 Startime Music (ASCAP), 6313 Peach Ave., Van Nuys, Calif 91401 Tel (213) 786-3860 Pres Frederick H Rice Gen Mgr Robert Rice
 Affiliate: Yo-Yo Music (BMI)
 Startingate Music (BMI), 943 1/2 N Oxford, Hollywood, Calif 90028 Tel (213) 464-0101 Pres David N Crawford, Gen Mgr K H Smith Prof Mgr William J Foster Jr
 Affiliated firm: Keristene Music Ltd (BMI)
 Star Track Music (ASCAP), see Richard Kaye
 Star Tree Music (BMI), see Budd Music
 Star Tunes Music (BMI), see Grosvenor House
 Stash Music (ASCAP), see Skip Taylor
 Stateside Music Co (BMI), see Rockford
 Statras Music Co (ASCAP), see Genelle
 Staysail Music (BMI), see Segel & Goldman—David Crosby
 Steamboat Gothic (ASCAP), see R A Hodge
 Steelball Publ'g Co (BMI), see Catalpa
 Steel Wind Publ'g, see Mietus
 Steeplechase Music (SESAC) see Vector
 Stellar Music Co (BMI), see Four Star
 Stephanye Music Co (BMI), see Mietus
 Geoff Stephens Music Inc., c/o Prager & Fenton, 444 Madison Ave., New York N.Y. 10022 Tel (212) 751-9660 Pres Geoff Stephens
 Int'l firm represented: Tic-Toc (Sweden)

Stepping Stone Music (BMI) see Mimm
 Sterling Music Co Inc (ASCAP)—Pres Fred Ahlert Jr., VP Bones Howe—see Fred Ahlert
 Mirram Rose Stern Agency Inc., 301 E 69 St New York, N.Y. 10021 Tel (212) 288-3979 (Administrators reversionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Union of South Africa, representing 138 estates of deceased songwriters)
 Int'l branch: England
 Stevarim Music Co (ASCAP), see Skinny Zach
 Steve Music (BMI), PO Box 1681 Fargo N D 58102 Pres Steve Sholy
 Steve's Crusade Music Publ'g (BMI), 2500 Grand Ave., Parsons, Kan 67357 Tel (316) 421-2782 Owner, Pres & Prof Mgr Henry A Stephens, Gen Mgr Pearl G Stephens
 Stewart-Nims Music (BMI) see A Schroeder
 Robert Stigwood Org see RSO
 Stephen Stills Music (BMI), see Gold Hill
 Stinger Music Corp (BMI), PO Box 8207, Albuquerque, N.M. 87108 Tel (505) 268-6110 Pres Tom Bee
 Affiliates: Peace Pipe Music (BMI), Warboy Music (ASCAP)
 Stone Agate Music Div (BMI), see Jobete
 Stonebass Music Co (BMI), 163 Orizaba Ave., San Francisco, Calif 94132 Tel (415) 334-2247 Pres Walter C Stone
 Affiliate: Lakshmi Music Co (BMI), Soulsset Music Co (BMI)
 Int'l affiliate: Shark Music (Brazil)
 Stonebridge Music (ASCAP), see Bicycle
 Stone Canyon Music (BMI), see Warner Bros
 Stone Diamond Music Corp (BMI), PO Box 2631, Muscle Shoals, Ala 35660 Tel (205) 381-1455 Co-Pres Clayton Ivey, Terry Woodford, Mgr Melissa Adamson
 Affiliated firm: Jobete Music Co Inc (ASCAP)
 Affiliate: Song Tailors Music Co (BMI)
 Stonetorest Music (BMI), see Martin Cohen
 Stone Lane Music Corp (BMI), see Lou Levy
 Stone Post Publ'g (BMI), PO Box 1213, Emporia, Kan 66801 Tel (316) 342-8470 Pres Richard Bisterfeldt VP Marvin Hunt, Mgr Jack Bisterfeldt
 Stone-Rap Music Co Inc (BMI), 3101 Euclid Ave., Suite 203, Cleveland, Ohio 44115 Tel (216) 696-1066 Pres Mike Belkin, Gen Mgr Jules Belkin (Administered by Chappell)
 Affiliates: Belkin Music (BMI), Bema Music (ASCAP), Bow Wow Music (BMI), Concert Music (BMI), Gangland Music Inc (ASCAP), Home-Made Music Co Inc (BMI), Osiris Music Inc (BMI), Straight Shooter Tunes Inc (BMI), Thermostat Music Inc (ASCAP)
 Stone Row Music Co (BMI), 2022 Vardon Ln., Flossmoor Ill 60422 Tel (312) 799-7194 Pres Joanne Swanson
 Stonestrow Music (BMI), see Nashville Copyright
 Stonewall Publ'g Co (BMI), see Cedarwood
 Stoneway Publ'g Co (BMI), 2817 Laura Koppe, Houston, Tex 77093 Tel (713) 697-7867 Pres Roy M Stone
 Affiliate: Braeburn Music Co (BMI)
 StormKing Music Inc (BMI), see Sanga
 Stormy Forest Publ'g, see ExtraGordony
 Story Songs Ltd (ASCAP), 11 Bailey Ave., Ridgefield, Conn 06877 Pres Frederick Kewley
 Affiliate: Sandy Songs (ASCAP)
 Int'l reps: Germany (Musik Unserer Zeit), UK (British Lion)
 Storyville Publ'g Co (BMI), see John Berthelot
 Straight Shooter Tunes Inc (BMI), see Stone-Rap
 Strange Music (SESAC), see Excellore
 Stratford Music Corp (ASCAP), see Chappell
 Strawbed Music (ASCAP), see Beechwood
 Strawberry Hill Music (ASCAP), see Earl Barton & Publishers Licensing Corp
 Streeterville Music (BMI), see Ovation
 Street People Songs, see Fourth Floor
 Striking Music Publ'g Co (BMI), 1927 San Mateo NE, Albuquerque, N.M. 87110 Tel (505) 265-3049 4039 Pres Al Hurricane Gen Mgr Tiny Morris Sec'y-Treas Bennie L Sanchez
 Stringtown Music (BMI) see Faron Young
 Strong Arm Music (ASCAP), see Robert E Gordon
 Carl Strube Music (ASCAP), see Critique
 Stuckey Publ'g Co (BMI), PO Box 102, Brentwood, Tenn 37027 Tel (615) 244-9412 Pres Nat Stuckey, Gen Mgr Ann Stuckey
 Studio G Music (BMI), see Grubbs Bros
 Studio P/R Inc (BMI), 224 S Lebanon St., Lebanon, Ind 46052 Tel (317) 482-4440, 873-2737 Pres James



ALLIED ARTISTS MUSIC CO., INC. (ASCAP)
 and
SOULTOWN MUSIC CO., INC. (BMI)
 CARL PRAGER, PRESIDENT
 15 COLUMBUS CIRCLE • NEW YORK, N.Y. 10023

Tescot Music Inc (ASCAP) see Chappell
 Tetra Music Corp (ASCAP) see Alexander Broude
 Peter Tevis Music (BMI), PO Box 1102, Burbank, Calif 91507 Tel (213) 874-7656 Pres Peter Tevis, Prof Mgr Kristie Kelly
Affiliated firm: New York Times Music Corp (BMI)
Affiliates: Figgy Music (BMI), Funky Flamenco Music (BMI), Tiffy Music (ASCAP)
 Texoma Music Corp (ASCAP), see Jim Halsey
 Thackaberry Music (ASCAP), 401 E Fremont, Las Vegas, Nev 89101 Pres Eugenea Bambi, Exec VP Diane F Galligan
Branch: Studio City, Calif., 13033 Ventura Blvd Zip 91604 Tel (213) 990-5388
Affiliate: Great Augustine Music (BMI)
 Then (BMI), see Drive-In
 Theofilm Music Corp (BMI), see Copyright Serv Bureau
 There Music Co (BMI), see Copyright Serv Bureau
 Grenada Thermo Music Corp (ASCAP), see Tash Howard
 Thermostat Music Inc (ASCAP), see Chappell & Stone-Rap
 Thetaitwms Publ g (ASCAP), 1702 N Gardner, Hollywood, Calif 90046 Tel (213) 874-2976
Affiliate: Starsong Music
 Bob Thiele Music Ltd (ASCAP), see JBP Music & Chappell
 Thin Ice Music (ASCAP), see Segel & Goldman—Graham Nash
 Think Stallman Prod's Ltd (BMI), 333 E 70 St., New York, N.Y. 10021 Tel (212) 988-2873 Pres Lou Stallman
 Third Story Music Inc (BMI), see Martin Cohen
 Third Stream Music Inc (ASCAP), see MJQ Music Inc
 Thrust Music (BMI), see Martin Cohen
 Thirty Four Music Co (ASCAP), 4329 Colfax Ave., Studio City, Calif 91604 Tel (213) 766-6411 Gen Mgr Eddie Shaw
Affiliate: Ice Age Inc (ASCAP)
 Thisite Prod's (ASCAP), PO Box 24027, 6560 Colbert St., New Orleans, La 70124 Tel (504) 482-9511 Owner & Pres James K Morrison, Gen Mgr Barbara Morrison, Prof Mgr Roberta James
 Thorkus Publ g Co (BMI), see Alouette Prod's
 Thornybrook Publ's (BMI), see Pamlyn
 Those Who Chant Music (BMI), see David Robinson
 Three Bears T usic (BMI), see Martin Cohen
 Three Bridges Music Corp (ASCAP), see Chappell
 Three Bros Music Inc (ASCAP), see Creed Taylor (US rights) & Ivan Mogull (Int'l rights)
 Three Cheers Music (ASCAP), see Cape Ann
 3-Deal Music (BMI), 2123 N Seminary Ave Chicago Ill 60614 Tel (312) 348-3730 Pres Carl Bonafede, VP Frank Pizani
 3 H's Music (ASCAP), 1103 Neff Ave S., West Covina Calif 91790 Tel (213) 966-2535 Pres Henry Oakes Gen Mgr Loretta Oakes
Int'l firms represented: Acetatos (Mexico) J Albert & Sons (Australia)
Int'l reps.: Europe & UK (Cyril Shane in UK), Italy (Sidet)
 Three-Penny Music Publ g (BMI) PO Box 755, Minneapolis, Minn 55440 Tel (612) 636-0841 Pres Mike Jann
 335 Music (BMI), see Pal Dog
 Three & Three Music Inc (BMI), see Big Seven
 Thrifty Music (ASCAP), see Jonvis
 Through the Looking Glass (ASCAP), see Richard Kaye
 Thruppence Music (ASCAP), see Chappell
 Thush Music Publ g (BMI), see Brian Ross
 Thunderball Music (BMI), 2333 Holley, Tyler, Tex 75701 Tel (214) 593-6302 Pres & Gen Mgr Steve Wright
 Thunders Roar Music (ASCAP), see New York Times
 Thursday Music Corp (BMI), see Fred Ahlert
 Tideland Music Publ g Corp (BMI), see Copyright Serv Bureau
 Tidewater Music Co., PO Box 4192 Huntsville, Ala 35802 Tel (205) 881-7976 Owner George Wells
 Tiffy Music (ASCAP) see New York Times & Peter Tevis
 Tight Rope Music Publ g (BMI) (div of Banditt Recs Inc), PO Box 1924, Fort Walton Beach, Fla 32548 Tel (904) 581-0661 Gen Mgr Calvin L Allen
 Tjuca Music Co (BMI), see A Schroeder
 Floyd Tillman Music Co (BMI) 412 Main St., Suite 1005 Houston, Tex 77002 Tel (713) 225-0213 Pres Byron Benton, Gen Mgr Charles Benton Prof Mgr Floyd Tillman
 Timberjack Music (BMI), see Harrison Tyner
 Timberland Publ g Co (BMI) Forest City, Iowa 50436 Tel (515) 582-2992 Pres Arlo C Johnson
Int'l rep.: Australia (Havoc)
 Time Music Co Inc (BMI) 449 S Beverly Dr Beverly Hills Calif 90212 Tel (213) 553-8787 Pres Joe Galkin, VP Joseph S Shribman
Branch: Atlanta, Ga., 582-584 Armour Circle NE Zip 30324 Tel (404) 875-2555
 Time-Step Music (ASCAP), 1545 Wilshire Blvd Los Angeles, Calif 90017 Tel (213) 483-8500 Pres Ron Nadel, Exec VP Roger Hart
Affiliate: Tentmakers Music (BMI)
 Timsonac Music Inc (ASCAP), see Loring
 Tinker Street Tunes (BMI) 1 Gulf + Western Plaza New York, N.Y. 10023 Tel (212) 245-7777 Pres M Lang, VP Raymond Paret (Administered by Famous Music)
 Tin Lid Music Ltd (ASCAP), see Rondor
 Tin Luck Inc (ASCAP), see Royalty Control Corp
 Tiny Tiger Music (ASCAP), c/o Mitchell Silberberg & Knupp, 1800 Century Park E., Los Angeles, Calif 90067 Tel (213) 553-5000 Pres Carol Florez Gen Mgr John Florez
Affiliate: Colgems-EMI Music Inc (ASCAP) (co-publ g with Screen Gems-EMI)
 Triplot Music Co Inc (ASCAP), see Sidney A Seidenberg
 Tippetoe Music Publ g Co (BMI), 1104 Morrell Rd Knoxville, Tenn 37919 Tel (615) 588-6133 Pres J.W. Tipton, VP Mary Brooks
 Tippy Music Co (BMI), see Copyright Serv Bureau
 Tired Music (BMI), PO Box 154, South Amboy N.J. 08879 Tel (201) 721-1444 Pres Philip DeCarlo
Affiliates: Staphi Tunes (BMI) TR Music Publ g (BMI)
 Tisra Til Music (BMI), see Little Giant
 Tithonus Music Ltd (BMI), see Memnon
 Tnexa Music Publ g Co (BMI), see Axent

Toad Hall Music (BMI) 2104 Glenarm Pl Denver, Colo 80205 Tel (303) 573-8477 Owner Charles T Pyle Pres Lance P Smith
 Tobac Music (BMI), see Cabot
 Tobey Music Corp (ASCAP), see Chappell
 Tobill Music (ASCAP), 107 Delaware Ave Buffalo N.Y. 14202 Tel (716) 856-1620 Pres William D Hassett Jr., VP's Tony Bennett, Jack Rollins, Contact Gary Bove
 Todo Bien Music Corp (BMI), see Big Seven—Big Seven
 Toeshoe Tunes (ASCAP)—Owners Michael D Aisner Keith D Avedon—see Ferndock
 To-Jo Music (ASCAP), see King of Music
 Tolltone Publ g Co (BMI), see Condominium
 Tomake Music Co Inc (ASCAP), see Window
 Tomard Music Corp (ASCAP), see Chromakey
 Tom Cabin Music (BMI), RD 2, Honesdale Pa 18431 Tel (717) 253-3622 Pres Tom Santiso
 Tom Cat Music (BMI), see Tree
 Tomeja Music Inc (ASCAP) see Ivan Mogull
 Tomlew Publ g (BMI), 12202 Union Ave Cleveland Ohio 44105 Tel (216) 752-3440 Pres & Gen Mgr Thomas R Boddie
 Tompaup Music Co (BMI) 628 South St Mount Airy N.C. 27030 Tel (919) 786-2865 Owner Paul E Johnson
 Tom Thumb Music (div of Rhythms Prod ns) Box 34485 Whiney Bldg Los Angeles Calif 90034 Tel (213) 836-4678 Creative Dir R S White
 Tom-Tom Publ g (BMI) Andrew Street Rd Massena N.Y. 13662 Tel (315) 769-2448 Pres Ginette Cormier
 Tone Craft (BMI) see Sure Music
 Tonob Music (BMI) c/o Ivan M Hoffman, 2040 Ave of the Stars, 4th Fl, Los Angeles, Calif 90067 Tel (213) 556-2804 Cable MUSICLAW
Int'l rep.: Worldwide excluding Canada (Rondor)
 Top Dog Music (ASCAP), see Wild Indigo
 Top Drawer Music (BMI), PO Box 8011 Mobile Ala 36608 Tel (205) 344-4250 Pres M Brown
 Topekan Music Publ g Co (ASCAP) see Slide
 Top Five Songs (BMI) 20 Music Square W Nashville Tenn 37203 Tel (615) 254 7553 Pres Tony Moon
Affiliate: Harpeth Music Co (ASCAP)
 Topographic Music Inc (BMI)—Pres Elliot L Hoffman—see Beldock Levine & Hoffman
 Toreador Music (BMI), see Green Door
 Tor Music Co (ASCAP), see Gordon
 Tosci Music Corp (ASCAP), see Frank Music Corp
 Total Music Inc (BMI), see TRO
 Touchdown Music (ASCAP), see New York Times
 Touchdown Music Co (BMI), see Adventure
 Touch of Gold Music Inc (BMI) 6255 Sunset Blvd Suite 709 Hollywood Calif 90028 Tel (213) 466 8377 Pres Dennis Lambert Prof Mgr Bob Glasser
Affiliate: Natural Songs Inc (ASCAP)
 Touchstone Music Inc (ASCAP), see Copyright Serv Bureau
 Toulouse Music Publ ns (BMI) PO Box 96 El Cerrito Calif 94530 Tel (415) 526-3491 Pres Jacques Dsrachel Bronson Gen Mgr James Bronson Jr (Administered by Copyright Serv Bureau)
 TouPat Music Publ g Co Inc (BMI) 402 Shotwell Ave Monroe, La 71201 Tel (318) 322 2537 Pres Toussaint L McCall, Gen Mgr Patrick H Robinson
 Town & Country Music Co Inc (BMI), see Copyright Serv Bureau
 Town Crier Music (ASCAP), see Jim Halsey
 Township Group Inc., PO Box 7084 Zip 29610 10 Michael Dr Greenville SC 29611 Tel (803) 269-3961 Pres Joe Huffman Prof Mgr Bob Edwards
Affiliates: Huffman Publ g Co (BMI) Pleasant Ridge Music (BMI)
 Track Music Inc (BMI) 200 W 57 St New York N.Y. 10019 Tel (212) 582-6667 Pres Kit Lambert Gen Mgr Paul Schwartz
Int'l firm represented: Fabulous (UK)
 Tradition Music (BMI) PO Box 9195 Berkeley Calif 94709 Tel (415) 841-8624 525-1494 Pres C Strachwitz (Administered in USA Canada & Japan by Harry Fox Agency)
Affiliate: Hoolie Music Co (ASCAP)
Int'l reps.: Belgium (Chrysalis in UK) France (Fantasia) Germany (April), Hong Kong (Chrysalis in UK) Israel (Chrysalis in UK), Italy (Chrysalis in UK), Netherlands (Chrysalis in UK), Portugal (Chrysalis in UK) South Africa (Chrysalis in UK), Spain (Chrysalis in UK) Sweden (Sonet) UK (April)
 Traficante, Polyphonic (SESAC) see Summy-Birchard
 Trager Publ g Co Inc (BMI) 799 1/2 Hunter St NW, Atlanta Ga 30314 Tel (404) 523 3582 Pres & Prof Mgr Jesse J Jones
 Trajames Music Co (ASCAP) 11 Harrison Court South Orange N.J. 07079 Tel (201) 762 2504 Pres Jimmy Wisner
 Trampler Devon (ASCAP) see Warner Bros
 Trane Music (ASCAP) see Segel & Goldman
 Tranquil Dawn Music (BMI), see Martin Cohen
 Transaction Music Ltd., 225 E 57 St New York N.Y. 10022 Tel (212) 838-2590 Cable TRANSMUSIC Telex 421943 Pres Mildred Fields
Int'l firms represented: Australasia (Festival) Germany (Intro Gebr Meisel) Japan (Victor) Scandinavia (Sweden Music) UK (Bocu)
 Transcontinental Music Publ ns (ASCAP), 1674 Broadway New York N.Y. 10019 Tel (212) 265-4973 Owner Mari Freudenthal
 Transparent Music (BMI), see Warner Bros
 Travis Music Co (BMI), see United Artists
 Tray Music Corp (ASCAP), see Copyright Serv Bureau
 Treadwell Music (BMI) 161 W 54 St., New York N.Y. 10019 N.J. Tel (201) 567-3444 Pres Faye Treadwell
Affiliate: Sassy Music (ASCAP)
 Treasure Chest, see Ashley
 Tree Publ g Co Inc (BMI) PO Box 1273 B Music Square W Nashville, Tenn 37202 Tel (615) 327-3162 Chm & Chief Exec Officer Jack Stapp, Pres Buddy Killen VP Don Gant, Opns Dir Tom Casassa Prof Mgrs Cliff Williamson, Dan Wilson
Int'l branches: Argentina (Latin American Tree) Australia (Sydney Tree) Brazil (Latin American Tree) Costa

Rica (Latin American Tree) Czechoslovakia (Prague Tree) France (Paris Tree) Germany (Frankfurt Tree) Italy (Milan Tree) Japan (Tokyo Tree) Mexico (Latin American Tree) Netherlands (Amsterdam Tree) South Africa (Johannesburg Tree) Spain (Madrid Tree) Sweden (Stockholm Tree) UK (London Tree)
Affiliated firm: Twitty Bird Publ g Co (BMI)
Affiliates: Ally Music Inc (BMI) Cross Keys Publ g Co (ASCAP) Stallion Music Inc (BMI) Tom Cat Music (BMI) Twig Music Inc (BMI) Uncanny Music (ASCAP) Warhawk Music (BMI) Wilderness Music (BMI)
 Treetop Music (BMI) see Brownlee
 Tres Lynn Music Co (ASCAP) see Atterram
 Tribute Publ g Inc (BMI) see PPX
 Tri-Chappell Music Inc (SESAC) see Chappell
 Tri-Circle Music (ASCAP) see Gopam
 Tricky Music Inc (ASCAP) see Big Seven
 Tridem Music (ASCAP) see Copyright Serv Bureau
 Tridex Music Co (BMI) PO Box 1646 Burbank Calif 91507 Tel (213) 849-5774 Owners Robert L Bogle Donald L Wilson Gen Mgr S Rivera
 Trillum Music Co (ASCAP) see Septima & Chappell
 Trina Jill Music Corp (ASCAP)—Pres Joseph Cayre Tel (212) 889-7340—see Larry Spier
 Trio Music Co Inc (BMI) 1619 Broadway New York N.Y. 10019 Tel (212) 489-8170 Co Pres Jerry Leiber Mike Stoller Comptroller Lester Boles
Affiliates: Quartet Music Inc (ASCAP) Quintet Music Inc (BMI) US Songs Inc (ASCAP)
 Triple O Songs Ltd (BMI) see Tash Howard
 Trippington Music Publ g Corp (BMI) see Copyright Serv Bureau
 Tritone Press (BMI) see Theodore Presser
 Triumph Publ ns Inc (BMI) 30 W 60 St New York N.Y. 10023 Tel (212) 757 3795 Pres Jack Shaandlin Gen Mgr Joan Barry Prof Mgr Abe Schneider
Int'l rep.: UK (Charles Brull)
 Tri-Us Music (BMI) 613 W 35 St Norfolk Va 23508 Tel (804) 623-5657 Pres Leroy Little Gen Mgr Leroy Little Jr Prof Mgr Keith Little
 Trolley Music (ASCAP) (div of the Trolley Group Inc.) 3759 Main St College Park Ga 30337 Tel (404) 768 0057 Pres Jim Healy VP John Duncan Gen Mgr Robert E Lee
Affiliate: Peachstate Music (BMI)
 Tromba Publ ns—Pres Gerald Endsley Gen Mgr Stephen L Glover—see Brass Press
 Troutman's Music (BMI), see Hal Bernard
 Truck Music (BMI) see Skip Taylor
 True Blue Music Publ g Co (ASCAP) 16027 Sunburst St Sepulveda Calif 91343 Tel (213) 892 0044 Pres Larry Fotine
Affiliate: Poly Tone Music Publ g Co (ASCAP)
 Tru Soul Publ g Co (BMI) 20014 James Couzens Hwy Detroit Mich 48235 Tel (313) 341 0447 Pres & Gen Mgr Gary A Rubin
 Tru-Sound Music (ASCAP) see Jondora
 Trust Music Mgmt Inc 6255 Sunset Blvd Los Angeles Calif 90028 Tel (213) 462 6933 Pres Samuel S Trust
Affiliates: Berdick Music (BMI) Bowling Green Music (BMI) Cliffhouse Songs (BMI) Hayward Music (ASCAP) Lady Casey Music (BMI) Mandina Music (BMI) Rocksmith Music (ASCAP) Southern California Music Publ g Co (ASCAP)
Int'l reps.: Bowling Green & Lady Casey—Central America Mexico & South America (Ivan Mogull)
 Trusty Publ ns (BMI) Nebo Ky 42441 Tel (502) 249 3194 Pres Elsie Childers
 Ernest Tubb Music Inc (BMI) see Cary & Mr Wilson
 Tubbs Hill Music (BMI) see Open End—Open End
 Tuckahoe Music Inc (BMI) see Jim Reeves
 Tucktate Music Co (ASCAP) see Mietus
 Tudor Music Corp (BMI) see Big Seven—Nom
 Tuff Enuff Music Publ g (BMI) see BAS
 Tuff Gong Music (ASCAP) see Rondor
 Tulip Music Corp (ASCAP) see Eden
 Tumas Music Publ ns (ASCAP) PO Box 7729 Atlanta Ga 30309 Tel (404) 768 3804 Gen Mgr Joseph McTamney Prof Mgr Phil McDaniel
 Tuna Fish Music Inc (BMI) see April Blackwood
 Tune-Kel Publ g Co Inc (BMI) 715 Camp St New Orleans La 70130 Tel (504) 581-4253 Pres Joseph Bana-shak
Affiliates: Jarb Publ g (BMI) Seven B Music (ASCAP)
 Tunessmith Music (BMI) see Caesar's Music Library & Segel & Goldman
 Tuneweaver Music Inc (ASCAP) see Novalene

Producers should select hit songs. Not search for them.

We've got your number! Call ours.

SUDDEN RUSH MUSIC
 750 Kappock Street
 Bronx, N.Y. 10463
 (212) 884-6014

Tuning Music (BMI), see Segal & Goldman
 Tupper Publ Co (BMI) 17-11 Split Rock Rd Fairlawn N J 07410 Tel (201) 489-4632 Pres Steve Brodye Gen Mgr Marty Abrams
Affiliate: Prospect (ASCAP)
 Turbine Music (BMI), see Gopam
 Turbinton Music (BMI), see Gopam
 Tuskegee Music Press (SESAC), see Neil A Kjos
 Tweed Music Co (ASCAP), 1913 S Ocean Dr Apt 230 Hallandale, Fla 33009 Tel (305) 929-3280
 20th Century Music Corp (ASCAP), 8544 Sunset Blvd Los Angeles, Calif 90069 Tel (213) 657-8210 Pres Herbert N Eisman, Prof Activity Dir Larry Marks
Affiliates: Beautiful Things Unlimited (BMI) Bregman Vocco & Conn Inc (ASCAP) Cakewalk Music (BMI) Chain Gang Music (BMI) Chatham Music Corp (ASCAP) Foolish Child Music (ASCAP) Fox Fanfare Music Inc (BMI), Hobbinton Entls Inc (ASCAP), House of Weiss Music Co (ASCAP) Jason Sean Music (ASCAP) Kittyhawk Music (ASCAP), Like A Movie Music (ASCAP), Lombardo Music Inc (ASCAP), Mankin Music Co (ASCAP), Moon Meadow Publ Co (ASCAP), Neurotic Music (BMI) Northshore Publ Co Inc (ASCAP), Runaway Inflation Music (BMI) Silver House Music Co (ASCAP), Supreme Music Corp (ASCAP) Vernon Music Corp (ASCAP) Very Own Music Co (BMI), Woolfsongs Inc (BMI) Year Round Music Co (BMI)
Administered companies: Jim-Edd Music (BMI) James R Vanleer Music Inc (BMI)
Int'l firms represented: English Bay Music Co Inc (Canada)
Int'l reps.: Argentina (Trompos), Australia (Festival) Belgium (Kluger), Brazil (Trompos), Canada (Chappell) Columbia (Mundo Musical) Denmark (Sweden Music), Finland (Sweden Music) France (Tremplin Francis Day), Germany (Francis Day & Hunter), Holland (Universal Songs) Iceland (Sweden Music), Israel (April) Italy (Curci) Japan (Chappell Taiyo), Luxembourg (Kluger) Mexico (Mundo Musical) New Zealand (Festival) Norway (Sweden Music) Paraguay (Trompos) Portugal (Canciones del Mundo), South Africa (Music Publ Co) Spain (Canciones del Mundo), Sweden (Sweden Music) Switzerland (Francis Day & Hunter) United Kingdom (Boosey & Hawkes Chappell, Francis Day & Hunter Keith Prowse) Uruguay (Trompos) Venezuela (Mundo Musical)
 Twenty-Eight East Music (BMI), see Mietus
 Twiford Music (BMI), 4640 E Lewis, Phoenix Ariz 85008 Tel (602) 959-2076 Owner L John Twiford
 Twig Music Inc (BMI), see Tree
 Twill Music (ASCAP), see Alouette Prod ns
 Twin Forks Music Inc (BMI), see Five Sisters
 Twin Music Inc (BMI) 392 St & 43 Ave Long Island City N Y 11104 Tel (212) 786-7667 Pres Sam Weiss
Affiliate: Midex (ASCAP)
 Twinsong Music Inc (BMI) B103 Overbrook Rd Leadwood Kan 66206 Tel (913) 648-1591 Pres Irene C Dierks, Gen. & Prof Mgr Oriene Johnson
Affiliate: Great Leadwood Music Inc (ASCAP)
 Twin Tail Music (BMI) BB09-11 Rising Sun Ave Philadelphia, Pa 19115 Tel (215) 676-B992 Pres Frank Virtue
Affiliates: Maryhill Music, Virtumusic (ASCAP)
 Twin Towne Music (BMI), 127 Phoenix Village Fort Smith Ark 72901 Tel (501) 782-5051 Pres Roy J Morris
 Twister Music (ASCAP), see Pine Island
 Twitty Bird Publ Co (BMI) 708 17 Ave S Nashville Tenn 37202 Tel (615) 327-3162 Pres Conway Twitty Gen Mgr L E White
Affiliated firm: Tree Publ Co Inc (BMI)
Affiliates: Hello Darlin' (SESAC), Neverbreak Music (ASCAP)
 Two Beat Music (BMI), see MCA Music
 Two-Day Music Inc (ASCAP), see Copyright Serv Bureau
 Two Rivers Music (ASCAP) 21 Music Circle E Nashville Tenn 37203 Tel (615) 244-5544 Pres M David Bell
Branch: Morro Bay, Calif., PO Box F Zip 93442
Affiliate: 100 Oaks Music (BMI)
 Two Twenty Two Music (BMI), see Connecticut
 Two Way Publ Co (BMI) 575 Cherokee Rd Smyrna Ga 30080 Tel (404) 433 1112 Pres Don J Howard
Affiliate: Music Mart Publ Co (BMI)
 Two Wrongs Don't Make a Right Music Ltd (ASCAP), see Castle Hill
 Tyler Publ Co (BMI) PO Box 231 Tyler Tex 75701 Tel (214) 597-2961 Mgr Curtis Kirk
 Tylerson Music Co (ASCAP), see Criterion
 Tymena Music (BMI) 430 Pearce Rd Pittsburgh Pa 15234 Tel (412) 341-0991 Pres Ty Lemley Gen Mgr Bud Lemley
 Tymer Music (BMI) PO Box 1669 Carlsbad Calif 92008 Tel (714) 729-B406 Owner Denny Tymer
 Harrison Tyner Prod ns 3B Music Square E Nashville Tenn 37203 Tel (615) 255-2868 Owner Harrison Tyner
Affiliates: Round Table Music (ASCAP) Timberjack Music (BMI) Tyner Music (ASCAP)
 Tyner Music (ASCAP), see Harrison Tyner
 Tyree Music (ASCAP), see Martin Cohen
 Tyrol Music Inc (BMI), see Big Seven—Nom

U

U N I C O R E (ASCAP), see Copyright Serv Bureau & United Int'l Copyright Reps Ltd
 U S Arabella Music Publ g (BMI), see Ariola
 U S Songs Inc (ASCAP), see Trio
 Ucronia Music Co Ltd (ASCAP), 595 Madison Ave New York N Y 10022 Tel (212) 759 3794 Pres Kevin Eggers Exec VP Ken Greengrass VP Phil Lawrence
 Ultimate Recs Music Publ g (ASCAP SESAC) 7087 Bark Ln San Jose Calif 95129 Tel (408) 257-2048 Pres Earl B Johnson
 Ultra-Nova Publ g (ASCAP) 501 E Providence Palatine Ill 60067 Tel (312) 359-9556 Pres Ray A Papa Gen Mgr Carolyn Lee Klein
 Umbra Music (BMI), see Equinox
 Unart Music Corp (BMI), see United Artists

Unart Publ g (ASCAP), see St Nathanson
 Uncanny Music (ASCAP), see Tree
 Uncle Ben s Music (ASCAP), see Nashville Copyright
 Uncle Doris Music Inc (ASCAP), see Doraflo Bleu Disque
 Underling Music Co (ASCAP), see Mietus
 Unchappell Music Inc (BMI), see Chappell
 Unicorn Music Co (ASCAP), see Sam Fox
 Unigold Music Inc (BMI), see United Artists
 United Artists Music Co Inc (ASCAP), see United Artists
 United Artists Music Publ g Group Inc, 6920 Sunset Blvd Los Angeles, Calif 90028 Tel (213) 461-9141 Cables UNARTMUS, ROBMUSIC Chm & Pres Michael Stewart VP & Gen Prof Mgr Wallace Schuster, Copyright Dir Frank Banyai
Branch: New York, N.Y., 729 Seventh Ave Zip 10019 Tel (212) 575-3000 VP s Robert Skaff, Sidney Shemel (Print Div) The Big 3 Music Corp Exec VP Herman Steger
Int'l branches: Australia, Canada, England, France, Germany Italy Japan Mexico, Netherlands South Africa Sweden
Affiliates: Ariston Music Inc (BMI) Asa Music Co (ASCAP) Barneget Music Corp (BMI), N S Beaujolais (ASCAP) Blue Horizon Music Inc (BMI), Canberra Music Inc (BMI) Carwin Music Inc (ASCAP) Cornerstone Publ Co (BMI), Cuban Music Corp (BMI), Detail Music Inc (BMI) Dobo Publ Co (BMI), Esteem Music Corp (BMI) Leo Feist Inc (ASCAP) Fresco Music Inc (ASCAP) Golden Apple Music Inc (ASCAP) Har-Bock Music Co (BMI) Hastings Music Corp (BMI) Simon Jackson Music (BMI), N S Justinian (BMI) Buddy Knox Music (BMI), Lion Music Corp (ASCAP) Metric Music Co (BMI) Miller Music Corp (ASCAP) Minit Music Co (BMI) Morro Music Corp (BMI) Pine Ridge Music Inc (ASCAP) Post Music Inc (ASCAP), Proud Prod ns Inc Robbins Music Corp (ASCAP), Travis Music Co (BMI) Unart Music Corp (BMI) Unigold Music Inc (BMI) United Artists Music Co Inc (ASCAP) West Coast (ASCAP)
Administered companies: Buddha Music Inc (ASCAP) Glasco Music (ASCAP), Paulanne Music Inc (BMI) Willow Way Music (BMI)
Int'l reps.: Argentina (Korn) Brazil (Irmaos Vitale Medirional), Far East (Pathe), Israel (Subar), Italy (Curci) Japan (Shinko) Spain (Hispanic Canciones del Mundo) (SEE ADVERTISEMENT)
 United Int'l Copyright Reps Ltd 5 Riverside Dr Krumville N Y 12447 Tel (212) 873-4026 Pres Bernard Stollman
Affiliates: Bablema (BMI) Birdseye Music Publ g Co (BMI) Kawlus Music (ASCAP) Obie Music Inc (BMI) Percival Music (BMI) Sweetsupersmiletoons (ASCAP) Syndicore Music (BMI)
 United Methodist Publ g House, see Abingdon Press
 United Mexican Music Publ rs (BMI), see Mexican Music
 Universal Stars Music Inc (BMI) PO Box 955 Chatsworth Calif 91311 Pres Sherree Scott
Branch: Mehamo, Ore., PO Box 928 Zip 97384
 Universe Publ Co Inc (ASCAP), see Rondor
 University of Miami Music Publ ns (ASCAP), see Sam Fox
 University of Washington Press, see Galaxy
 Upam Music Co (BMI), see Gopam
 Upswing Music Corp (BMI), see Copyright Serv Bureau
 Up Tight (BMI) (div of Unlimited Ltd) 2104 Lake Ave Baltimore, Md 21218 Tel (301) 235-1588 Pres & Gen Mgr David King
Affiliate: Kindalike Music (ASCAP)
 Up-Trend Music Publ g Corp (BMI) 421A Broadway Nashville Tenn 37203 Tel (615) 256-3836 Pres Jim Rice
 Upward Spiral Music (ASCAP), see Warner Bros
 Up With People (ASCAP) 3103 N Campbell Ave Tucson Ariz 85719 Tel (602) 327-7351 Pres J B Belk
 Urba Major Music (BMI) 214 Marine St Santa Monica Calif 90405 Tel (213) 392-4883 Pres Stephen Jabloner VP John Kniest
 Ursula Music Co (BMI), see Dawn Prod ns
 Usher Music Co (BMI), see Poe
 Utopia Music (ASCAP) PO Box 5314 Zip 31208 B14 Pierce Ave Macon Ga 31204 Tel (912) 746-3129 Pres & Gen Mgr Randy L Howard

V

V I P Music Inc (BMI), see MacArthur
 V I Z Music Publ g (ASCAP) PO Box 702 Glen Eilen Calif 95442 Tel (707) 996-5333 Pres R Jay Vizcarondo
 V-Love Music (ASCAP) 1327 N Gardner St Los Angeles Calif 90046 Tel (213) 876-B200 Pres James Stuart VP Peter L Knecht
 Vaam Music (BMI), 3740 Evans Ave Suite C 113 Los Angeles Calif 90027 Tel (213) 466-2466 Pres Pete Martinez
Affiliated firm: Gern-Dee Music (BMI)
 Va-Dezza Music Co (BMI), see A Schroeder
 Vado Music Co (ASCAP) 2226 McDonald Ave Brooklyn N Y 11223 Tel (212) 373-0202 Pres Vincent A Velardi Gen Mgr Gloria Black
Affiliate: Lepo Music (BMI)
 Valando Music (ASCAP), see New York Times
 Tommy Valando Publ g Corp 1270 Ave of the Americas Suite 2110 New York N Y 10020 Tel (212) 489-9696 Pres Tommy Valando VP A J Sullivan
Affiliates: Fiddleback Music Publ Co Inc (BMI) Revolution Music Publ g Corp (ASCAP)
 Valco Music Publ g (BMI), 1327 Cobb Ave Kalamazoo Mich 49007 Tel (616) 342-5328 Pres Vic La Val
Affiliated firm: Bay-Tone Music (BMI)
 Val-Dare (BMI) PO Box 4234, Panorama City Calif 91412 Tel (213) 786 6957 Pres Hal Southern
Affiliates: Golden Valley (ASCAP) Mayon Music (ASCAP)
 Thomas J Valentino Inc (ASCAP) 151 W 46 St New York N Y 10036 Tel (212) 246-4675 Pres R F Valentino
Affiliate: RFT Music Publ g Corp (BMI)
 Valgroud Music (USA) Co (BMI) 7033 Sunset Blvd Los Angeles Calif 90028 Tel (213) 462-0833 Mng

Dir Patrick Boyle, Gen Mgr Maritta Boyle
Home office: England, Valentine Music Group Ltd
Affiliates: BBP Music (ASCAP), Equator Music (BMI) PBR Music (ASCAP) Rahman Music (ASCAP), Stallings Music (BMI)
Int'l firms represented: Arthur s Mother, Bettytunes, Bulldog, Burnt Ash, Corner Stone Eden Studios, Golora Latchmere, Maiden Marathon Middle Eight, Monkton Muggleton, Nutmeg Pickle, Rainbow Sally, Sapphire, Alan Tew (all UK)
Int'l rep.: Canada (BC Music)
 Valise Music (ASCAP), see ATV Music
 Valley Brook Publ ns Inc (ASCAP), see Arcade
 Valley Meadow Music (BMI), see Marpet
 Value Music Publ ns (BMI) 501 W 11 St Rm 515 Kansas City Mo 64105 Tel (816) 842-5603 Pres W O Wright
 Valynn Music (BMI), see Aletha Jane
 Vancouver Music Co (BMI), see A Schroeder
 Vanessa Music Inc (ASCAP), see Eden
 Vanguard Music Corp (ASCAP) 250 W 57 St New York N Y 10019 Tel (212) 246-1343 Pres Frank Siegfried Gen Mgr Bobby MacFarland
Int'l branch: England
Affiliate: Future Music Inc (BMI)
 Vanguard Songs (BMI), see Beechwood
 Van Heusen Music Corp (ASCAP) 301 E 69 St New York N Y 10021 Tel (212) 288-3979 Pres James Van Heusen VP Josephine Van Heusen Sec y-Treas Miriam Stern
 Van-Jak Music Corp (ASCAP) 221 W 57 St New York N Y 10019 Tel (212) 757-7111 Cable AUDIO-FI-DEL Pres Herman D Gimbel Gen Mgr Carl Shaw Prof Mgr Harold Drayson
Affiliate: Bates Music Publ g Co Inc (BMI)
 Vanlee Music Corp (ASCAP) 159 W 53 St New York N Y 10019 Tel (212) 581-0030 Pres Paul Vance
Affiliated firm: New York Times Music Publ g Corp (BMI)
Affiliates: Bikini Music Publ g Corp (ASCAP) Moon beam Publ g Corp (ASCAP)
 James R Vanleer Music Inc (BMI), see 20th Century
 Vanno Music Corp (ASCAP), see Big Seven—Planetary
 Van Tynes Music (ASCAP), see Lerobal
 Vaudell Music Publ s (ASCAP)—Gen & Prof Mgr V E Moss—see Apen
 Vaudevill Music (BMI), see Mainman
 Vaya Publ g Inc, see Fania
 Vector Music (BMI) 1107 18 Ave S Nashville Tenn 37212 Tel (615) 327-4161
Affiliates: Belton Music Inc (ASCAP) Steeplechase Music (SESAC)
 Vee Ve Music Corp (BMI), see Mietus
 Veezdy Music (ASCAP) 419 Fecco St, Cocoa Fla 32922 Tel (305) 632-4979
 Velva Music Inc (SESAC), see Chappell
 Velvet Music Inc (BMI), 10128 NW 80 Ave Hialeah Gardens, Fla 33016 Tel (305) 823-0812 Gen Mgr Antonio Morono
 Vemco Music (BMI), see Mietus
 Venerable Music (ASCAP), see Doraflo Bleu Disque
 Venice Music Inc (BMI), B300 Santa Monica Blvd, Hollywood, Calif 90069 Tel (213) 656-7711 VP & Prof Mgr Dorothy D Rupe
 Venus Music Corp (ASCAP) 1841 Broadway Rm 1006 New York, N Y 10023 Tel (212) 757-3287 Pres Iris Rainsberger Admin r Sanford Green
Affiliate: Berwick Music Corp (BMI)
 Vera Cruz Music (ASCAP), see Copyright Serv Bureau
 Vernon Music Corp (ASCAP), see 20th Century
 Vernors Music Inc (ASCAP) 791 E Third Ave Columbus, Ohio 43201 Tel (614) 291-5848 Pres Vernon Stewart Gen Mgr George E Stewart Prof Mgr George B Stewart
Affiliates: Songdial Music Co (BMI) Soul Mountain Music Co (BMI)
Int'l firm represented: Mattawa (Canada)
Int'l reps.: Australia (Festival) Canada (Gordon V Thompson) France (Pathe Marconi) Germany (Intro Gerbr Meisel) Netherlands (Bospeil) Spain (EGO) UK (Burlington)
 Very Important Publ ns Inc (BMI) B467 Beverly Blvd Suite 200, Los Angeles Calif 90048 Tel (213) 653-4780 Pres George Greff
Affiliate: Important Publ ns (ASCAP)
 Very Own Music Co (BMI), see Martin Cohen & 20th Century
 Veving Music (BMI), see Ojo
 Vibar (ASCAP), see Schwartz
 Vibration Music Co (BMI) PO Box 9726 West Gate Sta San Jose Calif 95117 Tel (408) 353-3284 Pres Dr John E Moran
 Victory Music Co (BMI), see Mietus
 Viewcrest Music Inc (BMI), see Copyright Serv Bureau
 Vignette Music (BMI), see Delight & Mietus
 Villa Reserve Music (BMI), Box 32 Rt 2 Quaker St, Vandalia, Mich 49095 Tel (616) 476-2110 Owner William H Arpaia
 Norm Vincent Publ g (BMI) 4551 Brown Ave Jacksonville, Fla 32207 Tel (904) 396-2529 Pres Norman F Vincent, Gen Mgr Karen W Vincent
 Vin-Joy Music (ASCAP) 2805 Creston Ave, Bronx N Y 10468 Tel (212) 298-7020 Pres Vincent Gagliano
Affiliate: Vin-Lu Music (BMI)
 Vin-Lu Music (BMI), see Vin-Joy Music
 Vin-Sun Music Corp (ASCAP), see Famous
 Vintage Music Inc (BMI), see Combene
 Virginia Music (BMI) (BMI), see Richard Kaye
 Virginia Music Co (BMI), 209 Mann St, Fort Lee, N J 07024 Tel (201) 947-3900 Owner Al Thomas
Affiliate: Music (ASCAP), see Twin Tail
 Vision Music Corp (BMI), see Big Seven—Nom
 Vitak-Elmsco Co (SESAC), 6400A S Woodward Ave Downers Grove Ill 60515 Tel (312) 963-0200 Pres Lawrence Musielak
Affiliate: John Krachus Co (SESAC)
 Viva Music Inc (BMI), see Warner Bros
 Jerry Vogel Music Co Inc (ASCAP) 121 W 45 St New York N Y 10036 Tel (212) 582-1611 Cable TINFANALLY Pres Jerry Vogel, Gen Mgr Joan Meade

Vogue Music Inc. (BMI) see T B Harms (SEE ADVERTISE-
MENT)
Vokes Music Publ'g Co. (BMI) PO Box 12 New Kensington
Pa 15068 Tel (412) 335 2775 Pres & Mgr How
ard Vokes
Vola Music (SESAC) see Sidney A Seidenberg
Volkwein Bros Inc (ASCAP) 117 Sandusky St Pittsburgh
Pa 15212 Tel (412) 322 5100 Bd Chm Carl R
Volkwein Pres Carl W Volkwein Gen Mgr Walter E
Volkwein
Harry Von Tilzer Music Publ'g Co (ASCAP) see T B Harms
Voyage Music Corp (BMI) see Big Seven—Frost

W

W B Music Corp (ASCAP) see Warner Bros
W E M G Music Inc (ASCAP) see Sidney A Seidenberg
W E P Music Corp (BMI) see Rondor
W G Music Corp (ASCAP) see Chappell
WPN Music Co Inc (ASCAP) 10 Swirl Ln Levittown LI
N Y 11756 Tel (516) 796 3698 Pres Paul Friedler
ger VP & Prof Mgr Warren Schatz Sec'y Treas Nat
Schnapf
Branch: New York, N.Y., 723 Seventh Ave Zip
10019 Tel (212) 245 7640
Affiliate: Swirl Lane (BMI)
Int'l rep.: UK (Cyril Shane)
Walden Music Inc (ASCAP) see Cottillon
Wal Fran Music Co (BMI) PO Box 301 Alcoa Tenn
37701 Pres Walter Bailes VP Frankie Bailes
Walters Music (ASCAP) see Jay Jay
Wanellen Music Inc (BMI) see Wanessa
Wanessa Music Inc (BMI) PO Box 387 Radio City Sta
New York N Y 10019 Tel (212) 582 0543
Affiliates: Romance Music Inc (BMI) Wanellen Music
Inc (BMI)
War Bonnet Music (BMI) 1743 Warm Springs Rd Colum-
bus Ga 31904 Tel (404) 324 1793 Owner Ben Par-
sons
Warboy Music (ASCAP) see Stinger
War Drum Publ'g Co (BMI)—Pres Gen & Prof Mgr Ron-
nie Sessions VP Ray D Willis—see Buchhorn
Warhawk Music (BMI) see Tree
Warman Music Inc see T B Harms—Vogue
Warmister Music (BMI) see Mietus
Warner Bros Music (ASCAP) (div of Warner Bros Inc)
9200 Sunset Blvd Hollywood Calif 90069 Tel
(213) 273 3323 Cable WANG Pres Ed Silvers Exec
VP Mel Bly
Branch: New York, N.Y., 75 Rockefeller Plaza Zip
10019 Tel (212) 484 8000
Int'l branches: Australia England France Germany
Italy
Affiliates: Advanced Music Corp (ASCAP) Athwarr
Music Co (ASCAP) Atlas Music Corp (ASCAP) Baby
Monica Music (BMI) Benchmark Music (ASCAP)
Camad Music (BMI) Chi Sound Music Inc (BMI) Com-
panion Music (BMI) Curtum Publ'g Co Inc (BMI) Da-
kar Prod'ns Inc (BMI) Divalbio Music (BMI) Gringo
Music (BMI) Harms Inc (ASCAP) Jalyne Corp (BMI)
Mansfield Music Co (ASCAP) New World Music Corp
(ASCAP) Nina Music (BMI) Nine Star Music Corp
(ASCAP) Nipper Music (ASCAP) Paradox Music (BMI)
Pepamur Music Corp (ASCAP) Remick Music Corp
(ASCAP) Rodart Music Corp (ASCAP) Shubert
Publ'g Corp (ASCAP) Siesta Music Co (ASCAP) Stone
Canyon Music (BMI) Viva Music Inc (BMI) WB Music
Corp (ASCAP) Warner Tamerlane Publ'g Corp (BMI)
Weill Brecht Harms Inc (ASCAP) M Witmark & Sons
(ASCAP) Zapata Music (ASCAP)
Administered companies: Bron Music Group (ASCAP)
Brown & Mill Music (ASCAP) Caledonia Soul Music
(BMI) Chinnoy Music Inc (BMI) Cricket Music Inc
(BMI) Douglas Music Corp (BMI) Extreme Music Inc
(ASCAP) Ezra Music (BMI) Ferguson Music (ASCAP)
Fleetwood Music (ASCAP) Golden Spread Music
(ASCAP) Good Friends Music (ASCAP) Greydog Music
(ASCAP) Hallway Music (ASCAP) Hammerwood Music
(ASCAP) Hanbo Music (BMI) Jazz Bird Music (ASCAP)
Kicking Bear Music (ASCAP) Marsaint Music Inc (BMI)
Van McCoy Music Inc (BMI) Midnight Hour Music
Publ'g Co (BMI) Mississippi Mud (BMI) Open Window
Music (BMI) Philipsons (ASCAP) Pud Music (ASCAP)
Skol Music (BMI) Taralex Music Inc (ASCAP) Tarashel
Music (ASCAP) Teatime Music (ASCAP) Trappier De-
von (ASCAP) Transparent Music (BMI) Upward Spiral
Music (ASCAP)
Int'l firms represented: Core (Canada) Fuse Manti
corn Pentangle Red Bus Sweet Publ'g Swiggeroux
Topographic Winterfold (all UK)
Warner Tamerlane Publ'g Corp (BMI) see Warner Bros
War Prince Music Prod'ns (BMI) see Jesse G Principato
Warp Seven Music Co (BMI) see Chappell
Warrior Music Inc (BMI) PO Box 43 Billings Mont
59102 Tel (406) 665 2229 Pres Chan Romero
Gen Mgr David Maxwell Prof Mgr LaVerne Ro-
mero
Watchour Music Co (BMI) Box 209 Rt 3 Palatka Fla
32077 Tel (904) 328 4786 Owner & Pres Joyce E
Lake Prof Mgr WR Lake Sr
Waters Music Publ'g Co (BMI) 600 Ridgewood Ave
Brooklyn N Y 11208 Owner Stephen Benjak
Watertoons Music (BMI)—Pres McKinley Morgantfield—see
Scott A Cameron
Waterwheel Music Inc (BMI) B47 E Fincastle Trafewell
Va 24651 Tel (703) 988 5844 Pres & Prof Mgr
Joe Deaton
Watonga Publ'g Co (ASCAP) see Catalpa
Watt Works Inc (BMI) 6 W 95 St New York N Y 10025
Tel (212) 749-6266 Pres Michael Mantler
Int'l branch: England
Affiliate: Alrac Music (BMI)
Wax Star Music (ASCAP) see Martin Cohen
Wayward Music Inc (ASCAP) see Charing Cross
Web IV Music Inc (BMI) 2107 Faulkner Rd NE Atlanta
Ga 30324 Tel (404) 325-9810 Pres Edward S Bis-
coe
Affiliates: Silver Cloud Music Inc (ASCAP) Tarantula
Music Inc (ASCAP)

H B Webman & Co 1650 Broadway Suite 701 New
York N Y 10019 Tel (212) 586 0240 Cable WEB
MANMUS Contacts Belle & Hal Webman
Affiliates: BL&H Music Corp (ASCAP) Beaver Music
Publ'g Corp (ASCAP) Beechmont Music Corp (BMI)
Carlyle Music Publ'g Corp (ASCAP) Emperor Music
Inc (BMI) Maple Leaf Music Publ'g (BMI) Marguerita
Music Inc (ASCAP) Montauk Music Inc (BMI) Music
Crusaders (BMI) Myriad (ASCAP) Pinebrook Music
Corp (BMI) Princess Music Publ'g Corp (ASCAP) Rex
(BMI) We Three Music Inc (BMI)
Wedeen & Weiss 444 Madison Ave New York N Y
10022 Tel (212) 752 1330 Cable SONGBIRD Ad-
min'r Stevens H Weiss Ass't Admin'r Shelley Kaye
Administered companies: Badco Music Inc (ASCAP)
Dirtfarm Music Inc (ASCAP) Flames of Albion Music
Inc Man-Ken Music Ltd (BMI) Purusa Music Inc
(ASCAP)
Wedge Music Inc (BMI) see Skinny Zach
Wednesday Morning Music Inc (BMI) 2184 Vernon Un-
iversity Heights Ohio 44118 Tel (216) 321 1003
Pres & Prof Mgr Alan Klein
Branch: New York, N.Y., 303 Fifth Ave Zip 10016
Tel (212) 686-6670 VP Stephen Metz
Int'l rep.: Worldwide except USA & Canada (Intersong
in UK)
Wedo Wedo Music (BMI) see Nine Mile
Weeks Music Co (BMI) see Mietus
Wei Chi Music see Rondor
Weill Brecht Harms Inc (ASCAP) see Warner Bros
Weintraub Music Co 33 W 60 St New York N Y 10023
Tel (212) 246 0325 Pres Eugene Weintraub
Ron Weiser (BMI) see Bug Music
Weiss & Barry Copyrights Inc (BMI) see Pickwick
Sam Weiss Music Inc (ASCAP) 6087 Sunset Blvd Holly-
wood Calif 90028 Tel (213) 464-9251
Affiliates: Mappa Music Inc (ASCAP) St Lawrence
Music Inc (BMI)
Welbeck Music Corp (ASCAP) see ATV Music
Wel Dee Music (BMI) Box 561 Wooster Ohio 44691 Tel
(216) 262 0361 Gen Mgr Quentin W Welty
Affiliates: LaShaRuDa Music (BMI) Spangle Music
(BMI)
Wells Drive Music (BMI)—Tel (213) 987 1055—see Budd
Music Corp
Wellson Music Co (BMI) see Mietus
Wellstro Music Co (BMI) see Copyright Serv Bureau
Welm Music Co (ASCAP) see Dawn Prod'ns
Wembley Music Co (BMI) see Chappell
Wensley Music Inc (ASCAP) see Copyright Serv Bureau
Wepedal Music (BMI) see Nashville Copyright
Wesjac Music (BMI) PO Box 743 317 S Church St Lake
City S C 29560 Tel (803) 394 8401 Owner Wil-
liam R Brayton Jr
Weslor Music PO Box 10044 Denver Colo 80210 Tel
(303) 777 9648 Owner W L Horning
West Berkeley Sound Co (BMI) see David Rubinson
Kent Westberry Music (BMI) see West Harbour
West Coast (ASCAP) see United Artists
Western Head Music Co (ASCAP) PO Box 19 Bulverde
Tex 78163 Tel (512) 438 2465 Owner Augie Me-
yers
Western Hemisphere Music Co (BMI) 252 Robby Ln New
Hyde Park LI N Y 11040 Tel (516) 627 8861
Pres Harvey Rachlin Gen Mgr Steve Rachlin Prof
Mgr Craig Rachlin
Western Music Publ'g (ASCAP) see Golden West
West Gulf Publ'g (BMI) see R Cade
West Harbour Music (BMI) 116 Moyne Dr Hendersonville
Tenn 37075 Tel (615) 824 7388 Pres Kent West-
berry Gen Mgr Hal Harbour
Affiliate: Kent Westberry Music (BMI)
West Memphis Publ'g Co (ASCAP) see Jamdan
West Bull Music (ASCAP) see Martin Cohen
We Three Music Inc (BMI) see H B Webman
Wet Paint Music see Copyright Serv Bureau
Wexford Music Inc (BMI) see Copyright Serv Bureau
Whalen Music see T B Harms—Harry Von Tilzer
Wheezer Music (ASCAP) 1701 Nichols Canyon Rd No
204 Hollywood Calif 90046 Tel (213) 874 6983
Owners Howard & Beth F Bloch Gen Mgr Beth F
Bloch Prof Mgr Howard Bloch
Int'l rep.: Italy (Olona)
Wherefore Music Inc (BMI) 441 W 49 St New York N Y
10019 Tel (212) 581 9135 Pres Tony Romeo Gen
Mgr Steve Anderson Prof Mgr Robert Sink
Affiliate: Art Thou Music (ASCAP)
Int'l reps.: Australia (Essex) Belgium (Roland Kluger)
Germany (Intro Gebr Meisel) Scandinavia (Sweden
Music) UK (ATV)
Which Way Music Co see Martin Cohen
Whiskey Drinkin Music (BMI) see Bug Music
Whiskey Joe Music (ASCAP) see Skip Taylor
Whistle Music (BMI) see Coco
Ian Whitcomb Songs (BMI) see Jerden
Whitecap (BMI) see Jasper
Don White Publ'g (ASCAP) 2020 Ridge Ave Philadelphia
Pa 19121 Tel (215) 765-4889 Pres P Donald
White
Affiliate: DEW (BMI)
White Eagle Publ'g (BMI) PO Box 2441 Teluca Lake Calif
91602 Tel (213) 985 7393 Pres H Lyman VP Lou
Mitchell
White Haven Music Inc (ASCAP) 1619 Broadway New
York N Y 10019 Tel (212) 489-8170
White Light Music (ASCAP) see Chappell
White Line Music Inc (BMI) see Coal Miners
White Oak Songs (ASCAP) see Segel & Goldman
White Tornado Music Inc (BMI) see Gary S Paxton
White Way Music Co Inc (ASCAP) 65 W 55 St Suite
11G New York N Y 10019 Tel (212) 757-4317
Cable WHITPRODIN Pres Edward R White Nat'l
Promo Mgr Jack Fine
Affiliates: Langley Music Co (BMI) Sally Music Co
(BMI)
Whitewing Music (BMI) see Jamil
Whitewood Music Inc (BMI) see Copyright Serv Bureau
Whitfield Music Inc (BMI) see Copyright Serv Bureau
Whiting Music Corp (ASCAP) see George Paxton
Whitsett Bros Music Publ'g Co (BMI) PO Box 16150 Jack-

son Miss 39206 Tel (601) 366-2076 Gen Mgr
Carsen Whitesett
Affiliate: Picador Publ'g House (ASCAP)
Int'l rep.: Worldwide except USA (RSO)
Whitley Publ'g Co 1546 Jacob Ave San Jnse Calif
95118 Tel (408) 265 0867
Whiz Kid Music Co (ASCAP) see Mietus
Widget Publ'g (BMI) (div of Widget Rec'g Inc.) PO Box
2446 Music Shoals Ala 35660 Tel (205) 381-
1300 Pres & Prof Mgr Ron Ballew
Affiliates: Midget Music (ASCAP) Singing Wire Music
(BMI) South Central Music (BMI)
Wiffen Music (BMI) see Open Eng—Open End
Wilco Publ'g Inc (BMI) see Copyright Serv Bureau
Wild Blue Music Inc (BMI) see Golden Horn
Wilderness Music (BMI) see Tree
Wildflowers Co (ASCAP) see Fred Ahlert
Wild Indigo Music (BMI) (div of Suzart Group Inc.) 56 Irving
Pl New York N Y 10003 Tel (212) 254 5601
Pres Arthur H Gorson
Affiliates: Possum Trot Music (BMI) Top Dog Music
(ASCAP)
Wild Music (ASCAP) 12135 Valley Spring Ln Studio City
Calif 91604 Tel (213) 985-8866 Pres Christian
Wilde
Wild Sanctuary (BMI) 680 Beach St No 411 San Fran-
cisco Calif 94109 Tel (415) 673 4544 Cable
DOOBYYDOO Pres Bernie Krause VP Sid Goldstein
(Administered by Royalty Control)
Affiliate: Parasond Inc (ASCAP)
Wilhos Music (BMI) PO Box 3443 Hollywood Calif
90028 Tel (213) 776-2888 Pres & Gen Mgr Willie
E Hoskins Jr
Affiliate: Cassan Music (ASCAP)
Wiljex Publ'g Co (ASCAP) see Con Bro
David Wilkes Music Corp (BMI) see Copyright Serv Bureau
Wilkie Music (BMI) see Martin Cohen
Will Du Music Publ'g Co (BMI) see Delver
William Lymonlee Music (BMI) 455 Mountainview Ave
Syracuse NY 13224 Tel (315) 446-0777 Pres
William L Armstrong Jr Local branch: 1001 Northway
Ave Tel 446-5836
Don Williams Music (BMI) see Horse Creek
Dootsie Williams Publ'ns (BMI) 800 W First St Los An-
geles Calif 90012 Tel (213) 628-7768 Pres
Dootsie Williams
Hank Williams Jr Music Inc (BMI) 806 16 Ave S Suite
300 Nashville Tenn 37203 Tel (615) 244 1614
Affiliate: Aud-Lee Music Publ'g Co Inc (BMI)
Jerry Williams Music (BMI) see Mietus
Williamson Music Inc (ASCAP) see Chappell
Yvonne Williams Music (ASCAP) see Mietus
Willis Music Co (SESAC) 7380 Industrial Rd Florence Ky
41042 Tel (606) 283 2050 Pres Edward R Cran-
ley Controller F N Dittich
Branches: Cincinnati, Ohio, Seventh & Race Sts Zip
45201 Tel (513) 721 6050—Cleveland, Ohio, 43
The Arcade Zip 44114 Tel (216) 241 3972
Affiliates: Delhi Publ'ns Inc (SESAC) R L Huntzinger
Inc (SESAC) Ralph Jusko Publ'ns Inc (SESAC)
Willong Music (BMI) see Pickwick
Willow Way Music (BMI) see United Artists
Wilmit Music Prod'ns (BMI) see Mitchell Rec'g
Wilogarston Music (ASCAP) see Brother
WilSing Music Publ'ns (BMI) Box 100-N RFD 3 Stuart Va
24171 Tel (703) 694-6128 Owners Frank W Sin-
gleton John F Williams
James Wilson Music (BMI) 9125 Ridgely Dr Lorton Va
22079 Tel (703) 494 1187 Contact H J Wilson Jr
Marty Wilson Co (BMI) see Chappell
Ron Wilson Music Prod'ns (BMI) PO Box 285 Beverly Hills
90213 PO Box 2229 Hollywood Sta Hollywood
Calif 90028 Tel (213) 763-6309 Pres Ron Wilson
Affiliates: Dilon Music (BMI) R&W Music Scene
(ASCAP) Ron-Martin Music Inc (BMI)
Wind Breeze Music Ltd (ASCAP) see Sidney A Seidenberg
Windchime Music Inc (BMI) 1201 16 Ave S Nashville
Tenn 37212 Tel (615) 385-3042 Pres Johnny
Slate Gen Mgr Larry Henley Prof Mgr Larry Keith
Affiliate: Sandstrom Music Inc (ASCAP)
Winddecor Music (BMI) see Bruce Cohn
Window Music Publ'g Co Inc (BMI) 809 18 Ave S Nash-
ville Tenn 37203 Tel (615) 327 3211 Pres Pete
Drake
Affiliates: Brushape Music Co Inc (BMI) Tomake Mu-
sic Co Inc (ASCAP)
Wind & Sand Music (BMI) see Screen Gems
Winds & Dragons Publ'g Co (BMI) see R A Hodge
Windsor Music Co (BMI) see Newport
Windstar Music (ASCAP) see Cherry Lane
Windy City Music Co see T B Harms—Harry Von Tilzer
Mike Wing Music Publ'g (BMI) PO Box 171 Bellevue
Wash 98009 Tel (206) 454-2167 Owner Mike
Wing
R P Winkelman Songs (ASCAP) see Bruce Cohn
Winner Music Inc (BMI) see Edwin H Morris
Winner Circle Music (BMI)—Pres Porter Jordan—see Case-
yem
Winner Music (BMI) c/o Int'l Rec'g Co 1649 W Ever-
green Chicago Ill 60622 Tel (312) 227 2000
Chm Jerome V Man Pres Leonard March Gen
Mgr Scott Rowley
Winsor Music (BMI) see Bug Music
Winter Blues Music Inc (BMI) see Organic Mgmt
Winthrop Rogers (ASCAP) see Boosey & Hawkes
Wishbone Music (ASCAP) see Skyhill
Within Reach Music (ASCAP) see Martin Cohen
M Witmark & Sons (ASCAP) see Warner Bros
Wizdom Music Co (ASCAP) 11 Harrison Court South Or-
ange N J 07079 Tel (201) 762-2504 Pres Jimmy
Wisner
Wolton (BMI) see Porter-Nicholson
Wonderland Music Co Inc (BMI) see Walt Disney
Wonder Music Co Inc (BMI) see Lowery Group
Woodcrest Music Inc (BMI) see Kaimann
Curtis Wood Music (ASCAP) 1108 16 Ave S Nashville,
Tenn 37212 Tel (615) 255-8076 Owner Delores
Boiling, Promo & Sales Curtis Wood
(Continued on page 214)

Sheet Music Jobbers & Suppliers

Of The United States

ARIZONA

• SUN CITY (Area Code 602)

Oahu Publ'g Co PO Box 279 10333 Coggins Dr Zip 85351 Tel 933-8283 Pres Thomas Glynn Gen Mgr Betty Glynn

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Almo Publ'ns (div of A&M Recs) 135B N La Brea Hollywood 9002B Exec Office Tel 469-2411 Sales Office Tel (800) 421-4111 Dir Joseph R Carlton Sales Mgr Bob Benkelmen

Chappell Music Co 6255 Sunset Blvd No 615 Hollywood 90028 Tel 469-5141

Home office: New York N Y

Criterion Music Corp 6124 Selma Ave Hollywood 90028 Tel 469-2296

Branch: New York N Y

Carl Fischer of Los Angeles Inc 1101 S Hope Zip 9D015 Tel 749-5227 Gen Mgr Dwight Latham

Branches: Chicago Ill Boston Mass New York N Y

Inspirational Music PO Drawer 1 Northridge 91324 Tel 987 2911 Pres & Gen Mgr Hugh H Edwards

Kane-West Dist's 18620 Crenshaw Blvd Torrance 90504 Tel 538-5788 Gen Mgr Morty Baumgart

Home office: New York N Y Walter Kane & Son Inc

MCA Music (div of MCA Inc) Bldg 418-D 100 Universal City Plaza Universal City 91608 Tel 769-3565 985-4321 x 3166 Gen Mgr Warren Brown

Home office: New York N Y

Peer-Southern Org 6922 Hollywood Blvd Suite 401 Hollywood 90028 Tel 469 1667

Home office: New York N Y

Morse M Freeman Inc 733 S Spring St Zip 90055 Tel 623 7211 Pres Harold L Freeman Sales Mgr Richard Cotterman

Larry Shayne Music Inc 6290 Sunset Blvd Zip 90028 Tel 466-4265 Pres Larry Shayne Sales Mgr L Carr

Branch: New York N Y
W B Music Dist's Inc 1866 E 46 St Zip 90058 Tel 233-4321 Pres Ed Silvers Gen Mgr Sol Reiner Sales Mgr George Lanson

Branch: New York N Y
Warner Bros., see W B Music Dist's Inc.
Western Int'l Music Inc 2859 Holt Ave Zip 90034 Tel 870-9381 Pres William Schmidt

• OJAI (Area Code 805)

Creative Concepts Publ'g Corp 720 El Paseo Rd Zip 93023 Tel 646-4811 Pres John L Haag

• SAN FRANCISCO & BAY AREA (Area Code 415)

Pacific Coast Music Inc PO Box 42069 141 Kearny Zip 94108 Tel 986-2385 Gen Mgr Stan Halverson

Affiliate: Miami Fla Hansen Publ'ns

COLORADO

• DENVER (Area Code 303)

Petka Music Publ'ns 3425 W 38 Ave Zip 80211 Tel 433-3911

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Controlled Sheet Music Serv Inc 2990 NW 46 Ave Zip 33313 Tel 735-7777

Home office: Copague LI N Y

• MIAMI METROPOLITAN AREA (Area Code 305)

Columbia Pictures Publ'ns (div of Columbia Pictures Inds Inc.) PO Box 4340 16333 NW 54 Ave Hialeah

33014 Tel 620-1500 WATS (800) 327-7643 VP Frank J Hackinson Sales Mgr Joe Lopez Mktg Adv Dir Bruce M Nagler (SEE ADVERTISEMENT)

Hansen Publ'ns 1842 West Ave Miami Beach 33139 Tel 532-5461 Pres Charles Hansen VP s Murray Bass E R Griffin

Branch: New York N Y Charles Hansen Educational Music & Books

Affiliates: San Francisco Calif Pacific Coast Music Inc Peoria Ill St Louis-Peoria Music Co Seattle

Wash., Capitol Music Co Inc. (SEE ADVERTISEMENT)

Marrob Music & Rec Dist Co 519 NE 91 St Miami

Shores 33138

Mogull's Music Serv PO Box 402457 Zip 33140 Tel 865-563B 5640 Owner Maxwell Mogull Sales Mgr Gary Rappaport

Peer-Southern Org Northeast Airlines Bldg Rm 1409 150 SE Second Ave Zip 33131 Tel 358-1488 Mgr Omar Marchant

Home office: New York N Y

T & M Music Dist's 1977 NE 148 St North Miami 33181 Tel 949-1109 Owners Michael Uruski Charles T Noffo

• TAMPA (Area Code 813)

Pepper-Shrader of Tampa Inc 5201 Harney Rd Zip 33610 Gen Mgr Ron Huisenga

Home office: Valley Forge Pa J W Pepper & Son Inc

GEORGIA

• ATLANTA (Area Code 404)

Act One Music Co Inc 174 Mills St Zip 30313 Tel 524-1521 Pres Michael Thevis

Jim Beck Music Serv Inc 172 Selig Dr Zip 30336 WATS Tel (800) 631-0888 Pres Jim Beck

Home office: Westwood N J

Georgia Music Supply Inc PO Box 490331 Zip 30349 Tel 996-3385 Pres Richard F DeCourcy

Kane-South Dist's 6025 Boatrock Blvd Fulton County Ind l Park Zip 30336 Tel 349-6954 Gen Mgr J Hernandez

Home office: New York N Y

Walter Kane & Son Inc J W Pepper of Atlanta Inc 4273 Wendell Dr SW Zip 30336 Tel 691-6500 Gen Mgr Bob Otto

Home office: Valley Forge Pa J W Pepper & Son Inc

• CLARKESVILLE (Area Code 404)

Clarkesville Rec Sales Co Inc PO Box 198 608 N Washington St Zip 30523 Tel 754-2152 Gen Mgr Peter J Rosetty Sales Mgr James Stockton

IDAHO

• IDAHO FALLS (Area Code 208)

Chesbro Music 327 Broadway Zip B3401 Tel 522-8691 Pres Joan Chesbro Griggs VP & Gen Mgr Ray Johnson

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Carl Fischer of Chicago Inc 312 S Wabash Ave Zip 60604 Tel 427-6652 Gen Mgr Stephen H Marlatt

Branches: Los Angeles Calif Boston Mass New York N Y

Lyon & Healy Inc 243 S Wabash Ave Zip 60604 Tel 922-7900

Vitak-Elsnic Co 6400A S Woodward Ave Downers Grove 60515 Tel 963-0200 Pres Lawrence G Musielak

• PEORIA (Area Code 309)

St Louis-Peoria Music Co 222 SW Adams St Zip 61602 Tel 676-3141 Pres Charles Hansen Gen Mgr William Fox

Affiliate: Miami Fla Hansen Publ'ns


• ROCKFORD (Area Code 815)

Festival of Song Music Co 5500 E Riverside Blvd Zip 61111 Tel 654-1260 Pres & Gen Mgr EL Myers Sales Mgr R L Myers

INDIANA

• LEBANON (Area Code 317)

Studio P/R Inc 224 S Lebanon St Zip 46052 Tel 482-4440 Pres James G Houston Exec VP & Sales Mgr John F Welch



Walter Kane & Son, Inc.
world's largest distributor of sheet music and folios/built on personal service

WHY A MUSIC DEALER SHOULD CONSIDER THE SERVICES OF WALTER KANE & SON!

"It's time to get your 'sheets' together."

Contact our WATS Department

(212) 586-4470 (201) 935-5050

Walter Kane & Son
90 Triangle Blvd., Carlstadt, N.J. 07072

<p>Southern Branch Kane South Dist. 6035 Boat Rock Blvd. Atlanta, Ga. 30336 (404) 349-6954</p>	<p>Western Branch Kane West Dist. 18720 Crenshaw Blvd. Torrance, Calif. 90504 (213) 538-5788</p>
---	---

KENTUCKY

• FLORENCE (Area Code 606)

Willis Music Co., 7380 Industrial Rd. Zip 41042 Tel 283-2050 Pres. E. R. Cranley

LOUISIANA

• ALEXANDRIA (Area Code 318)

Gospel Dists. Inc., P.O. Box 1706 1212 Main St. Zip 71301 Tel 443-2549 Pres. Gen. & Sales Mgr. J. D. Davis

MARYLAND

• BALTIMORE (Area Code 301)

Marshall/Mangold Dist. g. Co. Inc. 4805 Nelson Ave. Zip 21215 Tel 542-7214 Pres. Manny Goldberg Gen. Mgr. Francis Youngblood

• DEER PARK (Area Code 301)

Folkstone Music Box 388 Rt. 4 Zip 21550 Tel 334-2738 Pres. I. Lynn Beckman Prof. Mgr. Mary Virginia Beckman

• KENSINGTON (Area Code 301)

Harris Music Co., 4218 Howard Ave. Zip 20795 Tel 933-4488 Owner Marshall I. Harris

• LAUREL (Area Code 301)

Largo Music Corp., 9157 Whiskey Bottom Ind. I. Park Zip 20810 Tel 953-9200 Pres. Lawrence M. Goldberg Gen. Mgr. Raymond Creighton, Sales Mgr. James Frenette

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

Boston Music Co., 116 Boylston St. Zip 02116 Tel 426-5100 VP. Warren W. Morris Local branch: Boston Music Co. at Berkeley 146 Massachusetts Ave. Zip 02215 Tel 426-5100 x 46 Sales Mgr. Michael Capozzi

Carl Fischer of Boston Inc., 156 Boylston St. Zip 02116 Tel 426-0740 Gen. Mgr. Warren Patterson Branches: Los Angeles, Calif., Chicago, Ill., New York, N.Y.

Harris-Fandel Co. Inc., 200 First Ave. Needham Heights 02194 Tel 444-3910 Gen. Mgr. Richard DiCenso Sheet Music Mgr. William Price

Home office: Cleveland, Ohio Grossman Music Corp. Albert Najarian Whsle. Music, 295 Huntington Ave. Zip 02115 Tel 536-5007 Pres. & Sales Mgr. Albert Najarian

MICHIGAN

• BIRMINGHAM (Area Code 313)

Thomas Music Supply Co., 850 S. Woodward Ave. Zip 48011 Tel 642-1940 Pres. Beatrice Brown Gen. Mgr. Martha Janke

• DETROIT METROPOLITAN AREA (Area Code 313)

J. W. Pepper of Detroit Inc., 373 Minnesota St. Troy 48084 Tel 588-1000 VP. & Gen. Mgr. Rich DeLong Home office: Valley Forge, Pa., J. W. Pepper & Son Inc.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Grason—Tel 336-0725—see World Wide Publ'ns World Wide Publ'ns, 1303 Hennepin Ave., Minneapolis 55403 Tel 336-0940 Pres. George M. Wilson, Gen. Mgr. DeWayne Herbrandson

MISSOURI

• SPRINGFIELD (Area Code 417)

Gospel Publ. g. House, 1445 Boonville Ave. Zip 65802 Tel 862-2781

NEW JERSEY

• CARLSTADT (Area Code 201)

Walter Kane & Son Inc. / Music Dealers Serv., 90 Triangle Blvd. Zip 07070 Tel 935-5050 Gen. Mgr. T. Mor-mille Home office: New York, N.Y.

• CHERRY HILL (Area Code 609)

Charles Dumont & Son Inc., 1B Onley Ave. Zip 08003 Tel 424-5813 Pres. Charles Dumont Gen. Mgr. Charles J. Dumont, Sales Mgr. George Biello Jr.

• FAIRFIELD (Area Code 201)

Publisher Sales Inc., 16 Passaic Ave. Zip 07006 Tel 575-1804, WATS Tel (800) 631-1044 Pres. Leo Artiles, Gen. Mgr. Tom Massarella, Sales Mgr. Dick Duffy

• PARAMUS (Area Code 201)

Chain Dist. Inc., 573 Rt. 17 Zip 07652 Tel 652-5080 Home office: Bronx (New York Metropolitan Area), N.Y.

• TRENTON (Area Code 609)

Big Bells Inc., 33 Hovey Ave. Zip 08610 Tel 586-2622 Pres. Stephen P. Rauch

• WESTWOOD (Area Code 201)

Jim Beck Music Serv. Inc., 67 Woodland Ave. Zip 07675 WATS Tel (800) 631-0888 Pres. Jim Beck Branch: Atlanta, Georgia

NEW YORK

• COPIAGUE, L.I. (Area Code 516)

Controlled Sheet Music Serv. Inc., 112 Hudson St. Zip 11726 Tel 842-8080 Pres. Ronald Ravitz, Sales Mgr. Jack Kaye, Customer Serv. Mgr. Linda Press Branch: Fort Lauderdale, Fla.

• FARMINGDALE, L.I. (Area Code 516)

Cimino Publ'ns Inc., 1646 New Highway Zip 11735 Tel 420-0150 Pres. Peter Cimino, VP. Ed Cimino

• MELVILLE, L.I. (Area Code 516)

Belwin-Mills Publ. g. Corp., 25 Deshon Dr. Zip 11746 Tel 293-3400 Pres. Martin Winkler

• NEW YORK METROPOLITAN AREA (Area Code 212)

Big 3 Music Corp., 729 Seventh Ave. Zip 10019 Tel 575-4971 VP. Print Div. Herman Steiger

Chain Dist. Inc., 406 E. 189 St., Bronx 10458 Tel 298-3350 Pres. M. Bronen, Gen. & Sales Mgr. Sid Bronen

Branch: Paramus, N.J.

Chappell Music Co., 810 Seventh Ave. Zip 10019 Tel 977-7200 Pres. Norman S. Weiser, Sales Mgr. Charles Ryckman

Branches: Hollywood, (Los Angeles Metropolitan Area), Calif., Nashville, Tenn.

Cherry Lane Music Co. Inc., 17 W. 60 St. Zip 10023 Tel 245-7236 Prof. Mgr. Joseph Goldfeder

Criterion Music Corp., 17 W. 60 St. Zip 10023 Tel 245-7236 Pres. Michael H. Goldsen, Gen. & Sales Mgr. Joseph Goldfeder

Home office: Hollywood (Los Angeles Metropolitan Area), Calif.

Pietro Deiro Music Headquarters, 133 Seventh Ave. S. Zip 10014 Tel 243-2090 Pres. Pietro Deiro, Gen. Mgr. Bruno Borghesan, Sales Mgr. Stefan Copan

Carl Fischer Inc., 56-62 Cooper Sq. Zip 10003 Tel 777-0900 Branches: Los Angeles, Calif., Chicago, Ill., Boston, Mass.

Doris Fisher Music Corp., 1619 Broadway Zip 10019 Tel 586-1545 Pres. Doris Fisher

Charles Hansen Educational Music & Books, 1860 Broadway Zip 10023 Tel 246-4175 Pres. Charles Hansen

Home office: Miami, Fla., Hansen Publ'ns. (SEE ADVERTISEMENT)

Walter Kane & Son Inc., 351 W. 52 St. Zip 10019 Tel 586-4470 Pres. Danny Kane, Gen. Mgr. T. Kane

Branches: Torrance (Los Angeles Metropolitan Area), Calif., Kane-West, Atlanta, Ga., Kane-South, Carlstadt, N.J.

MCA Music (div. of MCA Inc.), 445 Park Ave. Zip 10022 Tel 759-7500 Pres. Salvatore Chiantia

Branches: Universal City (Los Angeles Metropolitan Area), Calif., Nashville, Tenn.

Edward B. Marks Music Corp., 1790 Broadway Zip 10019 Tel 247-7277 Pres. Joseph Auslander, VP. Bernard Kalban

Edwin H. Morris & Co. Inc., 810 Seventh Ave. Zip 10019 Tel 977-7272 Sales Mgr. Etta S. Laufer

Peer-Southern Org., 1740 Broadway Zip 10019 Tel 265-3910 Pres. Monique I. Peer, Sales Mgr. Al Kugler

Branches: Hollywood (Los Angeles Metropolitan Area), Calif., Miami, Fla., Nashville, Tenn.

Plymouth Music Co. Inc., 17 W. 60 St. Zip 10023 Tel 246-9675 Gen. Mgr. Bernard Fisher

Rashid Sales, 191 Atlantic Ave., Brooklyn 11201 Tel B52-3295 Owner Albert Rashid, Mgr. Stanley Rashid

Larry Shayne Music Inc., 15 E. 48 St. Zip 10017 Tel 759-9515 Gen. Mgr. P. Bente

Home office: Los Angeles, Calif. Tempo Music Inc., 750 Park Ave. Zip 10021 Tel 249-7500

Terminal Musical Supply Inc., 166 W. 48 St. Zip 10036 Tel 245-5270 Pres. Arthur Nitka, Gen. Mgr. George Rizzo

WB Music Dists. Inc., 75 Rockefeller Plaza Zip 10019 Tel 484-6227 Gen. Mgr. Murray Rutkoff, Sales Mgr. Steve Spooner

Home office: Los Angeles, Calif. Warner Bros., see W.B. Music

• PLAINVIEW, L.I. (Area Code 516)

Radom Music Press Inc., 101 Fairchild Ave. Zip 11803 Tel 681-3400 Pres. Ron Radom, Gen. Mgr. Charles Koppelman

• WEST BABYLON, L.I. (Area Code 516)

Mark Music Serv. Ltd., 95 Eads St. Zip 11704 Tel 420-8310 Pres. Harold Goydel, Gen. Mgr. David Weiss, Sales Mgr. Harris Kozak

Columbia Pictures Publications

Our Business:
Popular Music Publications

Our Market:
The World

Columbia Pictures Publications is a must if you are interested in printed popular music. Our line includes:

Top Artists Songbooks

Mixed Folios
for all Instruments

Bradley Piano and Organ
Teaching Books

Sheet Music:
Top of the Charts &
Solid Gold

Band Music

Choral Music and
Columbia Pictures Publications is the exclusive publisher of the 12 x 12 Album Music Songbooks, the revolutionary music book designed to match the record albums in size, cover design and includes the music, lyrics and chords of each album cut.

TOP ARTISTS

BACHMAN-TURNER OVERDRIVE
BREAD[®]
CHICAGO[®]
DIANA ROSS
FLEETWOOD MAC
GLEN CAMPBELL
OLIVIA NEWTON-JOHN
ROLLING STONES
STEVIE WONDER

For the Best
in Popular Music Publications

Columbia Pictures Publications

a Division of
Columbia Pictures Industries, Inc.
Frank J. Hackinson, Vice-President
16333 N.W. 54th Avenue
Hialeah, Florida 33014

TOLL FREE NUMBER:
(800) 327-7643

Sheet Music

NORTH CAROLINA

• **CHARLOTTE (Area Code 704)**
 Brodt Music Co., PO Box 1207 Zip 28201 332-2177
 Owner Gladys F Brodt

OHIO

• **CINCINNATI (Area Code 513)**
 Halmat Publ g Co 1632 Central Pkwy Zip 45210 Tel
 381-6580 Pres & Gen Mgr Saul Halper

• **CLEVELAND (Area Code 216)**
 Grossman Music Corp., 1278 W Ninth St Zip 44113 Tel
 696-1234 Cable GROMUSIC Pres Henry S Gross-
 man, Mgr Byron Simon
Branch: Needham Heights (Boston Metropolitan Area),
 Mass., Harris-Fandel Co Inc

PENNSYLVANIA

• **PITTSBURGH (Area Code 412)**
 Volkwein Bros Inc., 117 Sandusky St Zip 15212 Tel
 322-5100 Pres CarlW Volkwein VP CarlW O4
 Volkwein, Gen Mgr Walter E Volkwein

• **VALLEY FORGE (Area Code 215)**
 J W Pepper & Son Inc. Box 850, Eisenhower Rd Zip
 19482 Tel 666-9600 Pres Dean C Burch, Gen
 Mgr Ronald L Rowe Sales Mgr Richard E Thorne
Branches: Tampa, Fla Pepper-Shrader of Tampa Inc
 Atlanta, Ga J W Pepper of Atlanta Inc Detroit, Mich
 J W Pepper of Detroit Inc

RHODE ISLAND

• **PROVIDENCE (Area Code 401)**
 Axelrod Music Inc., 251 Weybosset St Zip 02903 Tel
 421-4833 Pres & Gen Mgr Walter Axelrod, Sales
 Mgr Gene Sabatino

TENNESSEE

• **CLEVELAND (Area Code 615)**
 Pathway Press, 1080 Montgomery Ave Zip 37311 Tel
 476-5197

• **ENVILLE (Area Code 901)**
 Messengill's Dists., Box 155, Hwy 22-A Zip 38332 Tel
 687-6126 Owner Johnny R Messengill

• **MEMPHIS (Area Code 901)**
 Blackwood Bros., 209 N Lauderdale Zip 38105 Tel 527-
 4349 Pres James Blackwood Gen & Sales Mgr
 Carolyn Pearson

• **NASHVILLE (Area Code 615)**
 John T Benson Publ g Co., 1625 Broadway Zip 37202
 Tel 254-1051 VP's John T Benson III Bob Benson
 Sr. Sales Mgr Sam Mehaffie
 Chappell Music Co., 1512 Hawkins St Zip 37203 Tel
 244-3382 Mgr Henry Hurt
Home office: New York, N Y
 M C A Music (div of MCA Inc.), 6 Music Circle N Zip
 37203 Tel 242-3551
Home office: New York, N Y
 Peer-Southern Org., 7 Music Circle N, Zip 37203 Tel
 244-6200
Home office: New York, N Y
 S E M S Music Inc., 611 Merritt St Zip 37203 Tel 256-
 2121 Pres Robert E Bryan VP Craig Guthrie, Gen
 Mgr I W Weatherly, Sales Mgr Mike Wilkerson
 Joe Tanner, 801 17 Ave Zip 37203 Tel 256-3078

TEXAS

• **FORT WORTH (Area Code 817)**
 Don Edgar Music, 2312 Jasper Zip 76106 Tel 626-
 3448 Owner & Gen Mgr DD Edgar

• **SAN ANTONIO (Area Code 512)**
 Southern Music Co., 1100 Broadway Zip 78215 Tel 226-
 8167 Pres & Gen Mgr Arthur Gurwitz

WASHINGTON

• **SEATTLE (Area Code 206)**
 Capitol Music Co Inc., PO Box 21906, 1530 Third Ave Zip
 98111 Tel 622-4013 Gen Mgr Paul C Leaf
Affiliate: Miami, Fla., Hansen Publ ns

WISCONSIN

• **MILWAUKEE (Area Code 414)**
 Hal Leonard Publ g Corp 8112 W Bluemound Rd Zip
 53213 Tel 774-3630, WATS Tel (800) 558-0804
 Telex 2-6668 VP Keith Maradak

Record Companies

• *Continued from page 47*

Norcross Ass 1 Dir & Myrrh A&R Dir Frank M Edmon-
 son Jr Sales Mgr Stan Moser Adv Dir Piers Bate-
 man Pub & Promo Dir Dan Johnson Canaan Promo
 Dir Bob Crawford
Int'l branches: Australia (Sacred) Canada (Word) Eng
 land (Word) New Zealand (Sacred)
Labels: (Owned) Canaan Myrrh Sacred Word (distrib-
 uted) Good News Light Messianic New Day New Pax
 Paragon Solid Rock

World see The Honest Entertainment Agency
 World see Jazzology-GHB
 World Jazz Recs 4350 E Camelback Phoenix Ariz
85018 Tel (602) 959-3200 Owner John B Hickox
Office Mgr Gwynn Klipp (Distributed by Audiofidelity)
 A World of Jazz see Vee Jay Int l
 Worldstar Recs PO Box 2609 221 W Main St Lafayette
 La 70502 Tel (318) 235 3587 984 B073 Owner &
 Mgr J Michael Fernandez Jr
 Worldtone Music Inc 230 Seventh Ave New York N Y
 10011 Tel (212) 691-1934 Gen Mgr Kenneth
 Spear
Labels: (Owned) Worldtone (distributed) Balkanton
 (Bulgaria) Bosheck Neveloon (Netherlands), Bozigan
 (Bulgaria) Clave (Spain) Eterna (East Germany) Ga-
 viota (Spain) Hadarim (Bulgaria) Hispavox (Spain)
 Kolarovski (Bulgaria) MIH (Bulgaria) Nova (East Ger-
 many) Swedish Society Discofil (Sweden) Teleslar
 (Sweden) Unidisc (France)

World Wide (Tex) see Ben-Bro
 World Wide (Mich) see Nationwide Sound
 World Wide Rec Dists Inc 45 Music Square W Nashville
 Tenn 37203 Tel (615) 256-8064 B34-3700 Pres
 Ron Manning VP's Sales Bill Alberts Tex Dixon A D
 Cogburn Promo Freddy Bosserman Eddie Burns Dan
 Burris, Charlie Carr, Charles Clarke, Earl Hinsley, Tom
 Stanley
Labels: (Represented) Arctic, Brite-Star, Gobblers Knob,
 Huron MCR Music Town Oweman Probe Spy
 Worldwide Sound Dists Inc United American Bank Bldg
 Suite 612 Memphis Tenn 38103 Tel (901) 523
 2301 Pres Bill Harper
Label: (Represented) Golden Eagle
 Wormwood Projects 1540 Lehigh St Boulder Colo
 B0303 Tel (303) 499-1108 Mgr Michael D Aisner
Label: (Owned) Wormwood
 Wright Prod ns & Doggett Music Ents 1045 Studewood
 Houston Tex 77008 Tel (713) 869-7594 B62
 1340 Pres Lonnie Wright VP & Gen Mgr Jack Dun-
 can A&R Stan Randall Chief Eng Roger Tausz
 Promo Larry Everett
Labels: (Owned) Hawk Juke Box
 Wright Prod ns 4123 N 44 St Milwaukee Wis 53216
 Tel (414) 873-4287 Owner John Bauernleind Pres
 Ken Wright
Label: (Owned) Wright
 Wynner see Buddah Kama Sutra

X

Xanadu Recs Ltd 3242 Irwin Ave Kingsbridge N Y
 10463 Tel (212) 549 3655 Pres Don Schlitten
Int'l rep.: Japan (Tokuma)

Y

Yare (Venezuela) see Auditorama
 Yazoo Recs Inc 245 Waverly Pl New York N Y 10014
 Tel (212) 255-3698 Pres Nick Perls Sec y Treas
 Steve Calt VP & A&R C Edwards VP Sales & Pub
 Howard Gabriel Adv James Polk Promo Felix Fer-
 nandez Tape John Knight Int l James Soli
Int'l reps.: Australia (Crest) Canada (Canadian Music
 Sales) Japan (Shinsei), Sweden (Sonet) UK (CRD)
 Yellow Bee Prod ns Inc 245 Waverly Pl New York N Y
 10014 Tel (212) 255-3698 Pres A&R & Disco Con-
 tact Nick Perls Sales & Mktg Roosevelt Graves Pub
 & Promo Howard Gabriel Adv Steve Calt Tape
 Lemon Jefferson
Label: (Owned) Blue Goose
Int'l reps.: Australia (Crest) Canada (Canadian Music
 Sales) Japan (Shinsei) Sweden (Sonet) UK (CRD)
 Michael Yonkers Prod ns PO Box 24437 Minneapolis
 Minn 55410 Tel (612) 922-8281 Owner Michael
 Yonkers
Label: (Owned) MY (Michael Yonkers)
 Young (Brazil) see Fermata
 Youngheart Music Education Serv 2413 Hyperion Ave
 Los Angeles Calif 90027 Tel (213) 663 3223 Co
 Owner Dan McTague
 Young People's Recs see Franson

Z

Zap see Rebel
 Zeida see Discolando
 Zim Recs PO Box 158 1B Ivy Dr Jericho LI N Y
 11753 Tel (516) 681-7102 Owner Art Zimmerman
Labels: (Owned) Zim (distributed) No Gap
 Zine see Alaska-Ch
 Zipcode see Ralph's Radio
 Ziv Int l 600 N Sepulveda Blvd Bel Air Calif 90049 Tel
 (213) 476-7345 Pres Irv Holender
Int'l rep.: Bobby Weiss—One World of Music in Los An-
 geles, Calif
 Zodiac Recs PO Box 12595 21 Music Circle E Nashville
 Tenn 37212 Tel (615) 244-5544 Pres David Bell
 Mktg Dir George Cooper III Promo Dir Ed Hamilton
 Zouvenir, see Vantage
 Zzelestia (Argentina) see Parnaso

Billboard Can Help

Expose your songs to mil-
 lions of air passengers
 around the world through
 Billboard's exclusive inflight
 Audio Entertainment Ser-
 vice.

Presently Programming for:

- Air India
- American Airlines
- British Aircraft
- British West Indian Airways
- Canadian Pacific Air
- Continental Airlines
- Eastern Airlines
- Finnair
- Olympic Airways
- Overseas National Airways
- Ozark
- Pan American World Airways
- South African Airways
- Trans World Airlines
- Western Airlines
- Air Force One, the Presidential Aircraft

For information contact:

Billboard Airline Audio Services

9000 Sunset Blvd.
 Los Angeles, Calif. 90069
 (213) 273-7040

1 Astor Plaza
 New York, N. Y. 10036
 (212) 764-7307

Record and Tape Wholesalers Of The United States

The wholesale functions(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

**Distributors
One Stops
Rack Jobbers
Importers & Exporters**

ALABAMA

● ATTALLA (Area Code 205)

Reliable Recs & Tape Co. Inc. Rt 3 Zip 35954 Tel 538-6043 Owner & Buyer C R O Neal (Rec. & Tape RJ).

● BIRMINGHAM (Area Code 205)

Music Center One Stop Rec. Dist. 1400 Second Ave. N. Zip 35203 Tel 251-8252 Owner & Pres Virgil C Lugar Sr. Mgr & Buyer Virgil C Lugar Jr. (Rec. OS & RJ). Ray Royster Prod'n, PO Box 4171 Zip 35206 Tel 833-0550 Owner Ray Royster (Rec. D). Labels: Gateway, Janray, Super Star

● MOBILE (Area Code 205)

Superstar Rec. Sales, 2060 St Stephens Rd. Zip 36617 Tel 432-5148 Pres Tony Gideon (Rec. OS)

ARIZONA

● PHOENIX (Area Code 602)

All Label Rec. Serv., 704 E Weldon Zip 85014 Tel 279-3154 Mgr & Buyer Jim Robinson. (Rec. & Tape RJ) Home office: Cleveland, Ohio
Alta Dist'g Co., 2950 W Catalina Dr. Zip 85017 Tel 269-1411 Mgr. George Souvall, OS Mgr. Margo Grover. Buyers D & OS, Margo Grover, RJ Singles, Jim Brunner, RJ Albums, Dwayne Witter, RJ Tape, Ken Kayes (Rec. & Tape D & RJ). (Rec. & Tape OS as Arizona One Stop)
Rec. labels: A&M, AOA, Anthem, Arcano, Ashley, BTM, Bang, Barnaby, Bego, Beserkeley, Beverly Hills, Blue Note, Bryan, Buddha, Buena Suerte, CR, Calla, Caytronic, Chelsea, Coliseum, Disneyland, Dark Horse, De-Lite, Deram, Dolton, Double Shot, Four Star, Freddie, Galaxy, Gamble, Gang, Gemigo, Gospel, Granite, Grateful Dead, Greedy, Hi, Hob, IRDA, Imperial, Jamie, Janus, Laurie, Liberty, Lifesong, Living Language, London, MAM, Medians, Mega, Minit, Musart, Mushroom, Musicor, Musimex, Ode, Original Sound, Orphic Egg, PIP, Parrot, El Pato, Paula, Phil-L-A, of Soul, Plantation, Playboy, Poppy, Ranwood, Rice, Richmond, Roadshow, Roast, Ronn, Roulette, Round, Rovi, Roxbury, SSS Int'l, Savoy, Scepter, Shannon, Sheba, Solid State, Specialty, Starday, Sun, Teardrop, Threshold, Thunderbird, Top & Bottom, Triune, 20th Century, United Artists, UK, Veep, Wand, Westbound, El Zarape
Tape lines: A&M, Chelsea, Dark Horse, GRT, Grateful Dead, Hi, Janus, Liberty, London, MAM, Ode, Original Sound, Parrot, Playboy, Roadshow, Roxbury, Scepter, Threshold, 20th Century, United Artists, Veep, Wand, Westbound
Accessories: Le-Bo, Fidelitone, Memorex, Seebro, 3M Arizona One Stop (Rec. & Tape OS)—Mgr & Buyer Margo Grover—see Alta Dist'g Co

Arizona Rec. & Tape Dist's, 329 E Roosevelt St Zip 85004 Tel 252-4845 Pres & Gen Mgr Ken Wynn Sales & Promo Mgr Joe English, Spanish Sales & Promo Mgr Joe Aguilar, Buyers Singles, Joe English, OS Albums & Tape, Ken Wynn, Joe Aguilar, D & OS Albums & Tape Joe Aguilar (Rec. & Tape D & OS)
Rec. labels: ARV, Bego, Cronos, DLB, Falcon
Tape lines: Same as rec. labels
Accessories: Blank loaded tape (BASF, Maxell), needles (Audio-Plus), tape accessories (Simplex)

Associated Dist's Inc., 3803 N 36 Ave Zip 85019 Tel 278-5584 Owner Leonard M Singer, Buyers Singles, Fred Rivers, D Albums, Leonard M Singer OS Albums, Frances Mageean, Tape, Angela Singer (Rec. & Tape D & OS)

Rec. labels: AVI, Abet, Abkco, Alligator, All Platinum, Alston, Amherst, Arhoolie, Arista, Astroscope, Audio Fidelity, Audio Latino, Audio Rarities, BASF, BRC, Bach Guild, Bethlehem, Black Forum, Black Jazz, Black Lion, Blue Goose, Bold, Brown Dog, Brunswick, CTI, Cadet, Cadet/Concept, Caedmon, Calla, Cardinal, Casablanca, Cat, Checker, Chess, Chiaroscuro, Chimneyville, Chocolate City, Claridge, Connoisseur Society, Conversa-Phone, Cream, Creative World, DJM, Dakar, Dana, Delmark, Dicker, Different Drummer, Disneyland, Drive, ESP Disk, ENJA, Everyman, Exello, Fantasy, Fast Track, Fiesta, Flying Fish, Folkways, Friends & Co., GRT, Glades, Gold Plate, Gordy, GrecoPhon, H&L, Haven, Improv, Island, Jewel, Kayvette, Kicking Mule, Klavier, Kudu, Mainstream, Mankind, Manticore, Martin, Melodyland, Metronome, Milestone, Monitor, Morning Sky, Motown, Mountain Railroad, Mowest, Muse, Nashboro, Neighborhood, Oasis, Old Timey, October, Onyx, Original Sound, Ovation, Paula, Prestige, Private Stock, Prodigal, Project 3, Pye, Quality, Rare

Earth, Rebel, Request, Ronn, Rounder, Salsoul Salvation, Savoy, Shadybrook, Shakat Soul Soundbird, Stang, Stone Dogg, Strata-East, TK, Takoma, Tamlia, Thumble, Thistle, Three Brothers, Trix, Turbo Vanguard, Vibration, Vox, Weird World, Wicked, Yazoo
Tape lines: AVI, Abkco, Alston, Amherst, BASF, BRC, Bold, Brunswick, CTI, Casablanca, Cat, Chocolate City, Creative World, DJM, Dakar, Drive, Exello, Fast Track, GRT, Glades, Gold Plate, Gordy, H&L, Island, Jewel, Kayvette, Kudu, Mainstream, Mankind, Manticore, Melodyland, Metronome, Motown, Nashboro, Oasis, Original Sound, Ovation, Paula, Project 3, Pye, Rare Earth, Salsoul Salvation, Soul, Stone Dogg, TK, Takoma Tamlia, Three Brothers, Weird World, Wicked
Accessories: Blank tape (BASF), Le-Bo

J L Marsh Inc (div of Pricewick Int'l Inc.), 3422 W Whittier Ave Zip 85017 Tel 272-9343 Mgr. Tom Catchings, Buyer Mike Frank (Rec. & Tape OS & RJ)
Home office: Minneapolis, Minn
Smash Rec. Dist's, 2911 W Fairmount Zip 85017 Tel 264-5659 Owners Jackie & Clarence Elgas, Gen Mgr & Singles Buyer Jackie Elgas (Rec. OS)

● TUCSON (Area Code 602)

Disk Rec. Jobbers, 8111 E Broadway, Suite 467 Zip 85710 Owner & Mgr S L Simon (Rec. OS & RJ). (Rec. OS & RJ as Empire Inds)
Empire Inds (Rec. OS & RJ), see Disk Rec. Jobbers

ARKANSAS

● HOT SPRINGS (Area Code 501)

Country Music Sales, PO Box 866 Zip 71901 Owner Slim McComas (Rec. D & E—mail order only)

● LITTLE ROCK (Area Code 501)

Discount Recs Inc., 3218 S University Zip 72204 Tel 565-9848 (Rec. OS & RJ)
Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd Zip 72202 Tel 664-0275 Pres W S Fisher Jr VP Mgr & Buyer W S Fisher III (Tape OS)
Playback equip.: BSR Hitachi, Lear Jet, Panasonic, Telex
Accessories: Blank loaded tape, storage cases, various accessories (Hitachi, Lear Jet, Le-Bo)
Sieberts Inc., 6301 Forbng Rd Zip 72209 Tel 562-8800 Owner Sieg Siebert, Mgr Roger Siebert Buyer & Promo Jackie Pate, Adv Mgr David Stout (Rec. & Tape RJ)
Accessories: Le-Bo, Memorex

● WEST MEMPHIS (Area Code 501)

Boss Ugly Bob Recs & Tapes, 2314 E Broadway St Zip 72301 Tel 735-6420 (Rec. & Tape OS)
Home office: Memphis, Tenn

CALIFORNIA

● BUENA PARK (Area Code 714)

Julian Brown Ents., 7425-A Orangethorpe Ave Zip 90621 Tel 522-8351 Pres Tom Lovell, VP & Mgr Dave Mingus, Sales Mgr John Olson, Buyers D & RJ Albums, John Olson, OS Albums & Tape, Wayne Lee (Rec. D, OS & RJ; Tape OS)
Rec. labels: Adelphi, Bomp, Disneyland, Hope, Piedmont, Skyline
Accessories: Action Leather, Audio Technica, BASF, Le-Bo, Pfanstiehl, Royal Racks, Scotch, Transcriber, Watts

● COSTA MESA (Area Code 714)

Living Water Prod'ns, PO Box 2316 Zip 92626 Tel 979-7373 Owner Richard R Hardy, Buyer Vladimir Sirota (Rec. & Tape D & E)
Labels: Edify, Good News, Maranatha!, Pure Joy, Sparrow

● LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales Corp., 20218 S Doogan Ave, Compton 90220 Tel 537-3191 Gen Mgr Topper Schroeder (Rec. & Tape RJ)
Home office: Hackensack N J (Exec office only) (SEE ADVERTISEMENT)

A B C Recs Inc., 8255 Beverly Blvd Zip 90048 Tel 651-5530 VP Sales & Dist'n Don England, Sales Dir Mel Price (Exec office only) Dist'n branch: 4518 Van Owen St., Burbank 91505 Tel 849-6033 Mgr Art Miller (Rec. & Tape D)

Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Passport, Shelter, Sure
Tape lines: Same as rec. labels

Aldisc Int'l (Rec. & Tape E), see Record Sales Co. Inc.
American-Mex Rec. Corp., 2124 W Whittier Blvd Montebello 90640 Tel 724-4617 Pres Leonard Silver, VP & Buyer Elliot Mellman (Rec. & Tape OS & RJ)
American Music Mktg, 2652 W Pico Blvd Zip 90006 Tel 382-0080 Owner & Buyer Chet Coplen (Rec. & Tape D & E)

Distributes budget lines, deletions, overstocks
Amex Recs Inc., 267 N Lake Ave., Pasadena 91101 Tel 681-0271 Pres & Albums Buyer Horacio von Sydow, Sales Mgr Walter Bueno (Rec. RJ)
Branch: San Jose Calif
Apex Recs Inc., 13005 Satcoy St., North Hollywood 91605 Tel 765-5116 Telex (910) 499-2176 Mgr John Sales, Reg 1 Sales Mgr Larry Finn (Rec. & Tape RJ & E)
Home office: Rahway N J (Rec. & Tape D, RJ & E) (SEE ADVERTISEMENT)

Armo Exporting Co., 3616 1/2 Washington Blvd Zip 90018 Tel 733-3714 Owner Moe Arbeitel (Rec. E)

Baly Recs & Tape Dist's, 2525 W Pico Blvd Zip 90006 Tel 487-2155 Owner, Mgr & Buyer Isaac Baly (Rec. D, OS, RJ & I; Tape D & OS)—Latin & Spanish prod only

Labels: Arriba, Caytronic, Discolando, Fama, Fania, Gala, Musart, Musimex

Label imported: Tikal (Guatemala)
California Music Co., 2933 W Pico Blvd Zip 90006 Tel 733-1181 Pres Sam Ricklin, VP & Gen Mgr Ronald E Ricklin, Rec. & Tape Buyer Nash Lazalde (Rec. & Tape OS & E)

California Rec. Dist's Inc., 731 W Wilson, Glendale 91203 Tel 245-6664 Pres Ray Avery, VP George Hocutt, Sales Promo Don Davis, Buyers Harold Baloyan, George Hocutt (Rec. D, I & E)

MANY SERVICES for the RACK JOBBER

- ★ ALL TYPES OF INDEX STRIPS
- ★ BACK-UP CARDS FOR 45 RPM's
- ★ WHITE and VELVA-GLO KLEEN-STIK PRICE LABELS
- ★ HOT STAMPED DIVIDER CARDS for 45's or LP's

TAILOR MADE FOR YOUR NEEDS. Send for a Complete Brochure.

STAR TITLE STRIP COMPANY, INC.

842 WESTERN AVENUE Area Code 412 231-4314 PITTSBURGH, PA. 15233

Labels: AMP ASI AVI Abattoir Accent Aircheck Alamac, Alligator Arcane Archive of Folk & Jazz Archive of Gospel Archive of Jazz Archive of Piano Music Archive Audio Fidelity Audio House Audio Rarities BASF BBP Bandstand Barbary Coast Big Band Int'l Biograph Black Lion Blue Canyon Blue Goose Blue Labor, Blues Classics, Blues Spectrum Booman Boot Bountiful Briar Broadway Caedmon Candide Chia roscuro Choice Cianco Classic Jazz Colonial Columbia Special Servs. Concert-Disc Concord Jazz Connoisseur Society Corinthian Counterpoint County Creative World Crescent Jazz Criterion Crossover Dawn Club Delmark Dharma Dixieland Jubilee, Dogwood Dooto ELKA ENJA ESP Edge Electric Lemon Ethelyn Eubie Blake Music Everest Fairmont Flying Fish Folk Legacy Folk Lyric Folkways Fremont Fretless GNP Crescendo Gateway Glendale Golden Era Granite Guitar Player Guitar World Halcyon Historical History of Sound Horra Homespun Inner City JCOA JRC Jazz Archives Jazz Kings Jazzmen Jazzz Jim Taylor Presents Joliet Joyce Kanawha Kicking Mule King Bluegrass Klavier LMI Labor Laif Laurie Legacy Legend Mainliner Mar Bren Mark 56 Mary Melodone Mobile Fidelity Monmouth Evergreen Moon Mortine Mozown Muse Music Minus One Musicor NTSU Nessa Northern Lights Oblivion Old Time Olympic Omnisound, Onyx, Peacable, Philo, Phoenix, Project 3, Puritan Radio Archives, Radiola, Rahmp Ranwood Rarities, Rebel, Redwood, Reichenbach, Revelation, Riverboat Rockland Roper Rounder Sackville Saffron Scala Shamrock Sheba Silver Sword Sim Sky Sound Effects Sounds Sountrak Spivey Spotlight Stanyan Stash Strata East Stride Sunbeam Sunny Mountain Swing Era Syntonic Research Tahiti Takoma Tandem Testament Thumble Thistle Totem Tradition Trix Tulip Turnabout Valon Varese Vee Jay Velco Vintage Jazz Voyager Vox Prod ns Watt West World Jazz Yazoo Young Zap Zim

Canterbury Recs Inc 805 E Colorado Blvd Pasadena 91101 Tel 681 4922 Mgr Leonard Gordon Buyers Singles Jessie Bruno Ellen Madison Albums Charles Gordon, Tape Jennifer Freedman (Rec. & Tape OS, RJ & E)

Capitol Recs 3116 Ave 32 Zip 90065 Tel 258-3275 (Rec. & Tape D)
Rec. labels: Angel Apple Ariola America Capitol EMI Harvest Melodiya Angel Seraphim
Tape lines: Angel Apple Capitol Harvest Melodiya Angel

Cayre Inds of California Inc 2712 W Pico Blvd Zip 90006 Tel 737-0197 Mgr & Buyer Joe Ramirez (Rec. & Tape D)
Home office: New York, N.Y. Caytronics Corp (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed)

Celebrity Concert Corp 315 S Beverly Dr Beverly Hills 90212 Tel 553-0111 Cable CELEBRIA Owners Sidney Justin Bernard Lubner (Rec. & Tape I)
Imports all USSR product

Chapman Dist g Co Inc 1212 S Albany St Zip 90015

Tel 749-9484 Owner Al Chapman Mjr Herb Chapman Buyers Al & Herb Chapman (Rec. & Tape D)
Rec. labels: Alshire Alwen Buddha Cabot Calvary Candlen Canaan Capitol Children's Rec Guild Columbia Conversa Phone Creative Resources Creative Sound Cricket Crystal Destiny Dictation Disc Discovery Disneyland FEL Gateway Globe Giori Good News Heart Warming Heritage Singets Hilltop Jim Swaggert Lamb Lamb & Lion Light Living Language London Manna Maranatha! Mister Rogers Monitor Motivation Music Minus One Myrrh Orion Peter Pan Pickwick RCA Ranwood Sacred Superscope Tempo 3 Centuries of Music Waiiki Word World Young People's Recs Zondervan (religious product)
Tape lines: Avant Garde Cabot Canaan Capitol Columbia Conversa Phone Creative Sound Heart Warming Hilltop Light Living Language Monitor Myrrh Pickwick, RCA Sacred, Word Zondervan (SEE ADVERTISEMENT)

Cheviot Corp PO Box 34485 Whitney Bldg Zip 90034 Tel 836 4b78 VP Ruth White (Rec. D)
Rec. labels: Capricorn Rhythms Prod ns Tom Thumb Videotext

City 1 Stop 1810 W Venice Blvd Zip 90006 Tel 737-7759 Owner Sam Billis Mgr Sol Zamek Buyers Albums Ruben Guevara Tapes Frank Bacon (Rec. & Tape OS & E)

Columbia Recs 6430 Sunset Blvd Hollywood 90028 Tel 466-2481 Reg I Dr Del Costello Reg I Promo Mktg Mgrs Mike Atkinson Chuck Thagard Gerald Griffith Branch Mgr Frank Mooney Local Promo Mgrs Warren Williams Eddie Sims (Rec. & Tape D)
Rec. labels: Blue Sky CBS Caribou Columbia Epic Full Moon Gamble Golden Fleece Great Western Gramophone Harmony Hot Wax Invictus Kirschner Melodiya Columbia Monument Mums Odyssey Philadelphia Int'l RAK Salsoul Sound Stage 7 Spin dizzy Sweet City T-Neck TSOP Thunder Tree Int'l Virgin
Tape lines: Same as rec. labels

Frank Cooke Ent's B052 Vineland Ave Sun valley 91352 Tel 767-3205 Owners Frank & Tony Cooke Mgr Tony Cooke Buyer Frank Cooke (Rec. & Tape D)
Rec. labels: CRI Cambridge Citadel Club 99 Delos Desmar Discopaedia Discophila Dyno Eurodisc Experiences Anonymous GSC Gateway Genesis Hungaroton Impromptu Lyric/hord Music Minus One Monitor Muza NAMA Oasis Painted Smiles Pearl Pepita Poseidon Preiser Front Qualiton 1750 Arch Supraphon Telefunken Top Classics Historia Veriton Wergo
Tape line: Advent

Duffy No 1 Soul Sounds Inc 254 E 29 St Zip 90011 Tel 937 4540 Pres Duffy Hooks III (Rec. OS & RJ)

Fermata Int'l Melodies Inc 6290 Sunset Blvd Suite 616 Zip 90028 Tel 462 7473 Owner Enrique Lebendi ger Mgr Debora Frankiel (Rec. I)
Rec. labels imported: Discos Premier Fermata Im

porta/Som Peralta Pick RGE Som Maior Young (Brazil)

Festival Rec Dists 2769 W Pico Blvd Zip 90006 Tel 737-3500 Owner Mgr & Buyer John Filchak (Rec. D, OS & I)
Labels: Alector Apon Arab Tunes Avoca B&F Baerenreiter Balkan Balkanton Bruno Cambridge Canary Children's Rec Guild Colonial Conversa-Phone, Dyer Bennet Eterna Eurotone Folkraft Haydn Society Israel Music Kismet Lyrichord Nina Russell Spoken Arts Standard Steno Speed Stinson Tikva Ultraphone Young People's Recs
Imports from Bulgaria France Germany Greece Israel Norway Philippines Switzerland Yugoslavia
G & G Rec Dists see Musica Latina

Garbell Rec Rack Inc 5356 Riverton Ave North Hollywood 91601 Tel 769 7474 Pres Loren G Garbell Gen Mgr & Buyer James S Garbell (Rec. OS & RJ, Tape RJ)

Global Rec Ent's PO Box 49345 Zip 90049 Tel 788-0920 Pres Randy Hoffman (Rec. & Tape D)
Distributes cut-outs close-outs deletions accessories & imports

Handleman Co 1544 N Knowles Ave Zip 90063 Tel 261-0268 Mgr George Rosenjack Buyers George Rosenjack Richard Vargas (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Area) Mich

Horseshoe Dists & Serv Co 3713 Fanwood Ave Long Beach 90808 Tel 429 1700 Mgr Ann Harmon (Rec. D)
Home office: South Bend Ind (See for prod. distributed)

In Tune Music Dist Corp 6737 Valjean Ave Van Nuys 91406 Tel 782-6420 Pres & Buyer Michael Lipton VP Bernard Wechsler (Rec. D)
Labels: AVI All Platinum Beserkeley Bethlehem Big Bear Blue Unicorn Bob Cade Cadet Checker Chess Collage Courage Cream Cyclone De Lite Derrick Different Drummer Elka End Gee Farr Flat Out Free Form Friends & Co Gang Golden Greedy Groove Merchant Koala Lark Ellen Little Star Mega Michael David Mojo Montuno Mulberry Square PBR PIP Pausa Playboy Psyche Pyramid R&R Roulette Sahara Salsoul Sandcastle Seibu Seminole Stang Starburst Tru Gems Turbo Vee Jay Vibration Vigor Virgo Xanadu
Accessories: Blank tape (BASF)

J E M Recs West Inc 14619 Victory Blvd W Van Nuys 91401 Tel 988 5812 Mgr Mark Ferjula (Rec. & Tape I)
Home office: South Plainfield N.J. JEM Recs Inc (See for prod. distributed)

J & F Rec Sales 44 N Lake Pasadena 91101 Tel 795-1091 Owners John Harmer Frank Scott Mgr John Harmer Buyer Frank Scott (Rec. D, I & E)
Labels: Advent Black Diamond Muskadine Night hawk Space Styletone

TWENTY-EIGHT YEARS



PROMOTION SALES & SERVICE

DISTRIBUTING THE HITS

STAN
THE RECORD MAN

(HITMAKER OF THE SOUTH)

CHECK OUR LOW PRICES

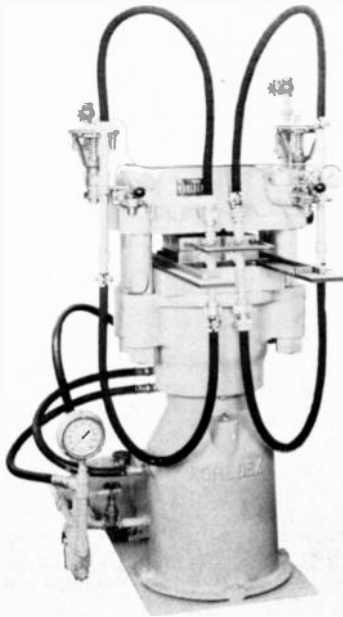
the BIG one-stop service in the south!

- EXPERT SERVICE AND ADVICE
- COMPLETE STOCK OF SINGLES
- LPs
- GOLD STANDARD CATALOGUE
- OLDIES BUT GOODIES
- SPIRITUALS
- R&B—POP—C&W
- JUKE BOX STANDARDS
- FREE TITLE STRIPS ON ALL CURRENT RELEASES
- ONE DAY SERVICE (ORDERS SHIPPED SAME DAY RECEIVED)

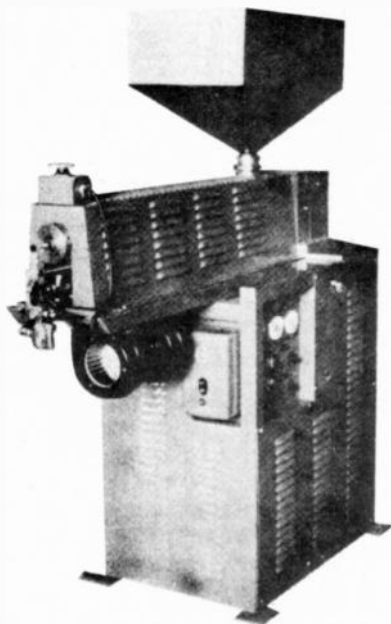
STAN'S, 728 Texas Street, Shreveport, Louisiana 71101
(318) 422-7182

WORLDEX

EQUIPMENT & SUPPLIES FOR THE RECORD MANUFACTURER

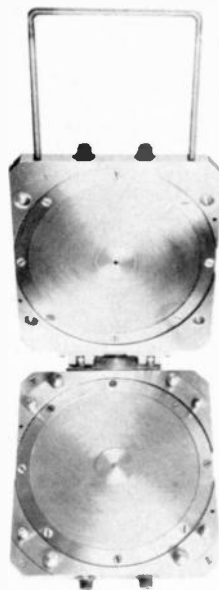


**HYDRAULIC
RECORD
PRESS**
MODEL W-1246A



EXTRUDER
MODEL 155HA

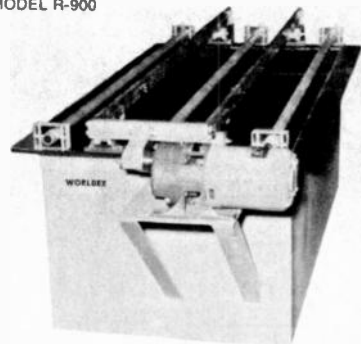
**PRESSES
RECORD
DIES
AUTOMATIC
CONTROLS
EDGING
MACHINES
WRAPPING
MACHINES
STEAM
BOILERS
COMPLETE
STAMPER
PLANTS
STUDIO
RECORDING
EQUIPMENT**



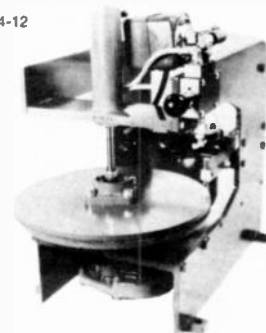
**FAMOUS
WORLDEX
EXTRA • FAST
DIES**



**AUTOMATIC
PRESS
CONTROL**
MODEL R-900



**12-POSITION
PLATING
TANK
1/8" SEAMLESS
LINING OVER
STEEL, WITH
OVERFLOW
TANK**
MODEL PL64-12



12" TRIMMER/BURNISHER
MODEL WMP-112

write for complete catalog

WORLDEX MFG. CO. LTD.

1212 NORTH LA BREA AVE. HOLLYWOOD, CALIF. 90038, U.S.A. CABLE: WORLDEX

Labels imported: Bluesmaker (Australia) Collector (Netherlands), Flyright (UK), Munich (Netherlands) Oldie Blues (Netherlands) Paltram (Austria) Roots (Austria) Truth (Austria)

J F & H Recs. 975 W 43 Pl Zip 90037 Tel 231-0518 Owners Jeraldine Feltus, Jerry Hooks (**Tape I & E**)
Lines imported: Flyright (UK) Sonet (Denmark) Today (UK)

John's Music. 11020 S Main St Zip 90061 Tel 755-1165 (**Rec. OS**)

Kester Mktg 14614 Lanark Panorama City 91402 Tel 781-5488 Owners Ed Barsky, Charles Schlang Buyer Charles Schlang (**Rec. & Tape D, RJ, I & E**)
Distributes cut-outs

Linden Dist g Co 4640 Louise Ave Encino 91316 Owner Mgr & Buyer L Blaskey (**Rec. D, OS, RJ & E, Tape RJ & E**)
Rec. labels: Lavette Space

M C A Dist g Corp 11312 Penrose St Sun Valley 91352 Tel 768-3200 District Mgr Santo Russo Jr Branch Mgr Bill Wagoner Promo Don McGregor Wayne McManners (**Rec. & Tape D**)
Rec. labels: Coral MCA, Rocket Legend State (UK) Tally
Tape lines: Same as rec labels

M S Dist g Co of California 9420 Telsair Ave Sun Valley 91352 Tel 875-3960 Mgr Al Bramy
Home office: Morton Grove (Chicago Metropolitan Area) Ill

Marsal Prod ns 2854 W Pico Blvd Zip 90006 Tel 737-7771 (**Rec. & Tape D, OS, I & E**)
Home office: San Antonio Tex (See for prod distributed)

J L Marsh Inc (div of Pickwick Int l Inc.) 7100 Tujunga Ave North Hollywood 91605 Tel 764 5050 Mgr Dave Mount Sales Mgr John Brown Buyer Rich Hathorne (**Rec. & Tape OS & RJ**)
Home office: Minneapolis Minn

Molaman Rec Dist g 1650 21 St Santa Monica 90404 Tel 828-4295 Pres Steve Gabor (**Rec. & Tape OS & RJ**)

Musica Latina Inc (G&G Rec Dists) 2360 W Pico Blvd Zip 90006 Tel 385-2151 Owner Jose Garcia Mgr Rosario Garcia Buyers Singles Rosa Sanchez Albums Jose Vitar (**Rec. D, OS & RJ, Tape D**)
Rec. labels: Ansonia Arcano Belter Caytronics Columbia Discolando Fuentes Kubaney Latin Int l Miami, Modiner Orion Panart Parnaso Regal Remo Rico, Rico-Vox, Son'Art Sono Lux Sono Mex Sono Ra dio, Top Hits, UA Latino Velvet, El Zarape
Tape lines: Same as rec labels

Musical Recs Co Musical Tapes Inc 2958 W Pico Blvd Zip 90006 Tel 737-0937 Gen Mgr Valentin Velasco (**Rec. & Tape D**)
Home office: Miami, Fla
Rec. labels: Bueno, Discuba Eco Eli Musart Musart-Norteno, Peerless

Tape lines: Same as rec labels

Musical Tapes Inc see Musical Recs Co / Musical Tapes Inc

Nehi Rec Dist g Corp 5500 W Jefferson Blvd Zip 90006 Tel 930-1722 Pres Tom Heiman Gen Mgr Wayne Volat Buyer Gary Lubin (**Rec. D, Rec. & Tape RJ**)
Rec. labels: Challenge Disneyland, Eric Kent, Laurie Modern Plantation SSS Int l Sun

Phonodisc Inc 7165 Sunset Blvd Suite 114 Zip 90046 Tel 851-6100 Mgr Emiel Petrone (**Rec. & Tape D**)
Rec. labels: Archive DG (Deutsche Grammophon) Dial ECM Fontana Hickory Idently Lmelight, MGM Mercury Oyster People Philips Polydor Polydor/Ko lob RSO Smash Spring UK Vertigo Verve
Tape lines: Same as rec labels

R C A Recs. 6363 Sunset Blvd Hollywood 90028 Tel 461 9171 Reg l Sales Mgr Bill Graham Branch Sales Mgr Jim Bego (**Rec. & Tape D**)
Rec. label: Amsterdam Bluebird Blues Time Bob Thele Music Flying Dutchman Gold Seal Grunt Mid land Int l Pablo, Phantom RCA Red Seal Signature Sixth Avenue Soul Trant Tabu Tattoo Utopia Victrola Windsong
Tape lines: Same as rec labels

Record Mdsq Co Inc 1525 S Berendo St Zip 90006 Tel 385-9161 Pres Sid Talmadge Exec VP Jack Le-werke, Sales Mgr Sam Ginsburg Adv Mgr Tom Baker Promo Mgr Ron Richardson Buyer Manny Lariva (**Rec. D**), (**Rec. OS, RJ & E; Tape D, OS, RJ & E** as Record Rack Serv.)
Branch: San Francisco, Calif
Labels: A&M, Abet, Abkco All Platinum Alston Das Alte Werke Amherst Arctic Argo Arista, Astroscope BTM Bang Barnaby, BeeGee Black Forum, Black Jazz Bold Brunswick, Bryan CTI, Calla Cash Cat Chelsea Chimneyville Claridge Coco Contempo, Contempo-rary, Creed, DJM, D&M Sound Dakar Dana Dark Horse Dash, Deram, Dore, Double Shot Drive, Dub-tone, EAR Era Excello Fantasy Fast Track Fiesta 49th State Freedom, GRT Glades Gold Plate Good Time Jazz Gordy GrecoPhon Gull H&L Hi Hi Coun-try Hi Oldies Hitsville Hob Horizon, Improv JAS Jamie, Janus, Kayvette Kenwood Kudu Lifesong Little Star, London, MAM Mach Mainstream Malaco Mankind Manticore Marlin Melodyland Metronome Milestone Mojo, Motown Mushroom Nasco Nash-boro, Neighborhood IX Chains, North American Music Inds Now October, Ode L Oiseau Lyre Old Town Original Sound Osiris Ovation Parrot, Phil-A of Soul Phoenix Prestige, Private Stock, Prodigal, Qual-ity Raintree Rare Earth, Richmond Roadshow Rox-bury, Salvation Samada, Savoy, Scepter Shadybrook Shield, Shout, Soul, Sound Bird, Splash Stang Sunds TK, Tamla Telefunken, Three Brothers, Threshold Thunderbird Turbo, 20th Century, UK Vibration, Wand, Weird World, Westbound, Wicked. (SEE AD-VERTISEMENT)

Record Rack Serv 1532 S Berendo St Zip 90006 Tel 487 6440 Owner Sid Talmadge Gen Mgr Malcolm Talmadge Buyer Lennie Cummins (**Rec. OS, RJ & E; Tape D, OS, RJ & E**), (**Rec. D** as Record Mdsq Co Inc.)
Branch: San Diego Calif

Tape lines: A&M Abkco Argo Das Alte Werke Bang Brunswick CTI Cat Chelsea Dakar Dark Horse De ram Fantasy Fiesta, Glades Gordy Gull H&L Hi Hitsville, Hoo Kudu Lifesong London Mainstream Manticore Marlin, Melodyland Metronome Milestone Motown, Mushroom Ode Original Sound Parrot Pres-tige Rare Earth Roadshow Roxbury, Salvation Savoy Scepter Soul Tamla Telefunken, Three Brothers Thunderbird, TK, 20th Century, UK, Wand, Westbound

Record Sales Co Inc 1015 Isabel St Burbank 91502 Tel 849 4671 Owner Al Sherman Mgr Dick Ceja (**Rec. D**), (**Rec. & Tape E** as Aldisc Int l)
Rec. labels: A S Aishire Aria Senza Voce Audio Spec trum, Azteca Grit Oscar Peter Rabbit Somerset Stereo Fidelity

Records Ltd Import Export 2818 W Pico Blvd Zip 90006 Tel 737-2611 Owner Joseph Thomas Arambasin Gen Mgr Harriet Joy Guthartz Imports Mgr Gerry Albert (**Rec. D, OS, I & E**)
Labels sub distributed: Buddhad group DG Everest Fantasy, London, MGM, Motown, Polydor, RCA, Stan-yan Sun Takoma Turnabout Vault Verve WEA group

Labels imported: Le Chant du Monde (France) Erato (France), Lyrita (UK) Pearl (UK) Revolution (UK) Uni corn (UK) ECM Futura Gemini Oryx Shandar

Royalco Int l 2728 W Pico Blvd Zip 90006 Mgr Sara Segovia (**Rec. D**)
Home office: McAllen Tex
Labels: ARV Int l Bego CR Falcon Ric

Saturn Ents 2707 W Pico Blvd Zip 90006 Tel 737-0616 Pres Gale Phelps Mgr Ken Richmond Buyer Jack Frost (**Rec. OS, I & E**)

Springboard Dist g Inc 13005 Satcoy St North Holly wood 91605 Tel 765-5116 Mgr Len Chapman (**Rec. & Tape D**)
Home office: Rahway N J (See for prod distributed) (SEE ADVERTISEMENT)

M Stewart & Co 205 S Beverly Dr Beverly Hills 90212 Tel 272 0103 Pres Mendel Stewart Export Mgr Louise King (**Rec. & Tape E**)

Sun State Music Dists Inc 2654 W Pico Blvd Zip 90006 Tel 383-4137 Mgr George Morie Buyers George Morie Ted Ray (**Rec. & Tape OS**)

Superior Music Dists 1747 Flower St Glendale 91401 Tel 240-6290 (**Rec. & Tape OS**)

Sutton Rec Co 12827 Rangoon St Pacoima 91331 Tel 768-4000 VP Mgr & Buyer Maurice Sutton (**Rec. & Tape OS, RJ & E**)

Timothy Ents 6016 Tyrone Ave Van Nuys 91401 Tel 781-4780 Owner & Buyer Douglas E Roman Mgr Milton A Nelson (**Rec. & Tape D**)
Rec. labels: Alshire Destiny Discovery Jimmy Swag gert Manna Tempo
Tape lines: Same as rec labels

W I L D see World Independent Label Dists

Warner Elektra/Atlantic Corp 3330 Warner Blvd Bur bank 91505 Tel 843-6311 Pres Joel Friedman Lo-cal branch: 4510 Vanowen St Burbank 91505 Tel 849 3941 Mgr Russ Bach (**Rec. & Tape D**)
Rec. labels: Asylum Atco Atlantic Bearsville Big Tree Brother Capricorn Cotillion Countryside Curtom DiscReet, Elektra Finnadar Gemigo Little David Nemp-eror Nonesuch Paradise Reprise Rolling Stones Slipped Disc Swan Song Warner Bros Warner Curb Warner Spector, Whitfield Wing & a Prayer
Tape lines: Same as rec labels

M Webb Disques PO Box 272 North Hollywood 91603 Owner Mary-Lou Webb (**Rec. D, I & E**)
Branch: New York N Y
Labels: Andrews Music BFNAT CM EPI India Naviga tion Labor Otic Segue Strata Survival Tangent Tribe
Labels imported: A (UK) Birth (Netherlands) Button Nose (Netherlands) Centre of the World (France) Uni (France), Sonet (Sweden) SteepleChase (Denmark) Japanese labels

West Coast Music Sales 2833 W Pico Blvd Zip 90006 Tel 735-1565 (**Rec. & Tape OS**)

West Coast Stereo, 4422 Willens Ave Woodland Hills 91364 Tel 347-6884 Owner Mgr & Buyer Al Frank
Distributes close-outs

West Entertainment Inc 1126 N Citrus Ave Hollywood 90038 Tel 469-1694 TWX (910) 321-4274 Owner Aki Asuka; Export Mgr Shuzo Matsuo Buyer Laura Floyd (**Rec. & Tape E**—including cut-outs close outs)

World Independent Label Dists (WILD) 3717 W Pico Blvd Zip 90019 Tel 731-9685 Pres Steve Riggio VP David M Greenman Buyers Singles David Greenman Albums Steve Riggio (**Rec. & Tape D**)
Rec. labels: Audio Arts, Audio Gospel Bull it Cordak Dag-Mar Essar IcePac, Kris Libra Ill Love Vistone
Tape lines: Same as rec labels

• **MONTCLAIR (Area Code 714)**
Joyful Sounds 8966 (K) Benson Zip 91763 Tel 981-1595 Owners Bob Koontz Robert Stoddard (**Rec. D**)
Labels: Maranatha Sparrow

• **POMONA (Area Code 714)**
Corsair-Continental Corp 1433 E Mission Blvd Zip 91766 Tel 629-0814 VP & Gen Mgr Larry W Ber-ger (**Rec. D & E**)
Distributes all square & round dance labels

• **ROSEVILLE (Area Code 916)**
Le-Jo Recs 1022 Douglas Blvd Zip 95678 Tel 782-2600 Owner John Radakovitz (**Rec. & Tape RJ**)

• **SACRAMENTO (Area Code 916)**
John J Cerruti Ents Inc 31111 St Zip 95816 Tel 444-

CHAPMAN DISTRIBUTING CO. LA's Finest Distributor

Manufacturers' Inquiries Most Welcome.
Your Product Deserves Personal Attention.
Complete Lines of Religious, Gospel and Sacred.
Contact:

Al Chapman, Pres.—Barry Fields Promo.
CHAPMAN DISTRIBUTING CO. INC.

1212 S. Albany St. Los Angeles, Calif. 90015
Phone: (213) 749-9484

SURPLUS GOODS, CUTOUTS (LP's & Tapes) IMPORTERS & EXPORTERS

"The Best Onesy's and Twosy's in L.A." **

AMERICAN MUSIC MARKETING
'All The Music That's Fit To Sell'
2652 West Pico Blvd.
Los Angeles, Calif. 90006
(213) 382-0080—Chet Coplen

• So our customers tell us.
• We also sell box lots, skids, and trailer loads (when available).

Remember, it's PROFITS and not Prophets that will foretell your future.

CALL OR WRITE FOR CATALOG AND PRICE QUOTES.

0805 Buyers John J. Cerruti, John L. Figgins Local branch: Stereo Rack 3061 Freeport Zip 95818 Tel 444-9974 Mgr John L. Figgins (Tape RJ)

• **SAN CLEMENTE (Area Code 714)**

Dale Davis Assocs., 4D7 N El Camino Real Zip 92672 Tel 492-4590 Owner & Buyer Dale Davis (Rec. OS, Tape OS & E)
Exports cut-outs, close-outs, budget 8-tr & cassette pre-recorded tapes

• **SAN DIEGO (Area Code 714)**

Eurpac San Diego Inc., 9360-62 Cabot Dr Zip 92126 Tel 566-7660 Pres. Gen Mgr & Buyer William C. Bethune (Rec. & Tape RJ & E—military sales only)
Folk Arts Rare Recs., 3743 Fifth Ave Zip 92103 Tel 291-1786 Owners Lou & Virginia Curtiss, Mgr Lou Curtiss, Buyers Singles, Charlie Poole, Albums Clayton MacMichen (Rec. D)
Labels: Advent, Banner, Black Patti, Black Swan, Blues Classics Challenge Claxnola Cleartone, Conqueror, Continental, Gennett, Grey Gull, Herwin, Homestead Khrome Kazoo, Lyric Madison Melotone, Milestone, Munchkin, Muskadine Perfect, Phonolamp, Pyrzqgl, Radex, Regal Romeo, Rounder Silverstone, Supertone, Vintage Vocalion, Zonophone

Record Rack Serv., 4559 El Cajon Blvd Zip 92115 Tel 286-4650 Mgr Julian Generalao, Buyers Singles, Vicki Coleman, Albums Ray Hebden, Tape, Roy Loo (Rec. & Tape OS & RJ)
Home office: Los Angeles Calif (Rec. OS, RJ & E; Tape D, OS, RJ & E)

• **SAN FRANCISCO & BAY AREA (Area Code 415)**

A B C Recs. Inc., 2194 Palou Ave Zip 92124 Tel 824-5433 Mgr Bill Shaler (Rec. & Tape D)

Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat ABC-Blue Thumb, ABC Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul ABC-Impulse ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Passport, Shelter, Sire
Tape lines: Same as rec labels

All Rec Serv Inc (Rec. & Tape OS)—Owners Mike Paikos Bob Sarenpa, Buyers Singles Sandy Skeee, Albums & Tape, Philip Karakawa—see Pacific Rec & Tape Dists Inc

American Rec Sales West Inc., 326 Sixth St Zip 94103 Tel 626-6800 Pres Mark Mullin (Rec. D, OS, I & E)
Home office: Westville, N.J. American Rec Sales Inc Labels: Eric, all 45 rpm oldies

Rick Ballard Imports PO Box 5063, Berkeley 94705 Tel 849-3852 Owner Rick Ballard (Rec. D, I & E)

Labels: Airborne, Akba, Andrew's Music Arcana Bet Car, Birdseye Black Fire, Blue Labor Briko, Carousel, Creative Music, Earthforms, Emanem, Evidence, IPS, In dia Navigation, JCOA, Labor, Legend, Mban, Moffett, Moonbeam, Mustevic, Northern Lights, Oblivion Omnisound, PM, PVR, PZ Pyramid, RE Segue, 1750 Arch, Strata, Strata-East, Sunrise, 360 Degree Music, Tribe, Triumph Watt
Labels imported ECM (Germany), Steeplechase (Denmark)

Capitol Recs., 2670 Leavenworth St Suite 302 Zip 94133 Tel 771-3210 (Rec. & Tape D)
Rec. labels: Angel, Apple, Ariola America, Capitol EMI Harvest Melodiya Angel Seraphim
Tape lines: Angel Apple Capitol, Harvest Melodiya/Angel

China Books & Periodicals Inc., 2929 24 St Zip 94110 Tel: 282-2994 (Rec. & Tape I)

Branches: Chicago Ill., New York N.Y.
Imports from People's Republic of China Democratic Republic of Vietnam

City Hall Recs., PO Box 18294 Zip 94118, 254 Scott St Zip 94114 Tel 668-1728 Owner Mgr & Buyer Robin Cohn (Rec. D, I & E)

Labels: Archeck, Ambrosia, Arcadia, Bald Ego, Bandstand, Barrelhouse, Barron, Big Band Int'l, Big Bear, Big Star, Biograph, Bix Lives, Blind Pig, Broadway Cif Cif, Celebration, Center, Curtain Call, Daffodil, Dawn Club, Dirty Shame, Earth Forms, Enigma Euphonic, Extreme Rarities, FSR Fidelity Sound, First Heard Front Hall, GHB, GOJ, Golden Era, Green Linnet, Grounation, Harrison, Herwin, Historical, Homespun IAJRC, IPS, Jamey Aebersold's Jazz Improvisation Series, Jazz Archives, Jazz Guild, Jazzology, Jazz Studies, Jim Taylor Presents, Joker, Joyce, Jump, Kheba, Leviathan, Lotus MFC, Master Jazz, Melodeon, Merrymakers, Moon Motherlode, Munich, New Orleans, Nucleus, Oldie Blues, The Old Masters, Origin Jazz Library, Pelican, Phoenix, Radio Archives, Reichenbach, Rollin Rock Roulotte, Rumbleseat, SRO, SRP, Sackville, Shoestring, Sountrak Southland Spitball, Spotlight, Stardust Stash, Storyville, Sunbeam, Tandem, Totem, Trix, Tulip, Union Pacific, Vintage Jazz Zim

Labels imported: Classic Jazz Masters (Sweden), Dragon (UK), Fay Music (UK), Flyright (UK), Jazz Society (Sweden), Red Lightnin (UK), Sasseti (Portugal), Syndicate Chapter (UK), Tax (Sweden), Trojan (UK)

Columbia Recs., 120 Howard St Suite 740 Zip 94105 Tel 495-6910 Mgr Jack Chase, Promo Mgr Greg Rogers (Rec. & Tape D)

Rec. labels: Blue Sky, CBS, Caribou Columbia, Epic Full Moon, Gamble, Golden Fleece, Great Western Gramophone, Harmony Hot Wax, Invictus, Kirshner Melodiya/Columbia, Monument, Mums Odyssey, Philadelphia Int'l RAK, Salsoul, Sound Stage 7, Spindizzy Sweet City, T-Neck, TSOP, Thunder, Tree Int'l, Virgin
Tape lines: Same as rec labels

Direct Rec Sales, 62 Townsend St Zip 94107 Tel 495-4920 Owner David Eshoo, Mgr Tom Larson Buyers Singles, Ed Mello, Albums & Tapes, Tom Larson (Rec. & Tape OS)

Down Home Music Co., 10341 San Pablo Ave., El Cerrito

49530 Tel 525-1494 Owner Chris Strachwitz, Mgr & Buyer John Lumsdaine (Rec. D, OS & I)
Labels: Barrelhouse, Broadway DLB Davis Unlimited, Folk Legacy, Herwin, Jalyn, Jessup, Kaleidophone, King Bluegrass, Kingfish, La Louisianne, Mamlish, Morning Star Nighthawk, Norteno, Old Homestead Pine Tree Revonah, Sonystation, Trix, Vetco
Labels imported: Sonet (Sweden), Swaggie (Australia)
Gospel Media (E), see Paul Lindner & Co

La Val Dists of California, 1218 Hollister Ave Zip 94124 Tel 467-5157 Owner & Buyer Brad Taylor (Rec. & Tape D)

Rec. labels: Bay-Tone, Comedian Inc La Val, Makossa Int'l, Seaside, Soul Set, Togetherness, Vic
Tape lines: Bay-Tone, Comedian Inc La Val, Soul Set, Vic

Paul Lindner & Co., 643 Villa St., No. 2, Daly City 94014 Tel 994-2001 Owner, Mgr & Buyer Paul N Lindner (Rec. & Tape D), (E as Gospel Media)

Rec. labels: Creative Sound, Discovery, Good News, Jam, Jim, Light, Maranathal, Myrrh, One Way, Seed Sonns Mercantile, Trinity Sound, Word
Tape lines: Same as rec labels
Accessories: Display racks (Royal)

M C A Dist g Corp., 22 Battery St., Rm 912 Zip 94111 Tel 788-6880 Sales Mgr Guy Covington, Promo Bob Osborne (Rec. & Tape D)

Rec. labels: Coral Legend, MCA Rocket, State (UK), Tally

Tape lines: Same as rec labels
Major Dists., 4191 First St Space 108 Livermore 94550 Tel 455-6868 Mgr Don Thurman (Rec. & Tape D & RJ)

Home office: Tukwila (Seattle Area), Wash
Rec. labels: Alshire, Camden, Disneyland, Pickwick, Stoneway

Tape line: GRT
Playback equip. & phonographs: BSR, Kraco, Philco

Accessories: Batteries (Duracell), blank tape (Ampex), needles (Planstiel, Transcriber), Le-Bo, Vanco prods

J L Marsh Inc (div of Pickwick Int'l Inc.), 11 Guittard Rd., Burlingame 94010 Tel 697-6800 Mgr Jim Newhouse, Sales Mgr Bernie Hoen, Buyer Ruth Schook (Rec. & Tape OS, RJ & E)

Home office: Minneapolis, Minn (Rec. & Tape OS & RJ)

Mighty Fine Dist g., 933 Harrison St Zip 94107 Tel 398-3767 Owner H John Iott, Mgr Jan Olsen, Buyers Singles Ron Sampiere, Albums, Barry Paschall (Rec. OS)

Music People Inc., 1025 W MacArthur Blvd Oakland 94608 Tel 653-5811 Owners Michael Lipton Elliot Blaine, Mgr James Kinney, Buyers Singles, James Swing, Albums Bernie Horowitz, Tape, James Kinney (Rec. & Tape OS)

EXPORT

West Entertainment, Inc.

1126 North Citrus Avenue, Hollywood, CA 90038

Tel: (213) 469-1694 TWX: 910-321-4274 (Asukai LSA)

Records and Tapes: All Labels and Cutouts

ACCURATE EXPORT DOCUMENTATION

PROMPT SERVICE

NEW RELEASE INFORMATION

COMPETITIVE WEST COAST PRICE

Shizuo Matsuo
Exp. Mgr.

Laura Floyd
Buyer

Willie Eatman
W.H. Mgr.

RECORD MERCHANDISING, INC.

THE LARGEST, MOST AGGRESSIVE,
DISTRIBUTOR AND EXPORTER
ON THE WEST COAST

1525 S. Berendo St.
Los Angeles, Ca. 90006
(213) 385-9161

70 Dorman St.
San Francisco, Ca. 94124
(415) 285-0959

Wholesalers

Record Sales of Colorado 4105 Holly Zip 80216 Tel 320-4660 Mgr Bob Krug (Rec. & Tape D, OS & R.J).
Rec. labels: A&M Abkco All Platinum, Blue Note, Buddha, CTI, Chess, Chi-Sound Fantasy Grateful Dead GRT, Island, Kudu, London, Milestone, Motown, Playboy, Prestige Private Stock Pye, Ranwood Scepter Shakat, 20th Century United Artists, Vanguard
Tape lines: A&M, London 20th Century United Artists
Accessories: Amberg Capitol Magnetic Fidelitone Le-Bo

Twirl Town Toys, 2355 W 27 Ave Zip 80211 Tel 455-2984 Gen Mgr & Albums Buyer Jim Davidson (Rec. D & R.J)
Home office: Salt Lake City Utah, Western Toy & Hobby Inc
Labels: Dnsneyland Gusto Peter Pan

Warner/Elektra Atlantic Corp 5925 E Evans Ave Zip 80222 Tel 758-6171 Sales Mgr Bob Stevens (Rec. & Tape D)
Rec. labels: Asylum Atco, Atlantic, Bearsville, Big Tree Brother, Capricorn, Cotillion Countryside Curtom Disc-Reet, Elektra, Finnadar, Gemgo, Little David, Nemperor, Nonesuch, Paradise Reprise Rolling Stones Slipped Disc, Swan Song, Warner Bros., Warner Curb Warner Spector, Whitfield Wing & a Prayer
Tape lines: Same as rec. labels
 Western Mdsrs Inc 4001 Holly St, Unit 24 Zip 80216 Tel 320-5851 Mgr Gary Sigle, Buyer Gil Allen (Rec. & Tape OS & R.J)
Home office: Amarillo Tex (Rec. & Tape RJ)

CONNECTICUT

● **HAMDEN (Area Code 203)**
 Roger Brouso Phonograph Recs 28 Scott St Zip 06514 Tel 288-3838 Owner & Buyer Roger Brouso Mgr William Dunn (Rec. OS)

● **HARTFORD AREA (Area Code 203)**
 Alpha Dist g Corp, 30 Elizabeth St, Vernon 06066 Tel 872-8411 Contact Frank Berman (Rec. & Tape D)
Home office: New York, N.Y. (See for prod. distributed)
 Central Rec & Tape Dists Inc, 145 S. Satellite Rd., South Windsor 06074 Tel 528-2171 Owner Edward E Stein, Mgr Robert L Hoyt Buyers Singles, Leslie Krolewicz Albums, Robert L Hoyt (Rec. & Tape OS & R.J)
 Columbia Recs 60 Washington St., Suite 805 Zip 06106 Tel 522-7151 Mgr Phil Balsam, Promo Mgr Dave Demers (Rec. & Tape D)
Rec. labels: Blue Sky, CBS Caribou, Columbia, Epic Full Moon, Gamble, Golden Fleece Great Western Gramophone, Harmony, Hot Wax, Invictus Kirshner Melodiva/Columbia Monument Mums, Odyssey Philadelphia Int'l, RAK, Salsoul, Sound Stage 7 Spindizzy, Sweet City, T-Neck TSOP, Thunder, Tree Int'l Virgin
Tape lines: Same as rec. labels

Malverne Dists Inc of Connecticut 1128 Main St East Hartford 06108 Tel 528-4576 Sales Mgr George Mull (Rec. & Tape D)
Home office: Long Island City (New York Metropolitan Area), N.Y., Malverne Dists Inc
Rec. labels: Blue Note, Buddha Chi-Sound Claridge Don King, Granite, Grateful Dead Greedy, H&L Imperial, Kama Sutra, Liberty Muse, October Onyx Pye Round Shadybrook, Sound Bird, Sound Gems, Specialty, United Artists
Tape lines: Blue Note Grateful Dead, H&L Imperial Pye, Round, Sound Bird, Specialty, United Artists. (SEE ADVERTISEMENT)

One-Stop Music Serv Inc PO Box 321, 24-26 Clark St., East Hartford 06108 Tel 528 4126 Owner & Mgr Richard J Godlewski Owner & Buyer Frank Sutter (Rec. D)
Labels: Audio Fidelity Audio Int'l Audio Treasury, BASF, Black Lion, Camden Capitol (children's recs.) Chiaroscuro, Children's Recs of America, Concord-Jazz Connoisseur Society Contemporary, Delmark Dyno Everest, Golden Crest, Haydn Society, Jazz Laff Living Language, Mark 56 Milagro, Monitor Muse, Onyx Peter Pan, Pickwick Rego Request, Rex, Roast, Sheba, Stan Kenton, Stanyan, Starr, Stash, Thumble, Vox, World Jazz
Accessories: Blank tape (BASF, Memorex Scotch), Schweitzer Prods
 Tin Pan Recs Inc, 157 Charter Oak Ave Zip 06106 Tel 278-5222 Owner Mgr & Buyer Thomas Markoski (Rec. OS & R.J; Tape D, OS & R.J)
Accessories: Ampex, Finetone
Tape lines: All major lines

● **NOANK (Area Code 203)**
 Dean Wallace Rec. Dist Ltd, PO Box 162 Zip 06340 Tel 536-4749 Pres. Dean Wallace Jr (Rec. D & I)
Labels: Adelphi, Advent, Alligator, Arhoolie, Bay, Bert & I, Biograph, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Claddagh, Collegium, County, Everest/Tradition, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fretless, Front Hall, Green Linnet, Historical, Hope, Impact, Innisfree, June Appel, Kicking Mule, King Bluegrass, Labor, Legacy, Lemco, Living Folk, Meadowlands, Minstral, Muskadine, Old Timey, Paredon, Philo, Physical, Piedmont, Rebel, Redwood, Ridge Runner, Rounder, Rubber, Rumbleseat, Shoestring, Skyline, Spivey, Strata-East, Stash, Stinson, Swallowtail, Takoma, Tera, Traditional, Trix, Yazoo, Zap
Labels imported: Gael-Linn, Leader, Mulligen, Tangent, Trailer, Topic, Topic/Free Reed, Transatlantic, Xtra.

● **RIDGEFIELD (Area Code 203)**
 The Musicsmith, Rt. 35 & Copp's Hill Rd, Zip 06877, Tel 438-2800, Pres. John G. Trifero Sr., Mgr. & Buyer John G. Trifero Jr (Rec. OS, RJ & E; Tape OS & R.J)

DISTRICT OF COLUMBIA

● **WASHINGTON (Area Code 202)**
 Black Fire Dists, PO Box 38054 Zip 20020, 4409 Douglas St NE Zip 20019 Tel 396-0154 Owner & Pres James B Gray, Mgr Sylvia J Potts, Albums Buyer Jimmy Gray (Rec. D)
Labels: Altsax, Andrew's Music, Black Fire, IPS, India Navigation Co., Mbari, Nodlew, Pyramid, Star, Strata, Sun, Survival, Third World, Tribe, Trident, Triumph, Ujamaa
 District Recs Inc (Rec. & Tape RJ)—Tel 832-3600 Sales Mgr. Clyde McElvene—see Schwartz Bros Inc (SEE ADVERTISEMENT)
 Schwartz Bros Inc, 2146 24 Pl NE, Zip 20018 Tel 529-5700 Owners James, Bertram & Stuart Schwartz, Gen Mgr Aubrey Moore, Sales Mgr Jerry Jacobs, Buyers Singles, Jim Solmsen, Albums, Bob Stull, Tape, Charlie Meyers (Rec. & Tape D), (Rec. & Tape RJ as District Recs. Inc.)

Branches: Philadelphia, Pa., Norfolk, Va., Tidewater One Stop (Rec. & Tape OS)
Rec. labels: A&M, ATV, Alston, Amherst, Arista, Bang, Barnaby, Brunswick, CTI, Chelsea, Children's Recs. of America, Dakar, Darl Horse, Disneyland, Everymen, Fantasy, Glades, Gordy, H&L, Hitsville, Janus, Jewel, Kudu, Lifesong, Living Language, Mainstream, Mentecore, Milestone, Motown, Nashboro, Ode, Ovation, Paula, Philly Groove, Prestige, Private Stock, Prodigious, Pye, Rare Earth, Roxbury, Salsoul, Savoy, Shadybrook, Shakat, Sound Bird, Specialty, TK, Tamlia, 20th Century, Vanguard, Westbound
Tape lines: All lines
Accessories: BASF, Maxell, Memorex, Pickering, Recoton, Scotch, TDK, Watts. (SEE ADVERTISEMENT)

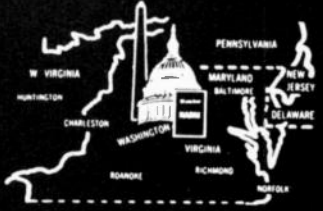
FLORIDA

● **DANIA (Area Code 305)**
 American Music Inds. Inc., 1933 Stirling Rd Zip 33004 Tel 927-0281 Owners Irv Schwartz, Ervin Litker, Buyer: Irv Schwartz (Rec. & Tape RJ)

45 RPM—Current & Oldies OVER 5,000 TITLES IN STOCK

LP's & Tapes—Current, Surplus & Closeouts
 One Stop Record Service for
 Domestic & Latin America Export

P.D.Q.* PROMOTIONS INC.
A/K/A RONNIE-MARTIN ONE-STOP
 1541 N.W. 165th St., Miami, Fla. 33169 • (305) 624-6752
 Orders Filled *Pretty Darn Quick



SCHWARTZ BROTHERS, INC.

LARGEST RECORD & TAPE DISTRIBUTOR IN THE EAST
 2146 24th Place, N.E., Washington, D.C. 20018
 (202) 529-5700
 8040 Roosevelt Blvd., Suite 306, Philadelphia Pa. 19152
 (215) 335-0150

Serving: PENNSYLVANIA—MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE—WASHINGTON, D.C.

DISTRICT RECORDS, INC.

AREA'S LARGEST RECORD & TAPE MERCHANDISER
 2146 24th Place, N.E., Wash., D.C. 20018
 (202) 832-3600

Serving MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE—WASHINGTON, D.C. PENNSYLVANIA—NEW JERSEY and NEW YORK

TIDEWATER ONE-STOP

COMPLETE ONE-STOP SERVING THE VIRGINIA AREA

1910 Granby Street
 Norfolk, Virginia 23517
 (804) 622-8663

IF YOU WANT THE WORLD
TO GET IT,
LET US HAVE IT.



1842 WEST AVENUE,
MIAMI BEACH, FLORIDA 33139

• **DUNEDIN (Area Code 813)**

Mobile Rec. Serv. Co. 1627 Summit Way Zip 33528 Tel 733-8264 Mgr. Don Angel (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS).

• **FORT LAUDERDALE (Area Code 305)**

Gold Coast Dist. Inc., 2896 E. Sunrise Blvd. Zip 33304 Tel 563-9278, 565-5855 Owner Sidney Debin, Mgr & Albums Buyer Skip Asbury (Rec. OS)

• **GAINESVILLE AREA (Area Code 904)**

Mobile Rec. Serv. Co., Box 21, Rt. 1, Brooker 32622 Tel 485-1029 (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS)

• **JACKSONVILLE (Area Code 904)**

Budisco One Stop (div. of Rowe Int'l) (Rec. & Tape OS & E), see Rowe Int'l
Rowe Int'l—Rec. Div. 60 Riverside Ave Zip 32202 Tel 355-6443 Mgr. Patty Martin (Tape E), (Rec. & Tape OS & E as Budisco One Stop)
Home office: Miami, Fla

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Budisco One Stop (div. of Rowe Int'l) (Rec. & Tape OS & E), see Rowe Int'l

Capitol Recs., 7425 NW 48 St Zip 33166 Tel 592-3B10 (Rec. & Tape D)

Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel

Cayre Dist. of Florida Inc., 10002 NW 80 Ave., Hialeah Gardens 33015 Tel 822-6967. Mgr & Buyer Raul Lemes (Rec. & Tape D)

Home office: New York, N.Y., Caytronics Corp (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed)
Columbia Recs., 13201 NE 16 Ave., North Miami 33161 Tel 893-7030 Mgr. Bob Beasley, Promo Mgr. Tom Sgro (Rec. & Tape D)

Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Great Western Gramophone, Harmony, Hot Wax, Invictus, Kirshner, Melodiya/Columbia, Monument, Mums, Odyssey, Philadelphia Int'l, RAK, Salsoul, Sound Stage 7, Spindizzy, Sweet City, T-Neck, TSOP, Thunder, Tree Int'l, Virgin

Tape lines: Same as rec. labels
D.G.J. Recs. Inc., PO Box 010722 Zip 33101. Tel 573-3726. Owner: D.G. Johnson, Mgr. Armand Seva. (Rec. I & E)

Rec. labels imported: Fonodisco (Venezuela), Oro (Mexico)

Florida Independent Promos., 12951 Port Said Rd (NW 32 Court), Bay No. 3, Opa Locka 33054. Owner Joseph Stanzione (Rec. & Tape D)

Distributes rec. & tape cut-outs
Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel 681-4618. Mgr. Lou Rice, Buyers: Singles, Connie Goicochea, Albums & Tape. Lou Rice. (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area), Mich.

Heilicher Bros. of Florida (div. of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054 Tel 685-7601 District Mgr. Bob LaValle; Branch Mgr.: Larry Cerninsky; Buyer Barry Racoff (Rec. & Tape D, OS & E), (Rec. & Tape OS, RJ & E as J.L. Marsh Inc.)

Home office: Minneapolis, Minn (Rec. & Tape D)
Rec. labels: A&M, ASI, AVI, Abet, Abkco, Accent, Ace of Hearts, Alaga, Alligator, All Platinum, Amherst, Anthem, Antique, Arctic, Arista, Artist of America, Astro-scope, Aware, BBP, BTM, Bang, Barnaby, Bee Gee, Bethlehem, Black Jazz, Blaze, Blue Canyon, Blue Note, Bluff City, Brut, Bryan, Buddah, Buena Vista, CTI, Cadet, Camden, Casablanca, Cash, Charisma, Chart, Checker, Chelsea, Chess, Chi-Sound, Clardge, Coliseum, Commercial, Connoisseur Society, Cotton, Country Soul, Courage, Creative World, Creed, Cricket, Cur-tom, DJM, Dana, Dark Horse, Dawn, Daybreak, De-Lite, Deram, Different Drummer, Disneyland, Dooto, Dore, Dynamite, Dynamo, ESP, Ebony, Elephant, Era, Excello, Faderkat, Fantasy, Fiesta, Flashback, Flying Fish, For-

WE'VE GOT'EM
CUTOUT SOUL SINGLES
Send For Our Catalogue & List
FLORIDA INDEPENDENT PROMOTIONS
12951 Port Said Rd.
(N.W. 32nd Court) BAY #3
Opa Locka, Florida 33054

MJS International, Inc.

8230 N.W. 56th Street • Miami, FLorida 33166 • Phone (305) 592-6085
Telex: 519739 Cable: MJS MUSIC MIA

We are an exporter serving all of the Caribbean, Latin America, and Western Europe with low prices, prompt service and a great fill. We are your one-stop for all Records, Tapes, and Accessories.

Write or cable us for our weekly specials!

Michael J. Spector
President

Christopher Barr
Vice President—Sales



ever, Four Star, GNP crescendo, GRC, GRT, Gang, Gas, Gold, Golden Boy, Goldmine, Goldplate, Gordy, Gospel, Gramophone, Grandstand, Granite, Grateful Dead, Green Menu, Groove Merchant, Gull, H&L, Harlem Hit Parade, Head, Hi, Hilltop, Hitsville, Hob, Hotlanta, IRDA, Imperial, Improv, Island, JEM/Electrola, Jamie, Janus, Jazz, Jewel, Kama Sutra, Kenwood, Kudu, Liberty, Libra, Lifesong, Living Language, London, MAM, Mach, Magic Minstrel, Mankind, Mantecore, Mediants, Mega, Melodyland, Matronome, Milestone, Mimit, Montuno, Mother Goose, Motown, Mowatt, Muse, Muscor, Nashboro, Nationwide, Neighborhood, North Texas State University, Oasis, October, Ode, Onyx, Osiris, Ovation, PIP, Parchment, Parrot, Paula, Pausa, Pawn, Phil-L.A. of Soul, Philly Groove, Pickwick, Platinum, Poppy, Prestige, Private Stock, Prodigal, Project 3, Pye, Quality, R&R, Radio Active Gold, Ranwood, Rare Earth, Richmond, Roadshow, Rocky Road, Ronn, Round, Roxbury, SRI, Salsoul, Salvation, Savoy, Scepter, 77, Shadybrook, Shannon, Shout, Solid Gold, Solid State, Soul, Soulvibe, Sound Bird, Southwind, Splash, Stang, Swan, Symposium, Syntonic Research, TK, T-Neck, Takoma, Tarnia, Three Brothers, Threshold, Thunderbird, Top & Bottom, Turbo, UK, United Artists, Vee Jay, Veep, Vibration, Vigor, Vista, Wand, Warwick, Westbound

Accessories: American Lighting, Columbia Magnetics, Dynasound, Memorex, Music Master, Paramount Wire, Service Mfg., Scotch, Soma. (SEE ADVERTISEMENT)

Interstate Trading Corp., 1959 NE 148 St., North Miami 33161. Tel 949-8165 Owner & Mgr Jerry Bassin, Buyers Singles, Bunky Wilson, Albums & Tape, Joel Rubin, Ron Fleet (Rec. & Tape OS & E)

Latin Recs Dists. (Rec. D), see Musical Recs Co
M C A Dist'g Corp., 737D NW 36 St., Suite 133 Zip 33166. Tel 592-5140. Sales Mgr Rod Tremblay.

Promo Ralph Witsell (Rec. & Tape D)
Rec. labels: Coral, MCA, Rocket, Legend, State (UK), Tally.

Tape Lines: Same as rec. labels

M J S Entertainment Corp., 8230 NW 56 St Zip 33166. Tel 592-6085. Telex 51-9739. Cable MJSMU-SICMIA. Pres Michael J. Spector. Sales Mgr Chris Barr, Buyers Singles, Jeff MacDonald, Albums & Tape, Paul Saxon (Rec. & Tape D & OS), (Rec. & Tape RJ as MJS Rack Inc.), (Rec. & Tape I & E as MJS Int'l Inc.)
Rec. labels: Alshire, Disneyland, Heart Warming, Increase, Spector Int'l.

Tape lines: ABC, Ampex, Anchor, Arista, Buddha, Cadet, Casablanca, Charisma, Chelsea, Chess, De-Lite, Deram, Dot, Dunhill, GRT, Heart Warming, Hi, Janus, Jewel, London, Paramount, Parrot, Paula, Ranwood, Roulette, Roxbury, Stereo Tape, Threshold, Vanguard, Westbound.

Accessories: Duotone, GRT, Le-80, Maxell, Peerless, Scotch, TDK.

Imports recs. & pre-recorded tapes from England

M & M Recs. Dists. Inc., 501 W. 28 St., Hialeah 33010 Tel 887-4522 Owner & Buyer, Manuel J. Mato; Mgr. Enrique Reyes (Rec. & Tape D, OS & RJ)
Rec. labels: Sound Triangle, Teca, Velvet.

Tape lines: Same as rec. labels

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 13145 NW 45 Ave., Opa Locka 33054. Tel 685-7601 Mgr Larry Ceminsky; Sales Mgr Vince Ferla; Buyer Marcia Funk (Rec. & Tape OS, RJ & E), (Rec. & Tape D, OS & E as Heilicher Bros. of Florida)
Home office: Minneapolis, Minn (Rec. & Tape OS & RJ)

Mobile Rec. Serv. Co., 618 NW 167 St. Zip 33169 Tel 652-8246 Mgr. Paul Yoss (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

Musical Recs Co./Musical Tapes Inc., 780 W. 27 St., Hialeah 33010 Tel 887-2638. Pres. Eliseo Valdes; Gen Mgr Angel Tamargo (Rec. & Tape D), (also Rec. D as Latin Recs. Dists.)

Branches: Los Angeles, Calif., New York, N.Y., San Antonio, Tex
Rec. labels: Bueno, Discuba, Eco, Eli, Musart, Musart-Norteno, Peerless

Tape lines: Alegre, Alhambra, Borinquen, Caytronics, Columbia, Cotique, Discuba, Eco, Eli, Fania, Fuentes, Funny, Gema, Inca, International, Kubaney, Latin Int'l, Marveta, Mate, Modiner, Musart, Musart-Norteno, Orfeon, Orion, Panart, Parnaso, Peerless, RCA, Ramy, Rico-Vox, Seeco, Sonolux, Spanoramic, Tico, United Artists, Vaya, Velvet.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

P D Q Promos. Inc., 1541 NW 165 St., Miami 33169 Tel 624-6752 Pres. Aaron R. Wall (Rec. D, OS & RJ)
Labels: Banner, M&R, also distributes close-outs. 45 rpm oldies, promotional items, surplus & budget prods
Accessories: Head cleaners (Norpak), carrying & storage cases (Finetone). (SEE ADVERTISEMENT)

Phonodisc Inc., 8675 NW 53 St., Suite 104, Zip 33166 Tel 592-7970 Mgr. Marty Markowitz (Rec. & Tape D)

Rec. labels: Archive, DG (Deutsche Grammophon), Dial, ECM, Fontana, Hickory, Identify, Lmelight, MGM, Mercury, Oyster, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, UK, Vertigo, Verve
Tape lines: Same as rec. labels.

Promotion Sales Co. Inc., 815 W. Flagler St. Zip 33130 Tel 545-7044 (Rec. & Tape OS & RJ)

RCA Recs., The Virginia Plaza, 6595 NW 36 St., Suite 101 Zip. 33166 Tel 871-2287 Sales Mgr. Fred Love (Rec. & Tape D)

Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola, Windsong.

Tape lines: Same as rec. labels

Rowe Int'l—Rec. Div., 1160 NW 163 Dr. Zip 33169 Tel 625-6466 Gen. Mgr. Ray Frasu (Tape E), (Rec. & Tape OS & E as Budisco One Stop)
Branch: Jacksonville, Fla.

R.A.M.

1. Imported Soundtracks, Shows, Jazz, Nostalgia, etc. 1000s of titles!
2. 250 Hard-to-find small DOMESTIC Labels
3. Write/Call for PRICE & LABEL LIST Dealers Only - please supply Resale ✕

RECORDED AUDITORY MATERIALS, INC.
160 WEST 46th STREET
NEW YORK, N.Y. 10036
PHONE: (212) 765-2586-5

EXPORT SOUL/LATIN

Soul Cutouts—Soul Oldies—Soul Current & Repressed Soul Classics

WE STOCK ALL LATIN LABELS

Send for our free catalogue

HEILICHER BROS. OF FLORIDA

PO Box 246, 13145 NW 45th Avenue
Opa Locka, FL 33054 (305) 685-7601
West Union TWX 810-848-5492

Contact: Joe Stanzione or one of our bilingual representatives—Reinaldo Llabona and Mavra Payan



*United Record &
Tape Industries, Inc.*

SERVICING THE SOUTHEAST

9880 NORTHWEST 77TH AVENUE
HIALEAH GARDENS, FLORIDA 33016
Phone (305) 821-3100

MIAMI'S
*"Newest"
and Hottest*

Distributor



**Contact
LYNDA MILLMAN**

STONE DISTRIBUTORS, INC.
P.O. BOX 1447/HIALEAH, FLA. 33010/(305) 888-1685

Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010 Tel 885-4625. Pres. & Mgr. Dave E. Shedd. Buyers Dave Shedd, Grace Stutz. (Rec. OS, RJ & E, Tape D, OS & E)
Tape lines: A&M, Ampex, Atlantic, Capitol, Columbia, DG, Elektra, GRT, Kent, MCA, MGM, Mercury, Motown group, Paramount, Polydor, RCA, Stax, 20th Century, United Artists, Warner Bros., Word
Accessories: Duotone, Fidelitone, Le-Bo, Savoy, Tracs.
Specialty Dists. Inc., PO Box 4155, Normandy Sta., Miami Beach 33141 Tel: 758-0000 Pres W. Jay. (Rec. & Tape D)

Distributes all polka labels.
Accessories: Blank tape (Ampex)
Tone Dists., PO Box 1447, Zip 33011, 495 SE 10 Court, Hialeah 33010. Tel 888-1685. Pres. Henry Stone; Gen. Mgr. Muriel Stone; Sales Mgr. Mario Diaz; Promo Dir. Gary Schaffer (Rec. & Tape D, OS & E)
Rec. labels: Abet, Alithia, All Platinum, Alligator, Alston, Apt, Audio Treasury, Aware, Bang, Big Tree, Bil-Mar, Black Forum, Blue Candle, Blues on Blues, Bold, Brownstone, Brunswick, Calla, Capsoul, Carousel, Cat, Chain, Cherry Red, Chisa, Condor, Creed, Cutlass, Dade, Dakar, Dash, Dig, Drive, Duplex, ESP, Ebony Sounds, Enrica, Excello, Exodus, Fania, Ford, GSF, Gambit, Gemini, Glades, Gospel Truth, Grassroots, H&L, Hob, Horoscope, Hot Line, Increase, Inner City, International Bros., J City, Jewel, Kef, Kent, Kenwood, Kingston, Ko-Ko, Konduko, Laff, Lawton, Loren, Mainstream, Mia, Million, Money, My, Nasco, Nashboro, North Bay, Notes of Gold, Paula, Peacock, Penny Farthing, Phil-L.A. of Soul, Philly Groove, Playboy, Rainy Wednesday, Ref-O-Ree, Respect, Rocky Road, Ronn, Roulette, Scepter, Scott, Seventy 7, Shout, Soul Beat, Spark, Stang, Steady, Stone, Stone Dogg, Suncutt, Sunlight, TK, Thunderbird, Tico, Turbo, 20th Century, Twinght, Vanguard, Vibration, Weird World, Zea, Zodiac.

Tape lines: All lines. (SEE ADVERTISEMENT)
Tropical Rec. Dists. Inc., 1979 NE 147 Terr., North Miami 33181. Tel: 945-1103. Mgr. & Albums Buyer Charles P. Morrison. (Rec. D)

Labels: Adelphi, Aircheck, Arhoole, Audio Fidelity, Audio Fidelity (budget classical), Audio Int'l, BASF, Bandstand, Big Band Archives, Biograph, Black Lion, Blue Goose, Blue Labor, Blues Classics, Boogie Woogie, Chiaroscuro, Choice, Cinema, Command Performance, Concord Jazz, Contemporary, Conversa-Phone, Curtain Call, Delmark, ENJA, ESP, Electric Lemon, Empire, Extreme Rarities, Fairmont, First Time, Folklyric, Fremont, Glendale, Golden Era, Good Time Jazz, Halcyon, Happy Face, Jazz Archives, Jazz Showcase, Jazz Treasury, Joyce, Kicking Mule, Mark 56, Mer-Bren, Monmouth Evergreen, My Way, Old Timey, Pelican, Peter Pan, Phoenix Jazz, Piedmont, Premiere, Radio Archives, Radiola, Rumbieseat, Sandpiper, Scarce Rarities, Show Biz, Sounds, Sounds of Swing, Soundstage, Sound Track, Spot Light, Stanyan, Startone, Stash, Steady, Sunbeam, Survival, Swing Era, Swing Treasury, Tandem, Tifton, Tiger Tail, Tikva, Totem, Tulip, Vedette, World Jazz, Yazoo, Zim

United Rec. & Tape Inds Inc. 9880 NW 77 Ave Hialeah Gardens 33016 Tel 821-3100 Pres Allan Wolk VP's Sydney Silverman, David Jackowitz, Jack Roberge. (Rec. & Tape RJ) (SEE ADVERTISEMENT)
Vibrations, 13901 Biscayne Blvd., North Miami 33161 Tel 949-7055 Owner Larry Schaffer (Rec. & Tape OS & RJ)

Warner/Elektra Atlantic Corp., 1065 NE 125 St., North Miami 33161 Tel 891-4511 Sales Mgr. Dave Benjamin (Rec. & Tape D)
Rec. labels: Asylum, Atco Atlantic, Bearsville, Big Tree Brother, Capricorn Cotillion, Countryside, Curton Disc-Reet, Elektra Finnadar, Gemigo Little David Nemesor, Nonesuch, Paradise Reprise, Rolling Stones Slipped Disc, Swan Song, Warner Bros., Warner/Curb Warner Spector, Whitefield, Wing & a Prayer
Tape lines: Same as rec. labels

● **ORLANDO (Area Code 305)**

Southern Music, 30 S Orange Ave Zip 32801 Tel 422-8671 Owner Ron Rood (Rec. D & OS)
Distributes 45 rpm oldies

● **SARASOTA (Area Code 813)**

Distributors Inc. 25B Shopping Ave Zip 33577 Tel 959-7037 Owner Ernest C Kuban Buyer Gary Kuban (Rec. OS & RJ)

● **TALLAHASSEE (Area Code 904)**

Mobile Rec. Serv. Co., 4111 Cornish Dr Zip 32303 Tel 385-3330 Mgr. John Montgomery (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS)

● **TAMPA (Area Code 813)**

Memorial Rec. Serv., 3629 W Cypress Zip 33607 Tel 879-1304 (Rec. OS)
Records Unlimited Dist. Inc. PO Box 952 Zip 33601, 2110 W Main St Zip 33607 Tel 251-1186 Mgr & Rec. Buyer Joe B. Brown, Tape Buyer Linda L. Santos (Rec. OS & RJ, Tape OS)
Tampa Recs. PO Box 5524, 1416 E Seventh Ave Zip 33605 Tel 876-5314 Owner & Buyer S. Delgado (Rec. & Tape RJ—Latin prod. only)

● **WEST PALM BEACH AREA (Area Code 305)**

Mobile Rec. Serv. Co., 417 San Mateo Dr., Palm Springs 33460 Tel 965-4498 Mgr. Rolan J. Eder (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS)

GEORGIA

• ALBANY (Area Code 912)

Gwen Rec Serv Inc., PO Box 3388 319 Highland Ave Zip 31701 Tel 439-8575 Owner & Mgr Jesse Boone Buyer Larry Johnson (Rec. D & OS, Tape OS) Rec. labels: Albradella, Alston, Bruboon Cat, Cozette, Dash, Drive, Glades, Grotto, Kat-Kain Keith Soul-Po-Tion

• ATLANTA METROPOLITAN AREA (Area Code 404)

A B C Rec & Tape Sales Corp., PO Box 93327 2135 Hills Ave NW Zip 30318 Tel 351-9200 Gen. Mgr John F. Langlois (Rec. & Tape RJ) Home office: Hackensack, N J (Exec. office only) (SEE ADVERTISEMENT)

A B C Recs Inc. 3793-A N Peachtree Rd Zip 30341 Tel 458-8721 Mgr Skip Byrd (Rec. & Tape D) Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat ABC-Blue Thumb, ABC-Command ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock ABC-Songbird ABC-Westminster, ABC-Westminster Grand Award Anchor, Passport: Shelter, Sire

Tape lines: Same as rec. labels
Budget Recs One Stop, 2231 Campbellton Rd Zip 30311 Tel 758-9256 (Rec. OS)

Capitol Recs 1670 NE Freeway Access Rd Zip 30329 Tel 321-5441 (Rec. & Tape D) Rec. labels: Angel, Apple, Ariola America Capitol, EMI Harvest, Melodiya/Angel, Seraphim
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya Angel

Columbia Recs, 18 Executive Park Dr Zip 30329 Tel 321-4553 Reg I Dir Mert Paul, Reg I Promo Mktg Mgrs Paul Black, Fred Ware, Branch Mgr Joe Mansfield, Local Promo Mgr Eddie Esserman (Rec. & Tape D) Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Great Western Gramophone, Harmony, Hot Wax, Invictus Kirshner, Melodiya Columbia, Monument, Mums, Odyssey, Philadelphia Int'l, RAK, Salsoul Sound Stage 7 Spindizzy Sweet City, T-Neck, TSOP, Thunder, Tree Int'l, Vrgin

Tape lines: Same as rec. labels

Duplex Rec Dist of Atlanta 699 McDaniel St SW Zip 30310 Tel 524-9174 Owner Alex Williams Jr. Mgr Lonnie Williams, Buyers Singles, Alex Williams Albums, Catherine Mills (Rec. D) Labels: Arno, Dove, Duplex Startown, Esprit Rocksoul Sidetrack Soultrack, Spacetown
Phonographs: Admiral, Magnavox, Masterworks, Motorola, RCA, Zenith
Accessories: Carrying cases (Peerless), cleaners (Watts), needles, cartridges (E-V), phono jacks & plugs (RCA)

Georgia Music Supply Inc., PO Box 490331 Zip 30349, Tel 996-3385, Owner Richard F. DeCourcy, Buyer Sandi Cardone (Rec. & Tape RJ)

Godwin Dist g Co., 1270 Tacoma Dr NW Zip 30318 Tel 351-5110 Owner & Gen Mgr Art Godwin, Buyers Singles, Jim Scaglione, Albums Gray Black (Rec. & Tape D & RJ), (Rec. & Tape OS as Godwin Music Serv.) Rec. labels: All Platinum, Brunswick, Dakar, Dooto, Laurie, Turbo

Tape lines: All Ines
Godwin Music Serv (Rec. & Tape OS), see Godwin Dist g Co

Handleman Co., 1532 Stone Ridge Dr Stone Mountain 30083 Tel 938-9467 Mgr Gary Bankston, Buyers Gary Bankston, Peggy Justice Norm Botteron (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area), Mich

Heilicher Bros of Atlanta (div. of Pickwick Int'l Inc.), 4600-E Frederick Dr SW Zip 30336 Tel 696-1850 Dist n Mgr Tom Ellison, Buyer Mike Gaffney (Rec. & Tape D & OS), (Rec. & Tape OS & RJ as J L Marsh Inc.) Home office: Minneapolis, Minn.; Heilicher Bros Inc (Rec. & Tape D)

Labels: ASI, Abkco, Ala, Alligator, Alston, American Variety, Anthem, Arista, Artists of America, Bach Guild, Bang, Beserkley, Bethlehem, Black Jazz, Blue Canyon, Blue Note, Bold, Boy Boy Paul, Brer, Buddha, CMH, CTI, Calvary, Camden, Casablanca, Cash, Car Caytonics, Charisma, Chelsea, Chocolate City, Gtation, Concord Jazz, Connoisseur Society, Corner Stone, Country Soul, Courage, Creative World, Cricket, Curtom Dharmia, Different Drummer, Dobie, Drive, Electric Lemon, Elephant, Fantasy, Fiesta, Flashlight, Flying Fish, Future, GNP Crescendo, Gang, Glades, Grateful Dead, Groove Merchant, H&L, Heart Warming, Hob IRDS, Improv, Island, JEM, J-Beard, JRC, Jazzz, Kama Sutra, Kayvette, Klavier, Kudu, Laif, Lifesong, Living Language, Malaco, Mark 56, Marlin, Mediants, Mega, Milagro, Montuno, Morning Sky, Muse, Mushroom, Nosibir, North Texas State Univ., Oasis, Onyx, Ovation PIP, Pacific Arts, Parchment, Pausa, Phi Kappa, Philo, Pickwick, Playboy, Prestige, Private Stock, Project 3, Pye, Quality, Ranwood, Rebel, Roadshow, Roast, Round, Rounder, Sahara, Salsoul, Sandcastle, Savoy, Scepter, Shadybrook, Shout, Skylite, Solid State, Sound Bird, Southwind, Stanvan, Symposium, Syntonic Research, TK, Takoma, Thistle, Thunderbird, Trident, 20th Century, United Artists, Vanguard Veep, Verve, Wand, Westbound, Wicked, Wolf, Wynner, Ziv

M C A Dist g Corp., 6403 Warren Dr., Norcross 30071 Tel 448-5584 District Mgr Jeff Scheibe, Sales Mgr Glenn Hornor Promo Jeff Lyman, Rick Rockhill (Rec. & Tape D) Rec. labels: Coral, Legend, MCA, Rocket, State (UK), Tally

Tape lines: Same as rec. labels

J L Marsh Inc (div. of Pickwick Int'l Inc.), 365 Patton Dr SW Zip 30336 Tel 696-1850 Mgr Marge Celt Sales Dir Sid Melvin, Sales Mgr Curt Carlson, Buyer John Dipietro (Rec. & Tape OS & RJ), (Rec. & Tape D & OS as Heilicher Bros of Atlanta)

Home office: Minneapolis, Minn

One-Stop Rec House Inc., 210 16 St NW Zip 30318 Tel 875-9777 Pres Hugh West, VP Carol Sanford, Mgr Alan Jones, Buyers Singles, Carol Sanford, Albums & Tape, Alan Jones (Rec. & Tape OS)

Accessories: Blank tape (BASF, Capitol Magnetic), needles (Pfanstiehl), Le-Bo prods

Phonodisc Inc., 294 Interstate North NW Suite 100 Zip 30339 Tel 433-1121 Mgr Herb Heldt (Rec. & Tape D)

Rec. labels: Archive, DG (Deutsche Grammophon), Dial, ECM, Fontana Hickory, Identifly, Limelight, MGM, Mercury, Oyster, People Philips Polydor, Polydor/Kolob, PSO, Smash, Spring, UK, Vertigo, Verve

Tape lines: Same as rec. labels

Pices Rack Serv & Dist g Co., 1394 Moreland Ave Zip 30316 Tel 622-7159 Gen Mgr Darryl Johnson, Buyer Mae Bryant (Rec. & Tape RJ)

RCA Recs., 3395 Northeast Fwy NE Zip 30341 Tel 455-3636 Reg I Sales Mgr Charlie Hall, Branch Sales Mgr Vito Blando (Rec. & Tape D)

Rec. labels: Amsterdam, Bluebird Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal Grunt Midland Int'l Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola Windsong

Tape lines: Same as rec. labels

Record Shack of Atlanta, 3123 Oak Cliff Ind'l St Zip 30340 Tel 455-6886 Telex 707336 Mgr Jack McIntyre (Rec. & Tape OS, I & E)

Home office: New York, N Y Record Shack 2nd Ave Corp. (SEE ADVERTISEMENT)

Southland Recs Dist g Co., 3015 Adriatic Court, Norcross 30071 Tel 447-9730 Pres David Kaye, Gen Mgr Steve Libman, Sales Mgr Bob Bickerson, Buyers Singles, Wendy Ammons, Albums, Tape & Accessories, Steve Libman (Rec. & Tape OS & RJ)

Accessories: Blank tape (BASF, Le-Bo), carrying cases (Le-Bo, Savoy), environmental lighting (Brightco), headphones (Le-Bo, Recoton), needles (Fidelitone) (SEE ADVERTISEMENT)

Tara Rec & Tape Dist g Co Inc., 582 Armour Circle NE Zip 30324 Tel 875-2555 Owners Gwen Kesler, Randy Sanders, W Charles Hudson, Buyer James Waters (Rec. & Tape D & OS)

Rec. labels: Ace, Ace of Hearts, Adco, Alarm, Alston Das A te Werke, Amherst, Arista, Audio Fidelity, BASF, Babylo, Barnaby, Bee Gee Black Rock, Boogie Man, Brown Dog, Bryan, Calla, Calvary, Canaan, Chess, Chme, Claridge, Clintone, Cream, Creed, Crossover DJM, Dash, Deram, Disneyland, Don, Dynamo, ESP, Eika, Excello, Federal, Fiesta, Fretone, GRT, Glori

Golden, Goldplate, Gospel, Gospel Truth, Granite, Green Menu, Grill, HEE, Hi, Hollywood, Jamie, Janus, Jewel, Jim, Kent, Kenwood, King, Laff, Libra, Light, Little Star, London, MAM, MDA, MHR, Mach, Mainstream, Master 5, Merry, Minaret, Musicor, Myrrh, Nashboro, Nationwide, October, L Oiseau Lyre, Old Town, Oasis, Paragon, Parrot, Partee, Paula, Pawn, Phase 4 Stereo Philly Groove, Phil-L A of Soul, Plantation, QCA, Randy Spirituals, Respect, Rocky Road, Roulette, Roxbury, SSS Int'l, Sam, Shakat, Shannon, Shout, Spear Specialty, Stereo Treasury Series, SuArn, Supreme, TK, Telefunken, Threshold, Trip, Trix, Truth, United Up Front, Word

Tape lines: GRT, London group

Accessories: Le-Bo

Together Dist g Co 6405 Atlantic Blvd., Norcross 30071 Tel 449-7900 Mgr Chuck Huseman, Buyer Artie Decker (Rec. & Tape D)

Rec. labels: A&M Black Forum, CTI, Dark Horse, Gaee, Gordy, Gull Hitsville, Horizon, Kudu Manticore, Melodyland, Metronome, Motown, Mowest, Ode, Prodigal, Rare Earth Salvation Soul, Tamlia, Three Brothers, VIP, Vesteryear

Tape lines: Same as rec. labels

Warner/Elektra/Atlantic Corp., 6060 Boat Rock Blvd Zip 30336 Tel 344-4933 Mgr Bill Biggs (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Covillion, CountrySide, Curtom, Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Nempor, Nonesuch Paradise, Reprise, Rolling Stones, Slipped Disc, Swan Song, Warner Bros., Warner/Curb, Warner Spector Whitfield, Wing & a Prayer
Tape lines: Same as rec. labels

• CLARKSVILLE (Area Code 404)

Clarksville Rec Sales Co Inc., PO Box 198, 608 N Washington St Zip 30523, Tel 754 2152 Pres Peter J Rosetty Mgr James Stockton, Buyer Wanda Stockton (Rec. D, OS & RJ)

Sub-distributes: ABC A&M, Arista, Asylum Atlantic, Brunswick, Buddha, Canaan, Capitol, Capricorn, Casablanca Columbia, Dunhill, Elektra, Epic, Fame, Fantasy, GRT, Heart Warming, Hickory, Jim, Laff, London, MCA, MGM, Mercury, Motown, Myrrh, Nashboro, Polydor, Rocket Spring, Supreme, 20th Century, United Artists
Phonographs: Colmark, Deejay, Major, Rolecor, Te-Tone

Accessories: Le-Bo

• DEMOREST (Area Code 404)

Ralph s Radio Music, PO Box 127 Zip 30535 Tel 723-3884 Dwner & Mgr Ralph Raper Buyer Bernice Raper (Rec. D, OS & RJ, Tape OS & RJ)

Rec. labels: Calla, Chart, Country Jubilee, Gospel Jubilee, Hickory, Jewel, Rally, Spar, Stop, Sunlight, Z p Code

THE SOUTHEAST'S MOST

COMPLETE ONE-STOP

FULL LINE LP-S — 8 TRACK TAPES — CASSETTES — BLANK TAPE

AND ALL RELATED ACCESSORIES

ALL ORDERS SHIPPED SAME DAY

southland records distributing company

3015 ADRIATIC COURT, NORCROSS, GA. 30071

COLLECT PHONE ORDERS ACCEPTED

CALL (404) 447-9730

FOR COMPLETE DETAILS AND PRICE INFORMATION

Wholesalers

● **VIDALIA (Area Code 912)**

Allen Dist Co, 700 Jackson St Zip 30474 Tel 537-9260 Owner & Buyer H F Allen, Mgr Linda Allen (Tape RJ)

HAWAII

● **HONOLULU (Area Code 808)**

Columbia Recs, 765 Amana St Suite 501 Zip 96814 Tel 955-0774 Mgr Carl Smith (Rec. & Tape D)
 Rec. labels: Blue Sky CBS Caribou Columbia Epic Full Moon Gamble Golden Fleece Great Western Gramophone, Harmony, Hot Wax, Invictus Kirshner, Melodiya/Columbia Monument Mums Odyssey Philadelphia Int'l, RAK Salsoul Sound Stage 7 Spin dizzy, Sweet City, T-Neck TSOP, Thunder Tree Int'l Virgin
 Tape lines: Same as rec labels

Eric of Hawaii Inc, 2071 S Beretania St Zip 96814 Tel 946-6522 Owner Irv Pinensky Gen Mgr & Buyer Roger Grande (Rec. & Tape D)
 Rec. labels: ABC, Asylum Buddah Casablanca De Lite, Elektra, H&L, Lifesong MGM, Polydor Reprise TK, Trim United Artists, Verve Warner Bros
 Tape lines: Asylum, Casablanca Elektra H&L, Lifesong, MGM Polydor, Reprise, TK, Trim, United Artists Verve, Warner Bros

Hailona Dist Inc, 663 Sheridan St Zip 96814 Tel 947-6311 Owner Peter Moon, Mgr & Buyer Harvey Roessler (Rec. & Tape D)
 Rec. labels: GK, Nakahili, Panini, Seabird Sound
 Tape lines: Same as rec labels

K & A Dist, 2320A S King St Zip 96814 Tel 941-4485 VP & Mgr Don Ayers, Promo Sandy Gebert (Rec. & Tape D), (Rec. & Tape OS & RJ as Rack Serv Hawaii Inc)
 Rec. labels: Coral, Island, Legend, MCA, Rocket State (UK), Tally, Track, 20th Century
 Tape lines: Same as rec labels

J L Marsh Inc (div of Pickwick Int'l Inc) 2959 Koapaka St No 2 Zip 96819 Tel 847-2258 Mgr Roger Lehmann (Rec. & Tape OS & RJ)
 Home office: Minneapolis Minn

Microphone Music Co, 2077 S Beretania St Zip 96814 Tel 946-1488 Owner & Mgr Ken Kazawa Sales & Promo Paul Fujii (Rec. & Tape D, I & E)
 Rec. labels: Atco Atlantic, Barnaby Berlitz Big Tree Chelsea Disneyland, GRT Golden Jamie Janus, Little David Living Language Nemporor Pye RSO, Ranwood, Roulette Roxbury Scepter Shakat Springboard, Swan Song Trip, Vista, Wand

Tape lines: Atco, Atlantic, Dooto GRT, RSO, Scepter, Trip, Wand
 Rec. labels & tape lines imported: Viking (New Zealand), all Japanese labels
 Accessories: Le-Bo, Royal

Music Craft Dist of Hawaii Ltd 636 Queen St Zip 96813 Tel 533-1223 Owner & Mgr Walter Y Kurokawa (Rec. & Tape D)
 Rec. labels: AVI, Arcano, Arista Bethlehem Brunswick CTI, Caytronics Claridge Command Concord Jazz Dial Folkways, Fontana, GRC Groove Merchant, Hawaii Sons Kicking Mule Kudu, Laurie, Limelight, Mark 56, Mercury Miami Milestone, Monitor Mouth Evergreen Muse, Nashboro, Orleon Original Sound, PBR Int'l Paradise Parnaso, Philips Philly Groove Plantation Playboy, Poki Polynesian, Prestige Private Stock Project 3 Roper SSS Int'l Smash, Sun Tradewinds UK Vanguard, Vertigo Waikiki Westminster

Tape lines: Arcano CTI, Caytronics Fontana Kudu Limelight Mercury Milestone Original Sound, Panini Philips, Plantation Prestige, Project 3 SSS Int'l Smash Tradewinds Vanguard, Waikiki

Nylen Bros & Co Ltd B20 S Beretania St Zip 96813 Tel 538-1171 Cable HOTLEN Pres William Nylen, Gen & Sales Mgr Ed Nielsen (Rec. & Tape D)
 Rec. labels: A&M BASF Black Forum Black Jazz Caedmon, Coco Palms, Creative World Delilah Earl Fantasy GNP Crescendo, Gordy, Gull, Mana Ho, Hi Fi, Hitsville, Hui, Kahana, Kihei, Kobe Lehua Mahalo, Makaha, Maui, Motown, Mowest, Music Minus One, Ode Ovation Prodgal, Rare Earth Smergia Soul, Syntonic Research Tamia
 Tape lines: A&M DG, Fantasy, Lehua, Mahalo Motown Ovation Stereotape Tamia
 Playback equip. & phonographs: Fisher Sylvania
 Accessories: Electro-Voice

RCA Recs, 400 Hobron Ln, Apt 1510 Zip 96815 Mgr Robert Haas, (Rec. & Tape D)
 Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victoria, Windsong

Rack Serv Hawaii Inc (Rec. & Tape OS & RJ), see K&A Dist
 South Seas Rec Dist Inc, 2979A Koapaka St Zip 96819 Tel 847-4077 Owner William B Tallant Jr Buyer Masao Tanaka (Rec. & Tape D, RJ & I)
 Rec. labels: Abkco Capitol, 49th State Hawaii, Kolapa London Pickwick RCA, Tahiti
 Tape lines: Abkco, Capitol, London, Pickwick RCA, Tahiti
 Rec. labels imported: Asia (Chinese prod), Decca (Chinese prod), EMI (Chinese prod), Toshiba (Japan), Victor (Philippines), Viller (Philippines)
 Tape lines imported: EMI (Chinese prod), Toshiba (Japan) Victor (Philippines)

● **WAHIAWA (Area Code 808)**

Mountain Sound Dist., PO Box 241, Zip 96786 Tel 623-6395 Mgr Lowell Tsuchiyama (D)

IDAHO

● **IDAHO FALLS (Area Code 208)**

Slusser Whistle Co, 920 Lincoln Rd Zip 83401 Tel 523-0775 Mgr N M Bradley, Buyer Norma DeMott (Rec. & Tape RJ)

ILLINOIS

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A B C Recs Inc, 360 Scott St, Elk Grove Village 60007 Tel 439-9700 Mgr Bob Van Metre (Rec. & Tape D)
 Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command ABC-Dot ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award Anchor Passport Shelter, Sire
 Tape lines: Same as rec labels

All Rec Serv Co, 2403 N Oakley Ave Zip 60647 Tel 384-7900 Owner Thomas B Farrell, Mgr & Buyer Don Zimmerman (Rec. & Tape OS & RJ)
 Antares Dist, 3902 N Ashland Ave Zip 60613 Tel 281-4413 Owner, Mgr & Buyer Leon A Kelert (Rec. D & I)
 Labels: Adelphi, Amalgamated, American Jazz, Arhoolie, Aries, Audiophile, Big Band Archives, Big Star, Biograph, Birch, Blackbeard Blackbird, Black Eagle, Blue Goose, Bountiful Briar Broadway Chairman, Command Performance, Concord Jazz Cook, Daffodil, Dirty Shame, Emponium of Jazz, Eubie Blake Music Euphonic Euphoria, Fairmont, Famous Door, GHB, Golden Era Guitar Player Happy Jazz Herwin, Home-spun IAJRC India Navigation Co., Jazz Archives, Jazzology Jim Taylor Presents, Jive Merry Makers Nessa New Orleans, Old North Bridge, Pa Da, Pearl, Pelican, Peter Pan Phorion Piedmont, Premiere, Puritan, Radiola, Red Onion, Re-Sound, Rio Sandpiper, Smokey Mary, Sounds of Swing, Southland Spitball, Stash Swing Era, Symposium, Takoma, Tulip, West Coast, Yazoo

HNH DISTRIBUTORS LIMITED - HNH RECORDS, INC.

classical marketing and licensing in the U.S.

exclusive representative in the USA for



UNICORN ENGLAND



CAPRICE SWEDEN



BIS SWEDEN



LYRITA ENGLAND



HARMONIA MUNDI FRANCE



CRD ENGLAND



INEDIT'S
O.R.T.F
FRANCE



ENSAYO
SPAIN



SWEDISH SOCIETY
DISCOFIL
SWEDEN



VISTA
ENGLAND

HNH DISTRIBUTORS LIMITED

820 Davis Street
Evanston, Illinois 60201 USA
Telephone 312/492 9555
312/866 8300
Telex 289495, Phonograph Evn

Labels imported: Big Bear (Netherlands) Dawn Club (Germany), Flyright (Netherlands) Jazz Studies (Canada), Munich (Netherlands) Oldie Blues (Netherlands), Philips—DSCB only (Netherlands), Sidewalk Hot Jazz (Germany)

Apex Recs. Inc., 105 Randall St. Elk Grove Village 60007 Tel 956-115D Mgr John Conner (Rec. & Tape D, RJ & E)
Home office: Rahway, N J
Distributes close-outs & promotions. (SEE ADVERTISEMENT)

Balkan Music Co., 6917 W Cermak Rd., Berwyn 60402 Tel 484-6436 Owner Slavco A V Hlad, Mgr Louis J Hlad (Rec. D, I & E)
Branch: Pittsburgh Pa. Balkan Rec. Dist'g Co (Rec. D & I)
Labels: Balkan Int'l, Czech Delta Int'l, Greyko Heritage

Barney's One Stop, 3400 W Ogden Zip 60624 Tel 521 6300 Owner Willie J Barney, Mgr George Williams
Buyer Hazel W Barney (Rec. & Tape OS)

Black Vision Rec. Dist's, P.O. Box 266, River Forest 60305 Tel 277-7129 Mgr Ty Daniels, Buyers Singles Ty Daniels, Albums, Clara Cruces (Rec. & Tape D)
Rec. labels: Bazar, Blues Supreme, CJ, Copper City, Daniels Eight, Firma, Gospel Master, Gospel United, Puma, Session One, 7th Sound Soul Division
Tape lines: Same as rec. labels

Capitol Recs., 6401 Gross Point Rd., Niles 60648 Tel 647 8338 (Rec. & Tape D)
Rec. labels: Angel, Apple, Ariola America, Capitol EMI Harvest, Melodiya/Angel, Seraphim
Tape lines: Angel, Apple, Capitol, Harvest Melodiya/Angel

China Books & Periodicals Inc., 210 W Madison St Zip 60606 Tel 782-6004 (Rec. I)
Home office: San Francisco Calif
Imports from People's Republic of China Democratic Republic of Vietnam

Columbia Recs., 5404 W Touhy Ave Skokie 60076 Tel 463-0900 Reg I Dir Don Van Gorp, Reg I Promo Mktg Mgrs Ron Bennett, Granville White Field Sales Mgr Barry Mog, Branch Mgr Jim Scully, Local Promo Mgrs Dave Remedi, Sam Cerami Charles Knox (Rec. & Tape D)
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon Gamble, Golden Fleece, Great Western Gramophone, Harmony, Hot Wax, Invictus Kirshner, Melodiya Columbia, Monument, Mums Odyssey, Philadelphia Int'l RAK, Salsoul, Sound Stage 7, Spindizzy, Sweet City, T-Neck, TSOP, Thunder Tree Int'l Virgin
Tape lines: Same as rec. labels

Ernie's One Stop Recs. Inc., 1827 S Michigan Ave Zip 60616 Tel 842-4153 Owner Ernie Leaner, Mgr & Buyer Ben Sheats Local branch: 824 E 79 St Zip 60616 Tel 874-7600 Mgr Bill Leaner (Rec. OS)

Fletcher s-1 Stop Recs & Tapes, 450 E 75 St Zip 60619 Tel 874-4484 (Rec. & Tape OS)

Galgano Dist g Corp., 4147 W Armitage Ave Zip 60639 Tel 235 3800 Owner Anthony Galgano Mgr John Galgano, Buyers Singles, John Galgano Albums & Tape, Gene Gorjaczew (Rec. & Tape OS)
Playback equip. & phonographs: Hitachi Pioneer
Accessories: Audio Magnetics GRT Le Bo Recoton Scotch (SEE ADVERTISEMENT)

Gibson's Town & Country One Stop 1956 W 51 St Zip 60609 Tel 776-D700 Owner & Buyer A E Gibson Mgr Linda Grab (Rec. & Tape D & OS)
Rec. labels: Birch Christian Faith, Christian Folk Gusto, Heart Warming, Impact Sing Skylight Starday-King, Vista
Tape lines: Same as rec. labels

H N H Dist's Ltd., 820 Davis St Suite 222 Evanston 60201 Tel 492-9555 Owner Harvey Neil Hunt (Rec. I)
Labels imported: Bis (Sweden), CRD (UK), Caprice (Sweden), Harmonia Mundi (France) Lyrita (UK), Transatlantic (UK), Unicorn (UK), Vista (UK), (SEE AD)

Handleman Co., 626-30 Thomas Dr., Bensenville 60106 Tel 595 1715 Mgr Don Johnson Buyers Singles, Yvonne Rizzo Albums & Tapes Don Johnson (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Area) Mich

J S J Tape Dist's Inc. 2512 W Fullerton Zip 60647 Tel 227-0550 Owner, Mgr & Buyer Joseph Swiatek (Tape OS—cut-outs)

K R P C O/Kiderian Rec. Dist's., 4926 W Gunnison St Zip 60630 Tel 545 0861, 935-9592 Owner Raymond Peck, Mgr George Peck, Buyers Singles, Vince Hart net Albums, Ray Peck (Rec. D)
Labels: Armenian, Black Beauty Chicago Sound Factory (CSF), Centaur Talent Dick Hike Ghetto Glen-oaks, Illinois Prod g Corp., Kid Kiderian, LRM Paw Print, Ray Peck Prod ns Recordgraph Ruby ST Lewis, Virgin Vinyl Wind City

Kiderian Rec. Dist's., see KRPCO

Kinnara-Flerlage, see Kinnara Rec & Tape Dist's

Kinnara Rec & Tape Dist's 4323 N Elston Ave Zip 60641 Tel 588 7735 Owner Raeburn Flerlage, Mgr Charles T Nessa Buyers Albums, Charles T Nessa, Tape, Mark Zapel (Rec. & Tape D, Rec. I). Local branch: Kinnara-Flerlage PO Box 2506 Zip 60690 Tel 493-6110 Owner Mgr & Buyer Raeburn Flerlage (Broadcast LPs)
Labels: Adelphi, Advent American Heritage, Arch Arhoohe Asch, Audio Arts, Audiophile, Avant Barrel house, Bartok, Black Saint, Blind Pig Blue Goose, Blue Labor Blues Classics, Bornand, Briar Broadside Broadway, CRI, CTI, Cambridge, Choice, Columbia Special Servs., Conversa-Phone County, Creative World Crystal, Daffodil, Dawn Club Delos Desmar Dunwich, Dyer Bennett, ESP, Emanem, Eubie Blake Music F&W, Fairmont, Fat Cat's Jazz, Folk Legacy Folklyric Folkways Fretless, Front Hall, GHB, GSC, Gateway, Genesis, Grits, Guitar Player, Halcyon, Happy Jazz Haydn Society Herwin IPS, Icon Improvising Artists India

Navigation Co., JCOA, JRC Jacquet, Jazz Archives, Jazzology Jim Taylor Presents, Joyce, Kent, Kicking Mule, King Bluegrass, Kingfish, Labor, Levathan, Log Cabin, Lynchord, M.J.R. Makossa, Marnish, Mar-Bren, Mark 56, Mary, Master Jazz, Moffett, Monitor Mountain Railroad, Mozown Munich, Muskadine, Nessa, New Orleans, Oblivion Old Homestead, Oldie Blues, Old Timey, Orion, Oryx, Pandora, Paredon, Philo Phoenix Physical, Piedmont, Poseidon, Puritan, RBF, Rebel, Revelation, Rounder, Rumbleseat, Sackville, Serenus, Sheffield, Sirens, Skyline, Southland, Spivey, Spotlite Slush Steeplechase Strata-East Sunny Mountain, Survival, Symposium, Takoma, Testament, Third World, Thistle, Tshomingo, Trix United, Veitco, Watt, Wim, Yazoo, Zap Zim

Labels imported: Black Saint, Big Bear, Dawn Club, Queen-Disc Sackville Saga (Parker series), Spotlite (UK), Steeplechase

Lieberman Ent's Inc., 1000 Touhy Ave., Elk Grove Village 60007 Tel 593-2120 Mgr Jerry Skillicorn, Buyers Singles, Wayne Grossman, Albums & Tape, John Tup per (Rec. & Tape RJ)
Home office: Minneapolis, Minn (Rec. & Tape OS & RJ)

London Recs Midwest Dist g Corp., 6363 Gross Point Rd Niles 60648 Tel 647 0410 Mgr Stan Meyers, Ass't Mgr Chuck Beckman, Buyers Singles, Maureen Murphy, Albums, Tom Lipka, Tape, Chuck Spidel, Promo Erwin Barg Paul Diamond, Odis Jones (Rec. & Tape D, Tape OS)
Rec. labels: Abkco, Das Alte Werke, Argo, Ashley, Astroscope, Buddah, Checker, Chess, Deram, Desert Moon, H&L, Hi, Hi Country, Hob, Janus, Karma Sutra, Living Language, London, London Int'l, L'Oiseau Lyre Onyx, MAM Mach, Muse, Parrot, Pawn, Phase 4 Stereo, Ranwood, Richmond, Richmond Opera Treasury Series, Scepter, Stereo Treasury Series, Telefunken, Threshold
Tape lines: All lines

M & A Rec. Whslers (Rec. RJ & OS), see Surplus Recs & Tapes

M C A Dist g Corp., 9575 W Higgins Rd., No. 403, Rosemont 60018 Tel 692-3366 District Mgr Chuck Melancon, Sales Mgr Tony Ignoffo, Promo Greg Dodd, William Hawkins (Rec. & Tape D)
Rec. labels: Coral Legend, MCA Rocket, State (UK), Tally
Tape lines: Same as rec. labels

M S Dist g Co., 7901 N Caldwell Ave., Morton Grove 60053 Tel 478-1133 Bd Chm Milton T Salstone Pres Tony Dalesandro, Exec VP John Salstone (Rec. & Tape D)
Branch: Sun Valley (Los Angeles Metropolitan Area), Calif
Labels: A&M, Abraxas, Alligator, Aiston, Amherst, Antilles, Arista, Artists of America, BASF, Bang, Bethlehem, Black Forum, Blue Note, Brunswick, CTI, Calla, Casablanca, Cat, Chelsea, Chimneyville, Chi-Sound, Chocolate City, Claridge, Concord Jazz, Creative World

SOUND UNLIMITED

(A One Stop For All Your Needs)

We carry all Labels, Albums, Tapes, 45's, Selected English Imports, Selected Cutouts, Accessories & Head Supplies.

We Carry All Labels, Tapes, Albums & 45's

ABC	LONDON
A&M	MERCURY
ASYLUM	RCA
ATLANTIC	REPRISE
SHELTER	SIRE
BUDDAH	20th CENTURY
CAPITOL	UNITED ARTISTS
COLUMBIA	WARNER BROS.
CTI	DUNHILL
DOT	MCA
ELEKTRA	MOTOWN
EPIC	PRESTIGE

& MANY, MANY MORE

	Retail List	Wholesale Cost
LP's	\$6.98	\$3.75
TAPES	\$7.98	\$4.70
45's	\$1.29	

On Misc. Items You'll Pay the Same as if Dealing Direct

SOUND UNLIMITED
5325 WEST TOUHY
SKOKIE, ILLINOIS 60076
SKOKIE: 312-674-0850
CHGO.: 312-539-5526

Misc. Items

1. Pfanstiehl (Needles)
2. Watts Line Dust Bugs (Disc Preeners, etc.)
3. Blank Tape
 - Capitol
 - Scotch
 - Maxell
 - Scotch Classic
 - TDK
 - Memorex
 - Amplex
4. Tape Cases
 - Lebo
 - Recoton
 - Savoy
5. Papers
6. Head Supplies
 - Stone Factory
 - Morgan Love
 - Rana Pipen
 - Seventh Heaven
 - Berney Karp
7. Magazines
 - Rolling Stone
 - National Lampoon
 - High Times
8. Vac-O-Rac
9. D. Stat
10. Disc. Washer and Fluid

Crossover, DJM, Dakar, Dark Horse, De-Lite, Delmark, Dharma, Disneyland, Dore, Era Fantasy, Flying Fish, Friends, Glade, Gordy, Granite, Grateful Dead, Greedy Groove Merchant, Hittsville, IRDA, Imperial, Improv, Island, Kayvette, Kudu, Laurie, Liberty Lifesong, Mainstream, Malaco, Mango, Mantecore, Marlin, Mega, Melodyland, Milestone, Motown, Mowest, Mushroom, IX, Chains, Oasis, Ode, Old Town, PIP, Pausa, Philo, Playboy, Prestige, Private Stock, Prodigious, Pye, Quality, Rare Earth, Red Apple, Rose, Roulette, Round, Roxbury, Sal, soul, Salvation, Savoy, Gospel, Shadybrook, Sheba, Soul, Sound Bird, TK, Tamla, Three Brothers, United Artists, Vanguard, Vista, Westbound, Wicked

J L Marsh Inc. (div. of Pickwick Int'l Inc.) 779 Church Rd Elmhurst 60126 Tel 832-8850 Mgr Ken Redemske Sales Mgr Dennis Hoefler Buyer Paul Buetel (Rec. & Tape OS & RJ)
Home office: Minneapolis, Minn

Mid-America Specialty Dist Inc. 4025 N Ravenswood Ave Zip 60613 Tel 528-5600 Pres Howard M Rosen VP Fred Stern, Gen Mgr Charles Stubenrach Buyers Howard M Rosen, Ron Fischel (Rec. & Tape OS & RJ)

Mid-Central Music Dist. 431 S Dearborn St Zip 60605 Tel 431-9485 Owner Sonny Hodges, Pres Herman Ray, VP Ron St John, Mgr Inez Nellem (Rec. & Tape OS), (Rec. RJ as Special Rec. Sales Inc.)

Mr T's Volume Rec & Tape Sales 1728 E 87 St Zip 60617 Tel 375-8445 Owner Max Tannenbaum Sales Mgr Johnny Johnson (Rec. & Tape D, OS & RJ)

Distributes cut-outs, overstocks promotional material Northwest Territory, 120 S Austin Blvd Oak Park 60304 Tel 386-4761 Owner, Mgr & Buyer Ed Heinzelman (Rec. D)

Labels: Akashic, Blue Hour, Couth Youth, Tool Room, Waterstreet

One Way Recs. 1818 S Kedzie Ave Zip 60623 Tel 522-7744 Owner & Albums Buyer Ofte Reese Mgr & Singles Buyer Norma Reese (Rec. OS)

Pan American Recs Inc. 3751 W 26 St Zip 60623 Tel 521-1100 Gen Mgr Gustavo Silva (Rec. & Tape D, OS & RJ)

Rec. labels: ARV, Alegre, Alhambra, All Art, Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Azteca, Bego, Bernal, Borinquen, Buena Suerte, CBS de Mexico, CR Caliente, Capri, Carino, Caytronics, Columbia, Costeno, Cotique, Crazy Cajun, Cri Cri, DLV, Del Rio, Del Sol, Del Sur, Del Topo, Del Valle, Dimsa, Disco Grande, Discolando, Discuba, Disneylandia, Dominante, EGC, East Bend, Eco Falcon, Fama, Flor Flor, Mex Freddie, Fuentes, GC Gas, Gema, Good Luck, Guti, Ideal, Impacto, Keyloc, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mate, Mericana, Mexico, Mex Melody, Miami, Mister G, Montilla, Musart, Musimex, Neliz, Norteno, Novavox, Nuevo ORO, Odeon, Orfeon, Pan Americana, Papatote, Parnaso, El Pato, Peerless, Pronto, Raff, Ramex, Rico, Rovi, Seeco, Sombrero, Son'Art, Sonolux, TR, Teardrop, Teca, Tex-Mex, Tico, Tikal, Torres, Tropical, UA Latino, Velvet, ZAZ, El Zarape, Zeida

Tape lines: Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Bego, Bernal, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Columbia, Cotique, Crazy Cajun, Del Rio, Del Sur, Del Topo, Del Valle, Dominante, EGC, Falcon, Fama, Freddie, Fuentes, Gas, Gema, Keyloc, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mex-Melody, Musart, Musimex, Norteno, Novavox, Orfeon, Parnaso, Peerless, Raff, Ramex, Rovi, Seeco, TR, Teca, Tex Mex, ZAZ, El Zarape, Zeida

Phonodisc Inc. Bldg 2 Suite 206, 4825 N Scott St, Schiller Park 60176 Tel 671-5380 Mgr Harold Davis (Rec. & Tape D)

Rec. Labels: Archive, DG (Deutsche Grammophon), Dial, ECM, Fontana, Hickory, Idently, Lmelight, MGM, Mercury, Oyster, People, Philips, Polydor, Polydor/Kolob, RSO, Smash Spring, UK, Vertigo, Verve

Tape lines: Same as rec. labels

Phonograph Int'l Inc. 820 Davis St., Suite 222, Evanston 60201 Tel 866-8550 Mgr Harvey Neil Hunt (Rec. I & E)

Polish Rec. Center of America 3055 N Milwaukee Ave Zip 60618 Tel 772-4044 Owner Jan Wojewodka (Rec. & Tape I)

Imports from Poland

RCA Recs. Gateway 11 Bldg, Suite 1400, 120 S Riverside Plaza, Zip 60606 Tel 782-0700 Reg I Sales Mgr Larry Gallagher Branch Sales Mgr Tom Potter (Rec. & Tape D)

Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola, Windsong

Tape lines: Same as rec. labels

RCA Recs. 1801 S Lumber Zip 60616 Tel 666-3828 Owner William Knapp Mgr Joe Cerami (Rec. & Tape RJ & E)

Royalco Int'l 3622 W 26 St Zip 60623 Tel 277-4747 Mgr Fernando Vian (Rec. D)

Home office: McAllen, Tex

Rec. labels: ARV, Bego, CR, Falcon, Ric

Ruby Sales Corp. 4038 W Armistage Zip 60639 Tel 276-5484 Owner Mgr & Buyer R W Lawrence (Rec. & Tape RJ)

Chet Schafer Prod ns 864 N Ashland Ave Zip 60622 Tel 421-4372 Owner & Buyer Chet Schafer (Rec. & Tape D)

Rec. labels: Bel-Aire, Chicago, Polkas, Dyno, Gold, Halo, Ram, Sound, Starr, Steljo

Tape lines: Bel-Aire, Chicago, Polkas, Dyno, Halo, Sound, Steljo

Sound Unlimited 5404 W Touhy Skokie 60076 Tel 674-0850 539-5526 Pres Noel Gimbel (Rec. & Tape OS, RJ & I)

Imports selected English prod. & cut-outs

Accessories: Blank tape (Acco, Capitol, Magnetic, Maxwell, Memorex, Scotch, TDK) carrying & storage cases (Le-Bo, Peerless, Recoton, Savoy) needles (Pfanstiehl) Discwasher, Vac-O Rec & Watts prods

Special Rec Sales Inc. (Rec. RJ)—Mgr Jerry Cathey, Buyer N. Hodges—see Mid-Central Music Dist

Springboard Dist G Co Inc., 105 Randall St., Elk Grove Village 60007 Tel 956-1150 Mgr John Conner (Rec. & Tape D)

Home office: Rahway, N.J. (See for prod. distributed) (SEE ADVERTISEMENT)

Surplus Recs & Tapes, 1801 S Lumber St Zip 60616 Tel 421-1003 Pres Merrill Rose, Gen Mgr Jack Rose, Buyer David Roger (Rec. D), (Rec. RJ & OS as M&A Rec. Whslers)

Branch: Rochelle Park, N.J. (Rec. D & E, Tape E)

Distributes cut-outs & surplus (SEE ADVERTISEMENT)

Universal Music Mdsrs Inc., 3259 N Ashland Zip 60657 Tel 528-8827 (Rec. & Tape OS & RJ)

Warner/Elektra/Atlantic Corp., 2489 S Wolf Rd., Des Plaines 60018 Tel 298-3100 Mgr Irv Rothblatt (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Paradise, Reprise, Rolling Stones, Slipped Disc, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Whitefield, Wing & a Prayer

Tape lines: Same as rec. labels

● **PEORIA (Area Code 309)**

Royal Sounds, 609 W Glen Zip 61614 Tel 691-8320 Owner & Mgr David E. Prince, Buyer Gimmie Ward (Rec. & Tape OS)

● **ROCKFORD (Area Code 815)**

Festival of Song Music Co., 5500 E Riverside Dr Zip 61111 Tel 654-1260 Owner & Buyer E. L. Myers D&E Mgr Richard L. Myers OS Mgr David R. Myers (Rec. & Tape D, OS & E)

Rec. labels: American Artist, Avant Garde, Calvary, Camden, Canaan, Capitol, Chaplain, Christian Faith, Christian Folk, Columbia, Creative Sound, Diadem, Dino, FourMost, Harmony, Harvest, Heart, Warming, Impact, Jim, Kiddyland, Light, Mark V, RCA, Rainbow, Sacred, Sing, Skylite, Songs of Faith, Superior, Supreme, Tempo, Van Impe, Vista, Word, Zondervan (Gospel & sacred music only)

Tape lines: Same as rec. labels

● **ROCK ISLAND (Area Code 309)**

A C I Int'l Recs. (sub of American Communications Inds Ltd.), 7908 77 St Zip 61201 Pres & Sales Mgr Gary Unger VP Harlin Lemon Nat'l Promo Dir Mike Simmons (Rec. OS, RJ, I & E)

INDIANA

● **DECATUR (Area Code 219)**

Midwest Dists. 138 N Second St Zip 46733 Tel 724-2066 Mgr & Buyer Deane May (Rec. & Tape RJ)
Home office: Fort Wayne, Ind. (Exec. office only)

● **ELWOOD (Area Code 317)**

New Light Dists., 521 N Anderson Zip 46036 Tel 552-3334 Pres & Buyer Jim Cochran (Rec. D)
Distributes cut-outs & overstocks

● **EVANSVILLE (Area Code 812)**

Mobile Rec. Serv. Co. 2019 Ravenswood Dr Zip 47714 Tel 476-8236 Mgr Robert Kotulek (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

● **FORT WAYNE AREA (Area Code 219)**

Midwest Dists., 2415 Forest Park Blvd Zip 46805 Tel 483-8230 Owner & Mgr Walt Ostermeyer (Exec. office only)

Branch: Decatur, Ind. (Rec. & Tape RJ)

Mnhle Rec. Serv. Co. RR 3 Chorusco 46723 Tel 693-9542 Mgr James Morris (Rec. OS)
Home office: Pittsburgh, Pa. (Rec. D & OS)

Tallman One Stop 1023 E Pontiac St Zip 46803 Tel 456-8422 Owner Robert Hatcher Sr. Mgr & Buyer Patricia Phillips (Rec. & Tape OS)

● **GARY (Area Code 219)**

Paradise One Stop 2035 W 15 Ave Zip 46404 Tel 944-9273 Owner & Buyer Quinton Nunn Mgr & Buyer Rose Nunn (Rec. & Tape OS)

United Nat'l Rec. Sales 4393 Tri-City Plaza Zip 46406 Tel 949-1208 Owners Bobby & Maxine Joiner **Local branches:** 1101 E 21 Ave Zip 46407 Tel 882-4210-1329 W Fifth Ave Zip 46401 Tel 949-1378 (Rec. OS)

Woodard Rec. Serv. 2011 Madison St Zip 46407 Tel 885-1908 Owner & Mgr Dewitt W Woodard (Rec. & Tape RJ)

● **INDIANAPOLIS (Area Code 317)**

A 8 C Rec & Tape Sales Corp. 5550 Progress Rd Zip 46241 Tel 247-8491 Gen Mgr Tom Whalen (Rec. & Tape RJ). **Local branch:** 1352 N Illinois Zip 46204 Tel 634-4883 Mgr Mildred Hunt (Rec. & Tape OS)

Home office: Hackensack, N.J. (Exec. office only) (SEE ADVERTISEMENT)

Father's & Sun's Inc. 4100 Industrial Blvd W Zip 46254 Tel 293-5310 Exec VP Marc Freyre, VP & Dir David Crockett Mktg & Sales Steve Druley Album & Tape Buyers Don Simpson, Mike Holmes (Rec. & Tape OS, I & E)

Labels: JCOA cut-outs & overstocks
Labels imported: ECM (Germany) European rock & jazz labels



**GALGANO
DISTRIBUTING
CORPORATION**

**Our 48th Year
FOR ALL YOUR MUSICAL NEEDS!**

- **SPECIAL ORDERS OUR SPECIALTY:** Hard to find albums, tapes, cassettes.
- **RECORDS:** Pop, Rhythm & Blues, Country & Western, Heavy Rock, Soul, Classical, Full Line Budget, All Labels.
- **TAPE CARTRIDGES:** Pre-recorded and Blank 8-Track, Cassette, Reel-To-Reel, All labels, Blank 8-Track and Cassettes, Scotch Reel Blank Tapes.
- **ACCESSORIES:** Diamond & Sapphire Needles, Batteries, Full Line of 8-Track Cassette Players, Phonos, Distributor for Hitachi and Pioneer units, Jensen and Pioneer Speakers.

CALL or WRITE:

GALGANO DISTRIBUTING CORPORATION
4147 W. Armitage, Chicago, Ill. 60639 • 312/235-3800

Accessories: Blank tape (Capitol Magnetic, Maxell, Scotch), tape carrying & storage cases (Savoy), head cleaners (Audiovox), Audio-Technica Discwasher, Vac-O-Rec, & Watts prods. (SEE ADVERTISEMENT)
 Wholesale Rec & Tape Sales Inc. 1312 N Capitol Ave Zip 46202 Tel 639 5491 Owner & Mgr Donald A Gobrecht, Buyer Dianna Longelin (Rec. & Tape OS)

• **MOORESVILLE (Area Code 317)**

Golden Memories Recs Inc PO Box 217 Zip 46158 Tel 831-5207 Pres William J Haskett (Rec. D & E)
 Distributes oldies

• **SOUTH BEND (Area Code 219)**

Horseshoe Dists & Serv Co 3510 Langley Dr Zip 46614 Tel 291-3262 Owner Webb Foley Mgr Kim Brown, Buyer Ruth Brown (Rec. D)

Branches: Los Angeles, Calif Nashville, Tenn
Labels: Accent, Advance, Allie, Award, BJB, BPL, Bal Bay, Buddy CEM, Camaro, Cantaloupe, Carib, Cartay, Cartwheel, Chris, Country Capers, DPG, Daisy Daniels, Dellita, Derrick, Domino Dorado, Double Scorpion Driftwood, Elbejay, Electron, Empire, Freedom, Funky, Glenn, HSE Hawaiian Country, Hub, IGL JB Jay Bird, Jemki, Jessup, Jilly Juldane, Kaimotion, KeLeHi, Kim-Pat Kopy Kat, Kosons Little Crow, M Major, Makai, Mars, Mayhams Melron, Metro Country, Michigan Bluegrass Misty, NRS Neon New England Palomino, Princess Raven, Rising Sun, Round Robin, SRC, Shipp, Shore Country, Soul Vista, Special, Stan Tammy-Jo Three Star Tra Mor Warrior Wasp, Windy City Wrayco Yucca

Polka Partners Dists, 1717 W Ewing Ave Zip 46613 Tel 287-3411 Owner George S LaDewski Buyer Lucky LaDewski (Rec. & Tape D)

Rec. labels: AmPol Astro, Bel Aire, Chet Schafer, Cuca Czech Data Delta Int I, Eurotone Guide, Halo Jay Jay Kermit, Ram Rave Ray Rex Rite Sound Inc Stella Studio 5 USANA V-Recs Wright
Tape lines: All polka lines

IOWA

• **DES MOINES (Area Code 515)**

A B C Rec & Tape Sales Corp 3301 McKinley Ave Zip 50321 Tel 285-0551 Gen Mgr Gene Andrews (Rec. & Tape RJ)

Home office: Hackensack N J (Exec office only) (SEE ADVERTISEMENT)

J L Marsh Inc (div of Pickwick Int I Inc), 2400 Sunset Rd Zip 50321 Tel 282-8185 Mgr Jack Mishler Sales Mgr Jack Neidt Buyers Singles Bonnie Roy Albums Ray Munson (Rec. & Tape OS & RJ)
Home office: Minneapolis Minn

• **DE WITT (Area Code 319)**

Mobile Rec Serv Co RR 1 Zip 52742 Tel 659-5051 Mgr Larry Steward (Rec. OS)
Home office: Pittsburgh Pa (Rec. D & OS)

KANSAS

• **KANSAS CITY (Area Code 913)**

J L Marsh Inc (div of Pickwick Int I Inc) 99 Greystone Ave Zip 66103 Tel 371-8590 Mgr Wayne Olson Buyer Mike Riley (Rec. & Tape OS & RJ)
Home office: Minneapolis Minn

• **LAWRENCE (Area Code 913)**

Kiel s Rec & Stereo Supply Inc PO Box 2 711 W 23 Rd Zip 66044 Tel 842-1544 Owner John J Kieler Buyers, Karl Hoffman, Steve Wilson (Rec. & Tape OS & RJ)

• **PARSONS (Area Code 316)**

Music Center Rec Dist 2500 Grand Ave Zip 67357 Tel 421-2782 Owners H A & Pearl G Stephens (Rec. & Tape D)

Rec. labels: Country Star Gospel Star Jay Bird, Process Red Start, Rock Star, Starlet, Steve-Adore Steve s Crusade
Tape lines: Same as rec labels

• **SHAWNEE MISSION AREA (Area Code 913)**

Hoffman Inds Inc 12216 W 79 Terr Lenexa 66215 Tel 888-4885 Pres Arnold J Hoffman (Rec. & Tape RJ)

• **WICHITA (Area Code 316)**

Friends II Music Inc, 303 S Greenwich Rd Zip 67207 Tel 686-7496 Pres William M Morris, Buyer Dennis Price (Rec. & Tape OS & RJ)

KENTUCKY

• **ANNVILLE (Area Code 606)**

Lonzo Phillips Recs & Tapes, PO Box 41 Zip 40402 Owner

THE ULTIMATE ONE-STOP



Chances are,
 if you're in
 the Record
 Business, you're
 looking for a Supplier
 like us. Stop Looking.
 See for Yourself.

**Rock, Jazz,
 Blues, Soul**

SPECIALIST

**Worldwide CUT-OUT Supplier
 Record Care Accessories
 Blank Recording Tape
 Import L.P.s
 Magazines
 Head Supplies**

FATHER'S AND SUN'S, INC.
 4100 Industrial Blvd.
 Indianapolis, Indiana 46254

317-293-5310 Telex 27-2127 Attn: KARMA
 -TOLL-FREE ORDER NUMBERS NATIONWIDE-

Wholesalers

& Mgr. Lonzo Phillips, Buyer Edward Phillips (Rec. & Tape RJ)

● **CAMPBELLSVILLE (Area Code 502)**

Central Electronics PO Box 340, 113 N Central Ave Zip 42718 Tel 465-5631 Owner & Buyer Randall B Herron (Rec. & Tape D, OS & RJ)
 Rec. labels: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin', Pickwick, Sing, Skylite, Songs of Faith, Stateswood, Temple, Up Front
 Tape lines: Nashboro, Nashville, Paramount Pickwick Plantation, Premier, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood Sun, Word
 Playback equip.: Arthur Fulmer, Stellasonic
 Phonographs: Delmonico, Major, Victor
 Accessories: Spindles (BSR), tape caddies (Amberg), head cleaners (Transcriber), needles & cartridges (Electro-Voice, Transcriber)

● **LEXINGTON (Area Code 606)**

R T & E Inc., 1026 Nandino Blvd Zip 40511 Tel 255-8707 Owner Jim Stivers, Mgr Jeff Aubrey, Buyers Singles, Mona Lancaster, Albums, Gene Messner Tape, Barry Katzenmaier (Rec. & Tape OS & RJ)
 Wild Turkey Prods, PO Box 1777 Zip 40501 Tel 233-0285 Owner Mgr & Buyer Joe A Lewis Jr (Rec. D & RJ)
 Labels: Alligator, Flying Fish, Rebel Takoma (Also distributes cut-out albums)

● **LOUISVILLE (Area Code 502)**

Kentuckiana Rec Sales (div of Vine Recs Inc.), 560 S Fourth St Zip 40202 Tel 582-3331 Rec Mgr Helen Vine, Tape Mgr Terry Rogers, Buyers Singles, Helen Vine, Albums & Tape, Terry Rogers (Rec. & Tape OS)
 Kings Rec Shop, 240 W Jefferson St Zip 40202 Tel 584-5535 Owner & Mgr Gene King, Buyers Singles, Ann King, Albums & Tape, Gene King (Rec. & Tape OS & RJ)
 Orbit Radio, PO Box 1644 Zip 40201 Tel 584-5535 Owner & Mgr S A Cisler (Rec. & Tape I & E)
 Imports recs & pre-recorded tape from France, Germany, Italy, Japan, Scandinavia UK, tape playback equip from Germany & Japan
 Exports pre-recorded tape, playback equip
 Shively One Stop, 4464 Shively Center Zip 40216 Tel 447-4951 Owner & Mgr A R Brown (Rec. & Tape OS)

● **OWENSBORO (Area Code 502)**

Wax Works Inc., 320 Washington Ave Zip 42301 Tel 683-1585 Owners Leroy & Terry Woodward, Buyer Leroy Woodward (Rec. OS & RJ; Tape D, OS & RJ)

Tape lines: ABC, A&M, Capitol, Columbia, Disneyland, GRT, Heart Warming, MCA, MGM, Mercury Motown Philips, Polydor, RCA, Smash, WEA, Word

Webster's Inc., 1308 W Ninth St Zip 42301 Tel 685-3029 Owner & Mgr Doug Webster (Rec. D & RJ, Tape RJ)
 Distributes gospel labels

LOUISIANA

● **ALEXANDRIA (Area Code 318)**

Gospel Dist Inc., PO Box 1706, 1212 Main St Zip 71301 Tel 443-2549 Owner & Mgr J D Davis (Rec. D, OS & RJ)
 Distributes all gospel labels.
 Music Racks, 1406 Fourth St Zip 71301 Tel 453-2549 Owner & Mgr J D Davis (Tape OS & RJ)

● **BATON ROUGE (Area Code 504)**

New Generation Inc., 10090 Florida Blvd Zip 70815 Tel 383-9713 Mgr Joseph Shaab (Rec. & Tape RJ)
 Red Stick Whsle Music Inc., PO Box 101 Zip 70821, 6465 Renor Dr Zip 70806 Tel 927-8020 Owner & Buyer Thomas Guarino, Mgr Angela Guarino (Rec. & Tape D, OS & RJ)
 Distributes independent rec. labels & tape lines
 Ronnie s, 316 Riverside Mall Zip 70801 Tel 383-8000 Owner & Buyer Ronnie Shaab Mgr & Buyer Sue Daire (Rec. & Tape OS, I & E)

● **GONZALES (Area Code 504)**

Gonzales Music Whsle, East Bank Shopping Center Zip 70737 Tel 644-2801 Owner Roy J Shaw (Rec. OS)

● **LAFAYETTE (Area Code 318)**

Stagg's Music Shoppe, 503 N University Zip 70501 Tel 232-1575 (Rec. OS)

● **LAKE CHARLES (Area Code 318)**

Goldband Rec. Dist. Corp., PO Box 1485, 313 Church St Zip 70601 Tel 439-8839 Pres Eddie Shuler Buyer Jeff Le June (Rec. & Tape D)
 Rec. labels: Americana, Anla, Big D, Blues Unlimited, Bold, Discus, Esquire, Farm, Folk-Star, Goldband, Gusto, Heart Warming, Impact, Jador, Jeb, Jin, La Louisianne, Lanor, Luffcin, Lyric, Pelican, Power Pak, Puget

Sound, Resco, Shannon Soul Unlimited, Starday-King, Strobe, Swallow
 Tape lines: Same as rec. labels

● **NEW ORLEANS AREA (Area Code 504)**

All South Dist g Corp 1924 Lafayette St Zip 70113 Tel 522-1157 Owner Henry J Hildebrand Jr., Sales Mgr Richard Brown, Buyers Singles, Jeff Fontz, Albums, Henry J & Warren Hildebrand (Rec. & Tape D, OS & RJ)

Rec. labels: A&M, Abet, Alithia, All Platinum, Arhoolie, Arista, Bang, Black Forum, Black Jazz, Blue Note, Brunswick, Buddha, CTI, Cadet, Caedmon, Calla, Canaan, Casablanca, Checker, Chelsea, Chess, Chi-Sound, Cobblestone, Contemporary, Crazy Cajun, Creed, Crescent, D, Dakar, De-Lite, Deram, Disneyland, Dooto, Dore, Era, Excello, Fantasy, Galaxy, Glades, Golden, Good Time Jazz, Gordy, Gospel, Gospel Truth, Groove Merchant, H&L, Hi, Hob, Island, Jamie, Janus, Jewel, Jim, Kama, Sutra, Kent, Kenwood, Kudu, Laff, La Louisianne, London MAM, Mankind, Mega, Motown, Mow, est, Musicor, Nasco, Nashboro, Neighborhood, Ode, Original Sound, Ovation, PIP, Parrot, Paula, Phil-L-A of Soul, Philly Groove, Pickwick, Plantation, Prestige, Project 3, Ranwood, Rare Earth, Respect, Richmond, Treasury Series, Ronn, Roulette, Roxbury, Savoy, Scepter, Sing, Skylite, Soul, Specialty, Stang, Sun, Sussex, Swallow, Takoma, Tamla, Teardrop, Threshold, 20th Century, United Artists, VIP, Vanguard, Vibration, Vista, Wand, Westbound, Whit, Word

Tape lines: All lines
 Accessories: Fidelitone, Le-Bo, Savoy
 Bernard Rec & Tape Sales 1525 Airline Hwy Metairie 70001 Tel 837-8110 Pres. Mgr & Buyer Jack Bernard (Rec. & Tape OS)
 Hel-Lo Rec Co Inc., 710 Aris Ave, Metairie 70005 Tel 831-1356 Pres & Mgr Vincent P Lofaso (Rec. & Tape RJ)

Is Music Inc., 8700 W Judge Perez Dr., Chalmette 70043 Tel 279-1120 Mgr Gary J Edwards (Rec. & Tape D)
 Rec. labels: Bourbon 641, Dulai, Nobility, Second Line, Shalom, Sound of New Orleans
 Tape lines: Same as rec. labels
 Lee Rec Dist 4546 S Park Dr Metairie 70001 Tel 888-2406 Owner, Mgr & Buyer Paul V Lee Local branch: 122 Focus St (Rec. D)

Labels: ABC, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Peacock, ABC-Songbird, Alligator, Benjie, Blue Goose, Delmark, Era, Federal, Fire, Fury, Goldies-45, Riverside, Souffle, Soul-Po-Tion, Specialty, Springboard, Starday-King, Symposium, Takoma, Trip, Tru, Up Front, Yazoo
 One Stop Rec Shop Inc., 350 S Rampart St Zip 70150 Tel 524-3372 Owner & Mgr Joe Assunto Buyer Lloyd Legendre (Rec. OS)
 Seven B Prod'g, 715 Camp St Zip 70130 Tel 581-4253 Mgr Joe Banashak (Rec. D)
 Labels: Alon, Busy 8, Channel 1, Country, Instant, Polytex, Rosemont, Seven B, Soul, Trandular, Tune-Kel, Wide World
 Territo Ents Inc., 510 Lafayette St, Gretna 70053 Tel 366-6001 Pres., Owner & Buyer Samuel C Territo (Rec. & Tape D & OS), (Rec. & Tape RJ as Top Rak Rec & Tape Serv)

Labels: Ace of Hearts, American Sound, Antika, Arhoolie, Arco, Bayou Country, Braxo, Britte Star, Cajun Classics, Cajun Jamboree, Cambridge, Charlie, Circle B, Country Blues, Custom, Dictation Disc, Dooto, Elm, Errol, Exodus, Fred s of Tennessee, GNP, Crescendo, Goldband, Gusto, Houma, Jewel, Jim, K-Ark, Kent, Laff, La Louisianne, La Val, Music City, Original Sound, Partee, Paula, Rachel, Raven, Rebel, Regent, Royal American, Sabre, Samter, Sat, Shannon, Sharp, Songs of Revelation, Specialty, Spera, Springboard, Starday, Stoneway, Swallow, Tomco, Truene, Vega, World Wide
 Top Rak Rec & Tape Serv (Rec. & Tape RJ), see Territo Ents Inc

● **SHREVEPORT (Area Code 318)**

B & B Sales Inc., PO Box 7297, 211 N Market Zip 71107 Tel 222-9382 Mgr & Buyer Al Bell (Tape D)
 Tape Lines: Ampex, Capitol, Columbia, MCA, Mercury, Modern, Pickwick, RCA
 Playback equip.: Hitachi, Mecca
 Accessories: Tape carrying & storage cases (Savoy)
 Stan's Rec Serv., 728 Texas St Zip 71101 Tel 222-7182, Owner Stanley J Lewis, Mgr Ronnie Lewis, Buyers Singles & Albums, Ronnie Lewis, Jesse Camp, Frankie Spano, Tape, George Willis (Rec. & Tape OS & RJ) SEE ADVERTISEMENT)

● **SULPHUR (Area Code 318)**

Keene & Mashburn Inc., 1625 Arizona St Zip 70663 Tel 625-4726 Pres L Russell Keene II, Mgr Larry Mashburn, Buyer Wallace J Henderson Local branch: PO Box 1075, 1405 Cypress St Zip 70663 Tel 527-6333 Mgr Gary Delano, Buyer Mike Shetley (Rec. & Tape OS & RJ)

● **VILLE PLATTE (Area Code 318)**

Floyd's Whsle. Dist. Co., PO Drawer 10, 434 E Main Zip 70586 Tel 363-2184 Owner J Floyd Soileau, Mgr Ray Lafleur, Buyer Terry Lafleur (Rec. D, OS & E, Tape D, OS & RJ)
 Rec. labels: American Playboy, Arhoolie, Bayou, Cajun Classics, Cajun Jamboree, Crazy Cajun, D, Dooto, Eric, Goldband, Jin, Lanor, Lyric, Maison de Soul, Original Sound, Partee, Pickwick, Rebel, Specialty, Springboard, Swallow, Trash, Tripp
 Tape Lines: Arhoolie, Crazy Cajun, D, Dooto, GRT, Goldband, Jin, Original Sound, Partee, Specialty, Swallow, Trash
 Playback equip.: Hitachi, Lear Jet Stereo
 Accessories: Ampak, GRT, Le-Bo, Pianstiehl, Seebro

for better distribution & promotion in
MARYLAND • DELAWARE • VIRGINIA
WASHINGTON, D.C. • WEST VIRGINIA
YOU NEED . . . ACTION
DISTRIBUTING CO.
 521 Main Street, Reistertown, Md. 21136
 301-833-2255 Sam Anoff, General Mgr.

The Jos. M. Zamoiski Co.
 Maryland's Largest Distributor
 and Rack Jobber of Records & Tapes
Serving: Washington • Maryland • Virginia • West Virginia

★ Major Label Distribution ★ Next Day Delivery
 ★ Complete Sales and Promotion Coverage ★ Promotions Available on Records & Tape

★ Complete Full Line Racking Program

1101 De Soto Road, Baltimore, Md. 21223 • (301) 644-2900
 • JIM LAVIS, Gen. Mgr. Rack Jobbing Div. • JERRY STEINBERG, Gen. Mgr. Distributor Div.



MAINE

● PORTLAND (Area Code 207)

Commercial Dist 8 Somerset St Zip 04101 Tel 774 5362 Owners Jack & Herbert Holmes Mgr Lyn Bel yea Buyers Singles Jake Rice Albums & Tape Bill Tif any (Rec. & Tape D, OS & RJ)
 Rec. labels: CBS Capitol London MCA MGM Mo town RCA United Artists WEA group
 Tape lines: All lines
 Accessories: Recoton Savoy Watts
 East Coast Dists 200 Anderson St Zip 04101 Tel 772-5665 Owner John Jannace Mgr David Gonyer Buy ers Singles Chuck Trask Albums & Tape David Gon yer (Rec. & Tape D & RJ)
 Distributes all major rec. & tape lines
 Phonographs & playback equip.: Sony

MARYLAND

● BALTIMORE METROPOLITAN AREA (Area Code 301)

Action Dist g Co 521 Mam St Reisterstown 21136 Tel 833-2255 Owners Sam & Mark Anoff Leonard Radinsky Mgr Sam Anoff Buyers Singles Mark Anoff Albums & Tape Sam Anoff (Rec. & Tape D), (Rec. & Tape RJ) as Coronet Music Dist Inc Local branch: Coronet Music Dist Inc 3911 Sybil Rd Ran daldstown 21133 Tel 655-5145 (Rec. & Tape RJ)
 Labels: ADA ASI Ace of Hearts Ad Korp Alshire An tique Apco Aquarius ArcAudio, Anisco, Audem, Audio Arts Audio Gospel Award BL & J Bee Gee Black Stal ion Blue Canyon Blue Diamond Bobco Brogan Burgundy CJ's Carliou Chart Cin-Kay Cloud Nine Con Brno Concorde Corona Crusader Current DER Dale Dallas Darko DeeMora Denim Dolphin Domi nion Eagle Edge, Elka, Erin Essar, Everlovin Fabolus Farm Farview, Favorite Song Fifty States Flick Four Star Fretone From the Country G Bar GC Gazelle Ge mini, Genesis Gil's Funny Recs Goddess Golden An gel Graceland Granite Group 5 Heart Warming Hill top Hit & Run Homa Hummingbird IMI IRDA Impact It's Just Country Jade Jan Mar Jemki Jim Joidane K Ark, Kamotion Kansas City Keck King's Music City LS, Linox Little Nashville Little Richie Lode Lotus MCR Mainstream Mako Marlo Maver ick Mercantile, Mesquite Mr Music Mountain Rail road Mulberry Square Music City Music Mill NRS NSD Nashville Country National Nido No-Trail Omni Oviedo Papa Joe's Paragon Parchment Per formance Phono Pickwick Quicksand Rage The Record Co Renegade Republic Resco Roundtable Royal American Rusty Nail Ry Ho SCR SIPRA SRC Savage Scorpion Sel Dan Shandy Shannon Silver Sword Audio Soul Country & Blues Soul Town Sound waves South Breeze Spirit Springboard Spring River Stardom Starkay Sunshine Country TNB 3J Tim Plate Title Toro Travel 2J Up Front Van Alden, WILD Wichita Woodsmoke World Int l World Wide, World Wide Sound Yahoo (SEE ADVERTISEMENT)
 Coronet Music Dist Inc (Rec. & Tape RJ), see Action Dist g Co
 Ellis Dist g Corp 33 New Plant Court Owings Mill 21117 Tel 363-1212 Owner Edgar H Ellis Mgr Joe Nato Buyer Florence Cohen (Rec. & Tape RJ)
 MCA Dist g Corp 2711 Gatehouse Dr Village of Purnell Zip 21207 Tel 448-9300 Sales Mgr Ed Keelan Promo Frank Falise (Rec. & Tape D)
 Rec. labels: Coral Legend MCA Rocket State (UK) Tally
 Tape lines: Same as rec labels
 Mar Matic Sales Co Inc, 1140 E Cold Spring Ln Zip 21239 Tel 435-1477 Cable Matic Pres Maurice Sykes VP & Sales Mgr Joseph S Barranco (Rec. E) Exports to military bases overseas only
 J L Marsh Inc (div of Pickwick Int l Inc) 142 Alco Pl Zip 21227 Tel 247-2550 Mgr Vic Tremmel Buyer Michael Denmark (Rec. & Tape RJ, OS & E)
 Home office: Minneapolis Minn (Rec. & Tape OS & RJ)
 Marshall-Mangold Dist g Co Inc 4805 Nelson Ave Zip 21215 Tel 542-7214 Owner Manny Goldberg Mgr Sandy Miller (Rec. D & RJ)
 Rec. labels: Archive of Folk & Jazz Camden Cetra Counterpoint Design, Disneyland, Esoteric Everest Pickwick Unart Up Front
 Accessories: Recoton
 Musical Sales One Stop Inc 134 W Mount Royal Ave Zip 21201 Tel 837-5757 Pres Milton Bereson, Gen Mgr Mashe Mehman Buyers Singles Walter Mein eke Albums Joe Stinett Tape John Langfelder (Rec. & Tape OS & E)
 U S Rec Co, 142 Alco Pl Zip 21227 Tel 247-2550 Mgr Victor Tremmel, Buyer Michael Denmark (Rec. RJ & E)
 Home office: Somerset Mass
 Wollman's Music 233 S Broadway Zip 21231 Tel 675-7990 Owner & Buyer Helen Wollman Mgr Sharon Botkin (Rec. OS)
 Joseph M Zamoski Co 1101 De Soto Rd Zip 21223 Tel 644-2900 VP Irvin Gomprecht D Mgr Jerry Stein berg RJ Mgr Jim Lavis Buyers D & RJ Singles & D Albums, Joyce Heider RJ Albums, Ray Lentz (Rec. & Tape D & RJ)
 Rec. labels: ASI, AVI Abkco, All Platinum, Alshire, Das Alte Werke, Antilles, Argo, Artist of America, Beserke ley, Blue Note, Buddah, Calla, Camden, Casablanca,

Chapter One Chimneyville Ch-Sound Claridge Com mercial Creative World Crossover Dana De-Lite De ram Dictation Disc Disneyland Dooto ESP Everest, Fiesta Gang Glori Grateful Dead, Groove Merchant Gusto HSE Hi Hob Island Jamie Guayden, Kama Sutra Kent Libra London, London imports MAM Mega Muse Oasis L Ouseau Lyre, Olympic Onyx PIP Parrot Phase 4 Stereo, Phil-L A of Utopia Pickwick Play boy Project 3 Richmond, Round Scepter Selville, Shadybrook Solid State Songbird Steady Stereo Treasury, Syntonic Research, TK Takoma Telefunken Threshold Thunderbird UK United Artist Artists Vigor Wand
 Tape lines: Same as rec labels
 Phonographs: Zenith
 Accessories: Le Bo (SEE ADVERTISEMENT)

● BELTSVILLE (Area Code 301)

ABC Recs Inc 10225 Southard Dr Zip 20705 Tel 937-1850 Mgr Henry Moyer (Rec. & Tape D)
 Rec. labels: ABC ABC-Audio Treasury ABC-Backbeat ABC-Blue Thumb ABC-Command ABC-Dot ABC Duke ABC-Dunhill ABC-Hot Buttered Soul ABC-Im pulse ABC-Paramount, ABC-Peacock ABC-Songbird ABC-Westminster ABC-Westminster Grand Award An chor Passport Shelter Sire
 Tape lines: Same as rec labels

● GERMANTOWN (Area Code 301)

Capitol Recs Century XXI 20030 Century Blvd Zip 20767 Tel 428-0790 (Rec. & Tape D)
 Rec. labels: Angel Apple Ariola America, Capitol, EMI, Harvest Melodiya/Angel Seraphim
 Tape lines: Angel Apple Capitol Harvest Melodiya/Angel

● GREENBELT (Area Code 301)

Warner Elektra/Atlantic Corp 9200 Edmonston Rd, Suite 305-306 Zip 20770 Tel 474-3636 792-7540 (Rec. & Tape D)
 Rec. labels: Asylum Atco Atlantic Bearsville Big Tree, Brother Capricorn Cotillion Countryside Curtom Dis creet Elektra Finnadar Gemigo Little David Nemp eror, Nonesuch, Paradise Reprise Rolling Stones Slipped Disc, Swan Song, Warner Bros Warner Curb, Warner Spector, Whitfield Wing & a Prayer
 Tape lines: Same as rec labels

● HAGERSTOWN (Area Code 301)

Interstate Rec Dists Inc 211 S Locust St Zip 21740 Tel 733-1378 Owners Richard M & Melvin C Green wald Mgr Carlton Smithy (Rec. & Tape OS & RJ)

● HYATTSVILLE (Area Code 301)

Drum Major Music Dist 5611 Landover Rd Zip 20785 Tel 864-3935 Owner Michael P Macclucis Buyer Tom Hodges (Rec. OS)
 Potomac Music & Rec Serv Inc, 2122 Beaver Rd Land over 20785 Tel 322-3666 Owner John E Kmiec Jr Mgr Ron Perry Buyer Al Marks (Rec. & Tape OS)

● LAUREL (Area Code 301)

Largo Music Corp 9157 Whiskey Bottom Rd Zip 20810 Tel 953-9200 Owner Lawrence M Goldberg, Mgr Raymond L Creighton Buyer Justin Dudley (Rec. & Tape OS & RJ)

● MOUNT RANIER (Area Code 301)

D C Rec One-Stop Inc 3700 Wells Ave Zip 20822 Tel 277-6262 Pres C A Dolak (Rec. & Tape OS)

● SILVER SPRING AREA (Area Code 301)

Adelphi Recs PO Box 288 Zip 20907 Tel 270-9440 Owner Harry Rosenthal Mgr & Buyer Eugene Rose nthal (Rec. D)
 Labels: AMP Adelphi Advent Ahura Mazda Alligator American Heritage Andrew's Music BBP Bay Bea & Baby Biograph, Big Lives Blind Pig, Blue Goose, Blue Labor Bomp, Broadway Capitol Cartoon Classics Con cord Jazz County Crazy Cajun Crescent Jazz Criterion Cur Non Delmark Dharma Divine F&W Falls River Flying Fish Folk Legacy Folkways Front Hall Glendale Goldband Green Linnet Green Tree Guitar Player Gui tar World, Herwin, Homespun Hope Improvising Art ists Inc Inner City JCOA Jazz Jessup Jin Joliet Kheba Kicking Mule, King Bluegrass LMI Labor La nor, Lemco Leviathan, Lima Bean Living Folk La Lou sianne Mamlish Mark 56 Melodeon Merry Makers, Milagro Mill City Music Minus One, Muskadine Nessa North Texas State University, Nufusmon, Obliv ion Okehdokee Old Homestead, Onyx PBR Pearl Peoples Music Works, Philo, Physical Piedmont Puri tan Rebel Revolution Riverboat Rounder Sackville Sheba Sky Skyline, Spottie Stanyan, Strata-East, Swallow, Sweet Jane, Symposium Takoma Talbot Testament, Titanic, Trix, Unanimous Anonymous, Un iversal Justice Veico Voyager Watt Yazoo Zip Zim
 Columbia Recs Metropolitan Bldg Suite 908 8720 Georgia Ave Zip 20910 Tel 587-5000 Mgr George Deacon Local Promo Mgrs Earl Rollison Vernon Slaughter (Rec. & Tape D)
 Rec. labels: Blue Sky CBS Caribou Columbia Epic Full Moon Gamble Golden Fleece Great Western Gramophone Harmony Hot Wax Invictus Kirshner, Melodiya/Columbia Monument, Mums Odyssey Philadelphia Int l, RAK Salsoul Sound Stage 7, Spin dizzo Sweet City T-Neck TSOP, Thunder Tree Int l, Virgin
 Tape lines: Same as rec labels
 Phonodisc Inc 11151 Viers Mill Rd Wheaton 20902 Tel 792-9046 Mgr Art Gelles (Rec. & Tape D)
 Rec. labels: Archive DG (Deutsche Grammophon) Dial ECM, Fontana, Hickory, Identify Limelight, MGM, Mercury Oyster, People Philips Polydor Polydor/Ko lob RSO, Smash Spring UK Vertigo Verve
 Tape lines: Same as rec labels

RCA Recs 8630 Fenton St Suite 120 Zip 20910 Tel 585-5575 Sales Mgr Bill Reilly (Rec. & Tape D)
 Rec. labels: Amsterdam Bluebird Blues Time Bob Thiele Music, Flying Dutchman Gold Seal, Grunt Mid land Int l Pablo Phantom RCA Red Seal, Signature, Sixth Avenue Soul Trant Tabu Tattoo Utopia Victrola, Windsong
 Tape lines: Same as rec labels

MASSACHUSETTS

● BOSTON METROPOLITAN AREA (Area Code 617)

A B C Recs Inc 2 Mack Rd Montvale Ind l Park Suite 105 Woburn 01801 Tel 935-7450 Mgr Paul Brousseau (Rec. & Tape D)
 Rec. labels: ABC ABC-Audio Treasury ABC-Backbeat, ABC-Blue Thumb ABC-Command ABC-Dot, ABC-Duke ABC-Dunhill ABC-Hot Buttered Soul ABC-Im pulse ABC-Paramount ABC-Peacock ABC-Songbird, ABC-Westminster ABC-Westminster Grand Award An chor Passport Shelter Sire
 Tape lines: Same as rec labels
 Alpha Dist g Corp 5 Priscilla Circle Weymouth 02188 Tel 266-0354 Contact Paul Maged (Rec. & Tape D)
 Home office: New York N Y (See for prod distributed)
 Best Serv Rec Dist Inc 301 Centre St Newton 02158 Tel 969-1444 Owners Elliot E & Bernard Stone Mgr Elliot E Stone Buyers Singles Richard Zeng lowski Albums Elliot Stone Tape Ronald Ribeck (Rec. & Tape OS & RJ)
 Boston Rec Dist Inc 24 Ashmot Rd Wellesley 02181 Tel 235-7865 Owner Mgr & Buyer Jerry Flatto (Rec. & Tape OS & RJ)
 Capitol Recs 235 Elm Dedham 02026 Tel 329-5770 (Rec. & Tape D)
 Rec. labels: Angel Apple, Ariola America, Capitol, EMI, Harvest, Melodiya Angel, Seraphim
 Tape lines: Angel, Apple, Capitol, Harvest Melodiya/Angel
 Columbia Recs 470 Totten Pond Rd Waltham 02154 Tel 890-3814 Mgr George Ryan Promo Mgr Sal Ingeme (Rec. & Tape D)
 Rec. labels: Blue Sky CBS, Caribou Columbia, Epic, Full Moon Gamble Golden Fleece Great Western Gramophone Harmony, Hot Wax, Invictus, Kirshner Melodiya/Columbia, Monument, Mums Odyssey Philadelphia Int l, RAK Salsoul, Sound Stage 7, Spin dizzo, Sweet City T-Neck TSOP, Thunder Tree Int l, Virgin
 Tape lines: Same as rec labels

SOUND SELLERS INC.

RECORDS TAPES

Get the best in surplus Rock—Jazz—Easy Listen ing. Outstanding selections. Write for free Catalogue. Large selection of import albums and tapes.

Sound Sellers, Inc.
 80 Independence Ave.
 Quincy, Mass.
 617 472-3660 or 617 326-8311

Wholesale

Dick's Rec. Co. Inc., 890 Providence Hwy., Dedham 02026 Tel 326-8790 Owner Richard Mitchell Mgr Richard Peach, Buyers Singles, Richard Peach, Albums & Tape Melvin Robrish (Rec. & Tape OS)
 Disc Dist. Inc., 19 Ledge Hill Rd., West Roxbury 02132 Tel 327-1234 Owner Jack Sager, Mgr & Buyer Frank Spellman (Rec. & Tape D)
 Rec. labels: Black Forum CTI, Cookin', Creative World Fort Hill, Gordy Gull, Hitsville Kudu Motown Mowest, Natural Resources, Old Town Prodigal, Rare Earth Salvation, Soul Tamla Three Brothers
 Tape lines: Abkco CTI Gordy, Motown Old Town, Rare Earth, Soul, Tamla
 Disco Inc., 651 Washington St., Brookline 02146 Tel 734-1900 Buyers Singles, G Margolis Albums, F Traub (Rec. & Tape OS & RJ)
 E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171 Tel 328-7900 Owner & Mgr Aaron H. Gross, Buyer Robert Levin (Rec. & Tape OS), (Rec. & Tape D & RJ as Royal Dist.)
 Hot Cakes Music Inc., 24 Munroe St., Newtonville 02160 Tel 965-4100 Pres., Mgr & Buyer Michael J. Driscoll (Rec. RJ)—cut-outs
 MCA Dist. Corp., PO Box 249, 233 Needham St. Newton Upper Falls 02164 Tel 244-7294 District Mgr Sam Mercurio, Sales Mgr Dick Keyes Promo Bob DiPietro (Rec. & Tape D)
 Rec. labels: Coral, Legend, MCA, Rocket, State (UK), Tally
 Tape lines: Same as rec. labels
 Malco Inds (div of Malden Mfg & Brush Co.), 266 Broad St., Lynn 01901 Tel 595-7500 Gen Mgr A T Goldstein (Rec. RJ)
 Malverne Dist. Inc. of Boston, 77 Summer St. Zip 02110 Tel 423-3820 Sales Mgr George Mull (Rec. & Tape D)
 Home office: Long Island City (New York Metropolitan Area), N.Y., Malverne Dist. Inc.
 Rec. labels: Blue Note, Buddah, Chi-Sound, Claridge, Don King, Fantasy, Granite, Grateful Dead, Greedy, H&L, Imperial, Kama Sutra, Liberty, Milestone, Muse, Onyx, Prestige, Round, Shadybrook, Sound Bird, Sound Gems, Specialty, United Artists
 Tape lines: AVI, Fantasy, Grateful Dead, H&L, Milestone, Prestige, Pye, Round, Specialty, United Artists
 Massachusetts Rec. Dist. g Co., 633 Massachusetts Ave. Zip 02118 Tel 266-1002 (Rec. & Tape OS & RJ)
 Music Suppliers Inc., 77 Wexford St., Needham Heights 02194 Tel 444-9310 Pres Gordon Dinerstein, VP Ed Calmus, Buyers D Singles & Albums Marc Siegel OS & RJ Singles & Albums. Vahan Aghajanian Tape. Brian Rohan (Rec. & Tape D, OS & RJ)
 Rec. labels: Das Alte Werke, Argo, Deram, Hi, Living Language, London, MAM L Oiseau Lyre, Parrot Richmond Opera Treasury Series, Stereo Treasury Series Telefunken, Threshold
 Tape lines: Same as rec. labels
 Nationwide Sound Dist. of New England, 21 Jacob Way, Reading 01867 Tel 944-0423 Owner & Singles Buyer Carl Strube Mgr & Albums Buyer Steve Dinan (Rec. D)
 Distributes all IRDA & NSD labels
 New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154 Tel 894-4800 Owner Robert A. Kalish Mgr & Buyer Bill Corston (Rec. & Tape OS)
 Peter's Rec. One-Stop Inc., 880 Providence Hwy., Dedham 02026 Tel 329-5210 Owner Mgr & Singles Buyer Peter McDermott, Albums Buyer Donald Moscatelli (Rec. OS)
 Phonodisc Inc., Montvale Ind l Park, 2 Mack Rd., Suite 102 Woburn 01801 Tel 933-8155 Mgr Paul Wennik (Rec. & Tape D)
 Rec. labels: Archive, DG (Deutsche Grammophon) Dial, ECM, Fontana, Hickory, Identify, Limelight, MGM, Mercury, Oyster, People, Philips, Polydor, Polydor/Ko-lob, RSO Smash, Spring, UK Vertigo, Verve
 Tape lines: Same as rec. labels
 R C A Recs., 360 First Ave., Needham Heights 02194 Tel 444-7204 Sales Mgr Rich Atkinson (Rec. & Tape D)
 Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music Flying Dutchman, Gold Seal Grand Midland Int'l Pablo, Phantom, RCA, Red Seal, Signature Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola Windsong
 Tape lines: Same as rec. labels
 Rand Sales Inc., 11 Columbia St., Framingham 01701 Tel 875-4336 Owner Thomas Plaut (Rec. & Tape RJ)
 Record People, 86 Sidney St., Cambridge 02139 Tel 864-0232 (Rec. D)
 Home office: New York, N.Y. (See for prod. distributed)
 Rounder Recs. Corp., 186 Willow Ave., Somerville 02144 Tel 396-0337 Mgr & Buyer Kathy Kete (Rec. D, OS, I & E)
 Labels: Adelphi, Advent, Ahura Mazda, Alligator, American Heritage, Arch King, Arhoolie, Arizona Friends, Atlantic, Atterram, B&B, Barrelhouse, Bay, Bea & Baby, Big Star, Biograph, Biscuit City, Blind Pig, Blue Canyon, Blue Goose, Blue Labor, Blues Beacon, Blues Classics Bluegrass, Bomp, Bridges, Broadway Broughton, Cavern Custom, Ceildh, Certified, Chelsea House, Chi-Sound, Country Life, County, Cur Non, Davs Unlimited, Delmark, Dharma, Dirty Shamen, Dominion, ESP, Elektra, Eubie Blake Music, Euphonic F&W, Flying Fish, Folk Legacy, Folklyric, Folk Variety, Folkways, Folly, Fortune, Fox on the Run, Fretless, Front Hall Galax, Gateway, Gloryland, Grassound, Green Mountain Guitar Player, HDS, Herwin, Hilltop, Historical Impact Itinerant, JEMF, Jalyn Jessup Jewel June Appal, Kanawha, Kicking Mule, King Bluegrass, Lemco Levianta, Lima Bean, Living Folk, La Louisianne MBA Major, Mamlsh, Marben, Mastertone, Mayland Meadows, Melodeon, Melody, Mill City, Minstrel, Monroe Doctrine, Morning Star, Mountain Muleskinner, Music Minus One, Muskadine, Oblivion Okehdokee Old Dominion, Olde North Bridge, Old Homestead, Old Timey, Orchard, Paredon, Peaceable Philo, Piedmont Pine Mountain, Pine Tree Pretzel Bell Prize Professional Artist Puritan, Rebel, Redwood, Revonah Rimrock Rome, Rounder Rural Rhythm Sacred Harp Salem, Saloon Squatchie Skyline Spivey Spuitite,

Starday, Starr, Stoneway, Sunny Mountain, Swallows, Swallowtail, Sweet Jane, Symposium, Takoma Talbot Tangent Tara, Tennvale, Testament, Thistle, Thunderbird, Traditional, Trix, Tune Union Grove United Arts, Velco Village Thing Voyager, Yazoo Zap
 Labels imported: Acorn, Bear Family Claddagh, Fly-right, Gael-Linn Larrikim, Leader Outlet Rubber Topic Trailer, Transatlantic, Xtra
 Royal Dist., 96 Sagamore St., North Quincy 02171 Tel 328-1822 Owner & Mgr Aaron H. Gross (Rec. & Tape D & RJ), (Rec. & Tape OS as E-Z One Stop Rec. Serv. Inc.)
 Rec. labels: Contessa Crown Custom Mother Goose cut-outs overstocks
 Tape lines: Clair 30, Modern cut-outs, overstocks
 Accessories: Recoton
 Sound Sellers Inc., 80 Independence Quincy 02169 Tel 472-3660, 326-8311 Sales Mgr J. Lawson (Rec. & Tape D & I)
 Distributes cut-outs (SEE ADVERTISEMENT)
 Warner Elektra/Atlantic Corp., 110H Commerce Way, Woburn 01801 Tel 935-5170 Mgr Don Dumont (Rec. & Tape D)
 Rec. labels: Asylum, Atco Atlantic, Bearsville, Big Tree, Brother Capricorn, Cotillion, Countryside, Curtom Disc-Reet, Elektra, Finnadar, Gemigo, Little David, Nemper, Nonesuch Paradise, Reprise, Rolling Stones Slipped Disc, Swan Song, Warner Bros, Warner Curb Warner Spector, Whitfield Wing & a Prayer
 Tape lines: Same as rec. labels

● **FALL RIVER (Area Code 617)**
 Record Sales 1 West St. Zip 02720 Tel 675-1522 (Rec. D & E)
 Labels: Archive of Folk & Jazz, Audio Spectrum, Bert & I, Caedmon, Concert Disc, Counterpoint, Everest, London budget, Masterpiece, Meet the Classics, Olympic, Perceptive, Period, Sine Qua Non, Tradition, Turnabout Vanguard, Vox

● **NEW BEDFORD (Area Code 617)**
 Penco Rec. Co., 428 Wood St. Zip 02745 Tel 995-0595 Owners Francisco A. Penha, Americo Afonso, Mgr Francisco A. Penha (Rec. & Tape I & E)
 Rec. labels imported: Alvorada Belter Clave, Estudio Lisboa, Odeon, Ofr Orfeu, Rapsodia, Telectra (all Portugal)
 Tape lines imported: Alvorada, Coimbra, Estudio Lisboa Ofr Orfeu Rapsodia (all Portugal)
 Exports pre-recorded tapes

● **SHREWSBURY (Area Code 617)**
 Music Machine, PO Box 262 Zip 01545 Owner Paul Brough, Mgr & Buyer M. Faddoul (Rec. & Tape OS)

● **SOMERSET (Area Code 617)**
 U S Rec Co., 185 Riverside Ave. Zip 02726 Tel 676-3061 Mgr Daniel Gittelman Buyers Singles George gianna Jordan, Albums, Daniel Gittelman (Rec. & Tape RJ & E)
 Branches: Baltimore Md (Rec. & Tape RJ & E); Albany N.Y. (Rec. & Tape RJ)

● **SPRINGFIELD (Area Code 413)**
 MCA Dist. g Corp., 31 Elm St. Zip 01103 Tel 732-6219 Sales Mgr Harry Borrelli, Promo John Allen (Rec. & Tape D)
 Rec. labels: Coral, Legend, MCA, Rocket, State (UK), Tally
 Tape lines: Same as rec. labels

● **WEBSTER (Area Code 617)**
 Gay Time Rec. Dist., PO Box 381 Zip 01570 Quinebaug Conn Tel (203) 935-5172 Owner Edward J. Wojciechanski (Rec. & Tape D)
 Rec. labels: Ampol, Bel-Aire, Chicago, Data, Delta Dyno, Halo, IRM, Jody, Le Mans Rave, Rex Rim Rola Sound, Starr, Steljo, WAM
 Tape lines: Ampol, Bel-Aire, Chicago, Dyno, Halo IRM Jody, Le Mans Rave, Rex Rim, Rola, Sound Starr Steljo, WAM

MICHIGAN

● **CHARLOTTE (Area Code 517)**
 State-Wide Dist. g., 2370 Brookmead Way Zip 48B13 Tel 543-0097 Owner & Mgr Norman E. Martens (Tape OS)

● **DETROIT METROPOLITAN AREA (Area Code 313)**
 A B C Rec. & Tape Sales Corp., 14300 Puritan Zip 48227 Tel 272-6620 (Rec. & Tape RJ)
 Home office: Hackensack N.J. (Exec. office only) (SEE ADVERTISEMENT)
 Ami Dist. Corp., 17337 Lahser Rd. Zip 48229, Tel 255-2520 Owners & Buyers Harry Manoogian Carl Mooradian Bernard Schwarz (Rec. & Tape D)
 Rec. labels: Ala, Amherst, Argo, Arista Audio Fidelity Brunswick, Casablanca, Conversa-Phone, Dana Fantasy, Fiesta Friends, Golden, Greedy, H&L, Laff Life-song, Little Star, Living Language London, Milestone Monitor Music, Old Town, Onyx, Prestige Project 3 Pye Standard Standard Colonial 20th Century 20th Century-Westbound Yoga for Life
 Tape lines: Ala Audio Fidelity Brunswick Colonial Conversa-Phone, Fantasy Fiesta H&L Monitor Music Old Town Onyx Prestige Standard, 20th Century
 Accessories: Memorex

Angott Rec. & Tape Sales, 2616 Puritan St. Zip 48238 Tel 341-7053 Owners Ron Rogers, Allen Walker Rec Mgr & Buyer Ron Rogers (Rec. OS; Tape D, OS & RJ)
 Tape lines: All lines
 Accessories: Le-Bo
 Arc-Jay-Kay Dist. g Co. (div. of Handleman Co.), 13415 Lyndon Ave. Zip 48227 Tel 491-7900 Gen Mgr Tom Schlesinger Sales Mgr Mike McKenzie (Rec. & Tape D)
 Rec. labels: AMP, ASI, ATV, Abkco, Accent, All Platinum Alston, Amherst, Annuat, Coepits, Antilles, Arista Audio-Fidelity, BTM, Bach Guild Ball Gang Barnaby, Bee Gee, Beserkeley, Bethlehem, Black Forum, Black Jazz, Blue Note, Blue Star, Bold, Bright Orange, Brut Buddha, CKI, CRA, CTI, Cadet, Cadet/Concept, Calla, Cardinal, Carole, Casablanca, Cash, Cat, Charisma Checker, Chelsea Chess, Chi-Sound, Chocolate City, Citation, Claridge, Cobblestone, Creative World, Crescendo, DJM, Dash, Desert Moon, Different Drummer Dixieland Jubilee, Dore, Dynamite, ERA, Eastbound Ebony Sound Everyman, Fantasy, Farr, Flashback Flashlight, Forte, Freedom, GEC GM, GNP, GRT, Gang Glades Gold Plate Gordy Granite Grateful Dead Groove Merchant, Gull H&L Haven, Hitsville, Hob Hot Lix, Hot Wax, IRDA, Island JMI JRC Janus Jay-Jay, Jazzz, Jew Jewell, Kama Sutra, Karen Kent, Kudu LMI Lab, Laurie, Ray Lawrence group, Libra, Little City Living Language London Luna Malaco, Manticore Marlin Mega, Melodyland, Milestone, Milagro Mister Rogers, Morning Sky, Moseka, Motown Mowest Mushroom Musicor Mustard Seed Neighborhood Now Oasis, October, Original Sound, PIP Philly Groove, Philly Soulville, Pi Kappa, Plain Talkin' Platinum Playboy Post, Powerhouse, Prestige, Private Stock, Prodigal Project 3, Pye, R&R, Ranwood, Rare Earth Roadshow, Rocky Road, Ronn, Round Roxbury, Salsoul, Savoy, Scepter, Semmole, Shadybrook, Shannon, Sheba, Shout, Silhouettes in Courage, Skye, Solid Gold, Soul Power, Sound Bird, Southwind, Stark, Sunstar Symposium, Syntonic Research, TK, Tamla Threshold, Thunderbird, Trident 20th Century, Uncle Bear, United, United Artists, Vanguard Vibration, Vigor, Vintage, Wand, Westbound, Wicked, Wynner, Zanzee-Right On, Zodiac
 Tape lines: AVI, Abkco, Accent, Amherst, Bang, Black Jazz, Blue Note, Bright Orange, CTI, Carole, Casablanca, Cat, Chelsea, Citation, Creative World, Crescendo, DJM, Dixieland Jubilee, GNP, GRT, Glades Gold Plate, Grateful Dead, Hob, Island, Jay-Jay, Kent Kudu, Living Language, Mega, Motown, Mushroom Musicor, Original Sound, Ovation PIP Playboy Project 3, Roxbury Salsoul Scepter Symposium TK Thunderbird, 20th Century United Artists Vintage Wand Cadet Dist Co Inc 13380 Capitol Ave Oak Park 48237 Tel 548-3171 Owners Harry & Isadore Levin Buyer Leo Cheslak (Rec. & Tape D & OS), (Rec. & Tape RJ as Cornell Recs Inc.)
 Rec. labels: Derry, Drummond
 Tape lines: A&M, Ampex, Capitol, Columbia, GRT, MCA, Motown, RCA, United Artists, WEA
 Accessories: Blank tape (Capitol Magnetic Columbia Magnetics) rec & tape care kits (Recoton)
 Capitol Recs., 550 E. Mandoline St., Madison Heights 48071 Tel 583-9600 (Rec. & Tape D)
 Rec. labels: Angel, Apple, Ariola, America, Capitol, EMI Harvest, Melody, Angel, Seraphim
 Tape lines: Angel, Apple, Capitol, Harvest, Melody/Angel
 Columbia Recs., 24681 Northwestern Hwy., Suite 32 Southfield 48075 Tel 354-0470 Mgr Dennis Hanon, Promo Mgrs Ray Welch, Speedy Brown (Rec. & Tape D)
 Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden, Fleece, Great Western, Gramophone, Harmony, Hot Wax, Invictus, Kirshner, Melody, Columbia, Monument, Mums, Oduysy, Philadelphia Int'l, RAK, Salsoul, Sound Stage 7, Spindizzy, Sweet City, T-Neck, TSOP, Thunder, Tree Int'l, Virgin
 Tape lines: Same as rec. labels
 Consolidated One-Stop Inc., 13254 Linwood Ave. Zip 48238 Tel 865-8665 Owner & Mgr Thomas G. Mutter, Buyers Thomas G. Mutter, Andre Zambardi (Rec. & Tape OS)
 Cornell Recs. Inc. (Rec. & Tape RJ), see Cadet Dist. Co. Inc. Gransin Dist., 13731 Woodward Ave., Highland Park 48203 Tel 867-4500 (Rec. & Tape OS)—gospel prod. only
 Handleman Co., 1055 W. Maple Rd., Clawson 48017 Tel 435-3100 Chm. David Handleman Pres. Louis A. Kwiker, VP & Rec. Buyer John S. Kaplan (Corporate Headquarters) Dist'n branch: 670 E. Woodbridge St. Zip 48226 Tel 259-6800 Mgr Larry Hicks Buyers Larry Hicks, David Odem (Rec. & Tape RJ)
 Branches: Los Angeles, Calif., Denver, Colo., Miami, Fla., Atlanta, Ga., Chicago, Ill., Kansas City, Mo., La-Ham, Albany, Ohio, N.Y., Charlotte, N.C., Cincinnati, Youngstown, Ohio, Memphis, Tenn., Dallas, Tex., Alexandria, Va., Seattle, Wash.
 Int'l branches: Canada—Calgary, Alta., Moncton, N.B., Toronto, Ont., Montreal, P.Q.
 Inter/Soul Rec. Dist. (div. of Inter/Soul Ent's Inc.), 18307 James Couzens Fwy. Zip 48234 Tel 862-1878 Owner & Buyer Ernest Kelley, Mgr. Willia Hawkins (Rec. D)
 Labels: Big Hit, Booman, Capsoul, Geneva, Great Joy, Grill, Inter/Soul, Sunburst, Underground
 Len's One Stop 3415 Chrysler Zip 48201 Tel 833-5299 Owner Edward Leonard (Rec. & Tape OS)
 MCA Dist. g Corp., 59 Park St., Troy 48064 Tel 588-6943 Sales Mgr Gasper Delise, Promo Tim Walter (Rec. & Tape D)
 Rec. labels: Coral, Legend, MCA, Rocket, State (UK), Tally
 Tape lines: Same as rec. labels
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.) 26010 Pinehurst, Madison Heights 48071 Tel 398-0400 Mgr Ray Reed Buyer Donna Shepard (Rec. & Tape OS & RJ)
 Home office: Minneapolis, Minn.

Martin & Snyder One Stop, 8880 Hubbell Ave Zip 48228 Tel 272-7800 Pres Chet Kajeski, Mgr & Buyer Joe Ginter (Rec. OS & RJ, Tape OS)

Court, Southfield 48075 Tel 354-2020 Sales Mgr Gil Roberts (Rec. & Tape D)
Rec. Labels: Asylum, Atco Atlantic Bearsville Big Tree. Brother, Capricorn Cotillion, Countryside, Curtom Disc-Reet, Elektra, Finnadar, Gemjio, Little David, Nemperor Nonesuch Paradise, Reprise Rolling Stones, Slipped Disc, Swan Song Warner Bros., Warner Curb Warner Spector Whitefield, Wing & a Prayer

cific Arts Panaural Parrot Paula, Pausa, Pi-Kappa, Philly Groove Phio, Plantation Playboy Poppy, Prestige Private Stock Prodigal Project 3, Pye, Quality, RPR Ralton Ram Ranwood Rare Earth Riverside, Roadshow Rocky Road Ronn, Roulette, Round, Rounder Roxbury Salsoul Salvation, Sandcastle, Sanskrit, Savoy, Scepter Shadybrook Shannon, Shout Solid State, Soma Soul Soulville Sound Bird Southwind, Stang, Stanyan Starday, Stax, Sun Sussex, Symposium Syntonic Research TK Takoma, Talkin Smokey Tamla, Telefonken Temponic, Thimble Thistle Threshold, Thunderbird, Truth Turbo 20th Century, UK Unicorn United Artists Vanguard, Vee Jay Vibration Volt, Wand Westbound, Wicked Wilson, Wright Brothers, World Jazz, Yazoo Ziv

MINNESOTA

● FREELAND (Area Code 517)
Mobile Rec. Serv. Co., 330 S Second St Zip 48623 Tel 695-5787 Mgr David Coy (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS)

MISSISSIPPI

● CLARKSDALE (Area Code 601)
J Jay Harris Ent's Inc 208 Sunflower Zip 38614 Tel 627-2253 Owner & Mgr J Jay Harris Buyers Singles, Debbie Johnson Albums & Tape Nancy Harris (Rec. & Tape OS)

MISSOURI

● JOPLIN (Area Code 417)
Gospel Music Dists 1414 Main Zip 64801 Tel 624-

6713 Owner Mgr & Buyer Larry E Yeager (Rec. & Tape D)
Rec. labels: Calvary Chime Eternal Hosanna Jim QCA Rainbow Shilo Sing Skylite Sound III, Superior Supreme Tempo, World
Tape lines: Calvary Hosanna Jim Rainbow Shilo, Sing Skylite, Sound III Superior, Supreme, Tempo World
 Legg Supply Co., 3003 Schifferdecker Zip 64801 Tel 781 1491 Owner & Mgr Gene F Legg Buyer Gary McBride (Rec. & Tape OS & RJ)

● **KANSAS CITY (Area Code 816)**

Choice Rec. Dists 321 1/2 Southwest Blvd Zip 64108 Tel 421 2540 Owner Mildred S Davidson Mgr Harold Hassler (Rec. & Tape D), (Rec. & Tape OS as Davidson's One Stop)
Rec. labels: Big K Commercial Excello Jewel, Kent NSD group Nashboro Paula Ronn SSS Int'l group Spindle Sun Truone Whit
Tape lines: Ala, Kunt Laff Modern Sun
Accessories: Fidelitone Le-Bo
 Davidson's One Stop 321 Southwest Blvd Zip 64108 Tel 842-5220 Mgr Mildred S Davidson (Rec. & Tape OS), (Rec. & Tape D as Choice Rec. Dists)
 Disc-O Tape Inc 909 E 85 Zip 64131 Tel 363-4313 Mgrs Mary Gilmer Harold W Pease Buyer Harold W Pease (Rec. & Tape OS & RJ)
 Handlerman Co., 1125 Saline St North Kansas City 64116 Tel 421-0135 Mgr Arnie Gross Buyers Singles Diane Tate Albums Larry Roe Tape Lillian Simms (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Area) Mich
 The House Dists 4641 Troost Zip 64110 Tel 753-2661 Owner & Mgr Harold S Brody (Rec. D, OS, I & E; Tape D)
Rec. labels: Adelphi Advent Ahura Mazda Airborne Alligator American Album & Tape American Heritage Andrew's Music Archive of Folk & Jazz Archive of Piano Music Arkhoolie Attaxeras Backroom Bet Car Big Band Archives Big Band Int'l Big Star Biograph Biscuit City Bix Lives Black Lion Blind Pig Blue Canyon Blue Goose Blue Labor Blues Classics Bomp Brandywine Bnar Broadway CMC Center, Chairman Chiaroscuro Choice Classic Jazz Command Performance Concert Disc Concord Jazz Counterpoint County Big D Delmark, Dirty Shame, Don Brown Dooto Dragon, Dunwich ENJA, ESP, Ellipsoid Eubie Blake Music Everest F&W Fairmont Famous Door Farm First Heard Flashlight Flying Fish Folk Legacy Folklyric Folkways Fretless Front Hall GNP Glendale Golden Era Goldmine Guitar Player Guitar World Halcyon Herwin Historical Improvising Artists India Navigation Co Inner City JCOA Jazz Archives Jazz Treasury Jim Taylor Presents Joker June Appal Joker Kanawha Kicking Mule King Bluegrass Legacy Lemco Leviathan Libra Log Cabin Mamlish Mar Bren Mark 56 Mary Master Jazz Melodeon Monitor Moon Mountain Railroad

Mozown, Music Minus One Muskadine, Northern Lights, Oblivion, Old Homestead Old Timey Olympic Omnisound, PM Pacific Arts Pearl Pelican Philo, Phoenix Jazz, Piedmont, Puritan Pyramid Radio Radiola Rebel Redwood Revelation Ridge Runner Rising Star Rounder Rumbleseat Rural Rhythm, Sackville Sagoma, Sanskrit Scala Sheepeater Shoestring Sky Skylite Somnath Sounds Spitalb Spivey Spotlite Stanyan, Startone Stash Stoneway, Strata-East, Sunbeam, Sunrise Survival Sweet Jane Swing Treasury Symposium Takoma Tangent Testament, Texas Re-Cord, Thistle 360 Degree Music Topic Tradition, Trailer Trident Trix Tulip Universal Justice Vetco Vintage Jazz Voyager Waterfall Watt World Jazz, Xanadu Yazoo Zip Zim

Rec. label imported: Steeplechase (Denmark)
Tape lines: Capitol Folkways Rebel Symposium Ta koma
 Lieberman Ents Inc 1800 Truman Rd Zip 64127 Tel 221-6965 Opns Mgr Tony Burasco (Rec. & Tape OS & RJ)
Home office: Minneapolis Minn
 Music Mdsrs of America Inc 4231 E 75 Terr Zip 64132 Tel 361-3300 Mgr John Boyuka Buyer Earlene Mora (Rec. & Tape OS & RJ)
Home office: St. Louis, Mo
 Total Sound Dists 3242 Gillham Rd Zip 64109 Tel 931-7600 Owner & Mgr Allan Levy Buyer Myron Levy (Rec. & Tape OS)
 Windy Dist Co Inc PO Box 285 710 W Sixth St Lee s Summit 64063 Tel 524-8383 Pres Mgr & Buyer Jane M Longmire (Rec. & Tape D)
Rec. labels: Augsburg Avant Garde Broadman Bud dah CAM Calvary Camden Campus Crusade Canaan Capitol Christian Faith Christian Folk Columbia, Concordia Coral Creative Sound Cross Destiny Discovery GIA Good News Good Seed Harmony Harvest, Heart Warming Heritage Hope Hosanna Jim, John Hall Light Lion & Lamb MCA Manna Maranatha, Mark Message Messianic Monument Myrrh NALR New Song Oak One Way Pickwick Queen City RCA Rainbow Ranwood Red Seal Second Coming Seed Shalom Sing Singcord Skylite Sunrise Summit Superior Supreme Tempo Unimark Vista Word
Tape lines: Same as rec labels

● **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Banco Dists Inc (div of CMC Corp) 2391 Schuetz Zip 63141 Tel 872-8027 Pres John K Sullivan Opns Mgr Roger M Boltz (Tape RJ)
 Columbia Recs 100 Progress Pkwy Maryland Heights 63043 Tel 878-4004 Mgr Dave Swengros Promo Mgr Gene Denonovich (Rec. & Tape D)
Rec. labels: Blue Sky CBS Caribou Columbia Epic Full Moon Gamble Golden Fleece Gold Western Gramophone Harmony Hot Wax Inivictus Kirshner Melodiya Columbia Monument Mums Odyssey

Philadelphia Int'l RAK Salsoul Sound Stage 7 Spin dizzy T-Neck Sweet City TSOP Thunder Tree Int'l Virgin
Tape lines: Same as rec labels
 Heilicher Bros of St. Louis (div of Pickwick Int'l Inc) 1401 N Price Rd Zip 63132 Tel 997-1800 Mgr Eric Paulson Buyer George Genovese (Rec. & Tape D), (Rec. & Tape OS & RJ as J L Marsh Inc)
Home office: Minneapolis Minn
Rec. labels: A&M ASI Abet Abtko American Variety Amherst Arico Audio Fidelity Audio Rarities BASF BTM Babylon Barnaby Big Foot Black Jazz Black Lion Blue Canyon Brunswick Buddah CTI Calla Camden Casablanca, Cash Cat Chelsea Chiaroscuro Cinamon, Concord Jazz Country Soul Cream Creed Da kar Dana Dark Horse De Lite Dr Eberhardt ENJA ESP Fantasy Fiesta Four Star Gang Glades Gordy Granite, Groove Merchant Gull H & L Harlem Hit Parade Hilltop Hitsville Improv Island JEM J Bridge Janus, Jewel Kama Sutra Kayvette Kenwood Kudu Lifesong London Malaco Mark 56 Marlin Meiga Mel odyland Milestone Motown Mowest Muse Mush room Musicor Nashboro Oasis Ode Onyx Ovation PIP Pickwick Plantation Private Sound Prodigal Project 3 Pye Ranwood Rare Earth Road Show Roulette Roxbury Salvation Savoy Shadybrook Shannon Soul Sound Bird South Wind Syntonic Research TK Tamla Thumble Three Brothers Thunderbird 20th Century Vee Jay Vibration Westbound Wicked Winn
 L & R Dist g Inc 1901 05 Delmar Blvd Zip 63103 Tel 421-3622 5633 Owner Lew Ruben Rec Buyer Linda Rogers (Rec. OS)
 Lieberman Ents Inc 1815 Locust St Zip 63103 Tel 621-7171 Opns Mgr Tom Schmidt (Rec. & Tape OS & RJ)
Home office: Minneapolis Minn
 MCA Dist g Corp 21231 Dorsett Rd No 205 Maryland Heights 63043 Tel 291-7744 Sales Mgr Bob Chilton Promo Mgr Jean Burman (Rec. & Tape D)
Rec. labels: Coral Legend MCA Rocket State (UK) Tally
Tape lines: Same as rec labels
 J L Marsh Inc (div of Pickwick Int'l Inc) 1401 N Price Rd Zip 63132 Tel 997-1800 Mgr Eric Paulson Buyers John Curran George Genovese (Rec. & Tape OS & RJ), (Rec. & Tape D as Heilicher Bros)
Home office: Minneapolis Minn
 Music Mdsrs of America 3801 McKelvey Zip 63044 Tel 291-8494 Pres D Michael Stewart Local branch: 750B Forsyth Clayton 63105 Tel 863 0811 Mgr Barry Berger Buyer Dave Quillo (Rec. & Tape OS & RJ)
Branch: Kansas City Mo
 P-B One Stop Rec Serv Inc 1911 Washington Ave Zip 63103 Tel 231 2074 Owner Patrick J Blunda Mgr Perry F Blunda Buyers Perry Blunda John Gavin (Rec. & Tape OS)
Playback equip. & phonographs: Federal Transistor
Accessories: Blank tape (Capitol Magnetric) Planstiehl prods
 R C A Recs 11710 Administration Dr Zip 63141 Tel 567-5081 Sales Mgr Don Swengros (Rec. & Tape D)
Rec. labels: Amsterdam Bluebird Blues Time Bob Thiele Music Flying Dutchman Gold Seal Grunt Mid land Int'l Pablo Phantom RCA Red Seal Signature Sixth Avenue Soul Train Tabu Tattoo Utopia Victrola Windsong
Tape lines: Same as rec labels
 Record Wide Dist Inc 1755 Chase Dr Fenton 63026 Tel 343-7100 Buyer Randall Lytle (Rec. & Tape RJ)
 Salt Prods PO Box 28312 Zip 63141 Tel 576 5747 Owner Mgr & Buyer Richard Riehl (Rec. & Tape RJ)
 Sound Disk tributors Inc 6314 Delmar Zip 63130 Tel 726-6277 Owner Jack L Brozman Mgr William Johnson Buyers Singles John Mandelker Albums Steve Ferzacca (Rec. OS)
 Top Notch Rec Co 20 Country Fair Zip 63141 Tel 991 0909 Owner Mgr & Buyer Robert I Recht (Rec. & Tape RJ)
 Uptown Music Inc 4703 McPherson Zip 63108 Tel 367-2602 Owner & Buyer Betty Dorrin Mgr & Buyer Mike Dorrin (Rec. & Tape OS)
 Warner Elektra Atlantic Corp 2510 S Brentwood Blvd Zip 63144 Tel 968-4777 Sales Mgr Pete Pidutti (Rec. & Tape D)
Rec. labels: Asylum Atco Atlantic Bearsville Big Tree Brother Capricorn Cotillion Countryside Curtom Disc Reet Elektra Finnadar Gemigo Little David Nempe ror Nonesuch Paradise Reprise Rolling Stones Slipped Disc Swan Song Warner Bros Warner Crub Warner Spector Whitefield Wing & a Prayer
Tape lines: Same as rec labels

\$SAVE • \$SAVE • \$SAVE

SEND FOR FREE CATALOG

for the **BEST**

**CUT-OUT & PROMOTIONAL
 TAPE LIST IN AMERICA!**

**8-TRACK & CASSETTE
 MAJOR LABELS • MAJOR ARTISTS
 Not Bootleg • PROMOTIONAL PRICES**

Araco Records & Tapes

507 High St., Burlington, N.J. 08016
 Tel: (609) 386-3288

MONTANA

● **BILLINGS (Area Code 406)**
 Billings Hardware Co (div of American Hoist & Derrick Co) 1300 First Ave N Zip 59103 Tel 245 3066 Mgr Paul Pearson Sales Mgr Omer Snetting Rec Dept Mgr & Tape Buyer Marion Massick (Rec. & Tape RJ)
 ● **GREAT FALLS (Area Code 406)**
 Holm-James Dists Inc Fourth Ave & Sixth St S Zip 59401 Tel 761-2420 Owner R E Holm Buyer C W Ginter (Rec. & Tape D & RJ)
Rec. labels: ABC-Dunhill Capitol Columbia group Cre scendo, Disneyland London MCA group Mercury RCA Ranwood United Artists WEA
Tape lines: Ampex Capitol Columbia GRT MCA RCA United Artists WEA

Playback equip.: Akai, Hitachi, Juliette, Motorola, Soundlite, Wollensak
Phonographs: Juliette, VM, Webcor
Accessories: Amfile, Fidelitone, Koss, Le-Bo, Scotch.

NEBRASKA

• OMAHA (Area Code 402)

Lieberman Ents. Inc., 809 S. 25 St. Zip 68105. Tel. 341-3056. Gen. Mgr. Evelyn Dalrymple (Rec. OS)
Home office: Minneapolis, Minn. (Rec. & Tape OS & RJ)
Records & Tapes Inc., 4339 S. 87 St. Zip 68127. Tel. 339-7755. Mgr. Bruce Van Langen. Buyers: Peggy Wicker, Bruce Hoberman (Rec. & Tape OS & RJ)

NEVADA

• LAS VEGAS (Area Code 702)

Mozart Ed. Inc., 2200 San Jose Ave. Zip 89104. Tel. 457-7255. Owner: Joseph E. Zerga (Tape I & E)
Imports pre-recorded tape from Austria, Germany, Italy, Switzerland, UK

• RENO (Area Code 702)

Nite City, P.O. Box 3595. Zip 89505. Tel. 323-4313
Execs.: Jim & Annette Mercier (Rec. RJ)

NEW HAMPSHIRE

• LEBANON (Area Code 603)

World Wide Whse. Dist., 24 High St. Zip 03766. Tel. 448-3017. Owner, Mgr. & Buyer: Earl Heath (Rec. & Tape D & RJ)
Rec. labels: American Heritage, Country, Jessup, Melody, Pine Tree, Rebel, Revonah, Rounder, Stoneway
Tape lines: Rebel, Rounder
Playback equip.: AITC, AR, Admiral, Aiko, BSR, Craig, Electrophonic, Emerson, Juliette, Magnus, Morse, Panasonic, Sankyo, Solar, Sony, Sylvania

16 YEARS OF RELIABLE SERVICE

APEX-MARTIN RECORD SALES, INC.

1650 Broadway
New York, N.Y. 10019
(212) 349-4461

467 Mundet Place
Hillside, N.J. 07205
(201) 923-7474

(201) 923-7474 / (201) 923-6472

**DISTRIBUTOR/RACK
JOBBER/ONE STOP**

Covering: N.Y., N.J., Conn., Mass.,
Vt., Pa., Md. & Fla.

Wholesalers

Records!

Eight-Tracks!

Cassettes!

**Get The Best In Rock, R&B, and Country & Western
On Cut-outs, Over-runs, and Special Products**

If you are a distributor, rack jobber, one stop, exporter or importer, we have the most complete selection and lowest prices on major labels and original artists. Call or write today for a complete list of available L.P.'s, 8-tracks, cassettes.



**SUTTON
DISTRIBUTORS, INC.**

960 East Hazelwood Ave.
Rahway, N. J. 07065
201-382-7770

West Coast Office: Pacoima, Calif.
Canadian Office: Toronto, Ont.

TWX 710 996-5850 SUTTON RWAY

NEW JERSEY

● BURLINGTON (Area Code 609)

Alex Araco Co Inc., 507 High St Zip 08016 Tel 386-3288/3266 Owner Alex Araco, Ass't Co-ord Joe Nanni, Buyer Alan Cohen (Rec. & Tape D, OS & RJ)
Distributes cut-out albums & tapes (SEE ADVERTISE-
MENT)

● CAMDEN AREA (Area Code 609)

M C A Dist'g Corp., Sutton at Collingswood, 117 A Tower, Collingswood 08107 Tel 854-5810 Sales Mgr Bob Specs, Promo Len Kanofsky (Rec. & Tape D)
Rec. labels: Coral, Legend, MCA, Rocket, State (UK), Tally.
Tape lines: Same as rec. labels

● CHERRY HILL (Area Code 609)

Phonodisc Inc., 496 N Kings Hwy, Suite 231 Zip 08034 Tel 667-3190 Mgr Harold Gold (Rec. & Tape D)
Rec. labels: Archive, DG (Deutsche Grammophon), Dial, ECM, Fontana, Hickory, Identify, Lmelight, MGM, Mercury, Oyster, People, Philips, Polydor, Polydor/Ko-

lob, RSO, Smash, Spring, UK, Vertigo, Verve
Tape lines: Same as rec. labels

● EAST BRUNSWICK (Area Code 201)

P R O B Dists Inc., 742 Hwy 1B Zip 08816 Tel 257-3336 Owners Powell Gary Saks Joseph P Ingegno Mgr Joseph P Ingegno, Buyer Powell Gary Saks (Recs. OS & RJ)

● EAST WINDSOR (Area Code 609)

A & A Sales, 10 Overton Rd Zip 08520 Tel 443-5794 Owner, Mgr & Buyer A Wally (Rec. OS & RJ)

● ENGLEWOOD CLIFFS (Area Code 201)

German Language Publns Inc 560 Sylvan Ave Zip 07632 Tel 871-1010 Mgr Renate Finetto Rec. & Tape D, I & E
Home office: New York, N Y
Labels: Amadeo, Ariola, Baccarola, Diamont Eurodisc Europa, Fontana, Hansa, Maritim, Philips Polydor/Austral, Sonic

● FAIRFIELD (Area Code 201)

A B C Rec & Tape Sales Corp., 114 Clinton Rd Zip 07006 Tel 575-1190 Gen Mgr Lou Mellini (Rec. & Tape RJ)

Home office: Hackensack, N J (Exec office only) (SEE ADVERTISEMENT)

Green Bros., 214 Little Falls Rd Zip 07006 Tel 785-1156, NYC (212) 564-5630 Mgr A S Bloomberg (Rec. & Tape E)

● GILLETTE (Area Code 201)

National Polka Dists Inc., PO Box 136 Zip 07933 Tel 647-1558 Mgr R W Schachner (Rec. & Tape D, OS & RJ)
Rec. Labels: Albo, Alshire, Amigo, Ampol Ardene, Bayway, Bel-Aire Chicago, Cindy Cuca D, Data, Delta Int'l, Dyno, Eastwind Int'l, Eurotone, Fantastik, Fiesta, Glo, Goodwill, Halo, IRM, JB, JBL, Jay Jay, Jody, Kay, Ke-rebo, Le Mans, MGM, Maxum, Melodia, Micro, Monitor, Polka-Tone, Rave, Ray, Request, Resound, Rex, Ridge, Rim Rola, S&S, Select, Silverbell, Sound, Spectrum, Stamco Siarr, Steljo, Stella Studio 5, Tifton, Tip, Tric, Usana Vista, WAM
Tape lines: Same as rec. labels

● HACKENSACK (Area Code 201)

A B C Rec & Tape Sales Corp., Continental Plaza III, 433 Hackensack Ave Zip 07601 Tel 488-2300 Pres Herbert J Mendelsohn, VP Opns Robert Pockrandt, VP Mktg Stephen C Kugel VP Buying Chuck Black-smith VP Finance & Admin Ed Rich (Exec office only)
Branches: Compton (Los Angeles Metropolitan Area), Calif (Rec. & Tape RJ); Denver Colo (Rec. & Tape RJ); Atlanta Ga (Rec. & Tape RJ); Indianapolis Ind (Rec. & Tape OS & RJ); Des Moines Iowa (Rec. & Tape RJ); Detroit, Mich (Rec. & Tape RJ); Fairfield N J (Rec. & Tape RJ); Portland, Ore (Rec. & Tape OS); Es-mond (Providence Area), R I (Rec. & Tape RJ); Dallas, Tex (Rec. & Tape RJ); Seattle, Wash (Rec. & Tape RJ) (SEE ADVERTISEMENT)

Maranta Rec Sales Ltd (div of Maranta Music Ents Inc.), PO Box 9, Wyckoff, Zip 07481 33 Polifly Rd No 42 Zip 07601 Tel 342-4822 Pres Clancy Morales Sales Mgr Guillermo Leal (Rec. D, I & E)
Labels: Dog Music, Eclipse, Inagua Kama Kountry Kate Maranta Marylou, PM Quadrant, Soundscape Spear, TPI, Truth, Twain also distributes Latin cut-outs & premiums (mail order only)

● HILLSIDE (Area Code 201)

Apex-Martin Rec Sales Inc., 467 Mundet Pl Zip 07205 Tel 923-7474 Owner & Pres Joseph C Martin Mgr & Albums Buyer Jerry Cohen (Rec. & Tape O), (Rec. & Tape OS as New Jersey One Stop, (Rec. & Tape RJ as Sterling Serv Co Inc.), (Rec. & Tape I & E as International Diskortape Corp.)
Home office: New York, N Y (Rec. & Tape D; Rec. OS & RJ)
Labels: ASI All Platinum Alston Amherst Arrest Audio Fidelity BASF BRC Bang Big Chance Black Fal-con, Black Gold Blue Candle Bold, Brunswick Calla Cat Cenpro Chess Concord Contempo Cotton Crea-



PROGRAM RECORDS, INC.

POP SOUL JAZZ INTERNATIONAL
ROCK GOSPEL C&W

Distributors for:

Territory:

SAVOY
NASHBORO
CREED
HOB
PEACOCK

GLORI
KENWOOD
JEWELS
HSE LOCUS,
SPECIALTY

NEW ENGLAND
N.Y. STATE
N.J.
PA.

BALT.
WASH.
VIRGINIA
N. CAROLINA

PROGRAM ONE STOP, INC.

"FOR ALL YOUR RECORD AND TAPE NEEDS"

950 Greeley Ave., Union, N.J. 07083
(201) 964-3434 (800) 631-7913



And remember,
SURPLUS is our first name.

**WE BUY AND
SELL SURPLUS**

SURPLUS RECORD and Tape Distributors

68 W. Passaic St.
Rochelle Park, N.J. 07662
(201) 843-2670 (212) 695-6117
MANNY WELLS · PETE HYMAN

1801 S. Lumber
Chicago, Ill 60616
(312) 421-1003
MERRILL OR JACK ROSE

WORLD WIDE TELEX 133404

... OUR FREE CATALOG SHOWS YOU WHY

SURPLUS

Records ★ 8 Track Tapes ★ Cassettes

MAIL COUPON FOR HUGE
SELECTION OF MANUFACTURERS'
DELETIONS, OVERRUNS, CLOSEOUTS.

We've got it all:

POP ★ SHOWS ★ MOVIES
JAZZ ★ COUNTRY & WESTERN
ROCK ★ VOCALS ★ CLASSICS
INSTRUMENTALS and much more!

Everything is factory-fresh, poly bagged,
GUARANTEED PERFECT!
CASH IN ON THE EXTRA PROFITS
THAT SURPLUS MAKES POSSIBLE.
And remember, SURPLUS is our first name.

IMMEDIATE DELIVERY

MAIL THIS COUPON TODAY, OR PHONE

SURPLUS RECORD & TAPE DIST.
68 W. Passaic St., Rochelle Park, N.J. 07662

Please RUSH me, FREE COPY of the SURPLUS CATALOG of records and tapes with prices at no obligation
 I want to sell my surplus records and tapes please contact me Large Quantities Only

Name _____ Title _____
Store _____
Address _____
City _____ State _____ Zip _____
Phone (_____) _____ Ext _____

OUR JOB IS TO CREATE EXCITEMENT... AND SALES



ABC Record & Tape Sales turns excitement into dollars.

The right merchandise mix—color-coded record departments—new accessory items for children's product—special display fixtures—and new product ideas.

That all spells excitement and that means dollars. At ABC Record & Tape Sales we market excitement day in and day out in 50 states for over 10,000 retailers.

We turn ideas into dollars... and that's excitement!



HEADQUARTERS:

Continental Plaza III
433 Hackensack Avenue
Hackensack, New Jersey 07601
(201)488-2300

BRANCH LOCATIONS:

2135 Hills Avenue, N.W.
Atlanta, Georgia 30318
(404)351-9200

20218 South Doogan Avenue
Compton, California 90220
(213)537-3191

4841 Topline Drive
Dallas, Texas 75247
(214)637-4580

5140 East 39th Avenue
Denver, Colorado 80207
(303)320-0453

3301 McKinley Avenue
Des Moines, Iowa 50321
(515)285-0551

14300 Puritan
Detroit, Michigan 48227
(313)272-6620

114 Clinton Road
Fairfield, New Jersey 07006
(201)575-1190

5550 Progress Road
Indianapolis, Indiana 46241
(317)247-8491

P.O. Box 9507
Providence, Rhode Island 02940
(401)231-8100

729 South Fidalgo Street
Seattle, Washington 98124
(206)763-8600

ELECTRONIC DIVISIONS:

Mid-State Distributing Co.
2511 Bell Avenue
Des Moines, Iowa 50321
(515)244-7231

Western Appliance Distributors
520 South Front Street
Seattle, Washington 98124
(206)767-4135



ABC RECORD & TAPE SALES CORP.

tive World, Crossover, DJM, D&M, Dakar, Dana, Dash, Daybreak, De-Lite, Disco, Disneyland, Drive, Ebony Sound, End, Everest, Fantasy, Farr, Fiesta, Freedom, Fretone, GEC, Galaxy, Gang, Gee, Glades, Grecophon, Greg, Groove Merchant, Guyden, Heart & Soul, Hot Line, Island, J&S, Jamie, Jewel, Laurie, Malaco, Mango, Mark 56, Mega, Message, Milestone, Monitor, Mushroom, Music Machine, NAMI, North American, Original Sound, PIP, Paula, Phil-L.A. of Soul, Pickwick, Pi Kappa, Pilgrim, Playboy, Post, Private Stock, Pure Gold, Pyramid, Quality, Radiola, Red Coach, Red Light, Right-On, Ronn, Roulette, Sabor, Salsoul, Sam, Satellite, Shield, Shout, Spark, Stang, Sterling Gold, Stroud, Sunlight, Symposium, TK, Takoma, Thunderbird, Tico Top & Bottom, Truth, Turbo, 20th Century, Tyler, Ultra Int'l, Vibration, Vigor, Virgo, Vista, Weird World, Westbound, Wicked, Worlds, Zanee

Accessories: Amberg, BASF, Le-80, Maxell Scotch Sonic, Walco (SEE ADVERTISEMENT)
Hit Recs Inc., 675 US Hwy 22 Zip 07205 Tel 687-4282 Pres John Zilinski, VP Sales Richard Petti
Distributes: cut-outs & overstocks (SEE ADVERTISEMENT)

International Diskortape Corp. (Rec. & Tape I & E)—Tel 923-6472, Mgr Daniel Silverstein—see Apex-Martin Rec Sales Inc

New Jersey One Stop (Rec. & Tape OS)—Tel 923-6472—see Apex-Martin Rec Sales Inc

Sterling Serv Co Inc (Rec. & Tape RJ)—Pres, Mgr & Albums Buyer Stanley Sterling; Singles Buyer, Ed Gries—see Apex-Martin Rec Sales Inc

● **IRVINGTON (Area Code 201)**

Dierickx Music Co., 1316 Springfield Ave Zip 07111 Tel 371-0777, Owner Ms. A. Dierickx, Rec Dept Mgr & Buyer Tony Villanova. (Rec. & Tape OS & RJ)

● **ISELIN (Area Code 201)**

Rainbow Dist'g Co., 1538 Oak Tree Rd. Zip 08830 Tel 494-5510, Pres. David J Radding, VP's Sy Lerner, Bernard Seifert, Mgr Gary Hirsch, Buyers Singles Gene Valles; D Albums, Sy Lerner, OS Albums & Tape, Bernard Seifert (Rec. D, OS & RJ; Tape D & OS)
Rec. labels: Flying Fish, M&R, Original Sound, Salsoul, Stash, Takoma
Tape lines: GRT, M&R, Original Sound, Takoma
Accessories: Needles (Pfanstiehl)

● **MAPLE SHADE (Area Code 609)**

R C A Recs., 33A Maplewood Dr. Zip 08052 Tel 779-0920 Sales Mgr Art Weissman (Rec. & Tape D)
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal, Grunt, Midland Int'l, Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola, Windsong
Tape lines: Same as rec. labels

● **MONTCLAIR (Area Code 201)**

Belmont Recs & One Stop 350 Bloomfield Ave Zip 07042 Tel 744-5680 Owner Frank Gottlieb (Rec. OS—jukebox trade only)

● **MOORESTOWN (Area Code 609)**

Warner/Elektra/Atlantic Corp 106 Gaither Dr Zip 08057 Tel 234-5600 Mgr Peter Stocke (Rec. & Tape D)
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Disc-Re, Elektra, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Paradise, Reprise, Rolling Stones, Slipped Disc, Swan Song Warner Bros., Warner/Curb, Warner Spector, Whitfield, Wing & a Prayer
Tape lines: Same as rec. labels

● **MOUNTAINSIDE (Area Code 201)**

Audio Nat I, 1021 Rt 22 Zip 07092 Tel 654-3359/3355 Pres Harold Chasen, VP & Mgr Andrew J Chasen Buyer Eric Schwartz (Tape D), (Rec OS, RJ & Tape OS as Music By Jupiter)
Tape line: GRT
Playback equip.: Craig Fisher Panasonic Pioneer, Technics, Toshiba
Music By Jupiter (Rec. OS & RJ, Tape OS), see Audio Nat I

● **NEWARK (Area Code 201)**

Double B Recs & Tape Corp., 16 Fenwick St Zip 07114 Tel 242-6667, WATS (800) 631-8672 Mgr Howard Mentin, Tape Buyer Zeke Lenga (Rec. & Tape OS)
Home office: Freeport, L.I., N.Y.
Euro-American Inds., 204 Vanderpool St Zip 07114 Tel 243-0518 Owners Richard Fernandez, Joe Sodano (Rec. RJ & E, Tape E)

Folkraft/Dance Rec. Dist's (div of Folkraft Publ'g Co Inc.), 10 Fenwick St Zip 07114 Tel 243-8700 Pres Jerry Shifrin (Rec. D, I & E; Tape E)

Rec. labels: Belco, Blue Star, Bogen, Children's Rec Guild, Folkraft, Grenn, Hi Hat, Hoctor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pilgrim, Pulse, Scope, Sets in Order, Square L, Tikva, Top, Wagon Wheel, Windsor, Xopo Young People's Recs
Rec. labels imported: Tanz (Germany) Jugoton, RTB (Yugoslavia)
Exports pre-recorded tape & playback equip
Photographs: Lenco

Jack's One Stop Inc., 357 Lyons Ave Zip 07052 Tel 923-3636 Owner Jack Kostoff Mgr Lou Caporaso, Buyers Singles, Nellie Yarbrough, Albums & Tape, Lou Caporaso (Rec. & Tape OS & RJ)

● **NORTH BERGEN (Area Code 201)**

Artistic Music Dist's, 7214 Bergenline Ave Zip 07047 Tel 854-2929 Owner, Mgr & Buyer Fred Norsworthy (Rec. D)

Labels: Monmouth Evergreen, PM, Spiritball, Trident, Xanadu (SEE ADVERTISEMENT)

● **PATERSON (Area Code 201)**

Promo Rec Dist'g Co Inc., 160 E Fifth St Zip 07524 Tel 279-2010 (Rec. & Tape D)
Distributes promotional recs & tapes (SEE ADVERTISEMENT)

● **PENNSAUKEN (Area Code 609)**

Shulman Rec Co. Inc 7030 Colonial Hwy Zip 08109 Tel 662-8870 (Rec. & Tape RJ)

● **RAHWAY (Area Code 201)**

Apex Recs Inc., 947 US Hwy 1 Zip 07065 Tel 574-1400, NYC (212) 233-7380 Telex (710) 996-5874 Pres Dante J Pugliese, VP Chain & Retail Div Al Schiefelbein, VP Rack Div Bob Demain, VP Opns Bob Meehan (Rec. & Tape D, RJ & E)
Branches: North Hollywood (Los Angeles Metropolitan Area), Calif (Rec. & Tape RJ & E); Elk Grove Village (Chicago Metropolitan Area), Ill (Rec. & Tape D, RJ & E); Youngstown, Ohio (Rec. & Tape D, RJ & E).
Distributes close-outs (SEE ADVERTISEMENT)
Springboard Dist'g Co Inc., 947 US Hwy 1 Zip 07065 Tel 574-1400, NYC (212) 233-7380 Telex (710) 996-5874 Owner Dante J Pugliese, VP Bob Demain (Rec. & Tape D, RJ, I & E)
Branches: North Hollywood (Los Angeles Metropolitan Area), Calif., Elk Grove Village (Chicago Metropolitan Area), Ill. (SEE ADVERTISEMENT)
Rec. labels: Booman, Buckboard, Catalyst, Cherie, Forever Oldies, Happy Tunes, Mace, Mistletoe, Morning Star, Musicor, Scepter, Springboard, Trip, Up Front, Wand
Tape lines: Same as rec. labels

Sutton Rec Co., 960 E Hazlewood Ave Zip 07065 Tel 382-7770, NYC (212) 267-6662 Owners James Charles & David Sutton, Mgr & Buyer Al Bitensky (Rec. & Tape RJ, I & E)
Imports & exports cut-outs, over-runs & special prods (SEE ADVERTISEMENT)

● **ROCHELLE PARK (Area Code 201)**

New York Rec & Tape Dist's Inc (Rec. D & E, Tape E), see Surplus Rec & Tape Dist
Surplus Rec & Tape Dist / New York Rec & Tape Dist's Inc., 68 W Passaic St Zip 07662 Tel 843-2670, NYC (212) 695-6117 Owners Manny G Wells, Merrill Rose, Buyers Jack Rose, Pete Hyman (Rec. D & E, Tape E).
Home office: Chicago, Ill
Distributes cut-outs (SEE ADVERTISEMENT)

● **SOMERVILLE (Area Code 201)**

Polka Hits, 331 Triangle Rd Zip 08876 Tel 359-5520

HIT RECORDS, INC.

MEANS

CUT-OUTS

And what do Cut-Outs mean to you? When you buy Cut-Outs effectively as you buy Current Product, it will mean **HIGH RETURN** on your **LOW INVESTMENT**. Now isn't that just what you need to pick up your net in today's give-away price wars? Make dollars, not pennies.

LP's ARE PRICED AT 50¢ and UP

Call or Write Today for FREE Catalog.

HIT RECORDS, INC.—675 U.S. Hwy. 22, Hillside, N.J. 07205 • (201) 687-4282

retailers

\$175

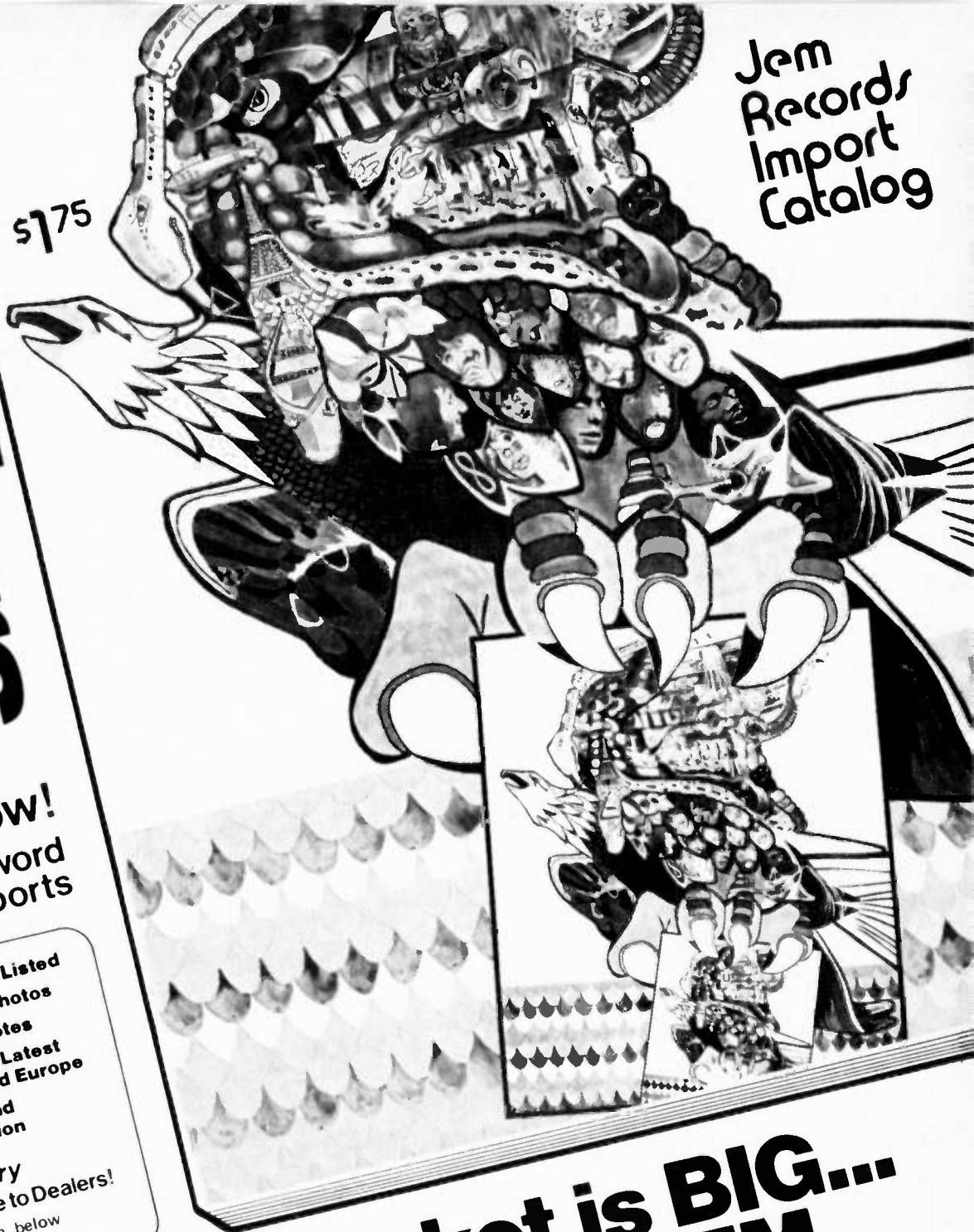
Jem Records Import Catalog

Available Now!
The definitive word
on Rock Imports

- Over 1500 Albums Listed
- Over 300 Album Photos
- Artists' Career Notes
- 84-Pages of the Latest from England and Europe
- Special Book and Literature Section

**Complimentary
Copy Available to Dealers!**

Fill in the coupon below
and Mail Today.



The import market is BIG... get your share with JEM.

Yes, imports are the fastest-growing segment of the record industry. Are you getting your share of the profits? With warehouses on both East and West Coasts for quick and complete delivery, JEM can show you how to make it big in imports. Send today for your free catalog (Point-of-Purchase materials available at no cost.) Wholesaler inquiries also welcome.



3001 Hadley Road
P.O. Box 362
South Plainfield, N.J. 07080
(201) 753-6100
TELEX: 833438
14619 Victory Blvd. West
Vans Nuys, California 91401
(213) 988-5812

Mail to: Jem Records

Name _____ Title _____
 Company _____
 Address _____
 City _____ State _____ Zip _____
 Retailer Distributor Rack Jobber

P.O. Box 362, 3001 Hadley Rd.,
South Plainfield, N.J. 07080

Always ...
HITS!
HITS!
HITS!



IN
NEW YORK

FOR
**PROMOTION
SALES • SERVICE
DEPENDABILITY**

Johnny Halonka

BETA RECORD DISTRIBUTORS

599 10th Avenue AREA CODE 212 (Phone 239-0440) New York, N. Y.

win

records inc.

DISTRIBUTORS OF
PHONOGRAPH
RECORDS AND TAPES

ONE-STOP HEADQUARTERS
EXPORT PROFESSIONALS
RACK MERCHANDISING

- ★ FULL CATALOG ALL LABELS
- ★ NEW RELEASES SAME DAY SERVICE
- ★ LP's - TAPES - 45's

COMPLETE ON-HAND INVENTORY ON
CATALOG AND OLD HARD-TO-GET ITEMS.

SERVICE AND PRICE IS OUR BUSINESS

Try us . . . you'll
profit by us. Contact
us for our unique
method of merchan-
dising. Check our
low, low price
schedule.

win records inc.

41-43 39th Street • LONG ISLAND CITY, N. Y. 11104

212-786-7667

TELEX 235976

Owner & Buyer B.L. Goydich Mgr C. Goydich (Rec. & Tape D, OS & RJ)
Rec. labels: Alshire, Ampol Bayway Bel-Aire Chicago Sound Data, Dyno, Eastwind Fantastik, Garden State Goodwill Ha-Lo Jay Jay Jody Kerebo L-Kay Le Mans MGM Maxim Rave Rex Ridge Rim Rola Starr Steljo, Stella Tip Usana Wam
Tape lines: Same as rec. labels

• **SOUTH PLAINFIELD (Area Code 201)**

JEM Recs Inc PO Box 362 3001 Hadley Rd Zip 07080
Tel 753-6100 Owners Ed Grossi Martin Scott Jeff Tenenbaum Mgr Rick Lawler (Rec. & Tape I)
Branch: Van Nuys (Los Angeles Metropolitan Area) Calif JEM Recs West Inc
Int'l branch: England Pacific Recs
Labels imported: A&M (UK) Ariola (Germany) Arista (UK) Atlantic (Germany, UK), Bacillus (Germany) Brain (Germany) CBS (Germany, UK) Charisma (UK) Chrysalis (UK) Contour (UK) Cosmic Couriers (Germany) DJM (UK) Dawn (UK) Decca (UK), Deram (UK) ECM (Germany) EMI (UK), Elektra (Germany, UK) Electrola (Germany) Ember (UK) Epic (UK) Golden Hour (UK) Harvest (UK), Hi-Fly (UK) Intercord (Germany) Island (UK) Japo (Germany), Jet (UK) MCA (UK) MFP (UK) MGM (UK) Metronome (Germany) Mooncrest (UK) Obscure (UK), Ohr (Germany) Phonogram (Germany, UK) Polydor (UK), Pye (UK), Purple (UK) RAK (UK) RCA (Germany, UK) Red Lightning (UK) Rocket (UK) Sky (Germany), Sonet (UK), Sunset (UK) Syndicate Chapter (UK), Threshold (UK), Transatlantic (UK) Trojan (UK), United Artists (Germany, UK) Vertigo (Germany, UK) Virgin (UK) WWA (UK), Warner Bros (Germany, UK) (SEE ADVERTISEMENT)

• **UNION (Area Code 201)**

Program One Stop Inc (Rec. & Tape OS)—Buyers Singles Frank DiMarsico—see Program Recs
Program Recs Inc., 950 Greeley Ave Zip 07083 Tel 964-3434 Owners Ralph Schechtman, Dave Casey Mgr Frank DiMarsico, Buyers Singles James Hall, Albums & Tape, Ed Fredricks (Rec. & Tape D), (Rec. & Tape OS as Program One Stop Inc.)
Branch: Saugerties, N.Y.
Rec. labels: Abet, Agoro, Ala, Creed, Dingo Evertru Ex-cello Glori, Gospel Way HSE, Hob Kenwood Laft Mankind, Nasco Nashboro Richburg Specialty
Tape lines: Same as rec. labels
Accessories: Duotone, Le-Bo, Peerless
Transcontinent of New Jersey PO Box 405, 1080 Garden State Rd Zip 07083 Tel 964-6222 (Rec. & Tape OS & RJ)
Home office: Buffalo, N.Y. Transcontinent Rec. Sales

• **WESTVILLE (Area Code 609)**

American Rec. Sales Inc 1120 Crown Point Rd Zip 08093 Tel B48-1900 Pres & Buyer Bill Buster Warehouse Mgr Bill Carlin (Rec. D, OS, I & E)
Branch: San Francisco Calif American Rec. Sales West Inc
Labels: Eric, all 45 rpm oldies

NEW MEXICO

• **ALBUQUERQUE (Area Code 505)**

Del Norte Rec. Dist. PO Box 6021 Zip B7107 Tel (505) 242-4616 Owner & Buyer Bennie Martinez Mgr Margaret Martinez (Rec. D)
Labels: Ability Alta Vista Casanova Cristy Del Norte Gema, Kiva, More, Pueblo, Sunrise Supermex
Hurricane Rec. Dist. 1927 San Mateo NE Zip B7110 Tel 265-4039/3049 Owners Al Morrie & B Sanchez Mgr Al Sanchez Buyer Morrie Sanchez (Rec. & Tape D & RJ)
Rec. labels: Alegre Arcano, Buena Suerte Casanova Caytronics, Columbia Cristy DLV Dimsa, Discuba Disneylandia Dominante, Eco Falcon Freddie Gas Good Luck Hurricane Keyloc, Magda Marsol, Mex-Melody Miami, More, Mother Lode Musart, Musimex, Orfeon Papatote Parnaso, El Pato Peerless, RJG Rovi, Sonido Int'l Sunglow Teardrop, Tex-Mex, Tico, Torres Tuna UA Latino El Zarape, Zaz, Zeida & most labels from Mexico, New Mexico & Texas
Tape lines: Same as rec. labels
Tocino Music Ent's 900 Fourth St SW Zip B7102 Tel 247-8051 Owner, Mgr & Buyer G.G. Hardin (Rec. & Tape D & OS)
Rec. labels: Casanova, Cristy Del Norte, Hurricane Kiva, Mother Lode
Tape lines: Same as rec. labels
Accessories: Recoton

• **SANTA FE (Area Code 505)**

Lee Muniz & Son Ent's., 803 Rio Vista Zip B7501 Tel 982-9651 Pres. Lee Muniz (Rec. & Tape D)

NEW YORK

• **ALBANY AREA (Area Code 518)**

Bee Gee Dist. Corp Shaker Park, Latham 12110 Tel 785-1122 Owner Leonard Smith, Mgr Lawrence Smith, Sales Mgr Herbert N Dorfman Buyers Singles Paul Biddle, Albums, Arthur Kline, Tape, Virginia Yaksta (Rec. & Tape D & RJ), (Rec. & Tape OS as Leonard Smith Inc.)
Rec. labels: AA, Ace of Hearts Alithia, Ambassador Audio Fidelity, Berlitz, Bert & I, CMS, Cadet Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone Creative Sound, Crown, Dana, Daybreak, Dyno, ESP,

RACK JOBBERS
WHOLESALE DISTRIBUTORS
TAPE & RECORD PROMOTIONS



CANDY STRIPE RECORDS

N.Y.
PHONE:
(212) 895-3930
(212) 895-3931

371 South Main St.
Freeport, N.Y. 11520—U.S.A.

L.I.
PHONE:
(516) 379-5151
(516) 379-5760
(516) 379-5761

OUT OF NEW YORK STATE, CALL TOLL FREE 800-645-3747

CANDY
STRIPE'S



Prices

ALL LABELS—COMPLETE CATALOGS
—NEW RELEASES—

ALBUMS (List 6.98) **3³⁵** to **3⁵⁰** None Higher
Your Choice

TAPES (List 7.98) **4²⁰** to **4⁴⁰** None Higher
Your Choice

POPS (Top 100)..... **61¢** Box Lots Only

Write or Call Dave for Free Catalogs & Weekly Specials

CUT-OUT ALBUMS **50¢** and Up

CUT-OUT TAPES **\$1.00** and Up

Wholesale Only. Minimum 30 Pieces . . . Your Choice.

WE EXPORT TO ALL NATIONS

TELEX: 126851 CANSTRIPE-FREE

**FOR A COMPLETE FILL
On All Major Label
SOUL-POP-REGGAE
& CALYPSO
LP's & 45's
CALL COX**

Box Lots

All Soul &
Pop 45's **.60¢ ea.** —
All Reggae
& Calypso 45's.. **.69¢ ea. 65¢ ea.**
LP's
(6.98 list) **\$3.59 ea. 3.39 ea.**
LP's Reggae
& Calypso **\$3.69 and up**

Best Across the Board
Deal on 45's

COX's Record Dist. Corp.
BROOKLYN'S YOUNGEST AND
FASTEST GROWING ONE-STOP
162 Park Place, Brooklyn, N.Y. 11217
(212) 638-5075

Everest, Fiesta, First Component, Fleetwood, Golden, Grecophon, Greene Mountain, Hotline, Jay Jay, Juno, LMI Light, Majestic, Mountain Dew, Music Minus One, Musico Myrrh, Original Sound, Peter Pan, Pickwick, Plantation Project 3, Ranwood, Rim-Rik, Sacred, Simon Says, Starr, Turnabout, Word, Vox
Tape lines: Berlitz, ESP, Fiesta, GRT, Original Sound, Sacred, Word
Accessories: Blank tape (Capitol, Memorex, Scotch) carrying cases (Custom Case, Peerless), Recoton & Le-Bo prods

Handleman Co. 8 Northway Ln. Latham 12110 Tel 783 5436 Mgr Frank Griffin Buyers Fran Griffin Greg Siori (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Area) Mich

Jane's One Stop 1241 Broadway Zip 12204 Tel 434-8396 Mgr Jane Rey (Rec. & Tape OS)
Home office: Buffalo N.Y. Transcontinent Rec Sales (Rec. & Tape RJ)

Latham Music Studio B Westview Dr. Latham 12110 Tel 785-9225 Owner & Buyer Felix W. Wielewinski (Rec. & Tape D)

Rec. labels: Adena, Alshire, Ampol, Bayway, Bel-Aire, Chicago, Czech D, Data, Delta Int'l, Dyno, Eastwind, Eurotone, Fantastik, Fiesta, First Component series, Glo, Gold, Goodwill, Halo, JB, JBL, JT Prod ns, Jessup, Jody, JoEm, Kik-R, Le Mans, MGM, Maxim, Monitor, Polka-Rama, Rave, Rex, Ridge, Rim, Rola, Sound Spectrum, Starr, Steljo, Stella, Travelers, Usana
Tape lines: Alshire, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, First Component series, Glo, Halo, JT Prod ns, Jody, Le Mans, Rave, Rex, Ridge, Sound Starr, Steljo, Stella, Travelers, Usana, Wam
One Way Recs Inc. 12 Commercial Rd Zip 12205 Tel 489-3288 Pres David Schlang (Rec. & Tape D & OS)

**Distributes cut-outs & overstocks (SEE ADVERTISE-
MENT)**

Leonard Smith Inc. (Rec. & Tape OS), see Bee Gee Dist Corp

Trans World Music Corp., PO Box 11580 Zip 12211, 874 Albany-Shaker Rd. Latham 12110 Tel 783-5152 Owner Robert J Higgins, Mgr Robert L Hawley, Buyers Singles, Bob Zampier, Albums Bob Langford, Tape Tony Niemczik (Rec. & Tape D, OS & RJ)

Rec. labels: AA, Audio Fidelity, BASF, Bert & I, Black Lion, CMS, Caedmon, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown Dano, Desto, Disneyland, Dyno, ENJA, Everest, Fiesta, First Component, Golden, Grecophon, Greene Mountain, Light, MPS, Mountain Dew, Original Sound, Oryx, Peter Pan, Philo, Pickwick, Project 3, Rim, Sacred, Salsoul, Turnabout, Vox, Word
Tape lines: Fiesta, GRT, Heart Warming, Impact, Original Sound, Pickwick, Project 3, Word
Playback equip.: Craig
Accessories: BASF, Capitol, Data Display Systems, De-

von Design, Discwasher, Le-Bo, Memorex, Planstiehl, Ray-O-Vac, Recoton, Robins, Scotch, Watt
U S Rec Co., 100 Watervliet St Zip 12206 Tel 436-9657 Mgr Joe Dean (Rec. & Tape RJ)
Distributes promotional materials
Home office: Somerset, Mass. (Rec. & Tape RJ & E)

● **AMSTERDAM (Area Code 518)**

Almor Playtime Co. Inc. 140 Guy Park Ave Zip 12010 Tel 843-3801 VP Albert A Hyman (Rec. & Tape D, OS & RJ)

Branches: Syracuse, N.Y., South Burlington (Burlington Area), Vt., Almor Whistle Dist g Co
Labels: Camden, Disneyland-Vista, Pickwick Int'l, Victrola, sub-distributes for Capitol, Columbia, Decca, RCA

Tape lines: Ampex, Capitol, Columbia, Liberty, Mercury, Pickwick, RCA
Accessories: Amberg, Le-Bo, Recoton

● **BEDFORD HILLS (Area Code 914)**

Polyphonwerke Aktiengesellschaft PO Box 124 Zip 10507 Tel 666-5287 Owner Olga Jirakova Mgr Karel B Weiss (Rec. D & I)

Labels: Polyphon, Qualiton, Ultraphon
Labels imported: Supraphon (Czechoslovakia)

● **BUFFALO (Area Code 716)**

Alpha Dist g Corp., 32 Ripley Dr Zip 14213 Tel 883-1934 Contact Frankie Nestro (Rec. & Tape D)
Home office: New York N.Y. (See for prod distributed) (SEE ADVERTISEMENT)

Best & Gold Rec. Dists., 355 Harlem Rd Zip 14224 Tel 826-9560 Owner Leonard Silver Buyers Recs Doug Dombrowski, Tape, John Lilley (Rec. & Tape D, also see Transcontinent Rec Sales)

Rec. labels: A&M, ATV, Abnak, Action, Aero-Space, American, Amherst, Amy, Anista, Arco, Audio Recs, Babylon, Baytown, Bellina, Black Jazz, Blue Note, Blue Rock, Botanic, Brut, Budidah, Buena Vista, Bullet, Bunky, Calla, Capsoul, Carousel, Cartwheel, Challenge, Chance, Chart, Checkmate, Chelsea, Ch-Sound, Cobblestone, County Fair, Crescendo, Crumson, Curton, Dark Horse, Delta, Disneyland, Dyno, Earl, Ebony Sound, Era, Expo, Focus, Gateway, Granite, Grateful Dead, H&L, Hotline, Hot Wax, Island, Kama Sutra, La Val, Mainstream, Muse, Music Merchant, Nashville, IX, Chains, Ode, Onyx, Ovation, Pace, Partee, Peacock, Philly Groove, Playboy, Poson Ring, Private Stock, Pye, Queen City, Raimy, Wednesday, Ranwood, Rocky Road, Roulette Round, Roxbury, Segue, Seventy 7, Starday, Sue, Super K, TCF, T-Neck, United Artists, Vista
Tape lines: All lines

Buffalo Ents Inc. 3637 Union Rd Zip 14225 Tel 685-2400 Pres Carl Cavage, Buyer John Grandoni (Rec. & Tape RJ)

Buffalo One Stop, 1790 Main St Zip 14208 Tel 882-0427 Mgr Larry Ver Hagen, Buyers Singles & Tape, Larry Ver Hagen, Albums, Doug Dombrowski (Rec. & Tape OS, also see Transcontinent Rec Sales)

Ruda's Dist g Co, 915 Broadway Zip 14212 Tel 852-3121 Owner Don Ruda (Rec. & Tape OS)
Distributes polka prod

Soul Recs One Stop Inc., 350 Broadway Zip 14204 Tel 856-3051 Pres Del Broward Mgr Mary Myles, Buyer Audrey A Broward (Rec. & Tape OS & RJ)

Transcontinent Rec Sales Inc., 355 Harlem Rd Zip 14224 Tel 826-9560 Owner Leonard Silver, Buyer Doug Dombrowski (Rec. & Tape RJ), (Rec. & Tape OS as Buffalo One Stop), (Rec. & Tape D as Best & Gold Rec Dists)

Branches: Union, N.J., Transcontinent of New Jersey (Rec. & Tape OS & RJ); Albany, N.Y. Jane's One Stop (Rec. & Tape OS); Rochester, N.Y. Rochester One Stop (Rec. & Tape OS & RJ); Syracuse, N.Y. Syracuse One Stop (Rec. & Tape OS & RJ); Cincinnati, Ohio Ambat Recs (Rec. & Tape OS & RJ); Cleveland, Ohio Northern Rec Sales (Rec. & Tape OS & RJ); Dayton, Ohio Ambat Recs (Rec. & Tape OS & RJ)

● **CHATHAM (Area Code 518)**

Waterfall Rec. Dists Ltd., 16 River St Zip 12037 Tel 392-3401 Owner & Albums Buyer Arnold S Caplin Mgr Daniel Stern (Rec. D)

Labels: Adelphi, Advent, Archeck, Alligator, American Heritage, Arthoolie, Aries, Avani, Bandstand, Bay Berkeleyy, Big Band Archives, Big Band Int'l, Biograph, CRI, Cambridge, Cassandra Center, Chairman, Classic Jazz, Conversa-Phone, County, Crystal, Curtem, Call, Delos, ESP, Euphonic, Sounds, Everest, Extreme, Rarities, Flying Fish, Folk Legacy, Folkways, GNP, Crescendo, Genesis, Gutfiddle, Golden Era, Guitar World, Harwin, Historical, Homespun, Inner City, Jalyn, Jazz Archives, Jessup, Jim Taylor, Joyce, Kicking Mule, Louisville, Sympy, Lynchord, Master Jazz, Meadowlands, Melodeon, Merry Makers, Milneberg, Monitor, Mountain Railroad, Music Minus One, Old Homestead, Orign Jazz, Orion, Pandora, Philo, Phoenix Jazz, Piedmont, Radiola, Radio, Reuners, Rego, Irish, Revonah, Rounder, Rumbleseat, Serenus, Sound Effects, Spolite, Stash, Sunbeam, Swing Era, Takoma, Trix, WIMR

● **CORTLAND (Area Code 607)**

Icarus Recs Inc., 107 Homer Ave Zip 13045 Tel 756-2737 VP Rich Krasnoff (Rec. OS & RJ)

● **EAST NASSAU (Area Code 518)**

Mobile Rec. Serv. Co., Coldwater Tavern Rd Zip 12062 Tel 766-2071 Mgr Vince Talbot (Rec. OS)
Home office: Pittsburgh, Pa (Rec. D & OS)

● **FARMINGDALE, L.I. (Area Code 516)**

All-Boro Recs & Tapes Inc., 176 Central Ave Zip 11735 Tel 293-2250 Owner Del Greene, Mgr Lou Nekola, Buyers Singles, Peter Greene, Albums & Tape Lou Nekola (Rec. & Tape OS) (SEE ADVERTISEMENT)
Variety Audio (div of Phoenix Inds Corp.), 144 Milbar Blvd Zip 11735 Tel 293-5858 Owner & Mgr David Shichman, Buyer Bill Kobrin (Rec. & Tape RJ)

RECORD RETAILERS!

Looking for
SERVICE • FILL • PRICE?
Try

**ALL RECORD
DISTRIBUTING, INC.**

44 Bond Street, Westbury, N.Y. 11590 • 516 997-7160

ALL

THE TOP SINGLES
THE TOP DISCO SINGLES
THE BEST OF OLDIE '45s
THE TOP SELLING LPs plus 20,000 titles
THE TOP SELLING TAPES plus large inventory
TOP CREAM OF THE CUT-OUTS
THE SERVICE DISTRIBUTOR OF THE WORLD

What Others, Promise, All Records Delivers

- Same Day Service
- Free local pick up and delivery service
- Hit Sheets for LPs and 45s supplied FREE

Call or write for prices and weekly specials
TERMS: Domestic—COD • Foreign—Letter of credit
TELEX: 144621 ALLRECORD WERY
WHOLESALE ONLY—MINIMUM ORDER TO SHIP \$100.00
(Member of NARM)

29
Years of Experience

ALPHA
Distributing Corp.

IN
NEW YORK
NEW JERSEY
CONNECTICUT
MASSACHUSETTS

20 WEST END AVENUE, NEW YORK, N.Y. 10023

212-586-6200

Telex: 236581 ALCO

MET RICHMOND LATIN RECORD SALES

“The Largest Selection of Spanish LP’s & 8-Track Tapes In U.S.A.”

1637 Utica Ave., Brooklyn, N.Y. 11234
Tel: (212) 253-4600—Cable Address: SEECODISC, N.Y.

Thanks to our Licensees for making SEECO Records Tops in Latin Music

Exclusive Distributors of
SEECO, TROPICAL and SOUND TRIANGLE RECORDS

DAVID LAST, President

● **FREDONIA (Area Code 716)**

Warren Radio Inc. 15 Main St Zip 14063 Tel 672-2418
Mgr John Dickenson (Tape D)
Home office: Erie Pa
Tape lines: Capitol, Columbia, Liberty, Morris, RCA, United Artists

● **FREEMPORT, L.I. (Area Code 516)**

Candy Stripe Recs Inc 371 S Main St Zip 11520 Tel 379-5151, NYC (212) 895-3930 WATS (BDD) 645-3747 Owner & Pres Bernard Keil VP Arleen Keil Mgr David Minton, Buyers Singles Arne Nadoy Alburns, Ben Kaner Tape Ralph Brunetti (Rec. & Tape D, OS, RJ & E)
Rec. labels: ABC A&M Angel Apple, Arista, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddah, Canaan Capitol Casablanca Chi-Sound, Coiseum Columbia Conversa-Phone, Deram, Dore, Dunhill, Elektra Epic, Fantasy, Fiesta Folkways, GWP, Harvest Hi, Invictus, Island Kent, Liberty, London London Int'l MAM, MGM, Mainstream, Mercury, Monitor, Monument, Motown, Musicor, Ode, Parrot Phase 4 Stereo Plantation, Polydor, RCA, Radiola Ranwood, Reprise Richmond Scepter, Seraphim, Shelter Stormy Forest Threshold United Artists, Warner Bros, Windfall Word

Tape lines: A&M Capitol, Columbia, Liberty Motown, RCA, United Artists

Playback equip.: Capitol
Accessories: Blank loaded tape (Capitol Magnetics, Columbia, Memorex), carrying & storage cases, cleaners cloths & brushes (Le-bo) (SEE ADVERTISEMENT)

Double B Recs & Tape Corp PO Box 229, 67 Albany Ave Zip 11520 Tel 378-2222 Owner Bernard Boorstein Mgr. Singles & Albums Buyer Don Liberatore Tape Buyer Zeke Lenga (Rec. & Tape OS)

Branch: Newark, N.J (SEE ADVERTISEMENT)
Elroy Ents Inc 39 St Mary's Pl Zip 11520 Tel 223-3910 Pres Roylmer Buyers Singles, V. Causeman Albums & Tape M Lerner (Rec. & Tape RJ)

● **GREAT NECK, L.I. (Area Code 516)**

Playette Corp. 3D1 East Shore Rd Zip 11023 Tel 487-3D64 Owner Sidney A Evans (Rec. & Tape I)
Rec. labels imported: Academia Ades (France) Amadeo, Cetra (Italy), Chant du Monde (France), DG (France) Festival (France) GMS-Disc Hachette Hispavox (Spain), Lumen (France), Nuova Pleiade (France) Visaphon (Germany)

Tape lines imported: Ades (France), Cetra (Italy) Festival (France) Hispavox (Spain) Pleiade (France) Visaphon (Germany)

● **HEMPSTEAD, L.I. (Area Code 516)**

Innovative Recs Co PO Box 518 Zip 11758 Owners Matthew W Gardner Joseph V Staron (Rec. I—jazz prod)

FACE THE MUSIC



PETERS INTERNATIONAL

MANUFACTURERS • DISTRIBUTORS

- THE LEADER IN THE FIELD OF IMPORTED MUSIC
- FAST, DEPENDABLE SERVICE
- LARGE INVENTORY OF ROCK, POP, CLASSICAL, JAZZ, and ETHNIC MUSIC



Peters International, Inc.

619 West 54th Street
New York, N.Y. 10019
Tel. (212) 246-2400

SEND FOR OUR LATEST CATALOGS

BARCLAY ROCK ARIAN	50c ea.	NUMERICAL JAZZ CLASSICAL	ARABIC INDIAN GERMAN	ITALIAN GREEK FRENCH	\$1.00 ea.
--------------------------	------------	--------------------------------	----------------------------	----------------------------	---------------

(complimentary to dealers)

Namssor Ltd., 237 Main St. Zip 11550 Tel 481-6703
 Pres. Marvin W. Rossman (Rec. & Tape I & E) (SEE ADVERTISEMENT)

● **HICKSVILLE, L.I. (Area Code 516)**

Wilm Sales, 69 Broadway Zip 11801 Tel 433-0337
 Owner & Mgr Edward Smith (Rec. OS & RJ, Tape OS)

● **HUNTINGTON STATION, L.I. (Area Code 516)**

Precision Electronics—The Stereo Center, 1335 New York Ave Zip 11746 Tel 427-6900 (Tape OS)

● **ISLAND PARK, L.I. (Area Code 516)**

Price Rite Rec. Corp., 4245 Austin Blvd Zip 11558 Tel 431-8783 Pres & Buyer Lawrence Sonin (Rec. & Tape OS & E) (SEE ADVERTISEMENT)

Scott Dist'g Corp., PO Box 280 4217 Austin Blvd Zip 11558 Tel 432-1234 Owner Sidney Kruglick Sales Alma Lieber, Buyer Bert Simmerlein (Rec. & Tape D, I & E)

Branch: Norfolk, Va
 Distributes promotional recs. & tapes. (SEE ADVERTISEMENT)

● **JAMESTOWN (Area Code 716)**

Warren Radio Inc, 2208 Washington St Zip 14701 Tel 484-1141 Mgr Merle R. Stoelzing, Promo John Olson (Tape D)

Home office: Erie Pa
 Tape lines: Capitol Columbia Liberty Morris RCA United Artists

● **JERICHO, L.I. (Area Code 516)**

Countrywide Tape & Rec. Dists Inc, 200 Robbins Ln Zip 11753 Tel 433-9550 NYC Tel (212) 380-3900 Telex 126316 Pres Stanley Sirote VP's Katherine Koury, Peter Astrup (Rec. & Tape D)

Distributes cutouts & promotions. (SEE ADVERTISEMENT)

Zim Recs., PO Box 15B, 18 Ivy Dr Zip 11753 Tel 681-7102 Owner Arthur Zimmerman (Rec. I & E)

Labels imported: A (UK) Amigo (Sweden), Attlaxeras (Sweden), Big Bear (Netherlands), Black Jack (Germany), Caracol (France), Classic Jazz Masters (Sweden), Dawn Club (Germany), Dexterity (Netherlands) Dragon (Sweden), Family (Italy), First Heard (UK) Flyright (UK) Gaps (Italy, Netherlands) Guilda da Musica (Portugal) Hep (UK), Jazz Society (Sweden) Max (Sweden) Munich (Netherlands), Oldie Blues (Netherlands) Raretone (Italy), Redondel (Argentina) Right Keyhole (Italy) Spotlight (UK), Tagent (UK) Tax (Sweden)

● **KAUNEONGA LAKE (Area Code 914)**

Harbor Rec. Export Corp, 66 Rt 55 Zip 12749 Tel 583

NEW YORK'S MOST ACTIVE ONE STOP STRATFORD DISTRIBUTORS

184-23 Jamaica Avenue, Hollis, N.Y. 11423 (212) 454-8800

COMPLETE ONE STOP SERVICE With 20 Years Experience

Exporting Our Specialty
 1st With The Fast Breaking Hits
 Full Inventory of Tapes—LP's—45 RPM and
 We Stock a Full Line of
 12" DISCOS

LOWEST COMPETITIVE PRICES

Shopping for Prices?

If you Haven't
 tried us You're
 Losing Money. Save!
 Get our Quotes
 (212) 454-8800

Send a Copy of Your Special List

Store Name _____

Address _____

City _____ State _____ Zip _____

Prep. Name _____



R & J Records Inc.

108 SHERMAN AVENUE • NEW YORK, N.Y. 10034
 (212) 942-8185

Home of
 Salsa

Looking For Latin Music?

We are the largest Latin Distributor in the country. We will be glad to assist you in selecting top-selling product in the fastest growing market in the record business.

Exclusive Distributors of:

FANIA
 COCO

T.R.
 INCA

COTIQUE
 VAYA

TICO
 ALEGRE

EXITOS
 GALA

Top artists such as:

EDDIE PALMIERI
 RAY BARRETO
 TITO RODRIQUEZ
 PACHECO
 HECTOR LAVOE
 RICARDO RAY & BOBBY CRUZ

CHEO FELICIANO
 VITIAN AVILES
 LARRY HARLOW
 TITO PUENTE
 WILLIE COLON
 ISMAEL RIVERA

CELIA CRUZ
 MONGO SANTAMARIA
 LA LUPE
 JOE CUBA
 FANIA ALL-STARS
 ORQUESTRA NOVEL

All orders shipped C.O.D., f.o.b. New York.

Call us for free catalogs and prices.



R & J Records Inc.

108 SHERMAN AVENUE • NEW YORK, N.Y. 10034
 (212) 942-8185

Home of
 Salsa

Wholesalers

EXPORT ONLY

ARE YOU AN OVERSEAS RECORD & TAPE BUYER LOOKING FOR:

- 1. CLOSEOUT RECORDS & TAPES?**
—Largest Assortment, Low, Low Prices.
- 2. NEW & CURRENT RELEASES ALL LABELS?**
—Fast Service, Competitive Prices.
- 3. RECORD & TAPE ACCESSORIES?**
—Largest & Most Complete Selection.
- 4. FINEST HIGH QUALITY SPEAKERS?**
“Klipsch” Brand.

If so, communicate immediately with a firm that has been serving the overseas record, tape and high fidelity markets FOR 30 YEARS.

ALBERT SCHULTZ, INC.

116 West 14th Street, New York, N.Y. 10011 USA
(212) 924-1122/Cable: ALBYREP New York/Telex: 236569 (ALBYUR)

4095 Pres Jerome Horng (Rec. & Tape E)
Branch: Brooklyn (New York Metropolitan Area) N Y

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

- A A A Rec. Hunter Dist g Co. 507 Fifth Ave Zip 10017
Tel 697-8970. Owner Jay Sonin, OS & RJ Mgr. Jimmy McGrath (Rec. & Tape OS & RJ), (Rec. & Tape E as All Brands Rec & Tape Export Corp. 507 Export Corp.)
- A B C Recs Inc. 56-16 37 Ave. Woodside 11377 Tel 476-0500 Mgr Shelly Rudin (Rec. & Tape D)
Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat ABC-Blue Thumb, ABC-Command ABC-Dot ABC-Duke, ABC-Dunhill ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC Songbird ABC-Westminster ABC-Westminster Grand Award, Anchor Passport, Shelter, Sure
Tape lines: Same as rec. labels
- A-1 Rec Sales, 659 10 Ave Zip 10036 Tel 246-1234/3330 Mgr & Buyer Otto Wilkinson (Rec. & Tape OS) (SEE ADVERTISEMENT)
- African Rec. Centre Dist's Ltd., 1194 Nostrand Ave., Brooklyn 11225 Tel 772-5665 Pres Rudolph Francis, VP Ralph Johnson, Buyers Singles, Francis Lesmore, Albums Ralph Johnson (Rec. D & I)
Labels: African Music Explosion Fiesta, Koia, Makossa group
- Airdisc USA 949 Broadway Zip 10010 Pres Alexej Ugrinsky (Rec. & Tape E)
- All Brands Rec. & Tape Export Corp. (Rec. & Tape E), see AAA Rec. Hunter Dist g Co.
- Alpha Dist g Corp., 20 West End Ave Zip 10023 Tel 586-6200 Owner Harry N Apostolers, Mgr & Buyer Murray Viscoso, Sales Mgr Nick Campanella (Rec. & Tape D)
Branches: Vernon (Hartford Area), Conn., Weymouth (Boston Metropolitan Area) Mass., Buffalo, N Y
Rec. labels: A&M, Abkco, Antilles, Arista, Avoca, Bang CTI, Children s Recs of America, De-Lite, Disneyland, GNP Crescendo, Gang, Groove Merchant, Hob, Island, Lifesong, Living Language, London, Mainstream, Monmouth Evergreen, Motown group, Ode, Original Sound, Ovaton, PIP, Private Stock, Project 3, Scepter Tamla, Vanguard
Tape lines: All lines (SEE ADVERTISEMENT)
- American Album & Tape Dist's., 850 Seventh Ave Zip 10019 Tel 247-3188 541-5350 Pres David King, VP Henry Rosenberg (Rec. & Tape D, I & E)
Rec. labels: AAT, AVI, American Nostalgia, overstocks & promos
Imports close-outs, foreign surplus albums
Tape lines: American Entertainment, overstocks & promos. (SEE ADVERTISEMENT)
- Antilla Rec Dist Inc., 667 10 Ave Zip 10036 Tel 582-4546/4943 Mgr J Hernandez (Rec. & Tape D, OS & RJ)
Labels: Antilla, Aro, Bravo, Gema, Maype, Modiner

You're in MALVERNE COUNTRY

12 SALESMEN & 3 PROMOTION MEN COVERING ENTIRE TERRITORY
ENTIRE TERRITORY IN DIRECT COMMUNICATION VIA WATS LINE.



E. Hartford Office: 1128 Main St. (203) 528-4576
Boston Office: 77 Summer St. (617) 423-3820

OUR 31ST YEAR OF SERVICE TO THE RECORD INDUSTRY

MALVERNE DISTRIBUTORS, INC.

New York and New Jersey Offices and Warehouses:
35-35 35th St., L.I.C., N.Y. 11106
Tel: (212) 392-5700—Toll free wats line: 800/221-1406

Jerry Winston, President; Je Grippo, V.P. & Dir. of Marketing; Harvey Maybrown, Sales Mgr.; George Mull, Sales Mgr. for New England Territory

Musicalia Musicuba Orosound Rumba Suave Tone Latino
 Apex Martin Rec Sales Inc 1650 Broadway Suite 110B Zip 10019 Tel 349 4461 Owner Joe Martin Owner & Mgr Jerry Cohen Sales Mgr Morty Gilbert Buyers Singles, Ed Gries Albums Jerry Cohen (Rec. & Tape D; Rec. OS & RJ)
 Branch: Hillside N J (Rec & Tape D, OS, RJ & E)
 Labels: ASI, Arrest Audio Fidelity BASF Black Lion Chiaroscuro Concord Jazz Copperfield Crossover D&M Disco Flashlight Glendale Grandstand Greenback Greg JAS Little City Mark 56 Mushroom NAMI Pilgrim Pure Gold Pyramid Roulette Samdya Sandcastle Satellite Shield Sirocco Stirling Gold Strata East Syntonic Research Thumble
 Accessories: Blank tape (BASF, Maxell Scotch) needles (Walco) (SEE ADVERTISEMENT)
 Apon Rec Co Inc PO Box 30B2 Steinway Sta 44-16 Broadway Long Island City 11103 Tel 721 5599 Pres Andrej M Poncic Sales Mgr Donald M Ze mann (Rec. & Tape I)
 Rec. labels imported: Amadeo (Austria) Angelicum (Italy) Christophorus (Germany) Harmonia Mundi (Germany) Jugoton (Yugoslavia) Opus (Czechoslovakia) Panton (Czechoslovakia), Polyphon (Austria), Supraphon (Czechoslovakia)
 Tape lines imported: Amadeo (Austria), Christophorus (Germany) Harmonia Mundi (Germany), Jugoton (Yugoslavia) Opus (Czechoslovakia) Supraphon (Czechoslovakia)
 Archer Int'l Mktg, 150 Fifth Ave Zip 10011 Tel 243-7726 Cable TAPEXRON Contact Arthur Lipton (Rec. & Tape I & E)
 Argus Rec Dists (Rec. D) - Mgr Rose Saggio - see Recorded Auditory Materials Inc
 Arovox Rec Corp (Rec. & Tape RJ), see Olympia Rec. Inc
 Audio Dist Inc 1182 Broadway Zip 10001 Tel 725-4570 Pres Al Antebi VP Buddy Antebi (Rec. & Tape D)
 Distributes cut-outs
 Auditorama Recs Corp 65B 10 Ave Zip 10036 Tel 246-985B Owner Rafael Diaz Gutierrez Mgr Hilda Diaz Gutierrez (Rec. D)
 Labels: Almendra Auditorama Fabuloso Gas LT Latin Int'l Latino, Legal Lozano Madely Mary Lou Orion Taurus, Velvet Venus Yare
 Berklay Air Servs Mktg PO Box 665 JFK Airport Bldg B0 Jamaica 11430 Tel 656 6066 Owner Bernard Kleinberg (Rec. & Tape E) (SEE ADVERTISEMENT)
 Beta Recs Dists Inc 599 10 Ave Zip 10036 Tel 239-0440 Pres John Halonka VP John Halonka Jr (Rec. D)
 Labels: All Platinum Argo BRC Blues Spectrum Brunswick CTI Cadet Cenpro Checker Chess Creative World Dakar Dore Durum Elay Jewel Jupiter Kudu Laff Laurie Light Makossa Paula Ronn Sheba

COUNTRYWIDE

RECORD & TAPE DISTRIBUTORS, INC.

Most Exciting Distributor of

- CUT-OUTS and OVERRUNS
- PROMOTIONAL ROCK & R&B LP's
- TAPES AND CASSETTES

We receive letters saying we have the best catalog in the business. *Send for it.*

COUNTRYWIDE

RECORD & TAPE DISTRIBUTORS, INC.

200 ROBBINS LANE, JERICHO, N.Y. 11753
 Telex 126316 Answer Back CWTRI-UI-JERI
 (516) 433-9550 (212) 380-3900

Wholesalers



NEW YORK



ATLANTA



CLEVELAND

**SERVING SMALL TOWNS and
 BIG CITIES EVERYWHERE**

- Orders Processed and Shipped Within 24 Hours
- 24 Hour Delivery to Major European Cities
- Three Large Warehouses

All orders C.O.D., shipped
 F.O.B. our warehouse. Wholesale
 only. All payments must be in
 U.S. currency. Large users
 call or cable for special box prices

We will handle your special orders.

