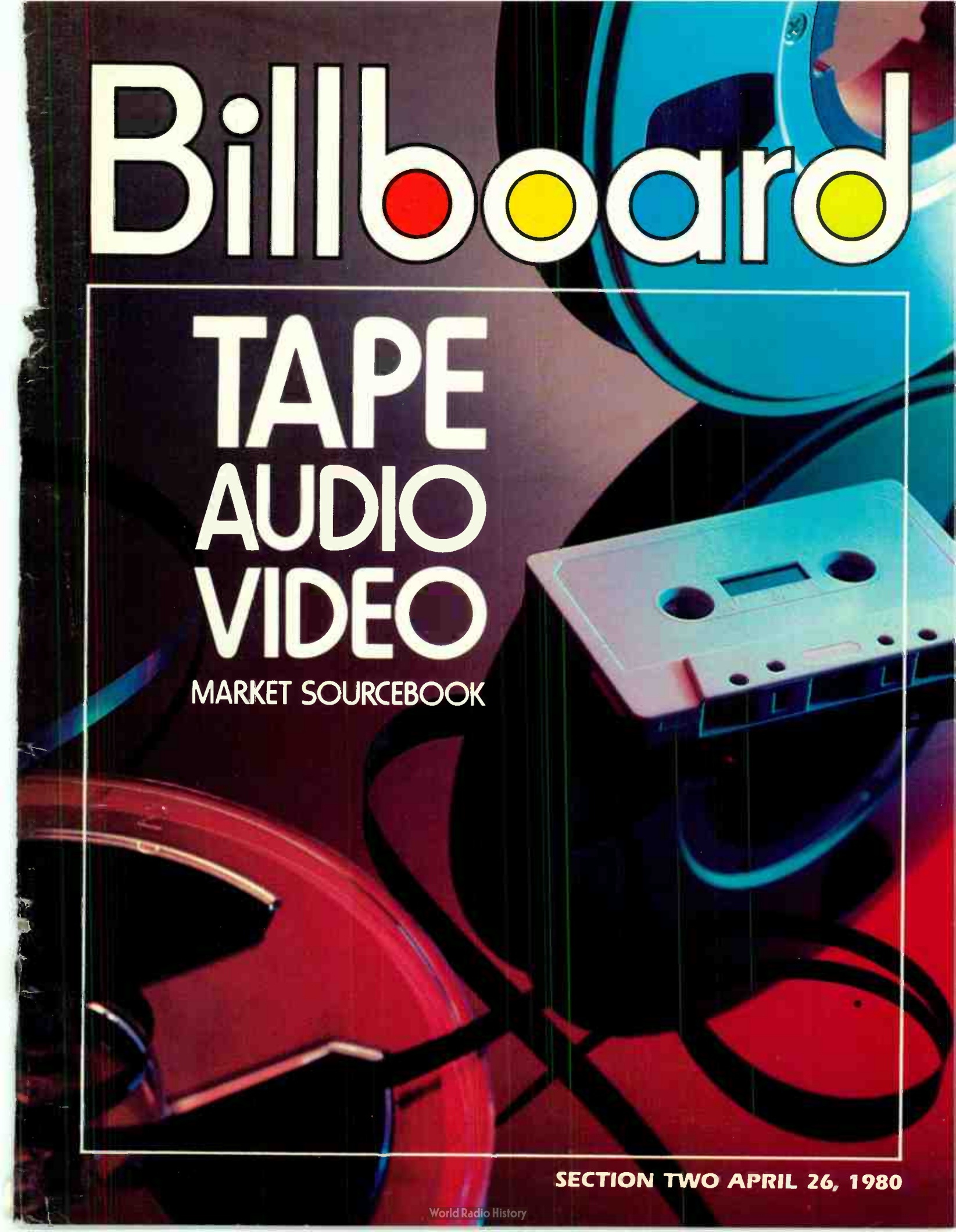


# Billboard



## TAPE AUDIO VIDEO

MARKET SOURCEBOOK

SECTION TWO APRIL 26, 1980

MEMOREX HIGH BIAS TEST NO. 5.

# WHICH HIGH BIAS TAPE STANDS UP TO A GENRAD REAL-TIME ANALYZER?

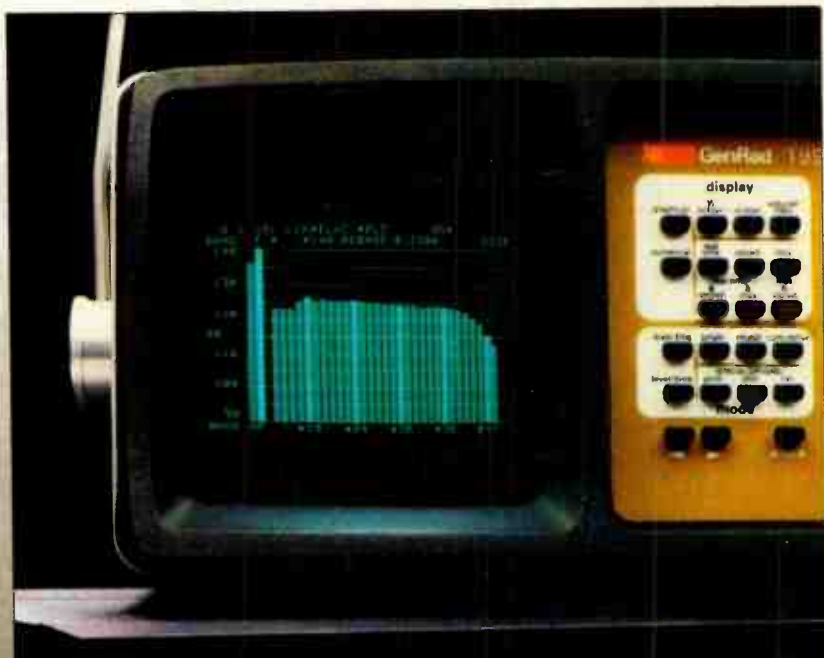
The GenRad 1995 Real-Time Analyzer is among today's state-of-the-art devices for accurately measuring and displaying audio signals. That's why we used it to show that MEMOREX HIGH BIAS is today's state-of-the-art high bias cassette tape.

When tested at standard recording levels against other high bias tapes, none had a flatter frequency response than MEMOREX HIGH BIAS.

And, the signal/noise ratio of MEMOREX HIGH BIAS proved to be unsurpassed at the critical high end.

Proof you can't buy a high bias cassette that gives you truer reproduction. And isn't that what you buy a high bias tape for?

Is it live, or is it  
**MEMOREX**



The GenRad 1995 Integrating Real-Time Analyzer measured signals from a Nakamichi 582 cassette deck. Input signal source was "pink noise" at OdB (200 nanowebers—standard record level). If you'd like a copy of the test results, please send a self-addressed, stamped business-size envelope to the address below. Ask for the GenRad Test.

For unbeatable performance in a normal bias tape, look for Memorex with MRX2 Coils in the black package.

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Memorex Audio Development Center, P.O. Box 988, Santa Clara, CA 95052, U.S.A.



# Billboard®

## TAPE AUDIO VIDEO MARKET SOURCEBOOK

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## Video Boosts Continual Tape Growth

By JIM McCULLAUGH

Buoyed by the home video explosion, the blank tape industry is headed for an optimistic 1980 and beyond. In fact, it's not unreasonable to project, as do many marketing executives in the tape field, that the worldwide tape industry has the capacity to double in a half-dozen years.

A key trend for the tape industry is the continued market penetration of home video recorders. That growth will feed an enormous appetite for both prerecorded and blank videotape.

Forecasts for blank videocassette sales in 1980 are in the 10-15 million unit neighborhood with an estimated retail sales level between \$200-\$300 million.

Prerecorded tape sales were estimated at two million in 1979 with that figure likely to double by the end of 1980 as the channels of software sources and distribution widen further.

In this 1980-81 edition of Billboard's Tape/Audio/Video Market Sourcebook prerecorded videotape suppliers are more fully identified in the prerecorded video suppliers section. Reflecting more industry involve-

ment in this area is an expanded list (with many newer firms) and those firms are identified more specifically as duplicators, wholesalers/distributors or mail order houses.

In addition, subject matter of prerecorded material is identified as well as available formats.

Naturally, blank videotape will follow hardware distribution patterns. Industryites believe that videotape recorder sales to the consumer will be in the 500,000 to one million range in 1980. Last year it was estimated that that some 500,000 units were sold bringing the total VTR hardware universe in the U.S. alone to over the one million mark.

On the hardware side both Beta and VHS 1/2-inch formats will continue to vie for supremacy while still another potential world format—the Philips Video 2000 with half-inch flip over tape—could be a factor. Other VTR formats, including LVR, 3/4-inch formats or other approaches may also begin to gain market share, even if only at industrial/institutional levels.

On the audio side, the blank tape industry

was an estimated \$400 million business in 1979 with 10%-15% growth anticipated for 1980. The key trend in blank audio tape continues to be towards cassettes (with an emphasis on premium) and cassette may now account for more than half of total manufacturer dollar volume.

Interestingly, there are tape marketers who estimate that in the next half-dozen years the ratio of blank video to audio tape will be 50/50. Today it's more like 90/10 in favor of audio tape.

The format leader in videotape still appears to be VHS with an estimated six million units in the marketplace in 1979. Beta totals were slightly over four million.

In the next six years, VHS is likely to jump to 40 million units while Beta is expected to better the 20 million mark. Other formats could account for 10-20 million.

One new breakout in this year's edition is bulk duplicating tape grid for both audio and video.

Finally, this year's edition has been changed to 8 1/2 by 11 inches, a format designed for handier reference.

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# BILLBOARD 1980 BLANK TAPE PRODUCT CHART

## PRODUCT CHART KEY

AV—Avilyn	FCr—ferrocristal	MB—master backed
BC—back coated	FG—ferric gamma hematite	MO—maximum output
C—chrome	FO—ferric oxide	NB—normal bias
CD eq—chrome equivalent	FS—ferros	P—polyester
CM—cobalt modified	GFO—gamma ferric oxide	PF—pure ferric
CrO <sub>2</sub> —chromium dioxide	HB—high bias	PLN—premium low noise
EC—editaxial cobalt	HD—high density	PxGH—Px gamma hematite
EHO—extra high output	HE—high energy	SC—super coating
EO—epitaxial oxide	HF—high ferric	SF—standard ferric
ER—extended range	HI—high fidelity	SHI—super high fidelity
F—ferric	HO—high output	SLN—super low noise
FC—ferric cobalt	HP—high performance	SP—standard performance
FCh—ferric chrome	LN—low noise	XHE—extra high energy
FCo—ferricobalt	M—mastering	

\*—10 1/2" reel      \*\*—5" reel      \*\*\*—14" reel

## CASSETTE

PLAYING TIME	PRODUCT	COATING	LIST PRICE
<b>ALPHA MEDIA</b>			
30/45/60/90	LN/HO	FO	Contract
Custom Lengths	LN/HO	FO	Contract
<b>AMPEX</b>			
45/60/90/120	LoNoise	FO	1.20/1.60/2.40/4.20
45/60/90/120	Plus series	FO	1.70/2.10/3.50/5.20
45/60/90/120	20/20+ series	FO	3.05/3.40/4.70/6.60
60/90	Grand Master I	FO	4.60/8.00
60/90	Grand Master II	CMFO	5.20/8.60
60	Metal Particle	Metal	12.50
<b>AUDIO ACCESSORIES</b>			
Custom	STD	HE/LN	
<b>AUDIOMAGNETICS</b>			
60/3 pack	Audio	LN/F	1.29
45/60/90/120	Tracs	LN/F	.99/1.09/1.69/1.99
60/3 pack	Tracs	LN/F	1.99
90/3 pack	Tracs	LN/F	2.99
45/60/90/120	High Performance I	HP/F	2.19/3.99/4.99/5.99
60/90	High Performance II	HE/F	3.99/4.99
<b>BASF</b>			
45/60/90/120	Performance	LN/HO	2.59/2.79/3.99/4.99
60/90	Studio I	FO/NB	3.29/4.69
60/90	Studio II	CrO <sub>2</sub> /HB	3.49/4.99
60/90	Professional I	FO/MO/NB	3.99/5.49
60/90	Professional II	CrO <sub>2</sub>	4.49/5.99
60/90	Professional III	CrO <sub>2</sub> /FCh	4.29/5.79
<b>BAZZY ELECTRONICS (Custom)</b>			
1 to 90		LN/P/NB	65 & up
<b>CAPITOL MAGNETIC</b>			
45/60/90	The Music Tape	HO/LN	1.99/2.49/3.69
3 pack 60/90	The Music Tape	HO/LN	4.98/7.38
<b>CERTRON</b>			
60/90/120	Certron HE	HE	1.99/2.59/2.99
30/45/60	Certron LN	LN	.99/1.09/1.19
90/120	Certron LN	LN	1.59/1.89
30/45/60	Certron HD	HD	1.29/1.35/1.59
90/120	Certron HD	HD	2.09/2.49
30/40	Certron Mini	HE	3.99/4.90
60	Certron Micro	HE	3.99
<b>CONTINENTAL ELECTRONICS</b>			
45/60/90/120	Continental Audiophile	FO/HD/HO	3.29/3.59/4.79/6.59
<b>D &amp; K</b>			
30/60/90/120	C series	SP/NB	65/77/98/1.66
30/60/90/120	LNC series	LN/HO/NB	74/88/1.12/1.89
2/122	EC series	LN/HO/NB	91/1.82
40/60/90/120	HEC series	HE/HP/NB	1.77/1.57/1.91/2.96
60/90	ML series	EHO/HE/NB	1.65/2.19
<b>DUOTONE</b>			
30/60/90/120	Duotone	HP	1.25/1.75/2.50/3.50
<b>E M I TAPE LTD.</b>			
60/90/120	High Fidelity	FO	5.75/7.75/9.95
60/90/120	Super High Fidelity	FO	4.40/6.50/8.70

<b>FINETAPE U.S.A.</b>			
45/60/90/120	LN	LN	1.10/1.25/1.75/1.95
45/60/90/120	HE	HE	1.35/1.75/2.50/2.95
<b>FUJI</b>			
46/60/90	Metal tape	EHO/LN	8.30/9.10/10.00
46/60/90	Fuji FX I	FO/LN/HO	4.25/4.89/6.70
46/60/90	Fuji FX II	Bendox LN/HO	4.40/5.10/6.95
46/60/90/120	Fuji FL	FO/SLN	3.00/3.40/4.70/5.50
<b>HITACHI</b>			
60/90	UDEX	EC	4.00/5.50
60/90	UDER	FO	4.00/5.50
46/90	ME	Metal	8.45/9.45
<b>IRISH MAGNETIC</b>			
30/60/90	Irish	FS	1.40/1.60/2.05
35/60/90/120	Irish	FS	1.95/2.20/3.00/3.50
60/90	Irish	F	2.95/3.70
<b>LE-BO</b>			
60/90/120	Le-Bo	FO	1.19/1.69/1.99
60/90/120	Le-Bo	FO	1.59/1.99/2.99
3 pack 60/90	Le-Bo	FO	2.39/3.79
<b>M J S</b>			
46/62/92/122	High Bias II	C	1.85/2.25/3.00/4.50
46/62/92	Wide Dynamic	F	1.65/2.00/2.75
46/62/92/122	HO/LN	F	1.55/1.75/2.25/3.50
46/62/92	Metal	M	2.75/3.25/5.00
<b>MAXELL</b>			
46/60/90/120	Low Noise	GFO	2.45/2.70/4.10/5.30
46/60/90/120	Ultra Dynamic	PxGH	3.70/4.00/5.90/7.90
60/90	UD XL I	FO/CM	5.25/7.25
60/90	UD XL II	FO/CM	5.25/7.25
46/60/90	MX-Metal	Metaxial	8.95/9.95/14.95
<b>MEDIA INTERNATIONAL</b>			
30/45/60/90/120	HO/LN		.75/1.00/1.25/1.75/3.50
<b>MEMOREX</b>			
30/45/60	MRX	FO	2.59/2.79/2.99
90/120	MRX	FO	4.49/5.99
60/90	High Bias	FE, O, (CM)	4.39/5.99
<b>NAKAMICHI</b>			
60/90	Nakamichi EX	FO	5.30/6.60
60/90	Nakamichi EXII	FCh	6.00/7.80
60/90	Nakamichi SX	FCh	6.30/8.00
60	Nakamichi ZX	Metal	9.75
<b>R K O</b>			
60/90	Broadcast I	F	3.79/5.75
45/60/90	RKO XD	F	2.36/2.60/3.66
60/90	Ultrachrome	C	3.96/5.76
<b>BILL RASE PRODUCTIONS</b>			
C 1 thru C 92		BC	
<b>ROBINS</b>			
60/90	Robins Brand 5	SP	1.25/1.69
60/90	Lecture Brand		2.40/3.15
3 pack 60	Robins Brand 5		2.75
Popular M 30	Mini Cassette		3.80
<b>SONY</b>			
46/60/90/120	LNx	FO	1.95/2.15/3.10/4.00
46/60/90/120	HFX	FO	2.90/3.10/4.40/6.00
46/60/90	SHF	FO	3.30/3.70/5.00
46/60/90	EHF	FCh	3.60/4.00/5.60
46/60/90	FECR	FCh	4.20/4.60/5.90
46	Metallic	Metal	8.00
60	Micro cassette	FO	3.00
60/90	Eicassette	LN	8.00/10.60
60/90	Eicassette	FCh	10.60/12.80
<b>SOUNDPRO</b>			
45/60/90	SoundPro	LH/HO	3.49/3.99/4.69 (2 for 1)
45/60/90	SoundPro XL	FO/MO	
<b>SWIRE-INTERMAGNETICS</b>			
40/60/90/120	XI	FO	.89/.99/1.49/1.99
45/60/90/120	Laser	FO/HD	1.19/1.49/1.99/2.19
<b>T D K</b>			
60	MA R (Metal)	Metal	12.99
60	MA	Metal	9.35
60/90	Super Avilyn (SA)	FCh/AV	5.25/7.00
60/90	OD	EHO/LN/HP	4.70/6.60
45/60/90/120	Audua (AO)	LN/HO/ER	3.60/3.85/5.60/7.75
30/45/60	Dynamic (D)	LN/HO	2.50/2.75/3.00
90/120/180	Dynamic (D)	LN/HO	4.15/5.00/7.00
20 sec / 30 sec.	Endless (EC)	LN/BC	5.25/5.35
1/3/6/12	Endless (EC)	LN/BC	5.50/5.60/6.25/7.50
<b>3M-SCOTCH</b>			
45/60/90/120	Highlander	LN	1.59/1.79/2.69/3.99
45/60/90/120	Dynaluge	LN	2.59/2.99/4.19/5.79
45/60/90	Master I	HO/LN	3.59/3.89/5.09
45/60/90	Master II	HP/HE/Ch/eq	4.19/4.49/5.69
45/60/90	Master III	Ferrichrome	4.19/4.49/5.69
46/60/90	Metaline	Metal	6.25/6.95/8.95



# How to turn 0.3% of your floor space into 5% of your income.

In most stores, the blank tape department takes up very little space. But it takes up more than its share of room in your cash register.

And in times like these people would rather invest in better tape than better equipment.

Which is why more people than ever before are investing in Maxell.

Our success is not only due to the way we make tape, but the way we market it. Maxell's advertising program, promotional calendar and in-store displays were designed

to increase traffic in your store.

Call your Maxell representative. He'll show you how a variety of tape displays, counter cards and banners can make even the smallest area in your store bring in a bigger share of your income.





# 1980 BLANK TAPE PRODUCT CHART

## OPEN REEL

LENGTH (00's)	PRODUCT	COATING	LIST PRICE
<b>AGFA-GEVAERT</b>			
24	PEM468	Iron	
48	PEM428	Iron	
36	PEM368	Iron	
24	PEM526	Iron	
<b>AMPEX</b>			
12/18	20/20+	FO	9.20/11.20
12/18	Plus Series	FO	7.40/9.20
12/18	406/407	FO	9.99/11.12
6**	406	FO	7.20
50*** (2")	406	FO	340.21
9" (1/4")/36" (2")	407	FO	8.47/198.21
12/18/25/36	Grand Master (356 series)	FO	10.90/12.50/28.70/33.10
50*** (2")	Grand Master (456 series)	FO	458.49
12/25"	Grand Master (456 series)	FO	12.59/31.49
25 (1" 2")	Grand Master (456 series)	FO	89.39/195.89
<b>AUDIO ACCESSORIES</b>			
Custom (1/4")		BC	
<b>AUDIOMAGNETICS</b>			
12/18/24	Tracs	LN-F	5.89/6.29/6.49
<b>B A S F</b>			
18/24/36	Ferro LH	LN/HO	12.99/16.99/21.99
<b>BAZZY ELECTRONICS</b>			
12/18		NB/HO/PLN	2.95/5.00
<b>D A K</b>			
6/12/24	DO210	LN/HO	1.37 to 5.18
9/18/36	DO951	LN/HO	2.02 to 7.50
<b>E M I TAPE LTD.</b>			
12/18/24	Super Pro	FO	24.95/25.95/27.95
36"	Super Pro	FO	59.95
<b>IRISH MAGNETIC</b>			
12/18/22.5	Emerald	FS	2.75/3.49/4.95
6**/12/9**	Irish	FS	5.00/7.35/6.00
18/24/18**	Irish	FS	9.25/16.10/17.05
12/18	Irish	F/BC	13.15/17.20
<b>M J S</b>			
12/18/24*/36*	Pro Mastering	Ferric backed	4.00/5.00/12.00/10.00
12/18/24/36*	LN-HO	F	3.00/4.00/8.00/10.00
12/18	LN	F	1.75/2.50
18/36*	Chrome II	C	7.00/12.00
<b>MAXELL</b>			
12/25*/18	Low Noise	GFO	8.70/24.70/10.00
36*/24/36	Low Noise	GFO	28.00/14.95/21.25
12/25/18/36	Ultra Dynamic	GFO	9.95/28.30/11.50/31.90
12/25/18/36	UOXL	CM/GFO	12.45/33.75/14.00/38.50
<b>ROBINS</b>			
3	Brand 5	P	1.25 (3 reel)
12**/24/36	Brand 5	P	4.25/7.25/10.75
9**/18	Brand 5	P	4.00/6.00
12	Park Brand	Recycled tape	3.25
<b>SONY</b>			
12/18/36*	ULH	FO	9.00/11.50/31.00
18/36*	FeCR	FCh	14.00/39.00
<b>T D K</b>			
18/36*	Audua (LB)	LN/HO/ER/BC	15.65/42.50
12/18/36M*	Audua (L)	LN/HO/ER	10.00/12.50/35.00
18/36*	Superior (S)	LN/HO	10.00/23.75
<b>3M-SCOTCH</b>			
12/18	Highlander	LN	4.79/6.59
12/18/24/36	Dynarange	LN	5.99/7.89/11.89/15.69
12/18	206/207	HQ/LN	7.59/9.39
18/24/36*	Master	HO/LN	10.89/14.19/28.49

### PRODUCT CHART KEY

AV - Avilyn	FCr - ferrocrystal	MB - master backed
BC - back coated	FG - ferric gamma hematite	MO - maximum output
C - chrome	FO - ferric oxide	NB - normal bias
CO eq - chrome equivalent	FS - ferros	P - polyester
CM - cobalt modified	GFO - gamma ferric oxide	PF - pure ferric
CrO <sub>2</sub> - chromium dioxide	HB - high bias	PLN - premium low noise
EC - editaxial cobalt	HD - high density	PaGH - P <sub>x</sub> gamma hematite
EH0 - extra high output	HE - high energy	SC - super coating
EO - epitaxial oxide	HF - high ferric	SF - standard ferric
ER - extended range	HI - high fidelity	SHI - super high fidelity
F - ferric	HO - high output	SLN - super low noise
FC - ferric cobalt	HP - high performance	SP - standard performance
FCh - ferric chrome	LN - low noise	XHE - extra high energy
FCo - ferric cobalt	M - mastering	

\* - 10 1/2" reel

\*\* - 5" reel

\*\*\* - 14" reel

MARKET SOURCEBOOK

# TAPE AUDIO VIDEO

## 8-TRACK

PLAYING TIME	PRODUCT	COATING	LIST PRICE
<b>AMPEX</b>			
45/90	Plus Series	FO	2.90/3.50
45/90	20/20+ series	FO	3.50/4.40
45/90	Grand Master	FO	4.10/5.00
<b>AUDIO ACCESSORIES</b>			
Custom	STO		
<b>AUDIOMAGNETICS</b>			
45/90	Tracs	LN-F	1.79/2.19
45 2-pack	Tracs	LN-F	2.59
90 2-pack	Tracs	LN-F	3.19
45/90	High Performance I	HP-F	2.59/3.29
<b>B A S F</b>			
45/90	Performance	LN/ER	2.99/3.69
45/90	Studio	LN/HO	3.49/4.29
<b>BAZZY ELECTRONICS (Custom)</b>			
1 to 90		NB/PLN/HO	80 & up
<b>CAPITOL MAGNETIC</b>			
45/60/90/100	The Music Tape	HO/LN	2.49/2.79/2.99/3.19
45/90	The Music Tape 2-pack	HO/LN	3.79/4.49
<b>CERTRON</b>			
45/65/90	Certron	LN	1.69/1.99/2.49
<b>CONTINENTAL ELECTRONICS</b>			
45/60/90	Continental Audiophile	FO/HO/HO	2.99/3.99/4.79
<b>DUOTONE</b>			
35/60/70/80	Duotone	HP	1.50/1.95/2.25/2.75
<b>FINETAPE U.S.A.</b>			
45/90	HD	HO	1.95/2.75
<b>FUJI</b>			
45/90	Fuji	FO/LN/HO	4.20/5.60
<b>IRISH MAGNETIC</b>			
45/90	Irish	FS	2.05/2.35
<b>LE-BO</b>			
40/45/80/90	Le Bo	FO	1.89/1.89/1.99/1.99
45/90 2-pack	Le Bo	FO	3.49/3.99
<b>MAXELL</b>			
46/60/90	Low Noise	GFO	3.95/4.40/4.95
46/90	Ultra Dynamic	PxGH	5.20/6.50
<b>MEDIA INT'L</b>			
45/60/90		HO/LN	1.50/2.00/2.50
<b>MEMOREX</b>			
45/60/90	Cartridge	HO/LN	2.99/3.29/3.59
<b>ROBINS</b>			
40/64/80	Brand 5	SC	2.95/3.25/3.45
<b>SONY</b>			
46/90	HF	FO	3.30/4.20
<b>SOUNOPRO</b>			
45/60/90	SoundPro	HO/LN	3.49/3.99/4.69 (2 for 1)
<b>SWIRE-INTERMAGNETICS</b>			
45/90	XL	FO	1.19/1.99
<b>T D K</b>			
45/90	Audua (AD)	LN/HO/ER	5.50/7.00
45/90	Dynamic (D)	LN/HO	4.40/5.35
<b>3M-SCOTCH</b>			
45/90	Dynarange	LN	2.99/3.69
45/90	Master	HO/LN	3.99/4.69

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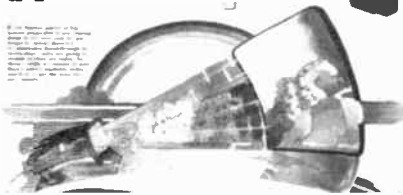
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# 1980 BLANK TAPE PRODUCT CHART

## VIDEO

PLAYING TIME      PRODUCT      FORMAT      LIST PRICE

PLAYING TIME	PRODUCT	FORMAT	LIST PRICE
<b>AGFA-GEVAERT</b>			
30/60	Videochrom	U-matic	
30/65	Videochrom	VCR	
35/66/98	PEV500	Quad	
<b>AMPEX</b>			
5/60	U-matic Cassettes	Helical	21.60/42.53
30/60/90	1" (open reel)	Helical	66.45/97.92/149.43
30/60	1/2" (open reel)	Helical	30.89/53.41
30-60/60-120	1/2" (cassette)	Beta	15.95/19.95
60-120/120-240	1/2" (cassette)	VHS	19.95/27.15
16/96	Quadraplex	High band color	73.71/373.81
<b>BASF</b>			
L500/L750	Chrome	Beta	16.95/20.95
T60/T120	Chrome	VHS	17.95/24.95
<b>BAZZY ELECTRONICS</b>			
120/240	Cassette	VHS	19.00
<b>CASSETTE MASTERS</b>			
Custom	Studio 1/4"	U-matic	
<b>DUPONT</b>			
30/60	Crolyn II	VCN	34.00/44.00
10/90	Crolyn II	KCA U-Matic	20.50
5/10/20/30	Crolyn II	KSC U-matic	18.35
1250 ft-3600 ft	Crolyn II	1/2" open reel	28.55
L125/L250/L500	Primetime	Beta	11.95/12.95/16.95
L750	Primetime	Beta	21.95
<b>FINETAPE U.S.A.</b>			
1-2 hrs		Beta	14.95
2-4 hrs		VHS	18.95
<b>FUJI</b>			
10/15/20	Fuji Beridox KCA series	U-matic	22.65/25.50/27.30
30/60			28.85/37.10
10/20	Fuji Beridox KCS series	U-matic minis	22.65/27.30
T30/T60/T90/T120	Fuji Beridox	VHS	19.45/21.25/26.00/30.00
L125/250/370/500	Fuji Beridox	Beta	14.50/16.25/18.25/21.50
34/66/96	Fuji Beridox H621 1"HD	Broadcast width	
22/34/66/96	Broadcasting tape	2" open reel	
<b>IRISH MAGNETIC</b>			
30/60	Irish	1/2" (reel)	26.95/46.45
L-250/L-500	Irish	Beta cassette	17.95/19.95
<b>MAXELL</b>			
L-250/L-500	Epitaxial	Beta	16.95/22.50
60/120	Epitaxial	VHS	19.95/28.50
30/60/90/120	Epitaxial	HG VHS	18.95/21.95/25.95/29.95
30/60	Epitaxial	U-matic	28.50/41.50
30/60	High Density	Open 1/2" EIAJ	19.00/30.00
<b>MEMOREX</b>			
10/15/20/30/40/50/60	MRX Q, HD	U-matic 1/4"	22.30/37.40
10/20	MRX Q, HD	Minis 1/4"	22.80/27.50
30/60/90	MRX 716	Broadcast 1"	83.10-190.60
T60/T120		VHS	19.99/27.99
L250/L500/L750		Beta	Available 1980
<b>SONY</b>			
45mm/1.5hr/3hr/4.5hr	L series	Beta	10.95/12.45/16.95/20.95
10/20 KCS	KCS series	U-matic	20.50/25.00
30/60	KCA series	U-matic	28.00/35.00
20/30/60	V-30 series	1/2" EIAJ	17.00/22.50/37.50
30/60	V-70 series	1/2" HD	30.00/44.00
<b>T D K</b>			
30/60/90/120	Super Avilyn T	VHS	19.50/21.75/25.75/30.00
L250/L500	Super Avilyn L	Beta	15.50/22.00
<b>3M-SCOTCH</b>			
30/60/90	L-250	Beta	14.95
60/120/180	L-500	Beta	18.95
90/180/270	L-750	Beta	23.95
30/60/90	T-30	VHS	18.45
60/120/180	T-60	VHS	21.75
120/240/360	T-120	VHS	27.95

MARKET SOURCEBOOK

# TAPE AUDIO VIDEO

## BULK AUDIO

PRODUCT      TAPE WIDTH      COATING      PRICE

<b>ALPHA MEDIA</b>			
A-M Standard	1/4"	FO/LN/HE	3.96 per hub
A-M Master	1/4"	FO/HD/LN	6.24 per hub
<b>AGFA-GEVAERT</b>			
PE 611/PE 619	150 mil	FE 203	
<b>AMPEX</b>			
601/602	150"	FO	4.52/5.29 per 7250'/7400'
603/604	150"	FO	5.30/6.09 per 7250'/7400'
688/675	1/4"	FO	11.02/7.21 per 3600'/8400'
<b>AUDIOTAPE</b>			
Lube Tape	250"		3.78/6.34 per 4200'/8400'
C-60/C-90	150"	HO/LN	4.92 per 8200'
C-60/C-90	150"	HO/LN	7.56 per 10,800'
C-60/C-90	150"	LN	4.10/6.48 per 8200'/10,800'
<b>CERTRON</b>			
Hubs C60	1/4"	HE	4.20 per hub
Hubs C90	1/4"	HE	6.00 per hub
<b>FINETAPE</b>			
Cassette 7200'	150"	LN	
Cassette 7200'	150"	HE	
Cassette 7200'	150"	Duplicator	
<b>T D K</b>			
DXP 60	1/4"	LN/HO	6.50 per reel
DXP 90	1/4"	LN/HO	10.75 per reel

## BULK VIDEO

PRODUCT      TAPE WIDTH      COATING      PRICE

<b>AGFA-GEVAERT</b>			
PEV 247	1/4"	Chrome	
<b>T D K</b>			
T-30/T-60	1/2"	VHS-AV	10.10/11.30
T-90/T-120	1/2"	VHS-AV	13.00/15.20

## PRODUCT CHART KEY

AV—Avilyn	FCr—ferrocristal	MB—master backed
BC—back coated	FG—ferric gamma hematite	MO—maximum output
C—chrome	FO—ferric oxide	NB—normal bias
CD eq—chrome equivalent	FS—ferros	P—polyester
CM—cobalt modified	GFO—gamma ferric oxide	PF—pure ferric
CrO <sub>2</sub> —chromium dioxide	HB—high bias	PLN—premium low noise
EC—editaxial cobalt	HD—high density	PxGH—Px gamma hematite
EHO—extra high output	HE—high energy	SC—super coating
EO—epitaxial oxide	HF—high ferric	SF—standard ferric
ER—extended range	HI—high fidelity	SHF—super high fidelity
F—ferric	HO—high output	SLN—super low noise
FC—ferric cobalt	HP—high performance	SP—standard performance
FCh—ferric chrome	LN—low noise	XHE—extra high energy
FCo—ferricobalt	M—mastering	

\*—10 1/4" reel

\*\*—5" reel

\*\*\*—14" reel



# TAPE/AUDIO/VIDEO EQUIPMENT MANUFACTURERS & IMPORTERS

The following are lists of Manufacturers & Importers of Audio & Video Tape Recording/Playback Equipment & Components. The key to the abbreviations for the Types of Distribution is: (M/Ret) Manufacturer-to-Retailer, (M/OEM) Manufacturer-to-OEM, (M/End) Manufacturer-to-End User, (M/C) Manufacturer-to-Contractor, (ID) Independent Distributors, (Br) Factory-Owned Branches, (M/Rep) Manufacturers' Representatives.

Note: For the more specialized disco and recording studio equipment firms, refer to the Billboard International Disco Sourcebook and the International Recording Equipment and Studio Directory.

## AUDIO

**A A L**, see American Acoustic Labs.  
**A O C**, see BSR & Audio Dynamics  
**A O S**, see Analog & Digital Systems  
**A G I**, see Audio General.  
**A K G ACOUSTICS DIV., PHILIPS AUDIO VIDEO SYSTEMS**, 91 McKee Dr., Mahwah, N.J. 07430. Tel. (201) 529-3800. VP: Andrew Brakhan, Mktg. Mgr. S. Richard Ravich. Distribution: M/Rep. Product: Phono cartridges, stylus-pickup, microphones (condenser, dynamic), headphones, reverberation units.  
**A R**, see Acoustic Research  
**A S T (AUDIO SPEAKER TECHNOLOGIES)**, 281 Church St., New York, N.Y. 10013. Tel. (212) 226-7781. Pres. Aaron Kramer, Sales Mgr.: Richard Grobarcik, Mktg. Mgr.: Michael Kramer. Local branches: 11 Ave. of the Americas, Zip: 10013. Tel. 925-8149; 1648 Coney Island Ave., Brooklyn 11229. Tel. 375 1700. Distribution: M/Ret, M/OEM, M/End, ID. Product: Speakers, subsonic filters, speaker repairs.  
**A V C SYSTEMS INC.**, 1517 E. Lake St., Minneapolis, Minn. 55407. Tel. (612) 729-8305. Distribution: M/End, M/C. Product: Patch panels, test equipment, electronic crossovers.  
**ACCUTRAC**, see BSR  
**ACCURATE SOUND CORP.**, 114 Fifth Ave., Redwood City, Calif. 94063. Tel. (415) 365-2843. Telex 348327. Pres.: Ronald M. Newdell; Sales Mgr. Don O'Bella. Distribution: M/End, M/C. Product: ASCO open reel rec's.  
**ACOUSTIC CONTROL CORP.**, 7949 Woodley, Van Nuys, Calif. 91406. Tel. (213) 997-6631. Distribution: M/Ret, ID. Product: Amplifiers, speakers.  
**ACOUSTIC RESEARCH**, 10 American Dr., Norwood, Mass. 02062. Tel. (617) 769 4200. Telex 924310. Pres. Ron Fone; Exec. VP: Herb Horowitz, Sales Dir. Rick Sands, PR: Ellen Darman. Distribution: M/Rep. Product: AR speakers.  
**ACOUSTIC TRANSDUCER**, see Forsythe Audio.  
**ACOUSTI-PHASE INC.**, PO Box 207, Depot St., Proctorsville, Vt. 05153. Tel. (802) 226 7216. Pres. & Sales Mgr.: William Markowitz; Adv. Mgr.: Paula Sheehan. Distribution: M/Ret, M/Rep. Product: Speakers  
**ACUTEX INT'L USA INC.**, 10890 Lee Hwy., Fairfax, Va. 22030. Tel. (703) 273-7500. TWX (710) 833-0363. Pres. Ken K. Kanzler; Nat'l Sales Mgr.: Michael Samet. Distribution: M/Rep. Product: Speakers, phono cartridges, headphones  
**ADCOM**, 9 Jules Ln., New Brunswick, N.J. 08901. Tel. (201) 828-8590. Telex 844430. Pres. Newton A. Chanin, Sales Mgr.: Richard McConser; Adv. Mgr.: Bernard Newman. Distribution: M/Rep. Product: ADCOM amplifiers, phono cartridges (moving coil); BRAUN, CANTON speakers  
**ADVENT CORP.**, 195 Albany St., Cambridge, Mass. 02139. Tel. (617) 661-9500. Telex 921479. Pres. William H. Anderson, Sales Mgr.: Robert A. Hasche; Adv. Mgr.: Margaret Bruzelius. (Also see listing under VIDEO). Distribution: M/Ret. Product: Receivers, speakers, delay units  
**AIWA AMERICA INC., SUB. OF SONY CORP. OF AMERICA**, 35 Oxford Dr., Moonachie, N.J. 07074. Tel. (201) 440 5220. Pres. Shigeru Inagaki, Sales Mgrs.: K. Juen, W. Hoard. Branch: Torrance, Calif., 22130 S. Vermont Ave. Zip: 90502. Tel. (213) 328 0428. Home office: Japan. Distribution: ID. Product: Cassette rec's, amplifiers, tuners, receivers, speakers, turntables, microphones, (condenser, dynamic, ribbon, wireless), headphones  
**AKAI AMERICA LTD.**, 2139 E. Del Amo Blvd., Compton, Calif. 90224. Tel. (213) 537 3880. (Also see listing under VIDEO). Distribution: ID, M/Rep. Product: 8-tr., cassette & open reel rec's, amplifiers (integrated), tuners, receivers, speakers, turntables, microphones (condenser).  
**ALEMBO INC.**, 45 Foley St., Santa Rosa, Calif. 95401. Tel. (707) 523-2611. Distribution: M/End, M/C, ID. Product: Pre-amplifiers

**ALLISON ACOUSTICS INC.**, 7 Tech Circle, Natick, Mass. 01760. Tel. (617) 237 2670. Telex 948448. Pres. Roy F. Allison; Mktg. & Adv. Dr.: Sumner Bennett. Distribution: M/Ret, M/Rep. Product: Speakers.  
**ALLISON RESEARCH INC.**, PO Box 20488, 2817 Erica Pl., Nashville, Tenn. 37204. Tel. (615) 385 1760. Pres.: Paul Buff, VP: Norman Baker. Product: KEPEX noise gates, GAIN BRAIN limiters.  
**ALPHA**, see ORK  
**ALTEC CORP., ALTEC-LANSING SOUND PRODS. DIV.**, 1515 S. Manchester Ave., Anaheim, Calif. 92803. Tel. (714) 774-2900. Telex 655415. Pres. W. F. Fowler, VP: Sales: Chuck Harper, Sales Mgr.: Gary H. Rilling, PR: Lynda L. Hill. Branch: Oklahoma City, Okla., 10500 W. Reno Ave. Zip 73126. Tel. (405) 354 5311. Plant Mgr.: Jack Slentz. Distribution: M/Ret, M/OEM, M/C, M/Rep. Product: ALTEC-LANSING amplifiers, pre-amplifiers, speakers, microphones (condenser, dynamic), equalizers.  
**ALTEC-LANSING**, see Altec Corp.  
**AMBOY-BOX**, see Bang & Olufsen.  
**AMBOY AUDIO ASSOCS.**, 236 Walnut St., South Amboy, N.J. 08879. Tel. (201) 721-5121. Product: Open reel rec's, speakers, turntables, microphones, equalizers.  
**AMERICAN ACOUSTIC LABS (AAL)**, 629 W. Cermak Rd., Chicago, Ill. 60616. Tel. (312) 243 1310. Distribution: M/Ret, M/Rep. Product: AAL speakers  
**AMERICAN AUDIOPORT INC.**, 1407 N. Providence Rd., Columbia, Mo. 65201. Tel. (314) 443-1636. Product: STAX amplifiers, pre-amplifiers, tonearms, headphones, LEN TEK speakers.  
**AMPEX CORP., AUDIO-VIDEO SYSTEMS DIV.**, 401 Broadway, Redwood City, Calif. 94063. Tel. (415) 367-2011. Pres.: Arthur H. Hausman; Adv. Mgr.: Al Fisher. (Also see listing under VIDEO). Branches: Glendale, Calif., 500 Rodier Dr. Zip 91201. Tel. (213) 240 5000. Reg'l Sales Mgr.: Tom Nielson—Atlanta, Ga., 3135 Chestnut Dr., Suite 101 Zip: 30340. Reg'l Sales Mgr.: Paul Hansli—Elk Grove Village, Ill., 2201 Lunt Ave. Zip 60007. Tel. (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip 20034. Tel. (301) 530 8800—Hackensack, N.J., 75 Commerce Way. Tel. (201) 489-7400. Reg'l Sales Mgr.: Al Slater—Dallas, Tex., 1615 Prudential Dr. Zip 75235. Tel. (214) 637-5100. Reg'l Sales Mgr.: Frank Nault. Distribution: M/Ret, M/End, ID, M/Rep. Product: Open reel (professional) rec's/players.  
**AMPRO BROADCASTING INC.**, 850 Pennsylvania Blvd., Feasterville, Pa. 19047. Tel. (215) 364 1265. Distribution: M/OEM, ID, M/Rep. Product: Pre-amplifiers, tonearms.  
**AMPZILLA**, see Great American  
**ANALOG & DIGITAL SYSTEMS INC. (ADC)**, One Progress Way, Wilmington, Mass. 01887. Tel. (617) 658 5100. Telex 947403. Pres. Dr. Goddard A. Guenther, Sales Mgrs.: (east) Bill Duvall, (west) Chris Browder, Mktg. Mgr.: Harrold K. Apileman. Distribution: M/Ret, M/Rep. Product: ADS speakers, digital delay systems.  
**ANOGATE**, see Sumko.  
**ARISTA ENTS. INC.**, 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel. (516) 234 7000. TWX (510) 227-9882. Pres. Alan Leifer; Adv. Mgr.: Michael Fedonchik. Distribution: M/Ret, ID, M/Rep. Product: ARISTA amplifiers, pre-amplifiers, speakers, phono cartridges, stylus-pickup, microphones (condenser, dynamic), headphones  
**ARISTON**, see Osawa & Co.  
**ARKAY PRODS. MFG. CO. INC.**, 1241 W. 135 St., Gardena, Calif. 90247. Tel. (213) 532-5491. Product: Speakers.  
**ASCO**, see Accurate Sound.  
**ASHLY AUDIO INC.**, 100 Fernwood Ave., Rochester, N.Y. 14621. Tel. (716) 544-5191. WATS (800) 828-6308. Pres. William Thompson III, Customer Serv.: Cindy Jenness. Distribution: M/Ret, M/C. Product: Equalizers (parametric), electronic crossovers, limiter/compressors  
**SAM ASH MUSIC CORP.**, 301 Peninsula Blvd., Hempstead, N.Y. 11550. Tel. (212) 347 7757. Pres. & Sales Mgr.: Jerry Ash; Exec. VP & Adv. Mgr.: Paul Ash. Distribution: M/Ret, M/End. Product: SAM ASH, SAMSON speakers  
**ASPEN WOOD**, see Omnitronics.  
**ASTATIC CORP.**, PO Box 120, Conneaut, Ohio 44030. Tel. (216) 593-1111. Pres. Michael Chart, VP: Mktg.: Leon Davis, Commercial Sound Sales: Thomas Ryan; Adv. Mgr.: Bob Burdick. Distribution: M/OEM, M/C, ID

Product: Tonearms, phono cartridges, stylus-pickup, microphones (dynamic).  
**AUDIKON INC.**, 3081 D La Jolla St., Anaheim, Calif. 92806. Tel. (714) 630 5230. Pres. David Pearson; Sales & Adv. Mgr.: Dameon Higgins. Distribution: M/Rep. Product: Amplifiers, pre-amplifiers, speakers, equalizers, noise reduction systems, effects generators.  
**AUDIMAX**, see Thomson CSF.  
**AUDIOARTS ENG'G**, 328 Downs Rd., Bethany, Conn. 06525. Tel. (203) 393 0887. Pres.: Gary C. Snow. Distribution: M/Ret, M/C, M/Rep. Product: Pre-amplifiers, equalizers (parametric—mono & stereo), tuneable electronic crossovers (2-way & 4-way), tuneable notch filter/feedback suppressor  
**AUDIO CONCEPTS INC./DAVE KELSEY SOUND**, 7138 Santa Monica Blvd., Hollywood, Calif. 90046. Tel. (213) 851 7172. Product: Speakers.  
**AUDIO CONTROL CORP.**, 6520 212 St. SW., Lynnwood, Wash. 98036. Tel. (206) 775 8461. Distribution: M/Rep. Product: Equalizers, real time analyzers  
**AUDIO CRAFT**, see Audiophile.  
**AUDIO DYNAMICS CORP. (ADC)**, Pickett District Rd., New Milford, Conn. 06776. Tel. (203) 355 2671. Pres.: C.E. Wennerstrand, VP: Mktg.: Ken Rexchel, Adv. Mgr.: Bob Schindhelm, Mktg. Servs. Mgr.: Art O'Neil. Distribution: M/Rep. Product: ADC amplifiers, pre-amplifiers, speakers, turntables, tonearms, phono cartridges  
**AUDIO GENERAL INC.**, 1631 Easton Rd., Willow Grove, Pa. 19090. Tel. (215) 659 1236. Pres. David A. Spiegel, Sales & Adv. Mgr.: Robert Tucker. Distribution: M/Ret, ID, M/Rep. Product: AGI pre-amplifiers  
**AUDIO INNOVATIONS**, 164 Belle Terre Dr., La Place, La. 70068. Tel. (504) 652-2079. Pres.: Hugh Hearon, Sales Mgr.: Kevin Aucon; Adv. Mgr.: Charles Daigle. Branch: Gonzales, La., 1827-C S. Burnside. Zip: 70737. Tel. (504) 644 7510. Distribution: M/Ret, M/C. Product: HEARON speakers  
**AUDIO INT'L INC.**, 62 Chestnut Ext., Danbury, Conn. 06810. Tel. (203) 792 0063. Pres. Geoffrey W. Hall, Sales Mgr.: Bonnie Henry, Adv. Mgr.: Larry Hellman. Distribution: M/Ret, M/Rep. Product: CM LABS amplifiers, pre-amplifiers, tuners  
**AUDIO LAB CONSORT**, see Ultratone.  
**AUDIOMARKETING LTD.**, 652 Glenbrook Rd., Stamford, Conn. 06906. Tel. (203) 359 2312. Telex 996519. Pres.: Hamilton H. Brosious; VP: Richard N. Anderson. Distribution: M/Ret, M/Rep. Product: BIG RED, SUPER RED speakers  
**AUDIONICS OF OREGON**, 10950 SW Fifth Ave., No. 160, Beaverton, Ore. 97005. Tel. (503) 641 5225. TWX. (910) 467 8728. Pres. & Sales Mgr.: Charles Wood. Distribution: M/Ret, M/Rep. Product: Amplifiers, pre-amplifiers, turntables, decoders & demodulators (SQ & stereo)  
**AUDIOPHILE IMPORTS**, 8 E. Erie St., Chicago, Ill. 60611. Tel. (312) 787 0750. Product: QUAD amplifiers, pre-amplifiers, tuners, speakers; TRANSCRIP TOR MICHELL turntables; AUDIO CRAFT tonearms  
**AUDIO PULSE ELECTRONICS INC.**, 4323 N. Arden Dr., El Monte, Calif. 91731. Tel. (213) 579 4873. Pres.: Donald R. Becker; VP: Sales: Don Cole. Distribution: M/Ret, M/Rep. Product: Digital time delay systems.  
**AUDIO RESEARCH CORP.**, 2843 26 Ave. S., Minneapolis, Minn. 55406. Tel. (612) 721-2961. Pres.: William Johnson; Sales Mgr.: Ric Kumbell. Distribution: M/Ret, ID. Product: Amplifiers, pre-amplifiers.  
**AUDIO SCIENTIFIC**, see Superex.  
**AUDIO SOURCE**, see Sound Source  
**AUDIO-TECHNICA US INC.**, 33 Shawassee Ave., Fairlawn, Ohio 44313. Tel. (216) 836-0246. Pres.: Jon R. Kelly; Sr. VP: Fred Nichols, VP: Sales: Paul McGuire, Mktg. Communications Dir.: Don Kirkendall. Distribution: M/Rep. Product: Tonearms, phono cartridges, stylus-pickup, microphones (condenser, dynamic), headphones  
**AUDIO TECHNOLOGY**, 1169 Tower Rd., Schaumburg, Ill. 60195. Tel. (312) 885 0066. Pres. & Adv. Mgr.: J.B. Hildebrandt, Sales Mgr.: Bill Griffin. Distribution: M/Rep. Product: Pre-amplifiers, L.E.D. peak indicators  
**AUDIOTEK**, see GC Electronics  
**AUDIO TRANSPORT SYSTEMS**, 985 Pleasant St., Bridgewater, Mass. 02324. Tel. (617) 583 4000

- Distribution: M/Ret, M/C.  
Product: Pre-amplifiers, speakers.
- AURATONE CORP.**, PO Box 698, Coronado, Calif. 92118. Tel: (714) 297-2820. Pres. & Adv. Mgr.: J.A. Wilson; Sales Mgr.: H.E. Wilson.  
Distribution: M/Ret, M/OEM M/End, M/C.  
Product: Speakers.
- AURORA SOUND INT'L**, 7240 Varna, North Hollywood, Calif. 91605. Tel: (213) 982-1360.  
Distribution: M/Ret, M/OEM, ID, M/Rep.  
Product: Speakers.
- AUTO-TEC**, see United Research.
- AVID CORP.**, 10 Tripps Ln., East Providence, R.I. 02914. Tel: (401) 438-5400. Pres.: Albert C. Allen; Sales Mgr.: Alex Hofstetter; Adv. Mgr.: Jeff Allen.  
Distribution: M/Ret.  
Product: Speakers.
- AVNET**, see BIC.
- AXIOM ENG'G LABS.**, 9601 Owensmouth Ave., Chatsworth, Calif. 91311. Tel: (213) 998-8014. Pres.: Jerry Axelrod; Sales Mgr.: Mike Serwe.  
Distribution: M/Ret, M/Rep.  
Product: Speakers.
- B E S SOUND MODULE**, see Bertagni ElectroAcoustic.
- B G W SYSTEMS INC.**, 13130 S. Yukon Ave., Hawthorne, Calif. 90250. Tel: (213) 973-8090. Pres.: Brian Gary Wachner; VP Adv. & Promo.: Barbara Wachner; VP Mktg.: Pete Horsman.  
Distribution: M/Rep.  
Product: Amplifiers, pre-amplifiers.
- B I C/AVNET**, South Service Rd., Westbury, N.Y. 11590. Tel: (516) 334-7450. TWX: (510) 222-2219. Pres.: Franklin S. Hoffman; Sales Mgr.: Oa-vid Moore; Adv. Mgr.: Craig H. Sloss.  
Distribution: M/Rep.  
Product: BIC cassette rec's (two-speed), speakers, turntables, BEAM BOX indoor FM antennas.
- B M L ELECTRONICS INC.**, 5305 N. Ravenswood, Chicago, Ill. 60640. Tel: (312) 271-7755. Pres.: J. Michael Montalbano; Sales Mgr.: George L. Commons; Adv. Mgr.: Terry Spears.  
Distribution: M/Rep.  
Product: DEFINITIVE AUDIO, TRACER speakers.
- B S R (USA) LTD.**, Rt. 303, Blauvelt, N.Y. 10913. Tel: (914) 358-6060. Branch: Elk Grove Village, Ill., 780 Lively Blvd. Zip 60007. Tel: (312) 439-8880.  
Product: BSR turntables, phono cartridges, styli-pickup; AOC turntables, equalizers; ACCUTRAC turntables.
- B T M MFG. CO.**, 2005 Lincoln, Pasadena, Calif. 91103. Tel: (213) 798-0476. General Partner: Ben Walker.  
Distribution: M/Rep.  
Product: Speakers (electrostatic, sub-woofers).
- BANG & OLUFSEN OF AMERICA INC.**, 515 Busse Rd., Elk Grove Village, Ill. 60007. Tel: (312) 640-0660. Pres.: John H. Trux; Sales Mgr.: James L. Goodman; Adv. Mgr.: Dan Radecki; Audio Consultant: Bill Buckles.  
Distribution: M/Rep.  
Product: BEOCORD cassette rec's, BEOMASTER receivers; BEOVOX PHASELINK speakers; BEOGRAM turntables; BANG & OLUFSEN phono cartridges; headphones, AMBIO-BOX ambience recovery systems.
- BEAM BOX**, see BIC/Avnet.
- BECKER ELECTRONICS MFG. CORP.**, Rt. 145, East Ourham, N.Y. 12423. Tel: (518) 634-2571.  
Distribution: M/Ret, M/OEM, IO, M/Rep.  
Product: Speakers.
- BELLE KLIPSCH**, see Klipsch.
- BELLES RESEARCH CORP.**, PO Box 65, A-1 Country Club Rd., East Rochester, N.Y. 14445. Tel: (716) 586-7300. Pres.: David E. Belles; Sales Mgr.: Robert L. Welch.  
Distribution: M/Rep.  
Product: Amplifiers, speakers.
- BELL & HOWELL CO., AUDIO-VISUAL PRODS. DIV.**, 7100 McCormick Rd., Chicago, Ill. 60645. Tel: (312) 262-1600.  
Distribution: M/Ret.  
Product: Cassette rec's.
- BEOCORD**, see Bang & Olufsen.
- BEOGRAM**, see Bang & Olufsen.
- BEOMASTER**, see Bang & Olufsen.
- BEOVOX PHASE-LINK**, see Bang & Olufsen.
- BERTAGNI**, see Precedent.
- BERTAGNI ELECTROACOUSTIC SYSTEMS INC.**, 345 Fischer St., Costa Mesa, Calif. 92626. Tel: (714) 549-3833.  
Product: BES SOUND MODULE speakers
- BEST**, see Oxford Speaker.
- BETA SOUND INC.**, 14807 Venture Dr., Dallas, Tex. 75234. Tel: (214) 247-7603. Pres.: R.S. Peveito Jr.; Adv. Mgr.: Robert Knowlton.  
Distribution: M/Rep.  
Product: Speakers.
- HAROLD BEVERIDGE INC.**, 505 E. Montecito St., Santa Barbara, Calif. 93103. Tel: (805) 963-6578. Telex: 658496. Pres.: Harold Beveridge; VP, Sales & Adv.: John E. Fermin.  
Distribution: M/Ret.  
Product: Amplifiers, pre-amplifiers, speakers.
- BEYER**, see Burs.
- BIAMP SYSTEMS INC.**, 9600 SW Barnes Rd., Portland, Ore. 97225. Tel: (503) 297-1555. Pres.: Conrad Sundholm; Mktg. Mgr.: Jim Loppnow.  
Distribution: M/Ret, M/C.  
Product: Amplifiers, equalizers, electronic crossovers, compressor/limiters, reverb units.
- BOGEN DIV./LEAR SIEGLER INC.**, Box 500, Paramus, N.J. 07662. Tel: (201) 343-5700.  
Distribution: ID, M/Rep.  
Product: TECH-CRAFT BY BOGEN amplifiers, pre-amplifiers, tuners, receivers, equalizers, power amplifiers.
- BOSE CORP.**, 100 The Mountain Rd., Framingham, Mass. 01701. Tel: (617) 879-7330. Pres.: A.G. Bose; Adv. Mgr.: Peter Ferguson; Sales & Professional Prods. Mgr.: Roy Komack.  
Distribution: M/Ret.  
Product: Amplifiers, speakers.
- BOSTON ACOUSTICS INC.**, 130 Condon St., Boston, Mass. 02128. Tel: (617) 569-5114. Pres.: Frank Reed; Sales Mgr.: Jeff Myers.  
Product: Speakers.
- BOZAK INC.**, 587 Connecticut Ave., Norwalk, Conn. 06854. Tel: (203) 838-6521. Pres.: Joseph Scalg; VP Mktg.: Cass Vonnin.  
Distribution: M/C, M/Rep.  
Product: Amplifiers, pre-amplifiers, speakers, time delay systems.
- BRAUN**, see Adcom.
- BRENNER ASSOC'S. INC.**, 190 Lincoln Hwy., Edison, N.J. 08817. Tel: (201) 494-2700.  
Product: GMI amplifiers, pre-amplifiers.
- BRITISH INDS. CO.**, see BIC/Avnet.
- BUHL INC.**, 5 Paul Kohner Pl., Elmwood Park, N.J. 07407. Tel: (201) 797-7100.  
Distribution: ID, M/Rep.  
Product: PROGRAMMA BUHL cassette rec's.
- BURNS AUDIO SYSTEMS INC.**, 5-05 Burns Ave., Hicksville, N.Y. 11801. Tel: (516) 935-8000. Sales Mgr.: Norm Wieland; Adv. Mgr.: Gerald LeBow.  
Distribution: M/Rep.  
Product: BEYER microphones (condenser, dynamic, ribbon, wireless), headphones, transformers.
- C C L ENTS. INC.**, 30682 San Antonio St., Hayward, Calif. 94544. Tel: (415) 487-1144.  
Distribution: M/Ret, M/Rep.  
Product: SINUS speakers.
- CALIFONE INT'L INC.**, 5922 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 870-9631. Sales Mgr.: Jack Ward.  
Distribution: ID.  
Product: Microphones, headphones.
- CANTON**, see Adcom.
- CARTER CORP.**, 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200. Pres.: R. L. Fleming; VP Sales & Mktg.: S.L. Fleming; Adv. Mgr.: J. Rattner.  
Distribution: M/Ret, M/OEM, ID, M/Rep.  
Product: CARTER-CRAFT styli-pickup, microphones (condenser, dynamic), headphones.
- CARTER-CRAFT**, see Carter Corp.
- CARVER CORP.**, PO Box 664, 14304 NE 193 Pl., Woodinville, Wash. 98072. Tel: (206) 487-3483. Pres.: Robert W. Carver; VP & Mktg. Dir.: Diana Raphael Carver.  
Distribution: M/Ret, M/Rep.  
Product: Amplifiers, pre-amplifiers, noise reduction systems.
- CARVIN MFG. CO.**, 1155 Industrial Ave., Escondido, Calif. 92025. Tel: (714) 747-1711. Sales Mgr.: Warren Flarity.  
Distribution: M/End, M/C.  
Product: Amplifiers, speakers.
- CELESTION INDS. INC.**, PO Box 521, Holliston, Mass. 01746. Tel: (617) 429-6706. VP: Robert E. Shapiro.  
Distribution: M/Rep.  
Product: Speakers.
- CENTURY PROJECTOR CORP.**, 32-02 Queens Blvd., Long Island City, N.Y. 11101. Tel: (212) 784-1961.  
Distribution: IO.  
Product: CENTURY SOUND SYSTEMS amplifiers, pre-amplifiers, motion picture sound reproduction systems (optical & magnetic).
- CENTURY SOUND SYSTEMS**, see Century Projector.
- CERWIN-VEGA INC.**, 12250 Montague St., Arleta, Calif. 91331. Tel: (213) 896-0777. TWX: (910) 496-1589. Pres.: Gene Czerwinski; Sales Mgr.: Ray Arbuckle; Adv. Mgr.: Rich Mandella.  
Distribution: M/Ret, M/Rep.  
Product: CERWIN-VEGA amplifiers, speakers, microphones (condenser, dynamic), equalizers; METRON amplifiers, pre-amplifiers, tuners; HED speakers.
- CETEC AUDIO**, 13035 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900.  
Product: GAUSS speakers
- CETEC BROADCAST GROUP**, 1110 Mark Ave., Carpinteria, Calif. 93013. Tel: (805) 684-7686.  
Branches: Grand Junction, Colo., PO Box 2537 Zip 81501. Tel: (303) 243-5373—Gorham, Me., RFD 3, Zip 04038. Tel: (207) 929-6736—Sterling Heights, Mich., 7641 19 Mile Rd. Zip 48077. Tel: (313) 739-7020—Apple Valley, Minn., 8398 139 Court. Zip 55124. Tel: (612) 432-2800—Dallas, Tex., 10523 Maplegrove. Zip 75218. Tel: (214) 328-4944—Marion, Va., PO Box 31. Zip 24354. Tel: (703) 783-2001—Tacoma, Wash., 404 N.O. St., Apt. 5-E. Zip 98403. Tel: (206) 627-7294.  
Distribution: M/End.  
Product: Amplifiers, pre-amplifiers, speakers, turntables, tonearms.
- CHARLIE**, see Great American Sound.
- CHARTWELL**, see Reference Monitor.
- CITATION**, see Harman/Kardon.
- CIZEK AUDIO SYSTEMS INC.**, PO Box 181, 15 Stevens St., Andover, Mass. 01810. Tel: (617) 470-0736. Pres.: Sheldon E. Feinstein.  
Distribution: M/Rep.  
Product: Speakers.
- DAVID CLARK CO. INC.**, 360 Franklin St., Worcester, Mass. 01604. Tel: (617) 756-6216. Telex: 920482. Prod. Mgr.: George R. Conlon.  
Product: STRAIGHTAWAY headphones
- CLARKE SYSTEMS INC.**, 359 C Governor's Hwy., South Windsor, Conn. 06074. Tel: (203) 528-4331. Pres. & Sales Mgr.: John Solicetto, Adv. Mgr.: Bill Milewski.  
Distribution: M/Rep.  
Product: Speakers.
- CLOVE TONE**, see Full Compass
- CLUBMAN**, see Meteor.
- CONCERTMASTER**, see Hartley.
- CONNOISSEUR**, see Hervic.
- CORNWALL**, see Klipsch
- CRAIG CORP.**, 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233.  
Branches: Atlanta, Ga., 2935 Amwiler Rd. Zip: 30360. Tel: (404) 449-6200—Elk Grove Village, Ill., 1450 Greenleaf Ave. Zip: 60007. Tel: (312) 593-3150—Houston, Tex., 8500 Commerce Park Dr., Suite 102 Zip 77036. Tel: (713) 777-3278—Seattle, Wash., PO Box C-88757, Tukwila Branch, 1020 Andover Park W. Zip: 98188. Tel: (206) 565-0685.  
Product: 8-tr. & cassette rec's, tuners, receivers, speakers, turntables.
- CREST AUDIO**, 9171 Gazette, Chatsworth, Calif. 91311. Tel: (213) 998-3120. Pres.: John Prudeaux; Sales Mgr.: Robert Prudeaux.  
Distribution: M/Ret, M/OEM, M/C, M/Rep.  
Product: Amplifiers.
- CRITERION**, see Lafayette
- CROWN INT'L INC.**, 1718 W. Mishawaka Rd., Elkhart, Ind. 46514. Tel: (219) 294-5571. Pres.: Max W. Schollfeld; Sales Mgr.: James S. Beattie, Adv. & PR Mgr.: Murray Young.  
Distribution: M/Ret.  
Product: Amplifiers, pre-amplifiers, tuners, microphones, equalizers
- CROWN RADIO CORP.**, 139 Mitchell Ave., Suite 223, South San Francisco, Calif. 94080. Tel: (415) 873-1640.  
Product: CROWN, CROWNSCRIBER tape playback equip
- CROWNSCRIBER**, see Crown Radio.
- CUSTOM AUDIO DIV., LINEAR ACOUSTICS INC.**, 928 Main St., Buffalo, N.Y. 14202. Tel: (716) 886-0640. Pres.: G. Chinn; Sales Mgr.: J. Godfrey.  
Distribution: M/Ret, M/End, M/C, IO.  
Product: LINEAR ACOUSTICS amplifiers, pre-amplifiers, speakers, equalizers, noise reduction systems, electronic crossovers, signal processing equip.
- CYGMET**, see Wood Specialty
- CYLINDER**, see Precedent
- d b x INC.**, 71 Chapel St., Newton, Mass. 02195. Tel: (617) 964-3210. Telex: 922522. Pres.: David E. Blackmer; Sales Mgr.: Lawrence G. Jaffe.  
Distribution: M/Ret, M/OEM, M/C, M/Rep.  
Product: Noise reducers, compressor/limiters, dynamic range volume enhancers, sub-harmonic bass synthesizers.
- D C M CORP.**, 670 Airport Blvd., Ann Arbor, Mich. 48104. Tel: (313) 994-8481. Pres.: Robert Waterstreet; Sales Mgr.: Howard C. Jacks.  
Distribution: M/Ret, M/Rep.  
Product: Speakers.
- D F S INC.**, 10255 SW Park Way, Portland, Ore. 97230. Tel: (503) 292-6507.  
Distribution: M/Ret, M/OEM.  
Product: Speakers
- D W D INC.**, PO Box 9056, Fresno, Calif. 93792. Tel: (209) 485-0821.  
Distribution: M/Ret, M/Rep.  
Product: ETR SERIES speakers.
- DAHLQUIST INC.**, 601 Old Willets Path, Hauppauge, N.Y. 11787. Tel: (516) 234-5757. Pres.: Jon Dahlquist.  
Distribution: M/Ret, M/Rep.  
Product: Speakers, electronic & passive crossovers.
- DEFINITIVE AUDIO**, see BML
- DELTA-T**, see Lexicon
- DIMENSION**, 819 S. Kraemer Blvd., Placentia, Calif. 92670. Tel: (714) 630-5440. Pres.: Fred Oates; Sales & Adv. Mgr.: Les Strickland.  
Distribution: M/Rep.  
Product: Speakers.
- DOLBY LABS. INC.**, 731 Sansome St., San Francisco, Calif. 94111. Tel: (415) 392-0300. Pres.: Ray Dolby; VP Mktg.: Ioan Allen; Adv. Mgr.: Bob Petersen; Applications Eng.: Ken Fay.  
Product: Noise reduction systems
- DUAL**, see United Audio
- DYNACO INC.**, 100 Shawmut Rd., Canton, Mass. 02021. Tel: (617) 828-7858. Pres.: John J. Bubbers; Sales Mgr.: John A. Smith.  
Product: Amplifiers, pre-amplifiers, tuners, speakers, equalizers.
- DYNACORD ELECTRONICS INC.**, 6908 Lawnton St., Philadelphia, Pa. 19128. Tel: (215) 482-4992.  
Distribution: M/Rep.  
Product: Cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, speakers, turntables, tonearms, phono cartridges, styli-pickup, microphones (dynamic, ribbon), equalizers, headphones.
- E M T**, see Gotham Audio
- E P L**, see Epicure Prods
- E R A ACOUSTICS INC.**, 311 E. Park St., Moonachie, N.J. 07074. Tel: (201) 641-3650.  
Distribution: M/Ret, M/OEM, ID.  
Product: POLY PLANAR-MAGITRAN speakers.
- E S S INC. (ELECTROSTATIC SOUND SYSTEMS INC.)**, 9613 Oates Or., Sacramento, Calif. 95827. Tel: (916) 362-4102.  
Distribution: M/Ret, M/OEM, ID, M/Rep.  
Product: Speakers.
- E T R SERIES**, see DWO.
- EDCOR**, 16782 Hale Ave., Irvine, Calif. 92714. Tel: (714) 556-2740.  
Distribution: M/Ret.  
Product: Microphones (wireless).
- ELECTRO-HARMONIX INC.**, 27 W. 23 St., New York, N.Y. 10010. Tel: (212) 741-1866. Telex: 423755. Cable: ELHARMONIX. Pres.: Mike Matthews; Sales Mgr.: Manny Zapata; Willie Magee; Adv. Mgr.: Manny Zapata.  
Distribution: M/Ret.  
Product: Amplifiers, equalizers (10 band graphic).
- ELECTROSONIC SYSTEMS INC.**, 5223 Edina Ind'l Blvd., Minneapolis, Minn. 55435. Tel: (612) 835-5787. Pres. & Adv. Mgr.: Kevin Curry; Mktg. Coord.: Linda Robt; Tech Mgr.: John Lilliacr.  
Product: Decoders & demodulators.
- ELECTRO-VOICE INC. (SUB. OF GULTON INDS. INC.)**, 600 Cecil St., Dept. SB, Buchanan, Mich. 49127. Tel: (616) 695-6831. Pres.: Robert Pabst; Sales Mgr.: Dave Rothfeld; Adv. & Sales Promo. Dir.: R. Timothy Rooney. Branch: Visalia, Calif., 8234 Doe Ave. Zip 93277. Tel: (209) 625-1330.  
Distribution: M/Rep.  
Product: ELECTRO-VOICE microphones (condenser, dynamic); INTER-FACE, SENTRY speakers.
- ELPA MFG. INDS. INC.**, PO Box 1050, New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Office of the Pres.: Lawrence Kind; Joseph Whalen, Tom Manuel; Nat'l Sales Mgr.: Eric Block; Adv. Mgr.: Ed Lesson.  
Distribution: M/OEM, M/Rep.  
Product: THORENS speakers, turntables, tonearms.
- EMPIRE SCIENTIFIC**, 1055 Stewart Ave., Garden City, N.Y. 11530. Tel: (516) 222-1400. Exec. VP: Kenneth I. Busch; Adv. Mgr.: Marti Manzone.  
Distribution: M/Rep.  
Product: Turntables, phono cartridges, styli-pickup.
- EPICURE PRODS. INC.**, 1 Charles St., Newburyport, Mass. 01950. Tel: (617) 462-3181.  
Product: EPI, EPICURE speakers.
- ERCDNA CORP.**, 2492 Merrick Rd., Bellmore, N.Y. 11710. Tel: (516) 781-2770. Telex: 144673. Pres.: E.B. Frank; Sales Mgr.: Melvin Kandell; Adv. Mgr.: Eugene Knelloff.  
Distribution: M/OEM, M/Rep.  
Product: LEAK amplifiers, pre-amplifiers, tuners, receivers, speakers; PML microphones (condenser, dynamic, wireless), headphones; "Private Label" speakers, headphones.
- EUMIG (USA) INC.**, Lake Success Business Park, 225 Community Cr., Great Neck, N.Y. 11020. Tel: (516) 466-6533. Pres.: Memull Possy; Sales Mgr.: Jeff Thelen; Adv. Mgr.: Gerald M. Lebow.  
Distribution: M/Rep.  
Product: Cassette rec's, amplifiers, pre-amplifiers, tuners.
- F A L**, see Metro Lites
- F M I**, see Fulton Electronics
- FERROGRAPH**, see Sound Studio
- FIDELITONE INC.**, 3001 Malmo Rd., Arlington Heights, Ill. 60005. Tel: (312) 640-2473. Telex: 281050. Pres.: Charles M. Smith; Nat'l Sales Mgr.: Gordon Oakes; Adv. Mgr.: Joe Singer.  
Distribution: M/Ret, M/OEM, IO, M/Rep.  
Product: Styli-pickup
- FIDELITY RESEARCH OF AMERICA**, PO Box 5242, Ventura, Calif. 93003. Tel: (805) 642-9277. Owner: Phil Schwartz; Adv. Mgr.: Randy Marks.  
Distribution: M/Ret, Direct from Importer to Retailers.  
Product: Amplifiers (class A), tonearms, phono cartridges (moving coil), toroidal transformer pre-amplifiers for moving coil cartridges.
- FISHER CORP.**, 21314 Lassen St., Chatsworth, Calif. 91311. Tel: (213) 998-7322. Pres.: Howard P. Ladd; Sales Mgrs.: Dick Hultine, Don LaBenda; Adv. Mgr.: Win Hirsch.  
Branches: South Plainfield, N.J., 151 Helen St. Zip. 07080. Tel: (201)



# The 40-4, a professional point of view.

Tape recorders are like tools. In the hands of professionals, they do their best work. And when professionals choose to use them time and time again, they become tools of the trade.

The TASCAM SERIES 40-4 recorder/reproducer is a shining example of a professional recording tool. Look inside.

The transport is the same as our 80-8 half-inch 8-track. Designed to handle the heavier half-inch tape, the 40-4 controls standard quarter-inch tape with remarkable ease.

It's rugged enough to take the constant wind/rewind process of building multitrack masters.

The switching matrix for record status and monitoring

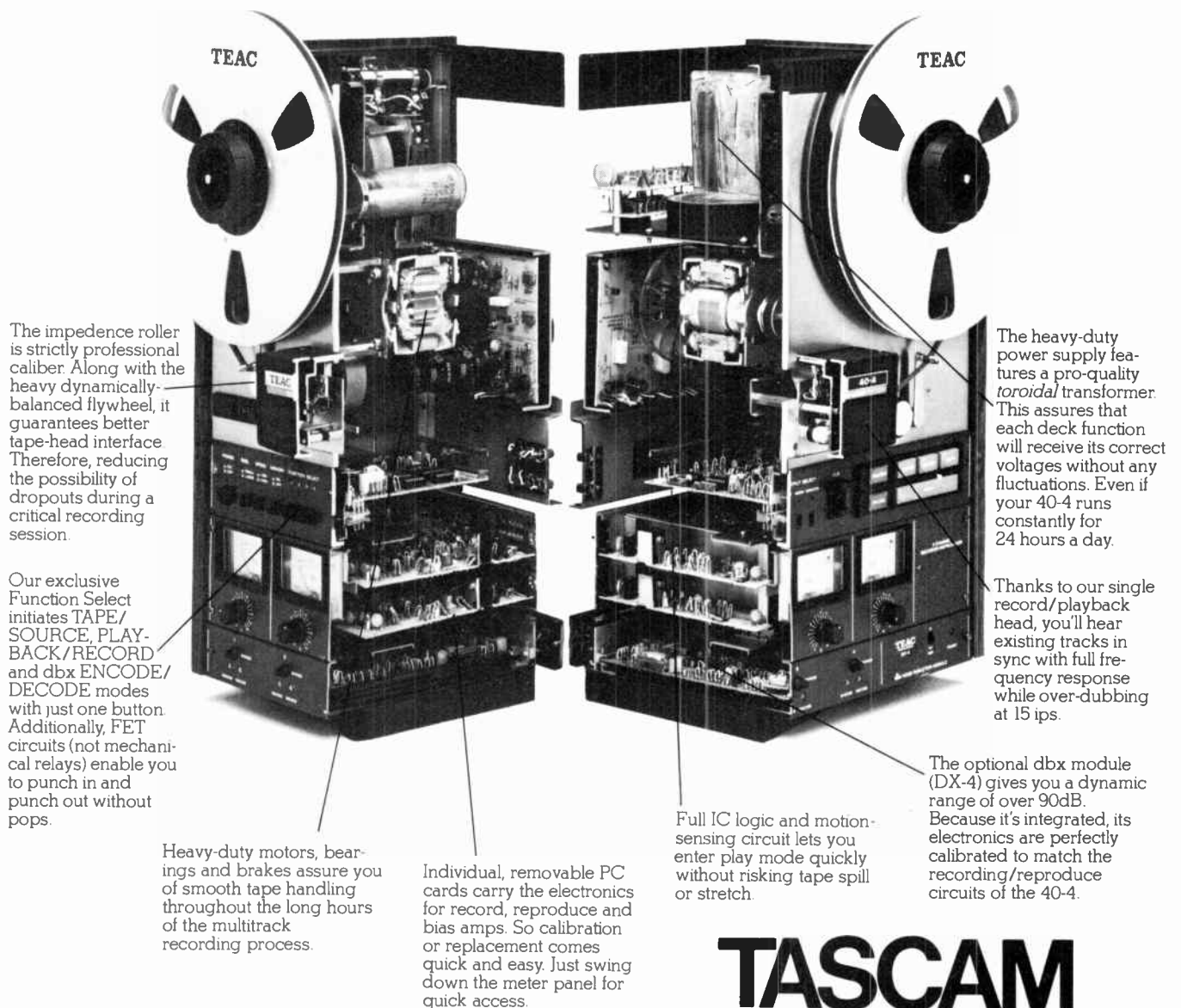
make overdubs and punch-ins convenient as well as positive.

Calibration adjustments are readily accessible, because professionals constantly maintain their tools in peak operating condition.

The results produced on the 40-4 (and its 8-track companion, the 80-8) are a matter of record. Sometimes gold.

And results, on demand, for payment is what we think professional recording is all about.

Check out the details below, then check in at your authorized TASCAM Dealer. And get the inside story from another professional.



The impedance roller is strictly professional caliber. Along with the heavy dynamically-balanced flywheel, it guarantees better tape-head interface. Therefore, reducing the possibility of dropouts during a critical recording session.

Our exclusive Function Select initiates TAPE/SOURCE, PLAY-BACK/RECORD and dbx ENCODE/DECODE modes with just one button. Additionally, FET circuits (not mechanical relays) enable you to punch in and punch out without pops.

Heavy-duty motors, bearings and brakes assure you of smooth tape handling throughout the long hours of the multitrack recording process.

Individual, removable PC cards carry the electronics for record, reproduce and bias amps. So calibration or replacement comes quick and easy. Just swing down the meter panel for quick access.

Full IC logic and motion-sensing circuit lets you enter play mode quickly without risking tape spill or stretch.

The heavy-duty power supply features a pro-quality toroidal transformer. This assures that each deck function will receive its correct voltages without any fluctuations. Even if your 40-4 runs constantly for 24 hours a day.

Thanks to our single record/playback head, you'll hear existing tracks in sync with full frequency response while over-dubbing at 15 ips.

The optional dbx module (DX-4) gives you a dynamic range of over 90dB. Because it's integrated, its electronics are perfectly calibrated to match the recording/reproduce circuits of the 40-4.

**TASCAM**  
TEAC Professional Products Group

- 668 0200 Branch Mgr. Ralph Kaufman-Milroy, Pa., Fisher Park Zip 17063. Tel. (717) 667-2101. Telex 842576 VP Ira Horon  
**Distribution:** M/Rep  
**Product:** Cassette rec'rs, tuners, receivers, speakers, turntables
- FORSYTHE AUDIO SYSTEMS**, 75 N. Beacon St., Watertown, Mass. 02172  
 Tel. (617) 926-6107. Pres.: Lewis S. Freedman, Sales Mgr. David Henderson.  
**Distribution:** M/Ret  
**Product:** FORSYTHE AUDIO SYSTEMS, ACOUSTIC TRANSDUCER speakers.
- FRAZIER INC.**, 1930 Valley View Ln., Dallas, Tex. 75234. Tel. (214) 241 3441. Pres.: Jack Frazier, VP: William A. Wadhams Jr., Mktg. Dir.: Todd Crane.  
**Distribution:** M/Rep.  
**Product:** Amplifiers, speakers, equalizers
- FRIED PRODS. CO.**, 7616 City Line Ave., Philadelphia, Pa. 19151. Tel. (215) 473 7474. Pres.: Irving M. Fried, Sales Mgr. H. M. Fried  
**Product:** Speakers.
- FULL COMPASS INC.**, 55 N. Dickinson St., Madison, Wis. 53703. Tel. (608) 257-0120.  
**Distribution:** M/Ret, M/OEM, M/End, M/C, ID  
**Product:** CLONE TONE amplifiers, pre-amplifiers, equalizers
- FULTON ELECTRONICS**, 4204 Brunswick Ave. N., Minneapolis, Minn. 55422  
 Tel. (612) 537 7076. Pres.: Robert W. Fulton, Sales Mgr. Robert W. Fredere.  
**Product:** FMI speakers; FULTON phono cartridges
- FURMAN SOUND**, 616 Canal St., Suite 25, San Rafael, Calif. 94901. Tel. (415) 456-6766. Pres.: Jim Furman; Sales & Adv. Mgr. Lary Collins.  
**Distribution:** M/Ret, M/OEM, M/Rep  
**Product:** Pre-amplifiers, equalizers, tuneable electronic crossovers, reverb units.
- G C ELECTRONICS**, 400 S. Wyman St., Rockford, Ill. 61101. Tel. (815) 968 9661. Telex 257318. Cable: GCELECT Pres. Wayne Timpe, Sales Mgr. James E. Heighway; Adv. Mgr.: William S. Sutherland  
**Distribution:** M/Ret, ID  
**Product:** AUDIOTEK speakers, microphones (condenser, dynamic), cables & connectors, GC headphones
- G I DIV., INTEGRATED SOUND SYSTEMS INC.**, 2950 Northern Blvd., Long Island City, N.Y. 11101. Tel. (212) 729 8400. Pres. Stuart Rock, Sales Mgr. Paul Friedman  
**Distribution:** M/C, M/Rep  
**Product:** Amplifiers, pre-amplifiers, speakers, equalizers
- G M I**, see Brenner
- G T O**, see Professional Audio Systems Eng'g
- GAIN BRAIN**, see Allison Research
- GALAXY**, see ORK
- GALLIEN-KRUEGER**, 504B Vandell Way, Campbell, Calif. 95008. Tel. (408) 379 3344  
**Distribution:** M/Ret  
**Product:** Amplifiers
- GARRARO USA INC.**, 100 Commercial St., Plainview, N.Y. 11803. Tel. (516) 938 8900. Telex 961457. Pres. Marvin Paris, Mktg. Mgr. Neil Blatt, Adv. Coord. Ann Oliver  
**Distribution:** M/Ret  
**Product:** Turntables, noise reduction systems
- GAUSS**, see Cetec Audio
- GENERAL AUDIO**, 308 W. Sixth St., Austin, Tex. 78701. Tel. (512) 477-1122  
**Product:** Amplifiers, pre-amplifiers
- GENESIS PHYSICS CORP.**, Newington Park, Newington, N.H. 03801. Tel. (603) 431-5530. Pres.: George F. Samuels, Adv. Mgr. Dennis Smith  
**Distribution:** M/Ret  
**Product:** Speakers
- GOZZILLA**, see Great American Sound
- GOLDORING**, see Hervic
- GOTHAM AUDIO CORP.**, 741 Washington St., New York, N.Y. 10014. Tel. (212) 741-7411. Pres. Stephen F. Temmer, VP Sales Eli Passin  
**Branch:** Hollywood, Calif., 1710 N. La Brea Ave. Zip 90046. Tel. (213) 874 4444. VP Hugh S. Allen  
**Distribution:** Direct from Importer to Ret., OEM, End Users & Contractors.  
**Product:** TELEFUNKEN open reel rec'rs, KLEIN & HUMMEL speakers, equalizers, EMT turntables, phono cartridges, reverb units, NEUMANN microphones (condenser), TELCOM noise reduction systems
- GRACE**, see Sumiko
- GRADO LABS INC.**, 4614 Seventh Ave., Brooklyn, N.Y. 11220. Tel. (212) 435-5340.  
**Distribution:** M/Ret, M/OEM, ID, M/Rep  
**Product:** Phono cartridges, styli-pickup
- GRAFYX AUDIO PRODS. INC.**, 310 Kirk Rd., St. Charles, Ill. 60174. Tel. (312) 584 9503. Pres.: Jim Bewersdorf, Sales Mgr. Paul Brown, Adv. Mgr. Charlie Sauer  
**Product:** STANDARD OF PERFORMANCE speakers
- GREAT AMERICAN SOUND CO. INC.**, 20940 Lassen St., Chatsworth, Calif. 91311. Tel. (213) 998-8100  
**Distribution:** M/Ret, M/Rep  
**Product:** GOZZILLA, AMPZILLA amplifiers, THAEDRA, THOEBE, THALIA pre-amplifiers, CHARLIE tuners SLEEPING BEAUTY phono cartridges (moving coil)
- GREAT WHITE WHALE DIST'N INC.**, 348 E. 84 St., New York, N.Y. 10028. Tel. (212) 861-9100. Pres. Bert Cohen, Sales Mgr. M. J. Holmes  
**Distribution:** M/Rep  
**Product:** GREAT WHITE WHALE amplifiers, pre-amplifiers, POINT 3, POINT 4 speakers.
- GROMMES-PRECISION**, see Precision Electronics
- H M ELECTRONICS INC.**, 6151 Fairmount Ave., San Diego, Calif. 92120. Tel. (714) 280 6050  
**Distribution:** M/Ret  
**Product:** Receivers, microphones (wireless)
- HANOIC USA INC.**, NW 57 Ave., Miami Lakes, Fla. 33014. Tel. (305) 625 7555  
**Product:** Cassette rec'rs, receivers, speakers, turntables
- HARMAN KAROON INC.**, 55 Ames Court, Plainview, N.Y. 11803. Tel. (516) 349 1300  
**Distribution:** M/Rep  
**Product:** HARMAN KAROON cassette rec'rs, amplifiers, tuners, receivers, CITATION amplifiers, pre-amplifiers, tuners, receivers, RABCO turntables
- HARTLEY PRODS. CORP.**, 620 Island Rd., Ramsey, N.J. 07446. Tel. (201) 327 4443. Pres. & Adv. Mgr.: Richard Schmetterer, Sales Mgr. Martin Rudd.  
**Distribution:** M/Ret  
**Product:** CONCERTMASTER, ZODIAC, HOLTON TOWER speakers; REFER ENCE speakers, cable.
- HEARON**, see Audio Innovations
- HEATH CO.**, Hilltop Rd., St. Joseph, Mich. 49085. Tel. (616) 982 3200  
**Product:** HEATHKIT amplifiers, pre-amplifiers, tuners, receivers, speakers, equalizers
- HEATHKIT**, see Heath
- HECD**, see Osaka & Co
- HEIL SOUND LTD.**, 2 Heil Ind'l Blvd. Marissa, Ill. 62257. Tel. (618) 295 3000. Pres. Bob Heil  
**Distribution:** M/Ret, M/C  
**Product:** Amplifiers, speakers, equalizers, electronic crossovers
- HERALD ELECTRONICS**, 6611 Lincoln Ave., Lincolnwood, Ill. 60016. Tel. (312) 675 1100. Pres. Charles F. Kellner, Sales Mgr.: Hank Katz  
**Distribution:** M/OEM, ID, M/Rep  
**Product:** Pre-amplifiers, speakers, microphones (condenser, dynamic), headphones
- HERESY**, see Klipsch & Assocs
- HERVIC ELECTRONICS INC.**, 18750 Oxnard St., Tarzana, Calif. 91356. Tel. (213) 343 3441. Gen. Mgr. Armand Hershovic, Sales & Adv. Mgr. Warren Harwood  
**Distribution:** M/Rep  
**Product:** HERVIC headphones, CONNOISSEUR turntables, tonearms GOLDRING phono cartridges, styli-pickup
- HILL TYPE 1**, see Plasmatronics
- HITACHI SALES CORP. OF AMERICA**, 401 W. Artesia Blvd. Compton, Calif. 90220. Tel. (213) 537 8383. Pres. I. Kawamoto, Sr. VP Ron Friedlander, Nat'l Sales Mgr. Jerry Henricks, Adv. Mgr. Robert Iygenhof (Also see listing under VIDEO)  
**Distribution:** M/Rep  
**Product:** Cassette rec'rs, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables
- HOLTON TOWER**, see Hartley
- I E M**, see International Electro Magnetics
- I E M/OPTRO**, see International Electro-Magnetics
- IMPACT**, see Unitorix
- INFINITY SYSTEMS**, 7930 Deering Ave., Canoga Park, Calif. 91304. Tel. (213) 883 4800  
**Product:** Speakers
- INOVONICS INC.**, 503 B. Vandell Way, Campbell, Calif. 95008. Tel. (408) 374 8300. Pres. J.B. Wood  
**Distribution:** M/OEM, M/End, M/C  
**Product:** Noise reduction systems, compressor/limiters, acoustic analyzers.
- INTERFACE**, see Electro Voice
- INTERNATIONAL ELECTRO-MAGNETICS INC.**, 350 N. Eric Or., Palatine, Ill. 60067. Tel. (312) 358 4622. Pres. John Pretto, Sales Mgr. Tony Pretto  
**Distribution:** M/OEM, M/End, M/C, ID  
**Product:** IEM magnetic heads, IEM/OPTRO equalizers
- INTERNATIONAL SOUND CO.-SERVILINEAR AUDIO PRODS. INC.**, 133 Kerr Ave., Modesto, Calif. 95351. Tel. (209) 524 6968  
**Distribution:** M/Ret, ID, Br  
**Product:** SERVILINEAR speakers
- INTERPHASE 1**, see Janis Audio
- J B L**, see James B. Lansing
- JANIS AUDIO ASSOCS. INC.**, 2889 Roebling Ave. Bronx, N.Y. 10461. Tel. (212) 892 7419. Pres. John Marousik  
**Distribution:** M/Ret  
**Product:** INTERPHASE 1 amplifiers, JANIS speakers
- JENSEN SOUND LABS. DIV., PEMCOR INC.**, 4136 N. United Pkwy. Schiller Park, Ill. 60176. Tel. (312) 671 5680. Pres.: Jerry Kalow, VP & Gen. Mgr. Jim Tweedahl, Sales Mgr. Pete Fredricksen, Adv. Mgr. Russ Trenner  
**Distribution:** M/Ret, ID, M/Rep  
**Product:** Amplifiers, receivers, speakers, equalizers
- K A**, see Kustom Acoustics
- K L H RESEARCH & DEVELOPMENT CORP.**, 145 University Ave. Westwood, Mass. 02090. Tel. (617) 326 8000. Exec. VP Denis Wratton, Sales Mgr. Elliot Schwartz  
**Product:** Speakers, noise reduction systems
- DAVE KELSEY SOUND**, see Audio Concepts
- KENWOOD ELECTRONICS INC.**, 1315 E. Watsoncenter Rd., Carson, Calif. 90745. Tel. (213) 518 1700. Pres. George T. Aratani, Sr. VP Y. Nakase, VP Mktg. Don Palmquist  
**Branch:** Secaucus, N.J., 75 Seaview Dr. Zip 07094. Tel. (201) 863 5600. Sr. VP. Bill Kasuga, VP. Henry Akia  
**Distribution:** M/Rep  
**Product:** Cassette rec'rs, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables
- KEPEX**, see Allison Research
- KLARK TEKNIK**, see Meteor
- KLEIN & HUMMEL**, see Gotham Audio
- KLIPSCH & ASSOCS. INC.**, PO Box 688, Hope, Ark. 71801. Tel. (501) 777 6751. Pres. Paul Klipsch, Sales Coord. Chuck Mulhearn  
**Distribution:** M/Ret  
**Product:** BELLE KLIPSCH CORNWALL, HERESY, KLIPSCHORN, LA SCALA speakers
- KLIPSCHORN**, see Klipsch & Assocs
- KOHN ELECTRONICS**, 5630 Laurel St., New Orleans, La. 70115. Tel. (504) 897 2154. Pres. Terrence Kohn  
**Distribution:** M/Ret, M/End, M/C, ID, M/Rep  
**Product:** Pre-amplifiers, speakers, equalizers
- KORG**, see Unicord
- KOSS CORP.**, 4129 N. Port Washington Ave., Milwaukee, Wis. 53212. Tel. (414) 964 5000. Telex 269473. Cable STEREOPHONE. Pres. Jim Dodson, Sales Mgr. Jeff Martin, Adv. Mgr. Michael Koss, Mktg. Servs. Eve Lynn Lewis  
**Product:** Speakers, headphones, digital delay systems
- KUSTOM ACOUSTICS INC. (KA)**, 6624 W. Irving Park Rd., Chicago, Ill. 60634. Tel. (312) 685 6609. Pres. Ted R. Karson  
**Distribution:** M/Ret, M/C, ID, M/Rep  
**Product:** Speakers equip. cabinets, amp load stabilizer networks
- KUSTOM KREATIONS INC.**, 19316 Londelius St., Northridge, Calif. 91324. Tel. (213) 886 8383  
**Distribution:** M/Rep  
**Product:** POWER UP amplifiers, XK speakers
- LAFAYETTE RADIO ELECTRONICS CORP.**, 111 Jericho Topk. Syosset, N.Y. 11791. Tel. (516) 921 7700  
**Distribution:** M/End, Br  
**Product:** LAFAYETTE 8 tr & cassette rec'rs, amplifiers, tuners, receivers, turntables, microphones (condenser, dynamic, wireless), noise reduction systems, headphones, CRITERION speakers, styli-pickup
- LANG ELECTRONICS INC.**, 14 E. 39 St., New York, N.Y. 10016. Tel. (212) 725 8110  
**Product:** Open reel rec'rs, equalizers.
- JAMES B. LANSING SOUND INC.**, (JBL), 8500 Balboa Blvd., Northridge, Calif. 91329. Tel. (213) 893 8411. Telex: 691473. Cable JABALES Pres. Herbert Paige, Sales Mgr. Ronald H. Means, Adv. Mgr. Curtis Pickelle
- Distribution:** M/Ret, M/OEM, M/C  
**Product:** JBL amplifiers, speakers
- LA SCALA**, see Klipsch & Assocs
- LEAK**, see Ercona Corp
- LENCO**, see Rondalay
- LENTEK**, see American Audioport
- MARK LEVINSON AUDIO SYSTEMS**, Leaderhill Dr., Hamden, Conn. 06514. Tel. (203) 281 6333  
**Product:** Open reel rec'rs, amplifiers, pre-amplifiers
- LEXICON INC.**, 60 Turner St., Waltham, Mass. 02154. Tel. (617) 891 6790. Telex: 923468. Cable LEXICON WHA. Pres. Ron Noonan; Sales Mgr. Keith Worsley, Adv. Mgr. Dick Hetsum  
**Branch:** San Francisco, Calif., 185 Berry St., Suite 3865. Zip: 94107. Tel. (415) 495 8830  
**Distribution:** M/End, M/C, ID, M/Rep  
**Product:** Digital audio delay processors, reverb units
- LINEAR ACOUSTICS**, see Custom Audio
- LUSTRE**, see Sumiko
- LUX AUDIO OF AMERICA LTO.**, 160 Dupont St., Plainview, N.Y. 11803. Tel. (516) 349 7070. Pres. A. Miura, Sales Mgr. Robert Bowman, Adv. Mgr. R. Sasaki.  
**Home office:** Japan  
**Distribution:** M/Ret  
**Product:** LUX, LUXMAN cassette rec'rs, amplifiers, pre-amplifiers, tuners, receivers, turntables, tonearms, equalizers (graphic).
- LUXMAN**, see Lux Audio
- LYNN STEWART CO.**, 439 E. Illinois St., Chicago, Ill. 60611. Tel. (312) 664 1515  
**Product:** Tape playback equip
- M C I INC.**, 4007 NE Sixth Ave., Fort Lauderdale, Fla. 33334. Tel. (305) 566 2853. Pres. G.C. Harned, VP Mktg. Lutz H. Meyer.  
**Distribution:** ID  
**Product:** Open reel (professional) rec'rs
- M G A**, see Mitsubishi Audio
- M & K**, see Miller & Kreisel
- M X R INNOVATIONS INC.**, 247 N. Goodman St., Rochester, N.Y. 14607. Tel. (716) 442 5320. Telex 978451. Pres. Keith Barr, Sales Mgr. Lindsay Freese, Adv. Mgr. Gerald Brown  
**Distribution:** M/Ret  
**Product:** Pre-amplifiers, equalizers (graphic), noise reduction systems, digital delay systems
- MAGNAOYNE CORP.**, 1111 E. Victoria, Carson, Calif. 90746. Tel. (213) 639 2200  
**Product:** Tape playback equip
- MAGNEPLAN INC.**, 1645 Ninth St., White Bear Lake, Minn. 55110. Tel. (612) 426 1645.  
**Product:** MAGNEPLANAR speakers
- MAGNEPLANAR**, see Magneplan
- MARANTZ**, see Superscope Inc
- MARSHALL**, see Unicord
- MARSHALL ELECTRONICS**, PO Box 2027, Culver City, Calif. 90230. Tel. (213) 836 4288. Pres. H. Shultz, Sales Mgr. L. Marshall, Adv. Mgr. W. Rey.  
**Branch:** Tuckahoe, N.Y., LCA Sales Co., 76 Main St. Zip 10707. Tel. (914) 961 4700. Chief Exec. L. Marshall, Sales Mgr. Bob Sherwood  
**Distribution:** M/OEM, M/C, M/Rep  
**Product:** Microphones (condenser, dynamic)
- MARTIN SPEAKER DIV., EASTMAN SOUND MFG. CO. INC.**, Rt. 295 & Harmony Rd., Mickleton, N.J. 08056. Tel. (609) 423-0100. Pres. Fred Martin; VP. Eli Mizrahi, Sales Mgr. Morton Finkelstein  
**Distribution:** M/Ret  
**Product:** Speakers
- MATRECS INOS.**, 805 Woodman Ave., Winslow, Ill. 61089. Tel. (815) 367 3811  
**Distribution:** M/Ret, M/OEM, M/End, M/C, M/Rep  
**Product:** Speakers
- MCINTOSH LAB INC.**, 2 Chamber St., Binghamton, N.Y. 13903. Tel. (607) 723 3512  
**Product:** Amplifiers, receivers, speakers, equalizers
- MCKAY OYMEK CO.**, PO Box 5000, 111 S. College Ave., Claremont, Calif. 91711. Tel. (714) 621 6711. TWX (910) 581 4990. Chm. George McKay Jr., Pres., Frank Johnson, Sales Mgr. Penny Somerset  
**Distribution:** M/Ret, M/End  
**Product:** Tuners, AM antennas.
- MC MARTIN INOS. INC.**, 4500 S. 76 St., Omaha, Neb. 68127. Tel. (402) 331 2000.  
**Product:** Amplifiers, pre-amplifiers, tuners, receivers.
- MELCO SALES**, see Mitsubishi Audio Systems
- MESA ELECTRONICS SALES LTD.**, 2940 Malmo Dr., Arlington Heights, Ill. 60005. Tel. (312) 437 6500. Telex 726497. Pres. Mark L. Goldberg, VP & Adv. Mgr. M. Sue Goldberg, Sales Mgr. Jerry Goroway  
**Distribution:** M/Rep  
**Product:** Speakers
- METEOR LIGHTING & SOUND**, 155 Michael Dr., Syosset, N.Y. 11791. Tel. (516) 364 1900. Pres. Colin Hammond, Sales & Adv. Mgr. Vincent Finnegan Jr.  
**Branches:** Huntsville, Ala., PO Box 6028. Zip 35806. Tel. (205) 772 0251. Chief Exec. Derek Underdown-Burbank, Calif., 3125 W. Burbank Blvd. Zip 91505. Tel. (213) 846 0500. Chief Exec. Derek Allen  
**Distribution:** M/OEM, M/C, ID, M/Rep  
**Product:** CLUBMAN amplifiers, pre-amplifiers, SOUND PANEL, SUPER SOUND PANEL speakers, KLARK TEKNIK amplifiers, pre-amplifiers, METEOR amplifiers, pre-amplifiers, speakers, headphones.
- METRO-LITES INC. (MGM STAGE EQUIP.)**, 75 10 Ave., New York, N.Y. 10019. Tel. (212) 757 1220. Pres. & Sales Mgr. Jack Ransom, Adv. Mgr. Lee Lebowitz  
**Branch:** Los Angeles, Calif., 1451 Venice Blvd. Zip 90006. Tel. (213) 384 1241. Pres. Connie Stevens.  
**Distribution:** M/End, ID  
**Product:** FAL amplifiers, pre-amplifiers, speakers
- METROM**, see Cerwin Vega
- J.A. MICHELL**, see Orck Wagner
- MICRO-ACOUSTICS CORP.**, 8 Westchester Plaza, Elmford, N.Y. 10523. Tel. (914) 592-7627. Pres. Arnold Schwartz, VP Sanford Drelinger, Sales Mgr. Duane S. Fitzpatrick  
**Distribution:** M/Rep  
**Product:** Speakers, phono cartridges (electret), styli
- MICRO-TRAK CORP.**, 620 Race St., Holyoke, Mass. 01040. Tel. (413) 536 3551. Pres. & Adv. Mgr.: William E. Stacy, Sales Mgr. Alan Newhouse.  
**Distribution:** M/Ret, M/OEM, M/End, M/C, ID  
**Product:** Amplifiers, pre-amplifiers, turntables, tonearms
- MILLER & KREISEL SOUND INC.**, 10391 Jefferson Blvd., Culver City, Calif. 90230. Tel. (213) 204 2854. Pres. Ken Kreisel, Sales Mgr. Steve Smith, Adv. Mgr. Chuck Back



# “Once you get your hands on this machine . . . you’ll see what we mean.”

## PERFORMANCE:

Overall Signal-to-Noise: 66 dB unweighted at 520 nWb/m (30 Hz to 18 kHz audio filter).

Playback Signal-to-Noise (electronics): 72 dB unweighted (with audio filter).

Headroom: +24 dB. Maximum Output: +28 dBm.

Overall Frequency Response (15 ips): 30 Hz to 22 kHz  $\pm 2$  dB.

Playback Frequency Response (MRL test tape): 31.5 Hz to 20 kHz  $\pm 2$  dB.

**RELIABILITY:** An unmatched four-year track record of on the job performance for the original compact professional recorder. Day in, night out. Just ask someone you trust.

**ALIGNABILITY:** Any tape recorder must be aligned to achieve maximum performance. With the MX-5050-B, all primary alignments are on the front panel. So is a 1-kHz test oscillator. Secondary alignments are inside the bottom panel. You or your maintenance people can align it fast and easy. This saves you time, money, and enhances your reputation.

**INTERFACEABILITY:** With a flick of the output switch you can plug-in to any system: +4 dBm 600 ohm or -10 dB high impedance. No line amps or pads to mess with. A perfect match everytime.

**ADDITIONAL BENEFITS:** Three speeds, dc servo  $\pm 7\%$ , 1/4 track reproduce, full edit capability, over-dubbing, noise free inserts, XLR connectors, NAB/CCIR switching, unique three-position alignment level switch.

