

# The Cash Box

VOLUME XXII—NUMBER 19

JANUARY 21, 1961



Roulette Records, now in its fifth year as a record company, celebrated the occasion recently with a major expansion highlighted by its move into its own building on 50th St. & B'way in New York. The Roulette building will have its own recording studios, mastering facilities, etc., uniting every phase of record production but the pressing under one roof. Surrounding the new headquarters of the label are its artists. Reading clockwise from the bottom left are: Richard Maltby, Joe Jones, Lou Monte, Pearl Bailey, Ronnie Hawkins, Tyree Glenn, Maynard Ferguson, The Count, Sarah Vaughan, the DiMara Sisters, Jimmie Rodgers, Johnny Smith, Cathy Carr, the Barry Sisters, Machito, Frankie Lyman, the Playmates, Joe Williams, Sonny Stitt and Joe Reisman.



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FOUNDED BY BILL GERSH

# The Cash Box

Vol. XXII—Number 19

January 21, 1961

## The Cash Box

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## It's Contagious:

# INSTRUMENTALITIS

The instrumental recording, which only a few years ago was almost impossible to give away, has developed into one of the hottest items on the disk scene and is enjoying a powerful grip on the best seller charts.

Two years ago at this time, *The Cash Box* Top 100 chart sported only nine instrumental decks, very few of which were lush string-filled presentations. Today the chart features one short of twice that number, but four of these instrumentals are among the nation's top ten . . . "Exodus," "Wonderland By Night," "Calcutta," and "Last Date."

Only a few years ago, comment about a lovely instrumental usually brought forth the statement that the number was "pretty but the teenage market won't take to it." Today it is quite obvious that the teenagers are taking to the instrumental sound, whether it has the big beat or not. For example "Magnificent Seven," "Cherry Pink and Apple Blossom White," "Wheels," and a new entry in "Lost Love."

But at the same time the singles buyer is not giving up his good rockin' instrumentals such as "Pepe," "Perfidia," "Ghost Riders in The Sky," "Blue Tango," "Flamingo Express," "Gonzo," "Wabash Blues," "Hully Gully Twist" and "Apache."

Film themes, which were almost of no value a couple of years ago,

are again very much in demand and it's obvious why this is so when you examine the tremendous success these have attained during the past sixteen months or so.

During the past year, we have noticed a considerable increase in the number of new instrumentals companies issue. And there is every reason to believe that this strong proportion of such releases will continue at this peak, if not increase, when you consider the tremendous potential profit in any hit instrumental selection. As the international market gains in importance as a source of income to both record companies and publishers, the language barrier becomes a key factor.

Although a foreign vocal disk may attain great acceptance abroad, there is always doubt as to whether this same number in its original form stands a chance here in the States. This also may apply to a domestic vocal sent abroad. But there is no barrier at all in an instrumental recording. Therefore, whereas publishers concentrate their search for vocal numbers in the U.S., the whole world is open to them in their quest for strong instrumental material. Perhaps that is why every publisher returns from a European trip with at least one instrumental item.

The sound of music (sans lyrics) is definitely in vogue again.



