

BILLBOARD'S 1978 INTERNATIONAL

Disco

SOURCEBOOK



**THE SOUND
AND THE FLASH**

Where To Get It

DISCO POOLS/
LABELS WITH DISCO PRODUCT
EQUIPMENT & SERVICES/
WORLDWIDE LISTINGS

What They've Got

DISCO SURVEY RESULTS

THE #1 DISCO LABEL BRINGS YOU

The Original Motion Picture Soundtrack of

THANK GOD IT'S FRIDAY

Including Songs By

Diana Ross
LOVIN' AND GIVIN'

Love and Kisses
THANK GOD IT'S FRIDAY
YOU'RE THE MOST PRECIOUS
THING IN MY LIFE

Santa Esmeralda
SEVILLA NIGHTS

Cameo
FIND MY WAY

D.C. LaRue
DO YOU WANT THE REAL THING

Sunshine
TAKE IT TO THE ZOO

Natural Juices
FLOYD'S THEME

Donna Summer
LAST DANCE
WITH YOUR LOVE
#1 & 2 AIME (MOI MON PLUS)

The Commodores
TOO HOT TO TROT

Thelma Houston
LOVE MASTERPIECE

Paul Jabara
DISCO QUEEN
TRAPPED IN A STAIRWAY

Pattie Brooks
AFTER DARK

Marathon
I WANNA DANCE

Wright Bros. Flying Machine
LEATHERMAN'S THEME

Special
2-Record Set
With
BONUS 12"
Single.

© 1978 Columbia Pictures, A Division Of Columbia Pictures Industries, Inc.



NBLP 7099-3



INTERNATIONAL
Disco
SOURCEBOOK 1978

Design Circuit, Inc. photo.

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Editorial

Publisher & Editor-in-Chief: Lee Zhitto (L.A.)
Editor Emeritus: Paul Ackerman
Managing Editor: Eliot Tiegel (L.A.)

DIRECTORY STAFF

Editor: Earl Paige; **Assistant Editor:** Susan Peterson; **Manager of Directory Services:** Bob Hudoba; **Assistant Manager of Directory Services:** Sheila Ward; **Directory Editor:** Roy Crosthwaite; **Associate Directory Editors:** Jon Braude, Peg Baker, Joan Elsener, Rand Ruggeberg, Kathy Poff. **European Listings:** Under Mike Hennessey, European Editorial Director, & Vera Madan; **Art Direction:** Bernie Rollins.

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Assistant Director of Sales: Ron Willman (N.Y.)

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1978: YEAR OF CHANGING TRENDS



Donna Summer



Thelma Houston



Grace Jones

Bee Gees



Cerrone



T-Connection



Design Circuit, Inc. photo.

By RADCLIFFE JOE

It has often been said that as New York goes, so goes the rest of the nation. The idiom derives from New York being the pace-setter in across the board trends which are eventually picked up and implemented in other areas in the country.

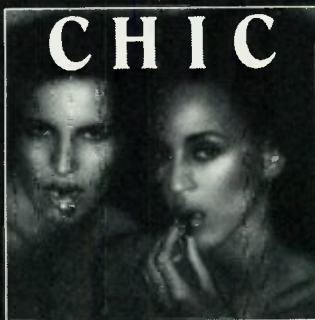
The disco industry has been no exception. Consequently, 1978 promises to be a year of changing trends for this multi-billion dollar industry as it struggles through the growing pains of evolution from the faddy phenomenon which characterized its birth four years ago, to current demands for an image of serious commitment and respectability.

Changes already being implemented in New York clubs, and which can be expected to expand in varying degrees of modification to other clubs throughout the country, include alterations in club policy, deejay attitudes, program formats, and record label and disco pool involvement.

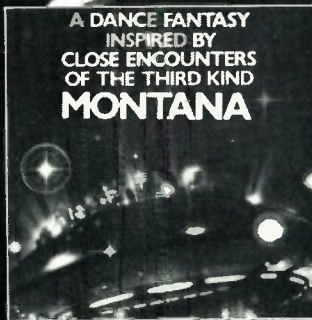
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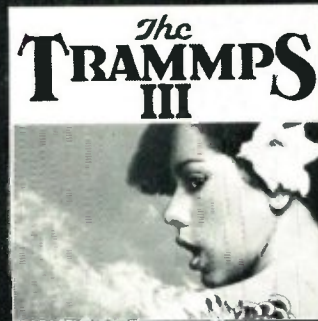
The Disco Source.



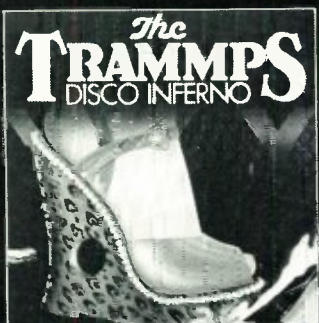
SD 19153



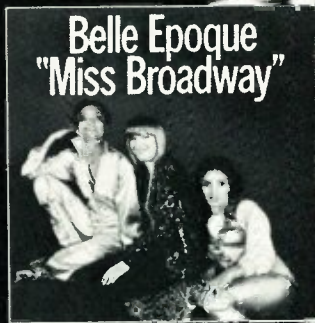
SD 19168



SD 19148



SD 18211



* BT 7600



** SD 5202



*** WT 6101

Let there be Disco. On Atlantic Records and Tapes.

*On Big Tree Records & Tapes
**On Cotillion Records & Tapes
***On Westbound Records & Tapes



© 1978 Atlantic Recording Corp. A Warner Communications Co.

Disco Data

Club Status:

Permanent:	81%
Mobile:	16%
Mobile Available:	3%
Membership:	16%
Open:	84%

Weekday Hours Open:

Under 5:	5%
5-7:	39%
8-10:	30%
over 10:	26%

Weekend Hours Open:

Under 5:	2%
5-7:	43%
8-10:	28%
over 10:	27%

Opening Time (Weekdays)

Before noon:	17%
Noon, before 8 pm:	42%
8-10 pm:	40%
10 pm or later:	1%

Opening Time (Weekends)

Before noon:	12%
Noon, before 8 pm:	42%
8-10 pm:	43%
10 pm or later:	3%

Closing Time (Weekdays)

Before 2 am:	21%
2 am to 3 am:	55%
3 am before 4 am:	6%
4 am or later:	18%

Closing Time (Weekends)

Before 2 am:	17%
2 am to 3 am:	48%
3 am before 4 am:	15%
4 am or later:	20%

Admission

None:	44%
Under \$1:	1%
\$1-\$1.99:	22%
\$2-\$2.99:	19%
\$3 or over:	14%

Drink Minimum:

None:	76%
1:	15%
2:	8%



"Sybil's" at the N.Y. Hilton. Juliana's photo.

Membership Dues:

Under \$100:	58%
\$100-\$299:	29%
\$300-\$500:	5%
Over \$500:	3%

DUES PAYABLE:

Monthly:	15%
Yearly:	85%

Initial Fee:

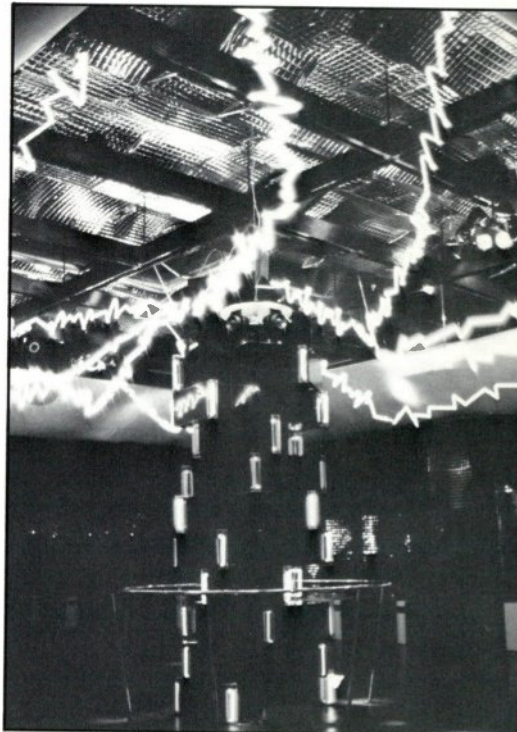
None:	20%
Under \$100:	40%
\$100-\$199:	28%
\$200-\$399:	8%
\$400-\$500:	4%

Hours

Days Open Per Week:	
under 5:	10%
5:	8%
6:	24%
7:	58%



World Radio History



Design Circuit photo.

Alcoholic Beverages:

None:	6%
Beer & wine:	5%
All liquor:	89%

Weekly Attendance:

under 1500:	26%
1500-2500:	39%
2500-3500:	15%
3500-5000:	11%
over 5000:	9%

"Fire" effect. Juliana's photo

HITDISCO!

Long-playing disco singles from

Account _____

Address _____

Salesman _____

Order No. _____

Date _____



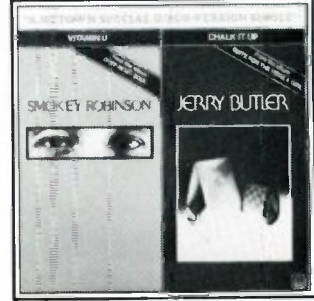
"DOWN TO LOVE TOWN"
The Originals
"LET'S BE YOUNG TONIGHT"
Jermaine Jackson
M-00001D1
QUANTITY _____



"DON'T LEAVE ME THIS WAY"
Thelma Houston
"FANCY DANCER"
Commodores
M-00002D1
QUANTITY _____



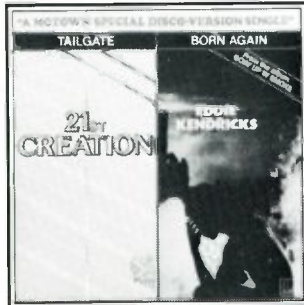
"SHAKE IT, SHAKE IT"
Willie Hutch
"GOIN' UP IN SMOKE"
Eddie Kendricks
M-00003D1
QUANTITY _____



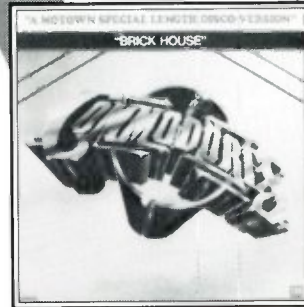
"VITAMIN U"
Smokey Robinson
"CHALK IT UP"
Jerry Butler
M-00004D1
QUANTITY _____



"ONE TO ONE"
Syreeta
"DO IT FOR ME"
Jennifer
M-00005D1
QUANTITY _____



"TAILGATE"
21st Creation
"BORN AGAIN"
Eddie Kendricks
M-00006D1
QUANTITY _____



"BRICK HOUSE"
Commodores
M-00007D1
QUANTITY _____



"I WAS BORN THIS WAY"
Carl Bean
Vocal & Instrumental
M-00008D1
QUANTITY _____

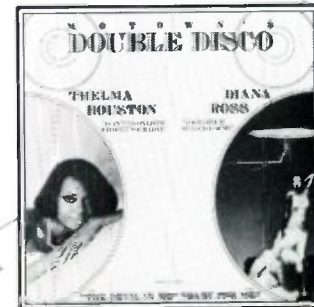


"RIDE A WILD HORSE"
Ernie Fields
"AS"
M-00009D1
QUANTITY _____

MOTOWN THE #1 DISCO LABEL



©1978 Motown Record Corporation
Printed in U.S.A.



"I CAN'T GO ON LIVING
WITHOUT YOUR LOVE"
Thelma Houston
"YOUR LOVE IS SO GOOD
FOR ME"
Diana Ross
M-00010D1
QUANTITY _____

Billboard's third annual disco survey shows evidence of an increasingly popular entertainment medium with a scope broadening beyond the limits of narrowly defined disco music centers. This year's results show discos overall staying open longer hours. On weekdays, only 5% are open under five hours a day, and on weekends, only 2%, as compared to 28% and 20% last year. Discos are also getting bigger, with those having over 10,000 square feet up from 14% to 16%, and weekly attendance in the 3500 to 5000 range up to 11% this year from 7% last year, and in the over 5000 range, up from 7% to 9%.

Perhaps the most significant change is in the type of music programmed. Current disco is down to 75% from 86%, oldies have dropped from 12% to 10%, with the increase showing the "other" category (current rock, pop, country, etc.), with a big jump from 2% to 15%. Perhaps reflecting this change, the use of LPs has grown from 39% to 43%, with a loss by 12" 45s of 3% of their share, and a drop of 2% in the 7" 45s share. The 12" 33 holds steady at 13%.

Also showing some reapportionment is the "where obtained" category, which reveals a decreased share (averaging 7%) in the use of pools, and an increase at one-stops averaging 5% of their share, and a big increase at the retail level averaging 10%. The direct from label channel is also down by an average of 6% at all discos responding.

Survey Coordinator: Susan Peterson



"Annabelle's" at the Four Seasons Hotel, Vancouver. Juliana's photo.

Programming:

NO. OF TITLES IN BASIC LIBRARY:

Under 500:	17%
500-1000:	36%
1000-2000:	19%
2000-3000:	13%
over 3000:	15%

TITLES ADDED PER WEEK:	TITLES DROPPED PER WEEK:
Under 20: 84%	Under 20: 93%
20-30: 13%	20-30: 5%
over 30: 3%	over 30: 2%

MUSIC:	(% Programmed)
Disco:	75%
Oldies:	10%
Other:	15%

DISKS USED:	
45 (7''):	21%
12" 45s:	20%
Tape:	3%
LPs:	43%
12" 33s:	13%

PRICE PAID:	
LPs	
Under \$3:	11%
\$3-4:	30%
\$4-5:	44%
above \$5:	15%

45s	
Under 50c:	4%
50c-\$1:	72%
\$1-\$1.25:	22%
above \$1.25:	2%

Square Footage:

12" SINGLE			
Under \$2.49:	45%	Under 5000:	36%
\$2.49-3.00:	49%	5000-7500:	33%
Other:	6%	7500-10,000:	15%
		over 10,000:	16%



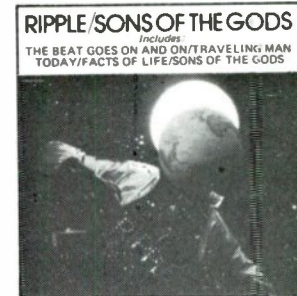
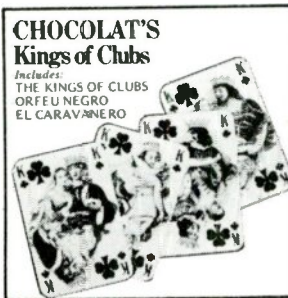
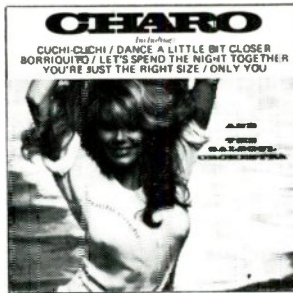
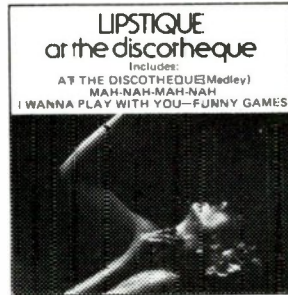
"Limelight" in Montreal. Equipment by MGM, design by GSA Ltd.

Where Obtained:

	45s	LPs	12" SINGLES
Record Pool	19%	22%	30%
Label	12%	12%	18%
One-stop	21%	16%	15%
Retail	43%	47%	34%
Other	5%	3%	3%



AT SALSOU^L, DISCO IS OUR BEAT...



12" GIANT SINGLES: Special Extended Versions

METROPOLIS

I Love New York/I Love New York
SG 2060

LOVE COMMITTEE

Cheaters Never Win/Where Will It End
12G 4003

ANTHONY WHITE

I Can't Turn You Loose/Block Party
12D 2030

D-R-U-M

Lalabye/ Lalabye
TG 6001

WAYNE ST. JOHN

Something's Up: Love Me Like The
First Time/ Something's Up
12D 2055

THE SALSOU^L ORCHESTRA

Nice 'N' Naasty/Salsoul: 3001
12D 2011

DOUBLE EXPOSURE

Ten Percent/Ten Percent
12D 2008

GARY CRISS

Rio De Janeiro/Rio De Janeiro
SG 2059

FIRST CHOICE

Doctor Love/Doctor Love
12G 4004

ORS

Moon Boots/Moon Boots
12T 6000(33 1/3)

LOLETTA HOLLOWAY

Hit and Run/We're Getting Stronger
12G 4006

UDELL

Won't You Try/Won't You Try
TG 6003

THE SALSOU^L ORCHESTRA

Magic Bird of Fire/Getaway
12D 2028

DOUBLE EXPOSURE

My Love Is Free/THE SALSOU^L
ORCHESTRA: It Don't Have To Be
Funky (To Be A Groove)
12D 2016

SILVETTI

Spring Rain/ Spring Rain
12D 2014



THE SALSOU^L FAMILY OF MUSIC

Gold Mind, Tom n' Jerry and Salsoul Records • Manufactured and Marketed by the Salsoul Record Corporation •
A Cayre Industries Company, 240 Madison Avenue, New York, N. Y. 10016

Disco Data AUDIO EQUIPMENT

*Honorable mentions are those audio brands which were listed by over 1% of the discos polled, and are in alphabetical order.

This is the 2nd year for Billboard's audio equipment poll. The trend continues for dominance of certain brands on components such as turntables, phono cartridges, microphones, with the most dispersion in mixers, preamps and power amps.

Technics by Panasonic increases its already huge share of the turntable market from 52% to 62%, leaving second place Russco with 8%. In cartridges, last year's tie for dominance between Shure and Stanton has been broken, Stanton grabbing the lead with 51%, to Shure's still formidable 33%. And in microphones, Shure remains the champ with 61% as compared to runner-up AKG's 12%.

Some brands showing up in the top five ranks for the first time are Bose (4th ranked, speakers), Spectro Acoustics (4th ranked, equalizers), Showco (5th, mixers), Realistic (4th, headphones) and Panasonic (5th place, tape decks). Cerwin-Vega has experienced a notable growth, showing up for the first time in equalizers (5th), preamplifiers (5th) and jumping from 6th to 3rd place in mixers, and from 8th to 5th ranked in power amps.

Technics by Panasonic	62%	
Russco	8%	
QRK	7%	
Pioneer	5%	TURNTABLES
Others	18%	
*Honorable Mention: BSR, Garrard, Gates, JVC, Kenwood, Marantz, Sparta, Thorens		

Meteor	20%	
Bozak	15%	
Cerwin-Vega	13%	
GLI	12%	
Showco	6%	
Sony	6%	MIXERS
Others	28%	
*Honorable Mention: Disco Scene, Erath, Peavey, Russco, Sparta, Teac, Yamaha		

JBL	33%	
Altec	17%	
Cerwin-Vega	16%	
Bose	7%	
GLI	4%	SPEAKERS
Others	24%	
*Honorable Mention: BIC Venturi, Electro-Voice, Erath, Klipsch, Peavey, Yamaha		

Stanton	51%	
Shure	33%	PHONO CARTRIDGES
Others	16%	
*Honorable Mention: AKG, Audio Technica, Empire, Pickering		

Koss	35%	
Sennheiser	19%	
Pioneer	15%	
Realistic	7%	
AKG	5%	HEADPHONES
Others	19%	
*Honorable Mention: Audio Technica, Beyer, LeBo, Panasonic, Spectrum, Stanton		

Shure	61%	
AKG	12%	
Electro-Voice	7%	
Sony	4%	MICROPHONES
Others	16%	
*Honorable Mention: Peavey, Sennheiser, Unisphere		

TEAC	39%	
Sony	17%	
Akai	14%	
Pioneer	7%	
Panasonic	6%	TAPE DECKS
Others	17%	
*Honorable Mention: Dokorder, Revox, Nakamichi		

Sound-craftsmen	27%	
SAE	15%	
Tapco	11%	
Spectro Acoustics	6%	
Cerwin-Vega	5%	
JVC	5%	EQUALIZERS
Others	31%	
*Honorable Mention: Bose, BSR/ADC, Crown, Dynaco, MXR, Pioneer, Realistic, Shure		

BGW	17%	
Crown	15%	
McIntosh	11%	
Phase Linear	11%	
Cerwin-Vega	8%	
Dynaco	8%	
SAE	4%	POWER AMPLIFIERS
Peavey	3%	
Others	23%	
*Honorable Mention: Altec, Bose, Erath, Harman/Kardon, Heathkit, Pioneer, Sansui, Yamaha		

Bozak	13%	
Crown	12%	
GLI	9%	
McIntosh	8%	
Cerwin-Vega	6%	
Dynaco	5%	
SAE	5%	
Marantz	4%	
Shure	4%	PRE-AMPLIFIERS
Phase Linear	4%	
Others	26%	
*Honorable Mention: Altec, Erath, JVC, Harman/Kardon, Peavey, Pioneer, Realistic, Sound-craftsmen, UREI		



Dillon's

HOTTER THAN SATURDAY NIGHT FEVER ANNOUNCES DILLON'S DOWNTOWN BLISTERING WITH EXCITEMENT

DILLON'S, the four-story disco and entertainment center in Westwood Village, has been making history since it opened in December, 1976. The West had never seen such a complex which combined the most sophisticated sound and lighting effects for disco, live entertainment and many record industry events. The most successful disco in the Western United States, Dillon's Westwood Village continues to set new records.

And now there is DILLON'S DOWNTOWN, the ultimate in New York-style disco in LA. With hundreds of thousands of dollars in the world's most spectacular array of sound and lighting innovations and special effects, Dillon's Downtown is the ultimate entertainment center. Dillon's is combining disco with light shows, top name live entertainment, popular music concerts, private parties and even ballroom dancing in the most thrilling setting in the country.

And, there's more. Soon to come is DILLON'S BONAVENTURE, another unique Dillon's concept in the new Bonaventure Hotel in Los Angeles.



Dillon's

THE MOST EXCITING NAME IN DISCO

CORPORATE OFFICES:
16633 Ventura Boulevard, Encino, California 91436
(213) 995-1196

SOUND, LIGHTING AND SPECIAL EFFECTS BY:
CREATIVE AUDIO AND LIGHTING SYSTEMS, INC.
A WaveLength Company
Culver City, California

Disco Data

LIGHTING AND SPECIAL EFFECTS EQUIPMENT

This is the first year in which the response to Billboard's lighting and special effects question was extensive enough to publish results. The indication is that discos are leaning more towards becoming total experience entertainment centers, where a good dancing environment is only one of many attractions.

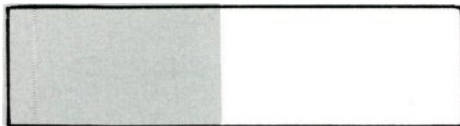
**Many discos indicated that they had certain lighting and special effects equipment, but did not specify brands. For this reason, and because the brands that were specified represented a wide range, a valid

ranking could not be determined. We have indicated what percentage of the discos responded that they had the particular equipment, and included an honorable mention of any brands mentioned by over 2% of the clubs polled, listed in alphabetical order.

It should also be mentioned that there was a significant write-in vote for such features as specialized dance floors and ceilings, neon, bubble machines, sirens, mars lights and slide projector shows.

CHASER SEQUENCERS:

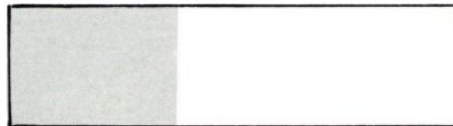
47%



**Honorable mention: Cosmic Lights, Diversitronics, Lights Fantastic, Litelab, Meteor, Mizar, 2001.

COLOR ORGANS:

38%



**Honorable mention: Lights Fantastic, Litelab, Meteor, Mizar, Roctronics, Times Square, 2001.

DIMMER BOARD:

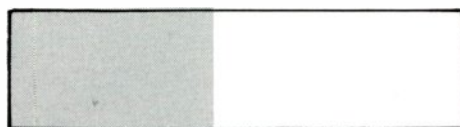
34%



**Honorable mention: Litelab, Meteor, Times Square, 2001.

STROBES:

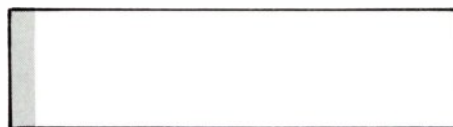
45%



**Honorable mention: Diversitronics, Lights Fantastic, Litelab, Meteor, Pulsar, Times Square.

LASERS:

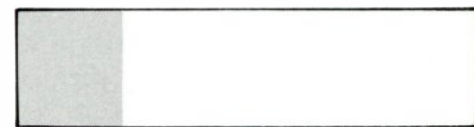
6%



Honorable mention: Too diverse to list.

ULTRAVIOLET/BLACK-LIGHT:

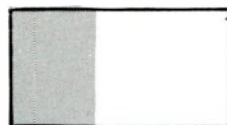
22%



**Honorable mention: GE, Sylvania, Times Square.

SPOTS:

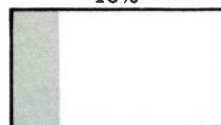
34%



**Honorable mention: GE, Litelab, Times Square.

FOLLOW SPOTS:

16%



**Honorable mention: Capitol Stage, Litelab, Times Square Trouperette.

TRACK:

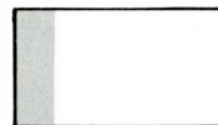
18%



**Honorable mention: Disco Scene, Litelab, Times Square.

STRIP:

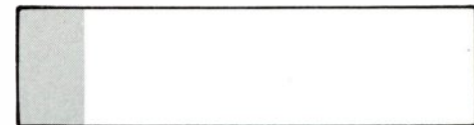
17%



**Honorable mention: Litelab, Meteor, Times Square.

LARGE SCREEN TV:

14%



**Honorable mention: Advent, Sony.

VIDEO TAPE RECORDERS:

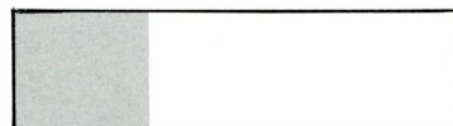
9%



**Honorable mention: JVC, Panasonic, Sony.

MIRROR BALLS:

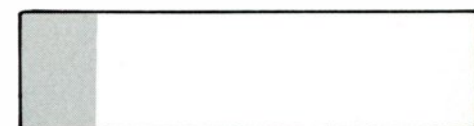
30%



**Honorable mention: Altman, National, Roctronics, Times Square.

FOG MACHINES:

16%



**Honorable mention: Litelab, Times Square.

For the enlightened disco DJ and owner, DISCONET had to happen.

As the entire disco market began to bubble and boom, disco owners and disco DJs saw an increasing need for a professional service which would help make their investment and job more profitable and a little easier.

Disco became a business

Disco management became more businesslike. It became virtually impossible for the opportunist to make an adequate return on investment as competition for leisure-time dollars increased. Owners and managers became increasingly sensitive to the importance of the essence of a successful disco: good music and talent behind the turntables. For regardless of how many tens of thousands of dollars are invested in lights, sound, and decoration, the disco customer determines spending and repeat business based upon the total enjoyment received.

The Disco DJ became more businesslike, too

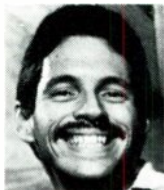
As the disco manager became more aware of the music and DJ, the disco DJ became more aware of some of the facts of business life. While artistic and challenging, the DJ's job can be tedious and boring. It requires imagination, a bit of sorcery, and a high level of professional persistence to give the audience their money's worth hour after hour, night after night. Imagine a job where you're "on stage" for five to eight hours in a row, performing to a sometimes fickle audience which parts like the Red Sea with one mistake on your part. So with the fun, power, and creative satisfaction came the increasingly important responsibilities that the disco DJ's job demanded.

An idea whose time came

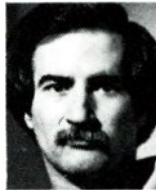
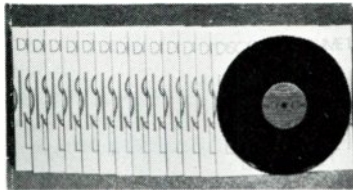
DISCONET is now working for over 300 disco owners and DJs. Perhaps it can work for you.

Every other week, the DISCONET professionals provide subscribers with a program of new domestic and imported disco releases. And special numbers produced exclusively for DISCONET subscribers. Less than one out of 10 new releases make it, so your DISCONET library has real staying power. And of the 350 new releases you'll receive over the year, 7 out of 10 will probably rise to the "Top 10" on disco playlists (even though you received the selections from DISCONET weeks or months ahead of their popularity!) We've established this remarkable batting average by using the country's two top disco DJs: Bobby DJ Guttadaro and Tom Savarese. Who says they're the best? The most critical people you could imagine: other DJs polled by BILLBOARD magazine.

The selection judgment and musical acumen of the DISCONET program is only the start. For disco is a flow of music, rather than one song at a time. Bobby DJ and Tom go further than simply picking the hits and dumping the duds. The new releases are blended together into 20-minute sets of continuous music, with three to five new releases per side, on custom-pressed, 33-1/3 LPs. And since DISCONET may service only a limited number of discos and disco DJs via its licensing agreement with participating record companies, DISCONET spares no expense in providing the finest quality mastering, plating, and pressing. In fact, people in the record industry have commented that DISCONET'S pressing of their new release sounds even better than their own made for the mass market.



Bobby DJ Guttadaro



Tom Savarese

And the DISCONET service goes even further. An informative newsletter (some people call it a magazine) accompanies each program, with industry news and background information on the artists and titles selected. The disco DJ, no matter where he's located, becomes just as piped into what's happening and what's new and hot as his counterpart in New York City. The DJ also gets a voice in shaping new releases via the postpaid feedback card accompanying each program.

95% of DISCONET's subscribers renew

It's no wonder that 95% of DISCONET's subscribers renew their subscriptions. Here are some of their comments:

"After seeing DISCONET advertised in BILLBOARD, I was anxious to hear a sample. I was amazed at what I heard. It's great! As a matter of fact, we have subscribed."

Jerry Magers, DJ—Badlands Territory, Louisville, Ky.

"It's a definite asset to any disco owner and disc jockey."

Michael O'Harro, Executive Director—Tramp's, Washington, D.C.

"Our business has quadrupled in four weeks. DISCONET has been a valuable tool in our success."

Brian Hanley, DJ—Teddy's, Binghamton, N.Y.

"Excellent selections, meticulous mixes, supersmooth."

Jerry Lembo, Music Director—Windjammer, Saddlebrook, N.J.

"I've fully accepted the usefulness of your product. It makes my job much easier."

Tom Lewis, DJ—Ballston Spa, N.Y.

"This is a terrific service. Keep up the good work."

Fritz Scranton, Owner—Grandpapa's, Powell, Wv.

As good as it sounds, DISCONET is by no means the total answer to a successful disco. But it does provide subscribers with a better chance of making a success. Disco DJs may play the entire 20-minute set of music, giving their audience the mixing expertise of Bobby DJ and Tom (and perhaps bettering their own technique), or simply use one song at a time. Only DISCONET provides this choice.

And since a professional disco DJ sensing the audience's whims and desires is essential, you'll need to keep your own library of current and past disco hits. But just think how much better they'll sound with a regular vitamin pill of DISCONET!

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A Year Of Changing Trends

• Continued from D-4

Club owners and operators in New York and other parts of the country are already agreeing that in a society where constant change is the norm, clubs need more than a kaleidoscope of lights and fancy sound equipment to attract and hold the interest of audiences.

With this in mind, and to the joy of the beleaguered musicians union, many have already reverted from a format of straight recorded sound to a mix of live and recorded music. Others are beginning to adopt a policy of theatrical disco, implemented by Le Clique of New York, which offers an old-time burlesque type show of strippers, jugglers, comics and singers.

However, there are those who argue that one of the basic reasons for the feasibility of disco this time around is that it offers a low-cost, viable alternative to live bands which had priced themselves out of the reach of small budget club operators. These dissenters argue that because of disco, live bands are hurting for gigs, and are therefore willing to accept cut-rate jobs. They warn, however, that as soon as the live band concept gains in popularity again their fees will once more skyrocket, and club operators will once more be faced with the predicament that drove them to disco in the first place.

These industry observers believe the long-term solution lies in more varied mu-

sic fare, rather than the oft-encountered purist attitude of nothing but straight disco music. They believe that the onus of responsibility here lies in a greater flexibility by deejays, and more innovative approaches to dance music than the existing overworked formula approach which heralded the disco boom.

Here again, the winds of change are blowing. Surveys show that record labels, writers, composers and artists are, individually and collectively, working on what they prefer to describe as a new "dance" music sound. The hope here is that the music, without labels, will enjoy greater acceptability, not only in the clubs and retail shops but at the all-important radio stations as well.

Meanwhile deejays, finally coming to grips with the realization that much of the future success or failure of the disco industry rests with their attitudes, are beginning to display a greater flexibility in their programming. The result is that an increasing amount of pop, r&b, rock and even "new wave" music is finding its way on to the playlists of spinners with a once-puritan approach to their craft.

The attitude of progressive teamwork is extending even to the disco record pools. These establishments which once operated almost exclusively as clearing houses for new disco releases to their members are now beginning to work in closer harmony with the record labels, to promote records, and artists. For the past several months the IDRC here in New York, has been personally escorting leading disco acts on promotional tours to the various record retailing outlets; and going out of its way to cooperate with record company promotional personnel. The end result has been a closer unity between these two once-warring entities, and a number of awards and citations to the IDRC for its role in helping to "break" new releases.

Also helping disco to better chart its objectives, and assemble the image of respectability it seeks, is the arrival on the entertainment scene of the disco movie. Robert Stigwood's "Saturday Night Fever" with John Travolta was released with much fanfare and critical acclaim a few months ago, and played an important role in injecting a new level of interest and acceptance into this entertainment medium. "Saturday Night Fever" will soon be followed by "Thank God It's Friday," a Casablanca Filmworks/Motown Productions joint venture starring Donna Summer and the Commodores, which is expected to keep the momentum going.

A number of regional cable tv shows and syndicated commercial tv offerings are also playing their role in molding disco into the entertainment shape of the future.

With the development of all these positive indicators, it is inevitable that more major record labels will change their attitudes of indifference and allocate more funds and personnel for the development

of artists and repertoire geared to this entertainment medium.

It is expected that radio too will begin to soften its ongoing indifference and even hostility to disco dance music, and follow the lead of a growing number of secondary stations which are programming more and more disco sounds with remarkable success in audience response and rating figures. An indication of radio's changing attitude surfaced recently in plans for an upcoming Top 40 radio disco show.

Meanwhile the concept of disco has spread with a bang to roller and ice skating rinks, which for a while had limped along with tarnished images and sagging attendance. Today the rooms are spruced up sound and light emporiums which are once more attracting capacity audiences.

Among discos' few remaining grey areas is the 12-inch disco disk. An increasing number of record label executives are complaining that this industry byproduct has, as a commercial release, wreaked havoc with album sales. As a result, many have cut back on commercial availability of this configuration, releasing it to the general public only when it does not conflict with album product.

There are also those who complain about the cost of its manufacture, and its lack of standardization. However, in spite of these criticisms, the 12-inch disco disk continues to enjoy popularity especially as an import. Several record retailers and distributors claim that even cost increases engendered by the battering the U.S. dollar has been taking on the world market has not slowed sales of these imported disks to eager deejays and disco patrons alike.

All this indicates the disco is alive and kicking, and in spite of disciples of doom, will continue its growth to establish itself as the most important entertainment medium to explode on the scene since the advent of the television set.



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RECORD COMPANIES WITH DISCO PRODUCT

The following is a listing of record companies with disco product. Only those labels actually having disco product are listed.

- A B C RECS. INC.**, 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Pres.: Steve Diener; VP Sales & Promo.: Gary Davis; VP A&R: Mark Meyer-son; VP Special Projects A&R: Roy Halee; VP Opns.: Herb Belkin; VP Creative & Mktg. Servs.: Barry Grieff; VP Bus. Affairs: Richard Green; Adv. & Mdsq. Dir.: Herb Wood; Artist Development Dir.: Corb Donohue; Nat'l Pub. Dir.: Shelly Selover. **ABC REC. Int'l**—Pres.: Sheldon Heller; VP Int'l Artist Development: Elaine Corlett.
Branch: New York, N.Y., 1414 Ave. of the Americas. Zip: 10019. Tel: (212) 593-9350. Mgr.: Barbara Harris. Labels: (Owned) ABC, ABC/Blue Thumb.
- A B C/BLUE THUMB**, see ABC.
- A C I**, see Daytow.
- A & M RECS. INC.**, 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel: (213) 469-2411. Cable: ALPER-MOSS. Chm.: Jerome S. Moss; Co-Chm.: Herb Alpert; Pres.: Gil Friesen; VP A&R: Kip Cohen; VP Sales: Bob Fead; VP Promo: Harold Childs, VP Controller: Jolene Burton; VP Int'l: David Hubert; Nat'l Sales Mgr.: Ernie Campagna; Adv & Mdsq. Dir.: Bob Reitman; PR Dir.: Allen Levy; Nat'l LP Promo. Co-ord.: Lenny Bronstein; Tape Sales Dir.: Robert Elliot; Ass't Nat'l Promo.: Peter R. Mollica; R&B/Disco Special Projects Dir.: Al Edmondson.
Branches: Boston, Mass., 545 Boylston St. Zip: 02116. Tel: (617) 247-3570. Sales Mgr.: Billy Gilbert—**New York, N.Y.**, 595 Madison Ave. Zip: 10022. Tel: (212) 826-0477. Mgr.: Jimmy Zisson.
Labels: (Owned) A&M, Horizon.
- A P A**, see TK.
- A R C**, see IRDA.
- A S A I REC. CORP.**, Box 395, Hwy. 460, Oakwood, Va. 24631. Tel: (703) 498-3337/4556. Pres.: R.J. Fuller; VP: David Stevenson; Nat'l Mktg. Dir.: Terry Arrington; A&R & Disco: Gayle Collins.
Labels: (Owned) ASAI, ASI, ASIL, Modoc.
- A S I (Va.)**, see ASAI.
- A S I RECS.**, 711 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 521-7631. Pres.: Daniel R. Holmes; VP: Wes Hayne; Finance: Jeanene Miller.
- A S I I**, see ASAI.
- A V I RECS. INC.**, 7060 Hollywood Blvd., 12th fl., Los Angeles, Calif. 90028. Tel: (213) 273-3060. Pres. & Treas.: Raymond Harris; VP & Sec'y: Ed Cobb; Gen. Mgr.: Nat'l Sales Mgr. & Disco Contact: John Jossey; West Coast Promo. Co-ord.: Andrew Barnes; Eastern Sales Mgr.: Vito Samala.
Labels: (Owned) AVI, Master 5.
- ABET**, see Nashboro.
- ADELIA**, see Creative Funk.
- ALARM**, see Sound City.
- ALEGRE**, see Fania.
- ALL PLATINUM REC. CO. INC.**, 96 West St., Englewood, N.J. 07631. Tel: (201) 569-5170. Pres.: Joseph Robinson; VP & Gen. Mgr.: Barbara Baker; VP Promo.: Red Forbes; Nat'l Sales & Mktg. Dir.: Ted Wolff; A&R: George Kerr, Sylvia Robinson; Prod'n Dir.: Eric Steinmetz; R&B Promo.: Sandra Holmes; Disco Contact: Debra Washington.
Labels: (Owned) All Platinum, Chess, Stang, Turbo, Vibration.
- ALSTON**, see TK.
- ALVERA REC. & MUSIC PUBL'G CO.**, PO Box 9304, Tulsa, Okla. 74107. Tel: (918) 242-3303. Pres. & Gen. Mgr.: Al Clauser; A&R: George Highfill; Sales & Mktg.: Vera Clauser; Adv. & Promo.: Vona Phillips.
- AMHERST RECS.**, 355 Harlem Rd., Buffalo, N.Y. 14224. Tel: (716) 826-9560; WATS (800) 828-7041. Pres.: Leonard Silver; VP: Doug Dombrowski; Disco Contact: Bruce Moser.
Branch: Los Angeles, Calif., 9229 Sunset Blvd., Suite 815. Zip: 90069. Tel: (213) 273-1715. VP A&R: Ron Kramer.
Labels: (Owned) Amherst, Gold Plate, Soul Int'l; (distributed) DJM.
- ANNUIT COEPTIS RECS.**, PO Box 391, Cornwell Heights 19020; 2933 River Rd., Croydon, Pa. 19020. Tel: (215) 698-7707. Telex: 843366. Pres.: Eric Steinmetz; Exec. VP: Michael Adler; Disco Contact, Pub., Adv. & Promo.: Rodney Mortillaro.
- CHUCK ANTHONY MUSIC INC.**, PO Box 2000, Holbrook, N.Y. 11741. Tel: (516) 472-0900. Pres.: Chuck Anthony.
Label: (Owned) CVR.
- AQUILA REC. CORP.**, 6730 Taft St., Hollywood, Fla. 33024. Tel: (305) 962-4355, 624-9014. Exec. Dir. & Adv.: J. Gilday; Pres.: Disco Contact & Pub.: M.K. Pancoast; VP & A&R: Rufus Smith; Dist'n Dir.: Dan Raymond; Promo. Dir.: Don C. Davis.
Branch: North Miami Beach, Fla., PO Box 600516. Zip: 33160; 3967 NE 168 St. Zip: 33161. Tel: (305) 945-3738.
Labels: (Owned) Aquila, Gil's Fanny.
- ARGUS REC. PROD'NS (div. of Record Room)**, PO Box 58, Glendora, N.J. 08029. Tel: (609) 939-0034. Gen. Mgr.: Lem Harris; A&R Dir.: E. J. Harris; Disco A&R Mgr.: Peter Pepper; Promo: Pat Cox.
- ARIELA RECS.**, 8671 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-6530. TWX: (910) 490-2569. Pres.: Jay Lasker; Exec. VP: Howard Stark, Sr. VP: Scott Shannon; Mdsq. Mgr. & Disco Contact: Rich Fazekas. (Distributed by Capitol)
- ARISTA RECS. INC.**, 6 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-7400. Cable: ARISREC. Telex: 666-282. Pres.: Clive Davis; Exec. VP & Gen. Mgr.: Elliot Goldman; VP Admin.: Barry Reiss; VP Finance: Aaron Levy; VP A&R: Bob Feiden; VP Promo.: Scott Jackson, Richard Palmese; VP Artist Development: Rick Dobbis; VP Nat'l R&B Promo.: Hank Talbert; Nat'l Pub. Dir.: Dennis Fine.
Branch: Los Angeles, Calif., 1888 Century Park E., Suite 1510. Zip: 90067. Tel: (213) 553-1777. VP West Coast Opns.: Michael Lipman; VP West Coast A&R: Roger Birnbaum.
Labels: (Owned) Arista. (distributed) Buddha.
- ARLAN**, see Spiral.
- ARLO RECS.**, 7653 Telephone Rd., Le Roy, N.Y. 14482. Tel: (716) 584-3365. Co-Owners: Kenneth & James L. Bearce; Mgr. & Disco Contact: Jill Weizer.
Branch: Rochester, N.Y., BHR Recs., 52 Belmont St. Zip: 14620. Prod'n Mgr.: Jack Bearce.
Labels: (Owned) Arlo, BHR.
- ARTEMIS RECS. LTD.**, PO Box 110, Howard Beach, N.Y. 11414. Tel: (212) 738-4806. Pres.: John Giamundo; VP: Rocco Giamundo.
- ASSOCIATED REC'G COS.** (div. of Associated Inds.), 2250 Bryn Mawr Ave., Philadelphia, Pa. 19131. Tel: (215) 477-7122. Pres.: George Guess; Exec. VP: Marcus Levy; VP Opns.: Ted Brown; VP Nat'l Sales & Promo.: Alonzo Brooks; VP Reg'l Sales: Leonard Sprattley; A&R Co-ord.: Leo Gayton; Sales & Mktg. Gen. Mgr.: Oscar Blalock; Promo. Mgr.: Ronald Williams; Promo.: Tom Goodman, James Boulding.
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- ASYLUM**, see Elektra/Asylum/Nonesuch.
- ATCO**, see Atlantic.
- ATLANTIC REC'G CORP.**, 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-6000. Cable: ATCOMUSIC. Bd. Chm. & Chief Exec. Officer: Ahmet Ertegun; Pres.: Jerry Greenberg; Exec. VP: Sheldon Vogel; Sr. VP & Gen. Mgr.: Dave Glew; VP Nat'l Promo.: Dickie Kline; Disco Contact: Larry Yassar.
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Labels: (Owned) Atco, Atlantic, Cotillion; (distributed) Big Tree, Embryo, Rolling Stones, She, Swan Song, Westbound.
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- B L & J**, see IRDA.
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Labels: (Owned) BaKim, Centaur, Odessa; (distributed) Caress.
- BAMA**, see IRDA.
- BANG RECS.** (div. of Web IV Music Inc.), 2107 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 325-9810. Pres.: Ilene Berns; Nat'l Sales Mgr.: Buddy Brown; Prod'n Mgr.: Joy Harvey; Comptroller: Lynn N. Carroll; Dir. & Disco Contact: Rick Rockhill.
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- BOBLO**, see Nationwide Sound.
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Label: (Owned) Generation.
- BOSS**, see La Val.
- BOWMAN REC'G & PROD'N CO.**, Prado North, Suite 271, 5600 Roswell Rd., Atlanta, Ga. 30342. Tel: (404) 256-0590. Pres.: Hugh E. Bowman.
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- BOYD RECS.**, 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. A&R: Bobby Boyd.
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- BULLET**, see Bang.
- BUTTERFIELDS**, see IRDA.
- BUTTERFLY RECS.**, 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-9600. Pres.: A. J. Cervantes; Exec. VP: Nancy Sain; VP Promo.: Fred Ruppert.
- C B S RECS.**, 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 975-4321. Pres.: CBS Recs. Group: Walter Yetnikoff; VP CBS Recs. Group: John Dolan; VP Press & Public Affairs: CBS Recs. Group: Robert Altshuler; CBS Recs. Div.—Pres.: Bruce Lundvall; Sr. VP & Gen. Mgr.: Jack Craig; Exec. VP: Walter Dean; Sr. VP Epic/Portrait/Assoc. Labels: Ron Alexenburg; VP Bus. Affairs: Marvin Cohn; VP Mktg. Branch Dist'g: Paul Smith; VP Nat'l Accounts/Mktg.: John Kotecki; VP Black Music Mktg.: LeBaron Taylor; VP Nat'l Promo. Black Music Mktg.: Richard Mack; VP & Gen. Mgr. Assoc. Labels: Tony Martell; Northeast Regional VP: Ron Piccolo; Southeast Regional VP: Mert Paul; Midwest Regional VP: Don Van Gorp; Southwest Regional VP: Frank Mooney; Western Regional VP: Del Costello.
Columbia Label: VP Mktg.: Don Dempsey; VP Nat'l Promo.: Bob Sherwood; VP Mdsq.: Joe Mansfield; VP Nat'l Pop A&R: Don Ellis; VP East Coast A&R: Mickey Eichner; VP Artist Development: Arma Andon; Sales & Admin. Dir.: Thomas McGuiness; Prod. Mktg. Dir.: Barbara Cook; Mdsq. Dir.: Ron McCarell.
Epic Label: VP Mktg.: Jim Tyrrell; VP A&R: Lennie Petze; VP West Coast A&R: Bobby Colomby; Prod. Mgmt. Dir.: Jim Charne; West Coast A&R Dir.: Mike Atkinson; Promo. Dir.: Jim Jeffries; Sales/Nat'l Accounts Dir.: Al Gurewitz; Artist Development Dir.: Al DeMarino.
Portrait Label: VP & Gen. Mgr.: Larry Harris; VP A&R: Lorne Sailer; Promo. Dir.: Randy Brown.
Branch: Los Angeles, Calif., 1801 Century Park W. Zip: 90067. Tel: (213) 556-4700.
Labels: (Owned) Columbia, Epic, Portrait; (distributed) Ode, Philadelphia Int'l, T-Neck, TSOP, Tabu.
- C P I RECS.**, 1224 N. Vine St., Hollywood, Calif. 90038. Tel: (213) 462-1099. Pres.: P. Dailey; VP & Disco Contact: Deven Chierichino; VP: William Tasker.
Label: (Owned) VRA.