**PRICE:** Suggested retail price \$2,050 (USA).

**MX-5050-B:**  
The best value  
in a professional  
tape recorder.

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Call Ruth Pruett Ables on 415/592-8311 for the name of your nearest Otari professional dealer.  
Otari Corporation, 1559 Industrial Road,  
San Carlos, CA 94070 TWX 910-376-4890  
In Canada: BSR (Canada, Ltd.),  
P.O. Box 7003 Station B, Rexdale, Ontario M9V 4B3  
416/675-2425



- Distribution: M/Rep  
Product: M&K speakers (sub woofers & satellite systems), electronic crossovers.
- MINEROFF ELECTRONICS INC.**, 946 Downing Rd., Valley Stream, N.Y. 11580. Tel: (516) 825-4702. Pres.: Saul Mineroff; Sales Mgr.: M. Sapin; Adv. Mgr.: Nancy Mineroff  
Distribution: M/Ret., M/C  
Product: UHER cassette & open reel rec's, turntables, headphones; SME rec's, pre-amplifiers, microphones (condenser, dynamic, wireless).
- MINNEAPOLIS SPEAKER CO. (MISCO)**, 3806 Grand Ave. S., Minneapolis, Minn. 55409. Tel: (612) 825-1010  
Distribution: M/Rep  
Product: MISCO-REDLINE speakers.
- MISCO-REDLINE**, see Minneapolis Speaker.
- MITSUBISHI AUDIO SYSTEMS-MELCO SALES INC.**, 3030 E. Victoria St., Long Beach, Calif. 90221. Tel: (213) 537-7132. Pres.: Super Yamaguchi; Sales Mgrs.: Steve Saake (MGA), Fred Hartfelder (Mitsubishi), Mike Hyde (Mitsubishi car audio); Adv. Mgr.: Jan Ray. (Also see listing under VIDEO).  
Branch: Lincolnwood, Ill., 7045 N. Ridgeway Ave. Zip: 60645. Tel: (312) 973-2000. Reg'l Mgr. Y. Yamashita  
Distribution: M/Ret., M/Rep  
Product: MGA cassette recs, MITSUBISHI cassette players (auto), amplifiers, pre-amplifiers, tuners, speakers, turntables, headphones, power level meters.
- MONITOR**, see Sonic Int'l.
- N A D**, see New Acoustic Dimension.
- NADY SYSTEMS INC.**, 1145 65 St., Oakland, Calif. 94608. Tel: (415) 652-2411. Pres.: John Nady; Sales Mgr.: Peter T. Kalmen; Adv. Mgr.: Cheryl Martinez  
Distribution: M/Ret., M/OEM  
Product: NASTY CORDLESS, NADY CORDLESS, NADY VHF microphones (wireless), transmitters & receivers for wireless microphones & wireless musical instrument systems.
- NAGATRONICS CORP.**, 2280 Grand Ave., Baldwin, N.Y. 11510. Tel: (516) 546-3295. Pres.: David B. Monson; Sales Mgr.: Seth E. Hochman  
Distribution: M/Rep  
Product: Phono cartridges (magnetic), styli-pickup.
- NAGRA MAGNETIC REC'S INC.**, 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 840-0999  
Distribution: ID  
Product: Open reel rec's, speakers.
- NAKAMICHI USA CORP.**, 1101 Colorado Ave., Santa Monica, Calif. 90401. Tel: (213) 451-5901. Pres.: E. Nakamichi; Sales & Adv. Mgr.: Ted T. Nakamichi  
Branch: Carle Place, N.Y., 220 Westbury Ave. Zip: 11514. Tel: (516) 333-5440  
Distribution: M/Ret.  
Product: Cassette rec's (home, auto, portable), receivers, phono cartridges, microphones (condenser, dynamic), noise reduction systems, headphones.
- NAMIKI USA**, Century Plaza, 15 Essex Rd., Paramus, N.J. 07652. Tel: (201) 368-8310  
Home office: Japan  
Distribution: M/OEM  
Product: Tonearms, styli-pickup, magnetic heads (audio & data), side force gauges.
- NASTY CORDLESS**, see Nady Systems.
- NEAL**, see Sound Studio
- NEPTUNE ELECTRONICS INC.**, 934 NE 25 Ave., Portland, Ore. 97232. Tel: (503) 232-4445. Pres.: Bob Herb; Sales & Adv. Mgr.: Bud Garrison  
Distribution: M/Ret., M/Rep  
Product: Amplifiers, pre-amplifiers, equalizers (parametric), real time analyzers, electronic crossovers.
- NEUMANN**, see Gotham Audio
- RUPERT NEVE INC.**, Berkshire Ind'l Park, Bethel, Conn. 06801. Tel: (203) 744-6230. Telex: 969638. Pres. & Adv. Mgr.: Tore B. Nordahl. Mktg. Mgr.: Anthony H. Langley  
Branch: Hollywood, Calif., 7533 Sunset Blvd. Zip: 90046. Tel: (213) 874-8124. Reg'l Sales Mgr. Fred L. Addison  
Int'l branches: Canada, England  
Product: LYREC open reel rec's; NEVE equalizers.
- NEW ACOUSTIC DIMENSION (NAD) (USA) INC.**, PO Box 98, Irlington, Mass. 02090. Tel: (617) 769-7050. Telex: 924442. Pres.: Martin L. Borish; Sales Mgr.: Peter O. Tribeman. Admin. Dir. & Adv. Mgr. Janet K. Boynton  
Distribution: M/Rep  
Product: NAD cassette recs, amplifiers, tuners, receivers, turntables, phono cartridges.
- NEWCOMB AUDIO PRODS. CO.**, 12881 Bradley Ave., Sylmar, Calif. 91342. Tel: (213) 367-1921  
Product: Tape playback equip.
- NIKKO ELECTRIC CORP. OF AMERICA**, 16270 Raymer St., Van Nuys, Calif. 91406. Tel: (213) 988-0105. Pres.: K. Sato; Ass't to Pres.: W. Miyahara; VP Sales: J. Schroder  
Branch: Hauppauge, N.Y., 320 Oser Ave. Zip: 11787. Tel: (516) 231-8181  
Distribution: M/Rep  
Product: Amplifiers, pre-amplifiers, tuners, receivers, equalizers, time delay systems.
- NORDMENDE**, see Sterling Hi-Fidelity.
- OBELISK**, see Shahinian Acoustics.
- OHM ACOUSTICS CORP.**, 241 Taaffe Pl., Brooklyn, N.Y. 11205. Tel: (212) 783-1111  
Distribution: M/Ret.  
Product: Speakers.
- OLSON ELECTRONICS INC.**, 260 S. Forge St., Akron, Ohio 44327. Tel: (216) 535-1800. Pres. W.R. Wolf; Sales Mgr.: Jeff Costello; Adv. Mgr. John Gaylor. (Also see listing under VIDEO).  
Product: OLSON 8-tr. & cassette rec's, amplifiers, tuners, receivers, speakers, phono cartridges, microphones, headphones, TELEDYNE microphones.
- OMNITRONICS INC. (BETA SIGMA CORP.)**, 2711 E. Indian School Rd., Phoenix, Ariz. 85016. Tel: (602) 955-9756  
Distribution: M/Ret., M/Rep  
Product: ASPEN WOOD pre-amplifiers.
- ONKYO USA CORP.**, 42-07 20 Ave., Long Island City, N.Y. 11105. Tel: (212) 728-4639. Pres. S. Tanaka; Nat'l Sales Mgr. Mark R. Friedman; Adv. Mgr. Ken Furst  
Branches: Chatsworth, Calif., 20600 Nordhoff St. Zip: 91311. Tel: (213) 998-6501. Wood Dale, Ill., 935 Sivert Dr. Zip: 60191. Tel: (312) 595-2970. Midwest Sales Mgr.: Frank Malitz  
Distribution: M/Rep  
Product: Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, equalizers.
- OPAMP LABS INC.**, 1033 N. Sycamore Ave., Los Angeles, Calif. 90038. Tel: (213) 934-3566. Pres. B.J. Losmandy. (Also see listing under VIDEO)  
Distribution: M/OEM  
Product: Amplifiers, pre-amplifiers, equalizers.
- OPTONICA DIV., SHARP ELECTRONICS**, PO Box 588, 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Pres. T. Sugawa; Sales Mgr.: John Bermingham. (Also see Sharp listing under VIDEO)  
Distribution: M/Ret.  
Product: DPTONICA, SHARP cassette rec's, OPTONICA amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables.
- ORANGE COUNTY ELECTRONICS INT'L INC.**, c/o Parasound Inc., 680 Beach St., San Francisco, Calif. 94109. Tel: (415) 673-4544. Telex: 278725. Cable: DOOBYDDO. Pres.: Bernard Krause. VP Sales & Adv.: Sid Goldstein  
Distribution: ID  
Product: Equalizers, compressor/limiters.
- ORBAN ASSOCS. INC.**, 645 Bryant St., San Francisco, Calif. 94107. Tel: (415) 957-1063. Pres. & Sales Mgr.: John Delantonio  
Distribution: M/Ret.  
Product: Equalizers, reverbation units, limiters, stereo synthesizers.
- ORTOFON**, see Tannoy-Ortoton.
- OSAWA & CO. INC.**, 521 Fifth Ave., New York, N.Y. 10017. Tel: (212) 687-5535. Telex: 236593. Pres.: Y. Okamoto. VP Jack McMurray; Adv. Mgr. Vince Wheeler  
Distribution: M/Rep  
Product: HECO speakers; ARISTON turntables. ULTRACRAFT tonearms; OSAWA, SATIN phono cartridges.
- OTARI CORP.**, 1559 Industrial Rd., San Carlos, Calif. 94070. Tel: (415) 529-8311. TWX (910) 376-4890. Gen. Mgr.: Jack Soma; Sales Mgr.: Steve Krampf; Adv. Mgr.: R. Neilson  
Distribution: M/Ret., M/OEM, M/End, M/Rep  
Product: Open reel (professional) rec's
- OXFORD SPEAKER CO.**, 4237 W. 42 Pl., Chicago, Ill. 60632. Tel: (312) 927-3715  
Distribution: M/OEM, M/End, M/C, ID  
Product: OXFORD, BEST, TEMPO speakers.
- P A S**, see Professional Audio Systems.
- P M L**, see Ercona Corp.
- PANASONIC CO. (DIV. OF MATSUSHITA ELECTRIC CORP. OF AMERICA), I** Panasonic Way, Secaucus, N.J. 07094. Tel: (201) 348-7000. Pres.: Taylor Mizutani; Exec. VP: Ray Gates; Exec. VP & Treasurer: Nat. Gilbert; VP & Gen. Mgr. (Midwest Group): J. Paul Michie; VP & Gen. Mgr. (Southern Group): F. Jack Pluchkan; VP & Gen. Mgr. (Electronic Components Div.): Mark Urakawa; VP & Gen. Mgr. (Northeast Group): Ralph Wolfe; Gen. Mgr. (Video Systems Div.): Alvin Barshop; Gen. Mgr. (Technics & Home Audio Div.): Jeff Berkowitz; Gen. Mgr. (Auto Prods. Div.): C.J. Gentry; Gen. Mgr. & Dir., Int'l Opns.: Lennart Harr. (Exec. office) Local branch: 50 Meadowlands Pkwy. Zip: 07094. Tel: 348 7000. (Also see listing under VIDEO)  
Branches: Beverly Hills, Calif., Panasonic West, 8383 Wilshire Blvd. Zip: 90211. Tel: (213) 655-1111-Cerritos, Calif., 17605 "A" Fabrica Way Zip: 90701. Duluth, Ga., Panasonic Atlanta, 1 Meca Way, Zip: 30136. Tel: (404) 923-9700-Honolulu, Hawaii, Panasonic Hawaii, PO Box 774 Zip: 96808. Tel: (808) 847-5361-Arlington Heights, Ill., Panasonic Chicago, 425 E. Algonquin Rd. Zip: 60005. Tel: (312) 364-7900-Baltimore, Md., Panasonic Baltimore, 11 Azar Court Zip: 21227. Tel: (301) 247-4300-Westwood, Mass., Panasonic Boston, 75 University Ave. Zip: 02090. Tel: (617) 326-4000-Carolina, P.R., Panasonic Sales Co., Victoria Ind'l Park, Ave. 65 de Infanteria Km 9.7. Zip: 00630. Tel: (809) 769-4324-Irving, Tex., Panasonic Dallas, 1825 Walnut Hill Ln. Zip: 75062. Tel: (214) 258-2828  
Distribution: M/OEM, ID, M/Rep  
Product: PANASONIC 8-tr. & cassette rec's, magnetic heads; TECHNICS cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, microphones (condenser, dynamic), equalizers, headphones, meter systems, magnetic heads
- PANASONIC CO. PROFESSIONAL AUDIO DIV.**, 1 Panasonic Way, Secaucus, N.J. 07094. Tel: (201) 348-7000. Ass't Gen. Mgr.: Jim Parks  
Product: RAMSA/TECHNICS amplifiers, pre-amplifiers, speakers, turntables, tonearms, phono cartridges, turntable consoles.
- PAOLI HIGH FIDELITY CONSULTANTS INC.**, PO Box 876, Paoli, Pa. 19301. Tel: (215) 644-7083  
Product: Amplifiers, pre-amplifiers.
- PARALLAX**, see Wood Specialty.
- PASO SOUND PRODS. INC.**, 14 First St., Pelham, N.Y. 10803. Tel: (914) 738-4800. Pres.: Paul Mastrangelo  
Distribution: ID, M/Rep  
Product: Amplifiers, pre-amplifiers, speakers, microphones (dynamic, wireless)
- PEERLESS AUDIO MFG.**, 40 Jytek Dr., Leominster, Mass. 01453. Tel: (617) 537-6001  
Distribution: M/Ret., M/OEM, ID, M/Rep  
Product: Speakers.
- PFANSTIHL**, 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. Merle R. Nelson; Adv. Mgr. Robert B. Wight. (Sold only through authorized dealers & distributors)  
Distribution: M/Ret., M/OEM, ID  
Product: Phono cartridges, styli-pickup, cables, connectors
- PHASE LINEAR CORP.**, 20121 48 Ave. W., Lynnwood, Wash. 98036. Tel: (206) 774-3586. Cable: PHASE SEATTLE. TWX (910) 449-2851. Pres. Donald E. Prewett; VP Mktg.: Robert E. Morrill; Sales Mgr. Bruce Lowry; Adv. Mgr.: L. Speer; Prod. Mgr.: Harry T. Alford  
Distribution: M/Rep  
Product: Amplifiers, pre-amplifiers, tuners, speakers, turntables, equalizers, noise reduction systems.
- PHILIPS HIGH FIDELITY LABS. LTD.**, PO Box 2208, Fort Wayne, Ind. 46801. Tel: (219) 432-8516. Gen. Mgr.: Robert T. McCarthy; Nat'l Sales Mgr. Richard J. Quad  
Distribution: M/Rep  
Product: Cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables.
- PHILMORE MFG. CO.**, 40 Inp Dr., Inwood, N.Y. 11696. Tel: (516) 239-6161. Branch: North Hollywood, Calif., 11045 Weddington St. Zip: 91601. Tel: (213) 763-8241  
Distribution: ID, M/Rep  
Product: Amplifiers, pre-amplifiers, tuners, tonearms, microphones (condenser, dynamic), headphones.
- PIONEER**, see U.S. Pioneer.
- PLASMATRONICS INC.**, 2460 Alamo SE, Suite 101, Albuquerque, N.M. 87106. Tel: (505) 843-9430. Pres.: Alan E. Hill; Sales & Adv. Mgr.: Carol A. Hill  
Distribution: M/Rep  
Product: HILL TYPE I speaker systems (plasma type)
- POINT 3**, see Great White Whale.
- POINT 4**, see Great White Whale.
- POLK AUDIO INC.**, 1205 S. Carey St., Baltimore, Md. 21230. Tel: (301) 837-4300. Telex: 87993. Pres.: George M. Klopfer; Sales & Adv. Mgr. Sandy Gross  
Distribution: M/Ret.  
Product: Speakers.
- POLYDAX SPEAKER CORP.**, 2 Park Ave., Suite 2002, New York, N.Y. 10016. Tel: (212) 684-4442. Telex: 237608. VP: Serge F. Ferre  
Distribution: M/OEM, ID  
Product: Speakers.
- POLYPLANAR MAGNITAN**, see ERA
- POSTHORN REC'GS**, 142 W. 26 St., New York, N.Y. 10001. Tel: (212) 242-3737. Pres.: Jerry Bruck; Sales Mgr.: Noel Harrington; Adv. Mgr.: Marc Dichter  
Distribution: ID  
Product: SCHOEPS microphones (condenser).
- POWER DRIVE**, see Recloton
- POWER UP**, see Kustom Kreations
- PRECEDENT AUDIO PRODS. INC.**, 306 E. Oliver, Baltimore, Md. 21202. Tel: (301) 685-6620. Pres. & Sales Mgr. Murray Zeligman; VP & Adv. Mgr. Brad Olschansky  
Distribution: M/Ret.  
Product: BERNING pre-amplifiers, CYLINDER. PRECEDENT speakers, Z MOD phono cartridges
- PRECISION ELECTRONICS INC./GROMMES-PRECISION**, 9101 King St., Franklin Park, Ill. 60131. Tel: (312) 678-5350. Pres.: William S. Grommes; Sales Mgr. C. Robert Franzen  
Distribution: M/Ret., M/OEM, M/End, M/C, ID, M/Rep  
Product: GROMMES PRECISION amplifiers, pre-amplifiers, tuners, receivers, equalizers
- PROFESSIONAL AUDIO SYSTEMS**, 1214 W. 252 St., Harbor City, Calif. 90710. Tel: (213) 534-3570. Pres.: Larry Doran; Sales Mgr.: Marilyn Doran  
Product: PAS speakers
- PROFESSIONAL AUDIO SYSTEMS ENG'G INC.**, 7330 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 982-1141. Pres.: Richard Guy  
Distribution: M/Ret., M/OEM, M/End, M/C, M/Rep  
Product: PROFESSIONAL MONITOR STANDARD, GTO speakers.
- PROFESSIONAL MONITOR STANDARD**, see Professional Audio.
- PROGRAMMA-BUHL**, see Buhl Inc.
- PULSE TECHNIQUES INC.**, 1411 Paisdale Ave., Teaneck, N.J. 07666. Tel: (201) 837-2575. Sales Mgr. E.R. Shenk  
Distribution: M/End, ID  
Product: PULTEC equalizers, filters
- PULTEC**, see Pulse Techniques.
- PYLE DRIVER**, see Pyle Inc.
- PYLE INDS. INC.**, 501 Center St., Huntington, Ind. 46750. Tel: (219) 356-1200. Pres.: Frank Pyle Jr.; Sales Mgr.: Doris Swain; Adv. Mgr.: Kent Pyle  
Distribution: M/OEM, ID, M/Rep  
Product: PYLE DRIVER speakers
- Q M I**, 21356 Deering Court, Canoga Park, Calif. 91304. Tel: (213) 340-1313. Pres.: Charles Booter; Sales & Adv. Mgr.: Fran Nelson  
Distribution: M/Ret., M/Rep  
Product: Amplifiers, pre-amplifiers
- Q R K ELECTRONIC PRODS. INC.**, 1568 N. Sierra Vista Ave., Fresno, Calif. 93703. Tel: (209) 251-4213. WATS (800) 344-2181. Pres.: Robert D. Sidwell; Sales Mgr.: Robert Martin  
Distribution: M/Ret., M/OEM, M/End, M/C, ID, M/Rep  
Product: ALPHA pre-amplifiers; QRK, GALAXY turntables; REK O KUT tonearms.
- Q S C AUDIO PRODS. INC.**, 1926 Placentia, Costa Mesa, Calif. 92627. Tel: (714) 645-2540. Pres.: Sales & Adv. Mgr.: Barry Andrews  
Distribution: M/Ret., M/C, M/Rep  
Product: Amplifiers, electronic crossovers
- QUAD**, see Audophile
- QYSONIC RESEARCH CORP.**, 920 S. Placentia Ave., Placentia, Calif. 92670. Tel: (714) 630-5321  
Distribution: ID, M/Rep  
Product: Speakers.
- R C A COMMERCIAL COMMUNICATIONS SYSTEMS DIV.**, Front & Cooper Sts., Camden, N.J. 08102. Tel: (609) 338-3000. (Also see listings under VIDEO).  
Product: Open reel rec's, amplifiers, speakers, turntables, styli-pickup, microphones, equalizers.
- R C S AUDIO INT'L INC.**, 1314 34 St. NW, Washington, D.C. 20007. Tel: (202) 342-0400  
Product: SPENDOR speakers
- R T R INDS. INC.**, 8116 Deering Ave., Canoga Park, Calif. 91304. Tel: (213) 883-0116  
Product: Speakers
- RABCO**, see Harman Kardon
- RADIO SHACK (DIV. OF TANDY CORP.)**, 1 Tandy Center, Fort Worth, Tex. 76102. Tel: (817) 390-3011  
Product: REALISTIC 8-tr. & cassette rec's, amplifiers, tuners, receivers, speakers, turntables, phono cartridges, microphones (condenser, dynamic), equalizers, headphones
- RANKO RESEARCH INC.**, 11355 A Folsom Blvd., Rancho Cordova, Calif. 95670. Tel: (916) 635-3600. Pres.: Ray Kohfeld; Sales Mgr. Jack M. DuCart; Adv. Mgr.: Linda Kohfeld  
Distribution: M/End, M/Rep  
Product: 8-tr. & cassette rec's, amplifiers, pre-amplifiers, equalizers, distribution amps, audio switchers
- RAMSA/TECHNICS**, see Panasonic Co. Professional Audio Div
- RANDALL INSTRUMENTS INC.**, 1132 Duryea, Irvine, Calif. 92714. Tel: (714) 556-1030  
Distribution: M/Ret.  
Product: Amplifiers, pre-amplifiers, equalizers
- RANK HI FI INC.**, 20 Bushes Ln., Elmwood Park, N.J. 07407. Tel: (201) 791-7888. VP: Geoffrey Miller; Sales Mgr. Karl Jacobs; Adv. Mgr. Bill Keane  
Distribution: M/Ret., M/Rep  
Product: WHARFEDALE speakers
- REALISTIC**, see Radio Shack
- RECLOTON CORP.**, 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert L. Borchardt; Exec. VP: Peter Wish; VP Sales: George Calvi; Reg'l Sales Mgr.: Walter Wattenberg  
Branch: Culver City, Calif., Marshank Sales, 3940 Higuera St. Zip: 90230. Tel: (213) 559-2591. Chief Exec.: Norman Marshank  
Distribution: M/Ret., M/OEM, ID, M/Rep  
Product: RECLOTON styli-pickup, microphones (condenser, dynamic), PDWER DRIVE speakers, equalizers, headphones
- REFERENCE**, see Hartley
- REFERENCE MONITOR INT'L INC.**, 2380 "C" Camino Vida Roble, Carlsbad, Calif. 92008. Tel: (714) 438-1214. Pres. J.M. Bradford  
Distribution: M/Ret.



- Product: ROGERS amplifiers, tuners, speakers, CHARIWELL speakers. REK-D-KUT, SEE QRK.  
 REVDX, see Studer Revox.  
 ROGERS, see Reference Monitor
- RONDALAY ELECTRONICS INC.**, 180 Miller Pl., Hicksville, N.Y. 11801 Tel: (516) 931-5558. Telex: 127908 Pres. Joseph N. Benjamin  
 Distribution: M/Ret. M/C  
 Product: RONDALAY cassette rec's, cassette changers, LENC0 turntables
- ROTEL OF AMERICA INC.**, 1055 Saw Mill River Rd., Ardsley, N.Y. 10502 Tel: (914) 693-3355  
 Distribution: M/Ret. M/DEM. ID. M/Rep.  
 Product: Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, turntables, equalizers, headphones
- RUSSCO ELECTRONICS MFG. INC.**, 5690 E. Shields Ave., Fresno, Calif 93727 Tel: (209) 291-5591 Pres. Russell C. Friend, Sales Mgr. Barbara Gaudin, Adv. Mgr. Pat Delany  
 Distribution: M/Ret.  
 Product: Amplifiers, pre-amplifiers, turntables, tonearms
- RYSTL ELECTRONICS CORP.**, 328 NW 170 St., North Miami Beach, Fla. 33169 Tel: (305) 652-3838  
 Distribution: M/Ret. M/DEM. ID. M/Rep  
 Product: Cassette (auto) rec's, headphones
- S A E**, see Scientific Audio Electronics  
**S M E**, see Mineroff
- S T A R INDS. INC.**, 149 Otto Circle, Sacramento, Calif 95822 Tel: (916) 422-6365  
 Distribution: M/Ret. M/Rep.  
 Product: STR speakers
- S T R**, see STAR
- SABA**, see Ultra Hi Fidelity
- SAMSON**, see Sam Ash
- SANKYO SEIKI (AMERICA) INC.**, 149 Fifth Ave., New York, N.Y. 10010 Tel: (212) 695-1221  
 Branches: Torrance, Calif., 991 Francisco St. Zip 90502 - Lyndhurst, N.J., 1275 Valley Brook Ave. Zip 07071 Tel: (201) 935-9414  
 Product: Cassette rec's, receivers
- SANSUI ELECTRONICS CORP., PROFESSIONAL PRODS. DIV.**, 1250 Valley Brook Ave., Lyndhurst, N.J. 07071 Tel: (201) 460-9710 VP Mktg & Sales Tom Yoda, Adv. Mgr. Lou S. Goldberg  
 Home office: Japan  
 Distribution: M/Rep.  
 Product: Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, microphones (condenser, dynamic), equalizers, headphones
- SANYO ELECTRIC INC.**, 1200 W. Artesia Blvd., Compton, Calif 90220 Tel: (213) 537-5830 Pres. Y. Takemoto, Sr VP William J. Byron, Adv. Mgr. Douglas Walmsley, PR Mgr. Mike Thomas (Also see listing under VIDEO)  
 Distribution: M/Ret. M/Rep  
 Product: 8 tr. & cassette (home, auto) rec's, amplifiers, tuners, receivers, turntables
- SATIN**, see Osawa & Co.  
**SCHOEPS**, see Posthorn
- SCIENTIFIC AUDIO ELECTRONICS INC. (SAE), PROFESSIONAL PRODS. GROUP**, 701 E. Macy St., Los Angeles, Calif 90012 Tel: (213) 489-7600 Pres. Morris Kessler, Adv. & Sales Mgr. Mark Cohen  
 Distribution: M/Ret. M/C  
 Product: Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, equalizers, noise reduction systems, headphones
- H H SCOTT INC.**, 20 Commerce Way, Woburn, Mass. 01801 Tel: (617) 933-8800 Pres. Solomon Boucay, Nat'l Sales Mgr.: William Wagner  
 Distribution: M/Rep  
 Product: Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, real time audio analyzers
- SEAS (USA) INC.**, PO Box 64, Maple Glen, Pa 19002 Tel: (215) 643-7327 Telex 846341. Sales Mgr. (USA) Edward A. Laurent  
 Home office: Norway  
 Distribution: M/OEM. ID  
 Product: Speakers
- SENNHEISER ELECTRONIC CORP.**, 10 W. 37 St., New York, N.Y. 10018 Tel: (212) 239-0190 Pres. T. Schilling, VP I. Hieret, Sales Mgr. C. Hofman, Adv. Mgr. Horst Ankermann  
 Distribution: M/Ret. M/Rep  
 Product: Microphones (condenser, dynamic, wireless), headphones (standard & infra red wireless)
- SERIES 20**, 20 Jewell St., Moonachie, N.J. 07074 Tel: (201) 440-1220  
 Distribution: M/Rep  
 Product: Amplifiers, pre-amplifiers, tuners, turntables, tonearms, cross-over networks, program source selectors
- SERVOLINEAR AUDIO PRODS.**, see International Sound
- SHAHINIAN ACOUSTICS LTD.**, 4 Selden Court, Farmingville, N.Y. 11784 Tel: (516) 736-0033 Pres.: Richard Shahinian  
 Distribution: M/Ret. M/Rep  
 Product: OBELISK, SHAHINIAN ACOUSTICS speakers
- SHARP**, see Optonica
- SHERWOOD ELECTRONIC LABS INC.**, 4300 N. California, Chicago, Ill 60618 Tel: (312) 478-7300  
 Distribution: M/Ret  
 Product: Amplifiers, pre-amplifiers, tuners, receivers, equalizers
- SHOT-GLASS**, see White Electronics
- SHURE BROS. INC.**, 222 Hartrey Ave., Evanston, Ill. 60204 Tel: (312) 866-2200 Telex: 724381. Cable SHUREMICRO. Pres. S. N. Shure; Sales Mgr. Lottie Morgan; Adv. Mgr. Lee Habich  
 Distribution: M/Ret. M/Rep  
 Product: Amplifiers, pre-amplifiers, speakers, tonearms, phono cartridges, stylus-pickup, microphones (condenser, dynamic, ribbon), equalizers, microphone accessories
- SIGNET DIV., AUDIO-TECHNICA (US) INC.**, 33 Shawassee Ave., Fairlawn, Ohio 44313 Tel: (216) 836-9302 Pres. (Audio-Technica US) Jon R. Kelly; Nat'l Sales Mgr.: Howard K. Brown; Adv. Mgr. Donald Kirkendall  
 Distribution: M/Rep  
 Product: Tonearms, phono cartridges (magnetic, moving coil), stylus-pickup, headphones
- SINUS**, see CCL
- SLEEPING BEAUTY**, see Great American Sound
- SNELL ACOUSTICS**, 10 Prince Pl., Newburyport, Mass. 01950 Tel: (617) 462-3194 Pres. Peter Snell, Sales Mgr. David Wickman  
 Distribution: M/Ret  
 Product: Speakers
- SOLAR AUDIO PRODS.**, 3228 E. 50 St., Los Angeles, Calif 90058 Tel: (213) 582-6383  
 Product: ULTRALINEAR speakers
- SOLAR SOUND SYSTEMS**, 339 Fifth Ave., New York, N.Y. 10016 Tel: (212) 689-5730  
 Product: 8 tr. & cassette rec's, headphones
- SOMEX**, see Sumiko
- SONIC INT'L CORP.**, 12 Greek Ln., Edison, N.J. 08817 Tel: (201) 287-8900  
 Distribution: M/Rep  
 Product: SONIC speakers, headphones; MONITOR, STUDIO LAB speakers
- SONIC RESEARCH INC.**, 27 Sugar Hollow Rd., Danbury, Conn. 06810 Tel: (203) 792-8822 Pres.: Peter E. Pritchard; Mktg. & Sales Mgr.: George P. Petelin; Adv. Mgr.: Elliot Edrick  
 Distribution: M/Ret. M/Rep  
 Product: SONUS phono cartridges, stylus-pickup
- SONIC SYSTEMS INC.**, 137 Rowatay Ave., Rowatay, Conn. 06853 Tel: (203) 838-8427 Pres. & Sales Mgr.: Carl Erca, Adv. Mgr. John Karamon  
 Distribution: M/Ret. ID  
 Product: SOUNDSPHERE speakers
- SONUS**, see Sonic Research
- SONY CORP. OF AMERICA**, 9 W. 57 St., New York, N.Y. 10019 Tel: (212) 371-5800. Local branch: 47-47 Van Dam St., Long Island City 11101 Tel: 361-8600. (Also see listing under VIDEO)  
 Branches: Dothan, Ala., Sony Magnetic Prods. Inc. of America, Hwy 84 W. Zip 36301 Tel: (205) 793-7655 - Brisbane, Calif., 230 West Hill Pl., Crocker Ind'l Park, Zip 94005 Tel: (415) 467-4900 - Compton, Calif., 700 W. Artesia Blvd. Zip 90220 Tel: (213) 537-4300 - Palo Alto, Calif., Video Technology Center, 1003 Ellwell Court, Zip 94303 Tel: (415) 965-8700 - San Diego, Calif., 16450 W. Bernardo Dr. Zip 92127 Tel: (714) 487-8500 - Miami, Fla., 5125 NW 165 St. Zip: 33014 Tel: (305) 624-6565 - Atlanta, Ga., 2300 Peachford Rd., Suite 2131 Zip 30238 Tel: (404) 451-7501 - Honolulu, Hawaii, 1020 Auahi St. Zip: 96814 Tel: (808) 531-5981 - Miles, Ill., 6801 W. Jarvis St. Zip: 60648 Tel: (312) 792-3600 - Langley Park, Md., 1358 Holton Ln. Zip: 20783 Tel: (301) 439-3500 - Novi, Mich., 22791 Hesp Dr. Zip: 48050 Tel: (313) 348-3500 - Kansas City, Mo., 10707 Arrowood Dr. Zip: 64153 Tel: (816) 891-7575 - Cherry Hill, N.J., 1050 Kings Hwy. N., Suite 2007. Zip: 08034 Tel: (609) 667-9464 - Moonachie, N.J., 1 Sony Dr. Zip: 07074 Tel: (201) 641-1400 - Cleveland, Ohio, 4650 W. 160 St. Zip: 44135 Tel: (216) 433-7722 - Delano, Pa., Majic Ind'l Park, Zip 18220 Tel: (717) 467-3333 - Dallas, Tex., 9004 Ambassador Row. Zip: 75247 Tel: (214) 631-3431  
 Distribution: Br  
 Product: SONY 8 tr., cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, tonearms, phono cartridges, stylus-pickup, microphones (condenser, dynamic, ribbon), headphones
- SOUND BOUND SPEAKERS INC.**, 17 St., Gothenberg, Neb. 69138 Tel: (308) 537-2998  
 Product: Speakers
- SOUND CONCEPTS INC.**, PO Box 135, 27 Newell Rd., Brockline, Mass 02146 Tel: (617) 566-0110 Pres. Joel M. Cohen, Sales Dr.: Howard C. Jacks, Adv. Mgr.: Dick Lewis  
 Distribution: M/Ret. M/DEM. M/Rep  
 Product: Time delay systems
- SOUNDCRAFT INC.**, 2025 Factory St., Kalamazoo, Mich. 49001. Telex 224408. Chief Exec.: Tom Taylor; Sales Mgr.: Greg Hockman  
 Home office: England  
 Distribution: M/Ret. ID  
 Product: Open reel rec's
- SOUNDCRAFTSMEN INC.**, 2200 S. Ritchey St., Santa Ana, Calif. 92705 Tel: (714) 556-6191 Pres. Ralph Yeomans; Sales Mgr. Roger Hagemeyer  
 Distribution: M/Rep  
 Product: Amplifiers, pre-amplifiers, equalizers
- SOUND SOURCE INC.**, 1435 Jacqueline Dr., Columbus, Ga. 31907 Tel: (404) 563-7027 Pres. Ernest A. Settles; Sales Mgr. Bradford L. Smith, Adv. Mgr. Truman V. Low  
 Distribution: M/Ret. M/DEM. M/End. ID. M/Rep  
 Product: SOURCE, AUDIO SOURCE, SOURCE SIGNATURE speakers
- SOUNDSPHERE**, see Sonic Systems
- SOUND STUDIO LTD.**, 1438 Mountain View Rd., Rapid City, S.D. 57701 Tel: (605) 342-9917 Pres. Donald Bolmgren; Sales & Adv. Mgr.: Earl Darling  
 Distribution: M/Ret  
 Product: NEAL cassette (home) & FERROGRAPH open reel (professional) rec's
- SOUND TECH SYSTEMS**, 18 Milled Way, Avenel, N.J. 07001 Tel: (201) 574-2777  
 Distribution: M/Ret. M/DEM. M/End. ID. M/Rep  
 Product: 8-tr. & cassette rec's, receivers, speakers, turntables, equalizers
- SOURCE**, see Sound Source
- SOURCE SIGNATURE**, see Sound Source
- SOUTHWEST TECHNICAL PRODS. CORP.**, 219 W. Rhapsody, San Antonio, Tex 78216 Tel: (512) 344-0241  
 Product: Amplifiers, pre-amplifiers, equalizers
- SPEAKERLAB INC.**, 735 N. Northlake Way, Seattle, Wash 98103 Tel: (206) 633-5020 Pres.: Jim Klein  
 Distribution: M/End. M/C. Br  
 Product: Speakers
- SPECTRA SONICS**, 3750 Airport Rd., Ogden, Utah 84403 Tel: (801) 392-7531 Pres. William G. Dilley, Sales Mgr. Gregory D. Dilley  
 Distribution: M/Ret. M/DEM. M/C. ID. M/Rep  
 Product: SPECTRA SONICS amplifiers, pre-amplifiers, speakers, microphones (wireless) equalizers, SPECTRA SOUND equalizers
- SPECTRA SOUND** (sub. of Spectra Sonics), see Spectra Sonics
- SPECTRO ACOUSTICS INC.**, 4500 150 Ave. NE, Redmond, Wash 98052 Tel: (206) 882-1890 Pres. K. M. Cox; Adv. Mgr. J. M. Coons  
 Branch: Westwood, Mass., FINC, 30 Greenhill Rd. Zip 02090 Telex 924422. Chief Exec.: Roger Faust  
 Distribution: M/Rep  
 Product: Amplifiers, pre-amplifiers, tuners, equalizers
- SPECTRUM**, see Arista
- SPENDOR**, see RCS Audio
- STAGE**, see Unicord
- STANDARD OF PERFORMANCE**, see Grafy
- STANTON MAGNETICS INC.**, 200 Terminal Dr., Plainview, N.Y. 11803 Tel: (516) 349-0200 TWX (510) 221-1845 Pres. Walter D. Stanton, VP Professional Prods. Jim Fox, Professional Prods. Nat'l Sales Mgr.: Pete Bidwell, Adv. Mgr. Gordon Hurt  
 Distribution: M/DEM  
 Product: Pre-amplifiers, turntables, phono cartridges, stylus-pickup, headphones
- STAX**, see American Audioport
- STEPHENS ELECTRONICS INC.**, 3513 Pacific Ave., Burbank, Calif. 91505 Tel: (213) 842-5116  
 Product: Open reel (1/4", 1", 2" professional) rec's. SMPTE code synchroizers
- STERLING HI-FIDELITY INC.**, 22 20 Ave., Long Island City, N.Y. 11101 Tel: (212) 361-8989 Pres. L. Silver, VP: R. Silver; Sales Mgr. G. Weinslein  
 Product: NORDENDE speakers, headphones
- STRAIGHTAWAY**, see David Clark
- STUDER REVOX AMERICA INC.**, 1425 Elm Hill Pike, Nashville, Tenn. 37210 Tel: (615) 254-5651 Pres.: Bruno Hochstrasser, Nat'l Sales Mgr. Barry D. Evans; Adv. Mgr. Gerald M. LeBow  
 Branches: Van Nuys, Calif., 14046 Burbank Blvd. Zip 91401 Tel: (213) 780-4234. Mgr. Bill Van Ooren - New York, N.Y., 155 Ave. of the Americas. Zip 10013 Tel: (212) 255-4462 Mgr.: Fred Layn  
 Distribution: M/Rep  
 Product: STUDER open reel rec's, amplifiers, tuners, REV0X open reel rec's, amplifiers, tuners, receivers, speakers, turntables, microphones (dynamic), headphones
- STUDIO LAB**, see Sonic Int'l
- SUMIKO INC.**, PO Box 5046, Berkeley, Calif. 94705 Tel: (415) 843-4500 Pres. Blair M. Boyd; Sales Mgr.: Bob Graves, Adv. Mgr.: David Fletcher  
 Distribution: M/Rep  
 Product: SONEX speakers; GRACE tonearms, phono cartridges, stylus-pickup; SUPEX phono cartridges, stylus-pickup, LUSTRE tonearms, AN DANTE phono cartridges, stylus-pickup, PREMIER phono cartridges (moving coil), step-up transformers
- SUNN MUSICAL EQUIP. CO.**, Amburn Ind'l Park, Tualatin, Ore 97062 Tel: (503) 638-6551  
 Branch: Williamstown, Ky., 107 Industrial Rd. Zip 41097 Tel: (606) 824-5091  
 Distribution: M/Ret. M/Rep  
 Product: Amplifiers, pre-amplifiers, speakers, microphones (condenser, dynamic)
- SUPEREX ELECTRONICS CORP.**, 151 Ludlow St., Yonkers, N.Y. 10705 Tel: (914) 965-6906 Mktg. Dir.: Michael Solomon, Sales Mgr. Hal Rothenberg  
 Distribution: M/Ret. M/DEM. M/Rep  
 Product: AUDIO SCIENTIFIC amplifiers, pre-amplifiers, equalizers, SU PEREX headphones, tape duplication switchers
- SUPERSCOPE INC.**, 20525 Nordhoff St., Chatsworth, Calif 91311 Tel: (213) 998-9333  
 Branches: Itasca, Ill., 1300 Norwood Ave. Zip 60143 Tel: (312) 773-2810 - Woburn, Mass., 24 Cummings Park. Zip 01801 Tel: (617) 935-8250 - Woodside, N.Y., 56-08 37 Ave. Zip 11377 Tel: (212) 446-1275  
 Distribution: Br. M/Rep  
 Product: SUPERSCOPE 8-tr. & cassette (home & auto) rec's, speakers, microphones (condenser), headphones, MARANTZ cassette (home & auto) rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables
- SUPER SOUND PANEL**, see Metear
- SUPLEX**, see Sumiko
- SWITCHCRAFT INC.**, 5555 N. Elston Ave., Chicago, Ill. 60630 Tel: (312) 792-2700  
 Distribution: M/OEM. M/C. ID. M/Rep  
 Product: Dolby FM compensators, audio cable assemblies
- TANDBERG OF AMERICA INC.**, Labriola Court, Armonk, N.Y. 10504 Tel: (914) 273-9150 Exec. VP: J. Peter Moe, VP Sales & Mktg. Kevin J. Byrne  
 Distribution: M/Ret. M/Rep  
 Product: Cassette & open reel rec's, amplifiers, pre-amplifiers, receivers, speakers, microphones (dynamic)
- TANNOY-ORTOFON INC.**, 122 Dupont St., Plainview, N.Y. 11803 Tel: (516) 349-9180 Gen. Mgr. Henry A. Roed Jr.; Sales Mgr.: Colin Evans  
 Distribution: M/Ret  
 Product: TANN0Y speakers; ORTOFON pre-amplifiers, phono cartridges, stylus-pickup
- TAPCO TECHNICAL AUDIO PRODS. CORP.**, 3810 148 Ave. NE, Redmond, Wash 98052 Tel: (206) 883-3510 VP & Gen. Mgr. F. Davis Merrey Jr., Mktg. Mgr. Ferdinand Boyce; Adv. Mgr. Gary M. Whitcutt  
 Distribution: M/Ret. M/Rep  
 Product: Amplifiers, speakers, equalizers, reverberation systems, electronic crossovers
- TAPE-ATHOM CORP.**, PO Box 814, 502 S. Isis, Inglewood, Calif 90301 Tel: (213) 776-6933 Pres. Lee Tate; Exec. VP. Wally Rubin, Sales Mgr. Bob Mayfield, Adv. Mgr. Bob Haller  
 Distribution: ID. M/Rep  
 Product: TRAK 4 open reel (professional) rec's
- TASCAM**, see Teac
- TEAC CORP. OF AMERICA**, 7733 Telegraph Rd., Montebello, Calif 90640 Tel: (213) 726-0303 Pres. N. Tamura, Sales Mgr. Barry Goldman, Adv. Mgr.: Tay Hotta. (Also see listing under VIDEO)  
 Branch: Little Ferry, N.J., 63 Bergen Inpk. Zip 07643 Tel: (201) 641-5600 Office Mgr. Manos Nomikos  
 Home office: Japan  
 Distribution: M/Rep  
 Product: TEAC cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, turntables, microphones (condenser, dynamic, ribbon), equalizers, noise reduction systems; TASCAM open reel (professional) rec's, noise reduction systems
- TECH-CRAFT BY BOGEN**, see Bogen
- TECHNICS**, see Panasonic
- TELCOM**, see Gotham Audio
- TELEDYNE**, see Olson Electronics
- TELEFUNKEN**, see Gotham Audio
- TELEPHONICS (DIV. OF ISC)**, 770 Park Ave., Huntington, N.Y. 11743 Tel: (516) 549-6000  
 Product: Headphones
- TELEX COMMUNICATIONS INC.**, 9600 Aldrich Ave. S., Minneapolis, Minn 55420 Tel: (612) 884-4051 Pres. Ansel Kleiman; VP Mktg. James Arington, Mktg. Servs. Admin.: Robert Adamzak, Mktg. Servs. Dir. Peter Schwarz, Mktg. Dir. (Pro audio prods.) Don Meehan  
 Distribution: M/DEM. ID. M/Rep  
 Product: TELEX 8 tr., cassette & open reel rec's, cartridge tape equip. (NAB standard), pre-amplifiers, headphones, TELEX/MAGNECORD open reel rec's, TURNER microphones (dynamic, wireless)
- TELEX/MAGNECORD**, see Telex Communications
- TEMPO**, see Oxford Speaker
- THAEORA**, see Great American Sound
- THALIA**, see Great American Sound
- THIEL AUDIO PRODS. CD.**, 4158 Georgetown Rd., Lexington Ky 40511 Tel: (606) 254-9427 Cable: THIELAUDID Pres. James E. Thiel, Sales & Adv. Mgr.: Kathy Gornik  
 Distribution: M/Ret  
 Product: Pre-amplifiers, speakers
- THOEBE**, see Great American Sound
- THOMSON-CSF BROADCAST INC.**, 37 Brownhouse Rd., Stamford, Conn 06902 Tel: (203) 327-7700 TWX (710) 474-3346 Pres. Thomas T. Canel

Iahan, VP & Mktg Dir. William Fink, VP Mfg & Eng'g. Boris Tatchenko. Information Servs Dir. Robert J. Estony (Also see listing under VIDEO).  
**Branches:** Burbank, Calif., 1919 W Magnolia Blvd Zip 91506 Tel (213) 849-2188 Reg'l Sales Mgr. Mike Clayton—Peachtree City, Ga. 107 Tu-luptree Terr Zip 30269 Tel (404) 487-6756 Reg'l Mgr. Frank D. Benson—St. Louis, Mo., 396 Chez Paree Dr Zip 63042 Tel (314) 831-3320 Reg'l Sales Mgr. Harvey Caplan—Alief, Tex., PO Box 905 Zip: 77411 Tel. (713) 933-1700 Southwest Reg'l Mgr. Martin J. McGreevy—Alexandria, Va., 8519 Buckboard Dr Zip 22308 Wash. D.C. Tel (202) 296-9189.

**Distribution:** M/OEM, M/End, M/C, ID, Br., M/Rep  
**Product:** THOMPSON-CSF amplifiers (distribution), equalizers, noise reduction systems (digital), AUDIMAX automatic level control, VOLUMAX automatic peak controller

**THORENS**, see Elpa Mktg

**3 M CD**, 3M Center, St. Paul, Minn 55101 Tel (612) 733-9853 A/V Div. Adv Mgr. Pete Gavin, Mincom Div Adv Mgr. Dick Johnson, PR Supervisor Clark Duffley

**Distribution:** M/OEM, M/End, ID, Br  
**Product:** 3M open reel (professional) rec's, WOLLENSAK cassette (audio visual sync) rec's

**TOSHIBA AMERICA INC.**, 280 Park Ave., New York, N.Y. 10017. Tel. (212) 557-0200 Telex 224637 Cable: TOSHIBA. Pres. Motoo Shimjo; Sales Mgr. (audio) Peter Dyke; Adv Mgr. Richard J. Merdenbauer. (Also see listing under VIDEO).

**Distribution:** M/Ret, ID, M/Rep  
**Product:** Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, microphones (condenser), headphones.

**TRACER**, see BML Electronics.

**TRAK-4**, see Tape Athon.

**TRANSCRIBER MICHELL**, see Audiophile

**TRANSDUCTION LTD.**, Box 608, Bristol, Pa 19007 Tel: (215) 945-7563.

**Distribution:** M/Ret, M/C  
**Product:** Amplifiers, pre-amplifiers, speakers

**TRIANGLE ACOUSTICS INC.**, 12721 SW 68 Ln, Miami, Fla 33183 Tel (305) 595-8234 Pres. Todd Gifford Smith, Sales Mgr. Tom Waters, Adv. Mgr. Karen Smith

**Distribution:** M/Ret, M/Rep  
**Product:** TRI DELTA speakers.

**TRI-DELTA**, see Triangle Acoustics.

**TRUSONIC**, 10530 Lawson River Ave., Fountain Valley, Calif. 92708. Tel: (714) 964-3541. Pres.: P. Bert Groveman; Sales Mgr.: Hazel Callahan, Adv. Mgr.: Steve Stokes.

**Product:** Speakers.

**TURNER**, see Telex.

**U S JVC CORP.**, 58-75 Queens Midtown Expwy., Maspeth, N.Y. 11378 Tel (212) 476-8010 Telex 126081 Pres. N. Sakoda, Sales Mgrs. (h-fi) Harry Elias, (reg'l sales) Stephen Martin, Adv. Mgr. Cliff Shearer. (Also see listing under VIDEO)

**Branches:** Compton, Calif., 1011 W Artesia Blvd Zip 90220 Tel (213) 537-6020 Branch Mgr. Michael Fleming—Elk Grove Village, Ill., 2250 Lively Blvd Zip 60007 Tel (312) 364-9300 Branch Mgr. Robert Yavira—Houston, Tex., 3400 S Loop E Zip 77021 Tel (713) 741-3741 Branch Mgr. Ed Spalding.

**Distribution:** M/Ret, M/Rep

**Product:** Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers,

speakers, turntables, phono cartridges, styli—pickup, equalizers, micro phones (condenser, dynamic, ribbon), headphones

**U S PIONEER ELECTRONICS CORP.**, 85 Oxford Dr., Moonachie, N.J. 07074. Tel (201) 440-8100. Pres. Bernie Mitchell; Exec. VP. Ken Kai, VP & Sales Mgr. Marvin Lazansky, Adv. Mgr.: Steve Elgart; PR Dir. Ronald F. Petty. Local branch: 75 Oxford Dr. Zip: 07074. Tel. 440-8100 Branch Mgr. Sid Levy

**Branches:** Hawthorne, Calif., PO Box 404, 4880 Rosecrans Ave. Zip: 90250, Branch Mgr. Dick Hendley—Elk Grove Village, Ill., 737 Fargo Ave. Zip: 60007 Tel (312) 593-2960, Branch Mgr. Jerry Sabino—Irving, Tex., 1875 Walnut Hill Ln. Zip: 75062, Tel. (214) 258-0200, Branch Mgr. Bob Johnson.

**Distribution:** M/Rep

**Product:** PIONEER cassette & open reel rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, equalizers, noise reduction systems, headphones

**UHER**, see Mimeroff

**ULTRACRAFT**, see Osawa & Co.

**ULTRALINEAR**, see Solar Audio

**ULTRA HI-FIDELITY DISTS.**, 1001 E. Touhy Ave., Suite 112, Oes Plaines, Ill 60018 Tel (312) 827-9818 Sales & Adv. Mgr.: Hank Allen

**Distribution:** IO

**Product:** SABA cassette rec's, amplifiers, tuners, receivers, speakers, turntables.

**UNICORD DIV., GULF + WESTERN MFG. CO.**, 89 Frost St., Westbury, N.Y. 11590. Tel: (516) 333-9100. Pres.: F. Meshowski; VP: M. Haber

**Distribution:** M/Ret

**Product:** UNIVOX microphones (condenser, dynamic); STAGE, MARSHALL amplifiers KDRG echo units, vocoders.

**UNITED AUDIO PRODS. INC.**, 120 S. Columbus Ave., Mount Vernon, N.Y. 10553 Tel: (914) 664-6211. Gen. Mgr.: Murray Rosenberg, VP Mktg & Sales: Jay Schwab; Sales Mgr.: Martin Homish.

**Product:** DUAL cassette rec's, turntables.

**UNITED RESEARCH LAB. CORP.**, 681 Fifth Ave., New York, N.Y. 10022 Tel (212) 751-4663 Local branch: 16 E. 52 St. Zip: 10022

**Distribution:** M/End, M/C, ID, M/Rep

**Product:** AUTO TEC open reel rec's, amplifiers

**UNITRONIX CORP.**, 1171 Landmeier Rd., Elk Grove, Ill. 60007 Tel (312) 437-9700 Telex 283538 Pres. Andrzej Ziaja; Exec. VP Donald J. Mucha, Sales Mgr. Gary Brunner, Adv. Mgr. Phyllis Adams.

**Distribution:** M/Rep

**Product:** AUDIO LAB CONSORT, IMPACT speakers.

**UNIVOX**, see Unicord.

**VANDERSTEEN AUDIO**, 1018 S. Mooney Blvd., Visalia, Calif. 93277 Tel (209) 625-0679

**Distribution:** M/Ret

**Product:** Speakers, turntables

**VERITAS ELECTRONICS CORP.**, 22 Grand Ave., Farmingdale, N.Y. 11735. Tel (516) 541-5373

**Product:** Pre-amplifiers, headphones

**VISAM**, see Visonik

**VISONIK OF AMERICA INC.**, 701 Heinz Ave., Berkeley, Calif 94710 Tel (415) 548-4005 TWX: (910) 366-7275. Pres.: Henry Eberle; Sales Mgrs. (east) Helmut Stegitz, (west) Douglas Kim; Adv. Mgr. Chris Hartnack.

**Distribution:** M/Ret, M/Rep

**Product:** VISONIK speakers, turntables; VISAM speakers.

**VOLUMAX**, see Thomson-CSF.

**DICK WAGNER**, 5930 Penfield Ave., Woodland Hills, Calif. 91367. Tel: (213) 992-6266. Pres.: Dick Wagner

**Distribution:** M/Ret

**Product:** DICK WAGNER speakers, J.A. MICHELL turntables, tonearms. **WALD SOUND INC.**, 11131 Dora, Sun Valley, Calif. 91352. Tel: (213) 875-0480.

**Product:** Speakers.

**WHARFEDALE**, see Rank Hi Fi.

**WHITE ELECTRONICS**, 800 Morse Ave., Schaumburg, Ill. 60193. Tel: (312) 529-7580.

**Product:** SHOT GLASS speakers.

**WIXON AUDIO ENGINE**, 118 S. Clinton St., Chicago, Ill. 60606. Tel: (312) 454-1303.

**Branch:** Palos Verdes Estates, Calif., 655 Deep Valley Rd., No. 6 Zip: 90274. Tel (213) 541-7328.

**Distribution:** M/End, M/C, M/Rep

**Product:** Speakers.

**WOLLENSAK**, see 3M Co.

**WOOD SPECIALTY PRODS.**, 1501 Vine St., Harrisonville, Mo. 64701. Tel (816) 884-5113. Pres.: David Kinney; VP, Gen. & Adv. Mgr.: Roy L. Johnson.

**Distribution:** M/Rep

**Product:** PARALLAX, CYGNET speakers.

**WORLDEX MFG. CO. LTD.**, 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel (213) 466-3324. Cable: WORLDEX. Pres. Louis R. Baptista; Sales Mgr.: Carlos A. Lopez.

**Distribution:** M/End, ID

**Product:** Amplifiers, speakers, turntables.

**X K**, see Kustom Kreations

**YAMAHA INT'L CORP.**, 6600 Orangethorpe Ave., Buena Park, Calif. 90622. Tel: (714) 522-9105 Pres. Ryu Higashiyama; Sales Mgr.: Jay Eagle; Adv. Mgr. Doan Hoff.

**Distribution:** M/Rep

**Product:** Cassette rec's, amplifiers, pre-amplifiers, tuners, receivers, speakers, turntables, phono cartridges, headphones.

**Z-MOD**, see Precedent.

**ZODIAC**, see Hartley

## VIDEO

**ADVENT CORP.**, 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Telex: 921479. Pres.: William Anderson; Sales Mgr.: Robert A. Hasche, Adv. Mgr.: Margaret Bruzelius. (Also see listing under AUDIO)

**Distribution:** M/Ret

**Product:** VIDEOBEAM large screen television/video projectors.

**AKAI AMERICA LTD.**, 2139 E. Del Amo Blvd., Compton, Calif. 90224. Tel (213) 537-3880. (Also see listing under AUDIO).

**Distribution:** ID, M/Rep

**Product:** Portable videocassette rec's (VHS), video cameras (B&W, color).

**AMPEX CORP., AUDIO-VIDEO SYSTEMS DIV.**, 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Pres. Arthur H. Hausman, Adv. Mgr. Al Fisher. (Also see listing under AUDIO).

**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000. Reg'l Sales Mgr. Tom Nelson—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Reg'l Sales Mgr. Paul Hansi—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Way. Tel: (201) 489-7400. Reg'l Sales Mgr.: Al Slater—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100. Reg'l Sales Mgr.: Frank Nault.

**Distribution:** M/Ret, M/End, ID, M/Rep

**Product:** Open reel video rec's (2" quad, 1" helical), video cameras (color).

**BETACDRD**, see Sanyo.

**BETAMAX**, see Sony.

**CINEVISION**, see Projection Systems Inc.

**CDLORMATION**, see Roctronics.

**ENTERTAINMENT I SYSTEMS**, see Pyramid Mfg.

**G T E CONSUMER ELECTRONICS CO.**, 700 Ellicott St., Batavia, N.Y. 14020. Tel: (716) 343-3470. Pres.: M. Jones; VP Sales: K. Thomson, Adv. Mgr.: J. Keller.

**Distribution:** M/Ret, ID, Br.

**Product:** PHILCO, SYLVANIA videocassette rec's (VHS).

**GENERAL ELECTRIC CO., VIDEO DISPLAY EQUIP. OPERATION**, Electronics Park, Bldg. 6, Rm. 205, Syracuse, N.Y. 13088. Tel: (315) 456-2562 TWX: (710) 541-0498. Mgr. Allen P. Haase; Mktg. Mgr. Jerrold P. Gundersen.

**Distribution:** M/OEM, M/End, Manufacturers Agents.

**Product:** Large screen television/video projectors.

**GIGANT SCREEN TV**, 308 N. Minnesota St., New Ulm, Minn. 56073. Tel: (507) 354-3010. Sales Mgr. Paul A. Brown.

**Product:** VIDEO-MASTER large screen television/video projectors.

**HITACHI SALES CORP. OF AMERICA**, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-8383. Pres.: I. Kawamoto; Sr. VP: Ron Friedlander; Nat'l Sales Mgr.: Jerry Henricks; Adv. Mgr.: Robert Tygenhof. (Also see listing under AUDIO).

**Distribution:** M/Rep

**Product:** Videocassette rec's (VHS), video cameras (color).

**I V C**, see International Video Corp.

**INTERNATIONAL VIDEO CORP. (IVC)**, 453 W. Maude Ave., Sunnyvale, Calif. 94086. Tel: (408) 738-3900. Cable: INTERVID. Telex: 346404. Pres.: Robert J. Goldman; Nat'l Mktg. Mgr. Walter E. Werdmuller.

**Branches:** Atlanta, Ga., 3957 Pleasantdale Rd., Suite 107. Zip: 30340. Tel: (404) 448-5443 Telex: 708497—Elk Grove Village, Ill., 440 Bonnie Ln. Zip: 60007. Tel: (312) 439-1261. Telex: 724305.

**Product:** IVC open reel video tape rec's (2" color) & 1" (B&W), video cameras (color—portable & studio), time base correctors.

**KALART VICTOR CORP.**, Hultenus St., Plainville, Conn. 06062. Tel: (203) 747-1663. Cable: KALART. Pres.: Leonard J. Quartin; Sales & Adv. Mgr.: J.J. Costag.

**Distribution:** M/Ret

**Product:** TELEBEAM II large screen television/video projectors.

**M G A**, see Mitsubishi.

**MAGNAVOX CONSUMER ELECTRONICS CO.**, 1700 Magnavox Way, Fort Wayne, Ind. 46804. Tel: (219) 432-6511.

**Product:** Videocassette rec's (VHS), videodisk players.

**ALLAN MARKOFF THEATERTVISION INC.**, 61 North St., Middletown, N.Y.

(Continued on page T1A/V-66)



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# PRE-RECORDED VIDEO SUPPLIERS

The following is a list of companies which are involved in the duplication, wholesaling/distribution, retailing & mail order of prerecorded video.

The key to the abbreviations used is: (D) duplicator, (R) retailer, (W/D) wholesaler/distributor, (MO) mail order house.

Note: For the more non-specialized duplication companies, see Tape Custom Duplicators.

**A & H VIDEO SALES REPS.**, 430 W 54 St., New York, N.Y. 10019 Tel (212) 489-8156. Pres.: Arthur Morowitz, Sales Mgr.: Fred Cahn. (Rep. for Paramount) (W/D)

Formats: Beta, VHS (Both formats available in PAL mode)  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**ADULT VIDEO CORP.**, 18121 Napa St., Northridge, Calif. 91325 Tel (213) 886-8680, WATS (outside Calif.) (800) 423-5599. Sales Mgr.: Bill Gilmore (D)

Formats: Beta, VHS.

Subject: Adult.

**ADVANCED VIDEO COMMUNICATIONS**, 729 W 16 St., No. A-4, Costa Mesa, Calif. 92627. Tel. (714) 631-0370. Pres.: Steve Shanaleit. Sales Mgr.: Dave Weimar. (R, MO)

Formats: Beta, VHS

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Instructional.

**ALLIED ARTISTS VIDEO CORP.**, 15 Columbus Circle, New York, N.Y. 10023. Tel. (212) 541-9200. Pres.: E. Wolf, Nat'l Sales & Mktg. Mgr.: Dennis M. Hedlund.

Formats: Beta, VHS.

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**ALL STAR VIDEO CORP.**, 3483 Hempstead Tpk., Suite BB, Levittown, N.Y. 11756. Tel. (516) 752-7898. Pres.: B. Rubinowitz, Mktg. Dir.: Les Rubinowitz. (W/D, MO)

Formats: Beta, VHS. (Available in PAL & SECAM modes)

Subjects: Feature Films, Gen. Entertainment, Music.

**A-1 VIDEO SERVS. INC.**, 7310 Biscayne Blvd., Miami, Fla. 33138 Tel (305) 751-5808. Pres.: C.M. Wolff. Sales Mgr.: Joseph Wolff. (W/D, MO)

Formats: Beta, VHS, U-matic.

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**ASTRONICS**, 90 Golden Gate Ave., San Francisco, Calif. 94107. Tel: (415) 673-4320. Pres.: David Gussek. Sales & Mktg. Dir.: Alex Infald (D, R, W/D, MO)

Format: Beta, VHS

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**AUDIO-VIDEO PROD'NS**, PO Box 6231, Flint, Mich. 48508. Tel (313) 233-4003. Pres.: James Hamilton, Mktg. & Sales Mgr.: Peggy Irvin. (MO)

Formats: Beta, VHS

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**BENCHMARK FILMS INC.**, 145 Scarborough Rd., Briarcliff Manor, N.Y. 10510. Tel. (914) 762-3838. Pres.: Myron Solin. Sales Mgr.: Elaine King. (W/D)

Formats: Beta, VHS, U-matic.

Subjects: Informational, Educational.

**BLACKHAWK FILMS**, Best Bldg., 1235 W. Fifth St., Davenport, Iowa 52808. Tel. (319) 323-9735. Pres. & Sales Mgr.: Ted Ewing (D, R, MO)

Formats: Beta, VHS, U-matic.

Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Historical.

**BOX OFFICE VIDEO**, Dick Drost's Naked City, Roselawn, Ind. 46372. Tel.

(219) 345-2000. Pres.: Dick Drost. Sales Mgr.: Raquel Fonda. (D, R, W/D, MO)

Formats: Beta I & II, VHS, U-matic.

Subjects: Adult, Gen. Entertainment.

**BRENDA'S MOVIE HOUSE**, 6736 Castor Ave., Philadelphia, Pa. 19149. Tel: (215) 727-8298. Pres.: Jerry Frebowitz. (R, MO)

Formats: Beta, VHS.

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**BUDGET VIDEO INC.**, 4590 Santa Monica Blvd., Los Angeles, Calif. 90029. Tel. (213) 660-0187/0800. Pres. & Sales Mgr.: Larry S. Fine. (D, R, W/D, MO)

Formats: Beta, VHS.

Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**CABLE FILMS**, PO Box 7171, Country Club Sta., Kansas City, Mo. 64113. Tel: (913) 362-2804/8375. Pres.: Herbert Miller. Sales Mgr.: Mark Stevens. (D, R, W/D, MO)—Note: Also a Program Supplier for CATV & Television Stations.


Formats: Beta, VHS, U-matic.

Subjects: Feature Films, Gen. Entertainment, Science Fiction.

**CALIFORNIA INT'L RECS. & VIDEOWORKS INC.**, PO Box 2818, Newport Beach, Calif. 92663. Tel: (714) 497-3758. Pres.: Joseph Nicoletti. VP & Gen. Mgr.: Cheryl Lee Gammon.

Branch: New York, N.Y., 15 Central Park W. Zip 10023. Tel. (212) 246-3242.

**CINEMA CONCEPTS INC.**, 832 Sias Deane Hwy., Wethersfield, Conn. 06109. Tel: (203) 529-0575. Pres.: Joel G. Jacobson. Sales Mgr.: Susan Gayle. (R, W/O MO)




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- Formats: Beta, VHS, U-matic.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- COLUMBIA AUDIO/VIDEO**, Laurel & Second Sts., Highland Park, Ill. 60035. Tel: (312) 433-6010. Pres.: Gene R. Kahn; Sales Mgr.: Bruce Berg. (R, W/D, MO)
- Formats: Beta, VHS.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Educational, Instructional.
- COLUMBUS VIDEO CENTRE**, PO Box 09632, 54 Town Rd., Columbus, Ohio 43209. Tel: (614) 231-2349, 235-2342. Pres.: Louis K. Sher; Sales Mgr.: Dennis R. Young. (D, R, W/D, MO)
- Format: Beta, VHS, V Cord.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- COMMUNICATIONS GROUP WEST**, 6606 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7353. Pres.: Sidney Galanty; Sales Mgr.: Gary Horowitz. (W/D)
- Formats: Beta, VHS, U-matic.
- Subject: Educational.
- CONCEPT VIDEO PROD'NS**, 3125 Burbank Blvd., Burbank, Calif. 91505. Tel: (213) 841-7030. Pres.: Gil Gordon; Sales Mgr.: Frank Wright. (D, W/O, MO)
- Formats: Beta, VHS.
- Subjects: Adult, Gen. Entertainment, Music, Instructional.
- DE MAIO VIDEO**, 20222 Morrystown Circle, Huntington Beach, Calif. 92646. Tel: (714) 964-1979. Pres.: Carl J. DeMaio; Sales Mgr.: Diane M. DeMaio. (W/D, MO)
- Formats: Beta, VHS.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, "Classic" Films.
- DISCOTRONICS FILMS INC.**, 50 N. Main St., Cranbury, N.J. 08512. WATS Tel: (800) 257-5108. Sales Mgr.: Bob Edwards. (R, MO)
- Formats: Beta, VHS.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- DISCOUNT VIDEO TAPES**, PO Box 7122, Burbank, Calif. 91510. Tel: (213) 843-3366. Pres. & Sales Mgr.: Woody Wise. (R, MO)
- Formats: Beta, VHS, U-matic.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- ELECTRONIC ARTS INTERMIX INC.**, 84 Fifth Ave., Rm. 301, New York, N.Y. 10011. Tel: (212) 989-2316. Pres.: Howard E. Wise. (W/O-Distributor only)
- Formats: Beta, VHS, U-matic.
- Subjects: Video Artworks & Independent Prod'ns.
- ELECTRONICS CENTER INC.**, 443 N. 48 St., Lincoln, Neb. 68504. Tel: (402) 466-8402. Pres.: R. Eastwood; Sales Mgr.: B. Kurtz. (MO)
- Formats: Beta, VHS.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music.
- ENTERTAINMENT UNLIMITED PROGRAMMING**, 714 NW Hill Bend, Ore. 97701. Tel: (503) 389-0101. (D, MO)
- Formats: Beta, VHS, U-matic.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Vintage TV, Educational.
- ENTERTAINMENT VIDEO RELEASING/ULTIMATE INT'L VIDEO MOVIE CLUB**, 1 E. 57 St., New York, N.Y. 10022. Tel: (212) 752-2240. Pres.: Mark Slade. Sales Mgr.: Esther Olavarria. (D, MO)
- Formats: Beta, VHS.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Nostalgia.
- FILM/VIDEO ENTERTAINMENT**, PO Box 1987, Richardson, Tex. 75080. Tel: (214) 783-8477. Sales Mgr.: Mark Lamberri. (W/O, MO)
- Formats: Beta, VHS.
- Subjects: Cartoons, Feature Films, Gen. Entertainment.
- FLANDERS SALES CO.**, 13702 Gamma Rd., Dallas, Tex. 75240. Tel: (214) 239-0216. Pres.: Flip Flanders; Sales Mgr.: Rob Prudhomme. (Manufacturer's Rep.)
- Formats: Beta, VHS.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Documentaries, Instructional.
- GOLDEN TAPES**, 336 Foothill Rd., Beverly Hills, Calif. 90210. Tel: (213) 550-0659. Pres.: Bill Beck; Sales Mgr.: Ronna Brand. (R, W/O, MO)
- Formats: Beta, VHS.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- GOLDEN VIDEOCASSETTE LIBRARY**, 5415 Butler Rd., Bethesda, Md. 20016. Tel: (301) 656-7343, WATS (800) 638-8243. Pres.: Norman R. Selinger; Sales Mgr.: Paul Clar. (D, R, W/O, MO)
- Formats: Beta, VHS, U-matic.
- Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.
- THE GOOD BAG**, PO Box 967, Mishawaka, Ind. 46544. Tel: (219) 289-2845. Pres.: Paula Casey. (MO)
- Formats: Beta II, VHS.
- Subject: Adult.
- HOLLYWOOD FILM EXCHANGE**, 1534 N. Highland Ave., Los Angeles, Calif. 90028. Tel: (213) 466-2431. Pres. & Sales Mgr.: Bruce Venezia. (D, R, W/D, MO)
- Formats: Beta, VHS.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, Music.
- I A I RECS. & VIDEOTAPES**, 26 Jane St., New York, N.Y. 10014. Tel: (212) 243-2018. Pres.: C. Goss; Sales Mgr.: O.S. Good. (W/O, MO)
- Formats: Beta, VHS, U-matic. (Broadcast formats available)
- Subjects: Music.
- INOVISION CORP.**, 14580 Midway Rd., Dallas, Tex. 75234. Tel: (214) 661-4000. Pres.: Lloyd H. Haldeman; Sales Mgr.: Ron Eubanks; Adv. & Direct Mail Mgr.: Fred T. Mirick. (D, W/O, MO)
- Formats: Beta, VHS, U-matic.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, "Classic" Films, Instructional, Documentaries.
- INSTANT REPLAY**, 2980 McFarlane, Suite 210, Coconut Grove, Fla. 33133. Tel: (305) 448-7088/5238. Pres.: Charles Azar. (D, W/O, MO)
- Formats: Beta, VHS, U-matic.
- Subjects: Gen. Entertainment, Music, Sports, Video "Magazine"
- INTERMAG PROD'NS INC.**, 488 Madison Ave., New York, N.Y. 10022. Tel: (212) 688-7857. Pres.: Wilbur Freifeld. (W/D, MO)
- Formats: Beta, VHS, U-matic.
- Subject: Instructional.
- IVY VIDEO**, 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-3940. Pres.: Sidney Tager; Sales Mgr.: Joe Lauro. (W/D)
- Formats: Beta, VHS, U-matic.
- Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Educational, Travel.
- JARAE PROD'NS**, 1117 N. Western, Los Angeles, Calif. 90029. Tel: (213) 463-1472. Pres.: Jim Sicilia; Sales Mgr.: Roy Daily. (D, W/D)



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Formats: Beta, VHS, U-matic. (Formats available in PAL mode)  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**MAGNETIC VIDEO CORP.**, 23434 Industrial Park Court, Farmington Hills, Mich. 48024. Tel: (313) 477-6066, 476-2250. Pres.: Andre A. Blay. VP: Robert Vandegrift; Sales Mgr.: Robert F. Cook. (O, W/O, MO)  
Branch: Culver City, Calif., 8647 Hayden Pl. Zip 90230. Tel: (213) 204-6806. Sales Mgr.: Anne Lieberman.  
Formats: Beta, VHS, U-matic.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Instructional.

**MARSHALL-DISCOUNT VIDEO SERV.**, 26535 Ecorse Rd., Taylor, Mich. 48180. Tel: (313) 292-0361, 676-8699. Pres. & Sales Mgr.: David W. Marshall. (MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Science Fiction.

**MEDIA HOME ENTERTAINMENT INC. (MEOA)**, 116 N. Robertson Blvd., Suite 402, Los Angeles, Calif. 90048. Tel: (213) 652-1542. Pres.: Ron A. Salmich. (O, W/O)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music.

**MILE HI ONE STOP INC.**, 150 Rio Grande Blvd., Denver, Colo. 80223. Tel: (303) 629-1960. WATS (Colo.) (800) 332-3812, (outside Colo.) (800) 525-6094. (W/O).  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**MITCHELL BROS. FILM GROUP**, 895 O'Farrell St., San Francisco, Calif. 94109. Tel: (415) 441-1930. Pres.: James Mitchell; Sales Mgr.: Jeff Armstrong. (R, W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult.

**MODERN TALKING PICTURE SERV. INC.**, 5000 Park St. N., St. Petersburg, Fla. 33709. Tel: (813) 541-7571. Pres.: Carl Lentz; Sales Mgr.: Dan Kater. (Free-loan distributor)  
Format: U-matic.  
Subjects: Adult, Gen. Entertainment, Sports.

**NATIONAL VIDEO GROUP**, 2029 Century Park E., Los Angeles, Calif. 90067. Tel: (213) 553-3636. Pres.: S. Gerald Stone, Nat'l Sales Mgr.: Ron Friedman. (MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**NEBULAE PRODS INC.**, 31-90 140 St., Flushing, N.Y. 11354. Tel: (212) 886-6242. Pres. & Sales Mgr.: Roy Kamen. (W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Gen. Entertainment.

**NEW PRODUCTS CO.**, State Hwy. 73 & Fellowship Rd., Maple Shade, N.J. 08052. Tel: (609) 779-1101. Pres.: Fred J. D'Imperio; Sales Mgr.: Phil Goldstein. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**NILES CINEMA INC.**, 1141 Mishawaka Ave., South Bend, Ind. 46615. Tel: (219) 289-2845. Pres.: Louis F. Freitag; VP & Sales Mgr.: Paula Casey. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**NORTHEAST VIDEO & SOUND INC.**, 287 Kenyon St., Stratford, Conn. 06497. Tel: (203) 377-1444. Pres.: Mario C. Villecco; Sales Mgr.: Paul N. Seaberg.  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Nostalgia.

**THE NOSTALGIA MERCHANT**, 6255 Sunset Blvd., Suite 1019, Hollywood, Calif. 90028. Tel: (213) 464-1406. Pres.: Nick Draklich. (O, W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Cartoons, Feature Films, Gen. Entertainment.

**OHIO HOME VIDEO**, PO Box 42, Medina, Ohio 44256. Tel: (216) 722-5085. Pres.: Mark S. Phillips. (R, W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**PACIFICA LABS**, Box 813, Tarzana, Calif. 91356. Tel: (213) 343-0588. Owner: D.S. Jenkins. (R, MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Sports.

**PARAMOUNT HOME VIDEO**, 5451 Marathon St., Hollywood, Calif. 90038. Tel: (213) 468-5000. Sr. VP: Brenda G. Mutchnick. (W/O)  
Formats: Beta, VHS.  
Subjects: Feature Films, Gen. Entertainment.

**PERSPECTIVE FILMS**, 65 E. S. Water St., Chicago, Ill. 60601. Tel: (312) 977-4141. Pres.: Robert Whitworth; Sales Mgr.: Sally Mason. (W/O—Distributor only)  
Formats: Beta, VHS, U-matic.  
Subjects: Cartoons, Gen. Entertainment, Music, Educational.

**PROJECTAPIX LTD.**, 300-314 W. 53 St., New York, N.Y. 10019. Tel: (212) 765-7869. Pres.: Bob Fischer; VP: Harry Edelstein; Sales Mgr.: Steven Caspi. (W/O)  
Formats: Beta, VHS, U-matic, V-Cord.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Nostalgia.

**PYRAMID FILM & VIDEO**, Box 1048, Santa Monica, Calif. 90406. Tel: (213) 828-7577. Pres.: David Adams; Sales Mgr.: Lynn Adams. (W/O)  
Format: U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Sports, Educational.

**RED FOX ENT'S.**, Rt. 209 E., Elizabethtown, Pa. 17048. Tel: (717) 362-3391. Pres.: Ronald Know. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music.

**REEL IMAGES**, see Video Yesterday.

**SCORPIO ETC.**, 22714 Ventura Blvd., Woodland Hills, Calif. 91364. Tel: (213) 884-6692. Pres.: Beatrice Esposito; Sales Mgr.: Leo Oancer. (W/O, MO)  
Formats: Beta I & II, VHS, U-matic, Spanish Format.  
Subjects: Adult, Feature Films.

**SELECTATAPE**, 8750 Holloway Dr., Los Angeles, Calif. 90069. Tel: (213) 652-6552. Pres.: Scott Mansfield; Sales Mgr.: Steve Michaels.  
Formats: Beta, VHS.  
Subjects: Adult, Feature Films, Gen. Entertainment, Music.

**SOUND/VIDEO UNLIMITED**, 5404 W. Touhy, Skokie, Ill. 60077. Tel: (312) 674-0850. Pres.: Noel Gimbel; Sales Mgr.: Jeff Tuckman. (W/O)  
Formats: Beta, VHS.

Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**SPORTS WORLD CINEMA**, PO Box 17022, Salt Lake City, Utah 84117. Tel: (801) 486-3925. Pres.: Gary Ewing; Sales Mgr.: Linda Lamoreaux. (O)  
Formats: Beta, VHS, U-matic.  
Subject: Sports.

**STAR VIDEO ENTERTAINMENT INC.**, 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-8628. (W/O)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films.

**T C A**, see Tape Club of America.

**T V X OISTS**, 1643 N. Cherokee, Hollywood, Calif. 90028. Tel: (213) 462-6018. WATS (800) 421-4133. Pres.: Kurt Richter; Sales Mgr.: Dave Hadley. (O, R, W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**TAPE CITY INC.**, 404 Park Ave. S., New York, N.Y. 10016. Tel: (212) 679-1606. Pres.: Al Goldberger; Sales Mgr.: Wally Robbins. (O, R, W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**TAPE CLUB OF AMERICA (TCA INOS INC.)**, 10 Penn Valley Dr., Yardley, Pa. 19067. Tel: (215) 493-1915. WATS (outside Pa.) (800) 523-6078. Pres. & Sales Mgr.: Michael Simone. (O, R, W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Broadway Plays.

**THEATRE VISION GUILD**, 3045 N. Federal Hwy., Fort Lauderdale, Fla. 33060. Tel: (305) 565-2697. Pres.: Paul Coates. (O, R, W/O, MO)  
Format: Beta, VHS.  
Subject: Adult.

**THUNOERBIRD FILMS**, PO Box 65157, 3500 Verdugo Rd., Los Angeles, Calif. 90065. Tel: (213) 256-1034. (W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music.

**TIME-LIFE VIDEO DIV.**, **TIME-LIFE FILMS INC.**, Time-Life Bldg., New York, N.Y. 10020. Tel: (212) 841-4013. Pres.: Austin Furst, VP & Consumer Mktg. Video Div. Dir.: Katherine M. Bonnuell. (O, R, W/O, MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**TRIPLE X CHANGE SERV.**, 3125 W. Burbank Blvd., Burbank, Calif. 91505. Tel: (312) 845-0048. Pres.: Gil Gordon; Sales Mgr.: Frank Wright. (Adult Videocassette Exchange Service)  
Formats: Beta, VHS.  
Subject: Adult.

**ULTIMATE INT'L VIDEO MOVIE CLUB**, see Entertainment Video Releasing V C I, see Video Communications.

**V C X**, 7313 Varna, North Hollywood, Calif. 91605. Tel: (213) 764-0319. WATS (800) 423-2587.  
Formats: Beta, VHS. (Some titles available in PAL mode)  
Subjects: Adult, Feature Films, Music, Sports.

**V T S ENT'S.**, 19201-B Parthenia Ave., Northridge, Calif. 91324. Tel: (213) 996-7068. Pres.: Norm Berkoff; Sales Mgr.: Elynn Cole. (D, W/O)  
Formats: Beta, VHS.  
Subjects: Adult, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO ARTISTS INC.**, 11336 K-Tel Dr., Minnetonka, Minn. 55343. WATS Tel: (800) 328-8181. Pres.: Rand Charles Capp. Sales Mgr.: Shawn Rice. (R, W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO-AUDIO ELECTRONICS INC.**, 153 W. Fourth St., Suite 35, Williamsport, Pa. 17701. Tel: (717) 323-8756. Pres.: Frank L. Vognel; VP: Bruce L. Swanger. (O, R, W/O, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEOBERRY INC.**, 3518 W. Cahuenga Blvd., Suite 301, Hollywood, Calif. 90068. Tel: (213) 851-5811. Pres.: Tom J. Corradine; Sales Mgr.: Kyle C. Thomas. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Nostalgia.

**VIDEO CITY**, 3371 Mt. Diablo Blvd., Lafayette, Calif. 94549. Tel: (415) 284-7312. Pres.: Robert Brown; Sales Mgr.: Mark Burton. (O, R, MO)  
Formats: Beta, VHS, U-matic.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**THE VIDEO CLUB OF AMERICA (DIV. OF MAGNETIC VIDEO CORP.)**, 23434 Industrial Park Court, Farmington Hills, Mich. 48024. Tel: (313) 476-8460. Bus. Mgr.: T.R. Kantner. (MO)  
Formats: Beta, VHS.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO COMMUNICATIONS INC. (VCI)**, 6585 E. Skelly Dr., Tulsa, Okla. 74145. Tel: (918) 622-6460. Pres.: Bill F. Blair. Exec. VP & Sales Mgr.: Bob Blair. (O, W/O, MO)  
Formats: Beta, VHS, U-matic, Videodisk.  
Subjects: Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Instructional.

**THE VIDEO CONNECTION**, 1920 Sylvania Ave., Suite 101, Toledo, Ohio 43613. Tel: (419) 472-7277/3959. Pres.: John G. Day. Sales Mgr.: Jane Belair. (R, W/O, MO)  
Formats: Beta I & II, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO DIMENSIONS**, 43 E. 10 St., New York, N.Y. 10003. Tel: (212) 533-5999. Pres.: Allan Greenfield; Sales Mgr.: Joseph F. Keaton. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Foreign Films.

**VIDEO DISCOUNT CENTER**, 2121 Biscayne Blvd., Miami, Fla. 33137. Tel: (305) 576-8877. Pres.: L. Rothschild; Sales Mgr.: M. Friedel. (W/O, MO)  
Formats: Beta, VHS.  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Educational.

**VIDEO EXTRA INC.**, 346 W. 52 St., New York, N.Y. 10019. Tel: (212) 581-1373. WATS (800) 223-0805. Pres. & Sales Mgr.: George Garrison. (MO)  
Formats: Beta, VHS, U-matic. (Also available in PAL & SECAM modes)  
Subjects: Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

(Continued on page T/A/V-29)  
**APRIL 26, 1980, BILLBOARD**



# ACCESSORIES MANUFACTURERS & IMPORTERS



The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

A A, see Audio Accessories  
 A B C Schwann Publ'ns Inc., 137 Newbury St., Boston, Mass. 02116. Tel (617) 261-3143. Pres. & Chief Exec. Officer: William Schwann.  
 Branch: Great Barrington, Mass., Zip. 01230. Tel (413) 528-1300. Adv Mgr. Robert Ur.  
 Product: Record & tape catalog servs.  
 A/V Paragon, see Universal Tape  
 A Bee Syndicate Inc., 230 Fifth Ave., New York, N.Y. 10001. Tel: (212) 684 7850.  
 Product: Record & tape carrying & storage cases. (M)  
 Advance Prods. Co. Inc., PO Box 2178. Zip: 67201. 1101 E. Central, Wichita, Kan. 67214. Tel: (316) 263 4231. Pres.: William D. DeVore; Sales & Adv Mgr. Paul Keck.  
 Product: Storage cabinets (Pxmobile). (M)  
 Akro-Mils, 1293 S. Main St., Akron, Ohio 44319. Tel: (216) 253-5593  
 Product: Record & tape carrying & storage cases (Record-Mate, Tape-Mate). (M)  
 Aldshir Mfg. Co. Inc., 63 E. Sandford Blvd., Mount Vernon, N.Y. 10550. Tel: (914) 668-1297. Pres. & Adv. Mgr.: Gerald Shirley; Sales Mgr.: Lindley Nichols.  
 Product: 45 rpm adapters (Televox). (M)  
 George Alexander Group Inc., 1063 Post Rd., Darien, Conn. 06820. Tel: (203) 655-7791, NYC (212) 886-5600. Pres.: Key Devejian.  
 Product: Record & tape catalog servs.  
 Allsup Automatic Inc., 4201 Meridian, Bellingham, Wash. 98225. Tel: (206) 734-9090. VP: Jim Allsup; Sales & Adv. Dir.: Ron Morgan.  
 Product: Audio & video cassette head cleaners, cassette head demagnetizers.  
 Amaray Int'l Corp., 2251 Grant Rd., Suite H, Los Altos, Calif. 94022. Tel: (415) 968-2840. VP Sales & Mktg.: Ron Garrett; Sales Mgr.: Bob Chapman.  
 Product: Audio & video cassette storage cases (M)  
 Amberg, see Vernon McMillan.  
 American Lighting Specialties Inc., 1942 W. Artesia Blvd., Torrance, Calif. 90504. Tel: (313) 532-9262.  
 Product: Record & tape carrying & storage cases. (M)  
 American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres. Frank S. Day; VP & Gen. Mgr.: Paul Hayes; VP & Sales Mgr. Paul E. Adams.  
 Branches: North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. VP: Paul Hayes; VP Mktg.: Paul Adams. Reg'l Sales Mgr.: Robert Sheehy-Closter, N.J., 317 Harrington Ave. Zip: 07624. Tel: (201) 767-9033.  
 Product: Head cleaners. (M)  
 Ampex Corp., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Telex: 348464, TWX: (910) 378-5920. Pres.: Arthur H. Hausman, Gen. Mgr. George J. Zideh; Sales Mgr.: Richard A. Antonio.  
 Sales Offices: Birmingham, Ala. PO Box 845. Zip: 35205. Tel: (205) 823-6132—Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000  
 Reg'l Sales Mgr.: Stan N. Paris—San Diego, Calif., PO Box 99847. Zip 92109. Tel: (714) 272-8337—Denver, Colo, 2124 S. Birch. Zip: 80222. Tel: (303) 757-1829/6491—Orlando, Fla., PO Box 15008-B. Zip: 32808. Tel: (305) 423-2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Honolulu, Hawaii, PO Box 25367. Zip 96825. Tel: (808) 395-7144—Elk Grove Village, Ill., 2201 Lunt Ave. Zip 60007. Tel: (312) 593-6000—Overland Park, Kan., PO Box 7282. Zip 66207. Tel: (913) 383-1951—Florence, Ky., Elsedon Bldg. Zip 41042. Tel: (606) 371-1476—Baton Rouge, La., PO Box 14238. Zip 70808. Tel: (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd. Zip 20034. Tel: (301) 530-8800—Framingham, Mass., PO Box 1020. Zip: 01701. Tel: (617) 877-8060—Minneapolis, Minn., 5200 W. 73 St. Zip: 55435. Tel: (612) 835-5560—Elkhorn, Neb., PO Box 553. Zip: 68022. Tel: (402) 556-3400—Hackensack, N.J., 65 Commerce Way. Zip: 07601. Tel: (201) 489-7400—Williamstown, N.J., PO Box 513. Zip: 08094. Phila. Tel: (215) 887-7650—Buffalo, N.Y., PO Box 4. Zip: 14221. Tel: (716) 586-2580—Cleveland, Ohio, PO Box 134. Zip: 44212. Tel: (216) 225-1262—Nashville, Tenn., PO Box 120532. Zip: 37212. Tel: (615) 256-4836—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100—Houston, Tex., 5300 Telephone Rd. Zip: 77087. Tel: (713) 928-3741—Salt Lake City, Utah, 2880 S. Main, Suite 111. Zip: 84115. Tel: (801) 487-8181—Seattle, Wash., 628 Industry Dr., Bldg. 8. Zip: 98188. Tel: (206) 575-0156.  
 Product: Head cleaners & demagnetizers, leader & splicing tape. (M)  
 Ampro Design Prods Inc., 1624 Toal St., Charlotte, N.C. 28206. Tel: (704) 334-5341. VP & Gen. Mgr. Fred E. Martintz.  
 Product: Record & tape carrying & storage cases, cleaners, cloths & brushes (Dustbuster), head cleaners & demagnetizers. (M)  
 R B Annis Co., 1101 N Delaware St., Indianapolis, Ind. 46202. Tel: (317) 637-9282. Owner: R.B. Annis  
 Product: Demagnetizers (Han-D-Mag), pocket magnetometer (Annis). (M)  
 Archon Audio Video/Duplication Co., 3805 Armer Ave., Boulder, Colo. 80303. Tel: (303) 443 2171. 494 2684. Owner & Eng.: John Arcotta, Gen Mgr. Frank Linguisto, Sales Mgr.: Anthony Guido.  
 Product: Tape carrying & storage cases, leader & splicing tape.  
 Arista Ent's Inc., 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-7000. Pres.: Alan E. Leiter.  
 Product: Cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.  
 Aspen Ltd., 77 E Floyd Ave., Englewood, Colo. 80110. Tel: (303) 789-2239. Pres.: Sid Laks, Sales Mgr.: Bill Bystrom, Adv. Mgr.: K. Davis.  
 Product: Head cleaners & demagnetizers, test tape, stylus cleaner, dust cover wax (M).

Atlenea Inds. Inc., 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244 8500. Pres. Charles Beres Jr., Sales Mgr. Arthur F. Etro.  
 Product: Cassette head cleaners. (M)  
 Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr. John S. Maloney  
 Product: Cassette hub locks (AA), cassette repair kit (Sav A Tape), plastic splicing blocks, record tab plugs  
 Audio Aids, see Audio Works  
 Audio Buff, see Eipa  
 Audio Grooms, see Empire  
 Audio Inds Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545.  
 Product: Head cleaners, leader tape (M)  
 Audio-Kare (div. of Hammond Inds. Inc.), 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900. Pres. Colin E. Hammon, VP: David C. Rich, Sales Mgr. Vincent E. Finnegan Jr.  
 Product: Cleaners (Quietone), head cleaners (TPC), turntable level (M)  
 Audiolab Electronics, 3725 Esperanza Dr., Sacramento, Calif. 95825. Tel: (916) 485-0500. Pres.: R.E. Stefan; Sales & Adv. Mgr. Ray Gray  
 Product: Demagnetizers. (MD)  
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelfand; VP Customer Servs.: Carolyn T. DeVines; Adv. Mgr.: J.P. Lohman, Local branch: Audio Matrix Inc., 915 Westchester Ave., Bronx 10459. Tel: 589-3500  
 Product: Leader & splicing tape.  
 Audio Technica U.S. Inc., 33 Shawassee Ave., Fairlawn, Ohio 44313. Tel: (216) 836-0246. Pres. & Gen. Mgr.: Jon R. Kelly; VP Mktg.: Fred Nichols, Sales Mgr.: Paul A. McGuire; Mkt Communications Dir.: Don Kirkendall  
 Product: Cleaners, cloths, brushes, needles (M)  
 Audiotex (div. of GC Electronics), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Cable: GCELECT, VP & Gen. Mgr. Wayne Timpe, VP Mktg. Ken Rolnicki, Sales & Special Mkts. Dir. James E. Heighway, Adv Mgr. William S. Sutherland, Adv & Sales Promo: Mike Smith  
 Product: Cleaners (Record Basic, Record Plus), cloths (Blue Max, Record

Purifier) & brushes, cleaner & Destacizer, 45 rpm adapters, head cleaners, demagnetizers, splicers, anti-static turntable mat, leader & splicing tape. (M)  
 B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Ass't Audio/Video Prod. Mgr.: Theodore Van Sickle.  
 Branches: Santa Monica, Calif., 1307 Colorado Ave. Zip 90404. Tel: (213) 451-8781—Atlanta, Ga., 3300 Buckeye Rd., Suite 403. Zip: 30341. Tel: (404) 455-4145—Palatine, Ill., 800 E. Northwest Hwy., Suite 220. Zip 60067. Tel: (312) 934-4990—Clifton N.J., 149 Rt. 46. Zip 07011. Tel: (201) 546-9111.  
 Product: 8-tr & cassette storage units, open reel storage boxes, head cleaners (M)  
 Kenneth A. Bacon Assocs., 216 Montego Key, Novato, Calif. 94947. Tel: (415) 883-5041. Owner: Kenneth A. Bacon; Prod'n Mgr.: Rick Bacon.  
 Product: Splicing blocks, splicing tape, tape degaussers (Garner), Ball Corp., 345 S. High St., Muncie, Ind. 47302. Tel: (317) 747-6100.  
 Product: Record preservative & cleaner sprays (Sound Guard).  
 Bazy Electronics Corp., 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazy; Gen. Mgr.: Larry Myers.  
 Product: Head cleaners & demagnetizers.  
 Bib Hi Fi Accessories Inc., 3363 Garden Brook Dr., Dallas, Tex. 75234. Tel: (214) 243-8971. VP & Mktg. Dir.: Steve Godfrey; Internal Sales Coord.: Sherry Sorrell.  
 Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape, videocassette recorder maintenance kit.  
 Blackburn Inc., 10150 Crossstown Circle, Eden Prairie, Minn. 55344. Tel: (612) 944-7010. Pres. & Adv. Mgr.: George F. Snelgrove; Sales Mgr.: Thomas F. Sabow.  
 Product: Vinyl audio & video (3/4", 1/2") cassette albums. (M)  
 Black Magic, see Recoton.  
 Blue Max, see Audiotex.  
 Bokor Merzon Inc., 49-16 Maspeth Ave., Maspeth, N.Y. 11378. Tel: (212) 381-1303.  
 Product: Record & tape carrying & storage cases.

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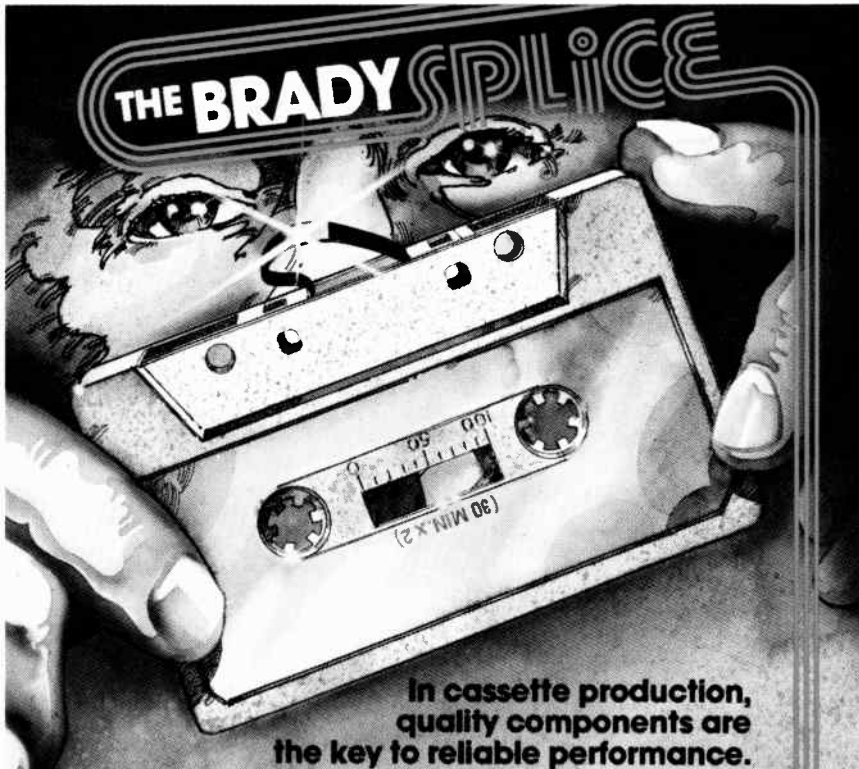
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 Turtle Lake, Wis. 54889 (715) 986-4407  
 a Hartzell Corporation Company



Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave., Indianapolis, Ind. 46220. Tel: (317) 251-3918. Pres.: James E. Bowers; VP: Thomas R. Bowers.  
 Product: Replacement record sleeves (Lifetime Protectors, Protect Your Records), LP & tape gift packages, polyethelene jacket covers. (M)  
 W. H. Brady Co., PO Box 2131, 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Cable: BRADYCO. Gen. Mgr.: John Arnold; Mktg. Mgr.: Rick Sherwood.  
 Product: Leader & splicing tape.  
 Broadcast Electronics Inc. (a Filmways Co.), PO Box 3606, 4100 N. 24 St., Quincy, Ill. 62301. Tel: (217) 224-9600. Cable: SPOTMASTER. Pres.: Lawrence J. Cervon; VP Mktg.: C.I. Kring; Sales Mgr.: J. Engle; Adv. Mgr.: Robert C. Davis.  
 Product: Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.  
 Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466.  
 Product: Head cleaners, leader & splicing tape. (M)  
 C D I, see Custom Dupl'n.  
 C M C, see Coastal Specialty.  
 Calibron, see Horian.  
 Cambra, see RNS.  
 Carola, see Devon Design.  
 Carter Corp., 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200. Pres.: Robert L. Fleming; VP Sales & Mktg.: Sandra L. Fleming; Plant Mgr.: W. Skip Kruger.  
 Product: Record & tape catalog servs., 45 rpm adaptors, head cleaners & demagnetizers, needles, splicing tape.  
 Clean Sound, see Recoton.

Clean-Sweep, see Horian.  
 Clean-Track, see Horian.  
 Coastal Specialty Tapes Inc., 274 Bangor St., Lindenhurst, N.Y. 11757. Tel: (516) 226-5900. Opns. Head & Sales Mgr.: Dan Dobbs.  
 Product: Leader tape; splicing tape (CMC).  
 Comsette Corp., 1755 Industrial Way, No. 26, Napa, Calif. 94558. Tel: (707) 224-7801. Pres.: J.A. Buchanan; Prod'n Mgr.: R.W. Reed.  
 Product: Head cleaners. (M)  
 Continental Electronics, 4087 Glencoe Ave., Marina del Rey, Calif. 90291. Tel: (213) 822-2045. Sales Mgr.: John Adams.  
 Product: Tape carrying & storage cases, cleaners, cloths & brushes, head cleaners.  
 Crestmark Inds., 18 Miled Way, Avenel, N.J. 07001. Tel: (201) 499-7977.  
 Pres.: Leon Beda.  
 Product: Record & tape carrying & storage cases  
 Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-4106. Pres.: Al Metzger; Nat'l Sales Mgr.: Judy Harris.  
 Product: Record & tape carrying & storage cases (M)  
 Custom Dupl'n Inc., 6330-36 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 670-6675, 776-4810. Pres.: Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales.  
 Product: Head cleaners (CDI). (M)  
 D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636. Cable: DAKENT. Pres.: Drew Alan Kaplan.  
 Product: Tape carrying & storage cases, auto-sensing & mylar leader tape.  
 D M I, see Display Media.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Exec. VP: Gregory Mathus; Consumer Mktg. Dir.: Tom Lawrence.  
 Product: Record & tape carrying & storage cases (Dynamound). (M)  
 Delrama Int'l, 37 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-8740. Pres.: Thomas Della-Rocca; Gen. & Sales Mgr.: C. Buscarino; Office Mgr.: D. Puglia.  
 Product: Cleaners, cloths & brushes. (M)  
 Dielectrics Inc., 300 Burnett Rd., Chicopee, Mass. 01020. Tel: (413) 598-8308. Pres.: Earl S. Stahl; Exec. VP: Eric Craig Stahl; Gen. Mgr.: David Weiner.  
 Product: Record & tape carrying & storage cases (custom fabrication). (M)  
 DISContinued Recs., 444 S. Victory Blvd., Burbank, Calif. 91502. Tel: (213) 849-4791, 846-9192. Owner: Les Szarvas.  
 Product: Reference library of out-of-print recorded material.  
 Discover Division Inc., 5198 W. 76 St., Minneapolis, Minn. 55435. Tel: (612) 831-5338. Pres.: Paul W. Smith; VP: Les Boelter.  
 Product: Cleaners, cloths & brushes.  
 DiscTraker, see Discwasher.  
 Discwasher Group of Cos., 1407 N. Providence Rd., Columbia, Mo. 65201. Tel: (314) 449-0941. Pres.: Bruce R. Maier; Nat'l Sales Mgr.: James D. Hall; Adv. Mgr.: Vickie Hargrove.  
 Product: Record cleaner (Discwasher System), stylus cleaner (SC-1), piezoelectric anti-static gun (Zerostat), audio connector cables (Gold-ens), anti-static turntable mat (D-Stat II), turntable isolation damping device (DiscFoot).  
 Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 543-8330. Pres. & Gen. Mgr.: James R. Walsh.  
 Product: Carrying & storage cases (DMI). (M)  
 Donnak Inds., PO Box 422, Ridgely, N.J. 07657. Tel: (201) 945-6820.  
 Product: Head cleaners, leader tape.  
 Dosx, see Double Sixteen.  
 Double Sixteen Co., PO Box 1616, Wheaton, 407 Gundersen Ave., Carol Stream, Ill. 60187. Tel: (312) 653-1616.  
 Product: Tape carrying & storage cases (Dosix). (M)  
 D-Stat II, see Discwasher.  
 Duotone Co. Inc., 6875 SW 68 Ave., Miami, Fla. 33143. Tel: (305) 665-1121. Pres.: Stephen Nester Sr.; Sales & Adv. Mgr.: Stephen Gibson Nester.  
 Product: Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, splicing tape. (M)  
 Dustbuster, see Ampro.  
 Dynamound, see Data Packaging.  
 E V Game Inc., 186 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 378-0440. Pres.: Michael Damsky; Nat'l Sales Mgr.: Bill Ranshous; Reg'l Sales Mgr.: Jay Kahn; Adv. Co-ord.: Charlotte Larson.  
 Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners (EV Game); needles (Electro-voice, ProMag). (M)  
 Editall, see Elpa.  
 Electronic Homes Co., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler; Sales Mgr.: Elias Smyrnakis; Adv. Mgr.: Joe Gary.  
 Product: Tape storage cases, head cleaners & demagnetizers (Toyota). (M)  
 Electro-Voice, see EV Game.  
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor.  
 Product: Cassette storage box, head cleaners, demagnetizers, splicing tape. (M)  
 Empire Scientific Corp., 1055 Stewart Ave., Garden City, N.Y. 11530. Tel: (516) 222-1400. Exec. VP & Gen. Mgr.: Kenneth Busch; Adv. Mgr.: Marti Manzone; Tech. Dir.: Mitch Ravitz.  
 Product: Cleaners & brushes (Audio Groomer, Watts). Replacement styli for Empire phono cartridges (M)  
 Erase-Sure, see Magnisonics.  
 Esmond Inds. Inc., 2455 E. Sunrize Blvd., Fort Lauderdale, Fla. 33304. Tel: (305) 564-6435.  
 Product: Record & tape carrying & storage cases, videocassette storage cases. (M)  
 Esselte Pendaflex Corp., 300 Garden City Plaza, Garden City, N.Y. 11530. Tel: (516) 741-3200.  
 Product: Record & tape carrying & storage cases (Music Library) (M).  
 Ever-Ready Packaging & Assembly (div. of Reliance Folding Carton Co.), 225 Belleville Ave., Bloomfield, N.J. 07003. Tel: (201) 748-6677.  
 Product: Cassette albums. (M)  
 Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. TWX: (710) 897-0254. Pres.: Roger Thanhauser; Sales & Mktg. Mgr.: Arthur Constantine.  
 Product: Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape. (M)  
 Fidelitone Inc., 3001 Malmo Rd., Arlington Heights, Ill. 60005. Tel: (312) 640-2473. Telex: 281050. Pres.: Charles M. Smith; Sales Mgr.: Gordon Oakes; Adv. Mgr.: Joe Singer.  
 Product: Video storage chests.  
 Film Nat'l Plastics Inc., 416 W. El Segundo, Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres. & Gen. Mgr.: Vic Flores; VP Sales: Mike Bolong.  
 Product: Tape storage cases.  
 Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzagliou; Sales Mgr.: Manuel Munoz; Tape Sales Mgr.: Herbert Guinness.  
 Product: Head cleaners, leader tape (Finetape).  
 Fine Design Prods. Inc., 1433 S. Wabash Ave., Chicago, Ill. 60605. Tel: (312) 939-5420. Pres.: Harvey Fine; Gen. Mgr.: Dorothy Olson; Sales Mgr.: Richard Doherty.  
 Product: Record & tape carrying & storage cases. (M).  
 Finetape, see Finebilt.  
 Fuji Photo Film USA Inc., Magnetic Tape Div., 350 Fifth Ave., 70th Fl., New York, N.Y. 10001. Tel: (212) 736-3335. VP & Gen. Mgr.: John Dale; Sales Mgr.: (audio) Gary Conway, (video) Al Bedross; Adv. Mgr.: Margaretha Bystrom.  
 Product: 1/4" videocassette head cleaning cassettes.  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stoney Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel; VP: Richard Gabriel; Gen. Mgr.: Vin Tullio; Adv. Mgr.: Ellen Gabriel.  
 Product: Head cleaners. (M)  
 Garner, see Kenneth A. Bacon.  
 Gold-ens, see Discwasher.  
 Gusdorf Corp., 6900 Manchester Ave., St. Louis, Mo. 63143. Tel: (314) 647-1207.  
 Product: Carrying & storage cases, record storage cabinets.  
 Han-D-Mag, see R.B. Annis.  
 Hartzell Custom Prods., Turtle Lake, Wis. 54889. Tel: (715) 986-4407.  
 Product: Audio & video record & tape carrying & storage cases (The Organizer). (M)



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Herald Electronics (div. of American Electronic Parts Corp.), 6611 Lincoln Ave., Lincolnwood, Ill. 60465. Tel: (312) 675-1100. Pres. Charles F. Keller. Sales Mgr.: Hank Katz.  
**Product:** Tape carrying & storage cases, 45 rpm adapters, demagnetizers.  
 Horian Eng'g. Inc., 600 Lake Emma Rd., Lake Mary, Fla. 32746. Tel: (305) 323-2400. Pres. Richard C. Horian; Gen. Mgr. James Horian; Sales Mgr.: Robert L. Horian; Adv. Mgr.: Bonnie Hughes.  
**Product:** Record & tape carrying & storage cases; cleaners, cloths & brushes (Calibron, Clean-Sweep); head cleaners & demagnetizers (Calibron, Clean-Track) (M)  
 I P S, 107 Bridge Rd., Hauppauge, N.Y. 11787. Tel: (516) 234-3322. Pres. Bill Prechtel; VP: Richard S. Diamond.  
**Product:** 8-tr. & cassette head cleaners.  
 Barry Imhoff Prod'n's Inc., 4 E. Eighth St., New York, N.Y. 10003. Tel: (212) 533-9550.  
**Product:** Mirrors from album jackets.  
 Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-5582. Cable, MDRHA. NEX. Telex: 96-7880. Pres. Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: George Taub.  
**Product:** Head cleaners (M)  
 Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480. Pres.: Dave Siegel. Sales Mgr.: Herb Yassky.  
**Product:** Cassette storage library, tape carousels & storage centers, demagnetizers, needles.  
 Jacksonville Ginter Box Co. Inc., PO Box 3126, 2527 Walnut St., Jacksonville, Fla. 32206. Tel: (904) 355-8341. Pres.: John C. Cavanagh. Sales Mgr.: Ed Johnson.  
**Product:** LP storage rack (Pack Rack), 8-tr. carrying case.  
 K/A/Kustom Acoustics Inc., 6624 W. Irving Park Rd., Chicago, Ill. 60634. Tel: (312) 685-6609. Pres.: Ted R. Karson.  
**Product:** Speaker stands, audio cable.  
 King Instrument Corp., 80 Turnpike Rd., Westboro, Mass. 01581. Tel: (617) 366-9141.  
**Product:** Splicing tape.  
 Kustom Kreations Inc., 19316 Londelius St., Northridge, Calif. 91324. Tel: (213) 886-8383.  
**Product:** Tape carrying & storage cases (M)  
 Lafayette Radio Electronics Corp., 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700.  
**Product:** Demagnetizers (M)  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres.: P. Dayton; VP Mktg.: P. Palmiri.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, leader & splicing tape.  
 Lifetime Protectors, see Bowers.  
 Linear Sound Rec'g, 211 Glenridge Ave., Montclair, N.J. 07042. Tel: (201) 744-0686. Pres.: M. Kroll; Sales Mgr.: T. Steinmann.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.  
 List-D-Tapes, see Trade Serv.  
 Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger.  
**Product:** Tape carrying & storage cases (M)

M J S, 2514 Seaboard Ave., San Jose, Calif. 95131. Tel: (408) 262-8793. Pres.: Michael Steiner.  
**Product:** Head cleaners.  
 M M C, see Magnetic Mktg.  
 M M W (Mechanical Mirror Works) Inc., 41 Madison Ave., New York, N.Y. 10010. Tel: (212) 889-3036.  
**Product:** Album jacket & rec'g artist silk-screened mirrors.  
 M R S, see M.R. Sand.  
 Magnetics Sales & Mfg. Co., 3740-E Siskiyou, Ventura, Calif. 93003. Tel: (805) 642-3092. Pres.: Donald P. Grosslight.  
**Product:** Bulk erasers (Erase-Sure), cassette rewriter (Rapid-Winder).  
 Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Holbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.  
**Product:** Demagnetizers (MMC) (M)  
 Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Wasserstrom; Gen. Mgr.: Douglas Scott.  
**Product:** Leader tape (M)  
 Mallory Dist. Prods. Co., 3029 E. Washington Ave., Indianapolis, Ind. 46201. Tel: (317) 636-5353.  
**Product:** Head cleaners (M)  
 Marsand Inds. Inc., 5150 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 938-2755. Exec. VP: Martin A. Waterman; VP Sales: Ron Newswander.  
**Product:** Audio & video tape carrying & storage cases (M)  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri.  
**Product:** Head cleaners, 8-tr. dust caps.  
 Vernon McMillan Inc., 801 Newark Ave., Elizabeth, N.J. 07208. Tel: (201) 352-8800. VP & Gen. Mgr.: Clark J. Horan Jr.; Mass Mktg.: Edward DiFiore.  
**Product:** Record & tape carrying & storage cases (Amberg) (M)  
 Mechanical Mirror Works Inc., see MMW.  
 Memorex Corp. Consumer Prods. Group, 1600 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1752. Telex: 334492. Pres.: Theodore J. Cutler; VP & Sales Mgr.: John R. Humphreys; Mktg. Mgr.: Albert P. Pepper; Nat'l Mkt. Development Mgr.: Jack C. Battaglia.  
**Branches:** Garden Grove, Calif., 12821 Western Ave., Suite L. Zip: 92641. Tel: (714) 891-2541—Lombard, Ill., 335 Eisenhower Ln. S. Zip: 60148. Tel: (312) 620-3240—Cincinnati, Ohio, 644 Linn St., Suite 419. Zip: 45203. Tel: (513) 621-7120—King of Prussia, Pa., 741 Fifth Ave. Zip: 19406. Tel: (215) 337-1050—McLean, Va., 1970 Chain Bridge Rd. Zip: 22101. Tel: (703) 821-3300.  
**Product:** 8-tr. & cassette head cleaner, 8-tr. head & capstan cleaner, cassette cleaning kit, record cleaner & cleaning fluid, record care kit.  
 Metacom Inc., 1401-B W. River Rd. N., Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres.: James I. McCann; Sales Mgr.: Phillip T. Levin; Adv. Mgr.: Jim Carnahan.  
**Product:** Tape carrying & storage cases (MD)  
 Metrocra, see RNS.  
 Metrosound, see RNS.  
 Micro-Trak Corp., 620 Race St., Holyoke, Mass. 01040. Tel: (413) 536-3551. Pres. & Adv. Mgr.: William E. Stacy; Sales Mgr.: Alan G. Newhouse.  
**Product:** Tape carrying & storage cases (M)  
 Microtran Co. Inc., PO Box 236, 145 E. Mineola Ave., Valley Stream, N.Y. 11582. Tel: (516) 561-6050.  
**Product:** Head cleaners & demagnetizers (M)  
 M. A. Miller, see Pageant Miller.  
 Mr. Cassette Inds. Inc., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler; Pres.: Joseph Gary; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
**Product:** Head cleaners & demagnetizers.  
 Mr. Cassette Video Corp., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Saddler; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
**Product:** Video head cleaners & demagnetizers.  
 Music Library, see Esselte Pandellax.  
 N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, 641. Zip: 01842; Haverhill St., Lawrence, Mass. 01841. Tel: (617) 686-4293. Pres.: Jerry P. Marcus; VP Int'l Sales: P.H. Kankey; Gen. Mgr.: Melvin L. Marcus. Sales Mgr.: B.J. Kankey.  
**Product:** Record & tape catalog servs. (PBN Survey)  
 Nakamichi USA Corp., 1101 Colorado Ave., Santa Monica, Calif. 90403. Tel: (213) 451-5901. Pres.: E. Nakamichi; Sales Mgr.: Ted E. Nakamichi.  
**Product:** Demagnetizers (MDI)  
 Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Sales Mgr.: J.D. Strand.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape (M)  
 Nuclear Prods. Co., PO Box 5178, El Monte 91734; 2519 N. Merced Ave., South El Monte, Calif. 91733. Tel: (213) 283-2603, 444-3852. Pres. & Gen. Mgr.: Richard M. Evleth.  
**Product:** Record cleaning brush (Staticmaster) (M)  
 Dison Electronics Inc. (sub. of Teledyne Corp.), 260 S. Forge St., Akron, Ohio 44327. Tel: (216) 535-1800.  
**Product:** Demagnetizers, splicing & editing equip.  
 One-Spot Publ'g (div. of Trade Serv. Publ'n's Inc.), 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel: (312) 392-1720. Pres.: J.A. Simpson; VP & Gen. Mgr.: E.V. Mironko.  
**Product:** Record catalog servs. (New Release Reporter, Numerical Index, Popular Guide)  
 The Organizer, see Hartzell.  
 Osawa & Co. Inc., 521 Fifth Ave., New York, N.Y. 10017. Tel: (212) 687-5535. Telex: 236593. Pres.: Y. Diamoto; VP Sales: Jack McMurray; Adv. Mgr.: Vince Wheeler.  
**Product:** Record & tape care products (Nagaoka).  
 P B N Survey, see NERT.  
 P/M I, see Pageant Miller.  
 Pack Rack, see Jacksonville.  
 Pageant Miller Inds., 605 Northern Blvd., Chinchilla, Pa. 18410. Tel: (717) 587-4771. Dwner & Pres.: Alan F. Wormser; Nat'l Sales Mgr.: M.J. Fields; Adv. Mgr.: J.A. Johndrow.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners (all P/M I); needles (M.A. Miller, Pageant), (M)  
 Paramount Housewares, 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 570-1601. Pres.: Joseph D. Winston; Sales & Adv. Mgr.: Charles W. Holmes.  
**Product:** Tape storage cases.  
 Peerless Vid-Tronics Corp., 60 West St., Bloomfield, N.J. 07003. Tel: (201) 429-8600. Pres.: Herb Ravis; Sales Mgr.: Andy Danzico.  
**Product:** Record & tape carrying & storage cases, head cleaners, demagnetizers (M)  
 Permostat, see Stanton.