# The Cash Box TOP 100

## Best Selling Tunes on Records

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

January 21, 1961

		Pos.	Pos.			Pos.	Pos.			Pos.	Pos.
		1/14	1/7			1/14	1/7			1/14	1/7
1	—Exodus			26	—There She Goes			51	—We Have Love	76	—(I Wanna) Love My Life Away
	★FERRANTE & TEICHER-United Artists-274	1	2		★JERRY WALLACE-Challenge-59098	30	48		★DINAH WASHINGTON-Mercury-71744	53	64
	★MANTOVANI-London-1953			27	—The Magnificent Seven			52	—Jimmy's Girl		
	★MEDALLION STRINGS-Medallion-602				★AL CAIOLA-United Artists-261	33	44		★JOHNNY TILLOTSON-Cadence-1391	67	—
	★BATYA & BUMPS BLACKWELL ORK-Chelan			28	—I'm Hurtin'			53	—What Would I Do		
2	—Will You Love Me Tomorrow				★ROY ORBISON-Monument-433	35	42		★MICKEY & SYLVIA-RCA-7811	57	66
	★SHIRELLES-Scepter-1211	3	4	29	—My Girl Josephine			54	—My Last Date (With You)		
3	—Wonderland By Night				★FATS DOMINO-Imperial-5704	28	27		★SKEETER DAVIS-RCA-7825	56	63
	★BERT KAEMPFFERT-Decca-31141	2	1	30	—Dance By The Light Of The Moon				★JONI JAMES-MGM-12933		
	★LOUIS PRIMA-Dot-16151				★OLYMPICS-Arvee-5020	38	45		★DICK LORY-Liberty-55293		
	★ANITA BRYANT-Carlton-537			31	—Cherry Pink And Apple Blossom White			55	—The Age For Love		
4	—Are You Lonesome Tonight				★JERRY MURAD'S HARMONICATS-Columbia-41816	41	52		★JIMMY CHARLES-Promo-1003	66	70
	★ELVIS PRESLEY-RCA-7810	4	3	32	—Pepe			56	—If I Didn't Care		
	★LINDA LEE-Shasta-146				★DUANE EDDY-Jamie-1175	45	58		★PLATTERS-Mercury-71749	73	100
	★MR. SAKS-LeCamp-1900				★LES BAXTER-Capitol-5589			57	—Sad Mood		
5	—Calcutta				★STU PHILLIPS-Colpix-174				★SAM COOKE-RCA-7816	32	30
	★LAWRENCE WELK-Dot-16161	5	20		★SHIRLEY JONES-Colpix-180			58	—Doll House		
	★WERNER MULLER-Decca-31189				★RONNIE ALDRICH-London-1951				★DONNIE BROOKS-Era-3028	40	34
	★VICO TORRIANI-London-1944			33	—You Are The Only One			59	—Wheels		
	★WINIFRED ATWELL-London-1949				★RICKY NELSON-Imperial-5707	43	56		★STRING-A-LONGS-Warwick-603	82	100
	★FOUR PREPS-Capitol-4058			34	—My Empty Arms			60	—Flamingo Express		
	★VALIANTS-Columbia-41931				★JACKIE WILSON-Brunswick-55201	50	98		★ROYALTONES-Goldisc-3011	71	93
6	—Angel Baby			35	—Sway			61	—Utopia		
	★ROSIE & THE ORIGINALS-Highland-5001	8	10		★BOBBY RYDELL-Cameo-182	21	17		★FRANK GARI-Crusade-1020	75	81
	★SANDRA TEEN-Impact-4			36	—Fools Rush In			62	—(In The Summertime) You Don't Want My Love		
	★CHARLES BROWN-King-5438				★BROOK BENTON-Mercury-71722	23	16		★ANDY WILLIAMS-Cadence-1398	51	53
7	—Rubber Ball			37	—C'est Si Bon				★ROGER MILLER-RCA-7776		
	★BOBBY VEE-Liberty-55287	6	6		★CONWAY TWITTY-MGM-12969	48	84	63	—Bumble Bee		
8	—Corrina, Corrina			38	—New Orleans				★LAVERN BAKER-Atlantic-2077	36	40
	★RAY PETERSON-Dunes-2002	7	8		★U.S. BONDS-Legrand-1003	26	25	64	—Baby Sittin' Boogie		
9	—Shop Around			39	—All In Your Mind				★BUZZ CLIFFORD-Columbia-41876	81	91
	★MIRACLES-Tamla-54034	12	19		★MAXINE BROWN-Nomar-103	49	68	65	—I Idolize You		
10	—Last Date			40	—Stay				★IKE & TINA TURNER-Sue-735	54	49
	★FLOYD CRAMER-RCA-7775	9	5		★MAURICE WILLIAMS-Herald-552	31	28	66	—Poetry In Motion		
	★LAWRENCE WELK-Dot-16145			41	—(Ghost) Riders In The Sky				★JOHNNY TILLOTSON-Cadence-1384	46	29
11	—Calendar Girl				★RAMRODS-Amy-813	62	100	67	—Gonzo		
	★NEIL SEDAKA-RCA-7829	18	31		★RANGERS-FTP-404				★JAMES BOOKER-Peacock-1697	37	32
12	—North To Alaska			42	—Your Other Love			68	—Let's Go, Let's Go, Let's Go		
	★JOHNNY HORTON-Columbia-41782	10	9		★FLAMINGOS-End-1081	52	60		★HANK BALLARD & MIDNIGHTERS-King-5400	47	36
13	—You're Sixteen			43	—There's A Moon Out Tonight			69	—Don't Go To Strangers		
	★JOHNNY BURNETTE-Liberty-55285	11	7		★CAPRIS-Old Town-1094	59	72		★ETTA JONES-Prestige-180	63	57
14	—A Thousand Stars			44	—Happy Days			70	—What Am I Gonna Do		
	★KATHY YOUNG & INNOCENTS-Indigo-108	13	13		★MARV JOHNSON-United Artists-273	39	41		★JIMMY CLANTON-Ace-607	93	99
15	—I Count The Tears			45	—Lovey Dovey			71	—Yes, I'm Lonesome Tonight		
	★DRIFTERS-Atlantic-2087	20	26		★BUDDY KNOX-Liberty-55290	55	62		★THELMA CARPENTER-Coral-6224	77	85
16	—Hoochie Coochie Coo			46	—Ruby			72	—The Story Of My Love		
	★HANK BALLARD & MIDNIGHTERS-King-5430	15	18		★RAY CHARLES-ABC-10164	25	23		★PAUL ANKA-ABC-Paramount-10168	100	—
17	—He Will Break Your Heart			47	—Perfidia			73	—A Perfect Love		
	★JERRY BUTLER-Vee-Jay-354	17	14		★VENTURES-Dolton-28	27	24		★FRANKIE AVALON-Chancellor-1065	68	76
18	—Emotions			48	—Gee Whiz			74	—Is There Something On Your Mind		
	★BRENDA LEE-Decca-31195	44	94		★INNOCENTS-Indigo-111	42	33		★JACK SCOTT-Top Rank-2039	85	96
19	—Many Tears Ago			49	—Tear Of The Year			75	—Oh, How I Miss You Tonight		
	★CONNIE FRANCIS-MGM-12964	14	11		★JACKIE WILSON-Brunswick-55201	64	—		★JEANNE BLACK-Capitol-4492	80	83
20	—Once In A While			50	—Walk Slow				★MARY SMALL-Seeco-6072		
	★CHIMES-Tag-444	34	38		★LITTLE WILLIE JOHN-King-5428	58	59				
	★SENSATIONALS-Candix-306										
21	—Sailor										
	★LOLITA-Kapp-349	19	15								
22	—Blue Tango										
	★BILL BLACK'S COMBO-Hi-2027	22	21								
	★LESTER LANIN-Epic-9426										
23	—Baby Oh Baby										
	★SHELLS-Johnson-104	24	35								
	★CHARLES BROWN-King-5438										
24	—Wings Of A Dove										
	★FERLIN HUSKY-Capitol-4406	29	75								
	★PAUL CLAYTON-Monument-432										
	★KITTY WHITE-Dot-16157										
25	—Lonely Teenager										
	★DION-Laurie-3070	16	12								