- C V R**, see Chuck Anthony.
- CADET RECS. INC.**, 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Telex: 67-3572. Pres.: Jules Bihari; Exec. VP: Joe Bihari; Gen. Mgr.: James Takeda; A&R: George Matola; Sales & Mktg.: Tape & Int'l: Donald Macmillan.
- Branch:** Park Ridge, N.J., 12 Maple Leaf Dr. Zip: 07656. Tel: (201) 391-3676. VP Sales: Robert Her-tington.
- CALABASAS**, see Suncoat.
- CAMDEN SOUL**, see Rob-Lee.
- CAPITOL RECS. INC.**, 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. Cable: CAPRECORDER. Telex: 674051. Pres. & Chief Exec. Officer Capitol Inds.-EMI Inc.: Bhaskar Menon; Pres. & Chief Operating Officer: Don Zimmermann; VP Sales: Walter Lee; VP Creative Servs., Mdsq. & Press: Dan Davis; VP Promo.: Bruce Wendell; VP & Gen. Mgr. A&R: Rupert Perry; VP Soul Div. & Disco Contact: Larkin Arnold; Int'l Mktg. Dir.: Joe Petrone; Press & Artist Relations Dir.: Bruce Garfield.
- Branches:** New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470. Exec.: Rennie Martini.
- Labels:** (Owned) Capitol, EMI; (distributed) Ariola.
- CAPRICORN RECS. INC.**, 535 Cotton Ave., Macon, Ga. 31208. Tel: (912) 745-8511. (Distributed by Warner Bros.)
- Branch:** Burbank, Calif., 4405 Riverside Dr. Zip: 91505. Tel: (213) 849-1371.
- CARESS**, see BaKim.
- CARIB RECS.**, 520 Lincoln Pl., Brooklyn, N.Y. 11238. Tel: (212) 636-8350. Pres.: John Bernard; Ass't VP's: Alen Brown, Billy Ridley; Music Dir.: Jessie Greenway.
- Labels:** (Owned) Carib, Cook Hill; (distributed) Anthony Bridgeman, Sexy Mama.
- CASABLANCA REC. & FILMWORKS**, 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 650-8300. TWX: (910) 321-2937. Pres.: Neil Bogart; Exec. VP: Larry Harris; Sr. VP: Cecil Holmes; VP Mktg.: Richard Sherman; VP Promo. Projects: VP Int'l: Mauri Lathower; VP Special Projects & Disco Contact: Marc Paul Simon.
- Labels:** (Owned) Casablanca; (distributed) Chocolate City, Millennium, Parachute.
- CASTLE**, see Rob-Lee.
- CELESTIAL RECS.**, PO Box 1563, Hollywood, Calif. 90028. Pres.: Arthur H. Benson; A&R: Jimmy Haskell, John Kraus.
- CENPRO**, see Century.
- CENTAUR**, see BaKim.
- CENTURY PROD'NS INC.**, 171 Washington Rd., Sayreville, N.J. 08872. Tel: (201) 238-5630. Pres.: Robert J. Ligotino; Sec'y-Treas. & A&R Dir.: Michael F. Yannich; A&R Ass't & Disco Contact: James Petrillo.
- Branch:** Parlin, N.J., 318 Erntston Rd. Zip: 08859. Tel: (201) 727-3737.
- Label:** (Owned) Cenpro.
- CHARICE**, see United Artists.
- CHARMA RECS. INC.**, 103 Mimosa Dr., Chapel Hill, N.C. 27514. Tel: (919) 489-8783. Pres. & Disco Contact: Charles Mann; Sec'y-Treas.: Madonna H. Mann.
- Label:** (Owned) Cream of the Crop.
- CHERI**, see Springboard.
- CHEERY**, see the Rose Hill Group.
- CHESS**, see All Platinum.
- CHIMNEYVILLE**, see Malaco.
- CHISHOLM REC. CO.**, 508 E. Loop 340, Waco, Tex. 76705. Tel: (817) 799-8608.
- CHI-SOUND**, see United Artists.
- CHOCOLATE CITY**, see Casablanca.
- CHRYSALIS RECS.**, 9255 Sunset Blvd., Suite 212, Los Angeles, Calif. 90069. Tel: (213) 550-0171. Pres.: Terry Ellis; Nat'l Pub. Dir.: Rick Ambrose.
- Branch:** New York, N.Y., 115 E. 57 St. Zip: 10022. Tel: (212) 935-8750.
- CLARIDGE RECS.**, 6381 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-8149. Owner & Pres.: Frank Slay; Gen. Mgr. & Nat'l Sales Dir.: Vic Catala.
- CLEO**, see Mother Cleo.
- COLON-UNITED**, see Marc Gordon.
- COLOSSEUM RECS. LTD.**, 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) 698-7710. Pres.: Robert F. Morton.
- COLUMBIA**, see CBS.
- CONTRAST REC. CORP.**, 2404 E. Houston St., San Antonio, Tex. 78202. Tel: (512) 225-9590.
- COOK HILL**, see Carib.
- COPPERFIELD'S ENTS. LTD.**, 2339 Jericho Tnpk., Garden City Park, N.Y. 11040. Tel: (516) 747-0666. Pres.: Chuck Kincade; VP: Tom Tierney; Sec'y-Treas.: James Curran; Mktg. Dir. & Disco Contact: Don Scanlon.
- CORD REC. CO.**, PO Box 7422, Shreveport, La. 71107. Tel: (318) 965-0781. Pres.: Carl Logan.
- Label:** (Owned) Faces.
- CORY**, see NMI.
- COTILLION**, see Atlantic.
- COTIQUE**, see Fania.
- COURRIOR**, see Kajac.
- CREAM OF THE CROP**, see Charma.
- CREAM RECS. INC.**, 8025 Melrose Ave., Los Angeles, Calif. 90046. Tel: (213) 655-0944. Bd. Chm. & Pres.: Alvin S. Bennett; VP & Gen. Mgr.: Wayne Bennett; VP & Nat'l Mktg. Dir.: Paul Culberg; VP & Nat'l Promo. Dir.: Don Graham.
- Labels:** (Owned) Cream, Hi.
- CREATIVE FUNK MUSIC INC.**, 122-21 Merrick Blvd., St. Albans, N.Y. 11434. Tel: (212) 978-6400, 525-9487. Pres.: Deek DeBerry; VP & Disco Contact: Gary DeBerry; VP A&R: Rudy Clark; Sales & Mktg.: Tony Prince; Pub. & Adv.: April Elliot; Promo. Dir.: Homie Perkins.
- Branches:** Compton, Calif., 440 W. School. Zip: 90220. Pres. West Coast Promo.: L. DeGazon—Cleveland, Ohio, 4480 Granda Blvd. Zip: 44121. Tel: (216) 581-8243. VP Mid-West Promo.: Frank Key—Memphis, Tenn., 4122 Westmont. Zip: 38109. Tel: (901) 785-0201. Pres.: Mid-West Promo.: John Fields.
- Labels:** (Owned) Adelia, Creative Funk.
- CRIMSON DYNASTY REC. CORP.**, PO Box 271, Cedar & West Ave., Jenkintown, Pa. 19046. Tel: (215) 757-8022. Pres.: Stan Peahota; Exec. VP: Frank Mulvenna; VP, Nat'l Opns. Dir. & Disco Contact: Alan Meier; Sec'y-Treas.: Kathy Peahota.
- CROSSEYED BEAR RECS.**, 19 Slate Creek Dr., No. 5, Buffalo, N.Y. 14227. Tel: (716) 668-3181. VP Promo. & Disco Contact: Marty Angelo.
- Labels:** (Owned) Crossseyed Bear, Disco Magazine, Disco Music Survey, Disco Step by Step, Discovery.
- CRYSTAL CLEAR RECS., INC.**, 225 Kearny St., Suite 200, San Francisco, Calif. 94108. Tel: (415) 398-3100. Pres.: Edward S. Wodenjak; VP: Charles R. Greene; Promos. Mgr. & Disco Contact: Gracie Niska.
- CRYSTLE**, see Right On!
- CURTOM REC. CO. INC.**, 5915 N. Lincoln Ave., Chicago, Ill. 60659. Tel: (312) 769-4676. Co-Pres.: Curtis Mayfield, Marv Stuart; VP: Clarice Polock; Promo. & Disco Contact: Martyn Atlas. (Distributed by Warner Bros.)
- Branches:** Atlanta, Ga., 2900 Camp Creek Pkwy. Zip: 30337. Tel: (404) 768-8243. Promo.: Charles Matthews—Dallas, Tex., 9119 High Plains Trail. Zip: 75236. Tel: (214) 296-1236. Promo.: Tony Price.
- D J M RECS.**, 119 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-3420. Nat'l Promo. Mgr.: Bill Aronovich. (Distributed by Amherst)
- D & M SOUND CORP.**, 185 West End Ave., New York, N.Y. 10023. Tel: (212) 580-0255. Bd. Chm.: David L. Miller; Pres. & Disco Contact: Marty Wilson.
- D R C I**, see Discostar.
- D T**, see Funhouse.
- DAKAR**, see Brunswick.
- DANCE-A-THON RECS.**, 1957 Kilburn Dr., Atlanta, Ga. 30324. Tel: (404) 876-1073. Pres.: Aleck Janoulis; VP Sales: Jack Rodgers; VP A&R: Hamilton Underwood; VP Promo. & Disco Mgr.: Ed Crawley.
- Labels:** (Owned) Dance-A-Thon (distributed by IRDA), Hollanta.
- DARK HORSE**, see Warner Bros.
- DASH**, see TK.
- DAWN PROD'NS**, see Disc-Go-Recs.
- DAYTOW RECS. SOCIETY**, 416 E. Hugh, Suite 4A, Tampa, Fla. 33603. Tel: (813) 244-0001. Co-Pres.: G. Russell Smith, Trenton Lewis.
- Labels:** (Owned) Daytow, Metro, Providence, Tremo-nisha; (distributed) ACI.
- DEJAY "GOLD & PLATINUM" RECS. PLAQUES**, 859 N. Hollywood Way, Burbank, Calif. 91505. Tel: (213) 845-0744, 849-5347. Owners: Dave & Jackie Goldstein.
- DE-LITE RECS.**, 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-6770. (Distributed by Phonogram).
- DELLWOOD MUSIC CO. INC.**, 160 S. Leswing Ave., Saddle Brook, N.J. 07662. Tel: (201) 843-3239. Pres. Woodrow C. Gardella; VP: M. Gardella; A&R: S. Gardella; Disco Contracts: R. & W. Gardella.
- DEL MUNDO INT'L**, see TR.
- DESERT MOON RECS.**, 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-8840.
- DIAL RECS. INC.**, 8 Music Square W., Nashville, Tenn. 37203. Tel: (615) 327-3162.
- DISC A DAY RECS.**, 10251 Harrison Rd., Osceola, Ind. 46561. VP: Franco Faradae.
- DISC-GO-RECS. (DAWN PROD'NS)**, Box 535, Belair, Md. 21014. Delaware Tel: (302) 368-3600. Pres.: Joey Wetz; VP: Bill Rauck; A&R Prod'r: Keith Archer.
- Labels:** (Owned) Disc-Go; (distributed) Music City, Music Machine, Palmer.
- DISCO**, see Discostar.
- DISCO MAGAZINE**, see Crossseyed Bear.
- DISCO MUSIC SURVEY**, see Crossseyed Bear.
- DISCO STEP BY STEP**, see Crossseyed Bear.
- DISCO 3**, see Red Diamond.
- DISCOSTAR INC.**, 10245 Collins Ave., Bal Harbour, Fla. 33154. Tel: (305) 861-6947. Pres.: Joseph C. Martin; VP: Jay Martin.
- Labels:** (Owned) DRCI, Disco, Jayson, Marton.
- DISCOVERY**, see Crossseyed Bear.
- DIS-KO-MANIA**, see TR.
- DOBRE**, see Ray Lawrence.
- DORE RECS. INC.**, 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 462-6608. Pres.: Lew Bedell; Promo. Dir.: George Jay.
- DOVE**, see NFM.
- DOWNTOWN**, see IRDA.
- DRIVE**, see TK.
- DYNAMO**, see Musicor Recs.
- E B C**, see NMI.
- E M I**, see Capitol.
- E M I (Germany)**, see Right On!
- EAGLE RECS.**, 1108 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-8076.
- ECHOES OF AN ERA**, see Roulette.
- ECLIPSE**, N.C., see Galaxie III.
- ECLIPSE**, N.J., see Maranta.
- ELBEJAY ENTS. INC.**, PO Box 40544, Zip: 37204; 1120 E. Delmas Ave., Nashville, Tenn. 37216. Tel: (615) 297-3767, 228-8511. Pres.: H. Raymond Ligon; Sec'y-Treas.: Sewall B. Jackson; Mgr.: R.M. Jackson.
- ELEKTRA/ASYLUM/NONESUCH RECS.**, 962 N. La Cienega, Los Angeles, Calif. 90069. Tel: (213) 655-8280. Bd. Chm.: Joe Smith; Vice-Chm.: Mel Posner; Pres.: Steve Wax; VP Finance: Jack Reinstein; VP Mktg.: George T. Steele; VP Sales: Stan Marshall; VP Prod'n: Keith Holzman; VP Artist Development: Jerry Sharell; VP Promo.: Ken Buttice; Pub. Dir.: Bryn Broidenthal; Int'l Dir.: Robin Loggie; Adv. Dir.: Susan Ostan.
- Branch:** New York, N.Y., 665 Fifth Ave. Zip: 10022. Tel: (212) 355-7610. East Coast Mgr.: Ralph Ebler.
- Labels:** (Owned) Asylum, Elektra.
- ELF RECS. LTD.**, PO Box 404, Astor Street Sta., Boston, Mass. 02123. Tel: (617) 536-1292. Pres.: Herb Shriber; A&R Co-ord.: John Luongo.
- EMBER ENTS. INC.**, 747 Third Ave., New York, N.Y. 10017. Tel: (212) 688-8170. Pres.: Jeffrey S. Kruger; VP: Louis Zinman; VP Pub.: Bob Levinson; Creative Affairs Dir.: Chris Denning; Int'l Affairs Dir.: Leslie Lewis.
- EMBRYO**, see Atlantic.
- END**, see Roulette.
- ENYX RECS.**, PO Box 1187, Syracuse, N.Y. 13201. Tel: (315) 422-2452. Pres. & Promo. Mgr.: Arthur Lane; Exec. Sales & Mktg.: William L. Armstrong Jr.; District Rep.: Leroy G. Wright. **Local branches:** 445 Mountainview Ave. Zip: 13224. Tel: (315) 446-0777; 1001 Northway Ave. Zip: 13224. Tel: (315) 446-5836.
- EPIC**, see CBS.
- EPITOME**, see Phono.
- DAVID ESKIN INC.**, 400 Riverside Dr., New York, N.Y. 10025. Tel: (212) 749-4257. Pres.: David Eskin. (Ex-orter).
- ESSAR RECS.**, PO Box 38444, Hollywood, Calif. 90038. Tel: (213) 733-8277. Owner: Steven Riggio; A&R Dirs.: Pat V. Byrd, Steve Riggio. (Distributed by WILD)
- Label:** (Owned) Icepac.
- EVERGREEN**, see New Directions.
- EXPRESS RECS.**, PO Box 3367, Hollywood, Calif. 90028. Tel: (213) 761-9679. Mng. Dir.: Jeff Oxman; Gen. Mgr.: Gary Engel; Mdsq. Mgr.: K. Dossat; Promo. Mgr.: R. Mark.
- FACES**, see Cord.
- FADERKAT**, see Eric Hilding.
- FALCON'S ROOST**, see Sirco.
- FANIA RECS. INC.**, 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 397-6730. TWX: (710) 581-6093. Pres.: Gerald Masucci; VP: Johnny Pacheco; Nat'l Promo. Dir.: Alexander Masucci; Controller: V. Gallo; Int'l: J. Florez.
- Labels:** (Owned) Fania; (associated) Alegre, Co-tique, Inca, International, Tico, Vaya.
- FANTASY/PRESTIGE/MILESTONE/STAX, 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 459-2500. Bd. Chm.: Saul Zaentz; Pres.: Ralph Kaffel; VP A&R: Orrin Keepnews; VP Bus. Affairs: Al Bendich; Nat'l Sales Mgr.: David Lucchesi; Mktg. Dir.: Bob Ursery; Creative Servs. Dir.: Gretchen Horton, Art Dir.: Phil Carroll; Nat'l Promo. Dir.: Dave Marshall; Disco Promo.: Nancy Levine.**
- Branches:** Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171. Mgr. Bob Mercer—Chicago, Ill., 2128 N. Sheffield, Suite E. Zip: 60614. Tel: (312) 528-0724. Mgr.: Ray Townley—New York, N.Y., Gulf + Western Bldg., 15 Columbus Circle. Zip: 10023. Tel: (212) 757-2134. VP: Bernard Lieberman.
- Labels:** (Owned) Fantasy, Milestone, Stax.
- FARR RECS.**, Box 1098, 350 Grove St., Somerville, N.J. 08876. Tel: (201) 526-6310. Pres.: Asa Farr; VP & Disco Contact: Daniel Glass; Nat'l Pub. Co-ord.: Susan Ackerman.
- FIORUCCI INC.**, 125 E. 59 St., New York, N.Y. 10022. Tel: (212) 751-1404.
- Home office:** Italy.
- FIRST ARTISTS**, see Phonogram.
- FIST-O-FUNK RECS.**, 293 Richard Court, Pomona, N.Y. 10970. Tel: (914) 354-7157. Pres.: Kevin Mises; Sec'y-Treas.: Ulla Misesvis.
- FLORIDA SOCK**, see King.
- FLYIN' HAWK**, see Sirco.
- FOOT**, see Red Diamond.
- FREE SPIRIT**, see Salsoul Rec.
- FREJO**, see Fred Weinberg.
- FRETONE RECS. INC.**, 3114 Radford Rd., Memphis, Tenn. 38111. Tel: (901) 327-8187. Owner & Pres.: Estelle Axton; Mgmt. Dir.: Ted Cunningham; A&R & Sales Dir.: Steve Gatlin; Disco & Nat'l Promo. Dir.: Rob Maree.
- FRIENDS & CO.**, 108 Sherman Ave., New York, N.Y. 10034. Tel: (212) 567-5110.
- FUNHOUSE ASSOCS. & CREATIVE PROFILE INC.**, 18451 James Couzens Hwy., Detroit, Mich. 48235. Tel: (313) 342-0571. Pres.: Charles Clay; Gen. Mgr.: Odell Bailey; Nat'l Mktg. & Sales Dir.: Jerry Cunningham; Nat'l Promo. Co-ord.: Aaron Dillard; Exec. Prod'r & A&R Dir.: Hal McKinney.
- Labels:** (Owned) DT, Funhouse, Mo-City, Single B; (distributed) Suntrack.
- FUTURE SHOCK**, see Red Diamond.
- G N P CRESCENDO RECS.**, 8560 Sunset Blvd., Suite 603, Los Angeles, Calif. 90069. Tel: (213) 659-7433. Cable: CRESREC. Pres. & Int'l: Gene Norman.
- GALAXIE III STUDIOS**, 118 Fifth St., Taylorsville, N.C. 28681. Tel: (704) 632-4735.
- Label:** (Owned) Eclipse.
- GALLUP RECS.**, PO Box 56055, Los Angeles, Calif. 90008. Tel: (213) 731-4006. Pres.: Curtis Williams.
- GEE**, see Roulette.
- GENERATION**, see Boot.
- GIL'S FUNNY**, see Aquila.
- GLADES**, see TK.
- GOLD MIND**, see Salsoul Rec.
- GOLD PLATE**, see Amherst.
- GOLDEN GODDIES**, see Roulette.
- MARC GORDON PROD'NS**, 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-6034. Cable: ROCKYREC. Owner & Pres.: Marc Gordon.
- Label:** (Owned) Colon-United.
- GORDY**, see Motown.
- GRAFFITTI**, see Maria.
- GRAND PRIX**, see The Sunshine Group.
- GREEDY RECS.**, 8560 Sunset Blvd., Suite 800, Los Angeles, Calif. 90069. Tel: (213) 659-7022.
- FORREST GREEN ENTS. INC.**, 5004 W. Francis Rd., Clio, Mich. 48420. Tel: (313) 686-0189.
- Label:** (Owned) Big Willie.
- GREEN MENU MUSIC FACTORY INC.**, 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-0859/0806. Pres. & A&R: Henry Jerome; Ass't to Pres.: Gen. Mgr.: Adv. Pub. & Promo.: Don Castaldi; VP: Edward Remusat; Treas.: Wallace Barneke; Sales Mgr.: Robert R. Blume.
- THE GRINGO'S ROOM**, 244 Lackland Dr., Biloxi, Miss. 39530. Tel: (601) 388-5416/6396. Owner: Gene W. Jerrigan.

Harry J. Coombs; Ass't to Exec. VP: Becki Butler; A&R Co-ord.: Jean Scott. (Distributed by CBS)
Branch: Houston, Tex., 9531 High Meadow St. Zip: 77063. Tel: (713) 785-4660. Nat'l Field Rep. & Disco Contact: Charles Godfrey.
Labels: (Owned) Philadelphia Int'l, TSOP.
PHILIPS, see Phonogram.
PHIL-L.A. OF SOUL, see Jamie/Guyden.
PHONO REC. DIST'G CORP., 6425 Hollywood Blvd., Suite 208, Hollywood, Calif. 90028. Tel: (213) 464-4795. Pres.: N.B. Fowler; VP's: Jock Averlie, Floyd Bibbins; Promo. Dir.: Eddie Coleman Jr.
Labels: (Owned) Hitbound Int'l, R'CADE, Super Star, (distributed) Epitome, Shaffer, Sky High, Swinger.
PHONOGRAM INC./MERCURY RECS. (sub. of Polygram Corp.), 1 IBM Plaza, Chicago, Ill. 60611. Tel: (312) 645-6300. Cable: PHONOGRAM. Pres. Polygram Rec. Group: Irwin H. Steinberg; Exec. VP & Gen. Mgr.: Charles Fach; Sr. VP Mktg.: Jules Abramson; VP Nat'l Sales: Harry Losk; VP R&B Prod. & Disco Contact: Bill Hayward; Nat'l Promo. Dir.: Jim Taylor; Nat'l Album Promo.: Mike Shavelson; Midwest Pub.: George Knemeyer.
Branches: Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 466-9771. VP West Coast A&R: Gerry Hoff; West Coast Pub. Dir.: Eileen Bradley—New York, N.Y., 810 Seventh Ave. Zip: 10019. Tel: (212) 399-7485. A&R Dir.: Steve Katz; Nat'l Pub. Dir.: Sheryl Feuerstein; East Coast Pub.: Susan Scivoletti—Memphis, Tenn., 2000 Madison Ave. Zip: 38104. Tel: (901) 726-6000. A&R: Judd Phillips.
Labels: (Owned) Mercury, Philips; (distributed) De-Lite, Monument, First Artists.
PILGRIM, see Spiral.
PINA, see TR.
PLATINUM, see Music Factory.
PLAYBOY RECS. INC., 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-4080.
POLYDOR INC., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 399-7100. Pres.: Irwin H. Steinberg; Exec. VP & Gen. Mgr.: Lou Simon; VP Bus. Affairs: Dr. Ekke Schnabel; VP A&R: Rick Stevens; VP Mktg.: Harry Anger; VP R&B Promo.: Matt Parsons; Nat'l Pub. Dir.: Bob Sarlin; Nat'l Promo. Dir.: Jerry Jaffe; Nat'l Singles Promo. Mgr.: Jim Collins.
Branch: Los Angeles, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 466-9574. VP West Coast A&R: Hal Yoergler.
Labels: (Owned) Polydor; (distributed) Oyster, People, RSO, Spring.
PORTRAIT, see CBS.
PRIVATE STOCK RECS., 40 W. 57 St., New York, N.Y. 10019. Tel: (212) 397-1600. Cable: PRIVATSTOX. Pres.: Larry Ullal; VP Sales: Harold Sulman; VP Bus. Affairs: Joe Serling; VP Promo.: David Carrico.
PROVIDENCE, see Metro.
PULSTRAK, see Sceneville.
PYRAMID, N.J., see Rob-Lee.
PYRAMID, N.Y., see Roulette.
Q M O SALES INC., 331 Willis Ave., Mineola, N.Y. 11501. Tel: (516) 294-6868.
QUALITY (Canada), see Right On!
R C A RECS., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 598-5900. Pres.: Louis Couttolenc; Div. VP Creative Affairs: Mel Liberman; Div. VP Sales: Mario DeFilippo; Div. VP Mktg. Opns.: Robert Summer; Div. VP Creative Affairs: Jack Chudnoff; Div. VP East Coast A&R: Warren Schatz; Div. VP Music Servs.: David Henebery; Div. VP Int'l: Karl Kurz Jr.; Div. VP Public Affairs: Herb Helman; Div. VP Finance: Arthur Martinez; Div. VP Mfg.: Ernie Ruggieri; Div. VP Ind'l Relations: William O'Grady; Nat'l Disco Co-ord.: David Todd.
Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 468-4039. Div. VP Promo.: Ray Anderson; Div. VP West Coast A&R: Neil Portnow—Oak Brook, Ill., 1415 W. 22 St., Suite 300 East. Zip: 60521. Tel: (312) 986-8300.
Labels: (Owned), RCA, 6th Avenue; (distributed) Midsong Int'l, Soul Train, Tattoo.
R'CADE, see Phono.
R C I RECS., PO Box 126, Elmsford, N.Y. 10523. Tel: (914) 592-7983.
Label: (Owned) Thomas.
R F T MUSIC PUBL'G CORP., 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. VP: Thomas Valentino.
R & R RECS. INC., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Feeney; VP: Bill Feeney; A&R Prod'r: Billy Nichols; Adv. & Promo.: Lenny Bailey; Prod'n Co-ord. & Consultant: Alfred H. Willen Jr.
Label: (Owned) Ren Rome.
R S O RECS. & TAPES INC., 8335 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 650-1234. Pres.: Al Coury; VP Promo.: Rich Fitzgerald. (Distributed by Polydor)
Branch: New York, N.Y., 1700 Broadway. Zip: 10019. Tel: (212) 975-0700.
RAGE RECS. CO., 19826 Wadley Ave., Carson, Calif. 90746. Tel: (213) 321-6823. (Distributed by IRDA.)
RANWOOD RECS. INC. (sub. of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7222.
REBECCA, see Spiral.
RECORD HAVEN IMPORTS, 233 W. 42 St., Suite 602, New York, N.Y. 10036. Tel: (212) 354-3748. Telex: 666 754 HAVEN. Chief Execs.: Len Fichtelberg, Scott Dockswell.
RED DIAMOND REC. CO., 42 Chapman Ave., Auburn, N.Y. 13021. Tel: (315) 253-4921.
Labels: (Owned) Future Shock, Red Diamond; (distributed) Disco 3, Foot.
RED ROCK, see Kajac.
REN ROME, see R&R.
RICO RECS. PROD'NS CORP., 748 10 Ave., New York, N.Y. 10019. Tel: (212) 247-6330.
RIGHT ON! RECS. (USA), 408 W. 115 St., Suite 2-W, New York, N.Y. 10025. Tel: (212) 222-8715. Pres.: Bill Downs; Disco Mgr.: Carl Palmer.

Labels: (Owned) Big Mike, Right On!; (distributed) EMI (Germany), Quality (Canada), Crystle.
ROADSHOW RECS. CORP., 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-8840. Pres.: Fred Frank; Co-Pres.: Sid Maurer; VP/Gen. Mgr.: Nick Albarano; Disco Co-ord.: Celia Pimentel. (Distributed by United Artists)
ROB-LEE MUSIC, PO Box 1385, Merchantville, N.J. 08109. Tel: (609) 461-5759. Pres.: Rob Russen; Exec. VP: R.F. Russen; VP's A&R: Rodney Russen, Mark Porter; Disco Mgr.: Eric Russen; Sales Mgr.: Alan Cohen; Pub.: Bob Francis; Adv.: Howard Riddell; Promo.: Zig Ronis; Tape: John Spadacino.
Labels: (Owned) Camden Soul, Castle, Jade, Pyramid.
ROCKET REC. CO., 211 S. Beverly Dr., Suite 205, Beverly Hills, Calif. 90212. Tel: (213) 550-0144. Exec. VP: Tony King.
ROCKY COAST RECS., 125 Main St., Reading, Mass. 01867. Tel: (617) 944-0423. Pres. Sales & Mktg.: Carl Strube; VP A&R: Steve Diamond; VP Promo.: Linda Gear.
ROLASHED ENTS. INC., 1408 Taylor, Memphis, Tenn. 38106. Tel: (901) 942-1937. Board Members: N. Candler, M. & R. Nalley, T. Harley, J. Johnson, L. Smith, E. Darling, S. Hamlet.
Labels: (Owned) Black Fox, Rolashed.
ROLLING STONES, see Atlantic.
THE ROSE HILL GROUP INC., 3929 New Seneca Trpk., Marcellus, N.Y. 13108. Tel: (315) 673-1117. Pres. & A&R Dir.: Vincent Taft; VP: David R. Torrey.
Label: (Owned) Chery.
ROTA RECS., 5305 Church Ave., Brooklyn, N.Y. 11203. Tel: (212) 498-7111. Pres.: William R. Kamarra.
ROULETTE RECS. INC., 1790 Broadway, New York, N.Y. 10019. Tel: (212) 757-9880. Pres.: Morris Levy; VP Sales & Mktg.: Mike Maruucci; Nat'l Promo. Dir.: Drew Nugent; Sales/Mktg. Co-ord. & Disco Contact: Charlotte Lyons.
Labels: (Owned) Birdland, Echoes of an Era, End, Gee, Golden Goodies, Roulette; (distributed) Pyramid, Tiger Lily.
SAGITTAR, see Texas Sound.
SAGUARO RECS. CORP., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340. Bd. Chm.: Stan Cayre; Pres.: Joe Cayre; Exec. VP: Ken Cayre; Promo. Dir.: Chuck Gregory; Sales Dir.: Mimi Gregory; PR Dir.: Lloyd Gelassen; Nat'l Disco Promo. Dir.: Kenn Friedman.
Labels: (Owned) Free Spirit, Gold Mind, Salsoul, Tom n' Jerry.
SALSOL (SALSA), see Mericana.
SAM RECS. INC., 39 St. & 43 Ave., Long Island City, N.Y. 11104. Tel: (212) 786-7667. Pres.: Sam Weiss.
SCENEVILLE INDS., 78-08 88 Ave., Woodhaven, N.Y. 11421. Tel: (212) 296-1877. Pres. & Mng. Dir.: A.J. Kleinfeldt; VP & A&R: R.L. Knudsen; A&R Dir.: Jimi Knudsen.
Label: (Owned) Pulstrak.
SEVEN HILLS PUBL'G & REC'G CO. INC., 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Edward Krietemeyer; VP Marguerite Lottes; Pub., Adv. & Promo. Mgr.: P.J. Hayden.
SHADYBROOK, see Sutton-Miller.
SHAFER, see Phono.
SHAL-TUR, see IRDA.
SHE, see Atlantic.
SHOCK, see Janus.
SHOWTIME, PO Box 40074, Washington, D.C. 20016. Tel: (202) 397-6952. Chm. & Pres.: Charles A. Ables; Gen. Mgr.: Beryl L. Sales.
SILVER BLUE RECS., 220 Central Park S., New York, N.Y. 10019. Tel: (212) 586-3535. Pres.: Joel Diamond. (Distributed by TK Prod'ns)
SINGLE B, see Funhouse.
SIRCO RECS. (sub. of Seabrook Int'l Rec. Corp.), 22 Pine St., Freeport, N.Y. 11520. Tel: (516) 546-8008. Bd. Chm.: Anthony Ferrante; Pres.: Bill Seabrook.
Labels: Falcon's Roost, Flyin' Hawk, Sirco.
SIRE RECS. INC., 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Telex: 62622. (Distributed by Warner Bros.)
6TH AVENUE, see RCA.
SKY HIGH, see Phono.
SLIDE, see McKinnon.
SOLID SOUL, see Mir-A-Don.
SOUL INT'L, see Amherst.
SOUL SET, see La Val.
SOUL SOUNDS UNLIMITED REC'G CO., PO Box 24230, Cincinnati, Ohio 45224. Tel: (513) 681-2788. Co-Owner: Alvin Don Chico Pettijohn. (Distributed by Ray Lawrence.)
SOUL TRAIN, see RCA.
SOULTRACK, see NFM.
SOUND CITY REC'G, 3316 Line Ave., Shreveport, La. 71104. Tel: (318) 861-0569. Pres.: Stewart Madison; VP A&R: Jerry Strickland; VP Eng'g: George Clinton.
Label: (Owned) Alarm.
SOUNDWAVES, see Nationwide Sound.
SPA RECS., 404 Broadway, Saratoga Springs, N.Y. 12866. Tel: (518) 584-2222. Owner: Norman M. Fox.
SPIRAL REC. CORP., 17 W. 60 St., Suite 423, New York, N.Y. 10023. Tel: (212) 581-6985. VP: Harry Finfer; VP Promo. & Disco Contact: Daniel Glass.
Labels: (Owned) Arlan, Marianne, Pilgrim, Spiral; (distributed) Rebecca.
SPIVEY RECS., 65 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) 857-7003. Mgr.: Leonard Kunstadt.
SPRING RECS. INC., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Jules Rifkin; VP: Roy Rifkin; A&R: Ray Godfrey; Sec'y-Treas.: Bill Spitalisky. (Distributed by Polydor)
SPRINGBOARD INT'L RECS. INC., 947 US Hwy. 1, Rahway, N.J. 07065. Tel: (201) 574-1400. Cable: SPRINGMUS. Pres.: Dante J. Pugliese.
General sales office: Los Angeles, Calif., 8295 Sunset Blvd. Zip: 90046. Tel: (213) 654-6240. VP Mktg. & Sales: Leonard S. Levy.

Labels: (Owned) Morningstar, Musicor; (distributed) Cheri.
STAGE PROD'NS RECS. LTD., 189 W. Madison, Chicago, Ill. 60602. Tel: (312) 346-3173. Pres.: Willie Nance.
STANG, see All Platinum.
STARTIME RECS. INC., c/o Nicoletti Music, PO Box 2818, Newport Beach, Calif. 92663. Tel: (714) 497-3758. Pres.: Joseph Nicoletti; VP & Gen. Mgr.: Cheryl Lee Gammon.
STARTOWN, see NFM.
STAX, see Fantasy/Prestige/Milestone/Stax.
STONE GOLD RECS., 513 Shell Rd., Hampton, Va. 23661. Tel: (804) 280-8672. Pres.: Daniel Goldstone.
STONE POST RECS., PO Box 1213, Emporia, Kan. 66801. Tel: (316) 343-2727. Pres.: Richard Bisterfeldt; VP Artist Development: Marvin Hunt; Sales & Mktg.: Jacki Bisterfeldt, John Richard; Sales & Promo. & Disco Contact: Tom Malcolm.
STRATA-EAST RECS. INC., 156 Fifth Ave., Suite 612, New York, N.Y. 10010. Tel: (212) 691-9294.
STREKE, see Periscope.
STYLETONE RECS., 254 E. 29 St., Los Angeles, Calif. 90011. Tel: (213) 231-0518. Owner: Jerry Hooks.
SUNCAT RECS. (div. of Suncat Ents.), PO Box 66, Manhattan Beach, Calif. 90266. Tel: (213) 973-1999. Cable: SUNREC. Pres.: Gary Young; VP A&R: Larry Thatt; VP Sales: James Morris; VP Disco Prod.: Linda Green.
Labels: (Owned) Suncat, Windi; (distributed) Calabasas.
SUN-DYL, see Kajac.
THE SUNSHINE GROUP LTD., 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-7000. Pres.: Walter B. Kahn; VP: Andrew S. Kahn; Gen. Mgr.: Barry Greenberg; Pub.: Marina Ebbert; Promo.: Renee Savor; Disco Co-ord.: Lorenzo Wright.
Label: (Owned) Grand Prix.
SUNSHINE SOUND ENT., see TK.
SUNSTRUCK, see Funhouse.
SUPER STAR, see Phono.
SUTTON-MILLER LTD., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4782. Pres. & A&R: Joe Sutton; Gen. Mgr.: Chip Donelson; Promo. Dir.: Rick Neigher.
Label: (Owned) Shadybrook.
SWAN SONG, see Atlantic.
SWINGER, see Phono.
T E J, see Brookville Mktg.
TK PROD'NS INC., 495 SE 10 Court, Hialeah, Fla. 33010. Tel: (305) 888-1685. Pres.: Henry Stone; VP: Steve Alaimo; VP/Gen. Mgr.: Howard Smiley; Nat'l Sales Mgr.: Jim Solmsen; Worldwide Pub. Dir.: Janet Oseroff.
National disco promo. office: 65 E. 55 St. Zip: 10022. Tel: (212) 752-0160. VP Nat'l Disco Promo.: Ray Caviano.
Labels: (Owned) Alston, Dash, Drive, Glades, Marlin, TK; (distributed) APA, RLC, Malaco, Silver Blue, Sunshine Sound Ent., Wanderick.
T-NECK, see CBS.
T R RECS. INC., 747 10 Ave., New York, N.Y. 10019. Tel: (212) 582-5600. Co-Pres.: Stanley J. Cohen; Philip F. DiCarlo; Sales Dir.: Anibal Torres; Promo. & PR Dir.: Carmen Benitez.
Labels: (Owned) Del Mundo Int'l, Dis-Ko-Mania, Pina.
T R C RECS. (div. of TRC Corp.), TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 638-1491.
T S O P, see Philadelphia Int'l & CBS.
TABU, see CBS.
TAMLA, see Motown.
TARHEEL, see McKinnon.
TATTOO, see RCA.
CREED TAYLOR INC., 1 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6120. Pres.: Creed Taylor; Ass't to Pres.: Betsy Palumbo; A&R & Disco Dir.: Tony Saralino; Pub.: Betty King.
Label: (Owned) Kudu.
R. DEAN TAYLOR PROD'NS, c/o RDT Prod'ns Inc., 6515 Sunset Blvd., Suite 309, Hollywood, Calif. 90028. Tel: (213) 464-9903. Pres.: R. Dean Taylor; Label Mgr. & Disco Contact: Ron Duvernet.
Labels: (Owned) Autumn, Jane.
TELL INT'L REC. CO., Box 368-A, Rt. 5, Yakima, Wash. 98903. Tel: (509) 966-6334. Pres.: Hiram White; VP: Larry Merritt; PR: Jerry Merritt.
TEXAS SOUND INC., 1311 Candlelight Ave., Dallas, Tex. 75116. Tel: (214) 298-9576. Pres.: Paul Ketter; VP Promo.: Pat Walker; VP Int'l Mktg.: Terry Ketter.
Label: (Owned) Sagittar.
THE RECORD COMPANY, 8535 1/2 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4487. Pres.: Steve Angelica.
THOMAS, see RCI.
THUNDER-COMPUTE, 6362 Hollywood Blvd., Suite 218, Los Angeles, Calif. 90028. Tel: (213) 467-6087. Pres.: Damon Alberti.
TICO, see Fania.
TIGER LILY, see Roulette.
TOM N' JERRY, see Salsoul.
TOTAL SOUND, see Lawrence Herbst.
TREMIONISHA, see Daytow.
TURBO, see All Platinum.
20TH CENTURY-FOX REC. CORP., 8544 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-8210. Cable: 20CENTREC. Pres. 20th Century-Fox Entertainment Group: Alan Livingston; Exec. VP: William P. Donnelly; Sr. VP A&R & Promo.: Harvey Cooper; VP Promo.: Lenny Beer; Nat'l Pub. Dir.: Stephen D. Keator.
Labels: (Owned) 20th Century-Fox, Unlimited Gold.
UNITED ARTISTS RECS. OF AMERICA, 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 461-9141. Telex: 67-3271. Pres. United Artists Music & Recs. Group/Bd. Chm.: Joe Bos; Pres. United Artists Recs.: Arthur Mogull; VP Sales: Dan Alvino; VP

(Continued on page D-77)

DISCO EQUIPMENT & SERVICES

A listing by category follows this master listing.

A

- AAL SPEAKER SYSTEMS**, 629 W. Cermak Rd., Chicago, Ill. 60616. Tel: (312) 243-1310. Pres.: George H. Miller; Nat'l Sales Mgr.: Bernard Fryman. Product: **Audio**—Speakers.
- A D C**, see Animated Display Creators, Audio Dynamics Corp. & BSR.
- A K G ACOUSTICS**, 91 McKee Dr., Mahwah, N.J. 07430. Tel: (201) 529-3800. VP: Andrew Brakhan; Mktg. Mgr.: S. Richard Ravich. Product: **Audio**—Phono Cartridges, Styli—Pickup, Microphones, Headphones, Reverb Units.
- A-L-S INDS. INC.** (American Lighting Specialties Inc.), 1942 W. Artesia Blvd., Torrance, Calif. 90502. Tel: (213) 532-9262. Contacts: Steve Silberman, Rick Smith, Tom Weber. Product: **Lighting**—Strobes.
- A-1 AMUSEMENT PRODS. CO. INC.**, 790 E. Washington Blvd., Los Angeles, Calif. 90021. Tel: (213) 748-1686. Product: **Lighting**—Chasers/Sequencers, Strobes; **Games**—Video/Electronic.
- A R**, see Acoustic Research.
- A S D**, see Nimrod.
- A S T** (Audio Sound Techniques), 11 Ave. of the Americas, New York, N.Y. 10013. Tel: (212) 925-8149 (Sales office); Audio Speaker Techtronics Inc., 281 Church St. Zip: 10013. Tel: 226-7781. (Exec. office) Pres.: Aaron Kramer; Sales Mgr.: Richard Grobarcik; Adv. Mgr.: Michael Kramer. Product: **Audio**—Mixers, Speaker Systems, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders, Piezo Tweeters, Electronic Crossovers, **Speaker Repair**; **Planning/Construction**—Consultants, Designers, Builders.
- A V C SYSTEMS INC.**, 1517 E. Lake St., Minneapolis, Minn. 55407. Tel: (612) 729-8305. Pres. & Sales Mgr.: Doug Ordon; Adv. Mgr.: Jon Bormann; Disco Div. Sales Mgr.: Harold Baker. Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Speakers, Bass Boosters, Mid-Range/Tweeter Expanders, Patch Panels, Test Equipment, Electronic Crossovers, **Special Effects**—Signs: Computerized/Psychodelic/Illuminated, Custom Effects; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.
- ACCUPHASE**, see Teac.
- ACCURATE SOUND CORP.**, 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. Pres.: Ronald M. Newdell; Sales Mgr.: Don O'Bella; Adv. Mgr.: Laura Nichols. Product: **Audio**—ASCO Tape Recorders/Players.
- ACCUSOUND ENG'G**, 180 Midway Rd., Decatur, Ga. 30030. Tel: (404) 288-6875. Owner: Randy Tomlinson. Product: **Audio**—Speakers; **Planning/Construction**—Designers, Installers.
- ACE AUDIO CO.**, 532 Fifth St., East Northport, N.Y. 11731. Tel: (516) 757-8990. Pres., Sales & Adv. Mgr.: John Grauer. Product: **Audio**—Amplifiers, Pre-Amplifiers, Equalizers.
- ACOUSTEK INC.**, PO Box 83, Phoneton, Ohio 45355. Tel: (513) 890-6177. Sales Mgr.: L. Marvin. Product: **Planning/Construction**—Consultants, Designers, Installers, Builders.
- ACOUSTIC CONTROL CORP.**, 7949 Woodley, Van Nuys, Calif. 91406. Tel: (213) 997-6631. Pres.: Steven Marks; Sales Mgr.: Roger Smith; Mktg. Dir.: Aspen Pittman. Product: **Audio**—Mixers, Amplifiers, Speakers.
- ACOUSTIC RESEARCH INC.**, 10 American Dr., Norwood, Mass. 02062. Tel: (617) 769-4200. Pres.: David Mutchler; VP Mktg.: Herb Horowitz; PR: Gwynne Jamieson. Product: **Audio**—AR Speakers, Turntables.
- ACOUSTIC TRANSDUCER CO.**, see Forsythe Audio.
- ACOUSTICS/NOISE CONTROL CONSULTANTS**, 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 986-1334. Product: **Planning/Construction**—Consultants.
- ACTRANS INC.**, 2400 Somerset Blvd., Troy, Mich. 48084. Tel: (313) 643-0001. Product: **Games**—Arcade.
- ADVANCED TECH SERVS.**, 1337 Snooty Fox Chase, Atlanta, Ga. 30319. Tel: (404) 455-0434. Pres.: Stephen J. Park; Sales & Adv. Mgr.: M. Ray Jones. Product: **Audio**—Speakers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders; **Lighting**—Ultraviolet/Blacklight; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.
- ADVENT CORP.**, 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres.: Peter J. Sprague; Sales Mgr.: Robert Hasche; Adv. Mgr.: Janine Mahoney; Video Prod. Mgr.: John Zeister. Product: **Audio**—ADVENT Receivers, Speakers, Tape Recorders/Players, Microphones; **Projection Systems**—VIDEOBEAM Large Screen Television/Video Projectors.
- AIREQUIPT INC.**, 20 Jones St., New Rochelle, N.Y. 10802. Tel: (914) 632-3460. Product: **Projection Systems**—Slide Projectors.
- AIWA**, see Meriton.
- AKAI AMERICA LTD.**, 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. Product: **Audio**—Tape Recorders/Players.
- ALEMBIC INC.**, PO Box 568, 8360 Industrial Ave., Cotati, Calif. 94928. Tel: (707) 795-2161. Pres.: W.A. Turner; VP & Sales Mgr.: S. Field. Product: **Audio**—Pre-Amplifiers.
- ALIBI ROCK THEATERS**, 1667 S. Isabella Rd., Mount Pleasant, Mich. 48858. Tel: (517) 772-4311. Pres.: Richard C. Andresen; Gen. & Adv. Mgr.: Robin D. Miller; Sales Mgr.: Bill Odykirk. Product: **Lighting**—ALIBI TOO Chasers/Sequencers, Color Organs, Dimmer Boards; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.
- ALIBI TOO**, see Alibi Rock.
- ALICE**, see CCA Electronics.
- ALL STAR PROD'NS INC.**, 3350 Youngfield, Wheatridge, Colo. 80010. Tel: (303) 232-4477. Pres. & Sales Mgr.: Russel Murray. Product: **Planning/Construction**—Consultants.
- ALLEN & HEATH**, see Audiomarketing.
- ALLIED LEISURE INDS. INC.**, PO Box 4928, 245 W. 74 Pl., Hialeah, Fla. 33014. Tel: (305) 558-5200; WATS (800) 327-5830. Product: **Games**—Video/Electronic, Pinball, Arcade.
- ALLISON ACOUSTICS INC.**, 7 Tech Circle, Natick, Mass. 01760. Tel: (617) 237-2670. Pres.: Roy F. Allison; Mktg. Dir.: Sumner Bennett. Product: **Audio**—Speakers.
- ALTEC CORP.**, Altec Sound Prods. Div., 1515 S. Manchester Ave., Anaheim, Calif. 92803. Tel: (714) 774-2900. Pres. W.F. Garmon; Sales Mgr.: James Morrison; Nat'l Mktg. Serv. Mgr.: Deryl Finney. Product: **Audio**—Mixers, Amplifiers, Speakers, Microphones, Equalizers.
- ALTMAN STAGE LIGHTING**, 57 Alexander, Yonkers, N.Y. 10704. Tel: (914) 476-7987. Product: **Lighting**—Spot, Follow Spot.
- ALUMINERVA**, see Design Circuit.
- AMBIO-BOX**, see Bang & Olufsen.
- AMERICAN ACOUSTIC LABS**, see AAL.
- AMERICAN ADVENTS CORP.**, 2181 Victory Pkwy., Cincinnati, Ohio 45206. Tel: (513) 281-7800. Pres.: John Keate; Sales Mgr.: Jeff Ryan, Doug King; Adv. Mgr.: Scott Savickas. Product: **Planning/Construction**—Consultants.
- AMERICAN AUDIO**, 103 Ohio Ave., Fremont, Ohio 43420. Tel: (419) 334-3326. Owner: Gregory Senior. Product: **Audio**—DANCE MACHINE Portable Disk Jockey Units/Decks.
- AMERICAN AUDIOPORT INC.**, 1407 N. Providence Rd., Columbia, Mo. 65201. Tel: (314) 443-1636. Pres.: Bruce R. Maier; Sales Mgr.: Eric Fossum; Adv. Mgr.: Joy Ferguson. Product: **Audio**—STAX Amplifiers, Pre-Amplifiers, Tonearms, Headphones, ENTRE Phono Cartridges.
- AMERICAN DISCOTHEQUE CO.**, 1329 Selby Ave., St. Paul, Minn. 55104. Tel: (612) 738-3791. Pres.: Abdul-lah Mustafa; Sales Mgr.: James Hastings; Adv. Mgr.: Bobby Hudson. Branch: **Portland, Ore.**, 4755 NE Alberta St. Zip: 97218. Tel: (503) 287-6742. Sales Mgr.: Muquaddim Hasan. Product: **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Designers, Installers, Builders.
- AMERICAN LASER CORP.**, 3571 W. North Temple, Salt Lake City, Utah 84122. Tel: (801) 532-6002. Product: **Lighting**—Lasers.
- AMERICAN LIGHTING & MFG.**, 9949 Harwin Dr., Houston, Tex. 77036. Tel: (713) 977-1787. Pres.: Guy Michael; Sales Mgr.: Dave Smott; Adv. Mgr.: Stan Stark. Product: **Lighting**—Chasers/Sequencers, Strobes, Track Strip; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Builders.
- AMERICAN LIGHTING SPECIALTIES INC.**, see A-L-S.
- AMERICAN SHUFFLEBOARD CO.**, (div. of American Cabinet & Billiard Co.), 210 Patterson Plank Rd., Union City, N.J. 07087. Tel: (201) 865-6633. Product: **Games**—Billiards/Pool, Shuffleboard.
- AMERICOCOIN**, 700 Virginia St., Milwaukee, Wis. 53204. Tel: (414) 272-4323. Pres.: Richard Gallun; Exec. Dir. & Sales Mgr.: Daniel N. Winter. Product: **Games**—Arcade.
- AMPEX CORP.**, Audio-Video Systems Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres.: Arthur H. Hausman; Adv. Mgr.: Al Fisher. Branches: **Glendale, Calif.**, 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000. Reg'l Sales Mgr.: Tom Nielson—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112. Reg'l Sales Mgr.: Paul Hansil—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000. Reg'l Sales Mgr.: Len Hase—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Way. Zip: 07601. Tel: (201) 489-7400. Reg'l Sales Mgr.: Al Slater—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100. Reg'l Sales Mgr.: Frank Nault. Product: **Audio**—Tape Recorders/Players; **Projection Systems**—Video Tape Recorders/Players.
- AMPRO BROADCASTING INC.**, 850 Pennsylvania Blvd., Feasterville, Pa. 19047. Tel: (215) 322-5100. Pres.: Edward M. Mullin; Sales Mgr.: Joseph Novik. Product: **Audio**—Mixers, Pre-Amplifiers, Tonearms, NAB Cartridge Tape Recorders & Reproducers.
- AMUSEMENT ELECTRONICS CO.**, 1440 S. State College, Unit 4N, Anaheim, Calif. 92705. Tel: (714) 535-4135. Pres. & Sales Mgr.: Frank Cox; Adv. Mgr.: Joan Cox. Product: **Audio**—Keyed Tape Decks for Special Sound Effects.
- AMUSEMENT SOUND PROFESSIONALS INC.**, 11 Ave. of the Americas, New York, N.Y. 10013. Tel: (212) 925-8293. Pres.: Peter Buxbaum; VP: Richard Grobarcik. Branch: **Brooklyn, N.Y.**, 1116 Surf Ave. Zip: 11226. Tel: (212) 946-6647. Contact: Sanford Filler. Product: **Planning/Construction**—Consultants, Designers, Installer, Builders.
- ANDANTE**, see Sumiko.
- MARTY ANGELO DISCO CONSULTANT ENTS.**, 19 State Creek Dr., No. 5, Buffalo, N.Y. 14227. Tel: (716) 668-3161. Pres.: Marty Angelo. Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks; **Visual Materials**—Videotape Libraries; **Planning/Construction**—Consultants, Designers.
- ANIMATED DISPLAY CREATORS INC.**, Amusement Div., 7301 NE Miami Court, Miami, Fla. 33138. Tel: (305) 757-5778. Pres.: Van A. Olkon; Sales Mgr.: T. Gardner; Adv. Mgr.: Diane Olkon. Product: **Lighting**—ADC Color Organs, Dimmer Boards, Ultraviolet/Blacklight; **Special Effects**—ADC Mirror Balls, Bubble Machines, Fog Machines; **Games**—ADC Arcade, Shuffleboard.
- ANTECH LABS INC.**, 8144 Big Bend, St. Louis, Mo. 63119. Tel: (314) 962-5656. Pres.: T.E. Goetz; Sales Mgr.: R.B. Higginbotham; Adv. Mgr.: S.E. Goetz. Product: **Audio**—Portable Disk Jockey Units/Decks; **Planning/Construction**—Consultants, Designers, Installers, Builders.
- ANTHEM ARRAY**, see Audioanalyst.
- APPLE PROPERTIES INC.**, 74 E. 23 St., Chicago Heights, Ill. 60411. Tel: (312) 754-4550. Product: **Lighting**—Chasers/Sequencers; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.
- PAT APPLESON STUDIOS INC.**, 20001 NE 15 Court, North Miami Beach, Fla. 33179. Tel: (305) 651-7579. Pres: Pat Appleson. Product: **Planning/Construction**.
- AQUALITE**, see Data Display.
- ARISTON**, see Sindell.
- ARMSTRONG**, see Sindell.
- ASCO**, see Accurate Sound.
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Product: **Audio**—CAPRON Portable Disk Jockey Units/Decks; **Lighting**—CAPRON Color Organs, Dimmer Boards, Ultraviolet/Blacklight, Spot, Follow Spot, Strip; MDS Dimmer Boards; **Visual Materials**—CAPRON Slide Libraries; **Special Effects**—CAPRON Mirror Balls, Bubble Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers.

CAPTAIN DISCO & HIS MOVING MUSIC MACHINE, 25113 Malibu Rd., Malibu, Calif. 90265. Tel: (213) 456-2435. Partner: Les Miller.

Product: **Planning/Construction**—Consultants.

CAROUSEL, see Eastman Kodak.

CARVIN MFG. CO., 1155 Industrial Ave., Escondido, Calif. 92025. Tel: (714) 747-1710.

Product: **Audio**—Mixers, Amplifiers, Speakers.

CASINO, see Elcon.

THE CAT & CO. TRAVELING DISCOS & LIGHT SHOWS, 1449 Indiana Ave., Flint, Mich. 48506. Tel: (313) 234-7587. Pres.: Peter Joel Flanders; Sales Mgr.: Louis Krummel.

Product: **Special Effects**—Fog Machines; **Planning/Construction**—Consultants, Designers, Installers, Builders.

CENTURY PROJECTION SYSTEMS INC., 1601 Civic Center Dr., Santa Clara, Calif. 95050. Tel: (408) 985-0953. Pres.: Ehrenfried Liebich; VP Sales: Gayle Hickok.

Product: **Projection Systems**—CENTURY Large Screen Television/Video Projectors; **Games**—GRAND SLAM Video/Electronic, Pinball.

CENTURY PROJECTOR CORP., 32-02 Queens Blvd., Long Island City, N.Y. 11101. Tel: (212) 786-3566. Pres.: J.G. Baer; Sales Mgr.: Bob Fiedel.

Product: **Audio**—CENTURY SOUND SYSTEMS Amplifiers, Pre-Amplifiers, Optical & Magnetic Motion Picture Sound Reproducers; **Projection Systems**—CENTURY PROJECTOR Film/Movie Projectors; SHOWMASTER Projector Attachments.

CENTURY SOUND SYSTEMS, see Century Projector Corp.

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91331. Tel: (213) 896-0777. Pres.: Gene Czerwinski; Sales Mgr.: Gail Martin; PR: Michael Koehn.

Int'l branch: Canada.

Product: **Audio**—Mixers, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Bass Boosters, Moving Coil Cartridge Amplifier.

CETEC AUDIO (div. of Cetec Corp.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: Mort Fujii; Sales Mgr: Ken McKenzie.

Product: **Audio**—GAUSS Speakers.

CETEC BROADCAST GROUP, 75 Castilian Dr., Goleta, Calif. 93017. Tel: (805) 968-1561. Pres.: Ed Watts; Sales Mgr.: Andy McClure; Sales Program Co-ord.: Marty Hijmans.