RECORD SHACK CORPORATION • RECORD SHACK CORPORATION • RECORD SHACK CORPORATION

2132 Second Avenue
 Manhattan, N.Y. 10029 **Telex 62632**
 (212) 369-8600

3123 Oakcliff Industrial Street
 Atlanta, Ga. 30340
 (404) 455-6886

7171 Industrial Park Blvd.
 Mentor, Ohio 44060
 (216) 951-6650



29 West 46th Street, New York, N. Y. 10036
PHONE: (212) 354-5613

**SAMBA — BOSSA NOVA — CARNIVAL
BRAZILIAN FOLK MUSIC
DISCO SAMBA
ROCK SAMBA
PORTUGUES MUSIC**

Free Catalogues on Request

**EXCLUSIVE IMPORTERS AND DISTRIBUTORS
of records and tapes**



MARCUS PEREIRA, AND OTHERS

SHORT & SWEET

\$3³⁹

ALL THE TIME

**One Price & One Price Only
for any \$6.98 LP**

Not 1 Week Only • No Box Lots Required • Any Quantity is an Order

***SAME-DAY DELIVERY SERVICE
UPS, TRAILWAYS, GREYHOUND, AIR EXPRESS**

***Call us at (212) 347-3530 or
(516) 213-2250**

**ALL-BORO RECORD
& TAPE**

176 CENTRAL AVE. • FARMINGDALE, N.Y. 11735

Soul Power, Stang, Takoma, Turbo, 20th Century, 20th Century-Westbound, Vibration. (SEE ADVERTISEMENT)
Capitol Recs 1370 Ave. of the Americas Zip 10019 Tel 757-7470 (Rec. & Tape D)
Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel
Cardinal Export Corp 135 W 29 St Zip 10001 Tel 736-5855 Owner Arthur Lerner Gen Mgr Bernardo Golden (Rec. & Tape E)
Caytronics Corp 240 Madison Ave Zip 10016 Tel 889-0044 Pres Joe Cayre, Chm Gen Mgr, Buyer & Sec'y-Treas Stanley Cayre VP's Ken Cayre, Chuck Gregory, David Kerner, Lee Schapiro, Rinel Sousa (Rec. & Tape D, I & E). Local branch: 653 10 Ave. Zip 10036 Tel 541-4090 Mgr & Buyer Ken Cayre (Rec. & Tape OS & RJ)
Branches: Los Angeles, Calif. Cayre Inds of California Inc., Miami, Fla., Cayre Dist. of Florida Inc., San Antonio, Tex., Cayre Dist. of Texas Inc. (all Rec. & Tape D)
Rec. labels: Arcano, Bethlehem, Caliente, Canno, Caytronics, Charro, Different Drummer, Mericana, Normex, Pronto, Salsoul
Tape lines: Same as rec. labels
Playback equip., phonographs & accessories: Panasonic
China Books & Periodicals Inc. 125 Fifth Ave Zip 10003 Tel 677-2650 (Rec. I)
Home office: San Francisco, Calif.
Imports from People's Republic of China, Democratic Republic of Vietnam
Columbia Recs 45-24 83 St., Elmhurst 11373 Tel 898-1900 Reg I Dir Rnn Piccolo, Reg I Promo Mktg Mgrs Ed Hynes, George Chavous, Field Sales Mgr Danny Yarbrough Branch Mgr John Kolecki, Local Promo Mgrs Matty Matthews, Joe Senkiewicz, Ms Mike Bernardo (Rec. & Tape D)
Rec. labels: Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Great Western, Gramophone, Harmony, Hot Wax, Invictus, Krishner, Melodiya, Columbia, Monument, Mums, Odyssey, Philadelphia Int'l, RAK, Salsoul, Sound Stage 7, Spindizzy, Sweet City, T-Neck, TSOP, Thunder, Tree Int'l, Virgin
Tape lines: Same as rec. labels
Concorde Rec Dist. 149-15 177 St., Jamaica 11434 Tel 525-4121 Telex 230623 Owner Bryan Mason: VP Stephen Gledhill, Gen. Mgr., Stephen Taub (Rec. & Tape E)
Cox Rec. Dist., 162 Park Pl., Brooklyn 11217. Tel: 638-5075. Contact: Mervin Cox. (Rec. OS) (SEE ADVERTISEMENT)
Daks Rec Center, 892 Flatbush Ave., Brooklyn 11236 Tel 284-7268 (Rec. & Tape OS, I & E)
Daro Exports Ltd., 1468 Coney Island Ave., Brooklyn 11230 Tel 252-4355 Pres Albert J Okas, Mgr G Okas (Rec. & Tape E)
Exports all rec. labels, blank tape, pre-recorded tape, tape accessories. (SEE ADVERTISEMENT)
Dial Rec Corp., 750 10 Ave Zip 10019 Tel 247-5370 Owner Ismael Gonzalez, Mgr Jose Ceron (Rec. & Tape D)
Rec. labels: Arc, Fuentes, Miami, Polydor
Tape lines: Same as rec. labels
Discolando Recs & Tapes Inc., 738 10 Ave Zip 10019 Tel 581-0650 Owner Orlando Bru, Mgr Louis Gargallo (Rec. & Tape D, OS, RJ, I & E)
Labels: Billo, Discolando, Fri, OB, Tikal, Top Hit, Zeida
Distribudora Nacional de Discos de New York, 214 W 96 St Zip 10025 Tel 866-2469 Pres L Raul Bernard, VP & Sec'y-Treas Blanca Bernard (Rec. & Tape D), (Rec. & Tape I & E as Otoao Recs Co Int'l Ltd.)
Rec. labels: Algo, Banny Colony, Coqui, Dinsa, Fenix, Kelsa, ORC, Taino
Tape lines: Algo, Banny, Colony, Coqui, Kelsa, ORC, Taino
Dolian Prods Corp., 307 Fifth Ave Zip 10016 Tel 684-6274 (Rec. & Tape E)
Eltron Export Co., 57 Leonard St Zip 10013, Tel 966-4710, Pres. Werner T. Glaeser (Rec. & Tape E) (SEE ADVERTISEMENT)
David Eskin Inc., 400 Riverside Dr Zip 10025 Tel 749-4257 Telex 237460 Pres David Eskin (Rec. & Tape E) (SEE ADVERTISEMENT)
507 Export Corp (Rec. & Tape E), see AAA Rec Hunter Dist g Co
German Language Publ ns Inc., 75 Varick St Zip 10013 Tel 736-7455 Pres Peter J Perske (Rec. & Tape D, I & E)
Branch: Englewood Cliffs N J
German News Co Inc 218 E 86 St Zip 10028 Tel 288-5500 Pres S S Tekiner Gen Mgr H W Seiffarth, Sales & Promo Fred H Hoefler (Rec. & Tape D & I)
Rec. label: OASI
Rec. labels imported: Ariola, Baccarola, Vaerenreiter, Brain, Cantate, Discophila, Eurodisc, Fontana, Metro-nome, Musik fur Alle, Philips, Polydor, Preiser, RCA, Telefunken, Top Classic, Wergo (all Germany) Club 99
Tape lines imported: Ariola-Eurodisc, Meironome, Philips, Polydor, Telefunken (all Germany)
Gotham Dist., 1697 Broadway Zip 10019 Tel 757-0740 Owner Joe Bostic, Mgr & Buyer Buddy Franklin (Rec. OS)
Harbor Rec Export Corp PO Box 191, Brooklyn 11209 Tel 748-5307 Pres Jerome Hornig (Rec. & Tape E)
Home office: Kauneonga Lake, N Y
Hitsville Cooperative Inc., 620 W 125 St Zip 10027 Tel 662-0307 (Rec. & Tape OS)
House of Menorah Inc., 36 Eldridge St Zip 10002 Tel 925-7573 Gen Mgr & Buyer Sol Tischler Nat'l Sales Mgr Jonathan Tischler (Rec. & Tape D & I—Hebrew & Yiddish prod only)
Rec. labels: Aderet, Artistic, Banner, CBS, Columbia, Elektra, Emes, Epstein, Famous, GIL, Gal-Ton, Hataklit, Hed Arzi, IMF, Isradisc, Israletra, Israphone, Kol-phone, MG, Makolit, Maloh, Menorah, Monitor, Nachas, Neginah, Noam, Phonodor, Polydor, RCA, Record Collector's Guild, Request, Roulette, Rozanna,

Tikva, Vanguard Zimram Zimray
Tape lines: Aderet Ampis, Banner CBS Emes Epstein
 GIL Gal-Ton, Hataklit Hed Arzi Isradisc Israphone
 Magnatone, Marjanit Menorah Monitor Musique
 Int'le Nachas Pirchei Polydor Record Collector's
 Guild, Tikva Yc Zimray
 Impex Int'l Co. 80 Wall St Zip 10005 Tel 425-2770
 Pres Erwin Lustfield (Rec. & Tape E)
Accessories exported: Blank loaded tape
 J A S Co., PO Box 5B Middle Village 11379 Tel 894-
 5515 Owner & Buyer J Allen Schwenn, RJ Mgr C
 Switzer Export Mgr C Reilly (Rec. & Tape RJ & E)
 J C O A Recs Dist'n Serv (Rec. D & E), see New Music
 Dist'n Serv
 King Karol nc 126 W 42 St Zip 10036 Tel 354-7684
 (Rec. & Tape OS) (SEE ADVERTISEMENT)
 Herbert A Linsky Assocs BBB Seventh Ave Zip 10019
 Tel 582-2594 (Manufacturers rep for deleted & sur
 plus rec inventories) (SEE ADVERTISEMENT)
 M C A Dist'g Corp 445 Park Ave Zip 10022 Tel 759-
 7500 Sales Mgr Harry Bass Promo Ray D Ariano
 Barry Goodman (Rec. & Tape D)
Rec. labels: Coral Legend MCA Rocket State (UK)
 Tally
Tape lines: Same as rec labels
 Malverne Dist's Inc 35-35 35 St Long Island City 11106
 Tel 392-5700 Pres Jerry Winston VP Joe Grippo
 Sales Mgr Harvey Maybrown (Rec. & Tape D)
Branches: East Hartford (Hartford Area) Conn Mal-
 verne Dist's Inc of Connecticut Boston Mass Mal-
 verne Dist's Inc of Boston
Rec. labels: AVI Alston Artists of America Barnaby
 Blue Note, Bold Buddha Casablanca Cat Chelsea
 Chimneyville Chi Sound Chocolate City Claridge
 Creed, Crescent Don King Exello Fantasy GRT
 Glades, Granite Grateful Dead Greedy H&L Imperial
 Janus, Kama Sutra Kenwood Liberty Malaco Man-
 kind Marlin Milestone Muse Nasco Nashboro Oasis
 October Old Town Onyx Playboy Prestige Pye Ran-
 wood Roxbury Round Sam Savoy Shadybrook
 Sound Bird Sound Gems Specialty TK United Artists
 Wicket
Tape lines: AVI Alston Casablanca Cat Chelsea
 Chimneyville Creed Exello Fantasy Glades Grateful
 Dead H&L Marlin Milestone Nashboro Oasis Play-
 boy, Prestige Pye Round Roxbury Savoy Specialty
 TK, United Artists (SEE ADVERTISEMENT)
 Merchants Music Ltd Time & Life Bldg Rockefeller Center
 Zip 10020 Tel 757-6800 Pres Lanny Lee VP &
 Gen Mgr Linda Tarter Buyer Jerry Silver (Rec. &
Tape D, RJ, I & E)
Distributes cut-outs auction close-outs TV recs pre-
 miums
 Met Richmond Rec Sales Inc 1637 Utica Ave Brooklyn
 11234 Tel 253-4600 Owner David Last Mgr Bea
 Cohen. (Rec. & Tape E)
Rec. labels exported: Alma Colonial Norca Seeco
 Sound Triangle Tropical



TAPE KING INC.

220 West 19th Street, New York, N.Y. 10011
 212-675-0800 Telex: 667377

The Fastest Growing One Stop In The Country

LP's • 45's • Tapes
 Any Artist • Any Label

Call us for the lowest prices anywhere



RECORD PEOPLE



ADELPHI
 ADVENT
 ALLIGATOR
 ANDREW'S MUSIC
 ARMOOLIE
 ARIES
 BACKDOOR
 BIG BAND INTERNATIONAL
 BIOGRAPH
 BIRTH
 BLACK SAINT
 BLUE GOOSE
 BLUES CLASSICS
 BOMP
 BRIAR
 BROADWAY
 CMC
 CAROUSEL
 CENTER
 CHAIRMAN
 CHOICE
 CLASSIC JAZZ
 COUNTY
 DAWN CLUB
 DELMARK
 DIRTY SHAME

ESP
 EARTH FORMS
 EMANEM
 ENTR'ACTE
 EPITAPH
 ETOILE
 EUBIE BLAKE MUSIC
 EXPERIENCES ANONYMES
 FAIRMONT
 FLYING FISH
 FOLK LEGACY
 FOLK LYRIC
 FOLKWAYS
 FRETLESS
 FRONT HALL
 GLENDALE
 GOLDEN ERA
 GREEN LINNET
 GUITAR PLAYER
 GUITAR WORLD
 HDS
 HALCYON
 HERWIN
 HISTORICAL
 IPS
 IMPROVISION ARTISTS

INDIA NAVIGATION
 INNER CITY
 JAZZ ARCHIVES
 JAZZ GUILD
 JEZEBEL
 JOYCE
 KICKING MULE
 KWELA
 LP JAZZ
 LEADER (s)
 LEVIATHAN
 LYRICHORD
 MAMLISH
 MARBREN
 MARK 56
 MARY
 MASTER JAZZ
 MELODEON
 MERIDIAN
 MESSAROUND
 MORNING STAR
 MOUNTAIN RAILROAD
 MOZOWN
 MUSIC MINUS ONE
 MUSKADINE
 NESSA
 NIGHTHAWK

OBLIVION
 OLD HOMESTEAD
 OLD TIMEY
 OMNISOUND
 OUTLET
 PHILO
 PHOENIX
 PIEDMONT
 PINE TREE
 RE
 REBEL
 RED LIGHTNIN'
 REDWOOD
 REVELATION
 RIDGE RUNNER
 ROUNDER
 RUMBLESEAT
 SKI
 SRP
 SACKVILLE
 SAN JACINTO
 SEGUE
 SHAMROCK
 SHANACHIE
 SHIAH
 SHOE STRING

SKYLINE
 SOMNATH
 SOUND TRAK
 SPOTLITE
 SPOTLITE (import)
 STASH
 STRING
 SUNBEAM
 SUNNY MOUNTAIN
 SURVIVAL
 SWALLOWTAIL
 SYNDICATE CHAPTER
 SYNTONIC RESEARCH
 TAKOMA
 TANDEM
 TESTAMENT
 TEXAS RECORD CO.
 THISTLE
 TOPIC
 TRAILER
 TRIX
 VANTAGE
 VETCO
 VJ INTERNATIONAL
 YAZOO
 ZIM

**SELECTED IMPORTS and CUTOUTS
 GOOD FILL and FAST SERVICE**

In Boston we carry all the salsa labels including:
 Fania, Tico, Coco, Vaya, Cotique, Alegre,

RECORD PEOPLE

66 GREENE STREET, NEW YORK, NY 10012—(212) 226-7388
 86 SIDNEY STREET, CAMBRIDGE, MA 02139—(617) 864-0232

Tape lines exported: Concert Tape Da-Tone, Seeco Sound Triangle (SEE ADVERTISEMENT)
Musical Recs Co / Musical Tapes Inc. 642 10 Ave Zip 10036 Tel 581-3235 Mgr Conrado Gonzalez (Rec. & Tape D)
Home office: Miami Fla
Rec. labels: Bueno Discuba Eco Eli Musart Musart Norteno, Peerless
Tape lines: Same as rec labels
Musical Tapes Inc. see Musical Recs Co / Musical Tapes Inc
N M C Corp. 1290 Ave of the Americas Zip 10019 Tel 765-1530 Bd Chm Jesse Selter Pres David Bernstein, Exec VP Maxwell Friedberg (Rec. & Tape D) Distributes overstocks & surplus
New Music Dist n Serv. 6 W 95 St Zip 10025 Tel 749-6265 Pres Timothy Marquand, Dir Michael Mantler Mgr Bill Ewell, Buyers Bill Ewell, Allan Baratz, Promo Sue Thomson, Candy Cohen (Rec. D & E), (also Rec. D & E as JCOA Recs Dist n Serv)
Labels: Advance Advent, Airborne Akba, Altsax, Andrew's Music Anima, Arewea, Arise, Asha Atman, Badger, BetCar, Birth Blue Labor, CJR, CRI, CSP, Capra, Carousel, Celebration, Chatham Square, Choice, Composer s Collective, Concept, Creative Music Divine, EPI, Earthforms, Earthquake, Ellipsoid, Emanem, Evidence, Festival, Finnadar, Future, GTW, Gallery, IPS,

Im-Hotep, Intex, Kabell Kwela Labor Man-Made, Mary, Meridian, Minona, Mission Mo-own Nessa, New Frontiers, Nocturne, Nodlew Oblivion Oceanic, Omnisound, Opus One Otc People s Music Works, Performance, Piper, Pyramid, RE Sackville, Segue, 1750 Arch Shih Shih Wu A, Soundmasters, Spitball Straight Ahead Strata-East, Sunrise, Supernal, Survival, Sweet Dragon Testament Third World, 360 Degree Music Transonic, Trnad, Tribe, Triumph Ujamaa Unanimous Anonymous, Universal Justice Varese Int I Watt, Wranebeau
Olympia Rec Ind Inc. 239 W 18 St Zip 10011 Tel 989-7200 Pres Ervin Lutkei, VP Ellen Consetly (Rec. & Tape D), (Rec. & Tape RJ as Arovox Re: Corp)
Rec. labels: Capitol, Columbia, Disneylan I Golden Kelt-Aurora MCA MGM Pickwick, Polydor, RCA, United Artists
Tape lines: Capitol, Columbia, Disneyland, Dot Liberty, MCA Pickwick, RCA United Artists
Accessories: Greco Le-Bo
Otao Recs Co Int l Ltd 214 W 96 St Zip 10025 Tel 866-2469 Owner L R Bernard Mgr D Vera (Rec. & Tape I & E), (Rec. & Tape D as Distribuidora Nacional de Discos de New York)
Rec. labels imported: Beverly (Brazil) Copacabana (Brazil) DINSAs (Peru), Gransa (Ecuador), IEMPSA (Peru), Odeon (Argentina Brazil), Onix (Ecuador), RCA

(Brazil), Sonolux (Colombia), Sono-Radio (Peru), Trova (Argentina), Victoria (Colombia), El Virrey (Peru)
Tape lines imported: Same as rec labels
Peters Int l Inc. 619 W 54 St Zip 10019 Tel 246-2400 Cable PETERSRECS Telex 666262 Pres Chris Peters, VP & Gen Mgr James N Bailey Ass t to the Pres Chris Peters Jr Nat l Sales Mgr Chris Spinosa (Rec. D & I, Tape I)
Labels: Aris, Bertiz, Cosmos, Kronos, Pi
Labels imported: BBC (UK), Barclay (France), Bertiz (USA), CBS group, EMI group, Minos (Greece), Music Box (Greece), Phonogram group, Polydor group, RCA Int l, Ricordi (Italy), Vogue (France) (SEE ADVERTISEMENT)
Phonodisc Inc. 810 Seventh Ave Zip 10019 Tel 977-7100 Mgr Ted Wolff (Rec. & Tape D)
Rec. labels: Archive, DG (Deutsche Grammophon), Dial, ECM, Fontana, Hickory, Identify, Limelight, MGM, Mercury, Oyster, People, Philips, Polydor, Polydor / Kolob, RSO, Smash, Spring, UK, Vertigo, Verve
Tape lines: Same as rec labels
Procanyn s Polka Palace. 40-22 61 St, Woodside 11377 Tel 898-9346 Owner & Buyer Walter Procanyn (Rec. & Tape D)
Rec. labels: Amigo, Bayway, Bel-Aire Chicago, Crystal-Tone, Cucu, Delta Int l, Dyno, Eastwind Int l Artists, Eurotone, Fantastic, Fiesta, Garden State, Goodwill, IRM, International Artists, Jay Jay, Le Mans, Maxim, Monitor, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Starco, Starr, Steljo, Stella, Studio 5 Triton, Tip, Tric, Usana, V, Wam
Tape lines: Bel-Aire, Chicago, Crystal-Tone, Delta Int l, Dyno, Eastwind Int l Artists, Eurotone, Fiesta, Goodwill, IRM, Jay Jay, Le Mans, Monitor, Polka, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Starr, Steljo, Stella, Usana, V
Qualiton Recs Ltd. 65-37 Austin St, Rego Park 11374 Tel 897-1820 Owners Otto & Judith Quittner Pres Otto Quittner (Rec. D & I)
Labels imported: Hungaroton (Hungary), Muza (Poland), Panton (Czechoslovakia), Pearl (UK) Pepita (Hungary), Proni (Poland), Qualiton (Hungary), Supraphon (Czechoslovakia), Veriton (Poland)
R C A Recs. 1133 Ave of the Americas Zip 10036 Tel 598-5900 VP Mktg Jack Kiernan, Comm l Field Sales Dir Mario DeFilippo, Reg l Sales Mgr Frank O Donnell, Local Sales Mgr Steve Feldman (Rec. & Tape D)
Rec. labels: Amsterdam, Bluebird, Blues Time, Bob Thiele Music, Flying Dutchman, Gold Seal, Grunt, Midland Int l, Pablo, Phantom, RCA, Red Seal, Signature, Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia, Victrola, Windsong
Tape lines: Same as rec labels
R & J Recs Inc. 108 Sherman Ave Zip 10034 Tel 942-8185 Owners Joe & Ralph Bana (Rec. D & OS)
Rec. labels: Alegre, Coco, Cotique, Exitos, Fania, Inca, TR, Tico, Vaya. (SEE ADVERTISEMENT)

A-1 RECORD SALES

EXCLUSIVE SPECIALISTS FOR THE JUKE BOX OPERATORS

The One-Stop with a complete selection of Singles, Disco, Soul, Pop and Rock. Oldies, Standards, Latin and Background Music.

TITLE STRIPS WITH ORDERS

Immediate Delivery
 Mail Orders Our Specialty

OTTO WILKINSON
 General Manager

659 Tenth Ave., N.Y., N.Y. 10036. Phone: (212) 246-1234—246-3330

ATTENTION RECORD IMPORTERS

Export is our only business • Round the clock service • New releases • Same day delivery • Complete on hand catalog of all LP's, 45's, cassettes, 8 track cartridges.

Advance Information on all upcoming new records—ROCK-SOUL, JAZZ, DISCOTHEQUE & AFRO-CUBAN RECORD SPECIALISTS.

Full line of all classical records

LOWEST EXPORT PRICES ANYWHERE

Largest selection of Cut out (deletions) LP's, cassettes and 8 track cartridges at a fraction of their original prices.

Free catalogues on request

DAVID ESKIN

International Sales
 400 Riverside Drive
 New York 10025 USA

Tel. (212) 749-4257

Telex 237460 ESKIN UR

Charts

When you rely on Billboard charts, you rely on the most complete, up-to-date and accurate charts in the music industry. No other trade publication can honestly say that. We check over 1000 products each week in compiling our charts. Our market research services include Chart Success Analysis Reports, Programming Aids, Special Singles and Album Research Reports—any research report you want—all at minimal cost. That's how we've stayed number one since introducing the charts almost a half-century ago.

Rashid Sales Co. 191 Atlantic Ave., Brooklyn 11201 Tel 852-3295 Owner Albert Rashid Mgr Stanley Rashid (Rec. & Tape D, I & E)
Rec. label: Orient
Rec. labels imported: Belly Dance (Egypt), Cairophone (Egypt), EMI (Near East) Morico (Lebanon), Parlophone (Near East), Philips (Near East) Sono Cairo (Egypt), Sout el Phan (Egypt), Voix du Liban (Lebanon)
Tape lines imported: Same as rec labels imported

Raymar Sales Co Inc. 170-21 Jamaica Ave Jamaica 11432 Tel 658-4012 Pres Samuel Keenholz Gen Mgr Hal Kaufman (Rec. D, OS & RJ, Tape OS)
Rec. labels: Distinguished Gold Star Tom Lehrer

Recorded Auditory Materials Inc 160 W 46 St Zip 10036 Tel 765-2585 Owner George Bergman Mgr Rose Saggio (Rec. OS & I), (Rec. D as Argus Rec. Dist.)
Labels: August Criterion Riccio Spiral
Imports all labels from Canada England, France

Record Junction Ltd 44 W 28 St Zip 10001 Tel 679-1424 Owner Simon Berlin (Rec. I & E)
 Record People, 66 Green St Zip 10012 Tel 226-7388 Owners Robert Friedman (Rec. D)
Branch: Cambridge (Boston Metropolitan Area) Mass
Labels: Adelphi, Advent Akba Alligator, Andrew S Music, Arhoolie Biograph, Birth, Black Saint, Blue Goose, Blue Labor, Blues Classics, Bomp, Briar, Broadway CMC, Carousel, Center, Chairman, Choice, Clare Fischer, Classic Jazz, County, Dawn Club Delmark, Dirty Shame, ESP Earth Forms, Emanem, Epitaph Etoile, Eubie Blake Music, Experiences Anonymes Fairmont Flying Fish, Folk Legacy Folklyric Folkways Fretless, Front Hall, Glendale Golden Era Green Linnet Guitar Player, Guitar World HDS, Halcyon Herwin, Historical IPS, Improvising Artists, India Navigation Co Inner City Jazz Archives, Jazz Guild Jezebel, Joyce June Appal, Kicking Mule, Kwela, LP Jazz, Labor, Leader Levathan, Lyricord Mamlsh, Mar-Bren, Mark 56 Mary Master Jazz, Melodeon Meridian Mojo Morning Star Mountain Railroad Mozown Music Minus One Muskadine, Nessa, Oblivion Old Homestead, Old Timey Omniscend, PBR Perceptive, Philo Phoenix Piedmont Pine Tree RE Rebel Red Lightnin Redwood, Revelation Ridge Runner Rounder Rumbleseat SRP Sackville San Jacinto Segue Shah Skyline Somnath Soundtrack Spolite (US & UK), Stash String Sunbeam Sunny Mountain Survival, Swallowtail Syndicate Chapter Syntonic Research Takoma Tandem Testament Texas Topic Trailer Trix Unit Core VJ Int'l, Vetco, Yazoo, Zim (SEE ADVERTISEMENT)

Record Shack 2nd Ave Corp 2132 Second Ave Zip 10029 Tel 369-8600 Telex 62632 Owner Edward A Portnoy Mgr Ed Seligman Buyers Singles, Steve Stevens Albums Alan Weinstein Tape Edward Ger son (Rec. & Tape OS, I & E)
Branches: Atlanta Ga Record Shack of Atlanta Mentor Ohio Record Shack of Cleveland
Int'l branch: France U S Sounds (SEE AD)

Rego Irish Recs & Tapes Inc 84-4B 62 Dr Middle Village 11379 Tel 476-1847 275-4991 Owner Paddy Noonan. (Rec. & Tape I) (SEE ADVERTISEMENT)
Labels: Glen Arm Harp Lismor Rego Rego Irish Recs & Tapes, Tifton Irish Party series

Alex S Roberts Assocs Inc 35 Bleecker St Zip 10012 Tel 533-3840 (Rec. & Tape E)
 S M G Dist. Inc 46-50 54 Ave Maspeth 11378 Tel 937-7200 VP Barry Goody Buyer Jelf Teitelbaum (Rec. & Tape D)
Distributes: cut-outs & over-runs

Albert Schultz Inc 116 W 14 St Zip 10011 Tel 924-1122 Cable ALBYREP Telex 236569 Pres Albert Schultz VP Theodore E Rose (Rec. & Tape E)
Exports all rec labels tape lines accessories blank loaded tape & tape supplies for mfrs. of cassette & cartridges, export dists for Klipsch speakers (SEE AD)

M Sluis Co Inc 15 Park Row Zip 10038 Tel 349-0590 Cable CINAECO Pres M Sluis VP H Elion Mgr Ms M Zylber (Rec. & Tape E)
Exports all rec labels tape lines blank tape close-outs & stock lots (SEE ADVERTISEMENT)

Stratford Dist. Inc 184-23 Jamaica Ave Hollis 11423 Tel 454-8800 Pres Irwin Zellermaier VP & Mgr Nathan Kaplan VP Sales David Bader Buyer Irving Chaffadet (Rec. & Tape OS, RJ & E) (SEE ADVERTISEMENT)

Superior Rec Dist (Rec. I & E, Tape E), see Win Recs Inc
 T S Recs & Tapes 666 10 Ave Zip 10036 Tel 541 4770 (Rec. & Tape D, OS, I & E)
Home office: San Antonio Tex Marsal Prod ns
Labels: Bernal Del Rio Del Topo Dominante Magda Marsal Son Int I Super Mex West Mex

Tape King Inc 220 W 19 St Zip 10011 Tel 675 0800 Telex 667377 Owners Joseph Abady Elliot Mavorah Mgr David Abady Buyers Singles Joseph Abady Albums Elliot Mavorah Tape David Abady Richard Winham (Rec. & Tape OS & E) (SEE ADVERTISEMENT)

Titan United Corp 25 W 43 St Zip 10036 Tel 354-5005 (Rec. & Tape D—military sales only)

Town Hall Recs 9131 Bedell Ln Brooklyn 11236 Tel 272-9702 Owner Ben Remnick Mgr Julius Remnick Buyers Singles Mike Smokeler Albums Joe Tortorelli Tape Hattie Wilson (Rec. & Tape OS & E)

Wamid Inc 1540 Broadway Suite 704 Zip 10036 Tel 541-4490 Telex 236941 Pres William Medeot Mgr Thomas Finch (Rec. & Tape E) (SEE ADVERTISEMENT)

Warner/Elektra Atlantic Corp 75 Rockefeller Plaza Zip 10019 Tel 484-8580 Mgr George Rossi (Rec. & Tape D)
Rec. labels: Asylum, Atco Atlantic, Bearsville Big Tree Brother, Capricorn Cotillion, Countryside, Curtom Disc-Reet, Elektra Finnadar Gemigo Little David Nemperor, Nonesuch Paradise Reprise, Rolling Stones, Stipped Disc Swan Song Warner Bros Warner Curb Warner Spector, Whitfield Wing & a Prayer
Tape lines: Same as rec labels

M Webb Disques 36 W 26 St Zip 10010 (Rec. D, I & E)
Home office: North Hollywood (Los Angeles Metropolitan Area), Calif

ATTENTION DEALERS!

SAME DAY SERVICE

VIA TELEX 236601

THE MOST COMPLETELY STOCKED RECORD and TAPE OPERATION IN THE COUNTRY IS WORLD FAMOUS.

KING KAROL ONE STOP !!

WE SHIP ALL OVER THE WORLD—WRITE FOR DETAILS!
 SUPER SERVICE ON FOREIGN ORDERS!
 ALL ORDERS ARE PROCESSED THE DAY RECEIVED!

FASTEST SERVICE AT LOWEST PRICES!

FOR BEST FILL & PROMPT SHIPMENT . . . USE OUR FACILITIES TO BUILD YOUR BUSINESS!

1 Record or 1,000,000—No Order Too Large or Too Small!
 Nothing Too Old—Nothing Too New!



If you come to New York . . . please visit us. Open every day of the year including Sunday, 9 A.M. to 9 P.M.
 See with your own eyes the world's most beautiful and best stocked record shop.

USE OUR INVENTORY TO GIVE YOUR CUSTOMERS THE SERVICE THEY WANT

126 West 42nd Street, New York, N.Y. 10036
 212 354-7684



RECORD SERVICE OF OHIO

1801 East 40th Street, Cleveland, Ohio 44103 · (216) 391-9250

CHOOSE FROM A 5 MILLION DOLLAR INVENTORY

Serving the world with
 All Titles — All Labels

LP's, Singles, 8 Track and Cassettes

We will not be undersold!

Check our Box Lot Specials for lowest prices!

SAME DAY SERVICE — CALL 216 391-9250

ONE WAY OF NEW JERSEY



1080 Garden State, Union, New Jersey 07083 · (201) 964-6222

rego irish
records & tapes, inc.



MANUFACTURERS &
DISTRIBUTORS OF

IRISH, SCOTTISH, & FOLK
LP's, 45's, 8 track, cassettes.

TOMMY MAKEM PADDY NOONAN
CARMEL QUINN, etc.

84-48 62nd DRIVE,
MIDDLE VILLAGE, N.Y.
11379 (212) 476-1847

**TOP PROMOTIONS,
TOP SALES
SAME DAY SERVICE**

*We Export Anywhere
in the World.*
Write today for free catalog.

SCOTT DISTRIBUTING CORP.
4217 Austin Blvd.
Island Park, New York 11558, USA
(516) 432-1234

**RECORDS, 8-TRACKS,
CASSETTES**

All Labels

Current and closeouts.
Orders consolidated.
Nearly 30 years
experience.

DARO EXPORTS, LTD.

1468 Coney Island Avenue
Brooklyn, N.Y. 11230
Cables: EXPODARO

*Highest Calibre
of Sales and Marketing
Representation
in the Record Industry . . .*

*Specializing
in the Field of*
SURPLUS INVENTORIES

**HERBERT A. LINSKY
ASSOC.**
888 SEVENTH AVE.
NEW YORK, N.Y. 10019
(212) 582-2594

M. SLUIS CO., INC.
15 PARK ROW
NEW YORK, N.Y. 10038
CABLE ADDRESS: CINAECO
TELEX #223068

*EXPORTERS OF ALL AMERICAN
LABELS OF PHONOGRAPH REC-
ORDS AND PRE-RECORDED TAPES.
CLOSE OUTS AND STOCK LOTS,
ALSO BLANK CASSETTE AND CART-
RIDGE TAPES.*

*Records & Tapes
Cartridges & Cassettes*

**ALL AMERICAN
BRANDS COMBINED IN
ONE SHIPMENT**

**ELTRON
EXPORT
COMPANY**

57 Leonard St., New York, N.Y. 10013
(212) 966-4710

Telex: 421234

cabl: ELTRONCOMP

**A Note of Thanks
To Our Friends at Billboard
And to Our Customers Throughout the World**

From: Friends & Co. Records

**And: Eddie Drennon
BBS Unlimited
Got-Cha
Manhattan Express
Esther Williams**

FRIENDS & CO. RECORDS 108 Sherman Ave., New York, N.Y. 10034 (212) 942-8185

West Side Sound Dist's Inc. 693 10 Ave Zip 10036 Tel 586 2710 Pres Arturo J Saiz Gen Mgr Hector Va rona (Rec. & Tape D)
Labels: Clip Dark Duher Flamboyant Fragoso MRVA Sreco Tropical UA Latino Vico WS Latino West Side Windsor Export 302 W 86 St Suite 9A Zip 10024 Tel 787 6046 Owner R Mencene (Rec. & Tape E)
Win Recs Inc 41 43 39 St Long Island City 11104 Tel 786 7667 Owner & Pres Sam Weiss VP Mgr & Buyer George Weiss (Rec. OS & RJ; Tape D, OS & RJ), (Rec. I & E, Tape E as Superior Rec. Dist.)
Tape lines: All lines
Accessories: Amberg Le Bo Recoton (SEE ADVERTISEMENT)
Worldtone Music Inc 230 Seventh Ave Zip 10011 Tel 691 1934 Pres Gen & Sales Mgr Kenneth Spear (Rec. & Tape D, I & E)
Labels: Bozigran Hadarim Kolarovski MIH, Worldtone
Labels imported: Balkanton (Bulgaria) Bosheck (Netherlands) Clave (Spain) Eterna (East Germany) Gaviota (Spain) Hispavox (Spain) Novoloon (Netherlands) Nova (East Germany) Swedish Society Discofil (Sweden) Telestar (Sweden) UniDisc (France)
Zemeron Trading Inc 111 W 40 St Zip 10018 Tel 594 5215 Pres Michael Kagan (Rec. & Tape I)
Labels imported: Arton Hed Arzi

● **PATCHOGUE, L.I. (Area Code 516)**

A S K Dist g Corp 1 Terry St Zip 11772 Tel 654 1313 Pres Alan Kusa (Rec. & Tape OS & RJ)

● **PLAINVIEW, L.I. (Area Code 516)**

Paramount Recs Inc 1 Colonial Gate Zip 11803 Tel B22 1404 Owner Herb Sherkman Mgr & Buyer Andrew Sherkman (Rec. OS, RJ & E)

● **POUGHKEEPSIE (Area Code 914)**

Toy House of Hudson Valley (div of Kustas Bros Inc.) Manchester Rd Zip 12603 Tel 471-2740 Pres & Mgr Louis J Kustas (Rec. OS & RJ; Tape D, OS & RJ)
Tape lines: Fiesta, GRT Pickwick
Accessories: Le-Bo Recoton

● **ROCHESTER (Area Code 716)**

Rochester One Stop (div of Transcontinent Rec. Sales) 685 South Ave Zip 14620 Tel 454 6968 Mgr & Buyer Don Aslin (Rec. & Tape OS & RJ)
Home office: Buffalo N.Y. Transcontinent Rec. Sales (Rec. & Tape RJ)

Star One Stop 3 N Clinton Ave Zip 14604 Tel 232 3564 Owner Mgr & Buyer Johh W Schreiber (Rec. OS & RJ)

● **ROCKVILLE CENTRE, L.I. (Area Code 516)**

Mr Topp Tape Co Inc 239 Sunrise Hwy Zip 11570 Tel 764 2512 Telex 143156 Pres Arthur Siegel (Rec. OS, RJ, I & E; Tape OS, RJ & E)

● **SAUGERTIES (Area Code 914)**

Program One Stop Inc (Rec. & Tape OS), see Program Recs Program Recs 504B Railroad Ave Zip 12477 Tel 246-9161 Mgr Albums & Tape Buyer Mitch Rapoport Singles Buyer Ralph Miller (Rec. & Tape D), (Rec. & Tape OS as Program One Stop Inc.)
Home office: Union N.J. (See for prod distributed) (SEE ADVERTISEMENT)

● **SYOSSET, L.I. (Area Code 516)**

Larry Sockell Inc 100 Colony Ln Zip 11791 Tel 921-2821 Owner Mgr & Buyer Larry Sockell (Rec. & Tape sales rep.)

Rec. labels: Bandstand CMS Cambridge Conversa Phone Crystal Da Camera Magna Delos Desto Everest Folkways GNP Crescendo Golden Era Improptu Klavier Louisville Sympth Lynchord Monitor Music Minus One Olympic Orion Posedon Radiola SQN Sastrophon Sunbeam West Coast Audio Visual
Tape lines: American Entertainment Corp Conversa Phone Everest Folkways Monitor

● **SYRACUSE (Area Code 315)**

Almor Playtime Co Inc Midler Park Dr Zip 13206 Tel 463-3351 (Rec. & Tape D, OS & RJ)
Home office: Amsterdam N.Y. (See for prod distrib uted)

Mage Serv Mdsq Inc 112 Ronnell Dr Zip 13219 Tel 488 2512 Gen Mgr Mathew Orlando Buyer Gerry Orlando (Rec. & Tape D & RJ)

Rec. labels: Ambassador Apple Asylum Atco Atlantic Bearsville Capitol Chelsea Chrysalis Columbia DG Disneyland Elektra Enterprise Epic Grunt Liberty MCA MGM Metromedia Monument Peter Pan Pickwick Polydor RCA Reprise Rolling Stones Shelter Stax United Artists Warner Bros
Tape lines: Apple Asylum Atco Atlantic Bearsville Capitol Chelsea Chrysalis Columbia DG Elektra Enterprise Epic Grunt Liberty MCA MGM Metromedia Monument Pickwick Polydor RCA Reprise Rolling Stones Shelter Stax United Artists Warner Bros

Morris Dist g Co Inc 1153 W Fayette St Zip 13204 Tel 475-6531 Mgr & Buyer Gary G Podsiedlik (Rec. D, OS & RJ; Tape D & OS)

Rec. labels: Laif Pickwick Vox
Tape lines: Ampex GRT RCA Vox
Syracuse One Stop (div of Transcontinent Rec. Sales) 333 W Fayette St Zip 13202 Tel 476-4019 Mgr & Buyer Ralph La Rosa (Rec. & Tape OS & RJ)
Home office: Buffalo N.Y. Transcontinent Rec. Sales (Rec. & Tape RJ)

● **WAMPVILLE (Area Code 315)**

C & S Rec Sales PO Box 197 204 N Court St Zip 13163 Tel 363-8889 (Rec. OS - oldies only)

● **WESTBURY, L.I. (Area Code 516)**

All Rec Dist. Inc. 44 Blvd St Zip 11590 Tel 997 7160
 Owners Charles Nero Michael Cono Buyers Singles
 Michael Mangiacapre Albums Jerry Mercurilla Tape
 Thomas Hoffman (Rec. OS & RJ, Tape D, OS & RJ)
Tape lines: Ampex Capitol Columbia GRT Liberty
 RCA United Artists WEA
Accessories: Blank tape (Capitol Magnetic Music Tape
 Memorex) Le-Bo prods rec & tape cases (SEE AD-
 VERTISEMENT)

Distributes: cut outs & over runs
 Polka Towne Music 211 Post Ave Zip 11590 Tel 334
 622B Owner & Buyer Teresa Zapolska (Rec. & Tape D
 & OS)

Rec. labels: Adena Alshire Ampol Amigo Ampol
 Ardene Bayway Bel Aire Cardinal Chaset Chicago
 Cindy Cuka D Dana Data Dearborn Delta Int'l Diplo
 mat Don Joe Dyno Eastwind Int'l Elgin Eurotone
 Fantastik Fiesta Garden State Glo Gold Goodwill Go
 ral Halo IRM JB JBL Jay Jay Jody K&B Kay Ke
 rebo L Kay Le Mans Le Dar Studio Marjon Maxim
 Melodia Micro Monitor Muza Polish Song Polka
 Towne Rain Rave Ray Request Resound Rex
 Ridge Ridgemoor Rim Rol Rola S&S Select Silver
 Hill Sound Spectrum Spotlite Stamco Starr Stella
 Stella Studio 5 Sure Tilton Trash Travelers Usana
 Vinton Vicrom Vista Wam Yar
Tape lines: Ampol Bayway Bel Aire Chicago Delta
 Int'l Dyno Eurotone Fiesta Glo Goodwill Gorall Halo
 IRM Jay Jay Jody Kerebo Le Mans Monitor Muza
 Polish Song Rave Request Rex Ridge Rim Rola
 Roulette Sound Spotlite Starr Stella Trav
 elers Usana

Playback equip.: Automatic Radio

● **WOODMERE, L.I. (Area Code 516)**

Leonard Finkel Assocs., PO Box 394 Zip 11598 Tel 374-
 3221 (D)

Accessories: Blank loaded tape (all lines) carrying &
 storage cases (Hagerstown Leather)

NORTH CAROLINA

● **BRASSTOWN (Area Code 704)**

Cheshire Cat Music Co. Box 132 B Green Cove Rd Zip
 28902 Tel 389 6741 Owner & Mgr Gary D Fearon
 (Rec. & Tape RJ)

● **BURLINGTON (Area Code 919)**

Gordon Stereo Tape Serv. PO Box 3301 Zip 27215 Tel
 226 5475 Owner Mgr & Buyer Jack G Handy
 (Tape RJ including budget lines & cut outs)

● **CHARLOTTE (Area Code 704)**

Bib Dist Co 101 Yorkmont Rd Zip 28210 Tel 527
 0440 Mgr & Singles Buyer Joe Voynow Albums
 Buyer Bill Norman (Rec. & Tape D, OS & RJ)
Rec. labels: All Platinum Barnaby Blue Note Bruns
 wick Buddah Chart Chelsea Chi Sound Dakar
 Glades H&L HSH Hob Janus Jewel Kama Sutra
 Kent Laff Laurie Lifesong London Paula Ronn Rou
 lette Roxbury Scepter Shakat Siang TK 20th Cen
 tury United Artists Wand Weird World Westbound
Tape lines: GRT London Stereotape United Artists
Accessories: Le-Bo Pageant

Dixie Tape & Rec Co 2100 Freedom Dr Zip 28208 Tel
 334 8617 Owners Dewitt & Othel Brown Tim Bras
 well Sales Mgr & Buyer John Towles Opris Mgr
 Howard Fesperman (Rec. & Tape RJ)

Handle-man Co 2309 Dunavant St Zip 28203 Tel 372
 1845 Mgr Eugene Brown Buyers Singles Tim Rat
 liff Albums & Tape Eugene Brown (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Area)
 Mich

M O R Music Sales Inc 7814 Tyner St Zip 28213 Tel
 597 1860 Pres & Buyer James McGinnis (Rec. &
 Tape RJ)

Margold-Bertos Corp 2212 W Morehead St Zip 28208
 Tel 334 4b37 Owners Phil Goldberg Herb Weisman
 Buyers Dub Plyler Johnny Bishop (Rec. & Tape D &
 OS)

Rec. labels: AVI Abet Alithia American Heritage
 Arista Aware Better Big Tree Brown Sugar Canaan
 Chart Cherry Red Claridge Creed De Lite Disneyland
 Dore Eastbound Ebony Sound Excello Fantasy Gos
 pel HSH Heart Warming Impact Increase Kenwood
 Laff Luna Mankind Mega Nasco Nashboro October
 PIP Philly Groove Plantation Ranwood Ref O Ree
 Renegade Rocky Road SSS Int'l Savoy Sound of
 Soul Specialty Sugar Hill Sun Target Trip Together
 Up Front Word

Tape lines: Ampex Canaan Creed GRT Heart Warm
 ing Hob Laff Nashboro Oldies Plantation Savoy
 Word
Accessories: Le Bo

● **FAYETTEVILLE (Area Code 919)**

A A A Co Inc PO Box 5866 6232 Bragg Blvd Zip 28303
 Tel 867 6111 Buyers Yvonne Clawson David Tait
 (Rec. & Tape OS & RJ)

● **GREENSBORO (Area Code 919)**

Southland Musical Mdse Corp PO Box 6125 2103 Sulli
 van St Zip 27405 Tel 272 5123 Pres Don Ger
 maine (Rec. D)

Rec. labels: Audio CRG Conversa-Phone Living Lan
 guage Music Minus One Young People's Recs

Phonographs: Aiwa York
Accessories: Freedman Aircraft Jax Le Bo Recoton

**EXPORTERS OF ALL
 AMERICAN RECORDS
 AND TAPE PRODUCT**

**Efficient Service
 Individual Attention**

WAMID, INC.

1540 Broadway
 New York, N.Y. 10036
 (212) 541-4490
 TELEX: 236941

**Do you receive only
 50% fill on your orders?
 Is price that important?**

How long will the consumer keep returning
 to your store to hear you say "It will be a few
 more days" . . . and then you open your
 next shipment and that important hit from
 your present supplier is still not there?

What good is 1/2 an order???

**!!! WE GIVE 95% FILL ON
 ALL ORDERS!!!**

We supply complete lines of all labels on
 LP's and tapes, current and closeout.

COMPLETE EXPORT DEPT.
New releases shipped same day.

PRICE RITE RECORD CORP.
 4245 Austin Blvd., Island Park, N.Y. 11558
 (516) 431-8783 Telex # 12 6576 PRICERITE-
 ISPK

We supply dealers and distributors world-
 wide. Of course, our name is also our busi-
 ness—

PRICE RITE

Gospel Records Inc.

**ARRANGERS
 PRODUCERS
 PUBLISHERS**

of

**SPIRITUAL, GOSPEL, and
 CHURCH RELATED MUSIC
 CONDUSIVE TO THE
 HOLINESS PERSUASION**

INQUIRIES WELCOMED
 Write

JOHN R. LOCKLEY, Pres.
 P.O. Box 90 Rugby Sta.
 Brooklyn, N.Y. 11203
 (212) 773-5910



**AMERICAN
 ALBUM & TAPE**

Tel: 212-247-3188 541-5350
 Telex: 12041 XAS NYK

**CREAM CUT-OUTS
 LOWEST PRICES
 MAJOR LABELS
 TOP ARTISTS**

Choice selection
 LPs & Tapes

Soul • Rhythm & Blues
 Rock 'N' Roll • Classics
 Jazz • Country-Western • M.O.R.

*Write or Telex today
 for free catalog.*

**AMERICAN
 ALBUM & TAPE**

850 Seventh Ave.
 New York, N.Y. 10019

**MAJOR RECORDS
 PRESENTS FOR ONE STOP SALES
 THE NEW LONG PLAYING AUTHENTIC
 SOUND EFFECTS AND SPECIALTY ALBUMS**

16 SOUND EFFECTS ALBUM

16 SPECIALTY ALBUMS.

**Carousel—Calliope—Music Box—National Anthems
 Steam & Diesel Trains—Bugle Calls**

Send for Free Catalog

THOMAS J. VALENTINO

151 West 46th Street, New York, N.Y. 10036

(212) 246-4675

● HENDERSONVILLE (Area Code 704)

Omega Music Inc. 512 Canuga Rd Zip 28739 Tel 692-5708 Pres & Gen Mgr W R Bolin (Rec. & Tape D)
Distributes all gospel rec labels & tape lines

● MOUNT AIRY (Area Code 919)

Stark Recs 628 South St Zip 27030 Tel 786-2865
Pres Paul E Johnson (Rec. & Tape OS & RJ)

OHIO

● AKRON (Area Code 216)

Lee Hall Prods 2748 Canfield Rd Zip 44312 Tel 784-8349 Owner Lee Hall (Rec. D & RJ; Tape RJ)
Labels: Capitol Phonogram & Polydor Group, RCA World

Accessories: Capitol Le-Bo
Twelgreenn Ents Inc. 2775 Yellow Creek Rd Zip 44313 Tel 836-5591 Pres J Hugh Macey Mgr Cem Macey, Buyers Mrs. C Zavadny (Rec. D & E—dance recs only)

Rec. labels: B-W, Belco Blue Ribbon Blue Star Bogan CEM, Chicken Fat Cross Roads O & ET D&R Dance Along Dance Ranch Dancetime EZ Fun Elite FTC Family Squares, Flip Flutter Wheel Folk Dancer Folkraft, Ghost Town Gold Star Greenwood Grenn, HAT HMV, Hanf HiHat, Hocht J-Bar K J Walker Jewel Jocko Kalox Keeno Kimbo Lightning S Lloyd Shaw Longhorn, Lore LouMac, Lucky MacGregor Magic Marian Marko Mayflower Mibs Mustang National Nite-As Old Timer Parlophone, Pilgrim Pioneer Pulse Rainbow Red Boot Rockin A Roper Royal Canadian Soccer Sets in Order Slaviani Square Dance USA Square L Square Tunes Star Dust Strato Sound Sunny Hills Swinging Square TOP Telemark Thunderbird Tikva Triangle Wagon Wheel Western Jubilee Wild West Windsor World of Fun Worldtone ZS

Phonographs: Newcomb
Accessories: Carrying cases (Grenn Newcomb) plastic sleeves for 45 rpm's

● CANTON AREA (Area Code 216)

Stark Rec & Tape Serv Inc 8000 Freedom Ave NW North Canton 44720 Tel 494-2282 Owner Paul David Buyer Joe Bressi (Rec. & Tape RJ)

● CINCINNATI (Area Code 513)

Ambat Recs (div of Transcontinent Rec Sales) 2350 Gilbert Ave Zip 45214 Tel 751-5071 Vp Vernon W Hawk Mgr & Buyer Earl Schaefer (Rec. & Tape OS & RJ)

Home office: Buffalo, N.Y. Transcontinent Rec Sales (Rec. & Tape RJ)

Columbia Recs 355 Carew Tower Zip 45202 Tel 241-4088 Mgr Bob Ewald Promo Mgrs Bob Feineigle Kitty Sears (Rec. & Tape D)

Rec. labels: Blue Sky CBS Caribou Columbia Epic Full Moon Gamble Golden Fleece Great Western Gramophony Harmony Hot Wax Invictus Great Western Melodiya/Columbia Monument Mums Odyssey Philadelphia Int I RAK Salsoul Sound Stage 7 Spin-dizzy Sweet City T-Neck TSOP Thunder Tree Int I Virgin

Tape lines: Same as rec. labels
Halper's One Stop 1632 Central Pkwy Zip 45210 Tel 381-6580 Owner Saul Halper Gen Mgr Fred Halper (Rec. & Tape OS)

Handleman Co 655 Van Meter Zip 45202 Tel 721-3840 Mgr Jack Griffith Buyers Singles Marvin Reed Albums & Tape Jack Griffith (Rec. & Tape RJ)
Home office: Clawson (Detroit Metropolitan Afe) Mich

M C A Dist g Corp 162B Central Pkwy Zip 45210 Tel 721-4210 Sales Mgr Jack Brown Promo Lee Fogel (Rec. & Tape D)

Rec. labels: Coral Legend MCA Rocket State (UK)
Tally

Tape lines: Same as rec. labels
Mobile Rec Serv Co 8188 Moubay Or Zip 45241 Tel 777-2869 Sales Jack D Pierce (Rec. OS)

Home office: Pittsburgh Pa (Rec. D & OS)
P & G Rec Co 1667 Central Pkwy Zip 45214 Tel 381-2233 Owner & Mgr Paul Smith Buyers Singles Edward Pennick Albums Byron Russell (Rec. & Tape OS) (SEE ADVERTISEMENT)

Progress Rec Dist g Inc Holiday Park East Suite 120 801 B W Eighth St Zip 45203 Tel 381-0190 Promo Tom Amann (Rec. & Tape D)

Home office: Cleveland Ohio
Rec. labels: A&M, Antilles Argo Bee Gee CTI Chelsea Cream Dark Horse Deram Farr Gordy Gull Hi Hitsville Island Kudu London Lifesong Manticore Melodyland Motown Ode L'Oiseau Lyre Parrot Pausa Playboy Prodigal Pye Rare Earth Richmond Opera Treasury Series Roxbury Soul Tamla Telefunken Threshold

Tape lines: A&M Argo CTI Chelsea Dark Horse Gordy Gull Hi Hitsville Island Kudu Lifesong London Manticore, Melodyland Motown Ode L'Oiseau Lyre Parrot Playboy Prodigal Pye Rare Earth Roxbury Soul Tamla Telefunken Threshold

RCA Recs 1821 Summit Rd Suite 319 Zip 45237 Tel 821-8100 Sales Mgr Jim Yates (Rec. & Tape D)
Rec. labels: Amsterdam Bluebird Blues Time Bob Thiele Music Flying Dutchman, Gold Seal Grant Mid land Int I Pablo Phantom RCA Red Seal Signature Sixth Avenue, Soul Train Tabu Tattoo Utopia Victoria Windsong

Tape lines: Same as rec. labels
Jimmie Skinner Music 5825 Vine St Zip 45216 Tel 242-

8000 Owner Lou Ukelson Buyers Singles Laurie Ukelson, Albums & Tape, Lou Ukelson (Rec. & Tape D & E)

Rec. labels: Arhoolie Atterram Birch Cook, County Davis Flying Fish Gateway Historical IRMA Jalyn Jessup Jewel Jordan Kanawha, King Bluegrass Lemco Log Cabin Masterstone Melody Old Homestead Old Timey Outhouse Pine Tree Puritan QCA Rebel, Revonah, Sugar Symposium Takoma Vetco Zip

Tape lines: Atterram Cook, Gateway IRMA, Jalyn Jessup Jewel Jordan Kanawha King Bluegrass Lemco, Old Homestead Pine Tree, QCA Rebel Symposium, Takoma Vetco

Supreme Dist g Co, 1000 Broadway Zip 45202 Tel 421-0747 Owner Sam Klyman Mgr & Buyer Al Klyman (Rec. & Tape D)

Labels: AMP Buddha Candide Capitol Kiddie Line Casablanca Chocolate City Commercial Concord Creative World Disneyland, ESP, Fantasy Flying Fish, Galaxy H&L, IRDA Jamie Guyden, Kama Sutra Mainstream Mark 56, Milestone, Mojo Morning Sky Muse, NSD North Texas State, Neighborhood IX Chains Oasis, Old Town Onyx, Original Sound Plantation Prestige, Private Stock, Project 3, Quality, RL R&R, Rainy Wednesday Rebel, Rounder, SSS Savoy, Shannon, Sheba Stanyan Sun, Takoma, Turnabout 20th Century, Vista, Vox, Westbound

Tape lines: Same as rec. labels including GRT

Accessories: Needles (Fidelitone)
Warner/Elektra Atlantic Corp 1045 W Eighth St Zip 45203 Tel 721-5800 Sales Mgr Terry Cox (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother Capricorn Cotillion Countrydisc Curtom, Disc-Reet, Elektra Finnadar, Gemigo, Little David Nempepor Nonesuch, Paradise, Reprise Rolling Stones, Slipped Disc Swan Song Warner Bros, Warner/Curb Warner Spector Whitfield Wing & a Prayer

Tape lines: Same as rec. labels

● CLEVELAND METROPOLITAN AREA (Area Code 216)

A B C Recs Inc. 2233 W 110 St Zip 44102 Tel 252-2700 Mgr Lou Sicurezza (Rec. & Tape D)

Rec. labels: ABC ABC-Audio Treasury ABC-Backbeat ABC-Blue Thumb ABC-Command ABC-Dot ABC-Duke ABC-Dunhill ABC-Hot Buttered Soul ABC-Im-pulse ABC-Paramount ABC-Peacock ABC-Songbird ABC-Westminster ABC-Westminster Grand Award Anchor Passport, Shelter Sire

Tape lines: Same as rec. labels
Action Music Sales Inc 6541 Eastland Rd Hayes Ind I Park Zip 44142 Tel 243-0300 Vp & Gen Mgr Dennis Baker Buyer Clay Pasternack (Rec. & Tape D)

Rec. labels: AOA ASI AVI Abet Abkco Ala All Platinum Alston Amherst Audio Latino BTM Bach Guild Bang Barnaby Bold Brunswick Bryan Cadet Cadet/Concept Cardinal Casablanca Cat Checker Chess Children's Recs of America Chimneyville Chocolate City Claridge Concord Jazz Creed Crossover DJM

Dakar Oana Dash De-Lite Dingo Disneyland Dore Drive Dunes Electric Lemon ESP Era Ernie's Everyman Excello Fairmont Fantasy Fiesta, Flashlight GRT Gang Glades Glendale Glori Golden Children's

Recs Golden Era Gold Plate Grecophon Groove Merchant HSE Haller Hawk Sound Hob IRDA Improv Increase JMI Janus Jewel Kayvette Kent Kenwood Laff Laurie Legrand Libra Living Language Lost Nite Mankind Mark 56 Mega Milestone Modern Mushroom NAMI Nasco Nashboro Now Oasis Old Town Original Sound PIP Paula Plantation Prestige Project 3 Radiola Roadshow Ronn Royal American Rust SSS Int I Sandcastle Savoy Scepter Sesame Shadybrook Shakat Shout Soul Power Sound Bird Sound Gems Sounds, Stang Stanyan Sun Symposium Syntonic Research TK Thunderbird Totem Turbo Valon Vanguard Vibration Vista, Wand Weirld World Westbound Wicked ZIV

Tape lines: ABC AVI Abet Abkco Amaret Amherst Anchor Apt Arista Asylum Audio Treasury BTM Bang Barnaby Blue Thumb Bluesway Bold, Cadet Cadet Concept Cardinal Casablanca Cat Checker Chess, Chimneyville Chocolate City Claridge Command Creed Crossover DJM Dakar Dana, De-Lite Disneyland Dolike Dore Dot Drive Duke Dunhill Eastbound Everest Excello Fantasy Fiesta GNP Crescendo GRT Gang Glades Glori Gold Plate Grecophon Hawk Sound Hob Impulse Increase JMI Janus Jewel Jubilee Kayvette Kent Kenwood King Laff Laurie Living Language Lost Nite Mankind Mega Milestone Modern Mushroom Myrrh Nasco Nashboro Nashville Neighborhood Oasis Old Town Olympic Original Sound PIP Passport Paula Peacock Philly Groove Plantation Prestige Private Stock Project 3 Ranwood Respond Ronn Roulette Savoy Scepter Shadybrook Sire Song Bird Sound Bird Star-day Stormy Forest Sun TK Tetragrammaton Thunderbird Vanguard Viva Wand Weirld World Westbound Westminster

All Label Rec Serv 7777 Exchange St Zip 44125 Tel 524-4260 Owner Hess Budin Mgr Cary Budin Buyers Singles Dusty Bowling Albums & Tape Cary Budin (Rec. & Tape RJ)

Branch: Phoenix Ariz
Playback equip.: Kenwood Marantz
Phonographs: KLH Kenwood

Accessories: Le Bo Memorex Recotone
Capitol Recs 7777 Exchange St Zip 44125 Tel 524-8200 (Rec. & Tape D)

Rec. labels: Angel Apple Ariola America Capitol EMI Harvest Melodiya/Angel Seraphim

Tape lines: Angel Apple Capitol Harvest Melodiya/Angel

Columbia Recs 25350 Rockside Rd Bedford Heights 44146 Tel 439-5544 Mgr Bob Jamieson Promo Mgrs Fred Humphrey Glenn Wright (Rec. & Tape D)

Rec. labels: Blue Sky CBS Caribou Columbia, Epic Full Moon Gamble Golden Fleece Great Western

Gramophony Harmony Hot Wax Invictus Kirshner, Melodiya Columbia Monument, Mums Odyssey Philadelphia Int I RAK Salsoul Sound Stage 7 Spin-dizzy, Sweet City, T-Neck TSOP, Thunder Tree Int I Virgin

Tape lines: Same as rec. labels
Gemini (Rec. & Tape OS)—Buyer Nancy Zee—see Piks Corp

Keynote Int I Music Dists 1584 E 31 St Zip 44114 Tel 861-7286 Owner & Mgr John Gayer (Rec. & Tape D)

Rec. labels: Delta Int I other polka labels
Tape line: Delta Int I

Sherman Lieberman 5923 Cantwell Or Mayfield Heights 44124 Tel 461-3342 Owner & Mgr Sherman Lieberman (Rec. D)

Labels: Crystal Everest Klavier Monmouth Evergreen, PM, Request Xanadu

M C A Dist g Corp. 1721 Superior Ave E Zip 44114 Tel 621-9770 District Mgr Bill Glaseman, Sales Mgr Bill Green Promo Frank Horowitz (Rec. & Tape D)

Rec. labels: Coral, Legend MCA Rocket State (UK), Tally

Tape lines: Same as rec. labels
Northern Rec Sales (div of Transcontinent Rec Sales) 1811 E 40 St Zip 44103, Tel 361-2650 (Rec. & Tape OS & RJ)

Home office: Buffalo, N.Y. Transcontinent Rec Sales (Rec. & Tape RJ)

Phonodisc Inc. Lakewood Center North Suite 426 14600 Detroit Ave. Lakewood 44107 Tel 228-6412 Mgr Ron Strassburger (Rec & Tape D)

Rec. labels: Archive DG (Deutsche Grammophon), Dial, ECM Fontana, Hickory Identity, Lumelight, MGM, Mercury, Oyster People, Philips, Polydor, Polydor Kolob RSO Smash Spring, UK, Vertigo Verve

Tape lines: Same as rec. labels
One Way Recs of Ohio, 1801 E 40 Zip 44103 Tel 391-9250 (Rec. OS & Tape E) (SEE ADVERTISEMENT)

Piks Corp. 2150 Hamilton Ave Zip 44114 Tel 696-3155 Pres Ron Schafer Mgr Harvey Korman Opns Mgr Jim Cannon (Rec. & Tape D), (Rec. & Tape OS as Gemini)

Rec. labels: AMP Adamo Adelphi Aero Space Air-stream Ala Album Music Book, Alligator Alston Ala, American Mutual group American Variety Amour Anthem Apco Apple Aquarian Archives of Jazz Arctic, Arista Arista Freedom, Artico Audio Fidelity, Audio Int I Audio Rarities BASF BBP BLHE Barbary Coast

Beacon Belle Meade Bertie Bethlehem Bix Black Blues Black Forest Black Jazz Black Lion, Blue Candy Blue Canyon Blue Labor Blue Note Blues Spectrum Bobby Robinson Bold Bomp Boogie Man Bottom Bountiful, Brokum, Brown Dog, Brut, Buddha, Chan-yon Caprice Cash Casino Cat Chain Charisma Char-mur Cherish Chiarocuro Chimneyville Ch-Sound Cin-Kay Commercial Comstock, Con-Brio Corona Creative World Criterion Crusader DC Int I, Dash, Dec

Mar Delmark, Different Drummer Dion Dionn Disc Jockey Drive, Dyno, Eagle, Ebony Sound Edge, El Con, Elka End-Gez Fast Track Fifty States First Shot Fleet-wood, Flying Fish Ford 4 Star Freeless Fretone Funk Fury GMI Gyn Gateway Gemini Gillette-Madison

Glades, Gold Star Granite, Grateful Dead Greedy H&L, Harlequin Hawk Sound Hobby House Hoes H&S Humorousc IRM Impulse JMT James Guyden Jazz

Masters Jazz Jed Jim Taylor Kama Sutra Kayvette, Keck Laff, Le Cam Left End Liberty-Imperial Li-Be Lode Lotus MF Mainstream Makossa Manzan Mar Bren Marc PS Mark 56 Masterpiece Mawberry

Square Mediaris Milagro Minit Mr Gee Morningstar, Mountain Railroad, Muse, NSD, NTSU, Nashville, Nashville Cats Nashville West Neighborhood IX

Chains North American, Oblivion Oggi Omni Sound Onyx Ovation, Ovoido Paradox Paragon Phil-L A of Soul Philly Groove Philo Phil Omega Phoenix Pick-A-Hit Piedmont Pied Piper Poppy Poppa Joe, Premier

Private Stock Puget Sound Pyramid Quality Rainy Wednesday Raken Ranwood Rap Rebel Redd Foxx Resco Rex Rickwood Rim Roast Rock the World

Rocky Road Roulette Round Rounder Round Table Rumbleseat Rush SMH Salsoul Scorpio Scorpion Sec Shaker Shannon Sheba Silver Blue Silver

Sword Sing Me Sipra Sirlon, Skyline Smile Sout-town Soulville Soul Vista Soundwaves Southwind Spear Standard Colonial Steeltown Strata Stereo

Spectrum Sun Country, TK T Neck T-Wan Takoma Tap Tem Thimble Thistle Top Underground Unicorn United Artists Veep Vintage Virgo ViTG Weirld World Widget Woodsmoke World Worlds

Tape lines: Ala Alston American Variety Archives of Jazz Arista, Audio Fidelity BASF Barbary Coast Black Jazz Black Lion Blue Note Bold Cat, Chain Creative World Dingo Drive Dyno, Gateway Gillette-Madison, Glades Grateful Dead H&L, Humorousc Impulse, Laff

Liberty-Imperial MF, Mainstream Mediaris Minit Ovation Philly Groove Poppy Private Stock Rebel Redd Foxx Rim Round Standard Colonial TK Takoma

United Artists Veep Weirld World
Progress Rec Dist g Inc 190 Alpha Park Suite 41 High-land Heights 44143 Tel 461-7880 Owner Joe Si-mone Promo Ron Ialornaro Buyer Noble Clark (Rec. & Tape D)

Branch: Cincinnati Ohio
Rec. labels: A&M Antilles, Argo, Bee Gee Chelsea, CTI Cream Dark Horse Deram Farr Gordy Gull, Hi Hitsville Island Kudu Lifesong London, Manticore

Melodyland Motown Ode L'Oiseau Lyre Parrot, Pausa Playboy Prodigal, Pye Rare Earth Roxbury, Richmond Soul Tamla Telefunken Threshold 20th

Century Westbound

Tape lines: A&M Argo CTI Chelsea Dark Horse Gordy Gull Hi Hitsville Island Kudu Lifesong Lon-don Manticore Melodyland Motown Ode L'Oiseau Lyre Parrot Playboy Prodigal Pye Rare Earth Rox-ury Soul Tamla Telefunken Threshold 20th Cen-tury Westbound

Prospect Rec Serv Inc 362B Prospect Ave Zip 44115 Tel 431-8444 Owner Don Rothenberg Mgr James Foxworthy, Buyers Singles Robert Burger Albums,

James Foxworthy (Rec. OS, RJ & E; Tape OS & RJ)
 Branch: Columbus Ohio, Columbus Rec Serv Inc
 R C A Recs., 601 Rockwell Ave., Rm 514 Zip 44114 Tel
 861-4215 Sales Mgr Dom Violini (Rec. & Tape D)
 Rec. labels: Amsterdam, Bluebird, Blues Time, 80b
 Thiele Music, Flying Dutchman, Gold Seal, Grunt Mid-
 land Int'l Pablo, Phantom, RCA, Red Seal Signature
 Sixth Avenue, Soul Train, Tabu, Tattoo, Utopia Victrola
 Windsong
 Tape lines: Same as rec labels
 Record Shack of Cleveland 7171 Industrial Park Blvd. Men-
 tor 44060 Tel 951-6650 Mgr Robert Wilcox (Rec.
 & Tape OS, I & E)
 Home office: New York, N.Y. Record Shack 2nd Ave
 Corp. (SEE ADVERTISEMENT)

S & M Sales, 1736 St Clair Ave Zip 44114 Tel 861
 1654 Owners Ernest Furst, Malcolm Vangar Buyers
 Singles, Mark Abrahams, Albums Ernest Furst Mal-
 colm Vangar (Rec. & Tape OS & RJ)
 Superior Recs Inc 11202 Superior Ave Zip 44106 Tel
 421-6770 Mgr Dolores C Dean Buyer Charm War-
 ren (Rec. & Tape OS)
 Warner/Elektra/Atlantic Corp., 4560 Willow Pkwy Zip
 44125 Tel 271-3900 Gen Mgr Mike Spence (Rec.
 & Tape D)
 Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree,
 Brother Capricorn, Cotillion, Countryside Curtom Disc-
 Reet, Elektra, Finnadar Gemigo Little David Nemp-
 or Nonesuch Paradise, Reprise Rolling Stones
 Slipped Disc Swan Song, Warner Bros Warner Curb
 Warner Spector Whitfield, Wing & a Prayer
 Tape lines: Same as rec labels

● **COLUMBUS (Area Code 614)**
 Columbus Rec Serv Inc., 457 Nielson St Zip 43215 Tel
 221-1416 Mgr & Buyer Randall Bowen (Rec. OS,
 RJ & E; Tape OS & RJ)
 Home office: Cleveland Ohio Prospect Rec Serv Inc
 E & L One Stop 111 E Town St Zip 43215 Tel 221-
 2744 (Rec. OS)
 Mobile Rec Serv Co 1545 N High St Zip 43201 Tel
 421-2759 Sales Jeffrey Prince (Rec. OS)
 Home office: Pittsburgh Pa (Rec. D & OS)
 Robert & Co., 1910 Lockbourne Rd Zip 43207 Tel 444-
 9842 Owner & Buyer Robert M Benjamin (Rec. &
 Tape OS—also distributes oldie LPs)

● **DAYTON AREA (Area Code 513)**
 A & B Rec Co Inc., 40 Heid Ave Zip 45404 Tel 236-
 4808 Pres Morris Kipner Gen Mgr & Buyer Edwin
 P Waterman (Rec. & Tape RJ)
 Ambal Recs (div of Transcontinent Rec Sales), 509 Xenia
 Ave Zip 45410 Tel 256-4212 Mgr Martha Baker
 (Rec. & Tape OS & RJ)
 Home office: Buffalo N.Y. Transcontinent Rec Sales
 (Rec. & Tape RJ)
 Dayton Rec Serv Inc., 120 N Main Germantown 45327
 Tel 855-6010 (Rec. & Tape RJ)
 Home office: Portsmouth Ohio
 Kanawha Recs., PO Box 267 Zip 45420 Pres K H David-
 son VP Thomas C Cooper Mktg S L Davidson (Rec.
 D)
 Labels: American Heritage Biograph Bluehill County
 F&W, Flying Fish Folk Legacy Folkways Historical
 Jewel, June Appal, Kanawha, Kicking Mule, King Blue-
 grass, Lark, Log Cabin, Melodeon Mountain Old
 Homestead, Poca River, Rebel Rome Rosewood
 Rounder Sonyotone Takoma Tradition Traditional
 Vetco Voyager
 Ohio Rec Rack Distrs 72 S Main St Miamisburg 45342
 Tel 866-3629 Owner Mgr & Buyer Chris Kondoff
 (Rec. & Tape D, OS, RJ, I & E)
 Distributes overstocks auction close-outs cut-outs
 promotional premium goods pre-packs & 45 rpm old-
 ies

● **PAINESVILLE (Area Code 216)**
 Allied Rec Sales, 107-D New Market Pl Zip 44077
 Tel 354-5100 Pres R A Burke (Rec. OS & RJ)

● **PARIS (Area Code 216)**
 Prasse Recs 12790 Warren St NE Zip 44669 Tel 862-
 2817 Pres J Maas (Rec. D)
 Labels: Canaan, Diadem Heart Warming Impact Joy-
 ous Melodies, Pickwick Prase, Sacred Singcord,
 Sword, Teen Tot Word

● **PORTSMOUTH (Area Code 614)**
 Dayton Rec Serv Inc 1020 Seventh St Zip 45662 Tel
 354-3188 Pres W A Carrington, VP Mgr & Buyer
 Joe Taylor (Rec. & Tape RJ)
 Branch: Germantown (Dayton Area), Ohio

● **TOLEDO (Area Code 419)**
 Northwestern Distrs Inc 4318 Monroe St Zip 43606 Tel
 474-7114 Pres, Mgr & Buyer George A LaCourse
 (Rec. & Tape RJ)

● **YOUNGSTOWN (Area Code 216)**
 Apex Recs Inc., 2333 Glenwood Ave Zip 55411 Tel 783-
 9850 Mgr Felix Lazizzera (Rec. & Tape D, RJ & E)
 Home office: Rahway, N.J.
 Distributes close-outs & promotions. (SEE ADVERTISE-
 MENT)
 Discount Whse Recs., 545 Market St Zip 44502 Tel
 744-7787 Owner & Mgr Tony March, Buyer Larry
 Greene (Rec. OS & RJ; Tape OS)
 Handleman Co., 625 Bev Rd Zip 44512 Tel 726-8121
 Mgr Sam Couch, Buyer George Tunder (Rec. & Tape
 RJ)
 Home office: Clawson (Detroit Metropolitan Area)
 Mich
 Plaza Recs Inc., 309 Boardman Plaza Zip 44512 Tel
 758-5795 Owner & Buyer Frank A Valicenti (Rec.
 OS)

OKLAHOMA

● **OKLAHOMA CITY (Area Code 405)**
 All Recs Inc., 520 Classen Blvd Zip 73106 Tel 235-
 3381 Mgr & Buyer Bill Hill (Rec. & Tape OS)
 Bromo Distrs Inc., PO Box 60687 Zip 73106 Tel 521
 0301 Mgr Walter E White (Rec. & Tape OS & RJ)
 Lieberman Ents Inc 4226 Charter Ave Zip 73108 Tel
 947-0523 Mgr Frank Todd (Rec. & Tape OS & RJ)
 Home office: Minneapolis Minn
 Magnetic Communications 2600 NW 114 St Zip 73120
 Tel 751-2679 Owner & Mgr John G Ralston Buyer
 Dona I Ralston (Tape OS & RJ)
 Phil s One Stop Recs., P O Box 60349, 1736 Linwood
 Blvd Zip 73106 Tel 235-9671 Rec & Mgr Phil
 Burlingame VP Wayne Dunbar Buyer Susan Dubber-
 stein (Rec. OS)
 ● **TULSA (Area Code 918)**
 Bill s T Recs., 19 N Harvard Zip 74145 Tel 939-6305
 Owner Kenneth A Horn Mgr Connie Moore Buyer
 Steven Daniels Local branch: 3809 S Peoria Zip
 74105 Tel 742-5831 Mgr Barbara Manry (Rec.
 OS)
 Docs One Stop 820 E 36 St N Zip 74106 Tel 425-
 2643 Owner Larry Eck
 Oklahoma News Co., 909 W 23 St Zip 74107 Tel 584
 4754 Mgr Peter K White, Ass't Mgr Wayne Allen
 Buyer Kathi Hayes (Rec. RJ, Tape D)
 Tape lines: ABC Capitol, Columbia GRT London
 MCA RCA WEA
 Accessories: Complete line of name brands
 Western Mds Inc 8276 E 41 St Zip 74145 Tel 664-
 2540 Mgr Howard Miller (Rec. & Tape RJ)
 Home office: Amarillo Tex

OREGON

● **PORTLAND (Area Code 503)**
 A B C Rec & Tape Sales Corp 21 NE Seventh Ave Zip
 97232 Tel 234-0965 Mgr Tom Choate (Rec. &
 Tape OS)
 Home office: Hackensack N.J. (Exec office only) (SEE
 ADVERTISEMENT)
 Raintree Dist g Inc., 43 SE Salmon Zip 97214 Tel 232
 4191 Owner, Mgr & Buyer Langdon Hedemann
 (Rec. OS)

Lieberman Ents Inc., 7911 NE 33 Dr., Suite 290 Zip
 97211 Tel 288-5021 Opns Mgr John Holman
 (Rec. & Tape OS & RJ)
 Home office: Minneapolis Minn

PENNSYLVANIA

● **ALTOONA (Area Code 814)**
 Penn Music Servs 315 E Plank Rd Zip 16602 Tel 946-
 3384 Owner Mgr & Buyer Robert K Wike (Rec. OS;
 Tape OS & RJ)
 ● **BETHLEHEM (Area Code 215)**
 Rave 415 Buchanan St Zip 18015 Tel 865-1941 Owner
 & Mgr Joe Timmer (Rec. & Tape D)
 Rec. labels: Apon 8&F Chicago Czech, Fiesta, Rave,
 Ray Request, Rex Stella & all polka recs
 Tape lines: Fiesta Jay Jay Rave, Stella
 Capitol Recs Lehigh Valley Ind'l Park, No 1, 2980 Ave B
 Zip 18017 Tel 868-1401 (Rec. & Tape D)
 Rec. labels: Angel Apple Anola America Capitol EMI,
 Harvest Melodiya/Angel Seraphim

P & G RECORD CO

**Wholesale
 Only**

LOCATED
 DOWNTOWN
 CINCINNATI
 JUST OFF I-275

- Complete One Stop
- 45 R.P.M. Records
- Tapes • Albums
- Complete Oldies Selection
- Open Monday Thru Saturday

PAUL - SMITH
 Owner - Operator
 (513) 381-2233
 1667 Central Pkwy

**IF A COLLEGE STUDENT KNOWS ABOUT YOUR STORE,
 YOUR STORE SHOULD KNOW ABOUT US!**

ONE WAY RECORDS
 "SPECIALIZING IN THE COLLEGE MARKET"

- # 1..7,500 Titles of Current Albums in Stock
 (Write or Call for Prices, etc.)
- # 2.. Over 1,000 Titles of Super Cutouts in Stock
 (Catalogue Available Upon Request)
- # 3.. Memorex, Scotch, TDK, & Maxell Blank Tape in Stock
 (Price Sheets Available)

Good Prices—Good Fills—Good Service

One Way Records

12 Commercial Road
 Albany, N.Y. 12205
 (518) 489-3288

Tape lines: Angel Apple Capitol Harvest Melodiya Angel

● **ERIE (Area Code 814)**

Mobile Rec. Serv. Co. 290B W 33 St Zip 16506 Tel 833-703B Mgr Jim McKnight (Rec. OS)
Home office: Pittsburgh Pa (Rec. D & OS)
 Warren Radio Inc. 1315 Peach St Zip 16512 Tel 454 5285 Pres W M Schuster Mgr Hans Haurwitz (Tape D)
 Branches: Fredonia Jamestown N Y Meadville Pa
 Tape lines: Capitol Columbia Liberty Morris RCA United Artists

● **HARMONY (Area Code 412)**

Acts 29 Box 21B RR 2 Zip 16C37 Tel 452 5770
 Owner Louis P Hancherick Buyer Peggy Hancherick (Rec. & Tape D—gospel prod only)
 Rec. labels: ABC-Dunhill Cam Creative Sound Des tiny Dharma Discovery Good News Heart Warning Impact Jim Jubal Lamb Light Lion Loverock MGM Manna Maranatha! Message Messianic Myrrh New Pax New Song, Redemption Scripture in Song Shalom Singcord Sunrise Tempo Word Word of Life World Wide
 Tape lines: Same as rec labels

● **HARRISBURG (Area Code 717)**

AIM Dists Inc. 100 Prince St Zip 17109 Tel 652-8097
 Owner & Buyer Endo Corsetti (Rec. & Tape RJ)
 D & H Dist g Co. 2525 N Seventh St Zip 17105 Tel 236-8001 Mgr David Press Buyers Singles Rick Prayer Albums Sharon Ruch (Rec. & Tape RJ)

● **JOHNSTOWN (Area Code 814)**

Page Rec g Co. 604 Broad St Zip 15906 Tel 539-8117
 Owner & Mgr Al Page (Rec. & Tape D & RJ)
 Rec. labels: Arc Avanti Bel-Aire Chicago Polkas Cuca Dyno Fiesta Greyko Hymntone Jay Jay Marjon Nashville Page Power-Pak Rave Request Sacred Sil-verbell Sing Skylite Sword Tambura V Word
 Tape lines: Avanti Bel Aire Canaan Chicago Polkas Cuca Fiesta Jay Jay Lee Marjon Page Power-Pak Request V Word
 Playback equip.: Granada Sharp

● **LEHIGHTON (Area Code 717)**

Barnes Rec Dists Box 103 RD 2 Zip 18235 Tel 645-2321 Owner & Mgr William H Barnes (Rec. & Tape OS & RJ)

● **LEWISTOWN (Area Code 717)**

Mobile Rec Serv Co. 104 Logan St Zip 17044 Tel 248-6442 Mgr John Houser (Rec. OS)
Home office: Pittsburgh Pa (Rec. D & OS)

● **MEADVILLE (Area Code 814)**

Warren Radio Inc. 1198 Park Ave Zip 16335 Tel 336-3147 Mgr Milo Palaggio (Tape D)
Home office: Erie Pa
 Lines: Capitol Columbia Liberty Morris RCA United Artists

● **MILTON (Area Code 717)**

Music Box 205 Broadway Zip 17847 Tel 742-7101
 Owner Dale L Reedy (Rec. & Tape D)

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Almacenes Asturias (Rec. & Tape RJ), see Villanueva Asturias Corp
 B B Recs Quarry & Hamilton Darby 19023 Tel 532-4473 Pres Bernard Binnick (Rec. & Tape D & E)
 Distributes close-outs
 Bandstand Rec Serv (Rec. & Tape OS & RJ), see Chips Dist g
 Capitol Recs 7 Bala Ave Bala Cynwyd 19004 Tel 835-2450 (Rec. & Tape D)
 Rec. labels: Angel Apple Ariola America Capitol EMI Harvest, Melodiya Angel, Seraphim
 Tape lines: Angel Apple Capitol Harvest Melodiya Angel
 Chips Dist g (div of Abkco Inds Inc.) 2750 N Broad St Zip 19132 Tel 226-4600 Pres & Gen Mgr Ernie Santone Sales Mgr Mario Daulerio (Rec. & Tape D), (also Rec. & Tape D as Hitsville of Pennsylvania) (Rec. & Tape OS & RJ as Bandstand Rec Serv)
 Rec. labels: Abkco Accent All Platinum, Alshire Amber American Rec g American Variety Aria Senza Voce Arco Astroscope, Audio Fidelity, Audio Int l Audio Rarities BB Barbary Coast Black Forum Black Jazz Black Lion Booman Buena Vista CTI Candide Cheri Chiaroscuro, Colonial Creative World, Dana Daniels Daybreak Discuroisities Disneyland, Dynamite Dynasty Dyno ENJA Ember Epitaph Fiesta First Component GNP Crescendo Gateway Glori Gordy Gospel Granite, Grecophon Gull Harlequin Herald Hitsville Island, Jazz Masters Jewel, Kudu Legend Lewis Life Workshop Lost Nite Makossa Mango Manticore Mega Melodyland Metronome, Motown Mowest Muse Music Masters Natural Resources Onyx Ovation Paula Playboy Prodigal Project 3 Rare Earth Regent Relic Rex Rim Ronn SMD Sagoma Salvation Savoy Shalom Sharp Soul Sound Power Stang Starr Steady Stella Strata-East Sunburst Tamia Thumble Tiger Tail Times Square, Turbo Turnabout Vee Jay Vibration Virtue Vox West Coast World Jazz
 Tape lines: Abkco CTI, Fiesta GRT Island Motown Ovation Playboy Project 3 Savoy (SEE ADVERTISE MENT)

**For Top Distribution
 In The City of
 Brotherly Love . . .
 It's CHIPS**



Chips DISTRIBUTING (Div. of ABKCO Ind. Inc.)
 2750 NORTH BROAD STREET PHILA PA 19132 (215) BA 6-4600

Pres.-Gen. Mgr. Ernie Santone Sales Mgr. Mario Daulerio Promotion: Marcus Martin Joe Campellone

Delaware Valley Leading Independent Distributors

ATT: ONE STOPS, RACK JOBBERS, DEALERS, EXPORTERS & IMPORTERS

45's & LP's—OLDIES & CUTOUTS

- BUY BY TITLE AND/OR PREPACKS
- SPECIAL ATTENTION TO EXPORT ORDERS
- UNCONDITIONAL GUARANTEE
- LARGE SELECTION
- FREE MONTHLY LISTS
- HIGH % FILL
- FAST, DEPENDABLE SERVICE
- LOW, LOW PRICES

SPECIAL WITH THIS AD ONLY!

BOX OF 2,400 7" WHITE SLEEVES \$16.25 PER BOX AND/OR

BOX OF 250 ASSORTED 45's, ALL RECORDS ARE NEW (UNUSED) AND HAVE MADE THE CHARTS, MANY TOP 40 AND HIGHER! LESS THAN 10¢ EACH

ONLY \$23.50 PER BOX

NO QUANTITY LIMITATIONS! ORDER AS MANY AS YOU WANT!

ALL U.S.A. ORDERS WILL BE SHIPPED PRE-PAID. C.O.D.'s, \$1.00 EXTRA PER BOX.

OVERSEAS: NO C.O.D.'s. PLEASE ADD \$12.80 PER BOX FOR FREIGHT.

PLEASE INCLUDE THIS AD WITH YOUR ORDER.

PRINTED T-SHIRTS TOO!

Send for your FREE List Today

WE SHIP ANYWHERE IN THE WORLD

VINTAGE RECORDS, INC.

P.O. Box 251
 Darby, Pa. 19023
 Tel. (215) 586-5200

Coliseum Recs & Tape Ltd 134 S 20 St Zip 19103 Tel 698-7710 Pres Robert Morton (Rec. & Tape E)
Exports cut-outs surplus deletions
 Columbia Recs . 2 Bala Cynwyd Plaza Bala Cynwyd 19004 Tel 839-0246 Mgr Irv Medway, Promo Mgrs Don Colberg, Armand McKissick (Rec. & Tape D)
Rec. labels: Blue Sky, CBS Caribou Columbia Epic Full Moon Gamble, Golden Fleece Great Western Gramophone Harmony Hot Wax, Invictus Kirshner Melodiya/Columbia, Monument Mums Odyssey Philadelphia Int L, RAK Salsoul Sound Stage 7 Spindizzy, Sweet City T-Neck TSOP, Thunder Tree Int L Virgin
Tape lines: Same as rec. labels
 Norman D Cooper Inc Residential Apts Complex 1 Wind-ing Dr Zip 19131 Tel 878-9591 Pres Norman D Cooper, Mgr Ken Benjes Buyers Singles, David Brown, Albums, Ken Benjes, Tape Joe Alteari (Rec. OS & RJ, Tape OS)
 District Recs Inc (Rec. & Tape RJ)—Tel 335-9402 Sales Mgr Stephen Schwartz—see Schwartz Bros Inc (SEE ADVERTISEMENT)
 Goldies Oldies 2512 N Broad St Zip 19132 Tel 221 0990 Owner & Buyer John Concannon (Rec. D)
Distributes oldies
 Heller s Rec Buyer-Exporter, 3149 Kensington Zip 19134 Tel 634-5663 (Dealer in rec. collections)
 Hitsville of Pennsylvania (Rec. & Tape D), see Chips Dist g
 Richard Kastner Co Inc 1913 Guernsey Ave Abington 19001 Tel 884-7996 Owner Richard Kastner Mgr Bill Klein (Rec. & Tape E)
 Music Serv Inc 2864 Lmekin Pike Glenside 19038 Tel 885-7990 Owner Jerry Rappaport, Buyer Kevin Bernhardt (Rec. & Tape RJ)
 Record Rendezvous Inc 134 S 20 St Zip 19103 Tel 567-9424 Owner & Pres Edward R Marcus VP Fran Marcus, Mgr Richard Marcus, Ass't Mgr Joanne Small, Nat'l Promo Dir C Morgan RJ Mgr A Marcus, Tape Buyer R Richard (Rec. D, OS, RJ, I & E; Tape OS & RJ)
Labels: Cinwitch, MVH, Oldies but Goodies, Pet-Rat Psycheponic Rendezvous, Rockin Riche sub-dist for Montgomerys, Scorpio Tasty Licks Times Square
 Richman Bros Recs Inc 4308 Parkside Ave Zip 19104 Tel 477-1742 Owners Jerold Allen & Richard Richman Gen Mgr Jerold Richman, Buyers Sam Cass Jerold Richman, Ted Neuman Bill Kessler (Rec. & Tape D & OS)
Rec. labels: Adelphi, Alligator Arhoolie Blue Goose Flying Fish Folkways Front Hall Joyce, Kaibala Kent Kicking Mule, Rounder, Swallowtail Yazoo
Tape lines: Capitol, Columbia Folkways, GRT Jubilee Kent, Prestige Savoy
Accessories: Blank tape (CMC, Memorex) head cleaners (Memorex) Le-Bo, Neushaefer Peerless Watts prods
 Rondel Dist g Corp 1100 Block Commerce St Zip 19107 Tel 923-8980 Contact Ronald F Schaff (Rec. RJ & I)

David Rosen Inc 855 N Broad St Zip 19123 Tel 232-2900 Owner David Rosen Mgr Harry Rosen Buyer Lewis Rosen (Rec. & Tape OS)
 A I Rosenthal Assocs . 29 E Glenside Ave Glenside 19038 Tel 885-5211 Owner Alfred Rosenthal Buyer Hugh Boyle (Rec. RJ)
Accessories: Batteries (Eveready) blank tape (BASF Maxell Memorex 3M) cartridges & styls (Pickering Shure) headsets (Numark Pickering) needles (Reco ton), rec care prods (Black Magic Sound Guard Wats) (SEE ADVERTISEMENT)
 Schwartz Bros Inc 8040 Roosevelt Blvd Suite 306 Zip 19152 Tel 335-0150 Mgr Jerry Jacobs (Rec. & Tape D, Rec. & Tape RJ as District Recs Inc)
Home office: Washington D C
Rec. labels: Alston Amherst BTM Bang Barnaby Children's Recs of America DJM Dictation Disc Glades H&L Janus, Laff Lifesong, Mainstream Metro-nome Musicor, IX Chains Salsoul Shadybrook Shakat Shout Sound Bird TK Weird World Westbound (SEE ADVERTISEMENT)
 Scorpio Music Dists Inc PO Box 391 Cornwells Heights 2933 River Rd Croydon 19020 Tel 698-7707 785-1541 Telex 843366 Pres Michael Adler Exec VP Eric Steinmetz, VP & Gen Mgr John T Gervasoni Opns Mgr Jake Stark (Rec. D, OS, RJ & E)
Distributes overstocks close-outs, promotional materials (SEE ADVERTISEMENT)

Slotkin Rec Dist Co 370 Montgomery Ave Merion Sta 19066 Tel 667 1870 Owner Herbert Slotkin Mgr & Buyer Jack Morrison (Rec. & Tape OS)
 Third Street Jazz & Rock 10 N Third St Zip 19106 Tel 627-3366 Buyer Jerry Gordon (Rec. RJ—cut-out & overstock)
 Universal Rec Dist Corp 919 N Broad St Zip 19123 Tel 232 3333 Owner Harold Lipsius Rec Mgr Len Rakiuff Tape Mgr Robert Perloff Albums Buyer Len Rakiuff Singles Buyer Kathy Walsh Tape Buyer Robert Perloff (Rec. D; Tape D, OS & RJ as Universal Tape City)
Rec. labels: A&M Abet Arista BASF Black Gold Blue Note Brunswick Buddha Casablanca Chi-Sound Chocolate City Crossover Dakar, Dark Horse De-Lite Fantasy GMI Gang Grateful Dead Groove Merchant Hi Hob Jamie Laff Living Language London group Mankind Mega Milestone Nashboro Oasis Ode Original Sound PIP Prestige Private Stock Pye Ran-wood Roulette Round Scepter, Specialty Thunderbird 20th Century United Artists Vanguard Virgo Wand Westbound
Tape lines: A&M Ampex Brunswick De-Lite Fantasy GMI GRT H&L London group Milestone Original Sound Prestige Scepter 20th Century United Artists Wand (SEE ADVERTISEMENT)
 Universal Tape City (Tape D, OS & RJ)—Mgr & Buyer Robert Perloff—see Universal Rec Dist Corp (SEE ADVERTISEMENT)

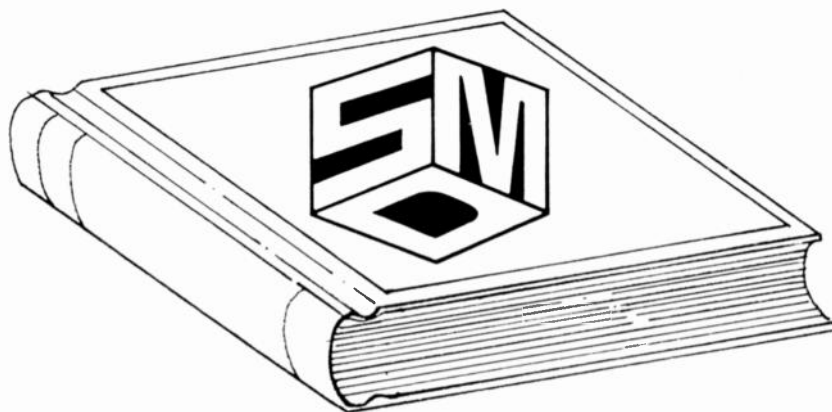


IN PHILADELPHIA
For Volume Sales of
Records & Tapes!



record distributing
corporation
919 No. Broad St.,
Phila., Pa. 19123
(215) CE 2-3333
LEN RAKLIFF, Gen. Mgr.
PROMOTION:
Sam Vogel • Tom Kennedy
Billy Harper • Al Edmundson

THIS BOOK WILL MAKE YOU FILTHY RICH.



It contains the best selection of cut-out and overstock LPS at the lowest prices in the "known" world. Just write us. It's yours for the asking.

OFFICES and WAREHOUSE
2933 River Road
Croydon, PA 19020
(215) 785-1541
(215) 698-7707

scorpio
music distributors, inc

MAILING ADDRESS
P.O. Box 391
Cornwells Heights, PA 19020

TELEX: 843366
RECSTAPES: CRDN



WATTS RECORD CLEANING ACCESSORIES



recording tapes and accessories



**24 HOUR
FREIGHT-PAID SERVICE
ACCESSORIES**

A single buying source for all your accessory needs

A.I. ROSENTHAL ASSOCIATES
29 E. Glenside Ave. • Glenside, Pa. 19038 • 215 885-5211

SEND FOR FREE CATALOGS



MEMOREX Recording Tape
"Is it live or is it Memorex?"



"for those who can hear the difference"



Eveready wants you to know



STEREO DYNATIC
CARTRIDGES
AND REPLACEMENT
STYL!

Universal

TAPE CITY

**COMPLETE RACK
AND
TAPE SERVICE**

Mr. Bob Perloff
UNIVERSAL TAPE CITY
919 N. Broad St., Phila., Pa. 19123
(215) CE 5-2726 (215) CE 5-2714

Villanueva Asturias Corp., 401 W Girard Ave Zip 19123. Tel 236-4544 Pres. Mgr & Buyer Jack Villanueva. (Rec. & Tape D, OS, I & E). Local branch: Almacenes Asturias, 23013 N Front St Zip 19122 (Rec. & Tape RJ)
 Rec. labels: Adria Alegre, All Art, Alma Hispana Amor, Ansonia Bravo, Clubman, Cotique Dial, Discolando, Discomundo, El Rey, Exitos, Fania, Fania Int'l, Inca, Mavi, Musart, Neliz, Palacio, Peerless, R&G, Rico, San Miguel, Soave, Tico Vaya
 Tape lines: Same as rec labels
 Accessories: Needles (Walco), tape cases (Greco), cleaners (Emasco)
 Vintage Recs Inc PO Box 251, Darby 19023 Tel 586-5200 Pres Murray Graber (Rec. D & E)
 Labels: Audicon Eric, Laurie, Legrand, Lost Nite, Modern Mohawk, Rust, United cut-outs, oldies (SEE ADVERTISEMENT)
 Williams One Stop, B17 N Broad St Zip 19123 Tel 232-2020 (Rec. OS)

• PITTSBURGH METROPOLITAN AREA (Area Code 412)

A & C Tape Dists 1031 Forbes Ave Zip 15219 Tel 391-4676 Owners & Mgrs John R Hoebler, Gene Jakiela, Buyers Singles, Tony Piotrowski Albums, Don Genitcore, Tape Jack Floto (Tape D, OS, RJ, I & E)
 Tape lines: All lines
 Balkan Rec Dist g Co RD 2, Concord Church Rd, Beaver Falls 15010 Tel 843-1962 Mgr John Krlclich (Rec. D & I)
 Home office: Berwyn (Chicago Metropolitan Area), Ill (Rec. D, I & E)
 Rec. labels: Balkan Int'l, Delta Int'l, Greyko, Marjon, Monitor Request
 Rec. labels imported: Jugoton (Yugoslavia), Panton (Czechoslovakia), Supraphon (Czechoslovakia)
 East Coast Dists 633 Liberty Ave Zip 15222 Tel 281-6344 Owner & Mgr Nick Lomakin (Rec. D, OS & RJ; Tape OS & RJ)
 Rec. labels: Argos, Audiotape Borderline, Contemporary, Dial, Dictation Disc, Dooto, Evergreen, GNP Crescendo, GTJ, Golden Crest, Humorsonic, K&H, Mardi Gras, Music Minus One, Russell Dance, Spolite, Switchcraft
 Mobile Rec Serv Co, PO Box 2879 Zip 15230, 2716 Penn Ave Zip 15222 Tel 391-8182 Owner Maurice F Oseroff Mgr & Buyer Harvey Campbell (Rec. D & OS)
 Branches: Dunedin, Brooker (Gamesville Area) Miami, Tallahassee, West Palm Beach, Fla., Evansville, Churubusco (Fort Wayne Area), Ind., De Witt, Iowa, Freehand, Mich., East Nassau, N.Y., Cincinnati, Columbus, Ohio, Erie, Lewistown, Trafford, Pa., Houston, Tex. (all Rec. OS)
 Rec. labels: Canaan, Chart, Don-Jo, Dooto, GRT, Jay Jay, Jewel, Juke, Midnight Sun, Musicanza, Nashboro, Partee, Paula, Plantation, Power House, Prize, Rebel, Rice, SSS Int'l, Segue, Silver Fox, Souncot, Sound, Sun, Trash, Vegas, Wet Soul
 The One Stop Inc 1207 Fifth Ave Zip 15219 Tel 232-0844 Owner William Lawrence, Mgr Blair Thomas, Buyer David Hughs (Rec. OS & RJ)
 Record World-One Stop, 1332 Fifth Ave Zip 15219 Tel 391-7429 Owner Barney Stein Buyers Singles & Tape Barney Stein Albums Evelyn Stein (Rec. & Tape OS & RJ)
 Sounds Dist g Corp, 3701 Bigelow Blvd Zip 15213 Tel 681-7611 Pres Norton L Kalinsky, Buyers E A McGrogan, E R Boyles (Rec. OS & RJ, Tape OS)
 Branch: Reading, Pa

• READING (Area Code 215)

Sounds Dist g Corp 5795 Washington Dr Zip 19606 Tel 582-2375 Mgr Ted Danko (Rec. OS & RJ, Tape OS)
 Home office: Pittsburgh, Pa

• TRAFFORD (Area Code 412)

Mobile Rec Serv Co, 516 Sunset Ln Zip 15085 Tel 372-3533 Mgr Don Bray (Rec. OS)
 Home office: Pittsburgh, Pa (Rec. D & OS)

• WILKES-BARRE (Area Code 717)

Record Town Inc, Wyoming Valley Mall Zip 18702 Tel 829-3603 Pres & Mgr Joe Nardone (Rec. & Tape RJ)

PUERTO RICO

• CANOVANAS (Area Code 809)

Montilla Recs of Puerto Rico Inc PO Box 594 Zip 00629 Tel 876-2560 722-0173 Pres Fernando J Montilla, Gen Mgr Jose E Montilla III
 Labels: ABC, ABC-Blue Thumb, ABC-Dot, ABC-Impulse, ABC-Paramount, ABC-Westminster, FJM, Montilla, Montisa, Prodigal, Rare Earth, Sire, Tamla/Motown

• HATO REY (Area Code 809)

Carrillo Dists (Tape D & I)—Tel 763-4595—see San Francisco Dists Inc
 San Francisco Dists Inc, 340 Barbosa St Zip 00919 Tel 764-3481 Cable SAFRA Pres Rafael S Carrillo (Tape D & I), (also Tape D & I as Carrillo Dists)

• RIO PIEDRAS (Area Code 809)

Kelvinator Sales of Puerto Rico, PO Box BG Simon Madera Ave & Granados St, Villa Prades 00928 Tel 765-1533 (Rec. D)

• SAN JUAN (Area Code 809)

Casa Fragoso Inc PO Box 2774 Zip 00903 Tel 725-8842 723-0504 Mgr Daniel Garrido (RJ)

Martinez Vela Inc PO Box 2027 Zip 00903 Tel 722 5171/4373 Cable MARVELA Pres Felix V Rodriguez Sales Mgr Juan J Cue Controller Fernando Roman (RJ & I)

● **SANTURCE (Area Code 809)**

Allied Whsie Co of Puerto Rico Inc 610 Cerra St Zip 00907 Tel 725-9255 Cable ALWHOCO Pres Charles M Tarrab VP & Sales Mgr Alberto Dircie
Labels: Alegre Cotique Exitos Fania Guanin Inca International Mavi Microfon Parnaso Tico Vaya Zze Iesta

Aro-Mandy Recs Inc 403 San Jorge St Zip 00912 Tel 723 8084 Pres Gilberto Gonzalez Gen Mgr Armando Gonzalez

Labels: Discolor Gas JEB Kubaney Latin Int I Mate Melon UA Latino Westside Latino Westside Sound Distribuidora Nacional de Discos Inc 606 Cerra St Zip 00907 Tel 724 4964 Pres Gilberto Gonzalez Arenas VP & Gen Mgr Pedro Oruna Sales Mgr Rodolfo Gonzalez Jr

Int'l branch: Dominican Republic Distribuidora Dominicana de Discos

Distributes all Latin & US labels
Distribuidora Universal (Corp.) 604 Cerra St Zip 00907 Tel 723 5318 Gen Mgr Carlos J Julia (Mfr OS for US non-Latin labels)

Labels: ABC A&M All Art Arto Atlantic Bell Buddah CTI Casablanca Cocom Friends & Co H&L Mercury Musicor Polydor Reprise Sussex 20th Century Warner Bros

Eddin Ents Inc 2014 Ave A Barrio Obrero 00916 Tel 726-7787 Pres Ed Dinatto Gen Mgr Jim Hineman Sales Mgr Jason de Jesus RJ Mgr Luis Rodriguez (RJ)

S M L Dist g Corp 626 Cerra St Zip 00912 Tel 726 7888 Pres & Gen Mgr Sergio Ballesteros Sales Mgr Ignacio Mena

Labels: Arcano Caliente Carino Caytronics Charro Mercana Nor Mex Oira Pronto Salsoul Salsoul Salsa

RHODE ISLAND

● **PROVIDENCE AREA (Area Code 401)**

A B C Rec & Tape Sales Corp RFD No 3 5 Industrial Dr Esmond 02917 Tel 231-8100 Gen Mgr Ron Lombardi (Rec. & Tape RJ)

Home office: Hackensack N J (Exec office only) (SEE ADVERTISEMENT)

Beacon Shops Inc 861 N Main St Zip 02904 Tel 861 7500 Mgr Richard Schmeisser Buyers Recs Richard Schmeisser Tape Bob Woods (Rec. & Tape OS)

● **WARWICK (Area Code 401)**

Rhody Rec & Tape Serv Inc 85 Jefferson Blvd Zip 02888 Tel 467 2465 Pres Ruben Zeidman Mgr Arthur Zeidman Buyer Inez Marovelli (Rec. & Tape OS & RJ)

SOUTH CAROLINA

● **ABBEVILLE (Area Code 803)**

Savitz Rec Center Inc 115 Court Square Zip 29620 Tel 459 2172 Owner & Mgr Allen Savitz Buyer Mae Waldrop (Rec. & Tape OS)

● **CHARLESTON (Area Code 803)**

Fox Music House 483 King St Zip 29403 Tel 722 0511 (Rec. OS)

● **MYRTLE BEACH (Area Code 803)**

Myrtle Beach Stereo Tape Center 6203 N Kings Hwy Zip 29577 Tel 449-3056 (Tape RJ)

● **PIEDMONT (Area Code 803)**

Cooper's One Stop Rt 3 Hwy 86 Zip 29673 Tel 845-9173 Owner George Cooper Mgr & Buyer George Cooper III (Tape RJ)

TENNESSEE

● **KNOXVILLE (Area Code 615)**

A & R Dist g Co Inc 1301 Prosser Rd Zip 37914 Tel 546-7881 Owner Tommy V Ayres Mgr & Buyer Albert W Smith (Rec. & Tape RJ)

Accessories: Le-Bo Recoton
Knox Rec Rack Co PO Box 11167 1539 Amherst Rd Zip 37919 Tel 584-8531 Owners Sam Morrison Jay Jacobs Mgr Jay Jacobs Buyer Singles Marty Barbour Albums & Tape Jay Jacobs (Rec. RJ, Tape OS & RJ)
Accessories: Recoton

Tucker's Rec Shop Inc 25 Market Square Mall Zip 37902 Tel 522-9300 Pres Martin T Robertson Mgr & Buyer Ernst E Frankenberg (Rec. & Tape OS)

● **MEMPHIS (Area Code 901)**

Blackwood Disks 209 N Lauderdale Zip 38105 Tel 527-4349 Owner James Blackwood (Rec. & Tape D, OS & E)

Labels: Bible Voice Canaan Capitol Children's Rec Guild Columbia Cornerstone Heart Warning RCA Sacred Skylite Supreme Word Zondervan (Religious prod only)

Boss Ugly Bob Recs & Tapes (BC Ents of Memphis Inc) 726 E McLemore Zip 38106 Tel 774 6400 Owner Bob Catron Jr Buyers Singles Linda Hillard Albums & Tape Claudette & Bob Catron **Local branches:** 2440 Chelsea Zip 38108 Tel 458-7230-1416 Airways Zip 38114 Tel 323-7289-4283 S Third Zip 38109 Tel 785-5151 (Rec. & Tape OS)

Branch: West Memphis Ark
Accessories: Arthur Fuller Le-Bo
Handleman Co 3000 Fleetbrook Dr Zip 38116 Tel 332 3650 Mgr Bob Prenatt Buyers Bob Prenatt George Eng (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area) Mich
Heilicher Bros (div of Pickwick Int'l Inc) 3387 Poplar Suite 225 Zip 38111 Tel 454-1286 (Rec. & Tape D) (See Heilicher Bros of Atlanta in Atlanta Ga for prod distributed)

Home office: Minneapolis Minn
Hot Line Rec Dist Inc PO Box 3351 421 S Main St Zip

38103 Tel 525-0756 Gen Mgr J W Crudgington Opns Mgr Dwight D Mullens Buyers Singles Milton Pond Albums Sandy Meador Tape Earl Elgart (Rec. D & OS; Tape D, OS & RJ), (Rec. RJ as Record Dept Mdsrs)

Rec. labels: AJ AVI Abet Abkco Abraxas Ace Ala Alarm All Platinum Alston Amherst Antique Argo Astroscope BTM Barnaby Bee Gee Blues Spectrum Bold Bright Orange Brown Dog Brunswick Cadet, Cadet Concept Calla Canaan Casablanca Cash Cat Checker Chelsea Chess Chmneyville Chocolate City Claridge Comedian Int'l Country Soul Courage Cream Creed Crossover DJM Dakar Dash De-Lite Deram Dictation Disc Dingo Drive Ernie's Excello Farr Fast Track Fretone GG GRT Generation Int'l Glades Golden Gold Plate Gospel Corner Granite Greedy Groove Merchant Hi Hob IRDA Island Janus Jim Kayvette Kent Kenwood Laff Laurie La Val Light London MAM MD Mach Mainstream Malaco Mankind Mark 56 Marilyn Mayday Mega Messenger Montuno Myrrh Nashboro IX

Chains Oasis October Old Town One Way PIP Parker Parrot Passport Pawn Philwood Plantation Private Stock Quality Raintree Randy's Spiritual Ranwood Richmond Roadshow Roulette Roxbury SOH SSS Int'l Savoy Scepter Shadybrook Soul Country Sound Bird Sound Gems Specialty Splash Stang Sun TK Threshold Thunderbird Tico Turbo UK

THE SOUTH'S FINEST!



MUSIC CITY
RECORD DIST. INC.

25 LINCOLN ST.
NASHVILLE, TENN. 37202
(615) 255-7315

- FULL SERVICE
- RECORDS
- TAPES
- ACCESSORIES
- FAST SERVICE

- EXPERIENCED
- SPECIALIZED
- PROGRESSIVE
- DEPENDABLE
- EFFICIENT

NATIONWIDE SOUND DISTRIBUTORS

“THE RECORD PEOPLE”

WE ARE THE NATIONAL AND INTERNATIONAL MARKETING AGENTS FOR SOME OF THE NATION'S MOST SUCCESSFUL INDEPENDENT LABELS.

ARE YOU ADEQUATELY REPRESENTED?



NATIONWIDE SOUND DISTRIBUTORS
P.O. Box 23262
Nashville, Tennessee 37202
(615) 385-2704

Wholesalers

Billboard Can Help

Expose your songs to millions of air passengers around the world through Billboard's exclusive inflight Audio Entertainment Service.

Presently Programming for:

- Air India
- American Airlines
- British Aircraft
- British West Indian Airways
- Canadian Pacific Air
- Continental Airlines
- Eastern Airlines
- Finnair
- Olympic Airways
- Overseas National Airways
- Ozark
- Pan American World Airways
- South African Airways
- Trans World Airlines
- Western Airlines
- Air Force One, the Presidential Aircraft

For information contact:

Billboard Airline Audio Services

9000 Sunset Blvd.
Los Angeles, Calif. 90069
(213) 273-7040

1 Astor Plaza
New York, N. Y. 10036
(212) 764-7307

WEST VIRGINIA

• CHARLESTON (Area Code 304)

Elkins Rec Shop 1127 Central Ave Zip 25302 Tel 343-7833 Owner & Buyer M Z Elkins, Mgr Douglas Elkins (Rec. OS)

3-D Electronics Inc 2393 Sissonville Dr Zip 25312 Tel 343-9501 Pres Dave Ferrell, Mgr Ed Mobley Buyer Pam Fannon (Rec. D & RJ; Tape D, OS & RJ)
Rec. labels: Capitol Columbia GRT Heart Warming Jim MCA Phonogram & Polydor group, RCA Rebel, Superscope, WEA Word

Tape lines: Same as rec labels

Playback equip.: CTI Zenith

Phonographs: Capehart, Zenith

Accessories: Blank tape (Memorex Capitol Magnetics) carrying cases (Le-Bo) Arista, Cable Craft, Philmore prods

• HUNTINGTON (Area Code 304)

Music Man Inc., 2519 Fourth Ave Zip 25703 Tel 522-9011 Pres William J Simpson II Rec Buyer Thomas M Sheets, Tape Buyer William J Simpson (Rec. & Tape OS)

WISCONSIN

• BURLINGTON (Area Code 414)

The Music Mart, 164 E Washington Zip 53105 Tel 763-3361 Owner Rolhn J Ruedebusch, Mgr Lucille Waardenburg, Buyer Jeanette Kuhn (Rec. & Tape OS) (SEE ADVERTISEMENT)

• EAU CLAIRE (Area Code 715)

Arrow Racks, 1609 Laurel Ave Zip 54701 Tel 832-2533 Owner & Mgr R W Meyer (Rec. & Tape RJ)

• KENOSHA (Area Code 414)

East Kenosha Recs & Tapes 5707 Sixth Ave Zip 53140 Tel 657-7858 Owner & Albums Buyer Claude Melito Jr., Owner & Singles Buyer Paul Melito (Rec. & Tape D)
Rec. labels: Columbia MCA, RCA

Tape lines: Same as rec labels

Phonographs: Electrophonic

Accessories: Planstiehl

• MADISON (Area Code 608)

Ken Poulsen Assocs., PO Box 801 Zip 53701 Tel 233-0306 Owner & Mgr Ken W Poulsen (Rec. & Tape I & E)

Imports & Exports cut-outs & surplus stocks
Rapid Sales Co Inc (Rec. RJ, Tape D & RJ)—Sales Mgr Roger M McDowell Buyer Donald E Smith—see TMD Inc

TMD Inc 1019 Jonathan Dr Zip 53713 Tel 271-2661 Pres Rolf V Voegel, Buyer Lois Lawrence (Rec. D), (Rec. RJ, Tape D & RJ as Rapid Sales Co Inc)
Rec. labels: Accent, Canaan Dearborn, Disneyland, Fantasy, GNP Crescendo Golden, Milestone, Prestige, Ranwood Tell Thunderbird, Vista, Vox, Word
Tape lines: All major lines

• MILWAUKEE (Area Code 414)

Modern Rack Sales (Rec. & Tape OS)—Buyers Singles, Keith Janick, Albums Richard Greib—see John O'Brien Dist g

Music Man One Stop Inc B19 N Marshall St Zip 53202 Tel 347-1700 Pres Alan Dulberger Local branch: 51 & Forest Ave (Rec. & Tape OS)

John O'Brien Dist g, 5825 N 96 St Zip 53225 Tel 462-5590 Owner & Mgr Tim Brophy Buyer John O'Brien (Rec. & Tape D), (Rec. & Tape OS & RJ as Modern Rack Sales)

Rec. labels: Ala Audi-Fidelity Brown Dog, Brunswick Calla, Cyma, DC Int I Dakar De-Lite, Dynamo EAR ESP, Fastrack Gang Gramophone, Granite, Groove Merchant, Hotlanta Hotline Jamie/Guyden Jewel, Laff Mainstream Musicor Nashboro, Paula Phil-LA of Soul Pickwick Int I, Plantation, Prodigal Red Bullet Ronn, Roulette, SSS Int I, Sahara, Savoy, Specialty, Sun Takoma Thistle Tico West

Tape lines: Ala Audi-Fidelity Gang Groove Merchant, Laff Mainstream Musicor Nashboro, Paula Pickwick Int I Plantation Sahara Savoy Specialty Takoma

Radio Doctors & Recs One-Stop 240 W Wells St Zip 53203 Tel 276-6422 Owner Stuart L Glassman, Mgr Gerald Frieber, Buyers Singles, John Jankowski Albums, Kenneth Herrick, Tape, David Weiss Local branch: Radio Doctors Soul Shop Inc., 2225 N Third St Zip 53212 Tel 562-7607 Mgr Michael Mowers, Buyers Singles, Michael Mowers Albums, Mark Olson, Tape, Cedrick Rupert (Rec. & Tape OS)

• WAUSAU (Area Code 715)

B M I Music Dists 202 Third St Zip 54401 Tel B42-3995 Owner Robert Peyovich Mgr Tomas Zamora, Buyer Robert Elliott (Rec. & Tape OS)

Playback equip.: Craig, JVC America, Panasonic, Sanyo Sony

Accessories: Fidelitone Le-Bo Switchcraft

MUSIC MAN/ONE STOP, the Midwest's newest and largest wholesale distributor of records, tapes and accessories is proud to inform you that we've made the move. By moving our operations to larger facilities, we've moved closer to you. Because now we can handle your order even faster than before. And our great prices are already moving more orders now than ever before. We've always been glad to give you the service you deserve — and now we're even more excited to show you what the Midwest's largest can do for you.

Our new office and warehouse is located at
5510 W. Florist Ave., Milwaukee, Wisconsin 53218
Telephone 414/353-0666

For more information contact
Alan Dulberger, president, or
Jim Howard, record buyer.

Wholesale Records-Tapes & Accessories

Wholesalers

Services

For The U.S. Music-Record-Tape Industry

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A C A see American Composers Alliance
A F T R A see American Federation of Television & Radio Artists
A G A C see American Guild of Authors & Composers
A G V A see American Guild of Variety Artists
Affiliate Artists Inc 155 W 68 St Suite 35-E New York N Y 10023 Tel (212) 874-6021 Pres Richard C Clark VPs Anderson D Clark Plato Karayannis
Afro-American Arts Institute 109 N Jordan Bloomington Ind 47401 Tel (812) 337-3675 Dir Dr Herman Hudson
Afro-American Music Opportunities Ass'n Inc 16 W 61 St New York N Y 10023 Tel (212) 489-0255
Amateur Chamber Music Players Inc c/o American Symphony Orchestra League PO Box 547 Vienna Va 22180 Tel (703) 281-1230 Chm Samuel P Hayes Sec y Helen Rice
American Academy of Arts & Letters 633 W 155 St New York N Y 10032 Tel (212) 286-1480 Pres Richard Wilbur Librarian Hortense Zera
American Academy of Teachers of Singing 15 W 67 St New York N Y 10023 Tel (212) 877-5889 Chm Dolf Swing
American Accordionists Ass'n 165 W 10 St New York N Y 10014 Tel (212) 989-7050 Pres Maddalena Belfiore
American Ass'n for Music Therapy 777 Education Bldg 35 W Fourth St Washington Square N Y 10003 Pres Dr Leo Shatin Sec y Dr Jerrold Ross
American Choral Director's Ass'n PO Box 17736 Tampa Fla 33682 Tel (813) 935-9381 Pres Russell Mathis
American Choral Foundation Inc 130 W 56 St New York N Y 10019 Tel (212) 246-3361 Admin Dir Sheldon Soffer
American College of Musicians PO Box 1807 808 Rio Grande Austin Tex 78767 Tel (512) 478-5775 Pres Irl Allison Jr
American Composers Alliance (ACA) 170 W 74 St New York N Y 10023 Tel (212) 873-1250 Pres Nicolas Roussakis
American Federation of Musicians 1500 Broadway New York N Y 10036 Tel (212) 869-1330 Pres Hal C Davis
American Federation of Television & Radio Artists (AFTRA) 1350 Ave of the Americas New York N Y 10019 Tel (212) 265-7700 Nat'l Exec Sec y Sanford I Wolff
American Guild of Authors & Composers (AGAC) 40 W 57 St New York N Y 10019 Tel (212) 757-8833 Cable SONGRITE Pres Ervin Drake
American Guild of Music PO Box 3 Downers Grove, Ill 60515 Tel (312) 968-0173 Pres Mark Peel Sec y Treas Elmer Herrick
American Guild of Musical Artists (AFL-CIO) 1841 Broadway New York N Y 10023 Tel (212) 265-3687 Pres Cornell MacNeil Nat'l Exec Sec y DeLloyd Tibbs
American Guild of Organists 630 Fifth Ave New York N Y 10020 Tel (212) 265-5630 Pres Dr Roberta Ritgood Exec Dir James E Bryan
American Guild of Variety Artists (AGVA) 1540 Broadway New York N Y 10036 Tel (212) 765-0800 Exec Pres Penny Singleton
American Harp Society Inc 6331 Quebec Dr Los Angeles Calif 90068 Tel (213) 463-0716
American Liszt Society Univ of Florida Dept of Music Gainesville Fla 32611 Tel (904) 392-6674 Bd Chm Dr David Z Kushner

ATTN! OVERSEAS IMPORTERS & U.S.A. EXPORTERS

We transport Records, Tapes, etc. from U.S.A. Offering: Great savings, low freight rates—New American Suppliers for buyers—Assemble various orders—Welcome you when you arrive in N.Y.

Contact:

BERKLY AIR SVCS, MARKETING

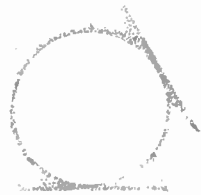
P.O. Box 665, JFK Airport
Jamaica, N.Y. 11430, U.S.A.

American Matthay Ass'n 834 Riverview Terr Dayton Ohio 45407 Tel (513) 228-5802 Pres Donald Hageman
American Music Center Inc 250 W 57 St Suite 626-7 New York N Y 10019 Tel (212) 247-3121 Pres Leo Kraft Exec Dir Toni Greenberg
American Music Conference 3505 E Kilgore Rd Kalamazoo Mich 49001 Tel (616) 344-1697 Pres Theodore M McCarty
American Musicological Society New York Univ Music Dept New York N Y 10003 Pres James Haar
American Orff Schulwerk Ass'n PO Box 18495 Cleveland Heights Ohio 44118 Tel (216) 382-0061 Pres Jane Frazee Exec Sec y Ruth Pollack Hamm
American Recorder Society 141 W 20 St New York N Y 10011 Tel (212) 675-9042 673-3036
American Society of Univ Composers c/o American Music Center 250 W 57 St Suite 626-7 New York N Y 10019 Tel (212) 247-3121 Exec Dir Barry Green Admin Ass't Rita Thomas
International Society of Performing Arts Admin rs c/o Columbia Music Festival Ass'n 1527 Senate St Columbia S C 43210 Tel (803) 771-6303 Treas Leon Harrelson
International Trombone Ass'n 2014 Mary Hill Dr Columbia S C 29210 Tel (803) 798-0623 Pres Buddy Baker
J C O A see Jazz Composer's Orchestra Ass'n Inc
Jazz Composer's Orchestra Ass'n Inc (JCOA) 6 W 95 St New York N Y 10025 Tel (212) 749-6265 Pres Timothy F Marquand Exec Dir Michael Mantler
Kappa Kappa Psi Nat'l Band Fraternity Oklahoma State Univ 122 Center for the Performing Arts Stillwater, Okla 74074 Tel (405) 372-2333 Contact W Frank Evans
League of Composers International Society for Contemporary Music (U.S. Section), c/o American Music Center, 250 W 57 St Suite 626-7 New York N Y 10019 Tel (212) 247-3121 Pres Hubert S Howe Jr
Leschetzky Ass'n 105 W 72 St New York, N Y 10023 Tel (212) 362-3912 Pres Genia Robinov
Masterwork Music & Art Foundation Inc 300 Mendham Rd Morristown N J 07960 Tel (201) 538-1860
Memphis Rec Prods Ass'n Commerce Tower Suite 1590 Commerce Square, Memphis, Tenn 38103 Tel (901) 523-0533 Cable HAMCAST Sec y Harold C Streibich
Metropolitan Opera Nat'l Council Lincoln Center New York N Y 10023 Tel (212) 799-3100 x311 Pres Alexander Saunderson
Modern Music Masters Society PO Box 347 Park Ridge, Ill 60068 Tel (312) 823-7148 Exec Sec y Frances M Harley
Moravian Music Foundation Inc PO Drawer Z Salem Sta 20 Cascade Ave Winston Salem N C 27108 Tel (919) 725-0651 Dir Karl Kroeger
Mu Phi Epsilon (International Professional Music Sorority) 7440 W 89 St Los Angeles Calif 90045 Tel (213) 649-2494 Pres Marian B Davidson
Music Critics Ass'n Inc 6201 Tuckerman Ln Rockville Md 20852 Tel (301) 530-9527 Pres Elliott W Galkin Exec Sec y Richard D Freed
Music Educators Nat'l Conference 1902 Association Dr Reston Va 22091 Tel (703) 860-4000 Pres Dr Robert H Klotman Exec Sec y Dr Gene Morlan
Music Library Ass'n Inc 343 S Main St Rm 205 Ann Arbor Mich 48108 Tel (313) 761-6350 Pres Dana J Epstein Bus Mgr Nina N Romani
Music Operators of America 228 N La Salle St Chicago Ill 60601 Tel (312) 726-2810
Music Performance Trust Funds of the Rec g Inds 810 Paramount Bldg 1501 Broadway New York N Y 10036 Tel (212) 239-8550 Trustee Kenneth E Rame
Music Publishers Ass'n of the United States Inc 810 Seventh Ave New York N Y 10019 Tel (212) 977-7210 Pres Ronald Freed
Music Teachers Nat'l Ass'n Inc 408 Carew Tower Cincinnati, Ohio 45202 Tel (513) 421-1420 Pres Nadine Dresskell
N A B see National Ass'n of Broadcasters
N A C U S A see National Ass'n of Composers
N A R A S see National Academy of Rec g Arts & Sciences
N A R M see National Ass'n of Rec g Mdsrs Inc
N E C see National Entertainment Conference
Nashville Songwriters Ass'n 25 Music Square W Nashville Tenn 37203 Tel (615) 254-8903 Pres Ron Peterson Exec Dir Maggie Cavender
National Academy of Rec g Arts & Sciences (NARAS) 4444 Riverside Dr Suite 202 Burbank Calif 91505 Tel (213) 843-8233 Nat'l Exec Dir Christine M Farnon
National Ass'n for Music Therapy Inc PO Box 610 Lawrence Kan 66044 Tel (913) 842-1909 Pres Richard M Graham Exec Dir Margaret Sears
National Ass'n of Broadcasters (NAB) 1771 N St NW Washington DC 20036 Tel (202) 293-3500 Pres Vincent T Wasilewski
National Ass'n of Composers USA (NACUSA) PO Box 49652 Barrington Sta Los Angeles Calif 90049 Tel (213) 473-9706 Pres John Vincent
National Ass'n of Jazz Educators PO Box 724 Manhattan Kan 66502 Tel (913) 776-8744 Exec Dir Matt Betton
National Ass'n of Music Merchants Inc 35 E Wacker Dr Chicago Ill 60601 Tel (312) 263-0261 Pres George M Lukas Exec VP William R Gard
National Ass'n of Organ Teachers Inc 7938 Bertram Ave Hammond Ind 46324 Tel (219) 844-3395 Pres Dorothy S Greig Admin Dir Jack C Greig
National Ass'n of Pastoral Musicians PO Box 28373 Washington DC 20005 Tel (301) 422-8369 Pres Rev Virgil C Funk
National Ass'n of Rec g Mdsrs Inc (NARM) 1060 Kings Hwy N Suite 200 Cherry Hill N J 08034 Tel (609)

Feel the Difference

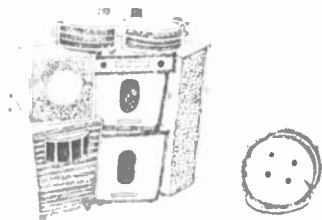
SOUND IS ROUND

The musical sounds you listen to are in fact concentric waveforms similar to the impression you get as an object is dropped into water. The rings displayed on the surface are visual images of the way sound waves travel. Because sound is round we felt it was quite obvious to use a sphere to project and reinforce the sound wave. So, using this application, we designed the **soundsphere**. The **soundsphere** loudspeaker enclosure allows you to actually feel the difference. Dispersion characteristics as well as efficiency vs. fidelity problems are vastly improved. In the past, just about all loudspeaker enclosures offered one plane of sound coming from a box, whether we talk of your present home stereo speakers or the conventional and out of date "black boxes" used for professional sound. Either way, the result was sound coming from a box and sounding like a box. The **soundsphere** is a magnificent conception; its shape suggests a resolve.



As the bass and midrange transducers pump their response into the two reflector dishes, the sound wave is propelled around the sphere, which houses the transducers, thus creating a cleaner, more accurate and highly dispersed sound.

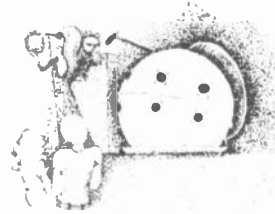
MORE WITH LESS



Truly, your ears get more with less. Functionality and utility are unique benefits of the **soundsphere**. Economy of space and amplifier power used to attain desired levels of distortion-free sound are examples. Weight and size are always significant, especially if you're on the road. You'll really appreciate the amount of level with two **soundspheres**, instead of three or four conventional boxes and large heavy horns for your P.A..

SONIC SYSTEMS, INC.

Darien, Connecticut USA 06820
(203) 655-4371

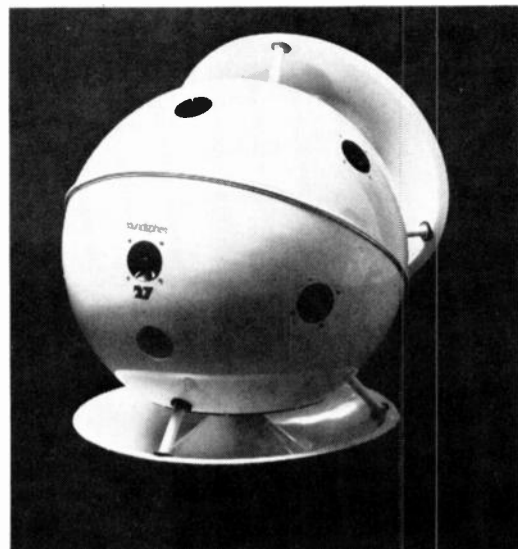


The **soundsphere** is a full range loudspeaker enclosure that will fulfill any mission from club, restaurant, or disco, to concert stage and even stadiums. The enclosure works so well that the **soundsphere** will handle 400 watts RMS without doubling up or breaking up in any way, although the actual transducer we've employed may have a maximum stated power handling capacity of only 150 watts RMS. We realize that how loud a speaker plays is not the total measure. Highlighting the **soundsphere's** economic and functional design, less amplifier power is necessary to produce desired levels for P.A. use, musical instruments and home entertainment. Each component works less and realizes more. Superior dispersion allows for less level resulting in a clean full sound, without distortion, reducing listener fatigue.

Nothing forces customers away from a club or disco faster than loud, distorted music. With the **soundsphere**, headaches and irritability are eliminated. Those vital psycho-acoustic benefits are the continued economic application of the "sphere". The **soundsphere** can deliver 360° of dispersion in low and mid-range and well over 200° in high end.

Don't just take our word for it. Les McCann has been using our enclosure almost since its beginning. The word is out. Stop listening to "square" music. Remember, sound is round, you'll feel the difference. Feel for yourself. Drop us a line or just ask your nearest professional instrument dealer or other fine audio supplier about the revolutionary

soundsphere



795-5555 Pres Jules Malamud Exec Dir Mickey Granberg
 National Ass'n of Schools of Music 11250 Roger Bacon Dr 5 Reston Va 22090 Tel (703) 437-0700 Pres Dr Everett Timm Exec Dir Samuel Hope
 National Ass'n of Teachers of Singing Inc 250 W 57 St Suite 2129 New York N.Y. 10019 Tel (212) 582-4043 Pres Bruce G Lunkey Exec Sec'y James Browning
 National Choral Council 250 W 57 St New York N.Y. 10019 Tel (212) 582-0870 Exec Dir Martin Johnson
 National Entertainment Conference (NEC) PO Box 11489 Columbia SC 29211 Tel (803) 799-0768 Exec Dir D.W. Phillips
 National Federation of Music Clubs 310 S Michigan Ave Suite 1936 Chicago Ill 60604 Tel 427-3683 Pres Mrs Frank A Vought
 National Guild of Community Schools of the Arts 200 W 57 St Suite 707 New York N.Y. 10019 Tel (212) 582-1830 Pres Lester G Glick Exec Dir Dorothy Amardanos
 National Guild of Piano Teachers Teacher Div of American College of Musicians PO Box 1807 808 Rio Grande Austin Tex 78767 Tel (512) 478-5775 Pres Ir Allison Jr
 National Institute of Arts & Letters 633 W 155 St New York N.Y. 10032 Tel (212) 286-1480 Pres Harrison E Salisbury Librarian Hortense Zera
 National Music Camp Interlochen Arts Academy Interlochen Mich 49643 Tel (616) 276-9221 Pres Roger E Jacobi
 National Music Council 250 W 57 St Suite 626 New York N.Y. 10019 Tel (212) 265-8132 Pres Merle Montgomery Exec Sec'y Doris O Connell
 National Music Publishers Ass'n 110 E 59 St New York N.Y. 10022 Tel (212) 751-1930 Cable HAFX Bd Chm Salvatore T Chiantia Pres Leonard Feist
 National Opera Ass'n c/o Constance Eberhart Hotel Wellington Suite 823 Seventh Ave & 55 St New York N.Y. 10019 Tel (212) 247-3900 x 823 Pres Larry Day
 National Oratorio Society Inc 141 Paseo De Las Delicias Redondo Beach Calif 90277 Tel (213) 375-6139 Pres Thomas E Wilson
 National Orchestral Ass'n 111 W 57 St New York N.Y. 10019 Tel (212) 247-1228 Pres Landon Van Norden Exec Dir Luis Schweitzer
 National Piano Foundation 435 N Michigan Ave Chicago Ill 60611 Tel (312) 527-5494 Exec Dir George M Otto
 National Piano Mfrs Ass'n of America 435 N Michigan Ave Chicago Ill 60611 Tel (312) 527-5494 Exec Dir George M Otto
 National School Orchestra Ass'n 300 Roosevelt Blvd Holland Mich 49423 Tel (616) 335-9756 Pres Dr Robert Ritsema
 New Orleans Jazz Club of California PO Box 1225 Kerrville Tex 78028 Tel (512) 896-2285 Pres Bill Bacin

New York Singing Teachers Ass'n 200 W 58 St New York N.Y. 10019 Tel (212) 246-2019 Pres Craig Timberlake
 Opera America Inc 1025 Vermont Ave NW Suite 1207 Washington D.C. 20005 Tel (202) 347-9262 Pres John O Crosby Exec Dir Ann F Darling
 Original Music of America Ass'n 410 Elm St SW Roanoke Va 24016 Pres Joe Gibson Exec Dir Arthur B Crush Jr
 People To People Music Committee Inc c/o John F Kennedy Center Washington D.C. 20566 Tel (202) 254-3654 Exec Dir Ruth Sickalus
 Phi Beta Fraternity Shorefront Park South Norwalk Conn 06854 Tel (203) 866-1212 Pres Mrs Robert B Miller
 Phi Beta Mu Drawer 2127 Univ PO Enid Okla 73701 Tel (405) 233-1871 Pres Dr Milburn Carey Nat'l Exec Sec'y William Postlethwaite
Branch: Arlington, Tex., 1103 Dawn Dr Zip 76010 Tel (817) 261-2157
 Phi Mu Alpha Sinfonia Fraternity 10600 Old State Rd Evansville Ind 47711 Tel (812) 867-2433 Pres Dr Lucien P Stark Exec Dir Alan E Adanis
 Piano Technicians Guild Inc PO Box 1813 Seattle Wash 98111 Tel (206) 283-7440 Exec Dir James H Burton
 Pi Kappa Lambda Northwestern Univ School of Music Evanston Ill 60201 Tel (312) 492-7574 Pres Thomas W Miller
 R I A A see Recording Ind Ass'n of America
 Recording Ind Ass'n of America (RIAA) 1 E 57 St New York N.Y. 10022 Tel (212) 688-3778 Exec Dir Henry Brief
Branch: Los Angeles, Calif., 9200 Sunset Blvd Suite 1005 Zip 90069 Tel (213) 278-5500. Pres Stan Gortikov
 S P E S Q S A see Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America
 Florent Schmitt Institute PO Box 8643 Chicago Ill 60680 Pres Francois D Albert
 Cynil Scott Academy PO Box 5752 Chicago Ill 60680 Pres Francois D Albert
 Sigma Alpha Iota 841 Oleander Dr SE, Winter Haven Fla 33880 Tel (813) 293-1647 Pres Ruth C Gould
 Society for Ethnomusicology Inc 201 S Main St Rm 513 Ann Arbor Mich 48108 Tel (313) 761-7787 Pres Navir A Vairazbhoy Bus Office Sec'y Mary Bergren
 Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America (SPEBSQSA) 6315 Third Ave Kenosha Wis 53141 Tel (414) 654-9111 Exec Dir Barrie Best
 Society for the Preservation of the American Musical Heritage Inc PO Box 4244 Grand Central Sta New York N.Y. 10017 Founder & Dir Karl Krueger
 Society of Career Development in Musical Arts c/o Box 15110 3531 Baronne St New Orleans La 70175 Tel (504) 895-6246 Pres Earl K Johnson
 Society of the Classic Guitar 409 E 50 St New York N.Y. 10022 Tel (212) 753-3492 Pres Vladimir Bobri
 Southeastern Composers League Univ of Virginia Music Dept Charlottesville Va 22903 Pres Walter Ross
 W C Staley & Assocs PO Box 5712 High Point N.C. 27262 Tel (919) 885-0263 Pres W C Staley
 Tau Beta Sigma Nat'l Band Sorority see Kappa Kappa Psi
 U.S. Army Navy & Air Force Bandsmen's Ass'n Inc PO Box 1978 New Haven Conn 06521 Tel (203) 777-7626 Sec'y-Treas Major A R Teta
 United States Information Agency ICS/DA, Washington, D.C. 20547 Tel (202) 632-6720 Arts & Humanities Programs Chief Edward Mattos
 Violoncello Society Inc., 101 W 57 St New York, N.Y. 10019 Tel (212) 246-3267 Pres Claus Adam, Sec'y Esther Prince
 Young Audiences Inc 115 E 92 St New York N.Y. 10028 Tel (212) 831-8110 Pres J McLain Stewart
 Nat'l Exec Dir Gerry J Martin

CALIFORNIA

• **FRESNO (Area Code 209)**
 California Artists PO Box 11474 Zip 93773 Tel 222 8702 Pres Ray Camacho Sales Mgr Jesse Luna Adv Mgr Mingo Cervantes

• **LOS ANGELES METROPOLITAN AREA (Area Code 213)**
 Album Art Co (div of Nehi Recs.) 1432 Beechwood Zip 90024 Tel 466-4063 Mgr Joe Taylor
 Album Graphics Inc 424 N Larchmont Blvd Zip 90004 Tel 462-0823 Mgr Edward Dwyer
Home office: Melrose Park (Chicago Metropolitan Area) Ill
 Artrex Corp 156D N La Brea Suite M Hollywood 90028 Pres Arthur H Benson Sales Mgr Bruce Hinshaw Adv Mgr Michael Clark
 Steve Axelrad Photography 3834 Tilden Ave Culver City 90230 Tel 836-8666 (Rec only)
 Douglas Boyd Design 309 Santa Monica Blvd Suite 309 Santa Monica 90401 Tel 392-5018 Pres Douglas Boyd
 Century Recs see listing in Saugus
 Contamer-Kraft Inc 8321 De Celis Pl Sepulveda 91343 Tel 893-9721
 Crazy Bob Creations & Promos (div of Dahhouse Publ'g House) PO Box 3262 Hollywood 90028 Tel 851-1175 876-1741 Pres & Graphic Dir Robert L Gilbert
 Custom Recs Mfg Co (div of Cadet Recs Inc.) 5810 S Normandie Ave Zip 90044 Tel 753-5121 Pres Jules Bihari Exec VP James Takeda
Branch: Park Ridge N.J.
 D A K Inds Inc 10845 Vanowen St North Hollywood 91605 Tel 984-1559 WATS (800) 423-2636 Pres Drew Alan Kaplan Sales Mgr Jay Shipley
 Philip Edward Hartmann & Co 18203 Coastline Dr Malibu 90265 Tel 459-3089
 Hope Street Studio 607 N Ave 64 Zip 90092 Tel 441-3044 Owner Van Webster
 Horseshoe Prods 3713 Fanwood Ave Long Beach 90808 Tel 429-1700
Home office: South Bend Ind
 Kieffer/Jaffe, 601D Wilshire Blvd. Zip 90036 Tel 936-1446
Branch: New York Metropolitan Area, N.Y. Kieffer/Townsend
 Lincoln Arts (div of D J Adams Inc.) 8154 Langdon Ave Suite 107 Van Nuys 91406 Tel 780-0130 Pres D J Adams
 M L Tape Dupl'g 16834 Superior St Sepulveda 91343 Tel 893-2819 Pres Carol L Ball Sales Mgr Rod Lord
 Majorica IX 6430 Sunset Blvd Suite 710 Zip 90028 Tel 876-3791 Owner 8 Blazso Sales Mgr Pat Galindo
 Pacific Eye & Ear Co Inc 451 N La Cienega Blvd Zip 90048 Tel 659-2121 Pres Tony Grabois Sales Mgr Dean Marion Adv Mgr Mike Maslow
Branch: New York N.Y.
 Paramount West Ents., 8010 Second St Paramount 90723 Tel 531-6000 Pres Gen & Sales Mgr D W Galifa
 Photo/Graphics 1125 E Orange Ave Monrovia 91016 Tel 359-9414 Owner Gary Moore
 Queens Graphics 5852 Tuxedo Terr Hollywood 90028 Tel 466-4288 Creative Dir Glenn Ross Sales Mgr Dave Neckar
Home office: New York, N.Y. Queens Lithographing Corp
 Record Promotions By Sun Runner PO Box 2144 Winnetka, 91306 Tel 343-9071 Pres Don Bradley Sales Mgr E Horton Adv Mgr Phil Farney (Rec only)
 Shorewood Packaging Corp., 1830 Glendale Blvd Zip 90026 Tel 660-3043
Home office: New York N.Y.
 Sound Alike Music Inc., 6330 Arizona Circle Zip 90045 Tel 645-9173 Pres Richard Taxe Sales Mgr Ronald Taxe
 Superscope Inc., Tape Dupl'g Div 455 Fox St San Fernando 91340 Tel 365-1191 Gen Mgr Ned Padwa Nat'l Sales Mgr Warren Gray
 Surf City Recs 1850 N LaBrea Ave Suite 8 Hollywood 90046 Tel 876-1741 Pres Gary M Theroux Exec VP Robert L Gilbert Sales Dir Mark Charger Art Dir Bertha Frimble Creative Servs Joan Holpuch, Dusty Ann Smokie
 United Sound Inc 1811 W Magnolia Blvd Burbank 91506 Tel 845-7435 Pres Glen Glancy, Sales Mgr Jim Auchterlonie

• **MONTEREY (Area Code 408)**
 Publishers Art Serv 455 Pierce St Zip 93940 Tel 375 1191. Pres. & Owner Joe Pierre

• **SAN FRANCISCO & BAY AREA (Area Code 415)**
 Airamid Design 450 Linden St Zip 94102 Tel 861-9659 Pres & Gen Mgr Michael Cotten
 Conlan Creative Lithographers 1655 Folsom St Zip 94103 Tel 431-7373 Pres Robert D Conlan Sales Mgr Richard T Conlan
 Cory Sound Co 440 Brannan St Zip 94107 Tel 543-0440 Pres George Cory, VP & Prod n Mgr Phillip C Markinson, VP Sales Lou Sinclair
 Fred Foxx Music Co., 15 S Ontario San Mateo 94401 Tel 343-7222 Gen Mgr F H Nesbitt Jr Adv Mgr V A Nesbitt
 Cathy Furniss & Assocs 680 Beach St No 445 Zip 94109 Tel 885-2807 Pres Cathy Furniss Sales Mgr Ruth Maas Adv Mgr Michel Lipman
 Image Integration 785 Market St Zip 94103 Tel 777-4330 (Rec only)
 Mantra Studio 2207 S El Camino Real San Mateo 94403 Tel 574-1500 Pres & Eng Scott Jackson
Home office: Seattle Wash Mantra Cinema Sound

DESIGN & ARTWORK

Unless otherwise indicated, this service is assumed to be for both records & tapes.

ALABAMA

• **DOTHAN (Area Code 205)**
 Tri-State Publ'g Co. Inc., 120 S St. Andrews Zip 36301 Tel 792-6808 Pres Larry Coe

ARIZONA

• **PHOENIX (Area Code 602)**
 General Cassette Corp 1324 N 22 Ave Zip 85009 Tel 257-1880 Pres Bill Johnson
 S & K Linear Prods Inc 915 N Fourth St Zip 85004 Tel 252-6878 Contact James Lettereri (Tape only)
Home office: New York N.Y. Linear Prods Inc
 U.A. (Universal Audio) Rec'g Corp 33 E McDowell Rd Zip 85004 Tel 257-1810 Pres John A Michaelson Sales Mgr Jay Rogina (Rec only)

ARKANSAS

• **FORT SMITH (Area Code 501)**
 Combined Mktg Assocs 10 Boston Square Zip 72901 Tel 782-5051 Pres James L Baldwin VP Audio Visual Roy J Morris

Unsurpassed in Quality

GLOSSY PHOTOS **14¢ EACH IN 1000 LOTS**

1000 POSTCARDS \$65⁰⁰

100 8x10 \$17⁹⁵

CUSTOM COLOR PRINTS \$89 per 100

COLOR LITHO \$195 per 1000

COLOR POSTCARDS \$180 per 3000

Mounted Enlargements
 20"X30" \$14.00
 30"X40" \$20.00

COPYART Photographers

A Division of JAMES J. KRIEGSMANN
 165 W. 46th St., N.Y. 10036
 (212) PL 7-0233

Myriad Prod ns 1463 Hayes St Zip 94117 Tel 922
1000 Pres & Exec Prod r Ed Harris
Undercover Graphics 2707 Mathews St Berkeley 94702
Tel 841-8395

• **SANTA BARBARA
(Area Code 805)**

Mantra Corp 1169 Oriole Rd Zip 93103 Tel 969 4754
VP Sales & Mktg Paul W Scholfield
Home office: Seattle Wash Mantra Cinema Sound

• **SAUGUS (Area Code 805)**

Century Recs (div of Keycor-Century Corp) 26000 Spring
brook Rd Zip 91350 Tel 259 2369 LA (213) 365
3991 Mktg Dir Gene Schuitz Sales Mgr Dick Max-
well, Sales Development Dir George Krieger (SEE AD-
VERTISEMENT)

COLORADO

• **BOULDER (Area Code 303)**

Video Audio Artistry Corp (Vidaac Ltd) PO Box 4571
1258 Bear Mountain Court Zip 80302 Tel 499
2001 Pres Stephen M Raydon Eng g Dir Ronald E
Hays

• **DENVER (Area Code 303)**

Audicom Corp 995 S Clermont St Zip 80222 Tel 757
3377

CONNECTICUT

• **MONROE (Area Code 203)**

Black & White Prod'ns 114 W Maiden Ln Zip 06468
Pres Vincent Meyer Jr VP Bill Weiss

• **UNION CITY (Area Code 203)**

A C Hampson Printing Co Inc 168 City Hill St Zip
06770 Tel 729 2294 Pres A C Hampson VP A D
Hampson Sales Mgr A Payne

DELAWARE

• **WILMINGTON (Area Code 302)**

Ken-Del Prod ns Inc 111 Valley Rd Richardson Park Zip
19804 Tel 655-7488 Pres & Gen Mgr H Edwin
Kennedy Sales Mgr D Smith Adv Mgr Marjorie
Leap
National Tape Dupl rs see Ken Del Prod ns Inc

DISTRICT OF COLUMBIA

• **WASHINGTON (Area Code 202)**

Sounds Reasonable Inc 2000 P St NW Zip 20036 Tel
833 1976 Pres Edmund Barnett Sales & Adv Mgr
Margit Beckman

FLORIDA

• **FORT LAUDERDALE (Area Code 305)**

Alpha Recs Inc 1400 NW 65 Ave Zip 33313 Tel 587-
6011 Pres Dick Smith (Rec only)

• **JACKSONVILLE (Area Code 904)**

Circle Ents Inc 2451 Rolac Rd Zip 32207 Tel 737
2811 Pres & Sales Mgr John J Brennan Adv Mgr
Jan P West (Tape only)

• **MIAMI METROPOLITAN AREA
(Area Code 305)**

Criteria Rec g Studios Inc 1755 NE 149 St North Miami
33161 Tel 947 5611
South Eastern Recs Mfg Corp 4380 NW 128 St Opa
Locka 33054 Tel 685 6211 Pres Matthew San Mar-
tin Gen Mgr Manuel Buigas

GEORGIA

• **ATLANTA METROPOLITAN AREA
(Area Code 404)**

Data-Linear Prods Inc 1823 E John Wesley Ave College
Park 30337 Tel 761 5919 Contact Robert M Ing-
rassia
Home office: New York N Y Linear Prods Inc
International Ass d 3166 Maple Dr Zip 30305 Tel 892
4029 VP Mike Kennedy
Project 70 Audio Servs 1127 Spring St NW Zip 30309
Tel 875-7008 (Tape only)
RAP Promos 2050 Peachtree Ind l Court Zip 30341 Tel
451-4587 Pres Bob Fletcher
Wonder Graphics Inc PO Box 77287 Zip 30309 Tel
874-2481 Pres J Flournoy Holmes VP & Sales Mgr
David M Holmes
Branch: Nashville Tenn

• **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc Zip 30552 Tel 782-3931
(Rec only)

ILLINOIS

• **CHICAGO METROPOLITAN AREA
(Area Code 312)**

AG I Plant Inc see Album Graphics Inc
Album Graphics Inc (AGI Plant Inc.) 1950N Ruby St Mel-
rose Park 60160 Tel 344 9100 Pres & Mgr Donald
W Kosterka Sales Mgr James A Ludwig
Branches: Los Angeles Calif New York N Y
Audio Accessories Cu Box 628 Rt 1 Batavia 60510 Tel
879 5998 Sales Mgr John S Maloney
Audio Artists Ltd PO Box 7 Wheaton 60187 Tel 668-
6682 Pres Arne Gustafson VP Sales & Adv Perry
Miller
Custom Audio Inc 110 S River Rd Des Plar us 60016
Tel 298-6680
Funkagraphix (div of Bellbankler Entis) PO Box A3846 Zip
60690 Tel 723 0836 Pres J P Bell Gen Mgr
Bruse Bell (Rec only)
International Rec g Co 1649 W Evergreen Zip 60622
Tel 227-2000 Pres Jerome V Man Gen Mgr Bill
Beyer Sales Mgr Leonard March Adv Mgr Scott
Rowley
Kiderian Recs Prod ns 4926 W Gunnison Zip 60630
Tel 545-0861 935 9592 Pres Raymond Peck Gen
& Sales Mgr George Peck (Rec only)
Planet Communications (div of Clay Printer, Int l) PO Box
20346 Zip 60620 Tel 476-2553 Pres & Gen
Mgr Vytautas Beleska District Sales Mgr John Dev-
lin Promo Dir Marius Bernes
Plynth Ltd PO Box 53/ 117 Rockland Rd Libertyville
60048 Tel 362-4060
Polycom Prod ns Group Inc 4 E Hiron Zip 60611 Tel
337-2040 Pres J Hassen Sales Mgr Richard Jab-
lonski Adv Mgr J Thomas
Programming Technologies Inc 215 W Chicago Ave Zip
60610 Tel 787 2700 (Tape only)

• **KANKAKEE (Area Code 815)**

Imperial Int l Learning Corp PO box 548 Rt 45 S Zip
60901 Tel 933 7735 Pres Spencer A Barrard
Sales Mgr George T Searls

• **QUINCY (Area Code 217)**

Armageddon Graphics 611 Spring St Zip 62301 Tel
224-1659 Adv Mgr Fred Tiekens

• **ROCKFORD (Area Code 815)**

Carter Corp 1916 11 St Zip 61108 Tel 397-3200

INDIANA

• **EVANSVILLE (Area Code 812)**

Seven Hills Publ g & Rec g Co Inc 905 N Main St Zip
47711 Tel 423-1861 (Rec only)

• **INDIANAPOLIS (Area Code 317)**

Bowers Rec Sierve Co 5331 N Torman Ave Zip 46220
Tel 253-4321 Pres Robert Bowers VP & Sales Mgr
Charles H Kaufman (Rec only)
Infithatre 4990 Massachusetts Ave Zip 46218 Tel 545-
2001 Pres Stephen Marra VP Greg Riker

• **SOUTH BEND (Area Code 219)**

Horseshoe Prod ns 3510 Langley Dr Zip 46614 Tel 291-
3262 Owner Webb Foley Mgr Ruth Brown
Branches: Long Beach (Los Angeles Metropolitan Area)
Calif Nashville Tenn

• **TERRE HAUTE (Area Code 812)**

Arico Press Inc PO Box 1445 Zip 47808 Tel 232-0926
Pres James S Royse Sales Mgr Don Wilson

KENTUCKY

• **LOUISVILLE (Area Code 502)**

Allen Martin Prod ns Inc PO Box 99035 9701 Taylorsville
Rd Zip 40299 Tel 267-9658 Pres Ray Allen Gen
& Sales Mgr Hardy Martin

LOUISIANA

• **RUSTON (Area Code 318)**

Americana Rec g Studios 707 709 W California Zip
71270 Tel 255-0287

• **SHREVEPORT (Area Code 318)**

Imp-prints Inc PO Box 3697 Zip 71103 Tel 636-0492
Premium Div Contact David Zaenglein (SEE ADVER-
TISEMENT)

• **VILLE PLATTE (Area Code 318)**

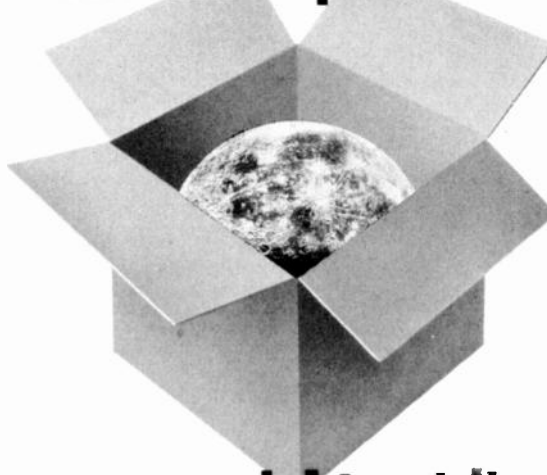
Ville Platte Rec Mfg Co 120 E Cypress St Zip 70536
Tel 363 2104 Pres J Floyd Soileau Sales Mgr
Ronnie Soileau

MARYLAND

• **CLINTON (Area Code 301)**

Audio-Video Concepts Inc 6909 Old Alexander Ferry Rd
Zip 20735 Tel 868-7600 Pres & Sales Mgr Ed
ward P Helvy Jr

**Don't ask
for the impossible...**



you might get it.

For those of you who may not be familiar with what we do we have been designing ads, covers, labels, catalogs, etc. for over 20 years. We also set the type, do the printing, make the jackets. Part of the reason we are still around and growing is that our clients know they can count on us—we don't promise the moon and not deliver—we're honest, tell it like it is and deliver a commendable job, usually on time.

Since most of our work (layout, art, typography, camera, printing, etc.) is done internally by our own people and our own equipment we can maintain control of all work and at the same time be very competitive.

Small run and/or low budget: see our full color "Instant Album Covers" free catalog available.



Lee Myles Associates, Inc.

160 East 56th St., N.Y., N.Y. 10022 • (212) 758-3232 • Cable LEEMYLES • Plant 645 West 44 St
Serving the graphic needs of the record industry since 1952.

MASSACHUSETTS

- **BOSTON METROPOLITAN AREA (Area Code 617)**
Continental Rec'g Inc 12 Irving Square Framingham 01701 Tel 879-2430 237 0568 Pres & Sales Mgr L Daniel Flynn
Fleetwood Rec'g Co Inc 321 Revere St Revere 02151 Tel 289-6800 Pres Vincent P Giarrusso Gen Mgr Raymond Samora Sales Mgr Victor Mancini
Charles Martignette Assocs Ltd PO Box 9295 Zip 02114 Tel 227-7477 Pres Dudley Winchester Sales Mgr Mike Lebo (Rec only)
Nationwide Sound of New England 21 Jacob Way Reading 01867 Mgr Carl Strube
Home office: Nashville Tenn Nationwide Sound Distrs Rik Tinory Prod ns 622 Rt 3A Cohasset 02025 Tel 383 9494 Pres Rik Tinory Sales Mgr Eugene Tinory Adv Mgr Richard Tinory Jr Consumer Relations Claire Babcock
- **CHICOPEE (Area Code 413)**
Just for the Record 40 Marion St Zip 01013 Tel 592 1789 Pres Robert S Bator
- **TURNERS FALLS (Area Code 413)**
Michaelworks Prod ns 71 Ave A Zip 01376 Tel 863-9845 Dir Gary W Cohen
Silver Screen Design 73 Ave A Zip 01376 Tel 863 9171 Pres Andrew Baer

MICHIGAN

- **ANN ARBOR (Area Code 313)**
Charismatic Renewal Servs 617 E Huron Zip 48108 Tel 761 8505 Pres Kevin Ranaghan Sales Mgr George Martin Adv Mgr Gary Morgan
- **DEARBORN (Area Code 313)**
New Directions Inc 5539 Schaefer Zip 48126 Tel 584 1770 Sales Mgr Kenneth Pylak
- **DETROIT METROPOLITAN AREA (Area Code 313)**
Graphic Design Inc 23800 Amber Warren 48089 Tel 758 0480
Pioneer Rec Studio Inc 20014 James Couzens Hwy Zip 48235 Tel 341-5868 Pres Gary A Rubin Sales Mgr Tom Conners

MINNESOTA

- **MINNEAPOLIS (Area Code 612)**
Ark Rec'g Co (div of Fulton Electronics) 4428 Zane Ave N Zip 55422 Tel 537 7076 Pres R W Fulton Sales Mgr M J Fulton

MISSISSIPPI

- **JACKSON (Area Code 601)**
Malaco Sound Rec'g (div of Malaco Inc) 3023 W Northside Zip 39213 Pres Tom Couch VP Sales & Adv Mgr Gerald Stephenson

MISSOURI

- **ST. LOUIS METROPOLITAN AREA (Area Code 314)**
K 8 K Rec'g Studio 1147 Villaview Manchester 63011 Tel 225 5661/3634 Pres Kent Kesterson Sales Mgr Jim Lake Adv Mgr Marilyn Kesterson
Sea Cruise Prod ns PO Box 5180 Zip 63139 Tel 771 7467 776-3410 Pres & Gen Mgr Ken Keene Sales Mgr Tom Pallardy Adv Mgr P H Catalano

MONTANA

- **HELENA (Area Code 406)**
Valtron Rec'g Studio 305 Allen St Zip 59601 Tel 442 0734 Owner & Pres Lester Liedle Sales Mgr Sandy Liedle (Rec only)

NEBRASKA

- **OMAHA (Area Code 402)**
M H W Specialty Prods Div PO Box 14481 Zip 68114 Pres Mark H Williams

NEVADA

- **LAS VEGAS (Area Code 702)**
Global Prod ns (member of Greyhound Exposition Servs) 1624 Mojave Rd Zip 89104 Tel 457 2376 (Video tape only)

NEW HAMPSHIRE

- **HAMPTON (Area Code 603)**
A G Oibres Design 354 High St Zip 03842 Tel 926 2656

NEW JERSEY

- **ALLEDALE (Area Code 201)**
United Masterworks Rec'g Co Ltd 44 Canaan Pl Zip 07401 Tel 327-7737 Owner Robert Chapman VP Dan Walsh
Branch: Rochelle Park N J Fox Rec'g
- **EDISON (Area Code 201)**
Shepard Printing Corp 180 Talmadge Rd Zip 08817 Tel 287-4464 NYC (212) 255 1930
Branch: New York N Y
- **LYNDHURST (Area Code 201)**
Colorseps Serv PO Box 151 Zip 07071 Tel 438-6729 Pres J Principato Adv Mgr E Morla
- **NEWARK (Area Code 201)**
Andria Ric Corp Custom Servs Div 41 Central Ave Zip 07102 Tel 642 5991 Pres Gilbert Fuller VP Steve Bay VP Sales Robert McMahon (SEE ADVERTISEMENT)
- **PARK RIDGE (Area Code 201)**
Custom Rec Mfg Co (div of Cadet Recs Inc) PO Box 176 Zip 07656 Tel 391 3676 NYC (212) 349-3900 Gen Mgr Robert Herrington
Home office: Los Angeles Calif
- **PLAINFIELD (Area Code 201)**
Philip Lawrence Jackson Inc 534 E Second St Zip 07060 Tel 754-5172 Pres Phil Jackson
- **PLEASANTVILLE (Area Code 609)**
Advertising Dynamics Inc 600 Fire Rd Zip 08232 Tel 646-5980 Pres Kenneth P Smith
- **RAHWAY (Area Code 201)**
Springboard Custom Servs 947 US Hwy 1 Zip 07065 Tel 574-1400, NYC (212) 233-7380 Telex (710) 996-5874 VP Herb Bregman, Mgrs Jerry Cohn, Jerry Nash, Sales Eric Kushins, Creative Dir David Lartaud (SEE ADVERTISEMENT)
- **ROCHELLE PARK (Area Code 201)**
Fox Rec'g 150 Rochelle Ave Zip 07662 Tel 843 2305 Mgrs Dave Blake Robert Chapman

Home office: Allendale N J United Masterworks Rec'g Co Ltd

NEW YORK

- **ALBANY (Area Code 518)**
Cathedral Sound Studios Inc 1575 Fifth St Zip 12144 Tel 465 5689 Pres Patrick Tessitore Studio & Prod Mgr Donald Person
- **CLARENCE (Area Code 716)**
Mark Custom Rec'g Serv 10815 Bodine Rd Zip 14031 Tel 759-2600 Pres Vincent S Morette
- **FARMINGDALE, L.I. (Area Code 516)**
Pressure Sensitive Tape & Label Corp 135 Schmitt Blvd Zip 11735 Tel 293 7300 Pres Dan Cooper Sales Mgr Frank Camp Adv Mgr Manny Markow (Tape only)
- **HAUPPAUGE, L.I. (Area Code 516)**
Disc Graphics (div of Pickwick Int'l) 915 Motor Pkwy Zip 11787 Tel 234 1400 Pres George N Fishman VP & Gen Mgr G Thalassinis Office Mgr Ed Boutin
- **HUNTINGTON STATION, L.I. (Area Code 516)**
Shelley Prods Ltd 220 Broadway Zip 11746 Tel 423 7090 Pres C F Galehouse Sales Mgr Mark Wolfson Adv Mgr Ira Levine
- **MONTICELLO (Area Code 914)**
Rivertone Corp Dillon Rd Zip 12701 Tel 794 8888 Pres W Adamson Sales Mgr Alan J Adamson Adv Mgr R Schluss
- **MOUNT VERNON (Area Code 914)**
Creative Disc Inc 711 S Fulton Ave Zip 10550 Tel 699 3993 Pres & Sales Mgr Carl Feuerstein Adv Mgr Larry Goldberg
- **NEW YORK METROPOLITAN AREA (Area Code 212)**
A D Adams Advertising Inc 145 E 52 St Zip 10022 Tel 755-0845 Pres A D Adams
Branch: Woodbury L I N Y
Album Graphics Inc 35 W 53 St Zip 10019 Tel 489 0793 VP Mktg Richard Block
Home Office: Melrose Park (Chicago Metropolitan Area) Ill
George Alexander Group Inc 36 25 Prince St Flushing 11354 Tel 886 5600 Pres Kev Devejian
Ampro Prod ns Inc 150 Fifth Ave Zip 10011 Tel 243-7726 Cable TAPEXRRON Telex 475233 Pres Manuel Kopelman Sales Mgr Rafi Shapiro
James Hill Graphic Design Inc 114 E 28 St Zip 10016 Tel 683 3280
G Benson & Co Inc 480 Canal St Zip 10013 Tel 925 7100 Pres Gerald J Benson Sales Mgr Gil Benson Adv Mgr R Evans
Ely Besalel Ltd 156 E 52 St Zip 10022 Tel 759 7820 Pres Ely Besalel Account Rcp P J Garrone
Craig Braun Inc 159 E 69 St Zip 10021 Tel 737 3830 Pres Craig A Braun
Bob Bruce-Graphic Design 108 Willow St Brooklyn 11201 Tel 852 2971 Creative Dir Bob Bruce (Rec only)
Edda Brusco Assocs 1751 E 16 St Brooklyn 11229 Tel 998 6948 Contact Edda Brusco
Vic Cantone PO Box 1345 Grand Central Sta Zip 10017 Pres Vic Cantone (Rec only)
Disc Communications Ltd 743 Fifth Ave Zip 10022 Tel 371 0390 Pres Charles E Blake Sales & Adv Mgr William Cullen
E R H Sales Corp 221 W 57 St Zip 10019 Tel 582 4200 Pres Lee Halpern Sr Exec VP Howard Roseff VP's Michael & Larry Halpern
Farnlett Barsanti & Wood Inc 208 Fifth Ave Zip 10010 Tel 686 8230
Guaranteed Printing Serv 119 W 23 St Zip 10011 Tel 929 2410 Pres Alexander Pollack Sales & Adv Mgr Albert Pollack
Stephen Haas Advertising 24 W 57 St Zip 10019 Tel 581 8442 Owner Stephen Haas
Jewelrite Signs 13 E 31 St Zip 10016 Tel 473-1169 Pres William Bank
Kieffer/Townsend, 200 Park Ave., No 303E Zip 10017 Tel 873-6391
Branch: Los Angeles Metropolitan Area, Calif. Kieffer/Jaffe
Lee Myles Assocs Inc 160 E 56 St Zip 10022 Tel 758-3232 Pres Robert M Miller (SEE ADVERTISEMENT)
Linear Prods Inc 37 W 20 St Zip 10011 Tel 255 2917 Pres Robert Irwin Sales Mgr Murray Rubkin
Branches: Phoenix Ariz S&K Linear Prods Inc College Park (Atlanta Metropolitan Area) Ga Data Linear Prods Inc Puerto Nuevo P R
Mac Murray Press Inc 10 Jones St Zip 10014 Tel 924 1530 Pres Sales & Adv Mgr Max Finesmith
Mic-Tone Printing Corp 1637 Utica Ave Brooklyn 11234 Tel 253 9696
The Music Agency 135 W 50 St Zip 10020 Tel 765 1616 Pres Jay Leipzig Exec VP Joel Borowka
Pacific Eye & Ear Co Inc 18 E 48 St Zip 10017 Tel 755 2515
Home Office Los Angeles Calif
Progressive Label & Litho Co 28b 290 Stanhope St Brooklyn 11237 Tel 497 2320 Pres & Sales Mgr Jerome J Rood Adv Mgr Bernard Stein (SEE ADVERTISEMENT)



RICHARD GERSH ASSOCIATES, INC.
Public Relations
200 West 57 Street, New York, N. Y. 10019
(212) 757-1101

Prometheus Arts Inc. 1776 Broadway Zip 10019 Tel 586 3770 Pres. Lew Morris
 Owens Lithography Corp. 52-35 Barnett Ave. Long Island City 11104 Tel 457 7700 Pres. Jack Hecht VP Eric Kaitman Sales Mgr. Gerry Sanders Adv. Mgr. Richard Roth
Branch Los Angeles, Calif. Queens Graphics
 Reeves Teletape Corp. 708 Third Ave. Zip 10017 Tel 573 8600
 Jasper Samuel Ent. 333 E. 92 St. Brooklyn 11212 Tel 342 5219 Pres. Jasper Samuel
 Shepard Printing Corp. 233 Spring St. Zip 10013 Tel 255 1930 Pres. Philip M. Rosenblom
Home office: Edison, N.J.
 Shorewood Packaging Corp. 10 E. 53 St. Zip 10022 Tel 371 1500 Pres. Paul Shore VP Mktg. Floyd S. Gilbert Sales Mgr. Ken Rosenblom
Branch Los Angeles, Calif.
 Soundtek Inc. 50 W. 57 St. Zip 10019 Tel 489 0806
 Morton D. Wax Advertising 200 W. 51 St. Zip 10019 Tel 247 2159 Pres. Morton Wax

• **PORT CHESTER (Area Code 914)**
 Associated Audio Servs. Inc. 14 Willett Ave. Zip 10573 Tel 93 5129 Pres. Robert L. Piselli VP Allan C. Johnson (Tape only)

• **SPRING VALLEY (Area Code 914)**
 Pro Creatives Corp. 25 W. Burda Pl. Zip 10977 NYC Tel (212) 679 4806 Pres. Sales & Adv. Mgr. David Rapp

• **UTICA (Area Code 315)**
 Oneida Video Audio Tape Cassette Corp. 760 Blandina St. Zip 13501 Tel 735 6187 Pres. Stanley Markowski Sales Mgr. Joyce Markowski Adv. Mgr. Mike Crisalli (Rec. only)

• **WOODBURY, L.I. (Area Code 516)**
 A. D. Adams Advertising Inc. Chemical Bank Bldg. Zip 11797 Tel 692 5044 Gen. Mgr. George M. Kovacs
Home office: New York, N.Y.

NORTH CAROLINA

• **GREENVILLE (Area Code 919)**
 Communication Design 201 S. Library Zip 27834 Tel 758 3462 Owner. Walter Hobgood

OHIO

• **AKRON (Area Code 216)**
 K & L Sound Servs. Co. PO Box 2064 Zip 44313 Tel 666 4797 (Tape only)

• **CANTON (Area Code 216)**
 G & W Prods. Supply Co. PO Box 335 Zip 44701 Tel 452 0127 Pres. Donald Mastin Gen. Mgr. Lou Harris Sales Mgr. Alex Mastin

• **CINCINNATI (Area Code 513)**
 Artists Rec. g Co. Inc. 320 Mill St. Zip 45215 Tel 671 0011 Pres. Carroll Rawling Sales Mgr. Glen Friese
 Counterpart Creative Studios Inc. 3744 Applegate Ave. Zip 45211 Tel 661 8810 Pres. & Gen. & Sales Mgr. Shad O'Shea (Rec. only)

Jewel Rec. g Co. 1594 Kinney Ave. Zip 45231 Tel 522 9336 Pres. Rusty York Sales Mgr. Harry Urschel Adv. Mgr. Linda York

Queen City Album Inc. 2832 Spring Grove Ave. Zip 45225 Tel 681 8400 Pres. Edward R. Bosken Sales Mgr. Joseph Sluder. Adv. Mgr. Bill Sachs (SEE ADVERTISEMENT)

Rite Rec. Prod. ns Inc. 9745 Lockland Rd. Zip 45215 Tel 733 5533 Pres. Carl J. Burkhardt Sales Mgr. Philip Burkhardt

• **CLEVELAND AREA (Area Code 216)**
 Alcon Rec. g Studios Inc. 35100 Euclid Ave. Willoughby 44094 Tel 951 0910 Pres. Robert J. Nowak Sales Mgr. Thomas A. Ross Adv. Mgr. Joseph A. Leporati

• **COLUMBUS (Area Code 614)**
 Graphics of Columbus Inc. 5211 N. High St. Zip 43214 Tel 846 6126 Pres. R.G. Kindred (Rec. only)
 Hillside Recs. 948 Stadium Ave. Zip 43206 Tel 252 7116 Owner & Pres. Larry McKenzie

• **DAYTON (Area Code 513)**
 Cantor Prod. ns (div. of Cantor Corp.) 2220 E. Third St. Zip 45403 Tel 253 5146 Pres. & Sales Mgr. Geirr Aakhus Adv. Mgr. Guy T. Kennedy
Int'l branch: Norway

• **YOUNGSTOWN (Area Code 216)**
 United Audio Rec. g Studio 2323 Glenwood Ave. Zip 44511 Tel 783 1277 Pres. William O. Warner Sales Mgr. Jeff Crouse Adv. Mgr. Jack Shaeffer

OKLAHOMA

• **OKLAHOMA CITY (Area Code 405)**
 Treehouse Ent's 1220 NW 39 Zip 73118 Tel 528-4077 Pres. Richard Gilleland (Rec. only)

• **TULSA (Area Code 918)**
 International Teaching Tapes 4235 S. Memorial Dr. Zip 74145 Tel 622 5288 Rec. g Mgr. Sonny Gray

OREGON

• **EUGENE (Area Code 503)**
 Ad Creations & Consultants Inc. 1158 High St. Zip 97401 Tel 886 9669 Pres. & Gen. Mgr. Cliff Wayne VP & Sales Mgr. J.J. Valley

• **HOOD RIVER (Area Code 503)**
 Victory Cassette Ministries, Westcliff Dr. Zip 97031 WATS Tel (800) 547-4318 Pres. Dan E. Gordon Sales Mgr. Mike Berry (Tape only)

PUERTO RICO

• **PUERTO NUEVO (Area Code 809)**
 Linear Prods. of Puerto Rico Old Long Bldg. Matadera Rd. Zip 00936 Tel (809) 783-4986 Contact. Ralph Gonzalez
Home office: New York, N.Y. Linear Prods. Inc.

PENNSYLVANIA

• **MECHANICSBURG (Area Code 717)**
 Baldwin Sound Prods. Inc. PO Box 1152 5252 E. Trindle Rd. Zip 17055 Tel 766 0787 Pres. Donald E. Baldwin Gen. Mgr. Donald P. Whittaker Sales Mgr. Roy E. Reneker

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**
 Audio Visual Communications Inc. PO Box 85 Radnor 19087 Tel 272 8500 Pres. J.L.C. Ulrich Jr. VP John L. Butterworth Sales Mgr. John W. Ballantyne
 Community Press 6047 49 Woodland Ave. Zip 19142 Tel 729 4655 (Rec. only)
 Kalstein Graphics & Photography 6128 York Rd. Zip 19141 Tel 549 5085 Creative Dir. R. Kalstein

• **PITTSBURGH (Area Code 412)**
 Chatham Communications Inc. PO Box 11 Zip 15230 Tel 471 3113

• **SCRANTON (Area Code 717)**
 Keystone Printed Specialties Co. Inc. 321 Pear St. Zip 18505 Tel 346-1761 Pres. Philip G. Fischer Jr. Sales Mgr. Martin C. Fischer (SEE ADVERTISEMENT)

• **SHARON (Area Code 412)**
 Marjon Recs. & Rec. g Servs., 159 Easton Rd. Zip 16146 Tel 347 4726 Pres. John T. Krzancic, Sales Mgr. Martha Krzancic, Adv. Mgr. Ruth Rust (Rec. only)

SOUTH CAROLINA

• **GREENVILLE (Area Code 803)**
 Cassette Dupl. n Serv. PO Box 7481 10 Michael Dr. Zip 29610 Tel 269-8420 Pres. Bob Edwards

TENNESSEE

• **BURNS (Area Code 615)**
 Studios of Esther Lee Box 462 Rt 1 Zip 37029 Tel 670 4024

• **FAYETTEVILLE (Area Code 615)**
 Kim-Pat Ent's PO Box 654 Hillwood Dr. Zip 37334 Tel 433-2323

• **MEMPHIS (Area Code 901)**
 Crocodile Magazine 312 S. Pauline St. Zip 38104 Tel 726 5959 Pres. James M. Godown Gen. Mgr. Jim Moran

• **NASHVILLE (Area Code 615)**
 Albums N Things Things (div. of Frank James Ent's) PO Box 11746 Zip 37211 Tel 833 7658 Owner Ricci Koger
 Betty Cox Customer Serv. PO Box 22 723 Zip 37202 2621 Pleasant Green Rd. Zip 37214 Tel 883 7276 Pres. Brian R. Larimer Gen. & Sales Mgr. Cynthia Cox Pardue
 Depot Graphic, 1013 16 Ave S Zip 37212 Tel 256-8091 Pres. Chuck Eastman, VP William Freeman, Mgr. Larry Joyce
 EdCo Inc. 707 18 Ave S Zip 37203 Tel 327 1811 (Rec. only)
 Fanta Professional Servs. 1811 Division St. Zip 37203 Tel 327 1731 Pres. Johnny Rosen
 Horseshore Prod. ns Apollo Bldg. 108 Oak Valley Dr. Zip 37207 Tel 226 3333
Home office: South Bend Ind.
 Nashville Int'l Corp. 20 Music Square W. Zip 37203 Tel 256-2885 Pres. Reggie M. Churchwell VP Opns. Ron Coats Sales Mgr. Bob Dixon Adv. Mgr. James E. Gray (SEE ADVERTISEMENT)
 Nationwide Sound Dis. PO Box 1262 1204 Elmwood Ave. Zip 37212 Tel 385 2704 Pres. Joe F. Gibson Sales Mgr. Betty R. Gibson, PR & Adv. Mgr. Vicki L. Branson (Rec. only)
Branch: Reading (Boston Metropolitan Area), Mass., Nationwide Sound of New England
 Pinwheel Art & Photography Studios Inc. 1211 16 Ave S Zip 37212 Tel 385 0570

Wonder Graphics Inc. 1701 West End Ave. Suite 204 Zip 37203 Tel 259 2822
Home office: Atlanta, Ga

TEXAS

• **FORT WORTH AREA (Area Code 817)**
 Sword & Shield Recs. PO Box 211 Arlington 76010 Tel 572 1414 Pres. Calvin Wills (Rec. only)

• **HOUSTON (Area Code 713)**
 R. A. Carrier Music Co. 12500 Dunlap Suite 568 Zip 77035 Tel 723 1892 Pres. Bob Carrier Sales Mgr. Hardie Daniel Adv. Mgr. Claudia Reame (Rec. only)

• **SAN BENITO (Area Code 512)**
 Rio Grande Music Co. 119 S. Sam Houston Blvd. Zip 75886 Tel 399-5377 Pres. & Adv. Mgr. Lionel C. Betancourt Sales Mgr. John F. Philips

• **WACO (Area Code 817)**
 Creative Communications Inc. (sub. of SMI) 920 N. Valley Mills Zip 76710 Tel 776 1230 VP. Mar. McLain
 Pruitt Tozier Assocs. Inc. PO Box 7093 Zip 76710 Tel 756 5391 Pres. John W. Tozier

UTAH

• **PROVO (Area Code 801)**
 Enterprise One Inc. PO Box 162 3697 N. 600 East Zip 84601 Tel 373 4781 Pres. Stanley W. Bronson Sales Mgr. Steven L. Bronson Adv. Mgr. Mill Fletcher
 Media Prod. n Div. Brigham Young Univ. Motion Picture Studios Zip 84601 Tel 374 1211
 Sound Concepts Studio PO Box 299 Zip 84601 Tel 375 7333 Pres. Kaye L. Jensen Sales Mgr. Michael K. Jensen Adv. Mgr. Dean W. Fotheringham

• **SALT LAKE CITY (Area Code 801)**
 Bonneville Prod. ns 130 Social Hall Ave. Zip 84111 Tel 524 2400 Mgr. Richard Alsop Sales Dir. Dave Michelsen Adv. & Promo Dir. Mike Cannon

VERMONT

• **SHELBURNE (Area Code 802)**
 Stonehenge Studios Shelburne Farms Zip 05482 Tel 985-2790 Pres. Robert Kinzel

WASHINGTON

• **OLYMPIA (Area Code 206)**
 Sound Preservers Co. 1915 N. Quince Zip 98506 Tel 352 9097 Pres. Allen P. Giles (Rec. only)

• **SEATTLE AREA (Area Code 206)**
 Mantra Cinema Sound 65 Marion St. Zip 98104 Tel 623 9643 Pres. George M. Woodley
Branches: San Mateo (San Francisco & Bay Area) Mantra Studio Santa Barbara Calif. Mantra Corp.

WEST VIRGINIA

• **GLENVILLE (Area Code 304)**
 Stevens Media Studio PO Box 4B 204 E. Main St. Zip 26351 Tel 462 5470

WISCONSIN

• **ELKHART LAKE (Area Code 414)**
 Sohn Mfg. Inc. 54 West St. Zip 53020 Tel 876-3361

• **SAUK CITY (Area Code 608)**
 Jolly Dutchman Recs. 123 Water St. Zip 53583 Tel 643-3304 Pres. Jim Kirchstein

LICENSING ORGANIZATIONS, MUSIC

A M R A (American Mechanical Rights Ass'n), 250 W. 57 St., New York, N.Y. 10019, Tel. (212) 246-4077
 Exec. Dir. Rosalie W. Miller (Mechanical rights only)
 A S C A P (American Society of Composers, Authors & Publ'rs), 1 Lincoln Plaza, New York, N.Y. 10023 Tel. (212) 595-3050 Pres. Stanley Adams, Opns. Dir. Paul Marks, Nat'l Sales Mgr. James Cleary, Broadcast Licensing Dir. Louis Weber, PR Dir. Walter Wager (Performing rights only)
Regional offices: Hollywood, Calif., 6430 Sunset Blvd., Suite 1002 Zip 90028 Tel. (213) 466-7681
 Mgr. David Combs—Nashville, Tenn., 2 Music Square W. Zip 37203 Tel. (615) 244-3936 Mgr. Ed Shea.
Licensing offices: San Francisco, Calif., Equitable Life Bldg., Rm. 1020, 120 Montgomery St. Zip 94104

Tel (415) 781-2141 District Mgr Daniel Tekulve—**North Miami, Fla.**, 1065 NE 125 St Zip 33161 Tel (305) 895-6390 Div Mgr Alan Band—**Atlanta, Ga.**, 1 Perimeter Way NW, Suite 415 Zip 30339 Tel (404) 434-8843 Div Mgr David Nelson, District Mgr. Richard McDonough—**Chicago, Ill.**, 645 N Michigan Ave. Suite 1000 Zip 60611 Tel (312) 337-4413 Div Mgr Robert Wieland, District Mgr James Lewis—**New Orleans, La.**, International Trade Mart Bldg. Suite 1322 Zip 70130 Tel (504) 524-7701 District Mgr Michael Moss—**Boston, Mass.**, Park Square Bldg. 31 St James Ave Zip 02116 Tel (617) 542-8680 Distct Mgr Patrick Glennon—**Oak Park, Mich.**, 208-20 Greenfield, Suite 305, North Section Zip 48237 Tel (313) 398-2160 District Mgr Stanley Wiers—**Minneapolis, Minn.**, 7850 Metro Pkwy. Suite 106 Zip 55402 Tel (612) 854-0763 District Mgr G Lynn Kelly—**Cleveland, Ohio**, 772 Hanna Bldg. Playhouse Square Zip 44115 Tel (216) 771-6722 District Mgr Mel Rodgers—**Jenkintown, Pa.**, The Benson East, Suite 223-B Zip 19046 Tel (215) 885-1143 District Mgr Richard Ordille—**Houston, Tex.**, Communications Center, Suite 340, 3901 Westheimer Zip 77027 Tel (713) 621-5692 District Mgr Robert Williams
Int'l branch: England
 B M I (Broadcast Music Inc.), 40 W 57 St., New York, N Y 10019 Tel (212) 586-2000 Cable BROADCASTMUS

Pres Edward M Cramer, VP PR Russell Sanjek, (Performing rights only)
Branches: Hollywood, Calif., 6255 Sunset Blvd Zip 90028 Tel (213) 465-2111—**San Francisco, Calif.**, 680 Beach St Zip 94109 Tel (415) 441-7255—**Corral Gables, Fla.**, 1320 S Dixie Hwy Zip 33146 Tel (305) 666-6122—**Chicago, Ill.**, 230 N Michigan Ave Zip 60601 Tel (312) 263-5394—**Boston, Mass.**, 888 Worcester Rd Zip 02181, Tel (617) 237-3885—**Syracuse, N.Y.**, 217 Montgomery St Zip 13202 Tel (315) 422-9101—**Nashville, Tenn.**, 710 16 Ave S Zip 37203 Tel (615) 259-3625—**Houston, Tex.**, 3115 W Loop S Zip 77027 Tel (713) 626-8570
Int'l branch: Canada
 Bernard S Brody Inc., 3808 Riverside Dr., Burbank, Calif 91505 Tel (213) 848-3511 (Music clearance serv for television shows)
 Copyright Serv Bureau Ltd., 221 W. 57 St., New York, N Y 10019 Tel (212) 582-5030 Pres Walter Hofer, Sales Mgr Jeri Spencer (Mechanical rights only)
 Harry Fox Agency Inc., 110 E 59 St., New York, N Y 10022 Tel (212) 751-1930 Pres Albert Beriman (Mechanical rights only)
 Italian Book Corp., 1119 Shore Pkwy., Brooklyn, N Y 11214 Tel (212) 236-5803 Pres F Tudisco (Performing rights only)
 L A F C A P (Latin American Federation of Composers, Authors & Publ'rs), 345 W 58 St., New York, N Y

10019 Tel (212) 582-5705 Mng Dir G. de La Chapelle (Mechanical rights only)
 Mietus Copyright Mgmt., 527 Madison Ave., New York, N Y 10022, Tel (212) 371-7950, Pres. Leonard S. Mietus, Gen Mgr Murel Seigel (Mechanical rights only)
 Royalty Control Corp., 680 Beach St., San Francisco, Calif, 94109 Tel (415) 441-6515 Pres Sondra Boorstyn, (Mechanical & performing rights)
 S E A C Inc., 10 Columbus Circle, New York, N Y 10019, Tel (212) 586-3450, Pres. A H Prager, VP & Sales Mgr Sidney Guber, Adv Mgr. & PR Dir Charles Scully
Branch: Nashville, Tenn., 1513 Hawkins St Zip 37203 Tel (615) 244-1992 (Mechanical & performing rights)

LICENSORS, RECORD & TAPE

Ampro Prod'ns Inc., 150 Fifth Ave., New York, N Y 10011 Tel (212) 243-7726 Cable TAPEXXRON Telex 425233 Pres Manuel Kopelman, Sales Mgr Rafi Shapir
 Curtiss Universal Rec. Master Lease & Sales, PO Box 15854, Nashville, Tenn. 37215 Pres Wade Curtiss
 One World of Music, 1155 N La Cienega Blvd., Rm 805, Los Angeles, Calif 90069, Tel (213) 659-2834, Cable WEISSWORLD Pres Robert B Weiss
 Overseas Music Servs Inc., 30 Rockefeller Plaza, Suite 4535, New York, N Y 10020 Tel (212) 541-8862 Pres John E Nathan
 Paradiso Inc., 71 East Ave., Norwalk, Conn 06851 Tel (203) 853-2235 Pres F. v. Kleydorff, Gen. Mgr Karin L Palumbo

PLATING, PROCESSING & PRESSING PLANTS

ARIZONA

• **PHOENIX (Area Code 602)**
 U A Rec'g Corp., 33 E McDowell Rd Zip 85004 Tel 257-1810 Pres John A Michaelson, Sales Mgr. Jay Rogina

ESTABLISHED **alco** SINCE 1942

RESEARCH AND ENGINEERING, INC.

CUSTOM AND PRODUCTION

RECORD MFG.

ONE RECORD OR A MILLION

FROM YOUR TAPE WE MAKE:

- STUDIO MASTER • MATRIX • LABELS • ALBUM JACKETS • FINISHED RECORD • PACKAGED AND DROP SHIPPED

FOR INFORMATION CONTACT WAYNE KARSON

6201 SANTA MONICA BOULEVARD, HOLLYWOOD, LA. CALIFORNIA 90038 — PHONE (213) 466-1101

JOE TALBOT AND ASSOCIATES

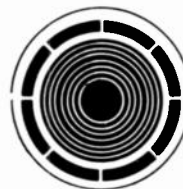
2 Music Circle So., Nashville, Tenn. 37203 (615) 244-7954



RONNIE YEARWOOD

PRECISION RECORD PRESSING, INC.

70 VISCO COURT • NASHVILLE, TENNESSEE 37210 • (615) 256-8978



OZELL SIMPKINS

UNITED RECORD PRESSING, INC.

453 CHESTNUT STREET NASHVILLE TENNESSEE 37203 PHONE (615) 259-9398



incorporated

453 CHESTNUT STREET
 NASHVILLE, TENNESSEE 37203

(615) 259-3149



From Promo to Platinum... Every Pressing a Custom Pressing

One hundred or one million. Whether you're big or small. We've done it all. For 25 years. From mastering, matrix, printing, pressing, you'll know it was produced with the industry's finest touch. Quality guaranteed. Deadlines met. Prices you can bank on. Try us.

 **Fidelatone** 
MANUFACTURING CO.

A Custom Record Pressing Facility
Among the largest independents in the U.S.

Send coupon for
descriptive brochure
and price list.

Name _____
Address _____
City _____
State _____
Zip _____

12838 Weber Way
Hawthorne, CA 90250
(213) 678-4346

Wakefield Mfg. Inc. 1745 W Linden St Zip 85005 Tel 252-5644 Pres Richard A Wakefield

ARKANSAS

• **CONCORO (Area Code 501)**

Rim Rock Mfg. Co Inc Zip 72523 Tel 668-3404 (Pressing only)

CALIFORNIA

• **CAMARILLO (Area Code 805)**

Record Technology Inc. 486 Dawson Dr Zip 93010 Tel 482-2467 Pres W D Bauer

• **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Alberti Rec Mfg Co. 312 Monterey Pass Rd., Monterey Park 91754 Tel 282-5181, 283-5446 Pres & Sales Mgr. S J Alberti, Adv Mgr John J Alberti (Pressing only) (SEE ADVERTISEMENT)

Alco Research & Eng'g Inc., 6201 Santa Monica Blvd., Hollywood 90038 Tel 466-1101 Pres Lester A Cottrell, Gen. Mgr., Wayne O. Karson. (Pressing only) (SEE AD)

Allied Rec Co., 6110 Peachtree St Zip 90040 Tel 685-5890 TWX (910) 580-4731 Pres Daken K Broadhead, VP & Gen Mgr. John F Wegner, Mktg Dir Samuel M Broadhead (SEE ADVERTISEMENT)

Alshire Int'l. 1015 Isabel St. Burbank 91510 Tel 849-4671 Pres Al Sherman, Sales Mgr Dick Ceja (Pressing only)

Capitol Inds., 3061 Fletcher Dr Zip 90065 Tel 254-9111 (Pressing only)

Century Recs. see listing in Saugus
Columbia Rec Prod'ns, 6430 Sunset Blvd., Hollywood 90028 Tel 466-2481 West Coast Sales Mgr Mike Coolidge (Sales office only) (Pressing only)

Custom Rec Mfg Co (div of Cadet Recs Inc.), 5810 S Normandie Ave Zip 90044 Tel: 753-5121 Pres Jules Bihari, Exec VP James Takeda

Branch: Park Ridge, N.J

Fidelitone Mfg Co., 12838 Weber Way, Hawthorne 90250 Tel 678-4346 Pres Richard L Artz, Sales Mgr Bill Riley (Pressing only)

Finebilt Mfg Co., 931 N Citrus, Hollywood 90038 Tel 466-9511 Pres Alwin P Schmid, VP Joseph Bouzaglou (Plating & pressing only) (SEE ADVERTISEMENT)

J V C Cutting Center Inc., 6363 Sunset Blvd., Suite 500, Hollywood 90028 Tel 467-1166 Pres. Vic Goh, VP Tom Nishida. (Plating & processing only)

Korelich Eng & Mfg Co., 6331 Santa Monica Blvd., Hollywood 90038 Tel 462-2545

James G Lee Rec Processing Inc., 145 W 154 St., Gardena 90247 Tel 321-2187

Monarch Rec. Mfg. Co. (sub. of Viewlex Inc.), 4852 W Jefferson Blvd Zip 90016 Tel 732-6185 VP & Gen. Mgr John R Williams.

Nat'l sales office: New York, N.Y., Viewlex Custom Servs (SEE ADVERTISEMENT)

P R C Rec'g Co (div of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046 Tel 654-5602 VP Sales Richard Ware

Plant: Richmond Ind

Home office: New York, N.Y., Richmond Rec'g Corp.

Peter Pan Inds., 15714 Garfield Ave., Paramount 90723 Tel 633-1995 (Pressing only)

Home office: Newark, N.J

Phono Press Inc., 2980 Ontario St., Burbank 91504 Tel 841-3400 Mgr Csaba Hunyar

R C A Recs., 6363 Sunset Blvd 90028 Tel 461-9171 Custom Mfg Contact Charlie Pruzansky (Sales office only)

Home office: New York, N.Y

Plant: Indianapolis, Ind

Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica 90404 Tel 829-3476. Pres. Jack G Brown; Sales Mgr Ben Sheldon, Adv Mgr Bea Langham

Research Craft Corp (div of United Artists Recs. Inc.), 1011 N Fuller Ave. Zip 90046 Tel 876-3440. Gen. Mgr. Art Conrad.

United Sound Inc., 1811 W Magnolia Blvd., Burbank 91506 Tel 845-7435. Pres. Glen Glancy, Sales Mgr. Jim Aucherlone

• **MONTCLAIR (Area Code 714)**

Phylco Audio, 4751A Holt Blvd. Zip 91763. Tel 621-1546 Owner Robert Deates. (Pressing only)

• **SANTA CLARA (Area Code 408)**

Vintage Rec. Pressing, 2971 Corvin Dr Zip 95050 Tel 739-7662 Pres Richard Childs, Sales Mgr M Papp (Pressing only)

• **SANTA MARIA (Area Code 805)**

Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip 93454. Tel 922-4511 Plant Mgr Bob Norwood. (Pressing only)

• **SAUGUS (Area Code 805)**

Century Recs (div of Keyser-Century Corp.), 26000 Springbrook Rd Zip 91350 Tel 259-2360, LA (213) 365-3991 Mktg Dir. Gene Schutz, Sales Mgr. Dick Maxwell, Sales Development Dir George Krieger (SEE ADVERTISEMENT)

• **SUNNYVALE (Area Code 408)**

G R T Corp., 1286 Lawrence Station Rd. Zip. 94086 Tel 734-2910 Pres. Alan J Bayley; Sales Mgr Herb Hershfield, Adv Mgr Jack Woodman, Custom Prods

SPECIALTY FOR **PERSONALIZED SERVICE PLUS QUALITY**

COMPRESSION MOLDERS OF 45, 7" LP, 10" LP, 12" LP, ALL SPEEDS TAPE TO RECORD



PHONE (717) 489-4717

TWX (510) 671-4580

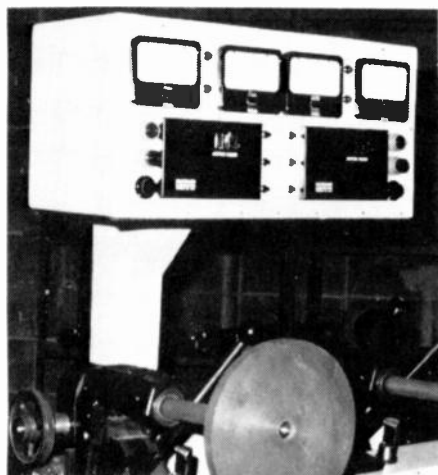
SPECIALTY RECORDS CORPORATION

210 N. VALLEY AVE. OLYPHANT, PA. 18447

FABRICATORS OF *Phonograph Records*

Six reasons why the industry leaders choose the Audiomatic Process for record and video disk plating

RCA, CBS, MCA, MELODIYA AND OTHERS



1. Continuous recirculation and use of all the solution

Optimum plating requires continuous recirculation to wash the cathode constantly with nickel-rich solution. Exclusive design features keep all the solution moving: our cathode rotates at a 45° angle allowing the solution to jet across the cathode without being trapped. Depleted solution flows over the anodes before reaching the cathode again.

2. No maintenance problems in cathode electrical system

Our unique solid bronze cathode head assembly has no commutators or brushes—no problems of corrosion or loss of contact. It is guaranteed to perform trouble-free indefinitely.

3. Trouble-free, fully enclosed, water-cooled rectifiers

Each position has its own precision 30 volt-300 amp. rectifier and controls. The rectifiers are of totally new design, completely enclosed and water-cooled. They are made to run 24 hours a day and do, without fans. Thickness is precisely controlled at each position with a new electronic read-out digital ampere-hour meter.

4. One fiberglass tank with 4 or 8 independent positions

You gain the advantages of individual tanks without the headaches.

Each position is electrically isolated and works independently. The whole process takes place in one tank with one inlet and one outlet. There's never been a fitting failure. Inert molded fiberglass needs no maintenance. Taper is controlled by adjusting the solution level, without baffles and their problems.

5. Exclusive two-stage heavy-duty filter

Solution constantly recirculates at 100 gpm through our exclusive two-stage filter—carbon for chemical purification and cotton cores for positive dirt filtration. Many installations need no wetting agents.

6. Easy replacement of anodes

Anodes are suspended at the front of the tank and can be inspected and replaced at any time without emptying the tank, even while plating continues. Scrap nickel can be used.



1290 AVENUE OF THE AMERICAS NEW YORK, N.Y. 10019 PHONE (212) 582-4870 CABLE AUDIOMATIC/TELEX 12-6419

OVERSEAS OFFICE: 4 RUE FICATIER 92400 COURBEVOIE FRANCE PHONE 333 30 90 CABLE AUDIOMATIC TELEX 620282

Div. Mgr David Travis. (Pressing only) (Sales office only)
 Plant: Nashville, Tenn

CONNECTICUT

• **NORWALK AREA (Area Code 203)**

Cook Labs Inc., 375 Ely Ave., South Norwalk 06854 Tel 853-3641 Pres Emory Cook, Adv Mgr Frank Stall (Pressing only)

FLORIDA

• **FORT LAUDERDALE (Area Code 305)**

Alpha Recs Inc., 1400 NW 65 Ave Zip 33313 Tel 587-6011 Pres Dick Smith (Pressing only)

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Adrian Assocs Inc., 6660 Biscayne Blvd Zip 33138 Tel 757-1626
 Alrecords Mfg Inc., 530 W 27 St., Hialeah 33010 Tel 888-4318 Pres Enrique Inurrieta, Gen Mgr Ramiro Munera (Pressing only)
 Miami Tape Inc., 8180 NW 103 St., Hialeah 33015 Tel 558-9211 Pres Carlos O Garcia, Sales Mgr Roberto Kreuss, Adv Mgr Mireya Tunon (Plating & processing only)
 Prosound Inc., 8194 NW 103 St., Hialeah 33015 Tel 558-0152 Gen Mgr Jose A Valdez (Pressing only)
 Record Dist. of America, 780 W 27 St., Hialeah 33010 Tel 887-2638
 South Eastern Recs Mfg Corp., 4380 NW 128 St Opa Locka 33054 Tel 685-6211 Pres Matthew San Martin, Gen Mgr Manuel Burgas

ILLINOIS

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

Chicago Stereo Mastering, 626 W 26 St Zip 60616 Tel 326-3400 Mgr & Chief Eng Malcolm Chisholm
 Columbia Rec Prod'ns, 630 N McClurg Court Zip 60611 Tel 944-6000 Midwest Sales Mgr Dick Hutter (Sales office only) (Pressing only)
 Custom Audio Inc., 110 S River Rd., Des Plaines 60016 Tel 298-6680
 Eva-Tone Soundsheets, 2051 Waukegan Rd., Deerfield 60015 Tel 945-5600 Pres R Evan Evans, Mktg

PRESSING BUSINESS

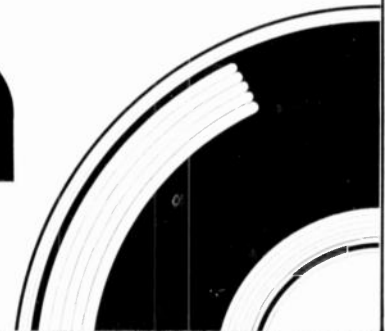
Our business has been groovy since 1934. Truly. That's when we started custom pressing phonograph records. We're still at it. With a lot more services added under one new roof.

**Mastering • Processing • PRESSING • Label printing
 Warehousing • DJ mailings**

Come see our brand new full-service facility. See and hear why our grooves have been great for over 40 years. We can simplify your life!

**Allied
 Record
 Company**

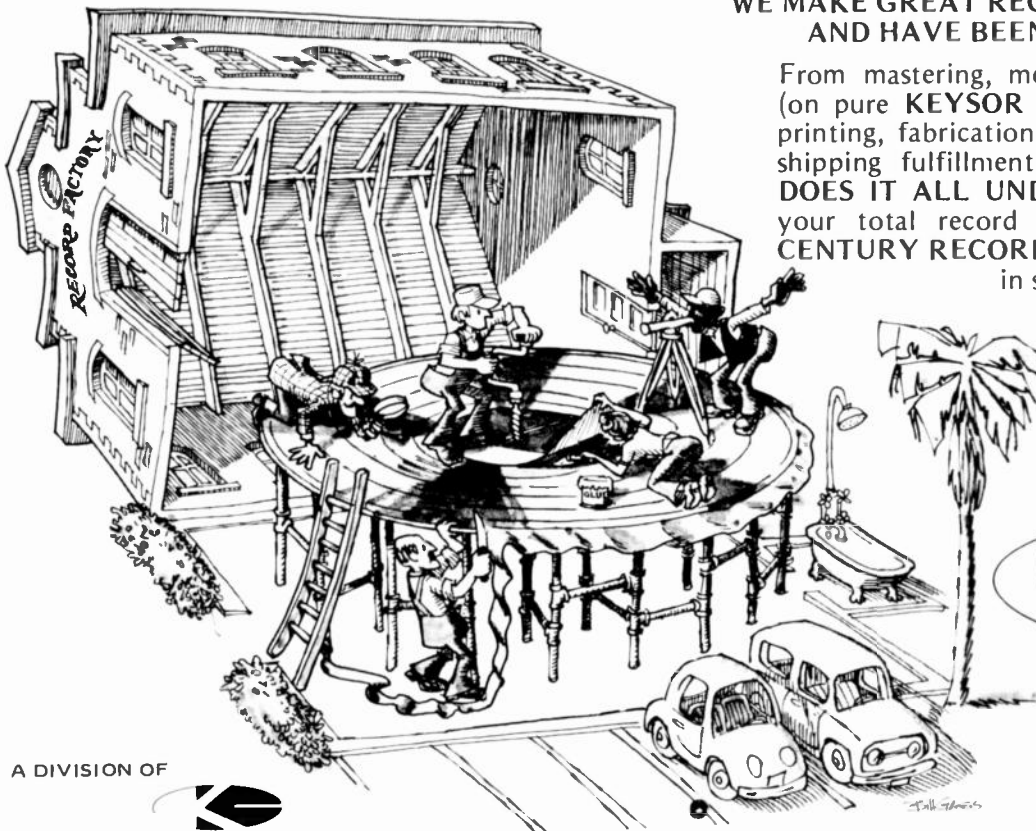
6110 Peachtree Street,
 Los Angeles, California 90040
 Telephone (213) 685-5890
 TWX 910-580-4731



Services

**WE MAKE GREAT RECORDS . . .
 AND HAVE BEEN FOR OVER 25 YEARS**

From mastering, metal plating and pressing (on pure KEYSOR virgin vinyl) to complete printing, fabrication, automated packaging & shipping fulfillment. CENTURY RECORDS DOES IT ALL UNDER ONE ROOF. Trust your total record manufacturing needs to CENTURY RECORDS . . . for 100% reliability in sound quality and service.



A DIVISION OF



KEYSOR-CENTURY CORPORATION

26000 SPRINGBROOK ROAD • SAUGUS, CA. 91350 • 213-365-3991 / 805-259-2360

**75 YEARS OF
RECORD PRESSING EXPERIENCE**

Celebrating its 15th Anniversary

GOLDISC RECORDINGS, INC.

Broadway Ave. & Veterans Memorial Hwy, Holbrook, N.Y. 11741
516-589-0462

Celebrating its 30th Anniversary

ALLENTOWN RECORD CO., INC.

10th & Walnut Streets, Allentown, PA. 18102
215-433-7405

Celebrating its 30th Anniversary

MONARCH RECORD MFG. CORP.

4852 W. Jefferson, Los Angeles, CA. 90016
213-732-6185



SUBSIDIARIES OF

Viewlex, Inc.

1290 AVENUE OF THE AMERICAS, NEW YORK, NEW YORK 10019
Sales Office: 212-581-5641 Phil Picone, V.P. Sales



**OUR SERVICE IS
THE FINEST
AND INCLUDES...**

- PRESSING
- LABELS
- MASTERING
- WAREHOUSING
- DROP SHIPPING

Ideally located to serve the Midwest, South and Southwest



Manufacturers of Plastic Products

**1746 Chelsea Ave., Memphis 7, Tennessee 38108
Area Code (901) 276-7160**

Dir. Larry Johnson, Sales Mgr. Ralph Klinke, Adv. Mgr. Judy Macomber (Flexible disk pressing only.) (SEE ADVERTISEMENT)
Kideran Recs. Prod'ns, 4926 W. Gunnison Zip 60630
Tel 545-0861, 935-9592 Pres. Raymond Peck, Gen. & Sales Mgr. George Peck
Musical Prods Inc. 521 W. 26 St Zip 60616 Tel 225-9117 Pres. Vincent Sosa
Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave Zip 60656 Tel 867-4363 Pres. Tom Horton, Sales Mgr. James Dow (Pressing only)

• **JACKSONVILLE (Area Code 217)**

Capitol Inds. 1 Capitol Way Zip 62650 Tel 245-9631 (Pressing only)

INDIANA

• **INDIANAPOLIS (Area Code 317)**

R C A Rec. Mfg. 501 N. La Salle Zip 46201 Tel 635-6900 Custom Mfg. Contact Ernest Ruggien (Sales office only) Plant: 6550 E. 30 St Zip 46219 Tel 635-9000

Home office: New York, N.Y.

• **RICHMOND (Area Code 317)**

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd Zip 47374 Tel 962-9511 Plant Mgr. David Bain, Sales Mgr. Curt Albright

Home office: New York, N.Y. Richmond Rec'g Corp.

• **TERRE HAUTE (Area Code 812)**

Columbia Rec. Prod'ns, 1400 Fruitridge Ave. Zip 47805
Tel 466-4231 VP J. Kenneth Lemry, Plant Mgr. Eric Cizek. (Pressing only)

LOUISIANA

• **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St Zip 70586
Tel 363-2104 Pres. J. Floyd Soileau, Sales Mgr. Ronnie Soileau (Pressing only)

MARYLAND

• **BALTIMORE AREA (Area Code 301)**

Mastech (Mastering Technology Labs) (div. of Concept/Music), PO Box 11210 Zip 21239 Tel 323-4748
Owner & Eng. Walt Copeland. (SEE ADVERTISEMENT)

Sontec Corp., 10120 Marble Court, Cockeysville 21030
Tel 628-2282 Pres. Burgess MacNeal, Sales Mgr. Ronald Kramer (Pressing only)

MICHIGAN

• **DETROIT METROPOLITAN AREA (Area Code 313)**

Archer Rec. Pressing Co., 6552 E. Davison Zip 48077 Tel 365-9545

MISSOURI

• **ST. LOUIS (Area Code 314)**

Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip 63117 Tel 727-1055 Pres. Charles E. Harrison, VP & Sales & Adv. Mgr. Edward H. Canter

NEW JERSEY

• **ALLENDALE (Area Code 201)**

United Masterworks Rec'g Co. Ltd., 44 Canaan Pl. Zip 07401 Tel 327-7737 Owner. Robert Chapman, VP Dan Walsh (Pressing only)
Branch: Rochelle Park, N.J., Fox Rec'g

• **ANCORA (Area Code 609)**

Presswell Recs. Mfg. Co., White Horse Pike & Ehrke Rd. Zip 08037 Tel 561-5250 Sales Mgr. William Joseph (Pressing only)

• **CRANBURY (Area Code 609)**

Hub-Servall Rec. Mfg. Corp., Cranbury Rd. Zip 08512 Tel 655-2166 Pres. Frank Cocchiarale, Sales Mgr. Barry Ruegg (Pressing only)

• **LAKEWOOD (Area Code 201)**

Audio Mfg. Rec. Co., 997 Towbin Zip 08701 Tel 363-6233 (Pressing only)

• **MAPLE SHADE (Area Code 609)**

A M P Rec'gs (div. of IPI), 307 W. Main St. Zip 08052 Tel 667-1667 (Plating & processing only)

• **MOUNTAINSIDE (Area Code 201)**

Bestway Prods. Inc., 1105 Globe Ave Zip 07092 Tel 232-8383 (Pressing only)

• **NEWARK (Area Code 201)**

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave. Zip 07102 Tel 642-5991 Pres. Gilbert Fuller, VP Steve

RECORD PROFITS



Bay, VP Sales Robert McMahon (SEE ADVERTISE-
MENT)
Peter Pan Inds., 145 Komorn St Zip 07105 Tel 344-
4214 (Pressing only)
Branch: Paramount (Los Angeles Metropolitan Area),
Calif

• **NORTH PLAINFIELD (Area Code 201)**
Peerless Plastic Molding Inc., 333 North Dr Zip 07060
Tel 755-7000 (Pressing only)

• **PARK RIDGE (Area Code 201)**
Custom Rec Mfg Co (div of Cadet Recs Inc.), PO Box 176
Zip 07656 Tel 391-3676, NYC (212) 349-3900
Gen. Mgr. Robert Herrington
Home office: Los Angeles, Calif

• **PITMAN (Area Code 609)**
Columbia Rec Prod'ns, Lambs & Woodbury Rds Zip
08071 Tel 589-8000 Plant Mgr. Joe Kroll (Pressing
only)

• **RAHWAY (Area Code 201)**
Able Rec. Pressing Co., 947 US Hwy 1 Zip 07065 Tel
574-1400 VP Herb Bregman (Pressing only)
Springboard Custom Servs., 947 US Hwy. 1 Zip 07065
Tel 574-1400, NYC (212) 233-7380 Telex (710)
996-5874. VP Herb Bregman, Mgrs Jerry Cohn,
Jerry Nash, Sales Eric Kushins (SEE ADVERTISE-
MENT)

• **ROCHELLE PARK (Area Code 201)**
Fox Rec'g, 150 Rochelle Ave Zip 07662 Tel 843-2305
Mgrs Dave Blake, Robert Chapman (Pressing only)
Home office: Allendale, N.J., United Masterworks
Rec'g Co Ltd.

• **ROSELLE (Area Code 201)**
All Disc Recs Inc. (sub. of United Artists), 625 W First Ave
Zip 07203 Tel 244-7415, NYC (212) 277-1523 Ad-
min'r Stephen J Ladden, Gen Mgr Arthur G Conrad

• **RUNNEMEDE (Area Code 609)**
Eastern Rec Mfg Corp., 901 E Clements Bridge Rd Zip
08078 Tel 939-3500 (Pressing only)

• **SOMERDALE (Area Code 609)**
Superior Rec Pressing Corp., 900 Kennedy Blvd Zip
08083 Tel 784-6600 Pres John H Dunn (Pressing
only)
Tracy-Val Co., Somerdale Indl Park, 201 Linden Ave Zip
08083 Tel 627-3000 Owners James & Paul Miller
(Plating only) (SEE ADVERTISEMENT)

#1 In The Industry For High-Speed, High-Profit Production of Phonograph Records

Aragon, a division of Certain-teed, is the originator of the first, the finest and the only vertical extruder designed specifically for production of vinyl phonograph records. The Aragon vertical extruder has the widest acceptance in the record industry, because it does the best job. Aragon offers you the advantages of simpler operation, greater output, less floor space and lower maintenance than any other machine on the market. For record profits, get the Aragon story. It swings.

ARAGON VERTICAL EXTRUDER



A Subsidiary of Certain-Teed Products Corporation
Box 860, Valley Forge, Pennsylvania 19482

Direct all inquiries to Box 1088, McPherson, Kansas 67460
(316) 241-5210 TWX 910-740-1314

QUALITY IS A TOTAL CONCEPT

A quality record begins with a quality recording and continues through every manufacturing process until the finished product. You provide the quality recording and Springboard will do it all in our new 100,000 square foot plant.

- | | |
|---|---|
| <ol style="list-style-type: none"> 1. Manufacturing - LP's, singles, 8-track tape. 2. Editing and 8-track tape mastering. 3. Metal Processing. 4. Color separations, stripping and camera work. | <ol style="list-style-type: none"> 5. Four color printing. 6. Board jacket fabrication. 7. Collation, warehousing and shipping. 8. In house computer control. 9. Overnight shipping to major Eastern Cities. |
|---|---|

QUALITY IS SERVICE

Quality means equipment and Springboard has the newest automatic equipment but more important, quality means people - professionals who know their job and with whom you can communicate and Springboard is people - record pros anxious to serve your needs.

CALL HERB BREGMAN JERRY COHN JERRY NASH

QUALITY IS SPRINGBOARD CUSTOM PRESSING



SPRINGBOARD CUSTOM SERVICE
947 U.S. HWY. 1, Rahway, N.J. 07065
TEL. (201) 574-1400

PRESSING RECORDS?

GOOD—NOW you need Quality Plating to make Great Records. Don't waste that valuable experience, time and compound using just so stampers. Give us a try with your next metal processing. You won't be sorry.

We make great parts and we'd like to show you. We can also supply you with Self-Contained Record Presses, Vertical or Horizontal Extruders. Equipment that's BUILT TO LAST in this rugged industry.

CALL TODAY 609-627-3000

TRACY-VAL COMPANY

Somerdale Industrial Park
201 Linden Avenue
Somerdale, New Jersey 08083

**disk-
makers**
means
tapes too

Our name tells only half the story. Along with 45's & LP's we also make 8-tracks & cassettes and deliver to N.Y. every day. Call us today for a quote on your requirements or send for our price list.

DISKMAKERS INC.

925 North Third St., Phila., Pa. 19123
Tel: (215) 627-2277 • (212) 966-3185

MASTECH*

MASTERING TECHNOLOGY LABORATORIES

STEREO LP's \$30.00
45's \$13.00

FREE TEST CUTS

- STEREO MASTERING IS OUR MAIN BUSINESS
- NEUMANN SX-74 CUTTING EQUIPMENT
- ITI PARAMETRIC EQUALIZATION
- RECORD PRESSING, PLATING, LABELS, JACKETS

Masters are cut by Walt Copeland who brings 15 years in every phase of the business to each side. Pressing orders are handled efficiently from tape to finished records and jackets in short order. Mastering prices start at \$30.00 per 12" LP side and \$13.00 per 7" 45 side.

CALL OR WRITE TODAY FOR YOUR FREE TEST CUT

MASTERING TECHNOLOGY LABORATORIES

P.O. Box 11210 • Baltimore, Md. 21239
(301) 323-4748

*A CONCEPT/MUSIC COMPANY

NEW YORK

- **BRONXVILLE (Area Code 914)**
International Rec g Co 49 Desmond Ave Zip 10708 Tel 337-5726 Pres Claire Rie (Plating & processing only)
- **HOLBROOK, L.I. (Area Code 516)**
Goldisc Rec gs Inc (sub of Viewlex Inc.) Broadway & Veterans Memorial Hwy Zip 11741 Tel 589-0462 Gen Mgr Dick Meixner
Nat'l sales office: New York N.Y. Viewlex Custom Servs (SEE ADVERTISEMENT)
- **HUNTINGTON STATION, L.I. (Area Code 516)**
Shelley Prods Ltd 220 Broadway Zip 11746 Tel 423 7090 Pres C F Galehouse Sales Mgr Mack Wolfson Adv Mgr Ira Levine
- **MOUNT VERNON (Area Code 914)**
Creative Disc Inc. 711 S Fulton Ave Zip 10550 Tel 699 3993 Pres & Sales Mgr Carl Feuerstein Adv Mgr Larry Goldberg (Pressing only)
- **NEW YORK METROPOLITAN AREA (Area Code 212)**
Apon Rec Co Inc PO Box 30B2, Steinway Sta Long Island City 11103 Tel 721 5599 Pres Andre M Poncic Mgr Don Zernann (Pressing only)
Audio Matrix Inc 915 Westchester Ave Bronx 10459 Tel 589-3500 (Plating & processing only) Sales office: Automatic Corp. 1290 Ave. of the Americas Rm 3737 Zip 10019 Tel 582-4870
Columbia Rec Prod ns 49 E 52 St Zip 10022 Tel 975-4881 VP Tom Van Gessel (Sales office only) (Pressing only)
Direct Rec gs Inc 18 E 50 St Zip 10022 Tel 759 7979 Pres & Gen Mgr Norman Levin
Disc Communications Ltd 743 Fifth Ave Zip 10022 Tel 371-0390 Pres Charles E Blake, Sales & Adv Mgr William Cullen
E R H Sales Corp 221 W 57 St Zip 10019 Tel 582-4200 Pres Lee Halpern Sr Exec VP Howard Roseff VP s Michael & Larry Halpern
Frankford/Wayne Mastering Labs Inc 1697 Broadway Zip 10019 Tel 582-5473 (Plating & processing only)
Longwear Stamper Corp -Tel 765 6750—see Mastercraft
Mastercraft Rec Plating Inc 609 W 51 St Zip 10019 Tel 265 6040 Pres Len Frank Gen Mgr David Moldauer (Plating & processing only)
National Rec g Studios 730 Fifth Ave Zip 10019 Owners Harold & Carl Lustig Irving Kaufman Sales Mgr Jeff Pastolove (Plating & processing only)
R C A Recs 1133 Ave of the Americas Zip 10036 Tel 598 5900 Pres Kenneth Glancy VP Mktg Jack Kieran, Custom Mfg Contact Robert Llompart (Sales of fice only)
Plant: Indianapolis Ind
Sales offices: Los Angeles Calif Indianapolis Ind Nashville, Tenn
R K O Sound Studios (div of RKO General Inc.) 1440 Broadway Zip 10018 Tel 764-6603 Pres Hugh Wallace Gen Sales Mgr Lee Gray (Plating & processing only)
Richmond Rec g Corp 75 Rockefeller Plaza Zip 10020 Tel 489-6370 Pres Hugh Landy VP David Grant
Plant: Richmond, Ind. PRC Rec g Co
Sales office: Hollywood (Los Angeles Metropolitan Area), Calif, PRC Rec g Co
Soundtek Inc 50 W 57 St Zip 10019 Tel 489-0806 (Plating & processing only)
Viewlex Custom Servs 1290 Ave of the Americas Zip 10019 Tel 581-5641 Pres Andy Galef VP Sales Phil Picone (Sales office only)
Plants: Los Angeles Calif Monarch Rec Mfg Co Holbrook LI N.Y. Goldisc Rec gs Inc, Allentown Pa Allentown Rec Co Inc (SEE ADVERTISEMENT)

- **SYRACUSE AREA (Area Code 315)**
Red Diamond Rec Dists 42 Chapman Ave Auburn 13021 Tel 252 2597 (Pressing only)
- **UTICA (Area Code 315)**
Oneida Video Audio Tape Cassette Corp 760 Blandina St Zip 13501 Tel 735-6187 Pres Stanley Markowski Sales Mgr Joyce Markowski Adv Mgr Mike Cristalli (Pressing only)

NORTH CAROLINA

- **HIGH POINT (Area Code 919)**
W C Staley & Assocs., PO Box 5712 Zip 27262 Tel 885 0263 Pres W C Staley (Pressing only)

OHIO

- **CANTON (Area Code 216)**
G & W Prods Supply Co PO Box 335 Zip 44701 Tel 452-0127 Pres Donald Mastin Gen Mgr Lou Harris, Sales Mgr Alex Mastin
- **CINCINNATI (Area Code 513)**
Artists Rec g Co Inc 320 Mill St Zip 45215 Tel 761 0011 Pres Carrol Rawling Sales Mgr Glen Friese
Counterpart Creative Studios, 3744 Applegate Ave Zip 45211 Tel 661-8810 Pres Shad O Shea (Plating & processing only)
Queen City Album Inc 2832 Spring Grove Ave Zip 45225 Tel 681-8400 Pres Edward R Bosken Sales Mgr Joseph Sluder Adv Mgr Bill Sachs (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc. 9745 Lockland Rd. Zip 45215 Tel 733-5533 Pres. Carl J. Burkhardt Sales Mgr. Philip Burkhardt

• **COLUMBUS (Area Code 614)**

Mus-I-Col Inc., 780 Oakland Park Ave. Zip 43224 Tel 267-3133 Owners John W. Hull, Boyd P. Niederlander (Pressing only)

PENNSYLVANIA

• **ALLENTOWN (Area Code 215)**

Allentown Rec. Co. Inc. (sub of Viewlex Inc.), 10 & Walnut Sts. Zip 18102 Tel 433-7405 Pres. S. Wartell
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Clarion Rec. Mfg. Co., 1021 Ridge Ave. Zip 19123 Tel 236-5252 Pres. Nat. Niederman, Sales Mgr. Alan Niederman (Pressing only) (SEE ADVERTISEMENT)
Diskmakers Inc., 925 N. Third St. Zip 19123 Tel 627-2277 (Pressing only) (SEE ADVERTISEMENT)
Hodge Rec. Mfg. Co., 1314-24 S. Howard St. Zip 19147 Tel 336-7002 Pres. Sam Hodge, Sales Mgr. Mark Appel, Gen. Mgr. Sam Appel (Pressing only)
Paramount Rec. Mfg. Co., 1314 S. Howard St. Zip 19147 Tel 336-7001 Pres. Sam Hodge, Gen. Mgr. Sam Hodge Jr., Sales Mgr. Sam Appel (Pressing only)

• **SCRANTON (Area Code 717)**

N.A.M.I. (North American Music Inds.), 300 Brook St. Zip 18505 Tel 346-9781 Pres. Donald D. Evans, VP Gene Weiss

Specialty Recs. Corp., 210 N. Valley Ave., Olyphant 18447 Tel 489-4717 Pres. Roy Marquardt, Exec. Officer Richard C. Marquardt, Sales Mgr. John R. Williams (SEE ADVERTISEMENT)

• **SOUTHAMPTON (Area Code 215)**

Plastic Ent's Corp., Industrial Hwy. Zip 18966 Tel 355-7555 Pres. Joe Stewart (Pressing only)

PUERTO RICO

• **CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594 Zip 00629 Tel 876-2560, 722-0173 Owner & Chief Eng. Fernando J. Montilla, Gen. Mgr. Jose E. Montilla III

TENNESSEE

• **LAFAYETTE (Area Code 615)**

Atwell Rec. Pressing Inc., 704 Bennett St. Zip 37083 Tel 666-2818 (Pressing only)

• **MEMPHIS (Area Code 901)**

Plastic Prods. Co., 1746 Chelsea Ave. Zip 38108 Tel 276-7160 (Pressing only) Owner R.E. Williams (SEE ADVERTISEMENT)

• **NASHVILLE (Area Code 615)**

Audio Acetate & Plating Plant (div. of Frank James Ent's), PO Box 11746 Zip 37211 Tel 833-7658 Owner & Pres. Richard F. Norman, VP Frank James

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip 37203 Tel 259-4321 Account Exec. Jerry Parkins (Sales office only) (Pressing only)

Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip 37203 Tel 254-3481 Pres. James B. Gann (Pressing only)

EdCo Inc., 707 18 Ave. S. Zip 37203 Tel 327-1811 (Pressing only)

GRT Rec. Pressing, 1110 48 Ave. N. Zip 37209 Tel 383-7881 (Pressing only)

Sales office: Sunnyvale, Calif., GRT Corp. M.F.P. Inc., 453 Chestnut St. Zip 37203 Tel 259-3149 Pres. Ozell Simpkins (Pressing only) (SEE AD)

Nashville Phono Matrix Inc., 310 Chestnut St. Zip 37210 Tel 244-2405 Pres. Henry F. Kemp, Sales Mgr. Thomas E. Kemp (Plating & processing only)

Precision Rec. Pressing Inc., 70 Visco Court Zip 37210 Tel 256-8978 Pres. Joe Talbot, VP Ronnie Yearwood (Pressing only) (SEE ADVERTISEMENT)

R.C.A. Recs., 806 17 Ave. S. Zip 37203 Tel 244-9880 Custom Mfg. Contact Ed Hines (Sales office only)

Home office: New York, N.Y.
Plant: Indianapolis, Ind.

Sound of Nashville Inc., 160 Second Ave. S. Zip 37201 Tel 244-1124 Pres. Robert R. Nelson, Sales Mgr. Gary Moore (Pressing only)

Southern Rec. Pressing Co., PO Box 7195, 415 Fourth Ave. S. Zip 37210 Tel 244-1293 Pres. B.J. Dillard, Sales Office Mgr. P.E. Chumley (Pressing only)

United Rec. Pressing Inc., 453 Chestnut St. Zip 37203 Tel 259-9396 Pres. Ozell Simpkins (SEE AD)

• **AUSTIN (Area Code 512)**

P.S.G. Rec'g Studio, PO Box 1482, 4322-A N. Lamar Blvd. Zip 78767 Tel 454-5653 Owner, Sales & Adv. Mgr. Pedro S. Gutierrez (Plating & processing only)

• **DALLAS (Area Code 214)**

Rainbow Sound Inc., 2727 Irving Blvd. Zip 75207 Tel 638-7712 Mgr. Russell Kilpatrick (Pressing only)

From Bob Tillis, The
Extruder Designer—

**HORIZONTAL
EXTRUDER
VERTICAL
BOTTOM DRIVE
EXTRUDER
VERTICAL
TOP DRIVE
EXTRUDER**

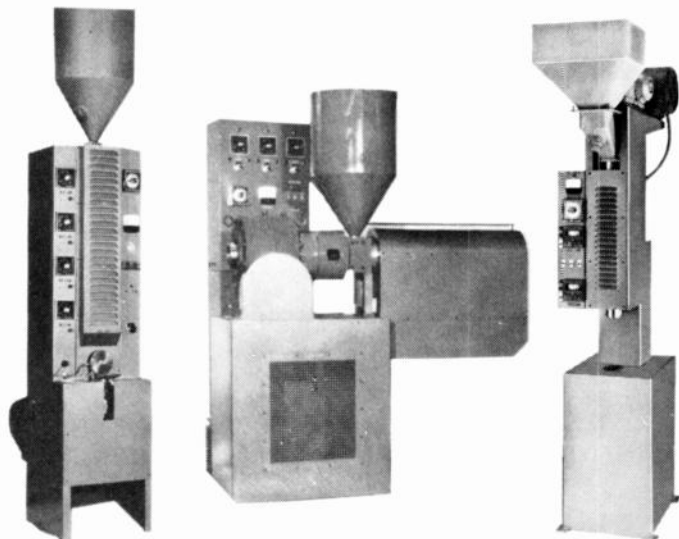
When it comes to phonograph record production we have the Extruders and the experience for all types of applications. E.P.I. Extruders can be used manually or with Hamilton, Lened or other automatic presses.

PATENTED SHEAR SHAFT SAVES THOUSANDS OF DOLLARS by eliminating the tremendous expense and "down" time caused by broken screws. This is an exclusive E.P.I. feature.

COMPLETE STOCK OF INTERCHANGEABLE SPARE PARTS, QUICK DELIVERY, REASONABLE PRICES.



P.O. Box 2087
Edison, New Jersey 08817
201 225-0044



RECORD GRAPHICS

★ labels

(7" 45's)
(12" 33's)

CARTRIDGE (8-TRACK)
CASSETTE (4-TRACK)
over 3,000,000 a day
all types, shipped all over.

★ album jackets

DESIGN
FILM
LITHOGRAPHY
FABRICATION

Beat those big city blues with
excellent quality slicks, liners,
finished labels, any amount, anywhere.

— No Obligation —

KEYSTONE PRINTED
SPECIALTIES CO., INC.

321 Pear St., Scranton, Pa. 18505
Call 717-346-1761—TWX 510-656-5369

• FORT WORTH AREA (Area Code 817)

Rec O Press Inc PO Box 5328, 609 N Great Southwest
Pkwy, Arlington 76011 Tel 261-4941 Pres W I
Spitler, Sales Mgr. Charles Spitler (Pressing only)

• SAN ANTONIO (Area Code 512)

Rio Grande Music Co., 119 S Sam Houston Blvd Zip
78586 Tel 399 5377 Pres & Adv Mgr Lionel C
Betancourt Sales Mgr John F Phillips (Pressing only)

VIRGINIA

• WINCHESTER (Area Code 703)

Capitol Inds., Kernstown Rt 652, Shawnee Dr Zip 22601
Tel 667-8125 (Pressing only)

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, Box 1354A, Rt 2, Zip 82001, Tel
638-8733 Pres. Ray Alexander, Sales Mgr Georgia
Alexander

PRINTERS & LITHOGRAPHERS

*Unless otherwise indicated, this service is as-
sumed to be for both records & tapes.*

ALABAMA

• DOTHAN (Area Code 205)

Tri-State Publ'g Co Inc., 120 S St Andrews Zip 36301
Tel 792-6908 Pres Larry Coe

ARIZONA

• PHOENIX (Area Code 602)

S & K Linear Prods Inc., 915 N Fourth St Zip 85004 Tel
252-6878 Contact James Lettore
Home office: New York, N.Y., Linear Prods Inc

ARKANSAS

• CONCORO (Area Code 501)

Rim Rock Mfg Co Inc Zip 72523 Tel 668-3404

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Graphics Inc., 424 N. Larchmont Blvd, Zip 90004
Tel 462-0823 Mgr Edward Dwyer
Home office: Melrose Park (Chicago Metropolitan
Area), Ill

Allied Rec. Co., 6110 Peachtree St Zip 90040 Tel 685-
5890. TWX 910-580-4731 Pres. Daken K Broad-
head, VP & Gen. Mgr John F Wegner; Mktg Dr
Samuel M. Broadhead. (Rec. only) (SEE ADVERTISE-
MENT)

Bert-Co Ents. (div. of Walter Reade Org. Inc.), 1855 Glendale
Blvd Zip 90026 Tel. 665-5137. Pres B.P. Couturier;
VP & Gen. Mgr Robert L. Couturier, Sales Mgr. James
W. Pieper.

Century Recs., see listing in Saugus.
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343.
Tel 893-9721.

Custom Rec Mfg Co. (div. of Cadet Recs Inc.), 5810 S.
Normandie Ave Zip 90044 Tel 753-5121 Pres.
Jules Bihari, Exec VP James Takeda
Branch: Park Ridge, N.J.

D A K Inds Inc., 10845 Vanowen St., North Hollywood
91605 Tel 984-1559, WATS (800) 423-2636 Pres.
Drew Alan Kaplan; Sales Mgr. Jay Shipley (Tape only)

E M C Corp., 7000 Santa Monica Blvd, Zip 90038 Tel
463-3282

Home office: St. Paul, Minn.
Gilmore Envelope Corp., 4540 Worth St, Zip 90063, Tel
268-3401 Pres. Howard Gilmore Sr. VP & Sales
Mgr Sam Mattioli (Rec only)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.),
4800 S Santa Fe Ave Zip 90058, Tel 583-8974.
Exec VP Russell Muir, VP Sales Jack Selar

Home office: Great Neck, L.I., N.Y.
Korelich Eng'g & Mfg Co., 6331 Santa Monica Blvd Zip
90038 Tel 462-2545 (Rec. only)

Modern Album of California Inc., 3104 Vanowen St., Bur-
bank 91510 Tel 845-7655, 849-5763 Pres Wil-
liam Pine, Gen Mgr Raymond Gardocki (Rec only)
Home office: Hauppauge, L.I., N.Y., Modern Album &
Finishing Co Inc.

Queens Envelope of California, 2838 E Pico Blvd Zip
90023 Tel 264-1101 VP Joseph Infuso.
Home office: New York, N.Y., Queens Lithographing
Corp

Rainbo Rec Mfg Corp., 1738 Berkeley St., Santa Monica
90404 Tel 829-3476 Pres Jack G Brown, Sales
Mgr Ben Sheldon, Adv Mgr. Bea Langham (Rec.
only)

Shorewood Packaging Corp., 1830 Glendale Blvd Zip
90026 Tel 660-3043
Home office: New York, N.Y.

Superior Data/Graphics Corp., 5717 Santa Monica Blvd.
Zip 90038 Tel 467-6101

United Sound Inc., 1811 W Magnolia Blvd., Burbank
91506 Tel 845-7435, Pres. Glen Glancy, Sales Mgr.
Jim Auchterionie.

Westland Graphics, 2237 N Hollywood Way, Burbank
91505 Tel 846-1205 Pres George T Dixon, Sales
Mgr Richard T Dixon

• MONTEREY (Area Code 408)

Publishers' Art Serv., 455 Pierce St Zip 93940 Tel 375-
1191 Pres & Owner Joe Pierre

• SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St Zip
94103, Tel 431-7373 Pres Robert D Conlan, Sales
Mgr Richard T Conlan.

Geis Audio Tape Ent (GATE), 351 G St., San Rafael 94901
Tel 456-8035 Pres Don Geis, Sales Mgr John Geis,
Adv Mgr Mary Geis.

Mantra Studio, 2207 S El Camino Real, San Mateo 94403
Tel 574-1500 Pres & Eng Scott Jackson.
Home office: Seattle, Wash., Mantra Cinema Sound

• SANTA BARBARA (Area Code 805)

Mantra Corp., 1169 Oriole Rd Zip 93103 Tel 969-4754
VP Sales & Mktg Paul W Schofield
Home office: Seattle, Wash., Mantra Cinema Sound.

• SAUGUS (Area Code 805)

Century Recs. (div. of Keyser-Century Corp.), 26000 Spring-
brook Rd Zip 91350 Tel 259-2360, LA (213) 365-
3991 Mktg Dir Gene Schutz, Sales Mgr Dick Max-
well, Sales Development Dir George Krieger (SEE AD-
VERTISEMENT)

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S Clermont St Zip 80222 Tel 757-
3377

CONNECTICUT

• UNION CITY (Area Code 203)

A. C. Hampson Printing Co Inc., 168 City Hill St, Zip:
06770 Tel 729-2294 Pres. A. C. Hampson, VP A.D.
Hampson, Sales Mgr. A. Payne (Audio only)

Our Printing puts a Smile on Your Face!

Complete printing and fabrication
service for the record and tape industries.

ALBUM COVERS (Slicks and Board) • 8 TRACK
LABELS • CASSETTE LABELS • FABRICATING • INSERT
CARDS • RECORD LABELS

Frank Martino, Pres

"Your deadlines
are
our deadlines"

RAMART

PRINTING CORPORATION

3180 J Expressway Dr. So.
Central Islip, N.Y. 11722 • 516 234-0050

DELAWARE

• **WILMINGTON (Area Code 302)**

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Zip 19804 Tel 655-7488 Pres & Gen Mgr H Edwin Kennedy, Sales Mgr D Smith, Adv Mgr Marjorie Leap
National Tape Dupl'rs, see Ken-Del Prod'ns Inc

FLORIDA

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Radom Music Press Inc., 10300 W Bay Harbor Dr., Miami Beach 33154 Tel 866-7675
Home office: Plainview, L.I., N.Y.
Record Dists of America, 780 W 27 St., Hialeah 33010 Tel 887-2638
South Eastern Recs Mfg Corp., 4380 NW 128 St., Opa Locka 33054 Tel 685-6211 Pres Matthew San Martin, Gen Mgr. Manuel Bugas
Video Music Corp., 770 W 27 St., Hialeah 33010 Tel 885-9156 Pres Eliseo Valdes, Gen Mgr Angel Tamaro, Adv Mgr Mario Mena

GEORGIA

• **ATLANTA METROPOLITAN AREA (Area Code 404)**

Data-Linear Prods. Inc., 1823 E John Wesley Ave., College Park 30337 Tel 761-5919 Contact Robert M Ing-rassia
Home office: New York, N.Y., Linear Prods Inc
Project 70 Audio Servs., 1127 Spring St NW Zip 30309 Tel 875-7008

• **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc Zip 30552 Tel 782-3931

ILLINOIS

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I Plant Inc., see Album Graphics Inc
Album Graphics Inc (AGI Plant Inc.), 1950 N Ruby St., Mel-

rose Park 60160 Tel 344-9100 Pres & Mgr Donald W Kosterka, Sales Mgr James A Ladwig
Branches: Los Angeles, Calif., New York, N.Y.
Int'l branch: England
Fort Dearborn Lithograph Co., 6035 W Gross Point Rd., Niles 60648 Tel 647-8730
Instan Prods Corp., 5807 W Division St Zip 60651 Tel 379-8850 Pres Peter P Rill, VP Larry Woodfield

• **COLLINSVILLE (Area Code 618)**

Mar-Kay Rec'g Co., 1 Scotch Pine Dr Zip 62234 Tel 344-4443 Pres Mary Joyce, VP Ron Allen, Sales Mgr Phyllis Darnier

• **KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp., PO Box 548, Rt 45 S Zip 60901 Tel 933-7735 Pres Spencer A Barnard, Sales Mgr George T Searls (Tape only)

INDIANA

• **INOIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N Tacoma Ave Zip 46220 Tel 253-4321 Pres Robert Bowers VP & Sales Mgr Charles H Kaufman (Rec only)

Rutgers Packaging Corp., 620 S Belmont Ave Zip 46221, Tel 635-7777

• **TERRE HAUTE (Area Code 812)**

Arco Press Inc., PO Box 1445 Zip 47808 Tel 232-0926 Pres. James S Royce, Sales Mgr Don Wilson
Ivy Hill Packaging (div of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park Zip 47805 Tel 466-9851 VP Don Ford
Home office: Great Neck, L.I., N.Y.
Modern Album of Indiana Inc., 1299 Voorhees St Zip 47808 Tel 235-6001 Pres & Gen Mgr Richard Fields (Rec only)
Home office: Hauppauge, L.I., N.Y., Modern Album & Finishing Co Inc
Woodburn Printing Co (div of Unique Graphics Corp.), 25 S Sixth St Zip 47808 Tel 232-0164 Pres Donald P Pendergast, Sales Mgr John Avelis (Rec only)

LOUISIANA

• **SHREVEPORT (Area Code 318)**

Imp-rints Inc., PO Box 3697 Zip 71103 Tel 636-0492 Premium Div Contact David Zaenglein (SEE ADVERTISEMENT)

BODY ROCK.

T-Shirts. The medium that'll get your name out there with the public, where it counts—and make all the difference in your next rock act or music promo.

Contact us at Imp-rints, we've got the professional backup to follow thru with your promo ideas. Contact: **IMP-RINTS, INC.**, P.O. Box 3697, Shreveport, La., 71103 or phone (318) 636-0492.

QCA CUSTOM PRESSING

FOR INFORMATION CALL OR WRITE
JOE SLUDER
513/681-8400

2832 Spring Grove Ave., Cincinnati, Ohio 45225

MAKE IT WITH QCA

- "IN HOUSE"
- Custom Pressing
- Printing & Jacket Fabrication
- Neumann & Westrex Mastering
- Excellent Service
- Friendly People

FORMERLY QUEEN CITY ALBUM INC.

MARYLAND

• **BALTIMORE AREA (Area Code 301)**
 Sontec Corp., 10120 Marble Court, Cockeysville 21030
 Tel 628-2282 Pres Burgess MacNeal, Sales Mgr
 Ronald Kramer (Rec only)

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**
 Fleetwood Rec g Co Inc., 321 Revere St., Revere 02151
 Tel 289-6800 Pres Vincent P Giarrusso, Gen Mgr
 Raymond G. Samora, Sales Mgr Victor Mancini
 Nationwide Sound of New England, 21 Jacob Way, Reading
 01867 Mgr Carl Strube (Rec only)
 Home office: Nashville, Tenn., Nationwide Sound Dists

MICHIGAN

• **DETROIT METROPOLITAN AREA (Area Code 313)**
 Tape-Tronics Inc., 750 E. Mandoline Madison Heights
 48073 Tel 588-8281 Pres Burt Mahler

MINNESOTA

• **ST. PAUL (Area Code 612)**
 E M C Corp., 180 E Sixth St., Zip 55101 Tel 227-7366
 Pres David E Feinberg, Sales Mgr Richard T Ste-
 vens
 Branch: Los Angeles, Calif

MISSOURI

• **ST. LOUIS (Area Code 314)**
 Sea Cruise Prod'ns, PO Box 5180 Zip 63139 Tel 771-
 7467, 776-3410 Pres & Gen Mgr Ken Keene, Sales
 Mgr Tom Pallardy, Adv Mgr P H Catalano

NEBRASKA

• **OMAHA (Area Code 402)**
 M H W, Specialty Prods Div., PO Box 14481 Zip 68114
 Pres. Mark H Williams

NEW JERSEY

• **EDISON (Area Code 201)**
 Shepard Printing Corp., 180 Talmadge Rd. Zip 08817 Tel
 287-4464, NYC (212) 255-1930 (Rec only)
 Branch: New York, N Y

• **JERSEY CITY (Area Code 201)**
 Saxon Adhesive Prods Inc., 880 Garfield Ave Zip 07305
 Tel 451-1979, NYC (212) 594-5610 VP & Gen. Mgr
 Marshall Rose, Sales Mgr. John Haggerty

• **LYNDHURST (Area Code 201)**
 Colorseps Serv., PO Box 151 Zip 07071 Tel 438-6729
 Pres J Principato, Adv Mgr E Morla

• **NEWARK (Area Code 201)**
 Andira Rec Corp., Custom Servs Div., 41 Central Ave Zip
 07102 Tel 642-5991 Pres. Gilbert Fuller VP Steve
 Bay, VP Sales Robert McMahon (SEE ADVERTISE-
 MENT)

• **PARK RIDGE (Area Code 201)**
 Custom Rec. Mfg Co. (div of Cadet Recs Inc.), PO Box 176
 Zip 07656 Tel 391-3676; NYC (212) 349-3900
 Gen Mgr. Robert Herrington
 Home office: Los Angeles, Calif

• **RAHWAY (Area Code 201)**
 Springboard Custom Servs., 947 US Hwy 1 Zip 07065
 Tel 574-1400, NYC (212) 233-7380 Telex (710)
 996-5874 VP Herb Bregman, Mgrs Jerry Cohn,
 Jerry Nash, Sales Eric Kushins (SEE ADVERTISE-
 MENT)

NEW YORK

• **CENTRAL ISLIP, L.I. (Area Code 516)**
 Ramart Printing Corp., 3180 J Expwy Dr S Zip 11722
 Tel 234-0050 Pres Frank D Martino (SEE ADVER-
 TISEMENT)

• **FARMINGDALE, L.I. (Area Code 516)**
 Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd
 Zip 11735 Tel 293-7300 Pres Dan Cooper, Sales
 Mgr Frank Camp, Adv Mgr Manny Markow

• **GREAT NECK, L.I. (Area Code 516)**
 Ivy Hill Packaging (div. of Ivy Hill Communications Inc.),
 Community Dr Zip 11022 Tel 487-0200 Pres Mur-
 ray Gordon, Exec VP Dallas Kern

**LET EVERYONE HEAR
YOUR GOOD SOUND**



EVA-TONE SOUNDSHEETS MAKE IT POSSIBLE.

Words can't demonstrate the sound of your music.
 Soundsheets can.

Soundsheet recordings will put your voice into your ads,
 direct-mail packs and instructional aids.

To help you fit a Soundsheet program to your
 selling goals, call or write us for a (free) Idea Kit - it'll show
 you how Soundsheets can enhance your response
 and increase your sales.

800-323-5845. (In Illinois, it's 312-945-5600.)

EVA-TONE 2051 Waukegan Road, Deerfield, Illinois 60015
 SOUNDSHEETS

Eva-Tone Soundsheets
 Dept. 221, P.O. Box 23
 2051 Waukegan Road, Deerfield, Ill. 60015

Please send me your new free Idea Kit. I'm interested in
 using sound for:

Publishing Sales Promotion Record Promotion
 Advertising Other _____

Name _____
 Title _____ phone _____
 Company _____
 Address _____
 City/State/Zip _____

Branches: Los Angeles, Calif Terre Haute Ind., New York, N.Y.

• HAUPPAUGE, L.I. (Area Code 516)

Disc Graphics (div. of Pickwick Int'l), 915 Motor Pkwy Zip 11787 Tel 234-1400 Pres George N Fishman VP & Gen Mgr George N Thalasinis Office Mgr Ed Boutin

Modern Album & Finishing Co. Inc., Gilpin Ave Zip 11787 Tel 234-1100, NYC Tel (212) 291-7600 TWX (710) 582-2453 Pres G D Thomas, Exec VP R A Froehlig, Gen Mgr Jerry Newcomb (Rec only)
Branches: Burbank (Los Angeles Metropolitan Area) Calif., Modern Album of California Inc., Terre Haute Ind., Modern Album of Indiana Inc., Nashville, Tenn., Modern Album of Tennessee Inc.
Int'l branch: Canada, Modern Album of Canada Ltd

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza Zip 11802 Tel 931-6500 Pres Stuart M Andrews Jr., Sales Mgr John F Muller Jr (Rec only)
Nat'l sales office: New York, N.Y. Viewlex Custom Servs

• HOLBROOK, L.I. (Area Code 516)

Goldisc Rec'gs Inc. (sub. of Viewlex Inc.) Broadway & Veterans Memorial Hwy Zip 11741 Tel 589-0462 Gen Mgr Dick Meixner (Rec only)
Nat'l sales office: New York, N.Y. Viewlex Custom Servs (SEE ADVERTISEMENT)

• HUNTINGTON STATION, L.I. (Area Code 516)

Shelley Prods Ltd., 220 Broadway Zip 11746 Tel 423-7090 Pres C F Galehouse Sales Mgr Mack Wolfson, Adv Mgr Ira Levine

• MOUNT VERNON (Area Code 914)

Creative Disc Inc. 711 S Fulton Ave Zip 10550 Tel 699-3993 Pres & Sales Mgr Carl Feuerstein Adv Mgr Larry Goldberg

• NEW YORK METROPOLITAN AREA (Area Code 212)

Album Graphics Inc., 35 W 53 St Zip 10019 Tel 489-0793 VP Mktg Richard Block
Home office: Melrose Park (Chicago Metropolitan Area) Ill

George Alexander Group Inc. 36-25 Prince St Flushing 11354 Tel 886-5600 Pres Kev Devejian
G Benson & Co Inc. 480 Canal St Zip 10013 Tel 925-7100 Pres Gerald J Benson Sales Mgr Gil Benson Adv Mgr R Evans

Disc Communications Ltd., 743 Fifth Ave Zip 10022 Tel 371-0390 Pres Charles E Blake Sales & Adv Mgr William Cullen

E R H Sales Corp., 221 W 57 St Zip 10019 Tel 582-4200 Pres Lee Halpern Sr Exec VP Howard Roseff VP's Michael & Larry Halpern

Guaranteed Printing Serv Co Inc. 119 W 23 St Zip 10011 Tel 929-2410 Pres Alexander Pollack Sales & Adv Mgr Albert Pollack

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.) 18 E 48 St Zip 10017 Tel 752-4670 Sr VP Sales Lee Koppelman (Sales office only)
Home office: Great Neck L.I. N.Y.

Laboratory Systems Corp., 37 W 57 St Zip 10019 Tel 753-3854

Lee-Myles Assocs Inc., 160 E 56 St Zip 10022 Tel 758-3232 Pres Robert M Miller (SEE ADVERTISEMENT)
Linear Prods Inc. 37 W 20 St Zip 10011 Tel 255-2917 Pres Robert Irwin, Sales Mgr Murray Rabkin

Branches: Phoenix, Ariz S&K Linear Prods Inc College Park (Atlanta Metropolitan Area), Ga Data-Linear Prods Inc., Puerto Nuevo, P.R.

Mac Murray Press Inc., 10 Jones St Zip 10014 Tel 924-1530 Pres., Sales & Adv Mgr Max Finesmith
Mic-Tone Printing Corp., 1637 Utica Ave., Brooklyn 11234 Tel 253-9696

Passantino Printing Co. Inc., 311 W 43 St Zip 10036 Tel 586-1540 Pres Charles V Passantino

Progressive Label & Litho Co., 286-290 Stanhope St Brooklyn 11237 Tel 497-2320 Pres & Sales Mgr Jerome J Rood, Adv Mgr Bernard Stein (SEE ADVERTISEMENT)

Queens Lithographing Corp. 52-35 Barnett Ave Long Island City 11104 Tel 457-7700 Pres Jack Hecht VP Eric Kaltman, Sales Mgr Gerry Sanders, Adv Mgr Richard Roth
Branch: Los Angeles Calif Queens Envelope of California

Ray Publ'g, 220 W 42 St Zip 10036 Tel 335-4422 Pres & Sales Mgr A Ray Lippy

Shepard Printing Corp., 233 Spring St Zip 10013 Tel 255-1930 Pres Philip M Rosenbloom (Rec only)
Home office: Edison, N.J.

Shorewood Packaging Corp., 10 E 53 St Zip 10022 Tel 371-1500 Pres Paul Shore, VP Mktg Floyd S Gliner, Sales Mgr Ken Rosenblum
Branch: Los Angeles, Calif

Tanagraphics Inc. 153 W 27 St Zip 10001 Tel 255-6876

Tri-Lon Color Lithographers Ltd., 54 W 21 St Zip 10010 Tel 255-6140 Pres Morris Strickler Sales Mgr David Strickler (Tape only)

Viewlex Custom Servs 1290 Ave of the Americas Zip 10019 Tel 581-5641 Pres Andy Galef, VP Sales Phil Picone (Sales office only) (Rec only)

Plants: Hicksville, L.I., N.Y., Andrews-Nunnery Envelope & Paper Corp Holbrook, L.I. N.Y. Goldisc Rec'gs Inc., Allentown, Pa Allentown Rec Co Inc (SEE ADVERTISEMENT)

• PLAINVIEW, L.I. (Area Code 516)

Radom Music Press Inc. 101 Fairchild Ave Zip 11803 Tel 681-3400
Branch: Miami Beach, Fla

• UTICA (Area Code 315)

Oneida Video Audio Tape Cassette Corp., 760 Blandina St Zip 13501 Tel 735-6187 Pres Stanley Markowski, Sales Mgr Joyce Markowski, Adv Mgr Mike Crisalli

NORTH CAROLINA

• HIGH POINT (Area Code 919)

W C Staley & Assocs. PO Box 5712 Zip 27262 Tel 885-0263 Pres W C Staley

OHIO

• AKRON (Area Code 216)

K & L Sound Servs Co., PO Box 2064 Zip 44313 Tel 666-4797

• CINCINNATI (Area Code 513)

Artists Rec'g Co Inc. 320 Mill St Zip 45215 Tel 761-0011 Pres Carrol Rawling, Sales Mgr Glen Friese
Jewel Rec'g Co. 1594 Kinney Ave Zip 45231 Tel 522-9336 Pres Rusty York, Sales Mgr Harry Urschel, Adv Mgr Linda York, (Rec only)

Queen City Album Inc., 2832 Spring Grove Ave Zip 45225 Tel 681-8400 Pres Edward R Bosken Sales Mgr Joseph Studer, Adv Mgr Bill Sachs (SEE ADVERTISEMENT)

Rite Rec. Prods Inc. 9745 Lockland Rd Zip 45215 Tel 733-5533 Pres Carl J Burkhardt, Sales Mgr Philip Burkhardt

• COLUMBUS (Area Code 614)

Graphics of Columbus Inc., 5211 N High St Zip 43214 Tel 846-6126 Pres R G Kindred

• YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio 2323 Glenwood Ave Zip 44511 Tel 783-1277 Pres William O Warner, Sales Mgr Jeff Crouse Adv Mgr Jack Shaeffer

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

Treehouse Ents 1220 NW 39 Zip 73118 Tel 528-4077 Pres Richard Gisleland (Rec only)

• TULSA (Area Code 918)

International Teaching Tapes 4235 S Memorial Dr Zip 74145 Tel 622-5288 Rec'g Mgr Sonny Gray

OREGON

• HOOD RIVER (Area Code 503)

Victory Cassette Ministries, Westcliff Dr Zip 97031 WATS Tel (800) 547-4318 Pres Dan E Gordon Sales Mgr Mike Berry (Tape only)

PENNSYLVANIA

• ALLENTOWN (Area Code 215)

Allentown Rec Co Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts Zip 18102 Tel 433-7405 Pres S Wartell (Rec only)
Nat'l sales office: New York, N.Y. Viewlex Custom Servs

• MECHANICSBURG (Area Code 717)

Baldwin Sound Prods Inc., PO Box 1152, 5252 E Trindle Rd Zip 17055 Tel 766-0787 Pres Donald E Baldwin, Gen Mgr Donald P Whitticar, Sales Mgr Roy E Reneker

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Community Press 6040-49 Woodland Ave Zip 19142 Tel 729-4655 (Rec only)

• SCRANTON (Area Code 717)

Keystone Printed Specialties Co. Inc., 321 Pear St Zip 18505 Tel 346-1761 Pres P G Fischer Jr Sales & Adv Mgr Martin Fischer (SEE ADVERTISEMENT)

• SHARON (Area Code 412)

Marjon Recs & Rec Servs 159 Easton Rd Zip 16146 Tel 347-4726 Pres John T Krzancic, Sales Mgr Martha Krzancic, Adv Mgr Ruth Rust (Rec only)

• SOUTHAMPTON (Area Code 215)

Plastic Ents Corp., Industrial Hwy Zip 18966 Tel 355-7555 Pres Joe Stewart (Rec only)

PUERTO RICO

• CANOVANAS (Area Code 809)

Montilla Recs of Puerto Rico Inc., PO Box 594 Zip 00629 Tel 876-2560 722-0173 Owner & Chief Eng. Fernando J Montilla Gen Mgr Jose E Montilla III

• PUERTO NUEVO (Area Code 809)

Linear Prods of Puerto Rico, Old Long Bldg., Matadera Rd Zip 00936 Tel (809) 783-4986 Contact Ralph Gonzales
Home office: New York, N.Y. Linear Prods Inc

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim-Pat Ents., PO Box 654 Hillwood Dr Zip 37334 Tel 433-2323

• MEMPHIS (Area Code 901)

Crocodile Magazine, 312 S Pauline St Zip 38104 Tel 726-5959 Pres James M Godown Gen Mgr Jim Moran

• NASHVILLE (Area Code 615)

Albums N Things (div. of Frank James Ents.) PO Box 11746 Zip 37211 Tel 833-7658 Owner Ricci Koger

EdCo Inc., 707 18 Ave S Zip 37203 Tel 327-1811
Modern Album of Tennessee Inc. 121 Fifth Ave S Zip 37203 Tel 255-7461 Pres & Gen Mgr Richard Fields (Rec only)

Home office: Hauppauge, L.I., N.Y. Modern Album & Finishing Co. Inc.

Nashville Int'l Corp., 20 Music Square W Zip 37203 Tel 256-2885 Pres Reggie M Churchwell, VP Opns Ron Coats Sales Mgr Bob Dixon, Adv Mgr James E Gray (SEE ADVERTISEMENT)

Nationwide Sound Dists. PO Box 1262 1204 Elmwood Ave Zip 37212 Tel 385-2704 Pres Joe F Gibson, Sales Mgr Betty R Gibson PR & Adv Mgr Vicki L Branson (Rec only)

Branch: Reading (Boston Metropolitan Area) Mass. Nationwide Sound of New England

Quaddes Corp., PO Box 7219, 415 Fourth Ave S Zip 37201 Tel 254-9426

Williams Printing Co. 417 Commerce Zip 37219 Tel 256-7125 Pres F L Williams Jr. VP & Adv Mgr Paul W Moore, Sales Mgr Bob Johnson

TEXAS

• FORT WORTH AREA (Area Code 817)

Rec-O-Press Inc. PO Box 5328, 609 N Great Southwest Pkwy. Arlington 76011 Tel 261-4941 Pres W I Spittler Sales Mgr Charles Spittler (Rec only)

Sword & Shield Recs., PO Box 211 Arlington 76010 Tel 572-7414 Owner & Pres Calvin Willis (Rec only)

• HOUSTON (Area Code 713)

Country All American, 1023 Studewood Zip 77008 Tel 862-1340

• WACO (Area Code 817)

Creative Communications Inc. (sub. of SMI) 920 N Valley Mills Zip 76710 Tel 776-1230 VP Mac McLan Mike's Print Shop 2507 Grim Zip 76707 Tel 752-2321

UTAH

• PROVO (Area Code 801)

Enterprise One Inc., PO Box 162, 3697 N 600 East Zip 87601 Tel 373-4781 Pres Stanley W Bronson, Sales Mgr Steven L Bronson, Adv Mgr Milt Fletcher
Media Prod'n Div., Brigham Young Univ. Motion Picture Studios Zip 84601 Tel 374-1211

WASHINGTON

• SEATTLE AREA (Area Code 206)

Mantra Cinema Sound, 65 Marion St Zip 98104 Tel 623-9643 Pres George M Woodley
Branches: San Mateo (San Francisco & Bay Area), Mantra Studio, Santa Barbara, Calif Mantra Corp

WEST VIRGINIA

• GLENVILLE (Area Code 304)

Stevens Media Studio PO Box 48, 204 E Main St Zip 26351 Tel 462-5470

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, Box 1354A, Rt 2 Zip 82001 Tel 638-8733 Pres Ray Alexander, Sales Mgr Georgia Alexander (Rec only)

RECORD PROMOTION

ALABAMA

- **BIRMINGHAM (Area Code 205)**
Burks-Scott Org Inc., PO Box 2104, Zip 35201 Tel 251-4365 Pres. Lee Burks; VP Ann Scott.
- **HUNTSVILLE (Area Code 205)**
North American Artists, PO Box 762, Zip 35801, Tel: 881-2495 Pres. John Lloyd; VP E. Thomas Jr.; Sales Mgr.: P. Grays; Adv. Mgr.: B. Mason.
- **MOBILE (Area Code 205)**
Tony Gideon Promos., 2060 St. Stephens Rd. Zip 36617. Tel: 432-5148 Pres. Tony Gideon.

ARKANSAS

- **FORT SMITH (Area Code 501)**
Combined Mktg. Assocs., 10 Boston Square, Zip 72901. Tel: 782-5051. Pres. James L. Baldwin; VP Audio/Visual Roy J. Morris

CALIFORNIA

- **BAKERSFIELD (Area Code 805)**
D J Rec Serv., 2200 Freemont Zip 93304 Tel 832-6633/6897 Owner & Pres. Angie Woods
- **FRESNO (Area Code 209)**
California Artists, PO Box 11474, Zip 93773, Tel: 222-8702 Pres. Ray Camacho, Sales Mgr. Jesse Luna; Adv. Mgr. Mingo Cervantes.

LOS ANGELES METROPOLITAN AREA (Area Code 213)

- Balloon Vendors (div. of United Entertainment Inc.), 10369 Iona Ave., West Los Angeles 90064 Tel 553-1397. Pres. Ben Schlossberg, Sales Mgr.: Michael J. Caldwell, Adv. Mgr.: Crey Williams.
- Mike Borchetta Rec. Promo., 6290 Sunset Blvd., Hollywood 90028 Tel 461-8488. Pres. Mike Borchetta.
- Douglas Boyd Design, 309 Santa Monica Blvd., Suite 309, Santa Monica 90401 Tel 392-5018 Pres. Douglas Boyd.
- Crazy Bob Creations & Promos. (div. of Dahlhouse Publ'g House), PO Box 3262, Hollywood 90028 Tel 851-1175, 876-1741. Pres. & Dir. Robert L. Gilbert.
- Lu Fields, 7033 Sunset Blvd., Suite 302, Hollywood 90028. Tel 469-7101. Owner. Lu Fields.
- Fields Unlimited, 22424 De Grasse Dr., Woodland Hills 91364. Tel 469-5141. Pres., Barney Fields
- Lawrence Herbst Promos., PO Box 1659, Beverly Hills 90213. Pres. Lawrence Herbst.
- Horseshoe Prod'ns, 3713 Fanwood Ave., Long Beach 90808. Tel 429-1700.
Home office: South Bend, Ind.
- George Jay & Assoc., 1608 Argyle, Hollywood 90028. Tel: 469-5838 Owner George Jay.
- Kane Audio Ltd., 3500 Rose Ave., Long Beach 90807. Tel. 424-6941 Pres. J. B. Kane.
Branch: Watertown (Boston Metropolitan Area), Mass.
- Ray Lawrence Ltd., PO Box 1987, Studio City 91604. Tel: 552-1000 Pres. Ray Lawrence; Adv. Mgr. Jeff Lawrence
- Lincoln Arts (div. of D. J. Adams Inc.), 8154 Langdon Ave., Suite 107, Van Nuys 91406. Tel: 780-0130. Pres.: D.J. Adams.
- M K Prod'ns Inc., 14341 Chandler Blvd., Suite 20, Van Nuys 91401. Tel 789-4343 Pres.: Mark Kreiner; VP: Ron Jenkins
- Jim Mahoney & Assocs., 120 El Camino, Beverly Hills 90212. Tel 274-8867.
Branch: New York, N.Y.

- Con Merten & Assocs., 7235 Hollywood Blvd., Suite 221, Hollywood 90046. Tel: 874-1001. Pres.: Con Merten.
- Music Mktg. Int'l Inc., PO Box 390, Hollywood 90028. Tel: 822-9697 Pres.: Buz Wilburn
- My Go-Go Promos., see Crazy Bob Creations & Promos.
- Ormond & Nicholson Public Relations & Advertising, 6399 Wilshire Blvd., Suite 801, Zip 90048. Tel 653-1755.
- Provocative Promos., 6606 Sunset Blvd., No. 202, Zip 90028. Tel: 469-1109. Contact: Mark & Chuck Simon.
- Record Promos. By Sun Runner, PO Box 2144, Winnetka 91306. Tel: 343-9071. Pres.: Don Bradley; Sales Mgr.: E. Horton; Adv. Mgr.: Phil Farney
- Tony Richland Promo., 1680 Vine St., Hollywood 90028. Tel 467-2151. Pres.: Tony Richland, Gen. Mgr.: Lizzie Richland; Sales Mgr.: Josephine Richland.
- Solters/Sabinson/Roskin Inc., 9255 Sunset Blvd. Zip 90069. Tel: 275-5303.
Home office: New York, N.Y.
- Soul Puls Inc., 8271 Melrose Ave., Suite 208, Zip 90046. Tel: 653-7775. Pres.: Ken Jones; Adv. Mgr.: Regina Jones.
- Sound Syndicate, 7769 Melrose Ave. Zip 90046. Tel: 653-4818. Pres.: Al Durand; Sales Mgr.: Dick Gordon; Adv. Mgr.: Donna Lee.
- Steinberg Lipsman & Brokaw Public Relations, 8961 Sunset Blvd. Zip 90069. Tel: 278-3838.
- Surf City Recs., 1850 N. La Brea Ave., Suite 8, Hollywood 90046. Tel: 876-1741. Pres.: Gary M. Theroux; Exec. VP Robert L. Gilbert; Sales Dir. Mark Charger; Promo. Dir.: Peter Roberts; Creative Servs.: Joan Holpuch, Dusty Ann Smokie.
- Universal Evangelistic Miracle & Music Fellowship Inc., PO Box 955, Chatsworth 91311. Pres.: Sherree Scott; Nat'l Sales Mgr.: D. Scott; Adv. Mgr.: Virginia Angel.
- West Coast Promos. of America, 8010 Second St., Paramount 90723. Tel: 531-6000. Pres. & Gen. & Sales Mgr.: D.W. Galiffa.
- Norman Winter/Assocs. Pub. Serv., 8532 Sunset Blvd., Hollywood 90069. Tel: 659-5034 Pres. Norman Winter.

SACRAMENTO (Area Code 916)

- Proqua Prod'ns, 3500 Lyra St. Zip 95827. Tel. 444-9957. Pres.: Wade Lattin; Sales Mgr. Melvin Murphy; Adv. Mgr.: Charles Barney.

SAN FRANCISCO & BAY AREA (Area Code 415)

- American-Int'l Attractions Inc., 3217 Fernside Blvd., Alameda 94501. Tel 522-2020. Pres. P. L. Farley.
- Fred Fox Music Co., 15 S. Ontario, San Mateo 94401. Tel. 343-7222. Gen. Mgr.: F.H. Nesbitt Jr.; Adv. Mgr.: V.A. Nesbitt.
- Cathy Furniss & Assocs., 680 Beach St., No. 445, Zip 94109. Tel. 885-2807. Pres.: Cathy Furniss; Sales Mgr.: Ruth Maas; Adv. Mgr. Michel Lipman.
- 27th Music Promos., PO Box 600, Mill Valley 94941. Tel: 457-0215. Pres. August G. Blume; Sales Mgr. Nancy Blume; Adv. Mgr.: Rosemary Leaver.
- S. White, 2383 Union St., No. 4 Zip 94123. Tel 567-6935. Mgr.: S. White.

COLORADO

DENVER (Area Code 303)

- Heather Ents. Inc., 2064 S. Carr St. Zip 80227. Tel: 985-7437. Pres. Stanley Wasserman; Sales Mgr.: Judith Wasserman; Adv. Mgr.: William Wasserman.

CONNECTICUT

STRATFORD (Area Code 203)

- H. & G. Randall Inc., 37 Priscilla Ln. Zip 06497. Tel 375-6543. Gen. Mgr.: Gerald Randall.
Home office: Syracuse, N.Y.

WESTPORT (Area Code 203)

- Crystal Magic Promos., 21 Charles St. Zip 06880. Tel: 227-2636. Contact: Merian L. Schwindeman.

DISTRICT OF COLUMBIA

WASHINGTON (Area Code 202)

- Itsathing Inc., 927 15 St. NW, No. 408. Zip: 20020. Tel: 638-3739. Pres.: Roy T. Watson
- Radio Free Jazz, 3212 Pennsylvania Ave. SE. Zip: 20020. Tel: 582-2000. Pres. Ira Sabir; Adv. Mgr.: Mark Wells.
- Show Biz Prod'ns, 137 Kennedy St. NW. Zip: 20011. Tel: 723-4215. Pres.: Hirsh de La Viez; Sales Mgr.: Rod Mendis; Adv. Mgr.: Dick Belland
- Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: 833-1976. Pres.: Edmund Barnett; Sales & Adv. Mgr.: Margit Beckman.

FLORIDA

JACKSONVILLE (Area Code 904)

- Carter Ents., PO Box 12241. Zip: 32209. Tel: 388-6561, 768-7173. Pres. & Gen. Mgr.: Rita E. Carter; Sales Mgr.: Joseph E. Bailey; Adv. Mgr.: Oscar Williams

MIAMI METROPOLITAN AREA (Area Code 305)

- Florida Independent Promos., PO Box 246, 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Owner Joseph Stanzione.
- Janet Oseroff, 2629 S. Bayshore Dr., Suite A24, Coconut Grove 33133. Tel: 856-6577.
- Robert N. Ruda & Assocs., 7201 Miami Lakes Dr. W., Miami Lakes 33014. Tel: 558-4650.

TAMPA (Area Code 813)

- A A A (Foray) Studio, 9218-B 13 St. Zip 33612. Tel 932-3653. Pres.: R.A. Campbell.
- Studio 70, 7120 N. Florida Ave. Zip: 33604. Tel: 238-6021.

GEORGIA

ATLANTA (Area Code 404)

- Gultha Music Co., 174 11 St. Zip: 30309. Tel 892-9585. Pres.: Curtis L. Smith
- Wade Pepper Promos., 1195 Mount Paran Rd. NW. Zip: 30327. Tel: 233-5167.
- R A P Promos., 2050 Peachtree Ind'l Court. Zip: 30341. Tel: 451-4587. Pres.: Bob Fletcher.

DEMOREST (Area Code 404)

- Ralph's Radio Music, PO Box 127. Zip. 30535. Tel. 723-3884.

ILLINOIS

CHICAGO METROPOLITAN AREA (Area Code 312)

- Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 787-8220, 643-2979. Pres.: R.C. Hillsman; Sales Mgr.: Howard Pittman; Adv. Mgr.: N.J. Hillsman.
- Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 298-6680.
- Funkagraphix (div. of Bellbonkler Ents.), PO Box A3846. Zip: 60690. Tel: 723-0836. Pres.: J.P. Bell. Gen. Mgr.: Bruce Bell.
- Interphase Ventures Inc., 2701 Birchwood Ave., Wilmette 60091. Tel: 251-9348. Owner. Cary S. Baker.
- Kiderian Recs. Prod'ns, 4926 W. Gunnison. Zip: 60630. Tel: 545-0861, 935-9592. Pres.: Raymond Peck, Gen. & Sales Mgr.: George Peck.
- Mid Central Music Corp., 431 S. Dearborn. Zip: 60605. Tel 431-9489. Pres.: Herman Ray; Sales Mgr.: Jerry Cathay; Adv. Mgr.: Inez Nellem.
- National Radiophone, PO Box 121, Glencoe 60022. Tel. 432-0116. Pres.: David J. Dahl.
- Planet Communications (div. of Clay Pigeon Int'l), PO Box 20346. Zip: 60620. Tel: 476-2553. Pres. & Gen. Mgr.: Vytautas Beleska; District Sales Mgr.: John Devlin; Promo. Dir.: Marius Bernes.
- Proud Magazine, 481 S. Dearborn, Rm. 1322. Zip: 60605. Tel: 431-9489, 939-9001. Pres.: Terri Grosse; Gen. Mgr.: Henvick L. Grosse; Sales Mgr.: L. William.

QUINCY Area Code 217)

- Armageddon Graphics, 611 Spring St. Zip: 62301. Tel: 224-1659. Adv. Mgr.: Fred Tiekens.

INDIANA

GARY (Area Code 219)

- Ron Wheeler Ents., PO Box 1900. Zip: 46409. Tel: 887-0924. Pres.: Ronald E. Wheeler.

INDIANAPOLIS (Area Code 317)

- Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 253-4321. Pres.: Robert Bowers; VP & Sales Mgr.: Charles Kaufman.
- T C Promos., 2440 Lafayette Rd. Zip: 46222. Tel: 638-3369. Pres.: Thomas Campbell; Sales Mgr.: Pat Campbell; Adv. Mgr.: Kim Campbell.

SOUTH BEND (Area Code 219)

- Horseshoe Prod'ns, 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Owner: Webb Foley; Mgr.: Ruth Brown.
Branches: Long Beach (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

PUBLIC RELATIONS / RECORD PROMOTION

LOS ANGELES/SAN DIEGO/
SAN FRANCISCO
DETROIT/FLINT/SAGINAW/
LANSING/TOLEDO
CHICAGO/MILWAUKEE
ATLANTA-GEORGIA/ALABAMA
THE CAROLINA'S
DALLAS/FT. WORTH/HOUSTON

SEATTLE
CLEVELAND/CINCINNATI/OHIO
NEW YORK/PHILADELPHIA/L.I.
FLORIDA/NASHVILLE
BOSTON/NEW ENGLAND
INTERNATIONAL TOURS
EUROPE/FAR EAST/AFRICA
SOUTH AMERICA/AUSTRALIA

Morton D. Wax & Associates

Cable: MORTYWAX NEW YORK

1650 Broadway, NYC 10019

(212) 247-2159



CALIFORNIA IMAGES INC.

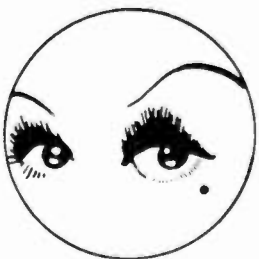
The Finest in Custom Printing.

Direct-Screening • Transfers

Sublimation

All Styles of Shirts

Available



CALIFORNIA IMAGES INC.

IOWA

- **CARLISLE (Area Code 515)**
Iowa Sound Promos. & Advertising Agency, PO Box B, 155 First St. Zip: 50047 Tel: 989-0876 Pres. Harold L. Lunck.
- **CLINTON (Area Code 319)**
VRA Inc., PO Box 514, Zip 52732 Tel: 243-6400 Pres. & Sales Mgr. Gary Unger, Adv. Mgr. Harlin Lemon
- **OTTUMWA (Area Code 515)**
Operation Music, 233 W. Woodland, Zip 52501 Tel: 682-8283, Pres. & Adv. Mgr. Nada C. Jones, Sales Mgr. Rees Jones.

KANSAS

- **PARSONS (Area Code 316)**
Music Center, 2500 Grand Ave Zip 67357 Tel 421-2782 Pres. H.A. Stephens

KENTUCKY

- **LEXINGTON (Area Code 606)**
Brenda Dixon Rec. Promo., 1904 Parkers Mill Rd Zip 40504 Tel: 278-0232 Owner Brenda Dixon
- **WINCHESTER (Area Code 606)**
J & J Ents., 103 E. Broadway, Zip 40391 Tel 745-1933 Pres. Willard Parks.

LOUISIANA

- **NEW ORLEANS (Area Code 504)**
Hampton & Johnson Rec. Promos., PO Box 15110, Zip 70175, Tel: 899-0371, Pres. & Gen. Mgr. E. Johnson
New Orleans Rec. Survey, PO Box 15094, Zip 70175, Tel: 899-0371, Editor S. King.
Sapphire Promos. Rec. Co., 2815 Octavia St Zip 70115, Tel: 866-3478, Pres. Lou Welsch Jr.
- **SHREVEPORT (Area Code 318)**
Imp-prints Inc., PO Box 3697, Zip 71103, Tel: 636-0492, Premium Div. Contact: David Zaenglein (SEE ADVERTISEMENT)
- **VIOLET (Area Code 504)**
Record Promos. of Louisiana & Mississippi, PO Box 194, Zip 70092, Tel: 682-2224.

MARYLAND

- **CLINTON (Area Code 301)**
Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd Zip 20735, Tel: 868-7600, Pres. & Sales Mgr. Edward P. Helvey Jr.
- **GREENBELT (Area Code 301)**
Lion Prod'ns, 5829 Cherrywood Terr., Suite 203, Zip 20770, Contact: Lester L. Friedman.
- **KENSINGTON (Area Code 301)**
Omega Rec'g Servs., 10518 Connecticut Ave. Zip 20795

Tel 946-4686, Owner, Pres. & Studio Mgr. W. R. Yesbek, Sales & Adv. Mgr. Betty Phelps

MASSACHUSETTS

- **BOSTON METROPOLITAN AREA (Area Code 617)**
Chereton-Badgers, 401 Commonwealth Ave, Zip 02115, Tel: 742-0858, Co-Owner Deedee Chereton.
Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151, Tel: 289-6800, Pres. Vincent P. Giarrusso, Gen. Mgr. Raymond G. Samora, Sales Mgr. Victor Mancini.
Kane Audio Ltd., 64 Union St., Watertown 02172, Home office: Long Beach (Los Angeles Metropolitan Area), Calif.
Charles Martignette Assocs Ltd., PO Box 9295, Zip 02114, Tel: 227-7477, Pres. Dudley Winchester, Sales Mgr. Mike Lebo.
Nationwide Sound of New England, 21 Jacob Way, Reading 01867, Mgr. Carl Strube.
Home office: Nashville, Tenn., Nationwide Sound Dists Talent Inc., 91 Newbury Ave., North Quincy 02171, Tel: 328-5057
- **BROCKTON (Area Code 617)**
Ed Hurvitz Music Promos., 129 Bishop St Zip 02402, Tel: 588-6348, Pres. Edward M. Hurvitz, Sales Mgr. Linda S. Berman, Adv. Mgr. Ed Michaels
- **LAWRENCE (Area Code 617)**
P B N Survey—NERT of New England, PO Box 268, Zip 01842, Home office: Salem, N.H.

MICHIGAN

- **ANN ARBOR (Area Code 313)**
Charismatic Renewal Servs., 617 E. Huron Zip 48108, Tel: 761-8505, Pres. Kevin Ranaghan, Sales Mgr. George Martin, Adv. Mgr. Gary Morgen
- **DETROIT METROPOLITAN AREA (Area Code 313)**
Leo Cheslak, 25315 Lyndon Ave Zip 48239, Tel: 548-0181, 532-4724, Pres. Leo Cheslak
Tom Gelardi Promos., 14611 E. Nine Mile Rd., East Detroit 48021, Tel: 779-1380, Pres. Tom Gelardi.
Pioneer Rec'g Studio Inc., 20014 James Couzens Hwy, Zip 48235, Tel: 341-5868, Pres. Gary A. Rubin, Sales Mgr. Tom Conners.
Rob-Ron Rec. Co. Inc., 18042 Roselawn Zip 48221, Tel: 862-5177, Pres. Ronald Holmes.
Saul Star Promos. Unlimited, 15780 Schaefer, Zip 48227, Tel: 272-8390, 455-6625, Pres. Saul Star.
Second To None Corp., 17651 Annchester Rd, Zip 48219, Tel: 535-6699, Pres. Jerry Cunningham.
Universal Promos., 14121 Montrose Zip 48227, Tel: 835-4170, Pres. Ted Joseph, Promo. Mgr. Keith Bell, Adv. Mgr. Fred Hooker

MINNESOTA

- **MINNEAPOLIS (Area Code 612)**
Doug Lee Midwest Promo., 7515 Wayzata Blvd., Suite 232, Zip 55426, Tel: 544-4487.
Edwin Neuger & Assocs., 450 Baker Bldg, Zip 55402, Tel: 335-6621, Pres. Edwin Neuger

MISSISSIPPI

- **COLUMBUS (Area Code 601)**
Jones Prod'ns, 114 Fourth St S, Zip 39701, Tel: 328-1244, Pres. Travis L. Jones, Gen. Mgr. W. B. Mitchell, Promo. Dir. Allen White
- **GREENVILLE (Area Code 601)**
Andy Roberts Promos., PO Box 4365, Zip 38701, Pres. Andy Roberts.
- **TUPELO (Area Code 601)**
J B Ents., 160B Patterson Dr Zip 38801, Tel: 844-3973, Pres. Jack Benney, Sales Mgr. M. C. Benney

MISSOURI

- **ST. LOUIS (Area Code 314)**
Salt Prod'ns, PO Box 28312, Zip 63141, Tel: 576-5747, Pres. Rich Riehl.
Sea Cruise Prod'ns, PO Box 5180, Zip 63139, Tel: 771-7467, 776-3410, Pres. & Gen. Mgr. Ken Keene, Sales Mgr. Tom Pallardy, Adv. Mgr. P.H. Catalano.

NEVADA

- **LAS VEGAS (Area Code 702)**
Bernard Schultz Agency, 3025 Las Vegas Blvd. S, Zip 89109, Tel: 735-4191.

NEW HAMPSHIRE

- **SALEM (Area Code 603)**

P B N Survey—NERT of New England, 5A Central St, Zip 03079, Tel: 893-4148, Pres. Jerry P. Marcus, Sales Mgr. Jennie Marcus, Branch: Lawrence, Mass.

NEW JERSEY

- **FARMINGDALE (Area Code 201)**
Charlie Roberts Advertising & Promo. Inc., 346 Belmar Blvd, Zip 07727, Tel: 938-4351, Pres. Charlie Roberts
- **GLENDORA (Area Code 609)**
Record Room, 308 E. Evesham Rd, Zip 08029, Tel: 939-0034, Owner Lem Harris, Gen. Mgr. Pat Cox.
- **NEW MILFORD (Area Code 201)**
Sol Abrams Assocs. Inc., 331 Webster Dr, Zip 07646, Tel: 262-4111, Pres. Sol Abrams
- **NEWTON (Area Code 201)**
R-J Ents., Box 401, RD 3, Zip 07860, Tel: 948-6853, Owner Ronnie James.
- **PLEASANTVILLE (Area Code 609)**
Advertising Dynamics Inc., 600 Fire Rd, Zip 08232, Tel: 646-5980, Pres. Kenneth P. Smith
- **RUNNEMEDE (Area Code 609)**
Cheney Assocs., 201 Knight Ave Zip 08078, Tel: 939-3853, Pres. Henry Cheney, VP & Gen. Mgr. Mark H. Cheney.

NEW MEXICO

- **BELEN (Area Code 505)**
Little Richie Johnson Agency, 610 Dalies Ave, Zip 87002, Tel: 864-7441, Pres.: Little Richie Johnson

NEW YORK

- **BUFFALO (Area Code 716)**
Marty Angelo's Disco Rec. Promo. Inc., 286 Brompton Rd, Zip 14221, Tel: 884-5690, Pres. Marty Angelo.
- **EASTCHESTER (Area Code 914)**
Hallahan Communications, 11 Wendover Rd, Zip 10709, Tel: 793-3725, Pres. Gene Hallahan.
- **LE ROY (Area Code 716)**
Arlo Recs., 7653 Telephone Rd, Zip 14482, Tel: 442-0932, Sales Mgr.: Karry Gordon-Smith, Adv. Mgr. James Lawrence.
Home office: Rochester, N.Y., BHR Recs.
- **NEW YORK METROPOLITAN AREA (Area Code 212)**
Avenger Prod'ns, 103-15 108 St., Richmond Hill 11419, Tel: 641-1279.
B B Publicity, 3025 Ocean Ave., Brooklyn 11235, Tel: 646-0352, Pres. Bob Bank.
Paul Brown, 507 Fifth Ave, Zip 10017, Tel: 687-3071, Owner & Pres.: Paul Brown.
Budd Prod'ns, 157 W. 57 St, Zip 10019, Tel: 247-4896, Owner: Budd Hellawell.
Direct Rec'gs Inc., 18 E. 50 St, Zip 10022, Tel: 759-7979, Pres. & Gen. Mgr. Norman Levin.
Famous Toby Mams Ents., 110 Riverside Dr, Zip 10024, Tel: 595-1948.
Tex Fenster, see VIP Rec. Promo.
Richard Gersh Assocs. Inc., 200 W 57 St, Zip 10019, Tel: 757-1101, Pres. Richard Gersh (SEE ADVERTISEMENT)
Ren Grevatt Assocs. Ltd., 200 W 57 St, Zip 10019, Tel: 582-0252, Pres. Ren Grevatt
Gurtman & Murtha Assocs. Inc., 162 W. 56 St, Zip 10019, Tel: 245-4771, Pres. Bernard Gurtman, Adv. Mgr. David Heller.
Bernie Ilson Inc., 65 W 55 St, Zip 10019, Tel: 245-7950, Pres. Bernie Ilson.
James J. Kriegsmann, 165 W. 46 St, Zip 10036, Tel: 757-0190, (SEE ADVERTISEMENT)
Peter Levinson Communications, 595 Madison Ave., Suite 903, Zip 10022, Tel: 935-1036.
Jim Mahoney & Assocs., 510 Madison Ave, Zip 10022, Tel: 751-2060.
Home office: Beverly Hills (Los Angeles Metropolitan Area), Calif.
Modene Ents. Inc., 1 Lincoln Plaza, Zip 10023, Tel: 787-0583.
Modern Rec. Corp., 12 Bleecker St, Zip 10012, Tel: 674-6557.
National Rec'g Studios, 730 Fifth Ave, Zip 10019, Tel: 757-6440, Owners: Harold & Carl Lustig, Irving Kaufman, Sales Mgr.: Jeff Pastolove.
Okun Sez Promo Consultants, 157 W. 47 St, Zip 10036, Tel: 245-6090, Pres.: Henry Okun.
Ray Publ'g, 220 W. 42 St, Zip 10036, Tel: 335-4422, Pres. & Sales Mgr.: A. Ray Lippy.
Jasper Samuel Ent., 333 E. 92 St., Brooklyn 11212, Tel: 342-5219, Pres.: Jasper Samuel.
Schwartz-Gressey, 175 Fifth Ave, Zip 10010, Tel: 677-8790.
Howard Sherman Public Relations, 310 Madison Ave, Zip 10017, Tel: 867-6391, Pres. Howard Sherman
Solters/Sabinson/Roskin Inc., 62 W. 45 St, Zip 10036, Tel: 867-8500.
Branch: Los Angeles, Calif.
Bill Spitalsky Promos., 345 W 58 St, Zip 10019, Tel: 246-4280.

ARTISTS•PRODUCERS•STUDIOS

The "Place"
In Nashville
For Complete
Record Production




NASHVILLE INTERNATIONAL
20 Music Square West
Nashville, Tennessee 37203
1-615-256-2885

PHONE (615) 254-1049

ALBUMS•RECORDS•TAPES

Fred Stuart Assocs., 45 E 66 St Zip 10021 Tel 988-4619 Pres Fredric R Stuart
 VIP Rec Promo, 170-130 130 Ave, Flushing 11434 Tel 723-9214 Owner Tex Fenster
 Morty Wax Promos, 1650 Broadway Zip 10019 Tel 247-2159 Pres Morton Wax

• ROCHESTER (Area Code 716)

Allushia Ent's, 115 Falleson Rd Zip 14612 Tel 546-6704 Pres & Gen Mgr Robert W Hansen Sales Mgr Martin P Williams PR Thomas J Fiorica
 B H R Recs, 52 Belmont St Zip 14620 Tel 442-0935 Pres Jack Bearce Sales Mgr James Bearce, Gen Mgr Ken Bearce
 Branch: Le Roy, N.Y. Arlo Recs

• RYE (Area Code 914)

Tea Pot Prod'ns, 411 Milton Rd Zip 10580 Tel 967-5456 Pres Kal Fagan

• SPRING VALLEY (Area Code 914)

Pro/Creatives Corp., 25 W Burda Pl Zip 10977 NYC (212) 679-4806 Pres Sales & Adv Mgr David Rapp

• SYRACUSE (Area Code 315)

H & G Randall Inc, 1900 W Genesee St Zip 13204 Tel 468-0161 Pres Gerald Randall Sales Mgr Samuel Randall, VP & Adv Mgr Howard Randall
 Branch: Stratford Conn

• UTICA (Area Code 315)

Oneida Video Audio Tape Cassette Corp., 760 Blandina St Zip 13501 Tel 735-6187 Pres Stanley Markowski, Sales Mgr Joyce Markowski Adv Mgr Mike Cristalli

NORTH CAROLINA

• HIGH POINT (Area Code 919)

W C Staley & Assocs., P O Box 5712 Zip 27262 Tel 885-0263 Pres W C Staley

• MONROE (Area Code 704)

Playhouse Prod'ns, PO Box 61 Zip 28110 Tel 289-4459

• STATESVILLE (Area Code 704)

New Dimensions Rec'gs Inc, 120-8 Court St, Zip 28677, Tel 873-0706 Gen Mgr Charlotte McSwain, Adv Dir Dan Hooland

• WILMINGTON (Area Code 919)

Elvitree Rec'g-Music Publ'g Co., PO Box 3022, 1306 Castle

Zip 28401 Tel 763-9649, 762-0539 Pres. John Lewis Jones, Sales & Adv Mgr Joseph R. Franks.

OHIO

• CINCINNATI (Area Code 513)

Artists Rec'g Co Inc., 320 Mill St, Zip 45215 Tel 761-0011 Pres Carrol Rawling, Sales Mgr Glen Friese
 Counterpart Creative Studios Inc., 3744 Applegate Ave, Zip 45211 Tel 661-8810, Pres & Gen & Sales Mgr Shad O Shea
 Dimensions in Musical Dynamics, 8476 Sunlight Dr, Zip 45231 Tel 521-7044, Pres. J.C Johnson.
 Jewel Rec'g Co., 1594 Kinney Ave Zip 45231, Tel 522-9336 Pres Rusty York, Sales Mgr. Harry Urschel, Adv Mgr. Linda York.
 Roosevelt Lee Int'l, 3966 Standish Ave Zip 45213, Tel 793-8191 Pres Roosevelt Lee, Sales Mgr. Robert William, Adv Mgr. Ronald Lee.
 Queen City Album Inc., 2832 Spring Grove Ave Zip 45225 Tel 681-8400 Pres Edward R Bosken, Sales Mgr Joseph Sluder, Adv Mgr Bill Sachs. (SEE ADVERTISEMENT)

• CLEVELAND METROPOLITAN AREA (Area Code 216)

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Willoughby 44094 Tel 951-0910, Pres. Robert J Nowac, Sales Mgr Thomas A. Ross; Adv Mgr Joseph A. Leporati
 Bold Soul Promos, 13709 Edgewood Zip 44120, Tel 921-1861 Pres M Gay, VP Anthony Luke; Sales Mgr Melvin Johnson; Adv Mgr William Berry
 Solid Soul Prod'ns & Promos, 3282 E 119 St Zip 44120 Tel 752-1904 Pres Fred Fluellen, Exec VP & Adv. Mgr Anthony Luke, Sales Mgr Melvin Johnson,
 Perry Stevens, 29839 Cedar Rd., Mayfield Heights 44124, Tel 461-3845 Pres Perry Stevens
 Top Flight Promo, see J L Wright & Assocs
 J L Wright & Assocs./Top Flight Promo, PO Box 18078, Cleveland Heights 44118 Tel. 381-1802, Dir J.L. Wright
 Branch: Columbus, Ohio.

• COLUMBUS (Area Code 614)

Hillside Recs., 948 Studer Ave Zip 43206 Tel 252-7116, Owner & Pres Larry McKenzie
 Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy, Zip 43229 Tel 846-4494, Pres. Donald Spangler.
 Dave Segel Promos of Ohio, 857 Granville Rd., Suite D Zip 43229 Tel 885-2789 Owner Dave Segel
 Top Flight Promo, see J.L. Wright & Assocs.
 J L Wright & Assocs /Top Flight Promo, 1819 Berkeley Rd Zip 43207
 Home office: Cleveland Heights (Cleveland Metropolitan Area), Ohio

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

Bobby Boyd Rec. Promo., 2609 NW 36 St, Zip: 73112, Tel: 942-0462, Pres. Bobby Boyd.

OREGON

• EUGENE (Area Code 503)

Ad Creations & Consultants Inc., 1158 High St, Zip: 97401, Tel 686-9669, Pres. & Gen. Mgr.: Cliff Wayne; VP & Sales Mgr.: J.J. Valley.

PENNSYLVANIA

• FRANKLIN (Area Code 814)

Country Star Inc., 439 Wiley Ave, Zip: 16323, Tel 432-4633, Pres.: Norman Kelly.

• HARRISBURG (Area Code 717)

C M R Assocs. Inc., PO Box 1328, Zip: 17105, Tel: 238-5916, Pres. C.M. Rathfon.

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Benjamin Johnson Jr Ent's., 5025 Pentridge St, Zip: 19143, Tel 474-6613, Pres.: Benjamin Johnson Jr

• READING (Area Code 215)

Louis J. Fruchter & Assocs., PO Box 636, Zip 19603, Tel 372-0919, Dir. L. Fruchter.

• SCRANTON (Area Code 717)

White Rock Recs. Inc., 401 Wintermantle Ave, Zip: 18505, Tel 343-6718, Pres. Phil Ladd.

• SHARON (Area Code 412)

Marjon Recs & Rec'g Servs., 159 Easton Rd, Zip: 16146, Tel 347-4726, Pres. John T. Krizancic; Sales Mgr. Martha Krizancic; Adv. Mgr.: Ruth Rust.

SOUTH CAROLINA

• COLUMBIA (Area Code 803)

Chardell Ent's., 905 Chester St, Zip: 29201, Tel: 252-3234, Pres. Charles Adell; Sales Mgr.: B. Welch; Adv. Mgr.: G. Thomas.

Andira is... America's Newest Vertical Record Company



Our Manufacturing Capability is 50,000 Records Daily.

We offer these services:

Record Manufacturing, Tape Duplicating, Recording Studios, Graphics & Art, Music Publishing, Printing, TV-Films & Tapes, TV-Film Studios, Electronic Music and Creative Services.

CALL OUR ACCOUNT EXECUTIVES TODAY

for a quote on your needs, or send for our price list.

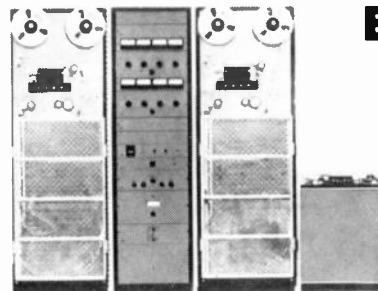
Andira Record Corporation
 CUSTOM SERVICES DIVISION
 41 Central Avenue, Newark, N.J. 07102
 (201) 642-5991

**DON'T BUY
PRODUCTION EQUIPMENT OF ANY KIND**
until you've called **audio**
We'll talk to you *anywhere!*

**The complete supplier
of tape
and record
production
equipment and
materials, worldwide**



**Most popular
duplicating system
(Now with dual master)**



**ELECTRO
SOUND**

distributed by **audio**

**Print on cassettes;
good-bye, paper labels**

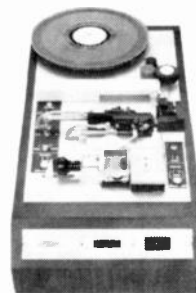
**THE APEX
PRINTER**



distributed by **audio**

**The most productive
cassette loader**

(available with automatic feed)



**SUPERSCOPE
AUTOMATIC**

distributed by **audio**

AUDIOMATIC CORPORATION

1290 AVENUE OF THE AMERICAS
NEW YORK, N.Y. 10019 PHONE (212) 582 4870
CABLE AUDIOMATIC TELEX 12-6419

OVERSEAS OFFICE 4 RUE FIGATIER
92400 COURBEVOIL FRANCE PHONE 333 30 90
CABLE AUDIOMATIC TELEX 620282

Sound Alike Music Inc. 6330 Arizona Circle Zip 90045
Tel. 645 9173 Pres. Richard Taxe Sales Mgr. Ronald Taxe

Audio: 8 tr 8 tr quadraphonic cassette open reel open reel quadraphonic
Sound City Inc. 15456 Cabrito Rd. Van Nuys 91406 Tel. 787 3722 873 2842

Audio: 8 tr cassette open reel
Superscope Inc. Tape Dupl'g Div. 455 Fox St. San Fernando 91340 Tel. 365 1191 Gen. Mgr. Ned Padwa Nat'l Sales Mgr. Warren Gray
Audio: 8 tr 8 tr quadraphonic (cassette) open reel
Tape-Athon Corp. 502 S. Isis Ave. Inglewood 90301 Tel. 776 6933 Pres. David J. Anthony VP Sales Wally Rubin Actv. Mgr. H.J. Halvorson

Audio: Open reel NAB type C cartridge
Trans American Video Inc. 1541 N. Vine St. Hollywood 90028 Tel. 466 2141
Video: 1" open reel 1/2" cassette 1/2" EIAJ open reel
Valentine Rec'g Studios. 5330 Laurel Canyon Blvd. North Hollywood 91607 Tel. 769 1515
Audio: Cassette open reel
Waltmark Inc. 10700 Ventura Blvd. North Hollywood 91604 Tel. 980 9490
Audio: Open reel
Whitney Rec'g Studio Inc. 1516 W. Glenoaks Blvd. Glendale 91201 Tel. 245 6801 Pres. Lorin J. Whitney
Audio: Cassette open reel

• MONTCLAIR (Area Code 714)

Phylco Audio 4751A Holt Blvd Zip 91763 Tel. 621-1546 Owner Robert Deates
Audio: 8 tr & cassette

• RIPON (Area Code 209)

Gary Boyd Rec'g 11557 W. Ripon Rd. Zip 95366 Tel. 599 2573
Audio: 8 tr cassette open reel

• SACRAMENTO (Area Code 916)

Bill Rase Prods Inc. 955 Venture Court Rip. 95825 Tel. 929 9181 Owner Bill Rase
Audio: Cassette open reel

• SAN DIEGO (Area Code 714)

Studio West 5042 Ruffner St Zip 92111 Tel. 277 4714 Owner LeRoy Carroll
Audio: Cassette

• SAN FRANCISCO & BAY AREA (Area Code 415)

Ampex Corp. 401 Broadway Redwood City 94063 Tel. 367 2011 (Sales office only)
Plant: Elk Grove Village (Chicago Metropolitan Area) III
Coast Rec'rs 1340 Mission St Zip 94103 Tel. 864 5200
Audio: Open reel

Cory Sound Co. 440 Brannan St. Zip 94107 Tel. 543 0440 Pres. George Cory VP & Prod'n Mgr. Phillip C. Markinson VP Sales Lou Sinclair
Audio: Cassette open reel open reel quadraphonic
Geis Audio Tape Ent. (GATE) 351 G St. San Rafael 94901 Tel. 456 8035 Pres. Don Geis Sales Mgr. John Geis Adv. Mgr. Mary Geis
Audio: Open reel

Highland Labs. Inc. 90 Tehama St Zip 94105 Tel. 986 5480 Pres. Barry J. Brose
Video: 2" quadraphonic 1" cartridge
Mann Endless Cassette Inds. Inc. PO Box 1347 Zip 94101 Tel. 221 2000 Pres. Donald Mann Sales Mgr. Bill Wells Adv. Mgr. Richard Lee
Audio: Endless loop cassette

Mantra Studio 2207 S. El Camino Real. San Mateo 94403 Tel. 574-1500 Pres & Eng. Scott Jackson
Home office: Seattle Wash. Mantra Cinema Sound
Audio: Cassette open reel open reel quadraphonic

Harry McCune Sound Serv. Inc. 951 Howard St Zip 94103 Tel. 777 2700 Pres. Harry McCune Sr. Sales Mgr. Mort Feld Adv. Mgr. David Alley
Branch: Anaheim Calif.
Audio: Cassette open reel

Video: 1" open reel 1/2" cassette 1/2" EIAJ open reel
Television Associates Inc. 2410 Charleston Rd. Mountain View 94043 Tel. 967 6040 Pres. Edward C. Carls (tone Sales Mgr. Richard B. Switzer
Audio: 2" quadraphonic 1" open reel 1/2" cassette 1" EIAJ open reel 1/2" EIAJ cartridge

• SAN JOSE (Area Code 408)

Audiodyne Co. PO Box 825 Zip 95106 Tel. 287 3520 Pres. Louis R. Chiaromonte
Audio: 8 tr cassette open reel
M.J.S. Magnetic Rec'g Tapes 516 Brooks Ave Zip 95125 Tel. 998-2693 Owner Michael Steiner
Audio: 8 tr cassette open reel

• SANTA BARBARA (Area Code 805)

Mantra Corp. 1169 Oriole Rd. Zip 93103 Tel. 969 4754 VP Sales & Mktg. Paul W. Schofield
Home office: Seattle Wash. Mantra Cinema Sound
Audio: Cassette open reel open reel quadraphonic

• SANTA CLARA (Area Code 408)

Recording Specialties Inc. 2971 Corvin Dr Zip 95050 Tel. 739-7201 Pres. Michael P. Papp
Audio: 8-tr 8-tr quadraphonic cassette open reel

• SAUGUS (Area Code 805)

Century Recs. (div. of Keysor Century Corp.) 26000 Springbrook Rd. Zip 91350 Tel. 259 2360 LA (213) 365 3991 Mktg. Dir. Gene Schutz Sales Mgr. Dick Maxwell Sales Development Dir. George Krieger
Audio: 8-tr 8-tr quadraphonic cassette (SEE ADVERTISEMENT)

• SUNNYVALE (Area Code 408)

GRT Corp. 1286 Lawrence Station Rd. Zip 94086 Tel. 734-2910 Pres. Alan J. Bayley. Sales Mgr. Herb Hershfield Adv. Mgr. Jack Woodman, Custom Prods. Div. Mgr. David Travis
Audio: 8 tr 8 tr quadraphonic cassette open reel

COLORADO

• DENVER (Area Code 303)

Aspen 4960 Jackson St Zip 80216 Tel. 320 4445 Pres. & Sales Mgr. Sid Laks Adv. Mgr. K. Davis
Audio: 8 tr
Audicom Corp. 995 S. Clermont St Zip 80222 Tel. 757 3377
Audio: Cassette open reel

CONNECTICUT

• NORWALK AREA (Area Code 203)

Cook Labs. Inc. 375 Ely Ave. South Norwalk 06854 Tel. 853 3641 Pres. Emory Cook Adv. Mgr. Frank Stall
Audio: Cassette

• STAMFORD (Area Code 203)

P & P Studios Inc. PO Box 4185 17 Vladuct Rd Zip 06907 Tel. 327 9204 Pres. John Fishback Sales & Adv. Mgr. Terry Puffer
Audio: Cassette open reel

• WATERBURY (Area Code 203)

Infodex Cassette Corp. 7 Cherry Ave. Zip 06702 Tel. 755 2207
Branch: New York N.Y.
Audio: 8 tr cassette

• WOODBRIDGE (Area Code 203)

Sound Concepts Studio 30 Hazel Terr. Zip 06525 Tel. 397 1363
Audio: Cassette open reel

DELAWARE

• WILMINGTON (Area Code 302)

Ken Del Prods Inc. 111 Valley Rd. Richardson Park Zip 19804 Tel. 655 7488 Pres & Gen. Mgr. H. Edwin Kennedy Sales Mgr. D. Smith Adv. Mgr. Marjorie Leap
Audio: 8 tr 8 tr quadraphonic cassette cassette quadraphonic open reel open reel quadraphonic
National Tape Dupl'rs. See Ken Del Prods Inc.

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

Lion Rec'g Servs Inc. 1905 Fairview Ave. NE Zip 20002 Tel. 832 7885 Pres. Harold H. Lion
Audio: Cassette open reel
Sounds Reasonable Inc. 2000 P St. NW Zip 20036 Tel. 833-1976 Pres. Edmund S. Barnett Sales & Adv. Mgr. Margit Beckman
Audio: Cassette open reel open reel quadraphonic

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Alpha Recs. Inc. 1400 NW 65 Ave Zip 33313 Tel. 587 6011 Pres. Dick Smith
Audio: Open reel
Cassettes Inc. Cook Consultants Inc. PO Box 22857 2510 SW Third Ave Zip 33315 Tel. 525 3355 Pres. G. Robert Franklin Sales & Adv. Mgr. Ray Franklin
Audio: Cassette open reel

• JACKSONVILLE (Area Code 904)

Capitol Inds. 1 Capitol Way Zip 62650 Tel. 245 9631
Audio: 8 tr 8 tr quadraphonic
Circle Entis Inc. 2451 Rolac Rd. Zip 32207 Tel. 737 2811 Pres. & Sales Mgr. John J. Brennan Adv. Mgr. Jan P. West
Audio: Cassette open reel
Norm Vincent Sound Rec'g Studios Inc. PO Box 10553 4551 Brown Ave Zip 32207 Tel. 396 2529 Pres. Norman F. Vincent
Audio: Cassette open reel

• MIAMI METROPOLITAN AREA (Area Code 305)

African Assocs. Inc. 6660 Biscayne Blvd Zip 33138 Tel. 757 1626
Audio: 8 tr cassette
Criteria Rec'g Studios Inc. 1755 NE 149 St. North Miami 33161 Tel. 947 5611
Audio: 8 tr 8 tr quadraphonic cassette open reel open reel quadraphonic
Miami Tape Inc. 8180 NW 103 St. Hialeah 33015 Tel. 558 9211 Pres. Carlos Garcia Sales Mgr. Roberto Creuss Adv. Mgr. Mireya Tunon
Audio: 8 tr 8 tr quadraphonic cassette
Satellite Film Inc. PO Box 60512 Zip 33165 Tel. 271 4000 Pres. Fredric S. Berney Sales Mgr. Warren L. Berney
Audio: 8 tr cassette open reel

South Eastern Recs. Mfg. Corp. 4380 NW 128 St. Opa Locka 33054 Tel. 685 6211 Pres. Matthew San Martin Gen. Mgr. Manuel Bugas

Audio: 8 tr 8 tr quadraphonic cassette
Tape Dupl'rs of Florida Inc. 785 W. 83 St. Hialeah 33014 Tel. 822 7585 Pres. Aldo Vazquez VP & Sales Mgr. John R. Urgell Adv. Mgr. Alberto Mestre
Audio: 8 tr 8 tr quadraphonic cassette open reel open reel quadraphonic
Video City 12100 NE 16 Ave Zip 33161 Tel. 895 6400
Video: 1" open reel 1/2" cassette
Video Music Corp. 770 W. 27 St. Hialeah 33010 Tel. 885 9156 Pres. Eusebio Valdes Gen. Mgr. Angel Tamargo Adv. Mgr. Mario Mena
Audio: 8-tr 8 tr quadraphonic cassette

• ORLANDO AREA (Area Code 305)

Christan Dupl'ns Inc. 1710 Lee Rd. Zip 32810 Tel. 299 7363 Pres. R.B. Jack Turney Adv. Mgr. Marilyn Kubik
Audio: Cassette
Magnetix Corp. 770 W. Bay St. Winter Garden 32787 Tel. 656 4494 Pres. John C. Lory Adv. Mgr. Jim Baker
Audio: 8 tr cassette open reel

• TAMPA (Area Code 813)

A.A.A. (Foray) Studio 9218 B 13 St Zip 33612 Tel. 932 3653 Pres. R.A. Campbell
Audio: 8-tr 8 tr quadraphonic cassette open reel

GEORGIA

• ATLANTA METROPOLITAN AREA (Area Code 404)

Ampex Corp. 3135 Chestnut Dr. Suite 101 Zip 30340 Tel. 451 7112 (Sales office only)
Plant: Elk Grove Village (Chicago Metropolitan Area) III
Cartridge Control Corp. 2091 Faulkner Rd. NE Zip 30324 Tel. 633 4577 Gen. Mgr. Bill Evans
Audio: 8-tr cassette (SEE ADVERTISEMENT)
Doppler Entis Inc. 417 Peachtree St. Zip 30308 Tel. 873 6941
Audio: Open reel
Project 70 Audio Servs. 1127 Spring St. NW Zip 30309 Tel. 875 7008
Audio: Cassette open reel

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Advanced Ideas Inc. 3132 N. Natchez Zip 60634 Tel. 889 2044 Pres. Nero Lebnets Sales Mgr. Tom Kilfoyle
Audio: Cassette
Amprx Corp. 2201 Lunt Ave. Elk Grove Village 60007 Tel. 593 6000
Audio: 8 tr 8 tr quadraphonic cassette open reel open reel quadraphonic
Audio Accessories Co. Box 628 Rr 1. Batavia 60510 Tel. 879 5998 Sales Mgr. John S. Maloney
Audio: 8 tr cassette
Audio Artists Ltd. PO Box 7. Wheaton 60187 Tel. 668 6682 Pres. Arne Gustafson VP Sales & Adv. Perry Miller. Chief Eng. Jack R. Powell
Audio: 8 tr cassette open reel
Bell & Howell Video Div. 2411 Howard St. Evanston Zip 60202 Tel. 869 1044 VP. Thomas R. DeMaeyer Mktg. Servs. Mgr. Ernest L. Heisser Sales Admin. Supervisor. Rochelle L. Yaseen A/c Count. Exec. Coyle G. Dillon
Video: 2" quadraphonic 1" open reel 1/2" cassette 1/2" EIAJ open reel
Boulevard Rec'g Studios Inc. 609 N. La Salle St. Zip 60610 Tel. 944 2752
Audio: Cassette open reel
Chicago Stereo Mastering 626 W. 26 St. Zip 60616 Tel. 326-3400 Mgr. & Chief Eng. Malcolm Chisholm
Audio: 8 tr
Columbia Rec. Prods. 630 N. McClurg Court Zip 60611 Tel. 944 6000 Midwest Sales Mgr. Dick Hutter (Sales office only)
Plant: Terre Haute Ind.
Custom Audio Inc. 110 S. River Rd. Des Plaines 60016 Tel. 298 6680
Audio: 8 tr cassette open reel
International Audio Inc. 2934 Malmo Dr. Arlington Heights 60005 Tel. 956 6030 Pres. Dick Mally Exec. VP & Adv. Mgr. John Kozin Sales Mgr. Bill Brin
Audio: 8 tr 8 tr quadraphonic cassette
International Rec'g Co. 1649 W. Evergreen Zip 60622 Tel. 227 2000 Pres. Jerome W. Man Sales Mgr. Leonard March Adv. Mgr. Scott Rowley
Audio: 8-tr cassette open reel
M.B.S. Rec'g Studio 228 S. Wabash Zip 60604 Tel. 939-0866
Audio: 8 tr cassette open reel
Musical Prods. Inc. 521 W. 26 St. Zip 60616 Tel. 225-9117 Pres. Vincent Susa
Audio: 8 tr cassette
Plynth Ltd. PO Box 537 117 Rockland Rd. Libertyville 60048 Tel. 362 4060
Audio: Cassette open reel
Polycorn Prod'n's Group Inc. 4 E. Huron Zip 60611 Tel. 337 2040 Pres. J. Hassen Sales Mgr. R. Jablonski Adv. Mgr. J. Thomas
Audio: Cassette open reel
Video: 1" open reel 1" cartridge 1/2" cassette 1/2" EIAJ open reel 1/2" EIAJ cartridge
Programming Technologies Inc. 215 W. Chicago Ave. Zip 60610 Tel. 787 2700
Audio: Cassette open reel
Video: 1/2" cassette

Roscor Inc. 6160 W Oakton Morton Grove 60053 Tel 539 7700 Pres Phil Rnston Sales Mgr Robert Vavra Adv Mgr Dan Estus
Video: 1/2" cassette 1/2" EIAJ cartridge
 Sound Studios 230 N Michigan Ave Zip 60601 Tel 236 4814
Audio: 8 tr cassette open reel
 Streeterville Studios Inc 161 E Grand Ave Zip 60611 Tel 644 1666 Pres James C Dolan Sr Prod'n Coord Cynthia Cash
Audio: Cassette open reel
 Tono Tapes Inc 57 W Grand Zip 60610 Tel 828 9357
Audio: Cassette open reel
 Universal Audio Inc (sub of Prntagon Inds Inc) 4751 N Olcott Ave Zip 60656 Tel 867 4363 Pres Tom Horton Sales Mgr James Dnw
Audio: Cassette open reel
 Universal Rec'g Corp Audio Finishers Inc 46 E Walton St Zip 60611 Tel 642 6465
Audio: Cassette open reel

• **KANKAKEE (Area Code 815)**
 Imperial Int'l Learning Corp PO Box 548 Rt 45 S Zip 60901 Tel 933 7735 Pres Spencer A Barnard Sales Mgr George T Seals
Audio: Cassette open reel

• **PEORIA (Area Code 309)**
 Recorded Sound Research 1506 W Barker Zip 61606 Tel 674 2008 Pres Paul T Jackson
Audio: Cassette

• **SPRINGFIELD (Area Code 217)**
 Dave Beatty Studios 1414 S Fifth Zip 62703 Tel 525 1231 Owner Dave Beatty Sales Consultant Bill Beatty
Audio: Cassette

INDIANA

• **INDIANAPOLIS (Area Code 317)**
 Commercial Features Inc 3650 N Washington Blvd Zip 46205 Tel 926 5570
Audio: Cassette open reel
 R C A Rec Mfg 501 N La Salle Zip 46201 Tel 635 6900 Custom Mfg Contact Ernest Ruggieri (Sales office only) **Plant:** 6550 E 30 St Zip 46219 Tel 635 9000
Home office: New York N Y
Audio: 8 tr 8-tr quadrasonic cassette open reel open reel quadrasonic

• **MICHIGAN CITY (Area Code 219)**
 Infonics Inc PO Box 1111 238 Hwy 212 Zip 46360

Tel 879 3381 Pres Sales & Adv Mgr Paul Lloyd
Audio: 8 tr 8 tr quadrasonic cassette open reel open reel quadrasonic

• **RICHMOND (Area Code 317)**
 Allied Broadcast (div of Allied Advertising Corp) 124 S Sixth St Zip 47374 Tel 962 8596
Audio: Cassette open reel
Video: 1" open reel
 P R C Rec'g Co (div of Richmond Rec'g Corp) 1600 Rich Rd Zip 47374 Tel 962 9511 Plant Mgr David Bann Sales Mgr Curt Albright
Home office: New York N Y Richmond Rec'g Corp
Audio: 8 tr 8 tr quadrasonic cassette

• **TERRE HAUTE (Area Code 812)**
 Columbia Rec Prods 1400 Fruitridge Ave Zip 47805 Tel 466 4231 VP J Kenneth Lemry Tape Plant Mgr Ed Sharton
Audio: 8 tr 8 tr quadrasonic cassette open reel

IOWA

• **CARLISLE (Area Code 515)**
 Kjac Rec Corp PO Box B 15 1/2 First St Zip 50047 Tel 989 0876 Pres Harold L Luick
Audio: 8 tr cassette

• **COUNCIL BLUFFS (Area Code 712)**
 Liberty UA Tape Duplg Inc 2101 S 35 St Zip 51501 Tel 328-8060 Pres Marvin L King Nat'l Sales Mgr Jim Cook
Audio: 8 tr 8 tr quadrasonic cassette open reel open reel quadrasonic
 Moss Rec'g Serv 708 W Broadway Zip 51501 Tel 322 4513

• **DES MOINES (Area Code 515)**
 Laram Assoc Inc 515 28 St Zip 50312 Tel 282 8306 Pres Larry A McKeever
Audio: Cassette open reel
 Media Duplg Inc 1910 Ingersoll Ave Zip 50309 Tel 243 2125 Pres Richard Trump
Audio: Cassette & open reel

KANSAS

• **WICHITA (Area Code 316)**
 High Fidelity Rec'g Inc 1059 Porter Zip 67203 Tel 262 6456
Audio: 8-tr cassette open reel

KENTUCKY

• **LEXINGTON (Area Code 606)**
 Lemco Sound Studio 2518 Southview Dr Zip 40503 Tel 277-1184
Audio: Cassette open reel

• **LOUISVILLE (Area Code 502)**
 Allen Martin Prods Inc PO Box 99035 9701 Taylorsville Rd Zip 40299 Tel 267 9658 Pres Ray Allen Gen & Sales Mgr Hardy Martin Chrl Eng Bob Ernsperker
Audio: Cassette open reel
Video: 2" quadrasonic 1" open reel 1" cartridge

LOUISIANA

• **RUSTON (Area Code 318)**
 Americana Rec'g Studios 707 709 W California Zip 71270 Tel 255 0287
Audio: 8 tr 8 tr quadrasonic cassette open reel open reel quadrasonic
Video: 1" open reel 1" cartridge 1/2" cassette 1/2" EIAJ open reel 1/2" open reel

• **VILLE PLATTE (Area Code 318)**
 Villa Platte Rec Mfg Co 120 E Cypress St Zip 70586 Tel 363 2104 Pres J Floyd Soileau Sales Mgr Ronnie Soileau
Audio: 8 tr cassette

MARYLAND

• **BETHESDA (Area Code 301)**
 Ampex Corp 10215 Fernwood Rd Zip 20034 Tel 530 8800
Plant: Elk Grove Village (Chicago Metropolitan Area) Ill

• **CLINTON (Area Code 301)**
 Audio Video Concepts Inc 6909 Old Alexander Ferry Rd Zip 20735 Tel 868 7600 Pres & Sales Mgr Edward P Helvay Jr
Audio: 8 tr cassette open reel

• **KENSINGTON (Area Code 301)**
 Omega Rec'g Servs 10518 Connecticut Ave Zip 20795 Tel 946-4686 Owner Pres & Studio Mgr W R Yesbek Sales & Adv Mgr Betty Phelps
Audio: 8-tr cassette open reel

SUPERSCOPE AUTOMATIC CASSETTE LOADER



YOUR BEST BUY

Fast, reliable operation
 Easy maintenance
 Patented splice action
 240 IPS or dual speed
 International service and support
—and ACF* will make it even better.

Ask your sales representative or contact

SUPERSCOPE Tape Duplicating Products, Inc
 455 Fox Street
 San Fernando, California 91340
 Attn: Department H

International Distributor **Audiomatic Corporation**
 1290 Avenue of the Americas
 New York, New York 10019
 and overseas office
 4, Rue Ficatier
 92400 Courbevoie (Paris) France

Regional Representatives **Magnetic Marketing Corp., Wayne, NJ 07470**
Dobbs-Stanford Corp., Irving, TX 75060

European Service Depot **Superscope Europe**
 Peronnes-les-Binche Belgium

*ACF is SUPERSCOPE'S Automatic Cassette Feed mechanism. Present owners please inquire about easy retrofit

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Continental Rec'g Inc 12 Irving Square Framingham 01701 Tel 879 2430 237 0568 Pres & Sales Mgr L Daniel Flynn
Audio: Cassette open reel
 Fleetwood Rec'g Co Inc 321 Revere St Revere 02151 Tel 289-6800 Pres Vincent P Giarrusso Gen Mgr Raymond G Samora Sales Mgr Victor Mancini
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic
Video: 1" open reel 1" cartridge 1" cassette
 Music Designers Inc 1126 Boylston St Zip 02215 Tel 262 3546 Pres & Adv Mgr Jeff Gilman Sales Mgr Fred Berk
Audio: Open reel open reel quadraphonic
 Rik Tinory Prod ns 622 Rt 3A Cohasset U2025 Tel 383 9494 Owner Rik Tinory Sales Mgr Eugene Tinory Adv Mgr Richard Tinory Jr
Audio: 8-tr cassette open reel

MICHIGAN

• **ANN ARBOR (Area Code 313)**

Charismatic Renewal Servs b17 E Huron Zip 48108 Tel 761 8505 Pres Kevin Ranaghan Sales Mgr George Martin Adv Mgr Gary Morgen Electronic Servs Dir Henry J Root
Audio: 8-track quadraphonic

• **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp 3319 E Ten Mile Rd Warren 48091 Tel 539 2900 Pres Frank Day VP & Gen Mgr Paul M Hayes Sales & Adv Mgr Paul E Adams
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic
 Arte Fields Prod ns 9430 Woodward Ave Zip 48202 Tel 873-8900
Audio: Open reel
 General Television Network 520 W Eight Mile Rd Ferndale 48220 Tel 566 2347
Video: 2" broadcast 1" open reel 1" cartridge 1" cassette 1/2" EIAJ open reel 1" EIAJ cartridge 1" cassette
 Magnetic Video Corp 23434 Industrial Park Court Farmington Hills 48024 Tel 477 6066 Pres Andre A Blay Audio Prods Mktg Mgr Robert J Vandegrift
Audio: 8-tr 8-tr quadraphonic cassette open reel
Video: 1" quadraphonic 1/4" cassette
 Pioneer Rec'g Studio Inc 20014 James Couzens Hwy Zip 48235 Tel 341 5868 Pres Gary A Rubin Sales Mgr Tom Connors
Audio: Cassette open reel
Video: 1/4" cassette 1/2" EIAJ open reel
 Sound Patterns DXM 38180 Grand River Farmington 48024 Tel 477 6444
Audio: Cassette
Video: 1" open reel 1/4" cassette
 Tape-Tronics Inc 750 E Mandoline Madison Heights 48073 Tel 588 8281 Pres Burt Mahler
Audio: 8-tr 8-tr quadraphonic cassette
 Video Group 77 W Canfield Zip 48201 Tel 833 6420 Pres Sidney A Lutz Sales Mgr John Morrison
Audio: Cassette
Video: 1/4" cassette 1/2" EIAJ open reel

• **LANSING AREA (Area Code 517)**
 Lansing Sound Inc 1566 Snyder Rd East Lansing 48823 Tel 351-6555 Pres Bob Baldor Sales Mgr Dave Bourke Adv Mgr Jan Michel
Audio: Cassette open reel

• **LIVONIA (Area Code 313)**
 Sicom Electronics Corp 33026 Capital Zip 48150 Tel 261-8650 Pres D D Merry Sales & Adv Mgr S R Wagler
Audio: 8-tr 8-tr quadraphonic cassette

• **LANSING AREA (Area Code 517)**
 Lansing Sound Inc 1566 Snyder Rd East Lansing 48823 Tel 351-6555 Pres Bob Baldor Sales Mgr Dave Bourke Adv Mgr Jan Michel
Audio: Cassette open reel

• **LIVONIA (Area Code 313)**
 Sicom Electronics Corp 33026 Capital Zip 48150 Tel 261-8650 Pres D D Merry Sales & Adv Mgr S R Wagler
Audio: 8-tr 8-tr quadraphonic cassette

• **LANSING AREA (Area Code 517)**
 Lansing Sound Inc 1566 Snyder Rd East Lansing 48823 Tel 351-6555 Pres Bob Baldor Sales Mgr Dave Bourke Adv Mgr Jan Michel
Audio: Cassette open reel

• **LIVONIA (Area Code 313)**
 Sicom Electronics Corp 33026 Capital Zip 48150 Tel 261-8650 Pres D D Merry Sales & Adv Mgr S R Wagler
Audio: 8-tr 8-tr quadraphonic cassette

• **LANSING AREA (Area Code 517)**
 Lansing Sound Inc 1566 Snyder Rd East Lansing 48823 Tel 351-6555 Pres Bob Baldor Sales Mgr Dave Bourke Adv Mgr Jan Michel
Audio: Cassette open reel

• **LIVONIA (Area Code 313)**
 Sicom Electronics Corp 33026 Capital Zip 48150 Tel 261-8650 Pres D D Merry Sales & Adv Mgr S R Wagler
Audio: 8-tr 8-tr quadraphonic cassette

MINNESOTA

• **MINNEAPOLIS-ST PAUL AREA (Area Code 612)**

A S I (Audiotek Systems Inc) 711 W Broadway Minneapolis 55411 Tel 521-7631 Pres Dan R Holmes Gen Mgr J M Miller Sales Mgr Wes Hayne
Audio: Cassette open reel
 Bethany Fellowship Inc 6820 Auto Club Rd Minneapolis 55438 Tel 944-2121
Audio: Cassette
 Communication Arts Inc 2526 27 Ave S Minneapolis 55406 Tel 721 5357
Video: 1" open reel 1/4" cassette
 E M C Corp 180 E Sixth St St Paul 55101 Tel 227 7366 Pres David E Feinberg Sales Mgr Richard T Stevens
Branch: Los Angeles Calif
Audio: Cassette open reel open reel quadraphonic
 Meta Com Inc 707 W Broadway Minneapolis 55411 Tel 588-2781 Pres & Mktg Dir James I McCann
Audio: Cassette open reel

MISSISSIPPI

• **JACKSON (Area Code 601)**

Malaco Sound Rec'g (div of Malaco Inc) 3023 W North

side Dr Zip 39213 Tel 982 4522 Pres Tom Couch VP Gerald Stephenson
Audio: Open reel

MISSOURI

• **KANSAS CITY (Area Code 816)**

Warren C Moore & Assocs 1101 W 88 Terr Zip 64114 Tel 333 7654 Owner W C Moore
Audio: Cassette
 Stage 3 Sound Prod ns 12 E 39 St Zip 64111 Tel 531-1375 Pres Donald D Warnock Sales Mgr Clara Warnock
Audio: Cassette open reel

• **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Don Fette Rec'g Studios 11618 Olive Blvd Creve Coeur 63141 Tel 567-5793
Audio: 8-tr cassette open reel
 K 8 K Rec'g Studio 1147 Villaview Manchester 63011 Tel 225-5661/3634 Pres Kent Kesterson Sales Mgr Jim Lake Adv Mgr Marilyn Kesterson
Audio: Cassette open reel
 Technisonic Studios Inc 1201 S Brentwood Blvd Zip 63117 Tel 727-1055 Pres Charles E Harrison VP Sales & Adv Mgr Edward H Canter
Audio: Cassette open reel open reel quadraphonic

• **SPRINGFIELD (Area Code 417)**

National Audio Co Inc 1911 S Stewart Zip 65804 Tel 883 5377 Pres & Sales Mgr Steven L Stepp Adv Mgr M M Bass
Audio: Cassette open reel

MONTANA

• **HELENA (Area Code 406)**

Valtron Rec'g Studio 305 Allen St Zip 59601 Tel 442-0734 Owner & Pres Lester Liedle Sales Mgr Sandy Liedle
Audio: Cassette open reel

NEW JERSEY

• **ALLEDALE (Area Code 201)**

United Masterworks Rec'g Co Ltd 44 Canaan Pl Zip 07401 Tel 327-7737 Owner Robert Chapman VP Dan Walsh
Branch: Rochelle Park N J, Fox Rec'g
Audio: 8-tr open reel

• **CAMDEN (Area Code 609)**

Recorded Publ ns Labs (div of Recorded Publ ns Mfg Co Inc) 1100 State St Zip 08105 Tel 963-3000 Philadelphia (215) 922-8558 Pres David H Goodman Sales Mgr Pat Landon Adv Mgr Edward J Goodman
Branch: New York N Y
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic

• **CHERRY HILL (Area Code 609)**

Parsons Inc 31 Olney Ave Zip 08003 Tel 424-1078 Pres Roy Parsons Sales Mgr Dolores Lloyd Adv Mgr Lupe Parsons
Audio: 8-tr 8-tr quadraphonic cassette

• **CLIFTON (Area Code 201)**

Tele Measurements Inc 145 Main Ave Zip 07014 Tel 473-8822 NYC (212) 581-9020 Pres J R Popple
Video: 1" open reel 1" cartridge 1/4" cassette 1/2" EIAJ open reel 1/2" EIAJ cartridge 1/4" cassette

• **ENGELWOOD (Area Code 201)**

Transworld Dist g (div of Audio Labs Inc), 24 W Sheffield Ave Zip 07631 Tel 871-3000
Audio: 8-tr 8-tr quadraphonic, cassette open reel

• **FAIRFIELD (Area Code 201)**

A S R Rec'g Servs Inc 344 Kaplan Dr Zip 07006 Tel 575 7010 Pres Alan Weindraub VP Sam Rothberg VP Sales Charles Cerasia
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic

• **HACKENSACK (Area Code 201)**

Ampex Corp 75 Commerce Rd Zip 07601 Tel 489-7400
Plant: Elk Grove Village (Chicago Metropolitan Area) Ill

• **LEONIA (Area Code 201)**

S/T Videocassette Dupl g Corp, 500 Willow Tree Rd Zip 07605 Tel 947-6450
Branch: New York N Y Teletronics Int I Inc
Video: 1" open reel 1/4" cassette 1/2" EIAJ open reel, 1/2" EIAJ cartridge

• **LIVINGSTON (Area Code 201)**

Linear Sound Rec'g Co 13 Birchwood Dr Zip 07039 Tel 992-5480 Studio Mgr Mike Kroll Chief Eng Steven Denholtz
Audio: 8-tr cassette

• **MAPLE SHADE (Area Code 609)**

A M P Rec'g (div of IPI) 307 W Main St Zip 08052 Tel 667-1667
Audio: 8-tr cassette

• **MONTVALE (Area Code 201)**

Philips VCR Dupl g Center, 1 Philips Pkwy Zip 07645 Tel 391 1000
Video: 1/2" Philips VCR

• **NEWARK (Area Code 201)**

Andra Rec Corp Custom Servs Div, 41 Central Ave Zip 07102 Tel 642-5991 Pres Gilbert Fuller VP Steve Bay, VP Sales Robert McMahon VP Video Prod'n Mark Bodner
Audio: 8-tr 8-tr quadraphonic cassette, open reel & open reel quadraphonic
Video: 3/4" cassette, 1" open reel, 2" quadraphonic. (SEE ADVERTISEMENT)

• **OCEAN (Area Code 201)**

Sound-Arts Co Inc, 5 Cindy Ln Zip 07712 Tel 493-8666
Audio: Cassette, open reel

• **PARK RIDGE (Area Code 201)**

Custom Rec Mfg Co (div of Cadet Recs Inc), PO Box 176 Zip 07656 Tel 391-3676, NYC (212) 349-3900 Gen Mgr Robert Herrington
Home office: Los Angeles Calif
Audio: 8-tr cassette

• **PENNSAUKEN (Area Code 609)**

Tape Servs Inc 7015 Westfield Ave Zip 08110 Tel 665-3323 Pres William F Mulcahy Sales Mgr Michael T Mulcahy
Audio: 8-tr 8-tr quadraphonic, cassette

• **RAHWAY (Area Code 201)**

Springboard Custom Servs, 947 US Hwy 1, Zip 07065, Tel 574-1400, NYC (212) 233-7380, Telex (710) 996-5874, VP Herb Bregman, Mgrs Jerry Cohn, Jerry Nash, Sales Eric Kushins. (SEE ADVERTISEMENT)

• **RIDGEFIELD PARK (Area Code 201)**

American Tape Corp 11 Teaneck Rd Zip 07660 Tel 641-5202 Pres Donald H Gabor
Audio: 8-tr, cassette open reel

• **ROCHELLE PARK (Area Code 201)**

Fox Rec'g 150 Rochelle Ave Zip 07662 Tel 843-2305 Mgrs Dave Blake, Robert Chapman
Home office: Allendale N J United Masterworks Rec'g Co Ltd
Audio: 8-tr open reel

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns Inc, 574 West Court Zip 07076 Tel 889-1767 Owner Harry M Randel, Pres Lillian M Randel
Audio: Cassette

• **WAYNE (Area Code 201)**

Magnetic Mktg Corp, 29 Valley View Terr Zip 07470 Tel 694-3511 Pres Thomas Hofbauer
Audio: 8-tr, 8-tr quadraphonic, cassette, open reel. (SEE ADVERTISEMENT)

• **WEST CALDWELL (Area Code 201)**

National Tape Serv Inc (div of RKO General Inc), 3 Fairfield Crescent Zip 07006 Tel 575-8484 Pres Hugh Wallace, Mfg Mgr Pete Crowe, Gen Sales Mgr Lee Gray
Sales office: New York, N Y, RKO Sound Studios
Audio: Cassette, open reel

• **WEST ORANGE (Area Code 201)**

House of Music 55 Crystal Ave Zip 07052 Tel 736-3062
Audio: 8-tr, cassette, open reel

NEW YORK

• **ALBANY (Area Code 518)**

Cathedral Sound Studios Inc, 1575 Fifth St Zip 12144 Tel 465-5689 Pres Patrick Tessitore
Audio: Cassette

• **FRANKLIN SQUARE, L.I. (Area Code 516)**

Master Sound Prod'ns Inc, 921 Hempstead TnPK, Zip 11010 Tel 354-3374, Pres Ben Rizzi, VP Maxine Chrein
Audio: Cassette

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods Inc, 1290 Motor Pkwy Zip 11787 Tel 234-2010 Pres Abraham Chayet, VP & Gen Mgr Rainer Zoply
Audio: 8-tr, 8-tr quadraphonic, cassette

• **HOLBROOK, L.I. (Area Code 516)**

A & B Dupl rs Ltd (sub of Viewlex Inc), Broadway & Veterans Memorial Hwy Zip 11741 Tel 589-0462 Mgr Gerard Hughes
Nat'l sales office: New York, N Y, Viewlex Custom Servs
Audio: 8-tr, 8-tr quadraphonic, cassette, open reel, open reel quadraphonic

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods Ltd 220 Broadway Zip 11746 Tel 423-

7090 Pres C F Galehouse Sales Mgr Mack Wolfson Adv Mgr Ira Levine
Audio: 8-tr , 8-tr quadraphonic cassette open reel open reel quadraphonic

• MAMARONECK (Area Code 914)

Cine Magnetics Film Lab . 650 Halstead Ave Zip 10543 Tel 698-3434, NYC (212) 542-0700 Pres Joseph J Baker, Sales Mgr Bob Orzack
Plant: Rye N Y , Cine Magnetics Audio
Audio: 8-tr , cassette open reel

• MASSENA (Area Code 315)

Michele Audio Corp . Andrew Street Rd Zip 13662 Tel 769-2448 Pres Gnetle Cormier Gen Mgr Jack Daniels, Sales Mgr Harold Friedman
Int'l branch: Canada
Audio: 8-tr 8-tr quadraphonic cassette

• MOUNT VERNON (Area Code 914)

Creative Disc Inc 711 S Fulton Ave Zip 10550 Tel 699-3993 Pres & Sales Mgr Carl Feuerstein Adv Mgr Larry Goldberg
Audio: 8-tr

• NEW YORK METROPOLITAN AREA (Area Code 212)

Adwar Video Corp . 100 Fifth Ave Zip 10011 Tel 691-0976 Pres Samuel Adwar Sales Mgr Alen Bender
Video: 1" open reel 1/4" cassette 1/2" EIAJ open reel 1/2" EIAJ cartridge, 1/4" cassette
American Pictronic Corp 333 W 52 St Zip 10019 Tel 489-8060
Video: 1" open reel 1" cartridge, 1/4" cassette 1/4" cassette

Andol Audio Prods Inc 4212 14 Ave Brooklyn 11219 Tel 435-7322 Pres Anthony A Maniere Sales & Adv Mgr David Nocera
Audio: 8-tr
Audio-Tech Labs 2819 Newkirk Ave . Brooklyn 11226 Tel 469-7134 Owner Joseph Giovanelli
Audio: Cassette

Nelson Barry Corp . 319 E 44 St Zip 10017 Tel 679-7900
Audio: 8-tr cassette
Video: 1/4" cassette

Bell Sound Studios 237 W 54 St Zip 10019 Tel 582-4812
Audio: 8-tr , 8-tr quadraphonic, cassette open reel open reel quadraphonic

Broadcasting Foundation of America 52 Vanderbilt Ave Rm 1810 Zip 10017 Tel 684-2505 Pres Seymour N Siegel VP & Exec Dir Howard L Kany
Audio: Open reel
Cassette Rec g Corp . see National Rec g Studios
Columbia Rec Prod ns 49 E 52 St Zip 10022 Tel 975-4881 VP Tom Van Gessel (Sales office only)
Plant: Terre Haute Ind

Cue Recgs 1156 Ave of the Americas Zip 10036 Tel 757-3641 Owners Mel Kaiser Bernard Rubinstein Chief Eng Harvey Lentchner
Audio: Cassette, open reel
Delta Rec g Corp . 1564 Broadway Zip 10036 Tel 757-6720 Pres Bernard Zimney Sales Mgr Maury Benkoil Adv Mgr Joseph Garafalo
Audio: Cassette, open reel

Dimensional Sound Inc . 301 W 54 St Zip 10019 Tel 247-6010
Audio: Cassette, open reel
Direct Rec'gs Inc . 18 E 50 St Zip 10022 Tel 759-7979 Pres & Gen Mgr Norman Levin
Audio: Cassette open reel

E R H Sales Corp 221 W 57 St Zip 10019 Tel 582-4200 Pres Lee Halpern Sr Exec VP Howard Roseff VP's Michael & Larry Halpern
Audio: 8-tr , cassette & open reel
E U E/Screen Gems, 222 E 44 St Zip 10019 Tel 867-4030
Video: 2" quadraphonic 1/4" cassette 1/4" cassette

Forum III Films Inc 230 Park Ave Zip 10017 Tel 889-7915
Video: 1/4" cassette
G B C Closed Circuit TV Corp 74 Fifth Ave Zip 10011 Tel 989-4433
Video: 1" open reel 1" cartridge 1/4" cassette 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette

Infodex Cassette Corp 60 E 42 St, Rm 961 Zip 10017 Tel 986-2051
Home office: Waterbury Conn
Audio: 8-tr cassette
Intercontinental Televideo Inc . 10 W 66 St Suite 23-A Zip 10023 Tel 595-9454 Pres G Citron
Video: 1" open reel, 1/4" cassette 1/2" EIAJ open reel 1/2" Philips

Laboratory Systems Corp . 37 W 57 St Zip 10019 Tel (212) 753-9854
Audio: 8-tr cassette, open reel
Mic-Tone Printing Corp 1637 Utca Ave . Brooklyn 11234 Tel 253-9696
Audio: 8-tr , cassette

Musicus Corp . 1156 Ave of the Americas Zip 10036 Tel 757-3641 Pres Bernard Rubinstein Sales Mgr Phyllis Stern
Audio: Cassette, open reel
National Rec g Studios Inc & National Video Center, 730 Fifth Ave Zip 10019 Tel 757-6440 Contacts Irving Kaufman, Harold Lustig Sales Mgr Jeff Pastolove Local branch: Cassette Rec g Corp . 41-34 27 St Long Island City 11101 Tel 937-3344 Pres Carl Lustig
Audio: 8-tr 8-tr quadraphonic, cassette, open reel, open reel quadraphonic
Video: 2" quadraphonic 1" open reel 1" cartridge, 1/4" cassette, 1/2" EIAJ open reel, 1/2" cartridge 1/4" cassette

National Video Center, see National Rec g Studio
Plaza Sound Studios, 55 W 50 St Zip 10020 Tel 757-6111

Audio: Cassette open reel
Professional Video Servs . 145 E 52 St Zip 10022 Tel 759-2515 Pres Richard Namm Sales Mgr Alan Namm Adv Mgr Simon Andrews
Video: 1/4" cassette 1/2" cartridge 1/2" EIAJ open reel European TV standards conversion

R C A Recs . 1133 Ave of the Americas Zip 10036 Tel 598-5900 Pres Kenneth Glancy, VP Mktg Jack Kiernan Custom Mfg Contact Robert Llompart (Sales office only)
Plant: Indianapolis Ind
Sales offices: Los Angeles Calif Indianapolis Ind Nashville Tenn

R K O Sound Studios (div of RKO General Inc) 1440 Broadway Zip 10018 Tel 764-6603 Pres Hugh Wallace Gen Sales Mgr Lee Gray (Sales office only)
Home office: West Caldwell, N J National Tape Servs Inc
Recorded Publ ns Labs (div of Recorded Publ ns Mfg Co Inc) . 2 Penn Plaza, Suite 1500 Zip 10001 Tel 868 3115
Home office: Camden N J
Audio: 8-tr 8-tr quadraphonic, cassette open reel open reel quadraphonic

Reeves/Teletape Corp 708 Third Ave Zip 10017 Tel 573-8600
Video: 1" open reel 1/4" cassette 1/2" EIAJ open reel
Regent Sound Studios, 25 W 56 St Zip 10019 Tel 245-2630
Audio: Cassette open reel
Reliance Audio Visual Corp 619 W 54 St Zip 10019 Tel 586-0435 Pres S Sanford Schlitt VP Sales & Leasing Charles S Sparato
Video: 1/4" cassette

Richmond Rec g Corp . 75 Rockefeller Plaza Zip 10020 Tel 489-6370 Pres Hugh Landy VP David Grant
Plant: Richmond Ind PRC Rec g Co
Sales office: Hollywood (Los Angeles Metropolitan Area), Calif . PRC Rec g Co
Rombex Prod ns Corp (sub of Du Art Film Labs Inc) 245 W 55 St Zip 10019 Tel 757-3681
Video: 1" open reel 1/4" cassette 1/2" EIAJ open reel 1/2" EIAJ cartridge
Sadler Rec g, 120 W 44 St Zip 10036 Tel 575-0295
Audio: Cassette open reel

Simek Tape Inc 443 Park Ave S Zip 10016 Tel 532 3558 Pres D Richard Kraus Mktg Mgr Mort Schlein
Audio: 8-tr 8-tr quadraphonic cassette, open reel open reel quadraphonic
T V-R Inc 556 W 54 St Zip 10019 Tel 541-4030
Video: 2" quadraphonic, 1" open reel 1/4" cassette 1/2" EIAJ open reel, 1/2" EIAJ cartridge

Teletronics Int l Inc . 220 E 51 St Zip 10022 Tel 758 1750
Home office: Leonia N J S T Videocassette Dupl g Corp
Video: 1" open reel 1/4" cassette 1/2" EIAJ open reel 1/2" EIAJ cartridge
Viewlex Custom Servs 1290 Ave of the Americas Zip 10019 Tel 581 5641 Pres Andy Galef VP Sales Phil Picone (Sales office only)
Plant: Holbrook, L.I., N Y A&B Dupl'r's Ltd (SEE ADVERTISEMENT)

Visual Information Systems, 15 Columbus Circle Zip 10023 Tel 541-8080
Video: All formats

• NORTH BELLMORE, L.I. (Area Code 516)
Telephone Dynamics Corp 2473-A Jerusalem Ave Zip 11710 Tel 221-9870 Pres Leonard Young
Audio: Cassette

• PORT CHESTER (Area Code 914)
Associated Audio Servs Inc 14 Willett Ave Zip 10573 Tel 937-5129 Pres Robert L Piselli VP Allan C Johnson
Audio: Cassette, open reel

• RYE (Area Code 914)
Cine Magnetics Audio Nursery Ln Zip 10580 Tel 698-3434, NYC (212) 542-0700 (Plant only)
Home office: Mamaroneck, N Y, Cine Magnetics Film Laboratory
Audio: 8-tr cassette open reel
P S I Nursery Ln Zip 10580 Tel 967-7701 Pres Sal Mastro
Audio: 8-tr , 8-tr quadraphonic, cassette open reel

• UTICA (Area Code 315)
Oneida Video Audio Tape Cassette Corp . 760 Blandina St Zip 13501 Tel 735-6187 Pres Stanley Markowski Sales Mgr Joyce Markowski Adv Mgr Mike Cristalli
Audio: Cassette

• YONKERS (Area Code 914)
Cassette Masters Corp . 2 Bashford St Zip 10701 Tel 968-1605 Pres Leonard Ripley, Sales Mgr V J De Paul
Audio: Cassette
Video Software & Prod n Center Inc . 165 Tuckahoe Rd Zip 10710 Tel 423-4400 Pres & Sales Mgr Stanley Rosenberg Adv Mgr Bob Ahrens
Video: 1" open reel, 1" cartridge 1/4" cassette 1/2" EIAJ open reel, 1/2" EIAJ cartridge

• CINCINNATI (Area Code 513)
Audiocraft Rec g Co 915 W Eighth St Zip 45203 Tel 241 4304 Pres & Gen Mgr Earl T Herzog Jr
Audio: Cassette open reel
Video: 4" cassette
Queen City Album Inc 2832 Spring Grove Ave Zip 45225 Tel 681 8400 Pres Edward R Bosken Sales Mgr Joseph Sluder Adv Mgr Bill Sachs
Audio: 8-tr cassette (SEE ADVERTISEMENT)
Rite Rec Prod ns Inc 9745 Lockland Rd Zip 45215 Tel 733 5533 Pres Carl J Burkhardt Sales Mgr Philip Burkhardt
Audio: 8-tr cassette open reel

• CLEVELAND AREA (Area Code 216)
Alcon Rec g Studios Inc 35100 Euclid Ave Willoughby 44094 Tel 951-0910 Pres Robert J Nowack Sales Mgr Thomas A Ross Adv Mgr Joseph A Leporati
Audio: 8-tr cassette open reel
Boddie Rec Mfg & Rec g Inc 12202 Union Ave Zip 44105 Tel 752 3440 Pres & Gen Mgr Thomas R Boddie Sales Mgr Dennis R Boddie
Audio: Cassette open reel
N N R (Nashville North Rec g) 5725 Brookpark Rd Zip 44129 Tel 749 5550
Audio: Cassette

• COLUMBUS (Area Code 614)
Kingsmill Rec g Studio 1033 Kingsmill Pkwy Zip 43229 Tel 846 4494 Pres Don H Spangler
Audio: 8-tr cassette open reel
Magnetic Studios 4784 N High St Zip 43214 Tel 262 8607
Audio: Cassette open reel
Mus l Col Inc 780 Oakland Park Ave Zip 43224 Tel 267 3133 Owners John W Hull Boyd P Neiderlander
Audio: 8-tr cassette open reel

• DAYTON (Area Code 513)
Cantor Prod ns (div of Cantor Corp) 2220 E Third St Zip 45403 Tel 253-5146 Pres & Sales Mgr Geirr Aakhus Adv Mgr Guy T Kennedy
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic
Film Assocs Inc 4600 S Dixie Hwy Zip 45439 Tel 293 2164 Pres E Raymond Arr
Audio: Cassette open reel
Video: 1/2" EIAJ open reel

• NEWARK (Area Code 614)
Utopia Ultra Sound 127 S Fifth St Zip 43055 Tel 345 9426 Pres Robert H Kirk Jr Gnn Mgr Robert H Kirk Sr Sales Mgr Dave Davison Adv Mgr Bill A Boetcker
Audio: 8-tr

• YOUNGSTOWN (Area Code 216)
United Audio Rec g Studio 2323 Glenwood Ave Zip 44511 Tel 783-1277 Pres William O Warner Sales Mgr Jeff Crouse Adv Mgr Jack Shaeffer
Audio: 8-tr 8-tr quadraphonic cassette open reel open reel quadraphonic

OKLAHOMA
• TULSA (Area Code 918)
C E S Rec g Inc 4932 South 83 E Ave Zip 74145 Tel 627 8471 Pres Harvey L Thomas VP Mktg & Adv James E Lown
Audio: 8-tr cassette
International Teaching Tapes 4235 S Memorial Dr Zip 74145 Tel 622-5288 Rec g Mgr Sonny Gray
Audio: Cassette open reel

OREGON
• HOOD RIVER (Area Code 503)
Victory Cassette Ministries Westcliff Dr Zip 97031 WATS Tel (800) 547-4318 Pres Dan E Gordon Sales Mgr Mike Berry
Audio: 8-tr 8-tr quadraphonic cassette

• PORTLAND (Area Code 503)
Northwestern Inc Motion Pictures & Rec g 011 SW Hooker St Zip 97201 Tel 226-0170
Audio: Open reel open reel quadraphonic
Video: 1/4" cassette 1/2" EIAJ open reel

PENNSYLVANIA
• ABINGTON (Area Code 215)
Ampex Corp 947 Old York Rd Zip 19001 Tel 887-7650 (Sales office only)
Plant: Elk Grove Village (Chicago Metropolitan Area) Ill

• BROOMALL (Area Code 215)
E J Stewart Inc 388 Reed Rd Zip 19008 Tel 543-7600 Pres Eric R Address Gen & Sales Mgr Howard S Lipman Adv Mgr David S Wiggins
Video: 2" quadraphonic

(Continued on page 215)

NORTH CAROLINA
• CHARLOTTE (Area Code 704)
Arthur Smith Studios PO Box 17551, 5457 Old Monroe Rd Zip 28211 Tel 536-0424 Pres Arthur Smith Bus Mgr Vince Miller
Audio: Open reel

• HIGH POINT (Area Code 919)
W. C. Staley & Assocs., PO Box 5712, Zip 27262, Tel 885-0263, Pres. W. C. Staley.

Supplies


For The U.S. Music-Record-Tape Industry

EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

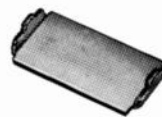
A/V Paragon, see Universal Tape Corp Inc
 A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632 Tel (210) 569-7000 Pres. A.F. Etro, Sales Mgr. V.J. Carabellio
Audio: 8-tr. & cassette.
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063 Tel (415) 367-3887
Branches: Glendale, Calif., 500 Rodier Dr. Zip 91201 Tel (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101 Zip 30340 Tel (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip 60007 Tel (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip 20034 Tel (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip 07601 Tel (201) 489-7400—Abington, Pa., 947 Old York Rd. Zip 19001 Tel (215) 887-7650—Dallas, Tex., 1615 Prudential Dr. Zip 75235 Tel (214) 637-5100
Audio: 8-tr., cassette & open reel.
 Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011 Tel (212) 243-7726 Cable TAPEXXRON Telex 425233 Pres. Manuel Kopelman, Sales Mgr. Rafi Shapir
Audio: 8-tr. & cassette
 Athena Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012 Tel (210) 471-8044 Pres. Sales & Adv. Mgr. Charles Beres Jr.
Audio: Screw type & sonically welded cassettes. (SEE ADVERTISEMENT)
 Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657 Tel (201) 945-4545 Pres. Michael S. Thaler
Audio: Cassette
 Audio Magnetics Corp., 254 W. 146 St., Gardena, Calif. 90248 Tel (213) 532-2950 Pres. Peter Hughes, Customer Servs. Dir. Lynn Chrusciel
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664 Tel (714) 833-0020—New York, N.Y., 2 Penn Plaza, Zip 10001 Tel (212) 594-9400

Int'l branches: Canada, Hong Kong, Mexico, Portugal, Switzerland
Audio: 8-tr. & cassette (SEE ADVERTISEMENT)
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019 Tel (212) 582-4870 Telex 126419 Pres. Milton B. Gelfand VP Sales Timothy A. Cole Adv. Mgr. J.P. Lohman
Int'l branch: France
Audio: 8-tr. & cassette (SEE ADVERTISEMENT)
 B.A.S.F. Systems, Crosby Dr., Bedford, Mass. 01730 Tel (617) 271-4000 Pres. Guenther Grochla VP Sales & Mktg. R. Blanck, Nat'l Sales Dir. Gerry Berbenan Mktg. Dir. Jerry Hubeny
Branches: Melrose Park, Ill., 1800 N. 30 Ave. Zip 60160 Tel (312) 343-6618—Clifton, N.J., 460 Colfax Ave. Zip 07013 Tel (201) 473-8424—Dallas, Tex., 2520 Electronic Ln., Suite 801 Zip 75220 Tel (214) 258-1494
Audio: 7" open reel
 Burlington Audio Tapes Inc., 106 S. Long Beach Rd., Ocean-side, N.Y. 11572 Tel (516) 764-3792 Pres. Ruth Schwartz, VP & Sales Mgr. Rudy Schwartz
Audio & video: Open reel
Brand name: Shannon White Box
 C.I. Supercart, see Cartridge Inds. Corp.
 Cantor Prod'ns (div. of Cantor Corp.) 2220 E. Third St., Dayton, Ohio 45403 Tel (513) 253-5146 Pres. & Sales Mgr. Gerrit Aakhus Adv. Mgr. Guy T. Kennedy
Int'l branch: Norway
Audio: Cassette
Brand name: Cantortape
 Capitol Magnetic Prods. (div. of Capitol Recs. Inc.) 1750 N. Vine, Los Angeles, Calif. 90028 Tel (213) 462-6258 TWX (910) 321-3723 Pres. A.P. Cunha Mktg. Servs. Dir. John M. Ricci, Sales Mgr. Oscar Arslanian
Sales offices: Los Angeles, Calif., 3116 W. 32 Ave. Zip 90065 Tel (213) 255-5103—Atlanta, Ga., 1670 NE Freeway Access Rd. Zip 30329 Tel (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip 60648 Tel (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip 20767 Tel (301) 428-0795—Dedham, Mass., 235 Elm St. Zip 02026 Tel (617) 329-5777—New York, N.Y., 1370 Ave. of the Americas Zip 10019 Tel (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip 44130 Tel (216)


888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip 75235 Tel (214) 637-1890
Int'l branch: Mexico
Audio: 8-tr.
 Cartridge Inds. Corp., 411 Kansas City Ave., Excelsior Springs, Mo. 64024 Tel (816) 637-6011 Pres. Terry D. Vogler Sales Mgr. Jim Dusek
Audio: 8-tr.
Brand name: CI Supercart
 Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701 Tel (914) 968-1605 Pres. Leonard Ripley Sales Mgr. V.J. De Paul
Audio: Screw-type cassettes
 Century Cassette, 12417 W. Olympic Blvd., Los Angeles, Calif. 90064 Tel (213) 826-4528 Pres. Richard W. Moore
Audio: Cassette
 Cerron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806 Tel (714) 634-4280 LA (213) 623-1437 Pres. Ed Gamson Sales Mgr. Ray Allen Div. VP Sales Hal Wilde
Audio: 8-tr. & cassette
 Coast Ind'l Mfg. Co., 2565 Via Palma Ave., Anaheim, Calif. 92801 Tel (714) 821-9990 Pres. Ted Reynolds Sales Mgr. John Knox Adv. Mgr. Fred Denney
Audio: 8-tr.
 Colton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324 Tel (714) 824-1454 Owners John Chan Jack Russell (Distributor for Jechan Corp. Spectrotape Corp.)
Audio: Cassette
Brand name: Mitape
 Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019 Tel (212) 975-3051 Sales Mgr. Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028 Tel (213) 466-2481
Audio: 8-tr. cassette & open reel
Video: 1/4" cassette
Brand name: Columbia, Soundcraft (SEE ADVERTISEMENT)
 Compact see Pap Inds. Inc.
 D.A.K. Inds., 10845 Vanowen St., North Hollywood, Calif. 91605 Tel (213) 984-1559 WATS (800) 423-2636 Pres. Orew Alan Kaplan Sales Mgr. Jay Shipley
Audio: 8-tr. cassette & open reel
 D.P.C., see Data Packaging Corp.
 Dalsung Ind'l Corp., 1182 Broadway, New York, N.Y. 10001 Tel (212) 685-5608
Home office: Korea
Audio: Cassette
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139 Tel (617) 868-6200 Pres. Otto Morningstar Nat'l OEM Sales Mgr. Jere R. Hill, Adv. Mgr. Gregory Mathus, Consumer Sales Mgr. Ron Hari
Audio: 8-tr. & cassette
Video: 1/4" cassette
Brand name: DPC (SEE ADVERTISEMENT)
 Data Technology Corp., 125 Baker St., Suite 230, Costa Mesa, Calif. 92626 Tel (714) 540-5624 Pres. B.E. Bryans VP & Mktg. Mgr. Raymond E. Valle Sales Mgr. Dan P. Norman
Video: 1/2" cassette & 1/2" EIAJ open reel
 Dyna-Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071 Tel (313) 585-6280 Pres. Frank Day VP & Gen. Mgr. Paul Hayes
Audio: 8-tr. & cassette
 Dynatrack, see Simtek Communications Inc.
 Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102 Tel (212) 545-3094 Pres. Paula Boydell Sales Mgr. Elias Smyrna Adv. Mgr. Harry Baker
Audio: Cassette
Brand name: Toyota
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746 Tel (213) 327-3180 Pres. Harry Schor VP & Sales Mgr. Allen Schor
Audio: 8-tr., cassette & open reel (SEE AD)
 Fidelpac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057 Tel (609) 235-3511 Pres. D. Boardman Sales & Mktg. Mgr. Gene Bidun
Audio: NAB continuous loop cartridges
Brand name: Fidelpac, Master Cart
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980 Tel (914) 942-0100 Pres. Edmond Gabriel
Audio: 8-tr. & cassette
 International Audio, 17905 Sky Park Blvd., Suite L, Irvine, Calif. 92714 Tel (714) 556-1787 Pres. & Gen. Mgr. Felipe Cervantes Sr. Sales Mgr. Trish Cervantes
Audio: 8-tr. & cassette
Video: 1/4" cassette
 Kynic Corp., 1530 W. Sage St., Tucson, Ariz. 85704 Tel (602) 297-1661 Pres. & Sales Mgr. Keyvan Mokhtarian
Audio: Cassette
 Lear Jet Stereo (div. of Avco Inc.), 140 Corum Rd., Excelsior Springs, Mo. 64024 Tel (816) 781-6050 Pres. Ralph Haverstock, VP. Jere Meyer, Sales Mgr. Don Parsons
Audio: 8-tr. (SEE ADVERTISEMENT)
 Lenco Co. Inc., 3900 N. 68 St., Lincoln, Neb. 68507 Tel (402) 464-7488 Pres. Don Leonhardt Gen. Mgr. Daryl O. Chappelle Sales Mgr. Jan Young
Branch: Bozeman, Mont., PO Box 817 Zip 59715 Tel (406) 587-8057
Audio: Cassette
 Loranger Mfg. Corp., Entertainment Prods. Div., PO Box 948, Warren, Pa. 16365 Tel (814) 723-8600 Pres. J.A. Loranger Gen. Mgr. Robert Loranger



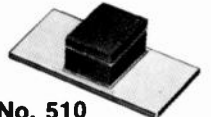
No. 410
FLAT SHIELD




No. 470M
CASSETTE FULL SHIELD



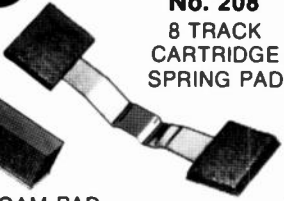
No. 201
CASSETTE
SPRING PAD



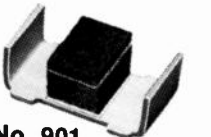
No. 510
FLAT-FOAM SHIELD




No. 570
FULL-FOAM SHIELD



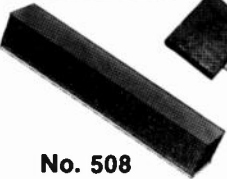
No. 208
8 TRACK
CARTRIDGE
SPRING PAD




No. 901
SPECIAL
FOAM SHIELD



No. 302
CASSETTE PINS



No. 508
8 TRACK FOAM PAD



P OVERLAND PRODUCTS

P.O. Box 6
515 North Pierce St.
Fremont, Nebr. 68025
Phone 402-721-7270

SPECIAL DESIGNS ON REQUEST

Branch: **Flanders, N.J.**, 151 Rt 206 Bldg 2 Zip 07836 Tel (201) 584-7845 Sales Mgr Dan Zingone

Audio: 8-tr. (SEE ADVERTISEMENT)

M/E, see Tape Servs Inc
M M C see Magnetic Mktg Corp
Magnetic Mktg Corp, 29 Valley View Terr Wayne N J 07470 Tel (201) 694-3511 Pres Thomas Hofbauer

Audio: 8-tr & cassette

Brand name: MMC. (SEE ADVERTISEMENT)

Magnetic Media Corp, 616 Fayette Ave., Mamaroneck, N Y 10543 Tel (914) 698-8660 Pres. Aaron Wasserstrom; Sales Mgrs. John Cristiano, Douglas Scott

Audio: 8-tr & cassette. (SEE ADVERTISEMENT)

Mann Endless Cassette Inds Inc PO Box 1347 San Francisco, Calif 94101 Tel (415) 221-2000 Pres Donald Mann; Sales Mgr Bill Wells Adv Mgr Richard Lee

Audio: Endless loop cassette

Master Cart, see Fidelipac

Mastro Inds Inc 3040 Webster Ave Bronx N Y 10467 Tel (212) 547-5600 Pres Mario Maccalerrri Gen Mgr Marco Maccalerrri Sales Mgr Nicholas Perazzo

Audio: 8-tr & cassette. (SEE ADVERTISEMENT)

Meister Mfg Co., 9126 Firestone Blvd., Downey Calif 90241 Tel (213) 861-3198 Pres J Meister

Audio: Aluminum reels

Meta-Com Inc, 707 W Broadway Minneapolis Minn 55411 Tel (612) 588-2781 Pres & Mktg Dir James I McCann

Audio: Cassette

Mitape, see Colton Cassette Corp

Molded Ind I Plastics Inc, 131-37 Sanford Ave., Flushing N Y 11355 Tel (212) 463-5509

Audio & video: Open reel

Monarch Electronics Inc, 76 Ainslie St., Brooklyn N Y 11211 Tel (212) 387-0240 Treas William H Blank

Audio: 8-tr, cassette & open reel

Montage Prod ns Inc, 9 Industrial Dr., Rutherford, N J 07070 Tel (201) 935-5060 Pres Wes LeMar

Int'l affiliate: Mexico

Audio: Cassette

P R C Rec g Co, see Richmond Rec g Corp

Pap Inds Inc, 95 Orville Dr., Bohemia N Y 11716 Tel (516) 567-2900 Pres Arthur Hoffer, VP & Sales Mgr Craig M Balaban

Audio: 8-tr, cassette & open reel

Brand name: Compact TDH

Plastic Reel Corp of America 640 S Commercial Ave Carlstadt, N J 07072 Tel (201) 933-9125

Audio & video: Open reel

Polyline Corp, 1241 Rand Rd Des Plaines, Ill 60016 Tel (312) 298-5300 Pres John Kaiser

Audio & video: Open reel

R S C, see Royal Sound Co Inc

Richmond Rec g Corp, 75 Rockefeller Plaza New York N Y 10020 Tel (212) 489-6370 Pres Hugh Landy, VP David Grant

Branch: Hollywood, Calif., PRC Rec g Co, 8265 Sunset Blvd., Suite 109 Zip 90046 Tel (213) 654-5602

VP Sales Richard Ware

Plant: Richmond, Ind., PRC Rec g Co, 1600 Rich Rd Zip 47374 Tel (317) 962-9511 Plant Mgr David Bain, Sales Mgr Curt Albright

Audio: Cassette

Brand name: PRC

Rite Rec Prod ns Inc, 9745 Lockland Rd Cincinnati, Ohio 45215 Tel (513) 733-5533 Pres Carl J Burkhardt, Sales Mgr Philip Burkhardt

Audio: 8-tr & open reel

Royal Sound Co Inc, 248 Buffalo Ave Freeport, L I N Y 11520 Tel (516) 868-2880 Pres Mervin A Dayan

Sales Mgr Milton Dolnick Adv Mgr David Monoson

Audio: 8-tr, cassette & open reel

Brand name: RSC

Scotch, see 3M Co

Sentry Inds Inc, 221 N MacQuessen Pkwy, Mount Vernon, N Y 10550 Tel (914) 664-2909 Pres Harold Rosen Sales Mgr Barry Rosen

Audio: 8-tr & cassette

Shannon, see Burlington Audio Tapes Inc

Shape Symmetry & Sun Inc, Biddeford Ind I Park, Biddeford, Me 04005 Tel (207) 282-6155 Pres & Adv Mgr Anthony L Gelardi, Sales Mgr Dick Keogh

Audio: 8-tr & cassette. (SEE ADVERTISEMENT)

Sicom Electronics Corp, 33026 Capital, Livonia, Mich 48150 Tel (313) 261-8650 Pres D D Merry, Sales & Adv Mgr S R Wagler

Audio: 8-tr

Simpac Int I Inc, 369 San Miguel Dr., Suite 365, Newport Beach, Calif 92660 Tel (714) 644-6857 Pres George A Martinez, Sales & Adv Mgr Joan M Teeter

Audio: Cassette

Simtek Tape Inc, 443 Park Ave S., New York, N Y 10016 Tel (212) 532-3558 Pres D Richard Kraus, Mktg Mgr Mort Schlein

Audio: 8-tr & cassette

Brand name: Dynatrack, Eight Mark III (8-tr) Dynatrack (cassette)

Soundcraft, see Columbia Magnetics

Sparta (div of Cetec Corp), 5851 Florin-Perkins Rd., Sacramento, Calif 95828 Tel (916) 383-5353 Pres Frank Bogusz, Sales Mgr Jack Lawson Adv & Sales Promo Dir Jay Cooke

Audio: Broadcast cartridges

Studio Magnetics Co., PO Box 47, Farmingville, L.I., N Y 11738 Tel (516) 585-3313 Sales Mgr. Robert Harvey

T D H, see Pap Inds Inc

T D K Electronics Corp, 755 Eastgate Blvd Garden City N Y 11530 Tel (516) 746-0880 Pres S Okiyama

Mktg Mgr Ken Kohda

Branches: Irvine, Calif., 17072 Daimler St Zip 92705 Tel (714) 557-3460—Chicago, Ill., 2906 W Peterson Ave Zip 60645 Tel (312) 973-1222

Audio: Cassette

Tape Servs Inc, 7015 Westfield Ave, Pennsauken, N J 08110 Tel (609) 665-3323 Pres William F Mulcahy, Sales Mgr Michael T Mulcahy

Audio: 8-tr & cassette
Brand name: M E

Telex Communications Inc, 9600 Aldrich Ave S Minneapolis, Minn 55420 Tel (612) 884-4051 Pres Ansel Kleiman VP Mktg James S Arrington Adv Mgr Terry Longville

Audio: NAB-type cartridges

3 M Co., Magnetic Audio Video Prods Div 3M Center Bldg 223-5N St Paul Minn 55101 Tel (612) 733-1110 Pres R H Herzog Sales Mgr J L Leon Adv

Sales Promo Co-ord V A Hanson Adv Mgr P M Gavin Local branch: PO Box 3211 St Paul 55133

3131 Lexington Ave S., Eagen 55121 Tel (612) 733-3300

Branches: Anchorage, Alaska, 3934 Spenard Rd Zip 99503 Tel (907) 279-6481—Burbank, Calif., 126 W Elm Court Zip 91502 Tel (213) 848-5534—Los Angeles, Calif., 6023 S Garfield Ave Zip 90040 Tel (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd Zip 94080 Tel (415) 589-2663—Washington, D.C., 1101 15 St NW Zip 20005 Tel (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind I Dr Zip 30340 Tel (404) 449-6666—Honolulu, Hawaii, 2880 Ualena St Zip 96819 Tel (808) 841-0147—Argo, Ill., 6850 S Harlem Ave Zip 60501 Tel (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave Zip 02194 Tel (617) 449-0300—Farmington, Mich., 23923 Research Dr Zip 48024 Tel (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd Zip 63166 Tel (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr Zip 07006 Tel (201) 227-9100 NYC (212) 285-9600—High Point, N.C., PO Box 2047 2401 Brevard St Zip 27261 Tel (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr Zip 45237 Tel (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd Zip 44130 Tel (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave Zip 19120 Tel (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave Zip 75228 Tel (214) 327-7311—Seattle, Wash., Andover Ind I Park, 100 Andover Park W Zip 98188 Tel (206) 244-7200

Audio & video: 8-tr cassette open reel

Brand name: Scotch

Toyota see Electronics Homes Co

Trans-Am Inds Inc, 845 Broad Ave Ridgefield N J 07657 Tel (201) 945-2000 Pres Marvin Donalds, VP Rudolph J Puntillo Opns Dir E Jones

Audio: Cassette (SEE ADVERTISEMENT)

U T C, see Universal Tape Corp Inc

Universal Tape Corp Inc, 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327-3203 Pres Edward O Praeger, Sales Mgr Terry Rosene

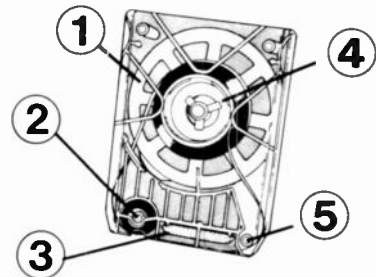
Audio: 8-tr, cassette & open reel

Brand name: A V Paragon UTC Universal

White Box see Burlington Audio Tapes Inc

WE JUST INVENTED THE 8-TRACK CARTRIDGE. AGAIN.