Planstheil Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres.: Merle R. Nelson; Mkt. Dir.: Bob Wight.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners (all Planstheil), needles (Planstheil).  
 Planton, see Planstheil.  
 Phonolog, see Trade Serv.  
 Pickwick Mfg. Div., 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel: (612) 932-7641. Pres.: C. Charles Smith; Nat'l Sales Mgr.: Dick McGowan.  
**Product:** Record & audio & video tape carrying & storage cases (M)  
 Pixmobile, see Advance Prods.  
 Pixoff, see Sonic Research.  
 Plasti Plex Corp., 1209 Chicago Rd., Troy, Mich. 48064. Tel: (313) 589-1771. Pres.: Joseph E. Stanton; Sales Mgr.: Philip Kohut.  
**Product:** Record & tape storage cases, cleaners, cloths & brushes.  
 Port-A-Tune (div. of Action Leathercraft Inc.), 5340 E. Harbor, Commerce, Calif. 90040. Tel: (213) 728-1155.  
**Product:** Record & tape carrying & storage cases.  
 Pro Mag, see EV Game.  
 Pro I Prods., PO Box 33, Highland Park, Ill. 60035. Tel: (312) 433-4575. Pres.: R.L. Pink; Gen. Mgr.: J.R. Gower; Sales Mgr.: M.M. Pink; Adv. Mgr.: D.D. Pink.  
**Product:** Record & tape carrying & storage cases, record & tape catalog servs.  
 Protect Your Records, see Bowers.  
 Q-A-I Inc., 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 460-0060; NYC (212) 736-1980. Pres.: Steve Dauman; Sales Mgr.: George Ratowsky.  
**Product:** Splicing & cueing tape.  
 Q R K Electronic Prods. Inc., 1568 N. Sierra Vista Ave., Fresno, Calif. 93703. Tel: (209) 251-4213.  
**Product:** Needles.  
 Quad Inc. Publ'g Co., PO Box 19, Capron, Va. 23829. Tel: (804) 653-2671. Ed. & Publ'r: Larry Clifton.  
**Product:** 4-channel record & tape catalog servs.  
 Quietone, see Audio-Kare.  
 R M S Electronics Inc., 50 Anln Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; VP: Albert Goldstein; Sales Mgr.: Seymour Goldberg.  
**Product:** Tape carrying & storage cases, videocassette recorder accessories (M)  
 R N S Inc., 7 Manor Dr., Dak Ridge, N.J. 07438. Tel: (201) 697-2212. Pres.: Robert N. Schwartz; Gen. Mgr.: Elizabeth Schwartz; Sales Mgr.: Gary Pranchitias.  
**Product:** Tape carrying & storage cases (Cambr); cleaners, cloths & brushes (Metrocra, MetroSound); head cleaners, leader & splicing tape (I)  
 Radio Shack (div. of Tandy Corp.), 1 Tandy Center, Fort Worth, Tex. 76102. Tel: (817) 390-3011.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape, 8-tr. & cassette repair kits (Realistic), (M)  
 Rapid-Winder, see Magnetics.  
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres. & Adv. Mgr.: Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, record gift sleeves, leader & splicing tape.  
 Realistic, see Radio Shack.  
 Record Basic, see Audiotex.  
 Record-Mate, see Akro-Mils.  
 Record Plus, see Audiotex.  
 Record Purifier, see Audiotex.  
 Record Research Inc., PO Box 200, Menomonee Falls, Wis. 53051. Tel: (414) 251-5408. Pres.: Joel Whitburn.  
**Product:** Record & tape chart compilation servs.  
 Reoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert Borchart; Exec. VP: Peter Wish; VP Sales: George Catvi.  
**Product:** Record & tape carrying & storage cases, 45 rpm adapters, needles, leader & splicing tape (all Reoton); cleaners, cloths & brushes (Black Magic, Clean Sound); head cleaners & demagnetizers (Black Magic & Reoton), (M)  
 Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Gen. Mgr.: William Miller; Sales Mgr.: Alton Knapek.  
**Product:** Audio & video cassette vinyl storage cases (M)  
 Rivertone Corp., Dilon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, needles (custom plastic & rubber injection molding only).  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Sales & Adv. Mgr.: Stu Caine.  
**Product:** Tape carrying & storage cases, cleaners, cloths & brushes, 45 RPM adptors, head cleaners, demagnetizers, leader, splicing & sensing tape, bulk erasers, tape cleaners (Soundtrack Scrubber); splicing & editing equip., cassette & 8-tr. repair kits, cassette tension winders, tape clips, stylus pressure gauge (Grame); ionic static neutralizing gun (Rob-D-Stat); stylus microscope, phono pads & cushions.  
 Rotel of America Inc., 1055 Saw Mill River Rd., Ardsley, N.Y. 10502. Tel: (914) 693-3355. Pres.: Keizo Shimizu; VP, Gen. & Sales Mgr.: Mel Kaplan.  
**Product:** Cleaners & brushes (M)  
 S C I, see Discwasher.  
 S S K Ent's Inc., 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214.  
**Product:** Head cleaners (M)  
 M. R. Sand & Co., PO Box 2255, 209 W. Water., Sandusky, Ohio 44870. Tel: (419) 625-0028.  
**Product:** Head cleaners (MRS), (M)  
 Sav-A-Tape, see Audio Accessories.  
 Savoy Leather Mfg. Corp., PO Box 176, Ward Hill Ind'l Park, Neck Rd., Haverhill, Mass. 01830. Tel: (617) 374-0351.  
**Sales office:** Newton Upper Falls, Mass., 1039 Chestnut St. Zip: 02164. Tel: (617) 964-0530.  
**Product:** Record & tape carrying & storage cases.  
 Saxton Prods. Inc., 215 N. Rt. 303, Congers, N.Y. 10920. Tel: (914) 268-6846.  
**Product:** Demagnetizers (DI), needles (M)  
 Scotch, see 3M.  
 Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.

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(Continued on page T/A/V-94)



# BLANK LOADED TAPE & ACCESSORIES WHOLESALERS



The following is a listing of Wholesalers and Independent Distributors of blank tape and record and tape accessories. The lines listed are not necessarily full lines, and the wholesalers and distributors are not necessarily limited to those lines only.

## ARIZONA

### ● PHOENIX (Area Code 602)

All Label Rec. Serv., 3304 N. 27 Ave. Zip: 85017. Tel: 258-1542.  
Lines: Memorex.  
Alta Dist'g Co. (Southwest div. of Aldisco Inc.), 2950 W. Catalina Dr. Zip: 85017. Tel: 269-1411. Pres.: George W. Souvall; VP & Gen. Mgr.: Lee Weimar; One Stop & Dist'n Mgr.: Fred Rivers.  
Branch: Salt Lake City, Utah.  
Lines: Allsop, Discwasher, Dynasound, Fidelitone, Le-Bo, Maxell, Memorex, Savoy, Scotch, TDK, Tracs.  
Terr.: Ariz.; Southern Calif.; Nev., N.M.; Western Tex.  
Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Pres.: Leonard M. Singer; Sales Mgr.: Gus Figueroa.  
Lines: Ampex, BASF, Discwasher, Le-Bo, Walco.  
Terr.: Southwestern USA.  
Pickwick Int'l Inc., 3130 W. Thomas Rd. Zip: 85017. Tel: 278-3537.  
Home office: Minneapolis, Minn.  
Video Dist'g, 3127 W. Virginia Ave. Zip: 85009. Tel: 278-8137.

## ARKANSAS

### ● LITTLE ROCK (Area Code 501)

Sieberts Inc. (sub. of Handleman Co.), 6301 Forbing Rd. Zip: 72209. Tel: 562-8800.  
Lines: Ampex, Data Display, Le-Bo, Memorex, Savoy, Scotch.  
● WEST MEMPHIS (Area Code 501)  
Boss Ugly Bob Recs., 2314 E. Broadway. Zip: 72301. Tel: 735-6420.  
Home office: Memphis, Tenn.  
Lines: Duotone, Fidelitone, Le-Bo, Maxell, Memorex, Savoy, Shure.  
Terr.: Ark.; Colo.; Ill.; Ky.; La.; Miss.; Mo.; Tenn.; Texas.

## CALIFORNIA

### ● BUENA PARK (Area Code 714)

Brown Rec. Dists., 7342 Melrose St. Zip: 90621. Tel: 522-8351; LA (213) 921-0811. Pres.: David Mingus; Sales Mgr.: George Reese.  
Lines: ADC, Discwasher, Empire, Le-Bo, Marsand, Maxell, Memorex, Planstiehl, Pickering, Port-A-Tune, Scotch, Shure, Sound Guard, Stanton, TDK, Watts.  
Terr.: Alaska; Ariz.; Calif.; Colo.; Hawaii; Idaho; Mont.; Nev., N.M.; Ore.; Utah; Wash.; Wyo.  
● LOS ANGELES METROPOLITAN AREA (Area Code 213)  
Garmisa Sales, 10457 Lindbrook Dr. Zip: 90024. Tel: 475-8884. Owner: Robert M. Garmisa.  
Lines: Arista, Audio Magnetics, Le-Bo, Plasti-Plex.  
Terr.: Ariz.; Calif.; Nev.  
Pickwick Int'l Inc., 7100 Tujunga Ave., North Hollywood 91605. Tel: 764-5050.  
Home office: Minneapolis, Minn.

### ● SACRAMENTO (Area Code 916)

A-M Custom Tape Servs., 6420 Fair Oaks Blvd., No. 210. Zip: 95608. Tel: 485-3701. Pres.: Vladimir Sirota.  
Terr.: Ariz.; Calif.; Idaho; Nev.; Ore.; Wash.  
● SAN FRANCISCO & BAY AREA (Area Code 415)  
Major Dists. Inc., 4189 First St., Livermore 94550. Tel: 455-6868. Pres.: Robert Anderson; Branch Mgr.: Don Thurman.  
Home office: Tukwila (Seattle Area), Wash.  
Lines: BASF, Le-Bo, Memorex, 3M, Transcriber.  
Terr.: Calif.  
The Music People Inc., 1025 W. MacArthur Blvd., Oakland 94608. Tel: 653-5811. Pres.: Elliot Blaine; VP/Mgr.: Jason Blaine.  
Lines: Maxell, Memorex, Reolton.  
Pickwick Int'l Inc., 11 Guttard Rd., Burlingame 94010. Tel: 697-6800.  
Home office: Minneapolis, Minn.  
Western Rec. Sales, 5021 Seaport Ave., Richmond 94804. Tel: 235-8840.  
Pres.: Vern Cupples.  
Line: Reolton.  
Terr.: Ariz.; Calif.; Nev.; Ore.; Wash.

### ● SAN LUIS OBISPO (Area Code 805)

Square Deal Rec. Co., 169 Prado Rd. Zip: 93406. Tel: 543-3636. Pres.: Richard W. Ferris.  
Lines: BASF, Becht, Maxell, Planstiehl, Scotch, TDK, Transcriber.  
Terr.: Western USA.

## COLORADO

### ● DENVER AREA (Area Code 303)

D L M Music Inc., 4990 Nome, No. 3D. Zip: 80239. Tel: 371-3260. Pres.: Darrel Nielson; Gen. Mgr.: Mel Nimon.  
Lines: Ampex, Discwasher, Le-Bo, Maxell, Scotch, TDK, Watts.  
Terr.: Colo.; Idaho; Mont.; N.M.; Utah; Wyo.  
Mile Hi One-Stop Inc., 150 Rio Grande Blvd. Zip: 80223. Tel: 629-1960.  
Colo. WATS (800) 525-6094. Branch Mgr.: Bob Jacobs; Accessory Salesman & Buyer: Wayne Gardner.

Home office: Skokie (Chicago Metropolitan Area), Ill., Sound Unlimited Inc.  
Lines: BASF, Discwasher, Dynasound, Hagerstown, Le-Bo, Marsand, Maxell, Memorex, Planstiehl, Savoy, Scotch, Sony, Sound Guard, TDK, Watts.  
Terr.: Alaska; Ariz.; Ark.; Calif.; Colo.; Idaho; Iowa; Kan.; Mont.; Neb.; Nev.; N.M.; N.D.; Okla.; Ore.; Tex.; Utah; Wash.; Wyo.  
Pickwick Int'l Inc., 4675 Kingston St. Zip: 80239. Tel: 371-0900.  
Home office: Minneapolis, Minn.  
Sound Recs. & Tapes, 2186 S. Holly, Suite 104. Zip: 80222. Tel: 759-3040.  
Home office: Seattle, Wash.

## CONNECTICUT

### ● HARTFORD AREA (Area Code 203)

Aquarius Dist. of New England Inc., 479 Park Ave., East Hartford 06108. Tel: 278-4061. Pres.: Marvin Ginsburg; Sales Mgr.: Sam Diacosavas.  
Lines: Maxell, Memorex, Savoy, Watts.  
Terr.: New England, Upstate N.Y.  
One Stop Music Serv., 26 Clark St., East Hartford 06108. Tel: 528-4126.  
Pres.: Richard J. Godlewski.  
Lines: Electro-Voice, Memorex, Sound Guard.  
Terr.: Conn., Mass., N.H.; R.I.; Vt.  
Tin Pan Recs. Inc., 157 Charter Oak Ave. Zip: 06106. Tel: 278-5222. Pres.: Thomas J. Markoski.  
Lines: Electro-Voice, Peerless, Reolton, TSI.  
Terr.: New England; N.Y.

## DISTRICT OF COLUMBIA

### ● WASHINGTON (Area Code 202)

Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Pres.: James Schwartz; Sales Mgr.: Eugene Horn; Buyer: Charles Myers.  
Branches: Cherry Hill, N.J.; Norfolk, Va.; Tidewater One-Stop.  
Lines: Allsop, Ampex, Audio-Technica, BASF, Empire, Maxell, Memorex, Pickering, Reolton, Scotch, Shure, Sony, Sound Guard, TDK.  
Terr.: Washington, D.C.; Md.; Va.; W. Va.

## FLORIDA

### ● FORT LAUDERDALE (Area Code 305)

Central Audio Visual Inc., 1212 S. Andrews Ave. Zip: 33316. Tel: 522-3796.

### ● JACKSONVILLE (Area Code 904)

Calco Dists. Inc., 7656 Lem Turner Rd. Zip: 32208. Tel: 768-4883. Pres.: Calvin Davis; Sales Mgr.: Jeff Cohen.  
Lines: Audio Magnetics, BASF, Calco, Crestmark, EV Game, Fantastic, Fidelitone, Le-Bo, Pageant, Savoy, Vanco, Walco.  
Terr.: Ala.; Ark.; Fla.; Ga.; La.; Miss.; N.C.; S.C.; Tex.; Bahamas.

### ● MIAMI METROPOLITAN AREA (Area Code 305)

M J S Entertainment of Florida 8228 NW 56 St. Zip: 33166. Tel: 592-6085.  
Pres.: Michael J. Spector; Sales Mgr.: Joe Stanzione; Adv./Sales Co-ord. Sheri T. Towne.  
Line: Duotone.  
Terr.: Fla.  
Pickwick Int'l Inc., 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601.  
Home office: Minneapolis, Minn.  
Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625.  
Lines: Duotone, Fidelitone, Le-Bo, Savoy, Tracs.  
Specialty Dists. Inc., PO Box 4155, Normandy Sta., Miami Beach 33141. Tel: 758-0000.  
Line: Ampex.

## GEORGIA

### ● ATLANTA METROPOLITAN AREA (Area Code 404)

Duplex Rec. Dists. of Atlanta, 699 McDaniel St. SW. Zip: 30310. Tel: 524-9174, 523-1113. Pres.: Alex Williams Jr.; Sales Mgr.: Lonnie L. Williams.  
Terr.: Ala.; Carolina, Ga.; Tenn.  
M J S Entertainment of Georgia, 2775 E. Bankers Ind'l Dr. Zip: 30360. Tel: 448-7772. Pres.: Christopher Barr; Sales Mgr.: Randy Romar; Adv./Sales Co-ord.: Sheri T. Towne.  
Terr.: Ala.; Ark.; Ga.; Ky.; La.; Miss.; N.C.; S.C.; Tenn.; Va.  
One Stop Rec. House Inc., 1872 Marietta Blvd. NW. Zip: 30318. Tel: 351-9140. Pres.: S.R. Freeman; Mgr.: Hugh West.  
Lines: Le-Bo, Memorex, Planstiehl, Savoy.  
Terr.: Ala.; Fla.; Ga.; Ky.; Miss.; N.C.; S.C.; Tenn.  
Pickwick Int'l Inc., 365 Patton Dr. SW. Zip: 30336. Tel: 696-1850.  
Home office: Minneapolis, Minn.  
Record Dists. Inc., 6427 Warren Dr., Norcross 30093. Tel: 449-6085. Pres.: Gene Donley; Sales Mgr.: Bob Newell; Controller: Lisa Northington.  
Lines: Maxell, Savoy, Sound Guard.  
Terr.: Eastern USA.  
Tara Rec. & Tape Dist. Co. Inc., 582 Armour Circle NE. Zip: 30324. Tel: 875-8272. Pres.: Gwen M. Kesler.  
Lines: Ampex, Capitol, Classic I, Discwasher, Fidelitone, Le-Bo, Sound Guard.  
Terr.: Ala.; Ga.; N.C.; S.C.; Tenn.

### ● CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Sales Mgr.: Peter J. Rosetty; Mgr.: James Stockton.  
Lines: Ampex, Capitol, Le-Bo, Sony.  
Terr.: Ala.; Fla.; Ga.; N.C.; S.C.

## HAWAII

### ● HONOLULU (Area Code 808)

Microphone Music Inc., 2077 S. Beretania St. Zip: 96826. Tel: 946-1488.  
Pres.: Ken Kaizawa  
Lines: Le-Bo, Savoy.  
Terr.: Hawaii.  
Nylon Bros. & Co. Ltd., 820 S. Beretania. Zip: 96813. Tel: 538-1171. Pres.: Bill Nylen Jr.; Sales Mgr.: James Fernie.  
Lines: Chemtronics, Electro-Voice, General Cement, Groove Tube, Scotch.  
Terr.: Hawaii.  
Pickwick Int'l Inc., 735 Iwiler Rd. Zip: 96817. Tel: 521-1802. Pres.: C. Charles Smith; Sales Mgr.: Chuck Gilbertson.  
Home office: Minneapolis, Minn.  
Lines: Maxell, Memorex, Pickwick, Scotch.  
Terr.: Hawaii; Guam; Philippines.

## ILLINOIS

### ● CHICAGO METROPOLITAN AREA (Area Code 312)

Galvano Dist. Corp., 4147 W. Armitage. Zip: 60639. Tel: 235-3800.  
Lines: GRI, Le-Bo, Maxell, Memorex, Reolton, Scotch, TDK.  
Pickwick Int'l Inc., 779 Church Rd., Elmhurst 60126. Tel: 832-8850. Sales Mgr.: Bill Silverthorne.  
Home office: Minneapolis, Minn.  
Lines: Dynasound, Maxell, Memorex, Pickwick, Scotch, Tracs.  
Terr.: Chicago, Ill. area; Indianapolis, Northern Ind.; Cincinnati, Ohio area; Milwaukee, Wis.  
Sound Unlimited Inc., 5404 W. Touhy Ave., Skokie 60077. Tel: 674-0850.  
Pres.: Noel A. Gimbel; Mgr.: Stan Meyers; Accessories Buyer: Peter Mann.  
Branch: Denver, Colo., Mile Hi One-Stop Inc.  
Lines: Ampex, Braeside, Calibron, Discwasher, Fuji, Hagerstown, Hitachi, Le-Bo, Maxell, Memorex, Nortronics, Planstiehl, Port-A-Tune, Reolton, Scotch, Scny, Sound Guard, TDK, Watts.  
Terr.: Ill.; Ind.; Iowa; Mich.; Wis.

## INDIANA

### ● ANDERSON (Area Code 317)

Circle City Dists., 1601 Arrow Ave. Zip: 46011. Tel: 644-9896. Pres.: Celester Neeley.  
Lines: Fidelity, Maxell, Memorex, Planstiehl, Savoy, Scotch, TDK.  
Terr.: Hancock, Madison, Marion, Ind.

### ● INDIANAPOLIS (Area Code 317)

Father's & Sun's Inc., 4100 Industrial Blvd. Zip: 46254. Tel: 293-5310.  
Pres.: David M. Crockett; Sales/Mktg. Mgr.: Steve Druley.  
Lines: Audio-Technica, Discwasher, Marsand, Maxell, Memorex, Savoy, Service, Sound Guard, Sound Saver, TDK, Watts.  
Terr.: National.

## IOWA

### ● DES MOINES (Area Code 515)

Pickwick Int'l Inc., 2400 Sunset Rd. Zip: 50321. Tel: 282-8185.  
Home office: Minneapolis, Minn.

## KANSAS

### ● SHAWNEE MISSION (Area Code 913)

Vanguard Systems Inc., 4210 Johnson Dr. Zip: 66205. Tel: 432-6520. Pres.: Robert L. Stutz; Sales Mgr.: Charles R. Fisk.  
Line: Studio Magnetics.  
Terr.: Kan.; Mo.

## KENTUCKY

### ● CAMPBELLVILLE (Area Code 502)

Central Electronics, PO Box 340, 113 N. Central Ave. Zip: 42718. Tel: 465-5631. Pres.: Randall B. Herron.  
Terr.: Ind.; Ky.; Tenn.

## LOUISIANA

### ● NEW ORLEANS (Area Code 504)

All South Dist., 1924 Lafayette St. Zip: 70113. Tel: 568-0971. Pres.: Warren Hildebrand; Sales & Opns. Mgr.: Richard Brown.  
Lines: Maxell, Memorex, Reolton, Savoy, TDK.  
Terr.: Mobile, Ala.; Fla. Gulf Coast; La.; Miss.

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SONY • SOUND GUARD • TDK • TRACS • WATTS

• VILLE PLATTE (Area Code 318)

Floyd's Whistle Dist'g Co. Inc., 434 E. Main St. Zip: 70586. Tel: 363-2184.  
Owner & Pres.: J. Floyd Soileau; Sales Mgr.: Ray Lafleur.  
Lines: Le-Bo, Memorex, Peerless, Pfanstiehl, Scotch  
Terr.: Central & Southern La.; Western Miss.; Eastern Tex.

MAINE

• PORTLAND (Area Code 207)

Commercial Dist., 8 Somerset St. Zip 04101 Tel: 775-5644.  
Lines: Recoton, Savoy, Watts.

MARYLAND

• BALTIMORE (Area Code 301)

Pickwick Int'l Inc., 142 Alco Pl. Zip: 21227 Tel: 247-2550.  
Home office: Minneapolis, Minn.  
The Zamoiski Co., 1101 Desoto Rd. Zip: 21223 Tel: 644-2900. Pres.: C. Zamoiski Jr.; Sr. VP: Irv Gomprecht.  
Lines: Calibron, Le-Bo, Maxell, Memorex, Recoton, Service, TDK.  
Terr.: Washington, D.C.; Md.; Pa.; Va.

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

E-Z Dne Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 328-7900. Mgr.: Aaron Gros; Treas.: Robert Levin.  
Lines: Maxell, Recoton.  
Terr.: New England.

• LAWRENCE (Area Code 617)

Nert of New England, PD Box 268, 641 Haverhill St. Zip: 01842. Tel: 686-4293. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus.  
Lines: Ampex, Audio-Technica, BASF, Discwasher, Empire, Maxell, Memorex, Recoton, Savoy, Scotch, Shure, Sony, Sound Guard, TDK, Watts  
Terr.: Africa, Asia; Europe; USA.

• SOMERSET (Area Code 617)

Pickwick Int'l Inc., 185 Riverside Ave. Zip: 02725 Tel: 676-3061  
Home office: Minneapolis, Minn.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

Ami Dist. Corp., 34411 Industrial Rd., Livonia 48150. Tel: 525-7600.  
Lines: Audio Magnetics, Memorex, Panasonic, Sony, TDK, Toshiba.  
Angott Rec. & Tape Sales, 2616 Puritan. Zip: 48238 Tel: 341-7053. Partner: Ken Walker.

Lines: GRT, Le-Bo, Memorex.

Cadet Dist. Co. Inc., 13380 Capital, Dak Park 48237. Tel: 548-3171. Pres.: Harry Levin  
Lines: Intermagnetics, Memorex, Recoton.

Terr.: Ind.; Mich.; Ohio

Music Peddlers Inc., 1755 E. Maple Rd., Troy 48084. Tel: 524-2800. Pres.: Carl Thom, Mgr.: Jerry Adams; Buyer: John Beer.  
Lines: Allsop, DMI, Discwasher, Dupont, Fuji, Intermagnetics, Keep-It-Kleen, Le-Bo, Maxell, Memorex, Pfanstiehl, Pusher, Scotch, Service, Sony, TDK, Tempo, Tracs.

Terr.: Metropolitan Detroit, Mich.; Outstate Mich.

Music Trend Inc., 24611 Crestview Court, Farmington 48018. Tel: 474-0300.  
Pres.: Eugene L. Silverman  
Lines: Maxell, Panasonic, Plasti-Plex, TDK.

Terr.: Mich.; Ohio

Pickwick Int'l Inc., 26010 Pinehurst Ave., Madison Heights 48071. Tel: 398-0400.

Home office: Minneapolis, Minn.

Radio Frank Inc., 15250 Mercantile Dr., Dearborn 48121. Tel: 336-2900.  
Simpson's Inc., 845 Livernois Ave., Ferndale 48220. Tel: 544-9252. Pres.: Calvin Simpson Jr.; Branch Mgr.: Alice Rayford.

Lines: BASF, GRT, Le-Bo, Memorex, Pfanstiehl, Recoton, TDK.

Terr.: Flint, Saginaw, Mich.; Toledo, Youngstown, Ohio.

• FLINT (Area Code 313)

Audio-Video Prod'ns, G-3163 Flushing Rd. Zip: 48504. Tel: 233-4003.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Pickwick Int'l Inc., 7500 Excelsior Blvd., Minneapolis 55426. Tel: 932-7548.  
Branches: Phoenix, Ariz.; Burlingame (San Francisco & Bay Area), North Hollywood (Los Angeles Metropolitan Area), Calif.; Denver, Colo.; Dpa Locka (Miami Metropolitan Area), Fla.; Atlanta, Ga.; Honolulu, Hawaii; Elmhurst (Chicago Metropolitan Area), Ill.; Des Moines, Iowa; Baltimore, Md.; Somerset, Mass.; Madison Heights (Detroit Metropolitan Area), Mich.; St. Louis, Mo.; Arlington (Fort Worth Area), Tex.; Seattle, Wash.

MISSISSIPPI

• JACKSON (Area Code 601)

Bennett Rec. Dist's., 3152 Delta Dr. Zip: 39213. Tel: 981-4328.  
Lines: Capitol, Finetone

MISSOURI

• KANSAS CITY (Area Code 816)

The House Dist's., PD Box 5935. Zip: 64111. Tel: 561-2744. Pres.: Harold Brody, Sales Mgr.: Kevin Papuga.  
Line: Pfanstiehl.

• ST. LOUIS (Area Code 314)

P-B Dne Stop Rec. Serv. Inc., 1919-21 Washington St. Zip: 63103. Tel: 231-2074. Pres.: Patrick J. Blunda; VP: Perry F. Blunda; Sales Mgr.: John Gavn  
Lines: Audio Magnetics, Le-Bo, Memorex, Pfanstiehl, Savoy, Scotch.  
Terr.: Ark.; Ill.; Ind.; Iowa; Kan.; Ky.; Mo.; Neb.; Tenn.  
Pickwick Int'l Inc., 1401 N. Price Rd Zip 63132. Tel: 997-1800.  
Home office: Minneapolis, Minn.

MONTANA

• GREAT FALLS (Area Code 406)

Holm James Dist's Inc., Box 2487, 320 Sixth St. S. Zip 59405. Tel 761 2420 Pres: Richard E. Holm, Mgr. Jeffrey E. Holm  
Lines: Fidelitone, Le-Bo, Robins, Scotch  
Terr.: Montana, Northern Wyo



## NEW JERSEY

- **CHERRY HILL (Area Code 609)**  
Schwartz Bros. Inc., 1101 Kings Hwy. N. Zip: 08002. Tel: (609) 482-2130.  
Branch Mgr.: Ritchie Salvador.  
Home office: Washington, D.C.  
Lines: Allsop, Ampex, Audio-Technica, BASF, Empire, Memorex, Pickering, Recoton, Scotch, Shure, Sony, Sound Guard, TDK.  
Terr.: Del.; N.J.; Pa.
- **HILLSIDE (Area Code 201)**  
Apex/Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474.  
Gen. Mgr.: Sol Gleit.  
Lines: Custom, Le-Bo, Maxell, Memorex, Peerless, Walco.  
Terr.: N.J.
- **PENNSAUKEN (Area Code 609)**  
Richman Bros. Inc., 6935 Airport Hwy. Ln. Zip: 08109. Tel: 665-8085; Phila. (215) 477-1742. Pres.: A. Richman; Mgr.: Gary Wolfe.  
Lines: Discwasher, Fidelitone, Maxell, Memorex, Norelco, Pfanstiehl, Savoy, Sony, TDK, Tempo, Watts.  
Terr.: East Coast; Parts of Midwest.
- **SPRINGFIELD (Area Code 201)**  
Profit Sales Dist. Co., Runyon Bldg., Rt. 22 & Fadem Rd. Zip: 07081. Tel: 379-9640. Pres.: Ralph Schechtman; Mgr.: David Casey.  
Lines: Itera, Le-Bo, Maxell, Savoy, Walco.  
Terr.: Continental USA.

## NEW MEXICO

- **ALBUQUERQUE (Area Code 505)**  
Tocino Music Entls., 900 Fourth St. SW. Zip: 87102. Tel: 247-8051.  
Line: Recoton.

## NEW YORK

- **ALBANY AREA (Area Code 518)**  
Bee Gee Recs. & Tape, 10 Northway Ln. N., Latham 12110. Tel: 785-1122.  
Exec. VP: Lawrence Smith; VP Sales: Herbert Dorfman.  
Lines: EV Game, Hartzell, Le-Bo, Maxell, Memorex, Peerless, Savoy, Scotch.  
Terr.: New England; N.J.; N.Y.; Ohio; Pa.
- **ONE-WAY RECS. INC., 12 Commercial Rd. Zip: 12205. Tel: 489-3288. Pres.: David Schlang; Sales Mgr.: Gerald McCarthy.**  
Lines: BASF, Discwasher, Le-Bo, Maxell, Memorex, Sony, TDK.  
Terr.: National.
- **TRANS WORLD MUSIC CORP., 874 Albany-Shaker Rd., Latham 12110. Tel: 783-5152. Pres.: Robert J. Higgins; Gen. Mgr.: Frank Griffin.**  
Lines: GRT, Hagerstown, Le-Bo, Maxell, Memorex, Pfanstiehl, Recoton, Robins, Savoy, TDK.  
Terr.: New England; Md.; N.J.; N.Y.; Pa.; Va.
- **AMSTERDAM (Area Code 518)**  
Almor Playtime Co. Inc., 140 Guy Park Ave. Zip: 12010. Tel: 843-3801. Pres.: Albert A. Hyman; VP: Bruce M. Hyman; Sales Mgr.: Tony Garassi.  
Lines: BASF, Le-Bo, Maxell, Memorex, Recoton, TDK.  
Terr.: Conn.; Me.; Mass.; N.H.; N.J.; N.Y.; Ohio; Pa.; Vt.
- **BOHEMIA (Area Code 516)**  
Studio Magnetics Co. Inc., 83 Carlough Rd. Zip: 11716. Tel: 589-4300.
- **FREEPORT (Area Code 516)**  
Candy Stripe Recs. Inc., 371 S. Main St. Zip: 11520. Tel: 379-5151; NYC (212) 895-3930; WATS (outside N.Y. State) (800) 645-3747. Pres.: Stan Gecht; Sales Mgr.: Michael Schackman; Accessory Buyer: Irving Glasser.  
Lines: Ampex, BASF, Capitol, Certron, Crestmark, Discwasher, Dupont, Fuji, Intermagnetics, Magnatone, Maxell, Memorex, Recoton, Recoton/Black Magic, Savoy, Scotch, Sony, Sound Guard, TDK, Ultrasound, Watts.  
Terr.: National & Export.
- **ISLAND PARK (Area Code 516)**  
Price Rite Rec. Corp., 4245 Austin Blvd. Zip: 11558. Tel: 431-8783.  
Lines: Columbia, Le-Bo, Savoy.
- **SCOTT DIST'G. CORP., 4217 Austin Blvd. Zip: 11558. Tel: 432-1234.**  
Branch: Norfolk, Va.  
Line: Scotch.  
Terr.: Military.
- **NEW YORK METROPOLITAN AREA (Area Code 212)**  
Citywide Sales (div. of Intercontinental Electronics Ltd.), 419 Park Ave. S. Zip: 10016. Tel: 689-2700.  
Lines: ADC, Audio-Technica, Pickering, Shure.
- **DYMPIA REC. IND. INC., 239 W. 18 St. Zip: 10011. Tel: 989-7200.**  
Line: Le-Bo.
- **TARA AUDIO SALES LTD., 1370 Ave. of the Americas. Zip: 10019. Tel: 581-6950.**  
Pres.: Sam Ferrara; Mgr.: Ed Berkowitz.
- **WIN RECS. INC., 45-50 38 St., Long Island City 11101. Tel: 786-7667. Pres.: Sam Weiss; Sales Mgr.: George Weiss.**  
Lines: Ampex, Maxell, Memorex, Scotch, TDK.  
Terr.: National.
- **POUGHKEEPSIE (Area Code 914)**  
Toy House of Hudson Valley, Manchester Rd. Zip: 12603. Tel: 471-2740.  
Pres.: Lou J. Kustas.  
Lines: Hagerstown, Le-Bo, Maxell, Memorex, Recoton, Savoy.  
Terr.: Hudson Valley.
- **ROCHESTER (Area Code 716)**  
Kack Klick Dist. Inc., House of Guitars Inc. Bldg., 645 Titus Ave. Zip: 14617.  
Tel: 544-3500. Pres.: P. Armand; Mgr.: Kim Simmons.  
Lines: House of Guitars, Machine Cleaner, Machine Tape, Memorex, Recotape, Sound Guard.  
Terr.: National.
- **WESTBURY (Area Code 516)**  
All Rec. Dist. Inc., 44 Bond St. Zip: 11590. Tel: 997-7160. Pres.: Michael R. Cono.  
Lines: Le-Bo, Maxell, TDK.

## NORTH CAROLINA

- **CARY (Area Code 919)**  
ExSell Mktg., PD Box 884. Zip: 27511. Tel: (919) 467-8122.  
Lines: Allsop, Maxell, Memorex, Sony, Soundguard, TDK.
- **CHARLOTTE (Area Code 704)**  
Bib Dist'g Co., 101 Yorkmont Rd. Zip: 28210. Tel: 527-0440.  
Lines: Le-Bo, Pageant.

APRIL 26, 1980, BILLBOARD

## OHIO

- **AKRON (Area Code 216)**  
Twelgrem Entls. Inc., 2775 Yellow Creek Rd. Zip: 44313. Tel: 836-5591.  
Pres.: J. Hugh Macey; Mgr.: Catherine E. Macey.  
Lines: E-V Game, Electro-Voice, Hagerstown, Newcomb.  
Terr.: Australia; Canada; Germany; Japan; USA.
- **CINCINNATI (Area Code 513)**  
Supreme Dist. Co. Inc., 1000 Broadway. Zip: 45202. Tel: 421-0747. Sales Mgr.: Al Klayman.  
Lines: Disney, Fidelitone.  
Terr.: Ind.; Ky.; Ohio.
- **CLEVELAND METROPOLITAN AREA (Area Code 216)**  
Action Music Sales Inc., 6541 Eastland Rd. Zip: 44142. Tel: 243-0300. Pres.: Len Silver; VP: Dennis Baker.  
Lines: Design, Discwasher, Maxell, Memorex, Scotch, Sound Guard, TDK, Tracs.  
Terr.: Northern Ky.; Mich.; Western N.Y.; Ohio; Western Pa.; North-western W. Va.
- **NAN IN THE MIDDLE, 5923 Cantwell Dr., Mayfield Heights 44124. Tel: 661-3342. Pres.: Sherman Lieberman.**  
Lines: Fidelitone, Maxell, Savoy.  
Terr.: Ohio; Western Pa.

## OKLAHOMA

- **TULSA (Area Code 918)**  
Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754.  
Lines: Le-Bo, Memorex, Tracs.  
Terr.: Western Ark.; Eastern Okla.

## PENNSYLVANIA

- **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**  
A. I. Rosenthal Assocs. Inc., 1035 Louis Dr., Warminster 18974. Tel: 441-8900. Pres.: Alfred Rosenthal; Sales Mgr.: Hugh Boyle.  
Lines: Add-N-Stack, Allsop, Amaray, Audio-Technica, Discwasher, Dynasound, Maxell, Memorex, Pickering, Recoton, Savoy, Scotch, Shape, Shure, Sony, Sound Guard, TDK, Tracs, Watts.  
Terr.: National & Export.
- **VILLANUEVA ASTURIAS CORP., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544.**  
Pres.: Jack Villanueva; Sales Mgr.: Robert Villanueva; Branch Mgr.: Carlos Villanueva.  
Lines: EV Game, Electro-Voice, VAC.
- **VINTAGE RECS. INC., PD Box 251, Darby 19023. Tel: 586-5200. Pres.: Murray Graber.**  
Lines: Audio Magnetics, EV Game, Hartzell, Memorex, Rivertone, Savoy.  
Terr.: Worldwide.

## PUERTO RICO

- **SAN JUAN (Area Code 809)**  
Caribe Audio Dist. Inc., Condado St. No. 70. Zip: 00907. Tel: 722-0219.  
Pres.: Fernando Gallardo; Mgr.: Jose A. Benitez.  
Lines: Audio-Technica, Discwasher, Fidelitone, Maxell, Shure, Stanton.  
Terr.: Puerto Rico; US Virgin Islands.

## SOUTH CAROLINA

- **GREENVILLE (Area Code 803)**  
Custom Rec'g & Sound Inc., 1225 Pendleton St. Zip: 29510. Tel: 269-5018.  
Pres.: Robert W. Edwards; Sales Mgr.: Jere Davis.  
Lines: Ampex, Scotch, Studio Magnetics.  
Terr.: Ga.; N.C.; S.C.

## TENNESSEE

- **KNOXVILLE (Area Code 615)**  
A & R Dist. Co., 1301 Prosser Rd. Zip: 37914. Tel: 546-7381. Dwner & Pres.: Tommy Ayres; Mgr. & Buyer: Albert W. Smith.  
Lines: Ampex, BASF, Custom Case, Le-Bo, Pfanstiehl.  
Terr.: Ala.; Ga.; N.C.; Ohio; S.C.; Tenn.; Va.; W. Va.
- **KNOX REC. RACK CO., PD Box 11167, 1539 Amherst Rd. Zip: 37919. Tel: 584-8531. Pres.: Jay Jacobs.**  
Lines: Custom, Memorex, Recoton, Savoy.  
Terr.: Southeastern USA.
- **MEMPHIS (Area Code 901)**  
Boss Ugly Bob Recs. (BC Entls. of Memphis Inc.), 726 E. McLemore. Zip: 38106. Tel: 947-2553, 774-6400. Pres.: Robert L. Castron Jr.; Sales Mgr.: R. Karriem.  
Branch: West Memphis, Ark.  
Lines: Duotone, Fidelitone, Le-Bo, Maxell, Memorex, Savoy, Shure.  
Terr.: Ark.; Southern Ill.; Miss.; Mo.; Tenn.
- **HOT LINE REC. DIST. INC., 421 S. Main St. Zip: 38103. Tel: 525-0756.**  
Lines: Capitol, Fidelitone, Gemco, Le-Bo, Memorex.
- **NASHVILLE (Area Code 615)**  
Music City Rec. Dist. Inc., 25 Lincoln St. Zip: 37212. Tel: 255-7315. Pres.: E. Hutch Carlock; Sales Mgr.: Mike Wise.  
Lines: Discwasher, Empire, Fidelitone, GRT/Ampro, Hagerstown, Maxell, Memorex, Micra XL, Peerless, Savoy, Sony, TDK, Tempo.  
Terr.: Ala.; Ark.; Ga.; Ill.; Ind.; Ky.; Miss.; N.C.; S.C.; Tenn.; Va.; W. Va.

## TEXAS

- **DALLAS (Area Code 214)**  
Big State Dist'g Corp., 4830 Lakawana, Suite 121. Zip: 75247. Tel: 631-1100. Pres.: H.W. Daily; Mgr.: Billy Emerson Jr.; Promo./Buyer: Alta Hayes.  
Lines: Le-Bo, Maxell, Memorex, Recoton, Savoy, Scotch, Sony, Sound Guard.  
Terr.: Okla.; Tex.
- **FORT WORTH AREA (Area Code 817)**  
Pickwick Int'l Inc., 2200 E. Randol Mill Rd., Arlington 76011. Tel: 261-4281.  
Home office: Minneapolis, Minn.
- **HOUSTON (Area Code 713)**  
4. W. Daily Inc., 3409 Brinkman. Zip: 77018. Tel: 861-9251. Pres.: Donald M. Daily; Mgr.: David Bennett.  
Lines: Le-Bo, Maxell, Memorex, Pfanstiehl, Pfanctre, Pusher, Scotch, Sony.  
Terr.: Tex.

Southwest Whsle. Recs. & Tapes, 8566 Katy Fwy., Suite 123. Zip: 77024. Tel: 464-6507.

- **Home office: San Antonio, Tex., South Texas Whsle. Recs. & Tapes Inc.**
- **SAN ANTONIO (Area Code 512)**  
South Texas Whsle. Recs. & Tapes Inc., 724 Lexington. Zip: 78212. Tel: 224-0754. Pres.: Richard W. Powers; Sales Mgr.: Robert Guillermin.  
Branch: Houston, Tex., Southwest Whsle. Recs. & Tapes.  
Lines: Audio Magnetics, Le-Bo, Maxell, Memorex, Pickwick.  
Terr.: Southwestern USA.
- **SAN BENITO (Area Code 512)**  
Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377.  
Lines: BASF, Scotch.

## UTAH

- **SALT LAKE CITY (Area Code 801)**  
Alta Dist'g Co., Intermountain Div., 2370 W. Bridger Rd. Zip: 84104. Tel: 972-3800. Pres.: George Souvall; VP & Gen. Mgr.: Joseph E. Sasich; Sales Mgr.: Winston G. Jones Jr.  
Branch: Phoenix, Ariz.  
Lines: Le-Bo, Maxell, Memorex, Savoy, Scotch, Sound Guard, TDK, Tracs, Watts.  
Terr.: Idaho; Mont.; Nev.; Utah; Wyo.

## VERMONT

- **WHITE RIVER JUNCTION (Area Code 802)**  
Electronic Supply Inc., Prospect St. Zip: 05001. Tel: 295-3183.

## VIRGINIA

- **NORFOLK (Area Code 804)**  
Contact Norfolk Inc., 1011 W. 25 St. Zip: 23517. Tel: 625-7801. Dpns. Mgr.: Lois Forbes; Sales Mgr.: Thomas A. Gates Jr.  
Lines: Ampex, Audio Magnetics, Le-Bo, Recoton.  
Scott Dist'g Corp., 3418 Azalea Garden Rd. Zip: 23513. Tel: 855-0188. Res.: Sidney Kruglick; Mgr.: R. Kruglick.  
Home office: Island Park, N.Y.  
Line: Scotch.  
Terr.: Military.
- **TIDEWATER ONE-STOP, 1910 Granby St. Zip: 23517. Tel: 623-6256. Sales Mgr.: Charles Faison.**  
Home office: Washington, D.C., Schwartz Bros. Inc.  
Lines: Allsop, Ampex, Audio-Technica, BASF, Empire, Maxell, Memorex, Pickering, Recoton, Scotch, Shure, Sony, Sound Guard, TDK.  
Terr.: N.C.; S.C.; Va.; W. Va.

## WASHINGTON

- **SEATTLE (Area Code 206)**  
Major Dist. S., 18292 Andover Park W., Tukwila 98188. Tel: 575-0081. Pres.: R. G. Anderson.  
Branch: Livermore (San Francisco & Bay Area), Calif.  
Lines: BASF, Le-Bo, Maxell, Memorex, Transcriber.  
Terr.: Alaska; Northern Calif.; Hawaii; Idaho; Mont.; Ore.; Wash.  
Pickwick Int'l Inc., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500.  
Home office: Minneapolis, Minn.  
Sound Recs & Tapes, 725 S. Fidalgo. Zip: 98108. Tel: 767-4580. VP: Ed Richter; Branch Mgr.: Ray Watson.  
Branch: Denver, Colo.  
Lines: Marsand, Peerless, Pfanstiehl, Sony.  
Terr.: Alaska; Colo.; Idaho; Mont.; Ore.; Utah; Wash.

## WEST VIRGINIA

- **CHARLESTON (Area Code 304)**  
3-D Electronics Inc., 3126 Seventh Ave. Zip: 25312. Tel: 744-4701. Pres.: David Ferrell.  
Lines: BSR, Electro-Voice, Le-Bo, Memorex, Scotch.  
Terr.: Eastern Ky.; Eastern Ohio; Southwestern Va.; W. Va.

**Q: Which companies make 8-Track, Cassette and Open Reel tape?**

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**A: The answers come in all sizes under "Tape, Bulk Raw Manufacturers" in IRESD:**

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**Billboard's International Recording Equipment & Studio Directory**

The information master in the recording/studio world

# STORE FIXTURES & MERCHANDISING AIDS MANUFACTURERS & IMPORTERS

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

A-Bee Syndicate Inc., 230 Fifth Ave., New York, N.Y. 10001. Tel (212) 684-7850.

Product: Record & tape display racks. (M)

Al-Len Cutting Co., 11 E. Fourth St., New York, N.Y. 10003. Tel: (212) 254-7864.

Product: Record & tape divider cards.

George Alexander Group Inc., 1063 Post Rd., Darien, Conn. 06820. Tel (203) 655-7791; NYC (212) 886-5600. Pres. Kev Devejian.

Product: Record & tape browser boxes, record & tape display racks, record & tape divider cards.

Ampro Inc., 1624 Toal St., Charlotte, N.C. 28206. Tel (704) 334-5341. VP & Gen. Mgr. Fred E. Martintz

Product: Record & tape browser boxes, record & tape display racks, record & tape divider cards (M)

Art-Phyl Creations, 162 50 NW 48 Ave., North Miami, Fla. 33127. Pres. Art Hochman; Adv. Mgr. Lori Sidlar

Product: Record browser boxes, record display racks (M)

Ted Bushman Signs, 627 Broadway, Massapequa, N.Y. 11758. Tel (516) 798-8590. Owner: Ted Bushman

Product: Record & tape divider cards & signs (M)

Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel (815) 397-3200. Pres. Robert L. Fleming, VP Sales & Mktg. Sandra L. Fleming, Plant Mgr. W. Skip Kruger

Product: Record display racks (Carter Craft) (M)

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel (213) 893-9721. Gen. Mgr. Art Garson, Sales Mgr. Lee Garson

Product: Record & tape browser boxes, record & tape display racks.

Creative Store Equip. Inc., PO Box 933, 1000 Airport Rd., Terrell, Tex. 75160. Tel: (214) 563-5869. Pres. Jerry G. White, Gen. Mgr. John Bowen; Sales Mgr. Jackie Featherston

Product: Record & tape display racks

Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel (919) 867-4106. Pres. Al Metzger, Nat'l Sales Mgr. Judy Harris.

Product: Record & tape divider cards (M)

Dajim Corp., 1 Park St., Amsterdam, N.Y. 12010. Tel: (518) 842-4800.

Product: Record browser boxes, record & tape display racks (Monark) (M)

Design Fabrications Inc., 1215 Wheaton St., Troy, Mich. 48084. Tel. (313) 689-8206. Pres: Bruce R. Dych

Product: Custom record & tape display racks (M)

Dielectrics Inc., 300 Burnell Rd., Chicopee, Mass. 01020. Tel (413) 598-8308. Pres.: Earl S. Stahl, Exec VP. Eric C. Stahl; Gen. Mgr. David Weiner

Product: Record & tape divider cards (custom fabrication)

Discover Division Inc., 5198 W. 76 St., Minneapolis, Minn. 55435. Tel (612) 831-5538. Pres. Paul W. Smith, VP. Les Boelter

Product: Record & tape browser boxes, record & tape display racks, record & tape divider cards

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel (312) 543-8330. Pres. & Gen. Mgr. James R. Walsh

Product: Tape display racks (Securette) (I)

Duotone Co. Inc., 6875 SW 68 Ave., Miami, Fla. 33143. Tel (305) 665-1121. Pres. Stephen Nester Sr., Sales & Adv. Mgr. Stephen Gibson Nester

Product: Record display racks

E V Game Inc., 186 Buffalo Ave., Freeport, N.Y. 11520. Tel (516) 378-0440. Pres. Michael Damsky, Nat'l Sales Mgr. Bill Ranshous, Reg'l Sales Mgr. Jay Kahn, Adv. Coord. Charlotte Larson

Product: Record & tape accessory display racks

Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel (609) 235-3511. TWX (710) 897-0254. Pres. Roger Thanhauser, Sales & Mktg. Mgr. Arthur Constantine

Product: Tape display racks (M)

Fixture Concepts Inc., 104 Nelsen Ave., Tukwila, Wash. 98188. Tel: (206) 226-1450. Gen. Mgr.: Jerry Schoeler; Sales Mgr. Peter Scott; Adv. Mgr. Lynda Hobson.

Product: Record & tape fixtures, tables, counters & related items for display & merchandising, wire LP racks & pegboard accessories.

Freedman Artcraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Gen. Mgr. Ronald Massey; Sales Mgr. L.L. Espich.

Branch: City of Industry, Calif., 14424 Bonellist. Zip: 91744. Tel: (213) 968-9591. Sales & Opns. Mgr. Ron Lloyd.

Product: Record browser boxes, record & tape display racks

Gopher Prods. Corp., PO Box 1812, 2201 Lockheed Way, Carson City, Nev. 89701. Tel: (702) 882-9333, WATS (800) 648-0958. Pres. Warren Perkins.

Product: Record & tape divider cards (M)

Hamilton Fixture Co., PO Box 658, Zip: 45012, 4805 Hamilton Middletown Rd., Hamilton, Ohio 45011. Tel (513) 868-2144. Pres. John Schlegel, Sales Mgr. John Overmann

Product: Record & tape browser boxes, record & tape display racks (MD)

Inovision Corp., 14580 Midway Rd., Dallas, Tex. 75234. Tel (214) 661-4000. Cable INOVISION. Pres. Lloyd H. Haldeman, Adv. & Direct Mail Mgr. Fred T. Mirrick

Product: Tape browser boxes, tape display racks

Ivy Hill Graphics & Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave., Los Angeles, Calif. 90058. Tel (213) 587-3131. Exec. VP. Russell Muir, Gen. Mgr. Del Eaton, Sales Mgr. Arthur Kern; Display Div. Dir. Jerry Gottschalk

Product: Record & tape browser boxes, record & tape display racks, record & tape divider cards

Kajac Recs. (div. of Ozark Opry Inc.), 155 First St., Carlisle, Iowa 50047. Tel (515) 989-0876. Contact: Harold L. Luick

Product: Record & tape display racks (M)

## A Retailer's Dream

Your Company		Income Statement		Month of April, 1980		
Date	Category	Sales	Inventory	Profit		
4/1	Opening Inventory			0.00		
	Audio/Video Tape and Accessories Sales	100000.00	100000.00	100000.00		
4/30	Closing Inventory			0.00		
	Profit Margin					40%

Wouldn't it be great if you could stock only what you'd sell every month? No more wrong guesses in merchandising. No more rooms of stock nobody heard of and nobody wants.

We understand. At ExSell Marketing, we're experts in helping you choose the right product mix in audio and video accessories. Our prices are competitive. We get the goods to you when you want them FAST! No penalties for small orders. No minimum orders either and we give you prepaid shipping on every order over \$150. We help you keep up with your inventory so you don't get caught with too little. And we've got the respected audio and video software lines that you know and your customers want. Names like MAXELL, TDK, SONY, MEMOREX, ALLSOP, SOUNDGUARD, and others.

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Kalby Mds., 4700 S. Santa Fe Ave., Los Angeles, Calif. 90058. Tel. (213) 587-1164. Customer Serv.: Arte Hirsch  
**Product:** Record browser boxes, record display racks, record divider cards

Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel. (212) 387-1747. Prod'n Mgr. Benjamin Kobrin; Plant Superintendent: Charles Kobrin; Sales Mgr.: Samuel Kobrin.  
**Product:** Record & tape browser boxes, record & tape display racks (M)

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel. (212) 894-5155. Pres.: P. O'ayton; VP Mktg.: P. Palmiri.  
**Product:** Record & tape divider cards (M)

Liberty Fixture Inc., PO Box 8431, 2467 Mariposa Rd., Stockton, Calif. 95208. Tel. (209) 948-1176. Pres., Sales & Adv. Mgr.: Leonard Semler; Gen. Mgr.: Wayne Hibner.  
**Product:** Record & tape browser boxes, record, tape & video display racks & related items.

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel. (814) 723-8600. Pres. J. Albert Loranger; VP: Robert Loranger.  
**Product:** Tape browser boxes (M)

Mallory Dist Prods Co., 3029 E. Washington Ave., Indianapolis, Ind. 46201. Tel. (317) 636-5353.  
**Product:** Tape display racks (M)

Monark see Dajim

N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, Zip: 01842, 641 Haverhill St., Lawrence, Mass. 01841. Tel. (617) 686-4293. Pres. Jerry P. Marcus; VP Int'l Sales: P.H. Kankey; Gen. Mgr.: Melvin L. Marcus; Sales Mgr.: B.J. Kankey.  
**Product:** Record browser boxes, record display racks

Nostalgia Lane Inc., 200 W. 57 St., New York, N.Y. 10019. Tel. (212) 582-5390. Owners: Lee Halpern, Nina Mattikow; Gen. Mgr.: Dan Futterman; Sales Mgr.: Arlene Brod.  
**Product:** Record browser racks, record & tape display racks, record divider cards

Pak-Wik Corp., 128 Tivoli St., Albany, N.Y. 12207. Tel. (518) 465-4556. Pres.: Samuel A. Strasser; Sales Mgr.: Myron S. Strasser Jr.  
**Product:** Tape browser boxes

Paramount Housewares, 1035 Westminster Ave., Alhambra, Calif. 91803. Tel. (213) 570-1601. Pres. Joseph O. Winston; Sales & Adv. Mgr.: Charles W. Holmes.  
**Product:** Record browser boxes, record display racks, tape storage cases (M)

Pickwick Mfg. Co., 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel. (612) 932-7641. Pres.: C. Charles Smith; Nat'l Sales Mgr.: Dick McGowan  
**Product:** Plastic security boxes (M)

Pro I Prods., PO Box 33, Highland Park, Ill. 60035. Tel. (312) 433-4575. Pres.: R. L. Pink; Gen. Mgr.: J.R. Gower; Sales Mgr.: M.M. Pink; Adv. Mgr.: Q.O. Pink.  
**Product:** Record & tape browser boxes, record & tape display racks

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 737-3737. Pres. & Adv. Mgr.: Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards

Record-Wide Dists., 1755 Chase Dr., Fenton, Mo. 63026. Tel. (314) 343-7100. VP Mktg.: Bob Howard.  
**Product:** Record & tape browser boxes, record & tape display racks, record divider cards

Recoton Corp., 4623 Crane St., Long Island City, N.Y. 11101. Tel. (212) 392-6442. Pres.: Robert Borchardt. Exec. VP: Peter Wish, VP Sales: George Calvi  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards

Rockford Central Plastics, see Central Plastics

Scotch, see 3M

Securite, see Display Media

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel. (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.  
**Product:** Record display racks, wire pegboard baskets

Shape Inc., PO Box 366, Biddford Ind'l Park, Biddford, Me. 04005. Tel. (207) 282-6155. Pres.: Anthony L. Gelardi Jr.; Sales & Mktg. Mgr.: Joe Ciccone; Consumer Sales Mgr.: John Gray, Adv. Mgr.: Bob MacLeod.  
**Product:** Record & tape display racks (Shape Multistand)

Star Title Strip Co., 842 Western Ave., Pittsburgh, Pa. 15233. Tel. (412) 231-4314. Mgr.: William P. Miller  
**Product:** Record & tape divider cards (MO)

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223 5N, St. Paul, Minn. 55101. Tel. (612) 733-1110. Pres.: J.M. Otisblado; Gen. Mgr.: John Povolny; Nat'l Sales Mgrs.: J.L. Leon, J.R. Williams; Mkt. Optrs. Mgrs.: J.B. Hanks, S.R. Frederickson; Mkt. Communications Mgrs.: V.A. Hanson, P.M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel. (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel. (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel. (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel. (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel. (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel. (404) 447-7000—Honolulu, Hawaii, PO Box 30048, 4443 Malaes St. Zip: 96818—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel. (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel. (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel. (313) 477-5000—Eagan, Minn., PO Box 32211, St. Paul 55133, 3130 Lexington Ave. S. Zip: 55121. Tel. (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel. (314) 997-8500—West Catowell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel. (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel. (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel. (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel. (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel. (214) 324-8100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel. (206) 244-7200  
**Product:** Tape display racks (Scotch) (M)

Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel. (205) 672-2241. VP: R. Oenson Parker; Sales Mgr.: Oudley Pendleton III; Adv. Mgr.: B.R. Cummings.  
**Product:** Tape display racks (M)

Wiremaid Prod. Corp. (div. of Cove Four Slide), 60 West Ave., Patchogue, N.Y. 11772. Tel. (516) 475-0193. Pres.: Barry Jaffe; Sales Mgr.: A. Boden; Adv. Mgr.: Leigh Boden  
**Product:** Record & tape display racks (M)

## PRE-RECORDED VIDEO SUPPLIERS

• Continued from page T/A/V-20

**VIDEO HOME LIBRARY LTD.**, PO Box G, Madison Square Sta., New York, N.Y. 10012. Tel. (212) 929-2340. WATS (800) 221-4066. Pres. & Sales Mgr.: Andre O'Apice (W/D, MO)  
**Formats:** Beta, VHS.  
**Subject:** Adult, Feature Films, Gen. Entertainment.

**VIDEO HOME THEATER**, PO Box 874, Valley Forge, Pa. 19481. Tel. (215) 935-9425. Pres.: Paul Keirstead; Sales Mgr.: James Rodgers. (R, W/D, MO)  
**Formats:** Beta, VHS.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO IMAGES**, 495 Monroe Tpk., Monroe, Conn. 06468. WATS Tel. (800) 243-9289. Pres.: Jonathan Sonneborn; Sales Mgr.: Elizabeth Low. (D, R, W/D, MO)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music.

**VIDEO KING INC., TIME SHARING LIBRARY NETWORK**, 3907 56 Ave., Hyattsville, Md. 20784. Tel. (301) 779-3010. Pres.: Robert Graulich; Sales Mgr.: Robert Sorkin. (R, W/D, MO)—Note: Has National Rental Program.  
**Formats:** Beta, VHS, LVR Format in Fall 1980  
**Subjects:** Adult, Feature Films, Gen. Entertainment, Music, Sports, Special Interest.

**VIDEO LA**, see Video Yesterday.

**VIDEO LIBRARY CO.**, 10 Presidential Blvd., Bala Cynwyd, Pa. 19004. Tel. (215) 664-4545. Pres.: Homer Hewitt III; Sales Mgr.: Karen Pressman. (W/D)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO ONE-STOP**, 10250 Santa Monica Blvd., Los Angeles, Calif. 90067. Tel. (213) 879-5677. Pres.: Russ Berens. (W/O)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**THE VIDEO SOCIETY**, 2029 Century Park E., Suite 3440, Los Angeles, Calif. 90067. Tel. (213) 557-2066. Pres.: S. Gerald Stone; Sales Mgr.: Ron Friedman (MO)  
**Formats:** Beta, VHS.  
**Subjects:** Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Educational.

**VIDEO STATION INC.**, 11906 Wilshire Blvd., Los Angeles, Calif. 90025. Tel. (213) 478-5007. Pres.: George Atkinson; Sales Mgr.: Skip Houston. (D, R, W/D, MO)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO T.E.N. INC.**, 121 La Vela Dr. NE, Albuquerque, N.M. 87108. Tel. (505) 266-8619. WATS (outside N.M.) (800) 545-6580. Pres. & Sales Mgr.: J.G. Ralston. (D, W/D, MO)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Nostalgia.

**VIDEO TAPE NETWORK INC.**, 115 E. 62 St., New York, N.Y. 10021. Tel. (212) 759-8735. Pres.: John Friede. Sr. VP: John S. Lollis. (W/D, MO)  
**Formats:** Beta, VHS, U-matic. 1/2" EIAJ open reel  
**Subjects:** Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Instructional.

**VIDEO TECH PRODS INC.**, PO Box 12855, Kansas City, Mo. 64124. Tel. (816) 331-5834. Pres.: R.K. Bernard; Sales Mgr.: Jane Bernard. (W/D, MO)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Feature Films, Instructional.

**VIDEO TREND INC.**, PO Box 340, 24611 Crestview Court, Farmington, Mich. 48018. Tel. (313) 474-0300. Pres.: Gene Silverman; Sales Mgr.: Jeff Freedman. (R, W/D)  
**Formats:** Beta, VHS.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO WAREHOUSE INC.**, 500 Hwy. 36, Atlantic Highlands, N.J. 07716. Tel. (201) 291-5300. Pres.: Robert Obsgarten; Sales Mgr.: Carolyn Michaels. (W/D)  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**VIDEO YESTERYEAR**, Box C, Sandy Hook, Conn. 06482. Tel. (203) 426-2574. WATS (outside Conn.) (800) 243-0987. Pres.: J. David Goldin; Sales Mgr.: Craig Gállichotte. (D, W/D)  
**Formats:** Beta, VHS, U-matic (Also available in PAL mode)  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment.

**VISUAL RECORDS INC.**, 1265 N. Grove St., Anaheim, Calif. 92806. Tel. (714) 632-8970. Pres.: Frank Touch. VP Mktg.: Ken Iles. (D)  
**Formats:** Beta, VHS.  
**Subject:** Music.

**W C I HOME VIDEO INC.**, 75 Rockefeller Plaza, New York, N.Y. 10019. Tel. (212) 484-6081. Pres.: Morton J. Fink; Sales Mgr.: Rand Biemeister. (W/D)  
**Format:** Beta, VHS.  
**Subjects:** Cartoons, Feature Films, Gen. Entertainment, Music.

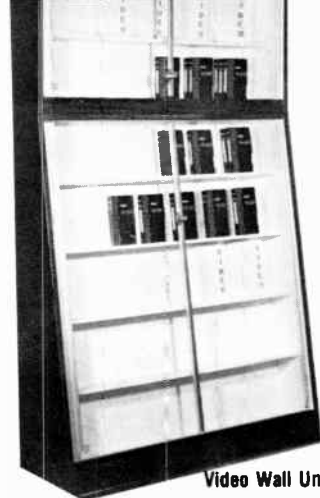
**WESTERN VIDEO**, 430 E. 58 Ave., Denver, Colo. 80216. Tel. (303) 623-2227. Pres. & Sales Mgr.: Stephen W. Hunter; Optrs. Mgr.: Cathie Ries. (W/D, MO)  
**Formats:** Beta, VHS.  
**Subject:** Feature Films

**WIZARD OF VID INC.**, 224 S. Robertson Blvd., Beverly Hills, Calif. 90211. Tel. (213) 652-9450. Pres.: C. Band; Sales Mgr.: H. Arends. Local branch: 14945 Ventura Blvd., Sherman Oaks 91403. (R, W/O, MO)  
**Formats:** Beta, VHS.  
**Subjects:** Adult, Cartoons, Feature Films, Gen. Entertainment, Music, Sports.

**WCRLD TELEVISION**, 1200 S. LaCienega Blvd., Los Angeles, Calif. 90035. Tel. (213) 657-6978, 748-3898. Pres.: Al Goodman; Sales Mgr.: Ken Hart. (MO)  
**Formats:** Beta, VHS.  
**Subjects:** Cartoons, Feature Films, Gen. Entertainment, Music, Sports, Educational.

**X S VIDEO PRODS INC.**, 161 E. Erie St., Chicago, Ill. 60611. Tel. (312) 951-0774. Pres.: Thomas Edinger; Sales Mgr.: Pat Kelly.  
**Formats:** Beta, VHS, U-matic.  
**Subjects:** Gen. Entertainment, Original Programming for Home Use.

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# TAPE SERVICES

## 1 DESIGN & ARTWORK/PRINTING & LITHOGRAPHING



The key to the abbreviations used in this category is: (DES) for those companies which execute designs or artwork, and (PRT) for those which do printing or lithographing.

### ALABAMA

- **BIRMINGHAM (Area Code 205)**  
Char-Belle Prod'n Inc., Frank Nelson Bldg., Suite 801, 205 N. 20 St. Zip: 35203. Tel: 252-8271. Pres.: Ben Pleasente; Sales Mgr.: L.K. Arrington; Sales Mgr.: Michael Holt. (DES, PRT)
- **DOTHAN (Area Code 205)**  
Tri-State Publ'g Co. Inc., 120 S. St. Andrews. Zip: 36301. Tel: 792-6808. (DES, PRT)

### ARIZONA

- **PHOENIX (Area Code 602)**  
General Cassette Corp., 2311 N. 35 Ave. Zip: 85009. Tel: 269-3111. Pres.: Bill Johnson; Mktg. Mgr.: William Wallace; Prod'n Mgr.: Cindy Tucker; Dupl'n Sales Mgr.: Carl Tarajowski. (DES—tape only)
- **UNIVERSAL AUDIO CORP.**, 6540 E. Lafayette Blvd., Scottsdale 85217. Tel: 949-7577. Pres.: John A. Michaelson; Sales Mgr.: James Noonan; Adv. Mgr.: A.K. Gardner. (DES)
- **TUCSON (Area Code 602)**  
Aunt Eck's Printing & Pickin' Parlor, 601 E. Sixth St. Zip: 85705. Tel: 884-7544. Prop.: Sarah A. McUmber; Art Dir.: Betsy Rome. (DES, PRT)

### CALIFORNIA

- **CAMPBELL (Area Code 408)**  
Westpac, 503-B Vandell Way. Zip: 95008. Tel: 379-0871. Sales Mgr.: Rich Krueger. (DES—record & tape, PRT—tape only)
- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**  
A G I (Album Graphics Inc.), 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. (Sales office only) (DES, PRT)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
Album Art Co. (div. of NEHI Rec. Dist'g Corp.), 5500 W. Jefferson Blvd., Culver City 90016. Tel: 930-1722. (DES—3-D displays & 6"x6" oil paintings of album jackets)  
Album Graphics Inc., see AGI  
Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 725-6900. Pres.: Samuel

- M. Broadhead; VP: David L. Brown; Sales & Customer Serv. Mgr.: Stephen R. Broadhead. (PRT—record only)
- Award Rec. Mfg. Inc., 11016 La Cienega Blvd., Inglewood 90304. Tel: 645-2281. Pres. & Sales Mgr.: Martin Ansoorian; Gen. Mgr.: George Abajian. (PRT—record only)
- Bert-Co. Ent's. Inc. (div. of the Walter Reade Drg. Inc.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. (DES, PRT)  
Home office: New York, N.Y.
- Douglas Boyd Design, 309 Santa Monica Blvd., Suite 309, Santa Monica 90401. Tel: 392-5018. (DES—tape only)
- Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan. (DES, PRT)  
Branch: Park Ridge, N.J.
- California Images Inc., 9411 Winetka Ave., Chatsworth 91311. Tel: 885-5704. (DES & PRT—Customized tee-shirts only)
- Container-Kraft Inc., 8321 DeCielis Pl., Sepulveda 91343. Tel: 893-9721. Gen. Mgr.: Art Garson; Sales Mgr.: Lee Garson. (PRT)
- Creative Minds Inc., 1560 N. La Brea, Suite M, Hollywood 90028. Pres.: Arthur H. Benson; Sales Mgr.: Howard Wormser. (DES)
- Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; VP: Don Macmillan. (DES, PRT)
- D A K Inds Inc., 10845 Vanowen St., North Hollywood 91605. Tel: 984-1559; WATS (800) 423-2636. Cable: DAKENT. Pres.: Drew Alan Kaplan. (PRT—tape only)
- Rod Dyer Inc., 5550 Wilshire Blvd., Suite 301. Zip: 90036. Tel: 937-4100. Pres.: Rod Dyer; Gen. Mgr.: Christine Eason; Sales Mgr.: Robert Kahn. (DES)
- Dyna Concept Studios, PO Box 4413, San Pedro 90731. Tel: 548-5731. Mng. Dir.: Julian Reyna. (DES)
- Hope Street Studio, 607 N. Ave. 64. Zip: 90042. Tel: 258-6741. Pres. & Owner: Van Webster; Studio Mgr.: Cristy Robertson. (DES)
- Ivy Hill Graphics & Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Exec. VP: Russell Muir; Gen. Mgr.: Del Eaton; Sales Mgr.: Arthur Kern. (DES, PRT)  
Home office: Great Neck, N.Y.
- K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres.: Glade Merkle; VP Custom Sales: Jim Auchterlonie; Sales & Adv. Mgr.: Bruce Leek. (PRT—record only)
- Kalmy Mdsq., 4700 S. Santa Fe Ave. Zip: 90058. Tel: 587-1164. Customer Serv.: Arte Hirsh. (DES, PRT)
- Kdisc (sub. of Keycor Century Corp.), 6550 Sunset Blvd., Hollywood 90028. Tel: 466-1323. Pres.: Eugene R. Schutz; Gen. & Studio Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell. (DES, PRT—record only)  
Plant: Saugus, Calif.
- John Kehe Studio, 11271/2 S. Robertson Blvd. Zip: 90035. Tel: 275-7161. (DES)
- Kittyhawk Graphics, 7777 Sunset Blvd., Hollywood 90046. Tel: (213) 874-1534. (DES)
- Kosh & Co., 1581 Crossroads of the World, Hollywood 90028. Tel: 466-9755. (DES—record only)
- Lester Music Engraving, 345 S. Citrus Ave. Zip: 90036. Tel: 939-3630. Owner: James T. Lester. (DES)
- Modern Album of California Inc., 3104 Vanowen St., Burbank 91505. Tel: 845-7655. Pres.: William S. Pine; Gen. Mgr.: Raymond Gardocki. (PRT—record only)  
Home office: Hauppauge, N.Y., Modern Album & Finishing Co. Inc.  
Monarch Rec. Mfg. Corp. (sub. of Electrosound Group Inc.), 9545 San Fernando Rd., Sun Valley 91352. Tel: 767-8833. Pres.: Nate DuRoff; VP & Gen. Mgr.: Bob Barone. (PRT—record only)  
Home office: Holbrook, N.Y., Electrosound Group Inc.  
Sales office: New York, N.Y., Electrosound Group Inc.
- Musicearch, 9000 Cynthia St., Suite 205. Zip: 90069. Tel: 275-4790. Pres.: Robert Greenfield; VP Creative Servs.: Topper Schroeder. (DES)
- Musitron Inc., 2534 1/2 W. Pico Blvd. Zip: 90006. Tel: 380-6840. Pres.: Eric Dominguez; Gen. & Sales Mgr.: Luis A. Conte; Ass't to Pres.: Reginald Peacock. (DES)
- Myriad Prod'n, 1314 N. Hayworth Ave., Suite 402. Zip: 90046. Tel: 851-1400. Pres.: Ed Harris. (DES)
- Neilson/Anklam Inc., 11908 Ventura Blvd., Studio City 91604. Tel: 980-1631. Pres.: Ron Neilson; VP: Barry D. Anklam. (DES)
- Pacific Eye & Ear, 451 N. La Cienega Blvd. Zip: 90048. Tel: 659-2121. (DES)
- Pedersen Label Printing Co., 11152 Fleetwood St., Sun Valley 91352. Tel: 768-3122. Pres.: Herman A. Fredrikz; Prod. Mgr.: S. Kadonaga. (PRT) Photo/Graphics, 1125 E. Orange Ave., Monrovia 91016. Tel: 359-9414. (DES)
- Prestone Graphics Inc., 1930 Century Park W. Zip: 90067. Tel: 552-9671. (DES, PRT)  
Branch: New York, N.Y.
- Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700. (DES, PRT)  
Home office: Long Island City (New York Metropolitan Area), N.Y.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp.
- Radio Central, 427 W. Fifth St., Suite 611. Zip: 90013. Tel: 626-9891. Owner: David B. Sigler; Gen. & Sales Mgr.: Carl Hampson. (DES, PRT—tape only)
- Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica 90404. Tel: 829-3476. Pres.: Jack G. Brown; VP & Gen. Mgr.: James Ooyle; Prod'n Supervisor: Steve Sheldon. (PRT—record only)
- Roach Inc., 8430 Tujunga Ave., Sun Valley 91352. Tel: 767-8300. (DES & PRT—customized tee-shirts & hats only)  
Home office: Columbus, Ohio
- Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Jim Palmer. (PRT—record only)  
Home office: New York, N.Y.
- Stoughton Printing Co., 130 N. Sunset Ave., City of Industry 91744. Tel:

- 961-3678. Pres. & Gen. Mgr. Jack W. Stoughton; Sales Mgr. Jack Stoughton Sr. (PRT—record only)
- Superior Data/Graphics Corp., 5717 Santa Monica Blvd. Zip: 90038. Tel: 467-5133. (PRT)
- Superscope Inc., 22459 Paul Revere Dr., Woodland Hills 91364. Tel: 998-9333 x 2090. Pres.: Joseph S. Tushinsky; Mktg. & Sales Mgr.: Bill Rosen. (DES, PRT)
- Surf City Recs., PO Box 14, Hollywood 90028. Tel: 851-3161. Pres. Gary M. Theroux; Admin. Ass't: Russell Bidwell; Sales Mgr.: Mark Chager; Adv. Mgr.: Peter Roberts. (DES)
- Tape Specialty Inc., 13411 Saticoy St., North Hollywood 91605. Tel: 786-6111. Pres.: Steve Feldman; Gen. Mgr.: Len Feldman. (DES—tape only)
- Wong Design Co., 6255 Sunset Blvd. Zip: 90028. Tel: 469-4194. Chief Exec. Ron Wong. (DES—record only)
- **MONTEREY (Area Code 408)**  
Publishers' Art Serv., 455 Pierce St. Zip: 93940. Tel: 375-1191. Owner: Joe Pierre. (DES)
- **OCEANSIDE (Area Code 714)**  
Excel Co., 1907 Apple St. Zip: 92054. Tel: 439-3020. Pres.: J. Richard Lee; Gen. Mgr.: Bill Kottcamp. (DES)
- **SACRAMENTO (Area Code 916)**  
Alpha-Media Inc., PO Box 254452. Zip: 95825. Tel: 485-3701. (DES)  
Bill Rase Prod'n Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Owner & Pres.: Bill Rase. (DES)
- **SAN FRANCISCO & BAY AREA (Area Code 415)**  
Conlan/Golden Inc., 501 Forbes Blvd., Suite 106, South San Francisco 94080. Tel: 761-7617. Pres.: Robert Conlan; VP Sales: Richard Conlan. (DES, PRT)  
Fred Fox Music Co., 406 Kehoe Ave., Half Moon Bay 94019. Tel: 726-3725. Pres.: F.H. Nesbitt Jr.; Sales Mgr.: V.A. Nesbitt. (DES)  
Cathy Furniss & Assocs., 680 Beach St., Suite 445. Zip: 94109. Tel: 885-2807. Pres.: Cathy Furniss; Sales Mgr.: Ruth Maas; Adv. Mgr.: Michel Lupman. (DES)
- Sonic Arts Corp., 665 Harrison St. Zip: 94107. Tel: 781-6307. Pres.: Leo de Gar Kalka; Gen. Mgr.: Herbert P. Haas. (DES)
- **SANTA CRUZ (Area Code 408)**  
Suttle Designs, 118 Myrtle St. Zip: 95060. Tel: 426-2819. Owner & Art Dir. S. Suttle. (DES)
- **SAUGUS (Area Code 805)**  
Kdisc (sub. of Keycor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres.: Eugene R. Schutz; Gen. Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell. (DES, PRT—record only)  
Offices: Hollywood (Los Angeles Metropolitan Area), Calif.
- **STANTON (Area Code 714)**  
Photo-Lith Int'l., 11816 Western Ave. Zip: 90680. Tel: 893-5037; WATS (800) 854-2489. (DES & PRT—customized tee-shirts only)
- **STOCKTON (Area Code 209)**  
Liberty Fixture Inc., PO Box 8431, 2467 Mariposa Rd. Zip: 95208. Tel: 948-1176. Pres., Sales & Adv. Mgr.: Leonard Semler; Gen. Mgr.: Wayne Hibner. (PRT)

### COLORADO

- **BOULDER (Area Code 303)**  
Archon Audio-Video/Duplication Co., 3805 Armer Ave. Zip: 80303. Tel: 443-2171, 494-2684. Owner & Eng.: John Arcotta; Gen. Mgr.: Frank Linguisto; Sales Mgr.: Anthony Guido. (DES & PRT—tape only)  
Video/Audio Int'l. Corp. (Vidaac Ltd.), PO Box 4571, 1258 Bear Mountain Court. Zip: 80302. Tel: 499-2001. Pres. & Gen. Mgr.: Stephen M. Raydon; Sales Mgr.: Thomas Steenlana. (DES)
- **DENVER (Area Code 303)**  
Soundmark Corp., 4950 Nome St., Unit C. Zip: 80239. Tel: 371-3076. (PRT)

### CONNECTICUT

- **DARIEN (Area Code 203)**  
George Alexander Group Inc., 1063 Post Rd. Zip: 06820. Tel: 655-7791; NYC (212) 886-5600. Pres.: Key Devejan. (DES, PRT)
- **MONROE (Area Code 203)**  
Wildwood Entertainment, 114 W. Maiden Ln. Zip: 06468. Tel: 261-2979. Pres.: Vincent E. Meyer Jr. (DES)  
Branch: Rensselaer, N.Y.
- **TRUMBULL (Area Code 203)**  
J & O Litho Serv., 9 Sally Ann Dr. Zip: 06611. Tel: 261-3366. (PRT)
- **UNION CITY (Area Code 203)**  
A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: Augustus O. Hampson; Sales Mgr.: John W. Berry. (DES, PRT—tape only)
- **WOODBRIIDGE (Area Code 203)**  
Real to Reel Prod'n, PO Box 4026. Zip: 06525. Tel: 735-5883. Bd. Chm.: Martin G. Kugeli; Gen. Mgr.: Karen Reade. (DES, PRT)

### DELAWARE

- **BEAR (Area Code 302)**  
Factors Etc. Inc., Geissler Park. Zip: 19701. Tel: 834-1625. Pres.: H. Lee



Geissler, Sales Mgr.: Laurence H. Seeny. (DES, PRT—customized tee-shirts only)

● **WILMINGTON (Area Code 302)**

Ken-Del Prod'n Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. (DES, PRT)  
National Tape Dupl'rs, see Ken-Del.

**FLORIDA**

● **FORT LAUDERDALE (Area Code 305)**

Alpha Recs. Inc., 1400 NW 65 Ave. Zip: 33313. Tel: 587 6011 (DES—record only)

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Image Devices Inc., 1825 NE 149 St., North Miami 33181. Tel: 945-1111  
Telex 519348. TWX (810) 845-4242. Sales Mgr. Bill Reiter. (PRT)  
Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens 33015. Tel: 558-9211.  
Pres. Carlos Garcia; Gen. Mgr.: Mirella Tunon; Sales Mgr.: Roberto Creus. (PRT)

Record Dists. of America, 780 W. 27 St., Hialeah 33011. Tel: 887-2638.  
Pres. Eliseo Valdes. (DES, PRT)

Tropical Paper Box Co., 7000 NW 25 St. Zip: 33122. Tel: 592-5520. Rec. Div.  
Mgr. Dale Quartin. (PRT)

Video Music Corp., 770 W. 27 St., Hialeah 33010. Tel: 885-9156. (DES—tape only, PRT—record & tape)

● **ORLANDO AREA (Area Code 305)**

Magnex Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres. John Lory. (PRT)

**GEORGIA**

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

Atteram Prod'n Inc., 190 Boulevard SE. Zip: 30312. Tel: 522-8106. Pres. & Gen. Mgr.: Carl Queen; Sales Mgr. Shirley Queen; Plant Prod'n Mgr. Alton Seay. (DES, PRT)

Data Linear Prods. Inc., 4507-K Mills Pl. SW, College Park 30366. Tel: 691-1254. (DES, PRT)

Home office: New York, N.Y., Linear Prods. Inc. Project 70 Audio Servs. Inc., 1127 Spring St. NW. Zip: 30309. Tel: 875-7008. Pres. Jerry L. Connell. (PRT—tape only)

The T-Shirtery Inc., 1200 Menlo Dr. NW. Zip: 30318. Tel: 351-9850. WATS (800) 241-1052. Pres.: Jay J. Cohen, Gen. & Sales Mgr. Paul I. Katz. (DES, PRT—customized tee-shirts only)

Wonder Graphics Inc., PO Box 77287, Zip: 30309, 983 Waverly Way. Zip: 30357. Tel: 524-1200. (DES)

● **COLUMBUS (Area Code 404)**

Capricorn Sales, 4018 Buena Vista Rd. Zip: 31907. Tel: 563-5353. (DES & PRT—customized tee-shirts only)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I (Album Graphics Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres. Donald W. Kosterka; Sales Mgr. Charles Eaton. (DES, PRT)

Sales offices: Los Angeles, Calif.: New York, N.Y. Ad-Vertising Unlimited, PO Box 8135, Zip: 60680. Tel: 787-8220. Pres. R.C. Hillman; Sales Mgr.: Frank Howard Jr., Adv. Mgr.: Howard Pittman. (DES)

Album Graphics Inc., see AGI.  
Armageddon Talent Assocs., 1604 W. Juneway Terr. Zip: 60626. Tel: 465-3373. Mgr. Fred Tieken. (DES)

Audio Accessories Co., 38 W. 515 Deerpath Rd., Batavia 60510. Tel: 879-5998. Sales Mgr.: John S. Maloney. (DES—tape only)

Audio Artists Ltd., PO Box 7, Wheaton 60187. Tel: 668-6682. (DES)  
Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Tel: 583-2818. Pres. Joseph Halperin. (DES)

M. M. Cole Music Publ'g Co., Playboy Bldg., Suite 1602, 919 N. Michigan Ave. Zip: 60611. Tel: 787-0804. Cable: MIMCOLE. Pres.: Shepard Stern, Sales Mgr.: J.C. Cole; Adv. Mgr. Mike Stern. (DES, PRT)

Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel: 774-4321. (DES, PRT)

Higgins, Hegner, & Genovese Int'l, 510 N. Dearborn. Zip: 60610. Tel: 644-1882. (DES)

Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck. (DES—record only)

Media Int'l Inc., 425 N. Michigan. Zip: 60611. Tel: 467-5430. Pres.: Duane Lundeen; VP: Margaret Lundeen; Gen. Mgr.: Al Masters. (DES—record & tape, PRT—tape only)

Planet Communications (div. of Clay Pigeon Int'l), PO Box 20346, Zip: 60620. Tel: 778-8760. Pres. & Gen. Mgr.: Vytautas Beleska; Sales Mgr.: Rudy Markus, Special Projects Mgr.: D. Jaras. (DES)

Poly Com Group, 4 E. Huron St. Zip: 60611. Tel: 337-2040. Gen. Mgr. Joseph Hassen; Sales Mgr.: Carmen Trombetta, Prod'n Mgr.: Bob Thomas. (DES)

Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville 60048. Tel: 362-4060. Studio Mgr.: Ron Schwartz. (DES)

Rooster Recs. USA, 2615 N. Wilton Ave. Zip: 60614. Tel: 281-3385. Partners: Jim & Amy O'Neal. (DES, PRT)

Trackdown Rec. Dist. & Rec. Promo Co., 542 S. Dearborn, Suite 1102. Zip: 60609. Chm: Hank Williams; Pres.: T.J. Wocker; Adv. Mgr.: J.V. Seldin. (DES, PRT)

Vinyiweld, 2011 W. Hastings. Zip: 60608. Tel: 243 0606. Custom Prods. Mgr.: Martin Amadio. (PRT—tape only)

● **COLLINSVILLE (Area Code 618)**

Mar Kay Rec. Co., 1 Scotch Pine Dr. Zip: 62234. Tel: 344-4443. Pres. Hubert Joyce, VP Sales: Ron Allen, Gen. Mgr. Phyllis Neely. (DES, PRT)

● **ROCKFORD (Area Code 815)**

Carter Corp., 1916 11 St. Zip: 61101. Tel: 397-3200. Pres.: Robert L. Fleming, VP Sales & Mktg.: Sandra L. Fleming, Plant Mgr.: W. Skip Kruger. (DES, PRT)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres. James E. Bowers, VP: Thomas R. Bowers. (DES & PRT)

**APRIL 26, 1980, BILLBOARD**

Liltheatre Inc., 4990 Massachusetts. Zip: 46218. Tel: 545 2001. (DES)  
Roco Sleeve Packaging, 620 S. Belmont. Zip: 46221. Tel: 635 7777. Pres. Leonard Verebay, Sales & Adv. Mgr. Leonard Dimond. (PRT)

Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635 7777. Pres. Abe Garde, Sales & Adv. Mgr. Morton Schechter. (DES, PRT)

Home office: Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp.

● **RICHMOND (Area Code 317)**

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rch Rd. Zip: 47374. Tel: 962 9511.

Home office: New York, N.Y.

● **TERRE HAUTE (Area Code 812)**

Artco Press Inc., PO Box 1445. Zip: 47808. Tel: 232 0926. Pres. James S. Royse, Sales Mgr. Don Wilson. (PRT)

Ivy Hill Communications Inc., Fort Harrison Ind'l Park, Fairbridge Ave. Zip: 47803. Tel: 466 9851. Div. VP: Don Ford, Prod'n Mgr. Dick Biemek. (PRT)

Home office: Great Neck, N.Y.

Woodburn Printing Co., 25 S. Sixth St. Zip: 47808. Tel: 466-6822. Pres. Donald P. Pendergast; Sales Mgr. Ed Schulz, Adv. Mgr. John Crippen. (PRT)

**IOWA**

● **CARLISLE (Area Code 515)**

Kajac Recs (div. of Ozark Opry Inc.), 155 First St. Zip: 50047. Tel: 989 0876. Contact: Harold L. Luck. (DES, PRT)

● **CORALVILLE (Area Code 319)**

Safeguard Co., 108 Second Ave. Zip: 52241. Tel: 351 7830. Gen. Mgr. (Audio Visual Prods'ns), Ben Ploof. (DES—tape only)

Home office: Brookfield (Milwaukee Metropolitan Area), Wisc.

● **DES MOINES (Area Code 515)**

Senco Graphics, PO Box 2501, 5311 SW Ninth. Zip: 50315. Tel: 285-6564. Pres. Art Stenstrom. (DES & PRT—customized tee-shirts only)

**KENTUCKY**

● **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'n Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres. Ray Allen; Adv. Mgr. Carolyn Davidson. (DES)

**LOUISIANA**

● **BATON ROUGE (Area Code 504)**

Record Co. of the South (RCS), 5220 Essen Ln. Zip: 70808. Tel: 766 3233. Pres. Cyril E. Vetter; Gen. Mgr. John Fred, Sales Mgr. Ronnie Schaab, Art Dir. Ed Lakin. (DES, PRT)

● **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 70586. Tel: 363 2104. Pres. J. Floyd Soileau; Mgr.: J.K. Soileau, Sales Mgr. Ronnie Soileau. (DES & PRT—record only)

**MARYLAND**

● **BALTIMORE AREA (Area Code 301)**

Sontec Corp., 10120 Marble Court, Cockeysville 21030. Tel: 628-2283. (DES—record only)

● **HYATTSVILLE (Area Code 301)**

Tre Shirt Explosion Co. Inc., 5618 Lafayette Pl. Zip: 20731. Tel: 277-4400. (DES & PRT—customized tee-shirts only)

● **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20735. Tel: 946-4686. Owner & Chief Eng. W. Robert Yesbek. (DES)

● **WHEATON (Area Code 301)**

Big Ed's Unlimited, 11141 Georgia Ave., Suite A-1, Silver Springs Zip: 20902. Tel: 949-9500. (DES & PRT—customized tee-shirts only)

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Communications Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: V.P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora. (DES, PRT)

GREAT TINY Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinny; Artist Relations: Claire L. Babcock. (DES, PRT)

The Word Guild, 119 Mount Auburn St., Cambridge 02138. Tel: 492-4656. Pres.: Zelda Fischer. (DES)

● **CHICPEE (Area Code 413)**

Dielectrics Inc., 300 Burnett Rd. Zip: 01020. Tel: 598-8308. Pres. Earl S. Stahl, Exec. VP: Eric Craig Stahl; Gen. Mgr. David Werner. (DES, PRT)

Just For the Record, 40 Marion St. Zip: 01013. Tel: 592-1457. Pres. Robert S. Bator, Adv. Mgr. Celine St. Laurent Bator. (DES)

● **TURNERS FALLS (Area Code 413)**

Silver Screen Design, 88 Third St. Zip: 01376. Tel: 863-4496. Pres.: David Senor, Sales Mgr.: Ruth Miller, Prod'n: Sid Jensen. (DES—customized silk screened tee-shirts only)

**MICHIGAN**

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758 0480. (DES, PRT)

Tepe Tronics Inc., 750 E. Mandoline, Madison Heights 48073. Tel: 588 8281. (PRT)

**MINNESOTA**

● **MINNEAPOLIS (Area Code 612)**

Ark Rec'g Co. (div. of Fulton Electronics), 4204 Brunswick Ave. N. Zip: 55422. Tel: 537-7076. Pres.: Robert W. Fulton, Sales Mgr.: Robert W. Freder. (DES)

Bethany Fellowship Inc., 6820 Auto Club Rd., Zip: 55418. Tel: 944-2121. Cable: BETHANY. Pres.: T.A. Hegre, Gen. Mgr. M.F. Johnson, Sales Mgr. Bill Linder. (DES—tape only)

Esco Artist, 2613 NE Garfield St. Zip: 55418. Tel: 789 5650. Owner: Jo Esco. (DES)

● **ST. PAUL (Area Code 612)**

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227 7366. Pres.: David E. Feinberg, VP: Richard T. Stevens, Custom Sales Dir. Al Santoro. (PRT)

**MISSOURI**

● **KANSAS CITY (Area Code 816)**

Stage 3 Sound Prod'n Inc., 12 E. 39 St. Zip: 64111. Tel: 531 1375. Pres.: Don Warnock. (DES)

● **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Audio Precision Inc., 6 Grandview Park Dr., Arnold 63010. Tel: 464 2333. Pres. Robert E. Blevins. (PRT—record only)

Grafic Traffic Inc., 9677 Page Ave. Zip: 63132. Tel: 427 4460. Pres. William Moor, Gen. Mgr. Dave Sostman, Sales Mgr. Chris Pescok. (DES & PRT—customized tee-shirts only)

**MONTANA**

● **MISSOULA (Area Code 406)**

Meadowlark Ventures—Graphic Design by Dolack, PO Box 7218. Zip: 59807. Tel: 728 2180. Pres. & Adv. Mgr.: Chris Roberts

**NEW JERSEY**

● **ASBURY PARK (Area Code 201)**

Sound Arts Co. Inc., 5 Cindy Ln. Zip: 07712. Tel: 493 8666. Pres. Charles J. Gspann, VP: Francis M. Gspann. (DES, PRT)

● **CAMDEN (Area Code 609)**

Recorded Publ'n Labs. (div. of Recorded Publ'n Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000. Phila. (215) 922 8558. Pres. David H. Goodman, Sales Mgr.: Pat Landon, Adv. Mgr. Edward J. Goodmar. (DES, PRT)

Sales office: New York, N.Y.

● **CARLSTADT (Area Code 201)**

Q A I Inc. 640 Dell Rd. Zip: 07072. Tel: 460 0060. NYC (212) 736 1980. Pres. Steve Dauman, Sales Mgr. George Ratosky. (PRT)

● **COLLINGSWOOD (Area Code 609)**

Pauli Prods., PO Box 29. Zip: 08108. Tel: 547 8925. Pres. Joseph A. Pauli, VP: Zara May Pauli. (PRT—tape only)

● **FARMINGDALE (Area Code 201)**

Charlie Roberts Advertising & Promos Inc., Vat 69. Zip: 07727. Tel: 938-4351. Pres. Robert Schumann, Gen. Mgr. Charlie Roberts, Sales Mgr. Linda Chiaramonte. (DES)

● **GLENDORA (Area Code 609)**

Record Room, 308 L. Evesham Rd. Zip: 08029. Tel: 939 0034. (DES)

● **LYNDHURST (Area Code 201)**

Color Seps Litho Preps Serv., PO Box 151. Zip: 07071. Tel: 438 6729. Pres. J.G. Principato. (DES)

● **MONTCLAIR (Area Code 201)**

Linear Sound Rec'g, 211 Glenridge Ave. Zip: 07042. Tel: 744 0686. Pres.: M. Kroll, Sales Mgr. T. Steinmann. (DES)

● **MOUNT LAUREL (Area Code 609)**

Rand El Advertising, 240 Burnam Wood Dr. Zip: 08054. Tel: 234-9020. Pres. & Creative Dir. Eric Lipsman. (DES)

● **PARK RIDGE (Area Code 201)**

Cadet Recs. Inc., 12 Maple Leaf Dr. Zip: 07656. Tel: 391 3676. VP Sales & Mktg. Robert K. Herrington. (Sales office only) (DES, PRT)

Home office & plant: Los Angeles, Calif.

**NEW YORK**

● **CENTRAL ISLIP (Area Code 516)**

R H M Inds Ltd., 3180 Expwy. Dr. S. Zip: 11722. Tel: 234 0050. (PRT)

● **CLARENCE (Area Code 716)**

Mark Custom Rec'g Serv., 10815 Bodine Rd. Zip: 14031. Tel: 759-2600. Pres. & Sales Mgr. Vincent S. Morette. (DES)

● **FARMINGDALE (Area Code 516)**

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293 7300. (DES, PRT—tape only)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. Sr. VP: Lee Koppelman. (PRT)

Branches: Los Angeles, Calif.; Terre Haute, Ind.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), 10 Gilpin Ave. Zip: 11787. Tel: 234-1400. (PRT)

Modern Album & Finishing Co. Inc., Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234 1100. NYC (212) 291 7600. Pres. G.D. Thomas, Sales Mgr. RA Froehlig. (PRT)

Branches: Burbank (Los Angeles Metropolitan Area), Calif.; Modern Album of California Inc.; Terre Haute, Ind.; Modern Album of Indiana Inc.; Nashville, Tenn.; Modern Album of Tennessee Inc.

Pres. Ige Label Corp., 255 Oser Ave. Zip: 11787. Tel: 273-0020. (PRT)

● **HOLBROOK (Area Code 516)**

Electrosonic Group Inc., 725 Broadway Ave. Zip: 11741. Tel: 567 3700. Corporate Pres.: Richard H. Burkett, Pres. Rec. Pressing Div. Dick Meixner, Sales Mgr. (east), Ron Roberto; East Coast Sales Rep. Elise Maraldo. Local plant: Goldsac Rec'g Inc., Veterans Hwy & Broadway. Zip: 11741. Tel: 589 0462. NYC (212) 895 6575. Pres. Richard Meixner, Sales Mgr. John Finnegan, Adv. Mgr.: Rich Renda. (PRT—record only)

Plants: Sun Valley (Los Angeles Metropolitan Area) Monarch Rec. Mfg. Co., Shelbyville, Ind.; Allentown, Pa. Allentown Rec. Co. Inc.

● **HUNTINGTON STATION (Area Code 516)**

Shelley Prods Ltd., 220 Broadway. Zip: 11746. Tel: 423 0909. (DES, PRT)

● **LINDENHURST (Area Code 516)**

Coastal Specialty Tapes Inc., 274 Bangor St. Zip: 11751. Tel: 226-5900. Opns. Head & Sales Mgr.: Dan Dobbs. (DES, PRT—tape only)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

A G I (Album Graphics Inc.), 125 W. 55 St. Zip: 10019. Tel: 489-0793. VP Mktg. Richard Block, Sales Mgr. Gary Sitzer. (DES, PRT) (Sales office only)

Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
A.D. Adams Advertising Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A.D. Adams. (DES)

Branch: Woodbury, N.Y.  
Album Graphics Inc., see AGI.  
Ampro Prods Inc., 150 Fifth Ave. Zip: 10011. Tel: 243-7726. Cable: TA-PEXRON Telex 425233 Pres. Manuel Kopelman. Exec. VP Mktg.: Susanne Tarler. (DES)

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrew M. Poncic. Sales Mgr.: Roman Kravicz. Adv. Mgr.: Don Zemann. (DES)

Atwater Press Inc., 207 W. 25 St. Zip: 10001. Tel: 675-2710. (DES, PRT)

James Bell Graphic Design Inc., 114 E. 28 St. Zip: 10016. Tel: 683-3280. Pres.: James Bell. VP: S. Campbell. Sales Mgr.: Jane Saporo. (DES)

G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn 11201. Tel: 596-9100. (DES, PRT)

Bert Co. Encls. Inc. (div. of the Walter Reade Org. Inc.), 241 E. 34 St. Zip: 10016. Tel: 683-6300. Cable: WALREAD Telex: 12227. Pres. Sheldon Gunsberg. Exec. VP: VP Finance & Treas. Christopher W. Preuster. (Sales office only) (DES, PRT)

Branch: Los Angeles, Calif.  
Ely Besalel Ltd., 235 E. 49 St. Zip: 10017. Tel: 759-7820. Pres. Ely Besalel. (DES)

Alex Blok Advertising, 24 W. 57 St. Zip: 10019. Tel: 245-8938. Owner: Leo Blok. (DES—record only)

Edda Brusco Design, 1751 E. 16 St., Brooklyn 11229. Tel: 645-1794. (DES)

Creative Media Agency, 227 E. 69 St. Zip: 10021. Tel: 472-0100. Pres. & Creative Dir.: Arthur Krieger. Prod'n Mgr.: Al Douglas. (DES)

D R G Recs. Inc., 200 W. 57 St. Zip: 10019. Tel: 265-4050. Cable: STETRECS. Pres.: Hugh Fordin. Gen. Mgr.: Rick Winter. Sales Mgr.: Bob Stern. Adm. Dir.: Lorna St. Hill. (DES)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. (DES, PRT)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern. Gen. Mgr.: Michael Halpern. Sales Mgr.: Robert Shavelson. (DES)

Electrosound Group Inc., 1290 Ave. of the Americas. Zip: 10019. Tel: 581-5641. (PRT—record only)

Home office: Holbrook, N.Y.  
Farmlett & Barsanti, 1123 Broadway. Zip: 10010. Tel: 691-9398. (DES)

Great American Screen Designs Ltd., 230 Fifth Ave. Zip: 10001. Tel: 683-4077. Pres. Charles Taubitz. VP Promo: Mike Dymburt. Adv. Mgr.: Bruce Goodwin. (DES, PRT)

Guaranteed Printing Serv., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (DES, PRT)

Stephen P. Haas Advertising Art., 24 W. 57 St. Zip: 10019. Tel: 581-8442. Pres.: Stephen Haas. (DES)

Image Creators Inc., 310 E. 65 St. Zip: 10021. Tel: 535-0257. (DES)

Jewelle Signs, 13 E. 31 St. Zip: 10016. Tel: 473-1169. (DES)

Laboratory Systems Corp., 37 W. 57 St. Zip: 10019. Tel: 753-9854. (PRT)

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres. Robert M. Miller. (DES, PRT)

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. (DES, PRT)

Branches: College Park (Atlanta Metropolitan Area), Ga. Data-Linear Prods. Inc., Puerto Nuevo, P.R., Linear Prods. of Puerto Rico.

M B S Love Unlimited, 15-32 127 St., College Point 11356. Tel: 359-8500. (DES)

WATS (800) 221-0474. Pres.: Barry Kaminsky. VP: Sally Kaminsky. Gen. Mgr.: Alan Kaminsky. Sales Mgr.: Barbara Masry. (DES & PRT)—customized tee-shirts & iron-ons only

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres.: Bernard Lerman. Sales Mgr.: Arnold Kohn. (DES, PRT)

Morninglight Prods., 145 E. 52 St., Rm. 403. Zip: 10022. Tel: 751-2031. Pres. & Art. Dir.: Spencer Dale. (DES—record only)

The Music Agency Ltd., 135 W. 50 St. Zip: 10020. Tel: 765-1616. Pres.: Jay Leipzig. VP: Joel Borowka. (DES)

Olympic Litho Corp., 116 Nassau St., Brooklyn 11201. Tel: 522-2400. Pres. Marvin D. Frankel. Gen. Mgr.: Herbert Farber. (PRT)—color separations.

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1185 Ave. of the Americas. Zip: 10036. Tel: 997-1250. Pres. Hugh Landy. VP & Sales Mgr.: David Grant. (PRT)

Plants: Compton (Los Angeles Metropolitan Area), Calif.; Richmond, Ind. Charlie Passantino Inc., 311 W. 43 St., 5th Fl. Zip: 10036. Tel: 586-1469. Pres. & Gen. Mgr.: Charles V. Passantino.

Pilgrim Press Corp., 36-01 43 Ave., Long Island City 11101. Tel: 937-9515. (PRT)

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres. Jerome J. Rood. Gen. Mgr.: Bernie Stein. (DES, PRT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris. Sales Mgr.: Jerry Present. Adv. Mgr.: Ron Parisi. (DES)

Queens Lithography Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Chief Exec. Officer: Eric Kallman. Pres.: Leonard Verebay. (DES, PRT)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp.

Recorded Publ's Labs. (div. of Recorded Publ's Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Eastern Reg'l Sales Mgr.: Paul Smith. (Sales office only) (DES, PRT)

Home office: Camden, N.J.  
Jasper Samuel Advertising & Recs. Inc., 60 E. 42 St., Suite 541. Zip: 10017. Tel: 490-2787. Pres.: Jasper Samuel. (DES, PRT)

Shepard Printing Corp., 111 Eighth Ave. Zip: 10011. Tel: 255-1930. Pres. Philip M. Rosenbloom. (DES, PRT)

Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore. Exec. VP Mktg.: Floyd S. Gilner. VP Sales: Ken Rosenblum. VP Special Projects: Marc Shore. (DES, PRT)

Branches: Los Angeles, Calif.; La Grange, Ga.  
Tri-Lo Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres.: Morris Strickler. VP: David Strickler. (PRT)

Video Corp. of America, 231 E. 55 St. Zip: 10022. Tel: 355-1600. (DES)

Visual Information Systems, 15 Columbus Circle. Zip: 10023. Tel: 541-8080. Pres.: Jay Raeben; VP Prod'n & Programming: David Barnhizer. Gen. Mgr.: Paul Gersh; Sales Mgr.: Joe Scozzary. (DES)

Morton D. Wax & Assocs., 1650 Broadway. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax. Local branch: 200 W. 51 St. Zip: 10019. (DES)

● **RENSELAER (Area Code 518)**  
Wildwood Entertainment, 223 Broadway. Zip: 12144. Tel: 434-2014. VP: Eric Borden. (DES)

Home office: Monroe, Conn.  
● **ROCHESTER (Area Code 716)**  
Visual Horizons, 208 Westfall Rd. Zip: 14623. Tel: 442-3600. (DES)

● **SPRING VALLEY (Area Code 914)**  
Pro/Creatives Corp., 25 W. Burda Ln. Zip: 10977. Pres., Sales & Adv. Mgr.: David Rapp. (DES—record only)

## ● UTICA (Area Code 315)

Oneda Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres. Stanley Markowski. (DES & PRT—record only)

## NORTH CAROLINA

### ● CANTON (Area Code 704)

Recording Servs. of Western North Carolina Inc., 10 Penland St. Zip: 28716. Tel: 648-6012. Owner: J. Ted Evans Jr.; VP: Kay Evans, Eng.; Roger Frady. (DES, PRT)

### ● THOMASVILLE (Area Code 919)

Adtees Corp., PO Box 608, Stanley Ave. Zip: 27360. Tel: 475-0111. Pres.: Tim L. Batten. VP Mktg.: Tim Tucker. (DES & PRT—customized tee shirts only)

## OHIO

### ● CINCINNATI (Area Code 513)

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45211. Tel: 761-0011. (DES)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea. Adv. Mgr.: Marilyn Aker. (PRT)

Alex Gellen Design, 405 Executive Bldg. Zip: 45202. Tel: 651-1308. Pres.: Alex Gellen. (DES)

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45231. Tel: 522-9336. Pres.: Rusty York. Gen. Mgr.: Linda York; Sales Mgr.: Roger Seibel. (DES—record only)

Rite Rec. Prod'n Inc., 9745 Mangham Dr. Zip: 45215. Tel: 733-5533. Owner & Pres.: Carl J. Burkhardt. Exec. VP: Philip M. Burkhardt; VP Prod'n: Lan A. Ackley. Sales Mgr.: Dan Burton. (DES, PRT)

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**  
Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres.: Thomas R. Boddie. Sales Mgr.: Dennis R. Boddie. (DES, PRT)

Storycraft Inc., 18630 Detroit Ave., Lakewood, 44107. Tel: 221-4722. Pres.: James Siedel. (DES)

● **COLUMBUS (Area Code 614)**  
Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: 846-6126. (PRT)

Hillside Recs., 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Pres.: Larry McKenzie. (DES)

Roach Inc., PO Box 16548, 2255 Westbelt Dr. Zip: 43216. Tel: 876-9951. (DES)

WATS (800) 848-7970 (outside Ohio). Pres.: John H. Baird. VP Sales: Stuart Levine. Adv. Mgr.: Mary Ann MacLeod. (DES & PRT—customized tee-shirts only)

Branch: Sun Valley (Los Angeles Metropolitan Area), Calif.

● **NEWARK (Area Code 614)**  
Utopia Ultra-Sound, 38 40 S First St. Zip: 43055. Tel: 345-9426. Pres. Robert H. Kirk Jr.; VP: Don Shannon. Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Rose Shannon. (DES)

● **YOUNGSTOWN (Area Code 216)**  
United Audio Rec'g Studio, 5947 Stillson Pl. Zip: 44512. Tel: 758-5463. Pres.: William Warner. Gen. & Sales Mgr.: Ray Nevel. (DES)

● **NEWARK (Area Code 614)**  
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## PUERTO RICO

### ● PUERTO NUEVO (Area Code 809)

Linear Prods. of Puerto Rico, Old Long Bldg., Matadera Rd. Zip: 00936. Tel: (809) 783-4986. (DES, PRT—tape only)

Home office: New York, N.Y., Linear Prods. Inc.

## RHODE ISLAND

### ● WARWICK (Area Code 401)

Great Graphics!, PO Box 3. Zip: 02887; 151 Keeley Ave. Zip: 02886. Tel: 738-6914. Owner & Pres.: Bill Montella Jr. (DES, PRT)

## TENNESSEE

### ● FAYETTEVILLE (Area Code 615)

Kim-Pat Encls., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323/5661. (DES)

### ● MEMPHIS (Area Code 901)

T-Shirts Int'l., 239 S. Cooper St. Zip: 38104. Tel: 522-8383. (DES, PRT)

### ● NASHVILLE AREA (Area Code 615)

American Sound Recs./Emerald Recs., 62 Music Square W. Zip: 37203. Tel: 327-4538. Pres.: Cliff Ayres Ostermeier. Sales Mgr.: Chris Ostermeier; Gen. & Adv. Mgr.: Connie L. Wright; PR: Alma Lee Combs. (DES)

Chumley Prods., PO Box 100823, 2802 Foster Ave. Zip: 37211. Tel: 833-6184. Pres.: P.E. Chumley. (PRT—record only)

Color Graphics Inc., 305 Church St., Goodlettsville 37072. Tel: 859-4001. (PRT)

Creative Concepts, Faron Young Exec. Bldg., 1300 Division St., Suite 106. Zip: 37203. Tel: 259-3790. Partners: Jim Kent, Vernell Hackett. (DES, PRT)

Custom Tape Dupl'rs Inc., 341 Hill Ave. Zip: 37210. Tel: 256-1728. Pres.: L.C. Tant. Sales Mgr.: Mike Tant. (DES, PRT—tape only)

Gusto Recs. & Tapes, 220 Bobcobel St. Zip: 37213. Tel: 256-1656. Pres. & Sales Mgr.: Moe Lytle. Gen. Mgr.: Steve Kountzman. (DES, PRT)

I R D A (Int'l. Rec. Dist'g Assocs.), 260 W. Main St., 260 W. Hendersonville 37075. Tel: 824-9100. Pres.: Hank Levine. Sales Mgr.: Mike Shepherd; Adv. Mgr.: Susie Johnson. (DES)

Ken Keene Int'l., PO Box 24561. Zip: 37202. Tel: 242-1037. Pres. & Adv. Mgr.: Ken Keene; VP & Gen. Mgr.: Tom Pallardy; VP & Sales Mgr.: Gene Miller. (DES)



**• MILWAUKEE AREA (Area Code 414)**

Holoubek Studios Inc., 4712 N. 125 St., Butler 53007. Tel: 781-4800; WATS (800) 558-0566. Pres.: Verne Holoubek; VP Sales: R.C. Presendof; Sales Mgr.: Gene Germaine; Adv. Mgr.: Leigh Golt. (DES & PRT—iron-on transfers & customized tee-shirts only)  
 Safeguard Co., PO Box 33, Brookfield 53005. Tel: 782-6433. Pres.: Richard A. Rechlitz; Gen. Mgr.: Barbara Pagel. (DES—tape only)  
 Branch: Coralville, Iowa.

**WYOMING**

**• CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2, Zip: 82001. Tel: 638-8733. Pres.: Ray Alexander; Sales & Adv. Mgr.: Georgia Alexander. (DES—record only)

**2  
CUSTOM  
DUPLICATORS/  
PACKAGING &  
LABELING**



*The Audio and Video lines indicate which configurations the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their listings.*

**ALABAMA**

**• MUSCLE SHOALS (Area Code 205)**

Fame Rec'g Studios Inc., 603 E. Avalon Ave. Zip: 35660. Tel: 381-0801.  
 Audio: Cassette, open reel.

**ARIZONA**

**• PHOENIX (Area Code 602)**

Audio-Video Rec'rs of Arizona Inc., 3830 N. Seventh St. Zip: 85014. Tel: 277-4723.  
 Audio: Cassette, open reel.  
 Video: 1/2" U-matic cassette, 1/2" Beta & VHS cassette.  
 General Cassette Corp., 2311 N. 35 Ave. Zip: 85009. Tel: 269-3111. Pres.: Bill Johnson; Mktg. Mgr.: William Wallace; Prod'n Mgr.: Cindy Tucker; Dupl'n Sales Mgr.: Carl Tarajowski. (PKG—audio & video)  
 Audio: 8-tr., cassette.  
 Universal Audio Corp., 6540 E. Lafayette Blvd., Scottsdale 85217. Tel: 949-7577. Pres.: John A. Michaelson; Sales Mgr.: James Noonan; Adv. Mgr.: A.K. Gardner.  
 Audio: 8-tr., cassette, open reel.  
**• TUCSON (Area Code 602)**  
 Kyric Corp., 2111 E. 20 St. Zip: 85719. Tel: 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian. (PKG)  
 Audio: 8-tr., cassette, open reel.

**ARKANSAS**

**• LITTLE ROCK (Area Code 501)**

Pinnacle Sound Prod'n Inc., 1 Warren Dr. Zip: 72209. Tel: 224-1111.  
 Audio: Cassette, open reel.

**CALIFORNIA**

**• ANAHEIM (Area Code 714)**

Harry McCune Sound Serv. Inc., 1773 W. Lincoln Ave. Zip: 92801. Tel: 533-7650. LA (213) 656-0112. Pres.: Harry McCune Jr.; Gen. Mgr.: Herbert Shor. (Sales office only) (PKG)  
 Home office: San Francisco, Calif.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, 1/2" U-matic cassette, 1/2" EIAJ open reel.

**• CAMPBELL (Area Code 408)**

Westape, 503-B Wandell Way. Zip: 95008. Tel: 379-0871. Sales Mgr.: Rich Krueger. (PKG)  
 Audio: Cassette.

**• GARDEN GROVE (Area Code 714)**

Tapette Corp., 7221 Garden Grove Blvd., Suite K, Zip: 92641. Tel: 638-7960. Pres.: Jim Neiger II; Sales Mgrs.: (audio) Patrick Kenny, (video) John Miles; Customer Servs. Mgr.: Mary Deery.  
 Audio: Cassette.  
 Video: 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

**• LOS ANGELES METROPOLITAN AREA (Area Code 213)**

A G I (Album Graphics Inc.), 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. (Sales office only) (PKG)

A S R Rec'g Servs. Inc., 8960 Eton Ave., Canoga Park 91304. Tel: 341-1124.  
 VP Sales: Howard Shapiro; Gen. Mgr.: Robert Goldman. (PKG)  
 Home office: Fairfield, N.J.

AT & T (Able Turntable & Tape) Rec'g Inc., 725 N. Highland Ave. Hollywood 90038. Tel: 936-9142. Pres.: Ed Lawson; Sales Mgr.: Cyd Porter. (PKG—audio only)

Audio: 8-tr., cassette open reel.  
 Video: 1/2" U-matic cassette.