Branches: Goleta, Calif., 75 Castilian Dr. Zip: 93013. Tel: (805) 968-0755. Contact: Jim Chabin—**Grand Junction, Colo.**, PO Box 1193. Zip: 81501. Tel: (303) 243-5373. Mgrs: Mike Schafer, Dick Maynard—**West Babylon, N.Y.**, 14 Snow Ave. Zip: 11704. Tel: (516) 587-5579. Mgr.: Lou Bruno—**Lake Oswego, Ore.**, 50 Kerr Pkwy., No. 50. Zip: 97034. Tel: (503) 635-4729. Mgr.: Dave McDonald—**Bethlehem, Pa.**, 401 Carver Dr. Zip: 18017. Tel: (215) 432-3832. Mgr.: George V. Pupala—**Dallas, Tex.**, 10523 Maplegrove. Zip: 75218. Tel: (214) 328-4944. Mgr.: Tom Copeland; **Marion, Va.**, PO Box 31. Zip: 24354. Tel: (703) 783-2001. Mgr.: Bob Dix.

Product: **Audio**—CETEC-SPARTA Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Turntables, Tonearms.

CETEC-SPARTA, see Cetec Broadcast.

CHAMPION LIGHTING CO. INC., 450 W. 28 St., Hialeah, Fla. 33010. Tel: (305) 885-4781. Pres.: H. Rosen; Exec. VP & Adv. Mgr.: R.J. Martin; Sales Mgr.: Tom Kelly.

Product: **Lighting**—Spot, Strip; **Special Effects**—Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings.

CINEMA CONCEPTS INC., 91 Main St., Chester, Conn. 06412. Tel: (203) 526-9513. Pres.: Joel G. Jacobson.

Product: **Visual Materials**—Film Libraries, Videotape Libraries.

CINEMA IV, see PM Systems.

CINEVISION, see Projection Systems.

CITATION, see Harman Kardon.

CLARION CORP OF AMERICA, 5500 Rosecrans Blvd., Lawndale, Calif. 90260. Tel: (213) 973-1100. Pres.: J. LeVitus; Sales & Adv. Mgr.: M. Merson.

Product: **Audio**—Amplifiers, Tuners.

CLEVELAND DISCO POOL, 2249 Cottage Grove, Cleveland Heights, Ohio 44118. Tel: (216) 321-0175. Dir.: Allan Rose.

Product: **Planning/Construction**—Consultants.

CLONE TONE, see Full Compass.

COBURN CORP., Box 387, Rt. 9, Freehold, N.J. 07728. Tel: (201) 462-5992. Product: **Special Effects**—Prismatic Vinyl Foil for Walls.

COLECO INDS. INC., 945 Asylum Ave., Hartford, Conn. 06105. Tel: (203) 278-0280. Pres.: Arnold Greenberg. Product: **Games**—Video/Electronic.

COLEMAN DISCO PRODS & ELECTRONICS, PO Box 1601, Rocky Mount, N.C. 27801. Tel: (919) 443-7282. Owner: Bill Coleman Jr.; Sales Mgr. & Eng.: Thomas A. Lynn.

Branch: **LaGrange, N.C.**, PO Box 132. Zip: 28551. Tel: (919) 778-5383.

Product: **Planning/Construction**—Consultants. Designers, Installers.

COLOR CHASE, see Diversitronics.

COLUMBIA SCIENTIFIC INDS. CORP., PO Box 9908, Austin, Tex. 78766. Tel: (512) 258-5191. Pres.: Dr. Eugene Haddad; Sales & Adv. Mgr.: Joe McIntyre.

Product: **Projection Systems**—MEDIA MASTER Projector Attachments.

COMMUNITY LIGHT & SOUND, 5701 Grays Ave., Philadelphia, Pa. 19143. Tel: (215) 727-0900.

Product: **Audio**—Speakers.

COMTECH CO., 28 Dunlop Rd., Huntington, N.Y. 11743. Tel: (516) 673-5440. Pres.: B.A. Binder; Sales Mgr.: G. Holecsek; Adv. Mgr.: L. Pond.

Product: **Audio**—MAGNIFICENT MEDIA MACHINE Mixers, Amplifiers, Pre-Amplifiers; **Lighting**—MAGNIFICENT MEDIA MACHINE Color Organs, Dimmer Boards, Strobes; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers.

CONCERTMASTER, see Hartley.

CONCORD, see Benjamin Electronic.

CONNOISSEUR, see Hervic Electronics.

CONTROLLED LYTE SYSTEMS SUPPLY CORP., 3150 Des Plaines, Des Plaines, Ill. 60018. Tel: (312) 296-2045. Pres.: Fred Calistri Jr.; Sales Mgr.: Karen Germaine; Adv. Mgr.: Darlene Suchecki.

Product: **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

CONVERTA-WALL, see Charles Mayer.

COOK CONSULTANTS INC., 2510 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 525-3355. Pres.: Bob Franklin; VP & Sales Mgr.: Ray Franklin.

Product: **Planning/Construction**—Consultants, Designers, Installers.

CORNWALL, see Klipsch.

COSMIC LIGHTS LTD., 220 Gerri Ln., Addison, Ill. 60101. Tel: (312) 628-0909. Sales Mgr.: Richard Haase.

Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strip; **Special Effects**—Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers.

COSMIC SYSTEMS INC., 5610 E. La Palma, Anaheim, Calif. 92807. Tel: (714) 996-2870. Pres. & Adv. Mgr.: John Peter Abt; Exec. VP & Sales Mgr.: Selwyn Lisack.

Product: **Lighting**—Lasers; **Special Effects Projectors**; **Dance Floors/Walls/Ceilings**—Holographic Diffraction Grating (Acrylic Material).

BO CRANE DISCO REPORT, PO Box 550, Miami, Fla. 33145. Tel: (305) 446-3159. Publ'r: Bo Crane; Ed.: Bruce Hard.

CREATIVE AUDIO & LIGHTING SYSTEMS, see Wavelength.

CREATIVE FLOORS, 86 Washington St., Bloomfield, N.J. 07003. Tel: (201) 748-2756.

Product: **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings.

CREATIVE STAGE LIGHTING CO., 393 Howard Blvd., Mount Arlington, N.J. 07856. Tel: (201) 398-6427. Gen. Mgr.: George B. Studnicki.

Product: **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

CROSSROADS AUDIO INC., 121 Payne St., Dallas, Tex. 75207. Tel: (214) 742-6002. Pres. & Adv. Mgr.: Chuck Conrad; Sales Mgr.: Mike Crosswhite.

Product: **Audio**—Portable Disk Jockey Units/Decks, Speakers; **Planning/Construction**—Designers, Installers.

CROWN INDS., 27 Crane St., Newark, N.J. 07104. Tel: (201) 481-1400. Pres. & Adv. Mgr.: William Loebner; Sales Mgr.: Dave Frank.

Product: **Lighting**—Chasers/Sequencers; **Dance Floors/Walls/Ceilings**.

CROWN INT'L INC., 1718 W. Mishawaka Rd., Elkhart, Ind. 46514. Tel: (219) 294-5571. Pres.: C.C. Moore; Sales Mgr.: James S. Beattie; Adv./PR Mgr.: Murray A. Young.

Product: **Audio**—Amplifiers, Pre-Amplifiers, Tuners, Equalizers.

CRYSTAL VISION, see Audio Visual Promo. Aids.

CUE-MASTER, see Russo.

CUSTOM AUDIO (div. of Linear Acoustics Inc.), 928 Main St., Buffalo, N.Y. 14202. Tel: (716) 886-0640. Pres.: G. George Chinni.

Int'l branch: Canada.

Product: **Audio**—LINEAR ACOUSTICS Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders; **Planning/Construction**—Consultants, Designers, Installers, Builders.

CUSTOM DESIGNED LIGHTING & SOUND EQUIP., PO Box 08367, Milwaukee, Wis. 53208. Tel: (414) 344-4161. Pres., Sales & Adv. Mgr.: Mark A. Burmek.

Branch: **Cudahy, Wis.**, 3308 E. Layton Ave. Tel: (414) 744-0787. Sound System Supervisor: Ralph Mayer; Plant Mgr.: Mathew Dombrowski.

Product: **Audio**—Portable Disk Jockey Units/Decks, Speakers; **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines, Signs: Computerized/Psychedelic/Illuminated, Sculptors Neon, Plexiglass, Tube-o-lites; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.

CUSTOM ELECTRONICS DESIGN, see Stephen C. Keating.

CUSTOM LIGHT & SOUND INC. (CLS), 500 E. Main St., Durham, N.C. 27701. Tel: (919) 688-0214. Pres.: Lonnie W. Vickers; VP, Sales & Adv. Mgr.: Bob Phelps.

Product: **Audio**—CLS Portable Disk Jockey Units/Decks, Speakers; **Lighting**—CLS Dimmer Boards; **Special Effects**—CLS Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.

CUSTOM SOUND, PO Box 672, 114 N. Poplar St., Aberdeen, N.C. 28315. Tel: (919) 944-7336. Contact: George L. Sugg Jr.

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CUSTOMUSIC, see Rowe.

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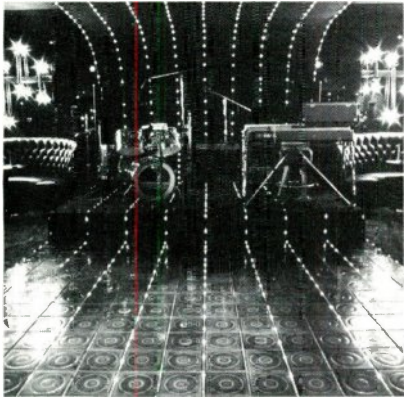




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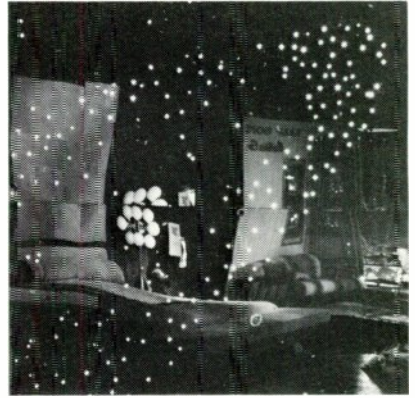
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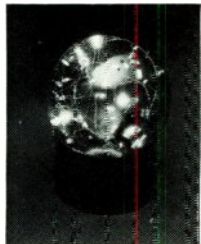
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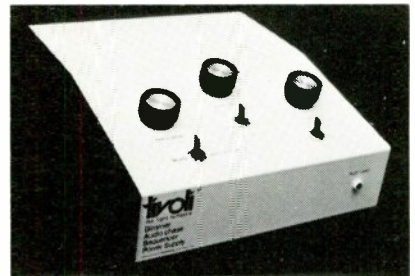
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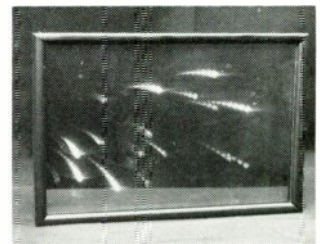


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Disco Equipment & Services

Product: Lighting—AQUALITE Color Organs. GLOBE Strobes; STEREO-LITE Color Organs; ZENON Strobes.

DATAJUE, see Marketronics.

DAVIS-MOORE LABS., 25 Thorndike St., Cambridge, Mass. 02141. Tel: (617) 547-7695.

Product: Audio—Speakers.

DECOR, see Discotron.

DECOR ELECTRONICS CORP., 4711 E. Fifth St., Austin, Tex. 78702. Tel: (512) 385-0277. Pres.: K.H. Miller. Mktg. Mgr.: Paul Anderson.

Product: Lighting—Dimmer Boards, Spot, Follow Spot, Track, Strip.

DELCOID, see Omnitronics.

DENON, see Eric Small.

DESIGN CIRCUIT INC., 141 Fifth Ave., New York, N.Y. 10010. Tel: (212) 533-9630. Pres. & Adv. Mgr.: Robert Lobi; Sales Mgr.: Jon Alestra.

Branch: Torrance, Calif., 1013 1/2 Madrid Ave. Zip: 90501. Tel: (213) 320-8762.

Product: Lighting—ALUMINERVA, MICRONERVA, NEMO Chasers/Sequencers; GEMINI Dimmer Boards; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.

DESIGN SPECTRUM INC., 1015 Gayley Ave., Los Angeles, Calif. 90024. Tel: (213) 476-2286. Pres.: Kathy Clinesmith; VP & Sales Mgr.: Norm Marshall.

Product: Planning/Construction—Consultants, Designers, Installers, Builders.

DIACOUSTIC LAB., 1063 Vine St., Hollywood, Calif. 90038. Tel: (213) 467-5121. Pres.: Ernest M. Knight; Sales Mgr.: L.M. Hildebrand.

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DIGICORP INC., 950 Third Ave., New York, N.Y. 10022. Tel: (212) 688-7601. Chm.: L. Silverman; Pres.: John Keefe.

Branch: Hollywood, Calif., 1735 N. Vine St. Zip: 90028. Tel: (213) 786-4355. Mgr.: Alex Cyrell.

Product: Visual Materials—Slide Libraries, Film Libraries, Videotape Libraries; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

DIGITAL COMMUNICATIONS & TECHNOLOGY, Hollywood Palace Office, 1735 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 876-4355. Pres.: L. Silverman.

Branch: New York, N.Y., 31 Greene St. Zip: 10013.

Product: Lighting—Chasers/Sequencers, Dimmer Boards; Visual Materials—Slide Libraries, Film Libraries, Videotape Libraries; Special Effects—Signs: Computerized/Psychedelic/Illuminated. Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.

DIGITAL LIGHTING CORP., 141 W. 24 St., New York, N.Y. 10011. Tel: (212) 691-0840. Pres.: Lawrence Silverman.

Product: Lighting—Chasers/Sequencers, Dimmer Boards; Visual Materials—Slide Libraries, Film Libraries, Videotape Libraries; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.

DIMENSION FIVE SOUND CO., 24 N. Third St., Womelsford, Pa. 19567. Tel: (215) 589-5312/4057.

Branch: Philadelphia, Pa., 100 N. 17 St. Zip: 19103. Tel: (215) 568-1545.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Installers.

DIRTY DON'S PA PALACE, 2631 Buford Hwy., Atlanta, Ga. 30324. Tel: (404) 636-3044. Pres. & Adv. Mgr.: Don Rosinsky; Gen. & Sales Mgr.: Ellis F. Baxter.

Product: Planning/Construction—Consultants, Designers.

DISCLEANER, see VOR Inds.

DISCO ASSOCS. INC., 98 Center St., Kingstons, Pa. 18704. Tel: (717) 287-7575. Pres.: Andrew Watlock.

Product: Audio—DISCO-VOICE Mixers, Portable Disk Jockey Units/Decks, Equalizers; Lighting—DISCO-A-1 Chasers/Sequencers, Strip; Special Effects—DISCO-A-1 Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO BIBLE (div. of Syntropy Inc.), RD 4, Stone Church, Ballston Spa, N.Y. 12020. Tel: (518) 885-7472. Pres.: Tom Lewis; Sales Mgr.: Mike Zinsar; Adv. Mgr.: Mike Armstrong. (Disco Music Catalogue).

DISCO CONSTRUCTION CO., 1253 W. Queen St., Hampton, Va. 23669. Tel: (804) 723-0094. Pres.: Jonathan Booke; Adv. Mgr.: Kevin Vest.

Branch: Pinero, Va., Audio Servs. Co. Zip: 23136. Tel: (804) 693-5370. Pres.: Kevin Vest; Eng'g Consultant; Raymond Thompson.

Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, LED Power VU Meters; Lighting—Chasers/Sequencers, Dimmer Boards.

DISCO CONSULTANTS INC., 2410 Rodman St., Hollywood, Fla. 33020. Tel: (305) 921-2441. Pres.: James Clark; Sales Mgr.: Gary Sullivan; Adv. Mgr.: Pat Del Mester.

Branch: East Orange, N.J., 60 S. Munn Ave. Zip: 07018. Tel: (201) 678-2179. Mgr.: Mary Clark.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO EXPLOSION INC., Hwy. 93 S., Eau Claire, Wis. 54701. Tel: (715) 834-6360. Pres: Don Redetzke.

Product: Dance Floors/Walls/Ceilings; Planning/Construction.

DISCO FLOORS, 506 S. Wilson St., Aberdeen, S.D. 57401. Tel: (605) 225-4700. Pres.: Kirk Drusch; Sales & Adv. Mgr.: Peggie Wiechmann.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO LABS NORTHWEST, 5440 W. Denny Way, Seattle, Wash. 98121. Tel: (206) 624-7112. Pres.: Barry Reynolds.

Product: Audio—Mixers, Amplifiers.

DISCO LIGHTING MACHINE, see Diversitronics.

DISCO ONE SOUND & LIGHTING, 4680 87 Terr. N., Pinnellas Park, Fla. 33565. Tel: (813) 546-5518. Pres.: Eric C. Opalenek; Sales & Adv. Mgr.: Wayne M. Mahalick.

Branch: Richmond, Va., Disco One North, 2813 P. Hilliard Rd., Zip: 23228. Tel: (804) 266-6304. Pres.: Steve Mahalick.

Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Speakers; Lighting—Chasers/Sequencers, Strobes; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO PARTY PROD'NS, PO Box 905, South Bend, Ind. 46624. Tel: (219) 234-9104. Opns. Mgr.: Jim Van Zant. (Disco Music Programming)

DISCO PROD'NS OF ST. LOUIS, 161 Burncoat Dr., St. Louis, Mo. 63129. Tel: (314) 487-2777. Owner, Sales & Adv. Mgr.: Chuck Charleston.

Product: Visual Materials—Slide Libraries; Projection Systems—Screens; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

DISCO SCENE INC., 1083 W. 37 St., Norfolk, Va 23508. Tel: (804) 623-1287. Pres.: Bob Williams; VP, Sales & Adv. Mgr.: Randy Vaughan.

Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Noise Reducers; Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Track, Strip; Visual Materials—Slide Libraries, Videotape Libraries; Special Effects—Mirror Balls, Fog Machines, Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO SERVS., 7886 Shoals Dr., No. D. Orlando, Fla. 32807. Tel: (305) 678-0492. Owner: Mike Russell.

Product: Planning/Construction—Installers.

DISCO TO GO INC., 108 Beacon Dr., Harrisburg, Pa. 17112. Tel: (717) 652-9191. Pres.: Robert B. McIlvaine; Adv. Mgr.: Michael P. Weekes.

Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Speakers, Equalizers; Lighting—Chasers/Sequencers, Color Organs; Special Effects—Mirror Balls, Fog Machines, Signs: Computerized/Psychedelic/Illuminated; Planning/Construction—Consultants.

DISCO WIZARD, see Laser Displays.

DISCO-A-1, see Disco Assoc.

DISCOBEAM, see Discotronics.

DISCO-O-DEK, PO Box 521, Unionville, Conn. 06085; 59 High St., New Britain 06051. Tel: (203) 223-7698. Pres.: Donald Munson; Sales & Adv. Mgr.: B.H. Munson.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

DISCO-LITE, see Stephen C. Keating.

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DISCO-PRO, see Temple.

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Product: Visual Materials—Slide Libraries.

DISCOSONICS, see Psychosonic Labs

DISCOSOUND, 3107 Rotan Ln., Dallas, Tex. 75229. Tel: (214) 352-7070.

Product: Visual Materials—Slide Libraries, Film Libraries, Videotape Libraries; Planning/Construction—Consultants, Designers, Installers.

DISCOTHEQUE CONSULTANTS INT'L, 92 East End Ave., Suite 2 South, New York, N.Y. 10028. Tel: (212) 628-9667. Owner & Adv. Mgr.: Gregory H. James; Sales Mgr.: Stephan J.M. Dziedzic.

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Branch: Nashua, N.H., 28 Pelham St. Zip: 03060. Tel: (603) 889-5591. Mgr.: Jim Thomas.

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DISCO MIX-MASTER IV, see Berkshire Audio.

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DREAD NAUGHT, see Dunlap Clarke.

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Reducers, Volume Expanders; **Planning/Construction**—Consultants, Designers, Installers, Builders. **DYNACO INC.**, Box 88, Coles Rd., Blackwood, N.J. 08012. Tel: (609) 228-3200. Pres.: Alan Ross; Mktg. Dir.: Mike Luby.

Product: **Audio**—Amplifiers, Pre-Amplifiers, Tuners, Speakers, Equalizers.

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Home office: German Federal Republic (West)

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DYNAVECTOR, see Audioanalyst.

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Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards.

E M T, see Gotham Audio.

E P C SOUND/LIGHT/DESIGN INC., PO Box 11241, 300 E. Robbins Ave., Newington, Conn. 60111. Tel: (203) 666-6119. Pres.: Richard Jolie; VP: Jeff Guiffre.

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E-V, see Electro-Voice.

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Product: **Games**—VULCAN FUSSBALL Soccer/Football (Football).

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Product: **Visual Materials**—Videotape Libraries; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**.

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ELECTRO-VOICE INC. (SUB OF GULTON INDS. INC.), 620 Cecil St., Dept. SB, Buchanan, Mich. 49107. Tel: (616) 695-6831.

Branch: **Visalia, Calif.**, 7473 Ave. 304. Zip: 93277. Tel: (209) 625-1330.

Int'l branch: Canada.

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Branch: **Woodland Hills, Calif.**, 21220 Erwin St. Zip: 91367. Tel: (213) 346-4500. Reg'l Mgr.: Milton Gould. Product: **Projection Systems**—Film/Movie Projectors.

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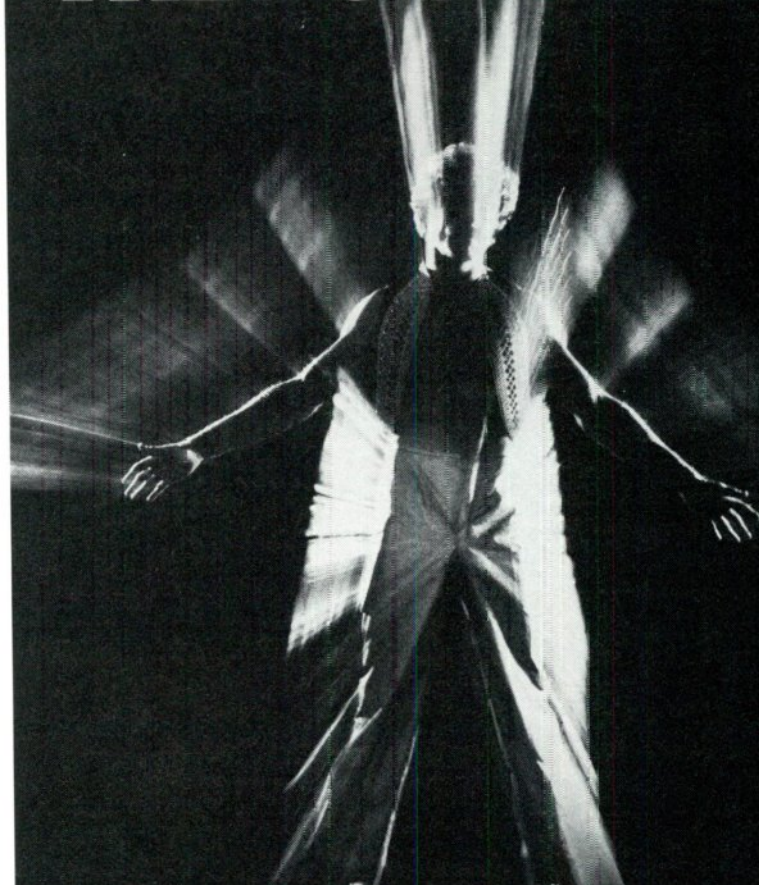
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- FULL COMPASS INC.**, 55 N. Dickinson St., Madison, Wis. 53703. Tel: (608) 257-0120. Pres. & Sales Mgr.: Richard P. Murphy. Adv. Mgr.: Jonathan Lipp. Product: Audio—CLONE TONE Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers, Active Crossovers; Planning/Construction—Consultants.
- FULTON ELECTRONICS**, 4428 Zane Ave. N., Minneapolis, Minn. 55422. Tel: (612) 537-7076. Product: Audio—FMI Speakers, Microphones; NEXUS Mixers, Pre-Amplifiers
- FURMAN SOUND**, 616 Canal St., San Rafael, Calif. 94901. Tel: (415) 456-6766. Owner: Jim Furman. Sales Mgr.: Ed Rothchild; Adv. Mgr.: Paul Rothchild. Product: Audio—Pre-Amplifiers, Equalizers, Crossovers, Reverb Systems
- FUTURE NOW INC.**, 600 S. Muirfield Rd., Los Angeles, Calif. 90005. Tel: (213) 273-4020. Pres.: Jeff Hight. Product: Dance Floors/Walls/Ceilings.

G

- G A F CORP.**, 140 W. 51 St., New York, N.Y. 10020. Tel: (212) 582-7600. Product: Visual Materials—PANA-VUE Slide Libraries; Projection Systems—GAF Film/Movie Projectors, Slide Projectors; SAWYER'S Slide Projectors.
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- G B L INC.**, 5697 New Peachtree Rd., Atlanta, Ga. 30341. Tel: (404) 455-1553. Product: Audio—Speakers, Turntables.
- G L I DIV./VSC CORP.**, 2088 Union St., San Francisco, Calif. 94123. Tel: (415) 931-1947. Div. Mgr.: Stephen W. Jones; Sales Mgr.: Paul Friedman; Design Eng.: Mike Klasco. Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Speakers, Equalizers; Planning/Construction—Consultants, Designers, Builders.
- G M I**, see Brenner.
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- GARRARD**, see Plessey.
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- GENERAL AUDIO**, 308 W. Sixth St., Austin, Tex. 78701. Tel: (512) 477-4754. Product: Audio—Mixers, Amplifiers, Pre-Amplifiers.
- GENERAL AUDIO-VISUAL INC. (GAVI)**, 306 Hempstead Ave., Malverne, N.Y. 11565. Tel: (516) 887-2825. Pres.: Ken LiDonnici. Product: Projection Systems—GAVI Film/Movie Projectors, Slide Projectors.
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- GIFFORD DESIGN & CONSTRUCTION**, 67134 Lansdowne Ave., Philadelphia, Pa. 19151. Tel: (215) 473-2203. Factory & Warehouse: 217-219 Daggett St. Owner & Adv. Mgr.: E. Gifford; Sales Mgr.: A. Liberati. Product: Audio—Equipment Consoles; Planning/Construction—Consultants, Designers, Installers, Builders.
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- George Palmerton; Mktg. Dir.: Duane F. Wicka. Factory: 800 Mercer St. Tel: (206) 345-9878. Product: Audio—QUAM Speakers; Projection Systems—GLOBAL Large Screen Television/Video Projectors, Screens, Projector Attachments.
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- GRAVELINE ENTS. INC.**, 19110 N. Miami Ave., Miami, Fla. 33169. Tel: (305) 652-1111. Pres.: Dave Graveline; Exec. VP: Jim R. Rudd; VP Mktg.: Bob Davis. Branches: Coconut Grove, Fla., 3156 Gifford Ln. Zip: 33133. Tel: (305) 448-2735—Miami, Fla., 8860 Fountainbleu Blvd., Suite 501. Zip: 33172. Tel: (305) 553-2422. Product: Visual Materials—Slide Libraries, Film Libraries; Special Effects—Signs; Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

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 Product: Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players.
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JENSEN SOUND LABS. (div. of Pemcor Inc.), 4136 N. United Pkwy., Schiller Park, Ill. 60176. Tel: (312) 671-5680. Pres.: Jerry Kalov; VP Mktg.: James S. Twerdahl; Mktg. Servs. Mgr.: Jack D. Buchanan. Product: Audio—Mixers, Speakers, Headphones.

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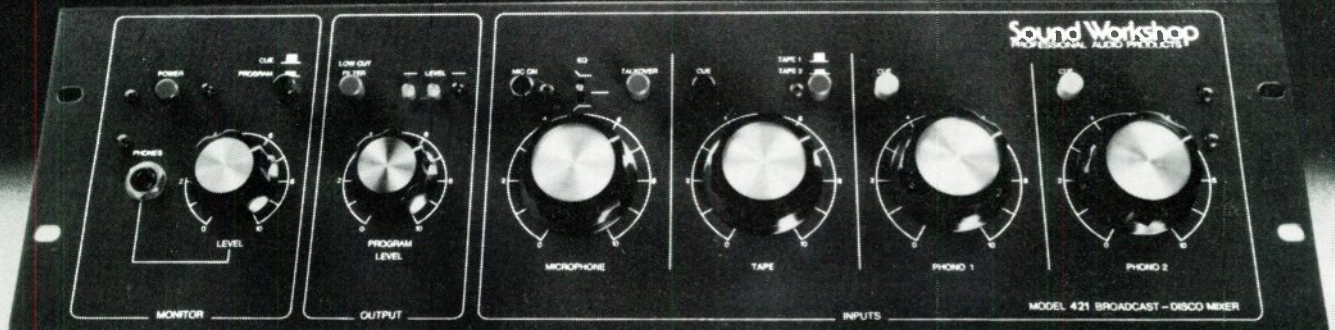
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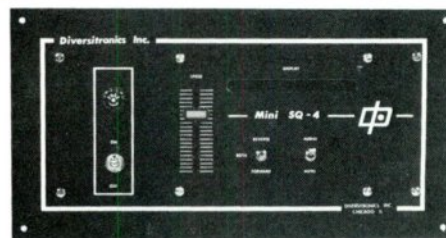
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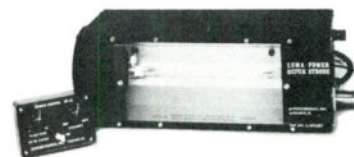
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- PURR-FECT DISCO ENTS.**, 9350 Wilshire Blvd., Suite


201, Beverly Hills, Calif. 90212. Tel: (213) 465-3404. Opns. Dir.: Glenn Howard.
Product: Planning/Construction—Consultants.
PYRAMID, see Showco.

Q

- Q B C**, see Buhl Optical.
- Q R K ELECTRONIC PRODS. INC.**, 1568 N. Sierra Vista Ave., Fresno, Calif. 93703. Tel: (209) 251-4213; WATS Tel: (800) 344-2181. Pres. & Adv. Mgr.: Robert D. Sidwell; Sales Mgr.: Robert Martin.
Product: Audio—QRK Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Speakers, Turntables, Turntable Speed Controllers; QRK/REK-O-KUT Tonearms.
- Q R K/REK-O-KUT**, see QRK Electronic.
- QUAM**, see Global Video.
- QUANTUM AUDIO LABS INC.**, 1905 Riverside Dr., Glendale, Calif. 91201. Tel: (213) 841-0970.
Product: Audio—Mixers.


R

- R C A, COMMERCIAL COMMUNICATIONS SYSTEMS DIV.**, Front & Cooper Sts., Camden, N.J. 08102. Tel: (609) 963-8000.
Product: Audio—Tape Recorders/Players, Microphones, Amplifiers, Speakers, Turntables, Styli—Pickup, Equalizers; **Projection Systems**—Video Tape Recorders/Players.
- R S**, see Walker Transducing Systems Inc.
- R S E**, see Meteor.
- RABCO**, see Harman Kardon.
- RADIO SHACK (DIV. OF TANDY CORP.)** 2727 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 335-2551.
Product: Audio—REALISTIC Amplifiers, Tuners, Receivers, Speakers, Turntables, Phono Cartridges, Microphones, Equalizers, Headphones.
- RAINBOW SOUP**, see Laser Displays.
- RAMKO RESEARCH INC.**, 11355-A Folsom Blvd., Rancho Cordova, Calif. 95670. Tel: (916) 635-3600. Pres.: Ray Kohfeld; Sales & Mktg. Mgr.: Jack M. Ducart; Adv. Mgr.: Linda Kohfeld.
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers.
- RAMTEK CORP.**, 292 Commercial St., Sunnyvale, Calif. 94086. Tel: (408) 738-4422.
Product: Games—Video/Electronic, Arcade.
- RANDALL INSTRUMENTS INC.**, 1132 Duryea, Irvine, Calif. 92714. Tel: (714) 556-1030. Pres.: D.D. Randall; Sales Mgr.: C.R. Widener; Adv. Mgr.: W. Grover.
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RECORDINGS UNLIMITED, 529 Eisenhower Dr., Point Pleasant, N.J. 08742. Tel: (201) 899-0912. Owner: William Zack.
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RECOTON CORP., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Ron McPherson.
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RECTILINEAR RESEARCH CORP., 107 Bruckner Blvd., Bronx, N.Y. 10454. Tel: (212) 585-9400.
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REVOX, see Studer Revox.
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Product: Lighting—Lasers, Spot; Special Effects—Fog Machines; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.
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JOSEF ROISMAN & CO., 29110 Brittany Court, Roseville, Mich. 48066. Tel: (313) 293-5309. Pres.: Josef Roisman.
Branch: Rochester, N.Y., 360 Long Acre Rd. Zip: 14621. Tel: (716) 544-6535. VP: Herbert Roisman.
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Product: Lighting—Spot, Track.
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Product: Audio—CUE-MASTER Turntables; RUSSCO Mixers, Amplifiers, Pre-Amplifiers; STUDIO-PRO Turntables.
J. R. RUSSELL ELECTRIC, 714 S. Neil, Champaign, Ill. 61820. Tel: (217) 356-8700. Pres. & Adv. Mgr.: J.R. Russell; VP, Sales & Adv. Mgr.: Ronalde Johnson.
Product: Lighting—Ultraviolet/Blacklight; Visual Materials—Slide Libraries, Film Libraries; Special Effects—Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls,

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Product: Audio—Headphones.

S

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S A E, see Scientific Audio Electronics.
S A I, see Infinity Light & Sound.
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S G I, see Stillwater Group.
S O S PHOTO CINE OPTICS INC., 315 W. 43 St., New York, N.Y. 10036. Tel: (212) 974-4600.
Product: Lighting—BARDWELL & McALISTER Spot, Strip; Projection Systems—TOKIWA Film/Movie Projectors.
S T A R INDS. INC., 149 Otto Circle, Sacramento Calif. 95822. Tel: (916) 422-6365. Pres.: Mark C. Johnson; Sales Mgr.: David R. Bassell; Adv. Mgr.: Truman V. Lowe.
Product: Audio—STR Speakers.
S T R, see STAR.
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Product: Audio—Portable Disk Jockey Units/Decks; Lighting—Chasers/Sequencers, Color Organs; Planning/Construction—Consultants, Designers, Installers, Builders.
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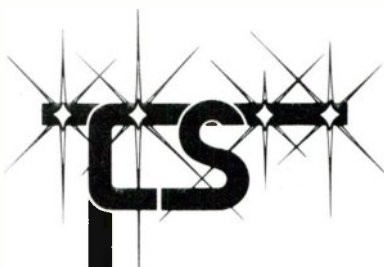
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TELE-CINEMA OF AMERICA INC., Tele-Theatre Inc., 40 Edgewood Dr., Lawrenceburg, Ind. 47025. Tel: (812) 537-0880/3156.

Product: **Visual Materials**—Videotape Libraries; **Projection Systems**—Large Screen Television/Video Projectors, Screens.

TELEDYNE, see Herald Electronics & Olson Electronics.

TELEFADER, see George A. Snell.

TELEFUNKEN, see Gotham Audio.

TELEMATION INC., 2195 S. 3600 West, Salt Lake City, Utah 84119. Tel: (801) 972-8000.

Product: **Audio**—Mixers, Amplifiers; **Projection Systems**—Video Tape Recorders/Players.

TELEPROSYS SYSTEMS, see Tape Head.

TELE-THEATRE, see Tele-Cinema.

TELEX COMMUNICATIONS INC., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Adv. Dir.: Peter Schwarz.

Product: **Audio**—Pre-Amplifiers, Tape Recorders/Players, Headphones.

TEMPLE SOUND EQUIP. CO. INC., 215 E. 139 St., Bronx, N.Y. 10451. Tel: (212) 665-1555.

Product: **Audio**—DISCO-PRO Speakers.

TEN, see Fujitsu Ten Corp. of America.

TENNESSEE AUDIO, 504 Country Club Dr., Tullahoma, Tenn. 37388. Tel: (615) 455-1269. Owner: David Parrish; Sales Mgr.: John Nicoles; Adv. Mgr.: Ed Land.

Product: **Planning/Construction**—Consultants, Installers, Builders.

THEATRE TECHNIQUES INC., 60 Connolly Pkwy., Hamden, Conn. 06514. Tel: (203) 281-6111. Pres. & Sales Mgr.: Fredric A. Lindauer; Adv. Mgr.: Russell Webb.

Product: **Audio**—Mixers; **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Spot, Follow Spot, Track, Strip.

THEATRICAL SERVS. & SUPPLIES INC., 205-C Brook Ave., Deer Park, N.Y. 11729. Tel: (516) 242-5454. Pres.: Robert F. Bayer; Sales Mgr.: P.J. Goodfellow; Adv. Mgr.: Fred Sprauer.

Product: **Lighting**—Strobes; **Projection Systems**—Projector Attachments, Screens; **Special Effects**—Fog Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings.

THOMSON-CSF LABS., 37 Brownhouse Rd., Stamford, Conn. 06902. Tel: (203) 327-7700. Pres.: Renville H. McMann; Sales Mgr.: John J. Camarda; Information Servs. & Adv. Dir.: Robert J. Estony.

Branches: **La Canada, Calif.**, PO Box 36, 2016 Tondolea Ln. Zip: 91011. Tel: (213) 790-4393. Mgr.: Jim Smith—**St. Louis, Mo.**, 4220-H Casa Brazillia Dr. Zip: 63129. Tel: (314) 487-2450. Mgr.: Harvey Caplan—**Alief, Tex.**, PO Box 905, 11911 Sixth St. Zip: 77411. Tel: (713) 495-3195, 933-1700. Mgr.: Martin J. McGreevy—**Alexandria, Va.**, 8407 Brewster Dr. Zip: 22308. Tel: (703) 360-3288, (202) 296-9189. Mgr.: Al Audick.

Product: **Audio**—THOMSON-CSF Amplifiers, Microphones, Equalizers, AUDIMAX Automatic Level Control, VOLUMAX Peak Level Controller.

THORENS, see Elpa Mktg.

3M CO., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. A/V Div. Adv. Mgr.: Pete Gavin; Mincom Div. Adv. Mgr.: Dick Johnson; PR Supervisor: Clark Duffey.

Product: **Audio**—3M Tape Recorders/Players; **WOLLENSAK AV Tape Recorders/Players**; **Special Effects**—**WOLLENSAK Multi-Image Programmers**, Slide Dissolve Units.

THUMPER PROD'NS/N.Y. DISCO LTD., 16-70A Bell Blvd., Bayside, N.Y. 11360. Tel: (212) 428-5546. Pres.: Tom Rubino; Sales Mgr.: Andrew Ferro.

Product: **Audio**—THUMPER Speakers, Mid-Range Tweeter Expanders; **Lighting**—THUMPER Dimmer Boards; **Special Effects**—THUMPER Light Panels, Signs; **Computerized/Psychodelic/Illuminated**; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings.

TIKI, see Techrand.

TIMES SQUARE THEATRICAL & STUDIO SUPPLY CORP., 318 W. 47 St., New York, N.Y. 10036. Tel: (212) 245-4155. Pres.: Robert Hilzen; Sales Mgr.: Robert Wilson.

Branch: **Stony Point, N.Y.**, Holt Dr. Tel: (914) 942-1170.

Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Follow Spot, Track, Strip; **Projection Systems**—Screens, Special Effects Projectors, Liquid Projectors, Projector Attachments; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants.

TIVOLI INDS. INC., 1420 W. Fifth St., Santa Ana, Calif. 92703. Tel: (714) 547-5656. Pres.: Ben George; Sales Mgr.: Gayle Sweet; Adv. Mgr.: Rich Cordova.

Product: **Lighting**—Chasers/Sequencers; **Special Effects**—Audio Actuated Dance Floor, Infinity & Starlite Panels; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

TOKIWA, see SOS.

TOLEDO THEATRE SUPPLY CO. (div. of Concession Supply Co. Inc.), PO Box 8633, 3916 Secor Rd., Toledo, Ohio 43623. Tel: (419) 473-1495. Pres.: B.H. Brockway; VP/Sales Mgr.: R.B. Brockway.

Product: **Lighting**—Strip; **Special Effects**—Aluminum Chaser Light Strips; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

TOTAL CONCEPT SOUND, see TCS.

TRACER, see BML Electronics.

TRAK-4, see Tape-Athon.

TRAMP'S ENT., 1238 Wisconsin Ave. NW, Suite 4, Washington, D.C. 20007. Tel: (202) 333-2230. Pres.: Michael O'Harro; Adv. Mgr.: Linda Roth.

Product: **Planning/Construction**—Consultants.

TRANSDUCTION LTD., PO Box 608, Bristol, Pa. 19007. Tel: (215) 945-7563. Sales Mgr.: R.A. Etter.

Product: **Audio**—Mixers, Amplifiers, Pre-Amplifiers, Speakers.

TRANSLINEAR, see Superex.

TRIAD PROD'NS CORP., 803 Main St., Hackensack, N.J. 07601. Tel: (201) 342-3525.

Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Ultraviolet/Blacklight, Strip; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines, Signs; **Computerized/Psychodelic/Illuminated**; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.

TRI-STATE SOUND & BROADCAST PROD'NS, 61 N. Childs St., Woodbury, N.J. 08096. Tel: (609) 845-1617. Pres.: Bruce W. Wolfstrom; Sales Mgr.: Harold E. Kratz Jr.; Adv. Mgr.: Michael J. McGuinness.

Product: **Planning/Construction**—Consultants, Designers, Installers, Builders.

TROUPER, see Strong.

TROUPER SERIES, see Uni-Sync.

TROUPERETTE, see Strong.

TRUSONIC, see Utah Electronics.

TUTOR II, see Illusion Lighting & Lights Fantastic.

2001 COS., Great Southern Center, Bridgeville, Pa. 15017. Tel: (412) 221-2001. Pres.: Thomas Jayson; Sales Mgr.: Blane Land; Adv. Mgr.: Paris Westbrook.

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U

U B I INC., 51 Progress St., Union, N.J. 07083. Tel: (201) 686-7030.
Product: **Games**—Video/Electronic, Arcade, Bowling, Billiards/Pool.

U R E I, see United Rec'g Electronics Inds.

U S BILLIARDS INC., 243 Dixon Ave., Amityville, N.Y. 11701. Tel: (516) 842-4242.

Product: **Games**—Video/Electronic, Air Hockey, Billiards/Pool.

U S PIONEER ELECTRONICS CORP., 75 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-8100. Pres.: Bernard Mitchell; Sales Mgr.: Ken Kai.

Branches: **Gardena, Calif.**, 13300 S. Estrella Ave. Zip: 90247. Tel: (213) 323-3101. Sales Mgr.: Marvin Lazansky—**Elk Grove Village, Ill.**, 737 Fargo Ave. Zip: 60007. Tel: (312) 593-2960.

Product: **Audio**—PIONEER Mixers, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Dynamic Processors.

UHER CORP., 85 Lawrence St., Hackensack, N.J. 07601. Tel: (201) 488-0011. Pres.: S. Shelley; Gen. Mgr.: John Gibson; Sales Mgr.: Barry D. Evans.
Product: **Audio**—Headphones.

U-MATIC, see Sony Corp. of America.

UNICORD INC., 75 Frost, Westbury, N.Y. 11590. Tel: (516) 333-9100. Pres.: S. Hack; Sales Mgr.: D. Rothfeld; Mktg. Servs. Mgr.: R.F. Harrison.

Product: **Audio**—MARSHALL, Stage amplifiers; UNI-VOX Mixers, Microphones.

UNI-SYNC INC., 742 Hampshire Rd., Westlake Village, Calif. 91361. Tel: (805) 497-0766. Pres.: Michael Ragsdale; Sales Mgr.: Wayne Freeman; Mktg. Mgr.: Lawrence Jaffe.

Product: **Audio**—TROUPER SERIES, Mixers, Amplifiers, Equalizers.

UNITED AUDIO REC'G INC., 5310 Jackwood, San Antonio, Tex. 78238. Tel: (512) 684-4000. Pres.: Robert H. Bruce; Adv. Mgr.: Karen Monistere.

Branch: **Richardson, Tex.**, 1603 Villanova. Zip: 75081. Tel: (214) 231-8415. Chief Eng.: Philip Blakely.

Product: **Audio**—Mixers; **Planning/Construction**—Consultants, Designers, Installers, Builders.

UNITED FINANCIAL CORP., 7930 Occidental Ave. S., Seattle, Wash. 98108. Tel: (206) 763-1211.

Product: **Games**—Soccer/Football (Foosball).

UNITED GAMES CO., 7831 SE Stark St., Portland, Ore. 97215. Tel: (503) 255-8042. Pres.: Robert J. Thomas; Sales Mgr.: Robert A. Rasmussen.

Product: **Games**—Video/Electronic.

UNITED REC'G ELECTRONICS INDS. (UREI), 8460 San Fernando Blvd., Sun Valley, Calif. 91352. Tel: (213) 764-1500.

Product: **Audio**—UREI Mixers, Amplifiers, Pre-Amplifiers, Equalizers; UNIVERSAL AUDIO Amplifiers, Pre-Amplifiers, Equalizers.

UNIVERSAL, see Strong.

UNIVERSAL AUDIO, see United Rec'g Electronics Inds.

UNIVERSAL RESEARCH LABS. INC. (sub. of Stern Electronics), 2501 United Ln., Elk Grove, Ill. 60007. Tel: (312) 766-6900. Pres.: E.L. Polanek; Sales Mgr.: Steve Kaufman.

Product: Electronics for Video/Electronic & Pinball Games.

UNIVOX, see Unicord.

UTAH ELECTRONICS, 1124 E. Franklin St., Huntington, Ind. 46750. Tel: (219) 356-5800. Sales Mgr.: Jason Thomas.

Product: **Audio**—TRUSONIC, UTAH Speakers.

V

V O R INDS., 1440 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 635-2400. Pres.: Frank Owen; VP Mktg.: Mike Govorko.

Int'l branch: England.
Product: **Audio**—DISCLEANER, VAC-O-REC Record Care Products.

VAC-O-REC, see VOR INDS.

VALLEY CO. (div. of Victor Comptometer Corp.), PO Box 656, 333 Morton St., Bay City, Mich. 48706. Tel: (517) 892-4536.

Product: **Games**—Soccer/Football (Foosball), Billiards/Pool.

VARA-LIGHT INC., 4 Hillview Dr., Barrington, Ill. 60010. Tel: (312) 381-3800. Pres.: P. Jack Freuh; Sales & Adv. Mgr.: Joseph Good.

Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strip; **Planning/Construction**—Consultants.

VARAXON ELECTRONICS INC., 1319 Mecklenburg Rd., Ithaca, N.Y. 14850. Tel: (607) 272-3344. Pres.: Gary Loomis; Sales Mgr.: Leo Mahood; Adv. Mgr.: Richard Henry.

Product: **Lighting**—Chasers/Sequencers, Color Organs, Strobes, Strip; **Special Effects**—Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers, Installers, Builders.

VARILASER, see Illusion Lighting.

VENTURE LINE INC., 2207 S. 48 St., Tempe, Ariz. 85282. Tel: (602) 966-4695.

Product: **Games**—Video/Electronic.

VERITAS ELECTRONICS CORP., 22 Grand Ave., Farmingdale, N.Y. 11735. Tel: (516) 541-5373. Pres.: Warren S. Rosenthal; Adv. Mgr.: George Fannin.

Product: **Audio**—Mixers, Pre-Amplifiers, Headphones.

VIDEO ACTION, see Wolfman's Stereo Center.

VIDEO TAPE NETWORK INC., 115 E. 62 St., New York, N.Y. 10021. Tel: (212) 759-8735. Pres.: J. Friede.

Product: **Visual Materials**—Videotape Libraries.

VIDEO TECHNOLOGY CORP., c/o Entertainment Properties Inc., 950 Third Ave., 15th fl., New York, N.Y. 10022. Tel: (212) 688-7601. Sales Mgr.: L. Silverman.

Branch: **Hollywood, Calif.**, 1735 N. Vine St. Zip: 90028. Tel: (213) 876-4355. Mgr.: William Humphrey.

Product: **Visual Materials**—Slide Libraries, Film Libraries, Videotape Libraries; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

VIDEOBEAM, see Advent.

VIDEO-MASTER, see Giant Screen TV.

VIDEOTHEQUE, c/o Entertainment Properties Inc., 950 Third Ave., 15th fl., New York, N.Y. 10022. Tel: (212) 688-7601. Sales Mgr.: L. Silverman.

Branch: **Hollywood, Calif.**, 1735 N. Vine St. Zip: 90028. Tel: (213) 876-4355. Mgr.: Alex Cyrell.

Product: **Visual Materials**—Slide Libraries, Film Libraries, Videotape Libraries; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings; **Planning/Construction**—Consultants, Designers.

VIEWEON, see Kelso Imports.

VIEWLEX AUDIO VISUAL INC., Broadway Ave., Holbrook, N.Y. 11741. Tel: (516) 589-6600.

Product: **Projection Systems**—Film/Movie Projectors.

VIRGOLIGHT INC., 204-206 W. First St., Boston, Mass. 02127. Tel: (617) 269-1445.

Product: **Lighting**—SWITCHPACK Dimmer Boards; **Planning/Construction**—Consultants, Designers, Installers.

VISONIK OF AMERICA INC., 1177 65 St., Oakland, Calif. 94608. Tel: (415) 653-9711. Pres.: Henry G. Eberle; Sales Mgr.: Chris Hartnack; Adv. Mgr.: Lawrence H. Lurie.

Product: **Audio**—Speakers, Turntables.

VOLUMAX, see Thomson-CSF.

VUE-MORE MFG. CORP., 184 Franklin Ave., Nutley, N.J. 07110. Tel: (201) 235-0660. Pres.: Sal Mahlab; Prod. Eng.: Joe Pohlman; Office Mgr.: Lucy Ulisse.

Product: **Lighting**—Low Voltage Portable Pinspots, Low Voltage Oscillating Searchlights, Single & Variable Speed Rotolites; **Special Effects**—Battery-Operated & Electric Mirror Ball Turners, Motorized Half-Shell Mirror Balls, Color Screens, Effect Lighting, Motorized Color Disks for Spotlights.

VULCAN FUSSBALL, see Ebsco Amusements.

W

WALD SOUND INC., 11131 Dora, Sun Valley, Calif. 91352. Tel: (213) 875-0480. Pres.: Estle Finney; Mktg. VP: Larry Winn; Sales Mgr.: Doug Blackburn.

Product: **Audio**—Speakers.

(Continued on page D-77)

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Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding Disco Equipment & Services master listing.

AUDIO

mixers (including consoles)

A S T
4 Inputs, 2 Outputs

A V C
Acoustic Control
16, 12, 8, 4 Inputs; 4, 3, 2, 1 Outputs

Allen & Heath (Audiomarketing Ltd.)
6 Inputs, 2 Outputs

Altec

Ampro
48 Inputs, 4 Outputs

Marty Angelo
6 Inputs, 3 Outputs

Aspen Wood (Omnitronics Inc.)

Audikon (Pearson Electronics)
Up to 16 Inputs & Outputs

Audio Concepts

Audio Innovators
Custom

Audio Int'l
3 Inputs, 2 Outputs

Audio Transport

Audioarts Eng'g
24, 16, 12, 8 Inputs; 2 Outputs; 5 Inputs, 2 Outputs
(Discmixer)

Auditronics
18 Inputs, 2 Outputs

Automated Processes

Bozak

Broadcast Electronics
4 Inputs, 2 Outputs

C C A Electronics

Carvin

Cerwin-Vega

Cetec-Sparta (Cetec Broadcast Group)
10 Inputs, 2 Outputs

Clone Tone (Full Compass Inc.)
8 Inputs, 4 Outputs

Disco Construction
4 Inputs, 2 Outputs

Disco Labs Northwest

Disco One Sound & Lighting

Disco Scene
8, 6 Inputs; 2 Outputs

Disco to Go

Disco Voice (Disco Assocs. Inc.)

Disko Mix-Master IV (Berkshire Audio Prods.)
4 Inputs, 2 Outputs

Dyma

Dynacord
6, 5, 4 Inputs; 2 Outputs

Earth
12-4 Inputs, 2 Outputs

Evans

F A L (MGM Stage Equip. Inc.)

Frazier
5 Inputs, 1 Output

G L I

G M I (Brenner Assocs. Inc.)

General Audio

Grommes-Precision (Precision Electronics Inc.)

Harris

Heil Sound
20 Inputs, 4 Outputs

Holy Cow ("OO" Prod'ns)

Interface
Up to 32 Inputs, Up to 16 Outputs

Jensen

Juliana's
6 Inputs

Keating Supreme (Stephen C. Keating)

Koehn

Lamb (Meteor Light & Sound Co.)