It took the inventors of the 8-track cartridge to come up with these five new advanced-technology features. We think they're so significant you'll want to see them firsthand to appreciate the fidelity and longevity they add to Lear Jet Stereo performance.



Discover what these five new engineering advancements are . . . and how they assure the maximum fidelity a tape can deliver. Mail coupon today. Or call (816) 781-6050 and ask for Don Parsons.

Lear Jet Stereo 140 Corum Rd. Exelsior Springs, Mo. 64024

Buy Direct From Manufacturer

PINCH ROLLS and PRESSURE PADS

Standard Sizes in Stock

- Silicone or SBR Rubber Pinch Rolls
- Four Lb. Density Foam Heat Tested Pressure Pads
- Specials Made To Order

Teflon* Washers and Mylar Rings in stock

*Du Pont Trademark

TROY MACHINERY CORP.
114 BEACH ST. • ROCKAWAY, N.J. 07866 • 201-627-4456

There's a nice sound from cassettes using Webtek liners

Webtek liners eliminate interferences to smooth cassette performance. Reproduction is unimpeded by scattered winds, electrostatic build-up or friction. You get the sound you programmed.

Choose from a broad selection of standard configurations. Either individually pre-cut or on continuous rolls. Solid or zone coated. There is one designed for the exact fit in most applications.

If you have something a bit different in mind, that's all right, too. We'll work with you on your design.

Tell us about your application. We'll send qualification samples that best suit your needs.



WEBTEK CORPORATION

4326 W. Pico Blvd., Los Angeles, CA 90019 (213) 937-3511
6440 Ridgeway Ave., Chicago, IL 60645 (312) 679-5470

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel (201) 569-7000 Pres. A.F. Etro. Sales Mgr. V.J. Caraballo
Audio: All cassette parts

Adell Int'l Inc., 43700 Adell Blvd., Novi, Mich. 48050 Tel (313) 349-6300
Audio: All 8-tr parts

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063 Tel (415) 367-3887
Branches: Glendale, Calif., 500 Rodier Dr. Zip 91201 Tel (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101 Zip 30340 Tel (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip 60007 Tel (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip 20034 Tel (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip 07601 Tel (201) 489-7400—Abington, Pa., 947 Old York Rd. Zip 19001 Tel (215) 887-7650—Dallas, Tex., 1615 Prudential Dr. Zip 75235 Tel (214) 637-5100
Audio: 8-tr. & cassette parts

Alinabal (div. of MPB Corp.), 28 Woodmont, Milford, Conn. 06460 Tel (203) 877-3241 Prod. Sales Mgr. John Robertson
Audio: 8-tr. & cassette washers, cassette pressure pads & shields

Athena Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012 Tel (201) 471-8044 Pres. Gen. & Sales Mgr. Charles Beres Jr.
Audio: All cassette parts (SEE ADVERTISEMENT)

Audio Magnetics Corp., 234 W. 146 St. Gardena, Calif. 90248 Tel (213) 532-2950 Pres. Peter Hughes, Customer Servs. Dir. Lynn Chrusciel
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664 Tel (714) 833-0020—New York, N.Y., 2 Penn Plaza Zip 10001 Tel (212) 594-9400
Int'l branches: Canada, Hong Kong, Mexico, Portugal, Switzerland
Audio: 8-tr. & cassette parts (SEE ADVERTISEMENT)

Audiopak, see Capitol Magnetic Prods.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028 Tel (213) 462-6258 TWX (910) 321-3732 Pres. A.P. Cunha, Mktg. Servs. Dir. John M. Ricci, Sales Mgr. Oscar Arslanian
Sales offices: Los Angeles, Calif., 3116 W. 32 Ave. Zip 90065 Tel (213) 255-5103—Atlanta, Ga., 1670 NE Freeway Access Rd. Zip 30329 Tel (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip 60648 Tel (312) 775-7101—Germantown, Md., Century XXI 20030 Century Blvd. Zip 20767 Tel (301) 428-

0795—Dedham, Mass., 235 Elm St. Zip 02026. Tel (617) 329-5777—New York, N.Y., 1370 Ave. of the Americas. Zip 10019. Tel (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip 44130. Tel (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip 75235. Tel (214) 637-1890

Int'l branches: Mexico, Singapore

Audio: 8-tr parts

Brand name: Audiopak

Centrex Corp., 750 Western, Findlay, Ohio 45840. Tel (419) 423-1213

Audio: Plastic cassette parts

Centron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806 Tel (714) 634-4280, LA (213) 623-1437 Pres. Ed Gamson, Sales Mgr. Ray Allen; Div. VP Sales Hal Wilde

Audio: 8-tr. & cassette parts

Coast Ind'l Mfg. Co., 2565 Via Palma Ave., Anaheim, Calif. 92801 Tel (714) 821-9990 Pres. Ted Reynolds, Sales Mgr. John Knox, Adv. Mgr. Fred Denney

Audio: 8-tr parts

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019 Tel (212) 975-3051 Sales Mgr. Ted Cohen

Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028 Tel (213) 466-2481

Audio: 8-tr. & cassette parts

Video: ¼" cassette parts (SEE ADVERTISEMENT)

D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605 Tel (213) 984-1559, WATS (800) 423-2636 Pres. Drew Alan Kaplan, Sales Mgr. Jay Shipley

Audio: Cassette liners, hubs, housings, pins, rollers & pressure pads

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139 Tel (617) 868-6200 Pres. Otto Morningstar, Nat'l OEM Sales Mgr. Jere R. Hill, Adv. Mgr. Gregory Mathus, Consumer Sales Mgr. Ron Harr

Audio: 8-tr. & cassette parts

Video: ¼" cassette parts (SEE ADVERTISEMENT)

Dixon Corp., 386 Metacomb Ave., Bristol, R.I. 02809 Tel (401) 253-2000 Pres. Bert Katzanek, Sales Mgr. John McCurdy Jr.

Audio: Shims, machined acetal post rollers, cartridge top rings & cartridge teflon thrust bearings
Video: Conductive teflon shims for ¼" cassettes

Chet Dunn Assocs., 20 Locke Rd., Billerica, Mass. 01821 Tel (617) 663-2000 Pres. Chet Dunn
Audio: Cassette staking rods & windows (SEE ADVERTISEMENT)

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746 Tel (213) 327-3180 Pres. Harry Schor, VP & Sales Mgr. Allen Schor

Audio: 8-tr. & cassette parts (SEE ADVERTISEMENT)

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980 Tel (914) 942-0100 Pres. Edmond Gabriel

Audio: Shields & hubs

I M C O Inc., PO Box 444, Huntington, Ind. 46750 Tel (219) 356-4810 Pres. John J. Abbott, VP Mktg. & Sales W.P. Kelley

Audio: 8-tr. rubber pinch rollers

International Cassette Inds. Inc., 16131 Gothard St., Huntington Beach, Calif. 92647 Tel (714) 848-1501 Pres. Nelson Duenas, VP Douglas Benson, Adv. Mgr. Fernando O. Duenas

Audio: 8-tr. & cassette plastic parts

Ray Jacobs Audio, 1419 Santa Fe Ave., Long Beach, Calif. 90813 Tel (213) 437-0681 Pres. Ray Jacobs, Gen. Mgr. Carolyn A. West, Nat'l Sales Mgr. Arthur Shaw, Chief Eng. Bill Burton

Audio: Cassette rewind units

Kync Corp., 1530 W. Sage St., Tucson, Ariz. 85704, Tel (602) 297-1661 Pres. & Sales Mgr. Keyvan Mokhtarian

Audio: All cassette parts

Lear Jet Stereo (div. of Avsco Inc.), 140 Corum Rd., Excelsior Springs, Mo. 64024 Tel (816) 781-6050 Pres. Ralph Haverstock, VP Jere Meyer, Sales Mgr. Don Parsons

Audio: 8-tr. (SEE ADVERTISEMENT)

Lenco Co. Inc., 3900 N. 68 St., Lincoln, Neb. 68507 Tel (402) 464-7488 Pres. Don Leonhardt, Gen. Mgr. Daryl O. Chapelle, Sales Mgr. Jan Young

Branch: Bozeman, Mont., PO Box 817 Zip 59715 Tel (406) 587-8057

Audio: Cassette hubs & guide rollers

Loranger Mfg. Corp., Entertainment Prods. Div., PO Box 948, Warren, Pa. 16365 Tel (814) 723-8600 Pres. J.A. Loranger, Gen. Mgr. Robert Loranger

Branch: Flanders, N.J., 151 Rt. 206, Bldg. 2 Zip 07836 Tel (201) 584-7845, Sales Mgr. Dan Zingone

Audio: 8-tr. platforms, covers, bases, guide post sleeves & sleeve flanges (SEE ADVERTISEMENT)

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467 Tel (212) 547-5600 Pres. Mario Maccaferri, Gen. Mgr. Marco Maccaferri, Sales Mgr. Nicholas Perazzo
Audio: Cassette guide rollers, keyhole hubs & halves (SEE ADVERTISEMENT)

Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, Minn. 55416 Tel (612) 929-6781

Audio: Pinch & drive rollers

Overland Prods. Co. Inc., PO Box 6, Fremont, Neb. 68025 Tel (402) 721-7270 Pres. & Sales Mgr. Howard J. Pearson

Audio: Pressure pads & shields for 8-tr. & cassette

P R C Rec'g Co., see Richmond Rec'g Corp.

Pap Inds. Inc., 95 Orville Dr., Bohemia, L.I., N.Y. 11716 Tel (516) 567-2900 Pres. Arthur Hoffer, VP & Sales Mgr. Craig M. Balaban

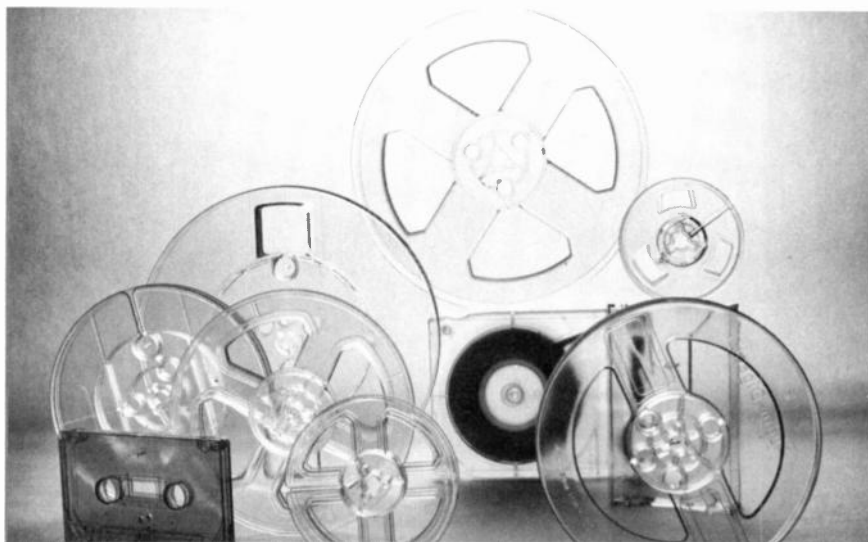
Audio: Cassette parts

Pro-Aut Stamping Inc., 716 39 Ave. NE, Minneapolis, Minn. 55421 Tel (612) 788-9681 Pres. Victor Kochaver

Audio: Pressure & spring pads, & shields

Richmond Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10020 Tel (212) 489-6370 Pres. Hugh Landy; VP David Grant

Branch: Hollywood, Calif., PRC Rec'g Co. 8265 Sunset Blvd., Suite 109, Zip 90046 Tel (213) 654-5602
VP Sales: Richard Ware
Plant: Richmond, Ind., PRC Rec'g Co., 1600 Rich Rd



SOUND QUALITY PRODUCTS FOR THE TAPE INDUSTRY

El Mar Plastics manufactures a complete line of 8-track cartridges quadasonic cartridges cassettes and component parts Norelco style, soft poly and Ampex style cassette boxes reels for ¼" tapes pre-leaded cassettes



and we can offer prompt delivery anywhere in the world! Please call or write

El Mar Plastics, Inc.

821 E. Artesia Blvd., Carson, California 90746 • Telephone (213) 327-3180

522 9336 Pres Rusty York Sales Mgr Harry Ur
schel Adv Mgr Linda York (D)
Queen City Album Inc 2832 Spring Grove Ave Zip
45225 Tel 681 8400 Pres Edward R Bosken Sales
Mgr Joseph Studer Adv Mgr Bill Sachs (D) (SEE
ADVERTISEMENT)

• **TOLEDO (Area Code 419)**

Pioneer Inds PO Box 4653 Old West End Sta Zip 43620
Tel 691-2065 Pres Lowell P Amos (D)

PENNSYLVANIA

• **PITTSBURGH (Area Code 412)**

Record—Rama 635 Butler St Zip 15223 Tel 781 2155
Pres Paul C Mawhinney Sales Mgr Harry Cook Adv
Mgr Colette M Mawhinney (D)

TENNESSEE

• **NASHVILLE (Area Code 615)**

Sound of Nashville Inc 160 Second Ave S Zip 37201
Tel 244 1124 Pres Robert R Nelson Sales Mgr
Gary Moore

TEXAS

• **FORT WORTH AREA (Area Code 817)**

Rec O Press Inc PO Box 5328 609 N Great Southwest
Pkwy Arlington 76011 Tel 261 4941 Pres W I
Spitler Sales Mgr Charles Spitler (D)

• **GAINESVILLE (Area Code 817)**

Tanden Prods 108 W Main Zip 76240 Tel 665 4026
Pres Bobby Dennis Sales Mgr Gregg Ballew Adv
Mgr Shauna Howard (D)

UTAH

• **SALT LAKE CITY (Area Code 801)**

DRC Corp 3319 S 300 West Zip 84115 Tel 487 3724
Pres Randal S Chase (D)

VERMONT

• **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ents 40 Clinton St Zip 05156 Tel
885-3820 Pres Gregorie N Ficara Sales Mgr Patty
Greenia (D)

VIRGINIA

• **NORFOLK (Area Code 804)**

Tarzac Entertainment Ents 638 Muskogee Ave Zip
23509 Tel 853 2304 Owner Ronald C Wagener
(D)

WASHINGTON

• **SEATTLE AREA (Area Code 206)**

Mantra Cinema Sound 65 Marion St Zip 98104 Tel 623
9643 Pres George M Woodley (M)
Branches: San Mateo (San Francisco & Bay Area) Man
tra Studio Santa Barbara Calif Mantra Corp

WYOMING

• **CHEYENNE (Area Code 307)**

Rocky Mountain Rec g Box 1354A Rt 2 Zip 82001 Tel
638 8733 Pres Ray Alexander Sales Mgr Georgia
Alexander (MD)

JACKETS & SLEEVES

*The key to the abbreviations following the com-
pany listings is: (M) Manufacturer, (D) Dis-
tributor, (I) Importer.*

ALABAMA

• **FAYETTE (Area Code 205)**

Alabama Paper Stock Co 610 S Temple Ave Zip 35555
Tel 932 6722 Pres Joe T Couch (M)

ARIZONA

• **PHOENIX (Area Code 602)**

Wakefield Mfg Inc 1745 W Linden St Zip 85005 Tel
252 5644 Pres Richard A Wakefield (Jackets only)
(M)

ARKANSAS

• **CONCORD (Area Code 501)**

Rim Rock Mfg Co Inc Zip 72523 Tel 668 3404 (Jack
ets only)

CALIFORNIA

• **LOS ANGELES METROPOLITAN AREA
(Area Code 213)**

Album Graphics Inc 424 N Larchmont Blvd Zip 90004
Tel 462-0823 Mgr Edward Dwyer (M)
Home office: Melrose Park (Chicago Metropolitan
Area) Ill

Bert Co Ents (div of Walter Reade Org Inc) 1855 Glendale
Blvd Zip 90026 Tel 665 5137 Pres B P Couturier
VP & Gen Mgr Robert L Couturier Sales Mgr James
W Pieper (M)

Century Recs see listing in Saugus
Container-Kraft Inc 8321 De Celis Pl Sepulveda 91343
Tel 893 9721

Custom Rec Mfg Co (div of Cadet Recs Inc) 5810 S
Normandie Ave Zip 90044 Tel 753-5121 Pres
Jules Bihari Exec VP James Takeda
Branch: Park Ridge N J

Gilmore Envelope Corp 4540 Worth St Zip 90063 Tel
268 3401 Pres Howard Gilmore Sr VP & Sales
Mgr Sam Mattioli (M)

Imperial Pacific Sales Corp 4528 Brazil St Zip 90039 Tel
245 8583 Gen Mgr Linc Stegman (Jackets only)
Home office: Brooklyn (New York Metropolitan Area)
N Y Imperial Paper Box Corp

Ivy Hill Packaging (div of Ivy Hill Communications Inc)
4800 S Santa Fe Ave Zip 90058 Tel 583 8974
Exec VP Russell Muir VP Sales Jack Sclar
Home office: Great Neck, L I, N Y

Korelich Eng g & Mfg Co 6331 Santa Monica Blvd.
Hollywood 90038 Tel 462 2545 (Jackets only)

Modern Album of California Inc 3104 Vanowen St Bur
bank 91510 Tel 845-7655, 849-5763 Pres Wil-
liam Pine Gen Mgr Raymond Gardocki (Jackets only)

Home office: Hauppauge L I N Y Modern Album &
Finishing Co Inc

Pacific Eye & Ear Co Inc 451 N La Cienega Blvd Zip
90048 Tel 659-2121 Pres Tony Grabois Sales
Mgr Dean Marion Adv Mgr Mike Maslow (M)

Branch: New York N Y

Queens Envelope of California 2838 E Pico Blvd Zip
90023 Tel 264 1101 VP Joseph Infuso (M)

Home office: Long Island City (New York Metropolitan
Area), N Y. Queens Lithographing Corp

Shorewood Packaging Corp 1830 Glendale Blvd Zip
90026 Tel 660-3043 (M)

Home office: New York N Y
United Sound Inc 1811 W Magnolia Blvd Burbank
91506 Tel 845-7435 Pres Glen Glancy Sales Mgr
Jim Auchterlonie (M)

• **SAN FRANCISCO & BAY AREA
(Area Code 415)**

Conlan Creative Lithographers 1655 Folsom St Zip
94103 Tel 431 7373 Pres Robert D Conlan Sales
Mgr Richard T Conlan (Jackets only) (M)

Mantra Studio 2207 S El Camino Real San Mateo 94403
Tel 574 1500 Pres & Eng Scott Jackson (M)

Home office: Seattle Wash Mantra Cinema Sound

• **SANTA BARBARA (Area Code 805)**

Mantra Corp 1169 Oriole Rd Zip 93103 Tel 969 4754
VP Sales & Mktg Paul W Schofield (M)

Home office: Seattle Wash Mantra Cinema Sound

• **SAUGUS (Area Code 805)**

Century Recs (div of Keyser Century Corp) 26000 Spring-
brook Rd Zip 91350 Tel 259 2360 LA (213) 365
3991 Mktg Dir Gene Schutz Sales Mgr Dick Max-
well, Sales Development Dir George Krieger (M)
(SEE ADVERTISEMENT)

COLORADO

• **DENVER (Area Code 303)**

Audicom Corp 995 S Clermont St Zip 80222 Tel 757
3377

CONNECTICUT

• **UNION CITY (Area Code 203)**

A C Hampson Printing Co Inc 168 City Hill St Zip
06770 Tel 729-2294 Pres A C Hampson VP A D
Hampson Sales Mgr A Payne (Jackets only) (M)

DELAWARE

• **WILMINGTON (Area Code 302)**

Ken-Del Prod ns Inc 111 Valley Rd Richardson Park Zip
19804 Tel 655-7488 Pres & Gen Mgr H Edwin
Kennedy, Sales Mgr D Smith, Adv Mgr, Marjorie
Leap (Jackets only)

National Tape Dupl rs see Ken-Del Prod ns Inc

FLORIDA

• **MIAMI METROPOLITAN AREA
(Area Code 305)**

Adrian Assocs Inc 6660 Biscayne Blvd Zip 33138 Tel
757 1626

Prosound Inc 8194 NW 103 St, Hialeah 33015 Tel
558 0152 Gen Mgr Jose A Valdez (Jackets only)
(M)

ILLINOIS

• **CHICAGO METROPOLITAN AREA
(Area Code 312)**

A G I Plant Inc see Album Graphics Inc
A K Sound Rec g PO Box 246 Oriand Park 60462 Tel
349-1325 Owner Al Katica (D)

Album Graphics Inc (AGI Plant Inc) 1950 N Ruby St Mel
rose Park 60160 Tel 344 9100 Pres & Mgr Donald
W Kosterka Sales Mgr James A Ludwig (M)

Branches: Los Angeles Calif New York N Y
Int'l branch: England

Bruce Packaging Co 8025 N Kenneth Ave Skokie
60076 Tel 583 2818 Owner Joseph Halperin (D)

M M Cole Publ g Co Inc 251 E Grand Ave Zip 60611
Tel 527-2160 Pres Shepard Stern Sales Mgr Jud-
ith Davidson Adv Mgr I Bernstein (MD)

Musical Prods Inc 521 W 26 St Zip 60616 Tel 225-
9117 Pres Vincent Sosa (Jackets only) (M)

INDIANA

• **INDIANAPOLIS (Area Code 317)**

Bowers Rec Sleeve Co 5331 N Tacoma Ave Zip 46220
Tel 253 4321 Pres Robert Bowers Gen & Sales
Mgr Charles H Kaufman (Sleeves only) (MD)

Imperial Packaging Co Inc 7800 Records St Zip 46226
Tel 545-7476 (Jackets only)

Home office: Brooklyn (New York Metropolitan Area)
N Y Imperial Paper Box Corp

Rutgers Packaging Corp 620 S Belmont Ave Zip 46221
Tel 635-7777 (Sleeves only)

PROMOTIONAL 45 R.P.M. RECORD MAILING ENVELOPES

12" LP RECORD MAILING SYSTEM

Unique Record Mailers—For 1 to 2 LP's
Variable Record Folders—For 3 to 15 LP's

7"—10"—12" ENVELOPES & BOARDS



Edward R. White ^I _{N.C.}

Murray Hill 7-2167

18 EAST 41st STREET, NEW YORK, N.Y. 10017

• **TERRE HAUTE (Area Code 812)**

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.) Fort Harrison Ind'l Park Tel 466-9841 VP Don Ford
Home office: Great Neck L.I. N.Y.
 Modern Album of Indiana Inc 1299 Voorhees St Zip 47808 Tel 235-6001 Pres & Gen Mgr Richard Fields (Jackets only)
Home office: Hauppauge L.I. N.Y. Modern Album & Finishing Co. Inc

MARYLAND

• **BALTIMORE (Area Code 301)**

Mastech (Mastering Technology Labs.) (div. of Concept/Music), PO Box 11210 Zip 21239 Tel 323-4748 Owner & Eng. Walt Copeland (Jackets only) (SEE ADVERTISEMENT)

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Rec'g Co. Inc 321 Revere St. Revere 02151 Tel 289-6800 Pres Vincent P. Giarrusso Gen Mgr Raymond G. Samora Sales Mgr Victor Mancini (M)
 Music Designers Inc 1126 Boylston St Zip 02215 Tel 262-3546 Pres & Adv Mgr Jeff Gilman Sales Mgr Fred Berk (D)

• **CHICOPEE (Area Code 413)**

Dielectrics Inc 6 Second St Zip 01020 Tel 598 8308 VP & Prod Mgr Eric Stahl

MICHIGAN

• **DEARBORN (Area Code 313)**

New Directions Inc 5539 Schaefer Zip 48126 Tel 584 1770 Sales Mgr Kenneth Pytlak (Jackets only)

MINNESOTA

• **MINNEAPOLIS (Area Code 612)**

Meta-Com Inc 707 W Broadway Zip 55411 Tel 588-2781 Pres & Mktg Dir James I. McCann Sales Mgr Phillip T. Levin (D)

MISSOURI

• **ST. LOUIS (Area Code 314)**

Sea Cruise Prods Inc PO Box 11387 Zip 63105 Tel 771-7467 776-3410 Pres & Gen Mgr Ken Keene Sales Mgr Tom Pallardy Adv Mgr P. H. Catalano (MD)

NEVADA

• **CARSON CITY (Area Code 702)**

Gopher Prods Corp PO Box 1812 Zip 89701 Tel 882 93333 Pres Warren Perkins (Sleeves only) (M)

NEW JERSEY

• **EDISON (Area Code 201)**

Shepard Printing Corp 180 Talmadge Rd Zip 08817 Tel 287-4464 NYC (212) 255-1930 (Jackets only) (M)
Branch: New York N.Y.

• **PARK RIDGE (Area Code 201)**

Custom Rec. Mfg Co. (div. of Cadet Recs. Inc.) PO Box 176 Zip 07657 Tel 391 3676 NYC (212) 349 3900 Gen Mgr Robert Herrington
Home office: Los Angeles Calif

NEW YORK

• **CLARENCE (Area Code 716)**

Mark Custom Rec'g Serv 10815 Bodine Rd Zip 14031 Tel 759 2600 Pres Vincent S. Morette (Jackets—M D, Sleeves—D)

• **COMMACK, L.I. (Area Code 516)**

Robins Inds Corp 75 Austin Blvd Zip 11725 Tel 543-5200 Pres Herman Post Sales & Adv Mgr Jack Friedland (Sleeves only) (M)

• **GREAT NECK, L.I. (Area Code 516)**

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.) Community Dr Zip 11022 Tel 487 0200 Pres Murray Gordon Exec VP Dallas Kern
Branches: Los Angeles Calif Terre Haute Ind New York N.Y.

• **HAUPPAUGE, L.I. (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l) 915 Motor Pkwy Zip 11787 Tel 234 1400 Pres George N. Fishman VP & Gen Mgr G. Thalasinis, Office Mgr Ed Boutin
 Modern Album & Finishing Co. Inc Gilpin Ave Zip 11787 Tel 234 1100 NYC (212) 291-7600 TWX (710) 582-2453 Pres G. D. Thomas Exec VP R. A. Froehlig Gen Mgr Jerry Newcomb (Jackets only)

Branches: Burbank (Los Angeles Metropolitan Area) Calif Modern Album of California Inc Terre Haute Ind Modern Album of Indiana Inc Nashville Tenn Modern Album of Tennessee Inc
Int'l branch: Canada, Modern Album of Canada Ltd

• **HICKSVILLE, L.I. (Area Code 516)**

Andrews-Nunnery Envelope & Paper Corp (sub. of Viewlex Inc.) 74 Alpha Plaza Zip 11802 Tel 931-6500 Pres Stuart M. Andrews Jr Sales Mgr John Muller (Sleeves only)
Nat'l sales office: New York, N.Y. Viewlex Custom Servs

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Album Graphics Inc 35 W 53 St Zip 10019 Tel 489-0793 VP Mktg Richard Block (M)

Home office: Melrose Park (Chicago Metropolitan Area) Ill

Alpak Supply Corp 47 W 34 St Zip 10001 Tel 563 1328 Pres Al Cantor Sales Mgr Sandra Cantor (MD)

Apon Rec. Co. Inc PO Box 3082 Steinway Sta Long Island City 11103 Tel 721-5599 Pres Andre M. Poncic Mgr Don Zernann (M)

Barcone Assocs 29 E 37 St Zip 10016 Tel 457 7700 Pres Barry F. Cohen (M)

G. Benson & Co. Inc 480 Canal St Zip 10013 Tel 925 7100 Pres Gerald J. Benson Sales Mgr Gil Benson Adv Mgr R. Evans (M)

Brown Paper Co. Inc 186 Seventh St Brooklyn 11215 Tel 965-3600 (SEE ADVERTISEMENT)

Disc Communications Ltd 743 Fifth Ave Zip 10022 Tel 371 0390 Pres Charles E. Blake Sales & Adv Mgr William Cullen (M)

E. R. H. Sales Corp 221 W 57 St Zip 10019 Tel 582 4200 Pres Lee Halpern Sr Exec VP Howard Roseff VP's Michael & Larry Halpern

Guaranteed Printing Serv Co. Inc 119 W 23 St Zip 10011 Tel 929-2410 Pres Alexander Pollack Sales & Adv Mgr Albert Pollack (M)

Imperial Paper Box Corp 252 Newport St Brooklyn 11212 Tel 346-6100 (Jackets only)

Branches: Los Angeles Calif Imperial Pacific Sales Corp Indianapolis Ind Imperial Packaging Co. Inc

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.) 18 E 48 St Zip 10017 Tel 752-4670 Sr VP Sales Lee Koppelman (Sales office only)

Home office: Great Neck L.I. N.Y.

Lee-Myles Assocs Inc 160 E 56 St Zip 10022 Tel 758 3232 Pres Robert M. Miller (M) (SEE ADVERTISEMENT)

Mac Murray Press Inc 10 Jones St Zip 10014 Tel 924-1530 Pres Sales & Adv Mgr Max Finesmith (M)

Mic-Tone Printing Corp 1637 Utica Ave Brooklyn 11234 Tel 253-9696 (Jackets only)

Pacific Eye & Ear Co. Inc 18 E 48 St Zip 10017 Tel 755-2515 (M)

Home office: Los Angeles, Calif

Passantino Printing Co. Inc 311 W 43 St Zip 10036 Tel 586-1540 Pres Charles V. Passantino (M)

Progressive Label & Litho Co 286-290 Stanhope St Brooklyn 11237 Tel 497-2320 Pres & Sales Mgr Jerome J. Rood Adv Mgr Bernard Stein (Jackets only) (M) (SEE ADVERTISEMENT)

Queens Lithographing Ccpr 52-35 Barnett Ave Long Island City 11104 Tel 457-7700 Pres Jack Hecht VP Eric Kaltman Sales Mgr Gerry Sanders Adv Mgr Richard Roth (M)

Branch: Los Angeles Calif Queens Envelope of California

Shepard Printing Corp 233 Spring St Zip 10013 Tel 255-1930 Pres Philip M. Rosenbloom (Jackets only) (M)

Home office: Edison, N.J.

Shorewood Packaging Ccpr 10 E 53 St Zip 10022 Tel 371 1500 Pres Paul Shore VP Mktg Floyd S. Gihert Sales Mgr Kew Rosenblum (M)

Branch: Los Angeles Calif

Viewlex Custom Servs 1290 Ave of the Americas Zip 10019 Tel 581-5647 Pres Andy Gafel VP Sales Phil Picone (Sales office only) (Sleeves only)

Plant: Hicksville L.I. N.Y. Andrews-Nunnery Envelope & Paper Corp (SEE ADVERTISEMENT)

• **PLAINVIEW, L.I. (Area Code 516)**

Delrama Int'l 37 Newtown Rd Zip 11803 Tel 293 8740 Pres Thomas Della Rocca Sales Mgr M. Vitale Adv Mgr D. Carson (M)

OHIO

• **CINCINNATI (Area Code 513)**

Artists Rec'g Co. Inc 320 Mill St Zip 45215 Tel 761-0011 Pres Carroll Rawling, Sales Mgr Glen Friese (Jackets only) (M)

Jewel Rec'g Co., 1594 Kinney Ave Zip 45231 Tel 522-9336 Pres Rusty York, Sales Mgr Harry Urschel, Adv Mgr Linda Yoik (Jackets only) (D)

Queen City Album Inc 2822 Spring Grove Ave Zip 45225 Tel 681-8400 Pres Edward R. Bosken Sales Mgr Joseph Sluder Adv Mgr Bill Sachs (D) (SEE ADVERTISEMENT)

Rite Rec. Prods Inc 9745 Lockland Rd Zip 45215 Tel 733-5533 Pres Carl J. Burkhardt Sales Mgr Philip Burkhardt (Jackets only) (M)

• **COLUMBUS (Area Code 614)**

Graphics of Columbus Inc 5211 N. High St Zip 43214 Tel 846-6126 Pres R. G. Kindred (M)

**MAILERS AND ACCESSORIES
 FOR THE
 PHONO—RECORD—CARTRIDGE
 AND CASSETTE INDUSTRIES**

Shipping arrangements to all fifty states

Call or write for information



William Brown

BROWN PAPER CO.
 186 7th Street
 Brooklyn, New York 11215
 (212) 965-3600

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

Treehouse Ents 1220 NW 39 Zip 73118 Tel 528 4077
Pres R Gilleland (Jackets only) (M)

PENNSYLVANIA

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Community Press 6047-49 Woodland Ave Zip 19142
Tel 729-4655

• PITTSBURGH (Area Code 412)

Record-Rama 635 Butler St Zip 15223 Tel 781-2155
Owner Paul C Mawhinney Sales Mgr Harry Cook
Adv Mgr Colette M Mawhinney (Jackets—D
Steeves—M)

• SCRANTON (Area Code 717)

Keystone Printed Specialties Co Inc 321 Pear St Zip
18505 Tel 346-1761 Pres Philip G Fischer Jr
Sales Mgr Martin C Fischer (M) (SEE ADVERTISE-
MENT)

• SHARON (Area Code 412)

Marjon Recs & Rec g Servs 159 Easton Rd Zip 16146
Tel 347-4726 Pres John T Krzancic Sales Mgr
Martha Krzancic Adv Mgr Ruth Rust (Jackets only)
(M)

PUERTO RICO

• CANOVANAS (Area Code 809)

Montilla Recs of Puerto Rico Inc PO Box 594 Zip 00629
Tel 876-2560 722-0173 Owner Fernando J Mon-
tilla Gen Mgr Jose E Montilla III

• SAN JUAN (Area Code 809)

Rio Piedras Rec Mfg Inc PO Box 4785 Zip 00936 Tel
764-3960 Mgr Darro Gonzalez (M)

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim Pat Ents PO Box 654 Hillwood Dr Zip 37334 Tel
433 2323 (Jackets only)

• NASHVILLE (Area Code 615)

Albums N Things (div of Frank James Ents) PO Box
11746 Zip 37211 Tel 833 7658 Owner Ricc Ko-
ger

Betty Cox Customer Serv., PO Box 22723 Zip 37202
2621 Pleasant Green Rd Zip 37214 Tel 883 7276
Pres Brian R Larimer Gen & Sales Mgr Cynthia Cox
Pardue

Modern Album of Tennessee Inc 121 Fifth Ave S Zip
37203 Tel 255 7461 Pres & Gen Mgr Richard
Fields (Jackets only)
Home office: Hauppauge LI NY Modern Album &
Finishing Co Inc

Nashville Int'l Corp 20 Music Square W Zip 37203 Tel
256-2885 Pres Reggie M Churchwell VP Opns
Ron Coats Sales Mgr Bob Dixon Adv Mgr James
E Gray (M) (SEE ADVERTISEMENT)

Pinwheel Art & Photography Studios Inc 1211 16 Ave S
Zip 37212 Tel 385-0570

Quaddes Corp PO Box 7219 415 Fourth Ave S Zip
37201 Tel 254-9426 (Jackets only)

Ram Ents Inc PO Box 7195 415 Fourth Ave S Zip
37210 Tel 256-8920 Pres B J Dillard Sales Mgr
P E Chumley (Jackets only) (M)

Sound of Nashville Inc 160 Second Ave S Zip 37201
Tel 244-1124 Pres Robert R Nelson Sales Mgr
Gary Moore

Williams Printing Co 417 Commerce Zip 37219 Tel
256-7125 Pres F L Williams Jr VP & Adv Mgr
Paul W Moore Sales Mgr Bob Johnson (Jackets only)
(M)

TEXAS

• FORT WORTH AREA (Area Code 817)

Rec-O-Press Inc PO Box 5328 609 N Great Southwest
Pkwy Arlington 76011 Tel 261 4941 Pres W I
Spritler Sales Mgr Charles Spritler (Jackets—M
Steeves—D)

• HOUSTON (Area Code 713)

M & M Rec Prod n Co 5828 Parkersburg Zip 77036 Tel
782 0120 (Jackets only)

• SAN ANTONIO (Area Code 512)

B C L Ents Inc 1002 Hoelgen St Zip 78210 Tel 532-
3216 Pres Foy Lee VP James C Burton Sec y-
Treas Charles M Cole

UTAH

• SALT LAKE CITY (Area Code 801)

D R C Corp 3319 S 300 West Zip 84115 Tel 487-
3724 Pres Randal S Chase (Jackets only) (MD)

VERMONT

• SPRINGFIELD (Area Code 802)

Gregorie Nelson Ficara Ents 40 Clinton St Zip 05156 Tel
885 3820 Pres Gregorie N Ficara Sales Mgr Patty
Greenia (D)

VIRGINIA

• NORFOLK (Area Code 804)

Tarzac Entertainment Ents 638 Muskogee Ave Zip
23509 Tel 853 2304 Owner Ronald C Wagener
(D)

WASHINGTON

• SEATTLE (Area Code 206)

Mantra Cinema Sound 65 Marion St Zip 98104 Tel 623
9643 Pres George M Woodley (M)
Branches: San Mateo (San Francisco & Bay Area) Man-
tra Studio Santa Barbara Calif Mantra Corp

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec g Box 1354A Rt 2 Zip 82001 Tel
638-8733 Pres Ray Alexander Sales Mgr Georgia
Alexander (MD)

LABELS

*The key to the abbreviations following the com-
pany listings is: (M) Manufacturer, (D) Dis-
tribution, (I) Importer.*

ARIZONA

• PHOENIX (Area Code 602)

Wakefield Mfg Inc 1745 W Linden St Zip 85005 Tel
252-5644 Pres Richard A Wakefield (M)

ARKANSAS

• CONCORD (Area Code 501)

Rim Rock Mfg Co Inc Zip 72523 Tel 668-3404

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Graphics Inc., 424 N Larchmont Blvd. Zip 90004.
Tel 462-0823. Mgr. Edward Dwyer. (M)
Home office: Melrose Park (Chicago Metropolitan
Area), Ill.

Allied Rec Co., 6110 Peachtree St. Zip 90040. Tel 685-
5890. TWX (910) 580-4731 Pres Daken K Broad-
head, VP & Gen. Mgr. John F. Wegner; Mktg. Dir.,
Samuel M Broadhead (M) (SEE ADVERTISEMENT)
Bert-Co Ents (div. of Walter Reade Org. Inc.), 1855 Glendale
Blvd. Zip 90026. Tel 665-5137. Pres. 8 P Couturier;
VP & Gen. Mgr. Robert L. Couturier; Sales Mgr. James
W. Pieper (M)

Century Recs., see listing in Saugus.
Custom Rec Mfg Co. (div. of Cadet Recs. Inc.), 5810 S.
Normandie Ave. Zip 90044. Tel 753-5121 Pres.:
Jules Bihari. Exec. VP James Takeda
Branch: Park Ridge, N J.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.),
4800 S. Santa Fe Ave. Zip 90058 Tel 583-8974.
Exec VP Russell Muir, VP Sales Jack Sclar.

Home office: Great Neck, L.I., N.Y.
Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Holly-
wood 90038 Tel 462-2545.

Queens Envelope of California, 2838 E Pico Blvd Zip
90023 Tel 264-1101 VP Joseph Infuso (M)
Home office: Long Island City (New York Metropolitan
Area), N.Y., Queens Lithographing Corp.

United Sound Inc., 1811 W Magnolia Blvd., Burbank
91506 Tel 845-7435 Pres Glen Glancy, Sales Mgr.,
Jim Auchterlonie (M)

• SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip
94103 Tel 431-7373. Pres. Robert D Conlan; Sales
Mgr. Richard T. Conlan (M)

Mantra Studio, 2207 S. El Camino Real, San Mateo 94403.
Tel 574-1500. Pres. & Eng. Scott Jackson (M)
Home office: Seattle, Wash. Mantra Cinema Sound.

• SANTA BARBARA (Area Code 805)

Mantra Corp., 1169 Oriole Rd. Zip 93103. Tel 969-4754.
VP Sales & Mktg. Paul W. Schofield. (M)
Home office: Seattle, Wash., Mantra Cinema Sound.

• SAUGUS (Area Code 805)

Century Recs. (div. of Keyser-Century Corp.), 26000 Spring-
brook Rd Zip 91350 Tel 259-2360; LA (213) 365-
3991. Mktg. Dir. Gene Schutz, Sales Mgr. Dick Max-
well, Sales Development Dir. George Krieger (M) (SEE
ADVERTISEMENT)

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S Clermont St Zip 80222 Tel 757-
3377

CONNECTICUT

• UNION CITY (Area Code 203)

A C Hampson Printing Co. Inc., 168 City Hill St. Zip
06770. Tel 729-2294 Pres. A.C. Hampson, VP. A.D.
Hampson; Sales Mgr. A. Payne. (M)

FLORIDA

• MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd Zip 33138. Tel.
757-1626
Prosound Inc., 8194 NW St., Hialeah 33015. Tel 558-
0152 Gen. Mgr. Jose A. Valdez. (M)

• SARASOTA (Area Code 813)

Vaughan Assocs., PO Box 5808. Zip: 33579. Tel 924-
3734

GEORGIA

• LAKEMONT (Area Code 404)

C S A Printing & Bindery Inc. Zip 30552 Tel 782-3931

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

A G I Plant Inc., see Album Graphics Inc.
A-K Sound Rec'g, PO Box 246, Orland Park 60462. Tel.
349-1325. Owner Al Kiticca. (D)

BERNIE STEIN JERRY ROOD

RECORD & CASSETTE LABELS

8-TRACK LABELS

RECORD JACKETS

TEL.
(212) 497-2320

PROGRESSIVE LABEL & LITHO CO. • RECORD ALBUMS, INC.

286 - 290 STANHOPE ST., BROOKLYN, N.Y. 11237

Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160 Tel 344-9100 Pres. & Mgr. Donald W. Kosterka, Sales Mgr. James A. Ladwig (M)
Branches: Los Angeles, Calif., New York, N.Y.
Int'l branch: England
 Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648 Tel 647-8730
 Musical Prods. Inc., 521 W. 26 St. Zip 60616 Tel 225-9117 Pres. Vincent Sosa (M)

INDIANA

• TERRE HAUTE (Area Code 812)

Artco Press Inc., PO Box 1445 Zip 47808 Tel 232-0926 Pres. James S. Royse, Sales Mgr. Don Wilson (M)
 Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park Tel 466-9851 VP. Don Ford
Home office: Great Neck, L.I., N.Y.
 Woodburn Printing Co. (div. of Unique Graphics Corp.), 25 S. Sixth St. Zip 47808 Tel 232-0164 Pres. Donald P. Pendergast, Sales Mgr. John Avelis (M)

MARYLAND

• BALTIMORE (Area Code 301)

Mastech (Mastering Technology Labs) (div. of Concept/ Music), PO Box 11210 Zip 21239 Tel 323-4748
Owner & Eng: Walt Copeland (SEE ADVERTISEMENT)

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151 Tel 289-6800 Pres. Vincent P. Giarrusso, Gen. Mgr. Raymond G. Samora, Sales Mgr. Victor Mancini (M)

• CHICOPEE (Area Code 413)

Dielectrics Inc., 6 Second St. Zip 01020 Tel 598-8308 VP & Prod. Mgr. Eric Stahl

MICHIGAN

• DEARBORN (Area Code 313)

New Directions Inc., 5539 Schaefer Zip 48126 Tel 584-1770 Sales Mgr. Kenneth Pylak

MINNESOTA

• MINNEAPOLIS (Area Code 612)

Meta-Com Inc., 707 W. Broadway Zip 55411 Tel 588-2781 Pres. & Mktg. Dir. James I. McCann (D)
 Universal Marking Systems Inc., 2320 E. 26 St. Zip 55406 Tel 721-7466 Pres. Ken Lawrence, Mktg. Mgr. Jack O'Neil

NEW JERSEY

• JERSEY CITY (Area Code 201)

Saxon Adhesive Prods. Inc., 880 Garfield Ave. Zip 07305 Tel 451-1979, NYC (212) 594-5610 VP & Gen. Mgr. Marshall Rose, Sales Mgr. John Haggerty

• MOUNTAINSIDE (Area Code 201)

Bestway Prods. Inc., 1105 Globe Ave. Zip 07092 Tel 232-8383

• PARK RIDGE (Area Code 201)

Custom Rec. Mfg. Co. (div. of Cadet Recs. Inc.), PO Box 176 Zip 07656 Tel 391-3676, NYC (212) 349-3900
 Gen. Mgr. Robert Herrington
Home office: Los Angeles, Calif.

NEW YORK

• ALBANY (Area Code 518)

Cathedral Sound Studios Inc., 1575 Fifth St. Zip 12144 Tel 465-5689 Pres. Patrick Tessitore, VP. Donald Person

• CLARENCE (Area Code 716)

Mark Custom Rec'g Serv., 10815 Bodine Rd. Zip 14031 Tel 759-2600 Pres. Vincent S. Morette (M)

• GREAT NECK, L.I. (Area Code 516)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Community Dr. Zip 11022 Tel 487-0200 Pres. Murray Gordon, Exec. VP. Dallas Kern
Branches: Los Angeles, Calif., Terre Haute, Ind., New York, N.Y.

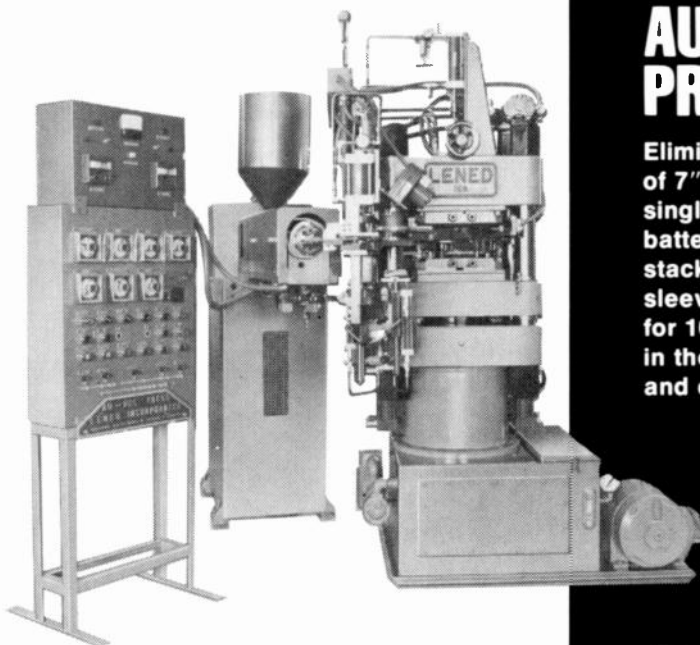
• HAUPPAUGE, L.I. (Area Code 516)

Disc Graphics (div. of Pickwick Int'l), 915 Motor Pkwy. Zip 11787 Tel 234-1400 Pres. George N. Fishman VP & Gen. Mgr. G. Thalasinis, Office Mgr. Ed Boutin

Pres-Tige Label Corp., 255 Oser Ave. Zip 11787 Tel 273-0020 Pres. Jerry Sybul, VP & Gen. Mgr. Ernie Menkes, Sales Mgr. John Scholl

• NEW YORK METROPOLITAN AREA (Area Code 212)

Adhesive Applications Assocs. (div. of G. Benson & Co. Inc.), 480 Canal St. Zip 10013 Tel 925-7100 Pres. Gerald J. Benson, Sales Mgr. Gil Benson, Adv. Mgr. R. Evans (M)
 Album Graphics Inc., 35 W. 53 St. Zip 10019 Tel 489-0793 VP. Mktg. Richard Block (M)
Home office: Melrose Park (Chicago Metropolitan Area), Ill.
 Apcon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103 Tel 721-5599 Pres. Andre M. Ponic, Mgr. Don Zernann (M)
 Barcone Assocs., 29 E. 37 St. Zip 10016 Tel 457-7700 Pres. Barry F. Cohen (M)
 Disc Communications Ltd., 743 Fifth Ave. Zip 10022 Tel 371-0390 Pres. Charles E. Blake, Sales & Adv. Mgr. William Cullen (M)
 E. R. H. Sales Corp., 221 W. 57 St. Zip 10019 Tel 582-4200 Pres. Lee Halpern, Sr. Exec. VP. Howard Roseff, VP's Michael & Larry Halpern
 Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip 10011 Tel 929-2410 Pres. Alexander Pollack, Sales & Adv. Mgr. Albert Pollack (M)
 Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 18 E. 48 St. Zip 10017 Tel 752-4670 Sr. VP. Sales Lee Koppelman (Sales office only)
Home office: Great Neck, L.I., N.Y.
 Lee-Myles Assocs. Inc., 160 E. 56 St. Zip 10022 Tel 758-3232 Pres. Robert M. Miller (M) (SEE ADVERTISEMENT)
 Mac Murray Press Inc., 10 Jones St. Zip 10014 Tel 924-1530 Pres., Sales & Adv. Mgr. Max Finesmith (M)
 Passantino Printing Co. Inc., 311 W. 43 St. Zip 10036 Tel 586-1540 Pres. Charles V. Passantino (M)
 Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237 Tel 497-2320 Pres. & Sales Mgr. Jerome J. Rood, Adv. Mgr. Bernard Stein (M) (SEE ADVERTISEMENT)
 Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104 Tel 457-7700 Pres. Jack Hecht, VP. Eric Kaltman, Sales Mgr. Gerry Sanders, Adv. Mgr. Richard Roth (M)
Branch: Los Angeles, Calif., Queens Envelope of California
• UTICA (Area Code 315)
 Oneida Video Audio Tape Cassette Corp., 760 Blantina St. Zip 13501 Tel 735-6187 Pres. Stanley Markowski, Sales Mgr. Joyce Markowski, Adv. Mgr. Mike Cristalli (M)



LENED AUTOMATED RECORD PRESSING SYSTEMS

Eliminate hand operations in the production of 7", 10" and 12" phonograph records. A single machine tender can operate a battery of these units, simply by providing stacks of labels and removing stacked and sleeved records at the delivery end. Proven for 10 years. In excess of 400 installations in the U.S., Canada, Europe, the Orient, and other areas.

Write or phone for information regarding Lened systems... or for information about Lened's other equipment for the industry including packaging, handling, counting, imprinting, and tape duplicating machinery.



LENED INTERNATIONAL CORP.
 489 Henry Street, Elizabeth, New Jersey 07201
 Telephone: 201-354-5205

OHIO

• **CINCINNATI (Area Code 513)**

Artist's Rec'g Co. Inc., 320 Mill St. Zip 45215 Tel 761-0011. Pres. Carol Rawling; Sales Mgr. Glen Friese. (M)
 Queen City Album Inc., 2832 Spring Grove Ave Zip 45226 Tel 681-8400 Pres. Edward R. Bosken, Sales Mgr Joseph Sluder, Adv. Mgr Bill Sachs (D) (SEE ADVERTISEMENT)

• **COLUMBUS (Area Code 614)**

Graphics of Columbus Inc., 5211 N. High St Zip 43214 Tel 846-6126 Pres R.G. Kindred (M)

PENNSYLVANIA

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Community Press, 6047-49 Woodland Ave Zip 19142. Tel 729-4655.
 Fenton Label Co., Coral & Buckius Sts Zip 19124 eTel 288-2910
 Plastic Ents. Corp., Industrial Hwy., Southampton 18966 Tel 355-7555 Pres Joe Stewart (M)

• **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip 18505. Tel 346-1761. Pres. Philip G. Fischer Jr., Sales Mgr Martin C. Fischer (M) (SEE ADVERTISEMENT)

• **SHARON (Area Code 412)**

Marjon Recs & Rec'g Servs., 159 Easton Rd Zip 16146. Tel 347-4726 Pres John T. Krzancic, Sales Mgr. Martha Krzancic, Adv. Mgr Ruth Rust (M)

PUERTO RICO

• **CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594 Zip 00629 Tel 877-2560. 722-0173 Owner Fernando J. Montilla, Gen. Mgr Jose E. Montilla III

TENNESSEE

• **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ents., PO Box 654, Hillwood Dr Zip 37334 Tel 433-2323

• **NASHVILLE (Area Code 615)**

Albums 'N Things (div. of Frank James Ents.), PO Box 11746 Zip 37211 Tel 833-7658 Owner Ricci Kogger
 M F P Inc., 453 Chestnut St Zip 37203 Tel 259-3149 Pres. Ozell Simpkins (M) (SEE ADVERTISEMENT)
 Nashville Int'l Corp., 20 Music Square W Zip 37203 Tel 256-2885. Pres. Reggie M. Churchwell, VP Opns Ron Coats; Sales Mgr. Bob Dixon, Adv. Mgr James E. Gray (M) (SEE ADVERTISEMENT)
 Pinwheel Art & Photography Studios Inc., 1211 16 Ave S Zip 37212. Tel 385-0570
 Ram Ents. Inc., PO Box 7195, 415 Fourth Ave S Zip 37210 Tel 256-8920 Pres B.J. Dillard, Sales Mgr P.E. Chumley (M)
 Sound of Nashville Inc., 160 Second Ave S Zip 37201 Tel 244-1124 Pres Robert R. Nelson, Sales Mgr Gary Moore
 Williams Printing Co., 417 Commerce Zip 37219 Tel 256-7125 Pres F.L. Williams Jr. VP & Adv. Mgr Paul W. Moore, Sales Mgr. Bob Johnson (M)

TEXAS

• **FORT WORTH AREA (Area Code 817)**

Rec-O-Press Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011 Tel 261-4941 Pres W.I. Spitzer, Sales Mgr Charles Spitzer (M)

• **HOUSTON (Area Code 713)**

M & M Rec. Prod'n Co., 5828 Parkersburg Zip 77036 Tel 782-0120

• **SAN ANTONIO (Area Code 512)**

B.C.L. Ents. Inc., 1002 Hoefgen St Zip 78210 Tel 532-3216. Pres Foy Lee, VP James C. Burton, Sec. V. Treas Charles M. Cole

• **WACO (Area Code 817)**

Mike's Print Shop, 2507 Grim Zip 76707 Tel 752-2321

VERMONT

• **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ents., 40 Clinton St Zip 05156 Tel 885-3820 Pres Gregorie N. Ficara, Sales Mgr Patty Greenia (D)

WASHINGTON

• **SEATTLE (Area Code 206)**

Mantra Cinema Sound, 65 Marion St Zip 98104 Tel 623-9643 Pres George M. Woodley (M)
 Branches: San Mateo (San Francisco & Bay Area), Mantra Studio, Santa Barbara, Calif. Mantra Corp.

WISCONSIN

• **ELKHART LAKE (Area Code 414)**

Sohn Mfg Inc., 54 West St Zip 53020 Tel 876-3361

WYOMING

• **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2 Zip 82001. Tel 638-8733 Pres Ray Alexander, Sales Mgr. Georgia Alexander (MD)

POLYETHYLENE BAGS

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

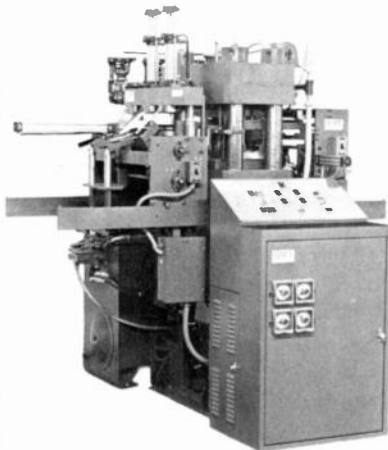
CALIFORNIA

• **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Allied Rec. Co. 6110 Peachtree St Zip 90040 Tel 685-5890 TWX 910-580 4731 Pres Daken K. Broadhead VP & Gen. Mgr John F. Wegner Mktg Dir Samuel M. Broadhead (M) (SEE ADVERTISEMENT)
 Century Recs. see listing in Saugus
 Container-Kraft Inc. 8321 De Celis Pl Sepulveda 91343 Tel 893 9721



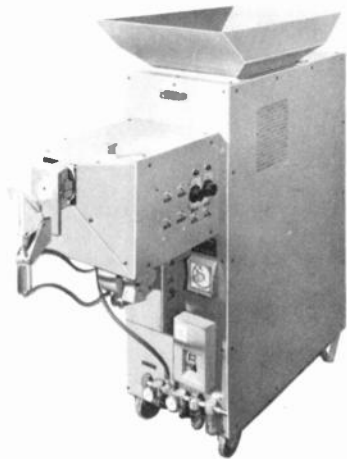
EXTRUDERS



**MODEL 3600
 DUAL 7" AUTOMATION**

The world's finest 7" & 12" record manufacturing systems, extruders, hydraulic presses & systems, automatic compound loading equipment and other related items.

Ask about 50 record pressing plants in the U.S. and 7 other countries who use our automation and extruders - including some who think they already have too many Leneds & Hamiltons.



**SOUTHERN MACHINE & TOOL CORP.
 533 HAGAN STREET
 NASHVILLE, TENN. 37203
 (615) 256-2183**

• SAN FRANCISCO & BAY AREA (Area Code 415)

Mantra Studio 2207 S. El Camino Real San Mateo 94403
Tel 574-1500 Pres & Eng Scott Jackson (M)
Home office: Seattle Wash Mantra Cinema Sound
Tong Dah Plastics Co Ltd 2728 Trousdale Dr. Burlingame
94010 Tel 697-2622 Telex 349322 Sales Mgr
Tung I Lin
Home office: Republic of China
Branch: New York Metropolitan Area N Y

• SANTA BARBARA (Area Code 805)

Mantra Corp 1169 Oriole Rd Zip 93103 Tel 969 4754
VP Sales & Mktg Paul W Schofield (M)
Home office: Seattle Wash Mantra Cinema Sound

• SAUGUS (Area Code 805)

Century Recs (div of Keysor Century Corp) 26000 Spring
brook Rd Zip 91350 Tel 259 2360 LA (213) 365
3991 Mktg Dir Gene Schutz, Sales Mgr Dick Max-
well, Sales Development Dir George Krieger (M) (SEE
ADVERTISEMENT)

• SUNNYVALE (Area Code 408)

Information Terminals Corp 323 Soquel Way Zip 94086
Tel 245-4400

COLORADO

• DENVER (Area Code 303)

Audicom Corp 995 S. Clermont St Zip 80222 Tel 757
3377

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

A K Sound Rec g PO Box 246 Orland Park 60462 Tel
349-1325 Owner Al Kitlica (D)
Bruce Packaging Co 8025 N. Kenneth Ave Skokie
60076 Tel 583 2818 Owner Joseph Halperin (D)
Fidelitone Inc. 207 N Woodwork Ln Palatine 60067 Tel
359 8800 Pres Charles Smith Sales Mgr Gordon
Oakes Mktg Serv Mgr John Strawa (D)
Instan Prods Corp 5807 W Division St Zip 60651 Tel
379 8850 Pres Peter P Rill VP Larry Woodfield (M)

INDIANA

• INDIANAPOLIS (Area Code 317)

Bowers Rec Sleeve Co 5331 N Tacoma Ave Zip 46220
Tel 253 4321 Pres Robert Bowers VP & Sales Mgr
Charles H Knuffman (MD)

MINNESOTA

• MINNEAPOLIS (Area Code 612)

Meta Com Inc 707 W Broadway Zip 55411 Tel 588
2781 Pres & Mktg Dir James I McCann (D)

NEW YORK

• COMMACK, L.I. (Area Code 516)

Robins Inds Corp 75 Austin Blvd Zip 11725 Tel 543
5200 Pres Hermin Post Sales & Adv Mgr Jack
Friedland (M)

• FREEPORT, L.I. (Area Code 516)

E V Game Inc 186 Buffalo Ave Zip 11520 Tel 378
0440 Pres Michael Damsky Exec VP & Gen Mgr
Gerald W Damsky, Nat'l Sales Mgr Jim Rohr (M)
(SEE ADVERTISEMENT)

• HAUPPAUGE, L.I. (Area Code 516)

Arista Ents Inc 35 Hoffman Ave Zip 11787 Tel 234-
7000 Pres Alan E Leifer (I)

• NEW YORK METROPOLITAN AREA (Area Code 212)

Alpak Supply Corp 47 W 34 St Zip 10001 Tel 563
1328 Pres Al Cantor Sales Mgr Sandra Cantor
(MD)
Barcone Assocs 29 E 37 St Zip 10016 Tel 457 7700
Pres Barry F Cohen (M)
Brown Paper Co Inc 186 Seventh St Brooklyn 11215
Tel 965-3600 (SEE ADVERTISEMENT)
Finetone Inc 24 Cobek Court Brooklyn 11223 Tel 336
6662 Pres Leonard Finkel Gen Mgr Herb Hartman
Mktg Mgr Irving Glasser Sales Mgr Jack Haddad
(M)
Tong Dah Plastics Co Ltd 663 Fifth Ave Zip 10022
Tel 688-1268 Sales Mgr Henry H Liao
Home office: Republic of China
Branch: Burlingame (San Francisco & Bay Area) Calif

• PLAINVIEW, L.I. (Area Code 516)

Delrama Int I 37 Newtown Rd Zip 11803 Tel 293 8740
Pres Thomas Della-Rocca Sales Mgr M Vitale Adv
Mgr D Carson (M)

OHIO

• CINCINNATI (Area Code 513)

Jewel Rec g Co 1594 Kinney Ave Zip 45231 Tel 522-
9336 Pres Rusty York, Sales Mgr Harry Urschel,
Adv Mgr Linda York. (D)

PENNSYLVANIA

• PITTSBURGH (Area Code 412)

Record Rama 635 Butler St Zip 15223 Tel 781-2155
Owner Paul C. Mawhinney, Sales Mgr Harry Cook,
Adv Mgr Colette M Mawhinney. (D)

TEXAS

• FORT WORTH AREA (Area Code 817)

Rec O Press Inc PO Box 5328, 609 N Great Southwest
Pkwy, Arlington 76011 Tel 261-4941 Pres W I
Spitler Sales Mgr Charles Spitler (D)

VERMONT

• SPRINGFIELD (Area Code 802)

Gregorie Nelson Ficara Ents 40 Clinton St Zip 05156 Tel
885-3820 Pres Gregorie N Ficara Sales Mgr Patty
Greena (D)

WASHINGTON

• SEATTLE (Area Code 206)

Mantra Cinema Sound 65 Marion St Zip 98104 Tel 623-
9643 Pres George M Woodley (M)
Branches: San Mateo (San Francisco & Bay Area), Man-
tra Studio Santa Barbara Calif Mantra Corp

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec g Box 1354A Rt 2 Zip 82001 Tel
638 8733 Pres Ray Alexander Sales Mgr Georgia
Alexander (D)

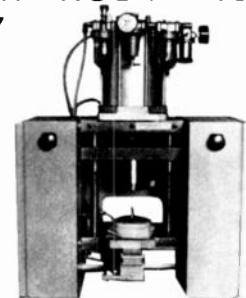
**RECORD PROCESSING
EQUIPMENT MANUFACTURERS/
IMPORTERS**

A V Rec, see Lened.
Al-Be Inds. Inc., 16633 Minnesota Ave., Paramount, Calif.
90723. Tel (213) 636-2563.
Product: Matic preplasticizer.
Alco Research & Eng g Inc., 6201 Santa Monica Blvd., Hol-
lywood, Calif. 90038. Tel (213) 466-1101. Pres: Les-
ter A. Cottrell; Gen. Mgr. Wayne O. Karson.
Chief product: Hydraulic presses.
Brand name: Pressa (SEE ADVERTISEMENT)
Aragon, see Certain-Teed.
Audiomatic Corp., 1290 Ave. of the Americas, New York,
N Y 10019. Tel (212) 582-4870. Telex 126419.
Pres Milton B Gelfand; VP Sales Timothy A Cole;
Adv Mgr. J P Lohman.
Int'l branch: France.
Chief product: Presses & plating systems.
Brand name: Audiomatic, Hamilton Mfg.
Certain-Teed Machinery Corp., PO Box 10888, McPherson,
Kan 67460. Tel (316) 241-5210 Gen. Mgr. Keith
Swinehart, Adv. & Prod Data Mgr Leonard Miller.
Chief product: Extruders.
Brand name: Aragon.
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif.
91343. Tel (213) 893-9721
Chief product: Shrink film packaging machinery.
D O W, 533 Hagan St., Nashville, Tenn. 37203 Tel (615)
256-2183. Pres. W. S. Westermann.
Chief Product: Extruder.
Brand name: Sure Shot.
Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038.
Tel (213) 467-5121. Owner & Pres Ernest M. Knight,
Sales Mgr. L.M. Hildebrand
Chief product: Disk recording styl, blank disks, stereo
disk cutting lathes.
Europa Film, see Gotham.
Extruda-Prod's ns Inc., PO Box 2087, Edison, N.J. 08817.
Tel (201) 225-0044. Pres Robert Tillis.
Chief product: Compounding extruders & preplasticiz-
ers. (SEE ADVERTISEMENT)
Finebilt Mfg Co. Inc., 931 N. Citrus Ave., Hollywood, Calif.
90038 Tel (213) 466-9511. Pres.: Alwin P. Schmid;
VP Joseph Bouzaglou.
Chief product: Pressing equip., nickel matrix produc-
tion units.
Gotham Audio Corp., 741 Washington St., New York, N.Y.
10014. Tel (212) 741-7411. Pres. Stephen F. Tem-
mer; VP Sales Eli Passin

**LOW COST + LOW UPKEEP + HIGH PRODUCTION
+ HIGH SAFETY = ECONOMY**

We are proud to offer our new economical completely pneumatic Label Cutting Press for cutting both drilled and undrilled labels. Built with the same meticulous care and to the same close tolerances as our Hydraulic Press, but at a lower price.

For more information call: (201) 539-5100 or write to:



**SCHIFF MACHINE COMPANY, INC.
28 East Hanover Ave., Morris Plains, N.J. 07950**

**TRANSCO RECORDING BLANKS...
THE STANDARD OF THE INDUSTRY**



UNSURPASSED QUALITY

Largest Manufacturer in the World Exclusively
Devoted to Recording Discs.

**TRANSCO
PRODUCTS INTERNATIONAL**

ONE WORLD TRADE CENTER, SUITE 2365, NEW YORK, N.Y. 10048 • TELEX: 233298 SPC UR

Complete range for mastering and direct playback. Used with confidence by the leading recording studios throughout the world.



SURVIVAL!

QUALITY

SERVICE



PRICE

What happens when
this triangle
is broken?

NORELCO
STYLE
BOXESNEW
PRODUCT
IDEAS8-TRACK
CARTRIDGES
&
COMPONENTS

We're interested
in
YOU!

Entertainment Products

P.O. Box 940, Warren, Pa. 16365
814 723-8600

Chief product: Disk plating equip.
Brand name: Europa Film.

Hamilton Mfg. (div. of Valley Metallurgical Processing Co. Inc.), 510 First Ave., West Haven, Conn. 06516. Tel. (203) 933-1625 Pres. Stanley Roczynski; Sales Mgr.: Joseph Roczynski. (Distributed by Audiomatic)
Chief product: Molds, presses, trimming machines, stamper dies, accessory equip.

Stanley H. Holmes Co. (div. of Noonan Machine Co.), 11900 W. Franklin Ave., Franklin Park, Ill. 60131. Tel. (312) 595-8810 Pres. Stanley Holmes; Sales Mgr. John Gaden, Chief Eng. James O'Brien
Chief product: Custom molding machines, fully automated systems, 4-post, C-frame, slab-side, horizontal, vertical, ejection, compression & transfer, hydraulic & pneumatic equipment

Hydramold 150 Record Press, see Tracy-Val

Industrial Electroforming Systems Corp., 533 Hagan St., Nashville, Tenn. 37203 Tel. (615) 256-2183. Pres. W. S. Westermann, Mgr. Mike Morgan
Chief product: Matrix electroplating system

M. Latter Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019 Tel. (213) 933-7646 Owner Melvin Larter.
Chief product: L sealers, shrink tunnels, shrink packaging equip

Lened Int'l Corp., 489 Henry St., Elizabeth, N.J. 07201 Tel. (201) 354-5205 Pres. Joseph Flusfeder
Chief product: Extruders, hydraulic systems, jacket making equip., presses & pressing & processing equip.
Brand names: AV-Rec, Lened (SEE ADVERTISEMENT)

Maple Clamp Corp., 1278 Underwood Ave., San Francisco, Calif. 94124 Tel. (415) 822-8855 Pres. Paul Joulsohn
Chief product: Pressing equip. & trimmers

Mastercraft Rec. Plating Inc., 609 W. 51 St., New York, N.Y. 10019 Tel. (212) 265-6040 Pres. Len Frank; Gen. Mgr. David Moldauer
Chief product: Plating equip

Miller Compounder, see Tracy-Val

Musical Prods Inc., 521 W. 26 St., Chicago, Ill. 60616 Tel. (312) 225-9117 Pres. Vincent Sosa
Chief product: Plating equip

Brand name: Vans

N. J. M. Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel. (201) 650-0483 Pres. R. Wellbrock; Sales Admin'r. John H. Tobin; Sales Mgr. M. C. Smith, Adv. Mgr. S. B. Dobossy.
Branches: Cupertino, Calif., PO Box 1317 Zip 95014 Tel. (408) 245-4250 Contact Heinz Manne—
Des Plaines, Ill., 2720 Des Plaines Ave. Zip 60018. Tel. (312) 296-1021 Contacts Don Finkelston, Andy Paul—
Lansdale, Pa., 116 Ardwick Terr. Zip 19446 Tel. (215) 855-3099. Contact Pete L. Heguy
Chief product: Labeling equip

Brand name: Pony Label-DRI

Nelson Machine Works Inc., Hydraulic Div., 12615 S. Main St., Los Angeles, Calif. 90061 Tel. (213) 754-2823 Pres. & Gen. Mgr. Harold R. Nelson
Chief product: Pneumatic, hydraulic & compression presses

Pony Label-DRI, see NJM

Pressa, see Alco Research

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215 Tel. (513) 733-5533 Pres. Carl J. Burkhardt; Sales Mgr. Philip Burkhardt
Chief product: Vinyl salvage equip

S. M. T., see Southern Machine

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012 Tel. (201) 473-6100
Chief product: Packaging machinery for wrapping, cartoning, labeling & shrinking

Schiff Machine Co. Inc., 28 E. Hanover Ave., Morris Plains, N.J. 07950 Tel. (201) 539-5100 Pres. Israel Schiff
Chief product: Pneumatic record label cutting machine. (SEE ADVERTISEMENT)

Southern Machine & Tool Corp., 533 Hagan St., Nashville, Tenn. 37203 Tel. (615) 256-2183 Pres. W. S. Westermann
Chief product: 7" & 12" completely automatic presses.
Brand name: SMT (SEE ADVERTISEMENT)

Standard Paper Box Machine Co. Inc., 476 Broome St., New York, N.Y. 10013. Tel. (212) 925-9818 Pres. Paul Adams; Sales & Adv. Mgr. Bruce Adams
Chief product: Record jacket manufacturing machinery

Stevenson Packaging Equip. Co. Inc., 20434 Corisco, Chatsworth, Calif. 91311. Tel. (213) 998-1512.
Chief product: Shrink film packaging equip

Sure Shot, see DDW

Transco Prods. Int'l, 1 World Trade Center, New York, N.Y. 10048 Tel. (212) 432-1400 VP. M. Roth
Chief product: Record blanks (SEE ADVERTISEMENT)

Tracy-Val Co., Somerdale Ind'l Park, 201 Linden Ave., Somerdale, N.J. 08083 Tel. (609) 627-3000. Owners: James & Paul Miller.
Chief product: Self-contained presses, compound extruders & related equip
Brand names: Hydramold 150 Record Press, Miller Compounder.

Vans, see Musical Prods.

Worldx Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel. (213) 466-3324
Chief product: Record presses & electroplating plants.

TAPE, BLANK LOADED, MANUFACTURERS

The numbers in parenthesis following the cartridge & cassette configurations are the timings available from the manufacturers.

A A see Audio Accessories Co
A S R Rec g Servs Inc 344 Kaplan Dr Fairfield N J

07006 Tel (201) 575-7010 Pres. Alan Weintraub; VP. Sam Rothberg, VP. Sales Charles Cerasia
Audio: 8-tr., cassette & open reel (custom lengths)
A T & T Rec g, 725 N. Highland, Hollywood, Calif. 90038 Tel. (213) 933-5701 Pres. Ted Gardner; Sales Mgr. Pete Sillar
Audio: Cassette (custom lengths 1-122 minutes)
A V Con, see Audio-Video Concepts Inc

A/V Paragon, see Universal Tape Corp

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632 Tel. (201) 569-7000 Pres. A F. Etno; Sales Mgr. V. J. Caraballo
Audio: 8-tr. (custom lengths 1-100 minutes), cassette (custom lengths 5-120 minutes) & open reel
Advent Corp., 195 Albany St., Cambridge, Mass. 02139 Tel. (617) 661-9500 Pres. & Gen. Mgr. H. E. Kloss; Sales Mgr. Frank Reed Adv. Mgr. Fred Goldstein
Audio: Cassette (60,90,120)

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220 Tel. (213) 537-3880 Exec. VP. C. E. Phillips; Adv. Mgr. T. Kurosaka
Video: ½" EIAJ open reel
American Tape Corp., 11 Teaneck Rd., Ridgefield Park, N.J. 07660 Tel. (201) 641-5202, NYC (212) 765-1820 Pres. Donald Gabor; Sales Mgr. George Kurtz; Office Mgr. K. Marani
Audio: 8-tr. (45,60,90)
Ampex Corp. Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063 Tel. (415) 367-3887
Branches: Glendale Calif., 500 Rodier Dr. Zip 91201 Tel. (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101 Zip 30340 Tel. (404) 451-7112—**Elk Grove Village, Ill.,** 2201 Lunt Ave. Zip 60007. Tel. (312) 593-6000—**Bethesda, Md.,** 10215 Fernwood Rd. Zip 20034 Tel. (301) 530-8800—**Hackensack, N.J.,** 75 Commerce Rd. Zip 07601 Tel. (201) 489-7400—**Abington, Pa.,** 947 Old York Rd. Zip 19001 Tel. (215) 887-7650—**Dallas, Tex.,** 1615 Prudential Dr. Zip 75235 Tel. (214) 637-5100
Audio: 8-tr. (42-84 minutes), cassette (30,60,90,120), open reel, & broadcast
Video: 1" open reel, ¾" cassette (10,20,30,40,50,60) & ½" EIAJ open reel
Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011 Tel. (212) 243-7726 Cable TAPEXRON Telex 425233 Pres.: Manuel Kopelman; Sales Mgr.: Rafi Shaor
Audio: 8-tr. (40,60,80) & cassette (30,60,90,120)
Andol Audio Prods Inc., 4212 14 Ave., Brooklyn, N.Y. 11219 Tel. (212) 435-7322 Pres. Anthony A. Maniere; Sales & Adv. Mgr. David Nocera
Audio: 8-tr. (custom lengths 1-90 minutes) & cassette (60,90,120)
Brand name: Andol Prestige
Athena Inds Inc., 90 Brighton Rd., Clifton, N.J. 07012 Tel. (201) 471-8044 Pres. Gen. & Sales Mgr. Charles Beres Jr.
Audio: Cassette (custom lengths). (SEE ADVERTISEMENT)

Audio Accessories Co. Box 628, Rt. 1, Batavia, Ill. 60510 Tel. (312) 879-5998 Sales Mgr. John S. Maloney
Audio: 8-tr., standard & endless loop cassettes, & open reel (custom lengths)
Brand name: AA
Audio Artists Ltd., PO Box 7, Wheaton, Ill. 60187 Tel. (312) 668-6682 Pres. Arne Gustafson, VP. Sales & Adv. Perry Miller; Chief Eng. Jack R. Powell
Audio: 8-tr., cassette & open reel (custom lengths)
Audiocraft Rec'g Co., 915 W. Eighth St., Cincinnati, Ohio 45203 Tel. (513) 241-4304 Pres. & Gen. Mgr. Earl T. Herzog Jr.
Audio: Cassette & open reel (custom lengths)
Audiodyne Co., PO Box 825, San Jose, Calif. 95106 Tel. (408) 287-3520 Pres. Louis R. Chiaramonte
Audio: 8-tr. & cassette (custom lengths)
AudioFax, see Cassettes Inc

Audio Magnetics Corp., 234 W. 146 St., Gardena, Calif. 90248 Tel. (213) 532-2950 Pres. Peter Hughes; Customer Servs. Dir. Lynn Chrusciel
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664 Tel. (714) 833-0020—**New York, N.Y.,** 2 Penn Plaza Zip 10001 Tel. (212) 594-9400
Int'l branches: Canada, Mexico
Audio: 8-tr. (40,45,80,90,120), cassette (10,20,30,40,45,60,76,90,120) & open reel
Video: ¾" cassette (10,30,60) & ½" EIAJ open reel
Brand name: Audio Magnetics, Tracs (SEE ADVERTISEMENT)

Audiopak, see Capitol Magnetic Prods

Audio Tek Inc., PO Box 5012, San Jose, Calif. 95150 Tel. (408) 378-5586 Pres. Robert W. Kratt
Audio: Cassette (standard & custom lengths)

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd., Clinton Md. 20735 Tel. (301) 868-7600 Pres. & Sales Mgr. Edward P. Helvey Jr.
Audio: Cassette (30,45,60,90 & custom lengths)
Brand name: AVCon

B A S F Systems, Crosby Dr., Bedford, Mass. 01730 Tel. (617) 271-4000 Pres. Guenther Grochla, VP. Sales & Mktg. R. Blanck, Nat'l Sales Dir. Gerry Berberian; Mktg. Dir. Jerry Hubeny
Branches: Melrose Park, Ill., 1800 N. 30 Ave. Zip 60160 Tel. (312) 343-6618—**Clifton, N.J.,** 460 Colfax Ave. Zip 07013 Tel. (201) 473-8424—**Dallas, Tex.,** 2520 Electronic Ln., Suite 801 Zip 75220 Tel. (214) 358-1494
Audio: 8-tr. (45,64,90) cassette (45,60,90,120) & open reel
Video: ½" EIAJ open reel

B C L Ent's Inc., 1002 Hoefgen St., San Antonio, Tex. 78210 Tel. (512) 532-3216 Pres. Foy Lee, VP. James C. Burton, Sec'y-Treas. Charles M. Cole
Betamax, see Sony Corp. of America

Bethany Fellowship Inc. 6820 Auto Club Rd., Minneapolis, Minn. 55438 Tel. (612) 944-2121
Audio: Cassette
Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave., Cleveland, Ohio 44105 Tel. (216) 752-3440 Pres. & Gen. Mgr. Thomas R. Boddie; Sales Mgr. Dennis R. Boddie
Audio: Cassette (custom lengths)

INTRODUCING THE KING WHO FEEDS HIMSELF.



The new King Self-Feed Cassette Winder.
See it position, load and eject blank or pre-recorded tape cassettes.



World leader in tape tailoring systems

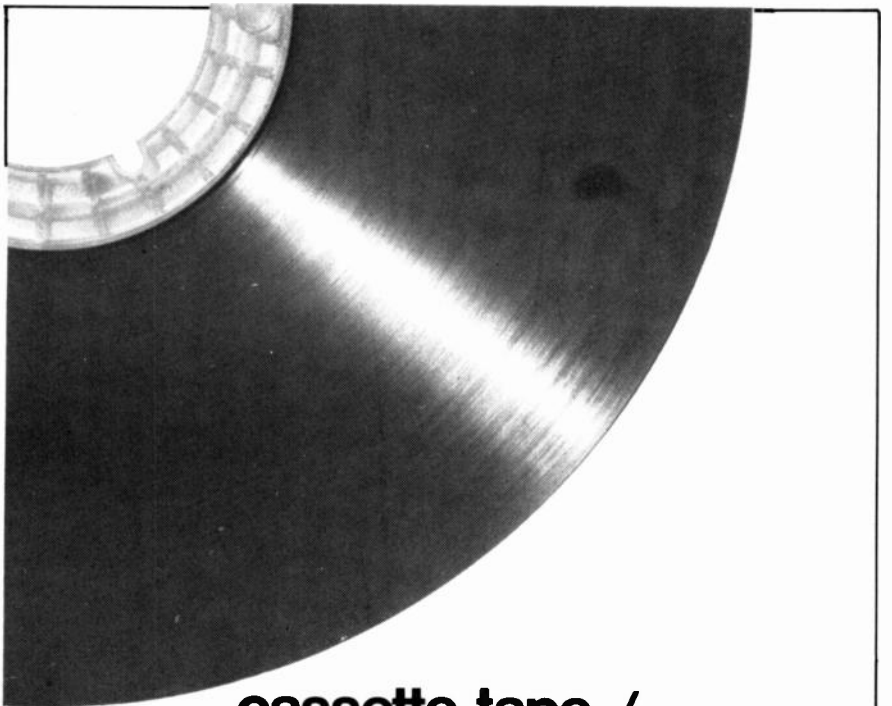
King Instrument Corporation, 80 Turnpike Road, Westboro, Massachusetts 01581, U.S.A.

Phone: (617) 366-9141 Telex: 94-8485

Brand 5 see Robins Inds Corp
 Broadcast Electronics Inc BB10 Brookville Rd Silver Spring Md 2091D Tel (301) 588 4983 Pres Andrew Szegda Sales Mgr Tom Creighton Eng g Dir Rich Weichbrod
Audio: Cassette (30 45 60 90) & open reel
 Burlington Audio Tapes Inc 106 S Long Beach Rd Ocean side LI N Y 11572 Tel (516) 764-3792 Pres Ruth Schwartz VP & Sales Mgr Rudy Schwartz
Audio: B-tr cassette & open reel (custom lengths)
Video: 1" open reel & 1/2" EIAJ open reel
Brand name: Burlington Shannon White Box
 C E S Rec g Inc 4932 South B3 E Ave Tulsa Okla 74145 Tel (918) 627 8471 Pres Harvey L Thomas VP Mktg & Adv James E Lowm
Audio: 8 tr & cassette (custom lengths to 90 minutes)
 Cantor Prod ns (div of Cantor Corp) 2220 E Third St Dayton Ohio 45403 Tel (513) 253 5146 Pres & Sales Mgr Geirr Aakhus Adv Mgr Guy T Kennedy
Audio: Cassette & open reel (custom lengths)
Brand name: Cantortape
 Capitol Magnetic Prods (div of Capitol Recs Inc) 1750 N Vine St Los Angeles Calif 90028 Tel (213) 462 6258 TWX (910) 321-3723 Prus A P Cunha Mktg Servs Dir John M Ricci Sales Mgr Oscar Arslanian
Sales offices: Los Angeles, Calif., 3116 W 32 Ave Zip 90065 Tel (213) 255 5103—Atlanta, Ga., 1670 NE Freeway Access Rd Zip 30329 Tel (404) 321

5441—Niles, Ill., 6401 Gross Point Rd Zip 60648 Tel (312) 775 7101—**Germantown, Md.,** Century XXI 20030 Century Blvd Zip 20767 Tel (301) 428 0795—**Dedham, Mass.,** 235 Elm St Zip 02026 Tel (617) 329-5777—**New York, N.Y.,** 1370 Ave of the Americas Zip 10019 Tel (212) 757 7470—**Cleveland, Ohio,** 7123 Pearl Rd Zip 44130 Tel (216) 888-6010—**Dallas, Tex.,** 6730 Oakbrook Blvd Zip 75235 Tel (214) 637 1890
Int'l branches: Mexico Singapore
Audio: B-tr (32 40 45 60 64 90 100 120) cassette (30 45 60 90 120) open reel & broadcast
Brand name: Audiopak Learning Tape by Capitol Mod Tape by Capitol Music Tape by Capitol
 Cassette Masters Corp 2 Bashford St Yonkers N Y 10701 Tel (914) 968-1605 Pres Leonard Ripley Sales Mgr V J De Paul
Audio: Cassette (custom lengths 1 120 minutes)
 Cassettes Inc Cook Consultants Inc PO Box 22857 2510 SW Third Ave Fort Lauderdale Fla 33315 Tel (305) 525-3355 Pres G Robert Franklin Sales & Adv Mgr Ray Franklin
Audio: Cassette (30 45 60 90 120)
Brand name: AudioFak
 Century Cassette 12417 W Olympic Blvd Los Angeles Calif 90064 Tel (213) 826 4528 Pres Richard W Moore
Audio: Cassette (10 15 20 30 40 50 60 75 90 120)
 Cerron Corp 1701 S State College Blvd Anaheim Calif

928D6 Tel (714) 634-4280 LA (213) 623-1437
 Pres Ed Gamson Sales Mgr Ray Allen Div VP Sales Hal Wilde
Audio: B-tr (45 64 90) & cassette (45 60 90 120)
 Christian Dupl ns Inc 1710 Lee Rd Orlando Fla 32810 Tel (305) 299-7363 Pres R B Jack Turney Adv Mgr Marilyn Kubik
Audio: Cassette (custom lengths)
 Cinematape see Transworld Dist g
 Colton Cassette Corp 340A W Valley Blvd Colton Calif 92324 Tel (714) 824-1454 Owners John Chan Jack Russell (Distributor for Jechan Corp Spectrotape Corp)
Audio: Cassette (30 45 60 90 120 & custom lengths)
Brand name: Mtape
 Columbia Magnetics (div of CBS Inc) 51 W 52 St New York N Y 10019 Tel (212) 975-3051 Sales Mgr Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunser Blvd Zip 90028 Tel (213) 466 2481
Audio: 8-tr (30-100 minutes), cassette (30,60,90, 120), open reel
Video: 3/4" cassette (10,30,60)
Brand name: Columbia, Soundcraft (SEE ADVERTISE- MENT)
 Compact see Pap Inds Inc
 Concertape see Radio Shack
 Conrac Corp—Cramer Div Mill Rock Rd Old Saybrook Conn 06475 Tel (203) 388 3574 Gen Mgr Frank X Geissler Mktg Mgr J H Moor Prod Mgr George T Bracci
Audio: Cassette
 Continental Audio Video Co., 4837 Laurel Canyon Blvd, North Hollywood, Calif 91607 Tel (213) 763-5108 Pres H Guinness
 Continental Rec gs Inc 12 Irving Squate Framingham Mass 01701 Tel (617) 879 2430 237 0568 Pres L Daniel Flynn
Audio: 8 tr cassette open reel & broadcast (custom lengths)
 Cory Sound Co 440 Brannan St San Francisco Calif 94107 Tel (415) 543 0440 Pres George Cory VP & Prod n Mgr Phillip C Markinson VP Sales Lou Sinclair
Audio: Cassette (custom lengths)
 Craig Corp 921 W Artesia Blvd Compton Calif 90220 Tel (213) 537 1233 Pres Peter M Behrendt Sr VP Mktg Laurin C Davies Adv Mgr John S Romain Mktg Admin r Tim Hendrick
Audio: Cassette (60 90 120)
 Cramer Div see Conrac Corp
 Creative Communications Inc (sub of SMI) 920 N Valley Mills Waco Tex 76710 Tel (817) 776-1230 VP Mac McLain Eng g Dir Ralph Swerington
 Criterion see Lafayette Radio Electronics
 Custom Audio Inc 110 S River Rd Des Plaines Ill 60016 Tel (312) 298-6680
Audio: 8-tr cassette & open reel
 Custom Tape Dupl'rs, 6336 Arizona Circle, Los Angeles, Calif 90045 Tel (213) 645-9173 Pres Rick Taxe VP Geraldine Gonzales, Sales Mgr Audrey Wolf.
Audio: B-tr & cassette.
 D A K Inds Inc 10845 Vanowen St North Hollywood Calif 91605 Tel (213) 984-1559 WATS (800) 423- 2636 Pres Drew Alan Kaplan Sales Mgr Jay D Shipley
Audio: 8-tr (custom lengths) cassette (30 60 90, 120) & open reel
Video: 1" Ampex 1" IVC & 1/2" EIAJ open reel
 DRC Corp 3319 S 300 West Salt Lake City Utah 84115 Tel (801) 487-3724 Pres Randal S Chase
Audio: B-tr (custom lengths 40-80 minutes) cassette (30 60 90 120) & open reel
 Dalsung Ind l Corp 1182 Broadway New York N Y 10001 Tel (212) 685 5608
Home office: Korea
Audio: Cassette
 Data Packaging Corp 205 Broadway Cambridge Mass 02139 Tel (617) 868-6200 Pres Otto Morningstar Nat'l OEM Sales Mgr Jere R Hill, Adv Mgr Gregory Mathus, Consumer Sales Mgr Ron Hari
Audio: 8-tr & cassette (custom lengths)
Video: 3/4" cassette (custom lengths)
Brand name: Dynasound (SEE ADVERTISEMENT)
 Duplicator Premium see Recorderx Corp
 E I du Pont de Nemours & Co Inc Photo Prods Dept Magnetic Prods Div Glasgow Site Wilmington Del 19898 Tel (302) 453-2174 2240 Audio Prods Sales Mgr William W Oskin Jr Video Prods Sales Mgr E R Buckley
Audio: Cassette (60 90 120)
Video: 1" open reel, 3/4" cassette (10,20,30,40,50, 60), 1/2" EIAJ open reel & 1/2" VCN cassette (20,30, 50,60)
 Duratape see Mallory Dist Prods Co
 Dyna-Day Plastics Inc 1521 E Avis Dr Madison Heights Mich 48071 Tel (313) 585-6280 Pres Frank Day VP & Gen Mgr Paul Hayes
Audio: 8-tr & cassette (custom lengths)
 Dynasound see Data Packaging Corp
 Dynatrack see Simtek Communications Inc
 Electronic Homes Co 24-64 Crescent St Astoria N Y 11102 Tel (212) 545 3094 Pres Paula Boydell Sales Mgr Elias Smyrna Adv Mgr Harry Baker
Audio: 8 tr (40 45 64 80 90 100) cassette (20 30 40 60 90 120) & open reel
Brand name: Grandmaster Toyota
 El Mar Plastics Inc 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327-3180 Pres Harry Schor VP & Sales Mgr Allen Schor
Audio: 8-tr (custom lengths)
 Exactime see SSK Ents Inc
 Ferrodyne see Recording Specialties Inc
 Fidelipac (div of TelePro Inds) 109 Gauthier Dr Mount Laurel N J 08057 Tel (609) 235-3511 Pres D Boardman Gen Mgr R Cappello Sales Mgr Gene Bidun
Audio: Broadcast cartridge



cassette tape / 1/4 in. lubed tape

Audio Magnetics industrial tape products satisfy the need for a high performance magnetic duplicating tape to match the performance of today's and tomorrow's critical audio systems.

The combination of ultra high-density gamma ferric oxide particles and an advanced binder system gives Audio Magnetics' tape the characteristics you require to create the finest quality recordings.

C-zero cassette

Every Audio Magnetics compact cassette strictly adheres to the Philips cassette specification.

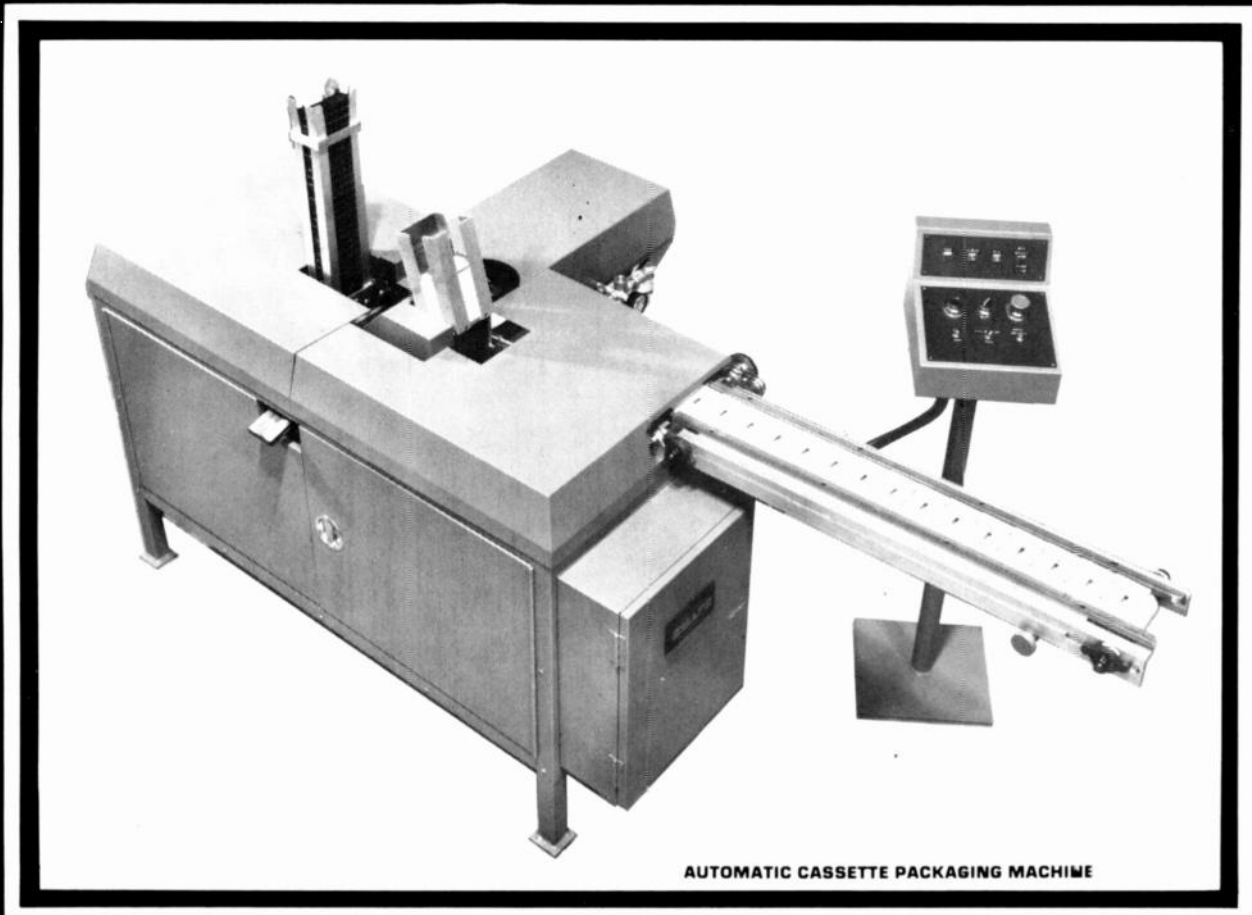
Tape duplicators know that Audio Magnetics precise engineering, proven production techniques and years of professional experience will deliver the highest possible quality in their end product.

AudioMagnetics

Fulfilling Your Worldwide Duplicating Needs

234 W. 146th Street, Gardena, California 90248 (213) 532-2950
 Geneva, Switzerland 022 435115 Telex: 845-27152
 1180 Martingrove Rd., Rexdale, Ontario, Canada

GREAT SHAPE



AUTOMATIC CASSETTE PACKAGING MACHINE

The shape of things to come is here today. At least that's what our customers say.

You see, Shape, Symmetry & Sun, Inc. is known as an innovator in the plastics and high-speed automation industry. No easy task.

Maybe it's because we manufacture the best C-O's and 8-tracks on the market. Or maybe it's because we offer the world's only modular Automatic Cassette Assembly System with built-in advantages like significant capital investment savings, easy maintenance, and the unique ability to increase production by plugging additional assembly stations into the line. And our new Automatic Cassette Packaging Machine is a great performer . . . it automatically folds, positions and loads inserts into cassette boxes at the rate of one every two seconds.

Like they say, the shape of things to come is here today.

- C-O CASSETTES
SONIC SEALED, SCREW-TYPE,
COMPUTER GRADE and/or
OTHER CONFIGURATIONS
- NORELCO BOX
- BULK CASSETTE LOCKS
- HIGH-QUALITY CASSETTE
COMPONENTS
- 8/TRACK and QUAD
CARTRIDGES

The shape of things to come is here today. Call or write our President, Tony Gelardi, and let him tell you why.

SHAPE

Shape, Symmetry & Sun, Inc.

Biddeford Industrial Park, Biddeford, Maine 04005
207-282-6155

Fleetwood Rec g Co Inc 321 Revere St Revere Mass 02151 Tel (617) 289 6800 Pres Vincent P Garrusso Gen Mgr Raymond G Samora Sales Mgr Vic tor Mancini
Audio: 8-tr cassette open reel & broadcast (custom lengths)
Video: 1" open reel 1" cartridge & 1/4" cassette (custom lengths)

Fuji Photo Film USA Inc Empire State Bldg 70th Fl New York N Y 10001 Tel (212) 736 3335 Mktg Mgr George T Saddler Video Sales Mgr John Dale
Audio: 8-tr (45 60 90) cassette (30 45 60 90 120) & open reel
Video: 2" quadrasonic 1/4" cassette (40 60 90 120)

G R T Corp 1286 Lawrence Station Rd Sunnyvale, Calif 94086 Tel (408) 734-2910 Pres Alan J Bayley Sales Mgr Herb Hershfield Adv Mgr Jack Woodman Custom Prods Div Mgr David Travis
Audio: 8-tr (35 40 60 70 80 90) & cassette (40 60 90 120)

Gabriel Mfg Co Inc 125 S Liberty Dr Stony Point N Y 10980 Tel (914) 942 0100 Pres Edmond Gabriel
Audio: 8-tr (custom lengths from 5 minutes) & cassette (15 30 60 90 120)

General Cassette Corp 1324 N 22 Ave Phoenix Ariz 85009 Tel (602) 257 1880 Pres Bill Johnson
Audio: Cassette (custom lengths)

General Magnetic Tape Co Inc 118 Rt 17 Upper Saddle River, N J 07458 Tel (201) 327-4213 Contact Bob Baker
Audio: Cassette

Globe Rec g Studio Inc 1313 Dickerson Rd Nashville Tenn 37207 Tel (615) 226-0811
Audio: Cassette & open reel

Grandmaster see Electronic Homes Co

H I Ent's Inc 9537 Telstar Ave No 121 El Monte Calif 91731 Tel (213) 444 9224 Pres Malcolm K Morrett VP Cliff Gill
Audio: Cassette

High Fidelity Rec g Inc 1059 Porter Wichita Kan 67203 Tel (316) 262 6456
Audio: 8-tr cassette & open reel

Hitachi Sales Corp 401 W Artesia Blvd Compton Calif 90220 Tel (213) 637 8383 Pres I Kawamoto Nat'l Audio Sales Mgr John C Merchant Adv Mgr Sharyl Story
Audio: Cassette (30 60 90 120)

Hitachi Shibaden Corp of America 5B 25 Brooklyn Queens Expwy Woodside N Y 11377 Tel (212) 898 1261 Pres & Adv Mgr Y Fujiyoshi Sales Mgr Morton S Russin (Video only)

Imperial Int'l Learning Corp PO Box 54B Rt 45 S Kan kakee Ill 60901 Tel (815) 933-7735 Pres Spencer A Barnard Sales Mgr George T Searls
Audio: Cassette (30 45 60 90)

Information Terminals Corp 323 Soquel Way Sunnyvale Calif 94086 Tel (408) 245-4400
Audio: Cassette

Intermagnetics Corp 1642 18 St Santa Monica Calif 90404 Tel (213) 393-9281 Chm & Chief Exec Officer Irving Katz Pres Georges Abitboul Exec VP S Terry Wherlock, George Johnson

International Audio, 17905 Sky Park Blvd Suite L Irvine Calif 92714 Tel (714) 556-1787 Pres & Gen Mgr Felipe Cervantes Sr Sales Mgr Tish Cervantes
Audio: Cassette (custom lengths)
Video: 1/2" cassette (custom lengths)
Brand name: International Audio

International Audio Inc., 2934 Malmo Dr Arlington Heights Ill 60005 Tel (312) 956-6030 Pres Dick Malloy Exec VP & Adv Mgr John Kozin Sales Mgr Bill Brn
Audio: Cassette (custom lengths 1-120 minutes) & broadcast
Video: 1/2" cassette (5 minutes)
Brand name: International Audio Video Spot

Irish Magnetic Rec g Tape (div of Morhan Nat'l Sales Co Inc) 270-78 Newtown Rd Plainville LI N Y 11803 Tel (516) 293-5582 Pres Sol Zigman Sales Mgr George Krug Adv Mgr Norman Steen
Audio: 8-tr (32 40 42 64 80 84) cassette (40 60 90 120) & open reel
Video: 1" open reel 1/2" cassette (10 20 30 60) & 1/2" EIAJ open reel
Brand name: Irish Mortone Shamrock

J V C Inds Inc 58-75 Queens Midtown Expwy Maspeth N Y 11378 Tel (212) 476-8010 Pres S Horn Sales Mgr Irv Candiotti Adv Mgr Douglas I Sheer
Video: 1/2" cassette (15, 20, 30, 60) & 1/2" EIAJ open reel

Ray Jacobs Audio, 1419 Santa Fe Ave., Long Beach, Calif 90813, Tel (213) 437-0681, Pres. Ray Jacobs, Gen Mgr Carolyn A. West, Nat'l Sales Mgr Arthur Shaw, Chief Eng Bill Burton

Javelin Electronics 6357 Arizona Circle Los Angeles Calif 90045 Tel (213) 641-4490 Pres Fred P Burns Sales Mgr D T Heckel Adv Mgr Judy Z Pomerantz
Video: 1/2" EIAJ open reel

Karex Inc 1262 Lawrence Station Rd Sunnyvale Calif 94086 Tel (408) 734-3341
Video: 1" open reel 1" cartridge 1/4" cassette 1/2" EIAJ open reel & 1/2" EIAJ cartridge
Brand name: Karex Silverchrome 2

Ken-Del Prod ns Inc 111 Valley Rd Richardson Park Del 19804 Tel (302) 655-7488 Pres H Edwin Kennedy Sales Mgr D Smith Adv Mgr Marjorie Leap
Audio: 8-tr cassette open reel broadcast (standard & custom lengths)

Kim-Pat Ent's PO Box 654 Hillwood Dr Fayetteville Tenn 37334 Tel (615) 433-2323
Audio: 8-tr cassette open reel

Kyric Corp 1530 W Sage St Tucson Ariz 85704 Tel (602) 297-1661 Pres & Sales Mgr Keyvan Mokhtarian
Audio: 8-tr, cassette, open reel (custom lengths)

Lafayette Radio Electronics 111 Jericho Tpk Syosset LI N Y 11791 Tel (516) 921 7700
Audio: 8-tr cassette & open reel
Brand name: Criterion Lafayette
 Learning Tape by Capitol see Capitol Magnetic Prods

Le-Bo Prods Co Inc 59-60 Grand Ave Maspeth N Y 11378 Tel (212) 894-5155 Pres Leslie Bokor Exec VP Leslie Dame Sales & Adv Mgr Howard Aronson
Audio: 8-tr (40, 45, 80, 90) & cassette (30, 60, 90, 120)

Lecture Brand see Robins Inds Corp

Lenco Co 3901 N 69 St Lincoln, Neb 68507 Tel (402) 464-7488 Pres Don L Leonhardt Sales Mgr Jan Young Adv Mgr Daryl O Chapelle
Branch: Bozeman, Mont., PO Box 817 Zip 59715 Tel (406) 587-8057
Audio: Cassette (custom lengths)

Liberty UA Tape Dupl g Inc 2101 S 35 St Council Bluffs Iowa 51501 Tel (712) 328-8060 Gen Mgr Mary King Sales Mgr Jim Cook

Lion Rec g Servs Inc 1905 Fairview Ave NE Washington D C 20002 Tel (202) 832-7885 Pres Harold H Lion
Audio: Cassette (60 90 120) & open reel

M J S Magnetic Rec g Tapes 516 Brooks Ave San Jose Calif 95125 Tel (408) 998-2693 Owner Michael Steiner

M M C see Magnetic Mktg Corp

Magnetic Mktg Corp 29 Valley View Terr Wayne N J 07470 Tel (201) 694-3511 Pres Thomas Hofbauer
Audio: 8-tr cassette open reel & broadcast
Brand name: MMC (SEE ADVERTISEMENT)

Magnetic Media Corp 616 Fayette Ave Mamaroneck N Y 10543 Tel (914) 698-8660 Pres Aaron Wasserman Sales Mgrs John Cristiano Douglas Scott
Int'l branch: Korea IPO Box 3283 Seoul
Audio: Cassette (SEE ADVERTISEMENT)

Magnetix Corp 770 W Bay St Winter Garden Fla 32787 Tel (305) 656-4494 Pres John Lory Adv Mgr Jim Baker
Audio: 8-tr (32 40 60 90 120) open reel & broadcast

Mallory Dist Prods Co 4760 Kentucky Ave Indianapolis Ind 46222 Tel (317) 856 3731 Pres Wayne Etter Sales Mgr F P Vendely Adv Mgr A E Baker
Audio: 8-tr (45 90) & cassette (30 45 60 90 120)
Brand name: Duratape

Mann Endless Cassette Inds Inc PO Box 1347 San Francisco Calif 94101 Tel (415) 221-2000 Pres Donald Mann Sales Mgr Bill Wells Adv Mgr Richard Lee
Audio: Endless loop cassette (12 seconds 40 minutes)

Mastro Inds Inc 3040 Webster Ave Bronx N Y 10467 Tel (212) 547-5600 Pres Mario Maccaferri Gen Mgr Marco Maccaferri Sales Mgr Nicholas Perazzo
Audio: 8-tr (45 60 90 & custom lengths) & cassette (45 60 90 120 & custom lengths)

Matsushita Electronic Corp of America 1 Panasonic Way Secaucus N J 07094 Executive & Sales Office Tel (201) 348-7000 Video Sales Div 348 7627 Pres Arthur Harada Eastern Reg I Video Sales Mgr Morris Washington
Audio: Cassette (60 90)
Video: 1/2" cassette 1" EIAJ open reel & 1/2" EIAJ cartridge

Maxell Corp of America 130 W Commercial Ave Moo nache N J 07074 Tel (201) 933-4200 Exec VP T Okada Sales Mgr Gene LeBrie Prod Adv Mgr Paul D Miller
Audio: 8-tr (46 60 90) cassette (23 30 45 60) & open reel

Media Dupl g Inc 1910 Ingersoll Ave Des Moines Iowa 50309 Tel (515) 243 2125 Pres Richard Truap
Audio: Cassette & open reel (custom lengths)

Memorex Corp 1200 Memorex Dr Santa Clara Calif 95052 Tel (408) 987 1752 Pres Robert C Wilson Sales Mgr John R Humphreys Audio Mktg Mgr John C Rohrer
Branches: Los Angeles, Calif., 11340 N Olympic Blvd Suite 100 Zip 90064 Tel (213) 478 3051—**Lombard, Ill.,** 335 Eisenhower Ln S Zip 60148 Tel (312) 620 3200—**New York, N.Y.,** 1700 Broadway Zip 10019 Tel (212) 541 7780
Audio: 8-tr (45 60 90) cassette (30 45 60 90 120) & open reel
Video: 2" quadrasonic 1" helical scan 1/4" cassette (10 15 20 30 40 50 60) & 1" helical scan

Meriton Electronics Inc 35 Oxford Dr Moonachie N J 07074 Tel (201) 440 5220 Pres S Inagaki VP Sales W Hoard Eastern Sales Mgr J D Chatburn Exec Sec y A Saso
Audio: Cassette (60 90 120)

Meta Com Inc 707 W Broadway Minneapolis Minn 55411 Tel (612) 588 2781 Pres & Mktg Dir James I McCann
Audio: Cassette (custom lengths)

Miami Tape Inc B180 NW 103 St Hialeah Fla 33015 Tel (305) 558 9211 Pres Carlos O Garcia Sales Mgr Roberto Kreuss Adv Mgr Mireya Tunon
Audio: 8-tr (40 60 90) & cassette (40 60 90 120)

Michele Audio Corp Andrew Street Rd Massena N Y 13662 Tel (315) 769-2448 Pres Gnette Cormier Gen Mgr Jack Daniels Sales Mgr Harold Friedman
Int'l branch: Canada
Audio: 8-tr (40 60 80 90)

Mitape see Colton Cassette Corp

Mod Tape by Capitol see Capitol Magnetic Prods

Monarch Electronics Inc 76 Anslie St Brooklyn N Y 11211 Tel (212) 387-0240
Audio: Cassette (30 60 90 120) & open reel

Montage Prod ns Inc 9 Industrial Dr Rutherford N J 07070 Tel (201) 935-5060 Pres Wes LeMar
Int'l affiliate: Mexico
Audio: Cassette (30 45 60 90 120)

Warren C Moore & Assocs 1101 W 88 Terr Kansas City Mo 64114 Tel (816) 333 7654 Owner W C Moore

Quality doesn't come cheaply. But it saves you money in the long run. So we take extra steps to provide you with the highest quality 8-track and cassette duplicates.

We check and re-check our tapes right down the line. Throughout the entire manufacturing and duplicating process. Because our tight quality control helps keep your costs in control.

When it comes to satisfying customers, it makes good business sense to take an extra step or two. If you agree, give us a call.

CARTRIDGE CONTROL. Providing the industry with precision sound.

We duplicate our efforts to lower your costs.




CARTRIDGE CONTROL CORPORATION
 2091 Faulkner Road, N.E.
 Atlanta, Georgia 30324
 Telephone (404) 633-4577

Since 1968.



SCANDIA

offers

**automatic
packaging machinery
& systems**

designed
for

stereo tape industry

. . .

**labelling-cartoning
wrapping-bundling
inserting operations**



For information, call or write

Scandia Packaging Machinery Co.

P.O. Box 575, Allwood Station
180 Brighton Road, Clifton, N.J. 07012 (201) 473-6100

*over fifty years designing & building automatic packaging
machinery and systems.*

Audio: 8-tr., cassette & broadcast (custom lengths)
Mortone, see Irish Magnetic Rec g Tape
Mother Dubbers Inc 2537 Carlisle Dallas Tex 75201
Tel (214) 651-9544 Pres Arnett Peel Sales Mgr
Dean Acheson Adv Mgr Jackie Mercer
Audio: 8-tr cassette open reel & broadcast (custom lengths)
Musical Tapes Inc see Video Music Corp
Music Tape by Capitol see Capitol Magnetic Prods
Nagra Magnetic Recorders Inc, 19 W 44 St., New York
N Y 10036 Tel (212) 661-8066 Pres S Kudelski
Sales Mgr D Notto, Adv Mgr L Selznick
Audio: Open reel
Nakamichi Research (USA) Inc, 220 Westbury Ave Carle
Place LI N Y 11514 Tel (516) 333-5440 Pres E
Nakamichi Adv & Mktg Mgr Ted Nakamichi Sales
Mgr T Akiyama
Branch: Santa Monica, Calif., 1101 Colorado Ave
Zip 90404 Tel (213) 451-5901 Gen & Sales Mgr
T Akiyama
Audio: Cassette
Nassau see Telephone Dynamics Corp
National Audio Co Inc 1911 S Stewart Springfield Mo
65804 Tel (417) 883-5377 Pres & Sales Mgr Ste-
ven L Stepp, Adv Mgr M M Bass
Audio: 8-tr (42 84) cassette (42 60 90 120 & custom
lengths) open reel & broadcast
National Tape Dupl rs see Ken-Del Prod ns Inc
P D Q see Unitaape Corp
Pageant/M A Miller Inds 605 Northern Blvd Chinchilla
Pa 18410 Tel (717) 587-4771 Pres Alan F Worm
ser Sales Mgr M J Fields
Audio: 8-tr (35 40, 70 80)
Pap Inds Inc, 95 Orville Dr Bohemia LI N Y 11716 Tel
(516) 567-2900 Pres Arthur Hoffer, VP & Sales Mgr
Craig M Balaban
Audio: 8-tr cassette & open reel (custom lengths)
Brand name: Compact Pap TDH
Parsons Inc 31 Olney Ave Cherry Hill NJ 08003 Tel
(609) 424-1078 Pres Roy D Parsons Sales Mgr
Dolores B Lloyd, Adv Mgr Lupe Parsons
Audio: 8-tr & cassette (custom lengths 1-99 minutes)
open reel & broadcast
Brand name: Trackmaster
Pentagon Inds Inc, 4751 N Olcott Ave Chicago, Ill
60656 Tel (312) 867-9200 Pres Tom Horton Sales
Mgr James Dow
Audio: Cassette (custom lengths)
Phylco Audio 4751A Holt Blvd, Montclair Calif 91763
Tel (714) 621-1546 Owner Robert Deates
Audio: 8-tr cassette & broadcast
Pratt-Spector Corp 46 Merrick Rd Rockville Centre LI
N Y 11571 Tel (516) 764-5061 Pres Stanley Gil-
man Adv Mgr Andrew Barr, Technical Co-ord Paul
Mastroianni
Audio: 8-tr (custom lengths) & cassette
(30, 60, 90, 120). (SEE ADVERTISEMENT)
Prestige, see Andol Audio Prods Inc
The Professional see Utopia Ultra-Sound

Programming Technologies Inc 215 W Chicago Ave Chi-
cago Ill 60610 Tel (312) 787 2700
Audio: Cassette
Project 70 Audio Servs 1127 Spring St NW Atlanta Ga
30309 Tel (404) 875 7008
Audio: Cassette
R S V P/Studio East, 832 N Van Buren Milwaukee Wis
53202 Tel (414) 271 0404 Co Owner Larry Hansen
Audio: 8-tr cassette open reel & broadcast (standard &
custom lengths)
Radio Shack (a Tandy Corp Co) 2617 W Seventh St Fort
Worth Tex 76107 Tel (817) 335-3711 Pres Lewis
F Kornfeld Sales Mgr Bernard S Appel Adv Mgr
Lawrence E Blosten Sales Promo Co-ord H L Siegel
Audio: 8-tr (40 45 80 90) cassette
(30 45 60 90 120) & open reel
Brand name: Concertape Realistic Supertape
Bill Rase Prod ns Inc 955 Venture Court Sacramento Calif
95825 Tel (916) 929-9181 Pres Gen & Sales
Mgr Bill Rase
Audio: Cassette (custom lengths 1-92 minutes) & open
reel
Realistic see Radio Shack
Recordex Corp 1300 Booth Ave Atlanta Ga 30318 Tel
(404) 351-7062 Pres Tom Allen
Audio: Cassette
Brand name: Duplicator Premium
Recording Specialties Inc 2971 Corvyn Dr Santa Clara
Calif 95050 Tel (408) 739 7201 Pres Michael P
Papp
Audio: 8-tr (90) & cassette (custom lengths in 1 minute
increments)
Brand name: Ferrodyn
Recortec Inc 777 Palomar Ave Sunnyvale Calif 94086
Tel (408) 735 8821 Pres Lester H Lee Sales Mgr
William F Lawless Adv Mgr RR Troxell
Audio: Cassette (custom lengths)
Video: 1/4" cassette (custom lengths) (SEE ADVERTISE-
MENT)
Recoton Corp 46 23 Crane St Long Island City N Y
11101 Tel (212) 392-6442 Pres Robert Borchart
Sales Mgr George Calvi
Audio: 8-tr (custom lengths) cassette (40 60 90 120)
& open reel (SEE ADVERTISEMENT)
Redding Radio (div of SJ Inds Inc) PO Box 344 Fairfield
Conn 06430 Tel (203) 579-0284 Pres J Tellis
Sales Mgr Sacha Deale
Audio: 8-tr (40 80) cassette (60 90) open reel &
broadcast
Rite Rec Prod ns Inc 9745 Lockland Rd Cincinnati Ohio
45215 Tel (513) 733-5533 Pres Carl J Burkhardt
Sales Mgr Philip Burkhardt
Audio: 8-tr (custom lengths 30-90 minutes)
Rivertone Corp Dillon Rd Monticello N Y 12701 Tel
(914) 794-8888 Pres W Adamson Sales Mgr Alan
J Adamson Adv Mgr R Schluss
Audio: 8-tr (35, 70 80) & cassette (30 60 90 120)
Robins Inds Corp 75 Austin Blvd Commack LI N Y

11725 Tel (516) 543 5200 Pres Herman Post
Sales & Adv Mgr Jack Friedland
Audio: 8 tr (40 64 80) & cassette (30 60 90 120)
Brand name: Brand 5 Lecture Brand Sonoramic
Royal Sound Co Inc 208 Buffalo Ave Freeport LI N Y
11520 Tel (516) 868 2880 Pres Mervin A Dayan
Sales Mgr Milton Dolnick Adv Mgr David Monoson
Audio: 8 tr (32 90 minutes) cassette (30-120 min
utes) & open reel
S S K Ents Inc 2488 Townsgate Rd Westlake Village
Calif 91361 Tel (213) 889 1831 Pres & Gen Mgr
S F Kara
Audio: 8 tr (custom lengths to 99 minutes) & cassette
(custom lengths to 99 minutes)
Brand name: Exactme
S T Videocassette Duplg Corp 500 Willow Tree Rd
Leona NJ 07605 Tel (201) 947 6450
Branch: New York, N.Y., Teletronics Int l Inc 220 E
51 St Zip 10022 Tel (212) 758 1750
Video: 1/2" cassette & 1/4" EIAJ open reel
Scotch see 3M Co
Sentry Inds Inc 221 N MacQuesten Pkwy Mount Ver-
non N Y 10550 Tel (914) 664-2909 Pres Harold
Rosen Sales Mgr Barry Rosen
Audio: 8 tr (40 80 100) cassette (30 60 90 120) &
open reel
Shamrock see Irish Magnetic Rec g Tape
Shannon see Burlington Audio Tapes Inc
Shape Symmetry & Sun Inc Bidddeford Ind l Park Bilde-
ford Me 04005 Tel (207) 282-6155 Pres & Adv
Mgr Anthony L Gelardi Sales Mgr Dick Keogh
Audio: 8 tr (40 60 80) & cassette (30 45 60 90 120)
(SEE ADVERTISEMENT)
Simtek Tape Inc 443 Park Ave S New York NY
10016 Tel (212) 532 3558 Pres D Richard Kraus
Mktg Mgr Mort Schlein
Audio: 8 tr cassette open reel & broadcast (custom
lengths)
Brand name: Dynatrack
Sonoramic see Robins Inds Corp
Sony Corp of America 9 W 57 St New York NY 10019
Tel (212) 371 5800 Pres Harvey Schein Sales
Mgrs R O Brien I Gross Adv Mgr Dan Gallagher
Branches: Brisbane, Calif., Crocker Ind l Park 230 W
Hill Pl Zip 94005 Tel (415) 467 4900—Compton,
Calif., 700 W Artesia Blvd Zip 90220 Tel (213)
537 4300—Opa Locks, Fla., 4230 NW 128 St Zip
33054 Tel (305) 685 6488—Atlanta, Ga., 20 Pe-
rimeter Park Suite 109 Zip 30341 Tel (404) 451
7501—Honolulu, Hawaii, PO Box 5306 1020 Auahi
St Zip 96814 Tel (808) 531 5981—Niles, Ill., 6801
W Jarvis St Zip 60648 Tel (312) 792 3600—Long
Island City, N.Y., 47 47 Van Dam St Zip 11101 Tel
(212) 361 8600—Cleveland, Ohio, 4650 W 160 St
Zip 44135 Tel (216) 433 7722—Dallas, Tex., 9004
Ambassador Row Zip 75247 Tel (214) 631-3431
Audio: Dist by Superscope

BIG PRODUCT LINES NEED BIG COUPONS

We make enough different audio/visual media products to satisfy every need.
But we can't sell you something unless we know who you are.

Six different audio cassettes to meet any price/quality demand.

- Screw type Pathfinder
- Screw type
- Pathfinder (welded body)
- High Performance
- Easy Wind
- Easy Price

- 8-Track Cartridges
- Quadrasonic Cartridges
- Mini Cassettes
- Video Cassettes
- Digital Cassettes

Private label tape loading services for all products.

Cassette & Cartridge Storage Units

- Cassette Carousels
- 8-Track Carousels
- Tape Storage Center (cassette or cartridge wall or shelf mount)
- Push-button cassette library

Regional sales and service centers located in
Cambridge, MA; Wilmington, Delaware; Chicago;
Toronto; Indianapolis; Phoenix; Los Angeles.



DATA PACKAGING CORPORATION
205 Broadway, Cambridge, MA 02139

Name _____ Title _____
Company _____
Address _____ City _____
State _____ Zip _____ Phone _____



the korean connection

Now there is a new source for C-0 cassettes and high density cassette tape. It's Magnetic Media's sister company in Seoul. The Magnetic Media Korea Corporation has combined American technology with Korean craftsmanship to bring the duplicator the best tape and cassettes in the world. Add value pricing to these high performance products and you also have

the best deal around. Plus next day delivery, since ample stock is maintained in our stateside warehouses. Yes, our tape and cassettes are manufactured 10,000 miles away but are only 10 digits away: 914 698 8660. So make this connection now and we'll send you free samples.



MAGNETIC MEDIA



Magnetic Media Corporation, 616 Fayette Ave., Mamaroneck, NY 10543 Tel: 914 698 8660

LEADER LOCK



THE HEART OF YOUR CASSETTE

That little piece of staking rod makes the big difference in the quality of your cassette.

Our leader lock is better because our acetal is DOUBLE EXTRUDED. A process which delivers a rod diameter tolerance of not more than $\pm .0005''$ (.0127mm).

— Sizes from .049'' (1.2446mm) to .068'' (1.7272mm)

— Extruded in increments of .001'' (.0254mm)

— Tolerance not more than $\pm .0005''$ (.0127mm)

— Popular sizes — .052'' (1.320mm) and .063'' (1.6002mm) stocked for immediate shipment.

Designed and engineered for the cassette industry by the Burnhams of New York, our staking rod virtually eliminates cassette failure due to leader tape pull-out.

Ask about our Mini Rod for Mini Cassettes

Exclusive Agents for the Burnhams:

CHET DUNN ASSOCIATES

Manufacturers' Representatives
20 Locke Road
Billerica, Mass. 01821
(617) 663-2000

Video: 2'' quadrasonic, 1'' open reel $\frac{3}{4}''$ cassette $\frac{1}{2}''$ EIAJ open reel & $\frac{1}{2}''$ cassette
Brand name: Betamax U-Matic
Sound Alike Music Inc. 6330 Arizona Circle Los Angeles Calif 90045 Tel (213) 645-9173 Pres Richard Taxe Sales Mgr Ronald Taxe
Audio: 8-tr (45 60 90) & cassette (30 45 60)
Brand name: Sound-Pro
Soundcraft see Columbia Magnetics
Sound-Pro see Sound Alike Music Inc
Sound Studios, 230 N Michigan Ave Chicago Ill 60601 Tel (312) 236-4814
Audio: Cassette & open reel
Sound Tape see Unitaape Corp
South Eastern Recs Mfg Corp 4380 NW 128 St Opa Locka Fla 33054 Tel (305) 685-6211 Pres Matthew San Martin Gen Mgr Manuel Bugas
Audio: 8-tr (36 70 84) & cassette (60 90 120)
Brand name: Universal
Sparta (div of Cetec Corp) 5851 Florin-Perkins Rd Sacramento Calif 95828 Tel (916) 383-5353 Pres Frank Bogusz Sales Mgr Jack Lawson Adv & Sales Promo Dir Jay Cooke
Audio: Broadcast cartridge
Studio Magnetics Co., PO Box 47, Farmingville, L.I., N.Y. 11733. Tel (516) 585-3313. Sales Mgr Robert Harvey
Audio: Cassette
Superex Electronics Corp 151 Ludlow St Yonkers N.Y. 10705 Tel (914) 965-6906 Pres Daniel Schulman Sales Mgr Marvin Paris
Audio: Cassette (46 60 90 120)
Superscope Inc 20525 Nordhoff St Chatsworth Calif 91311 Tel (213) 998-9333 Pres Joseph S Tushinsky Sales Mgr Fred C Tushinsky Adv Mgr Alan Hirshfield PR Mgr John R Furtak
Branches: Glendale, Ariz., Superscope Southwest Inc 15234 N 51 Dr Zip 85301 Tel (602) 938-4820
Mgr Donn Bangs—Itasca, Ill., Superscope Chicago Inc 1300 Norwood Ave Zip 60143 Tel (312) 569-2147 Mgr Hal Loman—Woburn, Mass., Superscope New England Inc 24 Cummings Park Zip 01801 Tel (617) 935-8250 Mgr Mario Cannata—Troy, Mich., Superscope Detroit Inc 591 Executive Dr Zip 48084 Tel (313) 588-7200 Mgr Dick Isola—Woodside, N.Y., Superscope New York Inc 56-08 37 Ave Zip 11377 Tel (212) 446-7227 Mgr Joe Deo—Bellevue, Wash., Superscope Northwest Inc 12842 NE 15 Pl Zip 98005 Tel (206) 454-5162 Mgr Dave Pedrick
Audio: 8-tr (40 60 80) cassette (45 60 90 120) & open reel
Brand name: Sony Superscope (Also see Sony Corp)
Super Sound see Tape Servs Inc
Supertape see Radio Shack
Symphonette Blank Tape (Gilligan Madison Mktg Co.) PO Box 134 Gillette N.J. 07933 Tel (201) 753 0777 VP Morton C Hillman
Branches: Los Angeles, Calif., 4845 W Exposition Blvd Zip 90016 Tel (213) 731 8034—New York, N.Y., 17 E 48 St Zip 10017 Tel (212) 688-2818
Audio: 8 tr (45 90) & cassette (45 60 90)
T D H see Pap Inds Inc
T D K Electronics Corp 755 Eastgate Blvd Garden City N.Y. 11530 Tel (516) 746 0880 Pres S Okiyama Mktg Mgr Ken Kohda
Branches: Irvine, Calif., 17072 Daimler St Zip 92705 Tel (714) 557 3460—Chicago, Ill., 2906 W Peterson Ave Zip 60645 Tel (312) 973 1222
Audio: 8 tr (40 45 80 90) cassette (20-30 seconds & 1 3 6 12 45 60 90 120 180 minutes) open reel & broadcast
Video: 1'' open reel $\frac{3}{4}''$ cassette $\frac{1}{2}''$ EIAJ open reel & $\frac{1}{2}''$ EIAJ cartridge
Tapemaker Sales Co Inc 176 Casper St Valley Stream L.I. N.Y. 11582 Tel (516) 561 6080
Audio: 8 tr cassette & open reel
Tape Servs Inc 7015 Westfield Ave Pennsauken N.J. 08110 Tel (609) 665 3323 Pres William F Mulcahy Sales Mgr Michael J Mulcahy
Audio: 8-tr & cassette (custom lengths)
Brand name: Super Sound
Tapette Corp Don Koll Indl Park 7221 Garden Grove Blvd Garden Grove Calif 92611 Tel (714) 638 7960 Pres James Neiger II Sales Mgr Pat Kenny
Audio: Cassette (custom lengths 1-94 minutes)
Tele-Measurements Inc 145 Main Ave Clifton N.J. 07014 Tel (201) 473 8822 NYC (212) 581-9020 Pres J R Poppele
Audio & video: All configurations (custom lengths)
Telephone Dynamics Corp 2473 A Jerusalem Ave North Bellmore L.I. N.Y. 11710 Tel (516) 221 9870 Pres Leonard Young
Audio: Open reel
Brand name: Nassau
Teletronics Int'l Inc see S T Videocassette Dupl g Corp
J M Co Magnetic Audio Video Prods Div 3M Center Bldg 223 5N St Paul Minn 55101 Tel (612) 733 1110 Pres R H Herzog Sales Mgr J L Leon Adv Sales Promo Coord V A Hanson Adv Mgr P M Gavin Local branch: PO Box 3211 St Paul 55133 3131 Lexington Ave S Eagen 55121 Tel (612) 733 3300
Branches: Anchorage, Alaska, 3934 Sprindall Rd Zip 99503 Tel (907) 279 6481—Burbank, Calif., 126 W Elm Court Zip 91502 Tel (213) 848 5534—Los Angeles, Calif., 6023 S Garfield Ave Zip 90044 Tel (213) 726 1511—South San Francisco, Calif., 320 Shaw Rd Zip 94080 Tel (415) 589 2663—Washington, D.C., 1101 15 St NW Zip 20005 Tel (202) 331 6900 Atlanta, Ga., 2860 Bankers Indl Dr Zip 30304 Tel (404) 449 6666 Honolulu, Hawaii, 2880 Ualeana St Zip 96819 Tel (808) 841 0147—Argo, Ill., 6850 S Harlem Ave Zip 60501 Tel (312) 496 6500 Needham Heights, Mass., 155 Fourth Ave Zip 02194 Tel (617) 449 0300 Farmington, Mich., 23923 Research Dr Zip 48024 Tel (313) 477 5000 St Louis, Mo., PO Box 510 10725 Baur Blvd Zip 63166 Tel (314) 991 1320—West Caldwell, N.J., PO Box 76 15 Henderson Dr Zip

07006 Tel (201) 227-9100 NYC (212) 285-9600—High Point, N.C., PO Box 2047 2401 Brevard St Zip 27261 Tel (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr Zip 45237 Tel (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd Zip 44130 Tel (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave Zip 19120 Tel (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave Zip 75228 Tel (214) 327-7311—Seattle, Wash., Andover Indl Park 100 Andover Park W Zip 98188 Tel (206) 244-7200
Audio: 8-tr (45 90 120) cassette (45 60 90 120) open reel & broadcast
Video: 1'' open reel $\frac{3}{4}''$ cassette (10 20 30 40 50 60) $\frac{1}{2}''$ EIAJ open reel $\frac{1}{2}''$ EIAJ cartridge (10 20 30)
Brand name: Scotch
Tono-Tapes Inc 57 W Grand Chicago Ill 60610 Tel (312) 828-9357
Audio: Cassette
Toyota see Electronic Homes Co
Trackmaster see Parsons Inc
Tracs see Audio Magnetics Corp
Transworld Dist g (div of Audio Labs Inc) 24 W Sheffield Ave Englewood N.J. 07631 Tel (201) 871-3000
Audio: 8-tr cassette & open reel
Brand name: Cnematape
U.T.C. see Universal Tape Corp
U-Matic see Sony Corp of America
Uher of America Inc 621 S Hindry Ave Englewood Calif 90301 Tel (213) 649-3272
Audio: Cassette
Unitape Corp 1889 McDonald Ave, Brooklyn N.Y. 11223 Tel (212) 645-3025 Pres Morris Cabasso Gen Mgr Bill Phillips Sales Mgr Jack Cabasso
Audio: 8-tr (40 64 80 90 100 105) cassette (30 60 90 120) & open reel
Brand name: PDQ Sound Tape
Universal see South Eastern Recs Mfg Corp & Universal Tape Corp Inc
Universal Tape Corp Inc 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327-3203 Pres Edward O Praeger Sales Mgr Terry Rosene
Audio: 8-tr cassette & open reel (custom lengths)
Video: 1'' open reel $\frac{3}{4}''$ cassette $\frac{1}{2}''$ EIAJ open reel & $\frac{1}{2}''$ EIAJ cartridge (custom lengths)
Brand names: A V Paragon UTC Universal
Utopia Ultra-Sound 127 S Fifth St Newark Ohio 43055 Tel (614) 345-9426 Pres Robert H Kirk Jr Gen Mgr Robert H Kirk Sr Sales Mgr Dave Davison Adv Mgr Bill A Boetcker
Audio: 8-tr (45 60 80)
Brand name: The Professional
Victory Cassette Ministries Westcliff Dr Hood River Ore 97031 WATS Tel (800) 547 4318 Pres Dan E Gordon Sales Mgr Mike Berry
Audio: Cassette (30 60 90)
Video Music Corp 770 W 27 St Hialeah Fla 33010 Tel (305) 885-9156 Pres Eiseo Valdes Gen Mgr Angel Tamargo Adv Mgr Mario Mesa
Audio: 8 tr (custom lengths 36 80 minutes)
Brand name: Musical Tapes Inc
Video Spot see International Audio Inc
White Box see Burlington Audio Tapes Inc
Zenith Radio Corp 1900 N Austin Ave Chicago Ill 60639 Tel (312) 745-5035 Pres & Bd Chm John J Nevin Pres Sales Div Walter C Fisher VP Video Player & Audio Eng g George A Schupp Adv & Sales Promo Dir Joseph J Placinc PR Ms Temple
Audio: 8-tr (40 64 80) & cassette (30 45 60 90 120)

TAPE, BULK RAW, MANUFACTURERS

A V Paragon see Universal Tape Corp
A-V Tape Sales Corp 580 Sylvan Ave Englewood Cliffs N.J. 07632 Tel (201) 569-7000 Pres A F Etro Sales Mgr V J Carabello
Audio: 8-tr cassette & open reel
Agla-Gevaert Inc 275 North St Teterboro N.J. 07608 Tel (201) 288-4100 NYC (212) 563-5500 Pres Robert A M Coppenrath Nat'l Magnetic Tape Sales Mgr Maria A Curry Adv Mgr Myles Adler
Sales offices: Brisbane, Calif., Crocker Indl Park 1 West Hill Dr Zip 94005 Tel (415) 467-2330 Mgr James Heller—Glendale, Calif., 1025 Grand Central Ave Zip 91201 Tel (213) 246-8141 Mgr Arthur Carleton—Atlanta, Ga., 1019-C Collier Rd NW Zip 30318 Tel (404) 355-7450 Mgr Forest Cole—Chicago, Ill., 6901 N Hamlin Ave Zip 60645 Tel (312) 267-9100 Mgr Ralph Bennett—Waltham, Mass., 460 Totten Pond Rd Zip 02154 Tel (617) 890 5430 Mgr Elk Newman—New York, N.Y., 31 E 28 St Zip 10016 Tel (212) 685 6641—Dallas, Tex., 1355 Conant St Zip 75207 Tel (214) 631 7290—Mgr Richard Korte
Audio: Cassette & broadcast
Akai American Ltd 2139 E Del Amo Blvd Compton Calif 90220 Tel (213) 537 3880 Exec VP C E Phillips Adv Mgr T Karosaka
Video: $\frac{1}{2}''$ EIAJ open reel
Ampex Corp Magnetic Tape Div 401 Broadway Redwood City Calif 94063 Tel (415) 367 3887
Branches: Glendale, Calif., 500 Rodier Dr Zip 91201 Tel (213) 240 5000—Atlanta, Ga., 3135 Chestnut Dr Suite 101 Zip 30340 Tel (404) 451 7112—Elk Grove Village, Ill., 2201 Lunt Ave Zip 60007 Tel (312) 593 6000—Bethesda, Md., 10215 Fernwood Rd Zip 20034 Tel (301) 530 8800—Hackensack, N.J., 75 Commerce Rd Zip 07601 Tel (201) 489 7400—Abington, Pa., 947 Old York Rd Zip 19001 Tel (215) 887-7650—Dallas, Tex., 1615 Prudential Dr Zip 75235 Tel (214) 637-5100
Audio: 8 tr cassette & open reel

Audio Magnetics Corp., 234 W. 146 St., Gardena, Calif. 90248 Tel (213) 532-2950 Pres. Peter Hughes, Customer Servs. Dir. Lynn Chrusciel
Branches: Irvine, Calif., 2602 Michelson Dr. Zip 92664 Tel (714) 833-0020—New York, N.Y., 2 Penn Plaza Zip 10001 Tel (212) 594-9400
Int'l branches: Canada, Hong Kong, Mexico, Portugal, Switzerland
Audio: 8-tr. & cassette.
Video: ½" EIAJ open reel. (SEE ADVERTISEMENT)
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019 Tel (212) 582-4870 Telex 126419 Pres. Milton B. Gelfand, VP Sales Timothy A. Cole, Adv. Mgr. J.P. Lohman.
Int'l branch: France
Audio: 8-tr., cassette, open reel & broadcast. (SEE ADVERTISEMENT)
 Audiopak, see Capitol Magnetic Prods
 Audiotape, see Capitol Magnetic Prods
 Capitol Magnetic Prods (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028 Tel (213) 462-6258 TWX (910) 321-3723 Pres. A.P. Cunha, Mktg. Servs. Dir. John M. Ricci, Sales Mgr. Oscar Arslanian
Sales offices: Los Angeles, Calif., 3116 W. 32 Ave. Zip 90065 Tel (213) 255-5103—Atlanta, Ga., 1670 NE Freeway Access Rd. Zip 30329 Tel (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip 60648 Tel (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip 20767 Tel (301) 428-0795—Dedham, Mass., 235 Elm St. Zip 02026 Tel (617) 329-5777—New York, N.Y., 1370 Ave. of the Americas Zip 10019 Tel (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip 44130 Tel (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip 75235 Tel (214) 637-1890
Int'l branches: Mexico, Singapore
Audio: 8-tr., cassette, open reel & broadcast
Brand name: Audiopak, Audiotape
 Celanese Plastics Co., 26 Main St. Chatham, N.J. 07928 Tel (201) 635-2600 Pres. Robert C. Schroeder Adv. & Sales Promo Mgr. Martin Torbert
Branch: Greer, S.C., Celanese Plastics Co., Films Div., PO Box 828, Hood Rd. Zip 29651 Tel (803) 877-8471 Gen. Mgr. J.J. Sweeney, Sales Mgr. John H. Sten, Mktg. Mgr. N.R. Hammer
Product: Celanar polyester film tape base
 Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019 Tel (212) 975-3051 Sales Mgr. Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip 90028 Tel (213) 466-2481
Audio: 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
 Crolyn, see E.I. du Pont de Nemours & Co. Inc.
 D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605 Tel (213) 984-1559 WATS (800) 423-2636 Pres. Drew Allan Kaplan, Sales Mgr. Jay Shipley
Audio: 8-tr., cassette, open reel, broadcast
Video: 1" Ampex, 1" IVC & ½" EIAJ open reel.
 E. I. du Pont de Nemours & Co. Inc., Photo Prods. Dept., Magnetic Prods. Div., Glasgow Site, Wilmington, Del. 19898 Tel (302) 453-2174, 2240 Audio Prods. Sales Mgr. William W. Oskin, Jr., Video Prods. Sales Mgr. E.R. Buckley
Audio: Cassette
Video: 1" open reel, ¾" cassette, ½" EIAJ open reel & ½" VCN cassette
Brand Name: Crolyn
 Finebilt Mfg. Co., 931 N. Citrus, Hollywood, Calif. 90038 Tel (213) 466-9511 Pres. Alwin P. Schmid, VP Joseph Bouzaglou. (SEE ADVERTISEMENT)
 Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606 Tel (201) 487-3027 Pres. Robert Lovatt, Plant Mgr. Jeff St. Thomas
Audio: Cassette
 ICI United States Inc., Plastics Div., New Murphy Rd., Wilmington, Del. 19897 Tel (302) 575-3000 VP Roger B. Sammon, Sales Mgr. W.M. Krauss, Adv. Supervisor Robert W. Marsh
Audio & video: Polyester film tape base
Brand name: Melinex
 Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086 Tel (408) 245-4400
Audio: Cassette
Video: ¾" cassette
 Intermagnetics Corp., 1642 18 St., Santa Monica, Calif. 90404 Tel (213) 393-9281 Chm. & Chief Exec. Officer Irving Katz, Pres. Georges Abitboul, Exec. VP's Terry Wherlock, George Johnson
 International Audio, 17905 Sky Park Blvd., Suite L, Irvine, Calif. 92714 Tel (714) 556-1787 Pres. & Gen. Mgr. Felipe Cervantes Sr., Sales Mgr. Tish Cervantes
Audio: Cassette
 International Cassette Inds. Inc., 16131 Gothard, Huntington Beach, Calif. 92647 Tel (714) 848-1501 Pres. Nelson Duenas VP Douglas Benson, Adv. Mgr. Fernando O. Duenas
Audio: 8-tr., cassette, & open reel
 Irish Magnetic Rec'g Tape (div. of Mohan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803 Tel (516) 293-5582 Pres. Sol Zigman, Sales Mgr. George Krug, Adv. Mgr. Norman Steen
Audio: 8-tr., cassette & open reel
Video: 1" open reel, ½" cassette & ½" EIAJ open reel
 Jefmarr Ent's Inc., 16 Newcastle Ave., Plainview, L.I., N.Y. 11803 Tel (516) 822-7277 Pres. Allan Frost
Audio: 8-tr. & cassette
Video: ¾" cassette
 Kim-Pat Ent's., PO Box 654, Hillwood Dr., Fayetteville, Tenn. 37334 Tel (615) 433-2323
Audio: 8-tr., cassette & open reel
 Lenco Co. Inc., 3900 N. 68 St., Lincoln, Neb. 68507 Tel (402) 464-7488 Pres. Don Leonhardt, Gen. Mgr. Daryl O. Chapelle, Sales Mgr. Jan Young
Branch: Bozeman, Mont., PO Box 817 Zip 59715 Tel (406) 587-8057
Audio: Cassette
 M M C, see Magnetic Mktg. Corp.

10 YEAR GUARANTEE ON SPLICE*

THE ANSWER TO ALL SPLICING PROBLEMS SCIENTIFICALLY DESIGNED TAPE TO FIT ALL AUTOMATIC EQUIPMENT INCLUDING:

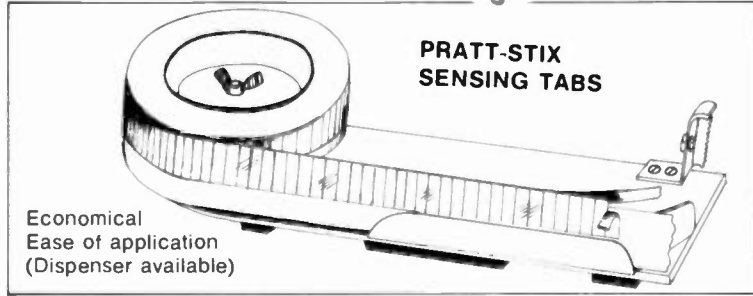
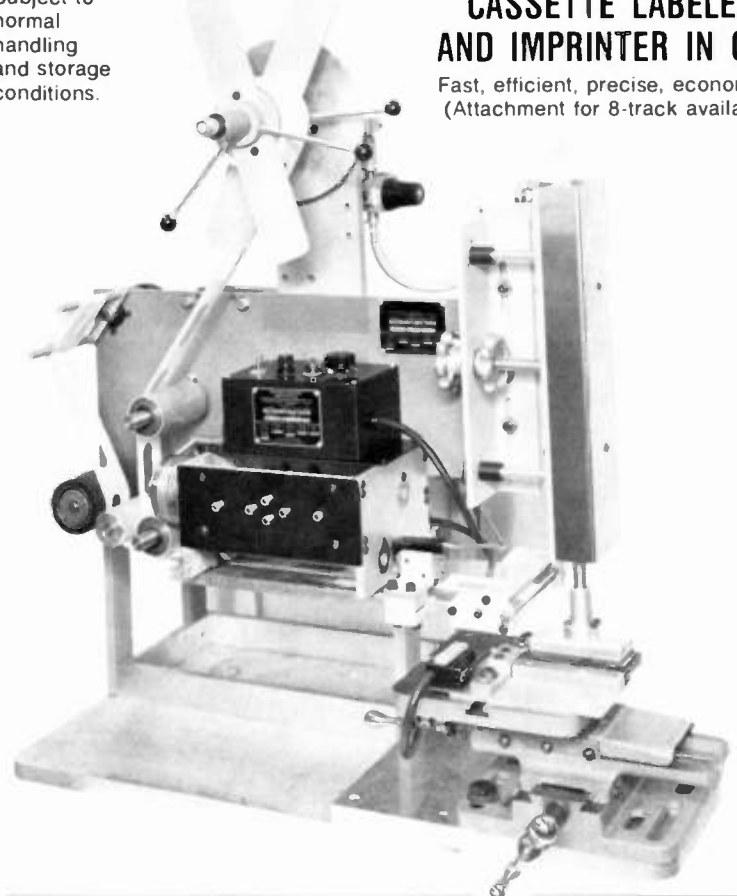
• KING • ELECTRO-SOUND • SUPERSCOPE
• RECOTEC • OTARI • PHILLIPS

QUALITY PRODUCTS AT ECONOMICAL PRICES

*Subject to normal handling and storage conditions.

CASSETTE LABELER AND IMPRINTER IN ONE

Fast, efficient, precise, economical
(Attachment for 8-track available)



Economical
Ease of application
(Dispenser available)

- Cassette labels • Splicing tapes • Sensing tapes • Dual manual tape dispenser • Paper leader tape • Bulk cassettes • Sensing tabs • Editing blocks • No abrasive head cleaner
- "Pro-Splice" kit • Acetate edit tape • Sensing tape leader

PRATT-SPECTOR CORPORATION

46 Merrick Road, Rockville Centre, N.Y. 11570 • 212/227-0008 or 516/764-5061

Magnetic Mktg Corp 29 Valley View Terr Wayne N J 07470 Tel (201)694 3511 Pres Thomas Hofbauer
Audio: 8-tr cassette open reel & broadcast
Brand name: MMC (SEE ADVERTISEMENT)

Magnetic Media Corp 616 Fayette Ave Mamironck N Y 10543 Tel (914) 698 8660 Pres Aaron Wasserser
 rom Sales Mgrs John Cristiano Douglas Scott
Audio: 8-tr cassette & open reel (SEE ADVERTISEMENT)

Magnetix Corp 770 W Bay St Winter Garden Fla 32787 Tel (305) 656 4494 Pres John Lory Actv Mgr Jim Baker
Audio: Cassette open reel & broadcast

Mann Endless Cassette Inds Inc PO Box 1347 San Francisco Calif 94101 Tel (415) 221 2000 Pres Donald Mann Sales Mgr Bill Wells Adv Mgr Richard Lee
Audio: Back lubricated endless loop cassette

Maxell Corp of America 130 W Commercial Ave Moonachie N J 07074 Tel (201) 933 4200 Exec VP T Okada Sales Mgr Gene LeBrie Prod Adv Mgr Paul D Miller
Audio: 8-tr cassette & open reel

Melindex see ICI United States Inc

Memorex Corp 1200 Memorex Dr Santa Clara Calif 95052 Tel (408) 987 1752 Pres Robert C Wilson Sales Mgr John R Humphreys Audio Mktg Mgr John C Rohrer
Branches: Los Angeles, Calif., 11340 N Olympic Blvd Suite 100 Zip 90064 Tel (213) 478 3051—Lombard, Ill., 335 Eisenhower Ln S Zip 60148 Tel (312) 620 3200 New York, N.Y., 1700 Broadway Zip 10019 Tel (212) 541 7780
Audio: Cassette

Monarch Electronics Inc 76 Amste St Brooklyn N Y 11211 Tel (212) 387 0240 Treas William H Blank
Audio: Cassette & open reel

Montage Prodn Inc 9 Industrial Dr Rutherford N J 07070 Tel (201) 935 5060 Pres Ws Lr Mar
Int'l affiliate: Mexico
Audio: Cassette

Pratt Spector Corp 46 Merrick Rd Rockville Centre L I N Y 11571 Tel (516) 764 5061 Pres Stanley Gilman Adv Mgr Andrew Barr Technical Co ord Paul Mastroianni
Audio: 8-tr cassette & open reel (SEE ADVERTISEMENT)

Royal Sound Co Inc 248 Buffalo Ave Freeport L I N Y 11520 Tel (516) 868 2880 Pres Mervin A Dayan Sales Mgr Milton Dolnick Adv Mgr David Monoson
Audio: 8-tr cassette & open reel

Scotch see 3M Co

T D K Electronics Corp 755 Eastgate Blvd Garden City L I N Y 11530 Tel (516) 746 0880 Pres S Okuyama Mktg Mgr Ken Kohda

Branches: Irvine, Calif., 17072 Daimler St Zip 92705 Tel (714) 557 3460—Chicago, Ill., 2906 W Peterson Ave Zip 60645 Tel (312) 973-1222
Audio: Cassette open reel & broadcast

3 M Co Magnetic Audio Video Prods Div 3M Center Bldg 223 5N St Paul Minn 55101 Tel (612) 733 1110 Pres R H Herzog Sales Mgr J L Leon Adv Sales Promo Co ord V A Hanson Adv Mgr P M Gavin
Local branch: PO Box 3211 St Paul 55133 3131 Lexington Ave S Eagen 55121 Tel (612) 733-3300
Branches: Anchorage, Alaska, 3934 Spenard Rd Zip 99503 Tel (907) 279-6481—Burbank Calif., 126 W Elm Court Zip 91502 Tel (213) 848 5534—Los Angeles, Calif., 6023 S Garfield Ave Zip 90040 Tel (213) 726 1511—South San Francisco, Calif., 320 Shaw Rd Zip 94080 Tel (415) 589 2663—Washington, D.C., 1101 15 St NW Zip 20005 Tel (202) 331 6900—Atlanta, Ga., 2860 Bankers Ind I Dr Zip 30340 Tel (404) 449 6666—Honolulu, Hawaii, 2880 Ualena St Zip 96819 Tel (808) 841 0147—Argo, Ill., 6850 S Harlem Ave Zip 60501 Tel (312) 496 6500—Needham Heights, Mass., 155 Fourth Ave Zip 02194 Tel (617) 449 0300—Farmington, Mich., 23923 Research Dr Zip 48024 Tel (313) 477-5000—St. Louis, Mo., PO Box 510 10725 Baur Blvd Zip 63166 Tel (314) 991 1320—West Caldwell, N.J., PO Box 76 15 Henderson Dr Zip 07006 Tel (201) 227 9100 NYC (212) 285 9600—High Point, N.C., PO Box 2042 201 Brevard St Zip 27261 Tel (919) 886 7181—Cincinnati, Ohio, 4835 Para Dr Zip 45237 Tel (513) 242 2313—Cleveland, Ohio, 12200 Brookpark Rd Zip 44130 Tel (216) 267 1800—Philadelphia, Pa., 5698 Rising Sun Ave Zip 19120 Tel (215) 742 0200—Dallas, Tex., 2121 Santa Anna Ave Zip 75228 Tel (214) 327 7311—Seattle, Wash., Andover Ind I Park 100 Andover Park W Zip 98188 Tel (206) 244 7200
Audio: 8-tr cassette open reel & broadcast
Video: 1" open reel 1/2" cassette 1/2" EIAJ open reel & 1/2" EIAJ cartridge
Brand name: Scotch
 Transworld Dist g (div of Audio Labs Inc) 24 W Sheffield Ave Englewood N J 07631 Tel (201) 871 3000
Audio: 8-tr cassette & open reel
Brand name: Cinematape
 U T C see Universal Tape Corp Inc
 Universal Tape Corp Inc 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327 3203 Pres Edward O Praeger Sales Mgr Terry Rosene
Audio: 8-tr cassette & open reel
Video: 1" open reel 1/2" cassette 1/2" EIAJ open reel & 1/2" EIAJ cartridge
Brand name: A V Paragon UTC Universal
 Xcel Corp 290 Ferry St Newark N J 07105 Tel (201) 344 2300
Product: Acetate film base

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS/IMPORTERS

A-V Tape Sales Corp 580 Sylvan Ave Englewood Cliffs N J 07632 Tel (201) 569 7000 Pres A F Etro Sales Mgr V J Carabello
Audio: Winders duplicators
 Accurate Sound Co 114 Fifth Ave Redwood City Calif 94063 Tel (415) 365 2843 Owner Ronald M New dall
Audio: 8-tr cassette & open reel duplicating systems
 Air Bm see Mantra Cinema Sound
 Ampex Corp Audio Video Systems Div 401 Broadway Redwood City Calif 94063 Tel (415) 367 4611
Branches: Glendale, Calif., 500 Rodier Dr Zip 91201 Tel (213) 240 5000—Atlanta, Ga., 3135 Chestnut Dr Suite 101 Zip 30340 Tel (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave Zip 60007 Tel (312) 593 6000—Bethesda, Md., 10215 Fernwood Rd Zip 20034 Tel (301) 530 8800—Abington, Pa., 947 Old York Rd Zip 19001 Tel (215) 887-7650—Dallas, Tex., 1615 Prudential Dr Zip 75235 Tel (214) 637-5100
Audio: Bin loop duplicators master reproducers
 Audico Ltd 219 Crossen Ave Elk Grove Ill 60007 Tel (312) 640 1030 Pres John Landsell
Audio: Duplicators Cassette loaders 8-tr winders
 Audiodyne Co PO Box 825 San Jose Calif 95106 Tel (408) 287 3520 Pres Louis R Chiaramonte
Audio: 8-tr & cassette winders
 Audiomatic Corp 1290 Ave of the Americas New York N Y 10019 Tel (212) 582 5870 Telex 126419 Pres Milton B Gelfand VP Sales Timothy A Cole Adv Mgr J P Lohman
Int'l branch: France
Audio: Automated cassette assembly modules magnetic tape manufacturing systems plastic molding systems complete tape duplicating systems & accessories (Distributor for Electro Sound & others) (SEE ADVERTISEMENT)
 Audio Tek Inc PO Box 5012 San Jose Calif 95150 Tel (408) 378 5586 Pres Robert W Kratt
Audio: 8-tr cassette & open reel high speed duplicators
 Cetec Audio 1035 Saticoy St North Hollywood Calif 91605 Tel (213) 875 1900 VP & Gen Mgr W Mort Fuji Mktg & Sales Dir Jules L Sack
Audio: High speed tape duplicating systems high speed

magnetic marketing CORPORATION

THE COMPLETE SOURCE FOR TAPE DUPLICATING EQUIPMENT & SUPPLIES

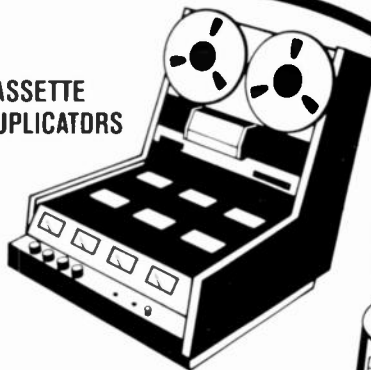
- HIGH-SPEED DUPLICATORS
- SIDEWINDERS
- MASTERING EQUIPMENT
- QUALITY CONTROL EQUIPMENT
- DEGAUSSERS
- LOW-COST LABELERS
- SHRINK PACKAGERS
- BLANK-LOADED CASSETTES & C-0's
- BULK TAPE CASSETTE & LUBE

For over 16 years Magnetic Marketing has invented, manufactured, sold and serviced equipment and materials for the tape duplicating industry.

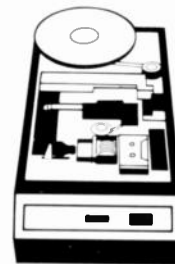
Representing our own products and such well known equipment manufacturers as

OTARI and SUPERSCOPE

CASSETTE DUPLICATORS



CASSETTE LOADERS



Magnetic Marketing can design and equip your entire plant tailored to your needs at great savings. Magnetic Marketing offers the best bulk prices on raw materials and can offer great savings on rebuilt and demo equipment.

Call Today!
(201) 694-3502

magnetic marketing

29 Valley View Terrace • Wayne, New Jersey 07470

automatic in-cassette copiers & quality control reproducers
Brand name: Copy Cass II, Gauss (SEE AD)

Conrac Corp —Cramer Div Mill Rock Rd Old Saybrook Conn 06475 Tel (203) 388-3574 Gen Mgr Frank X Geissler Mktg Mgr J H Moor Prod Mgr George T Bracci
Audio: Cassette tape transports
Copy Cass II see Cetec Audio
Copycorder, see **Magnetic Video Corp**
D P C, see **Data Packaging Corp**
Data Packaging Corp 205 Broadway Cambridge Mass 02139 Tel (617) 868 6200 Pres Otto Morningstar Nat'l OEM Sales Mgr Jere R Hill Adv Mgr Gregory Mathus, Consumer Sales Mgr Ron Harri
Audio: 8-tr winders loaders & quality control equip
Video: Quality control equip
Brand name: DPC (SEE ADVERTISEMENT)

Ed Pic Dupl rs/Recordex Co 7625 E Rosecrans Ave Unit 32 Paramount Calif 90723 Tel (213) 531 3454 Pres Edward F Pickering
Audio: Duplicating systems winders footage counters & quality control equip for all formats
Brand name: Ed-Pic Recordex

Electro Sound Inc 160 San Gabriel Dr Sunnyvale Calif 95030 Tel (408) 245 6600 Pres David Bain Sales Mgr Bob Cochran (Dist by Audiomatic)
Audio: High speed duplicating & winding equip

Ferrocube Corp 5083 Kings Hwy Saugerties N Y 12477 Tel (914) 246 2811 Pres N Neuman Sales Mgr Robert S Klonfas Prod Mgr John Quinlan
Audio: 8-tr 8-tr quadraphonic & cassette duplicating head assemblies

Finebilt Mfg Co Inc 931 N Citrus Ave Hollywood Calif 90038 Tel (213) 466 9511 Pres Alwin P Schmid VP Joseph Bruzarski
Audio: Magnetic tape coaters & slitters, test equip (SEE ADVERTISEMENT)

Gauss see Cetec Audio

Infonics Inc PO Box 1111 238 Hwy 212 Michigan City Ind 46360 Tel (219) 879 3381 Pres Sales & Adv Mgr Paul Lloyd
Audio: High speed duplicators
Brand name: Infonics Phoenix

Information Terminals Corp 323 Soquel Way Sunnyvale Calif 94086 Tel (408) 245-4400
Audio: Cassette tension monitors head & guide gauges torque testers

International Audio Inc 2934 Malmo Dr Arlington Heights Ill 60005 Tel (312) 956-6030 Pres Dick Mally Exec VP & Gen Mgr John Kozin Sales Mgr Bill Brin
Audio: In cassette duplicators

International Cassette Inds Inc 16131 Gothard St Huntington Beach Calif 92647 Tel (714) 848-1501 Pres Nelson Duenas VP Douglas Benson Adv Mgr Fernando O Duenas
Audio: Tape manufacturing equip

Intertec Electronics Co 321 New Haven Ave Milford Conn 06460 Tel (203) 874 8038 Pres Mark Olenksi Gen Mgr Chuck Williams Sales Mgr Tom O Loughlin
Audio: 8-tr duplicators

Jefmarn Ents Inc 16 Newcastle Ave Plainview L I N Y 11803 Tel (516) 822 7277 Pres Allan Frost
Audio: Cassette loaders

King Instrument Corp 80 Turnpike Rd Westboro Mass 01581 Tel (617) 366-9141 Pres James L King Mktg Dir Paul McGongle Sales Mgr William E Cline
Audio: Cassette & cartridge loaders & splicers hub leader stakers
Video: Cassette & cartridge loaders & splicers thermal video duplicators (SEE ADVERTISEMENT)

Liberty UA Tape Duplg Inc 2101 S 35 St Council Bluffs Iowa 51501 Tel (712) 328-8060 Pres Marvin L King Nat'l Sales Mgr Jim Cook
Audio: Loop bin duplicators & 8-tr & cassette loaders

M M C see Magnetic Mktg Corp

Magnesonics Sales & Mfg PO Box 127 Northridge Calif 91324 Tel (213) 368-3411 Pres Donald P Grosslight
Audio: High speed winders
Brand name: Rapid Wind

Magnetic Mktg Corp 29 Valley View Terr Wayne N J 07470 Tel (201) 694-3511 Pres Thomas Hofbauer
Audio: Winders, cassette loaders duplicators
Brand name: MMC, Sidewinder (SEE ADVERTISEMENT)

Magnetic Video Corp 23434 Industrial Park Court Farmington Hills Mich 48024 Tel (313) 477-6066 Pres Andre A Blay Audio Prods Mktg Mgr Robert J Van degrift
Audio: Mono cassette duplicators
Brand name: Copycorder

Mann Endless Cassette Inds Inc PO Box 1347 San Francisco Calif 94101 Tel (415) 221-2000 Pres Donald Mann Sales Mgr Bill Wells Adv Mgr Richard Lee
Audio: Endless cassette duplicators

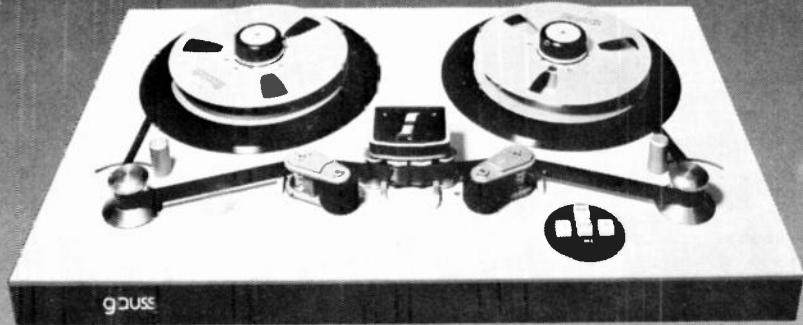
Mantra Cinema Sound 65 Marion St Seattle Wash 98104 Tel (206) 623-9643 Pres George M Woodley
Branches: San Mateo, Calif., Mantra Studio 2207 S El Camino Real Zip 94403 Tel (415) 574-1500 Pres & Eng Scott Jackson—Santa Barbara, Calif., Mantra Corp 1169 Oriole Rd Zip 93103 Tel (805) 969-4754 VP Sales & Mktg Paul W Schofield
Product: High speed duplicator bins
Brand name: Air Bin

Meta-Com Inc 707 W Broadway Minneapolis Minn 55411 Tel (612) 588-2781 Pres & Mktg Dir James I McCann
Audio: Cassette copiers
Brand name: Rebound

Otari Corp 981 Industrial Rd San Carlos Calif 94070 Tel (415) 593-1648 Pres M Takekawa Sales Mgr Brian F Trankle Adv Mgr David McClurg
Audio: 8-tr & cassette pancake duplicators in-cassette duplicators

Cetec sets the standards for Gauss.

Gauss sets the standards for the Industry.



Gauss Ultra High Speed Duplicating Systems

The Gauss 1200 series from Cetec Audio is a completely flexible audio tape duplicating system that can be configured to fit almost any duplicating requirement. The Gauss 1210 Master operates at 52 times the speed of the original recording. Its modular design allows the master to be coupled with 1 to 20 Gauss 1220 slave units for an hourly production of over 4,000 copies of a 30 minute

tape cartridge. Our exclusive 10MHz bias system assures less noise and distortion than any system on the market today. It's a system that guarantees maximum output per dollar invested. But more important, the duplicated product, YOUR PRODUCT, sets a standard for the industry. You don't have to take our word for it...your ears are our best salesmen.

Cetec Audio

A Division of Cetec Corporation

13035 Saticoy Street
 North Hollywood, Ca 91605
 (213) 875-1800 TWX: 9104992669

For the educated Ear

Cetec Audio
 Division of Cetec Systems Ltd.
 Sapphire House
 16 Uxbridge Rd.
 Ealing, London W52BP England
 01-579-9145 Telex (851) 935847

P C E see Professional Cassette Equip Co
 Parsons Inc 31 Olney Ave Cherry Hill N.J. 08003 Tel (609) 424-1078 Pres Roy D Parsons Sales Mgr Dolores B Lloyd Adv Mgr Lupe Parsons
Audio: Duplicators winders verliers exercisers
Brand name: Trackmaster
 Passavant Corp PO Box 2503, Birmingham, Ala 35201 Tel (205) 853-6290 (SEE ADVERTISEMENT)
 Pentagon Inds Inc 4751 N Olcott Ave Chicago Ill 60656 Tel (312) 867-9200 Pres Tom Horton Sales Mgr James Dow
Audio: In-cassette & open reel high speed duplicators
 Phenix, see Infonics Inc
 Professional Cassette Equip Co (PCE) 1660 20 St. Santa Monica Calif 90404 Tel (213) 829-2282
Audio: High speed cassette loading & handling equip splcers
 R S C, see Royal Sound Co Inc
 Rapko Wind see Magnesonics Sales & Mfg
 Ramko Research 3516-C LaGrande Blvd Sacramento Calif 95823 Tel (916) 392-2100 Pres R G Kohfeld, Sales Mgr Linda R Kohfeld
Audio: Automatic tape winders
 Recordex Corp 1300 Booth Ave Atlanta Ga 30318 Tel (404) 351-7062 Pres Tom Allen
Audio: High speed in-cassette & reel duplicators
Brand name: Recordex Super Pro
 Recortec Inc 777 Palomar Ave Sunnyvale Calif 94086 Tel (408) 735-8821 Pres Lester H Lee Sales Mgr William F Lawless Adv Mgr R R Troxell
Audio: Automated cassette duplicators & loaders
Video: Tape evaluators '4'' cassette loaders cleaning equip (SEE ADVERTISEMENT)
 Rezouns, see Meta Com Inc
 Royal Sound Co Inc 248 Buffalo Ave Freeport LI N.Y. 11520 Tel (516) 868-2880 Pres Mervin A Dayan Sales Mgr Milton Dolnick Adv Mgr David Monoson
Audio: 8-tr & cassette labeling machines & loaders
Brand name: RSC
 S S K Ents Inc 2488 Townsgate Rd Westlake Village Calif 91361 Tel (213) 889 1831 Pres & Gen Mgr S F Kara
Audio: 8-tr & cassette duplicators winders timers
 Shape Symmetry & Sun Inc Biddeford Indl Park Biddeford, Me 04005 Tel (207) 282 6155 Pres & Adv Mgr Anthony L Gelardi Sales Mgr Dick Keogh (Dist by Audiomatic Corp)
Audio: Automatic & semi-automatic 8 tr & cassette assembly equip. (SEE ADVERTISEMENT)
 Sidewinder see Magnetic Mktg Corp
 Simtek Tape Inc 443 Park Ave S New York N.Y. 10016 Tel (212) 532-3558 Pres D Richard Kraus Mktg Mgr Mort Schlein
Audio: Duplicators & winders
 Super Pro see Recordex Corp
 Superscope Inc Tape Duplg Div 455 Fox St San Francisco, Calif 91340 Tel (213) 365-1191 Gen Mgr Ned Padwa Sales Mgr Warren Gray
Audio: Automatic cassette winders

Tapemaker Sales Co Inc 176 Casper St Valley Stream LI N.Y. 11582 Tel (516) 561-6080
Audio: Cassette & 8-tr winders high speed duplicators materials for manufacturing & assembling
 Telectro Systems Corp 96 18 43 Ave Corona N.Y. 11368 Tel (212) 651-8900 Pres Harry Sussman
Audio: High speed duplicators
 Telex Communications Inc 9600 Aldrich Ave S Minneapolis Minn 55420 Tel (612) 884 4051 Pres Ansel Kleiman VP Mktg James S Arrington Adv Mgr Terry Longville
Audio: Cassette & open reel duplicators
 Trackmaster, see Parsons Inc
 Unaworld Corp, 2 Phelps Ave Tenafly N.J. 07670 Tel (201) 871-0555 Pres Fred Cooper Sales Mgr F Schacht Adv Mgr S Hearn
Int'l branch: Netherlands
Audio: Duplicating heads

Product: Audio & video cassette albums
Brand name: Tape-Taches
 Bruce Packaging Co 8025 N Kenneth Ave Skokie Ill 60076 Tel (312) 583 2818 Owner Joseph Halperin
Product: Paper & corrugated boxes
 C Box see 3M Co
 Coast Indl Mfg Co 2565 Via Palma Ave Anaheim Calif 92801 Tel (714) 821-9990 Pres Ted Reynolds, Sales Mgr John Knox Adv Mgr Fred Denney
Product: Norelco style boxes
 Colton Cassette Corp 340A W Valley Blvd Colton, Calif 92324 Tel (714) 824-1454 Owners John Chan, Jack Russell (Distributor for Jechan Corp Spectrotape Corp)
Product: Norelco style boxes
 Container-Kraft Inc 8321 De Celis Pl Sepulveda Calif 91343 Tel (213) 893-9721
Product: Skin & blister packaging machinery for audio
 Creative Packaging Co (div of Eli Lilly & Co) PO Box 444, Zip 46206 740 S Alabama St Indianapolis, Ind 46234 Tel (317) 261 2287 Pres A M McVie VP Mktg T J Beasley Mktg Communications Mgr W W Dieckamp
Branches: Los Angeles, Calif., 11704 Wilshire Blvd Suite 232 Zip 90025 Tel (213) 478-9891—Oak Brook, Ill., Oak Brook Executive Plaza Suite 300 1301 22 St Zip 60521 Tel (312) 654 0090—Hackensack, N.J., 1 University Plaza Zip 07601 Tel (201) 488-5151
Product: Thermoformed cassette package & Norelco style cassette box
Brand name: Tapkase Taprap
 D A K Inds Inc 10845 Vanowen St North Hollywood Calif 91605 Tel (213) 989 1559 WATS (800) 423 2636 Pres Drew Alan Kaplan Sales Mgr Jay Shipley
Product: Cassette labels
 Data Technology Corp 125 Baker St Suite 230 Costa Mesa Calif 92626 Tel (714) 540-5624 Pres B E Bryans VP & Mktg Mgr Raymond E Valle Sales Mgr Dan P Norman
Product: '4'' video cassette shipping box
 Dyna-Day Plastics Inc 1521 E Avis Dr Madison Heights, Mich 48071 Tel (313) 585-6280 Pres Frank Day, VP & Gen Mgr Paul Hayes
Product: Norelco style boxes
 E System see Econocorp Inc
 Econocorp Inc 71 Fourth Ave Needham Heights Mass 02194 Tel (617) 444-8070 Pres Richard Lee Sales Mgr W Glebus
Product: Horizontal-loading packaging equip
Brand name: E System Econoscal
 Econoscal see Econocorp Inc
 El Mar Plastics Inc 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327-3180 Pres Harry Schor VP & Sales Mgr Allen Schor
Product: Cassette boxes & packaging
 Fideipac (div of TelePro Inds) 109 Gaither Dr Mount Lau-

TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES MANUFACTURERS

A V Tape Sales Corp 580 Sylvan Ave Englewood Cliffs N.J. 07632 Tel (201) 569-7000 Pres A F Etro Sales Mgr V J Caraballo
Product: Norelco & Ampex style boxes
 Alabama Paper Stock Co 610 S Temple Ave Fayette Ala 35555 Tel (205) 932-6722 Pres Joe T Couch
Product: Paper jackets
 Amaray Int'l Corp 3600 Haven Ave Suite 9 Redwood City Calif 94063 Tel (415) 364 5034 Pres Lloyd Neal VP Al Northrup Sales & Mktg Mgr Ron Garrett
Product: Polypropylene audio & video cassette boxes
 Audio Accessories Co Box 628 Rt 1 Batavia Ill 60510 Tel (312) 879-5998 Sales Mgr John S Maloney
Product: 8-tr & cassette labels
 Audio Inds Inc Broad & Linden Aves Ridgefield N.J. 07657 Tel (201) 945 4545 Pres Michael S Thaler
Product: Norelco style boxes
 Audiomatic Corp 1290 Ave of the Americas New York N.Y. 10019 Tel (212) 582-5870 Telex 126419 Pres Milton B Gelfand VP Sales Timothy A Cole Adv Mgr J P Lohman
Int'l branch: France
Product: Printers inserters & wrappers (Distributor for Apex Machine & others) (SEE ADVERTISEMENT)
 Blackburn Inc 1821 University Ave St Paul Minn 55104 Tel (612) 646-2781 Pres & Adv Mgr George F Snelgrove Sales Mgr Thomas F Sabow

AUTOMATED CASSETTE DUPLICATOR



For years high speed tape duplication has required two distinct operations. These are (1) Duplication using a bin loop master and open-reel slaves (2) Loading duplicated bulk tape into individual cassettes. This type of equipment is costly and makes the overall duplication operation inefficient, especially for short runs.

The new Automated Cassette Duplicator manufactured by Recortec is a simplified open-reel system combining high speed duplication with automatic cassette loading. It provides the least investment for small users to move into the open-reel type, and gives large volume users higher productivity at lower operating cost.

RECORTEC, INC. 777 PALOMAR AVE. SUNNYVALE, CALIF. 94086 TEL: (408) 735-8821 TELEX: 910 339 9367

rel N J 08057 Tel (609) 235 3511 Pres D Boardman Sales & Mktg Mgr Gene Bidun
Product: 8-tr labels

Gabriel Mfg Co Inc 125 S Liberty Dr Stony Point N Y 10980 Tel (914) 942 0100 Pres Edmond Gabriel
Product: All types of plastic cassette boxes

Ray Jacobs Audio, 1419 Santa Fe Ave Long Beach, Calif 90813 Tel (213) 437-0681 Pres Ray Jacobs, Gen Mgr Carolyn A West, Nat'l Sales Mgr Arthur Shaw, Chief Eng Bill Burton
Product: Pressure-sensitive automatic labeler

Jefmarn Ents Inc 16 Newcastle Ave Plainview L I N Y 11803 Tel (516) 822 7277 Pres Allan Frost
Product: Automatic packaging & labeling equip for audio

A C Hampson Printing Co Inc 168 City Hill St Union City Conn 06770 Tel (203) 729 2294 Pres A C Hampson VP Augustus D Hampson Sales Mgr Arthur L Payne
Product: 8-tr & cassette labels & cassette inserts

Imperial Int'l Learning Corp PO Box 548 Rt 45 S Kan kakee Ill 60901 Tel (815) 933-7735 Pres Spencer A Barnard Sales Mgr George T Searls
Product: Cassette labels

Instan Prods Corp 5807 W Division St Chicago Ill 60651 Tel (312) 379 8850 Pres Peter P Rill VP Larry Woodfield
Product: 8-tr wraps

Kalny Mdsq (div of Ivy Hill (Communications) Community Dr Great Neck L I N Y 11022 Tel (516) 487 0200
Branch: Los Angeles, Calif., 4800 S Santa Fe Ave Zip 90058 Tel (213) 583 8974
Product: Pressure sensitive labels

Keystone Printed Specialties Co Inc 321 Pear St Scranton, Penn 18505 Tel (717) 346 1761 Pres P G Fischer Jr Sales & Adv Mgr Martin Fischer
Product: Labels & boxes (SEE ADVERTISEMENT)

M Litter Mfg & Sales 5050 Venice Blvd Los Angeles Calif 90019 Tel (213) 933 7646 Owner Melvin Lat ter
Product: L sealers shrink tunnels & shrink packaging equip

Lee Myles Assocs Inc 160 N 56 St New York N Y 10022 Tel (212) 758-3232 Pres Robert M Miller
Product: 8-tr labels & boxes, cassette inserts (SEE ADVERTISEMENT)

Lenco Co Inc 3900 N 68 St Lincoln Neb 68507 Tel (402) 464-7488 Pres Don Leonhardt Gen Mgr Daryl O Chapelle Sales Mgr Jan Young
Branch: Bozeman, Mont., PO Box 817 Zip 59715 Tel (406) 587 8057
Product: Ampex style cassette storage boxes

Linear Prods Inc 37 W 20 St Zip 10011 Tel (212) 255 2917 Pres Robert Irwin Sales Mgr Murray Rabkin
Branches: Phoenix, Ariz., S & K Linear Prods Inc 915 N Fourth St Zip 85004 Tel (602) 252-6878 Contact James Letterei—College Park, Ga., Data Linear

Prods Inc 1823 E John Wesley Ave Zip 30337 Tel (404) 761-5919 Contact Robert M Ingrassia—**Puerto Nuevo, P.R.,** Linear Prods of Puerto Rico, Old Long Bldg, Matadera Rd Zip 00936 Tel (809) 783-4986 Contact Ralph Gonzales
Product: Pressure-sensitive labels & stickers

Loranger Mfg Corp Entertainment Prods Div PO Box 948, Warren, Pa 16365 Tel (814) 723-8600 Pres J A Loranger Gen Mgr Robert Loranger
Branch: Flanders, N.J., 151 Rt 206 Bldg 2 Zip 07836 Tel (201) 584-7845 Sales Mgr Dan Zing-one
Product: Soft poly Ampex & Norelco style cassette boxes (SEE ADVERTISEMENT)

M M C see Magnetic Mktg Corp

Mac Murray Press Inc 10 Jones St New York N Y 10014 Tel (212) 924-1530 Pres Sales & Adv Mgr Max Finesmith
Product: Labels & inserts

Magnetic Mktg Corp 29 Valley View Terr Wayne N J 07470 Tel (201) 694-3511 Pres Thomas Holbauer
Product: Cassette labelers
Brand name: MMC (SEE ADVERTISEMENT)

Mantra Cinema Sound 65 Marion St Seattle Wash 98104 Tel (206) 623-9643 Pres George M Wood-ley
Branches: San Mateo, Calif., Mantra Studio 2207 S El Camino Real Zip 94403 Tel (415) 574-1500 Pres & Eng Scott Jackson—**Santa Barbara, Calif.,** Mantra Corp 1169 Onole Rd Zip 93103 Tel (805) 969-4754 VP Sales & Mktg Paul W Schofield
Product: High speed cassette labeling equip

Molded Ind'l Plastics Inc 131-37 Sanford Ave Flushing, N Y 11355 Tel (212) 463-5509
Product: 5" & 7" paper boxes

N A C see National Audio Co Inc

N J M Inc 16 St & Willow Ave Hoboken N J 07030 Tel (201) 659-0483 Pres R Wellbrock Sales Adm n r John H Tobin Sales Mgr M C Smith Adv Mgr S B Dobossy
Branches: Cupertino, Calif., PO Box 1317 Zip 95014 Tel (408) 246-4250 Contact Heinz Maue—**Des Plaines, Ill.,** 2720 Des Plaines Ave Zip 60018 Tel (312) 296-1021 Contacts Don Finkelston Andy Paul—**Lansdale, Pa.,** 116 Ardwick Terr Zip 19446 Tel (215) 855-3099 Contact Pete L Heguy
Product: Labeling & cartoning equip
Brand name: Pony Label-DRI Pony Pacer Tuck-O-Mat

Nashville Int'l Corp 20 Music Square W Nashville Tenn 37203 Tel (615) 256-2885 Pres Reggie M Church-well VP Opns Ron Coats Sales Mgr Bob Dixon Adv Mgr James E Gray
Product: 8-tr & cassette labels (SEE ADVERTISE-MENT)

National Audio Co Inc 1911 S Stewart Springfield Mo 65804 Tel (417) 883-5377 Pres & Sales Mgr Ste-ven L Stepp Adv Mgr M M Bass
Product: Cassette boxes & 8-tr & cassette library labels
Brand name: NAC

Pentagon Inds Inc, 4751 N Olcott Ave., Chicago, Ill 60656 Tel (312) 867-9200 Pres Tom Horton Sales Mgr James Dow
Product: Cassette labels

Polyline Corp 1241 Rand Rd Des Plaines Ill 60016 Tel (312) 298-5300 Pres John Kaiser
Product: Audio & video open reel & audio cassette boxes

Pony Label-DRI see NJM Inc

Pony Pacer see NJM Inc

Pratt-Spector Corp 46 Merrick Rd., Rockville Centre, L I N Y 11571 Tel (516) 764-5061 Pres Stanley Gil-man, Adv Mgr Andrew Barr, Technical Co-ord Paul Mastroianni
Product: 8-tr & cassette labelers, pressure-sensitive tape & carton sealers, & hot glue systems (SEE AD-VERTISEMENT)

Pres-Tige Label Corp, 255 Oser Ave., Hauppauge, L I, N Y 11787 Tel (516) 273-0020 Pres Jerry Sybul, VP & Gen Mgr Ernie Menkes Sales Mgr John Scholl
Product: Pressure-sensitive labels & stickers

Queens Lithographing Corp, 52-35 Barnett Ave Long Is-land City N Y 11104 Tel (212) 457-7700 Pres Jack Hecht VP Eric Kaltman, Sales Mgr Gerry Sand-ers Adv Mgr Richard Roth
Branch: Los Angeles, Calif., Queens Envelope of Cali-fornia 2838 E Pico Blvd Zip 90023 Tel (213) 264-1101 VP Joseph Infuso
Product: 8-tr & cassette labels boxes inserts slipcases & collars

Reliance Plastics & Packaging Div Reliance Folding Carton Corp, 108-18 Queens Blvd, Forest Hills N Y 11375 Tel (212) 544-9800 Pres Marshall Weingarden
Product: Corrugated cassette mailers & storage albums

Scandia Packaging Machinery Co., 180 Brighton Rd., Clif-ton, N J 07012 Tel (201) 473-6100
Product: Packaging machinery for wrapping, cartoning labeling & shrinking (SEE ADVERTISEMENT)

Shape, Symmetry & Sun Inc Biddeland Ind'l Park, Bidde-ford Me 04005 Tel (207) 282-6155 Pres & Adv Mgr Anthony Gelardi, Sales Mgr Dick Keogh
Product: Cassette packaging machines (SEE ADVER-TISEMENT)

Shorewood Packaging Corp, 10 E 53 St New York, N Y 10022 Tel (212) 371-1500 Pres Paul Shore, VP Mktg Floyd S Glinert, Sales Mgr Ken Rosenblum
Branch: Los Angeles, Calif., 1830 Glendale Blvd Zip 90026 Tel (213) 660-3043
Product: Cartons & labels

Standard Paper Box Machine Co 476 Broome St, New York, N Y 10013 Tel (212) 925-9818 Pres Paul Adams Sales & Adv Mgr Bruce Adams
Product: Audio & video 8-tr & cassette labeling ma-chinery

Stevenson Packaging Equip Co Inc 20434 Corisco Chatsworth, Calif 91311 Tel (213) 998-1512
Product: Audio & video shrink film packaging equip Tape-Taches see Blackburn Inc



CASSETTE TAPE LOADER

with

AUTOMATIC CASSETTE FEEDER

- Highest throughput per operator
- No adjustment for tape thickness
- Upgradable to cassette duplicator
- No need for external air or vacuum
- Handles pancakes of all sizes
- Fully automated operation
- Field proven world-wide
- Minimum maintenance

The new automatic cassette feeder is a simple add-on to any Recortec Cassette Tape Loader. Our current customers may adapt their present loader to take advantage of this feature.

Cassette tape loaders for digital cassettes and U-matic video cassettes also available.

RECORTEC, INC. 777 PALOMAR AVE. SUNNYVALE, CALIF. 94086 TEL: (408) 735-8821 TELEX: 910 339 9367

Tapkase see Creative Packaging Co
 Taprap, see Creative Packaging Co
 Tele-Measurements Inc 145 Main Ave Clifton NJ
 07014 Tel (201) 473-8822 NYC (212) 581-9020
 Pres J R Poppele
Product: B-tr labels
 3 M Co., Magnetic Audio/Video Prods Div 3M Center
 Bldg 223-5N, St Paul, Minn 55101 Tel (612) 733-
 1110 Pres R H Herzog Sales Mgr J L Leon
 Adv /Sales Promo Co-ord V A Hanson Adv Mgr
 P M Gavin Local branch: PO Box 3211, St Paul
 55133, 3131 Lexington Ave S Eagan 55121 Tel
 (612) 733-3300
Branches: Anchorage, Alaska, 3934 Spenard Rd Zip
 99503 Tel (907) 279-6481—Burbank, Calif., 126
 W Elm Court Zip 91502 Tel (213) 848-5534—Los
 Angeles, Calif., 6023 S Garfield Ave Zip 90040 Tel
 (213) 726-1511—South San Francisco, Calif., 320
 Shaw Rd Zip 94080 Tel (415) 589-2663—Wash-
 ington, D.C., 1101 15 St NW Zip 20005 Tel (202)
 331-6900—Atlanta, Ga., 2860 Bankers Ind I Dr Zip
 30340 Tel (404) 449-6666—Honolulu, Hawaii,
 2880 Ualena St Zip 96819 Tel (808) 841-0147—
 Argo, Ill., 6850 S Harlem Ave Zip 60501 Tel (312)
 496-6500—Needham Heights, Mass., 155 Fourth
 Ave Zip 02194 Tel (617) 449-0300—Farmington,
 Mich., 23923 Research Dr Zip 48024 Tel (313)
 477 5000—St. Louis, Mo., PO Box 510 10725 Baur
 Blvd Zip 63166 Tel (314) 991-1320—West

Caldwell, N.J., PO Box 76 15 Henderson Or Zip
 07006 Tel (201) 227-9100 NYC (212) 285-9600—
High Point, N.C., PO Box 2047 2401 Brevard St Zip
 27261 Tel (919) 886 7181—Cincinnati, Ohio,
 4835 Para Dr Zip 45237 Tel (513) 242-2313—
 Cleveland, Ohio, 12200 Brookpark Rd Zip 44130
 Tel (216) 267-1800—Philadelphia, Pa., 5698 Rising
 Sun Ave Zip 19120 Tel (215) 742-0200—Dallas,
 Tex., 2121 Santa Anna Ave Zip 75228 Tel (214)
 327-7311—Seattle, Wash., Andover Ind I Park 100
 Andover Park W Zip 98188 Tel (206) 244-7200
Product: Storage system
Brand name: C-Box
 Tri-Lon Color Lithographers Ltd 54 W 21 St New York
 N Y 10010 Tel (212) 255-6140 Pres Morris Strick-
 ler, Sales Mgr David Strickler
Product: Labels
 Tuck-O-Mat see NJM Inc
 Universal Tape Corp Inc B21 E Artesia Blvd., Carson
 Calif 90746 Tel (213) 327 3203 Pres Edward O
 Praeger Sales Mgr Terry Rosene
Product: Norelco & Ampex style boxes & hinged soft
 polyboxes
 Vulcan Binder & Cover (div of EBSCO Inds Inc) PO Box 29
 Vincent Ala 35178 Tel (205) 672 2241 Pres J T
 Stephens Corp Mdse Mgr R H Reese Sales Mgr
 Dudley Pendleton Adv Mgr J Weed
Branch: Hawthorne, Calif., 14695 S Inglewood Ave


Zip 90250 Tel (213) 679-3391 Sales Mgr Oon
 Oarby
Product: Audio & video cassette binders
 Xerox Corp., Xerox Square, 15th fl., Rochester, N Y 14644
 Tel (716) 423-3555 Contact Ron Bosch
Product: Labeling equip

**TAPE, PROFESSIONAL
 SUPPLIES, MANUFACTURERS**

A. A. see Audio Accessories Co
 Ampro Prod'ns Inc., 150 Fifth Ave., New York, N Y 10011
 Tel (212) 243-7726 Cable TAPEXXRON Telex
 425233 Pres. Manuel Kopelman, Sales Mgr Raf
 Shapir
Audio: Test tape & electronic splice finder options
 R 8 Annis Co., 1101 N Delaware St., Indianapolis, Ind
 46202 Tel (317) 637-9282 Owner R B Annis
Audio: Head demagnetizers (Han-D-Mag), bulk erasers
 (Bulk-D-Mag)
 Audio Accessories Co., Box 628 Rt 1, Batavia, Ill 60510
 Tel (312) 879-5998 Sales Mgr John S Maloney
Audio: Cassette repair kits (Sav-A-Tape), bulk erasers,
 splicing & editing equip (AA)
 Audio Inds Inc., Broad & Linden Aves., Ridgefield, N J
 07657 Tel (201) 945-4545 Pres Michael S Thaler
Audio: Cassette recording tabs & slip sheets
 Audiolab Electronics, 3725 Esperanza Dr Sacramento,
 Calif 95825 Tel (916) 485-0500 Mgr R E Stofan
Audio: Degaussers
 Audromatic Corp., 1290 Ave of the Americas, New York
 N Y 10019 Tel (212) 582-5870 Telex 126419
 Pres Milton B Gelfand, VP Sales Timothy A Cole
 Adv Mgr J P Lohman
Audio: Splicing, cleaning & leader tapes (SEE ADVER-
 TISEMENT)
 Beaucart, see UMC Electronics Co
 Bib Accessories (div of Revox Corp.) 155 Michael Dr., Syos-
 set, L.I., N.Y 11791 Tel (516) 364-1900 Pres Colin
 Hammond, Nat'l Sales Mgr Colin Evans, Adv Mgr
 Jeanne Smith
Audio: Editing & splicing equip
 Bogen (Germany), see International Rec g Co
 W H Brady Co., 2221 W Camden Rd., Milwaukee, Wis
 53201 Tel (414) 332-8100 Pres J E Larson, Sales
 Mgr D R McGrew, Prod. Mgr John Arnold
Audio: 8-tr & cassette splicing tape, splicing tape for
 duplicating masters
Video: Cassette splicing & sensing tape

NEW
 Precut splicing and sensing tabs
 for 8 track tapes

**PERMA
 TAB**


By  Pat Pend

Because of a new simplified way of making pre-
 cut splices we can offer a quality splice at
LOWER PRICES.

Write for free sample and name of nearest au-
 thorized distributor.

PERMATAP PRODUCTS CO.
 Rt. 1 Social Circle Ga. 30279

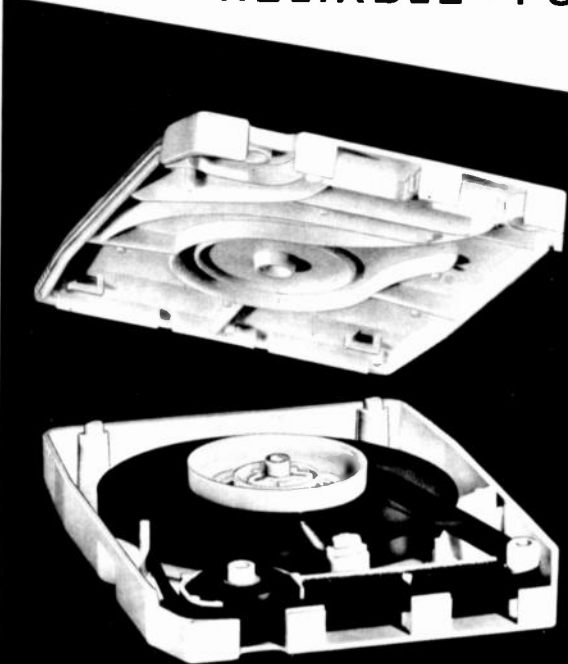
**FREE DISPENSERS
 WITH FIRST ORDER**



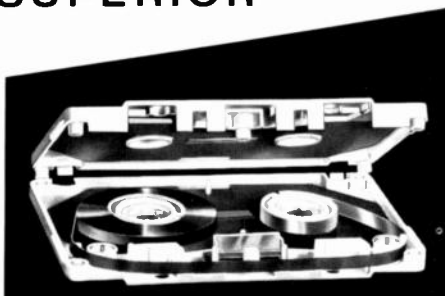
Some areas open for ex-
 clusive distributors and
 mfrs. Reps. in U.S.A. and
 other countries.

Write or call
 for information.
(404) 787-1910

MASTRO INDUSTRIES, INC.
 RELIABLE • FUNCTIONAL • SUPERIOR



- 8T Cartridges, assembled . . . ready for loading
- *8T Cartridges, tape loaded, 45 & 90 minutes, or made to order
- Cassette Parts: housing, hubs & roller guides
- C-O Cassettes
- *Cassettes, tape loaded: C-30, C-45, C-60, C-90, C-120, or made to order



* Ask for our **MARMAC** high quality line of tape-loaded cartridges and cassettes.

Mastro Products are precision engineered for top performance and smooth functioning.

 **MASTRO INDUSTRIES, INC.** 3040 Webster Ave.
 New York, N.Y. 10467
 (212) 547-5600

Broadcast Electronics Inc., 8810 Brookville Rd Silver Spring, Md 20910 Tel (301) 588-4983 Pres Andrew Szegda, Sales Mgr Tom Creighton, Eng g Dir Rich Weichbrod
Audio: Test tape, heads, head demagnetizers, bulk erasers, splicing & editing equip

Bulk-D-Mag, see R B Annis Co

Cable of America Inc., 6767 E 50 Ave Commerce City Colo 80033 Tel (305) 287-3497 Pres Gene Fujita, Sales Mgr Ken Jeung, Adv Mgr Bob Million
Audio: Patch cords, adaptors & tape splicers

Cartridge Inds Corp., 411 Kansas City Ave Excelsior Springs, Mo 64024 Tel (816) 637-6011 Pres Terry D Vogler, Sales Mgr Jim Dusek
Audio: Splicing tapes & tabs for 8 tr & cassette

Columbia Magnetics (div of CBS Inc.) 51 W 52 St New York, N Y 10019 Tel (212) 975-3051 Sales Mgr Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunset Blvd Zip 90028 Tel (213) 466-2481
Audio: Cueing, leader & splicing tape (Magna See) (SEE ADVERTISEMENT)

D S C Inc., 2 Dogwood Dr., Danbury, Conn 06810 Tel (203) 744-7299 Pres Herman J Muller, Gen Mgr Phil Draper, Sales Mgr Bruce Gross Plant: Hayestown Rd Zip 06810 Tel (203) 748-3231
Audio: Custom slitting & processing equip., coating & calendaring equip., raw tape manufacturing equip

Data Technology Corp., 125 Baker St., Suite 230 Costa Mesa, Calif 92626 Tel (714) 540-5624 Pres B E Bryans, VP & Mktg Mgr Raymond E Valle Sales Mgr Dan P Norman
Audio: 1/2" & 1 1/2" cassette transfer reels

Dictaphone, see Scully/Metrotech

Editall, see Elpa Mktg Inds Inc

Edit-A-Tape, see Satellite Film Inc

Elpa Mktg Inds Inc., Thorens & Atlantic Aves New Hyde Park L.I., N Y 11791 Tel (516) 746-3002 Pres E L Childs, Sales Mgr C L Hendrickson, Adv Mgr S M Berman
Branch: Scottsdale, Ariz., 7301 E Evans Rd Zip 85253 Tel (602) 948-1070
Audio: Editing & splicing equip (Editall)

Erase-Sure, see Magnesonics Sales & Mfg Co

Gibson Girl, see Robins Inds Corp

Gotham Audio Corp., 741 Washington St., New York, N Y 10014 Tel (212) 741-7411 Pres Stephen F Temmer, VP Nat'l Sales Mgr Eli Passin
Audio: Splicing & editing equip (Gotham), precision tape timer (Lyrec)

Grandy Inc., Bldg 1, Office 7 1275 Bloomfield Ave Fairfield, N J 07006 Tel (201) 575-1433 VP Gerald J Barnett, VP Sales John R French
Audio: Custom & replacement heads

Han-D-Mag, see R B Annis Co

Hi-Flex Corp 289 Huyler St South Hackensack N J 07606 Tel (201) 487-3027 Pres Robert Lovatt, Plant Mgr Jeff St Thomas

Audio: Leader tape & slip sheets

I E M, see International Electro-Magnetics Inc

International Electro-Magnetics Inc., Eric Dr & Cornell Ave Palatine, Ill 60067 Tel (312) 358-4622 Pres Oscar Dahms, Sales & Adv Mgr Tony Preto
Audio: Heads & erase heads (IEM)

International Rec'g Co., 49 Desmond Ave., Bronxville, N Y 10708 Tel (914) 337-5726 Pres Claire Rie
Audio: Heads (Bogen—Germany)

Ray Jacobs Audio, 1419 Santa Fe Ave., Long Beach Calif 90813 Tel (213) 437-0681 Pres Ray Jacobs, Gen Mgr Carolyn A West, Nat'l Sales Mgr Arthur Shaw, Chief Eng Bill Burton
Audio: Cassette length verifier

Jefmarn Entis Inc., 16 Newcastle Ave., Plainview, L.I., N Y 11803 Tel (516) 822-7277 Pres Allan Frost
Audio: 8-tr sensing tape, splicing tape, splicing blocks tape dispensers & sensing tabs

Johnson Inds Inc., 10749 Chandler Blvd., North Hollywood, Calif 91601 Tel (213) 980-5520 Pres Ken P Johnson Sales Mgr Ed Bailey, Adv Mgr Virginia Reed
Audio: Bulk erasers

Lafayette Radio Electronics Corp., 111 Jericho Tnpk Syoset, N Y 11791 Tel (516) 921-7700
Audio: Tape splicers

Lipps Corp., 1630 Euclid St., Santa Monica Calif 90404

DISCO

Only Billboard covers the hottest new musical market, Disco, every week!



Abaddon/Sun

INCORPORATED

*Complete Duplicating Facilities
Recording Services and
Professional Equipment
Distributors*

AKG
Amber
Auditronics
Beyer
Countryman
Crown
DBX
Klipsch Professional
Pentagon Dupl.
Revox
Sennheiser
Soundcraft
Stephens
Tapco
3M
UREI

ABADON/SUN INC., P.O. Box 6520, San Antonio, TX 78209



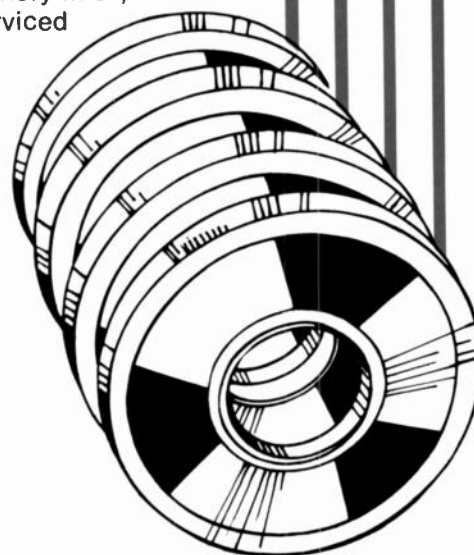
MAGNETIC TAPE PROCESSING EQUIPMENT

Passavant, the quality name in magnetic tape processing equipment for the past 20 years, manufactures a complete line of coating and slitting machinery in 6", 12", 16" and 26" web widths. Passavant equipment is sold and serviced worldwide and used by many of the worlds leading magnetic tape manufacturers. We provide complete package magnetic tape manufacturing facilities to meet your production needs.

- Unwinds
- Floater Dryers
- Film Conditioners
- Cure Ovens
- Film Cleaners & Washers
- Calenders
- Gravure & Reverse Roll Coaters
- Rewinds
- Smoothing & Orientation Equipment
- Slitting Machines

PASSAVANT

PASSAVANT CORPORATION
P.O. BOX 2503
BIRMINGHAM, ALA. U.S.A. 35201



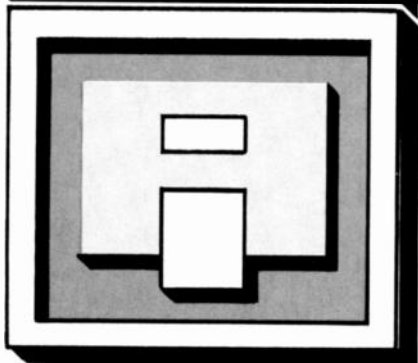
AUTO MATION

CONSISTENT QUALITY
WITH
COMPETITIVE PRICES

C-O CASSETTES
SONIC OR SCREW

NORELCO STYLE
BOXES

CASSETTE
PARTS



ATHENIA
INDUSTRIES INC.

90 BRIGHTON ROAD
CLIFTON, N. J. 07012
(201) 471-8044

Tel (213) 393-0449 Pres. Edwin A. Lipps, Sales Mgr. Donald Elderson
Audio & video: Magnetic heads.
Lyrec, see Gotham Audio Corp
M R L, see Magnetic Reference Lab Inc
Magna See, see Columbia Magnetics
Magnesonic Sales & Mfg Co., PO Box 127, Northridge, Calif. 91324 Tel (213) 368-3411 Pres Donald P Grosslight
Audio: Bulk erasers (Erase-Sure), cassette winders (Rapid-Winder)
Magnetic Reference Lab Inc., 229 Polaris Ave., Suite 4, Mountain View, Calif 94043 Tel (415) 965-8187 Pres. John G McKnight
Audio: Test tape (MRL)
Microtran Co. Inc., PO Box 236, 145 E Mineola Ave., Valley Stream, L.I., N.Y. 11582 Tel (516) 561-6050 TWX (510) 225-8412 Pres Albert J Eisenberg, Sales Mgr Walter Benschler; Adv Mgr A Packer
Audio: Bulk erasers, degaussers & editing pens
Nortronics Co Inc., 8101 10 Ave N., Minneapolis, Minn 55428, Tel (612) 545-0401 Pres J A Yngve; Mktg Servs. Mgr Paul C Lund, Sales Mgr. M Kronfeld
Audio: Test tape, magnetic heads, bulk erasers, splicing & editing equip
Passavant Corp., PO Box 2503, Birmingham, Ala. 35201 Tel (205) 853-6290 (SEE ADVERTISEMENT)
Permatap Prods Co. (div. of Dodge Properties Inc), Rt. 1, Quail Valley Rd., Social Circle, Ga 30279 Tel: (404) 787-1910 Pres W B Thompson
Audio: 8-tr pre-cut & roll splicing tape & cueing tabs (SEE ADVERTISEMENT)
Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, L.I., N.Y. 11571, Tel (516) 764-5061, Pres. Stanley Gilman, Adv Mgr. Andrew Barr, Technical Co-ord. Paul Mastroianni
Audio: Sensing, splicing & leader tape
Video: Splicing & leader tape (SEE ADVERTISEMENT)
Q/Splice, see Webtek Corp.
Rapid-Winder, see Magnesonic Sales & Mfg Co
Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101 Tel (212) 392-6442 Pres Robert Borchardt, Sales Mgr George Calvi
Audio: Test tape, heads, head demagnetizers, bulk erasers, splicing & editing equip (SEE ADVERTISEMENT)
Robins Inds. Corp., 75 Austin Blvd., Commack, L.I., N.Y. 11725 Tel (516) 543-5200 Pres Herman Post Sales & Adv Mgr Jack Friedland
Audio & video: Maintenance accessories, cleaners, splitters, sensing & splicing tape (Gibson Girl, Robins)
S.T.L. see Standard Tape Lab Inc & Taber Mfg & Eng'g Co
Saki Magnetic Inc., 1649 12 St., Santa Monica, Calif 90404 Tel (213) 451-8611 Pres Eugene Sakagawa, Adv Mgr Walter Scott
Audio: Magnetic recording heads
Satellite Film Inc., PO Box 650512, Miami, Fla 33165 Tel (305) 271-4000 Pres Frederic S Berney, Sales Mgr Warren L Berney
Audio: ¼" tape editor (Edit-A-Tape)

Sav-A-Tape, see Audio Accessories Co
Saxon Adhesive Prods Inc., 880 Garfield Ave., Jersey City, N.J. 07305 Tel (201) 451-1979, NYC (212) 594-5610 VP & Gen Mgr Marshall Rose, Sales Mgr John Haggerty
Audio: Cueing & splicing tapes, end tabs
Scully/Metrotech (div of Dictaphone Corp.), 475 Ellis St., Mountain View, Calif 94043 Tel (415) 968-8389 Pres. William Krehbiel, Sales Mgr Homer Hull, Mktg Serv. Mgr. R L Baker
Audio: Bulk erasers (Dictaphone, Scully)
Simtek Tape Inc., 443 Park Ave S., New York, N.Y. 10016 Tel (212) 532-3558 Pres D Richard Kraus, Mktg Mgr Mort Schlein
Audio: Automatic & semi-automatic splicers
Sparta (div of Cetec Corp.), 5851 Florin-Perkins Rd., Sacramento, Calif 95828 Tel (916) 383-5353 Pres Frank Bogusz, Sales Mgr Jack Lawson, Adv & Sales Promo Dir J Cooke
Audio: Test tape, head demagnetizers & bulk erasers.
Speedex Electronics, 400 S Wyman, Rockford, Ill 61101 Tel (815) 968-9661 Pres A C Valiulis, Sales Mgr Jim Highway, Adv Mgr Paul Laurens, Ass't Adv Mgr. John Hogan
Audio: Head demagnetizers, test tape, bulk erasers, splicing & editing equip
Splicette, see Webtek Corp
Standard Tape Lab, Inc., 2081 Edison Ave., San Leandro, Calif 94577 Tel (415) 635-3805 Pres & Gen Mgr Robert K Morrison
Audio: Test tape (STL) (dist by Taber Mfg & Eng'g Co.)
Studio Magnetics Co., PO Box 47, Farmingville, L.I., N.Y. 11738 Tel (516) 585-3313 Sales Mgr Robert Harvey
Switchcraft Inc., 5555 N Elston Ave., Chicago, Ill 60630 Tel (312) 792-2700, Pres Will Larson, Sales & Adv Mgr Clyde Schultz
Audio: Connectors, cable assemblies, adapters, patch cord systems, jacks & plugs
Taberasers, see Taber Mfg & Eng'g Co
Taber Mfg & Eng'g Co., 2081 Edison Ave., San Leandro, Calif 94577 Tel (415) 635-3831 Pres William D Taber, Mktg. & Adv Mgr Robert H Kearns
Audio: Heads (Taber), bulk erasers (Taberasers), test tapes (STL)
Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582 Tel (516) 561-6080
Audio: Manual & automatic splicing tape, sensing tape, pre-cut & Q tabs
Video: Film tabs & splicing tape
Teac Corp of America, 7733 Telegraph Rd., Montebello, Calif 90640, Tel (213) 726-0303 Pres George De Rado, Sales Mgr Allen Novick, Adv Mgr Charles Overstreet
Audio: Head demagnetizers & bulk erasers
U M C Electronics Co., 460 Sackett Point Rd., North Haven, Conn 06473 Tel (203) 288-7731 Pres A J Shaf-tel, Sales & Mktg Mgr C E Collett
Audio: Splice finders, erasers (Beaucart)

C-O CASSETTES

(Colors Available)

SONIC SEALED

(Tabs In Tabs Out)

SCREW TYPE

(Tabs In Tabs Out)

- Meets all industry standards
- Hi reliability • Immediate delivery
- Capacity—over 50 million per year.

Contact us today

TRANS-AM INDUSTRIES

845 BROAD AVE. • RIDGEFIELD, N.J. 07657
Tel: (201) 945-2000—Telex: 133396

Cold war.



It was bad enough we had to fight the British for our freedom. But on top of that, we had to fight the weather, too.

Because winter at Valley Forge meant snow, ice, and freezing temperatures. All serious enemies to a makeshift army without proper clothing, not nearly enough food, and short on ammunition.

It was an army long on courage, but short on money.

And then the money came. Some \$27,000,000 from the pockets of new Americans.

That's how people took stock

in America back then, and you know how the story turned out.

Nowadays, people are still helping America stay strong and self-sufficient. And they're helping themselves to safe, dependable savings. By taking stock in America with the Payroll Savings Plan.

Buy United States Savings Bonds.

They won't leave you out in the cold.



**Take
stock
in America.**

200 years at the same location.

Now U.S. Bonds pay 6% interest when held to maturity of 5 years (4 1/2% the first year). Interest is not subject to state or local income taxes, and federal tax may be deferred until redemption.

Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel. (213) 656-2321. Pres., Joseph Klein; Sales Mgr., Ken George; Adv. Mgr., Jacques Bloom.
Branches: Chicago, Ill., 6440 N. Ridgeway Ave. Zip 60645. Tel. (312) 679-5470. Sales Mgr., Jim Hilgen-dorf—Boonton, N.J., Bema Inc., 615 Birch St. Zip. 07005. Tel. (201) 263-3310. Mgr., Ted Manheim.

Audio: Pre-cut tape splices (Q / Splice for 8-tr. Splicette for cassette), cassette splicing & splicing/sensing roll tape. (SEE ADVERTISEMENT)

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel. (314) 567-5366

Audio: Bulk erasers.

Supplies

ARTISTS • PRODUCERS • STUDIOS



*The Place
In Nashville
For
Complete
Record
Production*



**NASHVILLE
INTERNATIONAL**

20 Music Square West
Nashville, Tennessee 37203
1-615-256-2885

PHONE (615) 254-1049

ALBUMS • RECORDS • TAPES

FINEBILT MAGNETIC TAPE INSTALLATIONS

Need a compact, automatic tape plant that can produce highest quality recording tape at a minimum investment? FINEBILT, the quality name in precision record pressing and plating equipment, can supply a complete plant package to meet your requirements. FINEBILT has gained unmatched experience in design and installation of sound industry facilities throughout the world.

We can enable you to set up a modern plant with maximum efficiency...

**We are marketing
a self-contained business
with an unlimited profit potential.**

finebilt
MANUFACTURING COMPANY

931 NORTH CITRUS AVENUE HOLLYWOOD, CALIFORNIA 90038

Telephone 466-9511 Area Code 213

CABLE "COEXPORT"

Record & Tape Dealer Accessories & Supplies

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

A L S Inds Inc (div of American Lighting Specialties Inc) 2045 E Mariposa Ave El Segundo Calif 90245 Tel (213) 640 0500 Pres Richard D Smith Mktg Dir Steve Silberman

Product: Carrying & storage cases (M)
A V Paragon see Universal Tape Corp

A V Tape Sales Corp 580 Sylvan Ave Englewood Cliffs NJ 07632 Tel (201) 569 7000 Pres A F Etro Sales Mgr V J Carabello

Product: Tape carrying & storage cases head cleaners leader tape (M)

Action Leathercraft Inc 5340 E Harbor St Commerce Calif 90040 Tel (213) 728 1155 Mktg Dept Andy Livian

Product: Carrying & storage cases

Add n Stac see Royal Sound Co Inc

Advanced Ideas Inc 3132 N Natchez Chicago Ill 60634 Tel (312) 889 2044 Pres Nero Lebmets Sales Mgr Tom Kilfoyle

Product: Cassette carrying & storage cases

Advance Prods Co Inc PO Box 2178 1101 E Central Wichita, Kan 67201 Tel (316) 263-4231 Pres & Gen Mgr William D DeVore Sales & Adv Mgr Paul Keck

Product: Carrying & storage cases

Advent Corp 195 Albany St Cambridge Mass 02139 Tel (617) 661 9500 Pres Henry E Kloss Sales Mgr Francis L Reed Adv Mgr Fred Goldstein

Product: Tape carrying & storage cases (M)

Akron Mills PO Box 989 Akron Ohio 44309 Tel (216) 253 5592 Pres Steve Myers Mktg Mgr George Cull Sales Mgr Gary McDonald

Product: Carrying & storage cases (Record-Mate Tape Mate) (M)

Alabama Paper Stock Co 610 S Temple Ave South Fayette Ala 35555 Tel (205) 932 6722 Pres Joe T Couch

Product: Carrying & storage cases (M)

Album Frames Inc 1485 Bayshore Blvd San Francisco Calif 94124 Tel (415) 467-4422

Product: Album display frame (SEE ADVERTISEMENT)

Aldshir Mfg Co Inc 111 Lake Ave Tuckahoe N.Y. 10707 Tel (914) 779 1297 Pres Gerald Shirley Sales Mgr Lindley Nichols

Product: 45 rpm adaptors (M)

Amberg Co 1625 Duane Blvd Kankakee Ill 60901 Tel (815) 933-3351

Product: Carrying & storage cases (M)

Ampex Corp Magnetic Tape Div 401 Broadway Redwood City Calif 94063 Tel (415) 367 3387

Branches: Glendale, Calif., 500 Rodier Dr Zip 91201 Tel (213) 240 5000—Atlanta, Ga., 3135 Chestnut Dr Suite 101 Zip 30346 Tel (404) 451 7112

Elk Grove Village, Ill., 2221 Lunt Ave Zip 60007 Tel (312) 593 6000 Bethesda, Md., 10215 Fernwood Rd Zip 20034 Tel (301) 530-8800—

Hackensack, N.J., 75 Commerce Rd Zip 07601 Tel (201) 489-7400—Abington, Pa., 947 Old York Rd Zip 19001 Tel (215) 887 7650 Dallas, Tex., 1615 Prudential Dr Zip 75235 Tel (214) 637 5100

Product: Head cleaners & demagnetizers leader & splicing tape

Ampro Prods Inc 150 Fifth Ave New York NY 10010 Tel (212) 243 7726 Cable TAPEXRON Telex 425233 Pres Manuel Koepelman Sales Mgr Rafi Shapir

Product: Head cleaners (M) splicing & leader tape (D)

R 8 Annis Co 1101 N Delaware St Indianapolis Ind 46202 Tel (317) 637 9282 Owner R 8 Annis

Product: Demagnetizers (Han D Mag) (M)

Arista Enis Inc 35 Hoffman Ave Hauppauge LI NY 11787 Tel (516) 234-7000 Pres Alan E Leifer

Product: Cleaners cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers needles leader & splicing tape (M)

Aspen Ltd 4960 Jackson St Denver Colo 80211 Tel (303) 320 4445 Pres & Sales Mgr Sid Laks Adv Mgr K Davis

Product: Head cleaners & demagnetizers

Audio Accessories Co Box 628 Rt 1 Batavia Ill 60510 Tel (312) 879 5998 Sales Mgr John S Maloney

Product: Head cleaners (AA) (M)

Audio Magnetics Corp 234 W 146 St Gardena Calif 90248 Tel (213) 532-2950 Pres Peter Hughes Customer Servs Dir Lynn Chrusciel

Branches: Irvine, Calif., 2602 Mchelson Dr Zip 92664 Tel (714) 833 0020—New York, N.Y., 2 Penn Plaza Zip 10001 Tel (212) 594-9400

Int'l branches: Canada Hong Kong Mexico Portugal Switzerland

Product: Tape carrying & storage cases head cleaners & demagnetizers, leader & splicing tape (M) (SEE ADVERTISEMENT)

Audiomatic Corp 1290 Ave of the Americas New York NY 10019 Tel (212) 582 5870 Telex 126419 Pres Milton B Gelland VP Sales Timothy A Cole Adv Mgr J P Lohman

Int'l branch: France

Product: Leader & splicing tape (SEE ADVERTISEMENT)

Audio-Stac, see Stac-All Inc

Audio-Technica U S Inc 33 Shiawassee, Fairlawn Ohio 44313 Tel (216) 836-0246 Gen Mgr Jon R Kelly

Mktg Servs Mgr Neal Hale Prod Mgr Fred Nichols

Product: Cleaners cloths & brushes needles (M)

B A S F Systems Crosby Dr Bedford Mass 01730 Tel (617) 271 4000 Pres Guenther Grochla VP Sales & Mktg R Blau Nat'l Sales Dir Gerry Berberian Mktg Dir Jerry Hubeny

Branches: Melrose Park, Ill., 1800 No 30 Ave Zip 60160 Tel (312) 343 6618—Clifton, N.J., 460 Col fax Ave Zip 07013 Tel (201) 473 8424—Dallas, Tex., 2520 Electronic Ln Suite 801 Zip 75220 Tel (214) 358-1494

Product: Open reel albums 8 tr & cassette head cleaners

Ball Corp, PO Box 5001, Muncie, Ind 47302 Tel (317) 747-6100 Prod Mgr Steve Oseman Ass't Prod Mgr Dennis Holmes

Product: Record preservative

Brand name: Sound Guard (SEE ADVERTISEMENT)

Bear Kat Prods Inc 1400 Axtell Troy Mich 48084 Tel (313) 549 2400 Pres Ken Dishell

Product: 8 tr & cassette storage cases

Bib Accessories (div of Revox Corp.) 155 Michael Dr Syosset LI NY 11791 Tel (516) 364 1900 Pres Colin Hammond Mktg Mgr Henry Roed

Product: Head cleaners splicing tape

Blackbourn Inc 1821 University Ave St Paul Minn 55104 Tel (612) 646 2781 Pres & Adv Mgr George F Snelgrove Sales Mgr Thomas F Sabow

Product: Carrying & storage cases (M)

Black Magic see Reclon Corp

Bowers Rec Sleeve Co 5331 N Tacoma Ave Indianapolis Ind 46220 Tel (317) 253 4321 Pres Robert Bowers VP & Sales Mgr Charles H Kaufman

Product: Record carrying & storage cases (M)

W H Brady Co 2221 W Camden Rd Milwaukee Wis 53201 Tel (414) 332 8100 Pres J E Larson Sales Mgr D R McGrew Prod Mgr John Arnold

Product: Splicing tape

C Box see 3M Co

Capitol Magnetic Prods (div of Capitol Recs Inc) 1750 N Vine St Los Angeles Calif 90028 Tel (213) 462 6258 TWX (910) 321 3723 Pres A P Cunha

"YOUR SILENT SALESMEN"

Increase Your Tape Sales with Space Saver

TAPE RACKS



WALL RACKS



COUNTER RACKS



FLOOR RACKS

- Fits on wall, counter or floor.
- Any size available.
- Modular design.
- Key lockable—prevents theft.
- Hi-density—maximum amount of tape in minimum space.

USED BY MAJOR RECORD COMPANIES INTERNATIONALLY. Ideal for Record Stores, Dept. Stores, Gas Stations, etc.

Write for **FREE** color brochure
DEVON DESIGN CORPORATION

DEVON DESIGN 4060 Glenco Avenue, Venice, CA 90291, (213) 822-9000; 1319 Lafayette Blvd., Fredricksburg, VA 22401, (703) 371-5515

LE-BO[®] sound protection

is a very wise investment

LE-BO - has the finest quality
line of Tape Carrying Cases
Record Carrying Cases
Tape and Record Accessories
for the protection
and care of your valuable
Tapes and Records.



FOR INFORMATION CONTACT YOUR NEAREST
LE-BO DISTRIBUTOR OR CALL

LE-BO[®]

PRODUCTS CO., INCORPORATED 58 - 60 GRAND AVENUE, MASPETH, N.Y. 11378

IMPORTERS & DISTRIBUTORS
WANTED WORLDWIDE

Distributed in Canada by
PHONODISC LTD. Toronto

(212) 894-5155

Mktg Servs Dir John M Ricci Sales Mgr Oscar Arslaman
Los Angeles, Calif., 3116 W 32 Ave Zip 90065 Tel (213) 255-5103—**Atlanta, Ga.**, 1670 NE Freeway Access Rd Zip 30329 Tel (404) 321 5441—**Niles, Ill.**, 6401 Gross Point Rd Zip 60648 Tel (312) 775-7101—**Germentown, Md.**, Century XXI, 20030 Century Blvd Zip 20767 Tel (301) 428-0795—**Dedham, Mass.**, 235 Elm St Zip 02026 Tel (617) 329-5777—**New York, N.Y.**, 1370 Ave of the Americas Zip 10019 Tel (212) 757-7470—**Cleveland, Ohio**, 7123 Pearl Rd Zip 44130 Tel (216) 888-6010—**Dallas, Tex.**, 6730 Oakbrook Blvd Zip 75235 Tel (214) 637-1890
Int'l branch: Mexico
Product: Head cleaners (M)
 Carola see Devon Design Corp
 Carter Corp, 1916 11 St Rockford Ill 61108 Tel (815) 397-3200
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers leader & splicing tape
 Cartridge Inds Corp, 411 Kansas City Ave, Excelsior Springs Mo 64024 Tel (816) 637-6011 Pres Terry D Vogler Sales Mgr Jim Dusek
Product: Splicing tape
 Casemakers Inc, 805 E 31 St, La Grange Park Ill 60525 Tel (312) 242-1430 Pres Allen E Terman VP Sales Jack R Scanlan
Product: Tape carrying & storage cases
 Cassette Caddy see Rubbermaid Specialty Prods Inc
 Clean-Sweep, see Horian Ents Inc
 Coast Ind Mfg Co, 2565 Via Palma Ave Anaheim Calif 92801 Tel (714) 821-9990 Pres Ted Reynolds Sales Mgr John Knox, Adv Mgr Fred Denney
Product: Tape carrying & storage cases, 8-tr & cassette head cleaners 8-tr demagnetizers
 Colton Cassette Corp, 340A W Valley Blvd Colton Calif 92324 Tel (714) 824-1454 Owners John Chan Jack Russell (Distributor for Jechan Corp /Spectrotape Corp)
Product: Tape carrying & storage cases (M)
 Columbia Magnetics (div of CBS Inc) 51 W 52 St New York N Y 10019 Tel (212) 975-3051 Sales Mgr Ted Cohen
Branch: Los Angeles, Calif., 6430 Sunset Blvd Zip 90028 Tel (213) 466-2481
Product: Head cleaners (Columbia Soundcraft) leader & splicing tape (Soundcraft) (M) (SEE ADVERTISEMENT)
 Creative Packaging Co (div of Eli Lilly & Co) PO Box 444 Zip 46206 740 S Alabama St Indianapolis Ind 46231 Tel (317) 261-2287 Pres A M McVie VP Mktg T J Beasley Mktg Communications Mgr W W Dieckamp
Branches: Los Angeles, Calif., 11704 Wishire Blvd, Suite 232 Zip 90025 Tel (213) 478-9891—**Oak Brook, Ill.**, Oak Brook Executive Plaza, Suite 300 1301 22 St Zip 60521 Tel (312) 654-0090—**Hacken-**

sack, N.J., 1 University Plaza Zip 07601 Tel (201) 488-5151
Product: Cassette storage boxes (Tapbox) (M)
 Crest Mfg Co PO Box 488 Edgefield, S C 29824 Tel (803) 637-3171
Product: Tape carrying & storage cases
 Crestmark Inds 225 W 34 St New York, N Y 10001 Tel (212) 947-9166 Pres & Sales Mgr Leon Beda
Product: Tape carrying & storage cases (M)
 Custom Case Mfg Co, 6232 Bragg Blvd Fayetteville N C 28303 Tel (919) 867-6111 Pres Al Metzger, VP Sales Gil Harvey
Product: Carrying & storage cases
 D A K Inds Inc 10845 Vanowen St North Hollywood, Calif 91605 Tel (213) 984-1559 WATS (800) 423-2636 Pres Drew Alan Kaplan Sales Mgr Jay Shipley
Product: Tape carrying & storage cases, auto-sensing & mylar leader tape (M)
 Data Packaging Corp 205 Broadway, Cambridge, Mass 02139 Tel (617) 868-6200 Pres Otto Morningstar, Nat'l OEM Sales Mgr Jere R Hill; Consumer Sales Mgr Ron Hari, Adv Mgr Gregory Mathus.
Product: Tape carrying & storage cases, head cleaners (Dynasound), (M) (SEE ADVERTISEMENT)
 Delrama Int'l 37 Newtown Rd, Plainview, L.I., N Y 11803 Tel (516) 293-8740 Pres Thomas Della-Rocca Gen Mgr A Herman, Sales Mgr S Frank
Product: Tape carrying & storage cases, cleaners, cloths & brushes (M)
 Devon Design Corp 4060 Glencoe Ave, Venice, Calif 90291 Tel (213) 822-9000 Pres Clive Rumble, Mktg Dir, Leonard Marshall. (SEE ADVERTISEMENT)
Product: Tape carrying & storage cases (Carola), (M)
 DISContinued Recs, 216 N Rose St Burbank, Calif 91505 Tel (213) 846-9192 Owner Les Szarvas Sales Mgr Bill Forges Adv Mgr Jerri Thornton
Product: Catalog servs (reference library of out-of-print recorded material)
 Discwasher Group Inc, 909 University Ave, Columbia, Mo 65201 Tel (314) 449-0941 Pres & Adv Mgr Bruce R Maier Sales Mgr Jayne Chase
Product: Cleaners, cloths & brushes (M)
 Display Media Inc 120 Laura Dr Addison, Ill 60101 Tel (312) 625-3340 Pres James R Walsh
Product: Carrying & storage cases (M)
 Donnak Inds PO Box 422 Ridgefield N J 07657 Tel (201) 945-6820
Product: Head cleaners leader tape
 Dosix, see Double Sixteen Co
 Double Sixteen Co, PO Box 1616, 407 Gundersen Dr Wheaton Ill 60187 Tel (312) 653-1616 Pres James W Canon Mktg Dir Tom Canon Sales Mgr Robert Burt
Product: Tape carrying & storage cases (Dosix) (M)
 Duotone Co Inc 6875 SW 81 St Miami Fla 33143 Tel (305) 665-1121 Pres & Sales Mgr Stephen Nester Adv Mgr Charlotte Wilhelm

Product: Carrying & storage cases, cleaners, cloths & brushes 45 rpm adaptors leader & splicing tape
 Dynasound see Data Packaging Corp
 EV Game Inc 186 Buffalo Ave, Freeport, L.I., N.Y 11520 Tel (516) 378-0440 Pres Michael Damsky, Exec. VP & Gen Mgr Gerry Damsky, Nat'l Sales Mgr Jim Rohr.
Product: Cleaners cloths & brushes, 45 rpm adaptors, head cleaners (all EV Game brand), needles (Electro-Voice), (M) (SEE ADVERTISEMENT)
 Edittall, see Elpa Mktg Inds Inc
 Electronic Homes Co, 24-64 Crescent St, Astoria, N.Y 11102 Tel (212) 545-3094 Pres Paula Boydell, Sales Mgr Elhas Smyrna, Adv Mgr Harry Baker
Product: Head cleaners (Toyota)
 Electro-Voice see EV Game Inc
 El Mark Plastics Inc, 821 E Artesia Blvd, Carson, Calif 90746 Tel (213) 327-3180 Pres Harry Schor, VP & Sales Mgr Allen Schor
Product: Tape storage racks 8-tr & cassette head cleaners & demagnetizers
 Elpa Mktg Inds Inc Thorens & Atlantic Aves, New Hyde Park L.I., N.Y 11791 Tel (516) 746-3002. Pres. E L Childs Sales Mgr C L Hendrickson Adv. Mgr. S M Berman
Branch: Scottsdale, Ariz., 7301 E Evans Rd Zip 85253 Tel (602) 948-1070
Product: Record care prods (Watts), splicing tape (Edittall)
 Erase-Sure, see Magnesonics Sales & Mfg Co
 Esmond Inds Inc 2455 E Sunrise Blvd, Fort Lauderdale, Fla 33304 Tel (305) 564-6435
Product: Carrying & storage cases
 Ess & Ess Music Prods Inc, 95 Grand Ave, Brooklyn, N.Y 11205 Tel (212) 789-3060
Product: Carrying & storage cases
 Fidelipac (div of TelePro Inds), 109 Gaither Dr., Mount Laurel, N.J 08057 Tel (609) 235-3511 Pres D Boardman, Gen Mgr R Cappello, Sales Mgr Gene Bidun.
Product: Tape carrying & storage cases, head cleaners (M)
 Fidelitytone Inc 207 N. Woodwork Ln, Palatine, Ill 60067 Tel (312) 359-8800 Pres Charles Smith, Sales Mgr Gordon Oakes, Mktg Servs. Mgr John Sirawa.
Product: Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles (M)
 G R T Corp, 1286 Lawrence Station Rd, Sunnyvale, Calif 94086 Tel (408) 734-2910 Pres Alan J Bayley, Sales Mgr Herb Hershfield, Adv Mgr Jack Woodman, Custom Prods. Div. Mgr David Travis
Product: Head cleaners (M)
 Gabriel Mfg Co Inc, 125 S. Liberty Dr., Stony Point, N.Y 10980 Tel (914) 942-0100 Pres Edmond Gabriel
Product: Head cleaners (M)
 Gusdorf & Sons Inc, 6900 Manchester Ave, St Louis, Mo 63143 Tel (314) 647-1207
Product: Carrying & storage cases

BETTER BY DESIGN.....

We have used our 27 years experience in the manufacture of store fixtures to help us design fixtures that really work for you

Fixtures that help you sell down when the going gets rough

Pilfer proof tape fixtures that really are pilfer proof

All this and INSTANT ACTION  service too!

Call or write for free color catalog



HF 33-9



HFT-6

Hamilton Fixture
 1600 Irma Ave., Hamilton, Ohio 45012
 513-868-2144

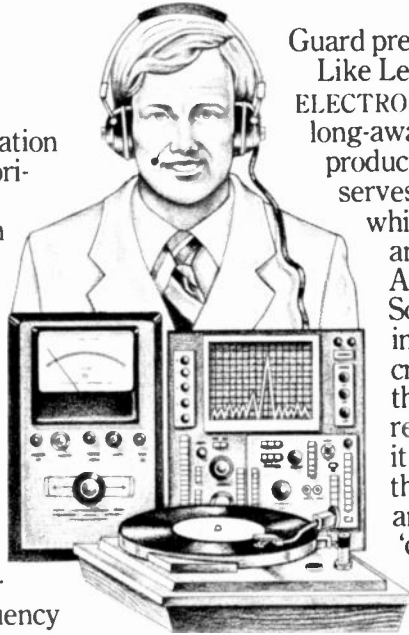
Everyone is sold on Sound Guard. Now we need some people to sell it.

An independent testing lab is sold on Sound Guard.

From Ball Corporation research into dry lubricants for aerospace applications came an exciting breakthrough in record care. Sound Guard* record preservative.

When applied to record surfaces, Sound Guard preservative puts on a microscopically thin film (less than 0.000005" thick) to protect against wear without loss of frequency response or fidelity.

The photos below, magnified 200 times, tell the Sound Guard story, dramatically.



Guard preservative with raves. Like Len Feldman in RADIO ELECTRONICS: "At last! The long-awaited record-care product has arrived. It preserves frequency response while reducing distortion and surface noise." And "...not only does Sound Guard lubricant inhibit the gradual increase of surface noise that occurs with repeated playings, but it actually decreases the severity of those annoying 'pops' and 'clicks' which are so familiar to record fans."

Or B.V. Pisha's AUDIO review: "Its (Sound Guard's) effectiveness was beyond our greatest expectations."



You can actually see vinyl wearing away.



No visible wear can be detected.

Test market cities of Syracuse and Columbus are sold on Sound Guard.

We knew it worked, but would it sell? To find out we went to record and audio equipment stores in

Syracuse, New York, and Columbus, Ohio.

Did it sell? In just 16 weeks, Sound Guard, which is a *preservative*, went from 0% to 34% share of the *total* record-care market in both cities. (That includes record cleaners, anti-stats, etc.)

Thousands who ordered direct are sold on Sound Guard.

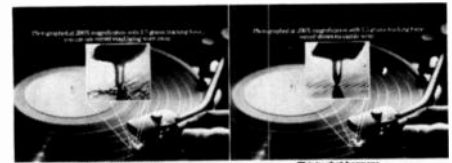
In only 8 weeks, our ad running in audio magazines pulled in orders by the thousands for Sound Guard kits.

What's more, we're finding that people are already ordering refills. They're coming to us direct now.

But from now on, our national advertising will send Sound Guard customers to you.

The experts are sold on Sound Guard.

The people who know their sound and audio equipment have responded to Sound



This is what happens every time you play a record.

This is what happens after you apply Sound Guard.

Introducing Sound Guard.

The first product that prevents records against wear, without reducing their frequency response or fidelity.

Every time you play a record you destroy some of its sound. Unlike other preservatives you can use the dry lubricant film of vinyl of your records. You literally are saving your records as you play them. This means you could protect records.

The application of Sound Guard to a microscopic film on CD-4 records does not in any way degrade audible frequency response.

Sound Guard preserves the life of the records by significantly reducing record wear.

Sound Guard significantly reduces increases in surface noise and total harmonic distortion caused by repeated playings.

Records treated with Sound Guard do not attract dust as readily as untreated discs. A 12 paper report of the complete test results will be mailed with every order.

used to give your surfaces a substantially reduced wear rate. (The film thickness is less than 0.000005")

Lubricant study indicates it is dry as well as non-toxic.

But don't Sound Guard actually affect frequency response or fidelity? It's conclusive proof. We asked the most respected of the independent audio laboratories for an authoritative evaluation. Their results were "astounding!"

The application of Sound Guard to a microscopic film on CD-4 records does not in any way degrade audible frequency response.

Sound Guard preserves the life of the records by significantly reducing record wear.

Sound Guard significantly reduces increases in surface noise and total harmonic distortion caused by repeated playings.

Records treated with Sound Guard do not attract dust as readily as untreated discs. A 12 paper report of the complete test results will be mailed with every order.

Like it or your money back. As of now the only way you can buy Sound Guard is by ordering direct. Just fill in the coupon for more information. P.O. Box 5001, Muncie, IN 47302 and receive your kit of money order payable to Sound Guard. \$5.95 for one kit plus \$1.00 for postage and handling.

For ten or more kits, pay \$5.95 each and we'll pay postage and handling. If not satisfied, we'll refund your money or replace the product at your option.

Sound Guard keeps your great records sounding great. Muncie, Indiana 47302. P.O. Box 5001, Muncie, IN 47302.

Yes, I'm interested in Sound Guard. Please send me one kit of money order for \$5.95 plus \$1.00 for postage and handling. I am enclosing a check or money order for \$_____. Name _____ Address _____ City _____ State _____ Zip _____

If you're sold on Sound Guard, here's how we'll help you sell it.

We'll be running 30-second national TV commercials on NBC's MIDNIGHT SPECIAL, along with 60-second radio spots in many markets. Both will feature demonstrations with THE TONIGHT SHOW's Doc Severinsen as our spokesman.

We'll also be advertising heavily in most audio magazines and directories as well as in SPORTS ILLUSTRATED. Besides advertising, you'll also be supplied with point-of-sale material, informational brochures, and test result booklets.

In June, Sound Guard representatives will be calling



on shops and stores wherever records and audio equipment are sold.

If you'd like the name of your representative, or any other information about Sound Guard, write P.O. Box 5001, Muncie, Indiana 47302.



*Sound Guard is Ball Corporation's trademark for its record preservative. Copyright © Ball Corporation, 1976.

**"If you can't find it here,
just ask for it."** —Jack
Friedland.

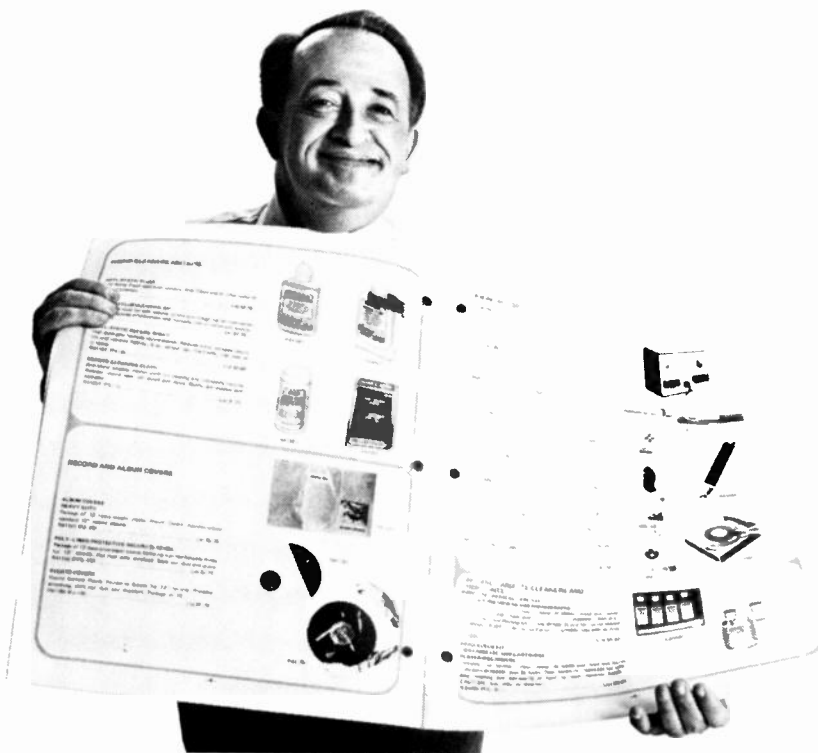
Our big catalog is full of record and tape care products you can offer under your own brand. And they're all available at very competitive prices.

But Jack has a good suggestion. No catalog could begin to list all the items we're able to supply. We've designed a lot of products during our 21 years of leadership in the audio accessory business. And we've got the engineering capability and manufacturing know-how to produce a new product to your own specifications. In fact, we may already have it on the drawing board.

What's more important, we can provide all the services to help

you get into the field... marketing, packaging advice and even drop shipments. Because we're an American company, we also save you the uncertainties of currency and duty fluctuations, and delays of dealing with a foreign supplier.

If we make it sound easy to get into the profitable record and tape care business, that's because it is. Just call Jack Friedland at (516) 543-5200 or write: Robins Industries, 75 Austin Blvd., Commack, New York 11725.



- Hagerstown Leather Goods Co., PO Box 470, 85B Willow Circle, Hagerstown, Md 21740 Tel (301) 739-3594 Pres. H N. Taylor, Exec VP Martin J. Gogge
- Han-D-Mag see R B Annis Co
- Harrison Tape Guide & Harrison Guide to 4 Channel Recs & Tapes 143 W 20 St New York N.Y. 10011 Tel (212) 243-8912 Pres Sybil Weiss Sales Egr Ellen Schneider
Product: Catalog servs
- Helmac Prods Corp PO Box 73 Flint Mich 48501 Tel (313) 239-7677 Pres & Sales Mgr Nicholas D McKay Adv Mgr Kenneth R Porter
Product: Carrying & storage cases (Organizer) (M)
- Hi Flex Crop 289 Huyler St South Hackensack N.J. 07606 Tel (201) 487-3027 Pres Robert Lovatt Plant Mgr Jeff St Thomas
Product: Leader tape
- Horian Ents Inc 12381 Schaefer Detroit, Mich 48227 Tel (313) 933-6900 Pres Richard Horian Sales Mgr Robert Horian
Product: Carrying & storage cases cleaners cloths & brushes (Clean-Sweep)
- Infonics Inc PO Box 1111 238 Hwy 212, Michigan City, Ind 46360 Tel (219) 879-3381 Pres Sales & Adv Mgr Paul Lloyd
Product: Head cleaners & demagnetizers, leader & splicing tape (Phoenix) (D)
- Information Terminals Corp 323 Soquel Way Sunnyvale Calif 94086 Tel (408) 245-4400
Product: Tape carrying & storage cases, head cleaners & demagnetizers leader tape
- International Cassette Inds Inc, 16131 Gothard St, Huntington Beach, Calif 92647 Tel (714) 848-1501 Pres Nelson H Duenas, VP & Sales Mgr Douglas P Benson Adv Mgr Fernando O Duenas
Product: Leader tape (M)
- Irish Magnetic Rec g Tape (div of Morhan Nat l Sales Co Inc), 270-7B Newtown Rd Plainville LI N.Y. 11803 Tel (516) 293-5582 Pres Sol Zigman Sales Mgr George Krug Adv Mgr Norman Steen
Product: Head cleaners splicing tape (M)
- J.S. Wood Prods Inc 11309 Emerald St Dallas Tex 75229 Tel (214) 620-2006
Product: Carrying & storage cases (custom design contract work only)
- Jelmann Ents Inc 16 Newcastle Ave Plainville, LI N.Y. 11803 Tel (516) 822-7277 Pres Allan Frost
Product: Head cleaners & demagnetizers, leader & splicing tape
- Johnson Inds Inc 10749 Chandler Blvd North Hollywood Calif 91601 Tel (213) 980-5520 Pres Ken P Johnson Sales Mgr Ed Bailey, Adv Mgr Virginia Reed
Product: Demagnetizers (M)
- King Instrument Corp 80 Turnpike Rd Westboro Mass 01581 Tel (617) 366-9141 Pres James L King Mktg Dir Paul McGonigle Sales Mgr William E Cline
Product: Splicing tape (SEE ADVERTISEMENT)
- Kustom Kreations Inc 19316 Londelius St Northridge, Calif 91324 Tel (213) 886-8383 Pres William Lang Sales Mgr Floyd Sanders Adv Mgr L A Lawrence
Product: Tape carrying & storage cases (M)
- Lafayette Radio Electronics, 111 Jericho Tpk Syosset LI N.Y. 11791 Tel (516) 921-7700
Product: Demagnetizers
- Le-Bo Prods Co Inc 58-60 Grand Ave Maspeth N.Y. 11378 Tel (212) 894-5155 Pres Leslie Bokor Exec VP Leslie Dame, Sales & Adv Mgr Howard Aronson
Product: Carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers needles, leader & splicing tape (M)
- Liberty Fixture Inc 2467 Mariposa Rd Stockton Calif 95204 Tel (209) 948-1176 Pres & Sales Mgr Leonard Semler Adv Mgr Bob Beckrest
Product: Record carrying & storage cases (M)
- List-O-Tapes (div of Trade Serv Publ ns Inc), 2720 Beverly Blvd Los Angeles, Calif 90057 Tel (213) 385-4211 Pres J F Simpson Sales Mgr WA Mundy
Product: Tape catalog servs
- Loranger Mfg Corp Entertainment Prods Div, PO Box 94B Warren Pa 16365 Tel (814) 723-8600 Pres J A Loranger Gen Mgr Robert Loranger
Branch: Flanders, N.J., 151 Rt 206, Bldg 2 Zip 07836 Tel (201) 584-7845 Sales Mgr Dan Zingone
Product: Tape carrying & storage cases. (M) (SEE ADVERTISEMENT)
- Magnesonics Sales & Mfg Co PO Box 127 Northridge, Calif 91324 Tel (213) 368-3411 Pres D P Grosslight
Product: Demagnetizers (Erase Sure) (M)
- Magnetic Mktg Corp, 29 Valley View Terr Wayne, N.J. 07470 Tel (201) 694-3511 Pres Thomas Hofbauer
Product: Head cleaner & demagnetizers (M) (SEE ADVERTISEMENT)
- Magnetic Media Corp, 616 Fayette Ave Mamaroneck N.Y. 10543 Tel (914) 698-8660 Pres Aaron Wasserstrom Sales Mgrs John Cristiano Douglas Scott
Int'l branch: Korea, IPO Box 3283 Seoul
Product: Leader tape (SEE ADVERTISEMENT)
- Mallory Dist Prods Co 4760 Kentucky Ave, Indianapolis, Ind 46222 Tel (317) 856-3731 Pres Wayne Etter Sales Mgr F P Vendely, Adv Mgr A E Baker
Product: Head cleaners (M)
- Marsand Inds Inc 5150 W Jefferson Blvd, Los Angeles Calif 90016 Tel (213) 938-2755 Pres Sanford Sykes Sales & Adv Mgr Gary Ewing
Product: Carrying & storage cases (M)
- Memorex Corp 1200 Memorex Dr Santa Clara, Calif 95052 Tel (408) 987-1752 Pres Robert C Wilson Sales Mgr John R Humphreys Audio Mktg Mgr John C Rohrer
Branches: Los Angeles, Calif., 11340 N Olympic Blvd Suite 100 Zip 90064 Tel (213) 478-3051—Lombard, Ill., 335 Eisenhower Ln S Zip 60148 Tel (312) 620-3200—New York, N.Y., 1700 Broadway Zip 10019 Tel (212) 541-7780

"I WANT YOU..."

**TO ACQUAINT YOURSELF WITH OUR
PROFIT MAKING PROGRAMS WHICH
WILL FIT YOUR NEEDS. THESE
PROGRAMS ARE DESIGNED TO
CREATE MORE SALES AND
HIGHER PROFITS FOR YOU."**



CB ACCESSORIES

**See Our Complete Line of Needles,
Cartridges, Audio, Tape and Record Accessories
Plus the new CB Accessory line**

NEEDLE FINDER
MUSIC LOVERS
Love your records...
buy 'em a diamond

**NEW!
CARTRIDGE
FINDER
SECTION**

ElectroVoice

**NEEDLE AND
CARTRIDGE FINDER**

NEEDLE DEX[®]

TAPE CARE ACCESSORIES

CARTRIDGES (color coded)

RECORD CARE ACCESSORIES

NEEDLES (color coded)

45 ADAPTORS AND SPINDLES

EVG

THE MOST COMPLETE PROFIT-MAKING AUDIO LINE
for further information write to

EV-GAME Inc.

186 Buffalo Avenue, Freeport, N.Y. 11520 (516) 378-0440

gulton company

Product: Cassette storage library record care equip head cleaners & demagnetizers
 Metro Prods Inc 11875 Stephens, Warren Mich 48089 Tel (313) 754-2900
Product: Carrying & storage cases
 Metrosound Audio Prods. see RNS Mktg Inc
 Micro-Trak Corp., 620 Race St Holyoke, Mass 01040 Tel (413) 536-3551 Pres & Adv Mgr William E Stacy Sales Mgr Mal Stacy
Product: Tape carrying & storage cases (M)
 Microtran Co Inc., PO Box 236 145 E Mineola Ave Valley Stream LI., N.Y. 11582 Tel (516) 561-6050 TWX (510) 225-8412 Pres Albert J Eisenberg Sales Mgr Walter Benschler, Adv Mgr A Packer
Product: Head cleaners & demagnetizers (M)
 Mid-America Mktg Inc 923 Spruce St Louis Mo 63102 Tel (314) 621-4727 Pres B Hochman Sales Mgr R Meyerhardt, Adv Mgr T Wiese
Product: Tape carrying & storage cases (Sound Furniture) (M)
 Muskat Inds Inc 164-97 NW 49 Ave Hialeah Fla 33014 Tel (305) 625-9141 Pres Adolph Muskat VP Gen & Sales Mgr Steve Pollock
Product: Tape carrying & storage cases (I)
 Nakamichi Research (USA) Inc 220 Westbury Ave Carle Place, LI., N.Y. 11514 Tel (516) 333-5440 Pres E Nakamichi, Gen & Mktg Mgr Ted Nakamichi Sales Mgr T Akiyama
Branch: Santa Monica, Calif., 1101 Colorado Ave Zip 90404 Tel (213) 451-5901 Gen & Sales Mgr T Akiyama
Product: Head cleaners & demagnetizers
 Helen Neushaefer (div of Supronics Corp.) 104 New Era Dr South Plainfield NJ 07080 Tel (201) 561-6300
Product: Record carrying & storage cases
 Nortronics Co Inc 8101 10 Ave N, Minneapolis Minn 55428 Tel (612) 545-0401 Pres J A Yngve Mktg Servs Mgr Paul C Lund Sales Mgr M Kronfeld
Product: Head cleaning equip demagnetizers, splicing tape
 Nuclear Prods Co., PO Box 5178 El Monte, Calif 91734 Tel (213) 283-2603 Pres & Sales Mgr Richard M Evleth, VP Lee Hames
Product: Cleaners cloths & brushes (Staticmaster) (M)
 One-Spot Publ g (div of Trade Serv Publ ns Inc.) 701 E Prospect Ave., Mount Prospect, Ill 60056 Tel (312) 392-1720 Pres J F Simpson Gen Mgr EV Mironko Circulation Mgr R Morin
Product: Record catalog servs
 Organizer, see Helmac Prods Corp
 P D Q Promos Inc., 14853 NE 20 Ave North Miami Fla 33181 Tel (305) 944-6542
Product: Carrying & storage cases head cleaners & demagnetizers
 Pageant/M A Miller Inds 605 Northern Blvd Chinchilla Pa 18410 Tel (717) 587-4771 Pres Alan Wormser, Sales Mgr M J Fields
Product: Cleaners cloths & brushes 45 rpm adaptors head cleaners, needles
 Peerless Vid-Tronic Corp. 60 West St Bloomfield N.J 07003 Tel (201) 429-8600 Pres Herbert J Ravis Sales Mgr Jerry Geller Adv & Prod n Mgr Jack Lewis
Product: Carrying & storage cases, head cleaners (M)
 Pentagon Inds Inc 4751 N Olcott Ave Chicago Ill 60656 Tel (312) 867-9200 Pres Tom Horton Sales Mgr James Dow
Product: Tape carrying & storage cases
 Planstiehl Chemical Corp., 3300 Washington St Wauke-

gan Ill 60085 Tel (312) 623-1360 Pres & Adv Mgr R Bruce Wight Sales Mgr C Al Clinton
Product: Cleaners cloths & brushes 45 rpm adaptors head cleaners (all Planstiehl brand) needles (Planstiehl)
 Planstiehl, see Planstiehl Chemical Corp
 Phoenix, see Infonics Inc
 Phonolog Publ g (div of Trade Serv Publ ns Inc.) 2720 Beverly Blvd Los Angeles Calif 90057 Tel (213) 385-4211 Pres J F Simpson Sales Mgr W A Mundy, Adv Mgr C Penn
Product: Record catalog servs
 Pratt-Spector Corp 46 Merrick Rd Rockville Centre LI N.Y. 11571 Tel (516) 764-5061 Pres Stanley Gilman Adv Mgr Andrew Barr Technical Co-ord Paul Mastroianni
Product: Head cleaners & demagnetizers leader & splicing tape (SEE ADVERTISEMENT)
 Pres-Tape Label Corp 255 Oser Ave., Hauppauge LI N.Y. 11787 Tel (516) 273-0020 Pres Jerry Sybul VP & Gen Mgr Ernie Menkes Sales Mgr John Scholl
Product: Splicing tape
 Q R K Electronic Prods. Inc., 1568 N Sierra Vista, Fresno, Calif 93703 Tel (209) 251-4213 Pres Sheldon E Perlman, Gen & Sales Mgr Carl Hammett Adv Mgr Robert Sidwell
Product: 45 rpm adaptors, needles (M)
 R M S Electronics Inc., 50 Antin Pl Bronx N.Y. 10462 Tel (212) 892-6700
Product: Tape carrying & storage cases
 RNS Mktg Inc., 372 Hoover Ave Bloomfield N.J 07003 Tel (201) 748-8778 Pres Robert N Schwartz
Product: Cleaners cloths & brushes head cleaners leader & splicing tape (Metrosound) (I)
 Radio Shack (a Tandy Corp Co.) 2617 W Seventh St Fort Worth Tex 76107 Tel (817) 335-3711 Pres Lewis F Kornfeld Sales Mgr Bernard S Appel Adv Mgr Lawrence E Blostein, Sales Promo Co ord H L Siegel
Product: Head cleaners & demagnetizers leader & splicing tape (Realistic)
 Raynor Sales Co Inc 2698 W Pico Blvd Los Angeles Calif 90006 Tel (213) 737-3737 Pres Ray Abrams Sr Sales Mgr Ray Abrams Jr Adv Mgr John Concaldi
Product: Carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers, needles leader & splicing tape
 Realistic, see Radio Shack
 Recordaid Inc PO Box 14338 Philadelphia Pa 19152 Pres D W Exline
Product: Catalog servs
 Record-Mate, see Akro-Mils
 Record Research Inc PO Box 82 Menomonee Falls Wis 53051 Tel (414) 251-5408 Pres Joel Whitburn Sales Mgr William Hathaway
Product: Record catalog servs
 Recoton Corp 46-23 Crane St Long Island City N.Y. 11101 Tel (212) 392-6442 Pres Robert Borchardt Sales Mgr George Calvi
Product: Carrying & storage cases cleaners cloths & brushes (Black Magic, Recoton), 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape (M) (SEE ADVERTISEMENT)
 Reliance Plastics & Packaging Div., Reliance Folding Carton Corp 108-18 Queens Blvd Forest Hills N.Y. 11375 Tel (212) 544-9800 Pres Marshall Weingarden
Product: Tape carrying & storage cases (M)
 Riverton Corp Dillon Rd, Monticello N.Y. 12701 Tel (914) 794-8888 Pres W Adamson Sales Mgr Alan J Adamson Adv Mgr R Schluss
Product: Carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners needles (c.u.m. plastic molding only)
 Robins Inds Corp 75 Austin Blvd Commack LI N.Y. 11725 Tel (516) 543-5200 Pres Herman Post Sales & Adv Mgr Jack Friedland
Product: Record carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers, leaders & splicing tape (M) (SEE ADVERTISEMENT)
 Royal Sound Co Inc 248 Buffalo Ave Freeport LI N.Y. 11520 Tel (516) 868-2880 Pres Mervin A Dayan Sales Mgr Milton Dolnick Adv Mgr David Monoson
Product: Tape carrying & storage cases (Add n Stack) head cleaners (Royal)
 Rubbermaid Specialty Prods Inc PO Box 1707 Calloway Ind I Park, Redding Rd La Grange Ga 30240 Tel (404) 884-1711
Product: Tape carrying & storage cases (Cassette Caddy Tape Caddy) (M)
 S S K Ents Inc 2488 Townsgate Rd., Westlake Village Calif 91361 Tel (213) 889-1831 Pres & Gen Mgr S F Kara
Product: Head cleaners (M)
 Savoy Leather Mfg Corp PO Box 176 Ward Hill Ind I Park Haverhill Mass 01830 Tel (617) 374-0351 Sales office: 411 Massachusetts Ave Zip 01830 Tel (617) 263-8344
Product: Carrying & storage cases
 Saxon Adhesive Prods Inc 880 Garfield Ave Jersey City NJ 07305 Tel (201) 451-1979 NYC (212) 594-5610 VP & Gen Mgr Marshall Rose Sales Mgr John Haggerty
Product: Splicing tape (M)
 Saxton Prods Inc., 215 N Rt 303 Congers N.Y. 10920 Tel (914) 268-6846
Product: Tape carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers splicing tape
 Schwann Rec. & Tape Guides 137 Newbury St Boston Mass 02116 Tel (617) 261-3143 Pres William Schwann Adv Mgr Franz D Wolff
Product: Catalog servs
 Schweizer Design Inc 8575 County Rd 18 Osseo Minn 55369 Tel (612) 425-7272 Pres Fred E Martinitz Nat I Sales Mgr Leslie Neff Adv Mgr David Lund
Product: Carrying & storage cases cleaners cloths & brushes head cleaners (M)
 Scotch, see 3M Co
 Seebro Prods Co 2416 S Michigan Ave Chicago Ill

60616 Tel (312) 842-8221 Pres I Siegal Sales Mgr R Siegal
Product: Carrying & storage cases (MD) cleaners cloths & brushes 45 rpm adaptors, head cleaners & demagnetizers, needles leader & splicing tape (D)
 Sentry Inds Inc 221 N MacQuesten Pkwy Mount Vernon N.Y. 10550 Tel (914) 664-2909 Pres Harold Rosen Sales Mgr Barry Rosen
Product: Head cleaners & demagnetizers (MI)
 Service Mfg Co Inc 155 Saw Mill River Rd Yonkers N.Y. 10701 Tel (914) 476-1700 Pres Joseph L Berkman VP Sales Richard Rosenberg
Product: Carrying & storage cases (M)
 Simpax Int l Inc 369 San Miguel Dr Suite 365 Newport Beach Calif 92660 Tel (714) 644 6857 Pres George A Martinez Sales & Adv Mgr Joan M Teeter
Product: Tape carrying & storage cases
 Simtek Tape Inc 443 Park Ave S New York N.Y. 10016 Tel (212) 532-2558 Pres D Richard Kraus Mktg Mgr Murt Schlien
Product: Splicing tape
 Soma Mfg Co 7600 Wayzata Blvd Minneapolis Minn 55426 Tel (612) 544-4201 Pres Amos Heilicher Sales Mgr Daniel P Mahoney
Product: Carrying & storage cases (MI)
 Soundcraft see Columbia Magnetics
 Sound Furniture see Mid-America Mktg Inc
Sound Guard, see Ball.
 Speedex Electronics 400 S Wyman Rockford Ill 61101 Tel (815) 968 9661 Pres A C Valulis Sales Mgr James Highway Adv Mgr Paul Laures
Product: Cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers splicing tape (M)
 Stac-All Inc 1407 Allen Dr Suite A Troy Mich 48084 Tel (313) 588 5510 Pres J E Joyce Sales & Adv Mgr Judy A Zeller
Product: Tape carrying & storage cases (Audio-Stac) (M)
 Staticmaster see Nuclear Prods Co
 Sterling Prods Co Inc 1689 Oakdale Ave West St Paul Minn 55118 Tel (612) 455-6691
Product: Tape carrying & storage cases
 Superscope Inc 20525 Nordhoff St Chatsworth Calif 91311 Tel (213) 998-9333 Pres Joseph S Tushinsky Sales Mgr Fred C Tushinsky Adv Mgr Alan Hirschfeld PR Mgr John R Furtak
Branches: Glendale, Ariz., Superscope Southwest Inc 15234 N 51 Dr Zip 85301 Tel (602) 938 4820 Mgr Donn Bangs—Itasca, Ill., Superscope Chicago Inc 1300 Norwood Ave Zip 60143 Tel (312) 569 2147 Mgr Hal Loman—Woburn, Mass., Superscope New England Inc 24 Cummings Park Zip 01801 Tel (617) 935-8250 Mgr Mario Cannata—Troy, Mich., Superscope Detroit Inc 591 Executive Dr Zip 48084 Tel (313) 588 7200 Mgr Dick Isola Woodside, N.Y., Superscope New York Inc 56-08 37 Ave Zip 11377 Tel (212) 446 7227 Mgr Joe Deo—Ballou, Wash., Superscope Northwest Inc 12842 NE 15 Pl Zip 98005 Tel (206) 454 5162 Mgr Dave Pedrick
Product: Tape carrying & storage cases head cleaners & demagnetizers
 Symphonette Blank Tape (Gillette Madison Mktg Co.) PO Box 134 Gillette NJ 07933 Tel (201) 753-0777 VP Morton C Hillman
Branches: Los Angeles, Calif., 4845 W Exposition Blvd Zip 90016 Tel (213) 731-8034—New York, N.Y., 17 E 48 St Zip 10017 Tel (212) 688 2818
Product: Head cleaners
 T D K Electronics Corp 755 Eastgate Blvd Garden City LI N.Y. 11530 Tel (516) 746-0880 Pres S Okiyama Mktg Mgr Ken Kohda
Branches: Irvine, Calif., 17072 Daimler St Zip 92705 Tel (714) 557-3460—Chicago, Ill., 2906 W Peterson Ave Zip 60645 Tel (312) 973 1222
Product: Tape carrying & storage cases head cleaners (M)
 Taber Mfg & Eng g Co 2081 Edison Ave San Leandro Calif 94577 Tel (415) 635-3831 Pres William D Taber Mktg & Adv Mgr Robert H Kearns
Product: Demagnetizers (Taberaser) (M)
 Tapbox see Creative Packaging Co
 Tape Caddy see Rubbermaid Specialty Prods Inc
 Tapemaker Sales Co Inc 176 Casper St Valley Stream LI N.Y. 11582 Tel (516) 561-6080
Product: Head cleaners leader & splicing tape
 Tape-Mate see Akro-Mils
 Tape Servs Inc 7015 Westfield Ave Pennsauken N.J 08110 Tel (609) 665 3323 Pres William F Mulcahy Nat I Sales Mgr Michael T Mulcahy
Product: Head cleaners & demagnetizers (M)
 Teac Corp of America, 7733 Telegraph Rd., Montebello, Calif 90640 Tel (213) 726-0303 Pres George De Rado Sales Mgr Allen Novick Adv Mgr Charles Overstreet
Product: Head cleaners & demagnetizers (M)
 3 M Co Magnetic Audio Video Prods Div 3M Center Bldg 223-5N St Paul, Minn 55101 Tel (612) 733 1110 Pres R H Herzog Sales Mgr J L Leon Adv Sales Promo Co-ord V A Hanson Adv Mgr P M Gavin Local branch: PO Box 3211 St Paul 55133 3131 Lexington Ave S Eagen 55121 Tel (612) 733 3300
Branches: Anchorage, Alaska, 3934 Spenard Rd Zip 99503 Tel (907) 279-6481—Burbank, Calif., 126 W Elm Court Zip 91502 Tel (213) 848-5534—Los Angeles, Calif., 6023 S Garfield Ave Zip 90040 Tel (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd Zip 94080 Tel (415) 589-2663—Washington, D.C., 1101 15 St NW Zip 20005 Tel (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind I Dr Zip 30340 Tel (404) 449 6666—Honolulu, Hawaii, 2880 Ulaena St Zip 96819 Tel (808) 841-0147—Argo, Ill., 6850 S Harlem Ave Zip 60501 Tel (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave Zip 02194 Tel (617) 449 0300—Farmington, Mich., 23923 Research Dr Zip 48024 Tel (313) 477-5000—St. Louis, Mo., PO Box 510 10725 Baur Blvd Zip 63166 Tel (314) 991 1320—West Cald-

International

Get the complete story from around the world in the pages of Billboard every week. Charts, Briefs, Turntable, Features. We're the only music trade publication covering the international music market.

Only in
Billboard.

well, N.J., PO Box 7b 15 Henderson Dr Zip 07006
Tel (201) 227 9100 NYC (212) 285 9600 **High Point, N.C.**, PO Box 2047 2401 Brevard St Zip 27261 Tel (919) 886 7181—**Cincinnati, Ohio**, 4835 Para Dr Zip 45237 Tel (513) 242 2313—**Cleveland, Ohio**, 12200 Brookpark Rd Zip 44130 Tel (216) 267 1800 **Philadelphia, Pa.**, 5698 Rising Sun Ave Zip 19120 Tel (215) 742 0200—**Dallas, Tex.**, 2121 Santa Anna Ave Zip 75228 Tel (214) 327-7311—**Seattle, Wash.**, Andover Indl Park 100 Andover Park W Zip 98188 Tel (206) 244 7200
Product: Tape carrying & storage cases (C Box Scotch) head cleaners leader & splicing tape (Scotch)

Toyota see Electronic Homes Co

Tracker USA Evergreen Bldg Rm 532 25 Grady Way Renton Wash 98055 Tel (206) 226 4404 Int'l Opns Dir Earl L Greiner
Product: Tape recorder & record care kits

Transcriber Co Inc Lower County St Attleboro Mass 02703 Tel (617) 222 3525 Pres Robert B Puleston Sales Mgr John McDonald Adv Mgr John Sheasgreen
Product: Cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers needles leader & splicing tape

Transworld Dist g (div of Audio Labs Inc) 24 W Sheffield Ave Englewood N J 07631 Tel (201) 871 3000
Product: Tape carrying & storage cases cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers leader & splicing tape

UTC see Universal Tape Corp Inc

Universal Tape Corp Inc 821 E Artesia Blvd Carson Calif 90746 Tel (213) 327 3203 Pres Edward O Praeger Sales Mgr Terry Rosene
Product: Head cleaners & demagnetizers leader & splicing tape (A V Paragon UTC Universal) (M)

V O R Inds 1440 S State College Blvd Units 5 H Anaheim Calif 92860 Tel (714) 635 2400 Pres Thomas D Mulcahy Sales Mgr Robert M Garmisa Adv Mgr & Sales Coord Irma M Gall
Product: Cleaners cloths & brushes (Vac O Rec) (M)

Vac O Rec see VOR Inds

Vis A-Pak Mfg Corp 185 Bethpage Sweet Hollow Rd Old Bethpage LI NY 11804 Tel (516) 293 4242
Product: Tape carrying & storage cases

Vizi Co 1 Box 283 Ellijay Ga 30540 Tel (404) 635 7481 Pres Edward J Cylke Sales & Adv Mgr Jim Anderson
Product: Cassette carrying & storage cases

Vulcan Binder & Cover (div of EBSCO Inds Inc) PO Box 29 Vincent Ala 35178 Tel (205) 672 2241 Pres J T Stephens Corp Mgr R H Reese Sales Mgr Dudley Pendleton Adv Mgr J Weed
Branch: Hawthorne, Calif., 14695 S Inglewood Ave Zip 90250 Tel (213) 679 3391 Sales Mgr Don Darby
Product: Tape carrying & storage cases

Walco Electronics (div of Walco Link Corp) Rts 3 & 46 Clifton NJ 07015 Tel (201) 471 1070 Pres & Sales Mgr H A Bodkin Adv Mgr Don Sebala
Product: Cleaners cloths & brushes 45 rpm adaptors needles (M)

Watts see Elpa Mktg Inds Inc

Webtek Corp 4326 W Pico Blvd Los Angeles Calif 90019 Tel (213) 656 2321 Pres Joseph Klein Sales Mgr Ken George Adv Mgr Jacques Bloom
Branches: Chicago, Ill., 6440 N Ridgeway Ave Zip 60645 Tel (312) 679 5470 Sales Mgr Jim Hilgendorf—**Boonton, N.J.**, Bema Inc 615 Birch St Zip 07005 Tel (201) 263 3310 Mgr Ted Manheim
Product: Leader & splicing tape (M) (SEE ADVERTISEMENT)



Country

Charts, stars, new releases every week! If country is your business then Billboard is your magazine. We cover the country market like no other publication can, or does.

Billboard

The component that's been missing.

CLEAN SOUND—A Record Cleaning System that improves the quality of sound reproduction so dramatically that it will become a necessity right along with your customers' turntable and amplifier. CLEAN SOUND not only removes dirt and residue from deep inside record grooves, it also restores the anti-static properties in every record by an exclusive ten ingredient solution

formulation. After all, static and dirt are what diminish sound quality. The CLEAN SOUND System is completely self-contained in a designer storage case including easy-to-hold applicator and control-flow solution bottle. For display in your store there's a customer-stopping fixture that fits handily on counter or wall. CLEAN SOUND. The component that's been missing.



CLEAN SOUND™

RECORD CLEANING SYSTEM

Recoton Corp. 46-23 Crane Street, Long Island City, New York 11101 (212) 392-6442

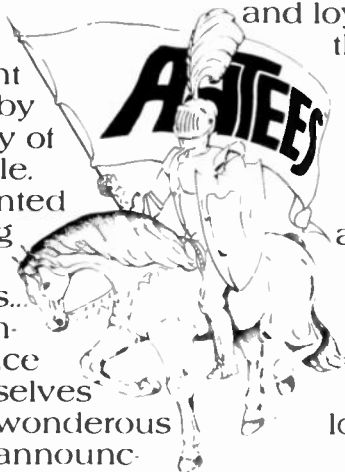
Store Fixtures & Merchandising Aids Manufacturers

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

- Arsely Display Mfg Corp Div Wiremaid Prods Corp PO Box 607 60 West Ave Patchogue LI NY 11772 Tel (516) 475 0193 Pres Arnold Boden Sales Mgr Leigh Boden
Product: Display racks (M)
- Art Phyl Creations 508 Frelinghuysen Ave Newark NJ 07114 Tel (201) 248 5100 NYC (212) 964 2565 Sales Mgr Art Hochman
Product: Browser boxes, display racks (M)
- G Benson & Co Inc 480 Canal St New York NY 10013 Tel (212) 925 7100 Pres Gerald J Benson Sales Mgr Gil Benson Adv Mgr R Evans
Product: Tape browser boxes, tape display racks, tape divider cards (M)
- Ted Bushman Signs 627 Broadway Massapequa LI NY 11758 Tel (516) 798 B590 Owner Ted Bushman
Product: Tape divider cards
- C E S Recy Inc 4932 South B3 E Ave Tulsa Okla 74145 Tel (918) 627 B471 Pres Harvey L Thomas VP Mktg & Adv James E Lowm
Product: Display racks (M)
- Central Plastics 2701 N Pulaski Rd Chicago Ill 60639 Tel (312) 235 3300 Pres & Gen Mgr H R Greenwald Sales Mgr L Longwell Adv Mgr R Rudnick
Branch: Rockford, Ill., Rockford Central Plastics 2101 23 Ave Zip 61101 Tel (815) 397 4465 Gen Mgr R Becknell
Product: Browser boxes, display racks, divider cards
- Century Recs (div of Keyser Century Co) 26000 Springbrook Rd Saugus Calif 91350 Tel (805) 259 2360 LA (213) 365 3991 Dir Gene Schutz Mktg Sales Mgr Dick Maxwell Adv Mgr George Krueger
Product: Record divider cards (M) (SEE ADVERTISE-
MENT)
- Container Kraft Inc B321 Dr Celis Pl Sepulveda Calif 91343 Tel (213) B93-9721
Product: Browser boxes, display racks, divider cards
- Creative Store Equip Inc PO Box 933 Terrell Tex 75160 Tel (214) 563 5869 Pres Jerry G White Sales Mgr Jackie Asim Adv Mgr John Bowen
Product: Browser boxes, display racks
- Cummins Ents 99 E Magnolia Burbank Calif 91502 Tel (213) 843 6257
Product: Display racks
- Data Packaging Corp 205 Broadway Cambridge Mass 02139 Tel (617) 868 6200 Pres Otto Morningstar Nat OEM Sales Mgr Jerry R Hill Adv Mgr Gregory Mathus Consumer Sales Mgr Ron Hari
Product: Tape display racks (M) (SEE ADVERTISE-
MENT)
- De-lite Blacklite Corp 5319 Fort Hamilton Pkwy Brooklyn NY 11219 Tel (212) 436 5551
Product: Display racks
- Devon Design Corp 406D Glencon Ave Venice Calif 90291 Tel (213) 822 9000 Pres Clive Rumble Mktg Dir Leonard Marshall
Product: Tape display racks (Space Saver) (M)
- Dibo Disks 23 Prospect St Port Jervis NY 12771 Tel (914) 856 6312 7045 8735
Product: Display racks
- Display Equip Mfg Co 711 S Orchard St Seattle Wash 98108 Tel (206) 762 0711 Gen Mgr Jerry Schorler
Product: Display racks (M)
- Display Media Inc 120 Laura Dr Addison Ill 60101 Tel (312) 625 3340 Pres James R Walsh
Product: Tape display racks (I)
- Eastern Pacific Mktg Co Inc 11215 35 St SW Seattle Wash 98146 Tel (206) 242 3805 Pres James M Hess
Product: Display racks (Top Notch)
- Ever Ready Packaging & Assembly Div Reliance Folding Carton Corp 225 Belleville Ave Bloomfield NJ 07003 Tel (201) 748 6677 Gen Mgr Hayden Morris
Product: Display racks (D)
- Fidelipac (div of TelePro Int'l) 109 Gaither Dr Mount Laurel NJ 08057 Tel (609) 235 3511 Pres D Boardman Sales & Mktg Mgr Gino Bidun
Product: Tape display racks
- Freedman Aircraft Eng'g Corp PO Box 228 1509 Bridge St Charlevoix Mich 49720 Tel (616) 547 6501 Pres Jack C Grubaugh Sales Mgr LL Espich Adv Mgr Max E Hosmer
Branch: Vernon, Calif., 4276 Exchange Ave Zip 90058 Tel (213) 773 2070 Sales & Opns Mgr Ronald D Lloyd
Product: Browser boxes, display racks (M)
- Gopher Prods Corp PO Box 1812 Carson City Nev 89701 Tel (702) 882 9333 Pres Warren Perkins
Product: Divider cards (M)
- Hamilton Fixture PO Box 395 Zip 45012 1600 Irma Ave Hamilton Ohio 45011 Tel (513) 868 2144 Pres John Schlegel
Product: Browser boxes, display racks (SEE ADVERTISE-
MENT)
- Instant Prods Corp 5807 W Division St Chicago Ill 60651 Tel (312) 379 8850 Pres Peter P Rill VP Larry Woodfield
Product: Tape browser boxes, display racks (M)
- J S Wood Prods Inc 11309 Emerald St Dallas Tex 75229 Tel (214) 620 2006
Product: Browser boxes, display racks (custom design contract work only)
- Kalmy Mdsq (div of Ivy Hill Communications) Community Dr Great Neck LI NY 11022 Tel (516) 487 0200
Branch: Los Angeles, Calif., 4800 S Santa Fe Ave Zip 90058 Tel (213) 583 8974
Product: Browser boxes, display racks (M)
- Kobrin Store Fixture Co 254 Wallabout St Brooklyn NY 11206 Tel (212) 387 1747 Sales Mgr Samuel Ko-
brin
Product: Browser boxes, display racks (M)
- Ray Lawrence Ltd PO Box 1987 Studio City Calif 91604 Tel (213) 552 1000 Pres Ray Lawrence Adv Mgr Jeff Lawrence
Product: Display racks (Royal Racks) (I)
- Le Bo Prods Co Inc 586D Grand Ave Maspeth NY 11378 Tel (212) 894 5155 Pres Leslie Bokor Exec VP Leslie Dame Sales & Adv Mgr Howard Aronson
Product: Display racks, divider cards (M)
- Liberty Fixture Inc 2467 Mariposa Rd Stockton Calif 95204 Tel (209) 948 1176 Pres & Sales Mgr Leon and Semler Adv Mgr Bob Brckrest
Product: Browser boxes, display racks (M)
- Loranger Mfg Corp Entertainment Prods Div PO Box 948 Warren Pa 16365 Tel (814) 723 B600 Pres J A Loranger Gen Mgr Robert Loranger
Branch: Flanders, N.J., 151 Rt 206 Bldg J Zip 07836 Tel (201) 584 7845 Sales Mgr Dan Zingone
Product: Tape browser boxes (M) (SEE ADVERTISE-
MENT)
- Mallory Dist Prods Co 4760 Kentucky Ave Indianapolis Ind 46222 Tel (317) 856 3731 Pres Wayne Etter Sales Mgr F P Vendely Adv Mgr A E Baker
Product: Tape display racks (M)
- Paramount Wire Prods 1035 Westminster Ave Alhambra Calif 91803 Tel (213) 570 1601 Pres Joseph D Winston Sales & Adv Mgr Charles W Holmes
Product: Display racks (Royal) (M)
- Queens Lithographing Corp 52 35 Barnett Ave Long Is-
land City NY 11104 Tel (212) 457 7700 Pres Jack Hecht VP Eric Kaltman Sales Mgr Gerry Sanders Adv Mgr Richard Roth
Branch: Los Angeles, Calif., Queens Envelope of Cal-
ifornia 2838 E Pico Blvd Zip 90023 Tel (213) 264 1101 VP Joseph Infuso

THE SAGA OF ADTEES

Once, there was founded Adtees, a magnificent company by Sir Timothy of Thomasville. Adtees printed shirts using the colors of the gods... And the entire populace clad themselves in Adtees wonderful garments announcing to the world their



names and products and loyalties. Read the complete saga of Sir Timothy, learn about the evil Sir Ragbottom and discover more about the wonderful shirts. Write for his free catalogue and Ye T-Shirt Rate Schedule.

Adtees Dept. 8, P.O. Box 1033, 1205 Lexington Ave. Thomasville, N.C. 27360 □ (919) 475-9109

TELEVISION SOUND

Only Billboard has the clout and resources to delve into the problem of poor sound reproduction on television. Watch for our continuing series on the dismal condition of television sound and what's being done about it.

Only in
Billboard.

Product: Record browser boxes, display racks & divider cards

Raynor Sales Co. Inc. 7698 W. Pico Blvd. Los Angeles, Calif. 90006 Tel: (213) 737 3737 Pres. Ray Abrams Sr. Sales Mgr. Ray Abrams Jr. Adv. Mgr. John Concauld

Product: Browser boxes, display racks, divider cards

Reconite Corp. 46 23 Crane St. Long Island City, N.Y. 11101 Tel: (212) 392 6442 Pres. Robert Borhardt Sales Mgr. George Calvo

Product: Divider cards (M) (SEE ADVERTISEMENT)

Rhodium Folding Carton Corp. see Ever Ready Packaging & Assembly Div

Robert L. Lewis Inds. Inc. 15 26 130 St. College Point, N.Y. 11356 Tel: (212) 939 7300

Product: Display racks

Rockford Central Plastics see Central Plastics

Royal see Paramount Wire Prods

Royal Racks see Ray Lawrence Ltd

SAB AUSA Wm Pany Co. 724 N. Seventh St. Allentown, Pa. 18102 Tel: (610) 821 8984 Owner: William Pany

Product: Tape browser boxes

Schwartz Design of America Inc. 8575 County Rd. 18 Osseo, Minn. 55369 Tel: (612) 435 7272 Pres. Fred Martiniz Nat'l Sales Mgr. Leslie Neff Adv. Mgr. David Lund

Product: Browser boxes, display racks (M)

Scotch see 3M Co

Seabra Prods. Co. 2416 S. Michigan Ave. Chicago, Ill. 60616 Tel: (312) 842 8721 Pres. T. Seegal Sales Mgr. R. Seegal

Product: Wire pegboard rec. baskets (M)

Shen Cabinets 103 E. Third Bristol, Okla. 74010 Tel: (918) 367 2433

Product: Browser boxes, display racks

Sicom Electronics Corp. 33026 Capital, Lyonia, Mich. 48150 Tel: (313) 261 8650 Pres. D.D. Merry Sales & Adv. Mgr. S.R. Wagner

Product: Tape browser boxes (M)

Sight & Sound Systems Inc. 6055 W. Fond du Lac, Av. Milwaukee, Wis. 53218 Tel: (414) 462 6790 WAIS (800) 558 5102

Product: Record display racks

Soma Mfg. Co. 7600 Wazata Blvd. Minneapolis, Minn. 55426 Tel: (612) 544 1201 Pres. Amos Heitler Sales Mgr. Daniel P. Mahoney

Product: Browser boxes (M)

Space Saver see Devon Design Group

Star Title Strip Co. Inc. 812 Western Ave. Pittsburgh, Pa. 15243 Tel: (412) 231 4311 Pres. & Gen. Mgr. Norman W. Morgan Sales Mgr. William Miller Adv. Mgr. David Escovitz

Branch Chicago, Ill. 1825 W. Chicago Ave. Zip 60642 Tel: (312) 829 0549 Mgr. Donald Chak

Product: Record divider cards (SEE ADVERTISEMENT)

TDK Electronics Corp. 755 Eastgate Blvd. Garden City, L.I.

N.Y. 11530 Tel: (516) 746 0880 Pres. S. Okiyama Mktg. Mgr. Ken Kohda

Branches Irvine, Calif. 17072 Dunbar St. Zip 92705 Tel: (714) 557 3460 - **Chicago, Ill.** 2906 W. Peterson Ave. Zip 60645 Tel: (312) 973 1272

Product: Tape display racks

3 M Co. Magnetic Audio Video Prods. Div. 3M Center Bldg. 223 5N St. Paul, Minn. 55101 Tel: (612) 733 1110 Pres. R.H. Herzog Sales Mgr. J.L. Liron Adv. Sales Promo Coord. V.A. Hanson Adv. Mgr. P.M. Gavin **Local branch**, PO Box 3211 St. Paul 55133 3131 Lexington Ave. S. Eagan 55121 Tel: (612) 733 3300

Branches Anchorage, Alaska 3934 Spenard Rd. Zip 99503 Tel: (907) 279 6481 **Burbank, Calif.** 126 W. Elm Court. Zip 91502 Tel: (213) 848 5534 - **Los Angeles, Calif.** 7023 S. Garfield Ave. Zip 90040 Tel: (213) 726 1511 **South San Francisco, Calif.** 320 Shaw Rd. Zip 94080 Tel: (415) 589 7663 **Washington, D.C.** 1101 15 St. NW. Zip 20005 Tel: (202) 331 6900 **Atlanta, Ga.** 3860 Bankers Ind'l Dr. Zip 30340 Tel: (404) 449 6566 **Honolulu, Hawaii** 2880 Ualeha St. Zip 96819 Tel: (808) 841 0147

Argo, Ill. 8850 S. Harlem Ave. Zip 60501 Tel: (312) 495 6500 **Needham Heights, Mass.** 195 Fourth Ave. Zip 02194 Tel: (617) 449 0300 **Farmington, Mich.** 23923 Research Dr. Zip 48024 Tel: (313) 477 5000 **St. Louis, Mo.** PO Box 510 10725 Bauer Blvd. Zip 63166 Tel: (314) 991 1320 **West Caldwell, N.J.** PO Box 76 15 Henderson Dr. Zip 07006 Tel: (201) 227 9100 **N.Y.C.** (212) 285 9600 **High Point, N.C.** PO Box 2047 2401 Broadway St. Zip 27261 Tel: (919) 886 7181 **Cincinnati, Ohio** 4835 Para Dr. Zip 45247 Tel: (513) 242 2433 - **Cleveland, Ohio** 12200 Brookpark Rd. Zip 44130 Tel: (216) 267 1800 **Philadelphia, Pa.** 5698 Rising Sun Ave. Zip 19120 Tel: (215) 742 0200 **Dallas, Tex.** 2121 Santa Anna Ave. Zip 75228 Tel: (214) 377 7311 - **Seattle, Wash.** Andover Ind'l Park 100 Andover Park W. Zip 98188 Tel: (206) 244 7400

Product: Tape display racks (Scotch)

Vinyl Interior Prods. Ltd. Design Fabrications Div. 1 15 Wileaton St. Troy, Mich. 48064 Tel: (313) 639 8206 Pres. Bruce R. Dych

Product: Display racks (M)

Vulcan Binder & Cover Co. of EBSCO Trusts Inc. PO Box 9 Vincent, Ala. 35178 Tel: (205) 622 2241 Pres. J.T. Stephens Corp. Mgr. R.H. Reese Sales Mgr. Dudley Pondleton Adv. Mgr. J. Wood

Branch Hawthorne, Calif. 14695 S. Inglewood Ave. Zip 90250 Tel: (213) 679 3391 Sales Mgr. D. D. Darby

Product: Tape display racks

Westland Graphics 2232 N. Hollywood Way Burbank, Calif. 91505 Tel: (818) 846 1205 Pres. George T. Dixon Sales Mgr. Richard T. Dixon

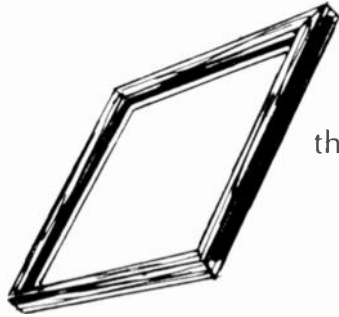
Product: Record divider cards

Westland Prods. Corp. see Jersey Display Mfg. Corp.

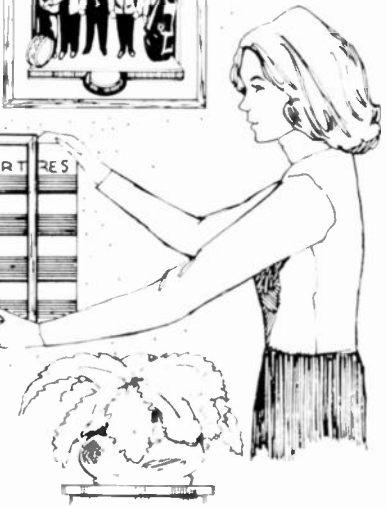
1 + 1 = 8

No, this isn't new math. We just wanted to point out how far one issue of Billboard Magazine goes. Each person reading Billboard will pass it along, on the average, to three more people. That means you get four people looking at only one subscription. (That's ABC Audited, too.) One subscription to four people, two subscriptions to eight people . . . 40,000 subscriptions to 160,000. Not bad addition.

Billboard



this is **THE ALBUM FRAME**
Pat. Pending



A new and creative way to display distinctive record albums in offices, lobbies, music or recreation rooms.

The Album Frame, available in natural teakwood, and other exotic woods, accomodates both single and double albums.

The Album Frame, first and only album wall frame, allows easy access to records from either top or side. Unique display effects are unlimited. An unusual gift or premium item.

ALBUM FRAMES, INC. • 1485 Bayshore Blvd. • San Francisco, Ca. 94124 • (415) 467-4422

Jukebox Manufacturers

Rock-Ola Mfg Corp 800 N Kedzie Ave Chicago Ill 60651 Tel (312) 638-7600 Pres Donald C Rock-ola Exec VP Edward G Doris Music Div Sales Mgr Lester C Rieck Adv & Sales Promo Mgr Joseph E Senesac

Rowe Int'l Inc (sub of Triangle Inds Inc.), 75 Troy Hills Rd Whippany, N.J. 07981 Tel (201) 887-0400 Pres D J Barton VP Mktg J P Newlander Mktg Servs Dir & Adv Mgr Dan Denman

Branches: Phoenix, Ariz., 2911 W Fairmount Ave Zip 85017 Tel (602) 279-2314—San Francisco, Calif., 1400 Minnesota St Zip 94107 Tel (415) 285-0300—Denver, Colo., 2830 W Ninth St Zip 80204 Tel (303) 534-6308—Jacksonville, Fla., 60 Riverside Ave Zip 32202 Tel (904) 356-0256—Miami, Fla., 1160 NW 163 Dr Zip 33169 Tel (305) 625-0307—Tampa, Fla., 1725 W Cypress Zip 33606 Tel (813) 251-1801—New Orleans, La., 1601 S Gayoso Zip 70125 Tel (504) 822-0050—Dedham, Mass., 888 Rear Providence Hwy Zip 02026 Tel (617) 329-3456—Bloomington, Minn., 9701 Penn Ave S. Suite 105 Zip 55431 Tel (612) 888-4693—Kansas City, Mo., 2900 Main St Zip 64108 Tel (816) 531-5715—St. Louis, Mo., 2832 Washington Zip 63103 Tel (314) 533-5575—Omaha, Neb., 8603 G St Zip 68127 Tel (402) 339-2520—Albany, N.Y., 47A Railroad Ave Zip 12205 Tel (518) 489-8501—Cheektowaga, N.Y., 76 Benbro Dr Zip 14225 Tel (716) 681-3010—Syracuse, N.Y., PO Box 103, Salina Sta 1901 Lemoyne Ave Zip 13208 Tel (315) 455-5611—Columbia, S.C., 1104 Shop Rd Zip 29201 Tel (803) 799-3540—Memphis, Tenn., 628 Madison Ave Zip 38103 Tel (901) 525-3609—Nashville, Tenn., 1010 Foster Ave Zip 37211 Tel (615) 244-6646—Dallas, Tex., 3404-3410 Irving Blvd Zip 75247 Tel (214) 638-4280—Houston, Tex., 91 Dennis St Zip 77006 Tel (713) 523-7464—San Antonio, Tex., 317 W Mitchell St Zip 78204 Tel (512) 533-7143—Salt Lake City, Utah, 375 S Third St West Zip 84101 Tel (801) 531-8555—Richmond, Va., 6003 W Broad St Zip 23230 Tel (804) 282-4221—Seattle, Wash., 309 Ninth Ave N Zip 98109 Tel (206) 624-7594

Int'l branch: Canada

Seeburg Prods (div of Seeburg Inds Inc.) 1500 N Dayton St Chicago, Ill 60622 Tel (312) 642-0800 Pres Richard C Atchley VP Sales & Mktg—Music & Vending William F Adair Jr Adv Mgr Bernie Cohen

Jukebox Title Strip Manufacturers

Hit Program Serv., see Sterling Title Strip Co. Inc.

Star Title Strip Co Inc 842 Western Ave Pittsburgh Pa 15233 Tel (412) 231-4314 Pres & Gen Mgr Norman W Morgan Sales Mgr William Miller Adv Mgr David Escovitz

Branch: Chicago, Ill., 1825 W Chicago Ave Zip 60622 Tel (312) 829-0549 Mgr Donald Chah (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St Newark N.J. 07114 Tel (201) 243-0222 Pres Dick Steinberg Sales Mgr William Thomas (SEE ADVERTISEMENT)

PROGRAM - IN - COLOR®

COMMUNICATES

FOR FASTER

SELECTION

AND MORE PLAYS

N.J. (201) 243-0222

STERLING TITLE STRIP CO., INC.

1175 Broad Street, Newark, N.J. 07114

Music Publishers

• Continued from page 93

Affiliates: Carrington (BMI), Shalvi Music (ASCAP)

Wooden Nickel Music Inc (ASCAP), 1750 N Clark St., Suite 1209, Chicago, Ill 60614 Tel (312) 751-0707 Pres Bill Traut

Branch: Los Angeles, Calif., 6521 Homewood Ave Zip 90028 Tel (213) 464-6104 Contact Jim Golden

Woodglen Publ'ns (BMI), PO Box 35855, Houston Tex 77035 Tel (713) 437-4091 Owner & Gen Mgr Dan Mechura Sr

Woodrich Publ'g Co (BMI), Box 38, Lexington Ala 35648 Tel (205) 247-3983 Pres. Gen & Prof Mgr W P Richardson

Affiliate: Mernee Music (ASCAP)

Wood Shed Music (BMI), see Faron Young Music

Woolfsongs Inc (BMI), see 20th Century

Woomera (APRA), see Jaspar

Wopper Music (BMI), see Royalty Control Corp

Word Inc (ASCAP), 4800 W Waco Dr Waco Tex 76710 Tel (817) 772-7650 Pres Jarrell F McCracken, Publ'ns Dir Charles F Brown

Affiliated firms: Lexicon Music Inc (ASCAP), Rodeheaver Co (ASCAP)

Affiliates: Canaanland Music (BMI), Norman Clayton Publ'g Co (SESAC), Dayspring Music (BMI) Lubris Music (BMI) Luminar Music (SESAC), Promiseland Music (SESAC) Sacred Songs (ASCAP)

Word & Music Merchants Ltd 8154 Langdon Ave., Suite 107, Van Nuys Calif 91406 Tel (213) 780-0130 Gen Mgr. D J Adams

The Word of God Music (div of Charismatic Renewal Servs Inc.), PO Box 87 Ann Arbor, Mich 48107 Tel (313) 761-8505 Pres Kevin Ranaghan Dir James J Cavnar Mgr Mark P Mathias

Words & Music Inc (ASCAP), 17 W 60 St., New York N.Y. 10023 Tel (212) 246-9675

Affiliate: Plymouth Music Co Inc (ASCAP)

Workers Union Music (BMI), see Larry Shayne

Working Mens Music (BMI), PO Box 134 Erlanger, Ky 41018 Tel (606) 727-3161, 371-8169 Pres George W Napier, VP Wilma J Napier

Workout Music (BMI), see Big Seven—Pure Soul

World Jazz, 1619 Broadway, New York, N.Y. 10019 Gen Mgr Edna Bettler

World Library Publ'ns Inc (SESAC), 2145 Central Pkwy., Cincinnati, Ohio 45214 Tel (513) 421-1090 Mgr Dorine Kaps

World Music Inc (ASCAP), 18 E 48 St., New York, N.Y. 10017 Tel (212) 688-6230 Pres Sammy Kaye, Prof Mgr Marie Garbarine

Affiliate: Republic Music Corp (BMI)

World War Three Music (BMI), see Mighty Three & April Blackwood

Worthy Music Co., 1909 Ave. K, Brooklyn, N.Y. 11230 Tel (212) 377-4321 Owner Gil Snapper

Affiliate: Ichabod Music Co (BMI)

Wounded Duck Music (ASCAP), see Bug Music

Wrather Music Publ'g Co Inc (BMI), see A Schroeder

Wren Music Co Inc (BMI), see Edwin H Morris

Writeahit Music (ASCAP), see Needahit

Wyandotte Music (ASCAP), 1217 Walnut St., Kansas City, Mo 64106 Tel (816) 474-8070 Pres John Garrity

Wynne Music Corp (BMI), see Copyright Serv. Bureau

Wynwood Music (BMI), see Dawn Prod'ns

X

Xanadu Xongs Inc (ASCAP), see Hudson Bay

Y

Yahweh Tunes Inc (BMI), see Copyright Serv. Bureau

Yameta Co Ltd (BMI) see A Schroeder

Yankee Reggae Music, see Robert E Gordon

Yankee Rose Music (ASCAP), see Martin Cohen

Yarone Publ'g see Fourth Floor

Yatahey Music (BMI), PO Box 31351, Dallas, Tex 75231 Tel (214) 690-8875 Pres & Gen Mgr Pat McKool, Prof Mgr Mike Anthony

Affiliated firm: Sunshine Country Ents Inc (BMI)

Yatta Songs (BMI), see Ivan Mogull

Ybarra Music (ASCAP) PO Box 665, Lemon Grove Calif 92045 Tel (714) 462-6538 Owner Richard Braun

Yeah Inc (ASCAP), see Rondor

Yearbook Music (BMI), see John L Sullivan

Year Round Music Co (BMI), see 20th Century

Yellow Bee Music (BMI) (div of Yellow Bee Prod'ns Inc.), 245 Waverly Pl., New York, N.Y. 10014 Tel (212) 255-3698 Pres Nick Perlis

Yellow Dog Music Inc (ASCAP), see Hudson Bay

Yellowtail Music Co (BMI), see Copyright Serv. Bureau

Yellow Tavern Music Co (BMI), see Supersound

Ye Local Pub (ASCAP), see Latimus

Yeniar Music Co (BMI), see Mietus

Ying Yang Music (BMI), see Coco

Yo-Ho Publ'g Co Inc (BMI), see Mietus

Rusty York Music (BMI), 1594 Kinney Ave., Cincinnati, Ohio 45231 Tel (513) 522-9915 Owner Rusty York, Sales Mgr Harry Urschel

Yorktown Music Press Inc (ASCAP), see Music Sales

Vincent Youmans Co (ASCAP) see Lissauer

Faron Young Music (ASCAP), 1314 Pine St., Nashville, Tenn 37203 Tel (615) 244-7116 Pres Faron Young VP & Gen Mgr Billy Deaton

Affiliates: Black Board Music (BMI), Court of Kings Music (BMI), Martha's Music (BMI), Pawnee Rose Music (SESAC), Peppermint Music (BMI), Ramblin' Rose Publ'ns (ASCAP), Smokey Music (SESAC), Stringtown Music (BMI), Wood Shed Music (BMI)

YoungHearts Publ'g (BMI), PO Box 27817, Los Angeles, Calif 90027 Tel (213) 663-3223

Young Ideas Publ'g Co (ASCAP), see Double Diamond

Youngun Publ'g Co (BMI), see Combine

Victor Young Publ'ns (ASCAP), see Chappell

Youngwood Publ'g Co (BMI), 849 Bing Dr., Santa Clara, Calif 95051 Tel (408) 249-1143 Pres Jeff Young

Yo-Yo Music (BMI), see Starime

Yuggoth Music Co (BMI), 6521 Homewood, Los Angeles, Calif 90028 Tel (213) 464-6104 Partners Bill Traut, Jim Golden, Bob Monaco

Branch: Chicago, Ill., 1750 N Clark St., Suite 1209 Zip 60641 Tel (312) 751-0707 Prof Mgr Bill Traut

Affiliates: Breed Music (BMI), Dunwich Music (ASCAP), Richard Evans Music (ASCAP), Forty Tunes Music (BMI), Leecowan Music (BMI), Miskatonic Music (BMI), Pretorius Publ'g (ASCAP)

Yuma Music Corp (ASCAP), see Shapiro Bernstein

Z

Z Z Y Z X Music Publ'g Co Inc (BMI), see Rondor

Zacko Music Ltd (BMI)—Pres Elliot L Hoffman—see Bel-dock Levine & Hoffman

Zag (BMI), see Kach Nazar

Zan Music Ltd (BMI), see Copyright Serv. Bureau

Zany Music (BMI), see Chromakey

Zapata Music (ASCAP), see Warner Bros

Frank Zappa Music Inc (BMI), see Martin Cohen

Zap Publ'g Co (BMI), see Mount Rainer

Rez Zario Music (BMI), 3010 N. Front St., Philadelphia, Pa 19133 Tel (215) 426-5682 Pres Rosario Lefavi, Gen Mgr Betty Schmidt

Affiliate: Arzee Music Co (ASCAP)

Zawinul Music (BMI), see Gopam

Zekefield Folies Music (BMI), see A Schroeder

Zeller Music Inc., see T B Harms—Harry Von Tilzer

Zerlad Music Ents Ltd (BMI), see TRO

Zeus Music Co Inc (ASCAP), see Adventure

Zia Music Press (ASCAP), see Carl Fischer

Zine Publ'g Co Inc (BMI), see Eskimo Point

Zizane Music Inc., see T B Harms—Bibo

Znarg Music (BMI), see Chappell

Zonal Music (BMI), see ATV Music

Zora Delta (BMI), PO Box 15582, Zip 70115, 1536 Terpsichore St., New Orleans, La. 70130 Tel (504) 529-3062 Owner Parker Dinkins, Adv Dir Sharon Dinkins

Zuckschank Music Inc (BMI), see Rondor

Charts

When you rely on Billboard charts, you rely on the most complete, up-to-date and accurate charts in the music industry. No other trade publication can honestly say that. We check over 1000 products each week in compiling our charts. Our market research services include Chart Success Analysis Reports, Programming Aids, Special Singles and Album Research Reports—any research report you want—all at minimal cost. That's how we've stayed number one since introducing the charts almost a half-century ago.

Services

• Continued from page 175

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Air Tone Sound & Rec g Co 2330 Market St Zip 19103
Tel 563-8388 Pres Eugene Hessel
Audio: Cassette open reel
AudioVisual Communications Inc PO Box B5 Radnor
19087 Tel 272-8500 Pres J L C Ulrich Jr VP
John L Butterworth Sales Mgr John W Ballantyne
Audio: Cassette open reel
Diskmakers Inc 925 N Third St Zip 19123 Tel 627
2277
Audio: 8-tr, cassette (SEE ADVERTISEMENT)
MarketDyne Int'l 1600 Arch St Zip 19101 Tel 241
2935
Video: 1" open reel 3/4" cassette 1/2" EIAJ open reel
1/2" EIAJ cartridge

• PITTSBURGH (Area Code 412)

Audio Innovators Inc 214 216 Blvd of the Allies Zip
15222 Tel 391-6220 Pres & Gen Mgr Norman J
Cleary Opns Mgr Martha J Wilson
Audio: Cassette open reel
Television Prod n Center Inc 445 Melwood St Zip 15213
Tel 682-2300 Pres Richard L Clouser Gen Mgr
John R Phillips Exec Prod'r Jerry Patton
Video: 1" open reel 3/4" cassette 1/2" EIAJ open reel

• YORK AREA (Area Code 717)

Dee Bee Rec g Serv S Camp St Windsor 17366 Tel
244-5411 Pres Stan Deppen Jr Sales Mgr Pat Ger
rick Adv Mgr Greg Utterback
Audio: 8 tr cassette open reel

PUERTO RICO

• CANOVANAS (Area Code 809)

Montilla Recs of Puerto Rico Inc PO Box 594 Zip 00629
Tel 876-2560 722-0173 Owner & Chief Eng Fer
nando J Montilla Gen Mgr Jose E Montilla III

SOUTH CAROLINA

• GREENVILLE (Area Code 803)

Cassette Dupl n Serv Box 7481 10 Michael Dr Zip
29610 Tel 269-8420 Pres Bob Edwards
Audio: Cassette open reel

• NORTH AUGUSTA (Area Code 803)

International Rec g Studios 646 E Buena Vista Ave Zip
29841 Tel 279-4334 Owner Charles Schafer Stu
dio Mgr & Chief Eng Lowell Dorn
Audio: 8 tr cassette

TENNESSEE

• FAYETTEVILLE (Area Code 615)

Kim Pat Ents PO Box 654 Hillwood Dr Zip 37334 Tel
433-2323
Audio: B tr B tr quadrasonic cassette open reel
open reel quadrasonic

• MEMPHIS (Area Code 901)

Shoe Prod ns Inc 485 N Hollywood Zip 38112 Tel 458
4496 Pres & Studio Mgr Warren E Wagner Sales
Mgr Charles Thomason
Audio: Open reel

• NASHVILLE (Area Code 615)

Columbia Rec Prod ns 804 16 Ave S Zip 37203 Tel
259-4321 Account Exec Jerry Parkins (Sales office
only)
Plant: Terre Haute Ind
Fanta Professional Servs 1811 Division St Zip 37203
Tel 327-1731 Pres Johnny Rosen
Audio: Open reel
Video: 4" cassette
Globe Rec g Studio Inc 1313 Dickerson Rd Zip 37207
Tel 226-0811
Audio: Cassette open reel
Nashville Int'l Corp 20 Music Square W Zip 37203 Tel
256-2885 Pres Reggie M Churchwell VP Opns
Ron Coats Sales Mgr Bob Dixon Adv Mgr James
E Gray
Audio: 8-tr, cassette (SEE ADVERTISEMENT)
R C A Recs 806 17 Ave S Zip 37203 Tel 244-9880
Custom Mfg Contact Ed Hines (Sales office only)
Home office: New York N Y
Plant: Indianapolis Ind

TEXAS

• AUSTIN (Area Code 512)

P S G Rec g Studio PO Box 1482 4322 A N Lamar Blvd

Zip 78767 Tel 454-5653 Owner Pedro S Gutierrez
Audio: 8 tr cassette open reel
Reelsound Rec g Co PO Box 12725 308 W Sixth St Zip
78711 Tel 472-3325
Audio: 8 tr cassette open reel

• DALLAS (Area Code 214)

Ampex Corp 1615 Prudential Dr Zip 75235 Tel 637-
5100 (Sales office only)
Plant: Elk Grove Village (Chicago Metropolitan Area) III
Mother Dubbers Inc 2537 Carlisle Zip 75201 Tel 651-
9544 Pres Arnett Peel Sales Mgr Dean Acheson
Adv Mgr Jackie Mercer
Audio: 8-tr cassette open reel

• HOUSTON (Area Code 713)

Sarand Div 3700 Buffalo Speedway Zip 77006 Tel 664
2871 Pres Robb C Beyer
Audio: Cassette

• WACO (Area Code 817)

Creative Communications Inc (sub of SMI) 920 N Valley
Mills Zip 76710 Tel 776-1230 VP Mac McLain
Eng g Dir Ralph Swerington
Audio: Cassette

UTAH

• PROVO (Area Code 801)

Media Prod n Div Brigham Young Univ Motion Picture
Studios Zip B4601 Tel 374-1211
Audio: Cassette open reel open reel quadrasonic
Video: 1" open reel 3/4" cassette 1/2" EIAJ open reel
1/2" EIAJ cartridge
Sound Concepts Studio PO Box 299 Zip B4601 Tel 375-
7333 Pres Kaye L Jensen Sales Mgr Michael K
Jensen Adv Mgr Dean W Fotheringham
Audio: Cassette

• SALT LAKE CITY (Area Code 801)

Bonneville Prod ns 130 Social Hall Ave Zip B4111 Tel
524-2400 Mgr Richard Alsop Sales Dir Dave Mich
elsen Adv & Promo Dir Mike Cannon
Audio: Cassette open reel open reel quadrasonic

VIRGINIA

• NORFOLK (Area Code 804)

Tarzac Entertainment Ents 638 Muskogee Ave Zip
23509 Tel B53-2304 Owner, Ronald C Wagener
Audio: 8 tr cassette open reel

• RICHMOND (Area Code 804)

Sound Stages 2111 Spencer Rd Zip 23230 Tel 285-
8275
Audio: Cassette open reel

• WINCHESTER (Area Code 703)

Capitol Inds Kernstown Rt 652 Shawnee Dr Zip 22601
Tel 667-8125
Audio: 8-tr B-tr quadrasonic cassette

WASHINGTON

• BELLINGHAM (Area Code 206)

Broadcast Programming Int'l Inc 3950 Home Rd Zip
98225 Tel 676-1400 Pres & Sales Mgr Kemper
Freeman Jr Adv Mgr Bill Vreeke Programming Con
sultant Mike Bettelli
Audio: Open reel

• SEATTLE (Area Code 206)

Captain Audio s Music Farm 615 E Pike Zip 98122 Tel
323-6847
Audio: Open reel

Mantra Cinema Sound 65 Marion St Zip 98104 Tel 623-
9643 Pres George M Woodley
Branches: San Mateo (San Francisco & Bay Area) Man
tra Studio Santa Barbara Calif Mantra Corp
Audio: Cassette open reel open reel quadrasonic

WISCONSIN

• MILWAUKEE (Area Code 414)

Dave Kennedy Rec g Studios 231 W Wisconsin Ave Zip
53203 Tel 273-5720
Audio: Cassette open reel

R S V P Studio East B32 N Van Buren Zip 53202 Tel
271-0404 Pres Larry Hansen
Audio: Cassette & open reel

• SAUK CITY (Area Code 608)

Jolly Dutchman Recs 123 Water St Zip 53583 Tel 643-
3304 Pres Jim Kirchstein
Audio: Cassette open reel

TAPE DUPLICATOR/MARKETERS

Advent Corp. 195 Albany St Cambridge Mass 02139
Tel (617) 661-9500 Pres & Gen Mgr H E Kloss.
Sales Mgr Frank Reed Adv Mgr Fred Goldstein
Cassette: Advent Connoisseur Society Nonesuch

Ampro Prod ns Inc 150 Fifth Ave. New York, N Y 10011
Tel (212) 243-7726 Cable TAPEXXRON Telex
425233 Pres Manuel Kopelman, Sales Mgr Rati
Shapir

Tape lines: Ampro Locomotive, Omega
Audio Accessories Co Box 62B, Route 1, Batavia, Ill
60510 Tel (312) 879-5998 Sales Mgr John S
Maloney

Cassette: Memory Lane children s tape books
Cantor Prod ns (div of Cantor Corp.) 2220 E Third St, Day
ton Ohio 45403 Tel (513) 253-5146 Pres & Sales
Mgr Geirr Aakhus, Adv Mgr Guy T Kennedy

Int'l branch: Norway
Cassette: Callin Golden Sounds, Stiles Sound, Treas
ury of Classic Radio

G R T Corp. 1286 Lawrence Station Rd, Sunnyvale, Calif
94086 Tel (408) 734-2910 Pres Alan J Bayley,
Sales Mgr Herb Hershfield, Adv Mgr Jack Wood
man, Custom Prods Div Mgr David Travis

8-tr.: ABC ABC-Audio Treasury, ABC-Bluesway, ABC-
Blue Thumb, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-
Impulse, ABC-Peacock, ABC-Songbird, ABC-West
minster Gold All Platinum Amaret, Anchor, Apt, Arista,
BTM, Bang Barnaby, Buddha, Cadet, Cadet Concept,

Cardinal Cash, Charisma Checker, Chess, Crewe,
Crossover, De-Lite, Do Like, Everest, Evolution, Fantasy,
Four Star, GNP Crescendo, GRT, GRT Sampler, GRT
Special, Gang, Granite, Increase/Cruisin, Island, Janus,
Jubilee, Kama Sutra King, Major Minor, Mega, Mile
stone Myrrh Nashville, Neighborhood, Olympic, Pass
port Plantation, Prestige, Private Stock, Ranwood Res
pond, Roulette Shadybrook, Sire, Sound Bird, Stang,
Starday, Tetragrammaton, Vanguard, Vanguard/Ever
man, Vibration Viva, Westbound

8-tr. quadrasonic: ABC, ABC-Command Quadra
phonic, ABC-Dot ABC-Dunhill, Cadet, Chess, Fantasy/
Prestige Milestone, GRT Sampler, Passport, Roulette
Sound Bird, Vanguard

Cassette: ABC, ABC-Audio Treasury, ABC-Blue Thumb,
ABC-Dot ABC-Dunhill, Anchor, Arista, Bang, Barnaby,
Buddha, Cadet, Cash Checker, Chess, Crossover, De
Lite Fantasy GRT Increase/Cruisin Janus, Kama
Sutra Passport, Private Stock, Ranwood, Roulette, Sire,
Sound Bird Stang Tetragrammaton Vibration
Open reel: ABC, ABC-Dot, Cadet, Fantasy, Increase/
Cruisin, Ranwood, Roulette

Michele Audio Corp. Andrew Street Rd, Massena, N Y
13662 Tel (315) 769-2448 Pres Gnette Cormier,
Sales Mgr Harold Friedman Mgr Jack Daniels
Tape lines: TNT Windmill

Qualitapes Inc (div of Radio Seaway Inc.), Penthouse East,
Terminal Tower, Cleveland, Ohio 44113 Tel (216)
241-0900 Pres C K Patrick Sales Mgr R D Con
rad

Reeves/Teletape Corp 70B Third Ave., New York, N Y
10017 Tel (212) 573-8600 (Video Prod only)
Sicom Electronics Corp., 33026 Capital, Livonia, Mich
48150 Tel (313) 261-8650 Pres D D Merry, Sales
& Adv Mgr S R Wagler

8-tr.: Pieces of Eight
Sound Concepts Studio, PO Box 299, Provo, Utah, B4601
Tel (801) 375-7333 Pres Kaye L Jensen, Sales
Mgr Michael K Jensen, Adv Mgr Dean W Foth
eringham

Cassette: Listener s Digest (Spoken word only)
Springboard Custom Servs., 947 US Hwy. 1, Rahway, N J,
07065 Tel (201) 574-1400, NYC (212) 233-7380,
Telex (710) 996-5874 VP Herb Bregman, Mgrs.:
Jerry Cohn, Jerry Nash, Sales Eric Kushins (SEE AD
VERTISEMENT)

Stereotape (div of Magtec), 8125 Lankershim Blvd., North
Hollywood, Calif 91605 Tel (213) 768-6100 Pres
Gerald Stone, Gen Mgr Len Feldman
Open reel: Atlantic, Elektra, MCA, RCA, Warner Bros

Wanna Buy Some Hot Circulation?

Billboard is the *only* music
trade publication that is
ABC audited.

Our 40,000 circulation is
more than our two biggest
competitors combined.
That's only one reason
why we're number one.
Contact our sales office
and find out the other rea
sons why we're the "hot
test" music magazine in
the world.

International Music-Record-Tape Section

ARGENTINA

Population: 25,050,000
 Rate of exchange: \$1 (US) = 142 B6 pesos
 Per capita income: \$1,130

Holidays: January 1 February 14 & 15 Carnival Monday & Tuesday (40 days before Easter) Holy Thursday Good Friday, May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), June 20 (Flag Day) July 9 (Independence Day) August 15 (Assumption), August 17, October 12 (Discovery of America), November 1 (All Saints Day), December 8 (Immaculate Conception), December 25

RECORDS:

Records manufactured for domestic & export sale: LPs 1975-12,514,459 units; EPs 1975-430,737 units, singles 1975-14,541,313 units

Records, record blanks & pre-recorded media imported from USA: 1975-\$235,070, 1974-\$86,495

Records exported to USA: 1975-964 units, \$2,449, 1974-10,658 units, \$28,349

TAPE:

Pre-recorded tape manufactured for domestic & export sale: 8-tr 1975-1,366,567 units, twin paks 5,603 units Cassette 1975-2,422,862 units, twin paks, 118,405 units

Carlos Alberto Martins

● record & tape manufacturers / distributors / importers

Angel, see EMI-Odeon
 Aguila, see Calmex
 Archiv, see Phonogram
 Ariel, see Famous
 CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires Tel 922-4041 Pres Juan Truden, Mgr Hecio Cuomo Prod Mgr Alberto Caldero
Labels: (Owned) CBS, Harmony, Odyssey, Epic Orfeo (licensed) Aguamanda (Italy), Amber Antique (USA), Astarte (Spain), Bethlehem (USA), Black Magic (UK), Blue Sky (USA), Caribou (USA), Cartwheel (USA), Clan Celentano (Italy), Columbia (Spain), Devel (USA), Douglas (USA), Erre (Italy), Fillmore (USA), Freddie (USA), Full Moon (USA), Goodear (UK), Great Western Gramophone (USA), International Jazz Emporium (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Le Cam (USA), Libra (Italy) Love (USA), Lozano (Mexico), Mericana (USA), Monument (USA), Mums (USA), Neighborhood (USA), New Design (USA), Norteno (Mexico), PIR (USA), Prophecy (USA), Salsoul (USA), Smash (Italy), Sondor (Uruguay), Sono-Radio (Peru), Spindizzy (USA), Splash (Italy), T-Neck (USA), Windfall (USA), Zarape (USA)
 Calesita, see Surco
 Calmex Srl, Virrey Loreto 2521, 1426 Buenos Aires Pres Luis Pisterman, VP Salvador Augusto Marino
Int'l branch: USA
Labels: (Owned) Aguila, TOP, (represented) Eagle, PPX, Scepter (all USA)
 Camden, see RCA
 Capitol, see EMI-Odeon
 Carmusic SAIC, Mexico 2833, Buenos Aires Tel 97-7185 Pres Laura Casella, Gen Mgr Richardo Pereira (Tape distributed by EPSA)
Labels: (Owned) Carmusic, (represented) Discos Monica (USA), Europa (Germany), Penny Farthing (UK), Pickwick Int'l (USA), Sonic (Germany), Somerset (Germany), Top Tape Musica (Brazil)
Int'l rep: Uruguay (APSA)
 Cause, see Trova
 D G, see Phonogram
 Diorama, see Trova
 Disc Jockey SAIC, Pedro Goyena 72, Buenos Aires Tel 92-9090/8200/7700 Pres Manuel M Rodriguez Luque, VP Ricardo Portela, Gen Mgr Miguel F Benitez, Sales Mgr Hugo Gigante, Promo Mgr Haydee Gonzalez de Araya, Int'l Dir Electra Virginia Moreno
Labels: (Owned) Disc Jockey, Fonola (licensed) Cisne (Mexico), Mar Par (Paraguay), Topomic (France)
Int'l reps.: Colombia (Codiscos), Mexico (Cisne), Uruguay (Sondor)
 EMI-Odeon SAIC, Barolome Mitre 760, Bth fl, Buenos Aires Tel 781-4061/9 Cable TURNABLE Mng Dir Luis Aguado
Labels: (Owned) Angel, Capitol, EMI, Harvest, Odeon, Odeon Pops, Parlophone, (licensed) A&M (USA), Apple (UK), Decca (UK), London (USA), MCA (USA), PDU (Italy), United Artists (USA), Vogue (France)
 EPSA (Electrical Prods SAIC), Mexico 2835, Buenos Aires Tel 93-8316, 97-4609 Pres & Gen Mgr Laura Roma Casella (Tape only)
Labels: (Distributed) Carmusic, Microfon, Music Hall, Parnaso Phonogram, Prodisa, RCA, Surco, Trova
 Epic, see CBS
 Famous Srl, Anasco 1015, Buenos Aires Tel 59-2918 Gen Mgr Ian W Morris, A&R C Morris, Sales Mgr A Bruno
Labels: (Owned) Ariel, (represented) EMI (UK)

Fans, see Surco
 Fonola, see Disc Jockey
 Fontana, see Phonogram
 Harmony, see CBS
 Harvest, see EMI-Odeon
 Heliodor, see Phonogram
 Kontrast, see Kotrona
 Kotrona Srl, Esmeralda 459 Buenos Aires Tel 392 2683
 Cable KOTRONADISC Dir Bruno Iannice A&R Marta Alicia Blejer Sales Mgr Claudio Davila
Home office: Germany Ariana
Labels: (Owned) Kontrast Kotrona Propile; Reflexe Specialty (licensed) Baerenreiter (Germany) Pantton Supraphon (both Czechoslovakia)
Int'l reps.: Germany (Amerindian)
 M G M, see Phonogram
 Madrigal, see Prodisa
 Mercury, see Phonogram
 Microfon Argentina SA (IFPI) Lavalle 1430 4th fl Buenos Aires Tel 40 7010 49-2560 Pres Mario R Kaminsky
Labels: (Owned) Microfon, Micsa Talent (licensed) Audio Fidelity (USA), BASF (Germany), Brunswick (USA), Gamma (Mexico), Hispavox (Spain) Melody (Mexico) Motown (USA), 20th Century (USA) Vanilla (Italy)
Int'l reps.: Bolivia (Discolandia), Chile (Quatro) Colombia (Sonolux) Ecuador (IFESA), Japan (Nippon Phonogram) Mexico (DCM Gamma) Spain (RCA) Uruguay (EDISA) Venezuela (BASF)
 Micsa, see Microfon
 Music Hall, see Sicomerciana & EPSA (tape only)
 Neoteric, see Trova
 Odeon, see EMI-Odeon
 Odeon Pops, see EMI-Odeon
 Odyssey, see CBS
 Opus, see Surco
 Opus-Gala, see Surco
 Opus-Jazz, see Surco
 Orfeo, see CBS
 Papillon, see Surco
 Parlophone, see EMI-Odeon
 Parnaso Rec SA, Corrientes 1904 1906 1045 Buenos Aires Tel 49 1704 40-6836, 45-4503 Pres Roger Lopez, VP Maria M Vargas Gen Mgr Eduardo Jorge di Bella
Int'l branch: USA
Labels: (Owned) Parnaso Pegassus, Zzelesta (licensed) CTI (USA) Caracol (Chile) Dick James Music (UK) Discophon (Spain), Guitarra (Mexico) H&L (USA), IRT (Chile), Montilla (Spain), Musidisc (Brazil) Mystic Chords (USA) 101 Strings (USA) RGE Fermata (Brazil) Secco (USA) Springboard (USA) Tropical (USA)
Int'l reps.: Bolivia (Discolandia), Chile (IRT), Colombia (Codiscos, Sonolux) Ecuador (Famoso) Peru (IEMPSA) Spain (Discophon), Venezuela (Fonografica del Caribe)
 Pegassus, see Parnaso
 Philips, see Phonogram
 Phonogram SAIC, Calle Moreno 203B Buenos Aires Tel 48-7709/5524 672B Mng Dir John Lear, Sales Mgr Americo Severini
Labels: (Owned) Archiv, DG Fontana Heliodor MGM Mercury, Philips, Polydor, Verve, (represented) Chetsea (USA), Chrystalis (UK) GTO (UK) Island (UK) RSO (UK) Vertigo (UK) Walt Disney (USA)
 Polydor, see Phonogram
 Prodisa SA (IFPI), Culpina 375 Buenos Aires Tel 612-5107/4873 Pres Jorge Cesar Esperon Gen Mgr Facundo J Martinez Sales Mgr Luis Pissolito
Labels: (Owned) Prodisa Prodisco Promusica, Tonodisc (licensed) Project 3 (USA) (distributed-not licensed) Madrigal
Int'l reps.: Chile (Astonova Mexico (Audiovision) Peru (Prodema), Uruguay (Hemisferio)
 Prodisa, see Prodisa
 Promusica, see Prodisa
 Propile, see Kotrona
 R C A Ltd (Sursal Argentina) (IFPI) Paroissien 3930, Buenos Aires Tel 70-4171 Telex 12 1230 Pres Adolfo Pino Gen Mgr Horacio Bulnes, A&R Dir Mario Pizzorno, Sales Mgr Manuel Silva
Labels: (Owned) Camden RCA Red Seal Victrola, Vik, (licensed) Ariola (Spain) Barclay (France), Erato (France), Fantasy (USA), Ricordi (Italy) R-FI (Italy), Zafiro (Spain)
 Red Seal, see RCA
 Reflexe, see Kotrona
 Rhombus, see Trova
 Ritmo, see Sicomerciana
 Sheraton, see Sicomerciana
 Sicomerciana SACIFI (IFPI), Jose E Uriburu 40-42 Buenos Aires Tel 46-9800 Pres Nestor N Selasco, VP Maria Mercedes Sorroza
Labels: (Owned) Music Hall, Ritmo, Sheraton, (licensed) ABC group (USA) Arston (Italy), Belter (Spain), CID (Brazil), Delphine (France) Durium (Italy) Movieplay (Spain), Orfeon (Mexico), Pull (Italy) Pye (UK), Vanguard (USA), WEA group (USA)
 Specialty, see Kotrona
 Surco Industrias Musicales Srl Tucuman 439 Buenos Aires Tel 32-0123
Labels: (Owned) Calesita Fans, Opus, Opus-Gala Opus-Jazz Papillon (licensed) Elite Special (Switzerland) Folklore (Italy) Telefonken (Germany) Vox (USA)
 T O P, see Calmex
 Talent, see Microfon
 Tema, see Trova
 Tonodisc, see Prodisa
 Trova Inds Musicales SA (IFPI) Cangallo 437B BO B2

Buenos Aires Tel B11-0890 0990 2810 Pres N Roberto Rudauff VP Cesar Nunz A&R Mgr Carlos A Garber, Sales Mgr Felix Horowitz
Labels: (Owned) Cauce, Diorama Neoteric, Rhombus, Tema, Trova Vernal (licensed) Clave (Uruguay), Gala (USA), (distributed-not licensed) Carosello (Italy) EMI-Odeon (Brazil), Everest group (USA), Gravacois Eletricas (Brazil) Phonogram (Brazil), RTV (Italy), Som Livre (Brazil)
Int'l reps: British West Indies (Music Int'l) Brazil (Phonogram) RGE/Fermata Sigla), France (Pathe Marconi-EMI) Italy (Carosello) Japan (Victor) Mexico (Gamma) Spain (CBS), Uruguay (Clave) Venezuela (BASF)
 Vernal, see Trova
 Verve, see Phonogram
 Victrola, see RCA
 Vik, see RCA
 Zzelesta, see Parnaso

● music publishers

Acorde (Ed), see Edami
 Arismo Srl, Pedro Goyena 72 Buenos Aires Tel 92-9090/8200/7700 Gen Mgr Maria Rizzo
 Edami Srl (Ed Argentina de Musica Int'l) Lavalle 1494 Buenos Aires Tel 40-1613 8853
Affiliate: Ed Acorde
Int'l firms represented: EMMI (Mexico) PHAM (Mexico) Peer (USA) SEMI (France), Southern (Italy), Spain, UK USA
 Edifon Srl Lavalle 1430 1st fl Buenos Aires Tel 40-7010 49-2560 Pres Norberto Kaminsky, Gen Mgr Elena de Larrazabal
Affiliate: Trompos Publ g Srl
Int'l firms represented: Ariston (Italy) Hispavox (Spain)
 Korn SAIC (Ed Musical) Av Cordoba 1351 2nd fl, Buenos Aires Tel 44-0611/5142, 9798 Cable EDIKORN Contact Nelida Lopez French
Int'l affiliate: Intersong (worldwide)
Int'l firms represented: United Artists group (USA)
 M A I (Musica Argentina & Internacional) SA Ed, Mendoza 1660 Tel 781-4061
Affiliates: Ed Musical Odeon, Ed Ultramoderna
Int'l firms represented: Affiliated Music Publ'rs (UK), Beechwood (Mexico) EGO Musical (Spain) Ecomus (Colombia) ITAIPU (Brazil), Sochem (Chile), Zafiro (Spain)
Int'l reps.: Brazil (ITAIPU), Spain (EGO Musical)
 Melograf Srl (div of CBS Int'l), Suipacha 476, Buenos Aires Tel 49-3551 Gen Mgr Howard Dean McCluskey
Affiliate: Eds Mundo Musical Srl
Int'l firms represented: Blue Seas/Jac Doors Heirophant Lady Jane, Robert Mellin MIGHTY Three Mine, Music Maximus Neighborhood, Petra, Playboy, Prophet/Stonebridge, Screen Gems/Columbia Third Story, Tree, Tuna Fish (all USA) RAK (UK)
Int'l reps.: Australia (April), Brazil (ELAM Mundo Musical) Canada (April/Blackwood), Colombia (Mundo Musical) Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April) UK (April), USA (April Blackwood) Venezuela (Mundo Musical)
 Mundo Musical Srl (Eds) see Melograf
 Musica Argentina & Internacional, see MAI
 Odeon (Ed Musical), see MAI
 P A M S C O SAC (Pan American Music Serv Corp) Jose E Uriburu 40-42, Buenos Aires Tel BB-2628, 46-9807/00 Pres Nestor N Selasco VP Mercedes Sorroza
Int'l firms represented: Arlequin (Brazil) Belter (Spain) Carosello (Italy), Comme il Vento (Italy), Constant DeFourny (Belgium) Durium (Italy), G Ricordi (Italy), Marouani (France), Pull (Italy), Tremplin/Delphine (France)
Int'l reps.: Brazil (CID), Mexico (PHAM)
 Parnaso Eds Musicales, Corrientes 1904-1906, 1045 Buenos Aires Tel 40-6836, 49-1704, 45-4503 Cable PARNASOREC Pres Roger Lopez, Gen Mgr Hector Hugo de Palma
Int'l reps: Mexico (Gemini), Peru (Prodema), Spain (Ducal)
 Puma (Publicaciones Musicales Americanas), Culpina 375, Buenos Aires Tel 611-4819 Pres Lila T Nunez
 Relay SAIC, Paroissien 3930, Buenos Aires Tel 70-4171 Pres Adolfo Pino, Gen Mgr Beatriz Lupo de Galizia
Int'l firms represented: Arabella (Spain, USA), Ariola America (USA), Barclay (France), Erasmus (USA), Ivan Mogull (USA), Jondora (USA), RCA affiliates (worldwide), Sherylly (USA)
Int'l reps: Worldwide (RCA affiliates)
 SIG E M (Sistema Globo de Ediciones Musicales), 6B3 Florida, Buenos Aires Tel 392-9962 Contact Bernardo Bergeret
 Trompos Publ g Srl, see Edifon
 Ultramoderna (Ed), see MAI

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Wagneriana de Buenos Aires Santa Fe 1243 1st fl Buenos Aires
 Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires
 Comar (Corp Argentina) Montevideo 641, Buenos Aires
 Mozarteum Argentino Rodriguez Pena 1882 Buenos Aires Tel 44-4836 Pres Jeannette Arata de Erze



The sound heard round the world.

Anyplace there are ears to hear, we're there.
CBS Records International: the fastest-growing record
company on the face of the earth. We've got offices worldwide,
and a roster of internationally successful artists, and we're
making it happen in every major market in the world.
Play us again — anywhere.

**A world of music.
CBS Records International.**

International Music-Record-Tape Section

LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires Tel 922-4041 Pres Juan Truden, Mgr Hecio Cuomo
EMI-Odeon SAIC (Industrias Electricas & Musicales), Mendoza 1660, Buenos Aires Tel 781-4061 (Pressing only)

TAPE CUSTOM DUPLICATORS

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires Tel 701-2159/8954 Cable AUTORRADIO

Audio: 8-tr, cassette, open reel
EPSA (Electrical Prods SAIC), Mexico 2835, Buenos Aires Tel 93-8316, 97-4609 Pres & Gen Mgr Laura Roma Casella

Audio: 8-tr, cassette, open reel
Phonogram SAIC, Moreno 2038, Buenos Aires Tel 48-7709/5524 Mng Dir John Lear, Sales Mgr Americo Severini

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

TAPE, BLANK LOADED

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires Tel 701-2159/8954 Cable AUTORRADIO

Kotrona Srl, Esmeralda 459, Buenos Aires Tel 392-2683 Cable KOTRONADISC Gen Mgr Bruno Iannice, Sales Mgr Claudio Davila
Audio: 8-tr & cassette

● accessories manufacturers

American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires Tel 701-2159/8954 Cable AUTORRADIO

Product: Carrying & storage cases, catalog servs, leader tape

CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires Tel 922-4041, Pres Juan Truden, Mgr Hecio Cuomo
Product: Catalog servs

Kotrona Srl, Esmeralda 459, Buenos Aires Tel 392-2683

Cable KOTRONADISC Gen Mgr Bruno Iannice
Sales Mgr Claudio Davila
Product: Catalog servs, needles

AUSTRALIA

Population: 13,600,800

Rate of exchange: \$1 (US) = 0.81 Australian dollars

Per capita income: \$2,700

Holidays: January 1, January 26 (Australia Day) April 16 (Good Friday), April 19 (Easter Monday), April 25 & 26 (Anzac Day), December 25, December 26 (Boxing Day— all states except South Australia), December 27 (Proclamation Day) & various regional holidays

RECORDS & TAPE:

Records, record blanks & pre-recorded media imported from USA: 1975—\$3,764,778, 1974—\$3,824,404

Records exported to USA: 1975—1,279 units, \$3,095, 1974—6,387 units, \$14,953

Average retail price per record: LP's (US)—\$8.69, singles—\$1.56

Average retail price per tape: 8-tr—\$9.38, cassette—\$8.63

Stereo sales: 99% of total

Quadrasonic sales: 3% of total

Discounting: Frequent

Type of distribution: Manufacturer-to-retailer predominates
Large record-store chains have been expanding over the past year. Budget-priced records retailed at railway stations, drug stores, filling stations and news stands are becoming increasingly popular.

Type of promotion: Radio & television are the prime promotion media for records. Two popular music papers give strong backup. With the quota of locally recorded product for airplay recently being increased to 20% Australian made records will be more competitive to international product.

Jukeboxes: 4,000

RADIO STATIONS

No of commercial 118, no of government 93

Comment: The trend with both government-owned and commercial stations is to keep to individual station programming such as MOR stations, rock stations, and country music stations

TELEVISION STATIONS:

No of channels 100 (government 52, commercial 48)

Comment: American, English and some Continental shows are imported, with locally produced shows on the increase

John Bromell

● record & tape manufacturers/ distributors/importers

A I M, see J. Albert & EMI

A O, see Crest

A T A Recs., 96 Glebe Point Rd, Glebe Sydney NSW 2037 Tel (02) 660-3466 Cable SHOWBIZ Mng Dirs Kevin Jacobsen, Col Joyce (Distributed by Festival)

Admark, see Crest

J Albert & Son Pty Ltd., 139 King St, Sydney NSW 2000 Tel (02) 232-2144 Cable MUSIC Mng Dir Edward F. Albert (Licensed to EMI)

Int'l branch: USA

Label: (Owned) AIM, Albert Prod'ns

Albert Prod'ns, see J. Albert & EMI

Angelwood, see WEA

Apla, see Tempo

Archiv, see Phonogram

Arrow Int'l Artists, see EMS

Astor Recs Pty Ltd., 1092 Centre Rd., Clayton, Melbourne, Vic 3168 Tel (03) 544-2444 Cable SCHUH Telex 31244 Gen Mgr Neville Smith, Nat'l Sales Mgr Rex M Barry

Labels: (Owned) Astor, (licensed) Barnaby (USA), Casablanca (USA), Europa (Germany), Gull (UK), Janus (USA), MCA (USA), Playboy (USA), Pye (UK), Rediffusion (UK), Somerset (Germany), Vanguard (USA)

Asylum, see WEA

Atlantic, see WEA

Australian Country, see M7

Australian Rec Co Ltd., PO Box 267, Darlinghurst, 11/19 Hargrave St., East Sydney, NSW 2010 Tel (02) 31-255 Cable COLRECORD

Labels: (Owned) CBS, Epic, Harmony (represented) Chess (USA)

Axis, see EMI

Banner, see Dal Myles & Festival

Basket, see Electric

Billingsgate, see Festival

Bluebird, see RCA

Blue Rock, see Phonogram

Bootleg, see Fable & Tempo

Bunyip Int'l Ltd., see Mushroom

Bushland, see Electric

C A M Australia Pty Ltd., Hosking House, 259 Clarence St., Sydney, NSW 2000 Tel (02) 29-2606 Cable CAMANZ Telex 21864 Gen Mgr Joe Halford (Distributed by WEA)

Home office: Italy

C B S, see Australian

Calendar, see Festival

Camden, see RCA

Candle, see Electric

Capitol, see EMI

Captain Quaver, see Tempo

Carinia Co Pty Ltd., Carinia House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068 Tel (02) 95-2005

Mng Dir M Kulakowski, Gen Mgr C R Barlow
Labels: (Owned) Carinia, Chic, Classics-For-All, Line 99, Opera-For-All, (represented) America (France), Ariola (Germany), Audio Fidelity (USA), Baccarola (Germany), Belter (Spain), Candide (USA), Chiaroscuro (USA), Durium (Italy), Elite Special (Switzerland), Eurodisc (Germany), Fiesta (USA), Fonit-Cetra (Italy), French Festival (France), Grecophone (USA), Metronome (Germany), Monitor (USA), Musidisc (France), C N Rood (Netherlands), Storyville (Denmark), Telefunken (Germany), Turnabout (USA), Vox (USA), Zodiac (New Zealand)

Int'l rep.: New Zealand (Zodiac)

Caronna, see Colossal

Cascade, see Delron

Casino, see Delron

Chart, see Festival

Cherry Pie Recs (Graeme Dawn Assocs.) PO Box 84, Turramurra 2074, 30 Lawson, St Ives, Sydney, NSW 2075 Tel (02) 44-7363 Mng Dir Graeme Rule (Distributed by Tempo)

Int'l rep.: Worldwide (Bobby Weiss—One World of Music in Los Angeles, Calif.)

Chic, see Carinia

Chicago, see Tempo

Clarion Recs., 130A Glyde St., Mosman Park, WA Tel (092) 31-6491 Mng Dir Martin Clarke (Distributed by Festival)

Classics-For-All, see Carinia

Clear Light of Jupiter, 343 Little Collins St., Melbourne, Vic Tel (03) 67-1445 Dir Jeremy Fibieger, Gen Mgr Daniel Janecka, Sales Mgr S Maxwell Braund, Finance Dir Charles O'Halloran (Distributed by Electric)

Labels: (Owned) Clear Light of Jupiter, (licensed) Brain (Germany), (distributed—not licensed) CRAMPS (Italy), Cosmic Couriers (Germany), Cosmic Music (Germany), Junta (France), Diverso (Italy), Nova Musica (Italy), Ohr (Germany), Ron Geesin (UK)

Int'l rep.: UK (Caroline)

Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic 3003 Tel (03) 329-0316 Owner & Gen Mgr Carmelo Alessi, Sales Mgr Mimmo Loprete

Labels: (Owned) Caronna (Italy), Colossal, DEMA

Int'l reps.: Italy (ALA, Ariston, Alpha, Carosello, Durium, Galatea, Ri-Fi), USA (Blackbirds, Lakco)

Columbia, see EMI

Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville NSW 2145 Tel 631-6189 Gen Mgr John Clancy, Sales Mgr Mary Clancy

Home office: USA

Labels: (Owned) Concert, Moonlight

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000 Tel (02) 29-2824 Mng Dir David Gibson (Distributed by Tempo)

Labels: (Owned) Copperfield, (represented) Symphony Tone (Switzerland)



WE'RE THE PEOPLE YOU'RE
LOOKING FOR IN AUSTRALIA

LICENSING FOR YOUR PRODUCT
T.V. MARKETING
MUSIC PUBLISHING
RADIO

SO IF YOU ARE LOOKING FOR AN
ACTIVE AUSTRALIAN RECORD CO.
CONTACT J & B RECORDS



J & B RECORDS
505-107 WALKER ST.
NORTH SYDNEY
PHONE: 922 2555
P.O. BOX 639
NORTH SYDNEY
N.S.W. 2060

Elton John
Bernie Taupin
Kiki Dee
Kevin Ayers
Queen

Represented by

John Reid Enterprises

International Music-Record-Tape Section

Australia

Int'l rep.: UK (Spark)
Country Gold, see W&G
Crest Int'l, see Crest
Crest Rec Co (div of Sound & Film Ents of Australia Pty Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic 3182 Tel 91-3238 Telex 34279
Labels: (Owned) AO, Crest, Crest Int'l (distributed)
Admark, Gay-Dee, (represented) Amadeo (Austria), Biograph (USA), Blue Goose (USA), CRD (UK), Carabine (France), Dolphin (Ireland), Evasion (Switzerland), Folkways (USA), Gallo (South Africa), Kiwi (New Zealand), Lismor (UK), Maestro (New Zealand), Marler (Spain), Master (New Zealand), Pelca (Switzerland), Preiser (Austria), Release (Ireland), Richter (Germany), Salem (New Zealand), Sonodisc (France), Sonopresse (France), Star (Switzerland), Supertone (Germany), Tara (Ireland), Wergo (Germany), Windmill (UK)
Int'l reps.: New Zealand (Music World), UK (Multiple Sound)
Crystal Clear, see Fable & Tempo
Cumquat, see Electric
D E M A, see Colossal
D G, see Phonogram
Delron Recs (div of Ibanet & Co Pty Ltd.), PO Box 64, 10-14 W Parade, West Ryde, NSW 2114 Tel (02) 80-3193/6334 (Importer/Exporter as World Wide Rec Imports)
Labels: (Owned) Cascade, Casino, Delron, Solid Gold (distributed) Dewdrop, Peter Pan, Tiny Tot, (represented) DG, Rickatik, Vee Jay (USA)
Dewdrop, see Delron
Dial, see Phonogram
Diaphon, see W&G
Discuro, York House Basement, 294 Little Collins St Melbourne, Vic (Distributor/Importer)
Du House, see World of Sound & Festival
Dyna House Pty Ltd., 107 Walker St., North Sydney NSW 2060 Tel (02) 222-2444 Dir 8 Nicholls
E F J Prod'ns, see Festival
E M I (Australia) Ltd (IFPI), 301 Castlereagh St., Sydney, NSW 2000 Tel (02) 2-0912 Cable EMITRON Telex 24182, Chm & Mng Dir John M Kuipers, Rec Div Mgr Stephen Shrimpton, Mktg Mgr Brian Harris
**Branches: Adelaide, SA 5007, 105 Port Rd Bowden Tel (08) 46-3031 Mgr J D Smith—Brisbane, Qld, 4006, 83 Robertson St, Fortitude Valley Tel (07) 52-5271 Mgr P J Rose—Canberra, ACT 2609, 135 Newcastle St, Fyshwick Tel (062) 95-1512 Mgr A Fawcett—Melbourne, Vic 3122, 109/123 Burwood Rd., Hawthorn Tel (03) 81-0211 Mgr R E Fiddes—Newcastle, NSW 2296, 18 Maitland Rd Islington Tel (049) 69-2099 Mgr J Doherty—Perth, WA 6104, 90/94 Daly St., Belmont Tel (092) 65-5433 Mgr B R Hames
Home office: UK
Labels: (Owned) Axis, Capitol, Columbia, EMI, Harvest His Master's Voice, Parlophone, (licensed domestic) AIM, Albert Prod'ns, (licensed foreign) Arista (USA),**

Bang (USA), Bell (UK), Brunswick (USA), Decca group (UK), London (USA), MAM (UK), Motown group (USA), Private Stock (USA), Purple (UK), RAK (UK) Threshold (UK)
Int'l reps.: France (Pathe Marconi), Germany (Electrola-EMI), Japan (Toshiba), Netherlands (Bovema-EMI) New Zealand (EMI), Philippines (Dyna), USA (Capitol)
E M S Disks Pty Ltd., 212 Hindley St., Adelaide SA 5000 Tel (08) 87-3398 Mng Dir T J Evans, Gen Mgr G W Morphett
Branch: Perth, WA, 38a Cambridge St., Leederville Tel (092) 81-8473 Mgr E A Standfield
Labels: (Owned) Arrow Int'l Artists, EMS J&B Nationwide, Stream, Wee Willie
Int'l reps.: New Zealand (Music World), UK (Arrowtabs), USA (New Mktg)
Earth Media Rec'g Co., 14 Glen St., Milson Point, NSW Tel (02) 929-8669
Edition One, see Tempo
Edmond, see Message
Electric Recs., 247 Collins St., Melbourne, Vic 3000 Tel (03) 63-5507 Dir David N Pepperell, Keith Glass, Sales Mgr Richard Barnes
Branch: Sydney, NSW 2000, 400 Kent St Tel (02) 29-8675 Gen Mgr David Sinclair
Labels: (Owned) Electric, Lamington, Real, (distributed) Basket, Bushland, Candle, Clear Light of Jupiter, Cumquat, Eureka, Jambone, Jazznote, Larrikin, (licensed) Alligator (USA), BC (Canada), Bacillus (Germany), Black & Blue (France), Briar (USA), Daffodil (USA), Dicap (France), ECM (Germany), ESP (USA), Flying Fish (USA), Hexagon (France), IRDA (USA), Kicking Mule (USA), Leader (UK), Music Factory (Germany), Rounder (USA), Sonet (UK), Symposium (USA), Takoma (USA), Trailer (UK), Transatlantic (UK) Unicorn (UK), Xtra (UK)
Elektra, see WEA
Epic, see Australian
Eureka, see Electric
Fable Recs Co Pty Ltd., 180 Bank St., South Melbourne Vic 3205 Tel (03) 69-4626 Mng Dir Ron Tudor (Distributed by Tempo)
Labels: (Owned) Bootleg, Fable, (licensed) Crystal Clear Rainbird, (distributed—not licensed) Round (UK)
Int'l rep.: UK (Round)
Festival Recs Pty Ltd., Festival House, 63-79 Miller St Pymont, Sydney, NSW 2009 Tel (02) 660-4022 Telex 25686
Int'l branches: England, New Zealand
**Labels: (Owned) Calendar, Festival, Horizon, Infinity, Interfusion (distributed) ATA, Banner, Billingsgate, Chart, Clarion, Du Monde, EFX Prod'ns, Good Thyme Happening Prod'ns, L&Y, Lewis Young, Mushroom Mushroom Anti-Rip Off, Spin, Starkey Foundation, Sunshine, Sunshine Int'l, Sweet Peach, Toadstool, Universal Rec Club, Universal Summit Violets Holiday, (represented) A&M (USA), API (USA), A&R (USA) Abbott (USA), Accent (USA), Acta (USA), Ad-Rhythm (UK), Aivina (USA), Amazon (USA), American Heritage (USA), Aquarius (Canada), Arrowtabs (UK), Ascot (USA), Athena (USA), Attarack Heller (USA), Baal (Singapore), Barclay (France), Big Bear (UK), Big T (UK), Black & Blue (France), Blue Jean (UK), Blue Labor (USA), Blue Note (USA), Boo (USA), Britannia (USA), Calumet (France), Canadian Music (Canada), Carson (France), Chart (USA), Chattahoochee (USA), Chisa (USA), Chrysalis (UK), Chumley (USA), Clave (Spain), Concord Jazz (USA), Condor (USA), Crescendo (USA), Crewe (USA), DJM (UK), Dark Horse (USA), Debut (USA), Decibel (France), Delta (Netherlands), Dollie (USA), Dolton (USA), Dome (USA), Dot (USA), Double Bayou (USA), Douglas (USA), Dragon (USA), Drew (USA), Early Bird (USA), Egg (France & UK), Epidemic (South Africa), Evolution (USA), Fame (USA), Fantasy (USA), 50 Star (USA), 440 Plus (USA), GRT (Canada), Galaxy (USA), Gamma (Mexico), Gaviota (Spain), Glo-Whiz (USA), Good Ear (UK), Good Time Jazz (USA), Grand Junction (USA), H&L (USA), Haida (Canada), Hill (USA), Hispavox (Spain), Hollybrooke (USA), Honey (USA), Honor Brigade (USA), Hot Wax (USA), Imperial (USA), Ineditis (France), Invictus (USA), Island (UK, USA), JCOA (UK), JMI (USA), JWS (USA), Jam (UK), Jamie (USA), Jazzland (USA), Jetstar (USA), Jewel (USA), Kajac (USA), King (Japan), LHI (USA), Lakeside (USA), Laurie (USA), Lawton (USA), Leader (UK), Liberty (USA), Magic Carpet (USA), Mainstream (USA), Maple Annie (UK), Master Five (USA), Minaret (USA), Minit Sun (USA), Milestone (USA), Minaret (USA), Mozart Ed (USA), Mode (France), Monument (USA), Mozart Ed (USA), Much, (Canada), Murco (USA), Musicoz (USA), Neighbourhood (UK), Ode (USA), Orchid (USA), Oval (UK), Pacific Jazz (USA), Page One (UK), Papillon (Canada), Paramount (USA), Paula (USA), Peanut Country (USA), Pinnacle (UK), Plantation (USA), Platypus (USA), Playground (USA), Plum (South Africa), Pop Music (France), Poppy (USA), Potato (Canada), President (UK), Prestige (USA), Project 3 (USA), Providence (USA), RPM (South Africa), Rainy Wednesday (USA), Rankwood (USA), Rising Sons (USA), Riverside (USA), Roadshow (USA), Rocket (UK), Rolf Harris Ents (UK), Ronn (USA), Rural (USA), Rust (USA), SDC Classic (France), SSS (USA), Share (USA), Shelter (USA), Silver Fox (USA), Silverline (UK), Snow Queen (USA), Sociko (USA), Solid State (USA), Sonet (Sweden), Soul City (USA), Soul Click (USA), Soul Power (USA), Sound Stage 7 (USA), Spark (UK), Spartan (Canada), Spectrum (USA), Stanyan (USA), Steed (USA), Stereo Dimension (USA), Stoneway (USA), Strawberry (Canada), Sun (USA), Sunburst (USA), Sunset (USA), Sydney Thompson (UK), TSR (Netherlands), Tale Spinners (USA), Tamborine (USA), Trailer (UK), Transatlantic (UK), Triangle (France), Trophworld (Switzerland), 20th Century (USA), UA Latino (USA), Unart (USA), United Artists (UK), Veep (USA), Village Thing (UK), Virgin (UK), Vogue (France), Wallis Original (USA), Wet Soul (USA), Whit (USA), World Pacific (USA), Xtra (UK), Zapa (France)
Int'l reps: Canada (A&M, Melt Prod'ns), Japan (King), Netherlands (Negram-Delux), Norway (Nordisc),**

Philippines (Dyna Prods.), Singapore (Cosdel), Spain (Hispavox), UK (A&M, Polydor, United Artists), USA (A&M, Beverly Hills, Fantasy, United Artists, White Whale)
Fiddling Fool Prod'ns, 19 Adolphus St., Balmain 2041 Tel (02) 827-2203
Fontana, see Phonogram
Gay-Dee, see Crest
Gem, see W&G
Good Thyme, 98 Bay Rd., Waverton, NSW 2060 (Distributed by Festival)
H M V, see EMI
Hadley Recs., PO Box 730, 18 Panorama Rd., Tamworth, NSW 2340 Tel (067) 65-7813 Co-Mng Dir Eric W Scott, Sales Mgr Hilary B Scott
Labels: (Owned) Hadley, (licensed) Vokes (USA), (distributed—not licensed) Opal
Int'l reps.: New Zealand (EMI, Master, Viking)
Happening Prod'ns Pty Ltd., Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061 Tel (02) 922-4100 Cable SEMUS Telex 26405 (Distributed by Festival)
Harmony, see Australian
Harvest, see EMI
Havoc Ents P/L, 33 Agnes St., Jolimont, Melbourne, Vic Tel (03) 63-2660 Pres M J V Kelson, Gen Mgr D M. Allen, Sales Mgr F P Smith, Promo. Mgr M Gorman (Distributed by Southern)
Label: (Owned) Havoc
Heliodor, see Phonogram
His Master's Voice, see EMI
Horizon, see Festival
Image Recs Pty Ltd., 113 Lonsdale St., Melbourne, Vic. 3000 Tel (03) 663-2241 Mng Dir John E McDonald, Promo & Artists Relations Terry Dean (Distributed by Tempo)
Int'l branch: USA, American Image Music Inc.
Labels: (Owned) Image, (licensed) Axe (Canada), ESP (USA), Emerald (Ireland), Gateway (USA), Hawk (Ireland), Jupiter (Germany), MWC (Canada), Mird (New Zealand), Shadybrook (USA), Soundbird (USA)
Int'l reps: Belgium (Hebra), Canada (Axe), Ireland (Emerald, Hawk), Netherlands (Basart, Telstar), New Zealand (Music World)
In, see W&G
Infinity, see Festival
Interfusion, see Festival
J & B, see EMS
J & B Recs., 505/107 Walker St., North Sydney, NSW 2060 Tel (02) 922-2555, Mgr Brian Nicholls
Jambone, see Electric
Jazznote, see Electric
K-tel Int'l, PO Box 121, 46 Pymont Bridge Rd., Pymont, NSW 2009 Tel 660-0011 Telex (790) 24810 Gen Mgr Ken McDonald
Home office: USA
Karussell, see Phonogram
Kinderkrist, see Tempo
L & Y, see Festival
Lamington, see Electric
Larrikin, see Electric
Lewis Young, see Festival
Line 99, see Carina
Living Sound Recs., Artarmon Rd., Willoughby, Sydney, NSW Tel (02) 43-0444 Cable TELCORP Dir George C Chapman, Gen Mgr Gene Pierson
Int'l rep.: USA (RCA)
M G M, see Phonogram
M 7 Recs Pty Ltd., 28 Cross St., Brookvale NSW 2096 Tel (02) 938-2200 Cable EMSEVEN Gen. Mgr Ron G Hurst, Plant Mgr Ken Harding, Mdsgr Mgr David Smallbone
Labels: (Owned) Australian Country, M7, (licensed) Bradley's (UK), Creole (UK), Hickory (USA), Penny Farthing (UK), Viking (New Zealand), Young Blood (UK), Tom McIvor, 82 Danyenah Rd., Loganholme, Qld 4129 (Distributor)
Melchizedec Recs., PO Box 145, Ferntree Gully, Vic 3156 Tel 758-4519 (Distributed by Tempo)
Mercury, see Phonogram
Message Recs., 168 Day St., Sydney, NSW 2000 Tel (02) 61-2832 Mng Dir M Nowytarger, Gen Mgr M Otton
Labels: (Owned) Message (licensed) Edmond, (distributed—not licensed) Everest (USA), Klavier (USA), Oryx (UK), Pickwick (France), President (UK), Request (USA)
Metro, see Phonogram
Moonlight, see Concert
Mushroom Anti-Rip-Off, see Mushroom & Festival
Mushroom Recs Holdings Pty Ltd., 59 Wellington St., Windsor, Vic 3131 Tel (03) 51-9821 Telex 31738 Mng Dir Michael Gudinski, Ray Evans, Label Co-ord Pub & Sales Mgr Gary Ashley, Int'l Label Co-ord Beverly Patterson (Distributed by Festival)
Labels: (Owned) Bunyip Int'l Ltd., Mushroom, Mushroom Anti-Rip-Off, Toadstool
Int'l rep.: New Zealand (Festival)
Dal Myles Ents (div of Damyn Holdings Pty Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100 Tel (02) 939-2433 (Distributed by Festival)
Label: (Owned) Banner
Nationwide, see EMS
Nonesuch, see WEA
Opera-For-All, see Carina
Outlet Rec'g Co Ltd., 1 Jane St., Smithfield, Sydney, NSW
Home office: UK—Northern Ireland
Oz Recs., 325 Moray St., South Melbourne Vic 3205 Tel (03) 699-5366 Mng Dir Glen Wheatley
Parlophone, see EMI
Party, see Picture
Peachtree, see Phonogram
Peter Pan, see Delron
Philips, see Phonogram
Phonogram Pty Ltd., Westfield Towers, 2nd fl., 100 Williams St., Sydney, NSW 2000 Mng Dir Ross Barlow, Pop A&R Dermot Hoy, Classical A&R R. Bartik, Promo Bob Aird
Labels: (Owned) Archiv, Blue Rock, DG, Fontana,

AUSTRALIA

MUSIC

ALBERTS

- PUBLISHING
- RECORDS
- STUDIOS

J. ALBERT & SON Pty. Ltd.,
139 King St., Sydney, Australia 2000
(02)232 2144 - Cable Music Sydney



おめでとうございます

Congratulations to RVC, our youngest company.