★ INDICATES BEST SELLING RECORDS

\* INDICATES OTHER VERSIONS STRONGLY REPORTED

● RED BULLET INDICATES SHARP UPWARD MOVE

See alphabetical listing of Top 100 with publishers elsewhere in issue.

◆ AVAILABLE AS STEREO SINGLE

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1

## WAIT A MINUTE

### The Coasters

6186

2

## SPANISH HARLEM

### Ben E. King

6185

3

## APACHE

### Jorgen Ingmann

& His Guitar

6184

**ATCO** 157 W. 57th Street  
New York 19, N. Y.



## Top Selling Records

Reported by

# Retail Outlets

From Coast to Coast

#### CAMPUS RECORD SHOP Detroit, Mich.

1. Wonderland By Night (B. Kaempfert)
2. Exodus (Ferrante & Teicher)
3. Rubber Ball (B. Vee)
4. Will You Love Me Tomorrow (Shirelles)
5. Corinna, Corinna, (R. Peterson)
6. Angel Baby (Rosie & Originals)
7. Calcutta (L. Welk)
8. Dance By The Light Of The Moon (The Olympics)
9. Cherry Pink (The Harmonicats)
10. Are You Lonesome Tonight (E. Presley)

#### THE MUSIC BOX Spokane, Wash.

1. Exodus (Ferrante & Teicher)
2. Wonderland By Night (B. Kaempfert)
3. Calcutta (L. Welk)
4. North To Alaska (J. Horton)
5. Corinna, Corinna (R. Peterson)
6. You Are The Only One (R. Nelson)
7. Is There Something On Your Mind (J. Scott)
8. There She Goes (J. Wallace)
9. One Grain of Sand (Marshall & Wes)
10. Last Date (F. Cramer)