LaTec

Mark Levinson

Linear Acoustics (Custom Audio)
4, 2 Inputs; 4, 3, 2 Outputs

Richard Long

Magna (Sunn Musical Equip. Co.)
12-4 Inputs, 2-1 Outputs

Magnificent Media Machine (Comtech Co.)
12 Inputs, 2 Outputs

Malatchi

Mastronix
10 Inputs, 2 Outputs

Maverick's
8 Inputs, 4 Outputs

McMartin

Meteor

Micro-Trak
8 Inputs, 3 Outputs

Monogram
16 Inputs, 4 Outputs

Muntz (Samn Electronics Corp.)

Neptune
8 Inputs, 3 Outputs

Rupert Neve

Nexus (Fulton Electronics)

Nimrod

Olson

Opamp
20 Inputs, 8 Outputs

Peavey

Pioneer (US Pioneer Electronics Corp.)

Precision Gain
9 Inputs, 2 Outputs

Q R K
30 Inputs, 3 Outputs

Quantum Audio

R S E (Meteor Light & Sound Co.)

Ramko

Randall
12-6 Inputs, 2 Outputs

Rim (DTS-electro-acoustics)

Robins Broadcast & Sound

Russco
5 Inputs, 5 Outputs

Russound/FMP
12 Inputs, 12 Outputs

S A I (Infinity Light & Sound)

S G I (Stillwater Group Inds.)

Sansui
4 Inputs, 2 Outputs

Schoeler-Akustik (DTS-electro-acoustics)

Seneca Sound

Showco Mfg.
6-4 Inputs; 3, 2 Outputs

Shure
8, 6, 4 Inputs; 1 Output

Smithall

Sony (Sony Corp. of America & Superscope Inc.)

Sound Investment

Sound & Light
6-3 Inputs, 4-2 Outputs

Sound Workshop
36 Inputs, 24 Outputs

Soundout (Lights Fantastic)
4 Inputs & Up, 4 Outputs & Up

SoundTech
9 Inputs, 2 Outputs

Speck Audio
12 Inputs, 8 Outputs; 4 Inputs, 2 Outputs

Spectra Sonics
6 Inputs, 1 Output

Spinmaster (Record Gallery)

Sunn
12-4 Inputs, 2-1 Outputs

Superex/Translinear

Superscope

Switchcraft
6 Inputs, 1 Outputs

Tapco
14, 6 Inputs; 4, 2, 1 Outputs

Tascam (Teac Corp. of America)

Teaser Wireworks
5, 4 Inputs; 2 Outputs

Telec (Lights Fantastic)
4 Inputs & Up, 4 Outputs & Up

TeleMation

Theatre Techniques
10 Inputs, 3 Outputs

Transduction

Trouper Series (Uni-Syne Inc.)
8 Inputs, 2 Outputs

U R E I (United Rec'g Electronics Inds.)

United Audio Rec'g

Univox (Unicord Inc.)
6 Inputs, 2 Outputs

Veritas

Windmillar

portable disk jockey units/decks

A V C

Alice (CCA Electronics Corp.)

Marty Angelo
Custom

Antech

Aspen Wood (Omnitronics Inc.)

Audikon (Pearson Electronics)

Audio Int'l

Audio Technical Servs.

Audio Transport

Audio Visual Systems

Audiotheque

Axcent

Beran-Wilson

Broadcast Electronics

C L S (Custom Light & Sound Inc.)

Capron

Cetec-Sparta (Cetec Broadcast Group)

Clone Tone (Full Compass Inc.)

Crossroads Audio

Custom Designed

Dance Machine (American Audio)

Disco One Sound & Lighting

Disco Scene

Disco to Go

Disco Voice (Disco Assocs. Inc.)

Disco-One

Discotron
Custom

Discotron (Brenner Assocs. Inc.)

Discotronics

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Dynacord

E P C

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Heil Sound

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Let's Go Disco

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Richard Long

Lower Level

Mastronix

Meteor

Michaels

Micro-Trak

Rupert Neve

New York Sound

Nimrod

Ozone

P A S E (Professional Audio Systems Eng'g Inc.)

Pragmatech

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S G I (Stillwater Group Inds.)

S W B Electronics

Samson (Sam Ash Music Corp.)

Schoeler-Akustik (DTS-electro-acoustics)

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Smithall

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Sound & Light

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Sound Workshop

Soundout (Lights Fantastic)

SoundStage

SoundTech

Synergy

T C S

Teaser Wireworks

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A S D (Nimrod Ltd.)

Accuphase (Teac Corp. of America)

Ace Audio

Acoustic Control

Altec

Audikon (Pearson Electronics)

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Audio Research

Audio Technology

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Automated Processes

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 Cerwin-Vega
 Cetec-Sparta (Cetec Broadcast Group)
 Citation (Harman/Kardon Inc.)
 Clarion
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 Disco Scene
 Dread Naught (Dunlap Clarke Electronics)
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 F A L (MGM Stage Equip. Inc.)
 Fisher
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 McIntosh Lab Inc.
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 Optonica
 P A S E (Professional Audio Systems Eng'g Inc.)
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 Peavey
 Phase Linear
 Philips
 Pioneer (US Pioneer Electronics Corp.)
 Pragmatech
 R C A
 Ramko
 Randall
 Realistic (Radio Shack)
 Rim (DTS-electro-acoustics)
 Russco
 S G I (Stillwater Group Inds.)
 Sansui
 Schoeler-Akustik (DTS-electro-acoustics)
 Scientific Audio
 Setton
 Shure
 Smithall
 Sony
 Soundcraftsmen
 Soundout (Lights Fantastic)
 Southwest Technical
 Spectra Sonics
 Spectro Acoustics
 Stage (Unicord Inc.)
 Stax (American Audioport)
 Stereo Acoustics
 Studer Revox
 Tapco
 Tech-craft by Bogen (Bogen Div./Lear Siegler Inc.)
 Technics by Panasonic (Panasonic Co.)
 TeleMation
 Thomson-CSF
 Transduction
 Troupier Series (Uni-Sync Inc.)
 U R E I (United Rec'g Electronics Inds.)
 Universal Audio (United Rec'g Electronics Inds.)
 Yamaha

pre-amplifiers

Accuphase (Teac Corp. of America)
 Ace Audio
 Alembic
 Alice (CCA Electronics Corp.)
 Ampro
 Audikon (Pearson Electronics)
 Audio Int'l
 Audio Research
 Audio Technology
 Audio Transport
 Audioarts Eng'g
 Audionics
 Automated Processes
 B G W
 Beran-Wilson
 Bozak
 Broadcast Electronics
 Century Sound Systems (Century Projector Corp.)
 Cerwin-Vega
 Cetec-Sparta (Cetec Broadcast Group)

Citation (Harman Kardon Inc.)
 Clone Tone (Full Compass Inc.)
 Crown Int'l
 Disco Construction
 Disco Scene
 Disco to Go
 Dread Naught (Dunlap Clarke Electronics)
 Dyma
 Dynaco
 Dynacord
 Epicure
 Epicure
 Evans
 F A L (MGM Stage Equip. Inc.)
 Fisher
 Fujitsu Ten
 Furman Sound
 G L I
 G M I (Brenner Assocs. Inc.)
 General Audio
 Grommes-Precision (Precision Electronics Inc.)
 Haeco (Holzer Audio Eng'g Corp.)
 Harman Kardon
 Harris
 Heathkit (Heath Co.)
 Heil Sound
 Herald
 Hitachi
 J V C
 Keating Supreme (Stephen C. Keating)
 Klark/ Teknik (Meteor Light & Sound Co.)
 Koehn
 LaTec
 Leak (Ercona Corp.)
 Mark Levinson
 Linear Acoustics (Custom Audio)
 Magna (Sunn Musical Equip. Co.)
 Magnificent Media Machine (Comtech Co.)
 Marantz (Superscope Inc.)
 McMartin
 Meteor
 Micro-Trak
 Monogram
 Nakamichi
 Neptune
 Nexus (Fulton Electronics)
 Nikko
 Omnitronics
 Onkyo
 Opamp
 Optonica
 Paoli
 Phase Linear
 Philips
 Pioneer (US Pioneer Electronics Corp.)
 Q R K
 Ramko
 Randall
 Rim (DTS-electro-acoustics)
 Robins Broadcast & Sound
 Russco
 S G I (Stillwater Group Inds.)
 Sansui
 Schoeler-Akustik (DTS-electro-acoustics)
 Scientific Audio
 Setton
 Showco Mfg.
 Shure
 Smithall
 Soundcraftsmen
 SoundTech
 Southwest Technical
 Spectro Acoustics
 Stanton
 Stax (American Audioport)
 Sunn
 Tech-craft by Bogen (Bogen Div./Lear Siegler Inc.)
 Technics by Panasonic (Panasonic Co.)
 Telec (Lights Fantastic)
 Telex
 Transduction
 U R E I (United Rec'g Electronics Inds.)
 Universal Audio (United Rec'g Electronics Inds.)
 Veritas
 Yamaha

tuners

Accuphase (Teac Corp. of America)
 Alice (CCA Electronics Corp.)
 Armstrong (Sindell Org.)
 Citation (Harman Kardon Inc.)
 Clarion
 Crown Int'l
 Dynaco
 Dynacord
 Fisher
 Fujitsu Ten
 Grommes-Precision (Precision Electronics Inc.)
 Harman Kardon
 Heathkit (Heath Co.)
 Hitachi
 J V C
 Leak (Ercona Corp.)
 Lear Jet Stereo (Avsco Inc.)
 Marantz (Superscope Inc.)
 McKay Dymek
 McMartin
 Monogram
 Nakamichi
 Olson
 Onkyo
 Optonica
 Phase Linear
 Philips
 Realistic (Radio Shack)
 Rim (DTS-electro-acoustics)
 Sansui
 Schoeler-Akustik (DTS-electro-acoustics)
 Scientific Audio

Sequerra
 Setton
 Sony
 Studer Revox
 Tech-craft by Bogen (Bogen Div./Lear Siegler Inc.)
 Technics by Panasonic (Panasonic Co.)
 Yamaha

receivers

Advent
 Aiwa (Meriton Electronics Inc.)
 Beomaster (Bang & Olufsen of America Inc.)
 Beran-Wilson
 Beta (Krypton Electronics Corp.)
 Citation (Harman Kardon Inc.)
 Concord (Benjamin Electronic Sound Co.)
 Fisher
 Fujitsu Ten
 Grommes-Precision (Precision Electronics Inc.)
 H M
 Harman Kardon
 Heathkit (Heath Co.)
 Hervic
 Hitachi
 J V C
 Leak (Ercona Corp.)
 Lear Jet Stereo (Avsco Inc.)
 Marantz (Superscope Inc.)
 McIntosh Lab Inc.
 McMartin
 Nikko
 Olson
 Onkyo
 Optonica
 Philips
 Realistic (Radio Shack)
 S A B A (William Pany Co.)
 Sansui
 Setton
 Sonab
 Sony
 Tandberg
 Tech-craft by Bogen (Bogen Div./Lear Siegler Inc.)
 Technics by Panasonic (Panasonic Co.)
 Yamaha

speakers

A A L
 A R (Acoustic Research Inc.)
 A S T
 A V C
 AccuSound
 Acoustic Control
 Acoustic Transducer Co. (Forsythe Audio Systems)
 Advanced Tech
 Advent
 Aiwa (Meriton Electronics Inc.)
 Alice (CCA Electronics Corp.)
 Allison Acoustics
 Altec
 Anthem Array (Audioanalyst Inc.)
 Sam Ash
 Audio Concepts
 Audio Int'l
 Audio Research
 Audio Technical Servs.
 Audio Transport
 Audiotheque
 Auratone
 Monitor, Sound Reinforcement
 Avid
 Axcent
 B I C Venturi (British Inds. Co.)
 Becker
 Belle Klipsch (Klipsch & Assocs. Inc.)
 Beovox (Bang & Olufsen of America Inc.)
 Phase-Link
 Beta (Krypton Electronics Corp.)
 Beta Sound
 Harold Beveridge
 Big Red (Audiomarketing Ltd.)
 Monitor
 Black Max (McDonald's Sound Goods Inc.)
 Bose
 Bozak
 C L S (Custom Light & Sound Inc.)
 Carvin
 Cerwin-Vega
 Cetec-Sparta (Cetec Broadcast Group)
 Community Light & Sound
 Concertmaster (Hartley Prods. Corp.)
 Concord (Benjamin Electronic Sound Co.)
 Cornwall (Klipsch & Assocs. Inc.)
 Crossroads Audio
 Custom Designed
 Dahlquist
 Davis-Moore
 Delcoid (Omnitronics Inc.)
 Disco One Sound & Lighting
 Disco-Pro (Temple Sound Equip.)
 Disco Scene
 Disco to Go
 Discotronics
 Dynaco
 Dynacord
 E P C
 E P I (Epicure Prods. Inc.)
 E S S
 E-V (Electro-Voice Inc.)
 Earth
 Electro-Voice
 Emilar
 Epicure
 F A L (MGM Stage Equip. Inc.)
 F M I (Fulton Electronics)

Disco Equipment & Services By Category

Fisher
 Forsythe Audio
 Frankmann
 Frazier
 Fujitsu Ten
 G B L
 G L I
 Gauss (Cetec Audio)
 Hearon (Audio Innovations)
 Heathkit (Heath Co.)
 Heco (Meteor Light & Sound Co.)
 Heil Sound
 Herald
 Heresy (Klipsch & Assocs. Inc.)
 Hitachi
 Holton Tower (Hartley Prods. Corp.)
 Horvick
 Infinity
 J B L (James B. Lansing Sound Inc.)
 J V C
 Janszen
 Jensen
 K L H
 Klein & Hummel (Gotham Audio Corp.)
 Klipschorn (Klipsch & Assocs. Inc.)
 Koehn
 Koss
 Kustom Kreations
 L T C
 L T L
 La Scala (Klipsch & Assocs. Inc.)
 LaTec
 Leak (Ercona Corp.)
 Lear Jet Stereo (Avsco Inc.)
 Let's Go Disco
 Linear Acoustics (Custom Audio)
 Living Sound
 Richard Long
 Loudmouth (Phoenix Mfg.)
 Magnepanar (Magnapan Inc.)
 Marantz (Superscope Inc.)
 McIntosh Lab
 Meteor
 Micro-Acoustics
 Microtower (Epicure Prods. Inc.)
 Mordaunt-Short (Meteor Light & Sound Co.)
 Nagra
 Nakamichi
 New York Sound
 Nimrod
 Nordmende
 Ohm
 Olson
 Onkyo
 Optonica
 Oxford
 Peerless
 Philips
 Pioneer (US Pioneer Electronics Corp.)
 Polk
 Professional Monitor Standard (Professional Audio Systems Eng'g Inc.)
 Pyramid (Showco Mfg. Corp.)
 Q R K
 Quam (Global Video Inds. Ltd.)
 R C A
 R S (Walker Transducing Systems)
 Randall
 Realistic (Radio Shack)
 Recoton
 Rectilinear
 Reference (Hartley Prods. Corp.)
 Rosner
 S A B A (William Pany Co.)
 S G I (Stillwater Group Inds.)
 S T R (STAR Inds. Inc.)
 Samson (Sam Ash Music Corp.)
 Sansui
 Schoeler-Akustik (DTS-electro-acoustics)
 Seneca Sound
 Sentry (Electro-Voice Inc.)
 Shot-Glass (White Electronics)
 Shure
 Smithall
 Sonab
 Sony
 Soundout (Lights Fantastic)
 Soundsphere (Sonic Systems Inc.)
 SoundStage
 Speakerlab
 Spectra Sonics
 Standard of Performance (Grafyx Audio Prods. Inc.)
 Studer Revox
 Studio/Disco IV (Miller & Kreisel Sound Corp.)
 Sunn
 Super Red (Audiomarketing Ltd.)
 Monitor
 Supercube (Miller & Kreisel Sound Corp.)
 Superscope
 T C S
 Tandberg
 Tannoy
 Technics by Panasonic (Panasonic Co.)
 Thumper
 Tracer (BML Electronics Inc.)
 Transduction
 Trusonic (Utah Electronics)
 Utah
 Videoton (Kelso Imports Inc.)
 Visonik
 Wald Sound
 Yamaha
 Zodiac (Hartley Prods. Corp.)

turntables

A D C (BSR USA Ltd.)
 A R (Acoustic Research Inc.)
 Aiwa (Meriton Electronics Inc.)
 Ariston (Sindell Org.)
 B I C (British Inds. Co.)
 B S R
 Beogram (Bang & Olufsen of America Inc.)
 Beta (Krypton Electronics Corp.)
 Cetec-Sparta (Cetec Broadcast Group)
 Concord (Benjamin Electronic Sound Co.)
 Connoisseur (Hervic Electronics)
 Cue-Master (Russco Electronics Mfg. Inc.)
 Denon (Eric Small & Assocs. Inc.)
 Dynacord
 E M T (Gotham Audio Corp.)
 Empire Scientific
 Fisher
 Fons (Sindell Org.)
 G B L
 Garrard (Plessey Consumer Prods.)
 Harris
 Hitachi
 J V C
 Kenwood
 Lenco (Neosonic Corp. of America)
 Marantz (Superscope Inc.)
 Micro-Seiki (Teac Corp. of America)
 Micro-Trak
 Miracord (Benjamin Electronic Sound Co.)
 Onkyo
 Optonica
 P E (Impro Inds. Inc.)
 Philips
 Q R K
 R C A
 Rabco (Harman/Kardon Inc.)
 Realistic (Radio Shack)
 Sansui
 Setton
 Sonab
 Sony
 Stanton
 Studer Revox
 Studio-Pro (Russco Electronics Mfg. Inc.)
 Teac
 Technics by Panasonic (Panasonic Co.)
 Thorens (Elpa Mktg. Inds. Inc.)
 Visonik
 Yamaha

tonearms

A D C (Audio Dynamics Corp.)
 Ampro
 Audio-Technica US
 Cetec-Sparta (Cetec Broadcast Group)
 Connoisseur (Hervic Electronics)
 Denon (Eric Small & Assocs. Inc.)
 Dynacord
 Dynavector (Audioanalyst Inc.)
 Empire Scientific
 Fons (Sindell Org.)
 Formula Four (Polk Audio Inc.)
 Grace (Sumiko Inc.)
 Lustre (Sumiko Inc.)
 Micro-Seiki (Teac Corp. of America)
 Micro-Trak
 Namiki
 Q R K / Rek-O-Kut
 Shure
 Stanton
 Stax (American Audioport)

phono cartridges

A D C (Audio Dynamics Corp. & BSR USA Ltd.)
 A K G
 Andante (Sumiko Inc.)
 Audio-Technica US
 Bang & Olufsen
 Denon (Eric Small & Assocs. Inc.)
 Dynacord
 Dynavector (Audioanalyst Inc.)
 E M T (Gotham Audio Corp.)
 Empire Scientific
 Entre (American Audioport)
 Goldring (Hervic Electronics)
 Grace (Sumiko Inc.)
 Grado
 Micro-Acoustics
 Nakamichi
 Olson
 Onkyo
 Pfanstiehl
 Pickering
 Realistic (Radio Shack)
 Reference (Hartley Prods. Corp.)
 Sansui
 Shure
 Sonus (Sonic Research)
 Stanton
 Supex (Sumiko Inc.)

styli—pickup

A D C (Audio Dynamics Corp. & BSR USA Ltd.)
 A K G
 Andante (Sumiko Inc.)
 Audio-Technica US
 Denon (Eric Small & Assocs. Inc.)
 Diacoustic Lab.
 Dynacord
 Elac/Miracord (Benjamin Electronic Sound Co.)
 Empire Scientific
 Goldring (Hervic Electronics)
 Grace (Sumiko Inc.)

Grado
 Micro-Acoustics
 Namiki
 Pfanstiehl
 Pickering
 R C A
 Recoton
 Sansui
 Shure
 Sonus (Sonic Research)
 Stanton
 Supex (Sumiko Inc.)

tape recorders/players

A S C O (Accurate Sound Corp.)
 Cassette, Open Reel
 Advent
 Cassette
 Aiwa (Meriton Electronics Inc.)
 Cassette
 Akai America
 Open Reel
 Ampex
 Open Reel
 Bell & Howell
 Cassette
 Beocord (Bang & Olufsen of America Inc.)
 Cassette
 Broadcast Electronics
 Dokorder
 Dynacord
 Cassette, Open Reel
 Fisher
 Cassette
 Harman Kardon
 Cassette
 Hitachi
 Cassette
 I E M (International Electro-Magnetics)
 Open Reel
 J V C
 Cassette
 Lenco (Neosonic Corp. of America)
 Cassette
 Mark Levinson
 Open Reel
 M C I
 Open Reel
 Marantz (Superscope Inc.)
 Cassette
 Nagra
 Open Reel
 Nakamichi
 Cassette
 Otari
 Panasonic
 Cassette, Open Reel
 Philips
 Open Reel
 Programma-Buhl (Buhl Inc.)
 Cassette
 R C A
 Revox (Studer Revox America Inc.)
 S A B A (William Pany Co.)
 Cassette
 Sansui
 Cassette
 Scully
 Open Reel
 Sony (Superscope Inc.)
 Cassette, Open Reel
 Studer Revox
 Open Reel
 Superscope
 Tandberg
 Cassette, Open Reel
 Tascam (Teac Corp. of America)
 Technics by Panasonic (Panasonic Co.)
 Cassette, Open Reel
 Telefunken (Gotham Audio Corp.)
 Open Reel
 Telex
 Open Reel
 3M
 Open Reel
 Trak-4 (Tape-Athon Corp.)
 Open Reel
 Wollensak (3M Co.)
 Visual Sync Cassette

microphones

A K G
 Condenser, Dynamic
 Advent
 Dynamic
 Aiwa (Meriton Electronics Inc.)
 Condenser, Dynamic, Ribbon
 Altec
 Condenser, Dynamic
 Astatic
 Dynamic
 Audio-Technica US
 Condenser, Dynamic
 Audiotronics
 Beyer (Meteor Light & Sound Co.)
 Condenser, Dynamic, Ribbon
 Buhl
 External
 Califone
 Dynacord
 Dynamic, Ribbon
 E-V (Electro-Voice Inc.)
 Edcor
 Wireless
 Electro-Voice
 F M I (Fulton Electronics)

H M
 Condenser, Dynamic, Cordless
 Herald
 LaTec
 Mura
 Condenser, Dynamic
 Nakamichi
 Condenser, Dynamic
 Nasty Cordless
 Cordless
 Neumann (Gotham Audio Corp.)
 Condenser
 P M L (Ercona Corp.)
 Condenser, Dynamic
 Panasonic
 R C A
 Realistic (Radio Shack)
 Recoton
 Condenser, Dynamic
 S A B A (William Pany Co.)
 Condenser, Dynamic
 Sansui
 Dynamic
 Schoeps (Posthorn Rec'gs)
 Condenser
 Sennheiser
 Condenser, Dynamic
 Shure
 Dynamic, Ribbon
 Sony (Sony Corp. of America & Superscope Inc.)
 Condenser
 Studer Revox
 Dynamic
 Superscope
 Condenser
 Tandberg
 Dynamic
 Teac
 Technics by Panasonic (Panasonic Co.)
 Teledyne (Herald Electronics & Olson Electronics Inc.)
 Thomson-CSF
 Wireless
 Univox (Unicord Inc.)
 Condenser, Dynamic

equalizers

A D C (BSR USA Ltd.)
 A S D (Nimrod Ltd.)
 Ace Audio
 Altec
 Audikon (Pearson Electronics)
 Audio Int'l
 Audioarts Eng'g
 Auratone
 Automated Processes
 B S R
 Harold Beveridge
 Broadcast Electronics
 Cerwin-Vega
 Clone Tone (Full Compass Inc.)
 Crown Int'l
 Disco Scene
 Disco to Go
 Disco Voice (Disco Assocs. Inc.)
 Dyma
 Dynaco
 Dynacord
 Earth
 Evans
 Frazier
 Fujitsu Ten
 Furman Sound
 G L I
 Grommes-Precision (Precision Electronics Inc.)
 Heathkit (Heath Co.)
 Heil Sound
 I E M/Optro (International Electro-Magnetics)
 J V C
 Keating Supreme (Stephen C. Keating)
 Klark/Teknik (Meteor Light & Sound Co.)
 Klein & Hummel (Gotham Audio Corp.)
 Koehn
 Latic
 M X R
 Stereographic
 McIntosh Lab
 Monogram
 Neptune
 Rupert Neve
 Onkyo
 Opamp
 Orban/Parasound
 Pioneer (US Pioneer Electronics Corp.)
 Pultec (Pulse Techniques Inc.)
 R C A
 Ramko
 Randall
 Realistic (Radio Shack)
 Rim (DTS-electro-acoustics)
 Robins Broadcast & Sound
 S G I (Stillwater Group Inds.)
 Scientific Audio
 Seneca Sound
 Shure
 Sound & Light
 Soundcraftsmen
 Southwest Technical
 Spectra Sonics
 Spectro Acoustics
 Stereo Acoustics
 Tapco
 Tech-craft by Bogen (Bogen Div./Lear Siegler Inc.)
 Technics by Panasonic (Panasonic Co.)
 Thomson-CSF
 Trouper Series (Unisync Inc.)
 U R E I (United Rec'g Electronics Inds.)
 Universal Audio (United Rec'g Electronics Inds.)

noise reducers

Burwen
 dbx
 Disco Scene
 Dolby
 Dyma
 Evans
 Garrard (Plessey Consumer Prods.)
 Music Recovery Module
 Inovonics
 M X R
 Dynamic Processor, Compander
 Scientific Audio
 Sony (Superscope Inc.)
 Tascam (Teac Corp. of America)
 Telcom (Gotham Audio Corp.)

volume expanders

A S T
 Advanced Tech
 d b x
 Dyma
 Grommes-Precision (Precision Electronics Inc.)
 Keating Supreme (Stephen C. Keating)
 Linear Acoustics (Custom Audio)

bass boosters

A S T
 A V C
 Advanced Tech
 Audioarts Eng'g
 Cerwin-Vega
 d b x
 Holy Cow ('OO' Prod'ns)
 Linear Acoustics (Custom Audio)
 Richard Long
 Monogram
 P A S E (Professional Audio Systems Eng'g Inc.)
 Randall
 Smithall

mid-range/tweeter expanders

A S T
 A V C
 Advanced Tech
 Audioarts Eng'g
 Dynacord
 Fujitsu Ten
 Heil Sound
 J B L (James B. Lansing Sound Inc.)
 Koehn
 Linear Acoustics (Custom Audio)
 P A S E (Professional Audio Systems Eng'g Inc.)
 Randall
 Rosner
 Smithall
 T C S
 Thumper

decoders & demodulators

Audionics
 Dynacord
 Electrosonic Systems
 Marantz (Superscope Inc.)
 Sansui
 Sony
 Southwest Technical
 Yamaha

headphones

A K G
 Audio Technology
 Audio-Technica US
 Audionics
 Avid
 Bang & Olufsen
 Beta (Krypton Electronics Corp.)
 Beyer (Meteor Light & Sound Co.)
 Califone
 Dynacord
 Herald
 J V C
 Jensen
 Koss
 Latic
 Mura
 Nakamichi
 Nordmende
 Olson
 P M L (Ercona Corp.)
 Panasonic
 Pickering
 Realistic (Radio Shack)
 Recoton
 Rosner
 Rystl
 S A B A (William Pany Co.)
 Sansui
 Scientific Audio
 Sennheiser
 Sony (Sony Corp. of America & Superscope Inc.)
 Stanton
 Stax (American Audioport)
 Studer Revox
 Superex
 Superscope
 Telex
 Uher
 Veritas

jukeboxes

Rock-Ola
 Rowe
 Seeburg

LIGHTING

chasers/sequencers

A-1 Amusement
 Alibi Too (Alibi Rock Theaters)
 Aluminerva (Design Circuit Inc.)
 10 Channels
 American Lighting
 16, 10, 8, 4 Channels
 Apple
 Audio Visual Systems
 Audio-Lite
 12, 10, 8, 4 Channels
 Beran-Wilson
 10-3 Channels
 Blackstone
 12-4 Channels
 C D M Prod'ns
 80 Channels
 Capitol
 Cosmic Lights
 40, 20, 14, 10, 4 Channels
 Crown Inds.
 4 Channels
 Custom Designed
 Digital Communications
 10, 4, 3 Channels
 Digital Lighting
 10, 4, 3 Channels
 Disco Construction
 8 Channels
 Disco Lighting Machine (Diversitronics Inc.)
 12, 4, 3 Channels—programmable to any configuration
 Disco One Sound & Lighting
 12, 10, 4, 3 Channels
 Disco Scene
 16-4 Channels
 Disco to Go
 Disco-A-1 (Disco Assocs. Inc.)
 Disco-Lite (Stephen C. Keating)
 Discotronics
 10, 8, 6, 4, 3 Channels
 E K K O R
 12, 10, 8, 4 Channels
 Edmund
 6 Channels
 Electronic Designers
 10-3 Channels
 Electronics Diversified
 Entertronix
 12 Channels
 Gilchrist
 Holy Cow ('OO' Prod'ns)
 16-3 Channels
 Illusion
 10, 8, 4, 3 Channels
 Infinity
 Kliegl
 LaTec
 Light-Cruise
 4 Channels
 Lights Fantastic
 10 Channels
 Litelab
 16, 10, 8 Channels
 M G M
 10-3 Channels
 Mastronix
 192, 144, 108, 96, 72, 48, 36, 16, 12, 8, 6, 4, 3 Channels
 Maverick's
 8 Channels—Digital
 Maytronics
 Meteor
 Superchaser
 Micronerva (Design Circuit Inc.)
 10 Channels
 Mini-Markee
 Mode (Nimrod Ltd.)
 Nemo (Design Circuit Inc.)
 10 Channels
 P L S (Packaged Lighting Systems Inc.)
 3 Channels
 Rockboard (Electrosonic Systems Inc.)
 60, 48, 36 Channels—touch, matrix, chase
 Roctronics
 6 Channels
 S C R Digtrol
 S W B Electronics
 2 Channels
 Schoeler-Akustik (DTS-electro-acoustics)
 Smithall
 Swivelier
 Synergist
 256-4 Channels
 T C S
 Theatre Techniques
 12 Channels
 Tiki (Techrand Corp. of America)
 4 Channels
 Times Square
 12, 10, 8, 6, 4, 3 Channels
 Tivoli
 4 Channels
 Triad
 2001
 16, 4 Channels
 Vara-Light
 4, 3 Channels

Disco Equipment & Services By Category

Varaxon
48, 10, 4 Channels
Whiteline

color organs

A D C (Animated Display Creators Inc.)
3 Channels
Alibi Too (Alibi Rock Theaters)
Aqualite (Data Display)
Audio Visual Systems
Audio-Lite
4 Channels
Autocue (Skirpan Lighting Control Corp.)
6 Channels
Barnett
3 Channels
Beran-Wilson
4, 3 Channels
Capitol
Capron
Custom Single Phase
Color Chase (Diversitronics Inc.)
4, 3 Channels
Cosmic Lights
4 Channels
Custom Designed
4 Channels
Disco Scene
16-4 Channels
Disco to Go
Disco-Lite (Stephen C. Keating)
Discotronics
6, 4, 3 Channels
Dynacord
4 Channels
E K K O R
12, 10, 8, 4 Channels
Edmund
6, 4, 3 Channels
Electronic Designers
4, 3 Channels
Electronics Diversified
Entertronix
4, 3 Channels
Gilchrist
Holy Cow ("OO" Prod'ns)
8 Channels
Janbridge
Kliegl
LaTec
Light Programmer (Marketronics)
4 Channels
Light-Cruise
4 Channels
Lights Fantastic
4, 3 Channels
Litelab
4 Channels
Luna Lite (IMS Corp.)
M G M
3 Channels & Up
Magnificent Media Machine (Comtech Co.)
10 Channels
Mastronix
8, 6, 4, 3 Channels
Maverick's
6 Channel—Analog
Maytronics
Meteor
Mode (Nimrod Ltd.)
Neo Art
3 Channels
Rim (DTS-electro-acoustics)
Roctronics
3 Channels
S C R Digitrol
3 Channels
S W B Electronics
2 Channels
Schoeler-Akustik (DTS-electro-acoustics)
Smithall
Sound & Light
4 Channels
SoundTech
4 Channels
Soundteque
StereoLite (Data Display)
Swivelier
Synergist
4 Channels
T C S
Theatre Techniques
4 Channels
Tiki (Techrand Corp. of America)
4 Channels
Times Square
12, 10, 8, 6, 4, 3 Channels
Triad
2001
12, 8 Channels
Vara-Light
4, 3 Channels
Varaxon
4 Channels
Whiteline
4 Channels

dimmer boards

A D C (Animated Display Creators Inc.)
Alibi Too (Alibi Rock Theaters)

Astral (Skirpan Lighting Control Corp.)
Audio Visual Systems
Automated Light Processing (Malatchi Electronic Systems Inc.)
Beran-Wilson
Blackstone
C L S (Custom Light & Sound Inc.)
Capitol
Capron
Cosmic Lights
Custom Designed
Datacue (Marketronics)
Decor
Digital Communications
Digital Lighting
Disco Construction
Disco Scene
Disco-Lite (Stephen C. Keating)
Discotronics
Diversitronics
E K K O R
Edmund
Electronics Diversified
Electrosonic Systems
Fantastic Disco Machine
Gemini (Design Circuit Inc.)
Gilchrist
Holy Cow ("OO" Prod'ns)
Kliegl
Litelab
M D S (Capron Lighting & Sound)
M G M
Magnificent Media Machine (Comtech Co.)
Mastronix
Meteor
Mode (Nimrod Ltd.)
Nimrod
P L S (Packaged Lighting Systems Inc.)
Playmate (Electro Controls Inc.)
Pragmatech
Roctronics
S C R Digitrol
S G I (Stillwater Group Inds.)
Schoeler-Akustik (DTS-electro-acoustics)
Switchpack (VirgoLight Inc.)
Theatre Techniques
Thumper
Times Square
Triad
2001
Vara-Light
Whiteline

strobes

A-L-S
A-1 Amusement
American Lighting
Audio Concepts
Audio Visual Systems
Barnett
Capitol
Disco One Sound & Lighting
Edmund
Electronics Diversified
Globe (Data Display)
Holy Cow ("OO" Prod'ns)
Kliegl
Koehn
LaTec
Light-Cruise
Lights Fantastic
Litelab
Luma Power (Diversitronics Inc.)
Luna Lite (IMS Corp.)
M G M
Magnificent Media Machine (Comtech Co.)
Mastronix
Maverick's
Mega Strobe (Maytronics Inc.)
Meteor
Midi-Strobe (Meteor Light & Sound Co.)
Nimrod
Optikinetics (DTS-electro-acoustics)
P L S (Packaged Lighting Systems Inc.)
Roctronics
Schoeler-Akustik (DTS-electro-acoustics)
Smithall
Strobilite
Super Strobe (Discotronics)
Swivelier
Theatrical Servs.
Times Square
Varaxon
Whiteline
Zenon (Data Display)

lasers

American Laser
Audio Visual Systems
Cosmic Systems
Disco Wizard (Laser Displays Inc.)
Laser Fan
Edmund
J B D-1
Kliegl
Koehn
Laser Dance (Discotronics)
Laser General
Systems
Laser Lighting (Discotreque Unlimited)
Laser Media Prod'ns
Laser Physics
Laser Presentations
Systems
Laser Projector (Laserlite Inds. Inc.)
Laser Wizard (Laserlite Inds. Inc.)
Laserlite Theatre (Laserlite Inds. Inc.)

Lasertronix (Entertronix Inc.)
Lights Fantastic
M G M
Mastronix
Maverick's
Nimrod
Roctronics
William Roderick
Sapan
Varilaser (Illusion Lighting Int'l Corp.)

ultraviolet/blacklight

A D C (Animated Display Creators Inc.)
Advanced Tech
Audio Visual Systems
Barnett
Capitol
Capron
Edmund
Holy Cow ("OO" Prod'ns)
Kliegl
Light-Cruise
Lights Fantastic
Litelab
Luna Lite (IMS Corp.)
M G M
Mastronix
Nimrod
P L S (Packaged Lighting Systems Inc.)
Roctronics
J. R. Russell
Shannon Glow (Shannon Luminous Materials Co.)
Strobilite
Times Square
Triad
Whiteline

spot

Altman
Audio Visual Systems
Bardwell & McAlister (SOS Photo Cine Optics Inc.)
Blackstone
Capitol
Capron
Champion
Decor
Fresnel, Ellipsoidal
Edmund
Fresnel, Ellipsoidal
Electro Controls
Fresnel, Ellipsoidal
Halo
J B D-1
Klieglight (Kliegl Bros.)
Fresnel, Ellipsoidal
Lights Fantastic
Fresnel, Ellipsoidal
Litelab
Fresnel, Ellipsoidal
M G M
Fresnel, Ellipsoidal
Mastronix
Fresnel, Ellipsoidal
Mole-Richardson
Fresnel, Ellipsoidal
Nimrod
P L S (Packaged Lighting Systems Inc.)
Fresnel, Ellipsoidal
Roctronics
Fresnel, Ellipsoidal
William Roderick
Roxter
Pin Spot
Swivelier
Fresnel
Theatre Techniques
Fresnel, Ellipsoidal
Times Square
Fresnel, Ellipsoidal

follow spot

Altman
Capitol
Capron
Decor
Klieglight (Kliegl Bros.)
Lights Fantastic
Litelab
M G M
Mastronix
Metro-Lite (George A. Snell Assocs. Inc.)
Mole-Richardson
Nimrod
P L S (Packaged Lighting Systems Inc.)
Roctronics
Super Trouper (Strong Electric Corp.)
Theatre Techniques
Times Square
Trouper (Strong Electric Corp.)
Trouperette (Strong Electric Corp.)
2001
Xenon Super Trouper (Strong Electric Corp.)
Xenon Trouper (Strong Electric Corp.)

track

American Lighting
Audio Concepts
Audio Visual Systems
Capitol
Decor
Disco Scene
DiscoBeam (Discotronics)
Electronics Diversified

L S I (Lighting Servs. Inc.)
 Lightolier
 Lights Fantastic
 Litelab
 Litestrip (Swivelier Co. Inc.)
 Mastronix
 Nimrod
 P L S (Packaged Lighting Systems Inc.)
 Roctronics
 Roxter
 Mini Trak
 Startrack (Swivelier Co. Inc.)
 T C S
 Theatre Techniques
 Times Square
 2001

strip

American Lighting
 Audio Visual Systems
 Audio-Lite
 Bardwell & McAlister (SOS Photo Cine Optics Inc.)
 Capitol
 Capron
 Champion
 Cosmic Lights
 Decor
 Disco Scene
 Disco to Go
 Disco-A-1 (Disco Assocs. Inc.)
 Dynacord
 Electra Display
 Horvick
 Kliegl
 Lights Fantastic
 Litelab
 Litestripes (Lighting Servs. Inc.)
 Luna Lite (IMS Corp.)
 M G M
 Mastronix
 Meteor
 Mini-Markee
 Mole-Richardson
 Nimrod
 Omnitronics
 P L S (Packaged Lighting Systems Inc.)
 Roctronics
 Sights & Sounds
 Smithall
 T C S
 Theatre Techniques
 Times Square
 Toledo Theatre
 Triad
 2001
 Vara-Light
 Varaxon

VISUAL MATERIALS

slide libraries

Audio Visual Systems
 Beran-Wilson
 Blackstone
 Charles Burke
 Capron
 Digicorp
 Digital Communications
 Digital Lighting
 Disco Prod'ns
 Disco Scene
 Discoslyde
 DiscoSound
 Discotronics
 Edmund
 Graveline
 Henri's
 Last Moving Picture
 Lights Fantastic
 M G M
 35mm
 Darrel Mand
 Nameth
 Pana-Vue (GAF Corp.)
 Roctronics
 J. R. Russell
 Sights & Sounds
 Soleil Laser
 Stone Hearth
 T C I
 2001
 Video Technology
 Videotheque

film libraries

Audio Visual Systems
 Beran-Wilson
 16mm
 Blackstone
 16mm
 Bill Brittain
 Cinema Concepts
 Super 8, 16mm
 Digicorp
 Digital Communications
 Digital Lighting
 DiscoSound
 Graveline
 Up to 35'

McDonald's
 16mm, 8mm
 Media Arts Guild
 Nameth
 Roctronics
 J. R. Russell
 Sights & Sounds
 Standard Projector & Equip.
 T C I
 35mm
 2001
 Video Technology
 Videotheque

videotape libraries

Marty Angelo
 Astralvision
 Audio Visual Systems
 Blackstone
 Bill Brittain
 Cinema Concepts
 Digicorp
 Digital Communications
 Digital Lighting
 Disco Scene
 DiscoSound
 Discotrequé
 Electronics Co.
 Golden Tapes
 Last Moving Picture
 Media Arts Guild
 Northeast Video
 Professional Audio Video
 Sights & Sounds
 Tele-Cinema
 Video Tape Network
 Video Technology
 Videotheque
 World of Sound & Light

PROJECTION SYSTEMS

film/movie projectors

Buhl
 Super 8 Film Loop
 Century Projector Corp.
 70mm, 35mm
 Elmo
 Super 8 & 16mm
 FilmoSound (Bell & Howell Co.)
 G A F
 G A V I (General Audio-Visual Inc.)
 8mm Repeater
 International Audio Visual (Standard Projector & Equip. Co.)
 Kalart Victor
 16mm—Sound/Silent
 Lume-X (Strong Electric Corp.)
 16mm
 Sankyo Seiki
 Standard Projector & Equip.
 Supermatic (Eastman Kodak Co.)
 T C I
 Tokiwa (SOS Photo Cine Optics Inc.)
 Viewlex Audio Visual
 Xenographic (Optical Radiation Corp.)

large screen television / video projectors

Audio Visual Systems
 Century Projection
 Cinema IV (PM Systems Corp.)
 Cinevision (Projection Systems Inc.)
 Edmund
 Global
 Kalart Victor
 Magnum (Phoenix Mfg.)
 Miami Flock Equip.
 Mitsubishi (Melco Sales Inc.)
 Panasonic
 Projecta-Vision
 4' to 8½'
 Roctronics
 Coloration
 Sega Vision
 Seneca Sound
 Sony
 Super Vision (Professional Audio Video Servs.)
 T C I
 Tandom
 Tele-Cinema
 Teleprosys Systems (Tape Head Co. Inc.)
 Videobeam (Advent Corp.)
 Video-Master (Giant Screen TV Inc.)
 Worldwide Entertainment

video tape recorders / players

Ampex
 2" Quad, 1" Helical
 Betamax (Sony Corp. of America)
 Concord (Benjamin Electronic Sound Co.)
 Gremlin
 International Video Corp.

Javelin
 Panasonic
 ½" & ¾" Cassette, ½" Open Reel, ½" & ¾" Portable
 VCR
 Philips
 R C A
 Sanyo
 ½" Beta Cord & ½" V-Cord II
 Teac
 TeleMation
 U-Matic (Sony Corp. of America)

slide projectors

Airequipt
 Buhl
 Overhead
 Discoslyde
 Edmund
 Ektagraphic (Eastman Kodak Co.)
 G A F
 G A V I (General Audio-Visual Inc.)
 2" x 2" w/Automatic Lamp Changer
 Hi Lite (Buhl Optical Co.)
 Leitz
 Mastronix
 Metro-Lite (George A. Snell Assocs. Inc.)
 Q B C (Buhl Optical Co.)
 RingMaster (Bell & Howell Co.)
 Sawyer's (GAF Corp.)
 Slide King (Charles Beseler Co.)
 Standard Projector & Equip.
 T C I
 Universal (Strong Electric Corp.)
 2 x 2
 Xenographic (Optical Radiation Corp.)

screens

Audio Visual Systems
 Beran-Wilson
 Blackstone
 Front & Rear
 Crystal Vision (Audio Visual Promo Aids Inc.)
 Front & Rear Stretch Screens
 Da-Lite
 Front & Rear
 Disco Prod'ns
 Front & Rear
 Draper
 Front & Rear, Electrically Operated
 Ektalite (Eastman Kodak Co.)
 40" x 40" Aluminum Surface
 Global
 36" x 48" Uni-Screen
 Charles Mayer
 Rear, Up to 10' x 40'
 McDonald's
 Custom
 Prima (Hudson Photographic Inds. Inc.)
 Raven
 Front, Rear, 3D, 2-Way
 Roctronics
 Front & Rear, Custom to Any Size
 Soundsphere (Sonic Systems Inc.)
 12" to 33" Spherical
 Super Vision (Professional Audio Video Servs.)
 Up to 25'
 Synergy
 Custom
 T C I
 Tele-Cinema
 Teleprosys Systems (Tape Head Co. Inc.)
 Theatrical Servs.
 Times Square

special effects projectors

Audio Visual Systems
 Blackstone
 Edmund
 Fenton Weill (Nimrod Ltd.)
 LaTec
 Lightolier
 Litelab
 Mastronix
 Meteor
 Metro-Lite (George A. Snell Assocs. Inc.)
 Optikinetics (DTS-electro-acoustics & Discotronics)
 Rank Aldis (Lights Fantastic)
 Roctronics
 Soleil Laser
 Swivelier
 T C I
 Times Square
 Tutor II (Illusion Lighting Int'l Corp. & Lights Fantastic)
 Xenographic (Optical Radiation Corp.)

liquid projectors

Fenton Weill (Nimrod Ltd.)
 Illusion
 LaTec
 Litelab
 Mastronix
 Meteor
 Metro-Lite (George A. Snell Assocs. Inc.)
 Optikinetics (Discotronics & DTS-electro-acoustics)
 Rank Aldis (Lights Fantastic)
 Swivelier
 T C I
 Times Square
 Tutor II (Lights Fantastic)

projector attachments

Audio Visual Systems

Disco Equipment & Services By Category

Beran-Wilson
Lenses, Effects, Wheels
Blackstone
Buhl Optical
Lenses
Carousel (Eastman Kodak Co.)
Edmund
3-Way Kaleidoscope/Hexiodscope, Lens Motors, Brackets
Ektagraphic (Eastman Kodak Co.)
Accessories
Electrosonic Systems
Dissolve Units
Fenton Weill (Nimrod Ltd.)
Global
Fresnel Lens
Illusion
LaTec
Lights Fantastic
Litelab
Mastronix
Media Master (Columbia Scientific Inds. Corp.)
Dissolve Controls, Programmers
Meteor
Optiknetics (DTS-electro-acoustics & Discotronics)
Rank Aldis (Lights Fantastic)
Show Pro (Audio Visual Labs Inc.)
Showmaster (Century Projector Corp.)
Automation
Soleil Laser
Supernatic (Eastman Kodak Co.)
Synergy
Custom Polarizers
T C I
Telefader (George A. Snell Assocs. Inc.)
Dissolve
Theatrical Servs.
Projection Booth Motorized Portal Covers
Times Square
2001
Digital Fading Systems
Xenographic (Optical Radiation Corp.)
Kowa Lenses

SPECIAL EFFECTS

mirror balls

A D C (Animated Display Creators Inc.)
Advanced Tech
Audio Visual Systems
Capitol
Capron
Creative Audio & Lighting Systems (Wavelength Inc.)
Custom Designed
Disco Scene
Disco to Go
Electra Display
Illusion
Infinity
LaTec
Light Cruise
Lights Fantastic
Lightworks
Litelab
M G M
Mastronix
McDonald's
Up to 36"
Nimrod
Ozone
P L S (Packaged Lighting Systems Inc.)
Roctronics
Sound Chamber Audio
SoundTech
Battery-Operated
Starlite (IMS Corp.)
Sundance
T C S
Times Square
Triad

bubble machines

A D C (Animated Display Creators Inc.)
Advanced Tech
Audio Visual Systems
Capitol
Capron
Creative Audio & Lighting Systems (Wavelength Inc.)
Custom Designed
Discotronics
Holy Cow ("OO" Prod'ns)
LaTec
Light-Cruise
Lights Fantastic
Litelab
M G M
Maverick's
Mutual Hardware
Neo Art
Simulated
Nimrod
Ozone
P L S (Packaged Lighting Systems Inc.)
Roctronics
T C S

Times Square
Triad

fog machines

A D C (Animated Display Creators Inc.)
Advanced Tech
Audio Visual Systems
Capitol
The Cat & Co.
Creative Audio & Lighting Systems (Wavelength Inc.)
Custom Designed
Disco Scene
Disco to Go
Holy Cow ("OO" Prod'ns)
Infinity
LaTec
Light-Cruise
Lights Fantastic
Litelab
M G M
Mastronix
Maverick's
Michaels
Mutual Hardware
Nimrod
Omnitronics
Ozone
P L S (Packaged Lighting Systems Inc.)
Roctronics
William Roderick
Soundteque
T C S
Theatrical Servs.
Times Square
Triad

signs: computerized/ psychedelic/ illuminated

A V C
Audio Visual Systems
Audio-Lite
Beran-Wilson
Blackstone
CLS (Custom Light & Sound Inc.)
Champion
Cosmic Lights
Creative Audio & Lighting Systems (Wavelength Inc.)
Custom Designed
Digital Communications
Disco Scene
Disco to Go
Disco-A-1 (Disco Assocs. Inc.)
Discotronics
Diversitronics
Electra Display
Entertronix
Environmental Optical Display (Image Dynamics)
Gilchrist
Graveline
Horvick
Laser General
32 Colors
Lighting Unlimited (Sound Unlimited Systems)
Litelab
Darrel Mand
Mastronix
McDonald's
Incandescent, Computerized, Non-Computerized,
Custom, Kits
Meteor
Centraflect/Spectraflect
Neo Art
Omnitronics
Ozone
P L S (Packaged Lighting Systems Inc.)
Roctronics
J. R. Russell
Sights & Sounds
Smithall
Sound Chamber Audio
Soundteque
Synergist
T C S
Thumper
Triad
2001
Varaxon
Whiteline

GAMES

video/electronic

A-1 Amusement
Allied Leisure
Atari
Beta (Krypton Electronics Corp.)
Blockbuster (Elcon Inds.)
5 games in 1
Brunswick
Casino (Elcon Inds.)
Video blackjack
Coleco
Exidy
Fascination
Grand Slam (Century Projection Systems Inc.)
Gremlin
Kingspoint
Meadow
Midway

Mirco
Cocktail
Murrey & Sons
Project Support Eng'g
Ramtek
Taito America
U B I
U S Billiards
United Games
Cocktail—Video 5 + 2, Video Card World
Venture Line
Video Action (Wolfman's Stereo Center)
World Wide Dists. Co.

pinball

Allied Leisure
Brunswick
Decor (Discotron)
Antique
Fascination
Gottlieb
Grand Slam (Century Projection Systems Inc.)
Cocktail Table
Mirco
Williams Electronics

arcade

A D C (Animated Display Creators Inc.)
Animated Skill Games
Actrans
Allied Leisure
Americoin
Electro-Mechanical
Brunswick
Bulldozer (Mini-Markee Inc.)
Decor (Discotron)
Antique
Frantz
Gremlin
Meadow
Midway
Mirco
Ramtek
Taito America
Stagecoach Shooting Gallery
U B I
Williams Electronics

soccer/football (foosball)

Dynamo
Garlando (Empire Dist'g Inc.)
Kingspoint
Mirco
Murrey & Sons
United Financial
Valley
Vulcan Fussball (Ebsco Amusements)

air hockey

Brunswick
Kingspoint
Murrey & Sons
U S Billiards

bowling

Meadow
Video
Murrey & Sons
Taito America
Used
U B I
Williams Electronics

shuffleboard

A D C (Animated Display Creators Inc.)
American Shuffleboard
Murrey & Sons
Williams Electronics

billiards/pool

American Shuffleboard
Brunswick
Dynamo
Ebonite
Murrey & Sons
U B I
U S Billiards
Valley

DANCE FLOORS/ WALLS/ CEILINGS

(including package designers/
installers)