Abbey Tape Dupl'rs Inc., 5358 Cartwright Ave., North Hollywood 91601. Tel: 985-3136. Pres.: Norman C. Cooke. (PKG)  
 Audio: Cassette, open reel.

Able Turntable & Tape, see AT&T.  
 Album Graphics Inc., see AGI.

American Sound Corp., 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: Frank Day; VP: Paul Hayes; VP Mktg.: Paul Adams; Reg'l Sales Mgr.: Robert Sheehy. (PKG)  
 Home office: Warren (Detroit Metropolitan Area), Mich.

Audio: 8-tr., cassette, open reel.  
 Audio Encounter, 9614 Cozycroft Ave., Unit H, Chatsworth 91311. Tel: 998-7455. Pres.: Elnore Freeland.  
 Audio: Open reel.

Bert-Co. Ent's. Inc. (div. of the Walter Reade Org. Inc.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. (PKG only)  
 Home office: New York, N.Y.

Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan. (PKG)  
 Branch: Park Ridge, N.J.  
 Audio: 8-tr., cassette.

Capitol Recs. Inc., 6920 Sunset Blvd., Hollywood 90028. Tel: 461-9141.  
 Branches: Jacksonville, Ill.; Council Bluffs, Iowa. Liberty/UA Tape Dupl'g Inc.  
 Audio: 8-tr.

Certron Corp., 8929 Wilshire Blvd., Beverly Hills 90211. Tel: 659-5950.  
 WATS (800) 854-3943. Dupl'g Div. Sales Mgr.: Lester P. Edwards.  
 Audio: 8-tr., cassette.

Columbia Rec. Prod'n's, 1930 Century Park West, Century City 90067. Tel: 556-4820. West Coast Reg'l Sales Mgr.: Mike Coolidge. (Sales office only)  
 Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
 Audio: 8-tr., cassette.

Custom Dupl'n Inc., 6330-36 Arizona Circle. Zip: 90045. Tel: 670-5575, 776-4810. Pres.: Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales. (PKG)  
 Audio: 8-tr., cassette.

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121.  
 Pres.: Jules Bihari; VP: Don Macmillan. (PKG)  
 Audio: 8-tr., cassette.

O A K Inds. Inc., 10845 Vanowen St., North Hollywood 91605. Tel: 984-1559; WATS (800) 423-2636. Cable: OAKENT. Pres.: Drew Alan Kaplan. (PKG)  
 Audio: Cassette.

E M C Corp., 6855 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. (Sales office only) (PKG)  
 Home office: St. Paul (Minneapolis-St. Paul Area), Minn.  
 Audio: Cassette, open reel.

Excilibur Video Systems Inc., 4015 Wilshire Blvd. Zip: 90010. Tel: 388-8152. Pres.: Benton Wilcoxon; VP & Chief Eng.: Steven Schwartz; Gen. Mgr.: Robert Reiff. (PKG)  
 Video: 1" type C open reel, 1/2" U-matic cassette, 1/2" VHS cassette.

H I Ent's. Inc., 9537 Teistel Ave., Suite 121, El Monte 91731. Tel: 444-9224. (PKG)  
 Audio: Cassette, open reel.

Ivy Hill Graphics & Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 587-3131. Exec. VP: Russell Muir; Gen. Mgr.: Del Eaton; Sales Mgr.: Arthur Kern. (PKG only)

J & I Cassette, 23947 Ventura Blvd., Calabasas 91302. Tel: 992-6200. Pres.: John F. Brennan; Sales & Adv. Mgr.: Ivy Brennan. (PKG)  
 Audio: 8-tr., cassette.

Ray Jacobs Audio Inc., PO Box 15698, Long Beach 90815; 2739 Signal Pkwy., Signal Hill 90806. Tel: 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro. (PKG)  
 Audio: Cassette.

M C A Whitney Rec'g Studios Inc., 1305 W. Glenoaks Blvd., Glendale 91201. Tel: 245-0181. VP & Gen. Mgr.: Brent Albright; Tape Dupl'g Mgr.: Ted Glover.  
 Audio: Cassette, open reel.

M L Tape Dupl'g, 16834 Superior St., Sepulveda 91343. Tel: 988-2737. Co-Owners: Bill & Carol Ball; Pres.: Bill Ball; VP: Carol Ball; Gen. Mgr.: Mike Hathaway; Sales Mgr.: Susan Castle. (PKG)  
 Audio: 8-tr., cassette.

Video: 1/2" U-matic cassette, 1/2" Beta & VHS cassette.  
 Montclair Studios, 13755 Bayliss Rd. Zip: 90049. Owner & Pres.: Wallace Todd; Studio Mgr. & Chief Eng.: Miriam Todd. (PKG)  
 Audio: 8-tr., cassette, open reel.  
 Video: 1/2" Beta & VHS cassette.

Musitron Inc., 2534 1/2 W. Pico Blvd. Zip: 90006. Tel: 380-6840. Pres.: Eric Dominguez; Gen. & Sales Mgr.: Luis A. Conte; Ass't to Pres.: Reginald Peacock. (PKG)  
 Audio: 8-tr., cassette.

Professional Cassette Equip., 2909 Ocean Park Blvd., Santa Monica 90405. Tel: 450-4499. Owner: G.D. Theodos; Gen. Mgr.: D. Capener. (PKG)  
 Audio: Cassette.

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 468-4000. (Sales office only)  
 Home office: New York, N.Y.  
 Plant: Indianapolis, Ind.  
 Audio: 8-tr., cassette.

Radio Central, 427 W. Fifth St., Suite 611. Zip: 90013. Tel: 626-9891.  
 Owner: David B. Sigler; Gen. & Sales Mgr.: Carl Hampson. (PKG)  
 Audio: Cassette, open reel.

Martin Roberts & Assocs. Inc., 270 N. Canon Dr., Suite 103, Beverly Hills 90210. Tel: 273-0381. (PKG)  
 Audio: Cassette.

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Jim Palmer. (PKG only—audio).  
 Home office: New York, N.Y.

Studer Revox America Inc., 14046 Burbank Blvd., Van Nuys 91401. Tel: 780-4234. Contact: Bill Van Doren.  
 Home office: Nashville, Tenn.  
 Audio: Open reel.

Superscope Inc., 22459 Paul Revere Dr., Woodland Hills 91364. Tel: 998-9333 x. 2090. Pres.: Joseph Tushinsky; Mktg. & Sales Mgr.: Bill Rosen. (PKG)  
 Audio: Cassette.

Tape-A-Thon Corp., 502 S. Isis, Inglewood 90301. Tel: 776-7933. Pres.: Lee Tate; Exec. VP & Sales & Mktg. Dir.: Wally Rubin. (PKG)  
 Audio: Cassette, open reel, NAB cartridge.

Tape Specialty Inc., 13411 Satcoy St., North Hollywood 91605. Tel: 786-6111. Pres.: Steve Feldman; Gen. Mgr.: Len Feldman.  
 Audio: 8-tr., cassette.

Video: 1/2" Beta cassette.  
 Trans-American Video Inc., 1541 N. Vine St., Hollywood 90028. Tel: 466-2141. Pres.: Murray Schwartz; VP Opns.: Louis S. Steinberg; VP Sales: Jeff Ross. (PKG)  
 Video: 2" quad.

U S Video, 1136 N. Highland Ave., Hollywood 90038. Tel: 464-7579. Exec. VP: Dave Hancock; Sales Mgr.: Robert Creamer.  
 Video: 2" quad, 1" type C, open reel, 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

Valley Video, 4209 W. Burbank Blvd., Burbank 91505. Tel: 841-2387. Owner & Chief Eng.: Robert Simonton; Sales Mgr.: Mary Simonton.  
 Video: 1/2" EIAJ open reel, 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

Video Rec. Albums of America/Vine Street Video Centre, 8471 Universal Plaza, Universal City 91608. Tel: 462-1099. Pres.: Troy Cory; Gen. Mgr.: Jon Harris; Sales Mgr.: Rick Dawson.  
 Video: 2" quad, 1" open reel, 1/2" U-matic cassette, 1/2" VHS cassette.

**• MONTCLAIR (Area Code 714)**  
 Phylco Audio, 4709 Brooks St. Zip: 91763. Tel: 621-9561. Owner: Robert Deates; Gen. Mgr.: Rick Deates  
 Audio: Cassette, open reel.

**• OCEANSIDE (Area Code 714)**  
 Excell Co., 1907 Apple St. Zip: 92054. Tel: 439-3020. Pres.: J. Richard Lee; Gen. Mgr.: Bill Koltcamp. (PKG)  
 Audio: Cassette, open reel.

**• SACRAMENTO (Area Code 916)**  
 Alpha Media Inc., PO Box 254452. Zip: 95825. Tel: 485-3701. (PKG)  
 Audio: Cassette, open reel.

Bill Rase Prod'n Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Owner & Pres.: Bill Rase. (PKG—audio only)  
 Audio: Cassette.  
 Video: 1/2" EIAJ open reel, 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

**• SAN DIEGO (Area Code 714)**  
 Studio West, 5042 Ruffner St. Zip: 92111. Tel: 277-4714. Owner: LeRoy H. Carroll.  
 Audio: Cassette.

**• SAN FRANCISCO & BAY AREA (Area Code 415)**  
 Kenneth A. Bacon Assocs., 216 Montego Key, Novato 94947. Tel: 883-5041.  
 Owner: Kenneth A. Bacon; Prod'n Mgr.: Rick Bacon.  
 Audio: Cassette, open reel.

Coast Rec'rs, 1340 Mission St. Zip: 94103. Tel: 864-5200. Pres.: M.T. Putnam; Gen. Mgr.: Steve Atkin. (PKG)  
 Audio: Cassette, open reel.

Command Prod'n's, PO Box 26348. Zip: 94126. Tel: 332-3161. Pres.: Warren Weagant; VP: Kitt Weagant; Sales Mgr.: John Edwards.  
 Audio: Cassette, open reel.

45 JEFFERSON ST., STAMFORD, CT 06902

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**Audio:** Cassette, open reel.  
 Fred Fox Music Co., 406 Kehoe Ave., Half Moon Bay 94019. Tel: 726-3725.  
**Pres.:** F.H. Nesbitt; **Sales Mgr.:** V.A. Nesbitt.  
**Audio:** 8-tr., cassette, open reel.  
 Cathy Furniss & Assocs., 680 Beach St., Suite 445. Zip: 94109. Tel: 885-2807. **Pres.:** Cathy Furniss; **Sales Mgr.:** Ruth Maas; **Adv. Mgr.:** Michel Lipman.  
**Audio:** Cassette.  
 Geis Audio Tech Ent's./G.A.T.E. Sound, 351 G St., San Rafael 94901. Tel: 456-8035. **Pres.:** Don Geis; **Gen. Mgr.:** Mary Geis; **Sales Mgr.:** Pattie Geis; **Chief Eng.:** John Geis.  
**Audio:** Open reel.  
 Highland Labs., 90 Tehama St. Zip: 94105. Tel: 986-5480. (PKG)  
**Video:** ¼" U-matic cassette, ½" Beta & VHS cassette.  
 Harry McCune Sound Serv. Inc., 951 Howard St. Zip: 94103. Tel: 777-2700. (PKG)  
**Branch:** Anaheim, Calif.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, ½" EIAJ open reel, ¾" U-matic cassette.  
 Recortec Inc., 475 Ellis St., Mountain View 94043. Tel: 962-0220. TWX (910) 379-5022. **Pres.:** Dr. Lester H. Lee; **Sales Mgr.:** Ron R. Troxell.  
**Audio:** Cassette, open reel.  
 Sonic Arts Corp., 665 Harrison St. Zip: 94107. Tel: 781-6307. **Pres.:** Leo de Gar Kulka; **Gen. Mgr.:** Herbert P. Haas. (PKG)  
**Audio:** PCM-Digital Dupl'n.  
 Stanford Int'l, PO Box 609, San Carlos 94070. Tel: 592-5958. **Pres.:** Fred Dobbs; **Ops. Mgr.:** Jan Dillard (PKG)  
**Audio:** Cassette.  
 Television Assocs. Inc., 2410 Charleston Rd., Mountain View 94043. Tel: 967-6040. **Pres.:** Ed Carlstone. (PKG)  
**Video:** 2" quad, 1" type C open reel, ½" EIAJ open reel, ¾" U-matic cassette, ½" Beta & VHS cassette.

• **SAN JOSE (Area Code 408)**

Audiodyne Co., PO Box 825. Zip: 95106. Tel: 287-3520. **Pres.:** Louis R. Charamonte.  
**Audio:** 8-tr., cassette, open reel.  
 M J S, 2514 Seaboard Ave. Zip: 95131. Tel: 262-8793. **Owner:** Michael Steiner.  
**Audio:** Cassette.

**COLORADO**

• **BOULDER (Area Code 303)**

Archon Audio-Video/Duplication Co., 3805 Armer Ave. Zip: 80303. Tel: 443-2171. 494-2684. **Owner & Eng.:** John Arcotta; **Gen. Mgr.:** Frank Linguisto. **Sales Mgr.:** Anthony Guido. (PKG—audio & video)  
**Audio:** Cassette.  
**Video:** ¾" U-matic cassette, ½" Beta & VHS cassette.

• **DENVER AREA (Area Code 303)**

Aspen Ltd., 77 E. Floyd Ave., Englewood 80110. Tel: 789-2239. **Pres.:** Sid Laks; **Sales Mgr.:** Bill Bystrom; **Adv. Mgr.:** K. Davis.  
**Audio:** 8-tr.

Soundmark Corp., 4950 Nome St., Unit C. Zip: 80239. Tel: 371-3076. (PKG)  
**Audio:** Cassette, open reel.

**CONNECTICUT**

• **DARIEN (Area Code 203)**

George Alexander Group Inc., 1063 Post Rd. Zip: 06820. Tel: 655-7791; NYC (212) 886-5600. **Pres.:** Kev Devejan. (PKG—audio only)

• **NORWALK AREA (Area Code 203)**

Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641. **Pres.:** Emory Cook; **Adv. Mgr.:** Frank Stall. (PKG)  
**Audio:** Cassette.

• **STAMFORD (Area Code 203)**

P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. **Bd. Chm.:** Terry L. Puffer; **Pres.:** John R. Fishback. (PKG)  
**Audio:** Cassette, open reel.  
**Video:** Multiplexing of up to 6 slide projectors or film to ¾" cassette.  
 Tapecom Inc., 45 Jefferson St. Zip: 06902. Tel: 325-1541, NYC (212) 581-9855. **Pres.:** Gene Tornatore; **VP:** Fred Luminoso. (PKG—audio & video)  
**Audio:** 8-tr., cassette, open reel.

• **UNION CITY (Area Code 203)**

A.C. Hampson Printing Co. Inc., PO Box 97. Zip: 06770. Tel: 729-2294. **Pres.:** Augustus O. Hampson; **Sales Mgr.:** John W. Berry. (PKG only—audio)

• **WOODBIDGE (Area Code 203)**

Real to Reel Prod'n's, PO Box 4026. Zip: 06525. Tel: 735-5883. **Bd. Chm.:** Martin G. Kugell; **Gen. Mgr.:** Karen Reade. (PKG)  
**Audio:** 8-tr., cassette, open reel.

**DELAWARE**

• **WILMINGTON (Area Code 302)**

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., du Pont Airport, Bldg. 1. Zip: 19898. Tel: 999-4251. **Worldwide Sales Mgr.:** Harvey E. Smith; **Consumer Prods. Ind. Mgr.:** E. Richard Buckley, **Adv. Mgr.:** Eileen Shea. (PKG only)  
 Ken-Del Prod'n's Inc., 111 Valley Rd., Richardson Park. 19804. Tel: 655-7488. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
**Video:** ¾" U-matic cassette.  
 National Tape Dupl'rs, see Ken Del.

**DISTRICT OF COLUMBIA**

• **WASHINGTON (Area Code 202)**

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7883. **Pres.:** Harold H. Lion; **Sales & Adv. Mgr.:** Jim Fox. (PKG)  
**Audio:** Cassette, open reel.  
 Vidcom Corp./Ar-Gem Dupl'ns, 1155 15 Ave. NW, No. 312. Zip: 20005. Tel: 223-3145. **Sec'y-Treas.:** Don Ring; **Gen. Mgr.:** William Davis; **Ops. Dir.:** Jeff Hale.  
**Video:** ¾" EIAJ open reel, ¾" U-matic cassette, ½" Beta & VHS cassette.

**FLORIDA**

• **FORT LAUDERDALE AREA (Area Code 305)**

Cassettes Inc., Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave. Zip: 33315. Tel: 522-0222. (PKG)  
**Audio:** Cassette, open reel.  
 Cook Consultants Inc., see Cassettes Inc.

• **MIAMI METROPOLITAN AREA (Area Code 305)**

Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens 33015. Tel: 558-9211. **Pres.:** Carlos Garcia; **Gen. Mgr.:** Mirella Tunon; **Sales Mgr.:** Roberto Creus. (PKG)  
**Audio:** 8-tr., cassette.  
 Record Dists. of America, 780 W. 27 St., Hialeah 33011. Tel: 887-2638. **Pres.:** Eliseo C. Valdes.  
**Audio:** 8-tr., cassette.  
 Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. (PKG)  
**Audio:** 8-tr., cassette.  
 Video Music Corp., 770 W. 27 St., Hialeah 33010. Tel: 885-9156. **Gen. Mgr.:** Angel Tamargo  
**Audio:** 8-tr., cassette.

• **ORLANDO AREA (Area Code 305)**

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. (PKG)  
**Audio:** Cassette  
 Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. **Pres.:** John Lory. (PKG)  
**Audio:** 8-tr., cassette, open reel

**GEORGIA**

• **ATLANTA (Area Code 404)**

Atterram Prod'n's Inc., 190 Boulevard SE, Zip: 30312. Tel: 522-8106. **Pres.:** Carl Queen; **Sales Mgr.:** Shirley Queen; **Plant Prod'n Mgr.:** Alton Seay. (PKG)  
**Audio:** Cassette.  
 Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. **Pres.:** R. Don Comstock; **Gen. Mgr.:** Matt Polakoff.  
**Audio:** 8-tr., cassette (audio & computer).  
 Doppler Studios Inc., 1922 Piedmont Circle NE. Zip: 30324. Tel: 873-6941.  
**Audio:** Open reel.  
 Falcone Int'l Inc./Video Dupl'ns, 404 Clay St., Marietta 30060. Tel: 427-9496. **Chief Exec.:** J.L. Orton; **Gen. & Sales Mgr.:** F.E. Orton; **Chief Eng.:** David Byars  
**Video:** 2" quad, 1" type C open reel, ¾" U-matic cassette, ½" Beta & VHS cassette.  
 Project 70 Audio Servs. Inc., 1127 Spring St. NW. Zip: 30309. Tel: 875-7008. **Pres.:** Jerry L. Connell. (PKG)  
**Audio:** Cassette, open reel.

**HAWAII**

• **HONOLULU (Area Code 808)**

P S C Prod'n's, 985 Waimanu St. Zip: 96814. Tel: 537-1251. **Pres.:** Michael Tanaka.  
**Audio:** Cassette, open reel.

**ILLINOIS**

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I (Album Graphics Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. **Pres.:** Donald W. Kosterka; **Sales Mgr.:** Charles Eaton. (PKG only)  
**Sales offices:** Los Angeles, Calif., New York, N.Y.  
 Album Graphics Inc., see AGI.  
 Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia 60510. Tel: 879-5998. **Sales Mgr.:** John S. Maloney. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 Audio Artists Ltd., PO Box 7, Wheaton 60187; 429 St. Charles Rd., Carol Stream 60187. Tel: 668-6682. (PKG)  
**Audio:** Cassette, open reel.  
 Bell & Howell Video Div., 720 Landwehr Rd., Northbrook 60062. Tel: 291-1150. **Pres.:** T.J. Wheeler; **Natl Sales Mgr.:** John Borger. (PKG)  
**Video:** 2" quad, 1" open reel, ¾" U-matic cassette, ½" Beta & VHS cassette.  
 Boulevard Rec'g Studios Inc., 609 N. La Salle St. Zip: 60610. Tel: 944-2752. **Pres.:** Hal Kaitchuck.  
**Audio:** Cassette, open reel.  
 Cassette Servs., 815 N. Douglas St., Arlington Heights 60004. Tel: 398-8403. **Owner & Pres.:** Willis J. Connor; **Sales Mgr.:** Micheal Connor.  
**Audio:** 8-tr., cassette.  
 Century Audio & Development Inc., 1018 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 696-0675. **Pres. & Sales Mgr.:** Carol Anspaugh; **Adv. Mgr.:** Roberta Genovese. (PKG)  
**Audio:** Cassette.  
 Columbia Pictures Videocassette Servs., 1501 Landmeier Rd., Elk Grove Village 60007. Tel: 640-2350. **Exec. VP:** George M. Ricci; **Bus. Mgr.:** T. Martin Rennels.  
**Video:** 2" quad, 1" type "C" helical, ¾" U-matic cassette, ½" Beta & VHS cassette.  
 Columbia Rec. Prod'n's, 630 N. McClurg Court. Zip: 60611. Tel: 944-6000. **Midwest Reg'l Sales Mgr.:** Dick Hutter. (Sales office only)  
 Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
**Audio:** 8-tr., cassette, open reel.  
 International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 International Rec'g Co., 1649 W. Evergreen Ave. Zip: 60622. Tel: 227-2000. **Pres.:** Leonard March.  
**Audio:** Cassette, open reel.  
 M B S Rec'g Studio, 228 S. Wabash. Zip: 60604. Tel: 939-0866.  
**Audio:** 8-tr., cassette, open reel.  
 Media Int'l Inc., 425 N. Michigan. Zip: 60611. Tel: 467-5430. **Pres.:** Duane Lundeen; **VP:** Margaret Lundeen; **Gen. Mgr.:** Al Masters. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 Poly Com Group, 4 E. Huron St. Zip: 60611. Tel: 337-2040. **Gen. Mgr.:** Joseph Hassen; **Sales Mgr.:** Carmen Trombetta; **Prod'n Mgr.:** Bob Thomas.  
**Video:** 2" quad, 1" open reel, 1" cartridge, ¾" U-matic cassette, ½" EIAJ open reel, ½" EIAJ cartridge.

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Pro I Prods., PO Box 33, Highland Park 60035. Tel: 433-4575. Pres.: R.L. Pink; Gen. Mgr.: J.R. Gower; Sales Mgr.: M.M. Pink; Adv. Mgr.: D.D. Pink.  
**Audio:** Cassette.  
**Video:** 1/2" Beta & VHS cassette.  
 Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville 60048. Tel: 362-4060. Studio Mgr.: Ron Schwartz.  
**Audio:** Cassette, open reel.  
 Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Jerry Markham; VP & Gen. Mgr.: Dan Tynus. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 Tono-Tapes Inc., 5932 N. Northwest Hwy. Zip: 60631. Tel: 763-0980. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
 Vinylweld, 2011 W. Hastings. Zip: 60608. Tel: 243-0606. Custom Prods. Mgr.: Martin Amadio. (PKG only-audio & video)

• **JACKSONVILLE (Area Code 217)**

Capitol Recs. Inc., 104 Bypass. Zip: 62650. Tel: 245-9631  
**Home office:** Hollywood (Los Angeles Metro Area), Calif.  
**Audio:** 8-tr.

• **KANKAKEE (Area Code 815)**

Imperial Int'l Learning Corp., PO Box 548. Zip: 60901. Tel: 933-7735. Chief Exec.: Spencer Barnard. Gen. Mgr.: F.R. Ringfelt  
**Audio:** Cassette, open reel

• **SPRINGFIELD (Area Code 217)**

TeleVisual Prods., 1414 S. Fifth. Zip: 62703. Tel: 525-1238. Pres.: Dave Beatty; Sales Mgr.: Bill Beatty; Adv. Mgr.: Kevin Beatty.  
**Audio:** 8-tr., cassette, open reel  
**Video:** 1" open reel, 3/4" U-matic cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" Beta & VHS Cassette.

**INDIANA**

• **GOSHEN (Area Code 219)**

Precision Audio Inc., 16722 County Rd. 40. Zip: 46526. Tel: 642-3852. Pres.: Sanford Swartzendruber. Gen. Mgr.: Jim Clymer Jr. (PKG)  
**Audio:** Cassette, open reel.

• **INDIANAPOLIS (Area Code 317)**

Commercial Features Inc., 2330 N. Yandes. Zip: 46205. Tel: 926-4585.  
**Audio:** Cassette, open reel.

R C A Recs., 6550 E. 30 St. Zip: 46219. Tel: 267-5000.

**Home office:** New York, N.Y.

**Audio:** 8-tr., cassette.

• **MICHIGAN CITY (Area Code 219)**

Infonics Inc., PO Box 1111, 238 Hwy. 212. Zip: 46360. Tel: 879-3381  
 Telex 233111 Pres. Paul Lloyd; VP: Carol Lant  
**Audio:** 8-tr., cassette, open reel

• **RICHMOND (Area Code 317)**

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374.  
 Tel: 962-9511. (PKG)

**Home office:** New York, N.Y.

**Audio:** 8-tr., cassette.

• **TERRE HAUTE (Area Code 812)**

Columbia Rec. Prods., 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-8111

Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
**Audio:** 8-tr., cassette, open reel.

**IOWA**

• **CARLISLE (Area Code 515)**

Kajac Recs. (div. of Ozark Opry Inc.), 155 First St. Zip: 50047. Tel: 989-0876. Contact: Harold L. Luck.  
**Audio:** 8-tr., cassette.

• **CORALVILLE (Area Code 319)**

Safeguard Co., 108 Second Ave. Zip: 52241. Tel: 351-7830. Gen. Mgr. (Audio-Visual Prods.): Ben Ploof.  
**Home office:** Brookfield (Milwaukee Metropolitan Area), Wis.  
**Audio:** 8-tr., cassette, open reel, 2-tr. cartridge.

• **COUNCIL BLUFFS (Area Code 712)**

Liberty/UA Tape Dupl'g Inc. (div. of Capitol Recs Inc.), 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Gen. Mgr.: Marvin L. King.  
**Home office:** Hollywood (Los Angeles Metropolitan Area), Calif. Capitol Recs. Inc.  
**Audio:** 8-tr., cassette.

Moss Rec'g Serv., PO Box 417, 708 W. Broadway. Zip: 51502. Tel: 322-4513. (PKG)

• **DES MOINES (Area Code 515)**

Studio 2000 Ltd., 515 28 St. Zip: 50312. Tel: 282-8306. Studio Dir. Jonathan Beck; Sales Mgr.: Karen Winchester; Dupl'n Mgr.: Bryan Jolliffe.  
**Audio:** Cassette, open reel.

Triad Prods. Inc., 1910 Ingersoll. Zip: 50309. Tel: 243-2125. Pres.: Richard Trump; Sales Eng.: William Synhorst.  
**Audio:** Cassette, open reel.

**KANSAS**

• **WICHITA (Area Code 316)**

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Pres.: James Stratton. (PKG)  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

**KENTUCKY**

• **LEXINGTON (Area Code 606)**

Lemco Custom Rec'g, 2518 Southview Dr. Zip: 40503. Tel: 277-1184.  
**Audio:** Cassette, open reel.

• **LOUISVILLE (Area Code 502)**

Allen-Martin Prods. Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658.  
 Pres. Ray Allen; Adv. Mgr.: Carolyn Davidson.  
**Audio:** Cassette.

**MARYLAND**

• **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686.  
 Owner & Chief Eng.: W. Robert Yesbek.  
**Audio:** 8-tr., cassette, open reel.

**MASSACHUSETTS**

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Continental Rec'gs Inc., 210 South St. Zip: 02111. Tel: 426-3131. Pres., Sales & Adv. Mgr.: L. Daniel Flynn. (PKG)  
**Audio:** Cassette, open reel.

Data Packaging Corp., 205 Broadway, Cambridge 02139. Tel: 868-6200. Pres.: Otto Morningstar; Exec. VP: Greg Mathus; VP Mktg.: Jere R. Hill; Consumer Mktg. Dir.: Tom Lawrence; Nat'l Sales Mgr.: Gene Hull. (PKG only-audio)

Fleetwood Communications Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: V.P. Giarrusso; Sales Mgr.: Victor Mancini; Adv. Mgr.: Robin Samora.

**Audio:** 8-tr., cassette, open reel.

**Video:** 3/4" U-matic cassette, 1/2" Beta & VHS cassette.

Rik Tinory Prods., 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.  
**Audio:** 8-tr., cassette, open reel.

• **CHICOPEE (Area Code 413)**

Dielectrics Inc., 300 Burnett Rd. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; Exec. VP: Eric Craig Stahl; Gen. Mgr.: David Weiner. (PKG only)

**MICHIGAN**

• **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. Ten Mile Rd., Warren 48091. Tel: 539-2900. Pres. Frank Day; VP & Gen. Mgr.: Paul M. Hayes; VP & Sales Mgr.: Paul E. Adams. (PKG)

Branches: North Hollywood (Los Angeles Metropolitan Area), Calif.; Closter, N.J.  
**Audio:** 8-tr., cassette, open reel.

Artie Fields Prods., 9430 Woodward Ave. Zip: 48202. Tel: 873-8900. (PKG)  
**Audio:** Open reel.

General Television Network, 13225 Capital Ave., Oak Park 48237. Tel: 548-2500. Pres.: R. Randolph Hippler. (PKG)  
**Video:** 2" quad, 1/2" EIAJ open reel, 3/4" U-matic cassette, 1/2" Beta & VHS cassette.

Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills 48024. Tel: 477-6066. Pres.: Andre A. Blay; VP Consumer Prods.: Bob Vandegriff; Sales Mgr.: Al Eicher.

**Video:** 2" quad, 1" open reel, 3/4" U-matic cassette, 1/2" Beta & VHS cassette.

Sound Patterns DXM, 38180 Grand River, Farmington Hills 48018. Tel: 477-6444.  
**Audio:** Cassette, open reel.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48073. Tel: 588-8281.  
**Audio:** 8-tr., cassette.

• **MOUNT CLEMENS (Area Code 313)**

Bazzy Electronics Corp., 39 N. Rose. Zip: 48043. Tel: 463-2592. Pres.: L. Allan Bazzy; Gen. Mgr.: Larry Myers. (PKG)  
**Audio:** 8-tr., cassette.

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• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

- A S I (Audiotek Systems Inc.) 711 W Broadway Minneapolis 55411 Tel 521 7631 Pres. Dan R. Holmes, Sales Mgr. Wes Hayne, Adv. Mgr.: Sandra Milani  
Audio: Cassette, open reel
- Bethany Fellowship Inc. 6820 Auto Club Rd., Minneapolis 55438 Tel 944 2121 Cable BETHANY Pres. T.A. Hegre, Gen. Mgr. M.F. Johnson, Sales Mgr. Bill Linder (PKG)  
Audio: Cassette
- Communication Arts Inc., 2526 27 Ave. S., Minneapolis 55406 Tel 721 5357  
Audio: Cassette
- E.M.C. Corp. 180 E. Sixth St., St. Paul 55101 Tel 227 7366 Pres. David E. Feinberg, VP. Richard T. Stevens Custom Sales Dir., Al Santoro (PKG)  
Sales office: Hollywood (Los Angeles Metropolitan Area) Calif  
Audio: Cassette, open reel
- Metacom Inc. 1401 B.W. River Rd. N., Minneapolis 55411 Tel 588 2781 Pres. James I. McCann, Sales Mgr. Phillip T. Levin, Adv. Mgr. Jim Car-nahan. (PKG)  
Audio: Cassette, open reel

**MISSISSIPPI**

• **JACKSON (Area Code 601)**

- Malaco Sound Rec'g (div. of Malaco Inc.), 3023 W. Northside Dr. Zip. 39213 Tel 982 4522  
Audio: Open reel

**MISSOURI**

• **KANSAS CITY (Area Code 816)**

- Recording Studios 55 (div. of 3'G Inds.), 5500 Troost. Zip 64110 Tel 361 8455 Chief Eng. Mike Green Gen. Mgr. Eugene Gold, Sales Mgr. C. King  
Audio: 8 tr., cassette, open reel
- Stage 3 Sound Prod'ns Inc., 12 E. 39 St. Zip. 64111 Tel 531 1375 Pres. Don Warnock (PKG)  
Audio: Cassette, open reel

• **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

- Technisonic Studios Inc., 1201 S. Brentwood Blvd Zip 63131 Tel 727 1055 Pres. Edward H. Cantler  
Audio: Cassette, open reel

• **SPRINGFIELD (Area Code 417)**

- Aard Vark Rec'g, 335 S. Jefferson Zip 65806 Tel 866 4104 Owner, Gen. & Sales Mgr. John Jacobsen, Ass't Mgr. Jim Hamilton  
Audio: Cassette
- National Audio Co. Inc., 1911 S. Stewart Zip 65804 Tel 883 5377  
Audio: Cassette, open reel

**MONTANA**

• **HELENA (Area Code 406)**

- Valltron Rec'g Studio, 305 Allen St. Zip 59601 Tel 442 0734 Pres. & Adv. Mgr. Lester Liedle, Sales Mgr. Sandy Liedle.  
Audio: Cassette, open reel

**NEW JERSEY**

• **ASBURY PARK (Area Code 201)**

- Sound Arts Co. Inc., 5 Cindy Ln. Zip 07712 Tel 493 8666 Pres. Charles J. Gspann; VP. Francis M. Gspann (PKG)  
Audio: Cassette, open reel

• **CAMDEN (Area Code 609)**

- Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip 08105 Tel 963 3000, Phila. (215) 922 8558 Pres. David H. Goodman, Sales Mgr. Pat Landon, Adv. Mgr. Edward J. Goodman (PKG)  
Sales office: New York, N.Y.  
Audio: 8-tr. cassette, open reel, special cartridges for background music & audio/visual

• **CLOSTER (Area Code 201)**

- American Sound Corp., 317 Harrington Ave. Zip 07624 Tel 767-9033, VP. Mktg. Paul E. Adams (Sales office only)  
Home office: Warren (Detroit Metropolitan Area), Mich.  
Audio: 8-tr., cassette, open reel

• **CRESSKILL (Area Code 201)**

- Unaworld Corp., 210 Knickerbocker Rd. Zip 07626 Tel 871 0555 Pres. Fred Cooper  
Audio: 8 tr., cassette

• **FAIRFIELD (Area Code 201)**

- A S R Rec'g Servs Inc., 344 Kaplan Dr. Zip 07006 Tel 575 7010 (PKG)  
Branch: Canoga Park (Los Angeles Metropolitan Area), Calif  
Audio: 8 tr., cassette, open reel

• **LEONIA (Area Code 201)**

- S.T. Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip 07605 Tel 947 6450, NYC (212) 239-4653, Gen. Mgr. William B. Follett; Mktg. & Sales Dir. William R. Hitchcock  
Home office: New York, N.Y., Video Corp. of America  
Video: 1/2" U matic cassette, 1/2" Beta & VHS cassette, 1/2" EIAJ open reel

• **MAPLE SHADE (Area Code 609)**

- A.M.P. Rec'gs (div. of Intensive Programs Int'l), PO Box 14, 307 W. Main St. Zip 08052 Tel 667 1667, Pres. Donald R. Marsh, Gen. Mgr. Gerald Tyson  
Audio: Cassette, open reel

• **MONTCLAIR (Area Code 201)**

- Linear Sound Rec'g, 211 Glenridge Ave. Zip 07042 Tel 744 0686, Pres. M. Kroll, Sales Mgr. Tom Steinmann (PKG)  
Audio: 8 tr., cassette, open reel  
Video: Open reel, 1/4" U matic cassette, 1/2" Beta & VHS cassette

• **PARK RIDGE (Area Code 201)**

- Cadet Recs., 12 Maple Leaf Dr. Zip 07656 Tel 391-3676, VP Sales & Mktg. R.K. Herrington, (Sales office only) (PKG)  
Home office & plant: Los Angeles, Calif  
Audio: 8 tr., cassette, open reel

• **PITMAN (Area Code 609)**

- C.B.S. Recs. Inc., Lambs & Woodbury Rds. Zip 08071 Tel 589-8000  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif., Chicago, Ill., New York, N.Y., Nashville, Tenn.  
Audio: 8 tr., cassette, open reel

• **RIDGEFIELD (Area Code 201)**

- American Tape Corp., 1116 Edgewater Ave. Zip 07657 Tel 943 7860  
Pres. Gerry Gottlieb, Sales Mgr. K.M. Maram, Plant Mgr. Francis A. Dermody (PKG)  
Audio: 8-tr., cassette.

• **SCOTCH PLAINS (Area Code 201)**

- H.M.R. Prod'ns Inc., 574 W. Court. Zip 07076 Tel 889 1767 Owner Harry M. Randel, Pres. Lillian M. Randel  
Audio: Cassette

• **UPPER SADDLE RIVER (Area Code 201)**

- Cassette Prod'ns Inc., 118 Rt. 17 Zip: 07458 Tel 327 1707 Pres. Julius A. Konins. (PKG)  
Audio: Cassette

• **WEST CALDWELL (Area Code 201)**

- R.K.D. Tape Corp., 3 Fairfield Crescent Zip 07006 Tel (201) 575 8484 VP & Gen. Mgr. Hugh Wallace, Sales Mgr. Lee Gray (PKG)  
Audio: Cassette, open reel.

• **WEST ORANGE (Area Code 201)**

- House of Music, 1400 Pleasant Valley Way Zip 07052 Tel 736 3062, NYC (212) 964 7444 Pres. C.E. Conrad

Audio: 8 tr., cassette, open reel.

**NEW YORK**

• **BOHEMIA (Area Code 516)**

- Studio Magnetics Co. Inc., 83 Carlough Rd. Zip: 11716 Tel: 589-4300, Pres. George Clahane, VP: Craig M. Balaban. (PKG only)

• **CLARENCE (Area Code 716)**

- Mark Custom Rec'g Serv., 10815 Bodine Rd. Zip: 14031 Tel: 759 2600, Pres. & Sales Mgr.: Vincent S. Morette.  
Audio: Cassette.

• **FARMINGDALE (Area Code 516)**

- Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735, Tel 293 7300 (PKG—video only)

• **FRANKLIN SQUARE (Area Code 516)**

- Master Sound Prod'ns Inc., 921 Hempstead TnPk. Zip: 11010, Tel 354 3374 Pres. Ben Rizzi, VP & Gen. Mgr. Maxine Chreim.  
Audio: Cassette.

Video: 1/4" U matic cassette, 1/2" VHS cassette.

• **HAUPPAUGE (Area Code 516)**

- Allison Audio Prods Inc., 1290 Motor Pkwy Zip 11787, Tel 234-2010, NYC (212) 295 6449 Bd. Chm: Louis Ligator, Pres.: Abraham Chayet, Gen. Mgr. Rainer Zopf  
Audio: 8 tr., cassette  
Pres. Tige Label Corp., 255 Oser Ave. Zip 11787, Tel 273-0020. (PKG—audio only)



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- **LE ROY (Area Code 716)**  
Arlo Recs. Inc., 7635 Telephone Rd. Zip: 14482. Tel: 584-3040. Pres.: Kenneth Bearce; Gen. Mgr.: James Bearce; Sales Mgr.: Jill Wetzel.  
Audio: Open reel.
- **LINDENHURST (Area Code 516)**  
Coastal Specialty Tapes Inc. (formerly Pratt-Spector Corp.), 274 Bangor St. Zip: 11757. Tel: 226-5900. Optrs. Head & Sales Mgr.: Dan Dobbs. (PKG only—audio)
- **MAMARONECK (Area Code 914)**  
Cine Magnetics Video, 650 Halstead Ave. Zip: 10543. Tel: 698-3434; NYC (212) 542-0700, WATS (800) 431-1102. Contacts: Bob Orzack, June Johnston.  
Plant: Rye, N.Y., Cine Magnetics Audio.  
Audio: 8-tr., cassette, open reel.  
Video: 1/2" U-matic cassette, 1/4" Beta & VHS cassette.
- **MASSENA (Area Code 315)**  
Michele Audio Corp., Andrew Street Rd. Zip: 13662. Tel: 769-2448. Pres.: Ginette Cormier; Sales Mgr.: Harold Friedman; Adv. Mgr.: Jack Daniels. (PKG)  
Audio: 8-tr., cassette.
- **MOUNT VERNON (Area Code 914)**  
Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909.



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A G I (Album Graphics Inc.), 125 W. 55 St. Zip: 10019. Tel: 489-0793. (PK Mktg.: Richard Block; Sales Mgr.: Gary Sitzer. (Sales office only) (PKG only).  
Adwar Video Corp., 100 Fifth Ave. Zip: 10011. Tel: 691-0976. Pres.: Samuel Adwar; Gen. Mgr.: Nigel Reidman; Sales Mgr.: Jon Burris; Chief Eng.: William Dagher.  
Video: 1/2" EIAJ open reel, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
Album Graphics Inc., see AGI.  
Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn 11219. Tel: 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenico Salvatore. (PKG)  
Audio: 8-tr., cassette.  
Audio-Tech Labs., 2819 Newkirk Ave., Brooklyn 11226. Tel: 469-7134.  
Audio: Cassette.  
Bert-Co. Ent's. Inc. (div. of the Walter Reade Org. Inc.), 241 E. 34 St. Zip: 10016. Tel: 683-6300. Pres.: Sheldon Gunsberg; Exec. VP, VP Finance & Treas.: Christopher W. Preuster. (Sales office only) (PKG only)  
Branch: Los Angeles, Calif.  
Broadcasting Foundation of America, 52 Vanderbilt Ave., Rm. 1810. Zip: 10017. Tel: 986-6448. VP & Exec. Dir.: Howard L. Kany; Program Dir.: Catherine Probst. (PKG)  
Audio: Open reel.  
Cassette Rec'g Corp., see National Rec'g Studios.  
Columbia Rec. Prods. 49 E. 52 St. Zip: 10022. Tel: 975-4881. Div. VP. Tom Van Gessel; Optrs. Mgr.: John Meachant; East Coast Reg'l Sales Mgr.: Donald Olesen. (Sales office only)  
Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J., CBS Recs. Inc.  
Audio: 8-tr., cassette, open reel.  
Cue Rec'gs, 1156 Ave. of the Americas, Zip: 10036. Tel: 757-3641. Pres.: Mel Kaiser; VP: Bruce Kaiser.  
Audio: 8-tr., cassette, open reel.  
Delta Rec'g Corp., 16 W. 46 St. Zip: 10036. Tel: 840-1350. Pres.: Bernard Zimney; Gen. Mgr.: Shirley Zimney.  
Audio: 8-tr., cassette, open reel.  
Devlin Prods Inc., 150 W. 55 St. Zip: 10019. Tel: 582-5572. Pres.: Sandra Devlin; VP & Eng'g Dir.: Roman Culka; Gen. Mgr.: Tom McCormick; Sales Mgr.: John J. O'Leary.  
Video: 2" quad, 1" open reel, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
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Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres.: Marcia Wolf. (PKG)  
Audio: Cassette, open reel.  
Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. (PKG)  
Audio: 8-tr., open reel.  
E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Gen. Mgr.: Michael Halpern; Sales Mgr.: Robert Shavelson. (PKG)  
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- E U E/Screen Gems, 222 E. 44 St. Zip: 10019. Tel: 867-4030.  
Video: 2" quad, 1/4" U-matic cassette.  
Intercontinental Televideo Corp., 10 W. 66 St., Suite 11-F. Zip: 10023. Tel: 595-9454. Pres.: Gerald Citron; VP: Nigel Toovey.  
Video: 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
M T I, see Modern Telecommunications.  
Marvell Packaging Co., 230 W. 17 St. Zip: 10011. Tel: 929-8435. VP: Barry Berman; Sales Mgr.: Scott Teich. (PKG only)  
Modern Telecommunications Inc. (MTI), 885 Second Ave. Zip: 10017. Tel: 355-0510. (PKG)  
Video: All formats.  
National Rec'g Studios Inc. & National Video Center, 730 Fifth Ave. Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; Exec. VP: Irving Kaufman; VP & Gen. Mgr.: Jeff Pastolove.  
Audio: 8-tr., cassette, open reel.  
Video: 2" quad, 1" open reel, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
National Video Center, see National Rec'g Studios.  
Nostalga Lane Inc., 200 W. 57 St. Zip: 10019. Tel: 582-5390. Owners: Lee Halpern, Nina Mattikow; Gen. Mgr.: Dan Fullerman; Sales Mgr.: Arlene Brod.  
Audio: 8-tr., cassette.  
P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1185 Ave. of the Americas, Zip: 10036. Tel: 997-1250. Pres.: Hugh Landy; VP & Sales Mgr.: David Grant. (PKG)  
Plants: Compton (Los Angeles Metropolitan Area), Calif.; Richmond, Ind.  
Audio: 8-tr., cassette.  
Professional Video Servs., 145 E. 52 St. Zip: 10022. Tel: 759-2515.  
Video: 2" quad, 1/4" U-matic cassette, 1/4" cartridge, 1/4" EIAJ open reel  
European TV standards conversion.  
Queens Lithographing Corp., 52-35 Barmett Ave., Long Island City 11104. Tel: 457-7700. Chief Exec. Officer: Eric Naltman; Pres.: Leonard Verebay. (PKG only—audio & video)  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp.  
R C A Recs., 1133 Ave. of the Americas, Zip: 10036. Tel: 598-5900. (Sales office only)  
Sales offices: Los Angeles, Calif.; Indianapolis, Ind.; Nashville, Tenn.  
Plant: Indianapolis, Ind.  
Audio: 8-tr., cassette, open reel.  
Recorded Publ's Labs. (div. of Recorded Publ's Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500, Zip: 10001. Tel: 868-3115. Eastern Reg'l Sales Mgr.: Paul Smith. (Sales office only) (PKG)  
Home office: Camden, N.J.  
Audio: 8-tr., cassette, open reel, special cartridges for background music & audiovisual.  
Regent Sound Studios Inc., 25 W. 56 St. Zip: 10019. Tel: 245-2630. Pres.: Robert Liffin; Gen. Mgr.: Ken Hahn. (PKG)  
Audio: Cassette, open reel.  
Video: 1" type C open reel, 1/4" U-matic cassette.  
Reliance Audio Visual Corp., 550 W. 43 St. Zip: 10036. Tel: 736-0700. Pres.: S. Sanford Schlitt; Exec. Ass't: Carol Lynn.  
Audio: Cassette, open reel.  
Video: 1/4" U-matic cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.  
Rombox Prods Corp., 245 W. 55 St. Zip: 10019. Tel: 757-3681. Pres.: Richard Marcus; Mktg. Dir.: Joel Willis. (PKG)  
Video: 2" quad, 1" open reel, 1/4" U-matic cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge, 1/4" Beta & VHS cassette.  
Sadler Rec'g, 120 W. 44 St. Zip: 10036. Tel: 575-0295. Pres.: John Sadler.  
Audio: Cassette, open reel.  
Jasper Samuel Advertising & Recs. Inc., 60 E. 42 St., Suite 541 Zip: 10017. Tel: 490-2787. Pres.: Jasper Samuel. (PKG only—audio & video)  
Servisound Inc., 35 W. 45 St. Zip: 10036. Tel: 921-0555. Pres.: Nat Levy; Gen. & Sales Mgr.: Mike Shapiro. (PKG)  
Audio: Cassette, open reel.  
Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; Exec. VP Mktg.: Floyd S. Glinert; VP Sales: Ken Rosenblum; VP Special Projects: Marc Shore. (PKG only)  
Branches: Los Angeles, Calif., La Grange, Ga.  
Studer Revox America Inc., 155 Ave. of the Americas, Zip: 10013. Tel: 255-4462. Contact: Fred Layn.  
Home office: Nashville, Tenn.  
Audio: Open reel.  
T V-R Inc., 333 W. 52 St. Zip: 10019. Tel: 541-4030. VP Mktg.: Allen Schulman; Optrs. Mgr.: James C. Mahoney.  
Video: 2" quad, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
United Research Lab Corp., 681 Fifth Ave. Zip: 10022. Tel: 751-4663. TWX: (710) 581-3622. Pres.: George Adams; Gen. Mgr.: Anita Adams; Sales Mgr.: Lee Rand; Chief Eng.: Jim Lee.  
Audio: Cassette, open reel.  
Video: 1/4" Beta cassette.  
Video Corp. of America, 231 E. 55 St. Zip: 10022. Tel: 355-1600. (PKG)  
Branch: Leona, N.J., S/T Videocassette Dupl'g Corp.  
Video: 1/4" U-matic cassette, 1/4" Beta & VHS cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.  
Visual Information Systems, 15 Columbus Circle. Zip: 10023. Tel: 541-8080. Pres.: Jay Raeben; VP Prod'n & Programming: David Barnhizer; Gen. Mgr.: Paul Gersh; Sales Mgr.: Joe Scozzary. (PKG—audio & video)  
Video: 2" quad, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.  
Windsor Total Video, 565 Fifth Ave. Zip: 10017. Tel: 725-8080. Bd. Chm.: Bob Henderson; Pres.: Bert Goodman; VP Prod'n & Sales: Bert Sapers-tein; Optrs. Mgr.: Nancy Squire.  
Video: 2" quad, 1" type C open reel, 1/4" EIAJ open reel, 1/4" U-matic cassette, 1/4" Beta & VHS cassette.

- **NORTH BELLMORE (Area Code 516)**  
Telephone Dynamics Corp., 2473-A Jerusalem Ave. Zip: 11710. Tel: 221-9870.  
Audio: Cassette.
- **PORT CHESTER (Area Code 914)**  
Associated Audio Servs. Inc., 14 Willett Ave. Zip: 10573. Tel: 937-5129. Pres.: D. Richard Kraus; VP: Allan Johnson; Gen. & Sales Mgr.: Robert Pmchbeck. (PKG)  
Audio: 8-tr., cassette, open reel.
- **ROCHESTER (Area Code 716)**  
Visual Horizons, 208 Westfall Rd. Zip: 14623. Tel: (716) 442-3600.  
Audio: Cassette.
- **RYE (Area Code 914)**  
Cine Magnetics Audio, Nursery Ln. Zip: 10580. Tel: 698-3434; NYC (212) 542-0700. Sales Mgr.: Bob Orzack. (Plant only)  
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Audio: 8-tr., cassette, open reel.

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 Pres.: Sal Nastro; VP Opm. & Adm.: Dave Goldstein. VP Sales: Bob Schultz; VP Mfg.: Baron Lee. (PKG)  
 Audio: 8-tr., cassette, open reel.  
 Video: 1/4" U-matic cassette, 1/2" Beta & VHS cassette

● **STONY POINT (Area Code 914)**

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr. Zip: 10980. Tel: 942-0100. Pres. Ed Gabriel; VP: Richard Gabriel; Gen. Mgr. Vin Tullo, Adv. Mgr.: Ellen Gabriel. (PKG—audio only)

● **YONKERS (Area Code 914)**

Cassette Masters Corp., 2 Bashford St. Zip: 10701. Tel: 968-1605. Pres.: Leonard Ripley; Gen. & Sales Mgr.: V. J. Oe Paul  
 Audio: Cassette.  
 Video: 1/4" U-matic cassette.

Video Software & Prod'n Center Inc. (VSP), 380 Walnut St. Zip: 10701. Tel: 423-4400. Pres.: Stanley Rosenberg; Sales Mgr.: John San Pietro, Client Servs. Mgr.: Sue Shore. (PKG)  
 Video: 2" quad, 1" types A & C open reel, 1/4" EIAJ open reel, 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

**NORTH CAROLINA**

● **CANTON (Area Code 704)**

Recording Servs. of Western North Carolina Inc., 10 Penland St. Zip: 28716. Tel: 648-6012. Owner: J. Ted Evans Jr.; VP: Kay Evans; Eng.: Roger Frady.  
 Audio: 8-tr., cassette, open reel.

● **CHARLOTTE (Area Code 704)**

Arthur Smith Studios, PO Box 220551, 5457 Monroe Rd. Zip: 28222. Tel: 536-0424. Pres.: Arthur Smith; Sales Mgr.: Clay Smith; Sales Mgr.: Wiley Brown (PKG)  
 Audio: Open reel.

**OHIO**

● **CINCINNATI (Area Code 513)**

Audiocraft Rec'g Co., 915 W. Eighth St. Zip: 45203. Tel: 241-4304 Pres Earl T. Herzog Jr. (PKG)  
 Audio: 8-tr., cassette, open reel.  
 Video: 1" open reel, 1/4" U-Matic cassette, 1/2" Beta & VHS cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea; Adv. Mgr.: Marilyn Aker. (PKG)  
 Audio: 8-tr., cassette, open reel.

Q C A Custom Pressing, 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. (PKG)  
 Audio: 8-tr., cassette.

Rite Rec. Prod'ns Inc., 9745 Mangham Dr. Zip: 45215. Tel: 733-5533. Owner & Pres.: Carl J. Burkhardt; Exec. VP: Philip M. Burkhardt. VP Prod'n. Lan A. Ackley; Sales Mgr.: Dan Burton. (PKG)  
 Audio: 8-tr., cassette, open reel.

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910  
 Audio: Cassette

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres.: Thomas R. Boddie, Sales Mgr.: Dennis R. Boddie. (PKG)  
 Audio: 8-tr., cassette, open reel

The Little Warehouse Inc., 4906 Van Epps Rd. Zip: 44131. Tel: 398-0022. (PKG)  
 Audio: 8-tr., cassette.

Storycraft Inc., 18630 Detroit Ave., Lakewood 44107. Tel: 221-4722. Pres.: James Siedel. (PKG)  
 Audio: Cassette.

● **COLUMBUS (Area Code 614)**

Magnetic Studios, 4784 N. High St. Zip: 43214. Tel: 262-6607.  
 Audio: Cassette, open reel.

Mus-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267 3133 Owners: John W. Hull, Boyd P. Niederlander.  
 Audio: 8-tr., cassette, open reel.

● **NEWARK (Area Code 614)**

Utopia Ultra-Sound, 38.40 S. First St. Zip: 43055. Tel: 345-9426. Owner: Robert H. Kirk Jr., VP: Don Shannon; Gen. Mgr.: Robert H. Kirk Sr., Sales Mgr.: Rose Shannon. (PKG)  
 Audio: 8-tr., cassette.

● **YOUNGSTOWN (Area Code 216)**

United Audio Rec'g Studio, 5947 Stillson Pl. Zip: 44512. Tel: 758-5463. Pres. William Warner, Gen. & Sales Mgr. Ray Nevel.  
 Audio: 8-tr., cassette, open reel.

**OKLAHOMA**

● **OKLAHOMA CITY (Area Code 405)**

Video One Inc., 1216 N. Blackwelder. Zip: 73106. Tel: 524 2111. Pres.: Robert M. Howard; Prod'n Mgr.: Rick A. Lippert.  
 Video: 1/4" U-matic cassette, 1/2" Beta & VHS cassette.

● **TULSA (Area Code 918)**

C.E.S. Rec'g Inc., 4960 S. 83 East Ave. Zip: 74145. Tel: 627-8474. Pres.: Basil W. Thomas, Gen. Mgr.: Judy McAlister; Sales Mgr.: Steve Ouke. (PKG)  
 Audio: 8-tr., cassette.

I T T Studios (International Teaching Tapes), 4235 S. Memorial Dr. Zip: 74145. Tel: 663-7700. Pres.: Meredith R. Gray; Sales Mgr.: Sonny Gray. (PKG)  
 Audio: 8-tr., cassette, open reel.

The Master Sound Inc., 8137 E. 46 St. Zip: 74145. Tel: 663-7186. Pres.: Donald Boshears; Gen. Mgr.: Peter Enns; Sales Mgr.: Louis Threton. (PKG)  
 Audio: Cassette.

Video: 1/4" U-matic cassette, 1/2" Beta & VHS cassette

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● **PORTLAND (Area Code 503)**

Northwestern Inc., Motion Pictures & Rec'g, 1224 SW Broadway. Zip: 97205.

Tel: 226-0170. Pres.: Robert M. Lindahl; Sales Mgr.: Paul A. Buescher (PKG).  
 Audio: Cassette, open reel.

**PENNSYLVANIA**

● **BROOMALL (Area Code 215)**

E. J. Stewart Inc., 388 Reed Rd. Zip: 19008. Tel: 543-7600. Pres.: Eric R. Address; Gen. & Adv. Mgr.: Howard S. Lipman; Sales Mgr.: Andy Kienzie. (PKG)  
 Video: 2" quad broadcast, 1/4" U-matic cassette.

● **NEW PROVIOENCE (Area Code 717)**

The King's Place Inc., PO Box 148. Zip: 17560. Tel: 284-4165. Pres. & Sales Mgr.: John O. Yoder. (PKG)  
 Audio: 8-tr., cassette, open reel.

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

AudioVisual Communications Inc., 435 Crooked Ln., King of Prussia 19406. Tel: 272-8500. Pres.: John Ballantyne; VP Sales: John Butterworth. (PKG)  
 Audio: Cassette, open reel.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. NYC Tel: (212) 966-3185. Pres.: Morris Ballen; VP: Larry Ballen.  
 Audio: 8-tr., cassette.

MarketDyne Int'l, 1600 Arch St. Zip: 19101. Tel: 241-2935. (PKG)  
 Video: 1" open reel, 1/4" U-matic cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

UniComm Inc., 414 Swedeland Rd., King of Prussia 19301. Tel: 275-7100. Pres.: J.L.C. Ulrich Jr., Gen. Mgr.: Robert G. Rowe Jr. (PKG)  
 Audio: Cassette, open reel.

● **PITTSBURGH (Area Code 412)**

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 471-6620. Pres. & Gen. Mgr.: Norman J. Cleary; Opm. Mgr.: Martha J. Wilson.  
 Audio: Cassette, open reel.

George Heid Prod'ns & AV Prods., 701 Washington Rd. Zip: 15228. Tel: 561-3399. Pres.: George Edward Heid; Gen. Mgr.: Caroline Henze; Sales Mgr.: James Heid. (PKG—audio & video)  
 Audio: Cassette, open reel.

● **SCRANTON (Area Code 717)**

Specialty Res. Corp., 210 N. Valley Ave., Olyphant 18447. Tel: 383-2471. Pres. Richard C. Marquardt; VP Sales: John R. Williams.  
 Audio: 8-tr., cassette.

● **WARREN (Area Code 814)**

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St. Zip: 16365. Tel: 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger. (PKG only—audio)

**SOUTH CAROLINA**

● **GREENVILLE (Area Code 803)**

Duplication Serv. (div. of Custom Rec'g & Sound Inc.), PO Box 7647, 1225 Pendleton St. Zip: 29611. Tel: 269-5018. Pres.: Robert W. Edwards. (PKG)  
 Audio: 8-tr., cassette, open reel.

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Dee-Bee Rec'g Serv., 704 Ninth Ave. S. Zip: 29577. Tel: 448-8091. Pres.: Stan Deppen Jr.; Sales Mgr.: Kenneth Deppen; Adv. Mgr.: Pat Gerrick. (PKG)

**TENNESSEE**

• **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ent's., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323/5661. (PKG)

• **MEMPHIS (Area Code 901)**

Shoe Prod'n's Inc., PO Box 12025, 485 N. Hollywood. Zip: 38112. Tel: 458-4496. Pres.: Warren E. Wagner; VP & Music Dir.: Wayne Crook; Gen. Mgr.: Charles Thomason; Sales Mgr.: Dale Hailes. (PKG)  
Audio: Open reel.  
Video: 1/4" U-matic cassette; 1/2" VHS cassette.

• **NASHVILLE AREA (Area Code 615)**

American Sound Recs./Emerald Recs., 62 Music Square W. Zip: 37203. Tel: 327-4538. Pres.: Cliff Ayers Ostermeyer; Gen. Mgr.: Connie Lynne Wright; Sales Mgr.: Chris Ostermeyer; PR: Alma Lee Combs.

Columbia Rec. Prod'n's, 34 Music Square E. Zip: 37203. Tel: 259-4321. Acct. Exec.: Jerry Parkins. (Sales office only)  
Plants: Terre Haute, Ind.; Pitman, N.J.; CBS Recs. Inc.  
Audio: Cassette, open reel.

Custom Tape Dupl'r's Inc., 341 Hill Ave. Zip: 37210. Tel: 256-1728. Pres.: L.C. Tant; Sales Mgr.: Mike Tant. (PKG)  
Audio: 8-tr., cassette.

Fanta Professional Serv's., 1213 16 Ave. S. Zip: 37212. Tel: 327-1731. Pres.: Johnny Rosen.  
Audio: 8-tr., cassette, open reel.  
Video: 2" quad, 1" helical "C" format. 1/4" U-matic cassette.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Owner & Mgr.: Jim Maxwell; Sec'y-Treas.: Glenna Maxwell.  
Audio: Cassette, open reel.

Gusto Recs. & Tapes, 220 Boscomb St. Zip: 37213. Tel: 256-1656. Pres. & Sales Mgr.: Moe Lytle; Gen. Mgr.: Steve Kountzman.  
Audio: 8-tr., cassette.

Nashville Album Prod'n's Inc., 617 Seventh Ave. S. Zip: 37203. Tel: 256-0121. Pres.: Steve Botts. (PKG)  
Audio: 8-tr., cassette.

Nashville Int'l Custom Prods., 512 Fifth Ave. S. Zip: 37203. Tel: 242-3488. Cable: NICORP. Pres.: Reggie M. Churchwell; Gen. Mgr.: Peggy Churchwell; Sales Mgr.: Gayle Wright. Local branch: Nashville Int'l Prod., 20 Music Square W. Zip: 37203. Tel: 256-2885. (PKG)  
Audio: 8-tr., cassette, open reel.

RCA Recs., 30 Music Square W. Zip: 37203. Tel: 244-9880. VP: Jerry Bradley.  
Home office: New York, N.Y.  
Plant: Indianapolis, Ind.  
Audio: 8-tr., cassette, open reel.

Sound of Nashville Inc., 305 11 Ave. S., Zip: 37203. Tel: 244-1124. Pres.: John Ivanits; Sales Mgr.: Gary W. Moore.  
Audio: 8-tr., cassette.

Southern American Record Pressing—Tel: 256-2521—See Sound of Nashville.

Studer Revox America Inc., 1425 Elm Hill Pike. Zip: 37210. Tel: 329-9576. Pres.: Bruno Hochstrasser; Gen. Mgr.: Bill R. Muggler; Nat'l Sales Mgr.: Barry D. Evans; Technical Mgrs.: (Studer) Doug Beard, (Revox) Renaud Delapraz.  
Branches: Van Nuys (Los Angeles Metropolitan Area), Calif., New York, N.Y.  
Audio: Open reel.

**TEXAS**

• **AUSTIN (Area Code 512)**

P S G Rec'g Studio, PO Box 1482, 4322-A N. Lamar Blvd. Zip: 78767. Tel: 454-5653. Pres.: Pedro S. Gutierrez.  
Audio: 8-tr., cassette, open reel.

• **DALLAS (Area Code 214)**

Inovision Corp., 14580 Midway Rd. Zip: 75234. Tel: 661-4000. Cable: INOVISION. Pres.: Lloyd H. Haldeman; Adv. & Direct Mail Mgr.: Fred T. Mirick. (PKG)

Mother Dubbers Inc., 3250 N. Hall. Zip: 75201. Tel: 651-9544. (PKG)  
Audio: 8-tr., cassette, open reel.

• **FORT WORTH AREA (Area Code 817)**

Oakridge Music Rec'g Serv., 2001 Elton Rd., Haltom City 76117. Tel: 838-8001. Eng.: Homer Lee Sewell.  
Audio: 8-tr., cassette, open reel.

• **SAN ANTONIO (Area Code 512)**

A S I (Abadon/Sun Inc.), PO Box 6520, 10330 Kotzebue. Zip: 78209. Tel: 824-8781. Pres.: Galen Carol.  
Audio: Cassette.

Marsal Prod'n's Inc., 1735 Castroville Rd. Zip: 78237. Tel: 433-9351. Pres.: Antonio J. Menendez; Gen. Mgr.: Pat Alvarado; Sales Mgr.: Felix Elizondo.  
Audio: Cassette, open reel.

Texas Rec. Mfg. Inc., 1422 W. Poplar. Zip: 78207. Tel: 733-6138. Pres.: C. Foy Lee; Gen. Mgr.: Jimmy Burton; Sales Mgr.: Jeannie Hill. (PKG)  
Audio: 8-tr.

• **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr.: Lionel C. Betancourt; Sales Mgr.: John F. Phillips.  
Audio: 8-tr., cassette.

• **WACO (Area Code 817)**

Creative Communications Inc. (sub. of SMI), 918 N. Valley Mills. Zip: 76710. Tel: 776-6553. (PKG)  
Audio: Cassette.

**UTAH**

• **PROVO (Area Code 801)**

Sound Concepts, PO Box 299, 108 W. Center. Zip: 84601. Tel: 375-7333. Pres.: Michael Jensen; Sales Mgr.: Kaye Jensen. (PKG)  
Audio: Cassette.

• **SALT LAKE CITY (Area Code 801)**

Bonneville Prod'n's, 130 Social Hall Ave. Zip: 84111. Tel: 237-2400.  
Audio: Cassette, open reel.  
Chase Media Inc., Busch Park, 5286 320 W., Suite A-166. Zip: 84107. Tel: 261-1383. Pres. & Gen. Mgr.: Randal S. Chase; Sales Mgr.: Bruce Crouther.  
Audio: 8-tr., cassette, open reel.  
Covenant Rec'g's Inc., 1345 Major St. Zip: 84115. Tel: 487-1096. Pres. & Sales Mgr.: V. Lewis Kofford; Adv. Mgr.: Jeff Lund. (PKG)  
Audio: Cassette.

**VIRGINIA**

• **MANASSAS (Area Code 703)**

Memory Makers, 9202 Amelia Court. Zip: 22110. Tel: 631-9465. Pres.: Jim Corrado; VP: Donna Corrado. (PKG)  
Audio: 8-tr., cassette, open reel.

**WASHINGTON**

• **OLYMPIA (Area Code 206)**

Sound Preservers Co., 911 E. Fourth Ave. Zip: 98506. Tel: 352-9097. Owner: Allen P. Giles.  
Audio: 8-tr., cassette, open reel.

• **SEATTLE (Area Code 206)**

Cinema Sound Corp., see Investment Technology.  
Investment Technology Inc., 1940 124 Ave. NE, Bellevue 98005. Tel: 454-7720. Pres.: David P. Hilliard; VP: George Woodley.  
Music Farm Inc., 615 E. Pike St. Zip: 98122. Tel: 323-6847.  
Audio: Open reel.

**WISCONSIN**

• **MILWAUKEE (Area Code 414)**

A & B Cassette Dupl'g, 1502 S. 87, West Allis 53214. Tel: 774-7250. Pres.: Gen. & Sales Mgr.: Judy Benz.  
Audio: Cassette.

Audio Cassette Dupl'r's of Wisconsin, 159 E. Silver Spring Dr. Zip: 53217. Tel: 961-1635. Pres.: J. Shutter; Gen. Mgr.: G. Miller; Sales Mgr.: J. Stoecker. (PKG—audio only)  
Audio: Cassette, open reel.  
Video: 1/4" U-matic cassette, 1/2" Beta & VHS cassette.

W.H. Brady Co. Specialty Tape Prods., PO Box 2131, 2221 W. Camden Rd. Zip: 53201. Tel: 332-8100. Cable: BRADYCO. Gen. Mgr.: John Arnold; Mktg. Mgr.: Rick Sherwood.  
Audio: 8-tr., cassette.

Video: 1/4" U-matic cassette, 1/2" Beta & VHS cassette.  
Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy; Chief Eng.: Larry Drydyk. (PKG—labeling service only)

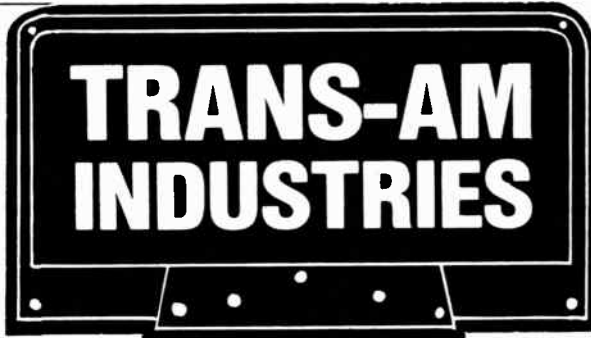
Audio: 8-tr., cassette, open reel.

Orange Prod'n House, 6055 W. Fond du Lac. Zip: 53218. Tel: 461-3600. Pres.: Larry Lee Hansen; Gen. Mgr.: Jack Shaw; Sales Mgr.: Cindy Gould. (PKG)

Audio: 8-tr., cassette, open reel.  
Video: 1" open reel, 1/4" U-matic cassette, 1/2" Beta & VHS cassette.

Safeguard Co., PO Box 33, Brookfield 53005. Tel: 782-6433. Pres.: Richard A. Rechlicz; Gen. Mgr.: Barbara Page.  
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Tape lines: Ampro, Omeva.

Barclay-Crocher, 11 Broadway, New York, N.Y. 10004. Tel: (212) 952-0068. Partner: Henry A. Barclay Jr.  
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Kim-Pat Ent's., PO Box 654, Hillwood Dr., Fayetteville, Tenn. 37334. Tel: (615) 433-2323/5661.

Tape lines: Blaze, Oavis Unlimited, HSE, JSJ, Jma, Ken-Tone, Kim-Pat, Sav All, Su-Ann.  
Utopia Ultra-Sound, 38-40 S. First St., Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr.; VP: Oon Shannon; Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Rose Shannon.  
8-tr.: Jessup, Mac, SAM, Shields, UUS.



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Alinabal Inc., 28 Woodmont Rd., Milford, Conn. 06460. Tel: (203) 877-3241. Pres.: V.C. Wachter; Gen. Mgr.: C.M. Hannaan; Sales Mgr.: John Robertson  
Audio: Imers, pressure pads & shields.

J.C. Anglum Co. Inc./Tapeponents Inc., Box 23b, 36 Midvale Rd., Mountain Lakes, N.J. 07046. Tel: (201) 263-1442. Pres.: J. Clifford Anglum.  
Audio: 8-tr. punch rollers & pressure pads.  
Associated Audio Servs. Inc., 14 Willett Ave., Port Chester, N.Y. 10573. Tel: (914) 937-5129. Pres.: D. Richard Kraus; VP: Allan Johnson; Sales & Adv. Mgr.: Robert Pinchbeck.  
Athena Inds. Inc., 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244-8500. Pres.: Charles Beres Jr.; Sales Mgr.: Arthur F. Etro.  
Audio: All cassette parts.  
Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
Audio: Plastic cassette hub locks.  
Audio Inds. Inc., Broad & Linden Aves., Ridgfield, N.J. 0'657. Tel: (201) 945-4545.  
Audio: 8-tr. & cassette parts.  
Bazy Electronics Corp., 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazy; Gen. Mgr.: Larry Myers.  
Audio: 8-tr. parts.  
Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466.  
Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan.  
Branch: Park Ridge, N.J., 12 Maple Leaf Dr. Zip: 07656 Tel: (201) 391-3676. VP Sales & Mktg.: Robert K. Herrington.  
Audio: 8-tr.  
Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Pres.: Edward C. Khoury; VP Mktg. Admin.: John Apsitis; VP Domestic Sales: Larry Hockemeyer; VP Int'l Sales: Bud Jackson.  
Sales offices: Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Miles, Ill., 6401 Gross Point Rd. Zip: 60648 Tel: (312) 775-7101—New York, N.Y., 1370 Ave. of the Americas Zip: 10019 Tel: (212) 757-7470—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
Int'l branches: England, Singapore.  
Audio: 8-tr. parts.

Custom Cartridge Inc., 341 Hill Ave., Nashville, Tenn. 37210. Tel: (615) 244-5668. Pres.: Cliff Tant.  
Audio: 8-tr.  
D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: 984-1559; WATS (800) 423-2636. Cable: DAKENT. Pres.: Drew Alan Kaplan.  
Audio: Cassette Imers, hubs, housings, pins, rollers & pressure pads.  
Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar. Exec. VP: Greg Malthus; Consumer Mktg. Dir.: Tom Lawrence.  
Audio: 8-tr. & cassette parts.  
Delta Magnetics Corp., 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Telex: 642271.  
Branch: Edison, N.J., PO Box 494. Zip: 08817. Tel: (201) 287-8907.  
Audio: Graphite coated cassette shims & roll stock.  
Dixon Inds. Corp. (a Bundy Co.), 386 Metacomb Ave., Bristol, R.I. 02809. Tel: (401) 253-2000. Telex: 92-7706. Pres.: Bert Katzane; Sales Mgr.: John F. McCurdy Jr.  
Audio: Cassette shims, acetal post rollers, cartridge top rings & teflon thrust washers.  
Video: U-matic, Beta & VHS cassette tabs, guides & teflon thrust pads.  
Donnak Inds., PO Box 422, Ridgfield, N.J. 07657. Tel: (201) 945-6820.  
Audio: Cassette hubs, flanged rollers, slip sheets, stainless steel pins, spring pads, shields, sonic & screw-type shells & windows.  
Chet Dunn Assocs. Mfg. Rep., 20 Locke Rd., Billerica, Mass. 01821. Tel: (617) 663-2000. Telex: 947429. Pres.: Chet Dunn.  
Audio: Staking rods, leader locks.  
Dyna/Day Plastics, Inc. (sub. of American Sound), 6270 S. Country Club, Tucson, Ariz. 85706. Tel: (602) 294-8439. Pres.: Frank S. Day; VP & Gen. Mgr.: Mike Szparaga.  
Sales offices: North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. Sales Dr.: Bill Dawson—Closter, N.J., 317 Harrington Ave. Zip: 07624. Tel: (201) 767-9033. VP Mktg.: Paul Adams.  
Audio: Cassette hubs rollers & shells.  
El Mar Plastics Inc., 82 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor.

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Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel (914) 942-0100. Pres.: Ed Gabriel; VP: Richard Gabriel; Gen. Mgr.: Vin Tullo; Adv. Mgr. Ellen Gabriel

**Audio:** Hubs, pins, rollers, shells.  
Hi-Flex Corp., 404 Artillery Rd., Taylors, S.C. 29687. Tel: (803) 268-2363.

**Audio:** Cassette shims & pressure pads.  
Horan Eng'g Inc., 600 Lake Emma Rd., Lake Mary, Fla. 32746. Tel: (305) 323-2400. Pres.: Richard C. Horan, Gen. Mgr.: James Horan, Sales Mgr.: Robert L. Horan; Adv. Mgr.: Bonnie Hughes.

**Audio:** 8-tr. & cassette shells.  
Imco Inc., PO Box 444, Huntington, Ind. 46750. Tel: (219) 356-4810. Pres. John J. Abbott; VP Sales & Mktg.: W.P. Kelley.

**Audio:** Elastomeric pinch rollers  
Kyrac Corp., 2111 E. 20 St., Tucson, Ariz. 85703. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.

**Audio:** All cassette parts  
L J S Corp., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Saddler, Gen. Mgr.: H. Johnson, Sales Mgr.: Elias Smyrnakis.

**Audio:** All components.  
Lenco Co., PO Box 160, 10240 Deerpark Rd., Waverly, Neb. 68462. Tel: (402) 786-7488. Pres.: Don Leonhardt; Sales & Adv. Mgr.: Daryl O. Chapelle.  
Branch: Indianapolis, Ind., Box 507, Rt. 2, Zip. 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett.

**Audio:** Cassette hubs, rollers, tab inserts, hub locks  
Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; VP: Robert Loranger.

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Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri.

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Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, Minn. 55416. Tel: (612) 927-1400.

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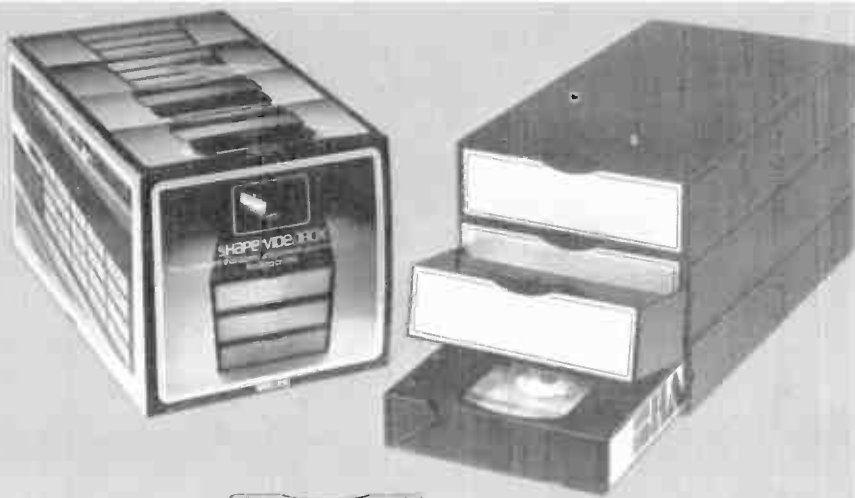
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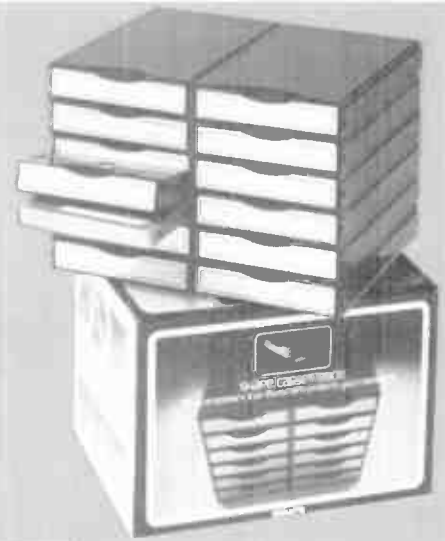
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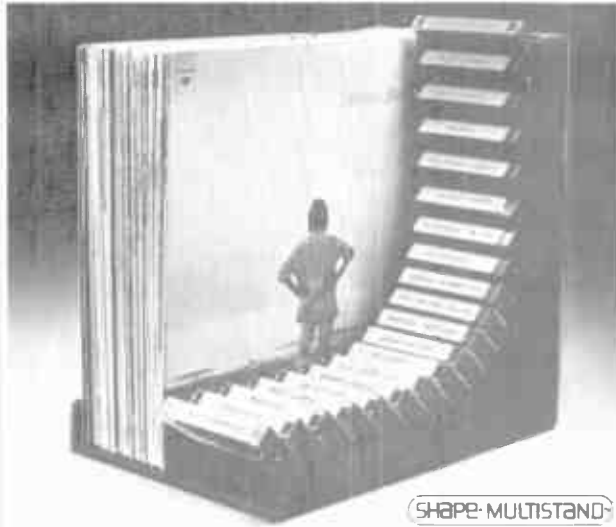




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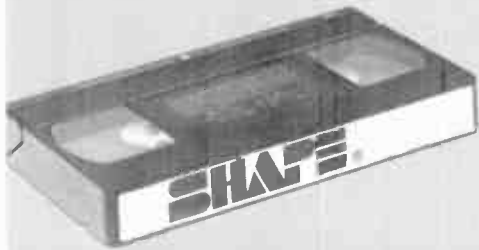
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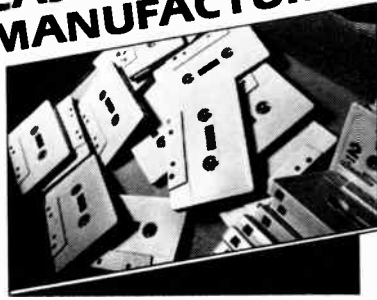
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# 5 EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS



A & E Data Technology Corp., 350 Fischer Ave., Suite C, Costa Mesa, Calif. 92626. Tel: (714) 549-8353. Pres.: Kenneth L. Smith; VP Mktg.: G.S. Panikolas; Sales Serv. Mgr.: Sue Carpenter.  
Video: 1/4" U-matic cassette, 1/4" VHS cassette.

A/V Paragon, see Universal Tape.

Amplex Corp., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Telex: 348464. TWX: (910) 378-5920. Pres.: Arthur H. Hausman; Gen. Mgr.: George J. Ziaadeh; Sales Mgr.: Richard A. Antonio.

Sales Offices: Birmingham, Ala. PO Box 845. Zip: 35205. Tel: (205) 823-6132—Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000.

Reg'l Sales Mgr.: Stan N. Paris—San Diego, Calif., PO Box 99847. Zip: 92109. Tel: (714) 272-8337—Denver, Colo., 2124 S. Birch. Zip: 80222.

Tel: (303) 757-1829/6491—Orlando, Fla., PO Box 15008-B. Zip: 32808.

Tel: (305) 423-2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340.

Tel: (404) 451-7112—Honolulu, Hawaii, PO Box 25367. Zip: 96825.

Tel: (808) 395-7144—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007.

Tel: (312) 593-6000—Overland Park, Kan., PO Box 7282. Zip: 66207.

Tel: (913) 383-1951—Florence, Ky., Elsedon Bldg. Zip: 41042.

Tel: (606) 371-1476—Baton Rouge, La., PO Box 14238. Zip: 70808.

Tel: (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034.

Tel: (301) 530-8800—Framingham, Mass., PO Box 1020. Zip: 01701.

Tel: (617) 877-8060—Minneapolis, Minn., 5200 W. 73 St. Zip: 55435.

Tel: (612) 835-5560—Elkhorn, Neb., PO Box 553. Zip: 68022.

Tel: (402) 556-3400—Hackensack, N.J., 65 Commerce Way. Zip: 07601.

Tel: (201) 489-7400—Williamstown, N.J., PO Box 513. Zip: 08094.

Phila Tel: (215) 887-7650—Buffalo, N.Y., PO Box 4. Zip: 14221.

Tel: (716) 586-2580—Cleveland, Ohio, PO Box 134. Zip: 44212.

Tel: (216) 225-1262—Washville, Tenn., PO Box 120532. Zip: 37212.

Tel: (615) 256-4836—Dallas, Tex., 1615 Prudential Dr. Zip: 75235.

Tel: (214) 637-5100—Houston, Tex., 5300 Telephone Rd. Zip: 77087.

Tel: (713) 928-3741—Salt Lake City, Utah, 2880 S. Main, Suite 111. Zip: 84115.

Tel: (801) 487-8181—Seattle, Wash., 628 Industry Dr., Bldg. 8. Zip: 98188.

Tel: (206) 575-0156.

Audio: 8-tr., cassette, 7, 10 1/2 & 14" reels.

Video: Beta, VHS & U-matic cassette, open reel.

Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726.

Cable: TAPEXRON. Telex: 425233. Pres.: Manuel Kopelman; Exec. VP Mktg. Susanne Tarter.

Audio: 8-tr., cassette.

J.C. Anglum Co. Inc./Tapeponents Inc., Box 236, 36 Midvale Rd., Mountain Lakes, N.J. 07046.

Tel: (201) 263-1442. Pres.: J. Clifford Anglum.

Audio: 8-tr., cassette.

Athena Inds. Inc., 2200 Industrial Way S., Toms River, N.J. 08753.

Tel: (201) 244-8500. Pres.: Charles Beres Jr.; Sales Mgr.: Arthur F. Etro.

Audio: Cassette & sub-assemblies of cassette parts.

Audio Inds. Inc., Broad & Linden Aves., Ridgely, N.J. 07657.

Tel: (201) 945-4545.

Audio: 8-tr., cassette.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730.

Tel: (617) 271-4000. Ass't Audio/Video Prods. Mgr.: Theodore Van Sickle.

Branches: Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404.

Tel: (213) 451-8781—Atlanta, Ga., 3300 Buckeye Rd., Suite 403. Zip: 30341.

Tel: (404) 455-4145—Palatine, Ill., 800 E. Northwest Hwy., Suite 220.

Zip: 60067. Tel: (312) 934-4990—Clifton, N.J., 149 Rt. 46. Zip: 07011.

Tel: (201) 546-9111.

Audio: 7" reels.

Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801.

Tel: (516) 433-4466.

Audio: Reels.

Brand name: Olympic.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044.

Tel: (213) 753-5121. Pres.: Jules Bihari; Mgr.: Don Macmillan.

Branch: Park Ridge, N.J., 12 Maple Leaf Dr. Zip: 07656.

Tel: (201) 391-3676. VP Sales & Mktg.: Robert K. Herrington.

Audio: 8-tr.

Carter Corp., 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200.

Pres.: Robert L. Fleming; VP Sales & Mktg.: Sandra L. Fleming; Plant Mgr.: W. Skip Kruger.

Audio: Reels.

Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701.

Tel: (914) 968-1605. Pres.: Leonard Ripley; Gen. & Sales Mgr.: V.J. DePaul.

Audio: Screw-type cassettes.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806.

Tel: (714) 634-4280; WATS (800) 854-3943. Pres.: Edwin Gamson; VP Mktg.: Ray Allen; Adv. Mgr.: Hal Wilde.

Audio: 8-tr., cassette.

Custom Cartridge Inc., 341 Hill Ave., Nashville, Tenn. 37210.

Tel: (615) 244-5668. Pres.: Cliff Tant.

Audio: 8-tr.

Custom Dupl'n Inc., 6330-36 Arizona Circle, Los Angeles, Calif. 90045.

Tel: (213) 670-5575, 776-4810. Pres.: Leonard Gross; Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales.

Audio: 8-tr., cassette.

D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605.

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 Audio: Cassette, open reel.  
 Dalsung America Inc., 51 E. 42 St., New York, N.Y. 10017. Tel: (212) 682-6045.  
 Home office: Korea.  
 Audio & Video: Cassette.  
 Brand names: Seca, Solia.  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Exec. VP: Greg Malthus; Consumer Mktg. Dir.: Tom Lawrence.  
 Audio: 8-tr., cassette.  
 Video: ¾" U-matic cassette.  
 Dyna/Day Plastics Inc. (sub. of American Sound), 6270 S. Country Club, Tucson, Ariz. 85706. Tel: (602) 294-8439. Pres.: Frank S. Day; VP & Gen. Mgr.: Mike Szparaga.  
 Sales offices: North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. Sales Dir.: Bill Dawson-Closter, M.J., 317 Harrington Ave. Zip: 07624. Tel: (201) 767-9033. VP Mktg.: Paul Adams.  
 Audio: 8-tr., cassette.  
 E H C, see Electronic Homes.  
 Electronic Homes Co., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler; Sales Mgr.: Elias Smyrnakis; Adv. Mgr.: Joe Gary.  
 Audio: Cassette.  
 Brand name: EHC.  
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor.  
 Audio: 8-tr., cassette (5-screw & sonic welded), 3", 5" & 7" open reels.  
 Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. TWX: (710) 897-0254. Pres.: Roger Thanhauser; Sales & Mktg. Mgr.: Arthur Constantine.  
 Audio: NAB cartridges (A, AA, B & C sizes).  
 Brand names: Fidelipac, Master Cart.  
 Filam Nat'l Plastics Inc., 416 W. El Segundo Blvd., Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres. & Gen. Mgr.: Vic Flores; VP Sales: Mike Bolong.  
 Audio: 8-tr., cassette.  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel; VP: Richard Gabriel; Gen. Mgr.: Vin Tullio; Adv. Mgr.: Ellen Gabriele.  
 Audio: Cassette.  
 Hi-Energy, see Ultra Specialty.  
 I P S, 107 Bridge Rd., Hauppauge, N.Y. 11787. Tel: (516) 234-3322. Pres.: Bill Prechtel; VP: Richard S. Diamond.  
 Audio: Cassette.  
 I T I, see Investment Technology.  
 Investment Technology Inc., 1940 124 Ave. NE, Bellevue, Wash. 98005. Tel: (206) 454-7720. Pres.: David P. Hilliard; VP: George Woodley.  
 Audio: Cassette.  
 Brand name: ITI.  
 Ray Jacobs Audio Inc., PO Box 15698, Long Beach 90815; 2739 Signal Pkwy., Signal Hill, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro.  
 Audio: 8-tr., cassette.  
 Brand name: RJA.

Jet Pak, see Tape-A-Thon.  
 Kyric Corp., 2111 E. 20 St., Tucson, Ariz. 85719. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.  
 Audio: Cassette.  
 L J S Corp., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Saddler; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
 Audio: 8-tr., cassette.  
 Lenco Co., PO Box 160, 10240 Deerpark Rd., Waverly, Neb. 68462. Tel: (402) 786-7488. Pres.: Oon Leonhardt; Sales & Adv. Mgr.: Daryl O. Chapelle.  
 Branch: Indianapolis, Ind., Box 507, Rt. 2. Zip: 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett.  
 Audio: 8-tr., cassette, reels.  
 Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger. VP: Robert Loranger.  
 Audio: 8-tr., cassette.  
 M I P, see Molded Ind'l Plastics.  
 M J S, 2514 Seaboard Ave., San Jose, Calif. 95131. Tel: (408) 262-8793. Pres.: Michael Steiner.  
 Audio: 8-tr., cassette, reels.  
 M M C, see Magnetic Mktg.  
 Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Holbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.  
 Audio: 8-tr., cassette.  
 Brand name: MMC.

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Wasserstrom; Gen. Sales Mgr.: Douglas Scott.  
 Audio: Cassette.  
 Marmac, see Mastro.  
 Master Cart, see Fidelipac.  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri.  
 Audio: 8-tr., cassette.  
 Brand name: Marmac.  
 Max-Sound (div. of Joyce Molding Corp.), 501 Division St., Boonton, N.J. 07005. Tel: (201) 334-2020.  
 Audio: 8-tr., cassette (5 screw type).  
 Meister Mfg. Co., PO Box 633, Downey, Calif. 90241. Tel: (213) 861-3198.  
 Audio: 7", 8½", 10½" aluminum reels.  
 Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens, Fla. 33015. Tel: (305) 558-9211. Pres.: Carlos Garcia; Gen. Mgr.: Mirella Tunon; Sales Mgr.: Roberto Creus.  
 Audio: 8-tr., cassette.  
 Mr. Cassette Inds. Inc., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler; Pres.: Joseph Gary; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
 Audio: Cassette.  
 Mr. Cassette Video Corp., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Saddler; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
 Video: Cassette.  
 Molded Ind'l Plastics Inc., 151 Wakelee Ave., Ansonia, Conn. 06401. Tel:

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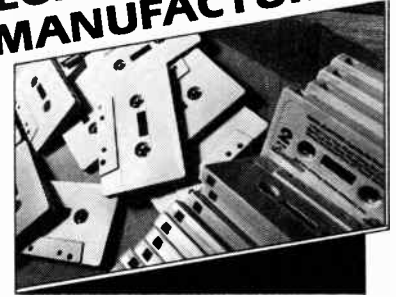
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(203) 735-2331. Pres.: Mort Safran; Sales Coord.: Frances Turecek.  
**Audio & Video:** Reels.  
**Brand name:** MIP.  
 Olympic, see Burlington.  
 P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1185 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 997-1290. Pres.: Hugh T. Landy; VP Sales: David Grant.  
**Plants:** Compton, Calif., 18700 Laurelpark Rd. Zip: 90220. Tel: (213) 979-8545. Plant Mgr.: Dan Huber—Richmond, Ind., 1600 Rich Rd. Zip: 47374. Tel: (317) 962-9511. Plant Mgr.: George Douglas.  
**Audio:** Cassette.  
 Plastic Reel Corp. of America, 46 Passaic St., Wood-Ridge, N.J. 07075. Tel: (201) 933-9125. Pres.: F. Giglio; VP & Gen. Mgr.: Robert A. Miller; Sales Mgr.: Pat Baccarella.  
**Audio:** 2 1/4" 7" reels, hubs.  
**Video:** Reels for 1/4", 1" & 2" tape.  
**Brand name:** Plio-Magic.  
 Plio-Magic, see Plastic Reel.  
 Polyline Corp., 1233 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 298-5300.  
 Pres.: John Kaiser.  
**Audio:** Plastic reels.  
 Pro I Prods., PO Box 33, Highland Park, Ill. 60035. Tel: (312) 433-4575.  
 Pres.: R.L. Pink; Gen. Mgr.: J.R. Gower; Sales Mgr.: M.M. Pink; Adv. Mgr.: D.O. Rink.  
**Audio:** Cassette.  
**Video:** Beta & VHS cassette.  
 R J A, see Ray Jacobs Audio.  
 Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres. & Adv. Mgr.: Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Audio:** 8-tr.  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Sales & Adv. Mgr.: Stu Caine.  
**Audio:** Cassette.  
**Brand name:** Brand 5.  
 Scotch, see 3M.  
 Seca, see Dalsung.  
 Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; VP: Barry Rosen.  
**Audio:** 8-tr., cassette.  
 Shape Inc., PO Box 366, Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi; Sales & Mktg. Mgr.: Joe Ciccone; Adv. Mgr.: Bob MacLeod.  
**Audio:** 8-tr., cassette.  
**Video:** VHS cassette.  
 Solla, see Dalsung.  
 Studio Magnetics Co. Inc., 83 Carlough Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban.  
**Audio:** Screw-type cassette.  
 Studio Quality, see Ultra Specialty.  
 T O K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schattin; Video Prod. Mgr.: Ed Pessara.  
**Branches:** Irvine Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams—Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306.

**Audio:** 7" & 10" metal reels.  
 Tape-A-Thon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel: (213) 776-7933. Pres.: Lee Tate; Exec. VP & Sales & Mktg. Dir.: Wally Rubin.  
**Audio:** NAB cartridge.  
**Brand name:** Jet-Pak, Trak-4.  
 Tapemaker Sales Co., 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres.: Arthur Brandwein, Office Mgr.: Karen Sitkoff.  
**Video:** Beta & VHS cassette.  
 Tapeponents Inc., see J.C. Anglum.  
 Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. & Sales Promo. Dir.: Peter Schwarz.  
**Audio:** NAB broadcast cartridges.  
 Thalco-Audio Inc., 2 Dickens Ave., Dix Hills, N.Y. 11746. Tel: (516) 667-1616. Chief Exec.: Michael Thaler.  
**Audio:** 8-tr., cassette.  
 3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: J.M. Dittblad; Gen. Mgr.: John Povolny; Nat'l Sales Mgrs.: J.L. Leon, J.R. Williams; Mkt. Opns. Mgrs.: J.B. Hanks, S.R. Frederickson; Mkt. Communications Mgrs.: V.A. Hanson, P.M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000—Honolulu, Hawaii, PO Box 30048, 4443 Malaas St. Zip: 96818—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-50000—Eagan, Minn., PO Box 33211, St. Paul 55133; 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 997-8500—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 324-8100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Audio:** Open reel (1/4", 1/2", 1", 2"x5", 7", 10 1/4", 14").  
**Video:** Open reel (2", 1").  
**Brand name:** Scotch.  
 trak-4, see Tape-A-Thon.  
 Trans-Am Inds. Inc., 845 Broad Ave., Ridgfield, N.J. 07657. Tel: (201) 945-2000.  
**Audio:** Sonic & screw-type cassette.  
 U T C, see Universal Tape.  
 Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746. Tel: (213) 979-0338. Cable: ULTRASPEC. Telex: 194566. Pres.: Oon Wong; Pres. UL-traspec Int'l: Gary Lyle; VP Mktg.: Bill Dawson.  
**Audio:** Cassette.  
**Video:** 1/4" Beta & VHS cassette.  
**Brand names:** Hi-Energy, Studio Quality, Ultra.

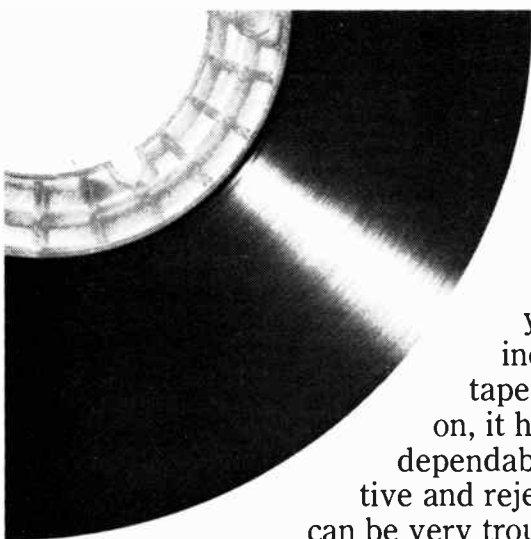
Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** A/V Paragon, UTC, Universal.

# 6 TAPE, BLANK LOADED, MANUFACTURERS



The numbers in parentheses following the 8-track & cassette configurations show recording time in minutes; those following open reel configurations show length of tape in feet.

A A, see Audio Accessories.  
 A & B Cassette Dupli'g, 1502 S. 87, West Allis 53214. Tel: (414) 774-7250.  
 Pres., Gen. & Sales Mgr.: Judy Benz.  
**Audio:** Cassette.  
**Brand names:** Audio Max, TSM.  
 A M P, see Alpha Media.  
 A T-Pro, see Abbey Tape.  
 A T & T (Able Turntable & Tape) Rec'g Inc., 725 N. Highland Ave., Hollywood, Calif. 90038. Tel: (213) 936-9142. Pres.: Ed Lawson; Sales Mgr.: Cyd Porter.  
**Audio:** Cassette (1-122).  
 A/V Paragon, see Universal Tape.  
 Aard-Vark Rec'g, 335 S. Jefferson, Springfield, Mo. 65806. Tel: (417) 866-



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So whether you buy tape or bulk cassettes from AudioMagnetics, you're getting the best quality tape available.

And that takes one giant load off your mind.

## AudioMagnetics

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 New York, New York 10001, 2 Penn Plaza, Suite 1500, (212) 757-1244  
 Toronto, Ont. M9W 5M9, Canada, 1180 Martingrove Road, Rexdale, Ontario, (416) 245-4400  
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**Different tape types.** You can be sure

of matching your customer's recording equipment, too. Scotch comes in cassettes, 8-track cartridges, and open reel. All tape comes in a variety of lengths.

**National advertising.**

Scotch Recording Tape is backed up by powerful advertising again this year, including print and radio. The Scotch line will be in front of potential "recording artists" all year round.

**Outstanding reputation.** The most important point of all. Your customers know the Scotch name. They look for it when they're shopping for blank recording tape. They remember it when they buy on impulse.

All in all, the Scotch Line offers true, pure sound for your customers, and true, pure profit for you. Contact your Scotch Recording Tape Representative for more information.



### SCOTCH® RECORDING TAPE. THE TRUTH COMES OUT.

# 3M

4104. Owner, Gen. & Sales Mgr.: John Jacobsen; Ass't Mgr. Jim Hamilton.  
**Audio:** 8-tr., cassette.  
**Abbey Tape Dupl'rs**, 5358 Cartwright Ave., North Hollywood, Calif. 91601.  
 Tel: (213) 985-3136. Pres.: Norman C. Cooke.  
**Audio:** Cassette (2-120).  
**Brand name:** AT-Pro.  
**Able Turntable & Tape**, see AT&T.  
**Agta-Gevaert Inc.**, 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100. NYC (212) 563-5500. Cable: AGFAGEVA. Pres.: Robert Coppenrath;  
**Nat'l Sales Mgr.:** Maria A. Curry; Adv. Mgr.: Diane Cielo.  
**Sales offices:** Burlingame, Calif., 1633 Old Bayshore Hwy. Zip: 94010. Tel: (415) 692-2432. Reg'l Mgr. James Heller—Los Angeles, Calif., 1801 Century Park E. Zip: 90067. Tel: (213) 552-9622—Atlanta, Ga., 380 Interstate N., Suite 200. Zip: 30339. Tel: (404) 955-4326. Zone Mgr.: Forrest Cole—Oak Brook, Ill., 2803 Butterfield Rd., Suite 200. Zip: 60521. Tel: (312) 242-1915. Zone Mgr.: Fred Schaezing—Lexington, Mass., Lexington Office Center, Hayden Ave. Zip: 02173. Tel: (617) 890-5430. Reg'l Mgr.: R. Kleine—Secaucus, N.J., 24 Meadowlands Pkwy., Suite 300. Zip: 07094. Tel: (201) 330-1800—New York, N.Y., 1 Penn Plaza, Rm. 3527. Zip: 10001. Tel: (212) 279-2560—Dallas, Tex., 3003 LBJ Fwy., Suite 100. Zip: 75234. Tel: (214) 243-7315.  
**Video:** 2" quad, 1/4" U-matic cassette, 1/2" cassette.  
**Airko Magnetic Corp.**, 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: Elias Smyrnakis; Gen. Mgr.: George T. Sandler; Sales Mgr.: H. Johnson.  
**Audio:** 8-tr., cassette.  
**Brand names:** Audio VU, Marmac, New Symphony, Olympia  
**Awva America Inc.**, 35 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-5220. Pres. Shigeru Inagaki; VP Sales: Bill Hoard; Nat'l Sales Mgr.: Bob Fisher.  
**Audio:** Cassette (60, 90, 120).  
**Alpha Media Inc.**, PO Box 254452, Sacramento, Calif. 95825. Tel: (916) 383-4385.  
**Audio:** Cassette (30,45,60,90 & custom lengths).  
**Brand name:** AMP  
**American Sound Corp.**, 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres. Frank S. Day; VP & Gen. Mgr.: Paul M. Hayes; VP & Sales Mgr.: Paul E. Adams.  
**Branches:** North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. VP: Paul Hayes, VP Mktg.: Paul Adams; Reg'l Sales Mgr.: Robert Sheehy—Closter, N.J., 317 Harrington Ave. Zip: 07624. Tel: (201) 767-9033.  
**Audio:** 8-tr. & cassette (custom lengths), open reel.  
**American Tape Corp.**, 1116 Edgewater Ave., Ridgefield, N.J. 07657. Tel: (201) 943-7860. Pres.: Gerry Gottlieb; Sales Mgr.: K.M. Marani; Plant Mgr.: Francis A. Dermody.  
**Audio:** 8-tr., cassette.  
**Brand name:** Remington  
**Amplex Corp.**, 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Telex 348464. TWX: (910) 378-5920. Pres.: Arthur H. Hausman; Gen. Mgr.: George J. Zadeh; Sales Mgr.: Richard A. Antonio.  
**Sales Offices:** Birmingham, Ala. PO Box 845 Zip: 35205. Tel: (205) 823-6132—Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000. Reg'l Sales Mgr.: Stan N. Paris—San Diego, Calif., PO Box 99847. Zip: 92109. Tel: (714) 272-8337—Denver, Colo., 2124 S. Birch. Zip:

80222. Tel: (303) 757 1829/6491—Orlando, Fla., PO Box 15008-B Zip 32808. Tel: (305) 423 2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip 30340. Tel: (404) 451-7112—Honolulu, Hawaii, PO Box 25367 Zip: 96825. Tel: (808) 395-7144—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Overland Park, Kan., PO Box 7282 Zip: 66207. Tel: (913) 383-1951—Florence, Ky., Elsenden Bldg. Zip: 41042. Tel: (606) 371-1476—Baton Rouge, La., PO Box 14238. Zip: 70808. Tel: (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Framingham, Mass., PO Box 1020. Zip: 01701. Tel: (617) 877-8060—Minneapolis, Minn., 5200 W. 73 St. Zip: 55435. Tel: (612) 835-5560—Elkhorn, Neb., PO Box 553. Zip: 68022. Tel: (402) 556-3400—Hackensack, N.J., 65 Commerce Way. Zip: 07601. Tel: (201) 489-7400—Williamstown, N.J., PO Box 513. Zip: 08094. Phila. Tel: (215) 887-7650—Buffalo, N.Y., PO Box 4. Zip: 14221. Tel: (716) 586-2580—Cleveland, Ohio, PO Box 134. Zip: 44122. Tel: (216) 225-1262—Nashville, Tenn., PO Box 120532. Zip: 37212. Tel: (615) 256-4836—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100—Houston, Tex., 5300 Telephone Rd. Zip: 77087. Tel: (713) 928-3741—Salt Lake City, Utah, 2880 S. Main, Suite 111. Zip: 84115. Tel: (801) 487-8181—Seattle, Wash., 628 Industry Dr., Bldg. 8. Zip: 98188. Tel: (206) 575-0156.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (1200',1800',2500',3600') broadcast (600',900',2500',3600',5000')  
**Video:** 2" quad, 1" open reel, 1/4" EIAJ open reel (1250',2400'). 1/4" U-matic cassette (10-60), 1/2" Beta cassette (30,60,120).  
**Ampro Prods Inc.**, 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXXRON. Telex 452233. Pres.: Manuel Kopelman; Exec. VP Mktg.: Susanne Tarter.  
**Audio:** 8-tr. (40,60,80), cassette (30,60,90,120)  
**Ando Audio Prods. Inc.**, 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres. Anthony A. Manere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenick Salvatore.  
**Audio:** 8-tr. & cassette (1-90).  
**Arista Ent. Inc.**, 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-7000. Pres.: Alan Leder.  
**Audio:** 8-tr. (40,45,80,90), cassette (60,90).  
**Arrow Trading Co. Inc.**, 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-7688. (Audio only)  
**Athana Audio Prods.** (div. of Arber Inds.), PO Box 3696, 1815 Mullin Ave., Torrance, Calif. 90510. Tel: (213) 320-1451.  
**Audio:** Cassette (custom lengths).  
**Athena Inds. Inc.**, 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244-8500. Pres.: Charles Beres Jr.; Sales Mgr.: Arthur F. Etro.  
**Audio:** Cassette (custom lengths).  
**Audio Accessories Co.**, 38 W 515 Deerpath Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Audio:** 8-tr., cassette, endless loop cassette (custom lengths), "private label" cassettes.  
**Brand name:** AA  
**Audiodyne Co.**, PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520.  
**Owner & Pres.:** Louis R. Charamonte.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).  
**AudioFax**, see Cassettes Inc.  
**Audio Inds. Inc.**, Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545.  
**Audio:** 8-tr., cassette.  
**Audio Magnetics Corp.**, 2602 Michelson Dr., Irvine, Calif. 92716. Tel: (714)

833-0020. Pres.: Isidore Philosphop; VP Sales: Charles Trausch; VP Ind'l Prods.: Stewart B. Schlosberg.  
**Audio:** 8-tr., cassette (45,60,90,120), open reel (1200',1800',2400').  
**Brand names:** Tracs, High Performance.  
**Audio Max**, see A&B.  
**Audiozap**, see Capitol.  
**AudioTrack**, see Little Warehouse.  
**Audio VU**, see Arko.  
**AudioVisual Communications Inc.**, 435 Crooked Ln., King of Prussia, Pa. 19106. Tel: (215) 272-8500. Pres.: John Ballantyne; VP Sales: John Buterworth.  
**Audio:** Cassette (custom lengths up to 120 minutes), open reel (up to 10 1/2" reels).  
**Autek**, see Northwestern.  
**B A S F Systems**, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000  
**Ass't Audio/Video Prod. Mgr.:** Theodore Van Sickle.  
**Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—Atlanta, Ga., 3300 Buckeye Rd., Suite 403. Zip: 30341. Tel: (404) 455-4145—Palatine, Ill., 800 E. Northwest Hwy., Suite 220. Zip: 60067. Tel: (312) 934-4990—Clifton, N.J., 149 Rt. 46. Zip: 07011. Tel: (201) 546-9111.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (7"-1800',2400',3600').  
**Video:** 1/2" cassette.  
**Kenneth A. Bacon Assocs.**, 216 Montego Key, Novato, Calif. 94947. Tel: (415) 883-5041. Owner: Kenneth A. Bacon; Prod'n Mgr.: Rick Bacon.  
**Audio:** Cassette, open reel.  
**Brand name:** K&BA  
**Bazzy Electronics Corp.**, 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazzy; Gen. Mgr.: Larry Myers.  
**Audio:** 8-tr. & cassette (custom lengths).  
**Betamax**, see Sony.  
**Bethany Fellowship Inc.**, 6820 Auto Club Rd., Minneapolis, Minn. 55438. Tel: (612) 944-2121. Pres. T.A. Hegre; Gen. Mgr.: M.F. Johnson; Sales Mgr.: Bill Linder.  
**Audio:** Cassette (custom lengths up to 120 minutes)  
**Bonneville Prods'ns**, 130 Social Hall Ave., Salt Lake City, Utah 84111. Tel: (801) 237-2400.  
**Audio:** Cassette (30,45,60,90,120).  
**Brand 5**, see Robins.  
**Broadcast Electronics Inc.** (a Filmways Co.), PO Box 3606, 4100 N. 24 St., Quincy, Ill. 62301. Tel: (217) 224-9600. Cable: SPOTMASTER. Pres. Lawrence J. Cerven; VP Mktg.: Curtis I. Kring; Sales Mgr.: J. Engle; Adv. Mgr.: Robert C. Davis.  
**Brand name:** Spotmaster.  
**C E S Rec'g Inc.**, 4960 S. 83 East Ave., Tulsa, Okla. 74145. Tel: (918) 627-8474. Pres.: Basil W. Thomas; Gen. Mgr.: Judy McAlister; Sales Mgr.: Steve Duke.  
**Audio:** 8-tr., cassette (custom lengths up to 90 min.)  
**C L C**, see International Audio.  
**Capitol Magnetic Prods.** (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Pres.: Edward C. Khoury; VP Mktg. Admin.: John Apstis; VP Domestic Sales: Larry Hockemeyer; VP Int'l Sales: Bud Jackson.  
**Sales offices:** Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
**Int'l branches:** England, Singapore.  
**Audio:** 8-tr. (45,60,90,100), cassette (45,60,90,120).  
**Brand names:** Audiozap, Music Tape by Capitol.  
**Carter Corp.**, 1916 11 St., Rockford, Ill. 61101. Tel: (815) 397-3200. Pres. Robert L. Fleming; VP Sales & Mktg.: Sandra L. Fleming; Plant Mgr.: W. Skp Kruger.  
**Audio:** Cassette.  
**Cassette Masters Corp.**, 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605. Pres.: Leonard Ripley; Gen. & Sales Mgr.: V.J. DePaul.  
**Audio:** Cassette.  
**Video:** 1/4" U-matic cassette.  
**Cassettes Inc.**, Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222.  
**Audio:** Cassette (30,45,60,90,120).  
**Brand name:** Audiofax.  
**Cassette Servs.**, 815 N. Douglas St., Arlington Heights, Ill. 60004. Tel: (312) 398-8403. Owner & Pres.: Willis J. Connor; Sales Mgr.: Michael Connor.  
**Audio:** Cassette.  
**Brand name:** Hi-Q  
**Century Audio & Development Inc.**, 1018 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 696-0675. Pres. & Sales Mgr.: Carol Anspaugh; Adv. Mgr.: Roberta Genovese.  
**Audio:** Cassette (47,62,92,122).  
**Certron Corp.**, 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. WATS (800) 854-3943. Pres.: Edwin Gamson; VP Mktg.: Ray Allen; Adv. Mgr.: Hal Wilde.  
**Audio:** 8-tr., cassette, (custom lengths).  
**Chase Media Inc.**, Busch Park, 5286 S. 320 W., Suite A-166, Salt Lake City, Utah 84107. Tel: (801) 261-1383. Pres. & Gen. Mgr.: Randal S. Chase. Sales Mgr.: Bruce Crouther.  
**Audio:** 8-tr. (standard lengths), cassette, open reel (custom lengths).  
**Christian Dupl'ns Inc.**, 1710 Lee Rd., Orlando, Fla. 32810. Tel: (305) 299-7363.  
**Audio:** Cassette, open reel (custom lengths).  
**Col-Tape**, see Columbia Pictures.  
**Columbia Pictures Videocassette Servs.**, 1501 Landmeier Rd., Elk Grove Village, Ill. 60007. Tel: (312) 640-2350. Exec. VP: George M. Riccio; Bus. Mgr.: T. Martin Rennels.  
**Video:** 1/2" cassette.  
**Brand name:** Col-Tape.  
**Comsette Corp.**, 1755 Industrial Way, No. 26, Napa, Calif. 94558. Tel: (707) 224-7801. Pres.: J. A. Buchanan, Prod'n Mgr.: R.W. Reed.  
**Audio:** Cassette (10-120 & custom).  
**Continental Electronics**, 4087 Glencoe Ave., Marina del Rey, Calif. 90291. Tel: (213) 822-2045. Sales Mgr.: John Adams.  
**Audio:** Cassette (45,60,90,120).  
**Cook Consultants Inc.**, see Cassettes Inc.  
**Cory Sound Co.**, 310 Townsend, San Francisco, Calif. 94107. Tel: (415) 543-0440. Sr. Partners: Phillip Markinson, Lou Sinclair.  
**Audio:** Cassette, open reel & broadcast (custom lengths).  
**Creative Communications Inc.** (sub. of SMI), 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-6553.  
**Audio:** Cassette.  
**Criterion**, see Lafayette.  
**Crilyn**, see E.I. du Pont

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More studios master their hit albums on Ampex Grand Master™ recording tape than on all other tapes combined. That's why we call Grand Master the tape of the stars.