#### THE MUSIC SHOP Springfield, Illinois

1. Wonderland By Night (B. Kaempfert)
2. Exodus (Ferrante & Teicher)
3. Rubber Ball (B. Vee)
4. Your Happiest Years (R. Douglas)
5. Calcutta (L. Welk)
6. North To Alaska (J. Horton)
7. Corinna, Corinna (R. Peterson)
8. Flamingo Express (Royaltones)
9. Are You Lonesome Tonight (E. Presley)
10. Calendar Girl (N. Sedaka)

#### BEN BROWN MUSIC Lynn, Mass.

1. Calcutta (L. Welk)
2. Calendar Girl (N. Sedaka)
3. Exodus (Ferrante & Teicher)
4. Angel Baby (Rosie & Originals)
5. Wings Of A Dove (F. Husky)
6. Many Tears Ago (C. Francis)
7. Will You Love Me Tomorrow (Shirelles)
8. Are You Lonesome Tonight (E. Presley)
9. Wonderland By Night (B. Kaempfert)
10. Emotions (B. Lee)

#### THE MUSIC BAR Jackson, Mississippi

1. Wonderland By Night (B. Kaempfert)
2. Emotions (B. Lee)
3. My Empty Arms (J. Wilson)
4. Are You Lonesome Tonight (E. Presley)
5. Last Date (F. Cramer)
6. Will You Love Me Tomorrow (Shirelles)
7. Calcutta (L. Welk)
8. Exodus (Ferrante & Teicher)
9. One More Chance (C. McPhatter)
10. C'est Si Bon (C. Twitty)

#### STEPHENSON MUSIC CO. Raleigh, No. Carolina

1. Exodus (Ferrante & Teicher)
2. Are You Lonesome Tonight (E. Presley)
3. Will You Love Me Tomorrow (Shirelles)
4. Sailor (Lolita)
5. Wonderland By Night (B. Kaempfert)
6. A Thousand Stars (K. Young)
7. Rubber Ball (B. Vee)
8. Many Tears Ago (C. Francis)
9. You're Sixteen (J. Burnette)
10. North To Alaska (J. Horton)

#### MOSES MELODY SHOP Little Rock, Ark.

1. Wonderland By Night (B. Kaempfert)
2. Last Date (F. Cramer)
3. Are You Lonesome Tonight (E. Presley)
4. Exodus (Ferrante & Teicher)
5. Rubber Ball (B. Vee)
6. Calcutta (L. Welk)
7. Lovey Dovey (B. Knox)
8. Milk Cow Blues (R. Nelson)
9. I Idolize You (Ike & T. Turner)
10. Many Tears Ago (C. Francis)

#### GRAYMAT MUSIC SHOP Morristown, N.J.

1. Will You Love Me Tomorrow (Shirelles)
2. Angel Baby (Rosie & Originals)
3. Wonderland By Night (B. Kaempfert)
4. Rubber Ball (B. Vee)
5. Calcutta (L. Welk)
6. Corinna, Corinna (R. Peterson)
7. Are You Lonesome Tonight (E. Presley)
8. Exodus (Ferrante & Teicher)
9. Baby Sitting Boogie (Buzz Clifford)
10. You're Sixteen (J. Burnette)

#### THE MUSIC BOX San Francisco, Calif.

1. Dedicated To The One I Love (Shirelles)
2. Exodus (Ferrante & Teicher)
3. Shop Around (The Miracles)
4. Dance By The Light Of The Moon (The Olympics)
5. Rubber Ball (B. Vee)
6. Magnificent Seven (Al Caiola)
7. Are You Lonesome Tonight (E. Presley)
8. The Slide (Googie Rene)
9. Lonely Teenager (Dion)
10. Angel Baby (Rosie & Originals)

#### BLUE NOTE RECORD SHOP New York City

1. Will You Love Me Tomorrow (Shirelles)
2. There's A Moon Out Tonight (Capiris)
3. Angel Baby (Rosie & Originals)
4. A Thousand Stars (K. Young)
5. Exodus (Ferrante & Teicher)
6. Rubber Ball (B. Vee)
7. Corinna, Corinna (R. Peterson)
8. Shop Around (Miracles)
9. Hoochie Cochie Coo (H. Ballard & Midnighters)
10. I Count The Tears (Drifters)