AVC
Advanced Tech
Neon, Incandescent, Computerized, Custom, Kits

Alibi Too (Alibi Rock Theaters)
 American Discotheque
 Custom, Kits
 American Lighting
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Apple
 Astralvision
 Computerized
 Audio Innovations
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Audio Transport
 Incandescent, Computerized, Custom
 Audio Visual Systems
 Audio-Lite
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Axcent
 Neon, Incandescent, Computerized, Custom
 Beran-Wilson
 Incandescent, Computerized, Non-Computerized,
 Custom
 Blackstone
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Bowling
 C D M Prod'ns
 Capron
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Champion
 Comtech
 Incandescent, Non-Computerized, Custom
 Controlled Lyte
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Cosmic Lights
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Creative Floors
 Creative Stage Lighting
 Neon, Incandescent, Kits
 Crown Inds.
 Portable Roll-Up Plastic Floors
 Custom Designed
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Custom Light & Sound
 Incandescent
 Design Circuit Inc.
 DigiCorp
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Digital Communications
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Digital Lighting
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Dimension Five Sound
 Disco Assocs.
 Disco Consultants
 Disco Floors
 Disco One Sound & Lighting
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Disco Prod'ns
 Disco Scene
 Incandescent, Computerized, Custom, Kits
 Disc-O-Dek
 Incandescent, Non-Computerized, Custom, Kits
 Disco-One
 Computerized, Custom, Kits
 Discotheque Consultants
 Neon, Computerized, Custom
 Discotrique
 Neon, Incandescent, Computerized, Custom
 Discotronics
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Diversitronics
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 E P C
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Electra Display
 Incandescent, Custom, Kits
 Electronic Environments
 Electronics Co.
 Entertainment Properties
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Entertronix
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Environmental Optical Display (Image Dynamics)
 Neon, Incandescent, Computerized, Custom, Kits
 Fantasy Four
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Fred Foxx
 Computerized
 Freedom Electronix
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Future Now
 Gilchrist
 Grand Stage
 Graveline
 Incandescent, Computerized, Custom, Kits
 Henri's
 Incandescent, Computerized, Custom, Kits
 Horvick
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Howell
 Incandescent, Custom

Illusion
 Walls, Ceilings
 K E K
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Larry-Allen
 Laser Displays
 Computerized
 Laser General
 Computerized Laser
 Let There Be Neon
 Neon
 Lights Fantastic
 Computerized, Non-Computerized, Kits
 Lightworks
 Incandescent, Custom, Kits
 Litelab
 Incandescent, Computerized, Custom, Kits
 M G M
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits, Hollo Tile
 Darrel Mand
 Incandescent, Computerized, Non-Computerized,
 Custom
 Mastronix
 Neon, Incandescent, Computerized, Custom
 Maverick's
 Computerized, Custom
 McDonald's
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Meteor
 Incandescent, Custom
 Metz-Mer-Eyes
 Neon, Computerized, Custom
 Miami Soundlight
 Modern Entertainment
 Nameth
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Neo Art
 Infinity Panels—Neon, Computerized, Custom, Kits
 Nimrod
 "OO" Prod'ns
 Incandescent, Computerized, Non-Computerized,
 Custom
 Omnitronics
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Ozone
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 P L S (Packaged Lighting Systems Inc.)
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Professional Audio Video
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Professional Sound Servs.
 Incandescent, Computerized
 Terry Ray
 Incandescent, Custom
 Recordings Unlimited
 Rock-Ola
 Rotronics
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 William Roderick
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Josef Roisman
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 J. R. Russell
 Sapan
 Custom
 Sensations
 Computerized
 Sights & Sounds
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Smithall
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Soleil Laser
 Neon, Computerized, Custom
 Sound Chamber Audio
 Sound Control
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Sound Unlimited Systems
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Soundman
 Incandescent, Computerized, Custom
 Sounds Unlimited
 Incandescent, Computerized, Custom, Kits
 SoundStage
 Incandescent, Computerized, Non-Computerized,
 Custom
 Soundteque
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Stillwater Group Inds.
 Incandescent, Non-Computerized, Custom
 Synergist
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Synergy
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 T C S
 Incandescent, Computerized, Non-Computerized,
 Custom
 Tampa Bay Disco Pool
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Theatrical Servs.
 Incandescent, Custom, Kits

Thumper
 Incandescent, Computerized, Non-Computerized,
 Custom
 Times Square
 Incandescent, Computerized
 Tivoli
 Incandescent, Computerized, Custom
 Toledo Theatre
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Triad
 2001
 Incandescent, Computerized, Non-Computerized,
 Custom, Kits
 Varaxon
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Video Technology
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Videotheque
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 Wavelength
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom, Kits
 Waldo White
 Whiteline
 Neon, Incandescent, Computerized, Non-Comput-
 erized, Custom
 World of Sound & Light
 Incandescent, Computerized, Custom, Kits

DISCOTHEQUE PLANNING/ CONSTRUCTION

consultants
 (Total Package Includes Audio,
 Lighting, Projection, Flooring &
 Decor)

A S T
 Audio
 A V C
 Acoustek
 Audio
 Acoustics/Noise Control Consultants
 Advanced Tech
 Total Package
 Alibi Too (Alibi Rock Theaters)
 All Star
 Audio, Decor, Planning, Programming, Design
 American Adverts
 American Lighting
 Audio, Lighting, Projection, Flooring
 Amusement Sound Professionals
 Total Package
 Marty Angelo
 Total Package
 Antech
 Total Package
 Apple
 Astralvision
 Lighting & Projection—Computer Animation
 Audio By Ziret
 Audio Concepts
 Audio Innovations
 Total Package
 Audio Innovators
 Audio, Projection
 Audio Systems
 Audio, Lighting
 Audio Technical Servs.
 Audio, Lighting
 Audio Transport
 Audio, Lighting, Projection, Flooring
 Audio Visual Labs
 Audio Visual Promo. Aids
 Projection
 Audio Visual Systems
 Audio-Lite
 Audio, Lighting, Flooring, Decor
 Audiotheque
 Austin
 Axcent
 Total Package
 Beran-Wilson
 Audio, Lighting, Projection, Flooring, Alarm Equip-
 ment
 Beta Sound
 J. Bingo Prod'ns
 Total Package
 Blackstone
 Total Package
 Bonnwerke
 Audio
 Bill Brittain
 Total Package
 Buckeye Sound
 Charles Burke
 Terence P. Butler
 C D M Prod'ns
 Lighting
 C L B
 Audio
 Cabaret
 Total Package, Planning, Operation, Co-ordination
 Capron
 Audio, Lighting, Projection, Flooring, Systems,
 Equipment, Effects

Disco Equipment & Services By Category

Captain Disco
Consoles & Atmosphere
The Cat & Co.
Total Package
Cleveland Disco Pool
Coleman
Comtech
Audio, Lighting, Projection, Flooring, Media Design
Controlled Lyte
Audio, Lighting, Projection, Flooring
Cook Consultants
Audio, Lighting, Projection
Cosmic Lights
Total Package
Creative Stage Lighting
Total Package
Custom Audio
Audio
Custom Designed
Total Package
Custom Light & Sound
Total Package
D T S
Design Circuit Inc.
Total Package
Design Spectrum
Digicorp
Total Package, Finance
Digital Communications
Total Package, Finance
Digital Lighting
Total Package, Finance
Dimension Five Sound
Dirty Don's
Disco Assocs.
Disco Consultants
Disco Floors
Disco One Sound & Lighting
Total Package
Disco Prod'ns
Audio, Lighting, Decor
Disco Scene
Total Package
Disco to Go
Total Package
Disc-O-Dek
Lighting, Flooring, Decor
DiscoSound
Discotheque Consultants
Total Package
Discotheque
Total Package
Discotronics
Total Package
Diversitronics
Lighting, Special Effects
Dyma
Audio, Lighting, Projection
Dynacord
Total Package
E P C
Total Package
Electronic Environments
Entertainment Properties
Total Package, Finance
Entertronix
Audio, Lighting, Projection
Fantastic Disco Machine
Audio, Lighting, Flooring, Decor, Audio/Visual
Fantasy Four
Total Package
Fred Foxx
Audio, Lighting, Projection, Flooring
Frazier
Freedom Electronix
Total Package
Full Compass
Audio
G L I
Audio
Gifford
Total Package
Michael Gold
Grand Stage
Total Package
Graveline
Total Package
Sandy Hamilton
Audio Equipment, Music Programming, Audio/Visual Shows
Henri's
Total Package
Hi-Fi Corner
High-End
George Hochman
Total Package
Horvick
Total Package, Engineering Specialists in Audio, Lighting, Dance Floors, Complete Clubs
Howell
Audio, Lighting, Projection, Flooring
Hudson's
Audio
Illusion
Infinity
Audio, Lighting, Interiors
Russ Jackson
Total Package, Business, Architecture, Theme
Juliana's
Total Package
K E K
K & L
Audio

Stephen C. Keating
Specialized Contract Design
Jim Kinner
Audio
Koehn
Total Package
Randall Krandall
Research, Development
Chris Lane
Total Package, Music, Disk Jockey
Larry-Allen
Audio, Lighting
Laser Displays
Lighting, Projection, Decor
Laser General
Lighting, Projection
Laser Presentations
Lighting—Laser Environments
Laserlite
Lighting—Lasers
Last Moving Picture
Total Package
Let There Be Neon
Lighting
Lightworks
Lighting
Litelab
All consulting through dealers
Long Island Disco DJ's
Audio, Lighting, Decor
Richard Long
Audio
Lower Level
Audio
M G M
Lighting, Projection, Flooring
Darrel Mand
Total Package
Martin Audio/Video Corp.
Mastronix
Total Package
Maverick's
Audio, Lighting, Flooring, Engineering
McDonald's
Total Package
Meteor
Total Package
Miami Soundlight
Michaels
Millennium Communications
Programming, Promotion, Operations, Audio
Mobil Music
Disk Jockeys, Programming, Records
Modern Entertainment
Mountain Restaurant
Total Package
Music Sound & Light
Audio, Lighting
Music Systems
Nameth
Total Package, Concept Development
Rupert Neve
New York Sound
Nickell
Nimrod
Northern Sound
Audio, Lighting, Projection
Michael O'Harro
Marketing Promotions, Public Relations, Image Concept, Design
Omnitronics
Audio, Lighting, Projection, Flooring, SND, Video
Orion Theatre
Audio, Lighting, Projection
Ozone
Audio, Lighting, Projection, Decor
P L S (Packaged Lighting Systems Inc.)
Lighting, Projection, Flooring, Special Effects
Performance Environments
Audio, Lighting
Phoenix
Pragmatech
Professional Audio Systems Eng'g
Audio, Lighting, Projection, Decor
Professional Audio Video
Professional Sounds Servs.
Audio, Lighting, Design
Randall
Engineering
Terry Ray
Record Gallery
Robbo
Music Programming
Charlie Roberts
Total Package, Music Programming
Roctronics
Lighting, Projection
William Roderick
Total Package, Planning, Contracting
Rodgers
Josef Roisman
Total Package, Interior Design, Operations
Rosner
Audio, Sound Systems
J. R. Russell
Total Package
S W B Electronics
Total Package, Portable Operation
Sapan
Lighting, Decor, Holography, Laser Effects
Carolyn Patricia Scott
Design, Promotion, Programming
Seneca Sound
Showco Electronic
Sights & Sounds
Total Package
Graham Smith
Total Package
Smith Sound

Smithall
Audio, Lighting, Projection, Flooring, Equipment
George A. Snell
Audio, Projection
Soleil Laser
Lighting, Projection, Laser Lighting
Sound By Guy
Total Package
Sound Chamber Audio
Sound Control
Total Package
Sound Genesis
Audio
Sound Investment
Total Package
Sound Studio
Sound Unlimited Systems
Total Package, Site, Management, Special Effects
Lighting Systems
Sound-Effects
Total Package, Lounge & Mobile
Soundman
Audio, Lighting
Sounds Unlimited
Total Package
SoundStage
Audio, Lighting, Projection, Decor
Soundteque
Total Package
Sounsations
Audio
Stillwater Group Inds.
Audio, Lighting
Stone Hearsh
Sundance
Superior Sound
Audio
Swiveller
Electrical Design
Synergy
Total Package
T C S
Total Package, Management, Planning
Tampa Bay Disco Pool
Design, Managerial
Tennessee Audio
Audio
Times Square
Lighting, Projection
Tivoli
Lighting, Flooring, Decor, Low Voltage & Low Energy
Lighting
Toledo Theatre
Lighting, Projection, Flooring
Tramp's
Total Package, Concept, Image, Marketing, Communication, Public Relations
Triad
Tri-State Sound
Audio, Broadcast, Commercial Sound
2001
Total Package, Engineering, Applications Design
United Audio Rec'g
Audio
Vara-Light
Lighting, Control Systems
Varaxon
Total Package, Interior Design
Video Technology
Total Package, Finance
Videothèque
Total Package, Finance
Virgolight
Walker Transducing Systems
Wavelength
Total Package
Waldo White
Whiteline
Total Package
Thomas E. Williams
Lighting, Flooring, Decor, Marketing
Windmiller
Wolfman's Stereo Center
World of Sound & Light
Design & Concept
Yorkshire
Total Package, Programming, Layout, Operation.

designers

(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)

A.S.T
Audio
A V C
AccuSound
Audio, Lighting
Acoustek
Advanced Tech
Total Package
Alibi Too (Alibi Rock Theaters)
American Discotheque
Audio, Lighting, Projection, Flooring
American Lighting
Audio, Lighting, Projection, Flooring
Amusement Sound Professionals
Audio
Marty Angelo
Antech
Total Package
Apple
Audio By Zimet
Audio Concepts
Audio Innovations
Total Package

Audio Innovators
 Audio, Projection
 Audio Technical Servs.
 Audio, Lighting
 Audio Transport
 Audio, Lighting, Projection, Flooring
 Audio Visual Promo. Aids
 Projection
 Audio Visual Systems
 Audio-Lite
 Audio, Lighting, Flooring
 Auscom
 Video
 Austin
 Axcent
 Total Package
 Beran-Wilson
 Audio, Lighting, Projection, Flooring
 Beta Sound
 J. Bingo Prod'n's
 Total Package
 Blackstone
 Total Package
 Bonnwerke
 Audio
 Bowling
 Bill Brittain
 Total Package
 Buckeye Sound
 Charles Burke
 Terence P. Butler
 C L B
 Audio, Lighting
 Cabaret
 Total Package
 Capron
 Audio, Lighting, Projection, Flooring
 The Cat & Co.
 Coleman
 Comtech
 Audio, Lighting, Projection, Flooring
 Controlled Lyle
 Decor
 Cook Consultants
 Audio, Lighting, Projection
 Cosmic Lights
 Lighting, Projection, Flooring, Decor
 Creative Stage Lighting
 Total Package
 Crossroads Audio
 Audio
 Custom Audio
 Audio
 Custom Designed
 Total Package
 Custom Light & Sound
 Total Package
 Custom Sound
 Design Circuit Inc.
 Total Package
 Design Spectrum
 Digicorp
 Total Package
 Digital Communications
 Total Package
 Digital Lighting
 Total Package
 Dirty Don's
 Disco Assocs.
 Disco Consultants
 Disco Floors
 Disco One Sound & Lighting
 Total Package
 Disco Prod'n's
 Lighting, Decor
 Disco Scene
 Total Package
 Disc-O-Dek
 Lighting, Flooring, Decor
 Disco-One
 Total Package
 DiscoSound
 Discoltheque Consultants
 Total Package
 Discotronics
 Total Package
 Dyma
 Audio, Lighting, Projection
 Dynacord
 Total Package
 E P C
 Audio, Lighting, Flooring
 Electronic Environments
 Eltex
 Audio, Lighting, Projection
 Entertainment Properties
 Total Package
 Entertronix
 Audio, Lighting, Projection
 Fantastic Disco Machine
 Audio, Lighting, Flooring, Decor
 Fantasy Four
 Fred Foxx
 Audio, Lighting, Projection, Flooring
 Freedom Electronix
 Total Package
 G L I
 Audio
 Galaxy
 Audio, Lighting
 Gifford
 Total Package
 Gilchrist
 Grand Stage
 Total Package
 Graveline
 Total Package
 Henri's
 Total Package
 Hi-Fi Corner
 High-End
 Horvick
 Total Package
 Howell
 Audio, Lighting, Projection, Flooring
 Hudson's
 Audio
 Infinity
 Audio, Lighting
 Russ Jackson
 Total Package
 Juliana's
 Total Package
 K E K
 K & L
 Stephen C. Keating
 Jim Kinner
 Audio
 Koehn
 Total Package
 Randall Krandall
 Chris Lane
 Total Package
 Larry-Allen
 Audio, Lighting
 Laser Displays
 Lighting, Projection
 Laser General
 Lighting, Projection
 Laser Presentations
 Lighting
 Last Moving Picture
 Total Package
 Let There Be Neon
 Lighting
 Lightworks
 Lighting
 Richard Long
 Audio
 Lower Level
 Audio
 Lustra
 Total Package
 M G M
 Lighting, Projection, Flooring
 Darrel Mand
 Total Package
 Martin Audio/Video Corp.
 Mastronix
 Total Package
 Maverick's
 McDonald's
 Total Package
 Michaels
 Millennium Communications
 Mobile Music
 Audio, Lighting, Decor
 Modern Entertainment
 Mountain Restaurant
 Total Package
 Music Sound & Light
 Audio, Lighting
 Music Systems
 Nameth
 Total Package
 Rupert Neve
 New York Sound
 Nickell
 Nimrod
 Omnitronics
 Audio, Lighting, Projection, Flooring
 Ozone
 Total Package
 Partymaster
 Audio, Lighting
 Performance Environments
 Professional Audio Systems Eng'g
 Audio, Lighting, Decor
 Professional Audio Video
 Professional Sound Servs.
 Audio, Lighting, Projection, Flooring
 Randall
 Audio
 Terry Ray
 Audio, Lighting
 Record Gallery
 Charlie Roberts
 Roctronics
 William Roderick
 Total Package
 Rodgers
 Josef Roisman
 Total Package
 Rosner
 Audio
 J. R. Russell
 Total Package
 S C R Digitrol
 Lighting
 S W B Electronics
 Total Package, Portable Operation
 Showco Electronic
 Sights & Sounds
 Total Package
 Graham Smith
 Smith Sound
 Smithall
 Audio, Lighting, Projection, Flooring
 George A. Snell
 Audio, Projection
 Soleil Laser
 Lighting, Projection
 Sound Chamber Audio
 Sound Control
 Total Package
 Sound Genesis
 Audio
 Sound Investment
 Total Package
 Sound Unlimited Systems
 Total Package
 Sound-Effects
 Audio, Lighting
 Soundman
 Audio, Lighting
 Sounds Unlimited
 Total Package
 SoundStage
 Audio, Lighting, Projection
 Soundteque
 Total Package
 Specialized Audio Inc.
 Stillwater Group Inds.
 Sundance
 Suntronics
 Superior Sound
 Audio
 Synergy
 T C S
 Audio, Lighting
 Tivoli
 Toledo Theatre
 Audio, Lighting, Projection, Flooring
 Triad
 Tri-State Sound
 Audio
 2001
 Total Package
 United Audio Rec'g
 Audio
 Varaxon
 Total Package
 Video Technology
 Total Package
 Videotheque
 Total Package
 Virgolight
 Walker Transducing Systems
 Wavelength
 Waldo White
 Whiteline
 Total Package
 Thomas E. Williams
 Total Package
 Windmillar
 Wolfman's Stereo Center
 World of Sound & Light
 Yorkshire
 Lighting, Decor

installers
(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)

A V C
 AccuSound
 Audio, Lighting
 Acoustek
 Advanced Tech
 Audio, Lighting, Projection
 Alibi Too (Alibi Rock Theaters)
 American Discotheque
 Audio, Lighting, Projection, Flooring
 Amusement Sound Professionals
 Audio
 Antech
 Total Package
 Apple
 Audio By Zimet
 Audio Concepts
 Audio Innovations
 Total Package
 Audio Innovators
 Audio, Projection
 Audio Systems
 Audio, Lighting
 Audio Technical Servs.
 Audio, Lighting
 Audio Transport
 Audio, Lighting, Projection, Flooring
 Audio Visual Promo. Aids
 Projection
 Audio Visual Systems
 Auscom
 Video
 Austin
 Axcent
 Total Package
 Beran-Wilson
 Audio, Lighting, Projection, Flooring
 Beta Sound
 Blackstone
 Total Package
 Bonnwerke
 Audio
 Bridgewater
 Audio, Lighting, Projection
 Bill Brittain
 Total Package
 Buckeye Sound
 Charles Burke
 Terence P. Butler
 C L B
 Audio
 Capron
 Audio, Lighting, Projection, Flooring
 The Cat & Co.
 Coleman
 Comtech
 Audio, Lighting, Projection, Flooring
 Cook Consultants
 Audio, Lighting, Projection
 Cosmic Lights
 Lighting, Projection, Flooring, Decor

Disco Equipment & Services By Category

Crossroads Audio
Audio
Custom Audio
Audio
Custom Designed
Total Package
Custom Light & Sound
Total Package
Custom Sound
Design Spectrum
Digicorp
Audio, Projection
Dimension Five Sound
Disco Assocs.
Disco Consultants
Disco Floors
Disco One Sound & Lighting
Total Package
Disco Prod'ns
Audio, Lighting, Decor
Disco Scene
Total Package
Disco Servs.
Disc-O-Dek
Lighting, Flooring, Decor
Disco-One
Total Package
DiscoSound
Discotheque Consultants
Total Package
Discotheque
Total Package
Discotronics
Total Package
Dyma
Audio, Lighting, Projection
Dynacord
Total Package
E P C
Audio, Lighting, Projection, Flooring
Electronic Environments
Eitex
Audio, Lighting, Projection
Entertronix
Audio, Lighting, Projection
Fantastic Disco Machine
Audio, Lighting, Flooring, Decor
Fantasy Four
Fred Foxx
Audio, Lighting, Projection, Flooring
Freedom Electronix
Total Package
Galaxy
Audio, Lighting
Giffen
Projection
Gifford
Total Package
Gilchrist
Graveline
Total Package
Henri's
Total Package
Hi-Fi Corner
Horvick
Total Package
Howell
Audio, Lighting, Projection
Hudson's
Audio
Infinity
Audio, Lighting
Russ Jackson
Total Package
Juliana's
Total Package
K E K
K & L
Jim Kinner
Audio
Koehn
Audio, Lighting, Projection
Randall Krandall
Chris Lane
Audio, Lighting, Projection, Flooring
Larry-Allen
Audio, Lighting
Laser Displays
Lighting, Projection
Laser General
Lighting, Projection
Laser Presentations
Lighting
Last Moving Picture
Total Package
Let's Go Disco
Lightworks
Lighting
Richard Long
Audio
Lower Level
Audio
Darrel Mand
Total Package
Martin Audio/Video Corp.
Maverick's
McDonald's
Total Package
Michaels
Millennium Communications
Mobil Music
Audio
Modern Entertainment

Music Sound & Light
Audio, Lighting
Music Systems
Neo Art
Infinity Panels
Rupert Neve
New York Sound
Nickell
Nimrod
Northern Sound
Audio, Lighting, Projection
Omnitronics
Audio, Lighting, Projection, Flooring
Orion Theatre
Audio, Lighting, Projection
Phoenix
Pragmatech
Professional Audio Systems Eng'g
Audio, Lighting, Projection, Decor
Professional Audio Video
Professional Sound Servs.
Audio, Lighting, Projection, Flooring
Terry Ray
Audio, Lighting
Record Gallery
Charlie Roberts
William Roderick
Total Package
Rodgers
Josef Roisman
Total Package
Rosner
Audio
J. R. Russell
Total Package
S W B Electronics
Total Package, Portable Operation
Seneca Sound
Showco Electronic
Sights & Sounds
Audio, Lighting, Projection, Flooring
Smith Sound
Smithall
Audio, Lighting, Projection, Flooring
George A. Snell
Audio, Projection
Soleil Laser
Lighting, Projection
Sound Chamber Audio
Sound Control
Total Package
Sound Genesis
Audio
Sound Investment
Total Package
Sound Unlimited Systems
Total Package
Soundman
Audio
SoundStage
Audio, Lighting, Projection
Sounds Unlimited
Total Package
Soundteque
Total Package
Specialized Audio Inc.
Stillwater Group Inds.
Sundance
Suntronics
Superior Sound
Audio
Synergy
T C S
Audio, Lighting
Tennessee Audio
Audio
Triad
Tri-State Sound
Audio
2001
Total Package
United Audio Rec'g
Audio
Varaxon
Audio, Lighting, Projection, Flooring
Virgolight
Walker Transducing Systems
Wavelength
Waldo White
Whiteline
Total Package
Thomas E. Williams
Total Package
Windmiller
Wolfman's Stereo Center
World of Sound & Light

builders (Total Package Includes Audio, Lighting, Projection, Flooring & Decor)

A S T
Audio
A V C
Acoustek
Advanced Tech
Audio, Lighting
Alibi Too (Alibi Rock Theaters)
American Discotheque
Lighting, Flooring
American Lighting
Lighting, Projection, Flooring
Amusement Sound Professionals
Audio
Antech
Total Package

Apple
Audio By Zimet
Audio Concepts
Audio Innovations
Total Package
Audio Innovators
Audio
Audio Technical Servs.
Audio, Lighting
Audio Visual Systems
Austin
Accent
Total Package
Beran-Wilson
Audio, Lighting, Projection, Flooring
Beta Sound
Blackstone
Total Package
Bonwerke
Audio
Bowling
Buckeye Sound
Charles Burke
Terence F. Butler
The Cat & Co.
Custom Audio
Audio
Custom Designed
Total Package
Custom Light & Sound
Total Package
Design Spectrum
Disco Assocs.
Disco Consultants
Disco Floors
Disco One Sound & Lighting
Total Package
Disco Scene
Disc-O-Dek
Lighting, Flooring, Decor
Discotheque Consultants
Total Package
Discotronics
Total Package
Dyma
Audio, Lighting, Projection
Dynacord
Total Package
Entertronix
Audio, Lighting, Projection
Fred Foxx
Audio, Lighting, Projection, Flooring
Freedom Electronix
Total Package
G L I
Audio
Giffen
Projection
Gifford
Total Package
Gilchrist
Grand Stage
Lighting, Projection, Flooring
Graveline
Total Package
Henri's
Total Package
Hi-Fi Corner
Horvick
Total Package
Hudson's
Audio
Infinity
Audio, Lighting
Russ Jackson
Total Package
Juliana's
Total Package
K E K
Koehn
Audio, Lighting
Laser Displays
Lighting, Projection
Laser General
Lighting, Projection
Last Moving Picture
Total Package
Let's Go Disco
Total Package
Lightworks
Lighting
Richard Long
Darrel Mand
Total Package
Martin Audio/Video Corp.
Mastronix
Lighting
Maverick's
McDonald's
Total Package
Mobil Music
Lighting
Modern Entertainment
Music Sound & Light
Audio, Lighting
Music Systems
Nameth
Total Package
New York Sound
Nimrod
Omnitronics
Audio, Lighting, Projection, Flooring
Ozone
Total Package
(Continued on page D-77)

DISCO POOLS

The information for the following record pools was provided by either the record companies which supply them or the record pools themselves.

ALASKA

● ANCHORAGE (Area Code 907)

Electronics Co. (Electronics Corp. of Alaska), 5650 A/B Old Seward Hwy. Zip: 99502. Tel: 349-3562. Pres. & Gen. Mgr.: J. J. Bacon.

ARIZONA

● PHOENIX (Area Code 602)

Bobby McGee's USA, 2701 Camelback Rd., No. 500. Zip: 85016. Tel: 956-7660. Contact: Ray Ford.
Southwest Rec. Pool, PO Box 7414, Zip: 85001; 1914 W. Holly. Zip: 85009. Tel: 257-1678. Contact: Jack Withersby.

● TUCSON (Area Code 602)

Green Dolphin, 95 N. Park. Zip: 85719. Tel: 624-4421.

CALIFORNIA

● GARDEN GROVE (Area Code 714)

Orange County Disco DJ's Ass'n, 11862 Morrie Ln. Zip: 92640. Contact: Scotty McKay.

● LOS ANGELES METROPOLITAN AREA (Area Code 213)

Los Angeles Rec. Pool, see Southern Calif. Disco DJ Ass'n.

Southern California Disco DJ Ass'n, 1509 Crossroads of the World, Suite 101, Hollywood 90028. Tel: 467-6855, 462-8223. Pres.: A. J. Miller; Mgr.: Charles Minehart.

● REDLANDS (Area Code 714)

K U O R-FM, 1200 E. Colton Ave. Zip: 92373. Tel: 792-6131. Disco Music Dir.: C. Higgins.

● SAN FRANCISCO & BAY AREA (Area Code 415)

B A D D A (Bay Area Disco Dee Jay Ass'n), 2120 Market St., No. 201. Zip: 94114. Tel: 431-6025. Chm.: John Hedges.

Bay Area Disco Dee Jay Ass'n, see BADDA.
Northern California Black Disco Dee Jays Artists & Assoc's., 909 Shorepoint Court, No. 220, Alameda 94501. Tel: 521-7660. Co-ord.: Carolyn P. Scott. Local branch: 3244 Telegraph Ave., Oakland 94608.

COLORADO

● DENVER AREA (Area Code 303)

All Star Prod'n's Inc., 3350 Youngfield, Wheatridge 80010. Tel: 324-4477. Pres.: Russel Murray.

CONNECTICUT

● STAMFORD (Area Code 203)

Connecticut Rec. Pool, PO Box 10014. Zip: 06904. Tel: 324-7099. Pres.: Johnny Luyando; VP: Domenica Luyando.

DISTRICT OF COLUMBIA

● WASHINGTON (Area Code 202)

Seemingly Better Prod'n's Rec. Pool & Promos., 1401 N. Capitol St. NE. Zip: 20002. Tel: 387-5000. Pres.: Sunda-
dance.

FLORIDA

● JACKSONVILLE (Area Code 904)

North Florida Rec. Pool, 5644 Holly Bell Dr., Suite 7. Zip: 32211. Tel: 744-2465. chm.: William Stuart Neal.

● MIAMI (Area Code 305)

Florida DJ Ass'n, 2939 Virginia St. Zip: 33133. Tel: 442-8523. Contact: Bill Kelly.
Florida Rec. Pool, PO Box 550. Zip: 33145. Tel: 446-3159. Pres.: Bo Crane; Dir.: Bruce Hard.

● TAMPA (Area Code 813)

Smithnight Independent Disco Pool, 416 E. Hugh, Suite D. Zip: 33603. Tel: 224-4414. VP: Gary Smith.
Tampa Bay Disco Pool, 4111 Linebaugh Ave., Suite 301. Zip: 33617. Tel: 988-5418. Pres.: J. G. Knapp; Sales Mgr.: Thom Vann.

GEORGIA

● ATLANTA (Area Code 404)

Atlanta Music Pool, 2340 Peachwood Circle, No. 5-1. Zip: 30345. Tel: 321-4745. Dirs.: Dave Smith, Robbie Tee.

HAWAII

● Honolulu (Area Code 808)

TJ'S Disco/Hawaii Rec. Pool, 1736 Kapiolani Blvd. Zip: 96814. Tel: 947-1448. Pres.: T. J. Johnson; Pool Dir.: Gary Friedman.

ILLINOIS

● CHICAGO (Area Code 312)

Audiotalent Inc., 233 E. Erie. Zip: 60611. Tel: 664-9119. Pres.: Peter N. Wright; Disco Pool Mgr.: Rocky Jones.

Disco-Tech, 3930 N. Pine Grove, RM. 2504. Zip: 60613. Dogs of War Disco Jocks Ass'n, 2112 S. Michigan Ave. Zip: 60616. Tel: 225-3321. Chm.: Eddie Thomas.

LOUISIANA

● NEW ORLEANS (Area Code 504)

New Orleans Disco Ass'n, PO Box 343. Zip: 70001. Tel: 834-1032. Chm.: Al Paez.

MARYLAND

● LAUREL (Area Code 301)

College Park Group, Cromwell Sta., 15638 Millbrook Ln. Zip: 20818.

MASSACHUSETTS

● BOSTON (Area Code 617)

Boston Rec. Pool, c/o Nightfall Magazine, 480 Commonwealth Ave. Zip: 02215. Tel: 262-5570. Contact: John Luongo.

New England Rec. Pool, 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. Mgr.: Marc Siegel.

MICHIGAN

● DETROIT METROPOLITAN AREA (Area Code 313)

Ken Earl Prod'n's Inc., 15700 Providence Dr., Suite 504, Southfield 48075. Tel: 559-5151. Pres.: Ken Earl.
Funhouse Assocs., 17651 Annchester Rd. Zip: 48219. Tel: 342-0571.

Southeast Michigan Disco Ass'n, 171 Grove St., Highland Park 48203. Tel: 341-2603. Contact: Ann Shafer.

MINNESOTA

● MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Minnesota Disco Pool, 419 Hennepin Ave., Minneapolis 55401. Tel: 338-8206. Pres.: Randall Krandall.

Wide Angle, 455 Como Ave., St. Paul 55103. Tel: 488-6739. Contact: David Pinska.

Yorkshire Entertainments Ltd./Yorkshire Ents. Inc., 15 N. 12 St., Minneapolis 55403. Tel: 341-4557. Pres./Dir.: Gregory Krooehn.

NEW JERSEY

● ASBURY PARK (Area Code 201)

New Jersey Ass'n of Discotheque Disc Jockeys, 1 Press Plaza. Zip: 07712. Tel: 988-4182. Pres.: Martin Torgul.
Branch: Palisades Park, N.J.

● EMERSON (Area Code 201)

Pocono Rec. Pool, 328 Grand Blvd. Zip: 07630. Tel: 262-4053. Dist'n Mgr.: Gary Holtzman.
Home office: Dunmore, Pa.

● PALISADES PARK (Area Code 201)

New Jersey Ass'n of Discotheque Disc Jockeys, 408 Broad Ave. Zip: 07650.
Home office: Asbury Park, N.J.

NEW YORK

● BUFFALO (Area Code 716)

Buffalo New York Rec. Pool, 19 Slate Creek Dr., Suite 5. Zip: 14227. Tel: 668-3161. Admin'r: Marty Angelo.

● CLIFTON PARK (Area Code 518)

Castilian Disco, PO Box 238, Parkwood Plaza. Zip: 12065. Tel: 371-9778. Owner: Edward Golonka.

● ELMONT (Area Code 516)

Long Island Disco DJ's, 41 Porter St. Zip: 11003. Tel: 354-3992. Dir.: Jackie McCloy.

● NEW YORK METROPOLITAN AREA (Area Code 212)

Disco Den Rec. Pool, 10 E. 125 St. Zip: 10026. Tel: 289-7705. Pres.: Dennis Franklin.

International Disco Rec. Center, 141 Attorney St. Zip: 10002. Tel: 254-2762. Pres.: Eddie Rivera; VP: Carlos Rivera Communication Dir.: James Richardson.
Music in the Air (including Record Source Int'l), 1515 Broadway. Zip: 10036. Tel: 764-7311. Broadcast Programming Mgr.: Nancy Erlich.

Disconet (div of Sugarscoop Inc.), 600 Third Ave. Zip: 10016. Tel: 687-2313; Subscriptions WATS: (800) 243-5000. Pres.: Mike Wilkinson; VP: Betty Lyons; Programmers: Bobby "DJ" Guitadaro, Tom Savarese; Subscriber Relations: Cathy Grogan.

Record Pool, 99 Prince St. Zip: 10012. Tel: 431-8187.
Record Source Int'l, see Music in the Air.
Upper Manhattan Disco Ass'n, 2139 Seventh Ave. Zip: 10027. Tel: 662-7389. Contact: Mel Williams.

● SYRACUSE (Area Code 315)

Empire State Rec. Pool, PO Box 6101, Teall Sta. Zip: 13217. Tel: 475-4221.

NORTH CAROLINA

● CHARLOTTE (Area Code 704)

Southeast Disco DJ Ass'n, 1310 Kenilworth Ave. Zip: 28203. Tel: 376-0318. Dir.: David R. Wright.

● GREENSBORO (Area Code 919)

Sherlock Rec. Pool, 2900 E. Market St. Zip: 27420. Tel: 273-5009. PR: Preston Neal.

● RALEIGH (Area Code 919)

Triangle Disco Rec. Co., 1204 Brighton Rd. Zip: 27610. Tel: 828-4289. Contact: Paul Engram.

OHIO

● CLEVELAND METROPOLITAN AREA (Area Code 216)

Cleveland Disco Pool, 2249 Cottage Grove, Cleveland Heights 44118. Tel: 321-0175. Dir.: Allan Rose.

PENNSYLVANIA

● ALLENTOWN (Area Code 215)

Pocono Rec. Pool, 30 N. 18 St. Zip: 18102. Tel: (215) 820-5316. Dist'n Mgr.: Vince Palau.
Home office: Dunmore, Pa.

● CRESSON (Area Code 814)

Disco Pool of America, 631 Front St. Zip: 16630. Tel: 886-4413. Mgr.: Charles W. Koontz.

● DUNMORE (Area Code 717)

Pocono Rec. Pool, 209 Corner St. Zip: 18512. Tel: 343-2761. Pres.: Frank E. Lembo.
Branches: Emerson, N.J.; Allentown, Philadelphia, Pittsburgh, Pa.

● HARRISBURG (Area Code 717)

WFE C Radio, 112 Market St. Zip: 17101. Tel: 238-5122.

● PHILADELPHIA (Area Code 215)

Gemini Experience Rec. Pool, PO Box 16605. Zip: 19139. Tel: 747-4778. Opns. Dir.: Franklyn E. Walker Jr. Local branch: 6628 Blakemore St. Zip: 19119. Tel: 849-5691. PR Dir.: Dianne Thomas.

Pocono Rec. Pool, c/o Loft Disco, 2001 Oregon Ave. Zip: 19145. Tel: 339-9293. Dist'n Mgr.: Frank Sestito.
Home office: Dunmore, Pa.

● PITTSBURGH METROPOLITAN AREA (Area Code 412)

Babe's Disco Rec. Serv., 317 Lebanon Manor Dr., West Mifflin 15122. Tel: 469-0050. Owner: Hugh O'Donnell.
Pocono Rec. Pool, 1425 McFarland Rd. Zip: 15216. Tel: 343-1825. Dist'n Mgr.: Gary Larkin.
Home office: Dunmore, Pa.

TEXAS

● DALLAS (Area Code 214)

Dallas/Fort Worth Disco Disc Jockey Ass'n, 4859 Cedar Springs. Zip: 75219. Tel: 526-8699. Pres.: Howard L. Metz.

● HOUSTON (Area Code 713)

Disco-Texas, PO Box 42336. Zip: 77042. Tel: 780-7766. Pres.: Sam Meyer.

(Continued on page D-77)

INTERNATIONAL

CANADA

• record companies with disco product

A & M RECS. OF CANADA LTD., 939 Warden Ave., Scarborough, Ont. M1L 4C5. Tel: (416) 752-7191. Telex: 06-963652. Pres.: Gerry Lacoursiere; VP & Mktg. Dir.: Joe Summers; A&R Co-ord.: Michael Godin; Promo. & Artist Development Dir.: Doug Chappell; Art Dir.: Colin MacDonald; Nat'l Promo.: J.P. Guilbert; Nat'l Pub.: James Monaco; Branch Mgr.: Bill Meehan.
Branches: **Calgary, Alta.**, 6812 A Sixth St. SE. Postal Code: T2H 2K4. Tel: (403) 253-8534. Telex: 03-825736. District Mgr.: Paul McClure; Branch Mgr.: Al Harrison; Promo.: Neil MacGonigill; Sales: Dan Hobbs—**Vancouver, B.C.**, 1355 Harwood, Suite 210. Postal Code: V6E 1S6. Tel: (604) 681-8471. Telex: 04-54542. Sales: Richard Broden, Randy Stark—**Winnipeg, Man.**, 741 Goulding St. Postal Code: R3G 2S5. Tel: (204) 944-1872. Telex: 07-57183. Sales & Promo.: David Brian—**Hallfax, N.S.**, 8 Cherry Ln. Postal Code: B3P 1V8. Tel: (902) 423-6533. Sales & Promo.: Blake Clark—**Lachine, P.Q.**, 9434 Cote de Liesse Rd. Postal Code: L8T 1A1. Tel: (514) 636-9741. Telex: 05-821659. Branch Mgr.: Bill Ott.
Labels: (Owned) A&M, Horizon; (distributed) Casino, Penny Farthing.

AVI, see Quality.
ABLE TELSON, see London.
AMOUR (LES DISQUES) INC., 555 E. Rue Cherrier, Montreal, P.Q. H2L 1H2. Tel: (514) 849-6522.
AQUARIUS, see London.
ARISTA, see Capitol.
ATCO, see WEA.
ATLANTIC, see WEA.

ATTIC RECS. LTD., 98 Queen St. E., Suite 3, Toronto, Ont. M5C 1S6. Tel: (416) 862-0352. Pres.: Alexander Mair; VP: Tom Williams.
BLUE NOTE, see UA.
BOOT RECS. LTD., 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Cable: BOOTGROUP. Pres.: Jury Krytiuk; VP: Tom Connors.

Label: Generation.
BRUNSWICK, see London.
BUDDAH, see Quality.
B C S RECS. CANADA LTD., 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel: (416) 447-3311. Telex: 06-966792. TWX: (416) 492-1366. Chm.: Arnold Gosewich; Pres.: Terry Lynd; Exec. VP: Jack Robertson; VP Finance: Fred Rich; VP Mktg.: Martin Keyes; VP Mktg.: A.V. Dundee; Nat'l Promo. Dir.: B. Bannon; English A&R Dir.: Bob Gallo; French A&R Dir.: Paul Hebert; Artist Development Dir.: C. Camilleri; Mdsgr. Dir.: E. Colero; Mktg. Servs. Mgr.: D. Oates; Creative Servs. Mgr.: M. Herzog; Press & Pub. Mgr.: T. McGee.
Branches: **Calgary, Alta.**, 7004-M Fifth St. SE. Postal Code: T2H 2G3. Tel: (403) 253-8719. Telex: 03-825827. Western Region Mktg. Dir.: B. Bouvette; Promo.: B. Tucker—**Vancouver, B.C.**, 8167 Main at Marine, Postal Code: V5X 3L2. Tel: (604) 327-0291. Mgr.: D. Watt; Promo.: F. Gigliotti—**St. Laurent, P.Q.**, 117 Montee de Liesse. Postal Code: H4T 1S6. Tel: (514) 342-2231. Telex 05-827-668. CBS Disques Dir.: J. Desjardins; CBS Disques Promo. Mgr.: G. Antiglio; Promo.: F. Tassart, M. Girard.

Labels: (Owned) CBS, Columbia, Epic; (distributed) Invictus, Philadelphia Int'l, TK, T-Neck, TSOP.
CAPITOL RECS.-EMI OF CANADA LTD., 3109 American Dr., Malton, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Vice-Chm. & Chief Operating Officer: J.D. Evans; VP Finance: M. Perlman; VP & Retail Div. Gen. Mgr.: B.T. Josling; VP A&R: P. White; VP Mktg.: D.R. White; Sales Dir.: R.H. Rowe; Promo., Artist Development & Pub. Dir.: B. Roper; Adv. & Creative Servs. Dir.: M. Kernahan; Prod. Mgr.: M. Zurba; Artist Relations: B. Onrot.
Branches: **Calgary, Alta.**, 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823. Reg'l Mgr.: A. Andruchow—**Vancouver, B.C.**, Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales Rep.: D. Bertsch; Promo.: P. Taylor—**Dorval, P.Q.**, 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. Reg'l Mgr.: W. Rotari.

Labels: (Owned) Capitol, EMI; (distributed) Arista group, Chrysalis, UA.
CASINO, see A&M.
CHRYSALIS, see Capitol.
COLUMBIA, see CBS.
CONCORDE, see London.
COTILLION, see WEA.
D & M SOUND, see Musimart.
DAYTOW RECS. SOC., 556 Gordon Baker Rd., Willowdale, Ont. M3H 3B4.
DERAM, see London.
DIRECTION RECS., 7250 Victoria Park Ave., Markham,

Ont. L3R 3M5. Tel: (416) 495-0203. Chm.: Gary Salter; Pres.: John Williams.
Branch: **Beaconsfield, P.Q.**, 117 Meadow Brook Ave. Postal Code: H9W 5B9.

DOWNSTAIRS RECS., 7146 St. Laurent Blvd., Montreal, P.Q. H2S 3E2. Tel: (514) 270-7327. Telex: 05-27345. Mgr.: George Cucuzzella.

E M I, see Capitol.
ELEKTRA, see WEA.
EPIC, see CBS.
ETOILE, see London.
FANTASY, see Motown & Musimart.

G R T RECS. OF CANADA LTD., 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Pres.: Ross Reynolds; VP: Gord Edwards; Nat'l Promo. A&R, & Disco Contact: Jeff Burns.
Branches: **Calgary, Alta.**, 7003 B Fifth St. SE. Postal Code: T2H 2G2. Tel: (403) 259-5252. Western Reg'l Mgr.: Alex Petchkin—**Vancouver, B.C.**, 1562 Rand Ave. Postal Code: V6P 3G2. Tel: (604) 263-1868. Sales & Promo.: Calvin Lew; Sales: Doug Byrne—**Winnipeg, Man.**, 388 Donald St., Suite 220. Postal Code: R3B 2J5. Branch Mgr.: Don Grant;—**Montreal, P.Q.**, 59 W. St. James St., Suite 302. Postal Code: H2Y 1K9. Tel: (514) 844-3062. Eastern Reg'l Mgr.: Ken Dion.

Labels: (Licensed foreign) ABC (USA), Cream (USA), DJM (UK), De-Lite (USA), Sire (USA), 20th Century (USA).

GAMMA, see London.
GENERATION, see Boot.
GORDY, see Motown.
H & L, see Quality.
HORIZON, see A&M.
INTERDISK, see London.
INVICTUS, see CBS.

K-TEL INT'L LTD., 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel: (204) 633-8860. Telex: 07-587597. Gen. Sales Mgr.: Morley Myren.
Branch: **Montreal, P.Q.**, 6665 St. James St. W. Tel: (514) 487-2382. Telex: 05-268800. Exec. VP: Jack Korenstein.

LONDON RECS. OF CANADA (1967) LTD., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE Montreal. Telex: 05-826832. Pres.: F.C. Jamieson; VP: A. Koury; Mktg. Dir.: K. Verdoni; Import Div. Mgr.: A. Gauthier; French Div. Mgr.: J. Dufour; Eastern Reg'l Mktg. Mgr.: A. Guadagno; Local Sales Mgr.: Y. Dupuis.
Branches: **Calgary, Alta.**, 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: 038-22572. Branch Mgr.: Bruce Anderson—**Burnaby, B.C.**, 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: 043-54544. Mgr.: O. Jones; Sales Mgr.: A. Kelsey; Promo. & Sales Rep.: M. Hertset—**Winnipeg, Man.**, 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 633-6607. Telex: 0757695. Mgr.: G. Young; Promo. & Sales Rep.: F. Vivier—**Scarborough, Ont.**, 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: 02-2830. Mgr.: A. Beaudin; Promo. Rep.: D. Jony—**Quebec City, P.Q.**, 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: 011-3799. Mgr.: F. Reflca; Promo. & Sales Rep.: G. Alain.
Labels: Able Telson, Aquarius, Brunswick, Concorde, Deram, Etoile, Gamma, Interdisk, London, Phase 4, Philips, Wam.

MCA RECS. (CANADA) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. TWX: 610-492-5204. Telex: 06-966876. VP: Scott Richards; Nat'l Sales Mgr.: Alan Reid; Nat'l Promo. Mgr.: Keith Patten; Local Sales Mgr.: George Burns; Local Promo.: Randy Sharrard.
Branches: **Calgary, Alta.**, 5737 Burbank Rd. SE. Postal Code: T2H 1Z5. Tel: (403) 253-0401. Sales Mgr.: Pat Chapman—**Vancouver, B.C.**, 2182 W. 12 Ave. Postal Code: V6K 2N4. Tel: (604) 736-3355. Sales Mgr.: William Tait; Promo. Mgr.: B. Ryman—**Winnipeg, Man.**, 365 Hargrave St. Postal Code: R3B 2K3. Tel: (204) 942-2413. Sales Mgr.: J. Skelly—**St. Laurent, P.Q.**, 8400 Cote de Liesse Rd. Postal Code: H4T 1G7. Tel: (514) 341-4640. Sales Mgr.: Frank Jacovella.

Label: (Owned) MCA.
MAGIQUE, see Paralupe.
MAGNET, see UA.
MERCURY, see Polydor.
MILESTONE, see Musimart.
MILLENNIUM, see Quality.
MOTOWN RECS. CANADA LTD., 1960 Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855.
Labels: (Owned) Gordy, Motown, Mowet, Tamla; (distributed) Fantasy.
MOWET, see Motown.

MUSIMART LTD., 970 McEachran Ave., Outremont, P.Q. H2V 3E3. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erick; Gen. & Sales Mgr.: Jack Inhaber; Nat'l Promo. Dir.: Bob Boa.
Branches: **Brampton, Ont.**, 210 Rutherford Rd. Postal Code: L6V 2X9. Tel: (416) 453-4285. Mgr.: Alan Freedman—**Toronto, Ont.**, 2400 Bathurst St. Postal Code: M6B 2Y7. Tel: (416) 781-4893. Mgr.: Ben Michaels.

Labels: (Distributed) D&M Sound, Fantasy, Milestone, PBR Int'l.

P B R INT'L, see Musimart.
PARAPLUIE LTD. (LES PROD'NS), 7033 Transcanadian Hwy., Rm. 221, St. Laurent, P.Q. H4T 1S2. Tel: (514) 331-2742. Pres.: Yves Ladouceur; VP: Steve Grossman.

Label: (Owned) Magique.
PENNY FARTHING, see A&M.
PHASE 4, see London.
PHILADELPHIA INT'L, see CBS.
PHILIPS, see London & Polydor.

POLYDOR LTD., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: 05-825690. TWX: (610) 421-3509. Pres.: Tim Harold; VP Finance: Peter Erdmann; VP Sales & Mktg.: Dieter Radecki; VP Prod. Mgmt.: Leo da Silva; English Prod. A&R Dir.: Peter Horvath; French Prod. A&R Dir.: Yvan Gadoua; North American Prod. Mgr.: Wendy Lockwood; Int'l Prod. Mgr.: Michael Hoppe; French Prod. Mgr.: Rejeanne Lafontaine; Nat'l Promo. Dir. & Disco Contact: David Brodeur; French Prod. Press & Pub.: Aline Lemelin; Eastern Region Sales Mgr.: Gaston Careau; Eastern Region English Promo. Mgr.: Bob Ansell; Eastern Region French Promo. Mgr.: Pierre Parent.

Distribution offices: **Calgary, Alta.**, 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: 03-821859. Western Reg'l Sales Mgr.: Ken Graydon—**Toronto, Ont.**, Etobico Tower, 7th fl., 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: (416) 622-6680. Telex: (06) 967755. Central Region Sales Mgr.: Alun Elias; Central Region Promo. Mgr.: Jean-Marie Heimrath; PR & Pub. Mgr.: Lori Bruner.

Labels: (Owned) Mercury, Philips, Polydor, RSO; (licensed domestic) Direction, TGO; (licensed foreign) All Platinum (USA), Barclay (France), Biram (Belgium), Casablanca (USA), Ensign (UK), Lifesong (USA), Parachute (USA), Riviera (France), Sam (USA).

PRIVATE STOCK, see Quality.
PYRAMID, see Quality.

QUALITY RECS. LTD., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: George R. Struth; VP Mktg.: Jack Vermeer; VP Finance: Howard J. Hayman; A&R & Promo. Dir.: John D. Driscoll; VP Mgt.: Ronald P. Gardner.
Branches: **Winnipeg, Man.**, Galt Bldg., 4th fl., Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Chuck Porter—**Scarborough, Ont.**, 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Jack Vermeer; Promo.: Nick Panaseiko—**Montreal, P.Q.**, 2215 Beaconsfield Ave., Suite 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon; Promo.: Gaston Gravel.

Labels: (Owned) Quality; (distributed) AVI, Buddah, H&L, Millennium, Private Stock, Pyramid, Roulette, Roxbury.

R C A LTD., Rec. Div., 101 Duncan Mill Rd., Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. Telex: 06-966577. TWX: 610-492-4746. VP & Gen. Mgr.: Ed Preston; Central & Eastern Ops. Mgr.: Andy Nady; Western Ops. Mgr.: John Ford.
Labels: (Owned) RCA; (licensed) Ariola (USA), Bang (USA), Bullet (USA), Butterfly (USA), CTI (USA), Copacabana (Brazil), Gold Mind (USA), Good Earth (UK), Grit (USA), Island, Kayvette (USA), Kudu (USA), Malaco (USA), Midsong Int'l (USA), Power Exchange (UK), Prelude, Salsoul (USA), Signature (USA), Soul Train (USA), Tabu (USA), Tattoo (USA), Tortoise, Victor (USA), West End (USA).