But Ampex star quality doesn't end with the tape of the stars. It extends throughout the entire Ampex tape line:

## HEAR IT

You'll find Ampex star quality in professional audio tape in every configuration. And in cassette, 8-track and open reel for consumer use.

Shown clockwise from top: Ampex 2" Grand Master professional Audio Tape, 1/4" Grand Master Professional Audio Tape, Professional Audiocassette, Grand Master Consumer Audiocassettes and 406 Professional Audio Tape.



## SEE IT

Ampex brings star quality to videotape, too. In quadruplex, helical and 3/4" U-matic versions for professional use. And 1/2" Beta- and VHS-format videocassettes for home and industry.



Shown clockwise from standing reel: Ampex 175 2" Quadruplex Tape, 3/4" U-Matic Videocassette, VHS and Beta 1/2" Consumer Videocassettes, Beta 1/2" Industrial Videocassette and 196 1" High Energy Helical Videotape.

## TEST IT

You'll even find Ampex tape in starring roles recording instrumentation data for critical aerospace uses and other precision applications. Star quality doesn't happen overnight. It's the result of the continuing Ampex commitment to engineering excellence. And it extends from the top of our line right through the entire Ampex family.

# AMPEX

Ampex Corporation, Magnetic Tape Division, 401 Broadway, Redwood City, California 94063.415/367-3887

Custom Dupl'n Inc., 6330 36 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 670-5575, 776 4810. Pres. Leonard Gross, Sales Mgr.: Frank Rohloff; Prod'n: Jeri Gonzales  
**Audio:** 8 tr., cassette.  
 Custom Tape Dupl'rs Inc., 341 Hill Ave., Nashville, Tenn. 37210. Tel: (615) 256 1728. Pres.: L.C. Tant, Sales Mgr. Mike Tant  
**Audio:** 8 tr. (5.90), cassette (5-120)  
 D A K Inds Inc., 10845 Vanowen St, North Hollywood, Calif. 91605. Tel: (213) 984 1559, WATS (800) 423-7636. Cable: DAKENT Pres: Drew Alan Kaplan  
**Audio:** Cassette (30,60,90,120). open reel  
**Video:** 1/2" EIAJ open reel  
 Dalsung America Inc. 51 E 42 St., New York, N.Y. 10017 Tel (212) 682 6045  
**Home office: Korea**  
**Audio:** 8 tr., cassette (30,60,90,120), open reel  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass 02139 Tel (617) 868 6200 Pres. Ditto Morningstar, Exec VP Greg Mailthus, Consumer Mktg Dir Tom Lawrence  
**Audio:** 8 tr. & cassette (custom lengths)  
 Delta Magnetics Corp., 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel (212) 627 6556 Telex 642271  
**Branch: Edison, N.J., PD Box 494 Zip 08817 Tel (201) 287 8907**  
**Audio:** 8 tr. (40,64,80,100,120), cassette (60,90,120), open reel (7"-1200", 1800", 2400", 3600", 5"-1200", 1800")  
 Disco Party Prod'ns, PO Box 905, South Bend, Ind 46624 Tel (219) 234 9104 Owner & Sales Mgr: Jim Van Zant, Adv Mgr: Drew Leach.  
**Audio:** Cassette (90)  
 Duofone Co Inc., 6875 SW 68 Ave., Miami, Fla 33143 Tel (305) 665-1121 Pres: Stephen Nester Sr., Sales & Adv Mgr: Stephen Gibson Nester.  
**Audio:** 8 tr. (35,70,80), cassette (30,60,90,120)  
 E. I du Pont de Nemours & Co Inc., Magnetic Prods. Div., Photo Prods. Dept., du Pont Airport, Bldg 1, Wilmington, Del 19898. Tel (302) 999-4251. Worldwide Sales Mgr: Harvey E Smith; Consumer Prods Ind. Mgr: F Richard Buckley, Adv Mgr: Eileen Shea  
**Audio:** Cassette (60,90,120)  
**Video:** 3/4" U-matic cassette (10,90), 1/2" EIAJ open reel (1250", 1800", 2400", 3600"), 1/2" Beta (60, 180 min.) & VHS (60-360 min.) cassette  
**Brand name:** Crolyn  
 Duraltape, see Mallory.  
 E M C Corp., 180 E Sixth St., St Paul, Minn. 55101 Tel (612) 227 7366 Pres. David E. Feinberg, VP Richard I Stevens, Custom Sales Dir. Al Santoro  
**Audio:** Cassette.  
 Electronic Homes Co., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel (212) 725 0290. Chm: George T Sandler, Sales Mgr.: Elias Smyrnakis Adv. Mgr.: Joe Gary  
**Audio:** 8 tr., cassette, mini cassette, open reel  
**Brand names:** Grandmaster, Mr. Cassette, Toyota  
 El Mar Plastics Inc., 871 E. Artesia Blvd., Carson, Calif. 90746. Tel (213) 327-3180. Pres.: Harry Schor; VP Mktg. Allen Schor.  
**Audio:** 8-tr (1 90)  
 Elvirtrue Rec'g Music Publ'g Co & Music Makers Network of America-Prod'ns, PD Box 3022, Wilmington, N.C. 28401 Tel (919) 762 4001.

Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler; Adv. Mgr.: J.D. Johnson  
**Audio:** Cassette, open reel.  
**Brand name:** Excellence.  
 Emerald, see Irish Magnetic.  
 Exactime, see SSK.  
 Excellence, see Elvirtrue.  
 Ferrodyn, see Westape.  
 Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. TWX: (710) 897-0254. Pres.: Roger Thanhauser; Sales & Mktg. Mgr. Arthur Constantine.  
**Audio:** Broadcast cartridge (all lengths).  
 Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Cable: CDEXPORT. Pres.: Alwin P. Schmid; VP: Joseph Bouzaglou; Sales Mgr.: Manuel Munoz; Tape Sales Mgr.: Herbert Guinness.  
**Audio:** 8-tr., cassette, open reel.  
 Fleetwood Communications Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel (617) 289-6800. Pres. V P Giarrusso, Gen. Mgr.: Raymond G Samora, Sales Mgr. Victor Mancini; Adv. Mgr.: Robin Samora.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 3/4" U-matic cassette, 1/2" cassette.  
 4 Starr, see Le-Bo.  
 Fuji Photo Film USA Inc., Magnetic Tape Div., 350 Fifth Ave., 70th fl., New York, N.Y. 10001. Tel: (212) 736-3335. VP & Gen. Mgr.: John Dale; Sales Mgr.: (audio) Gary Conway, (video) Al Bedross; Adv. Mgr.: Margaretha Bystrom.  
**Audio:** 8-tr. (45,90), cassette (46,60,90,120), "metal" tape cassette (46,60,90), open reel (900", 1200", 1800", 3600"); broadcast (2200", 3400", 66600", 9600").  
**Video:** 2" & 1" open reel, 3/4" cassette (10,15,20,30,60), 1/2" Beta cassette (15,30, 60,60, 45,90, 60/120); 1/2" VHS cassette (30, 60, 90, 120)  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel; VP: Richard Gabriel; Gen. Mgr.: Vin Tullio; Adv. Mgr.: Ellen Gabriel.  
**Audio:** 8-tr. (10-60), cassette (1-120).  
 General Cassette Corp., 2311 N. 35 Ave., Phoenix, Ariz. 85009. Tel: (602) 269-3111. Pres.: Bill Johnson; Mktg. Mgr.: William Wallace; Prod'n Mgr.: Cindy Tucker; Dupl'n Sales Mgr.: Carl Tarajkowski.  
**Audio:** Cassette.  
**Video:** 3/4" U-matic cassette, 1/2" Beta & VHS cassette.  
 Grand Master Magnetic Tape Co., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Sandler; Gen. Mgr.: John J. Zimmerman; Sales Mgr.: Elias Smyrnakis.  
**Audio:** 8-tr., cassette, open reel.  
 Heritage, see International Audio.  
 High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456.  
**Audio:** Cassette.  
 High Performance, see Audio Magnetics.  
 Hilo, see Magnetic Mktg.  
 Hi-Q, see Cassette Servs.  
 Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 774-5151.  
**Audio:** Cassette (60,90).

Infonics Inc., PD Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879 3381. Telex 233111. Pres.: Paul Lloyd, VP: Carol Lant  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).  
**Brand name:** Phoenix.  
 Inovision Corp., 14580 Midway Rd., Dallas, Tex 75234. Tel: (214) 661-4000. Cable: INDVISON. Pres.: Lloyd H. Haldeman, Adv. & Direct Mail Mgr.: Fred T. Mirick.  
**Video:** 3/4" U-matic cassette, 1/2" cassette.  
 International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill 60005. Tel: (312) 956-6030.  
**Audio:** 8-tr. (45,64,90), cassette (1-120), broadcast (10 sec-12 min.).  
**Video:** 3/4" cassette (5,10,20,30,60).  
**Brand names:** CLC, Heritage, International Audio, Videospot.  
 Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainville, N.Y. 11803. Tel: (516) 293 5582. Cable: MDRHA-NEX. Telex 96 7880. Pres.: Sol Zigman, Sales Mgr.: George Krug; Adv. Mgr.: George Taub.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1/2" EIAJ open reel, 3/4" U-matic cassette, 1/2" Beta & VHS cassette  
**Brand names:** Audio-Emerald, Irish, Video-Irish  
 Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480. Pres.: Dave Siegel; Sales Mgr.: Herb Yassky  
**Audio:** 8-tr. (35-80), cassette (30, 120).  
 J & I Cassette, 23947 Ventura Blvd., Calabasas, Calif. 91302. Tel: (213) 992-6200. Pres.: John F. Brennan; Sales & Adv. Mgr.: Ivy Brennan  
**Audio:** 8-tr. & cassette (custom lengths)  
 J V C Inds. Co., 58-75 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 476-8010.  
**Video:** 1/4" cassette (15,20,30,60), 1/2" EIAJ open reel, 1/2" VHS cassette.  
 Ray Jacobs Audio Inc., PD Box 15698, Long Beach 90815; 2739 Signal Pkwy., Signal Hill, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs. Sales Mgr.: Larry Stagnaro.  
**Audio:** 8-tr., cassette, open reel (standard & custom lengths).  
**Brand name:** RJA.  
 Jet Pak, see Tape-A-Thon.  
 K A B A, see Kenneth A. Bacon.  
 Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Del. 19804. Tel: (302) 655-7488.  
**Audio:** 8-tr., cassette, open reel & broadcast (standard & custom lengths).  
 Kim-Pat Ent's., PD Box 654, Hillwood Dr., Fayetteville, Tenn. 37334. Tel: (615) 433-2323/5661.  
**Audio:** 8-tr. (custom lengths).  
 King's Place Inc., PD Box 148, New Providence, Pa. 17560. Tel: (717) 284-4165. Pres. & Sales Mgr.: John D. Yoder.  
**Audio:** 8-tr. (1-60), cassette (1-90), open reel.  
 Kyrac Corp., 2111 E. 20 St., Tucson, Ariz. 85719. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarran.  
**Audio:** 8-tr., cassette & open reel (custom lengths).  
 L J S Corp., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Sandler; Gen. Mgr.: H. Johnson, Sales Mgr.: Elias Smyrnakis.  
**Audio:** 8-tr., cassette.  
**Brand name:** Lear Jet Stereo High Performance.  
 Lafayette Radio Electronics, 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Criterion.  
 Laser, see Swire Intermagnetics.  
 Lear Jet Stereo, see LJS Corp.  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres.: P. Dayton; VP Mktg. P. Palmiri.  
**Audio:** 8-tr. (30,40,45,80,90), cassette (60,90,120).  
**Brand names:** Le-Bo, 4 Starr.  
 Lecture Brand, see Robins.  
 Leda, see Continental Electronics.  
 Little Warehouse Inc., 1820 W. Schaaf Rd., Cleveland, Ohio 44109. Tel: (216) 398-9438.  
**Audio:** 8-tr. (1-100), cassette (1-120), open reel.  
**Brand name:** Audiotrack.  
 M J S, 2514 Seaboard Ave., San Jose, Calif. 95131. Tel: (408) 262-8793. Pres.: Michael Steiner.  
**Audio:** 8-tr. (46,60,90,100), cassette (46,62,92,120), open reel (1800"), broadcast (1-22 min.)  
 M M C, see Magnetic Mktg.  
 M R S, see M.R. Sand.  
 Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer, Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.  
**Audio:** 8-tr., cassette (60,90,120), open reel, broadcast  
**Brand name:** Hilo, MMC.  
 Magnetix Corp., 770 W. Bay St., Winter Garden, Fla 32787. Tel: (305) 656-4494. Pres.: John Lory.  
**Audio:** 8-tr., cassette, open reel, broadcast.  
**Video:** 1" open reel, 1/2" EIAJ open reel.  
 Mallory Dist. Prods. Co., 3029 E. Washington Ave., Indianapolis, Ind. 46201. Tel: (317) 636-5353.  
**Audio:** 8 tr. (45,90), cassette (30,45,60,90,120).  
**Brand name:** Duraltape.  
 Mann Endless Cassette Inds. Corp., PD Box 1347, San Francisco, Calif 94101. Tel: (415) 221 2000. Pres. Donald Mann, Sales Mgr.: Robert Wells; Adv. Mgr.: Bob Kline.  
**Audio:** Endless cassette (standard Philips type).  
 Marmac, see Arko & Mastro.  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres. Mario Maccalerni.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120).  
**Brand name:** Marmac.  
 Maxwell Corp. of America, 60 Dxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-8020. Pres. T. Dkada; VP Consumer Audio/Video Gene LaBrie; Nat'l Sales Mgr. Professional/Industrial Prods: Jim Ringwood; Adv. & Prod. Mgr.: Paul Miller.  
**Audio:** 8-tr. (46,60,90), cassette (46,60,90,120), open reel (1800").  
**Video:** 1/2" EIAJ open reel (1200", 2400"), 3/4" U-matic cassette (30,60), 1/2" Beta cassette (L-250, L-500), 1/2" VHS cassette (30,60,90,120 min.)  
 Media Int'l Inc., 425 N. Michigan, Chicago, Ill 60611. Tel: (312) 467-5430. Pres. Duane Lundeen; VP: Margaret Lundeen; Gen. Mgr.: Al Masters.  
**Audio:** 8-tr., cassette, open reel, broadcast (custom lengths).  
 Memorex Corp., Consumer Prods Group, 1600 Memorex Dr., Santa Clara, Calif 95052. Tel: (408) 987 1752. Telex: 334492. Pres. Theodore I. Cutler; VP & Sales Mgr. John R. Humphreys; Mktg. Mgr. Albert P. Pepper.  
**Branches:** Garden Grove, Calif., 12821 Western Ave., Suite L Zip 92641 Tel: (714) 891-2541-Lombard, Ill., 335 Eisenhower Ln. S. Zip 60148 Tel: (312) 620-3240-Cincinnati, Ohio, 644 Linn St. Suite 419 Zip

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45203. Tel: (513) 621-7120—King of Prussia, Pa., 741 Fifth Ave. Zip: 19406. Tel: (215) 337-1050—McLean, Va., 1970 Chain Bridge Rd. Zip: 22101. Tel: (703) 821-3300.  
**Audio:** 8-tr. (45,60,90), cassette (30,45,60,90,120).  
**Video:** 1" open reel, ¼" U-matic cassette, ¼" VHS cassette.  
**Memory Media Prods.,** 1417 E. Edinger Ave., Santa Ana, Calif. 92705. Tel: (714) 835-0317. Pres.: Edward A. Conti; Sales & Adv. Mgr.: Michael Bartlett.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, ¼" U-matic cassette, ¼" EIAJ open reel, ¼" Beta & "HS cassette.  
**Brand name:** Spectrum.  
**Metacom Inc.,** 1401-B W. River Rd. N., Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres.: James I. McCann; Sales Mgr.: Phillip T. Levin; Adv. Mgr.: Jim Carnahan.  
**Audio:** Cassette (33,60,63,90,93,120,123).  
**Brand name:** Rebound.  
**Miami Tape Inc.,** 8180 NW 103 St., Hialeah Gardens, Fla. 33015. Tel: (305) 558-9211. Pres.: Carlos Garcia; Gen. Mgr.: Mirella Tunon; Sales Mgr.: Roberto Creus.  
**Audio:** 8-tr. (40,60,90), cassette (40,60,90,120).  
**Michele Audio Corp.,** Andrew Street Rd., Massena, N.Y. 13662. Tel: (315) 769-2448. Pres.: Ginette Cormier; Sales Mgr.: Harold Friedman; Mgr.: Jack Daniels.  
**Audio:** 8-tr. (40,60,90), cassette (60,90,120).  
**Brand names:** Michele, Michelex.  
**Mr. Cassette Inds. Inc.,** 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler; Pres.: Joseph Gary; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
**Audio:** 8-tr., cassette (correct replacement, universal replacement).  
**Mr. Cassette Video Corp.,** 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Pres.: George T. Saddler; Gen. Mgr.: H. Johnson; Sales Mgr.: Elias Smyrnakis.  
**Video:** Open reel, ¼" U-matic cassette, ¼" Beta & VHS cassette.  
**Warren C. Moore & Assocs.,** PO Box 8451, Kansas City, Mo. 64114. Tel: (816) 333-7654.  
**Audio:** 8-tr., cassette & broadcast (custom lengths).  
**Mother Dubbers Inc.,** 3250 N. Hall, Dallas, Tex. 75204. Tel: (214) 651-9544.  
**Audio:** 8-tr., cassette & open reel (custom lengths).  
**Brand name:** Motherlode.  
**Motherlode, see** Mother Dubbers.  
**Music Tape by Capitol, see** Capitol.  
**Musitron Inc.,** 2534 ¼ W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 380-6840. Pres.: Eric Dominguez; Gen. & Sales Mgr.: Luis A. Conte; Ass't to Pres.: Reginald Peacock.  
**Audio:** 8-tr., cassette.  
**Nagra Magnetic Rec's Inc.,** 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 840-0999.  
**Audio:** Open reel.  
**Nakamichi USA Corp.,** 1101 Colorado Ave., Santa Monica, Calif. 90401. Tel: (213) 451-5901. Pres.: E. Nakamichi; Exec. VP: Hiro H. Saito; Nat'l Sales Mgr.: Ted Nakamichi.  
**Audio:** Cassette (60,90).  
**Nassau, see** Telephone Dynamics.  
**National Audio Co. Inc.,** 1911 S. Stewart, Springfield, Mo. 65804. Tel: (417) 883-5377.

**Audio:** 8-tr. (42,84), cassette (42,60,90,120 & custom lengths), open reel, broadcast.  
**New Symphony, see** Airko.  
**Northwestern Inc.,** 1224 SW Broadway, Portland, Ore. 97205. Tel: (503) 226-0170. Pres.: Robert M. Lindahl; Sales Mgr.: Paul A. Buescher.  
**Audio:** Cassette (custom loaded).  
**Brand names:** Autek, Northwestern.  
**Olson Electronics Inc.,** 260 S. Forge St., Akron, Ohio 44327. Tel: (216) 535-1800.  
**Audio:** 8-tr. (45, 90), cassette (45, 60, 90, 120), open reel.  
**Brand names:** Olson, Shield, Teledyne.  
**Olympia, see** Airko.  
**P S C Prod'ns, 985 Wamuna St.,** Honolulu, Hawaii 96814. Tel: (808) 537-1251. Pres.: Michael Tanaka.  
**Audio:** Cassette (30,45,60,90 & custom lengths), open reel (1200', 1800').  
**Panasonic Co. (div. of Matsushita Electronic Corp. of America),** 1 Panasonic Way, Secaucus, N.J. 07094. Tel: (201) 348-7000.  
**Branches:** Duluth, Ga., 2 Meca Way. Zip: 30136. Tel: (404) 448-5683 — Elk Grove Village, Ill., 1098 Greenleaf Ave. Zip: 60007. Tel: (312) 593-0710 — Irving, Tex., 1825 Walnut Hills Ln. Zip: 75062. Tel: (214) 256-1388.  
**Audio:** Cassette (60,90).  
**Video:** ¼" cassette, ¼" VHS cassette, ¼" EIAJ open reel, ¼" EIAJ cartridge.  
**Park, see** Robins.  
**Pentagon Inds. Inc.,** 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; VP Mktg.: James R. Dow; Sales Mgr.: Joe Holtenkamp.  
**Audio:** Cassette (10-120).  
**Phoenix, see** Infonics.  
**Phyco Audio,** 4709 Brooks St., Montclair, Calif. 91763. Tel: (714) 621-9561.  
**Owner:** Robert Deates; Gen. Mgr.: Rick Deates.  
**Audio:** Cassette, open reel.  
**Video:** 2" quad.  
**Brand names:** Audio—Phyco; Video—VTC.  
**Pro, see** Memorex.  
**The Pro, see** Utopia Ultra-Sound.  
**Pro 1 Prods.,** PO Box 33, Highland Park, Ill. 60035. Tel: (312) 433-4574.  
**Pres.: R. L. Pink; Gen. Mgr.: J. R. Gower; Sales Mgr.: M. M. Pink; Adv. Mgr.: Q. D. Pink.**  
**Audio:** Cassette.  
**Project 70 Audio Servs. Inc.,** 1127 Spring St. NW, Atlanta, Ga. 30309. Tel: (404) 875-7008. Pres.: Jerry L. Connell.  
**Audio:** Cassette (custom lengths for duplicators).  
**Quantitape, see** Sound Studios.  
**R J A, see** Ray Jacobs Audio.  
**R K O Tape Corp.,** 3 Fairfield Crescent, West Caldwell, N.J. 07006. Tel: (201) 575-8484. Pres.: George Cabalbo, VP & Gen. Mgr.: Hugh Wallace.  
**Audio:** Cassette (60,90).  
**Radio Shack (div. of Tandy Corp.),** 1 Tandy Center, Fort Worth, Tex. 76102. Tel: (817) 390-3011.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120), open reel (900',1200',1800',2400',3600').  
**Brand names:** Realistic, Supertape.

**Bill Base Prod'ns Inc.,** 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Owner & Pres.: Bill Base.  
**Audio:** Cassette (custom lengths).  
**Raynor Sales Co. Inc.,** 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres. & Adv. Mgr.: Ray Abrams Sr.; Sales Mgr.: Ray Abrams Jr.  
**Audio:** 8-tr.  
**Realistic, see** Radio Shack.  
**Recorded Publ'ns Labs (div. of Recorded Publ'ns Mfg. Co. Inc.),** 1100 State St., Camden, N.J. 08105. Tel: (609) 963-3000; Phila. (215) 922-8558. Pres.: David H. Goodman; Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman.  
**Audio:** 8-tr., cassette, open reel (custom lengths).  
**Recording Servs. of Western North Carolina Inc.,** 10 Penland St., Canton, N.C. 28716. Tel: (704) 648-6012. Pres.: J. Ted Evans; VP: Kay Evans; Eng.: Roger Frady.  
**Audio:** 8-tr., cassette, open reel.  
**Recording Studios 55 (div. of 3'G Inds.),** 5500 Troost, Kansas City, Mo. 64110. Tel: (816) 361-8455. Chief Eng.: Mike Green; Gen. Mgr.: Eugene Gold; Sales Mgr.: C. King.  
**Audio:** 8-tr., cassette.  
**Recortec Inc.,** 475 Ellis St., Mountain View, Calif. 94043. Tel: (415) 962-0220. TWX: (910) 379-5022. Pres.: Dr. Lester H. Lee; Sales Mgr.: Ron R. Troxell.  
**Audio:** Cassette (custom lengths).  
**Video:** ¼" U-matic cassette (5-60 min.).  
**Recoton Corp.,** 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert Borchardt; Exec. VP: Peter Wish; VP Sales: George Calvi.  
**Audio:** 8-tr. (40,45,60,90,100), cassette (45,60,90,120), open reel (5' reel—600',900',1200',1800', 7" reel—1200',1800',2400',3600').  
**Remington, see** American Tape.  
**Rebound, see** Meta-Com.  
**Rite Rec. Prod'ns Inc.,** 9745 Mangham Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Owner & Pres.: Carl J. Burkhardt; Exec. VP: Philip M. Burkhardt; VP Prod'n: Lan A. Ackley; Sales Mgr.: Dan Burton.  
**Audio:** 8-tr., cassette, open reel (custom lengths).  
**Robins Inds. Corp.,** 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Sales & Adv. Mgr.: Stu Cane.  
**Audio:** 8-tr. (40,64,80), cassette (60,90,120), mini-cassette (30).  
**Brand names:** Brand Five, Lecture, Park.  
**S S K Ents. Inc.,** 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214.  
**Audio:** 8-tr. (1-99).  
**Brand name:** Exactime.  
**M. R. Sand & Co.,** PO Box 2255, 209 W. Water, Sandusky, Ohio 44870. Tel: (419) 625-0028.  
**Audio:** 8-tr. (30,45,60,90).  
**Brand name:** MRS.  
**Sankyo Seiki (America) Inc.,** 149 Fifth Ave., New York, N.Y. 10010. Tel: (212) 260-0200.  
**Audio:** Cassette.  
**Scotch, see** 3M.  
**Sentry Inds. Inc.,** 221 N. MacQueten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Cable: SENTIND. Pres.: Harold Rosen; VP: Barry Rosen.  
**Audio:** 8-tr. (40,80,100), cassette (30,60,90,120), open reel (1200',1800',2400').  
**Video:** ¼" Beta cassette.  
**ServSound Inc.,** 35 W. 45 St., New York, N.Y. 10036. Tel: (212) 921-0555. Pres.: Nat. Levy; Gen. & Sales Mgr.: Mike Shapiro.  
**Audio:** Cassette.  
**Shield, see** Olson Electronics.  
**Sony Corp. of America,** 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. **Local branch:** 47-47 Van Dam St., Long Island City 11101. Tel: 361-8600.  
**Sales & distribution branches:** Brisbane, Calif., Crocker Ind'l Park, 230 W. Hill Pl. Zip: 94005. Tel: (415) 467-4900 — Compton, Calif., 700 W. Artesia Blvd. Zip: 90220. Tel: (213) 537-4300 — Miami, Fla., 5125 NW 165 St. Zip: 33014. Tel: (305) 624-1651 — Atlanta, Ga., 2300 Peachford Rd., Suite 2131. Zip: 30338. Tel: (404) 451-7501 — Honolulu, Hawaii, 1020 Auahi St. Zip: 96814. Tel: (808) 531-5981 — Niles, Ill., 6801 W. Jarvis St. Zip: 60648. Tel: (312) 792-3600 — Ferndale, Mich., 10610 Galaxie. Zip: 48220. Tel: (313) 548-9325 — Cleveland, Ohio, 4650 W. 160 St. Zip: 44135. Tel: (216) 433-7722 — Dallas, Tex., 9004 Ambassador Row. Zip: 75247. Tel: (214) 631-3431.  
**Audio:** 8-tr. (40,60,80), cassette (45,60,90,120), open reel.  
**Video:** 2" quad, 1" open reel, ¼" U-matic cassette, ¼" EIAJ open reel, ¼" Beta cassette.  
**Brand name:** Betamax, U-Matic.  
**Soundmark Corp.,** 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076.  
**Audio:** Cassette, open reel (custom lengths).  
**Sound/Pro Inds. Inc.,** 347 Culver Blvd., Playa del Rey, Calif. 90291. Tel: (213) 822-0510. Pres.: Donald K. Rothgerg; Nat'l Mktg. Dir.: Don Millard; Sales Mgr.: Tom Reed; Adv. Mgr.: Linda Newton.  
**Audio:** 8-tr. (45,60,90), cassette (45,60,90).  
**Video:** ¼" Beta cassette.  
**Sound Studios,** 230 N. Michigan Ave., Chicago, Ill. 60601. Tel: (312) 236-4814. Pres.: Jerry Markham, VP & Gen. Mgr.: Dan Lynus.  
**Audio:** Cassette, open reel (custom lengths).  
**Brand name:** Quantitape.  
**Spectrum, see** Memory Media.  
**Spotmaster, see** Broadcast Electronics.  
**Stanford Int'l,** PO Box 609, San Carlos, Calif. 94070. Tel: (415) 592-5958. Pres.: Fred Dobbs; Opns. Mgr.: Jan Dillard.  
**Audio:** Cassette.  
**Studio Magnetics Co. Inc.,** 83 Carlough Rd., Bohemia, N.Y. 11716. Pres.: George Clahane. VP: Craig Balaban.  
**Audio:** Cassette (custom lengths), open reel.  
**Video:** ¼" U-matic cassette (custom lengths).  
**Brand names:** Studio Magnetics, Studio Master, Studio Pro, Studio Standard.  
**Studio Quality, see** Ultra Specialty.  
**Super Avilyn, see** TDK.  
**Superscope Inc.,** 22459 Paul Revere Dr., Woodland Hills, Calif. 91364. Tel: (213) 998-9333. Pres.: Joseph Tushinsky; Mktg. & Sales Mgr.: Bill Rosen.  
**Audio:** 8-tr. (45,90), cassette (62,92,122).  
**Supertape, see** Radio Shack.  
**Swire Intermagnetics Co.,** PO Box 1187, 234 W. 146 St., Gardena, Calif. 90248. Tel: (213) 515-0494. Exec. VP: James W. Lantz; Gen. Mgr.: Leonard A. Heming; Sales Mgr.: Sonja Henderson.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120).  
**Brand names:** Laser, XL.

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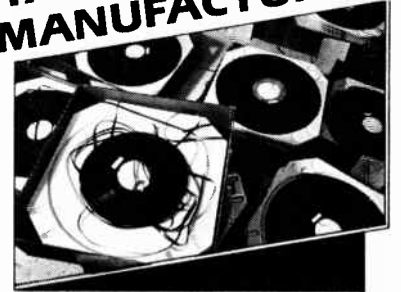


T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Telex: 144535. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schattlin; Video Prod. Mgr.: Ed Passara.  
**Branches:** Irvine, Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams—Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120,180), open reel (1200',1800',3600').  
**Video:** 1/2" VHS cassette.  
**Brand name:** Super Avilyn.  
 T S I, see Tape Specialty.  
 T S M, see A&B.  
 Tape-A-Thon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel: (213) 776-7933. Pres.: Lee Tate; Exec. VP & Sales & Mktg. Dir.: Wally Rubin.  
**Audio:** "Super" cassette (16 hours).  
**Brand name:** Jet Pak, Trak-4.  
 Tapecom Inc., 45 Jefferson St., Stamford, Conn. 06902. Tel: (203) 325-1541, NYC (212) 581-9855. Pres.: Gene Tornatore; VP: Fred Luminoso; Gen. Mgr.: Vincent Sheridan.  
**Audio:** 8-tr., cassette, open reel (custom lengths).  
 Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah, Fla. 33014. Tel: (305) 822-7585.  
**Audio:** 8-tr., cassette.  
 Tape Head Co. Inc., 665 S. State St., Salt Lake City, Utah 84111. Tel: (801) 521-3839. Pres.: Stan Schubach; Sales Mgr.: D. Montoya.  
**Audio:** Cassette.  
**Video:** Open reel, 1/4" U-matic cassette, 1/2" Beta & VHS cassette.  
**Brand name:** Teleprosys.  
 Tapemakers Sales Co. Inc., 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres.: Arthur Brandwein; Office Mgr.: Karen Sitkoff.  
**Video:** 1/2" Beta & VHS cassette.  
**Brand name:** Videotime.  
 Tape Packaging Assocs., 740 W. Collins, Orange, Calif. 92667. Tel: (714) 997-4173/4177.  
**Audio:** 8-tr., cassette.  
**Video:** 1/2" cassette, 1/4" EIAJ open reel (30,60), 1/2" Beta & VHS cassette.  
 Tape Servs. Inc., Cherry Hill Ind'l Park, 1 Keystone Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-9450. Sales Mgr.: Michael T. Mulcahy.  
**Audio:** Private label 8-tr.  
 Tape Specialty Inc., 13411 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 786-6111. Pres.: Steve Feldman; Gen. Mgr.: Len Feldman.  
**Audio:** Cassette (2-122).  
**Brand name:** TSI.  
 Tapette Corp., 7221 Garden Grove Blvd., Suite K, Garden Grove, Calif. 92641. Tel: (714) 638-7960. Pres.: Jim Neiger II; Sales Mgr.: (audio) Patrick Kenny, (video) John Miles; Customer Servs. Mgr.: Mary Deery.  
**Audio:** Cassette (1-94).  
 Teledyne, see Olson Electronics.  
 Telephone Dynamics Corp., 2473-A Jerusalem Ave., North Bellmore, N.Y. 11710. Tel: (516) 221-9470.  
**Audio:** Cassette, open reel (custom lengths).  
**Brand name:** Nassau.  
 Teleprosys, see Tape Head.  
 Texas Rec. Mfg. Inc., 1422 W. Poplar, San Antonio, Tex. 78207. Tel: (512) 733-6138. Pres.: C. Foy Lee; Gen. Mgr.: Jimmy Burton; Sales Mgr.: Jeanne Hill.  
**Audio:** 8-tr.

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: J.M. Doblado; Gen. Mgr.: John Povolny; Nat'l Sales Mgrs.: J.L. Leon, J.R. Williams; Mkt. Ops. Mgrs.: J.B. Hanks, S.R. Frederickson; Mkt. Communications Mgrs.: V.A. Hanson, P.M. Gavin.  
**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000—Honolulu, Hawaii, PO Box 30048, 4443 Malaas St. Zip: 96818—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—Eagan, Minn., PO Box 33211, St. Paul 55133. 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 997-8500—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 324-8100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (1200',1800',2400',3600'), broadcast.  
**Video:** 2" quad, 1" helical, 1/4" U-matic cassette (5,10,15,20,30,40,50,60), 1/2" VHS cassette (60-120 & 120-240 min.), 1/2" Beta cassette (30-60 & 60-120 min.).  
**Brand name:** Scotch  
 Tracs, see Audio Magnetics  
 Trak 4, see Tape-A-Thon.  
 Triad Prods. Inc., 1910 Ingersoll, Des Moines, Iowa 50309. Tel: (515) 243-2125. Pres.: Richard Trump; Sales Eng.: William Synhorst.  
**Audio:** Cassette (5-94), open reel.  
 U T C, see Universal Tape.  
 Ultrasound, see Ultra Specialty.  
 Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746. Tel: (213) 979-0338. Cable: ULTRASPEC. Telex: 194566. Pres.: Don Wong; Pres. Ultraspec Int'l: Gary Lyle; VP Mktg.: Bill Dawson.  
**Audio:** Cassette.  
**Brand names:** Studio Quality, Ultrasound.  
 U-matic, see Sony.  
 Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.  
**Audio:** 8-tr., cassette & open reel (custom lengths).  
**Video:** 1" open reel, 1/4" U-matic cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge (custom lengths), 1/2" cassette.  
**Brand name:** A/V Paragon, UTC, Universal.  
 Utopia Ultra-Sound, 38-40 S. First St., Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr.; VP: Don Shannon. Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Rose Shannon.  
**Audio:** 8-tr., cassette.  
**Brand name:** The Pro.  
 V T C, see Phylco.

Video Music Corp., 770 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 885-9156.  
**Audio:** 8-tr., cassette.  
 Videospot, see International Audio.  
 Videotime, see Tapemakers.  
 X L, see Swire Intermagnetics.  
 Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-2000.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120).

# 7 TAPE, BULK RAW, MANUFACTURERS



A/V Paragon, see Universal Tape.  
 Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100. NYC (212) 563-5500. Cable: AGFAGEVA. Pres.: Robert Coppenrath; Nat'l Sales Mgr.: Maria A. Curry; Adv. Mgr.: Diane Cielo.  
**Sales offices:** Burlingame, Calif., 1633 Old Bayshore Hwy. Zip: 94010. Tel: (415) 692-2432. Reg'l Mgr.: James Heller—Los Angeles, Calif., 1801 Century Park E. Zip: 90067. Tel: (213) 552-9622—Atlanta, Ga., 38C Interstate N., Suite 200. Zip: 30339. Tel: (404) 955-4326. Zone Mgr.: Forrest Cole—Oak Brook, Ill., 2803 Butterfield Rd. Suite 200. Zip: 60521. Tel: (312) 242-1915. Zone Mgr.: Fred Schaezting—Lexington, Mass., Lexington Office Center, Hayden Ave. Zip: 02737. Tel: (617) 890-5430. Reg'l Mgr.: R. Kleme—Secaucus, N.J., 24 Meadowlands Pkwy., Suite 300. Zip: 07094. Tel: (201) 330-1800—New York, N.Y., 1 Penn Plaza, Rm. 3527. Zip: 10001. Tel: (212) 279-2560—Dallas, Tex., 3003 LBJ Fwy., Suite 100. Zip: 75234. Tel: (214) 243-7315.  
**Audio:** Cassette, broadcast.  
 Amplex Corp., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Telex: 348464. TWX (910) 378-5920. Pres.: Arthur H. Hausman; Gen. Mgr.: George J. Zideh; Sales Mgr.: Richard A. Antonio.  
**Sales Offices:** Birmingham, Ala., PO Box #45. Zip: 35205. Tel: (205) 823-6132—Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000. Reg'l Sales Mgr.: Stan N. Paris—San Diego, Calif., PO Box 99847. Zip

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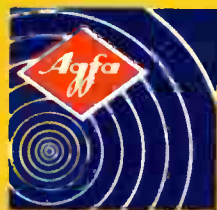
When your needs for video tape are varied, AGFA-GEVAERT Video Tape has the range to fill them. From 2" Quad to 1" Helical; ½" VIDEOCHROM to ¾" U-matic cassette; and ¾" bulk tape to magnetic film. Whether you're producing professional, semi-professional, or amateur programming, with our Video Tape you'll project a high level image.

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All King Instruments are manufactured under one or more of the following patents: U.S. Pat. Nos. 3637153, 3753834, 3787270, 3737358, 3717314, 3753835, 3825461. Other U.S. and foreign patents pending.

92109. Tel: (714) 272-8337—Denver, Colo., 2124 S. Birch. Zip: 80222. Tel: (303) 757-1829/6491—Orlando, Fla., PO Box 15008-B. Zip: 32808. Tel: (305) 423-2962—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Honolulu, Hawaii, PO Box 25367. Zip: 96825. Tel: (808) 395-7144—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Overland Park, Kan., PO Box 7282. Zip: 66207. Tel: (913) 383-1951—Florence, Ky., Elsedon Bldg. Zip: 41042. Tel: (606) 371-1476—Baton Rouge, La., PO Box 14238. Zip: 70808. Tel: (504) 766-6270—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Framingham, Mass., PO Box 1020. Zip: 01701. Tel: (617) 877-8060—Minneapolis, Minn., 5200 W. 73 St. Zip: 55435. Tel: (612) 835-5560—Elkhorn, Neb., PO Box 553. Zip: 68022. Tel: (402) 556-3400—Hackensack, N.J., 65 Commerce Way. Zip: 07601. Tel: (201) 489-7400—Williamstown, N.J., PO Box 513. Zip: 08094. Phila. Tel: (215) 887-7650—Buffalo, N.Y., PO Box 4. Zip: 14221. Tel: (716) 586-2580—Cleveland, Ohio, PO Box 134. Zip: 44212. Tel: (216) 225-1262—Nashville, Tenn., PO Box 120532. Zip: 37212. Tel: (615) 256-4836—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100—Houston, Tex., 5300 Telephone Rd. Zip: 77087. Tel: (713) 928-3741—Salt Lake City, Utah, 2880 S. Main, Suite 111. Zip: 84115. Tel: (801) 487-8181—Seattle, Wash., 628 Industry Dr., Bldg. 8. Zip: 98188. Tel: (206) 575-0556. **Audio:** 8-tr., cassette, open reel. **Video:** 2" quad, 1" open reel, 1/2" EIAJ open reel, 3/4" U-matic cassette, 1/2" cassette.

Andol Audio Prods. Inc., 4212-14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres. Anthony A. Maniere; Sales Mgr.: Rocco Salvatore; Adv. Mgr.: Domenick Salvatore. **Audio:** 8-tr., cassette.

Associated Audio Servs. Inc., 14 Willett Ave., Port Chester, N.Y. 10573. Tel: (914) 937-5129. Pres. D. Richard Kraus; VP: Allan Johnson; Sales & Adv. Mgr.: Robert Pinchbeck. **Audio:** Cassette.

Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. **Audio:** 8-tr., cassette.

Audio Magnetics Corp., 2602 Michelson Dr., Irvine, Calif. 92716. Tel: (714) 833-0020. Pres.: Isidore Philosphie; VP Sales: Charles Trausch, VP Ind'l Prods.: Stewart B. Schlosberg. **Audio:** 8-tr., cassette, open reel. **Brand names:** Tracs, High Performance. **Autotape:** see Capitol.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Ass't Audio/Video Prods. Mgr.: Theodore Van Sickle. **Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—Atlanta, Ga., 3300 Buckeye Rd., Suite 403. Zip: 30341. Tel: (404) 455-4145—Palatine, Ill., 800 E. Northwest Hwy., Suite 220. Zip: 60067. Tel: (312) 934-4990—Clifton, N.J., 149 Rt. 46. Zip: 07011. Tel: (201) 546-9111. **Audio:** Cassette.

Burlington Audio Tapes Inc., 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. **Audio:** 8-tr., cassette, open reel, broadcast. **Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge. **Brand name:** Olimpic.

C L, see Magnetic Media.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Pres. Edward C. Khoury; VP Mktg. Admin.: John Apsitis; VP Domestic Sales: Larry Hockemeyer; VP Int'l Sales: Bud Jackson. **Sales offices:** Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890. **Int'l branches:** England, Singapore. **Audio:** 8-tr., cassette. **Brand name:** Audiotape.

Centron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. WATS (800) 854-3943. Pres.: Edwin Gamson; VP Mktg.: Ray Allen, Adv. Mgr.: Hal Wilde. **Audio:** 8-tr., cassette.

Columbia Magnetics (div. of CBS Inc.), 49 E. 52 St., New York, N.Y. 10022. Tel: (212) 975-4217. Dir.: Richard Greener. **Branch:** Century City, Calif., 1930 Century Park W. Zip: 90067. Tel: (213) 556-4836. **Nat'l Sales Dir.:** Jerry Bronaugh. **Plant:** Danbury, Conn., 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. **Plant Mgr.:** Ray Hughes. **Audio:** 8-tr., cassette, open reel.

Comsette Corp., 1755 Industrial Way, No. 26, Napa, Calif. 94558. Tel: (707) 224-7801. Pres.: J.A. Buchanan; Prod'n Mgr.: R.W. Reed. **Audio:** Cassette (bulk duplicator & mastering).

Cory Sound Co., 310 Townsend, San Francisco, Calif. 94107. Tel: (415) 543-0440. Sr. Partners: Phillip Markinson, Lou Sinclair. **Audio:** Cassette, open reel, broadcast.

Crolyn, see E.I. du Pont.

D A K Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559. WATS (800) 423-2636. Cable: DAKENT. Pres. Drew Alan Kaplan. **Audio:** 8-tr., cassette, open reel, broadcast. **Video:** 1/2" EIAJ open reel.

Delta Magnetics Corp., 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Telex: 642271. **Branch:** Edison, N.J., PO Box 494. Zip: 08817. Tel: (201) 287-8907. **Audio:** 8-tr., cassette, open reel.

Donnak Inds., PO Box 422, Ridgefield, N.J. 07657. Tel: (201) 945-6820. **Audio:** Cassette.

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., du Pont Airport, Bldg. 1, Wilmington, Del. 19898. Tel: (302) 999-4251. **Worldwide Sales Mgr.:** Harvey E. Smith; **Consumer Prods. Ind. Mgr.:** E. Richard Buckley; **Adv. Mgr.:** Eileen Shea. **Audio:** Cassette. **Brand name:** Crolyn.

Electronic Homes Co., 1225 Broadway, Main Floor, New York, N.Y. 10001. Tel: (212) 725-0290. Bd. Chm.: George T. Saddler, Sales Mgr.: Elias Smyrnakis, Adv. Mgr.: Joe Gary. **Audio:** 8-tr., cassette, open reel. **Brand name:** Toyota.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 237-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor. **Audio:** 8-tr.

Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. TWX (710) 897-0254. Pres.: Roger Thanhauser, Sales & Mktg. Mgr.: Arthur Constantine. **Audio:** Broadcast cartridge.

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid, VP: Joseph Bouzoglou, Sales Mgr.: Manuel Munoz; Tape Sales Mgr.: Herbert Guinness. **Audio:** 8-tr., cassette. **Video:** 3/4" U-matic cassette, 1/2" EIAJ cartridge.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel, VP: Richard Gabriel, Gen. Mgr.: Vin Tullo; Adv. Mgr.: Ellen Gabriel. **Audio:** Cassette.

H D P, see Magnetic Media.

High Performance, see Audio Magnetics.

Hilo, see Magnetic Mktg.

Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd, VP: Carol Lant. **Audio:** Cassette.

Ray Jacobs Audio Inc., PO Box 15698, Long Beach 90815, 2739 Signal Pkwy., Signal Hill, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro. **Audio:** Cassette. **Brand name:** Union Magnetics.

M M C, see Magnetic Mktg.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Holbauer, Sales Mgr.: Brendan F. Browne, Adv. Mgr.: M. Judge. **Audio:** 8-tr., cassette, open reel, broadcast. **Brand name:** Hilo, MMC.

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Wasserstrom; Gen. Sales Mgr.: Douglas Scott. **Audio:** Cassette. **Brand names:** TM-100, HOP, CL.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory. **Audio:** 8-tr., cassette, open reel, broadcast. **Video:** 1" open reel, 1/2" EIAJ open reel.

Miami Tape Inc., 8180 NW 103 St., Hialeah Gardens, Fla. 33015. Tel: (305) 558-9211. Pres.: Carlos Garcia; Gen. Mgr.: Mirella Tunon, Sales Mgr.: Roberto Creus. **Audio:** 8-tr., cassette. **Video:** 1" open reel, 1/2" EIAJ open reel.

Olimpic, see Burlington.

Scotch, see 3M.

Sentry Inds. Inc., 221 N. MacQuisten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Cable: SENTIND. Pres.: Harold Rosen, VP: Barry Rosen. **Audio:** 8-tr., cassette, open reel. **Video:** 1/2" Beta cassette.

Soundmark Corp., 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076. **Audio:** Cassette, open reel. **Super Avilyn, see TOK.**

T O K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Telex: 144535. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schattin; Video Prod. Mgr.: Ed Pessara. **Branches:** Irvine, Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-

5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams—Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306. **Audio:** Cassette. **Video:** 1/2" cassette. **Brand name:** Super Avilyn.

T M-100, see Magnetic Media.

Tapemaker Sales Co., 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres.: Arthur Brandwein, Office Mgr.: Karen Sitkoff. **Video:** 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

Tape Packaging Assocs., 740 W. Collins Ave., Orange, Calif. 92667. Tel: (714) 997-4173/4177. **Audio:** 8-tr., cassette.

Thalco-Audio Inc., 2 Dickens Ave., Dix Hills, N.Y. 11746. Tel: (516) 667-1616. Chief Exec.: Michael Thaler. **Video:** 1/2" U-matic cassette, 1/2" cassette.

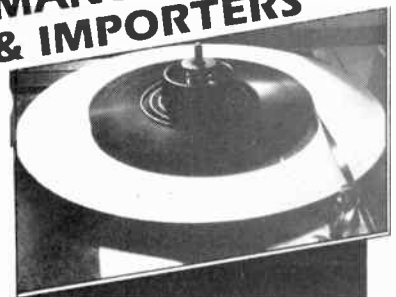
3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres. J.M. DiIbando, Gen. Mgr. John Povolny; Nat'l Sales Mgrs.: J.L. Leon, J.R. Williams, Mkt. Opts. Mgrs.: J.B. Hanks, S.R. Frederickson, Mkt. Communications Mgrs.: V.A. Hanson, P.M. Gavin. **Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000—Honolulu, Hawaii, PO Box 30048. 4443 Malaes St. Zip: 96818—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Minn., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—Eagan, Minn., PO Box 33211. St. Paul 55133. 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 997-8500—West Caldwell, N.J., PO Box 76, 15 Henderson Or. Zip: 07006. Tel: (201) 227-9100—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 324-8100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200. **Audio:** 8-tr., cassette, open reel. **Video:** 2" & 1" open reel, 1/2" U-matic cassette, 1/2" EIAJ open reel, 1/2" Beta & VHS cassette. **Brand name:** Scotch. **Toyota, see Electronic Homes.** **Tracs, see Audio Magnetics.** **U T C, see Universal Tape Corp.**

Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746. Tel: (213) 979-0338. Cable: ULTRASPEC. Telex: 194566. Pres.: Don Wong, Pres. UI traspec Int'l. Gary Lyle; VP Mktg.: Bill Dawson. **Audio:** 8-tr., cassette.

Union Magnetics, see Ray Jacobs.

Universal Tape Corp. Inc., 281 E. Artesia Blvd. Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger. **Audio:** 8-tr., cassette, open reel. **Video:** 1" open reel, 1/2" U-matic cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" cassette. **Brand name:** A/V Paragon, UTC, Universal.

# 8 DUPLICATING & PROCESSING & EQUIPMENT MANUFACTURERS & IMPORTERS



Accurate Sound Int'l Inc., 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. **Audio:** Tape transport-duplicator. **Brand name:** Asco.

Air Bin, see Investment Technology.

Alpha, see International Audio.

Asco, see Accurate Sound.

Audico Ltd., 219 Crossen Ave., Elk Grove Village, Ill. 60007. Tel: (312) 640-1030. Pres.: J.W. Holmes; VP Mfg.: Norman Deletzke. **Audio:** Duplicators, cassette loaders, cassette rewinders & timers, cartridge winders. **Video:** Loaders & unloaders (1/2", 3/4").

Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Owner & Pres.: Louis R. Chiaramonte. **Audio:** 8-tr., cassette & open reel winders, 8-tr. cartridge splice finder.

Automatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelfand, VP Customer Servs.: Carolyn T. DeVries; Adv. Mgr.: J.P. Lohman. **Local branch:** Audio Matrix Inc., 915 Westchester Ave., Bronx 10459. Tel: 589-3500. **Audio:** Automated cassette assembly modules, magnetic tape manufacturing systems, plastic molding systems, tape duplicating systems & ac-

cassette reel 8 track cassette

TAPE  
DUPLICATION

cassette reel 8 track cassette

Tapemasters      Dallas, Texas      (214) 349-0081



# The best duplicating tapes you can buy come with a price you can't duplicate.



## Two superior duplicating tapes from the world leader in calibration tapes.

BASF whose calibration tapes are the internationally recognized standard of the industry, now offers two high performance oxide duplicating tapes. Both capable of duplicating at speeds up to 120 I.P.S., these tapes offer superior consistency, reliability and exceptional winding characteristics for trouble-free performance.

They come in 60-minute sizes with lengths of 7,200 and 8,200 feet or 90-minute sizes with lengths of 9,600 or 12,000 feet. The color-coded, easy-stack hub and package design saves storage and provides easy handling, yet still allows for 40 hubs per master carton.

And best of all, both these duplicating tapes cost less than the competition.

## Our DPS offers exceptional high frequency output and more.

The BASF DPS is an advanced formula duplicating tape designed for the most demanding programs. It offers superior high frequency sensitivity, and is bias compatible with LHB

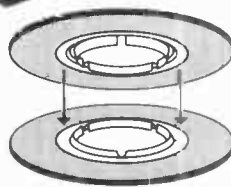
formulation so you can easily interchange without re-biasing. The DPS is the ideal duplicating tape to meet today's growing demand for an oxide tape every bit as good as blank recording tape.

## Our LHB combines consistency, reliability and economy.

The LHB tape from BASF costs less than the DPS yet still offers outstanding performance. It has superior signal uniformity and its controlled slit-edge quality insures a consistently clean running tape. Like the DPS, it produces clean, bright sounding copies at extremely high speeds.

## BASF Calibration Tapes—the World Standard.

Calibration Tapes from BASF have long been the world standard. Today, they're available in open reel as well



E-Z stack hubs save storage and provide easy handling

as cassette. BASF not only makes the only chromium dioxide tape, DIN-Calibration Tape 4.75 (Cr), they also make a DIN-Calibration Tape 4.75 (Fe).

	Tape Flux nWb/m	Equal- ization $\mu$ s	Frequency Range Hz
DIN-Calibration Tape 4.75 (Fe)	250	120 - 3.60	315 - 10,000
DIN-Calibration Tape 4.75 (Cr)	250	70 - 3.80	315 - 12,500

Both come with flux deviations controlled to within  $\pm 0.5$  dB. In addition, BASF makes a Dolby® - B-Calibration Tape 4.75 (Fe) and a test cassette for wow and flutter control.

To find out how much you can save using BASF duplicating and calibrating tapes, call us collect at (617) 271-4025 or 4150. Our network of national offices and warehouses assures you of prompt delivery, service and product availability.

**BASF**

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cessories, tape loaders, quality control reproducers, in-cassette duplicators.

**Audio/Tek Inc.**, 502-D Vandell Way, Campbell, Calif. 95008. Tel: (408) 378-5586. Pres. Robert W. Kratt.

**Audio:** 8-tr., cassette & open reel duplicators, 8-tr. & cassette loaders.

**Auto-Tec**, see United Research.

**Bazy Electronics Corp.**, 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazy, Gen. Mgr.: Larry Myers.

**Audio:** Cassette rewinders, in-cartridge duplicators.

**Beaucart**, see UMC.

**Cassetload**, see Shape.

**Cetec Gauss (div. of Cetec Corp.)**, 13035 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: W. Mort Fujii.

**Audio:** High speed tape duplicating systems & quality control reproducers.

**Brand name:** Gauss.

**Duplicator II**, see Recordex.

**Ed-Pic**, see Pickering Audio-Tronics.

**Electrosound Inc. (sub. of ElectroSound Group Inc.)**, 160 San Gabriel Dr., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres.: Raymond J. Schaff.

**Branch:** Omaha, Neb., Electro Sound Midwest, 3528 Dodge St. Zip: 68131. Tel: (402) 344-4114. Mktg. Mgr.: Jim Cook. (Sales office).

**Audio:** Duplicators, QC reproducers, automatic 8-tr. & cassette winders, loaders, splicers & recorders/reproducers.

**Brand names:** Electro Sound, Liberty.

**Ferrocube Corp.**, 5083 Kings Hwy., Saugerties, N.Y. 12477. Tel: (914) 246-2811.

**Audio:** 8-tr., 8-tr. quadraphonic & cassette duplicating head assemblies.

**Finerfil Mfg. Co. Inc.**, 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzoglou; Sales Mgr.: Manuel Munoz; Tape Sales Mgr.: Herbert Guinness.

**Audio:** Magnetic tape coaters & slitters, test equip.

**Gauss**, see Cetec.

**Gotham Audio Corp.**, 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer, VP: Eli Passin.

**Audio:** Duplicators, cassette tape winders.

**Brand name:** Magnetophon, Telefunken.

**Grandy**, see MTI.

**I E M**, see International Electro-Magnetics.

**I T I**, see Investment Technology.

**Infonics Inc.**, PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Telex: 233111. Pres.: Paul Lloyd; VP: Carol Lant.

**Audio:** Duplicators.

**Brand names:** Infonics, Phoenix.

**Intermag Corp.**, 1311 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: Terry C.T. Wherlock; VP Sales: Doug Rowlands; VP Communications: Bruce Weber.

**Audio & video:** Coaters, slitters, calendars, assembly & test equip.

**International Audio Inc.**, 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030.

**Audio:** In-cassette duplicators.

**Brand name:** Alpha.

**International Electro-Magnetics Inc.**, 350 N. Eric Dr., Palatine, Ill. 60067. Tel: (312) 358-4622. Bd. Chm.: John Pretto; Sales Mgr.: Tony Pretto.

**Audio:** Heads, tape transports.

**Brand name:** IEM.

**Investment Technology Inc.**, 1940 124 Ave. NE, Bellevue, Wash. 98005. Tel: (206) 454-7720. Pres.: David P. Hilliard; VP: George Woodley.

**Audio:** Air-driven loop bin.

**Brand names:** Air Bin, ITI.

**Ray Jacobs Audio Inc.**, PO Box 15698, Long Beach 90805, 2739 Signal Pkwy., Signal Hill, Calif. 90806. Tel: (213) 595-6811. Pres.: Ray Jacobs; Sales Mgr.: Larry Stagnaro.

**Audio:** High-speed cassette duplicators.

**Brand name:** Wollensak.

**King Instrument Corp.**, 80 Turnpike Rd., Westboro, Mass. 01581. Tel: (617) 366-9141. Pres.: James L. King; VP Sales: William E. Cline; Mktg. Dir.: Paul McGongle.

**Audio:** Automatic tape tailoring equip., self-feed cassette loaders.

**Video:** 1/4" loaders (U-matic); 1/2" (Beta) & VHS cassette winders & loaders.

**Liberty**, see Electro Sound.

**M M C**, see Magnetic Mktg.

**M Q C**, see Magnetic Mktg.

**M T D**, see Magnetic Mktg.

**MTI Corp.**, 124 Montclair Ave., Montclair, N.J. 07042. Tel: (201) 744-2220. Cable: MTICORP. Pres.: Timothy A. Cole.

**Audio:** High-speed duplicators & loaders.

**Brand name:** Audio/Tek, Grandy, Tapematic.

**Magnecord**, see

**Magnetic Mktg. Corp.**, 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres. Thomas J. Hofbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge.

**Audio:** In-cassette duplicators & loaders, pancake duplicator, degaussers.

**Brand name:** MMC, MQC, MTD.

**Magnetophon**, see Gotham Audio.

**Mini Max**, see Recordex Corp.

**Otari Corp.**, 1559 Industrial Rd., San Carlos, Calif. 94070. Tel: (415) 592-8311. VP & Gen. Mgr.: Jack Soma; Sales Mgr.: Steven Krampf; Nat'l Field Sales Mgr.: Michael Bernard.

**Audio:** Open reel mastering, in-cassette mastering/production, pancake & loop bin duplicators.

**Passavant Corp.**, PO Box 2503, Birmingham, Ala. 35201. Tel: (205) 853-6290.

**Audio & Video:** Unwinders, conditioning units, coaters, dryers, calendars, rewinders, slitters.

**Pentagon Inds. Inc.**, 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; VP Mktg.: James Dow; Sales Mgr.: Joe Hollenkamp.

**Audio:** In-cassette, reel-to-reel & reel-to-cassette duplicators.

**B. F. Perkins (div. of Roehlin Inds.)**, GPO Box 366, 939 Chicopee St., Chicopee, Mass. 01021. Tel: (413) 536-1311. Telex: 955342. VP & Gen. Mgr.: David R. Crichton; Sales Mgr.: W. Haxen Trueman.

**Audio & video:** Magnetic tape calendars, lilted & nylon shell rolls, cooling rolls, unwinds, rewinds, splice jumping & edge guiding.

**Phoenix**, see Infonics.

**Recordex Corp.**, 1935 Oeck Ind'l Blvd., Marietta, Ga. 30067. Tel: (404) 955-7368. Pres.: Tom Allen; VP Eng'g: Wayne Powers; Gen. Mgr.: Dave Nally.

**Audio:** Cassette & reel to cassette duplicators, in-cassette duplicating systems.

**Brand names:** Duplicator II, Mini Max, Super Pro 30.

**Recordex Inc.**, 475 Ellis St., Mountain View, Calif. 94043. Tel: (415) 962-0220. TWX: (910) 379-5022. Pres.: Dr. Lester H. Lee; Sales Mgr.: Ron R. Troxell.

**Audio:** Automated cassette duplicators & loaders.

**Video:** 1/4" & 1/2" automated videocassette loaders.

**Rockford Automation**, 3381 Forest View Rd., Rockford, Ill. 61109. Tel: (815) 398-7601. Prod. Mgr.: Jay Treadway.

**Audio & Video:** Cassette automatic assembly systems.

**S S K Ent's Inc.**, 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214.

**Audio:** Reel to cassette, reel to hub & continuous loop to pancake for 8-tr.

**Shape Inc.**, PO Box 366, Biddford Ind'l Park, Biddford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi; Sales & Mktg. Mgr.: Joe Ciccone; Adv. Mgr.: Bob MacLeod.

**Audio:** Automatic & semi-automatic cassette & 8-tr. assembly equip., automatic 8-tr. splicers & winders, cassette winders.

**Brand names:** Cassetload, Shape.

**Singer Prods. Co. Inc.**, 875 Merrick Ave., Westbury, N.Y. 11590. Tel: (516) 333-2000. Pres.: Arthur A. Singer; Sales Mgr.: Alan Singer; Adv. Mgr.: S.M. Berman. (Export only)

**Audio:** Tape winders & duplicators.

**Brand name:** Recordex

**Studer Revex America Inc.**, 1425 Elm Hill Pike, Nashville, Tenn. 37210. Tel: (615) 329-9576. Pres.: Bruno Hochstrasser; Gen. Mgr.: Bill R. Muggler; Nat'l Sales Mgr.: Barry D. Evans; Technical Mgrs.: (Studer) Doug Beard, (Revex) Renaud Delapraz.

**Branches:** Los Angeles, Calif., 14046 Burbank Blvd. Zip: 91401. Tel: (213) 780-4234. Contact: Bill Van Oren—New York, N.Y., 155 Ave. of the Americas. Zip: 10013. Tel: (212) 255-4462. Contact: Fred Layn.

**Product:** Master recorders, quality control recorders/reproducers.

**Super Pro 30**, see Recordex Corp.

**Superscope Inc.**, 22459 Paul Revere Dr., Woodland Hills, Calif. 91364. Tel: (213) 998-9333 x 2090. Pres.: Joseph S. Tushinsky; Mktg. & Sales Mgr.: Bill Rosen.

**Audio:** Automatic cassette loader.

**T D K Electronics Corp.**, 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Telex: 144535. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schattin; Video Prod. Mgr.: Ed Pessara.

**Branches:** Irvine, Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams—Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306.

**Audio:** Cassette pancakes, unlabelled cassettes.

**Audio:** Unlabelled VHS cassettes.

**Tapemakers Sales Co. Inc.**, 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres. Arthur Brandwein; Office Mgr.: Karen Sitkoff.

**Audio:** Programmable cassette testing unit, loop bin

**Video:** Videocassette loading equip., staking machines.

**Tapematic**, see MTI.

**Teleco Systems Corp.**, 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 651-8900. Pres.: Harry Sussman.

**Audio:** High speed duplicators.

**Telefunken**, see Gotham Audio.

**Telex Communications Inc.**, 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. & Sales Promo Dir.: Peter Schwarz.

**Audio:** Cassette & open reel modular duplicators/copiers, broadcast reel & cartridge recorders/reproducers.

**Brand name:** Magnecord, Telex.

**Texas Rec. Mfg. Inc.**, 1422 W. Poplar, San Antonio, Tex. 78207. Tel: (512) 733-6138. Pres.: C. Foy Lee; Gen. Mgr.: Jimmy Burton; Sales Mgr.: Jeannie Hill. (Audio only)

**U M C Electronics Co.**, 460 Sackett Point Rd., North Haven, Conn. 06473. Tel: (203) 288-7731. Tel: (203) 963-1010. Pres.: James C. Leu, Nat'l Sales & Mktg. Mgr.: David M. Kelly.

**Audio:** Broadcast cartridge tape recorders & reproducers.

**Brand name:** Beaucart.

**United Research Lab. Corp.**, 681 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4663. TWX: (710) 581-3622. Pres.: George Adams; Sales Mgr.: Lee Rand; Gen. Mgr.: Anita Adams; Chief Eng.: Jim Lee.

**Audio:** Exact duplicate replacement parts for professional recorders.

**Brand name:** Auto-Tec.

**Verbatim Corp.**, 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres. Dr. Peter McCuen; Sales Mgr.: Scott Cochran; Adv. Mgr.: Linda Mancini.

**Audio:** Cassette tension monitors, head & guide gauge, torque tester.

**Wollensak**, see Ray Jacobs

**Bogen**, see International Rec'g.

**W. H. Brady Co. Specialty Tape Prods.**, PO Box 2131, 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Cable: BRADYCO. Gen. Mgr.: John Arnold; Mktg. Mgr.: Rick Sherwood.

**Audio:** 8-tr. & cassette leader & splicing tape, 8-tr. sensing tape, master splicing tape.

**Video:** 1/4" & 1/2" videocassette splicing & sensing tapes, Beta cassette leader tape.

**Burlington Audio Tapes Inc.**, 10 Commercial St., Hicksville, N.Y. 11801. Tel: (516) 433-4466. Mgr.: Rudy Schwartz.

**Brand name:** Olimpic.

**Coastal Specialty Tapes Inc.**, 274 Bangor St., Lindenhurst, N.Y. 11757. Tel: (516) 226-5900. Opls. Head & Sales Mgr.: Dan Dobbs.

**Audio:** Splicing & sensing tape, splicer, paper leader tape.

**Video:** Helical lead-in splicing tape.

**Columbia Magnetics (div. of CBS Inc.)**, 49 E. 52 St., New York, N.Y. 10022. Tel: (212) 975-4217. Dir.: Richard Greener.

**Branch:** Century City, Calif., 1930 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.

**Plant:** Danbury, Conn., 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.

**Audio:** Splicing & abrasive tape, liquid magnetic pattern detecting kit (Magna See).

**Delta Magnetics Corp.**, 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Telex: 642271.

**Branch:** Edison, N.J., PO Box 494. Zip: 08817. Tel: (201) 287-8907.

**Audio:** Leader tape (on reels or in web form).

**El Mar Plastics Inc.**, 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor.

**Audio:** 8-tr. & cassette splicing tape.

**Filam Nat'l Plastics Inc.**, 416 W. El Segundo Blvd., Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres. & Gen. Mgr.: Vic Flores; VP Sales: Mike Bolong.

**Audio:** 1/4" NAB hubs, cassette hub locks.

**Fuji Photo Film USA Inc.**, Magnetic Tape Div., 350 Fifth Ave., 70th fl., New York, N.Y. 10001. Tel: (212) 736-3335. VP & Gen. Mgr.: John Ode; Sales Mgr.: (audio) Gary Conway, (video) Al Bedross; Adv. Mgr.: Margaretha Bystrom.

**Product:** Fire retardant plastic shippers for 1" & 2" tape.

**Gotham Audio Corp.**, 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer, VP: Eli Passin.

**Audio:** Splicing & editing equip. (Gotham), precision tape timer (Lyrec).

**Grandy Inc.**, 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John R. French; Adv. Mgr.: Jesse Rosenzweig.

**Audio:** Studio, duplicating & ferrite replacement heads.

**Hi-Flex Corp.**, 404 Artillery Rd., Taylors, S.C. 29687. Tel: (803) 268-2363.

**Audio:** Cassette leader tape.

**I C I United States Inc.**, Plastics Div., New Murphy Rd., Wilmington, Del. 19897. Tel: (302) 575-3000.

**Audio & video:** Polyester film tape base.

**Brand name:** Melinex.

**Infonics Inc.**, PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Telex: 233111. Pres.: Paul Lloyd; VP: Carol Lant.

**Audio:** Alignment tapes, kits, duplicator peripherals.

**International Rec'g Co.**, 49 Desmond Ave., Bronxville, N.Y. 10708. Tel: (914) 337-5726. Pres.: Claire Rie.

**Audio:** Heads (Bogen).

**Lafayette Radio Electronics Corp.**, 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700.

**Audio:** Tape splicers.

**Lenco Co.**, PO Box 160, 10240 Deerpark Rd., Waverly, Neb. 68462. Tel: (402) 786-7488. Pres.: Don Leonard; Sales & Adv. Mgr.: Oaryl O. Chappelle.

**Branch:** Indianapolis, Ind., Box 507, Rt. 2. Zip: 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett.

**Audio:** Cassette leader tape.

**Lipps Inc.**, 1630 Euclid St., Santa Monica, Calif. 90404. Tel: (213) 450-1324.

**Audio:** Magnetic heads.

**Lyrec**, see Gotham.

**M P M (div. of Pfizer Inc.)**, 640 N. 13 St., Easton, Pa. 18042. Tel: (215) 253-6261.

**Audio & video:** Magnetic iron oxide for tape coating.

**M R L**, see Magnetic Reference Lab.

**Magna See**, see Columbia Magnetics.

**Magnetic Reference Lab. Inc.**, 229 Palaris Ave., Suite 4, Mountain View, Calif. 94043. Tel: (415) 965-8187. Pres.: John G. McKnight.

**Audio:** Test tapes (MRL).

**Mastro Inds. Inc.**, 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri.

**Audio:** Reels for bulk cassette tape.

**Melinex**, see ICI.

**Molded Ind'l Plastics**, 151 Wakelee Ave., Ansonia, Conn. 06401. Tel: (203) 735-2331. Pres.: Mort Saffran; Sales Coord.: Frances Turecek.

**Audio:** Hubs for raw or blank tape.

**Nortronics Co. Inc.**, 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Sales Mgr.: J.D. Strand.

**Audio:** Magnetic heads (Nortronics); splicing tabs & blocks (Recorder Care).

**Video:** Videotape recorder maintenance supplies (Recorder Care).

**Olimpic**, see Burlington Audio.

**Permatap Prods. Co. Inc.**, Rt. 1, Social Circle, Ga. 30279. Tel: (404) 787-1910. Pres.: W.B. Thompson.

**Audio:** Splicing tape & pre-cut tabs.

**Phoenix Ent's**, see Infonics.

**Q/Splice**, see Webtek.

**Q-A-I Inc.**, 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 460-0060; NYC (212) 736-1980. Pres.: Steven Oauman; Sales Mgr.: George Ratowsky.

**Audio:** Cueing & splicing tapes, end tabs.

**Recorder Care**, see Nortronics.

**S T L**, see Standard Tape Lab. & Taber Mfg.

**Saki Magnetics Inc.**, 5770 Uplander Way, Culver City, Calif. 90230. Tel: (213) 649-5983. Pres.: Eugene Sakasegawa; Sales Mgr.: Trevor Boyer.

**Audio:** Ferrite magnetic recording heads.

**Speedex Electronics**, 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Cable: GCELECT. VP & Gen. Mgr.: Wayne Time; Sales & Special Mkts. Dir.: James E. Heighway; VP Mktg.: Ken Rolicnick.

**Audio:** Head demagnetizers, bulk erasers, splicing & editing equip., cartridge & cassette head cleaners.

**Video:** Head cleaners & demagnetizers, connectors.

**Splicette**, see Webtek.

**Standard Tape Lab. Inc.**, 26120 Eden Landing Rd., No. 5, Hayward, Calif. 94545. Tel: (415) 786-3546. Pres.: Frank G. Lennert.

**Audio:** Test tapes (STL).

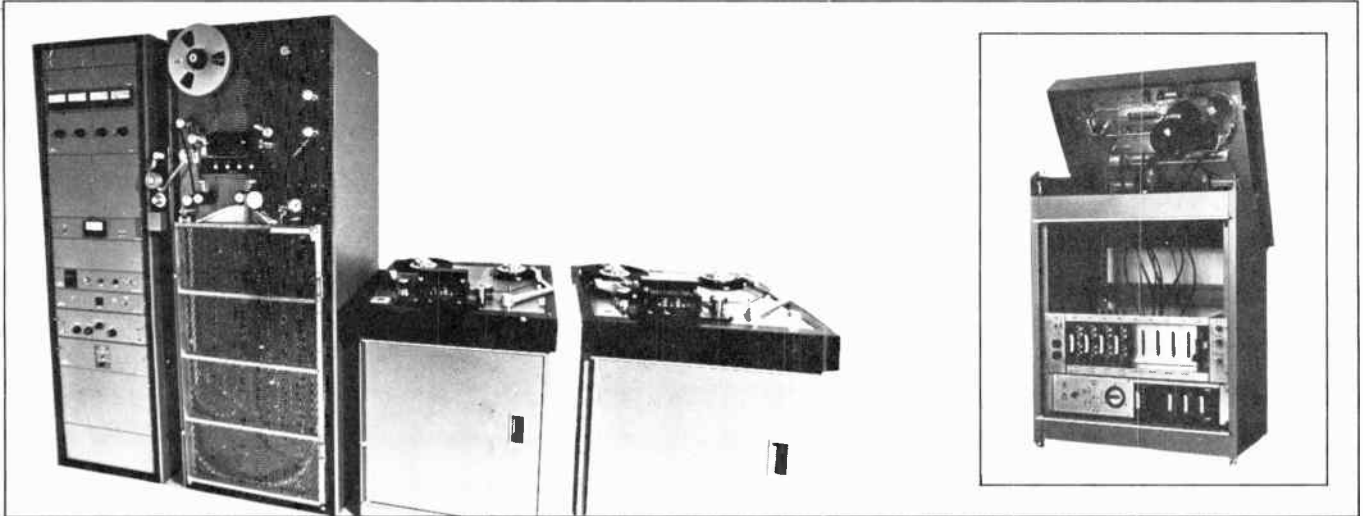
# 9 PROFESSIONAL TAPE SUPPLIES MANUFACTURERS & IMPORTERS





# ELECTRO SOUND SYSTEM 8000

Advancing the state of the art in high-speed tape duplicating



## Superlative audio

From its frequency response of  $\pm 2\%$  from 40Hz to 15kHz through every individual performance specification, the new System 8000 is outstanding: signal-to-noise, crosstalk rejection, WOW and flutter, harmonic distortion, tape speed accuracy. You've never heard such high audio capability.

## Microprocessor architecture

Electro Sound's trend-setting microprocessor is an integral part of the system design. It controls and monitors the key process functions, shuts the system down if key functions vary beyond acceptable limits and locates any problem with a built-in diagnostic program. It also counts and displays the number of completed selections and pancakes.

## Reliable hardware

A new constant tension system for both takeup and holdback replaces eddy current clutch motors. Other major features are a packer arm for even winding and a vacuum reservoir to protect masters from damage in the event of a power failure.

## Remarkable flexibility

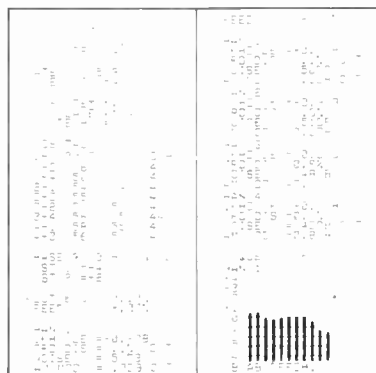
The system can use two masters for fast changeover, each with a vertical bin for space economy. Slaves have dual bias level and dual equalization, so the system can be set up with different formats: 64:1, 32:1, cartridge and cassette.

## Simple operation

Loading has been simplified with new, easy threading paths and microprocessor control permits unattended operation, so that operators can handle more systems.

## Automatic, high-speed QC with: Electro Sound 4300 Quality Control and Assurance System

Amazing new optional accessories provide a hard-copy printout with pass-fail readout of eight performance parameters. This is achieved by recording a digitally-encoded quality control tone on each pancake. The tone is automatically inserted at the end of each pancake, without attention from the operator. It can be generated by the ES 4312 Test Signal Generator or a test tape from Electro Sound. The tone is then read in a few seconds' time by the Electro Sound QCV Quality Control Reproducer and the ES 4316 System Quality Monitor which decodes the signals and prints the results. Any out-of-tolerance specifications are flagged on the readout. The system permits rapid, accurate measurements of performance characteristics, independent of operator interpretation.



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Telex: 12-6479

Studio Magnetics Co., Inc., 83 Carrough Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban. Audio: ¼" ferro dynamic mastering tape, cassette editing kit, splicing, sensing & leader tape.

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: Raymond Dowling; VP Mktg. & Sales: Paul Hoppe Jr. Audio: Connectors, cable assemblies, adapters, patch cord systems, jacks & plugs.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Telex: 144535. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schattin; Video Prod. Mgr.: Ed Pessara. Branches: Irvine, Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams—Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306. Audio: Test tapes, head demagnetizers.

Tabereras, see Taber Mfg.

Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: Veldon Leverich; Prod. Mgr.: Dan Schneider; Reg'l Sales Mgr.: Ted Tripp. Audio: Heads (Taber), bulk erasers (Tabereras), test tapes (STL).

Tapemaker Sales Co. Inc., 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres.: Arthur Brandwein; Office Mgr.: Karen Sitkoff. Audio: Splicing & sensing tape, pre-cut Q-taps.

Video: Splicing tabs, leader tape & heat cleaning tape for Beta & VHS cassette

U M C Electronics Co., 460 Sackett Point Rd., North Haven, Conn. 06473. Tel: (203) 288-7731. Telex: 963510. Pres.: James C. Leu; Nat'l Sales & Mktg. Mgr.: David M. Kelly. Audio: Heads, motors (Beau).

Veritas Electronics Corp., 22 Grand Ave., Farmingdale, N.Y. 11735. Tel: (516) 541-5373. Audio: Head demagnetizers, bulk erasers, cassette & open reel splicers.

W R E, see Wide Range Electronics.

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366. Audio: Bulk erasers, degaussers, magnetic erasing pencil (WRE). Xcel Corp., 290 Ferry St., Newark, N.J. 07105. Tel: (201) 344-2300. Product: Acetate film base.

Kenneth A. Bacon Assocs., 216 Montego Key, Novato, Calif. 94947. Tel: (415) 883-5041. Owner: Kenneth A. Bacon. Prod'n Mgr.: Rick Bacon. Product: Cassette labels, EDP cassette labels, cartons.

Bazy Electronics Corp., 39 N. Rose, Mount Clemens, Mich. 48043. Tel: (313) 463-2592. Pres.: L. Allan Bazy; Gen. Mgr.: Larry Myers. Product: Shrink wrap sealer & film.

G. Benson & Co. Printers Inc., 116 Nassau St., Brooklyn, N.Y. 11201. Tel: (212) 596-9100. Product: 8-tr. & cassette pressure-sensitive labels.

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie, Ill. 60076. Tel: (312) 583-2818. Pres.: Joseph Halperin. Product: Open reel boxes, cassette packaging & boxes, corrugated pack aging.

Cheshire (a Xerox Co.), 408 Washington Blvd., Mundelein, Ill. 60060. Tel: (312) 949-2000. Product: Labeling machines.

Cinema Sound Corp., see Investment Technology.

Coastal Specialty Tapes Inc., 274 Bangor St., Lindenhurst, N.Y. 11757. Tel: (516) 226-5900. Opns. Head & Sales Mgr.: Dan Dobbs. Product: 8-tr. & cassette labels & labeling machines, tape mailer packages.

Container-Kraft Inc., 8321 De Cels Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Gen. Mgr.: Art James. Sales Mgr.: Lee Garson.

Copy-Art Photographers (div. of James J. Kriegsmann), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 757-0233. Pres.: James J. Kriegsmann. Product: 8-tr. & cassette labels.

Cross Int'l, see MITI.

D A K Inds. Inc., 10845 Vanover St., North Hollywood, Calif. 91605. Tel: (213) 984-1559. WATS (800) 423-2636. Cable: DAKENT. Pres.: Drew Alan Kaplan. Product: Cassette labels.

Delta Magnetics Corp., 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-2556. Telex: 642271.

Branch: Edison, N.J., PO Box 494. Zip: 08817. Tel: (201) 287-8907. Product: Norelco-style boxes.

Disc Graphics (div. of Peckwick Int'l), Cardinal Ind'l Park, Gilpin Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-1400. Product: 8-tr. & cassette labels.

Dyna/Day Plastics Inc. (sub. of American Sound), 6270 S. Country Club, Tucson, Ariz. 85706. Tel: (602) 294-8439. Pres.: Frank S. Day; VP & Gen. Mgr.: Mike Szparaga. Branches: North Hollywood, Calif., 8120 Webb Ave. Zip: 91605. Tel: (213) 768-6100. Sales Dir.: Bill Dawson—Closter, N.J., 317 Harrington Ave. Zip: 07624. Tel: (201) 767-9033. VP Mktg.: Paul Adams. Product: "Norelco style" cassette boxes.

E-System, see Econocorp.

Econocorp Inc., 71 Fourth Ave., Needham Heights, Mass. 02194. Tel: (617) 444-8070. Product: Horizontal-loading packaging equip. Brand name: E-System, Econoseal.

Econoseal, see Econocorp.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP Mktg.: Allen Schor. Product: Ampex, Norelco & soft poly style cassette boxes, open reel boxes.

Ever-Ready Packaging & Assembly (div. of Reliance Folding Carton Corp.), 225 Belleville Ave., Bloomfield, N.J. 07003. Tel: (201) 748-6677. Product: Cardboard boxes & mailers.

Fenton Label Co., Coral & Buckius Sts., Philadelphia, Pa. 19124. Tel: (215) 288-2910. Product: 8-tr. & cassette labels. (M)

Fidelipac Corp., 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. TWX: (710) 897-0254. Pres.: Roger Thanhauser; Sales & Mktg. Mgr.: Arthur Constantine. Product: 8-tr. labels.

Filam Nat'l Plastics Inc., 416 W. El Segundo Blvd., Los Angeles, Calif. 90061. Tel: (213) 515-0623. Pres. & Gen. Mgr.: Vic Flores; VP Sales: Mike Bolong. Product: Norelco style & soft cassette boxes.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel, VP: Richard Gabriel, Gen. Mgr.: Vin Tullio, Adv. Mgr.: Ellen Gabriel. Product: All types of plastic cassette boxes.

Gem-Bilt Container Corp., 48-20 50 Ave., Woodside, N.Y. 11377. Tel: (212) 784-8800. Product: Corrugated cartons, folders & mailers.

Golly Co., 2320 E. 26 St., Minneapolis, Minn. 55406. Tel: (612) 721-7466. Pres.: Ken Lawrence; Mktg.: Rick Muscoplat. Product: Audio & video cassette labels.

Gopher Prods. Corp., PO Box 1812, 2201 Lockhead Way, Carson City, Nev. 89701. Tel: (702) 882-9333. WATS (800) 648-0958. Pres.: Warren Perkins. Product: Labelers.

Brand names: Rotex, Uniline

A C. Hampson Printing Co. Inc., 168 City Hill St., Union City, Conn. 06770. Tel: (203) 729-2294. Pres.: Augustus D. Hampson, Sales Mgr.: John W. Berry. Product: Pressure-sensitive & heat-seal cassette labels, cassette inserts.

Brand name: Audiopack

I P S, 107 Bridge Rd., Hauppauge, N.Y. 11787. Tel: (516) 234-3322. Pres.: Bill Prechtel; VP: Richard S. Diamond. Product: Norelco-style boxes.

I T I, see Investment Technology.

Image Devices Inc., 1825 NE 149 St., North Miami, Fla. 33181. Tel: (305) 945-1111. Telex: 519348. TWX: (810) 845-4242. Sales Mgr.: Bill Reiter. Product: Pressure-sensitive labels.

Infopak, see Audio Accessories.

Investment Technology Inc., 1940 124 Ave. NE, Bellevue, Wash. 98005. Tel: (206) 454-7720. Pres.: David P. Hilliard; VP: George Woodley. Product: Cassette labeler, label printing equip. Brand name: IIT

Keystone Printed Specialties Co. Inc., 321 Pear St., Scranton, Pa. 18505. Tel: (717) 346-1761. Pres.: P.G. Fischer Jr.; Sales & Adv. Mgr.: Martin Fischer. Product: 8-tr. & 4-tr. labels

M. Latter Mfg. & Sales, 3208 W. Jefferson Blvd., Los Angeles, Calif. 90018. Tel: (213) 737-0440. Owner: Mel Latter. Product: Shrink packaging machinery & plastic film.

Lenco Co., PO Box 160, 10240 Oer Park Rd., Waverly, Neb. 68462. Tel: (402) 786-7488. Pres.: Don Leonhardt; Sales & Adv. Mgr.: Daryl O. Chapelle. Branch: Indianapolis, Ind., Box 507, Rt. 2. Zip: 46231. Tel: (317) 839-6673. Mgr.: Scott Bartlett. Product: Ampex, Norelco & soft poly cassette boxes, display boxes.

Linear Prods. Inc., 37 W. 20 St., New York, N.Y. 10011. Tel: (212) 255-2917. Branches: Atlanta, Ga., Data-Linear Prods. Inc. 4507 J Mills Pl. SW. Zip: 30366. Tel: (404) 691-1254. Gen. Mgr.: Richard A. Cretelli.—Puerto Nuevo, P.R., Linear Prods. of Puerto Rico, Old Long Bldg., Maladera Rd. Zip: 00936. Tel: (809) 783-4986. Product: Automatic applying equip., pressure-sensitive labels & stickers.

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger, VP Entertainment Prods. Div.: Robert Loranger. Product: Norelco-style cassette boxes.

M I P, see Molded Int'l Plastics.

M M C, see Magnetic Mktg.

M T I Corp., 124 Montclair Ave., Montclair, N.J. 07042. Tel: (201) 744-2220. Cable: MTCORP. Pres.: Timothy A. Cole. Product: Labeling & wrapping machines. Brand names: Cross Int'l, Stoddard, Tapematic. Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Sales Mgr.: Brendan F. Browne; Adv. Mgr.: M. Judge. Product: Cassette labeler. Brand name: MMC

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, N.Y. 11735. Tel: (516) 293-1010. Pres.: Aaron Wasserstrom; Gen. Mgr.: Douglas Scott.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri. Product: Ampex & Norelco-style cassette boxes.

Max Sound (div. of Joyce Molding Corp.), 501 Division St., Bonton, N.J. 07005. Tel: (201) 334-2020. Audio: Soft-only & Norelco-style cassette boxes.

Mike's Print Shop, 2507 Grim, Waco, Tex. 76707. Tel: 752-2321. Owner: Mike Stanley. Product: Pressure-sensitive cassette labels.

Molded Int'l Plastics Inc., 151 WakeLee Ave., Ansonia, Conn. 06401. Tel: (203) 735-2331. Pres. Mott Saffran; Sales Coord.: Frances Turceek. Product: 5", 7" & 10 1/2" hinged paper boxes. Brand name: MIP

N A C, see National Audio.

N J M Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: Richard Wellbrock; Sales Mgr.: M.C. Smith; Adv. Mgr.: G.K. Leeson. Branches: San Mateo, Calif., 307 S. B St. Zip: 94401. Mgr.: T.A. Paul—Des Plaines, Ill., 2720 Des Plaines Ave. Zip: 60018. Tel: (312) 296-1021. Mgr.: E. Kristensen. Product: Pressure sensitive labeling equip. Brand name: Pony Label-ORI, Pony Pacer, Pace Setter.

Nashville Int'l Custom Prods., 512 Fifth Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-3488. Cable: NICORP. Pres.: Reggie M. Churchwell; Gen. Mgr.: Peggy J. Churchwell; Sales Mgr.: Gayle Wright. Local branch: Nashville Int'l Prod., 20 Music Square W. Zip: 37203. Tel: 256-2885. Product: Labels & sleeves. Brand name: Nisco

National Audio Co. Inc., 1911 S. Stewart, Springfield, Mo. 65804. Tel: (417) 883-5377. Product: Cassette boxes, 8-tr. & cassette library labels. Brand name: NAC.

Nisco, see Nashville Int'l.

Pace Setter, see NJM.

Pak-Wik Corp., 128 Tivoli St., Albany, N.Y. 12207. Tel: (518) 465-4556. Pres.: Samuel A. Strasser; Sales Mgr.: Myron S. Strasser Jr. Product: Folding cartons, pillar-proof cassette & 8-tr. boxes, backer cards for 45's & LP's (inside shrink wrap), 45 RPM & reel-to-reel boxes.

Pauli Prods., PO Box 29, Collinswood, N.J. 08108. Tel: (609) 547-8925. Pres.: Joseph A. Paul, VP: Zara May Paul. Product: Cassette labels.

Peterson Label Printing Co., 11152 Fleetwood St., Sun Valley, Calif. 91352. Tel: (213) 768-3122. Pres.: Herman A. Fredrikz; Prod. Mgr.: S. Kadonaga. Product: 8-tr., cassette & box labels, cassette inserts.

Peerless Vid-Tronics Corp., 60 West St., Bloomfield, N.J. 07003. Tel: (201) 429-8600. Pres.: Herb Ravis; Sales Mgr.: Andy Danzico. Product: Videocassette packaging.

Polyline Corp., 1233 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 298-5300. Pres.: John Kaiser. Product: Soft hinged cassette boxes.

Poly-Matrix Inc., 40 Downing Ind'l Park, Pittsfield, Mass. 01201. Tel: (413) 499-3550. Pres.: William A. Rulo; Gen. Mgr.: Michael Thrower. Product: Norelco-type cassette boxes.

Poly Plastic Packaging Co. Inc., 44-80 11 St., Long Island City, N.Y. 11101. Tel: (212) 392-8670. Product: Polypropylene & polyethylene packages.

Pony Label-ORI, see NJM.

Pony Pacer, see NJM.

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd., Farmingdale, N.Y. 11735. Tel: (516) 293-7300. Product: Video labels & identification media.

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, N.Y. 11787. Tel: (516) 273-0020. Product: 8-tr. & cassette pressure-sensitive labels & stickers.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn, N.Y. 11237. Tel: (212) 497-2320. Pres.: Jerome J. Rood; Gen. Mgr.: Bernie Stein. Product: 8-tr. & cassette labels.

Q-A-I Inc., 640 Dell Rd., Carlstadt, N.J. 07072. Tel: (201) 460-0060; NYC (212) 736-1980. Pres.: Steve Dauman; Sales Mgr.: George Ratowsky. Product: 8-tr. & cassette labels.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City, N.Y. 11104. Tel: (212) 457-7700. Chief Exec. Officer: Eric Kattman; Pres.: Leonard Verbay. Branch: Hollywood, Calif., 6290 Sunset Blvd., Suite 304. Zip: 90028. Tel: (213) 464-7700. Plant: Indianapolis, Ind., Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr.: Manny Ungar. Product: 8-tr. & cassette labels, boxes, inserts, slipcases & collars.

R. H. M. Inds. Ltd., 3180 Expwy. Dr. S., Central Islip, N.Y. 11722. Tel: (516) 234-0050. Product: 8-tr. & cassette inserts & labels.

Reco-Sleeve Packaging, 620 S. Belmont, Indianapolis, Ind. 46221. Tel: (317) 635-7777. Pres.: Leonard Verbay; Sales & Adv. Mgr.: Leonard Diamond. Product: Cassette inserts.

Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden, Gen. Mgr.: William Miller; Sales Mgr.: Alison Knaperek. Product: Audio & video cassette corrugated mailers.

# 10 PACKAGING & LABELING EQUIPMENT & SUPPLIES MANUFACTURERS



Amaray Int'l Corp., 2251 Grant Rd., Suite H, Los Altos, Calif. 94022. Tel: (415) 968-2840. VP Sales & Mktg.: Ron Garrett; Sales Mgr.: Bob Chapman. Product: Cassette boxes.

J. C. Anglum Co. Inc./Tapeponents Inc., Box 236, 36 Midvale Rd., Mountain Lakes, N.J. 07046. Tel: (201) 263-1442. Pres.: J. Clifford Anglum. Product: Cassette boxes.

Arco Press Inc., PO Box 1445, Terre Haute, Ind. 47808. Tel: (812) 232-0926. Pres.: James S. Roys; Sales Mgr.: Don Wilson. Product: Cassette folders.

Athena Inds. Inc., 2200 Industrial Way S., Toms River, N.J. 08753. Tel: (201) 244-8500. Pres.: Charles Beres Jr.; Sales Mgr.: Arthur F. Etro. Product: Norelco-style cassette boxes.

Audico Ltd., 219 Crossen Ave., Elk Grove Village, Ill. 60007. Tel: (312) 640-1030. Pres.: J.W. Holmes; VP Mgt.: Norman Deletzke. Product: Cassette labels.

Audio Accessories Co., 38 W 515 Deerpath Rd., Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney. Product: Boxes, labels, cassettes & printed materials in styro block (book) formats. Brand names: Infopak, Audiopack.

Audio Inds. Inc., Broad & Linden Aves., Ridgfield, N.J. 07657. Tel: (201) 945-4545. Product: Norelco-style boxes.

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelland; VP Customer Servs.: Carolyn T. DeVries; Adv. Mgr.: J.P. Lohman. Local branch: Audio Matrix Inc., 915 Westchester Ave., Bronx 10459. Tel: 589-3500. Product: Printers, inserters, wrappers. (Distributor for Apex Machine & others).

Audiopack, see A.C. Hampson.

Audiopack see Audio Accessories.

Audiovisual Communications Inc., 435 Crooked Ln., King of Prussia, Pa. 19406. Tel: (215) 272-8500. Pres.: John Ballantyne, VP Sales: John Buterworth. Product: Cassette labels.





# the korean connection

Now there is a new source for C-O cassettes and high density cassette tape. It is Magnetic Media's sister company in Seoul, the Media Corporation. Together, they have combined American technology with Korean craftsmanship to bring the duplicator the best tape and cassettes in the world. Add value pricing to these high

performance products, and you also have the best deal around. Plus next day delivery, since ample stock is maintained in our stateside warehouses. Yes, our tape and cassettes are manufactured 10,000 miles away, but they are really only 10 digits away: 516 293 1010. So make this connection, and we'll send you free samples.



## MAGNETIC MEDIA



Magnetic Media Corporation, 500 Eastern Parkway Farmingdale, NY 11735 Tel: 516 293 1010

Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725 Tel. (516) 543-5200. Pres: Herman Post, Nat'l Sales & Adv. Mgr. Stu Caine.  
 Product: Cassette mailers, & boxes, open reel boxes  
 Rolux, see Gopher.  
 Rutgers Packaging Corp., see Queens Lithography  
 Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012 Tel. (201) 473-6100  
 Product: Packaging machinery for wrapping, cartoning, labeling & shrinking  
 Sentry Inds. Inc., 221 N. MacQueston Pkwy., Mount Vernon, N.Y. 10550 Tel. (914) 664-2909. Cable SENTIND. Pres. Harold Rosen. VP: Barry Rosen  
 Shape Inc., PO Box 366, Biddford Ind'l Park, Biddford, Me. 04005 Tel. (207) 282 6155 Pres: Anthony L. Gelardi, Sales & Mktg Mgr.: Joe Ciccone, Adv. Mgr.: Bob MacLeod  
 Product: Automatic cassette packaging machines, automatic 8-tr. & cassette labelling equip.  
 Shorewood Packaging Corp., 10 E. 53 St., New York, N.Y. 10022 Tel. (212) 371 1500 Pres: Paul Shore, Exec. VP Mktg: Floyd S. Glinert, VP Sales Ken Rosenblum, VP Special Projects. Marc Shore  
 Branch: Los Angeles, Calif., 1830 Glendale Blvd Zip 90026 Tel. (213) 660 3443 Sales Mgr. Jim Palmer  
 Product: 6" x 6" 8-tr. & cassette packaging, Beta & VHS videocassette packaging.  
 Soundmark Corp., 4950 Nome St., Unit C, Denver, Colo. 80239. Tel: (303) 371-3076  
 Product: Cassette labels & custom packaging  
 Stoddard, see MTI.  
 Studio Magnetics Co. Inc., 83 Carlogh Rd., Bohemia, N.Y. 11716 Tel. (516) 589-4300 Pres: George Clahane, VP Craig M. Balaban  
 Product: Soft plastic, Ampex & Norelco-style cassette boxes, pressure sensitive labels & mailing envelopes.  
 T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530 Tel. (516) 746-0880. Telex 144535 VP & Gen. Mgr. Ken Kohda, Sales Mgr. John Schattin, Video Prod Mgr. Ed Pessara  
 Branches: Irvine, Calif., 2102 E. Alton St. Zip 92715 Tel. (714) 979-5811, WATS (800) 854-0123 Reg'l Sales Mgr. Lee Adams-Skokie, Ill., 4709 Golf Rd., Suite 300, Zip 60076. Tel. (312) 679 5306.  
 Product: Labels & index cards.  
 Tapemaster Sales Co. Inc., 48 Urban Ave., Westbury, N.Y. 11590. Tel. (516) 333-2700 Pres: Arthur Brandwein; Office Mgr. Karen Sitkoff.  
 Product: Cassette labels  
 Tapematic, see MTI.  
 Tape Packaging Assocs., 740 W. Collins Ave., Orange, Calif. 92667. Tel. (714) 997-4173/4177.  
 Product: Shrink wrapping systems, Beta & VHS videocassette shipping cases  
 Thalco Audio Inc., 2 Dickens Ave., Dix Hills, N.Y. 11746. Tel. (516) 667-1616 Chief Exec. Michael Thaler.  
 Product: Norelco-style boxes.  
 Tri-Lon Color Lithographers Ltd., 54 W. 21 St., New York, N.Y. 10010. Tel. (212) 255 6140 Pres. Morris Strickler, VP David Strickler  
 Product: 8-tr. & cassette inserts & labels  
 Tropical Paper Box Co., 7000 NW 25 St., Miami, Fla. 33122. Tel. (305) 592-5520. Rec. Div. Mgr. Dale Quartin.  
 Product: 8-tr. & cassette boxes.  
 Troy Hills Mfg. Corp., 501 Division St., Boonton, N.J. 07005. Tel. (201) 334-2020  
 Product: Norelco-style cassette boxes.  
 Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746 Tel. (213) 979-0338. Cable ULTRASPEC. Telex 194566 Pres. Don Wong; Pres. Ultraspec Int'l Gary Lyle; VP Mktg Bill Dawson.  
 Uniline, see Gopher.  
 Universal Marking Systems Inc., 2320 E. 26 St., Minneapolis, Minn. 55406. Tel. (612) 721-7466.  
 Product: Audio & video cassette labels  
 Vinylweid, 2011 W. Hastings, Chicago, Ill. 60608. Tel. (312) 243-0606. Custom Prods. Mgr. Martin Amadio

**Q: Who are the independent record producers in Hungary?**  
**A: East to West, North to South, global questions like this are answered under "International" in IRES D:**  
**Billboard's International Recording Equipment & Studio Directory**  
 The information master in the recording/studio world

# TAPE/AUDIO/VIDEO EQUIPMENT MANUFACTURERS & IMPORTERS

• *Continued from page T/A/V-16*

10940. Tel. (914) 343-0766. Pres. Allan Markoff, Sales Mgr. Glenn Usery, Adv. Mgr.: Pat Fusco  
 Distribution: M/Ret., M/OEM, ID, M/Rep  
 Product: THEATERVISION large screen television.  
**MIAMI FLOCK EQUIP. CO. INC.**, 304 NE 79 St., Miami, Fla. 33138 Tel. (305) 759-3124.  
 Distribution: M/Ret., ID.  
 Product: Large screen television/video projectors, projection screens.  
**MICROCAM**, see Thompson-CSF  
**MITSUBISHI AUDIO SYSTEMS-MELCO SALES INC.**, 3030 E. Victoria St., Long Beach, Calif. 90221. Tel. (213) 537-7132. Pres.: Super Yamaguchi, Sales Mgrs.: Steve Saake (MGA), Fred Hartfelder (Mitsubishi). Adv. Mgr.: Jan Ray. (Also see listing under AUDIO).  
 Branch: Lincolnwood, Ill., 7045 N. Ridgeway Ave. Zip: 60645. Tel. (312) 973-2000. Reg'l Mgr.: Y. Yamashita.  
 Distribution: M/Ret., M/Rep.  
 Product: MGA videocassette rec'rs (VHS); MITSUBISHI large screen television/video projectors.  
**M E C AMERICA INC.**, 130 Martin Ln., Elk Grove Village, Ill. 60007 Tel. (312) 640-3750. Sales Mgr.: Gary Olson; Adv. Mgr.: A. Sugiyama.  
 Distribution: M/Rep.  
 Product: Videocassette rec'rs (U-matic), video cameras (color), large screen TV/video projectors.  
**OLSON ELECTRONICS INC.**, 260 S. Forge St., Akron, Ohio 44327 Tel. (216) 535-1800. Pres. W.R. Wolf; Sales Mgr. Jeff Costello; Adv. Mgr. John Gaylor. (Also see listing under AUDIO)  
 Product: Closed circuit cameras.  
**DMNIVISION**, see Panasonic.  
**DPAMP LABS INC.**, 1033 N. Sycamore Ave., Los Angeles, Calif. 90038. Tel. (213) 934-3766. Pres. B.J. Losmandy. (Also see listing under AUDIO)  
 Distribution: M/OEM.  
 Product: Video distribution amplifiers.  
**PANASONIC CO. (DIV. OF MATSUSHITA ELECTRIC CORP. OF AMERICA)**, 1 Panasonic Way, Secaucus, N.J. 07094. Tel. (201) 348-7000. Pres.: Taylor Mizutani; Exec. VP: Ray Gates; Exec. VP & Treasurer: Nat Gilbert, VP & Gen. Mgr. (Midwest Group): J. Paul Michie; VP & Gen. Mgr. (Southern Group): F. Jack Pluckhan; VP & Gen. Mgr. (Electronic Components Div.): Mark Urakawa; VP & Gen. Mgr. (Northeast Group): Ralph Wolfe; Gen. Mgr. (Video Systems Div.): Alvin Barshop; Gen. Mgr. (Technics & Home Audio Div.): Jeff Berkowitz; Gen. Mgr. (Auto Prods. Div.): C.J. Gentry; Gen. Mgr. & Dir., Int'l Opns.: Lennart Harr. (Exec. office) Local branch: 50 Meadowlands Pkwy. Zip: 07094. Tel. 348-7000. (Also see listing under AUDIO)  
 Branches: Beverly Hills, Calif., Panasonic West, 8383 Wilshire Blvd. Zip: 90211. Tel. (213) 655-1111-Cerritos, Calif., 17605 "A" Fabrica Way Zip: 90701-Duluth, Ga., Panasonic Atlanta, 1 Meca Way Zip: 30136. Tel. (404) 923-9700-Honolulu, Hawaii, Panasonic Hawaii, PO Box 774 Zip: 96808. Tel. (808) 847-5361-Arlington Heights, Ill., Panasonic Chicago, 425 E. Algonquin Rd. Zip: 60005. Tel. (312) 364-7900-Baltimore, Md., Panasonic Baltimore, 11 Azar Court. Zip: 21227. Tel. (301) 247-4300-Westwood, Mass., Panasonic Boston, 75 University Ave. Zip: 02090. Tel. (617) 326-4000-Carolina, P.R., Panasonic Sales Co., Victoria Ind'l Park, Ave. 65 de Infanteria KM 9.7. Zip: 00630. Tel. (809) 769-4320-Irving, Tex., Panasonic Dallas, 1825 Walnut Hill Ln. Zip: 75062. Tel. (214) 258-2828.  
 Distribution: M/OEM, ID, M/Rep.  
 Product: DMNIVISION videocassette rec'rs (VHS); PANASONIC large screen television/video projectors, video cameras (B&W, color), monitors (B&W, color), special effects generators.  
**PHILCO**, see GTE.  
**PROFESSIONAL AUDIO VIDED SERVS.**, 3117 Gillham Rd., Kansas City, Mo. 64109. Tel. (816) 931-5070.  
 Distribution: M/Ret., M/OEM, M/End, M/C, ID, Br.  
 Product: SUPERVISION large screen television/video projectors, projection screens.  
**PROJECTION SYSTEMS INC.**, 517 Van Houten Ave., Clifton, N.J. 07055. Tel. (201) 473-0180. Pres.: Patrick F. Gambuti; Sales Mgr.: Vincent Donohoe.  
 Distribution: ID.  
 Product: CINEVISION large screen television/video projectors  
**PYRAMID MFG. INC.**, 13127 Harper Ave., Detroit, Mich. 48213. Tel. (313) 839-2888. Pres.: Russ DiBartolomeo  
 Product: ENTERTAINMENT 1 SYSTEMS large screen television/video projectors.  
**QUASAR ELECTRONICS**, 9401 W. Grand Ave., Franklin Park, Ill. 60131. Tel. (312) 451-1200. Pres.: Alex Stone, Sales Mgr.: Dick Mentzinger; Adv. & Sales Promo. John Fortino.  
 Distribution: ID, Br.  
 Product: Videocassette rec'rs (home & portable) (VHS), video cameras (B&W, color), large screen television/video projectors.  
**R C A CONSUMER ELECTRONICS DIV.**, SelectaVision Videocassette Opns., 600 N. Sherman Dr., Indianapolis, Ind. 46201. Tel. (317) 267-5000.  
 Product: SELECTAVISION videocassette rec'rs (VHS).  
**R C A CONSUMER ELECTRONICS DIV.**, SelectaVision Videodisk Opns., 7900 Rockville Rd., Indianapolis, Ind. 46224. Tel. (317) 267-5000.  
 Product: SELECTAVISION videodisk players  
**ROCTRONICS ENTERTAINMENT LIGHTING INC.**, 100-DS Roctronics Park, Pembroke, Mass. 02359. Tel. (617) 826 8888. Pres. & Adv. Mgr.: Richard Iacobucci, Sales Mgr. Jeffrey Marrotta.  
 Branch: Cambridge, Mass., 22-05 Wendell St. Zip: 02139. Tel. (617) 354-4444. Pres.: Roctronics Serv. Corp.: Richard Gonci.  
 Distribution: M/Ret., M/End, M/C, ID, M/Rep.  
 Product: COLORMATION large screen television/video projectors  
**SANYO ELECTRIC INC.**, 1200 W. Artesia Blvd., Compton, Calif. 90220. Tel. (213) 537-5830. Pres.: Y. Takemoto; Sr. VP: William J. Byron; Adv. Mgr.: Douglas M. Walmsley, PR Mgr.: Mike Thomas. (Also see listing under AUDIO)  
 Distribution: M/Ret., M/Rep.  
 Product: BETACORD videocassette rec'rs (Beta), SANYO video cameras (B&W, color).  
**SELECTAVISION**, see RCA.