#### HUDSON RECORD SHOP Jackson, Tenn.

1. Wonderland By Night (B. Kaempfert)
2. Corinna, Corinna (R. Peterson)
3. Exodus (Ferrante & Teicher)
4. New Orleans (U. S. Bonds)
5. He Will Break Your Heart (J. Butler)
6. Last Date (F. Cramer)
7. Hoochie Cochie Coo (H. Ballard & Midnighters)
8. Gee Whiz (Thomas)
9. Rubber Ball (B. Vee)
10. Calendar Girl (N. Sedaka)

#### STAN'S RECORD SHOP Shreveport, La.

1. Are You Lonesome Tonight (E. Presley)
2. Wonderland By Night (B. Kaempfert)
3. North To Alaska (J. Horton)
4. Last Date (F. Cramer)
5. Wings Of A Dove (F. Husky)
6. Natural Born Lover (Fats Domino)
7. Fools Rush In (B. Benton)
8. A Thousand Stars (K. Young)
9. You're Sixteen (J. Burnette)
10. He'll Break Your Heart (J. Butler)

#### RADIO CENTER Baltimore, Md.

1. Are You Lonesome Tonight (E. Presley)
2. Wonderland By Night (B. Kaempfert)
3. Tomorrow (The Shirelles)
4. Calcutta (L. Welk)
5. Angel Baby (Rosie & Originals)
6. You're Sixteen (J. Burnette)
7. Calendar Girl (N. Sedaka)
8. Exodus (Ferrante & Teicher)
9. Rubber Ball (B. Vee)
10. Shop Around (Miracles)

#### RADIO DOCTORS Milwaukee, Wisc.

1. Jimmy's Girl (J. Tillotson)
2. Corinna, Corinna (R. Peterson)
3. Calcutta (L. Welk)
4. Calendar Girl (N. Sedaka)
5. Exodus (Ferrante & Teicher)
6. North To Alaska (J. Horton)
7. Emotions (B. Lee)
8. If I Didn't Care (Platters)
9. Rubber Ball (B. Vee)
10. Will You Love Me Tomorrow (Shirelles)

#### SOUTHERN CALIF. MUSI Los Angeles, Calif.

1. Will You Love Me Tomorrow (Shirelles)
2. Exodus (Ferrante & Teiche)
3. Angel Baby (Rosie & Originals)
4. Are You Lonesome Tonight (E. Presley)
5. Wonderland By Night (B. Kaempfert)
6. Calcutta (L. Welk)
7. Rubber Ball (B. Vee)
8. Corinna, Corinna (Ray Peterson)
9. Calendar Girl (N. Sedaka)
10. Shop Around (The Miracles)

#### GARDEN CITY MUSIC New York, N.Y.

1. Will You Love Me Tomorrow (Shirelles)
2. Angel Baby (Rosie & Originals)
3. Exodus (Ferrante & Teicher)
4. Wonderland By Night (B. Kaempfert)
5. A Thousand Stars (K. Young)
6. Don't Go To Strangers (E. Jones)
7. He Will Break Your Heart (J. Butler)
8. Shop Around (Miracles)
9. Bye, Bye, Baby (K. Wells)
10. Last Date (F. Cramer)

#### H. L. GREEN Augusta, Ga.

1. Shop Around (Miracles)
2. Tomorrow (Shirelles)
3. Before I Fall In Love Again (C. McPhatter)
4. New Orleans (U. S. Bonds)
5. Gee Baby (Jo & Ann)
6. Wonderland By Night (B. Kaempfert)
7. A Thousand Stars (K. Young)
8. My Gal Josephine (F. Domino)
9. Are You Lonesome Tonight (E. Presley)
10. Hucklebuck (C. Checker)

#### CRITTENTON'S Chicago, Ill.

1. Wonderland By Night (B. Kaempfert)
2. Exodus (Ferrante & Teicher)
3. Calcutta (L. Welk)
4. Wheel (String-A-Longs)
5. Corinna, Corinna (R. Peterson)
6. North To Alaska (J. Horton)
7. Shop Around (Miracles)
8. Will You Love Me Tomorrow (Shirelles)
9. Are You Lonesome Tonight (E. Presley)
10. Rubber Ball (B. Vee)