R S O, see Polydor.

ROULETTE, see Quality.
ROXBURY, see Quality.

T G O, see Polydor.
T K, see CBS.

T-NECK, see CBS.
T S O P, see CBS.

TAMLA, see Motown.

U A RECS., 6 Lansing Square, Suite 208, Willowdale, Ont. M2J 1T8. Tel: (416) 491-7552. Pres.: Stan Kulin; A&R Nat'l Promo. Dir. & Disco Contact: Al Matthews.

Labels: (Owned) Blue Note, Magnet, United Artists.
UNITED ARTISTS, see UA.

W E A MUSIC OF CANADA LTD., 1810 Birchmount, Scarborough, Ont. M1P 2J1. Tel: (416) 291-2515. Telex: (065) 24442. Pres.: Ken Middleton; VP Mktg.: Don Grant; Nat'l Promo. Mgr. & Disco Contact: Larry Green.
Branches: **Calgary, Alta.**, 4640 Manhattan Rd. S.E. Postal Code: T2G 4B5. Tel: (403) 243-7164. Mgr.: Alex Clark—**Vancouver, B.C.**, 40 E. Fifth Ave. Postal Code: V5T 1G8. Tel: (604) 879-8681. Mgr.: Rob Bone—**Winnipeg, Man.**, 24 Stevenson Rd., St. James R3H 0H8. Tel: (204) 786-6934. Mgr.: Barry Smith—**Montreal, P.Q.**, 214 Brunswick Blvd., Pointe Claire H9R 1A6. Tel: (514) 697-7440. Mgr.: Richard Belee; Artist Development: Jac Chénier.
Labels: (Owned) Atco, Atlantic, Cotillion, Elektra, Warner Bros.; (licensed) Big Tree, Warner Curb, Westbound, Whitfield. (all USA).

WAM, see London.
WARNER BROS., see WEA.

• disco equipment & services

ACOUSTIC 3A INT'L INC., 871 Montee de Liesse, St. Laurent, P.Q. H4T 1P5. Tel: (514) 735-6116. Product: **Audio**—3A Amplifiers, Pre-Amplifiers, Speakers.

ATLANTIC SOUND SYSTEMS, RR 1, Westville, Pictou County, N.S. B0K 2A0. Tel: (902) 752-8527. Pres.: Peter W. Lan. Product: **Audio**—AKG Decoders & Demodulators; ALTEC Amplifiers, Speakers, Equalizers; E-V Microphones (Condenser, Dynamic, Ribbon); METEOR Mixers; ORK Turntables, Tonearms; RUSSCO Pre-Amplifiers, Turntables; SALLEY Tape Decks; SHURE Phono Cartridges, Equalizers, Styli-Pickup; STANTON Phono Cartridges, Styli-Pickup; TELEX Decoders & Demodulators; **Lighting**—ROCTRONICS Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Follow Spot; **Special Effects**—ROCTRONICS Mirror Balls, Bubble Machines, Fog Machines, Signs; Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Custom); **Planning/Construction**—Installers (Audio, Lighting, Projection, Flooring).

AUDIO DIMENSIONS, 4 Riverton, Dr., Weston, Ont. M9P 2R6. Tel: (416) 241-8511. Product: **Audio**—FONS Turntables.

BS RLTD., 970 McEachran Ave., Montreal, P.Q. 154. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Product: **Audio**—Turntables, Styli-Pickup.

C C A/CALDWELL A/V EQUIP. CO. LTD., 1080 Bellamy Rd. N., Scarborough, Ont. Tel: (416) 438-6230. Int'l branch: USA. Product: **Audio**—ALICE Mixers; ORK Portable Disk Jockey Units/Decks, Pre-Amplifiers, Turntables, Tonearms, Phono Cartridges, Styli-Pickup; CS Amplifiers; KEESONIC, OMAL Speakers; **Projection Systems**—KALART VICTOR Large Screen Television/Video Projectors.

CALDWELL A/V EQUIP. CO. LTD., see CCA Caldwell.

CAMTEK LTD., Harwood Torban Centre, 7270 Torbran Rd., Unit 1, Mississauga, Ont. L4T 3Y7. Tel: (416) 667-0545. Pres.: C.E. Hammond; Gen. Mgr.: Brian Stables; Sales Mgr.: Greg Moore. Product: **Audio**—METEOR Portable Disk Jockey Units/Decks; CAMBRIDGE AUDIO Amplifiers, Tuners, Speakers; BEYER DYNAMIC Microphones (Condenser, Dynamic, Ribbon), Headphones; **Lighting**—METEOR Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Spots; **Projection Systems**—METEOR Special Effects Projectors, Liquid Projectors, Projector Attachments; **Special Effects**—METEOR Mirror Balls.

CANADIAN INT'L REC. POOL, 51 Graham, Mont Royal, P.Q. H3P 2E2. Tel: (514) 733-5055. Pres.: Michel Zgarka; Adv. Mgr.: Vito Luprano. (Disco Record Pool)

CERWIN-VEGA INC., 19 Malley Rd., Scarborough, Ont. M1L 2E4. Tel: (416) 752-7530. Sales Mgr.: John Thompson. Home office: USA. Product: **Audio**—Mixers, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Bass Boosters.

CONTROL LIGHTING LTD., 7040 Farrell Rd. SE, Calgary, Alta. T2H 0T2. Tel: (403) 255-7716. Product: **Lighting**—Dimmer Boards, Spot, Portable & Console-styled Memory Systems.

CUSTOM AUDIO (div. of Linear Acoustics Inc.), c/o The Sound Package, 456 Merritt St., St. Catharines, Ont. L2P 1P3. Tel: (416) 685-8651. Sales Mgr.: John Lynn. Home office: USA. Product: **Audio**—AUDIOTECHNICA Tonearms, Phono Cartridges, Styli-Pickup; BEYER Microphones (Condenser, Dynamic, Ribbon), Headphones; BI-AMP Equalizers; DYNACO Amplifiers, Tuners, Equalizers; ELECTRO-VOICE Microphones; (Condenser, Dynamic, Ribbon); LINEAR ACOUSTICS Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders; METEOR Mixers, Portable Disk Jockey Units/Decks; PHILIPS Turntables; PICKERING Phono Cartridges, Styli-Pickup, Headphones; PIONEER Tape Recorders/Players (Cassette); ROTEL Receivers, Turntables; SHURE Tonearms, Microphones (Condenser, Dynamic, Ribbon); TEAC Tape Recorders/Players (Cassette); TECHNIQUES Turntables; **Lighting**—METEOR & TIMES SQUARE Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spots, Follow Spots, Track, Strip; **Special Effects**—METEOR & TIMES SQUARE Mirror Balls, Bubble Machines, Fog Machines, Signs; Computerized/Psychedelic/Illuminated; **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package); Record Services.

CUTTERHEADS LTD., P-33 332 Richmond St., London, Ont. N6A 3C3. Tel: (519) 434-1117. Co-Owner: Jeff Galbraith. Branch: Toronto, Ont. Tel: (416) 763-2605. Co-Owner: Dennis Butcher. Product: **Audio**—CERWIN-VEGA Mixers, Amplifiers, Speakers, Equalizers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders; GLI Speakers; KOSS Headphones; PIONEER Tape Recorders/Players; RODEC Mixers; SAE Noise Reducers; SHURE Microphones (Condenser, Dynamic); SOUNDCRAFTSMEN Pre-Amplifiers; STANTON Phono Cartridges; TEAC Tape Recorders/Players; **Lighting**—LITELAB Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Spot, Follow Spot, Track, Strip; **Visual Materials**—CUTTERHEADS Slide Libraries, Film Libraries, Videotape Libraries; **Special Effects**—CUTTERHEADS Mirror Balls, Bubble Machines, Fog Machines, Signs; Computerized/Psychedelic/Illuminated; **Dance Floors/**

Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized, Custom, Kits); **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

DYNACOM COMMUNICATIONS INT'L, 5521 Beaminster Pl., Montreal, P.Q. H3W 2M4. Tel: (514) 342-5200. Pres.: David P. Leonard. Product: **Planning/Construction**—Consultants (Total Package)—Environmental Communications), Designers (Total Package).

EASTERN CHANNELS, PO Box 8086, Terminal Sta., Ottawa, Ont. K1G 3H6. Tel: (613) 824-0025. Sales Dir.: Andre G. Raymond. Product: **Audio**—KM Speakers; SAEC Tonearms; SCHEIBER Mid-Range/Tweeter Expanders; SHOWCO Mixers; SOUNDRIGHT Mixers; **Lighting**—DIVERSITRONICS, METEOR, SOUND & LIGHT Chasers/Sequencers, Color Organs, Strobes, Ultraviolet/Blacklight, Spot, Track, Strip; **Visual Materials**—EASTERN CHANNELS Videotape Libraries; **Projection Systems**—RANK Projector Attachments; **Dance Floors/Walls/Ceiling**—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized, Custom); **Planning/Construction**—Consultants, Designers, Installers, Builders (Audio, Lighting, Flooring, Decor).

EDMUND SCIENTIFIC CO., 3500 Bathurst St., Toronto, Ont. M6A 2C6. Tel: (416) 787-4584. Pres.: Evan Elston. Home office: USA. Product: **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spots; **Projection Systems**—Large Screen Television/Video Projectors, Slide Projectors, Special Effects Projectors, Projector Attachments; **Special Effects**—Mirror Balls.

ELECTROHOME LTD., 809 Wellington St. N., Kitchener, Ont. N2G 4J6. Tel: (519) 744-7111. Pres.: J.A. Pollock; Sales Mgr.: G.S. Fouts; Adv. Mgr.: D.R. Buglass; PR Mgr.: R.P. Lovell. Product: **Audio**—ELECTROHOME/PLANAR Amplifiers, Tuners, Receivers; **Projection Systems**—ELECTROHOME/ADVENT Large Screen Television/Video Projectors; **Games**—ELECTROHOME Video/Electronic (Console).

ELECTRO-VOICE INC. (sub. of Gulton Inds. Inc.), 345 Herbert St., Gananogue, Ont. K7G 2V1. Tel: (613) 382-2141. Gen. Mgr.: Mark Simmons. Home office: USA. Product: **Audio**—ELECTRO-VOICE Speakers, Microphones (Condenser, Dynamic), WHITE INSTRUMENTS Equalizers.

EMPIRE SCIENTIFIC CORP. LTD., 65 Martin Ross Ave., Downsview, Ont. M3J 2L6. Tel: (416) 661-3910. Mgr.: Jack English. Product: **Audio**—Turntables, Tonearms, Phono Cartridges, Styli-Pickup.

FROG SOUND INC., 2253 Huron Church, Windsor, Ont. N9C 2L7. Tel: (519) 966-4859. Pres.: Phil Anderson; Sales Mgr.: John Dominas. Product: **Audio**—ACCUHASE Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Tuners; SHURE Microphones (Condenser); **Planning/Construction**—Consultants, Designers, Installers, Builders.

FUJITSU TEN CORP. OF AMERICA, 1145 Bellamy Rd. N., Scarborough, Ont. M1H 1H5. Tel: (416) 431-9332. Product: **Audio**—TEN Receivers.

G & D CANADIAN REC. POOL LTD., 7146 St. Lawrence Blvd., Suite 1, Montreal, P.Q. H2S 3E2. Tel: (514) 270-7327. Pres.: Dominique Zgarka; Sales Mgr.: Joseph Grigiorio; Adv. Mgr.: Vito Luprano. (Disco Record Pool)

I E P (INTERNATIONAL ELECTRONIC PROD'N LTD.), 8070 Metropolitan E., Montreal, P.Q. H1K 1A1. Tel: (514) 353-9933. Pres.: Paul Sicotte; Mktg. Dir.: Mark Richer. Product: **Audio**—IEP Mixers (Custom), Speakers; JBL Amplifiers; **Lighting**—IEP Chasers/Sequencers, Dimmer Boards, Strobes, Spot, Track, Strip (all custom); **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Custom); **Planning/Construction**—Consultants & Designers (Total Package), Installers & Builders (Audio, Lighting).

IDEA CONSULTANTS INC., 2 Bloor St. W., Suite 1003, Toronto, Ont. M4W 3E2. Tel: (416) 961-4405. Product: Total Concept Development (Design, Construction, Operations, Music Programming).

INTERNATIONAL AUDIO VISUAL LTD., PO Box 1096, Coquitlam, B.C. V3J 6Z4, 224 Cayer St., Coquitlam, B.C. V3K 5A9. Tel: (604) 522-7955. Pres.: Dr. Peter P. Allinger; Sales & Adv. Mgr.: A. Dirks. Product: **Audio**—Mixers, Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Microphones, Headphones; **Lighting**—Follow Spot; **Visual Materials**—Slide Libraries; **Projection Systems**—Film/Movie Projectors, Slide Projectors, Screens.

INTERNATIONAL ELECTRONIC PROD'N LTD., see IEP.

REGIS JALBERT, 189 Commerciale, Cabano, P.Q. G0L 1E0. Product: **Planning/Construction**—Installers & Builders (Audio, Lighting).

JULIANA'S SOUND SERVS. LTD., 1015 Beaver Hall Hill, Suite 315, Montreal, P.Q. Tel: (514) 861-8191. Contact: M.E. Hicks. Int'l branch: USA. Product: **Audio**—JULIANA'S Mixers; BRYSTONS Amplifiers; **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

KELLY'S CREATIVE ELECTRONICS, 20 Ivan Rd., West Hill, Ont. M1C 1V2. Tel: (416) 282-6277. Product: **Audio**—Portable Disk Jockey Units/Decks; **Lighting**—Chasers/Sequencers (32-10 Channels), Color Organs (6.4 Channels), Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight; **Special Effects**—Signs; Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-

Computerized, Custom, Kits); **Planning/Construction**—Consultants (Total Package); Designers, Installers & Builders (Audio, Lighting, Flooring).

LOBO DISCOTHEQUE SYSTEMS (WESTERN) LTD., 7595 Kingsway, Burnaby, B.C. V5S 1G5. Tel: (604) 525-6812. Product: **Audio**—DJ Mixers (6 inputs, 3 Outputs), Disk Jockey Units/Decks, Amplifiers; CERWIN-VEGA, DJ, LOBO, TANNYOY Speakers; **Lighting**—DJ, MODE Chasers/Sequencers (4, 3 Channels), Color Organs (4, 3 Channels), Dimmer Boards; OPTIKINETICS Strobes; LOBO Stage & Dance Area Illumination Fixtures; **Projection Systems**—OPTIKINETICS Special Effects Projectors, Liquid Projectors, Projector Attachments (Lenses, Motors, Cassettes, Wheels); **Special Effects**—OPTIKINETICS Bubble Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Custom); **Planning/Construction**—Consultants, Designers & Installers (Total Package), Builders (Audio, Lighting, Flooring).

McKEEN & GRABST ELECTRONICS LTD., 780 Bank St., Ottawa, Ont. K1S 3V6. Tel: (613) 236-7242. Product: **Audio**—ALTEC Amplifiers, Speakers; AMPEX Tape Recorders/Players; BURWEN Noise Reducers; CITRONIC Mixers, Pre-Amplifiers; dbx Noise Reducers; H/H Amplifiers; HARMAN/KARDON Receivers; MARANTZ Tuners; ORTOFON Phono Cartridges; REVOX Tape Recorders/Players; SME Tonearms; SENNHEISER Microphones; TEAC Tape Recorders/Players; THORENS Turntables; **Projection Systems**—AMPEX Video Tape Recorders/Players.

MR. DISCO-TECH INT'L, 2 Silver Ave., Toronto, Ont. M6R 3A2. Tel: (416) 533-2181. Pres.: Michael Roberts. Product: **Audio**—GLI Speakers; RODEC Mixers (5 Inputs, 2 Outputs); **Lighting**—LITELAB Chasers/Sequencers, Color Organs; Laser, Spot, Follow Spot, Track, Strip; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized, Custom Kits); **Planning/Construction**—Consultants, Designers & Installers (Total Package).

MO MO'S DISCO SYSTEMS LTD., 782 Yonge St., Toronto, Ont. M4Y 2B6. Tel: (416) 964-1414. Pres.: Maurice Shpur; Sales & Adv. Mgr.: Jurij Klufas. Product: **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

RUPERT NEVE OF CANADA LTD., 2721 Rena Rd., Malton, Ont. L4T 3K1. Tel: (416) 677-6611. Int'l branches: England, USA. Product: **Audio**—Mixers (52-8 Inputs, 32-2 Outputs), Portable Disk Jockey Units/Decks, Equalizers; **Planning/Construction**—Consultants, Designers & Installers (Audio).

PROFESSIONAL AUDIO LTD., 4 New St., Toronto, Ont. M5R 1P6. Tel: (416) 922-5890. Pres.: Peter Loughnane. Product: **Audio**—SOUND WORKSHOP Mixers; **Lighting**—LIGHTMASTER, LITELAB Chasers/Sequencers, Color Organs, Dimmer Boards; **Projection Systems**—LITELAB, OPTIKINETICS Special Effects Projectors, Liquid Projectors; LITELAB Projector Attachments; **Special Effects**—LITELAB Mirror Balls, Bubble Machines; OPTIKINETICS Bubble Machines; Fog Machines; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Neon, Incandescent); **Planning/Construction**—Designers, Installers & Builders (Audio, Lighting, Projection).

ROSCOE'S SOUND PROD'N & DISCOTHEQUES LTD., 1723 W. Fourth Ave., Vancouver, B.C. V6J 1M2. Tel: (604) 734-4831. Pres.: Charles A. Lyall; Sales Mgr.: Barry W. Jinks. Product: **Audio**—Portable Disk Jockey Units/Decks; **Special Effects**—Mirror Balls; **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package); Disco Record Pool.

SAGUENAY MUSIQUE INC., Place du Saguenay, 1324 Blvd. Talbot, Chicoutimi, P.Q. G7H 4B8. Tel: (418) 549-8628. Product: **Planning/Construction**—Consultants, Designers & Installers (Audio, Decor).

SONY OF CANADA LTD., 1370 Sony Pl., Winnipeg, Man. R3C 3C3. Tel: (204) 284-7160. Pres.: A.D. Cohen; Sales Mgr.: B.E. Martin; Adv. Mgr.: D.G. Wilcox. Branches: Calgary, Alta., 110 11 Ave. S.E. Postal Code: T2G 0X6. Tel: (403) 264-0055—Edmonton, Alta., 11245 120 St. Postal Code: T5G 2X9. Tel: (403) 453-3911—Richmond, B.C., 1135A Bridgeport Rd. Tel: (604) 273-1921—Vancouver, B.C., 855 W. Broadway St. Postal Code: V5Z 1K2. Tel: (604) 873-3511—Ottawa, Ont., 1140 Morrison Dr. Postal Code: K2H 8S9. Tel: (613) 820-6060—Toronto, Ont., 88 Horner Ave. Postal Code: M8Z 4X8. Tel: (416) 252-3581—Willowdale, Ont., 405 Gordon Baker Rd. Postal Code: M2H 2S6. Tel: (416) 499-5111—Montreal, P.Q., 6465 Trans Canada Hwy. Postal Code: H4T 1S3. Tel: (514) 748-9331. Home office: Japan. Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Styli-Pickup, Tape Recorders/Players (Open Reel); Microphones (Condenser, Dynamic), Noise Reducers, Decoders & Demodulators, Headphones.

SUPERIOR ELECTRONICS INC., Consumer Prods. Div., 1330 Trans Canada Hwy. S., Montreal, P.Q. H9P 1H8. Tel: (514) 683-6331. Pres.: Stanley K. Plotnick; Gen. Mgr.: F. Lawrence Plotnick; Sales Mgr.: Howard S. Pollock. Branch: Toronto, Ont., 251 Norsemann St. Postal Code: M8Z 2R5. Tel: (416) 236-1231. Product: **Audio**—ACCUHASE Amplifiers, Pre-Amplifiers, Tuners; AUDIOANALYST Speakers; AUDIO-TECHNICA Tonearms, Phono Cartridges, Styli-Pickup, Microphones (Condenser, Dynamic, Ribbon), Headphones; GARRARD Turntables; KLIPSCH

International

Speakers; MITSUBISHI Amplifiers, Pre-Amplifiers, Tuners, Speakers, Turntables; NAKAMICHI Amplifiers, Pre-Amplifiers, Tuners, Microphones (Condenser, Dynamic), Tape Recorders/Players (Cassette), Headphones; NIKKO Amplifiers, Tuners, Receivers; SANKYO Tape Recorders/Players (Cassette).

TELEDC INDS. LTD., 430 Richmond, New Westminster, B.C. V3L 4C8. Tel: (604) 669-5849. Pres.: R. Atkinson; Sales Mgr.: J. Curle; Adv. Mgr.: J. Slind. Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Noise Reducers, Volume Expanders, Bass Boosters; **Lighting**—Chasers/Sequencers (Up to 256 Channels), Color Organs (4 Channels), Dimmer Boards, Strobes, Lasers, **Special Effects**—Fog Machines, Signs; **Computerized**, Psychedelic, Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized, Custom). **Planning/Construction**—Consultants, Designers, Installers & Builders (Audio, Lighting); **Disco Record Pool**.

TELEC-ELECTRONIC DIST. (div. of Steintron Int'l), 63 Advance Rd., Toronto, Ont. M8Z 2S6. Tel: (416) 233-6267. Pres.: K. Stein; Gen. Mgr.: V. Vorberg; Sales Mgr.: Ed Eckert. Branch: Vancouver, B.C., 2145 W. Broadway. Postal Code: V6K 2C7. Tel: (604) 736-6511. Product: **Audio**—TELEC Mixers (5 Inputs, 2 Outputs).

FRANCE

• record companies with disco product

A B, see WEA Filipacchi.
A Z, see Disc 'AZ.

ATLANTIC, see WEA Filipacchi.

BARCLAY (Compagnie Phonographique Française), 143 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Tel: (01) 722.60.30. Pres. & Gen. Mgr.: Eddie Barclay; VP & Int'l Label Mgr.: Jean Fernandez; Int'l Sales Mgr.: Cyril Brilliant. Labels: (Owned) Barclay; (Licensed foreign) Chelsea, De-Lite, MCA (all USA).

BLUE NOTE, see United Artists.

C A N F, see Verseau.

C B S DISQUES, 3 Rue Freycinet, 75016 Paris. Tel: (01) 723.54.22. Telex: 620646. Pres. & Mng. Dir.: Jacques Souplet; Gen. & Mktg. Mgr.: Jean Queinnee. Labels: (Owned) CBS, Epic; (Licensed foreign) Invisus (USA), Philadelpha Int'l (USA); (distributed—not licensed) DJM (UK).

CARABINE-MUSIC, 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30. Co-Pres.: Raymonde Drouet, Nadège Labruère; Gen. & Sales Mgr.: Charles Ibgui; Artistic Contact: Daniel Belo. Label: (Represented) Top Tape (Brazil).

CROCOS, see WEA Filipacchi.

DISC'AZ & DISCODIS, 32 Rue Francois 1, 75008 Paris. Tel: (01) 256.76.76. Telex: 290496. Pres.: Paul de Senneville; Admin. Dir.: Mireille Celerier; Sales Mgr.: Jean-Claude Gagneux. Labels: (Owned) AZ; (Licensed foreign) Salsoul, 20th Century (both USA).

E M I, see Pathe Marconi EMI.

EPIC, see CBS.

FLARENASCH, see WEA Filipacchi.

JARE INT'L, 62 Rue Pierre Charon, 75008 Paris. Tel: (01) 256-0882. Cable: TREMATCH. Telex: 630170. Co-Pres.: J. Revaux, R. Talar; Int'l & Disco Mgr.: C. Ebrard. (Distributed by RCA). Label: (Owned) Jare Int'l.

K-TEL INT'L (FRANCE) & CO., 42-44 Rue Lamarck, 75018 Paris. Tel: (01) 252.43.23. Dir. Gen.: Mark Rosenfield.

MALLIGATOR, see WEA Filipacchi.

MELBA, see Verseau.

MERCURY, see Phonogram.

MUSIDISC-EUROPE, 99 Rue de la Republique, 92801 Puteaux. Tel: 775.10.82. Telex: 63946. Pres.: Francois Grandchamp des Raux; Artistic Dir.: Arnaud de Froberville; Prod'n Mgr.: Jean-Jacques Timmel. Label: (Licensed foreign) Fantasy (USA).

ORANGE-MUSIC/DETRY RECS., 11-bis Rue Cdt. Pilot, 92200 Neuilly. Tel: (01) 624.84.85. Telex: 610753. Pres.: Jean-Louis Detry; VP: Pierre Boisseau. Label: (Owned) Detry.

PATHE MARCONI EMI, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00. Mng. Dir.: Francois Minchin; Dir. Gen.: Michael P. Bonnet. Labels: (Owned) Pathe Marconi, EMI; (Licensed foreign) Durium (Italy), PDU (Italy), RAK (UK), Soul (USA), Tamla (USA).

PHILIPS, see Phonogram.

PHONOGRAM SA, 24 Blvd. de l'Hopital, 75005 Paris. Tel: (01) 336.32.30. Pres.: Louis Hazan; Gen. Mgr.: Jacques Caillart; Sales Mgr.: Marc Grandemange; Prod. Mgr.: Roger Maruani. Labels: (Owned) Mercury, Philips; (Distributed—not licensed) Island (UK).

POLYDOR SA, 2 Rue Cavallotti, 75882 Paris Cedex 18. Tel: (01) 522.05.39. Telex: 650522. Mng. Dir.: Jacques Kerner; Creative Servs. Mgr.: Andre Asseo. Labels: (Owned) Polydor; (Licensed foreign) Cube (UK), RSO (USA), Phil Spector Int'l (USA), State (UK), UK (UK).

POLYMNIE, see Verseau.

R C A SA, 9 Av. Matignon, 75008 Paris. Tel: (01) 256.70.70. Telex: 650703. Mng. Dir.: Francois Dacla; Int'l Mktg. Mgr.: Marc Exiga; Int'l Label Mgr.: Arielle Andrea-Chapuis. Label: (Licensed foreign) Millennium (USA).

SIROCCO/SFORZANDO, 42 Rue Laugier, 75017 Paris. Tel: (01) 267-0469. Telex: 260717583. Pres.: Roger Tokarz. (Distributed by Polydor). Label: (Owned) Sirocco.

SOCIETE FRANCAISE DU SON, 30 Rue Beaujon, 75008 Paris. Tel: (01) 766.01.01. Chm.: E.W. Pelgrims de Bigard. Labels: (Licensed foreign) Decca (UK), Deram (UK), Threshold (UK).

SONOPRESSE SA/GERARD TOURNIER SA, 35-37 Rue Gabriel Peri, 92130 Issy-les-Moulineaux. Tel: 644.86.20. (Distribution). Branch: 75015 Paris, 37 rue Violet. Tel: (01) 567.67.01. (Production). Label: (Represented) Parapluie (Canada).

UNITED ARTISTS (FRANCE) SA, 48 Av. Victor Hugo, 75783 Paris Cedex 16. Tel: (01) 727.89.19. Telex: 610617. Pres.: Eddie Adami.

Labels: (Owned) Blue Note, United Artists.

VERSEAU-CENTRE D'ART, PO Box 44, 31012 Toulouse Cedex-76, Quai de تونس, 31000 Toulouse. Tel: (61) 52.86.71. Labels: (Owned) CANF, Polymnie, Verseau.

VOGUE PIP (Productions Int'l's Phonographiques), 82 Rue Maurice Grandcoing, 93430 Villeteux. Tel: (01) 821.25.00. Cable: VOGDISC. Telex: 620380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Mktg. Mgr.: Simon Cabat. Labels: (Owned) Vogue; (Licensed domestic) Melba.

WEA FILIPACCHI MUSIC, 70 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.12.90. Telex: 660816. Pres.: Daniel Filipacchi; Gen. Mgr.: Bernard de Besson; Sales Mgr.: Geoffroy du Laz. Distribution & accounting branch: 93 Montreuil, 18-30 Rue St. Antoine. Labels: (Owned) Atlantic, Elektra, Warner Bros.; (Licensed foreign) Oasis (Germany), Westbound (USA), Whitfield (USA); (distributed—not licensed) AB, Crocos, Flarenasch, Mailigator. **WARNER BROS.**, see WEA Filipacchi.

• disco equipment & services

ACOUMAT, 22 Rue St. Ambroise, 75011 Paris. Tel: (01) 357.16.97. Telex: 211 978F. Pres.: Michel Guedj. Product: **Lighting**—ACOUMAT Chasers/Sequencers (12 Channels), Color Organs (4 Channels), Dimmer Boards, Strobes; TRAPEZE Lasers; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom).

AMPEx, 17-23 Rue du Dome, 92100 Boulogne. Tel: (01) 609.91.55. Telex: 250025. Product: **Audio**—Mixers, Amplifiers, Speakers, Tape Recorders, Microphones (Dynamic); **Projection Systems**—Video Tape Recorders.

B S R SA, 22-24 Allee des Jachères, Z.A. Soflic Sud, 94263 Fresnes Cedex 431. Product: **Audio**—Turntables, Styl-Pickup.

CABASSE, Zone Industrielle de Kergranon, 29200 Brest. Tel: (98) 02.14.50. Telex: 940587. Pres.: Georges Cabasse. Branches: Paris 10, 182 Rue Lafayette. Tel: (01) 202-7440-59460. Jeumont, ACOA, 9 Rue Narx-Dormoy. Tel: (20) 63.44.20. Product: **Audio**—Mixers, Amplifiers, Pre-Amplifiers, Speakers.

CANETTI, 16 Rue d'Orleans, 92200 Neuilly-sur-Seine. Tel: 722.06.57. Product: **Audio**—NEUMANN Microphones (Condenser).

CELESTION SARL, 37 Blvd. Bourdon, 75004 Paris. Comm'l Dir.: G. Kaas. Int'l branch: England (Rola Celestion). Product: **Audio**—Speakers.

CINECO, 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.11.94. Product: **Audio**—SHURE Mixers, Amplifiers, Styl-Pickup, Microphones (Dynamic & Ribbon), Equalizers; DYNACO Amplifiers, SAE Amplifiers, Speakers, Equalizers; KLIPPSCH Speakers; BIC Turntables; CINECO Turntables; FERROGRAPH Tape Recorders; SOUND-CRAFTSMEN Equalizers; dbx Noise Reducers.

COMEDIS (Compagnie Europeenne de Distribution), 24 Rue Condorcet, 94430 Chennéviers Sur Marne. Tel: 933.72.26. Product: **Audio**—ECLER Mixers; ARMSTRONG Amplifiers, Pre-Amplifiers, Tuners, Receivers; MARTIN Speakers; PHONIA Speakers, Microphones, Headphones; JELCO Tonearms, Phono Cartridges, Styl-Pickup; **Lighting**—MECLER Color Organs, Dimmer Boards.

COMEL (Construction Musicales Electroacoustiques), 6 Rue R. Dubost, 92230 Gennevilliers. Tel: (1) 793.65.12. Product: **Audio**—MUSIQUE INDUSTRIE (MI) Mixers, Amplifiers, Speakers.

DISCOBOX, 11 Rue de Provence, 75009 Paris. Tel: (01) 246-3417. Mng. Dir.: Daniel Debeix; Dir.: Claude Lemoine. (Disco Record Pool).

ELIPSON, 1 Rue Froide, 92220 Bagneux. Tel: (1) 735.99.10. Product: **Audio**—Speakers, Noise Reducers.

ELNO, 18-20 Rue de Val-Notre Dame, 95100 Argenteuil. Tel: 982.29.73. Product: **Audio**—SCHOEPS Microphones.

ENERTEC, PO Box 226; 296 Av. Napoleon Bonaparte, 92505 Rueil Malmaison Cedex. Tel: (01) 977-9223. Telex: 692474. Mng. Dir.: Alain Drouart; Ass't Mng. Dir.: Paul Jalliet; Sales Dir.: Marc Poussel; Adv. Mgr.: Caryn Miron. Product: **Audio**—Mixers, Amplifiers, Turntables, Tape Recorders/Players (Cassette & Open Reel), Equalizers.

ETS DIEDRICH'S, 54 Rue Rene Boulanger, 75010 Paris. Tel: (01) 607.10.77. Product: **Audio**—THORENS Turntables.

FILM & RADIO, 6 Rue Denis Poisson, 75017 Paris. Tel: (01) 755.82.94. Product: **Audio**—GARRARD Speakers, Turntables; JENSEN Speakers, Headphones; HIGH TONE Headphones.

FREEVOX, 18 Rue de Nemours, 75011 Paris. Tel: (01) 357.99.90. Product: **Audio**—Mixers, Amplifiers, Speakers, Equalizers.

HARMAN-FRANCE, 33 Rue Mal de Latre de Tassigny, 94120 Fontenay/Bois. Tel: (01) 876-1144. Pres.: Jean G. Paloque; Mktg. Mgr.: Philippe Rouaud. Product: **Audio**—EMPIRE Phono Cartridges; HARMAN/KARDON Amplifiers, Pre-Amplifiers, Tuners, Receivers; JBL Amplifiers, Pre-Amplifiers, Speakers; MICRO SEIKI Turntables, Tonearms; TANNAY Speakers; TASCAM Mixers; TEAC Mixers, Tape Recorders/Players (Cassette & Open Reel).

HI-FA, 90 Rue de Bagnoux, 92120 Montrouge. Tel: 655.44.32. Telex: 200204. Product: **Audio**—STAX Amplifiers, Headphones; YAMAHA Amplifiers, Speakers, Headphones.

HIGH FIDELITY SERVS. SA, 14 Rue Pierre Semard, 75009 Paris. Tel: (01) 285.00.40. Product: **Audio**—ALTEC-LANSING Mixers (10-6 Inputs, 2-1 Outputs), Amplifiers, Speakers, Microphones (Condenser, Dynamic & Ribbon), Equalizers; **Planning/Construction**—Consultants, Designers & Installers (Audio).

KOSS SARL, Immeuble Sogaris, Gare Routiere, 94524 Rungis-Cedex. Tel: 677.04.56. Product: **Audio**—Headphones.

MELODIUM SA, 296 Rue Lecourbe, 75015 Paris. Tel: (01) 532.50.80. Product: **Audio**—Amplifiers, Speakers, Microphones (Condenser, Dynamic & Ribbon), Headphones.

MUSIC IN THE AIR, see Record Source.

NANOPULSE LABS., 32 Rue de Villeneuve, 92110 Cllichy. Tel: (01) 270.30.90. Product: **Audio**—NANOPULSE Mixers, Amplifiers, Pre-Amplifiers, Equalizers, Noise Reducers; BRENELL Tape Recorders.

PHILIPS SA, 64 Rue Carnot, 92154 Suresnes. Tel: (01) 772.51.00. Product: **Audio**—Mixers, Amplifiers, Speakers, Turntables, Tape Recorders, Microphones (Condenser & Dynamic), Equalizers, Noise Reducers, Headphones; **Projection Systems**—Film/Movie Projectors, Video Tape Recorders.

PULSAR LIGHT OF CAMBRIDGE, 48 Av. de Bruxelles, 14000 Caen. Tel: (31) 94.76.08. Mng. Dir.: Claude Lanos. Product: **Lighting**—PULSAR Chasers/Sequencers (10 Channels), Color Organs (12 Channels), Dimmer Boards, Strobes, Spot (Fresnel), Follow Spot; **Projection Systems**—OPTIKINETICS Special Effects Projectors, Liquid Projectors, Projector Attachments.

R E D-STUDIO CENTER, 3 Rue du Telegraph, 75020 Paris. Tel: (01) 636-7310. Mng. Dir.: Gerard Buisset; Sales Mgr.: Denis Metairie. Product: **Audio**—AUDIO DEVELOPMENTS Mixers; KLARK TEKNIKS Pre-Amplifiers, Equalizers, Delay Lines/Reverbs; RED Mixers, Portable Disk Jockey Units/Decks, Amplifiers; **Planning/Construction**—Designers, Installers (Audio).

RECORD SOURCE INT'L (RSI), 14 Rue Singer 75016 Paris. (Record Services).

REDITEC, 27 Rue du Progres, 93107 Montreuil. Tel: 328.25.80. Telex: 28823. Product: **Audio**—MIDAS Mixers; OTARI Tape Recorders; AKG Microphones, Headphones.

SCHAEFFER, RIESSER & CO., 14 bis Rue Marbeuf, 75008 Paris. Tel: (01) 225.00.24. Product: **Audio**—KLEIN & HUMMEL Amplifiers, Equalizers; REVOX Tape Recorders; BEYER Microphones, Headphones; NAKAMICHI Microphones; UNIVERSAL AUDIO Equalizers; DOLBY Noise Reducers.

SCIENTIFIC DEVELOPMENT CORP., ZI 24 Rue Condorcet, 94430 Chennéviers sur Marne. Tel: 933.72.26. Product: **Audio**—PHONIA Speakers.

SIEMENS SA, 39-47 Blvd. d'Ornano, 93200 St. Denis. Tel: 820.61.20. Product: **Audio**—SIEMENS Mixers, Amplifiers, Speakers, Turntables, Styl-Pickup, Tape Recorders, Microphones, Headphones; **Projection Systems**—BAUER Film/Movie Projectors; SIEMENS Video Tape Recorders.

SIMPLEX ELECTRONIQUE, 48 Blvd. Sebastopol, 75003 Paris. Tel: (01) 271-5330. Telex: 230045. Cable: SIMETRO. Mng. Dir.: C. Albuastroff; Sales Mgr.: J. Fergon, J.C. Thobois. Product: **Audio**—AEB Mixers; ELA Y4 Mixers; ELECTRO-VOICE Speakers, Microphones (Condenser, Dynamic), Bass Boosters, Mid-Range/Tweeter Expanders, Headphones; STANFORD Portable Disk Jockey Units/Decks, Amplifiers; TELE-FUNKEN Mixers, Tape Recorders/Players (Open Reel).

SONAG, 50 bis Rue Labrouste, 75015 Paris. Tel: (01) 532.64.17. Product: **Audio**—Mixers, Amplifiers, Equalizers.

STUDER FRANCE, 12/14 Rue Desnouettes, 75015 Paris. Tel: (01) 533-5858. Telex: 204744. Pres.: O. Mikoska; Sales Mgr.: C. Raimbault.

ITALY

• record companies with disco product

ARIS ED. MUSICALI & DISCOGRAFICHE, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Cable: DISCARIS.
Labels: (Owned) Aris; (represented) Satril (UK).

ARISTON SRL, Via M. Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974.
Branch: 00195 Rome, Via Cantore 17. Tel: (06) 386.259.
Label: (Represented) H&L (USA).

ASYLUM, see WEA.

ATLANTIC, see WEA.

BABY RECS. SRL, Piazza della Repubblica 26, Milan. Tel: (02) 657.14.02. Pres.: Freddy Naggiar.
Label: (Owned) Baby.

BLUE JEAN, see Spark.

C B S DISCHI SPA, Via Amedei 9, 20123 Milan. Tel: (02) 809.521. Mng. Dir.: Jacques Ferrari; Mktg. Dir.: Michael v. Winterfeldt.
Labels: (Owned) CBS; (licensed) A&M (USA), TK (USA).

C G D SPA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Pres.: Ladislao Sugar; Mng. Dir.: Piero Sugar.
Labels: (Licensed) ABC, Brunswick, CTI (all USA).

CAPITOL, see EMI.

CAROSELLO CEMED RECS. & TAPES, Galleria del Corso 4, 20122 Milan. Tel: (02) 794.746. Pres.: Giuseppe Ricci; Gen. Mgr.: Mario Rapallo.
Labels: (Owned) Carosello, Frog; (represented) Pyramid (USA), Roulette (USA).

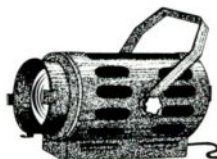
COTILLION, see WEA.

DECCA DISCHI ITALIA SPA, Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057.
Labels: (Owned) Decca, London; (represented) Threshold (UK).

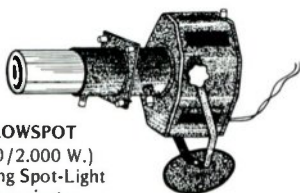
DURIUM SPA, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.008/705.
Labels: (Licensed) Casablanca (USA), Jupiter (Germany).

E M I ITALIANA SPA, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 592.0751. Cable: EMIGRAM. Telex: 64208. Mng. Dir.: John Bush; Mktg. Dir.: Marco Bignotti.
Labels: (Owned) EMI, Capitol; (licensed) Arista (USA), Motown (USA), Private Stock (UK).

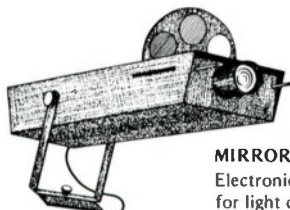
TECNITRON ELECTRONICS



PROFESSIONAL SPOT (250/500/1,000/2,000 W.) incandescent or halogen lamp.



FOLLOWSPOT (1,000/2,000 W.) Shaping Spot-Light Effect projector.



MIRROR BALL Electronic unit for light control.

72019 - S. Vito dei Normanni (Brindisi) Italy
P. O. Box 11 Tel. 0831/96.21.36

ELEKTRA, see WEA.

FIORUCCI SPA, Via di Vittorio 32-C, 20096 Corsico (Milan). Tel: (02) 4482. Disco Mgr.: C. Colacicco.

FONIT-CETRA SPA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53.
Labels: (Represented) Fantasy (USA), Magnet (UK), Milestone (UK), Vogue (France).

FROG, see Carosello.

LONDON, see Decca.

MERCURY, see Phonogram.

MUSIC IN THE AIR, see Record Source Int'l.

NAPOLEON, see Omnia.

OMNIA SPA, Galleria del Corso 4, 20122 Milan. Tel: (02) 702.464, 701.168.
Label: (Owned) Napoleon.

PHILIPS, see Phonogram.

PHONOGRAM SPA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541. Telex: 26140.
Labels: (Owned) Mercury, Philips, Polydor; (represented) GTO (UK), RSO (UK), State (UK), 20th Century (USA).

POLYDOR, see Phonogram.

RCA SPA, PO Box 7158, 00100 Rome; Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428.
Labels: (Owned) RCA Int'l; (represented) Flying Dutchman (USA).

RECORD SOURCE INT'L (RSI), Piazzale Loreto 9, Milan. Tel: 28.29.158. Contact: Germano Ruscitto. (Record Services).

RICORDI SPA (DISCHI), Via Berchet 2, 20121 Milan. Tel: (02) 88.81. Mng. Dir.: Guido Ragnano, Gen. Mgr.: Lucio Salvini; Int'l Mgr.: Luigi Mantovani.
Labels: (Owned) Ricordi; (licensed) Ariola (USA), Barclay (France), Island (UK), MCA (USA), Pye (UK), United Artists (USA); (distributed—not licensed) A&M (USA).

RI-FI REC. CO. SPA, Corso Buenos Aires 77, Milan. Tel: (02) 27.36.41. Chm.: G.B. Ansoldi; A&R Dir.: A. Ansoldi; Int'l Mgr.: G. Finamore.
Labels: (Owned) Ri-Fi; (licensed foreign) Contempo (UK), Direction (Canada), Out.

SAAR SRL, Viale di Porta Vercellina 14, 20123 Milan. Tel: (02) 46.96.251.

SPARK ITALIANA SRL, Piazza del Liberty 2, 20121 Milan. Tel: (02) 79.64.73. Mng. Dir.: Alberto Carisch.
Labels: (Owned) Spark, Blue Jean.

WEA ITALIANA SPA, Galleria del Corso 4, Milan. Tel: (02) 708.425. Cable: WEAMIL. Telex: 35224.
Labels: (Owned) Asylum, Atlantic, Cotillion, Elektra, Warner Bros.; (licensed) Curtom (USA).

WARNER BROS., see WEA.

• disco equipment & services

A E G-TELEFUNKEN SPA, Via Pirelli 12, 20124 Milan. Tel: (02) 927.98.
Product: Audio—TELEFUNKEN Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Microphones (Condenser, Dynamic & Ribbon), Equalizers, Noise Reducers.

AMPEX ITALIANA SPA, Via Flavio Domiziano 10, 00145 Rome. Tel: (06) 513.8341. Telex: 61492.
Branch: 20121 Milan, Via Turati 6. Tel: (02) 65.15.41. Telex: 35246.
Product: Audio—Mixers, Amplifiers, Speakers, Tape Recorders; Projection Systems—Video Tape Recorders.

AUDIO PRODS. INT'L, Via G. Spontini 3, 20131 Milan. Tel: (02) 27.38.96, 22.81.20.
Product: Audio—INTERFACE Mixers; STUDER Mixers, Tape Recorders; TRIDENT Mixers; EASTLAKE Amplifiers, Speakers; NEUMANN Microphones (Condenser); ORBAN/PARASOUND Equalizers; DOLBY Noise Reducers; CBS SQ Decoders & Demodulators.

B S R (ITALIA) SPA, Via Marco Fabio Quintiliano 2, 20138 Milan. Tel: 502.905. Telex: 32318.
Product: Audio—Turntables, Styli—Pickup, Equalizers.

CLAY PAKY SNC, Corso Europa 5, 24068 Seriate (Bergamo). Tel: (035) 293.077. Mng. Dir.: Pasquale Quadri; Sales Mgr.: Giulio Savoidi.
Product: Lighting—Controllers, Spot; Projection Systems—Liquid Projectors; Special Effects—Mirror Balls, Signs: Computerized/Psychedellic/Illuminated.

DAVOLI KRUNDAAL, Via F. Lombardi 6-8, 43100 Parma. Tel: (0521) 73606.
Product: Audio—Mixers, Amplifiers, Speakers, Microphones.

EXHIBO ITALIANA SRL, Via F. Frisi 22, 20052 Monza. Tel: (039) 36.00.21. Prod. Mgr.: G. Granito; Adv. Mgr.: L. Porti.
Product: Audio—CITRONIC Tuners; GAS Amplifiers, Pre-Amplifiers; OTARI Tape Recorders; SENNEHEISER Microphones (Condenser & Dynamic), Headphones; STELLAVOX Portable Disk Jockey Units/Decks, Tape Recorders; TWEED Mixers; Lighting—ADB Color Organs, Spot; Projection Systems—Special Effects Projectors & Attachments.

HIFI GALACTRON INT'L, Via Quarto Negroni 18, Rome. Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Tuners, Equalizers.

ITALTEL SOCIETA ITALIANA TELECOMUNICAZIONI SPA, Via Alessio di Tocqueville 13, 20154 Milan. Tel: (02) 43881.
Product: Audio—Mixers, Amplifiers, Speakers, Equalizers.

LABOACUSTICA SRL, Via Luigi Settembrini 9, 00195 Rome. Tel: (06) 355.506, 381.965.
Product: Audio—TATE Mixers, SQ Decoders & Demodulators; WHARFEDALE Speakers; NAGRA Tape Recorders, Microphones (Condenser, Dynamic & Ribbon); AUDIO & DESIGN Equalizers; MIKROFONBAU Headphones; Projection Systems—EAI Visual Educom Video Tape Recorders.

ROJE TELECOMUNICAZIONI SPA, Via Sant'Anatole 15, 20147 Milan. Tel: (02) 415.4141.

Product: Audio—CADAC Mixers; AMT Pre-Amplifiers, Turntables, Tonearms, Phono Cartridges; KLEIN & HUMMEL Speakers, Equalizers; LYREC Tape Recorders; SCHEEPS Microphones (Condenser); AUDIO & DESIGN Equalizers, Noise Reducers.

SIEMENS (SOCIETA ITALIANA TELECOMUNICAZIONI) SPA, Piazzale Zavattari 12, 20149 Milan. Tel: (02) 43.88.
Product: Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Equalizers.

TECNITRON-ELETTRONICA, Via S. Giovanni 38, 72019 S. Vito dei Normanni (Brindisi). Tel: (0831) 96.21.36. Pres. & Adv. Mgr.: V. Sardelli; Sales Mgr.: M. Cavaliere.
Product: Audio—ICELECTRICS Mixers (6 Inputs, 1 Output), Portable Disk Jockey Units/Decks, Amplifiers; TECNITRON Speakers; Lighting—PULSAR Chasers/Sequencers (10-4-3 Channels), Color Organs (4, 3 Channels), Dimmer Boards (12 Channels), Strobes, Lasers; PROFESSIONAL SPOT Spot (Fresnel, Ellipsoidal), Follow Spot, Track, Strip; Projection Systems—TECNITRON Special Effects Projectors, Liquid Projectors, Projector Attachments (Cassettes, Wheels, Kaleidoscopes, Prisms); Special Effects—TECNITRON Mirror Balls (Half-Sphere of Mirror Vibrating with Music), Signs: Computerized/Psychedellic/Illuminated, Liquid Bricks for Dance Floors; Bubble Machines, Fog Machines, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized & Kit); Planning/Construction—Consultants, Designers (Total Package), Installers (Audio, Lighting, Projection, Flooring), Builders (Lighting, Projection, Flooring).

JAPAN

• record companies with disco product

ALL JAPAN SOUL DISCO ORG. Roppongi Sky Heights 308, 3-2-21 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-9113.

ASYLUM, see Warner Pioneer.

ATLANTIC, see Warner Pioneer.

C B S/SONY INC., 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5770. Telex: J24766. Pres.: Norio Ohga; Exec. V.P.: Toshio Ozawa; Gen. Mgr.: Hiroshi Kanai.
Labels: (Licensed foreign) Columbia, Epic, Golden Fleece, Invictus, Mainstream, Philadelphia Int'l, TK, T-Neck, TOSQ, Thunder (all USA).

COSDEL JAPAN LTD., Hibiya Park Bldg., 1-8-1 Yurakucho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas.
Labels: (Represented) Durium (Italy), Ranwood (USA).

ELEKTRA, see Warner Pioneer.

FLYING DOG, see Victor.

FOR LIFE RECS. INC., Sanshin Bldg. 4F-J, 1-20-1 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 406-6951. Pres.: Takuro Yoshida; VP: Yutaka Gotoh; Prod'rs: Hidekazu Okiyama, Yoshiyuki Okuda; Int'l Dept. Mgr.: Louie Nishijima. (Distributed by Pony)
Labels: (Owned) For Life, Tea.

GLOBE, see Victor.

INVITATION, see Victor.

K-TEL INT'L (JAPAN) LTD., Nihombashi Bldg., 1-2-8 Nihombashi, Tokyo 103. Tel: (03) 274-4391. Gen. Mgr.: Shogo Ishii.

KING REC. CO. LTD., 5-40-8 Otsuka, Bunkyo-ku, Tokyo. Tel: (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki.
Labels: (Licensed foreign) A&M, 20th Century, United Artists (all USA); Decca (UK).

KITTY, see Polydor.

MERCURY, see Nippon Phonogram.

NIPPON COLUMBIA CO. LTD., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: J22591. Pres.: Takami Shobochi; Mng. Dir.: Toshio Kikutsugi; Rec. Group. Gen. Mgr. & Dir.: Mitsugu Kumamoto; A&R Div. Gen. Mgr.: Toshio Nemoto; Int'l A&R Dept. Gen. Mgr.: Toshihiko Hirahara; Int'l A&R Dept. Deputy Gen. Mgr.: Tohru Iwamoto; Admin. Dept. Gen. Mgr.: Tamotsu Hanawa; Licensing Mgr.: Hajime Saito.
Labels: (Represented) ABC (USA), Ariola-Eurodisc (Germany), Arion (France), Roulette (USA), Supraphon (Czechoslovakia).

NIPPON PHONOGRAM CO. LTD., Wako Bldg. 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 405-0865. Telex: 242-3224. Cable: NIPHILDISC. Pres.: Nobuya Itoh; Sales Mgr.: H. Koizumi; Int'l Repertoire Mgr.: T. Sekiguchi.
Labels: (Owned) Mercury, Philips; (licensed foreign) All Platinum, Salsoul (both USA).

PHILIPS, see Nippon Phonogram.

PIONEER, see Warner Pioneer.

POLYDOR KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Cable: GRAMMOCORD. Pres.: Seiichi Koh; Gen. Mgr.: Yasuhiro Igarashi; A&R & Int'l Mgr.: Atsutaka Torio; Int'l Pop Label Mgr.: Masahiro Shioda.
Labels: (Owned) Polydor; (licensed domestic) Kitty; (licensed foreign) Barn (UK), MGM (USA), Oyster (UK), RSO (UK, USA), Ricordi (Italy), Ring O' (UK), Safari (UK).

PONY INC., World Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4970.

R V C CORP., 1-7-8 Shibuya, Shibuya-ku, Tokyo 150. Tel:

(03) 499-3311. Cable: RVCRARECORD. Pres.: Ichiro Okuno; Mng. Dir.: Tsuneo Nagano; Disco Contact: Takashi Ishihara.