(Birthday: Sept 21, 1975)

RVC CORPORATION
Affiliated with RCA and Japan Victor
1-7-8 Shibuya
Shibuya-Ku, Tokyo 150
Japan

President: Ichiro Okuno Senior Managing Director: Tsuneo Nagano

RCA Records
International

International Music-Record-Tape Section

Australia

Heliodor Karussell, MGM, Mercury Metro, Philips Polydor, Reaction, Smash Tip Vertigo Verve (distributed) Dial, Peachtree, Pumpkin, Warm & Genuine, Wayside (represented) Ades (France) Alegre (USA), Amos (USA), Arden (USA), Astra Attack (UK) Big Shot (UK), Big Tree (USA), Bronze (UK) Buddha (USA) CMC (USA), CTI (USA), Caedmon (USA), Charisma (UK), Cube Curtom (USA), DCP, Dandelion Dig (USA), Eleuthera (USA), Explosion (UK) Fass Federal (USA), Fresh Air (UK) Front Page (USA) GTO (UK), GM (UK), Green Door (UK) Heritage (USA) Horse (UK) Hot Water, Kama Sutra (USA), Kass, King (USA) Kudu (USA) Mardi Gras (USA), Marmalade (UK) Mikim (USA), Pablo (USA), Pace (USA), Palacio (Uruguay) Pavilion (USA), People (USA) Philly Groove (USA), RSO (UK), Reggae (USA), Respect (USA), Romar (USA) Roulette (USA), Sire (USA) Skye (USA) Spring (USA) Swinger (USA), Tico (USA) Track (UK), Trojan (UK) WWA (UK), Weiss (USA), We Produce (USA)

Picture Recs Pty Ltd., 4 Industrial Ave., Southport Qld 4215 Tel (075) 32-3569
Labels: (Owned) Party, Picture, Rainbow (represented) Hoghton Hughes (New Zealand)
Int'l reps.: New Zealand (Hoghton Hughes Phonogram)

Polydor, see Phonogram
 Praiseworthy see Tempo
 Pumpkin Recs Pty Ltd PO Box 83, Westgate 2048 215 Parramatta Rd., Annandale NSW (Distributed by Phonogram)

RCA Ltd., 11 Khartoum Rd North Ryde Sydney, NSW 2113 Tel (02) 888-5444 Cable RCAAUST Mng Dir Robert F Cook Gen Mgr Morris Smith, A&R Mgr Ron Willis
Home office: USA
Labels: (Owned) Bluebird, Camden, RCA Victor Victrola, Vintage, (distributed) Sparmac, Wizard (licensed) ABC (USA), Anchor (UK), Ariola (USA) BTM (UK), Blue Thumb (USA), Bluesway (USA), Bob Thiele Music (USA), Command (USA) Contempo (UK), Cube (UK), Equinox (USA), Erato (France) Flying Dutchman (USA) Finger (Germany), Grand Award (USA) Grunt (USA), Gryphon (USA), Homemade (UK) Impulse (USA), LTD Exchange (USA), Mericana (USA), Midland (USA), Neon (UK) Numero Uno (Italy) Phantom (USA), Phoenix (UK), Polar (Sweden), Probe (USA) Shannon (USA), Signature (USA), Smile (Canada) Soul Train (USA), TK (USA), TMI (USA), Tara (USA) Teal (South Africa), Tom Cat (USA) Utopia (USA), Westminster (USA), Windsong (USA), Wooden Nickel (USA)

Rainbird, see Fable & Tempo
 Rainbow, see Picture
 Ramrod, see Johnny Rebb
 Ranger, see Tempo
 Reaction, see Phonogram
 Real, see Electric
 Johnny Rebb Ents Pty Ltd., 370A Port Hacking Rd Caringbah, NSW 2229 Tel (02) 525-7124 522-7139 Pres Johnny Rebb Gen Mgr Syd McDonagh Music Co-ord Russ Kruger
Label: (Owned) Ramrod

Record Dists (Australia) Pty Ltd 32 Railway Parade Granville NSW 2142 Tel (02) 637-3087 Cable IBNATE (Distributor)

Red Earth, see Southern
 Red Riding Hood, see W&G
 Reprise, see WEA
 Smash, see Phonogram
 Solid Gold, see Delron
 Southern Recs (div of Philipp's Southern Trading P L) 401-405 Little Bourke St, Melbourne Vic 3000 Tel (03) 67-4266 Pres D M Allen, Sales Mgr M Gorman, Promo Mgr F Smith
Labels: (Owned) Red Earth, Southern (distributed) Havoc, (represented) Amadeo (Austria) Eleventh Hour Oweman, Wahoo (all USA)
Int'l reps.: Austria (Amadeo), New Zealand (BMI)

Sparmac Prod ns Pty Ltd 3-123 Blues Point Rd McMahon's Point, Sydney NSW 2060 Tel (02) 922-3691/3672 (Distributed by RCA)
Labels: (Owned) Sparmac Wizard (represented) McQueen Prod ns (UK), R&R (Netherlands), Tremas (France)
Int'l reps.: France (Tremas) New Zealand (Allied Int l) South Africa (Teal)

Spectrum, see Tempo
 Spn, see Festival
 Starkey Foundation, see Festival
 Stream, see EMS
 Sunrise, see WEA

Sunshine Rec g Co., PO Box 300 Fortitude Valley, Brisbane Qld 4006 Tel (173) 581-1511 (Distributed by Festival)
Labels: (Owned) Sunshine, Sunshine Int l

Swaggie Recs, PO Box 125, South Yarra Vic 3141 Tel (03) 288-6280 Exec Nevill L Sherburn (Distributed by Tempo)

Sweet Peach, see Festival
 Talent Recs, 8-24 Kippax St 8th fl Surry Hills Sydney NSW 2010 tel (02) 212-2368

Tempo Rec Sales Pty Ltd 113 Lonsdale St Melbourne Vic 3000 Tel (03) 663-4403 Cable TEMPODISC Mng Dir Keith Colias, Sales Mgr Michael Hollyman Dir John McDonald
Branches: Adelaide, SA 5000, 82 Pirie St Tel (08) 223-4133 Gen Mgr Barry Adams—Artermom, NSW 2064, 38 Punch St Tel (02) 439-8600 Exec Bert Whelan, Sales Mgr Ian Atkinson—Brisbane, Qld, 4000, 303 Adelaide St Tel (07) 29-3605 Gen Mgr Kent Bryce Sales Mgr Trevor Turner
Labels: (Owned) Spectrum (distributed—not licensed) Apla, Bootleg, Captain Quaver, Cherry Pie Chicago, Copperfield Crystal Clear, Edition One Fable Image Kinderkrist Melchizedec, Praiseworthy Rainbird Ranger, Swaggie

Tiny Tot, see Delron
 Tip, see Phonogram
 Toadstool, see Mushroom & Festival
 Universal Rec Club, see Festival
 Universal Summit, see Festival

Vertigo, see Phonogram
 Verve, see Phonogram
 Victor, see RCA
 Victrola, see RCA
 Vintage, see RCA

Viets Holiday, see World of Sound & Festival
 W E A Recs Pty Lts 7/9 George Pl Artarmon Sydney, NSW 2064 Tel (02) 428-3633 Telex 24653 Mng Dir Paul M Turner A&R & Mktg Mgr Peter Ikin
Home office: USA WEA Int l
Labels: (Owned) Asylum Atlantic Elektra Nonesuch, Reprise, Warner Bros (distributed) Angelwood, CAM Sunrise, (licensed) Bearsville (USA) Black Lion (UK), Bronze (UK) Brother (USA) Countryside (USA) Disc-Reet (USA), Little David (USA), Mantecore (USA) Rolling Stones (UK, USA), Swan Song (USA)
 W & G Dist g Co Pty Ltd 17-19 Radford Rd Reservoir Vic 3073 Tel 460-4522 Cable DUALSCALE MELBOURNE Mng Dir E A White Gen Mgr R J Gillespie, A&R Dir E J Varney, Sales Mgr M D Angus
Int'l branch: USA Marvel
Labels: (Owned) Country Gold, Diaphon Gem In Red Riding Hood W&G, W&G Int l (represented) Artone (Netherlands) Ember (UK) Frankie (Belgium), Hansa (Germany) Marvel (USA), Republic (USA), Rodeo (Canada), Standard-Colonial (USA) Tiffany (USA) Tico (Mexico) Urban (Japan)
Int'l reps.: Hong Kong (Asia Recs) Japan (Urban) New Zealand (Music World), Singapore (W&G) UK (Ember) USA (Marvel)

Warm & Genuine see Phonogram
 Warner Bros see WEA
 Wayside, see Phonogram
 Wee Willie, see EMS
 Wizard see Sparmac & RCA
 World of Sound Studios, 268 Rocky Point Rd, Ramsgate Sydney, NSW Tel (02) 529-6980 (Distributed by Festival)
Labels: (Owned) Du Monde Viots Holiday
 World Wide Rec Imports—Tel (02) 80-6631—see Delron

● music publishers

A R T Music see PJ
 Abigail Music (Australia) Pty Ltd, see Penjane
 Accolade Music Pty Ltd, see Leeds
 Acuff-Rose Publ ns Pty Ltd, see Allans
 Albert Int l Music see J Albert
 J Albert & Son Pty Ltd (APRA) 139 King St Sydney NSW 2000 Tel (02) 232-2144 Cable MUSIC Mng Dir Edward F Albert
Branches: Brisbane, Qld., 147 Ann St—South Melbourne, Vic., 180 Bank St
Int'l branch: USA
Affiliate: Albert Int l Music
 Allans Music Australia Ltd., PO Box 513J Melbourne 3001 276 Collins St Melbourne, Vic 3000 Tel (03) 63-0451 Cable PIANOFORTE Dir P J Green
Int'l branch: England
Affiliates: Acuff-Rose Publ ns Pty Ltd D Davis & Co Pty Ltd (APRA) Sugarmusic Australasia Pty Ltd
Int'l firms represented: Associated (USA) Box & Cox (UK) Breitkopf & Hartel (Germany), Canadian Music Sales (Canada) Eds Durand (France), Carl Fisher (USA) Handy Bros (USA) Hargail (USA) Heugel (France) Leduc (France) F E C Leuckart (Germany) Robertson (UK) G Schirmer (USA), Gordon V Thompson (Canada)

Angle Music, see July
 Associated Music Pty Ltd 11 Khartoum Rd North Ryde, Sydney NSW 2113 Tel (02) 888-5444 Cable RCAAUST Telex 21654 Mng Dir Robert F Cook, Gen Mgr Colin Cornish
Affiliates: Digby Ents Firewater Music
Int'l firms represented: ABC Dunhill (USA) Alaska (UK), Altsax (UK), American Broadcasting (USA), Amos (USA), Ampar (USA), Ampco (USA), Api (USA), Ariola America (USA) Artists Music (USA), Belsize (UK) Birth (UK) California (USA), Cents & Pence (USA) Cherry Lane (USA) Contempo (UK), Copper Canyon (USA) Miki Dalion (UK), Dayvin (UK), Devere (USA) Don (USA) Dunbar (USA) Dunbar Sunbury (Canada), Egg (USA) Erva (USA) Fish (USA), Homemade (UK) Imagination (USA), Lady Smith (UK), Laitec (South Africa) Lion (USA) Melcher (USA) Naked Snake (Pamco) Open Air (USA) Owepar (USA) PaloDuro (USA), Parlo-Messa (USA) Pencil (USA) Porgie (USA), Quill (USA), RCA (Argentina Brazil Canada, France, Germany Italy, Mexico, Spain) Relay (Argentina Brazil, France, Germany Italy, Mexico, Spain) Reizner (USA) Sherlyn (USA), Bobby Sherman (USA), Silver Dagger (USA) Sunbury (UK USA) Town Crier (USA), US Arabella (USA) Artie Wayne (USA), Westpar (USA) Windsong (USA) Windstar (USA) Winter Hill (USA) Young Blood (UK)

Int'l reps.: Argentina, Brazil France, Germany Italy, Mexico Spain (all RCA), South Africa (Laitec) UK (Sunbury), USA (Dunbar)

Barrelhouse Music, see July
 Barton Music Pty Ltd, see Chappell
 Belinda Music see Castle
 Bellbird Music Publ g Co Pty Ltd, 28 Cross St Brookvale NSW 2100 Tel (02) 938-2200 Gen Mgr Ron G Hurst
Int'l firms represented: Creole (UK) Quality (UK)
 Belwin-Mills Music Pty Ltd see Leeds
 Billingsgate Music see Festival
 Breakfast Music Publ g (APRA) PO Box 767 Surfers Paradise, Qld 4217 Tel (075) 31-2107
Int'l rep.: USA (TRO)

C A M Australia Pty Ltd Hosking House 259 Clarence St Sydney, NSW 2000 Tel (02) 29-2606 Cable CAMANZ Telex 21864 Gen Mgr Joe Halford
Home office: Italy
Affiliates: Halford Music, One Way Music
 Campbell Connelly (Australia) Pty., 14 Mars Rd., Sydney, NSW

Home office: England
 Canyon Realty Pty Ltd, see Essex
 Castle Music Pty Ltd (APRA), 2 Northcote St, St Leonards, Sydney, NSW 2065 Tel (02) 439-6688 Cable BELLMUSIC Mng Dir Frank Donlevy
Affiliates: Belinda Music (Australia) Pty Ltd, Palace Music Pty Ltd Rango Music Pty Ltd
Int'l firms represented: ATV (UK), Beechwood (USA) Blue Book (USA), EMI (UK), Al Gallico (USA), Hallinote (USA), Jobete (USA), Magnet (UK), Palace (UK) RAK (UK), Stonebridge Prophet (USA)
Int'l reps.: UK (EMI), USA (Beechwood)

Cellar Music Co Pty Ltd (APRA), 19 Adolphus St, Balmain 2041 Tel (02) B27-2203 Governing Dir Gus McNeil
Affiliates: Ready Mister Music (APRA), Syrius Publ ns (APRA)
 Chappell & Co (Australia) Pty Ltd (APRA), GPO Box 1486 Sydney 2001 68-70 Clarence St, Sydney, NSW 2000 Tel (02) 29-4681 Cable SYMPHONY Gen Mgr Jonathan Simon, Creative Dir Malcolm Allan Financial Dir Ron Preston
Affiliates: Barton Music Pty Ltd, Chappell-Morris Ltd, Comet Music (Australia) Pty Ltd, Sydney Music Pty Ltd, Intersong Pty Ltd, Musical Rights (Australia) Pty Ltd, Wallaby Music Pty Ltd (all APRA)
Int'l firms represented: Ralf Arne (Germany), Artemis (Netherlands), Baron (USA), Barn (UK), Barn-Slade (UK) Belafonte (UK), Irving Berlin (USA), Brut (USA), CTA Carlin (UK) Davray (USA), Dawnbreaker (USA), Decibel (Belgium), Dynatone-Belinda (USA), Eastman (USA), Elvis/Easy Nine (USA) Famous (USA), Fuse (UK) Gershwin (USA), Happy (Germany), Hazy (UK), Heavy (USA), Hobbittion (USA), Kenya (UK), Kolob (USA), Leros (France), Little Dickens (USA) Martin-Coulter (UK) Matragun (USA), Mews (UK), Midland (USA) Mooncrest (UK), Music Publ rs Holding (USA), New Daylog (Netherlands), Newkeys (USA), One Of A Kind (USA) Open End/Oyster (USA) Pablito (USA), Ru-Da (USA), Cyril Shane (UK), Subiddu (UK), Sparkle (UK) Sweet (UK), Tommy Valando (USA), Joseph Weinberger (UK), Windecor (USA)
Int'l reps.: Germany (Intersong) UK & USA (Chappell, Intersong)
 Chappell-Morris Ltd see Chappell
 Chart Music, see Festival
 Clear Light of Jupiter Music, 343 Little Collins St, Melbourne, Vic 3000 Tel (03) 67-1445 Dir Jeremy Febiger (Administered by Electric)
 Comet Music (Australia) Pty Ltd, see Chappell
 Cool Music, see Sparmac
 Cowboy Music, see Sparmac
 Cromwell Music of Australia Pty Ltd see Essex
 Crown Music Publ g Pty Ltd, see Festival
 Crystal Clear Music, see July
 Harry Dart Music, see Rondor
 D Davis & Co Pty Ltd see Allans
 Digby Ents see Associated
 Du Monde Music, see Festival
 E M S Music 202-204 Hindley St, Adelaide SA 5000 Tel (08) 51 6084 Dir G W Morphet Gen Mgr T J Evans
Affiliate: Sarch Music
Int'l rep.: UK (Arrowabats)
 Eastman Publ rs Pty Ltd, see Chappell
 Electric Music, 247 Collins St Melbourne, Vic 3000 Tel (03) 63-5507 Dir Keith Glass
Administered firms: Clear Light of Jupiter, Jambone, Pink Beaver, Sugar cane
Int'l firms represented: BC (Canada), Bellver (UK), Eyeball (USA) Owlofus Myownah (USA), Rocky Road (USA), Symposium (USA), Tutwiler (USA)
 Essex Music Group (APRA) Uniline House, 4th fl, 5-13 Northcliff St Milsoms Point, Sydney NSW 2061 Tel (02) 922-4100 Cable SEMUS Telex 26405 Mng Dir Barry A Kimberley
Affiliates: Canyon Realty Pty Ltd, Cromwell Music of Australia Pty Ltd, Essex Music Int l (Australia) Pty Ltd, Essex Music of Australia Pty Ltd Happening Prod ns Pty Ltd Ivan Mogull Music (Australasia) Pty Ltd, Songways Serv of Australia Pty Ltd, Sydney Tree Pty Ltd (all APRA)
Int'l firms represented: Baby Chick (USA), Early Morning (Canada), Essex group (UK), Wes Farrell (USA), Garrett (USA), House of Gold (USA), Polar (Sweden), St Anne's (UK), Paul Simon (USA), Sweden Music (Sweden), TRO (USA), Tree (USA)
Int'l reps.: USA (TRO), rest of world (Essex)
 Festival Music Pty Ltd, Festival House, 1 Bulwara Rd, Pymont, Sydney NSW 2009 Tel (02) 660-5218 Telex 25686
Int'l branch: England
Affiliates: Billingsgate Music, Chart Music, Crown Music Publ g Pty Ltd., Du Monde Music, Goodman Music, Good Thyme Music, Greenfields Music Pty Ltd Martin's Music, J O K Music Pty Ltd, Truben Music United Artists Music (Australia) Pty Ltd
Int'l firms represented: Antisia (USA), Avco Embassy (USA), Big Secret (UK), Blue Gum (UK) Carlin (UK), Combine (USA), Decoy (UK), Gold Forever (USA), Hall-Clement (USA), Lee Hazlewood (USA), Interior (USA), Jack & Bill (USA) Jumbuck (UK), Kaiser (USA) Levine & Brown (USA), Louvigny Marquee (UK), Neil (USA), Newkeys (USA), New York Times (USA), Noon (UK), Oaktree (UK), Page Full of Hits (UK), Playboy (USA), Prestige (UK), Purple (UK), Resaca (USA), Shelby Singleton (USA) Skyhill (USA), Story Songs (USA), Tembo (UK), Twentieth Century (USA)
Int'l rep.: USA (Canberra)
 Firewater Music, see Associated
 Sam Fox, see Southern
 John J Francis Music Publ g Co (APRA), 173 Sussex St, Sydney, NSW 2000 Tel (02) 29-2824. Mng Dir John J Francis
 G D Music (Graeme Dawn Assocs.), PO Box B4, Turramurra 2074, 30 Lawson St, Ives, Sydney, NSW 2075 Tel (02) 44-7363 Mng, Dir Graeme Rule
 Goodman Music, see Festival
 Good Thyme Music, see Festival
 Greenfields Music Pty Ltd, see Festival

Halford Music see CAM
 Happening Prod'ns Pty Ltd. see Essex
 Havoic Music (div of Philipp's Southern Trading P/L) 401-405 Little Bourke St., Melbourne, Vic 3000 Tel (03) 67-4266 Pres D M Allen
Int'l firm represented: Timberland Music (USA)
 Hayloft Music, see July
 Image Music (APRA) 113 Lonsdale St Melbourne Vic 3000 Tel (03) 663-2241 Cable IMAGERECORDS
 Mng Dir John E McDonald, Mgr Tina Ward Prof Mgr Terry Dean
Int'l branch: USA, American Image Music Inc
Int'l firms represented: Axe (Canada) Backyard-Frontlawn (USA), Bad Boy (USA), Belsize (Canada), Butterfly-Meridan (Germany), Criterion (USA), Cumberland (USA), Darla/Darjen (USA) Greystone (USA), Hebra (Belgium), Jugumba (USA), Morning (Canada), Nimbus 9 group (Canada) Prodigal Son (USA), Rip/Keca (USA), United Int'l (USA), Wooden Nickel (USA)
Int'l reps.: Canada (Morning), Ireland (Squirrel) South Africa (EMI-Brigadiers), UK (Angle) USA (Cumberland)
 Intersong Pty Ltd, see Chappell
 J O K Music Pty Ltd, see Festival
 Kurt Jacob & Co Pty Ltd, PO Box 91 74-78 Brandling St Alexandria, NSW 2015 Tel (02) 519-4916
Int'l firms represented: Ed Melodie (Switzerland) Hohner (Germany, UK USA) Pelikan (Switzerland)
 Jambone, see Electric
 Dick James Music Pty Ltd see Leeds
 Joye Publ'g, 98 Glebe Point Rd, Glebe Sydney NSW 2037 Tel (02) 660-3166 Cable SHOWBIZ Mng Dir Col Joye, Gen Mgr Anne Cashion
Affiliate: Wheel Publ'g
 July Music (APRA), PO Box 296 180 Bank St., South Melbourne, Vic 3205 Tel (03) 69-4626 Mng Dir Ron Tudor
Affiliates: Angle Music Barrehouse Music Crystal Clear Music, Hayloft Music Tasty Music (all APRA)
 Kangaroo Music Corp Pty Ltd, see Leeds
 Leeds Music Pty Ltd Universal House, 23 Pelican St., Darlinghurst, Sydney NSW 2010 Tel (02) 61-6088 Telex 25687 Mng Dir Jack H Argent
Home office: USA, MCA
Affiliates: Accolade Music Pty Ltd, Belwin-Mills Music Pty Ltd, Dick James Music Pty Ltd, Kangaroo Music Corp Pty Ltd, Leeway Music Pty Ltd MAM Music Pty Ltd, Northern Songs Pty Ltd, Pincus-Gil Music Pty Ltd, Screen Gems Columbia Music Pty Ltd Spoonee Music Pty Ltd, Tangerine Music Pty Ltd
Int'l firms represented: Goal (UK), Louis Lofredo (USA), M&M (UK), Theodore Presser (USA), Royal American (USA), Satril (UK), Valley (UK), Vector (USA)
 Leeway Music Pty Ltd, see Leeds
 Leiber-Stoller Music (Australia) Pty Ltd see Penjane
 Living Sound Music (APRA), Artarmon Rd Willoughby, Sydney, NSW Tel (02) 43-0444 Cable TELCORP
 Dir George C Chapman Gen Mgr Gene Pierson
 Lupus Music (Australia) Pty Ltd, see Penjane
 M A M Music Pty Ltd see Leeds
 Martins Music 130A Glyde St, Mosman Park WA Tel (092) 31-6491 Mng Dir Martin Clarke
Int'l rep.: Worldwide (Festival)
 Ivan Mogull Music (Australasia) Pty Ltd, see Essex
 Morton Music, see Rondor
 Mushroom Music, 59 Wellington St Windsor Vic 3131 Tel (03) 51-9821 Telex 31728 Mng Dir Michael Gudinski, Dir Ray Evans, Gen Mgr Beverley Patterson
Int'l firm represented: Alexis Korner
Int'l reps.: Canada, USA (both Irving)
 Musical Rights (Australia) Pty Ltd, see Chappell
 Music Publ'g of Australia, see Southern
 Music Sales Pty Ltd 27 Clarendon St, Artarmon, Sydney NSW Tel (02) 439-8855 Gen Mgr Neville Prentice Trade Mgr Owen Pilcher
Home office: UK
 Nemsongs (Australia) Pty Ltd, see Penjane
 Northern Songs Pty Ltd, see Leeds
 J O K Music Pty Ltd, see Festival
 One Way Music, see CAM
 P J Music Pty Ltd (APRA) 41 McLaren St., 6th fl North Sydney, NSW 2060 Tel (02) 929-2569 Mng Dir Peter J Martin
Affiliates: ART Music, RPM (Prod ns) Pty Ltd
 Palace Music, see Castle
 Pamper Music of Australia Pty Ltd see Penjane
 Peer Int'l, see Southern
 Penjane Music (Australia) Pty Ltd (Norman Whiteley Holdings Pty Ltd) (APRA) PO Box 352 Century Plaza, Rawson St Epping NSW 2121 Tel 86-3080, 3096 Cable ABISONG Telex 26592 Chm & Dir K M Whiteley, Gen Mgr & Dir Penelope J Whiteley
Affiliates: Abigail Music (Australia) Pty Ltd Leiber-Stoller Music (Australia) Pty Ltd Lupus Music (Australia) Pty Ltd Nemsongs (Australia) Pty Ltd Pamper Music of Australia Pty Ltd, Planetary-Nom (Australia) Pty Ltd RSO Publ'g (Australia) Pty Ltd Hans Wewerka (Australia) Pty Ltd (all AMPAL APRA)
 Picture Recs Publ'g, 4 Industrial Ave Southport Qld 4215 Tel (075) 32-3569
Int'l rep.: New Zealand (Hoghton Hughes)
 Pincus-Gil Music Pty Ltd see Leeds
 Pink Beaver, see Electric
 Planetary-Nom (Australia) Pty Ltd, see Penjane
 Quaver Music Pty Ltd (APRA), 7 9 George Pl Artarmon, Sydney, NSW 2064 Tel (02) 428-3633 Cable WEAREC Telex 24653 Gen Mgr Bill Flemming
Affiliates: W8 Music Corp., Warner Bros Music
Int'l firms represented: C est, Cottillon, Daly City, East, Fry King, Fry Queen, Ice Nine, Kirschner Marsaint, Pronto, Quackenbush, Stone Flower, Superhype, Viva Walden, Warner-Tamerlane (all USA), MUZ (Germany), G Ricordi (Italy), Warner Bros Filipacchi (France), Warner Bros (UK)
Int'l rep.: UK, USA (both Warner Bros)
 R P M Prod ns Pty Ltd, see PJ
 R S O Publ'g (Australia) Pty Ltd, see Penjane
 Rango Music Pty Ltd, see Castle
 Ready Mister Music, see Cellar

Rondor Music (Australia) Pty Ltd (APRA), 104-108 Mount St., North Sydney, NSW 2060 Tel (02) 92-0666
 Mng Dir John Bromell
Affiliates: Harry Datt Music, Morton Music (both APRA)
Int'l firms represented: Almo Baintree, Doors East/Memphis, Fifth Floor, Four Knights, Fourth Floor, Gypsy Boy, Hibiscus, Hollenbeck, India, Irving, Jasperilla, Lady Jane, Linda, Lost Chabls, Ernie Maresca, Moonlight & Magnolias, Muscle Shoals Sound (all USA), Rondor, Sleepy Dumping, Street Tunes, Tin Lid (all UK)
 Sandy Music Co & Sevenses Publ'g Pty Ltd, c/o B O Smith & Sons, ANZ Bank Bldg., 20th fl., 68 Pitt St., Sydney, NSW
Int'l firms represented: Modo (USA), Revolution (USA)
Int'l rep.: UK (Emerald)
 Sarch Music, see EMS
 A Schroeder Music (Australia) Pty Ltd (APRA), ADC House, 12th fl., 99 Elizabeth St., Sydney, NSW 2000 Tel (02) 233-1588 Dir J Belfer
Home office: USA
Int'l firms represented: Aloud, Anim, Arbutus Arch Avaris, Bagimn, Bella Godiva, Boscoe, 80-West, Burlac, Catch-Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Foul Killers, Fooruvus Survival Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, Lalanee, Larbell Lassie, Last Laugh, Lazy Canary Manstee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop Pitfield, Rebecca Raacson, Rel-Nel, Roynorth, Sa-Vette, Sea-Lark, Sepe, Skin Stewart-Nims, Summerfree, Super Songs, Tjuca Va-Deitta, Vancouver, Wrathier, Yameta Zekelfield Follies
 Screen Gems Columbia Music Pty Ltd, see Leeds
 Sevenses Publ'g Pty Ltd, see Sandy
 Songways Serv of Australia Pty Ltd see Essex
 Soul Music 10-14 W Parade, West Ryde, NSW 2114
 Southern Music Publ'g Co Australasia Pty Ltd, Carlton House, 38-40 York St., Sydney, NSW 2000 Tel (02) 29-2547 Cable SOUTHMUSIC
Home office: USA, Peer-Southern Org
Affiliates: Sam Fox, Music Publ'g of Australia, Peer Int'l, World Music
 Sparmac Music, 3-123 Blues Point Rd, McMahons Point, Sydney, NSW 2060 Tel (02) 922-3691
Affiliates: Cool Music Cowboy Music, Wizard Music
Int'l firm represented: Match (France)
Int'l rep.: USA (Binder/Porter)
 Spoonee Music Pty Ltd, see Leeds
 Sugar cane, see Electric
 Sugarmusic Australasia Pty Ltd see Allans
 Swaggie Music, 21 Renown St., Burwood, Vic 3125 Tel (03) 288-6280 Exec Nevill L Sherburn
 Sydney Tree Pty Ltd, see Essex
 Synus Publ'ns, see Cellar
 Tangerine Music Pty Ltd, see Leeds
 Tasty Music, see July
 Truben Music, see Festival
 Tumbledweed Music, 325 Moray St., South Melbourne, Vic 3205 Tel (03) 699-5366 Mng Dir Glenn Wheatley
 United Artists Music (Australia) Pty Ltd, see Festival
 W B Music Corp., see Quaver
 Wallaby Music Pty Ltd, see Chappell
 Warner Bros Music, see Quaver
 Hans Wewerka (Australia) Pty Ltd, see Penjane
 Wheel Publ'g, see Joye Publ'g
 Norman Whitley Holdings Pty Ltd, PO Box 352, Century Plaza, Rawson St., Epping, NSW 2121 Tel 86-3080/3096 Cable ABISONG Chm & Dir K M Whiteley, Gen Mgr & Dir Penelope J Whiteley
Int'l firms represented: Big Sevens (USA), Fame (USA), Gale (UK) Gambi (USA), Jump (Italy), Lups (UK), Penjane (UK), Pink Floyd (UK), RSO (UK), Rudolf Slezak (Germany), Time (USA), Tree Int'l (USA), Trio/Hudson Bay (USA), Venice (USA), Hans Wewerka (Germany), Wizard (UK)
Int'l reps.: Japan (Intersong), South Africa (Intersong), UK (Penjane), USA (Royalty Control, Venice)
 Wizard Music, see Sparmac
 Woomera Music Co (APRA), 17-19 Radford Rd., Reservoir, Vic 3073 Tel 460-4522 Cable DUALSCALE MELBOURNE Pres R Gillespie
Int'l branch: USA, Jaspur
Int'l firms represented: Banff (Canada), Hansa (Germany) Lowery Group (USA), Rodeo (Canada), Sparta-Florida (UK)
Int'l rep.: Worldwide (Jaspur)
 World Music, see Southern
 Yeldah Music (APRA), 18 Panorama Rd., Tamworth, NSW 2340 Tel (067) 65-7813 Co-Mng Dir Eric W Scott
Int'l rep.: Worldwide excluding New Zealand (Robert Mellin)

DESIGN & ARTWORK

A T A Sound, 96 Glebe Point Rd., Glebe, Sydney, NSW 2037 Tel (02) 660-3372 Cable SHOWBIZ Mng Dir Kevin Jacobsen, Sales Mgr Billie Turner (Rec only)
 Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville NSW 2145 Tel 631-6189 Gen Mgr John Clancy, Sales Mgr Mary Clancy
Home office: USA, Los Angeles, Calif
 Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000 Tel (02) 29-2824 Mng Dir David Gibson
 Crest Rec Co (div. of Sound & Film Ents of Australia Pty Ltd), PO Box 270, 122 Chapel St., St Kilda, Vic 3182 Tel 91-3238 Telex 34279
 E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000 Tel (02) 20912 Cable EMITRON Telex 24182 Chm & Mng Dir John M Kuipers, Mktg Mgr Brian Harris
 E M S Sound Inds Pty Ltd., 202-204 Hindley St., Adelaide SA 5000 Tel (08) 51-6084 Mng Dir G W Morphet Gen Mgr T J Evans (Rec only)
 Hadley Recs., PO Box 730, 18 Panorama Rd., Tamworth, NSW 2340 Tel (067) 65-7813 Co-Mng Dir Eric W Scott (Rec only)
 Klarion Ents Pty Ltd., 63 Kingsway, South Melbourne, Vic 3205 Tel (03) 61-3801 Mng Dir B K Horman, Gen Mgr D A Wood, Sales Mgr R Welch Sales Eng D Richards (Tape only)
 Gary Pearton, 42 NW Arm Rd., Gymer, NSW Tel (02) 29-2824, 521-5485
 Picture Rec Co., 4 Industrial Ave., Southport, Qld 4215 Tel (075) 32-3569
 Southern Recs (div of Philipp's Southern Trading Pty Ltd), 401-405 Little Bourke St., Melbourne Vic 3000 Tel (03) 67-4266 Pres D M Allen
 Sparmac Prod ns Pty Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney, NSW 2060 Tel (02) 922-3672 (Rec only)
 W & G Rec Processing Co Pty Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic 3073 Tel (03) 460-4522 Cable DUALSCALE Mng Dir E A White, Gen Mgr R J Gillespie, Sales Mgr M D Angus

LICENSING ORGANIZATION, MUSIC

A P R A (Australasian Performing Right Ass'n) Ltd., 25-27 Albany St., Crows Nest, Sydney, NSW 2065 Tel (02) 439-8666 Mng Dir J L Sturman (Performing rights only)
Int'l branch: New Zealand

PLATING, PROCESSING & PRESSING PLANTS

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000 Tel (02) 20912 Cable EMITRON Telex 24182 Mng Dir John M. Kuipers, Mktg Mgr Brian Harris
 E M S Sound Inds Pty Ltd 202-204 Hindley St, Adelaide, SA 5000 Tel (08) 51-6084 Mng. Dir G W Morphet, Gen Mgr T J Evans
 Festival Recs Pty Ltd Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009 Tel (02) 660-4022 Telex 25686
 M 7 Recs Pty Ltd, 28 Cross St., Brookvale, NSW 2100 Tel (02) 938-2200 Cable EMSEVEN Gen Mgr Ron G Hurst, Plant Mgr Ken Harding
 Picture Rec Co., 4 Industrial Ave., Southport, Qld 4215 Tel (075) 32-3569
 R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113 Tel (02) 888-5444 Mng Dir Robert F Cook, Gen Mgr Morrie C Smith
 W & G Rec Processing Co Pty Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic 3073 Tel (03) 460-4522 Cable DUALSCALE Mng Dir E A White, Gen Mgr R J Gillespie, Sales Mgr M D Angus

PRINTERS & LITHOGRAPHERS

Klarion Ents Pty Ltd 63 Kingsway, South Melbourne, Vic 3205 Tel (03) 61-3801 Mng Dir B K Horman, Gen Mgr D A Wood, Sales Mgr R Welch, Sales Eng D Richards (Tape only)
 Picture Rec Co., 4 Industrial Ave., Southport, Qld 4215 Tel (075) 32-3569
 R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113 Tel (02) 888-5444 Mng Dir Robert F Cook, Gen Mgr Morrie C Smith
 W & G Rec Processing Co Pty Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic 3073 Tel (03) 460-4522 Cable DUALSCALE Mng Dir E A White Gen Mgr R J Gillespie, Sales Mgr M D Angus (Rec only)

RECORD PROMOTION

Festival Recs Pty Ltd, Festival House, 63-79 Miller St Pyrmont, Sydney, NSW 2009 Tel (02) 660-4022
 Patch Prod ns Pty Ltd., 8 Yeo St., Sydney, NSW 2089 Tel (02) 909-2584
 Southern Recs (div of Philipp's Southern Trading Pty Ltd.), 401-405 Little Bourke St., Melbourne, Vic 3000 Tel (03) 67-4266 Pres D M Allen
 Sparmac Prod ns Pty Ltd., 3-123 Blues Point Rd., McMahons Point, Sydney NSW 2060 Tel (02) 922-3672

TAPE CUSTOM DUPLICATORS

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000 Tel (02) 29-2824 Mng Dir David Gibson
Audio: Cassette, open reel
 E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000 Tel (02) 20912 Cable EMITRON Telex 24182 Mng Dir. John M Kuipers, Mktg Mgr Brian Harris
Audio: 8-tr, cassette
 E M S Sound Inds, Pty Ltd., 202-204 Hindley St., Adelaide, SA 5000 Tel (08) 51-6084 Mng Dir G W Morphet, Gen Mgr T J Evans
Audio: Cassette

● sheet music jobber / supplier

Music Sales, 27 Clarendon St., Sydney NSW Tel (02) 439-8855 Gen Mgr Neville Prentice, Trade Mgr Owen Pilcher
Home office: England

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
 A A R M (Association of Australian Rec Mfrs.), 103 Oxford St., Sydney NSW
 A R I A (Australian Rec Ind Ass'n), PO Box A412, 340 Pitt St., Sydney, NSW 2000 Tel (02) 61-2906 Cable PHONOCORD
 Musica Viva Australia, 393 George St., Sydney, NSW 2000 Tel (02) 29-8441
 Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW

International Music-Record-Tape Section

International Music-Record-Tape Section

Music. Metroton, Southern Music GmbH Wien, United Artists, Weltmusik
Wiener Verlagsanstalt, see Thomas Sessler
Wien Melodie GmbH, see WM Produktion

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Austrian Music Publis Union (Musikverleger Union Oesterreich), Baumannstr 10, A-1030 Vienna Tel (0222) 73 15 55
Austrian Society for Contemporary Music Parking 4 A-1010 Vienna 1
Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, A-1010 Vienna Tel (0222) 52 42 99
European Jazz Federation, PO Box 671, A-1011 Vienna, Andreassgasse 10/17, A-1070 Vienna Tel (0222) 93 54 29
IGJ—Internationale Gesellschaft fuer Jazzforschung (Int'l Society For Jazz Research), Leonhardstr 15 A-8010 Graz Tel (03122) 32 0 53
IMDT (Internationales Institut fuer Musik, Tanz & Theater in den audio-visuellen Medien), Metternichgasse 12 A-1030 Vienna Tel (0222) 72 53 44
IMZ (International Music Centre Vienna), Lothringerstr 20, A-1030 Vienna Tel (0222) 72 57 95
International Bruckner Society Baeckerstr 1B A-1010 Vienna 1
Internationale Gesellschaft fuer Alte Musik (International Society of Old Music), Minoritenplatz 2 A-1010 Vienna 1 Tel (0222) 63 55 31
International Gustav Mahler Society, Ober Bahngasse 6 A-1030 Vienna 3
International Hugo Wolf Society, Baeckerstr 1B A-1010 Vienna 1
International Society for Contemporary Music Hanuschgasse 3, A-1010 Vienna Tel (0222) 52 42 99
Mozart Society of Vienna, Boesendorferstr 12 1010 Vienna
Mozart Union, Metternichgasse B, A-1030 Vienna 3
Musikische Jugend Oesterreichs (Jeunesses Musicales), Boesendorferstr 12, A-1010 Vienna Tel (0222) 65 63 56
Musikergewerkschaft (Gewerkschaft Kunst, Medien, Freie Berufe), Maria Theresienstr 11, A-1090 Vienna
Society of the Friends of Music in Vienna (Gesellschaft der Musikfreunde in Wien), Boesendorferstr 12, A-1010 Vienna Tel (0222) 65 66 B1

LICENSING ORGANIZATIONS, MUSIC

A K M Gen mbH (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr B-10, A-1030 Vienna Tel (0222) 73 15 55 Cable MUSIKAUTOREN Pres Dr Marcel Rubin Gen Mgr Ernst Huemer (Performing rights only)
Austro-Mechana (Gesellschaft zur Verwaltung & Auswertung mechanisch-musikalischer Urheberrechte GmbH), Baumannstr 10, A-1031 Vienna Tel (0222) 72 63 62 Bd Pres Hermann Schneider, Gen Mgr Helmut Steinmetz
Literar-Mechana (Wahrnehmungsgesellschaft fuer Urheberrechte), Linke Wienzeile 18, A-1080 Vienna 6
Symphony Tone Prods, Konzerthaus, Lothringerstr 20 A-1030 Vienna Tel (0222) 57 54 82, 72 44 48 Cable IMROSA Pres Imre Rozsa, Gen Mgr L Manhart Gen Sec y Margarete Spevak (Performing rights only)
Int'l branch: Switzerland

PLATING, PROCESSING & PRESSING PLANTS

A T G (Akustische Tontraeger Gesellschaft), A-2433 Margarethen am Moos/Burgenland Tel (02230) 454 (Pressing only)
Phonodisc GmbH, Kreiplatz 1 A-1195 Vienna Tel (0222) 37 15 45
Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna Tel (0222) 57 05 94
Otto G Preiser & Co., Fischerstiege 9/4, A-1010 Vienna Tel (0222) 63 62 28, 63 1B 53 Pres Otto G Preiser

RECORD PROMOTION

IMZ (International Music Centre Vienna), Lothringerstr 20 A-1030 Vienna Tel (0222) 72 57 95

TAPE CUSTOM DUPLICATORS

Musidisc Schallplatten, Stuwerrstr 35 A-1020 Vienna Tel (0222) 24 34 01, 92 25 73
Polydor GmbH, Mariahilfer Guertel 32 A-1060 Vienna Tel (0222) 57 05 94
Audio: Cassette

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS POLYETHYLENE BAGS

Musidisc Schallplatten, Stuwerrstr 35 A-1020 Vienna Tel (0222) 24 34 01, 92 25 73 (Importer)

TAPE, BLANK LOADED

Musidisc Schallplatten, Stuwerrstr 35 A-1020 Vienna Tel (0222) 24 34 01, 92 25 73 (Importer)

● accessories manufacturers / importers

Euroton Austria GmbH, Nobillegasse 40-42, A-1150 Vienna Tel (0222) 92 11 02 Mng Dir E Kozak Sales Mgr

Gerhard Hoke
Product: Carrying & storage cases, 45 rpm adaptors
Migo Schallplatten Fuchsthalergasse 11 A-1090 Vienna Tel (0222) 34 24 42 Gen Mgr Rudolf Matasovics
Product: Catalog servs cleaners cloths & brushes
Musidisc Schallplatten, Stuwerrstr 35, A-1020 Vienna Tel (0222) 24 34 01, 92 25 73 (Importer)
Product: Carrying & storage cases, cleaners, cloths & brushes

● store fixtures & merchandising aids manufacturers / importers

Euroton Austria GmbH, Nobillegasse 40-42, A-1150 Vienna Tel (0222) 92 11 02 Mng Dir E Kozak, Sales Mgr Gerhard Hoke
Product: Browser boxes, display racks
Musidisc Schallplatten Stuwerrstr 35 A-1020 Vienna Tel (0222) 24 34 01 92 25 73 (Importer)
Product: Display racks

BAHAMAS

Population: 200,000
Rate of exchange: \$1 (US) = 0.97 Bahamian dollars
Per capita income: \$1,920
Holidays: January 1, Good Friday, Easter Monday, Whit Monday, May 24 (Commonwealth Day), First Friday in June (Labor Day), first Monday in August (Emancipation Day), Thursday & Friday before first Monday in August October 12 (Columbus Day), December 25, 26
Records, record blanks & pre-recorded media imported from USA: 1975—\$154,196, 1974—\$133,735

● record & tape manufacturers / distributors / importers

International House of Music Ltd., PO Box NB20B, Nassau St., Nassau, N.P. Tel (809) 323-6622 Cable MUSIC Pres Bradley B Roberts, Gen Mgr Patrick E Bosfield (Distributor/Importer)
O H B Recs Co., c/o Walt Sterling, Box 521, Nassau N.P.
Home office: USA

BELGIUM

Population: 9,757,000
Rate of exchange: \$1 (US) = 39.6 Belgian francs
Per capita income: \$3,650
No. of homes with record players: 450,000
Holidays: January 1, May 1 (Labor Day), Whitmonday, Ascension, July 21 (Independence Day), August 15 (Assumption), November 11 (Armistice Day), November 15 (King's Birthday), December 25

RECORDS:

Records sold domestically including imports (retail value): LP's 1975—7,150,000 units, 1974—6,100,000 units Singles 1975—10,750,000 units, 1974—10,800,000 units Total retail value—\$58,900,000
Import sales: 90% of total
Records, record blanks & pre-recorded media imported from USA: 1975—\$715,042, 1974—\$858,053
Records exported to USA: 1975—71,084 units, \$120,997, 1974—28,184 units, \$73,140
Average retail price per record: LP's—\$5.12, EP's—\$3.00, singles—\$2.30
Stereo sales: 100% of total
Type of distribution: Manufacturer/Licensor/Importer-to-retailer—57% of all sales, wholesaler-to-retailer—25%, rack jobbing—18%
Type of promotion: Records are promoted mainly either through radio & tv or personal appearances by the artists
Jukeboxes: 30,000
TAPE:
Market: Most pre-recorded tape is sold for car players. B-tr sales are declining because European manufacturers are not producing enough 8-tr hardware
Pre-recorded tape sold domestically: 8-tr 1975—145,000 units, 1974—247,785 units Cassette 1975—915,066 units, 1974—840,131 units
Import sales: 90% of total
Average retail price per tape: B-tr & cassette—\$8.59
P. J. Goemaere

● record & tape manufacturers / distributors / importers

A R S A, see Anvers Radio
Alpha, see Leman & Gorle
Angel, see EMI
Animato, see Basart
Anvers Radio SA (IFPI), 10 Place de l'Yser, B-1000 Brussels. Tel (02) 218-7400 Cable ANRAD Pres Y Jordens.

Gen Mgr W Goldschmidt, Sales Mgr Jean Kolsteren
Labels: (Owned) ARSA (distributed) Hebra Olympia WB Sound, (represented) Audio Fidelity (USA), Boulevard (UK), DSC (Netherlands), Deesse (France) Elite (Switzerland), Rigolo (France), Saga (UK) Telefunken (Germany), Unidisc (France)
Apollo SA (Disques), Av Louise 384, Brussels Tel (02) 640-0600 649-1733 Telex 24247 Pres Jacques Verdonck, Promo Mgr Tom Hye
Int'l reps.: Austria (EMI), Canada (Gamma), France (Carrere), Germany (EMI Electrola), Netherlands (Phonogram), Portugal (Imavox), Switzerland (Carrere)
Arcdiv, see PMP
Archiv, see Polydor

Arrola-Eurodisc Benelux NV, 126 Oorlogskruisenlaan, B-1120 Brussels Tel (02) 215-0609/2081 Telex 62354 Mng Dir William Schipper, Deputy Mng Dir Anton Witkamp, Mgr Jerry Ooro Jr (Licensed to Inelco)
Labels: (Owned) Arrola, Baccarola, Eurodisc, Pan (licensed) ABC (USA), ABC-Bue Thumb (USA), ABC-Do (USA), ABC-Westminster, A&M (USA), Anchor (UK), Bradley's (UK), Bronze (UK), Dark Horse (UK) Dragon (UK), Firefly (UK), Horizon (USA), H&L (USA), Impulse (USA), Island (UK), Jupiter (Germany), M-Recs (Germany), Magnet (UK), Maritim (Germany) Ode (USA), Springboard (USA), VEB (German Democratic Republic)
B A F Chumie SA, 14 Av Hamor B-1180 Brussels Tel (02) 375-2400 Telex (02) 22016, 61506 Mgrs Jacky Swaelens, Christian Cartuyvels
B E A M Int'l SprL, PO Box 312 Leopoldstr 6, B-2000 Antwerp Tel (031) 33-45-37 (Distributor/Importer/Exporter)
B O A Int'l Belgium SA, 12 Blvd Sylvain Dupuis, B-1070 Brussels Tel (02) 522-9327, 521-3370 Telex 61450 Mng Dir Werner Huys Mng Dir (Netherlands) Bob Schmidt
B R M, see Baltic
Baccarola, see Arrola-Eurodisc & Inelco
Baltic-Didact, see Baltic
Baltic PvbA-Brian Millan Int'l Foundation, 105-bus 20 Carnotstr., B-2000 Antwerp Tel (031) 31-B1-B3, 36-38-56, B7-65-11/60-22 Pres Ke Riema, Gen Mgr Ben Gyselneck (Licensed to PMP)

Labels: (Owned) BRM, Baltic-Didact Starlett (licensed) Carlton (UK), Redifusion (UK), Soul Vista (USA), (distributed—not licensed) CRI (USA), Gold Star (UK), Legend (UK), Pantion (Czechoslovakia) Supraphon (Czechoslovakia), WAM (Germany)
Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, B-1000 Brussels Tel (02) 511-B197 Telex 23379
Home office: France
Labels: (Owned) Barclay, Riviera, Triangle (distributed) Horizons Pims (represented) Brunswick (USA), Buddha (USA), CNR (Netherlands), Chant du Monde (France), Dakar (USA), Explosive (France) Kama Sutra (USA), Intercord (Germany), Melodiya (USSR), Metronome (Germany), Meys (France), ORTF (France) Ocora (France), PES (France) Saphir (Germany) Virgin (UK), Zapa (France)
Basart Recs Belgium PvbA (IFPI) 91-97 Maurice Lemonnierlaan, B-1000 Brussels Tel (02) 513-0592/1137 Telex 61354 Mgr Charles Poubion, Promo Mgr Alex Keil
Home office: Netherlands
Labels: (Owned) Europhon, Goldstar, Groovy, Papillon Park, Poker, Vier Wieken, (distributed) Animato, Canto di Vangelo, (represented) Axe (Canada), Candide (USA), Durum (Italy), Folkways (USA), Turnabout (USA), Vox (USA)

Belgram, see Sinus
Bestseller, see International Bestseller
Biac Recs SA, 122 Chaussee de Bruxelles, B-1190 Brussels Tel (02) 343-4689/6296 Adm'nr Andre Van Oekel, Gen & Sales Mgr Jean Sablon, Int'l Mgr Albert Van Hoogten

Labels: (Owned) Biac, JSEC (licensed) Disco, Moonglow, Ronnex & Teeny, (distributed—not licensed) Carabine (France), Guide du Disques (France), Jacques Canetti (France), Mirliton (France), Napoleon (Italy), PBR (USA), Pickwick (France), SERP (France), Sorriso (Italy), Vee Jay (USA), Vernou (France)

Biram, see Phonogram
Bizet Prod ns & Publ ns SprL (IFPI), 13 Madeleine St., B-1000 Brussels Tel (02) 511-5120, 512-1583 Pres & Gen Mgr Felix R Faecq, VP's J P & V Bizet, Sales Mgr Henry Wyn
Labels: (Owned) Bravo (dist by Polydor), Expo IMC, Jazz Club, Sphinx, (licensed) Guarani (Brazil)
Int'l rep.: Netherlands (Johnny Hoos)

Black Tulip, see Rec Track
Blue Jeans, see Brauer-Hebra
Brauer-Hebra Recs SprL (IFPI), 30 Rue St Christophe, B-1000 Brussels Tel (02) 512-7361/9375 Pres & Mgr Mrs H Brauer, Gen Mgr Jean Darlier Mgr Roland Thyssen
Labels: (Owned) Hebra (dist by Anvers Radio), Blue Jeans, Costa Brava, Folklore, Horizons (dist by Barclay), Leo, Meteor, New Fly, New Music Corp., Vedette, (represented) Carisch (Italy), Epervier (France)
Int'l reps.: Brazil (Scorpius), Lebanon (Melody), Switzerland (Finsterwald & Cantacuzene)

Bravo, see Bizet & Polydor
CBS Disques/Grammofoonplaten SA/NV, 20 Rue Adolphe Lavallee, B-1080 Brussels Tel (02) 428-8007 Mng Dir Max Wijnngaard, Gen Mgr Alan J P Olivier Sales Mgr Ali Janty, Int'l A&R F Devos
Labels: (Owned) CBS, Epic, (represented) DJM (UK), Monument (USA), Philadelphia Int'l (USA)

Cannon, see PMP
Canto di Vangelo, see Basart
Capitol, see EMI
Caravan, see Cardinal
Cardinal Recs., 13 bis Wouter Haecklaan, B-2100 Oeurne, Tel (03) 21-78-74 Gen Mgr Rocco Granata
Labels: (Owned) Cardinal, Caravan, Dolphin, (represented) Enterprise (UK), Negram (Netherlands).

International Music-Record-Tape Section


Belgium

Sam Sam (Belgium).
Int'l rep.: Netherlands (Negram).
Classics for Pleasure, see Music for Pleasure & International Bestseller
Clown Music NV (IFPI) (div. of Johnny Hoes Benelux Music Inds.), PO Box 24, 93-bus 30 Van Eycklaan, B-3680 Maastricht Tel (11) 56-59-13 Dir. Jacque Hoes, Gen. Mgr. Joseph Verbeest
Labels: (Owned) Clown, Gnome, Start
Colisee, see Phonogram.
Columbia, see EMI.
Costa Brava, see Brauer-Hebra.
D. G., see Polydor.
Davoli Kruudaal Benelux/SprL, 357 Av. Rogier, B-1030 Brussels. Tel (02) 733-4568 Gen. Mgr. Leonardo Baldocci
Labels: (Licensed) Davoli (Italy), Et-EI (Italy), Elgam (Italy), Gi-Esse (Italy), Grassi (Italy), Iida (Japan), Soprani (Italy), Terada (Japan), Vox (UK), Wonder (Japan)
Disco, see Bacc.
Discobell SA, 50 Regentlaan, Brussels Tel (02) 13-39-45.
Labels: (Owned) Discostar, Saturnus, (represented) Europa (Germany), Hallmark (UK), Killroy (Netherlands), Somerset (Germany), Sonic (Germany), Telstar (Netherlands)
Discostar, see Discobell.
Discovery, see Rec Track
Distridisc, see PMP
Dolphin, see Cardinal.
EMI I Belgium SA, 65 Rue de la Clinique, B-1070 Brussels. Tel (02) 524-0090 Telex 24769 Mng Dir Stanley J. Robins, Gen. Mgr. E.J. Garin, Mktg Mgr. D. Hubert, Sales Mgr. Henri Hendrickx, Adv. Mgr. R. Vandebosch, Classical Prod. Mgr. J. Langlois, Chief EMI Label Mgr. B. Robert; WEA Label Mgr. J.M. Sohie, EMI Promo. Mgrs. J. D'Haese, J.C. Lambert, WEA Promo. Mgr. S. Shrimpton-Smith
Labels: (Owned) Angel, Capitol Columbia, HMV, Harvest, Imperial, Odeon, Parlophone, Pathe, Punch, Purple, Regal, Regal-Zonophone, Tarot, (licensed) Apple (UK), Arista (USA), Asylum (USA), Atlantic (USA), Atco (USA), Avalanche (UK), Bearsville (USA), Bell (UK), Belter (Spain), Blue Note (USA), Brother (USA), Casablanca (USA), Curtom (USA), DiscReet (USA), Disneyland (USA), Electrola (Germany), Elektra (USA), Gemigo (USA), Gordy (USA), Imperial (USA), JR Prod'ns (Netherlands), Liberty (USA), Little David (USA), MCA (USA), Manticore (UK), Motown (USA), Musicor (USA), Nipper (USA), Nonesuch (USA), PDU (Spain), Private Stock (UK), Project 3 (USA), RAK (UK), Rare Earth (USA), Reprise (USA), Rolling Stones (USA), Soul (USA), Specialty (USA), Strata-East (USA), Sunset (USA), Swan Song (USA), T Rex (UK), United Artists (USA), WIP (France), Warner Bros. (USA), Yuki (France)
Elver, see Fonior.
Epic, see CBS
Eurec, see Euroco.
Euroco PvbA, 88 Av. Charles Quint, B-1080 Brussels Tel (02) 25-63-29
Labels: (Owned) Eurec, Euroco, Tyrec, (represented) BRT Prod'n (Netherlands), Enterprise (UK), Honold Prod'n (Germany), Jump (Italy), Pure Joy Prod'n (Germany), Relight Prod'n (Netherlands)
Int'l reps.: Australia, Ireland, New Zealand, South Africa, UK (all Enterprise)
Eurodisc, see Ariola-Eurodisc & Inelco
Europohon, see Basart
Expo, see Bizet
Fabeldis SA (IFPI), 4-10 Rue Ste Marie, B-1080 Brussels. Tel (02) 426-8317, 425-6501
Fiesta, see Fonior
Finger, see Polydor
Flandria, see Monopole
Flemish Import Whsllers, 11B Zegersdreef, B-2130 Brasschaat Tel (03) 51-74-37
Folklore, see Brauer-Hebra
Fonior SA, 26/28 Quai des Charbonnages, B-1080 Brussels Tel (02) 25-40-10 Pres. E.W. Pelgrims de Bigard, Gen. Mgr. A.E. Palmans, Sales Mgr. R. Dauw
Labels: (Owned) Fiesta, Omega Int'l, Week End, (distributed) Elver, (represented) Ace of Clubs (UK), Ace of Hearts (UK), Alhambra (Spain), Blue Elephant (Netherlands), CTI (USA), Capri (Netherlands), Carrisma (France), Chapter One (UK), Decca (UK), Deram (UK), ECM (Germany), Elf Provincien (Netherlands), Gypsy (France), Keystone (USA), Kudu (USA), MAM (UK), Milestone (USA), O La La (Netherlands), Pink Elephant (Netherlands), Red Fly (France), Salvation (USA), Storyville (Sweden), Te Deum (Netherlands), Temporel (France), Threshold (UK), Vega (France)
Fontana, see Phonogram
Frankie Music PvbA, 74 Greinstr., Antwerp Tel (03) 32-24-85, 31-60-60, 33-65-99 Cable FRASUPREME
Labels: (Owned) Frankie, Pims (dist by Barclay), Supreme, (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'ns (USA), Redifusion (UK), Republic (USA), Swampfire (USA), W&G (Australia)
Int'l reps.: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty)
Gamma-Rec, Cassierstr 63, B-2000 Antwerp Tel (031) 33-13-02 Telex 34170 Mgrs Leo Felsenstein, Gaston Holmgren, Sales Mgr. Carl Vincke (One Stop/Importer/Exporter)
Label: (Licensed) Sky (Germany)
Gnome, see Clown
Golden Music, see Monopole
Goldstar, see Basart
Grand, see Sinus
Groovy, see Basart
H M V, see EMI
Harvest, see EMI
Hebra, see Brauer-Hebra & Anvers Radio
Heliodor, see Polydor
Horizons, see Brauer-Hebra & Barclay
Hurrah, see Palette
I M C, see Bizet

Impact, see Phonogram
Imperial, see EMI
Inelco Belgium SA (IFPI), 68 Chaussee de Vilvorde, B-1120 Brussels. Tel (02) 241-6570 Telex 22090 Mng Dir. P.-J. Goemaere, Recs. & Tapes Div. Gen. Mgr. R. Colpin, Promo. & Adv. Mgr.: E. Moeyersons.
Labels: (Owned) Lark, (licensed domestic) Ariola Baccarola, Eurodisc, Kalliope, Pan, (licensed foreign) ABC (USA), ABC-Blue Thumb (USA), ABC-Command (USA), ABC-Dot (USA), ABC-Dunhill (USA), ABC-Impulse (USA), ABC-Westminster (USA), A&M (USA), Alston (USA), Anchor (USA), BTM (UK), Bach Guild (USA), Bluebird (USA), Blue Candle (USA), Bob Thiele (USA), Bradley's (UK), Bronze (UK), Camden (USA), Cat (USA), Cavalier (France), Clan (Italy), Dark Horse (UK), Dash (USA), Discotheque de Paris (France), Drive (USA), Equinox (USA), Erato (France), Everyman (USA), Fania (USA), Fiori Musicali (France), Firefly (UK), Flying Dutchman (USA), Glades (USA), Grunt (USA), Gryphon (USA), Gull (UK), H&L (USA), Horizon (USA), Island (UK), Juana (USA), Jupiter (Germany), Kayvette (USA), LTG Exchange (USA), Magnet (UK), Malaco (USA), Maritim (Germany), Marlin (USA), Mericana (USA), Midland Int'l (USA), Music (Germany), Nice Jazz Festival (France), OC (Italy), Ode (USA), Oval (UK), Phantom (USA), RCA (USA), Rockfield (UK), Saravah (France), Shield (USA), Signature (USA), Soul Train (USA), Springboard (USA), Stallion (UK), TK (USA), TMI (USA), Utopia (USA), Vanguard (USA), Vara BBC (Netherlands), Varagram (Netherlands), Victor (USA), Victrola (USA), Windsong (USA), Wooden Nickel (USA)
Interclub Belgium (International Rec. & Music Business), PO Box 43, 34 Kleine Barelstr., B-2800 Mechelen Tel (15) 41-13-31 / 58-33 Mng. Dir. Ghislain Proux, Gen. Mgr. Ghislain Proux Jr., Sales Mgr. Joseph C. Proux (Distributor/Importer)
International Bestseller Co. (IFPI), 65 Kliniekstr., B-1070 Brussels Tel (02) 522-9025 Gen. Mgr. Andre Sarboer, Mktg Mgr. Henri Heymans
Labels: (Owned) Bestseller, (licensed) Palette, RKM, (distributed—not licensed) Classics for Pleasure, Intercord (Germany), Sounds Superb
J S E C, see Bacc
Jazz Club, see Bizet & Palette
Kalliope, see Inelco
Karussell, see Polydor
Kuckuck, see Polydor
Lark, see Inelco
Leman & Gorle SprL, 52 Av. Notre Dame de Lourdes, Brussels 9 Tel (02) 27-33-72
Labels: (Owned) Alpha, Monumenta Belgicae Musicae—MBM, (represented) Argo (UK), Edici (France), L'Oiseau Lyre (UK)
Int'l reps.: Netherlands (Negram-Delta), Switzerland (Musikverlag zum Pelikan)
Leo, see Brauer-Hebra
M B M, see Leman & Gorle
M F P, see Music for Pleasure
M G M, see Polydor
Maison Bleue SA, 98-102 Rue Neuve, B-1000 Brussels Tel (02) 218-1505 Admin'r. X. Pelgrims (Rack Jobber)
Mercury, see Phonogram
Meteor, see Brauer-Hebra
Metro, see Polydor
Micro, see Ranch
Monopole Recs., 7 Kwadenplasstr., B-3100 Heist o/d Berg. Tel (015) 24-16-25
Labels: (Owned) Flandria, Monopole, Paprika, (distributed) Golden Music, Passe-Partout
Monumenta Belgicae Musicae—MBM, see Leman & Gorle
Moonglow, see Bacc
Music for Pleasure (Belgium) NV (IFPI), 65 Kliniekstr., B-1070 Brussels Tel (02) 524-0090 Telex 24769 Gen. Mgr. Andre Sarboer, Mktg Mgr. Henri Heymans
Labels: (Owned) Classics for Pleasure, MFP, Sounds Superb
New Fly, see Brauer-Hebra
New Music Corp., see Brauer-Hebra
Odeon, see EMI
Olympia Music Publ'g, PO Box 1, 99 Marie de Hongrie, B-1080 Brussels Tel (02) 425-2810 Pres & Dir. Gen. Fernand Janssens, Gen. Mgr. Marcel Dumoulin (Distributed by Anvers Radio)
Label: (Owned) Olympia
Omega Int'l, see Fonior
P M P PvbA (IFPI), 322 Pierstr., B-2550 Kontich Tel (031) 87-60-20/65-11 Cable EUROHOUSE Owner & Dir. Louis Van Rymenant, Gen. Mgr. Rudy Witt
Labels: (Owned) Arcade, Cannon, Distridisc, Valentine, (licensed domestic) Baltic, (licensed foreign) Intercord (Germany), Redifusion (UK), Supraphon (Czechoslovakia)
Palette Recs., B Rue Fernand Neuray, B-1060 Brussels Tel (02) 344-4840 Telex 26350 Pres. Felix Faecq, VP & A&R Roland Kluger. (Licensed to International Bestseller)
Label: (Owned) Hurrah, Jazz Club, Palette, Sphinx
Pan, see Ariola-Eurodisc & Inelco
Papillon, see Basart
Paprika, see Monopole
Park, see Basart
Parlophone, see EMI
Passe-Partout, see Monopole
Pathe, see EMI
Pergola, see Phonogram
Philips, see Phonogram
Phonogram, 215 Rue Victor Hugo, B-1040 Brussels Tel (02) 733-9690 Gen. Mgr. Hans G. Gout, Sales Mgr. C. Lycoppe
Labels: (Owned) Colisee, Fontana, Impact, Mercury, Pergola, Philips, Spectrum, Vertigo, (distributed) Bram, (represented) Adele (France), Albatros (France), All Platinum (USA), Carrere (France), Charisma (UK), Chrysalis (UK), DJM (UK), Fleche (France), Island (UK), Mooncrest (USA), Motors (France), Penny Farthing (UK), Trema (France), Trojan (UK), 20th Century (USA), WWA (USA)
Pims, see Frankie & Barclay
Plus, see Sinus
Poker, see Basart

Polydor SA/NV (IFPI), 215 Rue Victor Hugo, B-1040 Brussels Tel (02) 735-9170 Cable PODISC Telex (B46) 24516 Mng Dir & Gen. Mgr. Walter Holzappel, Sales Mgr. Maurice Mertens
Labels: (Owned) Archiv, DG, Finger, Heliodor, Karussell, Kuckuck, MGM, Metro, Polydor, Tip, Triumph, Verve, Zebra, (distributed—not licensed) Disc AZ (France), Ades (France), Alvarez (France), BAM (France), Babylon (USA), Bandit (Netherlands), Bethlehem (USA), Black & Blue (France), Bravo, Capricorn (USA), Chelsea (USA), Cube (UK), Delphine (France), Disneyland (France), Enlants-Sages (France), Ensayo (Spain), GTO (UK), Glades (USA), Harlekin (Netherlands), Hispavox (Spain), Hungaroton (Hungary), Jazz Odyssey (France), King (USA), Mojo (UK), Onyx (USA), Pablo (USA), People (USA), Petit Menestrel (France), Phil Spector Int'l (USA), RSO (UK), Ring-O (UK), Rocky Road (USA), Spring (USA), State (UK), Topkapi (France), Track (UK), UK (UK), Vista (France)
Punch, see EMI
Purple, see EMI
R K M Prod'ns, B Rue Fernand Neuray, B-1060 Brussels. Tel (02) 44-48-40 Telex 26350 Pres. Roland Kluger, Int'l Mgr. I. Halila. (Licensed to International Bestseller)
Ranch, 1 Av. J. P. Ballings, B-1090 Brussels. Tel (02) 479-9984 Cable BEURNUSIC
Labels: (Owned) Micro, Ranch
Rec Track PvbA, Kipdorp 21, Antwerp
Home office: Netherlands
Labels: (Owned) Black Tulip, Discovery
Regal, see EMI
Regal-Zonophone, see EMI
Riviera, see Barclay
Ronnex & Teeny, see Bacc
Saturnus, see Discobell
Schott Freres SprL, 30 Rue St. Jean, Brussels. Tel (02) 512-3980 Dir. J.J. Junne (Distributor/Importer)
Labels: (Imported) Barenreiter (Germany), Cantata (Germany), Da Camera (Germany), Folkways (USA), Harmonia Mundi (France), Monitor (USA), Music Minus One (USA), Schwann (Germany), Valois (France), Wergo (Germany)
Selection, see Will
Sinus Music, 77 Brabant str., B-1030 Brussels Tel (02) 217-8986 (Manufacturer, Distributor/Exporter/Importer as Belgram)
Labels: (Owned) Grand Plus Sinus Stardust
Sonobel, Sonobel Bldg 15 Pl. Rouppe, B-1000 Brussels. Tel (02) 512-0928 Dir. Pierre Borzee
Labels: (Owned) Sonobel, (represented) AFA (France), BYG (France), Camden (USA), DOM (France), EPN (France), Everest (USA), Harmony (Italy), Joker (Italy), Motors (France), National (France), Pickwick (USA), President (France), Tradition (USA), Vedette (Italy)
Sounds Superb, see Music for Pleasure & International Bestseller
Spectrum, see Phonogram
Sphinx, see Bizet & Palette
Spiral, see Vogue
Stardust, see Sinus
Starlett, see Baltic
Start, see Clown
Supreme, see Frankie
Tarot, see EMI
Tip, see Polydor
Triangle, see Barclay
Triumph, see Polydor
Tyrec, see Euroco
Valentine, see PMP
Vedette, see Brauer-Hebra
Vertigo, see Phonogram
Verve, see Polydor
Vier Wieken, see Basart
Vogue PIP (Productions Int'l'es Phonographiques) SA, 35 Blvd. Barthelemy, B-1000 Brussels. Tel (02) 511-7991 Cable VOGDISC, Gen. Mgr. Roger Meylens, Sales Mgr. Jose Leruth, Prod'r. Roland Verlooven
Home office: France
Labels: (Owned) Spiral, Vogue, (represented) Ami (France), Bellaphon (Germany), Ember (UK), GNP Crescendo (USA), Laurie (USA), Marfer (Spain), Mode (France), Mondiomusic (France), Orfeu (Portugal), Pye (UK), Red Bus (UK), Roulette (USA), Vogue (France)
W B Sound, see Anvers-Radio
Week-End, see Fonior

for the Benelux:



UNIVERSAL SONGS
 25, Orange Nassaulaan
 Amsterdam
 Phone: 020-797047

International Music-Record-Tape Section

Will Recs 42 Av Clays, B-1030 Brussels Tel (02) 241-4186 Dir Gen Pierre Pletinckx
Labels: (Owned) Selection, Will (represented) Canopo (Italy), Gemili (Italy), MP 2000 (France), Mondophone (France), Musique pour l'Image (France), New Times (France), Orly (France), Production Mad Unity Tele Music (France), A Verchuren (France)
Zebra, see Polydor

● music publishers

Acut-Rose Benelux, see World Music Group
Afterglow Music Publ'g Co. 27 Rue Fontaine d'Amour B-1030 Brussels Tel (02) 41-51-64
Apollo Music SA, 384 Av Louise Brussels Tel (02) 649-1733, 640-0600 Telex 24247 Gen Mgr Jacques Verdonck Promo Mgr Tom Hye
Affiliated firm: Radio-Tele Music SA
April Music Belgium SA NV 20 Rue Adolphe Lavalée B-1080 Brussels Tel (02) 428-8007 Cable CBS Telex 22642 Gen Dir Alain Olivier Gen Mgr Bas Mul

Affiliate: Mantha Music
Int'l firms represented: April, Blackwood (worldwide), Barnaby, B O Cult Songs, Claudine Country Road Derringer, Dickiebird Emdee, Ethnic Fourth Floor group Flying Crown A Hammond Hierophant Kamikazi Mine Musical Frontiers Silver Steed Winter Blues (all USA)
Int'l rep.: Worldwide (April/Blackwood)

Ardmore & Beechwood SA, 65 Rue de la Clinique B-1070 Brussels Tel (02) 524-0090 Telex 24769 Mng Dir Stanley J Robins Gen Mgr Jeff de Boeck
Int'l firms represented: Hurricane (UK) Jobete (USA) KPM group (UK) Metromedia (USA), Mother Goose (UK), Music of the Times (USA) New York Times (USA), Our Music (UK) Red Bus (UK), Sanah (USA) Stein & Van Stock (USA) Stone Diamond (USA) Stranger (USA), Sunbeam (USA), Valando (USA)

Int'l reps.: Argentina (Musica Argentina & Int'l) Australia (Castle), Canada (Beechwood) France (Pathe-Marconi), Germany (Accord), Italy (Voce del Padrone) Mexico (Beechwood), Netherlands (Anagon), Scandinavia (Imudico), South Africa (Ardmore & Beechwood) Spain (EGO Musical) UK (Ardmore & Beechwood)
Audio-Video Music Co. see World Music Group

Balance Music, see Bizet
Baltic Publ'ns 105-bus 20 Carnotstr., B-2000 Antwerp Tel (031) 36-38-56, 31-81-83, 87-65-11 60-20 Pres Ke Riemma Gen Mgr Ben Gyselincx
Int'l branches: Canada (Brian Millan Corp.) Netherlands
Affiliates: Pentagramma Music Sing-A-Song Music Publ'g Co. Virgo Music, West Music
Int'l firms represented: Vincent Chiarelli (USA) Lemmel (UK) Mason (UK), Brian Millan (Canada) Rimusic (UK) Supraphon (Czechoslovakia)

Basart Belgium (Eds.) PvbA, 91-97 Maurice Lemonnierlaan B-1000 Brussels Tel (02) 513-0592/1137 Telex 61354 Mng Dir Alain LeLievre
Affiliates: Budde Basart Connelly Basart BV, Schroeder Basart Sikorski Basart
Int'l firms represented: Black Sheep Burlington, Ray Fenwick, Page Full of Hits Palace, Shelby Singleton

Belgo-Mondial, see World Music Group
Belinda Music SA, see Intersong-Primavera
Belmusic, see World Music Group
Bens (Eds. Musicales), 1 Av J P Ballings, B-1090 Brussels Tel (02) 479-9984 Cable BENS MUSIC
Affiliates: Bospel Music Debmur Music Ed Kassner Music, Eds. Gerard Tournier

Biram Benelux SprL, see Jean Kluger
Bixio Music Belgium, see Eurovox
Bizet Music Group, 13 Madeleine St., B-1000 Brussels Tel (02) 511-5720 512-1583 Pres Felix R Faecq Gen Mgr Lucienne Bizet-Hegelbach
Affiliated firm: World Music Group
Affiliates: Balance Music, Eds Bizet
Int'l firms represented: Sam Fox (USA) IMC (France) Kirshner (USA) Mangione (Brazil)
Int'l reps.: France (IMC) Italy (Sweet Melody) Japan (Shinko) Switzerland (Bizet), UK (Bizet) USA (Bizet)

Bospel Music, see Bens
Brain Trust Music (SABAM), 54A Victor Jacobsteyn B-2600 Berchem (Antwerp) Tel (031) 39-54-91
Herman Brauer, see New Music

Raoul Breton, see World Music Group
Brussels Music, see World Music Group
Bruxelles Music, see New Music
Budde Basart, see Basart
Capitol Music, see New Music
Carola Music, see New Music
Champs-Elysees, see Francis-Day
Chappell SA (Eds. Musicales), see Intersong-Primavera
Chapska Music, 104a Rue Beecoman, B-1180 Brussels Tel (02) 43-73-73

Crown Music (div. of Johnny Hoes Benelux Music Inds.), 93-bus 30 Van Eycklaan, B-3680 Maaseik Tel (11) 56-59-13 Dir Jacque Hoes, Gen Mgr Joseph Verbiest
Affiliates: Gnome Music, Start Music Ed Tempo Washington Music
Int'l firms represented: Benlux Music (Netherlands)

Int'l rep.: France (Syrinx)
Comubel, see World Music Group
Connelly Basart BV, see Basart
Mervyn Conn Music Benelux, see Eurovox
A Cranz, see New Music
Crescendo, see Metropolis
Cupido, see Metropolis
Debmur Music, see Bens
Decibel-Music, 15 Europalaan B-9800 Deinze Tel (091) 86-48-81 Pres Jules Callebaut Dir Bart Van de Laar
Derby Belgique, see New Music

Eurovox Music Int'l (SABAM), 322 Pierstr., B-2550 Kontich Tel (031) 87-6D-20 65-11 Cable EUROHOUSE Owner & Dir Louis Van Rymenant Gen Mgr Ben Gyselincx Int'l Mgr Rudy Witt
Affiliates: Bixio Music Belgium Mervyn Conn Music Benelux, Eurovox Music PvbA, Focus Music PvbA

Intervox Music PvbA Lupus Music Benelux PMP Music Sparta Florida Music Belgium Valentine Music PvbA (all SABAM)
Int'l firms represented: Big Bopper (USA), Glen Campbell (USA) New Keys (USA) Charlie Rich (USA)

Feldman, see Francis-Day
Focus Music PvbA (SABAM) see Eurovox
Fonor SA, 26/28 Quai des Charbonnages B-1080 Brussels Tel (02) 25-40-10 Pres E W Pelgrims de Bigard Gen Mgr G Delfosse Admin G Peeters
France-Melodie, see Francis-Day
Francis-Day SA (Eds.), Galerie du Centre Bloc 2 2nd fl. B-1000 Brussels Tel (02) 512-4170 Gen Mgr Arlette Devaux
Affiliates: Champs-Elysees, Feldman, France-Melodie
Int'l firms represented: Big Three (USA), Feldman (France) France Melodie (France), Francis Day (France)

Fri Fri Music, see Zoom
Gnome Music, see Crown
Gold Crown Music (SABAM), 26 Av des Buissonnets B-1020 Brussels Tel (02) 268-0843 Pres & Gen Mgr Roger D Feinberg
Hebra Music, see New Music

Intermission Music, see Rakk
Intersong-Primavera NV (SABAM), 45 Place de Jamblinne de Meux B-1040 Brussels Tel (02) 217-5401 5380 Cable INTERSONG BRUSSELS Mng Dir L Vandenhout Deputy Mng Dir T Vistern
Affiliates: Belinda Music NV Chappell Ed Music NV
Int'l firms represented: Belinda Music group—Abacus (UK) BS. Barmour (USA), Blue Gum (UK) Carlin (UK), Davimar Paul Horn/Samadhi (UK) Davray (UK) Design (UK), Destiny (UK), Duke Lodge (UK), Easy Nine (USA) Elvis/Whiteheaven (USA), Fast Western (UK) Ganja (USA), Getaway (UK), H&R (USA) Last Straw (USA), Leather & Mourbar (USA) Linvoy (UK), Marlyn (UK) Miracle Songs (UK), Peterman (UK) Pickwick Int'l (USA), Sweet Publ'g, Talmont (USA), Tone (UK) Tuff (USA), Yellow Dog (USA), Chappell group—Barton (USA) Burke & Van Heusen (USA), Capitol Songs, Fame, Famous Chappell (UK) Harms/Warner Bros., Edwin H Morris (USA), George Simon, Intersong Int'l/Artemis group—Argus (USA), Aurelius (USA) Baron (UK) Breeze (Germany Switzerland) Brightwater Arte Mogull (USA), Brother (USA) Black Bud Omaha, Charlotte (UK) Crited-Tansol CAM-USA (USA) David Mook/Damont (USA) A Deshe-Pashanel (Israel) Dog Solder (USA), Double Trouble (USA) Fabel, Fairfield (UK) Fifth Floor (USA), Fort Knox (USA) Four Knights (USA), Fuse (USA), Harbot (USA), Hardcore (UK), Hazy (USA) Ilza/Good Morning (USA) Jadar Golo/Dynatone (USA), Jimpire (USA), Josley (UK) Kenya/Eumir Deodato (UK) Kolob Laurie Kaye Cohen/Skyforest (USA) Limey-Every Little Tune (USA) Martin-Coulier (UK) Mayday (USA), Mews (UK) Mike Curb (USA) Mobettita (USA) Muren/Barbro (USA), Nineteen Eighty Five (USA) Open End Oyster (UK), Pocket Full of Tunes (USA) Polypub/Phonopub (USA), Progressive (Germany) RSO (UK), Peter Rice (UK), Rising Sun Rocket (UK), Rockhopper McFleet-Gentoo Rodia Berna (UK) Rock (USA), Roy Ayers (USA), RuDa (USA) R P Winkelman Tunes/Pants Down Brown Sound (USA) Scorpio (UK) Sire (USA) Stanyan (USA) Sugartown (UK) TH Time/Redwall (USA) Tito (UK) Train, Wednesday Morning (USA) Windecor

Intervox Music PvbA, see Eurovox
Italmusic, see World Music Group
Kassner Music (Ed.), see Bens
Kirshner Benelux, see World Music Group
Kluger Int'l 8 Rue Fernand Neuray B-1060 Brussels Telex 26350 Gen Mgr Roland Kluger, Exploitation Mgr Bernd Radtke
Int'l firms represented: Heavy, Le Minotaure, Paul Simon, Sugar Daddy, 20th Century, Wherefore (all USA)

Jean Kluger SprL (Eds.) Galerie du Centre Bloc 3, Apt 35B B-1000 Brussels Tel (02) 512-9238 513-3095 Mng Dir Jean Kluger
Affiliate: Biram Benelux SprL
Int'l firms represented: Bleu Blanc Rouge, Topkap, Zagora (all France)

Hans Kusters Music PvbA, 9A Langestr., B-1700 Asse Tel (02) 452-8963/7203 Cable KUSTERSMUSIC Pres Hans-P. Kusters
Int'l firms represented: ATV (UK) Barn (UK) Big Secret (UK), Bron (UK), Island (UK) Levine & Brown (USA), Magnet (UK), New Dayglow (Netherlands) Stonebridge (USA), Tic Toc (Switzerland)

Lupus Music Benelux, see Eurovox
M A M Music Publ'g, B Rue Fernand Neuray B-1060 Brussels Telex 26350 Gen Mgr Roland Kluger Exploitation Mgr Bernd Radtke
M C A Music Belgium 8 Rue Fernand Neuray B-1060 Brussels Telex 26350 Gen Mgr Roland Kluger Exploitation Mgr Bernd Radtke
Int'l firms represented: Big Big Goal Dick James, Leeds Music M&M Music Rock Artists

Maitrepol, see Metropolis
Martha Music, see April & New Music
Peter Maurice, see World Music Group
Melo Rhythm Music Co., see World Music Group
Mendaur-Belgium, see New Music
Metropolis, 5 Van Ertborstr B-2000 Antwerp Tel (031) 33-11 42 Owner Albert Rollwagen
Affiliates: Crescendo, Cupido, Maitrepol Muziekfonds, Prop. Semaco Sloopmakers

Int'l reps.: Brazil (Fermata), Spain (Union), UK (Peters) USA (Henri Eikan)
Mistral Music, see New Music
Musette, see New Music
Music Rights Society, see New Music
Muziekfonds, see Metropolis

New Music Corp., 30 Rue St Christophe B-1000 Brussels Tel (02) 512-7361/9375 Pres Mrs H Brauer Gen Mgr Jean Darlier
Affiliates: Herman Brauer Bruxelles Music, Capitol Music, Carola Music, A Cranz, Derby Belgique, Hebra Music, Martha Music Mendaur-Belgium, Mistral Music, Musette Music Rights Society, Vedette (all SABAM)

Int'l firms represented: Paul Beuscher (France) Cadencia (Spain), De Wolfe (UK) EDIM (Mexico) Fr Leibovitz (France) Leonard (Italy), Letureau (France), Madrid No 2 (Spain) Robert Mellin (UK USA) Mendauer (Spain) Pinpin (France)
Int'l reps.: Brazil, France Germany, Mexico Netherlands Switzerland (New Music) Portugal Spain (Cadencia)

Okay (Eds Musicals) see World Music Group
Olympia Music Publ'g (SABAM) PO Box 1 99 Av Marie de Hongrie, B-1080 Brussels Tel (02) 425-2810 Pres & Dir Gen Fernand Janssens Gen Mgr Marcel Dumoulin

P M P Music, see Eurovox
Parade Music Co. see World Music Group
Pentagramma Music, see Baltic
Prestation Music/Multi Sound, 42 Av Clays, B-1030 Brussels Tel (02) 241-4186 Gen Mgrs A Pletinckx A M Thiron
Int'l reps.: France (New Times Orly St Germain des Pres)

Primavera, see Intersong
Prop, see Metropolis
Radio Tele Music SA, 11 Av Lloyd George B-1050 Brussels Tel (02) 640-0600 Gen Mgr Hubert Terheggen
Affiliated firm: Apollo Music SA
Int'l firm represented: Ivan Mogull (USA)
Rakk Music PvbA (SABAM), 74 Grenstr Antwerp Tel (03) 32-24-85 31-60-60, 33-65-99 Cable FRASUPREME
Affiliate: Intersession Music (SABAM)

Int'l firms represented: Dundee (USA), Hazyland (Switzerland)
Int'l rep.: USA (Dundee)
Roses Music, 183 Ninoofsesteenweg B-1750 Schepdaal Tel (02) 569-5584 Owner & Pres Rose Windels
Sab, see Voix du Rhythme
Schott Freres SprL 30 Rue St Jean Brussels Tel (02) 512-3980 Dir J J Junne
Int'l firms represented: Peters (UK) B Schott s Soehne (Germany)

Schroeder Basart, see Basart
Screen Gems Columbia, 8 Rue Fernand Neuray B-1060 Brussels Telex 26350 Gen Mgr Roland Kluger Exploitation Mgr Bernd Radtke
Semaco, see Metropolis
Sikorski Basart, see Basart
Sing-A-Song Music Publ'g Co. see Baltic
Sloopmakers, see Metropolis
Southern Music Belgium SA, see World Music Group
Sparta Florida Music Belgium, see Eurovox
Start Music, see Crown

Swansong Music Eds & Prod'n Cy 13 bis Wouter Haecklaan, B-2100 Deurne Tel (03) 21-78-74 Gen Mgr Rocco Granata
Tarot Prod'ns & Publ'g PvbA, Pretoriastr 54 Berchem (Antwerp) Tel (031) 35-88-91
Tempo (Ed.), see Crown
Top Music Co., see World Music Group
Gerard Tournier (Eds.), see Bens

Universal Songs Belgium SprL, PO Box 5, 2 Rue Jules Lebrun, B-1030 Brussels Tel (02) 733-0963 Cable UNISON Owner P J Goemaere, Gen Mgrs W Landman I De Bie Prof Mgr L Van Waesberge
Int'l branch: Netherlands
Int'l firms represented: Almo (Canada) Amos & Erva (UK), British Lion (UK), Chinnichap (UK), Crown-Vetch (Canada), Deep Purple (UK), Dunbar (Canada, USA) ER (UK), Erva (UK), GH (UK), Heathside (UK), Tony Hiller (UK), IGB (UK), Irving (Canada, USA), JDL (UK) Morning (Canada) Nimbus 9 (Canada), Northern Songs (UK), Owl (UK), Purple (UK) RCA Jaguare (Brazil), RAK (UK), Rondor (UK USA) Sheryllyn/Kimlyn (USA), Spanel (UK), Strange (USA), Sunbury (Canada UK, USA), Tempo (UK), Woodwater (Jamaica) Lawrence Wright (UK) (SEE ADVERTISEMENT)

Valentine Music PvbA, see Eurovox
Vedette, see New Music
Virgo Music, see Baltic
Vital Music Benelux, see World Music Group
Vogue Int'l Belgique SprL, 35 Blvd Barthelemy B-1000 Brussels Tel (02) 511-7991 Cable VOGDISC Gen Mgr Roger Meyelemans
Home office: France
Int'l firms represented: Alpha, Carrousel (both France)

**Voix de Rhythme, 159 Blvd Anspach, Brussels 1 Tel (02) 11-02-52
Affiliate:** Sab
Washington Music, see Crown
West Music, see Baltic
Wood Side Music 2 Charlesleir B-213D Brasschaat Tel (03) 51-52-03
Int'l branches: France, Italy, Netherlands
Int'l rep.: UK (Enterprise)

World Music Group, 8 Rue Fernand Neuray, B-1060 Brussels Tel (02) 344-4840 Telex 26350 Pres Felix R Faecq Assoc Exec Mgr Roland Kluger
Affiliates: World Music Group—Audio-Video Music Co., Belmusic, Eds Bizet, Brussels Music, Melo Rhythm Music Co. Eds Musicals Okay, Parade Music Co. Top Music Co. World Music, World Music Prod'ns, other—Acut-Rose Benelux, Belgo-Mondial Raoul Breton Comubel, Italmusic, Kirshner Benelux Peter Maurice Southern Music Belgium SA, Vitale Music Benelux
Int'l firms represented: Comufra (France) Format (UK), Sam Fox (USA), IMC (France), Moss Rose (USA) Thames (UK) Ray Ventura group (France), Irmaos Vitale (Brazil), **partial catalogs represented:** KPM (UK), Leeds (UK), Mills (USA)

Int'l reps.: Argentina (Europa) Australia (World), Austria (Welt Musik), Canada (TransCanada Zodiak), Czechoslovakia (State Publ'g House) France (Vendome) Germany (Ton & Kunst Trumpf), Greece (Apollon) Italy (World), Japan (Shinko), Luxembourg (Luxembourg Music Magellan), Mexico (Brambla) Netherlands (IMC), New Zealand (Southern) Scandinavia (Introc), South Africa (Good) Spain (World), Switzerland (World), UK (Good) USA (Columbus, Compton, Zodiac)

International Music-Record-Tape Section

Ysaye (Fondation-Eds) 39 Rue de l'Écriture B-1190 Brussels Tel (02) 543 8196 Chief Exec Antoine Ysaye
Int'l reps.: Canada (Henri Elkann), Eastern Europe Netherlands & Scandinavia (J. von Roebel in Germany) Central & South America & Mexico (MCA in Brazil) USA (Henri Elkann)
Zoom Music (SABAM) 77 Rue Lincoln B-1180 Brussels Tel (02) 343-4590 Gen Mgr Michel Hellawell
Affiliate: Fri Fri Music (SABAM)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

C N U D A (Comité Nat'l des Usagers du Droit d'Auteur) Cite de la RTB Schaarbeek Linthout
Centrale Generale des Syndicats Liberaux de Belgique 2 Rue Brederode, Brussels
Chambre Syndicale des Editeurs de Musique de Belgique 13 Rue de la Madeleine, B-1000 Brussels Tel (02) 511-5120 (Publishers ass'n)
Chambre Syndicale des Fabricants d'Instruments de Musique 271 Rue Royale B-1000 Brussels (Musical instrument mfrs. ass'n)
European Broadcasting Union (Technical Centre), 32 Av Albert Lancaster B-1180 Brussels Tel 374-5830 Cable UNIRADIO Telex 21230 21939
International Federation of Jeunes Musicales Palais des Beaux Arts 10 Rue Royale B-1000 Brussels Tel (02) 513-9774 Cable PALAISARTS
The Philharmonic Society of Brussels 11 Rue Baron Horta B-1000 Brussels Tel (02) 512-1001 Pres Count Boel Drs Hervé Thys Jan Pont
S I B E S A (Syndicat de l'Industrie Belge d'Enregistrements Sonores & Audio Visuels) AsBL 14 Rue de la Chancellerie 8-1000 Brussels Tel (02) 513 5383 Pres P J Goemaere Gen Mgr P J Lebbink
Secteur Activités Culturelles de la Centrale Generale des Services Publiques, 9 11 Pl Fontainas B-1000 Brussels Tel (02) 11-22-31
Syndicat de Spectacle, 20 Av de l'Astronomie Brussels

DESIGN & ARTWORK

Druco Printing Office 273 Beertstr B-1500 Halle Tel (02) 356 3835 Sales Mgr Neef Jan

LICENSING ORGANIZATIONS, MUSIC

S A B A M (Societe Belge des Auteurs Compositeurs & Editeurs), 61 Rue de la Loi B-1040 Brussels Tel (02) 512-5130 511-1810 Chm M Poot Gen Mgr E Hoolants
Int'l affiliates: Austria (Austro-Mechana Literar Mechana), Czechoslovakia (OSA), France (SDRM) Germany—East (AWA) Germany—West (GEMA) Greece (AEP) Hungary (Artisjus) Israel (ACUM) Italy (SIAE), Japan (Jasrac), Netherlands (STEMRA) Poland (ZAIKS), Portugal (SPA), Scandinavia (NCB) Spain (SGAE) Switzerland (Mechanizenz), USSR (UAAP) UK (Britico MCPS), USA (Harry Fox), Yugoslavia (SAKOJ)
S O G E D I (Societe de Gestion de Droits Intellectuels) AsBL 13 Rue de la Madeleine B-1000 Brussels Tel (02) 512-1583 Pres Felix R Faecq VP Roland Kluger Gen Mgr Maryse Cappendick
Int'l affiliates: Austria (Austro-Mechana) Czechoslovakia (OSA) France (SDRM) Germany (GEMA) Greece (AEP) Italy (SEDRIM), Netherlands (STEMRA) Scandinavia (NCB) South Africa (SARRAL) Spain (SGAE) Switzerland (Mechanizenz) UK (MCPS) USA (AMRA)

PLATING, PROCESSING & PRESSING PLANTS

Clown Music NV PO Box 24 B-3680 Maaseik Tel (11) 56 59-13 Dir Djamschidi Scharyar
Fonopres PvbA 63 Gelrodeweg 3220 Aarschot Tel (016) 56-72-54 Gen Mgr Rocco Granata
Sobelpress SA (Societe Belge de Pressage) 480-482 Av de la Couronne B-1050 Brussels Tel (02) 47-94-76 Pres & Gen Mgr E W Pelgrims de Bigard Sales Mgr Georges Martens

PRINTERS & LITHOGRAPHERS

Bizet Prod ns & Publ ns SprL 13 Rue de la Madeleine B-1000 Brussels Tel (02) 511-5120 512-1583 Pres & Gen Mgr Felix R Faecq VP's J P & V Bizet Sales Mgr Henry Twyn
Clown Music NV PO Box 24 B-3680 Maaseik Tel (11) 56 59-13 Dir Djamschidi Scharyar
Druco Printing Office 273 Beertstr B-1500 Halle Tel (02) 356-3875 Sales Mgr Neef Jan
Sobelpress SA (Societe Belge de Pressage), 480 482 Av de la Couronne B-1050 Brussels Tel (02) 47-94 76 Pres & Gen Mgr E W Pelgrims de Bigard Sales Mgr Georges Martens

RECORD PROMOTION

Bizet Prod ns & Publ ns SPRLL 13 Rue de la Madeleine B-1000 Brussels Tel (02) 511-5120 512-1583 Pres & Gen Mgr Felix R Faecq VP's J P & V Bizet Sales Mgr Henry Twyn
Brain Trust Music, 54A Victor Jacobslei B-2600 Berchem (Antwerp) Tel (031) 39-54 91
Interclub Belgium (International Rec & Music Business) PO Box 43 34 Kleine Barelstr B-2800 Mechelen Tel (15) 41 13-31 58 33 Mng Dir Ghislain Piroux Gen Mgr Ghislain Piroux Jr Sales Mgr Joseph C Piroux
Lion Promos Mechelsesteenweg 210A B-2000 Antwerp Tel (031) 37-20 60 Telex 34170
Zoom Music, 77 Rue Lincoln, B-1180 Brussels Tel (02) 343-4590 Gen Mgr Michel Hellawell

TAPE CUSTOM DUPLICATORS

Ampex SA, 2 Av de Burtel Nivelles Tel (010) 32 67 25171 Telex 18026-23730
Home office, USA

Clown Music NV PO Box 24 B-3680 Maaseik Tel (11) 56 59-13 Dir Djamschidi Scharyar
Audio: B-tr cassette
Sobelpress SA (Societe Belge de Pressage) 480-482 Av de la Couronne B-1050 Brussels Tel (02) 47-94-76 Pres & Gen Mgr E W Pelgrims de Bigard Sales Mgr Georges Martens

● supplies

LABELS

Sobelpress SA (Societe Belge de Pressage) 480-482 Ave de la Couronne B-1050 Brussels Tel (02) 47-94-76 Pres & Gen Mgr E W Pelgrims de Bigard, Sales Mgr Georges Martens

RECORD PROCESSING MACHINERY

Fabeldis SA 4-10 Rue Ste Marie B-1080 Brussels Tel (02) 425 6501 426 8317
Chief product: Fabel pressers Fabelmix extruders. Fabelmo dies Fabelbo record edging machines Fabelcut magnetic cutting press for 7"

● accessories manufacturer

Interclub Belgium (International Rec & Music Business) PO Box 43 34 Kleine Barelstr B-2800 Mechelen Tel (15) 41 13-31/58-33 Mng Dir Ghislain Piroux Gen Mgr Ghislain Piroux Jr Sales Mgr Joseph C Piroux
Product: Catalog servs

BERMUDA

Population: 53,000
Rate of exchange: \$1 (US) = 0.97 Bermudan dollars
Holidays: January 1 Good Friday July 28 (Cup Match Day) July 29 (Somers Day) November 11 (Remembrance Day) December 25 26
Records, record blanks & pre-recorded media imported from USA: 1975—\$361,527, 1974—\$238 674

● record & tape manufacturers / distributors / importers

Bermuda, see Edmar
Duane see Edmar
Edmar Recs, PO Box 204 Hamilton Tel (809) 295-4839
Owner & Pres: Edward De Mello, Gen Mgr Joseph De Mello
Int'l branch: Canada see Holborne Dist's Toronto, Ont
Labels: (Owned) Duane Edmar (distributed—not licensed) Caravan (Canada), London (USA) Merry Disc (Barbados) Our (Bermuda) Rapsodia (Portugal), Sunshine (Bermuda), Talbot Bros (Bermuda) WIRL (Barbados)
Music City Ltd., Par La-Ville Rd Hamilton Tel 2-5156
Local branch: Sound Stage Washington Mall Tel 1-5813 (Distributor/Importer)
Labels: (Distributed) all labels (imported) Decca group (UK) EMI group (UK), Polydor (UK)
Our, see Edmar
Sunshine see Edmar
Talbot Bros see Edmar

BOLIVIA

Population: 5,400,000
Rate of exchange: \$1(US)= 19.23 pesos
Per capita income: \$220
Holidays: January 1 Carnival (late February) Corpus Christi Holy Week May 1 (Labor Day), July 16 (La Paz Day—La Paz only) August 5 6 (Independence Day) October 12 (Columbus Day) November 1 & 2 (All Souls Day) December 25
Records, record blanks & pre-recorded media imported from USA: 1974—\$35 333

● record & tape manufacturers / distributors / importers

Andes see Jallilla
Discolandia Dueri & Cia Ltda (IFPI) Calle Potosi 814 3rd fl. La Paz Tel 2 8513 8-2540 Pres Miguel Dueri, Gen Mgr Miram de Dueri Sales Mgr Mrs Luz de Martinez, Int'l Dept Exec Sec'y Mrs Lourdes M de Schulze
Labels: (Owned) Exito Inbafon Lyra (licensed) ABC Dunhill (USA), Decca (UK) EMI (UK) Favedica (Venezuela), IEMPSA (Peru) London (USA) MCA (USA) MGM (USA), Mercury (USA), Microfon (Argentina), Musart (Mexico) Music-Hall (Argentina) Parnaso (Argentina USA), Philips (Netherlands) Polydor (West Germany) Sono-Radio (Peru) Suramericana (Venezuela)
Int'l reps.: Chile (Odeon), Peru (IEMPSA) Spain (Philips)

Exito, see Discolandia Dueri
Heriba Ltda Casilla 6215 Calle Batallon, Colorados 20. La Paz Tel 5-1744 **Local dist'n branch:** Calle Comercio 1277 1287 Tel 4-222, 4-1493
Labels: (Licensed) Aslona (Chile), CBS (worldwide) Jallilla (Discos), Figueroa 788, Depto 1 2nd fl., La Paz Tel 2-0647 Pres & Gen Mgr Julio Martinez Artega
Labels: (Owned) Andes, Jallilla
Lauro & Cia Ltda, Casilla 1092 Av 14 de Enero 4462, Cochabamba Tel 6632 1241
Label: (Represented) RCA (USA)
Lyra, see Discolandia Dueri

● music publishers

Andes Cancionero see Khollasuyo
Khollasuyo (E-85) Figueroa 788 Depto 1 2nd fl., La Paz Tel 2-0647 Pres & Gen Mgr Julio Martinez Artega
Affiliate: Andes Cancionero
Lyra (Ed) Casilla 422 Calle Potosi 814, 3rd fl., La Paz Tel 2-8513, 8-2540 Pres Jaime Medinaceli, Gen Mgr Miguel Dueri

● services

DESIGN & ARTWORK

Discolandia Dueri & Co Ltd, Calle Potosi 814, 3rd fl., La Paz Tel 2-8513, 8-2540 Pres Miguel Dueri, Gen Mgr Miriam de Dueri Sales Mgr Mrs Luz de Martinez

LICENSING ORGANIZATION, MUSIC

Sobodaycom (Sociedad Boliviana de Autores & Compositores de Musica) Figueroa 788 Depto 1, 2nd fl. La Paz Tel 2-0647 Pres & Gen Mgr Julio Martinez Artega

PLATING, PROCESSING & PRESSING PLANTS

Discolandia Dueri & Co Ltd, Calle Potosi 814 3rd fl., La Paz Tel 2-8513, 8-2540 Pres Miguel Dueri, Gen Mgr Miram de Dueri Sales Mgr Mrs Luz de Martinez
Heriba Ltda Casilla 6215, Calle Batallon, Colorados 20. La Paz Tel 5-1744

BRAZIL

Population: 107,661,000
Rate of exchange: \$1 (US) = 10.59 cruzeiros
Per capita income: \$440
Holidays: January 1, Carnival Good Friday, Holy Saturday, May 1 September 7 (Independence Day), November 2 (Memorial Day) December 25
Records & tapes sold domestically (retail value): \$140,000 000
Records, record blanks & pre-recorded media imported from USA: 1975—\$782,634, 1974—\$724,192
Records exported to USA: 1975—\$35,738, 1974—\$18,930

● record & tape manufacturers / distributors / importers

A E S E G, see Top Tape
A M C, see Som Industria & Comercio
Alvorada, see Gravacoes Chantecler
Angel, see Odeon
Archiv, see Phonogram
Asylum, see WEA
Atco, see WEA
Atlantic, see WEA
Atmosfera, see Pirate
Beverly, see Som Industria & Comercio
Blue Foot, see Nova Music
Building, see Som Industria & Comercio
C B S Industria & Comercio Ltda, Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58 Tel (021) 231-4040
Labels: (Owned) CBS, Entre, Epic, Inspiracao, Maraca, Okeh, Tropicana, (licensed) CBS (worldwide), Columbia (USA)
Int'l reps.: Bolivia (Heriba), Chile (Odeon), Peru (Sono Radio, Distribuidora Musical), Portugal (Radio Trunfo), USA (Caytronics, Miami), Uruguay (Sondor) worldwide (CBS)
C I D, see Companhia Ind'l de Discos
Caboclo, see Gravacoes Eletricas
Camden, see RCA
Campeao Discos, Rua Otavio Correia 202/102 20000 Rio de Janeiro Tel (021) 246-7214 Pres Wilson F Falcao, Gen Mgr Ilka F Brito, Sales Mgr Gilda C Falcao
Labels: (Owned) Campeao, (represented) Alcore (USA), BPL (Germany), Beat (Italy), Colt (USA) Destiny (USA), Dixie (Germany), Esprit (USA), Firma (USA), Gallo (USA), Genuine (USA), Jody (USA), K-Arc (USA), Mayhams (USA), Mismi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Panorama (Germany), R&R (USA), TJB (Germany), Unity (Germany)
Int'l reps.: Angola (Vadeca), Argentina (Jow) Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J C Donas), South Africa (RPM), Venezuela (Favedica)
Capitol, see Odeon
Carroussel, see Companhia Ind'l de Discos

International Music-Record-Tape Section

Cashbox, see Som Industria & Comercio
 Central Park, see RCA
 Chantecler, see Gravacoes Chantecler
 Charger, see Som Industria & Comercio
 Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, 20000 Rio de Janeiro Tel (021) 280-9222 Cable CIDISCOS Pres Hermann Zuckermann, VP Int'l Harry Zuckermann, Gen Mgr Rodolfo Zuckermann
Labels: (Owned) CID, Carroussel, Crazy Cat, Itamaraty, Magic Music, Square, (licensed), Ember (UK), Pickwick (USA), 20th Century (USA)
Int'l reps.: Argentina (Sicamericana), France (Barclay), Italy (CBS), Portugal (Tecla), Venezuela (BASF)

Continental, see Gravacoes Eletricas
 Copacabana, see Som Industria & Comercio
 Cotillon, see WEA
 Crazy Cat, see Companhia Ind'l de Discos
 D G, see Phonogram
 Disco, see Gravacoes Eletricas
 Disc-Teste, see Mangione & Filhos
 Disquinho, see Gravacoes Eletricas
 E M I, see Odeon
 Elektra, see WEA
 Elenco, see Phonogram
 Emblema, see Padrao
 Entre, see CBS
 Epic, see CBS
 Equipe, see Padrao
 Fermata, see RGE/Fermata
 Festa, see Phonogram
 Fontana, see Phonogram
 Formula, see Gravacoes Eletricas
 Galinho, see Gravacoes Chantecler
 Gold Seal, see RCA
 Gravacoes Chantecler Ltda, Av do Estado 4667, 01515 Sao Paulo Tel (011) 279-6811 Cable CHAINDIS Telex (11) 22329 Pres Alberto Jackson Byington Neto, Gen Mgr Victor Sertani, Admin. A&R Biaggio Baccarin, Local A&R Salatel Coelho, Int'l A&R Promo Paulo de Tarsis, Int'l Mgr Geraldo Loewenberg
Labels: (Owned) Alvorada, Chantecler, Galinho, Rosicler, Scramble, Sertanejo, (licensed) Ariston (Italy), Elite Special (Switzerland), MCA (USA), Pye (UK), Ricordi (Italy)
Int'l reps.: Central America (Sonido), Portugal (Radio Triunfo), Uruguay (APSA)

Gravacoes Eletricas SA (IFPI), Av do Estado 4667 01515 Sao Paulo Tel (011) 279-6811 Cable CONTALDISCOS Telex (11) 22329 Pres Alberto Jackson Byington Neto, A&R & Mktg Mgr Wilson Rodrigues Poso, Int'l Mgr Geraldo L Loewenberg
Labels: (Owned) Caboclo, Continental Disco, Disquinho, Formula, Musciclor, Strawberry (licensed) Ampex (Canada), Audio Fidelity (USA), GNP Crescendo (USA), Hispavox (Spain), Ri-Fi (Italy)
Int'l reps.: Colombia (Codiscos), Portugal (Vadeca), Uruguay (APSA)

Groove, see RCA
 Guarani, see Mangione & Filhos
 Harvest, see Odeon
 Heliodor, see Phonogram
 I E M, see Odeon
 Imperial, see Odeon
 Importa/Som, see RGE/Fermata
 Industrias Electricas & Musicas Fabrica, see Odeon
 Inspiracao, see CBS
 International, see RCA
 Itamaraty, see Companhia Ind'l de Discos
 Joias Musicas, see Mangione & Filhos
 K-tel Do Brasil Comercial Ltda, Rua Tobias do Amaral 46 Cosme Velho, Rio de Janeiro RJ Tel 225-7110 Dir Gen David Catlin
 M D K, see Pirate
 M G M, see Phonogram
 Magic Music, see Companhia Ind'l de Discos
 Mangione & Filhos, Rua do Ouvidor 183 1st fl., Suites 13-19, 20000 Rio de Janeiro ZC-00 Tel (021) 242-3223/369B Cable EDIMANGIONE Pres Estevam Sciangula Mangione, Gen Mgr Angela M Correa Espinosa, Sales Mgr Ubaldo S Mangione PR Estavao Salvador S Mangione
Labels: (Owned) Disc-Teste, Guarani, Joias Musicas, Red Lips

Maraca, see CBS
 Marcus Pereira, see Tapeacar
 Mercury, see Phonogram
 Musciclor, see Gravacoes Eletricas
 News, see Som Industria & Comercio
 Nonesuch, see WEA
 Nova Music Ltda, Av Princesa Isabel 323/302 Rio de Janeiro Tel 255-3354
Labels: (Owned) Blue Foot, RBR (represented) Hebra (Belgium), Killroy (Netherlands), Up (Belgium)

Odeon SA (Industrias Eletricas & Musicas Fabrica) Rua Evaristo da Veiga 20, 20000 Rio de Janeiro Tel 252-8032 Cable TURNTABLE
Labels: (Owned) Angel, Capitol, EMI, Harvest Imperial, Odeon, Parlophone, (licensed), A&M (USA), Apple (UK), Capitol (USA), Dark Horse (USA), Decca (UK), Deram (UK), Harvest (UK), London (UK), MAM (UK), Ode (USA), Pathe (France), Purple (UK), Threshold (UK)
Int'l rep.: Worldwide (EMI group)

Okeh, see CBS
 One Way Producoes & Eds Musicas, see Top Tape
 Padrao Distribuicao de Fonogramas Ltda, Rua Sao Francisco Xavier 961, 20000 Rio de Janeiro Tel (021) 264-4902, 254-4212 Pres Oswaldo Simoes Cadaxo, Gen Mgr Helio Pereira, Sales Mgr Jorge de Almeida
Labels: (Owned) Emblema, Equipe, Padrao, Spot, (licensed) Alshire Int'l (USA), Belter (Spain), Tangerine (USA), Vox (USA)
Int'l reps.: Spain (Belter), USA (Tangerine)

Parlophone, see Odeon
 Peralta, see RGE/Fermata
 Philips, see Phonogram
 Phonodisc Industria & Comercio de Discos & Fitas Ltda, Av do Estado 4667 01515 Sao Paulo Tel (011) 279-

6811 Telex (11)22329 Pres Alberto Jackson Byington Neto Mktg Mgr Wilson Rodrigues Poso, Int'l Mgr Geraldo L Loewenberg
Labels: (Owned) Phonodisc (licensed) ABC (USA)
 Phonogram (Companhia Brasileira de Discos), Av Rio Branco 311 4th fl, Rio de Janeiro Pres Manuel Pio Correa Gen Mgr Antonio Coelho Ribeiro, Sales Mgr Heleno de Oliveira, Int'l Mgr Leon Vogels
Branch: Sao Paulo, Av Nove de Julho 3766 Jardim America Tel 81-7667, 81-9883 Mgr Peter Klam,
Labels: (Owned) Archiv, DG, Elenco Festa, Fontana Heliodor, MGM, Mercury Philips, Polydor, Polyfar, Polystar, Sinter, Vertigo, Verve, (licensed) All Platinum, Babylove, Bandit, Beatt, Bronze, Bus Stop, Cetra, Charisma, Chelsea Chrysalis, GTO, Haven, Island group, Mooncrest, Mountain, Pablo, Passport Phil Spector, RSO Ring-O, Rocky Road Sire State, Track
 Pick, see RGE/Fermata
 Pirate Recs Inc, Caixa Postal 13030 01000 Sao Paulo, Rua Parque da Fonte 194 02345 Barro Branco Sao Paulo Tel (011) 298-1197 Pres Malcolm Kigar
Int'l branch: USA
Labels: (Owned) Atmosfera MDK, Pirate (represented) Ambari, American Mutual group Anacrusis, Bandit, BeeeGee, Century, Chatham, Color World, DJO, Daran, Expo, Fleurette, GP, Gem, Horse Shoe Ivey J-2, Ja-Wes, Kajak, Lamm, Loadstone/Open, MSI, Marullo, Sylvia Mora Ents, Music Designers, Narco, Natru, Pizza, Potpourri, Quadrant, Rap, Red Rock Ro-Tab, Savern, Siba, Smack Soul Sound, Sound, South Coast, Spaceark, Teako Tele Tornado, Utopia, Vision Waltner Ents Whalebone Windi (all USA), Gamma Good Noise (both Canada)
 Polydor, see Phonogram
 Polystar, see Phonogram
 Polyvar, see Phonogram
 Premier, see RGE/Fermata
 R B R, see Nova Music
 RCA Electronica Ltda, Rua Dona Veridiana 203 01238 Sao Paulo Tel (011) 221-9155 Cable BRARCA Pres & Mng Dir Adolfo Pino, Int'l A&R Mgr Helcio A Carmo, Int'l A&R Liaison Alf Soares Sales Mgr Oswaldo Gurzoni
Labels: (Owned) Camden, Gold Seal Groove, International, RCA, Red Seal, Vic, Victor Victrola, (distributed) Central Park, Sigm (represented) Alegre (USA), Amsterdam (USA) Ariola (Spain), BTM (USA), Barclay (France), Blueimage (USA) Equinox (USA), Erato (France), Fantasy (USA), 57th Street (USA), Flying Dutchman (USA), Good Earth (USA), Grunt (USA) Gryphon (USA), Mercana-Joe Bataan (USA), Midland Int'l (USA) Milestone (USA), Novola (Spain), Numero Uno (Italy) Phantom (USA), Pickwick (UK) Polar (Sweden), Prestige (USA), Signature (USA), Riviera (France), Roulette (USA), Scepter (USA), Signature (USA), Soul Train (USA), TMI (USA), Bob Thiele Music (USA), Tico (USA), Utopia (USA) Vanilla (Italy), Wand (USA), Windsong (USA), Wooden Nickel (USA), Zea (USA) Zafiro (Spain)

R G E/Fermata Ltda (Discos), Rua do Triunfo 177 01212 Sao Paulo Tel (011) 220-9480 Pres Enrique Lebendig, Gen Mgrs Yehuda Shapiro, Marcos Silva, A&R Dir Manoel Barenbein Mktg Mgr Alberto Generali Neto, Sales Mgr Eduardo C Butcher
Int'l branches: All South America, Mexico, Switzerland USA
Labels: (Owned) Fermata, Importa: Som Peralta, Pick, Premier RGE, Som/Maior, Young, (licensed) Baal (Singapore), Carosello (Italy), DJM (UK) Famous group (USA), GNP Crescendo (USA), Imnus (Germany), PPX (USA), Ranwood (USA)

Red Lips, see Mangione & Filhos
 Red Seal, see RCA
 Reprise, see WEA
 Rosicler, see Gravacoes Chantecler
 Sabia, see Som Industria & Comercio
 Sacri, see Som Industria & Comercio
 Scramble, see Gravacoes Chantecler
 Sertanejo, see Gravacoes Chantecler

Sigem (Sistema Globo de Edicoes Musicais), Rua Joao Afonso 15, Rio de Janeiro Tel (021) 286-5244 Cable TEVEGLOBO Telex (21)23131 Pres Bruno Quaino (Distributed by RCA)
Branch: Sao Paulo, Rua Augusta 2945 Tel (011) 282-5533 Mgr Victor Francisco Mello
Int'l branches: Argentina, France
Label: (Owned) Sigem, (licensed) Albatros (France), BBZ (France), Crisler (Italy) Font-Cetra (Italy), Motors (France), Polydor (France), Sirocco (France), Societe Creations Artistiques (France), Spot (France), Trema (France), 23 (Eds) (France)
 Sinter, see Phonogram

Som Industria & Comercio SA, Rua dos Gusmoes 235 01212 Sao Paulo Tel (011) 221-7855 Cable SOMDISCOS Pres Adiel Macedo de Carvalho Dir Olavo Antonio Bianco Gen Mgr Gunter Csasznik, Sales Mgr Roswaldo Cury, Plant Mgr Joao F Blumensheim
Int'l branch: USA Brasilia Recs & Tapes Corp
Labels: (Owned) AMC, Beverly, Building, Cashbox Charger Copacabana, News Sabia Sacri Som Underground, Vision, (licensed) Disc AZ (France), Almél (UK), Blue Note (USA) Delphine (France) Ember (UK), PPX (USA) Project 3 (USA), Sunset (USA), United Artists (France, Germany, UK, USA), Vanguard (USA), Vogue (France) West Side Latino (USA)
Int'l reps.: Argentina (Disfal), Australia (Good Thyme, RCA), Austria (Teldec) Benelux (Vogue) Bolivia (Lauro), Canada (RCA) Central America (Dicesa in El Salvador), Chile (Quatro), Colombia (Fuentes), France (Vogue) Germany (Metronome, Teledisc) Greece (CBS, Phonogram), Israel (CBS), Italy (Paganmusic), Japan (Global, RCA), Mexico (Gamma) New Zealand (RCA), Paraguay (Disfal), Philippines (Victor), Portugal (Radio Triunfo), Scandinavia (Metronome), South Africa (Gallo), Spain (Columbia, Hispavox), Switzerland (Vogue), UK (Decca), USA (Audio Latino, RCA West Side Latino), Uruguay (Clave) Venezuela (El Palacio de la Musica)

Som/Maior, see RGE/Fermata
 Sosamba, see Tapeacar
 Spot, see Padrao
 Square, see Companhia Ind'l de Discos
 Strawberry, see Gravacoes Eletricas
 T C, see Tapeacar
 Tapeacar Gravacoes SA (IFPI), Rua Aguiar Moreira 639, 20000 Rio de Janeiro Tel 260-5582 Cable TAPEGRAVA Dir Manuel Valls Camero Gen Mgr Fernando de Araujo Neves, Int'l Mgr Paulo Roberto C de Araujo
Labels: (Owned) Sosamba, TC, Tapeacar (distributed) Marcus Pereira, (represented) Buddha (USA), Dami (UK), Everest (USA)

Top Tape Musica Ltda, Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01 Tel (021) 205-5552 Cable MUSITOP
Labels: (Owned) One Way Producoes & Eds Musicas (distributed) AESEG (represented) Accion (Spain), Arta (Czechoslovakia), Avenue of America (Canada), Blue Rock (USA), Brunswick (USA), CTI (USA), Carabine (France), Eurovox (Belgium), Finger (Germany), GRT (USA), Glades (USA), H&L (USA), Motown group (USA) Perception (USA)
Int'l reps.: Argentina (RCA), Portugal (Imavox)

Tropicana, see CBS
 Underground, see Som Industria & Comercio
 Vertigo, see Phonogram
 Verve, see Phonogram
 Vic, see RCA
 Victor, see RCA
 Victrola, see RCA
 Vision, see Som Industria & Comercio
 W E A Discos Ltda, Rua Miranda Valverde 103, Botafogo, Rio de Janeiro Mng Dir Andre Midani
Labels: (Owned) Asylum, Atco, Atlantic, Cotillon, Elektra, Nonesuch, Reprise, Warner Bros
 Warner Bros, see WEA
 Young, see RGE/Fermata

● music publishers

Alvorada (Grupo Ed), Rua dos Gusmoes 235, 01212 Sao Paulo Tel (011) 221-7855 Cable SOMDISCOS Dir Olavo Antonio Bianco, Gen Mgr Antonio D'Almeida Santos
Affiliates: Ed Alvorada Ltda (SBACEM), Ed Musical Beverly Ltda (UBC), Eds Musicas Meridional Ltda (SICAM), Ed 7 Notas Musicas Ltda (SADEMBRA)
Int'l firms represented: Bg 3 (USA) Breakaway (South Africa), Clan (South Africa), Delphine (France), Intro (Germany), Lobek (USA), Lornhelo (USA), Music Development (USA), PNY (USA), Pneywood (USA) Tremplin (France), Zomba (Switzerland)
Int'l reps.: France (Caramel), Italy (Paganmusic), Mexico (EMLASA), Spain (Notas Magicas)

Batao Ltda (Ed Musical), see Sigem
 Bela Musi (Ed), see Top Tape
 Betina Edicoes & Promocoos Ltda, see CID
 Beverly Ltda (Ed Musical), see Alvorada
 CID Edicoes & Promocoos Ltda (UBC/ASCAP), Rua 29 de Julho 152, 20000 Rio de Janeiro Tel (021) 280-9222 Cable CIDISCOS Gen Mgr Harry Zuckermann
Affiliate: Betina Edicoes & Promocoos Ltda (SICAM/BM)

Campeao (Ed), see Falcao
 Carioca Ed Musical Ltda, see Musciclor
 Catavento Ltda (Ed Musical), see Sigem
 Cobra (Ed), see ITAIPU
 Copamusical Ltda (Ed), see Top Tape
 Duchess Ed Musical Ltda, see MCA
 E L A M—Ed Latino Americana de Musica Ltda, see Mundo Musical

Emblema Ed, see Equipe
 Equipe Producoes Musicas, Rua Sao Francisco Xavier 961 20000 Rio de Janeiro Tel (021) 264-4902, 254-4212
Affiliate: Emblema Ed
 Falcao Ed (UBC) Rua Otavio Correia 202/102, 20000 Rio de Janeiro Tel (021) 246-7214 Pres Wilson F Falcao, Gen Mgr Ilka F Brito
Affiliate: Ed Campeao (SBACEM)
Int'l firms represented: R Barbey (Belgium), Beat (Italy)
Int'l reps.: Italy (Beat), Japan (Nicolme), Mexico (Panamusical), Portugal (Valentim de Carvalho), Venezuela (Orbe)

Ferman (Ed Musical), see TC
 Fermata do Brasil Ltda (UBC), Av Ipiranga 1123, 01039 Sao Paulo Tel (011) 237-2660 Pres Enrique Lebendig, Mgr Juvenal Fernandes, Import Dept Mgr David Herbert Vogel
Int'l reps.: Switzerland (International Melodies Geneve), USA (Bendig)

Genial Ltda (Ed), see Mundo Musical
 Gapa (Eds Musicas), see Intersong
 Helo Ltda (Ed Musicas), see Intersong
 ITAIPU Ltda (ASCAP), Av Rio Branco 277, Rms 1701/2, 20000 Rio de Janeiro Tel 242-7369, 222-5106 Cable TURNTABLE
Affiliates: Ed Cobra (SICAM), Eds Marajoara Ltd (SADEMBRA), Eds Tapajós Ltd (SICAM), Ed Templo (SBACEM)
Int'l firms represented: EMI Publ'g Cos (UK), Pathe Marconi (France), Red Bus (UK), Rondor (USA), La Voce del Padrone (Italy)
Int'l rep.: Worldwide (EMI group)

Intersong Ltda (Eds), Av Rio Branco 277, Grupo 710, Rio de Janeiro Tel (021) 252-2502/6549 Cable EDISINTER Gen Mgr Jose Loureiro
Affiliates: Eds Musicas Gapa, Eds Musicas Helo Ltda, Eds Musicas Pergola Ltda, Eds Musicas Pipoca, Eds Musicas Saturno Ltda, Eds Musicas Zoom, Eds Musicas Zorra
Int'l firms represented: ATV, Aurelia, Carlin, Chappell, Charisma group, Famous Use, Gamba, T B Harms.

International Music-Record-Tape Section

Dist Sales Dir A V Dunseith Promo Dir C Camilleri
Creative Servs Mgr S McNeill
Branches: Calgary, Alta., 4624 Manitoba Rd SE
Postal Code T2G 4B8 Tel (403) 2B7 1322 Mgr W
Franchuk—Vancouver, B.C., 8167 Main at Marine
Postal Code V5X 3L2 Tel (604) 327-0291 Mgr W
Bouvette—St. Laurent, P.Q., 117 Montee de Liesse
Postal Code H4S 1J4 Tel (514) 342 2231 CBS
Disques Dir J Desjardins
Labels: (Owned) CBS Columbia, Columbia Legacy col-
lection Columbia Masterworks Epic Odyssey Okeh
(distributed) Aquitaine Blue Sky Caribou Douglas
Gamble Invictus Kirshner Monument Mums Phila
delphia Int I. Sound Stage 7 T-Neck TSOP Thunder
True North Virgin
Condor Music Corp Ltd 1145 Bellamy Rd N Unit 20
Scarborough Ont M1H 1H5 Tel (416) 438 9211
Pres Lonnie Salazar Nat I A&R Mgr Bob Spooner
Nat I Adv Mgr Jack Hosier
Labels: (Owned) Buckshot Condor Crown ICA Mara
thon
Contempo see Polydor
Contour, see Polydor
Copacabana, see RCA
Coral see MCA
Corner Store, see Quality
Cosmic Recs of Canada, 292 Lorraine Dr Baie d Urfe P Q
H9X 2R1 Tel (514) 457-5959 Pres & A&R Dir
Hugh D Dixon VP & Controller Clementine Dixon
Promo Co-ord C M A van Ogtrop
Labels: (Owned) Cosmic DED Happinessville, Nemo
Pamplemousse
Cotillon, see WEA
Creole, see Boot
Crisch, see A&M
Crossover see London
Crown, see Condor
Cycle, see MCA
Cynda, see Boot & London
D E D, see Cosmic
D J O, see Mellow Man
D & M Sound, see Musimart
Daffodil, see GRT
Daisy, see London
Dakar, see London
Damon Prod n Ltd., 6B44 76 Ave Edmonton Alta T6B
OAB Tel (403) 465 1071 Telex 037 3764 Pres
A&R & Prod r Garry L McDonald Sec y-Treas Wallis
Petruk (Distributed by Boot & London)
Labels: (Owned) Damon, Mustard
Danse-Bec, see Trans-Canada
Daran see Mellow Man
Dark Horse, see A&M
Dash see RCA
Debut, see Polydor
De-Lite, see GRT
Delmark see Canadian Music
Denali, see Doug Hutton
Deram, see London
Desmar see Musimart
Deutsche Grammophon see Polydor
De Wolfe see Canadian Music
Dial, see Polydor
DiscReet, see WEA
Dolphin see Boot
Dominion, see Canadian Music & London
Dorado Recs, 3B17 W 26 Ave, Vancouver B C V6S 1P3
Tel (604) 224-0B50 Pres Rudi Peichert A&R Dir
Gregory Stewart, Sales & Promo Mgr Len Brown (Dis-
tributed by Quality)
Douglas, see Columbia
Drive, see RCA
Duck Call, see Rebel
Dynamac Communications Int I 333 Riverside Dr Suite
911, St Lambert, P Q J4P 1A9 Tel (514) 465-2500
Gen Mgr, Adv. Sales & Promo Dir Dave Leonard
Labels: (Owned) Dynamac, Monticana
Dynasty, see Musimart
E A R, see Quality
E C M, see Polydor
E M I, see Capitol
E S P, see Musimart
Echanson, see London
Eden, see London
Edmonton, see Canadian Music
Egg, see Lip Service
Elektra, see WEA
Ember see Quality
Embryo, see WEA
Empire, see Musimart
Epic, see Columbia
Equinox, see RCA
Erato, see RCA
Eurotone, see Musimart
Event, see Polydor
Everest, see Pickwick
Evolution, see Quality
Expo Recs of Canada (div of Dipper 7 Ents) 1414 Hillside
Ave Suite 101, Victoria B C V8T 2B8 Tel (604)
595-473B Owner Lou Jean Mollin Gen Mgr John
Tracy, Sales Mgr Bob Paul Mollin
Fairmount, see Musimart
Faith, see Praise
Famous Charisma, see WEA
Famous Personality see Musimart
Fantasy, see GRT & Musimart
Fantel, see Trans Canada
Federal see Boot
Festival see Archambault & GRT
Festival of Hits, see Polydor
Fidelity Sound see Canadian Music
Fiesta Rec Corp of Canada 1420 Sherbrooke St W Mon-
treal P Q
Home office: USA
57th Street Entertainment see RCA
Fleur, see Trans-Canada
Flying Dutchman, see RCA
Flying Fish, see Musimart
Fontana, see London
Formule 1, see RCA

Four Star, see London
Foxy Lady see Mellow Man
Franco see Trans-Canada
Funkebec, see London
Fun Time see Rada
G N P Crescendo, see MCA
G R T of Canada Ltd 3B16 Victoria Park Ave Willowdale
Ont M2H 3H7 Tel (416) 497-2340 Pres Ross B
Reynolds Nat I Sales Mgr Jim Corbett, Nat I Promo
Mgr Jeff Burns Ontario Promo Mgr Dave Paget
Controller Larry T Dennis, Prod n & Inventory Control
Mgr Norma McLellan
Branches: Calgary, Alta., B20 16 Ave SW Postal
Code T2R 0S9 Tel (403) 271-5475—Montreal,
P.Q., 59 W St James St Suite 701 Tel (514) B44-
6657 Mgr Ken Dion
Home office: USA
Labels: (Owned) GRT (licensed domestic) Axe, Daffo-
dil, (licensed foreign) ABC, ABC-Blue Thumb, ABC-Dot,
ABC-Dunhill, ABC-Impulse, ABC-Westminster, Anchor
(all USA), America (France), Charisma (UK), Festi-
val (France), Granite (USA), HardCore (USA); In-
crease (USA), Janus (USA), Musidisc (France) Pass-
port (USA), Roulette (USA), Shadybrook (USA), Sire
(USA) Sound Bird (USA), 20th Century (USA) (distrib-
uted-not licensed) Bang (USA), Barnaby (USA) Cadet
(USA), Checker (USA) Chess (USA), De-Lite (USA), Fan-
tasy (tape only) (USA) Island (UK USA) Smile
Gaiety Recs Ltd 55 S Cumberland St Thunder Bay, Ont
P7B 2T6 Tel (807) 344 7963 Pres, A&R, Pub &
Promo Don Grashy, VP, A&R, Sales & Mktg Mgr
Charles Williams
Gala see Pickwick
Galaxie, see Trans-Canada
Galaxy Recs & Tapes Ltd 744 Polson Ave Winnipeg,
Man R2X 1M2 Tel (204) 5B9-1B76
Gamble, see Columbia
Gamma Recs Ltd., 3B9 St Paul St W Montreal P Q H2Y
2AB Tel (514) 2B8-0242 Cable GAMREC Gen Dir,
A&R & Int I Daniel Lazare Pres & Sales Mgr Jack La-
zare Promo Dir Michel Corriveau (Distributed by Lon-
don) (SEE ADVERTISEMENT)
Gateway, see Musimart
Generation see Boot
Glades, see RCA
Gold, see Van-Los
Golden, see London
Golde Soul see Mellow Man
Goldfish, see London
Gold Seal, see RCA
Good Earth see RCA
Gordy see Motown
Granite see GRT
Grateful Dead see WEA
Grecan see Rebel
Groove Merchant, see Quality
Grunt see RCA
Gryphon see RCA
Guide Int Ie see Archambault
H & L, see Quality
Haida, see A&M
Happinessville see Cosmic
Happy Tunes see Musimart
HardCore see GRT
Harvest see Capitol
Hawk see Boot
Headline see London
Heartwarming see Praise
Heliodor see Polydor
Hi see London
Hickory see London
Hi Energy see Mellow Man
Hilltop see Pickwick
Hit see Boot
Hitsville see Motown
Horizon see A&M
Doug Hutton Music 149 Hearthstone Edmonton Alta Tel
(403) 436-300B Gen Mgr Doug Hutton
Label: Denali
I C A see Condor
Ice see London
Image, see Transworld
Image VII see Word
Impact see Praise
Improv see RCA
Increase see GRT
Inter Global Music see London
Invicta see Boot
Invictus see Columbia
Is Dee One see Mellow Man
Island see GRT
J A S see Musimart
J M I see Boot
Jane see Polydor
Janus see GRT
Janz see Word
Jaune, see Transworld
Ja Wes see Mellow Man
Jazz Archives see Musimart
Jazz-Men, see Musimart
Jazz Showcase see Musimart
Jazz see Musimart
Joyce see Musimart
Jupiter see Attic
K Tel Int I 1670 Inkster Blvd Winnipeg Man R2X 2WB
Tel (204) 633 8B60 Telex 07 5B7597 Gen Sales
Mgr Morley Myren
Branch: Montreal, P.Q., 6665 St James St W Tel
(514) 4B7-23B2 Telex 05 26B800 Exec VP Jack
Korenstein
Home office: USA
Kama Sutra see Quality
Kanata see Quality
Kang; see Quality
Kayvette see RCA
Kebec Disc 2322 Sherbrooke E Montreal P Q H2K 1E5



the
peer-southern
world
organization

ARGENTINA
Editorial Argentina De Musica
International, S. De R. Ltda.

AUSTRALIA
Southern Music Pub. Co. (A/Asia)
Pty. Ltd./Peer International Pty. Ltd.

AUSTRIA
Southern Music G.M.B.H. WEIN

BELGIUM
Southern Music (Belgium) S.A.

BRAZIL
Editora De Musica Brasileira E
Internacional S.A.

CANADA
Southern Music Pub. Co. (Canada) Ltd./
Peer International (Canada) Ltd.

CHILE
Rep: Sra. Zoraida Villalobos

COLOMBIA
Peer De Colombia Ltda.

FRANCE
Societe D'Editions Musicales
Internationales/Les Nouvelles
Editions Meridian

GERMANY
*Peer Musikverlag G.M.B.H./
Edition Marbot G.M.B.H.

GREAT BRITAIN
Southern Music Pub. Co. Ltd.
Spark Records Ltd.

HOLLAND
Holland Music B.V.

ITALY
Edizioni Southern Music SRL/
Peer Italiana Edizioni Musicali SRL/
Spark Italiana SRL

JAPAN
Southern Music Pub. Co. (Japan) Ltd.

MEXICO
Editorial Mexicana De Musica
Internacional, S.A./Promotora Hispano
Americana De Musica, S.A./Melodias
Universales, S.A.

NEW ZEALAND
Southern Music Pub. Co. (A/Asia) Pty. Ltd.

PUERTO RICO
Peer International Corporation of
Puerto Rico

SOUTH AFRICA
Southern Music Pub. Co. (South
Africa) (Pty.) Ltd.

SPAIN
Southern Music Espanola, S.A.

SWEDEN
Southern Music A.B.

SWITZERLAND
Southern Music A.G.

UNITED STATES
Southern Music Pub. Co. Inc./
Peer International Corporation

VENEZUELA
Rep: Sr. Alfonso Sanchez Lopez
*European Professional Manager
HERR KLAUS-MICHAEL KARNSTEDT

Monique I. Peer
PRESIDENT

Ralph Peer, II
VICE-PRESIDENT

Mario Conti
VICE-PRESIDENT

Canada

International Music-Record-Tape Section

Canada

Tel (514) 527 8668 Pres Guy Latraverse Gen Mgr Gilles Talbot (Distributed by Trans-Canada)
Int'l rep.: France (RCA)

Kiraly see Boot
Kirshner see Columbia
Kudu see CTI
L T G Exchange see RCA
Lamb & Lion, see Word
Laser, see Rada
Lasso see Rada
Legacy, see Rebel
Legend see MCA
Let s Sing see Musmart
Liberty see UA
Lifesong, see Polydor
Light see Word
Lip Service Studio Prod ns Ltd, 216 Carlton St., Toronto, Ont M5A 2L1 Tel (416) 967-1906 Pres David Marsden, Gen Mgr Ian Ross Sales Mgr Dick McFarland, Prod r Lindsay Gillespie
Label: (Owned) Egg

Little David, see WEA
London Bobby Entertainment Ltd 9 Hilliard Pl Weston Ont M9R 2N1 Tel (416) 244-3111 Pres H Robert Smith, Sales Mgr Thomas W Atkins
Labels: (Owned) British

London Recs of Canada (1967) Ltd., 6265 Cote de Liesse, St Laurent, P Q H4T 1C3 Tel (514) 341-5350 Telex 05-6832 Pres F C Jamieson VP A Koury, Mktg Dir K Verdoni, Nat'l Promo Mgr G Chalmers, Classical & Import Div Mgr F Dans French Div Mgr Y Dufresne, Creative Servs A Guadagno Eastern Reg'l Mktg Mgr J Dufour Local Opns Mgr F Refica & Local Sales Mgr Y Dupuis Local Promo Rep L Hahn

Branches: Calgary, Alta., 429 Manitou Rd SE Postal Code T2G 4C2 Tel (403) 243-1313 Telex 03B-22572 Western Mktg Mgr A. Bilodeau Opns Mgr P Helton, Promo Reps G Dave T Cairns—Burnaby, B.C., 3166 Lake City Way Postal Code V5A 3A4 Tel (604) 298-6471 Telex 043-54544 Mgr O Jones Sales Mgr A Kelsey Promo Rep M Hertslet—Winnipeg, Man., 23 Keith Rd Postal Code R3H 0H7 Tel (204) 633-6607 Telex 0757695 Mgr G Young, Promo Rep B Anderson—Scarborough, Ont., 1630 Midland Ave Postal Code M1P 3C2 Tel (416) 755-3373 Telex 02-2830 Mgr A Beaudin Promo Rep D Elliot—Quebec City, P.Q., 1303 Rue Conway Postal Code G1J 3S3 Tel (418) 529-0261 Telex 011-3799 Mgr F Refica Sales rep G Alain

Labels: Aavalanche, Abkco (tape only) Able Ace of Clubs Ace of Diamonds Aredade Amber Argo Artists of America Attic Banff, Beltona Black Jazz Boot Brunswick, Canadian Cavalcade, Caprice, Celtic, Cross-over, Cynda Daisy Dakar Damon Deram Dominion Echanson Eden Fontana Four Star Funkebec Gamma, Golden Goldfish Headline, Hi Hickory Ice Inter Global Music, London Manibelle Melbourne Morning, Mustard L Oiseau-Lyre Ovaton Parrot, Phase 4 Philips Philo Project 3 Raunch Rodeo Societe Francaise du Son Spark Stereo Treasury Stony Plain, Tangerine Taurus, Telefunken, Threshold Vertigo VIP, Vogue

Lotus see RCA
Love, see Transworld
Lyns see RCA
MCA Recs (Canada) (div of MCA Canada Ltd.) 2450 Victoria Park Ave, Willowdale Ont M2J 4A2 Tel (416) 491-3000 TWX 610-492-5204 Telex 06-966876 VP Richard Bibby Nat'l Sales Mgr Alan Reid Nat'l Promo Mgr Scott Richards, Local Sales Mgr Leo DeRocher Local Promo Randy Sharrard

Branches: Calgary, Alta., 5737 Burbank Rd SE Postal Code T2H 1Z5 Tel (403) 253-0401 Sales Mgr George Burns—Vancouver, B.C., 2182 W 12 Ave Postal Code V6K 2N4 Tel (604) 736-3355 Sales Mgr William Tait Promo Mgr B Ryman—Winnipeg, Man., 365 Hargrave St Postal Code R3B 2K3 Tel (204) 942-2413 Sales Mgr J Skelly—St. Laurent, P.Q., B400 Cote de Liesse Rd Postal Code H4T 1G7 Tel (514) 341-4640 Sales Mgr Bob Johnston

Labels: (Owned) Coral budget, MCA, Vocalion (distributed) Cycle, GNP Crescendo, Legend, Rocket, Shelter, State Tally Track

M G M see Polydor
M W C, see Quality
Mace, see Musmart
Magique, see Trans Canada

Makossa see Musmart
Malaco see RCA
Manibelle see London
Manna Recs PO Box 6900 Vancouver BC V6B 4B5 Mgr Jerry Schott
Home office: USA

Marathon see Concord
Mega see Quality
Melbourne see Rodeo & London
Mellow Man Recs PO Box 4014 Postal Sta A Toronto Ont M5W 1H8 Tel (416) 274-9271 Pres William Moran VP & Sales Mgr L Moran, Gen Mgr & A&R D Butler
Labels: Foxy Lady, Hi Energy, Mellow Man OK Powder Puff Rapper, Rufus (licensed domestic) Golde Soul, Is-Dee-One (licensed foreign) DJO Daran Ja-Ves O Retta, Rap (all USA)

Melodiya Angel, see Capitol
Mercury see Polydor
Mericana, see RCA
Meys, see Barclay
Midland Int'l see RCA
Milestone, see Musmart

Brian Millan Music Corp PO Box 1322, Sta B, 1250 University St., Montreal P Q H3B 3K9 Tel (514) 288-8191 Cable BMUSIC Telex 055-60027 Pres Brian Millan, VP Ben Gyselinc Treas Alberta Hatch, Sales & Prod Div Mgr All Ripper
Home office: Belgium, Baltic-Brian Millan Int'l Foundations

Labels: (Owned) American Century, Soul Vista Int'l rep.: USA (Nationwide Sound)
Mini, see RCA
Mimic see Musmart

Mirage, see Trans-Canada
Mr Pickwick, see Pickwick
Mistletoe, see Musmart
Mojo, see Musmart
Monticana, see Dynacom
Montreal, see Avanti
Monument see Columbia
Moon see SRO
Moose-Call, see Rebel
Morning see London

Motown Recs Canada Ltd 1960 Ellesmere Rd Unit 9 Scarborough Ont M1H 2V9 Tel (416) 438-2855 VP & Mng Dir Ron Newman Sales & Promo Reps Jerry Hochberg Cliff Johnson
Labels: (Owned) Black Forum Gordy Hitsville Motown Mowest Prodral Rare Earth Soul Tamla

Mountain Dew see Musmart
Mowest see Motown
Mums see Columbia
Muse see Capitol
Mushroom Recs 1234 W Sixth Ave Vancouver, B C V6H 1A5 Tel (604) 736 7207

Music Masters see Musmart
Music Minus One, see Canadian Music & Musmart
Muscor, see Quality
Musidisc, see Archambault & GRT

Musmart Ltd 970 McEachran Ave Outremont P Q H2V 3E3 Tel (514) 273 8354 Cable MUSCAN Telex 01-26456 Pres George Erick Gen & Sales Mgr Jack Inhaber Nat'l Promo Dir Michael Kordupel
Branches: Vancouver, B.C., 2737 W 21 Ave Postal Code V6L 1K4 Tel (604) 738-3901 Mgr Stan Levy—Brampton, Ont., 210 Rutherford Rd Postal Code L6V 2X9 Tel (416) 453 4285 Mgr Alan Freedman—Toronto, Ont., 2400 Bathurst St Postal Code M6B 2Y7 Tel (416) 781-4893 Mgr Ben Michaels

Labels: (Owned) Pierrrot Planet (distributed) Advent Alligator Altona (tape only) Apon Audio House Berlitz Bis Black & Blue, Blue Canyon Blue Labor Buckboard Cabot Candide Chairman Choice Classic Jazz D&M Sound, Desmar, Dynasty, ESP, Empire, Euronote, Fairmont Famous Personality Fantasy Flying Fish Gateway, Happy Tunes JAS, Jazz Archives, Jazz-Men, Jazz Showcase, Jazz, Joyce Let s Sing Mace, Makossa (Ed.) Milestone Mimic Mistletoe Mojo Mountain Dew Music Masters Music Minus One Muskadine Nocturne Onyx, Orbit (tape only) PBR Int'l, Panorama, Pelican Peter Pan Phoenix Jazz Prestige, Rego Roper, Rumbleseat SFFF Sackville Sheba Sheffield Silver Swan, Snocan Spolitee Springboard, Stash, Strata-East Supremacy Tilton Tikva Tinkerbell Trip Turnabout, Upfront Vee Jay Vetco Vox Xanadu Zap

Muskadine see Musmart
Mustard, see Damon Boot & London
Myrrh see Word
Nemo see Cosmic
Nemperor, see WEA
Nimbus 9, see RCA
Nocturne, see Musmart
Nonesuch see WEA
Le Nordet, see Trans-Canada
Nova see RCA
NuSong see Rada
O K, see Mellow Man
Oasis see Quality
Ode see A&M
Odyssey see Columbia
L Oiseau-Lyre see London
Okeh, see Columbia
Old Timey see Canadian Music
Onyx see Musmart

Option, see Transworld
Orbit, see Musmart
O Retta, see Mellow Man
Oui, see Transworld
Oure-Mer see RCA
Ovation see London
P B R Int'l, see Musmart
P M see Post Meridien
Pablo see RCA
Pacha, see Trans-Canada
Palette see Boot
Pamplemousse, see Cosmic
Panorama, see Musmart

Pantin, see Trans Canada
Paraplues see WEA
Parrot, see London
Passe-Temps see Trans-Canada
Passport see GRT
Pathe, see Capitol
Pausa, see UA
Pelican see Musmart
Penny Farthing see A&M
People, see Polydor
Periwinkle Recs 1262 Don Mills Rd Suite 3A Don Mills Ont M3B 2W7 Tel (416) 445-0878 444-1941 Owner Art Snider

Peter Pan see Musmart
Phantom see RCA
Phase 4 see London
Philadelphia Int'l, see Columbia
Philips, see London
Philo see London
Phoenix Jazz see Musmart
Pickwick Recs of Canada Ltd 106-108 McMaster Ave Ajax Ont L1S 2E7 Tel (416) 683-1466 Telex 06-981378 VP & Gen Mgr John E Leetham Sales Mgr Tom Irvine
Labels: (Owned) Hilltop, Mr Pickwick, Pickwick, (licensed) Camden, Everest, Gala, Sesame Street.

Pierrot, see Musmart
Plain Song, see Stony Plain
Planet, see Musmart
Plantation see Quality
Play, see Boot
Playboy, see Quality
Pleade, see Archambault & Polydor

Polydor Ltd 6000 Cote de Liesse St Laurent P Q H4T 1E3 Tel (514) 739-2701 Cable POLYDISC Telex 01-26546 Pres Tim Harrold, VP Mktg & Sales Dieter Radecki, A&R Dir Peter Horvath, Classical Dir Vas Pollakis, Nat'l Promo Mgr David Brodeur, Special Sales Mgr Pierre Fyle Imports & Tape Mktg Mgr Michael Hoppe, Press Officer Saly Murphy
Sales offices: Calgary, Alta., PO Box 9531 Postal Code T2P 2W6 B90 Bow Valley Square 202 Sixth Ave SW Postal Code T2P 2R9 Tel (403) 265-5007 Telex 03-B21859 Mgr Mike Stech—Vancouver, B.C., 805 W Broadway Mezzanine Postal Code V5Z 1K1 Tel (604) 873-2466 Telex 045-4410 Mgr Peter Behnke Promo Mark Hodes—Toronto, Ont., 2264 Lake Shore Blvd W Postal Code MBV 1A9 Tel (416) 252-5426 Telex 06-967755 Mgrs Al Elias Ken Graydon Promo Lori Bruner

Labels: (Owned) Archiv (Germany) Contour Debut (Germany) Deutsche Grammophon (Germany), Festival of Hits (Germany) Heliodor (Germany) MGM (USA) Mercury (USA) Polydor Privilege (Germany) Verve (licensed domestic) Pleade Wam (licensed foreign) All Platinum (USA) BBC (UK) Claridge (USA) Contempo (UK) Dial (USA) ECM (Germany) Event (USA) Jane (USA), Lifesong (USA) Mercury Golden Imports (Netherlands) Mercury Jazz Masters (Netherlands) People (USA) RSO (USA), Salsoul (USA) Scepter (USA) Silver Blue (USA) Smash (USA) Sound Gems (USA) Spring (USA), Stang (USA) UK (UK) Turbo (USA) Vibration (USA), Wand (USA) (distributed-not licensed) Barclay Hiviera, Voyage

Poppy, see Quality
Pops Update see Rada
Post Meridien Prod ns Ltd PO Box 103 Sta A Toronto Ont M5W 1A2 Tel (416) 534 7951 Gen & Sales Mgr Lois Oki
Label: (Owned) PM
Home office: USA PM

Powder Puff see Mellow Man
Power Exchange see RCA
Praise Recs of Canada Ltd 6979 Curragh Ave Burnaby B C V5J 4V6 Tel (604) 434-9611 Mgr Paul Yaro shuk
Branch: Thornhill, Ont., 5B Ronfield Circuit Postal Code L3T 3H5 Sales Mgr Paul Young

Labels: (Owned) Praise (distributed) Faith Heart Warming, Impact
Prestige see Musmart
Private Stock see Quality
Privilege see Polydor
Prodral see Motown
Project 3, see London
Proscenium see Canadian Music

Psi Recs 1747 W Third Ave, Vancouver, B C V6J 1K7 Tel (604) 732-3761 Pres J Plouride Gen Mgr Robin Spurgin Sales Mgr Don Steele
Purple, see Attic
Quality Recs Ltd 380 Birchmount Rd Scarborough Ont M1K 1M7 Tel (416) 698-5511 Pres George R Struth, VP Finance Howard J Hayman A&R Dir Bob Morten VP Mktg Jack Vermeer VP Mfg Ronald P Gardner

Branches: Winnipeg, Man., Galt Bldg 4th Fl Postal Code R3B 0R7 Tel (204) 943-6563 Mgr Chuck Porter—Toronto, Ont., 130 Mack Ave Postal Code M1L 1N3 Tel (416) 698-5643 Mgr Jack Vermeer, Promo Gene Lew—Montreal, P.Q., 2215 Beaconsfield Ave Postal Code H4A 2G9 Tel (514) 481-1167 Mgr Clement Dufresne Promo Nicole Du Four

Labels: (Owned) Quality Barry Birchmont Celebration Reo Ringside (distributed) AVI Attarack Broadland Buddha Casablanca, Champlain Charisma Chelsea Chocolate City Corner Store Dorado EAR Ember, Evolution, Groove Merchant H&L Kama Sutra Kanata Kang MWC Mega Muscor, Oasis Plantation, Playboy Poppy, Private Stock Ranwood Right On, Rising, Roxbury, Rubber Bullet, SSS Int'l, Semaphore, Skyline Southwind Sun

RCA Ltd, 101 Duncan Mill Rd Suite 300 Don Mills Ont M3B 1Z3 Tel (416) 449-9500 Telex 06-966577 TWX 610-492-4746 VP & Gen Mgr Ed Preston Central & Eastern Opns Mgr Andy Nagy Western Opns Mgr Uwe Schnack
Labels: (Owned) Bluebird (USA), Canada Int'l, Gold Seal (USA), Lotus Lyrns RCA (USA) Red Seal (USA) Vault Treasure (USA) Victor (USA), Victrola (USA), (li-

Morning Music Ltd.

Your Canadian Connection

1343 Matheson Blvd. W.

Mississauga, Ontario L4W 1R1

Tel: (416) 625-2676

Contact Mark Altman
or Jury Krytiuk

licensed domestic) Arpeggio Carrere Formule 1 Nimbus 9 Nova Outre-Mer. Special Tembo (**licensed foreign**) Alston (USA) Ariola America (USA) Ariola GTO (USA), **Black & White** (France), Blue Candle (USA), Blues time (France) Cat (USA) Colgems (USA) Copacabana (Brazil) Dash (USA) Drive (USA) Equinox (USA) Erato (France) 57th Street Entertainment (USA) Flying Dutchman (USA), Glades (USA), Good Earth (USA) Grunt (USA), Gryphon (USA) Improv (USA) Kayvette (USA), LTG Exchange (USA), Malaco (USA) Mericana (USA), Midland Int'l (USA), Mini (USA) Pablo (USA) Phantom (USA), Power Exchange (UK) Salsoul (USA) Shannon (USA) Shield (USA) Signature (USA) Soul Train (USA) TK (USA) Bob Thiele Music (USA) Tom Cat (USA) Utopia (USA) Westbound (USA) Windsong (USA)

R S O. see Polydor

Rada Rec Pressings Ltd PO Box 2199 Vancouver B C V6B 3V7 Tel (604) 688-1820 Pres John Rodney VP Opns Evelyn Rodney
Labels: (**Owned**) Rada. Ranch House Laser Lassoo (**distributed**) Charity, Circa, Fun Time, NuSong, Pops Update, Sun Dance

Radar. see Van-Los

Raglan. see Canadian Music

Rampage Int'l Prod ns 526 Queen St E Toronto, Ont M5A 1V2 Tel (416) 363-7208 Pres Jack Kane VP Jack Morrow Gen Mgr John Nash Sales Mgr T T Kalas (Distributed by United Artists)

Ranch House see Rada

Ranwood see Quality

Rap. see Mellow Man

Rapper see Mellow Man

Rare Earth see Motown

Raunch Recs 120 Avenue Rd Toronto Ont M5R 2H4 Tel (416) 964-2119 Cable TALENTLAW Telex 06 23630 A&R Dir & Int'l Paul Hoffert Mktg Dir Bruce Bell Adv George Nyklchuck (Distributed by London)

Rebel Recs of Canada PO Box 32 Willowdale Ont M2N 5S7 Tel (416) 422-0928 425-6961 Pres Gen Mgr & A&R Dir John C Irvine VP Sales & Mktg Paul D Clark VP Int'l Rene Piche
Branch: **Pierrefonds, P.Q.**, 4382 Circle Rd Postal Code H9H 2G9 Tel (514) 626 2731 VP Quebec Sales Diane Valois Sales & Promo Mgr Donald La-Flamme
Int'l branch: USA
Labels: (**Owned**) Boo Duck Call Grecan Legacy Moose-Call Rebel Rebel Canada (Licensed) Riga (Latvia)

Red Rubber see Van-Los

Red Seal see RCA

Rego see Musmart

Rejoice see Canadian Music Sales

Release. see Boot

Reo see Quality

Reprise see WEA

Riga see Rebel

Right On see Quality

Ringside. see Quality

Rising. see Champlain & Quality

Riviera see Barclay & Polydor

Rocket see MCA

Rodeo Recs Ltd PO Box 651 Peterborough Ont K9J 6Z8 Tel (705) 944-5341 Pres & Adv George Taylor VP Grace V Taylor (Distributed by London)
Labels: (**Owned**) Rodeo Rodeo Int'l Banff Canadian Cavalcade Caprice Celtic Melbourne

Rolling Stones see WEA

Roper see Musmart

Roulette see GRT

Roxbury see Quality

Royalty Recs of Canada Ltd 9229 58 Ave Edmonton Alta T6E 0B7 Tel (403) 436 0665 Pres Jack Dubasz VP & A&R R Harlan Smith Sales Mgr Ian F Douglas

Rubber Bullet. see Axe & Quality

Rufus. see Mellow Man

Rumbleseat. see Musmart

S F F P. see Musmart

S G M Recs Ltd PO Box 34374, Sta D, Vancouver, B C V6J 4P3 Tel (604) 879-7255 Pres & Gen Mgr Stan Cayer, Sales Mgr Mel Gordon

S P P S. see Trans-Canada

S R O Prod ns (1975) Inc., 55 Glencameron Rd., No 201 Thornhill, Ont L3T 1P2 Tel (416) 881-3212 Co-Pres Vic Wilson, Ray Danniela, Mng Dir Tom Berry
Labels: (**Owned**) Taurus (distributed by London), Moon

S S S Int'l. see Quality

Sackville Recs, 893 Yonge St., Toronto, Ont M4W 2H2 Tel (416) 929-5065 Sales & Mktg John Norris Pub & Adv William E Smith (Distributed by Musmart)
Int'l reps.: Australia (Jazz Down Under), France (Sun) Germany (Enja), Italy (Hi-Fi), Japan (Shinsei), Scandinavia (Steeplechase), Switzerland (Disco Club), UK (Spotlite), USA (Tant)

Sacred. see Word

Sacred Songs. see Word

Sage. see Transworld

Salsoul. see RCA & Polydor

Salvation. see CTI

San Francisco. see WEA

Sara Ellen Music Ltd, 52B Queen St E, Toronto, Ont M5A 1V2 Tel (416) 863-2858 Pres Sara Ellen Dunlop, Shirley Stonehouse, Gen Mgr Shirley Stonehouse
Label: (**Owned**) Sara Ellen's Homemade Recs

Sass. see Avanti

Scepter. see Polydor

Scope. see World

Select. see Archambault

Semaphore. see Quality

Seraphim. see Capitol

Sesame Street. see Pickwick

Shadybrook. see GRT

Shannon. see RCA

Sheba. see Musmart

Sheffield. see Musmart

Shelter. see MCA

Shield. see RCA

Signature. see RCA

Silver Blue. see Polydor

Silver Swan. see Musmart

Sire. see GRT

Skyline. see Quality

Smash. see Polydor

Smile Recs (div of Northern Light & Sound Entertainment Corp.), 1659 Bayview Ave., Toronto, Ont M4G 3C1 Tel (416) 485-1157 Pres David Coutts, VP John Watt (Distributed by GRT)
Int'l reps Australia & New Zealand (RCA), Japan (Disc Centre)

Snocan. see Musmart

Societe Francaise du Son. See London

Solo. see Boot

Soul. see Motown

Soul Prod'ns. see Boot

Soul Train. see RCA

Soul Vista. see Brian Millan

Soundaround. see Calart

Sound Bird. see GRT

Sound Gems. see Polydor

Sound Stage 7. see Columbia

Southwind. see Quality

Spark Recs (Canada) Ltd., 4 New St Suite 107, Toronto, Ont M5R 1P6 Tel (416) 924-5781 Cable SOUTH-MUSIC Mng Dir Matthew Heft (Distributed by London)

Special. see RCA

Spectrum. see Transworld

Spotlite. see Musmart

Spring. see Polydor

Springboard. see Musmart

Springwater Prod'ns Ltd., 56 Clinton St Guelph Ont N1H 5G5 Tel (519) 824-7885 Pres Homer Hogan, VP Dorothy Hogan
Int'l branch: USA
Square Sounds. see Van-Los

Stang. see Polydor

Stash. see Musmart

State. see MCA

Stereocord of Canada, 537 Raglan Rd., Winnipeg, Man R3G 3E4 Tel (204) 783-4802 Mgr John G Kroiker

Stereo Treasury. see London

Stoneway. see Boot

Stony Plain Rec g Co Ltd., 5711 106 Ave Edmonton Alta T6A 1G1 Tel (403) 465-7106 Mng Dir Hoiger Petersen, Dirs Alvin Jahns, Tommy Banks
Labels: (**Owned**) Stony Plain (distributed by London), Plain Song

Strata-East see Musmart

Studio SM. see Archambault

Summit. see Wozd

Summus. see Boot

Sun. see Quality

Sun Dance. see Rada

Sunset. see UA

Supremacy. see Musmart

T. K. see RCA

T-Neck. see Columbia

T. S O P. see Columbia

Tally. see MCA

Tamia. see Motown

Tangerine. see London

Taurus. see SRO & London

Telefunken. see London

Telstar. see Boot

Tembo. see RCA

Bob Thiele Music. see RCA

Three Brothers. see CTI

Threshold. see London

Thunder. see Columbia

Tifton. see Musmart

Tikva. see Musmart

Tinkerbell. see Musmart

Tom Cat. see RCA

Totem. see Trans-Canada

Track. see MCA

Trans-Canada Musique Serv Inc., 7033 Trans-Canada Hwy., St Laurent, P Q H4T 1S2 Tel (514) 336-7151 Gen Dir Jean-Paul Rickner, Sales Mgr Robert Corbin, Pub Adv & Promo Michel Constantineau
Branches: **Moncton, N.B.**, 105 Glengrove Rd Grove Hamlet Tel (506) 854-7495—**Mont-Joli, P.Q.**, 1706 Jacques Cartier Blvd Postal Code G5H 2W7 Tel (418) 775-2231—**Quebec City, P.Q.**, 2525 Watt St Postal Code G1P 3T2 Tel (418) 651-6512—**Rouyn, P.Q.**, 21 E Gamble Postal Code J9X 3B6 Tel (819) 764-6128
Labels: Abeille, Bonanza, Campus Caparo, Catalogne, Danse-Bec, Fantel, Fleur, Franco, Franco-Elite, Galaxie, Kebec, Disc, Magique, Mirage, Le Nordet, Pacha, Pantin, Passe-Temps, SPPS Totem, Trans-Canada

Transworld Corp., 1230 Montee de Liesse, Montreal P Q H4S 1J4 Tel (514) 336-3110 Pres Art Young, Contact Allen Dalfen
Labels: (**Owned**) Image, Jaune, Love, Option, Qui Sage, Spectrum, Transworld, Transworld Int'l, Zodiac (all French language)

Trip. see Musmart

True North Recs 50 Alexander St No 1404, Toronto, Ont M4Y 1B6 Tel (416) 961-2626 Pres & Prod'r Bernard Finkelstein, VP B C Fiedler, A&R Mgr Bart Schoales (Distributed by Columbia)

Tuesday. see Axe

Turbo. see Polydor

Turnabout. see Musmart

20th Century. see GRT

U A Recs Ltd., 6 Lansing Square, Suite 208, Willowdale Ont M2J 1T8 Tel (416) 491-7552 Pres Stan Kulin A&R Dir Keith Patten, Nat'l Promo Dir Al Matthews (Distributed by Capitol)
Labels: (**Owned**) United Artists, Blue Note Liberty
Sunset (distributed) Pausa

U K. see Polydor

U T C. see Canadian Music

United Artists. see UA

Upfront. see Musmart

Utopia. see RCA

V I P. see London

V L M. see Van-Los

Vanguard. see Capitol

Van-Los Music Int'l Ltd., 173 Pemberton Ave., North Vancouver, B C V7P 2R4 Tel (604) 980-7812 Pres., Sales & Mktg., Tape & Int'l John Rodney, VP, Pub., Adv & Promo Don Marsh VP Technical Ed Jurak, VP Eng'g Pete Crowder
Labels: (**Owned**) Gold, Radar, Red Rubber Square Sounds, VLM

Vault Treasure. see RCA

Vee Jay. see Musmart

Vega. see Archambault

Vertigo. see London

Verve. see Polydor

Velco. see Musmart

Vibration. see Polydor

Victor. see RCA

Victrola. see RCA

Virgin. see Columbia

Vocalion. see MCA

Vogue. see London

Volt. see WEA

Vox. see Musmart

Voyage. see Polydor

W E A Music of Canada Ltd., 1810 Birchmount, Toronto, Ont M1P 2J1 Tel (416) 291-2515 Cable WEAHO Pres Ken Middleton, VP Mktg Don Grant, A&R Gary Muth, Sales Mgr Andy Abbate, Controller, Don Kollar, Bus Affairs Joe Edwards, Opns Mgr John Donaldson, Nat'l Promo Mgr Larry Green
Branches: **Calgary, Alta.**, 4640 Manhattan Rd SE Postal Code T2G 4B5 Tel (403) 243-7164 Mgr Alex Clark—**Vancouver, B.C.**, 40 E Fifth Ave Postal Code V5T 1G8 Tel (604) 879-8681 Mgr Rob Bone—**Winnipeg, Man.**, 24 Stevenson Rd., St James R3H 0H8 Tel (204) 786-6934 Mgr Barry Smith—**Montreal, P.Q.**, 214 Brunswick Blvd., Pointe Claire H9R 1A6 Tel (514) 697-7440 Mgr Jac Chenier
Labels: (**Owned**) Asylum, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Paraplumes, Reprise, Warner Bros. (licensed) Bearsville, Big Tree, Capricorn, Chrysalis, DiscReet, Embryo, Famous Charnisa, Grateful Dead, Little David, Nemperor, Rolling Stones, San Francisco, Volt (all USA)

Wam. see Polydor

Wand. see Polydor

Warner Bros. see WEA

Westbound. see RCA

Wide World. see Boot

Wien Musikproduktion. see Boot

Windsong. see RCA

Wonderworld. see Word

Woodshed Recs Ltd., RR 1, Emsdale, Ont POA 1J0 Tel (705) 636-5684 Pres David Essig, Sec'y-Treas Bruce Reynolds, Pop A&R Dir Ken Palmer, Pub & Promo Dir. Bill Usher

Word Recs Ltd., PO Box 6900, 250 SW Marine Dr., Vancouver, B C V5X 2R5 Tel (604) 321-6785 Pres &

WANT TO EXPORT TO CANADA?

THE MOST SUCCESSFUL,
THE MOST AGGRESSIVE
DISTRIBUTOR OF
IMPORTED RECORDS &
TAPES IN CANADA.

BLUES—BLUE GRASS
CLASSICAL—EDUCATIONAL
ETHNIC—FOLK—INTERNATIONAL
JAZZ—M.O.R.—SPOKEN WORD
ACCESSORIES

For coast-to-coast distribution contact
AARON LIPSIN—MARV DRIMER

ALMADA CORPORATION
380 Craig St. W.
Montreal, Que. Canada H2Y 1J9
(514) 844-1127

International Music-Record-Tape Section

Adv Dir Gerry B Scott, VP J E Scott, Sales & Mktg Phil Crofton, Doug Stark, Don Harbridge
 Branch: London Ont., 152 Wellesley Crescent Postal Code N5V 1J7 Tel (519) 455-2097
 Home office: USA
 Labels: (Owned) Word, Canaan, Image VII, Myrrh, Sacred, (distributed) Century, Janz, Lamb & Lion, Light, Sacred Songs, Summit, Wonderworld
 World Recs (div of Shotgun Gimme Holdings Ltd.), 484 Waterloo St Oshawa, Ont L1H 3X1 Tel (416) 576-0250 Toronto Tel (416) 364-0575 Pres William Hewson, Gen Mgr Bob Stone
 Labels: (Owned) World, Ampersand, Audat, CTL, Cascade, Scope
 Xanadu, see Musmart
 Yazoo, see Canadian Music
 Zap, see Musmart
 Zodiac, see Transworld

● music publishers

A M, see Chappell—Chappell
 A M E Ltd (American Metropolitan Ents Ltd.) (BMI, ASCAP), 3896 Bathurst St, Suite B-3, Downsview, Ont M3H 3N5 Tel (416) 638-2631 Pres E Kassner, Gen Mgr M Illingworth
 Affiliates: Edward Arthur Music Publ'g Corp. Berkshire Music Inc. Broadway Music Corp., Drury Lane Music Corp., Edwards Music Co Inc., Glenbrook Music Corp., Jay Boy Music Corp., Edward Kassner Music Co. (Canada) Ltd. Kingsley Music Corp., Kryder Music Corp. Marian Music Corp., Myers Music Inc. Piccadilly Music Corp., Pintelawn Music Publ'g Co Inc. Rush Music Corp., Saxon Music Corp., Peter Schaeffers Music Corp., Select Music Inc. Sid-Leve Music Corp., Larry Spier (Canada) Ltd., Syndicate Music Inc. Tideland Music Publ'g Corp., Town & Country Music Inc., Tray Music Corp., David Wilkes Music Corp.
 Int'l affiliates: Belgium (Kassner) Brazil (Kassner, Broadway), France (Monica) Germany (AME, Kassner, Broadway), Italy (Kassner), Netherlands (Kassner-Altona), Spain (Kassner) Sweden (Kassner Broadway) UK (Kassner)
 Int'l rep.: USA (Copyright Serv. Bureau)
 Abovewater Music (BMI), see Attic
 Accadia, see Chappell—Chappell
 Act III Music Inc., see Chappell—Chappell
 Addax, see Chappell—Chappell
 Ah! Music, see Chappell—Chappell
 Alexscar Music, see Chappell—Chappell
 Algor Music Ltd (CAPAC), 3724 Yonge St Toronto, Ont M5B 1S6 Tel (416) 597-0066
 Amak Music, see Chappell—Chappell
 American Metropolitan Ents Ltd., see A M E Ltd
 Ample Parking Publ'ns (CAPAC), 576 Huron St., Toronto, Ont M5R 2R7 Tel (416) 922-7541 Execs Ian Guenther, Willi Morrison
 Affiliated firm: BC Music Mgmt
 Affiliate: Savage Slogan Music (BMI)
 Andrew, see Chappell—Frank
 Anglo-Pic Music, see Chappell—Chappell
 Angry Giant, see Chappell—Bergman, Vocco & Conn
 Bobby Anthony Music, see Chappell—Chappell
 Antique Music, see Chappell—Chappell
 Anton Publ'ns, see Chappell—Chappell
 Antrim Music (BMI), PO Box 4486, Vancouver, B.C. Tel (604) 681-8311 Gen Mgr Les Weinstein
 Affiliates: Portrush Music (CAPAC), Shee Gwee Publ'g (BMI)
 Int'l rep.: Worldwide exclusive of Canada & USA (Essex)
 April Music (Canada) Ltd (CAPAC), 234 Eglinton Ave. E Suite 404 Toronto, Ont M4P 1K5 Tel (416) 484-444B Cable COLCORD Dir Wayne Patton Opns Mgr Mrs Vivien E Hicks
 Affiliate: Blackwood Music (Canada) Ltd (BMI)
 Int'l firms represented: April (Australia), France Germany, Israel, Italy, Japan Netherlands, New Zealand Spain, Sweden, South Africa UK, USA, Favorite (Yugoslavia), Melograf (Argentina), Ed Latino Americana (Brazil), Mundo Musical (Central America), Mexico Venezuela
 Int'l reps.: Belgium (April), USA (April, Blackwood)
 Aquarius (CAPAC), 354 Youville St Montreal, P.Q. H2Y 2C3 Tel (514) 284-1001 Pres Terry Flood, Gen Mgr Dan Lazare
 Affiliates: Makhan Publ'g (BMI) Rverson (BMI) Slalom (BMI)
 Archambault Inc. Ed (CAPAC), 500 St Catherine St. E., Montreal, P.Q. H2L 2C6 Tel (514) 849-6201 Cable ARCHMUSIC Co-Owner Rosaire Archambault
 Arko Music, see Chappell—Chappell
 Arlou, see Chappell—Chappell
 Edward Arthur Music Publ'g Corp., see A M E Ltd
 Ascherberg Hopwood & Crew Ltd., see Chappell—Chappell
 Astral Music (BMI) PO Box 34374 Sts D, Vancouver B.C. V6J 4P3 Tel (604) 879-7255 Pres & Prof Mgr Stan Cayer, Gen Mgr Mel Gordon
 Affiliate: Taurus Music (CAPAC)
 Atmosphere Music, see Chappell—Chappell
 Atmosphere Music, see Chappell—Chappell
 Atic Publ'g Group, 350 Davenport Rd., Toronto, Ont M5R 1K8 Tel (416) 922-4114 Pres Alexander Mair
 Affiliates: Abovewater Music (BMI), Canvee Music (CAPAC), Hagood Hardy Music (BMI), Mattawa Music (CAPAC) Mooncat Music (BMI) Pondwater Music (CAPAC)
 Int'l firm represented: ATV (USA)
 Int'l reps.: Australia (Rondor) USA (ATV)
 Audubon, see Chappell—Frank
 Axe Music (CAPAC), 14 Overlea Blvd., Toronto, Ont M4H 1A4 Tel (416) 425-6237 Pres Greg Hambleton, Prof Mgr D Lodge
 Affiliate: Belsize Park Music (BMI)
 Int'l rep.: Australia (Image Recs)
 B C Music Mgmt, 5000 Buchanan St., Suite 601 Montreal, P.Q. H4P 1T5 Tel (514) 738-1160 Pres & Gen Mgr Brian Chater
 Branch: Willowdale, Ont., 80 Forest Manor Dr. Suite

1512 Postal Code M2J 1M6 Tel (416) 492-9954
 Affiliated firm: Ample Parking Music Publ'ns (CAPAC)
 Affiliates: Buchan Music (CAPAC), Debas Music (BMI), Liad Music (BMI) Melbrooke Music (BMI), Melville Music (CAPAC), Slalom Music (BMI)
 Int'l firms represented: Mento (Germany); Derby Music (Netherlands); Barn, Intune, Martin-Coulter, Mews, Mountain, Panache, Valentine (all UK), Hot Egg, Jimmy's, Ragamuffin, Silverhill, Valgroup (all USA)
 Int'l rep.: Australia (Electric)
 B + 3, see Montana
 Bald Mountain, see Chappell—Bregman Vocco & Conn
 Banner Music, see Chappell—Chappell
 Barwin Music, see Chappell—Chappell
 Bedford, see Chappell—Edwin H Morris
 Beechwood Music of Canada, 31 Prince Arthur Ave., Toronto, Ont M5R 1B2 Tel (416) 922-2251 A&R Staff Ass't Michael Docker
 Home office: USA
 Charles Begg, see Chappell—Chappell
 Begonia Melodies Inc. see Chappell—Chappell
 Belinda (Canada) Ltd., see Chappell—Chappell
 Belsize Park Music (BMI), see Axe
 Bennie Benjamin Music, see Chappell—Chappell
 Benton Publ'ns, see Chappell—Chappell
 Berandol Music Ltd (BMI), 11 St Joseph St Toronto, Ont M4Y 1J8 Tel (416) 924-8121 Pres Ralph A Cruickshank, Gen Mgr Graham Coles
 Affiliate: Cee & Cee Music (CAPAC)
 Int'l firms represented: Hargal (USA), Universal (UK)
 Int'l reps.: Australia (Boosey & Hawkes), Japan (Zen-On), UK (Universal)
 Berkshire Music Inc., see A M E Ltd
 Irving Berlin, see Chappell
 Betanne Music Publ'g Co. (CAPAC), see Halben
 Big Beat, see Chappell—Chappell
 Big Heather, see Chappell—Chappell
 Big Sandy, see Chappell—Chappell
 Birdees, see Chappell—Chappell
 Blacklabel Music (BMI), see Fivetake Group
 Black Wing Music Ltd (CAPAC), 50 Alexander St., Apt 1404 Toronto, Ont M4Y 1B6 Tel (416) 961-2626 Pres Bernie Finkelstein, Gen Mgr Bernie Fiedler
 Affiliates: Golden Mountain Music (BMI), Moonrider Music (CAPAC)
 Blackwood Music (Canada) Ltd (BMI), see April Music
 Blue Band Music, see Chappell—Chappell
 Blue Echo Music, see Chappell—Chappell
 Blue Fame Music, see Chappell—Chappell
 Blue Melody Music, see Chappell—Chappell
 Blythwood Music (BMI), see Early Morning
 Bondola, see Chappell—Chappell
 Bottom Line Music, see Chappell—Chappell
 Brackenjuice Music, see Chappell—Chappell
 Bradbury Wood, see Chappell—Chappell
 Bradshaw, see Chappell—Edwin H Morris
 Brazeum Music Corp., see Chappell—Chappell
 Bregman, Vocco & Conn, see Chappell
 Britannia, see Chappell—Chappell
 British Music (BMI), 9 Hilliard Pl., Weston, Ont M9R 2N1 Tel (416) 244-3111 Pres H Robert Smith, Sales Mgr Thomas W Atkins
 Broadland Music Ltd (BMI), 1 Valleybrook Dr., Don Mills, Ont M3B 2S6 Tel (416) 449-6432 Pres Gary Buck
 Affiliates: Doubleplay Music (BMI), Grand River Music (ASCAP) Grand Slam Music (CAPAC)
 Broadway Music Corp., see A M E Ltd
 Brothers Two Music, see Chappell—Chappell
 Brown Trout Music, see Chappell—Chappell
 Brun, see Chappell—Chappell
 Buchan Music (CAPAC)—Pres Bill Hill—see BC Music
 Bulrush Music (BMI), 149 Hearststone, Edmonton, Alta Tel (403) 436-300B Gen Mgr Doug Hutton
 Int'l rep.: Germany (Belver)
 Burke & Van Heusen Inc., see Chappell—Edwin H Morris
 Burlington Music of Canada Ltd (CAPAC), 6265 Cote de Liesse Ville St Laurent, P.Q. H4T 1A3 Tel (514) 341-5350 Pres F.C. Jamieson VP A Koury
 Home office: England, Burlington-Palace Group
 Int'l branches: Australasia (Palace in Australia), Benelux (Palace in Netherlands), France (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington) in Hong Kong), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington)
 Affiliate: Felsted Music of Canada Ltd (BMI)
 Burthorn, see Chappell—Chappell
 Burvan, see Chappell—Chappell
 Butler Music Corp., see Chappell—Chappell
 Buxton Hill, see Chappell—Chappell
 By Gene Music, see Chappell—Chappell
 Bytown Music Publ'ns (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont K1P 5B9 Tel (613) 237-39B1 Pres & Gen Mgr H Glatt
 Cakewalk, see Chappell—Bregman Vocco & Conn
 Calart Music (CAPAC), see Soundaround Music
 Canadian Music Sales Corp. Ltd (CAPAC), 5B Advance Rd Toronto, Ont MBZ 2T8 Tel (416) 239-2361 Cable MUSICSALES Owner & Pres D E Chesebrough, Prof Mgr Paul D Chesebrough
 Local branch: 230 Adelaide St W Postal Code M5H 1X5
 Affiliates: Keyboard Publ'ns, Waterless Melon (BMI)
 Int'l firms represented: Alfred Publ'g, Beacon, Hal Leonard Music Minus One (USA) DeWolfe, Lochside (UK)
 Canadiana Music, see Chappell—Chappell
 Canadian Brass Publ'ns (CAPAC), see Morning
 CanCon Music (BMI), see Champlain
 Canvee Music (CAPAC), see Attic
 Capri Music Ltd., see Chappell—Chappell
 Captain Marvel Music, see Chappell—Chappell
 Carmel, see Chappell—Edwin H Morris
 Carmichael, see Chappell—Frank
 Carnaby Music Ltd see Chappell—Chappell
 Carthy Music Inc., see Chappell—Chappell
 L J Cary Co Ltd., see Chappell—Chappell
 Caveat Music Publ'ns Ltd., see E C Kerby
 Cee & Cee Music (CAPAC), see Berandol
 Celebrity, see Chappell—Chappell

Century Two Publ'g Ltd (BMI), Box 45, RR 5, Site 5, Edmonton, Alta Tel (403) 484-0091 Pres Tommy Banks
 Affiliate: Looking West Music (BMI)
 Chain Gang, see Chappell—Bregman Vocco & Conn
 Chalet, see Chappell—Chappell
 Champion Music, see Leeds
 Champlain Prod'ns Ltd., Music Div., 1396 St. Catherine St. W., Montreal, P.Q. H3G 1P9, Tel (514) 866-2801
 Telex 05-25272 Gen Mgr Robert H Hahn
 Affiliates: CanCon Music (BMI), Elnore Music (BMI), Bob Hahn Prod'ns Inc., Laurentian Music Ltd (BMI), Maxess Music (CAPAC), Pig-Weed Music (BMI), Rideau Music Ltd (CAPAC), Waldheim Music (BMI)
 Int'l reps.: Ireland & UK (Valentine—Con Con), Worldwide excluding Canada (Belwin-Mills—Elnore, Copyright Serv. Bureau in USA—Laurentian)
 Chanteclair Music (BMI), see Gordon V. Thompson
 Chanter Music Ltd., see Chappell—Chappell
 Chappell-Aznavour SA, see Chappell—Chappell
 Chappell-Albert Bridge, see Chappell—Chappell
 Chappell & Co Ltd (CAPAC), 14 Birch Ave., Toronto, Ont M4V 1C9 Tel (416) 922-2150 Cable SYMPHONY
 Gen Mgr C C Devereux, Prof Mgr Jerry Renewych
 Affiliates: Chappell group—AMR, Accadia, Act III Music Inc. Addax, Ah! Music, Alexscar Music, Amak Music, Anglo-Pic Music, Bobby Anthony Music, Antique Music, Anton Publ'ns, Arko Music, Arlou, Ascherberg Hopwood & Crew Ltd., Athenasie Music, Atmosphere Music, Banner Music, Barwin Music, Charles Begg, Begonia Melodies Inc., Belinda (Canada) Ltd., Bennie Benjamin Music, Benton Publ'ns, Big Beat, Big Heather, Big Sandy, Birdees, Blue Band Music, Blue Echo Music, Blue Fame Music, Blue Melody Music, Bondola, Bottom Line Music, Brackenjuice Music, Bradbury Wood, Brazeum Music Corp., Britannia, Brothers Two Music, Brown Trout Music, Brun, Burthorn, Burvan, Butler Music Corp., Buxton Hill, By Gene, Canadiana Music, Capri Music Ltd., Captain Marvel Music, Carnaby Music Ltd, Carthy Music Inc., L J Cary Co Ltd., Celebrity, Chalet, Chanter Music Ltd., Chappell-Aznavour SA, Chappell-Albert Bridge, Chappell-ME Publ'g, Chappell-One West Publ'g, Chappell-Quts Publ'g, Chappell-R&R, Chappell-RR-Bar Mass Music, Chappell-RR-El Patricia Music, Chappell-Robinson Music, Chappell-Scorpio Music, Chappell-Sparkel, Chappell-Styne, Charleston, Checkmate Music, Cherry Lane, Chrissica Music, Clara, Roy Clark Music, Cloud Cuckoo Songs Ltd., Coronation, Cosmic Echoes Publ'g Co., Crisco Music, Crited Music Inc., Critremfort Music, Crowfoot Music, Mike Curb Music, Cutbank Music, Daje Music, Downtown, Delfonte, Dena, De Sylvia Brown & Henderson, Directors Co., Dorella, Dotted Lion Music, Dynaton Publ'g Co., EFDS, East/Memphis Music Corp. Edgevine, Edelee, Emarcy Publ'g Inc., Engagement Music Inc., Ensign, Era, Erle, Evie Music, Eyes Havitt Music, Fab, Fairway, Fameville Music, Famous Music Corp., Fat Mama Music Corp., Featherbed Music, Fiddleback Music, Five Continents, Flat Car Music, Foresite Music, Forestful of Music Ltd., Four Score Music Corp., French Music, G&C, Gangland Music Inc., Gershwin, Glamorous, Glaser Bros., Glaser Publ'ns, Glorious Music Inc., Golo Music Inc., Morton Gould, Grand Commander Music Inc., Grob Music Co., Growl Music, Haldonal, Harwin Music, Hazy Day, Heirless Music Inc., Higher Music Publ'g Inc., Hidesight Music, Hward Music Co., Honky-Tonk Music, House of the Fox, Huckleberry Creek, Hutchinson, Iceman Music Corp., Infinite Music Corp., Intersong Canada Ltd., In the Black Music, In the Red Music, Ivy, Jabern Music, Louise Jack Publ'g Co., Jadar Music Corp., Jerryco, Jewel Music Publ'g Corp., Jillbern Music, Jubilee, Julie, Phil Kahl, Kander & Ebb, Ken-Glen Music, Kingen-Gale Music Corp., King of the Jingle Music, Knip Unlimited, Kolob Music Co., Lauralan Music, Leo the Lion Music, Leslie Music Co., Lester Music, Le Vien, Sandy Linzer, Lion Tracks Music, Little Barnum Music, Lori, Loring Music Co., Lorion, Lu-Jac, MBP Music, MRC Music Inc., Mafundi Music, Magic, Magna Carta Music Ltd., Malden, Mamy, Marielle, Marius Music, Mass, Maxander Music, Maxwell, Maya Prod'ns Inc., Mayerling Prod'ns Ltd., Mayfair, Meager Music, Melissa, Melomeda Music Ltd, Melrose Music, Mesquite Music, Mides, Minstrel, Mio Music Co., Mojak Music, Momar Music, Moo Moo, Moorpark, E H Morris & Co Inc., NPP, Nanni Music, Nava Music, Near North Music, Newkeys Music, New Morning Music, Newtonville Music, New World, New York Shakespeare Festival, Roger Nichols Music Inc., Nor-Brand Music, Norrock, Ole Colony Music, Omar, Osiris Music Inc., Osmond Music, Our Songs, Oxygen Music, PK Music, Pabito Music, Pamela, Pamalarosa, Parabut, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Tal Music Corp., Para-Thumb Music, Para-Wag Music Corp., Par-Ed Music Co., Pasqua/Namrac Music, George Paxton, Paxwin Music Corp., Pelew Music, Penumbra Music, Pine Woods, Placid, Play One Publ'g Co., Cole Porter Music Inc., Quaker Ridge, Radview Ents., Ragmar Music Corp., Rags, Rainy Wednesday, Raj Kumer, Ril Ramal Music, Fred Raphael, Redheads, Revelation Music, Ringo Pasta, Rittenhouse Music, Lelan Rogers Music, Rojan, Rolyn, Romar Today Music Inc., Paul Ryan Music, SLS Music, Sabachani Music, Douglas Sahm, Sandstorm Music Inc., Scrolie of the North Music, Senor George Music, Shari, Snowblind Music, Society Hill Music Inc., Soundboosters Inc., Southern Love Music, Sprindrift Music Ltd., Springfield, Stage & Screen, Stone Rap Music Inc., Stown, Stratford, Subiddu, Sunie Day Music, Sun-Vine, Sylvierpride, Taki Music, Talisman Music Corp., Tansoul, Taradem Music Inc., Taurus Music Ltd., Tebo Music, Tescot, Thermostat Music, Bob Thiele Music, Three Bridges Music Corp., Three Eagles Music Inc., Thruppence Music, Tinker Street Tunes, Tight Corporation, Tobey Music Corp., Tob-Aton, Tom Tom Music, Top Hat Music, Triboro Music Corp., Tri-Chappell Truckin' Music Corp., Tuneville, Unichappell Music Inc., Valley Spring, Varrange Music Corp., Vaughn, Vin-Sun, Vision, Lary Weiss Music, Weiss & Barry Inc., West Bound, White Light Music, Williamson Music Inc., Windchime Music Inc., Winmor Music, Wren Music, York, Victor Young, Znarg Music
 Affiliated groups: Irving Berlin; Bregman Vocco &

- Conn—Angry Giant, Bald Mountain, Cakewalk, Chain Gang, Chatham, Delaware, Delstone, Double Diamond, Down Music, Fox Fanfare Music Inc., Jim Grady, House of Weiss, Jim-Edd, Lombardo, Manikin, Muziki Music, Neurotic Music, Northshore Publ'g, Rock Island, David Rose, Rosemeadow, Sebonds, Silver House, Supreme Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Very Own Music, Welzheim, Year Round, Young Ideas, Frank—Andrew, Audubon, Carmichael, Desilu, Empress, Fideree, Frank & Rimmer, Globarry, Frank Loesser, Loubarry, Walter Reade Remsen Music Corp., Saunders, Tosca Music Corp., Edwin H. Morris (Canada)—Bedford, Bradshaw, Burke & Van Heusen Inc., Carmel, Donna, Educational, Jose Ferrer, Lero, Linda, Lion, Morley, Sunfield, Strycon Music Co., Sherbourne, George Simon Inc., Simon House Inc., Snycor Publ'g, Space Music, TPI, Tamerlane Music Inc., Travis, UFA, Upario, Vogue, Welcome
- Chappell-ME, see Chappell—Chappell
Chappell-One West, see Chappell—Chappell
Chappell-Quts, see Chappell—Chappell
Chappell-R&R, see Chappell—Chappell
Chappell-RR-Bar Mass Music see Chappell—Chappell
Chappell-RR-El Patricio, see Chappell—Chappell
Chappell-Robinson Music, see Chappell—Chappell
Chappell-Scorpio Music, see Chappell—Chappell
Chappell-Sparkel, see Chappell—Chappell
Chappell-Styne, see Chappell—Chappell
Charleston, see Chappell—Chappell
Chatham, see Chappell—Bregman Vocco & Conn
Checkmate Music, see Chappell—Chappell
Cherry Lane, see Chappell—Chappell
Chicken Music Inc., see Yellow Cup Music
Chingacousey Music (BMI), see Fivetake Group
Chnook Music Publ'g (BMI), Box 269, Bentley, Alta TOC QJO Tel (403) 748-2673 Pres & Gen Mgr Dick Damon
Affiliate: Sparwood Music Publ'ns (BMI)
Chrissica Music, see Chappell—Chappell
Cirrus Music (BMI) (div of Nimbus 9 Prod's Ltd.), 39 Hazelton Ave, Toronto, Ont M5R 2E3 Tel (416) 961-9688 Pres Jack Richardson, Exec VP Allan Macmillan
Affiliates: Katzenjammer Music (BMI), Stratus Music (CAPAC), Sunspot Music (BMI)
Int'l affiliates: Septima Music Inc (BMI), Trillium Music Inc (ASCAP) (both USA)
Int'l reps.: Australia (Image), Austria (Rudolf Slezak in Germany), Belgium (Universal Songs), Central America (CBS in USA), Czechoslovakia (Rudolf Slezak in Germany), France (Allo), Germany (Rudolf Slezak), Greece (Grecophon), Israel (Israezmer), Italy (RCA), Japan (Asia), Netherlands (Universal Songs), New Zealand (Image in Australia), Poland (Rudolf Slezak in Germany), Scandinavia (Sweden Music in Sweden), South Africa (Laetrec), South America (CBS in USA), Spain (Armonico) Switzerland (Rudolf Slezak in Germany), USA (Septima)
- Clara, see Chappell—Chappell
Roy Clark Music, see Chappell—Chappell
Cloud Cuckoo Songs Ltd., see Chappell—Chappell
Colfranc Music Publ'g Corp (BMI)—Pres Franco Colombo—see E C Kerby
Conestoga Music (BMI), see Deer Park
Core Music (CAPAC), 55 Glencameron Rd No 201, Thornhill, Ont L3T 1P2 Tel (416) 881-3212 Pres Vic Wilson
Corinth Music (BMI), 3816 Victoria Park Ave., Willowdale, Ont M2H 3H7 Pres Ross B Reynolds Gen Mgr Francis W H Davies
Affiliates: Freewheeled Music (CAPAC), Love-Lies-Bleeding (BMI), Tarana Music (CAPAC)
Int'l firm represented: Charisma (UK)
Int'l reps.: Australasia (United Artists), Benelux (Ivan Mogull), Germany (RCA), UK (United Artists)
Corner Store Music Publ'rs (CAPAC), 50 Rawlinson Ave Toronto, Ont M4P 2M9 Tel (416) 489-3742 Pres Mel Shaw, Gen Mgr Fran Shaw
Affiliate: Covered Wagon Music (CAPAC)
Coronation, see Chappell—Chappell
Cosmic Echoes Publ'g Co., see Chappell—Chappell
Covered Wagon Music (CAPAC), see Corner Store
Crea Sound Ltd., 615 W Dorchester Blvd., Suite 1010, Montreal, P Q H3B 1P9 Tel (514) 871-3838
Int'l branch: France
Affiliate: Music People Ltd
Int'l reps.: Belgium (Multisound), France (Musique pour l'Image), Germany (Sonoton), Netherlands (Dennis), Portugal (Musitca in Spain), Spain (Musitca), Switzerland (Tefima)
- Creemore Music (CAPAC), see Fivetake Group
Crest Music (BMI), 2636 Templeton Dr., Vancouver, B C V5N 4W3 Tel (604) 253-3927 Pres Robert Williams, Gen Mgr Jean Williams, Prof Mgr J Brandon Douglas
Crisco Music, see Chappell—Chappell
Cried Music Inc., see Chappell—Chappell
Crimelfort Music, see Chappell—Chappell
Crowfoot Music, see Chappell—Chappell
Crown-Vetch Music Ltd (CAPAC), see Morning
Mike Curb Music, see Chappell—Chappell
Cutbank Music, see Chappell—Chappell
D & L Music Publ'ns (BMI), 55 S Cumberland St., Thunder Bay, Ont P7B 2T6 Tel (807) 344-7963 Pres & Prof Mgr Don Grashey
Affiliate: Lincoln Park Music (BMI)
Daje Music, see Chappell—Chappell
Danboro Publ'g Co (BMI) (div of Optam Ltd.), PO Box 2199, Vancouver, B C V6B 3V7 Tel (604) 688-1820 Pres John Rodney, VP Evelyn Rodney
Daruma Capricornus Music Ltd (CAPAC), PO Box 660, Postal Sta B, Ottawa, Ont K1P 5P7 Tel (613) 741-1154 Pres Alex Brown
Int'l firm represented: Rudolf E Kamphausen (European Common Mkt.)
Dawn of Creation Music Publ'g Co (BMI), PO Box 452, Cambridge, Ont, N1R 5V5 Tel (416) 924-8121 Pres Robert Liddell, Prof Mgr Ralph Cruckshank
Downtown, see Chappell—Chappell
- Debcas Music (BMI), see BC Music
Deer Park Music (CAPAC), 2 St Clair Ave W., Toronto Ont M4V 1L6 Tel (416) 924-5711 Pres & Gen Mgr J Lyman Potts, Prof Mgr Mal Thompson
Affiliate: Conestoga Music (BMI)
Delaware, see Chappell—Bregman Vocco & Conn
Delfonte, see Chappell—Chappell
Delstone, see Chappell—Bregman Vocco & Conn
Dena, see Chappell—Chappell
Desilu, see Chappell—Frank
De Silva Brown & Henderson, see Chappell—Chappell
Directors Co., see Chappell—Chappell
Hugh Dixon Music Publ'g Co (BMI), 292 Lorraine Dr. Bae d'Urre, P Q H9X 2R1 Tel (514) 457-5959 Pres & Gen Mgr Hugh D Dixon
Donna, see Chappell—Edwin H Morris
Donron Music House (BMI), PO Box 418, Sackville, N B EOA 3C0 Tel (506) 536-1208 Pres Donna Hester, Gen Mgr R J Hester
Affiliate: Rondjon Music House (CAPAC)
Dorella, see Chappell—Chappell
Dotted Eighth Music Publ'g (BMI), 5517 Silverson Ave Montreal, P Q H4V 2G6 Tel (514) 487-6080 Exec Barry Kaplan
Dotted Lion Music, see Chappell—Chappell
Double Diamond, see Chappell—Bregman Vocco & Conn
Doubleplay Music (BMI), see Broadland
Down Music, see Chappell—Bregman Vocco & Conn
Drury Lane Music Corp., see AME Ltd
Duchess Music, see Leeds
Dunbar Music Canada Ltd (BMI), 225 Mutual St., Toronto Ont M5B 2B4 Tel (416) 363-6447 Telex 06-217673 Pres Barry Keane
Affiliate: Sunbury Music Canada Ltd (CAPAC)
Int'l firms represented: Associated Music (Australia), Publications Musicales Int'l'es (France), RCA (Germany, Italy, Spain), RCA Victor (Mexico), Relay (Argentina), Victor (Brazil)
Int'l reps.: Belgium (Universal Songs), Colombia (Sonolux), Finland (Coda), Israel (Musicor), Netherlands (Universal Songs), Norway (A/S Disco), Philippines (Marco), South Africa (Laetrec), Sweden (Liberty), Switzerland (Musikvertrieb)
Dynamite Publ'g Co., see Chappell—Chappell
E F D S, see Chappell—Chappell
Early Morning Music (CAPAC) (div of EMP Ltd.), 350 Davenport Rd., Toronto, Ont M5R 1K8 Tel (416) 924-1146 Gen Mgr Bev Evers
Affiliates: Blythwood Music (BMI), Moose Music (CAPAC)
Int'l reps.: Australia (Essex), Brazil (Elam), France (Chappell), Germany (Chappell), Hong Kong (Pathe), Italy (Sugar), Japan (Shinko), Netherlands (April), South Africa (Laetrec), South America (CBS), Spain (Armonico) Sweden (Sonet), UK (Heathley)
Eastend Music (CAPAC), see Halben
East/Memphis Music Corp., see Chappell—Chappell
Edgevine, see Chappell—Chappell
Eddie, see Chappell—Chappell
Educational, see Chappell—Edwin H Morris
Edwards Music Co. Inc., see AME Ltd
Eeyor Music (CAPAC) (div of Canadian Bear Ltd.) 2485 Queen St. E., Toronto, Ont M4E 1H9 Tel (416) 690-1063 Pres Larry Eovy, Sec'y-Treas Irene Eovy
Elsnore Music (BMI), see Champlain
Emarcy Publ'g Inc., see Chappell—Chappell
Empire Music Publ'rs Ltd (BMI), 934 12 St., New Westminster, B C V3L 4Y6 Tel (604) 522-6232 Cable EMPMUSIC Pres Karle Hodsin
Branch: London, Ont., PO Box 7070, 296 Belfield Ave Postal Code N5Y 4K1 Gen Mgr Harold Pounds
Int'l branch: USA
Affiliate: Sharrell Music Publ'rs (BMI)
Empress, see Chappell—Frank
Engagement Music Inc., see Chappell—Chappell
Ensign, see Chappell—Chappell
Entra Music Publ'g Co (CAPAC), see Halben
Eri, see Chappell—Chappell
Erie, see Chappell—Chappell
Eve Music, see Chappell—Chappell
Eyeball Wine Music (CAPAC), see Kitchen Table
Eyes Havitt Music, see Chappell—Chappell
Fab, see Chappell—Chappell
Fairway, see Chappell—Chappell
Fameville Music, see Chappell—Chappell
Famous Music Corp., see Chappell—Chappell
Fat Mama Music Corp., see Chappell—Chappell
Featherbed Music, see Chappell—Chappell
Felsted Music of Canada Ltd (BMI), see Burlington
Jose Ferrer, see Chappell—Edwin H Morris
Fervil Music (BMI), see Halben
Fiddleback Music, see Chappell—Chappell
Fideree, see Chappell—Frank
Five Continents, see Chappell—Chappell
Fivetake Group Prod'ns Ltd., 484 Waterloo St., Oshawa, Ont L1H 3X1 Tel (416) 576-0250 Pres William Hewson, Gen. Mgr., Bob Stone
Administered companies: Blacklabel Music (BMI), Chingacousey Music (BMI), Creemore Music (CAPAC), Fivetake Music Ltd (BMI), Jigsaw Music (BMI), Kashago Publ'g (BMI), Muffinman Music (CAPAC), Oak Island Music (BMI)
Fivetake Music Ltd (BMI), see Fivetake Group
Flanka Music, see Leeds
Flat Car Music, see Chappell—Chappell
Fontaine Music, see Leeds
Foresteel Music, see Chappell—Chappell
Forestful of Music Ltd., see Chappell—Chappell
Four Score Music Corp., see Chappell—Chappell
Fox Fanfare Music Inc., see Chappell—Bregman Vocco & Conn
Foxy Lady Music (CAPAC), PO Box 4014, Sta A, Toronto, Ont M5W 1H8 Tel (416) 274-9271 Pres W Moran.
Affiliate: Foxy Mama Music (BMI)
Foxy Mama Music (BMI), see Foxy Lady
Frank, see Chappell
Frank & Rimmer, see Chappell—Frank
Freewheeled Music (ASCAP), see Corinth Music
French Music, see Chappell—Chappell
- G & C, see Chappell—Chappell
Gallant Robertson Inc (CAPAC), 1115 Sherbrooke St. W., Suite 1201, Montreal, P Q H3A 1H3 Tel (514) 288-8880 Pres P Gallant, Gen Mgr Ian Robertson, Prof Mgr M Girard
Affiliate: Robgal Music (BMI)
Gangland Music Inc., see Chappell—Chappell
Gershwin, see Chappell—Chappell
Glamorous, see Chappell—Chappell
Glaser Bros., see Chappell—Chappell
Glaser Publ'ns, see Chappell—Chappell
Glenbrook Music Corp., see AME Ltd
Globarry, see Chappell—Frank
Gloosecap Music Ltd (BMI), PO Box 609, Sta F, Toronto, Ont M4Y 2L8 Tel (416) 922-1600 Pres Ken Tobias, Gen Mgr Tony Tobias
Glorious Music Inc. see Chappell—Chappell
Golden Mountain Music (BMI), see Black Wing.
Golo Music Inc., see Chappell—Chappell
Gone Fishin' Music Ltd (BMI), 6945 Isleview Rd., West Vancouver, B C Tel (604) 922-2683 Pres Terry Jacks
Int'l firm represented: Rockfish (USA)
Int'l reps.: Worldwide except Canada (Edward B Marks in USA)
Morton Gould, see Chappell—Chappell
Jim Grady, see Chappell—Bregman Vocco & Conn
Grand Commander Music Inc., see Chappell—Chappell
Grand River Music (ASCAP), see Broadland Music
Grand Slam Music (CAPAC), see Broadland
Grob Music Co., see Chappell—Chappell
Alex Groshak Music, see Morning
Growth Music see Chappell—Chappell
H P & Bell Mgmt Ltd (BMI), 120 Avenue Rd., Toronto, Ont M5R 2H4 Tel (416) 964-2119 Pres Paul Hoffert, Gen Mgr George Nykilchuk
Affiliates: HP & Bell Music (CAPAC), Hopp & Boco Music, Mediatrix Music (BMI)
H P & Bell Music (CAPAC), see HP & Bell Mgmt Ltd
Hagood Hardy Music (BMI), see Altic
Bob Hahn Prod'ns Inc., see Champlain
Halben Music Publ'g Co (CAPAC), 4824 Core des Neiges Rd., Suite 3B, Montreal, P Q H3V 1G4 Tel (514) 739-4774 Gen Prof Mgr Ben Kaye
Administered companies: Betanme Music Publ'g Co (CAPAC), Eastend Music (CAPAC), Entra Music Publ'g Co (CAPAC), Fervil Music (BMI), Kustor Music (BMI), MACH Music (CAPAC), Neiloy Music Publ'g Inc (BMI), Rainy River Music Ltd (BMI), Vanessa Music (CAPAC), Westend Music (BMI)
Haldonal, see Chappell—Chappell
Harmuse Publ'ns (BMI), see Frederick Harris
Frederick Harris Music Co Ltd (CAPAC), 529 Speers Rd., Oakville, Ont L6J 5C2 Tel (416) 845-3487, 275-0681 VP & Gen Mgr W Ray Stephens
Affiliates: Harmuse Publ'ns (BMI), Royal Conservatory of Music (CAPAC)
Int'l firms represented: Banks (UK), Alfred Lengnick (UK)
Int'l rep.: Australia, South Africa, UK (Alfred Lengnick)
Harwin Music, see Chappell—Chappell
Hazy Day, see Chappell—Chappell
Heres Music Inc. see Chappell—Chappell
Helping Hand Music (div of R Harlan Smith Music Ltd.) 9229 58 Ave., Edmonton, Alta T6E 0B7 Tel (403) 436-0665 Owner R Harlan Smith, Gen Mgr Jack Dubasz
Higher Music Publ'g Inc., see Chappell—Chappell
Hidesight Music, see Chappell—Chappell
Hward Music Co., see Chappell—Chappell
Hoadley House Music (BMI), 1555 Fir St., Suite 209, White Rock, B C V4B 4B6 Tel (604) 531-9331 Gen Mgr Kenny Harris
Honky-Tonk Music, see Chappell—Chappell
Hopp & Boco Music, see HP & Bell
House of the Fox, see Chappell—Chappell
House of Weiss, see Chappell—Bregman Vocco & Conn
Huckleberry Creek, see Chappell & Chappell
Hutchinson, see Chappell—Chappell
Iceman Music Corp., see Chappell—Chappell
Infinite Music Corp., see Chappell—Chappell
Intersong Canada Ltd., see Chappell—Chappell
In the Black Music, see Chappell—Chappell
In the Red Music, see Chappell—Chappell
Irving Music, see Palas House
Ivy, see Chappell—Chappell
Izetta Brass Publ'ns (BMI), see Morning
Jabern Music, see Chappell—Chappell
Louise Jack Publ'g Co., see Chappell—Chappell
Jadar Music Corp., see Chappell—Chappell
Jay Boy Music Corp., see AME Ltd
Jerryco, see Chappell—Chappell
Jewel Music Publ'g Corp., see Chappell—Chappell
Jigsaw Music (BMI), see Fivetake Group
Jillbern Music, see Chappell—Chappell
Jloral Music (CAPAC), see Troika
Jim-Edd, see Chappell—Bregman Vocco & Conn
Jubilee, see Chappell—Chappell
Jule, see Chappell—Chappell
Phil Kahl, see Chappell—Chappell
Kander & Ebb, see Chappell—Chappell
Kashago Publ'g (BMI), see Fivetake Group
Edward Kassner Music Co (Canada) Ltd., see AME Ltd
Katzenjammer Music (BMI), see Cirrus
Kazam Music (BMI), see Montreal Rose
Ken-Glen Music, see Chappell—Chappell
E C Kerby Ltd (CAPAC), 198 Davenport Rd., Toronto, Ont M5R 1J2 Tel (416) 922-9934 Pres & Gen Mgr Eivira C Kerby, Prof Mgr Franco Colombo
Affiliates: Caveat Music Publ'rs Ltd (BMI), Colfranc Music Publ'g Corp (BMI)
Int'l firms represented: Amphion (France), Joseph Bourn (USA), Consort (USA), Philharmonica (USA)
Int'l rep.: France (Amphion)
Keyboard Publ'ns, see Canadian Music Sales
Kimberly Music (CAPAC), see Two Brothers
Kingen-Gale Music Corp., see Chappell—Chappell
King of the Jingle Music, see Chappell—Chappell
Kingsley Music Corp., see AME Ltd
Kitchen Table Music (BMI), 5711 106 Ave., Edmonton, Alta T6A 1G1 Tel (403) 465-7106. Dir Holger Petersen

International Music-Record-Tape Section

Affiliate: Eyeball Wine Music (CAPAC)
Int'l reps.: Europe (Heathside), USA (Southern Pines)
 Knip Unlimited, see Chappell—Chappell
 Kolob Music Co., see Chappell—Chappell
 Kryder Music Corp., see AME Ltd
 Kustor Music (BMI), see Halben
 Lands End Music (BMI), PO Box B61, Edmonton, Alta Tel (403) 429-0473 Pres & Gen Mgr Pete White
 LaPelle Music Publ'g (BMI), PO Box 2248, Calgary, Alta T2P 2M7, Tel (403) 269-7270 Pres E Bruce Thompson
 Lauralan Music, see Chappell—Chappell
 Laurentian Music Ltd (BMI), see Champlain
 Laval Music (BMI), 412 Richard St., Laval des Rapides, P Q H7N 1M6 Pres. Tony Choma
Affiliate: Mascap (CAPAC)
 Leeds Music (Canada) (CAPAC) (div of MCA Canada Ltd) MCA Bldg., 2450 Victoria Park Ave., Willowdale, Ont M2J 4A2 Tel (416) 491-3000 Cable LEEDSMUSIC Pres. & Gen Mgr Bailey Bird, Prof Mgr John Stewart
Home office: USA
Affiliates: Champion Music, Duchess Music, Flanka Music, Fontaine Music, MAM Music, MCA Music Inc., Management Agency & Music Publ'g, Manitou Music, Northern Music, Pickwick Music, Spanka Music, Two Beat Music
 Leo the Lion Music, see Chappell—Chappell
 Lero, see Chappell—Edwin H Morris
 Leslie Music Co., see Chappell—Chappell
 Leslie Music Supply, PO Box 471, Oakville, Ont L6J 5A8 Tel (416) 844-3109 Owner Mrs W Leslie
Int'l firms represented: Brod (USA), J B Cramer (UK), Leonard Gould & Boltler (UK), Pitman Hart (UK)
Int'l rep.: UK (Robertson)
 Lester Music, see Chappell—Chappell
 Le Vien, see Chappell—Chappell
 Liad Music (BMI)—Pres Bill Hill—see BC Music
 Lincoln Park Music (BMI), see D&L Music
 Lun-da, see Chappell—Edwin H Morris
 Sandy Linzer, see Chappell—Chappell
 Lon, see Chappell—Edwin H Morris
 Lion Tracks Music, see Chappell—Chappell
 Little Barnum Music, see Chappell—Chappell
 Livingston & Evans, see Chappell
 Frank Loesser, see Chappell—Frank Lombardo
 Lombardo, see Chappell—Bregman Vocco & Conn
 Lonesome Polecat Music (BMI), PO Box 1052, Sta C Scarborough, Ont M1H 2Z4 Tel (416) 431-2876 Mgr Donald E Jewell
 Looking West Music (BMI), see Century Two
 Lori, see Chappell—Chappell
 Loring Music Co., see Chappell—Chappell
 Lonon, see Chappell—Chappell
 Loubarry, see Chappell—Frank
 Love-Lies-Bleeding Music (BMI)—Pres Francis W H Davis—see Corinth Music
 Lu-Jac, see Chappell—Chappell
 M A C H Music (CAPAC), see Halben
 M A M Music, see Leeds
 M B P Music, see Chappell—Chappell
 M C A Music Inc., see Leeds
 M R C Music Inc., see Chappell—Chappell
 M R R A 198 Davenport Rd., Toronto, Ont M5R 1J2 Tel (416) 922-4170
Affiliated firm: Northern Light Music
 Maifundi Music, see Chappell—Chappell
 Magic, see Chappell—Chappell
 Magna Carta Music Ltd., see Chappell—Chappell
 Maikhan Publ'g (BMI), see Aquarius
 Malden, see Chappell—Chappell
 Mamy, see Chappell—Chappell
 Management Agency & Music Publ'g, see Leeds
 Manhole Music (BMI), 11602 75 Ave., Edmonton Alta T6G 0J2 Tel (403) 436-3095 Pres N MacIver Gen Mgr F Philet
 Manikm, see Chappell—Bregman Vocco & Conn
 Manitou Music, see Leeds
 Mannna Music (ASCAP), PO Box 6900, Vancouver B.C. V6B 4B5 Contact Jerry Schott
Home office: USA
 Maple Crest Music (BMI) (div of Northern Light & Sound Entertainment Corp Ltd.), 1659 Bayview Ave Toronto, Ont M4G 3C1 Tel (416) 485-1157 Pres Dave Coultz, VP John Watt
Affiliate: Snowberry Music (CAPAC)
Int'l firms represented: Banana Bird (USA), Sweet Cherry (USA)
 Mariani Music Corp., see AME Ltd
 Marielle, see Chappell—Chappell
 Marius Music, see Chappell—Chappell
 Mascap (CAPAC), see Laval
 Massi, see Chappell—Chappell
 Match Music Corp Ltd (La Corp de Musique Match Ltd.), 1966 Prospect, Sherbrooke, P Q J1J 1K7 Tel (819) 569-7321 Pres R M Marois
Affiliate: Ed Andre Roussel (CAPAC)
 Mattawa Music (CAPAC), see Attic
 Maxander Music, see Chappell—Chappell
 Maxess Music (CAPAC), see Champlain
 Maxwell, see Chappell—Chappell
 Maya Prod ns Inc., see Chappell—Chappell
 Mayerling Prod ns Ltd., see Chappell—Chappell
 Mayfair, see Chappell—Chappell
 McMusic Ltd (CAPAC), 13D Deerfield Dr., Ottawa Ont K2G 3R7 Tel (613) 235-8355 Pres Ian McLeish
 Meager Music, see Chappell—Chappell
 Medatrix Music (BMI), see HP & Bell
 Melbrooke Music (BMI), see BC Music
 Melomega Music Ltd., see Chappell—Chappell
 Melissa, see Chappell—Chappell
 Melrose Music, see Chappell—Chappell
 Melville Music (CAPAC), see BC Music
 Mesquite Music, see Chappell—Chappell
 Midas, see Chappell—Chappell
 Midnight Blue Music (BMI), 42 Brahms Ave., Willowdale, Ont M2H 1H4 Tel (416) 492-9916 Execs Graham Birgitta, John Prakash
Affiliate: Schaumann-Roberts Music (CAPAC)

Bran Millan Music Corp (ASCAP), PO Box 1322, Sta B, Montreal, P Q H3B 3K9 Tel (514) 288-B191 Cable BMUSIC Telex 055-60027 Pres Bran Millan, Gen Mgr Alberta Hatch
Int'l firms represented: Baltic (Belgium), Bosworth (Germany), Brandom (USA), Vincent Chiarelli (USA), Eurovox (Belgium), Lemmel (UK)
Int'l rep.: Belgium (Baltic-Bran Millan)
 Minstrel, see Chappell—Chappell
 Mio Music Co., see Chappell—Chappell
 Modeles (Les Eds.) (BMI), 65 54 Ave., Pointe-aux-Trembles, P Q H1A 2T1 Tel (514) 642-0648 Gen Mgr Pat di Stasio
 Mojak Music, see Chappell—Chappell
 Momar Music, see Chappell—Chappell
 Montana Music (BMI), 333 St Lambert, P Q J4P 1A9 Tel (514) 465-2500 Pres & Prof Mgr Dave Leonard
Affiliate: B + 3
 Montreal Rose Publ'g Ltd (CAPAC), Morin Heights, P Q J0R 1H0 Tel (514) 226-2419 Pres Andre Perry Gen & Prof Mgr Yael Brandeis
Affiliate: Kazam Music (BMI)
Int'l rep.: UK (Carlin)
 Moo Moo, see Chappell—Chappell
 Mooncat Music (BMI), see Attic
 Moonrider Music (CAPAC), see Black Wing
 Moorpark, see Chappell—Chappell
 Moose Music (CAPAC), see Early Morning
 Morley, see Chappell—Edwin H Morris
 Morning Music Ltd (CAPAC), 1343 Matheson Blvd W Mississauga, Ont L4W 1R1 Tel (416) 625-2676 Pres Jury Krytuik, VP Tom C Connors, Prof Mgr Mark Altman, Admin Mgr Murel Chapman
Int'l branches: England, Ireland, USA
Affiliates: Canadian Brass Publ'ns (CAPAC), Crown-Veich Music Ltd (CAPAC), Alex Groshak Music (BMI), Izetta Brass Publ'ns (BMI), Skinners Pond Music (BMI), Time Being Music Co (BMI), V Music (CAPAC)
Int'l firms represented: Affame (USA), Altoona (USA), Anni Over (USA), Arapaho (USA), Artray (USA), Aunt Polly's (USA), Background (UK), Barlow (USA), Bathurst (USA), Beckroos (USA), Benelux (Netherlands), Berrywood (USA), Blue Lake (USA), Bluffer (USA), Boomerang (USA), Braeburn (USA), Rolf Budde (Germany), Bud Don (USA), Callendar (UK), Canary (USA), Candle (USA), Choral Arts (USA), Cinnamon (USA), CoAxle (UK), Country Star (USA), Crier (USA), Crooked Creek (USA), Dathe Music (UK), Dolphin (Ireland), Dorree Johnny & Bill (USA), Drawbridge (USA), Eden (USA), Emma (Ireland), Entrance (USA), Fae-Ton (USA), Feather (USA), Flintlock (USA), Sam Fox (USA), Evening (USA), Frontier (UK), Gate (USA), Gaylene (USA), Gaylo (USA), Glad (USA), Gold Dust (USA), Good Music (USA), David Gornston (USA), Lloyd Green (USA) Harbot (USA), Harvey Wallbanger (USA), Hollywood (USA), Image (Australia), Indian Lake (USA), Inter-Art (UK), JBR (USA), Jack (USA), Jack O Diamonds (USA), Jando (USA), Jim Sue (USA), Jump (Italy), Keblo (USA), Kelly Music (USA), Kevin Lee (USA), Krader (USA), LS Music (USA), Laetrec (South Africa), Crsty Lane (USA), Lani (Sweden), Lurch (USA), Makeba (USA), Mamazon (USA), Ricci Mareno (USA), Mata Hari (Netherlands), McGuigan (Ireland), Movietone (USA), Musicraft Shop (USA), Myownah (USA), Omega (USA), Opus (Czechoslovakia), Pace (USA), Palette (Belgium), Pathfinder (USA), Pullybone (USA), Par-Lay-Voo (Jamaica), Pascale (Netherlands), Photoplay (UK), Programme (UK), Reynard (USA), Ring (Germany), Rolling Meadows (USA), Ruby (Ireland), S&R (USA), St Martin (USA), Samfred (USA), Shenandoah (USA), Silver Dollar (USA), Nina Simone (USA), Sing Me (USA), Soulsongs (USA), Southcoast (USA), Space Age (USA), Squirrel (Ireland), Stargen (USA), Starright (USA), R M Stone (USA) Stone Hill (USA), Stoneway (USA), Sublime Arts (Jamaica), Suda (USA), Sweet Dreams (USA) TEK (USA), Taku (USA), Tammy Lee (USA), Terrace (USA), Tessi s Tunes (USA), Unicorn (USA), Unimusic (Venezuela), Universal (Netherlands), Univ of Miami (USA), Vanessa (USA) Joseph Weinberger (UK), Wheeling (USA), Wiener-Musikproduktion (Austria), Wien Melodie (Austria), Wilder (USA), Woodwater (Jamaica), Yamaha (Japan), Yellow Tavern (USA), Zanetus (USA), Zebos (USA)
Int'l reps.: Australia & New Zealand (Image) Austria (Wien Melodie), Benelux (Universal), Germany (Melodie der Welt/J. Michel), Greece (Grecophone), Japan (Yamaha), Philippines (Bayanhan), Portugal (Imavox), South Africa (Laetrec), Spain (Monserrat), Switzerland (Melodie der Welt/J. Michel), West Indies (Woodwater) (SEE ADVERTISEMENT)
 Edwin H Morris (Canada), see Chappell
 Muffinman Music (CAPAC), see Fivetake Group
 Muirfield, see Chappell—Edwin H Morris
 Music People Ltd., see Crea Sound
 Muziki Music, see Chappell—Bregman Vocco & Conn
 Myers Music Inc., see AME Ltd
 N P P, see Chappell—Chappell
 Nanri Music, see Chappell—Chappell
 Nava Music, see Chappell—Chappell
 Near North Music, see Chappell—Chappell
 Neiljoy Music Publ'g Inc (BMI), see Halben
 Neurotic Music, see Chappell—Bregman Vocco & Conn
 Newkeys Music, see Chappell—Chappell
 New Morning Music, see Chappell—Chappell
 Newtonville Music, see Chappell—Chappell
 New World, see Chappell—Chappell
 New York Shakespeare Festival, see Chappell—Chappell
 Roger Nichols Music Inc., see Chappell—Chappell
 Nor-Brand, see Chappell—Chappell
 Norm-Andre Prod ns Ltd (CAPAC), 4918 Ponsard Ave., Montreal, P Q H3W 2A5 Tel (514) 482-5811 Pres M E Adلمان
 Northern Light Music Publ'rs (BMI) (div of Dipper 7 Ents) 1414 Hilde Ave., Suite 101, Victoria, B C V8T 2B8 Tel (604) 595-4738 Owner Lou Jean Mollin
Affiliated firm: MRRA
 Northern Music, see Leeds
 Northshore Publ'g, see Chappell—Bregman Vocco & Conn

Nu-Gen Publ'g Co (BMI), PO Box 2199, Vancouver, B C V6B 3V7 Pres John Rodney VP's & Prof Mgrs Don Marsh, Evelyn Rodney
Affiliate: Pyros Publ'g Co (CAPAC)
 Nurock, see Chappell—Chappell
 Oak Island Music (BMI), see Fivetake Group
 Ole Colony Music, see Chappell—Chappell
 Omar, see Chappell—Chappell
 Oasis Music Inc., see Chappell—Chappell
 Osmond Music, see Chappell—Chappell
 Osmose Music, 4163 Ave de l'Esplanade, Montreal, P Q H2K 1E5 Tel (514) 288-1763 Ed Jean Bertrand
Affiliate: Rose Publ'g House (CAPAC)
 Our Songs, see Chappell—Chappell
 Oxygen Music, see Chappell—Chappell
 P K Music, see Chappell—Chappell
 Pabito Music, see Chappell—Chappell
 Palas House Publ'g (BMI), Box 7, RR 1, Beaverbank Rd., Lower Sackville, N S B4C 2S6 Tel (902) B65-B023 Pres Joe Paluschuk
Affiliate: Irving Music
 Pambec Music (Canada) (BMI), 22 Front St W., Suite B01, Toronto, Ont M5J 1C4 Tel (416) B64-9136 Gen Mgr Gerry Beadle
 Pamela, see Chappell—Chappell
 Pamelarosa, see Chappell—Chappell
 Parabut, see Chappell—Chappell
 Para-Kim, see Chappell—Chappell
 Paramount, see Chappell—Chappell
 Paramount-Roy, see Chappell—Chappell
 Para-Tal, see Chappell—Chappell
 Para-Thumb Music, see Chappell—Chappell
 Para-Wag Music Corp., see Chappell—Chappell
 Par-Ed Music Co., see Chappell—Chappell
 Pasqua/Namrac Music, see Chappell—Chappell
 George Paxton, see Chappell—Chappell
 Paxwin Music Corp., see Chappell—Chappell
 Peer Int'l (Canada) Ltd (BMI), see Peer-Southern
 Peer-Southern Org (Canada) Ltd (BMI & CAPAC), 4 New St., Suite 107, Toronto, Ont M5R 1P6 Tel (416) 924-5781 Cable SOUTHMUSIC Gen Mgr Matthew Heft
Home office: USA
Affiliates: Peer Int'l (Canada) Ltd (BMI), Sud
 Pelew Music, see Chappell—Chappell
 Penumbra Music, see Chappell—Chappell
 Peregrin Songs (CAPAC), RR 1, Emsdale, Ont POA 1J0 Tel (705) 636-5684 Pres David Essig, Pub & Promo Dir Bill Usher
Affiliate: Teoc Music (BMI)
 Pet-Mac Publ'g (BMI), 6844 76 Ave., Edmonton, Alta T6B 0A8 Tel (403) 465-1071 Pres Garry L McDonall Gen Mgr Wallace A Petruck, Prof Mgr Leonard A Petruck
Affiliate: 3 PM Music (CAPAC)
 Petteway Music Publ'g Co., 3635 Ridgewood Ave., Suite 404, Montreal, P Q H3V 1B4 Tel (514) 737-0557 Pres & Gen Mgr Van H Petteway
 Piccadilly Music Corp., see AME Ltd
 Pickwick Music, see Leeds
 Pig-Weed Music (BMI), see Champlain
 Pinelawn Music Publ'g Co Inc., see AME Ltd
 Pine Woods, see Chappell—Chappell
 Placid, see Chappell—Chappell
 Play One Publ'g Co., see Chappell—Chappell
 Pondwater Music (CAPAC), see Attic
 Cole Porter Music Inc., see Chappell—Chappell
 Portrush Music (CAPAC), see Antrim
 Psi Publ'g, 1747 W Third Ave., Vancouver, B C V6J 1K7 Tel (604) 732-3761 Pres J Plourde, Gen Mgr Robin Hugh Spurgin
 Pyros Publ'g Co (CAPAC), see Nu-Gen
 Quaker Ridge, see Chappell—Chappell
 Quality Music Publ'g Ltd (BMI), 38 Yorkville Ave., Toronto, Ont M4W 1L5 Tel (416) 923-5092 Pres George R Struth, VP Howard J Hayman, General Mgr William Kearns
Affiliate: Shedac Music Publ'g Ltd (CAPAC)
 Radview Ents., see Chappell—Chappell
 Ragmar Music Corp., see Chappell—Chappell
 Rags, see Chappell—Chappell
 Rainy River Music Ltd (BMI), see Halben
 Rainy Wednesday, see Chappell—Chappell
 Raj Kumer, see Chappell—Chappell
 Bill Ramal Music, see Chappell—Chappell
 Fred Raphael, see Chappell—Chappell
 Rato Ents (BMI), 3817 W 26 Ave., Vancouver B C V6S 1P3 Tel (604) 224-0850 Pres & Prof Mgr Rudi Peichert, Gen Mgr Gregory Stewart
 Walter Reade, see Chappell—Frank
 Redheads, see Chappell—Chappell
 Remsen Music Corp., see Chappell—Frank
 Rereco Publ'g Co (BMI), Box 32, Willowdale, Ont M2N 5S7 Tel (416) 422-0928 Pres John C Irvine
Int'l branch: USA
Affiliate: Super Music (CAPAC)
Int'l firms represented: Wynwood Music (USA), Zap (USA)
 Revelation Music, see Chappell—Chappell
 Rideau Music Ltd (CAPAC), see Champlain
 Ringo Pasta, see Chappell—Chappell
 Rittenhouse Music, see Chappell—Chappell
 Riverson (BMI), see Aquarius
 Robgal Music (BMI), see Gallant Robertson
 Rock Island, see Chappell—Bregman Vocco & Conn
 Lelan Rogers Music, see Chappell—Chappell
 Rojan, see Chappell—Chappell
 Rojyn, see Chappell—Chappell
 Romar Today Music Inc., see Chappell—Chappell
 Rondon Music House (CAPAC)—Pres R J Hesler, Gen Mgr Donna Hesler—see Donron Music House
 David Rose, see Chappell—Bregman Vocco & Conn
 Rosemeadow, see Chappell—Bregman Vocco & Conn
 Rose Publ'g House (CAPAC), see Osmose Music
 Andre Roussel (Ed.) (CAPAC), see Match
 Royal Conservatory of Music (CAPAC), see Frederick Harris
 Rudy's Song Publ'ns (BMI), Box 713, Vernon, B C V1T 6M6 Tel (604) 545-5633 Owner & Gen Mgr R Hallwas

Global Prods., 350 Soraura Ave., Toronto, Ont M6R 2G9
Tel (416) 531-5751 Pres G Kyron, Gen Mgr Jerry Stevens
Audio: 8-tr., cassette
Hardman Inds Ltd., 150 Consumers Rd., Willowdale, Ont M2J 1P9 Tel (416) 491-0281 Pres E H Hardman, VP E S Hardman, Research & Development Mgr Leon Giannakeff
Audio: 8-tr
Kramer Magnetics, see Pan Canada Magnetics Ltd
Pan Canada Magnetics Ltd., 1072 Rangeview Rd Port Credit, Ont L5E 1H3 Tel (416) 278-9851 Pres H E Woolley, Sales Mgr John D Williams, Treas A J Newton
Audio: 1/4" reels
Brand name: Kramer Magnetics

ENVELOPES & MAILERS

The Agency Inc., 1167 Dalhousie St., Halifax N S 83H 3W5 Tel (902) 425-5050 Pres Joe McHugh, Sales Mgr Katherine Ward, Adv Mgr Anne Poulos (D&I)
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P Q H7L 3M4 Tel (514) 663-0370 (M)
Rada Rec Pressings Ltd., PO Box 2199, Vancouver B C V6R 3V7 Tel (604) 688-1820 Pres & Sales Mgr John Rodney, Adv Mgr Evelyn Rodney (I)
Ross-Ellis Ltd., 300 Ann St., Montreal P Q H3C 2K1 Tel (514) 861-2411 WATS (800) 361-8538 Telex 05-267411 Gen Mgr H B Ellis, Prod'n Mgr Ken Peladeau
Branch: Scarborough, Ont., 670 Progress Ave Unit 10 Postal Code M1H 3A4 Tel (416) 438-2117 Telex 06-22819 Mgr Jim Austin (M)

JACKETS & SLEEVES

The Agency Inc., 1167 Dalhousie St., Halifax N S 83H 3W5 Tel (902) 425-5050 Pres Joe McHugh, Sales Mgr Katherine Ward, Adv Mgr Anne Poulos (D&I)
Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P Q H3L 2C5 Tel (514) 388-1133 Pres T Tubie Jr, Sales Mgr M Dubois, Adv Mgr G Monette (Jackets only) (M)
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P Q H7L 3M4 Tel (514) 663-0370 (Sleeves only) (M)
Modern Album of Canada Ltd., 2450 Finch Ave. W., Unit 7, Weston, Ont M9M 2E9 Tel (416) 745-5033 Gen Mgr William J Hoover (M)
Home office: USA, Hauppauge, L I., N Y Modern Album & Finishing Co Inc (M)
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont M1P 2P2 Tel (416) 759-5601 Pres V Parr, Gen Sales Mgr R A Gray (M)
Rada Rec Pressings Ltd., PO Box 2199 Vancouver B C V6R 3V7 Tel (604) 688-1820 Pres & Sales Mgr John Rodney, Adv Mgr Evelyn Rodney (D&I)
Ross-Ellis Ltd., 300 Ann St., Montreal, P Q H3C 2K1 Tel (514) 861-2411, WATS (800) 361-8538 Telex 05-267411 Gen Mgr H B Ellis, Prod'n Mgr Ken Peladeau
Branch: Scarborough, Ont., 670 Progress Ave Unit 10 Postal Code M1H 3A4 Tel (416) 438-2117 Telex 06-22819 Mgr Jim Austin (M)

LABELS

Arc Sound Co Ltd., 142 Sparks Ave., Willowdale, Ont Tel (416) 499-5000 (M)
Global Prods., 350 Soraura Ave., Toronto, Ont M6R 2G9 Tel (416) 531-5751 Pres G Kyron, Gen Mgr Jerry Stevens (M)
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P Q H7L 3M4 Tel (514) 663-0370 (M)
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont M1P 2P2 Tel (416) 759-5601 Pres V Parr, Gen Sales Mgr R A Gray (M)
Precision Recs (Custom Rec Prod), see Arc Sound Co Ltd
Rada Rec Pressings Ltd., PO Box 2199, Vancouver B C V6R 3V7 Tel (604) 688-1820 Pres & Sales Mgr John Rodney, Adv Mgr Evelyn Rodney (M)

PROFESSIONAL TAPE SUPPLIES

Ampex, see McKeen & Grabst Electronics Ltd
McKeen & Grabst Electronics Ltd., 780 Bank St., Ottawa, Ont K1S 3V6 Tel (613) 236-7242 Pres Douglas McKeen, Sales Mgr Tom Barnes, Adv Mgr J Mac Donald
Audio: Test tapes & head demagnetizers (Ampex), heads (Nortronics)
Nortronics, see McKeen & Grabst Electronics Ltd
Pan Canada Magnetics Ltd., 1072 Rangeview Rd Port Credit, Ont L5E 1H3 Tel (416) 278-9851 Pres H E Woolley, Sales Mgr John D Williams, Treas A J Newton
Audio: Leader tape

TAPE, BLANK LOADED

The numbers in parenthesis following the cartridge & cassette configurations are the timings available from the manufacturers.

The Agency Inc., 1167 Dalhousie St., Halifax N S 83H 3W5 Tel (902) 425-5050 Pres Joe McHugh, Sales Mgr Katherine Ward, Adv Mgr Anne Poulos
Audio: 8-tr (30), 8-tr quadrasonic (30), cassette (30, 45, 60, 120), open reel, broadcast
Video: 1" open reel, 1" cartridge, 3/4" cassette 1/2" EIAJ cartridge
Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont L6T 1C1 Tel (416) 453-3100 VP J L Major, Sales Mgr Joe Pariselli, Adv Mgr Larry Pepper
Branch: Dorval, P.Q., 681 Lepine Postal Code H9P 1G3 Tel (514) 636-4840
Audio: 8-tr., cassette
Audio Magnetics Corp of Canada Ltd., 1180 Martin Grove Rd., Rexdale, Ont M9W 5M9 Tel (416) 245-4400

Pres Michael Doyle, Mktg Mgr Kasey Bakowsky, Sales Mgr Larry Holton
Audio: 8-tr (40, 80), cassette (45, 60, 90, 120), open reel
Brand names: Cycles, Tracs, Tracs Plus, XHE
Capitol, see Wilf Farrow Assocs Ltd
Cinram Ltd., 8355 Devonshire Rd., Montreal, P Q H4P 2L1 Tel (514) 739-2281 Telex (05) 827788 Pres Isidore Philosophie, Plant Mgr Jack Philosophie
Audio: 8-tr cassette
Brand name: TM 100
Cycles, see Audio Magnetics Corp of Canada Ltd
Deramic Sound, see London Recs of Canada Ltd
Dynapak, see Stereodyne (Canada) Ltd
Wilf Farrow Assocs Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont L4W 1E4 Tel (416) 625-8151 Pres Wilf Farrow, Sales Mgr Julie Thomson (Canadian sales office for Capitol Magnetic Tape Div.)
Audio: 8-tr (32, 40, 45, 60, 64, 80, 90, 100, 120) cassette (20, 30, 45, 60, 90, 120), open reel
Brand name: Capitol

Global Prods., 350 Soraura Ave., Toronto, Ont M6R 2G9 Tel (416) 531-5751, Pres G Kyron, Gen Mgr Jerry Stevens
Audio: 8-tr (40, 45, 80, 90 & custom lengths), cassette (40, 45, 60, 90 & custom lengths), open reel
K M L, see Pan Canada Magnetics Ltd
London Recs of Canada Ltd., 6265 Cote de Liesse, St Laurent, P Q H4T 1C3 Tel (514) 341-5350 Telex 05 826832 Pres Fraser C Jamieson, VP Alice Koury, Mktg & Prod Exploitation Mgr Kenneth Verdoni, Tape Div Mgr John Bradley
Branches: Calgary, Alta., 429 Manitou Rd SE Postal Code T2G 4C2 Tel (403) 243-1313—Burnaby, B.C., 3166 Lake City Way Postal Code V5A 3A4 Tel (604) 298-6471—Winnipeg, Man., 23 Keith Rd Postal Code R3H 0H7 Tel (204) 633-6607—Scarborough, Ont., 1630 Midland Ave Postal Code M1P 3C2 Tel (416) 755-3373—Quebec, P.Q., 1303 Rue Conway Postal Code G1J 3S3 Tel (418) 529-0261
Audio: 8-tr., cassette
Brand name: Deramic Sound
Michele Audio of Canada Ltd., 7580 Malo, Brossard P Q J4Y 1C4 Tel (514) 676-8184 Gen Mgr Pierre Thebault
Home office: USA, Massena, N Y
Audio: 8-tr (40, 60, 80, 90)
Ottawa Int'l Recs Ltd., 21 Grenfell Crescent, Ottawa, Ont K2G 0G3 Tel (613) 225-7837/8744 Gen & Comm I Mgr Dave D Raya
Audio: 8-tr & cassette
Brand name: Sor
Pan Can see Pan Canada Magnetics Ltd
Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont L5E 1H3 Tel (416) 278-9851 Pres H E Woolley, Sales Mgr John D Williams, Treas A J Newton
Audio: 8-tr (1-90 minutes), cassette (1-120 minutes), open reel

Brand name: KML, Pan Can, Pan Canada
Prism Ents., 329 Churchill Ave., Ottawa, Ont K1Z 5B8 Tel (613) 725-2153 Pres J D Hudson
Audio: Cassette & open reel (standard & custom lengths)
Soir, see Ottawa Int'l
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont L4X 2E2 Tel (416) 625-8311 Pres. Robert B Kerr, Sales & Mktg Mgr William Laing
Audio: 8-tr (40, 45, 80, 90), cassette (60, 90).
Brand name: Dynapak
Superior Electronics Inc., 1330 Trans Canada Hwy S., Montreal, P Q H9P 1H8, Tel (514) 683-6331 Pres S K Plotnick, Gen Mgr F Lawrence Plotnick, Sales Mgr Denis G Magnan, Adv Mgr Mike Moscovitch
Audio: 8-tr (45, 90), cassette (30, 60, 90, 120, 180), open reel
Brand name: TDK
T D K, see Superior Electronics Inc
T M 100, see Cinram Ltd
Tracs, see Audio Magnetics Corp of Canada Ltd
Tracs Plus, see Audio Magnetics Corp of Canada Ltd
X H E, see Audio Magnetics Corp of Canada Ltd

TAPE, BULK RAW

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont L6T 1C1 Tel (416) 453-3100 VP J L Major, Sales Mgr Joe Pariselli, Adv Mgr Larry Pepper
Branch: Dorval, P.Q., 681 Lepine Postal Code H9P 1G3 Tel (514) 636-4840
Audio: 8-tr., cassette, open reel, broadcast
Video: 1" open reel, 3/4" cassette
Audio Magnetics Corp of Canada Ltd., 1180 Martin Grove Rd., Rexdale, Ont M9W 5M9 Tel (416) 245-4400 Pres Michael Doyle, Mktg Mgr Kasey Bakowsky, Sales Mgr Larry Holton
Audio: 8-tr., cassette, open reel
Capitol, see Wilf Farrow Assocs Ltd
Wilf Farrow Assocs Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont L4W 1E4 Tel (416) 625-8151 Pres Wilf Farrow, Sales Mgr Julie Thomson (Canadian sales office for Capitol Magnetic Tape Div.)
Audio: 8-tr., cassette, open reel
Brand name: Capito
Global Prods., 350 Soraura Ave., Toronto, Ont M6R 2G9 Tel (416) 531-5751 Pres G Kyron, Gen Mgr Jerry Stevens
Audio: 8-tr., cassette, open reel
Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont L5E 1H3 Tel (416) 278-9851 Pres H E Woolley, Sales Mgr John D Williams, Treas A J Newton
Audio: 8-tr., cassette, open reel
Prism Ents., 329 Churchil Ave., Ottawa, Ont K1Z 5B8 Tel (613) 725-2153 Pres J D Hudson
Audio: Cassette, open reel



ALTA MUSIC DISTRIBUTION CO. LTD.

389 St-Paul Street West, Montreal, Canada
Telephone (514) 288-0242 Telex: 05-267399

ALTA, an independent Canadian distribution Company has been selected by the following record companies.

AQUARIUS RECORDS	MUSHROOM RECORDS
LES DISQUES GAMMA	AAVALANCHE RECORDS
SONOPRESSE	BIXIO RECORDS
CTI RECORDS	KUDU RECORDS
DISQUES PRESQU'ILE	MARK-LIN RECORDS
PRODUCTION 13 AOUT	DISQUES LE TAMANOIR
MOTOWN RECORDS	JUNIOR PRODUCTIONS
ALSHIRE RECORDS	DISQUES HELOISE
AUDIO SPECTRUM	

WE'RE PROUD TO BE JUDGED BY THE COMPANY WE KEEP.

TOP DISTRIBUTION
SMALL ENOUGH FOR PERSONAL ATTENTION,
LARGE ENOUGH FOR EFFICIENCY.
TOP PROMOTION

International Music-Record-Tape Section

Canada

Chile

China, Republic Of

TAPE DUPLICATING & PROCESSING EQUIPMENT

Amplex of Canada, 132 East Dr., Bramalea, Ont L6T 1C1
Tel (416) 791-3100 VP J.L. Major Sales Mgr Joe
Parselli Adv Mgr Larry Pepper
Product: Bin-loop duplicator, master reproducer
Brand names: Amplex, Stencil
Hardman Inds Ltd., 150 Consumers Rd., Suite 300 Willowdale, Ont M2J 1P9 Tel (416) 491-0281 Pres Eric H. Hardman, Sales Mgr Leon Giannakeff
Audio: 8-tr winding & assembly systems
Stencil, see Amplex of Canada

● accessories

Unless otherwise indicated, products listed are for both records and tapes. The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

Amplex, see McKen & Grabst Electronics Ltd
Capitol, see Will Farrow Assocs Ltd
Will Farrow Assocs Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont L4W 1E4 Tel (416) 625-8151 Pres Will Farrow, Sales Mgr Julie Thomson (Canadian sales office for Capitol Magnetic Tape Div.)
Product: Cleaners, cloths & brushes, head cleaners & demagnetizers, needles (Capitol)
Global Prods., 350 Sorara Ave., Toronto Ont M6R 2G9 Tel (416) 531-5751 Pres G. Kyrton, Gen Mgr Jerry Stevens
Product: Carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape
Hardman Inds Ltd., 150 Consumers Rd., Suite 300, Willowdale, Ont M2J 1P9 Tel (416) 491-0281 Pres Eric H. Hardman, Sales Mgr Leon Giannakeff
Product: Head cleaners (M)
McKen & Grabst Electronics Ltd., 780 Bank St. Ottawa Ont K1S 3V6 Tel (613) 236-7242 Pres Douglas McKen, Sales Mgr Tom Barnes, Adv Mgr J. MacDonald
Product: Head cleaners (Teac, White), leader & splicing tape (Amplex) (ID)
Nakamichi, see Superior Electronics Inc
Parr's Print & Litho Ltd., 341 Nantucket Blvd. Scarborough Ont M1P 2P2 Tel (416) 759-5601 Pres V. Parr Gen Sales Mgr R.A. Gray
Product: Catalog servs
Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga Ont L4X 2E2 Tel (416) 625-8311 Pres Robert B. Kerr, Sales & Mktg Mgr William Laing
Product: Head cleaners
Superior Electronics Inc., 1330 Trans Canada Hwy S. Montreal, P.Q. H9P 1H8 Tel (514) 683-6331 Pres S.K. Plotnick Gen Mgr F. Lawrence Plotnick Sales Mgr Denis G. Magnan, Adv Mgr Mike Moscovitch
Product: Head cleaners (Superior, TDK), demagnetizers (Nakamichi, Superior) (MI)
T.D.K., see Superior Electronics Inc
Teac, see McKen & Grabst Electronics Ltd
White, see McKen & Grabst Electronics Ltd

● store fixtures & merchandising aids

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

Will Farrow Assocs Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont L4W 1E4 Tel (416) 625-8151 Pres Will Farrow, Sales Mgr Julie Thomson (Canadian sales office for Capitol Magnetic Tape Div.)
Product: Tape display racks (M)
Global Prods., 350 Sorara Ave., Toronto, Ont M6R 2G9 Tel (416) 531-5751 Pres G. Kyrton, Gen Mgr Jerry Stevens
Product: Rec. browser boxes, tape display racks (M)
Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont M1P 2P2 Tel (416) 759-5601 Pres V. Parr, Gen Sales Mgr R.A. Gray
Product: Tape browser boxes, divider cards (M)
Rada Rec. Pressing Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7 Tel (604) 688-1820 Pres & Sales Mgr John Rodney, Adv Mgr Evelyn Rodney
Product: Display racks (M)

● jukebox manufacturer

Rowe Int'l Inc., 6300 Viscount Rd., Malton, Ont L4V 1H3 Tel (416) 677-1587
Branches: Vancouver, B.C., 28 W. Fifth Ave. Postal Code V5Y 1H5 Tel (604) 873-3671—Dorval, P.Q. 9341 Cote de Liesse Postal Code H9P 1A4 Tel (514) 636-4680
Home office: USA

CHILE

Population: 10,410,000
Rate of exchange: \$1(US) = 12.82 pesos
Per capita income: \$890
Holidays: January 1, May 1 (Labor Day), May 21 (Navy Day), June 29 (Bank Holiday), August 15 (Assumption), September 18 (Independence Day), September 19

(Army Day) October 12 (Columbus Day) November 1 (All Saints Day), December 8, December 25 & all important Christian religious holidays
Records, record blanks & pre-recorded media imported from USA: 1975—\$103,454, 1974—\$37,554

● record & tape manufacturers / distributors / importers

Alba, see Industria de Radio & Television
Angel, see EMI
Archiv, see Philips
Asfona (Asociacion Fonografica Nacional), Agustina 1185 Of 71, Santiago Tel 30-637, 83-877, 35 499
Labels: (Owned) Asfona Astral (distributed) Avant Music, Los 4 de Chile Gato Negro, Chris Heart Prod ns Buddy Richard Prod ns, (licensed) Durum (Italy) Hispavox (Spain), Microfon (Argentina), Music Hall (Argentina) Vox (USA), WEA group (USA)
Int'l reps.: Argentina (Sicamericana), Bolivia (Heriba) Colombia (Codiscos), Venezuela (Suramericana)
Astral, see Asfona
Avant Music, see Asfona
Banglad Productora de Discos & Cassettes Av. Holanda 667, Santiago 9 Tel 496-537 740-338 Telex 260 Gen Mgr Juan Esteban Grinstein B. Ass't Gen Mgr Soledad Delaporte, A&R & Int'l Liaison Sonia Figari Nat'l Promo Pedro Vasquez
Labels: (Owned) Banglad-Chile, (licensed domestic) Caracol, (licensed foreign) Disc AZ (France), Barclay (France), Belter (Spain), Buddha (USA) Columbia (Spain) DJM (UK), Fantasy (USA), H&L (USA), Marler (Spain), Motown (USA), Moveplay (Spain), Pickwick (UK)

Capitol, see EMI
Caracol, see Banglad
Crescendo, see Fermata
Los 4 de Chile, see Asfona.
D.G., see Philips
E.M.I. Odeon Chilena SA, Av. Vitacura 2899 Santiago 10 Tel 287-118 Cable TURNTABLE
Labels: (Owned) Angel, Capitol, EMI, Odeon (licensed) ABC (USA), A&M (USA), Apple (UK), Arista (USA) CBS (USA), Discomoda (Venezuela), IEMPSA (Peru), Island (UK), London (UK) Lyra (Bolivia), Musidisc (Brazil), Musitron (Venezuela) Orion (Ecuador) Zeida (Colombia)
Fermata Ltda (Eds Musicales), Agustinas 853, Of 619 Santiago Tel 32-720 Gen Mgr Eliana Cisternas C Home office: Brazil, Discos RGE/Fermata
Labels: (Owned) Crescendo Fermata, Premier RGE, Som/Maior Symphontone, Young

Fontana, see Philips
Gato Negro, see Asfona
Granizo (Discos) Agustina 1185 Rm 71, Santiago Tel 83-877
Chris Heart Prod ns, see Asfona
Heliodor, see Philips
I.R.T., see Industria de Radio & Television
Industria de Radio & Television SA-Alba/Colorado (IFPI), (studio) Catedral 1029, (factory) Vicuna Mackenna 3333 Santiago Tel 80-461, 50 081 Cable RADIOINTER Telex 278 Gen Mgr Julio Del Rio, Rec Div Mgr Roberto Inglez Ingram
Labels: (Owned) Alba, (licensed) Ariola (Spain), MCA (USA), Novola (Spain), Parnaso (Argentina), RCA (USA) Trema (France), United Artists (UK USA), Zafiro (Spain)
Int'l reps.: Argentina (Parnaso), Ecuador (IFESA), El Salvador (Dicesa), Mexico (Musart), Peru (FTA) USA (Parnaso), Venezuela (Cordica)

M.G.M., see Philips
Mercury, see Philips
Odeon, see EMI
Philips Chilena SA (IFPI), Casilla 2687, Av. Santa Maria 0760, Santiago Tel 378-371 Cable PHILCHISA Rec Dept Mgr Jorge Undurraga Martinez Label Mgr Rosa Guerrero Martinez
Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo Verve, (licensed) All Platinum (USA), H. Astric (Monaco), Big Tree (USA), Bus Stop (UK), Charisma (UK) Chelsea (USA), Chrysalis (UK), Fermata (Brazil), Flying Dutchman (USA), Jet (UK), Fresh Air (UK) GTO (UK), Tony Hall Prod ns (UK), Interrobang Jet (UK) Mooncrest (UK), Mountain (UK), Pablo (USA), Peerless (Mexico), Quality (Canada), RSO (UK), Red Bullet (Netherlands), Roxbury (USA), Sono-Radio (Peru), State (UK), Track (UK), Trojan (UK), 20th Century (USA), Virrey (Peru), VWA (UK) Wam (Canada)

Polydor, see Philips
Premier, see Fermata
R.G.E., see Fermata
Buddy Richard Prod ns see Asfona
Smash, see Philips
Som/Maior, see Fermata
Symphontone, see Fermata
Vertigo, see Philips
Verve, see Philips
Young, see Fermata

● music publishers

Asfona (Asociacion Fonografica Nacional), Agustina 1185, Of 71, Santiago Tel 30-637, 83-877, 35 499
Int'l firms represented: BIEM (Europe), SADAIC (Argentina), Southern (USA)
Fermata Ltda (Eds Musicales) Agustinas 853, Of 619, Santiago Tel 32-720 Gen Mgr Eliana Cisternas C Home office: Brazil
Int'l firms represented: Arapua (Brazil), Bourne group (USA), Combine (USA), Fermata (Brazil), Frank (USA), Dick James group (UK), Minerva, Arthur Napoleao (Brazil), Pedro, Portico, Seresta, Solmi, Sonata (Brazil) Sochem Ltda Av. Vitacura 2856, Santiago 10 Tel 287-118 Cable TURNTABLE

Int'l firms represented: Accord (Germany), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Beechwood (Mexico, USA), Colombiana de Musica (Colombia) Consorcio de Eds Musicales Peruanas (Peru), EGO (Spain), EMI (UK), MAI (Argentina) Pathe Marconi (France), Toshiba (Japan) La Voce del Padrone (Italy) Universal (Venezuela)
Southern Music Int'l Cruz 1469 Santiago
Home office: USA, Peer-Southern Org

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

C O D A Y C O (Corporacion de Autores & Compositores), Augustinas 1572/C, Santiago
Consejo Chileno de Musica Casilla 2100, Santiago
Instituto de Extension Musical, Compania 1264 Santiago Tel 89 438
Instituto de Investigaciones Musicales, Casilla 2100, Santiago
S A T C H (Sociedad de Autores Teatrales de Chile) San Diego 246, Santiago Tel 69-450, 66-052, 67-101
Gen Admin r Amadeo Gonzalez Gonzalez
Sindicato de Artistas de Variedades, Agustinas 560, Santiago
Sindicato Profesional de Actores, San Diego 245, Santiago Tel 85-268
Sindicato Profesional Orquestal Agustinas 560 Santiago

DESIGN & ARTWORK

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte, Santiago Tel 50-081, 80-461 Gen Mgr Roberto Inglez Ingram

LICENSING ORGANIZATION, MUSIC

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago Tel 392-335 (Performing rights only)

PLATING, PROCESSING & PRESSING PLANTS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte, Santiago Tel 50-081, 80-461 Gen Mgr Roberto Inglez Ingram
E.M.I. Odeon Chilena SA, Casilla 186D, Av. Vitacura 2899, Santiago Tel 287-118 Cable TURNTABLE (Pressing only)

PRINTERS & LITHOGRAPHERS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte, Santiago Tel 50-081 80-461 Gen Mgr Roberto Inglez Ingram
Philips Chilena SA Casilla 2687, Av. Santa Maria 0760 Santiago Tel 378-371 Cable PHILCHISA Rec Dept Mgr Jorege Undurraga Martinez

● supplies

ENVELOPES & MAILERS JACKETS & SLEEVES LABELS POLYETHYLENE BAGS

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029 Subte, Santiago Tel 50 081 80 461 Gen Mgr Roberto Inglez Ingram

● accessories manufacturer

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte, Santiago Tel 50-081 80-461 Gen Mgr Roberto Inglez Ingram
Product: Cleaners, cloths & brushes

● store fixtures & merchandising aids manufacturer

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte, Santiago Tel 50-081, 80 461 Gen Mgr Roberto Inglez Ingram
Product: Record display racks

CHINA, REPUBLIC OF (TAIWAN)

Population: 15,920,000
Rate of exchange: \$1(US) = 37.73 Taiwan dollars
Per capita income: \$470
Records, record blanks & pre-recorded media imported from USA, 1975—\$65,696 1974 \$103,350
Records exported to USA, 1974 97,807 units \$18,954

● record & tape manufacturers / distributors / importers

Chung Sheng Rec Co. Ltd. 96 Jen Hua Rd. Ta L Hsiang Taichung Hsien Tel 22558 Plant: 4 Ping Teng St

Audio: B tr & cassette
 Ingeson Ltda., 6-27 Calle 22 Bogota Tel 43 60 44 Gen Mgr Manuel Drezner
Audio: B tr & cassette
Brand name: Coronett Myltox Sonex
 Philips de Colombia SA (Industrias) Music Div 51 39 Calle 13 Bogota, D E Tel 60 06 00 Gen Mgr Alfonso Escolar N Sales Mgr Rafael Romero
Audio: Cassette

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ingeson Ltda., 6-27 Calle 22 Bogota Tel 43 60 44 Gen Mgr Manuel Drezner
Chief product: Duplicators & winders
 Singer Prods & Cia Ltda Apdo Aereo 27415 11 64 Carrera 10 Bogota Tel B1 24 77 34 74 37 Cable COREGNIS Mgr Jaime Rojas Perez
Home office: USA
Brand name: Tape Athun Sintronic Infonics (USA)

● accessories manufacturer

Philips de Colombia SA (Industrias) Music Div 51 39 Calle 13 Bogota D E Tel 60 06 00 Gen Mgr Alfonso Escolar N Sales Mgr Rafael Romero
Products: Tape carrying & storage cases catalog servs cleaners cloths brushes head cleaners & demagnetizers

● store fixtures & merchandising aids manufacturers

Fuentes Ltda (Discos) Apdo Aereo 1960 13 223 Carrera 51 Medellin Tel 46-51 50 VP Jose Maria Fuentes Estrada, Gen Mgr Pedro Fuentes Estrada Sales Mgr Alvaro Velez Uribe
Product: Display racks

● jukebox title strip manufacturers

Codicoso (Compania Colombiana de Discos SA) 59 65 Calle 2a Medellin Tel 46-16 02 Pres Alfredo Diaz M Gen Mgr Alberto Delgado
 Fuentes Ltda (Discos) Apdo Aereo 1960 13 223 Carrera 51 Medellin Tel 46 51-50 VP Jose Maria Fuentes Estrada Gen Mgr Pedro Fuentes Estrada Sales Mgr Alvaro Velez Uribe

COSTA RICA

Population: 1 920 000
Rate of exchange: \$1 (US) = 8 40 colon
Per capita income: \$725
Holidays: January 1 Easter Festival April 1 (Battle of Rivas) May 1 (Labor Day) May 26 (National Revolution Day) July 25 (Annexation of Guanacosta) August 2 (Our Lady of Angels) September 15 (Independence Day) October 12 (Columbus Day) December 25 & all important Christian religious holidays

● record & tape manufacturers / distributors / importers

Coronado & Cia SA, Apdo 568 Av Central San Jose Tel 21-12-12 (Importer/Exporter)
 Dicesa (Discos Centroamericanos SA) Apdo 650 San Jose Tel 22-16 25
Home office: El Salvador
Labels (Owned) Dicesa (licensed) Alstair (USA) Ansonia (USA) Ariola (Spain) Atco (USA) Atlantic (USA) Bearsville (USA) Beverly (Brazil) Big Tree (USA) Camden (worldwide) Copacabana (Brazil) Countryside (USA) Dawn (UK) DiscReet (USA) Disneyland (USA) Elektra (USA) Embryo (USA) Gas (Mexico) Little David (USA) Midland (USA) Muvieplay (Spain) Nashville (UK) Nonesuch (USA) Novola (Spain) Pye (UK) RCA (worldwide) Raccoon (USA) Red Seal (worldwide) Reprise (USA) Rolling Stones (USA) Soul (USA) Warner Bros (USA) Zafiro (Spain)
 Indica (Industria de Discos Centroamericana) SA Apdo 4093 San Jose Tel 25 95-55 Latin American Opns Dir Guillermo Lopez Gen Mgr Eduardo Soto Sales Mgr Luis Enrique Gomez
Int'l branches: El Salvador Distribuidora Salvadorena de Discos SA Guatemala Distribuidora Guatemalteca de Discos SA Panama Distribuidora Panamena de Discos SA
Labels (Owned) Indica (licensed) Art (USA) Audio Fidelity (USA) Billo (Venezuela), CBS (worldwide) Fonograma (Venezuela) Lea (Panama) London (UK) Montilla (Spain) Monument (USA) Music Hall (Argentina) Onix (Ecuador) Palacio (Venezuela) Peerless (Mexico) Seeco (USA) Sunus (Venezuela) Velvet (USA) Venezuela)

● music publisher

Mundo Musical SA, Apdo 4093, San Jose Tel 25 95 55

Billboard 1976-1977 International Music-Record Directory

Latin American Opns Dir Guillermo Lopez, Gen Mgr Eduardo Soto
Int'l firms represented: April (USA) Blue Seas (USA) Four Star (USA) Jac (USA) Lowery (USA) Melograf (Argentina) Mundo Musical (Brazil, Mexico)
Int'l repps: Argentina (Melograf) Brazil (Mundo Musical) Mexico (Mundo Musical), USA (April)

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Asociacion de Musicos & Compositores Costarricenses Apdo 4365 San Jose

DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT

PRINTER & LITHOGRAPHER RECORD PROMOTION

Indica (Industria de Discos Centroamericana) SA Apdo 4093 San Jose Tel 25 95 55 Gen Mgr Eduardo Soto

TAPE CUSTOM DUPLICATOR

Indica (Industria de Discos Centroamericana) SA Apdo 4093 San Jose Tel 25 95 55 Gen Mgr Eduardo Soto
Audio: 8 tr cassette

● accessories manufacturer

Indica (Industria de Discos Centroamericana) SA, Apdo 4093 San Jose Tel 25 95 55 Gen Mgr Eduardo Soto
Product: 45 rpm adaptors

CYPRUS

Population: 660 000
Rate of exchange: \$1 (US) = 0 38 Cypriot pound
Per capita income: \$1040
Holidays: January 1 January 6 (Epiphany) March 25 (Greek Independence Day) Good Friday Easter Monday April 14 August 15 (Independence Day) October 1 October 28 (OHI Day) October 29 (Turkish Republic Day) December 25 26

● record & tape manufacturer / distributor / importer

All Recs (CBS UK Ltd.) 30 34 Sophoulis St Nicosia Tel 73213 Cable COLRECORD Telex 2504
Labels (Owned) CBS Epic (represented) CBS/Columbia (worldwide) Epic (worldwide) GRT (USA) MCA (USA) Minos (Greece) Panvox (Greece) Phonogram (Greece/Netherlands) Pickwick/Hallmark (UK) RCA (UK) Ricordi (Italy) United Artists (USA) Vanguard (USA) WEA (USA)
Int'l rep: Worldwide (CBS)
 CBS see All Recs
 Epic see All Recs

● services

TAPE CUSTOM DUPLICATOR

CBS Recs Ltd 30 34 Sophoulis St Nicosia Tel 73213 Cable COLRECORD
Audio: Cassette

● supplies

TAPE, BLANK LOADED

CBS Recs Ltd 30 34 Sophoulis St Nicosia Tel 73213 Cable COLRECORD
Audio: Cassette

● accessories manufacturer

CBS Recs Ltd 30 34 Sophoulis St Nicosia Tel 73213 Cable COLRECORD
Product: Head cleaners & demagnetizers

CZECHOSLOVAKIA

Population: 14 690 000
Rate of exchange: \$1 (US) = 5 71 koruna
No. of homes with record players: 1 500 000
Holidays: January 1, Easter Monday, May 1 (Labor Day) May 9 (Liberation Day) December 25, 26

RECORDS

Records manufactured for domestic & export sale: LP's 1975 5 964 000 units 1974 5 571 000 units. \$4 2 508 730 EP's & singles 1975 4 075 000 units. \$8 231 500 1974 4 347 000 units \$8 694 000.
Records sold domestically including imports (retail value): LP's 1975 4,664 000 units \$38 851,120 1974 3 371 000 units. \$25 720 730 EP's & singles 1975 4 075 000 units \$8 231 500 1974 4 323 000 units \$8 646 000
Records imported from countries other than USA: 1975 300 000 units
Records exported to USA: 1975 28,730 units \$40 829,1974 52 843 units \$73,054
Records exported to countries other than USA: 1975 1 600 000 units. 1974 2 148 000 units
Average retail price per record: LP's \$8 33 EP's \$2 19 singles \$1 96
Stereo sales: 100% of total
Record club sales: 25% of total LP's
Discounting: Rare
Type of distribution: Opus and Supraphon own a chain of specialized retail shops. Panton also sells through these. This accounts for 80% of total sales. The remainder is done through manufacturer to wholesaler to retailer system
Type of promotion: Government controlled radio plays the decisive role in the promotion of pop records. Supraphon Record Club operating on a subscription basis is important in the sale of classical and special pop records i.e. jazz progressive pop, etc
Jukeboxes: 2 000

TAPE:

Market: Cassettes sales are increasing, but there is a lack of quality hardware. Open reel equipment is widely used for amateur recording of unavailable material
Pre-recorded tape sold domestically: Cassette 1975 219 000 units \$2 641 140 1974 154 012 units \$2 099 180 Open reel 1975 15 454 units \$266,427 1974 11 906 units \$202 402
Blank tape sold domestically to the professional duplicator: Open reel 1975 60,000 units
Blank tape sold domestically through the retail outlet: Open reel 1975 897 587 units
Average retail price per tape: Cassette \$12 06, open reel \$17 24

RADIO STATIONS:

Government 3
Comment: One national station programs pop music almost exclusively one is devoted to classical music. About 50% of broadcast music derives from records mostly of domestic production

TELEVISION STATIONS:

No. of channels 2 government
Comment: Apart from classical programs, easy listening and middle-of-the-road music predominates. Jazz is featured in rare specialized programs. Rock music is seldom programmed

IMPORT/EXPORT REGULATIONS:

Both license contracts and export/import deals are made with Socialist countries only license contracts are made with Western countries and importing of records from Western countries on a commercial basis is non-existent
 Lubomir Doruzka

● record & tape manufacturers / distributors / importers

Artia (Foreign Trade Corp. for the export & import of cultural commodities) Ve Smeckarh 30, Prague 1 246 284 284 244 Cable ARTIAGRAMO Gen Ing Miroslav Maruska, Sales Mgr Dr Roman Skocny (All international licensing contracts are conducted in cooperation with Artia sole exporter & importer of records)
 Opus Rec & Publ'g House Dunajska ulica 18 B99 23 Bratislava Tel 513 54 526 65 Mng Dr Alexius Aust Gen Mgr Dr Ivan Stanislav Artistic Dir Dr Marian Jurik Int'l Relations Dr Oldrich Horak (Exported by Slovart)
Labels (Owned) Opus (licensed) Ember (UK) Font Cetra (Italy) Jupiter (Germany) Phonogram group (Netherlands), Polar (Sweden) Polydor group (Germany) RCA (USA)
Int'l repps: Australia (United Artists) Austria (RCA) Belgium (Basart) Canada (RCA) France (Pickwick), Germany (RCA) Italy (Font-Cetra) Japan (Victor), Luxembourg (Basart), Netherlands (Basart) Philippines (Victor), Scandinavia (Record Trading), Spain (RCA) Switzerland (RCA), UK (United Artists) USA (RCA)
 Panton (Publ'rs of the Czech Music Fund) Rinci 12, 118 39 Prague 1 Tel 538-151 (Exported by Artia)
 Slovart (Foreign Trade Corp for the import & export of cultural commodities) Gottwaldovo nam 6 B05 32 Bratislava Tel (domestic) 488-41, (int'l) 482-41 Telex 93394 Gen Mgr Ladislav Chalupka, Roc Dept Mgr Ing Michal Lorincz Int'l Mgr Peter Hrozenick
 Supraphon (IFPI) Patackeho 1 112 99 Prague 1 262 562 261 608 Dir Viktor Kasak, Music Dir J. Olga Sotolova Sales Mgr Vladimir Vobornik Copyright & License Mgr Jiri Vinarsky
Labels (Owned) Supraphon (distributed) Panton (represented) Amiga (East Germany) Ariola (West Germany) Barclay (France) CBS (France USA) EMI (UK), Eterna (East Germany) Jugoton (Yugoslavia) Melodiya (USSR), Motown (USA) Muza (Poland), Polydor (West Germany) Qualiton (Hungary) WEA group (USA)

Columbia

Costa Rica

Cyprus

Czechoslovakia

International Music-Record-Tape Section

Denmark

Dominican Republic

Ecuador

Copenhagen Tel (01) HE 10444 Gen Mgr Fru Ella Binderup. Music Advisor George Swensson
Presto Musikforlag, see Moerks
Remi Music, Hedevarken 179, DK-2750 Ballerup Tel (02) 65-06-92 Pres Rene Gosvig
Sikorski Scandinavia ApS, see Ed Wilhelm Hansen
Skandinavisk Musikforlag A/S, see Ed Wilhelm Hansen
Sonet/Dansk Musik, Jydeholmen 15, DK-2720 Copenhagen Tel (01) 71-22-11 Pres Karl Emil Knudsen, Gen Mgr Paul Bach
Int'l firms represented: Black Sheep, Hawkana, Strawberry Summerland (all UK)
Starbox ApS, Store Kongensgade 40 DK-1264 Copenhagen K Tel (01) 12-01-12 Telex 15252 Pres Johnny Reimar, Pop Mgr Birgit Jochimsen
SteepleChase Music, Rosenvaengets Alle 5, DK-2100 Copenhagen O Tel (01) 26-22-80 Chief Exec Nils Winter
Tempo Musikforlag, see Moerks
Thorsing Musicforlag ApS, see Wilhelm Hansen
Warny Musikforlag ApS, see Wilhelm Hansen
Wilhelmina, see Wilhelm Hansen

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers Society Valkendorfsgade 3 DK-1151 Copenhagen K
Danish Music Dealers' Ass'n Frederiksberg Alle 29, Copenhagen V
Danish Music Publ'rs Ass'n, Gothersgade 9-11 DK-1123 Copenhagen K Tel 11-78-88
Den Danske Gruppe AF (IFPI), Gl Torv 18, DK-1457 Copenhagen K Tel (01) 12-08-24 Cable OLDSQUARE Telex 16187 Contact Johan Schlueter Musikforlaeggeforeningen af 1972 (The Association of Danish Music Publ'rs of 1972), Gothersgade 9-11, DK-1123 Copenhagen K Tel (01) 11-78-88
National Committee of the International Music Council, Raadhustr 1, Copenhagen
National Committee of the International Society for Contemporary Music, Montergade 6a DK-1116 Copenhagen K
S C A W C (Scandinavian Country & Western Corp.), PO Box 1218, DK-2300 Copenhagen S Tel (01) 50 571
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valkendorfsgade 3 DK-1151 Copenhagen K Tel (01) 13-54-05 Chm Svend Erik Tarp
Union of Danish Musicians, Vendersgade 25 DK-1363 Copenhagen K

DESIGN & ARTWORK

Jesper Kilde Design Havenej 2, DK-3060 Espergaerde Johnsen + Johnsen A/S, Aldersrogade 8 DK-2100 Copenhagen Tel (01) 29-86-86 Cable DOUBLEJOHNSEN Mgr Borge Thorsted, Sales Mgr Helge Moller Hansen

LICENSING ORGANIZATIONS, MUSIC

Gramex, Mynstersvej 1, DK-1827 Copenhagen V Tel (01) 21-93-11 Gen Mgr Otto Lassen (Performing rights only-recs)
K O D A, Rosenvaengets Hovedvej 14, DK-2100 Copenhagen O Tel (01) 71-97-02 Cable INTERKODA Gen Mgr H Lund Christiansen (Performing rights only)
Nordisk Copyright Bureau, A L Drewsensvej 1, DK-2100 Copenhagen O Tel (01) 26-25-00 Cable COPYRIGHT (Mechanical rights only)

PLATING, PROCESSING & PRESSING PLANTS

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen Tel (01) 30-67-11 Cable GRAMMOPHON Telex 16631 Mng Dir Kurt Hvid Mikkelsen, Sales Mgr Ole Jerse
United Rec Mfg Co, Frederikssundsvej 375 DK-2700 Copenhagen-Bronshoj Tel (02) 94-02-00 Mng Dir Ib Sorensen (Pressing only)

PRINTERS & LITHOGRAPHERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted Tel (03) 61-07-77 Pres P Borch
Johnsen + Johnsen A/S, Aldersrogade 8, DK-2100 Copenhagen Tel (01) 29-86-86 Cable DOUBLEJOHNSEN Mgr Borge Thorsted, Sales Mgr Helge Moller Hansen
Printex, Yderlandsvej 14, DK-2300 Copenhagen S Tel (01) 77-83-01

RECORD PROMOTION

Popic Prod'ns, PO Box 1218, DK-2300 Copenhagen S Tel (01) 50 571 Contact Otto Waldorf
RECA Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge Tel (03) 45-93-89 Dir Finn Reiner, Gen Mgr Ole Steen Pedersen, Sales Mgr Carl C Dalgaard
Scandinavian Sound Serv., Solhojvaenget 32, DK-2750 Ballerup-Copenhagen Tel (02) 97-71-10
Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valdendorfsgade 3, DK-1151 Copenhagen K Tel (01) 13-54-05 Chm Svend Erik Tarp
Sun Mgmt, PO Box 3 DK-8362 Aarhus-Hoerning Tel (06) 13-17-66/78-09 Mgr Karl-Heinz Bartel

TAPE CUSTOM DUPLICATORS

F H C-Electronics, Landgreven 7, DK-1301 Copenhagen K Tel (01) 14-69-93 Cable SELECTAHERLOEV Pres Henning B Petersen
Audio: Cassette, open reel, open reel quadraphonic
Metronome Cassette A/S, Vibevej 31, DK-2400 Copenhagen NV Tel (01) 19-01-12 Cable METROMUSIC Telex 27204 Mng Dir Bent Fabricius-Bjerre, Mgr Joergen Holm

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Steen Hauerbach AS, Ryvangs Alle 89 DK-2900 Hellerup-Copenhagen Tel (0143) HE 10281 Cable MAGNETSTEN Telex 16600 Mng Dir Steen Hauerbach (Importer)
Audio: C-0 boxes
Brand name: Ampex

ENVELOPES & MAILERS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted Tel (03) 61-07-77 Pres P Borch
Johnsen + Johnsen A S, 8 Aldersrogade 8 DK-2100 Copenhagen Tel (01) 29-86-86 Cable DOUBLEJOHNSEN Mgr Borge Thorsted Sales Mgr Helge Moller Hansen

JACKETS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted Tel (03) 61-07-77 Pres P Borch
Knud Hansen, Hejrevej Copenhagen

LABELS

POLYETHYLENE BAGS

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted Tel (03) 61-07-77 Pres P Borch
Norlip Princessegade 29A, DK-1422 Copenhagen K Tel (01) AS 30-30

PROFESSIONAL TAPE SUPPLIES

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen Tel (01) 30-67-11 Mng Dir Kurt Hvid Mikkelsen, Sales Mgr Ole Jerse
Audio: 1/4" & 2" hub & NAB reels
Brand Name: Emitape
Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen Tel (0143) HE 10281 Cable MAGNETSTEN Telex 16600 Mng Dir Steen Hauerbach (Importer)
Audio: 2" 1" & 1/4" master tape
Video: 2" 1" 3/4" cassette 1/2" & 1/4" tape
Brand name: Ampex

RECORD PROCESSING MACHINERY

Ortolf Mfg A/S, Mosedalvej 11B, DK-2500 Copenhagen-Valby Tel (01) 46-24-22 Telex 27587 Gen Mgr Erik Rohmann, Mng Eng T Vestergaard
Chief product: Cutting heads & disk cutting systems

TAPE, RAW & BLANK LOADED

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen Tel (01) 30-67-11 Mng Dir Kurt Hvid Mikkelsen, Sales Mgr Ole Jerse (Blank only)
Audio: Cassette, open reel
Brand name: Emitape
Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen Tel (0143) HE 10281 Cable MAGNETSTEN Telex 16600 Mng Dir Steen Hauerbach (Importer)
Audio: 8-tr, cassette, open reel
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" cassette
Brand Name: Ampex

TAPE DUPLICATING EQUIPMENT

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18 DK-2500 Valby-Copenhagen Tel (01) 30-67-11 Mng Dir Kurt Hvid Mikkelsen, Sales Mgr Ole Jerse
Audio: 15" c60 pancakes
Brand name: Emitape
Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen Tel (0143) HE 10281 Cable MAGNETSTEN Telex 16600 Mng Dir Steen Hauerbach (Importer)
Audio: High-speed cassette duplicating equip
Brand name: Ampex

● accessories manufacturers

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen Tel (0143) HE 10281 Cable MAGNETSTEN Telex 16600 Mng Dir Steen Hauerbach
Product: Tape carrying & storage cases leader & splicing tape
K-tel Int'l (Denmark) A/S, Jonstrupvej 228, DK-2750 Ballerup Tel (02) 65-12-42 Telex 35342 Gen Mgr Gary Kieves, Sales Mgr Erik Adeltkrone
Home office: USA
Product: Carrying & storage cases, cleaners cloths & brushes
Ortolf Mfg A/S, Mosedalvej 11B, DK-2500 Copenhagen-Valby Tel (01) 46-24-22 Telex 27587 Gen Mgr Erik Rohmann, Mng Eng T Vestergaard
Product: Needles
RECA Music Prod'n, Nykoebingvej 18 DK-4571 Grevinge Tel (03) 45-93-89 Dir Finn Reiner, Gen Mgr Ole Steen Pedersen, Sales Mgr Carl C Dalgaard
Product: Leader tape

● store fixtures & merchandising aids

Johnsen + Johnsen A/S, Aldersrogade 8, DK-2100 Copenhagen Tel (01) 29-86-86 Cable DOUBLEJOHNSEN Mgr Borge Thorsted, Sales Mgr Helge Moller Hansen
Product: Record display racks

● jukebox manufacturers

Bally-automater A/S, Roedager Alle 133, DK-2610 Roedovre Tel (01) 70-10-87 Cable BALCOP Mng Dir Kaj Harders, Sales Mgr Jesper Maaloe
Brand names: Bally (USA), Midway (USA) NSM (Germany)
Broedr Joerensen, Rygaards Alle 101, DK-2900 Hellerup Tel (01) 29-75-11
Pan-Nordic Automatic A/S, Vesterbrogade 188 DK-1800 Copenhagen V Tel (01) 21-70-11
Skandinavisk Grammofoon Automat, Faborgvej 50, Himmelev, Roskilde Tel (03) 35-55-50

DOMINICAN REPUBLIC

Population: 4 560 000
Rate of exchange: \$1 (US) = 1 peso
Per capita income: \$440
Holidays: January 1, January 26 (Day of Duarte), February 27 (Independence Day), Good Friday, Corpus Christi, May 1 August 16 (Restoration of Independence) September 24 (Mercedes Day), December 25
Records, record blanks & pre-recorded media imported from USA: 1975-\$71,947, 1974-\$30,998

● record & tape manufacturers / distributors / importers

Continental de Discos SA, Zona Ind'l Herrera, Calles I & L, 2nd fl., Santo Domingo Tel 566-0511 Cable CONTIDISCOS Pres Miguel Angel Antor Yamin, Gen Mgr Jose Antor Yamin, Sales Mgr Angel Antonio Alba, Promo & Sales Rep Benjamin Bujosa
Labels: (Licensed) CBS group (USA)
Disco de Oro CA, Av Independencia, Santo Domingo Tel 567-2727, 687-6471 Pres J Bonilla (Distributor)
Discofane, see Fabrica Dominicana de Discos
Discomundo SA, Calle El Conde 404, Santo Domingo Tel 685-2576 Pres Francisco Antonio Nina, Gen Mgr, Lisinio Herrera Rodriguez, Sales Mgr Rosa Nunez de Fernandez
Labels: (Owned) Discomundo, (Licensed) Gas (Mexico), Mini (USA), Teca (USA)
Distribuidora Dominicana de Discos, Calle El Conde 94, Santo Domingo Tel 2-2538
Labels: (Represented) Ansonia (USA), Benson (USA), Borinquen (USA), Capitol (USA), Command (USA), Fuentes (Colombia), Gema (USA) Musart (Mexico), Tico (USA), Tone Latino (USA), Velvet (Venezuela)
Distribuidores Musicales del Caribe, Calle El Conde 98, Santo Domingo Tel 682-9213 Pres Matilde Hasbun, Gen Mgr Carlos Rom, Sales Mgr Ignacio Mena
Labels: (Represented) Camden, Disneyland RCA Hit Parade, Victrola Victor
Fabrica Dominicana de Discos Fray C de Ultrera, Santo Domingo Tel 3-1929
Labels: (Owned) Discofane, (represented) Montilla (USA)
La Guarachita (Empresas), PO Box 375, Calle El Conde 108, Santo Domingo Tel 689-2545 Pres Rhadames Aracena
Labels: (Owned) Guarachita, Ketty Lucienne, Madalit, Zuni, (Licensed) Audio Fidelity (USA), Billo (Venezuela), Cisne (Mexico), Coro (Mexico), Decca (UK), Discomoda (Venezuela) Dorado (USA), Falcon (USA), Fuentes (Colombia), Gas (Mexico), London (USA), Mariel (USA), Mary Lou (USA), Muscor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suanitos (USA), Top Hits (Venezuela)
Ketty, see La Guarachita
Lucienne, see La Guarachita
Madalit, see La Guarachita
Salon de Estudios Mozart, Calle El Conde 82, Santo Domingo Tel 682-2640
Labels: (Represented) Phonogram group
Zuni, see La Guarachita

● services

PLATING, PROCESSING & PRESSING PLANTS PRINTERS & LITHOGRAPHERS

Continental de Discos SA, (Industrias Antor CA), Zona Ind'l Herrera, Calles I & L, 2nd fl., Santo Domingo Tel 566-8666 Pres Miguel Angel Antor Yamin, Gen Mgr, Jose Antor Yamin, Prod'n & Sales Mgr Angel Antonio Alba, Sales Rep Benjamin Bujosa
La Guarachita (Fabrica de Discos), Autopista Duarte Km 6 1/2, Santo Domingo Tel 565-5717

● supplies

JACKETS & LABELS

La Guarachita (Fabrica de Discos), Autopista Duarte Km 6 1/2, Santo Domingo Tel 565-5717

ECUADOR

Population: 6,500,845
Rate of exchange: \$1 (US) = 25.00 sucres.

International Music-Record-Tape Section

France

Semard, 75009 Paris Tel (01) 526 52 47 Dir Freddy Carrara. PR Florence Carrara
Local branch: 75019 Paris, 50 Blvd Serurier Tel (01) 205 68 19 (Distributed by DOM)
Labels: (Owned) AFA Discara
A M I S (Societe Ambiance Musicale Illustration Sonore), 18 Rue de Provence, 75009 Paris Tel (01) 224 84 86. 460 24 54 (Mood music libraries)
Labels: (Owned) AMIS, Fressound (represented) Cinemusik (USA), Harmonic (UK), Studio G (UK)
A M P, see SFPP
A Z, see Disc AZ
Aberdisc, see Disc AZ
Adele, see WEA Filipacchi
Ades SA, 54 Rue St Lazare, 75009 Paris Tel (01) 874 85 30, 874 33 88
Labels: (Owned) Ades (dist by Polydor) Les Enfants Sages, Le Petit Menestrel Safta-Anthologie Sonore, (distributed) Disneyland, Vista
African, see Societe Francaise du Son
Age d'Or, see CBS
Agorila (Eds Musicales), 10 Rue Frederic Bastiat, 64 Bayonne Tel 25 18 73 Dir Mr Meyzenc
Akue (Disques), 64 Rue Richelieu, 75002 Paris Tel (01) 742 32 84
Albatros Prod ns, 43 Rue Fessart, 92100 Boulogne/Billancourt Tel 603 41 93 (Distributed by Disc AZ)
Label: (Owned) Albatros
Albert, see Barclay
Allegro, see RCA
Allo Music SA, 17 Rue Ballu, 75009 Paris Tel (01) 280 61 07 Pres Max Amphoux Int'l Mgr Maurice Bouchoux
Label: (Owned) Contact
Alphapress, see Societe Francaise du Son
Alvares, see Disc AZ
L'Arme de... see Hugues Desalle
America, see Musidisc
Ami, see Disc AZ
Anaxis, see Caravage
Anne Sylvestre, see Barclay
Arabella Sarl (Eds Musicales) 18 Rue Beffroy 92200 Neuilly sur Seine Tel 637 34 53 Cable REQUINAS Telex 610767 Gen. Mgr Rene Cacheux, Mgr & Promo Sophie Clergeat, PR Rene Ferral
Home office: Germany, Ariola-Eurodisc
Labels: (Owned) Baccarola, Eurodisc, Eurodisc Pop Eds Precieuses, Evenement Musicale, Vergara (distributed) Arcane, Cochise
Int'l reps.: Netherlands, Spain (both Ariola-Eurodisc) USA (Ariola America)
Arcane, see Arabella & WEA Filipacchi
Arc En Ciel, see Studio SM
Archiv, see Polydor
Archives Sonores, see RCA
Arfolk, 14 Passage du Blavet 56100 Lorient Tel 21 23 91 Dir Gen Georges Gragnic Comm'l & Artistic Dir Willy Wenger, Nat'l Sales Dir Yann Gouasdoue

Arion (Disques), 36 Av Hoche, 75008 Paris Tel (01) 267 19 10 Mng Dir & A&R Ariane Segal, Technical Dir Claude Morel, Co-ord Frederic Segal, Design Dominique Michellier, Promo Anne Bernard-Vienne (Distributed by CBS)
Int'l reps.: Argentina (CBS), Australia (Australian Rec Co.), Belgium (CBS), Brazil (CBS), Canada (Opus), Italy (Ducalle), Japan (Trio), Mexico (Gamma) Netherlands (CBS), Spain (CBS), Switzerland (Disques Office), UK (CRD), USA (MHS, Peters Int'l)
As-De-Trefle SA, 37 Rue de Miromesnil, 75008 Paris Tel (01) 224 40 92
Assmil, 13 Rue Gay Lussac, 94430 Chennevieres Sur Marne Tel 933 87 37 Chm Jean Loup Cherel Gen Mgr Jean LeGal, Technical Mgr J M Simoni
Label: (Owned) Assmil Langues Vivantes
Astree, see Baerenreiter
Asylum, see WEA Filipacchi
Aico, see WEA Filipacchi
Atelier 31, see Barclay
Atlantic, see WEA Filipacchi
B A M, see Disc AZ
B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33 22 Telex 62445 Comm'l Dir Robert Kaplan, Sales Mgr Pierre Gounoun Artistic Mgr Andre Poulain, Promo J M Marchand, Pub J J Besnard
B B Z, see RCA
B T Sonore, see Cooperative de l'Enseignement Laic
B Y G, see Promodisc
Baccarola, see Arabella
Baerenreiter (Eds) 1 Allee Jean de Ockeghem 37170 Chambray les Tours Tel (47) 28 10 02 Dir Mr Bernstein
Labels: (Owned) Astree Valois, (licensed) Cantate, Musicaphon (both Germany)
Int'l rep.: Worldwide (Teldec)
Bagatelle SA, 10 Rue Washington, 75008 Paris Tel (01) 256 17 99, 359 42 56 Pres Denis Bourgeois, Gen & Int'l Mgr Brigitte Bertholier
Labels: (Owned) Bagatelle, Plein Soleil, Sava, Studio 10
Barclay (Compagnie Phonographique Francaise) 143 Av Charles de Gaulle, 92521 Neuilly-sur-Seine Tel (01) 722 60 30 Cable BARCLAYDISC Pres Eddie Barclay, VP & A&R Leo Missir Finance Mgr Nicolas Tritz Admin Mgr Henri Rossi Sales Mgr Jacques Duchaussoy, Int'l Sales Mgr Cyril Brillant
Int'l branches: Belgium Canada Netherlands Switzerland
Labels: (Owned) Barclay Riviera, (distributed) Albert, Anne Sylvestre, Atelier 31, CMF, JADE, Kuklos, Mahogany, Meys, Malypense, Ocora, Soul Posters, Teme, (licensed) A&M, Brunswick, Buddha, Kama Sutra, MCA, Musicor, Ode (all USA), CRAMPS (Italy), Ohr (Germany), Virgin (UK)
Int'l reps.: Australia (Festival), Austria (Bellaphon), Brazil (RCA), Chile (Banglad), Colombia (Codiscos), Denmark (EMI), Finland (EMI), Germany (Metronome),

Greece (Mimos Matsas), Italy (Ricordi), Japan (King), Lebanon (SLD), Mexico (Musart), Morocco (Librairie de France), Nicaragua (Sonido), Norway (EMI), South Africa (Sattel), Spain (Movieplay), Sweden (EMI), Turkey (Melodi), UK (RCA), Yugoslavia (RTB)
Belier, see Jacques Canetti
Biram France, 9, Rue de Versailles, 92430 Marnes-La-Coquette Tel (01) 970 61 98 Cable KLUGER Telex 691344 Mgr Huguette Ferly-Kluger (Distributed by Phonogram)
Black & Blue, see Societe Francaise du Son
Black & White, see RCA
Bleu (Disques), 12 Blvd Poissoniere, 75009 Paris Tel (01) 523 29 81
Labels: (Owned) Bleu, (distributed) Donal
Bluebird, see RCA
Blue Note, see United Artists
Box Office, 58 Av de Wagram, 75017 Paris Tel (01) 924 42 56
Labels: (Owned) Box Office, Tuba
C B S Disques (IFPI), 3 Rue Freycinet, 75116 Paris Tel (01) 723 54 22 Telex 620646 Pres & Dir Gen Jacques Souplet, Gen & Mktg Mgr Jean Queinnec, Sales Mgr Jean Claude Gastneau, Financial Mgr Pascal Farcouli
Labels: (Owned) Age d'Or, CBS, Cadet-rama, Columbia (USA), Epic, Harmony, Odyssey, Okeh, Top 12, Versailles, (distributed) Arion, Deesse, L Escargot, FCM, Librairie Hachette, PIR, Le Verger, (licensed) Blue Sky (USA), CGD (Italy), DJM (UK), Embassy (USA), Gamble (USA), Invictus (USA) Monument (USA), Mums (USA), RXL (Sweden), SZS (USA) T-Neck (USA) Vox (USA)
C E C E (Centre d'enregistrement des Champs-Elysees) 15 Av Montaigne, 75008 Paris Tel (01) 225 01 37, 359 62 35
Label: (Owned) Charlin
C E L, see Cooperative de l'Enseignement Laic
C I D I S (Compagnie Ind'le de Oist n de l'Image & du Son), Av Maurice Ravel, 92160 Antony Tel 666 21 02 Pres Georges Meyerstein-Maigret, Dir Gens Georges Meyerstein-Maigret, Edmond Lang, Tech Dir Fernand Pasquier
C M F, see Barclay
C N A I (Compagnie Nationale d'Applications Ind'les) (IFPI), 19 Rue Coyssevox, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir Gen Jean-Claude Thuell-Chassaing, Sales Mgr A Phulpin
Labels: (Owned) Fidsound, Pailotte
C T, see Disc AZ
C Y, see RCA
Cadet-rama, see CBS
Calliope, see WEA Filipacchi
Calumet, see 1 HP & Disc AZ
Camden, see RCA
Jacques Canetti (Disques), 252 Rue du Faubourg St Honore, 75008 Paris Tel (01) 227 60 24 Cable JACCANETTI (Distributed by Disc AZ)
Labels: (Owned) Belier, Jacques Canetti, Majestic
Capriccio, see Disc AZ
Carabine Music, 124 Rue La Boetie, 75008 Paris Tel (01) 225 80 30 Co-Pres Raymonde Drouet Nadege Labrue, Sales Mgr Charles Ibgui Artistic Dir Daniel Belolo, Promo Jean Distinghin (Distributed by Disc AZ)
Labels: (Owned) Carabine, Chorus, Dynamic, Machine Music, (represented) Top Tape (Brazil)
Int'l reps.: Argentina (Martin Meyer), Belgium (Gnome, Vogue), Brazil (Top Tape), Canada (Franco-Disque), Israel (Unatex), Italy (Font-Cetra), Lebanon (SLD), Mexico (Stereo Jet), Netherlands (CNRI), Portugal (Imavox), Spain (Diresa), Switzerland (Dimfan, Evasion) (SEE ADVERTISEMENT)
Caravage, 4 Rue Torricelli, 75017 Paris Tel (01) 755 86 01 Pres Jean-Paul Smets
Labels: (Owned) Anaxis, Caravage
Carissima, see Societe Francaise du Son
Carrere (Disques), 39 Rue Jean Goujon, 75008 Paris Tel (01) 225 46 52 Pres & Gen Mgr Claude Carrere (Distributed by Sonopresse)
Labels: (Owned) Carrere, (represented) ABC (USA)
Carrousel, see Vogue
Cathala, see Disc AZ
Cavalier, see RCA
Le Chant du Monde, 32 Rue Beaujon, 75008 Paris Tel (01) 924 67 73 Pres & Dir Gen Jean Roire, Comm'l Dir Denis Plumet
Charade, see Disc AZ
Charlin, see CECE
Charly, see Motors
Chorus, see Carabine & Disc AZ
Classics for Pleasure, see Music for Pleasure
Cochise, see Arabella
Armand Colin (Librairie), 103 Blvd St Michel 75005 Paris
Cable ARCOLIN Chief Exec Jean Max Leclerc, Sales Mgr Remy Bourrellet
Label: (Owned) Armand Colin-Bourrellet
La Colombe (Disques), 4 Rue de la Colombe, 75004 Paris Tel (01) 633 37 08
Columbia (UK), see Pathe Marconi EMI
Columbia (USA), see CBS
Comanche, see Delta France & WEA Filipacchi
Comedis, 24 Rue Condorcet, 94430 Chennevieres Sur Marne (Distributor)
Compagnie Generale du Disque (sub of Vogue PIP), 20bis Rue Louis Philippe 92 Neuilly-sur-Seine Tel 642 96 24
Label: (Owned) Orphee
Consul-CM Recs (Disques), 43 Rue de la Fraternite, 93100 Montreuil-sous-Bois Tel 858 38 44
Contact, see Allo
Context, 30 Rue de Citeaux, 75012 Paris Tel (01) 345 73 30, 344 62 25 Dir Gen Philippe Doiteau, Gen Mgr Jacques Galissant
Labels: (Owned) Context, Experience, Impulse, (distributed) Polyphone, Verseau, (represented) Serenata (Portugal)
Int'l rep.: Portugal (Radio Trunfo)
Cooperative de l'Enseignement Laic PO Box 282 Place

CARABINE MUSIC AND DYNAMIC RECORDS

PUBLISHING AND PRODUCTION COMPANY
124, RUE DE LA BOÉTIE . 75008 PARIS (CHAMPS-ÉLYSÉES)
PHONE : 225/80/30
ASK FOR : CHARLES IBGUI

EXPECTING:
YOUR VISIT, CONTACTS
AND NEWS



International Music-Record-Tape Section



Bergia, 06403 Cannes Tel (93) 39 47 66 Dir Gen R Pottreud
Labels: (Owned) BT Sonore. CEL. (distributed) Pathe Marconi EMI
 Cornelia, see Disc AZ
 Credit, see Sonopresse
 Crystal, see Disc AZ
 Culture Classique, see RCA
 Culture Lyrique, see RCA
 D G, see Polydor
 D O M Disques, 65-67 Rue Dulong, 75017 Paris Dir Mr Khavessian (Distributor)
 Dave-Music, 19 Faubourg du Temple, 75010 Paris Tel (01) 203.48 44, 206.70 87, Telex 210611 Dir David Mullerz, Gen Mgr Edith Mullerz (Distributor/Importer)
Labels: (Licensed) Rockhouse (Netherlands), (distributed—not licensed) Adelphi (USA), Flying Fish (USA), Music Minus One (USA), Peal, Pole (France), Preiser (Austria), Saydisc (UK), Stinson (USA) (SEE ADVERTISEMENT)
 Decibel (Prod'ns), 124 Rue La Boite, 75008 Paris Tel (01) 225 80 30
Deesse, see Deesse-Septentrion & CBS
 Deesse-Septentrion, 11 Rue Lepic, 75018 Paris Tel (01) 606.94 30 Pres Pierre Celie, Artistic Dir Michel Celie. (Distributed by CBS)
Labels: (Owned) Deesse. (represented) Electrocord (Romania)
 Int'l reps.: Belgium (Anvers-Radio), Germany (Disco-Center), Greece (Seven Arts), Portugal (Planigrafe), Spain (Diresa), Switzerland (Disques-Office). UK (CRD), USA (CBS)
 Deller Rec'gs SA, St Michel de Provence, 04300 Forcalquier, Tel 33.80 Telex 43519 Pres Bernard Coutaz, Gen Mgr. & A&R Alfred Deller. Sales Mgr Jacques Mounier, Int'l Mgr Rene Emile Goiffon (Distributed by Harmonia Mundi)
Labels: (Owned) Deller
 Int'l reps.: Australia (World Rec Club), Japan (Victor), New Zealand (World Rec Club), Spain (Edgisa). UK (RCA), USA (RCA, Vanguard)
 Delmark, see Societe Francaise du Son
 Delphine, see Disc AZ
 Delta France (Eds & Prod'ns Musicales), 12 Rue Ernest Psichari, 75007 Paris Tel (01) 555 01 78, 705 57 39 Mng Dir Jacques Arnoult Gen Mgr Frederique Brion, Catalog Roger Corsin, Promo Michel Bellamari, Pub Jean-Paul Griffoiliere (Distributed by WEA Filipacchi & Disc AZ)
Labels: (Owned) Comanche, Delta France
 Hugues Desalle (Realisations Sonores) (IFPI), 5 Rue d Artois, 75017 Paris Tel (01) 359 41 38, 278 77 88 Chief Exec P Douezi
Labels: (Owned) L'Amé de Disques Culturels Francais, Francais de Notre Temps, Hommes d'Aujourd'hui, Poesie Pour Tous
 Diffusc SA, Boite Postale 15, 25 Rue Didot, 75661 Paris Cedex 14 Tel (01) 722 25 48 Pres & Gen Mgr GINETTE Cacheux
Labels: (Owned) Soul Rec., Tonus-Plaisir des Dieux, (represented) Archambault (Canada)
 Disc AZ & Discodis, 32 Rue Francois I, 75008 Paris Tel (01) 256 76 76 Telex 290496 Pres Paul de Senneville, Mng Dir Jean-Louis Detry, Ass't to Mng Dir Monique Moulin, Sales Mgr Jean-Claude Gangneux, A&R Mgr Jean Baudlot, Admin Dir Merelle Celerier
Labels: (Owned) AZ, BAM, (licensed domestic) Hurrah, Mouloudji, Verchuren, (licensed foreign) Ensayo (Spain), Hebra (Belgium), Hungaraton (Hungary), Palette (Belgium) Qualiton (Hungary) 20th Century (USA), (distributed—not licensed) Aberdisc Albatros, Alvares, Ami, CT, Calumet, Capriccio, Carabine, Cathala, Charade, Chorus, Cornelia, Crystal, Delphine, Delta, Eden Roc, Fox, Golden White, H G Carlo Ferrari, Hippocampus, Horses, ICR, Ibach, Jacques Canetti, Jazz Odyssey, Michou, Noguera, Productions Perides, Production LA, Publiscis, RRR, Sade, Shandar, Shanti, Sirocco, Tape Recs., WIP
 Int'l reps.: Argentina (Microphon), Australia (EMI, Sparmac), Belgium (Vogue), Brazil (CID, Nova), Canada (Gamma, RCA), Denmark (Hede Nielsen), Germany (Ariola Bellaphon, Hansa), Italy (Ricordi), Japan (CBS/Sony, Nippon Columbia), Lebanon (Societe Libanaise du Disque), Madagascar (Discomad), Mexico (Gamma), Morocco (Siemens), Netherlands (Negram), Norway (Arne Bendiksen), Portugal (Imavox), Reunion (Compagnie Phonographique de Bourbon), South Africa (Aubry, Teal), Spain (Hisvovox), Sweden (Electra), Switzerland (Disques-Office, Finsterwald & Cantacuzene), Turkey (EMI Gramophon), UK (Polydor, RCA), USA (20th Century), Venezuela (Suramericana del Discos)
 Discara, see AFA
 Discodis, see Disc AZ
 Disco-France SA, 124bis Av de Villiers, 75017 Paris Tel (01) 754 65 70 Gen Mgr Jean Berge Sec y Gen Philippe Berge (SEE ADVERTISEMENT)
 Discotheque de Paris, see RCA
 Disneyland, see Walt Disney & Ades
 Walt Disney Prod'ns France, 44 Av des Champs-Elysees, 75008 Paris Tel (01) 359 17 80, 359 02 20. Cable MICKMOUSE (Distributed by Ades)
Home office: USA
Labels: (Owned) Disneyland, Vista
 Disques Culturels Francais, see Hugues Desalle
 Disques du Cavalier (IFPI), 84750 Viens Tel (90) 75 22 13
 Ducretet Thomson, see Pathe Marconi EMI
 Donali, see Bleu
 Ducretet Thomson, see Pathe Marconi EMI
 Dynamic, see Carabine
 E D I M (Eds Disques Musique), 3 Crite Magenta 75010 Paris Tel (01) 202 68 96 Dir Michel Herault
Labels: (Owned) Googa-Mooga, HeM, Homere
 E M I, see Pathe Marconi EMI
 Eagle, see Sonopresse
 Eden Roc, see Motors & Disc AZ
 Elektra, see WEA Filipacchi

Encyclopedie de l'Orgue, see RCA
 Les Enfants Sages, see Ades
 Epic, see CBS
 Erato (Disques), 60 Rue de la Chaussee d'Antin, 75009 Paris Tel (01) 280 69 19 Cable COSTERAT Pres & Dir Gen Philippe Loury, Dir Michel Garcin (Licensed to RCA)
 L'Escargot, see Sibecar & CBS
 Esperance, see Sonodisc
 Etolie, see Societe Francaise du Son
 Eurodisc, see Arabella & WEA Filipacchi
 Eurodisc Pop, see Arabella
 Evénement Musical, see Arabella
 Experience, see Context
 F C M, see CBS
 F Y, see RCA
 Fassbee, see Presta
 H. G. Carlo Ferrari, see listing under "H"
 Festival, see Musidisc
 Fidsound, see CNAI
 Fiesta, see Societe Francaise du Son
 Fiori Musicali, see RCA
 Flash, see WEA Filipacchi
 Fleche (Disques), 122 Blvd Exelmans, 75016 Paris Tel (01) 525 20 73 Telex 630295 Gen. Mgr. Claude Francois, Artistic Dir. Guy Florian, Admin Dir Nicole Gruyer, (Distributed by Phonogram)
 Int'l reps.: Argentina (Sigem Trompos), Belgium (Phonogram), Canada (Nobel), Chile (Sigem Trompos), Finland (PSO), Germany (Hansa), Lebanon (Societe Libanaise du Disque), Madagascar (Discomad), Netherlands (Phonogram), Norway (Phonogram), Sweden (Phonogram), Switzerland (Barclay), Turkey (Ahmet San), Uruguay (Sigem Trompos)
 Fontana, see Phonogram
 Fox, see Disc AZ
 Francais de Notre Temps, see Hugues Desalle
 Francis Lemarque, see Francis Lemarque listed under "L"
 Free sound, see AMIS
 G I D (Guilde Int'le de Disque), 1 Rue du General-Foy 75008 Paris Dir. Claude Chuteau
Branch: 27 Evreux, 1 Rt de Cocherel Tel 3233 1062
 G M, see Societe Francaise du Son
 LouLou Gastie (Prod'ns), 5 Rue du Bois de Boulogne, 75016 Paris Tel (01) 704 53 53
Labels: (Owned) Jockey, Line, Number One
 General Music France, see WEA Filipacchi
 Gerard Tournier, see Sonopresse
 Golden White, see Disc AZ
 Gomelsky Eggern Music & Information Co Ltd, 8 Rue de Milan, 75009 Paris Tel (01) 526 37 95 Prod'r Georgio Gomelsky, Promo & Tours Georges Leton
Home office: USA
Label: (Owned) Utopia
 Int'l rep.: Worldwide (RCA)
 Goody, see Promodisc
 Googa-Mooga, see EDIM

Grands Musiciens, see RCA
 Guide Int'le du Disque, see the REINE Blanche, 75013 Paris
 Gypsy Prod'ns, 28 Rue de la Reine Blanche, 75013 Paris Tel (01) 535 03 96 Dir Danyel Gerard
 H (Disques), see Phonogram
 He M, see EDIM
 H G Carlo Ferrari Disques, 159 Av de Wagram, 75017 Paris Tel (01) 622 08 37 (Distributed by Disc AZ)
 Hachette (Librairie), 79 Blvd St Germain, 75006 Paris Tel (01) 325.22 11 Gen. Mgr N.G. Lilamand: Sales Mgr. Ms. L. Aubrun (Distributed by CBS)
Labels: Production Sonore (Encyclopedie Sonore)
 Harmonia Mundi SA, St Michel de Provence, 04300 Forcalquier, Tel 33.80 Telex 43519 Pres Bernard Coutaz, A&R Mgr. Jacques O. Meunier, Int'l Mgr. Rene Emile Goiffon, Domestic Prod. Mgr. Christiane de Cammans; Worldwide Label Mgr. Eve de Channat
Labels: (Owned) Harmonia Mundi, Musique de Tous les Temps, Orgues Historiques, (distributed) Deller, Musique Vivante, (licensed) Arcophon (Italy), Balkanton (Bulgaria), Edgisa (Spain)
 Int'l reps.: Australia (World Rec. Club), Austria (Phonogram), Belgium (Schott Freres), Canada (Yves Courville), Denmark (BASFF), Italy (Sciascia), Japan (King, Nippon Columbia, Universal), Mexico (Sala Margolin), Netherlands (Phonogram), New Zealand (World Rec. Club), Norway (Phonogram), Portugal (Castro, Paz & Ca.), South Africa (Trutone), Spain (Edgisa), Sweden (Phonogram), Switzerland (Musikverlag zum Pelikan), Taiwan (Linfair), UK (CRD, RCA), USA (Musical Heritage Society, Peters Int'l, RCA, Vanguard)
 Harmony, see CBS
 Heloise, see WEA Filipacchi
 Henry, see WEA Filipacchi
 Hexagone (Eds.), 19 Rue Galilee, 75116 Paris Tel (01) 720 41 31 Pres Rene Boyer, Prod'n Mgr Hughes de Courson, Promo Martine Pantalacci (Distributed by WEA Filipacchi)
 Hippocampus, see Disc AZ
 Homere, see EDIM
 Hommes d'Aujourd'hui, see Hugues Desalle
 Horses, see Disc AZ
 Hurrah, see Disc AZ
 I. C. R., see Disc AZ
 I. M. L., see Montparnasse 2000
 Ibach, see Disc AZ
 Impact, see Phonogram
 Impulse, see Context
 Inoubliables Interpretes, see RCA
 International Shows, see Sonopresse
 Ion, see WEA Filipacchi
 Iramac France, 17bis Rue des Tilleuls, 92 Boulogne-sur-Siene Tel 603 59 62
 J A D E Disques, 72 Av des Champs-Elysees, 75008 Paris Tel (01) 225.04 89 Telex 66590 Dir Alain Jaillard. (Distributed by Barclay)
Label: (Represented) Muza (Poland)

Seven Americans In Paris.

As a group, they are

ICE

They write songs; their publishing firm is

TOPSONIC MUSIC

They produce records for their own company

Utopia

In their own studio

PARISOUD STUDIOS

label credits:
C.B.S., R.C.A. Victor, Fantasy, Decca, Disc Jockey, D.D.G., Polydor, Fonit-Cetra, G.R.T., Smile, Creole, Mainstream, Negra, Bellaphon, SOM, Peerless

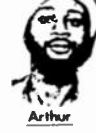
and Thank you Willis Jackson for recording the ICE song "RACUBAH" (Atlantic records) and FIREBALL for recording LOOSIN' (Discodis)



Ronnie



Lafayette



Arthur



Frank



Vincent



Donny



Lerry



105 rue de Normandie
 92400 Courbevoie
 Tel: 788-0946

International Music-Record-Tape Section

Red France Societe Francaise du Son
Red Series RCA
Reprise see WEA Filipacchi
Rigolo, see Salvador
Riverboat see Societe Francaise du Son
Riviera see Barclay
S F R P (Societe d'Etudes & Relations Publiques) Disques (IFPI), 6 Rue de Beaune 75007 Paris 7 Tel (01) 261 09 73
Int'l rep. Belgium (BIAIC)
S F P see SPPP
S F P P (Societe Francaise de Prod ns Phonographiques) 14 16 Rue Clement Bayard 92300 Levallois-Perret Tel (01) 737 62 10 Cable SPALX MUSIC Gen & Sales Mgr Michel Bachelet Sec'y Gen Jacqueline Fria
Labels AMP SFP Slough Spalax
Int'l reps.: Australia (Crest) Canada (Musimat) New Zealand (Urwinn) Spain (Discophon) Switzerland (Evasion)
S M see Studio SM
S T GDP, see Montparnasse 2000
Sade, see Disc AZ
Safta-Anthologie Sonore, see Ades
Saga Recs., 55 Rue Pierre Charron, 75008 Paris Tel 225 77 30
Saiga, 49 bis Av Hoche, 75008 Paris Tel (01) 227 16 34
Artist Dirs Andre Tissot, Claude Lemoine Prod'n Dir J Maram, Promo Dir Jerome Camilly
Salva Prod ns Artistiques & Musicales, 6 Pl Vendome 7 Paris Tel (01) 260 87 80, 260 87 05 Pres & Dir Jean Jacqueline Salvador, Gen Mgr Henri Salvador
Labels: (Owned) Or, Rigolo, Salvador
Saravah (Eds) 1.6 & B Passage des Abbesses, 75018 Paris Tel (01) 255 74 29 (Distributed by RCA)
Sava, see Bagatelle
Schott Freres Sarl, 35 Rue Jean Moulin, 94300 Vincennes Tel 374 30 95 Dir Jean Jacques Junne (Distributor/Importer)
Labels (Distributed—not licensed) Alpha (Belgium) Da Camera (Germany) Monitor (USA) Schwann (Germany) Wergo (Germany)
Sedec, see WEA Filipacchi
Segpa see WEA Filipacchi
Select see Societe Francaise du Son
Sinzardo/Sirocco (Eds Musicales) 42 Rue Laugier, 75017 Paris Tel (01) 267 04 69 766 23 64 Telex 260717 Chief Exec Roger Tokarz (Distributed by Disc AZ)
Label: (Owned) Sirocco
Int'l reps.: Australia (EMI) Belgium (Vogue) Canada (ATV Polydor), Germany (CBS Polydor Siegel) Japan (Polydor), Netherlands (Barclay) New Zealand (EMI), Scandinavia (Philips) South Africa (EMI) UK (ATV Spark), USA (ATV Polydor)
Shandar (Disques) 40 Rue Mazarine 75006 Paris Tel (01) 325 84 35 Dir Chantal Darcy (Distributed by Disc AZ)
Shanti see Disc AZ
Sibecar Prod ns Musicales 99 Rue de Vaugirard 75006 Paris Tel (01) 544 55 31 Dir Gilles Blaveis
Labels: (Owned) L Escargot (dist by CBS) Petit Escargot (represented) Faniel Le Nordet OK Prod ns (all Canada)
Int'l reps.: Belgium (CBS) Canada (Le Nordet) Switzerland (Evasion)
Sigem (Sistema Gluho de Edicoes Musicais) 23 Rue Scheffer 75016 Paris Tel (01) 704 12 20 Contact Elyane Georgette Peyrot
Home office: Brazil
Sirocco see Sinzardo/Sirocco & Disc AZ
Slough see SPPP
Societe Francaise du Son 30 Rue Beauvoisin 75008 Paris Tel (01) 924 19 01 Pres E W Palgrims de Bigard
Labels (Owned) African Fiesta Ianeret Makossa O Boso Omega, Select Vega (licensed) Ace of Clubs Ace of Diamonds, Ace of Hearts, Argo Black Lion, CID Chapter One, Decra Deram, Deram Nova, Eclipse Emerald Greenwisch, Loisau Lye Phoenix Saphir Select Sound Threshold, Twist UK Week end York (all UK), Blue Elephant Pink Elephant (both Netherlands) Audio Fidelity London Vaya (all USA) (distributed—not licensed) Alphapress, Plick & Rlie Carissima Delmark, Etolia GM, M MR MVB Pemia Red Fly Riverboat
Int'l reps.: Belgium (Fonior), Colombia (Darn) Japan (King) Netherlands (Dureco)
Soda 29 Rue de Marignan 75008 Paris Tel (01)

225 68 19 633 36 48 Telex 250973 Pres Roger Choukroun
Labels: (Owned) Soda (licensed) Cotton (USA)
Sofrason, see Societe Francaise du Son
Solid State see United Artists
Sonnodisc (Societe Nouvelle de Distribution de Disques), 85 Rue Fondary 75015 Paris Tel (01) 577 30 34 Telex 204018 Gen Mgr Marcel Perse Sales Mgr Michel David
Labels: (Owned) Esperance, (licensed) Gema (Latin America), Imavox (Portugal) Kouma (Latin America), Mancool Maniatakis (Africa), SLD (Lebanon) Seeco (Latin America) Songhoi (Africa), Sono Cairo (Egypt) Snnofix (Africa), Sound Triangle (Latin America) Sylphone (Guinea) Tapedar (Brazil) Tropical (Latin America) Voice of Stars (Lebanon) (distributed—not licensed) Deho (West Indies) Francis Bebey (Africa)
Int'l reps.: Australia (Carinia), Belgium (Polydor) Canada (Almada) Italy (CBS Sugar), Japan (Japan Musical Express) Luxembourg (Polydor) Morocco (Comptoir Marocain du Disque) Netherlands (Plattenhuis Pastor), Nigeria (EMI), Portugal (Imavox), South Africa (Clive Calder), Spain (Marifer) Sweden (Amigo) Switzerland (Disques-Office), USA (International Book) (SEE ADVERTISEMENT)
Sonopresse SA, 35-37 Rue Gabriel Peri 92200 Issy les Moulinaux Tel 644 86 20 Telex 20166
Branch 75015 Paris, 37 Rue Violet Tel (01) 567 67 01 Mgr Gerard Tournier Prod'n Naps Lamarche
Labels: (Owned) Fagle, Gerard Tournier Sonopresse Spot (distributed) Carrere Credit, International Shows LEM, Music Rec Okapi Temporel Trema, United Artists, (represented) Ahlre (USA), A-abella/Ariola (Germany) Biograph (USA), Carnaby (UK), Mainstream (USA), Supraphon (Czechoslovakia) Vergara (Spain)
Int'l reps.: Belgium (Fonior Vogue) Canada (Able) Spain (Milhaud) Switzerland (Disques-Office)
Soul Posters 8 R 10 Blvd Jourdan 75014 Paris Tel (01) 589 43 72 Telex 204741 Pres & Dir Gen Jean Christophe Pelletier, Sales Pierrick Tillet Promo Anne Vechot (Distributed by Barclay)
Soul Rec., see Diffusidur
Soumère (Disques), 109 Av Victor Hugo 75116 Paris Tel (01) 704 62 16 Owner Jack Henri Soumère
Sounds Superb see Music for Pleasure
Spalax, see SPPP
Spleen Recs Sarl 12 Quai des Celestins 75004 Paris Dir Gen Jean Mary Ferrant Comm'l Dir Alain Fleury Foreign Relations Chantal Ferrant
Spot see Sonopresse
Shil (Eds), 76 Blvd de Vincennes 94120 Fontenoy-sous-Bois Studio SM (IFPI) 3 Rue Nicholas Chuquet 75017 Paris Tel (01) 267 01 37/02 R3 Pres Maurice Robreau Gen Mgr Louis Ricard Sales Mgr Jean Paul Lemaire PR David Scorticino
Labels (Owned) Arr en Ciel Lumen SM
Int'l reps.: Belgium (Fdbion) Canada (Select)
Studio 10 see Bagatelle
Sunhar see RCA
Sunset, see United Artists
Swing see Vogue
Sysmo Recs 136 Rue Championnat 75018 Paris Tel (01) 255 64 62 Gen Mgr Dominique Simecq
Tape Recs see Disc AZ
Tele Cine Disques 27 Rue de Richeheu 75001 Paris Tel (01) 266 22 14
Teme see Barclay
Temporel 2 Rue du Marquis de Mnes 92380 Garches Tel 970 46 00 Dir Guy Beart (Distributed by Sonopresse)
Tonus Plaisir des Dieux see Diffusidur
Tnp 12 see CBS
Trema (IFPI) 62 Rue Pierre Charron 75008 Paris Tel (01) 256 08 82 Cable TRFMATCH Telex 630170 Co-Pres Jacques Revaux Regis Talar Mktg Mgr Alain Revaud Int'l Mgr Claude Fbrard (Distributed by Sonopresse)
Labels: (Owned) Trema Jare Int'l (licensed) Middle of the Road (UK) Ricordi (Italy)
Int'l reps.: Australia (Wizard) Austria (Montana) Belgium (Phonogram) Brazil (Sigem) Canada (Kebec) Germany (Montana) Greece (EMI) Italy (Dig It) Japan (Nippon Columbia) Netherlands (BASF) South America except Brazil (RCA) Switzerland (Barclay)
Les Tretaux Int'l 20 Allée St Fuxipery 92390 Villeneuve la Garenne Tel 752 16 55 798 12 84

Trianon see Pathe Marconi EMI
Triumph see Polydor
Les Trois Mousquetaires, 26 Rue du General Delestraint, 75016 Paris Tel (01) 527 83 77
Int'l branch: USA
Label: (Owned) LTM
Trump see Polydor
Tuba see Box Office
Typic (Ed Julio Garzon), 13 Rue de l'Echoier 75010 Paris Tel (01) 770 39 15 Pres & Dir Gen Louis Garron
U A Latino see United Artists
1 HP 105 Rue de Normandie, 92403 Courbevoie Tel 788 09 46 Pres Pierre Jaubert Gen Mgr Ronnie Buttacavoli, Sales Mgr Christiane Ououi (Distributed by Disc AZ)
Label: (Owned) Calumet
Int'l reps.: Germany (Bellaphon, DG), Italy (Font-Cetra), Japan (Victory), UK (Creole), USA (Prestige) (SEE ADVERTISEMENT)
Unidisc, 31 Rue de Fleurus, 75006 Paris Tel (01) 548 49 95 Pres Guy Dupuy, Dir Gen Serge Letort, Sales Mgr Jeannine Monier
Int'l reps.: Belgium (Anvers Radio), Canada (Andre Perrault), Switzerland (Evasion)
United Artists (France) SA, 48 Av Victor Hugo, 75783 Paris cedex 16 Tel (01) 727.89.19 Telex 61D617 Pres Eddie Adams (Distributed by Sonopresse)
Home office: USA
Labels: (Owned) Blue Note Liberty, Solid State, Sunset, UA Latino United Artists, (represented) Avalanche (USA), Fame (USA)
Utopia see Godelsky Eggers
Valois, see Baerenreiter
Vega see Societe Francaise du Son
Verchuren, see Disc AZ
Vergara, see Arabella
Le Verger, see CBS
Versailles see CBS
Verseau see Context
Vertigo, see Phonogram
Verve see Polydor
Victor, see RCA
Victrola, see RCA
Vista see Walt Disney & Ades
Vogue PIP (Prod ns Int'l les Phonographiques) (IFPI), B2 Rue Maurice Grandcoing, 93430 Villemaireuse Tel 752 73 00 Cable VOGO DISC Telex 620380 Pres Ionn Cabat, Gen Mgr Cesar Rossini, Sales Mgr Simon Cabat, Exec & Mktg Mgr Andre Vidal Int'l Label Mgr Jean Noel Bourdier
Int'l branches, Belgium, Netherlands (VIP) Switzerland (CPA)
Labels: (Owned) Carousel, Mode Mondo Music, Pacific, Swing, Vogue (licensed) Beverly (Brazil), Desert Moon (USA) Font-Cetra (Italy), GNP Crescendo (USA), Kingdom (UK) Marfer (Spain), Orfeu (Portugal), Penny Farthing (UK) Pye (UK), Road Show (USA), Roulette (USA) Route (UK), Satril (UK) Scepter (USA), Som Copacabana (Brazil) (distributed—not licensed) Melba
Int'l reps.: Australia (Festival) Brazil (Som) Canada (London) Central America (Onda Nueva), Germany (Bellaphon) Italy (Font-Cetra) Japan (Toho) Panama (Onda Nueva) South Africa (Sattel) Spain (Marfer) UK (Pye), Yugoslavia (Jugoton)
Voix de Son Maître VSM, see Pathe Marconi EMI
W F A Filipacchi Music (IFPI) 70 Av des Champs Elysees, 75008 Paris Tel (01) 359 12 90 Telex 660816 Pres Daniel Filipacchi Gen Mgr Bernard de Bosson, Gen Sec'y Christian Stiquet Sales Mgr Geoffroy du Lar Financial Mgr Graham Bevers
Distribution & accounting branch: 18 30 Rue St-Antoine 93 Montreuil
Home office: USA WEA Int'l
Labels: (Owned) Asylum Atco Atlantic Elektra, Nonesuch Reprise, Warner Bros, (licensed domestic) Adele Arcane Calliope Comanche, Delta France Eurodisc Flash General Music France, Heloise Henry, Hexagone Ion, LMN Mad Music, Pergola Playasound, Seder Segpa WIP Yuki Music, (licensed foreign) Anic (UK), Bearsville (USA) Bronze (UK) Chrystal (UK), Curtom (USA) Dean (USA) Disc Reet (USA), Embryo (USA), Evasion (Switzerland), Les Gemaux (Canada) Little David (USA) Manticore (UK) Midi (USA) Pacha (Canada), Raft (UK), Rolling Stones (USA), Signpost (USA) Swan Song (USA)
WIP Prod ns SA 50 Rue de Miromesnil 75008 Paris Tel 265 09 71 266 56 B3 Pres Dir Gen Simon Wajntroh Dir Gerard Faure, Promo Jean-Paul Barkoff (Licensed to WFA Filipacchi, distributed by Disc AZ & Polydor)
Warner Bros., see WEA Filipacchi
Yuki Music see WEA Filipacchi
Zagora see Phonogram
Zero Int'l see Montparnasse 2000

we're the people you're looking for in France
importers-distributors-worldwide export

DAVE-MUSIC

18/19 Faubourg du Temple
75010 Paris
Phone 203/48/44 206/70/87
Telex Cacharel/Dave Music 210611
Cable Address Davemus

● music publishers

A A Music, 31 Rue Francois I, 75008 Paris Tel (01) 359 60 35
A L M (Eds Musicales), 45 Rue Vaneau 75007 Paris Tel 222 06 82
A R T Music France 62 Rue Pierre Charron, 75008 Paris Tel (01) 256 08 B2 Cable TREMATCH Telex 630170 Pres Regis Talar, Int'l Mgr Claude Eclair
Affiliate, Marcy Music, Match France
Int'l firm represented: AA Music Adamo (Belgium)
Int'l rep.: Japan (Watanabe)
Ahlene Music see Robert Salvat
Acuff Rose Sarl see Chappell
Adele (Eds) 40 Av Hoche 75008 Paris
Ades (Eds) 54 Rue St Lazare 75009 Paris Tel (01) 874 85 30
Adorna Music 12 Rue Desire Ruggieri, 75018 Paris Tel (01) 254 14 20
Agea 11 Rue de Miromesnil 75008 Paris Tel (01) 265 11 92
Agence Musicale Int'l see Sonopresse

France

Agorria (Eds Musicales). 10 Rue Frederic Bastiat. 64 Bayonne Tel 25 18 73 Dir Mr Meyzenc
 Air Board (Eds.), see Fresh Air
 Louis Alberti. 252 Rue du Faubourg St Honore 75008 Paris Tel (01) 622 50 16
 Albertini-Garcia, see Tremplin
 Norbert Aleman (Eds.), see Robert Salvat
 Alfie, see Groupe 1
 Alleeu. 10 Rue St Florentin 75001 Paris Tel (01) 260 85 05/18 36 Mgr Gerard Meys
Affiliate: Gerard Meys Eds Musicales
 Allmusic-Beuscher, see Paul Beuscher
 Allo Music. 17 Rue Bailly, 75009 Paris Tel (01) 280 61 07 Pres Max Amphoux, Int'l Mgr Maurice Bouchoux (See Sonopresse)
Affiliates: Eds Atalante Leroy Music Paille Music
Int'l firms represented: Alshire (USA), Andustin Music (USA), Barn (UK), Brent (USA), Catoca (Italy UK) Creole (UK), GH (UK), Joyful Wisdom (USA) Kaiser (USA), Levine/Brown (USA) Joe McDonald (USA) Nimbus 9 (Canada), Proboscis (USA), RSO (USA), St Anne's (UK), Strange (USA)
 Alpha, 20 bis Rue Louis-Philippe, 92200 Neuilly Tel 624 96 24
 Amour (Eds.), 30 Rue Pierre Semard, 75009 Paris Tel (01) 526 49 20
Int'l reps.: Italy (Leonardi), Japan (Suisei-Sha) UK (Motivelz)
 Amphion, 9 Rue d Artois 75008 Paris Tel (01) 359 15 07
 Amyrtheo see Intersong
 Andorra, 52 Rue de Faubourg St Martin, 75010 Paris Tel (01) 607 45 91
 April Music, 3 Rue Freycinet 75784 Paris Cedex 16 Tel (01) 720 52 63 Pres Jacques Souplet, Gen Mgr Pierre Hebrard
Int'l firms represented: Anover Arden Assorted Aud-Lee, Barnaby & Claudine, Bengal Tunes Benja-boom, Boom, Bread & Butter, Byrdland Carrots, Concentric Prod'ns, Curnor, Dandelion, Dare, Destination, Durning, Efremer, Great Stoned, Integrity, Jaypaul Kangaroo, Knob Hill, MacFay, Van McCoy, Mighty Three, Music Music Music, Music, Maximus Music Pool, Nelchell, Notes Show, Polygon, Red Stick, Rhineland, Robwil, Rock On, Conrad Rocks Ronnat, Tuna Fish, Jeff Wayne, Wizard
Int'l reps.: Worldwide (April/Blackwood)
 Arabella SarL (Eds Musicales), 1B Rue Boffroy 92200 Neuilly sur Seine Tel 637 34 53 Cable REQUINAS Telex 610767 Gen Mgr Rene Cacheux
Int'l branches: Netherlands, Spain USA
 Arlequin (Eds.), 12 Blvd Poissoniere, 75009 Paris Tel (01) 770 B6 03
 Arpee (Eds.), see Paul Beuscher
 As-De-Trefle SA, 37 Rue de Miromesnil 75008 Paris Tel (01) 224 40 92
Affiliate: Katerna
 Atalante (Eds.), see Allo
 Automatic Banana, 37 Rue Violet, 75015 Paris Tel (01) 567 12 10
 Ayachi Music, see Labrador
 Charles Aznavour, see Chappell
 B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33 22 Telex 62445 Comm Dir Robert Kaplan
 B Y G Music, 7740 Tracy-en-Multein Tel 435 51 08
 Baboo Eds., 20 bis Rue Louis-Philippe, 92200 Neuilly Tel 624 96 25 Dir Gen Alain Boublil
Affiliates: Caradam Caramel, Fil Rouge
 Bacchanales Eds., 2 Rue du Puits-d Affet, 77230 Moussey-le-Vieux Tel 430 93 53 Dir Alain Pommer
 Baerentrater (Ed.) 1 Allee Jean de Ockeghem, 37170 Chambrayles Tours Tel (47) 28 10 02 Dir Mr Bernstein
 Bagatelle SA (SACEM), 10 Rue Washington, 75008 Paris Tel (01) 256 17 99, 359 42 56 Pres Denis Bourgeois, Gen & Int'l Mgr Brigitte Bernholer
Affiliates: Bourne France, Bridget Music Gimmick, Music 18, OK Music, Plein Soleil Eds Musicales (all SACEM)
Int'l firms represented: Alkatraz Corner, Athens Big Sky, Black Leather, Bourne, Bucky, Bucrentis, Camad Canaan, Cape Ann, C'est Music, Cheap Thrills, Chi-Sounds, Circustent, Clarity, Curtom, Dwarf Friction Forest Hills, Fourth Floor, Grasshopper Knaphill, McJohn Maccache, Missing Link, Ivan Mogull, Muleback, Ninyand, Ocean Air, Petra, Plumb on Music, Public Domain Foundation, Quackenbush, Ram s Horn, Linda Renee Rolls Royce, Scar, Songbirds of Paradise, Street People, Strong Arm, Three Dog Night, Yaron (all USA), Bourne, Bron, John Lennon, Northern Songs, Photoplay, Pink, Lawrence Wright (all UK), Woodwater (Jamaica)
Int'l rep.: Canada (BAG)
 Banco (Eds.), see Robert Salvat
 Eddie Barclay (Nouvelles Eds.), 44 Rue de Miromesnil, 75008 Paris Tel (01) 265 B7 80 Pres Eddie Barclay, Mgrs Patrick Vilaret, Georges Le Derf
Affiliates: Briand, Colline, Comtesse, Dauphine, Freesias, Gwenaelle Music, Josephine, Marine Mirabel, Peled, Piano Blanc, Prune, 707 Ten Mi
Int'l firms represented: Alaska Franco London Grade & Lynton, Robert Mellin, Slik (all UK), Ricordi (Italy), Dawnbreaker (USA)
 Francis Baxter, 6 Av Parmentier, 93270 Sevran Tel 939 91 46
 Jean Bergougroux (Les Eds Musicales), 3 Square Paul-Claudel, 92390 Villeneuve-la-Garenne Tel 752 16 55 798 12 84
 Irving Berlin SarL, see Chappell
 W Bessel & Cie, 78 Rue de Monceau, 75008 Paris Tel (01) 522 02 13
 Paul Beuscher, 23-29 Blvd Beaumarchais, 75004 Paris Tel (01) 278 09 03 Gen Mgr Philippe Seilier, Mgr Rene Desmarly
Int'l branch: Belgium, Eds Vedette
Affiliates: Allmusic-Beuscher, Eds Arpee
Int'l firms represented: Edward B Marks (USA) New Music Corp (Belgium) (SEE ADVERTISEMENT)
 Gerard Billaudot, 14 Rue de l Echquer, 75010 Paris Tel (01) 770 14 46 Gen Mgr Gerard Billaudot
Int'l reps.: Germany (Muencher Musikgrossortiment),

Italy (Carisch), Japan (Buffet-Crampon), Spain (Real Musical), UK (United Music Publ rs), USA (Theodore Presser)
 Bram France (Eds.), see Bleu Blanc Rouge
 Bleu Blanc Rouge (Les Eds.), 9 Rue de Versailles 92430 Marnes-La-Coquette Tel (01) 970 61 98 Cable KLU-GER Telex 691344 Pres & Gen Mgr Huguette Ferly-Kluger
Affiliate: Eds. Biram France, Eds & Prod ns Topkapı Eds & Prod ns Zagora
Int'l rep.: Belgium (Jean Kluger)
 Boa Music, see Claude Pascal
 Boosey & Hawkes, 4 Rue Drouot, 75009 Paris Tel (01) 770 73 44
 Bornemann (Eds.), 15 Rue de Tournon, 75006 Paris Tel (01) 326 05 88
Int'l reps.: UK (United), USA (Belwin-Mills)
 Bourne France, see Bagatelle
 Bousquet, 61 Faubourg St Denis, 75010 Paris Tel (01) 770 15 35
 Bretagne (Eds Musicales), 43 Rue Fessart, 92100 Boulogne Tel 603 41 93 Contact Martine Grossemey
 Breton (Eds.), 3 Rue Rossini, Paris Tel (01) 824 53 64/ 86 19
 Briand, see Eddie Barclay
 Bridget Music, see Bagatelle
 Charles Bruil (Eds.), 18 Rue de Provence 75009 Paris Tel (01) 460 24 54, 224 84 86
Affiliate: Societe Ambient Music (SACEM/SDRM)
 C B E Le Veppar, 95 Rue Championnet 75018 Paris Tel (01) 255 49 95
 C R E A C, 118 Blvd Malesherbes, 75017 Paris Tel 622 09 69 Pub Head Alain Hanel
 Calonn, 7 Rue Ampere 78140 Velizy Tel 946 15 08
 Gerard Calvi, 20 bis Rue Louis-Philippe, 92200 Neuilly Tel 607 06 54
 Camara 5 Rue Durmint, 75018 Paris
 Camera One Eds., 7 Rue des Dames Augustines 92200 Neuilly-sur-Seine, Tel 757 68 05 Cable PAMYS Telex 640451 Mng Dir Michel Seydoux
 Campbell Connelly (SACEM), see Francis O'Neill
 Carabine Music, see Syrinx
 Caradam, see Baboo
 Caramel, see Baboo
 Caravage (SACEM), 4 Rue Torrancelli, 75017 Paris Tel (01) 755 86 01, Pres Jean-Paul Smets
 Caravelle (Nouvelles Eds Musicales), see Jacques Plante
 Carrara, 86 Rue de Faubourg St Martin, 75010 Paris Tel (01) 206 43 37
 Claude Carrere (Eds.), see Robert Salvat
 Carroussel, see Vogue
 Cayla, 33 Rue du Faubourg St Martin, 75010 Paris Tel (01) 208 91 66
 Céline (Eds.), see Marouani
 Centreurope, see Tabata
 Champs-Elysees, see France-Melodie
 Le Chant du Monde, 64 Rue Ampere, 75017 Paris Tel (01) 924 67 73 Pres & Dir Gen Jean Roire Comm Dir Denis Plumet
 Chappell SA, 4 Rue d Argenson 75008 Paris Tel (01) 266 56 05 Cable SYMPHONY Pres & Dir Gen Gerard Davoust
Affiliates: Acuff-Rose SarL, Irving Berlin SarL, Chappell Aznavour, Eds & Prod ns Theatrales Chappell, Chappell JPM, Chappell Morris, Famous Chappell SarL, French Music, Michel Legrand Maneges, Edwin H Morris SarL, Melody Nelson Pub Ig, Sylvia SA
Int'l rep.: Worldwide (Chappell)
 Chicago 2000 (Mic France), c/o Warner Bros Filmpacchi 8 Rue Marbeuf 75008 Paris
 Chiffre Neuf (Les Eds du), 5 Rue d Alsace, 75010 Paris Tel (01) 076 23 24 Gen Mgr Helene Bignon
 Choudens (Eds.), 38 Rue Jean Mermoz, 75008 Paris Tel (01) 225 17 21
 Circa (Eds.), see Marouani
 Colline, see Eddie Barclay
 Francois Comptat Studio, 92 Av du Mont-Ventoux, 84200 Carpentras
 Comtesse, see Eddie Barclay
 Comufra, see Michel Legrand
 Continental, see Intersong
 Cornelia Prod'ns, see Presta
 Costallat (Eds.), 60 Rue de la Chaussee d Antin, 75009 Paris Tel (01) 280 69 19 Cable COSTERAT Pres Philippe Louy
 Courcelles, 49 Av Montaigne, 75008 Paris Tel (01) 256 10 98
 Crea Sound, 58 Rue Auguste Buisson, 92250 La Garenne-Colombes Tel 781 35 00/30 02

Home office: Canada
Int'l reps.: Belgium (Multisound), Germany (Sonoton), Netherlands (Dennis), Portugal (Musiteca in Spain), Spain (Musiteca), Switzerland (Tefima)
 Criterion de Paris, 6 Rue Rukmkorff, 75017 Paris Tel (01) 380 34 62
Home office: USA
 Croma Music, see Claude Pascal
 Cromwell (Eds.), see Essex
 Cuisa-Music, 60 Rue de Dunkerque, 75009 Paris Tel (01) 285 48 21
 Curci France see Marouani
 D M F, 14 Av Hoche, 75008 Paris Tel (01) 924 81.93
 D'Anella, see Paris-Inter
 Dany Music, 28 Rue de la Reine Blanche, 75013 Paris Tel (01)-535 03 96 Dir Danyel Gerard
 Dauphine, see Eddie Barclay
 Decibel (Prod'ns), 124 Rue La Boetie, 75008 Paris Tel 225 80 30
 De Clercq, 44 Rue du Colisee, 75008 Paris Tel (01) 359 46 89
 Maurice Decruck, 61 Av Raymond-Poincare, 75016 Paris, Tel (01) 727 69 69
 Bertrand de Labbey (Eds.), 2 Rue Flechier, 75009 Paris Tel (01) 878 40 88, 878 40 89
 Delphine (Ed.) -Pres Olivier Toussaint-See Tremplin
 Delrieu (Ed.), 14 Rue Trachel, 06000 Nice Pres. Gen & Sales Mgr Gerard Delrieu
Int'l reps.: Brazil (Luciana-Sigem), UK (Elkin), USA (Galaxy)
 Delta France, 12 Rue Ernest Psichari, 75007 Paris Tel (01) 555 01 78, 705 57 39 Mng Dir Jacques Arnoul, Gen Mgr Frederique Brion
 Derby, 95 Blvd de Beaumarchais, 75003 Paris Tel (01) 272 37 98, 508 45 58
 Dino (Eds.), Av Emmanuel Brousse, 66120 Font-Romeu, Tel (69) 30 08 89 Gen Mgr Paul Goudin
 Digoude Diodet, 39 Rue du Faubourg St-Martin, 75010 Paris Tel (01) 208 28 61
 Discotheque de Paris, 55 bis Rue de Ponthieu, Paris Tel (01) 225 61 73
 Walt Disney Prod'ns France, 44 Av des Champs-Elysees, 75008 Paris Tel (01) 359 17 80/02 20
Home office: USA
 12,000 (Eds Musicales), 71 Rue de Clignancourt, 75018 Paris Tel (01) 252 21 90 076 75 64
Affiliated firm: Sonopresse
 Drejac, 60 Rue Francois I, 75008 Paris Tel (01) 359 62 36
 Du Levain (Eds Musicales), 1 Rue de l'Abbe Gregoire, 75006 Paris Tel (01) 222 15 84 Gen Mgr Daniel Truchot, Sales Mgr Christian Truchot, Technical Mgr Jean Truchot
Int'l firm represented: Centre Alpec (Canada)
Int'l reps.: Belgium (Edibon), Canada (Serv de Documentation Pastorale)
 Du Marais (Eds.), Richbone, 85 Benet
 Durand & Cie (Eds.), 4 Place de la Madeleine, 75008 Paris Tel (01) 260 34 08 Pres Rene Dommenge, Dir Gen Guy Kaufmann
 E C A P, see Emilhenco
 E M A S (Eds Musicales Ariane Segal), 36 Av Hoche, 75008 Paris Tel (01) 267 19 10
 E M C, see Emilhenco
 E P O C (Eds & Prod ns Musicales), see Francis O'Neill
 Eco (Ed.), see Pathe Marcom
 Eden-Roc (Societe), 35 Blvd Malesherbes, 75008 Paris, Tel (01) 265 08 93
 Edival Musique, 11B Blvd Rochechouart, 75018 Paris Tel (01) 606 31 20
 Egg Music France, see Marouani
 Emilhenco Music Co., 8B Rue du Faubourg St Martin, 75010 Paris Tel (01) 533 82 54, 254.64 46 Contact Albert Cohen
Affiliates: ECAP, EMC, Top Instrumental Music
Int'l firms represented: Beat (Italy), Boosey & Hawkes (UK), Cavendish (UK)
Int'l reps.: Italy (Beat), Netherlands (Dennis), UK (ATV)
 Enoch, 27 Blvd des Italiens 75002 Paris Tel (01) 742 69 95
 Les Epis, 14 Blvd des Filles-du-Calvaire, 75011 Paris
 Erkan, 3 Blvd de la Liberation, 93 St Denis Tel 752 50 58
 L'Escalier Catalogue Lorene, 5 Rue Armand-Gauthier, 75018 Paris Tel (01) 076 26.54
 Max Eschig (Eds.), 48 Rue de Rome, 75008 Paris Tel (01) 522 66 64
 Escor 24 Ave de Breteuil, 75007 Paris Tel (01) 566 45 93



Represents and distributes on exclusive basis:

Sonodisc S.A.—85, rue Focardy—75015/PARIS—Tel. 577 30 34—Telex: Sonodis 204018 F

DEBS INTERNATIONAL	(West Indies)
ESPERANCE	(International)
FRANCIS BEBEY	(Africa)
KOUMA	(Africa)
MANCOOL-MANIATAKIS	(Africa)
SONAFRIC	(Africa)
SONGHOI RECORDS	(Africa)
SYLIPHONE	(Africa)
GEMA	(Latino-American)
SEECO	(Latino-American)
SOUND TRIANGLE	(Latino-American)
TROPICAL	(Latino-American)
IMAVOX	(Portugal)
SLD	(Lebanon)
VOICE OF STARS	(Lebanon)
TAPECAL	(Brazil)
SONO CAIRO	(Egypt)

International Music-Record-Tape Section

France

Espace, 2 Allée du Marquis de Mores, 92380 Garches Tel 970 49 41
 Esperance, see Sonodisc
 Espiegue Music SARL (SACEM), 4 Pl de la Concorde, 75008 Paris Tel (01) 265 40 79/43 95, 266 48 32
 Essex SA (Eds.), TRO-The Richmond Org., 34 Av des Champs-Elysees, 75008 Paris Tel (01) 225 69 60, 359 71 40 Contact Ellen C Nathan
Home office: England & USA
Affiliates: Eads Cromwell, N.F.C. TRO-The Richmond Org
 Europa, 27 Rue de l'Échiquier, 75010 Paris Tel (01) 770 19 45
 Europasonor-Paris see Futura-France
 Experience, 30 Rue de Cîteaux, 75012 Paris Tel (01) 345 73 30 Dir Philippe Doteau Gen Mgr Antoine Soave
 F O N O, see Francis O Neill
 F T C, see Film Tele Cine
 Famous Chappell SARL, see Chappell
 Fantasia (Ed.), 99 Rue de la Republique 92 Puteaux Tel 775 10 B2 Pres Philippe Thomas
Fassbee Int'l, see Presta
 Feldman, see France-Melodie
 Fidsound, 19 Rue Coysvoey, 75018 Paris Tel (01) 228 05 01, 229 24 61 Pres & Dir Gen J C Thuel-Chassaigne, Gen Mgr Andre Pulpin
 Fiesta, 87-89 Rue La Boetie 75008 Paris Tel (01) 359 76 54
 Film Tele Cine (FTC), 20 Rue du Cirque, 75008 Paris Tel (01) 256 02 75
 Fil Rouge, see Baboo
 Flamophone, 12-14 Blvd de l'Hopital, 75005 Paris Tel (01) 707 11 83
 Flash Fire, see Warner Bros Filipacchi
 Fleurus (Eds Musicales), 31 Rue de Fleurus, 75006 Paris Tel (01) 548 49 95 Mng Dir Jacques Anfray
 Fortin (Eds.), 4 Cite Chaptal, 75009 Paris Tel (01) 874 58 34 Cable FORMUSI Telex 650365 Pres & Dir Gen Jean-Claude Fortin Gen Mgr Claire Millet
 France-Etoile 19 Rue Lord Byron, 75008 Paris Tel (01) 225 23 92
 France-Melodie SA (Eds.), 5 Av de l'Opera 75001 Paris Tel (01) 260 30 04 Cable ARPEGGIO Pres Barthelémy Lambertini
Affiliates: Champs-Elysees Feldman, Publ ns Francis-Day SA
 France-Rec, 33 Rue Marc Seguin, 75018 Paris Tel (01) 206 71 08
 Francis-Day SA (Publ ns), see France-Melodie
 Freeasia, see Eddie Barclay
 French Music, see Chappell
 Fresh Air, B Rue Dulac, 75015 Paris
Affiliate: Eds Ar Board
 Frizza, 56 Rue de Paradis 75010 Paris Tel (01) 770 19 64
 Futura-France, 3 Rue Clotaire, 75005 Paris Tel (01) 325 13 88
Affiliate: Europasonor-Paris
Int'l rep.: Belgium (Hebra)
 G B L, 61 Rue Meslay 75003 Paris Tel (01) BB7 39 29 874 07 60
 Garlick Music, see Marouani
 J Garson, 13 Rue de l'Échiquier, 75010 Paris Tel 770 39 15
 Louis Gaste (Eds.), 5 Rue du Bois de Boulogne 75116 Paris Tel (01) 704 53 53
Int'l firms represented: K&L Music (USA)
Int'l rep.: USA (Convention)
 Gimmick, see Bagatelle
 Grande Avenue (Les Eds Musicales), 49 Av Hoche 75008 Paris Tel (01) 227 16 34 Dir E W Pelgrims de Bigard, Gen Mgr Alain Evans
 Grenadine Music, 60 Rue de la Boetie, 75008 Paris Tel (01) 225 12 95
 Groupe 1, B Rue Balzac, 75008 Paris Tel (01) 723 45 45/47 Pres Jean-Philippe Iliesco, Gen Mgr Jean-Pierre Imbrohors
Affiliate: Althe
 Guyaki, see Syrinx
 Gwennelle Music, 22 Rue Ballu, 75009 Paris Tel (01) 874 79 66 Dir Gen Hubert Baldy
Affiliated firm: Nouvelles Eds Eddie Barclay
 Hamelle & Cie 24 Blvd Malesherbes, 75008 Paris Tel (01) 265 36 39
Int'l reps.: UK (United Music), USA (Theodore Presser)
 Helian, 252 Rue du Faubourg St Honore 75008 Paris Tel (01) 622 50 16
 Heugel & Cie, 2bis Rue Vivienne 75002 Paris Tel (01) 231 43 53
 Hexagone (Eds.) (SACEM), 19 Rue Galilee 75116 Paris Tel (01) 720 41 31 Pres Rene Boyer
Int'l firms represented: Chibell, Mother Nip Our Red Bus (all UK)
 Hohner, 19 Rue Van Loo, 75016 Paris Tel (01) 224 63 50
 Homere (Eds Musicales), 3 Cite Magenta, 75010 Paris Tel (01) 208 93 80
Int'l firms represented: Berry (UK), Daedalian, Mikel Hooks (USA), New Music (Belgium)
 Hortensia 46 Rue de Douai, 75009 Paris Tel (01) 874 52 64
Int'l rep.: Italy (Sugarmusic)
 Igloo (Eds Musicales), see Marouani
 L Illustration Musicale SARL 6 Rue Leon Bonnat, 75016 Paris Tel (01) 224 44 54 Gen Mgr Eddie Warner
Int'l firms represented: Altax (Germany) Amphonic (UK) Berry (UK), UMS (USA)
Int'l reps.: Australia (Campbell Connelly), Canada (Music People), Germany (Discount), Japan (Yamani), South Africa (Plymouth), UK (Berry)
 Illustration Musical E Warner, see Tabata
 Imperia, B Rue St Marc 75001 Paris Tel (01) 236 69 18
 Import Diffusion Music, 44 Blvd de Port-Royal 75005 Paris Tel (01) 336 08 B5 Dir Alain Pierson
 Industrial Music, see Marouani
 In-Eds 15 Rue d Astorg 75008 Paris Tel (01) 265 05 51

Intersong, 6 Av Franklin D Roosevelt, 75008 Paris Tel (01) 225 66 70/37 B5/67 76 Cable TUTTIMUS Pres Jean Pre, Gen Mgr Jean-Jacques Tilche
Affiliates: Amyrtheo, Continental, Jap Music, Madeline Songs, Mika Music, Paul Mauriat, Paris Tree Pigalle, Sirkorski France, Tutti, Whoa Music, Yoschi Music
Int'l firms represented: Aberbach, Beach Boys, Blue Seas Buddha, Carlin, Forth Knock Hill & Range, Hudson Bay, Jac, Kama Sutra Kaskat Midland Pocket Full of Tunes Elvis Presley
Int'l rep.: Worldwide (Intersong Int'l) (SEE ADVERTISEMENT)
 Isabelle Musique, 122 Blvd Exelmans, 75016 Paris Tel (01) 525 20 73 Gen Mgr Claude Francois Dir Nicole Lhuillier
Int'l rep.: Canada (CF)
 J P P, 16 Rue Jouffroy, 75017 Paris Tel (01) 227 92 84
 Dick James Music France, see SIM
 Jeune Musique, 122 Blvd Exelmans 75016 Paris Tel (01) 525 20 73
 Jip Music, see Intersong
 Jobert SA (Societe des Eds.) 44 Rue du Colisee 75008 Paris Tel (01) 359 26 82
Int'l firms represented: Elkan Vogel Merion, Theodore Presser (all USA)
Int'l rep.: Canada (Theodore Presser in USA) Mexico (Theodore Presser in USA), UK (JUMP), USA (Theodore Presser)
 Josephine, see Eddie Barclay
 Joubert, 25 Rue d'Hauteville 75010 Paris Tel (01) 770 15 73
 Kalondour (SACEM), see Sibecar
 Katema, see As-De-Trefle
 Kundalini, see Warner Bros Filipacchi
 L M C E (Lido Music Champs Elysees) 78 Av des Champs-Elysees, 75008 Paris Tel (01) 359 53 30
 L R Music 78 Av des Champs-Elysees, 75008 Paris Tel (01) 359 67 80 Pres Laurent Rossi
 Labrador (Eds) Eds Francis Dreyfus Music 26 Av Kleber 75116 Paris Tel (01) 723 44 37/87 Cable 611-130 F Pres Francis Dreyfus, Int'l Mgr Stanislaus Witold
Affiliates: Avachi Music Maybeline Music Toto Music Vamp Music
Int'l firms represented: Far Out (USA) Sam Fox (USA), Fuse (UK), GTO (UK), Gull (UK), Lupus (UK) Rocket (UK), What's In It For Me (UK)
Int'l reps.: Belgium (Hans Kusters), Brazil (Sigem) Canada (SMCL)
 Francis La, see Eds 23
 A Lasry, 62 Blvd de Clichy 75018 Paris Tel (01) 606 53 00
 Alphonse Leduc (Eds Musicales) (SACEM) 175 Rue St Honore 75001 Paris Tel (01) 260 62 47/48 61/65 26 Gen Mgrs Claude & Gilbert Leduc
Int'l reps.: Brazil (Sigem), Japan (Buffet Crampon) UK (United Music Publ rs)
 Michel Legrand (Prod ns), 252 Rue du Faubourg St Honore 75008 Paris Tel (01) 622 51 05 Pres Marcelle Legrand, Gen Mgr Marcel Rothel (Administered by Chappell)
Affiliate: Comufra
 Frederic Leibowitz (Eds.) (SACEM), 2 Rue Flecher, 75009 Paris Tel (01) B78 40 88
 Francis Lemaire, 1B Av du Mesnil 94 La Varenne St Maur Tel B83 34 21
 Henry Lemoine (Eds.), 17 Rue Pgalie, 75009 Paris Tel (01) 874 09 25 Dirs Max & Andre Lemoine
Int'l rep.: Belgium (Schott), Japan (Buffet-Crampon) UK (United Music Publ rs), USA (Theodore Presser)
 Leros Music, see Allo
 Louis III (Eds.), see Claude Pascal
 M K (Eds Musicales) (SACEM), 44 Rue Etienne Marcel, 75002 Paris Tel (01) 231 07 30 Pres & Gen Mgr Monique Knuchel
 M P D, 35 Rue du Bac, 94210 La Varenne Tel 280 49 19
 Madeleine, see Jacques Piantino
 Madeline Songs, see Intersong
 Magali 14 Rue du Faubourg St Honore 75008 Paris
 Majestic SARL (SACEM SDRM) 252 Rue du Faubourg St Honore, 75008 Paris Tel (01) 924 69 70 Cable JACCANETTI
 Major (Les Eds.) Rt Nal'e 307, 78810 Feucherolles Tel (01) 461 45 11 Cable COMOOD
 Malesherbes, 11 Blvd Malesherbes, 75008 Paris Tel (01) 265 77 33
 Maneges 35 Rue La Boetie 75008 Paris Tel (01) 225 03 02 (Administered by Chappell)
 Marcy Music, see ART
 Marine, see Eddie Barclay
 Eddy Marnay 91 Rue Lepic 75018 Paris Tel (01) 254 77 B9
 Marouani (Les Eds.), 10 Av Franklin D Roosevelt, 75008 Paris Tel (01) 225 84 26 Cable LEMMUSIC Telex 640578 Pres Gina Marouani, Gen Mgr Gilbert Marouani
Affiliates: Eds Celine, Eds Circa, Curci France, Egg Music France Garlick Music, Eds Musicales Igloo, Industrial Music
Int'l firms represented: ATV (UK, USA), Blendingwell (USA) Broken Arrow (USA) Bushka (USA) Canopy (USA) Charing Cross (USA), Curci (Italy) East Memphis (USA) Giving Room (USA), Gnosso (USA), Lady Jane (USA) Little Dickens (USA), Joni Mitchell (USA), Pamscene (UK), Pull (Italy), Screen Gems group (UK), Screen Gems / Columbia group (USA), Siquomb (USA), Trane (USA)
 Masq (Prod ns Eds Musicales), 7 Passage Dagorno 75020 Paris Tel (01) 744 23 36
Affiliate: Normandy Music
 Masspacher SA (Eds.) 6 Rue Eugene Varlin, 75010 Paris Tel (01) 203 51 72/53 73 Gen Mgr Jean Lecomte
 Match-France see A R T
 Paul Mauriat, see Intersong
 Peter Maurice (Eds.) see Pathe Marconi
 Maybeline Music, see Labrador
 Melorhin (Les Eds Musicales) PO Box 21 13 Rue Maurice Ravel, 68001 Colmar-Cedex Tel (89) 41 47 74, 41 B0 01 Pres & Gen Mgr Fernand Erbsland

Meridian (Les Nouvelles Eds) see SEMI
 Metropolitan (Eds.), 3 Rue Rossini, 75009 Paris Tel (01) B24 83 94, 770 21 78 Contact Pierre Ribert
 Gerard Meys Eds Musicales see Allelua
 Micro, 13 Rue Washington 75008 Paris Tel (01) 225 43 03
 Mika see Intersong
 Minerva, 142 Rue Montmartre, 75002 Paris Tel (01) 236 92 03
 Le Minoire (Eds Musicales), 21 Rue Jean Mermoz, 75008 Paris Tel (01) 225 98 12, 256 32 76
 Mirabel, see Eddie Barclay
 Peggy Monclair (Prod ns Musicales), 4 Rue du Bac, 78290 Croissy Tel 976 28 29
 Monde Melodie 6 Rue Vivienne, 75002 Paris Tel (01) 236 71 75
 Monia Music c/o P Witzig, 28 Av Hoche 75008 Paris Tel (01) 227 61 58
 Monica see SEMI
 Montana, 71 Av Kleber, 75016 Paris Tel (01) 727 04 05
 Montparnasse 2000 Rue Brea 27, 75006 Paris Tel (01) 325 02 02 326 41 72
Int'l firms represented: Canciones del Mundo (Spain) Canopo group (Italy) Gemelli (Italy), Guitarra (Spain) Inmus (Germany), Lutto (Italy) Omega (Italy), Polyband (Germany) Prestation (Belgium) Serms Films (Italy)
Int'l reps.: Argentina (Annibal Libenson), Belgium (Prestation) Canada (Creasound) Germany (Inmus), Japan (Yanami), Lebanon (SMT Film), Scandinavia (Nordiska in Sweden), UK (United Artists), Uruguay (Annibal Libenson)
 Edwin H Morris SARL Chappell
 Moulin, 18 Av de la Bourdonnais 75007 Paris Tel (01) 551 88 81
 Music Control 8 Rue de la Fontaine 78300 Bethemont-sous-Poissey Tel (01) 975 85 14
 Music 18 see Bagatelle
 Musique Pour l'Image, 21 Rue d'Aguesseau 92100 Boulogne Tel 604 54 40
 N F C, see Essex
 Nautilus (Eds Musicales), 39 Rue des Jeuneurs, 75002 Paris Tel (01) 236 63 68
 Melody Nelson Publ g see Chappell
 Neully, 11 Av Bourgain 92130 Issy les Moulinaux Tel 645 17 01 Gen Mgr Claude Horvais, Promo Jean-Michel Beneche
 Normandy Music, see Masq
 Nouvelles Eds Contemporaines (NEC), 23 Rue Pierre Semard, 75009 Paris Tel (01) 526 52 47 Chief Exec Freddy Carrara
 Nuages Music, 83 Av de Segur, 75015 Paris Tel (01) 567 93 55 Gen Mgr Frank Thomas
 Numeria Int'l (Eds.) 52 Rue de Crimee 75019 Paris Tel (01) 205 71 34
 O K Music, see Bagatelle
 Francis O Neill Org (FONO) 71 Rue de Provence, 75009 Paris Tel (01) 874 15 68 Cable FONOMUSIC Pres Francis O Neill, Prof Mgr Jean-Pierre Besson
Affiliate: Campbell Connelly (SACEM), EPOC (Eds & Prod ns Musicales)
Int'l firms represented: Campbell Connelly (UK), Compass (UK, USA), Heathside (UK)
 Ossian, 8 Passage des Abbeses 75018 Paris Tel (01) 255 02 75
 Ouvrieres (Les Eds.), 12 Av Soeur Rosalie, 75013 Paris Tel (01) 331 29 97
 P E S (Productions Eds Sonores) 38 Rue du Colisee 75008 Paris Tel (01) 225 52 99
 Paille Music, see Allo
 Palace (Eds.), see Claude Pascal
 Palodi, see Eddie Barclay
 Panache SARL (Eds.) Rue La Boetie 4th fl., 75008 Paris Tel (01) 256 04 01
 Paris see Le Rideau Rouge
 Paris-Elysees (Ed.) see Pathe Marconi
 Paris Etoile, see Sonopresse
 Paris-Inter (Eds.), 7 Rue St Lazare, 75009 Paris Tel (01) 878 76 96
Affiliate: D Anella
 Paris-Province, 10 Rue de la Terrasse, 75017 Paris Tel (01) 267 00 73
 Paris Tree, see Intersong
 Claude Pascal (Eds Musicales) 5 Rue Denis Poisson, 75017 Paris Tel (01) 754 43 72 Cable DODO Gen Mgr Claude Pascal
Affiliates: Boa Music, Croma Music Eds Louis III, Eds Palace, Puplico Music
Int'l firms represented: Burlington (UK) Gipsy Boy (USA), Palace (UK), Pundit, Valentine (UK)
 Pathe Marconi (Eds & Prod ns Musicales) 19 Rue Lord Byron, 75008 Paris Tel (01) 225 53 00 Cable GRAMOPHONE Pres Francois Minchin, Gen Mgr Philippe Constantin
Affiliates: Ed Eco, Eds Peter Maurice Ed Paris-Elysees
Int'l firms represented: Bop, Deep Purple, Magnet, Mantecore, Pink Floyd, Purple Ringo Starr, Train Virgin (all UK), Baintree, Cayman Cissi, Crystal Jukebox Garrett, Golden Syrup, Heart's Delight Hurricane Jaspersilla, Jobete, Johnny Nash, Porchester Rondor group Shelby Singleton Stranger (all USA)
Int'l rep.: Worldwide (EMI) (SEE ADVERTISEMENT)
 Patricia, see SEMI
 Patropi (Eds.), Rue St Bernard 75011 Paris Tel (01) B05 78 14
 Pema Music 60 Rue La Boetie 75008 Paris Tel (01) 225 12 95 Telex 660675 Mng Dir Georges Bacri
 Pep Music see Warner Bros Filipacchi
 Nicolas Perides (Eds.) (SACEM), 44 Rue Etienne Marcel 75002 Paris Tel (01) 231 07 30 Gen Mgr Nicolas Perides
 Petit Cheval (Eds du), B4750 Viens Tel (90) 75 22 13
 Philippe 24 Blvd Poissonniere 75009 Paris Tel (01) 824 89 24
 Piano Blanc see Eddie Barclay
 Pigalle, see Intersong
 Pin Pin Music, 27 Rue de Rouen 92400 Courbevoie Tel (01) 333 49 94 Gen Mgr Odette Scirot
Int'l firms represented: Fonit-Cetra (Italy), New Music (Belgium), Usignolo (Italy)


International Music-Record-Tape Section

France

Jacques Plante, 35 Blvd Malesherbes, 75008 Paris Tel (01) 265 08.93 Cable EDIPLANT
Affiliates: Nouvelles Eds Musicales Caravelle, Madeleine
 Please Music Sweete, see Robert Salvat
 Pleins Feux, 12 Blvd Poissonniere, 75009 Paris Tel (01) 770 25.02
 Plein Soleil Eds. Musicales (SACEM)—Dir Harry Muerhaan—see Bagatelle
 Poplico Music, see Claude Pascal
 Presence, 33 Rue du Faubourg St Martin, 75010 Paris Tel (01) 607 89 05
 Les Presses d'Ile de France, 12 Rue de la Chaise, 75007 Paris Tel (01) 222 37 30
 Presta Music, 7 Rue Damiens, 92100 Boulogne Tel (01) 603 17 17/52 64 Gen Mgr Guy Boyer
Affiliates: Cornelia Prod'ns, Fassbee Int'l
 Prisma Music, 40 Rue du Faubourg Poissonniere, 75010 Paris, Tel (01) 770 53 01
 Procure Generale des Paroisses des Communautés & du Clerge, 76 bis Rue des St Peres, 75006 Paris Tel (01) 548 70 50
 Prosadef, see Prosadis
 Prosadis SA, 14 Av Hoche, 75008 Paris Tel (01) 622 45 00
Affiliate: Prosadef
 Prune, see Eddie Barclay
 Pubsong, 9 Rue Crespin-du-Gast, 75011 Paris Tel (01) 357 64 08
 Pygmalion Publ'g (SACEM), 10 Rue Rene Bazin, Paris Gen Mgr Jack Arel
Home office: USA
 Quadrature Music, 16 Rue Jouffroy, 75017 Paris Tel (01) 227 92 84
 Quadra Universal, 56 Rue d'Auteuil, 75016 Paris Tel (01) 224 76 74
 R C A SA, 9 Av Matignon, 75008 Paris Tel (01) 256 70.70 Mng Dir Francois DACla, Mgr Michel Larmand
Home office: USA, Dunbar
Int'l firms represented: Antisa (USA), CTI (USA), Dunbar (Canada, UK, USA), RCA (Brazil, Italy, Mexico, Spain), Relay (Argentina), Sherlyn-Kimlyn (USA), Sunbury (Canada, UK, USA)
Int'l reps.: Argentina (Relay), Brazil (RCA), Canada (Dunbar, Sunbury), Italy (RCA), Mexico (RCA), Spain (TCA), UK (Dunbar, Sunbury), USA (Dunbar, Sunbury)
 R M F (Radio-Music France), 22 Rue Bayard, 75002 Paris Tel (01) 720 44 44, 225 10.10 Gen Mgr Gust Graas, Artistic Dir Roger Kreicher
 Raba-Nui Music, 53 Rue N-D-de-Nazareth, 75003 Paris Tel (01) 288 67 48
 Radio-Music France, see RMF
 Rakowski (Eds.), 72 Av des Champs-Elysees, 75008 Paris Tel (01) 225.04 89
 Remipa, see Tabata
 Revil, 71 Rue de Provence, 75009 Paris Tel (01) 874.90 76
 Le Rideau Rouge, 24 Rue de Longchamps, 75016 Paris Tel (01) 704 52 37, 553 19 35 Cable RIDOROU
 Pres Gilbert Becaud, Mng Dir Alain de Ricou
Affiliate: Par
Int'l firms represented: Combine (USA), Ganga (UK), Harrisons (UK), Prophet (USA), Stonebridge (USA)
 Royalty, 25 Rue d'Hauteville, 75010 Paris Tel (01) 770.67 26
 S E M I (Societe d'Eds Musicales Int'les), 5 Rue Lincoln, 75008 Paris Tel (01) 359 06 22 Cable SOUTHMUSIC Gen Mgr Fernand Fay
Affiliates: Les Nouvelles Eds Meridian, Monica, Patricia, Eds Vendome
Int'l firms represented: Gambi, Kassner, Malaco, Marbot, Peer Int'l, Shade Tree, Small Smile Songs, Southern Music
Int'l rep.: USA (Peer-Southern Org.)
 S I M (Ste Intercontinentale de Musique), 1 Rue Lamennais, 75008 Paris Gen Mgr Charlie Ganem
Affiliate: Dick James Music France
Int'l firms represented: Leeds (UK), MCA (USA)
 S M (Eds.), 3 Nicolas Chuquet, 75017 Paris Tel (01) 267 01 37/02 63, 924 15 56 Chief Exec Maurice Robreau, Gen Mgr Louis Bricard
 Saban, see Warner Bros Filipacchi
 Sadoma, B4 Rue des Granges, 25000 Besancon Tel 83 36 54 Pres Michel Goux, Dir Gen. Jean-Claude Garaudet
 Salfner (Eds.), 18 Rue de la Glaciere, 75013 Paris Tel (01) 205.70 11
 Salabert (Eds.), 22 Rue Chauchat, 75009 Paris Tel (01) 824 55 60
Int'l branch: USA
 Salad Music, 44 Rue Miromesnil, 75008 Paris Tel (01) 265 87 80 Publ'r Bernard Saint-Paul
 Jean-Marie Salhani, 3 Rue Cesar-Franck, 75015 Paris Tel (01) 566 42 00
 Henri Salvador (Eds Musicales), 6 Pl Vendome, 75001 Paris Tel (01) 260 87 80/05 Pres & Dir Gen Jacqueline Salvador, Gen Mgr Henri Salvador
 Robert Salvat (Eds.), 89 Rue La Boetie, 75008 Paris Tel (01) 359 76.54 Chief Exec Angele Salvat, Gen Mgr Robert Salvat
Affiliates: Abilene Music, Eds Norbert Aleman, Eds Banco, Eds Claude Carrere, Please Music Sweete, Eds Tonus Musica Andorra, Eds Tub
 Dominique Samarq (Eds.), 136 Rue Championnet, 75018 Paris Tel (01) 255.64.62
 Samsong, 17bis Rue des Tilleuls, 92 Boulogne-sur-Seine Tel 603 59 61
 Sandrine Music, 7 Rue Ampere, 78140 Velizy, Tel (01) 946 15 08
 Saravah (Eds.) (SACEM), 1.6&B Passage des Abbesses, 75018 Paris Tel (01) 255.74 29
 Schola Cantorum, 269 Rue St Jacques, 75005 Paris Tel (01) 033.56 74
 Schott Freres, 35 Rue Jean Moulin, 94300 Vincennes Tel 374 30 95 Dir Jean-Jacques Junne
Home office: Belgium
Int'l firms represented: Cranz (Belgium), Kalmus (USA), Peters (UK, USA)

Int'l reps.: Belgium, Germany (Schott), UK, USA (Peters)
 A. Schroeder (Eds Musicales) SarL, 37 Rue Violet, 75015 Paris Tel (01) 567 67 01
Home office: USA
Int'l firms represented: Aloud, Anm, Arbutus, Arch, Avaris, Baginim, Bella Godiva, Boscoe, Bo-West, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvms Survival, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Janji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Manistee, Membro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Rei-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summterree, Super Songs, Tijuca, Va-Deita, Vancouver, Wraithre, Yameta, and Zekefield Folles.
 Ariane Segal (Eds Musicales), see EMAS
 Semup, 26 Rue Brunel, 75017 Paris Tel (01) 380 78 35
 707, see Eddie Barclay
 Septentrion (Eds.), 11 Rue Lepic, 75018 Paris Tel (01) 606 94 30
Int'l firms represented: Coda (Belgium)
Int'l reps.: Belgium (Coda)
 Seul (Eds du), 27 Rue Jacob, 75006 Paris Tel (01) 329.12 15 Cable EDISEUIL, Telex 60605
 Sforzando/Sirocco (Eds Musicales) (SACEM/SDRM), 42 Rue Laugier, 75017 Paris Tel (01) 267 04 69 Telex 260717 Chief Exec Roger Tokarz
Affiliate: Telemusic (SACEM/SDRM)
Int'l firms represented: Melodie der Welt (Germany), Selected Sound (Germany), J Weinberger (UK)
 Sibcar (SACEM), 99 Rue de Vaugrard, 75006 Paris Tel (01) 544.55 31 Dir Gilles Bleiverts
Affiliate: Kalandour (SACEM)
Int'l firms represented: Le Vent Qui Vire, OK Prod'ns (both Canada)
 Sigem (Sistema Globo de Edicoes Musicais), 23 Rue Scheffer, 75016 Paris Tel (01) 704.12 20 Contact Elyane Peyrot
Home office: Brazil
 Sikorski France, see Intersong
 Sirocco, see Sforzando/Sirocco
 Societe Ambient Music, see Charles Brull
 Soda Music (SACEM), 29 Rue de Marignan, 75008 Paris Tel (01) 225 68 19, 633 36 48 Cable SODAMUS Telex 250973 Pres Roger Choukroun
Int'l firms represented: Springfield (USA), World Wide (USA)
 Sonodisc (Societe Nouvelle de Distribution de Disques), 85 Rue Fondary, 75015 Paris Tel (01) 577 30 34 Cable SONODIS Telex 204018
Affiliate: Esperance (SEE ADVERTISEMENT)
 Sonopresse SA, 35-37 Rue Gabriel Peri, 92200 Issy-les-Moulineaux Tel 644 86 20
Branch: 75015 Paris, 37 Rue Violet Tel (01) 567 67 01
Affiliates: Agence Musicale Int'l, Allo Music, Paris Etoile, Suzelle, Charles Talar, Prod'ns Musicales Garard Tournier, Eds 12,000
 Sugarmusic France (Eds.), 90 Av des Champs-Elysees, 75008 Paris Tel (01) 256 35 49 Gen Mgr Marcel Marouani
Home office: Italy
Int'l firms represented: Brut, CTI Gold Sovereign, Sterling group (all USA)
Int'l rep.: Worldwide (Sugarmusic)
 Suzelle, 67 Rue de Provence, 75009 Paris Tel (01) 280 57 57
Affiliated firm: Sonopresse SA
 Sylva SA, see Chappell
 Syrinx (Eds Musicales) (SACEM), 124 Rue La Boetie, 75008 Paris Tel (01) 225 80 30. Co-Pres Raymonde Drouet, Nadege Labrue, Gen Mgr Charles Ibgui
Affiliates: Carabine Music, Guyaki (SACEM)
Int'l firm represented: Springfield (USA)
Int'l rep.: Canada (Machine)
 T R O—The Richmond Org., see Essex
 Tabata Music, 28 Rue Pasteur, 92210 Saint Cloud Tel 602-58 56 Dir. Ted Scotto, Gen Mgr Jacques Braibant
Affiliates: Centreurope, Illustration Musical E Warner, Remipa
Int'l firms represented: Apollo Sound (UK), BTW (UK), Banka Skorzewska (Poland), Fuchs (Germany), Hebra (Belgium), Inmus (Germany), Mangione (Brazil), Quality (Canada), Roses (Belgium), Unversal (Netherlands), Vinolanda (Switzerland)
Int'l reps.: Belgium (Gnome, New), Canada (Crea Sound), Germany (Inmus), UK (Light)

Charles Talar, see Sonopresse
 Tandy Music, 19 Rue Vignon, 75008 Paris Tel (01) 742 68 62, Dir Eddie Vartan, Dir Simon Hosemans, Press Claude Pierre Bloch
 Telemusic, see Sforzando/Sirocco
 Ten Mi, see Eddie Barclay
 Tiffanie, see Eds 23
 Tilt Music, 47 Rue Richer, 75009 Paris
 Tonus Musica Andorra (Eds.), see Robert Salvat
 Top 2000, see Train Bleu Monte Carlo
 Top Instrumental Music, see Emilhenco
 Topkapi (Eds & Prod'ns), see Bleu Blanc Rouge
 Topomic Music (SACEM), 105 Rue de Normandie 92400 Courbevoine Tel 788.09 46, Pres Pierre Jaubert
Int'l reps.: Germany (SMV), Japan (Pacific), UK (Creole), USA (Ice)
 Top Song Music, 47 Rue Richer, 75009 Paris
 Toto Music, see Labrador
 Tournesol (Eds.), 68 Rue Lhomond, 75005 Paris Tel (01) 707 25 81
 Gerard Tournier (Prod'ns Musicales), see Sonopresse
 Traffic Music, see Vogue
 Train Bleu Monte Carlo, 1 & 12 Rue Magellan, 75008 Paris Tel (01) 260 35 05, 720 96 60 Cable TECHSONOR
 Dir Gen Jean Gauthier, Gen Mgr Raymond Gamerdingier, Int'l Frances Gramende
Affiliate: Top 2000
 Transatlantiques (Eds Musicales), 14 Av Hoche, 75008 Paris Tel (01) 924 01 46 Dir Patrick Marcland
Int'l firms represented: Albersen (Netherlands), Buffet-Crampon (Japan), Otto Junne (Germany), Carisch (Italy), Theodore Presser (USA), United (UK)
 Tremplin (sub of Europe No 1), 32 Rue Francois I, 75008 Paris Tel (01) 256 76 76 Telex 290496, Mng Dir Jean-Louis Detry, Gen Mgr Paul de Senneville
Affiliates: Albertini-Garcia, Ed Delphine
 Les Trois Mousquetaires, 26 Rue du General Delestraint, 75016 Paris Tel (01) 527.83.77
Int'l branch: USA
 Les 3 R, 3 Rue Rossini, 75009 Paris Tel (01) 824 86 19
 Tuba (Eds Musicales), 58 Av de Wagram, 75017 Paris Tel (01) 924 42 56
Int'l firm represented: Our Music (UK)
 Tub (Eds.), see Robert Salvat
 Tutti, see Intersong
 23 (Eds.), 15 Av Hoche, 75008 Paris Tel (01) 227 00 89
Affiliates: Francis Lai, Tiffanie
Int'l branches: Austria, Germany
Int'l reps.: Europe (Montana) except Italy (Senna) & Yugoslavia
 United Artists Music (France), 48 Av Victor Hugo, 75783 Paris Cedex 16 Tel (01) 727 89.19 Telex 61017
 LUA Pres Eddie Adams
Home office: USA
Int'l firms represented: Big 3, Metric, Robbins, Travis
 Universelles, 52 Rue du Faubourg St Martin, 75010 Paris Tel (01) 607 45 91
 Vamp Music, see Labrador
 Vedra Music, 18 Rue d'Armenonville, 92200 Neuilly Tel 722 63 60
 Vendome (Eds.), see SEMI
 Ray Ventura, 14 Av Hoche, 75008 Paris Tel (01) 924 81 97
 Andre Verchuren (Eds SarL), 33 Rue du Faubourg St Martin, 75010 Paris Tel (01) 607.89 05
 23 (Eds), see listing under "twenty-three"
 Vogue Int'l, 20bis Rue Louis-Philippe, 92200 Neuilly sur Seine Tel (01) 722.02 30 Pres. Leon Cabat
Affiliates: Carroussel, Traffic Music
 W I P Prod'ns SA, 50 Rue de Miromesnil, 75008 Paris Tel (01) 265 09 71, 266 56 83 Pres & Dir Gen Simon Wajntroff, Dir Gerard Faure, Promo Jean-Paul Barkoff
Affiliated firm: Ed Warner Bros Filipacchi
 Warner Bros Filipacchi (Ed.), B Rue Marbeuf, 75008 Paris Tel (01) 359 81 35/13 94 Cable WANGMUSIC
 Mng Dir Jean Davoust, Gen Mgr Julie Lipsius
Affiliates: Flash Fire, Kundalini, Pep Music, Saban, WIP, You You Music
Int'l firms represented: Advanced, Alted, Astra, Athwarn, Atlas, Attraction, August, Baby Monica, Backfin, Benchmark, Big Bang, Bountifol, Brown's Mill, Burda, Caledonia Soul, Camad, Camulus, Castledorf, Chicken Flats, Chinnoy, Chi-Sound, Cinco, Coffee Pot, Companion, Cotillion, Curtom, Daedalus, Daley City, Datnew, Debro, Devalbo, Don Pow, Douglas, Far Fetched, Ferguson, Festival, Fleetwood, Fry King, Fry Queen, Golden Spread, Gold Hill, Good Friends, Grand Nat'l, Gringo, Harms, Hanbo, Icarus, Ice Nine, Inherit, Inherent Todd Mark, Inner Earth, Jonico, Jude Anne, Kapralik, Kenthouse, Kicking Bear, Don Kirshner,



ferber studios

56, rue du Capitaine Ferber - 75020 PARIS
 TEL : 636.31.01 - 31.02 - 31.03
 Téléc 670379

International Music-Record-Tape Section

France

Kittyhawk, Kuumba, London Town, Mansa, Mansfield, Marsaint, Curtis Mayfield, Van McCoy, New World, Nina, Nine Star, Nipper, Northern Hemisphere, Open Love, Oracle, Orandab, Overdrive, Paisley, Paradox, Pendulum, Pepamar, Philipongs, Pond Tunes, Pronto, Remick, Richbare, Road Canon, Rodart, Romulus, Saloon Songs, Seasons Four, Sergeant, Sesame Street, Siesta, Skol, Skylark, Slim Chance, Southern Hemisphere, Stephen Stills, Stinson Day, Stone Canyon, Stone Flower, Stutter, Superhype, Tea Time, Topographic, Tunesmith, Upward Spiral, Van Cleef, Viva, W8 Music, Walden, Warner Bros Music, Warner Bros Ltd., Warner Tamerlane, Wax Tablet, Whispering, Who, Winddecor, Winner's Circle, Witmark, Yessongs, Zapata

Int'l reps.: Germany (Mews), UK, USA (both Warner Bros.)
Wha Wha Music, see Intersong.
X Music, 44 Rue La Boetie, 75008 Paris. Tel (01) 225.49 26
Yamaha Music (France), 1 rue Ernest Renan, 93500 Pantin
Yoshi Music, see Intersong.
You You Music, see Warner Bros. Filipacchi.
Zagora (Eds & Prod'ns), see Bleu Blanc Rouge.
A. Zurluh, 73 Blvd. Raspail, 75006 Paris. Tel (01) 548.68 60

• services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A S D E P (Association Syndicale des Editeurs de Publications Musicales), 1 Rue de Courcelles, 75008 Paris. Tel (01) 359.49 53
Aristes Musiciens Associes, 72 Champs-Elysees, 75008 Paris. Tel (01) 359 66 28
Association de Recherches & d'Applications des Techniques Psychomusicales, 14 Rue des Freres-Morane, 75015 Paris. Tel (01) 533 27 07
C A N F (Centre d'Art Nat'l Français), PO Box 98, 31030 Toulouse Cedex, 76 Quai de Tounis, 31000 Toulouse. Tel (61) 52 86 71
C E D A C (Centrale d'Eds Artistiques & Culturelles), c/o Eds du Berger, 12 Rue du Dragon, 75006 Paris. Tel (01) 548.78 81
C E O P S (Centre d'Etude pour l'Organisation des Professions du Spectacle), Studio 18, 38 Rue des Saules, 75018 Paris. Tel (01) 254 34 45
C I A M (Music Information & Action Center), 6 Av. Pierre I de Serbie, 75116 Paris. Tel (01) 720.83 19, 720 43 73. Pres. Michel Brigueat
C I S A C (Confederation Int'le des Societes d'Auteurs & Compositeurs), 11 Rue Keppler, 75116 Paris. Tel 720 59.37/22 52. Cable INTERAUTEURS Sec'y-Gen. J.A. Ziegler
Chambre Syndicale de la Facture Instrumentale (Musical Instrument Mfrs. Ass'n), 1 Rue de Courcelles, 75008 Paris. Tel (01) 359 49 53
Chambre Syndicale des Editeurs de Musique Legere, 89 Rue La Boetie, 75008 Paris
Chambre Syndicale des Organiseateurs de Concerts, 252 Rue du Faubourg St Honore, 75008 Paris. Tel (01) 227.20 08
Comite Nat'l de la Musique, 252 Rue du Faubourg St Honore, 75008 Paris. Tel (01) 227.48 58. Pres. Henri Sauguet, Gen. Mgr. Jacques Masson-Forester
F N I E (Federation Nat'le des Industries Electroniques), 11 Rue Hamelin, 75783 Paris 16. Tel (01) 553 11 09, 727 89 59. Cable. FINDELEC
F N M (Federation Nationale de la Musique), 1 Rue de Courcelles, 75008 Paris. Tel (01) 359 49 53
G A V E (Groupe Audio Visuel de l'Edition), 117 Blvd St Germain, 75006 Paris. Tel (01) 329 21 01
G I C A (Groupement Intersyndical de la Communication Audiovisuelle), 117 Blvd St. Germain, 75006 Paris. Tel (01) 329 21 01
G I E P A (Groupement d'Interet Economique l'Ed Phonographique & Audiovisuelle), 1 Rue de Courcelles, 75008 Paris. Tel (01) 359 49 53
Institut de l'Audiovisuel, 21-23 Blvd Jules-Ferry, 75011 Paris. Tel (01) 357 51 49
International Confederation of Popular Societies of Music, 121 Rue LaFayette, 75008 Paris
International Music Council, c/o UNESCO, 1 Rue Mollis, 75015 Paris. Tel (01) 566 57 57 x 48 35
International Society for Contemporary Music, Conservatoire de Musique, 7 Pl. de la Republique, Strasbourg

Jeunesses Musicales de France, 14 Rue Francois-Miron, 75004 Paris. Tel (01) 278.19 54, 887 64 81
Int'l branch: Federation Int'le des Jeunesses Musicales
N A D I F (Nouvelle Agence de Diffusion), 7 Rue Greffulhe, 75008 Paris. Tel (01) 265 40 26
National Section of the International Society for Contemporary Music, Bureau de Concerts Marcel de Valmete, 7-11 Av Delcasse, 75008 Paris. Tel (01) 359 28 38
O R E P (Office de Relations Exterieures & de Promotion), 10 Rue Marechal-Foch, 06400 Cannes. Tel 39.04 96, 99 16 40
Reunion des Theatres Lyriques Municipaux de France, 7 Rue du Helder, 75009 Paris. Tel (01) TA1 73 16. Pres. Dr Rambert
S A C T E L (Societe d'Applications Comm'les de Techniques Electroniques), 57 Rt. des Carrieres, 78 Chatou. Tel 976.75.55.
S C A R T (Syndicat des Constructeurs d'Appareils Radiorecepteurs & Televiseurs), 11 Rue Hamelin, 75783 Paris. Cedex 16. Tel (01) 553 11 09, 727 89 59. Cable FINDELEC. Telex 260941
S F A (Syndicat Francais des Artistes Interpretes), 21 bis Rue Victor-Masse, 75009 Paris. Tel (01) 526 82 40
S I E R E (Syndicat des Industries Electroniques de Reproduction & d'Enregistrement), 11 Rue Hamelin, 75783 Paris 16. Tel (01) 505.14 27. Telex 611045.
S N E P A (Syndicat Nat'l de l'Ed. Phonographique & Audiovisuelle), 1 Rue de Courcelles, 75008 Paris. Tel (01) 359 49 53. Delegate Gen. P. Chesnais
S N V C (Syndicat Nat'l de la Video-Communication), Telex 2000-Press, 43 Rue du Faubourg St Honore, Paris. Tel (01) 265.30.06
S O C A R A, Centre des Artistes Associes & Reunis, 28 Rue Pascal, 16 Cognac. Tel (16-45) 82 22.06. Telex 16105. Pres. Jacques Lacroix
S P P I (Syndicat des Producteurs Phonographiques Independents), 252 Rue du Faubourg St Honore, 75008 Paris. Tel (01) 227 60 24
Snaccocam (Syndicat Nat'l des Chefs d'Orchestre & des Cadres de la Musique), Maison du Musicien, 21bis Rue Victor Masse, 75009 Paris
Societe des Auteurs & Compositeurs Dramatiques, 9 Rue Ballu, 75009 Paris. Tel (01) 874 44 97
Syndicat des Artistes de Varietes, 29 Rue Jean-Jacques-Rousseau, 75001 Paris. Tel (01) 508 10 76
Syndicat des Artistes Lyriques, 29 Rue Jean-Jacques-Rousseau, 75001 Paris. Tel (01) 508 10 76
Syndicat des Artistes Musiciens de Paris, 21bis Rue Victor Masse, 75009 Paris. Tel (01) 878 25 84
Syndicat des Chansonniers, Theatre des 2 Anes, 100 Blvd de Clichy, 75009 Paris
Syndicat des Constructeurs d'Appareils Radiorecepteurs & Televiseurs, see SCART
Syndicat Nat'l des Agents Artistiques de France, 33 Champs d'Elysees, Office 219, 75008 Paris. Tel (01) 225 67 24
Syndicat Nat'l des Auteurs & Compositeurs de Musique, 80 Rue Taibout, 75009 Paris. Tel (01) 874.96 30, 526.31 83. Pres. Jean Delannoy, VP R Fernay
Syndicat Nat'l des Producteurs de Spectacles de Varietes, 7 Rue du Helder, 75009 Paris. Tel (01) 706 76 87. Pres. Jack-Henri Sumere
Syndicat Nat'l Libres des Artistes de Varietes, 8 Rue d'Enghien, 75010 Paris. Tel (01) 770 07 97, 824.69 73, 702 44 34
Syndicat Professionnel de la Critique Dramatique & Musicale, 52 Rue Richer, 75009 Paris. Tel (01) 824 65 71.
U S D A, see Union Syndicale des Artistes
Union des Artistes, 7 Rue Henri-Rochefort, 75017 Paris. Tel (01) 924 35 02
Union Syndicale des Artistes (USDA) (Choreography, Drama, Lyrics, Variety), 18 Av Carnot, 75017 Paris. Tel (01) 766.55 10, 380.10.04

DESIGN & ARTWORK

Amphion, 9 Rue d'Artois, 75008 Paris. Tel (01) 359.15 07
Carabine Music, 124 Rue La Boetie, 75008 Paris. Tel (01) 225.80.30. Co-Pres. Raymonde Drouet, Nadege Labrue, Gen. Mgr. Charles Ibgui (SEE ADVERTISEMENT)
Dillard & Cie., 47-49 Rue Polonceau, 75018 Paris. Tel (01) 255.43.21. Telex 650123. Dir. Jean-Pierre Dillard. Sales Mgr. Jean-Marc Delays
Fleche (Disques), 122 Blvd Exelmans, 75016 Paris. Tel

(01) 525 20 73. Gen. Mgr. Claude Francois, Admin. Dir. Nicole Gruyer.
France-Imprimerie (div of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754 65 70. Telex 290833. Gen. Mgr. Jean Berge. Sales Mgr. Philippe Berge, Technical Mgr. Mr. Courgnaud
Michel Laguens Int'l, 134 Av. Parmentier, 75011 Paris. Tel (01) 357 79 23
Jean-Pierre Leloir, 26 Rue Notre Dame des Victoires, 75002 Paris. Tel (01) 233 79 13. Gen. Mgr. Jean-Pierre Leloir
Paris-Recs Cie., 21 Rue Pierre Semard, 75009 Paris. Tel (01) 878 02 28

LICENSING ORGANIZATIONS, MUSIC

A C E (Societe de Auteurs, Compositeurs & Editeurs), 62 Rue Blanche, 75009 Paris. Tel (01) 874.94 81. Pres. Philippe Pares (Mechanical rights only)
B I E M (Bureau Int'l des Societes Gerant Les Droits d'Enregistrement & de Reproduction Mecanique), 12 Rue Ballu, 75009 Paris. Tel (01) 874 20 11. Cable. 81EMUSICO. Sec'y Gen. Jean Elissabide (Mechanical rights only)
S A C E M (Societe des Auteurs, Compositeurs & Editeurs de Musique), 225 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Cedex. Tel (01) 747 56 50. Cable MUSICA
S D R M (Societe pour l'Administration du Droit de Reproduction Mecanique des Auteurs, Compositeurs & Editeurs), 225 Ave. Charles de Gaulle, 92521 Neuilly-sur-Seine. Cedex. Tel (01) 747 56 50. Cable MUSICA
S P E D I D A M E (Societe de Perception & de Distribution des Droits des Artistes Musiciens Executants), 14 Rue Notre Dame de Lorette, 75009 Paris. Tel (01) 285.13.75. Pres. Roland Puig (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel 684.06.97. Telex 20869. Pres. E.W. Pelgrims de Bigard
Plant: 61190 Tourouvre, Rt d'Alencon. Tel Tourouvre 40. Telex 17662
C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av Maurice Ravel, 92160 Antony. Tel (19) 666 21 02. Pres. Georges Meyerstein-Maigret. Dir. Gens. Georges Meyerstein-Maigret, Edmond Lang, Technical Dir. Bernard Pasquier
C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysevox, 75018 Paris. Tel (01) 228.05.91, 229.24 61. Pres. & Dir. Gen. Jean-Claude Thuel-Chassaigne, Gen. Mgr. Andre Phulpin (Pressing only). Dimoplast, Rue de la Vallee, 91610 Ballancourt
Disco-France (div of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754 65 70. Telex 290 833. Gen. Mgr. Jean Berge, Sales Mgr. Mrs. S. Fritschke (SEE ADVERTISEMENT)
Disco-Technique, 16 Rue de la Vacquerie, 75011 Paris. Tel (01) 805 46 67
Fleche (Disques), 122 Blvd Exelmans, 75016 Paris. Tel (01) 525.20 73. Gen. Mgr. Claude Francois, Admin. Dir. Nicole Gruyer. (Pressing only)
Libet (Disques), 18/22 rue Carnot, 76700 Harfleur. Gen. Mgr. Guy Libet (Pressing only)
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen. Pierre de Poix, Sales Mgr. Monique de Poix
Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris. Tel (01) 359 25 14. Telex 65411 (Pressing only)
Paris-Recs Cie., 21 Rue Pierre Semard, 75009 Paris. Tel (01) 878 02 28. (Pressing only)
Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel 225 53 00. Pres. Francois Minchin. Gen. Mgr. Michel P. Bonnet (SEE ADVERTISEMENT)
Phonogram SA, 24 Blvd. de l'Hopital, 75005 Paris. Tel (01) 707 75 28. Pres. Louis Hazan, Gen. Mgr. Jacques Caillart, Sales Mgr. Marc Grandemange, Prod. Mgr. Roger Maruani
Promodisc, 77440 Tracy en Multien. Tel 435.51.08 (Pressing only)
Saters, Allee du Guerau, 28130 Maintenon. (Pressing only).
Sofratéco (Societe Francaise de Technique Sonore), 14 Rue des Flandres, 94400 Vitry. Tel 726.76.75 (SEE ADVERTISEMENT)
StereoPress, 21 Rue Pierre Semard, 75010 Paris. Tel (01) 878.02.28 (Pressing only)
Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villemarthe. Tel (01) 752 73 00. Cable VOGDISC. Telex 620380. Pres.. Leon Cabat, Gen. Mgr. Cesar Rossini
Voile Disques Microsilin, 31 Rt de la Reine, 92100 Boulogne. Tel 225.77 48 (Pressing only).