**SHARP ELECTRONICS**, PO Box 588, 10 Keystone Pl., Paramus, N.J. 07652 Tel. (201) 265-5600. Pres. T. Sugawa; Sales Mgr. John Birmingham. (Also see Optonica listing under AUDIO)  
 Distribution: M/Ret  
 Product: Videocassette rec'rs (VHS), video cameras (color)  
**SONY CORP. OF AMERICA**, 9 W. 57 St., New York, N.Y. 10019. Tel. (212) 371-5800. Local branch: 47-47 Van Dam St., Long Island City 11101. Tel. 361-8600. (Also see listing under AUDIO).  
 Branches: Dothan, Ala., Sony Magnetic Prods Inc of America, Hwy. 84 W. Zip 36301. Tel. (205) 793 7655-Brinsbane, Calif., 230 West Hill Pl. Crocker Ind'l Park. Zip: 94005. Tel. (415) 467-4900-Compton, Calif., 700 W. Artesia Blvd. Zip: 90220. Tel. (213) 537-4300-Palo Alto, Calif., Video Technology Center, 1003 Elwell Court. Zip: 94303. Tel. (415) 965 8700-San Diego, Calif., 16450 W. Bernardo Dr. Zip: 92127. Tel. (714) 487-8500-Miami, Fla., 5125 NW 165 St. Zip: 33014. Tel. (305) 624-6565-Atlanta, Ga., 2300 Peachford Rd., Suite 2131. Zip: 30238. Tel. (404) 451-7501-Honolulu, Hawaii, 1020 Auahi St. Zip: 96814. Tel. (808) 531-5981-Miles, Ill., 6801 W. Jarvis St. Zip: 60648. Tel. (312) 792 3600-Langley Park, Md., 1358 Holton Ln. Zip: 20783. Tel. (301) 439 3500-Nowi, Mich., 22791 Heslip Dr. Zip: 48050. Tel. (313) 348-3500-Kansas City, Mo., 10707 Arworld Dr. Zip: 64153. Tel. (816) 891-7575-Cherry Hill, N.J., 1050 Kings Hwy. N., Suite 200. Zip: 08034. Tel. (609) 667-9464-Moonachie, N.J., 1 Sony Dr. Zip: 07074. Tel. (201) 641 1400-Cleveland, Ohio, 4650 W. 160 St. Zip: 44135. Tel. (216) 433 7722-Delano, Pa., Majic Ind'l Park. Zip: 18220. Tel. (717) 467-333-Dallas, Tex., 9004 Ambassador Row. Zip: 75247. Tel. (214) 631-3431  
 Distribution: Br.  
 Product: BETAMAX videocassette rec'rs (Beta), SONY videocassette rec'rs (U-matic), video cameras  
**SUPERVISION**, see Professional Audio Video.  
**SYLVANIA**, see GTE.  
**TANDOM DIV.**, UNITED AUDIO INC., 2323-H Blumound Rd., Waukesha, Wis. 53186. Tel. (414) 786-6797. Pres.: H.G. Shambaugh; Sales & Adv. Mgr. R. Nielsen.  
 Distribution: M/End, M/C, ID, Br., M/Rep.  
 Product: Large screen television/video projectors, projection screens.  
**TAPE HEAD CD. INC.**, 665 S. State St., Salt Lake City, Utah 84111. Tel. (801) 521-3838. Pres. Sales & Adv. Mgr. Stan Schubach.  
 Distribution: M/Ret., M/End, M/C.  
 Product: TELEPROSYS SYSTEMS large screen television/video projectors.  
**TEAC CORP. OF AMERICA**, 7733 Telegraph Rd., Montebello, Calif. 90640 Tel. (213) 726-0303. Pres. N. Tamura; Sales Mgr. Barry Goldman; Adv. Mgr.: Tay Hotta. (Also see listing under AUDIO)  
 Branch: Little Ferry, N.J., 63 Bergen Tpkn. Zip: 07643. Tel. (201) 641-5600. Office Mgr.: Manos Nomikos.  
 Distribution: M/Rep.  
 Product: Videocassette rec'rs (U-matic).  
**TELEBEAM II**, see Kalart Victor.  
**TELEPROSYS SYSTEMS**, see Tape Head Co.  
**TELE VUE OPTICS INC.**, 15 Green Hill Ln., Spring Valley, N.Y. 10977. Tel. (914) 354-4262. Pres.: Albert Nager; Sales Mgr.: Judi Pearl.  
 Distribution: M/OEM.  
 Product: Lenses for projection television.  
**THEATERVISION**, see Allan Markoff  
**THOMPSON-CSF BROADCAST INC.**, 37 Brownhouse Rd., Stamford, Conn. 06902. Tel. (203) 327-7700. TWX (710) 474 3346. Pres. Thomas T. Calahan, VP & Mktg. Dir. William Fink; VP Mfg & Eng'g Boris Tatchchenko, Information Servs. Dir. Robert J. Estony. (Also see listing under AUDIO)  
 Branches: Burbank, Calif., 1919 W. Magnolia Blvd. Zip: 91506. Tel. (213) 849-2188. Reg'l Sales Mgr. Mike Clayton-Peachtree City, Ga., 107 Tuplree Terr. Zip: 30269. Tel. (404) 487-6756. Reg'l Sales Mgr.: Frank D. Benson-S. Louis, Mo., 396 Chez Paree Dr. Zip: 63042. Tel. (314) 831-3320. Reg'l Sales Mgr.: Harvey Caplan-Alief, Tex., PO Box 905. Zip: 77411. Tel. (713) 933-1700. Southwest Reg'l Sales Mgr.: Martin J. McGreevey-Alexandria, Va., 8519 Buckboard Dr. Zip: 22308. Wash., D.C. Tel. (202) 296-9189.  
 Distribution: M/OEM, M/End, M/C, ID, Br., M/Rep.  
 Product: MICROCAM video cameras (color-hand held); THOMPSON-CSF video cameras (color-studio model), color correction systems, image enhancers, NTSC mode chroma insert keys, colorizer keys, electronic character generator systems, digital video processors, digital vidplexers, digital video multiplexers.  
**TOSHIBA AMERICA INC.**, 280 Park Ave., New York, N.Y. 10017. Tel. (212) 557-0200. Telex: 224637. Cable: TOSHIBA. Pres.: Motoo Shinjo, Adv. Mgr.: Richard Meidenbauer. (Also see listing under AUDIO)  
 Distribution: M/Ret., ID, M/Rep.  
 Product: Videocassette rec'rs (home & portable) (Beta), video cameras (color, B&W)  
**TRANSVISION CORP.**, 5627 Paradise Dr., Corte Madera, Calif. 94925. Tel. (415) 924-6963. Pres. John Edmister; Sales Mgr. Bruce Joki; Adv. Mgr.: Gurdon Leete.  
 Distribution: M/Ret., M/OEM, M/End, M/C, ID, M/Rep.  
 Product: VIDIMAX large screen television/video projectors.  
**U S JVC CORP.**, 58-75 Queens Midtown Express, Maspeth, N.Y. 11378. Tel. (212) 476-8300. Pres. N. Sakoda; Sales Mgrs. (pro video) Herman Schloss, (reg'l sales) Stephen Martin; Adv. Mgr.: Cliff Shearer. (Also see listing under AUDIO)  
 Branches: Compton, Calif., 1011 W. Artesia Blvd. Zip: 90220. Tel. (213) 537-6020. Branch Mgr.: Michael Fleming-Elk Grove Village, Ill., 2250 Lively Blvd. Zip: 60007. Tel. (312) 364-9300. Branch Mgr. Robert Vavra-Houston, Tex., 3400 S. Loop E. Zip: 77021. Tel. (713) 741-3741. Branch Mgr.: Ed Spalding  
 Distribution: M/Ret., M/Rep.  
 Product: VIDSTAR videocassette rec'rs (VHS), video cameras (color, B&W)  
**VIDEIBEAM**, see Advent.  
**VIDEO-MASTER**, see Giant Screen TV  
**VIDIMAX**, see TransVision  
**VIDSTAR**, see JVC  
**ZENITH RADIOD CORP.**, 1900 N. Austin Ave., Chicago, Ill. 60639. Tel. (312) 745 2000.  
 Product: Videocassette rec'rs (Beta II).





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## BELGIUM

### • services

#### DESIGN & ARTWORK

Bizet (Music Group) Prod'n's & Publ'n's Ltd. SprL, 13 Rue de la Madeleine, B-1000 Brussels. Tel: (02) 511-5120. Pres.: F.R. Faecq; Gen. Mgr.: Lucienne Bizet; Sales Mgrs.: Jean Pierre & Veronica Bizet.

Druco Printing Office, 273 Beertstraat, B-1500 Halle. Tel: (02) 356-3835. Telex: 25832. Sales Mgr.: Jan Neef.

Music Radio Promos., Postbus 31, Luchtbal; B-2030 Antwerp 3. Tel: (031) 64-73-08. Dir.: Louisa Eyckmans; Gen. & Sales Mgr.: Jozef Segers.

#### PRINTERS & LITHOGRAPHERS

Bizet (Music Group) Prod'n's & Publ'n's Ltd. SprL, 13 Rue de la Madeleine, B-1000 Brussels. Tel: (02) 511-5120. Pres.: Felix R. Faecq; Gen. Mgr.: Lucienne Bizet; Sales Mgrs.: Jean Pierre & Veronica Bizet.

C B A Music (Connection Business Artists Inc.), 23 Rue Aristide Briand, B-4100 Seraing. Tel: (041) 36-85-24. Mng. Dir.: Tomis Chilaren; Sales Mgr.: Alan Desutter.

Clown Music NV, PO Box 24, B-3680 Maaseik. Tel: (11) 56-59-13. Dir.: Djamschidi Scharyar.

Druco Printing Office, 273 Beertstraat, B-1500 Halle. Tel: (02) 356-3835. Telex: 25832. Sales Mgr.: Jan Neef.

Fabeldis SAL (div. of Sobelpress), 30 Gosselaaan, B-1720 Groot-Bijgaarden. Tel: (02) 466-0666. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

#### TAPE CUSTOM DUPLICATORS

Ampex SA, 5 Rue de l'Industrie, B-1400 Nivelles. Tel: (067) 22-49-21. Telex: 57432. Sales Mgr.: L. Grumler.

Clown Music NV, PO Box 24, B-3680 Maaseik. Tel: (11) 56-59-13. Dir.: Djamschidi Scharyar.

Elpeco Ltd. (div. of Druco Printing Office), 273 Beertstraat, B-1500 Halle. Tel: (02) 356-3835. Telex: 25832. Sales Mgr.: Jan Neef.

Fabeldis SA (div. of Sobelpress), 30 Gosselaaan, B-1720 Groot-Bijgaarden. Tel: (02) 466-0666. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens. Audio: Cassette.

### • supplies

#### TAPE, RAW & BLANK LOADED

Advent, see BEAM.  
Agfa-Gevaert NV, Verkooporganisatie Benelux, Septestr 27, B-2510 Mortsel. Tel: (031) 40-59-00. Telex: 31223. Magneetband Dept. Mng. Dir.: D. van den Broek.

Audio: Cassette, open reel.  
Video: 1" open reel, 1" cartridge, 1/2" cassette.

Brand names: Agfa Carat, Agfa Ferricolor, Agfa Magneetband, Agfa Stereochrom, Agfa Superchrom, Agfa Superferro, Agfa Videochrom.

Ampex SA, 5 Rue de l'Industrie, B-1400 Nivelles. Tel: (067) 22-49-21. Telex: 57432. Sales Mgr.: L. Grumler.

Audio: 8-tr., cassette, open reel.  
Video: 2" Broadcast, 1" open reel, 1/2" VHS, Betamax.

Audio Magnetics, see Trialco.

B A S F Chimie SA, 14 Av Hamoir, B-1180 Brussels. Tel: (02) 375-2400. Cable: BASFBRU. Telex: 22016. Sales Mgr.: Jacky Swaelens.

Audio & Video: Cassette, open reel.

B E A M Int'l, Legoldstr. 6, B-2000 Antwerp. Tel: (031) 33-45-37. Cable: BEAMAUDIO. Telex: 33941. Mng. Dir.: Edward S. Savoir; Sales Mgr.: Jimmy Guze; PR Mgr.: Charles Lipschutz. (Importer-blank only)

Audio: Cassette.  
Brand name: Advent.

Blomhof SA (Ets.), 172a Rue Brogneux, B-1070 Brussels. Tel: (02) 522-1813. Dir.: C. Janssen; Hi-Fi Team Sales Mgr.: W. Menge; Maxell Team Mgr.: C. van Canneyt.

Audio: 8-tr., cassette, open reel.  
Brand name: Maxell.

De Greef SprL, 367 Chaussee d'Alsemberg, B-1180 Brussels. Tel: (02) 345-3918. Cable: MATRADIO. Telex: 24616. Mng. Dir.: F. Morris; Gen. Mgr.: P. Moutaert. (Blank only)

Audio: Cassette, open reel.  
Brand name: Pyral.

Discosoul Int'l, 31 Nationalstraat, B-2000 Antwerp. Tel: (031) 31.11.47. Telex: 31635. Dir.: H. Lelieu, Jeffrey Maes. (Importer-blank only)

Audio: Cassette.

Maxell, see Blomhof.

Pyral, see De Greef.

Trialco, 25 Rue des Alcyons, B-1080 Brussels. Audio: 8-tr., cassette, open reel.  
Brand name: Audio Magnetics.

### • accessories manufacturers

Anvers Radio SA, 10 Pl. de l'Yser, B-1000 Brussels. Tel: (02) 218-7400.

T/A/V-68

Cable: ANRAD. Telex: 62526. Admin. Dir.: Y. Jordans; PR: Vidal Miguel. (Importer)

Product: Record & tape carrying & storage cases, cleaners, cloths, brushes.

Aracor SA, 12 Blvd. Sylvain Dupuis, B-1070 Brussels. Tel: (02) 521-2370, 522-9327. Telex: 61450. Mng. Dir.: Werner Huys.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles

Brand name: Aureae.

Blomhof SA (Ets.), 172a Rue Brogneux, B-1070 Brussels. Tel: (02) 522-1813. Cable: BLOMHRAD. Dir.: C. Janssen; Hi-Fi Team Mgr.: W. Menge; Maxell Team Mgr.: C. van Canneyt.

Product: Tape carrying & storage cases, cleaners, cloths, brushes, needles.

De Greef SprL, 367 Chaussee d'Alsemberg, B-1180 Brussels. Tel: (02) 345-3918. Cable: MATRADIO. Telex: 24616. Mng. Dir.: F. Morris; Gen. Mgr.: P. Moutaert.

Product: Needles.

Brand name: Stanton.

Discosoul Int'l, 31 Nationalstraat, B-2000 Antwerp. Tel: (031) 31.11.47. Telex: 31635. Dir.: H. Lelieu, Jeffrey Maes.

Product: Record carrying & storage cases, record catalog servs.

Interclub Belgium (International Rec. & Music Business), 34 Kleine Bareelstraat, B-2800 Mechelen. Tel: (015) 41-13-31.

Product: Catalog servs, cleaners, cloths & brushes.

Vogue SA, 35 Blvd. Barthelemy, B-1000 Brussels. Tel: (02) 511-7991. Telex: 22560.

Product: Record & tape carrying & storage cases, head cleaners & demagnetizers.

### • store fixtures & merchandising aids manufacturers

Blomhof SA (Ets.), 172a Rue Brogneux, B-1070 Brussels. Tel: (02) 522-1813. Dir.: C. Janssen, Hi-Fi Team Mgr.: W. Menge; Maxell Team Mgr.: C. van Canneyt.

Product: Tape display racks.

Discosoul Int'l, 31 Nationalstraat, B-2000 Antwerp. Tel: (031) 31.11.47. Telex: 31635. Dir.: H. Lelieu, Jeffrey Maes.

Product: Record & tape display racks.

### • playback & recording equipment

Eagle Int'l, Rue du Midi 147, B-1000 Brussels. Tel: (02) 513-0477. Sales Mgr.: Jean Pierre Gilbau. (Audio & Video)

Tandy Int'l Electronics, PARC Industriel, 5140 Naninne (Namur).

Audio: Realistic.

Trialco, 25 Rue des Alcyons, B-1000 Brussels. Chief Exec.: G. Stricruaert.

## CANADA

### • services

#### DESIGN & ARTWORK

Dynacom Communications Int'l, PO Box 702, Snowdon Sta., Montreal, P.Q. H3X 3X8. Tel: (514) 342-5200. Pres.: Dave Leonard. (Record only)

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPRO. (Tape only).

Golden Rec. Mig. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522.

Bill Hicks Design & Photography, 61 Gertie St., 2nd fl., Winnipeg, Man. R3A 1B5. Tel: (204) 943-1868.

Intermodal Prod'ns Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney, Adv. Mgr.: Evelyn Rodney.

Sheldon Kagan Prod'ns, 2555 Cole Vertu, Rm. 100, Montreal, P.Q. H4R 1Z6. Tel: (514) 331-7282. Gen. Mgr.: Sheldon Kagan; Sales Mgr.: Donny Kagan. (Record only)

Kitsch, Baroque & Rococo Advertising Counsellors, PO Box 85, Stoney Creek, Ont. L8G 3X7. Tel: (416) 544-7569. Pres. & Gen. Mgr.: Lawrence M. Bedder.

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133.

Metro Graphic Inc., 2800 Francis Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. Cable: METROGRAPH. Pres.: Paul Kuzner; Gen. Mgr.: Sam Ungar; Sales Mgr.: Marvin Chankowsky. (Record only)

Ok Assoc., PO Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown. (Tape only)

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V.W. Parr; Gen. Mgr.: D. Fulton; Sales Mgr.: R.A. Gray.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266.

Promotivation Agency Inc., 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-0330.

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K2. Tel: (514) 861-2411. Telex: (05) 267411. Pres.: L.E. Rossini; Gen. Mgr.: H.B. Ellis; Sales Mgr.: Shaun Bernard.

Branch: Markham, Ont., 227 Idema Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: (06) 986895.

Shorewood Packaging Corp. of Canada Ltd., 2220 Midland Ave., Scarborough, Ont. M1P 3E6. Tel: (416) 292-3990. Telex: (065) 25228.

Branch: Montreal, P.Q., 100 Alexis Nihon Blvd., Suite 583. Postal Code: H4M 2P1. Tel: (514) 748-7959/9024.

Home office: USA, New York, N.Y.

Studio Lorraine, 310 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2759. Telex: 05-267411.

World Recs. (div. of Shotgun Gimme Holdings Ltd.), PO Box 2000, Baseline Rd. W. at Courtice, Bowmanville, Ont. L1C 3Z3. Tel: (416) 576-0250, Toronto 686-2828. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone; Art Dir.: Wayne DeRemo.

Wayne DeRemo.

#### PRINTERS & LITHOGRAPHERS

Capitol Recs. EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC

Branches: Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPRO. (Tape only)

Golden Rec. Mig. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9522.

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133.

Modern Album of Canada Ltd., 2450 Finch Ave. W., Unit 7, Weston, Ont. M9M 2E9. Tel: (416) 745-5033.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown. (Tape only)

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V.W. Parr; Gen. Mgr.: D. Fulton; Sales Mgr.: R.A. Gray.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: George R. Struth; VP Mgt.: Ronald P. Gardner, VP Finance: Sidney Lambersky, Mktg. Dir.: Barry J. Stafford. (Record only)

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K2. Tel: (514) 861-2411. Telex: (05) 267411. Pres.: L.E. Rossini; Gen. Mgr.: H.B. Ellis; Sales Mgr.: Shaun Bernard.

Branch: Markham, Ont., 227 Idema Rd., Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: (06) 986895.

Shorewood Packaging Corp. of Canada Ltd., 2220 Midland Ave., Scarborough, Ont. M1P 3E6. Tel: (416) 292-3990. Telex: (065) 25228.

Branch: Montreal, P.Q., 100 Alexis Nihon Blvd., Suite 583. Postal Code: H4M 2P1. Tel: (514) 748-7959/9024.

Home office: USA, New York, N.Y.

World Recs. (div. of Shotgun Gimme Holdings Ltd.), PO Box 2000, Baseline Rd. W. at Courtice Rd., Bowmanville, Ont. L1C 3Z3. Tel: (416) 576-0250, Toronto: 686-2828. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone, Art Dir.: Wayne DeRemo.

Wayne DeRemo.

#### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listing.*

Capitol Recs. EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC.

Branches: Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073.

Audio: 8-tr., cassette.

Cinram Ltd., 2255 Markham Rd., Scarborough, Ont. M1B 2W3. Tel: (416) 298-8190. Telex: (065) 26142.

Audio: 8-tr., cassette.

Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. M4W 1L4. Tel: (416) 920-2211. Mgr.: John Elison.

Audio: Cassette, open reel.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPRO. (PKG)

Audio: 8-tr., cassette.

Golden Rec. Mig. Ltd., 500 Coronation Dr., West Hill, Ont. M1E 4V7. Tel: (416) 281-9527. (PKG)

Audio: 8-tr., cassette.

Hardman Inds. Ltd., 34 Greenboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Chm.: Eric H. Hardman; Pres.: Eric S. Hardman; VP Mktg.: Walter Strinlec. (PKG)

Audio: 8-tr., cassette.



Intermodal Prod'n Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney. **Audio:** 8-tr., cassette.

L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean. (PKG) **Audio:** Cassette.

London Recs. of Canada Ltd., 6265 Cote de Liesse Rd., St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRRANGE MONTREAL. Telex: (05) 824570. Pres.: F.C. Jameson, VP: A. Koury; VP Mktg.: K. Verdun. **Branches:** Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572. Mgr.: D. McBeth—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (04) 354544. Mgr.: O.L. Jones—Winnipeg, Man., 15-1100 Waverly St. Postal Code: R3T 3X9. Tel: (204) 452-7918. Telex: (07) 57695. Mgr.: Gerry Young—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: (06) 963754. Mgr.: Armand Beaudin. **Audio:** 8-tr., cassette.

Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. (PKG—audio) **Audio:** 8-tr., cassette.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown (PKG) **Audio:** Cassette.

Pan Canada Magnetics Ltd., 1072 Rangview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159 (PKG) **Audio:** 8-tr. & cassette.

Piasetzki Recordatape Ontario Ltd. (PRT Tapes), 1489 Merivale Rd., Ottawa, Ont. K2E 5P3. Tel: (613) 224-6692. (PKG) **Audio:** Cassette.

Polygram Inc., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: (05) 825690. **Branches:** Calgary, Alta., 105 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: (03) 821859—Vancouver, B.C., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: (045) 4410—Winnipeg, Man., 3 Donald St., Suite 304. Postal Code: R3L 2P6. Tel: (204) 453-4048. Telex: (07) 55306—Etoibicoke, Ont., Etoibico Tower, Suite 707, 555 Burnhamthorpe Rd. W. Postal Code: M9C 2Y3. Tel: (416) 622-6680. Telex: (06) 967755. **Audio:** 8-tr., cassette.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk. **Audio:** 8-tr., cassette, open reel.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Mgt.: Ronald P. Gardner; VP Finance: Sidney Lambersky; Mktg. Dir.: Barry J. Stafford. **Audio:** 8-tr., cassette.

Stereodyne Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres. & Gen. Mgr.: R.B. Kerr; Sales Mgr.: Bill Laing. (PKG) **Audio:** 8-tr., cassette.

World Recs. (div. of Shogun Gimme Holdings Ltd.), PO Box 2000, Baseline Rd. W. at Courtoise, Bowmanville, Ont. L1C 3Z3. Tel: (416) 576-0250. Toronto 686-2828. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone. **Audio:** 8-tr., cassette.

**TAPE DUPLICATOR/MARKETER**

Piasetzki Recordatape, Ontario Ltd., (PRT Tapes), 1489 Merivale Rd., Ottawa, Ont. K2E 5P3. Tel: (613) 224-6692.

• **supplies**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.*

**CARTRIDGE & CASSETTE PARTS**

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Parselli. **Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840. **Audio:** 8-tr. & cassette parts.

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. **Branches:** Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667—Dorval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-9073. **Audio:** 8-tr.

Global Prods., 350 Sorareun Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. **Audio:** 8-tr., cassette.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown. **Audio:** Cassette components.

Stereodyne Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres. & Gen. Mgr.: R.B. Kerr; Sales Mgr.: Bill Laing. **Audio:** 8-tr. & cassette housings.

Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Brian Lundstram. **Home office:** USA.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Parselli. **Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840. **Audio:** 8-tr., cassette, open reel. **Analyst:** see Pacific Int'l.

Capitol, see Will Farrow Assocs. Ltd.

Data Packaging, see LSI Cassette.

Will Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Gen. Mgr.: Will Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Magnetic Tape Div.) **Audio:** 8-tr., cassette, open reel. **Brand name:** Capitol.

Global Prods., 350 Sorareun Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. **Audio:** 8-tr., cassette.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416)

245-7890. Telex: (06) 989393. Chm.: Eric H. Hardman; Pres.: Eric S. Hardman; VP Mktg.: Walter Strienc. **Audio:** 8-tr. shells & 5 screw cassette shells (sonic welded).

I P S, see LSI Cassette.

L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean. **Audio:** 8-tr., cassette. **Brand names:** Data Packaging, IPS, Lenco. **Analyst:** see LSI Cassette.

Lenco, see LSI Cassette.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown. **Audio:** Cassettes, reels. **Brand name:** Analyst.

Pan Canada Magnetics Ltd., 1072 Rangview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. **Audio:** All configurations. **Solo Prods.,** see Stereodyne.

Stereodyne Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres. & Gen. Mgr.: R.B. Kerr; Sales Mgr.: Bill Laing. **Audio:** 8-tr. & cassette. **Brand name:** Solo Prods.

Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Brian Lundstram. **Home office:** USA.

**PROFESSIONAL TAPE SUPPLIES**

Edital, see McKeen Electronics.

McKeen Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Telex: (05) 33381. Pres. & Gen. Mgr.: Douglas McKeen; Sales Mgr.: Leslie Parker. **Audio:** Bulk erasers (WRE), splicing & editing equip. (Edital). **W R E,** see McKeen Electronics.

**TAPE, BLANK LOADED**

*The numbers in parentheses following the 8-track & cassette configurations show recording time in minutes; those following open reel configurations show length of tape in feet.*

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Parselli. **Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840. **Audio:** 8-tr., (45,90) cassette (45,60,90,120), open reel (1500', 2150', 2440', 3000', 3600'), broadcast. **Video:** 1" open reel, 1/2" cassette (10,20,30,40,50,60), 1/4" EIAJ open reel (1250', 2400'). **Analyst:** see Pacific Int'l.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove Rd., Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. **Audio:** 8-tr. (40,80), cassette (45, 60, 90, 120), open reel. **Brand names:** Cycles, Tracs, Tracs Plus, XHE.

B A S F (Canada) Ltd., PO Box 430, Sta. St. Laurent, Montreal, P.Q. H4L 4V8, 5850 Cote de Liesse Rd., Town of Mt. Royal, P.Q. H4T 1B2. Tel: (514) 341-5411. Telex: (05) 827777. **Audio:** 8-tr., cassette, open reel.

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Mississauga, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. **Branches:** Calgary, Alta., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 287-0823—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667—Dorval, P.Q., 9245 Cote de Liesse Rd., Postal Code: H9P 2N9. Tel: (514) 631-9073. **Audio:** 8-tr., cassette.

Cinram Ltd., 2255 Markham Rd., Scarborough, Ont. M1B 2W3. Tel: (416) 298-8190. Telex: (065) 26142. **Audio:** 8-tr., cassette. **Brand name:** TM 100.

Cycles, see Audio Magnetics Corp. of Canada Ltd.

Ceramic Sound, see London Recs. of Canada Ltd.

Dynapack, see Stereodyne (Canada) Ltd.

Edmund Scientific Prods. Co., 3500 Bathurst St., Toronto, Ont. M6A 2C6. Tel: (416) 787-4583. **Audio:** Endless-loop cassette.

Will Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Gen. Mgr.: Will Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Magnetic Tape Div.) **Audio:** Cassette. **Brand name:** Ultrasound.

Finetape Canada Ltd., 800 Islington Ave., Toronto, Ont. M8Z 4N7. Tel: (416) 252-7209. **Audio:** 8-tr. (40,45,60,90), cassette (30,45,60,90,120), open reel (600', 900', 1200', 1800'). **Video:** 1/2" cassette, 1/4" Beta & VHS cassette.

Fuji, see Pacific Int'l.

Global Prods., 350 Sorareun Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. **Audio:** 8-tr. (40,45,80,90 & custom lengths), cassette (40,45,60,90 & custom lengths), open reel.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. Chm.: Eric H. Hardman; Pres.: Eric S. Hardman; VP Mktg.: Walter Strienc. **Audio:** 8-tr. (45,90), cassette (60,90).

International Audio Visual Ltd., PO Box 1096. Postal Code: V3J 6Z4, 224 Cayer St., Coquitlam, B.C. V3K 5B1. Tel: (604) 522-7955. Pres. Dr. Peter P. Allinger; VP Sales: Philip Allinger. **Audio:** Cassette and blank tape.

L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean. **Audio:** 8-tr., cassette. **Brand name:** Media.

Laser, see Swire.

London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRRANGE MONTREAL. Telex: (05) 824570. Pres.: F.C. Jameson; VP: A. Koury; VP Mktg.: K. Verdun. **Branches:** Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572. Mgr.: D. McBeth—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex

(04) 354544. Mgr.: O.L. Jones—Winnipeg, Man., 15-1100 Waverly St. Postal Code: R3T 3X9. Tel: (204) 452-7918. Telex: (07) 57695. Mgr.: Gerry Young—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: (06) 963754. Mgr.: Armand Beaudin. **Audio:** 8-tr., cassette. **Brand name:** Dericam Sound.

Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. **Audio:** 8-tr., cassette, open reel.

Maxell, see Tri-Tel Assocs.

Media, see LSI Cassette.

Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown. **Audio:** Cassette, open reel. **Video:** 1/2" Beta & VHS cassette. **Brand names:** audio—Analyst (or private label), video—Fuji.

Pan Can, see Pan Canada Magnetics.

Pan Canada Magnetics Ltd., 1072 Rangview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. **Audio:** 8-tr., cassette, open reel. **Brand name:** Pan Can, Pan Canada.

Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. M1L 2E3. Tel: (416) 751-9610. Telex: (06) 963629. **Branches:** Calgary, Alta., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: (403) 276-5543—Vancouver, B.C., La-Go Music Ltd., 3446 Bridgeway St. Postal Code: V5K 1B6. Tel: (604) 294-6226—Winnipeg, Man., Box 57, Group 550, RR #5. Postal Code: R2C 2Z2. Tel: (204) 889-9545—St. Laurent, P.Q., Place Trans Canada, Suite 223-A, 7033 Trans Canadienne. Postal Code: H4T 1S2. Tel: (514) 337-1022. **Audio:** 8-tr., cassette.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk. **Audio:** 8-tr., cassette. **Brand name:** Presonic.

Presonic, see Praise.

Sony Of Canada Ltd., 1370 Sony Pl., Winnipeg, Man. R3C 3C3. Tel: (204) 284-7160. **Branches:** Calgary, Alta., 110 11 Ave. S.E. Postal Code: T2G 0X6. Tel: (403) 264-0055—Edmonton, Alta., 11245 120 St. Postal Code: T5G 2X9. Tel: (403) 453-3911—Richmond, B.C., 1135A Bridgeport Rd. Tel: (604) 273-1921—Vancouver, B.C., 855 W. Broadway St. Postal Code: V5Z 1K2. Tel: (604) 873-3511—Ottawa, Ont., 1140 Morrison Dr. Postal Code: K2H 8S9. Tel: (613) 820-6060—Toronto, Ont., 88 Horner Ave. Postal Code: M8Z 4X8. Tel: (416) 252-3581—Willowdale, Ont., 405 Gordon Baker Rd. Postal Code: M2H 2S6. Tel: (416) 499-5111—Montreal, P.Q., 6465 Trans Canada Hwy. Postal Code: H4T 1S3. Tel: (514) 748-9331. **Home office:** Japan.

Stereodyne Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres. & Gen. Mgr.: R.B. Kerr; Sales Mgr.: Bill Laing. **Audio:** 8-tr. (40,45,80,90), cassette (60,90). **Brand name:** Dynapack.

Superior Electronics Inc., 1330 Trans Canada Hwy. S., Dorval, P.Q. H9P 1H8. Tel: (514) 683-6331. **Audio:** 8-tr. (45,90), cassette (30,45,60,90,120), open reel (1200', 1800', 3600'). **Brand name:** TDK.

Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Brian Lundstram. **Home office:** USA. **Audio:** 8-tr., cassette. **Brand names:** Laser, XL.

T D K, see Superior Electronics Inc.

T M 100, see Cinram.

Teac, see White Electronic.

Tracs, see Audio Magnetics.

Tracs Plus, see Audio Magnetics.

Tri-Tel Assocs. Ltd., 105 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel: (416) 499-5044. Telex: (06) 23443. Pres.: R.B. Finkle; Gen. Mgr.: E.P. Boyden; Sales Mgr.: R.W. Finkle. **Audio:** 8-tr., cassette, open reel. **Video:** 1" open reel, 1/2" Beta & VHS cassette. **Brand name:** Maxell.

Ultrasound, see Will Farrow.

White Electronic Development Corp. (1966) Ltd., 6300 Northam Dr., Malton, Ont. L4V 1H7. Tel: (416) 676-9090. Telex: (06) 983584. Pres.: George Sukornyk; Gen. Mgr.: Chris Tootell; Sales Mgr.: Roger Bedard. (Importer) **Branch:** Montreal, P.Q., 4750 Blvd. des Grandes Pentes. Postal Code: H1R 1A1. Tel: (514) 326-4075. **Audio:** Cassette, open reel. **Brand name:** Teac.

X H E, see Audio Magnetics.

X L, see Swire.

**TAPE, BULK RAW**

Agfa, see Photo Imaging.

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Parselli. **Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840. **Audio:** 8-tr., cassette, open reel. **Analyst:** see Pacific Int'l.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove Rd., Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. **Audio:** 8-tr., cassette, open reel.

B A S F (Canada) Ltd., PO Box 430, Sta. St. Laurent, Montreal, P.Q. H4L 4V8, 5850 Cote de Liesse Rd., Town of Mt. Royal, P.Q. H4T 1B2. Tel: (514) 341-5411. Telex: (05) 827777. **Audio:** Cassette. **Video:** 1/2" cassette.

Capitol, see Will Farrow.

Will Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Gen. Mgr.: Will Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Magnetic Tape Div.) **Audio:** 8-tr., cassette. **Brand name:** Capitol.

Finetape Canada Ltd., 800 Islington Ave., Toronto, Ont. M8Z 4N7. Tel: (416) 252-7209. **Audio:** 8-tr., cassette.

Global Prods., 350 Sorareun Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD. **Audio:** 8-tr., cassette, open reel.

L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean.  
**Audio:** 8-tr., cassette.  
**Brand name:** Media.  
 Laser, see Swire.  
 Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1H1. Tel: (416) 245-7890. Telex: (06) 989393.  
**Audio:** Cassette.  
 Media, see LSI.  
 Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown.  
**Audio:** Cassette, open reel.  
**Brand name:** Analyst.  
 Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159.  
**Audio:** 8-tr., cassette, open reel.  
 Photo Importing Agencies Ltd., 29 Gurney Crescent, Toronto, Ont. M6B 1S9. Tel: (416) 787-5691. Telex: 22631. Mng. Dir.: L.F. Verhulst; Sales Mgr.: Peter Humick.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Agfa.  
 Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk.  
**Audio:** 8-tr., cassette.  
 Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Brian Lundstram.  
**Home office:** USA.  
**Audio:** 8-tr., cassette.  
**Brand names:** Laser, XL.

X L, see Swire.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Alpha, see Pacific Int'l.  
 Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Pariselli.  
**Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.  
**Product:** Bin-loop duplicators, master reproducers.  
**Brand names:** Ampex, Stencil.  
 B A S F (Canada) Ltd., PD Box 430, Sta. St. Laurent, Montreal, P.Q. H4L 4V8. 5850 Cote de Liesse Rd., Town of Mt. Royal, P.Q. H4T 1B2. Tel: (514) 341-5411. Telex: (05) 827777.  
**Product:** Pancakes.  
 Finetape Canada Ltd., 800 Islington Ave., Toronto, Ont. M8Z 4N7. Tel: (416) 252-7209.  
**Product:** Audio tape coating, slitting machines.  
 Globol Prods., 350 Sorauren Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD.  
**Product:** "In cassette" duplicator.  
 Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown.  
**Product:** Cassette duplicators.  
**Brand names:** Alpha, Sony.  
 Sony, see Pacific Int'l.  
 Stencil, see Ampex Canada.

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Graham Fraser Pkg. Machinery Ltd., 50 Don Park Rd., Unit 5, Markham, Ont. L3K 1J3. Tel: (416) 495-6944. Contact: Helmut Woertche.  
**Product:** Conveyors, cartoners, fully automatic systems, specialty designs.  
 L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean.  
**Product:** Cassette assembly, packaging & winding; Norelco standard, mini & micro cassette loads.  
 Metro Graphic Inc., 2800 Francis Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. Pres.: Paul Kizner. Gen. Mgr.: Sam Ungar; Sales Mgr.: Marvin Chankowsky.  
**Product:** Label curing oven.  
 Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown.  
 Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Brian Lundstram.  
**Home office:** USA.  
**Product:** Philips style cassette boxes.

## • accessories

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Magnetic Tape Prods. Mgr.: J.R. Pariselli.  
**Branches:** Calgary, Alta., 1116-55 Ave. NE. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.  
**Product:** Head cleaners & demagnetizers, leader & splicing tape.  
 Aspen, see Smyth Sound.  
 B A S F (Canada) Ltd., PD Box 430, Sta. St. Laurent, Montreal, P.Q. H4L 4V8. 5850 Cote de Liesse Rd., Town of Mt. Royal, P.Q. H4T 1B2. Tel: (514) 341-5411. Telex: (05) 827777.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.  
 Duotone, see Wilf Farrow.  
 Empire Scientific Corp. Ltd., 65 Martin Ross Ave., Downsview, Ont. M3J 2L6. Tel: (416) 661-3910.  
**Home office:** USA.  
**Product:** Needles.  
 Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Gen. Mgr.: Wilf Farrow; Sales Mgr.: Julie Thomson.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape (Duotone).  
 Finetape Canada Ltd., 800 Islington Ave., Toronto, Ont. M8Z 4N7. Tel: (416) 252-7209.  
**Product:** Head cleaners, leader tape.  
 Globol Prods., 350 Sorauren Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.  
 Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393. Chrm.: Eric H. Hardman; Pres.: Eric S. Hardman, VP Mktg.: Walter Strick.  
**Product:** Head cleaners (Hi-Performance).

Hi-Performance, see Hardman.

International Audio Visual Ltd., PO Box 1096. Postal Code: V3J 6Z4, 224 Cayer St., Coquitlam, B.C. V3K 5B1. Tel: (604) 522-7955. Cable: IAVSOUND. Pres.: Dr. Peter P. Allinger; VP Sales: Philip Allinger.  
**Product:** Head cleaners & demagnetizers, splicing & editing equip.  
 Kitsch, Baroque & Rococo Advertising Counsellors, PO Box 85, Stoney Creek, Ont. L8G 3X7. Tel: (416) 544-7569. Pres. & Gen. Mgr.: Lawrence M. Bedder.  
**Product:** Record & tape catalog servs.  
 L S J Cassette Corp., 50 Don Park Rd., Unit 14, Markham, Ont. L3R 1J3. Tel: (416) 495-9378. Pres.: John MacLean.  
**Product:** Head cleaners & demagnetizers.  
 Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393.  
**Product:** Tape carrying & storage cases, tape catalog servs., head cleaners, demagnetizers, leader & splicing tape.  
 Motown Recs. (Canada) Ltd., 1960 Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855. Telex: (065) 25387.  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, needles (Recotone—Dnt. only).  
 Nakamichi, see Superior.  
 Pacific Int'l Magnetics Inc., 200-11031 Bridgeport Rd., Richmond, B.C. V6X 3A2. Tel: (604) 273-6015. Telex: (04) 357568. Pres.: Paul B. Brown.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.  
 Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader tape.  
 Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V.W. Parr; Gen. Mgr.: D. Fulton; Sales Mgr.: R.A. Gray.  
**Product:** Catalog servs.  
 Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. M1L 2E3. Tel: (416) 751-9610. Telex: (06) 963629.  
**Branches:** Calgary, Alta., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: (403) 276-5543—Vancouver, B.C., La-Go Music Ltd., 3446 Bridgeway St. Postal Code: V5K 1B6. Tel: (604) 294-6226—Winnipeg, Man., Box 57, Group 550, RR #5. Postal Code: R2C 2Z2. Tel: (204) 889-9545—St. Laurent, P.Q., Place Trans Canada, Suite 223-A, 7033 Trans Canadienne. Postal Code: H4T 1S2. Tel: (514) 337-1022.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.  
 Pixall/Permostat, see Tri-Tel Assocs.  
 Record Care, see Smyth.  
 Recotone, see Motown.  
 Royco Designs Ltd., PO Box 10, Sta. P., Toronto, Ont. M5S 2S6. Tel: (416) 967-2867. Mng. Dir.: C. Rumble.  
**Product:** Tape storage cases.  
 Smyth Sound Equip. Ltd., 595 Parc Industriel, Longueuil, P.Q. J4H 3V7. Tel: (514) 679-5490.  
**Product:** Cleaners, cloths, brushes (Watts, Record Care); head cleaners & demagnetizers, needles (Aspen).  
 Sony Of Canada Ltd., 1370 Sony Pl., Winnipeg, Man. R3C 3C3. Tel: (204) 284-7160.  
**Branches:** Calgary, Alta., 110 11 Ave. S.E. Postal Code: T2G 0X6. Tel: (403) 264-0055—Edmonton, Alta., 11245 120 St. Postal Code: T5G 2X9. Tel: (403) 453-3911—Richmond, B.C., 1135A Bridgeport Rd. Tel: (604) 273-1921—Vancouver, B.C., 855 W. Broadway St. Postal Code: V5Z 1K2. Tel: (604) 873-3511—Ottawa, Ont., 1140 Morrison Dr. Postal Code: K2H 8S9. Tel: (613) 820-6060—Toronto, Ont., 88 Horner Ave. Postal Code: M8Z 4X8. Tel: (416) 252-3581—Willowdale, Ont., 405 Gordon Baker Rd. Postal Code: M2H 2S6. Tel: (416) 499-5111—Montreal, P.Q., 6465 Trans Canada Hwy. Postal Code: H4T 1S3. Tel: (514) 748-9331.  
**Home office:** Japan.  
**Product:** Head demagnetizers, splicing & editing equip.  
 Sound Guard, see Tri-Tel Assocs.  
 Stereodyne Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres. & Gen. Mgr.: R.B. Kerr; Sales Mgr.: Bill Laing.  
**Product:** Head cleaners.  
 Superior Electronics Inc., 1330 Trans Canada Hwy. S., Dorval, P.Q. H9P 1H8. Tel: (514) 683-6331.  
**Product:** Head demagnetizers & bulk erasers (Nakamichi).  
 Swire Intermagnetics Canada, 77 Steelcase Rd. W., Unit C, Markham, Ont. L3R 2M4. Tel: (416) 495-0631. VP Canada: Bruce Lundstram.  
**Home office:** USA.  
**Product:** Tape carrying & storage cases, cleaners, cloths & brushes, head cleaners & demagnetizers.  
 Tri-Tel Assocs. Ltd., 105 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel: (416) 499-5044. Telex: (06) 23443. Pres.: R.B. Finkle; Gen. Mgr.: E.P. Boyden; Sales Mgr.: R.W. Finkle.  
**Product:** Record care products.  
**Brand names:** Pixall/Permostat, Sound Guard.  
 Watts, see Smyth.  
 White Electronic Development Corp. (1966) Ltd., 6300 Northam Dr., Malton, Ont. L4V 1H7. Tel: (416) 676-9090. Pres.: George Sukorny; Gen. Mgr.: Chris Toetel; Sales Mgr.: Roger Bedard.  
**Branch:** Montreal, P.Q., 4750 Blvd. des Grandes Prairies. Postal Code: H1R 1A1. Tel: (514) 326-4075.  
**Product:** Cleaners, cloths & brushes, head cleaners & demagnetizers.

## • store fixtures & merchandising aids

B A S F (Canada) Ltd., PD Box 430, Sta. St. Laurent, Montreal, P.Q. H4L 4V8. 5850 Cote de Liesse Rd., Town of Mt. Royal, P.Q. H4T 1B2. Tel: (514) 341-5411. Telex: (05) 827777.  
**Product:** Tape display racks.  
 Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres. & Gen. Mgr.: Wilf Farrow; Sales Mgr.: Julie Thomson.  
**Product:** Record & tape display racks (Devon Design).  
 Globol Prods., 350 Sorauren Ave., Toronto, Ont. M6R 2G8. Tel: (416) 531-5751. Cable: GLOBOLPROD.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.  
 Magna-Tape Mfg. Inc., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 989393.  
**Product:** Tape Browser boxes, tape display racks.  
 Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. M1L 2E3. Tel: (416) 751-9610. Telex: (06) 963629.

**Branches:** Calgary, Alta., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: (403) 276-5543—Vancouver, B.C., La-Go Music Ltd., 3446 Bridgeway St. Postal Code: V5K 1B6. Tel: (604) 294-6226—Winnipeg, Man., Box 57, Group 550, RR #5. Postal Code: R2C 2Z2. Tel: (204) 889-9545—St. Laurent, P.Q., Place Trans Canada, Suite 223-A, 7033 Trans Canadienne. Postal Code: H4T 1S2. Tel: (514) 337-1022.  
**Product:** Record display racks, record divider cards.  
 Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Pres.: Paul Yaroshuk.  
**Product:** Record browser boxes, record display racks, record divider cards.  
 Royco Designs Ltd., PO Box 10, Sta. P., Toronto, Ont. M5S 2S6. Tel: (416) 967-2867. Mng. Dir.: C. Rumble.  
**Product:** Tape display racks.

## • playback / recording equipment

Ampex Canada Inc., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; VP & Nat'l Mgr. Magnetic Tape J.R. Pariselli.  
**Branches:** Calgary, Alta., 1116 55 Ave. Postal Code: T2E 6Y4. Tel: (403) 275-3444—Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840. (Audio & Video)  
 B S R (Canada) Ltd., 26 Clairville Dr., Rexdale, Ont. M9V 4B3. Tel: (416) 675-2425. Pres.: Don Hendeson; Sales Mgr.: Chris Grant; Adv. Mgr.: D. Archambault.  
**Audio:** Otari.  
 Denon, see Tri-Tel.  
 J V C Electronics of Canada Ltd., 31 Progress Ave., Unit 14, Scarborough, Ont. M1P 4S6. Tel: (416) 291-7720. Telex: 6525394.  
**Audio & Video:** JVC, Victor.  
 McKeen Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Telex: (053) 3381. Pres. & Gen. Mgr.: Douglas McKeen; Sales Mgr.: Leslie Parker.  
**Audio:** Soundcraft Electronics (UK).  
 Nakamichi, see Superior.  
 Onkyo, see Tri-Tel.  
 Otari, see BSR.  
 Sankyo, see Superior.  
 Sony of Canada Ltd., 1370 Sony Pl., Winnipeg, Man. R3C 3C3. Tel: (204) 284-7160.  
**Branches:** Calgary, Alta., 110 11 Ave. SE. Postal Code: T2G 0X6. Tel: (403) 264-0055—Edmonton, Alta., 11245 120 St. Postal Code: T5G 2X9. Tel: (403) 453-3911—Richmond, B.C., 1135A Bridgeport Rd. Tel: (604) 273-1921—Vancouver, B.C., 855 W. Broadway St. Postal Code: V5Z 1K2. Tel: (604) 873-3511—Ottawa, Ont., 1140 Morrison Dr. Postal Code: K2H 8S9. Tel: (613) 820-6060—Toronto, Ont., 88 Horner Ave. Postal Code: M8Z 4X8. Tel: (416) 252-3581—Willowdale, Ont., 405 Gordon Baker Rd. Postal Code: M2H 2S6. Tel: (416) 499-5111—Montreal, P.Q., 6465 Trans Canada Hwy. Postal Code: H4T 1S3. Tel: (514) 748-9331.  
**Audio & Video:** Sony (Japan).  
 Soundcraft Electronics, see McKeen.  
 Superior Electronics Inc., 1330 Trans Canada Hwy. S., Montreal, P.Q. H9P 1H8. Tel: (514) 683-6331.  
**Branch:** Toronto, Ont., 251 Norseman St. Postal Code: M8Z 2R5. Tel: (416) 236-1231.  
**Audio:** Nakamichi, Sankyo.  
 Tascam, see White.  
 Teac, see & White.  
 Tri-Tel Assocs. Ltd., 105 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel: (416) 499-5044. Telex: (065) 25230. Pres.: R.B. Finkle; Sales & Adv. Mgr.: R.W. Finkle.  
**Audio:** Denon, Onkyo.  
 Victor, see JVC.  
 White Electronic Development Corp. Ltd., 6300 Northam Dr., Malton, Ont. L4V 1H7. Tel: (416) 676-9090. Telex: (06) 983584. Pres.: G. Sukorny; Gen. Mgr.: Chris Toetel; Sales Mgr.: Roger Bedard. (Importer)  
**Branch:** Montreal, P.Q., 4750 Blvd. des Grandes Prairies. Postal Code: H1R 1A1. Tel: (514) 326-4075.  
**Audio:** Tascam, Teac.  
**Video:** Teac.

## FRANCE

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 France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud.  
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Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice  
Grandcoq, 93430 Villetaneuse, Tel: (01) 826.55.00. Cable VOGDISC  
Telex: 620380. Pres. Cesar Rossini.

Voixgrave, 6 Rue de Lisbonne, 75008 Paris, Tel (01) 522.66.84.

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Ampex SA, 17-23 Rue du Dome, 92100 Boulogne Tel 609.91.55. Telex:  
250025

Audio Magnetics France, 147 Av. Charles de Gaulle, 92200 Neuilly Tel (01)  
745.62.62. Telex 611698. Gen Mgr. J. Arrighi de Casanova  
Audio & Video.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel  
739.33.22. Telex: 620445 Comm'l Dir. Robert Kaplan  
Audio: Cassette & open reel.

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C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue  
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Jean-Claude Thuél-Chassaigne.

Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel & open reel quadra-  
phonic.

Context, 30 Rue de Citeaux, 75012 Paris, Tel: (01) 345.73.30, 344.62.25.  
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Jean Berge

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E D S, 20-A Rue Gay Lussac, 94430 Chermevieres sur Marne Tel 594.21.42  
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Audio: Cassette  
Fresta, 30 Rue du Dr. Finlay, 75015 Paris, Tel: (01) 578.15.18/24.75. Dir.:  
Patrick Chevalier. Contacts: Charlotte Oriant, Philippe Vuarnesson.

Audio: Cassette  
Michel Laguens Org., 47 Av. Paul Doumer, 75016 Paris Tel (01) 520.37.53  
Telex: 611650. Pres., Michel Laguens; Gen. Mgr. Monique Dupuy; Sales  
Mgr.: Françoise Maderon

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698940. Pres. M. Miller, Financial Mgr. H. Louchet; Sales Mgr.: P.  
Campiot; Prod'n Mgr. A. Cancel.

Audio: 8-tr., cassette, open reel.  
Moulage Plastique de l'Ouest, 53700 Averton Tel 16.43.03.27/35. Pres. &  
Dir. Gen.: Pierre de Poux; Sales Mgr.: Monique de Poux

Audio: 8-tr., 8-tr. quadraphonic, cassette  
Multi-Techniques, 55 bis Rue de Pontheu, 75008 Paris Tel: (01)  
359.25.14. Telex: 65411

Pathe Marconi EMI, 36 Rue Pierret, 92200 Neuilly Tel 758.12.48. Pres.  
Alain Gerondeau

Stereophonic, 9 Rue Pestalozzi, 75005 Paris, Tel (01) 331.08.35.010.45.79  
Chief Exec. Roger Delongeas.  
Audio: Cassette.

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Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice  
Grandcoq, 93430 Villetaneuse Tel 826.55.00. Cable VOGDISC Paris.  
Telex 620380 Pres. Cesar Rossini  
Audio: 8-tr. & cassette

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Jean Claude Thuél-Chassaigne

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Jean Berge

Ma Co SarL, 10 Rue Malakoff, 92600 Asnieres Tel 793.37.83 Gen Mgr.  
Ms. Benadon.

Audio: Cartridges  
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Dir. Gen. Pierre de Poux, Sales Mgr. Monique de Poux

Rhone Poulenc Systems, 47 Rue de l'Echat, 94000 Creteil Tel 207.48.90  
Telex 230742 Chm & Mgr. Michel Fromont, Dept. Mgr. Christian Yves  
Nomiccio, Int'l Mgr. Louis Delaister (Audio only)

Brand name: Pyral

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250025

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Video: 2" broadcast, 1" open reel, 1/4" cassette, VHS, Betamax

Audio Magnetics France, 147 Av. Charles de Gaulle, 92200 Neuilly Tel (01)  
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Perret Tel (01) 739.33.22 Audio/Video Mgr. Robert Kaplan, Sales  
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Video: 1" open reel, 1/4" cassette, 1/2" EIAJ cartridge.

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Coysevox, 75018 Paris Tel (01) 228.05.91, 229.24.61 Pres. & Dir. Gen.:  
Jean Claude Thuél-Chassaigne

Audio: 8-tr., cassette, open reel  
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Mood Duplication, RN 307, 78810 Feucherolles Tel (01) 056.31.08 Telex:  
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Campiot; Prod'n Mgr. A. Cancel (Blank only)

Audio: Cassette, open reel  
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Dir. Gen. Pierre de Poux, Sales Mgr. Monique de Poux.

Audio: 8-tr., cassette  
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071.30.79. Telex: 698730. Gen Mgr. A. Peier, Sales Mgr. G. Durampart;

Finance & Admin. M. J. Brown  
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Audio: 8-tr., open reel  
Video: Blank-1" open reel, 1/4" EIAJ open reel

Brand names: Pyral, 3M  
Pyral, see Rhone Poulenc

Rhone Poulenc Systems, 47 Rue de l'Echat, 94000 Creteil Tel 207.48.90  
Telex 230742 Chm & Mgr. Michel Fromont, Dept Mgr. Christian Yves  
Nomiccio, Int'l Mgr. Louis Delaister

Audio: Cassette & open reel  
Brand name: Pyral

### TAPE DUPLICATING & PROCESSING EQUIPMENT

Audomatic Corp., 4 Rue Ficatier, 92400 Courbevoie Tel (01) 333.30.90.  
Telex: 620282 Gen Mgr. Serge Doubine

Home office: USA  
Product: On-cassette printers, high speed & in-cassette duplicators, QC  
machines, loaders

Brand names: Apex, Electrosound, Infonics  
B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois Tel:  
739.33.22 Telex: 620445 Comm'l Dir. Robert Kaplan

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue  
Coysevox, 75018 Paris Tel (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.  
Jean Claude Thuél-Chassaigne

Product: Leader & splicing tape  
Delta Magnetics, 41 Quai des Martyres de la Resistance, 78700 Conflans.  
Tel 972.69.81

Product: Needles (Stanton)  
Impregna SarL, 167 Rt. de St. Leu, Epinay Sur Seine Tel (01) 822.64.32.  
Contact Jacques Fallard

Product: Anti-static recording clean-up material  
Lavanine, 62 Rue des Deportes, 45200 Montargis Tel (36) 85.24.17 Gen.  
Mgr. M. Lavanine

Product: Cleaners, cloths & brushes  
Ma Co SarL, 10 Rue Malakoff, 92600 Asnieres. Tel 793.37.83 Gen. Mgr.  
Ms. Benadon.

Product: Cleaners cloths & brushes, 45 rpm adapters, head cleaners &  
demagnetizers, needles.

Mageco Electronic, 119 Rue du Dessous des Berges, 75013 Paris Tel:  
583.65.19

Product: Needles (Pickering)  
Publison Audio Professional, 7.9 Rue Crespin du Gast, 75011 Paris Tel: (01)  
357.64.07 Dir. Peter Dean; Gen Mgr. Dany Dean

Product: Carrying & storage cases, catalog servs., head cleaners & de-  
magnetizers, leader tape, splicing tape

Topodis, Le Petit Parc, Zone Industrielle, 78920 Ecquevilley Tel 475.50.21.  
Telex 698074 Gen. Mgr. Andre Gervy

Product: Rec. & tape carrying & storage cases, cleaners, cloths &  
brushes, 45 rpm adaptors, head cleaners & demagnetizers

Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice  
Grandcoq, 93430 Villetaneuse, Tel: (01) 826.55.00. Cable VOGDISC  
Telex 620380 Pres.: Cesar Rossini

Product: 45 rpm adapters

## • store fixtures & merchandising aids manufacturers

Glory Impression Cartonnage, 7 Rue Louis Armand, 92602 Asnieres Tel:  
790.62.31. Pres. Dir. Gen.: Marcel Glory, Technical Mgr. Jacques Les  
neur, Sales Mgr.: Frederic Bussiere

Product: Rec. browser boxes, divider cards  
Topodis, Le Petit Parc, Zone Industrielle, 78920 Ecquevilley Tel 475.50.21  
Telex 698074 Gen. Mgr. Andre Gervy

Product: Rec. & tape browser boxes, display racks, divider cards  
Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice  
Grandcoq, 93430 Villetaneuse Tel (01) 826.55.00. Cable VOGDISC  
Telex 620380. Pres.: Cesar Rossini

Product: Display racks

## • playback/recording equipment

Ampex SarL, 21 Rue du Dome, 92100 Boulogne Tel (01) 609.91.55. Telex:  
250025

Cineco, 72 Av. des Champs-Elysees, 75008 Paris, Tel: (01) 225.11.94  
Audio: Ferragroph.

Comel, 6 Rue Rossignol-Dubost, F-92230 Genevilliers, Tel: 793.65.12. Telex:  
635004. Pres. Gerard Mori; Sales Mgr.: Michel Barbier-Lambert; Adv.  
Mgr. Yannick Chirony (Audio only)

Enertec, PO Box 226, 296 Av. Napoleon Bonaparte, 92505 Rueil Malmaison  
Cedex, Tel. (01) 732.92.23. Telex. 203404. Mng. Dir.: R. Senechal; Sales  
Dir. J. Schwob; Adv. Mgr.: J.L. Moronville.

Ferragroph, see Cineco  
Harman France, 33 Rue Mal de Laitre de Tassigny, 94120 Fontenay/Bos  
Tel (01) 876.1144.

Audio: Teac  
Industrial Tape Applications, 2 Rue des Tennenrolles, Paris. Chief Exec. P.  
Depierre. (Audio only)

Home office: England  
International Video Corp., 61-63 Rue des Entrepreneurs, F-75015 Paris, Tel:  
(01) 579.49.14. Cable: INTERVIDEO Telex. 270477. (Video only)

J V C Video France SA, 64 Rue Des Bunesles, F-92310 Sevres, Tel: (01) 027-  
7111. Telex. 203627.

Mazzanti SA, 26 Rue de Paris, 92100 Boulogne, Tel: 603.76.23. Dir.: Pierre  
Mazzanti; Tech. Video: M. Gelfrin. (Video only)

Nagra, see Simplex.  
Nakamichi, see Schaeffer-Resser.

Otari, see Reditec.

Philips SA, Ste. Portenseigne, 50 Rue Roger Salengro, Peripole 14, 94126  
Fontenay-Sous-Bois Cedex, Tel: 876.11.33. Telex: 280746. Mng. Dir.:  
Yves Tourel, Sales Mgr.: B. Montagnier; Adv. Mgr.: Jean Louis Lecesve.

Realistic, see Tandy.  
Reditec, 27 Rue du Progres, 93107 Montreuil, Tel: 328.25.80. Telex 28823  
Audio: Otari

Revox, see Schaeffer-Resser  
S D R M Thomson, 67 Quai Paul Doumer, 92400 Courbevoie, Tel: 788.33.33.  
Telex: 620343. (Video only)

Schaeffer-Resser, 14 bis Rue Marbeuf, 75008 Paris, Tel: (01) 225.00.24.  
Pres.: E. Resser.

Audio: Nakamichi, Revox.  
Siemens SA, 39.47 Blvd. d'Ornano, 93200 St. Denis Tel: 820.61.20.

Simplex Electronique, 48 Blvd. Sebastopol, 75003 Paris, Tel (01) 271-  
5330 Telex 230045. Cable: SIMETRO. Mng. Dir.: C. Albuastroff, Sales  
Mgrs. C. Raimbault, G. Cottereau

Audio: Nagra, Telefunken.  
Sonetec SA, 21 Ave. du Fort, 92120 Montrouge Tel: 654.07.07. Telex.  
202347 Dir.: Jack Magard. (Audio only)

Studer France, 12/14 Rue Desnouettes, 75015 Paris, Tel: (01) 533.58.58.  
Telex 204744. Mng. Dir.: O. Mikoska. (Audio only)

Surmelec Continental Edison, 74 Rue du Surmelec, 75980 Paris Cedex 20.  
Tel (01) 360.02.42. Telex: 211505. Sales Dir.: Jean Pierre Lochereux.

Tandy Int'l Electronics, 162 Av. de Dunkerque, 59000 Lille  
Audio: Realistic

Teac, see Harman-France.  
Techni-Video, 64 bis Blvd. Jean Jaures, 93402 Saint Ouen, Tel 257.11.30  
Telex: 650959. (Video only)

Telefunken, see Simplex.  
3 A Dist'n, 107 bis Rue des Poissonniers, 75018 Paris, Tel: (01) 606.86.57,  
255.48.30. Dir.: Alain Chardon. (Video only)

## GERMAN FEDERAL REPUBLIC (WEST)

### • services

#### DESIGN & ARTWORK

Blubber Lips Verlags GmbH, Buergerstr 14, D-6900 Heidelberg 1, Tel  
(06221) 78-10-49. Telex (04) 61538 Gen Mgr. Ruediger Eggert.

Cosmic News GmbH, PO Box 850227, D 5000 Cologne 80, Tel. (0221) 68-  
25.74 Telex. (08) 873445 Pres. Rolf Ulrich Kaiser.

Branch: D-1000 Berlin 31, Wittelsbacherstr 18.  
Druck Verlag/Werbung, Freiburgerstr 21, D-6900 Heidelberg 1 Tel.  
(06221) 3-37.79. Telex: 461538.

Offshore Spezialversand, Klingelhöhl 35, D-5600 Wuppertal 2. Tel: (0202) 50 29 63.  
 Ohr Musik Produktion GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68 25 74 Telex 8873445. Pres. Rolf Kaiser  
 Rhein Ruhr Film Tonstudio, Koenigsallee 124, D-4630 Bochum 1. Tel: (0234) 3 78 14 Telex (08) 25729 Chief Exec.: Helmut Röhlfing, Sales Mgr. Erwin Erlenkaemper. (Record only)  
 Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13 Tel: (040) 44-62-45 Telex (02) 11027 Co-Pres.: Dr. Hans & Hanna Sikorski  
 Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl Bertelsmannstr. 161, D-4830 Guetersloh. Tel: (05241) 831 Telex 933822 Gen. Mgr.: Dr. Uwe Swientek, Sales Mgr.: Heinz Kirchberg  
 Sternemaedchen (Starmaden) Media Serv. GmbH, see Cosmic News.  
 Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel: (08102) 81.36. Chief Exec.: Johann Winkler, Sales Mgr.: Margarethe Winkler  
 Heinz Ulm-Musik GmbH, Voelkstr. 34, D-8900 Augsburg. Tel: (0821) 51-55-55. Cable: HELMMUSIC. Dir. Heinz Ulm.

**PRINTERS & LITHOGRAPHERS**

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec. Ingrid Renate Roehre.  
 Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.  
 Blubber Lips Verlags GmbH, Buergerstr. 14, D-6900 Heidelberg 1. Tel: (06221) 78-10-49. Telex: (04) 61538. Gen. Mgr.: Ruediger Eggert.  
 Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex (08) 873445. Pres. Rolf-Ulrich Kaiser.  
 Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.  
 Druck-Verlag-Werbung, Freiburgerstr. 21, D-6900 Heidelberg 1. Tel: (06221) 3-37-79 Telex 461538.  
 I O S (International Disc Serv.), PO Box 140105, D-8500 Nuernberg 14. Gen. Mgr. Hans-Joachim Rabe; Sales Mgr. W. Ruff.  
 Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel: (040) 44-62-45. Telex: (02) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.  
 Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl Bertelsmannstr. 161, D-4830 Guetersloh. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.  
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner  
 Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel: (08102) 81.36. Chief Exec.: Johann Winkler, Sales Mgr.: Margarethe Winkler.  
 The Wurzbürger Music Publ'g Co., Nord-Ost-Ring 11, D-7024 Filderstadt/Bernhausen 1. Tel: (0711) 70-27-49. Dir.: Luciano Wurzbürger, Gen. Mgr. Jack Cunningham.

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

*The Audio & Video lines indicate the configurations which the firms duplicate.*

*Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232) 51780. Chief Exec. Ingrid Renate Roehre.  
 Audio: Cassette, open reel.  
 Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78.  
 Auviv-Asona KG, Stollbergstr. 7, D-8000 Munich 22. Tel: (089) 22-50-57. Cable: ASDNA. Telex: (05) 22084. Dir.: Alf Kuerzeder; Gen. Mgr. Horst Koffmane.  
 Audio: Cassette, open reel.  
 Bauer GmbH & Co. KG (Tonstudio), Markgroeneringerstr. 46, D-7140 Ludwigsburg-Eglosheim 10. Tel: (07141) 3-10-97. Telex: (07) 264806 Mng. Dir. Rolf Bauer.  
 Audio: Cassette, open reel.  
 Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt Tel: (0611) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic. (PKG)  
 Audio: Cassette  
 Casselton, Wallensteinstr. 22, D-8192 Geretsried 2. Tel: (08171) 42-40. Telex: (05) 26331.  
 Audio: Cassette.  
 E M I Electrola GmbH, Postfach 450363, Maarweg 149, D-5000 Cologne 41 Tel: (0221) 4-90-21. Cable: ELECTROLATON KOLN Telex (08) 8811290 Mng. Dir. Friedrich E. Wottawa; Sales Dir.: Dr. B. Krajewski, Technical Dept. & Dist'n Serv. Dir.: K. Brachtbauer.  
 Audio: 8-tr., cassette, open reel.  
 I D S (International Disc Serv.), PO Box 140105, D-8500 Nuernberg 14. Gen. Mgr. Hans-Joachim Rabe. Sales Mgr.: W. Ruff. (PKG only)  
 I T P Tonband-Produktions KG, Rwo Verwaltungen GmbH & Co., Ballinstr. 16 18, D-1000 Berlin 47. Tel: (030) 684-80-69. Cable: 184378. Gen. Mgr. Karl Blatz, Label Mgr.: Jutta Buschenhagen.  
 Audio: Cassette.  
 M C S Music & Cassette Supply GmbH, Lenzburgerstr. 2, D-7890 Waldsruh. Tel: (07751) 32-58. Gen. Mgr.: Mario Taravella.  
 Audio: 8-tr., 8-tr. quadraphonic, cassette.  
 M D R (Magnetic Disc Rec'g) GmbH Germany, PO Box 140105, D-8500 Nuernberg. Tel: (0911) 63-64-08; (09122) 8-64-40. Telex: (06) 23987 Dir. Erich Rabe; Sales Mgr. M. Rabe. (PKG-video only)  
 Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 68-48-058. Telex: 183845. Pres.: Juergen Freidank  
 Audio: Cassette  
 Video: ¼" cassette, ½" cassette (Beta, VHS).  
 Mihler Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn Tel: (04106) 50-01. Cable: MILIN Telex (02) 72386 Gen. Mgr. Harald A. Kirsten.  
 Audio: Cassette.  
 Orchestrola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz Tel: (05441) 2293, 1812. Cable: PALAS. Telex (09) 41221 Gen & Sales Mgr. Rolf Neumann; Ass't: Ingeborg Grossmann  
 Audio: Cassette.

Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98, 59-41-00 Telex 522636  
 Audio: Cassette.  
 Video: ¼" cassette, ½" cassette  
 Polygram Rec. Serv. GmbH, PO Box 1409, Podbielski 164 D-3000 Hannover 1. Tel: (0511) 69-68-1. Telex: 922807  
 Rhenus Music Fuer Fernseh, Film & Muscproduktion mbH & Co. KG, Otto Hahnstr., D-5000 Cologne 50. Tel: (0221) 38 01 47 Telex 08881404 Gen. Mgr. Karl-Heinz Muenchow.  
 Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres. Dietrich Schar Schmidt  
 Audio: Cassette, open reel.  
 Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74.  
 Sonopress Gesellschaft fuer Tontraegerherstellung mbH, Carl-Bertelsmann Str. 161, D-4830 Guetersloh 1. Tel: (05241) 831. Telex: 933822. Gen. Mgr.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg  
 Audio: Cassette.  
 Teldec Telefonen-Decca Schallplatten GmbH, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 40-19-1. Mng. Dirs. Gerhard Schulze, Kurt Richter, Comm'l Opns. Dir.: John L. Schubach, Technical Dir. Herbert Knothe  
 Factory: D-2353 Norfor/Holstein, Postfach 160, Niednerstr. 3 7 Tel: (04392) 31.55. Telex: 0299610.  
 Audio: Cassette.  
 Video: Videodisk  
 Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich Tel: (08102) 81.36. Chief Exec. Johann Winkler, Sales Mgr. Margarethe Winkler.  
 Audio: Cassette.  
 Heinz Ulm Musik GmbH, Voelkstr. 34, D-8900 Augsburg. Tel: (0821) 51 55 55. Cable: HELMMUSIC. Dir. Heinz Ulm  
 Audio: Cassette.  
 Video: ¼" cassette (Beta, VHS).  
 W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich Buchschlag. Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185391. Owner William Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmair; VP & Controller: Karl Schoon.  
 Video: ¼" cassette, ½"; EIAJ open reel.


**• supplies****CARTRIDGE & CASSETTE PARTS**

C C M Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten 1. Tel: (07745) 75-08. Telex: 7921476. Gen. Mgr. Peter K. Witz  
 Audio: Cassette parts.  
 Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 684-8058. Telex: 183845. Pres. Juergen Freidank.  
 Audio: Compact cassette parts.  
 Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres. Dietrich Schar Schmidt.  
 Audio: All cassette parts.  
 Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74.  
 3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141. Gen. Mgr. Bo Ekman; Sales Mgr.: Juergen Wagner.  
**EMPTY CARTRIDGES, CASSETTES & REELS**  
 Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel: (0214) 301. Telex: 8510871. Chief Exec. Dr. W. Abeck; Gen. Mgr. W. Blauhut; Sales Mgr.: K.W. Rinnebach.  
 Audio: Cassette, open reel.  
 Amerindian, An Der Alte Muehle 9, D-5067 Wesseling Berzdorf. Tel: (02232) 51780. Chief Exec.: Ingrid Renate Roehre.  
 Avelca, see Dietrich Schar Schmidt.  
 C C M Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten 1. Tel: (07745) 75-08. Telex: 7921476. Gen. Mgr. Peter K. Witz.  
 Audio: 8-tr., cassette.  
 Eurotape, PO Box 233, D-2408 Timmendorfer Strand. Tel: (04503) 38-49.  
 Audio: 8-tr., cassette.  
 Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel: (030) 684-8058. Telex: 183845. Pres. Juergen Freidank  
 Audio: Open reel.  
 Video: VCR  
 Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-1000 Munich 40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres. Dietrich Schar Schmidt.  
 Audio: Cassette  
 Brand name: Avelca.  
 Scotch, see 3M  
 3M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141. Gen. Mgr. Bo Ekman; Sales Mgr.: Juergen Wagner.  
 Audio: 8-tr., cassette, open reel.  
 Video: Cartridge, cassette, open reel.  
 Brand name: Scotch.

**TAPE, BLANK LOADED & RAW**

Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel: (0214) 301. Telex: 8510871. Chief Exec. Dr. W. Abeck; Gen. Mgr. W. Blauhut; Sales Mgr.: K.W. Rinnebach.  
 Audio: Blank-cassette, open reel, raw-cassette  
 Video: Blank-2" & 1" open reel, ¼" & ½" cassette; raw-¼" & ½" cassette.  
 Brand names: Agfa, Agfa Carat, Agfa Stereochrom, Agfa Superchrom, Agfa Videochrom.  
 Amerindian, An Der Alte Muehle 9, D-5067 Wesseling Berzdorf Tel: (02232) 51780. Chief Exec. Ingrid Renate Roehre (Blank only)  
 Audio: Cassette, open reel.  
 Ampex Europa GmbH, Walter Kolbstr. 9-11, D-6000 Frankfurt 70. Tel: (0611) 60581. Telex: 0413774. Gen. Mgr. E. Sadeler, Tape Sales Mgr. B. Schwartz, Video Sales Mgr.: L. Nietsch; Audio Sales Mgr. P. Classen  
 Audio: Cassette, open reel.  
 Brand name: Grand Master/20-20+  
 Video: Blank-2" open reel, 1" open reel, ¼" cassette, ½" EIAJ open reel  
 Audio Magnetics GmbH, Borsingstr. 5, D-6054 Rodgau-Niederroden. Tel: (06106) 7971. Telex: 417884.  
 Audio: 8-tr., cassette, open reel.  
 Avelca, see Dietrich Schar Schmidt.  
 B A S F Ag., Gottlieb-Daimlerstr. 10, D-6800 Mannheim 1. Tel: (0621) 40081. Telex: 462621. Chief Exec.: H. Thurn; Gen. Mgr.: H.J. Versemann. Sales Mgr.: H.J. Seitz.

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Palos Verdes, CA. 90505  
213/541-6009

Audio: Cassette, open reel  
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Cassetton, Wallensteinstr. 22, D-8192 Geretsried 2. Tel: (08171) 60840  
Telex (05) 26331  
Galaxy, see Toka.  
Grundig AG, Kurgartenstr. 37, 8510 Furth/Bay. Tel: (0911) 70-31. Telex:  
(06) 23431.  
I D S (International Disc Serv.), PD Box 140105, D-8500 Nuernberg 14. Gen.  
Mgr.: Hans-Joachim Rabe, Sales Mgr.: W. Ruff.  
Audio: Cassette, open reel  
Inter-Cassette Ltd., Poststr. 14, D-2000 Hamburg 36. Tel: (040) 35-30 79  
(Blank only) (Importer)  
Home office: USA  
Int'l branch: Hong Kong  
Audio: Cassette.  
M C S Music & Cassette Supply GmbH, Lenzburgerstr. 2, D-7890 Waldshut  
Tel: (07751) 32-58. Gen. Mgr.: Mario Taravella.  
Audio: 8-tr., cassette.  
Magna Produktions GmbH, Juliusstr. 10/11, D 1000 Berlin 44. Tel: (030)  
684-8058. Telex: 183845. Pres.: Juergen Freidank.  
Audio: Cassette, open reel.  
Video: 1/2" cassette, Beta.  
Maxell Europe GmbH, Stresemannstr. 9, D-4000 Dusseldorf 1. Tel: (0211) 8  
41 31. Telex: (089) 587288. Dir.: A Matsumoto, Ass't Dir.: H. Hayashi  
Home office: Japan.  
Audio: Blank-8-tr., cassette, open reel; raw-8-tr., cassette  
Video: Blank-1/2" cassette  
Memorex, see W.D. Warren.  
Orchestra GmbH, PD Box 186, Auf Dem Esch 8, D-2840 Diepholz Tel  
(05441) 2293, 1812. Cable: PALAS. Telex: (09) 41221. Gen. & Sales  
Mgr.: Rolf Neumann; Ass't: Ingeborg Grossman.  
Audio: Cassette.  
Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich  
40. Tel: (089) 30 65 46. Cable: PROSTUDIO. Pres.: Dietrich  
Schar Schmidt.  
Audio: Cassette, open reel  
Video: 1" open reel, 1/2" EIAJ open reel.  
Brand name: Avelca.  
Scotch, see 3M.  
Arthur Shishman Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1  
Tel: (040) 24-67-74. (Blank only)  
Sanyo, see W.D. Warren  
T D K Electronics Europe GmbH, Georg-Glockstr. 14, D-4000 Dusseldorf. Tel  
(02101) 43-48-93. Telex: 8584136. Mng. Dir.: Takeshi Shibazaki; Sales  
Mgr.: Wolfgang Lusch; Adv. Mgr.: Toshimori Kiyose.  
Audio: 8-tr., cassette, open reel.  
Video: VHS.  
3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141.  
Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.  
Audio: 8-tr., cassette, open reel.  
Video: 1" open reel, 1" cartridge, 1/2" cassette, 1/4" EIAJ open reel, 1/4"  
EIAJ cartridge.  
Brand name: Scotch  
Toka Vertriebsgesellschaft mbH, Im Gaessle 13, D-7250 Leonberg 7. Tel  
(0611) 73-20-71. Pres.: Hugo von Blumenthal.  
Audio: Cassette.  
Brand names: Galaxy, Toka.  
Triad Musikverlag, Guentzelstr. 54, D-1000 Berlin 31. Tel: (030) 87-07-40.  
Chief Exec.: Walter Ruff.  
Audio: Raw-cassette, open reel.  
Video: Blank-1/2" cassette  
W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich Buchschlag Tel  
(06103) 6-10 51. Cable: WAMESCO Telex: (04) 185391 Owner: William  
Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmayer, VP  
& Controller: Karl Schoon  
Video: 1/2" cassette, 1/4" EIAJ open reel  
Brand names: Memorex, Sony.

### TAPE DUPLICATING & PROCESSING EQUIPMENT

Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel: (0214) 301. Telex: 8510871  
Chief Exec.: Dr. W. Abeck. Gen. Mgr.: W. Blauhut. Sales Mgr.: K.W.  
Rinnebach.  
Audio: Calibration tapes, cutter sets  
Asona, see Avuis-Asona  
Avuis-Asona KG, Stollbergstr. 7, D-8000 Munich 22. Tel: (089) 22-50 57  
Cable: ASONA. Telex (05) 22084 Dir. Alf Kuerzeder, Gen. Mgr. Horst  
Koffmane.  
Audio: Turnkey cassette duplicating plants  
Brand name: Asona.  
Bellaphon Recs. GmbH & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt  
Tel: (061) 23-08-01. Telex: (04) 16046. Pres.: Branko Zivanovic.  
Mach, see Dietrich Schar Schmidt.  
Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich  
40. Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich  
Schar Schmidt.  
Audio: Cassette screwing machines.  
Brand name: Mach  
3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141.  
Gen. Mgr.: Bo Ekman, Sales Mgr.: Juergen Wagner.  
Audio: Cassette duplicators  
Brand name: Wollensak.  
Eberhard Vollmer, Schlierstr. 7, D 7310 Plochingen/N. Tel: (07153) 2 10  
04. Cable: VOLLMERWERK. Gen. Mgr. & Eng.: Eberhard Vollmer, Sales  
Mgr.: Ms. I. Marcon  
Wollensak, see 3M.

### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Heino Iseemann GmbH, Zum Panrepel 24, D-2800 Bremen 44. Tel: (0421)  
48-30-83. Telex: 244055. Chief Exec. Heino Iseemann.  
Magna Produktions GmbH, Juliusstr. 10/11, D-1000 Berlin 44. Tel: (030)  
68-48-058. Telex: 183845. Pres.: Juergen Freidank.

### • accessories manufacturers

Agfa-Gevaert AG, D-5090 Leverkusen 1. Tel: (0214) 301. Telex: 8510871  
Chief Exec.: Dr. W. Abeck. Gen. Mgr.: W. Blauhut. Sales Mgr.: K.W.  
Rinnebach.  
Product: Head cleaners, leader & splicing tapes.  
Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232)  
51780. Chief Exec.: Ingrid Renate Roehre.  
Product: Record & tape catalog servs., cleaners, cloths & brushes,  
needles, leader & splicing tape.  
Ampex Europa GmbH, Walter Kolbstr. 9-11, D-6000 Frankfurt 70. Tel:  
(0611) 60581. Telex: 0413774. Gen. Mgr.: E. Sadeler; Tape Sales Mgr.

B. Schwartz, Video Sales Mgr.: L. Nietsch; Audio Sales Mgr.: P. Classen  
Product: Head cleaners, demagnetizers  
I D S (International Disc Serv.), PD Box 140105, D 8500 Nuernberg 14  
Gen. Mgr.: Hans-Joachim Rabe, Sales Mgr.: W. Ruff  
Product: Splicing tape.  
Inter-Cassette Ltd., Poststr. 14, D-2000 Hamburg 36. Tel: (040) 35 30 79.  
Home office: USA  
Int'l branch: Hong Kong  
Product: Record cleaners, head cleaners, record sweep arms  
D Kretz (Automaten Serv.), Sothenstr. 179, D 7500 Karlsruhe 1. Tel: (0721)  
55-56-60, 59 07 20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost  
Product: Carrying & storage cases, cleaners, cloths, brushes, head  
cleaners, demagnetizers, needles  
Maxell Europe GmbH, Stresemannstr. 9, D-4000 Dusseldorf 1. Tel: (0211) 8  
41 31. Telex: (089) 587288. Dir.: A Matsumoto, Ass't Dir.: H. Hayashi  
Home office: Japan.  
Product: Head cleaners.  
C. Melchers & Co., Schlachte 39 40, D 2800 Bremen. Tel: (0421) 316 9323.  
Product: Cartridges & needles  
Brand name: Pickering.  
Orchestra GmbH, PD Box 186, Auf Dem Esch 8, D-2840 Diepholz Tel  
(05441) 2293, 1812. Cable: PALAS. Telex: (09) 41221. Gen. & Sales  
Mgr.: Rolf Neumann, Ass't: Ingeborg Grossman  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm  
adaptors, head cleaners & demagnetizers  
Pickering, see C. Melchers  
Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D 8000 Munich  
40. Tel: (089) 30 65 46. Cable: PROSTUDIO. Pres.: Dietrich  
Schar Schmidt  
Product: Head cleaners & demagnetizers, leader tape  
Schweizer Design Eurosale GmbH, Koeningweg 3, D 4973 Vlotho Tel  
(05733) 50-41. Telex: 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier  
Product: Carrying & storage cases, cleaners, cloths, brushes, head  
cleaners & demagnetizers  
Stanton, see Teledyne  
Teac Tonband-Anlagen Vertriebs GmbH, Egerstr. 2, D 6200 Wiesbaden  
Erbenheim Tel: (06121) 742 25. Telex: (04) 186159. Mgr.: Masao  
Morita  
Product: Head cleaners & demagnetizers  
Teledyne Acoustic Research, Burgstr. 6 8, D-6200 Wiesbaden Tel: (06121)  
3-91-71  
Product: Needles (Stanton).  
3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141.  
Gen. Mgr.: Bo Ekman, Sales Mgr.: Juergen Wagner.  
Product: Leader & splicing tape.  
W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag Tel  
(06103) 6-10 51. Cable: WAMESCO. Telex: (04) 185391. Owner: William  
Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmayer; VP  
& Controller: Karl Schoon  
Product: Tape carrying & storage cases, needles.

### • store fixtures & merchandising aids manufacturers

Amerindian, An Der Alte Muehle 9, D-5067 Wesseling-Berzdorf. Tel: (02232)  
51780. Chief Exec.: Ingrid Renate Roehre.  
Product: Record display racks & divider cards.  
D. Kretz (Automaten Serv.), Sothenstr. 179, D-7500 Karlsruhe 1. Tel: (0721)  
55-56-60, 59 07 20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.  
Product: Display racks  
Schweizer Design Eurosale GmbH, Koeningweg 3, D 4973 Vlotho Tel  
(05733) 50-41. Telex: 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier  
Product: Browser boxes, display racks  
3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141.  
Gen. Mgr.: Bo Ekman, Sales Mgr.: Juergen Wagner  
Product: Display racks  
W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich Buchschlag. Tel:  
(06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185391. Owner: William  
Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmayer, VP  
& Controller: Karl Schoon  
Product: Display racks

### • playback/recording equipment

A E G-Telefunken, Energie & Nachrichtentechnik, Buecklestr. 1 5, D 7750  
Konstanz. Tel: (7531) 86 24 60. Cable: TELEFUNKEN KONSTANZ. Telex:  
733233. Gen. Mgr.: Dr. Gullmann, Sales Mgr.: Mr. Hermann.  
Audio: Magnetophon, Telefunken.  
A S A Musik Vertrieb GmbH, Friedrichstr. 40, D-6000 Frankfurt/Main. Tel:  
(0611) 72-78 72.  
Brand names: SMS, Susi 8  
Aiwa, see W.D. Warren  
Ampex Europa GmbH, Walter Kolbstr. 9-11, D 6000 Frankfurt 70. Tel:  
(0611) 60581. Telex: (04) 13774. Mng. Dir.: E. Sadeler, Tape Sales Mgr.  
B. Schwartz; Video Sales Mgr.: L. Nietsch, Audio Sales Mgr.: P. Classen,  
Adv. Co. ord.: Gisela Rosin  
Audio Club, see Magna  
Audiolube-Schoenbohm, Kyffhaeuserstr. 10 A, D-5000 Cologne 1. Tel: (0221)  
23-09-10, 23 23 42. Telex: 8881094. Mng. Dir.: K.C. Schoenbohm  
Aurex, see Toshiba.  
R. Barth, Elektronik & Akustik KG, Grillparzerstr. 6a, D 2000 Hamburg 76.  
Tel: (040) 229-8883. Telex: 212095. Pres. & Gen. Mgr.: Ruediger Barth;  
VP: Hartwig K. Puetz.  
Audio: MC1.  
Denon, see Nippon Columbia  
E M I Vosson GmbH, Aachenerstr. 312, D-5000 Cologne 41  
Grundig AG, Kurgartenstr. 37, D 8510 Fuerth. Tel: (0911) 7031. Telex: (06)  
23431. Mng. Dir.: Max Grundig, Adv. Mgr.: Mr. Siebert, Press Officer:  
Helmut Rechel  
I D S (International Disc Serv.), PD Box 140105, auf der Schanz 44,  
Nuernberg 14. Pres.: H. Rabe, Sales Mgr.: W. Ruff (Audio only)  
International Video Corp., Feldbergstr. 40, D-6100 Darmstadt. Tel: (06151)  
82131. Telex: 419695. (Video only)  
J V C European Liaison Office, Frankfurterstr. 13-15, D 6236 Eschborn/Ts.  
Tel: 44010. Telex: 418351.  
Subsidiaries: D-6236 Eschborn/Ts, JVC Deutschland GmbH, Frank-  
furterstr. 13-15. Tel: (06196) 48780. Telex: 417499-D-6000 Frankfurt/  
Main 94, JVC Electronics (Deutschland) GmbH, Breitfächerstr. 96. Tel:  
780951. Telex: 413821  
Audio & Video: JVC, Victor  
M C I, see R. Barth

Magna Produktions GmbH, Juliusstr. 10/11, D-1000 Berlin 44. Tel: (030)  
684 4028. Telex: 183845. Gen. Mgr.: Juergen Freidank.  
Audio: Audio Club, Magna  
Video: Magna  
Magnetophon, see AEG-Telefunken.  
Nippon Columbia Co. Ltd., Kaufmannshans 1, Zimmer 126, D-2000 Ham-  
burg 36.  
Brand name: Denon.  
Realistic, see Tandy.  
S M S, see ASA  
Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D 8000 Munich  
40. Tel: (089) 30 65 46. Cable: PROSTUDIO. Pres.: Dietrich Schar-  
schmidt  
Audio: Sonorex  
Sonorex, see Dietrich Schar Schmidt  
Sony, see W.D. Warren  
Susi 8, see ASA  
Tandy Int'l Electronics, Luisenstr. 98, D-4000 Dusseldorf 1  
Audio: Realistic  
Teac Tonband-Anlagen Vertriebs GmbH, Egerstr. 2, D-6200 Wiesbaden-Er-  
benheim. Tel: (06121) 7 42-25. Telex: (04) 186159. Mgr.: Masao Morita.  
Audio: Teac (Japan)  
Teldec (Telefunken-Decca Schallplatten GmbH), Heussweg 25, D-2000  
Hamburg 19. Tel: (040) 40191. Telex: (02) 13545. Mng. Dirs.: Gerhard  
Schulze, Kurt Richter (Videodisk only)  
Factory: D-2353 Morkort, Niedernstr. 3 7. Tel: (04392) 381. Tel: (02)  
99610 Comm'l Optrs. Dir.: John L. Schuback; Technical Optrs. Dir.: Her-  
bert Knothe  
Telefunken, see AEG Telefunken  
Telefunken Fernseh & Rundfunk GmbH, Goettinger Chaussee 76, D-Hanno-  
ver 91. Tel: (0511) 4181. Telex: 923101. Pres.: Dieter Helfmanns; Sales  
Mgr.: Dr. Kunkel (Audio & Video)  
3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel: (02101) 141.  
(Audio & Video)  
Toshiba Deutschland GmbH, Hammerlandstr. 115, D-4040 Neuss. Tel:  
(02101) 19-81. Cable: TOSHIBA NEUSS. Telex: 8517926. Pres.: T. Ku-  
rose; Sales Mgr.: R.D. Warda, Adv. Mgr.: K.G. Kirchner.  
Audio: Aurex, Toshiba  
Video: Toshiba  
Victor, see JVC  
W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag. Tel:  
(06103) 6-10 51. Cable: WAMESCO. Telex: (04) 185331. Pres.: William-  
Dirk Warren; Audio Sales Mgr.: Ken Bennett; Video Sales Mgr.: K.  
Ehrmann.  
Audio: Aiwa.  
Video: Sony (Japan)  
Konrad Wolf Musikproduktion, Alte Dorfstr. 22, D-2000 Hamburg 65. Tel:  
(040) 605 2333

## ITALY

### • services

#### DESIGN & ARTWORK

C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02)  
50 84. Cable: CIGIDISC. Telex: 321063. Pres.: Ladislao Sugar; Mng. Dirs.:  
Piero Sugar, Franco Crepax; Rec. Div. Mgr.: Sandro Delor; Sales Mgr.:  
Romano Razzini, Mktg. Mgr.: Roberto Guerrazzi; Promo. Mgr.: Johnny  
Porta. Int'l Prod. Mgr.: Maurizio Cannici; Int'l Licensing & Promo. Mgr.:  
Adolfo Forn  
Branches: Bologna, Catania, Florence, Naples, Padua, Rome.  
Mario Convertino, Via Giovannino dei Grassi 3, 20123 Milan. Tel: (02)  
808 716.  
Orium SpA, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.703, 701.705,  
701.008. Telex: 333564. Pres. & Mng. Dir.: Krikor Mintangian; Chief  
Admin'r: Giulio Galimberti; Sales Mgr.: Amleto Silvestri; Int'l Dept. Mgr.:  
Elisabet Mintangian  
Gianni Greguoli, Via Vincenzo Monti 77, Milan. Tel: (02) 498-9467. Ass't:  
Luca Greguoli.  
L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132  
Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi. (Tape only)  
Scascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel: (02)  
825-8041. Pres.: Armando Scascia; Gen. & Sales Mgr.: Sergio Scascia.  
Luciano Tallarini, Via Washington 25, 20146 Milan. Tel: (02) 804.908. Chief  
Exec.: Luciano Tallarini.

#### PRINTERS & LITHOGRAPHERS

C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02)  
50 84. Cable: CIGIDISC. Telex: 321063. Pres.: Ladislao Sugar; Mng. Dirs.:  
Piero Sugar, Franco Crepax; Rec. Div. Mgr.: Sandro Delor; Sales Mgr.:  
Romano Razzini, Mktg. Mgr.: Roberto Guerrazzi; Promo. Mgr.: Johnny  
Porta. Int'l Prod. Mgr.: Maurizio Cannici; Int'l Licensing & Promo. Mgr.:  
Adolfo Forn  
Branches: Bologna, Catania, Florence, Naples, Padua, Rome.  
Ecolina S.r.L., Via Leopardi 8, 20123 Milan. Tel: (02) 869-0121, 806.125.  
Chief Exec.: Mourad Sabet. Factory: Via Monviso 21. Tel: (02) 314.766.  
Factory Technical Mgr.: Ronald F. Goodwin.  
G T E (General Tape Equip.) S.r.L., Via Ragusa 8, Milan. Tel: (02) 689.8065.  
Telex: 333046. Gen. Mgr.: Ottaviano Clerici Bagozzi (tape only)  
L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132  
Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi. (Tape only)  
Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641.  
Scascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel: (02)  
825-8041. Pres.: Armando Scascia; Gen. & Sales Mgr.: Sergio Scascia.

#### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

*The Audio & Video lines indicate the configurations which the firms duplicate. Companies which offer packaging & labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limto di Pioltello (Milan).  
Tel: (02) 904-7861.

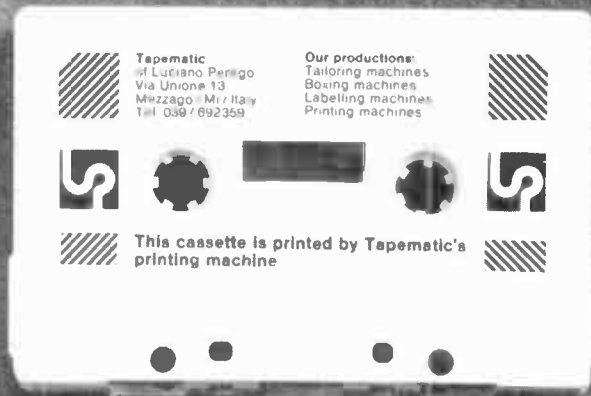


# Tapematic is top reliability for total productivity

design: S. Perego

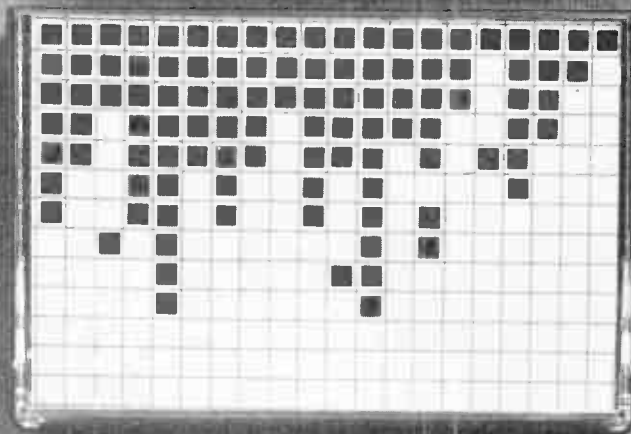


**TMD 900**  
For faster  
and accurate loading  
of blank or prerecorded  
tape cassettes.



**TMD 800**  
For direct and faultless  
printing of the label  
on the cassette.

**TMD 530**  
Automatic  
Labelling machine



**TMD 670**  
Automatic  
Boxing machine  
for a final  
and complete product.



- Branch: 20121 Milan, Via San Paolo 15. Tel: (02) 865.678.  
Audio: 8-tr., cassette.
- Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991.  
Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa. Sales Mgr.: Domenico Rossi  
Home office: USA  
Audio: 8-tr., cassette.
- Ariston Srl, Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 984.6974. Telex: 35466. Pres.: Alfredo Rossi. Factory Mgr.: Carlo Barbareschi. Sales Mgr.: Riccardo Benini. Int'l Mgr.: Graham Johnson. (Audio only) (PKG)  
Branch: 00195 Rome, Via Cantore 17. Tel: (06) 386.259.  
Audio: 8-tr., cassette.
- Audiogram SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 657.368. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo. Gen. Mgr.: Francesco Nervi. Sales Execs.: Italo Capoferri, Romano DeScalzi  
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
- Avelca Srl, Via Emanuela 16, 21047 Saronno (Varese). Tel: (02) 960.5413. Admin't. & Gen. Mgr.: Sergio Moretti (PKG)  
Audio: Cassette.
- Avelca Video Rec. SpA, Via Lumiere 4, 20093 Cologno Monzese (Milan). Tel: (02) 253.2524. Telex: 26502. Mng. Dir. & Gen. Mgr.: Luciano Porilli. Mktg. Mgr.: Ambrogio Campanari. Tech. Dir.: Lamberto Milan (PKG).  
Audio: Cassette.  
Video: 1" open reel, 1" cartridge, 1/4" U matic, 1/4" EIAJ cartridge.
- C G D-Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Cable: CIGIDISC. Telex: 321063. Pres.: Ladislao Sugar. Mng. Dir.: Piero Sugar, Franco Crepax. Rec. Div. Mgr.: Sandro Delor. Sales Mgr.: Romano Razzini. Mktg. Mgr.: Roberto Guerrazzi. Promo. Mgr.: Johnny Porta. Int'l Prod. Mgr.: Maurizio Cannici. Int'l Licensing & Promo. Mgr.: Adelfo Forni.  
Branches: Bologna, Catania, Florence, Naples, Padua, Rome.  
Audio: cassette
- Cinevox Rec SpA, Via Romeo Romei 15, Rome. Tel: (06) 311.280. 311.870  
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
- Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 380231. Cable: DUCALEMUSIC. Pres. & Gen. Mgr.: Davide Matalon (PKG)  
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.
- Duplimatec Srl, Via Natale Battaglia 4, 20127 Milan. Tel: (02) 281.226. Gen. Mgr.: Guido Mezzadra. Sales Mgr.: Enrico Mezzadra.  
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
Video: 1" cartridge, 1/4" EIAJ open reel.
- Dupli Video Sound Snc, Via Pomezia 10/A, Milan. Tel: (02) 285.3517. Mng. Dir.: Franco Venturato. Prod'n Mgr.: Ezio Mazzeccato. (PKG)  
Audio: 8-tr., cassette, open reel.
- Duplo Magnetic, Via Leida 8, 37135 Verona. Tel: (045) 504.491  
Audio: 8-tr., 8-tr. quadraphonic, open reel, open reel quadraphonic.
- Durema (Duplicazioni Regrazioni Magnetiche) SpA, Via Imperia 28, 20142 Milan. Tel: (02) 843.7344/0740. Mng. Dir., Gen. & Sales Mgr.: Dr. Claudio Occhienna. Technical Mgr.: Paolo Maggiolini  
Audio: 8-tr., cassette, open reel  
Video: 1" open reel, 1/4" cassette, 1/4" VHS.
- Durum SpA, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.703, 701.705.
- 701.008. Telex: 333564. Pres. & Mng. Dir.: Krikor Mintangan. Chief Admin'r: Giulio Galimberti. Sales Mgr.: Amleto Silvestri. Int'l Dept. Mgr.: Elisabet Mintangan. (PKG)  
Audio: 8-tr., 8-tr. quadraphonic, cassette.
- E M I Italiana SpA, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 592.0751. Cable: EMIRDM. Telex: 613208. Mng. Dir.: John L. Bush. Deputy Mng. Dir.: Vittorio Magnoli. Comm'l. Mgr.: Nero Alunni.  
Audio: 8-tr., cassette
- Ecolina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 869.0121. Chief Exec.: Mourad Sabet. Factory: Via Monviso 21. Tel: (02) 314.766. Factory Technical Mgr.: Ronald F. Goodwin.  
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
- Fiven, Via Di Bandecca 8, Galleria Giusti, Vecchiano (Pisa). Tel: (050) 868.079.  
Audio: Cassette, open reel.
- Font-Cetra SpA, Via Giuseppe Meda 45, 20141 Milan. Tel: (02) 843.2551. Cable: FONITCETRA. Pres.: Leone Piccione. Mng. Dir.: Carlo Fontana. VP: Giorgio Agosti. Gen. Mgr.: Silvano Grunini.
- Genca (General Cassette) SAs, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371, 37607.  
Audio: 8-tr., 8-tr. quadraphonic, cassette.
- Gramegna, Via Siago 72, 20100 Milan. Tel: (02) 255.1241. Telex: 321497. API 2308. Pres.: Franco Gramegna. (PKG-only)
- Italyplast Snc, Via Pezzotta 6, Albino (Bergamo). Tel: (035) 752.141. Co-Pres.: Franco Galimberti, Attilio Balduzzi, Giuseppe Mismetti. Mktg. Mgr.: Franco Galimberti. Gen. Affairs Mgr.: Attilio Balduzzi. Technical Mgr.: Giuseppe Mismetti. (PKG)  
Audio: Cassette
- L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4 / A, 20132 Milan. Tel: (02) 256.9998. Gen. Mgr.: Roberto Arnoldi. (PKG)  
Audio: 8-tr., cassette.
- M D A Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962.0914. Telex: 380426. Chief Exec.: Roberto Macchi. Gen. Mgr.: P. nuccia Grassi. Sales Mgr.: Eugenia Maffizzoni.  
Audio: 8-tr., cassette.
- M I P (Music Ind. Prod'ns) Srl, Via San Luca 10, Milan. Tel: (02) 837.0908. Mng. Dir.: Marielena Matalon. Gen. Mgr.: David Matalon. Int'l Mgrs.: Daniela & Manuela Matalon. (PKG)  
Audio: 8-tr., cassette.
- Mitras di Cappellini Alfredo & Giorgio, Via Cavezoli 8/A, 20100 Milan. Tel: (02) 289.9206. Gen. Mgr.: Alfredo Cappellini. (PKG-only)
- Ogem, Via Mecenate 30/26, 20100 Milan. Tel: (02) 506.1281. Gen. Mgr.: G. Guarniero. (PKG-only)
- Phonolyc Rec. Srl, Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 206.642, 205.873. Chief Exec.: Vincenzo Esposito. Gen. Mgr.: Fernando Esposito. Sales Mgr.: Roberto Esposito.  
Audio: 8-tr., cassette.
- Polygram Dischi SpA, Viale Regina Giovanna 29, 20129 Milan. Tel: (02) 204.841. Cable: COMINFON. Mng. Dir.: Alain Trossat. Mktg. Mgr.: Franco Cabrini. Sales Mgr.: Mario Gabelli. A&R Mgr.: Claudio Fabi. Pub. Mgr.: Claudio Gabelli.  
Audio: Cassette.
- Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona). Tel: (019) 56256. Chief Exec.: Vico Umberto. (PKG-only)
- R C A SpA, Via San Alessandro 7, Rome. Tel: (06) 43.661. Telex: 61428.
- Pres.: Giuseppe Ornato; Gen. Mgr.: Ennio Mellis. Comm'l. Mgr.: Luciano Bernacchi.  
Home office: USA.  
Audio: 8-tr., cassette.
- Ricordi SpA (Dischi) Via Barletta 11, 20100 Milan. Tel: (02) 539.2392. Admin. Mgr.: Giuseppe Maurilli.  
Audio: Cassette.
- Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Saar Srl, Via Gramsci 4, 20016 Pero (Milan). Tel: 353-0573/0564. Pres. Walter Gurtler. Mgr.: Luigi Maurizio.  
Audio: Cassette.
- Sciascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel: (02) 825-8041. Pres.: Armando Sciascia. Gen. & Sales Mgr.: Sergio Sciascia (PKG-audio only)
- Sitma SpA, Via Vignolesi 85, 41057 Spilamberto (Modena). Tel: (059) 78.42.57. Telex: 510250. Pres.: Aris Ballestrazzi. (PKG-only)
- Start Inc., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701. Tel: 312080. Pres.: Mario Colombo. Gen. Mgr.: Dario De Benedetti. Sales Mgr.: Luigi Cane. (PKG only-audio)
- 3 M Italia SpA, Milano San Felice (Segrate). Tel: (02) 75.451. Telex: 31275. 31159. Mng. Dir.: T. Skoog. Sales & Mktg. Mgr.: G. Mariano.  
Audio: 8-tr. cassette, open reel.  
Video: 1" open reel, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.

## • supplies

### CARTRIDGE & CASSETTE PARTS

- A T B SpA, Via Palmiro Togliatti 30, 20030 Senago (Milan). Tel: (02) 998.9976. Cable: ATBISENAGO. Telex: 36479. Mng. Dir.: Abramo Bordignon  
Audio: Single & band-assembled components for cassettes, digital cassettes & 8-tr. spring pads & anti-friction liners, full, flat & flat-foam shields in any magnetic alloy; customer-designed supplies
- Allapolymer Srl, Via Cavour 4, 20055 Renate Brianza (Milan). Tel: (0362) 91.41.81. Gen. Mgr.: Bruno Mina.  
Audio: Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge parts, library cases.
- Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa. Sales Mgr.: Domenico Rossi.  
Home office: USA.  
Audio & Video: Plastic cassette parts.
- Audiogram SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 657.368. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo. Gen. Mgr.: Francesco Nervi. Sales Execs.: Italo Capoferri, Romano De Scalzi. Avelca Srl, V. Emanuela 16, Saronno. Tel: (02) 960.5413/3248. Mng. Dir. & Gen. Mgr.: Sergio Moretti.
- Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 618.8064. Pres.: Corrado Bresolin  
Audio: All parts.
- Buffoli (F.lli), Via Monte Grappa, 50250 Ospitaletto (Brescia). Tel: (030) 640.345. Gen. Mgr.: Renato Buffoli.
- F I L P (Fabbrica Isolanti Laminati Plastici) SpA, Piazza Giolitti 8, 20133 Milan. Tel: (02) 235.350, 230.982.  
Audio: Cassette components, leader & leader personalized, anti-friction & antistatic liners, spring pads, flat & flat-foam shields
- Fraem (Societa' Individuale di Gaetani Cesare), Via Niccodemi 5, 20154 Milan. Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani

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*traditional soft window*

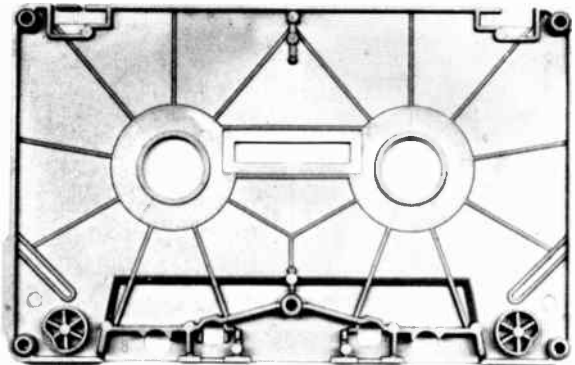
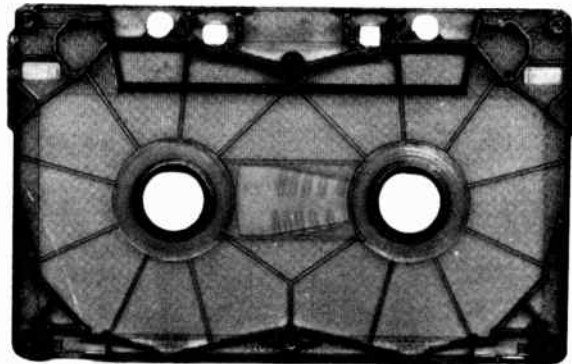
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30, via Palmiro Togliatti  
telefono 02 9989976-7-8

Genca (General Cassette) SaS, Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371, 37607.

**Audio:** Hubs & rollers.

International Compact Cassette Snc, Via Larga, 25024 Porzano di Leno, Brescia. Tel: (030) 906.484/7196. Telex: 301247. Owner: Pier Antonio Cavagnoli.

Italyplast Snc, Via Pezzotta 6, Albino (Bergamo) Tel: (035) 752.141. Co-Pres.: Franco Galimberti, Attilio Balduzzi, Giuseppe Mismetti, Mktg. Mgr.: Franco Galimberti; Gen. Affairs Mgr.: Attilio Balduzzi; Technical Mgr.: Giuseppe Mismetti.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi.

M D A Srl, Via San Giuseppe 137, 27047 Saronno. Tel: (02) 962-0914. Telex: 380426. Chief Exec.: Roberto Macchi; Gen. Mgr.: Pinuccia Grassi; Sales Mgr.: Eugenia Maffizzoni.

Music Box, Via Adua, 25005 Passirano (Brescia). Tel: (030) 65.73.68. Gen. Mgr.: Franco Rossetti.

Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960-7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir.: Edoardo Benetton.

Polimec Srl, Via Pace 64, 20017 RHO (Milan). Tel: (02) 930.1742/9484. Telex: 330270, 330501. Chief Exec.: Rosario Mandina; Gen. Mgr.: Girolamo Magotti.

**Audio:** 8-tr., cassette.

### EMPTY CARTRIDGES, CASSETTES & REELS

A T B SpA, Via Palmiro Togliatti 30, 20030 Senago (Milan). Tel: (02) 998-9976. Cable: ATIBISENAGO. Telex: 36479. Mng. Dir.: Abramo Bordignon.

Allapolymer Srl, Via Lamarmora 33, Milan. Tel: (02) 546-6986.

**Audio:** C-O cassettes.

Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.

**Home office:** USA.

**Audio:** 8-tr., cassette, open reel.

**Video:** 2", 1", 1/2", 1/4" open reel, 1/4" cassette, 1/2" Beta cassette.

**Brand names:** Ampex, Shamrock.

Audiogramm SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 657.368. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo; Gen. Mgr.: Francesco Nervi; Sales Execs.: Italo Capoferri, Romano De Scalzi.

**Audio:** 8-tr., cassette.

Avelca Srl, V. Emanuella 16, 21047 Saronno (Varese). Tel: (02) 960.5413/3248. Mng. Dir. & Gen. Mgr.: Sergio Moretti.

**Audio:** 8-tr., cassette.

Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 618-8064. Pres.: Corrado Bresolin.

**Audio:** 8-tr., cassette.

Comp-Ray, see Start.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Cable: DUCALEMUSIC BREBBIA (VARESE). Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon.

Europa Compact Cassette Snc, Via Martin Della Libertà 53, 25035 Ospitaletto (Brescia). Tel: (030) 640.134. Telex: 30260. Mng. Dir.: Rinaldo Bianchi.

**Audio:** Cassette.

F I L P (Fabbrica Isolanti Laminati Plastici) SpA, Piazza Giolitti 8, 20133 Milan. Tel: (02) 235.350, 230.982.

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20154 Milan. Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani.

G T E (General Tape Equip.) Srl, Via Ragusa 8, 20125 Milan. Tel: (02) 689.8065. Telex: 333046. Gen. Mgr.: Ottaviano Clerici Bagozzi.

**Audio:** 8-tr., cassette.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371, 37607.

**Audio:** Cassette.

**Brand name:** King Sound.

International Compact Cassette Snc, Via Larga, 25024 Porzano di Leno, Brescia. Tel: (030) 906.484/7196. Telex: 301247. Owner: Pier Antonio Cavagnoli.

Italyplast Snc, Via Pezzotta 6, Albino (Bergamo) Tel: (035) 752.141. Co-Pres.: Franco Galimberti, Attilio Balduzzi, Giuseppe Mismetti, Mktg. Mgr.: Franco Galimberti; Gen. Affairs Mgr.: Attilio Balduzzi; Technical Mgr.: Giuseppe Mismetti.

**Audio:** Cassette.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi.

**Audio:** Cassette.

Learn Jet, see Start.

M D A Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914. Telex: 380426. Chief Exec.: Roberto Macchi; Gen. Mgr.: Pinuccia Grassi; Sales Mgr.: Eugenia Maffizzoni.

**Audio:** 8-tr., cassette.

M I P (Music Ind. Prod'ns) Srl, Via San Luca 10, Milan. Tel: (02) 837.0908. Mng. Dir.: Marlene Matalon; Gen. Mgr.: David Matalon; Int'l Mgr.: Daniela & Manuela Matalon.

**Audio:** Cassettes.

Magnex SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres. Dr. Luigi Lang; Gen. Mgr.: Dr. Roberto Sanzone; Sales & Mktg. Mgr.: Dr. Nikolay Karadjov.

**Audio:** Cassette, professional 1/4" open reel.

Music Box, Via Adua, 25005 Passirano (Brescia). Tel: (030) 65.73.68. Gen. Mgr.: Franco Rossetti.

**Audio:** Cassette.

Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960-7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir.: Edoardo Benetton.

**Audio:** 8-tr., cassette & open reel, boxes.

**Brand name:** SIAT.

S I A T, see Nuova

Scotch, see 3M.

Shamrock, see Ampex.

Start Inc., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701. Telex: 312080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr.: Dr. Luigi Cane

**Audio:** 8-tr., cassette.

**Brand names:** Learn Jet, Comp-Ray, Techno-Ray.

T K L di F. Maga, Superstrada San Marino 149, Km. 6.300, 47040 Cerasolo di Coriano Forly. Tel: (0541) 75.92.90. Mng. Dir.: F. Maga.

**Audio:** Cassette.

Techno-Ray, see Start.

3 M Italia SpA, San Felice-Segrate (Milan). Tel: (02) 75.451. Mng. Dir.: T.S. Skoog; Sales & Mktg. Mgr.: G. Mariano.

**Audio:** Open reel.

**Brand name:** Scotch.

### PROFESSIONAL TAPE SUPPLIES

Agla-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: (02) 307.401. Telex: 37182. Chief Exec.: Benito Chucchini; Sales Mgr.: Giorgio Dordoni; Mktg.: Giorgio Regorda.

**Product:** Broadcast & studio tape, magnetic film, video tape & cassette, cassette bulk tape.

**Brand name:** Agla Videochrom.

Magnex SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres.: Dr. Luigi Lang; Gen. Mgr.: Dr. Roberto Sanzone; Sales & Mktg. Mgr.: Dr. Nikolay Karadjov.

**Audio:** High speed duplicating tape.

S E C I, see Magnex.

3 M Italia SpA, San Felice-Segrate (Milan). Tel: (02) 75.451. Mng. Dir.: T.S. Skoog; Sales & Mktg. Mgr.: G. Mariano.

**Audio & Video:** Open reel tape.

**Brand name:** Scotch.

**TAPE, BLANK LOADED & RAW**

Agla-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: (02) 307.401. Telex: 37182. Chief Exec.: Benito Chucchini; Sales Mgr.: Giorgio Dordoni; Mktg.: Giorgio Regorda.

**Audio:** Cassette, open reel.

**Video:** 1" open reel.

Ampex Italiana SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.

**Home office:** USA.

**Audio:** 8-tr., cassette, open reel.

**Video:** Blank-2" quad, 1" open reel, 1/4" cassette, 1/2" EIAJ open reel, 1/4" Beta cassette.

Audiogramm SpA, Via Vallosa 38, 25050 Passirano (Brescia). Tel: (030) 657.368. Telex: 300260. Owner & Mng. Dir.: Edoardo Cattaneo; Gen. Mgr.: Francesco Nervi; Sales Execs.: Italo Capoferri, Romano De Scalzi.