Labels: **(Licensed foreign)** Malaco, Millennium, Prelude, RCA, Soul Train (all USA).

TAM, see Toho.

TEICHUKU RECS. CO. LTD., 1-2 Nishi-shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Telex: 222-4237. Pres.: Shigeji Nanko; Gen., Int'l & Copyright Div. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

Labels: **(Represented)** Harmonia Mundi (Germany), IPG (France), MPS (Germany), Metronome (Germany), Progressive (USA), Pye (UK), Sonet (Sweden), Vee Jay (USA).

TOHO RECS. CO. LTD., 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 503-9531. Cable: TOHO-RECORD. Pres.: Masukichi Matsuo; Gen. Mgr.: Kazuo Hasegawa; Sales Mgr.: Toshiaki Numakura; A&R Dir.: Tadahiko Maeda.

Label: Tam.

TOKUMA MUSICAL INDS. CO. LTD., 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 862-1381. Pres.: Yasuyoshi Tokuma; Gen. Mgr.: Kiichi Takahara.

Labels: **(Represented)** Black Saint (Italy), Strata-East (USA).

TOSHIBA-EMI LTD., 2-2-17 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-1111. Cable: TOSHIBAEMILT. Telex: 242212. Pres.: Noboru Takamiya; Mng. Dirs.: H. Tsunumi, M. Kawai, M. Suda.

Labels: **(Represented)** Arista (USA), Bronze (UK), Capitol (USA), Chrysalis (UK), EMI (UK), Island (UK), Private Stock (USA), RAK (UK), Rocket (UK).

TRIO RECS./TRIO-KENWOOD CORP., Houraiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-4391. Cable: TRIODISC. Dir.: Makoto Oka; Gen. Mgr.: Kazuaki Maeda; Chief Prod'r & Int'l Div. Mgr.: Kenny Inaoka.

Labels: **(Licensed)** Playboy, Tawor (both USA).

VICTOR MUSICAL INDS. INC., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel: (03) 405-5151. Telex: 242-4293. Cable: VICRECORD. Pres.: Saburo Watanabe; Exec. VP: Katsunori Kasajima; Mng. Dir.: Kizuru Kaneko; Int'l Gen. Mgr.: Yoshihisa Honda.

Labels: **(Owned)** Flying Dog, Globe, Invitation, Victor; **(Licensed)** Ariola (USA), Capricorn (USA), Casablanca (USA), Cream (USA), H&L (USA), Janus (USA), Jupiter (Germany), MCA (USA), Motown (USA), Musicor (USA), Penny Farthing (UK).

WARNER BROS., see Warner Pioneer.

WARNER PIONEER CORP., Fuji Bldg., 4-10-11 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-7131. Cable: WARB-PIONEER. Telex: J26876. Pres.: Shin Watanabe; Mng. Dirs.: Jushiro Matsuda; Keith Bruce.

Labels: **(Owned)** Asylum, Atlantic, Elektra, Pioneer, Warner Bros.; **(Licensed foreign)** Bronze (UK), LMN (France), Manticore (UK), Rolling Stones (USA).

Shinagawa-ku, Tokyo 141. Tel: (03) 449-3761. (Record Services).

SANSUI ELECTRIC CO. LTD., 2-14-1 Izumi, Suginami-ku, Tokyo 168. Tel: (03) 323-1111. Pres.: Keizo Fujiwara; Sales Mgr.: Akio Oki; Adv. Mgr.: Koichi Enomoto.

Int'l branches: Belgium, USA.

Product: **Audio**—Mixers (4 Inputs, 2 Outputs), Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Phono Cartridges, Tape Recorders/Players, Microphones (Dynamic), Decoders & Demodulators, Headphones.

SEGA ENTS. LTD., 1-2-12 Haneda, Ohta-ku, Tokyo 144. Tel: (03) 742-3171. Pres.: David Rosen; Import/Export Mgr.: Max Murakami.

Product: **Games**—Video/Electronic, Pinball, Arcade, Air Hockey.

SONY CORP., 6-7-35 Kita Shinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 448-2111.

Int'l branch: USA.

Product: **Audio**—Mixers, Amplifiers, Speakers, Turntables, Tape Recorders/Players, Microphones (Condenser & Dynamic), Decoders & Demodulators, Headphones; **Projection Systems**—Video Tape Recorders/Players.

TAITO CORP., Central PO Box 1164, Tokyo 100-911; 2-5-3 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-8611. Cable: EPTRA. Telex: 22931.

Product: **Games**—Video/Electronic, Arcade.

TAMURA SEISAKUSHO CO. LTD., 433 Higashi-Oizumi, Nerima-ku, Tokyo 177. Tel: (03) 925-1111. Pres.: Itsuya Tamura. **Foreign Dept.:** 1-10-3 Shinjuku, Shinjuku-ku, Tokyo 160. Gen. Mgr.: Junichi Noda.

Product: **Audio**—Mixers (24-12 Inputs, 6-2 Outputs), Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Microphones (Wireless), Equalizers, Noise Reducers, Volume Expanders.

TEAC CORP., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel: (0422) 53-1111. Pres.: Katsuma Tanii; Sales Mgr.: Norio Tamura; Ass't Mgr.: Yoshiro Kuroe.

Product: **Audio**—Mixers, Receivers, Speakers, Turntables, Tape Recorders/Players (Open Reel), Microphones (Condenser, Dynamic), Noise Reducers; **Projection Systems**—TEAC Video Tape Recorders/Players (U-Matic, Cassette).

TOKYO KO ON Dempa KK. 723 Futako, Takatsu-ku, Kawasaki 213. Tel: (044) 833-0511. Pres.: Tsuneo Okuyama.

Product: **Audio**—KO ON Headphones.

TOMORROW USA, 19 Kabuki-cho, Shinjuku. Tel: (03) 203-9848. Pres.: Mr. Egawa; Sales Mgr.: Mr. Itokazu; Adv. Mgr.: Mr. Kobayashi.

Product: **Audio**—SHURE Microphones (Dynamic), TOMORROW USA Pre-Amplifiers; **Lighting**—TOMORROW USA Chasers/Sequencers, Strobes, Spot (Fresnel); **Dance Floors/Walls/Ceilings** (Non-Computerized, Custom); **Planning/Construction**—Consultants (Total Package); **Disco Record Pool.**

VICTOR CO. OF JAPAN LTD., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Koichi Matsuno; Export Admin. Div. Mgr.: Heitaro Kikuchi; Adv. Mgr.: Mitsuo Ichikawa.

Product: **Audio**—JVC Mixers (10 Inputs, 1 Output), Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Stylus-Pickup, Tape Recorders/Players (Cassette, Open Reel), Microphones (Condenser, Dynamic, Ribbon), Equalizers, Decoders & Demodulators, Headphones.

• disco equipment & services

AIWA CO. LTD., 1-11-9 Ueno, Taito-ku, Tokyo. Tel: (03) 835-1201. Pres.: Y. Sambe; Sales Mgr.: K. Juen; Adv. Mgr.: H. Tsuchida.

Product: **Audio**—Receivers, Speakers, Turntables, Tape Recorders/Players (Cassette), Microphones (Condenser, Dynamic, Ribbon), Headphones.

B S R LTD., Azuma Bldg., No. 7, 1-9 Sakuma-cho Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 251-8141. Telex: J25416.

Product: **Audio**—Turntables, Stylus-Pickup.

DAI ICHI TSUSHIN KOGYO KK. 4-13-3 Osaki, Shinagawa-ku, Tokyo 141. Tel: (03) 491-2001. Pres.: Yoshihiro Yamaguchi.

Product: **Audio**—McAudi Mixers.

JAPAN SOUL AGENCY, Mena Co-op, 1-13-18 Gohokoji, Setagaya-ku, Tokyo 154. Tel: (03) 426-4333. Telex: 242-4586. Pres.: Kazuo Akimoto; Sales Mgr.: Nobuhiro Shindo.

Product: **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package); **Disco Record Pool.**

MATSUSHITA ELECTRIC IND'L CO. LTD., PO Box 288, Osaka Central; 1006 Kadoma, Osaka 51. Tel: (06) 908-1121. Pres.: Masaharu Matsushita.

Product: **Audio**—NATIONAL Mixers, Receivers, Phono Cartridges, Headphones; PANASONIC Receivers, Speakers, Turntables, Decoders & Demodulators, Headphones; TECHNICS Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Tape Recorders/Players (Open Reel), Microphones (Condenser & Dynamic), Equalizers, Decoders & Demodulators, Headphones, Level Meters; **Projection Systems**—NATIONAL & PANASONIC Video Tape Recorders.

MUSIC IN THE AIR, see Record Source.

NAMIKI PRECISION JEWEL CO. LTD., 3-8-22 Shinden, Adachi-ku, Tokyo 123. Tel: (03) 919-0101. Pres.: K. Namiki.

Int'l branch: USA.

Product: **Audio**—Tonearms, Stylus-Pickup.

NIPPON COLUMBIA CO. LTD., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Takami Shobochi; Int'l Trade Div. Deputy Gen. Mgr.: Takayasu Yoshida.

Product: **Audio**—DENON Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Stylus-Pickup, Tape Recorders/Players, Decoders & Demodulators.

OTARI ELECTRIC CO. LTD., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo 167. Tel: (03) 333-9631.

Product: **Audio**—Tape Recorders (Open Reel).

PRIMO CO. LTD., 6-25-1 Mure, Mitaka-shi, Tokyo 181. Tel: (0422) 43-3121.

Product: **Audio**—Microphones (Condenser, Dynamic & Ribbon).

RECORD SOURCE INT'L (RSI), c/o Music Labo Inc., 8F Dempa Bldg., Bikkari, 1-11-2 Higashi-Gotanda,

UNITED KINGDOM

• record companies with disco product

A & M RECS. LTD., A&M House, 136-140 New Kings Rd., London SW6 4LZ. Tel: (01) 736-3311. Cable: ALPER-MOSS. Mng. Dir.: Derek Green; Dirs.: Tony Burdfield, John Deacon; Disco Mktg. Mgr.: Alan Firth. (Distributed by CBS).

Label: **(Owned)** A&M.

AFFINITY, see Charly.

ALASKA RECS., 12 The Quadrangle, Cambridge Square, London W2. Tel: (01) 402-4550. Mng. Dir.: John Schroeder; Promo. Mgr.: Ian Stephenson; Disco Promo.: Veronica Jones. (Distributed by President).

Labels: **(Owned)** Alaska, Black Bear.

ANCHOR RECS. LTD., 140 Wardour St., London W1. Tel: (01) 734-8642.

Label: **(Represented)** ABC (USA).

ANGLO RECS., 30 Limekiln Ln., Bridlington, North Humberside YO16 5TH. Tel: (0262) 76388. Chief Exec. & Disco Contact: R. Fisher.

Label: **(Owned)** Anglo.

ANTIC, see WEA.

ARISTA RECS., 49 Upper Brook St., London W1Y 2BT. Tel: (01) 491-3870. Tel: 28370. Gen. Mgr.: John Cooper; Reg'l Promo. Dir.: Tony Berry.

Label: **(Owned)** Arista.

ASYLUM, see WEA.

ATLANTIC REC'G CORP., 17 Berners St., London W1. Tel: (01) 637-3771. VP Int'l Opts.: Phil Carson; Ass't & Disco Contact: Phil Straight. (Also see WEA).

B B C RECS. & TAPES, The Langham, Portland Pl., London W1A 1AA. Tel: (01) 580-4468. Cable: BROADCASTS. BBC Gen. Mgr.: Bryon Parkin; Bus. Mgr.: Alan Billiard; Creative Servs. Mgr.: Andrew Prewett.

Labels: **(Owned)** BBC, BEEB.

B & C REC'GS LTD., 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Telex: 261500 SAGA G. Chm.: Marcel Rodd.

Label: Trojan.

B E B, see BBC.

BAAL RECS. LTD., 21 Connaught St., London W1. Tel: (01) 402-1211. Cable: BAALON. London W2. Mng. Dir.: Colin Brain; A&R & Disco Contact: Jay Sholam. (Distributed by Pye).

Label: **(Owned)** Baal.

BALLISTIC, see Plastic Fantastic.

BIG BEAR RECS., 190 Monument Rd., Birmingham B16 8UU. Tel: (021) 454-7020. Mng. Dir.: Jim Simpson; Promo. Head: Kate Munn; Pub. & Artist Development: Steve Markson; Disco Promo.: Sandra Nicolas. (Distributed by EMI)

BIRDS NEST, see Happy Face.

BIRDSNEST, see Paladin.

BLACK BEAR, see Alaska & President.

BLACK MAGIC RECS. LTD., 162-176 Canal St., Nottingham. Tel: (0602) 54065. Mng. Dir.: Brian Selby; Sales Dir.: John Bratton.

Label: **(Owned)** Black Magic.

BRADLEY'S RECS. LTD., 24 Bruton St., London W1. Tel: (01) 409-2211. Cable: CALLME. Telex 28526. Dir.: Stuart Slater.

Label: **(Owned)** Bradley's Black Label.

BRONZE RECS. LTD., 100 Chalm Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Telex: 261653. Mng. Dir.: David Bettegler; Promo. Dir.: Roger Bolton; PR Mgr.: Simon Porter; Reg'l Promo. Mgr.: Debbie Littlestone. (Distributed by EMI).

Label: **(Owned)** Bronze.

BULLDOG, see Ember & President.

C B S RECS., 17/19 Soho Square, London W1V 6HE. Tel: (01) 734-8181. Cable: COLRECORD. Telex: 24203. Mng. Dir.: Maurice L. Oberstein.

Labels: **(Licensed foreign)** Philadelphia Int'l, TK (both USA).

CACTUS, see Creole.

CALENDAR, 89 Chiswick High Rd., London W4. Tel: (01) 995-3682. Mng. Dir.: Don Lawson; Mktg. Mgr.: Curlah McDonald; Accounts: Steven Rowe; Promo. & Ass't: Liz Cruickshank.

Label: **(Owned)** Calendar.

CARIBBEAN, see Kiik.

CASTLE RECS., 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: Wigan (0942) 58777. Mgr.: Doug Larbey; Promo. & Disco Mgr.: Owen Hughes.

Label: **(Owned)** Castle.

CHARLY MUSIC LTD., 9 Beadon Rd., London W6 0EA. Tel: (01) 741-0011. Telex: 934386. Chm.: Jean Lucy; Mng. Dir.: Joop Visser; Press & Promo. Mgr.: Max Needham; Disco Promo. Mgr.: Kelvin Jacobs. (Distributed by Pye)

Labels: **(Owned)** Affinity, Smack; **(Licensed foreign)** Charly (USA).

CHELSEA, see Wes Farrell & Polydor.

CHRYSALIS RECS., 12 Stratford Pl., London W1. Tel: (01) 408-2355. Telex: 21753. Dirs.: Chris Wright, Terry Ellis, Doug D'Arcy, Terry Connolly; Promo. Dir.: Geoff Goy.

COLORTONE REC. CO. LTD., The Studio, 69 Dukes Ave., New Malden, Surrey KT3 4HW. Tel: (01) 942-1347. Dirs.: Siddy Jackson, David Brown, Michael Fletcher.

Label: Spectrum.

CONTEMPO INT'L LTD., 42 Hanway St., London W1. Tel: (01) 636-2283. Mng. Dir.: John E. Abbey; Promo. Mgr. & Disco Contact: Bob Killbourn; Sales & Mktg. Mgr.: Peter Harding; Int'l Dir.: G. Abbey.

Labels: **(Owned)** Contempo (distributed by Pye); **(represented)** Abet, Boogie Man, Chimneyville, Malaco, Nashboro (all USA).

COTILLION, see WEA.

CREAM, see Global.

CREEDSPAN, see Trafalgar.

CREOLE RECS., 4 Bank Bldgs., High St., London NW10. Tel: (01) 965-9223. Cable: CREMUS. Mng. Dirs.: Bruce White, Tony Cousins; Promo. Head: David Brooks; Disco Co-ord.: Denise Mileham.

Labels: **(Owned)** Creole, Cactus; **(Licensed domestic)** Raw; **(Licensed foreign)** Dynamic (Jamaica).

CRYSTAL, see President.

CUBE, see Electric.

D J M RECS. & TAPES, 5/11 Theobalds Rd., London WC1. Tel: (01) 242-6886. Cable: DEJAMUS. Telex: 27135. Chm.: Dick James; Mng. Dir.: Stephen James. (Distributed by CBS)

Labels: **(Owned)** DJM; **(Licensed domestic)** Weekend.

DAMONT RECS. LTD., Blyth Rd., Hayes, Middx. Tel: (01) 573-5122. Dirs.: Monty Presky, Dave Miller.

Label: **(Licensed foreign)** D&M Sound (USA).

DARK HORSE, see WEA.

DART, see President.

DECCA REC. CO. LTD., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable: DECCORD. Telex: 28588. A&R Head: Mike Smith; Press & Promo. Head: Michael McDonagh; Int'l Promos. Mgr.: Marcel Stellman.

Labels: **(Owned)** Decca, London.

DOMINO, see Taibaha.

E M I RECS. LTD., 20 Manchester Square, London W1A 1ES. Tel: (01) 486-4488. Cable: EMIRECORD. Telex: 22643. **Licensed Repertoire Div.:** Heron Pl., 9 Thayer St., London W1. Tel: (01) 486-7144. Dir.: Alan Kaup; Gen. Mgr.: Colin Burn; Mktg. & Promo. Mgr.: Mike Harvey; Disco Mgr.: Steve Turner.

Labels: **(Licensed)** EMI Int'l, Fantasy (USA), MCA (USA), Motown (USA), Mowest (USA), Rare Earth (USA), Salsoul (USA), Stax (USA).

EBONY, see RCA.

ELECTRIC RECS., Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex: 22701. Dir.: D.A. Platz; Gen. Mgr.: Jeremy Thomas; Promo. Mgr. & Disco Contact: Bernie Cochran. (Distributed by Pye)

Labels: **(Owned)** Cube, Electric.

ELEKTRA, see WEA.

EMBER RECS. LTD., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Cable: EMBERENTS. Telex: 896795. Chm.: Jeffrey S. Kruger; Mng. Dir.: Leslie Lewis; Exec. Prod'r: Chris Denning; Label Mgr.: Howard Kruger.

International

Labels: (Owned) Bulldog (distributed by President); Ember (licensed to Pye).

WES FARRELL ORG., 34 Devonshire Mews W., London W1. Tel: (01) 487-5791.

Label: (Owned) Chelsea (Licensed to Polydor).

FEELGOOD, see Solid Gold.

FLYOVER RECS., 15 Queen Caroline St., London W6. Tel: (01) 748-1595. Telex: 8951917 GY. Dir.: Louis Raynor; Mgr.: Paul Callaghan.

Labels: (Owned) Flyover; (Licensed foreign) Pacha, TJ (both Italy).

G M, see WEA.

G T O RECS. LTD., 17 Barlow Pl., Bruton St., London W1. Tel: (01) 629-8816. Telex: 24327. Mng. Dir.: Dick Leahy; Mktg. & Promo: Michael Peyton; Disco Contact: Jilly Anderson. (Distributed by CBS)

Labels: (Licensed foreign) Lifesong (USA), Oasis (Germany).

GALAXY RECS., 223 Regent St., London W1R 8TD. Tel: (01) 734-9768. Telex: 24170. Mng. Dir.: Philip R. Solomon; PA: Lorna H. Davis; Promo: Head & Disco Contact: Nick Flemming. (Distributed by CBS)

Label: (Owned) Galaxy.

GLOBAL REC. SALES, Canada House Basement, 3 Chepstow St., Manchester M1 5EN. Tel: (061) 236-5368. Telex: 668701. Owner: E.J. Balbier; Gen. Mgr.: Mrs. S. Wilton; Disco Contact: B. Partington.

Labels: (Owned) Cream, Swan.

GRAPEVINE, see RCA.

GREEN DRAGON, see Trafalger.

GROUNATION, see Vulcan.

GULL RECS., 169 Willesden High Rd., London NW10. Tel: (01) 451-1161. Telex: 24224. Mng. Dir.: David Howells. (Distributed by Pye).

Label: (Owned) Gull.

HAPPY FACE RECS., The Old Smithy Post Office Ln., Kempsey, Worcester. Tel: (0905) 820-659. Mgr.: J.E. Murfin. (Distributed by Baal & Pye)

Labels: (Owned) Birds Nest, Happy Face.

HOMESPUN, see Outlet.

IMMEDIATE, see Nems.

INJUN, see Spade.

ISLAND RECS. LTD., 22 St. Peter's Square, London W6 9NW. Tel: (01) 741-1511. Cable: ACKEE. Telex: 934541. Disco Contact: Zoe Glitheran.

Label: (Owned) Island.

JA-UK, see Plastic Fantastic.

JAY BOY, see President.

K-TEL INT'L (UK) LTD., K-tel House, 620 Western Ave., London W3. Tel: (01) 992-8000. Telex: 934195.

KLIK RECS. LTD., 245 Portobello Rd., London W11. Tel: (01) 221-4943.

Labels: (Owned) Caribbean, Klik.

LONDON, see Decca.

M C A RECS., 1 Great Pulteney St., London W1R 3FW. Tel: (01) 439-9951. Mng. Dir.: Roy Featherstone; Mktg. Mgr.: Stuart Watson; Promo: & Disco Mgr.: John Gould. (Licensed to EMI)

Label: (Owned) MCA.

MAGNET RECS. LTD., Magnet House, 22 York St., London W1H 1FD. Tel: (01) 486-7378. 487-3667. 935-4049. Cable: MAGLONDON. Telex: 25537. Mng. Dir.: Michael A. Levy; Dir. & A&R Head: Brian Reza; Mktg. Head: Richard Robson; UK Prod. Mgr.: Graham Mabbutt; Disco Promo: J. Kochen. (Distributed by EMI)

Label: (Owned) Magnet.

MERCURY, see Phonogram.

MOTOWN RECS., Heron Pl., 9 Thayer St., London W1. Tel: (01) 486-7144. Telex: 22643. Gen. Mgr.: Alan Fitter; Promo. Mgr.: Keith Harris; Label Mgr.: Gordon Frewin. (Licensed to EMI)

Labels: (Owned) Motown, Mowest, Rare Earth.

MOUNTAIN RECS. LTD., 49 Mount St., London W1Y 5RE. Tel: (01) 491-2904. Telex: 269398. Chm.: Derek Nicol; Label Mgr.: Gordon Simpson.

MOWEST, see Motown & EMI.

MUSIC FOR PLEASURE, 80 Blyth Rd., Hayes, Middx. Tel: (01) 561-3125. Mng. Dir.: Richard Baldwin; Sales & Mktg. Dir.: E.J. Harris; Financial Dir.: M. Lehr; Reperitoire Mgr.: B. McCann.

Label: (Owned) Music for Pleasure.

NEMS RECS. LTD., Nempser House, 3 Hill St., London W1X 8AJ. Tel: (01) 629-6341. Telex: 21716. Cable: NEMSENT.

Labels: (Owned) Nems, Immediate, Opal.

NEON HEARTS RECS., 68 Limes Rd., Tattenhall, Wolverhampton. Tel: 753-047. Owners: Steve Heart, Martin Ratcliffe, Keith Allen, Paul Raven.

Label: (Owned) Neon Hearts.

O K, see Trafalger.

OPAL, see Nems.

OUTLET REC'G LTD., 48 Smithfield Square W., Belfast, North Ireland. Tel: 22826. Mng. Dir.: Bill McBurney; Sales Mgr.: Jim Gough; A&R & Disco Mgr.: Cel Fay.

Labels: (Owned) Hometown, Phoenix, Zip.

PALADIN RECS. (Worldwide Communications Ltd.), Pavilion House, 6 Sherlock Mews, London W1M 3RH. Tel: (01) 486-3883. Telex: 21626. Mng. Dir.: Michael Weston; Gen. Mgr.: Norma King; Artist Relations: Mervyn O'Horan.

Labels: (Owned) Birdsnest, Paladin.

PHILIPS, see Phonogram.

PHOENIX, see Outlet.

PHONOGRAM LTD., 129 Park St., London W1Y 3FA. Tel: (01) 491-4600. Telex: 261583. Mng. Dir.: A.J. Morris; Mktg. Dir.: K.N. Maliphant.

Labels: (Owned) Mercury, Philips; (Licensed foreign) All Platinum, Bang, H&L (all USA).

PINNACLE RECS., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: Orpington 27099. Telex: 896141. Mng. Dir.: T.F. Scully; Gen. Mgr.: S.P.T. Renouf; A&R Mgr.: Laurie MacGregor; Field Promo.: Phil Smith.

Label: (Owned) Pinnacle.

PLASTIC FANTASTIC RECS., 22 Tavistock Sta., London WC2. Tel: (01) 836-1412. Mng. Dirs.: Paul Rodriguez,

Tony Randolph; Disco Contact: Tyrone Patterson.

Labels: (Owned) Ultra; (Distributed—not licensed) Ballistic, JA-UK (both UK).

POLYDOR LTD., 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Telex: 27133.

Labels: (Owned) Polydor; (Licensed domestic) Chelsea, RSO; (Licensed foreign) Kudu, Phil Spector Int'l (both USA).

POWER EXCHANGE INT'L LTD., 474 Harrow Rd., London W9. Tel: (01) 289-1036. Telex: 299649. Chm.: Paul Robinson; Mng. Dir.: Pran Gohil; Sales & Mktg. Dir.: Tom McDonnell; Promo. Mgr.: Neil Ferris.

Label: (Owned) Power Exchange.

PRESIDENT RECS. LTD., Broadmead House, 21 Panton St., London SW1. Tel: (01) 839-4672. Cable: KASSMUSIC. Mng. Dir.: Edward Kassner; Dir. & Disco Contact: David Kassner.

Labels: (Owned) Crystal, Dart, Jay Boy, President, Seville, Sticky, Thunderbird; (Distributed) Alaska, Black Bear, Bulldog.

PRIVATE STOCK RECS., 32 Old Burlington St., London W1X 1LB. Tel: (01) 439-7011. Cable: PRIVATSTOX. Telex: 261396.

PYE RECS., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Cable: PYREC. Telex: 28259. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Deputy Mng. Dir.: Derek Honey.

Labels: (Owned) Pye Disco Demand, Pye Int'l; (Licensed domestic) Ember, 20th Century; (Distributed—not licensed) Blue Jean, Contempo, Spark; (represented) Buddha, GNP Crescendo, Granite, Pickwick, Roulette, Scepter, Wand (all USA); Vogue (France).

R A K RECS. LTD., 2 Charles St., Mayfair, London W1X 7HA. Tel: (01) 492-0654. Mng. Dir.: Mickie Most; Gen. Mgr.: R. Madison; Sales Mgr.: D. Crowe.

R C A LTD., Rec. Div., 50 Curzon St., London W1Y 8EU. Tel: (01) 499-4100. Telex: 266579. Mng. Dir.: Ken Glancy; Mktg. Mgr.: Julian Moore; A&R Mgr.: Derek Everett; Disco Promos. Mgr.: Gregory Lynn.

Labels: (Owned) RCA; (Licensed domestic) Ebony, Grapevine; (Licensed foreign) Millennium (USA), Soul Train (USA).

R S O, see The Robert Stigwood Org. & Polydor.

RAINBOW, see Satril.

RARE EARTH, see Motown & EMI.

RAW, see Creole.

RED BUS RECS., 113-117 Wardour St., London W1A 4PW. Tel: (01) 734-9466. Mng. Dirs.: Elliott Cohen Sr., Ellis Elias; Dir. & A&R & Promo: Elliott Cohen Jr.; Mgmt. Dir. & A&R: Manny Elias.

Label: (Owned) Red Bus.

RIGHT ON RECS. LTD., c/o Westholme, Church Ln., Lincoln LN2 1QJ. Tel: (0522) 29160. Chief Exec.: Dave Godin; Gen. Mgr.: Alf Billingham.

RIVA, see WEA.

ROCKET REC. CO. LTD., 4 Audley Square, London W1Y 5DR. Tel: (01) 499-9714.

ROLLERCOASTER RECS., 41 Elm Rd., New Malden, Surrey KT3 3AP. Tel: (01) 942-7235. Head & Disco Contact: John Beecher; Chief: Peter Eden; Vice Chief: Yvonne Tregrove.

Label: (Owned) Rollercoaster.

ROLLING STONES, see WEA.

RONDERCREST LTD., 17 Queensway, Dunstable, Beds. Tel: (0582) 62325. Mng. Dir.: Keith Grainger; Disco Promo. Head: Linda Gibson. (Distributed by Pinnacle)

Label: (Owned) Rondercrest.

RUBY'S, see Today.

S R T PROD'NS LTD., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dir. & Disco Contact: Dave Richardson.

Label: (Owned) SRT.

SATRIL RECS. LTD., 11 Little Newport St., London WC2H 7JF. Tel: (01) 734-7333. Mng. Dir.: Henry Hadaway; Gen. Mgr.: Alan Melina; Promo. Mgr. & Disco Contact: Paul Jenkins.

Labels: (Owned) Rainbow, Satril (distributed by WEA).

SEVILLE, see President.

SMACK, see Charly.

SOLID GOLD RECS. LTD./FEELGOOD RECS. LTD., 14 New Burlington St., London W1. Tel: (01) 734-3251. Telex: 267488. Dirs.: Dave Watson, Mike Collier.

Labels: (Owned) Feelgood, Solid Gold.

SONET PROD'NS LTD., 121 Ledbury Rd., London W11. Tel: (01) 229-7267. Telex: 25793. Mng. Dir.: H.R. Buckle; Promo.: Sonnie Rae; Disco Contact: R. Remnant. (Distributed by Pye)

Labels: (Owned) Sonet; (Licensed foreign) Specialty (USA).

SPADE RECS., 26 Stanford Ave., Hassocks, Sussex. Tel: 4048. Dirs.: Piers Maxwell Chalmers, Trevor John Eggleton.

Labels: Injun, Spade.

SPARK RECS., 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Telex: 23557. Mng. Dir.: T.F. Ward; Financial Dir.: D.R. King; Gen. Mgr.: Jon Smith; Label Mgr.: Brenda Bellerby. (Distributed by Pye)

Label: (Owned) Spark.

PHIL SPECTOR INT'L, 17/19 Stratford Pl., London W1. Tel: (01) 499-8686. Telex: 27133. Mgr.: Tony Bramwell. (Licensed to Polydor)

SPECTRUM, see Coloritone.

SPLASH RECS. LTD., 38 North Row, London W1. Tel: (01) 409-0287. Telex: 23840. Dirs.: Charles Peate, Iris Giebeler, Des Dyer, Clive Scott. (Distributed by EMI)

Label: (Owned) Splash.

STALLION RECS., 10 Haunch of Venison Yard, Brook St., London W1. Tel: (01) 629-6987. Dirs.: John Toogood, D.W. Joy, Joe Napoli; Disco Contact: John Toogood.

Label: (Owned) Stallion.

STATE RECS., Speen House, Porter & Baker Sts., London W1M 1HY. Tel: (01) 487-5031. Telex: 25740. Chm.: Wayne Bickerton; Dir.: Tony Waddington; A&R

Dir.: Andy Stephens; Promo. Mgr.: Des McKeogh. (Distributed by WEA).

Label: (Owned) State.

STICKY, see President.

ROBERT STIGWOOD ORG., 67 Brook St., London W1. Tel: (01) 629-9121. Chm.: Robert Stigwood.

Label: (Owned) RSO (licensed to Polydor).

STORM MUSIC, 133 Park Rd., Blackpool FY1 4ET. Tel: (0253) 23095, 27357. Mng. Dir.: Wayne Paulo; Dir.: Lenny Harris.

Label: (Owned) Storm.

SWAN, see Global.

SWAN SONG, 484 Kings Rd., London SW10. Tel: (01) 351-4151. Telex: 919735. Dirs.: Peter Grant, John Paul Jones, John Bonham, Jimmy Page, Robert Plant. Pub. & Disco Contact: Unity MacLean.

TABITHA MUSIC LTD., 39 Corderm Rd., St. Thomas, Exeter, Devon EX2 9DJ. Tel: (0392) 79914. Mng. Dir.: Graham Sclater; A&R: Denise Bailey.

Labels: (Owned) Domino, Tabitha.

THUNDERBIRD, see President.

TODAY RECS. LTD., 3 Telford Rd., Ladbroke Grove, London W10. Tel: (01) 969-4949. Cable: TELATT. Telex: 924356. Contacts: Milt Samuel, Steve Lishman.

Label: (Owned) Ruby's.

TRAFALGER MUSIC, Trafalger House, 8 Eglantine Close, Coppland, Portsmouth, Hants. Tel: (0705) 592-500. Mng. Dir.: T.F. Moss; A&R: W. Moss; Promo.: J. Hore; PR: D. O'Donnell.

Labels: (Owned) Green Dragon, OK.

TRANSATLANTIC RECS., 85 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Cable: XTRA. Telex: 25532. Mng. Dir.: Nathan Joseph; Mktg. Mgr.: Martin Lewis; Sales Mgr.: Peter Misson; Int'l Mgr.: Ray Cooper.

Labels: (Owned) Transatlantic; (represented) Milestone (USA).

TROJAN, see B&C.

20th CENTURY RECS., 31 Soho Square, London W1. Tel: (01) 437-3236. Label Contact: David Yeats. (Licensed to Pye).

U K RECS., 48 Grafton Way, London W1P 5LB. Tel: (01) 387-5851. Pres.: Jonathan King.

Label: (Owned) UK American.

ULTRA, see Plastic Fantastic.

UNITED ARTISTS RECS. LTD., Mortimer House, 37-41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Tel: 261818. Mng. Dir.: Cliff Busby; Mktg. Mgr.: Dennis Knowles; Label Mgr.: Tim Read.

Label: (Licensed foreign) Roadshow (USA).

VIRGIN RECS. LTD., 2-4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. Telex: 22542. Mng. Dir.: Richard Branson.

Label: (Owned) Virgin.

VULCAN RECS. LTD., 49-53 Harrow Rd., London W2. Tel: (01) 402-2121.

Labels: (Owned) Vulcan, Grounation.

WE A RECS. LTD., 20 Broadwick St., London W1V 2BH. Tel: (01) 434-3232. Telex: 261425. Mng. Dir.: John Fruin; Deputy Mng. Dir.: Richard Robinson; Mktg. Dir.: David Cliphamp; Promo. Dir.: Bill Fowler; Press Dir.: Moira Bellas.

Branch: Wembley, Middx. HA0 1FJ, Alperton Ln. Tel: (01) 998-8844. Mng. Dir. Dist'n: Tony Muxlow. (Distribution only)

Labels: (Owned) Antic, Asylum, Cotillion, Elektra, Warner Bros.; (Licensed domestic) Dark Horse, Rolling Stones; (Licensed foreign) Curton, Nempser, Whitfield (all USA); (distributed) GM, Riva, State (all UK).

WARNER BROS., see WEA.

WEEKEND, see DJM.

YOUNG BLOOD RECS. (div. of Miki Dallan Ents. Ltd.), 138 New Bond St., London W1Y 9FB. Tel: (01) 493-9681. Mng. Dir.: Gerry Black.

ZIP, see Outlet.

• disco equipment & services

*A listing by category follows
this master listing.*

A D C, see BSR.

A E G-TELEFUNKEN (UK) LTD., Bath Rd., Slough SL1 4AW. Tel: 872-101. Mng. Dir.: H.W. Klemm; Sales Mgr.: R.B. Jackson; Adv. Mgr.: J. Yates.

Product: Audio—Tape Recorders/Players.

A K G ACOUSTICS LTD., 191 The Vale, London W3. Tel: (01) 749-2042. Telex: 28938. Mag. Dir.: B.C.I. Woolf; Sales Mgr.: D.J. Jefferys.

Int'l branch: USA.

Product: Audio—Mixers, Phono Cartridges, Stylus—Pickup, Microphones, Equalizers, Headphones.

A R (Acoustic Research), see Teledyne.

AARVAK ELECTRONICS, 36 Kingsfield Rd., Watford WD1 4PS. Tel: 44807. Mng. Dir.: Phil Hunter; Sales Mgr.: M. Cameron; Adv. Mgr.: J. Hackett.

Branch: London, 98A W. Green Rd. Tel: (01) 800-3026

Product: Lighting—Chasers/Sequencers, Color Organs, Strobes, Spot; Special Effects—Signs, Computerized/Psychedelic/Illuminated, Electronic Sirens, Sound Effect Synthesizers; Dance Floors/Walls/Ceilings—Walls; Planning/Construction—Consultants, Designers, Installers.

ACCUAPHASE, see Pysser Group.

ACOS, see Cosmocord Ltd.

ACOUSTIC TRANSDUCER CO. LTD., Pierhouse Laundry, Strand on the Green, Chiswick, London W4. Tel: (01) 995-3654. Technical Dir.: William Woodman; Mktg. Dir.: Hans Freytag.

Product: Audio—Speakers.

ACOUSTICAL MFG. CO. LTD., St. Peter's Rd., Huntingdon, Cambs. PE18 7DB. Tel: (0480) 52561. Telex: 32348. Sales Mgr.: R.J. Walker.

Product: Audio—QUAD Amplifiers, Pre-Amplifiers.

ADASTRA ELECTRONICS LTD., Cricklewood Trading Estate, Unit 22, Clarendon Rd., London NW2 1TU. Tel: (01) 452-6288. Cable: WESTQUIP. Telex: 897112. Mng. Dir.: Michael Leaver; Sales Mgr.: J. Boyce.
Product: Audio—Mixers, Speakers, Phono Cartridges, Microphones, Headphones.

AIWA SALES & SERV. (UK) LTD., 30/32 Concord Rd., Western Ave., Acton W3 0TH. Tel: (01) 993-1672. Telex: 936239. Mng. Dir.: Mr. Chorley; Sales Mgr.: Mr. Wright.
Product: Audio—Tape Recorders/Players.

ALBA (RADIO & TELEVISION) LTD., Bull Ln., Edmonton, London N18 1SD. Tel: (01) 801-4451.
Product: Audio—Amplifiers, Tuners, Speaker Enclosures, Turntables.

ALICE (STANCOIL LTD.), 38 Alexandra Rd., Windsor, Berks. SL4 1HU. Tel: (07535) 51056. Telex: 849323. Exec. Dir.: John L. Andrews; Mng. Dir.: Ted Fletcher.
Product: Audio—Mixers, Portable Disk Jockey Units/Decks.

ALLEN & HEATH/BRENELL ENG'G, Pembroke House, Campsbourne Rd., Hornsey, London N8. Tel: (01) 340-3291. Telex: 267727. Mng. Dir.: Neil Hauser; Mktg. Mgr.: Andrew Munro.
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Tape Recorders/Players.

ALLIED LEISURE, see London Coin.

ALLINGTON AUDIO DEVELOPMENTS, 794 A2 Mansfield Rd., Nottingham N95 399. Tel: (0602) 44943. Mng. Dir.: R. Ireland; Sales Mgr.: J.A. Ware.
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers, Noise Reducers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders, Decoders & Demodulators.

ALPHA, see Highgate Acoustics.

ALTEC-LANSING, see Highgate Acoustics.

AMCRON, see Macinnes Labs., MC1, Soundcraft Electronics.

AMPEX GREAT BRITAIN LTD., Acre Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Telex: 848345. Gen. Mgr.: E. Sadeler; Sales Mgr.: W. Scullion; Adv. & Pub. Mgr.: Philip Vaughan; Mktg. Servs. Supervisor: C. Murphy-O'Connor.
Product: Audio—Mixers, Tape Recorders/Players; Projection Systems—Video Tape Recorders/Players.

AMPLI-HIRE, Wraybury Hall, Ferry Ln., Hylthe End, Staines, Middx. Tel: (983) 2055.
Product: Audio—Mixers, Amplifiers, Microphones.

APPOLO, see Grabern.

ARISTON, see C.W. & J. Walker.

ARMSTRONG AUDIO LTD., Writers Rd., London N7 0RZ. Tel: (01) 607-3213. Telex: 25209.
Product: Audio—Amplifiers, Tuners.

ARNOLD, see Janorhurst.

ATARI, see Cherry Group.

AUDIO & DESIGN (REC'G) LTD., St. Michaels, Shinfield Rd., Shinfield Green, Reading, Berks. Tel: (0734) 84487.
Product: Audio—Equalizers, Noise Reducers, Compressor/Limiters.

AUDIO DEVELOPMENTS, Hall Lane, Walsall Wood, Brownhills, West Midlands WS9 9AU. Tel: 5351. Telex: 338212.
Product: Audio—Mixers.

AUDIO LTD., 26-28 Wendell Rd., London W12. Tel: (01) 743-1518.
Product: Audio—Microphones.

AUDIO MUSICAL PRODS., see ISE Sound.

AUDIO PULSE, see Pyszer Group.

AUDIO RESEARCH & DEVELOPMENT LTD., Navas House, The Maultway, Camberley, Surrey GU15 1QE. Tel: (0276) 24684. Mng. Dir.: G.A. Ward.
Product: Audio—Amplifiers, Tuners.

AUDIO VISUAL LABS., see National Sound.

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AVCOM SYSTEMS LTD., Newton Works, Stanlake Mews, London W12 7HJ. Tel: (01) 749-2201. Telex: 896691. Cable: CINEPRO. Mng. Dir.: Eric R. Bastin; Sales Dir.: Nick Gillieron; Sales Mgr.: Marc Hill; Adv. Mgr.: Tony Fox; Press Officer: Linda Breen.
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Product: Audio—Speakers.

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HORNETTE, see Harwell.
ICE E, see Icelectrics Ltd.
IMI, see REW Professional Audio.
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IV C, see International Video.
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J B L, see Soundcraft Electronics.
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 Home office: USA.
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- SABA RADIO & TELEVISION LTD.**, 10-12 Cornbrook Park Rd., Manchester M15 4EE. Tel: (061) 872-7661. Telex: 669131. Mng. Dir.: R.C. Medford. Product: **Audio**—Tape Recorders/Players; Games—Video/Electronic.
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- SCENIC SOUNDS EQUIP. LTD.**, 97-99 Dean St., London W1V 5RA. Tel: (01) 734-2812. Telex: 27939. Owner: David Hawkins. Product: **Audio**—dbx Equalizers, Noise Reducers, Compressors/Limiters; EASTLAKE Speakers; H&H Amplifiers; HARRISON Mixers; ORBAN Bass Boosters, Compressors/Limiters; REBIS Mid-Range/Tweeter Expanders, Compressors/Limiters; SCHOEPS Microphones; WHITE Bass Boosters.
- SCHOEPS**, see Scenic Sounds.
- SCULLY**, see Lee Eng'g.
- SENNHEISER**, see Hayden Labs.
- SHONLIGHT**, see Multiform.
- SHIRO (UK) LTD.**, Shiro House, The Ridgeway, Iver, Bucks. SL09JL. Tel: (0753) 652-222. Product: **Audio**—PIONEER Amplifiers, Speakers, Turntables, Tape Recorders/Players; AUDIO TECHNICA Tonearms, Phono Cartridges, Stylus—Pickup, Headphones.
- SHURE ELECTRONICS LTD.**, Eccleston Rd., Maidstone, Kent ME15 6AU. Tel: (0622) 59881. Telex: 96121. Dirs.: M. Cohen, D. Fairbairn; Sales Mgr.: C.J. Gilbert; Adv. Mgr.: D. Fairbairn; Press Officer: P. Goacher. Product: **Audio**—Amplifiers, Pre-Amplifiers, Speakers, Phono Cartridges, Stylus—Pickup, Microphones, Equalizers.
- SIMMS**, see Project Electronics.
- SINGER**, see Rank.
- SOLAR**, see Optikinetics.
- SONIFEX SOUND EQUIP.**, 15 College St., Irlthingborough. Tel: (0933) 650-700. Sr. Partner: Paul Brooke. Product: **Audio**—Mixers, Tape Recorders/Players.
- SONY (UK) LTD.**, Pyrene House, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371. Product: **Audio**—Mixers, Turntables, Stylus—Pickup, Tape Recorders/Players, Microphones, Decoders & Demodulators, Headphones; **Projection Systems**—Video Tape Recorders/Players.
- SOUND ADVICE INSTALLATIONS LTD.**, Regent St., Coppull, North Chorley, Lancs. PR7 5AX. Tel: (0257) 791-163, 791-645. Mng. Dir.: R.E. Dewhurst; Sales Mgr.: S. Hesketh. Local branch: 2 Spendmore Ln. Tel: 791-788. Product: **Audio**—SAI Portable Disk Jockey Units/Decks, Amplifiers, Speakers; **Lighting**—Chasers/Sequencers.
- SOUND ELECTRONICS (NEWCASTLE) LTD.**, 43 Heaton Grove, Newcastle NE6 5NP. Tel: 650-108. Mng. Dir.: J.S. Reid; Sales Mgr.: R.S. Scott. Local branch: 46 St. Andrews St. Tel: 27434. Product: **Planning/Construction**—Consultants, Installers.
- SOUND TECHNIQUES LTD.**, Hampstead Ave., Mildenhall, Suffolk IP28 7AS. Tel: (0638) 713-631. Product: **Audio**—Mixers.
- SOUNDCRAFT ELECTRONICS LTD.**, 5-8 Great Sutton St., 4th fl., London EC1V 0BX. Tel: (01) 251-3631. Product: **Audio**—SOUNDCRAFT Mixers; AMCRON Amplifiers; JBL Speakers.
- SOUNDEX LTD.**, 728 High Rd., Leytonstone, London E11 3AJ. Tel: (01) 539-4347. Product: **Audio**—Mixers; **Planning/Construction**—Designers, Installers.
- SOUNDOUT LABS LTD.**, 91 Ewell Rd., Surbiton, Surrey KT6 6AH. Tel: (01) 399-3392. Telex: 8951073. Mng. Dir.: Todd Wells; Sales Dir.: Dave Street.

Product: **Audio**—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers.

SOU' WEST SOUND, see Wild Wax.

SPECTRA DISPLAYS, see Cobalt Blue.

SPENDOR AUDIO SYSTEMS LTD., Industrial Estate, Unit 12, Station Rd., Hailsham, Sussex BN27 2ER. Tel: (0323) 843-474.

Product: **Audio**—Speakers.

SPERRIN ELECTRONICS, 78-A Upper Aughton Rd., Southport, Merseyside. Tel: (0704) 67621.

Product: **Audio**—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers; **Lighting**—Chasers/Sequencers, Dimmer Boards, Strobes; **Special Effects**—Signs, Computerized/Psychodelic/Illuminated, Dream Lighting Screens, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings, **Planning/Construction**—Consultants, Installers.

ROGER SQUIRE'S DISCO CENTRE, 176 Junction Rd., London N19 5QQ. Tel: (01) 272-7474.

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Jingle Players, **Lighting**—Color Organs, Strobos, Ultraviolet/Blacklight, Spot, Track, Strip, Rope Lights; **Visual Materials**—Slide Libraries; **Projection Systems**—Special Effects Projectors, Liquid Projectors, Projector Attachments; **Special Effects**—Mirror Balls, Bubble Machines; **Planning/Construction**—Consultants, Installers, Builders; **Other**—Disco Jingles.

STAGE SOUND, see Theatre Projects.

STANTON, see C.W. & J. Walker & Wilcox Ltd.

J. E. SUGDEN & CO. LTD., Carr St., Cleckheaton, West Yorks, DB19 5LA. Tel: (0274) 872-501.

Product: **Audio**—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Decoders & Demodulators, Test Equipment.

SUPER STROBE, see Optikinetics.

SUPERSCOPE, see Marantz.

SUTTON AUDIO LTD., 80 Queensway, London W2 3RL. Tel: (01) 262-9066.

Product: **Audio**—Mixers, Amplifiers, Speakers, Equalizers.

T C, see Telecomms.

T G R (BIGGIN HILL) LTD., Red Roofs, Crowhurst Rd., Lingfield, Surrey RH7 6DG. Tel: (0342) 832-559. Mng. Dir.: Brian J.R. Davies.

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Custom Equipment; **Lighting**—Chasers/Sequencers, Dimmer Boards; **Planning/Construction**—Consultants, Designers, Installers.

TANBERG (UK) LTD., 81 Kirkstall Rd., Leeds, Yorks. LS3 1HR. Tel: (0532) 35111. Telex: 557611. Mng. Dir.: John Farnell; Sales Dir.: W.R. Harrison; Adv. Mgr.: M.R. Cowing.

Product: **Audio**—Amplifiers, Receivers, Speakers, Tape Recorders/Players, Microphones.

TANNOY GROUP, St. John's Rd., Tylers Green, High Wycombe, Bucks. HP10 8HR. Tel: (049481) 5221. Telex: 837116.

Product: **Audio**—HARMAN/KARDON Amplifiers, Pre-Amplifiers, Tuners, Receivers, Turntables; MICRO SEIKI Turntables, Headphones; ORTOFON Pre-Amplifiers, Tonearms, Phono Cartridges; TANN-OY Speakers.

TAPE REC'R SPARES LTD., 206-210 Ilderton Rd., London SE 15 1NS. Tel: (01) 639-7844. Telex: 887665. Mng. Dir.: D.E.S. Smith; Sales Mgr.: C.A. Ford.

Product: **Lighting**—Chasers/Sequencers, Spot.

TEAC, see Teledyne.

TECHNICS, see National Panasonic.

TELECOMMS (div. of Mike Devereux (Music) Ltd.), 189 London Rd., Northend, Portsmouth. Tel: (0705) 60036. Mng. Dir.: M. Devereux; Sales Mgr.: John Cooper.

Product: **Lighting**—TC Chasers/Sequencers; **Planning/Construction**—Consultants, Designers, Installers, Builders.

TELEDYNE ACOUSTIC RESEARCH, High St., Houghton Regis, Dunstable, Beds. Tel: (0582) 603-151. Telex: 825467. Technical Mgr.: K.G. Hopkins.

Product: **Audio**—AR (ACOUSTIC RESEARCH) Speakers, Turntables; dbx Noise Reducers, Decoders & Demodulators; TEAC Mixers, Receivers, Tape Recorders/Players, Microphones, Noise Reducers, Decoders & Demodulators, Headphones.

TELEFUNKEN, see Hayden Labs.

TENOREL, see Condor Electronics.

THORENS, see Metrosound.

3M UNITED KINGDOM LTD., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: D.R. Osman; Sales & Mktg. Mgr.: D.J. Pacy; Adv. Mgr.: R. Rippon; Mktg. Co-ord.: P.A. Stockwell-Jones.

Reg'l sales offices: Belfast, Donegall Sq. S. Postal Code: BT1 5JE. Tel: (0232) 42811, 42926—Birmingham, Edmund House, 12-22 Newhall St. Postal Code: B3 3EL. Tel: (021) 236-5077—Glasgow, 3M House, 9 Canal St. Postal Code G4 0AY—London, PO Box 38; Yeoman House, 63 Croydon Rd., Penge Postal Code: SE20 7TR. Tel: (01) 659-2323—Manchester, 3M House, 28 Great Jackson St. Postal Code M15 4PA. Tel: (061) 236-8500.

Product: **Audio**—MINCOM Tape Recorders/Players; WOLLENSAK Tape Recorders/Players.

TRANS VISION LEASING, see TVL.

TRIDENT AUDIO DEVELOPMENTS LTD., 112/114 Wardour St., London W1V 3AW. Tel: (01) 734-9901. Telex: 27782. Mng. Dir.: Malcolm Toft; European Sales Mgr.: Mike Rogers.

Product: **Audio**—Mixers, Equalizers, Stereo Compressors/Limiters.

TUNGSRAM, see Highgate Acoustics.

TURNER ELECTRONIC INDS., 175 Uxbridge Rd., Hanwell, London W7 3TH. Tel: (01) 567-8472. Mng. Dir.: M.P. Turner.

Product: **Audio**—Amplifiers.

U B I, see London Coin.

UHER LTD., 28 Spencer St., St. Albans, Herts. AL3 5EG. Tel: 30236. Mng. Dir.: R.F. Sims; Sales Mgr.: P.G. Murrell.

Product: **Audio**—UHER Mixers, Amplifiers, Tuners, Tape Recorders/Players, Microphones, Decoders & Demodulators, Headphones; VISONIK Speakers, Turntables.

ULTIMO, see Condor Electronics.

UNISOUND, see Condor Electronics.

V C L VIDEO-SERVS., 46 S. Molton St., London W1. Tel: (01) 629-5977. Mng. Dir.: Carl Fischer; Dir. & Sales Mgr.: Steve Webber.

Product: **Visual Materials**—Videotape Libraries.