PRINTERS & LITHOGRAPHERS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel 684.06.97. Telex 20869. Pres.. E.W. Pelgrims de Bigard
Plant: 61190 Tourouvre, Rt d'Alencon. Tel Tourouvre 40. Telex 17662.
Amphion, 9 Rue d'Artois, 75008 Paris. Tel (01) 359 15 07
C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysevox, 75018 Paris. Tel (01) 228.05.91, 229.24 61. Pres. & Dir. Gen. Jean-Claude Thuel-Chassaigne, Gen. Mgr. Andre Phulpin.
Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel (01) 525.20 73. Gen. Mgr. Claude Francois, Admin. Dir. Nicole Gruyer.
France-Imprimerie (div of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754 65 70. Telex 290833. Gen. Mgr. Jean Berge. Sales Mgr. Philippe Berge, Technical Mgr. Mr. Courgnaud
Glory Impression Cartonage, 7 Rue Louis Armand, 92604

EDITIONS PATHE MARCONI

Represent :

**Jobete - Rondor - Virgin - Pink-Floyd - Léonard Cohen
 Ringo Starr - Emerson Lake and Palmer**

Gérard Manset - Nicolas Peyrac - Rachid Bahri - Jacques Higelin - Michel Zacha - Yvan Dautin - Jean-Yves Lievaux

Offices : 19, rue Lord Byron - 75008 PARIS - 225.53.000

Asnieres, Tel 790.62.31 Pres. Bernard Lechene, Gen. Mgr. Jacques Lesueur
 Graphicolor, 24 Rue Thomas-Lemaître, 92000 Nanterre. Tel 204.74.50
 Imprimerie de Saint-Michel, 12 Rue de Montlhéry, 91240 Saint-Michel-sur-Orge. Tel: 901222.83
 Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel: 976.38.80 Telex 690440. Gen Mgr. Erich Bisschop.
 Jat (Imprimerie), 58-60 Rue Louveau, 92230 Chatillon Tel (01) 253.20.63.
 M S P, 50 Rue Voltaire, 93100 Montreuil Tel 808 19 10 Pres & Gen. Mgr. Monique Knuchel.
 Mood Duplication, 28 Rue Pasteur, 92210 St Cloud Tel (01) 602.48.56. Telex 600574 Pres H da Silva Ramos, Gen Mgr P Campiot, Prod'n Mgr Mr Papaleukas (Tape only)
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres & Dir Gen Pierre de Poix, Sales Mgr Monique de Poix
 Paris-Recs Cie., 21 Rue Pierre Semard, 75009 Paris Tel (01) 878.02.28
 Ropj, 19 bis Allée des Sansonnets, 93320 Pavillon-sous-Bois Tel. 738.53.79
 StereoPress, 21 Rue Pierre Semard, 75010 Paris Tel (01) 878.02.28
 Vogue PIP (Prod'n Int'l's Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse Tel (01) 752.73.00 Cable VOGDISC Telex 620380 Pres Leon Cabat, Gen Mgr Cesar Rossini

RECORD PROMOTION

Amphion, 9 Rue d'Artois, 75008 Paris Tel (01) 359.15.07.
 B L O C Promo, 7-9 Rue Steinlen, 75008 Paris Tel (01) 255.52.50.
 C H O C Promo, 18 Rue Fourcroy, 75017 Paris Tel (01) 267.43.17
 Music Control, 8 Rue de la Fontaine, 78300 Bethemont-sous-Poissy, Tel 975 85 14
 Nautilus (Eds & Prod'n), 39 Rue des Jeuneurs, 75002 Paris, Tel (01) 236.63.68
 Sofac (Normandie), PO Box 12, Rue de Verdun, 76503 Elbeuf Tel (35) 77.41.41
 Johnny Stark, 122 Av Wagram, 75017 Paris Tel (01) 924.23.67.

TAPE CUSTOM DUPLICATORS

B A S F (Compagnie Française), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33 22 Telex 62445 Comm'l Dir Robert Kaplan, Sales Mgr Pierre Guenoun.
Audio: Cassette & open reel
 C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony Tel (19) 666 21 02 Pres Georges Meyerstein-Maigret, Dir Gens. Georges Meyerstein-Maigret, Edmond Lang, Technical Dir. Fernand Pasquier
Audio: Cassette & open reel.
 C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir. Gen. Jean-Claude Thuel-Chassaingne, Gen. Mgr. Andre Phulpin
Audio: Cassette, open reel & open reel quadraphonic
 Context, 30 Rue de Creteaux, 75012 Paris Tel (01) 345.73.30, 344.62.25, Dir Gen Philippe Doteau, Gen. Mgr Jacques Galissant
Audio: 8-tr., 8-tr quadraphonic, cassette & open reel
 D I M (Duplication Ind'le Magnétique), 61 Rue Chaptal 92300 Levallois Perret Tel 757 21.53/23 31 Telex 611211 Chief Exec Herve Amico Boucheron
Audio: 8-tr & cassette (SEE ADVERTISEMENT)
 Disco-France (div of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av de Villiers, 75017 Paris Tel (01) 754.65.70 Telex 290 833. Gen Mgr Jean Berge (SEE ADVERTISEMENT)
 E D S (div of Assimil), 13 Rue Gay Lussac, 94430 Chennéveres sur Marne Tel 933 87 37 Dir J L Cherel, Gen. Mgr J. LeGal, Div Mgr J M Simon, Sound Eng M Girardot
Audio: Cassette & open reel
 Rene Genex (Studios d'Enregistrement), 6 Rue Jouvenet, Tel (01) 288.08.52
 Mood Duplication, 28 Rue Pasteur, 92210 St Cloud Tel (01) 602.48.56. Telex 600574 Pres H da Silva Ramos, Gen. Mgr. P Campiot, Prod'n Mgr Mr Papaleukas
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel & open reel quadraphonic
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres & Dir. Gen Pierre de Poix, Sales Mgr Monique de Poix.
Audio: 8-tr & cassette
 Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris Tel (01) 359 25.14, Telex 65411
 Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris Tel 225.53.00 Pres. Francois Minchin, Gen Mgr Michel P Bonnet. (SEE ADVERTISEMENT)
 S E E D (Societe Europeenne d'Enregistrement & de Diffusion), see DIM.
 Satrape, 4 Rue du Pont-Marly, 78 Mareil-Marly Tel 958.92.07
 Sonotape, 51 Rue de la Gare, 78370 Plaisir Tel 462.31.30
 Vogue PIP (Prod'n Int'l's Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse Tel (01) 752.73.00 Cable VOGDISC Telex 620380 Pres. Leon Cabat, Gen. Mgr Cesar Rossini
Audio: 8-tr & cassette

● supplies

CARTRIDGE & CASSETTE PARTS

B A S F (Compagnie Française), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33.22 Telex 62445 Comm'l Dir. Robert Kaplan, Sales Mgr Pierre Guenoun
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la

Juhal Pres. & Dir. Gen. Pierre de Poix; Sales Mgr. Monique de Poix.
 Pylat SA, 70 Av. du General de Gaulle, 94022 Creteil Tel 377.12.51 Pres & Dir Gen Jean Saltes, Gen Mgr Claude Goudal, Sales Mgr Jean Brateres, Int'l Opns Dir Henry Zaid
Audio: Cassette

EMPTY CARTRIDGES, CASSETTES & REELS

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie, Tel (01) 333.30.90. Telex 620282 Gen Mgr Serge Doubrne
Home office: USA
Audio: 8-tr & cassette
 B A S F (Compagnie Française), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33 22 Telex 62445 Comm'l Dir Robert Kaplan, Sales Mgr Pierre Guenoun
 Disco-France (div of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris Tel (01) 754.65.70 Telex 290833 Gen Mgr Jean Berge (SEE ADVERTISEMENT)
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel Pres & Dir Gen Pierre de Poix, Sales Mgr Monique de Poix
 Pylat SA, 70 Av du General de Gaulle, 94022 Creteil Tel 377 12 51 Pres & Dir Gen Jean Saltes Gen Mgr Claude Goudal, Sales Mgr Jean Brateres, Int'l Opns Dir Henry Zaid
Audio: Cassette

ENVELOPES & MAILERS

C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir Gen J C Thuel-Chassaingne, Gen Mgr Andre Phulpin
 Disco-France (div of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av de Villiers, 75017 Paris Tel (01) 754.65.70 Telex 290833 Gen Mgr Jean Berge (SEE ADVERTISEMENT)

JACKETS & SLEEVES

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi Tel 684 06 97 Telex 20869 Pres E W Pelgrims de Bigard
Plant: 61190 Tourouvre, Rt d Alencon Tel Tourouvre 40 Telex 17662
 C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony Tel (19) 666 21 02 Pres Georges Meyerstein-Maigret, Dir Gens. Georges Meyerstein-Maigret, Edmond Lang, Technical Dir Fernand Pasquier
 C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir Gen Jean-Claude Thuel-Chassaingne, Gen Mgr Andre Phulpin (Jackets only)
 Chauxes, 10 Rue du Docteur-Lebel, 94300 Vincennes Tel 808 37 87
 Dillard & Cie., 47-49 Rue Polonceau, 75018 Paris Tel (01) 255 43 21 Telex 650123 Dir Jean-Pierre Dillard, Sales Mgr Jean-Marc Delaye
 Est Typo-Offset, 10 Rue du Dr. Lebel, 94300 Cnrvennes Tel 808 37 87
 France-Imprimerie (div of AGI—Audio Graphic Inds.), 124bis Av de Villiers, 75017 Paris Tel (01) 754.65.70 Telex 290833 Gen Mgr Jean Berge, Sales Mgr Philippe Berge, Technical Mgr Mr Courgnaud (Jackets only)
 Glory Impression Cartonage, 7 Rue Louis Armand, 92604 Asnieres Tel 790 62 31 Pres Bernard Lechene, Gen Mgr Jacques Lesueur
 Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou Tel 976.38.80 Telex 690440 Gen Mgr Erich Bisschop (Sleeves only)
 Imprimerie St-Roch, 144 Rue du Chemin-Vert, 75011 Paris Tel (01) 805 21 98
 Libet (Disques), 18 Rue Carnot, 76700 Harfleur Gen Mgr Guy Libet (Jackets only)
 M S P, 50 Rue Voltaire, 93100 Montreuil Tel 808 19 10 Pres & Gen Mgr Monique Knuchel (Jackets only)
 Mood Duplication, 28 Rue Pasteur, 92210 St Cloud Tel (01) 602.48.56 Telex 600574 Pres H da Silva Ramos, Gen. Mgr P Campiot, Prod'n Mgr Mr Papaleukas

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres & Dir. Gen Pierre de Poix; Sales Mgr. Monique de Poix (Jackets only)
 Paris-Recs Cie., 21 Rue Pierre Semard, 75009 Paris. Tel. (01) 878 02.28 (Jackets only).
 Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris Tel 225.53.00 Pres Francois Minchin, Gen. Mgr. Michel P Bonnet (Jackets only) (SEE ADVERTISEMENT)
 A Tempo, 14 Rue Mollin, 92100 Boulogne Tel 605 35 74.
 Vogue PIP (Prod'n Int'l's Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse Tel (01) 752.73.00 Cable VOGDISC, Telex 620380 Pres Leon Cabat, Gen Mgr. Cesar Rossini, Sales Mgr. Simon Cabat (Jackets only)

LABELS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi Tel 684 06 97 Telex 20869 Pres E W Pelgrims de Bigard
Plant: 61190 Tourouvre, Rt d Alencon Tel Tourouvre 40 Telex 17662
 C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony Tel (19) 666 21 02 Pres Georges Meyerstein-Maigret, Dir Gens. Georges Meyerstein-Maigret, Edmond Lang, Technical Dir. Fernand Pasquier
 C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir. Gen. Jean-Claude Thuel-Chassaingne, Gen Mgr Andre Phulpin
 France-Imprimerie (div of AGI—Audio Graphic Inds.), 124bis Av de Villiers, 75017 Paris Tel (01) 754.65.70 Telex 290833 Gen Mgr Jean Berge, Sales Mgr Philippe Berge, Technical Mgr Mr Courgnaud
 Mood Duplication, 28 Rue Pasteur, 92210 St Cloud Tel (01) 602.48.56 Telex 600574 Pres. H. da Silva Ramos, Gen Mgr P Campiot, Prod'n Mgr Mr Papaleukas
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel Pres & Dir Gen Pierre de Poix, Sales Mgr Monique de Poix
 Paris-Recs Cie., 21 Rue Pierre Semard, 75009 Paris Tel (01) 878 02 28

POLYETHYLENE BAGS

C N A I (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris Tel (01) 228 05 91, 229 24 61 Pres & Dir Gen Jean-Claude Thuel-Chassaingne, Gen Mgr Andre Phulpin
 Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel Pres & Dir Gen Pierre de Poix, Sales Mgr Monique de Poix

RECORD PROCESSING MACHINERY

Audiomatic Corp., 4 Rue Ficatier 92400 Courbevoie Tel (01) 333.30.90 Telex 620282 Gen Mgr Serge Doubrne
Home office: USA
Chief product: Automatic & manual presses, record plating equipment
Brand name: Audiomatic, Hamilton
 M A P (Materiel Applications Plastiques) (div of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris, Tel (01) 754.65.70 Telex 290833 Mng Dir Jean Berge, Gen Mgr J Charvat, Sales Mgr M Pierre
Chief product: Automated injection-compression presses (SEE ADVERTISEMENT)
 Pylat SA, 70 Av du General de Gaulle, 94022 Creteil Tel 377 12 51 Pres & Dir Gen Jean Saltes, Gen Mgr Claude Goudal, Sales Mgr Jean Brateres, Int'l Opns Dir Henry Zaid
Product: Lacquers

TAPE, RAW & BLANK LOADED

Agfa-Gevaert, 274 Av Napoleon Bonaparte, 92502 Rueil-Malmaison Tel 977.02.60 Telex 692409
 Audiomatic Corp., 4 Rue Ficatier 92400 Courbevoie Tel (01) 333.30.90 Telex 620282 Gen. Mgr. Serge Doubrne (Raw only)
Home office: USA
 B A S F (Compagnie Française), 140 Rue Jules Guesde, 92303 Levallois Tel 739 33 22 Telex 62445 Comm'l Dir. Robert Kaplan, Sales Mgr Pierre Guenoun

Serving Music Since 1853 . . .

PAUL BEUSCHER

**FRANCE'S LARGEST DEALER DISTRIBUTOR
AND RETAILER OF MUSIC
AND MUSIC INSTRUMENTS**

One of FRANCE'S Leading Music Publishers!

Offices and Retail Stores:
23-25-27-29 and 35 Boulevard Beaumarchais, Paris, Telex No: 670-877

International Music-Record-Tape Section

France

German Democratic Republic (East)

German Federal Republic (West)

Audio: Cassette & open reel.
Moulage Plastique de l'Ouest, Averton, 53700 Villanes la Juhel Pres & Dir Gen Pierre de Poix, Sales Mgr Monique de Poix
Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris Tel 225.53.00. Pres Francois Minchin; Gen Mgr Michel P. Bonnet
Audio: Blank—cassette & open reel, raw—8-tr., cassette & open reel. (SEE ADVERTISEMENT)
Pyrat SA, 70 Av du General de Gaulle, 94022 Creteil, Tel 377.12.51. Pres. & Dir Gen Jean Saltes, Gen Mgr Claude Goudal, Sales Mgr Jean Bratieres, Int'l Opns Dir Henry Zaid
Audio: Cassette & open reel.
Video: 1" & 1/2" EIAJ open reels.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie Tel (01) 333 30.90. Telex 620282 Gen Mgr Serge Doubine
Home office: USA
Audio: Duplicating systems and accessories
Brand name: Electro Sound, Superscope
B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois, Tel 739.33.22 Telex 62445 Comm'l Dir Robert Kaplan, Sales Mgr Pierre Guenoun
Dirac, 24 Rue Feydeau, 75002 Paris, Tel 233 54 30
Brand name: Servo Sound
Philips, Electroacoustique Div., 64 Rue Carnot, 92150 Suresnes Tel 506.52 20/62.40

● accessories manufacturers

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie, Tel (01) 333 30.90. Telex 620282. Gen Mgr Serge Doubine
Home office: USA
Product: Splicing tape
B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois, Tel 739.33.22 Telex 62445 Comm'l Dir Robert Kaplan, Sales Mgr Pierre Guenoun
Product: Leader & splicing tape
Pyrat SA, 70 Av du General de Gaulle, 94022 Creteil Tel 377.12.51 Pres & Dir Gen Jean Saltes, Gen Mgr Claude Goudal, Sales Mgr. Jean Bratieres, Int'l Opns Dir Henry Zaid.
Product: Leader & splicing tape
Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse Tel (01) 752 73 00 Cable VOGDISC Telex 620380 Pres Leon Cabat, Gen Mgr Cesar Rossini
Product: 45 rpm adaptors

Please note that:
The music Publishing-Companies

TUTTI CONTINENTAL & PIGALLE
have merged to form:
INTERSONG—PARIS

French Associate Companies:
Wha Wha Music · JIP Music
Paul Mauriat · Paris-Tree Music
Sikorski-France · Anglo-Pic/McCartney

and Catalogues:
Amyrtheo Music · Mika Music
Yoschi Music & Madeleine Songs

6, avenue Franklin Roosevelt
75008 PARIS—Tel. 225.66.70/225.37.85

THE NEW FRENCH DUPLICATOR OF CASSETTES



DUPLICATION
INDUSTRIELLE
MAGNETIQUE

61, rue Chaptal 92300 Levallois-Perret
tel: 757.21.53 / 757.23.31 télex : 611 211 F

● store fixtures & merchandising aids manufacturers

Glory Impression Cartonage, 7 Rue Louis Armand, 92604 Asnieres Tel 790 62.31 Pres. & Dir Gen Bernard Lechene, Gen Mgr Jacques Lesueur
Product: Browser boxes, rec divider cards
Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villetaneuse Tel (01) 752 73 00 Cable VOGDISC Telex 620380. Pres Leon Cabat Gen Mgr Cesar Rossini
Product: Display racks

GERMAN DEMOCRATIC REPUBLIC (EAST)

Population: 17,170,000.
Rate of exchange: \$1 (US) = 2 5 ostmark
Per capita income: \$2,000
Holidays: January 1, Good Friday, Easter Sunday & Monday, May 1 (May Day), May 8 (Liberation Day), Ascension, Whitsunday & Monday, October 7 (Republic Day), All Souls Day, December 25, 26

● record & tape manufacturers / distributors / importers

Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demokratischen Republik), Lenninstr 16, DDR-701 Leipzig Tel (05611) 76-61
Deutsche Schallplatten (VEB), Reichstager 4/5, 108 Berlin Tel (0311) 22-50-71

● music publishers

Breitkopf & Haertel Musikverlag (VEB), Karlstr 10, DDR-701 Leipzig Tel (05611) 73-51 Pres Dr Gunter Hempel, Gen Mgr. Werner Hennig
Affiliate: Deutscher Verlag fuer Musik (VEB), Friedrich Hofmeister Musikverlag (VEB)
Int'l reps.: Austria (Globus), France (Pierre Schneider), West Germany (Baerenreiter, Breitkopf & Haertel—Wiesbaden, Hofheim, Hofmeister, Kassel, 8 Schott's Soehne—Mainz), Netherlands (De Eerste Muziekcentrale), UK (Breitkopf & Haertel), USA (Alexander Broude)
Deutscher Verlag fuer Musik (VEB), see Breitkopf & Haertel
Harth Musik Verlag Pro Musica Verlag, Karl-Liebknechtstr 12, DDR-701 Leipzig Tel (05611) 3-26-12
Int'l reps.: Australia, Canada, UK (Breitkopf & Haertel in UK), West Germany (Apollo)
Friedrich Hofmeister Musikverlag (VEB), see Breitkopf & Haertel
Lied der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr 41, DDR-102 Berlin Tel (0311) 42-2-50-81
Litloff (Collection), see Peters
Peters (Ed.) (VEB), Postfach 746, Talstr 10, DDR-701 Leipzig Tel (05611) 2-59-53
Affiliate: Collection Litloff
Int'l firms represented: Hinrichsen (UK), PWM (Poland), C.F. Peters (West Germany), Universal (Austria)
Int'l reps.: West Germany (C F Peters), UK (Hinrichsen)
Pro Musica Verlag, see Harth

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Composers & Musicologists of the German Democratic Republic, Leipzigerstr 26, DDR-108 Berlin Tel 220-2051
National Committee of the International Music Council, Leipzigerstr 26, DDR-108 Berlin Tel 229-2772
Neue Bachfessellschaft, Int'l Vereinigung, Karlstr 10, DDR-701 Leipzig
Staatliches Komitee fuer Rundfunk (Radio & TV), Nalepastr. 18-50, DDR-116 Berlin Tel 63-28-31

LICENSING ORGANIZATION, MUSIC

A W A (Anstalt zur Waehrung der Auffuehrungsrechte auf dem Gebiete der Musik), Storkowerstr 134, DDR-1055 Berlin Tel 43-40, 537 Gen. Dir Klaus Eisenbarth (Mechanical rights only)

GERMAN FEDERAL REPUBLIC (WEST)

Population: 62,040,000
Rate of exchange: \$1 (US) = 2 57 marks

Per capita income: \$6,700
No. of homes with record players: 65%
Holidays: January 1, Good Friday, May 1 (Labor Day), Ascension Day, Whit Monday, November (Repentance Day), December 25, 26

RECORDS:

Records sold domestically including imports: LP s 1975—68,900,000 units, 1974—60,600,000 units Singles 1975—38,600,000 units, 1974—38,500,000 units
Import sales LP s—10% of total
Records manufactured for domestic & export sales: LP s 1975—107,400,000 units Singles 1975—46,300,000 units, 1974—48,600,000 units
Records, record blanks & pre-recorded media imported from USA: 1975—\$3,457,296, 1974—\$3,432,637
Records exported to USA: 1975—1,656,019 units, \$2,486,236, 1974—1,933,805 units, \$2,180,760
Average retail price per record: LP s—\$7.50, singles—\$2.40

Stereo sales: 98% of total
Quadraphonic sales: 10% of total
Record club sales: 15% of total
Discounting: Rare

Type of distribution: Manufacturer-to-retailer accounts for 75% of total sales Manufacturer-to-wholesaler-to-retailer & rack jobbing (There are 2 rack jobbers Record Rack & Warren) divide another 10%, and direct importing by retailers constitutes the remaining 15%
Total wholesale transactions have increased by 18%
Export sales have receded 8%

Type of promotion: All radio and TV stations are important sources. Also, there are about 300 discotheques and 500 key publications. Eight radio stations have two weekly hit parades, three tv channels carry a monthly hit parade (Zweites Deutsches Fernsehen) with 13 singers. All stations are controlled by representatives of private organizations, government and the public.
Jukeboxes: 85,000

TAPE:

Market: 8-tr cartridge sales are negligible in West Germany. Cassettes had an increase of 20% in sales, and there has been a boom in blank cassette sales. Most cassette players are in cars, but some are now being used in homes. The ratio of cassette to LP's is 1 to 4.
Average retail price per tape: 8-tr—\$9.20, cassettes—\$8.40, open reel—\$8.00

RADIO STATIONS:

No. of government 11
Comment: Sixty per cent of the music played on West German radio stations was recorded by English speaking artists. Twenty hit parades are broadcast every week.

TELEVISION STATIONS:

No. of channels 3 government—all color
Comment: Twenty minutes of viewing time is allotted for commercials each day. Shows featuring music are "Musik aus Studio" (ARD), "Musikladen" (ARD), "Star Parade" (ZDF), "Disco" (ZDF), "Hit Parade" (ZDF), "Jazz on ZDF," "Wunschkonzert"

Wolfgang Spahr

● record & tape manufacturers / distributors / importers

A M S, see Inmus
A M S Musica Sacra, see Schwann
Abacca, see Inmus
Abanori-Schallplatten, Johannisstr 100 D-8500 Nuernberg
Abenteuer-Sonderserie, see Tempo
Acondor, Bei der Schilleroper 5-7, D-2000 Hamburg 50
Local branch: Bei Gruenen Jaeger 10a Tel (040) 43-63-55
Adler Prod'n, PO Box 400106, Burgunderstr 13, D-8000 Munich 40 Tel (089) 300-7081 Telex (05) 215900
Label: (Owned) Adler
Agi-Music Musikverlag GmbH, Karstr 36, D-8000 Munich 2 Tel (089) 59-16-26
Labels: (Licensed) Help, Life, (represented) Cinema Prize (USA)
Airlift Tontraeger Vertriebs GmbH (IFPI) Brandenburgschesstr 50, D-1000 Berlin 31 Tel (030) 885-5653 Dir Maria Kopp, Wolfgang Maeder, Prod rs Andy Novello, Lennie Portner, Alf Carder
Branch: D-8400 Regensburg, Portnergasse 6 Tel (0941) 56-13-51
Label: (Owned) Airlift
Aladin, see EMI Electrola
Alco, see CBS
Alcra, see Aug
Des Alpes Schallplatten Produktion GmbH, Theodor Koerner Str 7, D-8700 Wuerzburg Tel (0731) 7-38-84/12-86 Mng Dir Hans-Richard Danner
Labels: (Owned) Lilliput, Main, Primaphon (distributed) Amati, Bella Musica, Starlet, Supertone, Welt Melodie
Alpina Schallplatten GmbH, Arnulfstr 197, D-8000 Munich 19 Tel (089) 1-79-41, Mng Dir Dr Dieter Proettel
Labels: (Owned) m, red point
Alternam, see Thorolon
Amati, see Supertone & Des Alpes
Amaton, see Heinz Ulm
Amayana, see Heinz Ulm & European New Jazz
Ampro, see Polyband
Der Andere Song, see Hansa Musik
Christian Anders Musikverlag & Produktion, Hoerwarthstr 26, D-8000 Munich 40, Tel (089) 36-53-66 Pres. Christian Anders, Gen. Mgr Ann Busse (Distributed by EMI Electrola)
Labels: (Owned) Chanders
Angel, see EMI Electrola
Aqarius 2000, see Polyband

International Music-Record-Tape Section

Arcade Recs (Deutschland) GmbH, Eschenheimer Anlage 28, D-6000 Frankfurt/Main Tel (0611) 59-58-46
Telex (04) 189319 Mng Dir Larry Levene, Mktg & Sales Mgr Bernd Wagner
Archiv Produktion, see DGG & Polydor
Arendo, see Jaguar
Ariola, see Ariola-Eurodisc
Ariola-Eurodisc GmbH, Steinhäuserstr 3, D-8000 Munich 80 Tel (089) 4-13-61 Cable EURODISC Telex 523487 Co-Pres Monty Luefner, Friedrich Schmidt, VP Wolfgang Wegmann, Sales Mgrs Hans Knappe, Heinz Holle, Adv & Promo Albert Czapski, Int'l Dept Nobby Varenholz, Export Elmar Hussing
Int'l branches: Austria, France (Arabella), Netherlands Spain, USA (Ariola America)
Labels: (Owned) Ariola, Baccarola, Baccarola-Auslese, Eurodisc, Eurodisc-Pop, Maritim Auslese, Melodia-Auslese, Melodia-Eurodisc, PAN, Vergara, (licensed-domestic) Hansa, Hansa Club Serie, Maritim TWR, United Artists group, (licensed-foreign) ABC (USA), ABC-Blue Thumb (USA), ABC-Dot (USA), ABC-Hot Buttered Soul (USA), ABC-Impulse (USA), A&M (UK, USA), Anchor (USA), Baby (Italy), Bronze (UK), Cactus (UK), Caroline (UK), Clan Celantano (Italy), Creole (UK), DJM (UK), Dark Horse (UK), Dawn (UK), Dynamo (USA), Ember (UK), Firefly (UK), Gemini (UK), Golden Guinea (UK), Golden Hour (UK), H&L (USA), Island (UK), JCOA (USA), Joy (UK), Lucky (UK), Magma (Italy), Magnet (UK), Mantecore (UK), Marble Arch (UK), Ode (UK, USA), President (UK), Pye (UK), Seville (UK), Stallion (UK), Sunset (USA), Supraphon (Czechoslovakia), Supraphon-Auslese (Czechoslovakia), Torpedo (UK), Virgin (UK), Watt (USA)
Int'l reps.: Australia (Carina, Festival, World Rec Club), Belgium (Inelco), Brazil (Gravacoes Electricas), Canada (German Canadian News, RCA), Denmark (AEG/Telefunken), Finland (Finnlevy), France (WEA), Hong Kong (Decca Orient), India (EMI), Israel (Eastronics), Italy (Font-Cetra), Japan (King, Nippon Columbia), Kenya (AIT), Mexico (Muzart), New Zealand (Carina, Festival, World Rec Club), Nigeria (Phonogram), Norway (AS Disco, Arne Bendiksen), Portugal (Arnaldo Trindade), Singapore (Decca Orient), South Africa (Satbel), Sweden (CBS-Cupol), Switzerland (Musikvertrieb), Turkey (RCA), UK (RCA), Venezuela (BASF)
Arminia, see Storz
aronda Schallplattenproduktion & Vertrieb, Frankfurter Landstr 7 D-6380 Bad Homburg Tel (06172) 4-68-36. Dir. Gunther Mueller
Labels: (Owned) aronda, (represented) Kabala (USA)
Int'l reps.: Argentina (CBS), Austria (Rex), Benelux (Dureco in Netherlands), Brazil (CBS), Central America (CBS), Italy (Saar), Mexico (CBS), Switzerland (Carex, Tel)
Artriphon, see Deutsche Austrophon
Atco, see WEA
Atlantic, see WEA
Attacca-Musikverlag, Dr Hammacherstr 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78
Label: (Owned) Attacca
Audite, see Fono
Audition, see Jahreszeiten
Aug. Cranz GmbH, PO Box 1945, Adelheidstr 68, D-6200 Wiesbaden 1 Tel (06121) 30-40-50
Label: (Owned) Altra
Aulos, see Fono
Autogram & Folk Recs, Burgstr 9, D-4405 Nottulin (Kreis Muenster) Tel (02502) 61-51 Gen Mgr Willy Schwenken
Label: (Owned) Autogram
Aves, see Metronome
Aw, see Peter Gleissner
Axis Music GmbH, Arabellastr 5/139, D-8000 Munich 81 Tel (089) 9232-2700 Telex 522393 Dir Helga Dickmann, Gen Mgr George Naschke
Label: (Licensed) Oasis
Int'l reps.: Austria (Ariola-Eurodisc), Canada (Casablanca), Switzerland (Ariola-Eurodisc), USA (Casablanca)
B A S F Aktiengesellschaft/Musik, Gottlieb Damerlstr 10, D-6800 Mannheim Tel (0621) 4-00-81 Telex 462621
Int'l branches: Austria (Organchemie), Belgium, Brazil, Denmark (A/S Badlin), France, Italy (SASEA), Netherlands, Portugal, Spain, Sweden, Switzerland, Venezuela
Labels: (Owned) BASF, Cornet, First Class, Peg, Peggy, Punkt, (licensed domestic) Harmonia Mundi, MPS, (licensed foreign) Buk (UK), Splash (UK)
Int'l reps.: Argentina (Microfon), Australia (Maurice Chapman), Canada (Audio Fidelity), Colombia (Orbe), Finland (Mercantile) Grece (Dr D A Delis), Guatemala (Colibri), Japan (Teichiku), Mexico (Polydor), New Zealand (Viking), Norway (Arne Bendiksen), South Africa (Satbel), UK (Decca), USA (Audio Fidelity), Uruguay (American Prods.) (SEE ADVERTISEMENT)
B F C Int'l Rec Co., PO Box 350245, D-57000 Cologne 30 Tel (0221) 50-36-47 Mktg Dir Rudolf E Kamphausen, Gen Mgr Gunter R Kamphausen
Labels: (Owned) Compass, (licensed) Hookfarm (Denmark)
Babylon, see Polydor
Baccarola, see Ariola-Eurodisc
Baccarola-Auslese, see Ariola-Eurodisc
Bacillus, see Bellaphon
Baerenreiter-Musicaphon, see Baerenreiter-Verlag & Disco-Center
Baerenreiter-Verlag, Karl Voetterle KG, Heinrich-Schuetz-Allee 35, D-3500 Kassel Tel (0561) 3-00-11
Int'l branches: England, France, Switzerland
Labels: (Owned) Baerenreiter-Musicaphon (dist by Disco-Center), First Anthology of the Music of Mali, UNESCO-Collection, (distributed) Cantate
Int'l reps.: Belgium (Schott Freres), Japan (Nippon Columbia), USA (Musicaphon-Elektra, UNESCO-Collection-International Rec Inds)
Baltic-Recs., PO Box 4544, Holstenplatz 1-2, D-2100 Kiel Tel (0431) 0-11-04 Owner Heinz Ziemann (Distributed by Disco-Center)

Barclay Schallplatten GmbH, Glockengiesserwall 26, D-2000 Hamburg 1 Tel (040) 33-08-17
Bear Family Recs, Goethestr 9, D-2800 Bremen Tel (0421) 7-88-74 Contact Richard Weize
Bearsville, see WEA
Beka, see EMI Electrola
Bella Musica, see Supertone & Des Alpes
Bellaphon Recs, Redel & Co KG, Mainzer Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046 Pres. & Gen Mgr. Branko Zivanovic, Creative Serv Dir Heinz Lukas, Sales Mgr, Theo Pitzer, Promo Dir Gerd Feichtinger, Int'l Mgr Ingo Schantz, Bellaphon Import Serv. Mgr Winfried Merkle
Int'l branches: Austria, Switzerland
Labels: (Owned) Bacillus, Bellaphon, Condor, Panoptikum, Pfifikus, Pickup, (licensed) Accent (USA), Alegre (USA), America (France), Arholite (USA), Audio Fidelity (USA) Audio Rarities (USA), Bang (USA), Barnaby (USA), Blues Classics (USA), Bullet (USA), Cadence (USA), Cadet (USA), Cadet/Concept (USA), Canyon (USA), Checker (USA), Chess (USA), Cottonball (USA), Dallas Sound (USA), Dixieland Jubilee (USA), Exhibit (USA), Fantasy (USA), Festival (France), GNP Crescendo (USA), GRT (USA), Galaxy (USA), Gooder (UK), Janus (USA), Karate (USA), Milestone (USA), Mode (France), Mondo Music (France), Musidisc (France), Penny Farthing (UK), Perception (USA), Plantation (USA), Pompei (USA), Power Pak (USA), Prestige (USA), Roulette (USA), SSS Int'l (USA), Shout (USA), Starday-King (USA), SteepleChase (Denmark), Sun (USA), Tapestry (USA), Thimble (USA), Tico (USA), Vesuvio (USA), Victory (USA), Virgo (USA), Vogue (France), Young Blood (UK), (distributed-not licensed) Blues Beacon, Calliope (France), Deesse (France)
Int'l reps.: Benelux (Basart-Bacillus), Brazil (Top Tape), France (Vogue), Ghana (Coret-Bacillus), Israel (Hatakitt), Italy (Font-Cetra-Bacillus), Norway (Euronet), Portugal (Imavox), South Africa (Teal), Spain (Compania Fonografica Espanola), Sweden (Dick Olsson), Yugoslavia (RTB)
Berlinton, see Mixtur-Schallplatten
Berolina KG, Hallerstr 76, D-2000 Hamburg 13 Tel (040) 410-1096
DasBeste GmbH (Verlag), Rotebuehlplatz 1, D-7000 Stuttgart 1 Tel (0711) 66-02-1 Telex (07) 23539. Mng Dir Werner Weidemann, Mktg Dir Helge Weisner, Prod'n Mgr. Klaus D Mandl
Bild am Sonntag Recs (IFPI), Kaiser Wilhelm Str 6, D-2000 Hamburg 36 Tel 347-4254 Telex 0211898 Gen Mgr Joachim Luedlke
Bild & Funk, see Burda
Bingola, see Rudolf Bohnen
Blue Note, see United Artists
Blues Beacon, see Peter Gleissner
Boccaccio, see Jaguar
Dieter Boek, Koelner Landstr 179, D-4000 Duesseldorf 13 Tel (0211) 76-38-07 Gen. Mgr Dieter Boek (Distributor/Importer/Exporter)
Rudolf Bohnen (Musikverlag & Prod'n), Kleenzstr 65, D-8000 Munich 5 Tel (089) 26-66-56
Labels: (Owned) Bingola, Peggy
Boy-Ton, see PA
Brain, see Metronome
Brunswick, see DGG
Bunny, see WEA
Bunte, see Burda
Burda-Schallplatten-Vertrieb, Burda-Hochhaus, D-7600 Offenbach Tel (0781) 841
Labels: (Owned) Bild & Funk, Bunte, Freundin, Freizeit & Raetsel-Revue, Freizeit-Magazin
C A C, see Henry From
C A M Germany Musikverlag GmbH, Rottalstr 5, D-8000 Munich 80 Tel (089) 40-35-73
Home office: Italy
C B S Schallplatten GmbH, Bleichstr 64-66, D-6000 Frankfurt/Main 1 Tel (0611) 1-30-51. Rudolf Wolpert, Sr Mktg & Sales Dir Michael H Von Winterfeldt
Home office: USA, CBS Recs Int'l
Labels: (Owned) CBS, Embassy, Epic, Linda, (distributed) Alco, (licensed) Blue Sky (USA), CGD (Italy), Incivus (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA)
C A S-Schallplatten-Produktion, PO Box 2802, D-4500 Osnabrueck, Tel (05406) 452 Owner Hans Werner Kuntze
Labels: (Owned) CCA, Help (licensed to Agil-Music), Instrumental, Mami, Newcomer, Sextase
C D B, see Eurotape
Caligula, see Calig Verlag
Calig Verlag GmbH, Renatastr 71, D-8000 Munich 19 Tel (089) 16-34-76. Pres. Wolfgang Walter, Sales Mgr Ruth Lettenmaier (Distributed by Disco-Center)
Labels: (Owned) Calig, Caligula, (represented) Unidisc (France)
Int'l reps.: Australia (Crest), Austria (Styria), France (Futura), Japan (Phenix Trading, Trio, Universal Corp), Netherlands (HOSAT), Switzerland (Baerenreiter), USA (Mayflower)
Camera, Hoffman von Fallersleben Str 8, D-3340 Wolfenbuettel Tel (05331) 4-41-32 Owner K M Moessler. (Distributed by Disco-Center)
Cantate, see Baerenreiter-Verlag, Johannes Stauda, & Disco-Center
Capella, see Thorofon
Capitol, see EMI Electrola
Carus, see Fono
Casino Musikverlag Horst Buessow, Ostersbekallee 19, D-2000 Hamburg 19 Tel (040) 40-93-69 Owner Prof Horst Buessow, Press Christiane Graefin Alegians
Casseton, Wallensteinstr 22, D-8192 Geretsried 2 Tel (08171) 6-08-40, Telex (05) 26331 (Tape only)
Charme, see Polyband
Cherry-Int'l, see Flower
Chranders, see Christian Anders & EMI Electrola
Chrischaabluces, see Christmann/Schaaf
Christmann/Schaaf (Musikproduktion), Altenhof 3, D-5400 Koblenz Tel (0261) 3-61-23 Pres. Siegfried A Christmann, Gen. Mgr Harold P. Schaaf
Labels: (Owned) Chrischaabluces, Ornament Int'l rags., Netherlands (Munch)

Christophorus-Verlag Herder GmbH, Hermann-Herderstr. 4, D-7800 Freiburg im Breisgau, Tel (0761) 20-81 Telex (07) 72603. Mng. Dir. Heribert Mohr; Promo: Horst Neumann (Distributed by Deutsche Austrophon)
Label: (Owned) Christophorus
Cine Art Int'l, see Jaguar
Cinema Prize Inc, Europe, Messeplatz 2, D-8000 Munich 2, Tel (089) 50-96-56
Home office: USA
City Sound, see Clariphon
Clanono, see Polyband
Clariphon Schallplatten & Muscassetten-Prod'n & Vertrieb, Kalsersr 58, D-4300 Essen 1, Tel (0201) 79-48-45
Owner Ursula Schumacher, Org Dr. Hans Joachim Kosler, Pres Ernst Schneider; Promo: Clarissa von Orth
Labels: (Owned) City Sound, Clariphon, Ciosa
Claudius-Verlag, see Disco-Center & Fono
Clem, see Helmut Marcuse
Closa, see Clariphon
Coda, see Radio-Music-Recs
Colonia Musik Produktion GmbH (IFPI), Mauritiussteinweg 5, D-5000 Cologne 1 Tel (0221) 24-89-00. Mng. Dir.: Wolfgang Diederich, Sales Mgr. Manfred Schmidt, Prod'n Mgr. Peter Schild, Promo. Mgr. Uly Jonas
Label: (Owned) Colonia
Colorit Music GmbH, 7111 Drususgasse, D-5000 Cologne, Tel (0221) 23-48-33. Cable. GERIGVERLAGE. Telex. (BBB) 1233 Chief Exec.: Dr. Hans Gerig. (Distributed by EMI Electrola & Music for Pleasure)
Colosseum, see Fono
Columbia, see EMI Electrola
Comes, see Suede
Compass, see BFC
Concert Hall, Elbingenstr. 1-3, D-6000 Frankfurt/Main.
Labels: (Owned) Concert Hall, Jazztone, Varieton.
Concord, see OPP & Polyband
Condor, see Bellaphon
Le Connaisseur Schallplatten, Waldstr 62, D-7500 Karlsruhe 1, Tel (0721) 2-56-12. Gen. Mgr. Klaus Obodda. (Importer/Exporter/Mail Order)
Conny, see Phon.
Cornet, see BASF
Cosmic Couriers, see Ohr & Metronome
Cosmic Music, see Ohr
Coup, see Jaguar
Credo, see Verlag Junge Gemeinde
D G, see DGG & Polydor
D G G (Deutsche Grammophon GmbH) (sub. of Polydor Int'l GmbH) (IFPI), PO Box 301240, Hohe Bleichen 14-16, D-2000 Hamburg 36 Tel (0411) 35-96-1 Telex (02) 163923
Labels: (Owned) Archiv Produktion, Brunswick, Deutsche Grammophon (DG), Heliodor, Karussell, Literarisches Archiv, Metro, Polydor, Poly. Verve, Zebra; (licensed domestic) ECM, Langenscheidt, (licensed foreign) Capricorn (USA), Chelsea (USA), DJM (UK), GTO (UK), Jet (UK), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Ring-O (UK), State (UK), UK (UK).
Da Camera Schallplatten-Ed. GmbH, Lameystr. 10/12, Mannheim Tel (0621) 1-34-45. Pres. Dr. Klaus Preis, Gen. Mgr. Daniele Switalia, Sales Mgr. Nikolaus Sastruphu (Distributed by Disco-Center)
Labels: (Owned) Da Camera Impromptu, Sastruphu.
Int'l reps.: Japan (Trio), UK (Oryx), USA (Musical Heritage)
Dacapo, see EMI Electrola
Danny's Pan, see Membran
Decca, see Teldec
Delta-Acoustic, see Membran
Derby, see Tonomant
Deutsche Austrophon GmbH, Auf dem Esch 8, D-2840 Diepholz Tel (05441) 33-44. Telex 0941 221
Int'l branch: Switzerland, Turicaphon.
Labels: (Owned) Artriphon, Elite Special, Mandolino, Orchestrola, Racket, (distributed) BASF, Christophorus, Flower, Plane, Popular; (distributed-not licensed) Pelca (Switzerland), Rediffusion (UK), Triola (Denmark), Deutsche Buch-Gemeinschaft (C A Koch's Verlag Nachf.) Abt. Schallplatten-Gemeinschaft (IFPI), Berliner Allee 6, D-6100 Darmstadt, Tel (06151) 866, 277. Telex: (04) 19261 Mng. Dir. Ernst Leonhard, Gen. & Sales Mgr.: Arnd R. Goecke
Labels: (Owned) Impression, Meteor.
Deutsche Grammophon, see DGG & Polydor
Deutsche Oversea Recs. GmbH, Munzpratstr. 1B, D-7750 Konstanz
Int'l branch: Switzerland
Labels: (Owned) Oversea, (licensed) Athenee (Greece), Diskosan (Turkey), Durium (Italy), Equipe (Italy), Font-Cetra (Italy), Jugoton (Yugoslavia), Maietti (Italy), Palobal (Spain), Popular (Greece), Said (Italy), Select (Greece), Sonor (Italy), Togo (Italy), Vanilla (Italy), Variety (Italy), Zephyr (Italy).
Int'l reps.: Greece (Plomaritis)
Deutscher Schallplatten-Club, Fraasstr. 7, D-7000 Stuttgart 1 Tel (0711) 2-17-91. Telex: (07) 23829 Mng. Dir.: Dr. Udo Unger
Deutsches Rotes Kreuz, see Phonogram.
Deutsche Vogue Schallplatten GmbH, Zur Muehle 2, D-5021 Grosskonnigsdorf Tel (02234) 20-25. 39-61. Telex (08) 882308
Disco-Center (Vereinigte Schallplatten-Vertriebs GmbH), Baerenreiterweg 6-8, Kassel-Wilhelmshoehne. Tel: (0561) 3-20-21.
Labels: (Owned) Disco-Center; (distributed) Baerenreiter-Musicaphon, Baltic-Recs., Calig, Camera, Cantate, Claudius-Verlag, Da Camera, FidulaFon, Impromptu, Koegler, Quadriga-Ton, RBM-Musik, SDG, Sastruphu, Schwann Paedagogischer, Sun live, Tudor, Visaphon, (represented) Afrotone (USA), Albatross (Italy), Anthology (USA), Bis (Sweden), Caprice (Sweden), Claves (Switzerland), Ethnosound (USA), Eurotone (USA), Hungaroton (Hungary), Muza (Poland), Panton (Czechoslovakia), Pepita (Hungary), Qualiton (Hungary), Serenus (USA), Sonodisc (France), Tikva (USA), Vedette-Albatros (Italy), Zodiaco (Italy).
Discoport GmbH & Co. KG, Industriestr. 49, D-4044 Kaarst.

International Music-Record-Tape Section

Tel (0210) 16-80-25 Telex B517424, Mng. Dirs Hans Rabe, Marcel Neidl, Sales Mgr. Roger Stinson. (Distributor/Importer/Exporter)

DiscReet, see WEA.

Divina, see Ench Jung.

Dokumentar-Serie III Reich, see Schallplattenvertrieb Dolton, see United Artists.

Domino, see Inmus.

Double Shot, see United Artists.

Double Up, see EMI Electrola

Drive-In, see Suede

E B G, see Europaesische

E C M Recs./Verlag GmbH, Gleichmannstr 10, D-8000 Munch 60 Tel (089) 83-25-71. Cable ECMUSIC Telex: (05) 23166 Co-Pres. Manfred Eicher, Karl Egger, Sales Mgr. Thomas Stoewesand (Licensed to DGG)

Labels: (Owned) ECM. JAPO

Int'l reps.: Andorra (Establimento Comando), Australia (Electric), Austria (Bellaphon), Belgium (Fonior), Canada (Polydor), Denmark (SteepieChase), Finland (PSO), France (Phonogram), Greece (Ramaqlou), Italy (Ricordi), Japan (Tri), Luxembourg (Dureco), Netherlands (Dureco), Norway (Polydor), New Zealand (Allied), Portugal (Dargil), Sweden (Amigo), Switzerland (Phonag), UK (Virgin), USA (Polydor), Yugoslavia (Mladinska Kniga)

E H A, see Voggenreiter

EMI Electrola GmbH, PO Box 363, Maarweg 149, D-5000 Cologne 41 Tel (0221) 4.90-21 Cable ELECTROLATON Telex 8881290

Labels: (Owned) Angel, Capitol, Columbia, Dacapo, Double Up, EMI, Electrola, Emidisc, Gloria, HMV, Harvest, Imperial, Kristall, Odeon, Parlophone, Pathe Marconi, Regal Zonophone, Rhino, Starline, Stateside, Voce del Padrone, Voix de Son Maitre, Die Volksplatte, La Voz de Su Amo, Waverley. (distributed) Aladin, Beka, Chandlers, Colort, Hoerzu, Isarton, Kaleidoskop, Klingklang, Ruessl Raecedors, Songbird, (licensed) Apple (UK), Appollon (Greece), Arista (USA), Armonia (Greece), Athenee (Greece), Avalon (Greece), BAM (France), Baidaphon (France), Bell (UK), Black Forum (USA), Broadside (USA), Brunswick (USA), Buena Vista (USA), Bullet (UK), Cairophon (Egypt), Cardinal (USA), Casablanca (USA), Catfish (Netherlands), Chriss Mikrofono (Greece), Court Opera (Austria), Dakar (USA), Discophon (Greece), Disneyland (USA), Dore (Greece), Encore (UK), Erato (France), Esengo (UK), Everest (USA), Express (Japan), Favorit (Austria), Gordy (USA), Grand Award (USA), Greek Voice (Greece), Instant (UK), Iramac (Netherlands), Jugoton (Yugoslavia), Kabarett aus Wien (Austria), Keravnophone (Greece), Lebendige Vergangenheit (Austria), Lilly (Greece), Lyra (Greece), Ma, Miranda M (Greece), MAM (UK), Melody (Greece), Monitor (USA), Motown (USA), Mowest (USA), Musart (Mexico), Music-Box (Greece), Music Guild (USA), Natural Resources (USA), Olympus (UK), Olutone (UK), Oskar (Greece), Panvox (Greece), Phoenix (Greece), Pickwick (USA), Polyphone (Greece), Popular (Greece), Preiser (Austria), Private Stock (USA), Purple (UK), RAK (UK), RBF (USA), Rare Earth (USA), Rhythmphone (Greece), Rocket (UK), Sahibinin Sesi (Turkey), Salonica (Greece), Seraphim (USA), 77 (UK), Simonetta (Greece), Sono Cairo (Egypt), Soul (USA), Soutelphan (Egypt), Stella (Greece), Sun-Sing (Hong Kong), Tacoun (France), Talisman (UK), Target (UK), Tina (Greece), Topic (UK), Toshiba (Japan), Tower (USA), Trianon (France), Unicorn (UK), Unikum (Austria), Vanguard (USA), Voix du Liban (Lebanon), Voix de l'Islam (France), Voix de l'Orient, Voz de Dono (Portugal), Weed (USA), Wizard (UK), World (UK), Zapple (UK)

Int'l rep.: Worldwide (EMI)

E N J A, see European New Jazz & Heinz Ulm-Musik (tape only)

E R P, see European New Jazz

Ecclesia, see Orbis & Fono

Electric Bird, see Henry From

Electrola, see EMI Electrola

Elektra/Asylum, see WEA

Elite Special, see Deutsche Austrophon

Embassy, see CBS

Embryo, see WEA

Emidisc, see EMI Electrola & Music for Pleasure

Epic, see CBS

Esperanza/Casarca Musikproduktion (Werner Treppe & Co.), Heimbuderstr 73, D-2000 Hamburg 13 Tel (040) 410-1115 Gen Mgr Werner Treppe, A&R Dirs Freddy Quin, Otto Demler

Eurodisc, see Ariola-Eurodisc

Eurodisc-Pop, see Ariola-Eurodisc

Europa, see Miller

Europaesische Bildungsgemeinschaft Verlags GmbH, Lindenspauerstr 32, D-7000 Stuttgart 1 Tel (0711) 6-6B-31 Owner Reinhard Mohr

Labels: (Owned) EBG, Opera. (distributed) Ariola, CBS, Deutsche Grammophon, EMI Electrola, Phonogram, Teldec, WEA

European New Jazz GmbH, Nyphenburgerstr 209, D-8000 Munch 19 Tel (089) 16-17-77 Gen Mgrs M Winckelmann, H Weber

Labels: (Owned) ENJA. (distributed—not licensed) Amayana, Amigo (Sweden), Blues Beacon, ERP, Kick Ogun (UK), Sackville (Canada)

Int'l reps.: Austria (Bellaphon), Brazil (Beverly), Italy (Ricordi), Japan (Victor), Spain (Marfer), Sweden (Amigo), Switzerland (Phonag), UK (Jazz Serv., Chrs Wellard), USA (Audio Fidelity)

Euro Sound, see Falcon

Eurotapp, PO Box 233, D-2408 Timmendorfer Strand Tel (04503) 3B-49 (Tape only)

Labels: CDB, Eurotapp, PA

F S M, see Fono

Falcon Schallplatten Rosner & Co., Gutenberggr 63, D-2000 Nordstedt Tel (040) 523-6046

Labels: (Owned) Euro Sound, Falcon, Florett, Golden Sound, Hit

Fame, see United Artists

Fan Schallplatten GmbH, PO Box 100743, Spaldingstr 1, D-2000 Hamburg 1 Tel (040) 280-2960

Labels: (Owned) Fan, Fan Special.

Fan Special, see Fan

Fass, see Phonogram

FidulaFon, see Fidula-Verlag & Disco-Center.

Fidula-Verlag Johannes Holzmeister KG, Ahornweg 19/21, D-5407 Boppard-Buchenau Tel (06742) 24-88

Labels: (Owned) FidulaFon (dist. by Disco-Center).

First Anthology of the Music of Mali, see Baerenreiter-Verlag

First Class, see BASF

Florett, see Falcon

Flower-Recs Schallplatten, Rheinweg 29, D-5300 Bonn Tel (02221) 23-49-55, 23-31-82. Owner & Gen Mgr Horst Goetze, Sales Mgr Walburga Jenke. (Distributed by Deutsche Austrophon)

Labels: (Owned) Flower-Recs, Cherry Int'l. (distributed) Juventus.

Folk Variety Recs., PO Box 110142, D-2800 Bremen (Distributor)

Fono (Schallplattengesellschaft mbH), Diepenbroekstr 28, D-4000 Muenster, Tel (0251) 6-04-37. Pries & Gen Mgr Hennrich Brockhoff

Labels: (Owned) FSM. (distributed) Ariola-Eurodisc, Audite, Aulos, BASF, Carus, Claudius-Verlag, Colosseum, Ecclesia, Harmonia Mundi, Pelca (represented) Armida (Switzerland), Basart (Netherlands), Candide (USA), Disco (Switzerland), Disques du Cavalier (France), Fono (Switzerland), Jecklin (Switzerland), Turnabout (USA), Vox (USA)

Fonata, see Phonogram

Fontana, see Sikrola

Frank & Co. KG (Vereinigete Verlags-Gesellschaften), Alpenstr 29, D-8192 Getersried 1 Tel (08171) 6-00-51 Mng Dir Paul Franke

Labels: (Owned) Gloriphon, Hypnopaedia, Lingua Quick, Primaphon

Freizeit-Magazin, see Burda

Freizeit & Raetsel-Revue, see Burda

Freundin, see Burda

Die Froehliche Pfalz, see Fred Kersten

Henry From Music Co., PO Box 321, D-8450 Amberg 2

Labels: (Owned) Electric Bird, Vanilla Fudge. (distributed) CAC, Rega

Fuer Dich, see Jahreszeiten

G M G Recs., Niederingerstr 21, D-8000 Munch 19 Tel (089) 15-10-63 Cable GLOBALMUSIC Telex (05) 215019 Pres Peter Kristen, Gen Mgr Stephan Zobel (Distributed by WEA)

Int'l reps.: Benelux (WEA), Canada (Private Stock), Italy (WEA), Japan (WEA), Portugal (Hispavox), Scandinavia (WEA), Spain (Hispavox), UK (Private Stock), USA (Private Stock)

Gala, see Multibrand

Peter Glensner Prod'n, Apt 02-06 Tulpenstr 2B, D-8192 Getersried 1 Tel (08171) 65-49 Telex 72841B (Distributed by European New Jazz—Bavaria & Bellaphon)

Labels: (Owned) Aw, Blues Beacon, Sherawood

Int'l reps.: Austria (Bellaphon), Scandinavia (Amigo in Sweden), Sudan (Munspone), Switzerland (Bellaphon), USSR (Amigo in Sweden)

Gloria, see EMI Electrola

Gloriphon, see Franke

Golden Sound, see Falcon

Golden 12 Schallplattenproduktion, Schone Aussicht, D-2106 Bedestorf Tel (04183) 26-36

Labels: Golden 12, Pan

Gruner & Jahr Ag & Co., PO Box 302040, Alsterufer 10, D-2000 Hamburg 36 Tel (404) 41-18-21-05 Telex (02) 11850 Pres Wilfried Achterfeld, Gen Mgr Wolf Bruemmel, Sales Mgrs. Wilhelm Misselhorn, Heidrun Schuelener (Licensed to Ariola-Eurodisc)

Labels: (Owned) Mantim, Maritim-New

Int'l reps.: Worldwide (Ariola)

H & L, see Schwann

H M V, see EMI Electrola

Herbert P. Haas, Fortsthausweg 3, Zeppelinheim

Label: (Represented) Golden State (USA)

Hammer, see Spring

Hansa Club Serie, see Ariola-Eurodisc

Hansa Musik Prod'n GmbH, Wittelsbacherstr. 1B, D-1000 Berlin 31 Tel (030) BB-10-81 Cable INTRONMUSIK Dirs Irmutrud, Peter & Thomas Meisel, Sales Mgr Hans-Eberhard Blume (Licensed to Ariola-Eurodisc)

Labels: (Owned) Der Andere Song, Hansa

Happy Bird Musikproduktion oHG (IFPI), Erbsen Kamp 10A, D-2000 Hamburg 71 Tel (040) 640-36-45, 607-11-94 Gen Mgr Fred Christmann, PR Michael Frommhold

Harmonia Mundi, see BASF & Fono

Harcord, see Mirror

Harro-Music, see Mirror

Harvest, see EMI Electrola

Hauruck, see Hitburger

Heliodor, see DGG & Polydor

Helim, see Heinz Ulm

Help-Recs., see CCA & Agil-Music

Herkules-Recs., Druselstr 30, D-3500 Kassel Tel (0561) 31-35-8B Owner Regina Theis

Hippo Recs., Hotel Stadt Altona, Apt 606, Hamburg-Altona Tel 3B-44-08

Int'l reps.: Switzerland (Metronome, Pick)

Historia, see Mirror

Hit, see Falcon

Hitburger MusicCompany GmbH & Co KG, Herzog-Tassilo-Ring 60, D-8011 Zorneding Tel (08106) 27-32 Mng Dir Andrea Andergast

Labels: (Owned) Hauruck, Hitburger, LilyPut

Hoeren & Lernen, see Schwann

Hoerzu, PO Box 100927, D-5000 Cologne 1

Branch: D-2000 Hamburg 36, Kaiser-Wilhelm Str 6

Juliane Hopp, Backnangerstr 74, D-7152 Gross-Aspach Tel (07191) 2-02-05 Telex 7262116 Gen Mgr Peter Hopp (Record & Tape Wholesaler/Importer/Exporter) (SEE ADVERTISEMENT)

Hot Foot, see Phonogram

Hypnopaedia, see Franke

IDS (Int'l Disc Serv.) (IFPI), PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14 Tel (09122) B-64-40, (0911) 63-64-08 Telex 0623987 Gen Mgr Hans-Joachim Rabe, Sales Mgr D Stecher

Int'l branches: France (Trimicron), USA (Trymicron).

Labels: (Owned) IDS, Trimicron, Trymicron.

I R S/Hjalmar Harms, PO Box 104501, D-2800 Bremen. Tel (0421) 32-67-26 Mng Dir. Hjalmar Harms (Distributor/Importer/Exporter).

Imperial, see EMI Electrola

Impression, see Deutsche Buch-Gemeinschaft.

Impromptu, see Da Camera & Disco-Center

Inmus (Internationaler Musik-Serv.), Franz Joseph Str. 2, D-8000 Munch 40. Tel (089) 39-36-88, 34-63-08. Telex (52) 15220

Labels: (Owned) Abacca, Domino, Orange. (distributed) AMS, PSI

Instrumental, see CCA

Intercord Tongesellschaft mbH (IFPI), Aixheimerstr 26, D-7000 Stuttgart 75. Tel (0711) 47-51-41, Mng. Dirs Dr. Udo Unger, Herbert Nabbefeld, Mktg. Mgr. Ingo Kleinhammer; Sales Mar. Volker Bell

Labels: (Owned) Intercord, Saphir, Spiegelei. (licensed domestic) Xenophon. (licensed foreign) BBC, Black Lion, Cube, Freedom, Gull (all UK)

Int'l reps.: Austria (Amadeo), Belgium (Eurovox), Italy (Braconier), Netherlands (Delta), Spain (Movieplay), Switzerland (Phonag)

International Musikproduktion, Hochhaus, D-6096 Raunheim Tel (06142) 2-23-92 Cable INTERMUSIC Mng Dir Wolfgang Heinrich, Adv. Press & PR Hedi Zoller

Into Now Unlimited, 1B21 Hansen, D-2000 Hamburg

Home office: USA

Isarton Beka Schallplatten, Königswieserstr 16, D-8035 Gauting bei Munch. Tel (089) 850-1098/4111/4008 Mng Dir Alfons Bauer (Distributed by EMI Electrola & Music for Pleasure.)

J A P O, see ECM

Jaguar Musikproduktion, Nutzhorn Landstr 22BB, D-2875 Ganderkesee 4 Tel (04221) 5-13-24 Dir H Schweizer, Gen Mgr Rolf Tobis, Sales Mgr H J Schweizer Jr., PR Mgr Frank Bartelt

Int'l branches: Denmark, France

Labels: (Owned) Cine Art Int'l, Coup, Jaguar. (distributed) Arendo, Boccaccio, PA

Int'l reps.: Benelux (Cero), Switzerland (Intercool)

Jahreszeiten-Verlag GmbH Heidberg 1, D-2000 Hamburg 60 Tel (040) 271-7450 Telex (02) 12314 Dir Guenter Sell.

Labels: (Owned) Auditor, Fuer Dich

Jazz at the Cotton Club, see WAM

Jazztone, see Concert Hall

Juke Box, Steinstr 53, D-8000 Munch 80 Tel (089) 48-79-30 Dir Harry Fox

Labels: (Owned) Juke Box, Sex

Erch Jung Musik & Schallplatten Produktion & Verlag, Ledderhoserweg 19, D-6550 Bad Kreuznach Tel (0671) 6-1B-62

Labels: (Owned) Divina, Mirata

Jupiter-Recs GmbH & Co KG, Pelargonienweg 41, D-8000 Munch 70 Tel (089) 714-3063 Telex 522946

Int'l reps.: Austria, Benelux, France, Portugal, Scandinavia, Spain, Switzerland (all Ariola-Eurodisc)

Juventus, see Flower

K, see Walter Koegler

K-tel Int'l GmbH, PO Box 630120, Schlitzerstr 4-B, D-6000 Frankfurt/Main Tel (0611) 41-01-91 Telex (04) 17929 Pres Philip Kives, Gen Mgr Garry Kieves, Mktg Mgr Martin Kissel

Home office: USA

Kaleidoskop, see EMI Electrola

Karusell, see DGG & Polydor

Fred Kersten Schallplatten-Produktion, Rambachstr. 3, D-6750 Kaiserslautern 31 Tel (0631) 5-56-24 Owner Fred Kersten

Labels: (Owned) Die Froehliche Pfalz, Kersten

Kick, see OBH & European New Jazz

Klingklang, see EMI Electrola

Koegler, see Walter Koegler & Disco-Center

Walter Koegler Verlag, Fleischhauerstr 50, D-7000 Stuttgart 80 Tel (0711) 71-05-39

Labels: (Owned) K, Koegler (dist. by Disco-Center), Tanz. (represented) Folkraft, Grenn, Top (all USA)

Int'l reps.: Austria (Faehrmann), Canada (Bouthiller, Canadian FDS), France (Eds. du Scarabee), USA (Folkraft)

Ds Kretz (Automaten-Serv.), Sofienstr 179, D-7500 Karlsruhe 1 Tel (0721) 55-56-60, 59-07-20. Pres. Diethelm Kretz, Sales Mgr Gertrud Drost (Importer)

Kristall, see EMI Electrola

Kuckuck Schallplatten, Habsburgerplatz 2/2, D-8000 Munch 40 Tel (089) 33-20-7B Cable RAHN-PRODUCTIONS Telex (05) 215497

L S, see Suede

Langenscheidt, see DGG

Leseservice, see Suede

Liberty, see United Artists

Liberty Premier, see United Artists

Liberty Stereo Tape, see United Artists

Life Recs., see Agil-Music

Liliput, see Des Alpes

LilyPut, see Hitburger

Linda, see CBS

Lingua Quick, see Franke

Literarisches Archiv, see DGG

Lollipop Recs., Leopoldstr 42, D-8000 Munch 40 Tel (089) 39-77-95, 950-3532 Gen Mgr Ingo Klingbeil, Creative Dir Juergen S Korduletsch

Labels: (Owned) Lollipop. (licensed) Laurie, Salsoul, Swan (all USA)

Lord Extra, see Polyband

Luxor, see Richter

Luxor Gold, see Richter

m, see Alpina

M C R Soundstar, see Rhenus

M C R Topstar, see Rhenus

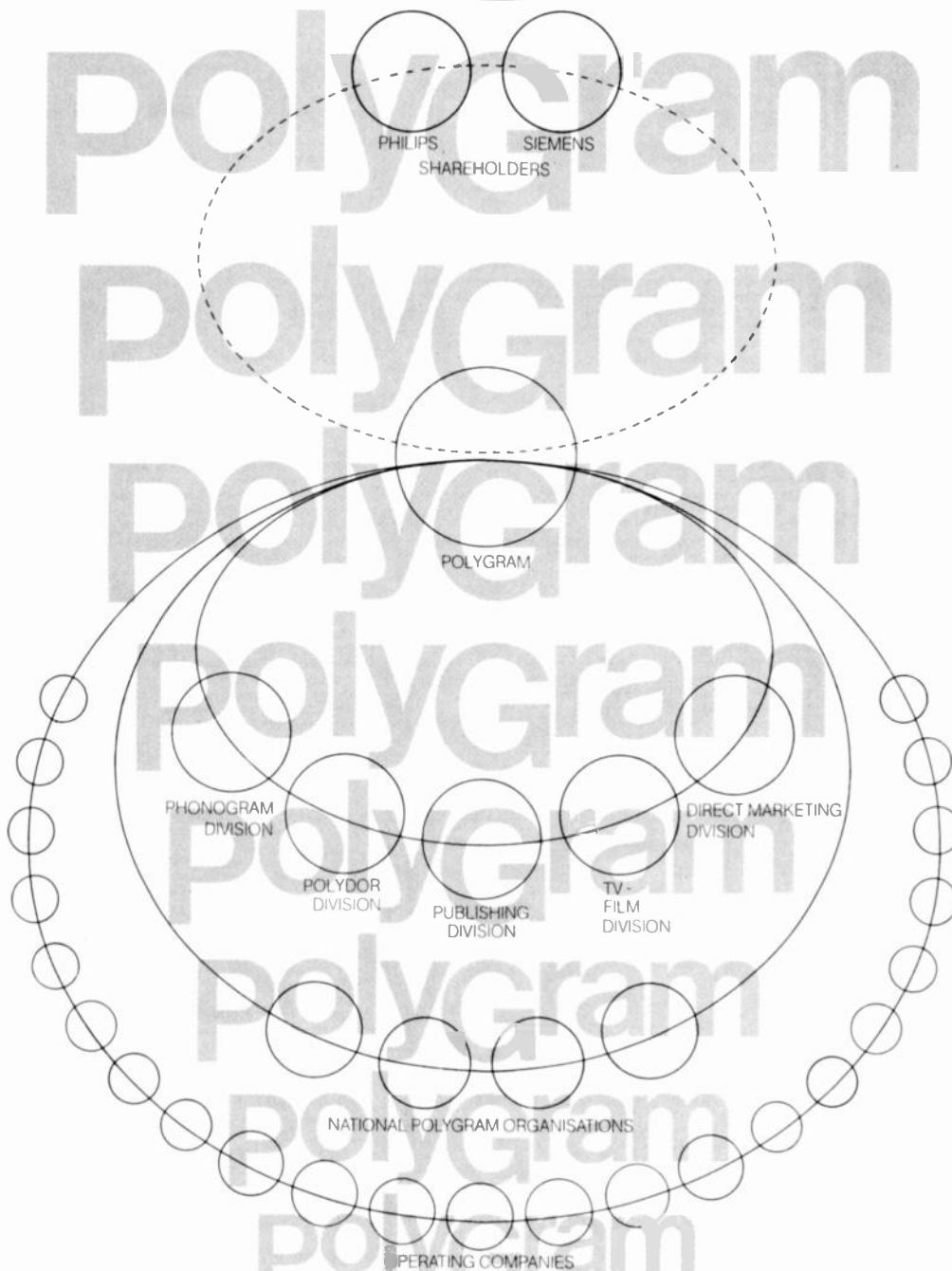
M F P Exclusive, see Music for Pleasure.

M F P Super, see Music for Pleasure

M I M Prod'ns, Am Muehlenacker 27, D-5026 Brauweiler Tel (02234) B-29-43

M P S Recs GmbH, Richthofenstr 3, D-7730 Villigen Tel (07721) 5-20-07. Pres. & Gen Mgr Hans Georg

PolyGram



Polygram is a joint subsidiary of Philips' Gloeilampenfabrieken N.V. and Siemens AG. Each of the parent companies has a 50 per cent interest in the Polygram Group, which operates on a worldwide basis. Their co-operation in the music-business dates back to 1962, when they decided to exchange 50 per cent of their respective shares in N.V. Philips' Phonographische Industrie and Deutsche Grammophon Gesellschaft mbH.

Group Headquarters are in Baarn, The Netherlands and Hamburg, West Germany.

In 1972, a divisional organisation structure with Polygram B.V./GmbH as the management and holding company was established.

Within Polygram the two original music companies continue to operate under the names Phonogram International B.V. and Polydor International GmbH.

The Polygram Group, while active worldwide in recording, manufacture, and distribution of records and tapes, has diversified into different activities in the leisure field. Well known Group companies include Chappell and Intersong in music publishing, and Polytel and Polymedia in the TV, film, and video programme fields.

Polygram management has set up national Polygram organisations in the USA, France, the United Kingdom and Austria, whose task is to co-ordinate Group activities at national level.

Polygram Group companies operate with a considerable degree of autonomy in their respective markets in 31 countries.

WORLDWIDE

- Aachen · Accra · Amsterdam
- Athens · Barcelona · Baarn
- Berlin · Bombay · Brussels
- Buenos Aires · Caracas
- Chicago · Copenhagen
- Dublin · Frankfurt · Hamburg
- Hanover · Hilversum
- Hollywood · Hong Kong
- Johannesburg · Kuala Lumpur
- Lagos · Lisbon
- London · Luxembourg
- Madrid · Malmö · Memphis/Tenn.
- Mexico · Milan
- Montreal · Munich · Nairobi
- Nashville · New York · Oslo
- Paris · Rio de Janeiro
- Rome · São Paulo
- Singapore · Stockholm
- Sydney · Tokyo · Toronto
- Vienna · Wellington · Zurich

Polygram B.V.
Gerrit van der Veenlaan 4
P.O. Box 23
Baarn
The Netherlands



Polygram GmbH
Harvestehuder Weg 1-4
P.O. Box 13 22 66
2000 Hamburg 13
West Germany

polyGram
polyGram
polyGram
polyGram
polyGram

International Music-Record-Tape Section

German Federal Republic (West)

Brunner-Schwer, Art Dir. Hans Pfizer, Prod'r Willi Fruth, Financial Dir. Hans Wollschlaeger (Licensed to BASF)

Int'l reps.: Worldwide (BASF)

M S M, see Mal Sondock

Maerchenland, see OPP & Polyband

Magic Music Musikproduktion & Promo, PO Box 1961, D-6740 Landau, Dir. Claus von Rueden, Promo Annelies Mueller

Label: (Owned) Magic

Magna, see Magnavos

Magnavos Tontraeger Produktions GmbH, Juliusstr. 10/11, D-1000 Berlin 44, Tel. (030) 684-4028 Telex (01) 83845. (Tape only)

Labels: Magna, Music Mobil, Sandmaennchen

Main, see Des Alpes

Mami, see CCA

Mandolino, see Deutsche Austrophon

Helmut Marcuse (Schallplatten-Import), Thomasiusstr. 8, D-6000 Frankfurt/Main 1 Tel. (0611) 43-97-94, 44-10-22 Telex (41) 89306 Gen. Mgr. Helmut Marcuse

Labels: (Distributed—not licensed) Clem. (imported) Black Saint (Italy), CBS Int'l, Canyon (USA), Charly (France), Folkways (USA), Moro (Italy), Motors (France), Pan Vox (Greece), Pickwick (France, UK, USA), Queen (Italy), RCA Int'l, Les Treteaux (France), Xanadu (USA)

Manno Musikverlag-Prod'n, Ricarda Huchstr. 11, D-4630 Bochum Tel. 53-17-70

Label: (Owned) Manno

Maritim, see Gruner & Jahr

Maritim Auslese, see Aniola-Eurodisc

Mediarts, see United Artists

Melodia-Auslese, see Aniola-Eurodisc

Melodia-Eurodisc, see Aniola-Eurodisc

Membran GmbH (Musik-Vertrieb), Haidenkampsweg 74, D-2000 Hamburg 1 Tel. (040) 24-56-44 Telex 2161368

Labels: (Owned) Danny's Pan, Membran, (distributed) Delta-Acoustic, (represented) Metronome (Switzerland)

Mercury, see Phonogram

Meteor, see Deutsche Buch-Gemeinschaft

Metro, see DGG

Metronome Recs. GmbH (IFPI), Hammerbrookstr. 73, D-2000 Hamburg 1 Tel. (040) 24-12-61 Telex (02) 162520 Mng. Dir. & Gen. Mgr. Dr. Gerhard Weber, A&R & Mktg. Mgr. Klaus Ebert, Sales Mgr. Heiner Wieland, Controller. Holger Scheller: Int'l Prod. Mgr. Rolf Enoch

Labels: (Owned) Brain, Metronome, Musikland, PMC, 2001/2002, Unsere Kleine Welt, Unsere Welt, (licensed domestic) Aves, Cosmic Couriers, Ohr, (licensed foreign) Amadeo (Austria), Ariston (Italy), Atom (Austria), Barclay (France), Buddha (USA), CTI (USA), Euro-Music (Italy), Kama Sutra (USA), Kudu (USA), Metronome (Denmark, Sweden), Ricordi (Italy), Ri-Fi (Italy), Riviera (France), Salvation (USA), Sonet (Sweden, UK), Specialty (USA), Storyville (Denmark), Transatlantic (UK), Xtra (UK), (distributed—not licensed) WAM

Int'l reps.: Australia (Carina, Clear Light of Jupiter), Austria (Amadeo), Belgium (Barclay), Denmark (Metronome), France (Phonogram), Israel (Unatex), Japan (Teichiku), Kuwait (Blue Danube), Malaysia (Phonogram), Netherlands (Dureco), Norway (Polydor), Singapore (Phonogram), Spain (Movieplay), Sweden (Metronome), Switzerland (Metronome), Tunisia (Tunisian Trading), UK (United Artists), USA (German News)

Michael & Co (Schallplatten Vertriebsgesellschaft), Sittardsberger Allee 95-99, D-4100 Duisburg Tel. (0203) 70-00-34 Telex. B55-337 Mng. Dir. Hans-Georg Michael (Distributor)

Branches: D-2000 Hamburg 1, Wendenstr. 29 Tel. (040) 280-3435 Telex (021) 62916 —D-8000 Munich 45, Ingolstaedterstr. 55, Tel. (089) 35-30-61, Telex (05) 215910

Midi, see WEA

Miller Int'l Schallplatten GmbH, Justus von Liebig Ring 2-4, D-2085 Quickborn Tel. (04106) 50-05 Cable. MILLIN Gen. Mgr. Harald A. Kirsten

Labels: (Owned) Europa, Sonic, (represented) Damont (UK)

Int'l reps.: Austria (Amadeo), Australia (Radio Corp.), Belgium (IBC), Brazil (RGE/Fermata), Denmark (Irish Lydband), France (Sophostest), Iceland (Thorleifsson), Israel (Unatex), Italy (Ducala), Luxembourg (Societe Electro Industrielle), Netherlands (Delta), Philippines (Empire), Portugal (Vadeca), Spain (Distribuidora de Productos Magneticos), Switzerland (Record Serv.), USA (German Language Publ'ns, Marison Assoc.)

Minit, see United Artists

Mirata, see Erich Jung

Mirror Int'l Recs. (IFPI), Schnackenburgallee 180, D-2000 Hamburg 54 Tel. (040) 540-3573 Gen. Mgr. Hans-Robert Koch

Labels: (Owned) Harocord, Haro-Music, Historia, Mirror Int'l

Mixtur-Schallplatten GmbH, Rosenheimerstr. 38, D-1000 Berlin 30, Tel. (030) 211-8882 Gen. Mgr. Manfred Ganady

Labels: (Owned) Mixtur, (distributed—not licensed) Berilton, Bongiovanni (Italy), Canto di Vangelo (Netherlands), Euloda (Belgium), Mirasound (Netherlands), Omega Classic (Belgium), Omega Int'l (Netherlands), Pavlojen (Netherlands), Vega (Belgium)

Int'l reps.: Italy (Bongiovanni)

Mondial, see Rhenus

Mondo, see Rhenus

Monza-Musik Verlag & Produktion, Bambergerstr. 22, D-1000 Berlin 30 Tel. (030) 854-2800 Dir. Monika Zellmer, Prod'n. Helmut A. Niessner

Label: (Owned) Monza

Multibrand OHG Volker Aherns & Co., August Mogler Str. 23, D-7100 Heilbronn/Neckar Tel. (07131) 4-10-68 Mng. Dir. Volker Aherns

Labels: (Owned) Gala, Silversound

Musica, see Rhenus

Music Boutique, see Polyband

Music Factory GmbH, Wiehergarten 11, D-6500 Mainz, Tel. (06131) 2-43-41 Co-Pres. Dr. Peter Hanser-Strecker, Guenther Schneider-Schott, A&R Mgr. Wolfgang Neumann, Promo. Angelika Schoenmehl (Distributed by EMI Electrola)

Label: (Owned) Songbird

Music For Pleasure Deutschland GmbH, Liebigstr. 145, D-5000 Cologne 30 Tel. (0221) 52-20-55/58 Promo Head Horst Streffing

Labels: (Owned) Emdisc, MFP Exclusiv, MFP Super, (distributed) Colorit, Isarton

Music Mobil, see Magnavos

Musikland, see Metronome

Musikproduktion, Rudolstaedterstr. 123, D-1000 Berlin 31, Tel. (030) 824-2972

Newcorner, see CCA

Niederdeutsche Stimmen, see Schuster

Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76 Tel. (040) 20-13-32 Cable VICTOREUROPA Telex 211381 (Distributor/Importer for US military market)

Nonesuch, see WEA

O B H Musikverlag (Otto B. Hartmann), Koehnbergerstr. 18, D-8130 Starnberg Tel. (08151) 13432 Dir. Otto B. Hartmann (Distributed by European New Jazz)

Label: (Owned) Kick

Int'l reps.: Austria, Germany, Switzerland (RCA)

O P P Schallplatten GmbH, Caesarstr. 5, D-5000 Cologne-Bayenthal Tel. (0221) 38-04-28

Labels: (Owned) Concord, Maerchenland, OPP, Topmusik, Topsound

Oasis, see Axis

Odeon, see EMI Electrola

Ohr Musik Produktion GmbH, PO Box 850227, D-5000 Cologne 80 Tel. (0221) 68-25-74 Telex 8873445 Gen. Mgr. Rolf-Ulrich Kaiser

Branch: D-1000 Berlin 31, Sternenmaedchen, Wittelsbacherstr. 18

Labels: (Owned) Cosmic Couriers (licensed to Metronome), Cosmic Music, Ohr (licensed to Metronome), Pilz, Sound of the Cosmic Couriers, Sternenmaedchen (Starmaiden)

Opera, see Europaeische

Orange, see Imbus

Orbis Wort & Bild GmbH, PO Box 6329, Hafenweg 2-4, D-4400 Muenster Tel. (0251) 6-04-36 Dir. Heinrich Brochhoff (Distributed by Fono)

Labels: (Owned) Ecclesia

Orchestra, see Deutsche Austrophon

Ornament, see Christmann/Schaff

Orpheus, see Phonogram

Oscas, see Tempo

Oversea, see Deutsche Oversea

P A N, see Aniola-Eurodisc

P A Schallplatten, PO Box 657, Hafendamm 48, D-2390 Flensburg Tel. (0461) 2-71-90, Pres. Jens Dieter Badura, Gen. Mgr. Frank Melan, Sales Mgr. Manfred Boysen

Labels: (Owned) Boy-Ton, PA, PA Int'l, Werba

Int'l rep.: Jaguar in Berlin

P M C, see Metronome

P S I, see Imbus

Pacific Jazz, see United Artists

Pallas GmbH (Schallplattenfabrik), Auf dem Esch 8, D-2840 Diepholz Tel. (05441) 22-93, 28-12 Telex 941221 Gen. Mgrs. Rolf Neumann, Hans Oestreicher Sr.

Pan, see Golden 12

Panoptikum, see Bellaphon

Parlophone, see EMI Electrola

Pathe Marconi, see EMI Electrola

Pat Patmos, see Schwann

Peg, see BASF

Peggy, see BASF & Rudolf Bohnen

Peuca, see Fono

Pergola, see Phonogram

Pfiffikus, see Bellaphon

Philips, see Phonogram

Phonogram GmbH (IFPI), Roedingsmarkt 14, D-2000 Hamburg 11 Tel. (040) 36-30-91 Mng. Dir. Oskar Drechsler, Gen. A&R Mgr. Juergen Sauermann, Gen. Mktg. Mgr. Johann Speyer, Finance & Admin. Gen. Mgr. Heinz Kamowski, Sales Mgr. Claus Heesch

Branches: D-5000 Cologne 30, Aussere Kanalstr. 12, Tel. (0221) 54-10-21 —D-6000 Frankfurt/Main, Taunusstr. 40-42 Tel. (0611) 23-00-21 —D-2000 Hamburg 1, Wendenstr. 25 Tel. (040) 24-80-51 —D-8000 Munich 2, Briennerstr. 41 Tel. (089) 59-85-85

Labels: (Owned) Fass, Fontana, Mercury, Orpheus, Pergola, Philips, Star Club, Vertigo, (licensed domestic) Deutsches Rotes Kreuz, Hot Foot, (licensed foreign) BYG (France), Cambridge (USA), Charisma (UK), Chrysalis (UK), Crystal (USA), Klavier (USA), Orion (UK), Trojan (UK), Uno

Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Phonogram), Belgium (Phonogram), Brazil (Phonogram), Canada (London), Chile (Philips), China (Philips), Colombia (Philips), Denmark (Phonogram), Ecuador (Fedisos), Ethiopia (Philips), Finland (Finnlevy), France (Phonogram), Ghana (Phonogram), Greece (Phonogram), Guatemala (Dideca), Hong Kong (Polydor), Iceland (Thorleifsson), India (Polydor), Ireland (Polydor), Israel (Litratone), Italy (Phonogram), Japan (Nippon Phonogram), Kenya (Phonogram), Korea (Sun Eum), Lebanon (Philips), Mexico (Polydor), Netherlands (Phonogram), New Zealand (Polygram), Nigeria (Phonogram), Norway (Phonogram), Peru (El Virrey), Philippines (Home), Portugal (Phonogram), Singapore (Phonogram), South Africa (Trustone), Spain (Fonogram), Sweden (Phonogram), Switzerland (Phonogram), Turkey (Gruenberg), Tzarret, UK (Phonogram), USA (Phonogram), Uruguay (EDISA), Venezuela (Polydor), West Indies (West Indies Rec.), Zaire (Phonogram)

Phon & Ton Schallplatten KG (IFPI), Alte Dorfstr. 22, D-2000 Hamburg 65 Tel. (040) 605-0405, Gen. Mgr.: Konrad Wolf


Label: (Owned) Conny

Int'l rep.: British Commonwealth & Western Hemisphere (Conroy in UK)

Musik-Edition Discoton

The pop branch of our music publishing group

Ufaton-Verlag
Wiener Bohème Verlag
Dreiklang-Dreimasken
Bavariaton-Verlag
Musik-Edition Discoton



Sonnenstrasse 19
D-8 München 2
Tel. 089/55 7957
Telex 05/23 265
Cable: ufaton

Publishing & Records

Schmolzi & Slezak
Musik



Hamburg 13 · Germany
Post Box 8336 · Frauenthal 11

Phone 458853/54 · Telex 213425
Cables: slezakmusic hamburg

AVES



Marketed by Metronome Records

International Music-Record-Tape Section

German Federal Republic (West)

**As ASONA
Tape Duplicating
machines are
built to run 24
hours a day,
our one-year
warranty is
worth three
times as much!**



AUVIS ASONA KG
D-8000 Muenchen 22
Stollbergstrasse 7
Telefon (089) 22 50 57
Telex: 05/22 084 Auviss-d

Pickup, see Bellaphon
Pilot, see Spring
Pitz, see Ohr
Plaene GmbH (Verlag) (IFPI), Braunschweigerstr. 20, D-4600 Dortmund 1 Tel (0231) 81-89-25 Telex (08) 22292 Gen Mgr. Wolfgang Frickenhaus, Sales Mgr Michael Poerschke, PR Sonja Kappel
Labels: (Owned) Plaene, (licensed) Dicap (Chile), (distributed—not licensed) Amiga (East Germany), Aurora (East Germany), Eterna (East Germany), Le Chant du Monde (France), Litera (East Germany), Nova (East Germany)
Int'l reps.: Austria (Int'l Buch), Belgium (Agitap), France (Le Chant du Monde), East Germany (Deutsche), Netherlands (Pegasus), Switzerland (Pinkus)
Plane, see Deutsche Austrophon
Playsound, see Polyband
Poly, see DGG
Polyband Gesellschaft fuer Tontraeger GmbH & Co KG, Sonnenstr. 20, D-8000 Munich 2 Tel (089) 55-41-98
Labels: (Owned) Aquarius 2000, Clariono, Concord, Lord Extra, Maerchenland, Music Boutique, Playsound, Polyband, Topsound, (distributed) Ampro, Charme
Polydor Int'l GmbH, Harvestehuder Weg 1-4, D-2000 Hamburg 13 Tel (040) 44-18-11 Telex (021) 2434 Pres Dr Werner Vogelsang, Sr VP J Dieter Bliersbach, VP s Jan C van Houten, Roland Kommerell, Walter Stein-Schomburg, Classical A&R Dir Dr Hans Hirsch, Pop Music Dir Mike Hales, Tape Mktg Mgr Hinrich Behnke, Creative Servs. Mgr Pali Meller Marcovicz, PR Mgr. Andrew Tait
Labels: (Owned) Archiv Produktion, DG (Deutsche Grammophon), Heliodor, Karussell, Polydor, Verve; (licensed) Babylon, Capricorn (USA), Chelsea (USA), De-Lite (USA), GTO (UK), Jet (UK), Pablo (USA), Phil Spector Int'l (USA), Ring-O (UK), Rocky Road (USA), RSO (UK), State (UK), Thunderbird (USA), UK (UK)
Polygram GmbH, PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13, Tel (040) 44-18-11 Telex (021) 2434 Pres Coen Solleveld, Exec VP's Johannes van der Velden, Kurt Kinkale, Dick van Amstel, VP Dr Wolfgang Hix, PR Mgr Herbert Winter
Note: Polygram controls, among other companies, in the field of music: Phonogram Int'l, Baarn, and Polydor Int'l, Hamburg, in publishing: Chappell and Intersong Int'l, in TV-films: Polytel Int'l, and in video: Polymedia (SEE ADVERTISEMENT)
Poppy, see United Artists
Popular, see Richter & Deutsche Austrophon
Primaphon, see Des Alpes & Franke
Profi, (Walter Fitz & Fred Bertelmann KG), Dachauerstr 187, D-8000 Munich 19 Tel (089) 15-20-97
Labels: (Owned) Profi, Zwoeller
Prom Recs GmbH (IFPI), Ohmstr. 1, D-8000 Munich Tel (089) 335-5001 Telex (05) 215456 Gen Mgr Dr Yehuda Zwick, Sales Mgr Bernd Majewski, A&R Alf Schwegeler
Punkt, see BASF
Quadrige-Ton, see Disco-Center
R B M-Musik, see Disco-Center
RC A Schallplatten GmbH, Osterstr. 116, D-2000 Hamburg 19 Tel (040) 491-0011 Telex (02) 141193 Mng Dirs Hans-Georg Baum, Wolfgang Grandinger, Int'l Pop Prod Mgr. Jimi Boyks, Nat'l Pop Prod Mgr Clemens Krauss
Home office: USA
Racket, see Deutsche Austrophon
Radio-Music-Recs Bregenzstr. 13a, D-1000 Berlin 15 Tel (030) 881-4280 Mng Dir Paul Woltschach
Labels: (Owned) Coda, Radio Music (RMC)
Raphaele Recs, Liebigstr. 11/2, D-8230 Bad Reichenhall Tel (08651) 32-19, Pres Dr. Gustav Zagler, Gen Mgr. Guenther Zagler, Sales Mgr Peter Siwek
Labels: (Owned) Raphaele, Zagler
Records & Tapes Int'l GmbH, Hochstr. 14-16, D-6100 Darmstadt, Tel (06151) 4-61-83 Mng Dir Gangolf Zimmermann (Distributor/Importer/Exporter)
Red Point, see Alpina
Rega, see Henry From
Regal Zonophone, see EMI Electrola
Reprise, see WEA
Resono Musikproduktion GmbH & Co KG, Friesenwall 19, D-5000 Cologne Tel (0221) 23-60-36 Telex (08) 881 865
Rhenus Gesellschaft Musikproduktion mbH & Co KG, PO Box 511007, Caesarstr. 6/10, D-5000 Cologne 51, Tel (0221) 38-01-47 Pres & Gen Mgr K H Muenchow
Labels: (Owned) Mondial, Mondo, Musica, Spezi, (distributed) MCR Soundstar, MCR Topstar, OPP
Rhino, see EMI Electrola
Richter GmbH (IFPI), Sittardsberger Allee 95/99, D-4100 Duisburg Tel (0203) 70-00-34/42-36, Telex 855337 Mng Dir Hans-Georg Michael
Labels: (Owned) Luxor, Luxor Gold, Popular (dist by Deutsche Austrophon), Silberhit
Roga, see Rosengarten
Rolling Stones, see WEA
Rosengarten (Musikproduktion), Heidschnuckenweg 17, D-2107 Rosengarten 3 Tel (04108) 84-38 Dir Helmut E G Burmeister
Labels: (Owned) Roga
Rotaria, see Simon
Royal Splendid Recs, Deutsche Tanzmusik-Hans Lang, Ohmstr. 9/0, D-8000 Munich 40 Tel (089) 39-68-74 Cable ROYALMUSIC Gen Mgr Fritz Schnyder.
Ruessl Raecords, see EMI Electrola
S D G, see Disco-Center & Johannes Stauda
S N B Music Prod'n, Muehlenfeldstr. 23, D-2800 Bremen 33 Tel (0421) 25-92-91 Owner Wolfgang Roloff, Procurator Klaus Jacob, Gen Mgr Barbara Kist
Labels: (Owned) SNB-Sound
Int'l reps.: Austria, Benelux, France, Germany, Spain, Switzerland (all Ariola-Eurodisc)
Sandmaennchen, see Magnavos
Saphir, see Intercord
Sastruphon, see Da Camera & Disco-Center
Scalaton, Egglbund 20, D-8019 Ebersberg Tel (08092) 2-11-59

Schallplattenvertrieb, PO Box 10, D-6552 Bad Muenster am Stein
Labels: (Distributed) Dokumentar-Serie III-Reich, Maerchenland, OPP, PA, Topsound
Hans-Juergen Schipper Musik-Produktion, Fntz Reuter Str. 52, D-2940 Wilhelmshaven Tel (04421) 6-08-82
Schuster (Verlag), PO Box 944, Muehlenstr. 17, D-2950 Leer/Ostfriesland Tel (0491) 27-73 Owner Theo Schuster (German dialects recs only)
Labels: (Owned) Schuster, Niederdeutsche Stimmen
Schwann Paedagogischer Verlag GmbH (IFPI), Am Wehrhahn 100, D-4000 Duesseldorf, Tel (0211) 35-01-86 Dir Dr Paul Boehringer, Gen Mgr. Wilhelm Biswanger, Sales Mgr Dieter Heuler. (Distributed by Disco-Center)
Labels: (Owned) AMS Musica Sacra, H&L (Hoeren & Lernen), Pat Patmos, Schwann Studio, VMS Musica Mundi
Int'l reps.: Austria (Amadeo), Belgium (Schott), Canada (Polydor), France (Schott), Italy (CBS), Luxembourg (Schott), Netherlands (Polydor), Switzerland (Polydor), USA (Musical Heritage)
Schwann Studio see Schwann
Scout, see Textel
Selected Sound Musikverlag GmbH & Co KG, Alter Teichweg 61, D-2000 Hamburg 70, Tel (040) 691-1253 Owner & Gen Mgr. Peter M Majewski.
Labels: (Owned) Selected Sound, (represented) Telemusic (France)
Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), Yugoslavia (Video).
Sex, see Juke Box
Sextase, see CCA
Sherawood, see Peter Gleissner
Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1 Tel (040) 24-67-74 (Importer/Exporter)
777 Musik-Produktion-Verlag, Kirchstr. 8, D-4100 Duisburg 14 Tel (02135) 7-37-77 Cable ACORN Pres. Lambertus B. de Jonge
Sikrola Musik GmbH (Produktion & Musikverlag), Duesburgerstr. 7, D-1000 Berlin 15 Tel (030) 883-4845 Mng Dir Elsa Sichert.
Labels: (Owned) Fortuna, Sikrola
Silberhit, see Richter
Silversound, see Multibrand
Simon Recs., Zigeunerweg 45, D-8104 Grainau Tel (08821) 88-71
Labels: (Owned) Rotaria, Simon
Sky Recs., Quadenburger Weg 4, D-2000 Hamburg 61 Tel (040) 551-2641 Dirs. Guenter Koerber, Hans-Joachim Viehr, Frank-Michael Wiegand; Gen Mgr. Guenter Koerber, Sales Mgr Frank-Michael Wiegand; Promo Dir Michael Frommhold
Int'l reps.: Austria (Ex), Australia (Clear Light of Jupiter), Belgium (Gamma), France (Urus), Netherlands (Gamma), Sweden (Swecont), Switzerland (Fehlmann), UK (Vixen), USA (Annuit Coeptis, JEM).
Solid State, see United Artists
Mal Sondock Musik Prod'n (IFPI), Ruesbergstr. 70, D-5810 Witten-herbede, Tel (02302) 7-30-28. Owner & Gen. Mgr Mal Sondock
Labels: (Owned) MSM, Super Rock Oldies
Songbird, see Music Factory & EMI Electrola
Sonic, see Miller
Soul City, see United Artists
Sound of the Cosmic Couriers, see Ohr
Special-Record, see Tempo
Spezi, see Rhenus
Spiegel, see Intercord
Spring Musikproduktion GmbH Co. KG (IFPI), Leyboldstr. 1, D-5000 Cologne 51 Tel (0211) 38-44-48 Gen Mgr Guenther Faust
Labels: (Owned) Hammer, Pilot, Zamamphas
Star Club, see Phonogram
Starlet, see Supertone & Des Alpes
Starline, see EMI Electrola
Starmaiden, see Ohr
Stateside, see EMI Electrola
Johannes Stauda-Verlag GmbH, Heinrich-Schuetz-Allee 35, D-3500 Kassel Tel (0561) 3-00-13 (Distributed by Baerenreiter & Disco Center).
Labels: (Owned) Cantate, SDG
Sternchen, see Stern
Sternmaedchen (Starmaiden), see Ohr
Stern Schallplatte, Pressehaus, D-2000 Hamburg 1 Tel (040) 41-18-36-60 Telex (02) 161757. Dir. Wilfried Achterfeld, Press Andreas Odenwald.
Labels: (Owned) Stern Musik, Sternchen
Stereo Tape AG, PO Box 3846, Eppendorfer Landstr. 54, D-2000 Hamburg 20, Tel (040) 43-31-17, 48-10-74.
Storz Recs. Int'l, Hauptstr. 62, D-3360 Osterode am Harz Tel (05522) 45-11 Telex (09) 65154. Mng. Dir., Prod & Press Mgr Erich Storz, Mktg Mgr Marianne Opitz, Sales Mgr Dieter Deppe, PR & Adv. Mgr Marianne Vassel
Labels: (Owned) Arminia, Storz; (distributed) all German labels
Studio-Ton (Ed.), Pflrenger & Co., Fasanenstr. 71, D-1000 Berlin 15 Tel (030) 883-3443
Labels: (Owned) Ursus
Studio Union im Lahn-Verlag, PO Box 140, Wiesbadenerstr. 1, D-6250 Lmburg/Lahn Tel (06431) 40-12-11, Mng Dir Engelbert Tauscher, Press & PR Raimund B. Zoellner
Suewe (Vertriebs & Dienstleistungsges & Co.) KG, Amtsstr. 7, D-6700 Ludwigshafen, Tel (0621) 51-91-41.
Labels: (Owned) Comes, Driv-In, LS (Leseservice)
Sun five, see Disco-Center
Sunset, see United Artists
Super Rock Oldies, see Mal Sondock
Supertone Schallplatten Vertrieb (IFPI), Alfonsstr. 9/11, D-8000 Munich 19 Tel (089) 18-12-29/37-88, Pres Juergen Rintscher; Gen. Mgr. Dr. Heinz Stein. (Distributed by Des Alpes)
Labels: (Owned) Amati, Bella Musica, Starlet, Supertone, Welt Melodie
Int'l reps.: Austria (Disco-Trade), Denmark (Dansk).




GLOBAL MUSIC GROUP
NEDERLANDEN
12-8000 MIDDLENHUIS
PHONE: 039-440000
FAX: 05-215-0124

International Music-Record-Tape Section

German Federal Republic (West)

Supraphon, Schildeschestr 2, D-4800 Bielefeld
Home office: Czechoslovakia
 Swan Song, see WEA

T I S (Teldec Import Serv.), Max Nonne Str 45, D-2000 Hamburg 62. Tel (040) 531-1075/8 Telex (02) 174537
Labels: (Distributed) Ace of Clubs (UK), Ace of Diamonds (UK), Argo (UK), Arion (Italy), Beltona (UK), Challenge (USA), Chapter One (UK), Columbia (Spain), Contempo (UK), Contemporary (USA), Coral (USA), Creed (USA), Crossover (USA), Decca (UK), Delmark (UK), Deram (UK), Eclipse (UK), Emerald (UK), Excello (USA), Four Star (USA), Golden Crest (USA), Good Time Jazz (USA), Hi (USA), Jewel (USA), Kenwood (USA), London (USA), Mainstream (USA), MCA (USA), Nashboro (USA), Numero Uno (Italy), L'Oiseau Lyre (UK), Parrot (USA), Paula (USA), Rex (UK), Richmond (UK), Riverboat (France), Saga (Italy), Shannon (USA), Swedish Society Discofil (Sweden), Telestar (Sweden), Threshold (UK), Trojan (UK), Vega (UK), Viking (Sweden), Vocalion (USA).

T W R, see Trans World & Ariola-Eurodisc.
 Tanz, see Walter Koegler.

Tarantel Recs., Taferinger Weg 2, D-8900 Augsburg 13. Tel (0821) 46-14-56/63. Owner Charly Held

Teldec Telefunken-Decca-Schallplatten GmbH (IFPI), Heussweg 25, D-2000 Hamburg 19. Tel (040) 4-01-91. Telex (021) 3545
Labels: (Owned) Decca Telefunken, (licensed domestic) Prom, (licensed foreign) Contempo (UK), Decca (UK), Deram (UK), London group (USA), MCA (USA), Mainstream (USA), Numero Uno (Italy), Phase 4 (UK), Threshold (UK)
 Int'l reps.: Canada (London), Sweden (Electra), Switzerland (Musikvertrieb), UK (Selecta), USA (London)

Telefunken, see Teldec
 Telemusica-Rec., Nikolaistr 2, D-8000 Munich 23. Tel (089) 39-75-90

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe. Tel (089) 79-42-86 Telex (05) 212035 Mng Dir Kurt Meissner
Labels: (Owned) Abenteurer-Sonderserie, Ossa, Special-Record, Tempo

Texel (Ed.), PO Box 1165, Burgstr 4, D-7830 Emmendingen. Tel (07641) 21-78 Contacts Reinhard Egin, Eva Morgenstern
Labels: (Owned) Scout, Texel, Whistler Music

Thorofon Schallplatten H. Koenig KG (IFPI), PO Box 1250, am Sande 7, D-3001 Mellendorf/Manover Tel (05130) 41-76 Dir Helga Koenig, Gen & Sales Mgr Helmut Koenig
Labels: (Owned) Alternum, Capella, Thorofon

Tiffany Recs. Schallplattengesellschaft mbH, Grossbeerenstr. 66, D-2800 Bremen. Tel (0421) 25-95-05. Mng. Dir.: Ralf Jenzen, Joerg Larstroem

Tip Sound Schallplatten-Produktion GmbH, An der Alster

26, D-2000 Hamburg 1 Tel (040) 280-2662 Mng Dir Hans Juergen Fruechticht

Tonomatic Tontraeger GmbH, Schwabelstr 2, D-8011 Hoehenkirchen bei Munich Tel (08102) 81-36 (Tape only)
Labels: Derby, Tonomatic, Top Hat
 Top Hat, see Tonomatic
 Topmusik, see OPP
 Topsound, see OPP & Polyband

Trans World Recs., Bornickerstr 39a, D-1000 Berlin 20 Tel (030) 368-5636 Mng Dir Horst Fuchs (Distributed by Ariola-Eurodisc)
Labels: (Owned) TWR

Trend Recs. Heinrich Lanz Str 33, D-6800 Mannheim Tel (0621) 44-84-33, 44-16-82

Trikont Verlag GmbH, Josephburgstr 16, D-8000 Munich 80 (Distributor)

Trimedia, see Verlag Junge Gemeinde
 Trimicron, see IDS
 Trymicron, see IDS
 Tudor, see Disco-Center

Tyrolis Schallplatten, Dammkarstr 7, D-8102 Mittenwald
Labels: (Owned) Tyrolis, Tyrolis Spezial, Tyrolis Pop
 U A Int'l, see United Artists
 U A Latino, see United Artists

U B M Prod'n's, Mommsenstr 61, D-5000 Cologne 41 Tel (0211) 43-10-35/54-07 Pres. Uwe Buschkotter

U F A Int'l GmbH, Sonnenstr 19, D-8000 Munich 2 Tel (089) 55-79-57 Cable UFATON Telex 523265 Gen Mgr Dr Josef Bamberger

U N E S C O-Collection, see Baerenreiter-Verlag

Heinz Ulm-Musik, Sudetenstr 5, D-8081 Althegnenberg Tel (08202) 555, (0821) 51-55-55 Cable HELMMUSIC Dir & Prod'r Heinz Ulm
Labels: (Owned) Amaton, Amayana (dist by European New Jazz), Helm, (licensed) ENJA (cassette & cartridge only)

United Artists Recs GmbH (IFPI), PO Box 201, Herzog-Rudolfstr 3, D-8000 Munich 22 Tel (089) 22-13-61 Cable LIBERTYA Mng Dir. Wm Schut, Ass't Mng Dir Fritz Schnebel, A&R Heac Gaby Richt, Mktg Mgr Heinz Lukas, Export Mgr Birgitte Wessel (licensed to Ariola-Eurodisc)
Home office: USA
Labels: (Owned) Blue Note, Dolton, Double Shot, Fame, Liberty, Liberty Premier, Liberty Stereo Tape, Mediators, Minut, Pacific Jazz, Poppy, Solid State, Soul City, Sunset, UA Int'l, UA Latino, United Artists, Vault, World Pacific, (licensed) Grateful Dead, Round
 Int'l reps.: Austria (Ariola-Eurodisc), Switzerland (EMI), rest of world (United Artists)

Unsere Kleine Welt, see Metronome
 Unsere Welt, see Metronome
 Ursus, see Studio-Ton
 V M S Musica Mundi, see Schwann
 Vanilla Fudge, see Henry From
 Variton, see Concert Hall
 Vault, see United Artists

Vergara, see Ariola-Eurodisc

Verlag Junge Gemeinde E Schwinghammer KG, PO Box 979, Fangelsbachstr 11, D-7000 Stuttgart 1 Tel (0711) 64-70-15
Labels: (Owned) Credo, Trimedia
 Int'l reps.: Austria (Buchhandlung der Methodisten Kirche), Switzerland (Christliches Verlagshaus)

Vertigo, see Phonogram

Verve, see DGG & Polydor

Visaphon, see Disco-Center

Voce del Padrone, see EMI Electrola

Voggenreiter Verlag, PO Box 9026, D-5300 Bonn-Bad Godesberg Tel (02221) 34-10-43. Telex (08) 885662
Labels: (Owned) EMA, Xenophon (licensed to Intercord)

Vogue, see Deutsche Vogue

Vox de Son Maitre, see EMI Electrola

Die Volksplatte, see EMI Electrola

La Voz de Su Amo, see EMI Electrola

W A M Schallplatten Produktions GmbH (IFPI), Meteorstr 11, D-2200 Elmshorn Tel (04121) 6-15-32 Exec Mgr Klaus Meyer, Prod'n Mgr Dr. Peter Wehrspann
Labels: (Owned) Jazz at the Cotton Club, WAM (dist by Metronome)
 Int'l reps.: Austria (Amadeo), Denmark (Vilfort), Netherlands (Munich), Switzerland (Metronome)

W E A Musik GmbH (IFPI), Gustav Freytag Str 13-15, D-2000 Hamburg 76 Tel (040) 220-1481. Telex (21)4881 Mng Dir Siegfried E. Loch, A&R Dir Juergen Otterstein, Admin Dir. Klaus Ollmann, Sales Mgr Uwe Scharfenberg, Warner Bros. Label Mgr Killy Kumberger, Atlantic, Elektra/Asylum/Nonesuch Label Mgr Henning Hansen
Branch: D-1000 Berlin 31, Albrecht Achillesstr 52 Rep Gerd Rehn
Labels: (Owned) Atco, Atlantic, Bunny Elektra/Asylum, Midi, Nonesuch, Reprise, Warner Bros., (licensed) Bearsville, Curton (USA), DiscReet, Nemperor (USA), Rolling Stones, Swan Song (distributed—not licensed) GMG

W P L Musikproduktion GmbH & Co KG, PO Box 3147, Benzstr 3, D-5205 St Augustin 3 Tel (02241) 31-17-81. Mng Dir. Wolfgang Paul Lentz
Labels: (Owned) WPL, WPL Int'l
 Warner Bros., see WEA

W D Warren Co KG, Im Steingrund 5, D-6079 Buchschlag Tel (06103) 6-10-51 Cable WAMESCO Telex (04) 185331 Owner William-Dirk Warren, Exec VP Eugene Elskens, VP Sales Helmut Rossmarier, VP & Controller Karl Schoon, (Distributor/Importer)

Waverley, see EMI Electrola

Welt Melodie, see Supertone & Des Alpes

Werba, see PA

Wergo Schallplatten GmbH, Weihergarten 11, D-6500 Mainz Tel (06131) 2-43-41 Co-Pres. Dr. Peter Hanse-Strecker, Gerhard Kamleiter, Sales Mgr Dr Wolfgang Sandner
Labels: (Owned) Wergo, (represented) Music Minus One (USA)
 Int'l reps.: Austria (Faehrmann), Belgium (Schott Freres), Japan (Trio), Netherlands (Albersen), Spain (Hispavox), Switzerland (Jecklin), USA (Numus West)

Whistler Music, see Texel

Konrad Wolf Musikproduktion, Alte Dorfstr 22, D-2000 Hamburg 65 Tel (040) 605-2333 Owner & Gen Mgr Konrad Wolf (Distributor/Importer)

World Pacific, see United Artists
 Xenophon, see Intercord & Voggenreiter
 Zagler, see Raphaela
 Zamamphas, see Spring
 Zebra, see DGG
 2001/2002, see Metronome
 Zwoelfer, see Prof!

G ERIG IS YOUR

E FFICIENT

R EPRESENTATIVE

I N COLOGNE 1

G ERMAN Y

● music publishers

A M E Musikverlag Edward Kassner GmbH, Uhlhornstr 1, D-3000 Hannover 61. Tel (0511) 55-52-62
Home office: England, Kassner Assoc'd Publ'rs
Affiliates: Musikverlag Broadway GmbH, Edward Kassner & Co. Musikverlag

A-Tempo-Verlag-Wien, see Hans Wewerka

Abacus Music, see Roba

Accord GmbH (Ed.), PO Box 450369, D-5000 Cologne 41: Maarweg 130, D-5000 Cologne 30 Tel (0221) 54-30-36 Cable ACCORDMUSIC Telex 8881290 Gen Mgr Rudy Petry
Affiliates: Bingo Music Germany, Opella Musikverlag
Int'l firms represented: Ardmore & Beechwood (UK), Beechwood (USA), Central Songs (USA), EMI group (worldwide), Gallico (USA), Heart's Delight (USA), KPM (UK), Mandina (USA), Marsaint (USA), Peter Maurice (UK), Open Door (USA), Prophet (USA), Saturday (USA), Stonebridge (USA), Larry Weiss (USA)
Int'l rep.: Worldwide (EMI group)

Acquis Ed., see ERP

Acuff-Rose Musikverlag KG, Heinrich Barth Str 30, D-2000 Hamburg 13 Tel (040) 410-1912, 44-15-31. Telex (02)13211

Agil-Music Musikverlag GmbH, Karlstr 36, D-8000 Munich 2. Tel (089) 59-16-26
Int'l branch: USA
Affiliate: Ed Gamma

Ahn & Simrock Buhnen & Musikverlag, Mommsenstr. 71, D-1000 Berlin 12 Tel (030) 881-4766
Branch: D-6200 Wiesbaden, Taurusstr 66 Tel (06121) 52-00-17
Affiliate: Crescendo Theater & Musikverlag

Akla Musikverlag, see Plessow-Musikverlage

Alba Musikverlag GmbH, see Peer

Albatross Musikverlag KG, see Siegel

Alexis Musikverlag Dr Hans Sikorski, see Hans Sikorski

Allegro Theaterverlag, see Oktave

Altus Musikverlag, see Global

Amati (Ed.), see Quint

Christian Anders Musikverlag & Prod'n, Hoerwarthstr. 26, D-8000 Munich 40 Tel (089) 36-53-66 Pres Christian Anders, Gen Mgr Ann Busse

BASF

A World Company

For World Artists.

In Jazz Music:

Oscar Peterson
Ella Fitzgerald
Count Basie · Erroll Garner
George Shearing
Baden Powell
Milt Buckner
Monty Alexander
Albert Mangelsdorff
Bill Evans · Jim Hall
Jimmy Raney
Earl Hines
Joachim Kühn · Rolf Kühn
Volker Kriegel
Stephane Grappelli
Freddie Hubbard
Turk Murphy's Frisco Jazz Band
Joe Pass
Martial Solal
Clark Terry
Francy Boland Big Band

In Pop Music:

George Duke
Jigsaw
Singers Unlimited
Santiago · Candlewick Green
Tumbleweeds
Bata Illic · Cindy & Bert
Freddy Breck
Peter Rubin
Hot Honey · The Enid · Child
Richard Hewson
Pork Pie
R.B. & Company
Flair · Cathy & Lally Stott

In MOR Music:

Berry Lipman · Robert Stolz
Arno Flor · Pete Tex
Millionaires
Harold Falt
Jeff Conway
Tom Parker
Brandenburg Big Band
Erwin Lehn
Los Muchachos
Bob Stiltman

In Classical Music:

Elly Ameling · Arleen Augér
Hermann Baumann
Bartholdy Quartett
Gary Bertini
Pierre Boulez
Collegium aureum
Consortium classicum
Danzi Quintett
Jörg Demus
Dietrich Fischer-Dieskau
Malcolm Frager
Mirella Freni
Friedrich Gulda
Ingeborg Hallstein
Leopold Hager
Rudolf Kempe · Dieter Klöcker
Gustav Leonhardt
Edith Matthis · Lucia Popp
Hermann Prey
Pro Cantione Antiqua
Karl Ridderbusch
Peter Schreier
Tölzer Knabenchor

The above list represents a selection of artists from our general catalogue.

BASF Aktiengesellschaft / Musikproduktion
68 Mannheim · Gottlieb-Daimler-Str. 10
(Germany)



International Music-Record-Tape Section

German Federal Republic (West)

Case, Lady Jane, Leftover, Little Dickens, Lornehole, Rod McKuen, Miles Ahead, Joni Mitchell, MC/Mervyn, Muscle Shoals, Pixirus, RSO, Rain Forest, Reizner, Richorony, Rodra/Berna, Brian Rohan, Rondor, David Rubinson & Friends, Paul Simon, Skinny Zach, Trane, Triple O Songs (UK & USA) **Fanfare Musikverlag**—Bron, Creole, Fantare, Fullness (UK & USA)

Int'l reps.: Belgium (Global), Netherlands (Global), Sweden (Global), UK (Altus) (SEE ADVERTISEMENT)

Gloriette Verlag, see Thomas Sessler

R. G. Gnauck (Musikverlag), see Paul Woitschach

Goldy-Musikverlag Hans Sikorski KG, see Hans Sikorski

Adolf Hampe Musikverlag Inh. Rolf Budde, see Rolf Budde

Hanseatic Musikverlag GmbH, see Intersong Musikverlage

Happy Music Verlag GmbH & Co KG, see Intersong Musikverlage

Harmonie Verlagsgesellschaft mbH, see Intersong Musikverlage

Hausmusik-Verlag, Kaekenflur 24, D-2000 Hamburg 62 Tel (040) 527-6916 Owner Irmgard Roenicke

Hazyland (Ed.), see Paul C R Arends

Heinrichshofen's Verlag, PO Box 620, Liebigstr 16, Wilhelmshaven Tel (04421) 2-65-65 Pres. Otto Heinrich Noetzel, Gen Mgr Dr Viktor Kreiner, Sales Mgr. Florian Noetzel

Affiliates: Impero Verlag GmbH, Otto Heinrich Noetzel Verlag, Ed Pegasus GmbH, Sirius Verlag, Westend Verlag

Int'l firms represented: Galaxy (USA), Galliard (UK), Highgate (USA), Israeli Music Publ'ns (Israel), Ed Pegasus (Switzerland), Stamer & Bell (UK)

Int'l reps.: Austria (Friedrich Hofmeister-Figaro), Israel (Israeli Music Publ'ns), Italy (Hortus Musicus), Netherlands (Heinrichshofen), Switzerland (Heinrichshofen), UK (Peters), USA (C F Peters)

Helbling Prod'n, see Europaton/Peter Schaeffers

G. Henle Verlag, Schongauerstr 24, D-8000 Munich 70 Tel (089) 714-2555

Joh Hoffmann's WVE Musikverlag, see Siegel Homburg, see Hans Gerig

Huckepack Musikverlag KG, see Siegel

Idee Verlag, Bornickerstr 39a, D-1000 Berlin 20 Tel (030) 361-9019

Imperator-Musikverlag, see Paul Woitschach

Impero Verlag GmbH, see Heinrichshofen's Insel-Ton (Ed.), Sonnenstr 2, D-8000 Munich 15 Tel (089) 59-28-76

Inter Musik / J Michel KG, see Melodie der Welt

Internationale Musik Alliance, see Cycus

Interphon (Ed.), Severusstr 55, D-6000 Frankfurt/Main 50 Tel (0611) 57-98-26 Contact Gerlinde Engelhardt

Intersong Int'l Musikverlag GmbH, Hallerstr 40, D-2000 Hamburg 13 Tel (040) 410-4061 Telex 213211 Pres. Heinz T Voigt, VP's Nick Firth, Walter Lichte, Tom Smits

Note: This is the head office for the Intersong Org

Int'l affiliates: Argentina (Korn), Australia (Intersong), Austria (Aberbach, Intersong), Belgium (Intersong-Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong), Greece (Intersong), Italy (Esedra/Alfiere, Karma), Japan (Intersong), Mexico (Intersong), Netherlands (Intersong-Basar), Singapore (Intersong), South Africa (Intersong), Spain (Aberbach, Canciones del Mundo, Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), UK (Intersong), USA (Belinda/Intersong)

Int'l firms represented: (See Artemis, Netherlands)

Int'l rep.: USA (Jules Kurz)

Intersong Musikverlage, Hallerstr 40, D-2000 Hamburg 13 Tel (040) 41-29-31 Cable INSONG Mng. Dirs Heinz T. Voigt, Wolfgang Kretzschmar

Affiliates: Capriccio Musikverlag GmbH, Dalieh Musikverlag GmbH, Hanseatic Musikverlag GmbH, Happy Music Verlag GmbH & Co KG, Harmonie Verlagsgesellschaft mbH, Lilton Musikverlag GmbH & Co. KG, Musikverlag Progressive GmbH, Rondo-Verlag GmbH, Ronny (Hamburg) Musikverlag GmbH, TM Musikverlag GmbH, Tinta Musikverlag GmbH

Int'l firms represented: Argus (USA), Artreff (USA), Roy Ayers Ubiquity (USA), Baron (USA), Berna (USA), Black Bud (USA), Black Sheep (UK), Breeze (Switzerland), Brightwater (USA), Buddah (USA), CAM (USA), CTA (UK), Carlin (UK), Caseyem (USA), Charlotte (UK), Mike Curb (USA), Damont (USA), Davray (UK), Decameron (UK), Dijon (UK), Dorallo/Bleu Disque (USA), Double Trouble (USA), Fabul (Netherlands), Fairfield (USA), Fling (USA), Fuse (UK), GTO (UK), Goshen Road (USA), Grass Roots (USA), Hill & Range (USA), Hudson Bay (USA), Jet/United Artists (UK), Jeza (USA), Jimpire (USA), Kama Ripa (USA), Kama Sutra (USA), Kaskat (USA), Kenya (USA), Lois (USA), Jeff Lynne (UK), Marson (USA), Matragun (USA), Mayday (USA), Midland (USA), Mobetta (USA), Open End/Oyster (UK), Peterman (UK), Pickwick Int'l (USA), Pocket Full Of Tunas (USA), Polypub/Phonopub (USA), RAM (UK), Peter Rice (UK), Ricochet (UK), Rising Sun (USA), Rock (UK), Rockhopper (UK), Rodra (USA), Seldak (USA), Scheffrin Zager (USA), Shabby Tiger (UK), Skyforest (USA), Sugar Town (UK), Sweet (UK), TH (UK), Ten East Five West (USA), Tito (UK), Tone (UK), Tridon (USA), Trio (USA), Wednesday Morning (USA), White Heaven (USA), Yellow Dog (USA)

Int'l reps.: See Int'l affiliates of Intersong Int'l

Interval Musik, see Siegel

Intro Gebr. Meisel, see listing under "M"

Italmelodie (Ed.), see Paul C R Arends

Iton Music (GEMA), Fichtenstr 37, D-8043 Unterfoehring Tel (089) 39-77-95, 950-3532 Dir Juergen S Korduletsch, Gen Mgr Ingo Klingbeil

Peter Janssens Musik Verlag, Am Jaegerahaus B, D-4404 Teilte Tel (02504) 24-74

Int'l rep.: UK (Evelyn & Hilary Talbot-Ponsonby)

Michael Jary Prod'n, see Melodie der Welt

Jessica Musikverlag GmbH, Justus-von-Liebig-Ring 2-4 D-2085 Quickborn Tel (04106) 50-05 Gen Mgr Harald A Kirsten

Juke Box, Steinstr 53, D-8000 Munich 80 Tel (089) 48-79-30 Dir Harry Fox

Junior Musikverlag Rolf Budde KG, see Rolf Budde

Jupiter (Ed.), see Siegel

Rudolf E Kamphausen (Musik-Verlag) (GEMA), PO Box 350245, 7 Alfred Doebelinstr., D-5000 Cologne 30. Tel (021) 50-36-47 Mktg Dir Rudolf Kamphausen; Gen Mgr Gunther R. Kamphausen

Affiliate: Mersey Publ'g (Rudolf & Gunther Kamphausen Music Group)

Kasperek (Ed.), see Siegel

Edward Kassner & Co Musikverlag, see A.M.E.

Richard Kaun Musikverlag, see Siegel

Klawer Musikverlag, Suedring 4, D-B069 Schweitenkirchen Owner Klaus Weiss, Mgr. Heide Weiss

Kloekner Verlag, see Richard Birnbach

Otto H. Knoechel (Musikverlag), Gartenstr 2B, D-B711 Obernreit Tel (09331) 23-3B, (09332) 619 Owner & Dir. Edi Hornischer

Kronen Musikverlag, see Quint

Constantin Kuhl & Co. (Ed.), see Otto Kuhl

Otto Kuhl Musikverlag, Am Hof 34-36, D-5000 Cologne. Tel (0221) 21-22-76

Affiliates: Karl Berber Musikverlag & Co. Ed Constantin Kuhl & Co. Nord-Sud Verlag, Rheinischer Musikverlag Kuhl & Co., West Ton Verlag.

Leeds, see Hans Gerig

F E C Leuckart (GEMA), Nibelungenstr. 4B, D-B000 Munich 19 Tel (089) 17-39-2B

Affiliates: Tischer & Jagenberg (GEMA), Chr. Friedrich Vieweg (GEMA)

Int'l reps.: Australia (Allans), Austria (Erich), Canada (AMP), Italy (Carisch), UK (Novello), USA (AMP)

Lilton Musikverlag GmbH & Co KG, see Intersong Musikverlage

Hermann Löffler, Schillerstr 115, D-1000 Berlin 49

Affiliate: Verlag Reinhold Prinz

Lupocord (Ed.), see Konrad Wolf

M A M, see Hans Gerig

M C A, see Hans Gerig

M M M Verlags GmbH, see Peer

Magazine Music (GEMA), PO Box 302040, Alsterufer 10, D-2000 Hamburg 36 Tel (040) 41-18-21-05, Telex (022) 11850 Dirs Hubert Terheggen, John Jahr Jr., Gen Mgr Wolf Bruemmel

Int'l firms represented: Pilot (UK), RPM group (South Africa)

Int'l reps.: Belgium (RTM), France (Radio Music), Netherlands (Radio Music), Spain (Radio Pop), UK (Louvigny Marquee), USA (Radmus)

Majestic (Ed) Erwin Paesike, see Intro Gebr Meisel

Wien-Martin Majewski & Co Musikverlag, see Anton J Benjamin.

Malene-Film-Musik-Verlag, Studio Neuss am Rhein, Gorresstr 10, D-4000 Dusseldorf, Tel (0211) 432-06

Manta-Music, Kaiserplatz 7, D-B000 Munich 40 Tel (089) 33-40-70/79 Telex 523547

Marabu Musik/J Michel KG, see Melodie der Welt

Marbot GmbH (Ed.), Bomstr 12, D-2000 Hamburg 13 Tel (040) 44-66-06, 45-14-57

Int'l firms represented: Nouvelles Eds Meridiam (France), SEMI (France)

Int'l rep.: Worldwide (Southern)

Georg Marton Verlag, see Thomas Sessler

Maxim (Ed.), Muehlenfeldstr 23, D-2800 Bremen 33, Tel (0421) 25-92-91, Procucator Klaus Jacob, Gen Mgr Barbara Kist

Affiliate: SNB-Music

Mayflower Music Corp., Habsburgerplatz 2, D-8000 Munich 40 Tel (089) 33-20-78 Telex (05) 215497 Pres Eckart Rahn

Intro Gebr Meisel oHG (Ed.), Wittelsbacherstr 1B, D-1000 Berlin 31 Tel (030) BB-10-B1, Dirs Irmtrud, Peter & Thomas Meisel

Affiliates: Ela Musikverlag, Ed Majestic Erwin Paesike, Moderato Musikverlag, Music Land, Nero Musikverlag, Radio-Tele Musikverlag GmbH, Sunday Musikverlag, Toledo Musikverlag, Troja Musikverlag, Young Musikverlag GmbH.

Int'l firms represented: ATV group (USA), ATV-Northern (UK), Ahab (USA), Bron-Osibisa (UK), Caleb (USA), Cayman (UK), Ciss (UK), C'est (USA), Gypsy Boy (USA), Hall-Clement (USA), Jack & Bill (USA), Keca (USA), Kirshner (USA), Ladysmith (UK), Planetary (USA), A. Schroeder (USA)

Melodia, see Hans Gerig

Melodie der Welt/J Michel KG Musikverlag, Grosse Friedbergerstr 23-27, D-6000 Frankfurt/Main. Tel (0611) 28-78-47 Cable. MELODIE Telex (4) 18924B Gen Mgr Johann Michel; Ass't Mgrs Wolfgang Mewes, Paul Lenz, Guenther Koch

Affiliates: Compass Musik GmbH, Frankfurt Tree, Inter

Musik/J Michel KG, Michael Jary Prod'n, Marabu Musik/J Michel KG, Musikverlag Johann Michel, Super-Top-Musikverlag GmbH

Int'l firms represented: Melodie der Welt group—Ackee (UK, USA), After Dark (USA), Aive (USA), Alshire (USA), Andover (UK), Avco Embassy (USA), Avemb Songs (USA), BBK (UK), Backcourt (UK), Barmatompf (USA), Bay City (UK), Beethoven (USA), Bel Cantu (USA), Big Bang (UK), Bizarre (USA), Blimp Prod'n (USA), Blue Seas (USA), Blue Mountain (UK), Bobbin & Weavin (USA), Bourne group (UK, USA), Bowling Green (USA), Brewer (UK), Brown Sound (USA), Candelabra (USA), Cannon group (USA), Carmen (UK), Carren (UK), Central Star (USA), Cheap Thrills (USA), Chesdel (USA), Chinnichap (UK), Christabel (UK), Coconut Grove (USA), Martin Cohen (USA), Co Jac (USA), Colour Me Gone (UK), Cookaway (UK), Cordova (USA), Covered Wagon (UK), Creedmore (UK), Curtis/Perkins (UK), Dacapo (Austria), Daval (USA), Diamond (UK), Dog Soldier (USA), Eden (USA), Edifo (Switzerland), Egypt Valley (USA), Equinox (USA), Eternity (USA), Fantasy (UK), Fenwick (UK), Fresky (USA), Fifth Floor (USA), Fleetwood (UK), Fourth Landing (USA), Freedom (UK), Gale (UK), Gold Forever (USA), Gold Hill (USA), Great Bol (USA), Great Honesty (USA), Hatfield Foundation (USA), Hatts (USA), Hayako (USA), Home Is Where The Heart Is (USA), Hornbrook (USA), Hubtone (USA), Island group (UK), Jac (USA), Jamarine (UK), Jana (USA), Jodax (USA), Kaiser (USA), Kenbill (UK), Alexis Korner (UK), La Cienega (USA), Lara (USA), Leviathan (UK), Levine & Brown (USA), Libra (UK), Lord Sutch (USA), Manticore (UK), Margenia (USA), Martin-Coulter (UK), Mews (UK), Middle Road (UK), Montunes (USA), Morning (Canada), Munchkin (USA), Musikvertrieb (Switzerland), Mycenea (USA), Negative (USA), Nightwind (USA), Nineteen Eighty Five (USA), North Shore (USA), Pants Down (USA), Pilgrim Schole (USA), Playboy (USA), Prit (USA), Quartet (UK), RAK (UK), Rainwater (USA), Red Bus (UK), Rocket (UK), Routine (USA), Semanya (USA), Sharp Gannon (USA), Sheila (USA), Single Shot (USA), Sixth Floor (USA), Smash Bros. (UK), Springpark (UK), Sunlight (UK), Taggie (USA), Third Story (USA), Thirst (USA), 34 Music (UK), Three Bears (USA), Tone/Carlin (USA), Tragic (UK), Trojan (UK), Turbine (USA), Upam (USA), Utopia (UK), Warfare (UK), Josef Weinberger (Austria), Wicked Fly (UK), Wiener Musikproduktion (Austria), Wien Melodie (Austria), Wildflowers (USA), R.P. Winkelman Tunes (USA), Woodwater (Jamaica), Woolfsongs (UK), Frank Zappa (USA), Zawull (USA)

Compass Music GmbH group—Compass (Netherlands, UK, USA), Frankfurt Tree group—Ally, Chu-Fin, Cross Keys, Green Grass, Kentree, Lonzo & Oscar, Eddie Miller, Music Colour, Ruler, Southdown, Stairway, Stallion, Tate Grande, Tree, Twitty Bird, Uncanny, Vassar, Warhawk, Inter Musik group—Fred Ahlert (USA), Backfin (USA), Brother (USA), Chero (USA), Festival Attractions (USA), Jonico (USA), Llee (USA), McCartney (UK), Pic (USA), Rytvoc (USA), Warock (USA), Wilojarston (USA), Johann Michel group—BL&H (USA), Beaver (USA), Bechmont (USA), Carlyle (USA), Montauk (USA), Musical Crusaders (USA), Myriad (USA), Princess (USA), H.B. Webman (USA), We Three (USA)

Int'l reps.: Austria (Josef Weinberger), Wiener Musikproduktion, Wien Melodie, Switzerland (Edifo, Musikvertrieb)

Melodie (Musikverlag) Froboess & Budde, see Rolf Budde

Mento Music Group KG (GEMA), Schanzenstr 16-18, D-2000 Hamburg 6 Tel (040) 43-44-42, Gen. Mgr. Arno H. Vught Jr.

Affiliates: Arteg Prod'n's, BPV-Musikverlag, Musikverlage A. H. v. Vught

Int'l firms represented: BC (Canada), Boosey & Hawkes (UK), Cavendish (UK), Melbrooke (Canada), Melville (Canada), Summerlee (Canada), Winterlee (Canada)

Int'l reps.: Belgium (De Auteursunie), Canada (BC), Netherlands (De Auteursunie)

Mersey Publ'g Rudolf & Gunther Kamphausen Music Group, see Rudolf E Kamphausen

Meta Musikverlag, Mauritiussteinweg 5, D-5000 Cologne 1, Tel (0221) 24-25-49 Owner Tom Astor, Gen Mgr Uly Jonas

Meteor-Musik, see Siegel

Meteorion Etabl. & Co. (Ed.), see Oktave

Metric Musik Germany (Ed.), Herzog Rudolfstr. 3, D-8000 Munich Tel (089) 22-51-75 Prof Mgr Gabriele Richt.

WORLDWIDE-TRADE

EXPORT

of all German brands of records
Jazz, Classical and Pop

competitive prices—quick service
excellent transport facilities


Request information from—

IMPORT

of all kinds of records
also special and small labels
Jazz, Classical and Pop

new effective business connections
always welcome

Please send offers to—



JULIANE HOPP

Backnanger Strabe 74
D-7152 Gross-Aspach, W-Germany · Telex: 7 262 116

International Music-Record-Tape Section

Home office: USA.
Affiliated firm: United Artists.
Int'l firms represented: Asa, Blue Horizon, Cornerstone Publ'g, Dobo Publ'g, Minit, Post, Travis (all USA)
Int'l rep.: Worldwide (United Artists)

Metronom (Ed.) Gerhard Froboese KG, see Rolf Budde
Metro (Ed.) Rolf Budde, see Rolf Budde
Johann Michel (Musikverlag), see Melodie der Welt
Moderato Musikverlag, see Intro Gebr Meisel
Modern (Ed.), see Hans Wewerka
Mondial, see Hans Gerig
Montana (Ed.) (GEMA), Koeniginstr 121, D-8000 Munich 40 Tel (089) 34-30-36 Cable MONTANAMUSIC Telex 215200
Branch: D-2000 Hamburg 13, Heimhuderstr 15 Tel (40) 45-56-38 Telex 211373
Int'l branches: Austria, France, Italy, Switzerland
Affiliates: Ed. 23, Ed. Roulette (both GEMA)
Int'l firms represented: AA (France), Barclay (France), Bretagne (France), Cromia (USA), EMA (Switzerland), Eds 23 (France), Minoature (France), Rideau Rouge (France), Trema (France)
Int'l reps.: Austria (Weltmusik), Switzerland (Coda)

Moorea Music, see Cyclus
Mop-Musikverlag Hans Sikorski KG, see Hans Sikorski
Morel Music Peer Musikverlag GmbH & Co., see Peer
More Music Musikverlag GmbH, see Rolf Budde
Guenther Mueller (Musikverlag) (GEMA), Frankfurter Landstr. 7, D-6380 Bad Homburg Tel (06172) 4-68-36
Int'l firms represented: Coda, Esclarmonde, Melodie, Violanada (all Switzerland)
Int'l reps.: Benelux (Radio Music Nederland, Universal Songs), worldwide (Accord, Magazin, Radio Music Int'l)

Munich (Ed.), Schopenhauerstr 87, D-8000 Munich 13 Tel (089) 35-41-90
Affiliate: Ed Bavaria
Music Factory, see B. Schott's Soehne
Music Land, see Intro Gebr Meisel
Musicstown (Ed.), Portnergasse 6, D-8440 Regensburg Tel (0941) 5-47-76 Owner & Dir: Wolfgang Maeder, Gen Mgr: Maria Maeder

Musik Unserer Zeit Verlag GmbH/Neue Welt Musikverlag, Leopoldstr 38b, D-8000 Munich 40 Tel (089) 34-76-86 Telex 5215177. (See Rolf Budde)
Branch: D-1000 Berlin 33, Hohenzollerndamm 54a Tel (030) 823-4015
Int'l firms represented: Advanced, Athwarn, Atlas, Attraction, August, Benchmark, Brown's Mill, Burda, Caledonia, Camad, Castleford, Chinmoy, Chi-Sound, Coffee Pot, Cotillon, Curtom, Daly City, Dobro, Don Pow, Douglas, East Publ'n's, Elektra, Far Feiched/Pond Tunes, Ferguson, Freyda, Fry King, Good Friends, Harbo, T B Harms, Ice Nne, Inherit, Inherit-Todd/Mark, Inner Earth, Jude-Anne, Kumba, Language of Sound, Mansfield, Mairsaint, Naked Snake, New World, Nina, Nine Star, Nipper, Northern Hemisphere, Open Window, Paradox, Pepamar, Remick, Richbare, Rodart, Round Wound, Saloon Songs, Sergeant, Shan, Southern Hemisphere, Stoneflower, Story & Sandy Songs, Superhype, Tamerlane, Van-Jan, Viva, WB, W-7, Walden, Warner Bros. Music, Warner Bros Music Ltd., Warner-Sevenarts, Warner-Tamerlane, Wax Tablet, M Witmark & Sons, Zipcode

Nero Musikverlag, see Intro Gebr Meisel
Das Neue Lied, see UFA
Neuer Theater-Verlag GmbH, see Hans Sikorski
Neue Welt Musikverlag Rolf Budde, see Rolf Budde & Musik Unserer Zeit

Nevergreen Music, see Finger
Otto Heinrich Noetzel Verlag, see Heinrichshofen's
Nord-Sud Verlag, see Otto Kuhl

O B H Musikverlag (Otto B Hartmann), Koenigsbergerstr 18, D-8130 Starnberg, Tel (08151) 1-34-32 Dir: Otto B Hartmann
Affiliate: Ebtal-Musikverlag
Int'l rep.: Japan (Hara)

Oktave Musikverlag (GEMA), Adolfstr 45, D-2000 Hamburg 76 Tel (040) 22-51-43 Telex (02) 13723
Affiliates: Allegro Theaterverlag, Beco-Musikverlag GmbH, Ed Bibiana, CCC-Ton, Ed Meteorion Etabl & Co., Schacht Musikverlage, Tonika Musikverlag
Int'l firms represented: Brull (UK)
Int'l rep.: UK (Brull)

Opella Musikverlag, see Accord.
Orania Music, see Hans Gerig
Orlando-Musikverlag, Kaprunerstr 11, D-8000 Munich 21 Tel (089) 56-74-26 Gen Mgr: H. Gartenmaier
Willi Ostermann, see Hans Gerig
Oversea Music, Muntpratstr, 1B, D-7750 Konstanz
Int'l branch: Switzerland
Int'l firm represented: Cecil (Switzerland)

P A Recs. Music Ed., D-2390 Flensburg, Tel (0461) 2-71-90, Chief Exec: Jens Dieter Badura, Gen Mgr: Frank Meian
Affiliates: Ed Boy-Ton, Flensia-Music, PA Music Ed., Ed Silver-Sound, Waterkant-Music, Ed Werba-Ton
Int'l reps.: Austria (Tyrolis), Belgium (F M Huppermans), Scandinavia (Fred Jensen), UK (Frank Bartel), USA (K Hausch)

Palma Musikverlag, see August Seith
Panorama Song Musikverlag GmbH, see Francis, Day & Hunter

Papagano-Verlag Dr. Hans Sikorski, see Hans Sikorski
Puro Music, see Finger
Patras-Verlag, see Fred Rabold

Peer Musikverlag GmbH, Muehlenkamp 43, D-2000 Hamburg 60 Tel (040) 279-1044 Cable SOUTH MUSIC Mng Dir: Michael Karnestedt
Home office: USA, Peer-Southern
Affiliates: Alba Musikverlag GmbH, Areta Musikverlag GmbH, MMM Verlags GmbH, Morel Music Peer Musikverlag GmbH & Co., Robin Musikverlag GmbH, Team Musikverlag GmbH (all GEMA)
Int'l firms represented: Airfond (USA), Bacardi (USA), Cedarwood (USA), Fairhome (USA), Roger Miller (USA), Parchment (USA), Royal Oak (USA), Shade Tree (USA), Small Smile (UK)

Pegasus GmbH (Ed.), see Heinrichshofen's
Pera-Verlag, see Fred Rabold
Peso Musikverlag, see Toso
C F Peters Musikverlag, Kennedyallee 101, D-6000 Frankfurt/Main 70 Tel (0611) 61-01-01
Home office: USA
Phoenix Musikverlag GmbH, see United Artists
Plessow-Musikverlage, Nuernbergerstr 17, D-1000 Berlin 30 Tel (030) 24-58-47
Affiliates: Akla Musikverlag, Erich Plessow Musik-Ed., Schulenberg Musikverlag, Ed Standard Musikverlag Erich Plessow
Polyphon, see Hans Gerig
Toni Precht Verlag, see Willy Rupprecht
Presto, see Hans Gerig
Primus (Ed.) Rolf Budde KG, see Rolf Budde
Reinhold Prinz (Verlag), see Hermann Loffler
Prisma Musikverlag Rolf Budde, see Rolf Budde
Progressive GmbH (Musikverlag), see Intersong Musikverlage
Prom Verlagsgesellschaft mbH, Ohmstr. 1, D-8000 Munich 40 Tel (089) 33-50-01 Telex (5) 215456. Publ'g Mgr: Bernd Majewski, Gen Mgr: Dr Yehuda Zwick
Affiliate: Besser Musik GmbH
Quint Musikverlag oHG, Alfonsstr 9/11, D-8000 Munich 19 Tel (089) 18-37-88 Pres & Gen Mgr: Dr Heinz Stein
Affiliates: Ed. Amati, Kronen Musikverlag, Stein Musikverlag
Int'l reps.: Austria (Weltmusik), Italy (Adora), Switzerland (Adora)
R C A Musik GmbH, see Cyclus
R G S Musik Rudolf G Slezak, see Rudolf Slezak
Fred Rabold Musikverlage, Heilenstr 42, D-7501 Busenbach Tel (07243) 6-11-89 Dir: Fred Rabold
Affiliates: Patras-Verlag, Pera-Verlag
Radio-Tele Musikverlag, see Intro Gebr Meisel
D Rahter, see Anton J Benjamin
Raphael (Ed.), Liebigstr. 11/2, D-B230 Bad Reichenhall, Tel (08651) 32-19. Pres & Gen Mgr: Dr Gustav Zagler
Record (Ed.) Rolf Budde KG, see Rolf Budde
Rex Yvonne Louise Stolz-Musikverlag KG (Ed.), see UFA
Rhapsodie (Musikverlag), Niddastr 41, D-6370 Oberursel/Ts Owner & Dir: Fritz Relling
Rheingold (Musikverlag), see Paul Woitschach
Rheinischer Musikverlag Kuhl & Co., see Otto Kuhl
Rhine Music, see Hans Gerig
Rhythmus (Ed.) Rolf Budde KG, see Rolf Budde
Rialto, see Hans Gerig
Riccardo-Ton, see Hans Gerig
Ingrid Richter Musikvertrieb & Verlag, Pohlstr 5B, D-1000 Berlin 30, Tel (030) 261-4689
Ring Musik GmbH, Oederweg 26, D-6000 Frankfurt/Main, Tel (0611) 59-03-19 Cable WEINJOS Gen Mgrs: Johann Michel, Adolf Wilms
Ripa Bella, see Hans Wewerka
Riva (Ed.), see August Seith
Roba Musikverlag, Mittelweg 99, D-2000 Hamburg 13, Tel (040) 45-46-52, 410-2121. Pres & Gen Mgr: Rolf Baerle
Affiliates: Abacus Music, Basilika Music, Big Sleep, Delme Music, Rubycon Music, Trummy Music
Int'l firm represented: Chrysalis (UK)
Robblyland Music, Gartenstr 15a, D-8011 Munich/Baldham Tel (08106) 45-55
Affiliate: Baldham Music
Robin Musikverlag GmbH, see Peer
Ro Co-Ton (Ed.), Annaberger Weg 36, D-5300 Bonn/Venusberg Tel (02221) 28-17-06 Owner & Dir: Heinz Romessen
Rondo-Verlag GmbH, see Intersong Musikverlage
Ronny (Hamburg) Musikverlag GmbH, see Intersong Musikverlage
Roulette (Ed.), see Montana
Royal (Musikverlag Ed.)—Hans Lang, Ohmstr 9/0, D-8000 Munich 40 Tel (089) 39-68-74 Chief Exec: Hans Lang
Affiliate: Deutsche Tanzmusik
Rubycon Music, see Roba
Robert Ruehle (Verlag fuer Deutsche Musik), see Siegel
Willy Rupprecht (Musikhaus), Obere Baustr 39, D-8500 Nuernberg, Tel (0911) 46-42-22
Affiliates: Toni Precht Verlag, Verlag Willy Rupprecht, S N B-Music, see Maxim
Schacht Musikverlage, see Oktave
Peter Schaeffers Musikverlag, see Europaton/Peter Schaeffers
Walter Scheibe Musikverlag, see Paul Woitschach
Jupp Schmitz, see Hans Gerig
Schmolzi & Slezak oHG (GEMA), see Rudolf Slezak
August Schnorrenberg, see Hans Gerig
B Schott's Soehne, Weiergarten 11, D-6500 Mainz, Tel (06131) 2-43-41 Cable SCOTSON Co-Pres: Dr Peter Hanser-Strecker, G Schneider-Schott, Dr A Volk, Gen Mgr: Gerhard Kamleiter
Affiliates: Ars Viva Verlag GmbH, Ernst Eulenbug GmbH, Music Factory, Songbird
Int'l firms represented: Max Eschig (France), Furstner (UK), Schott Freres (Belgium), Suvini Zerboni (Italy), Universal (Austria)
Int'l reps.: Austria (Universal), France (Max Eschig), South America (Ricordi in Argentina & Brazil), UK (Schott), USA (Belwin-Mills)

A Schroeder Musikverlage, GmbH, Wittelsbacherstr. 1B, D-1000 Berlin 31 Tel (030) 881-0681
Home office: USA
Int'l firms represented: Aloud, Anim, Arbutus, Arch, Avaris, Bagimni, Bella Godiva, Boscoe, Bo-West, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvux Survival, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Manistee, Memprio, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Rei-Nel, Roynorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summerfree, Super Songs, Tijuca, Va-Detta, Vancouver, Wrath, Yameta, Zekiefeld Follies

Schulenberg Musikverlag, see Plessow-Musikverlage
Screen Gems/Columbia Music GmbH, see Hans Gerig
63 (Ed.), see Hans Gerig
August Seith Musikverlage, Haydnstr 2/111, D-8000 Munich 2 Tel (089) 53-41-22
Affiliates: Florida Musikverlag, Palma Musikverlag Ed Riva
Int'l rep.: Switzerland (Ed. Hablanton)
Selected Sound Musikverlag GmbH & Co. KG (GEMA), Alter Teichweg 61, D-2000 Hamburg 70, Tel (040) 691-1253 Owner & Gen Mgr: Peter M Majewski
Int'l firms represented: Maya (Switzerland), Sforzando (France)
Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), USA (Southern)

Thomas Sessler Verlag GmbH, Theresienstr. 7, D-8000 Munich 2 Tel (089) 28-32-13 Cable SESSLERPLAY
Home office: Austria
Affiliates: Gloriette Verlag, Georg Marton Verlag, Wiener Verlagsanstalt
Shandy Musikverlag Rolf Budde KG, see Rolf Budde
Shirley (Ed.), see Paul C R Arends
Sidemton, see Hans Gerig
Siegel Musikverlage, Pelargonienweg 41, D-8000 Munich 70, Tel (089) 714-3063
Affiliates: Albatros Musikverlag KG, Extra Musikverlag, Joh Hoffmann's WVE Musikverlag, Huckepack Musikverlag KG, Intervall Musik, Ed. Jupiter, Ed Kasperek, Richard Kaun Musikverlag, Meteor-Musik, Verlag fuer Deutsche Musik Robert Ruehle, Ralph Maria Siegel Musikverlag, Ed Suedropa, Symphonic-Verlag, Teoton Verlag
Int'l firms represented: Robert Mellin (UK, USA)
Int'l reps.: Austria (Weltmusik), Switzerland (Coda), UK (Robert Mellin), USA (Robert Mellin)

Ralph Maria Siegel Musikverlag, see Siegel Musikverlage
Sieg-Ton Georg Russman (Ed.), Bergstr 6-B, D-5202 Hennef/Sieg Tel (02242) 33-55

Hans Sikorski (Int'l Musikverlage) (GEMA), Johnsallee 23, D-2000 Hamburg 13 Tel (040) 44-62-45 Telex 211027 Gen. Mgrs: Dr Hans Wilfred & Hanna Sikorski
Affiliates: Alexis Musikverlag Dr Hans Sikorski, Araldoton-Verlag Hans Sikorski, Arcadia-Verlag GmbH, Arcana-Musikverlag GmbH, Beboton-Verlag GmbH, Cineton-Verlag GmbH, Gody-Musikverlag Hans Sikorski KG, Mop-Musikverlag Hans Sikorski KG, Neuer-Theater-Verlag GmbH, Papagano-Verlag Dr Hans Sikorski, Musikverlag Hans Sikorski, Tempoton-Verlag Hans Sikorski (all GEMA)
Int'l firms represented: Campbell Connelly (UK), Soviet State Publ's (USSR)
Int'l reps.: Austria (Novaton-Ed. Helbling), Denmark (Sikorski-Scandinavia), France (Sikorski-France), Italy (Maggiore), Netherlands (Sikorski-Basart), Spain (Sikorski-Espanola), Switzerland (Nova)

Silver Sound (Ed.), see PA
N Simrock, see Anton J Benjamin
Sirius Verlag, see Heinrichshofen's
Rudolf Slezak Musikverlage GmbH (GEMA), Frauenthal 11, D-2000 Hamburg 13 Tel (040) 45-88-53 Cable SLEZAKMUSIC Telex 213425 Mng. Dir: Rudolf G Slezak
Affiliates: RGS Musik Rudolf G Slezak Schmolzi & Slezak oHG, Vanessa Music Prod'n GmbH, Ed Westsongs (all GEMA)
Int'l firms represented: RGS Musik Rudolf G Slezak—Barn (UK), Big Secret (UK), Bruno (UK), Fennario (USA), Fiddler's (UK), George & Dragon (UK), Joyride (USA), Macauley (UK), No Exit (USA), Pippin the Friendly Ranger (UK), Rear Exit (USA), Ryerson (USA), Silver Cloud (UK), Venice (USA), Schmolzi & Slezak oHG—Char-Liz (USA), Gambi (USA), Ben Ghazi (USA), Magic Land (UK), Three Bros. (USA), Rudolf Slezak Musikverlag GmbH—Carbno (UK), Catrine (UK), Cirrus (Canada), GH (UK), Grever Int'l (Mexico), Heathside (UK), Katzenjammer (Canada), Luddington House (UK), Penjane (Australia), Siane (UK), Strange (UK), Stratus (Canada), Sunspot (Canada), Tembo (UK), Trillium (Canada)
Int'l reps.: Australia (Penjane), Austria (Danubius), Mexico (Grever Int'l), USA (RGS). (SEE ADVERTISEMENT)

Songbird, see B Schott's Soehne
Song-Edition Rolf Budde KG, see Rolf Budde
Albert Stahl Musikverlag, see Rolf Budde
Standard Musikverlag Erich Plessow (Ed.), see Plessow-Musikverlage
Starmaiden, see Cosmic News
Stein Musikverlag, see Quint
Sternmaedchen (Starmaiden), see Cosmic News
Storz KG (Musikverlag), Hauptstr 62, D-3360 Osterode Tel (05522) 45-11 Telex (09) 65154 Gen Mgr: Erich Storz
Affiliates: Musikverlag Catena KG
Studio-Ton (Ed.), Fasanenstr 71, D-1000 Berlin 15 Tel (030) 883-3443
Affiliates: Tip-Top Musikverlag & Prod'n, Musik-Ed Urs Lorenz
Int'l rep.: Austria (Andreas Hofer)

Suedropa (Ed.), see Siegel Musikverlage
Sugar Music Verlag KG, Tuerkenstr 55, D-8000 Munich 40 Tel (089) 280-93-69 Gen Mgr: Elio Gariboldi
Int'l firms represented: Brut (USA), Fab (USA), Sugar (France, Italy)
Sunday Musikverlag, see Intro Gebr Meisel
Sunshine (Ed.), Kraiberg 42, D-8074 Garmersheim Tel (08458) 488 Dir: Michael Sauer, Gen Mgr: Karl Heinz Volkmann
Branch: D-8670 Hof/Saale, Dr Endersstr 29/3
Int'l firms represented: Admiral (Italy), Apex (UK), Austro Scotia (UK), Bang Bang (Italy), Kerry Daves (Australia), Demanick (USA), Film Music (Switzerland), Interton (Austria), Miliceli (Italy), New Music (Belgium), Raitazzi (Italy), Barbey Roland (Belgium), Selekra (Belgium), Terme (Italy)
Super-Top-Musikverlag, see Melodie der Welt
Supra, see Hans Gerig

Swington-Musikverlag, Richthofenstr 3 D-7730 Villingen
Tel (07721) 5-20-07
Affiliate: Ed Swington
Symphonic-Verlag, see Siegel Musikverlage
T M Musikverlag GmbH, see Intersong Musikverlage
Takt & Ton GmbH (Ed.), see Rolf Budde
Tanzmelodie/Peter Schaeffers (Ed.), see Europaton/Peter Schaeffers
Tautentzen Musikverlag Rolf Budde, see Rolf Budde
Team Musikverlag, GmbH, see Peer
TeaGee Music, see Finger
Telemusica (Ed.), Nikolaistr 2, D-8000 Munich 23 Tel (089) 39-75-90
Affiliate: Van Der Bourg Musikverlag
Tempoton-Verlag Hans Sikorski, see Hans Sikorski
Teoton Verlag, see Siegel
Tetrachord Musikverlage AG, Redwitzstr 4, D-8000 Munich 81 Tel 98-91-57 Telex (05) 215592 Mgr Hans Beg
Texel (Ed.), PO Box 1165, Burgstr 4, D-7830 Emmendingen Tel (07641) 21-78 Contacts Reinhard Egn, Eva Morgenstern
Theis (Musikverlag), Druselstr 30, D-3500 Kassel Tel (0561) 31-25-88
Affiliate: Barock-Musik-Verlag
Thorofon H Koenig KG, Am Sande 7, D-3001 Mellendorf Tel (05130) 41-76 Dir Helga Koenig
Tinta Musikverlag GmbH, see Intersong Musikverlage
Tip-Top Musikverlag & Prod'n, see Studio-Ton
Tischer & Jagenberg, see F E C Leuckart
Triana, see Hans Gerg
Toger Musikverlag, see Toso
Toledo Musikverlag, see Intro Gebr Meisel
Tonika Musikverlag, see Oktave
Tonleiter (Ed.), see Europaton/Peter Schaeffers
Toso Musikverlag (Gema), Leonrodrstr 42, D-8000 Munich Tel (089) 18-60-68 Owners & Gen Mgrs Mal Sondock, Jerry Toger
Affiliates: Peseo Musikverlag (GEMA), Toger Musikverlag (GEMA)
Trimmy Music, see Roba
Troja Musikverlag, see Intro Gebr Meisel
Trumpf GmbH (Ed.), see Paul C R Arends
U F A-Musikverlage, Sonnenstr 19, D-8000 Munich 2 Tel (089) 55-79-57 Cable UFATON Telex (05) 23265 Gen Mgr Dr Josef Bamberger
Affiliates: Bavariaton-Verlag, Ed Bel Canto H Hollmeyer, Music Ed Discoton, Dreiklang-Dreimaschen Buehnen & Musikverlag, Folklore Musikverlag, Das Neue Lied, Ed Rex Yvonne Louise Stolz-Musikverlag KG, Ufaton-Verlag, Wiener Boheme Verlag
Int'l firms represented: Amphonic (UK), Ariola America (USA), Far Out (USA), Hobbitron (USA), Magnet Far (UK), Midget (USA), Neighborhood (USA), Seine/Cumberland (USA), Stirling-McQueen (UK), Midget (USA), Neighborhood (USA), Stirling-McQueen (UK), US Arabella (USA), Virgin (UK)
Int'l reps.: Belgium (Kluger, Kusters), France (Salabert), Italy (Curci), Japan (Seven Seas, Sui Sei Sha) Netherlands (Arabella, Basart), Scandinavia (Butterfly, Hansen, Multitone, Reuter & Reuter), South Africa (EMI-Brigadiers, Laetrec) Spain (Arabella, Canciones del Mundo, Ibero Americana), Switzerland (Coda) UK (Campbell, Chappell, Dix/Darewsky), USA (Famous Harms, Marks) (SEE ADVERTISEMENT)
Ufaton-Verlag, see UFA
Heinz Ulm-Musik, Sudetenstr 5, D-8081 Altheimberg Tel (08202) 555, (0821) 51-55-55 Cable HELM MUSIC Dir Heinz Ulm
United Artists Musik GmbH, PO Box 201, Herzog Rudolfstr 3, D-8000 Munich 22 Tel (089) 22-51-75 Prof Mgr Gabriele Richt
Affiliates: Ed Metric Musik Germany, Phoenix Musikverlag GmbH
Int'l firms represented: Antisa, M&W
Int'l rep.: Worldwide (United Artists)
Urs Lorenz (Musik-Ed.), see Studio-Ton
Valentine Musikverlag (GEMA), Schanzenstr 16-18 D-2000 Hamburg 6 Tel (040) 43-44-42 Gen Mgr Arno H v. Vught Jr
Home office: England
Int'l firms represented: Arthur's Mother, Bulldog, Corner Stone, Eden Studios, Marathon, Middle Eight, Monkon, Muggleton, Rainbow, Sally, Sapphire (all UK)
Van Der Bourg Musikverlag, see Telemusica
Vanessa Music Prod'n GmbH, see Rudolf Slezak
Vana-Music, Eichenstr 30a, D-8000 Munich 70 Tel (089) 70-74-74
Victoria, see Hans Gerg
Chr. Friedrich Vieweg, see F E C Leuckart
Vox (Ed.) Rolf Budde, see Rolf Budde
A. H. v. Vught (Musikverlage), see Mento
Waterkant-Music, see PA
Werba-Ton (Ed.), see PA
Westend Verlag, see Heinrichshofen's
Westongs (Ed.), see Rudolf Slezak
West Ton Verlag, see Otto Kuhl
Hans Wewerka (Musikverlage), Franz Josephstr 2, D-8000 Munich 40 Tel (089) 34-63-08, 39-36-88
Affiliates: A-Tempo-Verlag Wien, Cosmoton Verlag, Ed Modern, Ripa Bella
Int'l firms represented: Barton (USA), Jugoton (Yugoslavia), Modern (Switzerland, UK), Montparnasse 2000 (France), NewKeys (USA), Charlie Rich (USA), Sparta Florida group (UK)
Wiener Boheme Verlag, see UFA
Wiener Verlagsanstalt, see Thomas Sessler
Wolfgang G Winkel Musikverlag, Sonnenstr 20, D-8000 Munich 15 Tel (089) 55-41-98
Affiliates: Ed Clarino, Ed Floraton
Enno Winkler Musikedition (GEMA), Tambacherstr 4, D-1000 Berlin 46 Tel (030) 775-5004 Gen Mgr Dr Enno A Winkler
Branch: 2057 Reinbek/Hamburg, Hebbelstr 14 Tel (040) 727-9287
Int'l branch: England
Int'l firm represented: Quincy (USA)
Wintrup-Musik (GEMA), PO Box 521, D-3282 Steinheim 4 Tel (0523B) 239, 521 Dir Walter Holzbaue

Int'l reps.: UK (Gull Songs), USA (Doratio/Bleu Disque)
Paul Woitschach Radio-Musikverlag, Bregenzerstr 13a, D-1000 Berlin 15 Tel (030) 881-4280 Contact Paul Woitschach
Affiliates: Fidelio-Verlag, Musikverlag R G Gnauck, Imperator-Musikverlag, Musikverlag Rheingold, Walter Scheibe Musikverlag
Konrad Wolf Musikproduktion, Alte Dorfstr 22, D-2000 Hamburg 65 Tel (040) 605-2333 Owner & Gen Mgr Konrad Wolf
Affiliates: Discant Musik, Ed Lupocord
The Wurzbürger Musik Publ G Co (GEMA), Viehgasse 62, D-7300 Esslingen/N Tel (0711) 35-02-44 Dir Luciano Wurzbürger, Gen Mgr Jack Cunningham, Press & Pub Heinz Drossner
Int'l rep.: Italy (Alberto Avitabile)
Young Musikverlag GmbH, see Intro Gebr Meisel
Zimmerman (Musikverlag), Gaugrafenstr 19-23, D-6000 Frankfurt/Main 90 Tel (0611) 784547 Gen Mgr Majka-Maria Reis
Int'l reps.: UK (Novello), USA (C F Peters)
23 (Eds.), see Montana

Verband der Deutschen Konzertdirektionen eV, Geisbergstr 40, D-1000 Berlin 30
Verband der Norddeutschen Automaten-Gewerbes eV, Ahrensburgerstr 58, D-2000 Hamburg-Wandsbek 70 Tel (040) 68-98-85
Verband des Automaten-Gewerbes Schleswig-Holstein, Holsteinstr BB/90, Kiel
Verband Hessischer Automaten-Aufsteller, Gluckstr 7, Frankfurt/Main
Z O A (Zentralverband der Organisationen den Automaten-Alteist-Gewerbes), Emserstr 45, D-1000 Berlin 15 Tel (030) 881-1975 (Operators Ass'n)
Zentralverband der Elektrotechnischen Industrie eV, Stressemannallee 19, D-6000 Frankfurt/Main Tel (0611) 63-02 Telex (04) 11035

DESIGN & ARTWORK

Bellaphon Reccs., Riedel & Co. KG, Mainz Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046 Gen Mgr Branko Zivanovic, Sales Mgr Theo Pitzer
Cosmic News GmbH, PO Box B50227, D-5000 Cologne 80 Tel (0221) 68-25-74 Telex BB73445 Gen Mgr Rolf-Ulrich Kaiser
Branch: D-1000 Berlin 31, Sternemaedchen (Starmaiden) Media Serv GmbH, Wittelsbacherstr 18, G B S/Cross Prod'n, Rothenbaumchaussee 197, D-2000 Hamburg 13 Tel (040) 44-92-15 Telex (02) 214474
Iron, Fichtenstr 37, D-B043 Unterfoehring Tel (089) 950-3532 Gen Mgr Ingo Klingbeil
Lollipop Prod'n, Leopoldstr 42, D-8000 Munich 19 Tel (089) 39-77-95 Gen Mgr Ingo Klingbeil
Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13 Tel (040) 44-62-45, Telex 211027 Co-Pres Dr Hans & Hanna Sikorski
Sternemaedchen (Starmaiden) Media Serv GmbH, see Cosmic News
Thorofon H Koenig KG, Am Sande 7, D-3001 Mellendorf Tel (05130) 41-76 Dir Helga Koenig
Heinz Ulm-Music & Promos., Voelkstr 34, B900 Augsburg Tel (08202) 555, (0821) 51-55-55 Cable HELMMUSIC Dir Heinz Ulm

LICENSING ORGANIZATIONS, MUSIC

G E M A (Gesellschaft fuer Musikalische Auffuehrungs & Mechanische Vervielfaeltigungsrechte), Herzog-Wilhelmstr 28, D-8000 Munich 2 Tel (089) 5-59-91 Pres & Gen Mgr Prof Dr Erich Schulze, Int'l Dir Wolfgang Schueding (Mechanical & performing rights)
G V L (Gesellschaft zur Verwertung von Leistungsschutzrechten mbH), Charlotte-Niese-Str B, D-2000 Hamburg 52 Tel (040) 82-43-41, Gen Mgrs Hermann Voss, Dr Norbert Thurow

PLATING, PROCESSING & PRESSING PLANTS

Attaca Musikverlag, Dr Hammacherstr 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78
Bellaphon Reccs., Riedel & Co. KG, Mainz Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046, Gen Mgr Branko Zivanovic, Sales Mgr Theo Pitzer (Pressing only)
C B S Schallplatten GmbH, Sontraerstr 18, D-6000 Frankfurt/Main Tel (0611) 41-90-46 Dir Ursula Stumm (Pressing only)
E M I Electrola GmbH, Maarweg 149, D-5000 Cologne 41 Tel (0221) 4-90-21 Telex 08881290 Mng Dir Wilfried Jung (Pressing only)
Hamburg Schallplattenpresswerk, Werner-von-Siemensstr, D-2358 Kalltenkirchen-Industriegebiet Sud Tel (04191) 27-71 (Pressing only)
I D S (Int'l Disc Serv.), PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14 Tel (09122) 8-64-40, (0911) 63-64-08 Telex 0623987 Gen Mgr Hans-Joachim Rabe, Sales Mgr D Stecher (Pressing only)
M P S Reccs GmbH, Richthofenstr 3, D-7730 Villingen Tel (07721) 5-20-07 Pres & Gen Mgr Hans Georg Brunner-Schwer
M S Schallplatten GmbH & Co KG, Mehlbachstr 10, D-3140 Lueneburg Tel (04313) 3-31-40 (Pressing only)
Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn Tel (04106) 50-05 Cable MILIN, Telex 0212386 Gen Mgr Harald A Kirsten (Pressing only)
Pallas (Schallplattenfabrik) GmbH, Auf dem Esch 8, D-2840 Diepholz Tel (05441) 22-93, 28-12 Telex 941221, Gen Mgr Rolf Neumann, Hans Oestreicher Sr (Pressing only)
Polydor Int'l GmbH, PO Box 1409, Pödbielskstr 164, D-3000 Hannover 1 Tel (0511) 69-68-1 Telex 922807 (Pressing only)
S W B Schallplattenpresswerk Bayern GmbH, Alpenstr 29, D-8192 Griesried Tel (08171) 68-39, 6-00-51 Dirs Franz Woehrmueller, Stanislaus Zaroalek
Sonopress/Reinhard Mohn ohG, Carl Bertelsmannstr, 161, D-4830 Gutersloh Tel (05241) 831 Telex (09) 33832 Gen Mgr Uwe Swientek, Sales Mgr Heinz Kirchberg
Teldec Telefunken-Decca Schallplatten GmbH, Niednerstr 37, D-2353 Nororf/Holstein Tel (04392) 911 Telex 029610 Comm'l Op'n's Dir John F Schubach, Technical Dir Herbert Knothe (Pressing only)
Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe Tel (089) 79-42-86 Telex (05) 212035 Mng Dr Kurt Meissner
Vox Imago, Zur Muhle 2, D-5021 Grosskornsdorf Tel (02234) 20-25 Telex (08) 882308 (Pressing only)

PRINTERS & LITHOGRAPHERS

Attaca Musikverlag, Dr Hammacherstr 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78
M P S Reccs GmbH, Richthofenstr 3, D-7730 Villingen Tel (07721) 5-20-07, Pres & Gen Mgr, Hans Georg Brunner-Schwer
Melodie der Welt KG, Grosse Friedbergerstr 23/27, D-6000 Frankfurt/Main Tel (0611) 28-78-47 Cable MELODIE Gen Mgr Johann Michel

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Arbeitsgemeinschaft Musikerziehung & Musikpflege des Deutschen Musikrates, Michaelstr 4a, D-5300 Bonn-Bad Godesberg Tel (02221) 36-30-31
Automaten-Verband Baden Wuerttemberg eV, Knoedlestr 6, D-7000 Stuttgart 1 Tel (0711) 48-31-41 Gen Mgr Dieter Schittenhelm
Automaten-Verband Niedersachsen eV, Yorkstr 11, D-3000 Hannover Tel (0511) 31-30-66
Automaten-Verband Rheinland-Pfalz, 153 Kaiserstr., Karlsruhe
Bayerischer Automaten-Verband eV, Neuhauserstr 34/III, D-8000 Munich 2 Co-Pres Paul Damm, Otto Saumweber
Bundesverband der Phonographischen Wirtschaft eV, Katharinenstr 11, D-2000 Hamburg 11 Tel (040) 36-75-13
D A G V (Deutscher Automaten-Grosshandels-Verband) eV, Grosse Baeckerstr 3, D-2000 Hamburg 1 Tel (040) 36-57-45
D A V (Deutscher Automaten-Verband) eV, Kaiser-Wilhelm-Ring 6-B, Cologne Tel (0221) 23-63-44
D M U (Deutsche Musik-Union) eV, Mauerkircherstr 3, D-8000 Munich 80 Tel (089) 98-12-53 Pres Luz Helger, VP Paul Halezky (Union for Composers of Pop, Film & TV Music)
Deutsche Jazz-Foederation eV, Kleine Bockenheimerstr 12, D-6000 Frankfurt/Main Tel (0611) 85-21-53
Deutsche Mozart-Gesellschaft eV, Halderstr 12, D-8900 Augsburg Tel 51-85-88
Deutsche Orchestervereinigung eV, Charlotte-Niese-Str 8, D-2000 Hamburg 52 Tel (040) 82-55-21
Deutscher Komponisten-Verband, Bergengruenstr 28, D-1000 Berlin 38 Tel (030) 801-8065 Gen Mgr Marianne Augustin (Composers Ass'n)
Deutscher Musikrat (Sektion Bundesrepublik Deutschland im Internationalen Musikrat) eV, Michaelstr 4a, D-5300 Bonn-Bad Godesberg Tel (02221) 36-30-31
Int'l branch: France, International Music Council
Deutscher Musikverleger-Verband eV, Friedrich Wilhelm Str 31, D-5300 Bonn Tel (02221) 23-85-65 (Music Publ's Ass'n)
Deutscher Sangerbund eV, Bernhardtstr 166, D-5000 Cologne-Bayenthal Tel (0221) 38-60-01 (Choral Federation)
Deutsche Stiftung Musikleben, BAT-Haus, Esplanade 36, D-2000 Hamburg 36 Tel (040) 34-10-21
Gemeinschaft Deutscher Musikverbaende, Friedrich Wilhelm Str 31, D-5300 Bonn Tel (02221) 23-B5-65
Genossenschaft Deutsche Buehnen-Angehorigen, Feldbrunnenstr 74, D-2000 Hamburg 13 (Theater Union)
Gesamtverband Deutscher Musikfachgeschaeft eV, Friedrich Wilhelm Str 31, D-5300 Bonn Tel (02221) 23-B5-65 (German Music Trade Ass'n)
Gesellschaft fuer Musikforschung eV, Heinrich-Schutz-Allee 35, D-3500 Kassel-Wilhelmshohe Tel (0561) 300-12
Gesellschaft fuer Neue Musik eV, Appellhofplatz 1, D-5000 Cologne 1 Tel (0221) 220-23-42
I F U (International Film Union), Schloss Calmuth, Remagen, Tel B2-51
Institut fuer Neue Musik & Musikerziehung, Grafenstr 26, D-6100 Darmstadt 2 Tel 2-30-62
Internationales Musikinstitut, Nieder-Ramstaedterstr 190, D-6100 Darmstadt Tel 1-34-16
Musikalsche Jugend Deutschlands eV-Jeunesses Musicales, Hirschgartenallee 19, D-8000 Munich 19 Tel (089) 17-45-81
Musiker-Verband Hamburg, Besenbinderhof 67, D-2000 Hamburg Tel (040) 24-67-68
Neue Bachgesellschaft, Internationale Vereinigung, Rumannstr 10, D-3000 Hannover Tel (0511) 2-84-88
Branch: East Germany
Nordwestdeutscher Automaten-Verband, Sogestr 76, Ecke Wall, Bremen
Staatliches Institut fuer Musikforschung Preussischer Kulturbesitz, Stauffenbergstr 14, D-1000 Berlin 30 Tel (030) 261-1561 Dir Prof Dr Hans-Peter Reinecke, Repts Dr Dagmar Droysen, Dr Frieder Zamer
V D A I (Verband der Deutschen Automatenindustrie) eV, Aachenerstr 197-199, D-5000 Cologne 41 (Lindenthal) Tel (0221) 44-10-09 Telex (08) 881829 (Coin Machine Ind Ass'n)
V D M K (Verband Deutscher Musikerzieher & Konzertierender Kunstler), Haehnelstr 9/11, D-1000 Berlin 41 Tel (030) 851-8324 (Musicians & Music Teachers Ass'n)

International Music-Record-Tape Section

German Federal Republic (West)

Greece

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13 Tel (040) 44-62-45 Telex 211027 Co-Pres. Dr. Hans & Hanna Sikorski.
 Sonopress/Reinhard Mohn ohG, Carl Bertelsmannstr 161, D-4830 Guetersloh, Tel (05241) 831 Telex (09) 33832 Gen. Mgr. Uwe Swientek, Sales Mgr. Heinz Kirchberg.
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe, Tel (089) 79-42-86, Telex (05) 212035, Mng. Dir. Kurt Meissner.
 The Würzburger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N, Tel (0711) 35-02-44 Dir. Luciano Würzburger, Gen. Mgr. Jack Cunningham, Sales Mgr. Helga Zeger

RECORD PROMOTION

8 F C Int'l Promo. Co., PO Box 350245, D-5000 Cologne 30, Tel (0221) 50-36-47 Gen. Mgr. Günther R. Kamphausen, Mktg. Dir. Rudolf E. Kamphausen.
 Bellaphon Recs., Riedel & Co. KG, Mainz Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046 Gen. Mgr. Branko Zivanovic, Sales Mgr. Theo P. Pitzer.
 Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80 Tel (0221) 68-25-74 Telex 887-3445 Gen. Mgr. Rolf-Ulrich Kaiser.
Branch: D-1000 Berlin 31, Sternemaedchen (Starmaiden) Media Serv GmbH, Wittelsbacherstr 18.
 D & P Music Serv., Meteorstr 11, D-2200 Elmshorn Tel (04121) 6-15-32 Owner Klaus Meyer
 I D S (Int'l Disc Serv.), PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14 Tel (09122) 8-64-40, (0911) 63-64-08 Telex 0623987 Gen. Mgr. Hans-Joachim Rabe, Sales Mgr. D. Stecher
 Juke Box, Steinstr 53, D-8000 Munich 80 Tel (089) 48-79-30 Dir. Harry Fox
 Mento Music Group KG, Schanzenstr. 16, D-2000 Hamburg 6, Tel (040) 43-44-42
 Oktave Musikverlag, Adolfsstr 45, D-2000 Hamburg 76 Tel (040) 22-51-43, Telex (02) 13723.
 Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13 Tel (040) 44-62-45 Telex 211027 Co-Pres. Dr. Hans & Hanna Sikorski
 Sternemaedchen (Starmaiden) Media Serv. GmbH, see Cosmic News.
 Toger Musik GmbH, Leonrodstr 42, D-8000 Munich 19, Tel (089) 18-60-68, Owner & Gen. Mgr. Jerry Toger
 Heinz Ullm-Music & Promos., Voelkstr. 34, D-8900 Augsburg, Tel (08202) 555, (0821) 51-55-55, Cable HELMMUSIC Dir. Heinz Ullm
 The Würzburger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N, Tel (0711) 35-02-44 Dir. Luciano Würzburger, Gen. Mgr. Jack Cunningham, Sales Mgr. Helga Zeger

TAPE CUSTOM DUPLICATORS

Amplex Europa GmbH, Burgmauer 16, D-5000 Cologne 1 Tel (0221) 23-44-5B.
Home office: USA
 Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel (02131) 8-13-78
 B A S F Aktiengesellschaft /VMU, Gottlieb Daimlerstr 10, D-6800 Mannheim, Tel (0621) 4-00-81, Telex 462 621, (SEE ADVERTISEMENT)
 Bauer KG (Tonstudio), Markgroeningstr 46, D-7140 Ludwigsburg-Eglosheim Tel (07141) 3-10-9B Telex (07) 264806 Mng. Dir. Rolf Bauer
 Bellaphon Recs., Riedel & Co. KG, Mainz Landstr 87-89, D-6000 Frankfurt/Main Tel (0611) 23-08-01 Telex (04) 16046 Gen. Mgr. Branko Zivanovic, Sales Mgr. Theo P. Pitzer
Audio: Cassette.
 Cassetteon, Wallensteinstr 22, D-8192 Geretsried 2 Tel (08171) 42-40 Telex (05) 26331
Audio: Cassette.
 Eurocassette Bild & Tontraeger GmbH & Co. Produktion-KG, Mehringdamm 32-34, D-1000 Berlin 61, Tel (030) 251-0331 Telex 183369
 I T P Tonband-Produktions KG, Potsdamerstr. 5B, D-1000 Berlin 30, Tel (030) 261-1111, Gen. Mgr. Karlf. Blatz, Sales Mgr. Gottlieb Bauer-Schlichtegroll
 M C S Music & Cassette Supply GmbH, Lenzburgerstr 2, D-7890 Waldshut, Tel (07751) 32-58
Audio: 8-tr., 8-tr. quadraphonic & cassette
 Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, D-8000 Munich 15, Tel (089) 55-41-98, 59-41-00
Audio: Cassette.
 Rhenus Musikstudio Godorf (1967), Godorf, D-5000 Cologne Tel (0221) 38-01-47 Dir. Karl-Heinz Muenchow, Studio Mgr. Hugo Gneppelt, Chief Eng. Dietmar Liebich
 Dietrich Schar Schmidt Co., Studioausrustung, Gernotstr 11, D-1300 Munich Tel 30-65-46 Owner Dietrich Schar Schmidt
 Arthur Shishmanian Export-Import, Boeckmanstr 15, D-2000 Hamburg 1 Tel (040) 24-67-74
 Sonopress/Reinhard Mohn ohG, Carl Bertelsmannstr 161, D-4830 Guetersloh Tel (05241) 831 Telex (09) 33832 Gen. Mgr. Uwe Swientek, Sales Mgr. Heinz Kirchberg
 Heinz Ullm-Music & Promos., Voelkstr. 34, D-8900 Augsburg, Tel (08202) 555, (0821) 51-55-55 Cable HELMMUSIC, Dir. Heinz Ullm.
Audio: Cassette.
 W. D. Warren Co. KG, Im Steingrund 5, D-6079 Buchschlag Tel (06103) 6-10-51 Cable WAMESCO Owner William-Dirk Warren, Exec. VP Eugene Elskens, VP Sales Ted Weinreb, VP & Controller Karl Schoon
Video: 1/4" cassette, 1/2" EIAJ open reel

● supplies

CARTRIDGE & CASSETTE PARTS

Arthur Shishmanian Export-Import, Boeckmanstr 15, D-2000 Hamburg 1 Tel (040) 24-67-74

EMPTY CARTRIDGES, CASSETTES & REELS

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk Tel (02172) 301
Audio: Cassette & open reel
 Ampex Europa GmbH, Walter Kolb Str 9-11, D-6000 Frankfurt/Main, Tel (0611) 6-05-81 Telex (04) 13774.
Audio: 8-tr., cassette.
 3 M Deutschland GmbH, PO Box 643, Carl Schurz Str 1, D-4040 Neuss Tel (02101) 141 Telex (08) 517511
Audio: Cassette
 Eurotape, PO Box 233, D-2408 Timmendorfer Strand Tel (04503) 38-49
Audio: 8-tr., cassette
 Galaxy, see Toka
 Grundig AG, Kurgartenstr. 37, D-8510 Fuerth/Bayern Tel (0911) 70-31 Telex (06) 23431
Audio: Cassette
 Magnavox Tontraeger Produktions GmbH, Juliusstr 10/11, D-1000 Berlin 44 Tel (030) 684-4028 Telex (01) 83845
Audio: Cassette
 Philips GmbH, PO Box 101420, Moenckebergstr 7, D-2000 Hamburg 1 Tel (040) 3-29-71, Telex (02) 161587
Audio: Cassette
 Toka Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten Tel (07745) 75-08 Gen. Mgr. Peter K. Wirz
Audio: Cassette
Brand names: Toka, Galaxy

ENVELOPES & MAILERS

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe Tel (089) 79-42-86 Telex (05) 212035, Mng. Dir. Kurt Meissner.
 The Würzburger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N, Tel (0711) 35-02-44 Dir. Luciano Würzburger, Gen. Mgr. Jack Cunningham, Sales Mgr. Helga Zeger

JACKETS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel (02131) 8-13-78
 Sonopress/Reinhard Mohn ohG, Carl Bertelsmannstr 161, D-4830 Guetersloh Tel (05241) 831 Telex 09 33832 Gen. Mgr. Uwe Swientek, Sales Mgr. Heinz Kirchberg
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe Tel (089) 79-42-86 Telex (05) 212035, Mng. Dir. Kurt Meissner.
 The Würzburger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N, Tel (0711) 35-02-44 Dir. Luciano Würzburger, Gen. Mgr. Jack Cunningham, Sales Mgr. Helga Zeger

LABELS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78
 Arthur Shishmanian Export-Import, Boeckmanstr 15, D-2000 Hamburg 1, Tel (040) 24-67-74
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe Tel (089) 79-42-86 Telex (05) 212035, Mng. Dir. Kurt Meissner.
 Heinz Ullm-Music & Promos., Voelkstr. 34, D-8900 Augsburg, Tel (08202) 555, (0821) 51-55-55, Cable HELMMUSIC, Dir. Heinz Ullm
 The Würzburger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N, Tel (0711) 35-02-44 Dir. Luciano Würzburger, Gen. Mgr. Jack Cunningham, Sales Mgr. Helga Zeger

POLYETHYLENE BAGS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort Tel (02131) 8-13-78
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr 16, D-8023 Pullach-Grosshesselohe Tel (089) 79-42-86 Telex (05) 212035, Mng. Dir. Kurt Meissner.

PROFESSIONAL TAPE SUPPLIES

Teac Tonband-Anlagen-Vertriebs GmbH, Egerstr 2, D-6200 Wiesbaden-Erbenheim
Audio: Head demagnetizers & bulk erasers.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk Tel (02172) 301
Audio: Cassette
Video: 1/2" cassette
Brand name: Agfa, Agfa Stereochrom
 Ampex Europa, Walter Kolb Str 9/11, D-6000 Frankfurt/Main Tel (0611) 6-05-81
Audio: 8-tr. & cassette
 B A S F AG, Carl-Boschstr. 3B, D-6700 Ludwigshafen/Rhein Tel (0621) 60-86-43
Audio: 8-tr. cassette & open reel. (SEE ADVERTISEMENT)
 Biton-Produktion, Krautgartenweg 3, D-6000 Frankfurt/Main 50 Tel (0611) 57-06-78/49-83
Audio: Cassette
 Cassetteon, Wallensteinstr 22, D-8192 Geretsried 2 Tel (08171) 60840 Telex (05) 26331
 Eurocassette, Mehringdamm 32-34, D-1000 Berlin 61 Tel (030) 251-0331 Telex 183369
Audio: 8-tr. cassette
Brand name: EC (Eurocassette)
 Galaxy, see Toka
 M C S Music & Cassette Supply GmbH, Lenzburgerstr 2, D-7890 Waldshut
Audio: 8-tr. & cassette
 Memorex, see W D Warren
 Orchestrola GmbH, PO Box 186, D-2840 Drepholz 1 Tel (05441) 22-93, 2B-12 Telex (09) 41221
Audio: Cassette

Pyral Deutschland GmbH, Mueller Breslaustr. 26, D-4300 Essen Tel 77-48-5B Telex B57401 (Blank only)
Home office: France
 Dietrich Schar Schmidt Co., Studioausrustung, Gernotstr 11, D-1300 Munich, Tel 30-65-46 Owner Dietrich Schar Schmidt
 Arthur Shishmanian Export-Import, Boeckmanstr 15, D-2000 Hamburg 1, Tel (040) 24-67-74 (Blank only)
 Sony, see W D Warren.
 Taunus Ton Technik, Steinmuehstr 26, D-6380 Bad Homburg-Obererlenbach Tel (06172) 4-10-14 Telex (04) 15959
Audio: Cassette
 Toka Kunststoffe GmbH, PO Box 43, Schwarzwaldstr. 19, D-7893 Jestetten Tel (07745) 75-08 Gen. Mgr. Peter K. Wirz
Audio: Cassette
Brand names: Galaxy, Toka.
 W D Warren Co. KG, Im Steingrund 5, D-6079 Buchschlag Tel (06103) 6-10-51 Cable WAMESCO Owner William-Dirk Warren, Exec. VP E. Elskens, VP Sales Ted Weinreb, VP & Controller Karl Schoon
Video: 1/4" cassette, 1/2" EIAJ open reel
Brand names: Memorex, Sony.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk Tel (02172) 301
Audio: Calibration tapes, cutter sets
 Ampex Europa, Walter-Kolbstr 9/11, D-6000 Frankfurt/Main Tel (0611) 6-05-81
Audio: Complete professional audio tape duplicators, mixers, etc.
 Avis-Asona KG, Stollbergstr 7, D-8000 Munich 22 Tel (089) 22-50-57 Cable ASONA Telex (05) 22084 Dir & Gen. Mgr. Alf Kuerzeder
Audio: 8-tr. & cassette duplicating equip., winding & labeling machines
Brand name: Asona (SEE ADVERTISEMENT)
 Eberhard Vollmer, Schillerstr 7, Plochingen/N Tel (07153) 2-10-04 Cable VOLLMERWERK, Gen. Mgr. & Eng. Eberhard Vollmer, Sales Mgr., Ms. I. Marcon.

● accessories manufacturers

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk Tel (02172) 301
Product: Head cleaners, leader & splicing tape.
 D Kretz (Automaten-Serv.), Sofienstr 179, D-7500 Karlsruhe 1 Tel (0721) 55-56-60, 59-07-20, Pres. Diethelm Kretz, Sales Mgr. Gertrud Drost.
Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, needles.
 Schweizer Design Eurosale GmbH, Koenigsweg 3, D-4973 Vlotho Tel (05733) 50-41 Telex 971217 Mng. Dirs G. Deja, Dr. M. Gaier, Sales Mgr. Randolph Kemps.
Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.
 Teac Tonband-Anlagen-Vertriebs GmbH, Egerstr 2, D-6200 Wiesbaden-Erbenheim
Product: Head cleaners & demagnetizers
 W D Warren Co. KG, Im Steingrund 5, D-6079 Buchschlag Tel (06103) 6-10-51 Cable WAMESCO Owner William-Dirk Warren, Exec. VP Eugene Elskens, VP Sales Ted Weinreb, VP & Controller Karl Schoon.
Product: Tape carrying & storage cases, needles

● store fixtures & merchandising aids manufacturers

D Kretz (Automaten-Serv.), Sofienstr 179, D-7500 Karlsruhe 1 Tel (0721) 55-56-60, 59-07-20, Pres. Diethelm Kretz, Sales Mgr. Gertrud Drost
Product: Display racks
 Schweizer Design Eurosale GmbH, Koenigsweg 3, D-4973 Vlotho Tel (05733) 50-41, Telex 971217, Mng. Dirs G. Deja, Dr. M. Geier, Int'l Sales Mgr. Randolph Kemps
Product: Browser boxes, display racks
 W D Warren Co. KG, Im Steingrund 5, D-6079 Buchschlag Tel (06103) 6-10-51 Cable WAMESCO Owner William-Dirk Warren, Exec. VP Eugene Elskens, VP Sales Ted Weinreb, VP & Controller Karl Schoon.
Product: Display racks

GREECE

Population: 8,960,000
 Rate of exchange: \$1 (US) = 36 50 drachmas
 Per capita income: \$2,200
 Holidays: January 1, Epiphany, Carnival Monday, March 25 (National Day), Easter Monday, May 1, August 15 (Assumption), October 28 (Oh Day), December 25, 26.

RECORDS:

Records imported: 1975—\$359,886, 1974—\$264,087
 Records exported: 1975—\$1,145,978, 1974—\$608,595
Stereo sales: 100% of LPs
Average retail price per record: LP's—\$6.00-\$6.50, singles—\$1.30
Type of distribution: Manufacturer-to-retailer predominates.
Type of promotion: The leading record companies buy time on the two radio networks to promote their new releases.

Artists promote their new releases through free TV appearances. Only the weekly magazines have some, but not satisfactory, coverage of the pop scene, devoting one or two pages to it. "Epikera," "Fantazio" and "Pantheon" are the most important. Disk jockeys on both networks also promote records. "Pop Club" is the most popular disk show. The Greek Song Festival held every September is also a very important media for promoting new songs and artists.

TAPE:

Market: The cassette market is growing, while 8-tr sales are declining. Most pre-recorded cassettes are bought for automobile playback equipment. Blank cassettes are bought for home models, since most consumers prefer to record their own choice of music. Pre-recorded open reel has never been marketed, owners of open-reel equipment also preferring to record their own selections in music. There is no market for video tape.

Pre-recorded taped imported: 1975—\$35,717, 1974—\$46,056

Pre-recorded tape exported: 1975—\$2,361,602, 1974—\$827,277

Average retail price per tape: 8-tr—\$5.70, cassette—\$5.40

RADIO STATIONS:

No. of government 22, No. of AM 22, No. of FM 3
Comments: 70% of the programs are recorded music, nowadays more programs are broadcasting live music. Other programs are news reports, speeches, plays, etc. There are two networks ERT (Greek Radio and Television) and YENED (Armed Forces Information Service). Three ERT stations broadcast simultaneously on AM and FM and are heard nationwide.

TELEVISION STATIONS:

No. of channels 2 government, 0% color
Comments: Programs include Greek, British and US serials, cartoons, talk shows, quiz shows, sports, special features and news reports.

● record & tape manufacturers / distributors / importers

Angel, see EMI
 Apollon, see Spiros Piperakis
 Archiv, see Phonogram
 Astron, see Spiros Piperakis
 Athenee, see Plomaritis
 Boem, see Spiros Piperakis
 Calypso, see Music Box
 CBS Recs of Greece SA, PO Box 2533, 19 Syngrov Ave., Makriyanni, Athens 403 Tel (021) 922-3618 Cable COLRECORD Telex (21) 6220 Reg'l Dir Simon Schmidt, Mktg Reg'l Dir A M Feinberg, A&R Tassos Phalreas, Int'l A&R Stellos Ellinades
Labels: (Owned) CBS, Epic, (licensed) A&M, ABC, Ashire, Vanguard (all USA)
Int'l reps.: Worldwide (CBS)

Capitol, see Columbia-EMI & EMI
 Columbia-EMI Greece SA (IFPI), PO Box 287, Central Sta., 127 Heraclou St., Rizopolis, Athens Tel (021) 256-429 Cable EMIRECORD Telex 214192 Mng Dir Alan C Boxer, Sales Dir J G Deacon, Finance & Admin Mgr D Gaetanakis, Export Mgr J Primikyris, Studio Mgr N Canellopoulos (Distributed by EMI)
Labels: (Owned) Capitol, Columbia, EMI, HMV, Harvest, Odeon Parlophone, Pathe, Regal, (licensed) Apple (UK), Arista (USA), Baidaphon (Lebanon), Carophon (Lebanon), Casablanca (UK), Chrysalis (UK), Island (UK), Motown (USA), Oyster (UK), Rocket (UK), Soutelhub (Egypt), Soutelphan (Egypt), Virgin (UK), Voix du Liban (Lebanon), Voix de l'Orient (Lebanon), (distributed—not licensed) Dunaphon (Lebanon), El Fen (Tunisia), IMA (Libya), Koutoubiaphone (Morocco), Neleritti (Egypt), Sono Cairo (Egypt), Sout Al Hayat (Egypt), Sout Al Rabea (Libya)
Int'l reps.: Cyprus (Electroacoustic Supply), Netherlands (Pastor), UK (Continental), USA (Peters Int'l), worldwide (EMI)

Control, see Panivar & Spiros Piperakis
 Coronnet, see Panivar & Spiros Piperakis
 D G, see Phonogram
 Dionysos, see General
 Do-Re, see Spiros Piperakis
 EMI, see Columbia-EMI & EMI
 Echo Ltd., 2 Korae, Athens 132 Tel (021) 323-4774 (Distributor/Importer/Exporter)
 EMI (EMI-Lambropoulos Bros Ltd) (IFPI), 26 Praxitelous, Athens 124 Tel (021) 323-1402, 3226-411 Cable EMILAMBRO, Telex 214071 Mng Dir Basil Et Toumbakaris
Labels: (Licensed domestic) Angel, Capitol, Columbia, EMI, HMV, Harvest, Pathe, Regal, (licensed foreign) Apple (UK), Arista (USA), Bronze (UK), CBS-Sugar (Italy), Casablanca (USA), Chrysalis (UK), DJM (UK), Island (UK), MAM (UK), MFP (UK), Magnet (UK), Motors (France), Motown (USA), Oyster (UK), PDU (Italy), RAK (UK), Rocket (UK), Virgin (UK)

Epic, see CBS
 Fidelity, see Phonogram
 Fontana, see Phonogram
 Galaxy, see General
 General Publ'g Co SA (IFPI), 11 Kriezotou St., Athens 134 Tel: (021) 616-716, 633-603, 615-529 Cable LYRAHELLAS
Branch: Thessaloniki, 64 M Alexandrou Tel (031) 277-306
Labels: (Owned) Dionysos, Lyra, Notos, Zodiac, (distributed) Galaxy, Minerva, Polytron, (licensed) Atlantic (USA), Atco (USA), Elektra (USA), Erato (France), MCA (USA), Reprise (USA), United Artists (USA), Vedette (Italy), Vogue (France), Warner Bros. (USA).

Int'l reps.: Australia (Politis), Canada (Peters Int'l), Cyprus (Garabet Indirjangan), Italy (Vedette), Japan (Victor), USA (Peters Int'l)
 Greka, see Spiros Piperakis
 H M V, see Columbia-EMI & EMI
 Harvest, see Columbia-EMI & EMI
 Heliodor, see Phonogram
 Lakis Kleopas Prod'ns, 10 Salaminos St., Thessaloniki Tel (31) 516-493 Pres & Gen Mgr Lakis Kleopas, Sales Mgr George Kleopas, Artistic Mgr Lefty Kongalides
 Kyzklades, 33 Veranzerou St., Athens
 Kyklos Recs., 3 Karageorgi Servias, Athens 126, Tel (021) 232-312 (Distributor/Importer/Exporter)
 Lucky, see Plomaritis
 Lyra, see General
 M G M, see Phonogram
 Margophone, see Minos Matsas
 Minos Matsas & Son Co Ltd (IFPI), 5 Hanlaou Trikoupi St., Athens 142 Tel (021) 601-611, 608-806 Cable MINOSMAR Mng Dir Makis Matsas, Sales Mgr B Mihalidis, Int'l Dept Mgr Mikis Korinthos
Labels: (Owned) Margophone, Minos, Standard, (licensed) Disc AZ (France), Barclay (France), H&L (USA), RCA (USA), Riviera (France)
Int'l reps.: Cyprus (CBS in Israel), Israel (CBS), Netherlands (Dureco), Scandinavia (Barclay), Spain (Columbia), USA (Peters Int'l)
 Melody, see Plomaritis & Spiros Piperakis
 Mercury, see Phonogram
 Minerva, see General
 Minos, see Minos Matsas
 Monitor, see Panivar & Spiros Piperakis
 Music-Box Martin Th Gesar (IFPI), 2 Nikis, Athens 126 Tel (021) 322-1574, 323-5391 Cable THOMS Dir Martin Th Gesar
Labels: (Owned) Calypso, Music-Box, Pan-Vox, (licensed) Artists of America (USA), BBC (UK), Brunswick (USA), Dakar (USA), Decca (UK), Disneyland (USA), Dunum (Italy), Fantasy (USA), Galaxy (USA), Hispavox (Spain), London (USA) Polar (Sweden), Prestige (USA), Pye (UK), RKM (Belgium), Ricordi (Italy), Vista (USA)
Int'l reps.: Australia (Caras Emporium, Newton Music House), Canada (Peters), UK (KEAM Automatics, Andreas Patalis), USA (Int'l Book & Rec Dist., Oscar Papanastasiou)
 Notos, see General
 Odeon, see Columbia-EMI
 Olympic, see Phonogram
 Panivar Recs., 18 Pireos St., Athens Tel (021) 535-867 (Distributed by Spiros Piperakis)
Labels: (Owned) Control, Coronnet, Monitor, Panivar, Revans, Venteta, (represented) Hellas (Canada), Nina (USA), Polydisc (USA)
Int'l reps.: Canada (PIT), USA (Nick Tsepens)
 Pan-Vox, see Music-Box
 Parlophone, see Columbia-EMI
 Pathe, see Columbia-EMI & EMI
 Philips, see Phonogram
 Phonogram SA (IFPI), 296 Messoghion Ave., Cholongos, Athens Tel (021) 672-5693/7 Telex 6124 Mng Dir & Gen Mgr Nicolas Antipapas, Sales Mgr John Socratides, Foreign Repertoire Prod Mgr John Petridis, PR Mgr Jacques Menahem
Branch: Salonica, 15 Prox. Koromila, Tel (031) 267-121 Mgr C Nikitas
Labels: (Owned) Archiv, DG, Fidelity, Fontana, Heliodor, MGM, Mercury, Olympic, Philips, Polydor, Vertigo, Verve, WWA, (licensed) Buddha (USA), Bus Stop (UK), Cadet (USA), Charisma (UK), Checker (UK), Chelsea (USA), Chess (USA), De-Lite (USA), Fresh Air (UK), GM (UK), GTO (UK), Janus (USA), Jet (UK) Kama Sutra (USA), King (USA), Manicore (UK), Mooncrest (UK), RSO (UK), Ring-O (UK), Scepter (USA), Spring (USA), State (UK), Track (UK), 20th Century (USA), Want (USA)
Int'l reps.: Cyprus (CBS), USA (Peters Int'l), worldwide (Phonogram)
 Spiros Piperakis, 59 Miaouli St., Moscato-Athens 59 Tel (021) 481-5508
Labels: (Owned) Greka, (distributed) Apollon, Astron, Boem, Control, Coronnet, Do-Re, Melody, Monitor, Panivar, Revans, Venteta
 Plomaritis Prod'ns, 3rd September St 13, Athens Tel (031) 821-3918, 527-472 Cable MELODY Pres Anthony Plomaritis, Gen Mgr Georges Plomaritis, Sales Mgr Aristeo Drilli Local branch: Melody-Athenee Cassette Rec'gs, 13 Eptanissou Cable RECORDS
Labels: (Owned) Athenee, Lucky, Melody, Popular (licensed) Pop (Egypt), (distributed—not licensed) Caras (Australia), Combo (Italy), Cora (Italy) Festival (France), GTA (Italy), Oversea (Switzerland), PIJ (USA), Styl (Belgium)
Int'l reps.: Australia (Caras), Canada (Christofer Papas), Egypt (Mickie Yacoumopoulos), Germany (Oversea), Libya (Arise Plomaritis), Switzerland (Oversea), USA (Dino Joannidis)
 Polydor, see Phonogram
 Polyphon, 3rd September St 2, Athens Tel (021) 538-790
 Polytron, see General
 Popular, see Plomaritis
 Regal, see Columbia-EMI & EMI
 Revans, see Panivar & Spiros Piperakis
 Standard, see Minos Matsas
 Venteta, see Panivar & Spiros Piperakis
 Vertigo, see Phonogram
 Verve, see Phonogram
 W W A, see Phonogram
 Zodiac, see General

(Australia), Francis-Day (France), Francis Day & Hunter (UK), B Feldman (UK), KPM (UK), Claude Pascal (France) Pathe Marconi (France), Robbins (UK), Toshiba (Japan), La Voce del Padrone (Italy)
 Blackwood Music Publ'g in Greece, PO Box 2533, 19 Syngrov Ave., Makriyanni, Athens 403 Tel (021) 922-3618 Cable COLRECORD Telex (21) 6220 Reg'l Dir Simon Schmidt
Int'l reps.: USA (Rondori), worldwide (April, Blackwood)
 Cora (Ed.), 59 Miaouli St., Moscato-Athens 59 Tel (021) 481-5508
 General Publ'g Co Ltd., 11 Kriezotou St., Athens 134 Tel (021) 616-716, 633-603, 615-529 Cable LYRAHELLAS
Affiliate: Icaros Publ'g Co.
 Grecophon (Eds Musicales), 3 Karageorgi Servias St., Athens 126 Tel (021) 322-5921 Dir. Marika Gesar
Int'l firms represented: April (USA), Blackwood (USA), Walt Disney (USA), Valentine (UK)
 Icaros Publ'g Co., see General
 International Publ'ns, see Select
 Intersong Hellas Ltd., 296 Messoghion Ave., Cholongos, Athens 142 Tel (021) 672-5693/7 Cable PHONOGRAM Telex 216124 Mng Dir. Nicolas Antipapas, Gen Mgr Costas Fassolas
Int'l firms represented: ATV (UK), Abigail (USA), Alamenta (USA), Andustin (USA), Argus (UK), Roy Ayers (UK), Barmour (USA), Barn (UK), Berna (USA), Black Bud (UK), Breeze (UK), Brightwater (USA), Brown Sound (USA), Bushka (UK), CAM (USA), CTA (UK), Canopy (USA), Carlin (worldwide), Causho (UK), Chappell (worldwide), Charlotte (UK), Allan Clarke's (UK), Bob Cor (UK), Cried (USA), Mike Curb (UK), Dament (USA), Davray (UK), Eumir Deodato (USA), Diagonal (USA), Dog Soldier (USA), Doraflo/Bleu Disque (USA), Dynatone (USA), Elbomo (USA), Elvis (USA), Every Little Tune (USA), Fairfield (USA), Fantasia (France), Wess Farrell (USA), Fast Western (USA), Fescue (UK), Four Knights (USA), Fuse (UK), Golo (USA), Good Morning (UK), Gnosnos (USA), Grass Roots (UK), Hands Together (UK), Harlan (UK), Hazy (UK), Hinky Dink (UK), I Am I in It (UK) Ila (USA), Island (UK), Jadar (USA), Jimpire (UK), Tom Johnston (USA), Josley (UK), KasKat (USA), Kenya (USA), Kingsley Sound (UK), Laurel Canyon (USA), Little Dickens (USA), Jeff Lynne (UK), Edward B Marks (USA), Martin-Coulter (UK), McCartney (UK), McFleet (USA), Mews (UK), Midland (USA), Midsong (USA), Joni Mitchell (USA), Mobbetta (UK), Artie Mogull (USA), David Mook (USA), Montunes (UK), Mooncrest (UK), Mourbar (USA), Mountain (UK), Nineteen Eighty-Five (USA), Northern Songs (UK), Omaha (UK), Open End (USA), Oyster (USA), Pants Down (USA), Peterman (UK), Pickwick Int'l (USA), Piedmont (USA), Pocket Full of Tunes (USA), Propane (UK), RSO (UK), Rare Bird (UK), Peter Rice (UK), Rising Sun (UK), Rockhopper (USA), Rockmere (UK), Rodra (USA), Steve Rowland (UK), Ryan (UK), Sam Songs (UK), Scorpio (UK), Siqumb (USA), Sky Forest (USA), Sugartown (UK), TH (USA), Talmont (USA) Tan Soul (USA) Third Story (USA), Tito (UK), Tomeza (UK), Tuff (UK), Wednesday Morning (USA), White Heaven (USA), R P Winkelman Tunes (USA), Yellow Dog (USA), Frank Zappa (USA)
Int'l rep.: Worldwide (Intersong)
 Minos Matsas & Son Co Ltd., 5 Hanlaou Trikoupi, Athens 142 Tel (021) 601-611 Cable MINOSMAR Mng & Gen Dir Makis Matsas, Sales Mgr B Mihalidis
 Melody Publ'g, see Select
 Ivan Mogull Music Assocs., c/o AEPI, 14 Delighanni St., Athens 148 Mng Dir Constantin Macris
 Select Publ'rs 13 Eptanissou Kypseli, Athens Tel (031) 821-3920 Gen Mgr G P Lucky
Int'l branches: Canada, England, France, Italy, Switzerland, USA
Affiliates: International Publ'ns, Melody Publ'g
Int'l firms represented: Ariston (Italy), Constantinidis (Egypt), Cora (Italy), Curci (Italy), El Fan (Egypt), Haddad (Lebanon), King (Japan), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Perou (France), G Ricordi (Italy), Ri-Fi (Italy)
Int'l reps.: Australia (Caras), Canada (Christofer Papas, Parthenon Cassettes), France (Perou), Italy (Cora), South Africa (Galio), USA (Dinos Constantinou, Dino Joannidis, Petropoulos)

● services
ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
 Association of Greek Composers, 3B Mitropoleos St., Athens
 E I P T (Ethnikon Idyha Radiophonias-Tileoraseos—Hellenic Nat'l Radio-TV), 16 Mourouzi St., Athens 138 Tel 724-811 Cable RADIOSTATHENS Telex 216066
 Federation of Musical Assns of Greece, 3 Averoff St., Athens
 Jazz & Pop Club, Thessaloniki
 National Committee of the International Music Council, 3B Mitropoleos St., Athens Tel 223-302
 National Section of the International Society for Contemporary Music, 5 Rue Eptanissou, Athens 801
 Panhellenic Musical Society, 24 Halkokondyli St., Athens
 Union of Greek Musicians, 3B Mitropoleos St., Athens
LICENSING ORGANIZATION, MUSIC
 A E P I (Societe Hellenique pour la Protection de la Propriete Intellectuelle SA), 14 Delighanni St., Athens 148 Tel (021) 821-3917, 822-8006 Mng Dir Constantin Macris
DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER
 Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclou St., Rizopolis, Athens Tel (021) 256-429

● music publishers
 Arion Greek Music Co Ltd., PO Box 287, Central Sta., 127 Heraclou St., Rizopolis, Athens Tel (021) 258-170 Cable EMIRECORD Telex (21) 4192 Gen Mgr B Toumbakaris
Int'l firms represented: Ardmore & Beechwood (Belgium), Arvee (USA), Beechwood (USA), Castle

International Music-Record-Tape Section

Greece

Cable: EMIRECORD Telex 214192 Mng. Dir. Alan C. Boxer; Sales Dir.: J.G. Deacon, Technical Mgr.: B. Philopoulos.

RECORD PROMOTION

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel. (021) 256-429. Cable: EMIRECORD. Telex 214192 Mng. Dir. Alan C. Boxer; Sales Dir.: J.G. Deacon, Technical Mgr.: B. Philopoulos.

Lakis Kleopas Prod'ns, 10 Salaminoi St., Thessaloniki, Tel. (31) 516-493. Pres. & Gen. Mgr.: Lakis Kleopas, Sales Mgr.: George Kleopas; Artistic Mgr.: Lefty Kongalides.

TAPE CUSTOM DUPLICATOR

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel. (021) 256-429. Cable: EMIRECORD. Telex 214192 Mng. Dir. Alan C. Boxer, Sales Dir.: J.G. Deacon, Technical Mgr.: B. Philopoulos. Audio: 8-tr., cassette.

● supplies

CARTRIDGE & CASSETTE PARTS

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel. (021) 251-441/149. Cable: INTERSONIC. Telex 214312 Mng. Dir. Costas Vlassopoulos, Import & Export Mgr. A. Primikyris. Chief product: All 8-tr. & cassette parts.

EMPTY CARTRIDGES, CASSETTES & REELS

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel. (021) 251-441/149. Cable: INTERSONIC. Telex 214312 Mng. Dir. Costas Vlassopoulos, Import & Export Mgr. A. Primikyris. Audio: 8-tr. & cassette. Brand name: Intersonic.

JACKETS & SLEEVES LABELS

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel. (021) 256-429. Cable: EMIRECORD. Telex 214192 Mng. Dir. Alan C. Boxer. Sales Dir.: J.G. Deacon, Technical Mgr.: B. Philopoulos.

TAPE, BLANK LOADED

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel. (021) 256-429. Cable: EMIRECORD. Telex 214192 Mng. Dir. Alan C. Boxer, Sales Dir.: J.G. Deacon, Technical Mgr.: B. Philopoulos. Audio: 8-tr. & cassette.

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel. (021) 251-441/149. Cable: INTERSONIC. Telex 214312 Mng. Dir. Costas Vlassopoulos, Import & Export Mgr. A. Primikyris. Audio: 8-tr. & cassette. Brand name: Intersonic.

● accessories manufacturers

Spiros Piperakis, 59 Miaouli St., Moscato-Athens 59. Tel. (021) 481-5508. Product: 45 rpm adaptors.

Plomantis Prod'ns, 3rd September 13, Athens. Tel. (031) 527-472, 8213-918. Cable: MELODY. Pres. Anthony Plomantis, Gen. Mgr. Georges Plomantis, Sales Mgr. Aristeia Drilli.

Product: Carrying & storage cases. Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel. (021) 251-441/149. Cable: INTERSONIC. Telex 214312 Mng. Dir. Costas Vlassopoulos, Import & Export Mgr. A. Primikyris. Product: 45 rpm adaptors.

GUATEMALA

Population: 5,540,000. Rate of exchange: \$1 (US) = 1 quetzal. Per capita income: \$370.

Holidays: January 1, May 1 (Labor Day), June 30 (Army Day), July 4 (Bank Holiday), July 15, August 15, September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), November 1, December 8, December 24, 25.

Records, record blanks & pre-recorded media imported from USA: 1975—\$70,324, 1974—\$54,003.

● record & tape manufacturers / distributors / importers

Casa Avelar—Grabadora Tikal, 18 Calle 3-59 & 6-61, Zone 1, Guatemala City. Tel. 80-243, 28-545, 81-465. Gen. Mgr. Salvador Avelar Guerra, Sales Mgr. Jose Luis Martinez. Labels: (Owned) Leo, Tikal, Xelaju. (Licensed) Musimex (USA). Int'l reprints: Mexico (Rex), USA (Discolando).

Dicesa (Discos Centroamericanos SA), Ed. Schafer 302, 4a Ave. 12-07, Zone 1, Guatemala City. Tel. 21-987. Home office: El Salvador.

Labels: (Owned) Dicesa. (Licensed) Alston (USA), Ansonia (USA), Ariola (Spain), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Camden (worldwide), Copacabana (Brazil), CountrySide (USA), Dawn (UK), DiscRoot (USA), Disneyland (USA), Elektra (USA), Embryo (USA), Gas (Mexico), Little David (USA), Midland (USA), Movieplay (Spain), Nashville (UK), Nonesuch (USA), Novola (Spain), Pye (UK), RCA (worldwide), Raccoon (USA), Red Seal (worldwide), Repnise (USA), Rolling Stones (USA), Soul (USA), Warner Bros (USA), Zahro (Spain).

Dideca (Discos de Centroamerica), 12 Calle 3-27, Zone 1, Guatemala City. Tel. 29-602, 20-442, 84-976. Pres. Roberto Galvez Gutierrez, Admin. Mgr. Juan Jose Pezzarossi, Gen. Mgr. Byron Galvez Thompson. Labels: (Owned) Dideca. (Licensed) ABC group (USA), A&M (USA), ARV (USA), Bego (USA), Bronze (UK), Buddha (USA), Capitol (USA), Caracol (Chile), Discos & Cartuchos (Mexico), EMI group (UK), EMI-Capitol (Mexico), Falcon (USA), Foca (Venezuela), GTO (UK), Gamma (Mexico), Hispavox (Spain), Island (UK), Kama Sutra (USA), MGM (USA), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA), Zeida (Colombia).

Int'l reprints: Mexico (Discos & Cartuchos), Venezuela (Suramericana).

Dila (Discos Latinoamericanos SA), Av. de las Americas 14-15, Zone 14, Guatemala City. Pres. Augusto Diaz Duran.

Discos Centroamericanos SA, see Dicesa. Discos de Centroamerica, see Dideca. Discos Latinoamericanos SA, see Dila.

Distribuidora Guatemalteca de Discos SA, Ed. Herrera, 2nd fl., 12 Calle 4-53, Zone 1, Guatemala City. Tel. 84-975. Home office: Costa Rica, Indica.

Labels: (Owned) Indica. (Licensed) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Monument (USA), Music Hall (Argentina), Onix (Ecuador), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA), Venezuela.

Indica, see Distribuidora Guatemalteca.

Leo, see Casa Avelar. Musical, M. R. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala City. Tel. 29-645. Owner & Mgr. M.R. Wunderlich, Sales Mgr. Guillermo T. Gonzalez. (Importer).

Tikal, see Casa Avelar. Xelaju, see Casa Avelar.

● music publisher

Dimasi, 12 Calle 3-27, Zona 1, Guatemala City. Tel. 20-442, 29-602, 84-976, 24-792. Pres. & Gen. Mgr. Byron Galvez Thompson.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala City. Tel. 84-921/251. Pres. Alfonso Sierra Acte, Gen. Mgr. Carlos Munoz Samayoa, Sec'y. Eduardo Sanchez Coutino.

Asociacion "Alejandro Von Humboldt," 10 Calle 1-52, Zone 1, Guatemala City.

Circulo Pro-Musica Viva, 36 Av. 1-39, Zone 7, Guatemala City.

Consejo Nacional de Musica de Guatemala, 3a Av. 4-61, Zone 1, Guatemala City.

Sociedad Filarmónica de Guatemala, Conservatorio Nacional de Musica & Artes Escenicar, 3a & 5a Calle, Zone 1, Guatemala City.

DESIGN & ARTWORK PRINTER & LITHOGRAPHER PLATING, PROCESSING & PRESSING PLANT

Discos de Centroamerica SA, 12 Calle 3-27, Zone 1, Guatemala City. Tel. 20-442, 29-607, 84-976. Cable: DIDECA. Pres. Roberto Galvez Gutierrez, Gen. Mgr. Byron Galvez Thompson, Sales Mgr. Juan Jose Pezzarossi.

TAPE CUSTOM DUPLICATOR

Discos de Centroamerica SA, 12 Calle 3-27, Zone 1, Guatemala City. Tel. 20-442, 29-607, 84-976. Cable: DIDECA. Pres. Roberto Galvez Gutierrez, Gen. Mgr. Byron Galvez Thompson, Sales Mgr. Juan Jose Pezzarossi. Audio: Cassette.

HONG KONG

Population: 4,250,000. Rate of exchange: \$1 (US) = 4.93 Hong Kong dollars. Per capita income: \$1300.

Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christmas holidays.

Records, record blanks & pre-recorded media imported from USA: 1975—\$472,169, 1974—\$506,787. Records exported to USA: 1975—15,618 units, \$16,930, 1974—2,397 units, \$3,309.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Amo Rec. Corp. (IFPI), PO Box 5170, Tsim Sha Tsui Sta., 68 Waterloo Rd., Flat A-1, Kowloon. Tel. (3) 039847. Gen. Mgr. Paul Leung.

Angel, see EMI.

Archiv, see Polydor.

Argo, see Decca.

Beltona, see Decca.

Capitol, see EMI.

Columbia, see EMI.

Cosdel (Hong Kong) Ltd., PO Box 2567, 924-926 Star House, 3 Salisbury Rd., Kowloon. Tel. (3) 665231/4.

Cable HKCOLTEK, Mng. Dirs. Kenneth L. Cole, T.K. Whang, Mgr. & Dir. Robert Wong.

Reg'l branches: Malaysia, Singapore. Labels: (Represented) Asylum (USA), Atco (USA), Atlantic (USA), Camden (USA), Durium (Italy), Elektra (USA), Ember (UK), Grunt (USA), Manticore (UK), Nonesuch (USA), Pickwick (USA), RCA group (USA), Ranwood (USA), Reprise (USA), Rolling Stones (USA), Virgin (UK), Vogue (France), WEA group (USA), Warner Bros. (USA).

Crown Rec. Co. (IFPI), 34A Kennedy Rd., 7th fl., Hong Kong. Tel. (5) 237845. Mng. Dir. Lau Tung.

Labels: (Owned) Crown, Eagle, Golden Coin D.G., see Polydor.

Decca Orient (Pte.) Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel. (3) 676310. Mng. Dir., Derrick J. Coupland, Dir., H.K. Franklin; Rep. Rhea Taplin. (Distributed by Moutrie & Co.)

Reg'l headquarters: Singapore.

Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, London/AAO, London Globe, L'Orseau Lyre, Qualiton, Threshold Vocalion, York. (Represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), Maple (USA), Nova (UK), O'Be (USA), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK).

Int'l reprints: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinestet).

Deram, see Decca.

Diamond, see Polydor.

E MI (Hong Kong) Ltd. (IFPI), 11 Fa Po St., 1st fl., Yau Yat Tsuen, Kowloon. Tel. (3) 810321. Cable: EMITRON.

Dir. & Gen. Mgr. Paul Ewing.

Labels: (Owned) Angel, Capitol, Columbia (UK), Harvest, Music for Pleasure, Odeon, Parlophone, Pathe, Phoenix, Regal, (Represented) Apple (UK), A&M (USA), Arista (USA), Disneyland (USA), Invictus (USA), Island (UK), Motown (USA), RAK (UK), Rocket (UK).

Eagle, see Crown.

Eclipse, see Decca.

Fontana, see Polydor.

Golden Coin, see Crown.

Harvest, see EMI.

Jones Co., 722 Tung Ying Bldg., 7th fl., 100 Nathan Rd., Kowloon (Distributor).

London, see Decca.

London/AAO, see Decca.

London Globe, see Decca.

M G M, see Polydor.

Mercury, see Polydor.

Moutrie & Co. (Hong Kong) Ltd. (IFPI), PO Box 404, Caroline Mansion, Ground & Mezzanine fls., 2 Yun Ping Rd., Causeway Bay. Tel. (5) 760,284. Dir. H.R.O. Hubble, Gen. Mgr. Napoleon Ng, Sales Mgr. C.T. Fung.

Local branch: Union House.

Branch: Kowloon, 20 Hankow Rd.

Labels: (Distributed) MCA group. (Represented) Decca group (UK), Ember (UK), MCA (Singapore), Metronome (Germany), Musidisc (France).

Music for Pleasure, see EMI.

Odeon, see EMI.

L'Orseau Lyre, see Decca.

Parlophone, see EMI.

Pathe, see EMI.

Philips, see Polydor.

Phoenix, see EMI.

Polydor Ltd., GPO Box 950, 122B Star House, 3 Salisbury Rd., Kowloon. Tel. (3) 674138. Mng. Dir., Norman Cheng, Pop Mktg. Mgr., Ricky Fung, Classical Mktg. Mgr. Peter D'Almada e Castro.

Labels: (Owned) Archiv, DG, Diamond, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve, (Represented) Buddha (USA), Cube (UK), Fly (UK), Kama Sutra (USA).

Qualiton, see Decca.

Regal, see EMI.

Revox (Hong Kong) Ltd., 108 Asian House, 1 Hennessy Rd., Wanchai. 8CC Tel. (5) 278571. Cable: REVOXSOUND.

Mng. Dir. Klaus H. Heymann, Sales Mgr. David Ling; Ass't Sales Mgr. Samuel Hui.

Labels: (Distributed—not licensed) Barclay (France), Candide (USA), Chant du Monde (France), Da Camera (Germany), Desto (USA), Erato (France), Everest (USA), Genesis (USA), Harmonia Mundi (France), Melodiya (USSR), Orion (USA), Turnabout (USA), Unicorn (UK), Vox (USA).

Shun Cheong Trading Co., Chenog K. Bldg., Rm. 402, 84-86 Des Voeux Rd., Central Hong Kong. Tel. (5) 475410, 457390. Cable: SHUNMARIO. Telex: 83314. Owner & Gen. Mgr. Raymond K.P. Ng, Sales Mgr. Mok Yip Ping, Office Ass't. Lo Kin Chor. (Distributor/Importer/Exporter).

Labels: (Represented) Aim (Singapore), Alshire (UK), Casablanca (USA), Elastic (Singapore), Fantasy group (USA), United Artists group (USA).

Threshold, see Decca
Vertigo, see Polydmr
Verve, see Polydor
Vocalion, see Decca
Watermelon Prod ns, 70 Conduit Rd., Flat 1C, Hong Kong
Tel (5) 451719 Pres. & A&R Joseph A. Rosenberg.
VP & Sales Ivy Ip (Distributor/Importer)
York, see Decca

● music publishers

Burlington-Palace Music Orient Ltd (sub of Burlington-Palace in UK), 1112 Star House, 3 Salisbury Rd Kowloon Tel (3) 676310 Mng Dir Derrick J Coupland, Dir H K Franklin, Far East Mgr Esther Lim
Reg'l branches: Malaysia, Singapore
Int'l firms represented: ATV (UK), Angela (Africa), Anstocrat (UK), Bellbird (Australia), Burlington (UK) GH (UK), Giant (UK), Tony Hiller (UK), Island (UK), Jonjo (UK), Mervyn (UK), Ivan Mogull (USA), Palace (UK), RAK (UK), Sunbury (UK) Union Songs (Sweden)
Pathe Publ ns (Far East) Ltd., 11 Fa Po St., 1st fl., Yau Yat Tsuen, Kowloon Tel (3) 810321/4 Cable PATPUB Dir & Gen Mgr Paul Ewing
Reg'l branches: Malaysia, Singapore
Int'l firms represented: J Albert & Son (Australia), Ampco (USA), Apti (USA), Ardmore & Beechwood (UK), Blythwood (Canada), Bron (UK), Campbell Connelly (UK), Carlin (UK), Charing Cross (USA), Chrysalis (UK), Combine (USA), Cookaway (UK), Daybreak (USA), The Dreamers (UK), Dwarf (UK) EMI Music (UK), Early Morning (Canada), Essex (Australia), Francis Day & Hunter group including Robbins & Donna (UK), Robin Gibb (UK), Gralito (UK), HEC (UK), Dick James (UK), Kennedy Street (UK), Magnet (UK), Maribus (UK), Mitchell, Silberberg & Knupp (USA), Northern Songs (UK), Pamco (USA), Porgie (USA), Cyril Shane (UK), Trousdale (USA), United Artists (USA), Warner Bros (UK), Westpar (USA), Wingate (USA), Lawrence Wright (UK)
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood) Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO) Sweden (Odeon), UK (Ardmore & Beechwood) USA (Beechwood)

● services

DESIGN & ARTWORK

Revox (Hong Kong) Ltd 108 Asian House, 1 Hennessy Rd., Wanchai BCC Tel (5) 278571 Cable REVOXSOUND Mng Dir Klaus H Heymann, Sales Mgr David Ling Ass't Sales Mgr Samuel Hui (Rec only)

RECORD PROMOTION

Revox (Hong Kong) Ltd., 108 Asian House, 1 Hennessy Rd., Wanchai BCC Tel (3) 278571 Cable REVOXSOUND Mng Dir Klaus H Heymann, Sales Mgr David Ling, Ass't Sales Mgr Samuel Hui

TAPE CUSTOM DUPLICATOR

Crown Rec Co., 34A Kennedy Rd., 7th fl., Hong Kong Tel (5) 237845 Mng Dir Lau Tung
Audio: Cassette

● supplies

CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong Tel (5) 731948 Telex 83583 Rep S 8 Gurewicz

EMPTY CARTRIDGES, CASSETTES & REELS

EMI (Hong Kong) Ltd., 11 Fa Po St., 1st fl., Yau Yat Tsuen, Kowloon Tel (3) 810321/4 Cable EMITRON Mng Dir & Gen Mgr Paul Ewing
Audio: 8-tr., cassette & open reel
Brand name: Audio Devices, Emitape Ltd

TAPE, RAW & BLANK LOADED

EMI (Hong Kong) Ltd., 11 Fa Po St., 1st fl., Yau Yat Tsuen, Kowloon Tel (3) 810321/4 Cable EMITRON Mng Dir & Gen Mgr Paul Ewing
Greencorp Magnetics Ltd., 12/175 Gloucester Rd Hong Kong Tel (5) 731948 Telex 83583 Rep S 8 Gurewicz
Audio: 8-tr., cassette & open reel
Video: 1/2" EIAJ open reel

● accessories manufacturers

Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong Tel (5) 731948 Telex 83583 Rep S 8 Gurewicz
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, leader & splicing tape

● store fixtures & merchandising aids manufacturers

Greencorp Magnetics Ltd., 12/175 Gloucester Rd Hong Kong Tel (5) 731948. Telex 83583 Rep S 8 Gurewicz
Product: Divider cards

HUNGARY

Population: 10,572,000
Rate of exchange: \$1 (US) = 23.80 forints
Per capita income: \$1,664
No. of homes with record players: 400,000
Holidays: January 1, Easter Monday, April 4 (Liberation Day), May 1 (Labor Day), November 7 (Russian October Revolution Day), December 25, 26

RECORDS:

Records manufactured for domestic & export sale: LP's 1975—2,554,000 units; 1974—1,967,000 units
EP's 1975—69,000, 1974—71,000 units
Singles 1975—788,000 units, 1974—1,027,000 units
Records sold domestically including imports: LP's 1975—2,377,000 units, 1974—1,835,000 units
EP's 1975—71,000 units, 1974—69,000 units
Singles 1975—974,000 units, 1974—1,145,000 units
Records imported from USA: 1975—255 units, 1974—16 units

Records imported from countries other than USA: 1975—992,668 units, 1974—648,729 units
Import sales: LP's 1975—42%, 1974—35% of records sold
Records exported to USA: 1975—30,208 units, \$26,848, 1974—44,454 units, \$39,013
Records exported to countries other than USA: 1975—781,555 units, 1974—663,303 units
Export sales: LP's 1975—31%, 1974—36% of records manufactured

Average retail price per record: LP's (classical)—\$2.87, (pop)—\$4.02
Singles—\$1.06, foreign licensed singles—\$1.92
Stereo sales: 100% of LP's
Record club sales: 1.17% of total
Discounting: Rare
Type of distribution: Manufacturer-to-retailer
Type of promotion: Records are promoted through radio play. Foreign and Hungarian music receive equal play with no restrictions. Selections are determined by editors (disk jockies). Some editors play requests from listeners.

Jukeboxes: 60
TAPE:
Market: Pre-recorded cassettes will be produced domestically in the near future. 8-tr is unknown and open reel is sold only as blank tape, manufactured in Hungary in co-operation with BASF or imported from Germany, Japan and other countries.
Pre-recorded tape sold domestically: Cassette 1975—19,100 units, 1974—17,840 units

RADIO STATIONS:
Comment: There are two medium wave outlets, related to all parts of the country and one medium wave outlet to the West. Several ultrashort wave outlets and short wave on all wavelengths in approximately 20 languages, including Hungarian.

TELEVISION STATIONS:
No. of channels: 2 government, 20% in color
Comment: The percentage of color programming is increasing
IMPORT/EXPORT REGULATIONS:
Records can be imported only by Kultura—Hungarian Foreign Trading Co. Hungarians travelling abroad may import 20 records free of duty. Records arriving through parcel post are free of duty up to 300 forints and are heavily taxed thereafter. Western LPs are valued at 200 forints each unit.
Paul Gyongy

● record & tape manufacturers / distributors / importers
Hungarian Gramophon Recs., Vorosmarty ter 1, Budapest V Tel 328-797 (Distributed by Kultura)
Labels: (Owned) Hungaroton, Pepita, Qualiton
Hungaroton, see Hungarian Gramophon & Kultura
Kultura—Hungarian Foreign Trading Co., PO Box 149, Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros
Labels: (Distributed) Hungaroton, Pepita, Qualiton, (licensed) Decca (UK), EMI (UK), Phonogram (Netherlands), Polydor (Germany)
Int'l reps.: Argentina (Fonema) Australia (Avant Garde, Read Co.), Belgium (Polydor), Canada (Alexander Trading), Denmark (EMI), Egypt (General Publ'g Org.), Finland (EMI), France (Disc AZ), Germany (Disco-Center), India (Gramophone), Israel (Heb Arzi), Italy (Carisch), Japan (King), Lebanon (Ste Libanaise), Mexico (Gamma), Netherlands (Sound Prods.), Portugal (Sassetto), Spain (Hispafox), Sweden (EMI), Switzerland (Sade), Turkey (Faruk Erengul), UK (Selecta), USA (Qualiton), Yugoslavia (Forum)
Pepita, see Hungarian Gramophon & Kultura
Qualiton, see Hungarian Gramophon & Kultura

● music publisher
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Music Dept Dir George Korda
Affiliate: Ed Musica Budapest
Int'l reps.: Australia (Boosey & Hawkes), Austria

(Hoffmeister), Denmark (Engstrom & Sodring), Finland (Fazer), France (Boosey & Hawkes), West Germany (Boosey & Hawkes), Israel (From Music Supply), Italy (Suvini Zerboni), Netherlands (Broeckmans & van Poppel), Norway (Musik-Huset), South Africa (Boosey & Hawkes), Sweden (Ehrlinforlag), Switzerland (Eulenbug), UK (Boosey & Hawkes), USA (Boosey & Hawkes)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenei Versenyek es Festivalok Irodaja (Budapest Office of Music Competitions & Festivals, Office of Bartok Seminar), PO Box 80, Vorosmarty ter 1, H-1366 Budapest V Tel 128-650/112, Cable FES-TIVALBURO Dir Imre Kun; Gen. Sec'y Edith Galambos
Institute for Musicology of the Hungarian Academy of Sciences (including Bartok Archives & Museum of History of Music), PO Box 28, H-1250 Budapest I Tel 161-522/208, Dir. Prof. Jozsef Ujfalussy
Interconcert (International Concert Mgmt.), Vorosmarty ter 1, H-1368 Budapest V Tel 328-799 Cable MUSI-CUNION Press Officer Karoly Sailer
Magyar Nepoztarsasag Muveszeti Alapja (Artistic Foundation of the Hungarian Peoples Republic), Bathori utca 10, Budapest V Chief Musical Section Vice Dir Paul Gyongy
Magyar Zenemuveszek Szovetsege (Association of Hungarian Musicians), Vorosmarty ter 1, H-1368 Budapest V Tel 328-799 Cable MUSI-CUNION
Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI Tel 425-756 Cable MUDOSZ

DESIGN & ARTWORK
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros.

LICENSING ORGANIZATIONS, MUSIC
Artisjus (Bureau Hongrois pour la protection des Droits d'auteur), Vorosmarty ter 1, H-1051 Budapest V Tel 128-650, 184-624, Gen Dir Istvan Timar, Ass't Dir. & Music Dept Head Dr Imre Mora (Mechanical & performing rights)
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros.

PLATING, PROCESSING & PRESSING PLANT
Villamoszigetelo es Muanyaggyar, Fehervari utca 120, Budapest XI Tel 450-950

PRINTER & LITHOGRAPHER RECORD PROMOTION
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros

● supplies
ENVELOPES & MAILERS JACKETS & SLEEVES
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros

● accessories manufacturer
Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest Tel 159-450 Pres Paul Kornis, Gen Mgr Joseph Szabo, Sales Mgr Joseph Meszaros
Product: Catalog servs

ICELAND

Population: 220,000
Rate of exchange: \$1 (US) = 172.42 krona
Per capita income: \$3,440
Holidays: January 1, Easter Monday, May 1 (Labor Day), Whitsun, June 17 (National Day), December 1 (Anniversary of Independence), December 25, 26
Records, record blanks & pre-recorded media imported from USA: 1975—\$244,952, 1974—\$212,178

● record & tape manufacturers / distributors / importers

Falkinn Ltd (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik, Tel (91) 846 70
Labels: (Represented) A&M (UK), Atlantic (UK), 8&C (UK), Chrysalis (UK), DJM (UK), Decca group, (UK), EMI (UK), Elektra (UK), Island (UK), Polydor (Germany, UK), RCA (UK), Teldec (Germany), Warner Bros (UK)
Radio Budn HF, Klapparstig 26, Reykjavik Gen Mgr H Laxdal (Distributor/Importer)
Stal Ltd (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik Tel (91) 846 70, Cable STALCO

International Music-Record-Tape Section

Labels: (Represented) CBS (UK), Epic (UK), Fontana (Netherlands, UK), Mercury (Netherlands, UK), Philips (UK, Netherlands), WWA (UK), Vertigo (Netherlands UK)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Div of Int'l Federation of the Phonographic Inds (IFPI), Sudurlandsbraut 8, Reykjavik Tel (91) 8 46 70
Icelandic Composers Society (Tónskaldafelag Islands), Laufasvegur 40, Reykjavik Tel (91) 1 61 73
Iceland Music Information Center, Laufasvegur 40, Reykjavik Tel (91) 2 11 85
Society of Icelandic Musical Artists (Félag íslenskra tónlistarmanna), Skólagerði 47, Kopavogi Tel 4 17 40

LICENSING ORGANIZATION, MUSIC

S T E F (Samband Tónskálda og Eigna Flutningsrettar), Laufasvegur 40 Reykjavik

INDIA

Population: 586,270,000
Rate of exchange: \$1 (US) = 8 85 rupees
Per capita income: \$110

Holidays: January 1, January 26 (Republic Day), August 15 (Independence Day), October 2 (Mahatma Gandhi's Birthday), December 25

Records, record blanks & pre-recorded media imported from USA: 1974—\$30,919

Records exported to USA: 1975—78,583 units, \$141,055, 1974—85,819 units, \$128,022

● record & tape manufacturers / distributors / importers

Angel, see The Gramophone Co
Archiv, see Polydor
Capitol, see The Gramophone Co
Columbia, see The Gramophone Co
D G, see Polydor
Fontana, see Polydor

The Gramophone Co of India Ltd., PO Box 699, Calcutta 700001, 33 Jessore Rd., Dum Dum, Calcutta 700028 Tel 57-2431/4163 Cable EMITRON Telex (021) 7007 Mng Dir Anil Sud, Sales Mgr M A Rafique, Nat'l A&R & Gen Mgr V K Dubey, Mktg & Promo Mgr P K Banerjee, Export Mgr G Vijaya Kumar, Rec'g, Copyright & Royalties Mgr T P Roy Choudhury Local branch: 5 Old Court House St
Branches: Bombay, Delhi, Gauhati, Kanpur, Madras
Labels: (Owned) Angel, Capitol, Columbia, HMV, Odeon, Regal, (Licensed) A&M (USA), Decca (UK), MCA (USA), Motown (USA), Pye (UK), RCA (USA), United Artists (USA), WEA (USA)

H M V, see The Gramophone Co
Heliodor, see Polydor
M G M, see Polydor
Mercury, see Polydor
Odeon, see The Gramophone Co
Philips, see Polydor

Polydor of India Ltd., Dhan-nur 8ldg., Sir Phero Shah Mehta Rd, Bombay 400001 Tel 26-3111 Mng Dir S A Patel, A&R Mgr A Virendra Luther

Home office: Germany

Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Vertigo, Verve (represented) Buddha (USA), Cube (UK), Kama Sutra (USA)

Polyphon, see Polydor
Regal, see The Gramophone Co
Vertigo, see Polydor
Verve, see Polydor

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Ass'n, PO Box 1412, 53 Sir Thyagaraya Rd., T. Nagar, Madras 600017

DESIGN & ARTWORK

PLATING, PROCESSING & PRESSING PLANT

TAPE CUSTOM DUPLICATOR

The Gramophone Co of India Ltd., PO Box 699, Calcutta 700001, 33 Jessore Rd., Dum Dum, Calcutta 700028 Tel 57-2431/4163 Cable EMITRON Telex 021-7007 Mng Dir Anil Sud, Sales Mgr M A Rafique

● accessories manufacturer

The Gramophone Co of India Ltd., PO Box 699, Calcutta 700001, 33 Jessore Rd., Dum Dum, Calcutta 700028 Tel 57-2431/4163 Cable EMITRON Telex 021-7007 Mng Dir Anil Sud, Sales Mgr M A Rafique
Product: Record catalog servs., needles

IRELAND

Population: 3,090,000
Rate of exchange: \$1 (US) = 0 56 pound
Per capita income: \$1,350

Holidays: January 1, March 17 (St Patrick's Day), Good Friday, Easter Monday, First Mondays in June & August, December 25 St Stephen's Day

RECORDS:

Records, record blanks & pre-recorded media imported from USA 1974—\$80,071

Records exported to USA: 1975—33,747 units, \$73,789, 1974—23,925 units, \$48,295

Average retail price per record: LPs—\$7 00, Singles—\$1 40

Stereo sales: 95% of total
Quadraphonic sales: 1% of total

Record club sales: Minimal

Type of distribution: Manufacturer-to-wholesaler-to-retailer predominates, with three rack jobbers

Type of promotion: Mainly radio, with television and two pop magazines

No. of jukeboxes: 2 000

TAPE:

Market: 8-tr is rapidly losing popularity. The ratio in sales in favor of cassette is 4.5 to 1. 30-35% of all recordings sold are now in tape form. Initially most tape players were in cars, but they are now being used much in homes. In rural areas the ratio of tape to record sales is far higher than in the cities

Average retail price per tape: 8-tr—\$7 40, cassette—\$7 15

RADIO & TELEVISION STATIONS

There is one government-operated commercial radio and one government-operated commercial television station

IMPORT / EXPORT REGULATIONS:

There is a 40% VAT rate, payable at the point of import on the CIF value. There is no duty on imports from members of the EEC, but a duty of 10% is levied on imports from any other country. **Ken Stewart**

● record & tape manufacturers / distributors / importers

Aisling, see EMI

Ara, see EMI

Aran, see EMI

Archiv, see Polydor

Avoca, see Dolphin

Bonus, see Irish Rec Factors

Bullet, see EMI

C 8 S Recs., 111 Cork St., Dublin 8, Tel 682-464

Labels: (Owned) CBS, Embassy, Epic, Harmony, (represented) Atlantic, Dandelion, Direction, Disneyland, Douglas, Elektra, Goodear Inheritance, Magnet, Monument, Philly, Phoenix, Realin jazz, Reprise, Rolling Stones, Warner Bros & all CBS & WEA groups

Capitol, see EMI

Claddagh Recs Ltd (IFPI), Dame House, Dame St., Dublin 2 Tel 778-034/943 Chm. Gareth Browne, Gen Mgr Patricia Pretty (Distributed by EMI & Independent Music Sales)

Int'l reps.: UK (England—CRD Northern Ireland—Outlet)
Columbia, see EMI

Comhaltas, see Irish Rec Factors & Hawk

D G, see Polydor

Demmesne Recs Ltd, 22 Ellis Quay, Dublin 7 Tel (01) 772-315 (Distributor/Importer, Tape Distributor as Demmesne Super Stereo Sound Ltd.)

Labels: (Represented) Hallmark, Marble Arch, RCA Camden

Labels: (Owned) Dirty Nellies, Dolphin, Spire, Triskel, (distributed) Avoca, Outlet

Int'l reps.: Australia (Crest), Canada (800)

Double Up, see EMI

EMI (Ireland) Ltd., Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11 Tel (01) 309-077 Cable JASBERMENT Telex 4535 Mng Dir Guy Robinson, Finance Dir T O'Rourke, Sales Mgr J K Condren

MFP Div. Mgr D Breen, Mktg Mgr Derry O'Brien

Labels: (Owned) Dirty Nellies, Dolphin, Spire, Triskel, (distributed) Avoca, Outlet

Int'l reps.: Australia (Crest), Canada (800)

Double Up, see EMI

EMI (Ireland) Ltd., Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11 Tel (01) 309-077 Cable JASBERMENT Telex 4535 Mng Dir Guy Robinson, Finance Dir T O'Rourke, Sales Mgr J K Condren

MFP Div. Mgr D Breen, Mktg Mgr Derry O'Brien

Labels: (Owned) Aran, Capitol, Columbia, Double Up, EMI Green, EMI Int'l, Emidisc, HMV, Harvest, Irish Columbia, Irish Talisman, One Up, Parlophone, Regal Starline, Regal Zonophone, Starline, Tralee, (distributed) Ara, Aisling, Bullet, Claddagh, Dolphin

Encore, Outlet, (represented) Apple, Ariola, Arista, Bell, Blue Note, Bus Stop, Chrysalis, Creole, Fantasy, Liberty, MCA, Marc, Mountain, Motown, Mowest, Music for Pleasure, Private Stock, Purple, RAK, Rare Earth

Rocket, Sounds Superb, Sovereign, Sunset, United Artists, WRC

EMI Green, see EMI.

Embassy, see CBS

Emerald, see Solman & Peres & Irish Rec Factors

Emidisc, see EMI

Encore, see EMI

Epic, see CBS

Fontana, see Polydor

Gael-Linn, 54 Straid Grafon, Dublin 2 Tel 776-624

(Distributed by Irish Rec Factors)

Globe, see Irish Rec Factors

H M V, see EMI

Harmony, see CBS

Harp, see Shamrock

Harvest, see EMI

Hawk Recs (IFPI), IMS House, Lombard St., Dublin 2 Tel (01) 774-229/220, 779-762 (Distributed by Independent Music)

Labels: Comhaltas, Hawk, Immediate, Lunar, Misty, Nems, Opal, Puck, Ram, Stop, Target

Int'l reps.: Canada (800)

Heliodor, see Polydor

Hit, see Independent Music & Release

Immediate, see Hawk

Independent Music Sales, 5/6 Lombard St., Dublin 2 Tel (01) 779-046, 720-498, 723-364 Gen Mgr Gerry O'Byrne, Sales Mgr Peter O'Beirne (Distributor)

Labels: (Distributed) Claddagh, Hawk, Hit, Musikkelt, Nems, Oats, Outlet, Play, Prize, R&O, Ram, Release, Shaft, Solo, Tap, Tara, Topspin

Irish Columbia, see EMI

Irish Rec Factors Ltd (IFPI), PO Box 377, 9/10 Hanover St E., Dublin 2, Tel (01) 784-755 Cable IRECFACTS.

Gen Mgr Michael H Geoghegan, Promo Mgr Phyl Mitton

Labels: (Owned) Rex, (distributed) Bonus, Comhaltas, Denver, Emerald, Gael-Linn, Globe, Mercier, Mulligan, NIRC, Ram, Ros, Sail, Ton, (represented) Argo, Avoca, BASF, Barclay, Bear, Black Lion, Blue Note, Buk, CRD

Chapter One, Cube, Daily Express, Deram, Double Gold, Enterprise, Fantasy, Greenwich Gramophone, Grunt, Gull, Jay Boy, Leader, MAM, Nevis, Nonesuch, L'Oiseau Lyre, Qualiton, RCA, Reflection, Rockfield, Rubber, Spoken Arts, Sticky, Threshold, Topic, Transatlantic, Trojan, Turnabout, Unicorn, Viva, Vocalion, Vox, Xtra

Irish Talisman, see EMI

K-tel Int'l (Ireland) Ltd., 66 Dane St., Dublin 2 Tel (01) 686-077 Gen Mgr Ben Harvey, Sales Lar Ferris, Kevin Tobin

Home office: USA

Lunar, see Hawk

M G M, see Polydor

Mercier, see Irish Rec Factors

Mint, see Solomon & Peres

Misty, see Hawk

Mercury, see Polydor

Mulligan, see Irish Rec Factors

Musikkelt, see Independent Music

NIRC, see Irish Rec Factors

Nems, see Hawk & Independent Music

Oats, see Independent Music

One Up, see EMI

Opal, see Hawk

Outlet, see EMI, Dolphin & Independent Music

Parlophone, see EMI

Philips, see Polydor

Play, see Release & Independent Music

Polydor Ltd (IFPI), PO Box 813, J.F. Kennedy Ind'l Estate, Naas Rd., Dublin 12 Tel (01) 508-256, Telex 30434

Mng Dir John J Woods, Admin'r Pat Trundle, Sales Mgr James Morrissey

Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve, (licensed) All

Platinum, BBC, Big Ben, Bradley's, CTI, Charisma, Chelsea, Dawn, Disneyland, GTO, GYC, Golden Hour, H&L, Jet, Kama Sutra, Kudu, Pablo, Pye, RSO, Ring-O, Sire, Sonet, Spak, State, Stax, Tangent, Track, 20th Century, UK, Vanguard, Vulcan, (distributed—not licensed) Bronze, Help, Island, Obscure, Shelter, Virgin.

Prize, see Independent Music

Puck, see Hawk

R & O, see Independent Music

Ram, see Hawk, Independent Music & Irish Rec Factors

Regal Starline, see EMI

Regal Zonophone, see EMI

Release Recs Ltd., 5/6 Lombard St., Dublin 2 Tel (01) 779-046, 784-529/182 Mng Dir Michael Clerkin, Gen Mgr Michael O'Riordan (Distributed by Independent Music)

Int'l branch: USA

Labels: (Owned) Hit, Play, Release, Solo

Int'l reps.: UK (Northern Ireland—Independent Music, England—Shannon)

Ros, see Irish Rec Factors

Ruby Recs., 26 Belmont Ave., Donnybrook, Dublin 4 Tel 693-115

Saga, see Discinder

Sail, see Irish Rec Factors

Shaft, see Independent Music

Shamrock Souvenir Rec. Co Ltd., 48 Dublin St., Monaghan Tel (047) 81069

Labels: (Owned) Harp, Shamrock

Solo, see Release & Independent Music

Solomon & Peres Ltd., Dublin Ind'l Estate, 106-B, Finglas, Dublin 11 Tel (00D1) 309-922 Telex 30931, Chm Maurice Solomon, Sales Mgr Louis Solomon, Dept Mgr Frank Mangan

Home office: England

Labels: (Owned) Emerald, Mint, (licensed) Arcade, DJM, Decca, Ember, Enterprise, RCA (All UK)

Spin, see Symphola

Spire, see Dolphin

Starline, see EMI

Stop, see Hawk

Symphola Co Ltd., 56 Harcourt St., Dublin 2 Tel (01) 758-523 Cable EIRE

Home office: Northern Ireland in UK

Labels: (Owned) Spin, (represented) A&M, DJM

Tap, see Independent Music

Ice Land

India

Ireland

International Music-Record-Tape Section

Tara Ent's Ltd., 5 Tara St., Dublin 2 Tel (01) 771-650, 776-921 Mng Dir John Cook (Distributed by Independent Music)
Label: (Owned) Tara
 Target, see Hawk
 Ton, see Irish Rec Factors
 Topspin, see Independent Music
 Tralee, see EMI
 Triskel, see Dolphin
 Vertigo, see Polydor
 Verve, see Polydor

● music publishers

Celtic Songs, 97A Talbot St., Dublin 1 Tel 4-7438 Owner & Mng Dir Brian J. Barker, Gen Mgr Maureen McNamee
Affiliates: Pat Kerry Music, McGuigan Music, Skin Music
Int'l rep.: Canada (Morning)
 Emerald Music, Dublin Ind'l Estate, 106-B Finglas, Dublin 11 Tel (0001) 309-922/209 Gen & Sales Mgr Louis Solomon
Home office: Northern Ireland in UK
Int'l firms represented: Aesop's Fable (USA), Jumping Jade (USA), SPR (USA)
Int'l reps.: Australia (Leeds), France (Nouvelles, OK), South Africa (Intersong), Odyssey (USA)
 Emtime, Dublin Ind'l Estate, 130 Stanley Rd., Finglas, Dublin 11 Tel 309-077 Cable EMITRON Telex 4535 Mng Dir Guy Robinson
 Emma Music Ltd., 5/6 Lombard St., Dublin 2 Tel (01) 784-420 Mng Dir Michael Clerkin, Gen Mgr Michael O'Riordan
Affiliates: Frontier Music, Simon Music.
Int'l firms represented: Morning (Canada), Red Bus (UK)
 Frontier Music, see Emma
 Keady Music, see Squirrel
 Pat Kerry Music, see Celtic
 McGuigan Music, see Celtic
 Raglan Music, J.F. Kennedy Estate, Naas Rd., Dublin 12 Tel (01) 508-256 Chief Exec John J. Woods
Int'l firm represented: Intersong (UK)
 Regina Music, 9/10 Hanover St. E., Dublin 2 Tel (01) 784-755 Gen Mgr Michael H. Geoghegan, Promo Mgr Phyl Mitton
 Sally Ann Songs, 20 Shielmartin Dr., County Sutton, Dublin Tel (01) 325-347 Gen Mgr Jerry Hughes
 Segway Music Ltd., see Squirrel
 Simon Music, see Emma
 Skin Music, see Celtic
 Squirrel Music, IMS House, Lombard St., Dublin 2 Tel (01) 774-229/220, 778-701, 779-762, 763-862
Affiliates: Keady Music, Segway Music Ltd
Int'l firms represented: Amphonic (UK), Harner (Spain), Kleinerts (Denmark)
Int'l reps.: Denmark (Kleinerts), Spain (Harner)
 Woodtown Music Publ'ns Ltd., Dame House, Dame St., Dublin 2 Tel (01) 778-943/034 Chm Garech Browne

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Irish Arts Council, 70 Merrion Square, Dublin 2 Tel (0001) 764-685
 Irish Federation of Musicians & Assoc'd Professions 63 Lower Gardiner St., Dublin 1 Tel (001) 744-645
 Irish Music Inds., 3 Lower Mount St., Dublin 2 Tel 766-940
 Music Ass'n of Ireland Ltd., 11 Suffolk St., Dublin 2 Tel (01) 7709-76 Chm Pat O'Kelly, Hon Sec'y Joan Cowle

DESIGN & ARTWORK

Diana O'Donnell (Commercial Designs), B1/B2 Aungier St., Dublin 2 Tel (01) 780-044/721

LICENSING ORGANIZATIONS, MUSIC

M C P S (Mechanical Copyright Protection Society) Ltd., 3 Lower Mount St., 2nd fl., Dublin 2 Tel 766-940 Mgr Vincent Smialek

PRESSING PLANTS

Carlton Prod'ns, John F. Kennedy Dr., Dublin 12 Tel 508-504, 783-439, 505-859/773
 E.M.I. (Ireland) Ltd., Dublin Ind'l Estate, 130 Stanley Rd., Finglas, Dublin 11 Mng Dir Guy Robinson, Mktg Mgr Derry O'Brien, Sales Mgr John Condren

RECORD PROMOTION

Music Mktg., 71 Middle Abbey St., Dublin 1 Tel (01) 742-627, 851-128
 Solomon & Peres Ltd., Dublin Ind'l Estate, 106-B, Finglas, Dublin 11 Tel (0001) 309-922 Telex 30931 Chm Maurice Solomon, Sales Mgr Louis Solomon, Depot Mgr Frank Mangan

TAPE CUSTOM DUPLICATOR

Chyme Tape Prod'ns Ltd., John St., Kells, County Meath Tel Kells 447, 522 Contact Tom Murray

● supplies

CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Pty Ltd., The Wood House, Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney

EMPTY CARTRIDGES, CASSETTES & REELS

Greencorp Magnetics Pty Ltd., The Wood House,

Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney
Audio: 8-tr. cassette & open reel

PROFESSIONAL TAPE SUPPLIES

Contek Teoranta, Carraroe, County Galway Tel Galway 72144 Mng Dir Joe Jamieson
Branch: England
 Greencorp Magnetics Pty Ltd., The Wood House, Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney
Audio: Duplicator tape

TAPE, RAW & BLANK LOADED

Contek Teoranta, Carraroe, County Galway Tel Galway 72144 Mng Dir Joe Jamieson
Branch: England
 Greencorp Magnetics Pty Ltd., The Wood House, Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney
Audio: 8-tr. cassette & open reel
Video: 1/2" EIAJ open reel

● accessories manufacturers / importers

Contek Teoranta, Carraroe, County Galway Tel Galway 72144 Mng Dir Joe Jamieson
Branch: England
Product: Head cleaners & demagnetizers, leader & splicing tape
 Demesne Recs Ltd., 22 Ellis Quay, Dublin 7, Tel (01) 772-315 (Distributor/Importer)
Product: Tape carrying & storage cases
 Independent Music Sales, 5/6 Lombard St., Dublin 2 Tel (01) 779-046 Gen Mgr Gerry O'Byrne, Sales Mgr Peter O'Beirne
Product: Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers
 Irish Rec. Factors Ltd., PO Box 377, 9/10 Hanover St. E., Dublin 2 Tel (01) 784-755 Cable IRECFACTOS Gen Mgr Michael H. Geoghegan
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers
 Greencorp Magnetics Pty Ltd., The Wood House, Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, headcleaners & demagnetizers, leader & splicing tape
 Solomon & Peres Ltd., Dublin Ind'l Estate, 106-B, Finglas, Dublin 11 Tel (0001) 309-922 Telex 30931 Chm Maurice Solomon, Sales Mgr Louis Solomon, Depot Mgr Frank Mangan
Product: Carrying & storage cases, catalog servs, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape, needles

● store fixtures & merchandising aids manufacturer / importers

Greencorp Magnetics Pty Ltd., The Wood House, Carrigaline, Coolmore, County Cork Tel Cork 882-300 Cable ENTREPOT European Rep F.G. Kinney
Product: Divider cards
 Independent Music Sales, 5/6 Lombard St., Dublin 2 Tel (01) 779-046 Gen Mgr Gerry O'Byrne, Sales Mgr Peter O'Beirne
Product: Tape display racks

ISRAEL

Population: 3,330,000
Rate of exchange: \$1 (US) = 7.82 pounds
Holidays: April 23 (Independence Day), Rosh Hashanah, Yom Kippur, Succoth
Records, record blanks & pre-recorded media imported from USA: 1974—\$101,070
Records exported to USA: 1975—\$6,259 units, \$178,261, 1974—\$6,347 units, \$159,260

● record & tape manufacturers / distributors / importers

Arton, see Hed Arzi
 CBS Recs Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Industrial Zone, Holon 58811 Tel (03) 84-01-91 Cable COLRECORD Telex 33422 Mng Dir Simon Schmidt, A&R Dir Shirley Schmidt, Classical A&R & Copyright Dir Ran Kedar, Mktg Dir Alan Feinberg, Int'l Serv Co-ord Jennifer Aruch, Mfg & Warehousing Dir Daniel Yadin
Reg'l branch: Cyprus, All Recs
Labels: (Owned) CBS, Epic, (licensed) ABC (USA), A&M (worldwide), Arista (USA), Atco (USA), CFP (UK), CGD (Italy), Capitol (USA), EMI group (worldwide), Ember (UK), GRT group (USA), Lyra (Greece), MCA (USA), MFP (UK), Minos (Greece), Nonesuch (USA), Pickwick

(UK), Ricordi (Italy), United Artists (worldwide), Vanguard (USA), WEA group (worldwide)
Int'l rep.: Worldwide (CBS)

Carmel, see Hataklit
 D.R.G., see Gal-Ron
 Dzigan, see Gal-Ron
 Eastronics Ltd (IFPI), PO Box 39300, 11 Rozanis St., Tel Baruch, Tel Aviv Tel (03) 47-51-51 Cable EASTRONIX Telex 33638 Mng Dir Dov Peleg, Rec Div Mgr Noah Eitan
Labels: (Owned) Maestro, (represented) CTI (USA), Erato (France, UK), Eurodisc (Germany), Grunt (USA), Kudu (USA), Motown (USA), RCA (worldwide).
 Epic, see CBS
 F.H.M.M., see Gal-Ron
 Folk 2000, see Hataklit
 Gal-Ron Ltd (IFPI), 94 Allenby St., Tel Aviv Tel (03) 61-48-38/14-45/21-62 Cable ZELREX Gen Mgr A. Zborowski, Sales Mgr I. Lev
Labels: (Owned) DRG, Dzigan, Gal-Ton, Gloria, Ron-Phon, (distributed) FHMM Studio, (licensed) Evasion (Switzerland), Festival (France), GSF (USA), MK (USSR), Motors (France), OSI (France), Ri-Fi (Italy), Sonoplay (Spain), Victor (Japan)

Gal-Ton, see Gal-Ron
 Gloria, see Gal-Ron
 Good Music, see Hataklit
 Hataklit Ltd (IFPI), PO Box 4292, 11 Herzl St., Haifa Tel (04) 66-99-50 Cable RECOMUSIC Mng Dir Dov Zeira, Gen Mgr Sara Ben Zvi, Int'l A&R Mgr Gedi Lvneh, Sales Mgr Henry Teicher
Branch: Tel Aviv, 19 Pinsker St. Tel (03) 29-30-08
Labels: (Owned) Carmel, Folk 2000, Good Music, Ilanot, Teen, (distributed) Hazamir, Makolit, (licensed) Alshire (USA), Barclay (France), Bellaphon (Germany), Biram (France), Bradley's (UK), Bronze (UK), CNR (Netherlands), Carabine (France), Casablanca (USA), Chrysalis (UK), Contempo (UK), DJM (UK), Disneyland (USA), Everest (USA), Fantasy (USA), Hansa (Germany), Hispavox (Spain), Island (UK), Milestone (USA), Musicor (USA), Palette (Belgium), Prestige (USA), Pye (UK), RKM (Belgium), Roadshow (USA), Roulette (USA), Shadybrook (USA), Sound Bird (USA), 20th Century (USA), Virgin (UK), Vogue (France)
Int'l reps.: Benlux (RKM), France (Vogue), Netherlands (CNR), USA (House of Menorah)

Hazamir Music Ltd (IFPI), 6B Jaffa St., Jerusalem Tel (02) 23-31-46 Mng Dir Moshe Cohen-Hazamir, eGen & Sales Mgr. Eli Mamane, (Distributed by Hataklit)
Labels: (Licensed) Scepter (USA), (distributed—not licensed) Metronome (Germany)
 Hed Arzi (The Israel Recs Mfg Co Ltd.), 4 Hilazon St., Ramat Gan, Tel 72-20-03/36-05
Labels: (Owned) Arton, Hed Arzi, (represented) Apple (UK), Cream (USA), Font-Cetra (Italy)

Ilanot, see Hataklit
 Israelectra Ltd / Litratone Ltd (IFPI), 151 Jabotinsky St., Tel Aviv Tel (03) 26-88-05/64-90 Dir David Fuchs
Labels: (Owned) Phonodor, (licensed) Archiv (Germany), Buddha (USA), Charisma (UK), Cube (UK), DG (Germany), Durcco (Netherlands), Fontana (France, UK), GTO (UK), H&L (USA), Haven (USA), Heliodor (Germany), Jet (UK), Kama Sutra (USA), MGM (France, Mercury (France, USA), Pablo (USA), Philips (France, Netherlands, USA), Polydor (Germany), RSO (UK, USA), Vertigo, Verve (USA)
Int'l rep.: Worldwide (Phonogram)

Koliphon Recs., 29 Raziell St., Jaffa-Tel Aviv Tel (03) 826-370
 Litratone Ltd., see Israelectra
 Maestro, see Eastronics
 Makolit, see Hataklit
 Phonodor, see Israelectra
 Ron-Phon, see Gal-Ron
 Studio One, 33 Allenby Rd., Tel Aviv Tel. (03) 5-66-56 (Distributed by Gal-Ron)
Labels: (Owned) Studio
 Teen, see Hataklit
 Unitez Import Export Ltd., 29 Lillienblum St., Tel-Aviv Contact Y Yanovsky

● music publishers

April Music Ltd (ACUM), PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLRECORD Telex 33422 Pres Simon Schmidt, Gen Mgr Ran Kedar
Int'l firms represented: April/Blackwood (worldwide), Blue Seas (USA), Bregman, Vocco & Conn (USA), Cotillion (USA), Fox Fanfare (USA), Ice Nene (USA), Jac (USA), KPM (UK), Lee (USA), E.B. Marks (USA), Musical Frontiers (USA), Music Maxims (USA), Petra (USA), Prophet (USA), RAK (UK), Rondor (USA), Stonebridge (USA), Stone Flower, 20th Century (USA), Tuna Fish (USA), Viva, Warner Bros (USA), H.B. Webman (USA)
Int'l rep.: Worldwide (April/Blackwood)
 I.C.L.P. (Israeli Composers League Publ'ns Ltd.), 73 Nordau Blvd., Tel Aviv Tel (03) 44-03-95
 Ilanot Music Publ'g, PO Box 4292, 11 Herzl St., Haifa Tel (04) 66-99-50 Cable RECOMUSIC Mng Dir Dov Zeira, Prof Mgr Gedi Lvneh
Affiliate: Israzemer Music Publ'g Ltd.
Int'l firms represented: ATV group (UK, USA), Abigail (USA), Alshire (USA), Bleu Blanc Rouge (France), Bron group (UK), Cayman (USA), Cissi (USA), Walt Disney (USA), Island group (UK), Johnny Nash (USA), A Schroeder (USA)
Int'l reps: France (Bleu Blanc Rouge), UK (ATV)
 Israeli Music Publ'ns Ltd (ACUM), PO Box 6011, 105 Rehov Ben Yehuda, Tel Aviv Tel (03) 23-20-78 Cable ISMUSICA
Int'l firms represented: Carisch (Italy), J & W. Chester (UK), Curci (Italy), Durand (France), Eschig (France), Faber (UK), Hans Gerig (Germany), Heinrichshofen-Impero-Pegasus (Germany, Switzerland), Leduc (France), Moeck (Germany), Oxford Univ Press (UK), Schott (Germany, UK), Hans Sikorski (Germany)



ITALY

Int'l reps.: Germany (Impero-Verlag), Benelux, France, Italy, Portugal, Spain & UK (Hinnrichsen), USA (Alexander Broude)

Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv. Tel (03) 28-43-97 Mng Dir William Elias

Int'l firms represented: Baerenreiter (West Germany), Durand (France), Eschig (France), Leduc (France), Novello (UK), G Ricordi (Italy), Universal (Austria, UK)

Int'l reps.: Argentina (Ricordi Americana), Austria (Universal), Canada (Boosey & Hawkes), Denmark (Wilhelm Hansen), France (Boosey & Hawkes), Germany (Baerenreiter), Italy (G. Ricordi), Netherlands (Alberson), Norway (Harald Lyche), Sweden (Nordiska), Switzerland & UK (Universal), USA (Boosey & Hawkes)

Israzemer Music Publ'g Ltd., see Ilanot

Litratoe Publ'g Ltd., 151 Jabotinski St., Tel Aviv Tel (03) 26-88-05/64-90 Cable ISRALECTRA Dir David Fuchs

Music Library, Culture & Education Ents Ltd., General Federation of Labor, 53 Weizman St., Tel Aviv Tel (03) 25-63-28. Gen. Mgr Sami Zur

Muscor Ltd., 11 Rozanis St., Tel Baruch, Tel Aviv Tel (03) 47-51-51. Cable EASTRONIX Mng Dir Dov Peleg

Int'l firm represented: Lise (Netherlands, USA)

Osnath Publ'g Ltd., 4 Hilazon St., Ramat Gan Tel 72-20-03/36-05

Pa'amomim, see Subar

Sharon, see Subar

Subar Music Publ'g Co Ltd (ACUM), 21 Any Ma'amin St., Ramat-Hasharon 47212. Tel (03) 47-13-23 Gen Mgr Dr Ophira Bar-Elan

Affiliates: Pa'amomim (ACUM), Sharon (ACUM)

Int'l firms represented: Acuff-Rose (USA), Charing Cross (UK), Playboy (USA), Screen Gems Columbia (USA), Sparta Florida (UK), Sugarmusic (Italy), Suvini Zerboni (Italy), United Artists group (USA), World (Belgium)

• services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

International Music Council, PO Box 11250, Tel Aviv

International Society for Contemporary Music, League of Composers in Israel, PO Box 11180, Tel Aviv Tel (03) 44-03-95

Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv. Tel (03) 28-43-97

LICENSING ORGANIZATION, MUSIC

A C U M (Authors, Composers & Music Publ'rs Ass'n), 118 120 Rothschild Blvd., Tel Aviv Tel (03) 24-01-05, 23-14-16 Dir Gen & 8d Delegate Menahem Avidom

PLATING & PROCESSING & PRESSING PLANTS

C 8 S Recs Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811. Tel (03) 84-01-91 Cable COLRECORD Telex 33422 Mng Dir Simon Schmidt, Mktg Dir Alan M Feinberg

Hed Arzi (The Israel Recs. Mfg Co Ltd.), 4 Hilazon St., Ramat Gan Tel 72-20-03/36-05

PRINTER & LITHOGRAPHER

C 8 S Recs Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLR *CORD Telex 33422 Mng Dir Simon Schmidt, Mktg Dir Alan M Feinberg (Rec only)

TAPE CUSTOM DUPLICATORS

C B S Recs Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLRECORD Telex 33422 Mng Dir Simon Schmidt, Mktg Dir Alan M Feinberg

Audio: Cassette.

Hed Arzi (The Israel Recs Mfg Co Ltd.), 4 Hilazon St., Ramat Gan Tel 72-20-03/36-05

Audio: 8-tr., cassette

Kolnor Rec'g Studios Ltd., 18 Ha'arba'a St., Tel Aviv Tel (03) 26-01-32 Mng Dir Emil Bar, Gen Mgr A Roberman, Engs David Rosental, Danny Webb

Audio: 8-tr., 8-tr quadrophonic, cassette, open reel open reel quadrophonic

• supplies

LABELS & SLEEVES

C 8 S Recs Ltd., PO Box 681, Tel Aviv 61000 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLRECORD Telex 33422. Mng Dir Simon Schmidt, Mktg, Dir Alan M Feinberg

TAPE, BLANK LOADED

Audio Devices, see Kolnor

C 8 S Recs Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Holon 58811 Tel (03) 84-01-91 Cable COLRECORD Telex 33422 Mng Dir Simon Schmidt, Mktg Dir Alan M Feinberg

Audio: Cassette

Kolnor Rec'g Studios Ltd., 18 Ha'arba'a St., Tel Aviv Tel (03) 26-01-32. Mng Dir Emil Bar, Gen Mgr A Roberman, Engs David Rosental, Danny Webb

Audio: 8-tr., cassette, open reel

Brand name: Audio Devices

TAPE DUPLICATING & PROCESSING EQUIPMENT

Comhol Ltd., PO Box 33345, 81 University St., Tel Aviv Contact E Wiegand

Audio: High speed duplicators, 8-tr & cassette loaders & tape exercisers

Brand name: Trackmaster

Population: 55,586,000

Rate of exchange: \$1 (US) = 840 lire

Per capita income: \$2,143

No. of homes with record players: 5,000,000

Holidays: January 1, January 6 (Epiphany), March 19 (St Joseph's Day), Easter, Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), May 23 (Ascension Day), June 2 (Anniversary of the Republic), June 13 (Corpus Christi), June 29 (St Peter & Paul), August 15 (Assumption), November 1 (All Saints Day), November 4 (National Unity Day), December 8 (Immaculate Conception), December 25, December 26 (St Stephan's Day)

RECORDS:

Records sold domestically including imports (retail value): LPs 1975—13,000,000 units, \$46,428,000, 1974—12,000,000 units, \$38,571,000 EP's 1975—320,000 units, \$380,000, 1974—290,000 units, \$345,000. Singles 1975—21,000,000 units, \$17,500,000. 1974—18,000,000 units, \$15,000,000

Records, record blanks & pre-recorded media imported from USA: 1975—\$2,263,281, 1974—\$1,973,666

Records exported to USA: 1975—1,364,092 units, \$2,012,187, 1974—1,322,567 units, \$1,625,072

Average retail price per record (including 12% AVT): LP \$—\$6.84, singles—\$1.55

Stereo sales: 93% of total

Record club sales: 5% of total

Discounting: Frequent

Type of distribution: Manufacturer-to-wholesaler-to-retailer system predominates, but some major companies have switched to the manufacturer-to-retailer system after three years. Rack-Italiana has abandoned its operation as the only rack jobber in the nation

Type of promotion: Radio and television still predominate. Commercial stations (300 radio, 10 television) have just been legalized and offer great promotional capabilities. Discos are good promotional media. Trade and popular periodicals, as well as juke boxes, continue to provide means for promoting recorded material, but are available to a smaller number of consumers

Jukeboxes: 20,000

TAPE:

Market: Cassettes are preferred. Most 8-tr recordings are sold for automobile decks. Open reel sales are insignificant. Pirating accounts for an estimated \$20,000,000 in sales

Pre-recorded tape sold domestically including imports (retail value): 8-tr 1975—3,124,000 units, \$11,158,000, 1974—2,840,000 units, \$10,142,000. Cassette 1975—6,800,000 units, \$24,285,000, 1974—6,186,000 units, \$22,092,000

Blank tape sold domestically (retail value): Cassette 1975—30,000,000 units, \$54,571,000 1974—25,000,000 units, \$44,642,000

Average retail price per tape: 8-tr & cassette—\$6.84

RADIO STATIONS:

No of government 3, no of commercial FM 300

Comment: Music is programmed for 70% of the total broadcasting time. The recently established commercial stations devote about 98% of their programs to music. Pop music predominates

TELEVISION STATIONS:

No of channels 2 government, 10 commercial

Comment: Very little time is given to music. Color transmission began July 25, 1976

IMPORT / EXPORT REGULATIONS:

No customs are charged to members of the Common Market, but an AVT must be paid on imports from all countries. Currently, in order to help stabilize a fluctuating rate of exchange, 50% of the payment owed for imports is held on deposit for 90 days without interest by the Bank of Italy

Germano Ruscitto

• record & tape manufacturers / distributors / importers

A T A, see RCA

Ace of Clubs, see Decca

Ace of Hearts, see Decca

Adam's Rib, see Emmetti

Agumanda Recs Srl, Largo Caroli 2, 20121 Milan Tel (02) 803 750 Gen Mgr Augusto Martelli Local branch: Int'l Dept., Via Montenapoleone 29 Tel (02) 782 159 Int'l Mgr Christine Leroux

Albatros, see Sciascia

Amico, see RCA

Angel, see EMI

Angelita, see RCA

Antoniano, see Ri-Fi

Archiv, see Phonogram

Archivi Sonori, see Bella Ciao & Ariston

Arcobaleno Rec., Viale Bianca Maria 5, 20122 Milan Tel (02) 795 666, 701 719

Area, see Studio G

Ariete, see Carosello & Ricordi

Aris Eds Musical & Discografiche, Via Eleonora Pimentel 2, 00195 Rome Tel (06) 311 979, 312 296 Cable DISCARIS Artistic Dir. Aldo Pomilia, Gen Mgr Isabel Garcia Hernandez, Sales Mgr Mario Fiorillo, Musical Adviser & Label Mgr Claudio Tallino

Labels: (Owned) Aris (licensed) Central Park (Brazil), Martin Meyer (Argentina), Productura Musical (Venezuela), Satril (UK), (distributed—not licensed) Dany, Peerless (UK), Picci, Pinciana

Int'l reps.: Argentina (Martin Meyer), Brazil (Central Park), Spain (Columbia), Venezuela (Productura Musical)

Ariston Srl (IFPI), Via Massimo Gorki 21, Strada Zvido, 20098 San Giuliano (Milan). Tel. (02) 984.6974. Telex 35466 Pres Alfredo Rossi, Sales Mgr. Riccardo Benini, Int'l Mgr Graham Johnson. (Distributed by Ricordi)

Branch: 00195 Rome, Via Cantore 17, Tel (06) 386 250

Labels: (Owned) Ariston, Oscar, Olympia, Oxford, Superscar, (licensed domestic) Archiv Sonori, Dischi del Sole, Linea Rossa, L'Orchestra, (licensed foreign) Columbia (Spain), H&L (USA), Penny Farthing (UK), Scepter (USA), Transatlantic (UK), Unicorn (UK).

Int'l reps.: Argentina (Sicamericana), Austria (Metronome), Brazil (Chantecler), Canada (Global), Germany (Metronome), Japan (King), Spain (Columbia), Switzerland (Musikvertrieb), USA (Carosello). (SEE ADVERTISEMENT)

Arpa, see Rondinella

Ars Nova, see Sciascia

Asylum, see WEA

Atlantic, see WEA

Atlas Recs., Corso Buenos Aires 10, 20124 Milan Tel (02) 271 5972 Pres & Gen Mgr Sandro Coppola, Press & Promo. Mgr Daniela Festari

Labels: (Owned) Atlas, Clover, (licensed) Belsize (UK).

8 A S F, see ASEA

Baby Recs Srl, Piazza Della Repubblica 26, Milan Tel (02) 657 1402/1491 Pres & Gen Mgr Freddy Naggiar. Artistic Dir Michelangelo La Bionda

Labels: (Owned) Baby, (licensed) Yep (distributed—not licensed) CRAMPS (SEE ADVERTISEMENT)

Beat Recs Co Srl (IFPI), Via Filippo Nicolai 16, 00136 Rome Tel (06) 348 497 Gen Mgr Franco de Gemini, Int'l Mgr Luciana Morello (Distributed by Font-Cetra)

Labels: (Owned) Beat, Pentaphon, Perladisc, Pony Recs, (represented) Amphonic (UK), ECAP (France), Eurobeat (UK), Euroson (UK)

Int'l rep.: UK (Eurobeat)

Bella, see Phonotype

Bella Ciao Srl (Eds.), Via Meizo 9, 20129 Milano Tel (02) 228 192 (Licensed to Ariston, distributed by Ricordi)

Labels: (Owned) Archivi Sonori, Dischi del Sole, Linea Rossa

8entler, see Guerrini

8ig, see Studio 7

8la 8la Recs. Srl, Galleria del Corso 2, 20122 Milan Tel (02) 796 149. (Licensed to Ricordi)

8lu Recs Srl, Piazza Mirabello 1, 20121 Milan Tel (02) 638 280 Gen Mgr Filice Piccaredda

8lue Jean, see Spark

Bongiovanni Recs., Rizzoli 28, 40125 Bologna Tel (051) 225722. Gen. Mgr Giancarlo Bongiovanni

Labels: (Owned) Bongiovanni, (distributed—not licensed) Muxtur (Germany)

Int'l rep.: Germany (Muxtur)

Broadway, see Ducale

C A M (Creazioni Artistiche Musicali) SpA, Via Virgilio 8, 00193 Rome Tel (06) 382 021. Telex 62374 Pres. Giuseppe Campi, Gen Mgr Sergio Federici, A&R Mgr Giuseppe Giacchi, Sales Mgr. Bruno Bianchi (Distributed by RCA)

Int'l branches: Australia, England, Germany, Japan, Spain, Sweden, USA

Int'l reps.: Belgium (Pema in France), Brazil (Arlequim), Canada (Experience), France (Pema), Switzerland (Campana) (SEE ADVERTISEMENT)

C 8 S -Sugar Compagnia Generale del Disco SpA (IFPI), Via Quintiliano 40, 20138 Milan Tel (02) 50 84. Cable COLREC Telex 35063 Pres. Ladislao Sugar, Exec. Gen Mgr Piero Sugar, Mgrs G Giannini, F Crepax, S Delor

Int'l branches: Worldwide (CBS)

Labels: (Owned) CBS CGD, Derby, Epic, (licensed domestic) Clan Topolino, (licensed foreign) ABC (USA), Anchor (UK), Apple (UK), Barnaby (USA), Blue Note (USA), Bluesway (USA), Blue Thumb (USA), Bradley's (UK), Brunswick (USA), Brown Bag (USA), Buena Vista (USA), CBS (USA), CTI (USA), Cadet (USA), Chess (USA), Command (USA), Coral (USA), Disneyland (USA), Dot (USA), Douglas (USA), Epic (USA), Grand Award (USA), Gull (UK), Impulse (USA), Invictus (USA), Janus (USA), Kudu (USA), MCA (USA), Metromedia (USA), Mode (France), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA), United Artists (USA), Westminster (USA)

Int'l reps.: Japan (CBS-Sony—CBS, King—CGD), worldwide excluding Japan (CBS)

C E D I, see Sciascia

C G D, see CBS Sugar

C R A M P S (Club, Rec. Agency, Mgmt., Publicity, Show) Recs SpA, Via Ippolito Nievo 41, 20145 Milan Tel (02) 314 850/650 Gen Mgr Gianni Sassi. (SEE ADVERTISEMENT)

Cadis, see Phonotype

Canadian American, see Produttori Associati

Canopo (Gruppo Ed.), Via A. Riboty 22, 00195 Rome Tel (06) 315 615, 35 69 606

Labels: (Owned) Canopo, Deneb, Firt, Flower, Folkmusic, Octopus, (represented) MP 2000 (France).

Capitol, see EMI

Car Juke Box, Viale Bianca Maria 5, 20122 Milan Tel (02) 795 444, 74 90 835 (Distributed by Ricordi)

Carosello CEMED Recs & Tapes Srl (IFPI), Galleria del Corso 4, 20122 Milan Tel (02) 794 746. Cable CURCI. Pres Giuseppe Gramitto Ricci, Gen Mgr Mario Rapallo (Licensed to Ricordi)

Labels: (Owned) Ariete, Carosello, Costanza, Curci, Frog, Italian Yank, Mustang, (licensed) De-Lite (USA), Ensayo (Spain), Roulette (USA)

Int'l reps.: Argentina (RCA), Benelux (Dureco in Netherlands), Brazil (Fermata) SEE ADVERTISEMENT

International Music-Record-Tape Section

Italy

Catoca, see Fonit-Cetra
 Cetra, see Fonit-Cetra
 Chantal, see SASEA
 Cicala, see Durium
 Cielo-Video (Ed Musicali), Galleria del Corso 2, 20122 Milan Tel (02) 705 231 Pres. Virgilio Panzuti, Gen Mgr Dante Panzuti, Sales Mgrs Dante & Virgilio Panzuti
Labels: (Owned) Video. (distributed—not licensed) Selected Sound (Germany), Tele-Music (France)
 Cinevox Recs SpA (IFPI), Via Lombardia 40, 00187 Rome Tel (06) 47 50 764, 461 614 Pres Cesare Andrea Bixio, Gen Mgr. Carlo Bixio, Sales Mgr Franco Bixio (Licensed to Ricordi)
Branch: Milan, Via Borgogna 7 Tel (02) 701 107
Labels: (Owned) Cinevox, Rang
Int'l reps.: Austria (Metronome), Belgium (Eurovox), France (RCA), Germany (Metronome), Switzerland (Metronome)
 City Rec., Galleria del Corso 4, 20122 Milan Tel (02) 794 266
Labels: (Owned) City, Metropol, Recordmusic, Stage
 Clan, see CBS-Sugar
 Clou, see Phonogram
 Clover, see Atlas
 Cobra, see Omnia
 College, see Ri-Fi
 Columbia, see EMI
 Combo, see Record Serv
 Come il Vento Srl Ed Musicali & Discografiche, Via Montenapoleone 29, 20121 Milan Tel (02) 700 725, 791 665 Gen Mgr Michete del Vecchio (Distributed by RCA)
 Corsair, see Sciascia
 Costanza, see Carosello
 Cricket, see Fonit-Cetra
 Cronache del Sud, see Fonola
 Curci, see Carosello & Ricordi
 D D F, see Due Pi di Gianfranco Coda
 D G, see Phonogram
 D K F, see Due Pi di Gianfranco Coda
 Dany, see Pinciana
 Decca Dischi Italia SpA (IFPI), Via Brisa 3, 20123 Milan Tel (02) 874 048, 862 057 (Distributed by Ricordi)
Home office: UK
Labels: (Owned) Ace of Clubs, Ace of Hearts, Decca Deram, London, Telefunken, (licensed) Chapter One (UK), MAM (UK), Threshold (UK), UK (UK)
 Deneb, see Canopo
 Deram, see Decca
 Derby, see CBS-Sugar
 Diapasounds, see Ecofina
 The Dig It Int'l Recs Srl (IFPI), Corso Vittorio Emanuele 22, Milan Tel (02) 780 778 Pres Pippo La Rosa, Gen Mgr Fabrizio La Rosa (SEE ADVERTISEMENT)
 Dire, Corso Venezia 7, 20100 Milan Tel (02) 700 027 Owner Giampiero Fontana
 Dischi del Sole, see Bella Ciao & Ariston

Discopiu, see Ricordi
 Discotheque, see Revival
 Divergo Srl, Via G Frua 24, 20146 Milan Tel (02) 485 270, 469-1896 Pres Sergio Lodi
 Double Up, see EMI
 Ducale Ind Musicali SpA, Via Per Cadrezzate 5, 21020 Bressia (Varese) Tel (0332) 770 784/189 Telex 38231 Pres & Gen Mgr Davide Matalon (Distributed by Ricordi)
Labels: (Owned) Broadway, Ducale, EDM, Italdisc. (licensed) Arion (France), BWD, Enterprise (UK), Europa (Germany), Sonic (Germany) (SEE ADVERTISEMENT)
 Due Pi di Gianfranco Coda, Delle Vigne 1, Reano (Turin) Tel (011) 932 711 Owner Gianfranco Coda
Labels: (Owned) DDF, DKF, Folklore, Nastroteca. Int'l rep.: USA (Fiesta)
 Durium SpA (IFPI), Via Manzoni 40/42, 20121 Milan Tel (02) 701 008/703/705 Pres & Gen Mgr Krikor Mintangian, A&R Aurelio Ajroldi, Sales Mgr Amleto Silvestri, Int'l Mgr Elisabel Mintangian
Labels: (Owned) Cicala, Durium, Sprint, (licensed) Jupiter (Germany) (distributed—not licensed) Omnia Int'l reps.: Argentina (Sicamericana), Belgium (Basart), Canada (Global), France (Pathe Marconi, Pickwick), Germany (Deutsche Oversea, Hansa) Greece (Music Box), Jamaica (Federal) Japan (Cosdel), Lebanon (Societe Libanaise du Disque), Mexico (Discos & Cartuchos de Mexico), Netherlands (Basart), Philippines (Victor), Portugal (Arnaldo Trindade), South Africa (Teal) Spain (Palobal), Switzerland (Finsterwald & Cantacuzene), Turkey (Yasaf Alguadis), Uruguay (Sicamericana), Venezuela (BASF) (SEE ADVERTISEMENT)
 E D I G, see RCA
 E D M, see Ducale
 E M G (Discografica), Via San Sebastiano 16, 80134 Naples Tel (081) 452 597 Gen Mgr Pasquale Liguori
Labels: (Owned) EMG Jockey Club
 E M I Italiana SpA (IFPI), Via Bergamo 315 Caronno Pertusella (Varese) Tel (02) 965 0701 Cable EMITAL SARONNO Telex 33679 Mng Dir John Bush Financial Dir Vittorio Magnoli
Branch: 00144 Rome: Viale dell Oceano Pacifico 46 Tel (06) 591 7494/7703/7409/7649 Cable EMIGRAM Telex 68233 Exec Ass'to Mng Dir Nicholas Bingham, Mktg Dir Marco Bignotti, Sales Dir Nerio Alunni, Domestic A&R Dir Bruno Tibaldi, Int'l A&R Mgr Alberto Pasquini, Classical Repertoire Mgr Michele Corradi, Promo Mgr Danilo A Ciotti
Labels: (Owned) Angel, Capitol, Columbia, Double Up, EMI, EMI Int'l, Emidisc, Harvest, Music for Pleasure, Odeon, One Up, Parlophone, Pathe, Regal Starline, Regal Zonophone, Seraphim, La Voce del Padrone, (distributed) PDU (licensed) Arista (USA), Bell (UK) Casablanca (USA), Hitsville (USA), MAM (UK), Magnet (UK), Melodiya (USSR), Motown (USA) Oyster (UK) Private Stock (USA), Prodigal (USA) Purple (UK), RAK (UK), Rare Earth (USA), Rocket (UK), Target (UK)

Ecofina Srl, Via Leopardi 8, 20123 Milan Tel (02) 86 90 121, 806.125.
Factory: Milan, Via Monviso 21 Tel (02) 314 766
Labels: (Owned) Ecofina, Diapasounds (SEE ADVERTISEMENT)
 Edibi, see Sviluppo Discografico del Mezzogiorno & RCA
 Eldorado, see Guerrini
 Elektra, see WEA
 Eleven, see Paganmusic
 Emidisc, see EMI
 Emmeti Eds Discografiche SpA, Corso Monforte 20, 20122 Milan Tel (02) 793 911, 792 780
Label: (Owned) Adam s Rib.
 Epic, see CBS Sugar
 Equipe Dischi Srl, Via Enrico Toti 4, 20123 Milan Tel (02) 435.093
 Erre (Dischi) Srl, Piazzale Clodio 12, 00193 Rome Tel 381 801, 81 07 095 (Licensed to Ricordi)
 Euromusic, see Fonit-Cetra
 Excelsius, see Fonit-Cetra
 F M A Srl (Ed Musicali & Discografiche), Galleria del Corso 2, 20122 Milan Tel (02) 795.724 (Distributed by RCA)
 Fans, see Phonotype
 Fare, see SASEA
 Feeling Rec Italiana SpA, Via Bersezio 7, 10152 Turin Tel (011) 287 829, 850 776 Dir Danilo Girardi, Gen. Mgr Renato Pent
 Fiammetta's, see Stereomaster
 Flag, see Studio 7
 Flirt, see Canopo
 Florence Int'l, Via C Cavour 60 50129 Florence Tel (055) 216 645 Cable FLINT Gen Mgr R. Bartoli (Importer)
 Flower, see Canopo
 Folk Club, see Sax
 Folklore, see Due Pi di Gianfranco Coda
 Folkmusic, see Canopo
 Folk Studio, see Fonit-Cetra
 Fonit-Cetra SpA (IFPI), Via Bertola 34, 10122 Turin, Tel (011) 57 53 Pres Renato Zaccane, Gen Dir Giuseppe Lamberto, A&R Dir Mario Zanoletti, Admin Dir Ettore Minorette, Sales Mgr Luigi Arduino, Int'l Mgr Dante Notti
Branch: 20141 Milan, Via G Meda 45 Tel (02) 843 2551—00153 Rome, Via Pietro Roselli 4 Tel (06) 58 06 159
Labels: (Owned) Cetra, Cricket, Excelsius, Fonit, International, (distributed) Beat, Catoca, Euromusic, Folk Studio, Magma, Off Side, Vanilla, Voom-Voom, (represented) Arrowtaps (UK), Bellaphon (Germany), Candide (USA), Carabine (France), Concord Jazz (USA), Fantasy (USA), Impact (Switzerland), Intermusic (Switzerland), Magnet (UK), Milestone (USA), PWW-8HZ (Poland), Prestige (USA), Slovart Ozo (Czechoslovakia), Turnabout (USA), Vogue (France), Vox (USA)
Int'l reps.: Australia (Carima), Benelux (Vogue), Brazil

Advertisement for Baby Records. The image shows a stack of records with several labels visible: BARABIANI, STEVEN SCHLAKS BLUE DOLPHIN, SANTO CALIFORNIA, PUPPO, and BABY RECORDS. The slogan "Passport to international success..." is written in large, bold letters. Below the slogan, the address "P.za della Repubblica 26 - 20124 Milano Italy Tel. 65.71.402 - 65.71.491" and "TELEVIS s.r.l. publishing Co." are listed. There are also two signatures at the bottom.

International Music-Record-Tape Section

Free!

(RCA), Bulgaria (Balkanton), Czechoslovakia (Slovart Oz), France (Vogue), Japan (King), Poland (PWM-BHZ), Spain (Zafiro), Switzerland (Phonag), USA (Peters Int'l, Vox), Venezuela (BASf) (SEE ADVERTISEMENT)

Fonola Fonotecnica, Via Ariberto 21, 20123 Milan Tel (02) 84.84.626.
Labels: (Owned) Cronache del Sud, Fonola, Fonomatic, Melody, Souvenir
 Fonomatic, see Fonola
 Fonorama C.A. Rossi SrL, Via Barletta 11, 20141 Milan Tel (02) 53 92 392
 Fontana, see Phonogram
 Frog, see Carosello & Ricordi.
 General Music, Viale Luigi 41, 00162 Rome, Tel B50-358
 Guerrini Ed., Via Mercato 3, 20121 Milan, Tel (02) 898.635, 873.865.
Labels: (Owned) Bentler, Eldorado, The Rogers
 Harvest, see EMI.
 Hello, see Rondinella & RCA
 Hi-Fi & Rec Center SrL, Via F. Cavallotti B, 20122 Milan, Tel (02) 593.396, Telex 35497 Gen. Mgr. Giovanni Bonandrini, Sales Mgr. Franco Ratti (Distributor/Importer/Exporter)
Labels: (Distributed—not licensed) Amigo (Sweden), Arhoolie (USA), Black & White (France), Down Club (Germany), Dragon (Sweden), Emanem (USA), FMP (Germany), Jazz Panorama (Sweden), Ogun (UK), Owl (France), PALM (France), Queen Disc (Italy), Rarities (UK), Sackville (Canada), Spotlite (UK), SteepleChase (Denmark), 360 Degree Music (USA), VJM (UK), Wave (UK)
 Humor, see Record Serv
 I.T., see RCA
 Insieme SrL, Piazza Missori 3, 20123 Milan, Tel (02) 799.515, Pres. & Gen. Mgr. Bob Lumbroso
 International, see Fonit-Cetra
 Intingo SrL (Disch), Piazza Mirabello 1, 20121 Milan, Tel (02) 650.498, 651.753 Gen. Mgr. Riccardo Sanna, Press. Claudio Cerruti, Int'l Dept. Paola Blandi Gaido (Distributed by Ricordi)
 Italdisc, see Ducale & Ricordi.
 Italian Scout, see Sax
 Italian Yank, see Carosello
 Itorm, see RCA
 Jaca, see Sciascia
 Jockey Club, see EMG
 Joker, see Saar
 Jolly, see Saar
 Jump Recs., Galleria del Corso 2, 20122 Milan Tel (02) 705.231 Pres. Luigi Ferracioli, Gen. & Sales Mgr. Dante Panzuti
Labels: (Owned) Jump, Music Scene. (licensed) Themes (UK)
Int'l reps.: Australia (Penjane), Belgium (Multi Sound), Canada (Morning), France (Monde Melody), Germany (Vineta/Livetone), South Africa (Music Publ'g Co.), Spain (Phonorecord), Sweden (Camp), UK (Lemmel)
 Junghans, see Phonotype

K 2 Rec., Via Caboto 16, 41100 Modena Tel (059) 332 568 Gen. Mgr. Remo Pecorari
 Kansas & Lunapark, Viale Maino 34, 20129 Milan Tel (02) 278.118, Gen. Mgr. Domenico Seren Gay (Distributed by Phonogram)
Label: (Owned) Kansas, Lunapark
 Kappa-O, see Phonotype
 Kings of Classic, see Omnia
 Kings of Jazz, see Omnia
 King Universal SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples Tel (081) 401 226
 L.G., see Studio 7
 Las Vegas, see Sidet & Phonogram
 Leondisco, see Phonotype
 Leonsolco, see Stereomaster
 Linea Rossa, see Bella Ciao & Ariston
 London, see Decca
 La Luna, see Ricordi
 Lunapark, see Kansas
 L.M.G., see Phonogram
 M.R.C., see Spark
 Magma, see Studio G & Fonit-Cetra
 Melody, see Fonola
 Menta, see Sax
 Mercury, see Phonogram
 Messaggerie Musicali SpA, Via Quintilano 40, 20138 Milan Tel (02) 50 B4 Telex 35063 Owner & Pres. Ladislao Sugar, Gen. Mgr. Sergio de Gennaro, Sales Mgr. Mario Paroletti (Distributor)
Branches: Bari, Bologna, Catania, Florence, Genoa, Naples, Padova, Pescara, Rome, Turin
Labels: (Distributed) ABC, Agumanda, Asylum, Atlantic, Atlas, Avalanche, Blue Note, Bradley's, Brown Bag, Brunswick, Buena Vista, CBS, CGD, CTI, C.P.T., Cadet, Checker, Chess, Clan, Condor, Derby, Dig It, Disneyland, Douglas, Elektra, Eleven, Epic, Erre, General Music, Gull, IAG, Insieme, Invictus, Janus, Kudu, Leitam, Liberty, Libra, Love, MCA, Monument, Neighborhood, Nonesuch, Pac, Paganmusic, Philadelphia Int'l, Polaris, Reprise, Rizzoli Film, Rolling Stones, St. Martin, Senn Sound, Shark, Smash, Solid State, Spark, Splash, Swan Song, Two Nuns, United Artists, WEA, Warner Bros., World Pacific
 Metropol, see City
 Millenote, see Sidet
 Music, see Saar
 Music for Pleasure, see EMI.
 Music Scene, see Jump
 Mustang, see Carosello & Ricordi
 Nannucci (Magazzini), Via Oberdan 7, Bologna Tel (051) 221 437, 226 983 Telex 52483 Dir. Giuseppe Nannucci, Gen. Mgr. Antonio Foresti (Distributor/Importer/Exporter)
Labels: (Imported) ESP (USA), Shandar (France)
 Napoleon, see Omnia & Durium
 Nastroeca, see Due Pi di Gianfranco Coda
 Numero Uno SpA, Galleria del Corso 2, 20122 Milan Tel (02) 799 331/127 Cable NUMERUNO Pres

Giuseppe Ornato, Gen. Mgr. Antonio Coni. (Distributed by RCA)
Int'l reps.: Austria (Teldec), Germany (Teldec), Japan (RCA), Portugal (RCA), South America (RCA), Spain (RCA), Switzerland (Teldec)
 Octopus, see Canopo
 Odeon, see EMI
 Off, see Produttori Associati
 Off Side, see Fonit-Cetra
 Olympia, see Ariston
 Omnia SpA (IFPI), Galleria del Corso 4, 20122 Milan Tel (02) 702 464, 701.16B, Mng. Dir. Marcello Minerbi (Distributed by Durium)
Labels: (Owned) Cobra, Kings of Classic, Kings of Jazz, Napoleon, Omnia, Show-business Kings
Int'l reps.: Belgium (AFM), France (RCA), Germany (Alpha), Switzerland (Finsterwald & Cantacuzene)
 One Up, see EMI
 Orange, see Spark
 L'Orchestra, see Ariston
 Oscar, see Ariston
 Oxford, see Ariston
 P.D.U. Italiana SpA (IFPI), via Senato 12, 20100 Milan Tel (02) 790 971, 78 3 114 Telex 25111 Pres. Giangiorgio Spiess, Gen. Mgr. Roy Tarrant. (Distributed by EMI)
Home office: Switzerland
Labels: (Owned) PDU (licensed) Kelta 3 (France), Ohr (Germany), Reggae Discotheque (UK)
Int'l reps.: Worldwide excluding France & Switzerland (EMI)
 Paganmusic SrL, Via Correggio 27, Milan Tel (02) 482 456 Gen. Mgr. Aldo Pagani
Label: (Owned) Eleven
 Parlophone, see EMI
 Pathe, see EMI
 Penny, see R-Fi
 Pentaphon, see Beat
 Perladisc, see Beat
 Philips, see Phonogram
 Phonogram SpA (IFPI), Via Borgogna 2 20122 Milan Tel (02) 796 541 Telex 34096 Mng Dir & Gen. Mgr. Alain C. Trossat
Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve. (distributed) Clou, Kansas, Las Vegas, Radio Recs., Sidet. (licensed) Charisma (UK), Chelsea (USA), GTÖ (UK), Jet (UK), LM (France), LMN (France), MN (France), Metro (Germany), Oyster (UK), Pablo (USA), Phil Spector Int'l (UK), RSO (UK), Ring-O (UK), State (UK), 20th Century (USA), UK (UK), WWA (UK)
Int'l reps.: Worldwide (Phonogram, Polydor) (SEE ADVERTISEMENT)
 Phonorama, see Stereomaster
 Phonotype Rec. dei Filii Esposito SnC, Via Enrico de Marinis 4, 80134 Naples Tel (081) 314 140, 322 694 Dir. Gen. Fernando Esposito, Gen. Mgr. Roberto Esposito, Sales Mgr. Vincenzo Esposito, Technical Mgr. Raffale Esposito. (Distributed by RCA)

ecofina

DUPLICATION DEPARTMENT

OVER AND OVER

QUALITY	QUANTITY	PRICE
DUPLICATION EQUIPMENT GAUSS TELEFUNKEN MASTER CONSOLE TELEFUNKEN DOLBY A DOLBY B	UP TO 5.000.000 PIECES IN THE YEAR CASSETTES PRINTED OR WITH LABEL CARTRIDGE	ALWAYS LESS THAN WHAT YOU EXPECT

Graphic Assistance * Printing Facility
 Delivery In Your Ware House In Any Part Of The World

P.S. DON'T FORGET OUR MACHINERY SELF EXPORT DEPARTMENT
AUTOMATIC BOXING MACHINE 2.500 CASSETTES BOXED MACHINE PER HOUR
AUTOMATIC WINDING MACHINE UP TO 4.000 CASSETTES WITH ONE OPERATOR

ECOFINA
 HEAD OFFICE: Via Leopardi, 8 20123 MILANO (Italy) Tel 8690121-806125
 FACTORY: Via Monviso, 21 20154 MILANO (Italy) Tel 314766-3182272



**ROMA-LONDON-MADRID-MONTREAL-MÜNCHEN
NEW YORK-PARIS-SAO PAULO-STOCKHOLM-SYDNEY-TOKIO**

THE SIGN OF MUSIC

20th ANNIVERSARY

International Music-Record-Tape Section

Italy

Labels: (Owned) Cadis, Fans, Kappa-O, Leondisco, Phonotype, Universal, **(distributed)** Bella, Junghans
Int'l reps.: Australia (Minstrel), Canada (International Rec'g), Japan (King), USA (L. Rossi), Venezuela (Radio Capri)
 Pinciana Music Srl (IFPI), Via Giovanni Branca 35, 00153 Rome Tel (06) 578 776 Gen Mgr Fulvio Corradini
Labels: (Owned) Dany, Pinciana
 Playphone, see Ricordi
 Polaris, Piazza Segrino 6/B, 20159 Milan Tel 688 1334 Gen Mgr Bruno Pallesi
 Polydor, see Phonogram
 Pony Recs, see Beat
 Presence, see RCA
 Primary, see Ri-Fi
 Produttori Associati Srl (IFPI), Via General Fara 39, 20124 Milan Tel (02) 650 677, 650 675 (Licensed to Ricordi)
Labels: (Owned) Canadian American, Off, Produttori Associati
 Publidisco, see Ri-Fi
 Pull Srl, Via della Camilluccia 701, 00135 Rome Tel (06) 32 73 050 Mng Dirs G Meccia, B Zambrini
Int'l rep.: (UK) Pye
 Quadrifoglio Int'l, see Sciascia
 Queen Disc, see Hi-Fi
 R C A SpA, PO Box 7158, 00100 Rome Via Tiburtina, Km 3, 00185 Rome Tel (06) 416 041 Telex 61428
Home office: USA
Labels: (Owned) RCA Int'l, RCA Italiana, RCA Original Cast, Red Seal, Toscanini Edition, Victor, Victrola, Vista, **(distributed)** ATA, Amco, Angelita, CAM, Come il Vento, EDIG, Edibi, FMA, Hello, IT, Itorm, Numero Uno, Phonotype, Presence, Tomorrow, Ultima Spiaggia, **(licensed)** BTM (UK), Erato (France), Evolution (USA), Flying Dutchman (USA), Grunt (USA), Neon (UK), Rapple (USA), Track (USA)
Int'l rep.: Worldwide (RCA)
 R R C (Roman Rec. Co.) Srl, Via San Martino della Battaglia 3, 00185 Rome Tel (06) 49 56 682/366
 R T Club, see Record Serv
 Radio Recs., see Sidet & Phonogram
 Rang, see Cinevox
 Realmusic, see Ricordi
 Recordclam, see Sidet
 Recordmusic, see City
 Record Serv Srl, Via Stendhal 13, 20144 Milan Tel (02) 479 427, 42 24 757 Gen Mgr Roberto Trevisan, Sales Mgr Paolo Trevisan
Labels: (Owned) Combo, Humor, RT Club, Sympathy, **(represented)** Fiesta (USA), Marfer (Spain)
Int'l reps.: Australia (Minstrel), Belgium (Ronnex & Teemy), Canada (Leon Vellone), Greece (Anthony Plomaritis), Norway (Peppino Soggiu), South Africa (L'Edicola Mico), Spain (Marfer), Switzerland (Friderich Schait), USA (Carosello, Fiesta)
 Red Seal, see RCA
 Regal Starline, see EMI

Regal Zonophone, see EMI
 Reprise, see WEA
 Revival, Via Privata Denti 17 Bellano (Como) Tel (0341) 81 250 Gen Mgr Tommaso Grossi
Labels: (Owned) Discotheque Revival Baby, Revival Folk, Revival Pop
 Ricordi SpA (Dischi) (IFPI), Via Berchet 2, 20121 Milan Tel (02) 88 B1 Pres Gianni Babini, Mng Dir Guido Rignano
Labels: (Owned) Ricordi, (licensed domestic) Ariete Bla Bla, Carosello, Cinevox, Curci, Discopiu, Erre Frog, La Luna, Mustang, Produttori Associati, Realmusic **(licensed foreign)** A&M (USA), Alshire (USA) Ariola America (USA), Barclay (France), Black Lion (UK) Bronze (UK), Buddah (USA), Capricorn (USA) Chrysalis (UK), DJM (UK), Dark Horse (UK), ENJA (Germany), Hispavox (Spain), Island (UK), Kama Sutra (USA), Mainstream (USA), Mantecore (UK), Ode (USA) Pye (UK), Riviera (France), Sonet (Sweden) Specialty (UK), Transatlantic (UK), Vanguard (USA), Virgin (UK), **(distributed)** Ariston, Car Juke Box, Decca, Ducale, ECM (Germany), Intingo, Italdisc, Playphone, Sonic **Int'l reps.:** Argentina (RCA), Austria (Amadeo), Brazil (Chantecler), Germany (Metronome), Greece (Music Box), Japan (Polydor), Netherlands (Dureco), Peru (IEMPSA) Spain (Hispavox) Switzerland (Metronome) Venezuela (Disco de Moda)
 Ri-Fi Rec Co SpA (IFPI) Corso Buenos Aires 77, 20124 Milan Tel (02) 27 36 41 Mng Dir & Gen Mgr Giovanni Battista Ansoldi A&R Mgr Antonio Ansoldi Prod Mgr Ezio Leoni, Sales Mgr Piero La Falce Int'l Mgr Gianfranco Finamore, Export Luigi Fedele Promo Mgr Wladimiro Albera
Branch: Rome, Via A. Cantore 19 Tel (06) 31 92 10
 Contacts Lanfranco Gambini Gianfranco Sofhiati
Labels: (Owned) Antoniano College, Penny, Primary Publidisco, Ri-Fi, Variety, **(licensed)** Biram (France) Contempo (UK), Ember (UK), Springboard (USA), Supraphon (Czechoslovakia), Victor (Japan)
Int'l reps.: Argentina (RCA) Australia (Caronna) Austria (Amadeo), Belgium (AFM), Brazil (Gravacoes Elétricas), Canada (Global) Finland (PSO) Germany (Metronome), Israel (Gal Ron), Japan (King) Lebanon (SLD), Netherlands (BASF) Spain (Columbia) Switzerland (Finsterwald & Cantacuzen) United Kingdom (CRD), Uruguay (RCA) USA (Carosello, Fiesta Little Records) Venezuela (Disco de Moda) ;SEE ADVERTISEMENT)
 The Rogers, see Guerrini
 Rondinella Srl (Ed. Musicali), Via Carlo de Cesare 64, 80132 Naples Tel (081) 397 025 394 664 Admin'r Luciano Rondinella
Labels: (Owned) Arpa, Hello (dist. by RCA) Stanford
 Rusty Recs., Via Cuore Immacolato di Maria 10/A, 20141 Milan Tel (02) 849 0283
 S A S E A (Societa Aniline Solventi & Affini) SpA Via Pietro Rondoni 1, 20146 Milan Tel (02) 42 48
Home office: Germany. BASF

Labels: (Owned) BASF (distributed) Chantal. Fare. (represented) Cornet Harmonia Mundi, MPS (all Germany)
 S D M, see Sviluppo Discografico del Mezzogiorno
 Saar Srl, Viale di Porta Vercellina 14, 20123 Milan Tel (02) 46 96 251 Pres Walter Gurtler Gen & Sales Mgr Sergio Balloni
Labels: (Owned) Joker, Jolly Music, Signal, Stella. (represented) Muidisc (France)
 Sabrina, see Stereomaster
 Samantha Srl, Galleria del Corso 4, 20122 Milan Tel (02) 79 97 49, 78 44 40 Mng Dir Miki del Prete, Gen Mgr Gigi Fiume Menegazzi
Labels: (Owned) Shark (licensed) PPX (USA)
 Sax Recs., P Borsieri 41, 20159 Milan Tel (02) 688 4423/1348 Chief Exec L Ambrosini
Labels: (Owned) Folk Club Italian Scout, Menta
 Scascia SaS (Ed) (IFPI), Via Giacomo Brodolini 200B9 Rozzano (Milan) Tel (02) B2 5B 041 Pres Armando Scascia, Sales Mgr Sergio Scascia
**Labels: (Owned) Albatros, Ars Nova CEDI Corsair, Quadrifoglio Int'l 6-Fasi Superstereo, Spider Vedette, Way Out, Zodiaco (distributed) Jaca, VIP (represented) Baerenreiter-Musicaphone (Germany), Baerenreiter-UNESCO (Germany) Big Ben (UK), Chant du Monde (France), Christophorus (Germany) Da Camera (Germany), Dicap (Chile), Folkways (USA), Harmonia Mundi (France), Lyra (Greece) Orion (USA), Ovation (USA), Scala (USA), Tangent (UK), Topic (UK), Valois (France)
Int'l reps.: Argentina (Kenia) Belgium (Sonobel), Germany (Disco Center), Greece (Phylodisc), Switzerland (Phonag)
 6-Fasi Superstereo, see Sciascia
 Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan) Tel (02) 32 82 368/337
Labels: (Owned) Senn Vis
 Seraphim, see EMI
 Shark, see Samantha
 Showbusiness Kings, see Omnia
 Sidet Ed Srl, Piazzetta Pattari 2 20122 Milan Tel (02) 804 818, 361 165 (Distributed by Phonogram)
Int'l branch: Germany, Mozart Ed
Labels: (Owned) Las Vegas, Millenote, Radio Recs, Recordclam Telespazio, Tickle
 Signal, see Saar
 Sirio, see Sviluppo Discografico del Mezzogiorno
 6-Fasi Superstereo, see Sciascia
 Smash, Via Umberto Moricca 33, 00167 Rome Tel 638 4369
 Sonic, see Ricordi
 Souvenir, see Fonola
 Spark Italiana Srl (IFPI), Piazza del Liberty 2 20121 Milan Tel (02) 796 180 Mng Dir Alberto Carisch, Sales Mgr Romeo Frumento Admin Mrs J Olmi
Labels: (Owned) Blue Jean, MRC, Orange, Spark
 Spider, see Sciascia
 Splash, Via Elena 17/B 80122 Naples Tel (081) 663 801
 Sprint, see Durium
 Stage, see City
 Stanford, see Rondinella
 Starmaker, see Stereomaster
 Stella, see Saar
 Stereomaster, Galleria del Corso 2, 20122 Milan Tel (02) 790 096 Owner Giuseppina Bagatta A&R Giuseppe De Vecchi Prod'n Sandra Crosignani Press & Pub Ivonne Saltarelli
Labels: (Owned) Fiammetta s, Leonsolco, Phonorama, Sabrina, Starmaker, Stereomaster
 Storm, see Sviluppo Discografico del Mezzogiorno
 Stradivarius Club, Via Stradivari B 20131 Milan (Importer)
 La Strega Rec., Via San Lucifero 41, 09100 Cagliari, Sardinia Tel (070) 668 291 Mng Dirs Margello Mazzella, Roberto Cardia
 Studio G Srl, Via al Forte di San Martino 11 16145 Genoa Tel (010) 301 920, 369 723 (Distributed by Fonit-Cetra)
Labels: (Owned) Area, Magma, Studio G, UFO
 Studio 7, Via Santa Lucia 20, 80132 Naples Tel (081) 390 643
Labels: (Owned) Big Flag, LG, Studio 7
 Suono Recs Srl, Via Manin 111 30174 Venice-Mestre Tel (041) 984 991, 972 229 Dirs Tony Tasinato, Alfredo Tisocco
 Superstar, see Ariston
 Sviluppo Discografico del Mezzogiorno SpA, Via dei Fiorentini 21, 80133 Naples
Labels: (Owned) Edibi, SDM, Sirio Storm
 Sympathy, see Record Serv
 Telefunken, see Decca
 Telespazio, see Sidet
 Tickle, see Sidet
 Tomorrow, see RCA
 Topolino, see CBS-Sugar
 Toscanini Edition, see RCA
 Transex Srl, Via Cappellari 3, Milan Tel (02) 897 645
 Cable TRANSEXPORT Telex 34405 Gen Mgr Edip Saban, Local branch: Via Dogana 20123 Milan Tel (02) 862 730 (Distributor/Importer/Exporter)
Label: (Imported) Melodiya (USSR)
 U F O, see Studio G
 Ultima Spiaggia, see RCA
 Unifunk Srl, Corso di Porta Romana 106 20122 Milan Tel (02) 54 63 756
Int'l reps.: Austria (Ariola-Eurodisc), Belgium (Canon), France (Arabella), Germany (Ariola-Eurodisc), Ireland (Contour) Japan (Herald) Luxembourg (Canon), Netherlands (Canon), Portugal (Ariola-Eurodisc), South Africa (Arrowtabs), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), UK (Arrowtabs), USA (Capitol)
 Universal, see Phonotype
 V I P, see Sciascia
 Vanilla Recs Srl, Via V Veneto 7, 00187 Rome Tel (06) 463 294 Gen Mgr Alessandra Perlusz (Distributed by Fonit-Cetra)
Int'l reps.: Argentina (Microton) Brazil (RCA), Spain (Zafiro)
 Variety, see Ri-Fi
 Vedette, see Sciascia**



with RIFI RECORD and RIFI PUBLISHING GROUP

TO ITALY

Motown	(U.S.A.)
Tamla	"
Rare Earth	"
Fania	"
Everest	"
Gordy	"
Soul	"
Melodyland	"
Black Forum	"
Vip	"
Prodigal	"
Springboard	"
Trip	"
Upfront	"
Mistiteo	"
Buckboard	"
Happy Tunes	"
Contempo	"
Surrey International	"
Contempo'Raries	"
Ember	"
Trojan	"
Mooncrest	"
Attack	"
Horse	"
People	"
Saga	"
Victor	(JAPAN)
Biram	(FRANCE)
Continental	(BRASIL)
Formula	"
Jobete Publishing	(U.S.A.)
Stein & Van Stock	"
Stone Diamond	"
Stone Agate	"
Wishbone	"
Noel Gay	(U.K.)
Sigem-Globo	(BRASIL)

from Italy

Argentina	- RCA
Australia	- Caronna
Austria	- Amadeo
Belgium	- AFM
Brasil	- Gravacoes Elétricas
Canada	- Global
Germany	- Metronome
Israel	- Gal Ron
Japan	- King
Lebanon	- SLD
Nederland	- BASF
Portugal	- Planigrafe
Spain	- Columbia
Switzerland	- Finsterwald & Cantacuzen
U.K.	- CRD
U.S.A.	- Fiesta, Carosello, Little Records
Venezuela	- Favedica
Argentina	- Clan Dilo
Brasil	- Sigem Globo
Spain	- Rifi Española
U.K.	- Noel Gay
U.S.A.	- Rifi Music USA

WE ARE HAPPY TO WORK WITH THEM!

RIFI RECORD CO - Main offices and sales management - Corso Buenos Aires 77, 20124 Milano - CABLE RIFIRECORD - TEL 02/273641

RIFI PUBLISHING GROUP - Corso Buenos Aires 77 - 20124 Milano - CABLE RIFIRECORD - TEL 02/273641

RECORDING STUDIOS - Via Stromboli 18 - Milano - TEL 02/463900

PRESSING PLANTS - IRI Via Vespolate 22 - Confrienza (Pavia) - TEL 0384/64054

ROME BRANCH OFFICES - Via A. Cantore 19 - Tel 06/319210

Page 288

Billboard 1976-1977 International Music-Record Directory

WATCH OUT!



ORIIETTA BERTI
"ZINGARI"



LE ORME
"SMÒGMAGICA"



"SE..." (IF...), the new single by UMBERTO BALSAMO, the sensitive singer-composer now conquering South America with his Spanish version of "Natali" of which 13 different versions have also been recorded by artists of international fame.



SENSATIONS' FIX
"FINEST FINGER"



I NUOVI ANGELI, the HIT-MAKERS of "UAKADI"-UAKADU" in Germany, Spain, Denmark, Argentina and Latin American Countries a.o., NOW climbing the charts with their SUMMER HIT "MAMMA LUNA"

THAT'S THE ITALIAN WAY

International Music-Record-Tape Section

Vertigo, see Phonogram
 Verve, see Phonogram
 Victor, see RCA
 Video, see Cielo-Video
 Victrola, see RCA
 Vis, see Senn Sound.
 Vista, see RCA.
 La Voce del Padrone, see EMI
 Voom-Voom, see Fonit-Cetra.
 W E A Italiana SpA, Galleria del Corso 4, 20122 Milan Tel (02) 780.856/471 Cable. WEAMIL Mng Dir. Giuseppe Velona.
Home office: USA, WEA Int'l.
Labels: (Owned) Asylum, Atlantic, Elektra, Reprise, Warner Bros.; **(licensed)** Big Tree (USA), DiscReet (USA), Rolling Stones (USA), Swan Song (UK)
 W J R, see Yep.
 Warner Bros. see WEA
 Way Out, see Sciascia
 Yep Rec., Via della Giuliana 44, 00195 Rome Tel (06) 389.361 Dir Elio Palumbo, Gen Mgr Franco Palumbo, Promo Dir Giacomo Simonelli
Int'l Dept., c/o Christine Leroux, Via Montenapoleone 29, 20121 Milan Tel (02) 782 159, 700 725 791.665 (Licensed to Baby)
Labels: (Owned) WJR, Yep
 Zodiaco, see Sciascia

● music publishers

Aberbach (Roma) Ed di Musica, see RCA
 Accademia Ed Musicali, see Ariston
 Acqua Azzurra (Ed Musicali), see Numero Uno
 Adriatica, see Sugarmusic
 Aguamanda Eds Musicali Srl, Largo Cairoli 2, 20121 Milan Tel (02) 803 750 Gen Mgr Augusto Martelli
Local branch: Int'l Dept., Via Montenapoleone 29, 20121 Milan Tel (02) 782 159 Int'l Mgr Christine Leroux
 Alfieri/Esedra Ed Musicali Srl, Via Meravigli 14, 20123 Milan Tel (02) 890 306, 803 309 Chief Execs Alain Trossat, Giovanni Battista Bortolli, Int'l Mgr P L R Keun
Affiliated firm: Karma Italiana Ed Musicali Srl
Affiliate: Ed Musicali She Sha Srl
Int'l firms represented: Artemis (Netherlands), Intersong (Germany)
 Abramo Allione Eds Musicali (SIAE) PO Box 1226, 20100 Milan, Via Enrico Toti 4, 20123 Milan Tel (02) 463 920, 435 093 Pres Abramo Allione, Gen Mgr Italo Allione
 Analogy Srl, see Paganmusic
 Araldo, see Sugarmusic
 Argo Eds Musicali Srl (SIAE), Via Vittorio Veneto 7 00187 Rome Tel (06) 463 294 Gen Mgr Alessandra Perlusz
 Aris Eds Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome Tel (06) 311 979, 312 296 Cable

DISCARIS Artistic Dir., Aldo Pomilia, Gen Mgr Isabel Garcia Hernandez
Int'l firms represented: Central Park (Brazil), Martin Meyer (Argentina), Productora Musical (Venezuela).
Int'l reps.: Argentina (Martin Meyer), Brazil (Central Park), Venezuela (Productora Musical).
 Ariston (Gruppo Ed.) (SIAE), Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan), Tel (02) 98.46 974 Telex 35466. Pres. Alfredo Rossi. Gen. Mgr Guido Crotti, Copyright Dept. Fermo Tonale
Branch: 00195 Rome, Via Cantore 17. Tel (06) 38 62 50
Affiliates: Accademia Ed. Musicali Srl, Ariston Ed. Musicali Srl, La Bussola Ed Musicali Srl, Colosseo Ed. Musicali Srl, Equipe Musicali Srl, First Ed Musicali Srl, Fun House & Co., MEC Ed Musicali Srl, Santa Cecilia Ed Musicali Srl (all SIAE)
Int'l firms represented: Angela, Fun House, Genesis, Tony Macaulay, Palace-Burlington, Page Full of Hits, Valentine (all UK), Boca, Raton Songs, Mystery (all USA) (SEE ADVERTISEMENT)
 Mario Aromando (Ed.) Srl, Corso Europa 5/7, 20122 Milan Associati (Ed.), see G Ricordi
 Atlas Music Eds Musicali, Corso Buenos Aires 10, 20124 Milan Tel (02) 271 5972 Pres Sandro Coppola; Gen Mgr Daniela Festari
 Bama, see Sugarmusic
 Beat Recs Co Ed Musicali Srl (SIAE), Via Filippo Nicolai 16, 00136 Rome Tel (06) 348 497 Gen Mgr Franco de Gemini
Affiliates: Eurofilmusic (SIAE), Prima Eds Musicali, Eds 71 (SIAE), West Eds Musicali (SIAE)
Int'l firms represented: Amphonic (UK), Emilhenco (France), Eurobeat (UK)
Int'l rep.: UK (Eurobeat)
 Belriver, see La Voce del Padrone
 Belwin-Mills Italiana, see Ricordi
 Bixio CEMSA SpA (SIAE), Via Lombardia 40, 00187 Rome Tel (06) 47 50 764, 461 614 Admin r Carlo Bixio
Branch: Milan, Via Borgogna 7 Tel (02) 701 107
Affiliates: Bixio CA, Bixio Sam, Gale Italiana Srl Grandi Firme della Canzone Srl, Nido Srl (all SIAE)
Int'l reps.: Belgium, France, Germany (all Bixio)
 Bixio Sam, see Bixio CEMSA
 Bla Bla Ed Musicali Srl (SIAE), Galleria del Corso 2, 20122 Milan Tel (02) 796 149
 Blue Sky Ed Musicali, see Sidet
 Bongiovanni (Ed Musicali), Via Rizzoli 28, 40125 Bologna Tel (051) 225 722 Gen Mgr Giancarlo Bongiovanni
Int'l rep.: USA (Belwin-Mills)
 La Bussola Ed Musicali, see Ariston
 C A M SpA (Creazioni Artistiche Musicali) (SIAE), Via Virgilio 8, 00193 Rome Tel (06) 382 021 Telex 62374. Pres Giuseppe Campi, Gen Mgr Sergio Federici, Sales Mgr Dr Bruno Bianchi
Int'l branches: Australia, England, Germany, Japan Scandinavia, Spain, Sweden, USA
Int'l reps.: Brazil (Arlequim), Canada (Experience), France (Pema Music-SIMEPP), Switzerland (Campana). (SEE ADVERTISEMENT)
 C R A M P S (Club, Rec. Agency, Mgmt., Publicity, Show) Music Srl (SIAE), Via Ippolito Nievo 45, 20145 Milan, Tel. (02) 314 850/650 Gen. Mgr., Tony Tasinato. (SEE ADVERTISEMENT)
 California, see C.A. Rossi
 Canopo (Gruppo Ed.) (SIAE), Via A. Riboty 22, 00195 Rome. Tel: (06) 315 615, 35.69.606.
Affiliates: Canopo, Flipper, Flirt, Forma, Market (all SIAE).
Int'l firm represented: Montparnasse 2000 (France).
Int'l reps.: Belgium (Multi Sound), France (Montparnasse 2000), Spain (Harmony).
 Canzoni Moderne, see Sugarmusic.
 Carisch SpA (SIAE), Via General Fara 39, 20124 Milan Tel (02) 650.741. Pres. Dr Pardi, Gen. Mgr. Sandro Galli
Int'l firms represented: Baerenreiter (Germany), Boosey & Hawkes (UK), Breitkopf & Haertel (Germany), Henle (Germany), Salabert (France)
Int'l reps.: France (Eschig), Germany (Baerenreiter)
 Carre d'As Ed. Musicali Srl (SIAE), see Inseime.
 Carsal Max (Eds Musicali), see La Strega
 Casa Editrice Musicali Gustavi Gori SaS (SIAE), see Dott. Gallazzi
 Casa Ed Nazionale Musicale, see Nazionalmusic
 Chappell (Ed.) SpA (SIAE), Via Meravigli 12, 20123 Milan Tel (02) 879 028, 879 003
 Chappo (Ed Musicali), see Nazionalmusic
 La Cicala (SIAE), see Usignolo
 Cielo-Video (Ed Musicali) (SIAE), Galleria del Corso 2, 20122 Milan Tel (02) 705 231 Pres Virgilio Panzuti, Gen Mgr Dante Panzuti.
 Colorado Ed Musicali, see Sidet
 Colosseo Ed Musicali, see Ariston
 Come Il Vento Srl (Ed Musicali & Discografiche) (SIAE), Via Montenapoleone 29, 20121 Milan Tel (02) 700.725, 791.665. Mng Dir. & Gen. Mgr. Michele del Vecchio
 Les Compains, see Ricordi.
 Crisler Srl Eds Musicali (SIAE), Via Montenapoleone 29, 20121 Milan Tel (02) 782 159, 700 725, 791.665 Pres & Gen Mgr. Christine Leroux.
Affiliated firms: Aguamanda Eds Musicali Srl, Gabric Eds Musicali Srl.
 Curci Srl (Eds.) (SIAE), Galleria del Corso 4, 20122 Milan Tel (02) 794 746 Cable CURCIMUSIC Pres & Gen. Mgr Giuseppe Gramitto Ricci (SEE ADVERTISEMENT)
 Daniele Ed Musicali, see Sidet.
 Decca Ed Musicali Srl (SIAE), Via Brisa 3, 20123 Milan. Tel (02) 874 048, 862 057
 Diamante Ed Musicali, see Sidet
 Dixis (Ed Musicali) see Nazionalmusic
 The Dig It Eds Srl, Corso Vittorio Emanuele 22, Milan, Tel. (02) 780 778 Pres Pippo La Rosa; Gen Mgr. Fabrizio La Rosa
Int'l firm represented: Trema (France)
 Di Lazzaro, see Sugarmusic
 Ducale Ed Musicali Srl (SIAE), Via Per Cadrezzate 5, 21020

We dig the success,
we DIG IT!
We are the youngest hot
independent italian label.

the DIG IT int. records italy

DUCALE



Ducale spa
Industrie musicali
21020 Brebbia (Italy)
via per Cadrezzate 5

Phone: (0332)
77.01.89/77.07.84
Telex: 38231
Cable: Ducalemusic

A modern European
organization for:

Record & Tape Production
Distribution of foreign catalogues
Music Publishing
Custom Pressing & Duplication

International Music-Record-Tape Section

Italy

Brescia (Varese) Tel (0322) 770 784/189 Telex 3B231
Affiliate: Suzy Ed Musicali (SIAE) (SEE ADVERTISEMENT)
 Due (Ed. Musicali), see Numero Uno.
 Durium (Ed. Musicali) (SIAE), Via Manzoni 40/42, 20121 Milan, Tel (02) 701.008/703/705 Pres. Krikor Mintangian, Gen Mgr Franco Cassano
Affiliate: Sprint (SEE ADVERTISEMENT)
 E A R (Ed. Musicali), see Nazionalmusic
 Edicom, see Guerrini
 Edir (Ed. Int'l Reunite), see G. Ricordi
 Eldorado, see Guerrini
 Elettra (Ed.) Srl (SIAE), Via al Forte di San Martino 11, 16145 Genoa Tel (010) 301 920, 369.723
 Eleven Music Co. Srl, see Paganmusic
 Elisabetta (Ed.) (SIAE), Via Francesco Sforza 2/4, 20122 Milan, Tel (02) 799 217
 Eliseo (Ed. Musicali), see Sciascia
 Emmeti Eds Musicali Srl, Corso Monforte 20, 20122 Milan, Tel (02) 793 911, 792.780
 Equipe Musicali, see Ariston
 Esedra, see Alfiere/Esedra
 Eurofilmusic, see Beat
 F M A Srl (Ed. Musicali & Discografiche), Galleria del Corso 2, 20122 Milan Tel (02) 795 724
 F P 4, see Paganmusic
 Fama (Ed. Musicali), see G. Ricordi
 Fantasia, see Sugarmusic
 Feeling Rec. Italiana SpA, Via Bersezzo 7, 10152 Turin Tel (011) 287 829, 850 776 Gen Mgr. Renato Pent
 First Ed. Musicali, see Ariston
 Flipper, see Canopo
 Flirt, see Canopo
 Fono Cine (Ed. Musicali), Via San Paolo 15, 20121 Milan Tel (02) 874 460 Owner & Gen. Mgr. Pericle Boschetti
 Fono Film (Ed. Musicali), see G. Ricordi
 Forma, see Canopo
 Fortissimo (Gruppo Ed.), see Southern.
 Fox, see Southern
 Francis Day Srl, see La Voce del Padrone
 Frank Music, see Sugarmusic
 Franton Music Srl (SIAE), Via Manin 111, 30174 Venice-Mestre Tel (041) 984.991, 972 229 Gen Mgr Tony Tasnato, Prof Mgr Francesco Sanavio
Affiliated firm: Suono Ed. Musicali (SIAE)
Int'l firms represented: Big Mike, Eiger, Getaway, Ledsongs, Naz Songs, Panache, Quarry, Round, Strawberry (all UK), Panache (France)
 Frasi d'Amore, see Sugarmusic
 Fulginea (Ed. Musicali), Via Virgilio B, 00193 Rome
Int'l firm represented: Campbell Connelly (UK)
 Fun House & Co.—Mng. Dir. Pierre Forlani—see Ariston
 Gabric Ed. Musicali Srl (SIAE), Via della Giuliana 44, 00195 Rome Tel (06) 389 361 Dir. Franco Palumbo, Gen Mgr. Elio Palumbo, Promo Mgr. Marcello Ramono
Int'l Dept., c/o Christine Leroux, Via Montenapoleone

29, 20121 Milan Tel (02) 782 159, 700 725, 791 665
 Gale Italiana, see Bixio CEMSA
 Dott. Gallazzi (Ed. Musicali) (SIAE), Piazza del Liberty 2, 20121 Milan Tel (02) 780 035 Cable EDIGAL
 Owner Dr. Giuseppe Gallazzi
Affiliate: Casa Editrice Musicali Gustavo Gori SaS (SIAE)
Int'l firm represented: Bourne (USA)
 Globo Eds Musicali, Via S. Sebastiano 16, B0134 Naples Tel (081) 452 597 Gen Mgr. Pasquale Liguori
 Grandi Firme della Canzone, see Bixio CEMSA
 Guerrini Ed., Via Mercato 3, 20121 Milan Tel (02) 873.865, 898.635
Affiliates: Edicom, Eldorado, Guerrini, Didattica, Rampoldi, San Giusto
 I M I (International Music of Italy) Srl, see Sciascia
 Iller (Ed. Musicali), see G. Ricordi
 Insieme Srl (Eds Musicali) (SIAE), Piazza Missori 3, 20123 Milan Tel (02) 799 515 Pres. & Gen Mgr. Bob Lumbroso
Affiliate: Carre d'As Ed. Musicali Srl (SIAE)
 Intingo Srl (Eds Musicali), Piazza Mirabello 1, 20121 Milan Tel (02) 650 498, 651 753 Gen Mgr. Riccardo Sanna, Int'l Ass't Paola Blandi Gaido
 Italcarsich, see Southern.
 Jubal (Ed. Musicali), see G. Ricordi
 Jump Ed. Musicali (SIAE), Galleria del Corso 2, 20122 Milan Tel (02) 705 231 Pres. Luigi Ferracioli Gen Mgr. Dante Panzuti
Int'l reps.: Australia (Penjane), Belgium (Multi Sound), Canada (Morning), France (Monde-Melody), Germany (Vineta/Liveton), South Africa (Music Publ'g Co.), Spain (Phonorecord), Sweden (Camp), UK (Lemmel)
 Karma Italiana Ed. Musicali Srl, Via Borgogna 2, 20122 Milan Tel (02) 796 541 Chief Execs. Alain Trossat, Adriano Solaro Telex 34096
Affiliated firm: Alfiere/Esedra Ed. Musicali Srl
 Koral (Ed. Musicali) (SIAE), Via Caboto 16, 41100 Modena Tel (059) 332 568 Gen Mgr. Remo Pecorari
 Kramer, see Southern
 Leonardi Gruppo Ed. (SIAE), Corso Europa 5, 20122 Milan Tel (02) 702 094
 Liberty, see Sugarmusic
 Life, see Rifi
 Lord Ed. Musicali SaS (SIAE), Via Edison 100, 20019 Settimo Milanese (Milan) Tel (02) 32 82 366/337
 M A M Srl (Ed. Musicali), see Pickwick
 M E C Ed. Musicali, see Ariston
 Market, see Canopo
 Mas, see Saar
 Mascheroni, see Sugarmusic
 Mascotte Ed. Musicali (SIAE), Galleria del Corso 4, 20122 Milan Tel (02) 793 601
 Melodi, see Sugarmusic
 Menestrello, see Sugarmusic
 Metron (Ed. Musicali), see G. Ricordi
 Millenote Ed. Musicale, see Sidet

Mini (Ed. Musicali), see Rimi
 Mito (Ed.) (SIAE), Galleria del Corso 4, 20122 Milan Tel (02) 79 97 49, 78 44 40 Mng. Dir. Mikki del Prete, Gen Mgr. Gigi Fiume Menegazzi
 Mondia Music (Ed. Musicali), see G. Ricordi
 Musica & Dischi Ed. Musicali, Via Carducci B, 20123 Milan Tel 870 015, B6 90 702 Mgr. Mario de Luigi Jr
 Nazionalmusic Org. Musicale (SIAE), Corso Vittorio Emanuele 30, 20122 Milan Tel (02) 793 769, 705 790
Affiliates: Casa Ed. Nazionale Musicale, Ed. Musicali Chiappo, Ed. Musicali Diesis, Ed. Musicali EAR, Ed. Musicali Sonorfilm (all SIAE)
 Nido, see Bixio CEMSA
 Numero Uno SpA (SIAE), Galleria del Corso 2, 20122 Milan Tel (02) 799 331/127 Pres. Giuseppe Ornato, Gen Mgr. Antonio Coni
Affiliates: Ed. Musicali Acqua Azzurra Srl (SIAE), Ed. Musicali Due Srl (SIAE), Universale Ed. Musicali Srl (SIAE)
Int'l reps.: Germany (Cyclus) Spain (RCA)
 Olona Eds Musicali (SIAE), Via del Nuoto 16, Rome P D U Ed. Musicali SpA (SIAE), Via Senato 12, 20121 Milan Tel (02) 790 971, 783 114 Telex 25111 Mgr. Vittorio Buffoli
 Paganmusic Srl Ed. Musicali, Via Correggio 27, 20149 Milan Tel (02) 482.456 Gen Mgr. Aldo Pagan
Affiliates: Analogy Srl, Eleven Music Co. Srl, FP4 Srl
 Peer Italiana, see Southern
 Pegaso (Ed. Musicali), see G. Ricordi
 Pickwick Srl (Ed. Musicali), Corso Europa 5, 20122 Milan Tel (02) 706 510 Prof. Mgr. Monica Dahl
Affiliate: Ed. Musicali MAM Srl
Int'l firms represented: Big Pig (UK), GOAL (UK), Leeds (UK, USA), MAM (UK), MCA group (USA), Rock Artists (UK), Spanka (USA), Valley (UK)
 Pinciana Music Srl (SIAE), Via Giovanni Branca 35, 00153 Rome Tel (06) 578 776
 Prima Eds Musicali, see Beat
 Prima Linea, see Vianello
 Progressive (Ed.), see RCA
 Pull Eds Srl (SIAE), Via della Camilluccia 701, Rome Tel (06) 32 73 050 Mng. Dirs. G. Meccia, B. Zambirini
 R C A SpA (Ed. Musicali) (SIAE), Via Tiburtina, Km 12, 00131 Rome Tel (06) 416 041 Telex 61428
Affiliates: Aberbach (Rome) Ed. di Musica SpA (SIAE), Ed. Progressive Srl (SIAE), RCA Musica SpA (SIAE), Ed. Roosevelt (SIAE)
Home office: USA
Int'l firms represented: Aberbach (USA), Amos Prod'ns (USA), Artist (USA), Associated (Australia), Black Leather (USA), Brincos (Spain), California (USA), Carlin (UK), Caviar (USA), Cefuma (Mexico), Cherry Lane (USA), Chess (USA), Cirrus (Canada), Dawnbreaker (USA), Daywin (USA), Dunbar (Canada, USA), EDIM (Mexico), Egg (USA), Erva (USA), Fabulous (UK), Sam Fox (USA), Gladys (USA), Grasshopper (USA), Hudson Bay (USA), Knaphill (USA), Levine & Brown (USA), Linda-Renee (USA), Jeff Lynne (UK), Manzanum (Mexico), Edward B. marks (USA), McJohn (USA), Missing Link (USA), Ivan Mogull (USA), New Ikoon (UK), Pi-Gem (USA), Pink (USA), Elvis Presley (USA), Public Domain Foundation (USA), RCA (Brazil, France, Germany, Spain), RCA Jaguar (Brazil), RCA Leme (Brazil), Relay (Argentina), Scar Publ'ns (USA), A. Schroeder (USA), Sherlyn (USA), Soft Machine (UK), Songbirds of Paradise (USA), Steppenwolf (USA), Stratus (Canada), Sunbury (Canada, UK, USA), Sunspot (Canada), Three Dog Night (USA), Trac (UK), Universal (Spain), Whistle Rymes (UK), Roy Wood (UK), Victor (Brazil), Yolk (USA)
Int'l reps.: Argentina (Relay), Australia (Associated), Brazil (RCA), Canada (Sunbury/Dunbar), France (RCA), Germany (RCA), Mexico (EDIM), Spain (RCA), UK (Sunbury), USA (Dunbar/Sunbury)
 Radio Ed. Musicali, see Sidet
 Radiofilmica Ed. Musicali SpA, Via Vasca Navale 58, 00146 Rome Tel (06) 55 89 215 Mng. Dir. Luigi De Laurentis, Gen Mgr. Sergio Monton
 Radio Rec. RRR, see G. Ricordi
 Rampoldi, see Guerrini
 Rascel, see Sugarmusic
 G. Ricordi & Cia. SpA (SIAE), Via Berchet 2, 20121 Milan, Tel (02) 88 B1 Cable RADIOWEK Telex 31177, Mng. Dir. Guido Rignano
Affiliates: Ed. Associati Srl, Belwin-Mills Italiana, Les Copains, Edir (Ed. Int'l Reunite) Srl, Ed. Musicali Fama Srl, Ed. Musicali Fono Film Srl, Ed. Musicali Iller Srl, Ed. Musicali Jubal Srl, Ed. Musicali Metron Srl, Ed. Musicali Mondia Music Srl, Ed. Musicali Pegaso Srl, Radio Rec. RRR Srl, Ed. Musicali Ritmi & Canzoni Srl, Warner Bros. Music Italy (all SIAE)
Int'l firms represented: ABC-Dunhill (USA), ATV (UK, USA), Ackee (USA), Admond (USA), Aishire Int'l (USA), Ariola America (USA), Average (USA), Eddie Barclay (France), Belwin-Mills (UK, USA), Big Elk group (USA), Brent (USA), Broken Arrow (USA), Bron (UK), C'est Music (USA), Chandos (USA), Combine (USA), Cottillon/Walden (USA), Crazy Crow (USA), Dark Horse (USA), Debnar/Rambled (USA), Five Continents (USA), Freshwater (UK), Ganga (USA), Giving Room (USA), Gnosso (USA), Gold Hill (USA), Gomelsky Eggers (USA), Goodman group (USA), Guerrilla (UK, USA), Hancock (USA), Harrisongs (USA), Island (UK, USA), Dick James (UK), Leatherhead (USA), Libra (UK), Material World (USA), Joni Mitchell (USA), Alphonse Mouzon (USA), Nicovne (USA), No Exit (USA), Northern Songs (UK), Pamscene (UK), Portofino (USA), Pundit (USA), Quackenbush (USA), Ramsal (USA), Resaca (USA), Rocket (UK), St. Annes (UK), Savona (USA), Shot (USA), Silver Fiddle (USA), Siquomb (USA), Staysail (USA), Strong Arm (USA), Thin Ice (USA), Trane (USA), UFO (USA), Ucraina (USA), VAAP (USSR), Venice (USA), Virgin (UK), Warner Bros. (UK, USA), Winddecor (USA), Lawrence Wright (UK)

DURIUM RECORDS & EDIZIONI MUSICALI DURIUM

we wish to thank the artists:

FAUSTO PAPETTI
 DONNA SUMMER
 SILVER CONVENTION
 GINO PAOLI
 WESS & DORI GHEZZI
 ROBERTO MUROLO
 NINI ROSSO
 PENNY MCLEAN
 TWO MAN SOUND
 BLACK BLOOD
 MINO REITANO
 GILLA
 SSO
 NANNI SVAMPA
 etc. etc.

and we wish to thank our distributors in:

Argentina: SICAMERICANA S.A.
 Brazil: FERMATA DO BRASIL
 Canada: GLOBAL RECORDS
 France: PATHE' MARCONI PICKWICK
 Germany: HANSA MUSIKPRODUKTION DEUTSCHE OVERSEA
 Greece: MUSIC-BOX
 Jamaica: FEDERAL RECORDS
 Japan: COSDEL
 Lebanon: SOCIETE LIBANAISE DU DISQUE
 Mexico: DISCOS Y CARTUCHOS DE MEXICO
 Netherland & Belgium: BASART
 Philippines: VICOR MUSIC
 Portugal: ARNALDO TRINDADE
 South Africa: TEAL RECORDS
 Spain: PALOBA S.A.
 Switzerland: FINSTERWALD & CANTACUZENE
 Turkey: YASEF ALGUADIS
 USA: LITTLE RECORDS
 Venezuela: BASF VENEZOLANA



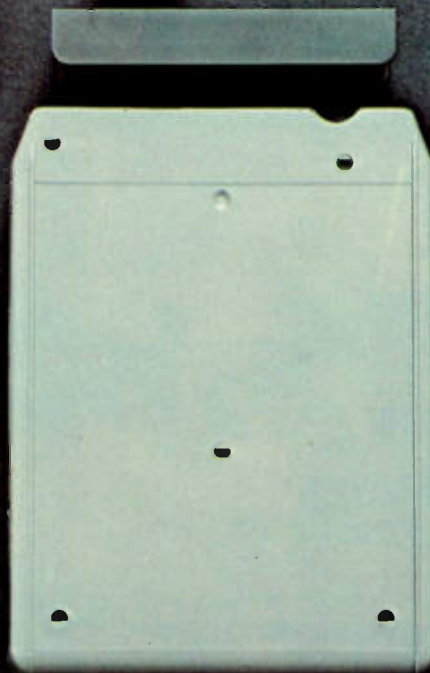
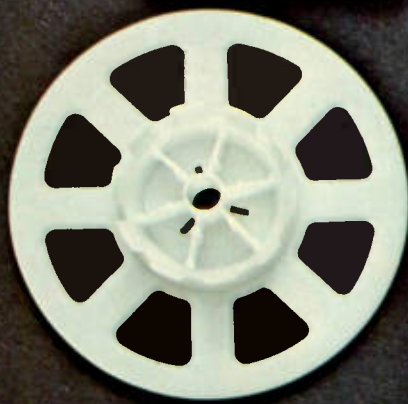
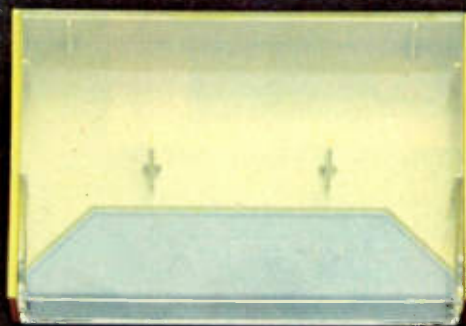
for a SPLENDID YEAR.

Ri-Fi Music Srl (SIAE), Corso Buenos Aires 77, 20124 Milan, Tel (02) 273 641 Admin'r. Giovanni Battista Ansoldi, Gen Mgr. Marinko Rigaldi, Int'l Mgr. Gianfranco Finamore.
Int'l branches: Spain, USA

high quality level co cassettes and component parts

graphited mylar shims
technically accurate hubs made of acetalic resin
flanged guide, rollers on precision plastic pin
Available with or without lugs and pressure or screw closing

box
for automatic inserting machine



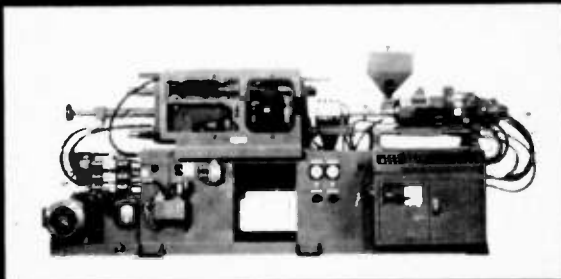
**8 track
cartridges**



INJECTION PRESSES

MODEL SR
TEKNIKA

Fully automatic and fast
production cycles



NEW ADDRESS:



HEAD OFFICES
Metalmeccanica Plast
BULGAROGRASSO (Como) ITALY

Via Ferloni 83 Tel. (031) 931464
TELEX 38169 METALMEC

Affiliates: Life, Settebello.
Int'l firms represented: Noel Gay (UK), Globo (Brazil), Jobete (USA), Stein & Van Stock (USA), Stone Agate (USA), Stone Diamond (USA).
Int'l reps.: Argentina (Clan Difo); Brazil (Globo). (SEE ADVERTISEMENT)
Rimi Ed. Musicali (SIAE), Piazzetta Pattari 1 / 3, 20122 Milan Tel. (02) 871.370. 891.815. Cable: MARIART.
Affiliate: Ed. Musicali Mini.
Ritmi & Canzoni (Ed. Musicali), see G. Ricordi.
Roosevelt (Ed.), see RCA.
C. A. Rossi Gruppo Ed. (SIAE), Via Barletta 11, 20141 Milan. Tel. (02) 53.92.251.
Affiliates: California (SIAE), C.A. Rossi Ed. (SIAE), Tre Stelle (SIAE).
Le Rotonde Ed. Musicali VC SpA, see Sidet.
Rugginenti Ed. (SIAE), Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel. (02) 84.90.283.
S C A L Ltd., Anelli 2, 20127 Milan. Tel. (02) 688.4423 / 1348.
Saar Srl (SIAE), Viale di Porta Vercellina 6, 20123 Milan. Tel. (02) 437.162. 490.171. Pres.: Walter Guntler; A&R G. Scussel.
Affiliate: Mes (SIAE).
San Giusto, see Guerrini.
Santa Cecilia Ed. Musicali Srl, see Ariston.
A. Schroeder Music of Italy Ltd., Via Quintiliano 49, 20138 Milan. Tel. (02) 50.84.
Home office: USA.
Int'l firms represented: Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Bo-West, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvuv Survival, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, Lalanne, Larbell, Lassie, Last Laugh, Lazy Canary, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca, Va-Detta, Vancouver, Wrath, Yameta, Zekefield Follies.
Sciascia Ed. Musicali (SIAE), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel. (02) 82.58.041. Pres.: Armando Sciascia; Gen. Mgr.: Aiki Andris-Michalaros.
Affiliates: Ed. Musicali Eliseo, IMI (International Music of Italy) Srl (both SIAE).
Senza Fine (Ed.) Srl, Piazzetta Pattari 2, 20122 Milan. Tel. (02) 898.909/968. Mng. Dir.: Anna Fabbri; Prof. Mgr. Roberto Matano.
Int'l branch: England.
Int'l firms represented: Barn, Barn-Slade, Bay City, Carlin (UK), Catrine (UK), Robin Gibb (UK), Lupus (UK), Pink Floyd (UK), Skyhill (USA), Space Songs, State, Robert Stigwood Org. (UK), Walrus (UK), Wizard. (SEE ADVERTISEMENT)
Settebello, see Rifi.
Sette Note, see Southern.
71 (Eds.), see Beat.

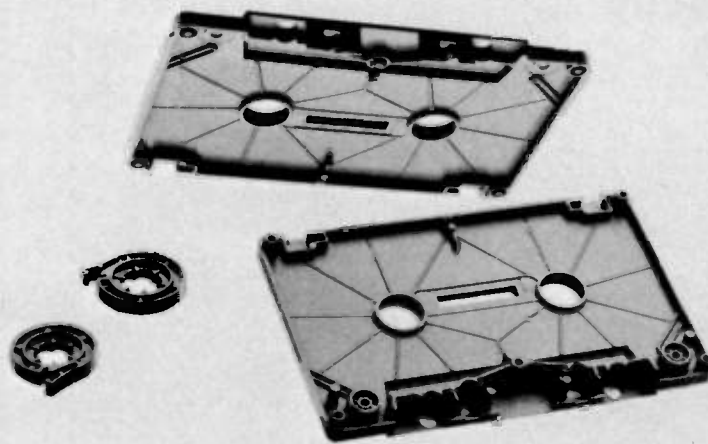
FOR YOUNG INDEPENDENT RECORD COMPANIES and PRODUCERS
YOUR ITALIAN OUTLET IS

Ariston
S.r.l.