**Audio:** 8-tr., cassette, open reel.

Audio Magnetics, see Melchioni.

Avelca Srl, V. Emanuella 16, Saronno. Tel: (02) 960-5413/3248. Mng. Dir. & Gen. Mgr.: Sergio Moretti.

**Audio:** 8-tr., cassette.

B A S F, see SASEA.

Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 618-8064. Pres.: Corrado Bresolin. (Blank only)

**Audio:** 8-tr., cassette.

Diamante, see Start.

Duplomatic Srl, Via Natale Battaglia 4, 20127 Milan. Tel: (02) 281.226. Gen. Mgr.: Guido Mezzadra; Sales Mgr.: Enrico Mezzadra.

**Audio:** 8-tr., cassette, open reel.

**Video:** 1" cartridge, 1/2" EIAJ open reel.

Ecolina Srl, Via Leopardi 8, 20123 Milan. Tel: (02) 869-0121, 806.125. Chief Exec.: Mourad Sabet. Factory: Via Monviso 21. Tel: (02) 314.766.

Factory Technical Mgr.: Ronald F. Goodwin. (Blank only)



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**Audio:** Cassette.

**Fraem** (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani. (Blank only)  
**Audio:** 8-tr., cassette, open reel.

**G T E (General Tape Equip.)** Srl, Via Ragusa 8, 20125 Milan. Tel: 689-8065. Telex: 333046. Gen. Mgr. Ottaviano Clerici Bagozzi. (Blank only)  
**Audio:** 8-tr., cassette.

**Genca** (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904-8815. Telex: 31371. 37607. (Blank only)  
**Audio:** 8-tr., cassette.

**Italyplast** Snc, Via Pezzotta 6, Albino (Bergamo). Tel: (035) 752.141. Co. Pres.: Franco Galimberti, Attilio Balduzzi, Giuseppe Mismetti; Mktg. Mgr.: Franco Galimberti; Gen. Affairs Mgr.: Attilio Balduzzi; Technical Mgr.: Giuseppe Mismetti.  
**Audio:** Cassette.

**L E M (Lavorazione Nastro Magnetico)** SpA, Via G.B. de La Salle 4/A. 20132 Milan. Tel: (02) 256-9998. Gen. Mgr.: Roberto Arnoldi.  
**Audio:** 8-tr., cassette.

**M D A Cassettes** Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914. Chief Exec.: Roberto Macchi; Gen. Mgr.: Pinuccia Grassi; Sales Mgr.: Eugenia Malfuzon.  
**Audio:** 8-tr., cassette.

**Magnex** SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres.: Dr. Luigi Lang; Gen. Mgr.: Dr. Roberto Sanzone; Sales & Mktg. Mgr.: Dr. Nikolay Karadjov.  
**Audio:** 8-tr., cassette, open reel.

**Melchioni** SpA, Via P. Coletta 37, 20135 Milan. Tel: (02) 57.94. Telex: 320321. Pres.: Mario Melchioni; Gen. Mgr.: Aurelio Reali. (Blank only)  
**Audio:** Cassette, open reel.  
**Brand name:** Audio Magnetics

**Music Box**, Via Adua, 25005 Passirano (Brescia). Tel: (030) 65.73.68. Gen. Mgr.: Franco Rossetti. (Blank only)  
**Audio:** Cassette.

**Nuova SIAT (Societa Italiana Articoli Tecnici)** Srl, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960-7485/7450. Cable: NSIAT. Telex: 334502. Mng. Dir.: Edoardo Benetton. (Blank only)  
**Audio:** 8-tr., cassette.

**Panarecord** SpA, Via Cimarosa 4, 20144 Milan. Tel: (02) 430.046, 485.609. Pres.: Sergio De Gennaro; VP: Mano Paretto; Sales Mgr.: Franco Caleca Branch: Bologna, Disco Express, Via Barberia 13. Tel: (051) 276.697.  
**Audio:** Cassette.  
**Video:** 1/2" cassette.

**Polimek** Srl, Via Pace 64, 20017 RHO (Milan). Tel: (02) 930.1742/9484. Telex: 330270, 330501. Chief Exec.: Rosario Mandina; Gen. Mgr.: Girolamo Magotti. (Blank only)  
**Audio:** 8-tr., cassette.

**Racall**, see Roje.

**Roje Telecomunicazioni** SpA, Via Sant'Anatone 15, 20147 Milan. Tel: (02) 415.4141. Gen. Mgr.: Ezioe Tunesi.  
**Audio:** Cassette, open reel.  
**Brand name:** Racall.

**S A S E A** SpA, Via Vincenzo da Seregno 40/48, 20161 Milan. Tel: (02) 64.081. Telex: 331257. Sales Mgr.: Claudio Barlucchi.  
**Home office:** Germany, BASF.  
**Audio:** Cassette.

**Brand name:** BASF.

Scotch, see 3M.

**S E C I**, see Magnex.

**Sonorex** Tape SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia). Tel: (030) 725.382. Telex: 300826. Admin. Dir.: Antonio Magri; Sales Execs.: I. Capolerni, R. Descalzi (Raw only)  
**Audio:** 8-tr., cassette, open reel.

**Start** Inc., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701. Telex: 312080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr.: Dr. Luigi Cane. (Blank only).  
**Audio:** Cassette.  
**Brand name:** Diamante.

**T K L di F. Maga**, Superstrada San Marino 149, Km. 6.300, 47040 Cerasolo di Coriano (Forly). Tel: (0541) 75.92.90. Mng. Dir.: F. Maga. (Blank only)  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Tekel-TKL.

**3 M Italia** SpA, San Felice-Segrate (Milan). Tel: (02) 75.451. Mng. Dir.: T. S. Skoog; Sales & Mktg. Mgr.: G. Mariano.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 1" cartridge, 1/2" cassette, 1/4" cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.  
**Brand name:** Scotch.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

**A E G-Telefunken** SpA, Via Pirelli 12, 20124 Milan. Tel: (02) 61798. Cable: AEGITAL. Telex: 310473. Pres.: Dr. M. Bortolussi; Gen. Mgr.: Dr. B. Lenzi; Sales Mgr.: A. Bosco.  
**Audio:** Duplicators & winders.  
**Brand name:** Telefunken.

**Amplex Italiana** SpA, Via Riccardo Gigante 4, Rome. Tel: (00396) 546.991. Cable: AMPEX ROME. Telex: 61492. Mng. Dir.: Riccardo Crappa; Sales Mgr.: Domenico Rossi.  
**Home office:** USA.  
**Audio:** Duplicators.

**Ducale Ind. Musicali** SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Cable: DUCALEMUSIC BREBBIA (VARESE). Telex: 380231. Pres. & Gen. Mgr.: Davide Matalon. (Audio only)

**Fraem** (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Cesare Gaetani.  
**Audio:** Assembling & winding equip.

**G T E (General Tape Equip.)** Srl, Via Ragusa 8, 20125 Milan. Tel: 689-8065. Telex: 333046. Gen. Mgr.: Ottaviano Clerici Bagozzi.  
**Audio:** Automatic, semi-automatic & manual tape winders, high speed duplicators, automatic cassette assemblers & automatic cassette screw-driver, Amplex compatible slaves.

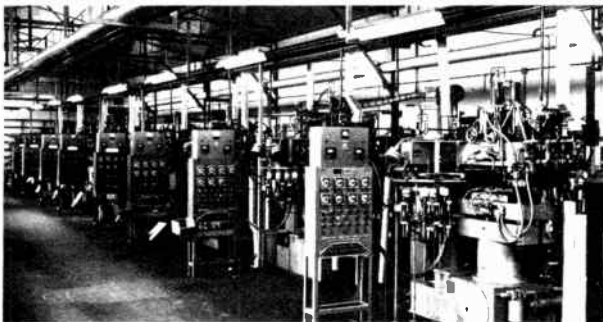
**M D A Srl**, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962.0914. Chief Exec.: Roberto Macchi; Gen. Mgr.: Pinuccia Grassi; Sales Mgr. Eugenia Malfuzon. (Audio only)  
**Audio:** Processing equip.

**Magnex** SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 355.5146, 357.0946. Cable: SELECHIMIT. Telex: 331269. Pres.: Dr. Luigi Lang; Gen. Mgr.: Dr. Roberto Sanzone; Sales & Mktg. Mgr.: Dr. Nikolay Karadjov.  
**Audio:** Coating & slitting equip.  
Pentagon, see TKL.

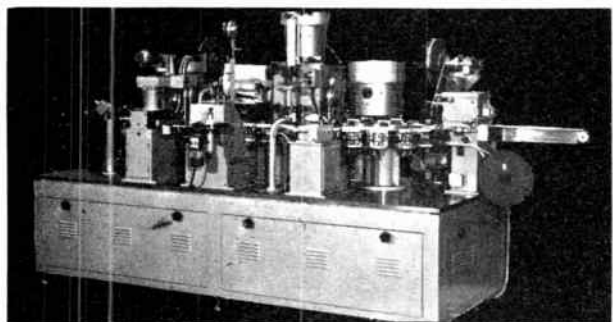
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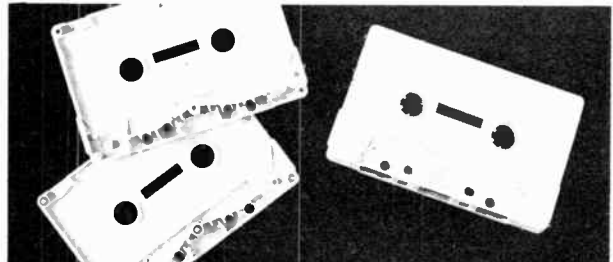
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Roje Telecomunicazioni SpA, Via Sant'Anatolone 15, 20147 Milan Tel: (02) 415.4141. Cable: TELERDIE. Telex: 332202.

S E C I, see Magnex.

Sumat Srl, Via San Giuseppe 137, Saronno (Varese). Tel: (02) 962-0915. Gen. Mgr.: Roberto Macchi. (Manufacturer/Importer)

Audio: Automatic cassette winders, tools

T K L di F. Maga, Superstrada San Marino 149, Km. 6,300, 47040 Cerasolo di Coriano (Forly). Tel: (0541) 75 92 90 Mng Dir F. Maga.

Product: Duplicators.

Brand name: Pentagon.

T T L (Tape Technology Lab.) di Rizza Attilio, Via Prandello 4/A, 20144 Milan. Tel: (02) 469-5213, 498-4371. Pres.: Attilio Rizza.

Audio: Cassette winders.

Tapematic, Via Umone 13, 20050 Mezzago (Milan). Tel: (039) 692 359. Dir.

Luciano Perego, Technical Mgr. Giovanni Brignani

Audio: Tailoring machines w/loaders

Telefunken, see AEG Telefunken.

#### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Comp-Ray, see Start.

Ecolina Srl, Via Leopardi 8, 20123 Milan Tel: (02) 869-0121, 806.125

Chief Exec.: Mourad Sabet; Factory Technical Mgr.: Ronald F. Goodwin

Product: Boxing machines.

Brand name: Ponzone & Vico.

G T E (General Tape Equip.) Srl, Via Ragusa 8, 20125 Milan. Tel: 689.8065,

376.4171. Telex: 333046.

Product: Automatic cassette labeling & boxing machines.

M D A Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914.

Telex: 380426. Chief Exec.: Roberto Macchi; Gen. Mgr.: Pinnuccia Grassi;

Sales Mgr.: Eugenia Maffizzoni

Ponzone & Vico, see Ecolina.

S T M (System Transfer Matic), Via Cassanese 103, Km 9, Vignate (Milan).

Tel: (02) 958-0227

Product: Cassette assembly & packaging equip.

Start Ltd., Corso Garibaldi 120, 20030 Seveso (Milan). Tel: (0362) 508.701.

Telex: 312080. Pres.: Mario Colombo, Gen. Mgr.: Dr. Dario De Benedetti;

Sales Mgr.: Dr. Luigi Cane.

Product: 8 tr. & cassettes library cases.

Brand name: Comp-Ray, Techno-Ray

Sumat Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0915. Gen.

Mgr. Roberto Macchi. (Manufacturer/Importer)

Product: Cassette & cartridge plastic shelves pressing machines, boxes

pressing machines, cassettes-into-boxes automatic injectors.

T K L di F. Maga, Superstrada San Marino 149, Km. 6,300, 47040 Cerasolo

di Coriano (Forly). Tel: (0541) 75.92.90 Mng. Dir.: F. Maga

Audio: Plastic Boxes.

Brand name: Tekei-TKL

Tapematic, Via Umone 13, 20050 Mezzago (Milan). Tel: (039) 692 359. Dir.

Luciano Perego Technical Mgr. Giovanni Brignani (Audio only)

Product: Boxing & labeling machines

Techno-Ray, see Start.

#### • accessories manufacturers

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: (02) 307.401. Telex:

37182. Chief Exec.: Benito Chucchini; Sales Mgr.: Giorgio Dordani;

Mktg.: Giorgio Regorda.

Product: Head cleaners, demagnetizers, leader & splicing tape.

Alfapolymer Srl, Via Lamarmorata 33, Milan. Tel: (02) 546 6986.

Product: Carrying & storage cases, head cleaners & demagnetizers.

Ampex Italiana SpA, Via Riccardo Gigante 4, Rome Tel: (00396) 546991

Cable: AMPLEX ROME. Telex: 61492. Mng. Dir. Riccardo Cruppa; Sales

Mgr. Domenico Rossi

Home office: USA.

Product: Head cleaners, demagnetizers, leader & splicing tape

Audiogram SpA, Via Vallosa 38, 25050 Passirano (Brescia) Tel: (030)

657.368 Telex: 300260. Owner & Mng. Dir. Edoardo Cattaneo, Gen

Mgr.: Francesco Nervi, Sales Execs. Italo Capoferri, Romano De Scalzi

Product: Head cleaners, leader tape.

Avetica Srl, V. Emanuela 16, 21047 Saronno Tel: (02) 960 5413 Admin'r &

Gen. Mgr. Sergio Moretti, Sales Mgr. Ambrogio Campanari

Product: Cleaners, cloths & brushes

Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan) Tel:

(02) 618-8064. Pres. Corrado Bresolin

Product: Tape carrying & storage cases, head cleaners & demagnetizers

Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese).

Tel: (0332) 770.784/189. Telex: 382031. Pres. & Gen. Mgr. Davide

Matalon

Product: Leader & splicing tape

Dust Jockey, see Musica Diffusione

International Compact Cassette Snc, Via Larga, 25024 Porzano di Leno,

Brescia Tel: (030) 906 484/7196 Telex: 301247 Owner Pier Antonio

Cavagnoli.

Product: Head cleaners & demagnetizers, leader tape

Halyplast Snc, Via Pezzotta 6, Albino (Bergamo). Tel: (035) 752.141. Co

Pres. Franco Galimberti, Attilio Balduzzi, Giuseppe Mismetti; Mktg

Mgr. Franco Galimberti, Gen. Affairs Mgr. Attilio Balduzzi, Technical

Mgr. Giuseppe Mismetti

Product: Head cleaners & demagnetizers.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132

Milan Tel: (02) 256 9998 Gen. Mgr. Roberto Arnoldi

Product: Leader & splicing tape

M D A Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962-0914

Telex: 380426 Chief Exec. Roberto Macchi, Gen. Mgr. Pinnuccia Grassi

Sales Mgr. Eugenia Maffizzoni

Product: Head cleaners & demagnetizers, cassette testers, cassette tools

& moulds, tape certifiers

M I P (Music Ind. Prod'ns) Srl, Via San Luca 10, Milan Tel: (02) 837 0908

Mng. Dir. Marlene Matalon Gen. Mgr. David Matalon, Int'l Mgrs. Dan

rela & Manuela Matalon.

Product: Record carrying & storage cases, leader tape.

Magnex SpA, Via G.B. Grassi 97, 20157 Milan Tel: (02) 355-5146,

357 0946 Cable: SELECHIMIT Telex: 331269 Pres. Dr. Luigi Lang

Gen. Mgr. Dr. Roberto Sanzone, Sales & Mktg. Mgr. Dr. Nikolay Karad

jev

Product: Head cleaners, demagnetizers, leader tape

Musica Diffusione, Via Del Gambero 30, 00187 Rome

Product: Record cleaner & brush (Dust Jockey), anti static turntable mat

New Hobby In Style, Via Gabriele d'Annunzio 15, 20052 Monza. Tel: (039)

74 51 02 Cable: NEWHOBBY Chief Exec.: Rosella Sangalli, Gen. & Sales

Mgr. Stefano Nocera, Foreign Dept. Giancarlo Zanini

Product: Record & tape carrying & storage cases, cleaners, cloths

brushes, 45 RPM adapters, head cleaners, demagnetizers, needles, splic

ing tape.

Roje Telecomunicazioni SpA, Via Sant'Anatolone 15, 20147 Milan. Tel: (02)

415.4141. Gen. Mgr. Ezioe Tunesi

Product: Leader tape

Saar Srl, Viale di Porta Vercellina 14, 20123 Milan Tel: 469-6251. Pres.

Walter Gurtler, Sales Mgr. Sergio Balloni

Product: Catalog servs

S E C I, see Magnex

Siemens SpA (Societa Italiana Telecomunicazione), Via A. Canova 19/A, Mi

lan. Tel: (02) 43.88 (Importer)

Audio: Needles (Stanton)

Sonorex Tape SpA, Via Bonfadina 14, Cazzago San Martino (Brescia) Tel

(030) 725 382 Telex: 300826 Admin. Dr. Antonio Magri, Sales Execs

I. Capoferri, R. Descalzi

Product: Head cleaners & demagnetizers, leader tape

Stanton, see Siemens

Start Inc., Corso Garibaldi, No. 120, 20030 Seveso (Milan). Tel: (0362)

508.701. Telex: 33080. Pres.: Mario Colombo, Gen. Mgr.: Dr. Dario De

Benedetti, Sales Mgr.: Dr. Luigi Cane.

Product: Head cleaners & demagnetizers

Sumat Srl, Via San Giuseppe 137, 21047 Saronno Tel: (02) 962 0915

Telex: 380426 Gen. Mgr. Roberto Macchi

Product: Head cleaners & demagnetizers

3 M Italia SpA, Milano San Felice (Segrate), Tel: (02) 75.451 Telex: 31275,

31195. Mng. Dir. T. Skoog, Sales & Mktg. Mgr. G. Mariano.

Product: Carrying & storage cases, catalog servs., head cleaners, demag

netizers, leader & splicing tape

#### • store fixtures & merchandising aids manufacturers

Alfapolymer Srl, Via Lamarmorata 33, Milan. Tel: (02) 546-6986.

Product: Display racks.

New Hobby In Style, Via Gabriele d'Annunzio 15, 20052 Monza. Tel: (039)

74.51.02 Cable: NEWHOBBY Chief Exec. Rosella Sangalli; Gen. & Sales

Mgr. Stefano Nocera, Foreign Dept. Giancarlo Zanini

Product: Browser boxes, display racks

Saar Srl, Viale di Porta Vercellina 14, 20123 Milan Tel: 469-6251. Pres.

Walter Gurtler; Sales Mgr. Sergio Balloni.

Product: Browser boxes, display racks.

#### • playback / recording equipment

A E G Telefunken SpA, Via Pirelli 12, 20124 Milan. Tel: (02) 61798. Cable

AEGITAL. Telex: 314073. Pres. Dr. M. Bortolussi, Gen. Dir.: B. Lenzi,

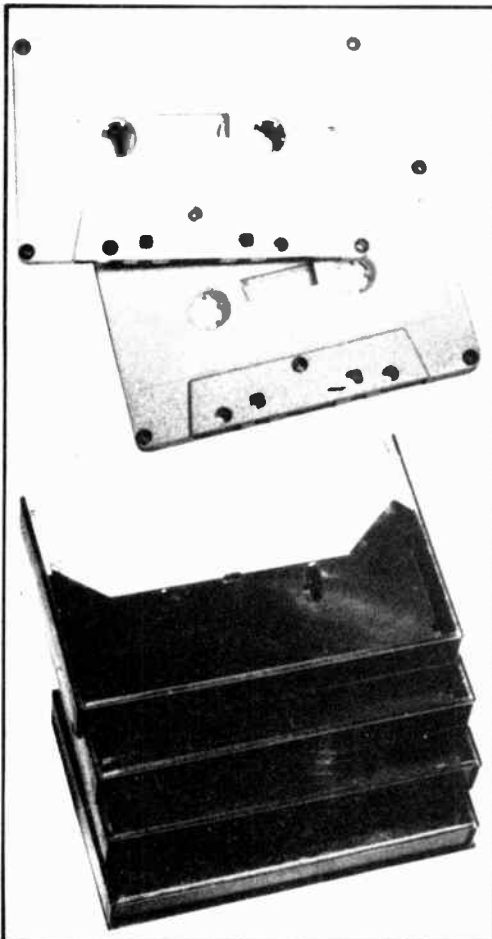
Sales Mgr.: A. Bosco

Audio: Telefunken.

A S C Electronic, see Videosono.

Alpage, see Socolin

Ampex Italiana SpA, Via Riccardo Gigante 4, Rome Tel: (06) 546991. Cable



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AMPEX ROME Telex 610492 Mng. Dir.: Riccardo Crippa; Sales Mgr.: Domenico Rossi.  
 Branch: 20090 Segrate (Milan), Residenza Mestieri, Milano 2 Tel: (02) 213 8181. Telex: 321246.  
**Audio & Video:** Ampex (USA).  
 Avelca Srl, V. Emanuella 16, 21047 Saronno Tel: (02) 960 54.13. Telex: 334502. Mng. Dir. & Gen. Mgr.: Sergio Moretti. (Audio only)  
 Crown, see Socolin.  
 Grundig Italiana SpA, 38015 Lavis Trento.  
**Audio:** Grundig (Germany).  
 Linear Italiana SpA, Via Arbe 50, 20125 Milan.  
**Audio:** Teac.  
 M C I, see Roje.  
 Magnetofoni Castelli, see Remco  
 Mincom-Wollensak, see 3M  
 Nikko, see Socolin.  
 Philips SpA Sistemi Audio Video, Viale F. Testi 327, 20162 Milan. Tel: 64.45. (Audio & Video)  
 Remco Italiana SpA, 20060 San Pedrino di Vignate. Tel: (02) 956041.  
**Audio:** Magnetofoni Castelli, Remco.  
 Roje Telecomunicazioni SpA, Via Sant'Anatole 15, 20147 Milan. Tel: (02) 415 41.41. Telex: 332202. Co-Pres.: Camillo Roje, Ezio Tunesi; Sales Mgr.: Alberto Albertini.  
**Audio:** MCI  
 Socolin Divisione Elettronica, Sala dei Longobardi 2, 20121 Milan. Tel: (02) 89.81.20. Mng. Dir.: V.I. Totah; Sales Mgr.: E.M. Sassoon; Adv. Mgr.: R. Totah.  
**Audio:** Alpage, Crown, Nikko, Tecsonic.  
 Studer Italiana, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120. Cable: BEPPATOMIL. Telex: 32402. Gen. Mgrs.: Roberto Beppato, Walter Conci; Sales Mgr.: David Butterworth.  
**Audio:** Studer (Switzerland).  
 Teac, see Linear.  
 Tecsonic, see Socolin  
 Telefonken, see AEG-Telefunken.  
 3 M Italia SpA, Milano San Felice (Segrate), Tel: (02) 75.451. Telex 31275, 31159. Mng. Dir.: T. Skoog; Sales & Mktg. Mgr.: M. Bianchi.  
**Audio:** Mincom-Wollensak.  
 Videosuono di Maurizio Calari, Via Sangallo 30, 20125 Milan. Tel: (02) 717.051/351. Pres. & Sales Mgr.: Maurizio Calari; Adv. Mgr.: Roberto Falsiroli.  
**Audio:** ASC Electronic.

**JAPAN**

• **services**

**DESIGN & ARTWORK**

Japan Musicolor Co. Ltd., Higashi-Ueno 6-19-17, Daiho-ku, Tokyo 110. Tel: (03) 845-3231. Telex: 23419. Pres.: Yoshio Tamura; Gen. Mgr.: Shigehiro Ashida. (Record only)  
 Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Pres.: Takami

Schoobochi; Mng. Dirs.: Mitsugu Kumamoto, Kazuo Mochizuki, Takeo Shiga.  
 P C C (KK), Shibuya Central Bldg., 5F, 3-14 Udagawa cho, Shibuya-ku, Tokyo. Tel: (03) 464-6045.  
 Spirit Ent. Inc., Kojimachi Royal Bldg., 4-7 Kojimachi, Chiyoda-Ku, Tokyo 102. Tel: (03) 230 1611. Telex: 23419. Chief Exec.: Akio Tamura; Gen. Mgr.: Angel Estevez Dominguez.  
 Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki  
 Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. (Record only)

**PRINTERS & LITHOGRAPHERS**

Japan Musicolor Co. Ltd., Higashi-Ueno 6-19-17, Daiho-ku, Tokyo 110. Tel: (03) 845-3231. Telex: 23419. Pres.: Yoshio Tamura; Gen. Mgr.: Shigehiro Ashida. (Record only)  
 Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Pres.: Takami Schoobochi; Mng. Dirs.: Mitsugu Kumamoto, Kazuo Mochizuki, Takeo Shiga.  
 Spirit Ent. Inc., Kojimachi Royal Bldg., 4-7 Kojimachi, Chiyoda-Ku, Tokyo 102. Tel: (03) 230-1611. Telex: 23419. Chief Exec.: Akio Tamura; Gen. Mgr.: Angel Estevez Dominguez. (Tape only)  
 Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. (Record only)

**TAPE CUSTOM DUPLICATORS  
TAPE PACKAGING & LABELING**

Apollo Music Ind'l Corp., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo 160. Tel: (03) 353-0191.  
 C B S/Sony Recs. Inc., 1561-2 Akawa, Ohigawa-cho, Shida-gun, Shizuoka-ken 421-02. Tel: (05462) 2-1321.  
**Audio:** 8-tr., cassette.  
 Eastern Sun Ents. Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 501-0344. Cable: EMPSUNMUSERV.  
**Audio:** 8-tr., quadruphonic, cassette, open reel.  
 Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Pres.: Takami Schoobochi, Mng. Dirs.: Mitsugu Kumamoto, Kazuo Mochizuki, Takeo Shiga. (PKG-audio)  
 Polygram Rec. Serv. KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: J. Dieter Bliersbach, VP & Dir.: Takao Yanagimoto; Gen. Mgr.: Takashi Koyama; Sales Mgr.: Noboru Ishida.  
**Audio:** Cassette  
 Spirit Ent. Inc., Kojimachi Royal Bldg., 4-7 Kojimachi, Chiyoda-Ku, Tokyo 102. Tel: (03) 230-1611. Telex: 23419. Chief Exec.: Akio Tamura; Gen. Mgr.: Angel Estevez Dominguez. (PKG-video only)  
**Audio:** Open reel.  
**Video:** 2" quad, 1" open reel, ¾" U-matic cassette, ¾" Beta & VHS cassette

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 380406 ASLOMB-I-ATT 479 FILP  
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 Via Addetta 2/A - Tel. 90.64.542

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ECOFINA FACTORY  
VIA MONVISO, 21 - 20154 MILANO (ITALY) - TEL. 314766 - 3182272

T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584 7351.

Audio: 8-tr., cassette.

Video: 1" open reel.

T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103. Tel: (03) 278-5111. Cable: TDKCORE. Pres.: Fukujiro Sono; Gen. Mgr.: Shohachi Okuyama.

Audio: 8-tr., cassette, open reel.

Video: 1/2" U-matic cassette, 1/2" VHS & Beta cassette.

Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki. (PKG)

Audio: Cassette, open reel.

Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Cable: VICTOREXPOR. Telex: 26222.

Int'l branches: Canada, England, USA (all JVC).

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadraphonic.

Video: 1" open reel.

## • supplies

### CARTRIDGE & CASSETTE PARTS

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335.

Home office: USA.

### EMPTY CARTRIDGES, CASSETTES & REELS

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335.

Home office: USA.

Audio: 8-tr.

Sony Corp., PO Box 10, Airport PD, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 448-2111.

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

Audio & Video: Reels.

### PROFESSIONAL TAPE SUPPLIES

B A S F Japan Ltd., Tozan Bldg., 4-9 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 270-1461. Telex: 2222130. Pres.: Dr. Cantzler; Gen. Mgr.: H. Kreuels; Sales Mgr.: K. Suzuki.

Audio: D.I.N. calibration tapes.

Namiki Precision Jewel Co. Ltd., 3-8-22 Adachi-ku, Tokyo 123. Tel: (03) 919-0101.

Int'l branch: USA.

Product: Magnetic tape heads.

Victor Co. of Japan Ltd., 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Cable: VICTOREXPOR. Telex: 26222.

Int'l branches: Canada, England, USA (all JVC).

Audio: Test tape, heads, splicing & editing equip.

Brand name: JVC.

### TAPE, BLANK LOADED & RAW

B A S F Japan Ltd., Tozan Bldg., 4-9 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 270-1461. Telex: 2222130. Pres.: Dr. Cantzler; Gen. Mgr.: H. Kreuels; Sales Mgr.: K. Suzuki.

Audio: Cassette, open reel.

Video: Blank-1" open reel, 1/2" U-matic cassette, 1/2" cassette reel, raw-1/2" U-matic cassette.

Fuji Photo Film Co. Ltd., 2-26-30, Nishi-Azabu, Minato-ku, Tokyo 106. Tel: (03) 406-2409. Cable: FUJIFILM. Telex: 24306. Pres.: Kusuo Hirata, Sales Mgr.: Junichi Takahashi; Sales Mgr.: Hiroshi Yokotani. (Blank only)

Int'l branches: England, Germany, USA.

Audio: Cassette.

Video: 2" quad, 1" open reel, 1/2" U-matic cassette, 1/2" EIAJ open reel, 1/2" Beta & VHS cassette.

Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., 3-3-1 Ginza Chuo-ku, Tokyo 104. Tel: (03) 567-6221. Cable: MAXELLELEC. Telex: 26391. Int'l Dept. Dir.: Ken Kakurai; Sales Mgr.: Tom Inoue; Ass't Sales Mgr.: Bob Fujiwara. (Blank only)

Int'l branches: Germany, Hong Kong, Kuwait, Singapore, USA.

Audio: 8-tr. cassette, open reel.

Video: 1/2" U-matic cassette, 1/2" Beta & VHS cassette.

Brand name: Maxell.

J V C, see Victor.

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335. (Blank only)

Home office: USA.

Audio: 8-tr.

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma city, Osaka 571. Tel: (06) 908 1121. Cable: MATSUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko Yamashita. (Blank only)

Int'l branches: Germany, USA.

Audio: Cassette, open reel.

Video: 1/2" U-matic cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" VHS cassette, 1/2" VX.

Brand names: National/Panasonic, Technics.

Maxell, see Hitachi.

National/Panasonic, see Matsushita.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Pres.: Takami Schooboochi; Mng. Dirs.: Mitsugu Kumamoto, Kazuo Mochizuki, Takeo Shiga.

Audio: Cassette, open reel.

Video: Blank-Open reel, 1/2" U-matic cassette, 1/2" cassette; Raw-1/2" U-matic cassette.

Quasar, see Matsushita.

Scotch, see Sumitomo.

Sony Corp., PO Box 10, Airport PD, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 448-2111. (Blank only)

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

Audio: 8-tr., cassette, open reel.

Video: 1" open reel, 1/2" cassette, 1/2" EIAJ open reel, 1/2" Beta cassette

Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel: (03) 709-8493.

Audio: Blank-cassette, open reel, raw-8-tr., cassette & open reel

Video: 1" open reel, 1/2" cassette, 1/2" EIAJ open reel.

Brand name: Scotch.

T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103. Tel: (03) 278-5111. Cable: TDKCORE. Pres.: Fukujiro Sono; Gen. Mgr.: Shohachi Okuyama.

Int'l branches: Germany, UK, USA.

## T/A/V-82

Audio: 8 tr., cassette, open reel

Video: 1/2" U-matic cassette, 1/2" VHS & Beta cassette

Technics, see Matsushita.

Victor Co. of Japan Ltd., 4-1 Nihonbashi Honcho, Chuo-ku, Tokyo 103 Tel: (03) 241 7811. Cable: VICTOREXPOR. Telex: 26222

Int'l branches: Canada, England, USA (all JVC)

Brand name: JVC.

### TAPE DUPLICATING EQUIPMENT

Magnadyne Corp., Royal Higashi Azabu Bldg. 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583 8335.

Home office: USA

Audio: 8 tr. duplicating equip

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma city, Osaka 571 Tel: (06) 908-1121. Cable: MATSUDEN MORIGUCHI. Telex: 63426

Int'l branches: Germany, USA

Video: Duplicators.

Brand name: National/Panasonic

Otari Electric Co. Ltd., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo 167 Tel: (03) 333 9631. Cable: OTARIDENKI. Telex: 26604. Pres: Masayuki Hosoda; Sales & Adv. Mgr. Takao Aoki

Audio: High speed tape duplicators (8x, 16x, 32x, 64x), rewinders

Video: Tape winders

Sony Corp., PO Box 10, Airport PD, Tokyo 149. 6-7-35 Kita Shinagawa, Shinagawa-ku, Tokyo 141 Tel: (03) 448-2111

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA

Audio & Video: Duplicators

### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335.

Home office: USA.

Product: Shrink packaging

## • accessories manufacturers

Akai Electric Co. Ltd., 2-12-14 Higashi Kojima, Ohta-ku, Tokyo 144 Tel: (03) 742-5111.

Product: Head cleaners & demagnetizers

Clarion Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150 Tel: (03) 463-6161.

Int'l branches: Germany, Hong Kong, USA

Product: Carrying & storage cases, catalog servs

Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., 3-3-1 Ginza Chuo-ku, Tokyo 104. Tel: (03) 567 6221. Cable: MAXELLELEC. Int'l Dept. Dir: Ken Kakurai; Sales Mgr: Tom Inoue; Ass't Sales Mgr: Bob Fujiwara

Int'l branches: Germany, Hong Kong, Kuwait, Singapore, USA

Product: Audio & video cassette head cleaners

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583 8335

Home office: USA

Product: Tape storage cases, cleaners, cloths & brushes, splicing tape.

Nagaoka Seiki, 3-16-3 Kita Dotsuka, Toshima-ku, Tokyo 170

Product: Needles

Namiki Precision Jewel Co. Ltd., 3-8-22 Adachi-ku, Tokyo 123 Tel: (03) 919 0101

Int'l branch: USA

Product: Needles (M).

Nippon Chukushin, 3-9-35 Tazuka-cho, Shinjuku-ku, Tokyo 160

Product: Needles

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel: (03) 584 8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Pres: Takami Schooboochi; Mng. Dirs.: Mitsugu Kumamoto, Kazuo Mochizuki, Takeo Shiga

Product: Demagnetizers

Ogura Jewel Ind. Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143 Tel: (03) 763-3111. Telex: 02460048

Product: Needles

Sharp Corp., 22-22 Nagaiki-cho, Abeno-ku, Osaka 545 Tel: (06) 621 1221

Cable: LABOMET

Sony Corp., PO Box 10, Airport PD, Tokyo 149. 6-7-35 Kita Shinagawa, Shinagawa-ku, Tokyo 141 Tel: (03) 448 2111.

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.

Product: Head cleaners & demagnetizers, needles, splicing tape

Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158. Tel: (03) 709 8493

Product: Tape catalog servs., leader & splicing tape

T D K Electronics Co. Ltd., 1-13-1 Nihonbashi, Chuo-ku, Tokyo 103 Tel: (03) 278-5111. Cable: TDKCORE. Pres: Fukujiro Sono; Gen. Mgr: Shohachi Okuyama.

Int'l branches: Germany, UK, USA

Product: Head cleaners & demagnetizers, leader & splicing tape

Tamradio, see Tamura

Tamura Seisakusho Co. Ltd., 433 Higashi Ozumi, Nerima-ku, Tokyo 177 Tel: (03) 925 1111

Product: Head demagnetizers (Tamradio)

Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel: (0422) 53 1111. Cable: TEAC MITAKA. Telex: 2822551. Pres: Noboru Yanase; Gen. Mgr: Taru Urabe; Sales Mgr: Masao Morita

Int'l branches: Germany, USA

Product: Head cleaners & demagnetizers

## • store fixtures & merchandising aids manufacturers

Clarion Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150 Tel: (03) 463 6161

Int'l branches: Germany, Hong Kong, USA

Product: Browser boxes, display racks

Young Japan Enterprise Inc., 5 F Emerald Bldg., 12-7 Udagawa-cho, Shi-buya-ku, Tokyo 150 Tel: (03) 496 0681

## • playback / recording equipment

Awa Co. Ltd., 1-11-9 Ueno, Taito-ku, Tokyo Tel: (03) 835 1201. Cable: ELCTAIWA. Telex: 24562. Pres: Yusuke Samba; Sales Mgr: H. Tsuchida; Adv. Mgr.: J. Fujii (Audio only)

J V C, see Victor

Lux Corp., 1-1-1 Shinsenri Nishimachi, Toyonaka, Osaka Tel: (06) 834

0004. Pres: H. Hayakawa (Audio only)

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma City, Osaka 571. Tel: (06) 908 1121. Cable: MATSUDEN MORIGUCHI. Telex: 63426

Pres: Toshihiko Yamashita

Int'l branches: Germany, USA

Audio: National, Panasonic, Technics

Video: National, Panasonic

Mechanism, see Tamura Seisakusho

National, see Matsushita

Otari Electric Co. Ltd., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo 167 Tel: (03) 333 9631. Cable: OTARIDENKI. Telex: 26604. Pres: Masayuki Hosoda; Sales & Adv. Mgr: Takao Aoki (Audio only)

Panasonic, see Matsushita

Sansu Electric Co. Ltd., 2-14-1 Izumi, Suginami-ku, Tokyo 168 Tel: (03) 323 1111. Pres: Keizo Fujiwara; Sales Mgr: Akio Oki; Adv. Mgr: Koichi Enomoto. (Audio only)

Int'l branches: Belgium, USA

Sony Corp., PO Box 10, Airport PD, Tokyo 149. 6-7-35 Kitashinagawa, Shinagawa-ku, Tokyo 141 Tel: (03) 442 5111

Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA

Tamura Seisakusho Co. Ltd., 433 Higashi Ozumi, Nerima-ku, Tokyo 177 Tel: (03) 925 1111

Audio: Mechanism

Tascam, see Teac

Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180 Tel: (0422) 53 1111. Cable: TEAC MITAKA. Telex: 2822551. Pres: Noboru Yanase; Gen. Mgr: Taru Urabe; Sales Mgr: Masao Morita; Adv. Mgr: Toshitsugu Kuraoka

Int'l branches: Germany, USA

Audio: Tascam, Teac

Video: Teac.

Technics, see Matsushita.

Victor Co. of Japan Ltd., 4-1 Nihonbashi Honcho, Chuo-ku, Tokyo 103 Tel: (03) 241 7811. Cable: VICTOREXPOR. TOKYO. Telex: 26222. Pres: Ichiro Shinji; Gen. Mgr: F. Uchida; Adv. Mgr: Mitsuo Ichikawa

Audio & Video: JVC, Victor.

## MEXICO

### • services

#### DESIGN & ARTWORK

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan Tel: (905) 576 0333

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: (905) 531 2900

Fabricaciones Fonograficas SA, Nubia No 40, Isidro Fabela S/N Parque Ind. Santiago Tanquisteo, Mexico 16, D.F. Gen. Mgr: Javier Franco

Laminados & Acabados Especiales SA, Olivar 27, Colonia Alfonso XIII, Mexico 19, D.F. Tel: (905) 563 9625

Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel: (905) 576 4935

Musart SA (Discos), Av. Cuatlahuac 2335, Mexico 16, D.F. Tel: (905) 399 2332. Cable: MUSART. Pres: Eduardo L. Baptista, VP: Andreas Baptista, Gen. Mgr: Eduardo A. Baptista; Sales Mgr: Francisco Llopis

Promofon SA (Promotora Fonografica), Calle Colima 25 B, Mexico 7, D.F. Tel: (905) 514 7941. Owner: Gabriel Gonzalez de la O. Gen. Mgr: Gull Jermina Lozano

R C A SA de CV, Av. Cuatlahuac 2519, Col. Xochimilca, Mexico 16, D.F. Tel: (905) 527 6020

Sonomedios SA, Av. Vallarta 2590, Guadalupe, Jal. Tel: (9136) 16 56 10 (Record only)

#### PRINTERS & LITHOGRAPHERS

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan Tel: (905) 576-0333

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: (905) 531 2900

Fabricaciones Fonograficas SA, Nubia No 40, Isidro Fabela S/N Parque Ind. Santiago Tanquisteo, Mexico 16, D.F. Gen. Mgr: Javier Franco

I M Ed. SA, Sanctorum 86, Mexico 17, D.F.

Laminados & Acabados Especiales SA, Olivar 27, Colonia Alfonso XIII, Mexico 19, D.F. Tel: (905) 563 9625

Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel: (905) 576 4935

Musart SA (Discos), Av. Cuatlahuac 2335, Mexico 16, D.F. Tel: (905) 399 2332. Cable: MUSART. Pres: Eduardo L. Baptista, VP: Andres Baptista, Gen. Mgr: Eduardo A. Baptista; Sales Mgr: Francisco Llopis (Record only)

Peerless SA (Fabrica de Discos), Laguna de Mayran 232, Mexico 17,



Duplicaset SA, Jose Vasconcelos 218, Mexico 11, D.F. Tel: 553-12-06, 286 14 97  
 Audio: 8-tr., 8-tr. quadraphonic.  
 E M I Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel: (905) 525 1700. Cable: CAPRECORD. Telex: (017) 77406. Pres. Roberto O. Lopez Prado, Sales Mgr.: Salvador Esparza Barrera; Mfg. Dir.: Arturo Quiroz Ramirez; Rec'g. Dir.: Roberto F. Figueroa.  
 Audio: 8-tr., cassette.

Laminados & Acabados Especiales SA, Olivar 27, Colonia Alfonso XIII, Mexico 19, D.F. Tel: (905) 563-9625  
 Audio: Cassette.

Matrices SA (Discos), Lago Chalco 122, Mexico 17, D.F. Tel: (05) 250-1499. Cable: MELMEX  
 Campero.  
 Audio: 8-tr., cassette.

Mexicanos SA (Discos)/Orfeon Videovox SA, Alice Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935  
 Audio: 8-tr., cassette, open reel

Multitrack SA, Nubia No. 40, Isidro Fabela S/N Parque Ind. Santiago Tanquistengo, Mexico 16, D.F. Gen. Mgr. Olga San Martin.  
 Audio: Cassette.

Musart SA (Discos), Av. Cuauhahuac 2335, Mexico 16, D.F. Tel: (905) 399-2332. Cable: MUSART. Pres. Eduardo L. Baptista; VP: Andres Baptista. Gen. Mgr.: Eduardo A. Baptista, Sales Mgr.: Francisco Llopias. (PKG)  
 Audio: Cassette, open reel.

Peerless SA (Fabrica de Discos), Laguna de Mayran 232, Mexico 17, D.F. Tel: (905) 531-3320, 545-7215. Exec. Pres.: Heinz Klimchort; Gen. Dir.: Leo Porias; Gen. Mgr.: Peter Ulrich, Ass't Mgr.: Jurgen Ulrich, Int'l Dir.: Frank J.P. Segura  
 Audio: 8-tr., cassette.

Promolona SA (Promotora Fonografica), Calle Colima 25-B, Mexico 7, D.F. Tel: (905) 514-7941, 521-8741. Owner: Gabriel Gonzalez de la O.; Gen. Mgr.: O. Guillermina Lozano.  
 Audio: Cassette.

Sonomedios SA, Av. Vallarta 2590, Guadalajara, Jal. Tel: (9136) 16-56-10.  
 Audio: Cassette, open reel.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000/6200.  
 Audio: 8-tr., cassette, open reel.

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan, Tel: (905) 576-6866.  
 Audio: 8-tr., cassette, open reel.

## • supplies

### CARTRIDGE & CASSETTE PARTS

Musart SA (Discos), Av. Cuauhahuac 2335, Mexico 16, D.F. Tel: (905) 399-2332. Cable: MUSART. Pres. Eduardo L. Baptista; VP: Andres Baptista. Gen. Mgr.: Eduardo A. Baptista, Sales Mgr.: Francisco Llopias.

### EMPTY CARTRIDGES, CASSETTES & REELS

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900.  
 Audio: 8-tr., cassette.  
 Brand names: Avon, Coro, Musik.

### TAPE, BLANK LOADED & BULK RAW

Agfa-Gevaert de Mexico SA, Apdo. 7256, Mexico 1, D.F., Ing. Zapadores 1, Naucalpan, Tel: 761-800. Telex: (017) 74479.  
 Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

Video: Cassette.  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Ampex de Mexico SA de CV, Div. Del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870, 532-5126. Telex: (01) 773951. Gen. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: R. Garcia; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.

Audio: 8-tr., cassette, open reel  
 Video: 2" quad, 1" open reel, 1/2" U-matic cassette, 1/4" Cassette.

Aurex SA de CV, Calzada Tulyehualco 3370, Mexico 23, D.F. Tel: (905) 845-2268, 670-0277/0419. Chm. Federico Valdes; Gen. Mgr.: Ernesto Valdes; Sales Mgr.: Ramiro Gamboa.  
 Branch: Guadalajara, Jal., Av. Cruz del Sur 3303. Tel: (903) 622-6475. Reg'l Mgr.: Ricardo de la Llave.

Audio: Blank—Cassette, open reel, Raw—8-tr., cassette, open reel.  
 Video: Blank—1/2" U-matic cassette, 1/4" cassette.  
 Brand name: Ampex.

Avon, see Coro.  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. (Blank only)  
 Audio: 8-tr., cassette.  
 Brand names: Avon, Coro, In.

In, see Coro.  
 Montage Mexico SA, PO Box 244, Ciudad Ind'l El Framboyan, Lotes 1, 2 & 3, Veracruz, Tel: 3-42-00.  
 Audio: 8-tr., cassette, open reel.

Musart SA (Discos), Av. Cuauhahuac 2335, Mexico 16, D.F. Tel: (905) 399-2332. Cable: MUSART. Pres. Eduardo L. Baptista; VP: Andres Baptista. Gen. Mgr.: Eduardo A. Baptista, Sales Mgr.: Francisco Llopias.

Brand name: Prosonic.  
 Prosonic, see Musart.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000/6200.  
 Audio: 8-tr., cassette, open reel.

TAPE PACKAGING & LABELING EQUIPMENT  
 Musart SA (Discos), Av. Cuauhahuac 2335, Mexico 16, D.F. Tel: (905) 399-2332. Cable: MUSART. Pres. Eduardo L. Baptista; VP: Andres Baptista. Gen. Mgr.: Eduardo A. Baptista, Sales Mgr.: Francisco Llopias.

TAPE DUPLICATING & PROCESSING EQUIPMENT  
 Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870, 532-5126. Telex: (01) 773951. Gen. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: R. Garcia; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.

Audio: Recorders.  
 Video: Recorders, cameras & switchers.

Musart SA (Discos), Av. Cuauhahuac 2335, Mexico 16, D.F. Tel: (905) 399-2332. Cable: MUSART. Pres. Eduardo L. Baptista; VP: Andres Baptista; Gen. Mgr.: Eduardo A. Baptista, Sales Mgr.: Francisco Llopias.

• accessories manufacturers  
 Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870, 532-5126. Telex: (01) 773951. Dir.: Miguel A. Hernandez; Admin. Mgr.: Isaias Trujillo; Audio Prods. Sales Mgr.: R. Garcia;

cia; Video Prods. Sales Mgr.: Oscar Luna; Tape Prods. Sales Mgr.: M. Santillana.  
 Product: Head cleaners & demagnetizers, leader & splicing tape.

Aurex SA de CV, Calzada Tulyehualco 3370, Mexico 23, D.F. Tel: (905) 845-2268, 670-0277/0419. Chm. Federico Valdes; Gen. Mgr.: Ernesto Valdes; Sales Mgr.: Ramiro Gamboa.

Branch: Guadalajara, Jal., Av. Cruz del Sur 3303. Tel: (903) 622-6475. Reg'l Mgr.: Ricardo de la Llave  
 Product: Head cleaners & demagnetizers, leader tape.

Kentro Musical de Tijuana SA, PO Box 292, San Ysidro, Calif. 92073, USA, 917 Constitution Ave., Tijuana, B.C. Tel: (903) 385-1322. Pres.: Luis B. Alonso; VP: Tessa Alonso; Sales Mgr.: Manuel Magcaleno C.

Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, needles.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900.  
 Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000/6200  
 Product: Leader tape.

• store fixtures & merchandising aids manufacturers  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900.  
 Product: Record & tape display racks.

• playback/recording equipment  
 Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 539-6870, 532-5126. Telex: 01773951. Gen. Dir.: M.A. Hernandez; Audio Prods. Sales Mgr.: R. Garcia; Video Prods. Sales Mgr.: O. Luna; Tape Prods. Sales Mgr.: M. Santillana.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres.: Federico E. Rojas; Gen. Mgr.: Gloria Oliveros.  
 Audio: Ocean (Japan).

## NETHERLANDS

### • services

#### DESIGN & ARTWORK

Almere Printing BV, PO Box 45, Bedrijvenpark, De Vaart 1, 1300 AA Almere. Tel: (03240) 2-05-54. Telex: 70442. Mng. Dir.: Koert Bolhuis; Sales Mgr.: Wim Trouw.

Benelux Music Inds., Uilenweg 38, 6006 SK Weert. Tel: (04950) 3-56-40. Telex: 51285. Dir.: Johnny Hoes; Gen. Mgr.: Jacque Hoes; Sales Mgr.: Adrian Hoes; Prod. Mgr.: Sjayer Djamschidi.

C B S Grammofoonplaten BV, Nijverheidsweg 32-36, 2031 CP Haarlem. Tel: (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens; Sales Mgr.: W.F. Ariens.

Continental Sound, PO Box 81065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Pres.-Dir. Gen.: Leen La Riviere; Dir.: Nico Zwarts; Gen. Mgr.: Kees Klaassen.

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 16-32-42. Gen. Mgr.: Peter Rensen, Sales Mgr.: Paul Rodenhuis.

E M I-Holland Productie BV, Industrielaan 24, 5406 XC Uden. Tel: (04132) 68155. Cable: EMI HP. Telex: 50477. Mng. Dir.: B. J. van den Berg; Gen. Mgr.: J.H.G. Vossen.

Ivory Tower Studio's, Tusselveld 55, Bornerbreek. Tel: (05408) 261 Dir.: Fred Rootveld. Mgr. Dir.: Angre Rootveld, Eng.: Jaap Hilbink

Nederlandse Normaalk Drukkerij BV (Bramson Groep), PO Box 191, 3800-AD Amersfoort, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 79448.

P C M P Inc. Holland, PO Box 479, 3130 AL, Vlaardingen. Tel: (010) 35-71-20.

Polydorp BV, Verrijn Stuartaan 36, 2288 EL Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Mng. Dir.: Hans van den Broek; Sales Mgr.: Joop Veer.

Ring Workshop BV, Orchestreel 19a, Hilversum. Tel: (02150) 4-38-41. Mng. Dir.: Niek Lucas; Gen. Mgr.: Theo de Vos; Sales Mgr.: George Nissen; D&A Dept. Head: Letty Annokke.

Universe Prod'ns, Spaanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Pres.: Wobbe van Seijen; Sales Mgr.: Wim de Vries.

Wax-Europe, Kattengat 2, 1012 SZ Amsterdam. Tel: (020) 25-48-14. Pres.: Morton D. Wax; European Mgr.: Jules Farber.

PRINTERS & LITHOGRAPHERS  
 Almere Printing BV, PO Box 45, Bedrijvenpark, De Vaart 1, 1300 AA Almere. Tel: (03240) 2-05-54. Telex: 70442. Mng. Dir.: Koert Bolhuis; Sales Mgr.: Wim Trouw.

Amsterdam Drukkerij, N. Berchemstraat 1, Amsterdam. Tel: (020) 79-10-45.

Benelux Music Inds., Uilenweg 38, 6006 SK Weert. Tel: (04950) 3-56-40. Telex: 51285. Dir.: Johnny Hoes; Gen. Mgr.: Jacque Hoes; Sales Mgr.: Adrian Hoes; Prod. Mgr.: Sjayer Djamschidi.

Bijeldrukkerij Nederland, Binnenkant 40, Amsterdam. Tel: (020) 22-16-31.

C B S Grammofoonplaten BV, Nijverheidsweg 32-36, 2031 CP Haarlem. Tel: (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens; Sales Mgr.: W.F. Ariens.

Drukkerij van de Steeg BV, Hyacinthof, 40B, Enschede. Tel: (053) 33-05-55. Chief Exec. J. W. van de Steeg; Gen. Mgr.: H. H. Smit

E M I-Holland Productie BV, Industrielaan 24, 5406 XC Uden. Tel: (04132) 68155. Cable: EMI HP. Telex: 50477. Mng. Dir.: B. J. van den Berg; Gen. Mgr.: J.H.G. Vossen.

Habo/Dacosta Grafische Industrie, Coloradodreef 18, Utrecht. Tel: (030) 61-68-21. Telex: 47315.

Interdisc BV/Interprint BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Moonlight, Hurwenestr. 5, Rossum. Tel: (04182) 790.

N N O, PO Box 191, Amersfoort. Tel: (033) 3-16-64.  
 Nederlandse Normaalk Drukkerij BV (Bramson Groep), PO Box 191, 3800-AD Amersfoort, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 79448.

P C M P Inc. Holland, PO Box 479, 3130 AL, Vlaardingen. Tel: (010) 35-71-20.  
 P. I., Torelaan 17, Baarn. Tel: (02154) 1-99-11. Telex: 43382.  
 Polydorp BV, Verrijn Stuartaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Mng. Dir.: Hans van den Broek; Sales Mgr.: Joop Veer.  
 Soncliar Nederland, Postbus 1110, Hilversum. Tel: (035) 6-21-46.  
 Arno van Orsouw BV, Oostenburgervoorstr. 71-73, Amsterdam. Tel: (020) 22-28-98, 25-21-13. Telex: 13442. Chief Exec.: Arno van Orsouw.

### TAPE CUSTOM DUPLICATORS TAPE PACKAGING & LABELING

The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.

Audio Studio & Magnetics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde, Chief Eng.: Charles van Cattenburch  
 Audio: Cassette, open reel.

Benelux Music Inds., Uilenweg 38, 6006 SK Weert. Tel: (04950) 3-56-40. Telex: 51285. Dir.: Johnny Hoes; Gen. Mgr.: Jacque Hoes; Sales Mgr.: Adrian Hoes; Prod. Mgr.: Sjayer Djamschidi. (PKG)

Audio: 8-tr., cassette.

C B S Grammofoonplaten BV, Nijverheidsweg 32-36, 2031 CP Haarlem. Tel: (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens; Sales Mgr.: W.F. Ariens.  
 Audio: Cassette.

E M I-Holland Productie BV, Industrielaan 24, 5406 XC Uden. Tel: (04132) 68155. Cable: EMI HP. Telex: 50477. Mng. Dir.: B. J. van den Berg; Gen. Mgr.: J.H.G. Vossen; Cassette Dept. Gen. Mgr.: F. Veerman.  
 Audio: Cassette.

M C R Prod'ns BV, Hooglandseweg 62, 3813 AS Amersfoort. Tel: (033) 2-34-01. Telex: 79388. Mng. Dir.: Foppe Damste; Chief Eng.: Ben Uytjens.  
 Audio: 8-tr., cassette.

Polydorp BV, Verrijn Stuartaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Mng. Dir.: Hans van den Broek; Sales Mgr.: Joop Veer.  
 Audio: Cassette.

Sonortape Nederland BV, PO Box 113, Zonnebaan 42, 3600 AC Maarssen. Tel: (030) 43-11-44. Telex: 40354. Chief Exec.: M.C. Groeneveld.  
 Audio: Cassette.

van der Garde's Audio Studios BV, de Wetstr. 10-12, 6814-AP Arnhem. Tel: (0031) 85-22-91-23. Dir.: Gert van der Garde.  
 Audio: Cassette.

### • supplies

#### EMPTY CARTRIDGES, CASSETTES & REELS

Ampex BV, Zamenholdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Benelux Music Inds., Uilenweg 38, 6006 SK Weert. Tel: (04950) 3-56-40. Telex: 51285. Dir.: Johnny Hoes; Gen. Mgr.: Jacque Hoes; Sales Mgr.: Adrian Hoes; Prod. Mgr.: Sjayer Djamschidi.

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 16-32-42. Gen. Mgr.: Peter Rensen; Sales Mgr.: Paul Rodenhuis.

#### PROFESSIONAL TAPE SUPPLIES

Nederlandse Normaalk Drukkerij (Bramson Groep), PO Box 191, 3800-AD Amersfoort, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 79448.

Audio: Boxes.

#### TAPE DUPLICATING & PROCESSING EQUIPMENT

Ampex BV, Zamenholdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Audio Studio & Magnetics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde; Chief Eng.: Charles van Cattenburch.

Audio: Duplicators, loaders.  
 Brand name: Telefunken.

Telefunken, see Audio Studio & Magnetics.  
 Unaworld Corp., PO Box 6730, De Perponcherstr. 14, The Hague.  
 Home office: USA  
 Audio: Duplicating heads.

#### TAPE, RAW & BLANK LOADED

Agfa-Gevaert NV, Polakweg 10-11, Rijswijk. Tel: (070) 90-66-80. Mng. Dir.: J. Davignon; Sales Mgr.: D. van den Broek.  
 Audio: Cassette, open reel.

Video: 1" open reel, 1" cartridges, 1/2" cassette.  
 Brand Names: Agfa-Carat, Agfa-Ferrocrom, Agfa-Stereochrom, Agfa-Superchrom, Agfa-Superferro, Agfa-Videochrom.

Ampex BV, Zamenholdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Audio: Blank—8-tr., cassette, open reel; raw—8-tr., cassette.  
 Video: Blank—1" open reel, 1" cartridge, 1/2" cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge, raw—1" open reel, 1" cartridge, 1/2" cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.

Audioscript BV, Postbus 82, Loosdrechtsedijk 107, Loosdrecht. Tel: (02158) 5104. Dir.: P. de Ruyg, J.L. Cluysenaer. (Blank only)  
 Audio: Cassette.  
 Brand name: Luxman.

Audio Studio & Magnetics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde, Chief Eng.: Charles van Cattenburch.

Audio: Cassette, open reel.  
 Video: 1/4" EIAJ cartridge.

B A S F Nederland BV, PO Box 1019, Kadest. 1. Tel: (085) 71-71-71. Telex: 45111. Sales Mgr.: Willem van Workum.  
 Audio & Video: Cassette & open reel.

P C M P Inc. Holland, PO Box 479, 3130 AL, Vlaardingen. Tel: (010) 35-71-20. (Raw only)  
 Audio: Cassette, open reel.

TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES  
 Arno van Orsouw BV, Oostenburgervoorstr. 71, 1018 MP Amsterdam. Tel: (020) 22-28-98, 25-21-13. Telex: 13442. Dir.: Arno van Orsouw.  
 Product: Cartridge labels.

### • accessories manufacturers

Almere Printing BV, PO Box 45, Bedrijvenpark, De Vaart 1, 1300 AA Almere. Tel: (03240) 2-05-54. Telex: 70442. Mng. Dir.: Koert Bolhuis; Sales Mgr.: Wim Trouw.

Product: Brower boxes, dividers cards.  
 Ampex BV, Zamenholdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

**Product:** Head cleaners & demagnetizers.  
 Audioscript BV, Postbus 82, Nieuw Loosdrechtsejdijk 107, Loosdrecht. Tel: (02158) 5104 Dirs.: P. de Ruig, J.L. Cluysenaar  
**Product:** Needles  
 Charos BV, Mensing 51, Amsterdam. Tel: (020) 44-13-77. Telex 18118  
 Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers  
 Inelco Nederland BV, Turfstekeker 63, 1431 GD Aalsmeer Tel: (02977) 28855 Cable: INTELECT. Telex: 14168  
**Product:** Needles (Pickering)

Munich Recs. BV (VHB Munnikendam's Groothandel NV), Albert Schweitzer laan 9, 6721 AW Bennekom. Tel: (08389) 67-77 Cable: MUREC. Pres. Job. C. Zomer; Gen. Mgr.: Wybo Baron; Sales Mgr.: Huub Trautwein, Engs Judith Budding, Wil Hesen, Koos Hoepel  
**Product:** Needles  
 P C M P Inc. Holland, PO Box 479, 3130 AL Vlaardingen Tel: (010) 35 71 20  
**Product:** Needles, leader & splicing tape

Pico Recs., Ganzenhoef 28, Amsterdam Tel: (020) 99-47 36 Dir. Hans Oouw, Gen. Mgr.: Kees Kuiper, Sales Mgr.: Alma Ramchalaon  
**Product:** Record carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, needles.

Polydor BV, Verrijn Stuurtaan 36, Rijswijk. Tel: (070) 90 76 00 Telex 31481. Mng. Dir. Hans van den Broek, Prod. Mgr. Nico van Biemen, Mktg. Mgr.: Bob Spits; Sales Mgr. Joop Veen  
**Product:** Record carrying & storage cases, cleaners, clothes, brushes, 45 rpm adapters.

Twinkle Stars Prod'n BV, PO Box 341, Schaloenstr 36, Sittard Tel: (04490) 83-23. Cable: MAASTRICHT Gen. Mgr. Rudolph de Nijis, Sales Mgr.: Roy Sinclair.  
**Product:** Record carrying & storage cases, leader tape.

Wetlon-Wesgram BV, Veerlaan 84-92, 3072 ZZ Rotterdam. Tel: (010) 86-11-66. Telex: 28798. Holding Dir.: Albert S. de Vries; Gen. Mgr.: W. van Duin, Dir. M.A. Eygelsheim  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.

## • store fixtures & merchandising aids manufacturers

Polydor BV, Verrijn Stuurtaan 36, Rijswijk. Tel: (070) 90-76-00. Telex 31481. Mng. Dir. Hans van den Broek, Prod. Mgr. Nico van Biemen, Mktg. Mgr. Bob Spits; Sales Mgr. Joop Veen  
**Product:** Display racks.

## • playback / recording equipment

Ampex BV, PO Box 9026, 3506 GA Utrecht; Zamenholdreef 65A, 3562 JV Utrecht. Tel: (030) 61 29 21. Telex: 47856. Mgr. G.C.A. de Jong  
 Audioscript BV, Postbus 80, Nieuw Loosdrechtsejdijk 107, Nieuw Loosdrecht. Tel: (02158) 5104. Dirs.: P. de Ruig, J.L. Cluysenaar.  
**Audio:** Luxman.  
 Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22

91-23. Telex 75037. Pres. Gert van der Garde; Gen. Mgr.: Alfred van der Garde; Chief Eng.: Charles van Cattenburch  
**Audio & Video:** Magnetronic.  
 Audiotechnics, see Selectronic.  
 Charos BV, Mensing 51, Amsterdam. Tel: (020) 44-13-77. Telex: 18118. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems.  
**Audio:** Motorola (USA), Shiba (Japan)  
 Luxman, see Audioscript  
 Magnetronic, see Audio Studio.  
 Motorola, see Charos.  
 Realistic, see Tandy.  
 Revox, see Selectronic.  
 Selectronic BV, 1 Zydelry, 1420-CA Uithoorn. Tel: (02975) 60-60/562. Telex: 15728. Pres.: G.J. Muihlenbaumer; Sales Mgr.: R. Muihlenbaumer.  
 Adv. Mgr. F. Maaswinkel  
**Audio:** Audiotechnics, Revox, Tiffen.  
 Shiba, see Charos.  
 Tandy Int'l Electronics, Vijzelgracht 7, Amsterdam  
**Audio:** Realistic.  
 Tiffen, see Selectronic.

## SWITZERLAND

### • services

#### DESIGN & ARTWORK

Acheret Design Studios, Schaffhauserstr 15, Zurich. Tel: (01) 60.38.72  
 E. Schweizer Design AG, Spalenortweg 54, CH-4051 Basel. Tel: (061) 22.17.65. Gen. Mgr.: Peter Krummenacher.  
 Int'l branches: Germany, USA.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 730.22.29. Pres. R. Egli; Gen. Mgr. W.A. Wettler; Sales Mgr.: A. Brand.

#### TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Mousse-Duboule 49, CH-1211 Geneva 28. Tel: (022) 98.33.22. Cable: ASAINTER  
 Intertape Ltd (International Tape Org.), Spinnerenstr. 21, CH-8753 Mollis. Tel: (058) 34.31.34. Telex: 75162. Gen. Mgr. Peter Baumgartner; Sales Mgr.: Louis Bischof.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 1/2" cassette, 1/4" cassette.

M C S (Music & Cassette Supply Ltd.), Schufelistr., CH-8863 Buttikon SZ. Tel: (055) 67.14.14. Telex: 75144. Pres. Werner Weber; Gen. Mgr.: Mario Taravello; Sales Mgr. Ulrich Plocher.  
 Int'l branch: Germany.  
**Audio:** 8-tr., cassette, open reel.

Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr. Hans Vetterli; Sales Dir. Fredy P. Frei, R&D Dir. Richard Steiner.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.

Ruba, Beerli & Co./Arthcoch Ch E. Beerli, PO Box 300, Claragoben 78, CH-4000 Basel. Tel: (061) 33.23.94  
 Umton Studios E. Heers, Schulstr. 56, CH-8105 Regensdorf.

### • supplies

#### CARTRIDGE & CASSETTE PARTS

Alchemo AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr. Hans Vetterli; Sales Dir. Fredy P. Frei, R&D Dir. Richard Steiner.  
**Audio:** Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge plastic parts, library cases.

C C T (Compact Cassettes Trading AG), Birmensdorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Pres. Hugo von Blumenthal; Europe Mktg. Dir. B. Rupf, Europe Opns. Mgr. David Petty  
 Int'l branches: Austria, CCT; Germany, CCM  
 I C M Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager.  
 Lake County Recs., Fritz Courvoisier 15, CH-2300 La Chaux-de-Fonds. Tel: (039) 22.63.03. Chief Exec.: Michel Cattin, Gen. & Sales Mgr.: Eliane Cattin.  
 Lenco Moulding SA, rue de l'Industrie, CH-1781 Courtaman. Tel: (037) 34.19.15. Gen. Mgr. Gerard Koeberle; Sales Mgr. Zita Koeberle.  
 Toka AG, see CCT.

**EMPTY CARTRIDGES, CASSETTES, & REELS**  
 Alchemo AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** C-D cassette, cartridges, digital cassettes.

C C T (Compact Cassettes Trading AG), Birmensdorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Pres. Hugo von Blumenthal; Europe Mktg. Dir.: B. Rupf, Europe Opns. Mgr. David Petty (Video only)  
 Int'l branches: Austria, CCT; Germany, CCM.  
 I C M Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres. Werner Weber; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager.  
 Lake County Recs., Fritz Courvoisier 15, CH-2300 La Chaux-de-Fonds. Tel: (039) 22.63.03. Chief Exec.: Michel Cattin, Gen. & Sales Mgr.: Eliane Cattin.  
 Lenco Moulding SA, rue de l'Industrie, CH-1781 Courtaman. Tel: (037) 34.19.15. Gen. Mgr. Gerard Koeberle; Sales Mgr. Zita Koeberle.  
**Audio:** C-D cassettes.

Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr. Hans Vetterli; Sales Dir. Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Toka AG, see CCT.

**PROFESSIONAL TAPE SUPPLIES**  
 Audio Magnetics SA Geneva, PO Box 54, 2 Rte. des Acacias, CH-1227 Geneva. Tel: (022) 43.51.15. Telex: 27152. Gen. Mgr.: Jean-Pierre Murbach; Sales Mgr.: Werner Meier; Mktg. Mgr.: Jean-Jacques Eschenmoser.  
 Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
**Audio:** 8-tr. & cassette duplication tapes on NAB hubs.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG/SA, Stettbachstr. 7, CH-8600 Duebendorf. Tel: Zurich 821.02.40. Telex: 56961 Zurich. Mng. Dir.: R. Klett; Sales Mgr.: U. Buehring.  
**Audio:** Blank-Compact-cassette, open reel; raw-cassette, broadcast studio.  
**Video:** Cassette, open reel.

**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Alchemo AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei, R&D Dir.: Richard Steiner.  
**Audio:** Raw-8-tr., cassette, open reel; blank-8-tr., cassette.

Audio-Electronic AG, Raffelstr. 25, CH-8045 Zurich. Tel: (01) 66.26.90. Telex: 56556. Chm. Manfred Frank, Sales Mgr.: Ed Isenring (Importer) (Blank only)  
**Audio:** Cassette, open reel.  
**Brand name:** Fuji.

Audio Magnetics SA Geneva, 2 Rte. des Acacias, CH-1217 Geneva 24. Tel: (022) 43.51.15. Telex: 27152. Gen. Mgr.: Jean-Pierre Murbach; Sales Mgr.: Werner Meier; Mktg. Mgr.: Jean-Jacques Eschenmoser.  
 Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
**Audio:** 8-tr., cassette & open reel.

B A S F (Switzerland) AG, Soeststr. 40, CH-8802 Kiichberg. Tel: (07) 15.19.21. Telex: 52396. Sales Mgr.: Ueli Schor.  
**Home office:** Germany.  
**Audio:** Cassette, open reel.  
**Video:** Cassette, open reel.

C C T (Compact Cassettes Trading AG), Birmensdorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Chief Exec.: Hugo von Blumenthal; Europe Mktg. Dir.: B. Rupf; Europe Opns. Mgr.: David Petty.  
**Audio:** Cassette  
**Brand name:** Toka/Galaxy  
 Fuji, see Audio-Electronic.

I C M Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager. (Raw only)

Intertape Ltd (International Tape Org.), Spinnerenstr. 21, CH-8753 Mollis. Tel: (058) 34.31.34. Telex: 75162. Gen. Mgr. Peter Baumgartner; Sales Mgr.: Louis Bischof. (Audio & Video).

Lenco Moulding SA, rue de l'Industrie, CH-1781 Courtaman. Tel: (037) 34.19.15. Gen. Mgr.: Gerard Koeberle; Sales Mgr.: Zita Koeberle. (Blank only)  
**Audio:** Cassette

M C S (Music & Cassettes Supply Ltd.), Schufelistr., CH-8863 Buttikon SZ. Tel: (055) 67.14.14. Telex: 875144. Pres.: Werner Weber; Gen. Mgr.: Mario Taravello. (Blank only).

Magnelec Inc., Schwarztosstr. 36, CH-3007 Berne. Tel: (031) 25.44.74. Telex: 32923. Gen. Mgr. Dr. P. J. Wyman (Consulting & Engineering)

Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr. Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** 8 tr., cassette, open reel.

Pyral (Products) SA, 3 Rue Beau-Site, CH-1211 Geneva. Tel: 44.65.50. Telex: 23756. (Blank only)  
**Home office:** France.  
 Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf. Tel: (01) 840.26.71. Pres.: Willi Studer; Gen. Mgr.: Michel Ray (Blank only)  
**Audio:** Open reel.

Sony Overseas SA, Baarerstr. 59, CH-6301 Zug. Tel: (042) 23.31.21. (Blank only)  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, 1/2" cassette, 1/4" EIAJ cartridge.  
 Toka/Galaxy, see CCT.

#### TAPE DUPLICATING EQUIPMENT

Alchemo AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
**Audio:** Quality control equipment for CC production, cassette winders, audio acoustical equipment.

Audio Magnetics SA Geneva, PO Box 54, 2 Rte. des Acacias, CH-1227 Geneva. Tel: (022) 43.51.15. Telex: 27152. Gen. Mgr.: Jean-Pierre Murbach; Sales Mgr.: Werner Meier; Mktg. Mgr.: Jean-Jacques Eschenmoser.  
 Int'l subsidiaries: England, France, Germany, Portugal (All Audio Magnetics)  
**Audio:** 8 tr., cassette & open reel copiers & duplicators.

**Brand name:** Pentagon  
 Intertechnika (Div. of Nicheb Technical Consultants Ltd.), Case Postale 475, 4 Rue Ami-Lullin, CH-1211 Geneva 3  
**Audio:** Design & implementation of facilities.  
 Sony Overseas SA, Baarerstr. 59, CH-6300 Zug. Tel: (042) 23.31.21.

**• accessories manufacturers**  
 Alchemo AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
**Product:** Carrying & storage cases, head cleaners, demagnetizers, leader & splicing tape.  
 Dynavox Electronics, route de Villars 105, CH-1700 Fribourg. Tel: (037) 24.55.30.  
**Product:** Needles, stereo cartridges.  
**Brand name:** Pickering

I C M Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Gen. Mgr.: Andy Baur; Sales Dir.: Rolf Sager.  
**Product:** Tape carrying & storage cases, splicing tape.

Lake County Recs., Fritz Courvoisier 15, CH-2300 La Chaux-de-Fonds. Tel: (039) 22.63.03. Owner: Michel Cattin; Gen. & Sales Mgr.: Eliane Cattin.  
**Product:** 45 RPM adapters, needles.

M C S (Music & Cassette Supply Ltd.), Schufelistr., CH-8863 Buttikon SZ. Tel: (055) 67.14.14. Telex: 75144. Pres.: Werner Weber; Gen. Mgr.: Mario Taravello; Sales Mgr.: Ulrich Plocher.  
 Int'l branch: Germany.  
**Product:** Head cleaners.

Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R & O Dir.: Richard Steiner.

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**Product:** Carrying & storage cases, head cleaners & demagnetizers.  
 Revex ELA AG, Althardstr. 146, CH-8105 Regensdorf Tel. (01) 840 26 71  
 Pres.: Willi Studer, Gen. Mgr. Michel Ray  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers  
 E. Schweizer Design AG, Spaltenweg 54, CH 4051 Basel Tel. (061)  
 22.17.65. Telex: 63403 Gen. Mgr.: Peter Krummenacher  
 Int'l branches: Germany, USA  
**Product:** Carrying & storage cases, cleaners, cloths, & brushes, head  
 cleaners.

Thorens Franz AG, Hardstr. 41, CH 5430 Wetztingen Tel.: (056) 26 28 61  
 Mng. Dir. Remy A. Thorens, Sales Dir. Armin Graf  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, needles.

## • store fixtures & merchandising aids manufacturers

Alchemco AG, Althardstr. 224, CH 8105 Regensdorf/Zurich Tel. (01)  
 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore, Domestic  
 Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir. Richard  
 Steiner.  
**Product:** Tape display racks.

Musicalc AG, Althardstr. 224, CH 8105 Regensdorf/Zurich Tel. (01)  
 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic  
 Sales Mgr.: Hans Vetterli; Sales Dir.: Fredy P. Frei; R&D Dir. Richard  
 Steiner.  
**Product:** Tape display racks.

E. Schweizer Design AG, Spaltenweg 54, CH 4051 Basel. Tel. (061)  
 22.17.65. Telex: 63403 Gen. Mgr.: Peter Krummenacher  
 Int'l branches: Germany, USA.  
**Product:** Brower boxes, display racks.

## • playback/recording equipment

Amplex World Operations SA, Rt des Arsenaux 9, CH-1701 Fribourg, Tel.  
 (037) 81.31.11. Telex: 36196.

## UNITED KINGDOM

### • services

#### DESIGN & ARTWORK

A M C (Associated Mktg Co.), Harlowbury, Old Harlow, Essex CM17 0HE  
 Tel. (0279) 416 721. Contacts: Don Morris, Janet Verdon  
 A P Creative Servs. Ltd., 26/28 Brewer St., London W1R 3FW Tel. (01) 734  
 9823. Mng. Dir.: Anthony Park, Gen. Mgr.: Steve Walker, Sales Exec.  
 Gillian Bowman

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham Kent BR3 3RB  
 Tel. (01) 658 4386. Mng. Dir.: Paul Smith, Gen. Mgr.: Stephen R.  
 Norman, Sales Mgr.: Tom Bird

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London  
 WC2. Tel. (01) 240 1319. Telex: 21879, 25247 UK Rep. Linda Halpin  
 (Record only)  
**Home office:** USA, Chicago III

Alfa Display & Design, 28 Beechwood, Fordingbridge, Hants. Tel. (0425)  
 53943. Chief Exec.: Colin Knapman.

Amazing Exhibitionists Ltd., 52/56 Church Path, London W4 5BN Tel. (01)  
 995 3555. Telex: 21792. Ref. 3595 Dirs. Janet Lampport, Lawrence  
 Miller, Alex Forbes.

Amberlee Recs. Ltd., 387 Harrow Rd., London W9. Tel. (01) 866 7748. Mng.  
 Dir.: John Peters; Sales Mgr.: Orlean Lamas  
 Anemone Sound Facilities Ltd., 10A Poland St., London W1 Tel. (01) 439  
 9611. Telex: 8812286. Mng. Dir.: Aaron Gershfield; Gen. Mgr.: Derek  
 Hanlon, Sales Mgr.: Simon Patrick (Tape only)

Arlingheath Ltd., see Target.

Arrowlabs Ltd., Humber Rd., London NW2 6EP. Tel. (01) 450 2411. Telex  
 923034. Mng. Dir.: Maurice Mindel, Sales Mgr.: Alex Murray, Prod. Mgr.  
 Paul Rinne

Audiogenic Ltd., 34-36 Crown St., Reading, Berks. RG1 2SN Tel. (0734)  
 595647. Dir.: Martin Maynard; Gen. Mgr.: Mary Thomas; Sales Mgr.  
 Henry Smithson.

B G S Prod'n Ltd., Kirkland Park Studios, Lethame Rd., Strathaven,  
 Scotland ML10 6EE. Tel. (0357) 21130. Dir.: W B Garden Sales Mgr.  
 Dougie Stevenson; Maintenance Eng.: Stuart Currie

Ballantine Advertising Ltd., 8 Chestow Pl., London W2 Tel. (01) 229 6071  
 Mng. Dir.: A N Gill; Gen. Mgr.: Max Arnold

Bird Sound Studios, Welton Rd., Wedgwood Estate, Warwick CV34 5YA. Tel.  
 (0926) 45123, 498924. Owner: Sheila L. Bird, Gen. Mgr.: David  
 Rawlings; Sales Mgr.: Dave Sheriff

Blueport Music, 81 Osborne Rd., Jesmond, Newcastle on Tyne NE2 2AN.  
 Tel. (0632) 816 855. Chief Exec.: Maurice Roxoff, Gen. Mgr.: Ian Gurney.  
 Sales Mgr.: Nigel Harrison, Promo Mgr.: Antoine Legris.

Camron Design Ltd., 32 Pancras Rd., London NW1 2QP. Tel. (01) 837 8328  
 Dirs. Malcolm Macdonald, Lynda Watkins, John Cameron

Cassette Developments (Audiogenic) Ltd., Micra House, 138 Lower Mortlake  
 Rd., Richmond, Surrey TW9 2JZ. Tel. (01) 940 8186. Cable  
 MICRONETICS. Telex: 8813481. Gen. Mgr.: D. Dixon (Tape only)

Castle Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs WN2 4BH. Tel.  
 (0942) 58777. Chief Exec.: Simon Paul Millard

Coach House Studio Div./Ice Recs. Ltd., 81 A Osbaldeston Rd., Stamford  
 Hill, London N16. Tel. (01) 806 3252. Mng. Dir.: Eddy Grant, Gen. Mgr.  
 Alpine Grant; Sales Mgr.: Rudolph Grant. Financial Controller: Stan  
 Blackburn

Cream Creative Mktg Ltd., The Cloisters, 11 Salem Rd., London W2. Tel.  
 (01) 221 5155. Mng. Dir.: M.S. Stanford, Creative Dir.: M.E. Taylor,  
 Financial Dir.: R.F. Child.

Crowmyn Recs., 15 Trafalgar Dr., Walton on Thames, Surrey KT12 1MY.  
 Tel. (073 784) 3932. (09322) 42160. Chm. Jim Grahame, Gen. & Sales  
 Mgr. Raphael Wise (Recs. only)

D P Inc., 3 Alfred St., Weston Super Mare, Avon BS23 1PZ. Tel. (0934)  
 21932. Mng. Dir.: Don Todd

Beryl Davis Assocs., 24 Beresford Rd., Wallasey, Merseyside L45 0JJ. Tel.  
 (051) 639 2265/3559. Chief Exec.: Beryl Davis, Sales Mgr.: Eunice  
 Williamson

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2  
 9NH. Tel. (01) 460 0112. Telex: 8951346. Mng. Dir.: R.E. Edwards, Gen.  
 Dir.: R.N. Roadnight; Dir.: R.G. Froment, Sales Dir.: P.H. Grey.

Duplitate, 1/7 Harewood Ave. London NW1. Tel. (01) 774 2497. Chief  
 Exec. & Gen. Mgr.: B. Lambden, Sales Mgr.: R. Jackson-Moore. (Tape  
 only)

Edrad Creative Services, Radio House, Old Mill Rd., Kings Langley, Herts  
 Tel. (09277) 67479

Electronic Mfg (Sales) Ltd., Devonshire House High St., Birmingham B12  
 0LP. Tel. (021) 772 7145. Cable: FLESTIA. Telex: 336409. Dirs.: R.W.  
 Thomas, L.J. Laney

Gramplan Recs. Ltd., Airport Ind'l Estate, Wick Cathness, Scotland. Tel.  
 (0955) 2787. Dir.: J. Johnston, Mgr.: John Hunter

Halstan & Co. Ltd., Plantation Rd., Amersham Bucks HP6 6HJ. Tel. (02403)  
 5525. Cable: HALSTANSIC. Mng. Dir.: R.E. Smith, Sales Mgr.: W.  
 Shrimpton, Ass't Sales Mgr.: L. Thorpe, Sec'y: R. Verby. (Tape only)

E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester LE4 8AP. Tel.  
 (0533) 695413. Telex: 34627. Mng. Dir.: Chris Hetherington, Ass't Mng. Dir.:  
 Roger Stewart, Music Div. Sales Dir.: Derek Deighton

Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx UB3 1HQ.  
 Tel. (01) 573 3828. Telex: 23744. Mng. Dir.: J.A. Modlock, Comm'l. Dir.:  
 B.L. Hibbit; Sales Dir.: D.S. Robinson, Sales Mgr.: M.S. Fitzgerald,

John Harwood Bee Assocs., The Maltings, 63 High St., Ware, Herts. Tel.  
 (0920) 66310. Telex: 817861. Mng. Dir.: John Harwood Bee  
 Independent Rec. Co., 39 Harmer St., Gravesend, Kent. Tel. (0474) 65687.  
 Chief Exec.: J.W. Oram

Industrial Recs. Ltd., 10 Martello St., London E8. Tel. (01) 254 9178. Mng.  
 Dir.: Peter Christopherson, Gen. Mgr.: Casey P. O'Riordan, Sales Mgr.: David  
 Brooks, Gen. Exec.: Joyce Sinclair

T. Richard Johnson Ltd. Advertising, 47/48 New Bond St., London W1Y 0HE.  
 Tel. (01) 493 6371. Mng. Dir.: Terry Johnson, Creative Dir.: Keith  
 Milligan, Account Dir.: Barry Hodgetts

Krystal Promos., 48 Abbeydale Rd. S., Millhouses, Sheffield. Tel. (0742)  
 365638.

Steve Lane Musical & Publicity Servs., 12 Slough Ln., Kingsbury, London  
 NW9 8QL. Tel. (01) 205 2587. Owner: Steve Lane, Gen. Mgr.: K.C. Sear.  
 Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax, West Yorks. HX4  
 8JE. Tel. (0422) 76161. Mng. Dir.: Bill Leader, Sec'y: Helen Leader.

London Features Int'l Ltd., 8 Dorset Square, London NW1. Tel. (01) 723-  
 4204. Cable: LONPIX. Telex: 25884. Mng. Dir.: John M. Halsall, Gen.  
 Mgr.: Roy Jones, Sales Mgr.: Frances Topp, Sr. Photographer: Simon  
 Fowler (Photo library & studio facility repro servs.)

M H G Recs., 40 Gunter Grove, London SW10 0UJ. Tel. (01) 352 2886. Chief  
 Exec.: Mary Harrison Goudie, Gen. Mgr.: Rui De Castro  
 Metropolitan Communications, 8a Frogna Gardens, London NW3 6UX. Tel.  
 (01) 435 8803. Mng. Dir.: Mark R. Hanau, Sales Mgr.: R. Hanau,  
 Admin.: A. Lohmeyer

Multiple Sound Pressings Ltd., Deacon St., Leicester. Tel. (0533) 56608.  
 Telex: 914382. Mng. Dir.: Ian F. Miles, Gen. Mgr.: John S. Coats, Sales  
 Mgr.: J. Colgrove, Chief Eng.: D. Anderson

Mushroom Studios, 18 W Mill, Clifton, Bristol BS8 4BG. Tel. (0272) 35994.  
 35867. Chief Exec.: D. Ackerman, Gen. Mgr.: S.A. Ackerman (Rec. only)

Music Radio Promos., PD Box 400, Kings Langley, Herts. Tel. (09277)  
 64014. Mng. Dir. & Gen. Mgr.: Mike Baron, Sales Mgr.: Peter Duncan,  
 Publg. Dir.: Nik Oakley

Nelson Rec'g Studio, Nelson House, 93 Castle Hill Rd., Hindley, Wigan,  
 Lancs WN2 4BH. Tel. (0942) 58777. Contacts: S.M. Millard, W. Leyland  
 P D Graphics Ltd., 14 Forest Rd., Woodford Green, Essex S04. Tel. (01) 504  
 1549. Mng. Dir.: Philip Duffy, Gen. Mgr.: John Coeiman

Panda Recs., 2 Catherine St., Seaside, Llanelli, Dyfed, South Wales. Tel.  
 (05542) 58913, 52490. Dir.: Paul Adams, Sales Mgr.: Alan Phillips  
 Pan Graphics (Edinburgh) Ltd., 21 A Grosvenor St., Edinburgh, Scotland  
 EH12 5ED. Tel. (031) 225 9502. Mng. Dir.: John Mackinnon, Gen. Mgr.:  
 Colin Moore, Sales Mgr.: Jonathan Field

Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2ZH. Tel. (01)  
 262 7788. Cable: PHONREC. Telex: 261583. Mng. Dir.: A.I. Morris, Mktg.  
 Mgr.: K.N. Maliphant, Sales Mgr.: F.R. Towers

Pinnacle Recs., 9 Dean St., London W1V 5RL. Tel. (01) 714 4543. Telex  
 896141. Orpington Chm. Terry Scully, Gen. Mgr.: Tony Berry, Sales Mgr.  
 George Holloway

Porter & Pocock Assocs. Ltd., 72 Westfields Ave., London SW13 0AU. Tel.  
 (01) 878 4366/2595. Mng. Dir.: R. Alexander, Porter

Precision Tapes Ltd., AIV House, 17 Great Cumberland Pl., London W1A  
 1AG. Tel. (01) 262 5502. Cable: PYREC LONDON. Telex: 28259. Mng.  
 Dir.: Walter S. Woyda.

Real Custom Prod'ns, The Camp, Montgomery, Powys SY15 6LU. Tel.  
 (068681) 427. Chief Exec.: Richard G. Davies, Sales Mgr.: George B.  
 Pryce

Realtimeath Ltd., 15/23 Porteus Rd., London W2. Tel. (01) 723 8495. Dir.:  
 Bryan Whitman

Rougecrest Ltd., 10 Barley Mow Passage, Chiswick, London, W4 4PH. Tel.  
 (01) 994 6477. Mng. Dir.: Joseph R. Stanley, Gen. Mgr.: N.P.J. Murray

S R I Rec. Prod'ns Ltd., 98/ High Rd., Finchley, London N1? Tel. (01) 446  
 3218. Mng. Dir.: George Bellamy, Gen. Mgr.: J. Townsend, Sales Mgr.:  
 Dave Richardson

Sea Cruise Prod'ns (UK), 35 Great Russell St., London WC1. Tel. (01) 636-  
 3925. Gen. Mgr.: Terry Waghone. (Record only)  
**Home office:** USA, Ken Keene Int'l

Shadow Creative Design, 17 Beaminster House, Dorset Rd., London SW8  
 1EL. Tel. (01) 582 3510. Chief Exec.: Nigel Harris; Gen. Mgr.: Colin  
 Brown

Sound, 1 Ogdershaw Mews, Maidenhead, Berks. Tel. (0629) 33011. Mng.  
 Dir.: I.S. Webb, Sales Mgr.: M. Lloyd, Adv. Mgr.: C. McVie

Sound Conception, 85 Ashley Rd., Montpellier Bristol 6. Tel. (0272) 554-  
 721. Chief Exec.: Chris David; Gen. Mgr.: Henry Wheeler. (Rec. only)

Simon Stable Promos. Ingleok Wood End, Launton, Oxfordshire. Tel.  
 (08692) 2831. Mng. Dir.: Count S. de la Bedoviere, Gen. Mgr.: Judy  
 Diable, Sales Mgr.: Simon Stable

Steelguard Security Tape Display Systems, Pembroke Studios, 3A Benham  
 Ln., West Croydon, Surrey. Tel. (01) 689 1877/7878. Mng. Dir.: Paul  
 Holmes, Gen. Mgr.: Phillip Harrison, Sales Mgr.: Brian Forscutt

Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow,  
 Scotland G2 6LD. Tel. (041) 221 2244. Telex: 777783. Mng. Dir.:  
 Raymond E. Orr, Sec'y: Pat R. Black

Supersat Ltd., 17/18 Great Fulpeny St., London W1R 3DJ. Tel. (01) 437  
 4173. Mng. Dir.: D. Reade

Sutherland Studios, 85 Sutherland Ave., London W9 2HG. Tel. (01) 289  
 1875. Mgr.: Colin Burns  
 I R J, see T. Richard Johnson

Target Promos. The Studio, 1 Benham Ln., Croydon, Surrey CR0 2RU. Tel.  
 (01) 689 6618. Chief Exec.: A.T. Gregory, I.J. Adams, Sales Mgr. &  
 Sec'y: M.R. Souter, Export Mgr.: M. Wright

Topic Displays, 10 Wendall Rd., London W12 9RT. Tel. (01) 743 0108  
 James Upton Ltd., Tinsley House, 67 Rosoman St., London E1. Tel. (01)  
 278 2916. Cable: IINRUBOR. Sales Mgr.: W.G.A. Howe, Sales Mgr.: C.J.  
 Bennett. (Rec. only)

Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1. Tel. (01)  
 439-4313. Dir.: M.J. Suttton; Gen. & Sales Mgr.: Marc Eskenazi.

West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel. (01)  
 947 2106. Telex: 25694. Mng. Dir.: Peter G. West; Gen. Mgr.: H.E.V.  
 Pinnell; Sales Mgr.: Derek Higgs

West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel.  
 (01) 636 8572. Mng. Dir.: H. Leonard Temple; Gen. Mgr.: Stan Heiser;  
 Print Ed.: John Barry

Ziver Soker Sales, 74 Newman St., London W1P 3LA. Tel. (01) 580-3237.

### PRINTERS & LITHOGRAPHERS

A M C (Associated Mktg Co.), Harlowbury, Old Harlow, Essex CM17 0HZ.  
 Tel. (0279) 416 721. Contacts: Don Morris, Janet Verdon.

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham, Kent BR3 3RB.  
 Tel. (01) 658 4386. Mng. Dir.: Paul Smith; Gen. Mgr.: Stephen R.  
 Norman; Sales Mgr.: Tom Bird

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London  
 WC2. Tel. (01) 240 1319. Telex: 21879, 25247. UK Rep.: Linda Halpin.  
 (Record only)

**Home office:** USA, Chicago, Ill.  
 Amberlee Recs. Ltd., 387 Harrow Rd., London W9. Tel. (01) 866 7748. Mng.  
 Dir.: John Peters; Sales Mgr.: Orlean Lamas

Francis Antony Ltd., Trenance Mill, Blowinghouse Hill, St. Austell, Cornwall  
 PL25 5AH. Tel. (0276) 3476, 61264

Arnold Reproduction Co., 77/79 Dudden Hill Ln., London NW10 1BD. Tel.  
 (01) 459 6194. Owner: Stan Kitchen; Gen. Mgr.: Peter Hunt

Arrowlabs Ltd., Humber Rd., London NW2 6EP. Tel. (01) 450 2411. Telex:  
 923034. Mng. Dir.: Maurice Mindel; Sales Mgr.: Alex Murray; Prod. Mgr.:  
 Paul Rinne.

Audicord Recs., 387 Harrow Rd., London W9. Tel. (01) 866 7748. Chief  
 Exec.: K. Mellor

Audiogenic Ltd., 34-36 Crown St., Reading, Berks. RG1 2SN. Tel. (0734)  
 595647. Dir.: Martin Maynard; Gen. Mgr.: Mary Thomas; Sales Mgr.:  
 Henry Smithson

Ballantine Advertising Ltd., 8 Chestow Pl., London W2. Tel. (01) 229 6071.  
 Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold

Bird Sound Studios, Welton Rd., Wedgwood Estate, Warwick CV34 5YA. Tel.  
 (0926) 45123, 498924. Owner: Sheila L. Bird, Gen. Mgr.: David  
 Rawlings; Sales Mgr.: Dave Sheriff

Caroline, 56 Standard Rd., London NW10. Tel. (01) 961 2919. Telex: 22164.  
 Mng. Dir.: C. Stylianou, Studio/Electronics Exec.: Roger Elman

Cassette Developments (Audiogenic) Ltd., Micra House, 138 Lower Mortlake  
 Rd., Richmond, Surrey TW9 2JZ. Tel. (01) 940 8186. Cable:  
 MICRONETICS. Telex: 8813481. Gen. Mgr.: D. Dixon. (Tape only)

Cassette & Rec. Servs. Ltd., Eastcoats Rd., Bedford. Tel. (0234) 56317. Chief  
 Exec.: P. J. Norbury; Gen. Mgr.: P. Moore.

Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd.,  
 Maidstone, Kent. Tel. (0622) 673261. Chm.: O.P. Chalkin; Sales Dir.:  
 John Benoy; Works Dir.: Robin Burr.

Condor Litho Ltd., 35 Sylvan Grove, London SE15. Tel. (01) 639 9911. Mng.  
 Dir.: Michael J. Andrews; Gen. Mgr.: George Moss.

Cornelius Ed., 29 Lansdown Pl., Lewes, East Sussex. Tel. (07916) 3278.  
 Gen. Mgr.: Peter Fox

Coach House Studio Div./Ice Recs. Ltd., 81 A Osbaldeston Rd., Stamford  
 Hill, London N16. Tel. (01) 806 3252. Mng. Dir.: Eddy Grant; Gen. Mgr.:  
 Alpine Grant, Sales Mgr.: Rudolph Grant; Financial Controller: Stan  
 Blackburn

L A Cousins Ltd., 26 Grandens Ave., Hackney, London E8. Tel. (01) 985-  
 4211. Owner: L.A. Cousins; Gen. Mgr.: S. Franks

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2  
 9NH. Tel. (01) 460 0112. Telex: 8951346. Mng. Dir.: R.E. Edwards; Gen.  
 Dir.: R.N. Roadnight; Dir.: R.G. Froment; Sales Dir.: P.H. Grey

De Wolfe, 10/77 Harwood Ave., London W1V 3LF. Tel. (01) 724 2497. Chief  
 Exec. & Gen. Mgr.: B. Lambden, Sales Mgr.: R. Jackson-Moore.

**Audio:** Cassette  
 E C G (EC Graphics Ltd.), 67 Rosoman St., London E1. Tel. (01) 278 8054.  
 Telex: 267985. Mng. Dir.: R. Vickers; Sales Mgr.: T.O. Stevens

Garrod & Lofthouse Ltd., Chaldon Rd., Caterham-on-the-Hill, Surrey. Tel.  
 (Caterham) 45266. Telex: 262554. Chm. & Mng. Dir.: Norman J. Garrod;  
 Sales Mgr.: Christopher Garrod

Gateway, 162A Valham High Rd., London SW12. Tel. (01) 673 7316. Mgr.:  
 Dave Ward

Gothic Press Ltd., Hamault St., New Eltham SE9 2EQ. Tel. (01) 850 2266.  
 Mng. Dir.: A.H. Harvey; Gen. Mgr.: M.E. Hughes; Sales Mgr.: R. Jeffrey

Gramplan Recs. Ltd., Airport Ind'l Estate, Wick-Cathness, Scotland. Tel.  
 (0955) 2787. Dir.: J. Johnston; Mgr.: John Hunter

Halstan & Co. Ltd., Plantation Rd., Amersham, Bucks. HP6 6HJ. Tel. (02403)  
 5525. Cable: HALSTANSIC. Mng. Dir.: R.E. Smith; Sales Mgr.: W.  
 Shrimpton, Ass't Sales Mgr.: L. Thorpe; Sec'y: R. Verby.

E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester LE4 8AP. Tel.  
 (0533) 695413. Telex: 34627. Mng. Dir.: Chris Hetherington, Ass't Mng.  
 Dir.: Roger Stewart, Music Div. Sales Dir.: Derek Deighton

Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx UB3 1HQ.  
 Tel. (01) 573 3828. Telex: 23744. Mng. Dir.: J.A. Modlock, Comm'l. Dir.:  
 B.L. Hibbit; Sales Dir.: D.S. Robinson; Sales Mgr.: M.S. Fitzgerald,

John Harwood Bee Assocs., The Maltings, 63 High St., Ware, Herts. Tel.  
 (0920) 66310. Telex: 817861. Mng. Dir.: John Harwood-Bee  
 John Humphries, Music House, 1 de Cham Ave., Hastings, East Sussex TN37  
 6JE. Tel. (0424) 440104.

Independent Rec. Co., 39 Harmer St., Gravesend, Kent. Tel. (0474) 65687.  
 Chief Exec.: J.W. Oram

Steve Lane Musical & Publicity Servs., 12 Slough Ln., Kingsbury, London  
 NW9 8QL. Tel. (01) 205 2587. Owner: Steve Lane

Nelson Rec'g Studio, Nelson House, 93 Castle Hill Rd., Hindley, Wigan,  
 Lancs. WN2 4BH. Tel. (0942) 58777. Contacts: S.M. Millard, W. Leyland.

Old Smithy Rec'g Studio, Old Smithy Post Office Ln., Kempsey, Wores. Tel.  
 (0905) 820659. Chief Exec.: Muff Murfin; Gen. Mgr.: Val Biddle; Engs.:  
 Colin Owen, Brad Davis

Porter & Pocock Assocs. Ltd., 72 Westfield Ave., London SW13 0AU. Tel. (01)  
 878 4366/2595. Mng. Dir.: R. Alexander, Porter

Real Custom Prod'ns, The Camp, Montgomery, Powys SY15 6LU. Tel.  
 (068681) 427. Chief Exec.: Richard G. Davies; Sales Mgr.: George B.  
 Pryce

Realtimeath Ltd., 15/23 Porteus Rd., London W2. Tel. (01) 723 8495. Dir.:  
 Bryan Whitman

Sea Cruise Prod'ns (UK), 35 Great Russell St., London WC1. Tel. (01) 636-

Tel (0296) 630421. Cable: SHDREPAK ASTON CLINTON Telex 83495 Gen Mgr.: Denis Rex, Sales Mgr. Lionel Rose, Works Mgr. Reg Ward  
**Home office:** USA, New York, N.Y.  
 Sound, I Ogdershaw Mews, Maidenhead, Berks. Tel (0628) 33011. Mng. Dir. I.S. Webb; Sales Mgr.: M. Lloyd, Adv. Mgr. C. McVie.  
 Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel (0892) 24225. Telex: 95577 Chem & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.  
 Steelguard Security Tape Display Systems, Pembroke Studios, 3A Benham Ln., West Croydon, Surrey. Tel: (01) 689 1877/7878. Mng. Dir.: Paul Holmes; Gen. Mgr.: Phillip Harrison, Sales Mgr. Brian Forscutt.  
 Tinsley Robot Group Ltd., Churchill Ind'l Estate, Lancing, Sussex BN15 8TX. Tel (09063) 5381. Telex 877171. Group Mng. Dir. John Rose; Group Sales Dir.: Roy Joyner.  
 James Upton Ltd., Tinsley House, 67 Rosoman St., London EC1 Tel (01) 278 2916. Cable: TINRDBDR. Sales Dir. W.G.A. Howe, Sales Mgr. C.J. Bennett (Rec. only)  
 West Bros. Printers Ltd., 212 Durnford Rd., London SW19 8DR. Tel (01) 947-2106. Telex: 25694. Mng. Dir. Peter G. West, Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: Derek Higgs  
 West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel: (01) 636-8572. Mng. Dir.: H. Leonard Temple; Gen. Mgr.: Stan Hesser; Print Ed.: John Barry.  
 P. G. Wood & Son (Printers) Ltd., 32 Church St., Dagenham, Essex RM10 9UU. Tel: (01) 595-5115. Telex: 897417. Mng. Dir.: Peter Wood, Gen. Mgr. Chns Sanford; Sales Mgr. Phil Douglas, Works Mgr.: Greg Bell  
 Ziver Soker Sales, 74 Newman St., London W1P 3LA. Tel (01) 580-3237

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*The Audio and Video lines indicate the configurations which the firms duplicate. Companies which offer packaging and labeling of tape product are indicated by: (PKG) which appears after the main body of their respective listings.*

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 Amberlee Recs. Ltd., 387 Harrow Rd., London W9 Tel: (01) 866-7748. Mng. Dir. John Peters; Sales Mgr.: Drelan Lamas (PKG-audio only)  
 Audio Cassette, open reel.  
 Anemone Sound Facilities Ltd., 10A Poland St., London W1. Tel: (01) 439-9611. Telex: 8812286. Mng. Dir.: Aaron Gersfield; Gen. Mgr.: Derek Hanlon; Sales Mgr.: Simon Patrick (PKG-audio only)  
 Audio: 8-tr., cassette.  
 Audicord Recs., 387 Harrow Rd., London W9. Tel: (01) 866-7748. Chief Exec. K. Mellor, (PKG-audio only)  
 Audio: 8-tr., cassette, open reel.  
 Audiogenic Ltd., 34-36 Crown St., Reading, Berks RG1 2SN Tel (0734) 595647. Dir.: Martin Maynard; Gen. Mgr. Mary Thomas, Sales Mgr. Henry Smithson. (PKG-audio & video)  
 Audio: Cassette.  
 Audio + Video Ltd., Video House, 48 Charlotte St., London W1P 1LX Tel (01) 580 7161. Telex: 22345 AYVEE G Mng. Dir. Irvin C. Pannaman, Sales Mgr. Andrew Bourne; Adv. Mgr. D. Ubsdell  
 Video: 4" cassette, 1/2" open reel, 1/2" Beta & VHS cassette.  
 Avcom Systems Ltd., Stanlake Mews, London W12 7HJ Tel (01) 749-2201. Cable: CINEPRD. Mng. Dir.: Eric R. Bastin, Gen. Mgr. Marc Hull; Sales Dir. Nick Gillieron.  
 Audio: Cassette.  
 Ivan Berg Assocs. (Audio Publ'g) Ltd., 35A Broadhurst Gardens, London NW6 3QT. Tel: (01) 624-7785. Mng. Dir. Ivan Berg. (PKG-audio only)  
 Audio: Cassette.  
 Bibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ. Tel: (01) 223-5955 Telex 917732. Dir. K. H. Bourke Borrowes; Gen. Mgr. M. Shepherd  
 Audio: Cassette.  
 Bird Sound Studios, Welton Rd., Wedgcock Estate, Warwick CV34 5YA Tel (0926) 45213, 498924. Owner: Sheila L. Bird, Gen. Mgr. David Rawlings, Sales Mgr.: Dave Sheriff  
 Audio: Cassette, open reel.  
 C B S Mfg. (div. of CBS (UK) Ltd.), 17/19 Soho Square, London W1V 6HE. Tel: (01) 734-8181. Cable: CDLRECMAN. Telex 24203 Mng. Dir.: John A. Wheeler. (PKG)  
 Audio: Cassette.  
 Caroline Exports Ltd., 56 Standard Rd., London NW10. Tel: (01) 961-2919. Gen. Mgr.: Steve Sparks; Projects Programs: Roger Eilman (PKG only)  
 Cassette Developments (Audioisonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940 8186. Cable: MICRDNETICS. Telex 8813481. Mng. Mgr. D. Dixon (PKG)  
 Audio: Cassette.  
 Cassette Rec'g Co. (UK) Ltd., Unit 2, Riverway, Harlow, Essex CM20 2DN. Tel: (0279) 39256. Mng. Dir. H.L. Collins, Gen. Mgr. Michael Newton, Mktg. Dir. C.J. Sanford.  
 Audio: Cassette.  
 Castle Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 58777. Chief Exec.: Simon Paul Millard  
 Audio: Cassette, open reel.  
 Video: 1/2" open reel, 1" cartridge, 1/2" matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Coach House Studio Div./Ice Recs. Ltd., 81 A Dsbaldeston Rd., Stamford Hill, London N16. Tel: (01) 806-3252. Mng. Dir. Eddy Grant; Gen. Mgr. Alpine Grant, Sales Mgr.: Rudolph Grant, Financial Controller: Stan Blackburn.  
 Audio: Cassette.  
 D T P Inc., 3 Alfred St., Weston Super-Mare, Avon BS23 1PZ. Tel: (0934) 21932. Mng. Dir.: Don Todd  
 Audio: Cassette, open reel.  
 Video: 1" open reel.  
 Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111.  
 Factory: Bridgnorth, Shrops., Pale Meadow Works, Hospital St. Tel: 5721.  
 Discourses Ltd., 36 Crescent Rd., Tunbridge Wells, Kent TN1 2LZ. Tel: (0892) 26397. Mng. Dir.: Robert F. Hardcastle, Gen. Mgr. Anthony James  
 Audio: Cassette, open reel.