V O R INT'L, Randles Rd., Unit 16F, Knowsley, Merseyside. Tel: (051) 548-7400. Telex: 627791. Mng. Dir.: Jim Thornton.

Product: **Audio**—DISCLEANER & VAC-O-REC Record Care Products.

VAC-O-REC, see VOR.

EDWARD J. VEALE & ASSOCS. LTD., Farringdon House, St. Albans Rd. E., Hatfield, Herts. AL10 0ET. Tel: Hatfield 65251. Telex: 25102.

Product: **Audio**—AUDIOTEK Mixers, Speakers, Equalizers; **Planning/Construction**—Consultants, Designers, Installers.

VERNITRON LTD., Thornhill, Southampton SO9 5QF. Tel: (0703) 444-811. Mng. Dir.: B. Chatwin; Sales Mgr.: B. Bennett.

Product: **Audio**—SANSUI Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Headphones.

VESSCO VISION & RADIO LTD., Unit 4, Blackwater Way, Ash Rd., Aldershot, Hants. Tel: (0252) 312-661. Telex: 858576. Sales Dir.: D.I. Campbell; Press Officer: E. Thomas.

Product: **Audio**—NORDMENDE Receivers.

VIDEOTONE, 98 Crofton Park Rd., London SE4. Tel: (01) 690-1914. Telex: 897883. Mng. Dir.: C. Hardcastle; Gen. Mgr.: M. Reynolds; Sales Mgr.: V.T. Early.

Product: **Audio**—CORAL Professional Drive Units.

VISIONIK, see Uher.

VITAVOX LTD., Westmoreland Rd., London NW9 9RJ. Tel: (01) 204-4234. Mng. Dir.: Neil Young; Int'l Sales Mgr.: Steven Michaelis.

Product: **Audio**—THUNDERBOLT Speakers, Bass Boosters; VITAVOX Speakers, Bass Booster, Mid-Range/Tweeter Expanders.

C. W. & J. WALKER LTD., Brentwood, Red Ln., Frodsham, Warrington, Cheshire WA6 6RA. Tel: (0928) 33326.

Product: **Audio**—STANTON Styli—Pickup; ARISTON Headphones.

WALKFORD ELECTRICAL LTD., 3A Telford Rd., Ferndown Ind'l Estate, Winborne, Dorset. Tel: (0202) 893-823, 893-923. Mng. Dir.: Richard J. Oliver; Sales Mgr.: Bob Taylor; Press Officer: K. Hughes.

Product: **Audio**—HAZE Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers; **Lighting**—PAR Spot, Towering Interno, Panelites; **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings.

WALL DANCER, see Project Electronics.

WATERLOO RADIO LTD., 21 Peckham High St., London SE15.

Product: **Audio**—MCQ Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Turntables; **Lighting**—WATERLOO RADIO Color Organs, Strobes, Spot; **Projection Systems**—Special Effects Projectors, Liquid Projectors, Projector Attachments; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines; **Planning/Construction**—Consultants, Installers, Builders.

WHITE, see Scenic Sounds.

WILD WAX SHOW-SOU' WEST SOUND, 35 Morrison House, High Trees, Tulse Hill, London SW2 3PP. Tel: (01) 674-2892, 422-3462. Mng. Dir.: Stuart Wester; Sales Mgr.: Roy Williams; Adv. Mgr.: Max Needham.

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Bass Boosters, Mid-Range/Tweeter Expanders; **Lighting**—Chasers/Sequencers; **Visual Materials**—Slide Libraries, Film Libraries; **Projection Systems**—Projector Attachments; **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines, Moving Wall Draw Screens; **Planning/Construction**—Consultants, Designers, Installers, Builders; **Disco Record Pool**.

WILMEX LTD., Compton House, 35 High St., New Malden, Surrey KT3 4DE. Tel: (01) 949-2545. Telex: 8814591. Mng. Dir.: P.H.C. Merrick; Sales Mgr.: David J. Penman; Adv. Mgr.: L. Rogers.

Product: **Audio**—FIDELITY RESEARCH Phono Cartridges; STANTON Phono Cartridges, Styli—Pickup.

WOLLENSAK, see 3M.

WOODLAND AUDIO, 29 Alexandra Rd., London N8 0PL. Tel: (01) 889-2200.

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-amplifiers, Equalizers; **Lighting**—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight; **Planning/Construction**—Consultants, Installers.

WORCESTER MUSIC CENTRE, Lower Ground Floor, Russell & Dorrell, High St., Worcester. Tel: Worcester 20279, 21112.

Product: **Audio**—EMMEX Portable Disk Jockey Units/Decks, Speakers; **Lighting**—EMMEX Chasers/Sequencers, Strobes; **Projection Systems**—EMMEX Slide Projectors, Special Effects Projectors, Liquid Projectors; **Special Effects**—WORCESTER MUSIC Bubble Machines.

WYE AUDIO PRODS. LTD., 27 Station Rd., Bridlington, Chesterfield, Derbys. Tel: (0246) 70297. Telex: 54284. Mng. Dir.: P.A.L. Ross; Sales Mgr.: D. Smith.

Product: **Audio**—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers.

WYEMINSTER SOUND SYSTEMS LTD., 21 Peveril Rd., Itchen, Southampton, Hamps. SO2 7EQ. Tel: (0703) 445-073. Mng. Dir.: A.R. Shergold; Sales Mgr.: Colin Cole; Adv. Mgr.: V. Shergold.

Product: **Audio**—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers; **Lighting**—Controllers; **Dance Floors/Walls/Ceilings**—

Floors, Walls, Ceilings; **Planning/Construction**—Designers, Installers, Builders.

YAMAHA, see Natural Sound.

ZEEPA INSTRUMENTS LTD., 15 Richmond Grove, Surbiton, Surrey KT6 6AH. Tel: (01) 399-0966. Telex: 929679. Cable: AELTRON. Mng. Dir.: W. Ling.

Product: **Audio**—Record Cleaners.

ZERO 88 LIGHTING LTD., 115 Hatfield Rd., St. Albans, Herts. AL1 4JS. Tel: (0727) 63727. Mng. Dir.: Chris Fenwick; Sales Mgr.: Peter Knifton.

Product: **Lighting**—LIGHTMASTER Chasers/Sequencers, Color Organs, Dimmer Boards; MICRO-SPOT Spot.

ZIPHURST LTD., Stylus House, 34-38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: St. Albans 50611. Telex: 28675. Mng. Dir.: P.H. Grant; Export Sales Dir.: B. Blank.

Product: **Audio**—MUSONIC Styli—Pickup.

• disco equipment & services by category

Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding Disco Equipment & Services master listing.

AUDIO mixers (including consoles)

A K G
Aastra
2 Inputs, 4 Outputs
Alce
32-8 Inputs, 24-2 Outputs
Allen & Heath
16-10-8-6 Inputs, 8-4-2 Outputs
Allington
16-8 Inputs, 4-2 Outputs
Amplex
Ampli-Hire
Arnold (Janorhurst Ltd.)
Audio Developments
Audio Visual
Audiotek (Edward J. Veale & Assocs.)
Custom
Audix
August (Project Electronics Ltd.)
8 Inputs, 2 Outputs

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EUROPE'S LEADING DISCO & CLUB ENTERTAINMENT AGENCY

All acts available on video tape for viewing SPECIALIST

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- entertainment consultancy service
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7400 HERNING,
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TELEPHONE 07-12-7777 TELEX: 62166 MODEX

We are the consultants for INTERDISC '78
Copenhagen, Bella Centre April 4-9.

International

Bacchus
8 Inputs, 6 Outputs
Bose
C T H
100-2 Inputs, 10-1 Outputs
Cadac
56-8 Inputs, 32-2 Outputs
Calbarrie
Cambridge
Cannon
Cerwin-Vega (C.E. Hammond & Co. Ltd.)
4 Inputs, 2 Outputs
Cetec-Sparta (Granet Communications Ltd.)
Chymes
6 Inputs, 4 Outputs
Citronic
6 Inputs, 2 Outputs
Constellation (Carlsbro Sales Ltd.)
12 Inputs, 2 Outputs
Cookies
Cooper Mathias
Court
Custom Sound
12 Inputs, 2 Outputs
D J
6 Input, 6 Outputs
Dee Tee
Deltac
7 Inputs, 2 Outputs
Discopower
12 Inputs, 2 Outputs
Eagle
4 Inputs, 1 Output
Electrosonic
24-10 Inputs, 8-4 Outputs
Eurotronic
Glitter (Disco Supplies Ltd.)
H/H Electronic
12, 8 Inputs, 2 Outputs
Harrison (Scenic Sounds Equip. Ltd.)
16 Inputs, 16 Outputs
Harwell
8 Inputs, 3 Outputs
Haze (Walkford Electrical Ltd.)
Hiwatt
I C E (Icelectrics Ltd.)
Juliana's
Kelso (Rupert Neve & Co. Ltd.)
Kuschel
LaTec (Compact Sound Reproducers Ltd.)
M C I
48 Inputs, 32 Outputs
M C Q (Waterloo Radio Ltd.)
6 Inputs, 4-2 Outputs
M-Jay
20-10 Inputs, 10-4-2 Outputs
M V Amplifications
Macinnes
18 Inputs, 4 Outputs
Magnetic Tapes
16-12-10 Inputs, 4-2 Outputs
Matamp (Radio Craft Huddersfield Ltd.)
6 Inputs, 1 Output
McMartin (Lee Eng'g)
8 Inputs, 1 Output
Midas
Millbank
4 Inputs, 2 Outputs
Monogram
16 Inputs, 4 Outputs
Morgan-Smith
Musicraft
Mustang
6 Inputs, 3 Outputs
Nakamichi (Natural Sound Systems Ltd.)
Newham Audio
Orange
Partridge
Philips (Pye TVT Ltd.)
R A C (Rugby Automation Consultants)
R C A
Radford
Raindirk
40 Inputs, 32 Outputs
J. Richardson
Sennheiser (Hayden Labs Ltd.)
Simms (Project Electronics Ltd.)
Sonifex
10, 6 Inputs, 2, 1 Outputs
Sony
Sound Techniques
Soundcraft
Soundex
12-4 Inputs, 4-2 Outputs
Roger Squire
Stagesound (Theatre Projects Servs. Ltd.)
Sutton
T G R
Teac (Teledyne Acoustic Research)
8, 6 Inputs, 4 Outputs
Trident Audio
Fleximix
Uher
Wild Wax Show-Sou' West Sound
Woodland Audio
Custom
Wyeminstor

portable disk jockey units/decks

Alice
Allen & Heath
Allington

Audio Visual
August (Project Electronics Ltd.)
Baker
Calbarrie
Chymes
Citronic
Court
D J
Dee Tee
Deltac
Discopower
Emmex (Worcester Music Centre)
Eurotronic
F A L (Futuristic Aids Ltd.)
G P S (Gordon Poole Discotheques)
Harwell
Haze (Walkford Electrical Ltd.)
Hiwatt
I C E (Icelectrics Ltd.)
Kuschel
LaTec (Compact Sound Reproducers Ltd.)
Lenco (C.E. Hammond & Co. Ltd.)
M C Q (Waterloo Radio Ltd.)
M-Jay
Matamp (Radio Craft Huddersfield Ltd.)
Musicraft
Newham Audio
Orange
R A C (Rugby Automation Consultants)
Raindirk
S A I (Sound Advice Installations Ltd.)
Simms (Project Electronics Ltd.)
Soundout
Sperrin
Roger Squire
T G R
Wild Wax Show-Sou' West Sound
Woodland Audio
Wyeminstor

amplifiers

Accuphase (Pysler Ltd.)
Alba
Allington
Amcron (Macinnes Labs., MCI Ltd., Soundcraft Electronics Ltd.)
Ampli-Hire
Armstrong
Audio Research
Audio Visual
Audiokraft
Audix
August (Project Electronics Ltd.)
Bacchus
Baker
Bose
CES (East Anglian Prod'ns)
C T H
Calbarrie
Cambridge
Cannon
Carlsbro
Cerwin-Vega (C.E. Hammond & Co. Ltd.)
Chymes
Citronic
Custom Sound
D J
Dee Tee
Deltac
Discopower
E S Electronics
Electrosonic
Eurotronic
Exposure
Expotus
F A L (Futuristic Aids Ltd.)
Grampian
H&H (Scenic Sounds Equip. Ltd.)
H/H Electronic
Harman/Kardon (Tannoy Group)
Harwell
Haze (Walkford Electrical Ltd.)
Hiwatt
I C E (Icelectrics Ltd.)
Juliana's
Klark-Teknik
Kuschel
L&G (Metrosound Audio Prods. Ltd.)
M-Jay
M V Amplifications
Marantz (Radio Craft Huddersfield Ltd.)
McMartin (Lee Eng'g)
Midas
Millbank
Mission
Mitrex
Monogram
Musicraft
Mustang
National Panasonic/Technics
New Acoustic Dimension (Pysler Ltd.)
Newham Audio
Orange
Phase Linear (C. E. Hammond & Co.)
Pioneer (Shriro Ltd.)
Pye TVT
Quad (Acoustical Mfg. Co.)
R A C (Rugby Automation Consultants)
R C A
Radford
Rainbow
Revox (F.W.O. Bauch Ltd.)
J. Richardson
S A E (REW Professional Audio Co.)
S A I (Sound Advice Installations Ltd.)
S W (Compact Sound Reproducers Ltd.)
Sansui Vernitron Ltd.)

Shure
Simms (Project Electronics Ltd.)
Soundout
Sperrin
Roger Squire
J. E. Sugden
Sutton
T G R
Tandberg
Tungsram (Highgate Acoustics)
Turner
Uher
Ultimo (Condor Electronics Ltd.)
Wild Wax Show-Sou' West Sound
Woodland Audio
Wye Audio
Wyeminstor
Yamaha (Natural Sound Systems Ltd.)

pre-amplifiers

Allington
Amcron (Macinnes Labs. Ltd.)
Audio Visual
Audiokraft
Bacchus
C T H
Calbarrie
Cambridge
Chymes
Citronic
Court
D J
Dee Tee
Discopower
Eagle
Electrosonic
Eurotronic
Exposure
Grampian
Harman/Kardon (Tannoy Group)
Haze (Walkford Electrical Ltd.)
Klark-Teknik
Kuschel
M C Q (Waterloo Radio Ltd.)
M-Jay
Marantz
Matamp (Radio Craft Huddersfield Ltd.)
McMartin (Lee Eng'g)
Millbank
Mission
Mitrex
Monogram
National Panasonic/Technics
Ortofon (Tannoy Group)
Partridge
Quad (Acoustical Mfg. Co.)
Radford
Rainbow
R A C (Rugby Automation Consultants)
Raindirk
S A E (REW Professional Audio Co.)
S W (Compact Sound Reproducers Ltd.)
Sansui (Vernitron Ltd.)
Shure
Soundout
Sperrin
J. E. Sugden
T G R
Ultimo (Condor Electronics Ltd.)
Wild Wax Show-Sou' West Sound
Woodland Audio
Wye Audio
Wyeminstor

tuners

Alba
Armstrong
Audio Research
Expotus
Harman/Kardon (Tannoy Group)
Marantz
McMartin (Lee Eng'g)
Millbank
Monogram
National Panasonic/Technics
Revox (F.W.O. Bauch Ltd.)
S A E (REW Professional Audio Co.)
Sansui (Vernitron Ltd.)
J. E. Sugden
Uher
Wye Audio

receivers

Beomaster (Bang & Olufsen Ltd.)
Harman/Kardon (Tannoy Group)
L & G (Metrosound Audio Prods. Ltd.)
Marantz
McMartin (Lee Eng'g)
Millbank
National Panasonic/Technics
Nordmende (Vessco Vision & Radio Ltd.)
Sansui (Vernitron Ltd.)
J. E. Sugden
Tandberg
Teac (Teledyne Acoustic Research)
Wye Audio

speakers

A R (Teledyne Acoustic Research)
Acoustic Transducer
Adastra
Alpha (Highgate Acoustics)
Altec-Lansing (Highgate Acoustics)

Audio Musical Prods. (ISE Sound Equip.)
Systems
Audio Visual
Audiokraft
Audiomaster
Audiotek (Edward J. Veale & Assocs.)
Audix
August (Project Electronics Ltd.)
B I C Venturi (British Inds. Co.)
B&W
Baker
Beovox (Bang & Olufsen Ltd.)
Bose
Calbarrie
Cannon
Carlsbro
Celestion (Rola Celestion Ltd.)
Cerwin-Vega (C.E. Hammond & Co. Ltd.)
Chartwell
Citronic
Coles
Condor
Court
D J
Decca
Deltac
Discopower
Eastlake (Scenic Sounds Equip. Ltd.)
Electro-Voice (Gulton Europe Ltd.)
Emmex (Worcester Music Centre Ltd.)
Environmental Sound
Eurotronic
Exposure
F A L (Futuristic Aids Ltd.)
G P S (Gordon Poole Discotheques)
Gauss (Cetec Audio UK)
Glitter (Disco Supplies Ltd.)
Grampian
H/H Electronic
Haze (Walkford Electrical Ltd.)
Helme
Hercules (Harwell Instruments Ltd.)
Hiwatt
Hornette (Harwell Instruments Ltd.)
Bass Bin
I C E (Icelectrics Ltd.)
J B L (Soundcraft Electronics Ltd.)
Jennings (Janorhurst Ltd.)
Jordan-Watts
Juliana's
K E F
Keesonic
Kuschel
LaTec (Compact Sound Reproducers Ltd.)
Linn
Lockwood
M V Amplifications
Marantz
Martin (Midas Amplification)
Matamp (Radio Craft Ltd.)
Millbank
Mission
Monitor
Keith Monks
Mordaunt-Short
Musicraft
Cabinets
National Panasonic/Technics
Newham Audio
Orange
Peerless
Phase Linear (C.E. Hammond & Co. Ltd.)
Pioneer (Shriro Ltd.)
Pye TVT
R C A
Radford
Revox (F.W.O. Bauch Ltd.)
Richard Allan
S A I (Sound Advice Installations)
S E A S
S W (Compact Sound Reproducers Ltd.)
Sansui (Vernitron Ltd.)
Shure
Simms (Project Electronics Ltd.)
Soundout
Spendor
Sperrin
Roger Squire
Sutton
Tandberg
Tannoy
Thunderbolt (Vitavox Ltd.)
Visonik (Uher Ltd.)
Vitavox
Wild Wax Show-Sori West Sound
Wye Audio
Wyeminstor
Yamaha (Natural Sound Systems Ltd.)

turntables

A D C (BSR Ltd.)
A R (Teledyne Acoustic Research)
Alba
B I C (British Inds. Co.)
B S R
Beogram (Bang & Olufsen Ltd.)
Broadcast Audio
Cetec-Sparta (Granet Communications Ltd.)
Collaro (Highgate Acoustics)
Empire (Hayden Labs.)
Environmental Sound
Garrard
Harman/Kardon (Tannoy Group)
Stuart Johnson
Lenco (C.E. Hammond & Co. Ltd.)
Linn Sondek (Linn Prods. Ltd.)
Lockwood
M C Q (Waterloo Radio Ltd.)
Marantz

Micro Seiki (Tannoy Group)
Mission
Monitor
National Panasonic/Technics
New Acoustic Dimensions (Pyser Ltd.)
Pickering (Highgate Acoustics)
Pioneer (Shriro Ltd.)
Pye TVT
R C A
Revox (F.W.O. Bauch Ltd.)
Sansui (Vernitron Ltd.)
Sony
Thorens (Metrosound Audio Prods. Ltd.)
Visonik (Uher Ltd.)

tonearms

A D C (BSR Ltd.)
Audio Technica (Shriro Ltd.)
B S R
Broadcast Audio
Cetec-Sparta (Granet Communications Ltd.)
Decca
Dynavector (Condor Electronics Ltd.)
Marantz
McMartin (Lee Eng'g)
Keith Monks
National Panasonic/Technics
Ortofon (Tannoy Group & MCI Ltd.)
S M E

phono cartridges

A D C (BSR Ltd.)
A K G
Acos (Cosmocord Ltd.)
Adastra
Audio Technica (Shriro Ltd.)
B S R
Bang & Olufsen
Broadcast Audio
Decca
Eagle
Fidelity Research (Wilmex Ltd.)
Goldring
Marantz
National Panasonic
Ortofon (Tannoy Group & MCI Ltd.)
Pickering (Highgate Acoustics)
Shure
Stanton (Wilmex Ltd.)
Tenorel (Condor Electronics Ltd.)
Ultimo (Condor Electronics Ltd.)

styli—pickup

A D C (BSR Ltd.)
A K G
Acos (Cosmocord Ltd.)
Audio Technica (Shriro Ltd.)
B S R
Bang & Olufsen
Broadcast Audio
Condor
Eagle
Goldring
Musonic
National Panasonic
Pickering (Highgate Acoustics)
R C A
Shure
Sony
Stanton (C.W. & J. Walker Ltd. & Wilmex Ltd.)
Yamaha (Natural Sound Systems Ltd.)

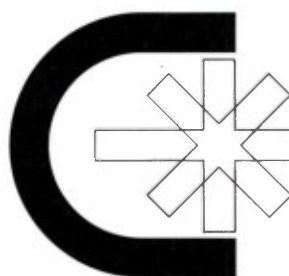
tape recorders/players

AEG-Telefunken
Aiwa
Cassette
Allen & Heath
Open Reel
Ampex
Open Reel
Broadcast Audio
Chymes
Connevens
Cosmo-Kuba (KUBA Radio Sales)

D J
Cassette
Dokorder (REW Professional Audio Co.)
Grundig
Cassette, Open Reel
M C I
Open Reel
Marantz
Cassette
Mincom (3M UK Ltd.)
Open Reel
Nagra (Hayden Labs. Ltd.)
Open Reel
Nakamichi (Natural Sound Systems Ltd.)
Philips Electrical
New Acoustic Dimension (Pyser Ltd.)
Pioneer (Shriro Ltd.)
R C A
Revox (F.W.O. Bauch Ltd.)
Open Reel
J. Richardson
Saba
Cassette
Scully (Lee Eng'g)
Open Reel
Sansui (Vernitron Ltd.)
Cassette
Sonifex
Cartridge
Sony
Tandberg
Cassette, Open Reel
Teac (Teledyne Acoustic Research)
Tungsram (Highgate Acoustics)
Uher
Wollensak (3M UK Ltd.)
Cassette
Yamaha (Natural Sound Systems Ltd.)

microphones

A K G
Condenser, Dynamic
Adastra
Condenser, Dynamic
Ampli-Hire
Condenser, Dynamic
Audio Ltd.
Beyer
Condenser, Dynamic, Ribbon
Broadcast Audio
Condenser, Dynamic
Calrec
Condenser
Carlsbro
Dynamic
Coles
Condenser, Dynamic, Ribbon
Eagle
Condenser, Dynamic
Electro-Voice (Gulton Europe Ltd.)
Condenser, Dynamic
Eurotronic
Dynamic
Film
Dynamic, Ribbon
Grampian
Dynamic, Ribbon
Grundig
Condenser
Lustraphone
Matamp (Radio Craft Huddersfield Ltd.)
Condenser
Nakamichi (Natural Sound Systems Ltd.)
National Panasonic/Technics
Condenser
New Acoustic Dimension (Pyser Ltd.)
R C A Ltd.
Dynamic, Ribbon
Reslo
Condenser, Dynamic
Revox (F.W.O. Bauch Ltd.)
Schoeps (Scenic Sounds Equip. Ltd.)
Condenser
Sennheiser (Hayden Labs.)
Condenser, Dynamic
Shure
Condenser, Dynamic, Ribbon



coherent light

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Laser Technology**

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International

Sony
Superscope (Marantz Audio Ltd.)
Tandberg
Dynamic
Teac (Teledyne Acoustic Research)
Condenser, Dynamic
Tungsram (Highgate Acoustics)
Cassette
Uher
Unisound (Condor Electronics Ltd.)
Condenser, Dynamic
Yamaha (Natural Sound Systems Ltd.)

equalizers

A D C (BSR Ltd.)
A K G
Allington
Amcron (Macinnes Labs. Ltd.)
Audio & Design
Parametric, Octave, Sweep
Audio Visual
Audiotek (Edward J. Veale & Assocs.)
B S R
Bacchus
Calrec
Carlsbro
Comercial Benevent (Eurotronic)
Court
d b x (Scenic Sounds Equip. Ltd.)
Dolby
Cinema
Eagle
Klark-Teknik
Graphic
Kuschel
Midas
M-Jay
Monogram
National Panasonic/Technics
Neve (Rupert Neve & Co. Ltd.)
Partridge
R A C (Rugby Automation Consultants)
R C A
Raindirk
S A E (REW Professional Audio Co.)
5 Band Graphic
Shure
Sutton
Trident Audio
Parametric
Wild Wax Show-Sou' West Sound
Woodland Audio

noise reducers

Allington
Audio & Design
Noise Filters, Expander Gates
d b x (Scenic Sounds Equip. Ltd. & Teledyne Acoustic Research)
Dolby
Kuschel
Neve (Rupert Neve & Co. Ltd.)
Orban (Scenic Sounds Equip. Ltd.)
R A C (Rugby Automation Consultants)
Teac (Teledyne Acoustic Research)

volume expanders

Allington
Audio Visual
Discopower
Kuschel

bass boosters

Allington
Audio Visual
Eurotronic
Kuschel
Monogram
Orban (Scenic Sounds Equip. Ltd.)
Thunderbolt (Vitavox Ltd.)
Vitavox
White (Scenic Sounds Equip. Ltd.)
Wild West Show-Sou' West Sound

mid-range/tweeter expanders

Allington
Audio Visual
Court
Deltac
Eurotronic
Kuschel
Rebis (Scenic Sounds Equip. Ltd.)
Vitavox
Wild West Show-Sou' West Sound

decoders & demodulators

Allington
d b x (Teledyne Acoustic Research)
Sony
SQ Decoders
J. E. Sugden
SQ, QS, BMX
Teac (Teledyne Acoustic Research)
Uher

headphones

A K G
Adastra
Ariston (C.W. & J. Walker Ltd.)
Audio Technica (Shirio Ltd.)
Bang & Olufsen
Beyer
Coles
Connevens
Eagle
K & K
K U B A
Marantz
Micro-Seiki
National Panasonic
New Acoustic Dimension (Pyser Ltd.)
Philips Electrical
Pickering (Highgate Acoustics)
R C A
Revox (F.W.O. Bauch Ltd.)
Sansui (Vernitron Ltd.)
Sennheiser (Hayden Labs.)
Sony
Superscope (Marantz Audio Ltd.)
Teac (Teledyne Acoustic Research)
Uher
Unisound (Condor Electronics Ltd.)

jukeboxes

Rock-Ola (London Coin Machines Ltd.)

LIGHTING

chasers/sequencers

Aarvak
4, 3 Channels
Audio Visual
C E S (East Anglian Prod'ns)
6-4 Channels
Calbarrie
8 Channels
P. V. Capper
4 Channels
Chymes
4 Channels
Citronic
3 Channels
Cobalt Blue
5-3 Channels
Compa
4 Channels
D J
4 Channels
Discopower
Dream Mood
16, 8, 4 Channels
Emmex (Worcester Music Centre Ltd.)
3 Channels
Eurotronic
3 Channels
F A L (Futuristic Aids Ltd.)
3 Channels
I C E (Icelectrics Ltd.)
Illusion
10, 4 Channels
Kuschel
10 Channels
Lab-Craft
3 Channels
LaTec (Compact Sound Reproducers Ltd.)
4 Channels
Light Years
20-4 Channels
Lightmaster (Zero 88 Lighting Ltd.)
6-3 Channels
M-Jay
4 Channels
Meteor (C.E. Hammond & Co.)
10 Channels
Mitrex
3 Channels
Mode
4 Channels
Multiphase (Multiform Electronics Ltd.)
4 Channels
Musicraft
3 Channels
Mustang
4 Channels
Polychromation (Electrosonic Ltd.)
Project Electronics
8 Channels
Pulsar
Rainbow
10-3 Channels
Rank Strand
18 Channels
S I S
4, 3 Channels
Sound Advice
4 Channels
Sperrin
4 Channels
T C (Telecomms)
4 Channels
T G R
10 Channels
Tape Rec'r Spares
Wild West Show-Sou' West Sound
Woodland Audio

color organs

Aarvak
4, 3, 1 Channels
Audio Visual
Chymes
4 Channels
Citronic
3 Channels
D J
4 Channels
Dream Mood
4, 3 Channels
Illusion
4, 3 Channels
Kuschel
3 Channels
LaTec (Compact Sound Reproducers Ltd.)
4 Channels
Lightmaster (Zero 88 Lighting Ltd.)
6-3 Channels
M V Amplifications
Meteor (C.E. Hammond & Co.)
4, 3 Channels
Mitrex
3 Channels
Mode
4 Channels
Multiphase (Multiform Electronics Ltd.)
4 Channels
Mustang
4 Channels
Project Electronics
4 Channels
Pulsar
3 Channels
S L S
Roger Squire
Waterloo Radio
3 Channels
Woodland Audio

dimmer boards

Audio Visual
Bacchus
Martin Blake
Chymes
Dream Mood
Illusion
Kuschel
Lightmaster (Zero 88 Lighting Ltd.)
36-6 Channels
Mode
Multiphase (Multiform Electronics Ltd.)
Portapak (Electrosonic Ltd.)
Project Electronics
Pulsar
Rank Strand
Rockboard (Electrosonic Ltd.)
10, 8, 6, 4 Channels
Sperrin
T G R
Theatre Projects
Woodland Audio

strobes

Aarvak
Cerebrum
Chymes
Cobalt Blue
Compa
D G
Xenon Discharge Beacons
Discopower
Emmex (Worcester Music Centre Ltd.)
Eurotronic
Flash Kube (Optikinetics Ltd.)
Illusion
Kuschel
LaTec (Compact Sound Reproducers Ltd.)
Light Fantastic
M V Amplifications
Meteor (C.E. Hammond & Co.)
Musicraft
Project Electronics
Pulsar
Maxi & Jumbo
Maxi & Mini
Sperrin
Roger Squire
Super Strobe (Optikinetics Ltd.)
Waterloo Radio
Woodland Audio

lasers

P. V. Capper
Illusion

ultraviolet/blacklight

Chymes
Cobalt Blue
400-watt Ultraviolet Generator
Deltac
Discopower
Rainbow
Roger Squire
Wall Dancer (Project Electronics Ltd.)
Woodland Audio

spot

Aarvak
Bacchus

Martin Blake
Fresnel
Cerebrum
F A L (Futuristic Aids Ltd.)
Kuschel
Le Maitre
Low Voltage
Microspot (Zero 88 Lighting)
Fresnel
P A R (Walkford Electrical Ltd.)
Roger Squire
Rank Strand
Fresnel
Shonlight (Multiform Electronics Ltd.)
Spotbanks
Roger Squire
Tape Rec'r Spares
Waterloo Radio
Fresnel

follow spot

Rank Strand

track

Rank Strand
Roger Squire

strip

Roger Squire

VISUAL MATERIALS

slide libraries

Roger Squire
Wild Wax Show-Sou' West Sound

film libraries

Intervision
Super 8 Cassette
Wild Wax Show-Sou' West Sound
16mm

videotape libraries

Intervision
U Format, VCR, VHS
V C L

PROJECTION SYSTEMS

film / movie projectors

Elmo (CZ Scientific Instruments Ltd.)
Eumig
Fujica (Hanimec Ltd.)
Intervision (Intervision Video Ltd.)
Remote Super 8

large screen television / video projectors

I M I (REW Professional Audio Co.)

video tape recorders / players

Ampex
Robert Bosch
Grundig
I V C (International Video Corp.)
1" & 2" VTRS
National Panasonic
Philips Electrical
Sony

slide projectors

Emmex (Worcester Music Centre Ltd.)
Hanimec
Singer (Rank Audio Visual)

screens

C P E Fastfold (Avcom Systems Ltd.)
Portable Folding, Front & Rear, Up to 40"
Electrosonic
Freen (National Sound Reproducers Ltd.)
Harkness (Rank Audio Visual)

special effects projectors

P. V. Capper
Fuzz-Light
Compa
150-Watt

Billboard's International Disco Sourcebook • April, 1978

Emmex (Worcester Music Centre Ltd.)
Illusion
Intervision (Intervision Video Ltd.)
Cassette
Light Years
Liquidator (Project Electronics Ltd.)
Musicraft
Project Electronics
Pulsar
Rank Aldis
Roger Squire
Solar (Optikinetics Ltd.)
Waterloo Radio

liquid projectors

Emmex (Worcester Music Centre Ltd.)
Liquidator (Project Electronics)
Musicraft
Pulsar
Solar (Optikinetics Ltd.)
Roger Squire
Waterloo Radio

projector attachments

Audio Visual Labs. (National Sound Reproducers Ltd.)
Multi-Screen Control Equipment
Hanimec
Automated Slide Projector Timers
Illusion
Light Fantastic
Liquid Wheels; Graphic Cassettes; Liquisplode;
Kinerama; Prism Rotators; Total Eclipse; Trifect;
Duoscope, Trio, Prism & Kaleidoscope Lenses
Light Years
Cassettes, Wheels, Prism Rotators, Clip-On Prisms
Musicraft
Project Electronics
Spinners, Revolvers, Lenses, etc.
Pulsar
Roger Squire
Solar (Optikinetics Ltd.)
Dynagraph, Sound Animators
Waterloo Radio
Wild Wax Show-Sou' West Sound

SPECIAL EFFECTS

mirror balls

Barrs-Albury
Martin Blake
12" Whole & 1/2" Balls
Cookies
16", 14", 12"
Dee Tee
Globe (Custom Conversions)
Illusion
Le Maitre
12", 8", Halves
Musicraft
Project Electronics
Roger Squire
Waterloo Radio
Wild Wax Show-Sou' West Sound

bubble machines

Bubble Gun (Optikinetics Ltd.)
P. V. Capper
I C E (Icelectrics Ltd.)
Illusion
Bubblemajic
LaTec (Compact Sound Reproducers Ltd.)
Light Years
Musicraft
Project Electronics
Roger Squire
Waterloo Radio
Wild Wax Show-Sou' West Sound
Worcester Music

fog machines

Martin Blake
Pea Souper
Globe (Custom Conversion)
Le Maitre
Musicraft
Project Electronics
Waterloo Radio
Wild Wax Show-Sou' West Sound

signs: computerized / psychedelic / illuminated

Aarvak
Bacchus
Cerebrum
Cookies
Court
Dee Tee
Discopower
Kuschel
Lab-Craft
Illuminated
Sperrin

GAMES

video / electronic

Allied Leisure (London Coin Machines Ltd.)
Atari (Cherry Leisure)
Sprint II, Super Bug, Tank Fighter, Track 10

pinball

Atari (Cherry Leisure)
Gottlieb (London Coin Machines Ltd.)
Hanimec
Playmatic (London Coin Machines LTD.)
Saba

arcade

Allied Leisure (London Coin Machines Ltd.)
Atari (Cherry Leisure)
Fl, Sprint 8
Mayfield/Diamond (London Coin Machines Ltd.)

billiards / pool

U B I (London Coin Machines Ltd.)

DANCE FLOORS / WALLS / CEILINGS

Aarvak
Incandescent, Computerized, Non-Computerized,
Custom
Bacchus
Neon, Computerized, Non-Computerized, Custom
Barrs-Albury
Custom
Cerebrum
Court
Incandescent, Computerized, Custom
Deltec
Incandescent, Computerized, Custom
Discopower
Neon, Incandescent, Non-Computerized, Custom
Eurotronic
Computerized, Custom, Kits
Kuschel
Incandescent, Computerized, Non-Computerized
Rainbow
Incandescent, Custom
Spectra Displays (Cobalt Blue)
Incandescent
Sperrin
Neon, Incandescent, Computerized
Walkford
Custom
Wyeminstor
Custom

DISCOTHEQUE PLANNING / CONSTRUCTION

(Total Package includes Audio, Lighting, Projection, Flooring & Decor)

consultants

Aarvak
Lighting
Audio Visual
Audio, Lighting, Projection
Bacchus
Total Package, Financial, Marketing
Barrs-Albury
Total Package
Martin Blake
Lighting
Calbarrie
Installation, Audio, Lighting, Projection
Cerebrum
Lighting, Projection
Chymes
Total Package
Cobalt Blue
Lighting, Effects
Compa
Audio, Lighting, Projection
Court
Audio, Lighting
Deltec
Total Package
Disco Technology
Audio, Lighting, Projection
Discopower
Audio, Lighting, Projection, Audio/Visual, Technical
Electro-Voice (Gulfon Europe Ltd.)
Audio
Eurotronic
Audio, Lighting, Flooring, Decor

D-75

International

Harwell
Audio, Lighting
Intervision
Total Package
Stuart Johnson
Audio
Juliana's
Kuschel
Audio, Lighting, Flooring, Decor
Mustang
Audio
Gordon Poole
Total Package
Radio Craft
Audio
Sound Electronics
Audio, Lighting, Projection
Sperrin
Audio, Lighting, Projection
Roger Squire
Audio, Lighting, Projection, Decor
T G R
Audio, Lighting, Projection
Telecomms
Audio, Lighting
Edward J. Veale
Total Package
Waterloo Radio
Audio, Lighting, Projection, Decor
Wild West Show-Sou' West Sound
Total Package
Woodland Audio
Audio, Lighting, Projection

designers

Aarvak
Lighting
Audio Visual
Audio, Lighting, Projection
Bacchus
Total Package
Barrs-Albury
Total Package
Calbarrie
Audio
Cerebrum
Lighting, Projection
Chymes
Total Package
Court
Deltec
Total Package
Disco Technology
Audio, Lighting, Projection
Discopower
Audio, Lighting, Projection
Eurotronic
Audio, Lighting, Flooring, Decor
Harwell
Audio, Decor
Intervision
Projection
Stuart Johnson
Audio
Juliana's

Extra Copies?

Disco Sourcebook, 1978 Edition

Extra copies of the 1978 Billboard Disco Sourcebook are available from Billboard Magazine.* The cost of the Directory is \$10 (each) which includes postage and handling.

Check or money order (no COD's) should be sent to:

Billboard Disco Sourcebook
2160 Patterson Street
Cinn., OH 45214

*As long as they last. (California residents: add 6% state sales tax.)

Kuschel
Audio, Lighting, Flooring, Decor
Musicraft
Mustang
Audio
Gordon Poole
Total Package
Radio Craft
Audio
Soundex
Audio
T G R
Audio, Lighting, Projection
Telecomms
Audio, Lighting, Projection
Edward J. Veale
Total Package
Wild West Show-Sou' West Sound
Wyeminster
Audio, Lighting, Projection, Decor

installers

Aarvak
Lighting
Audio Visual
Audio, Lighting, Projection
Axis
Bacchus
Total Package
Barrs-Albury
Total Package
Calbarrie
Audio, Lighting, Projection
Chymes
Total Package
Compa
Audio, Lighting, Projection
Court
Deltec
Total Package
Disco Technology
Audio, Lighting, Projection
Discopower
Audio, Lighting, Projection
Harwell
Audio, Lighting, Projection
Stuart Johnson
Audio
Juliana's
Kuschel
Audio, Lighting, Flooring, Decor
Musicraft
Mustang
Audio
Gordon Poole
Total Package
Radio Craft
Audio
Radio Rec'gs.
Audio
Sound Electronics
Soundex
Audio
Sperrin
Audio, Lighting, Projection
Roger Squire
Audio, Lighting, Projection
T G R
Audio, Lighting, Projection
Telecomms
Audio, Lighting, Projection
Edward J. Veale
Total Package
Waterloo Radio
Audio, Lighting, Projection, Decor
Wild West Show-Sou' West Sound
Woodland Audio
Wyeminster
Audio, Lighting, Projection

builders

Audio Visual
Audio, Lighting, Projection
Bacchus
Total Package
Calbarrie
Audio
Chymes
Total Package
Cobalt Blue
Lighting
Court
Deltec
Total Package
Disco Technology
Audio, Lighting
Harwell
Audio
Stuart Johnson
Audio
Juliana's
Kuschel
Audio, Lighting, Flooring, Decor
Mitrex
Audio, Lighting
Musicraft
Radio Craft
Audio
Roger Squire
Audio, Lighting, Projection
Telecomms
Audio, Lighting, Projection
Waterloo Radio
Audio, Lighting, Projection
Wild West Show-Sou West Sound
Wyeminster
Audio, Lighting, Projection

Jim Wingfield.
Didn't expect a
hero's welcome
after the army.
Couldn't find a job,
either.
Where could he turn?

We're the National Alliance of Businessmen. The JOBS people. We think people who've served their country should get the chance to work if they want to. We work with companies that realize veterans bring experience to any job they take on. Like Southern Bell, who hired Jim and trained him as an installer-repairman. (Jim's doing so well, he's being promoted.)



And there are other companies that care. Like Chrysler and ARCO. From unskilled or disabled veterans, to the poor and uneducated, to ex-offenders, to needy kids: the National Alliance of Businessmen is giving people the chance they might never get. Work with us. Give someone a chance to give. Not take.



Disco Equipment & Services By Category

• Continued from page D-58

Partymaster
Audio, Lighting
Phoenix
Professional Audio Systems Eng'
Audio, Lighting
Professional Audio Video
Professional Sound Servs.
Audio, Lighting, Projection, Flooring
Randall
Audio
Record Gallery
Charlie Roberts
William Roderick
Total Package
Rodgers
Josef Roisman
Total Package
Rosner
Audio
S C R Digitrol
Lighting
S W B Electronics
Total Package, Portable Operation
Showco Electronic
Sights & Sounds
Audio, Lighting, Projection, Flooring
Smith Sound
Smithhall
Audio, Lighting, Projection, Flooring
Soleil Laser
Lighting, Projection
Sound Chamber Audio
Sound Control
Total Package
Sound Investment
Total Package
Sound Unlimited Systems
Total Package
Sounds Unlimited
Total Package
SoundStage
Audio, Lighting, Decor
Soundteque
Total Package
Stillwater Group Inds.
Sundance
Superior Sound
Audio
Synergy
T C S
Audio, Lighting
Tennessee Audio
Audio
Triad
Tri-State Sound
Audio
2001
Total Package
United Audio Rec'g
Audio
Varaxon
Audio, Lighting, Flooring
Walker Transducing Systems
Wavelength
Waldo White
Whiteline
Total Package
Thomas E. Williams
Total Package
Windmiller
World of Sound & Light

Disco Pools

• Continued from page D-59

VIRGINIA

• RICHMOND (Area Code 804)

Virginia Rec. Pool, 2000 Riverside Dr., Suite 10-L. Zip: 23225.

• VIRGINIA BEACH (Area Code 804)

Virginia Disco Ass'n, PO Box 4542. Zip: 23454. Tel: 428-6101.

WASHINGTON

• SEATTLE (Area Code 206)

North-West Disco Pool & Rec. Serv. Co., 918 Pine St. Zip: 98101. Tel: 623-7900. Owner: John W. Bush
Sound Dist's., 725 S. Fidalgo St. Zip: 98108. Tel: 767-4580. Contact: Donna Wilson.

WISCONSIN

• APPLETON (Area Code 414)

Chris Lane Programming Inc., PO Box 2332. Zip: 54901. Tel: 731-6838. Pres.: Chris Lane.

• MADISON (Area Code 608)

W I C O Rec. Pools, 3052 Waunona Way. Zip: 53713. Tel: 222-7881. Pres.: Jan Klund.

Billboard's International Disco Sourcebook

Disco Equipment & Services

• Continued from page D-47

WALKER TRANSDUCING SYSTEMS INC., 1905 E. Maple Rd., Troy, Mich. 48084. Tel: (313) 528-1449
Product: **Audio—RS Speakers; Planning/Construction—Consultants, Designers, Installers, Builders.**

WAVELENGTH INC., 9310 W. Jefferson Blvd., Culver City, Calif. 90230. Tel: (213) 559-0010. Co-Pres.: Brian Edwards, Bert Cronfeld; Sales & Mktg. Dir.: Andrew Lee
Product: **Special Effects—CREATIVE AUDIO & LIGHTING SYSTEMS** Mirror Balls, Bubble Machines, Fog Machines, Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.**

WEISSOUND, see Sound Logic.

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WALDO WHITE LTD., 9725 E. Harvard Ave., Denver, Colo. 80231. Tel: (303) 755-5239
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WHITELINE DESIGN, 3125 E. Fountain, Colorado Springs, Colo. 80910. Tel: (303) 636-2625. Pres.: J.D. White; Sales Mgr.: N.T. Watson; Adv. Mgr.: M. Birdsong
Product: **Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight; Special Effects—Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.**

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THOMAS E. WILLIAMS & ASSOCS., 4210 N. Fourth Ave., Evansville, Ind. 47710. Tel: (812) 423-0014. Pres.: Tom Williams; Sales Mgr.: Bill Darnold; Adv. Mgr.: Steve Barnhart; Pub. & XPromo.: Nancy De Vore.
Product: **Planning/Construction—Consultants, Designers, Installers, Builders.**

WINDJAMMER PROD'NS, 31 Jefferson Ave., Roosevelt, N.Y. 11575. Tel: (516) 868-2050. Pres.: J.L. Simpson Jr.
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WOLLENSAK, see 3M Co

WORLD OF SOUND & LIGHT, 615 W. Jefferson St., Plymouth, Ind. 46563. Tel: (219) 936-6000. Owner & Adv. Mgr.: Lawrence Truman; Sales Mgr.: Tom Keator.
Product: **Visual Materials—Videotape Libraries; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.**

WORLD WIDE DIST'S. CO. (div. of American Recreation Group), 2730 W. Fullerton Ave., Chicago, Ill. 60647. Tel: (312) 384-2300. Cable: GAMES.
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WORLDWIDE ENTERTAINMENT SYSTEMS, 964 Third Ave., New York, N.Y. 10022. Tel: (212) 486-0010.
Product: **Projection Systems—Large Screen Television/Video Projectors.**

X

XENOGRAPHIC, see Optical Radiation.
XENON SUPER TROUPER, see Strong
XENON TROUPER, see Strong

Y

YAMAHA INT'L CORP., 6600 Orangethorpe Ave., Buena Park, Calif. 90620. Tel: (714) 522-9105.
Product: **Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Decoders & Demodulators.**

YORKSHIRE ENTERTAINMENTS LTD./YORKSHIRE ENTS. INC., 15 N. 12 St., Minneapolis, Minn. 55403. Tel: (612) 341-4557. Pres./Dir.: Gregory Kroohn; Adv. Mgr.: Desiree Davison.
Product: **Planning/Construction—Consultants, Designers.**

Z

ZENON, see Data Display.
ZODIAC, see Hartley.

Record Companies With Disco Product

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Mktg.: Gordon Bossin; VP Admin.: George Boyle; VP Bus. Affairs: Mark Levinson; VP Promo. & Artist Development: Stan Monteiro; VP A&R: Pat Pipolo; R&B Promo. Dir.: Blue Note Gen. Mgr.: Eddie Levine; Pres. Int'l: Harold Seider.
Branch: New York, N.Y., 729 Seventh Ave. Zip: 10019. Tel: (212) 575-3000. East Coast Promo. Co-ord.: Gene Armond.
Labels: (Owned) Blue Note, United Artists; (distributed) Chalice, Chi-Sound, Jet, Magnet, Roadshow.

UNLIMITED GOLD, see 20th Century-Fox
V R A, see CPI.

VANGUARD REC'G SOCIETY INC., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Pub. & Promo.: Laurel Dann.

VAYA, see Fania.

VEN-JENCE, see Kajak.

VIBRATION, see All Platinum.

VIC, see La Val.

VIRTUE RECS., 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel: (215) 676-8992. Pres.: Frank Virtue; Mgr.: Mary Ann Virtue; Sec'y-Treas.: Mary Virtue; A&R: Linda Virtue, Promo. Dir.: Melvin Wells.

VOLARE RECS. INC., PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis.

W I L D (World Independent Label Dist's.), 723 Cahuenga Blvd., Los Angeles, Calif. 90038. Tel: (213) 462-5413. Pres.: Steve Riggio; VP Sales: David Greenman; VP Promo.: Willy Hugron; Promo. Co-ord. & Disco Mgr.: Pat Va Byrd. (Manufacturers' Rep.)
Labels: (Represented) Brownstone, Essar, Icepac, Lawanda.

WANDERICK, see TK.

WARNER BROS. RECS. INC., 3300 Warner Blvd., Burbank, Calif. 91510. Tel: (213) 846-9090. Bd. Chm. & Pres.: Mo Ostin; Exec. VP: Stan Cornyn; VP & A&R Dir.: Lenny Waronker; VP & Sales & Promo. Dir.: Ed Rosenblatt; VP & Artist Development Dir.: Bob Regehr; VP & Treas.: Murray Gitlin; VP Bus. Affairs: David Berman; VP Sales: Lou Dennis; VP Nat'l Promo.: Russ Thyret; VP & Exec. Prod'r: Ted Templeman; VP & Black Music Mktg.: Tom Draper; Dir. of Gen. Mgrs.: Pete Johnson; Mdsng. Dir.: Adam Somers; Pub. Dir.: Bob Merlis; Editorial Dir.: Gene Sculatti; Art Dir.: Ed Thrasher; Gen. Mgrs.: Clyde Bakkemo, Ron Goldstein, Robin Rothman; Ass't Nat'l Promo. Dir.: Don McGregor, Dave Urso; Adv. Mgr.: Shelley Cooper; Press Mgr.: Veronica Brice; Int'l Dir.: Tom Ruffino.
Branch: New York, N.Y., 44 E. 50 St. Zip: 10022. Tel: (212) 832-0600 (Pub.), 832-0950 (Admin.). Pub.: Gary Kenton, Liz Rosenberg; Disco Co-ord.: Jackie Thomas.
Labels: (Owned) Warner Bros.; (distributed) Bearsville, Capricorn, Curton, Dark Horse, Paradise, Warner Curb, Warner Spector, Whitfield.

WARNER CURB, see Warner Bros.

WARNER SPECTOR, see Warner Bros.

FRED WEINBERG PROD'NS INC., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres. & Disco Contact: Fred Weinberg; VP: Joan R. Weinberg; A&R: David Carey Lehman, Fred Weinberg.
Label: (Owned) Frejo.

WESROCK, see Kool Kat.

WEST END MUSIC INDS. INC., 254 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-0695. Pres.: Mel Cheren; VP: Ed Kushins; Promo. & Disco Contact: Alan Michael.

WEST RECS., PO Box 3851, Los Angeles, Calif. 90028. Tel: (213) 655-5449. Owner, A&R, Disco Contact, Sales, Mktg. & Adv.: George Clements; Ass't to Owner: David Morris; Pub.: Silvia Fischer, Promo.: Gary Kaye.

WESTBOUND RECS. INC., 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 255-7640. Pres.: Armen Boladian; Admin. Ass't to Pres.: Carole Luedeman; A&R: Bernard Mendelson. (Distributed by Atlantic)
Labels: (Owned) Nine, Westbound.

WHITFIELD RECS. INC., 8719 Santa Monica Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-5850. Pres.: Norman Whitfield; Ass't to Pres.: Ms. Michael Ann Logan; VP: William Whitfield; VP & Gen. Mgr.: Walter Ainsworth; Artist Relations & Disco Contact: Tony Jones. (Distributed by Warner Bros.)

WINDI, see Suncat.

YELLOW BEE PROD'NS INC., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres. A&R & Disco Relations: Nick Perls; VP, Pub., Adv. & Promo.: Scott Drury; Sales & Mktg.: Roosevelt Graves; Adv.: Steve Calt; Tape: Lemon Jefferson; Int'l: Albert Ayler.
Label: (Owned) Blue Goose.

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• April, 1978

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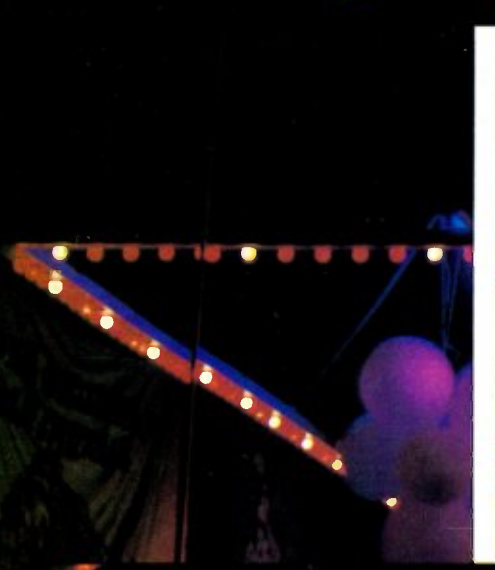


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