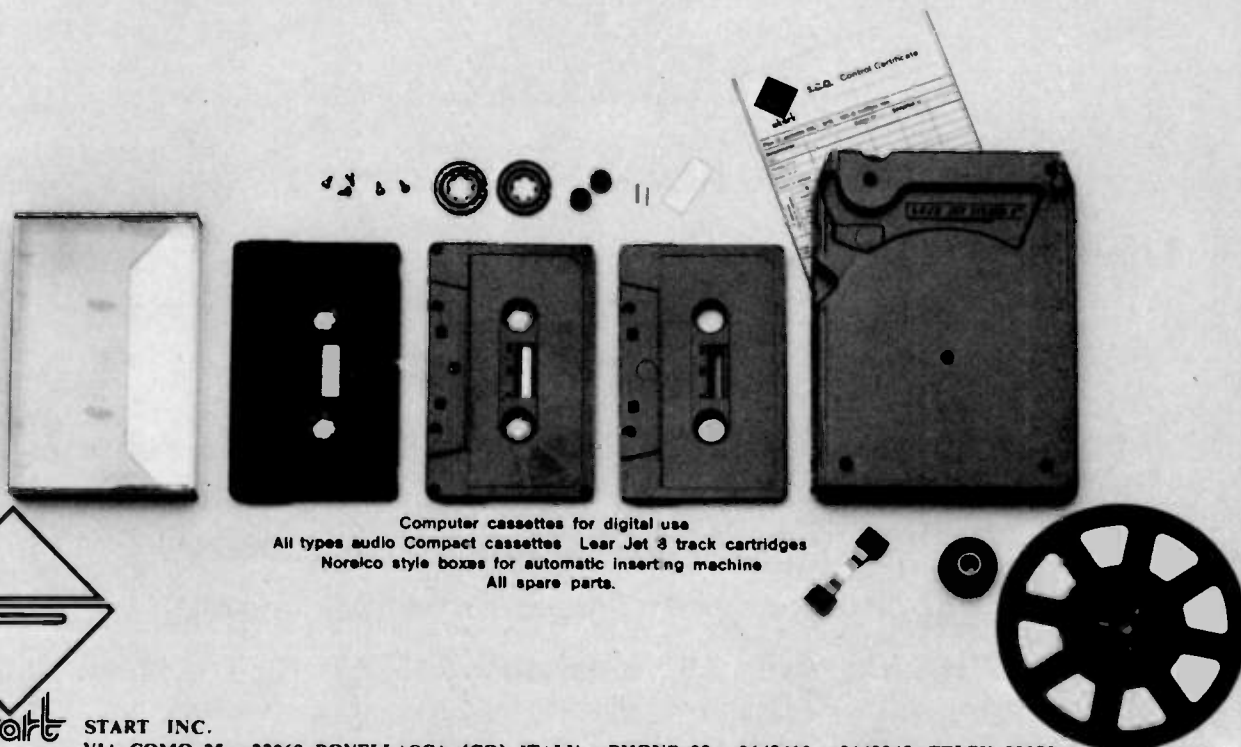
A COMPLETE INDUSTRIAL CYCLE

HEAD OFFICE:
Via M. Gorki, 21-20098 SAN GIULIANO MILANESE
(Milan, Italy) Tel. (02) 9846974 / 5 / 6 / 7 / 8
BRANCH OFFICE:
Via Cantore, 17-00100 ROME tel. (06) 396259
Cables: ARISTONMUSIC
Telex: 35466 ARISTON

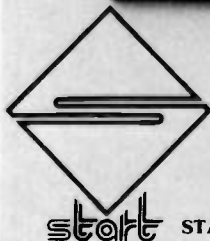
**if you never find anything
wrong in it
..... it is its quality**



many leading companies use our high quality products



Computer cassettes for digital use
All types audio Compact cassettes Lear Jet 3 track cartridges
Norelco style boxes for automatic inserting machine
All spare parts.



START INC.
VIA COMO 25 - 22069 ROVELLASCA (CO) ITALY - PHONE 02 - 9642410 - 9642245 TELEX 33080

**Experience
is not something you invent!
A great tradition
in publishing has been applied
to the record business
with the same success.
We're accustomed to being
NUMBER ONE!**

**CAROSSELLO - CURCI
(Cable: Curcimusic)
20122 MILAN - Galleria del Corso, 4
Tel. 794.746 - ITALY**

She-Sha (Ed. Musicali) Srl. see Alfieri/Esedra.
Sidet (Gruppo Ed. Musicale) (SIAE), Piazzetta Pattari 2, 20122 Milan. Tel. (02) 804.818, 861.165.
Affiliates: Blue Sky Ed. Musicali Srl, Colorado Ed. Musicali Srl, Daniele Ed. Musicali, Diamante Ed. Musicali Srl, Millenote Ed. Musicali Srl, Radio Ed. Musicali Srl, Le Rotonde Ed. Musicali VC SpA, Telespazio Ed. Musicali Srl, Tickle Ed. Musicali Srl, Tornado Ed. Musicali, Wiz Ed. Musicali Srl (all SIAE).
Sonofilm (Ed. Musicali), see Nazionalmusic.
Southern Music (SIAE), Piazza del Liberty 2, 20121 Milan. Tel. (02) 796.473. Gen. Mgr. Alberto Carisch.
Home office: USA, Peer-Southern Org.
Affiliates: Gruppo Ed. Fortissimo, Fox, Italcarsch, Kramer, Peer Italiana, Sette Note (all SIAE).
Int'l firm represented: Southern (worldwide).
Int'l rep.: Worldwide (Southern).
Sprint, see Durum.
La Strega (Eds. Musicali) (SIAE), San Lucifero 41, 09100 Cagliari, Sardinia. Tel. (070) 668.291. Mng. Dirs.: Marcello Mazzella, Roberto Cardia.
Affiliate: Eds. Musicali Carsal Maz.
Successo, see Sugarmusic.
Sugarmusic (SIAE), Via Quintiliano 40, 20138 Milan Tel. (02) 50.84. Telex 35063 Co-Pres. Ladislao & Piero Sugar, Gen. Mgr. Ettore Carrera.
Int'l branches: Argentina, Australia, Benelux, Brazil, Canada, England, France, Germany, Japan, Mexico, Scandinavia, Spain, Switzerland.
Affiliates: Adriatica, Araldo, Bama, Canzoni Moderne, Di Lazzaro, Fantasia, Frank, Frasi d'Amore, Liberty, Mascheroni, Melodi, Menestrello, Rascel, Successo, Supersonic, Suvini Zerboni, Tiber.
Int'l firms represented: AA (France), ABC/Dunhill (USA), Acuff-Rose group (UK, USA), Airborne (USA), American Broadcasting (USA), American Dream (USA), Andover (UK), Andromeda (USA), Antisia (USA), Apple (UK), April (USA), Aud-Lee (USA), Audre Mae (USA), Aurelia (USA), Aurelius (USA), BRC (USA), Baboo group, Big Elk (USA), Big Pig (UK), Blackwood (USA), Bop (UK), Brandom (USA), Raoul Breton (France), Bron (UK), Brull (UK), Brut (USA), CBS Int'l (USA), Caleb (USA), Carlin (UK), Caspat (UK), Cat (UK), Cauliflower (UK), Char-Liz (USA), Chinnichap (UK), Cintercor (UK), Cohen & Boyle (USA), Martin Cohen group (USA), Commander (USA), Common Good (USA), Crystal Jukebox (USA), Cube (UK), Damont (USA), Dijon (USA), Donna (USA), Early Morning (USA), Eibomo (USA), Encino (USA), Essex group (UK, USA), Fab (USA), Ferris Wheel, Floyd (USA), Fox Gimbel Prod'ns, Frank group (USA), Gateway (UK), Noel Gay (UK), Glaser (USA), Golden Horn (USA), Gold Sovereign (USA), Gopam group (USA), Great Honesty (USA), Groovy (UK), Gypsy Boy (USA), Harlene (USA), Heathside (UK), Heavy (USA), Hello There (USA), Hog (USA), Hortensia (France), Tash Howard group (USA), Jasperillo (USA), Joaneline (USA), Julio-Brian (USA), Kingsize, Kirshner (USA), Knollwood (USA), Lady Casey (USA), Leeds (UK), Lornhole, Lowery group (USA), MAM (UK), MCA group (USA), MJQ (USA), Magnet (UK), Mandina



(DO YOU REMEMBER THIS LOGO?)

Those who have been following us since 1933 know that
Fonit Cetra, the Italian music traditional record
company, today produces:

**pop records • classical records • light music records
folk records • opera records • regional music records
literary records • children's records**

(But also those who are new to us will know it)

FONIT-CETRA Via Meda 45 Telephone: 8432551/2/3/4 Milan Italy

(USA), March Here (USA), Mericana (USA), Mariposa (USA), Marpet (USA), Peter Maurice group (UK), Melanie (UK), Mighty Oak (UK), Milene (USA), Miles Ahead (USA), Mirage (UK), Mr. Bones (USA), Moss Rose (USA), Music Maximus (USA), Neil (USA), Octave (USA), Osibouounds (UK), Pixruss (USA), Productions & Eds. Musicales, Promobill (Netherlands), Promopub (Netherlands), Promonight (Netherlands), RAK (UK), Rock Artists (UK), Rocksmith (USA), Fred Rose (USA), Russ-Hix (USA), Sackville (UK), Sailor (USA), Sange (USA), Saturday (USA), Shaftesbury (UK), Paul Simon (USA), Skyview (USA), Sonet group (Sweden), Sparta Florida (USA), Stainless (USA), Sterling (USA), Stevca (UK), Stranger (USA), Sugarloaf (USA), Synergistic (USA), TRO (UK, USA), Three Brothers (USA), Thursday (USA), Tital (USA), Tomeja, Unart (USA), United Artists group (USA), Universal (USA), Whistle Rhymes (UK), Wild Blue (USA), Wildflowers (USA), Hank Williams (USA), Wobble (UK), World (USA), Wormwood (USA), Suono Ed. Musicali (SIAE), Via Manin 111, 30174 Venice/Mestre. Tel: (041) 984.991, 972.229. Gen. Mgr.: Tony Tasinato.

Affiliated firm: Franton Music Srl (SIAE)

Int'l firms represented: Alucard, Cock & Trumpet, Excellency, GH, Gladys Sings, Hawkana, Heat, Nicky James, Jonathan, March, Milmeran, Non Music, Peter Rice, Strange, Summerland Songs, Toneshire, Torill, Yessongs (all UK).

Supersonic, see Sugarmusic.

Suvini Zerboni, see Sugarmusic.

Suzy Ed. Musicali, see Ducale.

Telespazio Ed. Musicali, see Sidet.

Televia Eds. Musicali Srl, Piazza Missori 3, 20123 Milan.

Tel: (02) 65.71.491. Gen. Mgr.: Freddi Naggari.

Tiber, see Sugarmusic.

Tickle Ed. Musicali, see Sidet.

Tornado Ed. Musicali, see Sidet.

Tre Stelle, see C. A. Rossi.

23 Italia Srl (Ed.) see listing under Venti.

Unifunk Srl, Corso di Porta Romana 106, 20122 Milan. Tel:

(02) 54.63.756.

Int'l repa.: Austria (Eurobeat), Belgium (Intervox), France (Eurobeat), Germany (Eurobeat), Ireland (Eurobeat), Japan (Herald), Luxembourg (Intervox), Netherlands (Intervox), Portugal (Eurobeat), South Africa (Eurobeat), Spain (Eurobeat), Switzerland (Eurobeat), UK (Eurobeat), USA (Opal).

United Artists (Italy) Srl (Ed. Musicali), Corso Europa 5/7,

20122 Milan. Tel: 794.841.

Universale (Ed. Musicali), see Numero Uno.

Usignolo Ed. Musicali Srl (SIAE), Via G. Meda 45, 20141

Milan. Tel: (02) 84.32.551. Pres.: Ettore Minoretta.

Affiliate: La Cicala (SIAE).

23 Italia Srl (Ed.) (SIAE), Gallerie del Corso 4, 20122 Milan.

Tel: (02) 702.464, 701.168. Chief Exec.: Liliana

Azzolini.

Int'l rep.: UK (Mansen).

Vianello (Ed. Musicali) (SIAE), Via Guido Banti 46, 00191

Rome. Tel: (06) 32.73.468, 32.78.103, 324.936.

Affiliate: Prima Linea.

La Voce del Pedrone, Galleria del Corso 2, 20122 Milan. Tel:

(02) 704.401/603. Cable: EMIGRAM. Admin'r John

Bush, Gen. Mgr. Alexis Rotelli.

Affiliate: Belriver Srl, Francis Day Srl.

Int'l firms represented: Big Ben (UK), Deep Purple

(UK), EMI group (worldwide), Music of the Times (USA),

New York Times (USA), Our Music (UK), Purple (UK),

Red Bus (UK).

Int'l rep.: Worldwide (EMI group).

Warner Bros. Music Italy, see G. Ricordi.

West Eds. Musicali, see Beat

Wiz Ed. Musicali, see Sidet.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A F I (Associazione dei Fonografici Italiani), Via Vittor Pisani 22, 20124 Milan. Tel: (02) 652.636. (Association of Italian rec. cos.)

A I D E M (Associazione Italiana Degli Ed. di Musica), Piazza del Liberty 2, 20121 Milan. Tel: (02) 780.035. (Italian Music Publ'rs Ass'n)

A P D I, Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165. (Ass'n of Independent Rec. Cos.)

L A C O I M (Independent Ass'n of Singers & Orchestras for Light & Jazz Music), PO Box 736, 20100 Milan. Tel: (02) 21.07.73. Pres.: Tino Vailati.

U N E M I, Corso di Porta Vittoria 47, Milan. Tel: (02) 792.669. (Union of Italian Music Publ'rs)

DESIGN & ARTWORK

Mario Convertino, Via Giovannino de Grassi 3, Milan. Tel: (02) 808.716.

Gianni Greguoli, Via Vincenzo Monti 77, Milan. Tel: (02) 439.467.

Guerrini Ed., Via Mercato 3, 20121 Milan. Tel: (02) 873.865, 898.635.

Sciascia SaS (Ed.), Via Giacomo Brodolini, Rozzano, 20089 Milan. Tel: (02) 825.8041. Pres.: Armando Sciascia. Gen. & Sales Mgr.: Sergio Sciascia.

Studio 52, Via Pasteur 16, Milan. Tel: (02) 28.53.463.

Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. (Rec. only).

Luciano Tallarini, Via Carlo d'Adda 9, 20143 Milan. Tel: (02) 83.25.776, 804.908. Chief Exec.: Luciano Tallarini.

Task, Via G. Leopardi 14, 20123 Milan. Tel: (02) 865.871/897.

LICENSING ORGANIZATION, MUSIC

S I A E (Societa Italiana Autori Editori), Viale della Letteratura 30, 00100 Rome. Tel: (06) 59.90. (General Performing & Mechanical Rights Society).

PLANTING, PROCESSING & PRESSING PLANTS

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limoto di Pioltello (Milan). Tel: (02) 904.78.61.

a magician's trick?



no! the most modern technical skills in service of industry

automatic equipment for the production of musicassettes

Macchi & C. s.r.l. - via Cavour 30 - Saronno (Varese) - Italy t. 96.00.886

task/Modena



via Ippolito Nievo 41
20145 Milano
telephone (02) 314850/314650

General Manager:
Gianni Sassi



POP ARTISTS:

AREA
ARTI & MESTIERI
EUGENIO FINARDI
ALBERTO CAMERINI

**CLASSICAL
CONTEMPORARY MUSIC**

"Nova Musica" series:

John CAGE
Robert ASHLEY
Walter MARCHETTI
Juan HIDALGO
Paolo CASTALDI
Cornelius CARDEW
Costin MIEREANU
Martin DAVORIN-JAGODIC
Gruppo di improvvisazione
NUOVA CONSONANZA
Miguel Angel CORIA
Alvin LUCIER

"DIverso" series:

Arza ANAIK
Derek BAILEY
Fernando GRILLO
Jesus VILLA-ROJO
Demetrio STRATOS

Branch: 20121 Milan, Via San Paolo 15. Tel (02) 865 578 (SEE ADVERTISEMENT)
Ariston Srl, Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan) Tel (02) 98.46.974. Telex 35466. Pres. Alfredo Rossi; Factory Mgr.: Carlo Barbareschi
Branch: 00195 Rome, Via Cantore 17. Tel (06) 386.250 (SEE ADVERTISEMENT)
C B S-Sugar Compagnia Generale del Disco SpA, Via Quintiliano 40, 20138 Milan Tel (02) 50.84 Cable COLREC. Pres. Ladislao Sugar, Exec Gen Mgr. Piero Sugar, Mgrs. G. Giannini, F. Crepax, S. Delor
Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Bredbia (Varese) Tel (0332) 770 784/189. Pres. & Gen. Mgr. Davide Matalon. (Plating & processing only) (SEE ADVERTISEMENT)
Durum SpA, Via Trieste, Erba (Como), Tel 61 426 Pres. Krikor Mintangian. (Pressing only) (SEE ADVERTISEMENT)
E M I Italiana SpA, Via Bergamo 315, Caronno Pertusella Tel (02) 96.50.702. Cable EMITALSARONNO. Telex 33679 Mng Dir. John Bush; Financial Dir. Vittorio Magnoli.
Font-Cetra SpA, Via Bertola 34, 10122 Tunn, Tel (011) 57.53. Pres. Renato Zaccone, Gen. Dir. Dr. Giuseppe Lamberto, Sales Mgr. Luigi Arduino (SEE ADVERTISEMENT)
Fonola Fonotecnica, Via Ariberto 21, 20123 Milan Tel (02) 84 84 626 (Pressing only)
Guerrini Ed., Via Mercato 3, 20121 Milan. Tel (02) 898.635, 873 865 (Pressing only)
IRI (Industrie Riunite Italiane) Srl, Via Vespolate 22, 27030 Confienza (Pavia) Tel (0384) 64 054, 64 000
Industria Italiana Lingue Vive nel Mondo, Via 4 Novembre 5, 20078 San Colombano al Lambro (Milan), Tel 890.05 (Pressing only)
Phono-Plast SaS, Via G. Grandi 50, 20068 Peschiera Borromeo (Milan) Tel (02) 716.435 (Pressing only)
Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan) Tel (02) 90.64.646. Gen. Mgr. Alain C. Trossat; Factory Mgr. Giuliano Bearzi.
Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples Tel (081) 314 140, 322.694. Dir. Gen. Fernando Esposito, Gen. Mgr. Roberto Esposito, Sales Mgr. Vincenzo Esposito, Technical Mgr. Raffaele Esposito.
R C A SpA, PO Box 7158, 00100 Rome; Via Tiburtina, Km 12, 00131 Rome Tel (06) 416 041 Telex 61428 (Pressing only).
Home office: USA
Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel (02) 273.641 Mng Dir. & Gen. Mgr. Giovanni Battista Ansoldi, Sales Mgr.: Piero Lafalca (SEE ADVERTISEMENT)
Saar Srl, Via Gramsci 4, 20016 Pero (Milan), Tel 353.0573/0564. Pres. Walter Gurtler; Gen. & Sales Mgr. Sergio Balloni.
Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan), Tel (02) 32.82.366/337. (Pressing only).
Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa Tel (010) 301.920, 369.723.
Zeus Rec. Srl, Piazzetta Matilde Serao 15, 80132 Naples. Tel (081) 406 791, 415.997

PRINTERS & LITHOGRAPHERS

C B S-Sugar Compagnia Generale del Disco SpA, Via Quintiliano 40, 20138 Milan. Tel (02) 50.84. Cable COLREC. Pres. Ladislao Sugar; Exec Gen Mgr. Piero Sugar; Mgrs. G. Giannini, F. Crepax, S. Delor.
Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel (02) 86.90.121, 806.125.
Factory: Milan, Via Monviso 21. Tel (02) 314.766. (SEE ADVERTISEMENT)
G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel (02) 28.20.839, 28.53.093 Telex 25046. Pres. Ottaviano Clerici Bagozzi. (Tape only)
Guerrini Ed., Via Mercato 3, 20121 Milan. Tel (02) 873.865, 898.635.
IRI (Industrie Riunite Italiane) Srl, Via Vespolate 22, 27030 Confienza (Pavia), Tel (0384) 64.054, 64.000.
Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel (02) 273.641 Mng Dir. & Gen. Mgr. Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalca (SEE ADVERTISEMENT)
Sciascia SaS (Ed.), Via Giacomo Brodolini, Rozzano, 20089 Milan. Tel (02) 825.8041. Pres. Armando Sciascia, Gen. & Sales Mgr.: Sergio Sciascia.

RECORD PROMOTION

Studio 52, Via Pasteur 16, Milan. Tel (02) 28.53.463.
Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa. Tel (010) 301.920, 369.723.
Task, Via G. Leopardi 14, 20123 Milan. Tel (02) 865.871/897.

TAPE CUSTOM DUPLICATORS

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limite di Pioltello (Milan), Tel (02) 904.78.61.
Branch: 20121 Milan, Via San Paolo 15 Tel (02) 865.578.
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)
Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel (02) 651.541. Cable: AMPEXITAL.
Home office: USA.
Audio: 8-tr. & cassette.
Ariston Srl, Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan) Tel (02) 98.46.974 Telex 35466. Pres. Alfredo Rossi; Factory Mgr. Carlo Barbareschi.
Branch: 00195 Rome, Via Cantore 17. Tel (06) 386.250.
Audio: Cassette. (SEE ADVERTISEMENT)
C B S-Sugar Compagnia Generale del Disco SpA, Via Quintiliano 40, 20138 Milan. Tel (02) 50.84. Cable COLREC. Pres. Ladislao Sugar; Exec. Gen. Mgr.: Piero Sugar, Mgrs. G. Giannini, F. Crepax, S. Delor.

• **apprevil** •
granulated
and
powdered
black
and
coloured
phonographic
record
pressing
compounds



**ambrosio
plastic
company**

s.a.s.

20096
pioltello—milano
viale s. francesco, 1
italy
tel. 90.46.551-552
cables:
ambroplast
pioltello—milano

- Cinevox Rec. SpA, Via Lombardia 40, 00187 Rome. Tel: (06) 47.50.764, 461.614. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio, Sales Mgr.: Franco Bixio. Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
- Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. (SEE ADVERTISEMENT)
- Duplicmatic di Mezzadra, Via Natale, Battaglia 4, 20123 Milan.
- Duplivox, Viale L. Muratori 187, 41100 Modena. Tel: 237.268. Audio: 8-tr. & cassette.
- Durema (Duplicazione Regrazioni Magnetiche & Nastri Video) SpA, Via Imperia 28, 20142 Milan. Tel: (02) 843.7344/740. Mng. Dir., Gen. & Sales Mgr.: Dr. Claudio Occhiena; Technical Mgr.: Paolo Maggiolini. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel & open reel quadraphonic. Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Philips.
- Durium SpA, Via Trieste, Erba (Como). Tel. 61.426. Pres.: Krikor Mintangian. Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)
- E M I Italiana SpA, Via Bergamo 315, Caronno Pertusella. Tel: (02) 96.50.702. Cable: EMITAL SARONNO. Telex: 33679. Mng. Dir.: John Bush; Financial Dir.: Vittorio Magnoli.
- Ecofina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 869.0121, 806.125. Factory: Via Monviso 21. Tel: (02) 314.766. Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)
- Emmeti SpA, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Audio: 8-tr. & cassette.
- Font-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Dir. Dr. Giuseppe Lamberto; Sales Mgr. Luigi Arduino. (SEE ADVERTISEMENT)
- Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626. Audio: Cassette.
- Fonorama C.A. Rossi Srl, Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392.
- Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 90.48.815. Telex: 31371, 37607. Gen. Mgr.: Dr. R. Bregni; Sales Mgr. L. Bassani. Audio: 8-tr., 8-tr. quadraphonic & cassette.
- IRI (Industrie Riunite Italiane) Srl, Via Vespolate 22, 27030 Confindenza (Pavia). Tel: (0384) 64.540/000. Audio: 8-tr. & cassette.
- L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Audio: 8-tr., 8-tr. quadraphonic, cassette & open reel.
- M D A Cassettes, Via San Giuseppe 137, Saronno (Varese). Tel: (02) 962.0914. Gen. Mgr. Romano De Scalzi. Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)
- M T B, Via Matteotti 32, 40129 Bologna. Tel: (051) 368.792. Audio: 8-tr. & cassette.
- Mamplast Srl, Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan). Tel: (02) 24.85.019. Audio: 8-tr. & cassette.
- N M A (Nastri Magnetici & Affini), Via Candiani 101, 20158 Milan. Tel: (02) 37.63.000. Audio: 8-tr. & open reel.
- Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan). Tel: (02) 90.64.646. Gen. Mgr.: Alain C. Trossat; Factory Mgr.: Giuliano Bearzi.
- Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Dir. Gen. Fernando Esposito; Gen. Mgr.: Roberto Esposito; Sales Mgr.: Vincenzo Esposito; Technical Mgr.: Raffaele Esposito.
- R C A SpA, PO Box 7158, 00100 Rome, Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041 Telex: 61428. Home office: USA.
- Revival, Via Privata Denti 17, Bellano (Como). Tel: (0341) 81.250. Gen. Mgr. Tommaso Grossi. Audio: 8-tr., 8-tr. quadraphonic & cassette.
- Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Anselmi; Sales Mgr.: Piero Lafalce. (SEE ADVERTISEMENT)
- Rusty Phonics, Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Audio: 8-tr., 8-tr. quadraphonic & cassette.
- Saar Srl, Via Gramsci 4, 20016 Pero (Milan). Tel: 353-0573/0564. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
- Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337. Audio: 8-tr., 8-tr. quadraphonic & cassette.
- Stereostudio, Via Ventimiglia 194, 10127 Turin. Tel: (011) 697.125. Audio: Cassette.
- Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643.
- Videoin Srl, Via de Amicis 28, 20123 Milan. Tel: (02) 873.721. (Video only)

● supplies

CARTRIDGE & CASSETTE PARTS

- A T B (Apparecchiature Tecniche Bimetalliche) SpA, Via Palmiro Togliatti 32, 20030 Senago (Milan). Tel: (02) 998.99.76. Telex: 36479. Mng. Dir.: Abramo Bordignon. Audio: Single- & band-assembled spring pads, shields in mumetal, silicon steel & other alloys; individually pre-cut or continuous roll anti-friction liners for all types of cassettes; special production for automatic assembling; customer-designed supplies (SEE ADVERTISEMENT)
- Audio Devices, see Neumannacoustic.
- Bresolin & Co., Via XXV Aprile 205, Cinisello B., Milan. Tel: (02) 928.8064. Pres.: Corrado Bresolin. Audio: All parts. (SEE ADVERTISEMENT)
- Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi

**you've
already seen
this cassette**

**we've
just been born
...with ten years
of experience**

**we make every part of the cassette
(except for the tape)**

M.D.A. Manufacture Digital and Audio Cassettes s.r.l.
via S. Giuseppe 137 - Saronno (Varese) - Italy - t. 962.09.14/15

SEZZINI

EDIZIONI MUSICALI

mrs.anna fabbri paoli
director

mr.roberto matano
professional manager

piazzetta pattari 2/20122 milano-italy/tel.898909
898968

5, 20156 Milan. Tel. (02) 367.693. Gen. Mgr.: Gaetani Cesare.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 90.48.815. Telex 31371. 37607. Gen. Mgr.: Dr. R. Bregni; Sales Mgr.: L. Bassani.

Audio: Hubs & rollers.

M D A Cassettes, Via San Giuseppe 137, Saronno (Varese). Tel: (02) 962.0914. Gen. Mgr.: Romano De Scalzi. (SEE ADVERTISEMENT)

Neumannastic di Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel. (02) 228 120, 276.893. Cable BEPPATOMIL. Owner: Roberto Beppato; Gen. Mgr. Rag. G. Munafò. Sales Mgr. David Butterworth.

Branch: 00143 Rome, Via G. Armellini 31. Tel. (06) 59.14.609. Contact: Livio Argentini.

Brand name: Audio Devices.

Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 19, 21047 Saronno (Varese). Tel. (02) 960-7485/7450. Cable NSIAI. Gen. Mgr. Edoardo Benetton. (SEE ADVERTISEMENT)

Pielle SaS, Via Mincio 2, 20139 Milan. Tel (02) 53.91.103.

Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

Sonorex Tape SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia). Tel. (030) 725.382.

Audio: Cassette parts.

Start SpA, Via Como 25, Rovellasca (Como). Tel (02) 964.2245/2410. Telex. 33080. Pres.: Mario Colombo. Gen. Mgr. Dario De Benedetti; Sales Admin. Mgr. Giovanni Benedini; Sales Mgr.: Luigi Cane.

Audio: All parts. (SEE ADVERTISEMENT)

Tape System, Via Maffucci 55, 20158 Milan. Tel 37.60.814.

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan) Tel (02) 954.079.

Audio: Cassette parts.

EMPTY CARTRIDGES, CASSETTES & REELS

A T B (Apparecchiature Tecniche Bimetalliche) SpA, Via Palmiro Togliatti 32, 20030 Senago (Milan). Tel (02) 998.99.76. Telex 36479. Mng. Dir.: Abramo Bordignon. (SEE ADVERTISEMENT)

Audio Devices, see Neumannastic.

Bresolin & Co., Via XXV Aprile 205, Cinisello B., Milan. Tel (02) 928.8064. Pres.: Corrado Bresolin.

Audio: 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693 Gen. Mgr. Gaetani Cesare.

G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel. (02) 28.53.093, 28.20.839. Telex 25046. Pres.: Ottaviano Clerici Bagozzi.

Audio: 8-tr., cassette.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel. (02) 90.48.815. Telex: 31371. 37607. Gen. Mgr. Dr. R. Bregni, Sales Mgr.: L. Bassani.

Audio: Cassette

Brand name: King Sound.

King Sound, see Genca.

M D A Cassettes, Via San Giuseppe 137, Saronno (Varese). Tel: (02) 962.0914. Gen. Mgr. Romano De Scalzi (SEE ADVERTISEMENT)

M I P (Music Ind. Prods.) Srl, Corso di Porta Vittoria 31, 20122 Milan.

Warehouse: 21020 Brebbia (Varese), Via Per Cadrezzate 5. Tel (0332) 770 189/784

Audio: 8-tr., cassette.

Brand Name: Mastro.

Mastro, see MIP.

Neumannastic di Roberto Beppato, Via G. Spontini 3, 20131 Milan Tel (02) 228.120, 276.893. Cable BEPPATOMIL. Owner Roberto Beppato, Gen Mgr Rag. G. Munafò. Sales Mgr. David Butterworth.

Branch: 00143 Rome, Via G. Armellini 31 Tel (06) 59.14.609. Contact: Livio Argentini.

Brand name: Audio Devices

Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 19, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Cable: NSIAI. Gen. Mgr. Edoardo Benetton.

Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)

Pielle Sas, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.

Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

Start SpA, Via Como 25, Rovellasca (Como). Tel. (02) 964 2245/2410. Telex 33080. Pres.: Mario Colombo. Gen. Mgr. Dario De Benedetti; Sales Admin. Mgr. Giovanni Benedini; Sales Mgr.: Luigi Cane.

Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)

Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079.

Audio: Cassette.

JACKETS & SLEEVES

Barbieristampa, Via San Rocco 6, Milan. Tel: (02) 541.964. (Sleeves only).

Pizzi Amilcare, Via de Vizzi 86, Cinisello Balsamo (Milan). Tel 928.88/21. (Sleeves only).

RECORD PROCESSING MACHINERY

Alpha Toolex, see Neumannastic.

Europa Film, see Neumannastic.

Exhibo Italiana Srl, Via F. Frisi 22, 20052 Monza (Milan). Tel (039) 360.021. Cable. EXHIBOMI. Gen. Mgr. Dr. Ferrante Anguissola d'Altoe; Sales Mgr.: Dr. Gennaro Granito.

Brand name: Stellavox.

G B F Costruzioni Meccaniche, Via Vittorio Veneto 12/18, 20091 Bresso (Milan). Tel. (02) 92.01.641.

I D R A, Via Palestrina 2, 20124 Milan. Tel. (02) 203.842.

Ingersoll Rand, see Negri-Boss.



**Today,
Italian quality
is less
expensive.**

- Compact cassettes, 8 track cartridges, component parts and accessories to assemble.
 - CO easy to be opened.
 - Compact cassettes, rolled up in different length.
 - Boxes.
 - 8 track cartridges.
- The whole production available in various colours.
- Production and sale of dies.
 - Advice about the organization and installation of a full cycle production.

Corrado Bresolin
Via XXV Aprile, 205
20092 Cinisello B. (MI) Italy
Phone: 02-9288064





Fontana Luigi & Cia. SaS, Via Broschi 62, 20141 Milan Tel (02) 84.93.231
Chief product: Presses

Metalmecanica Plast SpA, Via Ferloni 83, 22070 Bulgarograsso (Como) Tel (031) 93.14.64. Cable METALMEC, Telex 38169 Gen. Mgr. Franco Gian (SEE ADVERTISEMENT)

Negri-Bossi SpA, PO Box 3784, 20100 Milan; Viale Europa 64, 20093 Cologno Monzese (Milan) Tel (02) 254.7922/9751 Cable NEGRIBOS, Telex 33008
Chief product: Injection moulding machines.
Brand name: Ingersoll-Rand, Negri-Bossi

Neumannacustic di Roberto Beppato, Via G Spontini 3, 20131 Milan Tel (02) 228.120, 276.893 Cable BEPPATOMIL Owner Roberto Beppato, Gen. Mgr. R.G. Munato, Sales Mgr. David Butterworth
 Branch: 00143 Rome, Via G. Armellini 31 Tel (06) 591.4609 Contact Livio Argentini
Chief product: Presses plating & transfer equip
Brand names: Alpha Toolex, Europa Film, Neumann

O B M, Ripa di Porta Ticinese 55, 20143 Milan. Tel (02) 83.23.346

Philips SpA, Piazza IV Novembre 3, 20214 Milan Tel (02) 69.94

Pressvit Srl, Via Voghera 20, 20144 Milan Tel 83.22.141
Chief product: Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears

Stellavox, see Exhibo

Sandretto (Fili) Via de Amicis 44, 10097 Regina Margherita (Turin) Tel 790.270.

Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa. Tel (010) 301.920, 369.723

Terenzio, Via Soffredini 34, 20126 Milan Tel (02) 25.72.239/242.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Chief Exec. Helmut Schulze-Battmann, Gen. Mgr. Benito Ciuchchini; Area Mgr. Giorgio Dordoni
Audio: Blank—cassette, open reel, raw—cassette.
 Audio Devices, see Neumannacustic.

B A S F, see SASEA.

Bresolin & Co., Via XXV Aprile 205, Cinisello B., Milan. Tel (02) 928.8064. Pres. Corrado Bresolin.
Audio: Blank—8-tr., cassette & open reel; raw—cassette. (SEE ADVERTISEMENT)

Ecofina Srl, Via Leopardi 8, 20123 Milan Tel. (02) 86.90.121, 806.125.
Factory: Milan, Via Monviso 21. Tel (02) 314.766 (Blank only).
Audio: Cassette. (SEE ADVERTISEMENT)

Ellepiette Srl, Viale San Gimignano 11, 20146 Milan Tel (02) 418.315. Owners Messrs. Formingnani & Pellegrini; Gen. Mgr., Giorgio Colombini. (Blank only).
Audio: 8-tr. & cassette.

Exhibo Italiana Srl, Via F. Frisi 22, 20052 Monza (Milan). Tel (039) 360.021 Cable EXHIBOMI, Gen. Mgr. Dr Ferrante Anguissola d'Altoe, Prod. Mgr. Dr Gennaro Granito. (Blank only).
Audio: Cassette, open reel
Brand name: Pentagon.

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan Tel (02) 367.693. Gen. Mgr. Gaetani Cesare (Blank only).
Audio: 8-tr., cassette

G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel (02) 28.53.093, 28.20.839. Telex 25046 Pres. Ottaviano Clerici Bagozzi. (Blank only)
Audio: 8-tr. & cassette

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel (02) 904.8815. Telex 31371, 37607. Gen. Mgr., Dr. R. Bregni; Sales Mgr. L. Bassani. (Blank only).
Audio: 8-tr., cassette.

M D A Cassettes, Via San Giuseppe 137, Saronno (Varese) Tel (02) 962.0914 Gen. Mgr. Romano De Scalzi.
Audio: 8-tr. & cassette. (SEE ADVERTISEMENT)

Neumannacustic di Roberto Beppato, Via G Spontini 3, 20131 Milan. Tel (02) 228.120, 276.893. Cable BEPPATOMIL. Owner Roberto Beppato; Gen. Mgr. R.G. Munato, Sales Mgr. David Butterworth
 Branch: 00143 Rome, Via G. Armellini 31 Tel (06) 59.14.609 Contact Livio Argentini.
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic
Brand name: Audio Devices.

Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 19, 21047 Saronno (Varese) Tel (02) 960.7485/7450 Cable NSIAI. Gen. Mgr. Edoardo Benetton (Blank only)
Audio: 8-tr., 8-tr. quadrasonic & cassette (SEE ADVERTISEMENT)

Pentagon, see Exhibo

Philips SpA, Piazza IV Novembre 3, 20214 Milan. Tel (02) 69.94.
Audio: Cassette.

Pyral Sud, Via Vittorio Amedeo 19, 10121 Turin. Tel 548.839. Telex. 21566. (Blank only).
Home office: France.

S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan Tel (02) 42.48
Home office: Germany, BASF
Audio: 8-tr., cassette
Brand name: BASF.

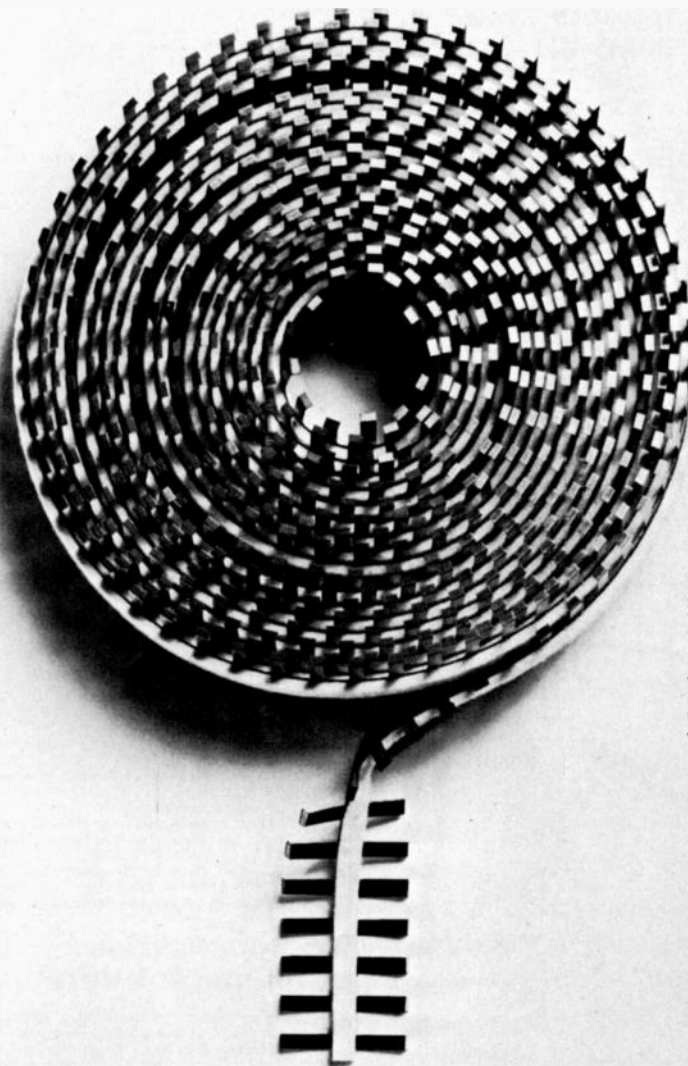
S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G.B. Grassi 97, 20157 Milan. Tel (02) 35.55.146. Telex 37269
Audio: Blank—cassette, open reel, raw—8-tr., cassette, open reel.

Scotch, see 3M

Sonorex Tape SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia) Tel (030) 725.382
Audio: Cassette

3 M Italia SpA, Milano San Felice (Segrate) Tel 75.45
Audio: 8-tr., cassette & open reel.
Video: 2", 1", 1/2" & 3/4" open reel, 3/4" cassette, 1/2" EIAJ cartridge, 1/2" cassette.
Brand name: Scotch.

CASSETTES HIGH OUTPUT LEVELS



design: Armando Milani

A.T.B. s.p.a.

Via Palmiro Togliatti, 30
 20030 SENAGO
 Telex: CARIPADE 37494
 Telefono (02) 9989976-7-8



COMPONENTS FOR CASSETTES



Single and band assembled spring pads. Shields in any magnetic alloy, mumetall, silicon steel, etc. Antifriction liners, individually pre-cut or in continuous rolls. Supplies on customer design. Special production for automatic assembling.

Italy

Jamaica

task/Modena



via Ippolito Nievo 41
20145 Milano
telephone (02) 314850/314650

General Manager:
Tony Tasinato

From an old
photograph we
have discovered
that music
isn't dead yet
and we are doing
our best to
keep it alive.



Petersburg 1920.
Concert of factory
sirens & steam whistles.
Gastev and Mayakovsky

U P-Universal Sound, see Universal.
Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. (Blank only).
Audio: 8-tr. cassette.
Brand name: UP-Universal Sound

TAPE DUPLICATING & PROCESSING EQUIPMENT

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan. Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.
Audio: 8-tr. & cassette dupl'g equip.
Bresolin & Co., Via XXV Aprile 205, Cinisello B., Milan. Tel: (02) 928.8064. Pres.: Corrado Bresolin. (Manufacturer/Importer/Exporter).
Audio: Molds, assemblers, winders. (SEE ADVERTISEMENT)
Exhibo Italiana Srl, Via F. Frisi 22, 20052 Monza (Milan). Tel: (039) 360.021. Cable: EXHIBOMI. Gen. Mgr.: Dr. Ferrante Anguissola d'Altoe; Prod. Mgr.: Dr. Ing. Gennaro Granito
Audio: Duplicators.
Brand name: Pentagon.
Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare.
Audio: Assembling & winding equip.
G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093, 28.20.839 Telex: 25046. Pres.: Ottaviano Clerici Bagozzi.
Audio: Automatic, semi-automatic & manual tape winders, ultra high speed duplicators, automatic cassette assemblers & automatic cassette screwdriver.
Macchi & Cia. Srl, Via Cavour 30, Saronno. Tel: (02) 960.0886. Gen. Mgr.: Roberto Macchi. (Manufacturer/Importer)
Audio: Automatic winders, assemblers & parts-manufacture machines.
Neumanncastic di Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Gen. Mgr.: R.G. Munato; Sales Mgr.: David Buttenworth.
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.
Audio: Duplicators, winders.
Pentagon, see Exhibo.
Philips Spa, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94.
Ing. Oscar Roje Applicazioni Elettroniche & Industriali, Via Sant'Anatolone 15, 20147 Milan. Tel: (02) 415.41.41. Cable: INGOROJE. Telex: 39202.
Branch: 00187 Rome, Via di Porta Pinciana. Tel: (06) 480.029, 465.630.
Audio: Duplicators & winders.
Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan.
3 M Italia SpA, Milano San Felice (Segrate). Tel: 75.45.
T T L (Tape Technology Lab.), Via Pirandello 4/A, 20144 Milan. Tel: (02) 46.95.213.
Audio: 8-tr. & cassette winders.

TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093, 28.20.839. Telex: 25046. Pres.: Ottaviano Clerici Bagozzi.
Product: Automatic cassette labeling & embossing machines.
Macchi & Cia. Srl, Via Cavour 30, Saronno. Tel: (02) 960.0886. Gen. Mgr.: Roberto Macchi. (Manufacturer/Importer)
Product: Automatic labelers. (SEE ADVERTISEMENT)
Start SpA, Via Como 25, Rovellasca (Como). Tel: (02) 964.2245/240. Telex: 33080. Pres.: Mario Colombo; Gen. Mgr.: Dario De Benedetti; Sales Admin. Mgr.: Giovanni Benedini; Sales Mgr.: Luigi Cane.
Product: 8-tr. & cassette Norelco-style boxes.

accessories manufacturers

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Chief Exec.: Helmut Schulze-Battmann; Gen. Mgr.: Benito Chiucchini; Area Mgr.: Giorgio Dordoni.
Product: Head cleaners, demagnetizers, leader & splicing tape.
Audio Italiana Srl, Via Pinerolo 2, 00182 Rome. Tel: (06) 754.358.
Branch: 20155 Milan, Via MacMahon 7. Tel: (02) 312.167.
Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers.
Bresolin & Co., Via XXV Aprile 205, Cinisello B., Milan. Tel: (02) 928.8064. Pres.: Corrado Bresolin.
Product: Tape carrying & storage cases (SEE ADVERTISEMENT)
Lair Int'l SpA, Viale Premuda 38/A, 20129 Milan. Tel: (02) 795.762, 780.730. Cable: RADIOLARIR.
Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape.
M D A Cassettes, Via San Giuseppe 137, Saronno (Varese) Tel: (02) 962-0914. Gen. Mgr.: Romano De-Scalzi.
Product: Head cleaners & demagnetizers. (SEE ADVERTISEMENT)
Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.
Product: Catalog servs., cleaners, cloths & brushes.
Saar Srl, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Product: Catalog servs.
Siame SnC, Via Adriatica 16, 60027 Osimo Scalo (Ancona). Tel: (071) 739.212.
Product: Needles.

3 M Italia SpA, Milano San Felice (Segrate). Tel: 75.45.
Product: Head cleaners & demagnetizers, leader & splicing tape.
Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079.
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.

store fixtures & merchandising aids manufacturers

Phonogram SpA, Via Borgogna 2, 20131 Milan. Tel: (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.
Product: Browser boxes, display racks.
Saar Srl, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.
Product: Browser boxes, display racks.
Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079.
Product: Tape browser boxes, display racks.

JAMAICA

Population: 2,000,000.
Rate of exchange: \$1 (US) = 0.89 Jamaican dollars.
Per capita income: \$790.
Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday) & all Christian holidays.
Records, record blanks & pre-recorded media imported from USA: 1975-\$120,359; 1974-\$108,632.
Records exported to USA: 1975-3,846 units; \$2,843; 1974-3,169 units, \$1,411.

record & tape manufacturers / distributors / importers

Blank, see Record Specialists.
C B S (Jamaica) Recs. Ltd., PO Box 27, Hagley Park Sta., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Mng. Dir.: Richard Khouri.
Labels: (Owned) CBS Columbia, Epic; (distributed) Federal, Wildflowers, (licensed) Philadelphia Int'l (USA).
Carifa, see Record Specialists.
Champion, see Record Specialists.
Columbia, see CBS.
Dynamic, see Dynamic Sounds.
Dynamic Sounds Rec'g Co. Ltd. (IFPI), 15 Bell Rd., Kingston 11. Tel: 933-9138/9130. Cable: DYNASOUND. Telex: 2296. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
Labels: (Owned) Dynamic, Jaguar, Lion, Melrose, Panther, Tiger, Tysoff, Wede Bete, (licensed) Archiv (Germany), Ariola America (USA), Asylum (USA), Atco (USA), Atlantic (USA), Bang (USA), CTI (USA), Creole (UK), DG (Germany), H&L (USA), Jupiter (Germany), Kudu (USA), MGM, Motown (USA), Polydor (Germany), Ranwood (USA), Roadshow (USA), Rolling Stones (USA), Shout (USA), TK (USA), Verve (USA).
Int'l reps.: Canada (Magna Sound), worldwide except Canada, Caribbean & USA (State).
Epic, see CBS.
Federal Rec. Mfg. Co. Ltd., PO Box 27, Hagley Park Sta., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Mng. Dir.: Kenneth Khouri; Sales Mgr.: Robert Khouri.
Labels: (Owned) Federal, Wildflower; (licensed) Buddha (USA), CBS (USA), Columbia (USA), Decca (UK, USA), Epic (USA), Hi (UK, USA), London (UK, USA), RCA (USA), TSOP (USA), Word (USA).
Harmony, see CBS.
Jaguar, see Dynamic Sounds.
Lion, see Dynamic Sounds.
Melrose, see Dynamic Sounds.
Odyssey, see CBS.
Panther, see Dynamic Sounds.
Record Disks Ltd., 103 Orange St., Kingston. Tel: 932-4989. Cable: RECDISC. Mng. Dir.: Lindon Pottinger; Gen. Dir.: Del Pottinger; Sales Mgr.: Errol Williams.
Labels: (Licensed) BRC, Brunswick, Dakar, Hob, Nashboro, Noodle, Scepter, Wand (all USA).
Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel: 922-4865/6287. Cable: SOUNDTRACK. Telex: 2252. Exec. Dir.: George Benson; Dir. & Sec'y: Maryon Benson; A&R Dir.: Carlton Lee.
Branch: Trinidad.
Labels: (Owned) Blank, Carifa, Champion, Saturn, Star, Venus; (licensed) ABC group (USA), A&M (USA), All Platinum (USA), Anchor (UK), Blue Note (USA), Capital (USA), DJM (UK), Dark Horse (USA), Disneyland (USA), Fantasy (USA), Liberty (USA), MCA (USA), Mercury (Netherlands, UK, USA), Milestone (USA), Ode (USA), Philips (Netherlands, UK, USA), Pickwick (USA), Prestige (USA), Roulette (UK, USA), 20th Century (USA), United Artists (USA).
Saturn, see Record Specialists.
Star, see Record Specialists.
Tiger, see Dynamic Sounds.
Total Sounds Rec'g Co. Ltd., PO Box 406, 14 Retirement Rd., Kingston 5. Cable: VIBES.
Labels: (Owned) Total Sounds; (represented) EMI, Elektra, Pye, Sussex, Warner Bros., WIRL.

International Music-Record-Tape Section

Tysott, see Dyanmic Sounds.
Venus, see Record Specialists.
Wildflower, see Federal & CBS.
Wede Bete, see Dynamic Sounds.

● music publishers

Lime Cay Music, see Woodwater.
Ivan Mogull Caribbean Ltd., c/o Norman E. Wright, 9-11 Church St., Kingston.
Morning Music West Indies, see Woodwater.
Par-Lay-Voo Music Ltd., see Woodwater.
Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel: 922-4865/6287. Cable: SOUNDTRACK. Telex 2252.
Exec. Dir.: George Benson; Dir. & Sec'y Maryon Benson.
Int'l firm represented: Big Seven (USA).
Sheila Music Corp. Ltd. (BMI), 15 Bell Rd., Kingston 11. Tel 933-9138/9130. Cable DYNASOUND Mng. Dir. Sheila Lee.
Int'l firms represented: Cotillion, Devalbo, Douglas, Ice Nine/Fry King, Marsaint, Quackenbush, Sergeant Music/Saloon Songs, Story Songs, Viva, Warner Bros. group (all USA); Pamscene (UK).
Int'l reps.: Germany (Melodie der Welt), Japan (Toshiba), Mexico (EMLASA), Netherlands (Anagon), Spain (EGO), rest of world (State).
Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel 923-8817. Cable FEDERREC.
Affiliates: Lime Cay Music, Morning Music West Indies, Par-Lay-Voo Music Ltd.
Int'l firms represented: ATV (UK), Buckhorn (USA), Burlington (UK), Cayman (USA), Cissy (USA), Early Morning (Canada), Eden (USA), Keymen (USA), Morning (Canada), Johnny Nash (USA), Palace (UK), Cyril Shane (UK), Valentine (UK).
Int'l reps.: Benelux (Universal Songs), Canada (Morning), France (Bagatelle), Germany (Melodie der Welt), Mexico (Edim), South Africa (Impact), USA (Peer Int'l in Puerto Rico, Wetwater).

● services

PLATING, PROCESSING & PRESSING PLANTS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel 933-9138/9130. Pres. Byron Lee, Gen. Mgr. Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel 923-8817. Mng. Dir. Kenneth Khouri; Sales Mgr.: Robert Khouri. (Pressing only)

PRINTER & LITHOGRAPHER

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel 933-9138/9130. Pres. Byron Lee; Gen. Mgr. Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.

TAPE CUSTOM DUPLICATORS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9130. Pres. Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray.
X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939. Gen. Mgr.: Claude Chung.
Home office: USA, Aries Int'l.
Audio: 8-tr., cassette, open reel.

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS JACKETS & LABELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9130. Pres. Byron Lee, Gen. Mgr. Neville Lee; Sales Mgrs.: Jan Grant, Junior Gray

TAPE, BLANK LOADED

X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel. 927-0939. Gen. Mgr.: Claude Chung.
Home office: USA, Aries Int'l
Audio: 8-tr., cassette

JAPAN

Population: 111,000,000.
Rate of exchange: \$1 (US) = 299.13 yen
Per capita income: \$4,381.
Holidays: January 1, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), September 15 (Respect for Aged Day), Autumnal Equinox Day, October 10 (Athletics Day), November 3 (Culture Day), November 23 (Labor Thanksgiving Day). (If a holiday falls on a Sunday, it is celebrated on Monday).

RECORDS:

Records manufactured for domestic & export sale (retail value): LP's 1975—84,665,000 units, \$348,140,000; 1974—83,758,146 units, \$326,680,000. Singles 1975—92,706,000 units, \$108,973,000; 1974—97,901,000 units, \$114,733,000.
Records imported from USA (factory value, CIF): 1975—3,000,808 units, \$7,703,324; 1974—3,231,074 units, \$7,954,820.

Records imported from countries other than USA (factory value, CIF): 1975—1,086,912 units, \$3,000,435; 1974—1,095,569 units, \$2,697,983.

Records exported to USA (factory value, FOB): 1975—193,614 units, \$415,902; 1974—202,008 units, \$389,063.

Records exported to countries other than USA (including Guam) (factory value, FOB): 1975—458,091 units, \$964,328; 1974—360,277 units, \$753,942

Average retail price per record: LPs—\$8; EP's—\$2.50; Singles—\$2.

Stereo sales: 90% of total.

Discounting: Rare

Type of distribution: Manufacturer-to-retailer. Sales of imported product through department stores, supermarkets & record store chains are increasing.

Type of promotion: Nippon Hoso Kyokai, supported by TV reception fees and Japanese Government, has radio music programs competing with sponsored networks. Music programs are decreasing over color television networks.

Jukeboxes: 50,000.

TAPE:

Pre-recorded tape produced domestically (retail value): 8 tr. 1975—12,160,000 units, \$88,913,000; 1974—12,790,000 units, \$96,053,000. Cassette 1975—14,090,000 units, \$69,999,000; 1974—11,154,000 units, \$48,473,000. Open reel 1975—44,000 units, \$260,000; 1974—110,000 units, \$590,000.

Pre-recorded tape imported from USA (factory value, CIF): 1975—\$651,615; 1974—\$370,366.

Pre-recorded tape imported from countries other than USA (factory value, CIF): 1975—\$1,448,423; 1974—\$1,641,693.

Pre-recorded tape exported to USA (factory value, FOB): 1975—\$256,953; 1974—\$287,623.

Pre-recorded tape exported to countries other than USA (factory value, FOB): 1975—\$537,307; 1974—\$549,516.

Average price per tape: 8-tr. \$10; cassette—\$9.

RADIO STATIONS:

No. of commercial 180; no. of government 768; no. of AM 487; no. of FM 461.

TELEVISION STATIONS:

No. of channels, 6,392; no. of government 4,548; no. of commercial 1,844.

IMPORT/EXPORT REGULATIONS:

Automatic approval, customs duty 68 yen per LP, plus national commodity tax on 15% on sales of records and 5% on pre-recorded tapes. Hideo Eguchi

● record & tape manufacturers / distributors / importers

Aard-Vark, see Canyon.
Abeno-Meikyoku-Do, 4-47 Abenosuji, Abeno-ku, Osaka 545. Tel. (06) 622-0373. Rep. Kazunobu Hatakeyama (Distributor).

At, see Elec.

Alfa, see Toshiba-EMI.

Amon, see Disco.

Apollon Music Ind'l Corp., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel. (03) 353-0191. Pres. Misa Watanabe. (Tape only).

Archiv, see Polydor.

Asahi Music Servs. Inc., 2-2 Ohyocho-cho Minami, Ohyocho-ku, Osaka 531. Tel. (06) 458-5321. Pres. Kinkichi Kanbara; Gen. Mgr. Kazuyuki Yagu. Sales Mgr. Atushi Ito. (Tape only).

Label: (Owned) Asahi Music Pak.

Asylum, see Warner-Pioneer.

Athens Rec. Ind. Co. Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo 104. Tel. (03) 542-6651. Cable ATHENCOR. Pres. Hiroshi Hirano; Sales Mgr. Kenji Hayama; Int'l Div. Mgr.: Tadshiko Tazuki.

Atlantic, see Warner-Pioneer.

8 O M Serv. Ltd., 6-5-18 Kawamo, Takarazuka, Hyogo 605. Tel. (079) 87-0561. Chief Exec. Toshio Watanabe, Gen. & Sales Mgr.: Saburo Inoue.

Labels: (Owned) Red Clay; (licensed) American Heritage, County, Rebel (all USA); (distributed—not licensed) Briar, Flying Fish, King Bluegrass, Lemco, Old Homestead, Revonah, Ridge Runner, Rounder, Sonytone, Takoma, Vetco (all USA).

Black, see Teichiku.

Bluegrass Ents. Tokyo, 6-15-14 Honkomagome, Bunkyo-ku, Tokyo 113. (Distributor).

Bourbon, see Tokuma.

CBS/Sony Inc. (IFPI), 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel. (03) 266-5801. Telex: 24766. Pres. Norio Ohga, Mng. Dir. Toshio Ozawa; Gen. Mgr.: Tatsu Nozaki; Sales Mgr.: Shugo Matsuo.

Int'l branch: Philippines.

Labels: (Owned) CBS/Sony, Epic, Odyssey, UMI; (licensed) Amber Antique (USA), Bethlehem (USA), Blue Sky (USA), CBS (worldwide), Caribou (USA), Columbia (USA), De-Vel (USA), Douglas (USA), Epic (USA), Fillmore (USA), Golden Fleece (USA), Great Western Gramophone (USA), Harmony (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Mainstream (USA), Monument (USA), Neighbourhood (USA), New Design (USA), Odyssey (USA), Pausa (USA), Philadelphia Int'l (USA), Prophecy (USA), Savoy (USA), Spindizzy (USA), T-Neck (USA), TSO (USA), Thunder (USA), Track (USA), Windfall (USA).
Int'l reps.: Worldwide (CBS) except Hong Kong (Fook



TRIO RECORDS
one of the most
promising sons
of ours.

TRIO-KENWOOD CORP.

6-17, 3-chome Aobadai Meguro-ku, Tokyo 153 Japan

International Music-Record-Tape Section

Yuen), Korea (Jigu), Malaysia & Singapore (EMI Singapore).

Canyon Recs. Inc., World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Shiba, Minato-ku, Tokyo 105. Tel (03) 435-6312. Gen. Mgr. Eijo Ozawa. Sales Mgr. Tsuzawa Seiji. (Distributed by Pony).

Labels: (Owned) Aard-Vark, Canyon, NAV

Cosdel (Japan) Ltd., Hibiya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbass. (Distributor/Importer).

Int'l firms represented: Durium (Italy), Ranwood (USA).

Crown Rec. Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres: Masanori Itoh. Gen. Mgr.: Taketsuna Kamei.

D G, see Polydor.

Dan, see Tokuma.

Denon, see Nippon Columbia.

Disc Center, CPO Box 874, Osaka 530-91. Tel: (06) 323-6350/6358. Telex: 64488. Pres. Yasutoshi Gotoh. Gen. Mgr.: Hidekazu Yokoo; Sales Mgr.: Yukiko Sumitomo. (Distributor/Importer/Exporter) (SEE ADVERTISEMENT)

Disco Co. Ltd., Akasaka Makabe Bldg., 3-4-3 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-9111. Pres. Takayasu Yoshioka; Dir. & Admin. Dept. Mgr. Arata Asai; Planning & Royalty Admin. Mgr. Toshino Hoshino; Mktg. Gen. Mgr.: Ikuo Kogasaka.

Labels: (Owned) Amon, Discomate

Int'l rep.: USA (Shinko).

Discomate, see Disco Co.

Disk Union, Union Electric Co. Ltd., Nakashige Bldg., 2-10-5 Kanda-Surugadai, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2891. Telex: 25425. Pres. Teruchi Hirohata; Gen. & Sales Mgr.: Kazuo Fukuda. (Importer).

Doughnut, see Toshiba-EMI.

E M I, see Toshiba-EMI.

East Wind, see Nippon Phonogram.

Elec Rec. Inc., 1-18-14 Shinjuku-ku, Tokyo 160. Tel (03) 354-6334. Pres. Hajime Ogino; Gen. Mgrs. Isamu Asanuma, Yasuo Nagatomi; Sales Mgr. Kanji Kodaira.

Labels: (Owned) Ai, Elec. Kiva, URC.

Elektra, see Warner-Pioneer.

Elephant, see Royal.

Epic, see CBS/Sony.

Expo Int'l Co. Ltd., Central Daiichi Aoyama 301, 4-1-5 Minamioyama, Minato-ku, Tokyo 107. Tel: (03) 408-6707. Chm. Tatsuhiro Yatoh; Pres. Bernd Riegerl; Dir. Shunji Yoshino. (Importer)

Labels: (Imported) soul, rock & jazz LP's from all major labels & some minor labels, primarily from the USA.

Express, see Toshiba-EMI.

Five Notes Music Corp., 5-18-11 Daizawa, Setagaya-ku, Tokyo 155. (Distributor/Importer).

Flying Dog, see Victor.

Fontana, see Nippon Phonogram.

For Life Recs. Inc., Sanshin Bldg., 1-20-1 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 406-6951. Pres. Hitoshi

Komuro, Gen. Mgrs. Yoshiyuki Okuda, Hidekazu Okiyama, VP Sales Yutaka Ototo.

Frasco, see Nippon Phonogram.

G & G Sounds Corp., 3-15-15 Izumi, Higashi-ku, Nagoya 461 Tel (052) 932-3456. Pres. Yoshio Tanahashi. (Importer)

Globe, see Victor.

Hara Int'l Inc., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Chm.: Richard Noboru Uehara; Pres. M. Uehara. (Importer)

Harvest, see Tokuma.

Heliodor, see Polydor.

Herald Music Inc., 2-20-15 Shimbashi, Minato-ku, Tokyo. Tel: (03) 573-1287. Cable: HERALDPICTURE. Pres.: Hiromitsu Furukawa; Gen. Mgr.: Mizuo Yasokawa; Sales Mgr.: Tadao Miyake; Int'l Mgr. Jun Shinozaki. (Distributor/Importer)

International Rec. Inc. Japan, 1-21-1 Dogenzaka, Shibuya-ku, Tokyo 150. Tel: (03) 464-5089. Cable: INTELRECORD. Dir. Den Toyoda; Gen. Mgr. Naoki Fujimoto. (Importer)

Labels: (Imported) Amadeo (Austria), Charlin (France), Melodiya (USSR), Qualton (Hungary), all labels (USA).

Iwazumi, 4 Minami-chijo-Nishi, Sapporo 064. Tel (011) 24-7001. Rep. Seijiro Iwaraku. (Distributor).

Japan Publ's Trading Co. Ltd., 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 292-3751. Cable: SHUTSUBO. Exec. T. Murayama; Gen. Mgr. S. Koishi; Sales Mgr. S. Kakazu. (Exporter).

Japan Rec. Trading Co. Ltd., Daiichi Honan Bldg., 2-8-17 Minami Ikebukuro, Toshima-ku, Tokyo 171. Tel: (03) 982-6262. Pres. Sigeru Ouchi; Dir. Shunji Obata. (Importer/Distributor)

Japan Soul Agency, Mena Co-op, 1-13-18 Gohtakuji, Setagaya-ku, Tokyo 154. Tel: (03) 426-4333. VP: Kazuo Akimoto. (Distributor/Importer)

Jujiya Gakki, 3-21 Nishiki-cho, Kanda, Chiyoda-ku, Tokyo 100. Tel: (03) 293-4671. Rep. Shin Kurata.

K-tel Int'l (Japan) Ltd., 1-2-8 Nihombashi, Chuo-ku, Tokyo 103. Tel: (03) 274-4391. Pres. Tetsutaro Iida. Exec. VP Raymond Kives; Gen. Mgr.: Shogo Ishii; Sales Mgr. Shigeo Takao.

Home office: USA.

Keystone Denshi, Ishikawa Bldg., Hirakawa-cho, Chiyoda-ku, Tokyo 102. (Distributor).

Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Sugnamiki, Tokyo 166. Tel: (03) 583-5476, 311-1682. Cable: KIKKAINC. Mng. Dir. Arata Yamamoto. (Exporter).

Labels: (Exported) Major jazz & rock labels & soundtracks.

King Rec. Co. Ltd. (IFPI), 5-40-8 Otsuka, Bunkyo-ku, Tokyo. Tel: (03) 945-2131. Pres. Kazumitsu Machijiri; Gen. Mgr. Minoru Suzuki; A&M Dept. Mgr.: Hirokazu Aihara.

Labels: (Owned) King, (licensed) A&M (USA), Barclay (France), Decca (UK), 20th Century (USA), United Artists (USA).

Int'l reps.: Australia (Festival), Brazil (Altaplay), France

(Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yokoi), Israel (Unatex), Mexico (Son'Art), Spain (Mayo), USA (London, Vanguard), Venezuela (Favedica). (SEE ADVERTISEMENT)

Kit, see Nippon Columbia.

Kitty Ents. Inc., 5-4-2 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9101. Pres.: Harumi Ogawa; Promo. Mgr.: Yutaka Tanaka; Int'l: Kazuo Munakata. (SEE ADVERTISEMENT)

Kiva, see Elec.

Kunihara Gakki, 8 Nijo, Asahikawa, Hokkaido. Tel: (0166) 23-5266. Rep.: Mie Kunihara. (Distributor).

Kyushu-Ongaku-Sangyo, 5-2-4 Nakatsu, Fukuoka-shi 86. Tel: (092) 29-0117. Rep. Katsumi Intoh. (Distributor).

Lilec Shoji, 50 Kawaraya-machi, Niban-cho, Minami-ku, Osaka 542. Tel: (06) 762-6332. Rep. Toshiro Hanakame. (Distributor).

Lost City Co. Ltd., 3-22 San Nomiya-cho, Ikutaku, Kobe 650. (Distributor)

Lucky Shokai, 2-4-1 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 861-7134. Rep. Saburo Takei. (Distributor).

M G M, see Polydor.

Maxim, see Royal.

Mercury, see Nippon Phonogram.

Mimi-Chan, see Royal.

Minoruphone, see Tokuma.

Muse Trading Co. Ltd., Mewa Bldg., Sakuragawa, Shiba, Nishi-ku, Minato-ku, Tokyo 105. Tel: (03) 504-2525. (Distributor/Importer).

Branch: Osaka, Tel: (06) 362-7146

Mushroom, see Alfa.

Music Minus One Japan, 3-25 Azabu Iikura, Minato-ku, Tokyo 106.

Home office: USA.

N A V, see Canyon.

Nippon Columbia Co. Ltd. (IFPI), 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: JAPANOLA. Telex: 22591. Chm. Kiyoshi Nishi; Pres. Takami Shobochi; Rec. Div. Dir. & Gen. Mgr. Toshio Kikutsugi; Sales Dir.: Mitsuga Kumamoto; Int'l Repertoire Gen. Mgr. Toshihiko Hirahara; Int'l Repertoire Deputy Gen. Mgr. Tohru Iwamoto; Admin. Mgr. Tamotsu Hanzawa; Licensing Mgr.: Hajime Saito.

Labels: (Owned) Columbia, Denon Kit, (licensed) ABC (USA), Alshire (USA), Alvares (France), Ariola-Eurodisc (Germany), Bruno Walter Society (USA), Buddah (USA), Baerenreiter-Musicaphon (Germany), Cantate (Germany), Cassiopee (France), Chant du Monde (France), Claudius (Germany), Concert-Disc (USA), Counterpoint/Esoteric (USA), Da Camera (Germany), Eurodisc (Germany), Everest (USA), Ex Libris (Switzerland), Festival (France), Folkways (USA), GRC (USA), Harmonia Mundi (France), Hispavox (Spain), Innus (Germany), Kama Sutra (USA), Melodiya (USSR), Mondiodis (France), Monitor (USA), Mouloudji (France), Muse (USA), Musicaliter (Germany), Musidisc (France), Muza (Poland), Orion (USA), Peerless

April Music, Inc. (Japan)

**We
Can Be
Your Branch Office**

- Sub-publishing and promotion of the international copyrights.
- Printing and publication of music.
- Production and promotion of the master recordings of domestic artists.

We are, always, at your service.

APRIL MUSIC, INC. (JAPAN)

ROPPONGI 3-17, MINATO-KU, TOKYO, 106 JAPAN / MAIL ADDRESS P.O. BOX 17, TOKYO AIRPORT POST OFFICE / CABLE ADDRESS CBSONYRECORD TOKYO / TELEX CBSSONY J24766 / TELEPHONE TOKYO (03) 585-2809-1392



BIG NAMES & BIG SALES

Victor Musical Industries, Inc. The Most Experienced Recording Company In Japan.

●VICTOR MUSICAL INDUSTRIES, INC.

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO
150 JAPAN TEL 405-5151

●VICTOR MUSIC PUBLISHING, CO. INC.

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO
150 JAPAN TEL 404-3201

●VICTOR ARTISTS CORP. OF JAPAN

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO
150 JAPAN TEL 402-8161

International Music-Record-Tape Section

Japan

(Mexico), Pecca (Switzerland), Phonag (Switzerland), Pierre Cardin (France), Preiser (Austria), Protone (USA), Rocco (Canada), Roulette (USA), Seeco (USA), Supraphon (Czechoslovakia), Trama (France), Turicaphon (Switzerland), Turnabout (USA), Virgin (UK), Vox (USA).
 Int'l reps.: Australia (W&G), France (Erato, Sfrason), Italy (Ricordi), Mexico (Cisne), Philippines (Victor), Spain (Discophon, Hispavox), USA (Everest, Vox).
 Nippon Gakki, Pearl Bldg., 7-9-14 Ginza, Chuo-ku, Tokyo 104. Tel. (03) 572-3111. Pres.: Genichi Kawakami, Mgr.: Tsuyoshi Konomi. (Distributor).
 Nippon Phonogram Co. Ltd (IFPI), Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel. (03) 403-7511. Cable: NIPHILDISC. Pres. Nobuya Itoh; Sales Mgr.: H. Kozumi; Int'l Repertoire Dept. Mgr. T. Sekiguchi. Labels: (Owned) East Wind, Fontana, Frasco, Mercury, Philips, Vertigo; (Licensed) Charisma (UK), Microfon (Argentina), Music Hall (Argentina), Shelter (USA), SteepleChase (Denmark).
 Nonesuch, see Warner-Pioneer.
 Odyssey, see CBS/Sony.
 Overseas, see Teichiku.
 Philips, see Nippon Phonogram.
 Phoenix Trading, Central PO Box 631, Osaka 530-91. Tel. (06) 363-7106. (Distributor/Importer).
 Pioneer, see Warner-Pioneer.
 Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel. (03) 462-5131. Pres.: Seichiro Koh; Mng. Dir.: Motosuke Tachikawa; Mktg. Mgr.: Takao Mori; A&R Mgr.: Yasuhiro Igarashi; Classical Label Mgr. Setsuo Sasaki; Pop Label Mgr. Yataro Ibushi. Labels: (Owned) Archiv, DG, Heliodor, MGM, Polydor, Verve; (Licensed) Amadeo (Austria), Chelsea (USA), Claves (Switzerland), GTO (UK), Oyster (UK), Pablo (USA), RSO (UK), Ricordi (Italy), Ring-O (UK), State (UK). (SEE ADVERTISEMENT).
 Pony Inc., World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel. (03) 435-4970. Pres. Tatsuhiro Ishida. (Tape only).
 Pooch Yokochi Ltd., 3-10-19 Higashinoda-cho, Miyakojima-ku, Osaka. Contact: Hideaki Matsuoka. (Distributor).
 Queen Ongaku Kogyo KK, Otema Bldg., 3-25-14 Shibuya, Shibuya-ku, Tokyo 150. Tel. (03) 499-3631. Pres. Toshio Watanabe, A&R Mgr. Shigemi Taniguchi; Sales Mgr. Shiro Nakano. Label: (Owned) Queen.
 R C A, see RVC.
 R V C Corp., 1-7-8 Shibuya-ku, Shibuya, Tokyo 150. Tel. (03) 499-3311. Cable: RVCRCARECORD. Pres. & Dir.: Ichiro Okuno; Mng. Dir.: Tsuneo Nagano; Corporate Planning Mgr.: Tadao Obata; Sales Mgr.: Masatoshi Yasukochi. Labels: (Licensed) Erato (France), RCA (USA).
 The Reader's Digest of Japan Ltd., Palace Side Bldg., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo 100. Tel. (03) 284-4141. Pres. Kaoru Ogimi. (Distributor).
 Red Clay, see BOM.

Reprise, see Warner-Pioneer.
 Royal Rec. Co. Ltd., New Ginza Bldg., 7-3-13 Ginza, Chuo-ku, Tokyo 104. Tel. (03) 571-8561. Pres.: Hiro-omi Miura; A&R Dir.: Ichiro Togawa; Sales Mgr.: Saburo Yoshikawa. Labels: (Owned) Royal, Elephant, Maxim, Mimi-Chan. Ryogaia & Co. Ltd., PO Box 10, 2-2-7 Honcho, Nagaoka, Niigata 940. Tel. (0258) 35-4500. Pres.: Tamakichi Shimizu; Gen. Mgr.: Noboru Aoki; Sales Mgr. Katsumi Kodama. (Distributor).
 Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo 173. Tel. (03) 961-4651. Pres.: Masanobu Iihara. (Distributor).
 Shinsei Serv. Co. Ltd., 3-51 Andojbashi, Minami-ku, Osaka 542. Tel. (06) 251-1119/0759. Cable: SALWELL. Telex: 3753.
 Branch: Tokyo, 2-10-3 Roppongi, Minato-ku. Sound Trading Co. Ltd., Satake Bldg., 2nd fl., 4-9-1 Roppongi, Minato-ku, Tokyo 106. Tel. (03) 404-5648, 402-4206. Cable: SOUNDTRD. Telex: 28254. Pres. Masao Yorozu; Sales Mgr.: Takaya Yamaguchi; Planning Mgr.: Hisachi Urushiyama; Import Mgr.: Kunihiko Yashiro. (Distributor/Importer).
 Sumiya Ltd., 1-6 Gofuku-cho, Shizuoka 420. Tel. (0542) 53-8161. Pres. Shigeru Kawabe. (Distributor).
 Sunkyo Music Co. Ltd., Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel. (03) 501-2667. Pres.: Ichiro Takeuchi. (Importer of recorded masters).
 T K R, see Takara.
 Takara Mfg. Co. Ltd., 2-29-12 Tamagawa, Ohta-ku, Tokyo 144. Tel. (03) 759-3151. Exec. Mng. Dir.: Y. Shiozawa; Gen. Mgr.: K. Kikuchi; Sales Mgr.: Y. Kobayashi; Ass't Sales Mgr.: M. Akiyama. Label: (Owned) Takara "TKR".
 Tam, see Toho.
 Teichiku Recs. Co. Ltd. (IFPI), 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel. (03) 502-6651. Pres. Shigeji Nanko; Gen., Int'l & Copyright Div. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki. Labels: (Owned) Black, Overseas, Teichiku, Union; (Licensed) Audio Fidelity (USA), BASF (Germany), BBC (UK), Bradley's (UK), Chiaroacuro (USA), Contempo (UK), Fleche (France), Harmonia Mundi (Germany), MPS (Germany), Metronome (Germany, Sweden), Mays (France), Pye (UK), Scepter (USA), Sonet (Sweden), Storyville (Denmark), Tame (France). (SEE ADVERTISEMENT).
 Toho Recs. Co. Ltd., 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel. (03) 503-9531. Pres.: Yutaka Shibayama; Gen. Mgr. Kazuo Hasegawa; A&R Dir.: Takio Akiyama; Sales Mgr.: Suehiro Yoshimura. Int'l branches: Brazil, Italy, Hong Kong, USA. Labels: (Owned) Tam, Toho, (Licensed) BYG (France), Black Jazz (USA), Ovation (USA), Vogue (France).
 Tokuma Musical Inds. Co. Ltd. (IFPI), 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo. Tel. (03) 862-1381. Cable: TOKUMAONKO. Pres.: Yasuyoshi Tokuma; Gen. Mgr. Masatoshi Kimura; Pop & Jazz Dir.: Daniel Nenishkis;

Jazz Dir.: Yuzoh Fujimoto; Classical Dir.: Katsuya Sei. Sales Mgr.: Kikumi Kuwata. Int'l Div. Mgr. Takafumi Ohkuma. Labels: (Owned) Bourbon, Dan, Harvest, Minorophone; (represented) Ember (UK), Eterna (Germany), Strate-East (USA), Vee Jay (USA), Xanadu (USA).
 Int'l rep.: Worldwide (Island). (SEE ADVERTISEMENT).
 Tokyo Denka Co. Ltd., 577 Hamae, Asaka-shi, Saitama-ken 351. (Distributor).
 Toshiba-EMI Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 585-1111. Pres. Noboru Takamiya. Mng. Dir.: H. Tsurumi; M. Kawai. Labels: (Owned) Express, Doughnut, Toshiba. (distributed) Alfa; (Licensed) Angel (UK), Apple (UK), Arista (USA), Blue Note (USA), Capitol (USA), Concord (USA), DJM (UK), De-Lite (USA), EMI (UK), Island (UK), Liberty (USA), Odeon (Worldwide), Private Stock (USA), RAK (UK), Rocket (UK), Stateside (UK), Transatlantic (UK).
 Int'l reps.: France (Pathe Marconi-EMI), Germany (EMI Electrola), Netherlands (Bovema), UK (EMI), USA (Capitol). (SEE ADVERTISEMENT).
 Towa Kikaku & Co. Inc., Bluegrass Ents., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo 113. (Distributor).
 Trio Electronics Inc., Recs. Div., Hohraiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel. (03) 464-2611. Pres. Hideo Nakano; Mng. Dir. Takeshi Nakano; Gen. Mgr. Takafumi Ohkuma; Sales Mgr. Kazuki Maeda. Chief Prod'r: Noritaka Matsushita. Int'l Repertoire Kenny Inoaka. Labels: (Owned) Trio; (represented) Amadeo (Austria), Black Lion (UK), Calig (Germany), Charlin (France), Choice (USA), Da Camera (Germany), Delmark (USA), ECM (Germany), Flying Fish (USA), Freedom (UK), JCOA (USA), Palette (USA), Wergo (Germany). (SEE ADVERTISEMENT).
 U M I, see CBS/Sony.
 U R C, see Elec.
 Union, see Teichiku.
 Universal Corp. of Japan Ltd., 1-17-9 Uchikanda, Chiyoda-ku, Tokyo 101. Tel. (03) 291-0326. (Distributor).
 Vertigo, see Nippon Phonogram.
 Verve, see Polydor.
 Victor Musical Inds. Inc., Harajuku-Plaza Bldg., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel. (03) 405-5151. Cable: VVICRECORD. Telex: 242-4293. Pres. Toshio Yagisawa; Exec. Dir. Katsunori Kasajima; Mng. Dir. & Int'l. Shoo Kaneko; Gen. Mgr. Fumio Shimazaki; Sales Mgr. Tadashi Ohota. Int'l branch: USA, JVC Cutting Center Inc. Labels: (Owned) Flying Dog, Globe, Victor, (Licensed) Ariola America, Barnaby, Blue Thumb, Capricorn, Casablanca, Crown, Fantasy, GRT, H&L, Hickory, Janus, MCA, Milestone, Motown, Music of Polygram, Muscor, Phil Spector, Prestige, Ranwood, Rare Earth, Riverside, Sounds of Hawaii (all USA), Aereo (Cuba).

NEXT SUKIYAKI SONG?

We have it, and make a BIG HIT with US!!

SAYONARA

Wards & Music by HIRO TAKEUCH & RYO INOUE.
 ©1974 by SAITANI Music Publishers Co., LTD (JASRAC)

SAYONARA (English Words)

SAYONARA my old old hometown
 the place where I was born and bred
 in no time, so quickly I have become a man
 Now I must say SAYONARA to my
 (old old home) town
 *The seasons come and go
 (The) Time is like a marry-go-round
 Life goes on from beginning to the end
 Time goes on from beginning to the end,
 around around and around
 We must say SAYONARA and Good-byes.

SAYONARA my sweet sweet memory
 the one who Loved me, yesterday,
 and I Loved her so
 in no time, so quickly I have become a man
 Now I'll find my way to tomorrow and a new life

*(repeat two times)

SAITANI

SAITANI MUSIC PUBLISHERS CO., LTD
 CASA MORII IF, 6, IIKURA-KATAMACHI,
 AZABU, MINATO-KU, TOKYO, 106 JAPAN
 PHONE: TOKYO (03) 585-7391~2

FROM NAT

TO NATALIE

It's been a long time!

We still can't believe we've done over a thousand tours and more than ten thousand concerts..... and have become close with thousands of artists, musicians and people affiliated with the music business.

Thank you.....all of you.....for keeping us alive so long.

KYODO TOKYO

Kyodo Bldg., 10th Flr.
3-6-18, Kita-Aoyama, Minato-ku,
Tokyo, Japan
Tel : 407-8131
Cable : KYOAGENCY TOKYO

JIRO UCHINO
SABURO ARASHIDA

UDO ARTISTS

Kyodo Bldg., 4th Flr.
5-9 15, Minami-Aoyama,
Minato-ku, Tokyo, Japan
Tel : 400-6536
Cable: UDOARTISTSPRO TOKYO
Telex: J26552 AAB UDOART

SEIJIRO UDO

TAIYO MUSIC

Azabu P.O. Box 20,
Tokyo, Japan
Tel : 585-3481
Cable: TAIYOMUSIC TOKYO
Telex : J26512 AAB TAIYOMUS

TATS NAGASHIMA

International Music-Record-Tape Section

Japan

Durium (Italy), ENJA (Germany), Electrecord (Romania), Fermata (Brazil), GRT (Canada), Jugoton (Yugoslavia), Melodiya (USSR), Opus (Czechoslovakia), Panton (Czechoslovakia), Symphony Tone (Austria & Switzerland), Trova (Argentina), Zafiro (Spain).
 Int'l reps.: Brazil (Fermata), Cuba (Areito), Ecuador (LEESA), Israel (Gal-Ron), Italy (Ri-Fi), Philippines (Vico), Spain (Palobal, Zafiro), USA (JJ). (SEE ADVERTISEMENT)

Warner Bros., see Warner-Pioneer.

Warner Pioneer Corp., Fuji Bldg., 4-10-11 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-7131. Cable: WARBPIONEER. Telex: 26876. Pres.: Shin Watanabe; Mng. Dirs.: Jushiro Matsuda, Keith Bruce; A&R & Promo Dir.: Tetsu Aoyagi; A&R Int'l Mgr.: Hiroki Imao.
 Home office: USA, WEA Int'l.
 Labels: (Owned) Asylum, Atlantic, Elektra, Nonesuch, Pioneer, Reprise, Warner Bros. (licensed) Bronze (UK), DiscReet (USA), LMN (France), MN (France), Manticore (UK), Rolling Stones (USA), Swan Song (UK).
 World Family Rec. Co. Ltd., Minami Aoyama Daiichi Bldg., 5-1-10 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 407-5121. Pres.: Shigeru Saito. (Distributor)
 Yamano Music Co. Ltd., 4-5-6 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-5051. Pres.: Mike M. Yamano; Gen. Mgr.: Susumu Watanabe; Sales Mgr.: Kiyoshi Okano. (Distributor).

● music publishers

A M P Co. Ltd. (Jasrac), Horaiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9115. Cable: AOYAMAMUSICPRO. Pres.: Kikuo Makino; Gen. Mgr.: Michiko Inoue.
 Int'l firms represented: Rolf Budde (Germany), Meridian (Germany), Michael (USA), Ron Myers (USA), Poplico (France), SIF (Italy).
 Akuzuki Music (Jasrac), Magatani Bldg., 21, Hachman-cho, Minato-ku, Tokyo 105. Tel: (03) 434-6668. Dir.: Tomomi Akizuki; Gen. Mgr.: Shizuko Ohtomo.
 Alfa Music Ltd., Mita Tokyu Apts., Rm. 233, 4-15-29 Mita, Minato-ku, Tokyo 108. Tel: (03) 452-7976. Cable: ALFALFAPUB. Pres.: Kay Murai; Jun-Ichi Gotoh.
 Int'l firms represented: BYG (France), Eddie Barclay (France), East Memphis (USA), Marouani (France), SEMI (France), Saravah (France), Screen Gems Columbia (UK, USA), Winsak (UK).
 All Staff Music Co. Ltd., Fountain Bldg., 5-13-13 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 583-9841. Pres.: Takeshi Fukazawa; Gen. Mgr.: Seiichi Shimura.
 Affiliate: New Orient Music Inc.
 April Music Inc. (Japan), 3-17-7 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-2809/1392. Cable: CBSONYRECORD. Pres.: Norio Ohga. Mng. Dir.: Toshiro Nirazuka.

Int'l firms represented: April, Assorted, Blackwood, B. O' Cult Songs, Derringer, Dickiebird, Albert Hammond, Hierophant, Kamikazi, Laurel Canyon, Light, Lowery group, Micache, Mighty Three, Mine, Petra, Silver Steed, Strong Arm, Tuna Fish, Winter Blues (all USA); Meridian (France); Musical Frontiers/EmDee (UK). (SEE ADVERTISEMENT)

Associated Music Publ'rs Co. Ltd., see AMP.
 Beech Music Co. Ltd., 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2868. Cable: SHINKOMUSIC. Exec.: Takashi Konno.
 Big Hill Music Publ'rs, Chateau Akasaka, 6-5-22 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-7870. Contact: Kiyoshi Saito.
 Big 3 Nippon Music Co. Ltd. (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2865. Cable: ROB MUSIC. Pres.: Michael Stewart; Gen. Mgr.: Joe Miyasaki.
 Bpnd Music Publ'r, see Pacific.
 C A M Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-0111. Pres.: Nagamasa Kawakita; Gen. Mgr.: Shigeaki Oeda; Sales Mgr.: Yoshihiko Suzuki.
 Home office: Italy.
 Chappell KK, see Intersong.
 Chuo Music Publ'g Co. Ltd., Sanshi Kaikan, 1-7 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 281-4864. Contact: Shinzo Takahashi.
 Church Music Publ'g Society Japan, 1-41-12 Minami-Ogikubo, Suginami-ku, Tokyo 107. Tel: (03) 334-3247. Gen. Mgr.: Eisaburo Kioka.
 Int'l firms represented: Concordia (USA), Ricordi (Italy), United (UK).
 Columbia Music Publ'g Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Chojiro Ueda.
 Int'l firms represented: Belmusic (USA), Supraphon (Czechoslovakia), World (USA).
 Crown Music Publ'r Inc., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Mng. Dir.: Taketsuna Kamei; Gen. Mgr.: Sukeyuki Takeuchi.
 Diamond Music Publ'r, c/o Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Yasuhiro Igarashi.
 Walt Disney Ent's. of Japan Ltd., Horaiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-1815. Rep.: Matsuo Yokoyama.
 Int'l firms represented: Disney (USA), Wonderland (USA).
 Eastern Music Publ'g Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 501-0344. Cable: EASTMUS. Mng. Dir.: Masami Isomura.
 Essex, see TRO.
 Ever Green Music Publ'r Ltd., see Nichion.
 Friendship Music Co. Ltd., Dai-ichi Phenix Mansions, 7-7-20 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 400-6591. Co-Pres.: Hikaru Sugiura, Kenzi Murakami.
 Fuji Int'l Music Co. Ltd.—Pres.: Shimpei Matsuoka—see Zen-On.



JAPAN CENTRAL MUSIC LTD.
 MUSIC PUBLISHER OF JAPAN

- SUBSIDIARY of BUNKA HOSO BROADCASTING INC. (JOQR)
- ADDRESS: 5, 1-CHOME, WAKABA SHINJUKU, TOKYO, JAPAN
- PHONE: 359-7825
- U.S. OFFICE: MANAGER: AKIKO AGISHI
 7060 HOLLYWOOD BLVD., 502
 HOLLYWOOD, CALIF, 90028
 TEL: 466-1237/463-9929

Have you ever seen a flying cat?
 Even a kitten can fly in Japan!



KITTY MUSIC CORPORATION
 (record producing/publishing)

KITTY ENTERPRISES, INC.
 (dealing with all musical process)

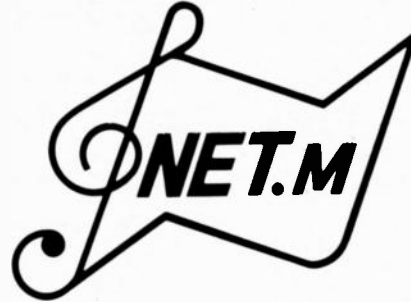
new address as from October 1st, 1976

Kobayashi Bldg. 7F., 1-14-11, Shibuya, Shibuya-Ku, Tokyo, Japan phone: 476.27.11

KITTY RECORDS/MANUFACTURED AND DISTRIBUTED BY POLYDOR K.K. JAPAN

Fuji Telecasting Music Co. Ltd., c/o Fuji Telecasting Co. Ltd.,
7 Kawada-cho Ichigaya, Shinjuku-ku, Tokyo 162. Tel:
(03) 359-6177, 357-7021. Rep. Shichiro Murakami.
G P Music Corp., see Valgroup.
Geiei Music Publ'rs Co. Ltd., Nakamura Bldg., 3-13-13
Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-0943.
Pres.: T. Suzuki.
Geion Music Publ'g Co. Ltd., Nakazawa Bldg., 1-58 Yoyogi,
Shibuya-ku, Tokyo 151. Tel: (03) 379-2266. Pres.:
Tutomu Kimura; Gen. Mgr. Nobuo Kamei.
General Music Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo
104. Tel: (03) 562-0111. Cable: TOWATOWA. Pres.
Nagamasa Kawakita; Gen. Mgr. Kazuo Ishii.
Int'l firm represented: General Music (Italy).
Hara Int'l Inc. (Jasrac), 1-2-5 Shirokaneda, Minato-ku,
Tokyo 108. Tel: (03) 445-4545, 441-5547. Pres. &
Gen. Mgr.: M. Uehara.
The Heibon Publ'g Co. Ltd., 3-13-7 Ginza, Chuo-ku, Tokyo
104. Tel: (03) 541-3211. Pres.: K. Iwahori.
Herald Music Inc., Shimbashi-Ekimae Bldg., No. 1, 2-20-15
Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 573-1281.
Cable: HERALOPICTURE. Telex: 23386. Pres.
Hiromitsu Furukawa; Gen. Mgr.: Mizuo Yasokawa.
Int'l branches: France, Italy, USA.
High Note Publ'g Co. Ltd. (Jasrac), TBS, 2nd Bldg., 5-3-50
Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-4711.
Pres.: Tsugi Sakagami.
Int'l firms represented: Big Seven (USA), Bourne (UK,
USA), T. B. Harms (USA), Mietus Copyright (USA), Peer-
Southern (worldwide), Vogue (USA).
International Music Publ'rs Co. Ltd., Mansui Bldg., 3-14
Ogawa-cho, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03)
292-7256. Pres.: Y. Kitagawa.
Int'l firms represented: Aznavour (France), Curci (Italy),
Hans Gerig (Germany), Ricordi (Italy), Song Edition.
Intersong KK (Jasrac), Horaiya Bldg., 5th fl., 5-2-1
Roppongi, Minato-ku, Tokyo 106. Tel: (03) 405-5531.
Rep. Mng. Oir.: C. Bossers; Sr. Mng. Oir. H.
Takashima; Jr. Mng. Oir. T. Sato.
Home office: Germany.
Affiliate: Chappell KK (Jasrac).
Int'l firms represented: Aberbach group (USA), Carlin
group (UK), Wes Farrell (USA), Hudson Bay & Fort Knox
group (USA), Intersong group (worldwide), Pickwick
group (USA), RSO group (UK).
J C M, see Japan Central Music.
Japan Central Music (JCM), c/o Bunka Hosoe, 1-5 Wakaba-
cho, Shinjuku-ku, Tokyo 160. Tel: (03) 357-1111.
Pres.: Takae Minami; Gen. Mgr.: Takaichi Motegi (SEE
ADVERTISEMENT)
Japan-Soviet Music Inc., Hirose Bldg., 1-12-14 Kanda,
Chiyoda-ku, Tokyo 101. Tel: (03) 255-5642. Pres.
Yooichi Noguchi.
Int'l firm represented: VAAP—USSR copyright agency
(USSR).
Kanai Music Publ'rs, Takakyu Bldg., 2-8 Ebisunishi,
Shibuya-ku, Tokyo 150. Tel: (03) 462-1750. Contact:
Hiroshi Hara.

WANT TO BE HAPPY IN JAPAN?



*For the most aggressive exploitation and
promotion of your catalog, try us!*

*Our organization, enjoys the backing of
NET in JAPAN.*

You'll be happy, if you contact us today:

NET MUSIC PUBLISHING CO., LTD.

ADDRESS: 6-4-10 ROPPONGI, MINATO-KU TOKYO JAPAN

PHONE: TOKYO 405-3194

PRESIDENT: EIZO NAKAGAWA

MANAGING DIRECTOR: KIYOKAZE MATSUBAYASHI

GENERAL MANAGER: ZENJIRO MORIYASU

PRODUCER: SHINICHIRO TAMURA



SHINKO

MUSIC PUBLISHING CO., LTD.

2-12, Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo, Japan

tel: (293) 3791

telex: J25224 SHINKO

Cable Address

SHINKOMUSIC TOKYO


International Music-Record-Tape Section

Japan

Kazan Music Publ'r, see Pacific
 Kitty Music Corp, Kitamura Heights, 1-8-13 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5747. Pres.: Seichiro Koh; Gen. Mgr.: Hidenori Taga. (SEE ADVERTISEMENT)
 Kogakusha Music Publ'g Co. Ltd., 1-1-11 Misakicho, Chiyoda-ku, Tokyo 101. Tel: (03) 291-4313. Cable: GAKUSHA. Dir. Kanji Hara.
 Kyuken Music Publ'g Co. Ltd., Hibiya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5961. Gen. Mgr. Louis G. Barbas.
 Llee (Tokyo) KK, c/o Taiyo Music Inc., Azabu PO Box 20, Tokyo 106. Tel: (03) 585-3481. Cable: TAIYOMUSIC. Pres.: Hideo Nagashima. (Administered by Taiyo Music).
 Int'l firms represented: Cherie (USA), Llee (USA), McCartney (UK), Morley (USA), Pic (USA), Rytvoc (USA), Warock (USA).
 Lux Music Tokyo KK (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2865. Co-Pres.: Shoichi Kusano. Hubert Terheggen.
 Int'l firms represented: Apollo (Belgium), Celta (USA), Foycd Europe (Belgium), Louvigny Marquee (UK), Magazine (Germany), Radio Music (France), Luxembourg, Netherlands), Radio Pop (Spain), Radio Tele (Belgium, Germany, Netherlands), Radmus (USA).
 M C A Music KK, 5-31 Yoyogi, Shibuya-ku, Tokyo 151. Tel: (03) 465-3521. Rep. Dir.: Salvatore T. Chiantia; Gen. Mgr.: Masanobu Araya.
 Int'l firms represented: Big Pig (USA), John Carter (UK), Champion (USA), Duchess (USA), Dick James (UK), Leeds (UK, USA), MAM (UK), MCA (USA), Northern (USA), Sackville Prod'ns (UK), Spanka (USA), Threshold (UK), Valley (UK).
 M P A, see Rhythm Music.
 Manase Music Publ'rs Co. Ltd., Mitoko Bldg., 6-2-4 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-5511. Pres.: Hanako Manase. Gen. Mgr.: Yozo Manase, Sales Mgr.: Toshio Manase.
 Miami Publ'r Ltd., see Nichion.
 Mister K Music Publ'rs Co. Ltd., see Saitani.
 Miura Music Publ'g Co. Ltd., New Ginza Bldg., 7-3-13 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-8561. Pres.: Hiro-omi Miura.
 Ivan Mogull of Japan Inc., 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2867. Gen. Mgr.: Shoochi Kusano.
 Music Ace (KK), c/o Polyord KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5132.
 Musical Rights (Tokyo) KK, Zenkoyen Bldg., 2-7 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 265-3291. Pres.: S. Kojima.
 Int'l firms represented: Algonquin, Ampco, Czechoslovak Music Publ'g Ltd., Caesar Dino, Elmwin, Franco-London, Gaslight, General Music, JPB, Just Music, Keetch, Mellin, Robert Mellin, Neapolis, Pab, Pamco, Roznique, S&J, Sherwin.
 Musica Nova, see Ongaku No Tomo Sha Corp.

Music Institute Ltd., see Shinko
 Myrica Music Publ'g Co. Ltd. (Jasrac), c/o Mainichi Broadcasting System Inc., 1-1 Sanrioki-kita, Suita, Osaka 565. Tel: (06) 878-5141. Pres.: Masayasu Kitao; Gen. Mgr.: Shigeru Tamura.
 Int'l firms represented: Mozart (Germany, UK, USA).
 N E T Publ'g Music Co. Ltd., 6-4-10 Roppongi, Minato-Ku, Tokyo 106. Tel: (03) 405-3194. Pres.: Eizo Nakagawa; Mng. Dir.: Kiyokaze Matsubayashi; Gen. Mgr.: Zengiro Moriyasu.
 Int'l firms represented: Pia Societa S. Paolo Casa. Vocazioni Adulte (both Italy). (SEE ADVERTISEMENT)
 N T V M, see Nippon Television Music.
 New Orient Music Inc., see All Staff.
 Nichion Inc. (Jasrac), TBS 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-4711. Cable: PUBLISHMUSIC. Pres. Mikio Tahara; Mng. Dir.: Kei Takahashi; Gen. Prof. Mgr.: Mamoru Murakami.
 Affiliates: Ever Green Music Publ'r Ltd., Miami Publ'r Ltd., River Publ'r Ltd., Standard Music Publ'rs Ltd., Takarajima Ongaku Publ'g Co. (all Jasrac).
 Int'l firms represented: Campbell Connelly (UK), Famous (USA), Fullness (USA), Warner Bros. (UK, USA). (SEE ADVERTISEMENT).
 Nipo-Americana Music Publ'g Co. Ltd., Central PO Box 250, Tokyo 101-91. Tel: (03) 271-2170. Cable: MATOSAN. Pres. Frank Tokubo.
 Int'l firms represented: Fermata (Brazil), Hnos. Marquez (Mexico), Alfredo Perrotti (Argentina).
 Nippon Columbia Musical Ents., see Columbia Music.
 Nippon Television Music Corp. (NTVM), 5F Hirata Bldg., 12-2 Nibancho, Chiyoda-ku, Tokyo. Tel: (03) 261-5814. Cable: JOAXNTV. Telex: 24566. Pres.: Toshiaki Kamiko; Gen. Mgr.: Junichi Yamada; Sales Mgr.: Masakazu Sunadoi; Int'l Sales Mgr.: Noriko Iida; Mdsq. Dept. Kazuhiko Watanabe.
 Int'l firm represented: Satril (UK) (SEE ADVERTISEMENT)
 Noel Music Publ'g Co. Ltd., 2-13 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2868. Cable: SHINKOMUSIC. Exec.: Ken Hosokawa.
 Ohta Music Publ'rs Inc., Prince Bldg., 5-10-1 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-0066.
 Ongaku No Tomo Sha Corp., 6-30 Kagurazaka, Shinjuku-ku, Tokyo 162. Tel: (03) 268-6151, 260-6271. Pres.: Suneo Asaka.
 Affiliates: Musica Nova, Suseisha Music Publ'rs, Toa Music Co.
 Int'l firms represented: Belwin-Mills (USA), E. B. Marks (USA), Theodore Presser (USA).
 Oriental Music Co., 2-22-13 Daizawa, Setagaya-ku, Tokyo 155. Tel: (03) 421-4123. Contact: Tadashi Yoshida.
 Overseas Music Publ'rs Co. Ltd., 25 Higashigoken-cho, Shinjuku-ku, Tokyo 162. Tel: (03) 260-5430. Pres.: Eijiro Shimada.
 Affiliated firm: Zen-On Music.
 Int'l firms represented: Ludwig Doblinger (Austria), Nazionalmusic Org. (Italy), Shapiro, Bernstein (USA),

Sprint (Italy), Suvini Zerboni (Italy), Josef Weinberger (UK).
 Pacific Music Publ'g Co. Ltd. (Jasrac), c/o Nippon Broadcasting System Inc., 1-9-3 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 214-5061. Cable: PACIFICMUSE. Pres.: Shigeaki Hazma; Gen. Mgr.: Ichiro Asatsuma.
 Affiliates: Bond Music Publ'r, Kazan Music Publ'r, Yellow Light Music (all Jasrac).
 Int'l firms represented: Almo, Barricade, Barton, Blue Monday, Buggerlegs, Butter, Camino Real, Choral Art, Churn, Copper Penny, Cotton Pickin' Songs, Dawnbreaker, Ding Dong, Elusive Sound, Sam Fox, Fram-Dee, Garrett, Gate, Good Sam, David Gornator, Haida, Happy Tuesday, Hobby Horse, Hollywood Songs, House of Jones, Irving, Kradar, La Brea, Little Peanut, Makeba, Maravilla, Medicine Hat, Midget Prod'ns, Mr. Music, Montunes, Moppet, Movietone, Omega, Orange Tree, Paco, Paso, Red Setter, Reynard, Ritchie, Rondor, Rule One, Saga, St. Martin, Samfrad, San Dino, Sanda, Satswa, Sawtooth, Seaman & Mriake, Senor, Eddie Shaw, Sinatra Songs, Ski Cat, Stargen, Tequila, Trans, Unicorn, Universe, University of Miami, Wep, Wilder (all USA); Barrelhouse (Australia); Big Secret (UK), Black Sheep (UK) (SEE ADVERTISEMENT)
 Pamper Music Japan Ltd.—Pres.: Shimpei Matsuoka—see Zen-On.
 People Music (Ed.) (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-0197. Cable: SHINKOMUSIC. Pres.: Hiroaki Kaneko.
 Rhythm Music Publ'g Co. Ltd. (Jasrac), Kyodo Bldg., 5-9-15 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 409-8292. Pres.: Kuranosuke Hamaguchi; Gen. Mgr.: Shinpei Hamaguchi.
 Affiliate: MFA.
 River Publ'r Ltd., see Nichion.
 Saitani Music Publ'rs Co. Ltd., (Jasrac), Casa-Morii 1F, 6 Iikura-Katamachi, Azabu, Minato-ku, Tokyo 106. Tel: (03) 585-7391. Cable: SAMUS. Pres.: Hirohiko Takeuchi; Gen. Mgr.: Ryosuke Inoue.
 Affiliate: Mr. K Music Publ'rs Co. Ltd. (Jasrac). (SEE ADVERTISEMENT)
 A. Schroeder Music (Far East) Ltd., Sumitomo Bldg., Rm. B32, 1-4-4 Marunouchi, Chiyoda-ku, Tokyo 100. Tel: (03) 281-6171.
 Home office: USA.
 Int'l firms represented: Aloud, Anim, Arbutus, Arch, Avans, Bagimin, Bella Godiva, Boscoe, Bo-West, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourrurs Survival, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Manistee, Membro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sea-Lark, Sa-Vette, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca,




TEICHIKU RECORDS & TAPES


Powerful Operation...

SOUTH SHORE COMMISSION


THE SINGERS UNLIMITED




ISABELLE AUBRET




JIGSAW




MIREILLE MATHIEU



PATCHES



JIMMY JAMES & THE VAGABONDS



TEICHIKU RECORDS CO., LTD.

Teichiku Records International Division. Address: No. 1,2-chome, Nishi-Shimbashi, Minato-ku, Tokyo, Japan.
 Telex: 222-4237 TERJ Telephone: 03(502)6651 ~ 8

Top entertainment organization in Japan

Artist Promoting/TV, Radio, Movie, Show, Record and Video Producing
Music Publishing/Music School/Recording Studio



SHIN WATANABE

●President

WATANABE PRODUCTION CO., LTD.

6-8, YURAKU-CHO, 1-CHOME, CHIYODA-KU, TOKYO JAPAN

TEL:502-0541 CABLE:PROWATANABE TOKYO TELEX:222-4387 WPTOK J



WARNER-PIONEER CORP.



MISA WATANABE

●President

WATANABE MUSIC PUBLISHING CORP.

6-8, YURAKU-CHO, 1-CHOME, CHIYODA-KU, TOKYO JAPAN TEL:502-2571



APOLLON MUSIC INDUSTRIAL CORP.

THE WATANABE PRODUCTION-EUROPE

Akira Nakamura, Manager

185 Pavilion Road London SW1,
Tel:235-0525 Telex:8812808

THE WATANABE PRODUCTION-AMERICA

Hiroshi Kuwashima, Manager

14533 Valley Vista Blvd. Sherman Oaks, Calif. 91403
Tel:990-4224 Telex:651383

International Music-Record-Tape Section

Japan

Va-De-tta, Vancouver, Wrath, Yameta, Zekefield
Folies.
Seven Seas Music Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku,
Tokyo 112. Tel. (03) 945-2111. Pres. Kazumitsu
Machijiri; Gen. Mgr. Motohiko Takawa.
Int'l firms represented: Char-Liz (USA), Three Bros.
(USA).
Shinko Music Publ'g Co. Ltd. (Jasrac), 2-12 Ogawa-Machi
Kanda, Chiyoda-ku, Tokyo 101. Tel. (03) 292-2861
Cable: SHINKOMUSIC Pres. Shoichi Kusano.
Affiliate: Music Institute Ltd (Jasrac). (SEE
ADVERTISEMENT)
Shogakukan Prod'n Co. Ltd., Shoko Bldg., 1-29-4 Jinbo-
cho, Kanda, Chiyoda-ku, Tokyo 101. Tel. (03) 294-
8661. Pres.: T. Ohga.
Int'l firm represented: Tree (USA).
Standard Music Publ'rs Ltd. (Jasrac), see Nichion.
Stone Well Music Publ'rs, Fugetsudo Bldg., 6-6-1 Ginza
Chuo-ku, Tokyo 104. Tel. (03) 572-0355 Rep. Kyoko
Asabuki.
Sugar Music Japan, c/o Seven Seas Music Co. Ltd., 2-12-
13 Otowa, Bunkyo-ku, Tokyo 112. Tel. (03) 945-2181
Cable SEVENMUSIC. Telex: 24963. Pres. Naoto
Ogawa. Gen. Mgr.: Motohiko Takawa.
Int'l firms represented: ABR, ACE Adratica, Apollo,
Araldo, Canzoni Moderne, La Cicala, Clan, Cobra, Di
Lazzaro, Fantasia, Fiera, Flamma, Frank, Frasi d'Amore,
GEA, Ivana, Liberty, Margherita, Mascheroni, Melodi,
Menestrello, Panamusic, Rascel, Rias, Sofia, Successo,
Sugar Music, Supersonic, Suvini Zerboni, Tender, Tiber
(all Italy), Brut, Fab (both USA).
Susaisha, 3-3 Sanban-cho, Chiyoda-ku, Tokyo 102. Tel.
(03) 265-1055. Cable MUSICSUISH. Pres.
Michiko Sekine.
Affiliate: Ongaku No Tomo Sha Corp.
Sunkyo Music Co. Ltd. (Jasrac), Yamagata Bldg., 1-14-7
Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel. (03) 501-
2667. Pres. Ichiro Takeuchi.
T R O-Essex Japan Ltd (Jasrac), 2-12 Ogawa-Machi, Kanda,
Chiyoda-ku, Tokyo 101. Tel. (03) 292-2866. Pres.
Howard S. Richmond, Gen. Mgr. Shoichi Kusano.
Int'l firms represented: Essex, TRO—The Richmond
Org. (worldwide).
Tayo Music Inc., Azabu PO Box 20, Tokyo 106. Tel. (03)
585-3481. Pres. Tatsuyi Nagashima.
Affiliate: Lee (Tokyo) KK, United Artists Music (Japan)
Inc.
Int'l firms represented: Ackee (USA), Alchemical
(USA), American Dream (USA), Aurelia (USA), Aurelius
(USA), Bay City (UK), Berna (USA), Big Elk (USA), Blue
Seas (USA), Braintree (USA), Brother (USA), Caleb
(USA), C'est (USA), Combine (USA), Common Good
(USA), Cooga (USA), Cotillon (USA), Creedmore (UK),
Curtis (UK), Demont (USA), Doors (USA), Fox Fanfare
(USA), Ganga (USA), Gypsy Boy (USA), Hobbitron
(USA), Hollenbeck (USA), Hollow Point (USA), India
(USA), Island (UK), Jac (USA), Jamarie (UK), Jasperilla
(USA), Jobete (USA), Leftover (USA), New Hidden

Valley (USA), Newport (USA), No Exit (USA), Perkins
(UK), Porchester (USA), Portofino (USA), Pronto (USA),
Quackenbush (USA), Racer (USA), Rear Exit (USA),
Resaca (USA), Rocket (UK), Rodra (USA), Spooner
(USA), Sterling group (USA), Superhype (USA),
Tangerine (USA), Time (USA), Toneshire (UK), 20th
Century (USA), UFO (USA), Upfall (USA), Vasser (USA),
Virgin (UK), Walden (USA), Wilojarston (USA), Windfall
(USA). (SEE ADVERTISEMENT)
Takarajima Ongaku Publ'g Co. (Jasrac), see Nichion.
Teichiku Music Supply Co. Ltd. (Jasrac), 1-2 Nishi-
Shimbashi, Minato-ku, Tokyo 105. Tel. (03) 502-6658.
Pres.: Shigeo Nanko; Gen. Mgr. Hirokazu Ido.
Int'l firm represented: Beisze (UK). (SEE
ADVERTISEMENT)
Tao Music Co., see Ongaku Nu Tomo Sha Corp.
Toho Music Publ'g Corp. (Jasrac), 1-2-1 Yuraku-cho,
Chiyoda-ku, Tokyo. Tel. (03) 591-1211. Pres.: Yutaka
Shibayama.
Tokyo Music Publ'g Co. Ltd., Wako Bldg., 4-8-5 Roppongi,
Minato-ku, Tokyo 106. Tel. (03) 401-9327. Cable
MUSICATO. Mng. Dir.: Tadao Sekiguchi.
Int'l firms represented: Buckhorn (USA), Criterion
(USA), Musisom (Brazil). (SEE ADVERTISEMENT)
Tokyo 12 Music Publ'g Co. Ltd. (Jasrac), 4-4-7 Shiba Park,
Minato-ku, Tokyo 105. Tel. (03) 433-4211. Pres.
Yoshikuni Sato, Gen. Mgr.: Mitsuo Morikawa.
Int'l firm: USA.
Top Music Publ'g Co. Ltd. (Jasrac), 1-2-5 Shimoneguro,
Meguro-ku, Tokyo 150. Tel. (03) 490-4601. Cable
HORIPRO. Telex. 0111463. Pres.: Takeo Hori. Gen.
Mgr. Hideharu Ubagai.
Toshiba Music Publ'g Co. Ltd., Taisei Bldg. 5-4-15 Akasaka,
Minato-ku, Tokyo 107. Tel. (03) 583-8701. Pres.:
Yoshitada Futara; Gen. Mgr. Takeji Kojima.
Int'l firms represented: AA (Belgium), Accadia group
(USA), Aisha (USA), Arc (USA), Barn (UK), Beechwood
group (USA), Big Ben (UK), Chinnichap (UK), Conrad
(USA), Consolidated (USA), Crabshaw (USA), Deep
Purple (UK), Donna (UK), Dorsey Bros. (USA), EMI
(worldwide), Embassy (USA), Fall River group (USA), 8
Feldman group (UK), Francis Day & Hunter group (UK),
Glenwood (USA), Hancock (USA), Jewel (USA), John
(USA), Jondora (USA), Peter Maurice group (USA), New
York Times (USA), Our (UK), Orpheum (USA), Parker
(USA), Prestige (USA), Keith Prowse (UK), RAK (UK),
Red Bus (UK), Regent group (USA), Robbins group
(UK), Royalty Control (USA), Sanga (USA), Storm King
(USA), Sunbeam (USA), Valando (USA).
Int'l rep.: Worldwide (EMI).
United Artists Music (Japan) Inc., see Tayo.
Valgroup Music Japan, Daikanyama Pacific Mansion, No.
206, 10-14 Sarugaku-cho, Shibuya-ku, Tokyo 150.
Tel. (03) 464-5448. Pres. Daniel J. Nenshikis; VP &
Gen Mgr. Knut Kraft.
Home office: England, Valentine Music Group Ltd.
Affiliate: GP Music Corp.
Int'l firms represented: Argot, Arthur's Mother,

Bettytunes, Bulldog, Burnt Ash, Corner Stone, A.
Dimartino, Dolphin, Eden Studios, Golora, Ladysmith,
Latchmere, Maiden, Majuba, Marathon, Middle Eight,
Monkton, Muggelfunktion, Nutmeg, Pickle, Riding
Light, Sally, Rainbow, Saphire (all UK); CME, Equator,
Honeysuckle, Jimmy's, Sicum, Silverhill, Ten-Hi,
Thetatwins (all USA).
Victor Music Publ'g Co. Inc. (Jasrac), Harajuku-Piazza Bldg.,
4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel. (03)
404-3201. Cable: VICTPUBLIS. Pres.: Atsutaka
Torio, Gen. Mgr.: Masayuki Hashimoto.
Int'l firms represented: Antisia (USA), Ariola America
(USA), Boga (USA), Irving Berlin (USA), Edim (Mexico),
Four Knights (USA), Jowcol (USA), Kundalini (USA),
MJO (USA), Sheryl (USA), Stevca (UK).
Int'l reps.: Mexico (Edim), USA (Transaction). (SEE
ADVERTISEMENT)
Watanabe Music Publ'g Corp. (Jasrac), Matsui Bldg., 1-6-8
Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel. (03) 502-
2571/0541. Telex. 2224387. Pres.: Misa Watanabe,
Gen. Mgr. Haruo Matsushita (SEE ADVERTISEMENT)
Yamaha Music Foundation, 3-24-22 Shimoeguro, Meguro-
ku, Tokyo. Tel. (03) 719-3101. Cable,
WORLDFFESTIVAL. Telex: 2466571. Pres.: Genichi
Kawakami; Mng. Dir. Akira Tamaari. (SEE ADVERTISE-
MENT)
Yellow Light Music, see Pacific.
Yen-Yen Music Inc., Nikko Bldg., No. 614, 1-4-26
Takanawa, Minato-ku, Tokyo 108. Tel. (03) 445-0558.
Pres. Shiro Yamazaki; Gen. Mgr. Tom Kawai.
Zen-On Music Co. Ltd., 25 Higashigoken-cho, Shinjuku-ku,
Tokyo 162. Tel. (03) 269-0121. Pres.: Eijiro Shimada,
Mng. Dir. Shachio Nishimura, Shimpei Matsuoka,
Sales Mgr.: Nobuhiko Iwasawa.
Affiliates: Fuji Int'l Music Co. Ltd., Overseas Music
Publ'rs Co. Ltd., Pamper Music Japan Ltd.
Int'l firm represented: Summy-Birchard (USA).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

All Band Directors Ass'n, c/o Senshu Co. Ltd., 4-2-4 Kita
Kudan, Chiyoda-ku, Tokyo 102. Tel. (03) 261-8411.
All Japan Band Ass'n, c/o Asahi-Shimbun-Sha, 2-6-1
Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel. (03) 212-
0131.
All Japan Chorus League, c/o Asahi-Shimbun-Sha, 2-6-1
Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel. (03) 212-
0131.
Council of Univ. Musical Depts., c/o Musashino Univ. of
Music, 1-13 Hazawa, Nerima-ku, Tokyo 176. Tel. (03)
992-1121.
E I A J (Electronic Inds. Ass'n of Japan), Tokyo Shoko
Kaigisho Bldg., 3-2-2 Marunouchi, Chiyoda-ku, Tokyo
100. Tel. (03) 211-2765. Chm. Ken Okubo.

Glad to be the best partner with you:

TOKYO MUSIC

Tokyo Music Publishing Co., Ltd.

Wako Bldg., 8-5 Roppongi 4-Chome, Minato-ku, Tokyo
Phone: (03) 401-9327 Cables: MUSICATO TOKYO

The key that can open the door to the world's second largest pop music market **THE 8TH WORLD POPULAR SONG FESTIVAL IN TOKYO '77**

That's right — 1977. Mid-November, 1977, to be exact. And now isn't too soon to plan. For a million dollars' worth of exposure of an original song — to a live audience of over 30,000 and TV/radio audiences of hundreds of thousands — to business possibilities in Japan — to international contacts.

Japan is a lucrative market. But it's difficult to break into. The World Popular Song Festival in Tokyo can make it happen. And it's been doing just that for new songs from many countries since 1970.

One of the world's most respected pop song competitions, the Festival is an annual 3-night-long showcase for fresh new songwriting and performing talent from around the world. So respected, in fact, that for the '76 Festival, 1,718 entries, the largest number ever, were received from 57 countries. That's a lot of recognition. And a lot of hope.

And the Festival comes through for its winners. It's produced million-sellers and smash hits both in Japan and abroad. Unique, creative sounds. New ideas in popular music. With an estimated 10 million fans waiting, in Japan alone, plus countless more around the world, the World Popular Song Festival in Tokyo is the medium through which you can reach out to them.

The deadline for entries is the end of June, 1977. We're already planning for the '77 Festival. Shouldn't you be too? After all, it isn't often that someone offers you the key to a dream.



for further information, please contact

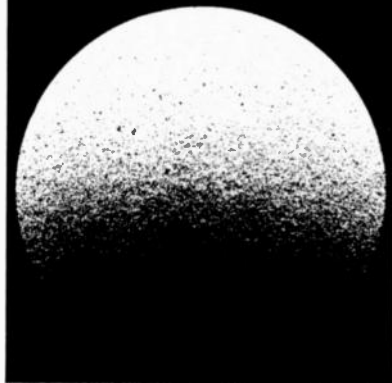


WORLD FESTIVAL COMMITTEE, YAMAHA MUSIC FOUNDATION
24-22, 3-CHOME, SHIMOMEGURO, MEGURO-KU, TOKYO, JAPAN
Phone: Tokyo (03) 719-3101 Cable Address: WORLDFESTIVAL TOKYO
Telex: 2466571 YAMAHA J

YAMAHA MUSIC SCHOOL: Japan / U.S.A. / Mexico / Canada / Thailand / West Germany / Singapore / Philippines / Norway / Republic of China / Holland / Australia / R.S.A. / Hong Kong / Indonesia / Italy / New Zealand / Luxemburg / Switzerland / Brazil / Spain / Austria / France / Sweden / Malaysia / Iceland

WORLD POPULAR SONG FESTIVAL · JUNIOR ORIGINAL CONCERT · INTERNATIONAL ELECTONE FESTIVAL

EXPORTERS/IMPORTERS
PHONOGRAPH RECORDS



DISC CENTER

DISC CENTER CO., LTD.
C P O Box 874
530-91 Osaka, Japan
TELEPHON 06-323-6350
TELEX 64488 (DISCAREA J64488)
TOKYO OFFICE
Thrdly Heights, Room No. 407
1-4-20, Nakameguro, Meguro-ku
153 Tokyo, Japan
TELEPHON 03-710 6314

Japan Academy of Musicology, c/o Tokyo Univ. of Arts, 12-8 Ueno Park, Taito-ku, Tokyo 110. Tel: (03) 828-6111.
Japanese Composers Society, Ginza Dentso Bldg., 7-4-17 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-4523. Pres.: Masao Koga.
Japan Gustav Mahler Society, 5-23-3 Inamuragasaki, Kamakura City, Kanagawa-Ken 248. Tel: (0467) 31-8243. Chief Exec.: Jack K. Hirano.
Japan Haydn Society, c/o Ochanomizu Univ., 2-1-1 Ohtsuka-cho, Bunkyo-ku, Tokyo 112. Tel: (03) 943-3151.
Japan Mozart Society, Nipponbashi-Chuo Bldg., No. 701, 4-8 Hasimoto-cho, Chuo-ku, Tokyo.
Japan Phonograph Rec. Ass'n, Record Kaikan, 2-8-9 Tsukiji, Chuo-ku, Tokyo 104. Tel: (03) 541-4411. Cable: PHONOREC. Pres.: Takami Shobochi; Gen. Mgr.: Jusaburo Kamei.
Japan Smetana-Dvorak-Janacek Society, c/o Musashino Music Univ., 1-13 Hazawa, Nerima-ku, Tokyo 176. Tel: (03) 922-1121.
Japan Society of Christian Music, 1-42-12 Minami-Ogikubo, Suginami-ku, Tokyo 107. Tel: (03) 334-3247. Rep.: E. Kioka.
Japan Society of Gregorian Music, c/o Paris Gaikokusenkyo, 3-7-18 Mejirodai, Bunkyo-ku, Tokyo. Tel: (03) 941-0902.
Music Mgmt. Ass'n of Japan, Nakaginza Bldg., 8-11-9 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-2671. Pres.: Shin Watanabe.
Music Publ'rs Ass'n of Japan (MPA), Shuwa Akasaka Residential Hotel, No. 340, 9-1-7 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 478-4540. Contact: Sunao Asaka.
N C A (Nippon Conductors Ass'n), 4-18-20 Ogikubo, Suginami-ku, Tokyo 167. Tel: (03) 392-0704. Pres.: Hideo Saito.
Nippon Geijutsuin (Japan Academy of Arts), 1-30 Ueno Kohen, Taito-ku, Tokyo 110. Tel: (03) 821-7191. Rep.: S. Takahasi.
Twentieth Century Music Society, c/o Yamaha Hall, 7-9-14 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-3111.

DESIGN & ARTWORK
P C C (KK), 1-20-13 Jinnan, Shibuya-ku, Tokyo. Tel: (03) 464-0645. Pres.: Tarokichi Honda.
Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki. (SEE ADVERTISEMENT)
Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara. (Rec. only).

LICENSING ORGANIZATIONS, MUSIC
Jasrac (Japanese Society of Rights of Authors & Composers), Jasrac House, 1-7-13 Nishishimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6551. Chm.: Saburo Sakai; Pres.: Masao Koga, Mng. Oirs.: Sadao Aoki, Masanori Morita.
Tokyo Music Publ'g Co. Ltd., Wako Bldg., 4-8-5 Roppongi,

Minato-ku, Tokyo 106. Tel: (03) 401-9327. Cable: MUSICATO. Mng. Oir.: Tadao Sekiguchi. (SEE ADVERTISEMENT)

PLATING, PROCESSING & PRESSING PLANTS

Athene Rec. Ind'l Co. Ltd., 1-2 Kugenuma-Shinmei, Fujisawa-shi, Kanagawa-ken 251. Tel: (0466) 26-1234. Cable: ATHENCORD. Pres.: Hiroshi Hirano. Plant Mgr.: Akira Mori.
CBS/Sony Recs. Inc., 156-2 Aikawa, Oigawa-machi, Shitagun, Shizuoka 421-02. Tel: (05462) 2-1321. Pres.: Norio Ohga; Mng. Oir.: Tokio Saeki. (Pressing only)
King Rec. Co. Ltd., 5-40-8 Otsuka, Bunkyo-ku, Tokyo. Tel: (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki. (SEE ADVERTISEMENT)
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Takami Shobochi.
Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Seiichiro Koh; Mng. Dir.: Motosuke Tachikawa. (SEE ADVERTISEMENT)
Teichiku Recs. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki. (SEE ADVERTISEMENT)
Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara.
Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr.: M. Hirata; Sales Mgr.: S. Ohotsuka; Export Mng. Dir.: M. Wakamatsu.

PRINTER & LITHOGRAPHER

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara. (Rec. only)

RECORD PROMOTION

Aoyama Music Promo. Co. Ltd., 5-2-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9406. Pres.: Yoshio Aoyama; Gen. Mgr.: Junichi Ogawa; Sales Mgr.: T. Matsueda.
Asahi Music Servs. Inc., 2-2 Ohyo-cho Minami, Ohyo-ku, Osaka 531. Tel: (06) 458-5231. Pres.: Kinkichi Kanbara; Gen. Mgr.: Kazuyuki Yagi; Sales Mgr.: Atushi Ito.
Ishii Music Promo., Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-0351. Pres.: Yoshiko Ishii; Gen. Mgr.: Harumitsu Hattori; Sales Mgr.: Yutaka Niiyama.
Kyodo Tokyo Inc., 3-6-18 Kita-Aoyama, Minato-ku, Tokyo 112. Tel: (03) 407-8131. Pres.: Jiro Uchino, Gen. Mgr.: Tsuneyoshi Kamijo.
Universal Orient Promos. Inc., Oshoro Bldg., 4th fl., 3-15-3 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-3045. Contact: T. Yokoyama.
Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku,

ALL AROUND MUSICMAN

BIGGEST PLUS MOST ACTIVE IN JAPAN NICHION

- Subsidiary of TBS, Tokyo Broadcasting System, Inc. (The Foremost Nationwide Radio & TV Network)
- Address: TBS 2nd Bldg., No. 3-50, 5-chome, Akasaka, Minato-ku, Tokyo, Japan.
- Cable: PUBLISHMUSIC TOKYO
- Phone: Tokyo (584) 4711

Tokyo 103. Tel. (03) 241-7811. Pres. Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr. M. Hirata; Sales Mgr.: S. Ohotsuka; Export Mng. Dir.: M. Wakamatsu.

TAPE CUSTOM DUPLICATORS

Apollon Music Ind'l Corp., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo 160. Tel. (03) 353-0191. Pres. Misa Watanabe; Gen. Mgr. Yoshiyasu Ohta; Sales Mgr. Hideaki Hayashi.

CBS/Sony Recs. Inc., 156-2 Aikawa, Oigawa-machi, Shitagun, Shizuoka 421-02. Tel. (05462) 2-1321. Pres. Norio Ohga; Mng. Dir. Tokio Sasaki.

Audio: 8-tr., cassette, open reel & open reel quadrasonic.

Eastern Sun Ents. Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel. (03) 501-0344. Cable EMPUNMUSERV. Mng. Dir. Masami Isomura.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel

Pony Inc., World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel. (03) 435-4925. Pres. T. Ishida; Gen. Mgr. S. Hirayama; Sales Mgr. A. Ijichi. **Home office:** USA.

TBS Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-7351. Pres. S. Kinoshita; Gen. Mgr. T. Takahashi; Sales Mgr. S. Ara;

Audio: 8-tr., cassette.

Video: 1" open reel.

TDK Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo 101. Tel. (03) 257-2525. Pres. Fukujiro Sono; Gen. Mgr. Hiroshi Sato; Sales Mgr. George Tsutsumi.

Audio: Cassette.

Video: ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge

Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel. (03) 502-6651. Pres. Shigeji Nanko; Gen. Mgr. Ichiro Kinoue; Sales Mgr. Minoru Ozaki.

Audio: 8-tr., 8-tr. quadrasonic & cassette. (SEE ADVERTISEMENT)

Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel. (03) 241-7811. Pres. Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr. M. Hirata; Sales Mgr. S. Ohotsuka; Export Mng. Dir. M. Wakamatsu.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

Video: 1" open reel, ¾" cassette.

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel. (03) 408-3353. Sales Mgr. Terry Levesque. **Home office:** USA. **Audio:** 8-tr.

We are Young! Aggressive! Progressive! in All Fields of Music

*Write us! Come see us!
This is Your Home in Japan*



TOKUMA MUSICAL INDUSTRIES CO., LTD.

1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo, Japan
Telephone 862 1381 Cable TOKUMAONKO, TOKYO, Telex J28438 TOKUBO



**IF YOU ARE
LOOKING FOR
AN ACTIVE
JAPANESE
PUBLISHER**



P.M.P.

**WHY DON'T YOU
CONTACT US
TODAY?**

PACIFIC MUSIC PUBLISHING CO., LTD

C/O NIPPON BROADCASTING SYS. 1-9-3 YURAKUCHO CHIYODA-KU TOKYO 100 JAPAN TEL03-214-5061

Your partner has just started a music publishing business with our own perfect distribution network of Japan

NIPPON TAPE CORPORATION

14-2, 1-chome, Hamamatsu-cho,
Minato-ku, Tokyo, 105 Japan
tel: (03) 434-6151

JACKETS & SLEEVES

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel: (03) 408-3353. Sales Mgr.: Terry Levesque. (Sleeves only).
Home office: USA.

RECORD PROCESSING MACHINERY

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel: (03) 408-3353. Sales Mgr.: Terry Levesque.
Home office: USA.
Chief product: Shrink packaging.
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel (03) 584-8111. Pres.: Takami Shobochi.
Chief product: PCM.
Brand name: Denon.

TAPE, RAW & BLANK LOADED

Fuji Photo Film Co. Ltd., 2-26-30, Nishiazabu, Minato-ku, Tokyo 106. Tel: (03) 406-2111 Chief Exec.: Minoru Ohnishi; Sales Mgr.: Hiroshi Yokotani.
Int'l branches: England, Germany, USA.
Audio: 8-tr., cassette, open reel.
Video: 1" open reel, 1/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.
Brand name: Fujifilm.
Hitachi Maxell Ltd., 4-8-15 Kita-Shinagawa, Shinagawa-ku, Tokyo 142. Tel. (03) 445-8211.
Int'l branches: Germany, USA.
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel, open reel quadruphonic.
Video: 1/2" EIAJ open reel, 1/2" EIAJ cartridge.
Brand name: Maxell.
Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel: (03) 408-3353. Sales Mgr.: Terry Levesque. (blank only)
Home office: USA.
Audio: 8-tr.
Maxell, see Hitachi.
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel (03) 584-8111. Pres.: Takami Shobochi.
Audio: Cassette & open reel.
Scotch, see Sumitomo.
Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 442-5111.
Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel: (03) 709-8493. Gen. Mgr. K. Murakami; Mktg. Prod. Mgr.: M. Uezumi.
Audio: Blank—cassette, open reel, raw—8-tr., cassette & open reel.
Video: 1" open reel, 1/4" cassette, 1/2" EIAJ open reel.
Brand name: Scotch.
T D K Electronics Co. Ltd., 2-14-16 Uchikanda, Chiyoda-ku, Tokyo 101 Tel (03) 257-2525. Pres. Fukujiro Sono; Gen. Mgr.: Hiroshi Sato, Sales Mgr.: George Tsutsumi.

*Dream on the wing
Dream makes everything*



POLYDOR K.K. JAPAN
8-4 1-CHOME, OHASHI, MEGURO-KU, TOKYO, JAPAN

Int'l branches: UK, USA
 Audio: 8-tr., cassette, open reel.
 Video: ¾" cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

TAPE DUPLICATING EQUIPMENT TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel. (03) 408-3353 Sales Mgr. Terry Levesque.
 Home office: USA.
 Chief product: 8-tr. duplicating equip., shrink packaging.

● accessories manufacturers

Akai Electric Co. Ltd., 2-12-14 Higashi-Kojima, Ohta-ku, Tokyo 144. Tel. (03) 742-5111 Pres. Minokichi Saito, Mng. Dirs. Yoshizo Saito, Katsuya Atsumi, Foreign Trade Dept. Gen. Mgr. Akio Horie
 Product: Head cleaners & demagnetizers

Clarion Corp. Ltd., 5-35-2 Hakusan, Bunkyo-ku, Tokyo 112. Tel. (03) 813-5151.
 Int'l branches: Hong Kong, USA.
 Product: Carrying & storage cases, catalog servs.

Hitachi Maxell Ltd., 4-8-15 Kita-Shinagawa, Shinagawa-ku, Tokyo 142. Tel. (03) 445-8211.
 Int'l branches: Germany, USA.
 Product: Head cleaners & demagnetizers.

Magnadyne Corp., 3-62-11 Sendagaya, Shibuya-ku, Tokyo 151. Tel. (03) 408-3353. Sales Mgr. Terry Levesque
 Home office: USA.
 Product: Tape & storage cases, cleaners, cloths & brushes, splicing tape

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city 571. Tel. (06) 908-1121. Pres. Masaharu Matsushita.
 Int'l branches: Germany, USA.
 Product: Catalog servs., head cleaners & demagnetizers

Nagaoka Seiki, 3-16-3 Kita-Otsuka, Toshima-ku, Tokyo 170.
 Product: Needles.

Nippon Chikushin, 3-9-35 Tozuka-cho, Shinjuku-ku, Tokyo 160.
 Product: Needles.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel. (03) 584-8111. Pres.: Takami Shobochi.
 Product: Demagnetizers.

Ogura Jewel Ind. Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143. Tel. (03) 763-3111 Pres.: Kozaburo Ogura, Export/Import Mgr. Tadashi Takaira.
 Product: Needles.

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel. (03)

HERE COMES THE GREATEST MUSIC PUBLISHER AND MERCHANDISER



**NIPPON TELEVISION
 MUSIC CORPORATION**

12-2, NIBANCHO, CHIYODA-KU, TOKYO, JAPAN
 PHONE: 261-5814, TELEX: J24566, CABLE: JOAXNTV

IN JAPAN TOSHIBA-EMI GOT IT TOGETHER

Combining the best in international expertise with the finest in Japanese traditional and modern music.

TOSHIBA-EMI LTD.
 2-17 Akasaka 2 Chome
 Minato-ku Tokyo Japan.



Toshiba Music Publishing Co., Ltd.
 4-15 Akasaka 5 Chome
 Minato-ku Tokyo Japan.



International Music-Record-Tape Section

Japan

Kenya

Malaysia

462-5131. Pres. Seichiro Koh; Mng Dir. Motosuke Tachikawa
Product: Catalog servs. (SEE ADVERTISEMENT)
 Sharp Corp., 22-22 Nagaïke-cho, Abeno-ku, Osaka 545 Tel (06) 621-1221. Cable LABOMET Pres Akira Saeki, Gen Mgr., Tazo Katsura, Sales Mgr Hiroki Tamai (Exporter).
 Sony Corp., PO Box 10, Airport PO, Tokyo 149, 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141 Tel (03) 442-5111.
Product: Catalog servs., head cleaners & demagnetizers, leader & splicing tape
 Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel. (03) 709-8493. Gen Mgr. K. Murakami, Mktg. Prod. Mgr. M Uezumi
Product: Tape catalog servs., leader & splicing tape.
 T D K Electronics Co. Ltd., 2-14-16 Uchikanda, Chiyoda-ku, Tokyo 101 Tel (03) 257-2525 Pres Fukujiro Sono, Gen. Mgr Hiroshi Sato, Sales Mgr George Tsutsumi.
Int'l branches: UK, USA.
Product: Head cleaners & demagnetizers, leader & splicing tape.
 Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel (0422) 53-1111. Pres. Katsuma Tani; Gen Mgr. Noboru Yanase; Sales Mgr. Nono Tamura.
Int'l branches: Germany, Hong Kong, USA
Product: Head cleaners & demagnetizers.

● store fixtures & merchandising aids manufacturers

Claron Corp. Ltd., 5-35-2 Hakusan, Bunkyo-ku, Tokyo Tel. (03) 813-5151.
Int'l branches: Hong Kong, USA.
Product: Browser boxes, display racks
 Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city 571 Tel. (06) 908-1121. Pres. Masaharu Matsushita.
Int'l branches: Germany, USA.
Product: Display racks.
 Sony Corp., PO Box 10, Airport PO, Tokyo 149, 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141 Tel (03) 442-5111.
Product: Display racks.

KENYA

Population: 12,910,000
 Rate of exchange: \$1 (US) = 8.06 shillings
 Per capita income: \$120.

Holidays: January 1, Good Friday, Easter Monday, May 1, June 1, first Monday in August, October 20, December 12, 25, 26

● record & tape manufacturers / distributors / importers

A I T Recs (Kenya) Ltd (IFPI), PO Box 41152, Church House Government Rd., Nairobi Tel 24725, 334127, 26732, 48695, 66964 Cable DREWSCO. Mng Dir P W Andrews. Gen Mgr M R Andrews. Sales Mgr R J Andrews
Labels: (Owned) AIT, Africa, King Kong, Lolwe, Moto-Moto, Musiki du Zaire, Sungura, (licensed) Penny Farthing (UK), RCA group (worldwide), Spark (UK), Teal group (Africa), WEA group (worldwide)
 Phonogram Ltd / East African Recs Ltd (IFPI), PO Box 43695, Nairobi Tel 557357, 557558 Cable PHONREC Mng Dir F. Niewenhuys, Sales Mgr J Costabr
Labels: (Owned) Phonogram group, Polydor group, (licensed) Decca (UK), Fonior (Belgium, Zaire) Island (UK), Pye (UK)
Int'l reps.: Worldwide (Phonogram, Polydor)
 Sapra (Music-Match) Ltd., PO Box 45882, Nairobi, Tel 559815, 558692 Telex 22366 Mng Dir M.M. Sapra, Gen. Mgr. A K. Capila, Sales Mgr K L. Bhanji
Labels: (Owned) Black Blood, Black Bus, Light of Africa, Matatu, Wasi Wasi, (licensed) BBC (UK), Bradley's (UK), Motown (USA), Pickwick (UK)

● music publishers

Sapra Ltd., PO Box 45882, Nairobi, Tel 558692, 559815 Telex 22366. Mng. Dir. M.M. Sapra; Gen. Mgr.. A.K. Capila

● services

TAPE CUSTOM DUPLICATOR

A I T Recs (Kenya) Ltd., PO Box 41152, Church House, Government Rd., Nairobi Tel 24725, 334127, 26732, 48695, 66964 Mng Dir P W Andrews. Gen Mgr M R Andrews, Sales Mgr R J Andrews.
Audio: Cassette

● accessories manufacturer

A I T Recs (Kenya) Ltd., PO Box 41152, Church House, Government Rd., Nairobi. Tel 24725, 334127.

26732, 48695, 66964. Mng. Dir.. P.W. Andrews. Gen Mgr. M.R. Andrews. Sales Mgr. R.J. Andrews. **Product:** Cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers

MALAYSIA

Population: 11,700,000.
 Rate of exchange: \$1 (US) = 2.59 Malaysian dollars.
 Per capita income: \$380.
Holidays: Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Prophet Mohammed's Birthday, Vesak Day (Buddhist festival), Labor Day (May 1), King's Birthday, Malaysia Day (August 31), Deepavali (Tamil Festival of Lights), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Christmas Day, Awal Muharram (Malay Religious Holiday).

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1975—\$62,968, 1974—\$67,720.

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.
 Ace of Diamonds, see Decca.
 Angel, see EMI.
 Archiv, see Phonogram.
 Argo, see Decca.
 Beltone, see Decca.
 Columbia, see EMI.
 D G, see Phonogram.
 Decca Orient (Pte.) Ltd., Kinta Hall Court, 20/34 Leboh Farquhar, Penang. Tel. 60-671. Mng. Dir. Derrick J. Coupland; Dir. H.K. Franklin; Mgr.: Lee Chin Har. **Local branch:** Kuala Lumpur, Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel. 23-810. Mgr.: Enck Ismail Bin Haji Abdul Rahman.
Reg'l headquarters: Singapore.
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltone, Decca, Deram, Eclipse, London, London/AOA, London Globe, L'Oiseau Lyre, Qualiton, Threshold Vocalion, York; (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK).

Always KING of all kinds of music



KING RECORD CO., LTD.
 12-13, OTOWA 2-CHOME, BUNKYO-KU
 TOKYO, 112, JAPAN





SEVEN SEAS MUSIC CO., LTD.
 12-13, OTOWA 2-CHOME, BUNKYO-KU
 TOKYO, 112, JAPAN

Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), Maple (USA), Nova (UK), O'Be (USA), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Mexico (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinetex).

Deram, see Decca.

EMI (Malaysia) Sendirian Berhad, 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251. Cable: EMITRON. Mng. Dir.: M. Comerford; Sales Mgr.: K.W. Wong; Recs. Mktg. Mgr.: Mrs. S.P. Beh.
Home office: England.
Labels: (Owned) Angel, Columbia, Music for Pleasure, Parlophone, Pathe, Regal; **(licensed)** A&M (USA), Apple (UK), Arista (USA), CBS (USA), Capitol (USA), Olaneyland (USA), Epic (USA), Island (UK), Motown (USA), Private Stock (USA), Purple (UK), RAK (UK), Rare Earth (USA), Rocket (UK).

Eclipse, see Decca.

Elastic, see Musico.

Faes, see Phonogram.

Fontana, see Phonogram.

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

Heliodor, see Phonogram.

Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Oirs.: Yee Kok Fai, Ms. Ng Ay Na. Local branches: Ipoh, Perak, 11 Yew Tet Shin Market. Tel: 23-00—Penang, 56 Sri Bahari Rd. Tel: 24-296—Petaling Jaya, Lot 7, Jalan Yong Shook Lin. Tel: 551-450—Seremban, 10 Lemon St. Tel: 743-56.
Reg'l branch: Singapore.
Labels: (Distributed) Life: (represented) MCA (USA).

Karusell, see Phonogram.

Life, see Hup Hup.

London, see Decca.

London/ADA, see Decca.

London Globe, see Decca.

M G M, see Phonogram.

Mercury, see Phonogram.

Music for Pleasure, see EMI.

Musico (Malaysia) Sendirian Berhad, China Insurance Bldg., Rm. 705, 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur. Tel: 203-210. Gen. Mgr.: Jimmy Lee; Sales Mgr.: Khor Jin Seong.
Labels: (Owned) Elastic; (represented) Fantasy (USA), Prestige (USA), United Artists (Germany, UK, USA).

L'Oiseau Lyre, see Decca.

Parlophone, see EMI.

Pathe, see EMI.

Pergola, see Phonogram.

Philips, see Phonogram.

Phonogram Far East Pte. Ltd., Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur, Selangor. Tel: 81-571.
Regional headquarters: Singapore.

Labels: (Owned) Archiv, DG, Fass, Fontana, Heliodor, Karussell, MGM, Mercury, Pergola, Philips, Polydor, Polyphon, Vertigo, Verve; (represented) All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddah (USA), Charisma (UK), Chelsea (UK), Chrysalis (UK), CTI (USA), Contour (UK), Cube (UK), OJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), Pye (UK), Ring-O (UK), RSO (UK), State (UK), WWA (UK).

Polydor, see Phonogram.

Polyphon, see Phonogram.

Qualiton, see Decca.

Regal, see EMI.

Threshold, see Decca.

Vertigo, see Phonogram.

Verve, see Phonogram.

Vocalion, see Decca.

York, see Decca.

● music publisher

Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte. Ltd.), Kinta Hall Court, 20-34 Laboh Farquhar, Penang. Tel: 60-671. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin. Local branch: Kuala Lumpur, Lee Rubber Bldg., 2nd fl., 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail Bin Haji Abdul Rahman.

Reg'l headquarters: Hong Kong.

Pathe Publ'ns Sendirian Berhad, 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251.

Home office: England.

Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman & Co., Dick James, KPM group, Cyril Shane (all UK).

● services

DESIGN & ARTWORK

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING. (Rec. only)

PLATING, PROCESSING & PRESSING PLANTS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.

PRINTERS & LITHOGRAPHERS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l

Billboard 1976-1977 International Music-Record Directory

Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: OISCKING. (Rec. only)
Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246. Prod'n Mgr.: E.K. Low; Sales Mgr.: John Y.S. Chan.
Int'l branch: USA, Spectrotape.

● tape custom duplicator

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
Audio: 8-tr., cassette & open reel.

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANOATAPE. Mng. Dir.: Tan Hian-Tsin.
Int'l branch: USA, Spectrotape.
Audio: Cassette.

JACKETS & SLEEVES LABELS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.
King Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: OISCKING.

POLYETHYLENE BAGS

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

TAPE, BLANK LOADED

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANOATAPE. Mng. Dir.: Tan Hian-Tsin.
Int'l branch: USA, Spectrotape.
Audio: 8-tr. & cassette.

TAPE, BULK RAW

Eastland Trading, 301 Jalan Pekeliling, Kuala Lumpur 17-01. Tel: 25-302.
Brand name: Ampex.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Eastland Trading, 301 Jalan Pekeliling, Kuala Lumpur 17-01. Tel: 25-302.
Brand name: Ampex, Pentagon.

● accessories manufacturers

Golden Voice Musical Inds. Sendirian Berhad, Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555. Mng. Dir.: Chua Lai Hock.

Product: Carrying & storage cases.
Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Oirs.: Yee Kok Fai, Ms. Ng Ay Na.
Product: Cleaners, cloths & brushes.

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANOATAPE. Mng. Dir.: Tan Hian-Tsin.
Product: Head cleaners.

● store fixtures & merchandising aids manufacturers

Hup Hup Sendirian Berhad, Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Oirs.: Yee Kok Fai, Ms. Ng Ay Na.
Product: Record display racks.

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANOATAPE. Mng. Dir.: Tan Hian-Tsin.
Product: Tape display racks.

MEXICO

Population: 58,120,000.
Rate of exchange: \$1 (US) = 12.48 pesos.
Per capita income: \$1050.
No. of homes with record players: 2,850,000.
Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birthday of Benito Juarez), May 1 (Labor Day), September 15 & 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25.

RECORDS:

Note: The following data from Amprofon member companies represents about 80% of the total market.

gas + record = HIT

DISCOS gas

MANUFACTURING AND DISTRIBUTION OF RECORDS, CASSETTES AND 8 TRACK TAPES OF THE BEST LATINAMERICAN ARTISTS.

Av. Cuitláhuac 2725
Tel: 3 99 11 44 México 16, D. F.
666 10 Th. Ave New York, N.Y. 10019
Phone (212) 541 4770
2716 West Pico Blvd. Los Angeles Cal. 90006
(213) 731-7323



DISCOS CISNE RAFF

Tiene las puertas abiertas para la música de todo el mundo.

Nuestro catálogo, que abarca música de rock, popular, instrumental, ranchera, mariachi, tropical, etc., está disponible para negociaciones con otros países.

DISCOS CISNE RAFF/CARRACI No. 64/ MEXICO 19, D. F./ TEL.: 563-28-00



Records sold domestically (retail value): LP's 1975—\$77,000,000; EP's 1975—\$7,200,000, singles 1975—\$26,300,000.

Records, record blanks & pre-recorded media imported from USA: 1975—\$1,376,120; 1974—\$1,094,908.

Records exported to USA: 1975—67,680 units, \$69,576; 1974—75,318 units, \$79,337.

Average retail price per record: LP's—\$3.84; EP's—\$2.12; singles—\$1.40.

Stereo sales: 60% of total.

Quadraphonic sales: 3% of total.

Record club sales: 3% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-retailer system predominates. One rack jobber, 4 one stops & 1 club account for the remainder of the distribution.

Type of promotion: Radio & tv concerts are the most important.

Jukeboxes: 65,000.

TAPE:

Market: Cassette market is growing rapidly.

Note: The following data from Amprofon member companies represents about 80% of the total market.

Tape sold domestically (retail value): 8-tr. 1975—\$2,700,000; cassette 1975—\$4,200,000.

Average retail price per tape: 8-tr. & cassette—\$5.20.

Import sales: No pre-recorded tape is imported.

RADIO STATIONS:

No. of commercial 718; no. of government 22; 676 AM, 64 FM.

TELEVISION STATIONS:

No. of channels 57; 13 government, 44 commercial, 100% in color.

Marvin Fisher

● record & tape manufacturers / distributors / importers

A M G, see Fonomat.

A M S Recs. SA (Fabrica de Discos), Jerico 64, Mexico, D.F. Tel. (905) 551-5007. Gen. Mgr. Alberto Malagon Soto.

Action, see Coro.

Advanced, see Audiovision.

Angel, see EMI-Capitol.

Archiv, see Polydor.

Arcoiris Musical, see Centro Musical de Tijuana.

Ariel, see Mexicanos.

Aries SA (Fonogramas), Calle 9, Eje Sateelite 43, Viveros del Valle, Tlalnepanitla. Tel. (905) 557-4103. Pres. & Gen. Mgr. Hector Martinez Anaya; Finance Mgr. Isaura Martinez Anaya.

Aristos, see Audiovision.

Arlequin, see Audiovision.

Audioton SA (Discos), Allende 233, Mexico 16, D.F. Tel. (905) 527-6478. Pres. Benjamin Cardenas. (Licensed to Gas)

Labels: (Owned) Audioton, Beca.

Audiovision de Mexico SA, Adolfo Prieto 1427-8, Mexico 12, D.F. Tel. (905) 559-1833. (Distributed by Nacional)

Labels: (Owned) Advanced, Aristos, Arlequin, Delta, (represented) Aishire (USA), Brunswick (USA), GNP Crescendo (USA), Ricardo Kleimann (Argentina), Palette (Belgium), Prodisa (Argentina), RKM (Belgium), Sonet (Sweden). (SEE ADVERTISEMENT)

Avandaro, see Discos de Oro.

Avon, see Coro.

Beca, see Audioton.

Belart, see Polydor.

Brisa SA (Discos), Olivar 29, Mexico 19, D.F. Gen. Mgr.: Roberto Salinas.

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, D.F. Tel. (905) 576-0333. Pres.: Jose Manuel Villarreal P.; VP: Armando de Llano Arana; Sales Mgr.: Arturo Valdes de la Pena; Rec. Div. Mgr.: Raul Bojarano Teja.

Labels: (Owned) CBS, Epic, Harmony, Okeh, Sultana; (represented) Buena Vista, Gamble, Monument, Philadelphia Int'l, T-Neck, Zarape (all USA).

Int'l reps.: Worldwide (CBS Int'l) except USA (Caytronics).

Camden, see RCA.

Capitol, see EMI-Capitol.

Cars, see Grever.

Carlos SA (Discos), J.M. Correa 285-F, Esquina Coruna, Col. Viaducto-Piedad, Mexico 13, D.F. Tel. (905) 526-1347. Contact: Claudio Zapata Buttner.

Cash, see Grever.

Centro Musical de Tijuana SA, PO Box 292, San Ysidro, Calif. 92073, USA; 917 Constitucion Ave., Tijuana, B.C. Tel. (903) 385-1322. Pres.: Luis Alonso B.; Gen. Mgr.: Tessa Alonso B.; Sales Mgr.: Manuel Magdaleno.

Labels: (Owned) Arcoiris Musical, Rainbow Music; (distributed) Arcano, CBS, Capitol, Caytronics, Diamante, Fama, Fania Int'l, Gamma, Latin Int'l, Miami, Musart, Peerless, Polydor, RCA, Sonido Int'l, Super Sonido.

Centron, see Discos de Oro.

Cisne SA (Discos) (IFPI), Calle Carracci 64, Mexico 19, D.F. Tel. (905) 563-2800. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Ignacio Aguilar; Comm'l Mgr.: Juan Ramon Martinez Duran.

Int'l branch: USA, Raff Recs.

Labels: (Owned) Cisne, Diablo, Gaviota, Raff; (licensed domestic) Hot Rock; (licensed foreign) Bego (USA), Dark (Venezuela), Disc Jockey (Argentina), Hurricane (USA), Movieplay (Spain), Nippon Columbia (Japan), Norteno (USA), SISA (Nicaragua).

Int'l reps.: Nicaragua (SISA), USA (Raff). SEE ADVERTISEMENT

Cladrigo SA (Discos), Miraflores 823, Mexico 13, D.F. Gen. Mgr.: Adolfo Tapia Moreno.

Clave, see Gamma.

Colibri, see Sonomeds.

Corito, see Coro.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. (905) 531-2900. Pres.: Federico Rojas; Gen. Mgr.: Gloria Escobar; Sales Mgr.: Carlos Rodriguez; Int'l: Carlos Kleiman.

Labels: (Owned) Accion, Avon, Corito, Core, Fortuna, In, Redova.

Int'l reps.: Panama (Istmenos), Venezuela (BASIF).

Cronos SA (Discos), Av. Obregon 1824, Guadalajara, Jal. Tel. (9136) 18-63-84. Dir. Gen.: Antonio Gonzalez.

D C M, see Discos & Cartuchos.

D E L A (Director de la Coordinacion & Explotacion de artistas & repertorio para Latinoamerica), Av. Miguel Angel de Quevedo 531, Mexico 21, D.F. Tel. (905) 554-3488. Cable: GRAMMAPHON. Telex: 01774520. Gen. Mgr.: Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America)

D G, see Polydor.

Delta, see Audiovision.

Diablo, see Cisne.

Diana, see Gamma.

Dimsa, see Mexicanos.

Discos & Cartuchos de Mexico SA (IFPI), Lago Chalco 122, Mexico 17, D.F. Tel. (905) 250-1499. Cable: MELMEX.

Pres.: Ignacio Morales Perea; VP: Jose Luengo Macias; Gen. Mgr.: Augustin Allard.

Labels: (Owned) DCM, Melody; (licensed) Ariola (Spain).

Int'l reps.: Argentina (Microfon, Sicomericana, Trompos), Chile (GOL), Colombia (Sonido), Ecuador (Fenix), Guatemala (Dideca), Italy (Durium), USA (Nova Vox), Venezuela (Caribe). (SEE ADVERTISEMENT)

Discos de Oro SA de CV, Av. de Los Leones 117, Mexico 20, D.F. Tel. (905) 593-3111. Pres.: Roberto Ayala, A&R Mgr.: Roberto Ayala Tellez. (Administered by Profomex).

Labels: Avandaro, Certron, Gabriel, Gran Premio, Pegaso, XEW; (represented) A/S, Alshire, Audio Spectrum, Grit, Somerset (all USA).

El Dorado, see Producciones Musicales.

E M I-Capitol de Mexico SA de CV (IFPI), Rio Balsas 49, Mexico 5, D.F. Tel. (905) 525-1700. Cable: CAPRECORDS. Pres.: Robert Ascott; Mktg. Mgr.: Miguel Osuna; Sales Mgr.: Miguel Reyes.

Labels: (Owned) Angel, Capitol, EMI, Odeon, Seraphim; (licensed) A&M (USA), Arista (USA), Motown (USA), Private Stock (USA).


Int'l reps.: Worldwide (EMI group), Bolivia (Dueri), Central America (Discos Latinoamericanos), Colombia (CBS), Ecuador (IFESA), Peru (IEMPSA), USA (Latin Int'l), Venezuela (Los Ruices).

Eco, see Peerless.



Epic, see CBS/Columbia.

Erre, see Guitarra.

F A (Discos), Revillagigedo 96-405, Mexico 1, D.F. Tel. (905) 510-2595. Dir. Gen.: Heriberto Aceves.



**THE ONLY
INDEPENDENT
DISTRIBUTION
COMPANY IN
MEXICO**

NACIONAL AUDIO DISTRIBUIDORA, S.A.
TEL. 559-24-39 559-25-40
Adolfo Prieto 1427-B
Local No. 2 ZP-12

International Music-Record-Tape Section

Fermata SA (Discos), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833. (Distributed by Nacional).
Home office: Brazil, RGE/Fermata.
Labels: (Owned) Fermata, Premier, RGE, Som/Maior; (represented) DJM (UK), Minerva (Germany).
Fiel, see Industria Disquera Mexicana.
Fiesta (Discos), Av. Antonio de Mendoza 1099, Mexicali, B.C. Tel: (903) 8-13-88. Gen. Mgr.: Roberto V. Lemus. Sales Mgr.: Roberto V. Fernandez.
Int'l rep.: USA (Fogata).
Flama, see Gas.
Fonomart (Discos), Cuernavaca 87, Mexico 11, D.F. Tel (905) 286-0775. Gen. Mgr.: Armando Martinez; Mktg. Dir.: Oscar Corona. (Distributor).
Labels: AMG, Latin Int'l, Promart.
Fonomex SA, Sur 71, No. 214, Mexico 13, D.F. Tel: (905) 539-0961. Contact: Miguel Moreno Franco.
Labels: (Owned) Fonomex, Galaxia, Ja Ja, Karma, Orbita, Stereo Star.
Fontana, see Polydor.
Fortuna, see Coro.
Fusa (Discos), Nte. 168, No. 528-2, Mexico 19, D.F. Tel (905) 522-0427. Gen. Mgr.: Jose Silva.
Gabriel, see Discos de Oro.
Galaxia, see Fonomex.
Gamma SA (IFPI), Apdo. 7762, Zone 1, Emerson 432, 1st fl., Mexico 5, D.F. Tel: (905) 545-6735. Cable GAMMADISC. Telex: 1772424. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Dir. Luis M. Moyano.
Labels: (Owned) Clave, Diana, Gamma, (represented) Alvorada (Portugal), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), BBC (UK), BBZ (France), BWD (UK), Baby (Italy), Beverly-Som (Brazil), CTI (USA), Casablanca (USA), Charger (Brazil), Connoisseur Society (USA), D&M (USA), Delphine (France), Discomoda (Venezuela), Elektra (USA), Erato (France), Everest (USA), Fama (USA), Fantasy (USA), Hallmark (UK), Hispavox (Spain), Hungaroton (Hungary), Jupiter (Germany), Melodiya (USSR), Microfon (Argentina), Mio Int'l (USA), Musical Heritage (USA), Nonesuch (USA), Original Sound (USA), Pausa (USA), Promus (Venezuela), Pye (UK), Reprise (USA), Rolling Stones (USA), Supraphon (Czechoslovakia), Symphony Tone (Austria), 20th Century (USA), United Artists (USA), Vanguard (USA), Warner Bros. (USA).
Int'l reps.: Argentina (Microfon), Australia (Festival), Bolivia (Heriba), Brazil (Gravacoes Eletricas), Central America (Dideca), Colombia (Codiscos), Ecuador (IFESA), Spain (Hispavox), Uruguay (Palacio de la Musica), Venezuela (Disco de Moda). (SEE ADVERTISEMENT)
Gas (Discos) SA, Av. Cuatlahuac 2725, Mexico 16, D.F. Tel (905) 399-1144. Pres. Guillermo Acosta Segura, Gen Mgr.: Jesus C. Acosta Segura; Sales Mgr. J. Edmundo Pedrosa A; Pub. Mgr. Laura Acosta Segura
Int'l branch: USA
Labels: (Owned) Flama, Gas, Gas-Norteno, Inter-Gas,

(licensed domestic) Audioton, (licensed foreign) Beverly (Spain), Dicesa (El Salvador), Famoso (Ecuador), Gema (USA), Mundo (Dominican Republic), Orbe (Colombia), TK (Argentina), Velvet (Venezuela)
Int'l reps.: Brazil (Chantecler, Fermata), Peru (Infopesa), Venezuela (Velvet). (SEE ADVERTISEMENT)
Gas-Norteno, see Gas.
Gaviota, see Cisne
Golden, see Juventa.
Grabaciones Mexicanas SA, Veterinarios 16, Mexico 8, D.F. Tel (905) 582-9362. Dir. Luis Guillermo Tapia.
Label: (Owned) Grabamex
Grabamex, see Grabaciones Mexicanas
Gran Premio, see Discos de Oro
Grever SA (Prod'nes), Yauatepec 107, Mexico 11, D.F. Tel (905) 286-0599. Cable. GREVERINT. Pres. Robert E Grever, Gen. Mgr. Carlos Espindola; Sales Mgr. Jose de la Portilla.
Home office: USA, A-Side Dist'g
Labels: (Owned) Cara, Cash, Lado-A. (SEE AD)
Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel (905) 527-4549. Dir. Luis Alberto San Martin. Sales Mgr. Marcelo Gorraez G.
Labels: (Owned) Erre, Guitarra; (licensed) Ansonia (USA), BWD (UK), Musimex (USA), Sonet (Sweden).
Int'l reps.: Argentina (Parnaso), Spain (Marfer), USA (Parnaso)
Harmony, see CBS/Columbia.
Heliodor, see Polydor.
Hot Rock, see Cisne
In, see Coro.
Industria Disquera Mexicana SA, C Central Sur 385, Mexico 15, D.F. Tel: (905) 355-0570. Dir. Gen. Gabriel Chavez.
Labels: Fiel, Tono.
Intergas, see Gas.
Ja Ja, see Fonomex
Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel. (905) 574-1278. Pres & Gen. Mgr. Rosamaria Gonzalez Romero. VP Jorge Batalla Salgado; A&R: Rafael de Paz Gonzalez; Sales Mgr. Jose Araiza Coria.
Labels: (Owned) Golden, Juventa, (represented) Armex (USA).
Karma, see Fonomex.
Karussell, see Polydor.
Lado-A, see Grever
Latin Int'l, see Fonomart
Libelula, see Sonomedios.
M G M, see Polydor.
Magneto, see Sonomedios.
Malibu (Discos), Palma Nte. 315-115, Mexico 1, D.F. Tel (905) 512-4202. Dir. Gen. Celestino Ortega.
Labels: (Owned) Malibu, Serape
Maya, see Mexicanos.
Melody, see Discos & Cartuchos (SEE ADVERTISEMENT)
Mercury, see Polydor.
Mexicanos (Discos) SA/Orfeon Videovox SA (IFPI), Alce Blanco 26, San Bartolo, Naucalpan. Tel (905) 576-8300/1500.

**DISCOS GAMMA
&
EDICIONES MUSICALES
GAMMA**

"most experienced
company in promotion
and distribution of
international catalogs
in Mexico"

P.O. Box 7762
Mexico 1, D.F.
PHONE: 545-67-35
CABLE: GAMMADISC
TELEX:
1772424 GAMMAME

Mexico

JOIN THE MUSART FAMILY IN MEXICO...



...THE BIGGEST INDEPENDENT

LABELS REPRESENTED

ABC RECORDS, INC. (U. S. A.) ANCHOR RECORDS, INC. (U. K.) ARIOLA-EURODISC, S. A. (SPAIN)
 ARROWTABS LTD. (U. K.) AUDIO-MUSIKPRODUKTION (GERMANY) BARCLAY-RIVIERA (FRANCE) CAN'T STOP PRODUCTIONS (U. S. A.)
 CODISCOS (COLOMBIA) DLV (DIST.) DISFAL SRL (ARGENTINA) IRT-ALBA (CHILE) MCA RECORDS, INC. (U. S. A.) MUSART (OWNED)
 MUSIDISC-FESTIVAL (FRANCE) OASIS (OWNED) PENNY FARTHING LTD. (U. K.) PROD. RICARDO KLEINMAN (ARGENTINA)
 PETCO INTERNACIONAL (U. S. A.) ROAD SHOW RECORDS CORP. (U. S. A.) SCEPTER RECORDS (U. S. A.)
 THIS RECORDS CO. (U. K.) TREBOL (OWNED) TREMA CO. (FRANCE) ZAFIRO, S. A. (SPAIN)

DISCOS MUSART, S. A.

P. O. Box 17503 México 17, D. F. México 527-01-00

Musical Records Company 780 W 27 Th Street Hialeah, Florida 33010 U. S. A. (305) 887-2638

International Music-Record-Tape Section

Mexico

POLYDOR S.A. de CV.
MEXICO
DISCOS Y CINTAS
Fabricante y Distribuidor de los Discos

ARCHIV PRODUKTION



HELIODOR



Chrysalis



ESTEREO

Alhambra



MIGUEL ANGEL DE QUEVEDO
No 531 Mexico 20, D.F.
5-54-14-22

Int'l branch: USA, Orfeon.
Labels: (Owned) Anel, Dimsa, Mays, Orfeon, Premier, Studio; (represented) Carrere (France), Dalida (France), Fonografica Espanola (Spain), International Shows (France), Music Hall (Argentina), Pye (UK), Sabu (Argentina), Sonolux (Colombia).
Int'l reps.: Argentina (Music Hall), Central America (Indica), Colombia (Sonolux), Japan (Teichiku), Peru (El Virrey), Spain (Movieplay), Venezuela (Dark). (SEE ADVERTISEMENT)

Musart SA (Discos) (IFPI), Apdo. 17503, Zone 17, 2335 Av. Cuiclahuac, Mexico 16, D.F. Tel: (905) 527-0100/0020. Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis; Int'l Mgr.: Frank J.P. Segura.

Labels: (Owned) Musart, Musart Norteno, Musart Oasis, Musart Trebol; (licensed) ABC (USA), Alba/IRT (Chile), Ariola-Eurodisc (Spain), Arrowtaps (UK), Audiomusik (Germany), Barclay (France), Can't Stop (USA), Codiscos (Colombia), Distal (Argentina), Janus (USA), MCA (USA), Musidisc (France), Novola (Spain), Penny Farthing (UK), Patco (Peru), Riviera (France), Road Show (USA), Roulette (USA), Sceptar (USA) Zafiro (Spain); (distributed—not licensed) DLV.

Int'l reps.: Bolivia (Discolandia Dueni), Central America (Dila), Colombia (Codiscos), Spain (Zafiro), USA (Record Dists. of America), Venezuela (La Discoteca). (SEE ADVERTISEMENT)

Nacional Audiodistribuidora SA (Nadisa), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-2540/2436. Comm'l Mgr.: Jorge Manuel Gonzalez Cos, Sales Mgr.: Javier Almazan (Distributor)

Labels: (Distributed) Advanced, Arlequin, Aristos, Brunswick, Delta, Fermata, H&L. (SEE ADVERTISEMENT)

Nadisa, see Nacional Audiodistribuidora.
Norteno, see Musart.
Oasis, see Musart.
Odeon, see EMI-Capitol.
Okah, see CBS/Columbia.
Omega, see Son'Art.
Orbita, see Fonomex.
Orfeon, see Mexicanos.

Panamusic SA, Calle Dos 11-B, Naucalpan, Tel: (905) 576-0638/1615. Pres.: Alberto Guini Sidauy; Gen. Mgr.: Casimiro P. Flores O.

Labels: (Owned) Panamusic; Sol; (licensed) Avenue of America (Canada), Carabine (France), Chorus (France), ITP Tonband (Germany).

Peerless SA (Fabrica de Discos) (IFPI), Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klinckwort; Dir.: Salvador Arreguin; Gen. Mgr.: Peter Ulrich; Promo. & Export Mgr.: Octavio Rubio; PR Dir.: Guillermo Ariaga.

Labels: (Owned) Eco, Peerless; (represented) Azteca (USA), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), Indica (Costa Rica), London (UK), MAM (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Seco (USA), Starbright (USA), Telefunken (Germany), Threshold (UK), Tumabout (USA), Virrey (Peru), Vox (USA).

Int'l reps.: Argentina (Famous), Chile (Philips), Colombia (Fuentes), Costa Rica (Indica), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Japan (Nippon Columbia), Peru (El Virrey), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Columbia), USA (Musical Tapes, Sunshine), Venezuela (Palacio de la Musica).

Pegaso, see Discos de Oro.
Philips, see Polydor.

Polydor SA de CV, Av. Miguel de Quevedo 531, Mexico 20, D.F. Tel: (905) 554-1422. Cable: GRAMMOPHON. Mng. Dir.: Luis Baston Talamantes; Comm'l Mgr.: Enrique de Noriega S.

Home office: Germany.
Labels: (Owned) Archiv, Belart, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Spectrum, Vertigo, Verve; (represented) Arista (USA), Cube (UK), Island (UK), Kama Sutra (USA), Stax (USA).

Int'l reps.: Guatemala (Dideca), USA (Miami Recs.), Worldwide (Polygram group). SEE ADVERTISEMENT

Premier, see Mexicanos.

Premier (Brazil), see Fermata.
Producciones Musicales SA, Xochicalco Nte. 3B-1, Mexico 12, D.F. Tel: (905) 530-8595. Dir. Gen.: Raul del Valle.

Label: El Dorado.

Promart SA, Angel Urraza 428-3, Mexico 12, D.F. Tel: (905) 559-7524. (Distributed by Fonomart)

RCA SA de CV, Av. de Cuiclahuac 2519, Mexico 16, D.F. Tel: (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr.: G. Infante.

Labels: (Owned) Camden, RCA.
Int'l reps.: Bolivia (Pro-Disco), Colombia (Sonolux), Dominican Republic (Caribe), Ecuador (Fadisa), El Salvador (Dicesa), Jamaica (Federal), Panama (Discos de Panama), Peru (Fabricantes Technicos Asociados), Puerto Rico (Kelvinator Sales), Trinidad (International Rec'g), Uruguay (American Prods.), Venezuela (Cordica).

R G E, see Fermata.
Raff, see Ciane.

Rainbow Music, see Centro Musical de Tijuana.
Redova, see Coro.

Regis, see Son'Art.
Rex (Discos), Norte 75, No. 2537, Mexico 16, D.F. Tel: (905) 399-2779.

Saslain SA (Discos), Apdo. 13-533, Segovia 40, Mexico 13, D.F. Gen. Mgr.: Roberto Saslain.

Serape, see Malibu.
Seraphim, see EMI-Capitol.

Sol, see Panamusic.
Som/Major, see Fermata.
Son'Art SA (Discos), Lago Hielmar 26, Mexico 17, D.F. Tel: (905) 531-8100. Pres.: Teodoro Mantecon Olavarieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez.

Labels: (Owned) Son'Art, Omega, Regis; (represented) Dinsa (Peru), Discophon (Spain), Fonica (Guatemala), Imperial (Venezuela), Infopesa (Peru), King (Japan), Kubaney (USA), Malveta (Argentina), Tal (Colombia), Tropical (Colombia), Vega (France), Victoria (Colombia).

Int'l reps.: Colombia (Tropical), Guatemala (Fono Industrial), Peru (DINSA). SEE ADVERTISEMENT
Sonomedios SA, Av. Vallarta 2590, Guadalupe, Jal. Tel: (9136) 16-56-10. Gen. Dir.: Alejandro Diaz Romo; Gen. Mgr.: Robert A. Dubin West; Sales Mgr.: Bose Luis del Rio; Artistic Dir.: Mario Al Rodriguez.
Labels: (Owned) Colibri, Libelula, Magneto.
Spectrum, see Polydor.
Stereo Star, see Fonomex.
Studio, see Mexicanos.
Sultana, see CBS/Columbia.
Tono, see Industria Oisquera Mexicana.
Trebol, see Musart.
Vertigo, see Polydor.
Verve, see Polydor.
X E W, see Discos de Oro.
Zodiaco SA (Discos), J. J. Herrera 98, Mexico 14, D.F. Tel: (905) 577-8179. Gen. Mgr.: Jesus Humaran.

music publishers

Aberbach de Mexico SA, see Grever.
Acapulco Music SA, see Edimusa.
Al Exitto (Promotora & Ed. Musical), Graf. Fortunato Zuzua 52-10, Col. Damian Carmona, Mexico B. D.F. Mgr.: Alfonso Alvarado.
Alfa Music, Playa Tecolotula 452, Col. Marte, Mexico, D.F. Tel: (905) 579-7830/1211. Mgr.: Maria Teresa Beltran de Franco.
Amec, see PHAM.
Ana Musical SA, see Geminis.
Beechwood de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel: (905) 525-1700. Gen. Mgr.: Arq. Jose Cruz Ayala.
Int'l firms represented: Continental (Peru), EMI group (worldwide), Edmusa (Guatemala), Flavius (USA), France Etoile (France), Metromedia (USA), Naco (USA), New York Times (USA), Red Bus/Our Music (UK), Rondor group (USA), Screen Gems Columbia/Colgems (USA), world Copyright (UK).
Int'l reps.: Central America (Edmusa), Colombia (Ecomus), Peru (Continental), worldwide (EMI group).
Boni Collazo Eds. Musicales, Apdo. 99B2, Administracion de Correos 1, Mexico 1, D.F. Mgr.: Jose A. Collazo Gomez.
Brambila Musical Mexico SA, Av. Cuiclahuac 2305, Mexico 17, D.F. Tel: (905) 527-8383. 1st VP: Rogelio Brambila Pelaya, 2nd VP: J. Eleonor Alexander.
Int'l firms represented: Bourne (USA), Colombiano Int'l de Musica (Colombia), Consorcio de Ed. Musicales Peruana (Peru), Walt Disney (USA), Sam Fox (USA), Notable (USA), Alfredo Perrotti (Argentina), Portable (USA), September (USA), Larry Spier (USA), Vonderland (USA).
Int'l reps.: Argentina (Alfredo Perrotti), Colombia (Colombiano Int'l de Musica), Ecuador (Sadram), Peru

HECTOR MENESES

DISCOS Y CARTUCHOS DE MEXICO
LAGO CHALCO 122 MEXICO 17, D.F.

International Music-Record-Tape Section

Mexico



**DISCOS
SON-ART, S. A.**
SPECIALIZES IN
PROMOTION AND
DISTRIBUTION OF
INTERNATIONAL
CATALOGS IN MEXICO

A SU DISPOSICION NUESTRO
ELENCO INTERNACIONAL AMERICA
MARTIN - MARTIN PLATA - SONORA
MARACAIBO - LOS TREMENDOS
GAVILANES - JUAN GALLARDO -
JAVIER RUAN - Y OTROS MAS.

SOLICITE CATALOGO A:
**DISCOS
SON-ART, S. A.**
LAGO HIELMAR No. 26
TELS: 531-81-00 Y 531-81-01
MEXICO 17, D. F.

(Consortio de Ed. Musicales Peruana), Spain (SGAE), USA (Songs of Mexico), Venezuela (Alfonso Sanchez Lopez).

Camarena Musical SA, Laguna de Mayran 258, 2nd fl., Mexico 17, O.F. Tel: (905) 250-0935. Mgr.: Enrique Merquez.

Campei SA, see Mexicana de Mexico.

Cafume SA, see Mexicana de Mexico.

Compositor de Cuba (Ed.), Regina 43, Rm. 201, Mexico 1, O.F. Tel: (905) 585-3163. Owner Jorge Zamora.

Coro (Ed.), Bahia de Perula 80, Mexico 17, O.F. Tel: (905) 531-2900. Gen. Mgr.: Gloria Escobar.

Corona SA (Promotora de Musica), Moqueta 191-3, Col. Guerrero, Mexico 3, O.F. Tel: (905) 526-7250. Mgr.: Cirenita Corona Romero.

Oiscorama SA, see Edimusa.

Oiscos de Oro (Ed.) SA de CV, Av. de Los Leones 117, Mexico 20, O.F. Tel: (905) 593-3111. Pres.: Roberto Ayala.

E M E X Publicidad Musical, see Hnos. Merquez.

E M L A S A (Ed. Musical Latino Americana SA), Laguna de Mayran 258, 2nd fl., Mexico 17, O.F. Tel: (905) 531-3265. Gen. Mgr.: Mario de Jesus.

Affiliate: Leo Musical.

Int'l firms represented: Acuf-Rose, Ampco, Big Seven, Big Three, Brandom, Burlington, Champion, Charing Cross, Claridge, Ouchess, Fania, Frank, Gieser, Hastings, Irmaos Vitale, Leeds, MCA, Metric, Morrow, Northern, Orbe, Orbita, Planetary Nom, Relph's, Shamley, Spanka, Sugarmusic, Travis, Trousdale, United Artists, Vaya, Vogue (SEE ADVERTISEMENT).

E M M I (Ed. Mexicana de Musica Int'l) SA, Mariano Escobedo 166, 1st & 2nd fls., Mexico 17, O.F. Tel: (905) 545-6940. Mgr.: Ramon Paz.

Affiliated firm: PHAM SA.

Int'l firms represented: Alpha, Ardmore, Artist, Audicon, Camarillo, Cedarwood, Continental, Croccast, Cumar, Emily, Fox Gimbel, General, Irmaos Vitale, Malaco, Miyako, Peer-Southern, Porgie, Regent group, Romance & Qing Dong, Sherilyn/Kimbel, Terrace, Vanie, Venice, Virginia, Warner Bros. group.

E M R I S A (Eds. Musicales & Representaciones Int'l) SA, Xochicalco 242-2, Mexico 12, O.F. Tel: (905) 543-2470. Mgr.: Jose de Jesus Hinojosa.

Edim, see Ed Mexicana de Musica.

Edimusa SA, Apdo. 17503, Zone 17, Av. Cuiclahuac 2335, Mexico 16, O.F. Tel: (905) 527-0100. Cable: MUSART. Pres.: Eduardo L. Baptista; Gen. Mgr.: Alfredo Gil Jr.

Affiliated firm: Hnos Merquez SA.

Affiliates: Acapulco Music SA, Oiscorama SA, Manzamusic.

Int'l firms represented: ABC-Dunhill (USA), Arabella (Spain), Fermata (Brazil), Gesternite (Netherlands, Antilles), Jace (USA), Dick James group (UK), Luz (Peru), Prodemus (Colombia), Unimusic (Venezuela).

Int'l reps.: Colombia (Ediritmo, Prodemus), Guatemala (Maya), Peru (Conedisa), Venezuela (Unimusic).

Ed. Musical Latino Americana SA, see EMLASA.

Emroth SA, see Mexicana de Mexico.

Face (Promotora) (BMI), Revillagigedo 96-211, Mexico 1, O.F. Tel: (905) 510-2595. Gen. Mgr.: Heriberto Aceves Mendez.

Fresa Mexicana (Ed.), Peten 66, Dept. 4, Mexico 12, O.F. Tel: (905) 538-5321. Mgr.: Amelia Gil.

Gamma SA (Eds. Musicales), Apdo. 7762, Zone 1; Emerson 432, Mexico 5, O.F. Tel: (905) 545-6735. Cable: GAMMAOISC. Telex: 1772424. Pres.: Jose M. Videi Zapater; Gen. Mgr.: Carlos J. Camacho H.; Publ'r: Enrique Sellares S.

Int'l firms represented: AWB-Cotillon (USA), Beat (Italy), CAM (Italy), Cotillon (USA), Eurovox (Belgium), Far Out (USA), Gabric (Italy), Garrett (USA), Hispavox (Spain), Intervox (Belgium), Pronto (USA), Senor (USA), Superhype (USA), Syrinx (France), Televic (Italy), Tequile (USA), Velentine (Belgium), Walden (USA).

Int'l reps.: Portugal & Spain (both Hispavox). (SEE ADVERTISEMENT).

Gas Musical SA, Av. Cuiclahuac 2725, Mexico 16, O.F. Tel: (905) 399-1280. Pres. & Gen. Mgr.: Guillermo Acosta Segura.

Geminis Musical SA, Schiller 228-1, Col. Polanco, Mexico 5, O.F. Tel: (905) 250-7228, 545-4784. Mgr.: Enrique Merquez.

Affiliates: Ana Musical SA, Liena Musical SA, Planesacion Musical SA, Romantico Musical SA (SEE ADVERTISEMENT).

Grever Int'l, Yauatepec 107, Col. Condesa, Mexico 11, O.F. Tel: (905) 286-0599. Pres.: Charles E. Grever; Gen. Mgr.: Angel Hernandez; Royalties Dept.: Samuel Arredondo.

Affiliate: Aberbach de Mexico SA, Musical Rights de Mexico SA, Ed. Serca.

Int'l firms represented: Irving Berlin, Handy Bros., T.B. Harms, MAM, Edward B. Marks, G. Schirmer, A. Schroeder (all USA).

Int'l reps.: Germany (Rudolf Slezak), Spain (SGAE), USA (Golden Sands). (SEE ADVERTISEMENT).

Guadalupe Musical SA, Av. Vallarta 2590, Guadalajara, Jal. Tel: (9136) 16-56-10. Pres.: Alejandro Diaz Romo; Gen. Mgr.: Alfredo Romo Barron.

Guitarra (Eds. Musicales), Nilo 50, Mexico 16, O.F. Tel: (905) 527-4549. Dir.: Luis Alberto San Martin.

Impulsora Musical Bajacaliforniana, Av. Antonio De Mendoza 1099, Mexicali, B.C. Tel: (903) 8-13-88. Mgr.: Roberto V. Lemus.

Intersong SA, Ejercito Nacional 209, 3rd fl., Col. Anzures, Mexico 5, O.F. Tel: (905) 531-7030. Gen. Mgr.: Alfonso Garcia.

Int'l firms represented: Artemis (Netherlands), Carlin (UK), Egrem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA), Veronica (Netherlands).

Int'l reps.: Argentina (Korn), Brazil (Intersong), Germany (Intersong), Italy (Alfieri, Ezedra), Spain (Fontana), UK (Intersong), USA (Intersong Belinda).

Juventa (Ed. Musical), Tonala 194-G, Mexico 7, O.F. Tel:



ORFEON
LATIN AMERICAN RECORDS

U.S.A.

México
Discos Mexicanos, S.A.
Aice Blanco, 26
Naucalpan, Edo. de Méx
México.
Tel: 576-49-35

Los Angeles
Orfeón Records, Inc.
2837 West Pico Blvd.
Los Angeles, Calif. 90006
Tel: (213) 737-1223

New York,
Orfeón Records, Inc.
689 Tenth Avenue
New York, N. Y. 10036
Tel: (212) 581-4639

GET MOVING IN MEXICO



VAUDIO
VISION
DE MEXICO, S.A.

P.O. BOX 11-620
México 11, D.F.
TEL. 559-18-33 559-17-40
559-15-86

(905) 574-1278. Pres. & Gen. Mgr.: Rosmaria Gonzalez Romero.
Int'l firms represented: Accordo (Italy), Canciones del Mundo (Spain), Curci (Italy), Korn (Argentina), Melodias (Ecuador), Nueva Ola (Panama), Rhyma (Colombia), Smart (Argentina), Susy (Italy), Suvini Zerboni (Italy), Tone (Japan).
Int'l reps.: Argentina (Korn), Colombia (Rhyma), Japan (Tone), Spain (SGAE).
Latino Americana SA (Ed. Musical) see EMLASA.
Leo Musical, see EMLASA.
Liana Musical SA, see Geminis.
M U S A, see Melodias.
Manzamusic, see Edimusa.
Hnos. Marquez SA, Av. Chapultepec 48-201, Mexico 1, D.F. Tel: (905) 588-0102/2516. Mgr.: Jose Marquez; Artistic Mgr. Ramon Marquez.
Affiliate: EMEX Publicidad Musical.
Affiliated firm: Edimusa.
Int'l reps.: Argentina (Korn), Colombia (Ecomus), Ecuador (SADRAM), USA (Golden Sands).
Melodias Universales SA (MUSA), Darwin 142, 3rd fl., Mexico 5, D.F. Tel: (905) 514-5977, 511-9821. Pres.: Maria Teresa A. de Martinez; Gen. Mgr.: Augusto Monsalve.
Affiliate: TRO-Essex de Mexico SA.
Int'l firms represented: Alrhond, Combine, Gambi, Ben

**P
U
B
L
I
S
H
E
R
S**

**GREVER
INTERNATIONAL,
S.A.**

**ABERBACH
DE MEXICO, S.A.**

**GOLDEN SANDS
ENTERPRISES,
INC.**

Yautepec 107
Mexico 11, D.F.
Tel. 286-05-99

602 Golfcrest Drive
San Antonio, Texas 78239
Tel. (512) 222-8311

Ghazi, Roger Miller, Peer-Southern, Resaca, Royal Oak (all USA).
Int'l rep.: USA (Melody Lane).
Mexicana de Musica SA de CV (Ed.) (Edim), Av. Cuicahuac 2519, Mexico 16, D.F. Tel: (905) 527-0320. Cable: MEXRCA. Gen. Mgr.: Enrique Gutierrez Zamora B.
Affiliated firm: PIM SA.
Affiliates: Camper SA, Cefuma SA, Emroth SA, Mills Music SA.
Int'l firms represented: ATV (USA), Associated (Australia), Boliviana (Bolivia), Brinco (Spain), CAM (USA), EDAMI (Argentina), Eden (USA), Edicea (El Salvador), Euterpe (Brazil), Famous (USA), Fil-Am (Philippines), E.B. Marks (USA), New Music (Belgium), Orama (Ecuador), Prodemsu (Peru), Sono-Inter (Colombia), Unimusica (Venezuela), Universal (Spain), Victor (Japan).
Int'l reps.: Brazil, France, Germany, Italy, Spain (all RCA); Argentina (Relay), Canada (Sunbury/Dunbar), UK (Sunbury), USA (Sunbury/Dunbar).
Meximusic SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833/1740/1586. Mgr.: Mario Friedberg.
Int'l firms represented: Alpene (USA), Arvee (USA), Arvon (USA), Copyright Serv. Bureau (USA), Nemporer (USA), Sweden Music (Sweden).
Mills Music SA, see Mexicana de Musica.
Ivan Mogull Latina SA de RL, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833/1586/1740. Mgr.: Mario Friedberg.
Home office: USA.
Int'l firms represented: Avco-Embassy (USA), Avemb (USA), Black Oak Arkansas (USA), Bop (USA), Bowling Green (USA), Chrysalis (UK), Dark Horse (Netherlands), Ganga (Netherlands), Harvard (USA), Lady Casey (USA), Notas Magicas (Spain), Round Wound Sounds (USA), Zafiro (Spain).
Int'l reps.: Spain (Ivan Mogull, Notas Magicas).
Mundo Musical SA, Puebla 286, 1st fl., Mexico 7, D.F. Tel: (905) 533-2080. Pres.: Jose Manuel Villarreal; Gen. Mgr.: Manuel Cervantes R.
Int'l firms represented: April/Blackwood (worldwide), Blue Seas/Jac (USA), Edimusa (Peru), Lowery (USA), Edward B. Marks (USA), Melograf (Argentina), Mundo Musical (Brazil), 20th Century (USA).
Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Ecuador (SADRAM), Peru (Edimusa), Venezuela (Mundo Musical), worldwide (April/Blackwood).
Musica de Mexico (BMI, SACM), Esteva 26A, Mexico 1B, D.F. Tel: (905) 515-3590/6484. Pres. & Gen. Mgr.: Dario A. Zorzano.
Affiliate: Z-19-Mexico (SACM).
Int'l reps.: Germany (Melodie der Welt), Spain (SGAE).
Musical del Bravo (Ed.), Otumba 342, Col. Mitras Centro, Monterrey, N.C. Tel: 48-00-38. Mgr.: Homero Villegomez Garza.
Musicales & Representaciones Int'ISA (Eds.), see EMRISA.
Musical Rights de Mexico SA, see Grever.
Musinova SA (Ed.), Calle Carracci 64, Mexico 19, D.F. Tel: (905) 563-2800. Gen. Mgr.: Rafael Ficachi Gonzalez; Comm'l Mgr.: Juan Camarena.
Int'l firms represented: Bleu Blanc Rouge (France), Dundee (USA), Mangione (Brazil).
Orfeon SA (Ed.), Av. Universidad 1273, Mexico 12, D.F. Tel: (905) 534-60-54/60-52.
P H A M (Promotora Hispano Americana de Musica) SA, Mariano Escobedo 166, 2nd fl., Mexico 17, D.F. Tel: (905) 545-6855, 531-3190. Mgr.: Ramon Paz.
Affiliated firm: EMMI SA.
Affiliates: Amac, Wagner & Levin.
P I M (Productores Independientes de Mexico) SA, Insurgentes Sur 1722-1002, Mexico 21, D.F. Tel: (905) 534-4386. Pres. & Gen. Mgr.: Alfredo Marcelo Gil.
Affiliated firm: Eds. Mexicana de Musica SA de CV.
Planeacion Musical SA, see Geminis.
Predisa, see Promociones & Ediciones.
Productores Independientes de Mexico, see PIM.
Promociones & Ediciones Int'les SA (Predisa), Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klinckwort.
Int'l reps.: Brazil (Euterpe), Colombia (Edimusic), Spain (Canciones del Mundo), USA (Golden Sands).
G. Ricordi & Co. Inc., Paseo de la Reforma 481-A, Mexico 5, D.F. Tel: (905) 553-7506/7451. Contact: Eduardo Balestrini.
Rimo SA (Ed.), Lago Chalco 122, Mexico 17, D.F. Tel: (905) 250-1499. Pres.: Ignacio Morales Perea; Mgr.: Humberto Rios Velazquez.

RECORDS

**PRODUCCIONES
GREVER, S.A.**
(Discos Cash)

**A-SIDE DISTRIBUTING
ENT., INC.**
(cara) (Lado-A)

Int'l firm represented: Edifon (Argentina)
Int'l rep.: USA (Mexican Music Center)
 Roaga SA (Promociones & Eds.), Revillagigedo 96-303 Mexico 1, D.F. Tel (905) 518-4311 Mgr Ramon Ortega
 Romantico Musical SA, see Geminis
 Serca (Ed.)—Porfiro Diaz 535, Reynosa Tam—see Grever
 Son'Art SA, Lago Hielmar 26, Mexico 17 D.F. Tel (905) 531-8101 Pres Teodoro Mantecón Olavarrieta
 Comm I Mgr Bernardo Gonzalez Bernaldez
Int'l firms represented: Tropical (Guatemala) Xubanej (USA)
Int'l reps.: Guatemala (Tropical) USA (Xubanej)
 T R O-Essex de Mexico SA, see Melodias Universales
 Temas Musicales SA, Segovia 40 Col Alamos, Mexico 13 D.F. Tel (905) 530-5612, 538-4596 Mgr Roberto Sasian
 Teocali SA (Ed.), Apdo 11-620 Zone 11 Adolfo Prieto 1427-B, Mexico 12, D.F. Tel (905) 559-1833/1740/1586 Mgr Mario Friedberg
Int'l firms represented: Ariston (Italy) Armonico (Spain), Heathside (UK), Michel Lagrand (France) Musica de Hoy (Spain), Rideau Rouge (France) Skyview (USA), Sparta Florida (UK)
 Wagner & Levin, see PHAM
 Z-19 Mexico, see Musica de Mexico

Laminados & Acabados Especiales SA Olivar 27, Col Alfonso XIII, Mexico 19, D.F. Tel (905) 639-9625 Pres Rafael Ficachi Gonzalez Sales Mgr Raul J Castro (Rec only)
 Mexicanos SA (Discos)/Orfeon Videovox SA Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935
 Musart SA (Discos), Apdo 17503 Zone 17 Av Cuiclahuac 2335, Mexico 16, D.F. Tel (905) 527-0100/0020 Pres Eduardo L Baptista, Gen Mgr Eduardo A Baptisata, Sales Mgr Francisco Llopis Int'l Mgr Frank J.P. Segura
 R C A SA de CV, Av Cuiclahuac 2519, Mexico 16 D.F. Tel (905) 527-6020 Pres & Gen Mgr Louis Couttolenc Sales Mgr Guillermo Infante O
 Sonomedios SA, Av Vallarta 2590, Guadalajara, Jal Tel (9136) 16-56-10 Gen Dir Alejandro Diaz-Romo, Gen Mgr Robert A Dubin West Artistic Dir's Mario Al Rodriguez, Raul Zamora Z (Rec only)
 Tizoc (Publicidad) SA, Apdo 11-620, Zone 11, Adolfo Prieto 1427-B, Mexico 12 D.F. Tel (905) 559-1833

PRINTERS & LITHOGRAPHERS

C B S/Columbia Int'l SA, Av 16 de Septiembre 784, Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P VP Armando de Llano Arana
 Coro SA, Bahia de Perula 80, Mexico 17 D.F. Tel (905) 531-2900 Pres Federico Riojas, Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez, Int'l Carlos Kleiman
 Discos de Oro SA de CV, Av de los Leones 117, Mexico 20, D.F. Tel (905) 593-3111 Pres Roberto Ayala
 Laminados & Acabados Especiales SA, Olivar 27, Col Alfonso XIII, Mexico 19, D.F. Tel (905) 639-9625 Pres Rafael Ficachi, Sales Mgr Raul J Castro
 Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935
 Musart SA (Discos), Apdo 17503, Zone 17, Av Cuiclahuac 2335, Mexico 16, D.F. Tel (905) 527-0100/0020 Pres Eduardo L Baptista Gen Mgr Eduardo A Baptista, Sales Mgr Francisco Llopis, Int'l Mgr Frank J.P. Segura
 Peerless SA (Fabrica de Discos), Mariano Escobedo 201, Mexico 17, D.F. Tel (905) 545-7215 Pres Heinz Klinckwort, Gen Mgr Peter Ulrich
 R C A SA de CV, Av Cuiclahuac 2519, Mexico 16, D.F. Tel (905) 527-6020 Pres & Gen Mgr Louis Couttolenc, Sales Mgr Guillermo Infante O

LICENSING ORGANIZATION, MUSIC

S A C M (Sociedad de Autores & Compositores de Musica S de A), San Felipe 143 Colonia General Anaya, Mexico 13, D.F. Tel (905) 524-2104/211B Cable COMPAS Pres Consuelo Velasquez, Gen Dir Carlos Gomez Barrera, Int'l Dept Head Jose Luis Caballero (Performing rights)

PLATING, PROCESSING & PRESSING PLANTS

C B S/Columbia Int'l SA, Av 16 de Septiembre 784 Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P VP Armando de Llano Arana
 Coro SA Bahia de Perula 80 Mexico 17 D.F. Tel (905) 531-2900 Pres Federico Riojas, Gen Mgr Gloria Escobar Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
 E M I-Capitol de Mexico SA de CV Rio Balsas 49 Mexico 5 D.F. Tel (905) 525-1700 Cable CAPRECORDS Pres Robert Ascott, Mktg Mgr Miguel Osuna, Sales Mgr Miguel Reyes
 Laminados & Acabados Especiales SA Olivar 27, Col Alfonso XIII Mexico 19, D.F. Tel (905) 639-9625 Pres Rafael Ficachi Gonzales, Sales Mgr Raul J Castro
 Mexicanos (Discos) SA/Orfeon Videovox SA Alce Blanco 26, San Bartolo Naucalpan Tel (905) 576-4935
 Musart (Discos) SA, Apdo 17503, Zone 17, Av Cuiclahuac 2335 Mexico 16 D.F. Tel (905) 527-0100/0020 Pres Eduardo L Baptista Gen Mgr Eduardo A Baptista, Sales Mgr Francisco Llopez, Int'l Frank J.P. Segura
 Peerless (Fabrica de Discos) SA Mariano Escobedo 201 Mexico 17 D.F. Tel (905) 545-7215 Pres Heinz Klinckwort, Gen Mgr Peter Ulrich
 R C A SA de CV, Av Cuiclahuac 2519, Mexico 16 D.F. Tel (905) 527-6020 Pres & Gen Mgr Louis Couttolenc

GEMINIS MUSICAL, S.A.

Administrator Of:

LIANA MUSICAL, S.A.
ROMANTICO MUSICAL, S.A.
ANA MUSICAL, S.A. DE C.V.
PLANEACION MUSICAL, S.A.
EDICIONES GUITARRA, S.A.

Please Contact:

ENRIQUE MARQUEZ GENERAL DIRECTOR

Schiller 228-1 Tels: 250-72-28
 Col. Polanco Mexico 17, D.F.
 Mexico 5, D.F. 545-47-84

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Amprofon (Asociacion Mexicana de Productores de Fonogramas AC), Guanajuato 65 Mexico 7 D.F. Tel (950) 574-7411 Pres Heinz Klinckwort
 Camara Nacional de la Industria de Radio & Television Paseo de la Reforma 445 9th fl, Mexico 5, D.F. Tel (905) 511-6186, 533-2528 Cable CAMINRA Pres Clemente Serna, Gen Mgr A T Aguilar
 E M M A C (Ed. Mexicanos de Music AC) Laguna de Mayran 25B, 2nd fl, Mexico 17, D.F. Tel (905) 250-0935/5917 Pres Enrique Marquez
 Profomex (Productores Fonograficos Mexicanos AC), Av de los Leones 117, Mexico 20 D.F. Tel. (905) 593-2897 Pres Roberto Sasian, Treas Benjamin Cardenas Sec'y Luis Guillermo Tapia

DESIGN & ARTWORK

C B S/Columbia Int'l SA, Av 16 de Septiembre 784 Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana
 Coro SA, Bahia de Perula 80, Mexico 17 D.F. Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
 Discos de Oro SA de CV, Av de los Leones 117 Mexico 20 D.F. Tel (905) 593-3111 Pres Roberto Ayala

FOR
QUALITY
AND
PRICE



CUSTOM
RECORD
PRESSING

WRITE OR CALL

Tembo Mfg. Co.
139 Maryland Ave.
El Segundo, CA 90245

EMLASA

Editorial Musical Latino Americana, S.A.

*Proudly Represents for Mexico
Some Of The Biggest Catalogs
In The World*

Acuff-Rose Pub. Inc.
 Big Seven Music Corp.
 Bandom Music Co.
 Burlington Music Corp.
 Champion Music Corp.
 Charing Cross Music, Inc.
 Claridge Music, Inc.
 Duchess Music Corp.
 Fania Pub. Co. Inc.
 Frank Music Corp.
 Glaser Publications, Inc.
 Hastings Music Corp.
 Irmaos Vitale, S. A.
 Leeds Music Corp.
 Leo Feist, Inc.
 MCA Music
 Metric Music Co.
 Miller Music Corp.

Morro Music Corp.
 Northern Music Corp.
 Orbe, Ediciones Musicales, S. A.
 Orbita, Producciones Musicales
 Planetary Music Co.
 Ralph's Music
 Robbins Music Co.
 Shamley Music Corp.
 Spanka Music Corp.
 Sugar Music, Edizioni Musicali
 Travis Music Co.
 United Artists Music Co.
 Vaya Music Pub. Co.
 Vogue Music, Inc.

... and
many
others

Laguna De Mayran 258 (2o. PISO) Mexico 17, D. F. Tels. 5-31-32-65 Y 66

International Music-Record-Tape Section

Mexico

Netherlands

Sonomedios SA, Av Vallarta 2590, Guadalajara, Jal Tel (9136) 16-56-10 Gen Dir Alejandro Diaz-Romo, Gen Mgr Robert A Dubin West, Artistic Dir Mario Al Rodriguez, Raul Zamora Z (Rec only)
Stereo Jet de Mexico SA, Calle Dos 13-B Naucalpan Tel (905) 576-0638/1615

RECORD PROMOTION

Promofon (Promotora Fonografica) Calle de la Colina 25-B Mexico 17, D F Dir Gen Gabriel Gonzalez de la O

TAPE CUSTOM DUPLICATORS

C B S/Columbia Int'l SA, Av 16 de Septiembre 784 Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana
Audio: 8-tr & cassette

Coro SA, Bahia de Perula 80, Mexico 17 D F Tel (905) 531-2900. Pres Federico Riojas, Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez, Int'l Carlos Kleiman
Audio: 8-tr, cassette

E M I-Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D F Tel (905) 525-1700 Cable CAPRECORDS Pres Robert Ascott, Mktg Mgr Miguel Osuna, Sales Mgr Miguel Reyes
Audio: 8-tr & cassette

Laminados & Acabados Especiales SA, Olivar 27, Col Alfonso XIII, Mexico 19, D F Tel (905) 639-9625 Pres. Rafael Fichach, Sales Mgr Raul J Castro
Audio: Cassette

Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935
Audio: 8-tr, cassette, open reel

Musart SA (Discos), Apdo 17503, Zone 17 Av Cutlahuac 2335, Mexico 16, D F Tel (905) 527-0100 0020 Pres Eduardo L Baptista, Gen Mgr Eduardo A Baptista, Sales Mgr Francisco Llopis Int'l Mgr Frank J P Segura
Audio: 8-tr & cassette

Peerless SA (Fabrica de Discos), Mariano Escobedo 201 Mexico 17, D F Tel (905) 545-7215 Pres Heinz Klinckwort, Gen Mgr Peter Ulrich
Audio: 8-tr, 8-tr quadraphonic, cassette, open reel, open reel quadraphonic

Sovi SA, Tlaloc 44, Mexico 17 D F Tel (905) 591-0411 Gen Mgr Oscar Rivero, Sales Mgr Antonio Avalos J Stereo Jet de Mexico SA, Calle Dos 13-B Naucalpan Tel (905) 576-0638/1615
Audio: 8-tr & cassette

Sovi SA, Tlaloc 44, Mexico 17 D F Tel (905) 591-0411 Gen Mgr Oscar Rivero, Sales Mgr Antonio Avalos J Stereo Jet de Mexico SA, Calle Dos 13-B Naucalpan Tel (905) 576-0638/1615
Audio: 8-tr & cassette

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Coro SA, Bahia de Perula 80, Mexico 17 D F Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez, Int'l Carlos Kleiman

JACKETS & SLEEVES

C B S/Columbia Int'l SA Av 16 de Septiembre 784 Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana

Coro SA, Bahia de Perula 80, Mexico 17, D F Tel (905) 531-2900 Pres Federico Riojas, Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez, Int'l Carlos Kleiman (Jackets only)

Mexicanos (Discos) SA/Orfeon Videovox SA Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935

LABELS

C B S/Columbia Int'l SA, Av 16 de Septiembre 784 Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana

Coro SA, Bahia de Perula 80, Mexico 17, D F Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman

Mexicanos (Discos) SA/Orfeon Videovox SA Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935
RCA SA de CV, Av Cutlahuac 2519 Mexico 16 D F Tel (905) 527-6020 Pres & Gen Mgr Louis Coultolenc

POLYETHYLENE BAGS

C B S/Columbia Int'l SA, Av 16 de Septiembre 784, Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana

RECORD PROCESSING MACHINERY

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel (905) 576-4935

TAPE, BLANK LOADED

Ampex de Mexico SA de CV, Div Del Norte 1832 Col Portales, Mexico 13, D F Tel (905) 532-5126 539-6870
Audio: Cassette & open reel
Video: 1" open reel, 3/4" cassette & 1/2" EIAJ open reel

Audio Devices de Mexico SA de CV, PO Box 44-092 Av Insurgentes Sur 1188-406, Mexico 12, D F Tel (905) 575-9961/8 Cable AUDIVICES Pres Jayme L de Barros, VP & Gen Dir Jorge Vargas L
Audio: 8-tr, cassette & open reel
Brand name: Capitol

Coro SA, Bahia de Perula 80, Mexico 17 D F Tel (905) 531-2900 Pres Federico Riojas, Gen Mgr Gloria Escobar, Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
Audio: 8-tr & cassette
Brand name: Avon, Coro, In

Montage Mexico SA, Benjamin Franklin 10, Veracruz Tel 2-78-65, 2-00-31 Gen Mgr Francisco Lessan
Int'l affiliate: USA
Audio: Cassette & open reel

Sovi SA, Tlaloc 44, Mexico 17, D F Tel (905) 591-0411 Gen. Mgr. Oscar Rivero, Sales Mgr Antonio Avalos J
Audio: 8-tr, cassette & open reel

TAPE, BULK RAW

Audio Devices de Mexico SA de CV PO Box 44-092, Av Insurgentes Sur 1188-406, Mexico 12 D F Tel (905) 575-9961/8 Cable AUDIVICES Pres Jayme L de Barros, VP & Gen Dir Jorge Vargas L
Audio: 8-tr, cassette & open reel
Brand name: Audiotape

Audiotape, see Audio Devices
Montage Mexico SA, Benjamin Franklin 10, Veracruz Tel 2-78-65 2-00-31 Gen Mgr Francisco Lessan
Int'l affiliate: OUSA
Audio: Cassette & open reel

Sovi SA, Tlaloc 44 Mexico 17, D F Tel (905) 591-0411 Gen Mgr Oscar Rivero, Sales Mgr Antonio Avalos J
Audio: 8-tr cassette & open reel

TAPE DUPLICATING EQUIPMENT

Ampex de Mexico SA de CV Div Del Norte 1832 Col Portales, Mexico 13, D F Tel (905) 532-5126 539-6870
Audio & video: Recorders, reproducers duplicators

● accessories manufacturers

Audio Devices de Mexico SA de CV, Av Insurgentes Sur 1188-406 Mexico 12, D F Tel (905) 575-9961/8 Cable AUDIVICES Pres Jayme L de Barros, VP & Gen Dir Jorge Vargas L
Product: Head cleaners & demagnetizers

C B S/Columbia Int'l SA, Av 16 de Septiembre 784, Naucalpan Tel (905) 576-0333 Pres Jose Manuel Villareal P. VP Armando de Llano Arana
Product: Carrying & storage cases

Coro SA, Bahia de Perula 80 Mexico 17 D F Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
Product: Carrying & storage cases, cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers

Coro SA, Bahia de Perula 80 Mexico 17 D F Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
Product: Carrying & storage cases, cleaners cloths & brushes 45 rpm adaptors head cleaners & demagnetizers

● store fixtures & merchandising aids manufacturer

Coro SA Bahia de Perula 80 Mexico 17 D F Tel (905) 531-2900 Pres Federico Riojas Gen Mgr Gloria Escobar Sales Mgr Carlos Rodriguez Int'l Carlos Kleiman
Product: Display racks

● jukebox importer

Industrias Nacionales de Sonido SA, Apdo 22036 Calz Mexico-Xochimilco 4861 Mexico 22, D F Tel (905) 573-2413 Cable ASTROINSSA Telex 1773879
Local branch: La Feria SA Rep de Chile 7 Mexico 1 D F Tel (905) 585-1311
Brand name: Rock-Ola

NETHERLANDS

Population: 13,800,000
Rate of exchange: \$1 (US) = 2.74 guilders
Per capita income: \$3,420
No. of homes with record players: 3,200,000
Holidays: New Year's Day Easter Monday April 30 (Queen's Birthday) Ascension Day Whitmonday December 25 & 26

RECORDS:

Records sold domestically including imports (retail value): LP's 1975—21,000,000 units \$78,300,000, 1974—18,000,000 units \$72,800,000 Singles 1975—7,000,000 units, \$19,600,000 1974—7,000,000 units, \$19,600,000

Records imported from USA: 1975—700,000 units 1974—600,000 units

Records imported from countries other than USA: 1975—4,200,000 units 1974—4,000,000 units

Records exported to USA: 1975—300,000 units, 1974—250,000 units

Average retail price per record: LP \$—\$6.07 singles—\$2.05

Stereo sales: 99% of total
Quadrasonic sales: 0.1% of total

Record club sales: 4% of total
Discounting: Frequent

Type of promotion: There are a few light programs on TV which are important to the promotion of records. The most important of which is the pop show Toppop which plays the top 30 records weekly. Publicity does not influence the success of a record, but is useful for image-building. Radio station Hilversum 3 is also important in promoting a record
Jukeboxes: 11,000

TAPE:

Market: Cassette sales continue in an upward direction. Cassettes are far more popular than 8-tr the number of record shops which do not sell 8-tr is increasing

Pre-recorded tape sold domestically including imports (retail value): 8-tr 1975—150,000 units \$1,200,000, 1974—200,000 units, \$1,600,000 Cassette 1975—

2,100,000 units \$10,400,000, 1974—1,600,000 units, \$9,600,000

Average retail price per tape: Cassette—\$6.42

RADIO STATIONS

No. of commercial 1, no. of government (AM/FM) 4
Comment: Mf Amigo is the only strictly pop station in the Netherlands. It originates in Belgium & is illegal. Hilversum 1 has cultural programs, Hilversum 2, oldies, Hilversum 3, light music & pop, Hilversum 4, classical only

TELEVISION STATIONS

No. of channels 2 (government), 95% color
Comment: TV time is divided among 8 broadcasting companies with religious & cultural programming. Veronica, a former off-shore pop station is the latest & smallest. The size of a company depends on the number of subscribing members
Frans van der Beek

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca
Action Recs BV, Frederik van Eedenlaan 24 Hilversum Tel (02150) 4-41-40

Alpha, see BASF
Animato, see Basart
Archiv, see Polydor
Argo, see Decca
Ariola, see Ariola-Eurodisc

Ariola-Eurodisc Benelux BV (IFPI), PO Box 6033, Kenastr 1-3, Haarlem Tel (023) 31-92-90 Telex 41385
Mng Dir Wim Schipper, Deputy Mng Dir Anton Witkamp

Home office: Germany
Labels: (Owned) Ariola, Baccarola, Eurodisc, Pan, (distributed) Jupiter, M. Maritim, Veb, (licensed) ABC (USA), A&M (USA), Anchor (UK), Blue Thumb (USA), Bradley's (UK), Bronze (UK), Dark Horse (UK), Dot (USA), Dragon (UK), Firefly (UK), H&L (USA), Horizon (USA), Impulse (USA), Island (UK), Magnet (UK), Mantecore (UK), Ode (USA), Shelter (USA) Springboard (USA), Virgin (UK), Westminster (USA)

Artone, see CBS
Associated Artists Int'l BV, Piet Heinstr 4, Maarssen Tel (03465) 22-76 Gen Mgr Joop Gerrits, A&R Mgr Anita Berry, Mgr John Karstens, Sales Mgr Paul Singer
Labels: (Owned) Associated Artists, (represented) Baltic (Belgium)

Asylum, see WEA Recs
Atlantic, see WEA Recs

B A S F Nederland BV PO Box 1019, Kadestrl 1, Arnhem Tel (085) 71-71-71 Telex 45111 Pres RAW
Slicher, Mgr W J L van Workum, A&R Mgr A C Kimmert, Sales Mgr G J Brouwer, Pub Mgr W S Hillenius, Promo Mgr L T W Vegter

Home office: Germany
Labels: (Owned) Alpha, BASF, De Zilvervloot (represented) Avenue Int'l (UK), Big Bear (UK), Contempo (UK), Cornet (Germany), Dart (UK), Electrecord (Romania), Goodear (UK) Harmonia Mundi (Germany), Joy (UK) Leader (UK), MPS (Germany) Polyband (Germany), President (UK), Project 3 (USA) Punkt (Germany), Ri-Fi (Italy), Trailer (UK) Transatlantic (UK), Trema (France), Village Thing (UK)

B L M, see Munich
Baccarola, see Ariola-Eurodisc
Barclay Nederland NV (IFPI), Jacobus Pennweg 24 Hilversum Tel (02150) 4-80-46 Telex 43013 Dir B R Maassen (Distributed by Inelco, except Black & Blue & Delmark—distributed by Munich)

Home office: France
Labels: (Owned) Barclay, Blue Star, Riviera, (licensed) Black & Blue (France), Brunswick (USA) Buddha (USA) Dakar (USA), Delmark (France), Kama Sutra (USA), Meys (France) ORTF (France) Ocora (France), Soul Posters (France)

Basart Recs Int'l BV (IFPI), PO Box 338, Flevolaan 41, Naarden Tel (02159) 4-62-66 Cable EDITORAS Telex 43191 Dir F Basart, Ass't Dir Paul van Rossum, Sales Mgr B Stoppelman, A&R Mgr Tony Berk, Promo Mgr Ton van den Bremer Press Relations Willem Jan vander Wetering Artist Relations Jose Marcello

Int'l branch: Belgium
Labels: (Owned) Europhon, Goldstar, Groovy Papillon, Park, Pirate, Poker, Tulip, Whamm, (distributed) Animato, Canto di Vangelo, (represented) Axe (Canada) Baerenreiter (Germany), Bellaphon (Germany), Candide (USA), Cantate (Germany), Chocolate City (USA), Christophorus (Switzerland), Da Camera (Germany) Durium (Italy), Folkways (USA), Impromptu (Germany), Lamb & Lion (USA) Redifusion (UK), Request (USA), Sastraphon (Germany), Turnabout (USA), Vox (USA)

Beltona, see Decca
Benelux Music Inds., PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes, A&R Jacques Hoes, Gen Mgr Hans Timman

Labels: (Owned) Gnome, Iris, Killroy, Laudate, Ojee, Rackstar Teistar, Uniek, (distributed) Grand Gala, Mirasound, (represented) Better Sounds (USA), Blue Jean (UK), Chart (USA), Hippo (Switzerland) Ronnex (Belgium), Shelby Singleton (USA), Spark (UK) Super-tone (Germany) Starlet (Germany), Tempo (Germany) Int'l reps.: Australia (Carnia), Austria (Turicaphon), Brazil (Cocapabana), Canada (Moring), Czechoslovakia (Supraphon) France (Carabine), Germany (Ariola EMI-Electrola, Jupiter), Jamaica (Federal), Mexico (Polydor), Portugal (Belter), Scandinavia (Euronett), South Africa (RPM), Spain (Belter), Switzerland (Turicaphon), USA (Midland Int'l), Venezuela (Unimiscical), Yugoslavia (Jugoton)

Black Elephant, see Dureco

Black Tulip, see Rec Track
 Blossom, see Rutogram
 Blue Elephant, see Dureco
 Blue Star, see Barclay
 Boem, see Dureco
 Bosheck Grammofoonplaten, PO Box 53, Aerdenhout Tel (023) 24-08-50 Owner Willem Bosheck, Gen Mgr H R Bosheck v d Laan
Labels: (Owned) Kritos, Nevofoon, Onyx Target, Trafic, (distributed) CPR, (represented) Alvorada (Portugal) Carroca (Portugal), Clave (Portugal), Copacabana (Portugal), Estudio (Portugal), Orfeu (Portugal), Rapsodia (Portugal), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France)
 Brother Recs Inc., Leidesgracht 49, Amsterdam 1013
Home office: USA
 C B S Grammofoonplaten BV (IFPI), Stationsplein B2-B4 Haarlem Tel (023) 31-92-50 Cable COLRECORD Telex 41051 Gen Mgr & A&R John J Vis, Mktg., Bus Affairs & Special Prod Dir Paul Tesselar, Sales Dir George Bischoff
Home office: USA, CBS Int'l
Labels: (Owned) Artone, CBS, Epic, (licensed) Arion (France), Bethlehem (USA), DJM (UK), Embassy (USA), Invictus (USA), Monument (USA), Neighborhood (USA), Palette (Belgium), Philadelphia Int'l (USA)
 C N R (BV Grammofoonplatenmaatschappij) (IFPI) Gouwzeenstr 15, Weesp Tel (02940) 1-52-44 Cable CENER Telex 12523 Mng Dirs Jan Ratsma, Paul W P Simonis, Prod & Promo Gen Mgr Ruud Wijnants
Labels: (Owned) CNR, Riff, (licensed) Chant du Monde (France), Charly (France, UK), Deesse (France), Melodya (USSR), Telefunken (Germany)
Int'l reps.: Belgium (Barclay—classical & Vogue—pop)
 C P R, see Bosheck
 Canto di Vangelo, see Basart
 Capitol, see EMI-Bovema
 Capi (NV), Basisweg 38, Amsterdam Tel (020) 11-15-55
Labels: (Represented) Musica Mundi Musica Sacra
 Capri, see Dureco
 Caroussel, see VIP
 Cat Jazz, see Munich
 Ceres, see Munich
 Chairros BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harrems, Gen Mgr Mrs B Harrems (Manufacturer, Distributor/importer—tape)
Label: (Owned) PGH
 Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum Tel (02150) 1-53-53, 4-94-38
Label: (Licensed) Supraphon (Czechoslovakia)
 Columbia, see EMI-Bovema
 Continental Sound, PO Box 81065, Rotterdam Tel (010) 21-10-98, 21-48-28 Pres Leen La Riviere Gen Mgr Mr Zwarts, Sales Mgr Arie Kalisvaart
Labels: (Owned) Free, (licensed) CS (USA), Catacombs (Canada) Janz Team (Germany), (distributed—not licensed) Hope, Maranatha (both USA)

Cosmos Int'l Prod ns Netherlands, PO Box 250, Zonstr 7 Kerkrade Tel (0445) 37-59 Gen & Sales Mgr J H Smith, Ass't Mgr J H Franssen
 Creative World Inc. NZ, Voorburgwal 288, Amsterdam Tel (020) 23-24-19
Home office: USA
 Credo, see EMI-Bovema
 D G, see Polydor
 Dacapo, see EMI-Bovema
 Dakarnvap, see Polydor
 Decca Distributie BV (Hollandsche) (IFPI), PO Box 7104 Drentestr 11, Amsterdam Tel (020) 44-08-88 Telex 12038 Mng Dir Bill Barents, Admin'r Floor Wijn-gaard, Pop A&R Otto Vriezenberg Classical A&R Hans Tecker, Pop Repertoire Prod Mgr Hein Hoefnagels Mktg Mgr Rob Edwards, Nat'l Repertoire Rene Stokvis
Labels: (Owned) Ace of Clubs, Argo, Beltona, Deram, Eclipse, London L'Oiseau Lyre, Parrot Rex, Threshold (licensed) Bang (USA), Boat (UK), Challenge (USA), Coliseum (USA), Hi (USA), Laurie (USA), LeCam (USA), Seven 8 (USA), Shannon (USA), Shout (USA) Starday (USA), Tribe (USA)
 De Koekoek NV, Magdalenenstr 14-a, Alkmaar
Label: (Represented) Music Minus One
 Delta BV (EMI), Zijlweg 154, Haarlem Tel (023) 31-93-80 Dir H M Bijoyet, A&R Mgr H van Exter, Prod Mgr J J Wouters, Sales Mgr H N Opstellen
Labels: (Owned) Delta, Emidisc, (licensed) Sunset (UK), (distributed—not licensed) Columbia (Greece), Europa (Germany), Intercord (Germany), JVC (Japan), Kicking Mule (UK), Music for Pleasure (UK), Punch (France), Saphir (Germany), Sonet (UK), Sonic (Germany) Sounds Superb (UK), Specialty (UK) Studio Two (UK), Sydney Thompson (UK), World Record Club (UK)
 Deram, see Decca
 De Zilvervloot, see BASF
 Discovery, see Rec Track
 Dureco (Dutch Rec Co) BV Pampuslaan 45, Weesp Tel (02940) 1-53-21 Cable RECMUS Telex 14409 Branch: Hilversum, Luitgardeweg 20 Tel (02150) 12151
Labels: (Owned) Black Elephant, Blue Elephant, Boem Capri Dureco, EH Provincien, Gorilla Halter, Mata Hari, Mirasound (dist by Benelux), O La La, Omega Int'l, Pink Elephant Te Deum, (licensed) Audio Fidelity (USA), Biram (France), CTI (USA), Carosello (Italy), Carrere (France), Coko (USA), Creole (UK), GRT (Canada), Hansa Joker (Italy), Milestone (USA), Penny Farthing (UK), Roba (Germany), Saar (Italy), Shadybrook (USA), Sonet (Scandinavia), Sound Bird (USA), Storyville (Scandinavia), Temporel (France) Top Tape (Brazil), Trema (France), Vega (France), Weekend (Belgium), Zafiro (Spain)
Int'l reps.: Belgium (Fonior), France (Solfrason), Greece (Minos Matsas), Portugal (Vadeca) Turkey (Gruenberg) Evan Durlacher Audio-Visual Prod ns, Nagtglaslaan 1B.

Naarden Tel (02159) 4-27-60, Amsterdam Tel (020) 24-37-81
Labels: (Owned) Durlaphone, Obelisk, Pop Sound, Veronica
 Durlaphone, see Evan Durlacher
 E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 99-77 69 Gen Mgr Peter Rensen, Sales Mgr E Damsteeg
Labels: (Owned) E&E Showunie
 EMI-Bovema, Tulpenkade 1 Haarlem Tel (23) 31-93-80 Telex 41257 Mng Dir Roel R Kruize, Gen Mgr Cees den Daas, Ass't Gen & Sales Mgr Jan Gaasterland, A&R & Mktg Head Nico Geusenbroek
Labels: (Owned) Capitol, Columbia, Credo, Dacapo, EMI, Electrola, HMV Harvest, Hoerzu, Imperial, Odeon, Parlophone, Pathe, Regal Zonophone, Seraphim, Studio Two Talisman, Tower, Volksplatte, Waverley, (li-censed) Apple (UK), Arista (USA), Blue Note (USA), Coral (USA), Disneyland (USA), Ducretet-Thompson (France), Fantasy (USA), Gordy (USA), Impulse (USA), MAM (UK), MCA (USA), Motown (USA), Musicor (USA), Pacific Jazz (USA), Power Exchange (UK), Prestige (USA), Private Stock (USA), Purple (UK), RAK (UK), Rare Earth (USA), Rocket (UK), Round (USA), Stateside (UK), Sunset (UK), United Artists (USA) Vista (USA), World Pacific (USA)
 EMI EAR (European Artists & Repertoire), PO Box 6106, Tulpenkade 1, Haarlem, Tel (023) 32-06-82 Telex 41902 Mng Dir R R Kruize, Exec A&R Dir F A M Jansen, Opns Dir J C Weis
 EMI Holland BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80 Telex 41257 Mng Dirs B J van den Berg, Roel R Kruize, Ass't Mng Dir to Roel R Kruize Kick Klmbie, Financial Dir L A P A Verhelst, Int'l Div Mgr Theo Roos
Note: EMI Holland BV is a holding company for the following firms: Anagon BV, Delta BV, EMI-Bovema BV, EMI Hit BV, EMI-Holland Productie BV Gramophone house BV, Negrarm BV
 Eclipse, see Decca
 Electrola, see EMI-Bovema
 Elektra, see WEA Recs
 Elf Provincien, see Dureco
 Emidisc, see Delta
 Epic, see CBS
 Eurodisc, see Ariola-Eurodisc
 Europa, see Miller Int'l
 Europa Exquisit, see Miller Int'l
 Europese Fono Club 262 Singel, Amsterdam Tel (020) 23-71-95
 Europhon, see Basart
 Exclusive, see Rec Track
 Fidelio, see Sound-Pros
 Fontana, see Phonogram
 Free, see Continental Sound
 Gamtex, PO Box 10175 Raamsteeg 1 Amsterdam Tel (020) 24-71-90 (Importer)
 Gnome, see Benelux
 Golden Lion Recs BV, PO Box 1B1, Peerikampaan 5, Hilversum Tel (02150) 1-59-53 Chief Exec Lion J Swaab

LOOKING FOR BLANK CASSETTES ????

Not just a C 60 or a C 90, but a C 12 or a C 78 or any other 'odds.'

We manufacture all lengths you can possibly think of.

Our custom computer controlled loaders,
 our high precision cassettes, EMI X 1000
 Dynamic Tape and our highly skilled
 personnel will do the rest.

Let us handle your cassette problems, with Magnetronic you won't have any.

Please call or write:
 MAGNETRONICS b.v.
 12 de Wetstraat
 Arnhem, HOLLAND
 (085) 229123

Made with Dutch Perfection [®]

MAGNETRONICS

LEADERS IN 'ODDS'

International Music-Record-Tape Section

Goldstar, see Basart
 Gorilla, see Dureco
 Grand Gala, see Intermedia & Benelux Music
 Groovy, see Basart
 H M V, see EMI-Bovema
 Halter, see Dureco
 Harlekijn Holland, see Polydor
 Harvest, see EMI-Bovema
 Havoc, see Negram
 Havo Int'l, PO Box 9702, The Hague (Exporter)
 Hees BV Choirstr 1-3-7 Delft Tel (015) 12 41-83
 Heliodor, see Polydor
 Heortz, see EMI-Bovema
 Hosat (Holland South America Trading) Noordeinde 105a, The Hague Tel (070) 46 51-22 Dir H J da Silva Sales Mgr M de Jong
Labels: (Licensed) Alvares (France) Astree (France) Audite (Germany) Bis (Sweden), Calig (Germany) Caliope/Arpege (France), Carus (Germany) Claves (Switzerland), Colosseum (Germany), Corona (Germany) Jecklin (Switzerland) SFP (France) Studio Monastere (France), Tangent (UK), Valois (France)
 Idee Sound, Koningsweg 15 Alkmaar Tel (072) 1-0B 19 Gen Mgr J V Doorn (Distributor/Importer)
Int'l branch: Spain
 Impact, see Phonogram
 Imperial, see EMI-Bovema
 Inelco Nederland BV (IFPI), PO Box 7970 Amsterdam 1011 Joan Muyskenweg 22, Amsterdam 1006 Tel (020) 93-4B-24 Cable INTELECT Telex 14622 Mng Dir Wim Brandsteder, Gen Mgr Jan F Mas cni, Gen Label Mgr Edo A L Peek, Sales Mgr Jaap Beutler
Labels: (Owned) Lark, (licensed) BTM (UK) Barclay (France), Blue Star (France), Buddah (USA), Elite Special (Switzerland), Erato (France), Fania (USA) Flying Dutch man (USA), Grunt (USA) Gull (UK) Midland Int'l (USA), Ocora (France), RCA (USA), Riviera (France), Soul Train (USA) TK (USA) Utopia (USA), Vanguard (USA) Windfall (USA) (distributed—not licensed) Varagram
 Intermedia NV, Nassaulaan 46a Baarn Tel (02154) 37-12
Labels: (Owned) Grand Gala Studio 33, (represented) Fass (Germany)
Int'l reps.: Belgium (Discobell), Germany (Austrophon) Sweden (Contitrade)
 Iris, see Rutogram & Benelux Music
 J R Prod'ns (Rose Prod'ns & Money Tree Prod'ns) Streuvelaan 12, Roosendaal Tel (1650) 4-39-2B Mgrs Jack de Nijis, Henk Voorheyen Martin Kleinjan
 Jupiter, see Ariola-Eurodisc
 K-tel Int'l (Holland) BV Oude Schipholweg 8B5, Boesingheliede, Haarlem Tel (02505) 6B3.474 Telex 41199 Gen Mgr Carol Foster
Home office: USA
 Karussell, see Polydor
 Killroy, see Benelux Music
 J A W Koers, PO Box 1373, Sloep 175 Groningen B001 Tel (050) 41-19-67 (Importer)
 Kritos, see Bosheck
 Han Kuiper Ent's, De Boelelaan 435 Amsterdam Tel (020) 42 93 96 Gen Mgr Wim Johan Kuiper
Labels: (Represented) AJP (USA) Cross (USA)
 Lark, see Inelco
 Laudate, see Benelux Music
 Loisirs, see VIP
 London, see Decca
 M, see Ariola-Eurodisc
 M G M, see Polydor
 Malac Banda, see Munich
 Maritim, see Ariola-Eurodisc
 Mata Hari, see Dureco
 Mercury, see Phonogram
 Metro, see Polydor
 Miller Int'l Grammofonplaten BV, Oud Blaricummerweg 25a, Laren Tel (02153) 30 36
Home office: Germany
Labels: (Owned) Europa, Europa Exquisit Somerset Sonic
 Mira, see Rutogram
 Mirasound, see Dureco & Benelux Music
 Mode, see VIP
 Mondo Music, see VIP
 Moon Base, see West World
 Morabeza, see Munich
 Munich Recs BV (VH B Munnikendam s Groothandel NV) Achter St Pieter 4, Utrecht Tel (030) 31 B1 36 Dir Job C Zomer, Gen & Sales Mgr Hugo W van Loon, A&R Jaap A M Konings
Labels: (Owned) BLM Munich, Oldie Blues, Stof (distributed) Cat Jazz, Ceres, Malac Banda Morabeza (represented) Advent (USA), Alpha (Belgium) Archive (USA), Arhoolie (USA), Black & Blue (France), Blue Goose (USA), Blues Classics (USA), Cetra (USA) Counterpoint (USA), Delmark (France), Esoteric (USA), Eva sion (Switzerland), Everest (USA) Flight (UK), Folkloric (USA), Inedit (France), Muza (Poland), Old Timey (USA), Olympic (USA), Parsifal (Belgium), Riverboat (France), Saydisc (UK), Scala (USA), 77 (UK) Topic (UK), Tradition (USA), WAM (Germany) Yazoo (USA)
Int'l reps.: Belgium (HiFi Home), France (Black & Blue) Switzerland (Evasion), UK (Chris Willard) USA (Zim)
 Muzikale Meesterwerken Serie NV (MMS) Paulus Potterstr 12, Amsterdam 2 Tel (020) 73-49-11 (Distributor/Importer)
 N A P, see Polydor
 Narcis, see Rutogram
 Nederlandse Boekenclub, Prinsenvinkenpark 2, The Hague Tel (070) 51-20-81 (Distributor/Importer)
 Negram BV Grammofonplatenmaatschappij (IFPI), PO Box 139, Bronsteweg 49, Heemstede Tel (023) 2B-07 50 Telex 41625. Mng Dir & Gen Mgr Edward J de Klerk, Sales Mgr Ger van der Meys Promo & Local Prod Mgr Cor Aaftink, Gen Label Mgr Karel Hendriks, Export Mgr Theo Roos Import & Prod Mgr Fred Schroeder
Labels: (Owned) Havoc, Negram Negram Int'l, Universe, (licensed) America (France), Bell (UK), Cadet (USA), Cardinal (Belgium), Casablanca (USA) Checker

(USA) Chess (USA) Clave (Spain) Dot (USA) Famous (USA) Festival (France) Gaviota (Spain) Hallmark (UK) Hispavox (Spain) Janus (USA) Musidisc (France) Paramount (USA) Red Bus (UK)
 Neveloon, see Bosheck
 Nonesuch, see WEA Recs
 Obelisk, see Evan Durlacher
 Octopus Torenlaan 46 Blaricum Tel (02153) 7658
 Odeon, see EMI-Bovema
 L Orseau Lyre, see Decca
 Ojee, see Benelux Music
 O La La, see Dureco
 Oldie Blues, see Munich
 Omega Int'l, see Dureco
 Onyx, see Bosheck
 Ora, see Universe Prod'ns
 Orange, see Universe Prod'ns
 P G H, see Chairou
 Pan, see Ariola-Eurodisc
 Papillon, see Basart
 Park, see Basart
 Parlophone, see EMI-Bovema
 Parrot, see Decca
 Pastor Recs Bartelgorisstr 42 Haarlem Tel (023) 31 0B 65 Cable PASREC Telex 41642 Dir K Th Pastor Gen Mgr C Sieckerman Sales Mgr M Koelma (Distributor/Importer)
Labels: (Represented) Affrah Atlas Bahiaphone Boussiphone CEDDI Carophone Calciphone Casadisques, Casaphone Chandor Dounia Duniaphone El Feith Fan, Karim Khaldiphone, Koutoubiaphone Lya, Moussaouphone Nabiaphone, Oasis Olympic Ori kaphone Pariphone, Sono Cairo Soutelphan Turkofon Voix du Bonheur Voix du Globe Voix du Libanon Voix du Nagehr Voix du Stars
 Pathe, see EMI-Bovema
 Pegasus, Leidsestr 25 Amsterdam Tel (020) 23 11 3B 23-13 94
Labels: (Represented) China Dhavina Topic
 Pergola, see Phonogram
 Philips, see Phonogram
 Phonogram BV (IFPI), Drentestr 11 Amsterdam-Butenveldert Tel (020) 44 0B-8B Telex 1203B Mng Dir Bill Barents Admin'r Floor-Wijngaard Pop Prod Mgr Otto Vrienzberg Prod Mgrs Ruud Robben Rob Greve Kees Baas Mktg Mgr Rob Edwards Nat'l Repertoire Rene Stokvis
Labels: (Owned) Fontana Impact Mercury Pergola Philips, Polystar Vertigo, (licensed) All Platinum (USA) Apollo (Belgium) Big Tree (USA) Bus Stop (UK) Charisma (UK) Chess (USA), Chrysalis (UK) Decca (UK) Dial (USA) Disques H (France) Haven (USA) Interrobang (USA) Theleme (France), Tiffany (UK) 20th Century (USA) WWA (UK)
 Phonogram Int'l BV (IFPI) PO Box 23, Gerrit van der Veenlaan 4 Baarn Tel (02154) 1-99-11 Cable PHONINT Telex 43400 Pres Pieter R Schellevis Sr VP Willem L Zalsman VP s Willem Back, Joop Buinink Jan van Houten Reinhard Klaassen, Rob Stuyt Ernst van der Vossen
 Pico Recs Ganzenhoef 28 Amsterdam Tel (020) 99-47-36 Dir Hans Down, Gen Mgr Kees Kuiper Sales Mgr Atma Ramchalaon (Distributor/Importer)
 Pink Elephant, see Dureco
 Pirate, see Basart
 Poker, see Basart
 Polydor BV Verrijn Stuartaan 36 Rijswijk Tel (070) 90-76-00 Telex 31481 Gen Mgr Evert Garretsen Prod Mgr Nico van Bremen Nat'l A&R Gerrit den Braber Mktg Mgr Bob Spits, Sales Mgr Jan Zandhuis Adv Wim Trouw, Label Mgrs Harry Knipschild Jerry Voinis, Jan van Bart, Tape Hank Keuter
Labels: (Owned) Archiv DG, Heliodor Karussell MGM, Metro NAP Polydor, Verve (distributed) Da karnavap Harlekijn Holland, (licensed) Capricorn (USA) Chelsea (USA), Cube (UK) GTO (UK) Jet (UK), Pablo (USA), Phil Spector Int'l (USA) RSO (UK), Resonance (Germany) Ring-O (UK) Schwann (Germany), State (UK) Sussex (USA), Track (UK)
 Polygram BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn Tel (02154) 1-99 11 Telex 43400 Cable PHONINT Pres Coen Solleveld, Exec VP s Johannes van der Velden Kurt Kinkele Dick van Amstel, VP Wolfgang Hix PR Mgr Herbert Winter (Polygram controls, among other companies in the field of music: Phonogram Int'l, Baarn, and Polydor Int'l Hamburg in publishing Chappell and Intersong Int'l in TV-films Polytel Int'l and in video Polymedia)
 Polystar, see Phonogram BV
 Pop Sound, see Evan Durlacher
 Power Music, Heilthoevel B5-B7 den Bosch Tel (073) 14-5B-01 13-83-52 Telex 50093 Gen Mgr Mike Vincent (Importer)
 R A M, see Rec Track
 Rackstar, see Benelux Music
 Rec Track Nederland BV, PO Box 183 Zwanenburg Tel (02907) 25-51 Telex 14065 Dir, Gen & Sales Mgr M C Groeneveld, (Manufacturer/Distributor/Importer)
Labels: (Owned) Black Tulip Discovery, Exclusive, RAM
 Red Bullet Prod'ns/Nederland NV PO Box 231, Alexan derlaan 3, Hilversum Tel (02150) 5-7B-41 Telex 43956 (SEE ADVERTISEMENT)
 Regal Zonophone, see EMI-Bovema
 Reprise, see WEA Recs
 Rex, see Decca
 Riff, see CNR
 Riviera, see Barclay
 Rock Classics, see Universe Prod'ns
 Rutogram, Van Ostadestr 2B4 The Hague Tel (070) 33-76-90, 29-34-87
Labels: (Owned) Blossom Iris, Mira, Narcis
 Second Life Recs, J Ernststr 9 Amsterdam-Biv 1011 Tel (020) 42-92-8B Cable SYLVAINSSHOW Dir Sylvain J de Haas Gen Mgr Erna de Haas
 Seraphim, see EMI-Bovema
 Showunite, see E&E
 Somerset, see Miller Int'l
 Sonic, see Miller Int'l
 Sonopresse BV PO Box 751, Stuwadoorstr 106 Rotter-

dam Tel (010) B4-47-10 Telex 221B1 Mng Dir Leo Ritmeester
 Sound Prods Holland BV PO Box BB, Nieuw Loosdrechtedijk 195 Nieuw Loosdrecht Tel (0215B) 47-1B Telex 16604 Dir Gerald Vandermeent Gen Mgr. Onno Levis
Labels: (Owned) Fidelio (licensed) Hungaroton Qualiton (both Hungary) Panton, Supraphon (both Czechoslovakia)
 Stof, see Munich
 Studio 33, see Intermedia
 Studio Two, see EMI-Bovema
 Sure Shot, PO Box 90, Zuiderpassage 4, Uden Tel (04132) 6-29-69 Telex 50B19 Gen Mgr A G Conard, Sales Mgr R B Peters (Distributor)
 Talisman, see EMI-Bovema
 Target, see Bosheck
 Te Deum, see Dureco
 Telstar, see Benelux Music
 Threshold, see Decca
 Tower, see EMI-Bovema
 Traffic, see Bosheck
 Tulip, see Basart
 Twinkle Stars Prod'ns BV, PO Box 341 Schaloenstr 36 Sittard Tel (04490) B3-23 Cable MAASTRICHT Gen Mgr Rudolph de Nijis, Sales Mgr Roy Sinclair
Labels: (Distributed—not licensed) Flowers (Germany) Jolly (Italy), Picci (Italy)
Int'l reps.: Germany (BFC, Mersey Stereotape), Italy (Interbeal)
 U P, see Universe Prod'ns
 Uneek, see Benelux Music
 Universe Prod'ns Spanjaardslaan 33 Leeuwarden, Tel (05100) 2-01 94, 2-45-22 Pres W Van Seijen (Distributed by Negram)
Labels: (Owned) Universe Ora Orange, Rock Classics, UP
 V I P Recs BV (IFPI) PO Box 64, Spaarne 55, Haarlem Tel (023) 32-00-55
Home office: France Vogue
Labels: (Owned) Caroussel Loisirs, Mode, Mondo Music VIP Vogue (represented) Bellaphon (Germany), Budapest (Hungary), Collector Series (UK), Dawn (UK) Ember (UK), GNP Crescendo (USA), Golden Guinea (UK), Golden Hour (UK), Groove Merchant (USA) Hungaroton (Hungary), Marble Arch (UK) Marler (Spain), Motors (France) Numero Uno (Italy) Orfeu (Portugal), Pye (UK) Qualiton (Hungary), Roulette (USA), Route (UK)
 Varagram, see Inelco
 Veb, see Ariola-Eurodisc
 Veronica, see Evan Durlacher
 Vertigo, see Phonogram
 Verve, see Polydor
 Vier Wieken, see Basart
 Vogue, see V I P
 Volksplatte, see EMI-Bovema
 W E A European Coordinating Inc., Koninginneweg 103, Haarlem 1504 Tel (023) 32-44-93 Telex 41601 Mng Dir Brigitta Peschko
Home office: USA
 W E A Recs BV Koninginneweg 49 Hilversum Tel (02150) 1-54-53 Cable WEARC Mng Dir Ben Bunders, Gen Mgr S Tonino, Prod Mgrz P de Vos, Controller P Spelbos
Home office: USA WEA Int'l
Labels: (Owned) Asylum, Atlantic, Elektra Nonesuch Reprise, Warner Bros, (licensed) Bearsville Rolling Stones, Swan Song
 Warner Bros, see WEA Recs
 Waverley, see EMI-Bovema
 West World Recs, PO Box 633, Amsterdam Gen Mgr Peter Rensen
Labels: (Owned) Moon Base, West World
 Whamm, see Basart
 De Zilvervloot, see BASF

● music publishers

Abri Music, see Veronica
 Action BV, see Anagor
 Actueel NV (Eds.) Baan 17, Haarlem Tel (023) 31-77-73
Affiliate: Blow Music
Int'l firms represented: Altus (Germany), Capriole (Germany), Ho-Bel (Belgium), Literatooon (Germany) Montana (Germany), Wiener Boheme (Germany)
 Akela Music, see Universal Songs
 Altona BV (Ed.), see Intersong-Basart
 Anagor Music Publ'ns BV, Tulpenkade 1, Haarlem Tel (023) 31-79-40 Telex 41257 Mng Dir Peter Schoonhoven
Affiliates: Action BV, Bingo Music, Blue Tulip Music, Freetone Music BV, Kayak Songs, MCR Publ'g, Master Songs, Schaltone Music BV, Sunshower Music
Int'l firms represented: Big Ben (UK) Big Sky (USA), Bowling Green (USA), Walt Disney/Wonderland (USA), Dwarf (USA), Garrett (USA), Good Time (USA), Heart's Delight (USA), Jobete (USA), KPM (UK), Lady Casey (USA), Marsaint (USA), Open Door (USA), Pink Floyd (UK), Ram's Horn (USA), Saint Anne's (UK), Saturday (USA), Sheila (Jamaica), Wizard (UK)
Int'l rep.: Worldwide (EMI)
 Ananas, Flevoiaan 41, Naarden Tel (02159) 4-62-66 Chief Exec John Brands
 Annie Bank, see Herman Zengerink
 April Music Holland BV, Stationsplein B2-B4 Haarlem Tel (023) 32-05-25 Cable COLRECORD Telex 41051 Gen Mgr John J Vis, Exec Mgr Bas Mul
Affiliates: Carnaby Music, Flevo Music, Jolio Music, Keytone Music, Lotus Publ'ns, Ed Malando, Martha Music, New Music Holland, Xmusic
Int'l firms represented: April/Blackwood (worldwide), Assorted (USA), B O' Cult Songs (USA), Bellboy (USA), CBS Int'l (USA), Country Road (USA), Derringer (USA), Dickie Bird (USA) Early Morning (Canada), Emdee (USA), Ether (USA), Ethnic (USA), Flying Crown (USA), Fourth Floor (USA) Albert Hammond (USA), Hierophant (USA), Indaba (USA), Kamikazi (USA), Light (USA), Micache (USA) Mighty Three (USA), Mine (USA), Moose

NEW DAYGLOW MUSIC B.V. RED BULLET PRODUCTIONS B.V.

FOR HITS IN/FROM HOLLAND

**NEW DAYGLOW MUSIC, B.V.
RED BULLET
PRODUCTIONS, B.V.**
Alexanderlaan 2,
P.O. Box 231,
HILVERSUM,
HOLLAND
Phone: (0)2150-57841
Telex: 43956

(Canada), Musical Frontiers (USA), Nicoya (USA) Petra (USA), Rocket (UK), Silver Steed (USA), Strong Arm (USA), Tuna Fish (USA), Jeff Wayne (UK), Winter Blues (USA)

Int'l rep.: Worldwide (April, Blackwood)

Arabella Benelux (Eds.) CV, Frederik van Eedenlaan 24, Hilversum Tel (02150) 4-41-40 Telex 43897 Mng Dir, Wim Schipper, Gen Mgr Cees van Zijtveld

Affiliated firm: Intermusic BV

Affiliate: Ed Marbella

Int'l firms represented: Arabella (France, Germany Spain), Virgin (UK)

Int'l reps.: France, Germany, Spain (all Arabella)

Ars Nova (Muziekuitgeverij), Oostsingel 92, Goes Tel (01100) 58-16

Artemis Muziekuitgeverij BV, Gerrit van der Veenlaan 4, Baarn Tel (02154) 1-95-99, 1-66-83 Cable MUZAR-TEM Telex 43400 Pres HeinzT Voigt Gen Mgr A Smits

Affiliate: Intersong Muziekuitgeverij BV

Int'l firms represented: Andustin, Argus, Roy Ayers, Balloon, Barn, Baron, Blue Gum, Bob-Cor, Bregman Vocco & Conn, Broken Arrow, Bushka, CAM, Caesar s, Canopy, Carlin, Ian Carr, Charlotte, Crited, Damont, Davray, Dijon, Double Trouble, Dynatone, Elvis Fairfield, Fifth Star, Five West, Four Knights, Fuse, Getaway, Gving Room, Golo, Good Morning, Goshen Road, Guerilla, Hazy, Leon Henry, Hill & Range, Hudson Bay, Iiza, Irod, Island, Jadar, Kaleidoscope, Kaskat, Kenya, Kolob, Jeff Lynne, Marson, Martin-Coulter, Matragun, Mayday, Midland, Joni Mitchell, Mooncrest, Pckwck Int'l, Pocket Full of Tunes, Phonopub/ Polyptb, RSO, Razzle Dazzle, Rockhopper, Ru-Da, Ryan, Silver Fiddle Squomb, Sky Forest, Stanyan group, Staysail, Sweet, TH, Tan Soul, Ten East, Thin Ice, Third Story, Time, Tito, Tone (Babe Ruth), Trio, Triple Three, Tunesmith, 20th Century, White Haven, Roy Wood, Xanadu Xongs, Yellow Dog

Int'l rep.: (USA) Jules Kurz

Int'l affiliates: (See Intersong Int'l Germany) (Also see Artemis, UK)

Associated Artists Int'l, Piet Heinstr 4, Maarssen Tel (03645) 22-76 Dir Joop Gerrits, Gen Mgr Anita Bery

Affiliates: Baltic PvbA, Deutsches Schlagerfestival Musik, Hilversum Happy Music, Hilversum Promo Music, Intermodie, Munich Music BV, Television & Film Music Holland, Virgo Music

Int'l firms represented: Baltic Eurovox Intervox Start (all Belgium), Lemmel (UK)

Int'l reps.: Australia (To the Point Control) Japan (Sherry-Up)

B A S F Nederland BV, PO Box 1019, Kadestr 1 Arnhem Tel (085) 71-71-71 Telex 45111 Pres R A W Slicher, Prof Mgr E Boom

BV P-Music, PO Box 181, Hilversum Tel (02150) 1-59-53 Gen Mgr Hans Pieters Jr

Baltic PvbA, see Associated Artists

Basart (Les Ed Int'l) BV, see Intersong-Basart

Beechnut Music, see Veronica

Behind the Dikes Music, Koninginneweg 49, Hilversum Tel (02150) 1-54-53 Cable WEARC Mng Dir Ben Bunders

Int'l firm represented: Tim Moore (USA)

Belinda (Amsterdam) BV, see Intersong-Basart

Belwin-Mills Holland BV, Oranje Nassaulaan 25 Amsterdam Tel (020) 79-70-47 79-63-48 Cable UNISONG Mng Dirs Wim Landman, Cyril Gee Mgr Wim Landman

Home office: USA

Affiliated firm: Universal Songs

Int'l firms represented: Belwin-Mills (UK USA)

Benelux Music, see Tierloff

Benelux Music Inds, PO Box 70, Uilenweg 38 Weert, Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoes, Gen Mgr Jacquie Hoes

Affiliates: Kirshner Benelux, Metro Muziek Eds Tempo, Washington Music

Int'l firms represented: Clown (Belgium), Discoton (Germany), Gnome (Belgium), Pepper (UK), Rex (Germany), Start (Belgium) Stasny (USA), Ufaton (Germany)

Big Shot Music, see PRP Int'l Music

Binah Music, see Veronica

Bingo Music, see Anagon

Blow Music, see Actueel

Blueball Music, see Veronica

Blue City Music, see Veronica

Blue Tulip Music, see Anagon

Bospel Music BV, Pampuslaan 45 Weesp Tel (02940) 1-00-00, 1-53-21 Cable RECMUS Telex 14409

Int'l branch: Belgium

Affiliates: Kassner Music BV, Meteoron NV Ed Gerard Tournier BV

Int'l firms represented: AMI (France), Bens (Belgium) Blue Disque (USA), Creole (UK), Diamond (UK), Fonior (Belgium), Grande Avenue (France), Kassner (UK), Klaus Lorenzen (Germany), Trousdale (USA)

Boy Scout Music, see Veronica

Broekmans & Van Poppel, Van Baerlestr 92-94 Amsterdam Tel (020) 72-80-84, 79-65-75, 79-61-26 Pres G Ganzinotti, Sales Mgr P J A Ganzinotti

Int'l firms represented: Chester (UK), Forsyth Bros (UK), Kultura (Hungary), Russian State Music (USSR) Warren & Philips (UK)

Int'l reps: USA (Peters)

Brother Publ g Co, Leidesgracht 49, Amsterdam 1013 Tel (020) 23-90-47 Telex (B44) 11209

Home office: USA

Budde-Basart BV, see Intersong-Basart

Buschmann, E Meysterlaan 46, Utrecht Tel (030) 93-68-30

Carnaby Music, see April

Chappell & Co Holland BV 41 Flevolaan, Naarden Tel (02159) 4-62-66 Mgr Jan De Winter

Home office: USA

Connely Basart BV, see Intersong-Basart

Continental Sound, PO Box 81065, Rotterdam Tel (010) 21-10-98, 21-48-28 Dir Leen La Riviere

Affiliate: Lexicon

Creyghton Musicology-Musica Antiqua Lassuslaan 45 Biltoven Tel (030) 78-37-14 Cable MUSICANT

Dal Press Studios BV, Leeuwenstr 55, Hilversum Tel (02150) 1-46-50 Mng Dir G T J Hauer, Int'l Mgr Ralph de Waard van Gulik

Dayglow, see New Dayglow

Dennis Music, PO Box 585, Hilversum Tel (02150) 1-27-61 Owner Willem Bosheek, Gen Mgr Ronny Bosh eck-van der Laan

Int'l firms represented: Azahar (Spain), Boosey & Hawkes (UK), Creasound (France), Ducal (Spain), Emihenco (France), Magellan (France), Mondiphone (France), Neully (France) Ring (Germany), Selected Sound (Germany), Sforzando (France) Sirocco (France), Top 2000 (France), Josef Weinberger (UK)

Int'l rep.: France (Sforzando) Spain (Azahar) (UK) (Redico)

Deutsches Schlagerfestival Musik, see Associated Artists

Dirty River Prod ns, Utrechtseweg 10a, Hilversum Tel (02150) 4-03-34 Mng Dir Ferry Wienneke

Dressen-Basart NV, see Tierloff

Dutch Rec Centre Ltd, Oudegracht 305 Utrecht Tel (030) 31-20-51

E & E Music, PO Box 1525, Amsterdam Tel (020) 99-77-69 Gen Mgr Peter Rensen

Affiliated firm: PRP Int'l Music Publ g

De Eerste Musiekcentrale, see Basart

Flevo Music, see April

Freetone Music BV, see Anagon

Gaba Music, see Intersong-Basart

Global Holland BV (Eds), see Intermusic

Harlekijn Music, see New Dayglow

Hees BV, Choorstr 1-3-7 Delft Tel (015) 12 41-83

Hilversum Happy Music, see Associated Artists

Hilversum Promo Music, see Associated Artists

Holland Music BV (Peer-Southern Org), Singel 500, Amsterdam 1001 Tel (020) 23-11-63

Int'l firm represented: Peer-Southern (worldwide)

I F O Music, see PRP Int'l Music

Intermodie, see Associated Artists

Intermusic BV, Frederik van Eedenlaan 24 Hilversum Tel (02150) 4-41-40 Telex 43897 Mng Dir Cees van Zijtveld

Int'l branches: Belgium England Germany, USA

Affiliated firm: Eds Arabella Benelux CV

Affiliates: Eds Global Holland BV Morgan Music Benelux, OI Music R&R Music

Int'l firms represented: Global Holland group:—Altus, Carrera, Fanfare, Global Morgan (all Germany), Intermusic group—Audio (Germany) Batt Bees Knees Car men, Christabel, Geoff Gill Honey Bee Leo, Winsak (all UK), Music group—In Music Mr Sam Morgan (all UK)

Int'l rep.: France, Germany, Spain (all Arabella)

Intersong-Basart Publ g Group BV, PO Box 338 Flevolaan 41 Naarden Tel (02159) 4-62-66 Cable EDITORAS Telex 43191 Pres Guus Jansen Jr Gen Mgr John Brands

Affiliates: Ed Altona BV, Les Ed Int'l Basart BV, Belinda (Amsterdam) BV, Budde-Basart BV, Connelly Basart BV, Gaba Music, Leeds Muziek Holland BV, MAM Music Publ g BV, MCA Holland BV, Palace Music Holland BV, Radio Music Nederland BV, A Schroeder-Music (Holland) Basart BV group, Sikorski Basart, Sparta Holland BV

Int'l firms represented: Aberbach Bourne, Burlington Carlin, Hill & Range Dick James Edward B Marks, Robbins, Shelby Singleton, Tree, Warner Bros

Intersong Muziekuitgeverij BV, see Artemis

Jolio Music, see April

Kassner Music BV, see Bospel

Kayak Songs, see Anagon

Keytone Music, see April

Peter King Music, see PRP

Kirshner Benelux, see Benelux

Klavarskno Benedenrijweg 355, Slikkerveer Tel (01804) 1-23-39 Pres C Pot Gen Mgr C Kooyman

Int'l rep.: UK (Klavarskno Institute)

Kluger Holland, Meander 967, Amstelveen Tel (020) 45-88-87, 41-19-78 Telex 41155 Gen Mgr Gerda Fel-leman

Int'l firms represented: IMC—World cos Ramco—Bleu Blanc Rouge, Jean Kluger Screen Gems—Kipahulu, Ranbach, Screen Gems (UK USA), Acuff-Rose (USA), Raoul Breton (France), CTI (USA), Heavy (USA), RKM (Belgium), Paul Simon (USA), Sugarmusic (Italy)

Krips Muziek, Thorbeckelaan 71, The Hague Tel (070) 68-96-55 Pres P H de Slegte

Affiliates: J J Lispet, Musico, XYZ

Int'l firms represented: Apollo (Germany) Holzschuh (Germany), Le Mediator (France), Preissler (Germany), Ragotsky (Germany), Wild (Switzerland)

Ladyvon Music, De Wittenkade 11B, Amsterdam 1014 Tel (020) 18-71-38

Affiliate: Weekend Music Int'l

Leeds Muziek Holland BV, see Intersong-Basart

Lexicon, see Continental Sound

W F Lichtenaer, Kruisplein 44, Rotterdam Tel (010) 11-82-53

J J Lispet, see Krips

Lim Eds, see Mill

Lotus Publ ns, see April

Lunar Music, see Veronica

M A M Music Publ g BV, see Intersong-Basart

M C A Holland BV, see Intersong-Basart

M C R Publ g, Tulpenkade 1, Haarlem Chief Exec F D S Sinnighe Damste, Gen Mgr Peter Schoonhoven

Affiliated firm: Anagon Music Publ rs BV

Int'l firm represented: Art (UK)

Int'l rep.: Switzerland (Intermusic)

Malando (Ed), see April

Marbella (Ed), see Arabella

Martha Music, see April

Charles Martin Music, A J Ernststr 9, Amsterdam-Btv 1011 Tel (020) 42-92-88 Cable MARTINMUSIC Dir Sylvain J de Haas, Gen Mgr Erna de Haas

Master Songs, see Anagon

Mata Hari Music, see Universal Songs

Melodia Muziekuitgaven, Amstel 52 Amsterdam C Tel

International Music-Record-Tape Section

Netherlands

(020) 23-08-00, (02150) 4-B1-04 Pres Cor Smit Jr
Sales Mgr Wim Eweg
Metorion NV see Bospel
Metro Muziek see Benelux Music Inds
Miller Music, Spanjaardslaan 33 Leeuwarden Tel (05100)
2-01-94, 2-45-22 Pres W van Seijen
Affiliated firm: Universal Songs BV
Mill Music/Lirm Eds., De Rijklaan 1 Hilversum Tel
(02150) 4-01-10 Dir Eddy Becker
Molenaar's Muziekcentrale NV, Industrieweg 23 Worm
erveer Tel (075) 28-68-59 Pres Jan Molenaar, Gen
Mgr Bob Molenaar
Int'l firms represented: Sam Fox (USA) Hal Leonard
(USA), Martin (France) Volkwein (USA)
Int'l reps.: Australia (Palings), Denmark (Hansen)
France (Martin), Japan (Academia) Luxembourg (Pierre
Wagner) New Zealand (Colliers) Norway (Tonika) Swe-
den (Sven Larssen), UK (Novello)
Moonbase Music, see West World
Moonshine Music, see Universal Songs
Morgan Music Benelux, see Intermusic
Munich Music BV, see Associated Artists
Musico, see Krips
New Dayglow BV, Alexanderlaan 2, Hilversum Tel (02150)
5-7B-41
Affiliates: Dayglow Harlekijn Music Snamyook Music
Tripper Music
Int'l firms represented: ATV (UK), Barn (UK) Fourth
Floor (USA) GTO (UK) Gambi (USA), Ganga (UK) Is-
land (UK) Jaspersilla (USA), Laurel Canyon (USA) Le-
vine & Brown (USA) Macautay (UK) No Exit (USA)
Prophet (USA), RSO (UK), Resaca (USA), Rocket (UK)
Shelter (USA), Skyhill (USA), State (UK), Stonebridge
(USA)
Int'l rep.: USA (Dayglow) (SEE ADVERTISEMENT)
New Music Holland, see April
OI Music, see Intermusic
P R P Int'l Music Publ g, PO Box 3524 Amsterdam
Affiliates: Big Shot Music, E&E Music IFO Music, Peter
King Music Peter Rensen Music Showunie Music,
West World Music
Palace Music Holland BV, see Intersong-Basart
Panda Prod ns, Laan van Ruyckvoersel 35 Lisse
Parrot Music see Universal Songs
Piq Paq Music, see Power-Music
Planet Music see Veronica
Power-Music, Helftheuvel B5 B7, den Bosch Tel (073) 14-
58 01, 13-B3 52 Gen Mgr Mike Vincent
Affiliate: Piq Paq Music
R & R Music see Intermusic
Radio Music Nederland BV, see Intersong Basart
Red Carnation Music, see Veronica
Peter Rensen Music, see PRP Int'l Music
Ring Eds (CV), Orchideestr 19a Hilversum Tel (02150) 4-
3B 41 Editorial Admin r Nettie Kolb, Gen Mgr Theo
de Vos
Schantz Music BV see Anagon
A Schroeder Music (Holland) Basart BV, see Intersong-Ba-
sart
Showunie Music, see PRP Int'l Music
Sikorski Basart, see Intersong-Basart
Snamyook Music see New Dayglow
Solo Music, Stationsstr B7, Deurne NB Tel (04930) 25-43
Dir & Gen Mgr Wim Berkens
Sparta Holland BV, see Intersong-Basart
S Spiro, Kerkstr 19, s-Hertogenbosch
Sunshower Music, see Anagon
Tee Set Music, see Veronica
Television & Film Music Holland see Associated Artists
Tempo (Eds.), see Benelux Music Inds
Tierolf Muziekcentrale, Markt 90-92, Roosendaal Tel
(01650) 4-12-55 Pres A W H Vergouwen Gen
Mgr A Hector
Affiliates: Benelux Music Dreissen-Basart NV
Int'l firms represented: Andel (Belgium) Georg Bauer
(Germany), Champel (France) Musica (Belgium), Ru-
banik (USA), Emil Ruh (Switzerland), Rundel (Germany)
Int'l reps.: Belgium (Gaspary), France (Champel), Norway
(Tonika), Sweden (Tonika in Norway) Switzerland (Emil
Ruh), USA (Elkan)
Timeless Music BV, Hertsilaan 22, Heemstede
Gerard Tournier BV (Ed.) see Bospel
Trident BV, Orange Nassaulaan 25, Amsterdam Tel (020)
79-70-47 79-63-4B Cable UNISONG Mng Dir &
Gen Mgr Wim Landman
Affiliate: Universal Songs
Int'l firms represented: Big 3 (USA) B Feldman (UK)
Metromedia (USA) Music of the Times (USA) New York
Times (USA), Robbins (UK) Valando (USA)

Tripper Music, see New Dayglow
Twinkle Stars, PO Box 341 Schaloenstr 36 Sittard Tel
(04490) B3-23 Mgr Rudolph de Nijs
Int'l firms represented: BFC (Germany) Interbeat
(Italy) Mersey (Germany)
Unisong Prod ns see Universal Songs
United Artists Music Nederland BV, see Veronica
Universal Songs BV (BUMA), Orange Nassaulaan 25 Amster-
dam 9 Tel (020) 79-70-47 79-63-4B Cable UNI-
SONG Mng Dir Wim Landman, Prof Mgr Bram Kei-
zer
Home office: Belgium
Affiliates: Akela Music, Belwin-Mills Holland BV Mata
Hari Music Miller Music, Moonshine Music Parrot Mus-
ic Trident BV Unisong Prod ns
Int'l firms represented: Big Secret (UK) Big 3 (USA)
British Lion (UK) Chinnich/RAK (UK) Deep Purple
(UK), Dunbar (USA), Francis-Day (France) Francis Day
& Hunter (UK) GH (UK), Heathside (UK) Lady Jane
(USA), Mervyn (UK), Ivan Moguli (USA) Morning (Can-
ada) Nimbus 9 (Canada), Northern Songs (UK) Purple
(UK), RAK (UK) RCA (worldwide) Robbins (UK) Ron-
dor (UK, USA) Sunbury (UK, USA) Tembu (UK)
Woodwater (Jamaica), Lawrence Wright (UK) (SEE AD-
VERTISEMENT)
V I P Recs BV PO Box 64 55 Spaarne Haarlem Tel (023)
32-00-55
Van Dam Music Co Gen Vetterstr 66 Amsterdam Tel
(020) 22-75-1B Owner Albert Van Dam
Van Leest (Muziekhandel) BV, Tramstr 21 bis Eindhoven
Tel (040) 2-34-41
Van Rossum Utrecht, see Herman Zengerink
Van Teeseling Muziekuitgeverij, Bredestr 13B, Nijmegen
Tel (080) 77-04-50
Veronica Music Eds BV PO Box 300 Oude Engweg 24
Hilversum Tel (035) 1-46-48 Telex 4349B Mng
Dir Charles Ritton
Affiliates: Abri Music, Beechnut Music, Binah Music
Blueball Music Boy Scout Music Lunar Music, Red Car-
nation Music Witch Music
Administered firms: Blue City Music Planet Music Tee
Set Music United Artists Music Nederland BV
Int'l firms represented: Antisa (USA), Black Sheep
(UK), CAM USA (USA), Mautoglade (UK), Ricordi
(Italy) Sonet (Sweden), Venice (USA)
Virgo Music, see Associated Artists
Washington Music see Benelux Music Inds
Weekend Music Int l see Ladyon
West World Music, PO Box 633 Amsterdam Gen Mgr Pe-
ter Rensen
Affiliated firm: PRP Int'l Music Publ g
Affiliate: Moonbase Music
Witch Music, see Veronica
X Y Z, see Krips
Xmusic, see April
Herman Zengerink (Muziekuitgeverij) Anna Vondelstr 11
Amsterdam 1013 Tel (020) 12-73-8B
Affiliates: Annie Bank Van Rossum Utrecht
Int'l firms represented: Carrara (Italy) Edelweiss (Bel-
gium), Paulus (Switzerland)

Stichting Contactorgaan Electronische Muziek (Contact
Centre Foundation for Electronic Music) PO Box 30
Bilthoven 5 Tel (0103130) 78-70-33
Stichting Nationale Platenbon (NBGD) Distributor of Record-
Gift System PO Box 5259 Roelof Hartplein 23
Amsterdam Tel (020) 79-15-11 79-04-42
Stichting Nederlandse Muziekbelangen (Netherlands
Musical Interest Foundation) Marius Bauerstr 30
1017 Amsterdam-W Tel (020) 15-6B-22
Trade Union of Composers & Lyricwriters Jacob Obrechtstr
51 Amsterdam Tel (020) 79-21-52
Vereniging van Muziekinstrumenthandelaars (Retailers of
Musical Instruments Org) Nieuwe Binnenweg 132
Rotterdam Tel (010) 36 17-29 36 19-29
Vereniging voor Nederlandse Muziekgeschiedenis (Society
for Dutch Musical History), Steenvoerdelaan 94,
Rijswijk ZH Tel (070) 94 34-43

DESIGN & ARTWORK
Basis Reclame BV, Aris van Broekweg 10 Zaandam Tel
(075) 16-79-95 Telex 16604 Mng Dir Harry van
den Berg
Benelux Music Inds PO Box 70 Uilenweg 3B Weert Tel
(4950) 3-56-40 Telex 512B5 Pres Johnny Hoes
Gen Mgr Hans Timman
C B S Grammofoonplaten BV Dept of Mfg Opns
Nijverheidsweg 30-36 Haarlem Tel (023) 31-92 50
Cable COLRECORD Telex 4153B Gen Mgr Peter P
Bouwens
Continental Sound PO Box B1065 Rotterdam Tel (010)
21-10-9B 21 4B-2B Dir Leen La Riviere Gen Mgr
Mr Zwart, Sales Mgr Arie Kalisvaart
Evan Durlacher Audio-Visual Prod ns Nagtglaslaan 1B
Naarden Tel (02159) 4 27 60
E & E Prod ns PO Box 1525 Amsterdam Tel (020) 99-77
69 Gen Mgr Peter Rensen Sales Mgr E Damsteeg
E M I-Bovena BV, Tulpenkade 1 Haarlem Tel (023) 31-93
BD Mng Dir Roel R Kruze
Nederlandse Norma Drukkerij BV Nijverheidsweg Noord
126 12B Amersfoort Tel (033) 3-16-64 Telex
47950
Ring Workshop BV Orchideestr 19a Hilversum Tel
(02150) 4-38 41 Mng Dir Niek Lucas, Gen Mgr
Theo de Vos, Sales Mgr George Nissen D&A Dept
Head Letty Annokkee
Universe Prod ns Spanjaardslaan 33 Leeuwarden Tel
(05100) 2-01-94 Pres W van Seijen


LICENSING ORGANIZATIONS, MUSIC
B U M A, Marius Bauerstr 30, Amsterdam 1017 Tel (020)
15-6B-22 (Performing rights only)
S T E M R A, Marius Bauerstr 30 Amsterdam 1017 Tel
(020) 15-6B-22 (Mechanical rights only)
Vereniging Het Bureau voor Muziek-Auteursrecht
(Composers Rights Society) Marius Bauerstr 30,
Amsterdam 1017 Tel (020) 15 6B 22 Dir J H
Verhagen (Performing rights only)

**PLATING, PROCESSING & PRESSING
PLANTS**
Algrammo Postbus 7 Pettemerstr 9 Alkmaar Tel (072) 2-
23-33 (Pressing only)
Benelux Music Inds PO Box 70 Uilenweg 3B Weert Tel
(4950) 3-56-40 Telex 512B5 Pres Johnny Hoes,
Gen Mgr Hans Timman
Bruin BV, Aris van Broekweg 10 Zaandam Tel (075) 16-
06-57 Telex 16604 Mng Dirs Jaap Super, Harry
van den Berg Export Mgr Nic Niese (Plating &
processing only)
C B S Grammofoonplaten BV Dept of Mfg Opns,
Nijverheidsweg 30-36, Haarlem Tel (023) 31-92-50
Cable COLRECORD Telex 4153B Gen Mgr Peter P
Bouwens
Cruquus BV Bliersvaartweg 45 Heemstede Tel (023) 28-
25-12/23-53 Telex 41392 Gen Mgr Rien
Dusterhof
Dureco BV Pampuslaan 45, Weesp Tel (2940) 1 53-21
Cable RECMUS Telex 14409
E M I-Holland Produktie BV Tulpenkade 1 Haarlem Tel
(023) 31-93-80
Sonorifix BV Spaarnwouderstr 72 Haarlem Tel (023) 32-
10-15

PRINTERS & LITHOGRAPHERS
Benelux Music Inds PO Box 70, Uilenweg 3B Weert Tel
(4950) 3-56-40 Telex 512B5 Pres Johnny Hoes
Gen Mgr Hans Timman
Bruin BV, Aris van Broekweg 10 Zaandam Tel (075) 16-
06-57 Telex 16604 Mng Dirs Jaap Super Harry
van den Berg Export Mgr Nic Niese (Rec only)
C B S Grammofoonplaten BV Dept of Mfg Opns
Nijverheidsweg 30-36, Haarlem Tel (023) 31-92-50
Cable COLRECORD Telex 4153B Gen Mgr Peter P
Bouwens
E M I-Holland Produktie BV, Tulpenkade 1 Haarlem Tel
(023) 31-93-80
Normaal Drukkerij BV, Nijverheidsweg Noord 126-12B,
Amersfoort Tel (033) 3-16-64 Telex 47950
Arno van Orsouw Uitgeverij BV Onstenburgervoorstr 71-
73, Amsterdam Tel (020) 22-28-98 Telex 13442

RECORD PROMOTION
A K Prod ns, Grunder 254 Rijnmeerpolder Amsterdam Tel
(020) 99-47 36 9R 38-47
Basis Reclame BV, Aris van Broekweg 10 Zaandam Tel
(075) 16 79 95 Telex 16604 Mng Dir Harry van
den Berg
Black Snake Prod ns, Schaepmanlaan 22 Binneendaal
1542 Tel (023) 37 65 81
Louis Bolsius PO Box 2052 Kaprijnkesteerlaan 339
Tilburg Tel (013) 55 19 08 Gen Mgr Louis Bolsius
Conamus (Foundation) Marius Bauerstr 30 Amsterdam
17 Tel (020) 15 6B 22 Mgr Henr Vilderberg
Ass't Mgr Yvonne Andre
Cosmos Prod ns, PO Box 250 Kerklaan Tel (04445) 37
59

for the Benelux:



UNIVERSAL SONGS
25, Orange Nassaulaan
Amsterdam
Phone: 020 797047

Disco-Serv, PO Box 3524, Amsterdam Tel (020) 93-33-97
 E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 99-77-69
 Gen Mgr Peter Rensen, Sales Mgr E Damsteeg
 G T L Prod'ns, Neptunusstr 29 IJmuiden Tel (02550) 1-18-14
 Holland Produktie, PO Box 146, Oudenoord 101 bis/a Utrecht Tel (030) 31-36-76
 Intermusic BV, Frederik van Eedenlaan 24, Hilversum Tel (02150) 4-41-40 Telex 43897 Mng Dir Cees van Zijtveld
 Joop Koekkoek, Provincialeweg 47, Krommenie Tel (075) 21-50-21
 Han Kuiper Ent's, De Boelelaan 435, Amsterdam Tel (020) 42-93-96 Gen. Mgr Wim Johan Kuiper
 Lion Artists Mgmt BV, Kerstant v/d Bergelaan 38a, Rotterdam-Hillegersberg Tel (010) 22-52-22
 M C R Prod'ns BV, PO Box 438, Hooglandsweg 62, Amersfoort Tel (033) 2-34-01 Telex 14065 Chief Exec F D S Sinnighe Damste
 Mazel Poppres Agency, Wassenaarseweg 89, The Hague Tel (070) 24-87-30
 Misset-Amersfoort NV, PO Box 26, Koningin Wilhelminalaan 12, Amersfoort Tel (033) 3-45-14 Telex 40762 Pres P M Fock, Editorial Mgr Frits Versteeg, Sales Mgr Ben Vos
 National Promoting System, PO Box 1035, Veehuus 156, 2400 Leiden Tel (071) 2-61-75 Gen Mgr Fred van Duuren, Sales Mgr Bob Tasseron
 Piq Paq Music Promo Int'l Helttheuvel 85-87 den Bosch Tel (073) 14-58-01 Telex 50093 Gen Mgr Mike Vincent
 Repam, PO Box 27, Coevorden Tel (05240) 37-79
 Ring Workshop BV, Orchideestr 19a, Hilversum Tel (02150) 4-38-41 Mng Dir Niek Lucas Gen Mgr Theo de Vos, Sales Mgr George Nissen
 Sylvain s Show Prod'ns, A J Ernststr 9, Amersfoort-Biv 1011 Tel (020) 42-92-88 Dir Sylvain J de Haas Gen Mgr Erna de Haas
 Topdog, Nieuwe Gracht, 49-51 Haarlem Tel (023) 32-26-70
 Twinkle Stars Prod'ns BV, PO Box 341, Schaloenstr, Sittard Tel (04490) 83-23 Cable MAASTRICHT Gen Mgr Rudolph de Nijss Sales Mgr Roy Sinclair
 Aad van Holstein, PO Box 1198 The Hague, Handellaan 176, Naaldwijk Tel (01740) 2-57-61
 Ben Vreeburg, Kometenlaan 12 De Bit Tel (030) 76-27-55
 Wim Wigt Prod'ns, PO Box 201, Pomona 512 Wageningen Tel (8370) 13440

TAPE CUSTOM DUPLICATORS

Benelux Music Inds, PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoegs, Gen Mgr Hans Timman
Audio: 8-tr & cassette
 C B S Grammofoonplaten BV, Mfg Opns Dept, 30-36 Nijverheidsweg, Haarlem Tel (023) 31-92-50 Cable COLRECORD Telex 41538 Dir Peter P Bouwens
Audio: Cassette
 E M I-Holland Produktie BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80
 Magnetronics BV, De Wetstraat 12, Arnhem Tel (085) 22-91-23 Dir Alfred van der Garde
Audio: Cassette (SEE ADVERTISEMENT)
 Sonortape BV, PO Box 183, Zwanenburg Tel (02907) 25-53 Telex 14065 Chief Exec M C Groeneveld
Audio: 8-tr 8-tr quadrasonic, cassette, open reel

TAPE DUPLICATOR / MARKETERS

Benelux Music Inds, PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoegs, Gen Mgr Hans Timman
 Charros BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harrems, Gen Mgr Mrs B Harrems
Audio: 8-tr & cassette
 E M I-Holland Produktie BV, Tulpenkade 1 Haarlem Tel (023) 31-93-80
 Eriksound (Nederland) BV, Singel 104, Amsterdam Tel (020) 23-43-61

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS ENVELOPES & MAILERS

Bruin BV, Aris van Broekweg 10, Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs Jaap Super Harry van den Berg, Export Mgr Nic Niese
 E & E Prod'ns, PO Box 1525, Amsterdam Tel (020) 99-77-69 Gen Mgr Peter Rensen, Sales Mgr E Damsteeg

JACKETS & SLEEVES LABELS

Benelux Music Inds, PO Box 70, Uilenweg 38, Weert Tel (4950) 3-56-40 Telex 51285 Pres Johnny Hoegs, Gen Mgr Hans Timman (Jackets & sleeves only)
 Bruin BV, Aris van Broekweg 10, Zaandam Tel (075) 16-06-57 Telex 16604 Mng Dirs Jaap Super Harry van den Berg, Export Mgr Nic Niese (Sleeves & labels only)
 E M I-Holland Produktie BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80
 Magnetronics BV, De Wetstraat 12, Arnhem Tel (085) 22-91-23 Dir Alfred van der Garde (Labels only) (SEE ADVERTISEMENT)
 Nederlandse Normaal Drukkerij BV, Nijverheidsweg Noord 126-128, Amersfoort Tel (033) 3-16-64 Telex 47950 (Jackets & sleeves only)
 Arno van Orsouw Uitgeverij BV, Oostenburgvoorst 71-73, Amsterdam Tel (020) 22-28-98 Telex 13442 Mng Dir Arno van Orsouw

TAPE DUPLICATING & PROCESSING EQUIPMENT

Unaword Corp., PO Box 6730, De Perponcherstr 14, The Hague

Billboard 1976-1977 International Music-Record Directory

Home office: USA
Audio: Duplicating heads

TAPE, BLANK LOADED

Charros BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harrems, Gen Mgr Mrs B Harrems
Audio: 8-tr & cassette
 E M I-Holland Produktie BV, Tulpenkade 1, Haarlem Tel (023) 31-93-80
 Magnetronics BV, De Wetstraat 12, Arnhem Tel (085) 22-91-23 Dir Alfred van der Garde (SEE ADVERTISEMENT)

● accessories manufacturers

Charros BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harrems, Gen Mgr Mrs B Harrems
Product: Tape carrying & storage cases, head cleaners & demagnetizers
 Misset-Amersfoort NV, PO Box 26, Koningin Wilhelminalaan 12, Amersfoort Tel (033) 3-45-14 Telex 40762 Pres P M Fock, Editorial Mgr Frits Versteeg, Sales Mgr Ben Vos
Product: Catalog servs
 Munich Recs BV (VHB Munnikendam s Groothandel NV), Achter St Pieter 4, Utrecht Tel (030) 31-81-36
Product: Needles
 Pico Recs, Ganzenhoef 28, Amsterdam Tel (020) 99-47-36 Dir Hans Down Gen Mgr Kees Kuiper Sales Mgr Alma Ramchalaan
Product: Record carrying & storage cases catalog servs, cleaners, cloths & brushes 45 rpm adaptors, needles
 Polydor BV, Verryn Stuaanlaan 36, Ryswyk Tel (070) 90-76-00 Gen Mgr Evert Garretsen, Prod Mgr Nico van Biemen Mktg Mgr Bob Spits Sales Mgr Jan Zandhuis
Product: Carrying & storage cases cleaners, cloths, brushes, 45 rpm adaptors
 Twinkle Stars Prod'ns BV, PO Box 341, Schaloenstr 36 Sittard Tel (04490) 83-23 Cable MAASTRICHT Gen Mgr Rudolph de Nijss, Sales Mgr Roy Sinclair
Product: Record carrying & storage cases, leader tape

● store fixtures & merchandising aid manufacturers

Charros BV, Mensinge 51, Amsterdam Tel (020) 44-13-77 Pres W F Harrems, Gen Mgr Mrs B Harrems
Product: Tape display racks
 Polydor BV, Verryn Stuaanlaan 36, Ryswyk Tel (070) 90-76-00 Gen Mgr Evert Garretsen Prod Mgr Nico van Biemen, Mktg Mgr Bob Spits Sales Mgr Jan Zandhuis
Product: Display racks

NEW ZEALAND

Population: 3,106,000
Rate of exchange: \$1 (US) = 1.005 NZ dollar
Per capita income: \$2,590
Holidays: January 1, April 25 (Anzac Day) Good Friday Easter Monday June 5 (Queen's Birthday) October 25 December 25, 26

RECORDS:

Records, record blanks & pre-recorded media imported from USA: 1975—\$173,428, 1974—\$250,763
Records exported to USA: 1975—1,833 units \$6,462, 1974—2,010 units, \$4,504
Type of promotion: Hot Licks, a monthly magazine, is New Zealand's only music periodical. It is distributed nationally and supported with advertising from all New Zealand record companies
Average retail price per record: LP s—(US) \$9.90 singles (US) \$1.90

TAPE:

Average retail price per tape: Cassette—(US) \$10.90

● record & tape manufacturers / distributors / importers

Allied Int'l Recs Ltd (IFPI), 110 Mount Eden Rd, Auckland 1 Tel 689-979 Cable GROOVE Telex 2395 Mgr A J Vile
Labels: (Owned) Family, Pye, (licensed) Alaska (UK) Aishire (USA) Dart (UK) ECM (Germany), Everest (USA) Gull (UK), Janus (USA), MCA (USA) Playboy (USA) Redifusion (UK), Springboard (USA) Transatlantic (UK) Vanguard (USA), (distributed—not licensed) Impact, Revolution, White Cloud
 Angel, see EMI
 Asylum, see WEA
 Atco, see WEA
 Atlantic, see WEA
 Capitol, see EMI
 Columbia, see EMI
 Concorde Prod'ns, c/o Henry B Norcross Ltd, PO Box 21-101, Henderson, Auckland (Distributor)
 Delta Trading Co Ltd (in association with New Zealand Rec Prod'ns Ltd), PO Box 6022 Wellington Tel 554-717 Cable PICKUP

Labels: (Owned) Salem, (represented) Archiv (Germany), Argo (UK), Candide (USA), DG (Germany), Heliodor (Germany), Polyphong (Germany), Supraphon (Czechoslovakia), Turnabout (USA), Vox (USA)
 Destiny, see Sacred
 Direction Disks Ltd (IFPI) 112 Albert St, Auckland Tel 362-295 Cable DIRECORD Mng Dir Kerry F Thomas, Gen Mgr Guy D Morris, Sales Mgr Chris Spencer-Inight, Dist'n Mgr Laurie J Bell
Labels: (Owned) Direction, (licensed) Bellaphon (Germany), CTI (USA), Capricorn (USA), Casablanca (USA) ESP (USA), Kudu (USA), Sonet (Sweden, UK)
 E M I (New Zealand) Ltd (IFPI), PO Box 30476 408 Hutt Rd, Lower Hutt Tel 666-979 Cable EMIZED Telex 3413 Mng Dir Michael Wells, Comm I Dir Barry Peace A&R Mgr Peter H Buckleigh, Sales Mgr R Walker, Technical Dir D Snell
Branches: Auckland, PO Box 1931, 52 High St Tel 75-385 Telex 2421 Mgr Brian Smith—**Christchurch,** PO Box 10112, Phillipstown Tel 62-735 Telex 4459 Mgr Kit Kingston
Labels: (Owned) Angel, Capitol, Columbia, EMI, HMV, Harvest, Odeon, Pathe Marconi, Regal, Regal Zonophone Starline, Stateside, (licensed) Ace of Clubs, Ace of Diamonds, Amadeo, Amos, Apple, Arista, Band, Beacon, Bell, Beltona, Blue Thumb, Boat, Bovema, Buena Vista, Bus Stop, Caroline, Chapter One, Checker, Command, Cotillion, Decca (UK), Deram, Disneyland, Eclipse, Electrola, Ember, Emerald, Encore, Euphoria, GSF, Gordy, Greene Bottle, Greenwich Gramophone Co, Hi, Imperial (Netherlands), Josie, Joys, Laurie, Loma, London, MAM, Mainstream, Major Minor, Melodiya Motown Music Box, Nashville, Our, Pacemaker, Parrot, Pompei, President, Private Stock, Purple, RAK, Rex, San Francisco, Sansu, Signpost, Sire Soul, Sovereign, Starday, T Rex, Talsiman, Tangerine Threshold, Toshiba, Tower, Tumbleweed, Vault, Virgin, Vocalion Waverley
 Elektra, see WEA
 Family, see Allied Int'l
 Festival Recs (NZ) Ltd (IFPI) 69 Carlton Gore Rd., Newmarket, Auckland 2 Tel 33-885 Gen Mgr Ray Porter, Sales Mgr Kevin Williams
Branches: Christchurch, PO Box 2736, 573 Colombo St Tel 65-410 Mgr Kevin O Connor—**Wellington,** 6 Roxburgh St Tel 858-340
Labels: (Owned) Festival, (licensed) ABC (USA), ABC-Dot, ABC-Paramount, A&M (USA), A&R (USA), ATA (Australia), Abnax (USA), Ad-Rhythm (UK), Ariola-Eurodisc (Germany) Avalanche (USA), Barclay (France) Blue Note (USA), Chrysalis (UK), Clarion (Australia) DJM (UK), Daffodil (Canada), Dark Horse (USA), Double Shot (USA), Eurovox (Belgium), Fantasy (USA), Festival (worldwide), GNP Crescendo/Accent (USA), GRT (Canada) Good Ear (UK) H&L (USA), Hispavox (Spain), Hot Wax (USA), Interfusion (Australia), International Artists (UK), Invictus (USA), Island (UK), JMI (USA) King (Japan), Lantern (USA), Mainstream (USA), Milestone (USA), Monument (USA), Mushroom (Australia), Musicor (USA), Pinnacle (UK), Prestige (USA), Project 3 (USA), Ranwood (USA) Rocket (UK) Royal American (USA), Shelby Singleton group (USA), Shelter (USA), Spark (UK), Stanyan (USA), Steady (USA), Stereo Dimension group (USA), Sun (USA), Sydney Thompson (UK) 20th Century (USA), United Artists (France, Germany, UK, USA), Viva (USA), Vogue (France), Wallis Original (USA)

Five Star, see Ode
 Fontana, see Phonogram & Music for Leisure
 H M V, see EMI
 Hallmark, see Music World
 Harvest, see EMI
 Hibiscus, see Reed Pacific
 Houghton Hughes Ltd, see Music World
 Impact, see Allied Int'l
 Innovation Ent's Ltd., PO Box 21042, Henderson, Auckland 8 Tel 38-813
Labels: (Owned) Innovation, (licensed) Canary, E-Volve, Raven (all USA)
 K-tel Int'l (New Zealand) Ltd., PO Box 2191, 246 Queen St., Auckland 1 Tel 371-166 Gen Mgr Diana Creighton
Home office: USA
 Key, see Zodiac
 Kiddidisc, see Music World
 Kiwi, see Reed Pacific
 Levin Rec g Studios, 209A Oxford St., Levin Tel 5-879 (Distributor as Record Dist g Co of New Zealand)
Labels: (Owned) Mark, Minex, Tala
 M G M, see Phonogram & Music for Leisure
 Mark, see Levin
 Mercury, see Phonogram & Music for Leisure
 Minex, see Levin
 G W Moore Ltd., PO Box 29012 Greenwoods Corner, Auckland
Label: (Licensed) Singcord (USA)
 Music for Leisure Ltd (IFPI), Wexford Rd Miramar, Wellington Tel 888-080 Cable ARGENTA Telex 3798 Mng Dir J Graham Broughton, Pop Repertoire Mgr Gerry A Beyering, Mktg Mgr Brian A Pitts, Sales Mgr Stuart Rubin (Also see Phonogram)
Labels: (Owned) Fontana, MGM Mercury, Philips, Polydor, (licensed) BBC (UK), Ember (UK), Golden Hour (UK), Harmony (USA), Marble Arch (UK), Pickwick (USA), Saga (UK)
 Music World Ltd (Houghton Hughes Ltd) (IFPI), PO Box 7134 Christchurch Tel 30-187 Cable MASTERDISC Mng Dir Houghton Hughes, Sales Mgr Ms M Lindsay, Promo Mgr Ms R Lindsay
Labels: (Owned) Hallmark, Kiddidisc, Music World, (licensed) Arrowtubs (UK) Avenue of America (Canada), Beatt (UK) Crest (Australia), Damont (UK), Ember (UK), EMS (Australia) Emerald (UK) Enterprise (UK), Fable (Australia), Hawk (Ireland), Image (Australia), Jupiter (Germany), Line (UK), Magnetic Video Corp (USA), Metronome (Germany), Multiple Sound (UK), Paradiso (USA) Pickwick Int'l (UK), Picture (Australia), Rada (Canada), Redifusion (UK), Release (Ireland), Scepter (USA), Sonet (Sweden), Spotsdisc (UK), Sutton-Miller (USA) W&G (Australia), Wand (USA)

International Music-Record-Tape Section

International Music-Record-Tape Section

Studio Two, see EMI
 T K K, see Olaf T Ranum
 Talent, see Disco & Euronett
 Talisman, see EMI
 Tambourine, see Arne Bendiksen & Euronett
 Toba Import Postboks 252 N-5401 Stord Tel 1 48-41
 Mgr Jon Endal (Importer Exporter)
 Tower, see EMI
 Troll, see Jorg-Fr Ellertsen & Disco
 Vertigo, see Phonogram
 Verve, see Polydor
 Volksplatte, see EMI
 Volt, see Eurotron
 Waverley, see EMI

● music publishers

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel (02) 67-67-90 Cable BENDIKMUSIC Dir Arne Bendiksen Gen Mgr Philip A Kruse
Affiliates: Euronett Publ'g Frost Harmoni House Manu Skandia Musikkproduksjon Tambourine
Int'l firms represented: Black Sheep (UK), Bron (UK), Cherry (UK), Noel Gay (UK), Jobete (USA), Zack Lawrence (UK), Magellan (USA), Moerks (Denmark), Reuter & Reuter (Sweden), Sonet (Sweden), Southern (USA), Yamaha
 Brodr: Hals Forlag see Norsk Musikkforlag
 Butterfly Music A S PO Box 141, N-2501 Tynset Tel 444 601 Gen Mgr Edgar Skjønhal
Affiliate: Norsk Melodiforlag Norway Music
Int'l firms represented: Blue Book (USA), Discoton (Germany), Eurovox (Belgium), Hans Gerig (Germany)
Int'l reps.: Denmark (Multitone, Gustav Winckler), Finland (Coda Fazer), Sweden (Camp)
 Disco A/S, Ulvenveien 79 Oslo 5 Tel (02) 15-27-90 Cable MUSICA Telex 17079 Gen Mgr Odd Ronning-Arnesen
 Jorg-Fr Ellertsen A S Jernbanetorget 4 Oslo 1 Tel (02) 42-58-83 Cable TROLLMUSIC Telex 19781 Pres Jorg-Fr Ellertsen
 Euronett Publ'g, see Arne Bendiksen
 Filadelfiaforlaget A S, Box 6757, St Olavsplass Oslo 1 Tel (02) 11-13-10
 Frost, see Arne Bendiksen
 Harmoni House see Arne Bendiksen
 Imudico see Norsk Imudico
 Manu, see Arne Bendiksen
 Musikk-Huset A S (TONO/NC8) Karl Johansgaten 45 Oslo Tel (02) 33-48-97 Mng Dir Arne Damsgaard
Int'l firms represented: Anderson (Sweden), Carl Gehrman (Sweden), G Henle (Germany), Abr Lundquist (Sweden), Moeck (Germany), Scherzando (Belgium), Sweden Music (Sweden)
Int'l reps.: Germany (Rudolph Erdmann), Sweden (Carl Gehrman)
 Nordic Songs, see Norsk Musikkforlag
 Norsk Imudico A S Postboks 42 Korsvoll Frysjaveien 33 Oslo 8 Tel (02) 23-14-88
Home office: Sweden, Imudico (see for int'l firms represented & int'l reps.)
 Norsk Melodiforlag see Butterfly
 Norsk Musikkforlag A/S Postboks 1499 Vika Karl Johansgaten 39, Oslo 1 Tel (02) 33-28-15/59-95 Mng Dir Fr J Backer-Grundahl Sales Mgr Leif Dramstad, Prof Mgr Gert Opitz
Affiliates: Brodr: Hals Forlag Nordic Songs Norsk Notestikk & Forlag Oluf By s Forlag Scana & Music, Carl Warmuth Forlag
Int'l firms represented: AW8 (USA), Air (Sweden), Belwin-Mills (UK, USA), Barton (UK USA), Boosey & Hawkes (UK), Chappell Nordiska (Sweden), J & W Chester (UK), Cotillion (USA), Essex (Sweden), Far Out (USA), Francis Day & Hunter (Denmark), Hansen (USA), Wilhelm Hansen (Denmark), Intersong-Forlaget (Sweden), Mandina (USA), Muscle Shoals (USA), Music Sales (UK USA), Nordic Songs (Denmark Sweden), Nordiska (Sweden), Rip/Keca (USA), Rocksmith (USA), Hans Sikorski (Germany), Cyril Shane (UK), Sparta-Florida (UK), Staff (USA), Tree (Sweden), Walton (USA), Warner Bros (UK, USA)
Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelmana), Sweden (Nordiska), UK (J & W Chester), USA (Walton—Choral)
 Norsk Notestikk & Forlag, see Norsk Musikkforlag
 Norway Music see Butterfly
 Oluf By s Forlag, see Norsk Musikkforlag
 Scanax Music, see Norsk Musikkforlag
 Skandia Musikkproduksjon, see Arne Bendiksen
 Tambourine, see Arne Bendiksen
 Carl Warmuth Forlag, see Norsk Musikkforlag

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
 Grammofoonplategrossistenes Forening (Record Wholesalers Ass'n), Postboks 42 Korsvoll, Frysjaveien 33 Oslo 8 Tel (02) 23-14-88
 National Committee of the International Music Council Rektorthaugen 5 Oslo 8
 Norges Musikkhandlerforbund (Record Dealers Org.) Meltzergate 4 Oslo Tel (02) 56-22-95
 Norsk Musikerforbund (Norwegian Musicians Union) Stortingsgaten 28, Oslo 1 Tel (02) 42-55-21 Pres Sigurd Lonseth
 Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Maridalsveien 3 Oslo 1 Tel (02) 11-24-55

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofoonplategrossistenes Forening (Record Wholesalers Ass'n), Postboks 42 Korsvoll, Frysjaveien 33 Oslo 8 Tel (02) 23-14-88
 National Committee of the International Music Council Rektorthaugen 5 Oslo 8
 Norges Musikkhandlerforbund (Record Dealers Org.) Meltzergate 4 Oslo Tel (02) 56-22-95
 Norsk Musikerforbund (Norwegian Musicians Union) Stortingsgaten 28, Oslo 1 Tel (02) 42-55-21 Pres Sigurd Lonseth
 Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Maridalsveien 3 Oslo 1 Tel (02) 11-24-55

DESIGN & ARTWORK

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel (02) 67-67-90 Cable BENDIKMUSIC Dir Arne Bendiksen Gen Mgr Pal Skar
 Cantor Corp A/S Postboks 16 N-1315 Nesoya Pres Per C Dahlstrom, Gen Mgr Finn Stokkland
Home office: USA

LICENSING ORGANIZATIONS, MUSIC

Norwegian Composers Society Klingenbergsgaten 5 Oslo 1 Tel (010472) 42-56-78
 T O N O (Norsk Komponistforenings Internasjonale Musikkbyrå) Klingenbergsgaten 5 Oslo 1 Tel (02) 42-18-08

PLATING, PROCESSING & PRESSING PLANTS

Ulf Cornelussen 3464 Steinsfjeringen Honefoss Tel (067) 39-208 (Pressing only)
 Euronett Norsk A S Ensjoveien 5, Oslo 6 Tel (02) 67-75-80 Telex 19010 Gen Mgr O R Erna
 Heger Plastics A/S Kjelsaasveien 141/143, Oslo 4 Tel (02) 21-72-17 Cable HEPLAST Telex 11764 Mng Dir Ragnar Heger, Sales Mgr Henrik Krokene
Int'l branch: Sweden
 Musikkindustri A/S Sagveien 11 Oslo 4 Tel (02) 37-99-44 Gen Mgr Peter Kaatee
 Norsk Grammofoonkompani A/S Wergelandsveien 1 Oslo 1 Tel (02) 20-86-53/87-53 Gen Mgr O Knudsen (Pressing only)
 Phonogram A S, Rosenborggaten 19 Oslo 3 Tel (02) 69-59-02 Gen Mgr Michael Aas, Sales Mgr Lars Lysell

PRINTERS & LITHOGRAPHERS

Arne Bendiksen A/S Osterdalsgaten 1 Oslo 6 Tel (02) 67-67-90 Cable BENDIKMUSIC Dir Arne Bendiksen Gen Mgr Pal Skar
 Musikkindustri A S Sagveien 11 Oslo 4 Tel (02) 37-99-44 Gen Mgr Peter Kaatee

TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St Olavsgaten 26, Oslo 1 Tel (02) 11-06-35 Telex 16686 Mng Dir Roger Arnhoff, Gen Mgr S Strandly, Sales Mgr Lars Boerke, Technical Mgr K Carlsen
Audio: 8-tr, 8-tr quadrasonic cassette open reel
Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" cassette
 Cantor Corp A/S, Postboks 16 N-1315 Nesoya Pres Per C Dahlstrom, Gen Mgr Finn Stokkland
Home office: USA
Audio: Cassette
 Eurotron A/S, Manglerud Gard, Oslo 6 Tel (02) 26 78-46 / 99-97
 Musikkindustri A S Sagveien 11 Oslo 4 Tel (02) 37-99-44 Gen Mgr Peter Kaatee
 Norsk Grammofoonkompani A/S Wergelandsveien 1 Oslo 1 Tel (02) 20-86-53/87-53 Gen Mgr O Knudsen

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Cantor Corp A/S Postboks 16 N-1315 Nesoya Pres Per C Dahlstrom, Gen Mgr Finn Stokkland
Home office: USA
Audio: Cassette
Brand name: Cantortape
 Heger Plastics A/S Kjelsaasveien 141/143, Oslo 4 Tel (02) 21-72-17 Cable HEPLAST Telex 11764 Mng Dir Ragnar Heger, Sales Mgr Henrik Krokene
Int'l branch: Sweden

JACKETS & SLEEVES

Euronett Norsk A/S Ensjoveien 5, Oslo 6 Tel (02) 67-75-80 Telex 19010 Gen Mgr O R Erna
 Musikkindustri A S, Sagveien 11, Oslo 4 Tel (02) 37-99-44 Gen Mgr Peter Kaatee

LABELS POLYETHYLENE BAGS

Musikkindustri A/S Sagveien 11, Oslo 4 Tel (02) 37-99-44 Gen Mgr Peter Kaatee

TAPE, RAW & BLANK LOADED

Cantor Corp A S, Postboks 16 N-1315 Nesoya Pres Per C Dahlstrom, Gen Mgr Finn Stokkland
Home office: USA
Audio: Cassette open reel
Brand name: Cantortape

● accessories manufacturer

Euronett Norsk A/S Ensjoveien 5, Oslo 6 Tel (02) 67-75-80 Telex 19010 Gen Mgr O R Erna Sales Mgr H P Gjersee
Product: Carrying & storage cases cleaners cloths brushes, 45 rpm adaptors

● store fixtures & merchandising aids manufacturer

Euronett Norsk A/S Ensjoveien 5, Oslo 6 Tel (02) 67-75-80 Telex 19010 Gen Mgr O R Erna Sales Mgr H P Gjersee
Product: Display racks

PAKISTAN

Population: 68,210,000
 Rate of exchange: \$1 (US) = 97 rupees
 Per capita income: \$110

Holidays: January 1 March 23 (Pakistan Day), August 14 (Independence Day), September 6 (Defense of Pakistan Day), September 11 October 27 (Revolution Day), December 25 December 31 (Bank Holiday)
Record, record blanks & pre-recorded media imported from USA: 1974—\$14,543
Records exported to USA: 1975—26,473 units, \$39,119, 1974—13,280 units \$21,605

● record & tape manufacturers / distributors / importers

EMI (Pakistan) Ltd, C/28 Estate Ave, SITE, Karachi Tel 29-01-21 Cable EMITRON Mng Dir S Mansoor Bokhari Sales Mgr Ahmedullah Siddiqi, Finance Mgr & Sec'y Sabir Ahmed Khan
Home office: England
Labels: (Owned) Capitol, Columbia, HMV Parlophone, Stateside, (Licensed) Apple, Decca, Liberty, London, RCA (all UK)

PANAMA

Population: 1,630,000
 Rate of exchange: \$1 (US) = 1 balboa
 Per capita income: \$867

Holidays: January 1 January 9 (Day of Mourning) March 1 (Constitution Day), Good Friday, May 1 (Labor Day), October 11 (Anniversary of the 1968 Revolution), November 3 (Founding of the Republic) November 4 (Day of the National Flag), November 28 (Independence from Spain) December 8 (Mother's Day) December 25, various Christian holidays
Records, record blanks & pre-recorded media imported from USA: 1975—\$322,573 1974—\$412,719

● record & tape manufacturers / distributors / importers

Discos de Panama SA, Centro Ind I Orillac, Calle 1a, Panama 9A Tel 61-0201 0000
Labels: (Owned) Padisco, (represented) Ariola (Spain), Atlantic (USA), Dicesa (El Salvador), Gas (Mexico), Musart (Mexico), Paramount (USA), RCA (USA) United Artists (USA), Warner Bros (USA), Zafiro (Spain)
 Distribuidora Panamena de Discos SA, Apdo 9614, Panama 4
Home office: Costa Rica Indica
Labels: (Owned) Indica Lea, (licensed) Art (USA), Audio Fidelity (USA), 8110 (Venezuela), CBS (worldwide), Fonograma (Venezuela) London (UK), Montilla (Spain) Monument (USA) Music Hall (Argentina) Onix (Ecuador), Palacio (Venezuela), Peerless (Mexico) Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela)
 Indica see Distribuidora Panamena
 Istmenos (Discos) SA, Apdo 3340, Calle 45, No 46, Panama 4 Tel 23-8665
Labels: (Owned) Latino Taboga, (represented) IEMPSA (Peru), IFESA (Ecuador) Kubaney (USA), Movieplay (Spain) Panart (USA), Sono-Radio (Peru)
Int'l rep.: Peru (Sono-Radio)
 Latino, see Istmenos
 Lea, see Distribuidora Panamena
 Libreria Rubyl SA, Apdo 18-8, Av 3 de Noviembre, David, Tel 5-4339 Gen Mgr Ruben D Cabrera (Distributor/Importer)
 Onda-Nueva SA, Apdo 11369, Panama 6 Tel 61-9602-61-4139
Labels: (Represented) J&T, Motown (both USA)
 Padisco, see Discos de Panama
 Panama Radio-Sam David SA, Apdo 6906, Av Central, Plaza 5 de Mayo, Panama 5 Tel 62-1100 (Distributor/Importer)
Labels: (Represented) A&M, Atlantic, Brunswick, Columbia, London, MGM, RCA, United Artists, Verve, Warner Bros
 Taboga, see Istmenos

● music publishers
 Ed Musical de Panama SA (BIEM) Apdo. 3340, Calle 45, No 46, Panama Tel 23-8665
Int'l firm represented: Edimusa (Peru)
Int'l rep.: Peru (Edimusa)

● music publishers

Ed Musical de Panama SA (BIEM) Apdo. 3340, Calle 45, No 46, Panama Tel 23-8665
Int'l firm represented: Edimusa (Peru)
Int'l rep.: Peru (Edimusa)

● services

DESIGN & ARTWORK

Discos de Panama SA, Centro Ind I Orillac, Calle 1a, Panama 9A Tel 61-0201/0000

PLATING, PROCESSING & PRESSING PLANT

Istmenos (Discos) SA, Apdo 3340 Calle 45, No 46, Panama 4 Tel 23-8665

PRINTER & LITHOGRAPHER

Discos de Panama SA, Centro Ind I Orillac, Calle 1a Panama 9A Tel 61-0201/0000

International Music-Record-Tape Section

TAPE CUSTOM DUPLICATOR

Istmenos (Discos) SA Apdo 3340 Calle 45 No 46
Panama Tel 23-8665

● accessories importer

Libreria Rubyl SA, Apdo 18-B, Av. 3 de Noviembre David
Tel 5-4339 Gen Mgr Ruben D Cabrera
Product: Carrying & storage cases catalog servs
cleaners, cloths, brushes 45 rpm adaptors needles

● store fixtures & merchandising aids importer

Libreria Rubyl SA Apdo 18-B Av. 3 de Noviembre David
Tel 5 4339 Gen Mgr Ruben D Cabrera
Product: Browser boxes divider cards display racks

PERU

Population: 15,380,000
Rate of exchange: \$1 (US) = 43 48 sols
Per capita income: \$480

Holidays: January 1, Easter May 1 (Labor Day) July 28 29
(Independence Anniversary) within 1 (All Saints Day)
October 12 (Columbus Day), December 25 various
Christian holidays

Records, record blanks & pre-recorded media imported
from USA: 1975-\$274,523 1974-\$153,070
Records exported to USA: 1975-1,159 units, \$5,798

● record & tape manufacturers / distributors / importers

Amdiscos, see Infopesa

Corona see Industrial Sono-Radio

Doreme see El Virrey

F T A (Fabricantes Tecnicos Asociados) SA Casilla 3662
Panamericana Norte, Km 13.5 Lima Tel 23 12 30
31 71-95

Labels: (Owned) FTA Festival (licensed) Ariola
(Spain) Continental (Brazil) Mericana (USA) RCA
Victor (USA), Zafiro (Spain)
Int'l reps.: Colombia (Discomoda) Ecuador (IFESA)
USA (Discolando)

Fabricantes Tecnicos Asociados see FTA

Festival see FTA

Hit Power see El Virrey

Hormiga see IEMPSA

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
(IFI) Av. Guillermo Dansey 1247 Lima Tel 32 40
05 Mng Dir Augusto Sarria Salas, Ass't Mgr
Rodolfo Canseco Torres

Labels: (Owned) IEMPSA Hormiga Lider (licensed)
A&M (USA) Apple (UK) Arista (USA) Bell (UK) Capitol
(Mexico, USA) Coco (USA) Codiscos (Colombia) Decca
group (UK) EMI group (UK) Favedica (Venezuela)
London (USA) Lyra (Bolivia) Musart (Mexico) Private
Stock (USA) Rocket (UK) Seeco (USA)

Int'l reps.: Bolivia (Discolandia Dueni) Colombia
(Victoria) Ecuador (Emporio Musical J D Feraud
Gurman), Mexico (Capitol) USA (Capitol) Venezuela
(Disco de Moda Suramericana) worldwide (EMI group)

Industria Fonografica Peruana SA see Infopesa

Industrial Sono Radio SA Av. Republica de Panama 1427
Lima 13 Tel 72 33 54

Labels: (Owned) Sono Radio Corona (licensed) CBS
Int'l (worldwide) IFESA (Ecuador) Istmenos (Panama)
Kubaney (USA) MCA (USA) Movieplay (Spain) Music
Hall (Argentina) Onix (Ecuador)

Int'l reps.: Argentina (CBS) Bolivia (Discolandia Dueni)
Chile (Philips) Colombia (CBS) Ecuador (IFESA)
Mexico (CBS) Panama (Istmenos) Venezuela (CBS)

Industrias Electricas & Musicales Peruana SA see IEMPSA
Infopesa (Industria Fonografica Peruana SA) Guillermo
Dansey 1910 Lima Tel 31 71 56 31 29 30 Telex
20472 Mng Dir Alberto Maravi Gen Mgr Odilio
Vargas Machuca Sales Mgr Walter Rueda

Labels: (Owned) Amdiscos Infopesa La Musica
(represented) Borinquen (Puerto Rico) Caracol (Chile)
Fenix (Ecuador) Gema (USA) Music Gem (Puerto Rico)
Promus (Venezuela) Sonolux (Colombia) Vaya (USA)
Velvet (Venezuela)

Lider see IEMPSA

La Musica, see Infopesa

Mundiales SA (Prod nes & Eds) Jr Cailloma 124 Of 403
Lima 1 Tel 27 51 38 Gen Mgr Amadeo Ormeno
Aparicio Sales Mgr Elmer Lopez Hoyos Exec Sec'y
Rosa Maldonado Santos

Labels: (Owned) Primica (licensed) Billos (Venezuela)
Color (Venezuela) Discolando (USA) Ricardo Kleinman
(Argentina) Lad (Venezuela) Orbe (Colombia) Sonolux
(Colombia) Top Hits (Venezuela)

Primica see Mundiales

Sono Radio, see Industrial Sono-Radio

El Virrey Industrias Musicales SA Av. Republica de Panama
3551 San Isidro Lima Tel 40 46 00 Telex (354)
20276 Gen Mgr Alejandro Parodi P Sales Mgr
Raul Lazo, A&R & Int'l Dante Capella P

Labels: (Owned) Doreme Hit Power Virrey (licensed)
ABC (USA) ABC Dot (USA), Ansonia (USA) Angelito
(Ecuador), Asylum (USA) Atlantic (USA), Bronze (UK)

Chelsea (USA) Chrysalis (UK) DG (Germany)
Disneyland (USA) Durium (Italy), Elektra (USA) Durium
(Italy), Fadis (Ecuador), Fuentes (Colombia) GTO (UK)
Gamma (Mexico), H&L (USA), Hispavox (Spain), Island
(UK), Liberty (USA), MGM (USA), Mercury (USA)
Palacio (Venezuela) Peerless (Mexico), Philips
(worldwide) Polydor (worldwide), RSO (USA), Roulette
(USA), United Artists (USA), Vertigo (UK), Verve (USA)
Warner Bros (USA)

Int'l reps.: Bolivia (Imperio) Colombia (Fuentes),
Ecuador (Angelito), Fadis (USA) Mexico (Peerless)
worldwide (Phonogram, Polydor)

● music publishers

Continental (Ed), Av. Larco 743, Of 402 Miraflores, Lima
Tel 47-48-31 Mgr Ruben Salaberry

Int'l firms represented: Beechwood (Mexico), Musica
Argentina Int'l (Argentina), Sochem (Chile)
Int'l reps.: Argentina (Musica Argentina Int'l), Chile
(Sochem), Mexico (Beechwood)

Edimusa (Ed Musicales SA), Los Topacios 141 Lima Tel
72-33-54

Maravi Music, see Ollantay
Ollantay Music Avenue, (Ed) (APDAYC), Guillermo Dansey
1910, Lima Tel 31-71-56 31-29-30 Cable
EDOMSA Telex 20472 Mng Dir Alberto Maravi,
Gen Mgr Dr Manuel Hoyos

Affiliates: Maravi Music (APDAYC)
Prodema (Prod nes & Eds Mundiales SA) (APDAYC) Apdo
6019, Jr Cailloma 124 Of 403, Lima 1 Tel 27-51-
38 Gen Mgr Amadeo Ormeno Aparicio
Affiliate: Ed Universal SA (APDAYC)

Int'l firms represented: Discol (Colombia) Ecomus
(Colombia), Edirefex (Mexico), Edim (Mexico), Orama
(Ecuador), Orbumusa (Venezuela) Parnaso (Argentina)
Prodemus (Colombia) RCA (Brazil), RCA Espanola
(Spain), Relay (Argentina), Sono Inter (Colombia),
Unimusica (Venezuela)

Int'l reps.: Argentina (Relay), Colombia (Prodemus),
Ecuador (Sadram) Mexico (Edim) Venezuela
(Orbumusa)

Universal SA (Ed) see Prodema

● services

DESIGN & ARTWORK

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
Av. Guillermo Dansey 1247, Lima Tel 32-40-05
Mng Dir Augusto Sarria Salas Ass't Mgr Rodolfo
Canseco Torres

Infopesa (Industria Fonografica Peruana SA) Guillermo
Dansey 1910, Lima Tel 31-71-56 31 29 30 Mng
Dir Alberto Maravi Gen Mgr Odilio Vargas
Machuca Sales Mgr Walter Rueda

El Virrey Industrias Musicales SA Av. Republica de Panama
3551, San Isidro Lima Tel 40-46 00 Gen Mgr
Alejandro Parodi P

LICENSING ORGANIZATION, MUSIC

A P D A Y C (Asociacion Peruana de Autores & Compositores)
Jiron Washington 1206, Lima Tel 23-09-54

PLATING, PROCESSING & PRESSING PLANTS

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
Av. Guillermo Dansey 1247 Lima Tel 32 40 05
Mng Dir Augusto Sarria Salas, Ass't Mgr Rodolfo
Canseco Torres

Industrial Sono Radio SA Av. Republica de Panama 1427,
Lima 13 Tel 72-33-54

Infopesa (Industria Fonografica Peruana SA) Guillermo
Dansey 1910 Lima Tel 31-71 56 31 29 30 Mng
Dir Alberto Maravi Gen Mgr Odilio Vargas
Machuca, Sales Mgr Walter Rueda

El Virrey Industrias Musicales SA Av. Republica de Panama
3551 San Isidro Lima Tel 40 46 00 Gen Mgr
Alejandro Parodi P

PRINTERS & LITHOGRAPHERS

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
Av. Guillermo Dansey 1247 Lima Tel 32 40 05
Mng Dir Augusto Sarria Salas Ass't Mgr Rodolfo
Canseco Torres

Imprenta Editora Disco SA Pasaje Velarde 106 Lima Tel
24 84 28 23 16 72 Gen Mgr Marcial Garcia
Villavicencio

Industrial Sono Radio SA Av. Republica de Panama 1427
Lima 13 Tel 72 33 54

Infopesa (Industria Fonografica Peruana SA) Guillermo
Dansey 1910 Lima Tel 31 71 56 31 29 30 Mng
Dir Alberto Maravi Gen Mgr Odilio Vargas Machuca
Sales Mgr Walter Rueda

El Virrey Industrias Musicales SA Av. Republica de Panama
3551 San Isidro Lima Tel 40 46 00 Gen Mgr
Alejandro Parodi P

TAPE CUSTOM DUPLICATORS

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
Av. Guillermo Dansey 1247 Lima Tel 32-40 05
Mng Dir Augusto Sarria Salas Ass't Mgr Rodolfo
Canseco Torres

Industrial Sono Radio SA Av. Republica de Panama 1427
Lima 13 Tel 72 33 54

Audio: Cassette
El Virrey Industrias Musicales SA Av. Republica de Panama
3551, San Isidro, Lima Tel 40 46-00 Gen Mgr
Alejandro Parodi P

● supplies

JACKETS & SLEEVES

J E M P S A (Industrias Electricas & Musicales Peruanas SA)
Av. Guillermo Dansey 1247 Lima Tel 32 40-05

Mng Dir Augusto Sarria Salas Ass't Mgr Rodolfo
Canseco Torres

El Virrey Industrias Musicales SA Av. Republica de Panama
3551, San Isidro, Lima Tel 40 46 00 Gen Mgr
Alejandro Parodi P

LABELS

J E M P S A (Industrias Electricas & Musicales Peruanas SA),
Av. Guillermo Dansey 1247, Lima Tel 32-40-05 31-
B1-12 Mng Dir Augusto Sarria Salas Ass't Mgr
Rodolfo Canseco Torres

PHILIPPINES

Population: 41,500,000

Rate of exchange: \$1 (US) = 7 14 pesos

Holidays: January 1 (New Year's), January 21 Holy
Thursday, Good Friday, April 9 (Bataan Day) March 22,
May 1 (Labor Day), June 12 (Independence Day), July 4
(Philippine-American Friendship Day), November 30
(Bonifacio Day), December 25 (Christmas) December
30 (Rizal Day), December 31

Records, record blanks & pre-recorded media imported
from USA: 1975-\$21,988, 1974-\$32,351

● record & tape manufacturers / distributors / importers

A U, see Sound Int'l

Action, see Mareco

Admiral, see Empire

Allied Artists see Sound Int'l

Alpha Recs Corp., JLB Bldg, 3rd fl. Ronquillo, Quiapo
Manila Tel 47-12-47 40-91-47 40-63-21 Pres &
Gen Mgr Buddy O De Vera VP & Int'l Dir Reynaldo
O De Vera, VP Special Projects Reynaldo R Cruz Jr
Mktg Dir Roger O De Vera Musical Dir & A&R Gil
Cruz, Local A&R Mar Lopez, Promo Dir Remigio
Celestino Greater Manila Sales Mgr Quintin Mendoza
Luzon Sales Mgr Jose Lumba, Bicol Sales Mgr Jose
O De Vera, Visayas-Mindanao Sales Mgr Sergio Cuyos
Jr (Distributed by Fortune & Lady Lynn)

Labels: (Owned) Alpha, Arc, Bicolandia, Cap, Cycle
Fama, Fame, Jonal, Mayon Northern VIP (licensed)
Arrow, Good Vibrations, International Artists Solid
Gold Spire, Top Twenty, Warwick Windmill (all UK)
Aquarius Gamma (both Canada), Plum (South Africa)
(distributed-not licensed) Palmas Sidlakan

American Artist see Empire Int'l

Ami, see Vic

Arc see Alpha

Asco, see Video Vision

B G, see Vic

Bicolandia, see Alpha

Blue Jay, see Grandeur

Boss, see Sound Int'l

Cannon, see Empire

Cap, see Alpha

Circle, see Empire

Context, see Sound Int'l

Continental Artists, see Video Vision

Current, see Grandeur

Cycle, see Alpha

Dimension, see Video Vision

Dyna Parlophone, see Dyna

Dyna Prods Inc., PO Box 4591, Manila, 135 Second Ave.,
Grace Park, Caloocan City Tel 23-23-28 23-67-35
Cable DYPRO Telex 7420361

Labels: (Owned) Dyna Dyna-Parlophone,
(represented) ABC, Dunhill/Probe (UK) A&M (USA),
Anchor (UK) Arista (USA) Apple (UK) Asylum (UK),
Audio Fidelity (USA), Baal (UK), Capitol (USA),
Casablanca (USA) Chelsea (USA), DJM (UK), Dark
Horse (USA) EMI (UK), Festival (Australia), GTO (UK),
MGM (USA) Music for Pleasure (UK), Ode (USA),
Parlophone (UK) Pickwick/Hallmark (USA) Playboy
(USA) Polydor (Germany) Private Stock (UK) Pye (UK),
RSO (UK), Stanyan (USA), Stax (USA), Telefunken (UK),
United Artists (USA)

Empire Entertainment Corp., PO Box 967 Dynasty Cinema
Bldg, B27 B31 Rizal Ave., Santa Cruz, Manila Tel 27-
34 71 Cable EMPINT Pres & Gen Mgr Hubert S
Co Sales Mgr Frank Benavidez

Labels: (Owned) Admiral American Artists, Cannon,
Circle Fanfare, Masterpiece, Movietone, Quadrant,
Soundtracks, (licensed) A/S (USA) Allegro (USA)
Aishire Int'l (USA), Arcade (USA), Audio Spectrum
(USA) Avenue (USA), Cricket (USA) Design (USA),
Encounter, Europa (Germany) Europa Exquisit
(Germany) Forest, GSF, Golden Ear, Grit Happy Time
(USA), Hilltop (USA) Hit (Ireland), Instant Learning
Series (USA), Iris, Killyroy (USA), Mr Pickwick (USA)
Mode (France) Mondiomusic (France), PIP (USA)
Pacific, Peter Rabbit (USA), Pickwick Int'l (USA), Play
(USA), Playhour (USA), R&R (USA), Release (Ireland),
Showcase (USA), Somerset (Germany) Sonic
(Germany) Stereo Fidelity (USA), Stereo Plus 3 Swing,
Telstar (Belgium) Vogue (France)

Everstar see Video Vision

Express see Vic

Express Int'l, see Vic & Musicworld

Fama, see Alpha

Fame, see Alpha

Fanfare see Empire Int'l

Filipinas Rec Corp 131 Del Monte Ave. Quezon City
3010 Tel 35-45-20 Cable FILREC Pres & Sales
Mgr Manuel P Villar VP Jose P Villar Gen Mgr
Luis P Villar, Sec'y Rosenda V Palma

Fortune Rec Sales, JLB Bldg., 5th fl. Ronquillo Quiapo

International Music-Record-Tape Section

Manila Tel 40 91 47 Pres Buddy O De Vera Sales Mgr Quintin Mendoza (Distributor)
Labels: (Distributed—not licensed) Alpha group
 Gayle see Grandeur
 Gemini see Zodiac
 Gold see Zodiac
 Grand see Video Vision
 Grandeur Music Corp JLB Bldg 2nd fl. Ronquillo & P Gomez Sts Quiapo Manila Tel 48-97-14 40-63-21 Pres & Gen Mgr Sebastian L Balboa VP Mktg & Int'l Dir Arcadio L Balboa Jr VP Personnel Treas Eunice B Lantican Corp Sec'y Juanito C Andrade PR Herbert L Vego Promo Mgr Sebastian C Balboa Jr Prod'n Supervisor Cecilio Cas Purchasing Mgr Marlou Ocampo Visayas-Mindanao Sales Mgr Amado Jimenez Luzon Sales Mgr Antonio Carrascal Greater Manila Sales Mgr Miguel Hisita. Negros Panay Sales Mgr Cris Cresidio
Labels: (Owned) Blue Jay Current Gayle Grandeur
 Grandsound Luzvimin
 Grandsound see Grandeur
 Guestar see Video Vision
 Hit 100 see Vic & Musicworld
 HitSound see Sound Int'l
 Home Inds Development Corp PO Box 34 Quezon City Cable HOMID Pres A U Lustre A&R Bobby L Rocas
Labels: (Owned) Homid Lustre (represented) H&L (USA) MCA (USA) Palette (Belgium) Phonogram Int'l (Netherlands) 20th Century (USA)
 Homid see Home Inds
 Honey see Mareco
 Jade see Sound Int'l
 Jonal see Alpha
 Lady Lynn Rec Center 533 Evangelista Quiapo Manila Tel 48-82-21 40-65-96 (Distributor)
Labels: (Distributed) Alpha group
 Love see Sound Int'l
 Lustre see Home Inds
 Luzvimin see Grandeur
 Mabuhay see Mareco
 Mango see Mareco
 Mareco Inc 131 Del Monte Ave Quezon City 3010 Tel 35-45-26 Cable VILMARECO Telex 7337577 Pres Jose P Villar VP & Gen Mgr Luis P Villar Treas & Sales Mgr Manuel P Villar Sec'y Rosenda V Palma
Labels: (Owned) Action, Honey, Mabuhay Mango Superstar Villar, (represented) Atco Atlantic Buddha CTI Elektra GNP Crescendo Kama Sutra Monitor Project 3 Ranwood Reprise. Warner Bros (all USA) Hispavox (Spain)
 Masterpiece see Empire Int'l
 Mayon see Alpha
 MGMitten see Video Vision
 Mico Inds Inc PO Box 2364 Mico Tower Bldg Sales at Ronquillo St Santa Cruz Manila Tel 47-69-30 Cable MICOINDUST
Label: (Owned) Mico
 Mongo see Sound Int'l
 Movietone see Empire Int'l
 MusicDisc see Sound Int'l
 Musicworld Inc Mico Tower Bldg 6th fl. Ronquillo & P Gomez Sts Quiapo Manila Pres & Mng Dir Victor Que VP Finance Felix Chua VP & Treas Juanita Lim Tan VP Legal Isayas Peneyra VP Int'l Liberato Quefichu VP Admin Annette L Que VP Mktg John Tan VP Mfg Diana G Ang A&R & Prod'n Kendrick Timothy Adv & Promo Mgr Constanza Mazon Special Projects Lily Biolina Luzon Sales Mgr Ramon Lao Bicol Sales Mgr Manny Gaspard Davao Sales Mgr George Bangayan Visaya Sales Mgr Venture Co
Labels: (Owned) Musicworld Musicworld Int'l (distributed) Express Int'l Hit 100 (represented) VPP group
 Northern see Sound Int'l
 Northern see Alpha
 Number 1 see Video Vision
 Palmas see Alpha
 Pearl see Video Vision
 Pilgero see Vicor
 Pioneer see Vicor
 Plaka Ilocano see Vic
 Plaka Pilipino see Vicor
 Pop see Sound Int'l
 PopHits see Video Vision
 PopMachines see Video Vision
 PopTunes see Video Vision
 President see Video Vision
 Quad see Sound Int'l
 Quadrant see Empire Int'l
 Red White & Blue see Video Vision
 Saturday see Video Vision
 Sidlakan see Alpha
 Sound Int'l, PO Box 967, Manila Tel 27-34-71 Cable DIMENSION VP Pablo Sonkengpo Gen Mgr Juliet Ang
Labels: (Owned) Allied Artists Context HitSound Quad, Ten (distributed) AU, Boss Jade Love Mongo MusicDisc National Pop Venus Young America (represented) Avenue (UK) Cherry (USA) Oliga (Sweden) Royal (USA), Zet (UK)
 Soundtracks see Empire Int'l
 Stars & Stripes, see Video Vision
 Suarez Recs Co 60 Prosperidad St Malabon Rizal Tel 22-41-94 Gen Mgr Simplicio U Suarez Treas & Sales Mgr Lourdes S Sicut
 Sunn, see Vic
 Sunshine see Vicor
 Superstar, see Mareco
 Synchro Ind'l Corp PO Box 1519 Manila
Labels: (Represented) Archiv DG, Fontana, Heliodor MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve
 Target see Video Vision
 Ten see Sound Int'l
 V A see Vic
 V I P see Alpha
 Venus see Sound Int'l
 Vic (Philippines) Prod'ns L C Santos Bldg, 2nd fl. 642 Raon St, Quiapo Manila Tel 46-10-51 40-07-16

Cable VICPRO Pres & Gen Mgr Victor Que VP & Treasurer Annette L Que Sales Mgr Ramon Lao Adv & Promo Mgr Connie M Mazon
Labels: (Owned) Ami BG Express Express Int'l (dist' by Musicworld) Hit 100 (dist' by Musicworld) Plaka Ilocano, Sunn VA (licensed) BASF (Germany) Buk Cornet (Germany) Everest (USA) First Class Harmonia Mundi (Germany) IRDA (USA) MPS (Germany) Metronome (Germany) PXP Int'l (USA) Peg (Germany) Peggy (Germany) Punkt (Germany) Splash (Italy) Vanguard (USA)
 Vicor Music Corp PO Box 4243 Vicor Bldg 782 Aurora Blvd Cubao Quezon City Tel 70 40 81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr VP Mktg Antonio M Ocampo VP Finance Teresita R Cruz VP Admin George M Canseco VP Mng Ricardo del Rosario Special Projects Dir Ferdinand A Paz Gen Sales Mgr (Luzon Visayas Mindanao) Teofilo del Rosario VP Prod'n (Sunshine Div.) Ramoncito R Ilacad VP Prod'n (Vicor Pioneer Plaka Pilipino Div.) Wilfrido B Cruz VP Int'l Victor Jose Int'l Coord Priscilla A de la Cruz Adv & Promo Mgr Norma Japitana Exec Prod'r (Pioneer) Jose R Ilacad Jr Purchasing Mgr Victoria Cruz Luzon Sales Mgr Robert L Tan Cebu Sales Mgr Manuel Menil Bacold Sales Mgr Rosendo Tacumba Davao Sales Mgr Eduardo Luciano
Labels: (Owned) Pioneer Plaka Pilipino Sunshine Vicor Vicor Int'l (distributed) Pilgero Wilear s (represented) ABC (USA) Alshire (USA) Areto (Cuba) De Lite (USA) Disneyland (USA) Durium (USA) Ember (UK) Fantasy (USA) GRT (Canada) Hickory (USA) Island (UK), Mainstream (USA), Mercana (USA) Milestone (USA) Motown (USA), Nippon Columbia (Japan), Prestige (USA) RCA (USA) Roulette (USA) Salsoul (USA) Shelter (USA) TK (USA) Tico (USA) Victor (Japan) Vista (USA) Zafiro Novola (Spain)
 Video Vision Inc., Dynasty Super Cinema Bldg Rizal Ave Manila Tel (2) 27-34-73 Cable VIDIC VP Alexander S Co Gen Mgr Annie Go
Labels: (Owned) Asco, Dimension MGMitten Pearl Saturday Vivi (distributed) Continental Artists Everstar Grand Guestar Number 1 PopHits PopMachines PopTunes President Red White & Blue Stars & Stripes Target Winston
 Villar see Mareco
 Virgo see Zodiac
 Vivi see Video Vision
 Wilear s Rec 51 Auroraold St. Mandaluyong Rizal Tel 70-03-14 Pres & Mgr William C Leary (Distributed by Vicor)
 Winston see Video Vision
 Young America see Sound Int'l
 Zodiac Music Corp Madrigal Bldg 3rd fl. 286 Escolta Manila 2805 Tel 40 61 19 47 70 49 Cable ZODINCORP Telex 3358 Pres & Chm Antonio M Epeleta Sr VP Danilo T Subido VP Admin Manuel M Epeleta VP Sales Wilfredo B Parado Pub Dir Celso A Sabinao Prod'n Mgr Cesar L Manahan A&R Dir Eduardo T Mataranas Southern Luzon & Western Visayas Sales Mgr Eddie Parado Northern & Central Luzon Sales Mgr Robert Reyes
Branches: Cebu City, 39 V Urgello Private Rd Tel 7 15 46 Mgr Eddie Lagasca—Davao City, Lum Bldg 3rd fl 105 Magallanes St Tel 7 78-95/32 75 Mgr Eddie Tedlos
Labels: (Owned) Gemini Gold Virgo Zodiac

League of Filipino Composers, 1665 Taft Ave., Manila
 Manila Symphony Society PO Box 664 Elks Club Bldg Roxas Blvd Manila Tel 70-73-13 Cable SYMPHONY
 Music Promotion Foundation of the Philippines Ysmael Bldg 1845 Taft Ave Manila Cable MUSIPROM
 National Band Ass'n of the Philippines 70 Boston St Cubao Quezon City Tel 70 34-94 Pres Felipe P de Leon
 National Music Council of the Philippines c/o UNESCO Nat'l Commission 1580 Taft Ave Manila Cable UNACOM
 P A R A S (Philippine Academy of Rec g Arts & Sciences) c/o Oskar Salazar PO Box 3739 Manila 2800 Tel 60-48-44 61-78-97
 Philippine Choral Society 33 N Domingo, San Juan Rizal
 R I A P (Record Int'l Ass'n of the Philippines) c/o Manuel P Villar Calvo Bldg Escolta Manila Tel 47-11-83 40-10-81 Pres Manuel P Villar Sec'y Simplicio U Suarez

DESIGN & ARTWORK

Mareco Inc 131 Del Monte Ave Quezon City 3010 Tel 35 45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar
 Musicworld Inc Mico Tower Bldg, 6th Fl Ronquillo & P Gomez Sts Quiapo Manila Pres & Mng Dir Victor Que VP Mfg Diana G Ang
 Vicor Music Corp, Vicor Bldg 782 Aurora Blvd Cubao Quezon City Tel 70 40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr, Art Dir Tomas Rufino
 Zodiac Music Corp Madrigal Bldg 3rd fl 286 Escolta, Manila 2805 Tel 40-61-19 47-70-49 Cable ZODINCORP Telex 3358 Pres & Chm Antonio M Epeleta Sr VP Danilo T Subido VP Sales Wilfredo B Parado Pub Dir Celso A Sabinao

LICENSING ORGANIZATIONS, MUSIC

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, JLB Bldg Ronquillo & P Gomez Sts Quiapo Manila Tel 49 37-81 Cable VIMUSCO Telex 7422056 Pres Vicente del Rosario Jr, Int'l Catalog Div Mgr Erlinda Marqueses
 F A M I (Fil-Am Music Inc.) Calvo Bldg Rm 220 Escolta Manila Tel 40-35-05 Cable FAMI Pres Luis P Villar Gen Mgr Manuel P Villar (Represents SESAC mechanical rights)
 Filscap (Filipino Society of Composers Authors & Publishers) Republic Supermarket Bldg Rm 243, Rizal Ave Manila Tel 49-27-88 Pres & Dir Felipe P de Leon Exec Dir & Sec'y Simplicio U Suarez (Performing rights)

PLATING, PROCESSING & PRESSING PLANTS

Atlas Rec g Co 35 F Josef Marikina Rizal Tel 697-2056 Gen Mgr Roger O De Vera Plant Mgr Noli O Orteza (Pressing only)
 Dyna Prods Inc 135 Second Ave at D Aquino St, Grace Park Calocan City Tel 23 42-74 23 67-35 Cable DYPRO
 Filipinas Rec Corp 131 Del Monte Ave., Quezon City 3010 Tel 35 45 20 Cable FILRECO Pres & Gen Mgr Manuel P Villar VP Jose P Villar
 Home Inds Development Corp PO Box 34 Quezon City Pres A U Lustre
 Mareco Inc, 131 Del Monte Ave Quezon City 3010 Tel 35 45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar
 Mico Inds Inc PO Box 2364, Mico Tower Bldg Sales at Ronquillo St Santa Cruz Manila Tel 47-29-68 Cable MICOINDUST
 Musicworld Inc Mico Tower Bldg, 6th fl. Ronquillo & P Gomez Sts Quiapo Manila Pres & Mng Dir Victor Que VP Mfg Diana G Ang
 Sound Int'l, Barrio Ugong Marikina, Rizal (Pressing only)
 Vicor Music Corp, Vicor Bldg 782 Aurora Blvd Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr

PRINTERS & LITHOGRAPHERS

Filipinas Rec Corp 131 Del Monte Ave Quezon City 3010 Tel 35-45-20 Cable FILRECO Pres & Gen Mgr Manuel P Villar VP Jose P Villar
 Home Inds Development Corp PO Box 34 Quezon City Pres A U Lustre
 Mareco Inc 131 Del Monte Ave Quezon City 3010 Tel 35-45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar
 Mico Inds Inc PO Box 2364, Mico Tower Bldg Sales at Ronquillo St Santa Cruz Manila Tel 47-29-68 Cable MICOINDUST (Rec only)
 Musicworld Inc Mico Tower Bldg, 6th fl. Ronquillo & P Gomez Sts Quiapo, Manila Pres & Mng Dir Victor Que VP Mfg Diana G Ang
 Vic (Philippines) Prod'ns L C Santos Bldg 2nd fl 642 Raon St, Quiapo Manila Tel 46-10-51, 40-07-16 Pres & Gen Mgr Victor Que VP & Treas Annette L Que Sales Mgr Ramon Lao, Adv & Promo Mgr Connie M Mazon
 Vicor Music Corp, Vicor Bldg, 782 Aurora Blvd, Cubao, Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr

RECORD PROMOTION

B A M I (Bayanihan Music Philippines Inc.), PO Box 4243, JLB Bldg Ronquillo & P Gomez Sts Quiapo Manila Tel 49-37-81 Cable VIMUSCO Telex 7422056 Pres Vicente del Rosario Jr
 Dimads c/r Sound Int'l, PO Box 967 Manila
 Entertainment Mgmt & Mktg Inc c/o Red White & Blue Cinemas 878-D Aurora Blvd Cubao, Quezon City Tel 78-52-31 Pres. Edward Yu Gen Mgr Evelyn C Yu, Sales Mgr Juliet Ang

music publishers

B A M I (Bayanihan Music Philippines Inc.) (Filscap) PO Box 4243 JLB Bldg 6th fl. Ronquillo & P Gomez Sts Quiapo Manila Tel 49-37-81 Cables BAMI MANILA VIMUSCO Telex 7422056 Pres Vicente del Rosario Jr Exec VP Simplicio U Suarez Int'l Catalog Div Mgr Erlinda Marqueses
Affiliated firm: S S Suarez Music Co (Filscap)
Int'l firms represented: Campbell Connely (UK) GEMA (Germany) Jobete (UK USA) Morning (Canada) New Child (USA) Polydor (Germany) Shinko (Japan)
Int'l rep.: Japan (Victor)
 F A M I (Fil-Am Music Inc.) Calvo Bldg Rm 220 Escolta Manila Tel 40 35-05 Cable FAMI Pres Luis P Villar Gen Mgr Manuel P Villar
Affiliates: Ed Mexicana de Musica Mareco Inc
 Lustre Music Publ g Corp PO Box 34 Quezon City Cable HOMID Pres A U Lustre
 Mareco Inc (FAMI) 131 Del Monte Ave Quezon City Tel 35-45-26 Cable VILMARECO Pres Jose P Villar Gen Mgr Manuel P Villar
Affiliated firm: FAMI
Int'l rep.: USA (L I Witkof)
 Metro Music Masters Inc JLB Bldg 5th fl. Ronquillo Quiapo Manila Tel 40 63 21 Pres Buddy O De Vera
 Mexicana de Musica (Ed.) see FAMI
 Sound Music House Dynasty Super Cinema Bldg Rizal Ave Manila Tel 27 34-73
 S S Suarez Music Co (Filscap) 60 Prosperidad St Malabon Rizal Tel 22 41 94 Gen Mgr Simplicio U Suarez
Affiliated firm: BAMI
Int'l firms represented: Alessandro Protti (France Italy) Kaleya Y C Ras (Benelux)
Int'l rep.: USA (Joli Tinker)

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, c/o College of the Holy Spirit 163 E. Mendota St. Manila
 Cultural Foundation of the Philippines San Luis Terraces Rm 502 T M Kalaw St. Ermita Manila Tel 40-46-12 Chm Raul S Manglapus Exec Dir Antonio Quintos

International Music-Record-Tape Section

Fil-Am Music Inc. Calvo Bldg Rm 220 Escolta Manila Tel 40-35-05 Cable FAMI Pres Luis P Villar Gen Mgr Manuel P Villar

Musicworld Inc. Mico Tower Bldg 6th fl Ronquillo & P Gomez Sis. Quiapo Manila Pres & Mng Dir Victor Que. VP Mfg Diana G Ang

Uni-Talent Promos Inc. PO Box 4243 JLB Bldg Ronquillo & P Gomez Sis. Quiapo Manila Tel 49-37 B1 Cable VIMUSCO Telex 7422056 Pres Vicente del Rosario Jr. Exec VP Orlando R Ilacad Gen Mgr Antonio M Ocampo

Zodiac Music Corp. Madrigal Bldg 3rd fl 286 Escolta Manila 2805 Tel 40-61-19 47-70-49 Cable ZODINCORP Telex Eastern 335B Pres Antonio M Erpeleta, Sr VP Danilo T Subido, VP Sales Wilfredo B Parado, Pub Dir Celso A Sabinano

TAPE CUSTOM DUPLICATORS TAPE DUPLICATOR/MARKETERS

Dyna Prods Inc. 135 Second Ave at D Aquino St Grace Park, Caloocan City Tel 23-42-74 23-67 35 Cable DYPRO

Filipinas Rec Corp. 131 Del Monte Ave Quezon City 3010 Tel 35-45 20 Cable FILRECO Pres & Gen Mgr Manuel P Villar VP Jose P Villar

Mareco Inc. 131 Del Monte Ave Quezon City 3010 Tel 35-45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar

Musicworld Inc. Mico Tower Bldg 6th fl Ronquillo & P Gomez Sis. Quiapo Manila Pres & Mng Dir Victor Que. VP Mfg Diana G Ang

Audio: 8-tr. cassette & open reel

Vicor Music Corp. Vicor Bldg 782 Aurora Blvd. Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr.

Zodiac Music Corp. Madrigal Bldg 3rd fl 286 Escolta Manila 2805 Tel 40-61-19 47-70-49 Cable ZODINCORP Telex Eastern 335B Pres Antonio M Erpeleta, Sr VP Danilo T Subido, VP Sales Wilfredo B Parado, Pub Dir Celso A Sabinano

● supplies

CARTRIDGE & CASSETTE PARTS

Empire Electronics Corp. 708 Aurora Blvd. Quezon City Tel 70-05-88, 70-16-66 Cable SOUND (Distributor/Importer)

Brand name: Teac

EMPTY CARTRIDGES, CASSETTES & REELS

Empire Electronics Corp. 708 Aurora Blvd. Quezon City Tel 70-05-88 70-16-66 Cable SOUND (Distributor & Importer)

Audio: 8-tr & open reel

Brand name: Ampex

3 M Philippines Inc. 3M House Yabut Bldg. E De Los Santos Ave. Makati, Rizal Tel 86-70 61 Cable TRIMINCO Mng Dir Merrill A Johnson Group Sales & Mktg Mgr Salvador C Siangio Nat'l Sales Mgr Eduardo Z Pinangang Jr

Audio: Cassette

Brand name: Scotch

Vicor Music Corp. Vicor Bldg 782 Aurora Blvd. Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr. VP Plant Ricardo del Rosario

ENVELOPES & MAILERS

Mareco Inc. 131 Del Monte Ave. Quezon City 3010 Tel 35-45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar

Vicor Music Corp. Vicor Bldg 782 Aurora Blvd. Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad, Mng Dir Vicente del Rosario Jr. VP Plant Ricardo del Rosario

JACKETS & SLEEVES LABELS

Home Inds Development Corp. PO Box 34, Quezon City Pres A U Lustr

Mareco Inc. 131 Del Monte Ave. Quezon City 3010 Tel 35-45-26 Cable VILMARECO Pres Jose P Villar, VP & Gen Mgr Luis P Villar

Vic (Philippines) Prod ns. L.C. Santos Bldg, 2nd fl 642 Raon St. Quiapo Manila Tel 46-10-51 40-07 16 Pres & Gen Mgr Victor Que VP & Treas Annette L Que. Sales Mgr Ramon Lao, Adv & Promo Mgr Connie M Mazon

Vicor Music Corp. Vicor Bldg. 782 Aurora Blvd. Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr. VP Plant Ricardo del Rosario

Zodiac Music Corp. Madrigal Bldg. 3rd fl. 286 Escolta Manila 2805 Tel 40-61-19. 47-70-49 Cable ZODINCORP Telex Eastern 335B Pres Antonio M Erpeleta Sr VP Danilo T Subido, VP Sales Wilfredo B Parado Pub Dir Celso A Sabinano

POLYETHYLENE BAGS

Mareco Inc. 131 Del Monte Ave. Quezon City 3010 Tel 35-45-26 Cable VILMARECO Pres Jose P Villar VP & Gen Mgr Luis P Villar

RECORD PROCESSING MACHINERY

Empire Electronics Corp. 708 Aurora Blvd. Quezon City Tel 70-05-88, 70-16-66 Cable SOUND (Distributor/Importer)

Chief product: Automatic processing machines

Brand name: Johannessen & Lund

TAPE, RAW & BLANK LOADED

Empire Electronics Corp. 708 Aurora Blvd. Quezon City

Tel 70-05-88 70-16-66 Cable SOUND (Distributor/Importer) (Blank only)

Audio: 8-tr. cassette & open reel

Video: 1" open reel & 1/2" EIAJ open reel

Brand name: Ampex

3 M Philippines Inc. 3M House Yabut Bldg. E De Los Santos Ave. Makati, Rizal Tel 86-70 61 Cable TRIMINCO Mng Dir Merrill A Johnson, Group Sales & Mktg Mgr Salvador C Siangio Nat'l Sales Mgr Eduardo Z Pinangang Jr

Audio: Blank—8-tr. cassette & open reel raw—8-tr & cassette

Video: Blank—2" quadruphonix & 3/4" cassette

Brand name: Scotch

TAPE DUPLICATING EQUIPMENT

Empire Electronics Corp. 708 Aurora Blvd. Quezon City Tel 70-05-88, 70-16-66 Cable SOUND (Distributor/Importer)

Audio & video: Highspeed duplicators

Brand name: Ampex

● accessories manufacturers

3 M Philippines Inc. 3M House Yabut Bldg. E De Los Santos Ave. Makati Rizal Tel 86 70 61 Cable TRIMINCO Mng Dir Merrill A Johnson Group Sales & Mktg Mgr Salvador C Siangio Nat'l Sales Mgr Eduardo Z Pinangang Jr

Product: Head cleaners, leader & splicing tape

Vicor Music Corp. Vicor Bldg. 782 Aurora Blvd. Cubao Quezon City Tel 70-40-81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr. VP Plant Ricardo del Rosario

Product: Catalog servs cleaners cloths brushes 45 rpm adaptors

● store fixtures & merchandising aids manufacturers

Empire Int'l, PO Box 967, Dynasty Cinema Bldg 827 831 Rizal Ave Santa Cruz Manila Tel 27 37 94 27 42 66 Cable EMPINT

Vicor Music Corp. Vicor Bldg 782 Aurora Blvd. Cubao, Quezon City Tel 70-40 81 Cable VIMUSCO Telex 7422056 Pres Orlando R Ilacad Mng Dir Vicente del Rosario Jr. VP Plant Ricardo del Rosario

Product: Display racks

POLAND

Population: 33 690 000

Rate of exchange: \$1 (US) = 20 zlotys

Per capita income: \$1,650

Holidays: January 1 (New Year's) Easter Monday May 1 (Labor Day), July 22 (Polish National Day) November 1 (All Saints Day), December 25, 26

RECORDS:

Records sold domestically: LP s 1975—2 560,000 units 1974—3,757 054 units EP s 1975—360 000 units 1974—692 856 units Singles 1975—140,000 units 1974—145,192 units

Records imported from USA: 1975—\$5 000 1974—\$12 000

Records imported from countries other than USA: 1975—800 000 units, \$1,668,000 1974—1 000,000 units \$1 775 000

Records exported to USA: 1975—300 000 units \$36,000, 1974—48 000 units, \$52 300

Records exported to countries other than USA: 1975—2,160,000 units, \$3 564,000, 1974—2,409 900 units \$3,547,000

Average retail price per record: LP s—\$3 60—\$6 50 EP s—\$1 20 singles—\$0 80

Stereo sales: 90%

Type of distribution: Manufacturer-to-wholesaler-to-retailer system

Type of promotion: The main source of record promotion is radio Other sources include music magazines and pop columns in weekly and daily publications

Jukeboxes: 195

TAPE:

Market: State-owned Polskie Nagrania the sole manufacturer of records and tapes, has just begun to produce cassettes There is no market for 8-track cartridges

Average retail price per tape: Cassette—\$4 00

IMPORT/EXPORT REGULATIONS:

All companies are state-owned Contacts with record companies can be made through PWM

RADIO STATIONS:

All government no of AM 30, no of FM 37

Comments: Music, all of which is pre-recorded, accounts for 60% of all programming One-half of this percentage is made up of pop and jazz

TELEVISION STATIONS:

No of channels 2 government

Comments: Programming is comprised of newsreels, sports, political programs and movies Roman Waschko

● record & tape manufacturers/ distributors/importers

Muza, see P P Polskie Nagrania

P P Polskie Nagrania, Długa 5, Warsaw Tel 31-32-31 Cable POLNAG Dir Adam Karolak, Sales Mgr Jozef Pielka, Artistic Dir Bogdan Jankowski

Labels: (Ownsd) Muza, Front, Veriton

P W M (Polskie Wydawnictwo Muzyczne), Foreign Trade Office Krakowskie Przedmiescie 7 00-06B Warsaw Tel 26-12-01 Cable PEWUEMBAHAZET Telex B1349B Dir Bohdan Gierlicki, Rec & Rec'g Mgr Natalia Grzegorzewska (Contact for record import & export)

Int'l reps.: Australia (Carnia Contal), Canada (Polish Alliance Press, Lewan Shows) Germany (Disco-Center), Italy (Fonti-Cetra), Japan (Nippon Columbia), Netherlands (Phonogram), UK (Tyler) USA (Polish Rec Center)

Front, see P P Polskie Nagrania

Veriton, see P P Polskie Nagrania

● music publishers

P W M Polskie Wydawnictwo Muzyczne, Foreign Trade Office Krakowskie Przedmiescie 7, 00-06B Warsaw Tel 26-12-01 Cable PEWUEMBAHAZET Telex B1349B Dir Bohdan Gierlicki, Sheet Music Mgr Teresa Mochtak (Contact for music import & export)

Int'l reps.: Orchestral materials hire—Denmark (Hansen), Finland (Fazer), France (Salabert), Germany (Moeck) Italy (Ricordi), Netherlands (Albersen), Norway (Norsk) Sweden (Nordiska), hire and sale—Germany (Moeck), Japan (Nippon Gakky), Switzerland (Universal), UK (Kalmus), sales—France (Boosey & Hawkes), USA (Marks, Chopin works)

Synkopa PWM, Senatorska 13/15, 00 075 Warsaw Tel 26-70-97 Cable PEWUEMWAR Dir Jerzy Jasienski, Gen Mgr Mieczyslaw Tomaszewski

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Jeunesses Musicales of Poland, Chief Council, Castle of Ostrogski Okolnik 1, Warsaw Tel 27-95-89

National Section of the International Society for Contemporary Music, c/o Union of Polish Composers, Rynek Starego Miasta 27, Warsaw Tel 31-17-41 Cable ZETKAPE

Polish Music Council, National Committee of the International Music Council, Rynek Starego Miasta 27, 00 272 Warsaw Tel 31-16 34

Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), PO Box 282, Rutkowskiego 20/5 00-020 Warsaw 1 Tel 27-65-81 Cable POLJAZZ Telex 812275 Sec'y Gen Stanislaw Cejrowski

S P A M (Stowarzyszenie Polskich Artystow Muzykow), Krucza 24/26 Warsaw Tel 21-86-47

Towarzystwo im Fryderyka Chopina (Frederic Chopin Society) ul Okolnik 1, Zamek Ostrogskich 00-368 Warsaw Gen Mgr Wiktor Weinbaum

Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Starego Miasta 27, 00-272 Warsaw Tel 31 16 34, 31-17-41

Warszawskie Towarzystwo Muzyczne im Stanistawa Monuszki (Warsaw Music Society), Morskie Oko 2, Warsaw

Henryk Wieniawski Music Society, Wodna St. 27, 61-781 Poznan Tel 526-42 Gen Mgr Edmund Grabkowski

Z A K R (Zwiazek Autorow i Kompozytorow Utworow Rozrywkowych—Ass'n of Authors & Composers of Pop Music), ul Hipocetna 2, Warsaw Tel 27-60-61, 27-60 44

LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul Hipocetna 2, Warsaw Tel 27-60-61 Z A I K S (Society of Authors), ul Hipocetna 2, Warsaw Tel 27 60-61 (Mechanical & performing rights)

PORTUGAL

Population: 8,740,000

Rate of exchange: \$1 (US) = 30 86 escudos

Per capita income: \$2500

No. of homes with record players: 850 000

Holidays: January 1, April 25 (Portugal Day), May 1 (Workers Day), October 5 (Republic Day), October 6 (Carnoes Day), December 1 (Independence Day), December 25 various religious days and carnival

RECORDS:

Records, record blanks & other pre-recorded media imported from USA: 1975—\$166,267, 1974—\$591 697

Records exported to USA: 1975—66 382 units, \$95,661, 1974—55,873 units, \$67,300

Average retail price per record: LP s—\$8 40, EP s—\$2 88 singles—\$2 24

Stereo sales: LP s 95%, singles 30% of total.

Record club sales: 1% of total

Discounting: Rare

Type of distribution: Manufacturer-to-retailer, but most of the manufacturers have their own retail shops, mainly in Lisbon, Porto and Coimbra

Philippines
Poland
Portugal

International Music-Record-Tape Section

Portugal

Type of promotion: While radio remains the most important media for the promotion of records, newspapers, TV and discotheques contribute to the increase in sales
Jukeboxes: 1 500

TAPE:

Market: The sale of car playback units is increasing with the market for the 8-tr & cassette being equal

RADIO STATIONS:

No of commercial 3 no of non-commercial 3 no of AM 6 no of FM 2
Comment: One channel plays classical music the others play a variety of music, news, etc

TELEVISION STATIONS:

No of channels 2 government

IMPORT/EXPORT REGULATIONS:

There is a 9% duty and 30% tax on all imports from EFTA and EEC countries, 30% duty and 30% tax on imports from USA and the rest of world

Fernando Tenente

● record & tape manufacturers / distributors / importers

Alfama, see Telectra
 Algarve, see Radio Triunfo
 Alvorada, see Radio Triunfo
 Alvorada In tl, see Radio Triunfo
 Aquila, see Radio Triunfo
 Archiv, see Phonogram
 Banda, see Procopé
 Belter (Discos) Lda Rua Constitucão 74 Porto Tel 498041
Branch: Lisbon, Av Defensores Chaves 3 3rd fl E Tel 59062
Home office: Spain
Labels: (Owned) Belter Olympia, Saef
 Bonzao, see Joquei
 Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99 Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos, Rec Dept Mgr Paulo Gil
Labels: (Licensed) A&M (USA), Ace of Clubs (UK) Ace of Diamonds (UK), Apple (UK) Argo (UK) Arista (USA) Bell (UK) CRAMPS (Italy), Casablanca (USA) Chapter One (UK), Columbia (UK), DJM (UK), Dark Horse (USA) Decca (UK) Delmark (USA) Deram (UK), EMI (UK) ESP (USA) Eclipse (UK), HMV (UK) Harvest (UK), Horizon (USA), London (USA), Ode (USA) Odeon (Brazil) France), L'oiseau Lyre (France) Oyster (UK) PDU (Italy), Parlophone (UK), Pathe (France), Private Stock (USA) Purple (UK), RAK (UK) Regal (UK), Rocket (UK) Sovereign (UK) Stateside (UK) Strata-East (USA) Target (UK) Telefunken (Germany), Threshold (UK)
 Castro, Paz & Ca Lda, Rua Julio Dinis 945, Porto Tel 65932
Labels: (Owned) Clave (represented) Ades (France), Poplandia (Spain) Valois (France)
Int'l reps.: Canada (Pencor) France (CBS) Netherlands (Bosheck), USA (Penco)
 Clave, see Castro Paz & Ca
 D G, see Phonogram
 Diapasao, see Sasseti
 Estudio see Mundusom
 F F, see Riso & Ritmo
 Fama, see Zip Zip
 Fenix, see Arnaldo Trindade
 Flash, see Telectra
 Fontana see Phonogram
 Gladio, see Telectra
 Guilda da Musica, see Sasseti
 Harmonia see Radio Triunfo
 Heliodor, see Phonogram
 Imavox Som & Imagem SarL (IFPI), Rue Rodrigo da Fonseca 53 5th fl Lisbon Tel 574071 574174 Telex 12596 Pres of Mng Council Vasco Prego Rosado Durao Mgrs Luciano Fernando Sa Rebelo, Victor Manuel M de O Peixinho Julio Marques de Figueiredo
Labels: (Owned) Imavox, (licensed) Disc AZ (France) Apollo (Belgium) Butterfly (France), Carabine (France) Cnevox (Italy), Espiegle (France) Fonor (Belgium) Pye (UK) Pickwick Int'l (UK) Saga (UK), Sonopress (France)
Int'l reps.: France (Sonodisc) USA (Angleon)
 Joquei (Disco) Ltd, Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon Tel 217719
Labels: (Owned) Bonzao (represented) Activ Tapes (Switzerland) Sunshine Tapes (USA)
 M G M see Phonogram
 Melodia see Radio Triunfo
 Mercury see Phonogram
 Mundusom Sociedade Ind'l do Som SarL—Discos Estudio Rua Rodrigo da Fonseca 204 r/c Lisbon 1 Tel 68B173
Labels: (Owned) Estudio Trevo (represented) Monitor (USA)
Int'l reps.: France (Nogueira) South Africa (Arraial) USA (Alvorada)
 Ofir see Sasseti
 Olympo see Belter
 Oreyes Sociedade de Importacao & Exportacao Ltd, Rua da Madalena 237 2nd fl Lisbon 2 Tel 872049 (Importer / Exporter)
Labels: (Represented) Everest (USA), Vox (USA)
 Orfeu, see Arnaldo Trindade
 P S S T, see Procopé
 Philips, see Phonogram
 Phonogram Portuguesa—Musica & Video SarL (IFPI), Rua Prof Reinaldo dos Santos 12 Lisbon 4 Tel 789435, 789381 Mng Dir Carlos Castro Pinto Mktg Mgr Daniel de Sousa, Promo Mgr Carlos Gomes

Labels: (Owned) Archiv DG Fontana Heliodor MGM Mercury, Philips Polydor Vertigo (licensed) Ariola, Chrysalis (UK) Island (UK)
Int'l reps.: Worldwide (Phonogram & Polydor)
 Planigrafie-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22 4th fl Lisbon Tel 49115 Pres Raul Santos, Gen & Sales Mgr Miguel Dias da Silva
Labels: (Owned) Planigrafie, Planisom, (licensed) Atom (Austria), Deesse (France), Sonet (Denmark) (distributed—not licensed) Amadeo (Austria) Brain Metronome, Musikland PLP PMC 2001 Unserer Welt WAM (all Germany) Ri-Fi (Italy) Sine-Qua-Non (USA)
 Planisom, see Planigrafie-Publicidade
 Polydor see Phonogram
 Procopé SarL (IFPI) Rua Andrade Corvo 27 7th fl, Lisbon Tel 562251 Cable PROCODISCO Gen Mgr Rui Ressurreicao, A&R Mgr Thilo Krammann Sales Mgr Carlos Bolotinha
Labels: (Owned) Banda PSST (licensed) Barclay (France), Discap (France) Gnome (Belgium), MCA (USA), Motown (USA) Movieplay (Spain), Orfeon (Mexico) Riviera (France) 20th Century (USA)
Int'l reps.: Spain (Movieplay)
 R R see Riso & Ritmo
 Radio Triunfo Lda (IFPI), Praca General Humberto Delgado 309, Porto Tel 21445, 313624 Cable RATRIL Pres Rogério de Seixas Costa Leal, Int'l A&R Maria Luisa Peixoto, Sales & Mktg Alberto Eras, Pub & Promo Bernardo de Brito e Cunha
Branch: Lisbon, Rua do Carmo 23 Tel 34708 Mgr Carlos Parga A&R Carlos Lacerda
Int'l branches: Angola, PO Box 3875, Rua Luis de Camoes 93, 2nd fl Luanda—Mozambique, PO Box 4364, Paiva de Andrada 365, Lourenco Marques
Labels: (Owned) Algarve, Alvorada, Alvorada Int'l, Aquila, Harmonia, Melodia, Sereia, Sintra (represented) Abbot (USA) Alston (USA), Ampex (Italy), Argo (UK), Arion (France), Artone (Netherlands) Asylum (USA) Athens, Atlantic (USA), Auravision Avalanche (UK) Bang (USA), Barrie, Beverly, Blue-Bell, Blue Note (USA), Blue Thumb (USA), Brookline CBS (USA), CGD (Italy), Canadian Pacific (USA), Cansich (Italy), Carla, Cartaz, Cartwheel (USA), Chantecler (Brazil), Charger (Brazil), Clave (Spain), Command (USA) Copacabana (Brazil) Cotillion (USA), DCP (USA) Dade (USA) Dakar (USA), Dial (USA), Direction (UK) DiscReet (USA) Dolton (USA), Dot (USA) Douglas (USA), Dunwich (USA), Elektra (USA), Embryo, Epic (USA) Etonville (USA), Fame (USA), Fantasy (USA), Festival (France), Finger (Germany), Focus, GMA, Gamma (Mexico), Gaviota (Spain), Gazette, Grand Award (USA), Great Western Gramophone (USA) Hill, Hispavox (Spain), Imperial (USA), Invictus (USA) Jolly (Italy) Karen (USA), Lamp Liberty (USA), Liberty Premier (USA), Melodiya (USSR), Milestone (USA), Mmit (USA) Monument (USA), Mums (USA) Musicor (USA), Neighborhood (USA), Neptune (USA), New Design (UK), Nonesuch (USA), Odyssey (USA), Okeh (USA), Old Town (USA), Oriole, PIR Pacific Jazz (USA), Pama (UK), Paramount (USA), Peerless (Mexico), Prophesy (UK), Raft (UK), Reprise (USA), Robert Rheim's Roge, Rolling Stones (USA) SGC (USA), Saar (Italy), San Francisco (USA), Satml (UK), Solid State (USA), Sonopresse (France), Sono-Radio (Peru), Spindizzy (USA), Style-Cellograph-Simp, Sunset (USA), T-Neck (USA), Thrush, Thunder (USA), Top-Six, Trolia (Scandinavia), Twin (USA), UA Int'l (USA) UA Latino (USA) UPC (USA), United Artists (USA), Vanguard (USA), Viva (USA), Vortex (USA), Warner Bros (USA), World Pacific (USA), World Pacific Jazz (USA), Westminster (USA), Zel
 Rapsodia (Discos) Morais Soares 41 A, Lisbon Tel 838594
 Riso & Ritmo (Discos) Lda, Calçada da Quintinha 2-S/cv, Lisbon 1 Tel 683968
Int'l branch: France Bagatelle
Labels: (Owned) FF RR (represented) Bagatelle (France)
 Saef see Belter
 Sasseti—Sociedade Portuguesa de Musica & Som SarL Av Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel 656094
Labels: (Owned) Diapasao Guilda da Musica, (distributed) Ofir, (represented) Amadeo (Austria) ESP (USA), Erato (France), Hungaroton/Qualiton (Hungary) Musa (Poland), Supraphon (Czechoslovakia) Wergo (Germany)
Int'l reps.: Spain (Edigsa)
 Sereia, see Radio Triunfo
 Sintra, see Radio Triunfo
 Tagus, see Telectra
 Tecla Lda (IFPI), Rua Sousa Martins 5 Lisbon Tel 560405, 562850 Pres Jorge Costa Pinto, Gen Mgr Maria de Fatima, Sales Mgr Rosa Segura
Labels: (Owned) Tagus, Tecla Vertice, (represented) Accent (USA), Anston (Italy), Bach (UK), Black Jazz (UK), Collector (UK) Cosmopolitan (UK), Dim (Spain), Ember (UK), Fleche (France) GNP Crescendo (USA), Olympia (Italy), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Star (Belgium), W&G (Australia)
Int'l reps.: France (Barclay), Luxembourg (Barclay), Monaco (Barclay) Netherlands (Dureco), South Africa (Teal) Spain (Dim), UK (CRD)
 Telectra—Empresa Technica de Equipamentos Electronicos SarL Apdo 2531, Rua Rodrigo da Fonseca 103, Lisbon 1 Tel 686072, 657459, 654897 Telex 159B VP Fernando Vaz Pinto, Gen Mgr Jose Varatojo da Silva, A&R L Cunha, Sales Mgr M M de Matos
Int'l branch: Angola, Apdo 6487 Rua Barbosa Rodrigues 42, Luanda Tel 22891 Gen Mgr Armando Dias
Labels: (Owned) Alfama, Flash Gladio, Telectra (licensed) Baltic (Belgium), RCA (USA)
Int'l reps.: South Africa (Teal) USA (Penco)
 Trevo, see Mundusom
 Arnaldo Trindade & Ca Lda (IFPI) Rua de Santa Catarina 117 Porto Tel 381341 Cable RADILECTRA Telex 22266 Pres Arnaldo Trindade Gen Mgr Fernando Pereira, Co ord Peraldo Elderfield

Promo. branch: Lisbon, Rua da Alegria 122 Tel 327707 Mgr Rui Mota Alves
Labels: (Owned) Orfeu (distributed) Fenix, (represented) Durium (Italy), Negram (Netherlands), Vogue (France)
Int'l reps.: Benelux (Vogue) France (Vogue), Switzerland (Vogue), USA (Penco), Venezuela (Palacio)
 Vertice, see Tecla
 Vertigo, see Phonogram
 Zip-Fado see Zip-Zip
 Zip-Zip—Organizacoes Publicidade Lda Av Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel 656094
Labels: (Owned) Fama, Zip-Fado, Zip-Zip

● music publishers

Belter (Ed) Rua Constitucão 74, Porto Tel 498041 Dir A Figueiredo
Branch: Lisbon, Av Defensores Chaves 3. 3rd fl E Tel 59062
Home office: Spain
 Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99, Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho Gen Mgr Dr Antonio dos Santos
 Costa Pinto (Ed Musicais) (SPA), Rua Eca de Queiros 20, 3rd fl, Lisbon Tel 560405 Pres Jorge Costa Pinto, Gen Mgr Rocha Oliveira
 Musicat (Arnaldo Trindade & Ca Lda), Rua de Alegria 122 Lisbon Tel 327707 Cable RADILECTRA Telex 22266 Mgr Fernando Albuquerque
 Sasseti—Sociedade Portuguesa de Musica & Som SarL, Av Conselheiro Fernando de Sousa 25 A/B, Lisbon Tel 656094
 Telectra (Eds Musicais), Rua Joaquim Antonio de Aguiar 64 Lisbon 1 Tel 686075 VP Fernando Vaz-Pinto, Gen Mgr Jose Varatojo da Silva
Int'l firms represented: Baltic (Belgium), RCA (Italy, Spain), RCA Jaguaré (Brazil), Victor (Brazil)
 Triunfo (Ed Musicais), Praca General Humberto Delgado 309, Porto Tel 21445, 313624 Gen Mgr Rogério de Seixas Costa Leal

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Circulo de Cultura Musical Rossio 45 Lisbon 4
 International Music Council, Nat'l Committee, Instituto de Alta Cultura, Praca do Principe Real 14 Lisbon
 Sociedade Nacional de Musica de Camara, Rua de Arroios 5, Lisbon 1

DESIGN & ARTWORK

Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99 Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos
 Castro, Paz & Ca Lda Rua Julio Dinis 945, Porto Tel 65932
 Radio Triunfo Lda Lugar do Seixo, S Mamede de Infesta Tel 950152 Gen Mgr Rogério de Seixas Costa Leal D&A Mgr Antonio Matos

LICENSING ORGANIZATION, MUSIC

S E C T P (Sociedade de Escritores & Compositores Teatras Portugueses), Av Duque de Loule 31 Lisbon (Mechanical & performing rights)
 S P A (Sociedade Portuguesa de Autores), Av Duque de Loule 31, Lisbon 1 Tel 49870, 531656 Cable AUTORES (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99, Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos
 Radio Triunfo Lda Lugar do Seixo, S Mamede de Infesta Tel 950152 Gen Mgr Rogério de Seixas Costa Leal Mgr Domingos Lupi Nogueira

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99, Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos

TAPE CUSTOM DUPLICATORS

Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99, Lisbon 2 Tel 367051 Co-Pres Dr Maria da Graca B de Carvalho, Rui Valentim de Carvalho, Gen Mgr Dr Antonio dos Santos
 Radio Triunfo Lda, Rua Anselmo Braancamp 297, Porto Gen Mgr Rogério de Seixas Costa Leal Dept Chief Arlindo Moreira
Audio: 8-tr & cassette
 Tecla Lda Rua Sousa Martins 5, 1st fl, Lisbon Tel 560405, 562850 Pres Jorge Costa Pinto, Gen Mgr Maria de Fatima, Sales Mgr Rosa Segura
Audio: 8-tr & cassette

● supplies

TAPE, RAW & BLANK LOADED

Audio Magnetics Corp., Apdo 72, Caldas da Rainha Tel 12 23041
 Radio Triunfo Lda, Rua do Campo Lindo 208, Porto Tel 485876 Gen Mgr Rogério de Seixas Costa Leal, Chief Eng Domingos Lupi Nogueira (Blank only)
 Tecla Lda, Rua Sousa Martins 5, 1st fl, Lisbon Tel 560405, 562850 Pres Jorge Costa Pinto, Gen Mgr Maria de Fatima Sales Mgr Rosa Segura (Importer)

International Music-Record-Tape Section

Audio: B-tr, cassette, open reel
Brand name: Capitol

TAPE DUPLICATING EQUIPMENT

Tecla Lda Rua Sousa Martins 5, 1st fl Lisbon Tel 560405, 562850 Pres Jorge Costa Pinto Gen Mgr Maria de Fatima, Sales Mgr Rosa Segura (Importer)
Brand name: Brenell (UK), Pentagon (USA)

● accessories manufacturers

Audio Magnetics Corp., Apdo 72 Caldas da Rainha Tel 12 23041
Product: Leader & splicing tape
Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6, Alges, Lisbon Tel 217719
Product: Cleaners cloths & brushes head cleaners & demagnetizers, needles
Planigraf-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22, 4th fl Lisbon Tel 49115 Pres Raul Santos, Gen & Sales Mgr Miguel Dias da Silva
Product: Cleaners, cloths brushes 45 rpm adaptors head cleaners & demagnetizers
Tecla Lda Rua Sousa Martins 5, 1st fl Lisbon Tel 560405 562850 Pres Jorge Costa Pinto Gen Mgr Maria de Fatima, Sales Mgr Rosa Segura
Product: Carrying & storage cases cleaners cloths & brushes, 45 rpm adaptors head cleaners demagnetizers, needles leader & splicing tape

● store fixtures & merchandising aids manufacturer

Tecla Lda, Rua Sousa Martins 5, 1st fl Lisbon Tel 560405, 562850 Pres Jorge Costa Pinto Gen Mgr Maria de Fatima, Sales Mgr Rosa Segura
Product: Display racks, divider cards

ROMANIA

Population: 22 000 000
Rate of exchange: \$1 (US) = 14 lei
Per capita income: \$650
Holidays: January 1, May 1 & 2 (Labor Day), August 23 (National Day)
No. of homes with record players: 800 000

RECORDS:

Records manufactured: 1975-9 067 000 units
Average retail price per record: LPs-\$1.43-\$1.86 Imported LPs-\$3.00-\$3.14 EPs & singles-\$0.50-\$0.71 Imported EPs & singles-\$0.86-\$1.21
Stereo sales: 40% of total

Type of distribution: Manufacturer to retailer
Type of promotion: Radio and TV are the most important means of promotion. Television is dominated by MOR music shows. Press coverage is poor.
Comment: Music issued on record by Electrecord is about 55% folk, 35% light or pop and 10% classical. The demand for recorded music has become so great that production can not keep up with it and a new manufacturing plant is being planned. It should be in operation in a few years. Although Western music is popular, only a few records by Western artists are released each year, some of these are recorded in the Electrecord studios by visiting performers. Radio stations and magazines rate records through surveys of fan mail to determine the Top American and English music is always rated high. Discoteques also play mostly American and English music. Private collections reveal the same preferences. No phonographs are manufactured in Romania and imports must supply the market.