Duplitate, 1/7 Harewood Ave. London NW1 Tel (01) 724 2497 Telex 21879 Chief Exec. & Gen. Mgr. B. Lambden, Sales Mgr. R. Jackson Moore  
 Audio: Cassette, open reel.  
 E M I Recs. (UK) Ltd., 1/3 Uxbridge Rd., Hayes, Middx UB4 0SY. Tel: (01) 561 8722. Mng. Dir.: R. Lopez; Ass't Dir.: R. Shenton, Special Projects Mgr.: D.L. Watson.  
 Audio: Cassette.  
 Fraser Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19 5EG. Tel: (01) 947-7551. Dir.: David R. Tuckman  
 Audio: Cassette.  
 Garrod & Lofthouse Ltd., Chaldon Rd., Caterham on the Hill, Surrey, Tel (Caterham) 45266. Chm. & Mng. Dir. Norman J. Garrod, Sales Mgr. Christopher Garrod (PKG only)  
 Gramplan Recs. Ltd., Airport Ind'l Estate, Wick Cairnness, Scotland. Tel (0955) 2787. Dir.: J. Johnston, Mgr. John Hunter (PKG)  
 Audio: Cassette, open reel.  
 H & S, 255 Liscard Rd., Wallasey, Merseyside Tel (051) 639-9270. Mng. Dir.: David Crosby, Gen. Mgr.: Roger Baskeyfield, Ass't Gen. Mgr.: Peter Coleman (PKG-audio only)  
 Audio: Cassette.  
 Happy Face Music, The Old Smithy, Post Office Ln., Kempsey, Worcs. WR5 3NS. Tel: (0905) 820-659, 820 566. Cable: SMITHYSOUND. Chief Exec. Muff Murfin, Gen. Mgr.: V.B. Murfin.  
 Audio: Cassette, open reel.  
 Video: VHS  
 Humberstone Studios, Grimsby Rd., Laceby Grimsby, South Humberstone Tel (0472) 40152, 71582. Chief Exec. L.A. Johnson  
 Audio: Cassette, open reel.  
 I B C Sound Rec'g Studios Ltd., 35 Portland Pl., London W1N 3AG Tel (01) 637 2111 Telex 264413 Mng. Dir. John D. Tucker, Technical Dir. Dennis King, Studio Mgr.: Michael Claydon (PKG)  
 Audio: Cassette, open reel.  
 Immediate Sound Servs. Ltd., 6 Drsmn Rd., London N1 5QJ Tel (01) 739-9672. Telex: 262284. Chm.: Richard Clark, Mng. Dir.: Colin Johnson, Tape Mgr. Malcolm Shepherd.  
 Audio: 8-tr., cassette.  
 Independent Rec. Co., 39 Harmer St., Gravesend, Kent Tel (0474) 65687. Chief Exec.: J.W. Dram.  
 Audio: 8-tr., cassette, open reel.  
 Industrial Recs. Ltd., 10 Martello St., London E8. Tel (01) 254 9178. Mng. Dir. Peter Christopherson, Gen. Mgr. Cosy P. Derridge, Sales Mgr. David Brooks, Gen. Exec. Joyce Sinclair  
 Audio: Cassette.  
 S Kempner Ltd., 498 Honeycot L. Stanmore, Middx HA7 1JZ. Tel (01) 952 5262 Telex 21400 Gen. Mgr. Paul R.S. Rogers, Sales Mgr. Barry Heath (PKG only)  
 L T S, see London Transcription Servs.  
 Steve Lane Musical & Publicity Servs., 12 Slough Ln., Kingsbury, London NW9 8QL Tel: (01) 205-2587. Dwner: Steve Lane  
 Audio: Cassette.  
 Leader Sound Ltd., 209 Rochdale Rd., Greenfield, Halifax, West Yorks HX4 8JE. Tel: (0422) 76161. Mng. Dir. Bill Leader, Sec'y Helen Leader  
 Audio: Open reel.  
 Linguaphone Institute Ltd., Trading Estate, 252/253 Argyle Ave., Slough, Berks SL1 4HA. Tel: Slough 23200. Div. Mgr. John King  
 Audio: Cassette.  
 London Transcription Servs., 23 Denmark Pl., London WC2H 8NL Tel (01) 836 7148  
 Audio: Cassette, open reel.  
 Metropolitan Communications, 8A Froggnal Gardens, London NW3 6UX. Tel (01) 435-8803. Mng. Dir.: Mark R.F. Hanau, Sales Mgr. R. Hanau, Adm'n. A. Lohmeyer  
 Audio: Cassette.  
 Video: 1/2" cassette.  
 Mushroom Studios, 18 W. Mall, Clifton, Bristol BS8 4BG Tel: (0272) 35994, 35867. Chief Exec.: D. Ackerman; Gen. Mgr. S.A. Ackerman.  
 Audio: 8-tr., cassette.  
 National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASODNIC Telex 848761. Mng. Dir.: A. Imura, Sales Mgr. J. Aoki, Adv. Mgr. Ron Fry  
 Branch: Stourton, Leeds, Skelton Grange Rd. Tel: (0532) 702541. Reg'l Sales Dir. Tony Nishigaki  
 Video: 1/2" EIAJ cartridge  
 Nelson Rec'g Studio, Nelson House, 93 Castle Hill Rd., Hindley, Wigan, Lancs WN2 4BH. Tel: (0942) 58777. Contacts: S.M. Millard, W. Leyland  
 Audio: Cassette.  
 Video: 1/2" cassette, 1/2" VHS cassette  
 P.M.S., Harlowbury, Old Harlow, Essex. Tel: (0279) 416721. Dir. Don Morris; Sales Mgr. Lynda Murphy. (PKG only)  
 4140 Recs. Ltd., 46 Maddox St., London W1. Tel: (01) 629-3266, 491-1100. Mng. Dir. James Pollard, Gen. Mgr. Julia Slocombe  
 Audio: 8-tr., cassette, open reel.  
 Phonogram Ltd., Stanhope House, Stanhope Pl. London W2 2HH. Tel (01) 262 7788. Cable: PHONREC Telex 261583 Mng. Dir. A.J. Morris, Mktg. Mgr. K.N. Maliphant, Sales Mgr. FR Towers  
 Audio: Cassette.  
 Plant Life Recs. Ltd., Edmon Chambers, 109A Bancroft, Hitchin, Herts. Tel (0462) 58555. Chm. Nigel Pegrum, Gen. Mgr. Geoffrey Ide, Sales Mgr. John Garrard.  
 Audio: 8-tr.  
 Polygram Rec. Dpns. Ltd., Walthamstow Ave., London E4 8SZ. Tel: (01) 527-2300. Telex: 896383. Tech. Dir.: W.W. Bryant, Factory Mgr.: V. Gowland; Tape Prods. Mlg. Mgr.: F.W. Street  
 Audio: Cassette.  
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG Tel (01) 262-5502. Cable: PYREC LDNDON Telex 28259. Mng. Dir. Walter S. Woyda (PKG)  
 Audio: 8-tr., 8-tr. quadraphonic, cassette  
 Production Express Int'l, 15 Britten Lodge, Fair Acres, Bromley, Kent. Tel (01) 464-3249 Telex 912881. Mng. Dir. Bobbie Dahdi  
 Audio: Cassette.  
 Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel (0752) 25781 (day), 774381 (night) Chief Exec. Phil E.R. Simonds (PKG only)  
 Real Custom, The Camp, Montgomery, Powys SY15 6LU. Tel: (068681) 427. Mgr.: G.R. Davies.  
 Audio: Cassette.  
 Rougecrest Ltd., 10 Barlow Mow Passage, Chiswick, London W4 4PH. Tel (01) 994 6477. Mng. Dir.: Joseph R. Stanley, Gen. Mgr.: N.P.J. Murrey.  
 Video: 1" cartridge, 1/2" cassette, 1/2" EIAJ cartridge  
 S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir. George Bellamy, Gen. Mgr. J. Townsend, Sales Mgr. Dave Richardson  
 Audio: Cassette

Sentinel Recs. (Cornwall) Ltd., Paul, Penzance, Cornwall Tel: (0736) 73246 Telex 45608. Chief Exec. & Gen. Mgr. Job Morris.  
 Audio: Cassette  
 Simon Stable Promos., Ingleok, West End, Launton, Oxfordshire, Tel: (08692) 2831. Mng. Dir.: Count S.C. de la Bedoyere, Gen. Mgr.: Judy Doble, Sales Mgr. Simon Stable; Dupli'r: Daniel de la Bedoyere.  
 Audio: Cassette  
 Sound, I Ogdershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir. I.S. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr. C. McVie.  
 Audio: Cassette.  
 Video: 1/2" cassette, VHS.  
 Soundpost Studios, Grapevine House, Harberton, Totnes, Devon TQ9 7SE. Tel: (0803) 863616. Dir. Peter Kennedy  
 Audio: Cassette  
 Spot Recs. Ltd., 64 S Molton St., London W1 Tel (01) 499 7173. Gen. & Studio Mgr. Kate Hudson.  
 Audio: Cassette, open reel.  
 Video: 1" cartridge.  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel: (041) 221-2244. Mng. Dir.: P. Grant.  
 Audio: 8-tr., cassette, open reel.  
 T D Rec's, 1 Cleveland Park Crescent, Waltham Forest, London E17. Tel: (01) 520 0414.  
 T R A D Electronics Sales Ltd., 149B St. Albans Rd., Watford, Herts. WD2 5BB. Tel: (92) 47988. Telex: 262741. Mng. Dir. J.E. Southard  
 Audio: Cassette  
 The Tape Dupl'g Co. Ltd., 4-10 North Rd., Islington, London N7 9HN. Tel: (01) 609 0087. Telex: 264773. Pres. Mark Myers, Mng. Dir. Peter Robey (PKG)  
 Audio: 8-tr., 8-tr. quadraphonic, cassette  
 Theatre Projects Servs. Ltd. Rec'g Studio, 11/13 Neals Yard, Monmouth St., London WC2. Tel: (01) 836 1168. Cable: THEATRELIT Telex 27522. Mng. Dir. John Ball, Studio Mgr. Roger Norwood  
 Audio: Open reel.  
 Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AW. Tel: (01) 734-9901. Telex: 27782. Mng. Dir. Malcolm Toft, Sales Mgrs.: Mike Rogers, Derek Fox. (PKG)  
 Audio: 8-tr., cassette.  
 Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1 Tel (01) 439 4313. Dir.: M.J. Sutton; Gen. & Sales Mgr. Marc Eskenazi. (PKG)  
 Video: 1/2" VHS cassette.  
 World of Video 2000 Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293 Mng. Dir. Raymond Linton; Gen. Mgr. Yusuf Nurgat; Sales Dir. Colin W. Marler. (PKG-video only)  
 Video: 1/2" Beta & VHS cassette; 1/2" cassette  
 James Yorke Ltd., Dak House, Northleach, Gloucestershire GL54 3ET. Tel: (04516) 509. Chief Exec.: J. Scarlett, Sales Mgr. Peter Fanshawe, Technical Mgr. Mike McClarron; Studio Mgr. Peter Rinne. (PKG)  
 Audio: Cassette

## TAPE DUPLICATOR/MARKETERS

Metropolitan Communications, 8A Froggnal Gardens, London NW3 6UX. Tel: (01) 435 8803. Mng. Dir. Mark R.F. Hanau, Sales Mgr. R. Hanau; Adm'n. A. Lohmeyer

Labels: Belmont, Talkie Tapes, Venus  
 Admin: A. Lohmeyer

Pebble Recs Ltd., 46 Maddox St., London W1 Tel (01) 629 3266, 491-1100. Mng. Dir. James Pollard, Gen. Mgr. Julia Slocombe  
 Label: Sound & Picture (Kuwait)

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG Tel (01) 262-5502. Cable: PYREC LDNDON Telex 28259. Mng. Dir. Walter S. Woyda, Gen. Mgr. Gary Mann, Sales Mgr. Trevor Eyles.  
 Labels: Ad Rhythmic, Ariola, Ariola-Hansa, Bradleys, Buddha, Buena Vista, Cactus, Casablanca, Charly, Chartbusters, Chiswick, Conquest, Creole, Cube, Dawn, Daybreak, Dragon, Electric, Ember, Ensayo, Everest, Golden Hour, Gull, Hit & Run, Horse, Immediate, Kama Sutra, Magnet, Marble Arch, Nashville, Nixa, Nonesuch, PBR Int'l, Parachute, Precision Sound Guides, Precision Tapes, Private Stock, Pye, Pye Chartbusters, Pye Classical, Pye 4D, Pye Int'l, Pye Special, Redwood, Ronnie Scotts, SRT, Shell Sound Guides, Small Talk, Spark, Sportsdisc, Stax, Sun, 20th Century, Vanguard, Virtuoso, Visaphone, Vogue, World, Xtra

Labels: Belmont, Talkie Tapes, Venus  
 Admin: A. Lohmeyer

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 Audio: 8-tr., 8-tr. quadraphonic, cassette  
 Production Express Int'l, 15 Britten Lodge, Fair Acres, Bromley, Kent. Tel (01) 464-3249 Telex 912881. Mng. Dir. Bobbie Dahdi  
 Audio: Cassette.  
 Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel (0752) 25781 (day), 774381 (night) Chief Exec. Phil E.R. Simonds (PKG only)  
 Real Custom, The Camp, Montgomery, Powys SY15 6LU. Tel: (068681) 427. Mgr.: G.R. Davies.  
 Audio: Cassette.  
 Rougecrest Ltd., 10 Barlow Mow Passage, Chiswick, London W4 4PH. Tel (01) 994 6477. Mng. Dir.: Joseph R. Stanley, Gen. Mgr.: N.P.J. Murrey.  
 Video: 1" cartridge, 1/2" cassette, 1/2" EIAJ cartridge  
 S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir. George Bellamy, Gen. Mgr. J. Townsend, Sales Mgr. Dave Richardson  
 Audio: Cassette

Sentinel Recs. (Cornwall) Ltd., Paul, Penzance, Cornwall Tel: (0736) 73246 Telex 45608. Chief Exec. & Gen. Mgr. Job Morris.  
 Audio: Cassette  
 Simon Stable Promos., Ingleok, West End, Launton, Oxfordshire, Tel: (08692) 2831. Mng. Dir.: Count S.C. de la Bedoyere, Gen. Mgr.: Judy Doble, Sales Mgr. Simon Stable; Dupli'r: Daniel de la Bedoyere.  
 Audio: Cassette  
 Sound, I Ogdershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir. I.S. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr. C. McVie.  
 Audio: Cassette.  
 Video: 1/2" cassette, VHS.  
 Soundpost Studios, Grapevine House, Harberton, Totnes, Devon TQ9 7SE. Tel: (0803) 863616. Dir. Peter Kennedy  
 Audio: Cassette  
 Spot Recs. Ltd., 64 S Molton St., London W1 Tel (01) 499 7173. Gen. & Studio Mgr. Kate Hudson.  
 Audio: Cassette, open reel.  
 Video: 1" cartridge.  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel: (041) 221-2244. Mng. Dir.: P. Grant.  
 Audio: 8-tr., cassette, open reel.  
 T D Rec's, 1 Cleveland Park Crescent, Waltham Forest, London E17. Tel: (01) 520 0414.  
 T R A D Electronics Sales Ltd., 149B St. Albans Rd., Watford, Herts. WD2 5BB. Tel: (92) 47988. Telex: 262741. Mng. Dir. J.E. Southard  
 Audio: Cassette  
 The Tape Dupl'g Co. Ltd., 4-10 North Rd., Islington, London N7 9HN. Tel: (01) 609 0087. Telex: 264773. Pres. Mark Myers, Mng. Dir. Peter Robey (PKG)  
 Audio: 8-tr., 8-tr. quadraphonic, cassette  
 Theatre Projects Servs. Ltd. Rec'g Studio, 11/13 Neals Yard, Monmouth St., London WC2. Tel: (01) 836 1168. Cable: THEATRELIT Telex 27522. Mng. Dir. John Ball, Studio Mgr. Roger Norwood  
 Audio: Open reel.  
 Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AW. Tel: (01) 734-9901. Telex: 27782. Mng. Dir. Malcolm Toft, Sales Mgrs.: Mike Rogers, Derek Fox. (PKG)  
 Audio: 8-tr., cassette.  
 Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1 Tel (01) 439 4313. Dir.: M.J. Sutton; Gen. & Sales Mgr. Marc Eskenazi. (PKG)  
 Video: 1/2" VHS cassette.  
 World of Video 2000 Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293 Mng. Dir. Raymond Linton; Gen. Mgr. Yusuf Nurgat; Sales Dir. Colin W. Marler. (PKG-video only)  
 Video: 1/2" Beta & VHS cassette; 1/2" cassette  
 James Yorke Ltd., Dak House, Northleach, Gloucestershire GL54 3ET. Tel: (04516) 509. Chief Exec.: J. Scarlett, Sales Mgr. Peter Fanshawe, Technical Mgr. Mike McClarron; Studio Mgr. Peter Rinne. (PKG)  
 Audio: Cassette

Labels: Belmont, Talkie Tapes, Venus  
 Admin: A. Lohmeyer

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 Production Express Int'l, 15 Britten Lodge, Fair Acres, Bromley, Kent. Tel (01) 464-3249 Telex 912881. Mng. Dir. Bobbie Dahdi  
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 Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel (0752) 25781 (day), 774381 (night) Chief Exec. Phil E.R. Simonds (PKG only)  
 Real Custom, The Camp, Montgomery, Powys SY15 6LU. Tel: (068681) 427. Mgr.: G.R. Davies.  
 Audio: Cassette.  
 Rougecrest Ltd., 10 Barlow Mow Passage, Chiswick, London W4 4PH. Tel (01) 994 6477. Mng. Dir.: Joseph R. Stanley, Gen. Mgr.: N.P.J. Murrey.  
 Video: 1" cartridge, 1/2" cassette, 1/2" EIAJ cartridge  
 S R T Rec. Prod'ns Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir. George Bellamy, Gen. Mgr. J. Townsend, Sales Mgr. Dave Richardson  
 Audio: Cassette

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 Audio: Cassette  
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 Audio: Cassette  
 Sound, I Ogdershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir. I.S. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr. C. McVie.  
 Audio: Cassette.  
 Video: 1/2" cassette, VHS.  
 Soundpost Studios, Grapevine House, Harberton, Totnes, Devon TQ9 7SE. Tel: (0803) 863616. Dir. Peter Kennedy  
 Audio: Cassette  
 Spot Recs. Ltd., 64 S Molton St., London W1 Tel (01) 499 7173. Gen. & Studio Mgr. Kate Hudson.  
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 Audio: Open reel.  
 Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AW. Tel: (01) 734-9901. Telex: 27782. Mng. Dir. Malcolm Toft, Sales Mgrs.: Mike Rogers, Derek Fox. (PKG)  
 Audio: 8-tr., cassette.  
 Wardour Motion Picture Co. Ltd., 11 Wardour Mews, London W1 Tel (01) 439 4313. Dir.: M.J. Sutton; Gen. & Sales Mgr. Marc Eskenazi. (PKG)  
 Video: 1/2" VHS cassette.  
 World of Video 2000 Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293 Mng. Dir. Raymond Linton; Gen. Mgr. Yusuf Nurgat; Sales Dir. Colin W. Marler. (PKG-video only)  
 Video: 1/2" Beta & VHS cassette; 1/2" cassette  
 James Yorke Ltd., Dak House, Northleach, Gloucestershire GL54 3ET. Tel: (04516) 509. Chief Exec.: J. Scarlett, Sales Mgr. Peter Fanshawe, Technical Mgr. Mike McClarron; Studio Mgr. Peter Rinne. (PKG)  
 Audio: Cassette

Labels: Belmont, Talkie Tapes, Venus  
 Admin: A. Lohmeyer

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 Audio: Cassette



**EMPTY CARTRIDGES, CASSETTES & REELS**

**Amplex Great Britain Ltd.**, Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPEX READING. Telex: 847611. Gen. Mgr.: W. Scullion; Mktg. Servs. Supervisor: C. Murphy-D' Connor, Sales Mgr.: J. Cripps; Adv. Mgr.: P. Vaughan.

**Audio Devices**, see Lee.  
**B A S F UK Ltd.**, Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971. Telex: 28649. Div. Mgr.: H.C. Pattinson; Prof. Prods. Mgr.: R.M. Hine.

**Audio: Cassette.**  
**Video:** 1" open reel, cassette.  
**C S B Ltd.**, 5/7 Carnaby St., London W1V 1PG. Tel: (01) 439-9281. Telex: 896691. Mng. Dir.: Malafida Hall; Dir. & Prod'n Mgr.: Mike Shaw; Sales Mgr.: Paul Cumming; Int'l: Caroline Lacy-Thompson.

**Copel**, see Cosmocord.  
**Cosmocord Ltd.**, Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: Lea Valley 716-666. Cable: ACDS WALTHAM CROSS. Telex: 24294. Mng. Dir. V.J. Siver; Sales & Mktg. Dir.: G.E. Bredwin.

**Audio: 8-tr., cassette, open reel.**  
**Brand name:** Copel  
**E M I Tape Ltd.**, Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE LDNDDN. Telex: 932161. Mng. Dir.: E.A. Naef; Comm'l Controller: P.K. Mitchell; Gen. Sales Mgr.: P. Sollitt; Mktg. Mgr.: M.W. Cross.

**Audio: Cassette, open reel.**  
**Fidelipac**, see SIS.  
**Landmark (Precision Mouldings) Ltd.**, 2 Albone Way, Langford Rd., Biggleswade, Beds. Tel: (0767) 314-231. Telex: 23384. Mng. Dir.: David Ritchie; Prod'n Dir.: George Jardine; Works Dir.: Don Pearson.

**Branch: Potters Bar, Herts., Deneway House, Darkes Ln.**  
**Audio: 8-tr., cassette.**  
**Lee Eng'g Ltd.**, Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng.: R.J. White.

**Audio: NAB.**  
**Brand name:** Audio Devices.  
**Musonic**, see S&B Trading & Ziphurst.  
**National Panasonic (UK) Ltd.**, 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Sales Mgr.: J. Aoki; Adv. Mgr.: Ron Fry.

**Branch: Stourton, Leeds, Skelton Grange Rd. Tel: (0532) 702541. Reg'l Sales Dir.: Tony Nishigaki.**  
**Video:** 1/2" EIAJ open reel, 1/4" EIAJ cartridge.  
**Brand name:** National.  
**Professional Tapes Ltd.**, Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton; Gen. Mgr.: Yusuf Nurgat; Sales Dir.: Colin W. Marler.

**Audio: Cassette.**  
**S & B Trading, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank; Sales Dir.: B. Blank; Dir.: D.N. Lever.**

**Audio: 8-tr., cassette**  
**Brand name:** Musonic.  
**S I S Ltd.**, 57 St. Andrews Rd., Northampton NN1 2PB. Tel: (0604) 32965, 30559. Mng. Dir.: D.P.D. Mitchell; Sales Mgr.: I. Brown.

**Audio: NAB "A" & "C".**  
**Brand name:** Fidelipac.  
**Scotch**, see 3M.  
**The Tape Dupl'g Co. Ltd.**, Freedex House, 4-10 North Rd., Islington, London N7 9HN. Tel: (01) 609-0087. Telex: 264773. Pres.: Mark Myers; Mng. Dir.: Peter Robey.

**Audio: Cassette.**  
**3 M United Kingdom Ltd.**, PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones.

**Reg'l sales offices: Belfast BT1 5JE, Northern Ireland, 11 Donegal Square S. Tel: (0232) 42811. 42926-Birmingham B3 3EL, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077-Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622-London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel: (01) 659-2323-Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500.**

**Audio: 8-tr., cassette & open reel.**  
**Video: Open reel, cassette.**  
**Brand name:** Scotch.  
**Ziphurst Ltd.**, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank.

**Audio: 8-tr., cassette.**  
**Brand name:** Musonic.

**PROFESSIONAL TAPE SUPPLIES**

**A T (Associated Tape) Ltd.**, 214 Bowes Rd., Southgate, London N11. Tel: (01) 368-2309. (Importer)  
**Audio: Automatic 8-tr. changer.**  
**Brand name:** Tefex.  
**Agfa-Gevaert Ltd.**, Unity House, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Cable: ARTDVEG. Telex: 28154. Mng. Dir.: G. Ahrens; Motion Picture & Magnetic Prods. Div. Sales Dir.: E.J. Drew; Sales Mgr.: E.A. Bowden.

**Product: Broadcast & studio tape, magnetic film, video tape & cassette, cassette bulk tape.**  
**Brand name:** Agfa Videochrom.  
**Amos of Exeter Ltd.**, Weircliffe Court, Exwick, Exeter, Devon. EX4 2AG. Tel: (0392) 72-132. Telex: 42786. Mng. Dir.: R.E. Amos.

**Audio & Video: Bulk tape erasers.**  
**Brand name:** Weircliffe.  
**Amplex Great Britain Ltd.**, Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPEX READING. Telex: 847611. Gen. Mgr.: W. Scullion; Mktg. Servs. Supervisor: C. Murphy-D' Connor, Sales Mgr.: J. Cripps; Adv. Mgr.: P. Vaughan.

**Audio: Studio mastering tape.**  
**Video: 2" broadcast, 1" broadcast, & U-matic tape.**  
**Audia**, see TDK.  
**B A S F (UK) Ltd.**, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8791. Telex: 28649. Chief Exec.: H.C. Pattinson; Prof. Prods. Mgr.: R.M. Hine.

**Product: Cassette duplicating tape.**  
**E M I Tape Ltd.**, Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE LDNDDN. Telex: 932161. Mng. Dir.: E.A. Naef; Comm'l Controller: P.K. Mitchell; Sales Mgr.: P. Sollitt; Mktg. Mgr.: M.W. Cross.

**Audio: Standard & long-play professional tape.**  
**Editall**, see Scenic Sound Equip.  
**A. C. Farnell Ltd.**, Kenyon Ltd., Sheffield S1 4BD. Tel: (0742) 78901.

**Product: Bulk erasers.**  
**Racal-Zonal Ltd.**, Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES CRAWLEY. Telex: 87651. Mng. Dir.: D.S. Worman; Gen. Sales Mgr.: John Rooke; A/V Sales Mgr.: Eric Mould.

**Audio: 2", 1", 1/2" & 1/4" tape.**  
**S S E**, see Scenic Sound Equip.  
**Scenic Sounds Equip.**, 97 99 Dean St., London W1. Tel: (C1) 734-2812. Telex: 27939. Mng. Dir.: David Hawkins.

**Audio: Splicing & editing equip.**  
**Brand name:** Editall, SSE.  
**Scotch**, see 3M.  
**T D K Tape Dist. (UK) Ltd.**, 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: John C. Buchan; Sales Mgr.: Derek Huthwaite.

**Brand name: Audua.**  
**Telex**, see AT.  
**3 M United Kingdom Ltd.**, PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones.

**Reg'l sales offices: Belfast BT1 5JE, Northern Ireland, 11 Donegal Square S. Tel: (0232) 42811. 42926-Birmingham B3 3EL, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077-Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622-London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel: (01) 659-2323-Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500.**

**Audio: 2", 1", 1/2" & 1/4" professional rec'g tapes.**  
**Video: Broadcast & helical scan tapes.**  
**Brand name:** Scotch.  
**Weircliffe**, see Amos of Exeter.

**TAPE, BLANK LOADED & BULK RAW**

**Acoustic Dynamic**, see TDK.  
**Adastra Electronics Ltd.**, Cricklewood Trading Estate, Unit N22, Clarendon Rd., London NW2 1TU. Tel: (01) 452-6288. Cable: WESTQUIP. Mng. Dir.: Michael Leaver; Gen. & Sales Mgr.: J. Boyce. (Blank only)

**Audio: Cassette, open reel.**  
**Brand name:** Syncassette, Synchrotape.  
**Agfa-Gevaert Ltd.**, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Cable: ARTDVEG. Telex: 28154. Mng. Dir.: G. Ahrens; Motion Picture & Magnetic Prods. Div. Sales Dir.: E.J. Drew; Sales Mgr.: E.A. Bowden.

**Home office: Germany.**  
**Audio: Cassette, open reel.**  
**Video: 1" open reel, 1/2" cassette.**  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
**Air Check**, see Sound.

**Awia Sales & Serv. (UK) Ltd.**, 30/32 Concord Rd., Westwood Park Trading Estate, Western Ave., London W3 0TH. Tel: (01) 993-1672. Telex: 936239. Mng. Dir.: S.R. Chorley; Sales Mgr.: D.J. Wright. Adv. & Press Officer: T.D. Spiro.  
**Amplex Great Britain Ltd.**, Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPEX READING. Telex: 847611. Gen. Mgr.: W. Scullion;

**Mktg. Servs. Supervisor: C. Murphy-D' Connor; Sales Mgr.: J. Cripps; Adv. Mgr.: P. Vaughan.**  
**Audio: 8-tr., cassette, open reel.**  
**Video: 2" broadcast, 1" open reel, 1/2" cassette, 1/4" EIAJ open reel, 1/4" EIAJ cartridge.**

**Audio: 8-tr., cassette, open reel.**  
**Audiogenic Ltd.**, 34-36 Crown St., Reading, Berks. RG1 2SN. Tel: (0734) 595647. Dir.: Martin Baynard; Gen. Mgr.: Mary Thomas; Sales Mgr.: Henry Smithson. (Blank only)

**Audio: Cassette.**  
**Audio Magnetics Inc. (UK) Ltd.**, 121 Loverock Rd., Reading, Berks. RG3 1JZ. Tel: (0734) 598036. Telex: 849113. Mng. Dir.: Nigel W. Bryden; UK Sales Mgr.: Hugh Smith.

**Audio: 8-tr., cassette, open reel.**  
**Audiosonic**, see Cassette Developments  
**Audiotape**, see Lee Eng'g.  
**Audia**, see TDK.  
**Avcom Systems Ltd.**, Newton Works, Stanlake Mews, London W12 7HJ. Tel: (01) 749-2201. Cable: CINEPRD LDNDDN. Telex: 896691. Mng. Dir.: Eric R. Bastin; Gen. Mgr.: Marc Hull. Sales Dir.: Nick Gillieron.

**Audio: Cassette.**  
**B A S F UK Ltd.**, Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971. Telex: 28649. Div. Mgr.: H.C. Pattinson; Prof. Prods. Mgr.: R.M. Hine.

**Audio: Cassette, open reel**  
**Video: Blank-1" open reel, 1/4" cassette.**  
**F. W. D. Bauch Ltd.**, 49 Theobald St., Boreham Wood, Herts. Tel: (01) 953-0091. Telex: 27502. Mng. Dir.: John Bauch; Sales Mgr.: Stephen Holmes; Press Officer: David Neal.

**Brand name: Revov.**  
**Bibi Magnetics Ltd.**, 101/105 Plough Rd., London SW11 2BI. Tel: (01) 223-5955. Telex: 917732. Dir.: K. H. Bourke-Borrowes; Gen. Mgr.: M. Shephard.

**Audio: Cassette.**  
**Cambr/Metosound, Freedex House, 4/10 North Rd., London N7 9HN. Tel: (01) 607-8141. Cable: METRDS G. Telex: 264773. Mng. Dir.: David Mason, Peter Eden; Sales Mgr.: John Gay. (Blank only)**

**Audio: Cassette.**  
**Brand name:** Cambra.  
**Capitol Magnetics (div. of EMI Tape Ltd.)**, Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-7860. Cable: EMITAPE LDNDDN. Telex: 932161. Mng. Dir.: E.A. Naef; Gen. Mgr.: P. Sollitt.

**Audio: 8-tr., Cassette, open reel.**  
**Brand name:** Blank-The Master Tape; raw-Capitol.  
**Cartplant**, see Sound.  
**Cassette Developments (Audiosonic) Ltd.**, Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Cable: MICRD NETICS. Telex: 8813481. Gen. Mgr.: D. Dixon.

**Audio: Cassette.**  
**Brand name:** Audiosonic.  
**Cassette Rec'g Co. (UK) Ltd.**, Unit 2, Riverway, Harlow, Essex CM20 2DN. Tel: (0279) 39256. Mng. Dir.: H.L. Collins; Gen. Mgr.: Michael Newton; Mktg. Dir.: C.J. Sanford. (Blank only)

**Audio: Cassette.**  
**Carltron**, see Lalex.  
**D & B Tape Servs.**, 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: 49505. Owner: E.G. Dowley.

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**Audio:** 8-tr., cassette, broadcast.  
 Decca, see Selecta  
 Digitrax, see Sound  
 Duplitape, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497. Telex: 21879. Chief Exec. & Gen. Mgr.: B. Lambden; Sales Mgr. R. Jackson-Moore. (Blank only)  
**Audio:** Cassette  
**Brand name:** ITD  
 Dynamic, see TDK  
 E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE LONDON. Telex: 932161. Mng. Dir.: E.A. Nael; Comm'l Controller: P.K. Mitchell; Gen. Sales Mgr.: P. Sollitt; Mktg Mgr.: M.W. Cross  
**Audio:** Cassette, open reel  
**Video:** VHS cassette  
 E P S (Educational Publ'g Servs.), 75 Holloway Rd., London N7 8JZ. Tel: (01) 607-6059/3755. Telex: 21120. Ref. 2106. Pres.: David Cavalier. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Leda, Tape 7  
 Ferrotape, see North East Audio  
 Fidelipac, see SIS Rec'g  
 Fuji Photo, see Pyser  
 Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex. Tel: (0206) 77224. Mng. Dir.: A.B. Golding; Dir.: D.P. Golding; Gen. Mgr.: P. Walsh; Sales Mgr.: R.K. Golding. (Blank only)  
**Audio:** 8-tr., cassette  
 Gramplan Recs. Ltd., Airport Ind'l Estate, Wick-Caithness, Scotland TF (0955) 2787. Dir.: J. Johnston; Mgr.: John Hunter. (Blank only)  
**Audio:** Cassette  
 I T O, see Duplitape  
 International Video Corp. (UK) Ltd., 10 Portman Rd., Reading, Berks. RG3 1JR. Tel: (0734) 585421. Telex: 847579. Cable: INTERVIDEO. Mng. Dir.: John D. Jeffery; Sales Mgr.: Gary J. Glover; Adv. Mgr.: Elizabeth Ling  
**Video:** 2" & 1" Professional  
 J V C (UK) Ltd., Eldonwall Trading Estate, 6-8 Priestley Way, London NW2 7AF. Tel: (01) 450-2621. Mng. Dir.: Kurt Lowy; Sales Mgr.: A. Nishina; Adv. & Press Officer: Geoff Fleming  
**Video:** 1/2" VHS cassette  
 Latex & Co. Ltd., Latex House, 1 Canal St., Manchester M60 4AX. Tel: (061) 236-8186. Cable: ALMIGHTY. Telex: 669431. Dirs.: R.J. Mulchand, K.C. Bhavnani. (Blank only)  
**Audio:** Cassette  
**Brand names:** Certron, Monatone, Winthrons  
 Leda, see EPS  
 Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh; Sr. Sales Eng.: R.J. White  
**Audio:** NAB  
**Brand name:** Audiotape  
 The Master Tape, see Capitol  
 Mayfair, see Professional Tapes  
**Maxell**, see Natural Sound  
 Media Sound, see Metropolitan Communications  
 Memorex (UK) Ltd., Memorex House, 96-104 Church St., Staines, Middx. TW18 4XU. Tel: Staines 51488. Cable: MRXLON. Telex: 935013. Mng. Dir.: M. Kitching; Gen. Mgr.: James W. Oulgar; Sales Mgr.: L. Gallon. (Blank only)  
**Audio:** 8-tr., cassette, open reel  
**Video:** 1" open reel, 1/2" cassette, 1/2" cartridge  
 Metropolitan Communications, 6a Frogna Gardens, London NW3 6UX. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Sales Mgr.: R. Hanau; Adm. A. Lohmeyer. (Blank only)  
**Audio:** Cassette  
**Brand name:** Media Sound  
 Monatone, see Latex  
**Musonic**, see S&B Trading & Ziphurst  
 National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Sales Mgr.: J. Aoki; Adv. Mgr.: Ron Fry. (Blank only)  
**Branch:** Stourton, Leeds, Skelton Grange Rd. Tel: (0532) 702541. Reg'l Sales Dir.: Tony Nishigaki.  
**Audio:** Cassette  
**Video:** 1/2" EIAJ open reel, 1/2" EIAJ cartridge  
**Brand name:** National, National Panasonic, Technics  
 National Sound Systems, 10 Byron Rd., Wealdstone, Harrow, Middx. Tel: (01) 863-8622. Telex: 922573. Sales Dir.: Malcolm Kays; Maxell Prod. Mgr.: Mike Crawshaw. (Blank only)  
**Audio:** Cassette, open reel  
**Brand name:** Maxell  
 North East Audio Ltd., Simonside Works, South Shields, Tyne & Wear NE34 9NX. Tel: (0632) 566321. Mng. Dir.: A.J. Helliwell; Sales Mgr.: J. Sparrow  
**Brand name:** Ferrotape  
 P T L, see Professional Tapes  
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland. Tel: (0232) 48260. Dir.: John O.P. McCourt; Gen. Mgr.: Anne Heaps; Sales Mgr.: Edwina Heaps  
**Audio:** Cassette, open reel  
 Pebble Recs. Ltd., 46 Maddox St., London W1. Tel: (01) 629-3266, 491-4140. Telex: 25247. Mng. Dir.: James Pollard; Gen. Mgr.: Julia Slocombe  
**Audio:** 8-tr., cassette  
 Philips Electrical Ltd., City House, London Rd., Croydon, Surrey. Tel: (01) 689-2166. Telex: 946169.  
**Audio:** Cassette, open reel  
**Video:** 1/2" EIAJ open reel, VCR  
 Products 2000, The Mallings, 63 High St., Ware, Herts. SG12 9AD. Tel: (0920) 66242. Mng. Dir.: R.C. Bays; Gen. Mgr.: C.W. Bays. (Blank only)  
**Audio:** Cassette  
**Brand name:** Sonorex/Audiogram  
 Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton; Gen. Mgr.: Yusuf Nurgat; Sales Dir.: Colin W. Marler  
**Audio:** Cassette  
**Brand name:** PTL, Professional, Mayfair  
 Pyral Magnetics Ltd., Courtlands Rd., Eastbourne, Sussex. Tel: (0323) 638965. Mng. Dir.: H.J. Hutchings; Sales Mgr.: James Hutchings  
**Audio:** Cassette, open reel  
 Pyser Ltd., Fircroft Way, Edenbridge, Kent TN8 6HA. Tel: (0732) 864111. Telex: 95527. Mng. Dir.: J.P. Tilt; Sales Dir.: J.R. Carpenter  
**Branch:** Harrow, Middx. 102 College Rd. Tel: (01) 427-2278  
**Audio:** 8-tr., cassette, open reel  
**Brand name:** Fuji Photo  
 Rascal Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES CRAWLEY. Telex: 87651. Mng. Dir.

D.S. Worman, Gen. Sales Mgr.: John Rooke; A/V Sales Mgr.: Eric Mould; Cassette Div. Sales Mgr.: Michelle Jones  
**Audio:** Cassette, open reel  
 Revox, see F.W.O. Bauch  
 Ross Electronics, 32 Rathbone Pl., London W1P 1AD. Tel: (01) 580-7112. Cable: ROSSILECT. Telex: 22747. Pres.: Ross I.L. Marks; Gen. & Sales Mgr.: A.C. Murphy. (Blank only)  
**Audio:** 8-tr., cassette  
 S & B Trading, Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank; Sales Dir.: B. Blank; Dir. D.N. Lever  
**Audio:** 8-tr., cassette  
**Brand name:** Musonic  
 S I S Ltd., 57 St. Andrews Rd., Northampton NN1 2PB. Tel: (0604) 32965, 30559. Mng. Dir.: D.P.D. Mitchell; Sales Mgr.: I. Brown  
**Audio:** NAB "A" & "C"  
**Brand name:** Fidelipac  
 S R T Prods Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dir.: David Richardson  
**Audio:** Cassette  
 Scotch, see 3M  
 Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171/9191. Telex: 896029. Gen. Mgr.: J.O. Roberts; Sales Mgr.: D. Barsby; Sales Co-ord.: E. Packham. (Blank only)  
**Audio:** Cassette  
**Brand name:** Decca  
 Sonorex/Audiogram, see Products 2000  
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371. London. Pres.: W.H. Fulton; Sales Mgr.: P.R. Newell. (Blank only)  
**Video:** 1" open reel ("C" format), 1/2" U-matic cassette, 1/2" EIAJ open reel, 1/2" cassette (Beta)  
 Sound, 1 Odgershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir.: I.S. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr.: C. McVie. (Audio only)  
**Product:** Winders  
**Brand name:** Air Check, Carpliant, Digitrax  
 Soundrider, see James Yorke  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel: (041) 221-2244. Telex: 777283. Mng. Dir.: Raymond E. Orr; Sec'y: Pat R. Black  
**Audio:** 8-tr., cassette, open reel  
 Super Avilyn, see TDK  
 Syncassette, see Adastr  
 Synchrotape, see Adastr  
 T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Hultwaite  
**Audio:** Blank—8-tr., cassette, open reel; raw—cassette  
**Brand names:** Acoustic Dynamic, Audua, Dynamic, Super Avilyn  
 T R A D Electronics Sales Ltd., 149B St. Albans Rd., Watford, Herts. WD2 5BB. Tel: (92) 47988. Telex: 262741. Mng. Dir.: J.E. Southard  
**Audio:** Cassette, open reel  
 The Tape Duplg Co. Ltd., Freedex House, 4-10 North Rd., Islington, London N7 9HN. Tel: (01) 609-0087. Telex: 264773. Pres.: Mark Myers; Mng. Dir.: Peter Robey. (Blank only)  
**Audio:** 8-tr., cassette  
 Tape 7, see EPS  
 Technics, see National Panasonic  
 3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones  
**Reg'l sales offices:** Belfast BT1 5JE, Northern Ireland, 11 Donegall Square S. Tel: (0232) 42811, 42926—Birmingham B3 3EL, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penze. Tel: (01) 659-2323—Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500  
**Audio:** 8-tr., cassette, open reel  
**Video:** 1" open reel, 1" cartridge, 1/2" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" cassette, 1/2" open reel  
**Brand name:** Scotch  
 Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AU. Tel: (01) 734-9901. Telex: 27782. Mng. Dir.: Malcolm Toft; Sales Mgr.: Mike Rogers; Derek Fox  
**Audio:** 8-tr., cassette  
 Winthrons, see Latex  
 World of Video 2000 Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton; Gen. Mgr.: Yusuf Nurgat; Sales Dir.: Colin W. Marler. (Blank only)  
**Video:** 1/2" cassette, & 1/2" Beta & VHS cassette  
 James Yorke Ltd., Oak House, Northleach, Gloucestershire GL54 3ET. Tel: (04516) 509. Chief Exec.: J. Scarlett; Sales Mgr.: Peter Fanshawe; Technical Mgr.: Mike McClarron; Studio Mgr.: Peter Rinnie. (Blank only)  
**Audio:** 8-tr., cassette  
**Brand names:** Soundrider, James Yorke  
 Ziphurst Ltd., Stylus House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank  
**Audio:** 8-tr., cassette  
**Brand name:** Musonic

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ampex Great Britain Ltd., Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPLEX READING. Telex: 847611. Gen. Mgr.: W. Scullion; Mktg. Servs. Supervisor: C. Murphy-O'Connor; Sales Mgr.: J. Crapps; Adv. Mgr.: P. Vaughan  
**Audio:** Professional tape duplicators  
 Avuis Asona, see Lennard  
 Avcom Systems Ltd., Newton Works, Stanlake Mews, London W12 7HJ. Tel: (01) 749-2201. Cable: CINEPRO LONDON. Telex: 896691. Mng. Dir.: Eric R. Bastin; Gen. Mgr.: Marc Hull; Sales Dir.: Nick Gillieron  
**Audio:** Cassette duplicators & high-speed copiers  
**Brand name:** Telex  
 Carpliant, see Sound  
 Cetec Int'l Ltd., Sapphire House, 16 Uxbridge Rd., Ealing, London W5 2BP. Tel: (01) 579-9145. Telex: 935847. Mng. Dir.: Brian C.A. Willis; Sales Mgr.: Michael J. Colter  
**Audio:** High-speed duplicators  
**Brand name:** Gauss  
 Digitrax, see Sound.

Duplitape, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497. Telex: 21879. Chief Exec. & Gen. Mgr.: B. Lambden; Sales Mgr.: R. Jackson-Moore  
**Audio:** Duplicators & loaders  
**Brand name:** Otari (Japan)  
 Gauss, see Cetec  
 Hayden Labs. Ltd., Hayden House, Churchfield Rd., Chalfont St. Peter, Bucks. SL9 9EW. Tel: (02813) 88447. Telex: 849649. Chm.: K.E. Owens; Mng. Dir.: E.J. Barrett; Sales Mgr.: P. Harwood; Technical Mgr.: J. Rudling; Adv.: Mrs. A.C. Sandrey  
**Branch:** London NW1 6SN, 6 Bendall Mews, Bell St. Tel: (01) 723-4441. Mgr.: P. Ferris; Serv. Mgr.: G. Davis  
**Audio:** Cassette duplicators & loaders  
**Brand name:** Telefunken  
 Industrial Tape Applications, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497. Telex: 21879. Dir.: M. Parmiter; Gen. Mgr.: B. Lambden; Sales Mgr.: P. Leader  
**Audio:** Cassette duplicators  
**Brand name:** Otari (Japan)  
 Leevers-Rich Equip. Ltd., 319 Trinity Rd., Wandsworth, London SW19 3SL. Tel: (01) 874-9054. Cable: LEEEMAG. Telex: 923455. Mng. Dir.: R.C. Blezard; Gen. Mgr.: W.A. Costello; Sales Mgr.: J. Robinson  
**Audio:** Bulk erasers  
 Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E.G. Lennard  
**Audio:** Cassette loaders  
**Brand name:** Avuis-Asona  
 B. H. Morris & Co. (Radio) Ltd., Precision Centre, Heather Park Dr., Wembley, Middx. HA0 1SU. Tel: (01) 902-9422. Telex: 922131. Mng. Dir.: K. Lasky; Mktg. Mgr.: B.T. Cockram; Sales Dir.: A. Allenstein  
**Brand name:** Trio  
 National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Sales Mgr.: J. Aoki; Adv. Mgr.: Ron Fry  
**Branch:** Stourton, Leeds, Skelton Grange Rd. Tel: (0532) 702541. Reg'l Sales Dir.: Tony Nishigaki  
**Video:** High speed 1/2" cartridge duplicator (VTP)  
**Brand name:** National  
 Otari, see Duplitape & Industrial Tape  
 Philips Electrical Ltd., City House, London Rd., Croydon, Surrey. Tel: (01) 689-2166. Telex: 946169  
**Audio:** Cassette duplicators  
**Video:** VCR duplicators  
 Scotch, see 3M  
 P & J Sibert & Co., 161 Finborough Rd., West Brompton, London SW10 9AP. Tel: (01) 373-9509. (sales) 330-0770. Technical Sales: Alan & Paul Sibert  
**Chief Product:** Tape head inspection & photographing equipment  
**Brand name:** Tape Photo Microscope  
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371. London. Pres.: W.H. Fulton; Sales Mgr.: P.R. Newell. (Video only)  
 Sound, 1 Odgershaw Mews, Maidenhead, Berks. Tel: (0628) 33011. Mng. Dir.: I.S. Webb; Sales Mgr.: M. Lloyd; Adv. Mgr.: C. McVie  
**Audio:** Duplicators, winders  
**Brand name:** Carpliant, Digitrax  
 Telefunken, see Hayden  
 Telex, see Avcom  
 3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks. RG12 1JU. Tel: (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osmon; Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell-Jones  
**Reg'l sales offices:** Belfast BT1 5JE, Northern Ireland, 11 Donegall Square S. Tel: (0232) 42811, 42926—Birmingham B3 3EL, Edmund House, 12-22 Newhall St. Tel: (021) 236-5077—Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel: (041) 332-9622—London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penze. Tel: (01) 659-2323—Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel: (061) 236-8500  
**Audio:** Cassette pancakes  
**Brand name:** Scotch  
 Trio, see B.H. Morris

**TAPE PACKAGING & LABELLING EQUIPMENT & SUPPLIES**

S Kempner Ltd., 498 Honeyput Ln., Stanmore, Middx. HA7 1JZ. Tel: (01) 952-5262. Telex: 21400. Gen. Mgr.: Paul R.S. Rogers; Sales Mgr.: Barry Heath  
 Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E.G. Lennard  
**Product:** Cassette labelling machines (Avuis-Asona)  
 Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton; Gen. Mgr.: Yusuf Nurgat; Sales Dir.: Colin W. Marler  
**Product:** Cassette labelling machines

**• accessories manufacturers**

Adastr Electronics Ltd., Cricklewood Trading Estate, Unit N22, Clarendon Rd., London NW2 1TU. Tel: (01) 452-6288. Cable: WESTQUIP LONDON NW2. Mng. Dir.: Michael Leaver; Gen. & Sales Mgr.: J. Boyce  
**Product:** Carrying & storage cases, cleaners, head cleaners & demagnetizers  
 Agfa-Gevaert Ltd., 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Cable: ARTOVEG. Telex: 28154. Mng. Dir.: G. Ahrens; Motion Picture & Magnetic Prods. Div. Sales Dir.: E.J. Drew; Sales Mgr.: E.A. Bowden  
**Home office:** Germany  
**Product:** Splicing & editing equip.  
 Ampex Great Britain Ltd., Acree Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPLEX READING. Telex: 847611. Gen. Mgr.: W. Scullion; Mktg. Servs. Supervisor: C. Murphy-O'Connor; Sales Mgr.: J. Crapps; Adv. Mgr.: P. Vaughan  
**Product:** Head cleaners & demagnetizers, leader & splicing tape  
 Francis Stanton Ltd., Trenance Mill, Blowinghouse Hill, St. Austell, Cornwall PL25 5AH. Tel: (0726) 3476, 61264  
**Product:** Catalog servs.  
 Arrowtaps Ltd., Humber Rd., London NW2 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir.: Maurice Mindel; Sales Mgr.: Alex Murray; Prod. Mgr.: Paul Rinne  
**Product:** Tape carrying & storage cases, cleaners, brushes, head cleaners, demagnetizers, leader & splicing tape  
 Audio Magnetics Inc. (UK) Ltd., 121 Lovelock Rd., Reading, Berks. RG3 1JZ. Tel: (0734) 598036. Telex: 849113. Mng. Dir.: Nigel W. Bryden; UK Sales Mgr.: Hugh Smith  
**Audio:** Cassette hubs.



Audio + Video Ltd., Video House, 48 Charlotte St., London W1P 1LX Tel (01) 580 7161. Telex 22345 AYYEE G. Mng. Dir. Irvin C. Pannaman. Sales Mgr. Andrew Bourne; Adv. Mgr. Don Ubsdell.  
**Product:** Tape carrying & storage cases.

B A S UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel (01) 637 8971 Telex 28649 Div. Mgr. H.C. Pattinson; Prof. Prods Mgr R.M. Hine.  
**Product:** Cleaners, cloths, brushes, head cleaners & demagnetizers, leader & splicing tape, test tape

Barrester Music Co. Ltd., 50 Bute St., Luton, Beds Tel (0582) 29335 Mng Dir. John Barratt, Gen. Mgr. R.A.C. McLeod.  
**Product:** Carrying & storage cases, cleaners, cloths & brushes

F. W. O. Bauch Ltd., 49 Theobald St., Boreham Wood, Herts. Tel (01) 953 0091 Telex: 27502 Mng. Dir.: John Bauch; Sales Mgr. Stephen Holmes. Press Officer: David Neal.  
**Products:** Heads, splicing & editing equip., test tape.  
**Brand name:** Revox.

Bib Hi-Fi Accessories Ltd., Kelsey House, Wood Ln. End, Hemel Hempstead, Herts HP2 4RQ Tel (0442) 61291 Telex 826437 Chm & Mng. Dir. P.B. Arbib, UK Sales Dir. J. Embley, Int'l Sales Dir.: R.G. Everett  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape.

Bibi Magnetics Ltd., 101/105 Plough Rd., London SW11 2BJ Tel (01) 223 5955 Telex: 917732 Dir. K.H. Bourke-Borrowes, Gen. Mgr. M. Shep herd.  
**Product:** Head cleaners & demagnetizers.

Bradleys Tapemaster Tape Directory, Kempsey, Worcs. WR5 3PN. Tel (0905) 820-137, 352 131. Ed. & Compiler James Bradley, Research Kathleen Bradley  
**Product:** Tape catalog servs.

C B S Mig (div. of CBS (UK) Ltd.), 17/19 Soho Square, London W1V 6HE Tel (01) 734 8181 Cable: COLRECMAN Telex 24203. Mng. Dir. John A Wheeler  
**Audio:** C O library cases

Cambr/Metrosound, Freedex House, 4/10 North Rd., London N7 9HN Tel (01) 607-8141. Cable: METROS G. Telex: 264773. Mng. Dirs. David Mason, Peter Eden; Sales Mgr.: John Gay.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape

Cassette Developments (Audiocons) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940 8186 Cable MICRO-NETICS Telex: 8813481. Gen. Mgr. D. Dixon  
**Product:** Head cleaners & demagnetizers.

Cleudis (Mail Order), Ltd., 7 Trinity Court, Grays Inn Rd., London WC1. Tel (01) 837 9088. Pres. Erna Smith; Gen. Mgr. Beatrice Parker.  
**Product:** Cleaners & cloths.

Colcene, see Future Film.

Condor Electronics Ltd., 100 Coombe Ln., London SW20 0AY. Tel (01) 945 0033. Cable: CONDORLEEC SW20. Telex: 928502. Mng. Dir. C.A. Wolff, Sales Mgr.: L. Alley.  
**Product:** Catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: Lea Valley 716 666. Cable: ACOS Telex: 24294. Mng. Dir.: V.J. Swyer; Sales & Mktg. Dir.: G.E. Brewin.  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners & demagnetizers, needles

Crown Arrow Co., 8 Gatelodge Close, Round Spinney, Northampton NN3 4RJ. Tel: (0604) 48744 Telex: 311165. Owner: Robert J. Parfitt.  
**Product:** Record & tape carrying & storage cases

D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY Tel 49505 Owner E.G. Dowley.  
**Product:** Head cleaners & demagnetizers.

Discleaner, see Vac-O Rec.

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx UB3 1BT Tel (01) 573 3888. Cable EMITAPE LONDON. Telex: 932161 Mng Dir. E.A. Naef; Comm'l Controller. P.K. Mitchell; Gen. Sales Mgr.: P. Solihit; Mktg. Mgr. M.W. Cross.  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape

Eagle Int'l, Precision Centre, Heather Park Dr., Wembley, Middx HA0 1SU Tel (01) 902-8832. Cable: EAGLINT. Telex: 922131 Mng. Dir.: K. Lasky, Sales & Mktg. J.P. Simon  
**Product:** Bulk erasers, head demagnetizers, needles

Edital, see Scenic Sounds

Eicon Magnetek, see Pro Bel.

Emerald Recs Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Co. Antrim, Northern Ireland BT39 0HB. Tel (08494) 32711 Telex 747293 Mng Dir. Mervyn Solomon, Gen. Mgr. Les R. Paterson, Sales Mgr. Noel A Spiller.  
**Product:** Needles

Entre, see Lentek.

Ferrogaph, see North East Audio

N. & S.B. Field & Co. Ltd./Record Housing, 17-A Newham Rd., Wood Green N22. Tel: (01) 888-7487. Chm.: N. Field, Gen. Mgr. F. Davis, Sales Mgr. J. Edwards, Promo. Dir. M.L. Field.  
**Product:** Carrying & storage cases

Fittall Prods Ltd., Coastguard Rd., Larne, Northern Ireland Tel (0574) 3015. Telex: 747386. Mng. Dir.: C. Rumble.  
**Product:** Tape storage cases.

Future Film Developments (Allotrope Ltd.), 36/38 Lexington St., London W1R 3HR. Tel (01) 437 1892 Cable: ALLOTROPE LONDON W1 Telex 21624 Dirs.: C.S. Young, Tim Blackham; Sales Mgr.: John Dent  
**Product:** Head cleaners (Colcene).

Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex. Tel: (0206) 77224 Mng Dir. A.B. Golding, Dir. D.P. Golding, Gen. Mgr.: P. Walsh, Sales Mgr. R.K. Golding  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers

C E Hammond & Co. Ltd., 105/109 Oyster Ln., Byfleet, Surrey KT14 7JH. Tel (09323) 51051. Telex: 262525 Mng. Dir.: Peter M. Hammond; Sales Mgr. Tony Smith, Co. Secy Edgar A Thomson  
**Product:** Record & tape storage cases.

John Harwood-Bee Assocs., The Maltings, 63 High St., Ware, Herts Tel (0920) 66310. Telex 817861 Mng Dir.: John Harwood-Bee  
**Product:** Record & tape carrying & storage cases

Hi-Fi Pro, 22/24 Buckingham Palace Rd., London SW1. Tel: (01) 834 9382 Telex: 929679. Dir. Ms. M.H. Ling; Gen. Mgr. Jeff Hill.  
**Product:** 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ. Tel (01) 267 4936  
**Product:** Needles

K tel Int'l (UK) Ltd., 620 Western Ave., London W3 Tel (01) 992-8000.

Cable KAYTELE. Telex 934195 Mng. Dir. Tony Johnson, Sales Mgr. Colin Ashby  
**Product:** Record & tape carrying & storage cases

L G R Prods., 105 Eastern Esplanade, Southend on Sea, Essex Tel (0702) 65695 Owner: L.G. Raven.  
**Product:** Carrying & storage cases

Landmark (Precision Mouldings) Ltd., 2 Albion Way, Langford Rd., Biggles wade, Beds. Tel (0767) 314 231 Telex 23384 Mng Dir. David Ritchie, Works Dir.: Don Pearson; Prod'n Dir. George Jardine.  
**Branch: Potters Bar, Herts., Deneaway House, Darkes Ln.**  
**Product:** Head cleaners & demagnetizers, cassette libraries cases

Lee Eng'g Ltd., Napier House, Bridge St., Walton on Thames, Surrey KT12 1AP Tel 43124. Cable: LEETECH. Telex: 928475 Mng Dir.: Thomas Lee; Gen. Mgr. Chris Welsh; Sr. Sales Eng.: R.J. White  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape (Nortronics)

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx EN2 0QX. Tel (01) 363-8238. Cable: LENNARD ENFIELD, Mng. Dir.: E.G. Lennard.  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, splicing tape

Lrntek Audio Ltd., Ind'l Estate, Edison Rd., St. Ives, Huntingdon, Cambs PE17 4LF. Tel: (0480) 62225. Telex. 32303. Dir. P.M. Swift  
**Product:** Needles (Entre)

Lightning Recs Ltd., 841 Harrow Rd., Harlesden, London NW10 5NH. Tel (01) 969 7155/5255 Telex 927813. Mng. Dir. Raymond Laren, Mktg. Dir. Keith Yershon, Financial & Admin. Off. Norman Mandell.  
**Product:** Record catalog servs., 45 rpm adapters.

Lugton & Co. Ltd., PO Box 182, Cross Ln., Horsey, London N8 7SB. Tel (01) 348 8211 Mng Dir. Walter Ficker, Gen & Sales Dir. John Sully.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

Multiple Sound Pressings Ltd., Deacon St., Leicester Tel: (0533) 56608 Telex 914382. Mng. Dir. Ian F. Miles, Gen. Mgr. John S. Coats, Sales Mgr. J. Colgrove, Chief Eng. D. Anderson  
**Product:** Record carrying & storage cases, cleaners, cloths, brushes

Musac (Scotland) Ltd., Baltic Chambers, 50 Wellington St., Glasgow, Scotland G2 6HJ. Tel (041) 221 1948. Mng. Dir. Angus McDonald, Sales Mgr. Douglas MacLeod.  
**Product:** Record & tape carrying & storage cases, catalog servs., head cleaners, demagnetizers, needles

Musicae Ltd., Camberwell Ind'l Estate, Unit 6, Denmark Rd. London SE5. Tel (01) 737-0480 Mng. Dir. John Hardman, Prod'n Mgr. Martyn Ward  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.

Music Master, Music House, 1 de Cham Ave., Hastings, Sussex Tel (0424) 440104 Publ'r & Ed. John Humphries, Adv. Mgr. Mathew Browne, Ass't Ed. Eleri Hayes, Subscriptions Ann Spink  
**Product:** Catalog servs.

Musonic, see Ziphurst.

North East Audio Ltd., Simonside Works, South Shields Tyne & Wear NE34 9NX Tel (0632) 566321 Mng Dir. A.J. Helliwell, Sales Mgr. J. Sparrow  
**Product:** Head demagnetizers, test tapes (Ferrogaph)

Nortronics, see Lee.

Osmabel Ltd., 46 Kenilworth Rd., Edgware, Middx HA8 8YG Tel 958 9314 Mng Dir. O. Greenick  
**Product:** Bulk erasers & head demagnetizers

P T T Developments Ltd., Fulving Mill Ln., Welwyn, Herts Tel (043871) Welwyn 4088. Chief Exec. R.C. Bayes  
**Product:** Record & tape carrying & storage cases

Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland Tel (0232) 48260 Dir. John O.P. McCourt, Gen. Mgr. Anne Heaps, Sales Mgr.: Edwina Heaps.  
**Product:** Catalog servs.

Philips Electrical Ltd., City House, London Rd., Croydon, Surrey Tel: (01) 689 2166 Telex 946169.  
**Product:** Cassette head cleaning tape, leader & splicing tape

Pinnacle Recs., 9 Dean St., London, W1V 5RJ. Tel (01) 734-4543. Telex 896141 Dringington, Chm.: Terry Scully; Gen. Mgr. Tony Berry; Sales Mgr. George Holloway  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, needles, leader & splicing tape.

Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester LE2 7PQ. Tel: (0533) 833691. Chief Exec. T.H. Winfield, Gen. Mgr.: Mrs. B.E. Flude  
**Product:** Carrying & storage cases

Pro Bel Ltd., Terrace Rd., Binfield, Bracknell, Berks. Tel (0344) 56969 Telex 848314. Mng. Dir.: Derek Owen; Press Officer: K. Bryan.  
**Product:** 2" & 1" tape cleaner/profiler (Elcon Magnetek)

Professional Tapes Ltd., Cassette House, 329 Hunstret Rd., Leeds LS10 1NJ Tel (0532) 706066 Telex 55293 Mng Dir. Raymond Linton, Gen. Mgr. Yusuf Murgat, Sales Dir. Colin W. Marler.  
**Product:** Head cleaners, splicing tape

Purpac Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland Tel (0259) 60307 Mng Dir. J.M. Fuller, Sales Mgr. M. Pink, Prod'n Dir. R.B. Dunbar  
**Product:** Carrying & storage cases.

Pyral Magnetics Ltd., Courtlands Rd., Eastbourne, Sussex, Tel: (0323) 638965 Mng Dir. Harry Hutchings, Sales Mgr. James Hutchings  
**Product:** Leader tape

Pysler Ltd., Fircroft Way, Edenbridge, Kent. Tel (073271) 864111 Telex 95527 Mng. Dir.: J.P. Tilt; Sales Dir.: Malcolm Blockley  
**Branch:** Harrow, Middx, 102 College Rd. Tel (01) 427 2278  
**Product:** Record preservative (Sound Guard), head cleaners & demagnetizers.

Quality Audio Supplies, Wollaton Rd., Beeston, Notts Tel: (0602) 25-22-22  
**Product:** Head cleaners

R I Audio, Kernick Rd., Penryn, Cornwall TR10 9DQ Tel (0326) 72753 Cable RIMICRON. Sales Dir. A. Lee  
**Product:** Cleaners, cloths & brushes

Racal Zonal Ltd., Station Hill, Pound Hill, Crawley, Sussex RH10 4AZ. Tel (0293) 34982 Cable CASSETTES CRAWLEY Telex 87651 Mng. Dir. O.S. Worman, Gen. Sales Mgr. John Rooke; A/V Sales Mgr. Eric Mould.  
**Product:** Head cleaners, leader tape

Rainbow Sound Servs., 1A St. Andrew St., Plymouth, Devon Tel: (0752) 25781 (day), 774381 (night) Chief Exec. Phil E.R. Simonds  
**Product:** Record catalog servs

Record Holding Soundmaster, 17A Newham Rd., Wood Green N22. Tel (01) 889-0139. Co. Chm.: M.L. Field; Gen. Mgr. J. Cohen; Sales Mgr.: J. Devan, Prod'n/Buyer: F. Davis  
**Product:** Rec & tape carrying & storage cases, storage racks, cabinets, trolleys.

Revox, see F.W.O. Bauch

Ross Electronics, 32 Rathbone Pl., London W1P 1AD. Tel (01) 580-7112

Cable ROSSILECT Telex: 22747. Pres.: Ross I.L. Marks; Gen. & Sales Mgr. A.C. Murphy  
**Product:** Cleaners, cloths, brushes, head cleaners & demagnetizers.

S & B Trading, Stylus House, 34-38 Verulam Rd., St. Albans, Herts. AL3 4HF Tel (0727) 50611 Telex: 28675. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank, Sales Dir. B. Blank, Dir. D. N. Lever  
**Product:** Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

Scenic Sounds Equip. Ltd., 97-99 Dean St., London W1V 5RA. Tel (01) 734 2812 Telex: 27939. Owner: David Hawkins.  
**Product:** Splicing & Editing Equip. (Edital).

Sculthorp Plastics Ltd., 248 Walton Rd., East Molesey, Surrey. Tel: (01) 941 2929. Mng. Dir.: R.H. Sculthorp; Gen. Mgr.: J. Pointon; Sales Mgr.: Miss M. Winter; Export Mgr.: Mrs. A. Wade.  
**Product:** Carrying & storage cases

Securette Ltd., 25 Bluebridge Ind'l Estate, Halstead, Essex CO9 2EX. Tel (07874) 5912. Mng. Dir.: Bruce T. Samson; Dir. Mary B. Valentine.  
**Product:** Tape carrying & storage cases.

Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel (01) 852-9171/9191. Telex: 896029 Gen. Mgr. J.D. Roberts, Sales Mgr.: D. Barsby, Sales Co-ord.: E. Pack ham  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles.

P. & J. Sibert & Co., 161 Finborough Rd., West Brompton, London SW10 9AP. Tel (01) 373-9509 Technical Sales: Alan & Paul Sibert.  
**Product:** Record stylus & tape head inspection equip

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Co. Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293 Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.  
**Product:** Cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Sound Guard, see Pysler

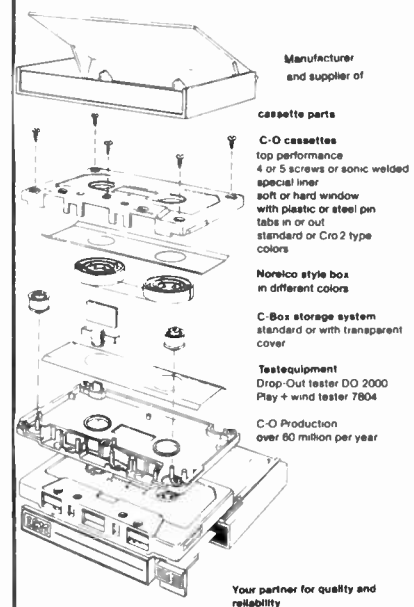
Stanton, see Wilmax

T D K Tape Dist (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel (01) 688 7372 Telex 946727. Mng. Dir.: J.C. Buchan, Sales Mgr. Derek Huthwaite  
**Product:** Head cleaners & demagnetizers.

Tapemaster Publ'ns, Kempsey, Worcs WR5 3PN Tel (0905) 82 01 37, 35 21 31 Compilation Ed.: James Bradley, Research Kathleen Bradley  
**Product:** Tapemaster classical cassette catalogue.

3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks RG12 1JU. Tel (0344) 26726. Telex: 849371. Mng. Dir.: Donn Osman, Div. Dir.: P.G. Hutchings; Sales & Mktg. Mgr.: C. Hobbs; Mktg. Co-ord.: P.A. Stockwell Jones  
**Reg'l sales offices:** Belfast BT1 5JE, Northern Ireland, 11 Donegall Square S. Tel: (0232) 42811, 42926-Birmingham B3 3EL, Edmund House, 12 22 Newhall St. Tel (021) 236-5077-Glasgow G4 0AY, Scotland, 3M House, 9 Canal St. Tel (041) 332-9622-London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge. Tel: (01) 659 2323-Manchester M15 4PA, 3M House, 28 Great Jackson St. Tel (061) 236-8500  
**Product:** Head cleaners, leader & splicing tape, antistatic turntable mats

...they say  
we are  
the best...



ICM Ltd.  
Mühlebachstr. 27,  
CH-8800 Thalwil  
Switzerland  
Tel. 01/720 29 42,  
Telex 53759

**ICM**  
SWITZERLAND

Trident Audio Developments Ltd., 112/114 Wardour St., London W1V 3AW. Tel: (01) 734-9901. Telex: 27782. Mng. Dir.: Malcolm Toft; Sales Mgrs.: Mike Rogers, Derek Fox.

**Product:** Library cases.  
James Upton Ltd., Tinsley House, 67 Rosoman St., London EC1 Tel: (01) 278-2916. Cable: T1NR0BDR. Sales Dir.: W.G.A. Howe, Sales Mgr.: C.J. Bennett.

**Product:** Catalog servs.  
V D R Int'l, Unit 16F, Randles Rd., Knowsley, Merseyside L34 9EZ. Tel: (051) 548 7400. Telex: 627791. Mng. Dir.: Jim Thornton.

**Product:** Record care prods. (Discleaner, Vac-D-Rec)

Vac-D-Rec, see VDR.  
Cecil E. Watts Ltd., Darby House, Lower Hampton Rd., Sunbury-on-Thames, Middx. Tel: Sunbury 83252. Cable: DUSTBUG. Telex: 27750. Mng. Dir.: Mrs. A.H. Watts; Gen. & Sales Mgr.: D.W. Luxford-Watts.

**Product:** Record maintenance equip.: "Dust Bug," Disc Preener, Manual Parastat, Hi-fi Parastat, stylus cleaner, Humid Mop.

Wilmax Ltd., Compton House, New Malden, Surrey KT3 4DE. Tel: (01) 949-2545.

**Product:** Needles (Stanton).  
World of Video 2000 Ltd., Cassette House, 329 Hunstet Rd., Leeds LS10 1NJ. Tel: (0532) 706066. Telex: 55293. Mng. Dir.: Raymond Linton, Gen. Mgr.: Yusuf Nurgat; Sales Dir.: Colin W. Marler.

**Product:** Video head cleaners.  
Wynd Up Recs. Ltd., Greengate Ln., Prestwich, Manchester. Tel: (061) 798-9252/0533. Mng. Dir.: Colin Reilly; Gen. Mgr.: B. Patchett; Purchasing Dir.: N.K. Raggelt; Sales Dir.: L.J. D'Meara.

**Product:** Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape.

M. Young & Co., Industrial Estate, Southgate Ave., Mildenhall, Suffolk IP28 7AT. Tel: Mildenhall 712553. Partner: M. Young.

**Product:** Polythene lined covers, master bags, cardboard record covers, cassette master bags.  
Zeppa Instruments Ltd., 15 Richmond Grove, Surbiton, Surrey KT6 6AH. Tel: (01) 399-0966. Cable: ZEPPA SURBITDN. Telex: 929679. Mng. Dir.: W. Ling; Sales Mgr.: R.S. English.

**Product:** Carrying & storage cases, record cleaners, cloths, brushes, tape head spray demagnetizers, bulk erasers, needles.

Zerostat Components Ltd., Edison Road Ind'l Estate, St Ives, Huntingdon, Cambs. Tel: (0480) 62225. Telex: 32303. Dir.: L.W.W. Scofield.

**Product:** Cleaners, cloths, brushes.  
Ziphurst Ltd., Stylius House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank, Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank.

**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape (Musonic).

## • store fixtures & merchandising aids manufacturers

Alfa Display & Design, 28 Beechwood, Fordingbridge, Hants. Tel: (0425) 53943. Chief Exec.: Colin Knappan.

**Product:** Browser boxes.  
Amazing Exhibitionists Ltd., 20 Gloucester Place Mews, London W1H 3PD. Tel: (01) 486-3977. Dir.: Arastou Azar, Lawrence Miller; Sales Mgr.: Janet Lamport.

**Product:** Browser boxes, display racks, divider cards.  
Ateka & Co., Industrial Estate, 23 Station Rd., Hailsham, East Sussex BN27 2ER. Tel: (0325) 843191. Gen. Mgr.: G.J. Willamowski; Sales Mgr.: K.W. French.

**Product:** Record & tape browser boxes, tape display racks.  
Ballantine Advertising Ltd., 8 Chestow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.

**Product:** Record divider cards.  
Blabel, 3 Speedwell Close, Chandlerford Ind'l Estate, Eastleigh, Hants. Tel: (04215) 63434. Gen. Mgr. & Mktg. Dir.: Malcolm Paton; Sales Mgr.: Martin Bennett.

**Product:** Browser boxes, display racks, divider cards.  
Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx. Tel: 37311. Mng. Dir.: S.J. Hurley; Gen. Mgr.: R.F. Allen.

**Product:** Record browser boxes, record display racks.  
Caroline, 56 Standard Rd., London NW10. Tel: (01) 961 2919. Telex: 22164. Mng. Dir.: C. Stylianou; Studio/ Electronics Exec.: Roger Eilman.

**Product:** Browser boxes, displays racks, divider cards.

Crown Merton (div. of T.I. Corfield & Buckle Ltd.), Trafalgar Works, Station Rd., Merton Abbey, London SW19 2NJ. Tel: (01) 542-1144.

**Product:** Hi-tube tape & wire storage equip.  
Decor Shopfitting Servs. Ltd., Horton Bank Top Mills, Cooper Ln., Bradford. Tel: 76109.

**Branch:** Cupar, Fife, Scotland; G. Walker Audio, The Studio, South Bridge. Tel: 2400.

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Cable: EMITAPE LDONDN. Telex: 932161. Mng. Dir.: E.A. Naef, Comm'l Controller: P.K. Mitchell; Gen. Sales Mgr.: P. Solinit; Mktg. Mgr.: M.W. Cross.

**Product:** Tape display racks.  
Film & Television Prod'n Servs., Pinewood Studios, Iver Heath, Bucks. **Product:** Tape display racks.

Fittall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland. Tel: (0574) 3015. Telex: 747386. Mng. Dir.: C. Rumble.

**Product:** Tape display racks.  
E Hannibal & Co. Ltd., Pinfold Rd., Thurston, Leicester. Tel: (0533) 695413. Telex: 34627. Mng. Dir.: Chris Hetherington; Ass't Mng. Dir.: Roger Stewart; Music Div. Sales Dir.: Derek Deighton.

**Product:** Browser boxes, divider cards.  
Hunt-Leigh (Showcard & Display Co.), 119 Alterburg Gardens, London SW11 1JQ.

Lightning Recs. Ltd., 841 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969 7155/5255. Telex: 927813. Mng. Dir.: Raymond Laren; Mktg. Dir.: Keith Yershon, Financial & Admin. Dir.: Norman Mandell.

**Product:** Record display racks, browser boxes, divider cards.  
Lugton & Co. Ltd., PO Box 182, Cross Ln., Horsley, London N8 7SB. Tel: (01) 348-8211. Mng. Dir.: Walter Ficker; Gen. & Sales Dir.: John Sully.

**Product:** Record browser boxes, tape display racks.  
Metropolitan Communications, 8a Frolgan Gardens, London NW3 6UX. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer.

**Product:** Audio sampler.  
Musonic, see Ziphurst.

Natural Sound Systems, 10 Byron Rd., Wealdstone, Harrow, Middx. Tel: (01) 863-8622. Telex: 922573. Sales Dir.: Malcolm Kays.

**Product:** Display racks, divider cards.  
Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester LE2 7PQ. Tel: (0533) 833691. Chief Exec.: T. H. Winfield; Gen. Mgr.: Mrs. B.E. Flude.

**Product:** Record & tape divider cards.  
Realhealth Ltd., 15/23 Porteus Rd., London W2. Tel: (01) 723-8495. Dir.: Bryan Whitman.

**Product:** Browser boxes, display racks, divider cards.  
S & B Trading, Stylius House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Mng. Dir.: P.H. Grant; Prod'n Dir.: S.H. Blank. Sales Dir.: B. Blank; Dir.: D.N. Lever.

**Product:** Browser boxes, display racks, divider cards.  
Securette Ltd., 25 Bluebridge Ind'l Estate, Halstead, Essex CO9 2EX. Tel: (07874) 5912. Mng. Dir.: Bruce T. Samson; Dir.: Mary B. Valentine.

**Product:** Record browser boxes, tape display racks (Serette).  
Securivision Ltd., Securivision House, Scholes Ln., Prestwich, Manchester. Tel: (061) 798-9525. (01) 202-0102.

**Product:** Closed circuit television.  
Selecta (London) (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171/9191. Telex: 896029. Gen. Mgr.: J.D. Roberts; Sales Mgr.: D. Barsby; Sales Co-ord.: E. Packham.

**Product:** Record divider cards.  
T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite.

**Product:** Display racks.  
Trade Distributors Northern, 400 Great Horton Rd., Bradford, West Yorks. Tel: (0274) 76809.

**Product:** Browser Boxes.  
Wynd Up Recs. Ltd., Greengate Ln., Prestwich, Manchester. Tel: (061) 798-9252/0533. Mng. Dir.: Colin Reilly; Gen. Mgr.: B. Patchett; Purchasing Dir.: N.K. Raggelt; Sales Dir.: L.J. D'Meara.

**Product:** Browser boxes, display racks, divider cards.  
Ziphurst Ltd., Stylius House, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank, Gen. Dir.: D.N. Lever; Sales Dir.: B. Blank; Prod'n Dir.: S.H. Blank.

**Product:** Browser boxes, display racks, divider cards (Musonic).

## • playback / recording equipment

A E G-Telefunken (UK) Ltd., Bath Rd., Slough, Berks, SL1 4AW. Tel: (2) 872 101. Cable: AEGTFK. Mng. Dir.: Dr. H.W. Klemm; Sales Mgr.: R.B. Jackson; Adv. & Pub. Mgr.: R. Yates.

**Audio:** Magnetophon, Telefunken (Germany)  
A & H, see Allen & Heath

A M S Trading (Amstrad) Ltd., 89 Ridley Rd., Dalston, London E8. Tel: (01) 249-5237.

**Audio:** Amstrad.  
Aiwa Sales & Serv. (UK) Ltd., 30/32 Concor Rd., Westwood Park Trading Estate, Western Ave., Acton, London W3 0TH. Tel: (01) 993-1672. Telex: 936239. Mng. Dir.: Stephen R. Chorley; Sales Mgr.: D.J. Wright; Adv. Mgr.: T.D. Spirio.

**Audio:** Aiwa (Japan).  
Akai, see Rank Audio Visual.

Allen & Heath Ltd./Brenell Eng'g Ltd., Pembroke House, Campsbourne Rd., London N8. Tel: (01) 340-3291. Telex: 267727. Mng. Dir.: Neil Hauser; Mktg. Mgr.: Andy Munro.

**Audio:** A&H, Brenell.  
Alpha, see Highgate Acoustics.

Amcrn, see Macinnes Labs.  
Ampex Great Britain Ltd., Acre Rd., Reading, Berks. RG2 0QR. Tel: (0734) 85200. Cable: AMPXFX READING. Telex: 847611. Gen. Mgr.: W. Scullion; Mktg. Servs. Supervisor: C. Murphy-D'Connor; Sales Mgr.: J. Leeson; Adv. Mgr.: P. Vaughan.

**Audio & Video:** Ampex (USA).  
Ampro/Scully, see Lee.

Amstrad, see AMS.  
Audiocord, see Lee.

Audiodecks Ltd., PO Box 7, Sandback Way, Wetherby, West Yorks. LS22 4YS. Tel: (Wetherby) 5477.

**Audio:** Dual.  
Audi Ltd., Station Rd., Wenden, Saffron Walden, Essex. Tel: (0799) 40888. Cable: AUDIX SAFWALDEN. Telex: 817444. Mng. Dir.: C. J. Billett; Sales Mgr.: Raymond Moore; Adv. Mgr.: J. A. Billett. (Audio only)

B A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01)

637-8971. Telex: 28649. Div. Mgr.: H.C. Pattison; Prof. Prods. Mgr.: R.M. Hine.

B I C, see British Inds. Co.  
Bang & Olufsen UK Ltd., Eastbrook Rd., Gloucester GL4 7DE. Tel: (Gloucester) 21591. Telex: 43215. Mng. Dir.: John Portlock; Sales Promos. Mgr.: Malcolm Savill; Adv. Mgr.: R.J. Stockwell.

**Audio:** Beocord.  
F. W. D. Bauch Ltd., 49 Theobald St., Boreham Wood, Herts. WD6 4RZ. Tel: (01) 953-0091. Cable: BAUCH. Telex: 27502. Mng. Dir.: John Bauch; Revex Sales Mgr.: Vaughn Waller; Adv. Mgr.: David Neal.

**Audio:** Revex.  
Bell & Howell A.V. Ltd., Alperion House, Bridgewater Rd., Wembley, Middx. Tel: (01) 902-8812. Telex: 261378. Cable: BEHDW. Mng. Dir.: D.M. Coupe; Mktg. Mgr.: A. Gelli; Pub. Mgr.: B. Clark. (Audio)

Beocord, see Bang & Olufsen.  
Binatone Int'l Ltd., Binatone House, 1 Beresford Ave., Wembley, Middx. HA8 1YX. Tel: (01) 903-5211. Cable: BINATDNE WEMBLEY. Telex: 923810. Mng. Dir.: I.T. & P.T. Lalvani; Sales Mgr.: John Lock; Adv. Mgr.: Paul Stranks.

**Audio:** Binatone Express.  
Blaupunkt, see Robert Bosch.

Robert Bosch Ltd., PO Box 166, Rhodes Way, Watford, Herts. WD2 4LB. Tel: (0923) 442-33.

**Audio:** Blaupunkt.  
Video: Bosch Fernseh.

Brenell, see Allen & Heath.  
British Inds. Co., 60/61 Leslie Park Rd., Croydon, Surrey CR0 6TP. Tel: (01) 656-2631. Telex: 947912. European Dpns. Dir.: V.L. Parrett.

**Audio:** BIC.  
Carlone, see C.F. Fraser.

Cintron Group, Grove House, 551 London Rd., Isleworth, Middx. TW7 4DS. Tel: (01) 568-0131. Telex: 935054. Pres.: B. Rawson. (Video)

Connevals Ltd., 1 Norbury Rd., Reigate, Surrey. Tel: (07372) 47571. Pres.: M.H. Evans; Sales Mgr.: D.M. Evans. (Audio only)

Crown Int'l, see Macinnes Labs.  
Crown Radio Co. Ltd., Russell Gardens, Wickford, Essex SS11 8RT. Tel: Wickford 634-14. Telex: 995109. (Audio only)

Cuemaster, see Granet.  
D J Electronics (Hackney) Ltd., 83 Queens Rd., Southend-on-Sea, Essex SS1 1PY. Tel: (0702) 353033. Telex: 99181. Mng. Dir.: George Sheppard; Sales Mgr.: Jim Sheppard. (Audio)

Decca Radio & Television Ltd., Neachells Ln., Willenhall, Wolverhampton, Staffs. Tel: (Wolverhampton) 67367. (Audio only)

Denon, see Eumig.  
Denyo, see Uher.

Dokorder, see REW.  
Dual, see Audiodecks & Hayden Labs.

Duplitate, 1-7 Harewood Ave., London NW1. Tel: (01) 724-2497. Pres. & Adv. Mgr.: B. Lambden; Sales Mgr.: R. Jackson Moore.

**Branch:** Aylesbury, Bucks., Rabens Lane Ind'l Estate. Tel: Aylesbury 27211. Dir.: Mike McLaughlan.

**Audio:** Dтары.  
E S Electronics, 2 Upper Fant Rd., Maidstone, Kent. Tel: 673-355. Telex: 966140. Pres. & Adv. Mgr.: Eric Snowball. (Audio only)

Eagle Int'l, Precision Centre, Heather Park Dr., Wembley HA8 1SU. Tel: (01) 902-8832. Cable: EAGLINT. Telex: 922131. Mng. Dir.: Warren Morrow; Sales Mgr.: Peter Hewitt; Adv. Mgr.: Richard Woolf. (Audio & Video)

East Anglian Prods., 21 Walton Rd., Frinton-on-Sea, Essex CD13 0AA. Tel: (02566) 6252. Mng. Dir.: Ray Anderson.

Enertec, see Clive Green.  
Eumig (UK) Ltd., 14 Priestley Way, London NW2 7TN. Tel: (01) 450-8070. Telex: 923812. Mng. Dir.: D. Vaughan.

**Audio:** Denon, Eumig.  
Eurotronik Ltd., 178 Pinner Rd., Harrow, Middx. Tel: (01) 863-9898. Mng. Dir.: A.J. Bradshaw-White; Sales & Adv. Mgr.: R. Dyer.

**Branch:** Manchester, High Bank Trading Estate, Dgden Ln., Dpenshaw. Tel: (061) 223-8272. Dir.: D. Tyas (Audio only)

Ferguson, see Thorn.  
Ferroglyph, see North East Audio.

Formula 4, see Mayfair.  
C. F. Fraser Ltd., 21 Princess Rd., London NW1 8JR. Tel: (01) 722-6633.

**Audio:** Carltone.  
Goodmans Loudspeakers Ltd., Downley Rd., Havant, Hants. Tel: (0705) 486344. Telex: 86296. Sales Mgr.: R.A. Hawkes; Mktg. Exec.: Nigel Bain. (Audio only)

Granet Communications Ltd., 39 Beechcroft Manor, Datlans Dr., Weybridge, Surrey KT13 9NZ. Tel: (0932) 47785.

**Audio:** Cuemaster, Sparta.  
Clive Green & Co. Ltd., Britannia House, Leagrave Rd., Luton, Beds. LU3 1RJ. Tel: (0582) 411513. Chief Exec.: Clive Green.

**Audio:** Enertec (France).  
Grundig Int'l Ltd., Newlands Park, London SE26 5NQ. Tel: (01) 659-2468. Telex: 22854. Mng. Dir.: A.H. Baumes; Sales Mgr.: R.P. Cope; Adv. Mgr.: Leo Stephens; Mktg. Mgr.: R.W. Shingleton. (Audio & Video)

C. E. Hammond & Co. Ltd., 105/109 Dyster Ln., Byfleet, Surrey KT14 7LA. Tel: (91) 51051. Cable: APRAN BYFLEET. Telex: 262525. Mng. Dir.: R.L. Higgins; Mktg. Mgr.: R.J. Sharpe.

**Audio:** Lenco, Dтары (Japan)  
Harman UK, St. John's Rd., Tylers Green, High Wycombe, Bucks. HP10 8HR. Tel: (049) 481-5331. Telex: 837116. Mng. Dir.: B. Pain; Sales Dir.: J. Reddington; Adv. Mgr.: Frank Hughes.

**Audio:** Teac.  
Hayden Labs. Ltd., Hayden House, Churchfield Rd., Chalfont St. Peter, Bucks SL9 9EW. Tel: Gerrards Cross 88447. Cable: HAYLAB G. Telex: 849469. Technical Sales: D. Hughes.

**Audio:** Dual, Nagra, Telefunken.  
Highgate Acoustics, 38 Jamestown Rd., London NW1 7EJ. Tel: (01) 267-4936. Cable: HIMANCD. Mng. Dir.: F. Strauss; Gen. Mgr.: H. Rimington.

**Audio:** Alpha (Japan), Tungsram.  
Hitachi Sales (UK) Ltd., Hitachi House, Station Rd., Hayes, Middx. UB3 4DR. Tel: (01) 848-8787. Telex: 933611. Mng. Dir.: R. Mori; Adv./Mktg. Mgr.: R.P. Bennett. (Audio only)

I T T Consumer Prods. (UK) Ltd., Chester Hall Ln., Basildon, Essex SS14 3BW. Tel: (0268) 3040. Telex: 99101. Mng. Dir.: Eric F. Bates; Sales Mgr.: Ron Russell; Adv. Mgr.: David H. Cavey.

I V C, see International Video Corp.  
Image Transform Inc./Compact Video Systems, 17 Old Church Ln., Kingsbury, London NW9 8TG. Tel: (01) 205-3231. Telex: 896616. European Rep.: D.L. Werschker. (Audio only)

Industrial Tape Applications, 1/7 Harewood Ave., London NW1. Tel: (01) 724-2497. Telex: 21879. Mng. Dir.: M. Parmiter; Sales Mgr.: B. Lambden. (Audio only)

Int'l branch: France  
International Video Corp. (IVC) Ltd., 10 Portman Rd., Reading, Berks. RG3

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# TAKE A BITE OUT OF CRIME



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A message from the Crime Prevention Coalition,  
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JJR, Tel: (0734) 585421. Cable: INTERVIDEO Telex 847579 Mng Dir John D. Jeffery; Sales Mgr.: Gary J Glover, Adv Mgr Elizabeth Ling (Video only)

JVC (UK) Ltd., Eldonwall Trading Estate, Staples Corner, 6-8 Priestley Way, London NW2 7AF. Tel: (01) 450 2621. Telex 923320 Mng Dir Kurt Lowy; Sales Mgr.: A Nishina; Adv Mgr Geoff Fleming  
**Audio & Video:** JVC, Victor.

Lee Eng's Ltd., Napier House, Bridge St., Walton on Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124 Cable LEETECH. Telex 928475 Mng. Dir. Thomas Lee, Gen Mgr Chris Welsh, Sr Broadcast Sales Eng R.J. White  
**Audio:** Ampro/Scully (USA), Audicord (USA).

Lenco, see C.E. Hammond.

M C I (Professional Studio Equip.) Ltd., MCI House, 54/56 Stanhope St., London NW1 3EX. Tel: (01) 388 7867 Telex. 261116 Mng Dir Dag Fellner. (Audio only)

Macinnes Labs Ltd., Macinnes House, Carlton Park Ind'l Estate, Saxmund ham, Suffolk IP17 2NL. Tel: (0728) 2262, 2615. Cable: MACLABS IPSW ICH. Mng. Dir.: I.M. Marshall; Sales Mgr.: C.R. Flock  
**Audio:** Amcron, Crown Int'l (USA)

Magnelophon, see AEG Telefunken.

Marantz Audio UK Ltd., 203 London Rd., Stames, Middx. Tel: (0784) 50132 Telex: 935196. Exec. Dir.: John A. Walker; Prod. Mgr Steve Harris (Audio only)

Marconi Communication Systems Ltd., New Street, Chelmsford, Essex Tel: (0245) 353221. Cable EXPANSE. Telex: 99201. Mng Dir.: T Mayer, Stu dio Sales Mgr.: A. D. Moore. (Video only)

Mayware Ltd., PO Box 58, 15 Heather Walk, Edgware, Middx HA8 9UH Tel: (01) 958 9421. Cable MAYWARE EDGWARE Chm & Mng Dir G Bear man; Sales Mgr.: A. Williams, Adv Mgr. W.A. Marlow  
**Audio:** Formula 4.

Meteor Lighting Ltd., 105-109 Oyster Ln., Byfleet, Surrey, Tel: (09323) 51051. Telex 262525 Mng Dir. Peter Hammond, Sales Mgr Peter Rynston  
**Int'l branch:** USA  
**Audio:** BIC.

Keith Monks Audio Ltd., 26 Reading Rd S, Fleet, Aldershot, Hants Tel: (02514) 20568 Cable KEITHMONKS Telex 858606 Pres Keith Monks; Sales Mgr. Ron Stean, Adv Mgr.: Tony Francis.  
**Int'l branch:** USA  
**Audio:** Paso.

B. H. Morris & Co. (Radio) Ltd., Precision Centre, Heather Park Dr Wem bley, Middx, HA0 1SU. Tel: (01) 902 9422. Telex 922131 Mng Dir K Lasky; Mktg. Mgr.: BT Cockram, Sales Dir. A. Allenstein  
**Audio:** Tno.

N E A L, see North East Audio Ltd

Nagra, see Hayden Labs

Nakamichi, see Natural Sound.

National Panasonic (UK) Ltd., 308 Bath Rd, Slough, Berks Tel. Slough 34522. Cable: PANASONIC. Telex: 848761. Mng Dir A. Imura, Sales & Adv. Mgr. (Technics) J. Cox; Sales Mgr (Panasonic) P. Harper, Adv Mgr.: (Panasonic); P Hamblin  
**Audio:** Technics.  
**Video:** Panasonic.

Natural Sound Systems Ltd., Strathcona Rd., North Wembley HA9 8QL Tel: (01) 904 0141.

**Audio:** Nakamichi; Yamaha

Newham Audio, 52 Romford Rd, Lndonn E15 Tel: (01) 534 4064 Mng Dir & Adv Mgr H Humphrey, Sales Mgr. O Gladding (Audio only)

North East Audio Ltd., Simonside Works, South Shields, Tyne & Wear NE34 9NX Tel: (0632) 566321 Cable BRITFERRO Mng Dir A J Hellwell, Comm'l Dir Tom Baily  
**Audio:** Ferrograph, NEAL

Otari, see Duplilape, C.E. Hammond

John Page Ltd., Wesley House, Wesley Ave., Lndonn NW10 Telex 24224 Ref 568, Mng Dir John Page  
**Audio:** Stellavo

Panasnir, see National Panasonic

Pandamatic, see James Yorke

Paso, see Keith Monks

Philips Electrical Ltd., City House, 420 London Rd, Croydon Surrey Tel: (01) 689 2166 Telex: 946169 (Audio & Video)

Pioneer High Fidelity (GB) Ltd., Pioneer House The Ridgeway, Iver Bucks Tel: (0753) 652222 Telex 847533 Mng Dirs R Todd, K Ito, Sales Mgr M Emery, Sales Promo Exec R G Church

Pye Business Communications Ltd., Cromwell Rd, Cambridge CB1 3HE Tel: (0223) 45191 Cable PYBUSCOM Telex 81547 Mng Dir A Cowie, Sales Mgr C Rnbinis, Adv Mgr E Huggins  
**Audio & Video:** Philips

R E W Audio Visual Co., 10/12 High St, Colliers Wood London SW19 2BE Tel: (01) 540 9684 Telex 896691 Mng Dir Mark Murray  
**Audio:** Dokorder (Japan)

Radio Craft (Hudds) Ltd., 38 King St, Huddersfield Tel: (0484) 20049 Pres H A Mathias Local branch: 139 Netheroyd Hill Rd Tel: (0484) 34575 (Audio only)

Rank Audio Visual Ltd., PO Box 70, Great West Rd, Brentford Middx TW8 9HR Tel: (01) 568 9272 Cable RANKAUDIO BRENTFORD Telex 27976 Mng Dir G W Provan  
**Audio:** Akai (Japan) Rotel (Japan)  
**Video:** Akai (Japan)

Realistic, see Tandy

Revox, see F W O Bauch

Rotel, see Rank Audio Visual

S I S Ltd., 57 St Andrews Rd, Northampton Tel: (0604) 32965 Telex 31499 Pres David Mitchell Sales Mgr Ian Brown (Audio only)

Saba Radio & Television Ltd., 10/12 Cornbrook Park Rd, Manchester M15 4FE Tel: (061) 872 7661 Telex 669131 Mng Dir R C Medford (Audio only)

Sansui Audio Funpp Co., 39 41 Maple St, London W1P 5FU Tel: (01) 580 5353 (Audio only distributed by Vermltron)

Scully, see LPP

Sharp Electronics (UK) Ltd, Sharp House Thorpe Rd, Manchester M10 9BE Tel: (061) 205 2333 Telex 668380 Sales Mgr P A Dix  
**Branch:** Southall, Middx., 357 Usbridge Rd Tel: (01) 571 2157 Office Mgr D W Cook

Skantic (UK) Ltd., Station Rd., Edenbridge, Kent Tel: (0732) 865231 Telex 957149 Mng Dir George J Korbel Sales Dir Dennis Swannack (Audio & Video)

Soniflex Sound Equip., 15 College St, Irthingborough Northants Tel: (0933) 650 700. Mng Dir P Brooke, Adv Mgr Mrs. D Broke (Audio only)

Sony (UK) Ltd, Pyrene House, Sunbury Cross, Sunbury on Thames Middx

Tel: (76) 87644 Pres W.H. Fulton, Sales Mgr P.R. Newell (Audio & Video)

Soundcraft Electronics Ltd., 5 Great Sutton St., London EC1V 0BX Tel: (01) 251 3631. Cable. SOUNDRAFT Telex 21198 Pres & Mktg. Mgr. Philip S Dudderidge, Sales Mgr Dave Dearden

Sou West Sound Wild West Show, 35 Morrison House High Trees, Tulse Hill, Londnn SW2 3PP Pres Stuart Wester, Sales Mgr Roy Williams, Adv Mgr Max Needham (Audio only)

Sparta, see Granet

Stellavox, see John Page

Tandberg (UK) Ltd., 81 Kirkstall Rd, Leeds, North Yorks LS3 1HR Tel: (0532) 35111. Cable TANBERG LEEDS Telex 557611 Mng & Adv Dir John Farnell; Sales Dir Bill Harrison (Audio)

Tandy Corp., Bilston Rd., Wednesbury, West Midlands WS10 7JN Tel: (021) 556 6101 Telex 339423 Mng Dir James Nichols, Sales Mgr John Sa yers, Adv Mgr Philip Brant.  
**Audio:** Realistic  
**Teac,** see Harman  
**Technics,** see National Panasonic  
**Telefunken,** see AEG Telefunken & Hayden Labs

Thorn Consumer Electronics Ltd., 284 Southbury Rd., Enfield, Middx Tel: (01) 363 5353 Telex 263201. Sales Dir J. Ross; Adv. Mgr., M.L. Do man  
**Video:** Ferguson

3 M United Kingdom Ltd., PO Box 1, 3M House, Bracknell, Berks RG12 1JU Tel: (0344) 26726 Telex 849371. Mng Dir. D R Osmon, Mktg Co ord P A Stockwell-Jones; Sales & Mktg. Mgr: D.J. Pacy, Adv Mgr R. Rippon.  
**Reg'l sales offices:** Belfast BT1 5JE, Northern Ireland, 11 Donegall Square S, Tel: (0232) 42811, 42926 - Birmingham B3 3EL, Edmund House, 12 22 Newhall St Tel: (021) 236 5077 Glasgow G4 0AY, Scotland, 3M House, 9 Canal St Tel: (041) 332 9622 - London SE20 7TR, PO Box 38, Yeoman House, 63 Croydon Rd., Penge Tel: (01) 659 2323 - Manchester M15 4PA, 3M House 28 Great Jackson St Tel: (061) 236 8500  
**Audio:** Mincom, Wollensak  
 Toshiba (UK) Ltd., Toshiba House, Girling Way, Great South West Rd., Fel tham, Middx. Tel: (01) 751 1281 Cable TOSHIBA FELTHAM Telex 935162 Pub Mgr Michael Hales (Audio only)

Trio, see B H Morris

Tungram, see Highgate Acoustics

Uher Sales & Servs Ltd., 24 Market Pl., London NW11 Tel: (01) 458 8491. Telex 8812807 Pres R.F. Sims Sales Mgr R I Campbell  
**Audio:** Denyo, Uher

Vermltron Ltd., Thornhill, Southampton SO9 5QF Tel: (0703) 444811 Mng. Dir. B Chalwin; Sales Mgr. B Bennett  
**Audio:** Sansui (Japan)

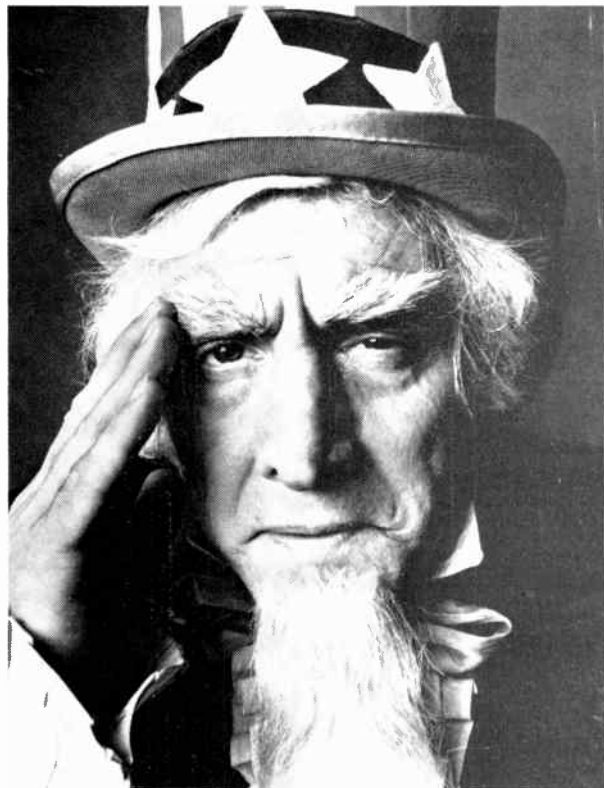
Victor, see JVC

Waltham Electronics (UK) Ltd., 155/159 Queens Rd, Watford, Herts WD1 2QH Tel: Watford 24543 Cable TELERENT Telex 923071. Mng Dir M. Raymond Sales Mgr A.J. Spreter (Audio only)

Wollensak, see 3M

Yamaha, see Natural Sound

James Yorke Ltd., Oak House, Northleach, Gloucestershire GL54 3ET Tel: (04516) 509. Chief Exec J. Scarlett, Sales Mgr Peter Fanshawe, Studio Mgr Peter Rinne  
**Audio:** Pandamatic James Yorke



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INTERNATIONAL BUYER'S GUIDE:	The music/record/tape industry's "Yellow Pages." Listings include record companies, marketers, suppliers, publishers, wholesalers and services.
DISCO SOURCEBOOK:	Disco product companies, detailed audio equipment survey, disco record pools and more.
INTERNATIONAL RECORDING EQUIPMENT AND STUDIO DIRECTORY:	Up-to-date statistics on professional recording equipment, recording studios, independent record producers and a special survey on recording studio equipment usage.
COUNTRY MUSIC SOURCEBOOK:	The only directory in the business devoted to country music containing names and addresses of country music organizations, artists, Nashville area recording studios, state fairs, radio stations, plus the Opry Hall of Fame.
INTERNATIONAL TALENT DIRECTORY:	Has become an indispensable reference tool not only for people involved daily in the recorded music talent business, but those who occasionally must have a handy, up-to-the minute guide. Lists artists, managers, booking agents, promoters, clubs and arenas, campus facilities, fairs and festivals and everything the on-the-road professional requires.
TALENT IN ACTION:	Chart re-caps in every musical category done throughout the year by Billboard's chart research department.
TAPE/AUDIO/VIDEO:	Just look through these pages . . .

For details on ordering any or all of the directories listed here contact: BILLBOARD CIRCULATION, DEPARTMENT T/A/V, 9000 Sunset Blvd., Los Angeles, California 90069.

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# ACCESSORIES MANUFACTURERS & IMPORTERS

• Continued from page T/A/V-24

**Product:** Record & tape carrying & storage cases, wire record racks, pole record racks, record carts. (MD)

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Cable: SENTIND. Pres.: Harold Rosen; VP: Barry Rosen.

**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 RPM adaptors, head cleaners, demagnetizers, needles, leader & splicing tape. (MDI)

Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. Pres.: Joseph L. Berkman; VP Sales: Richard Rosenberg.

**Product:** Record & tape carrying & storage cases, videocassette storage cabinets. (M)

Shape Inc., PO Box 366, Biddelford Ind'l Park, Biddelford, Me. 04005. Tel: (207) 282-6155. Pres.: Anthony L. Gelardi Jr.; Sales & Mktg. Mgr.: Joe Ciccone; Consumer Sales Mgr.: John Gray; Adv. Mgr.: Bob MacLeod.

**Product:** Audio & video cassette storage cases (Shape), splicing tape (Splicestik).

Snap Jack Inc., 805 Clifton Ave., Clifton, N.J. 07013. Tel: (201) 779-0225.

**Product:** LP jacket wall frames.

Sonic Research Inc., 27 Sugar Hollow Rd., Danbury, Conn. 06810. (203) 792-8822. Pres.: Peter E. Pritchard; Mktg. Mgr.: George Petelin.

**Product:** Cleaners (Fixoff) (I), cartridges & needles (Sonus) (M).

Sonus, see Sonic Research.

Sound Guard, see Ball.

Sound/Pro Inds. Inc., 347 Culver Blvd., Playa del Rey, Calif. 90291. Tel: (213) 822-0510. Pres.: Donald K.M. Rothger; Nat'l Mktg. Dir.: Don Millard; Sales Mgr.: Tom Reed. Adv. Mgr.: Linda Newton.

**Product:** Tape carrying & storage cases, head cleaners.

Soundstacker, see Sound Containers.

Soundtrack Scrubber, see Robins.

Speaker Uppers, 20946 Currier Rd., Walnut, Calif. 91789. Tel: (714) 598-1906.

**Branch:** Downers Grove, Ill., Audiocore, 2460 Wisconsin Ave. Zip: 60515. Tel: (312) 960-1616.

**Product:** Speaker stands.

Speedex Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661. VP & Gen. Mgr.: Wayne Timpe, VP Mktg.: Ken Rolnicki; Sales & Special Mkts. Dir.: James E. Heighway.

**Product:** Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, tape erasers & splicers (M)

Stack-Rack, see Audio Works.

Stanford Int'l, PO Box 609, San Carlos, Calif. 94070. Tel: (415) 592-5958. Pres.: Fred Dobbs; Ops. Mgr.: Jan Dillard.

**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, splicing tape.

Stanton Magnetics Inc., 200 Terminal Dr., Plainview, N.Y. 11803 Tel: (516) 349-0200. TWX: (510) 221-1845. Pres.: Walter O. Stanton; VP Prof. Prods.: Jim Fox; Prof. Prods. Nat'l Sales Mgr.: Peter Bidwell, Adv. Mgr.: Gordon Hurt.

**Product:** Antistatic record preservative (Permostat).

Staticmaster, see Nuclear Prods.

Sterling Prods. Co. Inc., 1689 Okadale Ave., West St. Paul, Minn. 55118. Tel: (612) 455-6691.

**Product:** Tape carrying & storage cases.

Studio Magnetics Co. Inc., 83 Carrough Rd., Bohemia, N.Y. 11716. Tel: (516) 589-4300. Pres.: George Clahane; VP: Craig M. Balaban.

**Q:** Where can you study the recording arts in Texas?

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**Product:** Non-abrasive cassette head cleaners, aerosol head cleaners, cassette storage modules (Add'N'Stac). (M)

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Telex: 144535. VP & Gen. Mgr.: Ken Kohda; Sales Mgr.: John Schallin; Video Prod. Mgr.: Ed Pessara.

**Branches:** Irvine, Calif., 2102 E. Alton St. Zip: 92715. Tel: (714) 979-5811. WATS (800) 854-0123. Reg'l Sales Mgr.: Lee Adams-Skokie, Ill., 4709 Golf Rd., Suite 300. Zip: 60076. Tel: (312) 679-5306.

**Product:** Tape carrying & storage cases, head cleaners, demagnetizers. (M)

T P C, see Audio-Kare.

Taberiser, see Taber Mfg.

Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: Veldon Leverich; Prod. Mgr.: Dan Schneider; Reg'l Sales Mgr.: Ted Trapp.

**Product:** Demagnetizers (Taberiser). (M)

Tapcom Inc., 45 Jefferson St., Stamford, Conn. 06902. Tel: (203) 325-1541, NYC (212) 581-9855. Pres.: Gene Tornatore; VP: Fred Luminoso; Gen. Mgr.: Vincent Sheridan.

**Product:** Tape carrying & storage cases.

Tapemaker Sales Co. Inc., 48 Urban Ave., Westbury, N.Y. 11590. Tel: (516) 333-2700. Pres.: Arthur Brandwein; Office Mgr.: Karen Sitkoff.

**Product:** Splicing tape. (M)

Tape-Mate, see Akro-Mils.

Tape Servs. Inc., Cherry Hill Ind'l Park, 1 Keystone Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-9450. Sales Mgr.: Michael T. Mulcahy.

**Product:** Cleaners, cloths, brushes (private label), head cleaners, demagnetizers. (M)

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: Norio Tamura; VP Mktg.: Barry Goldman; Gen. Mgr.: Gary Beckerman; Adv. Mgr.: Tay Hotta.

**Product:** Head cleaners & demagnetizers. (M)

Telex, see Aldshire.

Tempo (div. of Hagerston Leather Goods Co.), 858 Willow Circle, Hagers town, Md. 21740. Tel: (301) 797-6600. Pres.: Dr. Harold N. Taylor; VP Mktg.: David L. Handler; Sales Mgr.: C. Herschell Weaver.

**Product:** Record, tape & videocassette carrying & storage cases.

3 M Co., Magnetic Audio/Video Prods. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1466. Pres.: J.M. Otblad; Gen. Mgr. John Povolny; Nat'l Sales Mgrs.: J.L. Leon, J.R. Williams; Mkt. Opts. Mgrs.: J.B. Hanks, S.R. Frederickson; Mkt. Communications Mgrs.: V.A. Hanson, P.M. Gavin.

**Branches:** Anchorage, Alaska, 5531 Minnesota Dr. Zip: 99502. Tel: (907) 276-2363—Burbank, Calif., 126 W. Elm Court, Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-6300—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30360. Tel: (404) 447-7000—Honolulu, Hawaii, PO Box 30048, 4443 Malaas St. Zip: 96818—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—Eagan, Minn., PO Box 33211, St. Paul 55133; 3130 Lexington Ave. S. Zip: 55121. Tel: (612) 733-3300—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 997-8500—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 575-2000—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 728-5300—Dallas, Tex., 2121 Santa Ana Ave. Zip: 75228. Tel: (214) 324-8100—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.

**Product:** Tape carrying & storage cases, head cleaners, leader & splicing tape (Scotch). (M)

Toyota, see Electronic Homes

Trade Serv. Publ'n Inc., 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211.

**Product:** Record information serv. (Phonolog), tape information serv. (Let-D-Tapes).

Transcriber Co. Inc., PO Box 478, Attleboro, Mass. 02703. Tel: (617) 222-3525. VP: John Sheasgreen; Nat'l Sales Mgr.: John McDonald.

**Product:** Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape

U T C, see Universal Tape.

Ultra Specialty Inc., 20700 Belshaw Ave., Carson, Calif. 90746. Tel: (213) 979-0338. Cable: ULTRASPEC. Telex: 194566. Pres.: Don Wong; Pres. Ultraspec Int'l: Gary Lyle; VP Mktg.: Bill Dawson.

**Product:** Record & tape carrying & storage cases, leader & splicing tape, ultrasonic film splicer

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward D. Praeger.

**Product:** Head cleaners, demagnetizers, leader & splicing tape (A/V Paragon, UTC, Universal). (M)

Utopia Ultra-Sound, 38-40 S. First St., Newark, Ohio 43055. Tel: (614) 345-9426. Owner: Robert H. Kirk Jr.; VP: Don Shannon; Gen. Mgr.: Robert H. Kirk Sr.; Sales Mgr.: Rose Shannon.

**Product:** Head cleaners (MD).

Vinylweld, 2011 W. Hastings, Chicago, Ill. 60608. Tel: (312) 243-0606. Custom Prods. Mgr.: Martin Amadio.

**Product:** Record & tape carrying & storage cases.

Vizi Co., I-Box 283, Ellijay, Ga. 30540. Tel: (404) 635-7481.

**Product:** Cassette carrying & storage cases.

Vulcan Binder & Cover (div. of EBSCD Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241. VP: R. Denson Parker; Sales Mgr.: Dudley Pendleton III; Adv. Mgr.: B.R. Cummings.

**Product:** Tape carrying & storage cases. (M)

W R E, see Wide Range Electronics.

Walco-Linck Corp., 1234 Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres.: J. Lynam; Sales Mgr.: A.W. Brill; Adv. Mgr.: E.T. Spirko.

**Product:** Needles. (M)

Watts, see Empire.

Watts Recordcare, see Elpa.

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366.

**Product:** Bulk erasers, magnetic erasing pencil (WRE)

Zerostat, see Discwasher.



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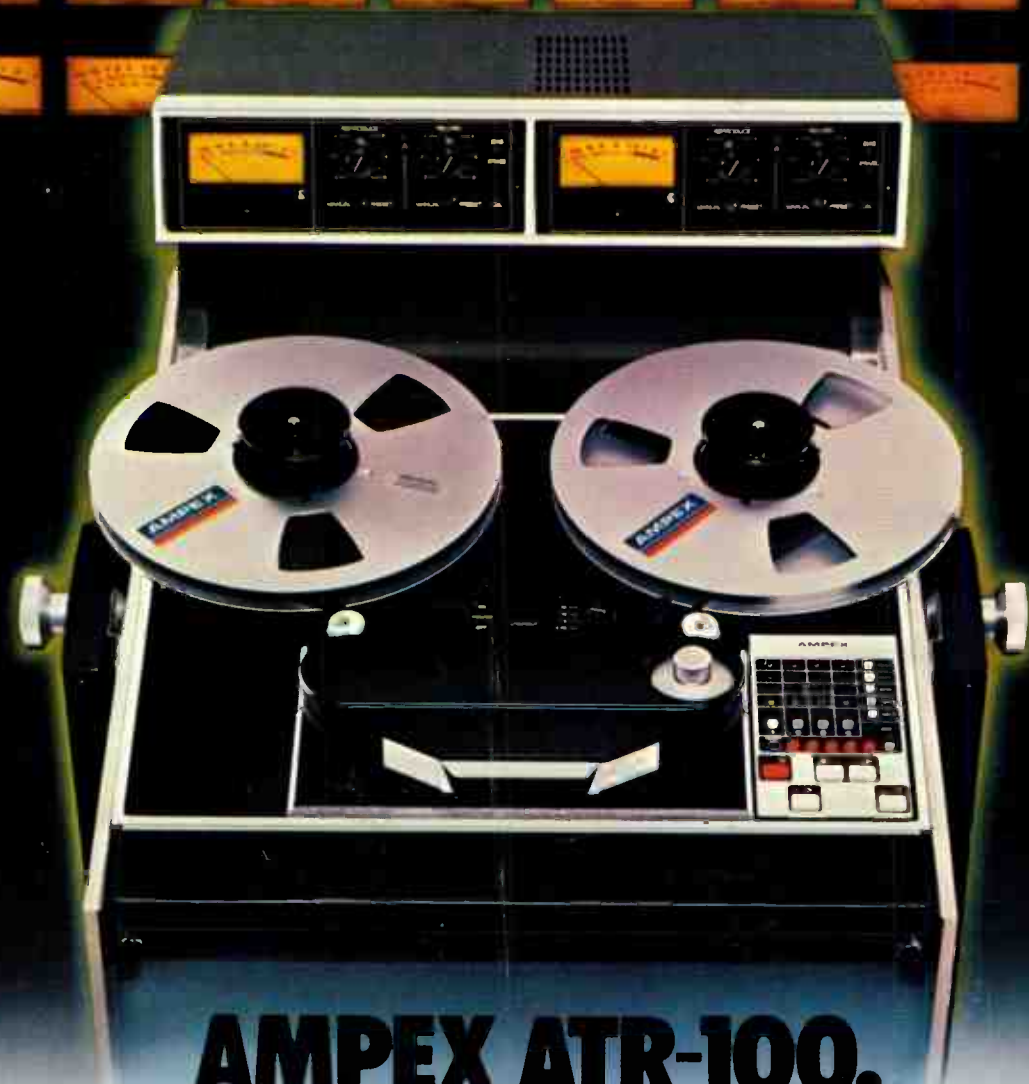
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