Jukeboxes: 100

TAPE:

Pre-recorded tapes manufactured: 1975-150 000 units
Average retail price per tape: Pre recorded-\$5.35 Blank-\$10.28
Comment: All playback equipment is imported, but plans are being made to construct a plant for domestic manufacture.

RADIO STATIONS:

No. of stations: 6 (1 seasonal)
Comment: Radio Bucharest broadcasts three different programs nationwide. Programme I is mainly light and folk music. Programme II mainly classical and Programme III (stereo) mainly light and pop. Live music comprises barely five per cent of the total programming. Anglo-American music ranks first in popularity, especially among the young people. Fifty per cent of the music played over the air is of either English or American origin, forty per cent is Romanian and the remaining ten per cent comes from the other Socialist countries.

TELEVISION STATIONS:

No. of channels: 2
Comment: The two studios are located in Bucharest, one reaches only the city and its suburbs. Color TV is in the planning stage. Over twenty per cent of the programming is reserved for live music, especially classical concerts.
Octavian Ursulescu

● record & tape manufacturers / distributors / importers

Electrecord Str Luigi Cazavillan 14 16 Bucharest Tel 13 97 57 Telex (011) 191 Mgr Teodor Caris Music Dept Chief Dr Edgar Elian Chief Eng Ing Grigore Petreanu
Labels: (Owned) Electrecord (licensed) B&J (UK), CBS (France), CBS-Sugar (Italy), Juan Vallori (Spain), Metronome (Germany), Montana (Germany), PIPS (Switzerland), Philips (UK), Stop (Italy), Stuxto 33 (Netherlands), Transworld (Switzerland), Trilogy (USA)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A R I A (Romanian Agency for Artistic Mgmt.) Blvd Nicolae Balcescu 2 Sector 1 Bucharest Tel 13 70 08 91 75 Telex (011) 225 Mgr Florea Vasile Asst Mgr Anton Virian Music Sec y Georgeta Calistrache
A T M (Association of Artists from Theatrical & Musical Institutions) Str Episcopiei 9 Sector 1 Bucharest Tel 13 41 72 44 99 Pres Costache Antoniu VP Dina Cocea Sec y Ana Tobosaru
Composers Union (Uniunea Compozitorilor) Calea Victoriei 141 Bucharest Tel 50 30 90 Pres Ion Dumitrescu Sec y Dr Vasile Tomescu Pascal Bentoiu Theodor Grigoriu Laurentiu Proleta Wilhelm Burger
Musical Publ g House of the Composers Union (Editura Muzicala a Ununii Compozitorilor) Str 13 Decembrie 24 Bucharest Tel 13 57 75
Socialist Culture & Education Council (Consiliul Culturii si Educatiei Socialiste) Casa Scintei Piata Scintei 1 Bucharest Tel 17 60 10 20 Music Mgr Nicolae Calinciu

SINGAPORE

Population: 2 236 000
Rate of exchange: 1 (US) = 2.47 Singapore dollars
Per capita income: \$1,310
Holidays: New Year's Day, Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Thai Pusam (Tamil New Year), Hari Raya Haji (Malay New Year), Labor Day (May 1), National Day (August 9), Vesak Day (Buddhist Festival), Christmas Day

RECORDS:

Records exported to USA: 1975-1 443 units, \$2 577 1974-B 335 units \$17,870
Records, record blanks & pre-recorded media imported from USA: 1975-\$236,994 1974-\$319,316

● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca
Ace of Diamonds, see Decca
Aim, see Alshire
Alshire (Singapore) Pte Ltd OG Bldg, 703 Upper Cross St Singapore 2 Tel 914 794 Chm Tan Cho Guay Mng Dir T T Quek
Labels: (Owned) Alshire Aim (represented) Vox (USA)
Angel, see EMI
Archiv, see Phonogram
Argo, see Decca
Baal Recs Pte Ltd 532 Plaza Singapura Orchard Rd Singapore 9 Tel 34-747 Cable BAALPROD Dir Balram Shotam Gen Mgr Jayram Shotam
Regional branches: China, Hong Kong Indonesia Malaysia Thailand
Labels: (Owned) Baal, Best of Everything (licensed) ABC ABC-Dot, ABC Paramount H&L, Scepter (all USA)
Int'l rep.: (UK) (Baal)
Beltona, see Decca
Best of Everything, see Baal
Borneo Co (Singapore) Pte Ltd Crosby House 71/73 Robinson Rd Singapore 1 Tel 79-457 91-5973 Dir J C G Ramsey Mktg Controller Tan Chye Yong (Importer)
Capitol, see EMI
Chiang Huat Co Pte Ltd 195/199 Ouram Park Singapore 3 Tel 220 3444, 3040 Cable CHIPMUNKS Chm Tan Boo Chiang Mgr T T Quek Sales Mgr Koh Kok Thye
Labels: (Owned) Echo Elastic (represented) Blue Note Fantasy Liberty Prestige, United Artists (all USA)
Cogent, see Unisong
Columbia, see EMI
Cosdel (Singapore) Pte Ltd PO Box 538 Crawford Sta, Eng Cheong Tower 4th fl 5611 North Bridge Rd Singapore 7 Tel 258-9944 66-0256, 252-1243 Mng Dir Kenneth R Cole, T K Whang
Reg'l headquarters: Hong Kong
Labels: (Represented) Asylum (USA), Atco (USA), Atlantic (USA), Camden (USA), Durium (Italy), Elektra (USA), Ember (UK), Grunt (USA), Manticore (UK), Nonesuch (USA), Pickwick (USA), RCA group (USA), Ranwood (USA), Reprise (USA), Rolling Stones (USA)

Virgin (UK), Vogue (France), WEA group (USA), Warner Bros (USA)
D G, see Phonogram
Decca Ornet (Pie) Ltd (sub of Decca Rec Co Ltd, UK), E6 MacDonald House Orchard Rd Singapore 9 Tel 320-537, 327-071, 361-196 Mng Dir Derrick J Coupland, Dir H K Franklin, Reg'l Sales Mgr Esther Lim
Reg'l branches: Hong Kong, Malaysia
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, London/AAO, London Globe, L Oiseau Lyre Qualiton Threshold, Vocalion, York, (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France) Greenwich (UK), Gull (UK), Headline (UK), Horscope (USA), Maple (USA), Nova (UK), O Be (USA) Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK)
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinetex)

Deram, see Decca
Double Up, see EMI
E M I (Singapore) Pte Ltd (IFPI), PO Box 1B2, MacDonald House, 3rd fl Orchard Rd, Singapore 9 Tel 327-686 Cable EMI TRON Mng Dir Neil Sarsfield
Home office: England
Labels: (Owned) Angel, Capitol, Columbia, Double Up EMI, Encore, HMV Harvest, MFP (Music for Pleasure), One Up, Parlophone, Pathe Regal, Regal Zonophone, Sounds Superb, Talisman, Waverley, (represented) A&M (USA), Apple (UK), Arista (UK, USA), Bronze (UK), CBS/Sony (Japan), Dark Horse (USA), Disneyland (USA), Island (UK), Motown (USA), Ode (USA), Oyster (UK), Private Stock (USA), Purple (UK), RAK (UK), Rare Earth (USA)
Int'l rep.: Worldwide (EMI)
Eagle, see Teo Kwan
Echo, see Chiang Huat
Eclipse, see Decca
Elastic, see Chiang Huat
Encore, see EMI
Fass, see Phonogram
Fontana, see Phonogram
H M V, see EMI
Harvest, see EMI
Heliodor, see Phonogram

Hup Hup Sendirian Berhad, 5 Lorong Tukang Lima, Jurong Town Singapore 22 Tel 65-0137/1333 Cable HUPHONIC Mng Dir Ng Lian Chin, Dirs Ms Ng Ay Vin Ms Ng Ay Na
Local branch: Singapore 8, 232 Serangoon Rd Tel 30-129, 333-404
Home office: Malaysia
Labels: (Distributed) Life (represented) MCA (USA)
E S Isaac & Co Pte Ltd 35-A Hongkong St, Singapore 1 Tel 78-460/466 Cable ISAACNCO Mng Dir M E Isaac Gen Mgr SA Hanin
Labels: (Distributed—not licensed) Accent (USA), Angel (India), Columbia (India), Crescendo (USA), Everest (USA), HMV (India), Hi Fi (USA), Odeon (India), Parlophone (India), Telefunken (Germany), Vogue (France)
Int'l reps.: France (Vogue), Germany (Teldec), India (Gramophone), Golden Mile Shopping Centre, Beach Rd, 7th fl Suite 5B17 Singapore 7 Tel 258-7759 Mgr Koh Kok Khai (Importer Exporter)
Karussell, see Phonogram
Kwang Sia Rec Co, 104 Hill St, Singapore 6 Tel 332-154 340-501, 335-659 Owner K H Ang, Gen Mgr Keng Seah Ang, Sales Mgr Kok Hua Lim
Local branches: Singapore 6, 7 B Colombo Court N Bridge Rd—Singapore 9, International Bldg 360 Orchard Rd Ground fl Rm 7—Singapore 9, Ming Court Hotel Arcade, Tanglin Rd (Importer)
Labels: (Imported) A&M (USA), Arista (USA), Audio Fidelity (USA), CBS (USA), Capitol (USA), Columbia (USA), DG (Germany), Decca (UK, USA), London (UK, USA), MGM (USA), Motown (USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Reprise (USA), Verve (USA), Warner Bros (USA)
Life Rec Inds (Pie) Ltd, 5 Lorong Tukang Lima, Jurong Town Singapore 22 Tel 65-0137/1333/1187 Cable LIFE RECORD Mng Dir Ng Lian Chin (Distributed by Hup Hup)

London, see Decca
London AOA, see Decca
London Globe, see Decca
M F P, see EMI
M G M, see Phonogram
Mercury, see Phonogram
Music for Pleasure, see EMI
L Oiseau Lyre, see Decca
One-Up, see EMI
Parlophone, see EMI
Pathe, see EMI
Pergola, see Phonogram
Philips, see Phonogram
Phonogram Pie Ltd PO Box 1117 697-A Commonwealth Dr, Tanglin Halt, Singapore 3 Tel 634-677 Cable PHONRECORD Telex 21375 Mng Dir L Steyer, Mktg Mgr David Lim Admin Mgr J Sng
Reg'l branch: Malaysia
Labels: (Owned) Archiv DG Fass Fontana, Heliodor Karussell MGM, Mercury, Pergola, Philips, Polydor, Polyphon Vertigo Verve, (represented) All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddha (USA), CTI (USA), Charisma (UK), Chelsea (UK), Chrysalis (UK), Contour (UK), Cube (UK), DJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), Pye (UK), RSO (UK), Ring-O (UK), State (UK), 20th Century (USA), WWA (UK)
Int'l reps.: Worldwide (Phonogram) Polydor
Polydor, see Phonogram

Portugal
Romania
Singapore

International Music-Record-Tape Section

Polyphon, see Phonogram
 Qualiton, see Decca
 Regal, see EMI
 Regal Zonophone, see EMI
 Sounds Superb, see EMI
 Talisman, see EMI
 Teo Kwan Electric Recs Co., 17 Dhoby Ghaut, Singapore 9
 Tel 360-402 328-265 Cable KWANGELECT
Label: (Owned) Eagle
 Threshold, see Decca
 Unison Pte Ltd, Toa Payoh Central 366-C Block 184
 Singapore 12 Tel 252 4874 Gen Mgr Kuek Soi
 Tee
Labels: (Owned) Cogent Unison (distributed—**not
 licensed**) United Artists (USA)
 Vertigo, see Phonogram
 Verve, see Phonogram
 Vocalion, see Decca
 Waverley, see EMI
 York, see Decca

Dir. Neil Sarsfield, Comm'l Mgr H T Chua, Factory
 Mgr Lee Choh Ming
Brand name: Emitape
 Eastland Trading Co, GPO Box 1128, Selegie Shopping &
 Office Complex, 1st Fl., 271A & 283A Selegie Rd,
 Singapore 7 Tel 321-021 Pres Tee Shin Quek Gen
 Mgr Awa Wong, Sales Mgr Wee Chen (Raw only)
Brand name: Ampex
 Otari Nanpo Electronic & Sound Inds (Pte.) Ltd, Redhill Ind'l
 Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore
 Tel 633-776 Cable OTARI Mng Dir Hee Chin Sit,
 VP Masayuki Hosoda, Sales Mgr Wong Luck
Audio: B-tr & cassette

TAPE DUPLICATING & PROCESSING EQUIPMENT

Eastland Trading Co, GPO Box 1128, Selegie Shopping &
 Office Complex, 1st Fl., 271A & 283A Selegie Rd,
 Singapore 7 Tel 321-021 Pres Tee Shin Quek Gen
 Mgr Awa Wong, Sales Mgr Wee Chen
Brand names: Ampex, Pentagon

SOUTH AFRICA, REPUBLIC OF

Population: 24,920,000
Rate of exchange: \$1 (US) = 0.87 rand
No. of homes with record players: 1,250,000
Holidays: January 1, May 31 (Republic Day), First Monday
 in September (Settlers Day), October 10 (Kruger's Day),
 December 16 (Day of the Covenant) and all traditional
 Christian holidays

RECORDS:

Records sold domestically including imports (retail value):
 LP's 1975—3,142,888 units, \$19,737,336 1974—
 2,685,467 units, \$20,071,179 Budget LP's 1975—
 1,897,506 units, \$4,003,737, 1974—2,120,657
 units, \$5,837,744 Singles 1975—2,942,546 units
 \$4,119,564, 1974—2,956,178 units, \$4,943,911
 Indigenous singles 1975—3,909,257 units,
 \$4,964,756, 1974—3,678,964 units, \$5,390,417
Records imported from USA (factory value—CIF): 1975—
 521,848 units, \$462,700, 1974—296,820 units
 \$335,424
**Records imported from countries other than USA (factory
 value—CIF)** 1975—633,919 units, \$738,329
 1974—500,164 units, \$904,174
Records exported to USA: 1975—100 units, \$520
 1974—495 units, \$1,346
Average retail price per record: (Excluding sales duty of
 6%) LP's—\$6.28 budget LP's—\$2.11 singles—
 \$1.40 indigenous singles—\$1.27

Stereo sales: 100% of total excluding singles
Record club sales: None
Discounting: Frequent
Type of distribution: Record distribution is mainly from
 manufacturer-to-retailer. Inflation and other economic
 factors together with the introduction of color television
 service has resulted in virtually no growth in the record
 industry
Type of promotion: The national broadcasting uses records
 extensively in entertainment programs. Record
 manufacturers buy air time on the national commercial
 services for the promotion of their international and
 South African artists records. Appearances by South
 African artists in films and stage shows and now on
 television are increasing thereby giving promotional
 benefits. Newspapers include supplements devoted
 entirely to the music and entertainment industry
Jukeboxes: 500

TAPE:
Market: The swing from cartridges to cassettes is
 continuing, sales now being in the ratio of three
 cassettes to one cartridge. Sales of cassette recorders,
 including radio cassette recorders, have averaged
 approximately 250,000 per annum over the past three
 years
**Pre-recorded tape sold domestically—including imports
 (retail value):** B-tr 1975—352,056 units,
 \$2,619,296, 1974—496,366 units, \$4,686,886
 Budget B-tr 1975—202,731 units, \$869,715
 1974—289,415 units, \$1,709,052 Cassette 1975—
 585,121 units, \$4,353,300, 1974—443,595 units,
 \$4,188,601 Budget cassette 1975—172,617 units,
 \$740,526, 1974—156,742 units, \$925,592
Pre-recorded tape imported from USA (CIF): 1975—
 283,728 units, \$275,303
**Pre-recorded tape imported from countries other than
 USA (CIF):** 1975—91,016 units, \$177,186
Blank tape sold domestically: B-tr & cassette 1975—
 2,322,078 units, \$1,816,580
Average retail price per tape: B-tr & cassette—\$7.44
 budget B-tr & cassette—\$4.29

RADIO STATIONS:

Comment: The South African Broadcasting Corp. controls all
 broadcasting. Springbok Radio is its commercial station.
 There are 3 spot channel regional continuous music
 services. Africans are served by Radio Bantu which
 operates 6 regional language spot channel services.
 National radio 5 is the pop record station for teenagers

TELEVISION STATIONS:

No. of channels: 1 government 100% color
Comment: The South African Broadcasting Corp. television
 began full operation for five hours each evening in
 January 1976

William Ford Fraser

record & tape manufacturers / distributors / importers

Akulalwa, see Trutone
 Angel, see EMI-Brigadiers
 Apollo, see Trutone
 Archiv, see Trutone
 Asylum, see WEA
 Atco, see WEA
 Atlantic, see WEA
 Atlas City, see Teal
 Audiovisual Communications (Pty.) Ltd., State House, 2nd
 fl., Bree & Quartz Sts., Johannesburg 2001 Tel (11)
 23-9271 Mng Dir N Greenberg (Distributor)

Aztec, see Satbel
 Baba, see Teal
 Bayete, see Teal
 Berg & Boom, see Teal
 Black Music, see Clive Calder & EMI-Brigadiers
 Blue Nile, see Teal
 Brigadiers, see EMI-Brigadiers
 Bullet, see Clive Calder & EMI-Brigadiers
 Bump, see RPM
 Butterfly, see Gramophone
 C.B.S., see Gramophone
 C.F.P., see EMI Music for Pleasure
 Clive Calder Prod'n (Pty.) Ltd., Nedbank House, 8th fl., 1
 Albert St., Johannesburg 2001 Tel (11) 833-1486
 Cable SAGITTARIUS Telex (8)3021 Mng Dir Clive
 Calder, Dirs. Ralph Simon, Nat. Bregman, Gen. & Sales
 Mgr Peter Vee (Licensed to EMI-Brigadiers)
Labels: (Owned) Black Music, Bullet, Mabob City,
 Safari, Spes Bona, (Licensed) Caribbean, Contempo,
 Contempo-Raries, Count Shelly, Live & Love, Ogun,
 Paradise, Queen Bee, RG, Summertime, Surrey Int'l,
 Third World (all UK)
Int'l reps.: Belgium (Inelco), France (Sofrason,
 Sonodisc), Germany (Intercord), Netherlands (Dureco),
 UK (Alaska)

Capitol, see EMI-Brigadiers
 Caprivi, see Satbel
 Cat, see Satbel
 Catastrophe, see Trutone
 Chisa Nyama, see Trutone
 City Late, see Teal
 City Special, see Teal
 Columbia, see EMI-Brigadiers
 Contempo, see EMI-Brigadiers
 Cool Blue, see EMI-Brigadiers
 D.G., see Trutone
 Date, see Gramophone
 Dawn, see Satbel
 Deep South, see Satbel
 Disc Jockey Music Co. (Pty.) Ltd., 24 Nicholson St., Denver
 Johannesburg 2001 Tel (11) 22-4371 Mng Dir
 Tommy Lennon, Gen. Mgr Ken Talbot, Creative Dir
 Robert Schroeder
Labels: (Owned) Disc Jockey Safari

EMI-Brigadiers (Pty.) Ltd. (IFPI), 32 Steele St., Steeledale,
 Johannesburg, Tel (11) 869-0320 Cable
 SOUNDBOX Mng Dir B B G Jeffery, Deputy Chm
 A S J Venter
Labels: (Owned) Angel, Brigadiers, Capitol, Columbia,
 Cool Blue, EMI, EMI-Int'l, HMV, Harvest, Kaya-Lam,
 Listen to the Wild, Little Giant, Molelo, N. Kanyazi,
 Odeon, Parlophone, Ring, Shona Langa, Starline
 Stateside, Umsakazo, Welcome Zodiac, (Licensed
 domestic) Black Music, Bullet, Contempo, Horse,
 Mabob City, Nitty Gritty, Safari, Spes Bona, Sunshine,
 World Soul (Licensed foreign) Ala (USA), Apple (UK),
 Arista (USA), De-Lite (USA) Lafl (USA), MAM (UK),
 Private Stock (USA), Purple (UK), RAK (UK), Red Bus
 (UK), Snuff Garrett (USA), Sovereign (UK), T. Rex (UK),
 Target (UK), Young Blood (UK)

EMI Music for Pleasure Co. Pty. Ltd. (IFPI), PO Box 11254,
 32 Steele St., Steeledale, Johannesburg, Tel (11) 869-
 0320 Cable SOUNDBOX Mng Dir Neville Blenaut,
 Sales Mgr Peter More
Labels: (Owned) CFP (Classics for Pleasure), Flame,
 MFP, Mello Mood, Music Way Tapes, Skyline, Sounds
 Superb

Elektra, see WEA
 Embassy, see Gramophone
 Embudane, see Gramophone
 Envee, see Trutone
 Epic, see Gramophone
 Epidemic, see RPM
 F.G.B., see Gallo
 F.T.I., see RMC
 Fast Move, see RPM
 Flame, see EMI Music for Pleasure
 Fontana, see Trutone
 G.R.C., see Gramophone
 Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud
 Sts., Johannesburg 2000 Tel (11) 28-2040 Cable
 GALLOTONE Telex B0153 Pres Peter Gallo, Admin
 Mgr Ian Shacknofsky, A&R Mgr Peter Lots, Sales
 Mgr Fred Bugnatto, Promo Mgr Ivor Haarburger
Labels: (Owned) FGB, Gallo, Motella, Soul Jazz, Up
 Mavuthela, Welkom, (distributed) Soutdown, Storm,
 (Licensed) Buddah (USA), CTI (USA), Chrysalis (UK),
 DJM (UK), Decca (UK), Disneyland (USA), Gull (UK),
 Hispavoc (Spain), Kama Sutra (USA), London (USA),
 MCA (USA), Magnet (UK), Rocket (UK), Savoy (USA),
 20th Century (USA), Virgin (UK)
Int'l rep.: Worldwide (Decca)

Go-Go, see Teal
 Gramophone Rec. Co. (Pty.) Ltd. (GRC), PO Box 2445, 132
 Kerk St., Johannesburg, Tel (11) 23-0546 Cable
 AFRICORD Telex B0153 Mng Dir Arnold Golembro,
 A&R Mgr Hilton Rosenthal, Sales Mgr John de Beer,
 Mktg Mgr Leonard Gill
Branches: Cape Town, Durban, Port Elizabeth
Labels: (Owned) Butterfly, CBS, Date, Embassy,
 Embudane, Epic, GRC, HMV, Harmony, Imbongi, Jive,
 Marabi, Masterpiece, Unika, (Licensed) Monument
 (USA), Philadelphia Int'l (USA)

Go-Go, see Teal
 Gramophone Rec. Co. (Pty.) Ltd. (GRC), PO Box 2445, 132
 Kerk St., Johannesburg, Tel (11) 23-0546 Cable
 AFRICORD Telex B0153 Mng Dir Arnold Golembro,
 A&R Mgr Hilton Rosenthal, Sales Mgr John de Beer,
 Mktg Mgr Leonard Gill
Branches: Cape Town, Durban, Port Elizabeth
Labels: (Owned) Butterfly, CBS, Date, Embassy,
 Embudane, Epic, GRC, HMV, Harmony, Imbongi, Jive,
 Marabi, Masterpiece, Unika, (Licensed) Monument
 (USA), Philadelphia Int'l (USA)

Singapore

South Africa, Republic Of

music publishers

Baal Music, 532 Plaza Singapura Orchard Rd., Singapore 9
 Tel 34-747 Cable BAALPROD Dir Balram Shotam
Int'l reps.: France (EPOC) Germany (Accord) Japan
 (Shinko), Latin America (Fermata)
 Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte
 Ltd.) E6 MacDonald House Orchard Rd. Singapore 9
 Tel 327-071, 361 196 Mng Dir Derrick J
 Coupland, Far East Mgr Esther Lim
Reg'l headquarters: Hong Kong (see for int'l firms
 represented)
 Intersong Far East Pte Ltd, PO Box 1117 679A
 Commonwealth Dr., Tanglin Halt, Singapore 3 Tel
 634-677 Cable PHONRECORD Telex 21375 Mng
 Dir L Steyer, Mgr Dora Phua
Int'l firms represented: Aberbach, Abigail, Barn
 Belinda, Buddah Canopy, Chappell, Charlotte,
 Flamingo, Hanseatic, Kama Sutra, Kaskat, Martin-
 Coulter, McCartney, Mews, Midland, Norrie Paramor
 Pocket Full of Tunes, RSO, Ryan, Tutti
Int'l reps.: Worldwide (Intersong), Netherlands
 (Artemis)
 Pathe Publ'ns (Far East) Pte Ltd., PO Box 182, MacDonald
 House, 3rd fl., Orchard Rd., Singapore 9 Tel 327-686
 Cable EMITRON, Mng. Dir Neil Sarsfield
Int'l firms represented: Ardmore & Beechwood, Carlin,
 B. Feldman, Dick James, KPM group, Cyril Shane (all
 UK)

services

PLATING, PROCESSING & PRESSING PLANTS

EMI (Singapore) Pte Ltd, 6 Wan Lee Rd., Jurong Town
 Singapore 22 Tel 650-544/183 652-092 Mng
 Dir Neil Sarsfield, Comm'l Mgr H T Chua, Factory
 Mgr Lee Choh Ming
 Life Rec Inds Pte Ltd, 5 Lorong Tukang Lima Jurong
 Town Singapore 22 Tel 65-1137/1333/1187
 Mng Dir Ng Lian Chin
 Phonographic Inds Pte Ltd., Flatted Factories, 1st fl., 701-E
 Commonwealth Dr., Tanglin Halt, Singapore 3 Tel 64-
 9457/5012 Mng Dir L Steyer, Factory Mgr T
 Sng

RECORD PROMOTION

Baal Recs Pte Ltd., 532 Plaza Singapura Orchard Rd.
 Singapore 9 Tel 34-747 Cable BAALPROD Dir
 Balram Shotam
 Rediffusion (Singapore) Pte Ltd, PO Box 60B 182
 Clemenceau Ave. Singapore 9 Tel 362-211 Cable
 REDIFFUSE Mng Dir Jack Snowden

TAPE CUSTOM DUPLICATORS

EMI (Singapore) Pte Ltd., 6 Wan Lee Rd., Jurong Town
 Singapore 22 Tel 650-544/183 652-092 Mng
 Dir Neil Sarsfield, Comm'l Mgr H T Chua, Factory
 Mgr Lee Choh Ming
 Island Music Dists., Golden Mile Shopping Centre Beach
 Rd., 7th fl., Suite 5B17, Singapore 7 Tel 258-7759
 Mgr Koh Kok Khai
 Otari Nanpo Electronic & Sound Inds (Pte.) Ltd., Redhill Ind'l
 Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3
 Tel 633-776 Cable OTARI Mng Dir Hee Chin Sit,
 VP Masayuki Hosoda, Sales Mgr Wong Luck
Audio: B-tr & cassette
 Phonographic Inds Pte Ltd., Flatted Factories, 1st fl., 701-E
 Commonwealth Dr., Tanglin Halt, Singapore 3 Tel 64-
 9457/5012 Cable PHONRECORD Telex 21375
 Mng Dir L Steyer, Factory Mgr T Sng
 Rediffusion Servs. (Singapore) Pte Ltd, PO Box 30B
 Killiney Rd., Singapore 9 Tel 362-211 Cable
 REDIFFUSE Telex 24114 Mng Dir Jack Snowden
 Gen Mgr N V Symons
Audio: B-tr, cassette & open reel
Video: 1" open reel, 3/4" cassette

supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Otari Nanpo Electronic & Sound Inds (Pte.) Ltd., Redhill Ind'l
 Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore
 Tel 633-776 Cable OTARI Mng Dir Hee Chin Sit,
 VP Masayuki Hosoda, Sales Mgr Wong Luck
Audio: B-tr & cassette

TAPE, RAW & BLANK LOADED

Ampex, see Eastland
 EMI (Singapore) Pte Ltd., 6 Wan Lee Rd., Jurong Town
 Singapore 22 Tel 650-544/183, 652-092 Mng

David Gresham Prods (Pty) Ltd., PO Box 626, Johannesburg 2000 Tel (11) 21-5029 Cable DAVEGRESH Mng Dir David Gresham Dir Allan Guldswain (Licensed to EMI-Brigadiers)
Labels: (Owned) Nitty Gritty, Groove, see Satbel
 H M V, see EMI-Brigadiers
 H V N, see Gramophone
 Harmony, see Gramophone
 Harvest, see EMI-Brigadiers
 Heliodor, see Trutone
 Highway Soul, see WEA
 Horse, see EMI-Brigadiers
 Hot Beat, see RPM
 Imbongi, see Gramophone
 Intercontinental, see Teal
 Jive, see Gramophone
 Joburg, see Satbel
 Jumbo Jet, see Teal
 Juwell, see Trutone
 Kalahari, see Teal
 Kanindo, see Teal
 Kaya-Lami, see EMI-Brigadiers
 King Kong, see Teal
 Listen to the Wild, see EMI-Brigadiers
 Little Giant, see EMI-Brigadiers
 Logo, see Trutone
 Lolwe, see Teal
 Love Love, see Teal
 Luster, see Teal
 M F P, see EMI Music for Pleasure
 M G M, see Trutone
 M V N, see Teal
 Mabob City, see Clive Calder & EMI-Brigadiers
 Ma Ma, see Teal
 Map, see Satbel
 Marabi, see Gramophone
 Masterpiece, see Gramophone
 Mello Mood, see EMI Music for Pleasure
 Mercury, see Trutone
 Metro, see Trutone
 Molelo, see EMI-Brigadiers
 Mosaic, see Teal
 Motella, see Gallo
 Moto Moto, see Teal
 Murabaraba, see Trutone
 Music for Pleasure, see EMI Music for Pleasure
 Musici-Duzaire, see Teal
 Music Way, Tapes, see EMI Music for Pleasure
 Nitty Gritty, see David Gresham & EMI-Brigadiers
 N Kanyazi, see EMI-Brigadiers
 Nonesuch, see WEA
 Nyang Amaki, see Teal
 Odeon, see EMI-Brigadiers
 Parlophone, see EMI-Brigadiers
 Perel, see Trutone
 Philips, see Trutone
 Pirate, see Teal
 Plastic, see Teal
 Plum, see Teal
 Polydor, see Trutone
 President, see Teal
 Privilege, see Trutone
 Purple, see EMI-Brigadiers
 Quality, see Trutone
 R M C Video (Pty) Ltd., PO Box 23 Parow Valley, Cape Town 7305 Tel 93-3981
Label: (Owned) FTI
 R P M Group, Craftsman Centre, 28B Commissioner St Johannesburg Tel (11) 24-7941 Cable PHONOSOUND Telex (B)0B59 Chm & Mng Dir Matt Mann, Gen Mgr Ivor Schlosberg, Sales Mgr Kevin Walker, Musical Dir Dan Hill
Labels: (Owned) Bump, Epidemic, Fast Move, Hot Beat, RPM, (licensed) A&M, Blue Note, Dark Horse, Groove Merchant, Muse, Ode, United Artists (all USA)
 R & T, see Satbel
 Rave, see Trutone
 Record Prods & Mfrs, see RPM
 Renown, see Trutone
 Reprise, see WEA
 Ring, see EMI-Brigadiers
 Safari, see Clive Calder, Disc Jockey & EMI-Brigadiers
 Satbel Rec Co (Pty) Ltd., PO Box 5373 Johannesburg 2000 Tel (11) 22-8692 Cable AZTEC Mng Dir Robin Taylor, Sales Mgr Stan Cohen Int'l Repertoire Mgr Gerry Hayter
Labels: (Owned) Aztec, Caprivi, Dawn, Joburg, Map, R&T, Satbel, Soweto (distributed) Cat, Deep South, Groove (licensed) ABC group (USA), Ariola (Germany), BASF (Germany), Barclay (France), Capricorn (USA), Casablanca (USA), Cube (UK), GRT (Canada), Immediate (UK), Mainstream (USA), Nems (UK), Pye (UK), Sonet (UK), Specialty (USA), Stax (USA), Transatlantic (UK), Vogue (France)
Int'l reps.: France (Barclay), Netherlands (Phonogram), UK (Galaxy), USA (Casablanca)
 Shona Langa, see EMI-Brigadiers
 Shungu, see Teal
 Six Mabone, see Teal
 Skyline, see EMI Music for Pleasure
 Sondela, see WEA
 Soul Brother, see Trutone
 Soul Jazz, see Gallo
 Soul Soul, see Teal
 Souttown, see Gallo
 Sounds Superb, see EMI Music for Pleasure
 Soweto, see Satbel
 Spes Bona, see Clive Calder & EMI-Brigadiers
 Star Black, see Teal
 Starline, see EMI-Brigadiers
 Stateside, see EMI-Brigadiers
 Stokvel, see Trutone
 Storm, see Gallo
 Sungura, see Teal
 Sunshine Recs (Pty) Ltd., 115 William Rd, Norwood Johannesburg 2001 Tel (11) 45-6262, 728-5738 Cable BREAKAWAY Mng Dir & Sales Mgr Grahame M Beggs Gen Mgr Christine Beggs (Licensed to EMI-Brigadiers)

Labels: (Owned) Sunshine, Sunshine Soul
 Sunshine Soul, see Sunshine & EMI-Brigadiers
 Super Black, see Trutone
 Teal Rec Co Ltd., PO Box 4105, Fox & Gold Sts, Johannesburg 2001 Tel (11) 28-2950 Pres Gerald McGrath, Gen Mgr Andy Bales, Mktg. & A&R Dir John Smithers, Sales Mgr Issy Nathan
Branches: Cape Town, Cape Province, Reeds Bldg, Main Rd Tel 55-9833 Mgr G Sloane—Durban, Natal, Box 2775, 221A Whitehead Bldg, Smith St Tel 37-3557/4597 Mgr J Remders—**Port Elizabeth, Cape Province,** Box 3269 Normande House, 5th fl, Strand St Tel 2-3957/1055 Mgr J Moolman
Int'l branch: South West Africa, Box 1518, United Bldgs, Kaiser St, Windhoek Tel 6948 Mgr P Joubert
Labels: (Owned) Atlas City, Baba, Bayete, Berg & Boom, Blue Nile, City Late, City Special, Go Go, Intercultural, Jumbo Jet, Kalahari, Kanindo, King Kong, Lolwe, Love Love, Luster, MvN, Ma Ma, Mosaic, Moto Moto, Musici-Duzaire, Nyang Amaki, Pirate Plastic, Plum, President, Shungu, Six Mabone, Soul Soul, Star Black, Sungura, Up Up, World, Zambesi (distributed) WEA group, (licensed) Bellaphon (Germany), Black Lion (UK), CNR (Netherlands), Crescendo (USA), Durium (Italy), Everest (USA), Fantasy (USA), GRT (USA), Ice House (France), Junat (USA), Lamb & Lion (USA), Midget (USA), Motown (USA), Prestige (USA), Project 3 (USA), RCA (USA), Ranwood (USA), Rare Earth (USA), Ricordi (Italy), Spark (UK), Total Sound (USA), Vanguard (USA), Vee Jay (USA)
 TeeVee, see Trutone
 Telemusik, see Trutone
 Themba, see WEA
 Trutone (Pty) Ltd (IFPI), 132 Kirk St., Johannesburg 2000 Tel (11) 23-0791, Mng. Dir. David Fine, Gen & Phonogram Div Mgr Theo Rosengarten, Polydor Div Mgr Tim Rooney, Phonogram Div A&R Mktg Noel Gallway, Polydor Div A&R Mktg Nigel Sandford
Labels: (Owned) Akulalwa, Apollo, Archiv, Catastrophe, DG, Envee, Fontana, Heliodor, Juwell, Logo, MGM, Mercury, Metro, Murabaraba, Perel, Philips, Polydor, Privilege, Quality, Rave, Renown, Soul Brother, Stokvel, Super Black, Teevee, Trutone, Umthakathi, Vertigo, Verve, Winner, (licensed) All Platinum (USA), B&C (UK), Babylon (USA), Caednon (USA), Charisma (UK), Chelsea (USA), GTO (UK), Good Noise (USA), H&L (USA), Island (UK), Jet (UK), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Ring-O (UK), Roulette (USA), Spoken Aris (USA), State (UK), Thunderbird (UK), Track (UK), UK (UK), Vox (USA), (distributed—not licensed) Chisa Nyama, Telemusik
Int'l reps.: Germany (Polydor), Netherlands (Phonogram)
 The Turntable (Pty) Ltd., PO Box 4645, Carlton Centre, 26 Upper Level, Johannesburg 2000 Tel (11) 21-1471 Co-Pres & Dirs Sol & Ken Marks, Gen Mgr Ken Marks, Sales Mgr Bea Marks, Inter-branch Sales Co-ord Joshua Marks, PR Danya Marks (One Stop)
 Umsakazo, see EMI-Brigadiers
 Umthakathi, see Trutone
 Unika, see Gramophone
 Up Mavuthela, see Gallo
 Up Up, see Teal
 Vertigo, see Trutone
 Verve, see Trutone
 W E A Recs (Pty) Ltd., 24 St Andrews Rd, Parktown Johannesburg 2193 Tel (11) 643-3141 Cable WEA RECORDS, Mng Dir Derek Hannan, Mktg & Sales Mgr R Sassoon (Distributed by Teal)
Home office: USA, WEA Int'l
Labels: (Owned) Asylum, Atco, Atlantic, Elektra, Highway Soul, Nonesuch, Reprise, Sondela, Themba, Warner Bros., (licensed) Africa (Kenya), Bearsville, Big Tree, Curtrom, DiscReet, Little David, Mantecore Nemperor, Rolling Stones, Swan Song (all USA)
Int'l reps.: USA (WEA)
 Warner Bros., see WEA
 Welcome, see EMI-Brigadiers
 Welkom, see Gallo
 Winner, see Trutone
 Word of Life Whistle, PO Box 698, Florida 17
Label: (Represented) Singcord (USA)
 World, see Teal
 World Soul, see EMI-Brigadiers
 Zambesi, see Teal
 Zodiac, see EMI-Brigadiers

● music publishers

Angela Music Publ g Co (Pty) Ltd., PO Box 11057 Johannesburg, Tel (11) 42-5794 Mng Dir Terry Dempsey, Gen Mgr Carrie Dempsey
Affiliated firm: Impact Music Publ g Co (Pty) Ltd
Affiliates: Goldrush Music, Storm Music
Int'l reps.: Italy (Ariston), UK (Burlington)
 April Music Co (Pty) Ltd., see Music Publ g Co
 Artalent Exports, see Musicpiece
 Arwal Music of South Africa Pty Ltd., see Music Publ g Co
 Belwin-Mills (South Africa) Pty Ltd., see Leeds
 Blue Magic Music (Pty) Ltd., see Impact
 Breakaway Music Co (Pty) Ltd (SAMRO), 115 William Rd, Norwood, Johannesburg 2001 Tel (11) 45-6262, 728-5738 Mng Dir Grahame M Beggs, Gen Mgr Christine E Beggs
Int'l firms represented: Aitch (UK), Ian Anderson (UK), Barn (UK), Bluebeard (UK), Butterfly (UK), Caesar (UK), Cayman (USA), Chrys-A-Lee (UK), Chrysalis (UK), Cissi (USA), Cod (UK), Fast Western (UK), Getaway (UK), Hush (UK), Juniper (UK), Maciver Hine (UK), Johnny Nash (USA), Steeleye Span (UK)
 Camelrock Music, see Intersong
 Carstens de Waal Music (Pty) Ltd., see Music Publ g Co
 Clan Music Publ g Co (Pty) Ltd., Craftsman Centre, 28B Commissioner St., Johannesburg Tel (11) 24-7941

Cable PHONOSOUND Mng Dir Matt Mann, Gen. Mgr Ivor Schlosberg
Int'l firms represented: Black Sheep (UK), Combine (USA), Shapiro Bernstein (UK), Robbins (USA), United Artists (USA)
Int'l reps.: Australia (Festival), Belgium (Gnome, New Music), Brazil (Nova), France (Barclay), USA (Ivan Mogull)
 Contemporary Sounds, see Musicpiece
 E M I-Brigadiers Music (Pty) Ltd (NORM, SAMRO), 32 Steele St, Steeledale, Johannesburg 2000 Tel (11) B69-0320 Cable ABEEMUSIC Mng Dirs Albie S J Venter, Clive Kelly, Gen Mgr Andre Viljoen
Affiliates: MFP Music (Pty) Ltd., Plymouth Music (Pty) Ltd., Protea Music (Pty) Ltd (all NORM & SAMRO)
Int'l firms represented: Accord (Germany), Ahab (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Bay City (UK), Beechwood (Canada, Mexico, USA), Big Secret (UK), Bron (UK), Campbell Connelly (UK), Castle (Australia), Frank Chacksfield (UK), Copper Band (USA), Deep Purple (UK), EGO (Spain), EMI (UK), Eden (USA), El Gallico (USA), Gold Hill (USA), Gnososs (USA), Imudico (Denmark, Sweden), Lemmel (UK), Marshall & Morris (USA), Mason (UK), Metromedia (USA), Middle Road (UK), Mother Goose (UK), New York Times (USA), Our (UK), Owepar (USA), Pathe Marconi (France), Prentice (USA), Prima Donna (USA), Keith Prowse (UK), Purple (UK), Red Bus (USA), Rimusic (UK) State (UK), Stateside (UK), Stephen Stills (USA), Sunbeam (USA), Toshiba (Japan), Valando (USA)
Int'l reps.: Australia (Castle), Belgium (Ardmore & Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Odeon), Netherlands (Anagon), Spain (EGO), Sweden (Imudico), UK (EMI), USA (Marshall & Morris)
 Essex Music Group (Pty) Ltd., PO Box 6857, CNA Bldg, Suite 50B, Commissioner & Rissik Sts, Johannesburg Tel (11) B38-7781 Cable SEXMUS Mng Dir Kevin J O'Hara
 Flying Dutchman (Pty) Ltd., see Impact
 Francis Day SA (Pty) Ltd., PO Box 10013, Johannesburg Tel (11) 23-4492, Mng. Dir. G R Hardie
 Golden Ears Music Publ'rs (SAMRO), Access City, Staib St, Doornfontein, Johannesburg 2001 Tel (11) 22-4949 Dir Robert Schroeder, Gen Mgr Pam Allen
 Golden Music, see Laetrec
 Goldrush Music, see Angela
 Impact Music Publ g Co (Pty) Ltd., PO Box 5373 Johannesburg 2000, Tel (11) 21-1185, 22-8692 Cable AZTEC Mng Dir Robin Taylor
Affiliates: Angela Music Publ g Co (Pty) Ltd., Blue Magic Music (Pty) Ltd., Flying Dutchman (Pty) Ltd., Joint Music, Jungle Music (Pty) Ltd., Macifro Music, Silversongs (Pty) Ltd
Int'l firms represented: Alaska (UK), Ashtree (UK), Brent (USA), Lifestyle (USA), No Exit (USA), Rear Exit (USA), Woodwater (Jamaica)
Int'l reps.: France (Eddie Barclay), Germany (Siegal), Netherlands (Hans Kustere), UK (Ashtree)
 Impala Music Co., see Music Publ g Co
 Intersong (Pty) Ltd., PO Box 10678, 132 Kerk St, Johannesburg 2000 Tel (11) 22-0626 Cable BELINDSONG Mng Dir David G Fine, Gen Mgr Art Heatle
Affiliate: Camelrock Music
Int'l firms represented: Abigail (Australia, UK), CAM (USA), Carlin (UK), Chappell (worldwide), Hill & Range (USA), Intersong group (worldwide), Martin-Coulter (UK), Mews (UK), Penjane (Australia), Pocket Full of Tunes (USA)
Int'l reps.: Wordwide (Chappell, Intersong)
 Joint Music, see Impact
 Jungle Music (Pty) Ltd., see Impact
 Edward Kassner SA Pty Ltd., see Southern
 Laetrec Music Ltd (SAMRO), PO Box 4105, Teal Centre, Fox & Gold Sts., Johannesburg 2000 Tel (11) 28-2950 Mng Dir Audrey Smith
Affiliates: Golden Music, Magic Music, Tela Music
Int'l firms represented: ABC Dunhill (USA), Acuff-Rose (worldwide), Associated (Australia), Bellaphon (Germany), Blue Seas/Jac (USA), Buckhorn (USA), Canopy (USA), Cest (USA), Charing Cross/Pattern (UK USA), Cotillion (USA), Durium/Duomo (Italy), Fleetwood (UK), Ganga (Netherlands), Giving Room/Guerilla (USA), Goodman group (USA), Gopam (USA), Tash Howard (USA), Heavy (USA), Jobete/Lise (USA), Don Kirshner (USA), Joni Mitchell/Siquomb (USA), Moose (Canada), Morning (Canada), Nimbus 9 (Canada), Prophet/Stonebridge (USA), Jim Reeves (USA), Screen Gems Columbia (USA), Sheryl's (USA), Sunbury (worldwide), Thin Ice/Staysail (USA) Time (USA), Valentine (UK), Valgroup (USA) Warner Bros (worldwide), Winter Hill (USA)
Int'l reps.: Australia (Associated), Canada (Morning), rest of world (Arrow Silverman & Partner)
 Leeds Music (Africa) (Pty) Ltd., PO Box 6216 Gallo Centre, Kerk & Goud Sts., Johannesburg 2000 Tel (11) 28-2400 Telex (B)0153 Pres Eric Gallo, Gen Mgr Lisa Hogarth
Affiliates: Belwin-Mills (South Africa) Pty Ltd, Tree Music (South Africa) Pty Ltd
Int'l firms represented: ATV, Big Pig, Dick James, Leeds, MAM, MCA, Northern Songs
 Lions Head Music Pty Ltd., see Music Publ g Co
 M F P Music Co (Pty) Ltd., 32 Steele St., Steeledale, Johannesburg Tel (11) B69-0320 Cable SOUNDBOX
Affiliate: EMI-Brigadiers Music (Pty) Ltd
 Maatskappy, see Southern
 Macifro Music, see Impact
 Magic Music, see Laetrec
 Mavuthela Music Co (Pty) Ltd., see Music Publ g Co
 Melody Music (Pty) Ltd., see Music Publ g Co
 Ivan Mogull Music (South Africa) (Pty) Ltd., PO Box 6857, CNA Bldg, Suite 50B, Commissioner & Rissik Sts, Johannesburg Tel (11) B38-7781 Cable SEXMUS Mng Dir Kevin J O'Hara
 Mpumelelo Music, see WEA

International Music-Record-Tape Section

Musicpiece Publrs (SAMRO NORM) 1 Albert St Johannesburg 2001 Tel (11) 833-1486 Mng Dir Clive Calder Gen Mgr Peter Vee Dir's Ralph Simon Nat Bregman

Affiliates: Artalet Exports (SAMRO) Contemporary Sounds (SAMRO)

Int'l firms represented: B&C (UK) Cherry (UK), Contempo (UK), Gai ibi/Ben Ghasi (USA), Noel Gay (UK), Grade & Lynton/ATV (UK) Heathside (UK) Ladysmith (UK), PFX (USA), Pamscene (UK), Zomba (Switzerland)

Int'l reps.: Belgium (Bart van de Laar, Decibel) France (Ste Esperance), Germany (Roba), Netherlands (New Dayglow), Sweden (Sweden Music) UK (Alaska)

Music Publ g Co of Africa Pty Ltd . PO Box 6216 Gallo Centre, Kerk & Goud Sts Johannesburg Tel (11) 28-2400 Telex (B)-0153 Cable MUSIPUB Pres Peter Gallo, Gen Mgr Ralph Trehela, Ass't Gen Mgr John Edmond Prof Mgr Hugh Bush, Prof Ass't Willie Thabathe

Affiliates: April Music Co Pty Ltd Arwin Music of South Africa Pty Ltd Carstens de Waal Music (Pty) Ltd Impala Music Co Lions Head Music (Pty) Ltd Mavuthela Music Co (Pty) Ltd Melody Music (Pty) Ltd, Planetary-Nom (Africa) Pty Ltd

Int'l firms represented: Burlington-Palace (UK) Chinnchap (UK) Compass (USA) Creole (UK) Danor (USA) Walt Disney (USA), Doors (USA) East Memphis (USA) Island (UK) Lady Jane (USA) Louvigny-Marquee (UK), Macaulay (UK) Magnet (UK) McCartney (UK) RAK (UK), Rondor (USA) Cyril Shane (UK) 20th Century (USA), Virgin (UK)

Music Sales Africa (Pty) Ltd . PO Box 3159 Durban Mgr H Tradelius

Home office: UK

Planetary-Nom (Africa) Pty Ltd . see Music Publ g Co Plymouth Music (Pty) Ltd . see EMI-Brigadiers Protea Music (Pty) Ltd . see EMI-Brigadiers Silversongs (Pty) Ltd . see Impact

Southern Music Publ g Co (SA) (Pty) Ltd . 603 Newkirk 132 Kerk St Johannesburg Tel (11) 23-6222 Cable SOUTHMUSIC Dir G Taylor

Home office: USA, Peer-Southern Org

Affiliates: Edward Kassner SA Pty Ltd Maatskappy Suiderkruise Musiekuitgewers

Storm Music, see Angela

Suiderkruise Musiekuitgewers, see Southern

Tela Music, see Laetrec

Tree Music (South Africa) Pty Ltd . see Leeds

W E A Music (Pty) Ltd . 24 St Andrews Rd Parktown Johannesburg 2193 Tel (11) 643-3141 Cable WEARECORSA Mng Dir Derek Hannan

Affiliate: Mpumelelo Music

Yackamo Music (SAMRO) PO Box 626 Johannesburg 2000 Tel (11) 21-5029 Cable DAVEGRESH Mng Dir David Gresham, Dir Allan Dagswain

● sheet music jobber/supplier

Music Sales Africa (Pty) Ltd PO Box 3159, Durban Mgr H Tradelius

Home office: USA

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind (ASAPI), PO Box 5411, Johannesburg Tel (11) 869-0320 Sec'y-Treas W F Fraser

S A C P A C (South African Co-ordinating Performing Arts Council), PO Box 566 Pretoria Sec'y Pieter Koster

Southern African Record & Tape Dist's Ass'n PO Box 8213 Johannesburg Tel (11) 869-0320 Telex 43-7409 Sec'y-Treas W F Fraser

LICENSING ORGANIZATIONS, MUSIC

N O R M (National Org for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 5411, Johannesburg Tel (11) 869-0320 Chm George Hardie Sec'y-Dlr W F Fraser

S A M R O (South African Music Rights Org Ltd.) PO Box 9292 De Beer & Juta Sts Johannesburg Tel 725-1425/1480 Cable ACISUM Mng Dir Gideon Roos (Performing rights only)

S A R R A L (South African Rec g Rights Ass'n Ltd.) PO Box 4378, Johannesburg Tel (11) 23-8757 Mng Dir G R Hardie (Mechanical rights only)

PLATING, PROCESSING & PRESSING PLANTS

E M I lnds (South Africa) Pty Ltd PO Box 11254 32 Steele St Steeldale Johannesburg Tel (11) 869-0320 Cable SOUNDBOX Mng Dir R W Nicholas Technical Dir E Cumings

Gallo (Africa) Ltd . PO Box 6216 Gallo Centre Kerk & Goud Sts, Johannesburg 2000 Tel (11) 28-2400 Cable GALLOTONE Pres David Fine (Pressing only)

Manley van Niekerk Pty Ltd (div of Teal Rec Co.) PO Box 6639 Summit House 40 Troye St Johannesburg 2000 Tel (11) 22-7234/6 Cable DECIBEL Mng Dir A G D Anderson (Pressing only)

PRINTER & LITHOGRAPHER

E M I lnds (South Africa) Pty Ltd PO Box 11254 32 Steele St Steeldale Johannesburg Tel (11) 869-0320 Cable SOUNDBOX Mng Dir R W Nicholas Technical Dir E Cumings

RECORD PROMOTION

Entertainment Mktg Mgmt (Pty) Ltd Needbank House, Bth

fl 1 Albert St, Johannesburg 2001 Tel (11) 833-1486 Cable SAGITTARIUS Telex (8)3021 Mng Dir Ralph Simon Dir's Clive Calder, Nat Bregman, Promo Exec Peter Snyman

Satbel Rec Co (Pty) Ltd PO Box 5373, Johannesburg 2000 Tel (11) 22-8692 Cable AZTEC Mng Dir Robin Taylor

TAPE CUSTOM DUPLICATORS

Disc Jockey Music Co (Pty) Ltd 24 Nicholson St, Denver Johannesburg 2001 Tel (11) 22-4371 Mng Dir Tommy Lennon Gen Mgr Ken Talbot
Audio: 8-tr cassette open reel

E M I lnds (South Africa) Pty Ltd . PO Box 11254 32 Steele St, Steeldale Johannesburg Tel (11) 869-0320 Cable SOUNDBOX Mng Dir R W Nicholas Technical Dir E Cumings

Gallo (Africa) Ltd PO Box 6216 Gallo Centre Kerk & Goud Sts, Johannesburg 2000 Tel (11) 28-2400 Cable GALLOTONE Pres David Fine
Audio: 8-tr cassette

Trutone (Pty) Ltd . PO Box 9299 Johannesburg Tel (11) 23-0791

Audio: Cassette

Manley van Niekerk Pty Ltd (div of Teal Rec Co.) PO Box 6639 Summit House 40 Troye St, Johannesburg 2000 Tel (11) 22-7234/6 Cable DECIBEL Mng Dir A G D Anderson

● supplies

EMPTY CARTRIDGES, CASSETES & REELS

Disc Jockey Music Co (Pty) Ltd 24 Nicholson St, Denver Johannesburg 2001 Tel (11) 22-4371 Mng Dir Tommy Lennon Gen Mgr Ken Talbot

SLEEVES

LABELS

Artone Press Pty Ltd PO Box 6453 1B-20 New Goch Rd Benrose, Johannesburg 2000 Tel (11) 24-1121 Exec H Dow

● accessories distributor

The Turntable (Pty) Ltd . Carlton Centre, 26 Upper Level Johannesburg Tel (11) 21-1471 Co-Pres & Dir's Sol & Ken Marks Gen Mgr Bea Marks Mktg Mgr Ingrid Sacke

Product: Carrying & storage cases, catalog servs cleaners cloths brushes, 45 rpm adaptors head cleaners demagnetizers, needles, leader & splicing tape

Cassette 1975—4 460,000 units \$22 279,000, 1974—3 800,000 units \$18 441 000

Average retail price per tape: 8-tr \$5 15-8 10, cassette—\$2 80-\$6 60

RADIO STATIONS:

No of commercial 202; no of government 36, no of AM 238 no of FM 54

Comment: The Cadena SER Radio Network programs pop music for 80% of its total time. It controls nearly 100 AM & FM stations which play the same records many times a day using the ratings of the sales chart Los Superventas & the popularity chart Los 40 Principales. The music is 97% recorded and 3% live. The types of music played are pop (65%) Spanish folklore (30%), classical (8%), and jazz (2%).

TELEVISION STATIONS:

No of channels 2 35% color

Comment: Both channels are commercial & government co-owned. There is little musical programming, seven or eight hours a week including classical and jazz.

IMPORT/EXPORT REGULATIONS:

Record & tape exportation is free. Record importation requires special import licenses. Therefore it is cheaper to manufacture than to import as the special import licenses involve high customs taxes. **Rafaël Revert**

● record & tape manufacturers / distributors / importers

Accion, see Productora de Grabaciones

Alhambra see Columbia

Alondra see Ekipo

Als 4 Vents, Trafalgar 7B 1st fl Barcelona 10 Tel (93) 317 42 63 Gen Dir Angel Fabregues Morla

Labels: (Owned) Als 4 Vents, Barlovento Cactus, Diabolo Dido Ete Tic

Ampex see Ekipo

Apolo Recs Trafalgar 7B 1st fl Barcelona 10 Tel (93) 317 42 63 Gen Mgr Angel Fabregues Morla

Archiv see Polydor

Arco Iris see Mayo

Arjola see Arjola-Eurodisc

Arjola-Eurodisc SA Calle Aragon 204 Barcelona 11 Tel (93) 254 98 05 Cable HISPARIOLA Telex 52771

Comm I Mng Dir Alberto Serra Pujol, Artistic Mng Dir Ramon Segura Martinez Artistic Dir A&R Lus Maria Escayola Degollada, Sales Mgr Antonio R Ibanez Co-ord Helmut Neuhaus Int'l Div Jose Eduardo Luzardo Gutierrez

Branch: Madrid 3, Breton de los Herreros 24 Tel (91) 233 43 06 Telex 23537

Labels: (Owned) Arjola, Baccarola Eurodisc, Vergara (licensed) A&M (USA), Ariola America (USA) Blue Note (USA), Bronze (UK), CBS (Italy), Caroline (UK), Chrysalis (UK) Dark Horse (USA) Firefly (USA) Horizon (USA) Island (UK), Magnet (UK) Manticore (UK), Mepa (Switzerland) Ode (USA), Round (USA), Sunset (USA), Transatlantic (UK) United Artists (USA) Virgin (UK)

Int'l reps.: Argentina Bolivia Brazil Chile, Ecuador El Salvador, Panama Peru Uruguay Venezuela (all RCA), Colombia (Codiscos), Dominican Republic (Caytronics), Mexico (Musart), USA (Caytronics) (SEE ADVERTISEMENT)

Artyphon, see Discophon

Audiens see CIMASA

Audio Mundo see Portadores

Avui SA (Ed de Audio Visuales SA) Ronda General Mitre 233 Barcelona 6 Tel (93) 217 79 06 Dir Alfonso R Serra

Labels: (Owned) Gala Tipi (distributed—not licensed) MCS (Switzerland)

B A S F Espanola SA Paseo de Gracia 99 Barcelona 8 Tel (93) 215 13 54 Audio-Video Prods Mgr Manuel Blanch, Sales Mgr Carlos Wuest

Branch: Madrid 6, Velasquez 140 bis

Labels: (Owned) BASF (licensed) Cornet Harmonia Mundi, MPS (all Germany)

B P see Belter

Baccarola, see Arjola Eurodisc

Barlovento see Als 4 Vents

Belter SA (Discos) (IFPI), Calle Gomis 1 Barcelona 6 Tel (93) 211 55 00 Telex 51259 Gen Mgr Francisco Roses Janer Sales Mgr Juan Fernandez Pareja, Admin Mgr Jose Fernandez Pareja Artistic Mgr Manuel Cubedo Alicart Mfg Mgr Francisco Bigas, Promo Mgr Gabriel Orfila Montero
Branch: Madrid, Arroyo Teatinos 40 Poligono Ind I Coslada Tel (91) 671 4716 Cable BELDISC Telex 42065

Labels: (Owned) BP Belter NFP (licensed) Bradley s (UK), Hansa (Germany) Jupiter (Germany) Penny Farthing (UK) Pye (UK)

Int'l reps.: Argentina (Sicamericana) Australia (Carinia) Belgium (EMI), Bolivia (Discolandia), Central America (Sonido), Chile (Banglad) Colombia (CBS), Ecuador (IFESA) France (Pathe Marconi-EMI), Peru (IEMPSA) Scandinavia (C-Myyntie in Finland) Switzerland (Finsterwald & Cantacuzene) UK (CRD) USA (Alhambra), Venezuela (Suramericana) (SEE ADVERTISEMENT)

Benzo Recs Esparteros Madrid 12 Tel (91) 221 55 56

Bocaccio see Compania Fonografica Espanola

C A M Espana SA Av. de Jose Antonio 62, Depto 6, Madrid Tel (91) 247 04 69 72 Telex 23955 Gen Mgr Giuseppe Lull

Home office: Italy

C B S SA (Discos) Av del Generalísimo 25 9th fl Madrid 16 Tel (91) 455 3845/4026 Cable COLCORD

Gen Mgr Tomas Munoz, Sales Mgr Albino Jimenez
Branch: Barcelona, Tuset 19-21 2nd fl Tel (93) 227 31 43

SPAIN

Population: 35 220,000

Rate of exchange: \$1 (US) = 67 B4 pesetas

Per capita income: \$2 100

No. of homes with record players: 2 310 000

Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), March 19 (St Joseph Day) May 1 (Labor Day) June 29 (St Peter & Paul Day) July 15 (National Day) July 25 (St James Day) August 15 (Assumption), October 12 (Columbus Day) November 1 (All Saints Day), December 8 (Immaculate Conception), December 25 (Christmas) other Christian holidays

RECORDS:

Records manufactured for domestic & export sale (factory value): LP s 1975—5,550,000 units \$27 205,000 1974—4 793,000 units \$24 705,000 Singles 1975—14 850,000 units \$17,470,000 1974—15 150,000 units \$17,823,000

Records sold domestically including imports (retail value): LP s 1975—5 200,000 units \$26,029,000, 1974—4,650,000 units \$23 970,000 EP s 1975—200 000 units \$367 000 1974—250 000 units \$504 000 Singles 1975—14,700,000 units \$17 294 000 1974—15 000 000 units, \$17,647,000

Records, record blanks & pre-recorded media imported from USA: 1975—\$414 398 1974—\$352 956

Records exported to USA: 1975—20 342 units \$41,196 1974—14 382 units \$15 844

Export sales: LP s—5% singles—1% of records manufactured

Average retail price per record: LP s—\$2 80-\$6 60, EP s—\$1 B5 singles—\$0 BB-\$1 70

Stereo sales: 96% of total

Quadrasonic sales: 2% of total

Record club sales: 7% of total

Discounting: Rare

Type of distribution: manufacturer-to-wholesaler-to-retailer (20%) manufacturer-to-retailer (77%) rack jobbing (3%)

Type of promotion: Promotion is made through the press (8%) radio (60%) television (25%) discotheques (5%) other (2%)

Jukeboxes: 14,000

TAPE:

Market: The cassette market continues to increase while the B-track market is decreasing

Pre-recorded tape sold domestically including imports (retail value): B-tr 1975—270 000 units \$2,205,000, 1974—250 000 units \$2 029 000

WE'RE THE PEOPLE
YOU'RE
LOOKING FOR

PUT
YOUR
CATALOGS
INTO
OUR
HANDS

WE LOVE & WE BELIEVE IN MUSIC



INTERNATIONAL SERVICES DIVISION ZAFIRO, S.A.
Campomanes 10 - Madrid 13 - Phone: 2-41-50-04 / 2-41-26-81 - Telex: 22690 - Madrid - SPAIN

International Music-Record-Tape Section

Spain

Labels: (Owned) CBS Epic, **(licensed)** Blue Sky (USA) Invictus (USA) Libra (Italy), Monument (USA) Mums (USA) Neighborhood (USA), Philadelphia Int'l (USA) Trova (Argentina)
Int'l reps.: Worldwide (CBS Int'l)
 C I M A S A (Compania Industrial de Materiales Acusticos SA) Vallehermoso 14 Madrid 15 Tel (91) 448 22 00/04/08
Label: (Owned) Audios
 Cactus see Als 4 Vents
 Camden see RCA
 Canigo see Sayton
 Capitol see EMI-Odeon
 Carnaby see Columbia
 Circulo de Lectores (Club de Discos) SA Valencia 344 Barcelona 9 Tel (93) 258 76 00 Cable CILEC Dir Juan Mayo
Labels: (Owned) Oriador Pergola
 Clave see Hispavox
 Clavel see Portadores
 Columbia SA (Fabrica de Discos), Libertad 24 Madrid 4 Tel (91) 221 10 95 Cable DISCOLUMBIA Telex 44316 Pres Aurora Inurrieta Mng Dir Enrique Inurrieta. A&R & Int'l Mgr Enrique M Garea, Musical Dir Jose Luis Navaro Classical Repertoire Mgr Juan Arnau Classical Promo Mgr Marina Jayat Sales Mgr Antonio Martinez Export Import Mgr Ramon Fernandez Int'l Repertoire Jose Manuel Gonzalez Cuevas Press Promo & Pub Mgr Vicente de Juan Jr Radio Promo Mgr Gabriel Gonzalez Int'l Promo & PR Mgr Gerhard Haltermann
Branch: Barcelona 9, Gerona 176 Tel (93) 257 08 01 Mgr Rafael Olive Sales Mgr Manuel Cespedes
Int'l branch: USA Alhambra
Labels: (Owned) Alhambra Carnaby Columbia Iberia **(licensed)** Ace of Diamonds (UK), Ariston (Italy) Artists of America (USA) Decca (UK), Deram (UK) Eco (Mexico) Emerald (Ireland), Hi (USA), Hickory (USA) London (USA) Peerless (Mexico), Rr-Fi (Italy), Roulette (USA), Telefunken (Germany), Threshold (UK)
Int'l reps.: Argentina (CBS), Australia (EMI) Austria (Melodia Metronome, Phonogram) Belgium (Fonior) Bolivia (Lauro) Brazil (Som), Canada (London) Colombia (Philips), Costa Rica (Discos Latinoamericanos) Denmark (Phonogram) El Salvador (Discos Latinoamericanos) Finland (Finnlevy), France (Sofrason) Germany (Metronome Phonogram, Teldec) Guatemala (Discos Latinoamericanos) Honduras (Discos Latinoamericanos) Ireland (Decca) Italy (Ariston) Japan (King) Mexico (Peerless Phonogram) Netherlands (Phonogram) New Zealand (Phonogram) Nicaragua (Discos Latinoamericanos) Norway (Phonogram) Panama (Discos Latinoamericanos) Portugal (Vadeca) South Africa (Gallo Trutone) Sweden (Electra Phonogram) Switzerland (Musikvertrieb) UK (Decca Emerald in Northern

Ireland) USA (Alhambra London) Uruguay (CBS), Venezuela (Palacio de la Musica)
 Compania Fonografica Espanola SA (IFPI) Augusto Figueroa 39, Madrid 4 Tel (91) 222 74 74 Cable MILDISC Gen Mgr & A&R Alan Milhaud, Ass't Mgr & Int'l Margarita Tamames (Distributed by Zafiro)
Labels: (Owned) Bocaccio Explosion Poplandia **(licensed)** Bacillus (Germany) Top One (UK)
Int'l rep.: Portugal (Clave)
 D D C, see Discophon
 D G see Polydor
 D P M, see Distribuidora de Productos Magneticos
 Diabolo see Als 4 Vents
 Dido, see Als 4 Vents
 Dimension, see Ekipo
 Diplo Recs SCI, Plaza Gala Placidia 22, 4th fl Barcelona 6 Tel (93) 218 45 36 Gen Mgr Jorge Doncos Sales Mgr Jose M Sanvisens, Promo Luis Quintana
Labels: (Owned) Folklore, Tramuntana World **(licensed)** Arrowtaps (UK), RKM (Belgium), Music Publishers (Ireland)
 Discophon SA Calle Valencia 288, Barcelona 7 Tel (93) 215 38 48 Gen & Admin Mgr Manuel Alavedra Gen & Artistic Mgr Francisco S Ortega Sales Mgr Antonio Serra
Branch: Madrid, Calle Antonio Arias 7 Tel (91) 273 97 01
Labels: (Owned) Artyphon DDC Discophon Inici Top Hits **(licensed)** Alegrd (USA) Arrow (UC) Basart (Belgium) Best Music (Argentina) Black Lion (UK) Carabine (France) Coco (USA), ESP (USA) Ember (UK) Everest (USA) GNP Crescendo (USA), Fania (USA), Freedom (UK), International Artists (UK) Nippon Columbia (Japan), PPX (USA), Palacio de la Musica (Venezuela), Paramount-Ember (USA) Parnaso (Argentina, USA), Purple Eye (Netherlands) Ranwood (USA) SFP (France) Sonet (Denmark Norway Sweden UK) Specialty (USA) Storyville (Denmark) Supraphon (Czechoslovakia), SwedDisc (Sweden) Tico (USA) Tricola (Norway), Vaya (USA)
Int'l reps.: Argentina, USA (Parnaso)
 Distribuidora de Productos Magneticos SA Gustavo Fernandez Balbuena 26 Madrid 2 Tel (91) 415 44 40 Mgr Pedro Mengibar Sales Mgr Ismael de Lera
Labels: (Owned) DPM, **(represented)** Europa (Germany), Joker (Italy)
 Duende, see Ekipo
 E M I-Odeon SA (IFPI), Tuset 23:25 Barcelona 6 Tel (93) 227 31 81 Cable GRAMOFONO Telex 52497 Pres Luis Sagi-Vela, Gen Mgr Pierre Maget A&R Mgr Rafael Gil Finance & Admin Mgr Alberto Cardona, Sales Mgr Evaristo Gasco
Branch: Madrid 13, Plaza de Ramales 2 Tel (91) 242 52 07
Labels: (Owned) Capitol EMI Ardisac Harvest Odeon, Pathe, Regal La Voz de Su Amo, MFP, **(licensed)**

Apple (UK) Arista (USA), Bell (UK), DJM (UK), Private Stock (USA), Purple (UK), RAK (UK) Rocket (UK), Sovereign (USA) (SEE ADVERTISEMENT)
 Edgisa (Ed General SA) (IFPI), Gran Via 654 Barcelona 10 Tel (93) 302 2466/2516 2B16 Gen Mgr Claude Marti Pla, Sales Mgr Eduardo Cabero, Int'l Promo Mgr Xavier P Perez
Labels: (Owned) Edgisa, Galaxia, Oliba Xistral Zeleste, **(represented)** Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), Panton (Czechoslovakia) SM (France) Sassetti (Portugal) Unidisc (France), Zip Zip (Portugal)
Int'l reps.: Bulgaria (Balkanton) France (Le Chant du Monde Harmonia Mundi, SM), Portugal (Sassetti)
 Ekipo SA, Rosellon 79, Barcelona 15 Tel (93) 321 02 50, 230 30 37
Branches: Alicante, Italia 14 Tel 22 27 77 — **Bilbao**, Ledesma 6 Tel 21 78 93 — **Madrid**, P de la Habana 64 Tel (91) 250 21 89 — **Oviedo**, M Alvarez 4 Tel 22 07 18 — **Seville**, Padre Damian 3 Tel (954) 27 92 01 — **Valencia**, Garrigues 1 Tel: (963) 21 33 96
Labels: (Owned) Alondra Ekipo Exit Subur, **(distributed)** Dimension, Duende, Trebol Unic **(represented)** Audio Fidelity (USA) Bla-Bla (Italy), Elite Special (Switzerland), Redifusion (UK), Star (Switzerland) Vogue (Belgium)
Int'l reps.: Austria Germany Switzerland (Turkophon)
 Emidisc, see EMI-Odeon
 Ensayo (Discos) SA (IFPI), Zaragoza 16 Barcelona 6 Tel (93) 217 55 80 Gen Dir Antonio Armet
Int'l reps.: Germany (Christophorus), France (Disc AZ), Italy (Carosello), Japan (Pye), UK (Pye) USA (Musical Heritage)
 Epic see CBS
 Ette see Als 4 Vents
 Eurodisc, see Ariola-Eurodisc
 Exit see Ekipo
 Explosion, see Compania Fonografica Espanola & Zafiro
 Ficlo Mktg Plaza Cardona 11 Barcelona 6 Tel (93) 251 95 77 (Distributor)
 Fidias SA Claudio Coello 76 Madrid 1 Tel (91) 226 45 63
 Folklore, see Diplo
 Fonogram SA (IFPI), Av de America & Hernandez Tejada s/n, Madrid 27 Tel (91) 267 42 00 Mng Dir Mariano de Zuniga, Gen Mgr Manuel Bejar Sales Mgr Jose Maria Falagan
Branch: Barcelona 9, Calle Bruch 136 Tel (93) 258 34 B4 Mgr Ruperto Castro
Labels: (Owned) Mercury, Philips Vertigo, **(licensed)** All Platinum (USA), Big Tree (USA), Charisma (UK), Evolution (UK), Gull (UK), H&L (USA), Maverick (USA), Mountain (UK), Nippon Columbia (Japan), Passport (USA) Sire (USA) Viking (UK) (SEE ADVERTISEMENT)
 Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7 Tel (91) 227 91 15 239 BB 32 Dir Javier Campollo, Pres Vicente Baez

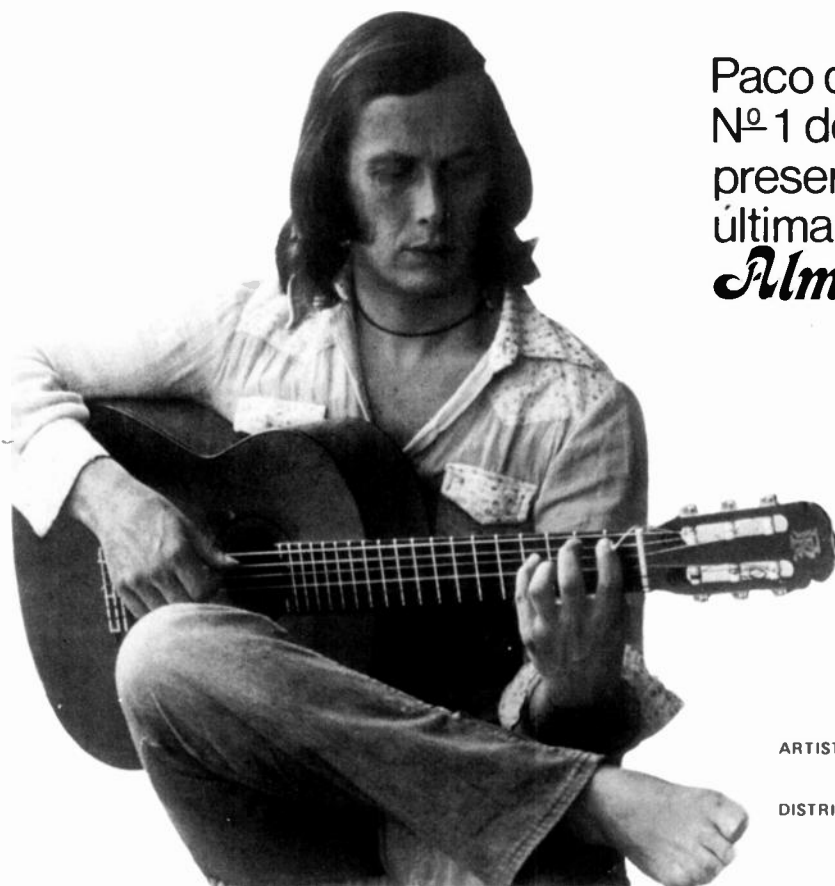
ask to latin people all over the world

if they know who is



we are ...

aguaviva, angela carrasco, barrabas,
 camilo sexto, canarios,
 jairo, jeanette, joan manuel serrat, juan pardo,
 luis aguilé, l.e. aute, manolo galvan,
 maria del mar honet, micky, miguel bosé, nubes grises,
 peret, rita pavone, rosa león, tony ronald.



Paco de Lucía
Nº 1 de la guitarra flamenca
presenta su
última producción
Almoraima



ARTISTA EXCLUSIVO

fonogram
s.a.



Apdo. 35019
MADRID
ESPAÑA

DISTRIBUIDO POR



EN EE. UU. E INGLATERRA

EMI-Odeon

“LA NUEVA MUSICA ESPANOLA”

MIGUEL GALLARDO • SANTABARBARA
LORENZO SANTAMARIA • RAMON RIVA
LOS DIABLOS • MANOLO OTERO • DYANGO
VICTOR Y DIEGO

International Music-Record-Tape Section

Spain

G M A Recs Fuencarral 5 Madrid 4 Tel (91) 232 27 74
231 02 20
Labels: (Represented) Gas (Mexico) Gema (USA)
Infopesa (Peru) Rex (Mexico) Velvet (Venezuela)
Int'l reps.: Mexico (Gas Rex) Peru (Infopesa) Portugal
(Radio Triunfo, Roda) USA (Gema), Venezuela (Velvet)

Gala see Auvi
Galaxia see Edgisa
Gaviota, see Hispavox
Gong, see Hispavox
Grabaciones Alvarez Guedes SL Fuencarral 5 Madrid 4 Tel
(91) 232 27 74
Happyband see Sayton
Harvest, see EMI-Odeon
Heliodor see Polydor
Hispavox SA (IFPI), Torrelaguna 102 Madrid 27 Tel (91)
415 23 04 Cable VOX Telex 22931 Pres Jose
Manuel Vidal Zapater Mng Dir Luis Vidal A&R Mgr
Rafael Trabucchielli Mktg Mgr Joaquin Lopez
Alderete Int'l Mgr Luis Calvo Ass't Int'l Mgr Juan
Claudio Cifuentes Promo Mgr Miguel Blasco
Branch: Barcelona 13, Calle Marina 291 Tel (93)
235 23 90 Telex 52599
Labels: (Owned) Clave Gaviota, Hispavox, (licensed)
Alvares (France) Alvorada (Portugal) Amadeo (Austria)
Anion (France) Asylum (USA) Atlantic (USA), Beverly
(Brazil) CTI (USA) Capricorn (USA), Chant du Monde
(France) Cygnus (France) D&M Sound (USA) Damont
(UK) Delphine (France) Disneyland (USA) Elektra
(USA) Erato (France) Gamma (Mexico), Grateful Dead
(USA) Hungaroton (Hungary) Kudu (USA) Melodiya
(USSR), Microfon (Argentina) Nonesuch (USA), Reprise
(USA), Ricordi (Italy) Rolling Stones (UK), Sound Bird
(USA) Swan Song (UK), Vanguard (USA) Vox (USA)
WIP (France) Warner Bros (USA), Wergo (Germany)
Int'l reps.: Algeria (Siemens), Angola (Radio Triunfo)
Argentina (Microfon) Australia (Festival) Austria
(Polydor) Belgium (Polydor) Bolivia (Heriba) Brazil
(Gravacoes Eletricas) Canada (Polydor) Warner Bros
etc) Central America (Dideca), Colombia (Codiscos)
Ecuador (IFESA) France (Erato) Polydor) Germany
(Polydor) Ghana (Phonogram) Greece (Music Box)
Hong Kong (Polydor) Israel (Hataklit), Indonesia
(Muscarama), India (Polydor) Italy (Ricordi) Jamaica
(Dynamic Sounds) Japan (Nippon Columbia) Korea
(Sung Eum) Lebanon (Philips) Morocco (Siemens)
Mexico (Gamma) Mozambique (Radio Triunfo)
Netherlands (Negram), New Zealand (Festival) Nigeria
(Phonogram) Peru (El Virrey) Portugal (Radio Triunfo)
Turkey (Grunberg Ticaret) Scandinavia (Polydor)
Singapore (Phonogram), South Africa (Gallo)
Switzerland (Finsterwald & Cantacuzene) UK (A&M
Warner Bros etc) USA (Caytronics Musical Heritage
Warner Bros West Side Latino, Vox etc) USSR
(Melodiya) Uruguay (Palacio de la Musica) Venezuela
(Disco de Moda) Yugoslavia (RTB), Zaire (Phonogram)
(SEE ADVERTISEMENT)

Iberia, see Columbia
Inici, see Discophon

J L A (Jose Luis Alvarez) Recs Nueva Zelanda 50 Torre
Montserrat Madrid 35 Tel (91) 216 46 52
259 73 00 Contact Jose Luis Alvarez Sanchez
Labels: (Owned) JLA (licensed) Stereo Tape
(Germany)
Lord Pop, Ferrer del Rio 33 Madrid 2B
M F P see EMI
M G M, see Polydor
Marfer SA (IFPI) Paseo de la Virgen del Puerto 7, Madrid 5
Tel (91) 265 78 00 Gen Mgrs Emilio Fernandez
Antonio Martinez Sales Mgr Jose L Navarro Int'l
Mgr Jose L de Audres
Labels: (Owned) Marfer Succes Trama Turquesa
Valor, (licensed) Arnone (Netherlands) Bentler (Italy)
Combo (Italy) Emporio Musical (Ecuador), Eurovox
(Belgium), Fantasy (USA) Milestone (USA) Paradiso
(USA), Pickwick Int'l (USA) Prestige (USA) Sonido &
Discos (USA) El Virrey (Peru) Vogue (France) Vox
(USA)
Int'l reps.: Argentina (Martin Meyer) Chile (Banglad)
Colombia (Sonolux) France (Vogue) Italy (Combo)
Panama (Onda Nueva) USA (Godeli) Venezuela
(Fonodisco)

Mayo Fonografica SA Rosellon 77, Barcelona 15 Tel (93)
321 02 50 250 45 00 Cable MAYOFON
Branches: Alicante, Italia 14 Tel 22 27 77 —Bilbao,
Ledesma 6 Tel 21 78 93—Madrid, P de la Habana
64 Tel (91) 250 21 89—Oviedo, M Alvarez 4 Tel
22 07 18—Sevilla, Padre Damian 3 Tel (954)
27 92 01—Valencia, Garrigues 1 Tel (963)
21 33 96
Labels: (Owned) Arco Iris Mayo Seleccion Temple
(represented) King (Japan), Vogue (Belgium)
Mediterraneo SA (Discos), Tierra de Barros 4 Poligono Ind'l
Coslada Madrid Tel (91) 671 45 12 Gen Mgr
Carlos Guitart, Sales Mgr Carlos Fernandez
Labels: (Owned) Mediterraneo (licensed), ABC ABC-
Blue Thumb ABC-Command ABC-Hot Buttered Soul
ABC-Impulse ABC-Westminster, Shelter (all USA)
Anchor (UK) Gull (UK)
Int'l rep.: Portugal (Procope)
Mercury see Fonogram
Movieplay SA (IFPI) Tierra de Barros 4 Poligono Ind'l
Coslada Madrid Tel (91) 671 45 12 Gen Mgr
Manuel Sanchez Sales Mgr L Ramos
Labels: (Owned) Gong, Movieplay Yupy (licensed)
Alshire (USA) Barclay (France) Chess (USA) Dicap
(France) Everest (USA), Intercord (Germany) Janus
(USA) Joker (Italy), MCA (USA) Motown (USA), Orfeon
(Mexico) Playboy (USA) Rare Earth (USA) Saar (Italy)
20th Century (USA)
Int'l reps.: Argentina (Music Hall) Bolivia (Discolandia)
Chile (Banglad) Colombia (Orbe) Costa Rica (Dicesa),
Ecuador (Fediscos), El Salvador (Dicesa), Guatemala
(Dicesa) Honduras (Dicesa) Mexico (Cisne), Nicaragua
(Dicesa), Panama (Continental) Paraguay (Clave
IEMSA), Peru (Sono-Radio), Portugal (Procope) Turkey
(Cumhur Onali) USA (Alhambra) Uruguay (Clave
IEMSA) (SEE ADVERTISEMENT)

Mycros see Zafiro
N F P see Belter
Novola see Zafiro
Odeon see EMI Odeon
Oliba, see Edgisa
Opalo see Productora de Grabaciones
Orlado see Circulo de Lectores
P D S see Portadores de Sonido
Palobal SA, Ingenieros Hermanos Granda 30 Madrid 22
Tel (91) 205 07 91 Pres Pablo Lopez Balada Mng
Dir Mari Carmen Cunado Gen Mgr Juan Salva Vallis
Sales Mgr Julio Lopez Betrian
Labels: (Owned) Palobal (licensed) America (France)
Durium (Italy) Everest (USA) Festival (France)
Musid9isc (France) PPX (USA) Pickwick (UK)
Springboard (USA) Victor (Japan)
Pathe see EMI Odeon
Pax Enrique Jardiel Poncela 4 Madrid Tel (91)
250 53 10 Cable DISCOPAX Dir Jose R Boeta
Sales Mgr Catalina Jaume
Pergola, see Circulo de Lectores
Philips, see Fonogram
Phonorecord, Cuesta de Santo Domingo, Madrid 11 Tel
(91) 241 05 09/80 Dir Maximo Baratas
Pleno Eduardo Dato 21 Madrid 10 Tel (91) 410 08 36
Polydor SA (IFPI) Agastia s n corner of Av de America
Madrid 27 Tel (91) 407 31 00 Mng Dir Mariano de
Zuniga Gen Mgr Saul Tagarro Pop Prod Mgr
Carmen Carrion Classical Prod Mgr Angel Romero,
Sales Mgr Carlos Borrallo
Branch: Barcelona 9, Bruch 136 Tel (93) 258 15 87
Contact Pascual Casado
Labels: (Owned) Archiv DG Heliodor MGM Polydor
Polyphon Trumph Verve (licensed) Buddah (USA)
Chelsea (USA) Cube (UK) GTO (UK), Kama Sutra
(USA) Pablo (USA) Phil Spector (UK) RSO (UK) Sate
(UK), Track (UK) (SEE ADVERTISEMENT)
Polyphon, see Polydor
Poplandia, see Compania Fonografica Espanola & Zafiro
Portadores de Sonido SA Hortaleza 11B, Madrid 4 Tel (91)
419 94 72 Gen Mgr J M Estebarez Mansilla
Labels: (Owned) Audiomundo, Clavel PDS (licensed)
Beatt (UK) Cnarly (France) Magnet (Switzerland)
Presa Av del Generalissimo Franco 463 bis Barcelona 11
Tel (93) 321 72 41
Productora de Grabaciones SA Jorge Juan 21 Madrid 1
Tel (91) 275 52 17
Labels: (Owned) Accion Opalo (represented) Black
Jazz (USA) Evasion (Switzerland) Motors (France)
Ovation (USA) Saravah (France) Somethin Else
(France)
Int'l reps.: Argentina (Pagoda), Austria (Metronome)
Belgium (Vak), Brazil (Top Tape) Central America
(Indica) Chile (IRT) Colombia (Sonora), Ecuador (Ifesa)
France (Disc AZ, Box Office Hexagone) Germany
(Finger Metronome), Italy (Carosello) Mexico (EMI
Capitol, Tizoci) Netherlands (Dureco Metronome) Peru
(IEMPSA), Scandinavia (Metronome) Uruguay
(Palacio) Venezuela (Promus)



20 YEARS
DESERVING
MUSIC
BELTER
1956 - 1976

137 exclusive artists and over 10.000 references in its catalog

Gomis, 1-Phone, 211 55 00-Cable, Belterdisc-Telex, 51259 Belt.e-Barcelona-6-(SPAIN)

**10 top spanish artists
on the polydor world-wide label**

Miguel Rios

Danny Daniel

NOEL SOTO

Eno Ruy Blas

Pino

Daniel Velazquez

LA 5 RESERVA

MASSIEL

MATILDE GAS

AMARILLO

POLYDOR S.A.
AGASTIA y AVENIDA DE AMERICA, S/N
TELEF.: 407 31 00 MADRID - 27

The strongest independents in Spain!

penta-music-sa

MUSIC PUBLISHING

movie play

RECORDS & TAPES

Cable: Movieplay-Madrid ADDRESS:
Tierra de Barros, 4 COSLADA MADRID-SPAIN
Phone: 6714512 Telex: 43861 MOVIE

International Music-Record-Tape Section

Spain

RCA SA Dr Fleming 43 Madrid 16 Tel (91) 457 46 00
Gen Mgr Alberto Galtes A&R & Int'l Liaison Ernesto Duarte
Branches: Barcelona Bilbao Seville Valencia
Labels: (Owned) Camden RCA RCA Red Seal Victrola Vik (**licensed**) CAM Especial Fonai GMA GTA Microfon Musimar
Int'l reps.: Worldwide (RCA) (SEE ADVERTISEMENT)
Regal see EMI-Odeon

Rodamians Import-Export Marques del Puerto 9 Bilbao 8
Tel (94) 423 61 96 Cable RODAIMEX Gen Mgr Ramon Rodamians Sales Mgr Felipe de la Fuente
Label: (Distributed—not licensed) Music Minus One (USA)

Savton SA, Gran Via de Carlos III 17 19 Barcelona 14 Tel (93) 230 31 04
Labels: (Owned) Canigo Happyband Savton

Seleccion see Mayo

Sintonia SA (IFPI), Vallehermoso 32 Madrid 20 Tel (91) 445 8678 Gen Mgr Bartolome Espadale

Spiral Gomis 42 Barcelona 6 Tel (93) 211 22 04
Subur see Ekipo
Success, see Marfer
Temple, see Mayo
Tipi see Auvv
Tic, see Als 4 Vents
Top Hits see Discophon
Trama see Marfer
Tramuntana, see Diplo
Trebol see Ekipo
Triumph see Polydor
Turquesa, see Marfer
Unic, see Ekipo
Valor, see Marfer
Vergara, see Aniola-Eurodisc
Verve, see Polydor
Victrola, see RCA
Vik see RCA
La Voz de Su Amo, see EMI-Odeon

Wah-Wah, Ventura Rodriguez 4 Madrid 17 Tel (91) 242 15 33 (Importer Exporter)
World, see Diplo
Xistral, see Edigsa
Yupy, see Movieplav

Zafiro SA (IFPI), Campomanes 10, Madrid 13 Tel (91) 241 50 04 Telex 22690 Dir Antonio Ortega, Gen Mgr Esteban Garcia Morencos, Sales Mgr Jose Sagi-Vela
Labels: (Owned) Novola Zafiro (**distributed—not licensed**) Bocaccio, Explosion, Poplandia
Int'l reps.: Italy (Fonit-Cetra), Mexico (Musart) USA (Brunswick, Scepter) (SEE ADVERTISEMENT)

Zeleste, see Edigsa
Zzelesta SA, Pedro Muguruza 8 5th Fl Madrid 16 Tel (91) 250 37 11 Gen Mgr Rafael Martos

● music publishers

Aberbach (Madrid) SA see Canciones del Mundo
Acropol (SGAE), Av Jose Antonio 6B Madrid 13 Tel (91) 248 31 80 247 61 15

Adagio Eds Musicales see Quiroga
Alba C (Eds Musicales) Dr Fleming 35 5th Fl Madrid 16 Tel (91) 250 10 00 259 01 07

Alier (Ed), Carmen 27, Madrid 13 Tel (91) 221 97 71
April Music (SGAE) Av del Generalísimo 25 9th Fl, Madrid 16 Tel (91) 455 3845/4026 Cable COLRECORD Conm I Mgr Oscar Gomez
Int'l firms represented: April (worldwide)
Int'l reps.: Worldwide (April)

Arabella Eds Musicales SA Calle Aragon 204 4th Fl Barcelona 11 Tel (93) 254 98 05 Cable HISPARIOLA Gen Mgrs Alberto Serra Ramon Segura
Home office: Germany
Int'l reps.: Argentina (Relay) Chile (Prodems) Colombia (Prodems) Mexico (Musart) Peru (Prodems) USA (Ivan Moguili) Venezuela (UniMusica)

Armonico-Clipper s (Grupo Ed) (SGAE) Rambla de Cataluna 10 3rd Fl Barcelona 7 Tel (93) 317 46 86/90 Telex 51539 Gen Mgr Julio Guu Clara Gen Prof Mgr Francisco Vinuesa Gimenez Promo & PR Dir Julio Guu Arbeloa
Affiliates: Eds Armonico Eds Clipper s Eds Connelly SA Radio Record Iberica SA (all SGAE)
Int'l firms represented: ATV (UK USA) Arc (USA) Barn (UK) Big Secret (UK) Blueytunes (UK) Broken Arrow (USA), Campbell Connelly (UK) Chrysalis (UK) Crazy Crow (USA) Creole (UK), DeShufflin (USA) Early Morning (Canada) GH (UK) Garrett (USA) Giving Room (USA) Gold Hill (USA), Guerrilla (USA) Tony Hiller (UK) Island (UK), Keca (USA) Don Kirshner (USA) Kirshner Songs (USA) Ladysmith (UK), Joni Mitchell (USA) Levine & Brown (USA) Nimbus 9 (Canada) Northern Songs (UK) Pamscene (UK) Regent (USA), Ricordi (Italy) Paul Simon (USA) Silver Fiddle (USA) Siquomb (USA), Staysai (USA) Thin Ice (USA) Tic-Toc (Switzerland) Warner Bros group (USA) Lawrence Wright (UK)

Astarte Europa, Espanoleto 16 Madrid 4 Tel (91) 223 49 87
Affiliated firm: Canciones del Mundo SA
Affiliate: Eds Musicales Dim
Int'l firms represented: Abacus (USA) Artistic Music (USA) Ramos Brambilo (Brazil) Casa Latina (USA) Crown (Japan) Five Continents (USA) Mexican Music Centre (USA), Paraguayan Music Centre (USA), Songs of Mexico (USA) United Mexican Music (USA)
Int'l reps.: Japan (Crown) Portugal (Costa Pinto) USA (Casa Latina)

Audiens (Ed), Vallehermoso 14 Madrid 15 Tel (91) 448 22 00/04/08
Balmes, Duran & Bas 9 Barcelona 2

Barna Via Layetana 15B Bajos Barcelona 9 Tel (93) 228 69 67
Belter SL (Eds Musicales) (SGAE) Calle Gomis 1 Barcelona 6 Tel (93) 211 55 00 Gen Mgr Francisco Roses Janer
Int'l firms represented: CAM USA (USA) Larry Douglas (USA) RKM (Belgium) Siegel (Germany) Syrnix (France)
Int'l reps.: Belgium (Roland Kluger) Germany (Ralf Arnie Intro Minerva) USA (CAM USA)

Bricos SA see RCA
Burlington Music Espanola SA see Notas Magicas
CAM Espana Eds Musicales SA Av de Jose Antonio 62 Depto 6 Madrid Tel (91) 247 04 69/72 Telex 23955 Mng Dir Giuseppe Lulli

CPI Compania Fonografica Av del Generalísimo 4 Madrid Tel (91) 262 41 66
Cadencia (Eds) (SGAE) Virgen de Aranzazu No 23 Local F Madrid 34 Tel (91) 734 76 51 Pres Carmen Maciour Jadrache Mng Dir Federico Moreno Torroba L

Affiliates: Eds Musicales Madrid No 2 New Music (Espana)
Int'l firms represented: Five Continents (USA) New Music (Belgium)
Int'l reps.: Benelus (Mendaur) Japan (Crown) UK & USA (Casa Latina)

Calyppo (Eds Musicales) see Quiroga
Canciones del Mundo SA Magallanes 25 Madrid 3 Tel (91) 448 23 50 Gen Mgr Luis Regatero
Branch: Barcelona 9, Bruch 136 13R Tel (93) 258 34 84
Affiliates: Aberbach (Madrid) SA Astarte Europa Curci de Espana SL Robert Mellin Iberica SA Otilia Music SA Eds Musicales Sagitario SA Eds Musicales Sympathy SA
Int'l firms represented: Canciones del Mundo SA—Big Seven Blue Seas Colgems Leo Feist Fox Fanfare Hastings Planetary Planetary-Nom Robbins Screen Gems/Columbia, Shelby Singleton Tree Twentieth Century (all USA) **Robert Mellin Iberica SA—Robert Mellin (UK USA) Eds. Musicales Sympathy SA—Marouani (France)**

Canciones Francis Day see EGO
Carcelle SA (SGAE) Ronda San Pablo 11, Barcelona 15 Tel 242 54 10
Chappell Iberica SA Magallanes 25 Madrid 3 Tel (91) 448 23 50 Gen Mgr Luis Regatero
Home office: USA
Int'l firms represented: Acuff-Rose (USA), Irving Berlin (USA) Chappell (France UK), Chappell-Morris (UK USA), Famous (USA)

Cian Eds Musicales, see Quiroga
Clave (Eds Musicales) see Quiroga
Clipper s (Eds), see Armonico
Coculsa Torregaindo 5 Madrid 16 Tel (91) 250 23 30
Connelly (Eds) SA see Armonico Clipper s

With the compliments of



THE MOST INTERNATIONAL SPANISH RECORD COMPANY



**Hispavox, S.A. Torrelaguna 64 / Madrid 27/ Spain
Tel: 4 15 23 04 / Telex 22931 / Voxsa E.**

International Music-Record-Tape Section



- La Corrida see Discorama
 Curci de Espana SL see Canciones del Mundo
 Daimon Provensa 284 Barcelona 8 Tel (93) 288 99 28
 Cable EDIDAIMON
 Dim (Eds Musicales) see Astarte
 Discorama Eds Musicales Av Jose Antonio 62 Madrid 13
 Tel (91) 248 04 D3 Telex 2269DB Mng Dir
 Antonio Perez Solis
Affiliates: La Corrida Myrcos SA Eds Pipo SA Eds
 Musicales Zafiro
Administered firms: Erika Musical GMA Eds
 Musicales Pirana Musical Radio Musica Radio Pop
Int'l reps: Carlin Compass Paul Curtis GTO (UK)
 Ducal SL (Ed Musicales) Calle Valencia 288 Barcelona 7
 Tel (93) 215 13 7D Gen Mgrs Manuel Alavedra
 Francisco S Ortega
Int'l firms represented: Fania (USA) Sonet (Sweden
 UK) Stainless (USA)
 E G O Musical SA Tuset 23 25 Barcelona 6 Tel (93)
 247 19 99 Telex 52497 Pres Luis Sagi Vela Gen
 Mgr Pierre Maget
Affiliate: Canciones Francis Day PAI Music Talisman
 Ronald SA
Int'l firms represented: Carmen (UK) Chinnichap (UK)
 Deep Purple (UK) EMI group (UK) Francis Day
 (France) Dick James group (UK) Magnet (UK)
 Metromedia (USA) New York Times group (USA) Our
 (UK) Purple (UK) RAK (UK) Red Bus (UK) Rondor
 group (UK USA) Sheila (USA) Spaniel (UK)
 E M E C (Ed de Musica Espanola Contemporanea) see
 Quiroga
 Erika Musical (SGAE) see Discorama
 Essex Espanola SA (Eds) (SGAE) Diputacion 337 Barcelona
 9 Tel (93) 225 84 89 Cable SEXMUS Gen Mgr
 Manuel G Salinger
Branch: Madrid 16, Encina 36 Tel (91) 221 36 5D
Int'l firms represented: Essex group (UK) TRO group
 (USA)
 Euromusic SA Capitan Blanco Argibay 141 Madrid 29 Tril
 (91) 215 73 DD 15 Dir Gen Rafael Martinez Lopez
 Mng Dir Juan Vilrhús Garcia Press Officer Rafael
 Martinez Escudero
 Fiesta en Triana (Ed) Virgen de Lujan 47 2nd fl Barcelona
 Tel (93) 27 92 84
 Fontana SA (Eds Musicales) Magallanes 25 Madrid 7 Tel
 (91) 448 23 50 Cable EDIFON Gen Mgr Luis
 Regatero
Int'l firms represented: Abigail (UK) P E Baker (UK)
 Bizarre (USA) Buddah (USA) Dynatone (USA) Hudson
 Bay (USA) Kama Sutra (USA) Kama Rippa (USA)
 Pocket Full of Tunes (USA) RSD (UK) St George (UK)
 Thrill Story (USA) Frank Zappa (USA)
 G M A Eds Musicales see Discorama
 Grupo Profesional SA Rosellon 79 Barcelona 15 Tel (93)
 25D 51 D4 Dir Mateo Fortuny
 Hispania (Eds) Av Jose Antonio 31 Madrid 13 Tel (91)
 231 26 33 Pres & Gen Mgr Julian Mario Suarez
 Sales Mgr Mario S Ruiz
Int'l firms represented: Kassner (UK) SESAC (USA)
Int'l rep. USA (SESAC)
 Hispavox SA (Eds Musicales) Navas de Tolosa 3 3rd fl
 Madrid 13 Tel (91) 231 98 34 Cable EDIVOX Gen
 Mgr Amado Reguero
Int'l firms represented: Fleetwood (UK) Gamma
 (Mexico) Morro (USA) No Exit (USA) Rear Exit (USA)
 United Artists (USA) Walt Disney (USA) Warner Bros
 (UK) Wonderland (USA)
Int'l reps: Mexico (Gamma) Portugal (Radio Triunfo)
 USA (Barnagat) (SEE ADVERTISEMENT)
 I F I Marques del Duero 106 Barcelona 15
 Joya Apdo Correos 14-435 Concepcion Arenal 5 Madrid
 13
 Kama Music see RCA
 Kazan (Eds) see RCA
 Madrid (Eds Musicales) (SGAE) Mayor 27 Madrid 13
 Madrid No 2 (Eds Musicales) see Cadencia
 Marler SA (Eds Musicales) Paseo de la Virgen del Puerto 7
 Madrid 5 Tel (91) 265 78 DD Gen Mgrs Emilio
 Fernandez Antonio Martinez
 Robert Mellin Iberica SA see Canciones del Mundo
 Mendaur (Eds Musicales) Virgen de Aranzazu 23 Local F
 Madrid 34 Tel (91) 734 7651 Pres Carmen
 Macicior Jadraque Mng Dir Federico Moreno Torroba
 L
Int'l firms: Belgium Mendaur Belgique
Int'l firms represented: Abacus (USA) Adorable
 (USA) Arctic (USA) Batey (USA) Brambila (Mexico)
 Ramos Brambilo (Brazil) Casa Latina (USA) Edimusic
 (Colombia) IRT (USA) Paraguayan Music (USA) Sayco
 (Colombia) Thomas J Valentino (USA)
Int'l reps: Portugal (Costa Pinto) UK & USA (Casa
 Latina)
 Mills Music Espanola (Ed) see Quiroga
 Ivan Mogull Espanola SA see Notas Magicas
 Montserrat SA (Eds Musicales) (SGAE) Augusto Fiquera
 39 Madrid 4 Tel (91) 222 74 74 Pres Alain
 Milhaud Gen Mgr Antonio Perez Solis
Int'l firms represented: Claude Pascal (France) St
 Anne s (UK)
 Mundo de Rimos (Ed) see Quiroga
 Musical Emporium Rambia Canaletas 129 Barcelona 2
 Musica Moderna (Ed) (SGAE) Marques de Cubas 6 Madrid
 14 Tel (91) 221 55 93 Ed & Gen Mgr Antonio
 Carmona
 Myrcos SA see Discorama
 New Music (Espana) see Cadencia
 Notas Magicas SA (Grupo Ed) (SGAE) Calle Requeros 8
 Madrid 4 Cable EDIMAGICAS
Affiliates: Burlington Music Espanola Ivan Mogull
 Espanola R-Fi Espanola Sikorski Espanola
Int'l reps: Canada (Ivan Mogull) Germany (Magazine
 Hans Sikorski) Mexico (Ivan Mogull Latina) UK
 (Burlington) USA (Ivan Mogull)
 Nuesch Publ g Co Via Augusta 59 Despacho 8D5
 Barcelona 6 Tel (93) 228 38 DD 76 02
Home office: Switzerland
 Open Music Rosellon 77, Barcelona 15 Tel (93)
 321 D2 58
 Otilia Music SA see Canciones del Mundo
 PAI Music (SGAE) Ganduxer 5 15 Local 13 Barcelona 6
 Tel (93) 239 92 DD
Affiliate: EGO Musical SA
 Paulinas (Eds) Protasio Gomez 15 Madrid 27 Tel (91)
 , 2D4 15 49
 Pax (Ed Musicales) Enrique Jardiel Poncela 4 Madrid 16
 Tel (91) 25D 53 1D Dir Jose R Boeta
 Penta-Music SA (SGAE) Tierra de Barros 4, Poligono Ind I
 Coslada Madrid Tel (91) 671 45 12 Gen Mgr
 Manuel Sancho Mgr Valentín Rodríguez
Int'l firms represented: Alshire group (USA) Bron
 (UK) Intune (UK), Jobete (USA) Osibisounds (UK)
 (SEE ADVERTISEMENT)
 Pipo SA (Eds) see Discorama
 Pirana Musical see Discorama
 Puerta del Sol (Eds) see Quiroga
 Quiroga (Eds) (SGAE) Alcalá 7D, Madrid 9 Tel (91)
 276 39 5D 66 Pres Manuel Lopez-Quiroga Gen
 Mgr Carlos P Cancio Sales Mgr Manuel Lopez
 Quiroga Jr
Branch: Barcelona 2, Canuda 45 Tel (93)
 231 D8 86 Gen Mgr Jose Cruells Solbes
Affiliates: Adagio Eds Musicales Eds Musicales
 Calypso Clan Eds Musicales Eds Musicales Clave
 EMEC (Ed de Musica Espanola Contemporanea) Ed
 Mills Music Espanola Ed Mundo de Rimos, Eds
 Puerta del Sol, A Schroeder Music Espanola (all SGAE)
Int'l firms represented: ABC Dunhill (USA) Alshire
 (USA) American Broadcasting (USA) Belwin-Mills (UK
 USA) Bron (UK) Ecomus (Colombia) Sam Fox (USA)
 Gopam (USA) Heavy (USA) Intune (UK) Jobete (USA)
 Edward 8 Marks (USA) Musicabana (Cuba) Eds
 Musicales (Cuba) Prodemus (Colombia) 8 Schott's
 Soehne (Germany) A Schroeder (UK USA) Tonos
 (Germany) Josef Weinberger (UK)
Int'l reps: Canada UK, USA (all Belwin-Mills)
 Colombia (Ecomus)
 RCA Espanola SA (Eds Musicales) Dr Fleming 43 Madrid
 15 Tel (91) 457 46 00 457 78 18 Telex 2246D
 Pres Alberto Galtes Dir Antonio Martinez
Affiliates: Brncos SA Kama Music Eds Kazan Eds
 Musicales Universal SA
Int'l affiliates: Amici del Disco (Italy) Associated
 (Australia) Dunbar (Canada USA) EDIM (Mexico) RCA
 (Brazil) France Germany (Italy) RCA Jaguaré (Brazil)
 RCA Leme (Brazil) RCA Musica (Italy), Relay
 (Argentina) Sunbury (Canada UK, USA) Victor (Brazil)
Int'l firms represented: Amos (UK) Angel (UK) Artist
 (USA) Barton (UK) California (USA) Campes (Mexico)
 Cefunja (Mexico) Clave (Brazil) Copper Canyon (UK)
 Daywin (USA) Devere (UK) Ding Dong (UK), Edifon
 (Argentina) Egg (USA) Emroth (Mexico) Erva (UK)
 Gloucester (UK) Hal (UK) Lee Hazlewood (USA) Lady
 Casey (USA) Loraine (UK) Manamusic (Mexico) Mark
 (UK) Maraville (UK) Melcher (USA) Metropole (UK)

**AT LAST! SPAIN HAS THE GROUP
 IT WAS WAITING FOR**

CRISTAL

WITH THEIR FIRST SINGLE

«CON EL VIENTO»

RCA

International Music-Record-Tape Section

Spain

Midwood (UK), Middle Road (UK), Mr Music (UK) Mood (UK) Monshana (UK), PIM (Mexico) Parker Lane (UK), Lou Reed (USA), Sands (UK) Sharon (UK) Eddie Shaw (UK), Sheryl (USA), Sono Inter (Columbia) Soul (UK) Sparta Florida group (UK) Totem Pole (UK) Town Crier (UK) Trans Music (UK) Yolk (USA), Faron Young cos (UK) (SEE ADVERTISEMENT)

Radio Musica, see Discorama
Radio Pop, see Discorama

Radio Rec Iberica see Armonico Clipper s

Real Musical SA Carlos III No 1 Madrid 13 Tel (91) 248 09 24 247 63 65 Dir Gen Ramon Jimenez Barrado Gen & Sales Mgr Jose Antonio Jimenez Barrado

Afiliales: Real Musical Extremo, Real Musical Herpe Int'l firms represented: Billaudot (France) Breikopf & Hartel (Germany) Deutscher (Germany) Henle (Germany), Heugel (Germany) Hofmeister (Germany) Edwin F Kalmus (USA) Musica Budapest (Hungary) PWM (Poland), Peters (Germany), Le Pupitre (France) Suvini Zerboni (Italy), Universal (Austria)

Ri-Fi Espanola, see Notas Magicas

Ritmo & Melodia (SGAE) Vilarroel 18 Barcelona 11 Tel (93) 224 44 33

Sagitario SA (Eds Musicales)—Pres Augusto Alguero—see Canciones del Mundo

A Schroeder Music Espanola see Quirroga

Sikorski Espanola, see Notas Magicas

Sinus (SGAE), Av Jose Antonio 578, Barcelona 11 Tel (93) 254 61 12

Int'l firm represented: Euterpe de Genova (Italy)
Southern Music Espanola SA (SGAE), Diputacion 337 Barcelona 9 Tel (93) 225 61 97 Cable SOUTHMUSIC Mgr Manuel G Salinger

Branches: Madrid 4, Hortaleza 18 Tel (91) 231 06 61—Valencia 5, Arzobispo Melo 3 Tel (960) 33 19 35

Home office: USA Southern Music Publ g Co Inc
Int'l firms represented: Southern-Peer group (worldwide), Leeds (UK, USA) MAM group (UK) MCA (USA)

Sugarmusic Espanola SA (SGAE) Diputacion 337 Barcelona 9 Tel (93) 225 61 97 Mgr Manuel G Salinger

Home office: Italy

Int'l firms represented: Sugarmusic Milano group (Italy)

Sympathy SA (Eds Musicales), see Canciones del Mundo
Talismán-Ronald SA, see EGO

Total Music, Av del America 22, Madrid Tel (91) 245 46 00, 246 02 05

Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14 Tel (91) 221 46 12

Int'l firm represented: Associated (USA)
Int'l reps.: Benelux (Salabert in France) France (Salabert), Germany (Otto Junne), Italy (Ricordi) UK (Unied), USA (Associated)

Universal (Eds Musicales) SA (SGAE), see RCA
World Music Espanola (SGAE), Diputacion 337, Barcelona 9 Tel (93) 225 61 97 Mgr Manuel G Salinger

Branch: Madrid 4, Hortaleza 18 Tel (91) 231 06 61
Zafiro (Eds Musicales), see Discorama
Zzelesta (Eds Musicales), Pedro Muguruza 8 5th fl Madrid 16 Tel (91) 250 37 11

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Agrupacion de Empresas de Produccion de Fonogramas
Castello 18, Madrid 1

Agrupacion Nacional de Plasticos/Sindicato Nacional de Industrias Quimicas San Bernardo 62 Madrid 8 Tel (91) 221 65 81, 221 93 23

Comisaria General de la Musica, Ministerio de Educacion & Ciencia Alcalá 34 Madrid

International Music Council, Nat'l Committee Martin de los Heros 56, Madrid 8 Tel 241 58 41

International Society for Contemporary Music, Nat'l Section Martin de los Heros 56, Madrid 8 Tel 241 58 41

Juventudes Musicales (Jeunesses Musicales), Via Layetana 139, 4th fl., Barcelona 9 Tel (93) 215 36 57

Organizaciones Artísticas Centano, Rosellon 366, Barcelona 13 Tel (93) 258 08 68

Sindicato Nacional del Espectaculo, Castello 18, Madrid 1
Sindicato Nacional del Papel & Artes Graficas Fernandez de la Hoz 12, Madrid 4 Tel 419 17 50

DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid
Edigna (Ed General SA), Av Gran Via 654, Barcelona 10 Tel (93) 302 2466/2516/2816 Gen Mgr Claudi Mari Pla

Graficas Caro, Isabelita Usera 69 Madrid
Portadores de Sonido SA, Hortaleza 118, Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

S A I C Graficas Aramar, Juan de Austria 70, Barcelona Tel (93) 309 79 87

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana) Fernando VI 4, Madrid 4 Tel (91) 419 21 00

PLATING, PROCESSING & PRESSING PLANTS

Barnafo SA, Av de la Fama 16, Cornellá de Llobregat, Barcelona Tel (93) 377 15 63 Telex 54144 (Pressing only)

C G O S A E, Carretera del Aeropuerto a Barcelona Prat de Llobregat, Barcelona

Columbia Fonogram Asociadas SA, Av de America & Hernandez de Tejada, Madrid 27 Tel (91) 467 42 00 Gen Mgr Kees Ton

D A F S A (Difusora Audio Fonografica), Pallars 76, Barcelona (Pressing only)

E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat

Barcelona Tel (93) 379 05 08 Telex 52497 Factory Mgr S Matamoros (Pressing only)

Hispavox SA Torrelaguna 102 Madrid 27 Tel (91) 415 23 04 Pres Jose Manuel Vidal Zapater

Iberofon SA Av Fuentemar s/n Poligono Ind I Coslada Madrid Tel (91) 671 22 00

Sonopresse Torrelaguna 102 Madrid 27 Tel (91) 415 23 04 Gen Mgr Luis Vidal Zapater (Plating & processing only)

Vergara General Mola 9 Barcelona 9 Tel (93) 257 94 05 (Pressing only)

PRINTERS & LITHOGRAPHERS

Forma Grafica SA Tomas Breton 51 Naves 4 & 6 Madrid 7 Tel (91) 227 91 15 239 88 32 Dir Javier Campollo Pres Vicente Baez

Graficas Foco SA Av de America & Hernandez de Tejada Madrid 27 Tel (91) 467 42 00 Gen Mgr Kees Ton Admin r Pedro Checa

Imprenta en el Acto Conde Valle Suchil 13 Madrid 7 Tel (91) 223 15 36

Portadores de Sonido SA, Hortaleza 118 Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

Repro Royal Mendez Alvaro 63 Madrid 7 Tel (91) 230 66 73

S A I C Graficas Aramar, Juan de Austria 70 Barcelona Tel (93) 309 79 87

RECORD PROMOTION

Donnelley Espanola SA Av del Generalísimo 43 Madrid 20 Tel (91) 270 24 90

Branch: Barcelona 14, Juan Gueli 135-137 Tel (93) 250 91 00

Ediciones Deportivas ALG, San Raimundo, Madrid
Edigna (Ed General SA), Av Gran Via 654 Barcelona 10 Tel (93) 302 2466/2516/1816 Gen Mgr Claudi Mari Pla Int'l Promo Mgr Xavier P Perez

Grupo Profesional SA Rosellon 79 Barcelona 15 Tel (93) 250 51 04 Dir Matto Fortuny

Iberofon SA Av Fuentemar s/n Poligono Ind I Coslada Madrid Tel (91) 671 22 00

Melodix Pedro Muguruza 8, 5th fl Madrid 16 Tel (91) 250 37 11

Real Musical SA Carlos III, No 1 Madrid 13 Tel (91) 248 09 24 247 63 65 Dir Gen Ramon Jimenez Barrado Gen & Sales Mgr Jose Antonio Jimenez Barrado

TAPE CUSTOM DUPLICATORS

Bias SA—Registro del Sonido, Fabregas 37 Esplugas de Llobregat Barcelona Tel 371 64 00 371 60 50 Gen Mgr Enrique Villalta

Audio: 8-tr cassette
C E C S A (Compania de Electronica & Comunicaciones SA) Trovador 5, Barcelona 13 Tel (93) 255 13 07 Telex 54536 Gen Mgr Joan Planas

Audio: 8-tr, 8-tr quadraphonic cassette open reel
C I M A S A (Compania Industrial de Materiales Acusticos SA) Vallehermoso 14 Madrid 15 Tel (91) 448 22 00/04 08

Columbia Fonogram Asociadas SA, Av de America & Hernandez de Tejada Madrid 27 Tel (91) 467 42 00 Gen Mgr Kees Ton

Audio: Cassette
Dumag SL Gustavo Fernandez Balbuena 26 Madrid 2 Tel (91) 4155388/1559 Chief Exec Pedro Mengibar Gen Mgr Ricardo Idiazabal

Audio: Cassette open reel
Video: 1" open reel 3/4" cassette 1/2" EIAJ cartridge

E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat Barcelona Tel (93) 379 05 08 Telex 52497 Factory Mgr S Matamoros

Hispavox SA Torrelaguna 102 Madrid 27 Tel (91) 415 23 04 Pres Jose Manuel Vidal Zapater

Audio: Cassette
Iberofon SA Av Fuentemar s/n Poligono Ind I Coslada Madrid Tel (91) 671 22 00

Person Iberica SA, Torre de Vidale 42-44, Barcelona 12 Tel (93) 219 06 12 Mng Dir Olegario Godo Gen Mgr Jaime Gratacos

Portadores de Sonido SA, Hortaleza 118 Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

Audio: 8-tr, 8-tr quadraphonic cassette open reel
Sintonia SA, Vallehermoso 32 Madrid 20 Tel (91) 445 86 78 Gen Mgr Bartolome Espadale

Audio: 8-tr 8 tr quadraphonic, cassette open reel

● supplies

CARTRIDGE & CASSETTE PARTS

Fonoplast SA, Av Jose Antonio 142-5a Planta Esplugas de Llobregat Barcelona Tel (93) 371 38 96 98

Person Iberica SA, Torre de Vidale 42-44, Barcelona 12 Tel (93) 219 06 12 Mng Dir Olegario Godo Gen Mgr Jaime Gratacos

Jose-Maria Sala Elementos Audiovisuales Ronda San Antonio 21 Barcelona Tel (93) 243 62 07 Mgr Jose-Maria Sala

EMPTY CARTRIDGES, CASSETTES & REELS

Audio Magnetics see Portadores
C E C S A (Compania de Electronica & Comunicaciones SA) Trovador 5 Barcelona 13 Tel (93) 255 13 07 Telex 54536 Gen Mgr Joan Planas

Audio: 8-tr cassette open reel
Fonoplast SA Av Jose Antonio 142-5a Planta Esplugas de Llobregat Barcelona Tel (93) 371 38 96 98

Person Iberica SA, Torre de Vidale 42-44 Barcelona 12 Tel (93) 219 06 12 Mng Dir Olegario Godo Gen Mgr Jaime Gratacos

Audio: Cassette
Portadores de Sonido SA, Hortaleza 118 Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

Audio: 8-tr, 8 tr quadraphonic & cassette
Brand name: Audio Magnetics

ENVELOPES & MAILERS

Forma Grafica SA Tomas Breton 51 Naves 4 & 6 Madrid 7 Tel (91) 227 91 15 239 88 32 Dir Javier Campollo Pres Vicente Baez

JACKETS & SLEEVES

Artigrafia, Tucan 12 Madrid 19 Tel (91) 228 92 09 (Jackets only)

Grafica Foco SA Av de America & Hernandez de Tejada Madrid 27 Tel (91) 467 42 00 Gen Mgr Kees Ton Admin r Pedro Checa (Jackets only)

Forma Grafica SA Tomas Breton 51 Naves 4 & 6 Madrid 7 Tel (91) 227 91 15 239 88 32 Dir Javier Campollo Pres Vicente Baez

Hispavox SA Torrelaguna 102 Madrid 27 Tel (91) 415 23 04 Pres Jose Manuel Vidal Zapater (Jackets only)

Hostench SA (Talleres Graficos) Corega 231-233, Barcelona 11 Tel (93) 230 55 37 Cable FERHOSVILA (Jackets only)

Martin (Graficas) Anafí 5 Madrid 19 (Jackets only)
Ofset AIG San Raimundo 31, Madrid 20 (Jackets only)

Selectolor SA Julian Tamarillo 53 Madrid Tel (91) 204 21 64 (Jackets only)

LABELS

POLYETHYLENE BAGS

Forma Grafica SA Tomas Breton 51 Naves 4 & 6 Madrid 7 Tel (91) 227 91 15 239 88 32 Dir Javier Campollo Pres Vicente Baez

Hispavox SA Torrelaguna 102 Madrid 27 Tel (91) 415 23 04 Pres Jose Manuel Vidal Zapater

TAPE, BLANK LOADED

B A S F Espanola Paseo de Gracia 99 Barcelona 8 Tel (93) 215 13 54 Audio-Video Prods Mgr Manuel Blanch, Sales Mgr Carlos Wuest

C E C S A (Compania de Electronica & Comunicaciones SA) Trovador 5 Barcelona 13 Tel (93) 255 13 07 Telex 54536 Gen Mgr Joan Planas

Audio: 8-tr cassette open reel
Emitate see Odeon

Fonoplast SA Av Jose Antonio 142-5a Planta, Esplugas de Llobregat Barcelona Tel (93) 371 38 96/98

Iberofon SA Av Fuentemar s/n Poligono Ind I Costada Madrid Tel (91) 671 22 00

Minnesota de Espana SA Av Generalísimo 75 Madrid 16 Tel (91) 279 76 00

Odeon (Comercial del Gramofono) SA Tuset 23-25, Barcelona 6 Tel (93) 227 31 81 Telex 52497 Pres Luis Sagu-Vela, Gen Mgr Pierre Maget

Audio: Cassette, open reel
Brand name: Emitape

Palobal SA Ingenieros Hermanos Grandá 30 Madrid 22 Tel (91) 205 07 91 Pres Pablo Lopez Balada, Mng Dir Mari Carmen Cunado, Gen Mgr Juan Salva Valls, Sales Mgr Julio Lopez Betrian

Audio: 8-tr cassette
Portadores de Sonido SA, Hortaleza 118 Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

Audio: 8-tr & cassette

● accessories manufacturers

Forma Grafica SA, Tomas Breton 51 Naves 4 & 6 Madrid 7 Tel (91) 227 91 15 239 88 32 Dir Javier Campollo Pres Vicente Baez

Product: Catalog servs
Odeon (Comercial del Gramofono) SA Tuset 23-25, Barcelona 6 Tel (93) 227 31 81 Telex 52497 Pres Luis Sagu-Vela, Gen Mgr Pierre Maget

Product: Carrying & storage cases, cleaners, head cleaners, needles

Portadores de Sonido SA, Hortaleza 118 Madrid 4 Tel (91) 419 94 72 Gen Mgr J M Estebanz Mansilla

Product: Head cleaners

SUDAN

Population: 17 324 000

Rate of exchange: \$1 (US) = 0.34 Sudan pound

Per capita income: \$125

Holidays: January 1 May 25 October 21 December 25 and various Mohammedan religious holidays

● record manufacturer / importer / distributor

Munshphone Recg Co, PO Box 2380 Khartoum Tel 73355, 81388 73990 Owner & Gen Mgr Mansour Mohamed Hassan Sales Mgr Samir Mohamed Hassan Mdsq Mgr Muhga Mohamed Mograbi

Labels: (Ownned) Munshphone (represented) Chahatphone (Chad) Sono Cairo (Egypt), Soutelphan (Egypt, Greece)

Int'l reps.: Chad (Chahatphone), Egypt (Sono Cairo), Ethiopia (Impex Radio Yared Music Shop) Libya (El Fezani)

International Music-Record-Tape Section

● services

DESIGN & ARTWORK (rec. only)
DIRECT-MAIL SERVICE
PRINTER & LITHOGRAPHER (rec. only)
RECORD PROMOTION

Munophone Recg Co PO Box 2380 Khartoum Tel 73355 73990 B1388 Owner & Gen Mgr Mansour Mohamed Hassan Sales Mgr Samir Mohamed Hassan Mdsgr Mgr Muhga Mohamed Mograbi

● accessories manufacturer

● stores fixtures & merchandising aids manufacturer

Munophone Recg Co PO Box 2380 Khartoum Tel 73355 B1388 73990 Owner & Gen Mgr Mansour Mohamed Hassan Sales Mgr Samir Mohamed Hassan, Mdsgr Mgr Muhga Mohamed Mograbi
Product: Record carrying & storage cases, rec catalog servs., cleaners cloths brushes, 45 rpm adaptors needles rec browser boxes rec display racks rec divider cards

SURINAM

Population: 410,000
Rate of exchange: \$1 (US) = 1.76 guilder
Per capita income: \$661
Holidays: January 1 Good Friday April 30 Ascension Day Whit Monday, July 1, December 25, 26
Records, record blanks & pre-recorded media imported from USA: 1975—\$208,656 1974—\$157,146

● record manufacturers

Didi Recs PO Box 183 2420-2438 Paramaribo Tel 76398 Owner & Exec Dir Ed J Girwar
 Dyna Concept Studios Steenbakkerijstraat 36 34 Paramaribo Tel 73621 Exec Dir Wilfred L Amstelveen
Home office: Netherlands
Labels: (Owned) Bluegrass Catharsis Kotomissie Maya

SWEDEN

Population: 8,176,000
Rate of exchange: \$1 (US) = 4.40 krona
Per capita income: \$6,250
Holidays: January 1 Epiphany Good Friday Easter Monday May 1 Ascension Day Whit Monday Mid Summer Day All Saints Day November 4 November 24 December 25, 26

RECORDS

Records sold domestically: LP's 1975—14,900,000 units \$103,500,000 1974—10,800,000 units \$97,200,000 Singles 1975—1,400,000 units \$3,220,000 1974—1,800,000 units \$4,590,000
Records, record blanks & pre-recorded media imported from USA: 1975—\$3,771,647 1974—\$3,240,437
Records exported to USA (customs value): 1975—10,864 units \$28,349 1974—15,478 units
Average retail price per record: LP's \$8.00 singles—\$2.30
Stereo sales: 100% of total
Discounting: Frequent
Type of distribution: Manufacturer to retailer system predominates. There are three major rack jobbers: Grammatrack which is owned by the industry, Tonitron AB and Playmusic AB which together comprise about 15.20% of the market.
Type of promotion: Government controlled radio and TV are the prime media for the promotion of records. Newspapers, fan magazines which run posters and discotheques are also significant.

TAPE:
Market: There is practically no 8 tr. cassettes dominate the market. Sales increased approximately 85% from 1974 to 1975 but are still only 15.20% of album sales.
Pre-recorded tape sold domestically: 8 tr. 1975—48,000 units \$403,200 1974—100,000 units \$950,000 Cassette 1975—2,300,000 units \$19,320,000 1974—1,200,000 units \$11,400,000
Average retail price per tape: 8 tr. \$9.50 cassette—\$8.40

RADIO STATIONS
 No. of government 1
Comment: One channel plays primarily recorded music 24 hours daily.
TELEVISION STATIONS:
 No. of channels 2 (government)
Comment: 40 of Swedish homes have color sets. There are few programs featuring pop music.

Leif Schulman

● record & tape manufacturers / distributors / importers

Accent see Filadelfia
 Amigo Musikproduktion AB (IFPI) PO Box 6058 Norra Stationsgatan 91 93 S 102 31 Stockholm 6 Tel (08) 34 01 95 Cable GEODAHL Telex 17840 Pres Pfr Anders Boquist A&R Mgr Jan Boquist Sales Mgr Jorgen Adolfsson
Labels: (Owned) Amigo Dollar (distributed) Roidex (represented) Baerenreiter (Germany) Blues Brunon (Germany) CSA (Denmark) Cameo (Switzerland) Le Chant du Monde (France) Claddagh (Ireland) Deesse (France) Delmark (USA) ECM (Germany) ENJA (Germany) ESP Disk (USA) Futura (France) Gael Linn (Ireland) Paredon (USA) Shandar (France) Sono Cairo (France) Syliphone (France) Vedette (Italy) Voque (France)
 Int'l reps: Denmark (Dansk) Finland (Scandia Music) Germany (ENJA) Norway (Arne Bendixsen)

Anette see Lido Prod'n
 Angel see EMI
 Archiv see Polydor
 Arrow Int'l Transport PO Box 9023 S 580 09 Linköping Tel (013) 11 32 50 (Distributor/Importer)
Artist see Nordiska
 Aubergine Recs. Freigatan 17 S 113 49 Stockholm Tel (08) 15 45 00 Pres Ove Hansson Prod'r Curt Pettersson
 B A S F Svenska AB Kungssportsavengnen 31 35 S 411 36 Göteborg Tel (031) 31 32 60 Telex 2327
 Barnparaden see Nordiska
 Bill see Arne Bill
 Arne Bill Prod'n AB PO Box 126 S 147 00 Tumba Tel 379 00 317 91

Labels: (Owned) Bill Butler
 Bohus AB (Grammofon) Utmarksavgen Kungälv Tel (303) 120 50 Gen Mgr Ove Pilebo Sales Mgr Gert Lengstrand
Int'l rep.: UK (Sonet)
 Bourree see Skandinavisk Musiktjänst
 Butler see Arne Bill
 C A M Scandinavia AB Järnvägsgatan 70 S 172 35 Sundbyberg Tel (08) 29 17 90 Telex 21411
Home office: Italy

CBS Recs AB PO Box 20037 Mariehallsvagen 40 S 161 20 Bromma Tel (08) 98 02 50 Cable COLRECORD Telex 17736 Mng Dir Jorgen Larsen A&R Mgr Mats Olsson Mktg Mgr Sten af Klinteberg Financial Mgr Ingmar Ostberg
Labels: (Owned) CBS Cupol Date Embassy Epic Harmony Lyra (distributed) Frya Skilling Glendisc Round Up YF (licensed) Ariola (Germany) Arion (France) Eurodisc (Germany) H&L (USA) Invictus (USA) Magnet (UK) Manicore (UK) Maritim (Germany) Monument (USA) Philadelphia Int'l (USA) T Neck (USA)
Int'l reps.: Worldwide (CBS)

California Sweden Grammofon Co PO Box 117 S 721 05 Vasteras Tel (021) 13 12 11 35 66 10 Mng Dir Sture Redin
Labels: (Owned) California Centy Memphis Montana Omega RR Record Sunnise Swede Sweden WMP Cantio see Filadelfia
 Cantus Firmus AB PO Box 63 S 161 25 Bromma Tel (08) 38 18 37
Labels: (Owned) Cantus Firmus (represented) Cliffsound (USA) New World (USA)

Capella see EMI
 Capitol see EMI
 Centy see California
 Cewe see Epok
 Cirkus see Sonet
 Cisco see Country Korral
 Clarita Grammofon Normalstorg 18 S 111 46 Stockholm Tel (08) 21 90 19
 Walter Cohn Bromsvagen 25 S 125 30 Alvsjö Tel (08) 47 35 46 (Distributor)

Columbia see EMI
 Cupol see CBS
 D G see Polydor
 D J Special see Phonogram
 Dacapo see EMI
 Date see CBS
 Decibel see Silence
 Discifon Svenska AB Vinbarsvagen 27 S 161 52 Bromma Tel (08) 87-41 39
 Dollar see Amigo
 Double Up see EMI
 Dragon Recs v Westin & Wallgren Lovbergavagen 9 S 132 00 Saltjö Boo Tel (08) 747 9332 Gen Mgr Lars Westin Sales Mgr Jan Wallgren

Dux see Phonogram
 EMI (Electric & Musical Inds Ltd) Svenska AB Tritonvagen 17 Fack S 171 19 Solna 1 Tel (08) 730 0060 Cable EMIGRAM Telex 10046 Mng Dir Rolf Nygren A&R & Int'l Mgr Lars Bremer PR Ulla Jormin
Labels: (Owned) Angel Capitol Columbia Dacapo Double Up, EMI, EMI Int'l, Electrola, Emidisc, Encore HMV Harvest Imperial Minns Music for Pleasure Negram Odicon One Up Parlophone Pathé Regal Regal Zonophone Seraphim Starline Stateside Talisman Tower Trionon Volksplatte Waverley (distributed) Capella Flam Fnuir Leaf Clivur Imas Mariani Phono Sunnise Platina Rondell Rondo SR Recs (licensed) Abbott Anthem Apple (UK) Arista (USA) Barclay (France) Ball (UK) Black & Blue (France) Black Forum (USA) Blue Note (USA) Cavallanza (USA) Charlie Mingus (USA) Chrysalis (USA) Classic Delta Dolton (USA) Ember (UK) Fame (USA) Fantasy (USA) Gordy (USA) Grateful Dead (USA) Hilltop (USA) Joy Liberty (USA) MAM (UK) Midlandland (USA) Milestone (USA) Morning Sky (USA) Motown (USA) Mowest (USA) Ocora (France) Oyster (UK) Pacific Jazz (USA) Peppit Pickwick (USA)

Poppy (USA) Power Exchange (UK) President (UK) Prestige (USA) Privat Stock (USA) Purple (UK) RAK (UK) Rare Earth (USA) Retreat (UK) Ricordi (Italy) Riviera (France) Rocket (UK) Round (USA) Soul (USA) Sovereign (UK) Sunset (USA) Target (UK) United Artists (USA) World Pacific (USA) World Rec Club (UK)

Efel see Europa Produktion
 Electra AB (Grammofon) (IFPI) PO Box 1178 Ankdammsgatan 5 S 171 23 Solna Tel (08) 82 04 80 Cable ELECTRARAMMO Telex 1561 Pres Sixten Eriksson Mng Dir Hans Ove Eriksson A&R Mgr Carl Eric Hjelm Press Officer Lennart Anderson ABC & RCA Group Label Mgr Klas Burling MCA & Decca Group Label Mgr Kristin Nilsson
Labels: (Owned) Musica Swedish Society Discoll Telesat Viking (represented) ABC group (USA) Ace of Clubs (UK) Ace of Diamonds (UK) Das Alte Werke (Germany) Argo (UK) Arion (Italy) BTM (USA) Contempo (UK) Cube & Fly (USA) Decca (UK) Deram (UK) Electric (UK) Emerald (UK) Equinox (USA) Erato (France) Fimley (Finland) Flying Dutchman (USA) Good Earth (UK) Grunt (USA) Gull (UK) London (UK USA) MCA (USA) Melodia (USSR) Midland (USA) Nova (Germany) PSO (Finland) Phantom (USA) Pickwick (USA) Prom (Germany) RCA group (USA) Rockfield (UK) Satsanga (Finland) Shannon (USA) Signature (USA) Soul Train (USA) TK (USA) Telefunken (Germany) Threshold (UK) Turnabout (UK) Utopia (USA) Vogue (France) Windsong (USA) Wooden Nickel (USA)

Electrola see EMI
 Embassy see CBS
 Emidisc see EMI
 Encore see EMI
 Epic see CBS
 Epok Skivforlag Vintergatan 10B Ornskoldsvik Tel (0660) 300 52

Labels: (Owned) Cewe Epok
 Europa Produktion AB Rasundavagen 45 S 171 52 Solna Tel (08) 83 31 05

Labels: (Owned) Efel Olga
 Filadelfia Forlaget AB Vultejusvagen 61 S 161 82 Bromma Tel (08) 87 93 80
Int'l branch: Norway
Labels: (Owned) Henmets Harold PRIM Preme (distributed) Accent Cantio Verbun
Int'l rep.: Finland (Tabortforlaget)

Flam see EMI
 Folksong see Silence
 Fontana see Phonogram
 Four Leaf Clover Järnvägsgatan 70 S 172 35 Sundbyberg Tel (08) 98 28 08 55 Exec Lars Samuelson (Distributed by EMI)

Frituna Produktion AB Vartavagen 15 S 115 28 Stockholm Tel (08) 63 13 45 (Distributed by Sonet)
Int'l branch: France Backwall Recs Sarl

Frya Skilling see CBS
 G D C (Grammofonbolagens Distributionscentral) AB Dalvagen 4 Solna Tel (08) 730 0720 Pres Goran Stenberg Sales Mgrs Rolf Hellmuss Gunnar Johnson Stig Stahl Hans Kronwall (Distributor)
 Gambia Stenkakor see Record Trading
 Gavotte see Skandinavisk Musiktjänst
 Gazell see Sonet
 Glendisc Vallvagen 2 S 182 75 Stocksund Tel (08) 85 B2 65 (Distributed by CBS)

Globe see Strike
 Grand Prix see Sonet
 Gump see Metronome
 H M V see EMI
 Haparanda Budget Line Recs Selmedalsvagen 22 S 166 55 Hagersten Tel (08) 46 15 11
 Harmony see CBS
 Harvest see EMI
 Heavy Sound Regeringsgatan 89 S 111 39 Stockholm Tel (08) 10 45 35 Import Mgr T Hullegard (Distributor/Importer)

Heliodor see Polydor
 Hemmets Harold see Filadelfia
 Imas see EMI
 Imperial see EMI
 Inter Disc see Record Trading
 Intersound see Tonitron
 Iver Recg Co AB Grev Turegatan 38 S-114 38 Stockholm Tel (08) 67 99 10 Cable SOUTHMUSIC
Labels: (Owned) Pep Scan Disc (represented) Spark (UK)
Int'l rep.: Worldwide (Peer Southern)

Jockey see Record Trading
 Joker see Polydor
 Karussell see Polydor
 Knappupp see Sonet
 Kontra Punkt see Record Trading
 Country Korral Prod'n PO Box B014 S 720 08 Vasteras 8 Tel (021) 18 26 20 90 Pres Lillies Ohlsson
Labels: (Owned) Cisco Country Korral
 Lido-Prod'n Fack 131 53101 Lidköping Tel (0510) 231 25

Label: (Owned) Anette
 Lyra see CBS
 M G M see Polydor
 M N W see Musiknatet Waxholm
 Mallwax see Metronome
 Mariani see EMI
 Memphis see California
 Mercury see Phonogram
 Metro see Polydor
 Metronome Recs AB Storangsvagen 27 S 115 34 Stockholm Tel (08) 61 06 16
Labels: (Owned) Gump Mallwax Metronome Snurr (represented) Asylum Arab Atlantic CTI Cotillion Elektra Reprise Rolling Stones Warner Bros (all USA)
Int'l reps.: Denmark (Metronome) Finland (Scandia Musik) Norway (Metronome)
 Mimos see EMI
 Montana see California
 Moondisc see Tonitron
 Musira see Electra
 Music Explosion see Pop Int'l



International Music-Record-Tape Section

Sweden

Music for Pleasure see EMI
Musiknätet Waxholm AB (MNV) Fack S 185 00 Vaxholm
Tel (0764) 323-45 29
Label: (Owned) MNV
Negram, see EMI
Nordiska Musikforlaget AB (IFPI) PO Box 745
Drottninggatan 37 S 101 30 Stockholm 1 Tel (08)
24 94 30 Cable MUSICALIA Telex 11859 Pres
Lennart Desmond Sales Mgr Ragnar Blomstrom
Labels: (Owned) Artist Barnparaden (represented) All
Stars (France) Cavendish (UK) Claves (Switzerland)
IML Paris Sunflower (France) Montparnasse 2000
(France) Music Minus One (USA) Selected Sound
(Germany) Zero (France)
Int'l reps.: Denmark (Wilhelm Hansen) Finland
(Scandia Musikk) Norway (Norsk)
Odeon see EMI
Olga see Europa-Produktion
Omega see California
One Up, see EMI
Onkesagan see Record Trading
P R I M see Filadelfia
Parlophone see EMI
Pathe see EMI
Pep, see Iver
Philips see Phonogram
Phonogram AB PO Box 3083 Dalvagen 4 S-171 03 Solna
3 Tel (08) 730-0260 Gen Mgr Owe Skuld A&R
Göte Wilhelmsson Sales Mgr Gunnar Johnson Pub
Ingvar Erikson
Labels: (Owned) Dux Fontana Mercury Philips
Sonata Sonora Vertigo (distributed) Svenska Ljud
(licensed) All Planetarium (USA) Biograph (USA)
Charisma (UK) Chess (USA) DJM (UK) Goodear (UK)
Mountain (UK) Shelter (USA) Sir Passport (USA)
20th Century (USA)
Phonograph Music Corp PO Box 1193 S 141 24
Huddinge Tel (08) 774-5800 Telex 13161 Pres G
Soderman Gen Mgr L Larsson Promo Mgr Ms C
Wendel
Branch: S-103 43 Stockholm, PO Box 40103 Tel
(08) 21 22 28 Telex 13161 Sales Mgr A
Hassbring
Int'l branch: USA JRB Music Ents
Labels: (Owned) DJ Special Space
Phono Suecia see EMI
Pilot Prod n AB Fack 17119 Solna Tel (08) 730 0810
Contact Kjell Samuelson (Distributor)
Platina Recs AB St Arodsгатan 29 H Backa S 422 43
Gothenburg Tel (031) 52 66-50 Pres Evert
Jakobsson (Distributed by EMI)
Int'l rep.: Norway (EMI)
Playback Inspelnings AB Gustav Adolfs Torг 10 S 211 39
Malmo Gen Mgr Lennart Christiansson
Label: (Owned) Playback
Play Music AB PO Box 605 Barnhemsvagen 5 S 130 10
Ektorp Tel (08) 716 2960 Cable SELJUG Telex
17914 Mng Dir Ake Hison Wilke Sales Mgr Lars
Gunnar Thornqvist Chief Buyer Gunnar Bothen
Int'l branch: Norway
Labels: (Owned) Play (distributed) CBS DN EMI
GDC Metronome Phonogram Polar Polydor Sonet
(represented) Boulevard (UK) Miller Int'l Pickwick
(UK USA) President (UK)
Polar Music AB Baldersгатan 1 Fack S 100 41 Stockholm
26 Tel (08) 24-59 90 Cable SWEDENMUSIC Telex
11959 Pres & Gen Mgr Stig Anderson Label Mgr
Hans Bergkvist
Label: (Owned) Polar
Polydor AB PO Box 3093 Dalvagen 4 S 171 03 Solna Tel
(08) 730-09-40 Mng Dir Ivan Nordstrom Gen Mgr
Per-Arne Lindholm, A&R, Pub & PR Mgr Kjellake
Carlsson Prod Mgr Bo Persson Label Mgr Ake
Blomberg Sales Mgr Rolf Hellenius
Labels: (Owned) Archiv DG Heliodor Joker
Karusell MGM Metro Polydor Polyphon Tip Verve
(licensed) CMC (USA) Chelsea (USA) De-Lite (USA)
Disneyland (USA) GTO (UK) Jet (UK) Pablo (USA)
Phil Spector (USA) RSO (UK) Red Bullet (Netherlands)
State (UK) Track (UK) (UK)
Polyphon see Polydor
Pop Int'l Sigtunag 16 S-113 22 Stockholm Tel (08) 30
31 10 Mgr & Prod r Lennart Pettersson
Labels: (Owned) Music Explosion (represented)
Bullet Camel Crab Economy Escort Fonit-Cetra New
Beat Ocean Pama Punch Supreme Unity
Preme see Filadelfia
R R see California
Record see California
Record Trading AB Fack S 191 20 Sollentuna Tel (08) 96
01 95 Pres Kurt Westman
Labels: (Owned) Gamla Sienkaur Inter Disc Jockey
Kontra Punkt Onkesagan Super Sound
(represented) Alishire (USA) Arrowtaps (UK)
Museport (Switzerland) Supraphon (Czechoslovakia)
Regal see EMI
Regal Zonophone see EMI
Rock & Country Recs PO Box 83 S 310 5B Vessigebro
Tel (0346) 206-59 Gen Mgr Christer Malmstedt
(Importer)
Roldex see Amigo
Rollis Grammofonskivor AB PO Box 17120 S 200 10
Malmo 17 Tel (040) 336-33 Mng Dir Hans Ingvar
Hansson Pres Lennart Carlsson Sales Mgrs U
Andersson J Eriksson (Wholesaler Importer
Exporter)
Rondell see EMI
Rondo see EMI
Romny s Music PO Box 4297 S 203 14 Malmo Tel (040)
12 89 12 Pres Ronnie Hall (Importer of oldies
singles)
Round Up see CBS
S R see EMI & Sveriges Radio
Scan Disc see Iver
Sraphim see EMI
Signatur see Svenska Missionsforbundets
Silence Recs AB Rostlagsgatan 56 S 113 54 Stockholm
Tel (08) 31 41 49
Labels: (Owned) Decibel Silence (distributed)
Folksong

Int'l rep.: Worldwide except Scandinavia (Charisma in
UK)
Sirius see Svenska Missionsforbundets
Skandinavisk Musiktjänst Sandbacksgatan 4 S 116 21
Stockholm Tel (08) 43 88 85
Labels: (Owned) Bourre Gavotte
Smokestack Rec Sales Fack S 100 52 Stockholm Tel (08)
62 77 22 Mgrs Hans Schweitz Hans Andreasson
(Distributor Importer Exporter)
Labels: (Distributed—not licensed) Advent (USA)
Bluesmaker (Australia) Flyright (UK) Muskadine (USA)
Oldie Blues (Netherlands), Red Lightnin (UK) Trix
(USA)
Snap see Strike
Snurr see Metronome
Solist see Svenska Missionsforbundets
Sonata see Phonogram
Sonet Grammofon AB (IFPI) Torsviksvangen 7A S 181 05
Lidingo 5 Tel (08) 767 01 50 Telex 10037 Pres
Gunnar Bergstrom Gen Mgr Dag Haeggqvist Pub
Mgr Lars-Olof Helen
Int'l branch: England
Labels: (Owned) Cirkus Gazel Grand Prix Knappupp
Sonet Spotlight Storyville (distributed) Frituna
(represented) A&M (UK USA) Alligator (USA)
Arhoole (USA) Big Bear (UK) Black & Blue (France)
Black Lion (UK) Bradley s (UK) Bronze (UK) Caroline
(UK) Damont (UK) Dark Horse (USA) Dawn (UK) Elite
(Switzerland) Excello (USA) Folkways (USA) Freedom
(UK) GNP Crescendo (USA) Golden Hour (UK)
Granada (UK) Groove Merchant (USA) Hamlet (UK)
Island (UK) Kicking Mule (USA) Muse (USA)
Nashboro (USA) Ode (USA) Oval (UK) Plantation
(USA) Pye (UK) Roulette (USA) Rounder (USA) SSS
Int'l (USA) Specialty (USA) Sun (USA) Supraphon
(Czechoslovakia) Takoma (USA) Transatlantic (UK)
Vanguard (USA) Virgin (UK) Xtra (UK) Yazoo (USA)
Int'l reps.: Denmark (Sonet Danski) Finland (Scandia)
Norway (Arne Bendiksen) (SEE ADVERTISEMENT)
Sonora see Phonogram
Space see Phonogram
Space Recs AB PO Box 40103 S 103 43 Stockholm Tel
(08) 21 22 28 Telex 13161 Sales Mgr A
Hassbring
Labels: (Distributed) cut outs overstocks
Spotlight see Sonet
Starline see EMI
Statelide see EMI
Steeplechase Recs Segmentsvagen 7 S 245 00
Staffanstorп Tel (046) 25 74 25 Gen & Sales Mgr
Stig Linderoth
Home office: Denmark
Storyville see Sonet
Strike of Sweden AB Karlsbodavagen 14 S 161 70
Bromma Tel (08) 98 51 70 Telex 13366 Chief
Exec Leif Malmberg Gen Mgr Lars Holm
Int'l branch: Denmark
Labels: (Owned) Globe Snap Strike
Sunrise see California
Super Sound see Record Trading
Svenska Ljud see Phonogram
Svenska Missionsforbundets Forlag PO Box 6302
Teugnerrгan B S 113 81 Stockholm Tel (08) 15 18
30
Labels: (Owned) Signatur Sirius Solist
Sveriges Radio AB (Swedish Broadcasting Corp.)
Oxensternsgatan 20 S 105 10 Stockholm Tel (08)
63 10 00 Cable BROADCAST Dir Otto
Nordenskiöld Gen Mgr Allan B Janzon (Distributed
by EMI)
Label: (Owned) SR Recs
Int'l reps.: France (Pathe Marconi EMI) Germany (EMI
Electrola) Netherlands (Bovema) UK (EMI) USA
(Musical Heritage Society)
Swede see California
Sweden see California
Swedis AB Rasundavagen 106 S 171 37 Solna Tel (08)
83 33 78 Pres Roland Feineborg
Swedish Society Discopl see Electra
Swereo AB Fack S 121 06 Johanneshov 6 Tel (08) 39
32 00 Cable SWEGRAMO (Distributor Importer)
Labels: (Represented) America (France) BRL (UK)
Bach (UK) Biograph (USA) EXP (UK) Everest group
(USA) Festival (France) Jazz Anthology (France) MHM
(UK) Melodiya (USSR) Musidisc (France) Oryx (UK)
Saga (UK) 3C (UK) Yazoo (USA)
T B S Recs Malargatan 1, S-111 22 Stockholm Tel (08)
10-06-22 Pres CG Langenskiöld Mktg Dir S
North, Sales Dir O Swedberg (Importer Exporter)
Tab Recs PO Box 210 S 732 00 Arboga Tel (0589) 103
50 Contact Harry Holm
Talisman see EMI
Tape-Center AB PO Box 40279 Malmkillnadsgatan 17
19 S 103 44 Stockholm Tel (08) 10 83 38
Telestar see Electra
Tip see Polydor
Tonitron AB PO Box 1122 Furradsvagen 10 S-141 23
Huddinge Tel (08) 774 0290 Telex 11260 Mng
Dir Leif Bigert Domestic Sales Mgr Albertus
Klaassen Import & Export Mgr Bo Ohlander
Labels: (Owned) Moondisc Tonitron (distributed)
Intersound (represented) Ampex (UK) Avenue Dart
Rock Show (USA) Scepter (USA) Seven Sun (UK)
Windmill
Int'l rep.: Finland (Fonovox)
Tower see EMI
Trianon see EMI
Verbum see Filadelfia
Vertigo see Phonogram
Verve see Polydor
Viking see Electra
Volksplatte see EMI
W M P see California
Waverly see EMI
Göte Wilhelmsson Banergatan 43 S 100 55 Stockholm 10
Label: (Represented) 20th Century (USA)
Y T F Grammofon AB PO Box 15073 S-104 65 Stockholm
15 Tel (08) 743 0075 Cable YTFGRAM Telex
13586 Pres & Mng Dir Sverre O Sundman A&R

Dir Anders Larsson Mktg Mgr Ragnvald Hedemann
(Distributed by CBS)
Int'l branches: Denmark Norway
music publishers
Acclaim Music Inc see Sweden Music—Palace
Air Music Scandinavia AB PO Box 27234 S-102 53
Stockholm Tel (08) 63-07 20 Pres Sture Borgedahl
Prof Mgr Lars Wiggman
Affiliates: Flamingo Musikforlag AB Tree Music
Stockholm AB
Int'l firms represented: Alter Dark (USA) Air (UK) J
Albert & Son (Australia) Andalusian (USA) Ian
Anderson (UK) Andover (UK) Andromeda (USA)
Andustin (USA) Antisa (USA) Barn (UK) Bay City
(UK) Big Bang (USA) Big Secret (UK) Big Sky (USA)
Birth (UK) Blanedell (UK) Blue Beard (UK) Blue Seas
Jac (USA) British Lion (UK) Brother (USA) Brown
Sound (USA) Butterfly (UK) CAM (USA) Caesar (UK)
Callee (USA) Casablanca (UK) Cest (USA) Cheap
Thrills (USA) Cherry Lane (USA) Chrys A-Lee (UK)
Chrysalis (UK) Chrystal Jukebox (USA) Cod (UK)
Combine (USA) Comet (UK) Cookaway (UK) Curtis
Perkins (UK) Deep Purple (UK) Dirty Tricks (UK) Dwarf
(USA) ERP (UK) Earmark (USA) Eaton (UK) Fennario
(USA) Fiction (USA) Fiddler (UK) Firesign (UK) Fourth
Floor (USA) Freshwater (UK) GH (UK) Gale (UK)
Ganga (USA) Gannet (UK) Gem (UK) Genesis (UK)
Golden Syrup (USA) Grade & Lynton (UK)
Grasshopper (USA) Great Honesty (USA) Gull Songs
(UK) Harrisongs (USA) Heavy (USA) Hercules (UK)
Hilary (UK) Tony Hiller (UK) Hobbitron (USA) Hush
(UK) Hyasakye (UK) Indian Brandee (UK) J&H (USA)
Johi (USA) Juniper (UK) Knee Trembler (USA)
Knollwood (USA) Lady Casey (USA) Ladysmith (UK)
Langdown (UK) Lennon ATV (UK) John Lennon
(USA) Libra (UK) Little Dickens (USA) Lornhole (USA)
Lunch (USA) Macaulay (UK) Maciver Hine (UK)
Maison Rouge (UK) Mary Beth (USA) Barry Mason
(UK) McCartney (UK) Micache (USA) Modro
Revolution (USA) Montunes (USA) New Acme (UK)
New Hidden Valley (USA) Northern Songs (UK)
Notebest (UK) Ozone Paddlewheel (USA) PRP (UK)
Page Full of Hits (UK) Pants Down (USA) Peterman
(UK) Plurb On (USA) Poco (USA) Public Domain
Foundation (USA) Purple (UK) Quartet (UK)
Quatermass (UK) Ram s Horn (USA) Resaca (UK)
Rocket (UK) Rootyarn (UK) Ryerson (USA) St Anne s
(UK) Silver Cloud (UK) Songbirds of Paradise (USA)
Sorn (USA) Space Opera (USA) Spaniel (UK)
Sparrowpit (UK) State (UK) Steeleye Span (UK)
Sterling (UK) Stevka (UK) Stirling McQueen (UK)
Strange (UK) Straitsong (UK) Street People Songs
(USA) Strong Arm (USA) Sunlight (USA) Sunshine
(UK) Sympathy (UK) Synergistic (USA) Thursday
(USA) Timbobe (UK) Tintagel (USA) Titanic (UK) Tone
(UK) Toneshire (UK) Train (UK) Twill (USA) Larry
Weiss (USA) Willogarston (USA) R P Winkelman
Tunes (USA) Wobble (UK) Yaronne (USA)
American Songs AB see Intersong-Forlagen
Amigo Musikproduktion AB PO Box 605B Norra
Stationsгатan 91 93 S 102 31 Stockholm 6 Tel (08)
34-01 95 Telex 17840 Pres Jan Boquist
April Music AB PO Box 20037 Mariehallsvagen 40 S 161
20 Bromma Tel (08) 29 34 36 Cable COLRECORD
Telex 17736 Publ g Mgr Johan Langer
Affiliate: Starton AB
Int'l rep.: Worldwide (April)
Athens Music see Sweden Music—Ivan Mogull
B n B Music Inc see Sweden Music—Screen Gems
Belinda (Scandinavia) AB see Intersong Forlagen
Belwin-Mills Nordiska AB see Erlingforlagen
Big Pig Music see Sweden Music—MCA
Big Three Scandinavia AB see Sweden Music—United
Artists
Bohus Music Utmarksvagen Kungälv Tel (303) 120 50
Gen Mgr Ove Pilebo
Burlington Music Co see Sweden Music—Palace
Hans Busch Musikforlag AB Stubbstigen 3 S 181 46
Lidingo Tel (08) 765 12 30
Affiliate: Der Musikus J F Busch s Musikverlag
J F Busch s Musikverlag (Der Musikus) see Hans Busch
C A M Scandinavia AB Järnvagsgatan 70 S 172 35
Sundbyberg Tel (08) 29 17 90 Telex 21411
Home office: Italy
Int'l firms represented: CAM (Australia Japan Spain)
Campana Pema
Camp Music Corp AB Järnvagsgatan 70 S 172 35
Sundbyberg Tel (08) 9B 2B 08 55 Exec Lars
Samuelson
Int'l firm represented: Jump (Italy)
Cantus Firmus AB (STIM NCB) PO Box 63 S 161 25
Bromma Tel (08) 3B 1B 37
Int'l firms represented: J T Benson Fleming H
Revell Servant (all USA)
Int'l reps.: USA (Cliffsound Jesse Peterson Prod ns)
Cedarwood (Scandinavia) AB see Intersong Forlagen
Chappell Nordiska AB see Intersong Forlagen
Cintercar Music see Sweden Music—MCA
Colgems Music Inc see Sweden Music—Screen Gems
Deep Fork Music Inc see Sweden Music—United Artists
Detail Music Inc see Sweden Music—United Artists
Dominion Music see Sweden Music—United Artists
Duchess Music Corp see Sweden Music—MCA
E M A Telstar AB see Sonet
Ehringforlagen AB PO Box 526B Linnegatan 9 11 S 102
45 Stockholm Tel (08) 62 10-23 Cable
EHRLINGMUSIK Pres & Gen Mgr Thore Ehring
Exploitation Mgr Bo Goran Edling
Affiliates: Belwin-Mills Nordiska AB Thore Ehring
Musik AB Nils-Georgs Musikforlags AB Ed Sylvan AB
Ehring & Lovenheim AB see Nordiska
Thore Ehring Music AB see Ehringforlagen
Essex AB (Musikforlaget) (STIM) PO Box 27234 S 102 53
Stockholm Tel (08) 63 07 20 Cable AIRMUSIC
Pres & Gen Mgr Sture Borgedahl
Int'l firms represented: Essex group (UK) TRO (USA)
Int'l reps.: UK (Essex) USA (TRO)

International Music-Record-Tape Section

Sweden

Felsted Music Corp see Sweden Music—Palace
 Filadelfia Forlaget AB (STIM NCB) Vultejusvagen 61 S
 161 B2 Bromma Tel (08) 87 93 80
Affiliates: Normans Forlag (STIM/NCB)
Int'l firms represented: Gospel (USA) Lillenas (USA)
 Rodeheaver (USA) Singspiritation (USA)
 Flam Music, see Imudico
 Flamingo Musikforlag AB see Air
 Four Star Music group see Sweden Music—Palace
 Frituna Prod n AB see Sonet
 Gavotte Music c o Skandinavisk Musikfjanst
 Sandbacksgatan 4 S 116 21 Stockholm Tel (08) 43
 88-85
 Carl Gehrman PO Box 505 S 101 26 Stockholm Tel (08)
 10 09 52 Cable MUSIKGEHRMAN
 Gensongs AB Vallvagen 2 S 182 75 Stocksund Tel (08)
 85-82-65
 Goal Music see Sweden Music—MCA
 Groovesville Music see Sweden Music—Screen Gems
 Wilhelm Hansen Stockholm (Ed) see Nordiska
 Hawaii Music Inc see Sweden Music—MCA
 House of Cash Inc see Sweden Music—Screen Gems
 House of Gold see Sweden Music—Palace
 Iceberg Music Ltd see Sweden Music—Big Three
 Immediate Music Ltd see Sweden Music—United Artists
 Imudico AB Karlavagen B1 S-114 59 Stockholm Tel (08)
 23-66-80 Cable TURNTABLE Mng Dir Bengt
 Sundstrom
Int'l branches: Denmark Finland Norway
Affiliates: Flam Music Marcus Music
Int'l firms represented: Accord (Germany) Ambelside
 (UK) Anagon (Netherlands) Ardmore & Beechwood
 (Belgium) Mexico South Africa (UK) Aron & Beechwood
 (Canada) Belcas (New Zealand) Black
 Swan (UK) Britten (UK) Castle (Australia) Central
 Songs (USA) Coppa (UK) Coronado (UK) EGO (Spain)
 EMI Film Music (UK) Elstree (UK) Episode (UK) Fernies
 (UK) First Floor (UK) Genesis (USA) Good Time (USA)
 Hurricane (UK) ITAIPU (Brazil) Initial (UK) KPM group
 (UK) Macmelodies (UK) Magner (UK) Metromedia
 (USA) Manhattan (UK) Peter Maurice (UK) Mutual
 (UK) New York Times (USA) Nightingale (UK) Odeon
 (Argentina) Open Door (USA) Pathe (Far East) Pathe
 Marconi (France) Pepe (UK) Keith Prowse (UK)
 Reynolds (UK) Sanah (USA) Saturday (USA)
 Sunbeam (USA) Sunlight (UK) Tomorrow's Tunes
 (USA) Toshiba (Japan) Valando (USA) Varda (UK)
 Voce del Padrone (Italy) WBR (UK) World Wide (UK)
Int'l reps.: Argentina (Odeon) Australia (Castle)
 Belgium (Ardmore & Beechwood) Brazil (ITAIPU)
 Canada (Beechwood) Far East (Pathe) France (Pathe
 Marconi) Germany (Accord) Greece (Arion) Italy (Voce
 del Padrone) Japan (Toshiba) Mexico (Beechwood)
 Netherlands (Anagon) New Zealand (Belcas) Spain
 (EGO) South Africa (Ardmore & Beechwood) UK (EMI)
 USA (Beechwood)
 Intersong Forlagen AB PO Box 3094 Dalvagen 4 S 171
 03 Solna Tel (08) B3 08-90 Cable SONORA Pres
 Olle Bergman Gen & Prof Mgr Leif Berggren
Affiliates: American Songs AB Belinda (Scandinavia)
 AB Cedarwood (Scandinavia) AB Chappell Nordiska
 AB Dick James Music AB Mellin Musical Rights AB
 Robert Mellin (Scandinavia) AB Notservice AB A
 Schroeder Musikforlags AB Sonora Musikforlags AB
Int'l firms represented: American Songs—Arc East
 West Jewel Merrimac Regent Belinda—Aberbach
 group Blue Gum Carlin group Elvis Hudson Bay Jeff
 Lynne Peterman Pickwick Quartet Ryan Sweet
 Tone Trio US Songs White Haven Xanadu Xongs
 Yellow Dog Chappell—Anglo-Pic Ascherberg
 Hopwood & Crew Aznavour Irving Berlin Boston
 Butler Bregman Vocco & Conn Clara EPDS Emerald
 Famous Frank, Gershwin Charles Hansen T B Harms
 Kaiser, Michel LeGrand MRC One of a Kind Osmond
 Para-Thumb R&R Revelation Rhineland Douglas
 Sahn Subiduz Tebo Bob Thiele Tom Tom
 Unchappell Williamson Window Intersong—Abigail
 Albet, Argus Artref Commuse Aurelius Roy Ayers
 Balloon, Big Elk Big Seven Bovina Breeze
 Brightwater Steve Brodie, Brother Bushka Caesar s
 Calfee Canopy Caribou Caspat Chalotte
 Mike Curb Damont Diagonal Dyon Dog Soldier
 Donna, Dreatlel Elbomo, Fairfield Frith Star Four
 Knights Fuse Getaway Gnosso Good Morning
 Harlene Hazy Heavy Metal Intersong Int 1 Jam Julio-
 Brian Kaskat, Kenya Laurel Canyon Lois Marks
 Martin-Coulter Matriagun Mews Midland Midsong
 Montcalm Monocrest Nineteen Eighty Four
 Omnipotent Open End Oyster Phonopub Pocket Full
 of Tunes Polypub RSO Razzle Dazzle Peter Rice
 Rising Sun Rockhopper Rodra-Berna Ru Da Si
 George Salvation Scorpio Seldak, Silver Chalice Sire
 Sky Forest, Stanyan, Sugartown, TH, Tembo, Third
 Story, Time Redwal Tom Tomeja Triple Three
 Tunemitch Tupper Wednesday Morning Wilgarston
 Windecor Frank Zappa Dick James—Ammo-James
 Crystal, Debonaire, Filmusic Gwyneth, Jaep, Jamil
 Jamshah Joidis Lords Love Songs Medallion Nuova
 Pacermusic Pall Mall Santa Ponsa Together Tudor
 Uptopia Wonder Mellin Musical Rights Anglia
 Television Blackberry, Franklin Boyd Crow Flying D
 Franco-London Great Sterling In-Sync Robert Mellin
 Ed Neapolis Penthouse Popo Sherwin A.
 Schroeder—Aloud, Anim Arbutus Arch Avaris
 Bagumin Bella Gndiva Boscoe Bo-West, Burlac Catch
 Fire Cat Mother Dandy Dittys Dreams & Visions Emm
 Jay Fitness King Fool Killers Fooruvus Survival Great
 Montana Hedley Songs Homecoming Humdrum
 January Jenji, Joans Bones Joint LaLanne Larbell
 Lasse, Last Laugh Lazy Canary Manistee Mempro
 Mile Wide River Mother Hen My Baby s Next Stop
 One Stop Pitfield Rebecca Raccoon Rel-Nel Rognoth
 Sa-Verette Sea-Lark Sepe Skim Stewart Nims
 Summerfree Super Songs Tjuva Va-Detta
 Vancouver Wrathier Yameta Zekefeld Follies
 Intreco AB see Sonet
 Dick James Music AB see Intersong-Forlagen
 Jec Music Corp see Sweden Music—Palace
 John s Music see Sonet
 Kassner Musik AB see Stockholms Musikproduktion

Kirshner (Scandinavia) AB see Sweden Music
 Kountry Korral Prod ns PO Box 8014 S 720 08 Vasteras B
 Tel (021) 1B B6-20 90 Pres Lillies Ohlsson
 Lappland Music see Sonet
 Leeds Music Ltd see Sweden Music—MCA
 Liberty AB (Ed) PO Box 117B Ankdammsgatan 5 S 171
 23 Solna Tel (08) 82-04-80 Cable
 ELECTRAGRAMMO Telex 1561 Prof Mgr Roll
 Lonberg
Int'l firms represented: Dunbar (Canada USA) Kimlym
 (USA) Sherlyn (USA) Sunbar (USA) Sunbury (Canada
 UK USA)
 Abr Lundquist Musikforlag AB Katarina Bangata 17 S-116
 25 Stockholm Tel (08) 43 67-67 Pres Helge
 Roundquist Sales Mgr Anders Roundquist
 M A M Music AB, see Sweden Music
 M C A Music Svenska AB see Sweden Music
 Man Music Ltd see Sweden Music—Big Three
 Marcus Music see Imudico
 Maxana Music Inc see Sweden Music—Screen Gems
 Melanie Music Ltd see Sweden Music—MAM
 Mellin Musical Rights AB see Intersong-Forlagen
 Robert Mellin (Scandinavia) AB see Intersong-Forlagen
 Metric Music group see Sweden Music—United Artists
 Midnight Sun Music AB see Sonet
 Mimosa Music see Sonet
 Modern Music AB see Stockholms Musikproduktion
 Ivan Mogull Music Assocs see Sweden Music
 Mortimer Music see Sweden Music—United Artists
 Multitone AB Storangsvagen 27 S-115 34 Stockholm Tel
 (08) 61-13 16
Int'l firms represented: Char-Liz Fox-Gimble, Giving
 Room/Thin Ice Gold Hill Guerilla Staysal March
 Here No Exit Rear Exit Story Songs Three Brothers
 Artie Wayne (all USA) Fleetwood (UK)
 Musiknätet Vaxholm AB (MNV) Fack S-1B5 00 Vaxholm
 Tel (0764) 323-45-29
 Mustang Music Frejgatan 17 S 113 49 Stockholm Tel
 (08) 15-45-00 Pres Ove Hansson
Affiliates: Aubergine UK
Nils-Georgs Musikforlags AB, see Ehringforlagen
 Ninandy Music Co see Sweden Music—Ivan Mogull
 Nordic Songs AB PO Box 745 Drottninggatan 37 S-101
 30 Stockholm 1 Tel (08) 24 94-30 Cable
 MUSICALIA Telex 11859 Pres Lennart Desmond
 Prof Mgr Ragnar Blomstrom
Affiliated firm: Nordiska Musikforlaget
Int'l firms represented: Average (USA) Barton (UK)
 Glen Campbell (USA) Collins (UK) Far Out (USA) Kay
 Tee Kay (USA) Keca (USA) Muscle Shoals (USA) Rip
 (USA), Rockman (UK), Sparta Florida group (UK)
Int'l reps.: Denmark (Wilhelm Hansen) Norway
 (Norsk)
 Nordiska Musikforlaget AB PO Box 745 Drottninggatan 37
 S-101 30 Stockholm 1 Tel (08) 24-94-30 Cable
 MUSICALIA Telex 11859 Pres Lennart Desmond
 Prof Mgr Ragnar Blomstrom
Affiliated firm: Nordic Songs AB
Affiliates: Ehrling & Lovfensholm AB Ed Wilhelm
 Hansen Stockholm
Int'l firms represented: Advanced (USA) Athwain
 (USA), Atlas (USA) Attraction (USA) Benchmark
 (USA), Bountiful (USA) Brown s Mill (USA) Burda
 (USA) Caledonia Soul (USA) Camad (USA) Camulus
 (USA) Castelford (USA) J & W Chester (UK) Chi-
 Sound (USA) Coffee Pot (USA) Companion (USA)
 Cotillion (USA) Curtom (USA) Daedalus (USA) Daly
 City (USA) Debro (USA) Detnew (USA) Devalbo
 (USA) Douglas (USA) Fry King (USA) Green Apple
 (USA) Wilhelm Hansen (Denmark) Harms (USA)
 Hexachord (USA) Icarus (USA), Ice Nine (USA) Impala
 (France), Inherit (USA), Inherit-Todd/ Mark (USA)
 Inner Earth (USA) Nicky James (UK) Kapralik (USA)
 Kuumba (USA) Mandina (USA) Marsaint (USA)
 Mayfield (USA) Montparnasse 2000 (France)
 Mansfield (USA) New World (USA) Nina (USA) Nine
 Star (USA) Nipper (USA) Norsk (Norway), Paisley
 (USA) Paradox (USA) Pedro (UK) Pepamar (USA)
 Pierrot (USA) Pronto (USA) Remick (USA) Rocksmith
 (USA) Rodart (USA) Romulus (USA) Salftron (USA)
 Selected Sound (Germany) Sergeant/ Saloon Songs
 (USA) Cyril Shane (UK) Shanhidd (UK) Shanklin (UK)
 Hans Sikorski (Germany) Stinson Day (USA) Stone
 Flower (USA) Superhype (USA), Super Songs (UK) Tip
 Top Songs (UK) Union (Spain) Van Cleef (USA) WB
 (USA) Walden (USA) Walton (USA) Warner Bros (UK
 USA) Warner-Tamerlane (USA), Wax Tablet (USA)
 Wilhelmiana (Germany) M Witmark & Sons (USA)
Int'l reps.: Denmark (Wilhelm Hansen) Germany
 (Wilhelmiana) Norway (Norsk) UK (J & W Chester)
 USA (Alexander Broude Magna G Schirmer Walton)
 Normans Forlag (STIM/NCB) see Filadelfia
 Northern Music Corp see Sweden Music—MCA
 Notservice AB see Intersong-Forlagen
 Palace Music (Sweden) AB see Sweden Music
 Passkey Music Inc see Sweden Music—Palace
 Peel (STIM/NCB), see Sonet
 Pickwick Music Ltd see Sweden Music—MCA
 Platna Musikforlag St Arodsgatan 29 H Backa S-422 43
 Gothenburg Tel (031) 52-66-50 Pres Evert
 Jakobsson
 Play Music/Saljbolagsgruppen PO Box 605 S-130 10
 Ekterp Stockholm Tel 716 29-60 Mng Dir Ake
 Hison Wilke
 Polar Music AB, see Sweden Music
 Press Music, see Sweden Music—Screen Gems
 Ranback Music see Sweden Music—Screen Gems
 Red Bus Music (Scandinavia) see Sonet
 Reuter & Reuter Forlags AB (STIM NCB) Brahegatan 20 S
 114 37 Stockholm Tel (08) 23-49-85 Cable
 NOMECCO Pres Lennart Reuterskiold Gen Mgrs
 Kerstin Selin Christian Sylvan
Affiliates: Scala Musikforlag AB Universalmusik
 Forlags AB (both STIM/NCB)
Int'l firms represented: Barclay (France) Cai (USA)
 Comtesse (France) Consolidated (USA) Dauphine
 (France) Dorsey Bros (USA) Du Cap (France) Jack
 Elliott (USA) Embassy (USA), Evergreen (USA)
 Hamilton S Gordon (USA) G Henle (Germany) Jobete
 (USA) Lowell (USA) Marine (France) Monogram

(USA) Mecca (USA) Premieres (France) Prophet
 (USA) Raw (USA) J J Robbins & Sons (USA) G
 Schirmer (USA) Sentinel (USA) 707 (France) 62
 Revue (USA) Stein & Van Stock (USA) Stonebridge
 (USA), Stone Diamond (USA) H B Webman group
 (USA) Yankee (USA)
 Rock Artists Music see Sweden Music—MCA
 Roosevelt Music Inc see Sweden Music—Screen Gems
 S B A Music see Sonet
 Scala Musikforlag AB (STIM/NCB) see Reuter & Reuter
 A Schroeder Musikforlags AB see Intersong Forlagen
 Screen Gems/Columbia Music Inc see Sweden Music—
 Screen Gems
 Screen Gems/Columbia Music Ltd see Sweden Music—
 Screen Gems
 Screen Gems Musikforlag AB see Sweden Music
 Shaftesbury Music Co Ltd see Sweden Music—MAM
 Sonet Music AB (STIM NCB), Torsviksvängen 7A S 1B1
 05 Lidingsö 5 Tel (08) 767-0150 Telex 10037 Gen
 Mgr Dag Haeggavist Prof Mgr Ola Hakansson
Int'l branches: England Netherlands
Affiliates: EMA Telstar AB Frituna Prod n AB Intreco
 AB John s Music, Lappland Music Midnight Sun
 Music AB Mimosa Music Peel Red Bus Music
 (Scandinavia) SBA Music
Int'l firms represented: Ackee (USA) Alcatraz Corner
 (USA), Arends (Germany) Bad Boy (USA) Blue
 Mountain (UK) Bron (UK) Cayman (USA) Charing
 Cross (USA) Cissi (USA) Early Morning (Canada) Emile
 (USA) Eyeball (USA) Robin Gibb (UK) Global
 (Germany) Heathside (UK) Hodology (USA) Island
 (UK) Joyful Wisdom (USA) Kicking Mule (USA) Lupus
 (UK) McDonald (USA) Moose Johnny Nash (USA)
 Neil (USA) Brian Rohen & Assocs (USA) Seaford
 (USA), Paul Simon (USA) Skyview (USA) Sugar Daddy
 (USA), Sweet Nana (USA) 34 Music (UK) Tradition
 (USA) UFO (USA) Venice (USA) Virgin (UK) Warlock
 (UK) Winsak (UK)
Int'l reps.: Canada (Stainless) France (Louis III) Italy
 (Tiber) Japan (April) Spain (Ducal) Switzerland (Satin)
 USA (Stainless) (SEE ADVERTISEMENT)
 Songpanter Music, see Sweden Music—Screen Gems
 Sonora Musikforlags AB see Intersong—
 Southern Music AB Grev Turegatan 3B S 114 3B
 Stockholm Tel (08) 67-99-10 Cable SOUTHMUSIC
Home office: USA
 Spanka Music Ltd see Sweden Music—MAM
 Starton AB see April
 Stockholms Musikproduktion Drottninggatan 55 S 111 21
 Stockholm Tel (08) 21-69 97
Affiliates: Kassner Musik AB Modern Music AB
 Succemelodier AB
Int'l firms represented: AME Musikverlag Edward
 Kassner (Germany) Kassner (UK), Regent (USA) World
 (Belgium)
 Succemelodier AB see Stockholms Musikproduktion
 Sugarmusic (Scandinavia) AB see Sweden Music
 Sweden Music AB Baldersgatan 1 Fack S 100 41



**THE SONET GROUP
 OF SCANDINAVIA**
 Denmark:
SONET/DANSK GRAMMOFON
 Finland:
SCANDIA MUSIC LTD.
 Norway:
ARNE BENDIKSEN A/S
 Sweden:
SONET GRAMMOFON AB
 and in England:
SONET PRODUCTIONS LTD.
 12 Needham Road—London W.11

International Music-Record-Tape Section

Stockholm 26 Tel (08) 24-59 90 Telex 11959 Pres & Gen Mgr Stig Anderson Prof Mgr Anders Moren
Int'l branch. Denmark Stig Anderson Musikforlag A S

Affiliates: Polar Music AB Union Songs AB
Affiliated groups: Kirshner (Scandinavia) AB; MAM Music AB—Melanie Music Ltd Shaftesbury Music Co Ltd Spanka Music Ltd MCA Music Svenska AB—Big Pig Music Cintercor Music Duchess Music Corp Goal Music Hawaii Music Inc Leeds Music Ltd Northern Music Corp Pickwick Music Ltd Rock Artists Music.
Ivan Mogull Music Assocs.—Athens Music Ninandy Music Co Palace Music (Sweden) AB—Acclaim Music Inc Burlington Music Co Felsted Music Corp Four Star Music group House of Gold Jec Music Corp Passkey Music Inc Screen Gems Music (Scandinavia) AB—B n B Music Inc Colgems Music Inc Groovesville Music House of Cash Inc Maxana Music Inc Press Music Ranback Music Roosevelt Music Inc Screen Gems Columbia Music Inc Screen Gems Columbia Music Ltd Songpainter Music Sugarmusic (Scandinavia) AB Sugar group United Artists Musikforlag AB—Big Three Scandinavia AB Deep Fork Music Inc Detail Music Inc Dominion Music Iceberg Music Ltd Immediate Music Ltd Man Music Ltd Metric Music group Mortimer Music Unart Music Corp United Artists Music Co Inc United Artists Music Ltd

Int'l firms represented: ATV (UK USA) Alchemical (USA) Ariola America (USA) Attache (USA) Avco Embassy (USA) Earl Barton (USA) Blackbyrd (USA) Blue Street (USA) Blueytones (UK) Braintree (USA) Carlew (UK) Cirrus (Canada) Cordell Russell (USA) Dours (USA) Fox Fantare (USA) Fullness (USA) Garrett (USA) Gypsy Boy (USA) Hall Clement (USA) Jasperilla (USA) Lady Jane (USA) Levine & Brown (USA) Louvigny-Marquee (UK) Lowery (USA) Mancore (UK) Van McCoy (USA) Newkeys (USA) Pi Gem (USA) Probusis (USA) Porchester (USA) Pundit (USA) RAK (UK) Return (USA) Rondor group (USA) Rosebridge (USA) David Robinson & Friends (USA) Shelby Singleton (USA) Skyhull (USA) Strawberry (USA) Threshold (UK) Trousdale (USA) 20th Century (USA) US Arabella (USA) Ulu Bunny (USA) Valentine group (UK) Valley (UK) Wherefore (USA) Window (USA) Wind & Sand (USA) Lawrence Wright (UK)

Sylvain AB (Ed.) see Ehrlingforlaget
Textab Musikforlag PO Box 210 S 732 00 Arboga Tel (0588) 103 50 Contact Harry Holm
Tonton AB PO Box 1122 Forradsvagen 10 S 141 23 Huddinge Tel (08) 774 0290 Telex 11260 Mng Dir Leif Bigert
Tree Music Stockholm AB see Ar
Unart Music Corp see Sweden Music—United Artists
Union Songs AB see Sweden Music
United Artists Music Co Inc see Sweden Music—United Artists
United Artists Music Co Ltd see Sweden Music—United Artists
United Artists Musikforlag AB see Sweden Music
Universalmusik Forlags AB (STIM NCB) see Reuter & Reuter
Young Music of Scandinavia AB PO Box 9019 S 750 09 Uppsala Tel (018) 35 23 10 Chief Exec Goran Hellsten Gen Mgr Ingemar Nilsson

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

F S T (Society of Swedish Composers) PO Box 1539 S-111 85 Stockholm Tel (08) 24 29 50
National Committee of the International Music Council c/o Royal Academy of Music Blasieholmstorg 8 S-111 48 Stockholm
National Section of the International Society for Contemporary Music Prastigatan 28 Stockholm
S K A P (Society of Swedish Popular Composers & Authors) PO Box 1539 S-111 85 Stockholm Tel (08) 24 29 50
Society of Swedish Composers see F S T
Society of Swedish Music Publishers Ass n PO Box 3217 S 103 64 Stockholm 3 Pres Thore Ehrling
Society of Swedish Popular Composers & Authors see SKAP
Swedish Music Information Centre Tegnerlunden 3 S-111 61 Stockholm

OESIGN & ARTWORK

Thure O Aberg Productions PO Box 2161 S-103 14 Stockholm 2 Tel (08) 10 73 33 Mng Dir Thure Aberg
Filadelfia Forlaget AB Vultejusvagen 61 S-161 82 Bromma Tel (08) 87-93 80
Interpromco PR c/o Skandinavisk Musiktitjanst Sandbacksgatan 4 S 116 21 Stockholm Tel (08) 43 88 85
Phonograph DJ Promi Servs PO Box 1193 S 141 24 Huddinge Tel (08) 774 2256 Telex 13161 Promo Mgr Ms C Wendel
Sellin & Hultqvist AB Informationskonsulter & Reklamproducenter Stockholm

LICENSING ORGANIZATION, MUSIC

S T I M (Svenska Tonstattarens Int lla Musikbyra—Swedish Performing Rights Society) PO Box 1539 S 111 85 Stockholm Tel (08) 24 29 50 (Performing rights only)

PLATING, PROCESSING & PRESSING PLANTS

Heger Plastics AB Stallarholmen Tel (0152) 405 85
Home office: Norway
Svensk Grammofonindustri (AB) Sveavagen 17 S 111 57 Stockholm Tel (08) 10 63 67 Mng Dir Tage Andersson Sales Mgr Stefan Andersson
Toolex Alpha AB Esplanaden 10 S 172 31 Sundbyberg Tel (08) 28 90-30 Mng Dir Osten Nilsson

PRINTERS & LITHOGRAPHERS

Filadelfia Forlaget AB Vultejusvagen 61 S 161 82 Bromma Tel (08) 87 93-80
Phonograph DJ Promi Servs PO Box 1193 S 141 24 Huddinge Tel (08) 774 2256 Telex 13161 Promo Mgr Ms C Wendel
Skovde Offsettryck AB PO Box 246 S 541 00 Skovde

RECORD PROMOTION

Thure O Aberg Productions PO Box 2161 S 103 14 Stockholm 2 Tel (08) 10 73 33 Mng Dir Thure Aberg
Interpromco PR c/o Skandinavisk Musiktitjanst Sandbacksgatan 4 S 116 21 Stockholm Tel (08) 43 88 85
Phonograph DJ Promi Servs PO Box 1193 S 141 24 Huddinge Tel (08) 774 2256 Telex 13161 Promo Mgr Ms C Wendel
Sellin & Hultqvist AB Informationskonsulter & Reklamproducenter Stockholm

TAPE CUSTOM DUPLICATORS

Playback Inspelnings AB Gustav Adolfs Torg 10 S-211 39 Malmo Gen Mgr Lennart Christiansson
Audio: Cassette & open reel
T B S Recs Malargatan 1, S-111 22 Stockholm Tel (08) 10-06-22 Pres CG Langenskiold Mktg Dir S North Sales Dir O Swedberg

● supplies

EMPTY CARTRIDGES, CASSETTES & REELS

Ampex AB Rissneleden 8 S 172 07 Sundbyberg Tel (08) 28 29 10 Cable VIDEOTAPE Telex 10867 Reg I Mgr Lennart Nelson
Audio: Cassette boxes

PROFESSIONAL TAPE SUPPLIES

Ampex AB Rissneleden 8 S 172 07 Sundbyberg Tel (08) 28 29 10 Cable VIDEOTAPE Telex 10867 Reg I Mgr Lennart Nelson

RECORD PROCESSING MACHINERY

Alpha see Toolex
Toolex Alpha AB Esplanaden 10 S 172 31 Sundbyberg Tel (08) 28 90 30 Mng Dir Osten Nilsson
Chief product: Automatic presses high speed moulds pneumatic punch presses presses for pre-forming of matrices hot knife trimmers extruders & hot air preheaters granulating mills hydraulic pump units etc (Alpha)

TAPE, RAW & BLANK LOADED

Ampex AB Rissneleden 8 S 172 07 Sundbyberg Tel (08) 28 29 10 Cable VIDEOTAPE Telex 10867 Reg I Mgr Lennart Nelson
Audio: B-tr cassette open reel
Video: 1" open reel 1/2" cassette 1/2" EIAJ open reel
Tonton AB PO Box 1122 Forradsvagen 10 S 141 23 Huddinge Tel (08) 774 0290 Telex 11260 Mng Dir Leif Bigert Domestic Sales Mgr Albertus Klaassen (Blank only)

TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex AB Rissneleden 8 S 172 07 Sundbyberg Tel (08) 28 29 10 Cable VIDEOTAPE Telex 10867 Reg I Mgr Lennart Nelson
Audio: Duplicators

● accessories manufacturers

Amigo Musikproduktion AB PO Box 6058 Norra Stationsgatan 91-93 S 102 31 Stockholm 6 Tel (08) 34 01 95 Telex 17840 Pres Per Anders Boquist Sales Mgr Jorgen Adolfsson
Product: 45 rpm adaptors
Georg Dahlberg AB PO Box 6058 Norra Stationsgatan 91 93 S 102 31 Stockholm 6 Tel (08) 34 01 95 Cable GEDOAH Telex 17840 Pres Per Anders Boquist
Product: Tape carrying & storage cases head cleaners & demagnetizers
Phonograph DJ Promi Servs PO Box 1193 S 141 24 Huddinge Tel (08) 774 2256 Telex 13161 Promo Mgr Ms C Wendel
Product: Carrying & storage cases catalog servs
Sellin & Hultqvist AB Informationskonsulter & Reklamproducenter Stockholm
Product: Catalog servs
T B S Recs Malargatan 1, S-111 22 Stockholm Tel (08) 10-06-22 Pres CG Langenskiold Mktg Dir S North Sales Dir O Swedberg
Product: Head cleaners & demagnetizers
Tonton AB PO Box 1122 Forradsvagen 10 S 141 23 Huddinge Tel (08) 774 02 90 Telex 11260 Mng Dir Leif Bigert Domestic Sales Mgr Albertus Klaassen
Product: Carrying & storage cases cleaners cloths & brushes head cleaners & demagnetizers

● store fixtures & merchandising aids manufacturers

Amigo Musikproduktion AB PO Box 6058 Norra Stationsgatan 91 93 S 102 31 Stockholm 6 Tel (08) 34-01-95 Telex 17840 Pres Per Anders Boquist Sales Mgr Jorgen Adolfsson
Product: Rec. divider cards

Georg Dahlberg AB PO Box 6058 Norra Stationsgatan 91 93 S 102 31 Stockholm 6 Tel (08) 34 01 95 Cable GEDOAH Telex 17840 Pres Per Anders Boquist
Product: Tape display racks

SWITZERLAND

Population: 6 480 000

Rate of exchange: \$1 (US) = 2 48 francs

Holidays: January 1 & 2, Good Friday, Easter Monday, Ascension Day, Whit Monday, August 1 (Anniversary of the Founding of the Swiss Confederation), December 25 & 26, plus a number of local holidays

No. of homes with record players: 70%

RECORDS:

Records sold domestically including imports (retail value):
LP's 1975—4 052 941 units \$27 560 000 1974—4 676 470 units \$31 800 000 EP's 1975—14 400 units \$52 000 1974—16 700 units \$60 000 Singles 1975—3 466 700 units \$8 230 000 1974—4 000 000 units \$9 600 000

Records manufactured for domestic & export sale: LP's 1975—2 688 468 units 1974—2 311 591 units EP's & singles 1975—1 701 086 units 1974—1 639 607 units

Records, record blanks & pre-recorded media imported from USA: 1975—\$1 853 841 1974—\$1 479 014

Records exported to USA: 1975—8 973 units \$14 864 1974—7 500 units

Average retail price per record: LP's—\$6 80, EP's—\$3 60, singles \$2 40

Stereo sales: 98% of total

Record club sales: 11% of total

Discounting: Rare

Type of distribution: Rack jobbing is growing, twenty-five per cent of all sales is through rack jobbing. There is heavy black marketing from England, Italy and the USA (an estimated additional thirty per cent of the total registered imports), but it is beginning to come under control.

Type of promotion: Radio & television are the most important. Little promotion is done through the press, with the exception of 'Blick,' a mass daily, and 'Pop,' a publication for teen-agers.

Jukeboxes: 16 000

TAPE:

Pre-recorded tape sold domestically including imports (retail value): B-tr 1975—123 500 units \$988 000, 1974—142 500 units \$1 114 000. Cassette 1975—1 984 210 units \$15 080 000, 1974—2 289 473 units \$17 400 000

Pre-recorded tape manufactured for domestic & export sale: B-tr 1975—100 000 units 1974—150 000 units. Cassettes 1975—6 870 000 units, 1974—6 240 000 units

Average retail price per tape: B-tr—\$8 00 cassette—\$7 60

Market: The B-tr market is practically dead. Cassette sales are growing more slowly than predicted. Black-market sales are up, which indicates an increase in illegal duplication.

RADIO STATIONS:

No. of government: 3 AM/FM

Comment: Most musical programs feature recorded music. Almost all the live music aired is performed by three big bands under contract to national radio and television.

TELEVISION STATIONS:

No. of channels: 3 government, 38% color

Comment: Most viewers have access to at least one additional channel from either Germany, France or Italy. Well developed cable television enables some to receive as many as 10 channels.
Beat Hit

● record & tape manufacturers / distributors / importers

ARA, see Metronome
Activ-Recs AG Chruzwies 4, CH-8852 Altendorf Tel (055) 63 37 22 Telex 75145 Co-Pres Jakob Baumgartner, Fritz Frischknecht
Labels: (Owned) Activ, Activ Special, (distributed) Bere (represented) Supersonic
Aktuell see Pick
Alpina, see Electromusic
America Sound, Muenstergasse 31 CH-8001 Zurich Tel (01) 32 13 60 Owner K Hirzel Mgr P Schnyder (Distributes all Japanese & US labels)
Angel, see EMI
Archiv, see Polydor
Artiphon, see Turicaphon
Asmahan, see Turicaphon
Asylum see WFA
Atco, see WFA
Atlantic see WEA
Bacillus see Bellaphon
Baidaphon see Turicaphon
Baniola see Metronome
Barclay Recs SA Rue du Roveray 14 CH-1207 Geneva Tel (022) 36 56 80 Cable BARCLAYDISC Gen Mgr Claude Aubert
Home office: France
Labels: (Owned) Barclay, Riviera, (distributed—not licensed) Disc AZ (France), Albatros (France), Alberti (France), Allegro (France), Alphapress (France), Apollo

(France) Atelier (France) BAM (France) Balance (France) Black & Blue (France) Buddha (France) Carbazah (France) Carissima (France) Collecton Blue (France) Coco (France), Edo (France) Elver (Belgium France) Ensayo (Spain) Erato (France) Fleche (France) Fy (France), General (France) Kama Sutra (France) Kuklos (France) M-Recs (Switzerland) Mad (Switzerland) Malyperse (France) Meys (France) Mouloudji (France) Ocora (France) Perides (France) Rigolo (France), Sirocco (France) Soul Posters (France) Sylvestre (France) Tacoun (France) Temporel (France), Teme (France), Trema (France)

Basilisk, see Electromusic

Bellaphon AG (IFPI), Fairhofstr 21 CH-8048 Zurich Tel (01) 62 74 02 Chief Exec 8 Zivanovic Gen Mgr Ernst Feller
Home office: German Federal Republic
Labels: (Owned) Bacillus Bellaphon Pfifikus (represented) Audiofidelity (USA) 8ang (USA) Barnaby (USA), Blues Beacon (Germany) Cadet (USA) Cadet/Concept (USA) Calliope (France) Checker (USA), Chess (USA), Chiarosuro (USA) Concord Jazz (USA), Disneyland (Germany), Evolution (USA), Exhibit (USA), Fantasy (USA) Finger (Germany) GRT (USA) Galaxy (USA), Goodear (UK) Janus (USA) Joker (Italy) Milestone (USA), Panoptikum (Germany) Penny Farthing (UK), Plantation (USA) President (France) Prestige (USA) SSS (USA) Sun (USA) Up (Italy)

Bere, see Activ

Bimbo, see Metronome

Bro Recs AG, Manessestr 200 CH-8045 Zurich Tel (01) 25 93 74 Pres & Gen Mgr Ingo Schiote (Importer/Exporter) Mail Order

Brunswick, see Polydor

C 8 S Schallplatten AG, Unter Altstadt 10 CH-6301 Zug Tel (042) 21 62 22 Mgr Yves Helfenberger
Home office: USA CBS Recs Int'l
Labels: (Owned) CBS Epic Harmony Odyssey (licensed) Artone (Netherlands) Blue Sky (USA) CGD (Italy), Catoca (Germany), Douglas (USA) Embassy (USA), Fillmore (USA), Funkler (Netherlands) Invictus (USA), Libra (Italy), Meridian (France) Metromedia (USA), Monument (USA), Neighborhood (USA) Philadelphia Int'l (USA) Platinum (France) Salsoul (USA), Vee Jay (USA) Versailles (France)

C.H.Rec., see Metronome

C.P.S.A. (Cie de Prod'n Sonores & Audiovisuelles), 26 Rue St Martin, CH-1005 Lausanne

Cantiele, see Ere Nouvelle

Capitol, see EMI

Carex, see EUREX

Carmusic, see Metronome

Cellier, see Disques-Office

Chrysalis Recs Ltd (European Promo office) Klosbachstr 123, CH-8032 Zurich Tel (01) 47 95 80 Telex 59448 Promo Mgr Teddy Meier
Home office: England

Classic Pick, see Pick

Collector s, see IRC

Coloraphon, see Finsterwald & Cantacuzene

Columbia, see EMI

Corona, see Metronome

Cotillon, see WEA

D.G., see Polydor

Dacapo, see EMI

Discofon, see Metronome

Disques-Office (IFPI), Rte de la Glane 35 CH-1700 Fribourg Tel (037) 24 62 61 Telex 36 424 Pres & Gen Mgr Jean-Claude Vial Sales Mgr Bernard Chassot
Labels: (Owned) Cellier Disques-Office Frontier Lazer Via Music (represented) Aber Disc, Adele, Ades (France), America (France) Arhoolie (USA) Arion Biograph (USA), CT—Charles Talar (France) Cavalier Cezanne (France), Charly (France) Club du Disque Arabe, DOM (France) Deesse (France) Disneyland (France) Electreord Encyclopedie Sonore Festival GT—Gerard Tournier (France) Gallo, Gamma Galloway Hexagone (France) Jacques Canetti (France) Jazz Anthology, Kebec Disc Musidisc (Belgium), Parole Perception, Petit Menestrel (France), President (France) Sono Cairo Sonodisc Superscope Supradisc VDE Vista (USA), **Carriere Group**—Apollo Boona Formula No 1 Frederic, Heloise, Ibach Norbert Aleman **Sonopresse Group**—Agave Aztec Butterfly Campus Credit Music Show, Diversity Dove Fantastic, GT International Daphy Music Recs New Jump, Nuances, Okapi, Quaggi, SGS, Salad Music, Shotgun, Spot, Sudaka, Suzette, Variances (all France)
Int'l reps.: Belgium (Musidisc), Canada (Gamma), France (Musidisc) Germany (Bellaphon), Italy (Ducale) Japan (RCA)

Duo, see Metronome

E.M.I Recs (Switzerland) AG (IFPI), Badenerstr 567 CH-8048 Zurich Tel (01) 54 00 10 Telex 55695 Mng Dir Michel Lendvai, Gen Mgr Peter Mampell A&R Mgr Laco H Burkhalter, Sales Mgr Max Trostel Promo Mgr Kurt Weil
Labels: (Owned) Angel, Capitol, Columbia, Dacapo, EMI, Emdisc, HMV, Harvest Odeon Parlophone Pathe Marconi, Purple, Regal, Regal Zonophone Seraphim Sovereign Starline Stateside, Volkspalte (licensed) ABC, ASA Anchor, Apple, Arist, Avalanche Bell Blue Note, Bluesway, Catfish, Choir Chandlers, Colorit Command Contemporary Dot, Famous Good Time Jazz, Grand Funk, Hoerzu, Immediate, Impulse Isarton Kaleidoskop Liberty, MFP Motown, Neighborhood Paramount, Probe RAK Rare Earth Retreat Revelation, SMS, Solid State Sunset, Tower Trianon United Artists Wizard

88 Upright, see IRC

Einhorn, see Metronome

Electromusic Ltd (IFPI), Baslerstr 9 CH-4102 Binningen 1 Tel (061) 47 75 50 Cable EMAG Telex 63754 Prod'r O Aebi
Labels: (Owned) Alpina, Tell (distributed) Basilisk Rimaphon Swiss (represented) Lyra (Greece) Tempo (Germany)

Elektra, see WEA

Elite, see Turicaphon

Elite Special, see Turicaphon & Musikvertrieb

Emdisc, see EMI

Epic, see CBS

Ere du Verseau, see Ere Nouvelle

Ere Nouvelle, PO Box 154 CH-1211 Geneva 8 Tel (022) 28 03 82 Cable REGORARISTISTES Chief Exec M Regor Press Noelle Villars
Labels: (Distributed) Cantiele, Ere du Verseau, (represented) AFA (France), ALA (Italy), Agumanda (Italy) Ahura Mazda (UK, USA) America (France), 888 (Italy) Beat (Italy), Blackbird (USA) Bornand (USA), CPT (Italy) Cinema (USA), Cinevox (Italy) Classical Originals (USA), La Clepsydra (France), Delmark (USA), Donal (France), Elf (Netherlands), Ero (USA), Im (UK) Flyright (UK), Funky (Germany), Heol (France) Jazz Archives (USA), Kiddies Classics (USA), Larko (USA) MVB (France), Malyperse (France), Matchbox (UK) Mizar (Italy), Negram (Netherlands) Nuraghe (Italy) Okapi (France), Pyramid (USA), Roots (UK), Rusty (Italy) SAM—Sound Atke Music (USA), SLD (Lebanon) Saydisc (UK), Senn Sound (Italy) Sesam (France) Sil (France), Twinght (USA), Vava (Germany) Vertigo (France), Village Thing (UK) Vis Radio (Italy) WIP (France) WWF (UK)

Eurex Rec., Hochstr 152 CH-8330 Pfaffikon Tel (01) 97 42 31 Gen & Sales Mgr Hans R Buechi (distributed by Finsterwald & Cantacuzene)
Labels: (Owned) Eurex, Carex (8-tr.), Lunarex (4-tr.)

Evasion Sarl, Rue Cesar Roux 28 CH-1005 Lausanne Tel (021) 22 81 34 Dirs Pierre-Henri Dumont, Francois Vautier Gaston Schaefer
Labels: (Owned) Evasion, Pavo, (distributed—not licensed) AFA (France), Alfa (Belgium) Big Bear (UK) Carabine (France) ESP (USA) Escargot (France), Folkways (USA), Gamma (Canada) Machine Music (France), Moshe Naim (France) Munich (Netherlands), Oldie Blues (Netherlands), Pierre Cardin (France), Playa Sound (France), SFP (France) SM (France) Unidisc (France)
Int'l reps.: Australia (Crest), Canada (Gamma) Finland (FUGA), Israel (Gal Ron) Portugal (Tecla)

Exclusiv, see Phonogram

F & C, see Finsterwald & Cantacuzene

Fass, see Phonogram

Favorit, see John Lay

Finsterwald & Cantacuzene, 70 Av des Alpes Montreux Tel (021) 62 45 55 Cable DISQUES Admin r Jean-Jacques Finsterwald Gen Mgr Ivan Cantacuzene Sales Mgr Alexis Ferrario
Labels: (Owned) F&C (distributed) Coloraphon Eurex Star (represented) Accion (Spain) Alra (Germany) Amati (Germany), Belter (Spain), Boulevard (UK) Carosello (Italy) Cash (Germany) Ceira Opera (USA) Charade (France), Cigala (Italy) Circus (Italy) Clave (Spain) Collector (UK) Colledge (Italy), Comedie Francaise (USA), Concert Disc (USA) Counterpoint-Estoric (USA) Coup (Germany) Curci (Italy) Delta (Germany), Design (USA), Discophon (Spain) Disneyland (Italy) Durium (Italy) Eden Roc (France), Equipe (Italy), Everest (USA), Flag (UK) Freedom (Italy), Gaviota (Spain), Hebra (Belgium), Hispavox (Spain), Impacto (Spain) Jazz Odyssey (France), Joker (Italy), Jolly (Italy), Kicking Mule (UK), Legacy (USA), Little (Italy) Look For (France) Main (Germany), Megaphone (France), Motors (France), Musart (Mexico), Music (Italy), Napoleon (Italy), Olympic (USA), Olympo (Spain), Omnia (Italy), Palm (UK), Penny (Italy) Period (USA), Pickwick (USA), Primaphon (Germany) RIS (France, Italy), Ri-Fi (Italy), Royal (Italy) Saga (UK), Scala (USA), Signal (Italy) Sonet (Sweden) Song (Germany) Specialty (UK), Spotlight (Germany), Sprint (Italy), Starlet (Germany), Start (France), Stella (Italy), Storyville (Denmark), Tradition (USA), Typic (France), Verchuren (France), Welt Melodie (Germany) Zafiro (Spain)

Fono GmbH, Seidenhofstr 14, CH-6002 Lucerne Tel (041) 22 22 88 Contacts Louis J & Dr Paul Cron

Fontana, see Phonogram

Frontier, see Disques-Office

Gallo, see VDE

Golden-Jet, see Metronome

Gong, see Metronome

Grossman, see Phonogram

H.M.V., see EMI

Hallelujah, see Phonog

Happy, see Metronome

Harmony, see CBS

Harvest, see EMI

Hazyland, see Mabel

Heco, see Helbling

Helbling & Co., Haus Melodie CH-8604 Volketswil Zurich Tel (01) 86 43 93
Int'l branch: Austria
Labels: (Owned) Heco Swiss Disc

Heliodor, see Polydor

Helvetia, see Phonog

Hot Pick, see Pick

Hug, Lindenhofstr 16 CH-4000 Basel Tel (061) 35 10 77

I.R.C. (International Rec. Center), PO Box 131, CH-8029 Zurich Tel (01) 55 07 27 Dir Theo Zwicky
Labels: (Owned) Collector s 88 Upright (represented) Arcadia (USA), Black Jack (Germany), Delmark (USA) Fat Cat s Jazz (USA) IAJRC (USA) Jazum (USA), Jazz Club (France), Rarities (UK) Sackville (Canada) Stardust (UK), Swingfan (Germany) Vintage Jazz Mart—VJM (UK)

Hurricane, see Metronome

Impact, see Phonogram

Indian, see Metronome

International Pick, see Pick

International Rec. Center, see IRC

Iramac, Burgerstr 17 CH-6000 Lucerne
Home office: France
Labels: (Represented) Iramac Relax

Jecklin & Co., Raemistr 30 & 42, CH-8024 Zurich Tel (01) 47 35 20 Cable JECKLINCO Telex 58507 Chief Exec Hans Jecklin
Labels: (Owned) Jecklin, (licensed) Candide (USA),

FSM-Fono (Germany) Genesis (USA), Preiser (Austria) Turnabout (USA) Vox (USA) Wergo (Gt many)

Karusell, see Polydor

Lake County Rec., Bois-Noir 39 CH-2300 La Chaux-de-Fonds Tel (039) 26 93 60 Owner Michel Cattin (Importer/Exporter)
Labels: (Represented) Doneybrook (USA) Razorback (USA) Rockhouse (Netherlands)

John Lay, Bundesstr 13, CH-6000 Lucerne Tel (041) 23 44 55
Labels: Favorit, Layola

Layola, see John Lay

Lazer, see Disques-Office

La Librairie Nouvelle, Rue de Carouge 18 CH-1200 Geneva Tel (022) 25 98 76
Labels: (Represented) Le Chant du Monde (France)

Lunarex, see Eurex

M-Recs, see Barclay

M.C.S. (Music & Cassette Supply Ltd), Toedistr 68 CH-8810 Horgen 1 Tel (01) 720 85 07 Telex 52264 Pres Werner Weber Gen Mgr Peter Baumgartner Sales Mgr Peter Pozza (Distributor/Importer/Exporter)
Int'l branch: Germany
M.G.M., see Polydor

Mabel Recs, Im Koller 17 CH-8706 Feldmeilen Zurich Tel (01) 73 49 18 Telex 75437 (Licensed to Phonog)
Labels: (Owned) Mabel Hazyland (represented) Chart (USA) Mounted (USA)
Int'l reps.: Australia (Quarint), Austria (Ariola-Eurodisc) Belgium (Supreme) Canada (Select) Denmark (Ariola-Eurodisc), France (Polydor), Germany (Ariola-Eurodisc), Ireland (JAM), Luxembourg (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc) Portugal (Ariola-Eurodisc), South Africa (Teal) Spain (Ariola-Eurodisc), UK (JAM)

Mad, see Barclay

Mandolino, see Turicaphon

Max, see Metronome

Mercury, see Phonogram

Metro, see Polydor

Metronome Recs AG (IFPI), Toedistr 68 CH-8810 Horgen 1 Tel (01) 720 85 07 Telex 52941 Pres Juerg Zehnder, Gen Mgr Bruno Moschin Sales Mgr Max Gfeller, Custom Labels Div Mgr Reinhard Frey
Labels: (Owned) ARA, Baniola, Carmusic, Corona Discofon, Duo Golden-Jet Gong, Happy, Max, Metronome, Mustang Pony Top-Disc (licensed) CTI (USA), Kudu (USA), Productori Associati (Italy), Salvation (USA), Scepter—tapes only (USA) (distributed—not licensed) Acorn (UK), Auditor (Germany), Aves (Germany) Big Bear (UK), Big T (UK) Bimbo (Switzerland) Brain (Germany), CH-Recs (Switzerland), Carplay (Germany), Classics for Pleasure (UK), Clear Sound (Germany), DOM (France), Delta-Acoustic (Germany) Diamant (Germany) Emdisc (Germany), Einhorn (Switzerland) Falcon (Germany) Family (Italy) Fania (Germany), Fuer Dich (Germany),



CCT
in Europe
for

- Blank tape cassettes of the highest quality for the best price
- C-O's for trouble-free duplicating
- Low price—high quality cassettes and duplicator tapes

We believe in service. It pays to ask us.
 We are as near as your telephone.

CCT AG
Compact Cassettes Trading AG
Richard Wagner Strasse 6
8027 Zurich/Switzerland
Tel. 01/ 25 00 04 Telex: 58975

International Music-Record-Tape Section

GRT (Canada), GTV (UK), Hallmark (UK) Historia (Germany) Hit (Germany) Hurrican (Switzerland) Indian (Switzerland) Intim (Germany) Kosmische Kuriere (Germany) Kosmische Musik (Germany), Leader & Trailer (UK), Membran (Germany) Metronome (Germany), Mr Pickwick (France) Mondial (Germany) Musikland (Germany), Ohr (Germany), PMC (Germany) PSM (Switzerland), Perl (Germany) Pop Music (Germany), Punch (France) Rubber (UK) Springboard (USA), Sussex (USA), Tangent (UK), Top-Class (Germany) Transatlantic (UK), Tyrolis (Austria), Unicorn (UK), Unsere Kleine Welt (Germany) Unsere Welt (Germany) Village Thing (UK) WAM (Germany) Xira (UK), 2001 2002 (Germany)

Musexport Ltd 12 Clos Belmont CH-1207 Geneva
Contact Guy Deluz (Importer/Exporter)
Musikverlag zum Pelikan, Hadlaubstr 63, CH-8044 Zurich Tel (01) 60 19 85

Labels (Owned) Pelca (represented) Camarata (Germany), Harmonia Mundi (France) Lyricord (USA) MMO (USA) Monitor (USA)

Int'l rep.: Germany (Karl Merseburger)

Musikvertrieb AG (IFPI) Badenerstr 555 CH-8048 Zurich Zurich Tel (01) 54 97 54 Pres Jack Dimenstein Gen Mgr Ludwig Schmucki A&R Mgr Lucien Monnerat (Distributor/Importer)

Labels: (Licensed domestic) Elite Special Swiss Jazz (licensed foreign) ABC (USA) ABC-Blue Thumb (USA) ABC-Dot (USA) ABC-Dunhill (USA) ABC-Impulse (USA) ABC-Paramount (USA), A&M (USA) Ace of Clubs (UK) Ace of Diamonds (UK) Anchor (UK), Antic (USA) Apollo (Italy) Arc (Italy) Argo (UK) Ariola (Germany) Ariston (Italy) Asylum (USA) Atco (USA) Athena (Germany), Atlantic (USA) Baccarola (Germany), Bearsville (USA), Bentler (Italy) Birth (UK) Blue Mountain (UK) Bronze (UK) BTM (USA) Bunny (Germany) CAM (Italy) Camden (USA) Chapter One (UK) Cinevox (Italy) Clan Celentano (Italy) Coral (USA) Contempo (USA), Contemporarj (UK) Cross Over (USA) Dark Horse (USA), Daybreak (USA) Decca (UK) Delmark (France) Deram (UK), DiscReet (USA) Dragon (UK) Eclipse (UK) Elektra (USA) Emerald (Ireland) Erodisc (Germany), Fiesta (France) Finnadar (USA) Fire Fly (USA), Flying Dutchman (USA) Gamma (UK) Garcia (USA) Groove Merchant (USA) Grunt (USA), H&L (USA) Hamlet (USA) Hansa (Germany), Hed-Arzi (Israel) Heloise (France) Hickory (USA) Horizon (USA) Ion (France) Island (UK), Joy (UK) Junior (Italy) Jupiter (Germany) Kings of Jazz (Italy) Kwanza (USA) Little David (USA), Locomotive (France), London (UK) MCA (USA) M-Recs (Germany) MAM (UK) Mainstream (USA), Manticore (UK), Margophone (UK) Maritim (Germany) Melodia-Auslese (USSR) Melodia Eurodisc (USSR) Midi (USA) Migraton (USA) Musicor (USA) Nemporer (USA) Nonesuch (USA) Nova (UK) Numero Uno (Italy) Ode (USA) L Oiseau-Lyre (UK) Oval (Germany) Oasis (Germany) Page One (UK) Pan (Germany) Le Petit Prince (France) Phantom (USA), Presence (Italy) President (UK), Prom (Germany) RCA (USA) RCA-Camden (USA) RCA-Int I (USA), RCA-Neon (UK), RCA-Star (France) RCA Victor (USA) RCA-Victrola (USA), Red Point (UK) Reprise (USA) Riverboat (France) Rolling Stones (UK) Seven Sun (UK), Supraphon (Czechoslovakia), Swan Song (USA) TMI (USA), TWR (Germany) Telefunken (Germany) Threshold (UK) Tom Cat (USA) Triola (Italy) UK (UK) Utopia (UK) Vega (France) Vergara (Spain) Virgin (UK) WEA Int I (USA) WIP (France)

Mustang see Metronome
Nonesuch see WEA
Odeon see EMI
Odyssey see CBS
Oversea Recs AG, Zurcherstr CH-8154 Oberglatt Zurich Tel (01) 94 71 50 Telex 56 479 Gen Mgr Michel Libser

Int'l branch: Germany Deutsche Oversea

Labels: (Owned) Oversea (represented) Antoniano (Italy), Athenee (Greece) Avenue (UK), Black Tulip (Netherlands), Diskosan (Turkey), Enterprise (UK), Garnet (Germany), Luxembourg Sound (Luxembourg), Marietti (Italy), Melody (Greece) Moon Disc (Netherlands) Palobal (Spain) Primary (Italy) Ri-Fi (Italy), Said (Italy) Sayton (Spain), Sonor (Italy) Togo (Italy) Variety (Italy) Zecchino d Oro (Italy) Zephyr (Italy)

P D U Ed Discografiche & Musicali SA Corso Pestalozzi 9, CH-6900 Lugano Tel 2 91 42

Int'l branch: Italy

Labels: (Owned) PDU, Sun

Int'l reps.: Colombia (CBS) Israel (CBS) Japan (Toshiba), USA (Peters Int I) Venezuela (Los Ruices) rest of world (EMI)

P S M, see Metronome
Parlophone see EMI
Paroles see VDE
Pathe Marconi see EMI
Pavo see Evasion
Pelca see Musikverlag zum Pelikan
Plifikus see Bellaphon
Philips, see Phonogram
Phonag Schallplatten AG (IFPI) Wartstr 6, CH-8400 Winterthur Tel (052) 23 62 31 Gen Mgr Helmut Bischof

Labels: (Owned) Hallelujah, Helvetia, Phonag, (licensed domestic) Mabel (licensed foreign) Amadeo (Austria) Arcade (Germany) DSC (Netherlands) ECM (Germany) ENJA (Germany), Font-Cetra (Italy) Gull (UK) Intercord (Germany) PDU (Italy), SteepleChase (Denmark), Vanguard (USA) Vedette (Italy)

Phonogram AG, Bahnhofsstr 6, CH-8952 Schlieren Tel (01) 730 52 00 Gen Mgr W Zimmermann, Sales Mgr E Anderegg

Labels: (Owned) Fass, Fontana Impact Mercury, Philips Polystar, Seon Spectrum, Star-Club Vertigo (distributed) Grossman Exclusiv Schnoutz, (represented) All Platinum (USA) Biram (France), Bus Stop (UK), Charisma (UK), Chrysalis (UK) Dial (USA), Disque Music Edd (France), Ember (UK) Garima (France) Disques H (France) Interrobang (USA) Kalendour (France) Kelenn (France) Keltia (France)

Love (Italy), Marzelle (France) Monti (France), Mountain (UK), Paramount (USA) Passport (USA) Sides (USA), Sire (USA), Theleme (France) 20th Century (USA), Zagora (France)

Pick Recs, Brunnwiesenstr 26, CH 8049 Zurich Tel (01) 56 44 40

Labels: (Owned) Aktuell, Classic Pick Hot Pick International Pick, Pick, Swiss Made, (licensed) Sydney Thompson (UK)

Poly, see Polydor

Polydor AG (IFPI), Bahnhofstr 6 CH-8952 Schlieren Tel (01) 98 52 00, 730 52 00 Telex 55530 Gen Mgr Dr Juerg M Schwarz Label & Sales Mgr Manfred Wierli Promo Mgr Hans-Rudolf Kocher Prod rs Rene Wicky, Victor Pelli

Labels: (Owned) Archiv, Brunswick, DG, Heliodor Karussell, MGM Metro, Poly Polydor Verve (licensed) Alaska (UK), 88C (UK), Capricorn (USA) Chelsea (USA) DJM (UK), Flamophone (France) GTO (UK) Jet (UK) Langenscheidt (Germany) Las Vegas (Italy), Pablo (USA) Polyfar (Brazil), RSO (UK), Ring-O (UK), Schwann (Germany) State (UK) Track (UK) Triumph (France)

Polystar, see Phonogram

Pony see Metronome

Purple see EMI

Regal see EMI

Regal Zonophone see EMI

Reprise, see WEA

Rimaphon, see Electromusic

Riviera see Barclay

Alfred Sacher Oetlingerstr 39, CH-4000 Basel Tel (061) 33 94 48 (Importer)

Label: (Represented) Music Minus One (USA)

Friedrich Schatz, Via Industria 1, CH-6900 Lugano Tel (091) 3 88 66, 3 47 55 Dr Friedrich Schatz (Wholesaler/Importer-tape)

Schnoutz see Phonogram

Seon see Phonogram

Seraphim, see EMI

Sonographic Rec G Co AG, Kampstr 16, CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr WA Wettler Sales Mgr A Brand

Label: (Owned) Sonographic

Sovereign, see EMI

Spectrum, see Phonogram

Star Recs, PO Box 25, CH-7270 Davos 2 Tel (083) 3 54 38 (Distributed by Finsterwald & Cantacuzene)

Star-Club, see Phonogram

Starline see EMI

Stateside, see EMI

Stereo Tape AG, Kasernenstr 50 CH-3013 Bern Tel (040) 48 10 74, 43 31 17, 24 07 30

Home office: Germany

Sun see PDU

Swiss see Electromusic

Swiss Disc see Helbling

Swiss Jazz, see Musikvertrieb

Swiss Made, see Pick

Tacoun SA, Rue St Pierre 26, CH-1700 Fribourg Tel (021) 62 45 55

Tell see Electromusic

Toka Int I PO Box 97, Richard Wagner Str 6, CH-8027 Zurich Tel (01) 25 00 04 Telex 58975 Pres Hugo von Blumenthal Sales Mgr Bruno Zoller

Labels: (Owned) Toka (distributed—not licensed) Toupson (Germany)

Top-Disc, see Metronome

Turcaphon AG Schweizer Schallplattenfabrik, CH-8611 Redikon/Zurich Tel (01) 87 43 11

Labels: (Owned) Artiphon, Elite, Elite Special (licensed to Musikvertrieb), Mandolino, (distributed) Asmahar Baidaphon (represented) Ekipa (Spain)

Int'l reps.: Argentina (Surco), Australia (Carina) Austria (Amadeo), Belgium (Anvers Radio), Brazil (RCA) Denmark (Moerks) France (Sopholesi) Germany (Deutsche Austrophon), Italy (Pilegno) Netherlands (Inelco) Spain (Ekipo) UK (Disc Import), Yugoslavia (Jugoton)

V D E (Disques) Rue des Terreaux 14 CH-1003 Lausanne Tel (021) 22 80 24 Gen Mgr Olivier Buttex

Labels: (Owned) Gallo, Paroles, VDE

Int'l reps.: Australia (World Rec Int I), Belgium (Edibon), France (Ibach), Luxembourg (Edibon), Netherlands (Phonon), New Zealand (World Rec Int I), Sweden (Sterling)

Vertigo, see Phonogram

Verve, see Polydor

Via Music, see Disques-Office

Volksplatte, see EMI

W E A Int I (European artists relations office & audio/video planning div.), Chillon 16, CH-1820 Montreux Tel (021) 61 64 31 Cable MONTREUXSOUNDS Telex 845-25796 Mgr Claude Nobs, Ass I Mgr Daniel Unwelder (licensed to Musikvertrieb)

Home office: USA

Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra Nonesuch Reprise, Warner Bros (licensed) Bearsville (USA), Big Tree (USA) Capricorn (USA) Curtom (USA) DiscReet (USA), Little David (USA) Manticore (UK) Rolling Stones (UK) Swansong (UK)

Warner Bros see WEA

Campana see Fanfan
Campbell Connelly Co Ltd see Helbling
Cantata Music see IMPACT
Cecil-Music see Oversea
Chappell Catalogue see Helbling
Chicago Music see IMPACT
Chrysa SA (Ed.) see Coda
Coda (Ed.) Brunnwiesenstr 26 CH 8049 Zurich Tel (01) 56 44 40

Affiliates: Ed Chrysa SA Francis Day Prod n Switzerland Meisel Prod n der Ed Coda Ed Melodie Sparta Florida Switzerland Ed Tell

Int'l firms represented: 8 Feldman (UK) Francis Day (France UK) Montana (Germany) Sparta Florida (UK) Suvini Zerboni (Italy) UFA Discoton (Germany) Voggenreiter (Germany)

Int'l reps: Austria (Melodie) France (Hohner) Germany (M Hohner) Mexico (G Ricordi) Netherlands (De Eerste)

Cron (Ed.) Seidenhofstr 14 CH 6002 Lucerne Tel (041) 23 43 25 Gen Mgr Dr Paul Cron

Int'l firms represented: A Boehm (Germany) Styria (Austria)

Dueyees Music see IMPACT

Edifo SA, Badenerstr 555 CH-8048 Zurich Tel (01) 54 64 77 Pres Dr Veit Wyler Gen Mgr Sarah Dimenstein

Affiliate: Acuff-Rose Verlag AG

Ere Nouvelle (SUISA ML) PO Box 154 CH 1211 Geneva 21 Tel (022) 28 03 82 Cable REGORARTISTES Chief Exec M Regor

Essex Music Group SA (AG Ltd.) Via del Tiglio 11 CH 6900 Cassarate Lugano

Home office: USA TRO

Estella Music see IMPACT

Eulenbug GmbH (Ed.) Gruenstr 28 CH 8134 Adliswil Tel (01) 91 36 81

Evasion Ed Rue Dr Cesar Roux 28 CH 1005 Lausanne Tel (021) 22 81 34 Dirrs Pierre Henri Dumont Gaston Schaefer Francois Vautier

Fanfan Music (SUISA ML) Rue de Hesse 8 10 CH 1211 Geneva 11 Tel (022) 21 77 66 Cable SIDEM Editec 28657 Mng Dir Heinz Liechti Gen Mgr Bertrand Liechti

Affiliates: Belletulpe SA Campana Good Tunes Music Henn International Melodies Geneve LMN Lechif SA Mondiamusic SarL Out Music SA (all SUISA ML)

Int'l firms represented: Arc (USA) CAM (Italy) Fermata (Brazil) Gerig (Germany) Roland Kluger (Belgium) Jewel (USA) Regent (USA) G Ricordi (Italy)

Finsterwald & Cantacuzene: Eds Musicales Av des Alpes 70 CH 1820 Montreux Tel (021) 62 45 55 Pres Jean Jacques Finsterwald Gen Mgr Ivan Cantacuzene

Affiliate: Bane Music Ed Musicales Belmont SA Oeil Satin Music

Int'l firms represented: Belmont (Germany) Durium (Italy) Fiumara (Italy) Maas (Italy) Pharaon (France) Saar (Italy) Sonet (Sweden) UK

Flora Musikverlag GmbH see Turcaphon
Francis-Day-Prod n Switzerland see Coda
Good Tunes Music see Fanfan
Bill Grauer see IMPACT

Hazyville (Ed.) Im Koller 17 CH 8706 Feldmeilen Zurich Tel (01) 73 48 36 Cable POOL Telex 75437

Helbling (Ed.) Haus Melodie CH 8604 Volketswil Zurich Tel (01) 86 43 93

Affiliates: Ed AME-Kassner GmbH Campbell Connelly Co Ltd Chappell Catalogue Hush A Bye Music Co Ed Nova GmbH Southern Music AG World Music

Int'l firms represented: Kassner (UK) Sikorski (Germany)

Henn, see Fanfan
Hit Publ ns see Wintasco-Music
Hush-A Bye Music Co see Helbling

I M P A C T (International Music Publ rs & Composers Trust) SA Box 34 Via del Tiglio 11 CH 6900 Cassarate/Lugano Tel (091) 51 80 71

Affiliates: Amanda Music Artillery Music Cantata Music Chicago Music Dueyees Music Estella Music Bill Grauer Jazz Standard Music Jury Music Onyx Music Prix Music Sebring Music Wamjud Music Willin Music

Int'l firms represented: Jana Mongo International Melodies Geneve see Fanfan
Jazz Standard Music see IMPACT
Jury Music see IMPACT
L M N see Fanfan
Lechif SA see Fanfan

Louvin Music (ML) Rue de la Serre 61 CH 2301 La Chaux-de-Fonds Tel (039) 22 16 19 Telex 35 383

Int'l firms represented: Design (France) Durium (Italy) Franke (Belgium) Tutti (France)

Int'l reps: Belgium (Frankie) France (Chappell Design PES Tutti) Italy (Durium) UK (Emerald Sharcha)

Meisel Prod n der Ed Coda see Coda
Melodie (Ed.) see Coda
Mondiamusic SarL see Fanfan
Music & Cassette Supply Ltd (ML SUISA) Toedistr 68 CH 8810 Horgen 1 Tel (01) 720 85 07 Telex 52264 Pres Werner Weber Gen Mgr Peter Baumgartner
Music To-Day SA Blvd de Proloux 4 CH-1700 Fribourg Tel (021) 62 45 55

Musikproduktionen AG (Ed.) (ML SUISA) c o Metronome Recs AG Toedistr 68 CH 8810 Horgen 1 Tel (01) 720 85 07 Telex 52941 Pres Juerg Zehnder Gen Mgr Bruno Moschin

Int'l firms represented: Abramo Allione (Italy) Associati (Italy) Eurovox (Belgium) Intervox (Belgium) Noble (Germany) Real (Italy) Royai (Germany) Valentine (Belgium)

Int'l reps.: Germany (Royal)

Musikus Musikverlag see Turcaphon
Musikverlag zum Pelikan Hadlaubstr 63 CH 8044 Zurich Tel (01) 60 19 85

Int'l firms represented: G Henle Moeck Moeseler Sikorski Stella Volk (all Germany)

Int'l rep: Germany (Merseburger)

Musikvertrieb AG Badenerstr 555 CH 8048 Zurich Tel (01) 54 97 54 Pres Sarah Dimenstein

music publishers

A M E Kassner GmbH (Ed.) see Helbling
Aberbach (Alpina) GmbH see Turcaphon
Acuff Rose Verlag AG see Edifo
Amanda Music see IMPACT
Annabella Musikverlag GmbH see Turcaphon
Arena Musikverlag GmbH see Turcaphon
Artillery Music see IMPACT
Ascona Music see Wintasco Music
Bane Music see Finsterwald & Cantacuzene
Belletulpe SA see Fanfan
Belmont SA (Ed Musicales) see Finsterwald & Cantacuzene
Bestgen Musikverlage (SUISA) Postfach 25 CH 7270 Davos 2 Tel (083) 3 54 38

International Music-Record-Tape Section

Int'l firms represented: Avco (USA) Avemb (USA) Aishire (USA) B&C (UK) Backcourt (UK) Big Bang (USA) Bowling Green (USA) Brother Wilojarston (USA) Bourne (UK USA) C G Cannon group (USA) Carren (USA) Cheap Thrills (USA) Chero (USA) Chinnichap (UK) Color Me Gone (UK) Compass Cookaway (UK) Covered Wagon (UK) Creedmore (UK) Diamond (UK) Fenwick (UK) Finessy (USA) Fleetwood (UK) Four Knights (USA) Charles Fuller Gold Hill (USA) Gopam (USA) Great Honesty (USA) Island (UK) Jamarine (UK) Kataloge (USA) Kenbill (UK) La Cenega (USA) Leviathan (UK) Levine & Brown (USA) Libra (UK) Manticore (UK) Melodie der Welt (Germany) Middle Road (UK) Ivan Mogull (USA) Montunes (USA) Morning (Canada) Nightwind (USA) Nineteen Eighty Five (USA) Palace (UK) Playboy (USA) RAK (UK) Red Bus (UK) Rocket (UK) Springpark (UK) Sunlight (UK) Wildflowers (USA) Tree Int'l (UK) Trojan (UK) Utopia (UK) Valentine (UK) Vickie Balmac Wicked Fly (UK) R P Winkelman Tunes (USA) Woolfsongs (UK)

Nikto (Eds.) Av de la Grenade 6 CH 1207 Geneva Tel (022) 35 17 62 Cable NIKTOPRESS
Nova GmbH (Ed) see Helbling
Nuesch Publ g Co Postfach 176 CH 9230 Flawil
Int'l branch: Spain

Oel Music see Finsterwald & Cantacuzene
Onyx Music see IMPACT
Out Music SA see Fanfan
Oversea Music Zuercherstr CH-8154 Oberglatt/Zurich Tel (01) 94 71 50 Telex 56 479 ch Gen Mgr Michel Liber
Affiliate: Cecil-Music
P D U Eds Discografiche e Musicali SA Corso Pestalozzi 9 CH 6900 Lugano Tel 2 91 42

Int'l branch: Italy
Prix Music see IMPACT
Salm Music see Finsterwald & Cantacuzene
Sebring Music see IMPACT
Southern Music AG see Helbling
Sparta Florida Switzerland see Coda
Tell (Ed) see Coda

Tic Toc Music SA 62 Quai Gustave Ador CH 1207 Geneva Tel (022) 36 66 11 Pres Geoff Stephens Gen Mgr Roxane Moeller
Int'l reps.: UK (Tic Toc c/o Davenport Lyons & Co) USA (Geoff Stephens c/o Prager & Fenton)

Turcaphon (Ed) AG Brunnenstr 9 CH 8610 Uster Tel (01) 87 14 34 87 43 11 Cable ABERMUSIK
Affiliates: Aberbach (Alpina) GmbH Annabella Musikverlag GmbH Arena Musikverlag GmbH Flora Musikverlag GmbH Musikus Musikverlag

Violonada Musik Verlag Postfach 12 CH 5234 Villigen Tel (056) 98 20 96 Pres & Gen Mgr Eugene Tiel
Wamjad Music see IMPACT
Willin Music see IMPACT

Wintasco-Music PO Box 28 CH 9242 Bichwil St Gallen Tel (073) 51 49 54 Mgr Renate Burkhalter
Affiliates: Ascona Music Hit Publ ns
World Music see Helbling

Zomba Corp Ltd SA Alpenstr 14 CH 6300 Zug Tel (042) 21 14 66 Dir Dr Karel Zoller
Int'l rep.: South Africa (Muspiece)

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail Pour la Diffusion de la Musique Suisse Av du Grammont 11 bis CH 1000 Lausanne 13 Tel (021) 26 63 71
European Ass'n of Music Festivals Villa Moynier Rue de Lausanne 122 Geneva
European Broadcasting Union Centre Int'l PO Box 193 1 Rue de Varembe CH 1211 Geneva 20 Tel (022) 33 24 00 Cable UNIRADIO Telex 22230 (General & Legal) 270B5 (Radio & TV) Gen Dir Regis de Kalbermatten Legal Affairs (TV & Radio Program Dept) Marcel Caze

F I M (Federation Int'l des Musiciens) Kreuzstr 60 CH 8008 Zurich Tel (01) 47 45 67
National Committee of the Int'l Music Council c/o Swiss Musicians Ass'n Av du Grammont 11 bis CH 1000 Lausanne 13 Tel (021) 26 63 71
Office du Tourisme de Montreux Grand rue 42 CH 1820 Montreux Tel (021) 61 33 84
Swiss Musicians Ass'n Av du Grammont 11 bis CH-1000 Lausanne 13 Tel (021) 26 63 71
Swiss Musicians Union Elisabethenstr 2 CH 4051 Basel Tel (061) 23 87 86 Chief Exec Hans Heusi Gen Mgr Dr Peter Kuster

DESIGN & ARTWORK
Ackerer Design Studios Schaffhauserstr 15 Zurich Tel (01) 60 38 72
E Schweizer Design AG Spalenterweg 54 CH-4051 Basel Tel (061) 22 17 65 Gen Mgr Peter Kruppenacher
Int'l branches: Germany USA
Sonographic Rec g Co AG Kampstr 16 CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr W A Wettler Sales Mgr A Brand

DESIGN & ARTWORK

Ackerer Design Studios Schaffhauserstr 15 Zurich Tel (01) 60 38 72
E Schweizer Design AG Spalenterweg 54 CH-4051 Basel Tel (061) 22 17 65 Gen Mgr Peter Kruppenacher
Int'l branches: Germany USA
Sonographic Rec g Co AG Kampstr 16 CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr W A Wettler Sales Mgr A Brand

LICENSING ORGANIZATIONS, MUSIC

Mechanikenz (Swiss Society for Mechanical Copyright) Bellariastr B2 CH 8038 Zurich Tel (01) 45 77 00 (Mechanical rights only)
S U S A (Schweizerische Gesellschaft fuer Urheberrechte an Musik Aufuehrungen & Sendungen) Bellariastr B2 CH 8038 Zurich Tel (01) 45 77 00 (Performing rights only)

Symphony Tone Prod ns Rte de Lussy 30 CH 1162 St Prex Vaud Tel (021) 76 10 26 Gen Mgr Lea Manhart (Performing rights only)
Home office: Austria

PLATING, PROCESSING & PRESSING PLANTS

PRINTERS & LITHOGRAPHERS
Sonographic Rec g Co AG Kampstr 16 CH 8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr W A Wettler Sales Mgr A Brand
Turcaphon AG Schweizer Schallplattenfabrik CH-8611 Riedikon Zurich Tel (01) 87 43 11

RECORD PROMOTION

Wintasco-Agentur, PO Box 28, CH-9242 Bichwil/St Gallen Tel (073) 51 49 54

TAPE CUSTOM DUPLICATORS

Atlantida SA Chemin Moise-Duboule 49 CH 1211 Geneva 28 Tel (022) 98 33 22 Cable ASAINTER
M C S (Music & Cassette Supply Ltd.) Toedistr 6B CH 8810 Horgen 1 Tel (01) 720 85 07 Telex 52264 Pres Werner Weber Gen Mgr Peter Baumgartner Sales Mgr Peter Pozza
Int'l branch: Germany
Audio: 8-tr 8-tr quadraphonic cassette open reel
Ruba Beerli & Co /Arthcoq CH E Beerli PO Box 300 Claragraben 78 CH 4000 Basel Tel (061) 33 23 94
Union Studios E Heers Schulstr 56 8105 Regensdorf

● supplies

CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Alchemo AG Althardstr 224 CH 8105 Regensdorf/Zurich Tel (00411) B40 66 06 Telex (0045) 56359
Audio: 8 tr & cassette

C C T (Compact Cassettes Trading)—Toka Int'l AG Richard Wagner Str 6 CH 8027 Zurich Tel (01) 25 00 04 Telex 58975 Gen Mgr Hugo von Blumenthal Sales Mgr Bruno Zoller (SEE ADVERTISEMENT)

I C M Cassette Mdsrs Ltd Kirchbodenweg 14 CH 8800 Thalwil Tel (01) 720 29 42 Telex 53469 Pres Werner Weber Ass't to Pres Mario Taravella Gen Mgr Andreas Baur Sales Mgr Rolf Sager
Toka Int'l see CCT

Werner Weber Kunststoffwerk AG Soodstr 52 CH-8134 Adliswil Tel (01) 710 40 51 Pres Werner Weber Ass't to Pres Mario Taravella
Int'l branch: Germany

ENVELOPES & MAILERS

Turcaphon AG Schweizer Schallplattenfabrik CH-8611 Riedikon Zurich Tel (01) 87 43 11

JACKETS & SLEEVES LABELS

Sonographic Rec g Co AG Kampstr 16 CH-8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr W A Wettler Sales Mgr A Brand (Jackets & labels only)
Turcaphon AG Schweizer Schallplattenfabrik CH-8611 Riedikon Zurich Tel (01) 87 43 11

POLYETHYLENE BAGS

Sonographic Rec g Co AG Kampstr 16 CH 8952 Schlieren Tel (01) 730 22 29 Pres R Egli Gen Mgr W A Wettler Sales Mgr A Brand

TAPE, RAW & BLANK LOADED

Audio Magnetics SA PO Box 54 2 Rte des Acacias CH 1211 Geneva 24
Home office: USA
Audio: 8-tr cassette & open reel

I C M Cassette Mdsrs Ltd Kirchbodenweg 14 CH 8800 Thalwil Tel (01) 720 29 42 Telex 53469 Pres Werner Weber Ass't to Pres Mario Taravella Gen Mgr Andreas Baur Sales Mgr Rolf Sager
Audio: Blank—8-tr cassette & open reel raw—cassette & open reel

Musicland AG Althardstr 224 CH-8105 Regensdorf Zurich Tel (00411) 840 60 40 Telex (0045) 56359
Audio: 8 tr & cassette

Pyral (Products) SA 3 Rue Beau Site CH 1211 Geneva Tel 44 65 50 Telex 23756 (Blank only)
Home office: France

Revox ELA AG Althardstr 146 CH-8105 Regensdorf Tel (01) 840 26 71 cable ELAREVOX (Blank only)
Audio: Open reel
Brand name: Revox

Sony Overseas SA Baarerstr 59 CH-6300 Zug Tel (042) 23 31 21
Werner Weber Kunststoffwerk AG Soodstr 52 CH-8134 Adliswil Tel (01) 710 40 51 Pres Werner Weber Ass't to Pres Mario Taravella
Int'l branch: Germany

Audio: Blank—8-tr cassette & open reel raw—cassette & open reel

TAPE DUPLICATING EQUIPMENT

Intertechnika (div of Nichibi Technical Consultants Ltd) Case Postale 475 4 Rue Ami-Lullin CH 1211 Geneva 3
Audio: Design & implementation of facilities

Sony Overseas SA Baarerstr 59 CH 6300 Zug Tel (042) 23 31 21

● accessories manufacturers

M C S (Music & Cassette Supply Ltd.) Toedistr 6B CH 8810 Horgen 1 Tel (01) 720 85 07 Telex 52264 Pres Werner Weber Gen Mgr Peter Baumgartner Sales Mgr Peter Pozza
Int'l branch: Germany

Product: Carrying & storage cases (tape only), head cleaners & demagnetizers
Revox-ELA AG Althardstr 146, CH-8105 Regensdorf Tel (01) 840 26 71 Pres Willi Studer Gen Mgr Michel Ray

Product: Carrying & storage cases (tape only) head cleaners & demagnetizers leader & splicing tape
E Schweizer Design AG Spalenterweg 54, CH-4051 Basel Tel (061) 22 17 65 Telex 63403 Gen Mgr Peter Kruppenacher

Int'l branches: Germany USA
Product: Carrying & storage cases, cleaners, cloths, brushes head cleaners

● store fixtures & merchandising aids manufacturers

E Schweizer Design AG Spalenterweg 54 CH-4051 Basel Tel (061) 22 17 65 Telex 63403 Gen Mgr Peter Kruppenacher

Int'l branches: Germany USA
Product: Browser boxes display racks

THAILAND

Population: 41,020,000
Rate of exchange: \$1 (US) = 20 baht
Per capita income: \$200
Holidays: January 1, February 13 (Makha Bua), April 6, May 5 (Coronation Day), May 10, July 1, August 12 (Queen's Birthday), December 5 (King's Birthday) December 10 (Constitution Day), December 31 & all Buddhist holidays
Records, record blanks & pre-recorded media imported from USA: 1975—\$90,337, 1974—\$133,691
Records exported to USA: 1975—50 units, \$373

● record & tape manufacturers / distributors / importers

Black & White Co Ltd., PO Box 335, Thai Lai Thong Bldg., 52/4-6 Surawongse Rd., Bangkok Tel 31-939, 33-720, 31-241 **Local branch:** 900 Mahachai Rd
Ching Thai Regd Ord. Partnership, Burapa Palace, 669-671 Chakrapai Rd., Bangkok Tel 221-4471, 4241 Cable CHINTAICOM Pres & Gen Mgr Maimiti Boonsukulchok (Distributor/Importer from UK & USA)
E M I (Thailand) Ltd., PO Box 2-129 Bangkok Tel 281-7089/7582 Cable EMITRON Mng Dir N Sarshied, Sales Mgr P Boodsakorn
Labels: (Owned) EMI (Thailand) (licensed) A&M (USA), Island (USA), Motown (USA), Philips/Polydor (Germany), United Artists (USA)
Sri Krung Phonograph Rec Co Ltd., 129 Sukumvit 21, Bangkok Tel 920-208 Cable VASUVAT
Labels: (Owned) SKS-Sri Krung, SPC-Sri Krung, (represented) RCA Int'l (USA)
Int'l rep.: USA (RCA Int'l)

S K S, see Sri Krung
S P C, see Sri Krung
Kamol Sukosol Co. Ltd. B57 Mahachai Rd., Bangkok Tel 225-131/5 (Distributor)

PLATING, PROCESSING & PRESSING PLANTS

Sri Krung Phonograph Rec Co Ltd., 129 Sukumvit 21 Bangkok Tel 920-208 Cable VASUVAT
Thai Phonograph Rec Co Ltd., 857 Mahachai Rd., Bangkok Tel 225-131/5 (Pressing only)

TAPE CUSTOM DUPLICATOR

Sri Krung Phonograph Rec Co Ltd., 129 Sukumvit 21 Bangkok Tel 920-208 Cable VASUVAT

TRINIDAD & TOBAGO

Population: 1,060,000
Rate of exchange: \$1 (US) = 2.50 Trinidad & Tobago dollars
Per capita income: \$1,000
Holidays: January 1, Good Friday, Easter Monday, Whitmonday, Corpus Christi, May 1, June 19, August 7 (Discovery Day), August 31 (Independence Day), Eid Ul Fitr Dival, December 25, 26
Record, record blanks & pre-recorded media imported from USA: 1975—\$159,635, 1974—\$62,565
Records exported to USA: 1974—500 units, \$524

RADIO STATIONS

No of commercial 1, government 1
Comment: The commercial station transmits in both AM & FM. The government owned transmits in AM, FM and FM stereo

TELEVISION

Comment: There is one government owned station transmitting in black & white and two channels

International Music-Record-Tape Section

Trinidad & Tobago

Turkey

USSA

● record & tape manufacturers / distributors / importers

Bim, see Sharc.
 C S S, see Caribbean
 Camit, see KH.
 Caribbean Rec'g Co. Ltd., Mangot & Gordon Sts. Mount Hope, Port of Spain, Trinidad Tel (63B) 3354
Labels: (Owned) CSS Village (distributed) Helen Disc Hewanorra, Mamwa, Miraflores, Simpet, Suriname, Telco, (represented) Camile, Casa Grande (both USA) Int'l rep.s: Barbados (WIRL).
 Chaconia, see KH
 Gayap, see Sharc
 Gemini, see KH.
 Helen Disc, see Caribbean
 Hewanorra, see Caribbean
 J F D, see KH
 K H Recs., PO Box 783, 16 Milling Ave., Sea Lots Port of Spain, Trinidad, Tel (62) 36435, 31092 Cable HEATSINK
Labels: (Owned) Camit, Ka-La-Loo, Kalinda (distributed) Chaconia, Gemini, JFD, MCI, Superbrass Int'l rep.s: Canada (Holborne Dist'g) Switzerland (Mabel), USA (Dore)
 Ka-La-Loo, see KH
 Kalinda, see KH
 M C I, see KH
 Majuba, see Sharc
 Mamwa, see Caribbean
 Miraflores, see Caribbean
 Pan, see Sharc.
 Record Specialists (Trinidad) Ltd., 16 Milling Ave., Sea Lots, Port of Spain, Trinidad Tel (62) 31092, 36435 Gen Mgr. Vincent Quesnel, Sales Mgr. Ellis Chow Lin Onn, Studio Mgr. Kerry Richards
Home office: Jamaica
Labels: (Licensed) ABC group (USA), All Platinum (USA), Anchor (UK), Blue Note (USA), DJM (UK), Disneyland (USA), Fantasy (USA), Liberty (USA) MCA (USA), Mercury (Netherlands, UK, USA), Milestone (USA), Philips (Netherlands, UK, USA), Pickwick (USA), Prestige (USA), Roulette (USA), 20th Century (USA), United Artists (USA)
 Hilton D. Rhyner, 54 Prince St., Port-of-Spain Tel 35673 (Importer)
 Sharc Sound Servs. Ltd., PO Box 1010, Port of Spain 1 Valletton Ave., Maravel, Trinidad Tel (62) 26580, 637-531B Cable SHARCPOS Mng Dir Gerhard Jeff Nieckau, Sales Mgr. Roselia Toppin, Prod'n Mgr. James Lloyd Heslop
Labels: (Owned) Bim, Majuba, Sharc Int'l. (licensed domestic) Gayap, Pan (licensed foreign) Arcade (Belgium), Dore (USA), Ringer (USA), (distributed—not licensed) Recotrade (Belgium)
Int'l rep.s: Barbados, WI (WIRL), Belgium (Arcade) Germany (Jupiter), Switzerland (Mabel) USA (Ringer) Simpet, see Caribbean Superbrass, see KH Sunname, see Caribbean Telco, see Caribbean Village, see Caribbean

● music publishers

Cucumba Music Publ'g Co. Ltd. (BMI), 90 Frederick St., Port of Spain, Trinidad
 Tomba Music Publ'g (MCPS, CCO) 5 Newbury Hill, Glencoe, Trinidad Tel (637) 531B Mng Dir Gerhard H Nieckau.
Int'l firms represented: Forever (Switzerland), Meta (Germany), Ringer (USA), Valentine (Belgium)
Int'l rep.s: Belgium (Eurovox), Germany (Meta), UK (Campbell Connelly), USA (Ringer)
 Witelco Music Co., High St., Siparia, Trinidad Tel (649) 2415.

● services

RECORD PROMOTION

K H Recs., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad Tel (62) 36435, 31092 Cable HEATSINK
 Sharc Sound Servs. Ltd., PO Box 1010, Port of Spain 1 Valletton Ave., Maravel, Trinidad Tel (62) 26580, 637-531B Cable SHARCPOS Mng Dir Gerhard Jeff Nieckau, Sales Mgr. Roselia Toppin, Prod'n Mgr. James Lloyd Heslop

PRESSING PLANT PRINTER & LITHOGRAPHER

Record Specialists (Trinidad) Ltd., PO Box 783, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad Tel (62) 36435, 31092 Cable HEATSINK

TAPE CUSTOM DUPLICATOR

Sharc Sound Servs. Ltd., PO Box 1010, Port of Spain 1 Valletton Ave., Maravel, Trinidad Tel (62) 26580, 637-531B Cable SHARCPOS Mng Dir Gerhard Jeff Nieckau, Sales Mgr. Roselia Toppin, Prod'n Mgr. James Lloyd Heslop
Audio: Cassette, open reel

● supplies

RECORD PROCESSING MACHINERY

Sharc Sound Servs. Ltd., PO Box 1010, Port of Spain 1 Valletton Ave., Maravel, Trinidad Tel (62) 26580, 637-531B Cable SHARCPOS Mng Dir Gerhard Jeff Nieckau, Sales Mgr. Roselia Toppin, Prod'n Mgr. James Lloyd Heslop
Chief product: Cutters, Electroplating
Brand names: Europa Film, Neumann, Scully

TAPE, RAW & BLANK LOADED

Sharc Sound Servs. Ltd., PO Box 1010, Port of Spain 1 Valletton Ave., Maravel, Trinidad Tel (62) 26580, 637-531B Cable SHARCPOS Mng Dir Gerhard Jeff Nieckau, Sales Mgr. Roselia Toppin, Prod'n Mgr. James Lloyd Heslop
Audio: Cassette, open reel
Brand names: Sony, Ampex

TURKEY

Population: 36,270,000
Rate of exchange: \$1 (US) = 15.87 lira
Per capita income: \$430
Holidays: January 1 April 23 (National Sovereignty Day) May 1 (Spring Day) May 19 (Youth & Sports Day) May 26-27 (Freedom & Constitution Day) August (Victory Day), October 29, 30 (Republic Day), & important religious holidays
Records, record blanks & pre-recorded media imported from USA: 1974—\$27,035

● record & tape manufacturers / distributors / importers

Balet, see Grunberg
 Gruenberg Ticaret AS (IFPI), PO Box 533 Rızapasa Yokusu Milas Han, Istanbul Tel (92) 26-32-60 22-39-70 Cable ODEON Chm. Leon Gruenberg, Gen Mgr. Beno Merovic Ass't Gen Mgr. Daniel Gruenberg A&R Yesil Giresunlu, Sales Mgr. Aytay Pars
Labels: (Owned) Balet, (represented) Apple (UK) CBS (USA), Columbia (UK), DG (Germany) Dureco (Netherlands), EMI (UK), Haven (USA), International Shows (France) Odeon (UK), Parlophone (UK) Phonogram (Netherlands), Polydor (Germany), Stateside (UK) Int'l rep.s: Germany (Polydor), Netherlands (Phonogram), UK (EMI), USA (CBS)
 Kent Voice & Rec. Ind., PO Box 124 IMC Blok 6 No 632B Unkapani, Istanbul Tel (92) 26-34-65 Gen Mgr. Umit Guner, Contract Mgr. Yasef Alguadis, Int'l Dir. Nazmi Senel
Labels: (Owned) Kent, Senel (represented) Aquamanda (Italy) BMI (Netherlands) Cardinal (Belgium) Carosello (Italy) Durium (Italy), EMI (Netherlands) Hebra (Belgium) Marfer (Spain), Metronome (Germany), Pye (UK) Regal Zonophone (UK), Saar (Italy), Zafiro (Spain)
 Melodi Recs (IFPI) 34B Istiklal Caddesi, Istanbul Tel (92) 44-26-36 Gen Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan
Labels: (Owned) Melodi, (represented) Atlantic (USA) Barclay (France), Decca (UK) Dureco (Netherlands), Elektra (USA) Island (UK), MCA (USA) Motown (USA), Movieplay (Spain), Negram (Netherlands) RCA (USA) Riviera (France), Warner Bros. (USA)
 Senel, see Kent Voice

● music publishers

Kent Ed., IMC Blok 6, No 632B, Unkapani, Istanbul Tel (92) 26-34-65 Gen Mgr. Umit Guner
 Odeon Ticaret TAO, PO Box 533 Rızapasa Yokusu, Milas Han, Istanbul Tel (92) 26-32-60 Chm. Leon Gruenberg, Gen Mgr. Daniel Gruenberg

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Producers (Fono Müzik Prodükörleri Dernegi), Halkali Caddesi B5, Yesilkoy-Istanbul

PLATING PROCESSING & PRESSING PLANTS

Melodi Recs 34B Istiklal Caddesi, Istanbul Tel (92) 44-26-36 Gen Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan
 Plaksan AS, Bagcilar Yolu Marmara Cad., No 12 Istanbul Tel (92) 71-67-34 Chm. Leon Gruenberg, Gen Mgr. Engin Tunasar

TAPE CUSTOM DUPLICATOR

Melodi Recs 34B Istiklal Caddesi, Istanbul Tel (92) 44-26-36 Gen Mgr. Kayihan Caglayan, Sales Mgr. Turgut Caglayan
Audio: B-tr, cassette

● supplies

TAPE, BLANK LOADED

Edvard I Palaci, PO Box 515, 58/407 Cumhuriyet Blvd., Izmir Tel (92) 14-1B-26 Telex 52526 Owner & Gen Mgr. Edvard Isaac Palatchi, Comm'l Attorney Robert Palatchi (Distributor/Importer)

USSR

Population: 250,900,000
Rate of exchange: \$1 (US) = 0.756 rubles
Holidays: January 1 March 8 (Int'l Women's Day) May 1 2 (May Day) May 9 (VE Day) November 8 9 (October Revolution) December 5 (Soviet Constitution)

RECORDS:

Record blanks & pre-recorded media imported from USA: 1975—\$79,083 1974—\$42,357
Records exported to USA: 1975—46,552 units \$75,084 1974—30,588 units \$38,527
Average retail price per record: LP \$ 2.22 Imported LP \$ 3.96 EP \$ 1.12 Singles \$.79
Stereo sales: 20.2% of total pop sales 100% of classical sales

Discounting: Never

Type of distribution: Manufacturer to wholesaler to retailer is the major form of distribution. Wholesaler-to-customer distribution exists only in the form of mail order service. Nationwide retailing through newsstands has been in effect since 1969. There is no rack jobbing or one stopping in the usual form.

Type of promotion: All the airways are government controlled. Radio and television programs are valuable to Melodiya in promoting both classical and pop material. The press has little influence on record sales. Melodiya has no special promotion or advertising campaigns and there are no charts of best selling records. However, display and sales exhibitions of East European record companies are set up periodically in Moscow, Leningrad, and other major centers.

Jukeboxes: 25,000

TAPE:

Market: Pre-recorded tape does not rival records in sales. Although about 70% of the tape hardware is still for open reel, pre-recorded open reel sales constitute a negligible part of the entire business. The manufacture of cassette hardware and software has expanded considerably over the last 5 years, but sales of pre-recorded cassettes are still moderate. Cassette players manufactured by the national industry now amount to over 20 models. Production of a car tape player is still in the planning stage, but there is a strong potential for a good market. Melodiya is now capable of manufacturing over 3,500,000 cassettes a year. No 8-tr software or hardware is manufactured in the USSR.

Average retail price per tape: Cassette—\$7.27 open reel—\$7.14

RADIO STATIONS:

No. of government 222

Comment: All radio stations are government owned. Most cities have access to cable broadcasting. There are 12 FM stations in operation and 8 more will begin operating in 1976. Radio Leningrad transmits for about 45 hours each week in FM stereo programming both classical and pop music. The news and music format of national station Mayak is widely listened to.

TELEVISION STATIONS:

Comment: All television stations are government owned. Moscow has four channels, one of which is Central (nationwide). Most cities have their own stations and the Central program is received everywhere, thus there is two channel television in most of the USSR. Both classical and easy listening music are utilized by television stations nationally.

IMPORT/EXPORT REGULATIONS:

All import/export of records is controlled through Mezhdunarodnaya Kniga in Moscow. A customs duty of 5 rubles is charged for each record received privately by parcel post from abroad (excepting East European nations) if the number of records enclosed exceeds one unit. The same regulations are applied to promotion copies mailed to private persons.

Vadim D. Yurchenkov

● record & tape manufacturers / distributors / importers

Melodiya 24 Tverskoi Blvd. Moscow K-9 Tel 229-9248 Cable MOSCVA
 Mezhdunarodnaya Kniga (V O) 32 34 Smolenskaya Sennaya Pl. Moscow 121200 Tel 244-1022 Cable MELKJNKA Pres. Yuri Leonov VP. Raissa F. Kalanko
Labels: (Owned) Melodiya (represented) CBS (USA) Hispavox (Spain) Polydor (West Germany)
Int'l rep.s: Finland (REEB) France (Chant du Monde Pathe Marconi) West Germany (Ariola) Polydor Int'l) Italy (EMI Italiana) Japan (Toshiba-EMI Victor) Mexico (Gamma) Netherlands (CNR) Spain (Hispavox) UK (EMI) USA (ABC CBS)

● music publishers

Muzychna Ukrainia UI Pushkinskaya 32 Kiev Tel 25 2104
 Soviet Composer Publ's Moris Torez Embankment 30 Moscow V 35
Branch: Leningrad Pr. Gza 44 Tel 52 34-62
 State Publ's Music Neglinnaya 14 Moscow K 45

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Kontora Gramplastinok Ministry of Foreign Trade Smolenskaya Square Moscow G 200
 Muzfond UI Gotvalda 10 Moscow A 47
 National Committee of the International Music Council c/o Union of Composers of the USSR UI Nyezhdanovi B Moscow K 9
 State Committee of Broadcasting & Television UI Pyatnitskaya 25 Moscow Tel 233-6356 Cable MOSKVARADIO

Union of Composers of the USSR UI Nyzhdanovi 8
Moscow K-9 Tel 229-5444/4893
Branch: Leningrad UI Gertzena 45 Tel 12 1b 23

LICENSING ORGANIZATION, MUSIC

V A A P (All Union Agency of Copyright) Bolshaya Bronnaya
6A-103104 Moscow K 104 Tel 203 4599 Telex
7627

DIRECT MAIL SERVICE

Baza Posyltorga Aprelevskaya Moscow

PRESSING PLANT

V S G (Vsesoyuznaya Studiya Gramzapisa) UI Stankevitcha
8 Moscow K 9
Branches: Leningrad, UI Trvetochnaya 6—Moscow
region, Aprelevsky St. Aprelevskaya—Riga, UI
Kainizema 40—Tashkent, UI Druzhba Narodov 4

RECORD PROMOTION

Gosconcert Agency Negrinmaya 15 Moscow Cable
MOSKVA GOSCONCERT

supplies

TAPE, BLANK LOADED & RAW

Melodiya Tiavase 12 Tallin 16 (Blank only)

Audio: Cassette

Penslavl Zaleski Chemical Plant Pruslavl Zaleski
Yaroslavl Obl

Audio: Open reel

Shostka Chemical Plant Shostka Sumskaya Obl

Audio: Open reel

UNITED KINGDOM

Population: 55 930 000

Rate of exchange: 1 pound = \$ 1 77

Per capita income: \$ 5 500

Holidays: January 1 Good Friday Easter Monday Spring
Bank Holiday Late Summer Bank Holiday December
25 December 26 (Boxing Day)

No. of homes with record players: 75%

RECORDS:

Records manufactured for domestic & export sales: LP 3
1975—107 140 000 units \$218 900 000 1974—
102 600 000 units \$180 800 000 Singles 1975—
58 400 000 units \$35 320 000 1974—
63 600 000 units \$32 560 000

Records, record blanks & pre-recorded media
imported from USA: 1975—\$7 567 882 1974—
\$9 783 510

Records exported to USA: 1975—3 521 125 units
\$5 020 195 1974—3 606 224 units \$4 509 371

Average retail price per record: LPs—\$5 40 singles—
\$1 17

Stereo sales: 100% of total

Record club sales: 14% of total

Discounting: Frequent

Type of distribution: Manufacturer-to-retailer system
predominates, but independently owned one stops
continue to proliferate Rack jobbing is done through
factory owned wholesalers & the Pickwick branches

Type of promotion: Radio 1 & 2 (BBC) continue to be
the most important media for bringing recorded music to
the national attention but record manufacturers are
spending considerable money on promoting through
commercial radio and television

Jukeboxes: 35 000

TAPE:

Market: Soaring prices of automobiles and fuel seem to have
affected sales 8 tr cartridge sales in particular are in
a serious decline Cassettes outsold cartridges at a ratio of
4 to 1 After rapid growth tape sales show signs of
leveling off

Pre-recorded tape sold domestically: 8 tr 1975—
3 700 000 units \$11 200 000 1974—6 200 000
units \$16 600 000 Cassette 1975—16 500 000
units \$46 400 000 1974—14 000 000 units
\$36 200 000

Average retail price per tape: 8 tr & cassette—\$5 85

RADIO STATIONS:

No of commercial 16 no of government 1

TELEVISION STATIONS:

No of channels 1 commercial 2 government

record & tape manufacturers / distributors / importers

A & M Recs Ltd A&M House, 136-140 New Kings Rd
London SW6 4LZ Tel (01) 736-3311 Cable
ALPERMOSS Mng Dir Derek Green Comm'l Dir
John Deacon, Mktg Mgr John Cokell Sales Mgr 81ll
Groves Prod Mgr Jim Chambers Promo Mgr Tony
Burfield (Distributed by CBS)

Home office: USA

Labels: (Owned) A&M Hamlet (licensed domestic)
Dark Horse Firefly (licensed foreign) Ode (USA)

Abbey Folk, see Abbey

Abbey Rec Co Ltd 1 Abbey St Eynsham Oxon OX8
1HR Tel (0865) 880 240

Labels: (Owned) Abbey Abbey Folk Abbey Street

Abbey Street see Abbey

Acclaim Recs Ltd 22 Buckingham St London WC1 Tel
(01) 839 3960

Ace of Clubs see Decca

Ace of Diamonds see Decca

Ackee see Ashanti

Acorn Recs Ltd Church Rd Stonesfield Oxford OX7 2PS
Tel (099 389) 324 Dirs Colin Sanders R J Pennells
(Distributed by Audio Impact)

Labels: (Owned) Acorn Zeus

Action see B&C

Acuff-Rose Music Ltd 16 St George St London W1 Tel
(01) 629 0392

Home office: USA

Labels: (Owned) Hickory TRX

Ad Rhythm Recs 13 Denham Way Rickmansworth Herts
Tel Rickmansworth 72351 Cable JACMUSIC Dirs
John C & Malcolm Jackson David Burrows John
Gummer

Agate & Co Ltd 77 Charing Cross Rd London WC2A 0AB
(Distributor Importer)

Airborne see Noel Brown

Alamo see Pye

Alaska Recs Ltd 12 The Quadrangle Cambridge Square
London W2 Tel (01) 402 4550 723 0783 Mng
Dir John Schroeder Promo Mgr Ian Stevenson

Int'l reps.: Argentina (Tapearc) Austria (Polydor) Brazil
(Tapearc) France (Barclay) Germany (Polydor) South
Africa (Record & Tape) Switzerland (Polydor)

Alf Baba Recs 503 Smithdown Rd Liverpool L15 5AE

Alice Recs c/o Alice Music Ltd 9 Cavendish Square
London W1M 0DU Tel (01) 995 1191

All About Music see Discourses

Amberlee Recs Ltd Amberlee House 387 Harrow Rd
London W9 Tel (01) 866 7748

Labels: (Owned) Amberlee (dist by Audio Impact)

Eye-mark (represented) Doric (USA)

Int'l rep.: USA (Doric)

Amity see Orange

Ammo Recs 10 Green St Park Ln London W1Y 3RF Tel
(01) 493 4523

Amon Ra see Saydisc

Anchor Recs Ltd 140 Wardour St London W1 Tel (01)
734-8642 Mng Dir Ian Ralpin Asst Mng Dir

Martin Wyatt, Deputy Mng Dir Sunny Darnley A&R &
European Liaison Mgr Alan Holston (Distributed by
CBS)

Labels: (Owned) Anchor (licensed) ABC

Int'l rep.: Canada & USA (ABC)

Angen see Kikk

Anglo Recs 167 Falsgrave Rd Scarborough Yorks YO12
5EY Tel (0723) 65011 Dir & Prod'r Robert Fisher

Apollo Sound 32 Ellerdale Rd London NW3 Tel (01) 435
5255 Pres & Gen Mgr H Herschmann (Distributed by
Audio Impact)

Int'l reps.: Germany (Musia) Switzerland (Eulenburg)

Apple Corps Ltd 54 St James St London SW1 Tel (01)
629 8222

Label: (Owned) Apple

Int'l reps.: Canada (Capitol) USA (Capitol) rest of world
(EMI)

Arc, see Derek Lawson

Arcade Recs Ltd 36/38 Willesden Ln London NW6 7ST
Tel (01) 328 1911 Dirs Michael & Larry Levene

Chief Exec 8 Herman

Archive see Polydor

Argo Rec Co 115 Fulham Rd London SW3 Tel (01)
589 5293 Dir H Usill (Owned by Decca)

Arista see Bell

Aristocrat see KPM

Arrowound see Arrowtabs

Arrowtabs Ltd Humber Rd London NW2 6EP Tel (01)
450 2411 Telex 923034 Mng Dir M D Mindel

Prod Mgr Martin Moritz Int'l Mgr Dennis Power

Labels: (Owned) Arrowound Dynamic Stereo
International Artists, Stream (SEE ADVERTISEMENT)

Ash see Zella

Ashanti Recs Ltd 88 Stroud Green Rd London N4 Tel
(01) 263-0252

Labels: (Owned) Ackee Ashanti

Astron Music Promos 1 Atkinson St Shipley Yorks Tel
Shipley 56829 Owner Derek Arnold

Labels: (Owned) Astron NDS

Asylum see WEA

Atlantic Recs 17 Bernes St London W1 Tel (01) 637
3771 Telex 25522 (Also see WEA)

Attack see B&C

Audio Impact Ltd 40 Quarrendon St London SW6 3SU
Tel (01) 731 1719 Mng Dir Gerald Wombwell

Labels: (Owned) Audio Impact (distributed) Acorn

Amberlee Apollo Sound MacDonald & Evans Pearl
Peerless Rare Rec'd Editions Saydisc

Audio Visual Prods (div of Education Projects Int'l Ltd.)
15 Temple Sheen Rd London SW14 7PY Tel (01)
876 0064 Cable DIDACTA Dirs Robin Orewett

Elwyn Owen

Int'l reps.: Australia (L&S Educational Equip.) Egypt
(Mohamed Farid Abdou) Germany (Deutscher Medien)

Kuwait (Gulf) Nigeria (General Technical Supply)

Oman (Gulf) Qatar (Modern Technology) Saudi Arabia
(House of Educational Audio Visual) South Africa
(Elams Dirakta)

Aurora see A Schroeder

Avant Garde Recs Ltd 12 Portland Rd London SE25 4PS
Tel (01) 654 4017

Home office: USA

Avenue Int'l see Avenue Rec

Avenue Rec (Sales) Ltd Avenue House, 2 Riverway
Templefields Harlow Essex Tel Harlow 39761 Telex
817138

Labels: (Owned) Avenue (dist by Revival) Avenue
Int'l Stereo Plus 3

8 B C Recs & Tapes The Langham Portland PI London
W1A 1AA Tel (01) 580-4468 Cable BROADCASTS

88C Ents Gen Mgr Peter Dimmock Recs & Tape
Head Roy Tempest Sales & Mktg Mgr Richard
Robson, Creative Servs Mgr Andrew Prewett
(Licensed to Polydor)

Labels: (Owned) 88C Beeb

Int'l reps.: Australia (Phonogram) Austria (Intercord)

Belgium (Vara) Brazil (RGE Fermata) Canada
(Polydor) Germany (Intercord) Greece (Music Box)
Japan (Teichiku) Malaysia (Phonogram) Mexico
(Gamma) Netherlands (Vara) New Zealand
(Phonogram) Scandinavia (Vidogram) Singapore
(Phonogram) South Africa (EMI Brigadiers) Spain
(Hispavox) Switzerland (Intercord) Venezuela (RGE
Fermata) Yugoslavia (RTV Ljubljana)

8 & C Recs Ltd 326 Kensal Rd London W10 5BL Tel
(01) 969 6651 Cable MUSICALITY Telex 261500

Mng Dir Marcel Rodd

Affiliated firms: Saga Recs Ltd

Labels: (Owned) Action Attack Horse Lowbrite
Mooncrest Trojan (licensed) Miami (USA)

Int'l reps.: Austria (Bellaphon) Belgium (International
Bestseller) Germany (Teldec) Ireland (Irish Rec
Factors) Italy (Ri-Fi) Nigeria (Decca) Switzerland
(Bellaphon)

8 M C see Barrester

8 T M see RCA

8 W D Prods Ltd Heath Corner Queens Dr Oxshott
Surrey Tel Oxshott 3434

8adger see Music World Scotland

Bamboo Recs Ltd 88 Stroud Green Rd London N4 Tel
(01) 263 0411

Labels: (Owned) Bamboo Banana Now

Banana see Bamboo

Barn Recs Ltd 49 Upper Montagu St London W1 Tel
(01) 724 0834 Mng Dir Charles Chandler Gen
Mgr John Steel

Int'l rep.: Worldwide except Canada & USA (Polydor)

Barrester Music Co Ltd 10 Dryden Chambers 119 Oxford
St London W1R 1PA Tel (01) 437-3063/5338

Mng Dir J Barreter Gen Mgr R R Webster

Label: (Owned) BMC Genie (dist by Pye)

Int'l rep.: Australia (EMS)

Beacon Inds Ltd 98 Seymour Pl London W1 Tel (01)
262 2785 Cable BEAREC

Bedford AC 29 Braeside Rd Streatham Vale London
SW16 5BG Tel (01) 764 2162

Bedtime see Metropolitan Communications

Beeb see BBC

Bell Recs (IFPI) 49 Upper Brook St London W1 Tel (01)
491 3870 Financial Controller Iain McNay Sales
Mgr Mike Goldsmid Promos Mgr David Bridger

Int'l Mgr Mafalda Hall (Distributed by EMI)

Labels: (Owned) Arista Bell Savoy

Int'l rep.: Worldwide (EMI) except Canada & USA

Belsize see Splash

Beltona see Decca

Big Bear Recs 190 Monument Rd Birmingham B16 8UU
Tel (021) 454 7020 Mng Dir & Gen Mgr Jim
Simpson Mktg Mgr Steve Marks Sales Mgr
Norman Hood Promo Dir Kate Munn

Int'l reps.: Australia (Wizard) Austria (CBS) Belgium
(CBS) Denmark (Metronome) Finland (Scandia) France
(BASF) Germany (CBS), Luxembourg (CBS),
Netherlands (BASF), New Zealand (Wizard) Norway
(Arne Bendiksen) Sweden (Sonet), Switzerland
(Metronome)

Big Ben see Tangent

Bilabel Messenger House 8 Bellevue Rd Southampton
SO1 2AY Tel (0703) 36123 Mng Dir Martin F
Gower

Bird's Nest see Spark & Pye

Birdsnest see London Tunesmith

Birth see Young Blood & CBS

Cyril Black, 5 Denmark St London WC2 Tel (01) 240-
2215

Black Lion Recs Ltd 81 Harley House Marylebone Rd
London W1 Tel (01) 487 2660 Mng Dir Alan
Bates

Labels: (Owned) Black Lion (licensed to Transatlantic)
Freedom

Int'l reps.: Australia (WEA), Austria (Intercord) Belgium
(Sofrason) Canada (Audiofidelity—Black Lion Arista—
Freedom) France (Sofrason) Germany (Intercord) Italy
(Ricordi) Japan (Trio), New Zealand (WEA) Portugal
(Tecla), Scandinavia (Sonet/Dansk) South Africa (Teal)
Spain (Discophon) Switzerland (Phonag) USA
(Audiofidelity—Black Lion Arista—Freedom)

Black Magic Recs Ltd 162-176 Canal St Nottingham
Tel (0602) 50693 Mng Dir Brian Selby Sales Dir
John Stratton (Distributed by CBS)

Labels: (Owned) Black Magic Majestic

Black Mountain Recs 37 Oakland Rd, Mumbles Swansea
Wales Tel (0792) 67363 Dirs T R Davies M D
Evans, 8 Lichfield Gen Mgr M D Evans

Black Mouse, see Pinnacle

Blue Acie see Revival

Blue Horizon Recs Ltd 28 30 New St Chipping Norton
Oxon Tel (0608) 2059

Blue Jean, see Spark

Blue Note see United Artists

Blue Sky see CBS

Blues Power see Head

Boulevard see Saga

Bradley's Recs Ltd 12 Bruton St London W1 Tel (01)
499-0673 Cable CALLME Dir & Gen Mgr Stuart
Slater Dir Len Beadle (Distributed by Pye)

Label: (Owned) Bradley's 8 Black Label

Int'l reps.: Australia (M7) Brazil (Top Tape) France
(Polydor) Germany (Hansa) Ireland (Polydor) Israel
(Hataklit) Italy (CBS Sugar) Japan (Teichiku)

Netherlands (Ariola), Nicaragua (Sonido) Scandinavia
(Sonet) South Africa (RPM) Spain (Belter), USA
(Private Stock) (SEE ADVERTISEMENT)

Bradley's Tapemaster Kempsey, Worcs WR5 3PN Tel
(0905) 820 137 352 131 Ed James Bradley

Label: (Owned) Impression

Brlameade, see Sea Cruise

Bronze Recs Ltd 100 Chalk Farm Rd London NW1 8EH
Tel (01) 267 4499 Cable HITMUSIC Telex
261653 Mng Dir Lilian Bron Int'l Mgr Arthur
Cookson, Promo Mgr Roger Bolton (Licensed to
Island)

Int'l reps.: Argentina (Phonogram) Australia (WEA)
Austria (Ariola), Belgium (Ariola) Brazil (Phonogram),
Denmark (Sonet) Finland (Scandia-Musik) France
(WEA Filpacchi) Germany (Ariola-Eurodisc), Ghana

International Music-Record-Tape Section

United Kingdom

(Phonogram) Greece (Emial) Guatemala (Dideca) Hong Kong (EMI) Iceland (Falkin) India (Gramophone) Ireland (Polydor), Israel (Hataklit) Italy (Ricordi) Japan (Warner Pioneer) Kenya (Phonogram), Lebanon (EMI) Mexico (Polydor), Netherlands (Ariola-Eurodisc) New Zealand (WEA) Nigeria (Phonogram) Norway (Arne Bendiksen), Pakistan (Gramophone) Peru (El Virrey) Philippines (Vicor) Portugal (Phonogram) Singapore (EMI) South Africa (Trutone) Spain (Ariola-Eurodisc) Sweden (Sonet) Switzerland (Musikvertrieb) Thailand (EMI), Turkey (Melodi) Venezuela (Polydor) Yugoslavia (Jugoton)

Noel Brown Prods Ltd (NBP) 16 Bracklesham Close Farnborough, Hants GU14 6LR Tel (0252) 511-333 Mng Dir & Gen Mgr Noel Brown Dir Vic Evans
Label: (Owned) Airborne

Bruce's Rec Shop, 79 Rose St Edinburgh Scotland Tel (031) 226-2804 Telex 7785B3, Chamcom Falkirk Gen Mgr John Preston (Importer Exporter as Brian Findlay Ltd)

Buena Vista, see Walt Disney

Buffalo see Head

Buk Recs Ltd (IFPI) 9B New Bond St London W1Y 9LF Tel (01) 493 3145 723-1516 Mng Dir Paul Murphy Dir Roger Davies (Also see Cantipreme)
Int'l rep.: BASF

Bullet see Pama

Bus Stop Recs, 16 Clifford St London W1X 1RG Tel (01) 439-0312 Owners Mitch Murray, Peter Callander Dir & Gen Mgr Ronald Cole (Distributed by EMI)
Int'l reps.: Europe & Latin America (Phonogram)

CBS Recs (IFPI), 17 19 Soho Square London W1V 6HE Tel (01) 734-8181 Cable COLRECORD Telex 24203 Mng Dir Maurice L Oberstein Sr Dir Norman S Stollman Admin Dir George Shestopal A&R Dir Dan Loggins Comm'l Dir Jack Florey Finance Dir Farrell W Bushing Mktg Dir Tony Woolcott Gen Sales Mgr John Mair Dist'n Dir Vic Ridgewell
Labels: (Owned) CBS Epic Embassy Harmony Realm, (licensed) Blue Sky Invictus Monument Mums, Neighborhood Philadelphia Int'l (distributed—not licensed) A&M, Anchor ABC Birth Black Magic DJM, Hallmark Immediate Magnet Nems Opal Thunderbird WEA, Young Blood
Int'l rep.: Worldwide (CBS)

C M C Recs, 17 Savile Row, London W1X 1AE Tel (01) 734-3251 Pres Frederick Bienstock

C M L Rec Dist'n, 4 Forth St Edinburgh EH1 3LD Scotland Tel (031) 557-0250 Dirs R G Browne R M B Williamson Gen Mgr F Fordyce
Labels: (Owned) Dara Pan-Audio (distributed—not licensed) Nevis

C R C see Outlet

C R D see Continental

C R E S S Ltd (Commercial Radio Express Supply Servs) 7 11 Woodcote Rd Wallington Surrey Tel (01) 669 5297 (Mail order)
Label: (Owned) CRESS

Cactus see Creole & EMI

Cadillac Music & Recs 41 Sandringham Bldgs, Charing Cross Rd London WC2H 0BJ Tel (01) B36-6006 Dir John Jack
Labels: (Owned) Cadillac (distributed—not licensed)
Classic Jazz Masters (Sweden) Delmark (USA) ENJA (Germany) First Heard Haast (Netherlands) Incus Jazz Society (Sweden) Melodisc Mosaic, Ogun Openion PDU (Switzerland), Palm (France) Pierre Cardin (France) Red Lightnin' 77, Folklore Steam Tax (Sweden) World Jazz

Calendar see Seven Sun

Cambrian Rec 5 Primrose Rd Upland near Swansea Giam Wales Tel (04416) 2320, 331 (Distributed by Decca)

Camden see Pickwick

Camden Classics, see Pickwick

Cameo Classics see Indigo

Canaan see Word

Candhaven see Metropolitan Communications

Canon Recs Ltd 12 Hillside New Barnet Herts Tel (01) 449-1164 Mng Dir Peter Geoffrey Self, Sales Mgr Robert Baskeyfield Rec Co-ord Mick John
Labels: (Owned) Canon Charvari
Int'l rep.: Worldwide (Expan Mktg)

Cantipreme Ltd 9B New Bond St London W1Y 9LF Tel (01) 493-3145 Mng Dir Paul Murphy (Also see Buk)
Int'l rep.: Worldwide (BASF)

Capitol see EMI

Capri see K tel

Caprice see RCA

Capricorn see Polydor

Dave Carey 1b Mitcham Ln Streatham London SW16 (Distributor Importer)

Caribbean see Kik

Carnaby Recs (div of Mervyn Conn Org) Chandos House 45 46 Chandos Pl London WC2 Tel (01) B36-7255 9970 Cable PROMODISC Mng Dir Mervyn Conn
Labels: (Owned) Carnaby, Nashville Int'l Ocean
Int'l reps.: Belgium (Mervyn/Benelux) Germany (Global)

Caroline see Virgin

Caroline Recs (Export) Ltd 9/11 Woodfield Rd London W9 2BA Tel (01) 286-6090 Cable BUMBLEBEE Telex 22164 Mng Dir Christopher Stylianou Gen Mgr Adrian T Rose, Sales Mgr Henry Balfour Promo Mgr Mark Jessett Projects Program Mgr Roger Ellman (Distributor Exporter)

Cassette Developments (AudioSonic) Ltd Micra House 13B Lower Mortlake Rd, Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523 Mng Dir D Dixon Gen Mgr R Jackson Moore
Labels: (Owned) Coronet Coronet Philharmonic

Castle see LE

Central Recs Suppliers 86 B7 Wilton Rd London SW1V 1DN Tel (01) B34-9506 Dir S Howard (Importer of recs & tapes from Spain)

Chapter One, see Les Reed

Charisma Recs Ltd, 70 Old Compton St, London W1V 5TA Tel (01) 434-1351 Mng Dir Tony Stratton Smith Gen Mgr Gail Coulson Bus Affairs Head Brian C A Gibbon (Distributed by Phonogram)

Charly Music Ltd 9 Beadon Rd, London W6 0EA Tel (01) 741-0011 Telex 934386 Mng Dir Joop Visser, Press Mgr Max Needham, Promo Ron O'Shea
Int'l branch: France
Labels: (Owned) Charly (licensed domestic) Georgiou Gomeisky (licensed foreign) Blue Cat, Red Bird SSS Int'l Sun (all USA)
Int'l reps.: Italy (Ducate), Spain (Portadores del Sonido)

Charmdale Ltd 3 Sandringham Mews, Ealing W5 3DG Tel (01) 579-9331 Telex 931945 Dirs Mike Campbell Terry Winsor (Importer/Exporter)

Chelsea, see Wes Farrell & Polydor

Cherub, see GM

Chipping Norton Recs Ltd 4 Kings Head Mews, Chipping Norton Oxon Tel (0608) 2059 Dir Richard Vernon (Licensed to Transatlantic)

Chrysalis Recs Ltd (IFPI), 388 Oxford St London W1 Tel (01) 493-9461 Telex 21753 Chm Chris Wright, Mng Dir Doug D Arcy, Financial Dir Terry Connolly Int'l Dir Des Brown (Distributed by EMI & Island)
Int'l branch: USA
Int'l reps.: Australia (Festival), Austria (Phonogram), Benelux (Phonogram), France (WEA Filipacchi), Germany (Phonogram) Italy (Ricordi) Japan (King), Portugal (Phonogram), Scandinavia (EMI), South Africa (Gallo) South America (Phonogram), Spain (Ariola) Switzerland (Phonogram), Yugoslavia (Jugoton)

Classics For Pleasure, see Music For Pleasure

Clyde Factors (Electrical) Ltd, 79 Washington St, Glasgow Scotland G3 8BD Tel (041) 221-9844 Chief Exec Edward Woolfson, Gen Mgr Michael Woolfson (Distributor)
Branches: Aberdeen, 70 Ardarroch Rd Tel 520B9—Edinburgh, Dunedin St Tel (031) 556-0682—Newcastle, Stepany Bank Tel 23621—Manchester, Buckley St Droydsden Tel 370-762B
Labels: (Distributed) Ad-Rhythm, Arrowsound BASF, BBC Contour Denver Discourses EMI, Emblem Emerald Gaelfon, Grampan Howland West, LBJ Liberty, Olympus, Oryx, Outlet Park Film, Philips Int'l Pickwick Int'l, Pilgrim, Polydor President RCA Int'l, Release, Scotia Shannon Sportsdisc, Spin Tangent Thistle, Sydney Thompson Thule Topic Transatlantic United Artists, Word

Coconut Recs, 155 Oxford St, London W1R 1TB Tel (01) 734-6372

Colortone Rec Co Ltd, The Studio, 69 Dukes Ave., New Malden, Surrey Tel (01) 942-1347 Mng Dir S Jackson, Dir D S Brown
Labels: (Owned) Colortone, Spectrum

Columbia, see EMI

Concert Hall Rec Club, Concert Hall House, London SW18 2LU Tel (01) B74-0441 Cable COHALLCLUB Mng Dir Leonard Joseph
Label: (Owned) Concert Hall

Conquest, see World Recs

Contempo Int'l Ltd, 42 Hanway St London W1 Tel (01) 636-2283 Mng Dir John E Abbey Sales Mgr Harry Cook, Promo Mgr Bob Killbourn Int'l Mgr Gof Abbey (Distributed by Pye)
Int'l branch: USA
Labels: (Owned) Contempo, Contempo-Raries, Surrey Int'l (licensed) Boogie Man, Jupiter Jazz, Nashboro

Contempo-Raries, see Contempo

Continental Rec Dists Ltd (CRD) 12 Lynn Way Rockware Ave Greenford Middx UB6 0BN Tel (01) 578-4311 Mng Dir G A Pouncefort, Gen Mgr S Lawman Sales Mgr Jonathan Harker, Promo & Repertoire Mgr E R Carter
Labels: (Owned) CRD (represented) Ades (France), Anthology (USA), Arion (France), Baerenreiter (Germany), Barclay group (France), Belter (Spain), Biograph (USA), CBS group (France, Germany Netherlands USA), Caprice (Sweden) Chant du Monde (France), Claddagh (Ireland) Collectors Classics (Denmark) Deesse (France) ECM (Germany), EMI Arabic repertoire (Greece), EMI Greek repertoire (Greece), Edici (France), Eterna (USA), Experiences Anonyms (USA) GNP Crescendo (USA) Genesis (USA), Herwin (USA), Historical (USA), Lynchord (USA), Melodeon (USA), Musidisc (France), Ocora (France), Phonogram (France) Polydor group (Germany), Ri-Fi (Italy), Shandar (France) Storyville (Denmark) Vogue (France), Tecla (Portugal)
Int'l rep.: USA (HNN)

Contour see Musical Rendezvous & Pickwick

Coral, see EMI

Coronet, see Cassette Developments

Coronet Philharmonic, see Cassette Developments

Cotillon, see WEA

Country Music Rec gs, see Folk Heritage

Country & Western Imports, 152 Toms Ln Kings Langley WD4 BNZ Tel Kings Langley 64399
Affiliate: Jazz Imports

Crab, see Pama

Cream, see Global

Creole Recs Ltd Creole House, 4 Bank Bldgs High St Harlesden, London NW10 Tel (01) 965-9223 Cable CREMUS
Labels: (Owned) Cactus, Creole
Int'l reps.: Australia (M7) Austria (Ariola), France (Polydor), Germany (Ariola) Ireland (EMI), Jamaica (Dynamic), Japan (EMI), Netherlands (Dureco), South Africa (Gallo), Switzerland (Ariola)

Croxwell Ltd 107 High St, Great Missenden Bucks Tel (02406) 4161 Cable ROSCO Mng Dir Colin Rose, Sales Mgr Jill Jefford
Labels: (Owned) Topaz, (distributed—not licensed) Supersonic
Int'l rep.: Switzerland (Actva)

Crystal, see President

Cube Recs (IFPI), Essex House, 19/20 Poland St, London W1V 3DD Tel (01) 734-8121 Cable SEXMUS Telex 22701 Dir David Platz, Gen Mgr Jeremy Thomas (Distributed by Decca)



WORLDWIDE DISTRIBUTION
LOWEST PRICES · FASTEST SERVICE
BRITISH & EUROPEAN LABELS DISTRIBUTED
CONTACT OUR INTERNATIONAL SALES DEPT FOR FULL DETAILS
HEATHROW RECORD EXPORTS 3 SANDRINGHAM MEWS, EALING, W.5
LONDON, ENGLAND. TELEPHONE: 01 579 9331(8 LINES) TELEX— 931945 —

THE DECCA RECORD COMPANY LIMITED of England

and it's USA subsidiary
LONDON RECORDS INC
offer American labels an unbeatable
distribution service



London Records Inc 539 West 25th Street New York NY 10019
The Decca Record Company Limited Decca House Albert Embankment
London SE1 7SW

International Music-Record-Tape Section

United Kingdom

Labels: (Owned) Cube, Electric
Int'l reps.: Australia (RCA) Belgium (Polydor) Brazil (RGE/Fermata) France (Polydor), Germany (Intercord) Israel (Litratone), Italy (RCA) Netherlands (Polydor) New Zealand (RCA) Scandinavia (Decca) South Africa (Sattel) Spain (Polydor)

D G see Polydor

D I Ltd (formerly Disc Imports Ltd.) 36 John Dalton St. Manchester, Lancs M2 6LD Tel (061) 834-7293
Label: IMDISC
Labels: (Represented) Beat, Euroson Pentaphon Pony (all Italy)

D J M (Disks) Ltd James House 71/75 New Oxford St. London WC1A 1DP Tel (01) 836-4864
Cable: DEJAMUS Telex 27135 Mng Dir & Gen Mgr Stephen James, Group Bus Co-ord Nicholas J Hampton Sales Mgr Les Tomlin (Distributed by CBS)
Int'l branch: USA Dick James Music Inc
Labels: (Owned) DJM (licensed) Hickory (USA) Springboard (USA) VeeJay (USA)
Int'l reps.: Australia (Festival) Austria (Polydor) Belgium (CBS) Bolivia (Discolandia Dueri) Brazil (Fermata) Colombia (CBS) Denmark (Phonogram) Ecuador (IFESA), Finland (Finnlevy) France (CBS) Germany (DGG) Greece (EMI) Guatemala (Dideca) Hong Kong (Polydor) India (EMI), Israel (Hataklit) Italy (Ricordi), Jamaica (Record Specialists), Japan (EMI), Mexico (Musart), Netherlands (CBS), Norway (Phonogram) Peru (IEMPISA) Philippines (Dyna) Portugal (Valentim de Carvalho) Singapore (Phonogram) South Africa (Galgo), Spain (EMI Odeon) Sweden (Phonogram), Switzerland (Polydor) West Indies (Record Specialists) Yugoslavia (Jugoton) (SEE ADVERTISEMENT)

Daffodil see Decca

Daily Mirror Pop Club see Pye

Damont Recs Ltd (IFPI) Blythe Rd Hayes Middx Tel (01) 573-5122 Mng Dir Monty Presky Dir Dave Miller
Labels: (Owned) Happy House Stereo Gold Award (licensed) D&M Sound (USA)
Int'l reps.: Australia (Summit) Canada (Arc Sound) Denmark (Dansk), Finland (Finnlevy) France (Vogue) Germany (Miller Int'l), Italy (Ricordi) New Zealand (Hoghton Hughes) Norway (Arne Bendiksen), Portugal (Arnaldo Trindade) Spain (Hispavox) Sweden (Sonet) Switzerland (S&S)

Dara see CML

Dark Horse Recs Ltd 4 Halkin Pl London SW1 Tel (01) 730 4807 Prod'r George Harrison Mng Dir Jonathan Clyde (Licensed to A&M)

Dart, see President

Christopher Davies (Publishers) Ltd 4 5 Thomas Row Swansea SA1 1NJ Wales Tel (0792) 41933 Dirs Christopher Talfan Davies John M Phillips Gen Mgr John M Phillips
Label: (Owned) Wren
 Clifford Davis Prod'n Ltd. see Hot Wax
 Dawn see Pye
 The Decca Record Co Ltd Decca House, 9 Albert

Embankment London SE1 7SW Tel (01) 735-8111
Cable: DECCORD telex 28588 Chm Sir Edward Lewis Dirs A E Cullis Sir Martin Fleit, A C W Haddy W W Townsley Mktg Dir P Goodchild MOR Prod Mktg Mgr C Borland Pop Prod Mktg Mgr A Fitter Tape Prod Mktg Mgr A Lomas Classical Prod Mktg & Promo Mgr D Rickerby, Decca Classical Recs Dir R Minshull Pop Prod Artists Mgr H Mendl Pub & Adv Mgr E M Roach, Export Mgr H Watson European Sales & Promo Mgr M Stellman Video Disc Div Mgr K G Thorne Press Officer C Poole
Branches: London W1V 2BL, 18 Great Marlborough St Tel (01) 734-9286—London SW3 6RR, Argo Recs 115 Fulham Rd Tel (01) 589-5293 Dir H Usil
Int'l branches: Canada (London) Germany (Teldec Telefunken Decca), Ireland (Irish Rec Factors) Italy (Decca Dischi) Nigeria (Decca) Singapore (Decca Orient) USA (London)
Labels: (Owned) Ace of Clubs, Ace of Diamonds Argo Beltona, Daffodil Decca Decca Phase 4 Decca West Africa Deram Eclipse London, L Oiseau Lyre Qualiton (Wales) Rex Telefunkeq Threshold Vocalion (distributed) Cambrian Cube, Emerald Emerald Gem Great Bands Gull M&M, Mint (represented) ABKO Cameo, Artists of America Bang Brunswick, Bryan Challenge Commodore Crossover Golden, Hi Jamie Rumbleseat Shannon Shout Turnabout Vox (all USA)
Int'l reps.: Argentina (EMI-Odeon) Australia (EMI Scala—Argo only) Austria (Musica Schallplatten) Barbados (WIRL) Belgium (Fonior, Leman & Gorle—Argo only) Bolivia (Discolandia Dueri) Brazil (Odeon), Chile (Odeon) China (Infair), Colombia (Daro) Costa Rica (Indica), Denmark (Nordisk Polyphon) Dominican Republic (La Guarachita), Ecuador (Emporio Musical) El Salvador (Indica in Costa Rica), Finland (Finnlevy Sound Centre—Turnabout only), France (Societe Francaise du Son) Greece (Music Box) Guatemala (Indica in Costa Rica) Honduras (Indica in Costa Rica) Hungary (Kultura) India (Gramophone) Israel (Symphonia), Jamaica (Federal) Japan (King), Kenya (Phonogram), Korea (Sung Eum) Mexico (Peerless) Netherlands (Phonogram) New Zealand (EMI Delta—Argo only) Nicaragua (Indica in Costa Rica) Norway (Phonogram), Arne Bendiksen—Turnabout only) Pakistan (EMI) Panama (Indica in Costa Rica) Peru (IEM) Philippines (Super) Portugal (Valentim de Carvalho) South Africa (Galgo) Spain (Columbia), Sweden (Grammofon) Switzerland (Musikvertrieb) Turkey (Melodi) Uruguay (Clave) Venezuela (Palacio de la Musica) Yugoslavia (Jugoton) (SEE ADVERTISEMENT)

Decca Phase 4 see Decca
 Decca West Africa, see Decca
 Delos Music, 182 Lansbury Dr Hayes, Middx Tel 573-6299 Dir Pat Lynn Gen Mgr Richard Benjamin
 Denver Recs B7 Carlton Ave W North Wembley Middx Tel (01) 908-0187 Owner John McCauley

Deram, see Decca
 Deroy Sound Serv Deroy Studios Hawk St Carnforth, Lancs Tel (0524) 73-2273
 Derry see Outlet
Deutsche Grammophon, see Polydor
Discourses Ltd., 32 High St., Tunbridge Wells, Kent. Tel. (0892) 26397 Pres Robert F Hardcastle, Gen Mgr Anthony James
Labels: (Owned) All About Music Discourses, (distributed) Era Jupiter
 Disc & Tape Supplies Elthorne House 9 Cherrington Rd., Hanwell, London W7 Tel (01) 579-6125 (Distributor)
 Disneyland see Walt Disney
 Walt Disney Prod'n Ltd., 68 Pall Mall, London SW1Y 5EX Tel (01) 839-8010 Mktg Dir Keith Bales (Licensed to Pye)
Labels: (Owned) Buena Vista Disneyland
 Donemus, 421A Brighton Rd., South Croydon, Surrey CR2 6YR Tel (01) 660-7646
 Dorian see Emblem
 Double Gold, see Enterprise
 Double Up see EMI
 Dove see A Schroeder
 Dovetail, see Musical Gospel Outreach
 Dynamic Stereo see Arrowtabs
 E A R see EMI
 E F D S S see The English Folk Dance & Song Society
 E M I + Int'l, 1-3 Uxbridge Rd Hayes, Middx Tel (01) 561-8722 **Cable:** EMIGRAM Dir P Jamieson Admin Mgr N Highton Gen Mgr P D Lloyd, Sales Mgr R Stegalls
Label: (Distributed—not licensed) Sydney Thompson
 E M I Recs Ltd (IFPI) 20 Manchester Square London W1A 1ES Tel (01) 486-4488 **Cable:** EMIRECORD Telex 22643 Mng Dir H L Hill Repertoire & Mktg Dir R A Mercer Admin & Servs Dir A Kaupé, Sales Dir M C Abbot Finance Dir J M Tyrrell Prod'n Dir R E Matthews, Bus Affairs Mgr L J Hall Bus Planning Mgr R Stubbs EMI Pop Gen Mgr Paul Watts EMI MOR Gen Mgr Vic Lanza, EMI Classical Gen Mgr J Patrick UK & USA Licensed Labels Gen Mgr C Burn, Rec'g Studio Mgr K Townsend
Branches: Sales admin., Heron Pl 9 Thayer St. London W1A 1ES—Int'l sales, 35 Duke St London W1
Labels: (Owned) Capitol Columbia Double Up, EAR (European Artist & Repertoire) EMI EMI Greenleeve, EMI Int'l Executive, HMV, Harvest, One Up, Parlophone Regal Zonophone, Starline, Stateside, Talsman Waverley, (licensed domestic) Coral, MAM, MCA, Motown, Mountain, Mowest, Prodigal Purple, RAK, Rare Earth, Retreat, Rocket, Safari, Sovereign, Target (licensed foreign) Casablanca (USA), Fantasy (USA) Klavier (USA), (distributed—not licensed) Bell group, Bus Stop, Cactus, Chrysalis, Island group, MFP, Private Stock, United Artists group, World (SEE AD) Eclipse, see Decca
 Economy, see Pama
 Educational Audio Visual Inc 30a Drayton Park London N5 1PB Tel (01) 609-0119 **Cable:** EDVIS European Mktg Dir Edward H Graham
Home office: USA
 Electric, see Cube
 Elektra, see WEA
 Embassy, see CBS
 Ember Recs Ltd (IFPI), Carlton Tower Pl Suite 4, Sloane St., London SW1X 9PZ Tel (01) 235-8243 **Cable:** KRUGENT Chm Jeffrey S Kruger, Mng Dir J L Horton Deputy Mng Dir Leslie Lewis Exec Ass't to Chm Lesley Hamilton
Int'l branch: USA
Labels: (Owned) Ember (licensed to Pye) Ember Classics, Great Voices of the Century, Specialty
Int'l reps.: Argentina (Odeon), Australia (Phonogram, W&G), Austria (Ariola-Eurodisc) Belgium (Vogue), Brazil (Compania Ind'l de Discos, Som), Canada (Quality), Cyprus (Electrocoustic), Czechoslovakia (Opus), Denmark (EMI), Finland (EMI), France (Sonopresse), Germany (Ariola-Eurodisc), Greece (Minos Matsas), Hong Kong (Decca), Iceland (Hjodfaerathus Rejkaurkur), Israel (CBS), Italy (Ri-Fi), Jamaica (Federal), Japan (Tokuma), Kenya (EMI), Lebanon (SLD), Mexico (Tizoc), Netherlands (VIP), New Zealand (Music World, Phonogram), Nigeria (Phonogram), Norway (EMI), Philippines (Victor), Portugal (Tecla), Singapore (Decca), South Africa (EMI), Spain (Discophon), Sweden (EMI), Switzerland (Phonogram), USA (Montilla, Paramount), Yugoslavia (RTB)
 Emblem Recs Ltd, 15 Main St Strathaven ML10 6AJ, Scotland Tel (0357) Strathaven 20369 Mng Dir & Gen Mgr John McLarty, Sales Mgr J Houston Fyfe.
Labels: (Owned) Dorian, Emblem, Loudon
 Emerald Recs (Solomon & Peres Ltd.) (IFPI), 120 Coach Rd., Ballyclare, County Antrim, Northern Ireland Tel (08494) 32711 Telex 747293 Mng Dir Mervyn Solomon, Gen Mgr George Dogherty, Sales Mgr Noel Spiller (Distributed by Decca)
Labels: (Owned) Emerald, Emerald Gem, Great Bands, M&M, (licensed) Mint (France, Netherlands, USA)
Int'l reps.: Australia (Image), Benelux (Dureco in Netherlands), France (Jacky), Italy (Ariston), Japan (Polydor), New Zealand (Music World, Viking), USA (Odyssey, Sound Bird)
 The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY Tel (01) 485-2206
Label: (Owned) EFDSS
 Enigma, 129 Groveley Rd., Sunbury-on-Thames, Tel 751-0046 Mng Dir John Boyden, Mktg Dir Peter Whiteside
 Enterprise Recs Ltd, Kassner House, 1 Westbourne Gardens, Porchester Rd, London W2 Tel (01) 229-3411 Mng Dir Edward Kassner, Dir Cliff Fraser, Gen Mgr Paul Ellis, Sales Mgr Tony Collins
Labels: (Owned) Double Gold, Enterprise, New World, Sticky, (distributed—not licensed) Alaska Aquarius (France), Bulldog, CBS-Embassy, Camden, Charly, Dart, Galaxy, Hallmark, Jayboy, Joy, K-tel, Marble Arch, Power Exchange, President, Prism, Rediffusion,

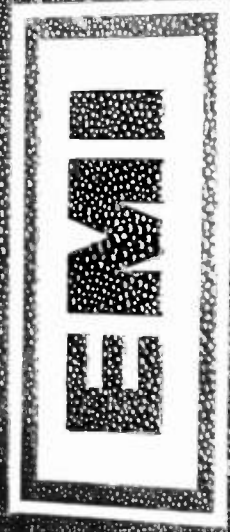
ATTENTION BUDGET RECORD COMPANIES

We want to do business with you

- * We have an extensive catalogue of recordings for low-cost records and tapes ready now for your label.
- * Sound-alikes. Easy listening. Country & Western. Rock. Classical etc.
- * Dolby 'A' Masters provided, if required.
- * Our customers include EMI, Polydor, MFP, Musidisc and numerous other concerns.
- * Contact us now by mail or meet us at Midem.



**Arrowtabs Limited Humber Road,
London NW2 6EP, England
Telephone: 01-450 2411**



International Music-Record-Tape Section

Riverdale, Seville, Sound Tracs (Jamaica), Supraphon, Survival, Tropical (Jamaica), Vogue Choice, (represented) Ebony Sounds (USA), PES (France)
Int'l reps.: Australia (RCA), France (PES), Germany (Ariola-Eurodisc), Italy (Ducato), Netherlands (BASF), New Zealand (Hoghton Hughes), Norway (Expan), South Africa (Satbel), Sweden (Expan), Switzerland (Expan, Oversea)
 Epic, see CBS
 Era, see Discourses.
 Erotic Sounds, see Metropolitan Communications.
 Escort, see Pama.
 Esquire Recs, Talent Ltd., 76 Bedford Court Mansions, Bedford Ave., London WC18 3AE. Tel (01) 636-1810 Gen Mgr Carlo Kraher.
Labels: (Owned) Esquire. Starlite. (represented) Delmark (USA)
 Eurobeat Ltd., 36 John Dalton St., Manchester, Lancs M2 6LD. Tel (061) 834-7292
Int'l branch: Italy. Beat.
Label: (Owned) Euroson.
 European Artist & Repertoire, see EMI
 European Mktg Consultancy, 2 High St., Hatfield Broad Oak, Herts
 Euroson, see Eurobeat
 Eurotone, 6 Portland Mews, D'Arblany, London W1 Tel (01) 734-9465
 Everblue Music, 20 Bolton St., London WLY 7PA Tel (01) 493-6823/3072 Mng Dir. Alex Everitt.
 Evolution Recs., 63 Old Compton St., London W1A 4NB. Tel (01) 203-3360.
 Executive, see EMI.
 Express, see Gull
 Eyemark, see Amberlee.
 Fable Rec's Ltd., 15 Harley House, Marylebone Rd, London NW1 5HE Tel (01) 935-3334, 486-5160
 Cable: TEMBO Dirs Harry Moore, Irene Collins
 Famous Music (UK) Ltd., 162/170 Wardour St., London W1V 4AB Tel (01) 437-7700.
 Fanfare, see Music for Pleasure
 The Wes Farrell Org., 34 Devonshire Mews W., London W1 Tel (01) 487-5791 Mng Dir. Chris Webb (Licensed to Polydor)
Home office: USA.
Label: (Owned) Chelsea.
 Festival Recs. Int'l Ltd., 16 Harley House, Marylebone Rd, London NW1 Tel (01) 486-4182 Cable FESTINT
Home office: Australia
Int'l reps.: Australasia (Festival), Canada & USA (MCA, 20th Century) rest of world (EMI)
 Brian Findlay Exports, 63 Rose Street Ln N., Edinburgh, Scotland, Tel: (031) 226-5331 Telex: 778583, Chamcom, Falkirk, Gen. Mgr. Bob Lawrie (Exporter, Importer as Bruce's Rec Shop)
 Firefly, see A&M
 Flyright Rec & Dist'g Co., 18 Endwell Rd., Bexhill-on-Sea, East Sussex TN39 3EP Tel (0424) 214-390 Prod. & Sales Mgr Robin L Gosden, Gen Mgr Simon A Napier, Label Mgr W.J. Bruce Bastin

Labels: (Owned) Flyright (licensed to Swift), (licensed) Adelphi, Advent, County, Jin La Louisianne, La Val, Mamlish, Muskadine, Oblivion, Swallow, Trix (all USA)
Int'l reps.: Netherlands (Munich), USA (Rounder)
 Folk, see Outlet
 Folk Heritage Rec's Ltd. Mid-Wales Sound Studios, Castle Caereinion, Welshpool, Mont., Wales Tel Llanfair Caereinion 585 Mng Dir & Gen Mgr Alan Green, Sales Dir Elaine Thomas
Labels: (Owned) Country Music Rec's, Folk Heritage, Midas
 Folklore, see 77 Recs
 Fontana, see Phonogram
 Footnotes Magazine, 37 High St., Cherry Hinton, Cambridge Contact Terry Dash (Importer)
 Forsyth Bros Ltd., 126 Deansgate, Manchester M3 2GR Tel (061) 834-3281 Mng Dir R R Loat, Sales Mgr H J Fullway
Labels: (Distributed—not licensed) Music Minus One, Paganinniana (both USA).
 Fountain, see Retrieval
 Fraser-Peacock Assocs Ltd., 94 High St Wimbledon Village, London SW19 Tel (01) 947-2233/1743 Dir D R Tuckman Sales Mgr I L Highley (Distributor/Importer)
 Freedom, see Black Lion
 Free Reed Recs., 20 Town St., Duffield, Derby Tel (0332) 840-935 Mng Dir Neil Wayne, Gen Mgr Rita Beard
**Labels: (Owned) Free Reed. (distributed) Acorn Bay (USA), Big Bear, Big Ben, Brayford, Broadside, Canon Chant du Monde (France), Claddagh (Ireland), Cornhalls (Ireland) Dolphin (Ireland), EFDSS Folk Classics, F&W (USA) Folk Heritage, Folk Legacy (USA) Folksound, Folktracks, Folkways (USA), Forest Tracks, French Trad (France) Front Hall (USA), Gael-Lynn (Ireland), Hawk (Ireland), Horslips (Ireland), Innisfree (USA), Jeremy Taylor, Junque OC (France), Kicking Mule, Kiwi (New Zealand), Leader, Lincs Arts, Manx, Mawson & Wareham, Meadowlands (USA), Mouez Breis (France), Mulligan (Ireland), Munich (Netherlands) Neovox, Nonesuch/Explorer (USA), Oats (Ireland), Oldie Blues (Netherlands), Outlet, Parade, PDU Lyonesse (Switzerland), Philo (USA), Pillock, Polydor (Ireland), Red Lightnin', Rounder (USA), Rubber, Sain Recorian, Seaport, Sentinel, Skaskeen (USA), Silverhill, Sonet, Soundpost, South Hill Park, Speciality, Spout, Springhyme (USA), Stash (USA), Stinson (USA), Stooft, String, Sweet Folk & Country, Tangent, Tara (Ireland), Thrust, Topic, Tradition, Tradition Everest (USA), Traditional (USA), Transatlantic group, Village Thing, Westwood, YTF (Sweden)
 Fresh Air Recs Ltd (div of Manna Entertainment & Mgmt Ltd.), 9 Carnaby St., London W1V 1PG Tel (01) 437-1958 Cable TASTES Mng Dir Tony Hall Gen Mgr June Chamarette, Promo Jeffrey Toms-Smith
 G M Recs & Tapes Ltd., 90 Wardour St., London W1V 3LE Tel (01) 734-4182 Cable ODDIWITZ Telex 28781 Chm William Gaff, Gen & Sales Mgr Mike Gill A&R**

Dir Jimmy Horowitz, PR Bill Stonebridge (Distributed by WEA)
Labels: (Owned) Cherub, GM
 G T O Recs (IFPI), 17 Barlow Pl., Bruton St., London W1X 7AE Tel (01) 629-8816 Cable GEETO Telex 24327 Mng Dir Dick Leahy, Gen Mgr Colin Hadley, Sales Mgr Michael Payton, Int'l Mgr Allan Watson, (Distributed by Polydor)
Label: (Owned) GTO. (licensed) Lifesong
Int'l rep.: Canada & USA (Ariola America), rest of World (Polydor)
 G W, see Greenwood
 Galaxy Recs., 223 Regent St., London W1A 8TD Tel (01) 734-9768 Gen & Sales Mgr Philip R Solomon
Labels: (Owned) Galaxy. (licensed) Satbel (South Africa)
Int'l rep.: South Africa (Satbel)
 Galliard, see Stainer & Bell
 Gas, see Pama
 Garden, see Sidewalk
 Ron Geesin, Headrest, Street End Ln., Broadoak, Heathfield, Sussex TN21 8TU Tel (4352) 39-94 Dir Ron Geesin
Labels: (Owned) Ron Geesin. (distributed—not licensed) KPM
Int'l reps.: Finland (Love), Sweden (SAM), USA (JEM).
 Georgiou Gomeisky, see Charly
 Gil Rec's & Artists, 23-24 Greek St., London W1 5LG
 Gemini, see President
 Genesis, see Musical Gospel Outreach
 Genie, see Barrester
 Global Rec., Canada House Basement, 3 Chepstow St., Manchester Tel (061) 236-5368 Owner E.J. Balbir, Chief Exec R Cooper, Gen Mgr Mrs S Wilton
Int'l branch: USA
Labels: (Owned) Cream, Swan
 Golden Guinea, see Pye
 Golden Hour, see Pye
 Goodear Recs Ltd., 6 Lillie Yard, 19 Lillie Rd., London SW6 Tel (01) 385-1949 Mng Dir Nigel Thomas, Gen Mgr Stuart Lyon (Distributed by Decca)
Int'l reps.: Australia (Festival), Canada (Quality), Netherlands (BASF), Scandinavia (Phonogram), South Africa (Satbel)
 Good Vibrations, see Multiple Sound
 Grail Recs., Grail Centre, Pemberton St., Nottingham NG1 1GS tel (0602) 50800
 Gramophone Exchange Ltd., 80 Wardour St., London W1 Tel (01) 437-5313
 Grampian Recs Ltd., Airport Ind'l Estate, Wick, Caithness Tel (0955) 2787 Mng Dir James W Johnston, Gen Mgr John Hunter
Labels: (Owned) Grampian, Morven
 Granada, see Transatlantic
 Granada Recs., Manchester M60 9EA Tel (061) 832-7211
 Grapevine, see Pilgrim
 Great Bands, see Emerald & Solomon & Peres
 Great Jazz Whistle, 26 Wendover Rd, Bromley, Kent Tel (01) 460-1139 Owner G.C. Collier
Labels: (Owned) Reality (distributed—not licensed) CSA (Denmark), Fairmont (USA), GH8/Jazzology (USA), Happy Bird (Germany), Homespun (USA), Merrymaker (USA), Metronome (Germany), WAM (Germany)
Int'l reps.: Belgium (Metronome), France (Sonicdisc), Germany (Metronome), Netherlands (AL/Creative World)
 Great Voices of the Century, see Ember
 Greensleeves Recs & Tapes, 57 The Broadway, West Ealing, London W13 Tel (01) 567-9686, 579-3194 Dir C J Sedgwick (Exporter)
 Greenwich Gramophone Co., 35 Soho Square, London W1 Tel (01) 439-1755
 Greenwood Recs., PO Box 20, Bradford, Yorks Mng Dir Godfrey Greenwood
Label: (Owned) GW
 Grosvenor Recs., Grosvenor Rec g Studios, 16 Grosvenor Rd., Handsworth Wood, Birmingham B20 3NP Tel (021) 356-9636 Cable TAYHOLLY Mng Dir & Gen Mgr John Richard Taylor
 Grounathon, see Vulcan
 Guild Recs., 4 Chestnut Rd., Kingston-on-Thames, Surrey Tel (01) 546-2916 Dir Nicolas Ware, Gen Mgr Barry Rose
 Gull Entertainments Ltd (IFPI), 56 S Molton St., London W1 Tel (01) 629-9869/1069 Cable GULLRECORD Mng Dir Derek Everett, Dir David Howells (Distributed by Decca)
Label: (Owned) Gull. (licensed) Express (Hawa)
Int'l reps.: Australia (Astor), Benelux (Inelco), Canada (Motown), France (Polydor), Germany (Intercord) Italy (CBS), New Zealand (Allied), Portugal (Mediterraneo), South Africa (Gallo), Spain (Mediterraneo), USA (Motown)
 H M V, see EMI
 Halcyon, see Vintage Jazz
 Hallmark, see Pickwick & CBS
 Hamlet, see A&M
 Happy House, see Damont
 Harmony, see CBS
 Harris & Goldring Ltd., 1a Wendover Rd., Harlesden, London NW10 Tel (01) 965-6673 Owners Neville Harris, Maurice Goldring, Mgr Jim Lennon (Rack Jobber)
 Harvest, see EMI
 Head Recs Ltd., 25 S Molton St., London W1 Tel (01) 629-6391
Labels: (Owned) Blues Power, Buffalo, Head
Int'l rep.: Worldwide (Philips) excluding Canada, USA
 Heathrow Rec Exports Ltd., 3 Sandringham Mews, Ealing W5 3DG Tel (01) 579-9331 Cable INTERDISC, Telex 931945 Dirs Mike Campbell, Terry Winsor (Exporter) (SEE ADVERTISEMENT)
 Hedley, see Rutland
 Heliodor, see Polydor
 Hello Recs., 71 Chelsham Rd., London SW4 6NN Tel (01) 622-0244 Chm David Paul Cathcart, Gen. Mgr. Joseph S Connolly, Sales Mgr Robert M A Lyons
 Hickory, see Acuff-Rose
 His Master's Voice (HMV), see EMI



15/15A LONDON ROAD
 BROMLEY
 KENT
 Tel: 01-464-3198/9
 Telex: 896218 WINDS

"ENGLAND'S LEADING RECORD EXPORTERS"

We offer:

ALL U.K. PRODUCT AT COMPETITIVE PRICES.
 THE FINEST SERVICE AVAILABLE ON CATALOGUE ORDERS
 FIRST CLASS INFORMATION ON NEW RELEASES
 SPECIAL OFFERS ON OVERSTOCKS AND DELETIONS

**"TRY US ONCE,
 YOU WILL BECOME A REGULAR CUSTOMER"**

An E.M.I. Export Agent

Enquiries: Steve Mason or Barry Mitchell

**It's sound
sense to
use the
professionals...**

**World-wide exporters
of Records and Tapes**

120 Marylebone Lane, London W1M 5FZ, England

Tel: 01-486 5741/4 Cables: NONSTOP London W1 Telex: 23731

Registered in England No. 941174 Registered Offices: 124 Finchley Road, London, NW3 5HT



NonStop
RECORDS LIMITED

International Music-Record-Tape Section

United Kingdom

Homespun, see Outlet
 Hope, see Marshall, Morgan & Scott.
 Horse, see 8&C
 Hot Wax Prod'ns Ltd /Clifford Davis Prod'ns Ltd, 77 Westbourne Park Rd., London W2 Tel (01) 229-4477
 Dirs Clifford Adams, Clifford Davis
 Hush Recs., 8 Albert Gate Court, 124 Knightsbridge, London SW1 Tel (01) 589-6293 Dirs & Prod'rs Jonathan Rowlands, Shel Talmy, Hugh Murphy
 Int'l reps.: Belgium & Netherlands (Dureco)
 I D Recs., Astoria House, 62 Shaftesbury Ave., London W5 Tel (01) 734-5602
 IWR (Music) Ltd., 11 Heron Pl., 3 George St., London W1H 5PA Tel (01) 486-3650.
 Ice, see Indigo
 Immediate, see Nems & C8S
 Impression, see Bradleys Tapemaster
 The Impulse Org., 71 High St. E., Wallsend, Northumberland NE28 7RJ Tel (0632) 624-999, 626-794 Dir David Wood.
 Labels: (Owned) Wudwink, (represented) Beverley Artistes
 Incus Recs./Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd Twickenham, Middx Tel (01) 898-4095, 607-0367 Dir Derek Bailey, Sales Mgr Evan Parker
 Int'l reps.: Germany (FMP), USA (Emanem)
 Independent World Releases, 11 Heron Pl., 3 George St., London W1H 5PA Tel (01) 486-3650
 Indigo Recs Ltd, 74 Garside, Manchester M3 3EL Tel (061) 834-7001 Mng Dir Dave Kent-Watson
 Labels: (Owned) Cameo Classics, Ice, Indigo
 Inline, see Line
 Inset, see Outlet
 International Artists, see Arrowtats
 International Dance Recs., see ID
 International Music Consultants, 37 Harley House, Marylebone Rd., London NW1 Tel (01) 486-6744
 Telex 28461 Mgr Peter Sibley (Liaison Office of Polydor Int'l Hamburg)
 Invicta, see Sydney Thompson
 Invictus, see C8S
 Island Recs Ltd (IFPI), 22 St Peter's Square, London W6 9NW Tel (01) 741-1511 Cable ACKEE Chm David Betteridge Mng Dir Tim Clark, Financial Dirs Eric Edwards, John Leftly, Bus Affairs Dir Tom Hayes, Gen Mgr Fred Cantrell, Sales Co-ord John Knowles, Island Artists Gen Mgr Dave Domleo, Promo Mgr Clive Banks, Press Officer Brian Blevins, Int'l Dir Paul Johnson (Distributed by EMI)
 Int'l branch: USA
 Labels: (Owned) Island, (licensed domestic) Bronze, (licensed foreign) Fania (USA), Shelter (USA) (distributed—not licensed) Chrysalis, ECM (Germany), JCOA (USA), Japo (Germany), Klik, Oval, Rockers, Virgin, WATT
 Int'l reps.: Australia (Festival), Austria (Ariola-Eurodisc), Belgium (Ariola-Eurodisc), Canada (Island/Quality), Denmark (Sonet) Finland (Scandia) France (Phonogram), Germany (Ariola-Eurodisc), Italy (Ricordi), Japan (Toshiba), Netherlands (Ariola-Eurodisc) Norway (Arne Bendiksen), Portugal (Phonogram), South Africa (Trutone), South America (Phonogram), Sweden (Sonet), Switzerland (Ariola-Eurodisc)
 JVC(UK) Ltd., Eldonwall Trading Estate, Staples Corner, 6/8 Priestley Way, London NW2 Tel (01) 450-2621 Telex 923320 Chm & Co-Mng Dir K Lowy
 Home office: Japan
 Jama Recs., Brixton Station Rd., London Tel (01) 737-3557 Mng Dir Ewell Johnson, Dirs Pat Rhoden, Elle Martin, Promo Mgr Robbie Day
 Javelin Recs Javelin House, Furness Ave., Heywood, Lancs Tel (0706) 621311 (Distributor)
 Jay Boy, see President
 Jazz Imports, 152 Toms Ln Kings Langley, Herts WD4 8NZ Tel Kings Langley 64399 (Distributor)
 Affiliate: Country & Western Imports
 Jazz Servs Unlimited, 7 Kildare Rd Swinton, Manchester M27 3AB Tel (061) 794-3525/4859 (Distributor Importer)
 Jazz Workshop, 117b Fulham Rd., London SW3 Tel (01) 584-4533
 Jet Recs Ltd (IFPI), 44 Parkside, Wimbledon, London SW19 5N8 Tel (01) 947-5505 Chm & Mng Dir Don Arden, Gen Mgr Ronnie Fowler, Dir Sharon Arden (Licensed to Polydor)
 Int'l branch: USA
 Int'l reps.: Australia (Phonogram), Brazil (Phonogram) Denmark (Polydor), Finland (Finnlevy), France (Polydor),

Germany (DGG), Greece (Phonogram), Hong Kong (Polydor), India (Polydor)
 Joy, see President
 Jumbo Recs., 102 Merrion Centre Leeds LS2 8PJ Tel (0532) 455570
 Jupiter Rec g Ltd., 9 Heathfield Gardens, London W4 Tel (01) 995-0194 (Distributed by Discourses)
 Int'l rep.: USA (Folkways)
 K K Tapes, see Kiddy Kassettes
 K P M Music Ltd 21 Denmark St., London WC2H 8NE Tel (01) 836-3856/5501
 Labels: (Owned) Aristocrat, KPM Rec'd Music Library, Radio Program Music, Transworld, (represented) CBS Library, Major Library (USA)
 K-tel Int'l(UK) Ltd., K-tel House, 620 Western Ave., London W3 Tel (01) 992-8000 Cable KAYTELE Telex 934195 Mng Dir & VP Ian Howard A&R Mktg Mgr Don Reedman, Sales Mgr Jon Chawner
 Home office: USA
 Labels: (Owned) Capri, K-tel
 Keene, see Sea Cruise
 Keeta, see Sea Cruise
 Kelvin, see Music World
 Key, see Musical Gospel Outreach
 Kicking Mule Rec Co., 12 Needham Rd., London W11 2PP Tel (01) 229-7267 European Dir. Stefan Grossman, Gen Mgr Rod Buckle
 Home office: USA
 Kiddicraft, Godstone Rd., Kenley, Surrey Tel (01) 668-1311
 Kiddy Kassettes Ltd., Ashurst Lodge 14, Liverpool Gardens Worthing, Sussex BN11 1BR Tel (0903) 205053 Mng Dir John Dean, Sales Dir Anthony Card
 Labels: (Owned) KK Tapes, Kiddy Kassettes, (licensed) Kiwi (New Zealand), Reed Pacific (Australia)
 Int'l reps.: Australia (Reed Pacific), New Zealand (Kiwi)
 King, see Marshall, Morgan & Scott & Polydor
 Kingdom Recs., Arlette House, 143 Wardour St London W1V 3TH Tel (01) 930-1771 Mng Dir Terry King
 Int'l reps.: Belgium (Vogue), France (Vogue), Netherlands (Dureco), Switzerland (Vogue)
 Klik Recs Ltd., 2 Library Parade, Craven Park Rd., London NW10 Tel (01) 965-5970 Mng Dir Joe Sinclair, Dir Laurence Sevit, Gen Mgr Jean Totham, Sales Mgr Rudolf Grant (Distributed by Island)
 Labels: (Owned) Angen, Caribbean Klik
 Konkwest Ltd, 84/86 Tottenham Ln Hornsey London N8 7EE Tel (01) 340-7873/4757 Dirs Ray & Dave Davies
 Label: (Owned) Konk
 L E Recs., Nelson House, Castle Hill Rd., Hindley, Wigan Lancs WN2 4BH Tel (0942) 56122 Telex 55500 Mng Dir W Leyland, Gen Mgr D Larbey, Sales Mgr O Hughes
 Labels: (Owned) Castle, LE
 Laren for Music Ltd, 841 Harrow Rd London NW10 5NH Tel (01) 969-5255 Chm RM Laren (Distributor/Importer—singles)
 Derek Lawson Recs., 287 Kenton Ln Harrow Middx HA3 8RR Tel (01) 907-8721 Telex London 25122 Mng Dir Derek Lawson (Distributor/Exporter)
 Labels: (Owned) Arc, Ruse
 Leader Sound Ltd, 209 Rochdale Rd, Greetland Halifax, West Yorks HX4 8JE Tel (0422) 76161 Mng Dir Bill Leader (Licensed to Transatlantic)
 Labels: (Owned) Leader, Trailer
 Legend, see Rediffusion
 Liberty, see United Artists
 Lifesong, see GTO
 Lightning Recs Ltd., 841 Harrow Rd., Harlesden, London NW10 5NH Tel (01) 969-5255 Dir Alan Davison (Distributor)
 Line Recs Ltd., 10/12 Yukon Rd., London SW12 9PU Tel (01) 673-8633 Mng Dir J H Creney, Gen Mgr K Jones, Admin Dir R Bayless, Sales Mgr P Hewitt
 Labels: (Owned) Inline, Line
 Linguaphone Institute, 207 Regents St., London W1R 8AU Tel (01) 734-1633 Telex 266181
 Lismor Rec gcs, 107B Argyle St., Glasgow G3 8LY, Scotland Tel (041) 248-4624 (Distributed by Revival)
 Little Pilgrim, see Pilgrim
 Live Wire Recs Ltd., 83 New Haw Rd., Adlestone, Weybridge, Surrey KT15 2BZ Tel (0932) 51361 Mng Dir Chris Denning, Sec'y A W. Denning
 Int'l rep.: Worldwide (Private Stock)
 London, see Decca
 London Theatrical Sales, 152 Toms Ln Kings Langley,

Herts WD4 8NZ Tel (09277) 64399 (Distributor/Importer/Exporter)
 London Tunemsmiths Ltd, 11 Bingham Pl., London W1M 3FE Tel (01) 486-7601 Mng Dir Michael Weston, Co-ord Norma King, Repertoire & Promo Mike Willis
 Labels: (Owned) Birdsnest Paladin
 Int'l reps.: Germany, Netherlands, Switzerland (all RCA)
 Look Recs Ltd., 209 Denby Dale Rd., Wakefield Tel 79589 Mng Dir David Whiteley, Gen Mgr Bob Whiteley
 Labels: (Owned) Look, September Sound
 Loudon, see Emblem
 Lowbite, see 8&C
 Lucky Recs 3 Havenwood, Wembley, Middx HA9 9AR Tel (01) 904-2556 Mng Dir G R Brown, Dirs R Luchhurst R West
 Labels: (Owned) Lucky, Lucky-Sport
 Lugton & Co Ltd., PO Box 182, Cross Ln., Hornsey, London N8 7SB Tel (01) 348-9122 Mng Dir Walter Ficker, Dir Walter Collins, Sales Mgr John Sully (Distributor/Exporter)
 Labels: (Distributed) Abbey Adore Ad-Rhythm, Alaska, Amberlee - Andys, Angen Apollo Sound, Archive of Folk, Archive of Piano, Atlas, Audio Impact, Avenue, Avenue Int'l, Blue Beat, Boxa, Bulldog, CMS Camden, Caedmon Cambrian Caribou, Charly, Contour, Cosmopolitan, Crystal, Dart, Denver, Desto, Dice, Discourses, Double Gold, Down Beat, Duke Enterprise, Everest, Excelsus, Exploring the World of Music, Fab, Galaxy Gemini, Gold Star, Grosvenor Hallmark Honey, Hope, Inset, Invidica, Jackson Jay Boy, Jewell, Joy, KC, Kalypso, Kiddicraft, Klik, King, Kingdom, Korva Line, Limbo, Line, Marble Arch, Melodic, Mr Pickwick, Mushroom, Musical Heritage, Music for the Home, New World, Olympic, One Way, Oryx Collectors, Outlet Pantan Peacock, Pickwick Pilgrim, Power Exchange, President Prince Buster Prism, Proms Quality Quest, RCA Camden RCA Sacred, RCA Victrola, Rainbow Rediffusion, Request Rhapsody, Romantic, SRT Prod'ns, Sacred, Scouts & Guides, Second Tracks, Seville Sharon, Sioux, Simcha, Sonologue, Sound Stores, Sound Tracks, Sportsdisc Star, Stardust, Sticky, Strawberry Sunshine, Supraphon, Supreme, Survival, Sydney Thompson, Tangsong, Three Centuries of Musick Torpedo, Tradition Treble C Les Treteaux, Tropical, (distributed—quadraphonic) Atlantic DiscReet, Faraday, JVC Manicore, Reprise Warner Bros
 Lyntone Rec gcs Ltd /Audio Plastics Ltd / Commercial Sound Ltd (IFPI), 7-9 Wedmore St., Upper Holloway London N19 4RU Tel (01) 263-1378 Mng Dir Paul S Lynton, Gen Mgr Lya Lynton, Sales Mgr Irene Adams
 Lyrita Rec d Ed Burnham Slough, SL1 8EG Tel (06286) 4208 Owner A R Iter
 Label: (Owned) Lyrita
 Int'l reps.: Worldwide (CRD), Australia (World Rec Club), USA (Musical Heritage Society)
 M A M see EMI
 M C A Recs., Heron Pl., 9 Thayer St., London W1 Tel (01) 486-7144 Mng. Dir Roy Featherstone (Licensed to EMI)
 M F P see Music for Pleasure & EMI
 M G M, see Polydor
 M & M, see Emerald, Solomon & Peres, & Decca
 M S E, see Music Sound Inc
 M W F, see Music World
 M W M, see Mawson Wareham & Transatlantic
 M Y Tape Cartridge Co Ltd / Kingstereo, Belgrave Square 7 W Halkin St., London SW1X 8JA Tel (01) 235-6424
 MacDonald & Evans, see Audio Impact
 MacDonald Educational, St Giles House, 49 Poland St., London W1 Tel (01) 437-0686 Paulton, Bristol (0761) 413301 (Language recs. only)
 Magnephon Rec g Co Ltd, 8 Hanway St., London W1 PDL Tel (01) 323-0880 Gen Mgr Victor L Leslie (Tape only)
 Magnet Recs Ltd (IFPI), Magnet House, 22 York St., London W1H 1FD Tel (01) 935-4049, 487-3650/3667 Cable MAGLONDON Chm & Mng Dir Michael A Levy, Gen Mgr Grant Goodchild (Distributed by CBS)
 Majestic, see Black Magic
 Manticore, see WEA
 Marble Arch, see Pye & Pickwick
 March, see Rutland
 Marshall, Morgan & Scott Publ'ns Ltd., 116 Baker St London W1M 288 Tel (01) 486-3271 Cable GRAPHO Mng Dir Peter J Lardi, Sales Dir Stanley W Grant, Prod'n Mgr David Payne
 Labels: (Owned) Hope, King, Pilgrim Quest, Sharon (distributed) CBS, Camden, EMI, Emblem, Galliard, Hallmark, Key, RCA Sacred (USA), Reflection, Supreme (USA), Tower
 Mascal Recs., see Sportsdisc
 Masquerade Recs., 3 South Kensington Station Arcade, London SW7 Tel (01) 589 5711
 Matchbox, see Saydisc
 Maudella Patterns Co Ltd., Rec Div., 39/41 Chapel St., Bradford, Yorks BD1 5BZ Tel (0274) 21-498 Mng Dir E G Dunsford
 Mawson Wareham (Music) Ltd., Heath House, 11 Blackett St., Newcastle-upon-Tyne Tel (0632) 26461 (Distributed by Transatlantic)
 Labels: (Owned) MWM Rubber
 Barbour 8 McCall 28 George IV Bridge, Edinburgh 1 Scotland
 Label: (Represented) Singcord (USA)
 Melodic Recs Ltd., Avon Estate Block 6, Avonmore Rd, London W14 Tel (01) 602-0182 Mng. Dir Emile E Shalit, Mgr Peter Staig
 Mercury, see Phonogram
 Merry Maker, see Revival
 Merry Makers Rec Prod'n Ltd, 44 Chasefield Rd Tooting London SW17 Tel (01) 622-0714, 672-5436 Mng Dir J Smyth, Dir M George
 Metro, see Polydor
 Metropolitan Communications Mgmt., 8a Froggnal Gardens,



The Record Company with the big heart

Stuart Slater (Managing Director)

12 Bruton Street, London W1X 7AH. Telephone 01-499 0673.

Hampstead London NW3 Tel (01) 435-8803 Mng Dir Mark R F Hanau, Sales Mgr A Carson
Labels: Bedtime Candhaven, Erotic Sounds Metropolitan SF Original Venus

Midas, see Folk Heritage

Midland Rec Co Ltd Lincoln House, Main St Shenstone near Litchfield Staffs WS14 ONF Telex 919-249 (Distributor—cutouts/Importer/Exporter)

Midland Sound Recs Meeting House Ln, Balsall Common, Coventry Tel (0676) 32468

Mike's Country Music Room 18 Hilton Ave Hilton, Aberdeen, Scotland Tel (0224) 44776 Chief Exec Mike Craig Gen Mgr Angela Craig (Distributor Importer)
Labels: (Distributed) Breakdown (imported) Atterram County Davis Unlimited, Flying Fish, King Bluegrass Old Homestead, Pine Tree Rebel Revonah Rounder Vetco (all USA) Towa (Japan)

Mint, see Solomon & Peres & Decca
 Mr Pickwick, see Pickwick

Mobi-Deque, 14 The Village Charlton SE7 8UG Tel (01) 856-4777 Dirs David Chapman, Denis Callnon
Home office: USA

Moj, see Polydor

Monument see CBS

Mooncrest, see B&C

Morven, see Gramplan

Motown Int'l, Dunbarton House 68 Oxford St London W1 Tel (01) 580-6075 VP Int'l Opns Ken East (Licensed to EMI)
Home office: USA
Labels: (Owned) Motown Mowest Prodigal Rare Earth

Mountain Recs Ltd, Broadbent House, 64-65 Grosvenor St, London W1 Tel (01) 493-4256 Telex 269398 Dir Derek Nicol Gen Mgr Steve Weltman Promo Mgr Brian Haines Label Mgr Gordon Simpson, Pub Mgr Shirley Stone (Licensee to EMI)
Int'l rep.: Worldwide excluding Canada & USA (Phonogram)

Mowest, see Motown & EMI

Multicord Recs, 52 Briardene Close, Sunderland Durham SR3 3RU Tel (0783) 282-353 Mng Dir Ken McKenzie
Labels: (Owned) Multicord Forage

Mowest, see Motown & EMI

Multiple Sound Dist's Ltd, 120 King St London W6 0QU Tel (01) 741-0381 Cable MULTISOUND Telex 934382 Chm & Mng Dir Ian F Miles Gen Mgr Ryle Caspersz Mktg Dir Anne Grogan Sales Mgr John Perry
Labels: (Owned) Good Vibrations Solid Gold Solid Gold Sixty Spire Tempo Top Twenty Warwick Windmill (distributed) Robm
Int'l reps.: Australia (Grest), Austria (Musik-Import) Belgium (Decap, Top Disc), Iceland (Haemili Staeki) Ireland (Outlet), Malta (A D Amato), Netherlands (Decap), New Zealand (Music World), Portugal (Oreves), Scandinavia (Toniton), Switzerland (BWD, Expan)

Mums, see CBS

Musical Gospel Outreach 10 Seaforth Ave New Malden Surrey KT3 6JP Tel (01) 949-0242 Mng Dir Geoff Shearn Prod Mgr Mick Payne Music Dir John Pantry Sales Mgr Peter Record
Labels: (Owned) Dovetail Genesis Key (licensed) Maranatha (USA), (distributed—not licensed) Trust
Int'l reps.: Australia (Spotlight) Jamaica (Record Specialists) Netherlands (Gideon Youth For Christ) New Zealand (Concorde), South Africa (Youth For Christ) Switzerland (Team), USA (John T Benson Word)

Musical Rendezvous Ltd Hanover Square 16 St George St London W1R 9DE Tel (01) 493-8945 (Distributed by Pickwick)
Label: (Owned) Contour

Music Farm Ltd, 40 Pleydell Ave London SE19 Tel (01) 653-7472 Mng Dir Craig Baguley, Promo Mgr Jon Philbert

Music for Pleasure Ltd, 80 Blyth Rd Hayes Middx Tel (01) 561-3125 Cable EMIDATA Mng Dir R N Baldwin Financial Dir S H Akhtar Sales & Mktg Dir T D O Lewis Nat'l Accounts Mgr E J Harris (Distributed by EMI)
Labels: (Owned) Classics for Pleasure Fanfare Music for Pleasure Musicway Cassettes Surprise! Surprise!
 Music Merchants 63 Bath Rd Worcs Tel (0905) 820 137, 352-131 Tape Importer/Exporter

Music Sound Ent's The Studio 30 Marsworth Ave Hatch-End Middx HA5 4UB Tel (01) 428-1341 Gen Mgr R F Myers Bus & Financial Mgr D Savage, Sales & Promo Mgr N H Wiltshire Adv & Publ g Mgr C G Hejnye, Tech Mgr M J Valiant
Label: (Owned) MSE

Music Merchants, 63 Bath Rd Worcs Tel (0905) 820-137, 352-131 (Tape Importer/Exporter)
 Musicway Cassettes, see Music for Pleasure
 Music World Scotland 180 Hope St Glasgow G2 2UE Scotland Tel (041) 332-1162, 1288 Dir C I Brown
Labels: (Owned) Badger Kelvin MWF (distributed) Opticon (Canada), Royalty (Canada)
Int'l rep.: Canada (Badger Phonodisc)

Myrrh see Word
 N D S see Astron
 Nashville, see Pye
 Nashville Int'l, see Carnaby

Neighborhood Recs 280 Fulham Rd London SW10 9EW Tel (01) 352-8535 (Licensed to CBS)

Nems Recs Ltd, Nempoor House, 3 Hill St London W1X 8AJ Tel (01) 629-6341 Telex 21716 Chm Patrick Meehan Mng Dir Peter Knight Jr Sales Mgr Martin Paine Dirs Tony Calder Andrew Oldham, Vic Lewis Promo Dir Oliver Smallman Press Officer Geoff Deane, Int'l Co-Ord Pamela Ware (Distributed by CBS)
Labels: (Owned) Immediate Nems Opal
 Nevis Recs Ltd 8 Onslow Gardens London N10 3JU Tel (01) 883-7656 Mng Dir Jim McLean
Int'l rep.: New Zealand (Viking)

New Beat see Pama

Newhall Recs Ltd 36 Regent Pl Birmingham B1 3NJ Dir R W Brotherton

New World see Enterprize

Nola 16 Clement Close, Purley Surrey CR2 4BY (Distributor Importer)

Non Stop Recs Ltd 120/122 Marylebone Ln London W1M 5FZ Tel (01) 486 5741 Telex 23731 (Exporter) (SEE ADVERTISEMENT)

Now, see Bamboo

Ocean see Carnaby & Pama

L Oiseau Lyre see Decca

Oldies Unlimited 6 12 Stafford St St Georges Telford Shropshire TF2 9JQ Tel (0952) 617625 (Distributor/Importer—Singles) (SEE ADVERTISEMENT)

Olga Recs 30 George St London W1 Tel (01) 499-5561

Olympus Recs Ltd 63 Monmouth St London WC2 2EL Tel (01) 836 5614

One Up see EMI

Onslo Recs 61 Kingswood Rd London SW2 4JN Tel (01) 674-0705 Hoddesdon 62528 Gen Mgr E Onslo
Opal, see Nems & CBS
Opus, see Saga

Orange Recs 3 4 New Compton St London WC2 2EL Tel (01) 836-7811 A&R Mgr Mark A Worrey
Labels: (Owned) Amity Orange

Oryx Recs Ltd 167 Burwood Rd Walton-on-Thames, Surrey Tel 28473 (Licensed to Peerless)

Outlet Rec Co Ltd (IFPI) Outlet House 48 Smithfield Square W Belfast BT1 1JD Northern Ireland Tel (0232) 22826 Dir William McBurney Sales Mgr James Gough
Int'l branch: Australia
Labels: (Owned) CRC Derry Folk Homespun Inset Outlet Praise R&O Super Ulster, Zip (distributed—not licensed) Ara Claddagh Clan Rye Denver Dolphin EMI (Irish), Gael Linn Glenside Hawk Horslip Isle Leaf Lismor Gals Olympic Play Release Resistance Shamrock Solo Tralee Velvet

Oval Recs Ltd 156 Kennington Park Rd London SE11 4DJ Tel (01) 622-3958 Cable OVALDISCS Dirs Charlie Gillett Gordon Nelki (Distributed by Island & Virgin)
Int'l rep.: France (Phonogram) Germany Netherlands & Spain (Ariola-Eurodisc) Scandinavia (Sonet)

Oyster see Polydor

Pacific Recs Ltd 104A Brackenbury Rd Hammersmith London W6 Tel (01) 741-1176 (Distributor/Exporter)
Home office: USA JEM Recs

Paladin, see London Tunemsmiths

Page One James House 71/75 New Oxford St London WC1A 1DP Tel (01) 836-4864

Pama Recs Ltd, 78 Craven Park Rd London NW10 4AE Tel (01) 965-2267
Labels: (Owned) Bullet Crab Economy Escort, Gas New Beat Ocean Pama, Pama/Supreme, Punch Supreme, Unity
Int'l reps.: East Africa (AIT), Lebanon (SLD) Portugal

THE DICK JAMES ORGANISATION



The Directors are pleased to announce their second Queen's Award for Export Achievement.

RECORDING & PUBLISHING ARTISTE MANAGEMENT & AGENCY/24 TRACK STUDIO FILM DIVISION DEJAMUS PRODUCTIONS LIMITED

The catalogue includes songs by
**Chris Arnold, Dave Martin & Geoff Morrow, Biddu, Don Black,
 Johnny Goodison & Phil Wainman, Roger Greenaway & Roger Cook,
 George Harrison, Elton John & Bernie Taupin, John Lennon &
 Paul McCartney and Showaddywaddy.**

Recording Artistes on DJM Records include
**Elton John, Harpo, Jasper Carrott, John Inman,
 Danny Kirwan, Salena Jones, Edward Woodward,
 Dennis Waterman, Moon Williams and Geno Washington.**

The Dick James Organisation
 James House
 71-75 New Oxford Street, London WC1A 1DP
 Telephone: 01-836 4864, Cables: Dejamus London WC1
 Telex: 27135 Dejamus London

For USA & Canada
 Suite 400, 119 West 57th Street, N.Y. 10019 USA
 & Suite 1201 Sunset Caluenga Building
 6430 Sunset Boulevard
 Hollywood, California 90028 USA



International Music-Record-Tape Section

United Kingdom

(Radio Triunfo), Spain (Talar) West Africa (EMI) West Indies (WIRL)
 Pama/Supreme, see Pama
 Pan Audio, see CML
 Panda Recs., 25 Montague Mews S London W1H 1TE Tel (01) 402-7433
 Paragon Int'l Prods., 16 Holmes St Belfast, Northern Ireland Tel (0232) 28214 Dir John O P McCourt Gen Mgr Anne Heaps, Sales Mgr Edwina Heaps
Labels: (Owned) Paragon, (represented) American Heritage, Aterram, County, Crown, Custom Davis Unlimited, Dominion Down Home, Dyer-Bennett, Flying Fish, Folk Legacy, Folkways, Green Mountain, Kanawha, King Bluegrass, Lark Lemco, Magnitron Melody, Michigan Bluegrass, Minstrel, Music Minus One, Old Dominion, Old Homestead, Palomino Philo Pine Mountain, Pine Tree, Rebel, Rem, Revonah Ridge Runner, Rome, Rounder, Rural Rhythm, Stoneway Traditional, Vetco, Wheeling (all USA) CMH (Germany) Dominion (Canada) Folk Variety (Germany) Red Clay (Japan)
 Park Film Studios Solsgrith Kirkintilloch, Glasgow G66 3XN, Scotland Tel (041) 776-2141
 Parlophone, see EMI
 Pavilion Recs Ltd., 48 High St., Pembury Tunbridge Wells, Kent Tel 2042 Pres Gen & Sales Mgr Gregory Wyatt
Labels: (Owned) Pavilion, Pearl
 W Paxton, 21 Earl St., London EC2 Tel (01) 247-3796
 Pearl, see Pavilion & Audio Impact
 Peerless Rec Co Ltd., Bercourt House, 51 York Rd Brentford, Middx TW8 0QP Tel (01) 568-4551 Gen Mgr Paul Heathcote, Sales Mgr Harold Lewis, Prod Mgr Roger Bull, (Distributed by Audio Impact)
Home office: USA
Labels: (Owned) Peerless, (licensed) Oryx (distributed not licensed) Archive of Folk & Jazz Music, Archive of Piano Music Desto, Everest Olympic, Tradition (all USA)
 Pegasus, see Reader's Digest
 Pendulum Music Ltd., 9 Upper Grosvenor St., London W1 Tel (01) 499-4851 Mng Dir John Stirling, Prod rs Geoffrey Haslam, Sandy Davis, Peter Barnfather Meyer Shagaloff
 Penny Farthing Recs Ltd., 4 Tilney St., Park Ln., Mayfair London W1Y 5LE Tel (01) 493-8873 Cable PENSONGS Telex 25238 Mng Dir Larry Page (Licensed to Pye)
 Phase 4, see Decca
 Philadelphia Int'l, see CBS
 Philips, see Phonogram
 Phil Spector Int'l—Mng Dir Tony Bramwell—see Polydor
 Phoenix Rec's Ltd., Group House, 9 The Broadway Woodford Green, Essex Tel (01) 505-4211
 Phonodisc Ltd., Clyde Works, Grove Rd., Romford, Essex RM6 4QR Tel (01) 590-7766 Telex 896556 Opns Gareth Harris (Distributor)
Distributes: Phonogram & Polydor product
 Phonogram Ltd (IFPI) Stanhope House, Stanhope Pl., London W2 2HH Tel (01) 262-7788 Cable PHONREC Telex (851) 261583 Mng Dir A J Morris, Mktg Dir K N Maliphant, Finance Dir W G Williams A&R Head N J Grainge, Sales Mgr F R Towers
Labels: (Owned) Fontana, Mercury, Philips Sonic Vertigo (licensed) All Platinum, Chess, H&L, Passport, Sire (all USA), (distributed—not licensed) Charisma Int'l reps.: Canada (London), Finland (Finnlevy), Hong Kong (Polydor) India (Polydor), Ireland (Polydor), Mexico (Polydor), South Africa (Trutone), Venezuela (Polydor) Zambia (Zambia), rest of world (Phonogram)
 Pick of the Pops Ltd., 1 Paper Birchs, Temple, London EC4 7ER Tel (01) 979-4189 Dir Alan Freeman, John Stanley
 Pickwick Int'l Inc (GB) Ltd., The Hyde Ind'l Estate, The Hyde, London NW9 6JU Tel (01) 205-5456 Cable PICKREC Telex 922170 Mng Dir Monty Lewis, Gen Mgr A W Fredman, Sales Mgr Alan Friedlander
Labels: (Owned) Hallmark, Mr Pickwick (distributed) CBS/Hallmark Camden, Camden Classics, Contour, Marble Arch, Victrola
 Pilgrim Recs., 116 Baker St., London W1M 2BB Tel (01) 486-3271 Cable GRAPHO Dir. David Payne, Gen Mgr Robin A Payne, Sales Mgr James A Forman (Also see Marshall, Morgan & Scott)
Labels: (Owned) Grapevine, Little Pilgrim, Pilgrim,

Pilgrim Praise Sharon (licensed) RCA Sacred Series (USA)
 Pilgrimage, see Transatlantic
 Pilgrim Praise, see Pilgrim
 Pinnacle Recs (div of Pinnacle Electronics Ltd.), Electron House, Cray Ave St Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Cable HALLELECTRIC Telex B96141 Chm & Mng Dir Terry Scully Gen Mgr Simon Renouf Sales Mgr Ray Phillips A&R Laurie MacGregor
Labels: (Owned) Black Mouse Pinnacle
 Pixie Recs., 186 Casterton Rd Stamford Lines Tel (0780) 51736 Mng Dir & Mgr K M Cox Sales Mgr R Ryan
 Polydor Ltd 17/19 Stratford Pl., London W1N 0BL Tel (01) 499-8686 Telex (851) 27133 Mng Dir Fred Haayen Deputy Mng Dir Tom Parkinson, A&R Dir Jim Cook, Financial Dir Peter Erdmann, Pop Mktg Mgr Gareth Harris Promo Mgr Roger Holt Press & PR David Hughes, Int'l Freddie Webster
Labels: (Owned) Archive DG (Deutsche Grammophon) Heliodor MGM, Metro Mojo, Polydor, Privilege Reaction Verve, (licensed) BBC, Capricorn Chelsea GTO Jet King Oyster Phil Spector Int'l, RSO, Track UK (represented) CTI, Kudu (both USA)
 Polygram 15 St George St London W1A 2BR Tel (01) Cable SYMPHONY Chm S L Gottlieb
 Poor Genius, see Thrust
 Porage, see Multicord
 Praise, see Outlet
 Precision Tapes Ltd., 17 Great Cumberland Pl., London W1 Tel (01) 262-5502/8050 Telex 28259 Cable PYREC Mng Dir Walter S Woyda, Gen Mgr D Dive, Sales Mgr T Stanley
 President Recs Ltd., Kassner House, 1 Westbourne Gardens, London W2 Tel (01) 229-3411 Cable KASSMUSIC Mng Dir Edward Kassner Gen Mgr David Kassner Sales Mgr Cliff Fraser
Labels: (Owned) Crystal Dart Gemini, Jay Boy Joy President Rhapsody, Seville (licensed) Adelia (USA) Aquarius (France) Cat (USA) Cotton (USA) Creative Funk (USA) Dash (USA), Drive (USA), Glades (USA) TK (USA) (distributed—not licensed) Alaska, Alpine, Blue Candle (USA), Boxa, Bulldog, Chain (USA), Charly, Galaxy Line, Prism Request (USA) Riverdale Second Traxx (Jamaica) Sound Traxx (Jamaica) Stone Dogg (USA) Strawberry Survival Treble C (Jamaica) Tropical (Jamaica) Vogue Choice
Int'l reps: Belgium (Fonior) France (Ariola-Eurodisc) Germany (Ariola Eurodisc) Italy (Fonit Cetra) Netherlands (BASF) worldwide exports (EMI)
 Private Stock Recs 32 Old Burlington St London W1X 1LB Tel (01) 439-7011 Telex 261396 Cable PRIVATESTOX Gen Mgr Mike Beaton Prod Mgr Janice Perry Promo Richard Evans Int'l Mgr Paul Coudwener (Distributed by EMI)
Home office: USA
Labels: (Owned) Private Stock (represented) Quality (Canada)
Int'l reps.: Europe (EMI)
 Privilege, see Polydor
 Prodigal, see Motown & EMI
 Punch, see Pama
 Pure Cream Music Ltd. 43 Welbeck St London W1 Tel (01) 486 6363 Telex 27689 Chief Exec Neville Shulman
Labels: (Owned) Pure Cream Silver Cream
 Purple Recs Ltd 25 Newman St London W1P 3HA Tel (01) 637-2586 Telex 28288 (Licensed to EMI)
 Pye Recs Ltd (IFPI) ATV House 17 Great Cumberland Pl London W1A 1AG Tel (01) 262-5502 Cable PYREC Telex 28259 Chm Louis Benjamin, Mng Dir Walter S Woyda Deputy Mng Dir Derek Honey Int'l Dir Fred Marks Creative Dir Peter Prince
Int'l branches: Netherlands VIP USA ATV
Labels: (Owned) Dawn Golden Guinea Golden Hour Marble Arch Pye Chartbusters Pye Collector Pye Disco Demand Pye 4D, Pye Int'l Pye Nixa Pye Popular, Pye Special Pye Top Brass, Pye Virtuoso (licensed domestic) Walt Disney Ember Nashville, Penny Farthing Right On! Route 20th Century (licensed foreign) Artie Wayne (USA) Atarack-Heller (USA), Audio Fidelity (USA) Buddha (USA), Daybreak (USA), Ensayo (Spain), GNP Crescendo (USA) Granite (USA), Mainstream (USA), Pull (Italy) Roulette (USA) Scepter (USA) Stax (USA) Vanguard (USA) Vogue (France), Wand (USA) (distributed—not licensed) Alamo Barrester, Bird s Nest, Bradley s, Contempo Daily

Mirror Pop Club, Kicking Mule, Response Ruby Satril, Sol-Doon Sonet, Spark Speciality
Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (Ariola), Belgium (Vogue), Brazil (Gravacoes Eletricas), Canada (Phonodisc), Denmark (Sonet), El Salvador (Discos Centroamericanos), Finland (Scandia), France (Vogue), Germany (Ariola), Greece (Music Box), Hong Kong (Polydor) India (Gramophone Co.), Ireland (Polydor), Israel (Hatakit), Japan (Teichiku), Kenya (Phonogram) Lebanon (Melody), New Zealand (Phonogram), Nigeria (Phonogram), Norway (Arne Bendiksen), Philippines (Dyna), Portugal (Imavox), Singapore (Phonogram), South Africa (Sabel), Spain (Belter) Sweden (Sonet), Switzerland (Vogue), Turkey (Yasaf Alguadis), Uruguay (Clave), West Indies (WIRL), Zambia (Disque Centre)
 Qualiton (Wales), see Decca
 Quality Recs Ltd., 42 Keswick Ave Hornchurch, Essex RM11 1XR Tel 48376 Mng Dir D J Davies, Dir Ms I Davies
 Quest, see Marshall, Morgan & Scott
 R A K Recs Ltd., 2 Charles St, Mayfair, London W1X 7HA Tel (01) 492-0654 Mng Dir Mickie Most, Gen Mgr R Madison, Sales Mgr D Crowe (Licensed to EMI)
Int'l reps.: Worldwide (EMI) except Canada & USA
 R C A Ltd., Rec Div., RCA House, 50 Curzon St., London W1Y 5EU Tel (01) 499-3901 Telex 266579 Mng Dir Gerry Oord A&R Mgr Alan Sizer Mdsgr Mgr David Rozalla Bus Affairs Mgr Peter Bailey, Financial Controller & Dist N Mgr Ed Byrnes Sales Mgr Lionel Burdge Public Affairs Mgr Rodney Burbeck
Labels: (Owned) Caprice, RCA Victor, Red Seal, Starcall (licensed domestic) BTM, (licensed foreign) Barclay (France), Erato (France), Grunt (USA) Phantom (USA) Prestige (USA) Tom Cat (USA)
 R & O, see Outlet
 R S O, see The Robert Stigwood Org & Polydor
 Radio Edinburgh Tel., 11 Athol Pl., Edinburgh, Scotland Tel (031) 229-9651 Mng Dir Neil Ross, Sales Mgr Edward Clark
 Radio Program Music, see KPM
 Rainbow, see Satril
 Rare Earth, see Motown & EMI
 Rare Opera Society, see Rare Rec d Eds
 Rare Rec d Eds 54 Lymington Rd, London NW6 Tel (01) 435 1476 Chief Exec Michael G Thomas (Distributed by Audio Impact, exported by Non-Stop Recs)
Labels: (Owned) Rare Opera Society Rare Rec d Eds (represented) BJR, Club 99, ERR, OASI, Unique Opera Bruno Walter Society (all USA)
 Rare Recs Ltd., 36 John Dalton St., Manchester 2 Tel (061) 832-7344
 Reaction, see Polydor
 Reader's Digest Ass n Ltd., 25 Berkeley Square, London W1X 6AB Tel (01) 629-8144 Cable READIGEST Rec Tape & Equip Mgr David Britten Dept Mgr Ian Wright
Home office: USA
Labels: (Owned) Pegasus Reader's Digest
 Real, see Westwood
 Reality, see Great Jazz
 Realm, see CBS
 Record Ents Ltd., 244A Bath St, Glasgow Scotland Tel (041) 332-0628 Dir A J Berman Sec'y & Sales Patricia Berman
Labels: (Distributed—not licensed) Cassette Developments Chew Emerald, Gaelinn, Gramplan, Grosvenor Kiddy Kassettes, Line, Lismor Mint Nevis, Outlet Release (Ireland), Rediffusion, Scotia Scots Disc, Supraphon (Czechoslovakia) Symphola, Topic, Top Spin (Ireland) Warwick
 Record Mart, 16 London Hill, Rayleigh Essex SS6 7HP (Importer)
 Record Mdsrs Ltd Crown Works Clayton Rd Hayes, Middx Tel (01) 573-6672 Mng Dir James Arnold-Baker Deputy Mng Dir Frank A Pearce, Gen Mgr T A MacDonnell, Sales Mgr M L Mansfield, Mktg Mgr D G Thomas (Record & Tape Rack Jobber)
 Record Supervision Ltd., 2 Lansdowne House, Lansdowne Rd, London W11 Tel (01) 727-0041 Cable SUPERCORD Chief Exec Denis Preston
 Red Bus Recs (Int'l) Ltd., 33, 37 Wardour St., London W1A 4PW Tel (01) 734-9466 Dir's Eliot M Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo
Int'l reps.: Austria (EMI Electrola), Belgium (EMI), France (Pathe Marconi), Germany (EMI Electrola), Italy (EMI), Mexico (EMI), Middle East (EMI), Netherlands (Negram), Portugal (Valentim de Carvalho), Scandinavia (EMI) South America (EMI) Spain (Odeon), Switzerland (EMI Electrola)
 Rediffusion Gold Star, see Rediffusion Int'l
 Rediffusion Int'l Music Ltd (IFPI), 2/16 Goodge St., London W1P 1FF Tel (01) 580-9506 Chm R F G Dennis, Music Servs Head C Berman, Sales Mgr N F Austrin
Labels: (Owned) Legend, Rediffusion Gold Star, (represented) CRI (USA), Pantone (Czechoslovakia), Supraphon (Czechoslovakia)
Int'l reps.: Australia (Astor), Belgium (Baltic) Canada (Almada), Czechoslovakia (Supraphon), Denmark (Moerks), Germany (Deutsche Austrophon) Japan (Trans-Music), Netherlands (Basari), New Zealand (Pye), Norway (EMI), Zambia (Disque Centre)
 Red Lightnng Recs., 517 Eastern Ave., Ilford Essex IG2 6LT Tel (01) 590-0391, 554-5957 Dir Peter Shertser, Sales Mgr Bruce Simmons
 Red Seal, see RCA
 The Les Reed Org., 35 Soho Square London W1 Tel (01) 439-1755
Label: (Owned) Chapter One
 Reflection Recs., 26 Eastbourne Ave., Acton, London W3 Tel (01) 992-2189 Gen Mgr Michael E Lehr, Sales Mgr Derek J Smith Mktg Mgr Dr John Lockley (Distributed by Marshall Morgan & Scott)
Labels: (Owned) Reflection Reflection Workshop
Int'l reps.: Australia (Move) USA (Morehouse-Barlow)
 Reflection Workshop, see Reflection
 Regal Zonophone, see EMI

SOUND MAIL EXPORTS

Contact Derek Lawson at
 287 Kenton Lane, Harrow,
 Middx. HA3 8RR, England.
 Telex: 25122 Tel: 01-907 8721
 Cables: Delarec, London.

LOWEST EVER PRICES, ALL UK PRODUCT—FAST

International Music-Record-Tape Section

Regent Acoustics Carrington House 130 Regent St London W1R 6BR Tel (01) 437-1997 Telex 265661

Reprise see WEA

Response, see Pye

Retreat, see EMI

Retrieval Recs 48 Eversley Ave Barnehurst Kent Tel Erith 33875 Dirs Norman Stevens Ron Jewson John Davies

Labels: (Owned) Fountain Retrieval
Revival Recs Ltd 61 Grafton Rd London NW5 3EN Tel (01) 485-7161/5544 Cable REVREC

Int'l branches: Belgium Meuwens
Labels: (Owned) Blue Acre Revival, Splendid, (distributed) Avenue Lismor, Merry Maker (represented) Evasion (Switzerland), Meuwens (Belgium) Splendid (Switzerland)
Int'l reps.: Europe (Meuwens) except Switzerland (Splendid)

Revolution Recs (div of Dave Hadfield Prod ns Ltd) 488 490 Old Kent Rd London SE1 Tel (01) 237 1738
Rex, see Decca

Rhapsody, see President

Right On! Recs Ltd c/o Pye Recs Ltd A&R Dept ATV House 17 Great Cumberland Pl London W1A 1AG Tel (01) 262-5502 (0522) 29160 Chief Execs Dave Godon Alfred Billingham (Licensed to Pye)

Riva Recs 90 Wardour St London W1 Tel (01) 734-4182 Telex 28781 Pres W Gaff Mng Dir M Gill Gen Mgr W Stonebridge (Distributed by WEA)

Robin see Multiple Sound

Rocket Rec Co Ltd 40 S Audley St London W1Y 6AR Tel (01) 499-9714 Pres John Reid, Mng Dir David Croker, A&R Mgr Roger Bain (Licensed to EMI)

Int'l reps.: Canada (MCA), Europe (Island) South Africa (Galjo), USA (MCA), rest of World (EMI)

Rockers see Island

Rolling Stones, see WEA

Ronco Teleprods Ltd 111 Mortlake Rd Kew Richmond Surrey Tel (01) 876 8682

Rondercrest Ltd, 17 Queensway Dunstable Tel (0582) 62325 Mng Dir Keith Grainger

Rosalind see S R White

Eric Rose s Music Inn 30 Alfreton Rd Nottingham (Distributor Importer)

Route Recs Ltd 296 Regent St London W1 Tel (01) 636-1728, 323-1106 Mng Dir Roger Easterby A&R Dir Des Champ (Licensed to Pye)

Int'l reps.: Belgium (Vogue) France (Vogue), Italy (Ricordi), Netherlands (VIP) South Africa (Sattel)

Rubber, see Mawson Wareham & Transatlantic

Ruby, see Sunwood & Pye

Ruby s, see Today

Rush see Derek Lawson

Rutland Recs, 71 Rutland Rd Chesterfield Derbys S40 1ND Tel (0246) 79976 Cable HEDLEY Chm & Mng Dir A Hedley Dirs DJ & E Hedley

Branch: London W1V 5RG, 6 Carlisle St
Labels: (Owned) Hedley March Rutland Wigwam

Ryemuse, see Spot

S C A M, PO Box 202 Leith DO Edinburgh EH6 5RD Scotland (Distributor Importer)

S F Original, see Metropolitan Communications

S P & S Recs (London) Ltd Hega House Ullin St London E14 6PN Tel (01) 987-3812 2386 Telex 666300 Chm George Harris Gen Mgr John Furn Sales Mgrs Peter & John Harris (Distributor Importer Exporter)

Branches: Dundee, Scotland, Taygate Trading Estate Coltside Rd Tel (0382) 812-525 Mgr Mick Lynch (Distributor only)—**Manchester M4 6AF**, Glamport House 47 Bengal St Tel (061) 236-4086 Mgr Terry Hanks Export Mgr Geoff Hardesty

Labels: (Distributed) Cut-outs

S R T Prod ns Ltd, Bankside 42 High St Barnet Herts EN5 5RU Tel (01) 449-1676 Mng Dir George Bellamy Dir Dave Richardson

Labels: (Owned) SRT, SRT-Custom

S R W, see S R White

Sacred see Word

Safari see EMI

Saga Recs Ltd 326 Kensal Rd, London W10 5BL Tel (01) 969-6651 Telex 261500 Cable MUSICALITY Telex 261500 Mng Dir Marcel Rodd Export Mgr Edward Royce

Affiliated firm: B & C Recs Ltd

Labels: (Owned) Boulevard Opus Saga
Int'l reps.: Australia (Summit) Canada (Almada) Finland (PSO) Germany (Teldec) Ireland (Dolphin) Netherlands (Sound-Pros) Portugal (Imavox) Switzerland (Fmsterwald & Cantacuzene) USA (CMS), Santa Ponsa (Prod ns) Ltd Walmar House, 296 Regent St London W1R 5HD Tel (01) 636-1728 323 1106 Mng Dir Roger Easterby Dirs Dennis Berger Des Champ

Satril Recs (div of Henry Hadaway Org) Satril House 11 Little Newport St London WC2H 7JF Tel (01) 734 7333 Mng Dir Henry Hadaway Gen Mgr Alan Melina Sales Mgr Sam Hadaway Promo Mgr Paul Jenkins (Distributed by Pye)

Labels: (Owned) Rainbow Satril

Int'l reps.: Angola (Radio Trunfo) Argentina (Cabal) Australia (RCA) Austria (Jupiter) Belgium (Vogue) Brazil (RCA) Chile (Cabal) Columbia (Cabal) Denmark (Toniton) Finland (Toniton) France (Vogue) Germany (Jupiter) Hong Kong (Harieleas) Italy (Aris) Japan (Nippon Columbia) Luxembourg (Vogue) Mozambique (Radio Trunfo) Netherlands (Negram) Norway (Toniton) Sweden (Toniton) Switzerland (Vogue) Uruguay (Cabal) Venezuela (Cabal)

Savoy, see Bell

Saydisc Specialized Recs Ltd The Barton Inglestone Common, Badminton Glos GL9 1BX Tel (045424) 266 Mng Dir Gef Lucena Gen Mgr John Lucena Sales Mgr Genny Lucena (Distributed by Audio Impact)

Labels: (Owned) Amon Ra Matchbox Saydisc Village Thing (licensed) Ahura Mazda (USA), Bornand (USA)

Int'l reps.: Australia (Salvation Army Auxiliary), France (Dave) Germany (Schwenken) Sweden (Sound Doctor), Switzerland (Kings Brass), USA (Cornell Univ)

Scene & Heard Recs Ltd 230 Portobello Rd, London W11 Tel (01) 229-3077

A Schroeder Int'l Ltd 15 Berkeley St London W1X 5AE Tel (01) 493-2506 Cable SCHROMUS Contact Shirley Clark

Labels: (Owned) Aurora Dove
Sea Cruise Prod ns (UK) Ltd 9 Dean St 3rd fl, London W1A 4DD Tel (01) 439-9901 Dirs T Waghorne, S Johanson

Home office: USA
Labels: (Owned) Briarmeade Keene, Keeta, Sea Cruise Southern Sound (licensed) Kountry 44, Seagull (USA) Seagull Int'l (USA)

Selecta (London) (div of Decca Rec Co Ltd) 125/127 Lee High Rd Lewisham London SE13 5NX Tel (01) 852-9171 Gen Mgr J D Roberts, Sales Mgr R Smedley Import Mgr P Barnett (Distributor)

Branches: Earl Shilton, Leicester Rd Tel 2341 Telex 34632—**Glasgow S3, Scotland**, 137 Shawbridge St, Pollokshaws Tel (041) 649-4599 Telex 778273—**Manchester M35 OBL**, GPO Box 4 Selecta House, Morton St Failsforth Tel 4071 Cable DIAGRAM Telex 66289

Labels: (Distributed—not licensed) BASF (Germany) B&C Black & White (France), Cambrian D&M Decca group (France UK) Denver Hungaroton (Hungary) Lyrita Saga, 77 Teldec (Germany) Topic, Trojan

Selectadisc 162 Canal St Nottingham Tel (0602) 50693 Mng Dir Brian Selby, Gen Mgr Marcus Richards, Sales Dir John Bratton, Sales Mgr Colin Watson, (Distributor)

Labels: (Distributed—not licensed) ABC, All Platinum Asylum Atlantic Black Magic Buddah CBS, Contempo DJM Epic GTO H&L Island Magnet, Philadelphia Int'l Polydor Pye, RCA 20th Century, Warner Bros

September Sound see Look
Seven Sun Recs Ltd 133 Broadley St London NW8 8BD Tel (01) 723-6201 Cable SUNARTIST Mng Dir Don Lawson Gen Mgr David Lawson Sales Mgr Dan Samuel, Creative Mgr Mark Arthur Worrey PR Roger St Pierre Press Ann McDonald

Labels: (Owned) Calendar Seven Sun Sun American
Int'l reps.: Australia (EMI) Austria (Teldec), Canada (Boot) Finland (Euronett), Germany (Teldec), Spain (Hispanox) Sweden (Toniton) Switzerland (Teldec)


77 Recs 77 Charing Cross Rd, London WC2H 0AB Tel (01) 437 3075 4197


Labels: (Owned) Folklore 77 Swift
Int'l rep.: Worldwide (Agate)


Seville see President
Shannon Dist n Ltd, 240A-242A Kilburn High Rd, London NW6 Tel (01) 624-8137 Mng Dir Michael Clerkin, Dist n Mgr \$John Finnan


Labels: (Distributed—not licensed) Chart (USA), Clay (Ireland) Counter (Ireland) Hawk (Ireland), Hit (Ireland)


United Kingdom

















AN ELEGANT BRASS BELL BUCKLE SAYS IT WITH STYLE. YOUR COMPANY LOGO, ARTIST, BAND OR NEW PROJECT IN EVERLASTING METAL. ALL BRANCHES OF THE RECORD INDUSTRY CAN BENEFIT FROM OUR PROMOTIONS.


MINIMUM PRODUCTION RUN IS 250 BRASS BUCKLES. IDEAL FOR CLIENT GIFTS. SILVER & GOLD EXECUTIVE GRADES TO ORDER. SOLID GOLD RECORD'S IN MEDAL & BUCKLE FORM. YOUR VERY OWN CREATION MADE AS A PRIVATE EDITION.


BUCKLE ADVERTISING IS A NEW GROWTH INDUSTRY AND DEANE & ADAMS MINT HAVE SUCCESSFULLY MARKETED THIS AROUND THE WORLD AND INVITE YOUR COMPANY TO INDULGE IN A TOUCH OF BRASS. WRITE FOR DETAILS IT IS NOT AS EXPENSIVE AS YOU MAY THINK - OVER 75 MOTION PICTURES AND 50 RECORD COMPANIES LAST YEAR STATED IT WAS THEIR BEST EVER PROMOTION.

DEANE & ADAMS

MINT INC.

10 SUMMERS ROW LONDON
N12 ENGLAND tel 01 361 0101





International Music-Record-Tape Section

- Misty (Ireland) Oats (Ireland) Outlet (Ireland) Ram (Ireland), Release (Ireland) Solo (Ireland) Stop (USA) Tara (Ireland) Top Spin (Ireland)
- Sharon, see Marshall, Morgan & Scott & Pilgrim
Sidewalk Recs., 4 Cliff Ave Westcliff-on-Sea Essex Tel (0702) 43682 Mng Dir Peter Eden (Distributed by Sonet)
Labels: (Owned) Garden Sidewalk Silver Cream see Pure Cream
Simons Recs Ltd 335 Barking Rd Eastham London E6 Tel (01) 552-5211 Dirs P H Feldman W A Goldberg, Sales Mgr P H Feldman
Labels: (Distributed) Cut-outs & over-stocks
Simon Stable 136 Pioneer Ave Desborough Northants Tel (0536) 76107
Sir see Westwood
Soft City Disc (UK) Ltd 61 Grafton Rd London NW5 Tel (01) 485-7161 (Exporter)
Home office: USA
Sol-Doon, see Pye
Solid Gold, see Multiple Sound
Solid Gold Sixty see Multiple Sound
Solomon & Peres Ltd 120 Coach Rd Templepatrick Belfast Tel (08494) 32711 Mng Dir Mervyn Solomon Gen Mgr Les Patterson Sales Mgr Noel Spiller Rec Div Mgr Mike Ross
Int'l branch: Ireland
Labels: (Owned) Emerald Great Bands M&M Mint (distributed) CBS group Decca group Ember RCA group, WEA group
Sonet Prod ns Ltd (IFPI) 12 Needham Rd London W11 2RP Tel (01) 229-7267 Mng Dir H Rod Buckle Gen Mgr Alan Whaley Sales Mgr S Sneddon (Distributed by Pye)
Home office: Sweden
Labels: (Owned) Sonet (represented) Alligator Kicking Mule Specialty Takoma (all USA) Gazell (Sweden)
Int'l reps.: Australia (Electric Rec Co.) Belgium (Pathe Marconi) Canada (Trebble Clef) France (Pathe Marconi EMI), Germany (Metronome) Italy (Ricordi) Luxembourg (Metronome) Netherlands (Delta) Scandinavia (Sonet) South Africa (Satbel) Spain (Discophon), Switzerland (Finsterwald & Cantacuzene)
Sonic see Phonogram
Sound Mail Supplies 287 Kenton Ln Harrow Middx HA3 8RR Tel (01) 907-8721 Telex (London) 25122 Mng Dir Derek Lawson (Also see Derek Lawson Recs SEE ADVERTISEMENT)
Sounds Express Int'l Ltd 115 Gunnersbury Ln London W3 8HQ Tel (01) 993-2248 Cable SOUNDEXPREZ Telex 934885 Chief Exec M J Stearn Sales Mgr M L How (Importer Exporter)
Sound Stories see H R Taylor
Southern Sound, see Sea Cruise
Sovereign Recs The Music Centre Engineers Way Wembley Middx Tel (01) 903-4611 Telex 923400 Mng Dir Ben Nisbet (Licensed to EMI)
Spark Recs Ltd, 8 Denmark St, London WC2H 8LT Tel (01) 836-4524 Cable SOUTHMUSIC Dirs Robert C Kingston T F Ward R I (II) & Mrs M I Peer (Distributed by Pye)
Int'l branches: Italy USA
Labels: (Owned) Bird's Nest Blue Jean Spark Specialty see Ember & Pye Spectrum, see Colortone
Cyril Spencer Ltd, 1 Shaftesbury Rd Edmonton London N18 1SS Tel (01) 807-8666 Dirs J & S Pearce Gen Mgr Seymour Fisher, Sales Mgr Jeff Nathan (Distributor/Importer)
Spin, see Symphonia
Spire, see Multiple Sound
Splash Recs Ltd 38 North Row London W1 Tel (01) 409 0287 Mng Dir Charles Peate Dirs Clive Scott Iris Giebler Gen Mgr Des Yer
Labels: (Owned) Belsize Splash
Int'l reps.: Australia (Private Stock) Canada (Private Stock) Italy (Belsize) USA (Private Stock) rest of world (BASF)
Splendid see Revival
Sportsdisc 2 Old Brompton Rd South Kensington London SW7 Tel (01) 584-4698 (Importer Exporter as Mascall Recs)
Spot Recs Ltd 64 S Molton St London W1 Tel (01) 499 7173
Labels: (Owned) Ryemuse Spot
Spotlite Rec 103 London Rd Sawbridgeworth Herts CM21 9JJ Tel (0279) 724-572
Labels: (Owned) Spotlite, (represented) Munich Phoenix SteepleChase
Stainer & Bell Ltd 82 High Rd, London N2 9PW Tel (01) 444-9135 Mng Dir B A Braley
Label: (Owned) Galliard
Stallion Recs Ltd (IFPI), 10 Haunch of Venison Yard Brook St London W1 Tel (01) 499-9491 Cable STARECS Telex (Marjory) 24605 Chm Don Joy Mng Dirs Johnny Toogood, Jonathan Peel Int'l Mgr Joe Napoli
Labels: (Owned) Stallion, (represented) Belmont (USA)
Int'l reps.: Australia (Image) Austria (Ariola-Eurodisc) Benelux (Ariola-Eurodisc) Canada (Aquareus) Eastern Europe (PWM) France (Polydor) Germany (Ariola Eurodisc) Italy (CBS Sugar), Portugal (Ariola-Eurodisc) Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc)
Starcall see RCA
Starline see EMI
Starlite see Esquire
Startel Prod ns, Jacobswell Mews London W1
State Recs Ltd, Speen House Porter St Baker St London W1M 1HY Tel (01) 487-5031 Telex 25740 Chm Wayne Bickerton, Mng Dirs Wayne Bickerton John Fruin, Dirs Ronnie Beck Tony Waddington
Statewide see EMI
Henry Stave & Co 9 Dean St London W1 Tel (01) 437 4153/2757 Mgr Harold Moores (Importer/Exporter/Retailer)
Labels: (Represented) Poseidon (USA) Swedish Society Discofil (Sweden) Telear (Sweden)
Stereo Gold Award see Diamond
Stereo Plus 3, see Avenue
- Sticky see Enterprise
Stiff Recs 32 Alexander St London W2 Tel (01) 229-1147/7146 Dirs Andrew Jakeman D W Robinson
The Robert Stigwood Org 67 Brok St London W1 Tel (01) 629-9121 Cable STIGWOOD Chm Robert Stigwood, European Mgr Chris Youle (Licensed to Polydor)
Int'l branches: Australia USA
Label: (Owned) RSO
Strathclyde Sound & Video Servs Central Chambers 93 Hope St Glasgow G2 6LD Scotland Tel (041) 221 2244 Mng Dir Raymond E Orr Presentation/Prod n Mgr R Elspeth Lowe
Label: (Owned) Strathclyde Sounds
Stream see Arrowtubs
Alex Strickland Ltd (Recs) 15 Temple Fortune Parade Finchley Rd London NW11 Tel (01) 458-8181 Dir Alex Strickland (Distributor)
String Recs 33 Brunswick Gardens London W8 4AW Gen Mgr Tony Russell
Int'l reps.: Canada (Almada), Germany (Bear Family) USA (Rounder)
Studio G 195 Wardour St London W1 Tel (01) 734-5784
Sugar Rec Prod ns Ltd 324 Regent St London W1 Tel (01) 580 1984
Sun American see Seven Sun
Sun Island Music Ltd 3 Pres de la Mer, Greve D Azette 12 Hill St Jersey C1 Tel Central 35269 London (01) 965-6673 Dirs Neville Harris, Maurice Goldring (Distributor)
Labels: (Distributed) K-tel Pickwick
Sunlight Recs Ltd 51 Maida Vale London W9 Tel (01) 289-3366 Dir Jimmy Duncan Gen Mgr M Dahmann
Sunset see United Artists
Sunshine Recs Ltd Export Dept 56 Northbrook St Newbury Berks RG13 1AN Tel (0635) 45313 Mng Dir Graham E Rowe, Gen Mgr Susan Rowe Sales Mgr Tim Bay (Distributor Importer Exporter as Westward Gramophone Ltd)
Sunsplum 112 Sangley Rd London SE6 2JP Tel (01) 697-0039
Sunwood Investments Ltd 96a Market St Hyde Cheshire Tel (061) 368 7211 Mng Dir Jack Baldwin Gen Mgr Tommy Sanderson (Distributed by Pye)
Label: (Owned) Ruby
Super see Outlet
Supersonic see Croxwell
Supreme see Pama
Surprise! Surprise! see Music For Pleasure
Surrey Recs Ltd 40 Ives St Chelsea London SW3 Tel (01) 589 9443
Surrey Int'l, see Contempo
Swan see Global
Swan Song Recs, 484 Kings Rd Chelsea London SW10 0LF Tel (01) 352-9881 Telex 919735 (Licensed to WEA)
Sweet Folk All Recs Ltd 74 Shrewsbury Ln Shooters Hill London SE18 Tel (01) 854-4014 Dir & Gen Mgr Joe Stead
Label: (Owned) Sweet Folk & Country
Int'l rep.: Germany (Record Rak)
Swift Rec Distis 18 Endwell Rd Bexhill on Sea East Sussex Tel (0424) 220028 Gen Mgr Robin L Gosden Mgrs Simon A Napier Bruce Bastin
Labels: (Licensed domestic) Flyright (licensed foreign) Adelphi (USA), Advent (USA) County (USA) Jin (USA) Mamlish (USA) Riverboat (France) Swallow (USA) (distributed—not licensed) Almanac (USA) Barrel House (USA) Blue Labor (USA) Flying Fish (USA) Jazz King (USA) Kent (USA) King (USA) La Louisianne (USA), Oldie Blues (Netherlands), Philo (USA), Pierre Cardin (France), Pine Mountain (USA), Power Pak (USA) Rounder (USA) Starday (USA) Spivey (USA) United (USA)
Swift see 77 Recs
Symphonia & Co Ltd 31 49 Antrim Rd Belfast Northern Ireland Tel (0232) 742 595 741 462 Chief Exec R G Smyth Gen Mgr W Davidson
Int'l branch: Ireland
Labels: (Owned) Spin (distributed) Arcade EMI group Phonogram group Polydor group Pye group MFP Precision Tapes
T R X see Acuff-Rose
T T Highlights see H R Taylor
Talsman see EMI
Tandys Recs Ltd Anderson Rd Warley West Midlands 866 488 Tel (021) 429-6441 Telex 338024 Mng Dir F J Tandy Export Sales Mgrs Trade Div D F Jones M R Webster (Distributor Exporter)
Tangent Recs Ltd (IFPI) 176A Holland Rd London W14 8AH Tel (01) 603 0893 Mng Dir Mike Steyn
Labels: (Owned) Big Ben Tangent
Int'l reps.: Belgium (Hi-Fi Home) Finland (Love) France (Chant du Monde) Germany (Metronome Phonogram) Ireland (Irish Rec Factors) Italy (Vedette) Netherlands (Hosat), Sweden (SAM) Switzerland (Metronome)
Target Recs Ltd, 108 Park St London W1 Tel (01) 493 6439 Dirs Tony Macaulay, Roger Greenaway Harry Barter (Licensed to EMI)
H R Taylor (Birmingham) Ltd 139 Bromsgrove St Birmingham 85 6RG Tel (021) 622-2377 (Distributor)
Labels: (Owned) Sound Stories T T Highlights
Teakhill Ltd 1 Westmead, Farnborough Hants GU14 7RU Tel (0252) 41196 Cable GREGGPRESS Mng Dir J M Denning
Label: (Represented) Caedmon Spoken Word (USA)
Telefunken see Decca
Telemark Recs Ltd 16 Mile Oak Rd Southwick Brighton S1, ssex BN4 4QE Tel (0273) 593-603 Mng Dir Arthur J Cook Gen Mgr Brenda M Cook
Int'l branch: USA
Tembo Recs Ltd 15 Harley House Marylebone Rd London NW1 5HE Tel (01) 486 5160 Dir R H B Whittaker
Tempo see Multiple Sound
Tepee Recs Ltd 31 Dryburgh Rd Putney London SW15 Tel (01) 788 4928 6364
- Thrd World Recs 113a Stoke Newington Rd London N16 Tel (01) 249-1037 1051 1191
Thistle, 65 Berkeley St, Glasgow G3 7DX Scotland Tel (041) 248 2791 Gen Mgr John Cutler
Sydney Thompson Recs 513 Uxbridge Rd, Hatch End Pinner Middx HA5 2AL Tel (01) B66-6310 Dir Sydney Thompson (Distributed by EMI & Int'l)
Label: (Owned) Invicta
Threshold Recs Ltd (IFPI) 53/55 High St, Cobham, Surrey Tel 4142 Cable THRESCORD Pres Gerry Hoff (Owned by Decca)
Thrust Recs, 70 Lodge Rd Coleraine County Londonderry, Northern Ireland Tel (0265) 52585 Owner & Gen Mgr John Weir A&R Nicky Asn, John Weir, Sales Mgr P G McNicholl
Labels: (Owned) Thrust (distributed) Poor Genius
Thunderbird Recs, Thanet House Craven Rd, London W2 Tel (01) 402-0061 Mng Dir Chris Hutchins (Distributed by CBS)
Tiffany Recs, 22 Shaftesbury Ave London W1V 8AP Tel (01) 434-1551 Telex 27654
Today Recs Ltd (IFPI), 3 Telford Rd Ladbroke Grove London W10 Tel (01) 969-4949 Cable TELATT Telex 924356 Contacts Milt Samuel Steve Lishman
Labels: (Owned) Rubys Today
Topaz see Croxwell
Topic Recs Ltd (IFPI) 27 Nassington Rd London NW3 2TX Tel (01) 435-9983 Mng Dir Tony Engle
Labels: (Owned) Topic Topic-Free Reed
Top Twenty see Multiple Sound
Track Recs Ltd 6 Carnaby St London W1 Tel (01) 439-8646 (Licensed to Polydor)
Trailer see Leader & Transatlantic
Transatlantic Recs Ltd, 86 Marylebone High St London W1M 4AY Tel (01) 486-4353 Cable XTRA Telex 25532 Mng Dir Nathan Joseph, Gen Mgr Jack Boyce A&R Mgr John Whitehead, Label Mgr Lee Ginty Special Projects Martin Lewis, Sales Mgr Ray Cooper Int'l Sales & Promo Mike Watts Research & Development Mgr Laurence Aston **Int'l branch:** 182 Acton Ln London NW10 7HH Tel (01) 965-9212 8352
Labels: (Owned) Granada Transatlantic Transatlantic Samplers Transatlantic Singles Xtra, (licensed domestic) Black Lion Chipping Norton Leader, Pilgrimage Trailer Unicorn Village Thing (licensed foreign) Improv Milestone Nonesuch (all USA) (distributed—not licensed) Conversa-Phone (USA) Rubber MWM
Int'l reps.: Australia (Electric) Austria (Amadeo), Belgium (Hi-Fi Home) Canada (Trebble Clef) Denmark (Metronome EMI) Uncorn only) Finland (Scandia, Fuga—Uncorn only) France (Sonopresse Dave—Uncorn only) Germany (Metronome) Hong Kong (Shun Cheong) Ireland (Irish Rec Factors) Iceland (Faco) Italy (Ricordi) Japan (Toshiba) Netherlands (BASF) New Zealand (Pye) Norway (Arne Bendixsen), Portugal (Radio Triunfo), Spain (Ariola Eurodisc), Sweden (Sonet EMI—Uncorn only), Switzerland (Metronome) USA (Rounder HNH—Uncorn only)
Transeunt Recs 2a Skinner St Gillingham, Kent Tel (0634) 571637 571372
Transworld see KPM
Trident Audio Prod ns Ltd, 36/44 Brewer St, London W1 Tel (01) 439-4177, 734-9901 Cable TRIDISC Telex 27782 Mng Dir Normann Barry Sheffield, Dirs David Thomas, Peter Robey
Trojan see B&C
Trust see Musical Gospel Outreach
20th Century Recs of England, 31 Soho Square London W1 Tel (01) 437-3236/7766 Gen Mgr Dave McAleer, Mktg & Promo Mgr Barry M Manstoff (Licensed to Pye)
U K Recs 48 Grafton Way, London W1P 5LB Tel (01) 387-5851 Pres Jonathan King (Licensed to Polydor)
Int'l branch: USA
Labels: (Owned) UK UK American
Int'l rep.: Worldwide (Polydor) except Canada & USA
Ulster see Outlet
Uncorn Recs Ltd The Manor House Markfield Leicester LE6 0UN Tel (05305) 2558 Mng Dir John C Goldsmith (Licensed to Transatlantic)
Int'l reps.: Australia (WRC) Japan (Toshiba Trio) USA (HNH Nonesuch)
United Artists Recs Ltd (IFPI), Mortimer House 37/41 Mortimer St London W1A 2JL Tel (01) 636-1655 Mng Dir Martin C Davis, Gen Mgr Cliff Busby, Sales Mgr Mike Edwards Mktg Mgr Denis Knowles (Distributed by EMI)
Home office: USA
Labels: (Owned) Blue Note Liberty, Sunset United Artists
Int'l reps.: Argentina (EMI-Odeon), Australia (Festival), Austria (Ariola), Belgium (EMI), Brazil (Som) Canada (United Artists) Chile (Industrias de Radio & Television), Cyprus (CBS in UK) Denmark (EMI), Dominican Republic (Mozart), Finland (EMI), France (United Artists) Germany (United Artists) Greece (General Publ g), Guatemala (Discos de Centroamerica), Hong Kong (Chiang Iuat), India (Gramophone Co.) Ireland (EMI) Israel (CBS), Italy (CBS-Sugar), Japan (King, Toshiba), Mexico (Gamma), Netherlands (Bovema) New Zealand (Festival) Nigeria (EMI), Norway (EMI), Panama (Discos de Panama), Peru (El Virrey), Philippines (Dyna), Portugal (Radio Triunfo), Singapore (Chiang Iuat), South Africa (RPM) Spain (Ariola-Eurodisc), Sweden (EMI), Switzerland (EMI) Thailand (EMI), Uruguay (Palacio de la Musica) West Indies (Record Specialists), Venezuela (Palacio de la Musica), Yugoslavia (RTV)
- Unity see Pama
V J M see Vintage Jazz
V R D see Vixen
Vanessa Music Co 3 Alfred St, Weston-Super-Mare, Avon 8523 1PZ Tel 21932 Mng Dir Don Todd, Gen Mgr Jennifer Keen
Int'l rep.: USA (Trans-Audio)
Venus see Metropolitan Communications
Vertigo see Phonogram
Verve see Polydor

International Music-Record-Tape Section

United Kingdom

Vici Recs 9/11 Woodfield Rd London W9 2BA Avon Trading Estate Caroline House Block 32 Avonmore Rd., London W14 Tel (01) 286-6090 603-4588 Cable BUMBLEBEE

Victor see RCA

Victrola see RCA

Village Thing see Saydisc & Transatlantic

Vintage Jazz Music Society Recs 12 South Ln London NW9 8QL Tel (01) 205-2587

Labels: (Owned) Halcyon VJM (represented) Blues Beacon (Germany)

Int'l reps.: Australia (Discovery), Canada (Coda) Denmark (Dansk), USA (SRD)

Virgin Recs Ltd (IFPI) 2 4 Vernon Yard 119 Portobello Rd London W11 Tel (01) 727-8070 Mng Dir Richard Branson Dir Nicholas Powell Gen Mgr Simon Draper (Distributed by Island)

Labels: (Owned) Caroline Virgin (licensed) JCOA (USA) Wait (USA) (distributed—not licensed) ECM (Germany) JAPO (Germany), Oval

Int'l reps.: Australia (Festival) Austria (Ariola Eurodisc) Belgium (Barclay Canada (CBS), France (Barclay), Germany (Ariola-Eurodisc) Italy (Ricordi) Japan (Nippon Columbia) Netherlands (Ariola-Eurodisc) New Zealand (EMI) Scandinavia (Sonet) Spain (Ariola-Eurodisc) Switzerland (Ariola Eurodisc) USA (CBS)

Virtuos Recs Ltd Norwich Union House 26 High St Huddersfield West Yorks Tel (0635) 45851 (0452) 23438 Dir T F Waters Gen Mgr T Beckingham Finance Dir R F Leach

Diat'n branch: Newbury, Berks., 18 Chaucer Crescent Donnington

Int'l rep.: Australia (Bandshans) Belgium (Tiefhoff) Netherlands (Phonogram) Scandinavia (Haem) rest of world (Salvation Army Supplies Div)

Vista Recs Ltd 64A Lansdowne Rd London W11 2LR Tel (01) 727 0432 Mng Dir Michael Smyths

Int'l rep.: USA (HNN)

Vixen Rec Disks Ltd (VRD) Vixen Rec (Exports) Ltd 34-44 Station Rd West Croydon Surrey CR0 2RB Tel (01) 686-0973 Mng Dir Bryan K Mason Gen Dir Kevin Barry Sales Dir Graham Cronney Exports Sales Mgr Maurice Tanner (Distributor/Importer/Exporter)

Vocalion see Decca

Vox Prod ns 11 Elgoud House Wellington Rd London NW8 9JG Tel (01) 722 1208

Vulcan Recs Ltd (IFPI) 49 53 Harrow Rd London W2 Tel (01) 402-2121 Dirs J Lincoln W Shrowder R Gilbert Gen Mgr Chips Richards Sales Mgr Mick Harber

Labels: (Owned) Grounation Vulcan (distributed—not licensed) Phillips (worldwide) Tackle (Jamaica)

Int'l reps.: Australasia Canada Europe South America (Phonogram)

W A T T Works Inc 31 St Augustine s Rd London NW1 Tel (01) 267 5449 Gen Mgr John Hunt (Distributed by Island)

Home office: USA

W E A Recs Ltd (IFPI) 69 New Oxford St London WC1 Tel (01) 836 7744 Cable WARNERECs Telex 261425 Pres WEA Int'l Nesuhi Ertegun Deputy Mng Dirs Richard Robinson Derek Taylor Mktg Dir David Clipham Pub Dir Moira Bellas Promo Dir Bill Fowler (Distributed by CBS)

Home office: USA WEA Int'l

Labels: (Owned) Asylum Atlantic Cotillion Elektra Reprise Warner Bros (licensed domestic) Manticore Rolling Stones Swan Song (licensed foreign) Barksville Curtop DiscReet Little David Nemperor (all USA) (distributed—not licensed) GM Riva

W R C see World Recs

Wakefield Rec Bar (Export) Ltd 55 Westgate Wakefield Yorks (Exporter)

Warner Bros see WEA

Warwick see Multiple Sound

Wave Recs Ltd 11 Swakeleys Dr Ickenham Middx Tel (89) 38755 Chief Exec Peter Ind

Waverley see EMI

Wax Rec Ltd 125 High St Guildford Surrey

Chris Wellard Recs Ltd 4 Chequers Parade Eltham London SE9 Tel (01) 859-2748 Mng Dir Chris Wellard (Distributor/Importer)

Westward Gramophone Ltd see Sunshine

Westwood Recs Ltd, Montgomery Powys SY15 6LU Wales Tel (0686) 81 427/394 Dirs Gordon R & Gwen A Davies

Labels: (Owned) Real Sir Westwood (distributed) Bear Family (Germany)

White Gate, 152 Rowhedge Rd Rowhedge Colchester Essex Tel (020) 628 637

S R White 57 Stanley St Rothwell Kettering Northants NN14 2EA Chief Exec S R White

Labels: (Owned) Rosalind SRW (represented) Concert Rec g (USA) Pagoda (Australia)

Wigwam see Rutland

Windmill see Multiple Sound

Windsong Rec (Exports) Ltd 15 & 15a London Rd Bromley Kent Tel (01) 464-3198 Telex 896218 Mng Dir Steve Mason (Exporter) (SEE ADVERTISEMENT)

Wizard Recs 15 Forset Court 140 Edgware Rd London W2 Tel (01) 723-6862/5145 Chm Tony Secunda Dir Sid Walker

Word (UK) Ltd (IFPI) Park Ln Hemel Hempstead Herts HP2 4TD Tel (0442) 50132 Mng Dir W T Hamilton Gen Mgr John Trimmer A&R Mgr Norman Miller Sales Mgr Dave Bruce Prod n Export Mgr Ian Hamilton

Labels: (Owned) Canaan Myrrh Sacred Word (licensed) Good News (USA) Lamb & Lion (USA) Light (USA) Messianic (USA) New Pax (USA) Paragon (USA), Signatur (Sweden), Solid Rock (USA), Sparrow (USA) Tempo (USA)

Int'l rep.: South Africa (Go-Tell) Scandinavia (Svenska Missionsforbundet)

Word of Mouth Recs 57A Wimpole St London Tel (01) 699-2134 Gen Mgr Roy Fisher (Distributed by Pye)

World Jazz Recs Ltd, 57 Broomhill Rd Orpington Kent Tel (66) 26232 Chm John B Hickox Gen Mgr

Gerry Finningley

Home office: USA

Int'l rep.: Scandinavia (Amigo)

World Recs Parkbridge House, Little Green Richmond Surrey Tel (01) 940-8331 (Distributed by EMI)

Labels: (Owned) Conquest WRC

World Wide Aristes 39 South St London W1 Tel (01) 491-2873

Wren see Christopher Davies

Wudwink see The Impulse Org

Xtra see Transatlantic

York Recs., Stephan House 53 55 Carnaby St London W1 Tel (01) 439-4061

Young Blood Recs (div of Miki Dallon Ents. Ltd.) 138 New Bond St London W1Y 9FB Tel (01) 493-9681 Mng Dirs Miki Dallon Gerry Black, Gen Mgr Jan Olloffson (Distributed by CBS)

Labels: (Owned) Birth Young Blood

Int'l reps.: Argentina (Microfon), Australia (M7) Austria (Bellaphon) Brazil (CID), France (Carrera) Germany (Bellaphon) Mexico (Musart) Netherlands (Negram), Scandinavia (Polydor) Switzerland (Bellaphon)

Zella Recs (Birmingham) Ltd, Walker Hall Ampton Rd, Edgbast Birmingham B15 2UJ Tel (021) 455-0645 Mng Dir William John Haynes, Gen Mgr A J Haynes

Labels: (Owned) Ash Zella

Zeus see Acorn

Zip, see Outlet

Green, Essex Tel (01) 505-4211

Affiliated firm: Paul Rodriguez Music Ltd

Affiliate: Virginia Music Ltd

Altogether Music see April

Alto Music Ltd, see Dick James

Altus Music Co Ltd, see Fanfare

Alucard Music Ltd, see Nems

Amazon Music, see April

Ambassador Music Ltd 23 24 Greek St London W1 5LG Tel (01) 437-7053 Cable AMBAMUSIC Pres George Pincus Admin r John Beecher

Home office: USA, Gil Music

Int'l firms represented: George Pincus & Sons, Songfest (both USA)

Int'l reps.: Australasia (Pincus-Gil), Canada (Gil), USA (Gil)

Amen see Carlin

American Broadcasting Music, see Anchor

American Univ Publ rs Group, 70 Great Russell St, London WC1B 3BY Tel (01) 405-0182 Cable AMUNPRESS.

Amicus Music Ltd, see Big Secret

Ammo Music Ltd, 10 Green St., Park Ln., London W1Y 3RF Tel (01) 493-4523

Affiliated firm: Dick James Music Ltd

Amphonic Music Ltd, 1 Turpington Ln, Bromley, Kent Tel (01) 460-0638 Mng Dir Syd Dale, Gen. Mgr. Fay Gibbs

Affiliates: Colorado Music Ltd Go Ahead Music Ltd

Int'l reps.: Australia (Castle), Austria (Bavanaton-Verlag), Belgium (L Illustration), Canada (Emil Ascher in USA) France (L Illustration), Germany (Bavanaton-Verlag) Luxembourg (L'Illustration), New Zealand (Castle in Australia), Spain (Harnier), Switzerland (L Illustration), USA (Emil Ascher)

Amsco Music, see Music Sales

Anchor Music Ltd, 140 Wardour St, London W1 Tel (01) 734-8642 Mng Dir Ian Ralftin

Affiliates: ABC Dunhill Music, American Broadcasting Music

Ian Anderson Music Ltd see Chrysalis

Andover Music see April

Andwellia see Carlin

Angel Music, see Sparta Florida

Angen Music, see Kik

Anglia (Television) Music Ltd see Robert Mellin

Anglo-Continental Music Co BVF Ltd 10 Sherlock Mews, Baker St London W1M 3RH Tel (01) 935-6974

Anglo-Pic Music, see Chappell

Anglo-Soviet Music Press see Boosey & Hawkes

Anita see Carlin

Anna Music Ltd see Zack Laurence

Antler Music see Panache

Apex Music Ltd 12 Elgin Mansions, Elgin Ave., London W9 Tel (01) 794-7191

Apple Publ g Ltd 54 St James St London SW1 Tel (01) 629-8222

Affiliates: Harrisongs Ltd Ono Music Ltd, Python Music Ltd Startling Music Ltd

April Music Ltd 17/19 Soho Square London W1 Tel (01) 439-1B45 Cable APRIMUSIC Gen Mgr Brian Oliver Talent Acquisition Bruno Kretschmar

Affiliates: Age of Time Ltd Altogether Music, Amazon Music Andover Music, BL Music Bake Music, Batt-Songs, Beckett Song Publ g Co Belfry Prod ns, Buzz Music Charlie Tunes Dahlia Music Earhshaker, Efremer Music Finito Music, Garden Studio Ltd, Hotpot Music Kangaroo Music, King Billy Music, Kluit BV Lone Star Music Luggage Label Music Ltd, Magdalen Music Omnibus Music Pauline Music, Polygon Music Prom Music Rio Cartel, Paul Robinson Music Ltd Rock On Music Skin Songs, Steville Music, Swingle Ents., Tomorrow Music, Victoria Music, Jeff Wayne Music, Woolfongs Ltd, Wurzon Music

Int'l firms represented: Derringer, Dramas, Country Road Ether Ethnic, Godspell, Albert Hammond, Herophant Music Maximus New Cadenza, Prophet, Silver Steed Stonebridge Tradition Winter Blues, Winter Wind (all USA) Emm Dee Kangaroo, Musical Frontiers (worldwide except USA & Canada)

Int'l reps.: Argentina (Metograf) Australia (April), Austria (Wien Melodie), Belgium (April) Brazil (Mundo Musical) Canada (April/Blackwood), Central America (Mundo Musical), Chile (Metograf) Costa Rica (Mundo Musical) France (April) Germany (April), Greece (Grecophon), Israel (April), Italy (April), Japan (April), Luxembourg (April) Mexico (Mundo Musical), Netherlands (April) New Zealand (April), Norway (Arne Bendiksen) South Africa (April), Spain (April), Sweden (April) USA (Blackwood) Uruguay (Metograf)

music publishers

A B C/Dunhill Music, see Anchor

A J Music Ltd see Kassner

A L Music see Metropolitan

A M P see Carlin

A T V Music Ltd 12 Bruton St London W1X 7AH Tel (01) 499-0673 Mng Dir Peter Philips

Home office: USA

Affiliates: Add Music Ltd Big Secret Music Ltd Brigitte Music Ltd Bryanston Music Ltd Burton Music Ltd Comet Music Ltd Cuckoo Music Ltd Future Legends Music Hansa Prod ns Ltd Tony Hiller Music Ltd Marble Arch Music Ltd Northern Songs Ltd Oes O Connor Music Ltd Pamscene Music Ltd Dave Toff Music, Total Video Music Ltd Lawrence Wright Music Yisgav Music

Int'l firms represented: Cherry (USA) Comet (USA) Early Morning (Canada) Fox Gimbel (USA) Metro (USA) Summerlea/Dapapala (Canada) Sweco (USA) Underwater (Canada) Welbeck (USA) Woodwater (West Indies)

Abacus see Carlin

Abigail Music (London) Ltd see RSO

Abrahas Music 53 Upper Brook St London W1

Acolade Music Ltd see Shapiro Bernstein

Active Music Ltd 142 Charing Cross Rd London WC2 Tel (01) 836-2397 3992

Acton Green Music Ltd (MCPS PRS) 15 Great Western Rd London W9 Tel (01) 289-1021 Mng Dir Douglas D Smith Gen Mgr Wayne P Bardell

Affiliate: Bardell-Smith Publ g Ltd (MCPS PRS)

Acuff Rose Music Ltd 16 St George St London W1 Tel (01) 629-0392 Gen Mgr Tony Peters Ass t Gen Mgr Roger Bowman

Home office: USA

Affiliated firm: Chappell & Co Ltd

Ad Choral Music Ltd 11 Atholl Pl Edinburgh Scotland Tel (031) 229-9651 Dir David McCowan-Hill

Add Music Ltd see ATV

Larry Adler Music see Chappell

Admiral One Music Ltd see Margaret Brace

Admiration Music Ltd see Robert Mellin

Aeolian Music Ltd see Bourne

Age of Time Ltd see April

Airborne Music Ltd 16 Bracklesham Close Farnborough Hants GU14 8LR Tel (0252) 511-333 Gen Mgr Noel A Brown

Airmass Music Ltd see Dick James

Air Overworld Ltd see Dick James

Alamo Music see Panache

Alaska Music Ltd 12 The Quadrangle Cambridge Square London W2 Tel (01) 402-4550 Mng Dir John Schroeder Gen Mgr Ron O Shea (Administered by Margaret Brace)

Affiliate: Cymande Music Ltd

Int'l reps.: Australia (Associated) France (Barclay) Germany (Global)

Alava Music Ltd 47 Victoria St London SW1H 0EQ Tel (01) 222-6603

Albemarle Music 9 Albemarle St London W1Y 9LE Tel (01) 493-6540 6428 Cable TELEVIEW Dir N Payne Gen Mgr A B Steele

Affiliate: Albemarle Scripts Ltd

Albert Bridge Music 10 Haunch of Venison Yard Brook St London WJ Tel (01) 499-9491 Telex 24605 Chm Don Joy Gen Mgrs Jonathan Peel, Des Cox

Int'l rep.: Worldwide (Chappell)

Albert Gate Court Music Ltd—Drs Charles & Kingsley Ward Jonathan Rowlands Hugh Murphy—see Hush

Albion Music Ltd 12 Putney Bridge Rd London SW1B Tel (01) 870-2166 Dirs Dai Davies Derek Savage Gen Mgr J Turner

Affiliate: Dai Davies Music Ltd

Int'l reps.: France (Labrador) Germany (Intersong) Netherlands (Intersong)

Alexis Music Ltd see Carlin

Algeo Music Co 17 Palace Gate, London WB 5LS Tel (01) 589-6472 Mng Dir & Gen Mgr George Elnck

Alice Music Ltd 9 Cavendish Square London W1M ODU Tel (01) 995-1191

W H Allen & Co Ltd 43 Essex St London WC2R 3JG Tel (01) 583-0127 Cable ALLENESTRA

Alliance Music see Chappell

Allways Music 5 Staple Inn London WC1

Almighty Music see T-Bone

Alicac Music see WATT

Aisax Music Ltd, Group House 9 The Broadway Woodford

ATTENTION!!

ANYONE INTERESTED IN CUT-OUT SINGLES

We have the largest selection of cut-out singles available at the keenest prices in the U.K. Bulk selections of your choice FROM 8p.

We ship anywhere in the world. Send for your free list today.

Oldies Unlimited

6/12, Stafford Street, St. Georges, TELFORD, Shropshire TF 2 9JQ
Tel: TELFORD (0952) 612244 or 617625

International Music-Record-Tape Section

Arabella Music Ltd., see Purple
 Arcadia Music Publ'g Co. Ltd. (MCPS), 10 Sherlock Mews, Baker St., London W1 Tel (01) 935-5469 Mng Dir John Wallington
Affiliates: Polyphone Music Co. Ltd. (MCPS). Swan & Co. Music Publ'rs Ltd. (MCPS)
 Ardmore & Beechwood, see Keith Prowse
 Art Arf, see Carlin
 Argot Music Co., see Valentine
 Ariel Music, see Music Sales
 Aristocrat Music Ltd., Arletie House, 143 Wardour St., London W1V 3TB Tel (01) 930-1771 Mng Dir Terry King
Affiliates: Crusader Music Ltd., Giant Music Publ'g Co. Ltd.
 Arnakata Music Ltd. (PRS), 35 Homer St., London W1H 1HL Tel (01) 723-8424 Telex 24996
 Arretta Music Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Cable HALLECTRIC Telex 896141 Chm & Mng Dir Terry Scully, Gen Mgr Laurie MacGregor (Administered by Margaret Brace)
 Arsenal Music Ltd., see United Artists
 Artasmusic, see Astra
 Artemis Muziekuitgeverij BV, 13 St. George St., London W1R 9DE Tel (01) 492-0769 (See Artemis, Netherlands)
 Arte Music Corp. Ltd., 96 Portland Pl., London W1 Tel (01) 580-4823
 Arthur s Mother Music Ltd., see Valentine
 Art Music, 5 St. Peters Villas, London W6 Tel (01) 748-9788 Mng Dir Alan Bates
 Ascherberg Hopwood & Crew, see Chappell
 Ashanti Music, 88 Stroud Green Rd., London N4 Tel (01) 263-0252
Affiliated firm: Mooncrest Ltd.
Int'l rep.: Worldwide except West Indies (Mooncrest)
 Edwin Ashdown Ltd., 275-281 Cricklewood Broadway, London NW2 6QR Tel (01) 450-5237 Mng Dir S E Ashdown, Dir & Sec'y J R Sharpe Dir L H Clark
Affiliate: J H Larway
Int'l firm represented: Enoch (France)
 Ashley-Fields Music Ltd., 61 Frith St., London W1V 5TA Tel (01) 734-7462 Mng Dir Harold Fields
Affiliates: Cromia Music Ltd., Roncom Music Ltd.
Int'l firms represented: Cromia group—Arcola Blue, Carvon, Cromia, Denstow, Jennifer, Jockey, Juno, New Town, Sharkey, Roncom group—Dub, Roncom (both USA)
 Ashtree Holdings (Eire) Ltd., c/o Margaret Brace, 9 Dean St., London W1 Tel (01) 437-3711 Dir Philip R Solomon (Administered by Margaret Brace)
Int'l firm represented: Impact (South Africa)
Int'l rep.: South Africa (Impact)
 Associated Board of the Royal Schools of Music, 14 Bedford Square, London WC1B 3JG Tel (01) 636-6919/4478 Cable MUSEXAM
 Astra Int'l Entertainments, Thornley St. Wolverhampton Tel (0902) 26628 Dirs Maurice Jones, Tony Perry, George Maddocks, Alan Clayton, Stan Fielding
Affiliate: Anasmusic
 Astron Music, 1 Atkinson St., Shipley, Yorks Tel 56829
 Owner Derek Arnold
 Atra Music Ltd., 113 Upper Clapton Rd., London E5 Tel (01) 806-4449
Affiliate: Mamba Music
 Audley Music, see Noel Gay
 Augener, see Stainer & Bell
 August Music Ltd., see Tincabell
 Aviva Music Ltd., see Shapiro, Bernstein
 Axle Ents Ltd., 2 Holly Mount, Hampstead, London NW3 Tel (01) 435-9601
 Aza Music Co., 652 Finchley Rd., London NW11 Tel (01) 458-7288, Dir Morris Aza
 B A T Music Ltd., see RSO
 B K M Ltd., 27 Curzon St., London W1 Tel (01) 491-7645
 Cable KROWNED
Affiliates: Freshwater Music Ltd., Poppy Pub
 B L Music, see April
 B S Music Ltd., see Carlin
 B T W (Music) Ltd., 65 Pevensey Ave., New Southgate, London N11 2RB Tel (01) 368-5709
 B V F Anglo Continental Music Co. Ltd., see Bron
 B W D Music, see Margaret Brace
 Baby Bun Music Ltd., see Margaret Brace
 Baby Shaker Music, c/o Margaret Brace, 9 Dean St., 3rd fl., London W1A 4QD Tel (01) 439-9901 Mng Dir Terry Wagborne, Dir. Steve Johanson (Administered by Margaret Brace)
Int'l firms represented: Briarmeade, Keeta, Seagull (all USA)
 Background Music Publ'rs Ltd., see Josef Weinberger
 Badco Music, see Island
 Baerenreiter (London) Ltd., 32 Great Titchfield St., London W1P 7AD Tel (01) 580-9008
Home office: Germany
 Bag Music Ltd. (MPA), 6 Ludgate Square, London EC4, Tel (01) 248-3836 Dir Janet Crawford, Gen Mgr Eric James
 Bake Music, see April
 P E Baker Music Ltd., see RSD
 Bamboo Music Ltd., 88 Stroud Green Rd., London N4 Tel (01) 263-0411
 Bandlin Music Ltd., see Carlin
 Banks Music Publ'ns, 139 Holgate Rd., York Tel (0904) 2181B Owner Ramsay Silver
 Bardell-Smith Publ'g, see Acton Green
 Barn Publ'g Ltd., 49 Upper Montagu St., London W1 Tel (01) 724-0834 Cable BARNEMUS Mng Dir Sam Mortimer
Affiliates: Barn Publ'g (Slade) Ltd., Fiddler's Music Ltd., Movie Music Ltd., Silver Cloud Music Ltd.
Int'l reps.: Australasia (Chappell), Austria (Rudolf Slezak in Germany), Belgium (Hans Kusters), Brazil (Intersong), Canada (Melville), Eastern Europe (Rudolf Slezak in Germany), France, Radio Europe Noy 1, Radio Luxembourg & SACEM territories (Allo), Germany (Rudolf Slezak), Greece (Intersong Hellas), Hong Kong (Intersong in Singapore), India (Intersong in Singapore), Israel (Litratone), Italy (Senza Fine), Japan (Toshiba),

Malaysia (Intersong in Singapore), Mexico (Intersong in Singapore), Netherlands (Dayglow), New Zealand (Chappell in Australia), Pakistan (Intersong in Singapore), Portugal (Armonico in Spain), Scandinavia (Air in Sweden), Singapore (Intersong), South America excluding Brazil (Korn-Intersong in Argentina), South Africa (Breakaway), Spain (Armonico) Switzerland (Rudolf Slezak in Germany) USA (Barn)
 Barnrose Music (London) Ltd., 90 94 Shaftesbury Ave London W1V 7DH Tel (01) 734-2620/4221 Cable MILLAFRICA
Affiliate: Freshcape Music
Int'l firms represented: Selroy, Spirit (both South Africa)
 Barrester Music Co. Ltd., 10 Dryden Chambers 119 Oxford St., London W1R 1PA Tel (01) 437-3063 Mng Dir J Barratt, Gen Mgr R R Webster
Int'l firm represented: Castle (Australia)
Int'l rep.: USA (Regent)
 Batt Songs Ltd., 52 Maddox St. London W1 Tel (01) 629-7600
Affiliated firm: April Music Ltd.
 Bay City, see Carlin
 Bayley & Ferguson Ltd., 65 Berkeley St., Glasgow C3 Scotland Tel (041) 221-7240
 Beanstalk Music Ltd., 5 Denmark St. London W1 Tel (01) 836-0717, 485-1257 Dirs Melvyn Taggart Raymond Roberts
 Beautiful Music Ltd., see Kassner
 Beautiful Sunday Music, Hilton House, Inverness, Scotland Tel (0463) 38618 Telex 75209 Dwner Rod McQueen, Gen Mgr Eva Balfe
Affiliates: Boogie Music, Highland Music Co., Rod McQueen Prod ns
 Beckerman & Philips Music Publ'g Ltd., 17c The Market Place, Hampstead Garden, London NW11 6JY Tel (01) 455-4426
 Beckett Song Publ'g Co., see April
 Bee Bee Music Ltd., PD Box 472, London SW7 2QB al (01) 584-2434/5959 Mng Dir Jo Lustig
 Belfern Music, see Island
 Belfry Prod'ns, see April
 Belgravia, see Tee Pee
 Isa Bell Music Publ'g Co., 11 Stoke Newington Rd., London N16 8BH Tel (01) 254-2187
 Belsize Music Ltd., 3B North Row London W1 Tel (01) 491-3175 Mng Dir Charles Peate Gen Mgr Iris Giebler
Affiliated firm: Summit Music Ltd.
Int'l reps.: Australia (Associated), Canada (Belsize), Scandinavia (Air), USA (Belsize)
 Belwin-Mills Music Ltd., 230 Purley Way Croydon Surrey CR9 4QD Tel (01) 681-0855 Cable BELMILMUS Mng Dir Cyril Gee
Home office: USA
Affiliated firms: Leeds Music Ltd., G Ricordi & Co (London) Ltd.
Affiliates: Mills Music Ltd., Multimood Music Ltd. Paradise Music Ltd.
Int'l firms represented: Mel Bay, Franco-Colombo Da Capo, Deshon Dover J Fischer Charles Foley H W Gray, Hal Leonard, Edward B Marks, Mills, Multimood Southern (all USA), Hans Sikorski (Germany)
 Benday, see Carlin
 Bens Music Ltd., see Kassner
 Beppo Music, 20 Chipped St. London SW6 Tel (01) 736-7980
 Irving Berlin, see Chappell
 Berry Music, see Campbell Connelly
 Bettytunes Music Co., see Valentine
 Bev Bev, see Carlin
 Beverley Music, 7B Craven Park Rd. London NW10 4AE Tel (01) 965-2267
Affiliates: Clarion Music, Palmer Music
 Bew Music Ltd., see Tincabell
 Big Ben Music Ltd. The Music Centre, Engineers Way Wembley Middx Tel (01) 903-4611 Dir Ben Nisbet (Administered by Margaret Brace)
Affiliate: Big Jim Music Ltd.
 Big Ear Music, see Henry Hadaway
 Big Jim Music Ltd., see Big Ben
 Big Pig Music Ltd., 40 S. Audley St., London W1Y 6AR Tel (01) 491-2777 Telex 265870 Dirs Elton John Bernie Taupin Gen Mgr Ivan Chadler
Affiliated firm: Rocket Music Ltd.
Int'l rep.: Worldwide except Ireland (MCA/ Leeds)
 Big Secret Music Ltd., PO Box 37, London NW11 5HZ 41 Harley House, Marylebone Rd., London NW1 5HF Tel (01) 935-4774 Cable LOVESONGS Dirs Guy Fletcher, Doug Flett Gen Mgr Ken Street
Affiliated firm: ATV Music Ltd.
Affiliate: Amicus Music Ltd.
Int'l reps.: Australia (Festival) Austria (Melodie der Welt), Belgium (Hans Kusters), Canada (Big Secret), France (Claude Carrere), Germany (Melodie der Welt), Hong Kong (Pathe), Japan (Pacific), Latin America (Rondor), Luxembourg (Claude Carrere), Netherlands (Universal Songs), Scandinavia (Air), South Africa (EMI-Brigadiers), Spain (Armonico-Cipper's), Switzerland (Melodie der Welt), USA (Big Secret/Almo)
 Big 3 Music Ltd., see United Artists
 Bird Music, see Intersong
 Birth Music, see Young Blood
 Biscuit Music Ltd., 17 Ronney Close, Weybridge, Surrey Tel (98) 42689
Int'l rep.: Worldwide excluding Canada & USA (B Feldman)
 Bisquit Music Ltd., 2 Park Square Mews, Upper Harley St. London NW1 Tel (098) 42689
Affiliate: Warner Bus Music
 John Blackburn Ltd., Old Run Rd. Leeds LS10 2AA Tel (0532) 713321
 Blackhill Music Ltd., 32 Alexander St. London W2 Tel (01) 229-8211
Affiliates: Cornfield Music Ltd., Reliable Melodies Western Music
 L Black, 142 Charing Cross Rd., London WC2 Tel (01) 836-3917
 Black Magic Music, 162 Canal St., Nottingham Tel (0602) 54065 Mng Dir Brian Selby Dir John Bratton

Black Sheep Music (MCPS) 5 King Henry s Walk London N1 Tel (01) 254-1523/9714 Mng Dir Ben Findon, Gen Mgr Linda Findon
 Blackstone, 5 Denmark St. London WC2 Tel (01) 240-2215
 Blanedell Ltd., see Compass
 Bloated Dormouse Music, see Music Farm
 Bloomsbury Music Publ'g Co. Ltd., 12/13 Greek St., London W1V 5LE Tel (01) 437-7064 Mng Dir Iain McCarthy Gen Mgr Barbara Allen
Affiliates: Dickinsons Grape Time Ltd., Hedley Music Ltd., Hendersong, Millmeran Music Publ'g Co. Ltd., Yacombe Music
 Bluebird Music Ltd., see RAK
 Blues Eyes Music, see RAK
 Blue Gum, see Carlin
 Blue Mountain Music, see Island
 Blue Ribbon Music Ltd., 12 Lower Grosvenor Pl., London SW1 Tel (01) 834-1602
Int'l firm represented: New Phase (USA)
 Blue Sea Music Ltd., see Franklyn Boyd
 Bocu Music Ltd., see Marquis
 Bodley Head Ltd., 9 Bow St. London WC2 Tel (01) B36-9081
 Bonney Music Ltd., see Kassner
 Boogie Music, see Beautiful Sunday
 Boosey & Co. Ltd., see Boosey & Hawkes
 Boosey & Hawkes Music Publ'rs Ltd., 295 Regent St. London W1A 1BR Tel (01) 580-2060 Cable SONDROUS Mng Dir R A Fell
Int'l branches: Australia, Canada, France, Germany, South Africa, Sweden, USA
Affiliates: Anglo-Soviet Music Press, Boosey & Co. Ltd., Cavendish Music Co., Ed A Guthrie, Hawkes & Son (London) Ltd., J R Laffleur & Son Ltd., Winthrop Rogers Ed Eds Russe de Musique
Int'l firms represented: Alfred (USA), Artia (Czechoslovakia), Barry (South America), Ed Musica Budapest (Hungary), Luverne (USA), Soviet State Publ'g (USSR)
Int'l reps.: Denmark (Wilhelm Hansen), Finland (Musik Fazer), Italy (Carisch), South America (Barry)
 Bootleg Publ'g Co. (PRS, MCPS) 500 Chesham House, 150 Regent St. London W1R 5FA Tel (01) 734-3501 Telex 261426 Dir David G Rose, Gen Mgr Mgr Brian Crook
 Bop Music, see Magnet
 Bosworth & Co. Ltd., 14/18 Heddon St. London W1R BDP Tel (01) 734-4961 Cable BOSEDITION
 Bottom Dollar Music, see Million Dollar
 Bourne Music Ltd., 34/36 Maddox St. London W1R 9PD Tel (01) 493-6412/6583 Gen Mgr Len A Taylor
Home office: USA
Affiliate: Aeolian Music Ltd. (PRS/MCPS)
 Franklyn Boyd Music Ltd., 24 Parkside Knightsbridge, London SW1 Tel (01) 245-9026
Affiliated firm: Robert Mellin Ltd.
Affiliates: Blue Sea Music Ltd., James William Guercio Music Ltd., Jac Music Ltd., Sagittarius Music Ltd., Stanyan Music Ltd.
Int'l firms represented: Blue Seas (USA) Dunwich (USA) James William Guercio (USA), Jac (USA), Jugoton (Yugoslavia) Razzle Dazzle (USA) Sigm (Brazil) Stanyan (USA) Yuggoth (USA)
 Margaret Brace Copyright Bureau Ltd., 9 Dean St., 3rd fl., London W1A 4QD Tel (01) 437-3711 Mng Dir Margaret Brace, Gen Mgr Sandra Cackett
Administered firms: Admiral One Music Ltd., Alaska Music Ltd., Arretta Music, Ashtree Holdings (Eire) Ltd., BVD Music, Baby Bun Music Ltd., Baby Snaker Music, Big Ben Music Ltd., Brunswick Music Publ'g Co. Ltd., Coaxle Prods., Cymande Music Ltd., Duart Music, Emerald Music Ltd. (PRS), Gas Songs, JB Music, Kenmar Music Co., Marrow Music Nereus Music, Nevis Prod ns, Ben Nisbet Music Ltd., PC Music, Pasco Music, Pearl Music, George Porter Music Revelation Tunes, Sharcha Music Ltd., Stanmore Music, Sugartown, Tatham Music, Telespin Music Ltd., Teepee Music Inds Ltd., Torban Music
Int'l firms represented: Alva Carfax, Crooked Creek, Dirty Bag, Gammon & Gurren, Half a Loaf, Lizzie Lou, New-More New Planet, Plow Boy, Rocky Top Sing Me, Sure-Fire, Wild Flowers (all USA)
Int'l reps.: Australia (Castle), Netherlands (Veronica), South Africa (EMI-Brigadiers)
 Bradbury Wood, see Chappell
 Brampton Music Ltd., see Fresh Air
 Bremman, Vocco & Conn, see Chappell
 Breitkopf & Haertel (London) Ltd., B Horse & Dolphin Yard, Macclesfield St. London W1V 7LG Tel (01) 437-3342 Mng Dir Larry Fenton
Affiliate: Fenette Music
Int'l firms represented: Berben (Italy) Breitkopf & Haertel (East & West Germany), Alexander Broude (USA), Columbia (USA), Deutscher Verlag fuer Musik (East Germany), Friedrich Hofmeister (East & West Germany), Pro Musica (East Germany)
Int'l reps.: Austria (Breitkopf & Haertel), Canada (Alexander Broude), Germany (Breitkopf & Haertel), Mexico (Alexander Broude), Switzerland (Breitkopf & Haertel), USA (Alexander Broude)
 Brewer Music, see Mooncrest
 Brigitte Music Ltd., see ATV
 Britania Music, see Chappell
 British & Continental Music Agencies Ltd., see B Feldman
 British Lion Music Ltd., see Purple
 Cliff Brittle Music Ltd., Longbridge Hayes Ind'l Estate, Newcastle, Stoke-on-Trent Tel (0782) 811-731 Mng Dir Cliff Brittle
 Bron Org. Ltd., 100 Chalk Farm Rd., London NW1 BEH Tel (01) 267-4499 Cable HITMUSIC Dir Sydney Bron
Affiliates: BVF Anglo Continental Music Co. Ltd., Sydney Bron Music Co. Ltd., Carline Music Ltd., Debnar Publ'g Co. Ltd., Earthly Music Ltd., Hazard Music Ltd., Hit Songs Ltd., Mann Music Publ'rs Ltd., Marklon Music Ltd., Osibounds Ltd., Piney Music Ltd., Tempest Music Ltd., Yale Music Corp. Ltd.
Int'l reps.: Australia (J Albert), Austria (Intro Gebr Meisel), Belgium (Hans Kuster), Brazil (Femata), Canada (Warner Bros.), Finland (Sonec in Sweden)

International Music-Record-Tape Section

France (Bagatelle) Germany (Intro Gebr Meisel)
 Iceland (Sonet in Sweder) Israel (Illanot) Italy
 (Metron) Japan (Shinko) Netherlands (New Dayglow).
 Scandinavia (Sonet in Sweden) South Africa
 (Plymouth) Spain (Quorago) Switzerland (Intro Gebr
 Meisel) USA (Warner Bros)

Brons Orchestral Servs Ltd see Hansen
 Sydney Bron Music Co Ltd see Bron

Brothers Music Ltd 53 Vicarage Court Kensington Church
 St. London WB 4HF Tel (01) 937-9753 Mng Dir
 Ray Cameron

Bruce Music Ltd see RSO

C Brill Ltd 26 West St. London WC2 Tel (01) 836-
 1724 Chief Exec K Schick

Int'l branch: France

Affiliates: Harmonic Music Publ g Co Ltd Musical
 Film & TV Entis Ltd

Int'l firms represented: Cinemusic (USA) Freesound
 (France) Ed In (France) Musique Pour l'Image
 (France) Selected Sound (Germany)

The Brunad Music Publ g Co Ltd 5 Denmark St London
 Tel (01) 836-0947/0717

Bruno Music Ltd c/o E Kennedy Flat 55 22 Park
 Crescent London W1 Tel (01) 580-5063

Brunswick Music Publ g Co Ltd see Margaret Brace

Bryanston Music Ltd see ATV

Brynny Publ g c/o Wave Recs Ldy, 11 Swakeleys Dr
 Ickenham Middx Tel (0895) Uxbridge 38755 Dir
 Peter Ind

Buckhorn Music Publ rs Ltd see Valentine

Budd Music, c o Prager & Fenton 4 Winsley St London
 W1N 9DL Tel (01) 636-5951 Pres Buddy Kaye.
 Contact Martin Goldberg

Budge Music Ltd see Rondor

Buffalo Music Ltd see Intersong

Buk Music Ltd 7 Molyneux St London W1 Tel (01) 723-
 1516 5996 Dirs Paul Murphy Roger Davies

Affiliate: Honey Bee Music

Int'l firm represented: Rhine (Germany)

Bulldog Music Co see Valentine

Bumper Songs, see Magnet

Burlington Music Co Ltd 9 Albert Embankment London
 SE1 7SW Tel (01) 735-8111 Cable BURLIMUSIC
 Dirs W W Townsley P J Frankcom M L Stellman
 Gen Mgr Leslie Lowe

Affiliate: Palace Music Co Ltd

Int'l affiliates: Australasia (Palace in Australia) Austria
 (Burlington in Germany) Canada (Burlington) Far East
 (Burlington-Palace in Hong Kong) France (Palace)
 Germany (Burlington) Italy (Palace) Netherlands
 (Palace) Portugal (Burlington in Spain) Scandinavia
 (Palace in Sweden) Spain (Burlington) Switzerland
 (Palace, USA (Burlington)

Int'l firms represented: Acclaim Arvee Bocephus
 Camarillo Chesmont Circo Cranston Fourmost Four
 Star Glad Golden West Melodies Hog Jat Jec Jerry
 Chestnut Jondora Julio Brian Ma-Ree Mirwood
 Open Road Parker Passkey Rapport Rawhide
 Ridgeway Singletree Starrite Taj Tuckahoe Tune-
 Kel, Woodmont

Int'l reps.: Argentina (MAI) Belgium (Basarti), Brazil
 (Fermai) Chile (MAI) Czechoslovakia (Supraphon)
 Greece (Grecophon) South Africa (Music Publ g Co)
 Uruguay (MAI)

Burnt Ash Music Co see Valentine

Burn Music Ltd see ATV

Bush Music see Klik

Butterfly Music Ltd see Chrysalis

Buzz Music see April

C A M London Ltd 30 Hampstead Rd London NW1 2PH
 Tel (01) 387 8457

C C S Music see Philip P Roberge

C C S Publ g see RAK

C M P Ltd see Robert Mellin

C T A Music Ltd see Carlin

Cactus Music see Creole

Cadillac Music 41 Sandringham Bldgs Charing Cross Rd,
 London WC2H OBJ Tel (01) 836-6006 Dir John
 Jack

Caesar Music Ltd, 93 Sirdar Rd London W11 4EQ Tel
 (01) 727 7477 Dirs Barry Murray Harry Simmonds

Int'l rep.: Worldwide (Chrysalis in UK)

Calendar Music 133 Broadley St London NW8 BBD Tel
 (01) 723 6201 Cable SUNARTISTE Mng Dir Don
 Lawson Gen Mgr Curiah Lawson

Int'l reps.: Australia (Chappell) Austria (Aberbach)
 Canada (Morning) Germany (Aberbach) Netherlands
 (Holland) Switzerland (Aberbach)

California Music see Sunbury

Camad see Carlin

Cambridge Univ Press 200 Euston Rd London NW1 2DB
 Tel (01) 387-5030

Campbell Connelly & Co Ltd (PRS) 10 Denmark St
 London WC2H BLU Tel (01) 836-1653 Dir Roy
 Berry, Prof Mgrs Norman Hitchcock Chris Warren
 Gen Mgr George Seymour

Affiliates: Berry Music Cinephonic Cross Dash Max
 Diamond Evergreen Glendale Harrison Hournew Ivy
 Monticarie Shere (Surrey) Show Sikorski Toad Tunes
 Vinco (all PRS)

Int'l firms represented: Brougham Hall (USA) CAM
 (USA), GSF (USA) Garrett (USA) Notable (USA)
 Planetary-Nom (USA) Push (Jamaica) Shorty
 (Trinidad) Sterling (USA) John Wagner Prod ns (USA)

Int'l reps.: Australia (Campbell Connelly) Belgium
 (Connelly Basarti) Brazil (ELAM) France (Campbell
 Connelly) Germany (Connelly) Italy (CAMP) Japan
 (Nichon) Netherlands (Connelly Basarti) Scandinavia
 (Connelly) South Africa (Burg) Spain (Connelly) USA
 (Campbell Connelly Bramsden)

CanCon Music Co see Valentine

Cardinal see Carlin

Carlin Music Corp 17 Savile Row London W1X 1AE Tel
 (01) 734 3251 Cable CARLSONG Telex 26748B
 Pres Frederick S Bienstock Exec VP R Derek Knibb
 VP & Int'l Mgr Paul Rich Creative Mgr Mike Hawker

Int'l branch: USA Carbert Music Inc

Affiliates: AMP Abacus Alexis Music Ltd Amen
 Andwell Anita Art Arf BS Music Ltd Bandlin Music
 Ltd Bay City Music Ltd Benday Bev Bev Blue Gum

CTA Music Ltd, Camad Cardinal, Contempo Music
 Ltd Coronet Curb Carlin Music, Dabe Music Ltd,
 Davray Music Ltd Dawnbreaker Daytime Music Ltd,
 Deoc Music Ltd Design, Destiny, Johnny Devlin,
 Dukelodge Entis Ltd, Early Bird Kevin Eggers, Engel
 Songs Enquiry, Escort Fiesta Fluke Friends Music
 Ltd Fugal Gamble-Huff Genesis Music Ltd Getaway,
 Gloria Gold Disc, Jack Good, Lee Hazlewood Hercules
 Humber Music Ltd Jetstar, Joaneline Josley Music,
 Kalmann, Kamikazi Music Kieron, Knox, Lark Leiber-
 Stoller Linvoy Ludix, Kenny Lynch Jeff Lynne Music
 Ltd Manor Marilyn Maycroft, Miracle Songs Oaktree
 October Pantryan Songs Park Lane Music Co Ltd
 Curtis Perkins Music Peterman Alan Price Music Ltd
 Pulsar Quartet Sam Songs Sidney A Seidenberg
 Music Semprini Shadamm, Shadows, Slamina
 Smooth, Stratsong, Swansong, Sweet City Songs Ltd
 Sweet Publ g Ltd, Sympathy Music Ltd TM Titanicus
 Ltd Tollak Tollie, Tone Music Ltd, Toneshire Ltd
 Train Publ g Plan Ltd Eddie TreVett Trio Vicki
 Warland Waterloo, Roy Wood, Zan

Carmel Music Ltd, 4 Cliff Ave, Westcliff-on-Sea Essex Tel
 (0702) 43682 Mng Dir Peter Eden

Carnaby Music see Chappell

Carrie Music Ltd see Bron

John Carter Music Ltd see Noon

Carter-Lewis, see Southern

L J Cary see Chappell

Casanova Music Ltd see Intune

Casino Music, see Henry Hadaway

Reg Casson Publ ns, 12 Little Newport St London EC2 Tel
 (01) 437 5039

Cat Music Ltd see Leeds

Catrine Music Ltd—Cable ABISON Mng Dir Patrick
 Fairley—see RSO

Cavendish Music Co., see Boosey & Hawkes

Cedarwood see Southern

Frank Chacksfield Music Ltd Allegro Elm Walk
 Farnborough Park Orpington Kent BR6 8LX Tel
 55509 Cable GOLDISCS Mng Dir Frank
 Chacksfield

Affiliates: Eros Music Ltd Medway Music Ltd Senlac
 Music Ltd

Champagne Music 96a Market St, Hyde Cheshire Tel
 (061) 368-7211 Mng Dir Jack Baldwin

Affiliated firm: Francis Day & Hunter Ltd

Chance Music Ltd 59/61 Riding House St London W1
 Tel (01) 323-1230

Chandos Music Ltd 41 Charing Cross Rd London WC2
 Tel (01) 437-1448/5512 Mng Dir Brian Couzens

Affiliates: Chandos (Rec gs) Ltd Fernlea Music Ltd
 Filmscores Ltd

Chandos (Rec gs) Ltd see Chandos Music

Channel Music Ltd see Rock Aristes

Chantelle Music Ltd (PRS MCPS) 3a Ashfield Parade
 Southgate London N14 Tel (01) 886-6236 Dir &
 Gen Mgr Riss Chantelle

Chanter Music see Chappell

Geoffrey Chapman Ltd 1B High St London SW19 Tel
 (01) 946-3047

Chappell & Co Ltd, 50 New Bond St London W1A 2BR
 Tel (01) 629-7600 Cable SYMPHONY Telex
 268403 Exec Vice Chm Steve Gottlieb

Affiliates: Acuff Rose Music Larry Adler Music
 Alliance Music Anglo-Pic Music Ascherberg Hopwood
 & Crew Irving Berling Bradbury Wood Bregman Vocco
 & Conn Britannia Music Carnaby Music, L J Cary
 Chanter Music Chappell Aznavor Chappell Morris Ltd
 Chappell R&R Clarence Music Comair-Chappell
 Music Delfont Music Empire Consul Music English
 Folk Dance & Song Society Erie Music, Famous
 Chappell Ltd Frank Music Friday Music Graphie
 Music Grob-Chappell Music Ivanema Music Jewel
 Music Le Vien Music Joseph E Levine Music, Lissauer
 Music Lowery Music Mander Music Ltd, Margot
 Music Ltd Midas Music Our Songs PK Music Patricia
 Music, Space Music Spindrift Music Springfield
 Music, Stratford Music Subdudd, UK Music, Victoria
 Music, Walton Music, Williamson Music

Chapter One Music & Artists Ltd see The Les Reed Org

Charleston Music, see Panache

Charlie Tunes, see April

Charlotte Music Ltd see Intersong

Charnwood Music Publ g Co 5 University Rd Leicester
 LE1 7RA Tel (0533) 23345

Int'l firm represented: Josef Preissler (Germany)

The Charis Ltd 2B Westminster Gardens London SW1 Tel
 (01) 828-9677

Cherry Music Ltd 7 Worples St London SW14 Tel (01)
 878 2588 Chm David Mindel Gen Mgr Ronnie
 Beck (Administered by State)

Affiliates: Sauna Music Seysongs

Int'l reps.: Australia (Festival) Scandinavia (Arne
 Bendiksen) South Africa (Muscipeace)

J & W Chester Ed Wilhelm Hansen London 7 Eagle
 Court London EC1 Tel (01) 253-6947 Cable
 GUARNERIUS

Int'l firms represented: Wilhelm Hansen group
 (Denmark Germany Norway Sweden) Silver Burdett
 (USA)

Int'l rep.: USA (Magna)

Chevron Music Publ g Ltd Television Centre Leeds LS3
 1JS London W1 Tel (0532) 38283

Affiliates: Kangaroo Music Mallows Music Mashy
 Music (all MCPS)

Int'l firms represented: Akari Aphrodite Archmedes
 Aurelius Big Elk (all USA)

Chibell Music Ltd see Red Bus

Chinnichap Publ g Ltd (PRS) 1 Charles St London Tel
 (01) 629-9516 Pres Nicky Chinn

Affiliated firm: RAK Publ g Ltd

Chipping Norton Music Ltd 4 Kings Head Mews Chipping
 Norton Oxon Tel (0608) 2059 0ir Richard Vernon

Chocolate Music see RAK

Christabel Music Ltd see ERM

Chrysa-Lee Music Ltd see Chrysalis

Chrysalis Music Ltd, 38B/396 Oxford St London W1 Tel
 (01) 493-9461 Telex 21753 Gen Mgr Tim
 Whitsett

Int'l branch: USA

Affiliates: Ian Anderson Music Ltd Butterfly Music
 Ltd Chrysa-Lee Music Ltd Titanic Music Ltd

Int'l reps.: Australia (Festival), Canada (Chrysalis in
 USA) France (Claude Pascal), Germany (Roba), Italy
 (Ricordi), Scandinavia (Air), Spain (Armonico-Clippers)

Cinderella Music Ltd see HeathShee

Cinephonic, see Campbell Connelly

City Music Ltd see Kassner

Clarence Music see Chappell

Clarion Music, see Beverley

Clarke Songs, 17 Savile Row, London W1X 1AE Tel (01)
 734-3251

Classic Eds, see Eurobeat & Mansem

Cleveland Music, 3 Almond Ave Ickenham, Uxbridge
 Middx Tel 72167

Clifford Essex Publ ns, see Music Sales

Clinton Music Co Kraal Woodside Hill Chalfont St Peter
 Bucks Tel Gerrards Cross B3351

Clowns Music Ltd—Contact Ed Welch—see United Artists

Coaxle Prods see Margaret Brace

Collegiate Music Publ ns Ltd (div of Josef Weinberger
 group), 10/16 Rathbone St, London W1P 2BJ Tel
 (01) 580-2827 Cable OPERETTA

Affiliate: Ed Curci

Collier/Dexter Music Ltd see Hansen

Barry Collings Music 15 Claremont Rd, Westcliff-on-Sea
 Essex SSO 70X Tel (0702) 43464 47343 Mng Dir
 Barry Collings

Collins Music Co, Townsend House Flat 2 22/25 Dean St,
 London W1V 5AL Tel (01) 437-0189 Dir Peter
 Collins

Affiliate: Jill Music Ltd

Int'l rep.: Germany (Intersong), Italy (Aris),
 Scandinavia (Nordic Songs)

Colorado Music Ltd see Amphonic

Colour Me Gone Ltd, 484 Kings Rd, London SW10 Tel
 (01) 352-9881

Colyer Music Ltd—Drs David Essex, Steve Colyer—See
 David Essex

Comet Music Ltd see ATV

Comair-Chappell Music see Chappell

Comma Music, see Intersong & Paul Rodriguez

Commercial Music Co., 91 Gatliff Close Gatliff Rd London
 SW1 Tel (01) 730-2343

Commercial Music Publ g see Elman

Compass Music Ltd (PRS), Alembic House 12th fl, 93
 Albert Embankment, London SE1 Tel (01) 735-9291
 Cable COMPMUSIC

Affiliates: Blanedell Ltd, Hagen Music Ltd Limbridge
 Music Ltd Track Music Ltd

Int'l firm represented: Larry Shayne (USA)

Int'l rep.: Australia (Castle)

Compatible Rec g & Publ g Ltd, 87 Third Cross Rd,
 Twickenham Middx Tel (01) 898-4095 607-0367
 Mng Dir Derek Bailey Gen Mgr Evan Parker

Composer To Player Ed (PRS) 53 Longley Rd, Harrow,
 Middx HA1 4TG Tel (01) 427-5267 Owner
 Raymond Parfrey

Concord see Essex

Concordia Publ g House Ltd 117/123 Golden Ln, London
 EC1 Tel (01) 253-8884 Cable CONPUBHO

Consolidated Music, see Music Sales

Contempo Music Ltd 42 Hanway St London W1 Tel (01)
 636-2283

Affiliated firm: Carlin Music Corp

Contemporary Music Publ g Ltd see Jet

Cookaway Music Ltd see Dick James

Corner Stone Music Ltd see Valentine

Cornfield Music Ltd, see Blackhill

Coronado see Keith Prowse

Coronet see Carlin

Corries (Music) Ltd, West Buccleuch Near Hawick,
 Roxburghshire, Scotland Tel Etrick Valley 230 Dirs
 R G Browne R M B Williamson

Corus Music 1 Montague St Russell Square, London
 WC1B 5BS Tel (01) 323-2787 Mng Dir D
 McCormick Gen Mgr John G Reed

Coslow Kassner Ltd see Kassner

Courtenay Music & Prod ns Ltd 16B Victoria St London
 SW1 Tel (01) 834-3014

Craighall Music 68 Craighall Rd Edinburgh EH6 4RL,
 Scotland Tel (031) 552-3685

Craiglee Music Co Ltd, 79 Kingston Hill Kingston-upon-
 Thames Surrey Tel (01) 546-1617

J B Cramer & Co Ltd 99 St Martins Ln London WC2N
 4AZ Tel (01) 240-1612

Affiliates: Leonard Gould & Bottler, Pitman Hart & Co
 Ltd

Crater Music, see Paul Rodriguez

Creole Music Ltd Creole House, 4 Bank Bldgs, High St,
 Harlesden NW10 Tel (01) 965-9227 Cable
 CREMUS

Affiliate: Cactus Music

Int'l reps.: Australia (Bellbird), Austria (Global—
 Fanfare) Belgium (Creole) France (Allo), Germany
 (Global—Fanfare), Luxembourg (Creole) Netherlands
 (Bospel) Portugal (Armonico-Clippers) South Africa
 (MPA) Spain (Armonico-Clippers) Switzerland
 (Global—Fanfare)

Crest Music Ltd see Dick James

Cricklewood Music Ltd Hyde Ind Estate The Hyde,
 London NW9 6JU Tel (01) 205-5456 Mng Dir
 Monty Lewis

Croma Music Ltd, see Ashley-Fields

Cromwell see Essex

Cross see Campbell Connelly

Crotchet Music Ltd Devonshire Works Barley Mow
 Passage London W1

Affiliate: Flair Music Ltd

Crow Publ g Ltd, 24 Parkside Knightsbridge London SW1
 Tel (01) 245-9026

Affiliated firm: Robert Mellin Ltd (PRS)

Affiliates: Fair World Music Saguenuy Music Ltd

Int'l firm represented: Locomotive (USA)

Crusader Music Ltd see Aristocrat

Crystal Music Publ g Co Ltd see Oick James

Cube Entis Ltd see Essex

Cuckoo Music Ltd see ATV

Cumberland Music Ltd see Kassner

Curb Carlin Music see Carlin

International Music-Record-Tape Section

Curci (Ed.) see Collegiate
 J. Curwen & Sons Ltd see Faber & G Schirmer
 Cymande Music Ltd see Alaska & Margaret Brace
 D I G I T see Young Blood
 Dabe Music Ltd—Dir Dave Davies Contact Clare Sheehan—see Carlin & Konkwest
 Dahlia Music see April
 Miki Dallon Music see Young Blood
 Damiel Music Blythe Rd Hayes Middx Tel (01) 573-5122
 Dan-Star Music 19 Pentland Rise Bedford MK41 9AW Tel (0234) 44075 Mng Dir Peter Hawkins Dir Gillian Hawkins
 Herman Darewski Music Publ g Co see B Feldman
 Dash see Campbell Connelly
 Dai Davies Music Ltd see Albion
 Spencer Davis Music Ltd see Dick James
 Davray Music Ltd—Dir Ray Davies—see Konkwest & Carlin
 Dawnbreaker see Carlin
 Daytime Music Ltd see Carlin
 Dazzle Songs Ltd see RAK
 Blossom Deanie Music see Louvigny-Marquee
 Deaver Ents see Intersong
 Debar Publ g Co Ltd see Bron
 Debonaire Music Ltd see Dick James
 Deep Purple Music see Purple
 Deep Purple Music (Overseas) Ltd see Purple
 Deep Sea Music Ltd see Mervyn
 Delfont Music see Chappell
 Delicate Music Ltd (PRS) see Rondor
 Delos Music, 182 Lansbury Dr Hayes Middx Tel 573 6299 Dir Pat Lynn Gen Mgr Richard Benjamin
 Delphi Music Ltd see Barn
 Demark Music see Paul Rodriguez
 Chris Denning Music Ltd (PRS) B3 New Haw Rd Addlestone Weybridge Surrey KT15 2BZ Tel (0932) 51361 Mng Dir Chris Denning Sec y A W Denning
Int'l rep.: Worldwide (Louvigny-Marquee in London)
 Deoc Music Ltd see Carlin
 Design see Carlin
 Destiny see Carlin
 Johnny Devlin see Carlin
 de Wolfe Ltd (MCPS) 80 BB Wardour St London W1V 3LF Tel (01) 439-8481 Cable MUSICALL Dir James Sylvester de Wolfe
Affiliates: Hudson Music Co Ltd Sylvester Music Co Ltd
 Max Diamond see Campbell Connelly
 Diamond Music Co see Gabriel
 Diamond Music Ltd 5 Silsoe House, Park Village East London NW1 Tel (01) 388-3371 366-2018 Dirs Tony Ritchie, Del Spence Gen Mgr Keith Evans
 Dickinsons see Bloomsbury
 A Dimartino Music Ltd see Valentine
 Discobrids Ltd 33 St James St London SW1
 Discourses Ltd 32 High St Tunbridge Wells Kent Tel (0892) 26397 Pres Robert F Hardcastle Gen Mgr Anthony James
 Walt Disney Prod ns Ltd 68 Pall Mall London SW1Y 5EX Tel (01) B39-B010 Mktg Dir Keith S Bailes
Home office: USA
Affiliates: Walt Disney Music Co Wonderland Music Co Inc
 Dix see B Feldman
 Dolmyn Music see Louvigny-Marquee
 Dolphin Music Co see Valentine
 Dominic Music Ltd see Dick James
 Dominion Music Co Ltd see United Artists
 Donemus, Purley Oaks Studios 421a Brighton Rd South Croydon Surrey CR2 6YR Tel (01) 660-7647
Affiliate: Alfred Lengnick & Co Ltd
Int'l reps.: Canada (Peters in USA) Denmark (Dan Fog) France (Heugel) Germany (Rudolf Erdmann) Italy (Ed Suvini Zerboni), Norway (Harold Lyche) Portugal (Sasseti) Spain (Ritmo) USA (Peters)
 Donna Music Ltd see Francis Day & Hunter & The Les Reed Org
 Donovan see Southern
 Dorsey Bros see Essex
 Dratleaf Ltd see RSO
 Drayton Music Ltd see Pure Cream
 Dreamway Ltd see Intersong
 Dreyfuse Music Ltd see Fuse
 Druck Music see Panache
 Duart Music, B Onslow Gardens London N10 3JU Tel (01) 883-7656 Dir & Gen Mgr Jim McLean (Administered by Margaret Brace)
Affiliate: Nevis Prod ns
 Dukeslodge Ents Ltd see Carlin
 Dulcimer Music Ltd see Page Full of Hits
 Dump Music see Panache
 Dunmo see Southern
 Dunraven Music Publ g Co Ltd 2B 30 Market Pl London W1 Tel (01) 580-9694
 Durham see Essex
 John Durrant & Co Ltd Chipping Campden Glos
 Dyna Music Ltd see United 2
 Dynastie Music Prod ns Ltd Kingsbourne House 229/231 High Holborn London WC1V 7DA Tel (01) 486-5264
 E F D S Publ ns Ltd see The English Folk Dance & Song Society
 E F D S S-Galliard see The English Folk Dance & Song Society
 E G Music Ltd 63A Kings Rd London SW3 4NT Tel (01) 730-2162 Mng Dir David Enthoven, Gen Mgrs Mark Fenwick, Sam Alder
 E M I Film Music see Keith Prowse
 E M I Music Publ g Ltd 13B 140 Charing Cross Rd London WC2H OLD Tel (01) B36-6699 Cable EMIMUS Mng Dir Ron N White Creative Dir Terry Slater Popular Repertoire Development Gen Mgr David Paramor
Affiliated firms: B Feldman & Co Ltd Francis Day & Hunter Ltd Keith Prowse Music Group Robbins Music Corp Ltd
 E R M (Eison Rossiter Meadows) Int I (Music) Ltd (MCPS PRS), 39a Gloucester Pl London W1H 3PD Tel (01) 935-3753 Dirs Keith Rossiter, Steve Eison Sylvia Meadows, Gen Mgr Sylvia Meadows

Affiliated firm: Middle Road Music
Affiliate: Christabel Music Ltd
Int'l reps.: Australasia (Castle) Austria (Accord) Germany (Accord) Netherlands (Anagon) Scandinavia (Air) Switzerland (Accord)
 Early Bird see Carlin
 Earthly Music Ltd see Bron
 Earthshaker see April
 Eaton Music Ltd B W Eaton Pl London SW1 Tel (01) 235-8357 Mng Dir Terry Oates
Affiliates: Harmarlane Music Ltd Mandus Music Ltd Shawbury Music Ltd (PRS)
Int'l firm represented: Golden Syrup (US)
Int'l reps.: Australia (Castle), Sweden (Air)
 Eden see Essex
 Eden Studios Music Publ g Co—Dir Philip Love—see Valentine
 John Edward Music Ltd 21 Beaumont Court Clapton London E5 8BG Tel (01) 806-3126 Dir John Edward
Affiliate: Instant Music
 Edwards Coletta Music see B Feldman
 Edwardson Music Ltd 106 Bickenhall Mansions London W1H 3LB Tel (01) 935-7615
 Eez Er-Gorn Music see Music Farm
 Efremer Music see April
 Kevin Eggers see Carlin
 Eiger Music see Panache
 Eldon Music c o Ronnie Scott s Club 47 Frith St London W1 Tel (01) 439-0747 Cable JAZZCO
 Elman Music Publ g Co 22 Denmark St London WC2 Tel (01) B36-1783/7489
Affiliate: Commercial Music Publ g
 Elstree Music see Keith Prowse
 Ember Music see Sparta Florida
 Emerald Music Ltd (PRS), 120 Coach Rd Templepatrick Ballyclare County Antrim BT39 0HB Northern Ireland Tel (08494) 32711 Mng Dir Mervyn A Solomon Gen Mgr L R Paterson (Administered by Margaret Brace)
Int'l firms represented: Aesop s Fables (USA) Bospel (Netherlands) Jumping Jack (USA) SPR (USA)
Int'l reps.: Australia (Leeds) France (OK Music) Netherlands (Bospel) South Africa (Intersong) USA (Odyssey)
 June Emerson Wind Music Windmill Farm Ampleforth York Tel (04393) 324 Mng Dir June Emerson
Affiliate: Wye Music Publ ns
Int'l firms represented: Robert King (USA) Swift Dorr (USA)
Int'l reps.: Australia (Ronald Hanmer) USA (Robert King)
 Empire Consul Music see Chappell
 Engel Songs see Carlin
 The English Folk Dance & Song Society Cecil Sharp House 2 Regents Park Rd London NW1 7AY Tel (01) 485-2206
Affiliated firm: Chappell & Co Ltd
Affiliates: EFDS Publ ns Ltd EFSS-Galliard
 Enquiry see Carlin
 Erinbeam Ltd see Rock Music
 Erle Music see Chappell
 Eros Music Ltd see Frank Chacksfield
 Escort see Carlin
 Esoteric Music Ltd 3/21 Hyde Park Square London W2 2JR Tel (01) 262-0870 Dirs Steve Royal Don White
 Esquire Music Co 76 Bedford Court Mansions Bedford Ave London WC1B 3AE Tel (01) 636 1810 Gen Mgr Greta Krahmer
Int'l firm represented: Su-Kay (USA)
 David Essex Music Ltd 43 Welbeck St London W1 Tel (01) 328-6561 Dirs David & Maureen Essex Derek Bowman
Affiliate: Colyer Music Ltd
 The Essex Music Group (TRO) Essex House 19 20 Poland St London W1V 3DD Tel (01) 734-8121 Cable SEXMUS Telex 22701 Mng Dir David Platz Gen Mgr Colin Moore
Affiliates: Concord Cromwell Cube Ents Ltd Dorsey Bros Durham Eden Essex Music Int I Ltd Fabulous, Greenwich Harmony Horizon Kensington Key Lakeview Mighty Oak Music Ltd Ivan Mogull Musical Comedy Prod ns New Ikon Romney Rutland Standard Tapestry Tyler Wildwood Writers Workshop
Int'l reps.: Argentina (Julian Tauz) Australia (Essex) Brazil (Enrique Lebendiger) Canada (Essex) France (Essex) Germany (Essex) Italy (Mario Aromando) Japan (Essex) Mexico (TRO Essex) Netherlands (Ferry Wienneke) South Africa (Essex) Spain (Essex), Sweden (Essex) USA (TRO)
 Eugene Music Ltd see Leeds
 Eurobeat Ltd 36 John Dalton St Manchester M2 6LD Tel (061) 834-7292
Affiliated firm: Mansem Music
Affiliate: Classic Eds
Int'l firms represented: Americana Beat Cromo Curci Edizioni 71 Gemelli Grafia Nazionale Nuovo Idea Picci Pinciana Prisma Unifunk West
Int'l rep.: Italy (Beat)
 European-North American Music Ltd see Motive
 Everblue Music 20 Bolton St, London WLY 7PA Tel (01) 493 6823 3072 Mng Dir Alex Everitt
 Evergreen see Campbell Connelly
 Evolution Music Evolution House 9 George St London W1 Tel (01) 486-8361 Telex 2816B Mng Dir Johnny Jones
Affiliated firm: Island Music Ltd
 Exaggeration Music Ltd see Rocket
 Excellency Music Ltd see Nems
 Express Music (London) Ltd see Tonecolor
 Faber Music Ltd 3B Russell Square London WC1B 5DA Tel (01) 278-6881
Affiliate: J Curwen & Sons Ltd
Int'l reps.: Australia (Boosey & Hawkes) Belgium (Heugel) Canada (Leeds) Denmark (Wilhelm Hansen) France (Heugel) Germany (Baerenreiter) Italy (Suvini Zerboni), Japan (Nippon Gakki), Netherlands (Albersen) Norway (Norsk) South America (Conciertos Daniel)

Sweden (Nordiska) USA (G Schirmer)
 Fabulous see Essex
 Fair Music Ltd (PRS) see Rondor
 Fair World Music see Crow
 Faith Music Ltd see Island
 Faith Press Ltd Wing Rd Leighton Buzzard Beds LU7 7NQ Tel (05253) 3365
 Fallon Music see Francis Day & Hunter
 Famous-Chappell Ltd see Famous Music & Chappell
 Famous Music (UK) Ltd 162/170 Wardour St London W1V 4AB Tel (01) 437-7700 Cable PARASERV Telex 263361
Affiliate: Famous-Chappell Ltd
 Fanfare Music Co Ltd 27 Forest Dr Keston Kent Tel (66) 54491 Cable ATMUS BROMLEY Mng Dir Fred Jackson
Affiliates: Altus Music Co Ltd Klynch Music Ltd Le Bill Music Co Ltd Mondo Music Ltd Tin Pan Alley Music Co Ltd
Int'l firms represented: Five Continents (USA) Le Bill (USA)
Int'l rep.: Germany (Fanfare)
 Fantasy Songs Ltd see Island
 Favourite see Tee Pee
 Leo Feist Inc see Robbins
 B Feldman & Co Ltd 13B/140 Charing Cross Rd London WC2H OLD Tel (01) B36-6699 Cable HUMFRIV
Affiliated firm: EMI Music Publ g Ltd
Affiliates: British & Continental Music Agencies Ltd Herman Darewski Music Publ g Co Dix Edwards Coletta Music Herc Music Kennedy Street Music Trident Music Yardbirds Music
Int'l reps.: Worldwide excluding Australasia, Canada USA (New York Times) worldwide excluding Canada USA (Metromedia)
 Julie Felix Music Ltd see RAK
 Fenette Music see Breitkopf & Haertel
 Maynard Ferguson Music Ltd 5B West St Harrow-on-the-Hill Middx Tel (01) B64-5207 Mgr Ernie Garside
 Fernlea Music Ltd see Chandos
 Fiddler s Music Ltd see Barn
 Fiesta see Carlin
 Filmscores Ltd see Chandos
 Filmusic Publ g Co Ltd see Dick James
 Finito Music see April
 Firesign Music Ltd see Hush
 First Music Ltd see Kassner
 Fisher & Lane Music, 167 Falsgrave Rd Scarborough, Yorks YO12 5EY Tel (0723) 65011 Dir & Gen Mgr Robert Fisher
 Flair Music Ltd see Crotchet
 Flam Music Ltd see RSO
 Fleetwood Music Ltd 77 Westbourne Park Rd London W2 Tel (01) 229-4477 Dirs Clifford & Michelle Adams
Int'l reps.: Austria (Melodie der Welt) Belgium (Warner Bros Filipacchi) Canada (Warner Bros) France (Warner Bros Filipacchi) Germany (Melodie der Welt) Italy (G Ricordi) Netherlands (Basart) Portugal (Hispavox) Scandinavia (Multitone) South Africa (Laetrec) Spain (Hispavox) USA (Warner Bros)
 Fleur Music see Sue Manning
 Floating Music Ltd 6 Fernhead Rd London W9 3ET Tel (01) 969-8307 Cable LOONERGRAM Mng Dir G Lawson
Affiliated firm: Island Music Ltd
Affiliate: Red Buddha Theatre Co Ltd
 Florida Music see Sparta Florida
 Fluke see Carlin
 Flying D Music Ltd see Robert Mellin
 Flyright Music, 1B Endwell Rd Bexhill-on-Sea, Sussex Tel (0424) 214-390 Dirs Robin L Gosden, Simon A Napier W J Bruce Bastin
 Folktracks & Soundpost Publ ns The Centre for Oral Traditions Harberton Totnes Devon Tel (0803) 863616 Dir Peter Douglas Kennedy
 Pierre Forlani 109 Eastbourne Mews London 2 Tel (01) 723-1573
Int'l firm represented: Senza Fine (Italy)
 Forsyth Bros Ltd 126 Deansgate Manchester M3 2GR Tel (061) B34-3281 Mng Dir D R Loat
Affiliate: Warren & Philips
Int'l reps.: Netherlands (Broekmans & Van Poppel) New Zealand (Musical Import) South Africa (SA Music Dists)
 Four Score Music see Francis Day & Hunter
 Sam Fox see Keith Prowse
 Francis Day & Hunter Ltd 13B/140 Charing Cross Rd London WC2H OLD Tel (01) B36-6699 Cable ARPEGGIO
Affiliated firms: Champagne Music, EMI Music Publ g Ltd
Affiliates: Donna Music Ltd Fallon Music Four Score Music Kevin Music, Magna Music Sun Music
 Franco-London see Robert Mellin
 Frank Music see Chappell
 Freedom Songs Ltd see Island
 Free Reed Press 20 Town St Duffield Derby Tel (0332) 840-935 Mng Dir Neil Wayne Gen Mgr Rita Beard
 Fresh Air Music Ltd (div of Manna Entertainment & Mgmt Ltd) 9 Carnaby St London W1V 1PG Tel (01) 437-195B Cable TASTES Mng Dir Tony Hall Gen Mgr June Chamarette
Affiliate: Brampton Music Ltd
Int'l firm represented: Come Il Vento (Italy)
 Freshcape Music see Barnrose
 Fresh Ground Music see Hedley
 Freshwater Music Ltd see BKM & Island
 Friday Music see Chappell
 Friends Music Ltd see Carlin
 Frontier Music Ltd 240A/242A Kilburn High Rd London NW6 Tel (01) 624-8137
 Fugal see Carlin
 Fuse Music Ltd (PRS) 36 Molyneux St, London W1 Tel (01) 724-3414 Mng Dir Nigel Haines
Affiliates: Dreyfuse Music Ltd Hi-Man Music Ltd., LoBo Music Ltd (all PRS)
Int'l reps.: Canada (Warner Bros), France (Francis

International Music-Record-Tape Section

United Kingdom

Dreyfus, South Africa (Breakaway) USA (Warner Bros.) rest of world (Intersong)
 Future Legends Music, see ATV
 Fyne Music 2 Chester Ave Southport Lancs PR9 7ET Tel (0704) 246666 Dirs Lou & Gwen Fyne
 G & G Music Ltd see Intersong
 G H Music 90 Wardour St, London W1V 3LE Tel (01) 734-4182 Cable ODDIWIWZ Telex 28781 Chm William Gaff
Affiliates: HG Music Strange Music Ltd
 G L H Music Ltd see Kassner
 G O A Music Ltd 108 Park St London W1 Tel (01) 493-6439 Chief Execs Roger Greenaway Harry Barter
 G O Music Publ g Ltd see Island
 G T O Publ g Ltd see Tincabell
 Gabriel Music Co (PRS) London Pavilion Chambers Great Windmill St London W1V 8DR Tel (01) 734-3424 Cable SHOWBIZ Dir Philip Hindin Gen Mgr Eddie Calvert
Affiliates: Diamond Music Co Kingscourt Music
Int'l firm represented: Brambla (Mexico)
Int'l rep.: Mexico (Brambla)
 Paul Gadd Music Ltd see Rock Artists
 Gale Music Ltd 2 Lexington St London W1 Tel (01) 439-4571 Dir Michael Blakley
Int'l reps.: Australia (Penjane) Austria (Melodie der Welt) Germany (Melodie der Welt) Portugal (Armonico-Clipper s) Scandinavia (Air) Spain (Armonico-Clipper s), Switzerland (Melodie der Welt)
 Gale & Gayles Music Ltd see Kassner
 Galerie Music Ltd see Purple
 Galeross Music, 2 East Par Haworth York YO3 7YJ Tel (0904) 23556
 Galliard see Stainer & Bell
 Gallico Music see Keith Prowse
 Gamble-Huff see Carlin
 Gamut Publ ns Ltd All Saints Passage Cambridge CB2 3LT Tel (0223) 51786
 Gannet Music Ltd see Page Full of Hrs
 Garden Studio Ltd see April
 Gas Songs see Margaret Brace
 Gavel Music see Noel Gay
 Noel Gay Music Co Ltd 24 Denmark St London WC2H 8NJ Tel (01) 836-3941 Tel Ex 21760 Pres Richard Armitage Mng Dir Ron McCreight VP Ralph Walker
Int'l branch: USA
Affiliates: Audley Music, Gavel Music, Gleebe Music, Hazemere Music, Larissa Music, Macaulay Music Ltd, Major Music, NWR Music, Namara Music, Nordic Music, P&G Music, Plantagenet Music, Two-Four Music, Wednesday Music
Int'l reps.: Australia (Rango) Italy (Ri Fi) Japan (Shinko), Netherlands (Gaba) Scandinavia (Arne Bendiksen), South Africa (Musicpiece)
 Geltho Music 6 Lillie Yard 19 Lillie Rd London SW6 Tel (01) 385-1949 Mng Dir Nigel Thomas
Affiliated firm: Panache Music Ltd
 Genesis Music Ltd see Carlin
 Geobell Music Co Ltd (MCPS/PRS), Barkside 42 High St, Barnet Herts Tel (01) 449-1676 Mng Dir & Gen Mgr George Bellamy
 George & Dragon Prod ns see Panache
 Geronimo Music Ltd (PRS) see Rondor
 Getaway see Carlin
 Grant Music Publ g Co Ltd see Aristocrat
 Robin Gibb Publ g Ltd see Lupus
 Ian Gillan Music Ltd see Purple
 Glad Music Ltd see Shapiro Bernstein
 Gleebe Music, see Noel Gay
 Glendale see Campbell Connelly
 Glenferry Music Ltd 10 Lansdear Close Edgware Middx Tel (01) 952 5689 Dir & Gen Mgr Bert Meredith
 Glessando Music Ltd, 19 Ruxley Ridge Claygate Surrey Tel Escher 66841
 Glocken Verlag Ltd (div of Josef Weinberger Group) 10-16 Rathbone St London W1P 28J Tel (01) 580-2827 Dirs Dr O Blau, F P Lehar R M Toeman S Buchman
 Gloria see Carlin
 Gloucester Music see Sparta Florida
 Glove Music Ltd see Purple
 Go Ahead Music Ltd see Amphonic
 Gold Disc, see Carlin
 Golden City Music Ltd Deep Roots Hay Green Ln Hook End near Brentwood Essex Tel Blackmore (0277) 821957
 Golden Egg Music Ltd see Intune
 Goliath Music 78 Chandos Ave London N20 9DZ Tel (01) 445-3765
 Golora Music Co see Valentine
 Jack Good, see Carlin
 Good Music Ltd see Cyril Shane
 Gospel Music Publ rs Ltd, see Marshall Morgan & Scott
 Grade & Lynton Music Ltd 12 Bruton St London W1 Tel (01) 499-0673 Telex 28526 Chm Paul Grade Mng Dir Paul Lynton
 Graphel Music, see Chappell
 Grai Publ ns Grai Centre Pemberton St Nottingham NG1 1GS Tel (0602) 50800
 Gratio Music Ltd see Dick James
 Grant Music Ltd see Kassner
 Grape Time Ltd see Bloomsbury
 Great Sterling Music Ltd see Robert Mellin
 Greenwich see Essex
 Greenwich Gramophone Publ g Co see The Les Reed Org
 Grob-Chappell Music, see Chappell
 Groovy Music Ltd see Leeds
 Grosvenor Music Ltd see Kassner
 James William Guercio Music Ltd see Franklyn Boyd
 Guest & Edwards Music see Metropolitan
 Gull Songs 56 S Molton St London W1 Tel (01) 629-9869/1069 Cable GULLRECORD Mng Dir Derek Everett Gen Mgr David Howells
Affiliated firm: Island Music Ltd
Int'l reps.: Australia (Castle) France (Francis Dreyfus) Germany (Melodie Der Welt) Sweden (Air)
 Gurusama Music Publ g Ltd 108 Park St London W1 A Guthel (Ed) see Boosey & Hawkes
 Gwyneth Music Ltd see Dick James
 Gwynn Publ g Co Llangollen Clwyd LL20 8SN North

Wales Tel (0978) 860-209 Chief Exec W S Gwynn Williams
 H G Music see GH
 Henry Hadaway Org Ltd Satril House 11 Little Newport St London WC2H 7JF Tel (01) 734-7333 Mng Dir Henry Hadaway, Gen Mgr Alan Melina Publ g Mgr Chris Baker
Affiliates: Big Ear Music, Casino Music, Penny Lane Music, Redwood Music Ltd, Satril Music, Surprise Music, Torill Music
Int'l reps.: Australia (Leeds) Japan (Nippon TV), Netherlands (Holland Music) New Zealand (Leeds)
 Hagen Music Ltd see Compass
 Julius Hainauer Ltd, 29 Cranbourne Gardens London NW11 Tel (01) 455-8683
 Halmusic Ltd see Sparta Florida
 Hammond Organ Studio 295 Regent St, London W1 Tel (01) 580-2060
 Hansa Prod ns Ltd see ATV
 Charles H Hansen Music & Book Ltd see Hansen
 Hansen House (London) Ltd 218 Great Portland St London W1N 6JH Tel (01) 387-0851 Chief Exec Charles H Hansen
Affiliates: Brons Orchestral Servs Ltd, Collier Dexter Music Ltd, Charles H Hansen Music & Book Ltd, Music of Today, Silhouette Music, Ethel Smith Music Corp
Int'l firm represented: Hansen (USA)
 Happy Face Music Publ g Co The Old Smithy Post Office Ln Kempsey Worcs Tel (0905) 820-566 21112 Mng Dir V B Murfin, Gen Mgr J E Murfin
 Hara Kiri Music Ltd see Island
 Hazledy Music see Hedley
 Harmarlane Music Ltd see Eaton
 Harmonic Music Publ g Co Ltd see C Brill
 Harmony see Essex
 Harriet Music Ltd see Robert Mellin
 Frederick Harris Music Co Ltd see Alfred Lengnick
 Harrison see Campbell Connelly
 Harrisons Ltd see Apple
 Hawkes & Son (London) Ltd see Boosey & Hawkes
 P J Hayes Ltd 88 Brewery Rd London N7 Tel (01) 607-3849
 Hazelmere Music see Noel Gay
 Lee Hazlewood, see Carlin
 Hazy Music Ltd, 9 Ravenscroft Ave, London NW11 OSA Tel (01) 455-4556 Mng Dir Barbara M Hayes
Affiliate: Scorpio Music
Int'l rep.: Worldwide excluding Canada & USA (Intersong)
 Hazzard Music Ltd see Bron
 Head Music Ltd 25 S Molton St London W1 Tel (01) 629-6391
Affiliate: Straight Music
 Andrew Heath Music Ltd, 81 Harley House, Marylebone Rd London NW1 5HN Tel (01) 487-5587 Mng Dir Andrew Heath
 Heath Levy Music Co Ltdy 388 Hanover Gate Mansions Park Rd London NW1 4SL Tel (01) 723-2493 Dirs Geoffrey Heath Edward Levy
 Heaths Music Ltd 86 Marylebone High St, London W1M 4AY Tel (01) 486-4353 Cable XTRA Prof Mgr Graham Churchill Admin Mgr Alan Paramor
Int'l branch: USA
Affiliates: Cinderella Music Ltd, Laurel Music Co Ltd, Leading Note Music Ltd, Lorna Music Co Ltd, Mayhem Music Co Ltd, Maypole Music Ltd, Norrie Paramor Music Ltd, Pentangle Ltd, Petford Music Co Ltd, David Rabin (Music) Ltd, SpeeDee Music Ltd, Village Thing Music Ltd, Woodside Music Ltd
Int'l firms represented: Char-Liz (USA) Criterion (USA) Three Brothers (USA)
Int'l reps.: Australia (Essex) Austria (Rudolf Slezak) Belgium (Universal Songs) Canada (Saranat) France (Francis O'Neill), Germany (Rudolf Slezak) Italy (Mario Armandino), Japan (TRO-Essex) Netherlands (Universal Songs) New Zealand (Essex) Scandinavia (Sonet) South Africa (Musicpiece) Spain (Southern)
 Hec Music, see B Feldman
 Hedley Music Ltd, 71 Rutland Rd Chesterfield Derbys S40 1ND Tel (0246) 79976
Branch: London W1V 5RG, 6 Carlisle St
Int'l branch: USA
Affiliated firm: Bloomsbury Music Publ g Co Ltd
Affiliates: Fresh Ground Music, Hardwick Music, Hedleysongs Music, Michael James Music, March Music Ltd, Wigwam Music (all MCPS)
 Hedleysongs Music see Hedley
 Henderson, see Bloomsbury
 Henderson Music Ltd 1 Lancaster Terr Flat 14 London W2 3PF Tel (01) 262-7656
 Hensley Music Publ g Co Ltd 82 Oakwood Court London W14 Tel (01) 602-2220 Mng Dir Tony Eyers Gen Mgr Gray Jones
Int'l firm represented: Televis (Italy)
Int'l rep.: Worldwide (Intersong)
 Hercules see Carlin
 Hero Music Ltd see Peter Rice
 Highland Music Co see Beautiful Sunday
 Hiary Music Ltd 56 Suffolk Rd London SW13 Tel (01) 499-8686 Mng Dir RS Kass Gen Mgr Tony Bramwell
Int'l firm represented: Tennessee Swampfox (USA)
 Hillcrest Music Ltd see Robert Mellin
 Tony Hiller Music Ltd, 12 Bruton St, London W1X 7AH Tel (01) 499-0673 Cable TONYMUSIC Mng Dir Tony Hiller
Affiliated firm: ATV Music Ltd
 Hilltrent Music Ltd, 11 Albemarle St London W1 Tel (01) 493-3651
Int'l firms represented: Berkeley Square Church Lane (both USA)
Int'l reps.: Belgium (Dayglow), France (Claude Pascal) Germany (Rolf Budde), Italy (Ariston) Netherlands (Dayglow), Portugal (Zip Zip) Scandinavia (Air Music) USA (Berkeley Square Church Lane)
 Hi-Man Music Ltd see Fuse
 Hit House Ltd, 3 Library Parade, Craven Park Rd, London NW10 8SG Tel (01) 965-6041
 Hit Songs Ltd see Bron
 M Hohner Ltd, 39/45 Coldharbour Ln, London SE5 9NR

Tel (01) 733-4411
Int'l firm represented: M Hohner (Germany)
 Homemade Music Ltd (PRS), 97 Rosebery Rd, Muswell Hill, London N10 Tel (01) 444-9440. Mng Dir Donny Marchand, Gen Mgr John Levy
 Honest Injun, see Panache
 Honey Bee Music—Drs Paul Murphy, Rosemarie Schmuecker—see Buk
 Honey Music Co Ltd see Rock Music
 Clyde Hopper Prod ns, see Panache
 Horizon, see Essex
 Horse Music, see Music Farm
 Horse Prod ns, see Music Farm
 Hotpot Music, see April
 Hournew, see Campbell Connelly
 House of Dreams Music Ltd see Island
 Howzat Music Publ g Ltd, 570 Kingsland Rd, Dalston E8 Tel (01) 254-9494
 John Hudson Prod ns Ltd see Martin-Coulter
 Hudson Music Co Ltd see de Wolfe
 Hugg Music Ltd see Intersong
 Humber Music Ltd see Carlin
 Hurleywood Music, 94 Richmond Rd., Kingston, Surrey
 Hush-A-Bye Music SA, see The Les Reed Org
 Hush Music Ltd, 8 Albert Gate Court, 124 Knightsbridge, London SW1 Tel (01) 589-6293 Dirs Hugh Murphy, Shel Talmay, Jonathan Rowlands
Affiliates: Albert Gate Court Music Ltd, Firesign Music Ltd, New Acme Music Co (UK) Ltd
 Hyde Park, see Tee Pee
 I G B Music, see Purple
 Indian Brandee Music Ltd see Tincabell
 Inkwell Music Ltd see Rock Music
 Instant Music, see John Edward
 In-Sync Music Ltd see Robert Mellin
 Inter-Art Co Ltd see Josef Weinberger
 Internationale Musik Produktion, 28 Alloo Rd, Goodmayes, Ilford, Essex
Home office: USA
 Intersong Music Ltd, 50 New Bond St, London W1 Tel (01) 499-0067 Mng Dir Adrian Rudge, Prof Mgr Dave Colyer, Copyright Mgr David Marshall
Affiliates: Bird Music, Buffalo Music Ltd, Charlotte Music Ltd, Comma Music, Deaver Ents, Dreamway Ltd, G&G Music Ltd, Hugg Music Ltd, Jardimiere Music, Lanester Music Ltd, Lynx Music Ltd, Marks Music Ltd, Ryan Music Ltd, Solid Gold Music, Stanhope Music Ltd, Tito Music Ltd, Wheeljam Music Ltd, Woods Music Ltd
Int'l firms represented: American Dream, Andromeda, Roy Ayers, Roy Ayers Ubiquity, Barmour, Baron, Bob-Cor, Borscht, Cachand, Gene Chandler, Eds Chanson, Char-Liz, Laurie Kaye Cohen, Common Good, Contenton, Coral Rock, Cnted, Harry Da Luggage, Defrantz Monique, Diagonal, Dynatone, Elbomo, Every Little Tune, Fescue, Fifth Avenue, Fifth Floor, Five West, Flng, Golo, Good Morning, Harbot, Hekavy, Hinky Dink, Ilza, Jadar, Jmpire, Kaleidoscope, Kaskat, March Hare, Matragun, Midland, Midsong, Mobetia, Montcalm, Mourbar Nelson, Open End, Oyster, Phonopub, Pocket Full of Tunes, Portofino, Polypub, Rising Sun, Rock Hopper, Running Bear, Samba, Savona, Scheffrin-Zager, Sire, Sky Forest, Stanyan, Synergistic, Talmont, Tan Soul, Ten East, Three Brothers, Tomeja, Tuft, VIP, Wednesday Morning (all USA), Corner Store, Corral, Covered Wagon (all Canada), Breeze (Germany, Switzerland), Leo Leandros (Germany)
Int'l reps.: Australia (Intersong), Austria (Aberbach), Belgium (Intersong Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong Continental, Intersong Pigalle, Intersong Paris), Germany (Aberbach, Artemis Intersong Int l), Greece (Intersong Hellas) Japan (Intersong), Mexico (Intersong), Netherlands (Artemis Intersong Basart) Singapore (Intersong) South Africa (Intersong) Spain (Canciones del Mundo, Ed Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), USA (Belinda/Intersong)
 Intune Ltd 16 Clifford St London W1X 1RG Tel (01) 439-0312 Owners Mitch Murray, Peter Callander, Dir & Gen Mgr Ronald Cole
Int'l branch: USA
Affiliates: Casanova Music Ltd, Golden Egg Music Ltd, Tiger Music Ltd
Int'l reps.: Australia (April) Austria (Altus) Canada (Melville), Central America (Intersong), Germany (Altus) Japan (Toshiba) South Africa (Francis Day) South America (Intersong), Switzerland (Altus)
 Ipanema Music, see Chappell
 Island Music Ltd, 47 British Grove, London W4 2N11 Tel (01) 741-1766 Cable ACKEE Mng Dirs Lionel Conway Martin Humphrey, Gen Mgr Peter Cornish
Affiliates: Badco Music, Belfern Music, Blue Mountain Music, Evolution Music, Faith Music Ltd, Fantasy Songs Ltd, Floating Music Ltd, Freedom Songs Ltd, Freshwater Music Ltd, GO Music Publ g Ltd, Gull Songs Hara Kiri Music Ltd, House of Dreams Music Ltd, Jamarine Music, Keepers Cottage Music Ltd, Libra Music, Lunar Music Ltd, Miller Bruce Music, Off the Wall Music, Porpoise Publ g, Robertson Brown Assocs, Signal Grade Music, Silent Music, Smash Bros., Socks Music Ltd, Space Songs, Warlock Music
Int'l firms represented: East Memphis, Fourth Floor, (both USA)
Int'l reps.: Australia (Festival), Austria (Melodie der Welt), Belgium (Hans Kuster), France (Panache), Germany (Melodie der Welt), Greece (Intersong), Hong Kong (Burlington-Palace) Israel (Ilanot) Italy (Ricordi), Japan (Taiyo), Portugal (Armonico-Clipper s) Scandinavia (Sonet), Sweden (Music) Singapore (Burlington-Palace) South Africa (MPA) South America (Intersong), Spain (Armonico-Clipper s), USA (Ackee)
 Ivy, see Campbell Connelly
 J B Music see Margaret Brace
 J D L Music see Purple
 Jabula Music see Virgin
 Jackson Rec g Co Ltd The Studios Rickmansworth, Herts Tel (87) 72351 Cable JACMUSIC
 Jac Music Ltd see Franklyn Boyd
 Jaep Music Ltd see Dick James

International Music-Record-Tape Section

- Jamarnie Music. see Island
 Dick James Music Ltd., James House, 71/75 New Oxford St., London WC1A 1DP Tel (01) 836-4864 Cable DEJAMUS Telex 27135 Chm & Mng Dir Richard L James Dir Stephen M James Gen Mgr Roland Rogers, Group Bus Co-ord Nicholas J Hampton
Int'l branches: Australia, France, Germany, Japan, Netherlands, Scandinavia, USA
Affiliates: Air Overworld Ltd Airmass Music Ltd., Alto Music Ltd., Ammo-James Music Ltd., Cookaway Music Ltd Crest Music Ltd., Crystal Music Publ'g Co Ltd., Spencer Davis Music Ltd., Debonaire Music Ltd., Dominic Music Ltd., Filmusic Publ'g Co Ltd., Gralto Music Ltd., Gwyneth Music Ltd., Jaep Music Ltd., Jamil Music Ltd., Jamsham Music Ltd., Josid Music Ltd., Lords Music Co Ltd., Love Songs Ltd., Maribus Music Ltd., Medallion Music Publ'g Co Ltd., Nuova Music Ltd., Pacermusic Ltd., Pageant Music Ltd., Pall Mall Music Ltd., Santa Ponsa Music Ltd., Shair Music Ltd., Together Music Ltd., Tudor Music Ltd., Wonder Music Ltd., Young Artists Ltd., Zoom Ents Ltd
Int'l reps.: Belgium (MCA), Brazil (Fermata), Italy (Ritmi & Canzoni), Mexico (Musart) South Africa (Leeds), Spain (Odeon), Sweden (Air) (SEE ADVERTISEMENT)
 Michael James Music. see Hedley
 Nicky James Music Ltd., see Peter Rice
 Jamil Music Ltd., see Dick James
 Jamsham Music Ltd., see Dick James
 Janna Music Ltd., 6 Brasslands Dr., Portslade-by-Sea, Sussex Tel (0273) 419441 Mng Dir John MacLeod
Affiliates: Jasan Prod'ns Ltd., Stylus Music Ltd
 Jano Music Ltd., 68 Haverstock Hill, London NW3 Tel (01) 267-1482 Dir Jan Olofsson
Affiliate: Jan Olofsson Music Ltd
Int'l firm represented: Catalogue Blue Eyes (France)
Int'l rep.: France (Carrere; Catalogue Blue Eyes)
 Jardiniere Music. see Intersong
 Jasan Prod'ns Ltd. see Janna
 Jasol see Tee Pee
 Jayman Music. see Sunbury
 Jelly Music Ltd., see Nems
 Jelly Publ'g Ltd., see Nems
 Jenevieve Music. see Panache
 Jet Music Inc., 44 Parkside, Wimbledon, London SW19 5NB Tel (01) 947-5505 Chm & Mng Dir Don Arden
Affiliates: Contemporary Music Publ'g Ltd., Leading Music Ltd
Int'l reps.: Canada, Mexico, USA (United Artists) rest of world (Intersong)
 Jewel Music. see Chappell
 Jig-Saw Music Ltd., 115 Old Lodge Ln., Purley, Surrey Tel (01) 668-3457 Dirs Dave & Sue Williams
 Jill Music Ltd. see Collins & RAK
 Joaneline. see Carlin
 Jobete-London Music Ltd., Dunbarton House, 68 Oxford St., London W1 Tel (01) 580-6075
 Jonalco Music Ltd., 2 Lexington St., 1st fl, London W1 Tel (01) 439-4571
 Jonathan Music Ltd. see Nems
 Jonjo Music Co Ltd., see Marquis
 Josid Music Ltd. see Dick James
 Josley Music. see Carlin
 Jumbo Music. see Treble
 K Songs Ltd., see Page Full of Hits
 K P M Music group. see Keith Prouse
 Kadence Music. see Rmbbins
 Kalmann. see Carlin
 Alfred A Kalmus Ltd., 2/3 Fareham St. (Dean St.), London W1V 4DU Tel (01) 437-5203 Cable ALKAMUS Dirs A A Kalmus, A Schlee M Hermann W M Collieran, J Palmer S G Harpner
Affiliate: Universal Ed (London) Ltd
 Kama Sutra Music Ltd. see United Artists
 Kamikazi Music. see Carlin
 Kangaroo Music Ltd., 258 Finchley Rd., London NW3 Tel (01) 435-4085
Affiliated firms: April Music Ltd., Chevron Music Publ'g Ltd
Home office: USA Kenny Music
 Kassner Assoc'd Publ'rs, Kassner House, 1 Westbourne Gardens, London W2 Tel (01) 229-3411 Cable KASSMUSIC Mng Dir Edward Kassner, Gen Mgr David Kassner
Administered firms: AJ Music Ltd., Beautiful Music Ltd Bens Music Ltd., Bonney Music Ltd City Music Ltd., Coslow-Kassner Ltd., Cumberland Music Ltd., First Music Ltd., GLH Music Ltd., Gale & Gayles Music Ltd., Grant Music Ltd., Grosvenor Music Ltd., Edward Kassner Music Ltd., Cecil Lennox Ltd., Mediant Music Ltd., Myers Music Ltd., Norris Music Ltd., Pan Music Ltd., Rush Music Ltd., Schaeffers Kassner Music Ltd., Success Music Ltd., Yukon Music Ltd
 Edward Kassner Music Ltd., see Kassner Assoc'd Publ'rs
 Keepers Cottage Music Ltd., see Island
 Kenbil Music (PRS, MCPS), 16 Hampstead Gardens, Golders Green, London NW11 Tel (01) 340-3598 Owner Bill Crompton
Int'l reps.: Austria, Germany, Switzerland (Melodie der Welt)
 Kenmar Music Co., see Margaret Brace & Marrow
 Kennedy Street Music. see B Feldman
 Kensington see Essex
 Kerroy Music Publ'g Co Ltd., 42 Westbourne Terr., London W2 3UH Tel (01) 723-0328 Mng Dir Raymond Cowen, Gen Mgr Ian Kerr
 Kevin Music. see Francis Day & Hunter & The Les Reed Org Key, see Essex
 Keyboard-Pendulum Music Ltd., see Pendulum
 Kicking Mule Publ'g—Dir Stefan Grossman—see Sonet
 Kids Music Ltd. see RAK
 Kieron see Carlin
 King Billy Music. see April
 Kingdom Prod'ns see Panache
 King John Music, 185 Bickenhall Mansions Baker St London W1 Tel (01) 486-6131
 Kingscourt Music. see Gabriel
 Kingsize Songs Ltd., see Cyril Shane
 Kirshner/Warner Music Ltd., see Warner Bros
 Klik Music 2 Library Parade Craven Park Rd London NW10 Tel (01) 965-5970 Dir Laurence Sevitt Gen Mgr Joe Sinclair
Affiliates: Angin Music Bush Music
 Kluit BV. see April
 Klynch Music Ltd. see Fanfare
 Knox, see Carlin
 Konkwest Music Ltd., 84/86 Tottenham Ln Hornsey London N8 7EE Tel (01) 340-7873/4757 Dirs Ray & Dave Davies
Affiliates: Dabe Music Ltd Davray Music Ltd
 Alexis Korner Music. see Philip P Roberge
 L E Music, Nelson House Castle Hill Rd Hindley Wigan Lancs WN2 4BH Tel (0942) 58555 Telex 55500 Dir Barry Hurst, Gen Mgr Doug Larbey
 Lad Music Ltd., see Peter Rice
 Ladysmith Music Co Ltd., see Valentine
 J R Laffeur & Son Ltd. see Boosey & Hawkes
 Lakeview see Essex
 Lancia Music see Robbins
 Landester Music Ltd. see Intersong
 Sieve Lane Music & Pub Servs 12 Slough Ln London NW9 8QL Tel (01) 205-2587
 Langdown Music Ltd., see Martin-Coulter
 Lantern Music Publ'g Co Ltd Westcombe House Whitecombe St London WC2 Tel (01) 839-4688 1711
 Larissa Music. see Noel Gay
 Lark. see Carlin
 Larkworth Music Ltd. see Tincabell
 J H Larway see Edwin Ashdown
 Latchmere Music Co. see Valentine
 Latin-American. see Southern
 Laurel Music Co Ltd., see Heathside
 Zack Laurence Music Ltd., 1 Glanleam Rd Stanmore Middx HA7 4NW Tel (01) 954-2025 Mgr Zack Laurence
Affiliates: Anna Music Ltd Teleny Music Ltd
 Leading Music Ltd. see Jet
 Leading Note 209 Rochdale Rd, Greetland Halifax West Yorks HX4 8JE Tel (0422) 76161 Mng Dir Bill Leader
Affiliated firm: Heathside Music Ltd
 Le Bill Music Co Ltd., see Fanfare
 Led Songs see Panache
 Leeds Music Ltd., 138 Piccadilly, London W1V 9FH Tel (01) 629-7211 Cable LEEDSMUSIK
Home office: USA
Affiliated firm: Belwin-Mills Music Ltd
Affiliates: Cat Music Ltd Eugene Music Ltd Groovy Music Ltd., London Tree Music Ltd., MAM (Music Publ'g) Ltd., Melanie Music Ltd Rawlow Music Ltd Shaftesbury Music Co Ltd Spooner Music Ltd Threshold Music Ltd., Valley Music Ltd
Int'l firm represented: Leeds (South Africa)
 Leiber-Stoller see Carlin
 Lemmel Music Ltd Kings Court 2/16 Goadge St London W1P 1FF Tel (01) 580-9508 Cable RIMUSIC Chm R F G Dennis Exec Dir Charles Berman
Affiliate: Mason Music Ltd Rimusic (div of Carlton Facilities Ltd)
Int'l firm represented: Plymouth (South Africa)
Int'l reps.: Australia (Castle), Belgium (Baltic) New Zealand (Direction group) South Africa (Plymouth)
 Alfred Lengnick & Co Ltd., Purley Oaks Studio, 421a Brighton Rd., South Croydon, Surrey CR2 6YR Tel (01) 860-7646 Dir C R L Avenell
Affiliates: Donemus Frederick Harris Music Co Ltd (Netherlands), Frederic Harris (Canada) Icelandic Music (Iceland)
Int'l reps.: Canada (Frederick Harris) Germany (A Benjamin), South Africa (SA Music Dists) Switzerland (A Benjamin) USA (Frederick Harris)
 Cecil Lennox Ltd., see Kassner
 Leonard Gould & Böttler see J B Cramer
 Leviathan Music. see Music Farm
 Le Vien Music. see Chappell
 Joseph E Levine Music. see Chappell
 Liber-Southern see Southern
 Libra Music. see Island
 Light Music Ltd., 33 Brynston Square Suite 18, London W1H 7LR Tel (01) 402-4810 Mng Dir Trevor Lyttleton
Affiliate: Smash Music
 Lilian Music. see Mervyn
 Limbridge Music Ltd. see Compass
 Linvoy. see Carlin
 Lussauer Music. see Chappell
 Little Feather Music. see RSO
 LoBo Music Ltd. see Fuse
 Lodge Music Ltd., see Tincabell
 London Tree Music Ltd. see Leeds
 London Tunemiths Ltd., 11 Bingham Pl., London W1M 3FE Tel (01) 486-7601 Mng Dir Michael Weston
 Lone Star Music. see April
 Lopes Ed Ltd., Northway House, High Rd., Whetstone London N20 9LP Tel (01) 445-3351
 Loraine Music. see Sparta Florida
 Lorange see Panache
 Jon Lord Music 7/11 Woodcote Rd Wallington Surrey
 Lords Music Co Ltd. see Dick James
 Lorna Music Co Ltd. see Heathside
 Louigny-Marquee Music Ltd 38 Hertford St London W1Y 8BA Tel (01) 493-5961 Telex 263912 Copyright & Royalties Mgr John C Gee Gen Mgr Alan Keen
Home office: USA
Affiliates: Blossom Dearie Music Chris Denning Music Ltd., Dolmyn Music, Pop-Gun Music Ltd
Int'l reps.: Australasia (Festival) Luxembourg (Radio Music), South Africa (Music Publ'g Co) Sweden (Sweden Music)
 Love Songs Ltd. see Dick James
 Lowery Music Ltd. see Chappell
 Ludix see Carlin
 Luggage Label Music Ltd. see April
 Lunar Music Ltd. see Island
 Lupus Music Co Ltd (PRS) 109 Eastbourne Mews London W2 6LQ Tel (01) 402 5169 Cable BRYMO Gen Mgr Bryan Morrison
Affiliate: Robin Gibb Publ'g Ltd (PRS)
 Kenny Lynch. see Carlin
 Jeff Lynne Music. see Carlin
 Lynx Music Ltd., see Intersong
 M A M (Music Publ'g) Ltd., 24 25 New Bond St., London W1Y 9HD Tel (01) 629-9255 Cable MAMARTISTE Telex 27867
Affiliated firm: Leeds Music Ltd
 M C Music. see Mervyn
 M G P (Musical Graphic Publ'g) (PRS), 10 Clifton Terr., Winchester SO22 5BJ Tel (0962) 64755 Dir & Gen Mgr Clifford J Bevan
 M & M Music 23 Southacre, Hyde Park Crescent London W2 2QB Tel (01) 262-5432 Cable JACKTONE Mng Dir Tony Hatch, Gen Mgrs David Ions, Cherry Lill
Int'l rep.: Canada South America USA (all Jack Tone)
 M W Y Music Publ'g Ltd Belgrave Square, 7 W Halkin St., London SW1X 8JA Tel (01) 235-6424
 Macaulay Music Ltd. see Noel Gay
 Magdalen Music. see April & Pendulum
 Magna Music. see Francis Day & Hunter
 Magnet Music Ltd Magnet House 22 York St., London W1H 1FD Tel (01) 935-4049 487-3650/3667 Cable MAGLONDON
Affiliate: Bop Music, Bumper Songs
Int'l reps.: Australasia (Castle) Austria (Discoton), Benelux (Discoton) France (Pathe Marconi) Germany (Discoton) Italy (Sugarmusic) Japan (Victor) Portugal (EGO) Scandinavia (Imudico) South Africa (Impact, South America (Ivan Mogull), Southeast Asia (EMI), Spain (EGO), Switzerland (Discoton)
 Magnum Music 415 Oxford St., London W1
 Magus Music, 68 Harrowdene Rd., Wembley, Middx HA0 2JF Tel (01) 902-0691 Gen Mgr Betty Collick
 Maiden Music Co., see Valentine
 Mainstreet Music. see United 2
 Major Music. see Noel Gay
 Majuba Music Ltd., see Valentine
 Malloes Music. see Chevron
 Malone Music Centre Ltd., 31 Malone Rd., Belfast BY9 6RU Northern Ireland Tel 666361 Dir M Ruderman, Gen Mgr H A Ruderman
 Mamba Music. see Atra
 Mander Music Ltd. see Chappell
 Mandus Music Ltd. see Eaton
 Sue Manning Music Publ'g Ltd., 504 Wainer House 296 Regent St London W1 Tel (01) 637-9748 Mng Dir Sue Manning
Affiliate: Fleur Music
 Mann Music Publ'rs Ltd. see Bron
 Manor see Carlin
 Mansem Music 36 John Dalton St., Manchester M2 6LE Tel (01) 834 7293 Cable IMDISC Mng Dir Irving Wilson
Affiliates: Classic Eds Eurobeat Ltd Wilson Eds
Int'l firms represented: Omnia (Italy) Semco (Italy)
Int'l rep.: Italy (Semco)
 Marathon Music Ltd. see Valentine
 Marble Arch Music Ltd. see ATV
 March Music Ltd. see Hedley
 Marcus Music 20 Chpstead St London SW6 Tel (01) 736-7980
 Janie Marden see Music
 Margot Music Ltd. see Chappell
 Maribus Music Ltd. see Dick James
 Marklon Music Ltd. see Bron
 Marks Music Ltd. see Intersong
 Marilyn see Carlin
 Marmalade Music. see RSO
 Marquis Music Co Ltd 37 Soho Square London W1V 5DG Tel (01) 437-9405 Cable MARQUIMUS Dir Joe Roncoroni Gen Mgr Carole Broughton
Affiliates: Bocu Music Ltd Jonjo Music Co Ltd Mistletoe Melodies Ltd Pixie Publ'g Co Ltd Verulam Music Co Ltd
Int'l reps.: Canada Japan Mexico & USA (all Mainstay)
 Marrow Music (MCPS), 39 Harmer St Gravesend, Kent Tel (0474) 65687 Dir John W Oram, Gen Mgr Mike Carol (Administered by Margaret Brace)
Affiliate: Kenmar Music (MCPS)
 Marsam Music. see Pete Walsh
 Marshall Morgan & Scott Publ'ns Ltd., 116 Baker St., London W1M 2BB Tel (01) 486-3271 Cable GRAPHO Mng Dir Peter J Lardi Gen Mgr Frank W Birkenshaw
Affiliate: Gospel Music Publ'rs Ltd
Int'l firms represented: Hope, Lillenas Singpiration (all USA)
 Martin-Coulter Music Ltd Alembic House, 11th fl., 93 Albert Embankment, London SE1 7TY Tel (01) 582-7622 Telex 24224 Dirs Bill Martin Phil Coulter, Admin Dir Bernard Brown
Int'l branches: Canada USA
Affiliates: John Hudson Prod'ns Ltd., Langdown Music Ltd Mews Music Ltd, Pix-House Ltd Sharp-Vaughn Music Ltd Sleepy Dumping Music Ltd
Int'l reps.: Austria Germany, Switzerland & Eastern Europe (Melodie der Welt) rest of world excluding France & Ireland (Intersong)
 Passell Martin Music. see Trafalgar
 Mashy Music. see Chevron
 Mason Music Ltd., see Lemmel
 Masquerade Music, 2 Old Brompton Rd., South Kensington, London SW7 Tel (01) 584-6498
 Matchbox Music. see Saydisc
 Matrix Music. see Metropolitan
 Peter Maurice Music. see Keith Prowse
 Mautoglade Music Ltd 22 Denmark St London WC2 Tel (01) 836-5995 Owner & Dirs Stuart Reid, Frank Coachworth
 Mawson & Wareham Music Ltd Heath House 11 Blackett St., Newcasttle upon Tyne NE1 5BS Tel (0632) 26461 Mng Dir Brian Mawson Gen Mgr Geoff Heslop
 Maximum Music 1a Belmont St London NW1 8HJ Tel (01) 267-1495
 Maycroft. see Carlin
 Mayflower Music Co 43 Tressillian Rd London SE4 1YG

International Music-Record-Tape Section

Tel (01) 692-2838
 Mayhew Music Co Ltd see Heathside
 Maypole Music Ltd see Heathside
 Mazel Music see Barry McKay
 McCartney Music Ltd, 12/13 Greek St, London W1V 5LE
 Tel (01) 439-0386
 Barry McKay Int'l Music (UK) Ltd 100 Westgate Rd
 Newcastle upon Tyne Tel (0632) 24449 20971
 23030 Telex 537486 Mng Dir Barry McKay Gen
 Mgr Mary Robinson
Affiliate: Mazel Music
 Rod McQueen Prod ns, see Beautiful Sunday
 Medallion Music Publ g Co Ltd see Dick James
 Mediant Music Ltd see Kassner
 Mediocore Music Ltd, 484 Kings Rd London SW10 0LF
 Tel (01) 352-9881
Affiliate: Monocle Music
 Medway Music Ltd see Frank Chacksfield
 Melanie Music Ltd see Leeds
 Mellin Music Ltd see Tiffany
 Robert Mellin Ltd (PRS) 24 Parkside Knightsbridge
 London SW1 Tel (01) 245-9026 Cable
 MELLINMUS Gen Mgr David Read
Home office: USA
Affiliates: Admiration Music Ltd Anglia Television
 (Music) Ltd, Franklyn Boyd Music Ltd, CMP Ltd Crow
 Publ g Ltd, Flying D Music Ltd, Franco-London Music
 Ltd, Great Sterling Music Ltd, Harriet Music Ltd,
 Hillcrest Music Ltd, In Sync Music Ltd, Melwyn Music
 Ltd, Mother Mistro Music Ltd, Penthouse Music Ltd,
 Roxborough Music Ltd, Satellite Music Ltd, Schwartz
 Music Ltd, Sherwin Music Co, Singular Music Ltd,
 Subar Music Ltd, Tiffany Prod ns Ltd (all PRS)
Int'l firms represented: Ampco (USA), Big Leaf (USA),
 Robert Mellin (France), Neapolis (Italy), Pamco (USA),
 Sherwin (USA)
Int'l reps.: Australasia (Robert Mellin in Australia),
 Belgium (Music Rights Society), Canada (Robert Mellin
 in USA), France (Robert Mellin), Germany (Robert
 Mellin), Italy (Neapolis), Japan (Musical Rights Society),
 Netherlands (Timeless), Portugal (Robert Mellin in
 Spain), Scandinavia (Mellin in Sweden), Spain (Robert
 Mellin), Sweden (Mellin)
 Aron Mellisa Ltd, 2a Duck Ln London W1 Tel (01) 437-
 0231
 Melt Music Ltd, Orchard House 33 Tudor Rd Hampton
 Middx Tel (01) 979-3679 Owner Bryce Wilder
 Melwyn Music Ltd, see Robert Mellin
 Mercury Music Co Ltd 12 Bedford Row London WC1R
 4DN
 Meridian, see Southern
 Merit Music Co Ltd, 130a Ashley Gardens London SW1
 Tel (01) 828-0461
 Merry Makers Music, 44 Chasefield Rd, Tooting London
 SW17 Tel (01) 622-0714 672 5436 Mng Dir J
 Smyth Dir M George
 Mervyn Music (div of Mervyn Conn Org) Chandos House
 45/46 Chandos Pl London WC2 Tel (01) 836 7255
 Mng Dir Mervyn Conn
Affiliates: Deep Sea Music Ltd Lilian Music MC
 Music
Int'l firms represented: Big Bopper Dixiana Hall-
 Clement Jack & Bill, Nash-Beau Tracie (all USA)
Int'l reps.: Belgium (Mervyn), Benolux Germany
 (Altus), Scandinavia (Ed Liberty) USA (Chandos)
 Meteor, see Southern
 Meter Music, 49-53 Harrow Rd London W2 Tel (01) 402
 2121 Dirs J Lincoln W Showder R Gilbert Gen
 Mgr Chips Richards Sales Mgr Mick Harber
Affiliated firm: Cyril Shane Org
Int'l rep.: Worldwide (Cyril Shane)
 Metronome Music Corp Ltd, 73 New Bond St, London W1
 Tel (01) 493-0562 629-1987
 Metropole Music see Sparta Florida
 Metropolitan Music, 8a Froggall Gardens, Hampstead
 London NW3 Tel (01) 435-8803 Mng Dir Mark
 R F Hanau, Gen Mgr Paul Rodriguez
Affiliated firm: Paul Rodriguez Music
Affiliates: AL Music, Guest & Edwards Music Matrix
 Music, SF Original Sounds Venus Music
 Metrosound Audio Prods Ltd Audio Works Cartersfield
 Rd, Waltham Abbey Essex EN9 1JF Tel Lea Valley (9)
 712712
 Mews Music Ltd see Martin-Coulter
 The Micon Publ g Co Ltd, Shalfesbury House 40a Culver
 St, Colchester, Essex Tel 41217
 Midas Music, see Chappell
 Middle Eight Music Co see Valentine
 Middle Road Music, 39a Gloucester Pl London W1 Tel
 (01) 935-3753 Gen Mgr Sylvia Meadows
Affiliated firm: ERM Int'l (Music) Ltd
Int'l reps.: France (Tandy) rest of Europe excluding
 Ireland (Melodie der Welt) Japan (Toshiba) South
 Africa (EMI-Brigadiers)
 Mighty Music, see RAK
 Mighty Oak Music Ltd, see Essex
 Miller Bruce, see Island
 Million Dollar Music, 12 Praed Mews, London W2 Tel (01)
 262-2067 Mng Dir Byron Godfrey Musical Dir
 Tony King
Affiliates: Bottom Dollar Music, Natural Music
 Millerran Publ g Co Ltd, see Bloomsbury
 Mills Music Ltd, see Belwin-Mills
 Minimus Ltd, 1 Great Windmill St London W1 Tel (01)
 437-8357 Cable SEGWAY Dir John Shakespeare
 Miracle Songs, see Carlin
 Mirror, see Southern
 Mistletoe Melodies Ltd see Marquis
 Mitchell & Martin, 35 The Croft Gossops Green Crawley
 Sussex Tel (0293) 23532
 Mockbeggar Music, see Spin
 Modern Music For Recorders 46 Larkspur Terr Jesmond
 Newcastle upon Tyne
 Moggie Music Ltd, 101 Hazelwood Ln Palmers Green
 London N13 5HQ Tel (01) 886-2801 Mng Dir &
 Gen Mgr Hal Carter
 Ivan Mogull, see Essex
 Mondo Music Ltd, see Fanfare
 Monique, see Southern
 Monjon Prod ns Ltd, 7 Lexington Way High Barnet, Herts

Tel (01) 440-4322
 Monkton Music Ltd see Valentine
 Monocle Music see Mediocore
 Monshana Music see Sparta Florida
 Montague Music Ltd 3 Telford Rd Ladbroke Grove
 London W10 Tel (01) 969-4949 Cable TELATT
 Telex 924356 Contacts Milt Samuel Steve Lishman
Int'l reps.: Austria, Germany, Netherlands, Switzerland
 (Artemis)
 Montclare see Campbell Connelly
 Mood Music, see Sparta Florida
 Mooncrest Ltd, 37 Soho Square London W1 Tel (01) 434-
 1351
Affiliates: Ashanti Music Ltd, Brewer Music Ltd S8S
 Music Ltd, Southerly Buster Music
Int'l rep.: USA (Martin J Machat)
 Moonance Music Ltd see Rondor
 Moon Publ g Co Ltd, see Musicus
 Morgan Music Co Ltd 169/171 High Rd Willesden
 London NW10 Tel (01) 459 7244
 Mortimer Music Ltd see United Artists
 Most see Southern
 Mother Mistro Music Ltd see Robert Mellin
 Motive Music Int'l Ltd (div of Beatt Int'l Ltd) 168 Victoria
 St London SW1 Tel (01) 828-2861 Cable
 BEATTINT Mng Dir D P K Beatt
Affiliate: European-North American Music Ltd
 Mospur Music 134 Sealorh Ave Mospur Park New
 Malden Surrey Tel (01) 942-1412
 Movie Music Ltd see Barn
 Mozart Ed (Great Britain) Ltd (PRS) 199 Wardour St
 London W1V 3FA Tel (01) 734-3711 Dir Dr G
 Zagler, Gen Mgr H Frankel
Int'l branches: Germany, USA
Int'l firms represented: Biwa (USA), Raphaelae
 (Germany)
Int'l reps.: Germany (Raphaelae) USA (Biwa)
 Muggleton Music Co see Valentine
 Multicord Music 52 Briardene Close Sunderland SR3 3RU
 Tel (0783) 282-353 Dir Ken McKenzie
 Multimood Music Ltd see Belwin-Mills
 Multiple Sound Music, 120 King St London W6 0QU Tel
 (01) 741-0381 Telex 934382 Chm & Mng Dir Ian
 F Miles
 Mum & Dad Music Ltd see Nems
 Mushroom Music Prod ns Ltd—Pres Franklin Boyd—see
 RSO
 Music Activity, 17 Red Lion Square London WC1 Tel (01)
 405-6799
 Musical Comedy Prod ns see Essex
 Musical Film & TV Ents Ltd see C Brull
 Musical Publ rs Ltd, 136 Fellows Rd London NW3 3JH
 Tel (01) 722-9027
 Musica Viva (MCPs PRS) 558 Galleywood Rd
 Chelmsford Essex CM2 8BX
 Music & Entertainment Mgmt 47 Victoria St London
 SW1H 0EQ Tel (01) 222-6603 (Administrator)
 Music Farm Ltd, 40 Pleydell Ave London SE19 Tel (01)
 653-7472 Cable MUSIFARM Mng Dir Craig
 Baguley Promo Mgr Jon Philibert
Affiliates: Bloated Dormouse Music, Eez-Er Gorn
 Music Horse Music, Horse Prod ns, Leviathan Music,
 Warfare Music, Wicked Fly Music
 Music Mgmts see Panache
 Music Music see Paul Rodriguez
 Music of Today see Hansen
 The Music Prod n Co Ltd, (PRS) 2 Springbridge Mews
 Ealing London W5 Tel (01) 579-2939 Dir Peter
 Waygood
 Music Sales Ltd, 78 Newman St London W1P 3LA Tel
 (01) 636-9033 Mng Dir Robert Wise Gen Mgr
 Peter J Foss
Int'l branches: Australia USA
Affiliates: Amso Music, Ariel Music, Clifford Essex
 Publ ns Consolidated Music, Music Sales/Alfred
 Music, Music Sales Hal Leonard Oak Publ ns, Wise/
 Essex Publ ns, Wise Publ ns
 Music Sales/Alfred Music see Music Sales Ltd
 Music Sales/Hal Leonard, see Music Sales Ltd
 Musicus Ltd, 74 Newman St London W1 Tel (01) 580-
 0074
Affiliates: Janie Marden Ltd, Moon Publ g Co Ltd,
 Edward White (Compositions) Ltd, Edward White
 Orchestras
 Mustard Music Ltd see Tincabell
 Myers Music Ltd see Kassner
 Mystery Music Ltd, 138 New Bond St London W1 Tel
 (01) 629-8793
 N W R Music see Noel Gay
 Namara Music see Noel Gay
 Natural Music see Million Dollar
 Naz Songs see Panache
 Nems Publ g Ltd, 3 Hill St London W1 Tel (01) 629-
 6341 Cable NEMSENT Telex 21716 Gen Mgr
 Tony Chapman
Affiliates: Alucard Music Ltd, Excellency Music Ltd,
 Jelly Music Ltd, Jelly Publ g Ltd, Jonathan Music Ltd,
 Mum & Dad Music Ltd, Rollerjoint Music
 Nereus Music see Margaret Grace
 Nevis Prod ns see Duart & Margaret Grace
 New Acme Music Co (UK) Ltd—Dirs Jonathan Rowlands
 Hugh Murphy—see Hush
 Newday see Strawberry
 New Ikon see Essex
 New Wind Music Co, 23 Ivor Pl London NW1 Tel (01)
 262-3797
 8en Nisbet Music Ltd, see Margaret Grace
 Non Music Ltd, 29 Maddox St London W1R 9LD Tel
 (01) 409-2924 2619 Mng Dir Terry Noon
Affiliates: John Carter Music Ltd, White Dove Music
 Nordic Music see Noel Gay
 Norris Music Ltd see Kassner
 Northern Songs Ltd see ATV
 Novello & Co Ltd Borough Green Sevenoaks Kent Tel
 (0732) 883-261 Cable NOVELLOS Mng Dir George
 Rizza Sales Mgr Spencer W Freeman
Int'l firms represented: Hanssler G Henle C F Kahnt
 Kistner & Siegel F E C Leuckart Moseler Willy Muller,
 Wilhelm Zimmerman (all Germany), Molenaar s
 Muziekcentrale (Netherlands), Rubank (USA)

Int'l rep.: USA (Novello)
 Nuova Music Ltd see Dick James
 Nutmeg Music Co see Valentine
 Oak Publ ns see Music Sales
 Oaktree see Carlin
 Obelisk Music (PRS) 32 Ellerdale Rd, London NW3 Tel
 (01) 435-5255 Pres & Gen Mgr Heinz Hirschmann
Int'l firm represented: Melo-Musik (Switzerland)
Int'l rep.: Switzerland (Melo-Musik)
 Object Music Ltd, Little Birchwood Cock Clarks
 Chelmsford Essex Tel Purleigh 441
Affiliate: Pinetree Music Ltd
 Des O Connor Music, see ATV
 October, see Carlin
 Off the Wall Music see Island
 Oliver s Music Prod ns Ltd see Sunlight
 Jan Olofsson Music Ltd see Jano
 Omnibus Music see April
 One Four Two see Tee Pee
 Ono Music Ltd see Apple
 Open Moments Publ g Ltd (PRS) see Rondor
 Orange Music Ltd see RAK
 Orange Publ g Co Ltd, 3 4 New Compton St London
 WC2 Tel (01) 836 7811 Telex 23197
 Orchard Street Music Ltd see Paul Robinson
 Orandaa Music Ltd see Warner Bros
 Osibounds Ltd see Bron
 Ottawa Music Publ ns 38 Dryden Chambers 119 Oxford
 St London W1 Tel (01) 734-0136
 Our Music Ltd see Red Bus
 Our Songs see Chappell
 Ovaldrive Ltd 25 Woodbourne Ave, London SW16 1UP
 Tel (01) 769-3893
 Oval Music Ltd, 156 Kennington Park Rd, London SE11
 4DJ Tel (01) 622-3958 Cable OVALDISCS Dirs
 Charlie Gillett, Gordon Nelki
 Owl Music Ltd see Purple
 Oxford Music 1 Abbey St Eynsham Oxon Tel (0865)
 880-240
 Oxford Univ Press (Music Dept) 44 Conduit St London
 W1R 0DE Tel (01) 734 5364
 P C Music see Margaret Grace
 P & G Music, see Noel Gay
 P K Music see Chappell
 P P R Music see Philip P Roberge
 P S Music Ltd see United Artists
 Pacermusic Ltd see Dick James
 Pageant Music Ltd see Dick James
 Page Full of Hits Ltd 4 Tinsley St Park Ln London W1Y
 5LE Tel (01) 493 8873 Cable PENSONG Telex
 25238 Mng Dir Larry Page
Affiliates: Dulcimer Music Ltd, Gannet Music Ltd, K
 Songs Ltd, Rootyarn Ltd, Stirling McQueen Ltd,
 Tallyho Music Ltd
Int'l reps.: Belgium (Basart) France (Caramel) Japan
 (Shinko) Netherlands (Intersong Basart)
 Pagsol see Tee Pee
 Palace Music Co Ltd see Burlington
 Pall Mall Music Ltd see Dick James
 Palmer Music see Beverley
 Pamscene Music Ltd see ATV
 Panache Music Ltd (PRS) 10 Parkside Knightsbridge
 London SW1 Tel (01) 235 4433 Dirs Malcolm
 Forrester Bob Newby Tony Prior
Affiliates: Alamo Music, Antler Music, Charleston
 Music, Druck Music, Dump Music, Eiger Music, Getho
 Music, George & Dragon Prod ns, Honest Injun, Clyde
 Hopper Prod ns, Jeneveve Music, Kingdom Prod ns,
 Led Songs, Lorange Music, Music Mgmts, Naz Songs,
 Quarry Music, Round Music Co, Shawbury Music Ltd,
 Stag Music (all PRS)
Int'l firms represented: Big Mike J&H, John Josco,
 Hancock, Royalty Control
Int'l reps.: Austria (Panache), France (Panache),
 Germany (Panache), Italy (Panache), Switzerland
 (Panache), USA (Jeneveve, MTB, Panache)
 Panda Music (div of Lamvale Ltd), 30 Fulmer Dr Gerrards
 Cross Bucks SL9 7HL Tel 88227 82632 Telex
 21879
 Pan Musik see Kassner
 Pantryan Songs see Carlin
 Paradise Music Ltd see Belwin-Mills
 Paragon Music Co Ltd see Preston Stevens
 Norrie Paramor Music Ltd see Heathside
 Parbeach Music, Thanet House Craven Rd, London W2
 Tel (01) 402-0061 Mng Dir Chris Hutchins
 Park Lane Music Co Ltd see Carlin
 Parnes Music Ltd see United Artists
 Pasco Music see Margaret Grace
 James Pass & Co Ltd, 71 Smallbrook Queensway
 Birmingham B5 4HX Tel (021) 643-7623 Mng Dir
 & Gen Mgr D Clougher
 Pat see Tee Pee
 Paternoster Music Ltd, Warner Bros
 Paterson s Publ ns Ltd 3B Wigmore St London W1H 0EX
 Tel (01) 935 3551
 Patricia Music see Chappell
 Philip Patrick Music see Philip P Roberge
 Pauline Music see April
 Pearl Music c o Pearl Connor (Mgmts) Ltd, 34 S Molton
 St London W1Y 2BP Tel (01) 452-7565
 (Administered by Margaret Grace)
 Pedro Music Ltd, see Cyril Shane
 Peer-Int'l Library Ltd see Southern
 Peers Music Ltd, 6 Denmark Pl London WC2 Tel (01)
 836-6699 Dir Kay O Dwyer
 Pendulum Music Ltd, 9 Upper Grosvenor St, London W1
 Tel (01) 499-4851 Mng Dir John Stirling Financial
 Dir Michael McHattan Press & PR Loyd Grossman
Affiliated firm: Warner Bros Music Ltd
Affiliates: Keyboard-Pendulum Music Ltd, Magdalen
 Music Ltd
 Penguin Books Ltd, Harmondsworth Middx Tel (01) 759-
 1984
Branch: London WC1, 21 John St Tel (01) 242-
 4411
 Penn Street Music Ltd, 9 Hill Court, Hanger Ln London
 W5 Tel (01) 998-7463 Mng Dir David Gadbury
 Gen Mgr Jeremy Gadbury
Int'l firm represented: Purple Haze (USA)

International Music-Record-Tape Section

Penny Lane Music see Henry Hadaway
Pentangle Ltd. see Heathside
Penthouse Music Ltd. see Robert Mellin
Pepe Music Ltd. 21 Denmark St London WC2 Tel (01) 836-3856
Pepper Music Publ g. 142 Charing Cross Rd London WC2 Tel (01) 836-0827
Curtis Perkins Music see Carlin
Peterman see Carlin
Peters Ed Ltd. Bach House, 10 Baches St, London N1 6DN Tel (01) 253-1638 Cable MUSIPETERS Gen Mgr Jonson Dyer Local branch: 119 Wardour St London W1V 4DW Tel (01) 437-1456
Int'l firms represented: Belaeft (Germany) Carisch (Italy), de Santis (Italy) Forberg (Germany) Hennichshofen (Germany) Hug & Co (Switzerland) Israeli Music Publ ns (Israel) Kneustin (Switzerland) Lenau Schlesinger (Germany), Litolff (Germany) C F Peters (Germany USA) Zanibon (Italy)
Petford Music Co Ltd. see Heathside
Photoplay Music Ltd. 33 Circus Rd London NWB Tel (01) 580-6363
Piccadilly Music 70 Shaftesbury Ave., London W1 Tel (01) 437-6144 (Music Wholesaler)
Pickle Music Co. see Valentine
Pintree Music Ltd. see Object
Pink Floyd Music Publ rs Ltd. see Rock Music
Pippin The Friendly Ranger Music Ltd. 52 Dean St London W1 Tel (01) 734-9734
Affiliated firm: RSO Publ g Ltd
Pitman Hart & Co Ltd. see J B Cramer
Pitney Music Ltd. see Bron
Pix-House Ltd. see Martin-Coulter
Pixie Publ g Co Ltd.—Dir K M Cox—see Marquis
Planetary-Nom London Ltd. 39 42 New Bond St London W1Y 9HB Tel (01) 493-3074/4800
Home office: USA Big Seven
Int'l reps.: Argentina (Fermata), Australia (Norman Whiteley) Brazil (Fermata) Denmark (Dacapo) France (Vogue), Germany (Planetary) Italy (Star), Japan (Mrs George Thomas Folster), Mexico (Ed Musical Latino Americano) Netherlands (Basart) South Africa (Planetary-Nom) Spain (Francis Day) Sweden (Sonora)
Plantagenet Music see Noel Gay
Plantation Music Ltd. see Paul Rodriguez
Pleasurama Music Ltd. 7 Welbeck St., London W1 Tel (01) 486 2446
Plexium Music Co. 9 Oxford Circus Ave. 231 Oxford St London W1R 1AD Tel (01) 437 2434
Point Music Ltd. The Point 9 Eccleston St London SW1 Tel (01) 730-4201/4903 Dirs Kay Isbell Alan O Duffly Gen Mgr Kay Isbell
Affiliate: Shelter Music Publ g Co Ltd
Polygon Music see April
Polyphone Music Co Ltd. see Arcadia
Polyphonic Reproductions Ltd. see Studio
Pop-Gun Music Ltd. see Louvigny-Marquee
Poppy Pub. see BKM
Porpoise Publ g. see Island
George Porter Music see Margaret Brace
Power Music Ltd. Steinway Hall 1/2 St George St Hanover Square London W1R 0DY Tel (01) 629-5034
Presentation Music Co Ltd. Refuge House 4th fl 13 New Bond St London W1 Tel (01) 493-3661
Preston Stevens Music Co Ltd. Lansdowne House Lansdowne Rd London W11 Tel (01) 727-0041 Pres Denis Preston Gen Mgr Lionel G Stevens
Affiliate: Paragon Music Co Ltd
Alan Price Music Ltd. see Carlin
Production Music 67 Willow Way Potters Bar Herts Tel (01) 444 8753 Owners Leonard M & Keith Barry Carrington
Programme Music Ltd. see Josef Weinberger
Prom Music see April
Proud Prod ns Ltd. see United Artists
Keith Prowse Music Group (KPM) 21 Denmark St London WC2H BNE Tel (01) 836-6699 Cable MAURITUNES
Affiliated firm: EMI Music Publ g Ltd
Affiliates: Ardmore & Beechwood, Coronado, EMI Film Music, EMI Music, Sam Fox, Gallico Music, Peter Maurice Music, Reynolds Music, World Copyrights, World Wide Music
Pulsar see Carlin
Pure Cream Music Ltd. 43 Welbeck St London W1 Tel (01) 486 6363 Telex 27689 Chief Exec Neville Shulman
Affiliate: Drayton Music Ltd
Purple Music Ltd (PRS), 25 Newman St London W1P 3HA Tel (01) 636-3911 Gen Mgr John A Craig
Affiliates: Arabella Music Ltd, British Lion Music Ltd, Deep Purple Music, Deep Purple Music (Overseas) Ltd, Galerie Music Ltd, Ian Gillan Music Ltd, Glove Music Ltd, IGB Music, JDL Music, Owl Music Ltd
Python Music Ltd. see Apple
Quarry Music, see Panache
Quartet, see Carlin
RA K Publ g Ltd. 2 Charles St., Mayfair, London W1X 7HA Tel (01) 492-0654 Dir David Most Gen Mgr Ron Maddison
Affiliates: Bluebird Music Ltd., Blue Eyes Music, CCS Publ g, Chinnichap Publ g Ltd., Chocolate Music, Dazzle Songs Ltd, Julie Felix Music Ltd, JMI Music Ltd., Kids Music Ltd, Mighty Music, Orange Music Ltd, Sava Music, Slim Music Ltd, Thud Music, Trigram Music Mgmt Ltd., Velvet Music Ltd
Int'l reps.: Argentina (Melograf), Australia (Castle), Czechoslovakia (Supraphon), France (Baboo), Germany (Melodie der Welt), Hong Kong (Burlington Palace) Israel (April), Italy (Ed Musicali Melodie), Japan (Toshiba), South Africa (Music Publ'g Co.), Spain (EGO), Sweden (Sweden Music), USA (Finchley)
R A M Music Ltd. see The Les Reed Org
R H O Music (ASCAP), 32 Davies St London W1 Tel (01) 499-8527 Cable HIRSCHMAN Telex 261415 Owner Robert Hirschman
Int'l rep.: Worldwide (Intersong)
R S O (The Robert Stigwood Group Ltd.) Publ g Ltd. 67 Brook St London W1Y 1YD Tel (01) 629-9121 Chm Robert C Stigwood Prof Mgr Pat Fairley

Int'l branches: Australia, USA
Affiliates: Abigail Music (London) Ltd., BAT Music Ltd., P E Baker Music Ltd., Bruce Music Ltd., Catrine Music Ltd., Drialeaf Ltd., Flam Music Ltd., Little Feather Music, Marmalade Music, Mushroom Musical Prod ns Ltd., Pippin the Friendly Ranger Music Ltd., St George Music Ltd., Superstar Music Ltd. Throat Music Ltd
Int'l rep.: USA (Casseroles)
David Rabin (Music) Ltd. see Heathside
Rawlow Music Ltd. see Leeds
Raybrn Music Ltd. 244 Edgware Rd., London NW9 Tel (01) 202-6756 Dirs Ray Randall, Brian Gregory Promo Mgr H P Ingram
Red Buddha Theatre Co Ltd. see Floating
Red Bus Music (Int'l) Ltd., 33/37 Wardour St., London W1A 4PW Tel (01) 734-9466 Dirs Eliot M Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo, Copyright Mgr Sandra Maylam
Affiliates: Chibell Music Ltd., Our Music Ltd
Int'l reps.: Australia (Castle), Austria (Melodie der Welt), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Germany (Melodie der Welt), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), New Zealand (Castle), Portugal (EGO), South Africa (EMI-Brigadiers), Spain (EGO), Switzerland (Melodie der Welt)
Red Rock Music, 11 Arden Rd. Finchley London N3 Tel (01) 346-7749
Redwood Music Ltd. see Henry Hadaway
The Les Reed Org., 35 Soho Square London W1 Tel (01) 439-1755
Affiliates: Chapter One Music & Artists Ltd, Donna Music Ltd, Greenwich Gramophone Publ'g Co., Hush-A-Bye Music SA, Kevin Music, RAM Music Ltd
Reliable Melodies see Blackhill
Revelation Tunes see Margaret Brace
Revival Music Ltd., 9 Dean St London W1 Tel (01) 437-3711 Cable REVREC Telex 261923
Affiliate: Sharcha Music Ltd
Int'l firms represented: Evasion, Splendid Frontier (both Switzerland)
Revolution Music Ltd. 311 Old Kent Rd London SE1 5AH Tel (01) 237-4257
Reynolds Music see Keith Prowse
Peter Rice Music Ltd. 147 Wardour St., 2nd fl Suite London W1V 3TB Tel (01) 437-7061
Affiliates: Hero Music Ltd., Nicky James Music Ltd, Lad Music Ltd
Int'l reps.: France (Chappell), Germany (Artemis), Italy (Suono), USA (Damont, Winterhill, Yellowdog)
Ricochet Music Ltd. 12a St George St London W1 Tel (01) 493-1141
G Ricordi & Co (London) Ltd., The Bury Church St, Chesham Bucks HP5 1JG Tel (024) 05-3311/4427
Professional office: London W1H 9DF, 3B Wigmore St Tel (01) 935-2475
Home office: Italy
Affiliated firm: Belwin-Mills Music Ltd
Riding Light Music Co. see Valentine
Rimusic, see Lemmel
Rio Cartel see April
Robbins Music Corp Ltd. 138/140 Charing Cross Rd London WC2H 0LD Tel (01) 836-6699 Cable ROB MUSIC
Affiliated firm: EMI Music Publ g Ltd
Affiliates: Leo Feist Inc, Kadence Music, Lancia Music
Int'l firm represented: One Of A Kind (USA)
Philip P. Roberge Assocs Inc. 16 Dunraven St Mayfair London W1Y 3FE Tel (01) 499-0671 Cable TOM-TOM Pres & Mng Dir Philip P Roberge Exec Ass't Peter Walmsley, Royalty Exec. Sue Worth
Affiliates: CCS Music, Alexis Korner Music, PPR Music, Philip Patrick Music, Thorup Music, Thud Music
Robertson Brown, see Island
Robertson Publ ns The Windmill, Wendover Aylesbury Bucks HP22 6JJ Tel (0296) 623107 Co-Owner Kenneth Robertson
Int'l firm represented: Lawson-Gould (USA)
Int'l reps.: Australia (Allans) Canada (Boosey & Hawkes) USA (G Schirmer)
Paul Robinson Music Ltd. 20 Burnthwaite Rd London SW6 Tel (01) 385-1986 381-0635
Affiliated firm: April Music Ltd
Affiliate: Orchard Street Music Ltd
Rock Aristes Music Publ g Ltd (PRS) 17 Conduit St London W1R 9TD Tel (01) 464-2193 Cable RAM Telex 25584 Mng Dir Eddie Seago Gen Mgr Ray Brown
Affiliates: Channel Music Ltd, Paul Gadd Music Ltd, Rocket Music Ltd, 40 S Audley St London W1Y 6AR Tel (01) 491-2777 Telex 265870 Dir John Reid Gen Mgr Ivan Chandler
Affiliated firm: Big Pig Music Ltd
Affiliates: Exaggeration Music Ltd., Streaker Music Ltd
Rockman Prod ns Ltd. 27 Elgin Crescent London W11 Tel (01) 221-5359
Rock Music Co Ltd (PRS), 69 New Bond St London W1Y 9DE Tel (01) 408-1788 Cable BOOGIE Dir Peter Barnes
Affiliates: Erinbeam Ltd, Honey Music Co Ltd, Inkwell Music Ltd, Pink Floyd Music Publ rs Ltd, Wizard Publ g Ltd (all PRS)
Rock On Music see April
Paul Rodriguez Music Ltd (MCPS PRS) 10 Richmond Mews Dean St London W1V 5AG Tel (01) 437-6601 Cable MUSICOMP Mng Dir Paul Rodriguez Gen Mgr John S Rush
Affiliates: Alsax Music Ltd., Comma Music Crater Music, Demark Music, Metropolitan Music, Music Plantation Music Ltd, Rush Release Music, Rybar Music, Third World Music, Tulip Music Ltd, Virginia Music Ltd
Int'l firms represented: Deaver (USA), Ultra (Jamaica)
Int'l reps.: Alsax Music Ltd. & Virginia Music Ltd.—Australia (Associated), Austria (Siegel), Belgium (Intersong-Tutti), France (Intersong-Tutti), Germany (Siegel), Switzerland (Siegel), Comma Music—Belgium, Luxembourg, Netherlands (all Bospel)
Rogers Music Ltd. see United Artists

Winthrop Rogers Ed. see Boosey & Hawkes
Roker Music Ltd. see Rondor
Rollerjoint Music, see Nems
Romney, see Essex
Roncom Music Ltd. see Ashley-Fields
Rondor Music (London) Ltd., 147 Oxford St., London W1R 1TB Tel (01) 437-1575 Cable ALPERMOSS Mng Dir Derek Green Gen Mgr Bob Grace
Home office: USA
Affiliates: Budgie Music Ltd, Delicate Music Ltd., Fair Music Ltd., Geromimo Music Ltd., Moondance Music Ltd., Open Moments Publ g Ltd., Roker Music Ltd., Tin Lid Music (all PRS)
Int'l firms represented: Almo, Brantree, Cayman Doors, Irving, Jasperilla, Jowcol, Lady Jane Miles Ahead, Porchester
Int'l reps.: Australia (Rondor), Belgium (Universal), Brazil (ITAIPU), Canada (Irving Almo), Chile (Sochem), Czechoslovakia (Opus), France (Pathe Marconi), Germany (Global), Greece (Intersong), Hong Kong (Pathe), Italy (RCA), Japan (Pacific), Mexico (Beechwood), Netherlands (Universal), South Africa (Music Publ g Co.), Spain (EGO), Sweden (Sweden Music), USA (Irving Almo)
Rootyarn Ltd. see Page Full of Hts
Rosey Music Ltd. see Tincabell
Rouge Music Ltd., 84 Wardour St., London W1V 3LF Tel (01) 734-1310
Round Music Co (PRS), Wingates, Farm Ln., Ashted, Surrey Tel 73523 Mng Dir David C Mackay Gen Mgr Barrie S Guard
Affiliated firm: Panache Music Ltd
Roxborough Music Ltd. see Robert Mellin
Royal School of Church Music, Addington Palace, Croydon, Surrey CR9 5AD Tel (01) 654-7676
Rush Music Ltd. see Kassner
Rush Release Music, see Paul Rodriguez
Russe de Musique (Eds.), see Boosey & Hawkes
Rutland, see Essex
Ryan Music Ltd. see Intersong
Rybar Music, see Paul Rodriguez
S B S Music see Mooncrest
S F Original Sounds see Metropolitan
Saffron Music Ltd. see Cyril Shane
Sagittarius Music Ltd. see Franklyn Boyd
Saguena Music Ltd. see Crow
St Anne's Music Ltd, Kennedy House 2 Swinbourne Grove, Withington, Manchester M20 9PP Tel (061) 434-3461 Cable KENTISH Dirs Ric Dixon, Danny Betesh, Harvey Lisberg
St George Music Ltd. see RSO
St Gregory Publ g Co. 4 West Hill Rd., Hoddesdon, Herts EN11 9DB Tel 64483
St Mary's Press The Convent, Wantage Berks OX12 9DJ Tel 3141 Contact Sister Anne Julian (Plansong music only)
St Thomas More Centre, 7a Henry Rd London N4 2LH Tel (01) 802-1485
Sally Music Co Ltd. see Valentine
Sam Songs, see Carlin
Santa Ponsa Music Ltd. see Dick James
Saphire Music Ltd. see Valentine
Sarstedt Songs Ltd. see Warner Bros
Satellite Music Ltd. see Robert Mellin
Satril Music see Henry Hadaway Org
Sauna Music see Cheryl
Savage-Ayris Assocs Ltd., 12 Putney Bridge Rd., London SW18 Tel (01) 870-2166
Affiliate: Derek Savage Music
Derek Savage Music see Savage-Ayris
Sava Music see RAK
Saydisc Specialized Rec g Ltd The Barton Inglestone Common Badminton Glos GL9 1BX Tel Wickwar 266 Pres Gef Lucena
Affiliates: Matchbox Music, Village Thing Music Ltd, Schaeffers Kassner Music Ltd. see Kassner
Richard Schauer Music Publ rs, Lyra House, 67 Belsize Ln Hampstead London NW3 Tel (01) 794-8038
Int'l firms represented: Anton J Benjamin, City Irene Retford, D Rahter, N Simrock (all Germany)
G Schirmer (MCPS), 140 Strand London WC2R 1HH Tel (01) 836-4011 Gen Mgr Julian Mitchell-Dawson
Home office: USA
Affiliate: J. Curwen & Sons Ltd
Int'l firms represented: Associated (USA) Schroeder & Gunther (USA)
Schott & Co Ltd. 48 Great Marlborough St London W1V 2BN Tel (01) 437-1248 Cable SHOTANCO
A Schroeder Music Publ g Co Ltd. 15 Berkeley St London W1X 5AE Tel (01) 493-2506 Cable SCHROMUS Contact Shirley Clark
Home office: USA
Int'l firms represented: Aloud Anm, Arbutus Arch, Avaris, Bagimni, Bella Godiva, Bosco, Bo-West, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvurs Survival, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint LaLanne, LarBell, Lassie, Last Laugh, Lazy Canary, Levine & Brown, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby s, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tjuca, Va-Deitta, Vancouver, Wraither, Yameta, Zekefield, Follies
Schwarz Music Ltd. see Robert Mellin
Scolar Press Ltd. 20 Main St., Menston, Yorks LS29 6EZ Tel (09432) 5151
Scorpio Music, see Hazy
Scott Solomon, see Tee Pee
Screen Gems Columbia Music (div of Columbia Pictures Corp Ltd), 19/23 Wells St London W1 Tel (01) 580-2090 Cable COLBRITPRO Telex 263392 Mng Dir Ray Walter
Home office: USA
Scroll Rec g Music, 24 Denmark St London WC2 Tel (01) 836-7269
See Saw see Southern
Sidney A Seidenberg Music, see Carlin
Semprini, see Carlin

Seniac Music Ltd. see Frank Chacksfield
 September Music (NCPS) 209 Denby Dale Rd Wakefield
 Tel 79589 Mng Dir Margaret Storey
 Set To Music Ltd., The Old Bakery 93 Blackheath Rd.,
 London SE10 Tel (01) 691-0833 Dirs Simon Lait,
 Peter Matthews
 77 Music, 77 Charing Cross Rd London WC2H OAB Tel
 (01) 437-4197 Mgr D A Dobell
 Seysongs, see Cherry
 Shadamm, see Carlin
 Shadows, see Carlin
 Shamere Ltd 4/B Haunch of Venison Yard, Mayfair,
 London W1Y 1AF Tel (01) 493-3238
 Shaftesbury Music Co Ltd, see Leeds
 Shair Music Ltd see Dick James
 Cyril Shane Org., 69 Harley House, Marylebone Rd, London
 NW1 5HN Tel (01) 486-4651/4886 Pres Cyril
 Shane Copyright Mgr Lynette Yeoman
Affiliates: Good Music Ltd., Kingsize Songs Ltd Meter
 Music, Pedro Music Ltd., Saffron Music Ltd Cyril
 Shane Music Ltd., Shanklin Music Ltd Supersongs
 Ltd Tip Top Songs Ltd, Tukama Music Ltd
Int'l firms represented: Alben Antisa, Boca Brude/
 Bregman, Cashew, Fat Zach, Fix Int'l Fulness,
 Hexachord, House of Sham, Jadber, Lazy Libra Raton
 Ruzamu, Sknny Zach, Spiral Stevarim Stonehenge
 Thunderclap, Wedge (all USA) Gnome, Start (both
 Belgium)
Int'l reps.: Australasia (Chappell), Austria (Melodie der
 Welt), Far East (Parthe) Germany (Melodie der Welt)
 Scandinavia (Nordiska), South Africa (Gallo)
 Switzerland (Melodie der Welt)
 Shanklin Music Ltd, see Cyril Shane
 Shapiro, Bernstein & Co Ltd, 246/248 Great Portland St.,
 London W1 Tel (01) 387-6192 Cable BERNSTEIN
Affiliates: Accolade Music Ltd., Aviva Music Ltd Glad
 Music Ltd., Skidmore Music Ltd., Twangy Music Ltd
 Veronica Music Ltd
 Shap Music Ltd., Abbott House 1/2 Hanover St London
 W1R 9WB Tel (01) 734-4742 Dirs Helen & Ronnie
 Shapiro, Tony Barrow, Bess Coleman
 Sharcha Music Ltd., c/o Margaret Brace 9 Dean St 3rd fl
 London W1A 4QD Tel (01) 437-3711 Dir C I
 Brown (Administered by Margaret Brace)
Affiliated firm: Revival Music Ltd
Int'l firms represented: Popticon Tanned Fur (both
 Canada)
 Sharon Music, see Sparta Florida
 Sharp-Vaughn Music Ltd., see Martin-Coulter
 Shawbury Music Ltd, see Eaton & Panache
 Sheila Music Corp., c/o Dynamic Sounds (London) Ltd 93
 Honor Oak Park, London SE23 Tel (01) 699-9653
Home office: Jamaica
 Shelter Music Publ'g Co Ltd, see Point
 Shere (Surrey), see Campbell Connelly
 Sherwin Music Co., see Robert Mellin
 Show, see Campbell Connelly
 Shownuff Music Ltd (MCPS PRS) 22 Tavistock St London
 WC2 Tel (01) 836-760B Dir Neville Wills Gen
 Mgr Marsha Anson
 Signal Grade, see Island
 Sikorski, see Campbell Connelly
 Silent Music, see Island
 Silly Billy Music Ltd., 36 Baker St London W1M 1DG Tel
 (01) 935-5920
 Silhouette music, see Hansen
 Silver Cloud Music Ltd, see Barn
 Singular Music Ltd, see Robert Mellin
 Skidmore Music Ltd, see Shapiro Bernstein
 Skin Songs, see April
 Stamina, see Carlin
 Sledge Music Ltd, see Tincabell
 Sleepy Dumping Music Ltd, see Martin-Coulter
 Slim Music Ltd, see RAK
 Smash Bros, see Island
 Smash Music, see Light
 Ethel Smith Music Corp, see Hansen
 R Smith & Co Ltd PO Box 210 Watford Herts WD2 4YG
 Tel (92) 34146
 Smooth, see Carlin
 Socks Music Ltd, see Island
 Soft Machine Publ'g Co Ltd The Studios 42/46 Victoria
 Dr London SW19 Tel (01) 789-1464 Cable SOFT
 Chm & Gen Mgr Sean Murphy
 Soho Music Ltd, see United Artists
 Sol-Doon Music Publ'g Ltd 46 Upper Berkeley St London
 W1H 7PN Tel (01) 262-2794 Mng Dir Roger
 Mealey, Gen Mgr Graham James
 Solid Gold Music, see Intersong
 Dorothy Solomon Assoc d Artists, see Tee Pee
 Sonet Prod ns Ltd., 12 Needham Rd London W11 2RP
 Tel (01) 229-7267 Cable SONETMUSIC Mng Dir
 H Rodney Buckle Gen Mgr Alan Whaley
Affiliates: Kicking Mule Publ'g Ltd Strawberry Music
 Ltd, Venice Music Ltd
Int'l firms represented: Emile Eyeball Greenwich
 Hodolog, Kicking Mule, Olwen Sondick Stainless
 Venice (all USA) Sonet (Scandinavia)
Int'l reps.: France (Louis III) Germany (Satin) Italy
 (Tiber), Netherlands (Sonet) Scandinavia (Sonet) Spain
 (Ducal), Switzerland (Antisa) USA (Stainless)
 Soul Music, see Sparta Florida
 Soundpost Publ ns Shinner's Bridge Totnes Devon TQ9
 6JB Tl (08046) 2771, 3616
 South Eastern, see Southern
 Southerly Buster Music, see Mooncrest
 Southern Library of Rec d Music, see Southern
 Southern Monarch, see Southern
 Southern Music Publ'g Co Ltd, 8 Denmark St London
 WC2H BLT Tel (01) B36-4524 Cable SOUTH
 MUSIC Mng Dir R C Kingston, Dirs T F Ward
 Mrs M I & R I (ii) Peer
Home office: USA Southern Music Publ'g Co Inc
Affiliates: Carter-Lewis Cedarwood Donovan Dummo
 Latin-American Liber Southern Meridian Meteor
 Mirror Monique Most Peer-Int'l Library Ltd., See Saw
 South Eastern Southern Library of Rec d Music
 Southern Monarch
 Space Music, see Chappell
 Space Songs, 8 Museum House, Museum St London WC1

Tel (01) 580-0722, 637-3781 Dir Alan Lubin
Affiliated firm: Island Music Ltd
 Sparkle Music 37 De Vere Gardens Flat 3 London WB Tel
 (01) 937-8665 2871
 The Sparta Florida Music Group Ltd Carlton Tower Pl Suite
 4, Sloane St London SW1X 9PZ Tel (01) 235-0168
 Cable HALMUSIC Mng Dir H Shaper
Affiliates: Angel Music, Ember Music Florida Music
 Gloucester Music, Halmusic Ltd Loraine Music,
 Metropole Music Monshana Music, Mood Music,
 Sharon Music Soul Music, Sparta Music
Int'l firms represented: Annie, Barton (USA) Glen
 Campbell (USA) Ding Dong (USA), Double R (USA)
 Hillbrow (USA), Kenwood (USA), Francis La Lonport
 (USA) Lupine (USA), Maravale (USA) Marc Midwest
 (USA) Monster (USA), Newkeys (USA) Pawnee Rose
 (USA) Peppermints (USA) Ramblin Rose (USA)
 Sands (USA) Charles Segal (South Africa), Show Biz
 (USA), Trans, Wood Shed (USA), Faron Young (USA)
Int'l reps.: Australia (J. Albert) Belgium (Sparta
 Florida), Germany (Hans Wewerka) Israel (Suba) Italy
 (Sugar), Netherlands (Sparta Florida) Singapore
 (Decal), South Africa (Francis Day), Spain (RCA)
 Sweden (Nordic), Switzerland (Sparta Florida)
 SpeeDee Music Ltd, see Heathside
 Sphemusations, 12 Northfield Rd Onehouse, Stowmarket
 Suffolk IP14 3HF Tel (04492) 3388
 Spindrift Music, see Chappell
 Spin Puhl ns (PRS/MCPS) 24 Beresford Rd, Wallasey
 Merseyside Tel (051) 639-2265 3559 Chief Exec
 Mrs Beryl Davis Sales & Adv Mgr Mrs Eunice
 Williamson
Affiliate: Mockbeggar Music (PRS/MCPS)
 Spool Publ'g Co Ltd, see United 2
 Spoons Music Ltd, see Leeds
 Springfield Music, see Chappell
 Springpark Music Ltd., 5 Marston Close London NW6 4EV
 Tel (01) 328 7676
Int'l rep.: Canada USA (both Franklyn Boyd)
 Stag Music (PRS), Midland Chambers, 3/5 Everton Rd
 Liverpool 06 2EE Tel (051) 263-4728
Affiliated firm: Panache Music Ltd (PRS)
 Stainer & Bell Ltd 82 High Rd London N2 9PW Tel (01)
 444-9135 Mng Dir Bernard A Braley Mktg Mgr
 Keith Robinson
Affiliates: Augener Galliard, Weekes, Joseph Williams
Int'l rep.: USA (Galaxy)
 Standard, see Essex
 Stanhope Music Ltd, see Intersong
 Stanmore Music, see Margaret Brace
 Stanyan Music Ltd., see Franklyn Boyd
 Stardisc Music Ltd (PRS), 292 Regent St London W1A
 1BR Tel (01) 228-5260
Int'l rep.: USA (Vernors)
 Starting Music Ltd, see Apple
 State Music Ltd., Speen House, Porter St., Baker St London
 W1M 1HY Tel (01) 487-5031 Telex 25740
Administered firm: Agency Music
 Miriam Rose Stern Agency Inc 17 Savile Row London
 W1X 1AE Tel (01) 734-3251
Home office: USA
Note: Corporation representing over one hundred heirs
 of songwriters administering reversionary rights
 emanating from United Kingdom Canada, Australasia
 Ireland Republic of South Africa
 Steville Music, see April
 Sticks Music Ltd, see United Artists
 Stirling-McQueen Ltd, see Page Full of Hits
 Straight Music, see Head
 Strange Music Ltd, see GH
 Stratford Music, see Chappell
 Stratsong, see Carlin
 Strawberry Music Ltd 9 Tennyson Rd Hounslow Middx
 Tel (01) 570-3238
Affiliated firm: Sonet Prod ns Ltd
Affiliate: Newday
 Streaker Music Ltd, see Rocket
 Studio G (PRS MCPS), 195 Wadour St London W1 Tel
 (01) 734-5784
 Studio Music Co 89/91 Vicarage Rd., London NW10 2VA
 Tel (01) 459-6194 Owner Stan Kitchen
Affiliate: Polyphonic Reproductions Ltd
 Stutter Music Ltd, see Warner Bros
 Stylus Music Ltd, see Janna
 Subar Music Ltd, see Robert Mellin
 Subiddu, see Chappell
 Success Music Ltd, see Kassner
 Sugartown, see Margaret Brace
 Summit Music Ltd 38 North Row London W1 Tel (01)
 499-2014 Mng Dir Charles Peate, Gen Mgr Clive
 Scott
Affiliated firm: Belsize Music Ltd
Int'l reps.: Australia (Associated) Canada (Gong
 Dimension) Scandinavia (Arr), USA (Gong Dimension)
 Sunbury Music Ltd 155/157 Oxford St London W1 Tel
 (01) 437-2468 Cable RCAVICTOR Gen Mgr & Dir
 John Merritt Admin Mgr Mike Hill
Affiliates: California Music, Jayman Music
Int'l firms represented: Amos Prod ns (USA) Benghazi
 (USA) Daywin (USA) Dunbar (Canada, USA), EDIM
 (Mexico) Erva (USA) Gambi (USA) Laetrec (South
 Africa) Ed Liberty (Sweden), RCA (France Germany,
 Italy, Spain), Relay (Argentina), Sherlyn (USA),
 Universal (Netherlands), Victor (Brazil, Japan)
Int'l reps.: Argentina (Relay), Australia (Associated)
 Belgium (Universal) Brazil (RCA) Canada (Sunbury)
 France (RCA) Germany (RCA), Italy (RCA) Mexico
 (EDIM) Netherlands (Universal) South Africa (Laetrec)
 Spain (RCA), Sweden (Liberty) USA (Sunbury/
 Dunbar)
 Sunlight Music Prod ns Ltd 37A Maida Vale, London W9
 Tel (01) 289-3366 Mng Dir M Dahlmann, Gen
 Mgr Jimmy Duncan
Affiliates: Oliver s Music Prod ns Ltd., Sunshine Music Ltd
Int'l rep.: USA
 Sun Music, see Francis Day & Hunter
 Sun-Pacific Music (London) Ltd (MCPS) PO Box 7B London
 SE19 Tel (01) 653-8457 Cable TREBLIG Mng Dir
 Gilbert Gibson Gen Mgr Berek Nemecek
Int'l firms represented: Black Stave (USA) Gold Stave

(USA), Main Stave (USA) Master Measure (South
 Africa), Mir Song (USA) Sun Pacific (South Africa)
Int'l reps.: Australia (Associated), Benelux (Southern),
 Europe (Chappell) Germany (Intersong), Italy
 (Chappell) Scandinavia (Sweden Music), USA (Main
 Stave)
 Sunshine Music Ltd, see Sunlight
 Supersongs Ltd., see Cyril Shane
 Superstar Music Ltd., see RSO
 Sure Music, 361 Oxford St., London W1R 1FB Tel (01)
 629-6785
 Surprise Music, see Henry Hadaway
 Surrey Music Co Ltd, see Valentine
 Sutton Publ'g Ltd., 23 Redan Pl Queensway, London W2
 Tel (01) 727-6681
 Swan & Co Music Publ'rs Ltd., see Arcadia
 Swansong, see Carlin
 Sweet City Songs Ltd., see Carlin
 Sweet Publ'g Ltd, see Carlin
 Swingle Ents., see April
 Sylvester Music Co Ltd, see de Wolfe
 Sympathy Music Ltd, see Carlin
 T A L Leisure Ltd., 24 25 Binney St., London W1 Tel (01)
 492-0423
 T-Bone Music (ASCAP), 32 Davies St., London W1 Tel (01)
 499-8527 Telex 261415 Dir Robert Hirschman
Affiliated firm: RHO Music (ASCAP)
Affiliate: Almighty Music (ASCAP)
Int'l rep.: Worldwide excluding Canada & USA (EMI)
 T M, see Carlin
 T R O, see Essex
 Evelyn & Hilary Talbot-Ponsonby, Edgeworth House
 Berkhamstead, Herts HP4 3LS
Int'l firm represented: Peter Janssens (Germany)
 Tallyho Music Ltd, see Page Full of Hits
 Tangent Music Ltd., 176a Holland Rd London W14 BAH
 Tel (01) 603-0893 734-8862
 Tapestry, see Essex
 Tatham Music 15 Macklin St., London WC2 Tel (01) 637-
 9337 Mng Dir S A Tatham-Banks, Gen Mgr D F
 Calow (Administered by Margaret Brace)
 Taurus Music Ltd., 17 Nottingham St., London W1 Tel (01)
 935-1159
Branch: USA, New Directions Music Ltd
 Tee Pee, 58/59 Great Marlborough St., London W1 Tel
 (01) 437-5803
Affiliates: Belgravia Favourite, Hyde Park, Jasol, One
 Four Two, Pagsol, Pat, Scott/Solomon, Dorothy
 Solomon Assoc d Artists
 Teleny Music Ltd, see Zack Laurence
 Telspin Music Ltd 16 Mike Oak Rd., Southwick Brighton,
 Sussex BN4 4QE Tel (0273) 593603 Mng Dir
 Arthur J Cook (Administered by Margaret Brace)
Int'l branch: USA
 Tembo Music, 15 Harley House, Regent s Park London
 NW1 5HE Tel (01) 486-5160 Gen Mgrs Joe
 Collins R H B Whittaker
 Tempest Music Ltd., see Bron
 Tempo Music Ltd., 64 Frederick St., London WC1 Tel (01)
 B37-0282
 Teepee Musical Inds Ltd., 31 Dryburgh Rd Putney, London
 SW15 Tel (01) 788-4928 6364 Cable TEPREC
 Mng Dir Tony Pike Gen Mgr Pamela Pike.
 (Administered by Margaret Brace)
 Thames Music Ltd 25 Denmark St London WC2H BNS
 Tel (01) 240-1977 Dir C W Adams Gen Mgr
 Stella Walters
 Thames Publ'g 14 Barby Rd London W10 6AR Tel (01)
 969-3579
 Thank You Music 10 Seaforth Ave New Malden, Surrey
 KT3 6JP Tel (01) 949-0242 Mng Dir Geoff Shearn
 Thrd World Music, see Paul Rodriguez
 Thorup Music, see Philip P Roberge
 Threshold Music Ltd., see Leeds
 Throat Music Ltd, see RSO
 Thrust Music (MCPS PRS), 70 Lodge Rd., Coleraine County
 Londonderry Northern Ireland Tel (0265) 314B Gen
 Mgr John A Weir
 Thud Music, see Philip P Roberge & RAK
 Thunderclap London ns Inc 20 Cholomeley Crescent,
 Hightage Prod ns
 Tic-Toc Music (UK) Ltd c/o Davenport Lyons & Co 27
 Soho Square London W1V 6AY Tel (01) 437-9985
 Pres Geoff Stephens, Gen Mgr Roxane Moeller
 Tiffany Prod ns Ltd/Mecca Agency Int'l Ltd., 22
 Shaftesbury Ave London W1V BAP Tel (01) 434-
 1551
Affiliated firm: Robert Mellin Ltd
Affiliates: Mellin Music Ltd Tiffany Music Ltd
 Tiger Music Ltd, see Intune
 Tincabell Music Ltd 17 Barlow Pl Bruton St London W1X
 7AE Tel (01) 629-8816 Mng Dir Dick Leahy Gen
 Mgr Colin Hadley Prof Mgr Leslie Turnbull
Affiliates: August Music Ltd Bew Music Ltd, GTO
 Publ'g Ltd Indian Branded Music Ltd, Larkworth
 Music Ltd., Lodge Music Ltd Mustard Music Ltd
 Rosey Music Ltd Sledge Music Ltd Vaudeville Music
 Ltd
Int'l rep.: Worldwide excluding Japan (Heath Levy in
 London)
 Tin Lid Music (PRS), see Rondor
 Tin Pan Alley Music Co Ltd, see Fanfare
 Tip Top Songs Ltd, see Cyril Shane
 Titamic Music Ltd, see Chrysalis
 Titamic Ltd, see Carlin
 Tito Music Ltd, see Intersong
 Toad Tunes, see Campbell Connelly
 Toby Music Ltd 235/241 Regent St London W1 Tel
 (01) 734-9851
 Dave Toff Music, see ATV
 Together Music Ltd, see Dick James
 Tollak, see Carlin
 Tolle, see Carlin
 Tomorrow Music, see April
 Tonecolor Publ'rs Ltd The Studio, 69 Duke s Ave., New
 Malden Surrey Tel (01) 942 1342 Cable
 COLORTONE Mng Dir S Jackson
Affiliate: Express Music (London) Ltd
 Tone Music Ltd, see Carlin
 Toneshire Ltd, see Carlin

International Music-Record-Tape Section

Top Class Music, 113 Westbourne Grove London W2 Tel (01) 727-3503
Torban Music, see Margaret Brace
Torrill Music, see Henry Hadaway Org
Total Video Music Ltd see ATV
Tower Bridge Music Ltd, 1 Gledwood Dr Hayes Middx Tel (01) 573-8744
Track Music Ltd see Compass
Trafalgar Music Publ g 08 Eglantine Close Cowplain Portsmouth Tel (0705) 592500 Owner Terence Frederick Moss Gen Mgr Weny Nicholls
Affiliate: Passell Martin Music
Int'l rep.: France (Claude Debret)
Tram Publ g Plan Ltd, see Carlin
Treble Music Co Ltd 5 Denmark St London WC2 Tel (01) 240-2215
Affiliate: Jumbo Music
Eddie Tre-Vett, see Carlin
Trident Music, see B Feldman
Trigram Music Mgmt Ltd see RAK
Trio see Carlin
Tristan Music Ltd 22 Denmark St, London WC2 Tel (01) 836-5996
Tudor Music Ltd, see Dick James
Tuesday Prod ns Ltd 68 Oxford St London W1 Tel (01) 636-6317 580-4877
Tukama Music, see Cyril Shane
Tulip Music Ltd, see Paul Rodriguez
Twangy Music Ltd see Shapiro, Bernstein
Two-Four Music, see Noel Gay
Tyler see Essex
Tyme Music Monmouth House 87 The Parade Watford Herts
U K Music see Chappell
United Artists Music Ltd, Mortimer House 37/41 Mortimer St, London W1A 2JL Tel (01) 636-1655 Mng Dir Martin Davis, Admin Dir John Spalding
Home office: USA
Affiliates: Arsenal Music Ltd, Big 3 Music Ltd Clowns Music Ltd Dominion Music Co Ltd Kama Sutra Music Ltd Mortimer Music Ltd PS Music Ltd Parnes Music Ltd Proud Prod ns Ltd Rogger Music Ltd Sohc Music Ltd, Sticks Music Ltd
Int'l firms represented: Bar-Thel, Frandell Liz-Bet, Primebeat, Rich-Car, Tempo UA Music Int'l Unart (all USA)
Int'l reps.: Argentina (United Artists), Australia (United Artists) Austria (United Artists) Brazil (Irmãos Vitale) France (United Artists) Germany (United Artists), Hong Kong (Pathe) Israel (Subar) Italy (United Artists), Japan (United Artists), Mexico (Ed Musical Latino Americana) Netherlands (United Artists), South Africa (United Artists), Spain (Hispanovox) Sweden (United Artists) Switzerland (United Artists)
United Music Publ rs Ltd 1 Montague St Russell Square London WC1B 5BS Tel (01) 636-5171 Mng Dir WN Ross-Russell Gen Mgr J Avaly
United 2 Music Ltd, 1 Montague St Russell Square London WC1B 5BS Tel (01) 580-1100 Cable MUSIKNOTEN Mng Dir WN Ross-Russell, Dir John G Reed
Affiliates: Dyna Music Ltd Mainstreet Music Spool Publ g Co Ltd
Universal Ed Ltd, see Alfred A Kalmus
Universal Songs Ltd 5 Dorlcote Rd London SW18 Tel (01) 870-1683 828-2202 Gen Mgr Pierre Tubbs
Int'l rep.: Worldwide (United Artists)
University of Wales Press, 6 Gwynneth St Cathayn Cardiff CF2 4YD Wales Tel (0222) 31919
Valentine Music Group Ltd 152/156 Shaftesbury Ave London WC2H 8JH Tel (01) 240-1628 Cable VALGROUP Mng Dir John Nice, Gen Mgr Pat Seward Promo Mgr Martin Grinham Prod n Mgr Peter Sames
Affiliates: Argot Music Co, Arthur s Mother Music Ltd Bittytunes Music Co Buckhorn Music Publ rs Ltd Bulldog Music Co, Burnt Ash Music Co CanCon Music Co, Corner Stone Music Ltd, A Dimartino Music Ltd Dolphin Music Co, Eden Studios Music Publ g Co, Golora Music Co, Ladysmith Music Co Ltd, Latchmere Music Co, Maiden Music Co Majuba Music Ltd, Marathon Music Ltd, Middle Eight Music Co, Monkton Music Ltd, Muggleton Music Co, Nutmeg Music Co, Pickle Music Co, Riding Light Music Co, Sally Music Co Ltd Sapphire Music Ltd, Surrey Music Co Ltd Valgroup Music (London) Co
Int'l firms represented: Buckhorn CME Chesdel Cordova, Daval Derry Equator, Honeysuckle, Meredith, Ojo, Quartz St Francis Shifty Fellar Sicum Silverhill, Ten-Hi, Theta-Twins, Veyting (all USA) CanCon, Maxess, Pig-Weed, Rideau Waldheim (all Canada)
Int'l reps.: Australasia (Castle) Belgium (Intervox) Brazil (Valgroup), Canada (Valgroup) Central America (Valgroup) France (Valentine) Germany (Valentine) Greece (Valentine) Hong Kong (Valentine) Italy (Valentine), Netherlands (Basart) Scandinavia (Sweden) Singapore (Valentine) South America (Valgroup) Spain (Valentine) Switzerland (Valentine) USA (Valgroup), West Indies (Woodwater)
Valgroup Music (London) Co see Valentine
Valley Music Ltd see Leeds
Vanessa Music Co 3 Alfred St Weston-Super-Mare Avon BS23 1PZ Tel 21932 Mng Dir Don Todd
Int'l firm represented: Evelyn (USA)
Int'l rep.: USA (David Sherriff)
Vanguard Music Ltd 12 Portland Rd London SE25 Tel (01) 654-4017
Vaudeville Music Ltd, see Tincabell
Velvet Music Ltd see RAK
Venice Music Ltd see Sonet
Venus Music see Metropolitan
Veronica Music Ltd, see Shapiro, Bernstein
Verulam Music Co Ltd see Merqui
Vicki see Carlin
Victoria Music, see April & C'lepp ll
Village Thing Music Ltd, see Heathside & Co Ltd
Vingo, see Campbell Connelly
Viola d'Amore Society-Ed, 1 Parkside Ave London SW19 5ES Tel (01) 946-9222

Virginia Music Ltd see Paul Rodriguez
Virgin Music (Publ rs) Ltd 2/4 Vernon Yard 119 Portobello Rd London W11 Tel (01) 727-8070 Mng Dir Richard Branson Gen Mgr Carol Wilson
Affiliate: Jabula Music
Int'l firms represented: Andrea (USA) Honeysuckle (USA) Jabula (South Africa) Maralco (USA)
Int'l reps.: Australia (J Albert & Son) Canada (Rondor) France (Pathe Marconi) Germany (Discoton), Italy (Fono Film) Japan (Taiyo), Scandinavia (Sonet) South Africa (Music Publ g Co) USA (Rondor)
W A T T Works Inc 31 St Augustine s Rd London NW1 Tel (01) 267-5449 Gen Mgr John Hunt
Home office: USA
Affiliate: Alrac Music
Walrus Music Ltd 6 Southampton Pl London WC1 Tel (01) 405-0943
Branch: Luddington Ar, Virginia Water, Surrey, Rossisle
Peter Walsh Music Ltd 74a Kensington Park Rd London W11 Tel (01) 727 5683
Affiliate: Marsam Music
Walton Music, see Chappell
Warfare Music, see Music Farm
Warland see Carlin
Warlock Music Ltd 83 Charlotte St London W1 Tel (01) 636-9436
Affiliated firm: Island Music Ltd
Warner Bros Music Ltd, 69 New Oxford St London WC1 Tel (01) 836-7744 Prof Mgr Peter Reichardt
Home office: USA
Affiliates: Kirshner Warner Music Ltd, Oriandaa Music Ltd, Paternoster Music Ltd Pendulum Music Ltd, Sarstedt Songs Ltd, Stutter Music Ltd Whispering Music Ltd, Winterfold Music Ltd
Int'l firms represented: Broken Arrow, Bushka Canopy C est, Cottillon Gnosso Gold Hill Ice Nine Joni Mitchell, Quackenbush Silver Fiddle, Siquomb (all USA) MUZ (Germany) WEA Filipacchi (France)
Warner 8us Music see Bisquit
Warner & Philips, see Forsyth Bros
The Waterabe Prod n-Europe 185 Pavilion Rd London SW1 Tel (01) 235-0525 Gen Mgr Akira Nakamura
Home office: Japan
Waterloo see Carlin
Jeff Wayne Music see April
Wedge Music Ltd 13 Duke St London W1M 5RA Tel (01) 935-7220 Telex 261466 Mng Dir Tony Gordon
Wednesday Music see Noel Gay
Weekes see Stainer & Bell
Josef Weinberger Ltd (PRS) 10/16 Rathbone St London W1P 2BJ Tel (01) 580-2827 Cable OPERETTA Dir Richard M Toeman
Affiliates: Background Music Publ rs Ltd Inter-Art Co Ltd Programme Music Ltd
Int'l firms represented: Creasound (France), Sforzando (France), Telemusic (France)
Int'l reps.: Australia (Chappell) Austria (Wien Melodie) Canada (Morning) France (Sforzando) Germany (Rung) Italy (Nationalmusic) South Africa (Bandstand) USA (Emil Ascher Regent)
Weirid Music Publ g Ltd 86 Elm Park Gardens No 2 Chelsea London SW2 Tel (01) 352-3881
Western Music see Blackhill
Westwood Music (PRS, MCPS) Montgomery Powys SY15 6LU Wales Tel (0686) 81-427 394 Dirs Gordon R & Gwen A Davies
Wheeljam Music Ltd see Intersong
Whispering Music Ltd see Warner Bros
White Dove Music see Noon
Edward White (Compositions) Ltd see Musicus
Edward White Orchestras see Musicus
Wicked Fly Music see Music Farm
George Wiener Music Ltd, 12 Lower Grosvenor Pl, London SW1W 0EX
Wigwam Music see Hedley
Widwood see Essex
Joseph Williams see Stainer & Bell
Williamson Music see Chappell
Willow Tree Music Ltd High Holborn House Rm 103 52/54 High Holborn London WC1V 6TX Tel (01) 242-9952
Wilson Eds 36 John Dalton St Manchester M2 6LD Tel (061) 834-7293 Cable IMDISC
Affiliated firm: Mansev Music
Int'l firms represented: Agil (Germany) Archambault (Canada) Benelux (Netherlands) Curci (Italy), Eddyton (Austria), INC (Italy)
Enno Winkler Musikedition 122 Sandford Rd Birmingham 13 Tel 449 3246 Gen Mgr Helmut H Winkler
Home office: Germany
Int'l firm represented: Quincy (USA)
Maurice Winnick Assoc., London Pavilion Chambers Great Windmill St London W1 Tel (01) 734-3424 9106
Winterfold Music Ltd see Warner Bros
Wise/Essex Publ ns see Music Sales
Wise Publ ns see Music Sales
Wizard Publ g Ltd see Rock Music
Wonderland Music Co Inc, see Walt Disney
Wonder Music Ltd see Dick James
Roy Wood see Carlin
Woodside Music Ltd, see Heathside
Woods Music Ltd see Intersong
Woolfsongs Ltd 30 The Ave, Muswell Hill London N10 2QL Tel (01) 444-5157 Chm Eric Woolfson, Mng Dir Bob Britton
Affiliated firm: April Music Ltd
Word Music (UK) (MCPS PRS) Park Ln, Hemel Hempstead Herts HP2 4TD Tel (0442) 50132 Mng Dir William T Hamilton, Gen Mgr Ian Hamilton
Home office: USA
Int'l firms represented: Canaanland Dayspring Eight Nine, Hubbell Kingdom of Truth Lexicon Rodeheaver Sacred Songs Shaunda (all USA)
Int'l rep.: Scandinavia (Svenska Missioners Förlaget)
Word of Mouth Music 57A Wimpole St London Tel (01) 699-2134 Gen Mgr Roy Fisher
World Copyrights, see Keith Prowse
World Wide Music, see Keith Prowse

Lawrence Wright Music see ATV
Wright & Round Ltd Parliament St Gloucester Tel (0452) 23438
Writers Workshop see Essex
Wurzton Music see April
Wye Music Publ ns see June Emerson
Yale Music Corp Ltd, see Bron
Yarcombe Music see Bloomsbury
Yardbirds Music see B Feldman
T Yason 67 Agar Gro London NW1 Tel (01) 485-7532
Yisgav Ltd see ATV
Norton York Music 86 Turnham Green Terr London W1 Tel (01) 994-4895
Young Artists Ltd see Dick James
Young Blood Music Ltd (div of Miki Dallon Ents Ltd), 138 New Bond St London W1Y 9FB Tel (01) 493-9681 Mng Dirs Miki Dallon Gerry Black
Affiliates: Birth Music DIGIT, Miki Dallon Music
YoungStar Music Ltd, Cambridge Theatre, Earlham St London WC2H 9HU Tel (01) 240-3683 Dir Stephen A Komlosy
Yukon Music Ltd see Kassner
Zan see Carlin
Zebra Publ g (Songs) Ltd 243 Regent St 3 fl London W1R 8PN Tel (01) 249-1092 Mng Dir Shirley Channack Gen Mgr Helene Channack
Zeitgeist Music Publ g 53 Downside Rd Glasgow G12 9DW Scotland Tel (041) 339-1092
Zel-la Music Co (MCPS), Walker Hall Ampton Rd, Edgbaston Birmingham B15 2UJ Tel (021) 455-0645 Dir William Johnny Haynes, Gen Mgr A J Haynes
Zel Music Ltd 63 Old Compton St London W1A 4NB Tel (01) 734-5156
Zoom Ents Ltd see Dick James

● sheet music jobber/supplier

Music Sales Ltd, 78 Newman St London W1P 3LA Tel (01) 636-9033 Mng Dir Robert Wise, Gen Mgr Peter Foss

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A P R S (Association of Professional Rec g Studios Ltd), 23 Chestnut Ave, Chorleywood, Herts WD3 4HA Tel (87) 72907 Sec'y Edward L Masek
Amusement Trade Ass'n (ATA), see British Amusement Trades
Arts Council of Great Britain, 105 Piccadilly, London W1V 0AU Tel (01) 629-9495
Branches: Edinburgh, Scotland EH2 4DF, Scottish Arts Council, 19 Charlotte Square Tel (031) 226-6051—Cardiff, Wales CF1 3NX, Welsh Arts Council, 9 Museum Pl Tel (0222) 394-711
Associated Musical Entertainments, Orchestras & Artists, 39 Wardour St London, W1V 3HA Tel (01) 734-4550 Dirs Hubert Warren Robert Probst
Associated Trade Publ ns Ltd, 259 Grays Inn Rd, London WC1 Tel (01) 837-3311
Association of British Orchestras, 32 Arlington Way, London EC1R 1YH Tel (01) 278-5927 Sec'y John May
Association of Exhibition Organisers, 10 Manchester Square, London W1M 5AB Tel (01) 486-1951 Dir G A M Ritson
Association of Musical Instrument Inds., 62 Park View, Hatch End, Pinner, Middx HA5 4LN Tel (01) 428-4700
Association of Touring & Prod'g Mgrs 18 Charing Cross Rd, Suite 41-43, London WC2H 0HR Tel (01) 836-2133 Cable LUICASION
B I R S, see British Institute of Rec d Sound
B P I, see British Phonographic Ind
B R T D C, see British Rec'd Tape Distribution Committee
Blue Grass & Old Time (Country) Music Ass'n 69 Baln House, Long Ln, London SE1 1YH Tel (01) 407-7403
Board of Ballroom Dancing, 115 High Holborn, London WC1 Tel (01) 405-2341
British Amusement Catering Trades Ass'n, 122 Clapham, Common North Side, London SW4 9SP Tel (01) 228-4107 (incorporating Amusement Caterers Ass'n, Amusement Trades Ass'n, Phonograph Operators Ass'n & Ass'n of Prize Bingo Operators)
British Audio Promos Ltd 414A Edgware Rd, London W2 1ED Tel (01) 402-9145
British Copyright Council, 29 Berners St, London W1P 3DB Tel (01) 580-5544
British Country Music Ass'n, PO Box 2, Newton Abbot, Devon Chm Jim Marshall, Vice Chm Mike Storey, Sec'y Eddy Edwards
British Federation of Brass Bands, 47 Hull Rd, York Y01 3JP Tel (0904) 59783
British Federation of Folk Clubs, Cecil Sharp House, 2 Regent's Park Rd, London NW1 7AY Tel (01) 485-2206
British Federation of Music Festivals, 106 Gloucester Pl, London W1H 3DB Tel (01) 935-6371
British Institute of Rec'd Sound (BIRS), 29 Exhibition Rd, London SW7 Tel (01) 589-6603
British Music Information Centre, 10 Stratford Pl, London W1N 9AE Tel (01) 499-8567 Admin r John Michael East
British Phonographic Ind (BPI), 33 Thurlow Pl, London SW7 2HO Tel (01) 589-8044 Dir Geoffrey Bridge
British Phonographic Ind Copyright Ass'n Corner House Albert Rd, New Malden Surrey Tel (01) 942-2488 x 330 Hon. Sec'y P H Driscoll
British Radio Equip Mfrs Ass'n (BREMA), Twentieth Century House, 31 Soho Square, London W1V 5DG Tel (01) 734-7471 Dir H K Jolly, Sec'y M R Williams

International Music-Record-Tape Section

United Kingdom

British Rec'd Tape Development Committee (BRTDC), 33 Thurloe Pl., London SW7 2HQ. Chm. John Deacon.
 British Society for Electronic Music 49 Deodar Rd., Putney, London SW15. Tel (01) 870-0042.
 British Tape Ind Ass'n, see European Tape Ind Ass'n.
 Campaign for Independent Broadcasting, 13 Ashwood House, London NW4. Tel (01) 203-0861. Gen Sec'y J W Wyndham-Kaye. Hon Press & PR Martin Rosen.
 Composers' Guild of Great Britain, 10 Stratford Pl., London W1N 9AE. Tel (01) 499-8567. Gen Sec'y E Yeoman.
 Country Music Ass'n (Great Britain) 1A Montagu Mews N. London W1H 1AS. Tel (01) 935-0413. Chm Tony Byworth. Vice-Chm Mervyn Conn. Treas Jeff Forrest. Sec'y Ann Day. Membership Sec'y Sandy Crosswaite.
 Distributive Ind'l Training Board (DITB), Maclaren House Talbot Rd., Stretford, Manchester M32 0FP. Tel (061) 872-2494. Information Dir Harold Webb.
 The English Folk Dance & Song Society, Cecil Sharp House 2 Regent's Park Rd., London NW1 7AY. Tel (01) 485-2206.
 Entertainment Agents' Ass'n, 3 Golden Square, London W1R 3AD. Tel (01) 437-2183.
 European Tape Ind Ass'n, 8 St Bride St., London EC4A 4DA. Tel (01) 353-3020. Cable REDNIBFAR. Telex 24276.
 Federation of British Artists, 17 Carlton House Terr., London SW1Y 5BD. Tel (01) 930-6844. Sec'y Becky Kendall. 35 Beaufort Gardens, London SW3 1PW. Tel (01) 584-4866.
 Federation of British Audio, Federation Offices, Twentieth Century House, 31 Soho Square, London W1V 5DG. Tel (01) 734-7471. Chm E R Parsons.
 Gramophone Rec Retailers' Committee of the Music Trades Ass'n, 1 Peckham Park Rd., London SE15 6TR. Tel (01) 639-3849. Honorary Sec'y Harry Tipple.
 Hi-Fi Dealers' Ass'n, 100 St Martin's Ln., London WC2N 4BD. Tel (01) 836-1463.
 I F P I (International Federation of Producers of Phonograms & Videograms), 123 Pall Mall, London SW1Y 5EA. Tel (01) 930-1752. Cable INTERFONIX. Telex 91044. Dir Gen S M Stewart.
 Incorporated Society of Musicians, 10 Stratford Pl., London W1N 9AE. Tel (01) 629-4413. Gen Sec'y Susan M Alcock.
 International Ass'n of Music Libraries, UK Branch Music Dept., Town Hall, Green Lns, London N13 4AX. Tel (01) 886-6555 x 21. Gen Sec'y E M Hart.
 Interpar (International Performing Artists' Rec'g Ltd.), BCM-Interpar, London WC1V 6XX. Dir J A L Sterling.
 Jazz Center Society Ltd., c/o ICA, 12 Carlton House Terr. London SW1E. Tel (01) 930-4261. Admin'r Charles Alexander.
 London Orchestral Ass'n, 13/14 Archer St., Great Windmill St., London W1V 7HG. Tel (01) 437-1588.
 M P A (Music Publ'r Ass'n) Ltd., 73/75 Mortimer St., London W1N 7TB. Tel (01) 580-3399, 636-6027. Pres Richard L James. VP Jonson Dyer. Sec'y David Toff.
 Master Music Printers & Engravers Ass'n, Plantation Rd Amersham, Bucks HP6 6HJ. Tel (02403) 5525. Cable HALSTANSIC. Honorary Sec'y R E Smith.
 Musical Instruments Promo Ass'n, 44 Berners St., London W1P 3AB. Tel (01) 580-7803.
 Musicians' Union, 29 Catherine Pl., Buckingham Gate, London SW1E 6EH. Tel (01) 834-1348. Gen Sec'y John Morton.
 Music Trades Ass'n, 5 Denmark St., London WC2B 1LP. Tel (01) 836-2050/2059. Sec'y & Training Officer Adriane Fry.
 Music Trades Benevolent Society, c/o Ramsdens, 22 Beach Rd., Lowestoft, Suffolk NR32 1EA. Tel (0502) 62819.
 Music Trades Training Centre Ltd., see Music Trades Ass'n.
 National Ass'n of Disc Jockeys, PO Box 23, Hitchin, Herts SG4 9JT. Tel (0462) 50918. Nat'l Sec'y Ben Cree.
 National Federation of Gramophone Societies, 3 Mosley Ave., Holcombe Brook, Bury, Lancs BLO 9UH. Tel (020488) 3379.
 National Federation of Music Societies, 1 Montague St., London WC1B 5BS. Tel (01) 580-4885. Gen Sec'y John Crisp.
 National Music Council of Great Britain, 35 Morphett Mansions, London SW1P 1EU. Tel (01) 828-9691. Chm James Archibald. Deputy Chm John Morton. Hon Treas John May.
 Phonographic Performance Ltd., Evelyn House, 62 Oxford St., London W1N 0AN. Tel (01) 636-1472. Gen Mgr H G S Gilbert. Sec'y J B Love.
 Phonograph Operators Ass'n, see British Catering Trades.
 R T R A (Radio & Television Retailers Ass'n) Ltd., 100 St Martin's Ln., London WC2N 4BD. Tel (01) 836-1463.
 Radio Whalers Federation, Broadway House, The Broadway, London SW19 1RL. Tel (01) 540-9756.
 The Songwriters' Guild of Great Britain Ltd., Ascot House 52/53 Dean St., London W1V 5HJ. Tel (01) 437-1554/1439. Cable SINGBRIT. Gen Sec'y Victor Knight. Ass't Gen Sec'y Bill Cochran.
 Variety Artists' Benevolent Fund, 18 Charing Cross Rd., London WC2H 0HR. Tel (01) 836-6310/3985.

DESIGN & ARTWORK

A P Creative Serv., 25/27 Heddon St., London W1R 7LG. Tel (01) 734-9823, 437-6761.
 Acorn Recs Ltd., Church Rd., Stonesfield, Oxford OX7 2PS. Tel (099 389) 324. Dirs Colin Sanders, R J Pennells.
 Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St Martin's Ln., London WC2E. Tel (01) 240-1319. Telex 85125767. Mng Dir Michael A Doud.
 Home office: USA, Chicago Ill.
 Amberlee Artists Ltd., 387 Harrow Rd., London W9. Tel (01) 969-2315.
 Arrowblatts Ltd., Humber Rd., London NW2 6EP. Tel (01) 450-2411. Telex 923034. Mng Dir M D Mindel.
 Pub Mgr P Dawson (SEE ADVERTISEMENT).
 Ballantine Advertising Ltd, 8 Chesham St., London W2. Tel (01) 229-6071. Dir A N Gill. Gen Mgr Max Arnold.
 Big Ear Promos Ltd (div of Henry Hadaway Org Ltd), Satrl House, 11 Little Newport St., London WC2H 7JF. Tel (01) 734-7333. Cable SATRLRENG. Mng Dir Henry Hadaway. Gen Mgr Alan Melina. Sales Mgr Habib Avidsian.
 Noel Brown Prod'n's Ltd (NBP), 16 Bracklesham Close, Farnborough, Hants GU14 8LR. Tel (0252) 511-333. Mng Dir Noel Brown.
 Camron Design Servs., 30 Colney Hatch Ln., Muswell Hill, London N10 1DU. Tel (01) 444-5185. Owners Malcolm Macdonald, Lynda Watkins.
 Canon Rec'g Facilities Ltd., Canon Studios, City Rd., Chester CH1 3AE. Tel (0244) 316457. 318612. Mng Dir Peter Geoffrey Self. Gen Mgr Mick John. Sales Mgr Roger Baskefield.
 Cassette Developments (Audio sonic Ltd.), Micra House 138 Lower Mortlake Rd., Richmond Surrey TW9 2JZ. Tel (01) 940-8186. Telex 24523. Mng Dir D Dixon. Gen Mgr R Jackson-Moore.
 Castle Rec'g Studio, 93 Castle Hill Rd., Hindley Wigan Lancs WN2 4BH. Tel (0942) 58777. Dir Steve Brennan. Mgr Doug Larbey.
 Beryl Davis Assocs., 24 Beresford Rd., Wallasey Merseyside. Tel (051) 639-2265/3559. Chief Exec Beryl Davis. Sales Mgr Eunice Williamson.
 Ernest J Day & Co Ltd., 3 Olaf St., Freston Rd., London W11 4AX. Tel (01) 229-3499.
 Fraser-Peacock Assocs Ltd, 94 High St., Wimbledon Village, London SW19 5EG. Tel (01) 947-2233. 1743. Dir David R Tuckman. Sales Mgr Ian L Highley. (Tape only).
 Free Range Rec'g Studios, 22 Tavistock St., London WC2E. Tel (01) 836 7600.
 Grampian Recs Ltd., Airport Ind Estate, Wick-Caithness, Scotland. Tel (0955) 2787. Mng Dir James W Johnston. Gen Mgr John Hunter.
 Gull Graphics, 56 S Molton St., London W1. Tel (01) 629-9869. Art Dir John Pasche.
 Henry Hadaway Org Ltd, see Big Ear.
 K K Mktg., Ashurst Lodge 14, Liverpool Gardens, Worthing Sussex BN11 1BR. Tel (0903) 205053. Dir John Dean. Sales Dir Anthony Card.
 London Features Int'l Ltd., 123/125 Gloucester Pl., London W1H 3PJ. Tel (01) 723-4204. Cable LONPIX. Telex 25884. Mng Dirs John Halsall, Michael Putland. (Photographic library for cover production).
 Magnegraph Rec'g Co Ltd., 8 Hanway St., London W1 PDL. Tel (01) 323-0888, 580-2156. Gen Mgr Victor L Leslie. (Tape only).
 Metropolitan Communications, Ba Frognaal Gardens Hampstead, London NW3. Tel (01) 435 8803. Mng Dir Mark R F Hanau. Gen Mgr R Fry. Sales Mgr R Hanau. Admin'r A Lohmeyer.
 Pacific Art, 5 Doricote Rd., London SW18. Tel (01) 870-1683. Chief Exec Riley James.
 Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel (01) 262-7788. Mng Dir A J Morris.
 Photography Consultants, 1 Liverpool Rd., London W5. Tel (01) 437-7926, 579-6259.
 Pinnacle Electronics Ltd., Electron House, Cray Ave. St Mary Cray, Orpington, Kent BR5 3QJ. Tel (66) 27099. Telex 896141. Chm & Mng Dir Terry Scully. Dir Jack Bass. Gen Mgr Leslie French. Sales Mgr Ray Philips.
 Realmhealth Display & Design, 93 Sirdar Rd., London W11. Tel (01) 727-0647. Mng Dir Bryan Whitman. Gen Mgr Vince Avanzato. Dir Peter Berkeley.
 Peter Richard Prod'n's Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel (01) 352-2882.
 Sea Cruise Prod'n's (UK), 9 Dean St., 3rd fl., London W1A 4QD. Gen Mgr Terry Wagborne.
 Home office: USA.
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel (01) 607-8544/3828.
 Silver Screen Studios, 30 Baker St., London W1M 2DS. Tel (01) 486 5353.
 Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1. Tel (01) 403 0044. Cable GRAMCOVERS. Mng Dir John E Chorley. Gen Mgr Maciej Maciejewski. Sales Mgr Brian Webb. Technical Mgr John E Moon.
 Steelguard Security Tape Display Systems, Pembroke Studios, 3A Benscham Ln., West Croydon Surrey. Tel (01) 689-1877. Mng Dir Paul Holmes. Gen Mgr Phillip Harrison. Sales Mgr Brian Forscutt.
 Superstat Photographic Ltd., 17/18 Great Pulteney St., London W1. Tel (01) 437-4173.
 Teledyne Acoustic Research High St., Houghton Regis, Dunstable, Beds. Tel (0582) 603151. Cable ARUKINT. Dir John Brine. Gen Mgr Maurice Palmer. Sales Mgr Mike Vevers. European Adv Mgr Barry Wilbraham.
 Thrust Prod'n's, 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland. Tel (0265) 3148.
 Top Mark Display Serv., 25 Stapleton Rd., Borehamwood, Herts WD6 5BS. Tel (01) 953-2968. Mng Dir Frank Billington-Marks.
 James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB. Tel (01) 582-8333. Cable ROBOR. Mng Dir W Summerwill. Sales Mgr W G A Howe.
 Wardour Motion Picture, 11 Wardour Mews, London W1. Tel (01) 439-4313.
 West Bros Printers Ltd., 212 Durnsford Rd., London SW19 5BR. Tel (01) 947-2106. Telex 25694. Mng Dir Peter G West. Gen Mgr H E V Pinnell. Sales Mgr Derek Higgs.
 Mike Willis, 11 Bingham Pl., London W1M 3FE. Tel (01) 486 7601. Dir Mike Willis. (Rec only).

Phonographic Performance Ltd., Evelyn House, 62 Oxford St., London W1. Tel (01) 636-1472. Gen Mgr H G S Gilbert. Sec'y J B Love. (Broadcasting & public performing rights).
 Video Copyright Protection Society Ltd., c/o Guild of Sound & Vision Ltd., Woodstock House, Oundle Rd., Peterborough PE2 9PZ. Chm Iain Muspratt.

PLATING, PROCFSING & PRESSING PLANTS

Allied Recs Ltd, 326 Kensal Rd., London W10 5BL. Tel (01) 969-6651. Cable MUSICALITY. Telex 261500. Mng Dir Marcel Rodd. (Pressing only).
 Amity Tape Developments, 3/4 New Compton St., London WC2. Tel (01) 836-7811. (Pressing only).
 Basing Street Studios Ltd., 8 Basing St., London W11. Tel (01) 229-1229. Mng Dir Muff Winwood.
 British Homophone Co Ltd., Excelsior Works, Rollins St., London SE15. Tel (01) 639-8901. Mng Dir Edward Kassner. Gen Mgr George Grant. Sales Mgr Cliff Fraser.
 Noel Brown Prod'n's Ltd (NBP), 16 Bracklesham Close, Farnborough Hants GU14 8LR. Tel (0252) 511-333. Mng Dir Noel Brown. (Plating & processing only).
 C B S Mfg., Chamberlain Rd., Aylesbury, Bucks HP19 3BX. Tel 84331. Cable COLCREMAN. Telex 83227. Mng Dir G W Riddle. Plant Dir D Gouldstone. (Pressing only).
 C R E S S Ltd. (Commercial Radio Express Supply Servs.) 7/11 Woodcote Rd., Wallington, Surrey. Tel (01) 699-5797. (Pressing only).
 County Rec'g Serv., London Rd., Binfield, Bracknell Berks. Tel (0344) 4935. (Pressing only).
 Damont Recs., Blythe Rd., Hayes Middx. Tel (01) 573-1539. Mng Dir Monty Presky. Dir David Miller. (Pressing only).
 Decca Rec Co Ltd., Albert Rd., New Malden, Surrey. Tel (01) 942-2464. Mng N Harper. Branch: Poole, Dorset, Holton Heath. Tel (020 122) 2351. Mgr N Harper.
 E M I Rec'g Studios, 3 Abbey Rd., St John's Wood, London NW8. Mgr K N Townsend.
 Fraser-Peacock Assocs Ltd., 94 High St., Wimbledon Village, London SW19 5EG. Tel (01) 947-2233/1743. Dir David R Tuckman. Sales Mgr. Ian L Highley. (Pressing only).
 Head Recs Ltd., 25 S Molton St., London W1. Tel (01) 629-6391. (Pressing only).
 Hollick & Taylor Rec'g Co. Ltd., 16 Grosvenor Rd., Birmingham B20 3NP. Tel (021) 356-4246. Mng Dir A Gen. Mgr John Richard Taylor. (Pressing only).
 Immediate Sound Servs. Ltd., 6 Orsman Rd., London N1 5QJ. Tel (01) 739-9672. Chief Exec Dick Clark. Gen Mgr John Rooke. Tape Ron Holmes.
 Island Mfg Ltd., Horton Rd., West Drayton, Middx. Tel 48531. Chm Eric Edwards. Gen. Mgr Phil Race. (Pressing only).
 Linguaphone Recs., Trading Estate, 252 Argyle Ave., Slough, Bucks. Tel (75) 23200, 31837. Div Mgr John King. (Pressing only).
 Lyntone Rec'gs Ltd./Audio Plastics Ltd./Commercial Sound Ltd., 7-9 Wedmore St., Upper Holloway, London N19 4RU. Cable LYNTONE. Tel (01) 263-1378. Mng Dir: Paul S. Lynton. Gen Mgr. Lya Lynton; Sales Mgr. Irene Adams. Eng'rs Brian E Wellard, Charles Gunn Russell.
 M & C Pressings Ltd., The Manse, Milfield near Wooler, Northumberland. Tel (06686) 295. Mng Dir M Counsell. (Pressing only).
 Midland Sound Rec'gs., Meeting House Ln., Balsall Common, Near Coventry, Warks. Tel (0676) 32468. (Pressing only).
 Multiple Sound Pressings Ltd., 120 King St., London W6 0QU. Tel (01) 741-0381. Chm & Mng. Dir Ian F Miles. Gen Mgr D Hill. Works Eng. A Blackham. Orlake Ltd., Sterling Works, Rainham Rd. S Dagenham, Essex. Tel (01) 592 0242.
 Phonodisc Ltd., Clyde Works, Grove Rd., Romford, Essex. RM5 1QR. Tel (01) 590-7766. Telex 896556. Opm. Gareth Harris. (Pressing only).
 Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel (01) 262-7788. Mng Dir A J Morris. (Pressing only).
 Plastic Sound Ltd., Vastre Ind Estate, Newtown Powys Mid-Wales. Tel 26520. Dirs A Green, G R Davies, J W Edwards. (Pressing only).
 Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel (01) 499-8686. Telex 27133. Mng Dir F C Haeyen. Deputy Mng T H Parkinson. Prod'n Mgr Eddie Webster. (Pressing only).
 Pye Recs (Sales) Ltd., 132 Western Rd., Mitcham CR4 3UT. Tel (01) 648 7000. Factory Mgr E V Williams. (Pressing only).
 Quality Sound Blenheim Studios, 18 Blenheim Rd., London W4 1ES. Tel (01) 995 1561. (Pressing only).
 Rediffusion Int'l Music Ltd., 2/16 Goodge St., London W1P 1FF. Tel (01) 580 9506. Chm R G Dennis. Factory Mgr Philip Gouldstone.
 Rediffusion Reditone Ltd., Cray Av., Orpington, Kent BR5 3QP. Tel 32121. Cable REDITUNE. BROMLEY. Telex 897335. Dir & Gen Mgr J H Whitehead. (Pressing only).
 C H Rumble Ltd., Benedict Wharf, Benedict Rd., Mitcham Surrey CR4 3UQ. Tel (01) 648 5106.
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel (01) 607 8544. (Pressing only).
 Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1. Tel (01) 407-7776. Mng Dir John E Chorley. Gen Mgr Maciej Maciejewski. Sales Brian Webb. Tech Mgr John E Moon. (Pressing only).
 Sound Mfg (Hayes) Ltd., Temple Yard, 11A Temple End, High Wycombe Bucks HP13 5DM. Tel (0494) 37526. Mng Dir John Wooley.
 Sound News Studios, 18 Blenheim Rd., London W4 1ES. Tel (01) 995-1661/1149. Mng Dir A Tarcy. Gen Mgr J Nash.
 Southern Mobile Rec'gs., 32 Maplin Close, Rainham, Gillingham, Kent. Tel (0634) 5106. (Pressing only).

LICENSING ORGANIZATIONS, MUSIC

Britico (British Copyright Protection Ass'n Ltd.), 29 33 Berners St., London W1P 4AA. Tel (01) 636 1491. Cable BIFEMUSICO. Gen Mgr M Bennett. (Mechanical rights only).
 M C P S (Mechanical-Copyright Protection Society Ltd.) Elgar House, 380 Streamham High Rd., London SW16 6HR. Tel (01) 769 3181. Cable MECOLICO. Mng Dir Robert Montgomery. Gen Mgr John M Edwards. Sec'y G R Michel. (Mechanical rights only).
 P R S (The Performing Right Society Ltd.), 29/33 Berners St., London W1P 4AA. Tel (01) 580-5544. Cable PERFORIGHT. Gen Mgr M J Freegard. (Performing rights only).

International Music-Record-Tape Section

Tranco Ltd (Transcription Mfg & Rec G Co.), James Estate, Western Rd., Mitcham, Surrey Tel 648-7000
 Twelvegrades Gramophones Ltd., Deacon St., Leicester LE2 7EF Tel (0533) 56608
Branch: London W6, 120 King St Tel (01) 741-0381
 Zeh-Ra Recs (Birmingham) Ltd., Walker Hall, Ampton Rd, Edgbaston, Birmingham B15 2UJ Tel (021) 455-0645 Mng Dir William Johnny Haynes, Gen Mgr A J Haynes

PRINTERS & LITHOGRAPHERS

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St Martin's Ln., London WC2E Tel (01) 240-1319 Telex 85125767 Mng Dir Michael A Doud
Home office: USA, Chicago Ill
 Arnold Reproduction Co., 89/91 Vicarage Rd., London NW10 2UA Tel (01) 459-6194 Owner Stan Kitchen
 Arrowtubs Ltd., Humber Rd., London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng Dir M D Mindel
 Pub Mgr P Dawson (SEE ADVERTISEMENT)
 Ballantine Advertising Ltd., 8 Chestow Pl, London W2 Tel (01) 229-6071 Dir A N Gill, Gen Mgr Max Arnold
 John Harwood-Bee Assocs., The Maltings, 63 High St Ware, Herts Tel (0920) 66310 Dir John Harwood-Bee, Gen Mgr G Morgan Cash
 Bell, Aird & Coghill Ltd., 4/12 York St., Glasgow G2 8LG Scotland Tel (041) 221-7000
 John Blackburn Ltd., Old Run Rd., Hunslet Carr, Leeds 10 Tel (0532) 713321
 Noel Brown Prod's Ltd (NBP), 16 Bracklesham Close Farnborough, Hants GU14 8LR Tel (0252) 511-333 Mng Dir Noel Brown
 Canon Rec'g Facilities Ltd., Canon Studios, City Rd, Chester CH1 3AE Tel (0244) 316457, 318612 Mng Dir Peter Geoffrey Self, Gen Mgr Mick John, Sales Mgr Roger Baskeyfield
 Cassette Developments (Audioonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-B1B6 Telex 24523 Mng Dir D Dixon
 Gen Mgr R Jackson-Moore
 Castle Rec'g Studio, 93 Castle Hill Rd, Hindley, Wigan, Lancs WN2 4BH Tel (0942) 58777 Dir Steve Brennan, Mgr Doug Larbey
 Clout & Baker Ltd., Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent Tel (0622) 673261
 Compton Printing Ltd., Pembroke Rd., Stoclacke, Aylesbury, Bucks Tel (0296) 83291
 Cornelius Ed., 29 Lansdown Pl., Lewes, Sussex Tel (07916) 3278
 Ernest J Day & Co Ltd., 3 Olaf St., Freston Rd., London W11 4AX Tel (01) 229-3499
 Delga Press Ltd., Dingwall House, 8 Marlborough Rd Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards, Gen Mgr D A Deighton Sales Mgr R N Roadnight
 Free Range Rec'g Studios, 22 Tavistock St., London WC2 Tel (01) 836-7600
 Galliard (Printers) Ltd., Queen Anne's Rd., Great Yarmouth Norfolk Tel (0493) 4281
 Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA Tel (01) 240-3322 Telex 262554 Chm & Mng Dir Norman J Garrod, Sales Dir James L Clement
Branch: Caterham, Surrey, Chaldon Rd Tel (22) 45266 Telex 262309
 Halstan & Co Ltd., Plantation Rd, Amersham, Bucks HP6 6HJ Tel (02403) 5525 Cable HALSTANSIC Mng Dir R E Smith
 E Hannibal & Co Ltd., Letterpress Div., Pinfold Rd, Thurmanston, Leicester LE4 8AP Tel (053723) 5413 Telex 34627 Lithographic Div.: Magna Rd South Wigston, Leicester LE8 2ZH Tel (05376) 5111 Mng Dir C Hetherington
 Harrison & Sons (Hayes) Ltd., Printing House Ln., Hayes Middx UB3 1HQ Tel (01) 573-3828 Cable REGISTRARUM Telex 23744 Mng Dir R Boxall, Gen Mgr B Hibbitt, Sales Mgr D Robinson
 F G Hawkins (Litho Plates) Ltd., 35 Sylvan Grove London SE15 Tel (01) 639-9911 Dir M J Andrews
 P J Hayes Ltd., 27 Horsell Rd., London N5 1XL Tel (01) 607-3849
 Wilfred Hayes (sub of Stainer & Bell), B2 High Rd., London N2 9PW Tel (01) 444-9660 Contact Gwennilian Rhys
 Head Recs Ltd., 25 S Molton St., London W1 Tel (01) 629-6391
 K B P Litho Ltd., 27 Horsell Rd., London N5 1XL Tel (01) 607-3849
 K K Mktg., Ashurst Lodge 14, Liverpool Gardens Worthing Sussex BN11 1BR Tel (0903) 205-053 Dir John Dean, Sales Dir Anthony Card
 Steve Lane Musical & Pub Servs., 12 Slough Ln London NW9 BQL Tel (01) 205-2587
 MacNeil Press Ltd., Newham s Row, 175 Bermondsey St London SE1 Tel (01) 403-0022
 Markham Press of Kingston, Newport Works Berrylands Rd., Surbiton, Surrey Tel (01) 399-6434
 Novello & Co Ltd., Borough Green Sevenoaks, Kent Tel (0732) BB3-261 Mng Dir George Rizza, Sales Mgr Spencer W Freeman
 Radio Edinburgh Ltd., 11 Athol Pl., Edinburgh, Scotland Tel (031) 229-9651 Mng Dir Neil Ross, Sales Mgr Edward Clark, Special Projects John Noble
 Peter Richard Prod's Ltd., 1 Munro Terr., Cheyne Walk London SW10 Tel (01) 352-2882
 Sea Cruise Prod's (UK), 9 Dean St., 3rd fl., London W1A 4QD Gen Mgr Terry Wagborne (Rec only)
Home office: USA
 The Shalford Press Ltd., 85b Bradford St., Bantree, Essex CM7 6AU Tel 21125 Mng Dir R Capon
 Shannon Dist n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3828
 Shorewood Packaging Co Ltd., College Rd., Aston Clinton, Bucks HP22 5EZ Tel (0296) 630421 Cable SHOREPAK Telex B3495 Gen Mgr Denis Rex, Sales Mgr Lionel Rose, Works Mgr Reg Ward
Home office: USA, New York, N Y
 Sound for Industry Ltd., Newhams Row 175 Bermondsey St London SE1 Tel (01) 403-0044 Cable GRAMCOVERS Mng Dir John E Chorley, Gen Mgr

Maciej Maciejewski, Sales Mgr. Brian Webb, Technical Mgr John E Moon
 Robert Stage & Co Ltd, Chalklin Works, Longfield Rd, Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin, Ass't Mng Dir A G Long, Sales Dir C H Garrett
 Steeguard Security Tape Display Systems Pembroke Studios, 3A Benscham Ln., West Croydon, Surrey Tel (01) 689-1877 Mng Dir Paul Holmes, Gen Mgr Phillip Harrison, Sales Mgr Brian Forscutt
 James Upton Ltd., Tinsley House, 3 Loughborough St, London SE11 5RB Tel (01) 582-8333 Cable RO8OR Mng Dir W Summerwill Sales Mgr WGA Howe
 West Bros Printers Ltd., 212 Durnsford Rd, London SW19 8DR Tel (01) 947-2106 Telex 25694 Mng Dir Peter G West, Gen Mgr H E V Pnnell, Sales Mgr Derek Higgs
 West Central Printing Co., 33 Rathbone Pl., London W1P 1AD Tel (01) 636-8572

RECORD PROMOTION

Advent (Advertising & Entertainment Servs) Ltd., 23 Haymarket, London SW1 Tel (01) 839-6537
 Amberlee Artists Ltd, 387 Harrow Rd London W9 Tel (01) 969-2315
 Ampact Promo., 33 Castelnau, Barnes, London SW13 9RS Tel (01) 748-2939 Owners R N Lawson, S M Ellis
 Robert Angles Ltd., 23 Redan Pl., London W2 4SA Tel (01) 229-9054 Cable PYTHAGORAS
 Astra Int'l Entertainments, Thornley St., Wolverhampton Tel (0902) 26628 Drs Maurice Jones, Tony Perry, George Maddocks, Alan Clayton, Stan Fielding, John Elcock
 Astron Music Promos., Astron House, Atkinson, Shipley, Yorks BD18 3QS Tel (0274) 56829
 B B C Ents Promo & Pub Dept., Villiers House Ealing, London W5 2PA Tel (01) 743-8000 x 347, 348
 Tony Barrow Int'l Ltd., Abbott House, 1/2 Hanover St., London W1R 9W8 Tel (01) 734-4742 Mng Dir Tony Barrow, Dir Bess Coleman
 John Harwood-Bee Assocs., The Maltings, 63 High St Ware, Herts Tel (0920) 66310 Dir John Harwood-Bee, Gen Mgr G Morgan Cash
 Beppo Mgmt., 20 Chipstead St., London SW6 Tel (01) 736-7980
 Big Ear Promos Ltd (div of Henry Hadaway Org Ltd.), Satril House, 11 Little Newport St., London WC2H 7JF Tel (01) 734-7333 Cable SATRILREC Mng Dir Henry Hadaway, Gen Mgr Alan Melina, Sales Mgr Habib Avisdian
 Black Knight Servs., Bank Top, Currier Ln., Ashton-under-Lyne Lancs O16 6TA Tel (061) 330-2836 Dir C W Lilley Gen Mgr G S Lilley
 Blue Eyes Prod's, 169/171 High Rd., Willesden London NW10 Tel (01) 459-7244 Mng Dir Clive Crawley
 Tony Bransby Pub., 105 Winchester St., London SW1 Tel (01) 834-8341 589-3961
 Tony Bramwell Promos., 56 Suffolk Rd., London SW13 Tel (01) 499 8686 Mng Dir Tony Bramwell Gen Mgr Joe Reddington
 Gloria Bristow (Promos) Ltd., 53 Devonport, Southwick St., London W2 2QF Tel (01) 402-9642 Mng Dir & Gen Mgr Gloria Bristow
 C R E S S Ltd (Commercial Radio Express Supply Servs) 7-11 Woodcote Rd., Wallington, Surrey Tel (01) 669-5297
 Camron Design Serv., 30 Colney Hatch Ln., Muswell Hill, London N10 1DU Tel (01) 444-5185 Owners Malcolm Macdonald, Lynda Watkins
 Beryl Davis Assocs., 24 Beresford Rd., Wallasey, Merseyside Tel (051) 639-2265/3559 Chief Exec Beryl Davis, Sales Mgr Eunice Williamson
 Discoramic, 43/48 Edgar Rd., Cliftonville, Kent CT9 2EJ Tel (0843) 23972, 20255 Gen Mgr N M M Roberts, Continental Promo Mgr E P. van Helvoort
Branch: London WC1, 76 Queen Alexandra Mansions, Judd St Mgr P Watterson
 Clifford Elson (Pub.) Ltd., 113/117 Wardour St., London W1V 3TD Tel (01) 737-4B22 Cable LESLIGRADE Dir Clifford Elson
 Emmex-Radio Worcester Prod's., Worcester Music Centre, Russell & Dorrell, High St., Worcester Tel (0905) 20279 Dir Walter Exall, Gen Mgr Mof Mufin, Sales Mgr Keith Pheby
 Henry Hadaway Org Ltd., see Big Ear
 Tony Hall Promos (div of Manna Entertainments & Mgmt Ltd.), 9 Carnaby St., London W1V 1PG Tel (01) 437-195B Cable TASTES Mng Dir Tony Hall, Gen Mgr June Chamarette, Promo Mgr Jeffrey Toms-Smith
 Bill Harry Public Relations, 14Ba Queensway, London W2 Tel (01) 229-4372
 The Howlin Promo Co., 114 Lower Park Rd., Loughton, Essex Tel (01) 508-4564
 Jigsaw, 19 Garrick St., London WC2E 9AX Tel (01) 836-2303
 Kay Gee Publicity Consultants, 7 Denmark St London WC2H BLS Tel (01) 836-5067, 240-1641 Mng Dir Keith Goodwin, Gen Mgr John Dalton Office Mgr Lorraine Fordham
 L E Advertising, Nelson House, Castle Hill Rd., Hidley Wigan WN2 4BH Tel (0942) 5B555 Dir Steve Brennan, Gen Mgr Doug Larbey
 Steve Lane Musical & Pub Servs 12 Slough Ln London NW9 BQL Tel (01) 205-2587
 M A M (Management Agency & Music) Promos Ltd 24/25 New Bond St., London W1 Tel (01) 629-9255 Cable DDDIWIWZ Telex 28781
 McKinley Mktg Consultants Ltd., 654 Grand Bldgs Trafalgar Square, London WC2E Tel (01) 930-0341 Contact Ivan Alter
 Metropolitan Communications, Ba Frogna Gardens, Hampstead, London NW3 Tel (01) 435-8B03 Mng Dir Mark R F Hanau, Gen Mgr R Fry, Sales Mgr R Hanau, Admin A Lohmeyer
 Miller Africa Entertainments Ltd., 90/94 Shaftesbury Ave., London W1V 7DH Tel (01) 734-2620/4221 Cable MILLAFRICA
Affiliate: BSM Promos

Mistral Music Ltd., 153 George St., London W1 Mng Dir Nicholas Blackburn, Dir Nick Mason
 New Dimension, 19 Garrick St., London WC2E 9AX, Tel (01) 836-2303
 Kay Dwyer Publicity Ltd., 6 Denmark Pl., London WC2 Tel (01) 836-6699 Dir, Kay O Dwyer
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland Tel (0232) 48260 Dir John O P McCourt, Gen Mgr Anne Heaps, Sales Mgr Edwina Heaps
 Pendulum Music Ltd., 9 Upper Grosvenor St., London W1 Tel (01) 499-4851 Mng Dir John Stirling, PR Loyd Grossman
 Leslie Perrin Assocs Ltd., Dumbarton House, 6B Oxford St., London W1N 9LA Tel (01) 636-7122
 Pinnacle Electronics Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Telex 896141 Chm & Mng Dir Terry Scully, Dir. Jack Bass, Gen Mgr Leslie French, Sales Mgr Ray Phillips
 Prose Pub Ltd., 13 Sidney Rd., St. Margaret's, Twickenham, Middx TW1 1JP Tel B92-3560
 Purple Recs Ltd., 25 Newman St., London W1P 3HA Tel (01) 637-2586 Telex 2B288
 Simon Puxley, 33 Holland Park Mews, London W11 Tel (01) 727-6417
 Peter Richard Prod's Ltd., 1 Munro Terr., Cheyne Walk, London SW10 Tel (01) 352-2882
 Rogers & Cowan Inc., 31 Dover St., London W1 Tel (01) 499-0691
 Sea Cruise Prod's (UK), 9 Dean St., 3rd fl., London W1A 4QD Gen Mgr Terry Wagborne
Home office: USA
 Shannon Dist n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3828
 Silver Screen Studios, 30 Baker St., London W1M 2DS Tel (01) 486-5353
 Cyril Smith Mgmt, 6 Vigo St., London Tel (01) 437-1866
 Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Belfast Tel (08494) 32711
Int'l branch: Ireland
 Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1 Cable GRAMCOVERS Tel (01) 403-0044 Mng Dir John E Chorley, Gen Mgr Maciej Maciejewski, Sales Brian Webb
 Sound News Studios, 18 Blenheim Rd., London W4 1ES Tel (01) 995-1661/1149 Mng Dir A. Tarcy, Gen Mgr J Nash
 Stafford-Stevens Advertising Ltd., 65/67 Neal St., London WC2H 9XQ Tel (01) 240-3955
 Studio G, 195 Wardour St., London W1 Tel (01) 734-5784
 Targa, 20 Gloucester Pl Mews, London W1H 3PL Tel (01) 935-9237/3977 Mng Dir Lawrence Miller, Sales Dir Lorna Lee
 Thrust Prod's, 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland Tel (0265) 3148
 Frances van Staden Publicity, 60 Fordwich Rd., London NW2 Tel (01) 452-7509 Dir Frances van Staden
 Wardour Motion Picture, 11 Wardour Mews, London W1, Tel (01) 439-4313
 Wilde Rock Promos Co Ltd., 24 Baker St., London W1M 1DF Tel (01) 487-5715 Chm J A C Mackenzie, Exec Adm'n Lani Devaney, Gen Mgr D B Higham, Sales Mgr June Bolan
Int'l branch: Germany, Institute of In-Store Mktg.

TAPE CUSTOM DUPLICATORS

Nick Abson Prod's Ltd., 22 Tavistock St., London WC2 Tel (01) 836-7608 Mng Dir Nick Abson, VP & Int'l Mgr Marsha l'Anson, Gen Mgr Neville Willis, Sales Mgr Jayne Curtis
Audio: B-tr, B-tr quadraphonic, cassette & open reel
Video: 1" open reel, 1" cartridge, ¾" cassette, ½" cassette
 Ampex Stereo Tapes Int'l, Princes House, Suite 317, 39 Jermyn St., London SW1 6DN Tel (01) 734-2738 Cable ASTAPE Telex 28282
Home office: USA
Audio: B-tr & cassette
 C B S Mfg., Chamberlain Rd., Aylesbury, Bucks HP19 38X Tel B4331 Cable COLRECMAN Telex B3227 Mng. Dir G W Rdnell, Plant Dir D Gouldstone
 C R E S S Ltd (Commercial Radio Express Supply Servs), 7-11 Woodcote Rd., Wallington, Surrey Tel (01) 669-5297
 Cassette Developments (Audioonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-B1B6 Telex 24523 Mng Dir D Dixon, Gen Mgr R Jackson-Moore
Audio: B-tr., B-tr quadraphonic, cassette, open reel & open reel quadraphonic
 Castle Rec'g Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs WN2 4BH Tel (0942) 5B777 Dir Steve Brennan, Mgr Doug Larbey
Video: 1" cartridge
 Channel Inds Inc., 7c Standmoor Court, Park Lane, Whitefield, Manchester Tel (061) 766-6911
 Decca Rec Co Ltd., Decca House, 9 Albert Embankment, London SE1 7SW Tel (01) 735-8111
Factory: Bridgnorth, Shrops., Pale Meadow Works, Hospital St Tel 5721
 Discourses Ltd., 32 High St., Tunbridge Wells, Kent Tel (0892) 26397 Pres Robert F Hardcastle, Gen Mgr Anthony James
Audio: Cassette, open reel
 E M I Rec'g Studios, 3 Abbey Rd., St John's Wood, London NWB Mgr K N Townsend
 Fraser-Peacock Assocs Ltd., 94 High St., Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743 Dir David R Tuckman, Sales Mgr Ian L Highley
Audio: Cassette & open reel
 Free Range Rec'g Studios, 22 Tavistock St., London WC2 Tel (01) 836-7600
Audio: 8-tr
Video: ½" EIAJ cartridge
 Gramplan Recs Ltd., Airport Ind'l Estate, Wick-Caithness, Scotland Tel (0955) 2787 Mng Dir James W. Johnston, Gen Mgr John Hunter
Audio: B-tr & cassette

Hayden Labs Ltd., Churchfield Rd. Chalfont St Peter, Bucks Tel (02813) 88447 Telex B49469 Mng Dir K E Owens, Sales Dir E J Barrett, Sales Mgr N F Holmes
Audio: 8-tr & open reel

Hi-Fi Pro, 22/24 Buckingham Palace Rd., London SW1 Tel (01) 834-9382 Telex 929679 Dir Ms MH Ling Gen Mgr Jeff Hill
Audio: Cassette, open reel & open reel quadrasonic
Video: 1/4" cassette, 1/2" EIAJ cartridge, 1/4" cassette

I B C Sound Rec'g Studios Ltd., 35 Portland Pl London W1N 3AG Tel (01) 637-2111 Telex 264413 Mng Dir J D Tucker, Technical Dir D King, Studio Mgr M Claydon
Audio: Cassette & open reel

Immediate Sound Servs Ltd., 6 Orsman Rd London N1 5QJ Tel (01) 739-9672 Chief Exec Dick Clark, Gen Mgr John Rooke, Tape Ron Holmes
Audio: 8-tr, 8-tr quadrasonic, cassette & open reel Industrial Tape Applications, 5 Pratt St., London NW1 OAE Tel (01) 485-6162 Telex 21879 Dir M Parmiter
Audio: 8-tr B-tr quadrasonic, cassette open reel & open reel quadrasonic

K K Mktg., Ashurst Lodge 14, Liverpool Gardens, Worthing Sussex BN11 1BR Tel (0903) 205-053 Dir John Dean, Sales Dir Anthony Card
Audio: Cassette

Lee Eng Ltd., Napier House 8ridge St., Walton-on-Thames, Surrey KT12 1AP Tel 43124 Cable LEETECH Telex 928475 Dir T A Lee
Audio: 8-tr, 8-tr quadrasonic, cassette, open reel & open reel quadrasonic

Linguaphone Recs., Trading Estate, 252 Argyle Ave Slough, Bucks Tel (75) 23200, 31837 Div Mgr John King
Magnegraph Rec'g Co Ltd., B Hanway St London W1 PDL Tel (01) 323-0888, 580-2156 Gen Mgr Victor L Leslie
Audio: Cassette

Metropolitan Communications, Ba Frogna Gardens, Hampstead, London NW3 Tel (01) 435-8803 Mng Dir Mark R F Hanau, Gen Mgr R Fry, Sales Mgr R Hanau, Admin. A Lohmeyer
Audio: Cassette & open reel

Phonodisc Ltd., Clyde Works, Grove Rd., Romford, Essex RM6 4QR Tel (01) 590-7766 Telex 896556 Opns Gareth Harris

Phonogram Ltd., Stanhope House, Stanhope Pl London W2 2HH Tel (01) 262-7788 Mng Dir A J Morris
Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl London W1A 1AG Tel (01) 262-5502/8050 Cable PYREC Mng Dir Walter S Woyda, Gen Mgr D Dive, Sales Mgr T Stanley
Audio: B-tr cassette

Shannon Dist n Ltd., 30 Holloway Rd London N7 Tel (01) 607-8544/3828

Strathclyd Sound & Video Servs Central Chambers 93 Hope St, Glasgow G2 6LD, Scotland Tel (041) 221-2244 Mng Dir Raymond E Orr, Presentation/Prod n Mgr R Elspeth Lowe
Audio: B-tr, cassette & open reel
Video: 1/2" EIAJ open reel, 1/2" cassette

Studio G, 195 Wardour St., London W1 Tel (01) 734-5784
Sun Rec'g Servs Ltd., 34-36 Crown St Reading Berks Tel (0734) 595647

The Tape Dupl'g Co (GB) Ltd. Audio Works Cartersfield Rd Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 Cable METROSOUND Telex 25166
Audio: 8-tr & cassette

Teledyne Acoustic Research, High St., Houghton Regis, Dunstable, Beds Tel (0582) 603151 Cable ARUKINT Dir John Brine, Gen Mgr Maurice Palmer, Sales Mgr Mike Vevers, European Adv Mgr Barry Wilbraham
Audio: Cassette, open reel

Trident Tape Servs Ltd 4/10 North Rd Islington, London N7 9HN Tel (01) 609-0087 Mng Dir David Thomas, Gen Mgr Peter Robey, Sales Mgr Ray Jenns
Branch: London W1, Trident Street St Anne's Court Audio B-tr & cassette

TAPE DUPLICATOR/MARKETERS

CBS Mfg Chamberlain Rd Aylesbury, Bucks HP19 3BX Tel 84331 Cable COLRECMAN Telex 83227 Mng Dir G W Riddell Plant Dir D Gouldstone
Industrial Tape Applications, 5 Pratt St London NW1 OAE Tel (01) 485-6162 Telex 21879 Dir M Parmiter
Magnegraph Rec'g Co Ltd 8 Hanway St London W1 PDL Tel (01) 323-0888, 580-2156 Gen Mgr Victor L Leslie

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl, London W1A 1AG Tel (01) 262-5502 8050 Cable PYREC Mng Dir Walter S Woyda, Gen Mgr D Dive, Sales Mgr T Stanley

supplies

CARTRIDGE & CASSETTE PARTS

Ampex Int'l, 72 Berkeley Ave., Reading, Berks Tel (0734) 55341 Cable VIDEOTAPE Dir R C Ballintine, Tape Prod Mgr Dennis Atkins

Contek Magnetics (Ind'l) Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx, HA8 7LY Tel (01) 951-0488 Telex 945309 Mng Dir Raymond Linton
Int'l branch: Ireland
Chief product: Cassette shields, springs, foils & screws
Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross Herts EN8 7NX Tel Lea Valley 716-666 Cable ACOS Telex 24294 Mng Dir V J Svyer, Mktg Mgr W E Budge
Hellermann Cassettes Ltd., Station Hill, Pound Hill, Crawley Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES Mng Dir Jack Clyde, Sales Mgr Malcolm Garrett
Audio: All parts

J V C (UK) Ltd., Eldonwall Trading Estate, Staples Corner 6/8 Priestley Way, London NW2 7AF Tel (01) 450-2621

Landmark (Precision Mouldings) Ltd., Deneway House, Darks Ln., Potters Bar, Herts Tel 59015
Audio: Plastic molded parts
Lear Jet Stereo B (UK) Ltd., Mastertape House, Blackthorne Rd., Poyle Trading Estate, Colnbrook, Slough, Bucks Tel 2431

Metrosound Mfg Co Ltd., Audio Works Cartersfield Rd., Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712
Audio: Moldings
Musonic Ltd., 34/3B Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611 Telex 28675 Mng Dir P H Blank, Gen Mgr B Blank, Sales Mgr S H Blank

Audio: Cassette parts
Teledyne Acoustic Research High St Houghton Regis Dunstable Beds Tel (0582) 603151 Cable ARUKINT Dir John Brine Gen Mgr Maurice Palmer, Sales Mgr Mike Vevers European Adv Mgr Barry Wilbraham
Brand name: Teac

EMPTY CARTRIDGES, CASSETTES & REELS

Ampex Int'l, 72 Berkeley Ave., Reading, Berks Tel (0734) 55341 Cable VIDEOTAPE Dir R C Ballintine, Tape Prod Mgr Dennis Atkins
Audio: All configurations
Video: Reels

Contek Magnetics (Ind'l) Ltd., Cassette House 57 Manor Park Crescent Edgware, Middx HA8 7LY Tel (01) 951-0488 Telex 945309 Mng Dir Raymond Linton

Int'l branch: Ireland
Product: Screwed & welded cassettes
Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross Herts EN8 7NX Tel Lea Valley 716-666 Cable ACOS Telex 24294 Mng Dir V J Svyer Mktg Mgr W E Budge

Fraser-Peacock Assocs Ltd 94 High St., Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743 Dir David R Tuckman Sales Mgr Ian L Highley
Audio: Cassette

Hellermann Cassettes Ltd., Station Hill, Pound Hill, Crawley Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES Telex 87651 Mng Dir Jack Clyde, Sales Mgr Malcolm Garrett
Audio: B-tr & cassette
Brand name: HCL Hellermann

Landmark (Precision Mouldings) Ltd Deneway House, Darks Ln. Potters Bar, Herts Tel 59015
Audio: 8-tr & cassette
Lear Jet Stereo B (UK) Ltd., Poyle Trading Estate, Mastertape House, Blackthorne Rd Colnbrook, Slough, Bucks Tel 2431

Audio: B-tr
Metrosound Mfg Co Ltd., Audio Works Cartersfield Rd Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712
Audio: B-tr & cassette

Musonic Ltd., 34/3B Verulam Rd St Albans, Herts AL3 4DF Tel (0727) 50611 Telex 28675 Mng Dir P H Blank, Gen Mgr B Blank, Sales Mgr S H Blank
Audio: All configurations

Polytrade Ltd., Chart Edge Div 1B/21 Jermyrn St London SW1Y 6HP Tel (01) 734-1579
Audio: Cassette
Brand name: Tonemaster

Pysler Ltd., Fircroft Way, Edenbridge, Kent TN8 6HA Tel (073271) 4111 Dir & Sales Mgr Malcolm Blockley, Gen Mgr B Hurley
Audio: Cassettes
Brand name: Fuji Photo
T D K Tape Dist (UK) Ltd 341 Brighton Rd South Croydon, Surrey CR2 6EQ Tel (01) 688-7372 Mng Dir J C Buchanan, Sales Mgr D Huthwaite
Audio: 7" & 10 1/2" NAB metal reels

Teledyne Acoustic Research, High St Houghton Regis Dunstable, Beds Tel (0582) 603151 Cable ARUKINT Dir John Brine, Gen Mgr Maurice Palmer Sales Mgr Mike Vevers, European Adv Mgr Barry Wilbraham
Brand name: Teac

ENVELOPES & MAILERS

Ballantine Advertising Ltd., 8 Chepstow Pl., London W2 Tel (01) 229-6071 Mng Dir A N Gill, Gen Mgr Max Arnold

Clout & Baker Ltd., Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent Tel (0622) 673261
Ernest J Day & Co Ltd 3 Olaf St., Freston Rd., London W11 4AX Tel (01) 229-3499

Delga Press Ltd., Dingwall House, 8 Marlborough Rd Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards, Gen Mgr D A Deighton, Sales Mgr R N Roadnight

Saydisc Specialized Rec'gs Ltd., The Barton, Inglesstone Common, Badminton, Glos GL9 18X Tel Wickwar 266 Pres Gel Lucena, Sales Mgr Genny Lucena
Robert Stone & Co Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalkin, Ass't Mng Dir A G Long, Sales Dir C H Garrett

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5R8 Tel (01) 582-8333 Cable ROBOR Mng Dir W Summerwill, Sales Mgr W G A Howe

JACKETS & SLEEVES

Album Graphics (UK) Ltd 2 Goodwin's Court, 55 St Martin's Ln. London WC2 Tel (01) 240-1319 Telex 85125767 Mng Dir Michael A Doud
Home office: USA, Chicago, Ill
John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2 Tel (01) 836-8121 (Sleeves only)

Ballantine Advertising Ltd B Chepstow Pl., London W2 Tel (01) 229-6071 Mng Dir A N Gill Gen Mgr Max Arnold (Jackets only)

G Bamford, 1B Gatesden, Cromer St London WC1 Tel (01) 837-8660
Cassette & Record Servs Eastcotts Rd Bedford Tel (0234) 56317 Telex B25067

Clout & Baker Ltd Parkwood Ind'l Estate Bircholt Rd Maidstone, Kent Tel (0622) 673261
Ernest J Day & Co Ltd, 3 Olaf St., Freston Rd., London W11 4AX Tel (01) 229-3499

Delga Press Ltd., Dingwall House B Marlborough Rd., Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards Gen Mgr D A Deighton, Sales Mgr R N Roadnight

Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA Tel (01) 240-3322 Telex 262554 Chm & Mng Dir Norman J Garrod, Sales Dir James L Clement (Sleeves only)

P J Hayes Ltd., 7B/BB Brewery Rd., London N5 1XL Tel (01) 607-3849 (Sleeves only)

Head Recs Ltd 25 S Molton St London W1 Tel (01) 629-6391
House Of Wizard, 155/7 Oxford St, London WR1 1TB Tel (01) 734-6372 Mng Dir David Myers (Sleeves only)

K B P Ltho Ltd., 88 Brewery Rd London N7
MacNeill Press Ltd., Newham St Row, 175 Bermondsey St., London SE1 Tel (01) 403-0022

Frank S Manley (Printers) Ltd., 22 Monson Rd., London NW10 Tel (01) 965-7326 (Sleeves only)

Musonic Ltd., 34/3B Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr B Blank Sales Mgr S H Blank (Sleeves only)

The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1 Tel (01) 837-8660 (Sleeves only)

Products 2000 63 High St Ware Herts Tel (0920) 66242 Dir R C Bayes (Sleeves only)

Purpax Plastics Ltd., Longbank Works, Alva Clackmannanshire, Scotland Tel (0957) 60307
Chm J M Fullen Gen Mgr A L Vangrove (Sleeves only)

SRT Prods, Bankside, 42 High St Barnet, Herts Tel (01) 449-1676 Mng Dir George Bellamy, Dir Dave Richardson (Sleeves only)

Senol Printing Ltd 4 Hardwicks Way London SW18 4AJ Tel (01) 874-5775 Mng Dir M M Gunn (Sleeves only)

Shannon Dist n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3828 (Sleeves only)

Shorewood Packaging Co Ltd College Rd, Aston Clinton, Bucks HP2 5EZ Tel (0296) 630421 Cable SHOREPAK Telex 83495 Gen Mgr Denis Rex, Sales Mgr Lionel G Rose Works Mgr Reg Ward
Home office: USA, New York, N.Y.

Robert Stone & Co Ltd., Chalkin Works, Longfield Rd Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalkin, Ass't Mng Dir A G Long, Sales Dir C H Garrett

Studio G, 195 Wardour St., London W1 Tel (01) 734-5784 (Sleeves only)

James Upton Ltd Tinsley House 3 Loughborough St., London SE11 5R8 Tel (01) 582-8333 Cable ROBOR Mng Dir W Summerwill, Sales Mgr W G A Howe

Vintage Jazz Music Society Recs 12 Slough Ln., London NW9 8QL Tel (01) 205-2587
Wardour Motion Picture, 11 Wardour Mews, London W1 Tel (01) 439-4313
West Bros Printers Ltd, 212 Durnsford Rd London SW19 BDR Tel (01) 947-2106 Telex 25694 Mng Dir Peter G West, Gen Mgr H E V Pinnell Sales Mgr Derek Higgs

LABELS

John V Armstrong Ltd., 142 Charing Cross Rd., London WC2 Tel (01) 836-8121
Ballantine Advertising Ltd 8 Chepstow Pl., London W2 Tel (01) 229-6071 Mng Dir A N Gill, Gen Mgr Max Arnold

G Bamford, 1B Gatesden, Cromer St London WC1 Tel (01) 837-8660
C R E S S Ltd (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd Wallington Surrey Tel (01) 669-5297

Cassette & Record Servs., Eastcotts Rd Bedford Tel (0234) 56317 Telex 825067

Clout & Baker Ltd Parkwood Ind'l Estate Bircholt Rd., Maidstone Kent Tel (0622) 673261

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards, Gen Mgr D A Deighton, Sales Mgr R N Roadnight

Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA Tel (01) 240-3322 Telex 262554 Chm & Mng Dir Norman J Garrod, Sales Dir James L Clement

E Hannibal & Co Ltd., Panfold Rd., Thurmaston, Leicester LE4 8AP Tel Sydon (053723) 5413 Wigston (05376) 5111 Telex 34627 Mng Dir C Hetherington

Harrison & Sons (Hayes) Ltd., Printing House Ln., Hayes, Middx, UB8 1HQ Tel (01) 573-3828 Cable REGINARUM Telex 23744 Mng Dir R Roxall, Gen Mgr 8 Hibbett, Sales Mgr D Robinson
P J Hayes Ltd., 7B/88 Brewery Rd., London N5 1XL Tel (01) 607-3849
Head Recs Ltd., 25 S Molton St London W1 Tel (01) 629-6391

International Music-Record-Tape Section

Frank S Manley (Printers) Ltd 22 Monson Rd., London NW10 Tel (01) 965-7326
 I Markovits Ltd, 1-3 Cobbold Mews, London W12 Tel (01) 743-1131 Dir I Markovits
 The Presto Copying Serv., The Studio, Gatesden Flats Cromer St., London WC1 Tel (01) 837-8660
 SRT Prod'n's, Bankside, 42 High St., Barnet, Herts Tel (01) 449-1676 Mng Dir George Bellamy, Dir Dave Richardson
 The Shalford Press Ltd., 85b Bradford St., Braintree, Essex CM7 6AU Tel Braintree 21125 Mng Dir R Capon
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3828
 Shorewood Packaging Co Ltd., College Rd., Aston Clinton Bucks HP2 5EZ Tel (0296) 630421 Cable SHORE-PAK Telex 83495 Gen Mgr Denis Rex, Sales Mgr Lionel G Rose, Works Mgr., Reg Ward
 Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Belfast, Northern Ireland Tel (08494) 32711
 Robert Stace & Co Ltd., Chalklin Works, Longfield Rd., Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin, Ass't Mng Dir A G Long, Sales Dir C H Garrett
 Vintage Jazz Music Society Recs., 12 Slough Ln., London NW9 8QLK Tel (01) 205-2587
 West Bros Printers Ltd., 212 Durnsford Rd London SW19 8DR Tel (01) 947-2106 Telex 25694 Mng Dir Peter G West, Gen Mgr H E V Pinnell, Sales Mgr Derek Higgs

POLYETHYLENE BAGS

Head Recs Ltd., 25 S Molton St London W1 Tel (01) 629-6391
 Musonic Ltd 34/38 Verulam Rd. St Albans Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr B Blank, Sales Mgr S H Blank
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3828
 Solomon & Peres Ltd., 120 Coach Rd Templepatrick Belfast, North Ireland Tel (08494) 32711
 Robert Stace & Co Ltd Chalklin Works Longfield Rd Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577 Chm & Mng Dir D P Chalklin Ass't Mng Dir A G Long, Sales Dir C H Garrett
 Wardour Motion Picture 11 Wardour Mews London W1 Tel (01) 439-4313

PROFESSIONAL TAPE SUPPLIES

A T (Associated Tape) Ltd 214 Bowes Rd Southgate, London N11 Tel (01) 368-2309 (Importer)
Chief product: Automatic 8-tr changer
Brand name: Telex
 Audio Devices (UK) Ltd EMI Elstree Studios Borehamwood, Herts WD6 1JG Tel (01) 953-1600
Audio: Studio mastering tape
 Contek Magnetics (Ind I) Ltd Cassette House 57 Manor Park Crescent, Edgware Middx HA8 7LY Tel (01) 951-0488 Telex 945309 Mng Dir Raymond Linton
Int'l branch: Ireland
Audio: Splicing tape
 Osmabot Ltd., 46 Kenilworth Rd., Edgware Middx HA8 8YG Tel (01) 958-9314 Gen Mgr O Greenlick
Product: Bulk tape & cassette demagnetizers
 Pyral Magnetics Ltd., Airport House Purlay Way, Croydon, Surrey CR0 0XY Tel (01) 681-2272 Mng Dir H J Hutchings, Mktg Mgr J P Thurley, Sales Mgr B Heath
Home office: France
Audio: Multitrack tapes
 3 M United Kingdom Ltd., 3M House, Wigmore St., London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir Jack Zoethout, Gen Mktg Mgr J G Donlon, Rec'g Materials Div Gen Mgr S A Daniell, Prof Rec'g Prods Sales Mgr John Prigmore, Retail Rec'g Prods Sales Mgr Dave J Pacy
Audio: Professional rec g tapes
Video: Broadcast & helical scan tapes
Brand name: Scotch

TAPE, RAW & BLANK LOADED

Adastra Electronics Ltd., Cricklewood Trading Estate Unit N22, Claremont Rd., London NW2 1TU Tel (01) 452-6288 Mng Dir & Sales Mgr Michael Leaver Gen Mgr J Boyce (Blank only)
Audio: Cassette & open reel
Brand name: Syncassette Synchrotape
 Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford Middx Tel (01) 560-2131 Telex 23154 Mng Dir G Ahrens, Sales Mgr E A Bowden
Home office: Germany
Audio: Cassette & open reel
Brand name: Agfa Magneton, Stereochrome
 Agfa Magneton, see Agfa-Gevaert
 Ampex Int'l, 72 Berkeley Ave., Reading, Berks Tel (0734) 55341 Cable VIDEETAPE Dir R C Ballintine Tape Prod Mgr Dennis Atkins
Audio: 8-tr., cassette & open reel
Video: 1" open reel, 3/4" cassette & 1/2" EIAJ open reel
 Audio Devices (UK) Ltd EMI Elstree Studios Borehamwood, Herts. WD6 1JG Tel (01) 953-1600
Audio: 8-tr. cassette & open reel
Brand name: Blank—Capitol, raw—Audio Devices
 Audio Gold see Contek
 Audio Magnetics Inc (UK) Ltd., 32 Eveline Rd Mitcham Surrey CR4 3LE Tel (01) 648-5156 Telex 945309 Mng Dir & Gen Mgr C W Marler Mktg Dir C Purkiss, Sales Mgr J W Bateman
Audio: Blank—8-tr., .assette & open reel, raw—cassette & open reel
 Capitol, see Audio Devices
 Cassette Developments (Audiosonic) Ltd Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523 Mng Dir D Dixon, Gen Mgr R Jackson-Moore
Audio: 8-tr., 8-tr quadraphonic, cassette, open reel & open reel quadraphonic
 Channel Inds Inc 7c Standmoor Court, Park Ln., Whitefield, Manchester Tel (061) 766-6911

Contek Magnetics (Ind I) Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx HA8 7LY Tel (01) 951-0488 Tel 945309. Mng. Dir Raymond Linton.
Int'l branch: Ireland
Audio: Cassette
Brand names: Audio Gold Contek, Crystal
 Crystal, see Contek
 D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY Tel 49505 (Blank only)
Audio: 8-tr., cassette & broadcast
 Educational Publ'g Servs., 75 Holloway Rd London N7 8JZ Tel (01) 607-6059 Gen Mgr David Cavalier (Blank only)
Audio: 8-tr., cassette & open reel
 Fuji, see Pyser
 G M E, see General Magnetic & Electronics
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD Tel (01) 629-8368 Cable MAGTAPES
Audio: Cassette
Brand name: GME
 Golding Audio Ltd., Marks Tey, Colchester Essex Tel 210-433 Cable GOLDAUDIO Telex 98550 (Blank only)
Audio: 8-tr & cassette
 H C L see Hellerman
 Hellerman Cassettes Ltd., Station Hill Pound Hill Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES Telex 87561 Mng Dir Jack Clyde, Sales Mgr Malcolm Garrett (Blank only)
Audio: 8 tr & cassette
Brand name: HCL HCL Super
 Hi-Fi Pro 22/24 Buckingham Palace Rd., London SW1 Tel (01) 834-9382 Telex 929679 Dir M S M H Ling Gen Mgr Jeff Hill (Raw only)
Video: 1" open reel, 1" cartridge 1/4" cassette 1/2" EIAJ cartridge, 1/4" cassette
Brand name: Memorex Philips, Sony
 Industrial Tape Applications, 5 Pratt St London NW1 0AE Tel (01) 485-6162 Telex 21879 Dir M Parmiter (Blank only)
Audio: Cassette
 Irish, see REW
 K K Mktg., Ashurst Lodge 14 Liverpool Gardens, Worthing, Sussex BN11 1BH Tel (0903) 205053 Dir John Dean Sales Dir Anthony Card
 Lugton & Co Ltd PO Box 182 Cross Ln Hornsey, London N8 7SB Tel (01) 348-8211 Dir Fred Herzog Gen Mgr D Bose
 Mastertape Magnetics Ltd., Poyle Trading Estate Blackthorne Rd Colnbrook Slough Bucks Tel Colnbrook 2431
 Maxell, see Natural Sounds
 Maxima, see Pyral
 Memorex (raw only), see Hi-Fi Pro
 Memorex (UK) Ltd 50 Salisbury Rd., Hounslow Middx CW4 6JN Tel (01) 570-7716
Audio: Blank—8-tr., cassette, open reel raw—cassette
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel
 Metrosound Mfg Co Ltd Audio Works Carterfield Rd Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712 (Blank only)
Audio: Cassette
 Musonic Ltd 34 38 Verulam Rd., St Albans Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank Gen Mgr B Blank, Sales Mgr S H Blank (Blank only)
Audio: 8-tr & cassette
 Natural Sound Systems Strathcona Rd., London Tel (C1) 904-0144 Dir S Kay, Gen Mgr M A Kays, Sa'es Mgr V Adams (Blank only)
Audio: Cassette & open reel
Brand name: Maxell
 Optima, see Pyral
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland Tel (0232) 28214
Audio: Cassette & open reel
 Philips (raw only) see Hi-Fi Pro
 Philips Electrical Ltd., Century House Shaftesbury Ave., London WC2H 8AS Tel (01) 437-7777
Audio: Cassette & open reel
Video: 1" & 1/2" videocassettes
 Polytrade Ltd., Chart Edge Div., 18/21 Jermyn St London SW1Y 6HP Tel (01) 734-1579 (Raw only)
Audio: Cassette
Brand name: Tonemaster
 Precision Tapes Ltd ATV House 17 Great Cumberland Pl London W1A 1AG Tel (01) 262-5502/8050 Cable PYREC Mng Dir Walter S Woyda Gen Mgr D Dive, Sales Mgr T Stanley (Blank only)
Audio: 8-tr & cassette
 Pyral Magnetics Ltd., Airport House, Purlay Way, Croydon, Surrey CR0 0XY Tel 681-2272 Telex 946670 Mng Dir H J Hutchings, Mktg Mgr J P Thurley, Sales Mgr B Heath
Home office: France
Audio: Cassette, open reel
Video: Raw—1" open reel 1/2" EIAJ open reel
Brand name: Maxima, Optima Pyral Sprint
 Pyser Ltd, Fircroft Way, Edenbridge, Kent TN8 6HA Tel (0732711) 4111 Dir & Sales Mgr Malcolm Blockley Gen Mgr B Hurley
Audio: Blank—8-tr., cassette & open reel, raw—cassette & open reel
Brand name: Fuji
 R E W Audio Visual Co 266/8 Upper Tooting Rd London SW17 Tel (01) 672-4471 (Blank only)
Brand name: Audio Magnetics (Canada)
 Racal-Zonal Ltd Holmethorpe Estate Holmethorpe Ave., Redhill, Surrey RH1 2NX Tel (91) 67171 Telex 946520 Mng Dir DS Worman, Mktg Dir H K Kimblin Sales Mgr J A Robson, UK Audio/Visual Prods Sales Mgr J Rooke
Audio: Cassette & open reel
Brand Name: Triple Three Triple Six, Triple Eight
 Revox see C E Hammond
 Ross Electronics, 32 Rathbone Pl London W1P 1AD Tel (01) 580-7112 Cable ROSSLECT Mng Dir R I L Marks, Gen Mgr A C Murphy (Blank only)
Audio: 8-tr cassette
 Scotch, see 3M

Sony (raw only), see Hi-Fi Pro
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx Tel (76) 87644 Telex 266371 Mng Dir K Okochi, Sales Mgr Mr Namiri
 Sprint, see Pyral
 Stereochrome, see Agfa-Gevaert
 Syncassette, see Adastra
 Synchrotape, see Adastra
 T D K Tape Dist (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ Tel (01) 688-7372 Mng Dir J C Buchan, Sales Mgr D Huthwaite
Audio: Blank—8-tr., cassette & open reel, raw—cassette
 Tandberg (UK) Ltd., Farnell House, 81 Kirkstall Rd., Leeds, Yorks LS3 1HR Tel (0532) 35111 Mng Dir John Farnell, Dir & Sales Mgr W R Harrison; Adv Mgr M R Cowing (Blank only)
 Telerents (London & Provincial) Ltd., 155/159 Queens Rd., Watford, Herts WD1 2QH Tel (92) 24543 Telex 923071 Chief Exec M Raymond, Sales Mgr A J Specter (Blank only)
Audio: Cassette
 3 M United Kingdom Ltd 3M House Wigmore St., London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir Jack Zoethout, Gen Mktg Mgr J G Donlon, Rec'g Materials Div Gen Mgr S A Daniell, Prof Rec'g Prods Sales Mgr John Prigmore, Retail Rec'g Prods Sales Mgr Dave J Pacy
Audio: 8-tr., cassette & open reel
Video: 1" open reel, 1" cartridge, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette
Brand name: Scotch
 Tonemaster, see Polytrade
 Trident Tape Servs Ltd., 4/10 North Rd., Islington, London N7 9HN Tel (01) 609-0087 Mng Dir David Thomas, Gen Mgr Peter Robey, Sales Mgr Ray Jenns
Branch: London W1, Trident House, St Anne s Court
Audio: 8-tr & cassette
 Triple Eight, see Racal-Zonal
 Triple Six, see Racal-Zonal
 Triple Three, see Racal-Zonal

TAPE DUPLICATING EQUIPMENT

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx Tel (01) 560-2131 Telex 23154 Mng Dir G Ahrens
Home office: Germany
Audio: Calibration tapes, cutter sets
 Ampex (GB) Ltd., Acrc Rd., Reading RG2 0QR Tel (0734) 85200 Telex 847611
Home office: USA
Audio: Professional tape duplicator
 Bias Electronics Ltd., see Leavers-Rich
 Brennel Eng & Co Ltd., 231/235 Liverpool Rd., London N1 1LY Tel (01) 607-8271
Audio: Custom duplicating equip
 Cetec Audio UK, Sapphire House, 16 Uxbridge Rd., Ealing, London W5 2BP Tel (01) 579-9145 Telex 935847 Gen Mgr & Sales Dir Brian C Wills, Sales Mgr M J Cotter Tech Mgr. Colin Clarke
Audio: High-speed duplicators
Brand name: Gauss
 Electro sound, see Lee
 Fraser-Peacock Assocs Ltd., 94 High St Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743 Dir David R Truckman, Sales Mgr Ian L Highley
Brand name: Infonics, Wollensak
 Gauss, see Cetec
 Hayden Labs Ltd., Churchfield Rd., Chalfont St Peter Bucks Tel (02813) 88447 Telex 849469. Mng Dir K E Owens, Sales Dir E J Barrett, Sales Mgr N F Holmes
Audio: Duplicating machines
Brand name: Telefunken
 Industrial Tape Applications, 5 Pratt St., London NW1 0AE Tel (01) 485-6162 Telex 21879 Dir M Parmiter
Audio: High speed duplicators quality control testers, cassette loaders
Brand name: Otari
 Infonics see Fraser-Peacock
 Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP Tel 43124 Cable LEETECH Telex 928475 Dir T A Lee
Brand name: Electro Sound, Scully
 Leavers-Rich Equip Ltd (Bias Electronics Ltd.), 319 Trinity Rd., Wandsworth, London SW18 3SL Tel (01) 874-9054, Cable LEEMAG Telex 923455 Mng Dir R C Belzard, Gen Mgr WA Costello, Sales Mgr J Robinson
Audio: Bulk erasers
 Dtari, see Industrial Tape
 Scully, see Lee
 Scully (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames Middx, Tel (76) 87644 Telex 266376 Mng Dir K Okochi, Sales Mgr Mr Namiri
 Studio Republic Ltd., 47 High St Pinner, Middx HA5 5PJ Tel (01) 868-5555
 Telefunken, see Hayden
 3 M United Kingdom Ltd., 3M House, Wigmore St., London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir Jack Zoethout, Gen Mktg Mgr J G Donlon, Rec'g Materials Div Gen Mgr S A Daniell, Prof Rec'g Prods Sales Mgr John Prigmore, Retail Rec'g Prods Sales Mgr Dave J Pacy
Audio: Cassette duplicator
Brand name: Wollensak
 Trident Tape Servs Ltd., 4/10 North Rd., Islington, London N7 9HN, Tel (01) 609-0087 Mng Dir David Thomas Gen Mgr Peter Robey, Sales Mgr Ray Jenns
Branch: London W1, Trident House, St Anne s Court
Audio: Wmders
 Wollensak, see Fraser-Peacock & 3M.

TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Magnograph Rec'g Co Ltd., 8 Hanway St., London W1
 Billboard 1976-1977 International Music-Record Directory

PDL Tel (01) 323-0888, 580-2156 Gen Mgr Victor L Leslie
Product: Cassette labels & mailers
 Trident Tape Servs Ltd, 4/10 North Rd, Islington, London N7 9HN Tel (01) 609-0087 Mng Dir David Thomas, Gen Mgr Peter Robey, Sales Mgr Ray Jenns
Branch: London W1, Trident House, St Anne's Court
Product: Labeling & packaging machines

● accessories manufacturers

Adastra Electronics Ltd, Cricklewood Trading Estate Unit N 22, Claremont Rd, London NW2 1TU Tel (01) 452-6288 Mng Dir & Sales Mgr Michael Leaver Gen Mgr J Boyce
Product: Carrying & storage cases, cleaners, cloths brushes, head cleaners, demagnetizers leader & splicing tape
 Agfa-Gevaert Ltd, Unity House Great West Rd, Brentford, Middx, Tel (01) 560-2131 Telex 23154 Mng Dir G Ahrens
Home office: Germany
Product: Head cleaners & demagnetizers
 Ampex Int'l, 72 Berkeley Ave, Reading, Berks Tel (0734) 55341 Cable VIDEOTAPE Dir R C Ballintine, Tape Prod Mgr Dennis Atkins
Product: Leader & splicing tape
 Arrowtaps Ltd, Humber Rd, London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng Dir M D Mindel Pub Mgr P Dawson
Product: Tape carrying & storage cases, head cleaners (SEE ADVERTISEMENT)
 Audio Magnetics Inc (UK) Ltd, 32 Eveline Rd, Mitcham Surrey CR4 3LE Tel (01) 648-5156 Telex 945309 Mng Dir & Gen Mgr C W Marler Mktg Dir C Purkiss, Sales Mgr J W Bateman
Product: Leader & splicing tape
 Avel-Lindberg Ltd, Arisdale Ave., South Ockendon, Essex RM15 5TD Tel 3444
 Barrester Music Co Ltd, 10 Dryden Chambers, 119 Oxford St, London W1R 1PA Tel (01) 437-3063 Mng Dir J Barratt, Gen Mgr R R Webster
Product: Cleaners, cloths & brushes
 Bib Hi-Fi Accessories Ltd, Kelsey House Wood Ln End Hemel Hempstead Herts HP2 4RQ Chm & Mng Dir P B Arbib, Sales Mgr R G Everett, Adv Mgr G F Skelly
Product: Tape carrying & storage cases cleaners cloths, brushes, head cleaners & demagnetizers splicing tape
 Black Knight Servs., Bank Top, Currier Ln., Ashton-under-Lyne, Lancs OL6 6TA Tel (061) 330-2836 Dir C W Lilley, Gen Mgr G S Lilley
Product: Anti-slip record weights
 Bradley's Tapemaster Tape Directory, Kempsey, Worcs WR5 3PN Tel (0905) B20-137, 352-131 Ed & Compiler? James Bradley, Research Kathleen Bradley
Product: Tape catalog servs
 Bush & St Clair, Diadem Prods (Audio), 305 Holdenhurst Rd, Bournemouth BH8 8BU Tel 34796
Product: Carrying cases, cleaners, cloths brushes needles
 Cassette Developments (Audio) Ltd, Micra House 13B Lower Mottlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523 Mng Dir D Dixon Gen Mgr R Jackson-Moore
Product: Head cleaners
 Channel Inds Inc., 7c Standmoor Court Park Ln Whitefield Manchester Tel (061) 766-6911
Product: Head cleaners & demagnetizers
 Clendisc (Mail Order) Ltd., 7 Trinity Court, Grays Inn Rd London WC1 Tel (01) 837-9088 Pres Erna Smith, Gen Mgr Beatrice Parker
Product: Cleaners & cloths
 Condor Electronics Ltd, 100 Coombe Ln., London SW20 OAY Tel (01) 946-0033 Mng Dir C Wolff Gen Mgr R Allen, Sales Mgr L Alley
Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, needles, splicing tape
 Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross Herts EN8 7NX Tel Lea Valley 716-666 Cable ACOS Telex 24294 Mng Dir V J Svyer Mktg Mgr W E Budge
Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles
 Crown Arrow Co., 8 Gate Lodge Close, Round Spinney, Northampton NN3 4RJ Tel (0604) 48744 Dir Robert J Parritt
Product: Carrying & storage cases
 Crown Merton (Hancock Corfield & Waller Ltd.), Station Rd, Merton Abbey, London SW19 Tel (01) 542-1012
Product: Tape carrying & storage cases
 D & B Tape Servs, 23 Croydon Rd., Reigate Surrey RH2 0LY Tel 49505
Product: Head cleaners & demagnetizers
 Ernest J Day & Co Ltd., 3 Olaf St., Freston Rd London W11 4AX Tel (01) 229-3499
Product: Catalog servs
 Decca Special Prods., Ingate Pl., Queenstown Rd London SW8 Tel (01) 622-6677
Product: Decalifit, Microlift, cleaners brushes international tone arm, London cartridge
 Delga Press Ltd., Dingwall House, 8 Marlborough Rd Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards Gen Mgr D A Deignton, Sales Mgr R N Roadnight
Product: Catalog servs
 E M I Recs Ltd., Shopfitting & Supplies Div 1/3 Uxbridge Rd., Hayes, Middx Tel (01) 561-8722 Mgr J Mew
Product: Carrying & storage cases, cleaners, cloths & brushes
 Fittall Prods Ltd., Coastguard Rd., Larne, Northern Ireland Tel (0574) 3015 Mng Dir C Rumble, Gen Mgr Richard R Rumble
Home office: USA, Devon Design Corp
Product: Tape storage cases

General Magnetic & Electronics Ltd, 73 Grosvenor St., London W1X 9DD Tel (01) 629-8368 Cable MAGTAPE
Product: Storage cases, head cleaners & demagnetizers
 Golding Audio Ltd., Marks Tey, Colchester, Essex Tel 210433 Cable GOLDAUDIO Telex 98550
Product: Tape carrying & storage cases, head cleaners & demagnetizers
 Goldring Ltd., Anglian Ln., Bury-St-Edmonds, Suffolk IP32 6SS Tel (0284) 64011
Product: 45 rpm adaptors, needles
 H M I (Hewitt Mktg Int'l) Servs Ltd., 10/12 Yukon Rd., London SW12 9PU Tel (01) 673-4114 Cable ENGR0S Mng Dir Philip Hewitt, Admin Dir R B Bayliss Gen Mgr K Jones, Sales Mgr J H Cretney
Product: Carrying & storage cases
 C E Hammond & Co Ltd., Lamb House, Church St., Chiswick, London W4 2PB Tel (01) 995-4551
Product: Carrying & storage cases
 Hellermann Cassettes Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ Tel (0293) 34982 Cable CASSETTES Telex 87651 Mng Dir Jack Clyde, Sales Mgr Malcolm E Garrett
Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers
 Hi-Fi Pro, 22, 24 Buckingham Palace Rd., London SW1 Tel (01) 834-9382 Telex 929679 Dir Ms M H Ling, Gen Mgr Jeff Hill
Product: 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape
 Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP Tel 43124 Cable LEETECH Telex 928475 Dir T A Lee
Product: Head cleaners & demagnetizers
 Lennard Developments Ltd, 206 Chase Side, Enfield, Middx EN2 02X Tel (01) 363-8238 Mng Dir E G Lennard
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, splicing tape
 Lugton & Co Ltd, PO Box 182, Cross Ln., Hornsey, London N8 758 Tel (01) 348-8211 Dir Fred Herzog, Gen Mgr D 8ose
 Metrosound Mfg Co Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712
Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape
 Middar Automation Ltd., Woburn Works, Victoria Rd., Linslade, Leighton Buzzard LU7 7NT Tel (052) 533-547
 Musitapes (Whsle) Ltd, 402 Edgware Rd London W2 1ED Tel (01) 723-7491
Product: Tape carrying & storage cases, tape catalog servs head cleaners & demagnetizers
 Musonic Ltd., 34 38 Verulam Rd., St Albans, Herts, AL3 4DF Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr B Blank Sales Mgr S H Blank
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles
 Natural Sound Systems, Strathcona Rd., London Tel (01) 904-0144 Dir S Kay, Gen Mgr MA Kays Sales Mgr V Adams
Product: Head cleaners & demagnetizers
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland Tel (0232) 48260 Dir John O P McCourt, Gen Mgr Anne Heaps, Sales Mgr Edwin Heaps
Product: Catalog servs
 Pinnacle Electronics Ltd., Electron House, Cray Ave., St Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Telex 896141 Chm & Mng Dir Terry Scully, Dir Jack Bass, Gen Mgr Leslie French, Sales Mgr Ray Phillips
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, needles
 Power Judd & Co Ltd., 94 East Hill, London SW18 Tel (01) 874-0943
Product: Paddock anti-warp record storage
 Precision Tapes Ltd, ATV House, 17 Great Cumberland Pl., London W1A 1AG Tel (01) 262-5502/8050 Cable PYREC Mng Dir Walter S Woyda, Gen Mgr D Dive, Sales Mgr T Stanley
Product: Carrying & storage cases, head cleaners & demagnetizers, splicing tape
 Products 2000, The Maltings, 63 High St Ware, Herts Tel (0920) 66242 Gen Mgr R C Bates
Product: Carrying & storage cases
 Professional Tape Mktg Assocs Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx HA8 7LY Tel (01) 951-0488 Telex 945309 Gen Mgr Ray Linton
Product: Head cleaners & demagnetizers, leader & splicing tape
 Purpax Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland Tel (D957) 60307 Chm J M Fuller, Gen Mgr A L Vangrove
Product: Carrying & storage cases
 R I Audio, Kernick Rd., Penryn, Cornwall TR10 9DQ Tel (0326) 72753 Mng Dir Dr M A Lee, Sales Mgr W J Garrod
Product: Cleaners, cloths & brushes
 Ross Electronics, 32 Rathbone Pl., London W1P 1AD Tel (01) 580-7112 Cable ROSSILECT Mng Dir R I L Marks, Gen Mgr A C Murphy
Product: Tape carrying & storage cases, head cleaners & demagnetizers
 Selecta (London), 125/127 Lee High Rd, Lewisham SE13 5NX Tel (01) 852-9171/9191 Gen Mgr J D Roberts, Sales Mgr R Smeadley
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles spray fluid, ionizers, sponges, record care kits, pressure gauges, stroboscopes, polyethylene covers, leader & splicing tape
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544/3B28
Product: Catalog servs., cleaners, cloths & brushes

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Belfast, Northern Ireland Tel (08494) 32711
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, needles
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx Tel (76) 87644 Telex 266376 Gen Mgr K Orochi, Sales Dir, Mr Namiri
Product: Head cleaners & demagnetizers, needles, leader & splicing tape
 Strathclyd Sound & Video Servs., Central Chambers, 93 Hope St., Glasgow G2 6LD, Scotland Tel (041) 221-2244 Mng Dir Raymond E. Orr, Presentation/Prod'n Mgr R Elspeth Lowe
Products: Leader & splicing tape
 T D K Tape Dist (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ, Tel (01) 688-7372 Chm S Okiyama, Mng Dir J C Buchan, Sales Mgr D. Huthwaite
Product: Head cleaners & demagnetizers
 Teledyne Acoustic Research, High St., Houghton Regis, Dunstable, Beds Tel (0582) 603151 Cable ARUKINT Dir John Brine, Gen Mgr Maurice Palmer, Sales Mgr Mike Vevers, European Adv Mgr Barry Wilbraham
Product: Head cleaners & demagnetizers
 3 M United Kingdom Ltd., 3M House, Wigmore St., London W1A 1ET Tel (01) 486-5522 Cable MINNESOTA Mng Dir Jack Zoethout, Rec'g Materials Div Gen Mgr S A Daniell, Gen Mktg Mgr J G Donlon, Prof Rec'g Prods Sales Mgr John Prigmore, Retail Rec'g Prods Sales Mgr Dave J Pacy
Product: Head cleaners & demagnetizers, leader & splicing tape
 Trident Tape Servs Ltd., 4/10 North Rd, Islington, London N7 9HN Tel (01) 609-0087 Mng Dir David Thomas, Gen Mgr Peter Robey, Sales Mgr Ray Jenns
Branch: London W1, Trident House, St Anne's Court
Product: Head cleaners & demagnetizers
 James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB Tel (01) 582-8333 Cable ROB0R Mng Dir W Summerwill, Sales Mgr W G A Howe
Product: Catalog servs
 Cecil E. Watts, Darby House, Sunbury-on-Thames, Middx Tel 3252
Product: Record maintenance equip "Dust Bug," disk preener, manual parastat, hi-fi parastat, stylus cleaner, humid mop
 M Young & Co, Ind Estate, Southgate Ave., Mildenhall, Suffolk Tel 712553
Product: Polythene lined covers, master bags, cardboard record covers & cassette master bags

● store fixtures & merchandising aids manufacturers

Albury Bush & Partners, 3 Heath Rd., Harrow, Middx HA1 4DA Tel (01) 864-6372 Dir Bob Albury
 Arrowtaps Ltd., Humber Rd., London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng Dir M D Mindel, Pub Mgr P Dawson
Product: Tape display racks (SEE ADVERTISEMENT)
 Ateka & Co., Industrial Estate, 23 Station Rd., Hailsham, Sussex BN27 2ER Tel (0323) 843191
Product: Display racks
 Ballantine Advertising Ltd., 8 Chestow Pl., London W2 Tel (01) 229-6071 Exec., A N Gill, Gen Mgr Max Arnold
Product: Browser boxes, divider cards
 Broomhall Joinery Co Ltd., 222 High St., Uxbridge, Middx Tel 37311 Mng Dir S J Hurley, Gen Mgr R F Allen
Product: Record browser boxes, record display racks
 Cream Creative Mktg., 5 Campden St., Kensington, London W8 7EP Tel (01) 727-3969 Mng Dir Mike Stanford
 Crown Merton (Hancock Corfield & Waller Ltd.), Station Rd, Merton Abbey, London SW19 Tel (01) 542-1012
Product: Record display racks
 Decor Shopfitting Servs Ltd., Horton Bank Top Mills, Cooper Ln., Bradford Tel 76109
Branch: Cupar, Fife, Scotland, G Walker-Audio, The Studio, South Bridge Tel 2400
 Delga Press Ltd., Dingwall House, 8 Marlborough Rd, Bromley, Kent BR2 9NH Tel (01) 460-0112 Mng Dir R E Edwards, Gen Mgr D A Deignton, Sales Mgr R N Roadnight
Product: Divider cards
 E M I Recs Ltd., Shopfitting & Supplies Div 1/3 Uxbridge Rd., Hayes, Middx Tel (01) 561-8722 Dir J Mew
Product: Browser boxes, display racks
 Film & Television Prod'n Servs., Pinewood Studios, Iver Heath, Bucks
Product: Tape display racks
 Fittall Prods Ltd., Coastguard Rd., Larne, Northern Ireland Tel (0574) 3015 Mng Dir C Rumble, Gen Mgr Richard R Rumble
Home office: USA, Devon Design Corp
Product: Tape display racks
 John Longden, Grafton Rd., Lincoln, Lincs
Product: Tape display racks
 Mastermind Tape Racks, 1/3A Bensham Ln., West Croydon CR0 2RU Tel (01) 689-1877
Product: Tape display racks
 Metropolitan Communications, 8a Frognaal Gardens, Hampstead, London NW3 Tel (01) 435-8803 Mng Dir Mark R F Hanau, Gen Mgr R Fry, Sales Mgr R Hanau Admin A Lohmeyer
Product: Tape display racks
 Metrosound Mfg Co Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF Tel Lea Valley (9) 712-712
Product: Display racks
 Musitapes (Whsle) Ltd., 402 Edgware Rd., London W2 1ED Tel (01) 723-7491

International Music-Record-Tape Section

United Kingdom

Uruguay

Product: Tape browser boxes & display racks
Musonic Ltd. 34/38 Verulam Rd., St Albans, Herts AL3 4DF Tel (0727) 50611 Mng Dir P H Blank, Gen Mgr 8 Blank Sales Mgr S H Blank

Product: Record browser boxes & display racks
Pinnacle Electronics Ltd. Electron House Cray Ave St Mary Cray, Orpington, Kent BR5 3QJ Tel (66) 27099 Telex 896141 Chm & Mng Dir Terry Scully Dir Jack Bass, Gen Mgr Leslie French, Sales Mgr Ray Phillips

Product: Record browser boxes, display racks, record divider cards
Realth Display & Design 93 Sirdar Rd., London W11 Tel (01) 727-0647 Mng Dir Bryan Whitman Gen Mgr Vince Avanzato, Dir Peter Berkeley

Product: Browser boxes display racks divider cards
Securette Ltd., Bluebridge Indl Estate, Halstead, Essex (07874) 5912 Mng Dir 8 T Samson Dirs 8 T Horne, M 8 Valentine

Product: Tape display racks
Brand name: Serette

Solomon & Peres Ltd., 120 Coach Rd Templepatrick Belfast Northern Ireland Tel (08494) 32711
Product: Browser boxes, display racks

● jukebox manufacturer

Black Knight Servs Bank Top Currier Ln Ashton-under-Lyne, Lancs O16 6TA Tel (061) 330-2836 Dir C W Lilley, Gen Mgr G S Lilley

● jukebox title strip manufacturer

Lennard Developments Ltd., 206 Chase Side Enfield Middx EN2 02X Tel (01) 363-8238 Mng Dir E G Lennard

URUGUAY

Population: 3,030,000
Rate of exchange: \$1 (US) = 3.06 New pesos
Per capita income: \$810
Holidays: January 1, January 6 (Holy Kings Day) February (Monday & Tuesday of Carnival) March (Holy or Tourism Week), April 19 (Landing of the 33) May 1 (Workers Day), May 18 (Battle of Las Piedras) June 19 (Birthday of Artigas), July 18 (First Constitution Day) August 25 (Independence Day) October 12 (Columbus Day), November 2 (All Souls Day) December 8 (Blessing of the Waters), December 25

RECORDS:

Records sold domestically including imports: LP s 1975—602 423 units \$1,820 215 1974—579 146 units \$1,781 170 Singles 1975—149 807 units, \$119-846 1974—111 627 units, \$102 943

Records exported to USA: 1975—36 092 units, \$71 943, 1974—2,430 units, \$7 060

Average retail price per record: LP s—\$2 80 singles—\$0 80

Discounting: 50% once a year during two weeks in June of stock and special records which didn't sell well others rarely

Type of distribution: Manufacturer-to-retailer with a 30% mark-up. Large manufacturers own retail shops, which sell product from all companies

Type of promotion: Manufacturers send free sample records to radio and TV stations and newspapers as well as large Montevideo nightclubs. They also advertise in a monthly magazine ('Hit'), which has commentaries on artists and new releases; the publication is available free to record buyers. Advertising in newspapers and radio and TV spots are becoming increasingly important

No. of Jukeboxes: 200

TAPE:

Market: The cassette market is slow. The Uruguayan Rec Chamber's estimate of sales does not exceed 15 000 units

Average retail price per tape: Cassette—\$4 10

RADIO STATIONS:

No. of commercial 86, no. of government 4 83 AM 3 FM
Comment: International pop music, mainly sung in Spanish predominates on commercial stations. Nevertheless English, French and Italian songs and instrumentals hit the charts. Of the government stations, one programs pop music, the others only classical

TELEVISION STATIONS:

No. of channels 17 16 commercial, 1 government no color
Comment: Although energy restrictions have been withdrawn TV stations keep a daily six-hour programming schedule. Almost all programs are foreign-produced films and serials, mainly from Argentina

IMPORT/EXPORT REGULATIONS:

Prohibitive taxes make importing impractical
Carlos Alberto Martins

● record & tape manufacturers / distributors / importers

A P S A (American Prods SA) (IFPI) Av Italia 4230 Montevideo Tel 59-42-17 Dirs Isaac & David Wegbrat Gen Mgr Norman Arlin Sales Mgr Nelson Gonzales Delgado

Labels: (Owned) Citrus, (licensed) Ariola (Germany) Arrow (UK) BACF (Germany) Barclay (France) Carmusic (Argentina) Chandis (Brazil) Chantecler (Brazil) Continental (Brazil), Dicesa (El Salvador) Fantasy (USA) IRT (Chile), Martin Meyer (Argentina) Penny Farthing (UK) Polar (Sweden) RCA (worldwide), TK (Argentina), Trema (France), Zafiro-Novolo (Spain)

Int'l rep.: Worldwide (RCA Int'l)

Argentina see Eco-Mallarini
Ayui, see Tacuabe
Carumbe see Tacuabe
Citrus see APSA

Clave (IEMSA) (IFPI), Maldonado 1049 Montevideo Tel 98-58-37 Cable CLALIM Mng Dir Leon Jurburg A&R Mgr Luis A Lema

Labels: (Owned) Clave (licensed) 8GM (Argentina) Beverly (Brazil) Copacabana (Brazil), Decca (UK) Discomoda (Venezuela) London (UK), Movieplay (Spain) Motown (USA) Music Hall (Argentina) Palacio de la Musica (Venezuela), Pye (UK) Seeco (USA) Sigem (Brazil) Threshold (UK) Trova (Argentina), WEA group

Daisy, see EDISA
De La Planta S.R.L. Colonia 844, Escritorio 3 & 4, Montevideo Tel 98-39-89

Labels: (Owned) Discos De La Planta, Divertimento (licensed) Mandioca (Argentina), Tinne (Argentina)
Divertimento, see De La Planta
Dumyl, see Eco-Mallarini

EDISA (IFPI) Nueva York 1176, Montevideo Tel 91-20-61 Gen & A&R Mgr Alberto Gambetta

Labels: (Owned) Daisy (licensed) DG (Germany) Fontana MGM Microfon (Argentina) Philips Phonogram group Polydor (worldwide) 20th Century (USA)

Eco see Eco-Mallarini
Eco-Mallarini Prod ns Juan D Jackson 1142 Montevideo Tel 4-57-20 Pres Juan Carlos Mallarini Gen Mgr Carlos W Mallarini

Labels: (Owned) Argentina Dumyl Eco JCM MCT Mallarini Prod ns (licensed) Distribudora Continental (Panama), Records Int'l (Argentina) Ten (Argentina)
Int'l reps.: Argentina (Records Int'l Ten) Costa Rica El Salvador Guatemala Honduras Nicaragua, Panama (all Distribudora Continental)

Guardia Nueva, see Tacuabe
Hemisferio S.R.L. Ituzaringo 1324 Escritorio 203 Montevideo Pres Luis Orlando Onel Hidalgo, Gen Mgr Luis Orlando Onel Riviezzo Sales Mgr Ruben Lema

Labels: (Owned) Macondo (licensed) Blue Elephant (Netherlands) Elite Special (Switzerland) Project 3 (USA) Pro Musica (Argentina) Qualiton (Argentina) Rower-Arfon (Argentina) Tonodisc (Argentina)
Int'l reps.: Argentina (Fonema, Rower-Arfon)

I E M S A, see Clave
J C M see Eco-Mallarini
M C T see Eco-Mallarini
Macondo, see Hemisferio
Mallarini Prod ns, see Eco-Mallarini
Orfeo see Palacio

Palacio de la Musica Ricardo & Rodolfo Gioscia SA (IFPI) Av 18 de Julio 1100, Montevideo Tel 8-01-13/48-25 Cable GIOSPIANO Pres Ricardo Gioscia Zamalvide Sales Mgr Alfredo Avoitti Robido

Labels: (Owned) Orfeo (licensed) ABC Dunhill (USA) A&M (USA) Angel (UK) Apple (UK) Cabal (Argentina) Capitol (USA) EMI group (UK) Hispavox (Spain) MCA (USA) Odeon (UK), United Artists (USA)

Palma, see Tacuabe
Sondor SA (IFPI) Nicaragua 1478 Montevideo Tel 29-75-30 Pres E Abal Salvo VP Pablo Echevarria Gen Mgr E Abal Olu, Sales Mgr Omar Montano

Labels: (Owned) Sondor (licensed) CBS Int'l (USA), Disc Jockey (Argentina) Epic (USA) Surco (Argentina)
Int'l rep.: Worldwide (CBS)

Tacuabe (Eds.) Treita & Tres 1483 Escritorio 2 Montevideo Tel 91 58-19 Gen Mgr Maria Teresa Sande, A&R Dir Coriun Aharonian Sales Mgr Carlos da Silveira, Musical Advisor Graciela Paraskevaidis

Labels: (Owned) Ayu, Palma Tacuabe (licensed) Le Chant du Monde (France) La Cornamusa (Argentina) Edigsa (Spain) Madrigal (Argentina) Moshe Naim (France) (distributed—not licensed) Carumbe Guardia Nueva
Int'l reps.: Argentina (La Cornamusa) France (Le Chant du Monde), Spain (Edigsa)

● music publisher

Tacuabe (Eds.) (AGADU) Treinta & Tres 1483 Escritorio 2, Montevideo Tel 91-58-19 Gen Mgr Maria Teresa Sande A&R Dir Coriun Aharonian

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales Casilla de Correo 1187 Montevideo Pres Nilda Gonzalez Genta Sec y Miguel Gil Alvarez

Asociacion Uruguaya de Musicos, Maldonado 983 Montevideo Tel 98-73-70 Pres Roberto Garcia Devita Sec y Romeo Cernusch Treas Luis Garcia Camara Uruguaya del Disco Canelones 1974, Montevideo Tel 4-30-52 Pres Enrique Abal Salvo, Sec y David Wegbrat

Centro Cultural de Musica Av 18 de Julio 1006 6th fl Montevideo
Juventudes Musicales del Uruguay Rio Negro 1228 Montevideo Tel 8-55-75 Pres Hugo Balzo Sec y Maria Tania Siver
Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo 1328, Montevideo Pres Hector A Tosar Sec'y Coriun Aharonian

DESIGN & ARTWORK

Artegraf Ltda., Cuareim 1361 Montevideo Tel 98 60-38 (Rec only)
Estudio 3 Rio Branco 1320, Of 302 Montevideo Tel 98-25-24 Gen Mgr Juan Jose Gatto
Imprenta AS, PO Box 1600 Rincon 387 Montevideo Tel 91-45-76 98-56-68 Telex Arteaga UX737 Pres & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz
Imprenta Garcia SA Rio Branco 1481-83 Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola
Sondor SA Nicaragua 1478 Montevideo Tel 29-75-30 Pres E Abal Salvo VP Pablo Echevarria, Gen Mgr E Abal Olu

LICENSING ORGANIZATION, MUSIC

A G A D U (Asociacion General de Autores del Uruguay) Canelones 1130 Montevideo Tel 8-31-88 Pres Antonio Italiano Gen Mgr Rodolfo M Cosentino Sec y Luis Eduardo Echegoncelay (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

A P S A (American Prods SA), Av Italia 4230 Montevideo Tel 59-42-17 Dirs Isaac & David Wegbrat Gen Mgr Norman Arlin Sales Mgr Nelson Gonzalez Delgado

Clave (IEMSA), Maldonado 1049 Montevideo Tel 98-58-37 Cable CLALIM Mng Dir Leon Jurburg

F I M A S A (Fabrica de Instrumentos Musicales & Afines SA) Nueva York 1176, Montevideo Tel 91-60-74 Pres Jose Pedro Lopez Vidaur

Sondor SA, Nicaragua 1478 Montevideo Tel 29-75-30 Pres E Abal Salvo VP Pablo Echevarria Gen Mgr E Abal Olu

PRINTERS & LITHOGRAPHERS

Artegraf Ltda Cuareim 1361 Montevideo Tel 98 60-38 (Rec only)
Pablo Cardellino—Publigrat Magallanes 1240 Montevideo Tel 41-41-13 Pres Pablo Cardellino
Imprenta AS, PO Box 1600 Rincon 387 Montevideo Tel 91-45-76, 98-56-68 Telex Arteaga UY737 Pres & Gen Mgr Jorge de Arteaga Sales Mgr Eduardo Diaz
Imprenta Cervantes (Socolovsky SA) Calle Durazno 939, Montevideo Tel 98-24-35 91-72-32 Pres & Gen Mgr Jaime Socolovsky
Imprenta Garcia SA Rio Branco 1481-83 Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola
Lagomarsino SA Sarandi 429 Montevideo Tel 8-23-45 Pres Daniel Lagomarsino Gen Mgr Alberto Lagomarsino

RECORD PROMOTION

Imprenta AS, PO Box 1600, Rincon 387, Montevideo Tel 91-45-76 98-56-68 Telex Arteaga UY737 Pres & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz
Imprenta Garcia SA, Rio Branco 1481-83 Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola

TAPE CUSTOM DUPLICATORS

A P S A (American Prods SA), Av Italia 4230, Montevideo Tel 59 42 17 Dirs Issac & David Wegbrat Gen Mgr Norman Arlin Sales Mgr Nelson Gonzalez Delgado
AUDIO: Cassette

● supplies

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola

JACKETS & SLEEVES

Imprenta AS, PO Box 1600, Rincon 387 Montevideo Tel 91-45 76 98-56-68 Telex Arteaga UY737 Pres & Gen Mgr Jorge de Arteaga, Sales Mgr Eduardo Diaz (Jackets only)
Imprenta Cervantes (Socolovsky SA) Calle Durazno 939 Montevideo Tel 98-24-35 91-72-32 Pres & Gen Mgr Jaime Socolovsky (Jackets only)
Imprenta Garcia SA, Rio Branco 1481-83 Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola
Lagomarsino SA, Sarandi 429, Montevideo Tel 8-23 45 Pres Daniel Lagomarsino Gen Mgr Alberto Lagomarsino

LABELS

Imprenta Garcia SA Rio Branco 1481-83 Montevideo Tel 8-51-75 Rec Ind Serv Mgr Israel Garcia Aturaola
Lagomarsino SA Sarandi 429, Montevideo Tel 8-23-45 Pres Daniel Lagomarsino Gen Mgr Alberto Lagomarsino

● accessories manufacturer

Clave (IEMSA) Maldonado 1049 Montevideo Tel 98-58-37 Cable CLALIM Mng Dir Leon Jurburg
Product: Cleaners, cloths & brushes
Sondor SA, Nicaragua 1478, Montevideo Tel 29-75-30 Pres E Abal Salvo VP Pablo Echevarria, Gen Mgr E Abal Olu
Product: 45 rpm adaptors

VENEZUELA

Population: 11 630 000

Rate of exchange: \$1 (US) = 4 2B bolivars

Per capita income: \$970

Holidays: January 1 January 6 (Epiphany), Carnival March 10 (Vargas Day—port of La Guaira only) March 19 (St Joseph's Day—port of Puerto Cabello only) Ash Wednesday (half day) Holy Thursday Good Friday Holy Saturday, April 19 (Declaration of Independence) May 1 (Labor Day) Ascension Corpus Christi June 24 (Battle of Carabobo—all ports closed, businesses open elsewhere) June 29 (Sts Peter & Paul) July 5 (Independence Day) July 24 (Simon Bolivar's Birthday), August 15 (Assumption) October 12 (Columbus Day) November 1 (All Saints Day) December 24 (half day), December 25 December 31 (half day),

Records, record blanks & pre-recorded media imported from USA: 1975—\$427 739 1974—\$424 314

Records exported to USA: 1975—4 650 units \$3 395 1974—310 units \$372

● record & tape manufacturers / distributors / importers

Allum's Maracaibo Import CA, Treceera Av Los Palos Grandes Centro, Comercial El Parque Caracas 106 Tel (02) 283-B031 B913 570B Cable STEREO Pres Irvin K Allum, Gen Mgr Dennis Fernandez Mgr Irvin K Allum Jr Sales Mgr Mary Allum (Importer) Andino see San Sebastian de Oro

Archiv, see Polydor

BASF Venezolana SA (IFPI) PO Box 70316 & 70317 Edif BASF Calle Milan Urb Ind'l Los Ruices Sur Caracas 107 Tel (02) 22-72-22 Pres Frank Rosenberg Gen Mgr Hans Albrecht, Sales Mgr Rafael Benedetti

Home office: Germany

Labels: (Owned) BASF (distributed) Leon (licensed) Ariola-Eurodisc (Germany), Arrowtaps (UK) CID (Brazil) Coro (Mexico) Dart (UK) Disneyland Vista (USA) Durium (Italy), Microfon (Argentina)

Int'l reps.: Argentina (Cabal Prodisa) USA (Music ASSE, PPX)

Billo see La Discoteca

CBS/Columbia CA Apdo 70169 Av Ppal Los Cortijos de Lourdes Caracas Tel (02) 35-87-00 Cable COLRECORD Gen Mgr Dr Victor M Oliver A&R Mgr Orlando Enrique Montiel, Sales Co ord Richard Behrens

Labels: (Owned) CBS Epic (licensed) Astarte (Spain) Sono-Radio (Peru)

Int'l rep.: USA (Columbia)

Cachilapo, see San Sebastian de Oro

Color see Los Ruices

Cordica (Corp. Latinoamericana del Disco CA) (IFPI) PO Box 70232 Edif La Discoteca 3rd fl Calle Milan Urb Los Ruices Sur, Caracas 107 Tel (02) 22-39-12 22-00-87 22-00-78 Cable CORDIS Pres Wilhelm Ricken Mng Dir Nilo Marchand Comm'l Mgr Sussy M de Von Schwedler Sales Mgr Pablo Diaz Int'l Repertory Co-ord Sandro Marauda

Labels: (Owned) Cordis (represented) Ariola (Spain) Mericana (USA), RCA Victor (USA) Zafro (Spain)

Cordis, see Cordica

D G see Polydor

El Disco de Moda CA 4 Calle Urb Int'l Carapa No 40 Caracas 101 Tel (02) 49-74-91 Pres Cesar Roldan Gen Mgr Carlos Esparragoza Vega Sales Mgr Quiliano Molina, Comm'l Mgr Benito Vitez Allen

Int'l branch: Colombia Discomoda de Colombia Ltda

Labels: (Owned) Discomoda Orbe (represented) ABC group (USA) Brunswick (USA) Fantasy (USA) Gamma (Mexico), Hispavox (Spain), Music Hall (Argentina), Ricordi (Italy) Ri-Fi (Italy), Saar (Italy)

Int'l reps.: Argentina (EMI-Odeon), Bolivia (Discolanda Dueni), Chile (EMI-Odeon) Ecuador (Fediscos) Mexico (Gamma), Nicaragua (Sonido) Panama (Fonodiscos), Peru (IEMPSA) Uruguay (Clave), USA (Discolando)

Discomoda, see El Disco de Moda

La Discoteca CA Apdo 70 498 Edif La Discoteca, Calle Milan 402, Urb Los Ruices Sur Caracas 107 Tel (02) 22-64-22 Cable LADICOTECA Pres Wilhelm Ricken, Mktg Mgr Carlos A Vidal C Sales Mgr Genaro Fallu Promo Mgr Raimundo Mollada

Labels: (Owned) Billo, Erna Lad Sonus (represented) Ansonia (USA), Bambuco (Colombia), Borinquen (USA), MCA (USA) Musart (Mexico), Panart (USA) Paramount (USA)

Int'l reps.: Colombia (Orbe) Costa Rica (Indica) Dominican Republic (La Guarachita) Ecuador (Fediscos), Mexico (RCA), Spain (EMI-Odeon) USA (Discolando)

Epic, see CBS

Erna, see La Discoteca

Fontana see Polydor

H B, see El Palacio de la Musica

Heliodor, see Polydor

Karusell, see Polydor

Lad, see La Discoteca

Latino, see Suramericana

Latinoamericana del Disco CA (Corp.), see Cordica

Leon, see BASF

M G M, see Polydor

Mercury, see Polydor

Orbe, see El Disco de Moda

El Palacio de la Musica SA (IFPI) Apdo 3637 Guayabala Venado 4-1, Caracas 101 Tel (02) 45-10-46, 45-48-4B, 45-19-39 Cable PAMUSICA Pres Ernesto Aue Gen Mgr Miguel Angel Pina, Sales Mgr Arlindo Silva

Labels: (Owned) HB, Palacio, Solex, (licensed) A&M

(USA), Alegre (USA) Alhambra (Spain), Colique (USA) Decca (UK) Fania (USA), Inca (USA), London (USA) Motown (USA) Peerless (Mexico) Roulette (USA) Seeco (USA), Telefunken (Germany) Tico (USA) United Artists (USA), Vaya (USA)

Int'l reps.: Central America (Indica) Colombia (Fuentes) Mexico (Peerless), USA (All-Art) rest of world (Polydor)

Philips see Polydor

Polydor SA Apdo 5458 Edif Avo 2nd fl Calle Milan California Sur Caracas Tel (02) 22-49-45, 22-37-09 22-68 98 Gen Mgr Harry Alex A&R American & English Labels Helga Moslener A&R Spanish Labels Pepe Bello

Labels: (Owned) Archiv DG Fontana Heliodor Karussell, MGM Mercury Philips Polydor Tip Vertigo Verve Wing, (licensed) Asylum (USA), Atco (USA) Atlantic (USA), Bronze (UK), Buddah (USA) Capricorn (USA), Chelsea (USA), Chrysalis (UK) Colossus (USA), Cube (UK) Elektra (USA), GTO (UK), Island (UK) Jet (UK), Kama Sutra (USA), Manicore (UK), Nashboro (USA), RSO (UK) Reprise (USA) Ring-O (UK) Shelter (USA) State (UK) Track (UK) Warner Bros (USA)

Los Ruices SA (Corp.) Apdo 700251 Calle Milan 402 Urb Los Ruices Sur Caracas 107 Tel (02) 22 64 22 Cable ODEONSA Pres Wilhelm Ricken Mktg Mgr Carlos A Vidal C Comm'l Mgr Rafael Fuenmayor Sales Mgr Armando Calderon Promo Mgr Rafael Vergel

Labels: (Owned) Color (licensed) Apple (UK), Arista (USA) Capitol (USA), EMI (worldwide) Harvest (UK), Private Stock (USA) Purple (UK) RAK (UK) Sovereign (UK)

Int'l reps.: Colombia (Orbe) Costa Rica (Indica) Dominican Republic (La Guarachita) Ecuador (Fediscos), Mexico (RCA) Spain (EMI-Odeon) USA (Discolando)

San Sebastian de Oro (Fundacion) Calle 5 & Av Oriental Urb Merida-Ota Zunimar San Cristobal Tel (076) 2-74 55 3-60-05 Pres Dr Eduardo Mendez U Gen Mgr Orlando Hernandez H Sales Mgr Rodrigo James Mendoza Foreign Mgrs Cynthia Villamizar Williams Nelson Augusto Buitrago (Distributor/Importer)

Labels: (Distributed—not licensed) Andino Cachilapo (represented) Ambuco (Colombia), Sonolux (Colombia) Solex, see El Palacio de la Musica

Sonus, see La Discoteca

Suramericana del Disco S rL Puente Restaurador, Mezzanina Caracas Tel (02) 45-10-24, 45-20-53

Labels: (Owned) Latino, Venus, Yare (represented) Auditoria (USA) Belter (Spain) Cabal (Argentina) Codiscos (Colombia) Continental (Brazil) Dideca (Guatemala), Latinoamericanos (Guatemala) 20th Century (USA) Victoria (Colombia)

Int'l reps.: Argentina (Parnaso), Bolivia (Discolanda), Brazil (Continental), Colombia (Codiscos, Victoria),

Ecuador (Famoso), Guatemala (Dideca), Mexico (Gamma) Netherlands (Dureco) Portugal (Radio Triunfo) Spain (Belter) USA (Audiorama)

Tip see Polydor

Top Hits CA (Discos) PO Box 70 498 Edif La Discoteca Calle Milan, Urb Los Ruices Sur, Caracas 107 Tel (02) 22-64-22 Cable LADICOTECA Mktg Mgr Carlos A Vidal C A&R Mgr Oscar Serfaty, Promo Mgr Christian Roux

Int'l reps.: Colombia (Orbe), Costa Rica (Indica) Dominican Republic (La Guarachita), Ecuador (Fediscos), Mexico (RCA), Spain (EMI-Odeon), USA (Discolando)

Velvet de Venezuela SA, Apdo 19134 Caracas 101 Tel (02) 41-40-62 42-20-19 Cable VELVESA Pres Jose Page Barrios, Admin Mgr Antonio Vallentilla Prod n Mgr Luis Rivero Bruzual Sales Mgr Luis F Mendoza Int'l Affairs Mgr Carlos Raybans

Int'l branch: USA

Labels: (Licensed) Ariola America (USA), CTI (USA), Casablanca (USA), Coco (USA), G&M, Gema (Spain), H&L (USA), (distributed—not licensed) Can t Stop Prod ns (USA) Carosello (Italy) Jupiter (Germany), Oasis (Germany) (SEE ADVERTISEMENT)

Venus, see Suramericana

Vertigo, see Polydor

Verve, see Polydor

Wing, see Polydor

Yare, see Suramericana

● music publishers

Mundo Musical, Apdo 70169 Caracas Tel (02) 35-87-00 Cable COLRECORD Gen Mgr Dr Victor M Oliver

Int'l firm represented: Mundo Musical (Mexico)

Orbe Eds Musicales 4 Calle Urb Ind'l Carapa No 40, Caracas 101 Tel (02) 49-74-91 Cable ORBEMUSA Pres Cesar Roldan, Gen Mgr Carlos Esparragoza Musical Section Liga de Garcia

Int'l firms represented: EUSA (Peru) Musico (Colombia) Prodema (Peru), SDRAM (Ecuador)

Int'l reps.: Colombia (Discomoda), Ecuador (SDRAM), Mexico (EMLASA) Peru (Prodema), USA (Morro)

Peer Int'l de Venezuela Macuto Bldg, 6th fl, Av Universitaria, Plaza San Pedro Los Chaguaramos, Caracas 104 Tel (02) 62-67-21 Cable IDROCIR Contact Alfonso Sanchez Lopez

Home office: USA, Peer-Southern Org

San Sebastian de Oro (Fundacion) Calle 5 & Av Oriental, Urb Merida-Ota Zunimar, San Cristobal Tel (076) 2-74-55 Pres Dr Eduardo Mendez U Gen Mgr Orlando Hernandez H

Suramericana Musica (Ed.), Puente Restaurador, Mezzanina, Caracas Tel (02) 45-10-24, 45-20-53 Cable SURADISCO

Universal Music Publ rs CA (Unimusic), Apdo 70 419, Av Milan 402, Urb Los Ruices Sur, Caracas Tel (02)

velvet de venezuela, s.a.

Rio a Puente Soublette - Edif. Andrea Doria - Ofic. No. 1

Tels. 41.40.62 y 42.20.19 - Apartado 19134 Caracas 101

Cables: Velvesa - Caracas - Venezuela.

The one truly international label in Venezuela
Representing:

Casablanca Records

H & L Records

CTI Records

Coco Records

Jupiter Records (Germany)

and such artists as:

Donna Summer

The Ritchie Family

B. T. Express

Penny McClean

Bobby Rydell

When You're Seeking Individual Attention For
Your Catalog Or Artist — Contact us.

Complete mastering and pressing facilities

Tape Duplication

Printing

Wholly owned retail outlets

Experienced international department

WE DO IT ALL!

In U.S.A. - VELVET RECORDS, INC.

10128 N.W. 80th Avenue

Hialeah Gardens, Florida 33016

San Juan, Puerto Rico



International Music-Record-Tape Section

22 64 22 Cable UNIMUSICA Pres Bernhard Brecht
Comm I Mgr Ciro Vega Aguilera

● services

DESIGN & ARTWORK

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa, No 40 Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan Gen Mgr Carlos Esparragoza
Vega, Sales Mgr Quiliano Molina Comm I Mgr
Benito Vitez Allen

San Sebastian de Oro (Fundacion) Calle 5 & Av Oriental
Urb Merida-Qta Zunimar San Cristobal Tel (076) 2-
74-55, 3-60-05 Pres Dr Eduardo Mendez U Gen
Mgr Orlando Hernandez H Sales Mgr Rodrigo
Jaimes Mendoza

LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de
Venezuela), Edif Vam, 9th fl Av Andres Bello
Caracas Tel (02) 574-0455/0477/0949
(Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

Antor (Grabaciones) Calle Baruta 60 El Valle Caracas
Crodisca (Productora Criolla de Discos CA) PO Box 70 49B
Edif La Discoteca, Calle Milan 402 Urb Los Ruices
Sur, Caracas 107 Tel (02) 22-64-22 Pres Wilhelm
Ricken, Plant Mgr Eduardo Sandoval

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa, No 40 Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan Gen Mgr Carlos Esparragoza
Vega, Sales Mgr Quiliano Molina, Comm I Mgr
Benito Vitez Allen

PRINTERS & LITHOGRAPHERS

Crodisca (Productora Criolla de Discos CA) PO Box 70 49B
Edif La Discoteca, Calle Milan 402 Urb Los Ruices
Sur, Caracas 107 Tel (02) 22-64-22 Pres Wilhelm
Ricken, Plant Mgr Eduardo Sandoval

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa, No 40, Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan, Gen Mgr Carlos Esparragoza
Vega, Sales Mgr Quiliano Molina Comm I Mgr
Benito Vitez Allen

RECORD PROMOTION

San Sebastian de Oro (Fundacion), Calle 5 & Av Oriental
Urb Merida-Qta Zunimar, San Cristobal Tel (076) 2-
74-55, 3-60-05 Pres Dr Eduardo Mendez U Gen
Mgr Orlando Hernandez H, Sales Mgr Rodrigo
Jaimes Mendoza

Sonomatrix CA, 4a Calle 41 Urb Ind I Carapa Caracas 102
Tel (02) 49-38-22 Pres Cesar Roldan Gen Mgr
Jesus Colmenarez

Velvet de Venezuela SA, PO Box 19134 Caracas 101 Tel
(02) 41-40-62, 42-20-19 Cable VELVESA Pres Jose
Page Barrios, Admin Mgr Antonio Vallenilla Sales
Mgr Luis F Mendoza

TAPE CUSTOM DUPLICATORS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa No 40, Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan, Gen Mgr Carlos Esparragoza
Vega, Sales Mgr Quiliano Molina Comm I Mgr
Benito Vitez Allen

Polydor SA, Edif Avo, 2nd fl Calle Milan, California Sur
Caracas Tel (02) 22-49-45, 22-37-09 22-68-9B
Gen Mgr Harry Alex

Sonomatrix CA, 4a Calle 41, Urb Ind I Carapa, Caracas 102
Tel (02) 49-38-22 Pres Cesar Roldan Gen Mgr
Jesus Colmenarez

Sonus Electronics CA, Apdo 70 380, Edif La Discoteca
Urb Los Ruices Sur Caracas 107 Tel (02) 22-64-22
Pres Bernhard Brecht Comm I Mgr Enrique Barros
Audio: B-tr cassette & open reel

Velvet de Venezuela SA, PO Box 19134 Caracas 101 Tel
(02) 41-40-62, 42-20-19 Cable VELVESA Pres Jose
Page Barrios Admin Mgr Antonio Vallenilla, Sales
Mgr Luis F Mendoza
Audio: B-tr & cassette

● supplies

JACKETS & SLEEVES LABELS

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa No 40, Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan Gen Mgr Carlos Esparragoza
Vega Sales Mgr Quiliano Molina Comm I Mgr
Benito Vitez Allen

TAPE, BLANK LOADED

Favedica (Fabrica Venezolana de Discos CA), 4 Calle Urb
Ind I Carapa No 40 Caracas 101 Tel (02) 49-74-91
Pres Cesar Roldan Gen Mgr Carlos Esparragoza
Vega Sales Mgr Quiliano Molina, Comm I Mgr
Benito Vitez Allen
Audio: B-tr cassette
Brand names: DCM Orbe

VIRGIN ISLANDS (U.S.)

Population: 100 000
Per capita income: \$2 377

● record & tape manufacturers / distributors / importers

Conrad (of St Thomas) Ltd., PO Box 3187 Kronprindsens
Gade Sta St Thomas 00801 Tel (809) 774-2433
(Distributor)
Branch: USA

Musik Butik, PO Box 129 Christiansted, Sion Farm Commer-
cial Center St Croix 00820 Tel (809) 773-0757
Gen Mgr Herbert Middleton (Importer)

Polydor, see Westindy
Westindy Music Co Inc., PO Box 2896, B6 Main St., St
Thomas 00801 NYC Tel (212) 774-4488 Pres Wil-
bur La Motta Gen & Sales Mgr Leroy A La Motta
Secy Joyce A La Motta
Labels: (Owned) Westindy, (licensed) Atlantic (USA),
Dynamic (Jamaica) Record Specialists (Trinidad) WIRL
(Barbados)

● music publisher

Westindy Music Co Inc (ASCAP) PO Box 2896 86 Main
St., St Thomas 00801 NYC Tel (212) 774-4488
Pres Wilbur La Motta Gen Mgr Leroy A La Motta

YUGOSLAVIA

Population: 21,160,000
Rate of exchange: \$1 (US) = 16 66 dinars
Per capita income: \$1 350
Holidays: January 1, May 1, 2 July 4, November 29, 30

RECORDS

Records sold domestically including imports (retail value):
LP's 1975—3 500,000 units, \$11 300 000 1974—
4 300 000 units, \$16,300,000 EP's & singles
1975—14,000,000 units \$12 350 000, 1974—
11,000,000 units, \$9,350,000

Records exported to USA: 1975—127 221 units,
\$90 629 1974—104,116 units, \$55,356

Average retail price per record: LP's—\$3 24 singles—
\$0 88

Stereo sales: 90% of total

Discounting: Rare

Type of distribution: Manufacturer-to-retailer through
warehouse chainstores are significant sales points

Type of promotion: Radio programs TV programs and
commercials newspaper and magazine advertising and
National song festivals are the main sources of
promotion

TAPE:

Marketing: Cassettes are the major tape configuration Blank
open reel is purchased by the serious music lover

Pre-recorded tape sold domestically: Cassettes 1975—
550 000 units, \$1,880,000 1974—500 000 units,
\$1,850,000

Average retail price per tape: Cassette—\$3 41

RADIO STATIONS:

No of government 19, both AM & FM There are about 200
smaller local independent stations

TELEVISION STATIONS:

No of channels 2, 50% in color
Comment: There is a national TV network and in most areas,
a second channel with local programs

IMPORT/EXPORT REGULATIONS:

Balance-of-payment has temporarily forced a stiff import
licensing policy on all trade organizations **Borjan Kostic**

● record & tape manufacturers / distributors / importers

Alta Muzicak Produkcija Ave Borisa Kidrica 2 Zagreb Tel
(041) 522-611/456 Dir Drago Diklic Sales Mgr
Zeljko Duric

Beograd Disk Ljubica 15, Belgrade Tel 440-786
Diskos, see Record Prod n

Diskoton Produkcija Gramofonskih Ploca & Kazeta, Hasana
Brkica 5B 71000 Sarajevo Tel (071) 33-613 33
5B3 Dir Milena Susic, Gen Mgr Vajro Milosevic
Sales Mgr Tamburic Momir

Label (Owned) Diskoton

Int'l reps.: UK (EMI), USA (Motown)

Helidon Tovarna Gramofonskih Plosc Vodnikova 42,
61000 Ljubljana Tel (061) 55-179 Gen Mgr Dusan
Droic, Sales Mgr Jozse Kosar Prod'r Vilko Ovsenik
(Distributed by Suzy)

Labels: (Owned) Helidon (represented) Decca
Telefunken (West Germany)

Jugoslovenska Kniga, Obilicev Venac 24 Belgrade Tel
623-799 (Importer/Exporter)

Jugoton, Niska bb 41040 Zagreb Tel (041) 251-155
Gen Mgr Slavko Kopun, Int'l Mgr Stanko Mrgic,
Repertoire Dept Head Dubravko Majnarcic Label Mgr
Veljko Despot A&R Vojno Kundic Classical Div Vida
Ramuscak, Folk Repertoire Mirko Gavrilovic, Childrens
Editor Ljerka Markovic

Labels: (Owned) Jugoton (licensed) Arista (USA)
Bronze (UK), Capitol (USA), Casablanca (USA)
Chrysalis (UK) DJM (UK), Decca (UK) Deutsche (East
Germany), EMI (UK), Elite Special (Switzerland),
Fantasy (USA), Island (UK) Magnet (UK), Milestone
(USA) Prestige (USA) Purple (UK), RAK (UK), RCA
(USA) Rocket (UK), Supraphon (Czechoslovakia),
Vogue (France), (distributed—not licensed) MCA
(USA)

Int'l reps.: Czechoslovakia (Supraphon), East Germany
(Deutsche)

Prosveta, PO Box 555 Terazije 16, 11001 Belgrade Tel 20-
566 Telex 11609 Dir Slavko Kalaba (Importer/
Exporter)

R T B see Record Prod n

R T V Ljubljana Recs & Tapes Tavcaryeva 17, 61000
Ljubljana Tel (061) 311-922 Telex 31118 Gen
Mgr Jure Robeznik Int'l Div Head Dusan Velkaverh
Labels: (Owned) R T V Ljubljana, (licensed) BBC (UK)
Blue Note (USA), United Artists (USA)

Record Prod n of Radio-Television Belgrade Makedonska St
21, Belgrade Tel 320-277 Gen Mgr Bozidar Gocic
Sales Mgr Stojance Kostic

Labels: (Owned) RTB (distributed) Diskos
(represented) A&M (USA), Ariola (West Germany,
Spain), BASF (West Germany) Barclay (France)
Bellaphon (West Germany) Electrecord (Poland),
Hispanox (Spain), Oya (Turkey) Phonogram Int'l
(Netherlands), Polar (Sweden) Polydor Int'l (West
Germany), Ricordi (Italy) Virgin (UK)

Int'l reps.: Netherlands (Phonogram), Spain (Dresda),
USA (Everest, International Book & Rec Dists)

Studio B Produkcija Gramofonskih Ploca (Radiodifuzna
Org) PO Box 10, Masarikova 5 11000 Belgrade Tel
(011) 684-798 Dir Dragan Markovic, Gen Mgr
Dragan Vidak Sales Mgr Zorica Mladenovic Musical
Editor Slobodan Konjovic

Label: (Owned) Studio B, (licensed) EMI (UK), Pye
(UK)

Sumadija—Produkcija Ploca Batocian kod Krugujevcva Tel
(034) 81-187

Suzy Recs (div of Zalozba Obzorja Maribor), PO Box 729,
Gruska 10 41000 Zagreb Tel (041) 519-955 Cable
PGP SUZYZGB

Labels: (Owned) Suzy, (distributed) Helidon,
(licensed) CBS, Rolling Stones, WEA Int'l (all USA)

Int'l reps.: USA (CBS Rolling Stones, WEA Int'l)

Vuk Karadzic, Kraljevic Marka 9 Belgrade

Labels: (Represented) Disneyland (USA), Vista (USA)

● music publishers

Alta Music, Ave Borisa Kidrica 2, 41000 Zagreb Tel (041)
522-611/456 Dir Drago Diklic

Favorite Music, PO Box 729, Gruska 10, 41000 Zagreb Tel
(041) 519-955 Cable PGP SUZYZGB

Affiliate: Interfest

Int'l firm represented: April

Interfest, see Favorite

Jugoton Eds Musicales—JEM, Niska bb, 41040 Zagreb
Tel (041) 251-155 Telex 21857 Gen Mgr Sinisa
Skarica

Kinel Music (Eds Musicales), Vinogradska 3, 41000 Zagreb
Tel (041) 573-462 Pres & Gen Mgr Mario Kinel

Int'l firms represented: Accord (West Germany), Bruza
(Australia), CAM (Italy), Devega (Italy), INC (Italy),
Mascotte (Italy) Musica e Dischi (Italy), Plein Soleil
(France), Sweden Music (Sweden), Union (Sweden),
Weltmusik (Austria)

Int'l rep.: Italy (Musica e Dischi)

Metronome (SOKOJ), Ruzveltova 19, Belgrade Tel 28-
010

R T V Ljubljana, Tavcaryeva 17, 61000 Ljubljana Tel (061)
311-922 Telex 31118 Gen Mgr Jure Robeznik

Zabavne Melodije, Berislaviceva 9, 41000 Zagreb Tel
(041) 442-084

International

Get the complete story from
around the world in the
pages of Billboard every
week. Charts, Briefs, Turn-
table, Features. We're the
only music trade publication
covering the international
music market.

Only in

Billboard.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Croatian Composers Berislaviceva 9 41000 Zagreb Tel (041) 440-025
 Association of Jazz & Light Music Musicians Ousanova St 96 Belgrade Tel 333 627
 F I O O F (Federation Int le des Organiseateurs des Festivals) Trg Republike 2 Split Tel 42-927 Gen Sec y Armando Moreno
 Jugoslovenska Radiotelevizija (Radio & TV) Borisa Kidrica 70/1 Belgrade Tel 433 647 433 693 Cable JURATE Telex (063) 11469
 National Committee of the Int l Music Council Misarska 12 Belgrade
 National Section of the Int l Society for Contemporary Music Remetinacka 75 Zagreb
 Union of Yugoslav Composers Misarska 12 Belgrade
 Union of Yugoslav Performing Artists Terazije 26 Belgrade Tel (011) 322 732

LICENSING ORGANIZATIONS, MUSIC

S O K O J (Savez Organizacija Kompozitora Jugoslavije) Misarska 12 14 11000 Belgrade Tel (011) 334 771 773 Exec Bd Pres Daniel Skerl (Mechanical & performing rights)
 Zavod za zastitu autorskih malih prava (Performing & Mechanical Rights Society) Misarska 12 Belgrade

PLATING, PROCESSING & PRESSING PLANTS

Helidon Tovarna Gramofonskih Plosc Vodnikova 42 61000 Ljubljana Tel (061) 55 179 Gen Mgr Ousan Droic Sales Mgr Joze Kosar Prod r Vilko Ovsenik (Pressing plant only)
 Jugoton Recs Niska bb 41040 Zagreb Tel (041) 251 155 Gen Mgr Slavko Kopun

TAPE CUSTOM DUPLICATORS

Jugoton Recs Niska bb 41040 Zagreb Tel (041) 251 155 Gen Mgr Slavko Kopun
 Audio: Cassette
 R T V Ljubljana Recs & Tapes Tavcarjeva 17 61000 Ljubljana Tel (061) 311 922 Telex 31118 Gen Mgr Jure Robeznik Int l Div Head Ousan Velkaverh
 Audio: B-tr cassette

● **accessories manufacturer**

Jugoton Recs Niska bb 41040 Zagreb Tel (041) 251 155 Gen Mgr Slavko Kopun
 Product: 45 rpm adaptors

Are you missing something?

If your company is directly or indirectly involved in the music business . . . one or all of Billboard's exclusive directories will be an invaluable reference tool. Look over the wide variety to choose from and see if you're not missing something. (Month of issue*)

Campus Attractions (February*) Information ranges from pop and classical music to comedians, lecturers, films, etc. Also includes artists, agents and managers, etc.

Recording Industry Studio and Equipment Directory (June) Lists all recording studios in U.S. and the world, manufacturers and importers of recording equipment plus analysis of equipment by category.

Disco Sourcebook (August) The first and only directory covering the expanding Disco field. Includes Disco labels, manufacturers of turntables, speakers, amplifiers, lighting equipment and disco designers. Complete.

International Buyer's Guide (September) Over 400 pages containing virtually every product, supplier and service connected with the music/record/tape industry. Covers over 60 countries, over 30 separate categories.

World of Country Music (October) Complete international listing of managers, agents, artists, clubs, radio stations, etc. in the country music field.

On Tour (November) Provides the touring artist with everything that's needed while making tour arrangements: Instrument sales, repairs, photographers, hotels, limo services, halls, stadiums, etc. Covers every major city.

Talent In Action (December) Published the last week of the year; lists thousands of artists in over 30 countries, top duos, groups, over 15 major classifications. The most complete year-end chart re-cap in the music industry.

Order any one or all of these invaluable directories. Just check appropriate box and send along with check or money order (no cash please) to: Billboard Directories, 2160 Patterson Street, Cincinnati, Ohio 45214.

- Campus Attractions \$10 _____
- Recording Industry Studio and Equipment Directory \$10 _____
- Disco Sourcebook \$10 _____
- International Buyer's Guide \$20 _____
- World of Country Music \$10 _____
- On Tour \$10 _____
- Talent In Action \$10 _____

Name _____

Address _____

City _____ State _____ Zip _____

Please allow four weeks for delivery.
 Postage paid by Billboard.

**NOW
 in MEXICO
 Discos Combo
 s.a.
 presents
 EL GRAN
 COMBO
 De Puerto Rico
 conj. CANDELA
 LA PROTESTA
 EL GALLITO
 AYUNTAMIENTO 41
 MEXICO D.F.
 510 9176- 512 85 98**

Index to Advertisers

Listed Alphabetically

The publisher does not assume liability for errors or omissions.

ADVERTISERS	PAGE	ADVERTISERS	PAGE	ADVERTISERS	PAGE
A					
AA Records	43	C R A M P S Music	302	Fonit-Cetra SpA	296
ABC Music Publishing Cos.	55	C R A M P S Records	298	Fonogram SA	345
ABC Records	27	California Images Inc.	167	Friends & Co. Records	134
ABC Record & Tape Sales Corp.	119	Candy Stripe Records	123	G	
A-1 Record Sales	132	Carabine Music	254	Galgano Distributing Corp.	110
A-Side Distributing Enterprise Inc.	324	Carosello Records & Tapes	296	Al Gallico Music Corp.	49
ATB	301	Cartridge Control	190	Gamma (Discos) & Eds. Musicales	320
Abadon/Sun Inc.	201	Century Records	155	Gas (Discos)	319
Action Distributing Co.	112	Certain-Teed Machinery Corp.	157	Geminis Musical SA	325
Ad Tees	212	Cetec Audio	197	Hans Gerig	272
J. Albert & Son	220	Chapman Distributing Co.	100	Richard Gersh Associates Inc.	150
Album Frames Inc.	213	Children's Records of America	46	Gil Music Corp.	87
Alco Research & Engineering Inc.	152	Chips Distributing	138	Global Music Group	271
All-Bord Records & Tapes Inc.	130	Cisne (Discos)	320	Golden Sands Enterprises Inc.	324
Allentown Record Co. Inc.	156	Columbia Pictures Publications	95	Goldisc Recordings Inc.	156
Allied Artists Music Co. Inc.	89	Compact Cassettes Trading AG	355	Gospel Records Inc.	135
Allied Record Co.	155	Concept/Music	158	Greedy Records	47
All Records Distributors Inc.	124	Copy-Art Photographers	148	Grever SA (Producciones)	324
Almada Corp.	235	Countrywide Tape & Record Distributors Inc.	129	H	
Alpha Distributing Corp.	125	Cox's Record Distributing Corp.	124	H N H Distributors Ltd.	108
Alta Musique Distribution Ltee.	243	Curci Music	296	Hamilton Fixture	206
Ambassador Music Ltd.	87	D			
Ambrosio Plastic Co. SaS	298	DI M	264	Charles Hansen Educational Music & Books	104
American Album & Tape	135	Daro Exports Ltd.	134	Heathrow Records Exports	360
American Music Marketing	100	Data Packaging Corp.	192	Heilicher Brothers of Florida, Export Div.	105
Andira Record Corp., Custom Services Div.	169	Dave-Music	258	Hispavox SA	348
Annuit Coeptis Records	391	Deane & Adams Mint	369	Hit Records Inc.	120
Apex-Martin Record Sales Inc.	117	Decca Records Ltd.	361	Juliane Hopp	275
April Music Inc. (Japan)	304	Deliverance Music	39	I	
Araco Records & Tapes	116	Desert Moon Records Corp.	35	Imp-rints Inc.	161
Ariola	344	Devon Design Corp.	204	Intersong-Paris	264
Ariston Srl	294	The Dig It International Records	290	J	
Arrowtabs Ltd.	362	Disc Center	314	J & B Records	218
Astor Tower Hotel	45	Disco Combo SA	389	J C M	308
Athenia Industries Inc.	202	Discos & Cartuchos de Mexico SA	322	J E M Records Inc.	121
Audio Graphic Industries	257	Discoton (Music Ed.)	268	The Dick James Organization	367
Audio Magnetics Corp.	188	Diskmakers Inc.	158	Jamie/Guyden Distributing Corp.	46
Audiomatic Corp.	154, 171, 173	District Records Inc.	103	Japan Central Music Inc.	308
Audiovision de Mexico SA	324	Ducale Industry Musicali SpA	291	Jay Jay Records Co.	37
Auvis Asona KG	270	Dunbar Music Inc.	63	K	
B					
BA SF Aktiengesellschaft/Musik	273	Chet Dunn Associates	194	Walter Kane & Son Inc.	94
Baby Records Srl	285	Duplication Industrielle Magnetique	264	Keyser-Century Corp.	155
Ball Corp.	207	Durium Records & Eds. Musicali	292	Keystone Printed Specialties Co. Inc.	160
Belter SA (Discos)	346	Dynamic Records	254	King Instrument Corp.	187
Belwin-Mills Publ'g Corp.	65	E			
Berklay Air Services	146	EMI Ltd.	363	King Karol Inc.	133
Beta Records Distributors	122	EMI-Odeon SA	345	King Record Co. Ltd.	318
Paul Beuscher	263	EM L A S A	325	Kitty Enterprises Inc.	308
Bill's Musical Instrument Rentals Inc.	38	E V / Game	209	Kleinerts Musik Forlag	249
Bourne Co.	81	Ecofina	286	Kors Messenger Service Inc.	47
Bradish Courier & Messenger Service Inc.	44	El Mar Plastics Inc.	178	Kory Records	37
Bradley's Records Ltd.	366	Eltron Export Co.	134	James J. Kriegsmann	148
Brasilia Records & Tapes Corp.	130	David Eskin Inc.	132	L	
Corrado Bresolin	300	Eva-Tone Soundsheets	162, 163, 164	Lason Case Co.	36
Brown Paper Co.	181	Extruda-Products Inc.	159	Law-Arts Publishers Inc.	29
Brunswick Record Corp.	59	F			
C					
C A M Production/Publishing	75	Fania Records	33	Lear Jet Stereo	177
C A M SpA	287	Fathers & Sons Inc.	111	Le-Bo Products	205
CBS Publishing	53	Ferber Studios	261	Lee-Myles Associates Inc.	149
CBS Records International	217	Fidelitone Inc.	153	Lened International Corp.	183
C C T A G	355	Finebilt Manufacturing Co.	17, 203	Hal Leonard Publishing Corp.	67
D					
F					
L					

1 + 1 = 8

No, this isn't new math. We just wanted to point out how far one issue of Billboard Magazine goes. Each person reading Billboard will pass it along, on the average, to three more people. That means you get four people looking at only one subscription. (That's ABC Audited, too.) One subscription to four people, two subscriptions to eight people . . . 40,000 subscriptions to 160,000. Not bad addition.

Billboard



ANNUITY COEPTIS RECORDS

2933 River Road
Croydon, Penna. 19020
(215) 785-1541
Telex: 843366
Recstapes CRDN

Annuity Coeptis is pronounced:
an u-it sep tis
and it means:
*"He watches over
our endeavors."*

Before we could raise the flag, we had to raise the money.



And it wasn't because Betsy Ross charged too much. Building an independent nation cost plenty. In lives, in property, and yes, in money. So, our Founding Fathers asked their fellow Americans to take stock in their country.

And we did. To the tune of \$27,000,000.

With that kind of support, it's no wonder that, after the smoke cleared, the star-spangled banner kept waving.

Yes, folks really took stock

in their country back then. And you still can by buying United States Savings Bonds.

Because when you join the Payroll Savings Plan at work or the Bond-A-Month Plan where you save, you're investing in a brighter future for you and for America.

So buy United States Savings Bonds. They're a great way to raise the flag. Or a family.



Take stock in America.

200 years at the same location.

Now E-Bonds pay 6% interest when held to maturity of 3 years (4% the first year). Lost, stolen or destroyed Bonds can be replaced if records are provided. When needed, Bonds can be cashed at your bank. Interest is not subject to state or local income taxes, and federal tax may be deferred until redemption.

Ad A public service of this publication and The Advertising Council.

Index to Advertisers

Listed Alphabetically

The publisher does not assume liability for errors or omissions.

ADVERTISERS	PAGE	ADVERTISERS	PAGE	ADVERTISERS	PAGE
Loranger Enterprise Products	186	Phonogram SpA	289	Springboard International	2
M		Pickwick International Inc	393	Stan's	98
M A P	257	George Pincus & Sons Music Corp.	87	Star Title Strip Co. Inc.	97
M C A Music	57	Plastic Products Co.	156	Start SpA	295
M C A Recs. Inc.	19	Polydor Inc.	347	Sterling Title Strip Co. Inc.	214
M D A Srl	299	Polydor Kk	316	Stratford Distributors	127
M J S International Inc.	104	Polydor SA de CV	322	Sudden Rush Music Inc.	91
Macchi & Cia. Srl	297	Polygram GmbH	267	Sunbury Music Inc.	63
Magnetic Marketing Corp.	196	Pratt-Spector Corp.	195	Surplus Record & Tape Distributors	118
Magnetic Media Corp.	193	Price Rite Record Corp.	135	Sutton Distributors Inc.	117
Magnetronics BV	327	Private Stock Records Ltd.	25	T	
Major Records	135	Program One Stop Inc.	118	T K Productions Inc.	21
Malverne Distributors Inc.	128	Progressive Label & Litho Co.	182	T R O (The Richmond Organization)	71
Mastro Industries Inc.	200	Promo Record Distributing Co.	394	T R Records Inc.	44
Robert Mellin Cos.	85	Q		Taiyo Music Inc.	307
Melody	322	Q C A Custom Pressing	161	Joe Talbot & Associates	152
Metalmecanica Plast SpA	294	R		Tape King Inc.	131
Met Richmond Latin Record Sales...	126	R & J Records Inc.	127	Teichiku Records Co. Ltd.	310
Mexicanos SA (Discos)	323	R C A Records & Tapes	221	Tembo Manufacturing Co.	325
Midland Music International	61	R C A SA	349	Tidewater One-Stop	103
Ivan Mogull Music Associates	77	Ramart Printing Corp.	160	Tokuma Musical Industries Co. Ltd.	315
Monarch Record Manufacturing		Record Albums Inc.	182	Tokyo Music Publishing Co. Ltd.	312
Corp.	156	Recorded Auditory Materials Inc.	105	Tone Distributors Inc.	106
Morks Musikforlag	249	Record Merchandising Inc.	101	Toshiba-LMI Ltd.	317
Morning Music Ltd.	234	Record People	131	Tracy-Val Co.	158
Motown Records Corp.	31	Record Shack Corp.	129	Trans-Am Industries	202
Movieplay SA	347	Recortec Inc.	198, 199	Transco Products International	185
Musart SA (Discos)	321	Recoton Corp.	211	Trio Records	303
Music City Record Distributors Inc.	141	Rego Irish Records & Tapes Inc.	134	Troy Machinery Corp.	177
The Music Mart	145	John Reid Enterprises	219	U	
Music Minus One	38	Ri Fi Records & Publishing	288	U F A group	268
N		Robins Industries	208	United Artists Music Publishing	
N E T Music Publishing Co. Ltd.	309	Rocket Records	23	Group Inc.	51
N T V M Corp.	317	Ronnie-Martin One-Stop	103	United Record & Tape	
Nadisa	320	Roper Records Inc.	43	Industries Inc.	106
Namssor Record & Tape Ltd. Inc.	42	A. I. Rosenthal Associates	140	Univera Record Distributing	
Nashboro Record Co. Inc.	41	S		Corp.	139
Nashville International	168, 203	S L S A C	73	Univera Songs	227, 330
Nationwide Sound Distributors	141	Saitani Music Publishers Co. Ltd.	306	Universal Tape City	140
New Dayglow Music BV	329	Scandia Packaging Machinery Co.	191	V	
Nichion Inc.	314	Schiff Machine Co. Inc.	185	V O I Records	45
Nippon Tape Corp.	316	Schmolzi & Slezak Musik	269	Thomas J. Valentino	135
Nippon Television Music Corp.	317	Albert Schultz Inc.	128	Velvet de Venezuela	387
Non-Stop Records Ltd.	365	Schwartz Brothers Inc.	103	Viewlex Inc.	156
Noodles Records	40	Scorpio Music Distributors Inc.	139	Victor Musical Industries Inc.	305
Nuova SIAT	293	Scott Distributing Corp.	134	Vintage Records Inc.	138
O		Senza Fine Eds. Musicali	300	Vogue Music Inc.	69
Oldies Unlimited	371	Shape Symmetry & Sun Inc.	189	W	
IHP	255	Shinko Music Publishing Co. Ltd.	309	W E A International	5
One Way Record Service of Ohio	133	M. Sluis Co. Inc.	134	Wamid Inc.	135
One Way Records Inc.	137	Sofrateco	256	Watanabe Production Co. Ltd.	311
Orfeon Records Inc.	323	Henry J. Sommers	83	Morton D. Wax & Associates	166
Orwaka Distributors Inc.	102	Son* Art SA (Discos)	323	Webtek Corp.	178
Overland Products Co. Inc.	176	Sonet Grammofoon AB	353	West Entertainment Inc.	101
P		Sonic Systems Inc.	147	Edward R. White Inc.	180
P & G Record Co.	137	Sonodisc SA	259	Windsong Record (Exports) Ltd.	364
P D Q Promotions Inc.	103	Soultown Music Co. Inc.	89	Win Records Inc.	122
Pacific Music Publishing Co. Ltd.	315	Sound Mail Exports	368	Worldex Manufacturing Co. Ltd.	99
Passavant Corp.	201	Sound Sellers Inc.	113	Y	
Pathe Marconi Eds.	262	Sound Unlimited	109	Yamaha Music Foundation	313
Peer-Southern Organization	79, 233	Southern Machine & Tool Corp.	184	Z	
Permatap Products Co.	200	Southland Records		Zafiro SA	343
Peters International Inc.	126	Distributing Co.	107	The Jos. M. Zamoiski Co.	112
		Specialty Records Corp.	154		
		Springboard Custom Service	157		

WE DIDN'T WIN THIS IN A CRACKERJACK BOX!



We won it outselling these.



Our award for best selling economy record in 1975, in all due modesty, was deserved due to our sensational catalog of stars that sell.

For every musical taste, for every impulse area, Pickwick is the nation's number one choice. From Camden, our customers can choose from the king of rock n' roll-Elvis Presley, to the king of swing-Glenn Miller.

Prize winners from Pickwick's catalog go from the country conjunto-Freddy Fender, to Charlie Rich. For pop there's the exciting Paul Anka, or Neil Sedaka. Motown Superstars, Diana Ross and the Supremes, or Gladys Knight & the Pips. Pickwick's got them.

Pickwick records and tapes that run rings around the competition.

Pickwick Records & Tapes

PROMO RECORD DISTRIBUTING CO.



**TV Advertised
Product**

**Original
Hits**

**Original
Artists**

**PROMO
Has Them All!**

**PROMO
RECORD
DISTRIBUTING CO.**

160 E. 5TH ST.
PATERSON, N.J. 07524
201-279-2010