#### GRAND WAY Miami, Fla.

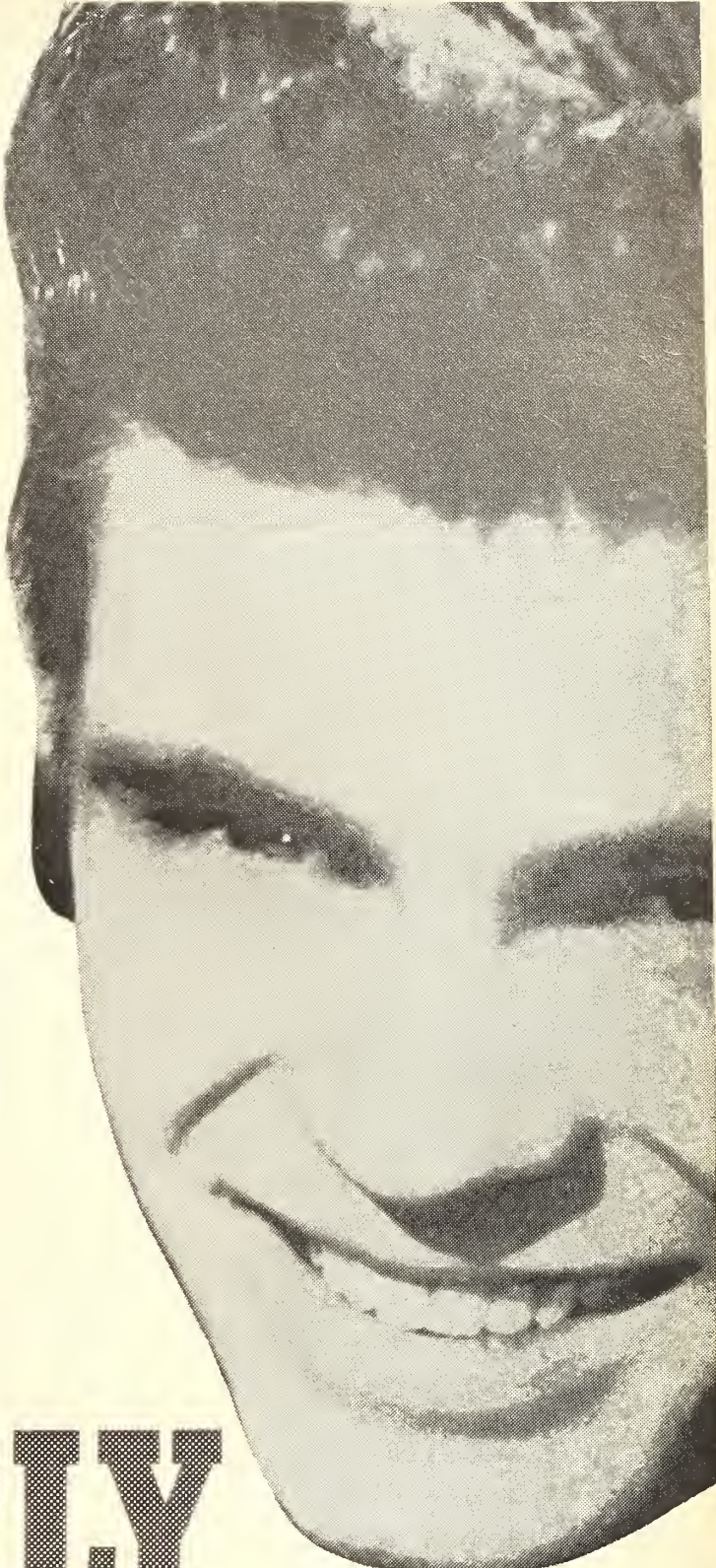
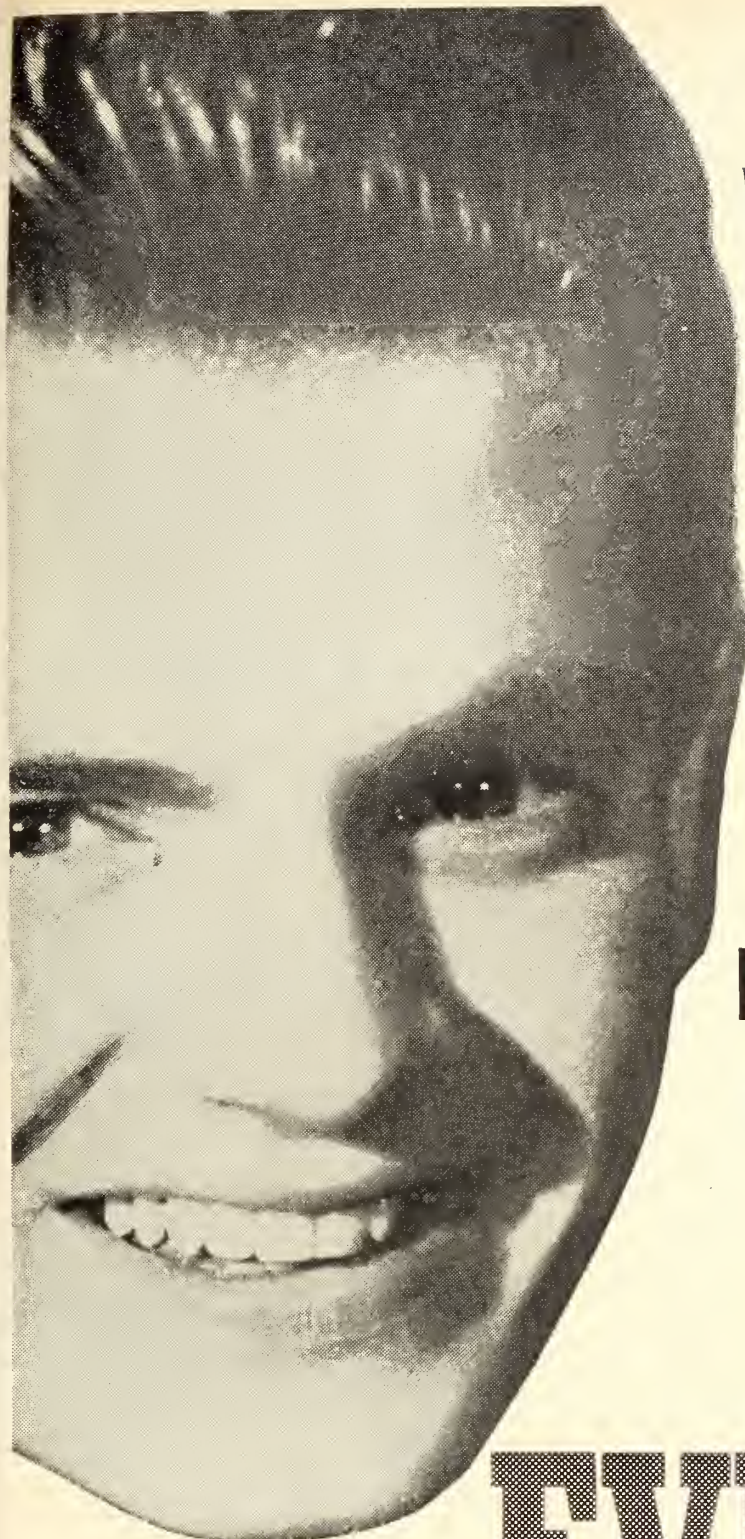
1. Wonderland By Night (B. Kaempfert)
2. A Thousand Stars (K. Young)
3. Will You Love Me Tomorrow (The Shirelles)
4. Angel Baby (Rosie & Originals)
5. Once In A While (Chimes)
6. Sway (B. Rydell)
7. Are You Lonesome Tonight (E. Presley)
8. Exodus (Ferrante & Teicher)
9. Fools Rush In (B. Benton)
10. Rubber Ball (B. Vee)

#### ODLAND MUSIC SHOP Sioux Falls, So. Dakota

1. Calcutta (L. Welk)
2. Exodus (Ferrante & Teicher)
3. Wonderland By Night (B. Kaempfert)
4. North To Alaska (J. Horton)
5. Are You Lonesome Tonight (E. Presley)
6. Apache (J. Ingmann)
7. Corinna, Corinna (R. Peterson)
8. Pepe (Duane Eddy)
9. Wings Of A Dove (F. Husky)
10. Wait For Me (Playmates)

#### COHEN AMUSEMENT Montgomery, Ala.

1. Theme From "Exodus" (Ferrante & Teicher)
2. Wonderland By Night (B. Kaempfert)
3. A Thousand Stars (K. Young)
4. Last Date (F. Cramer)
5. Happy Days (M. Johnson)
6. Sugar Bee (D. Crockett)
7. Salvation Rock (M. Meredith)
8. Fools Rush In (B. Benton)
9. Chills & Fever (R. Love)
10. Are You Lonesome (E. Presley)



THE  
 WORLD'S  
 NUMBER  
 ONE  
 VOCAL  
 GROUP  
 WITH  
 THE  
 NATION'S  
 NUMBER  
 ONE  
 HIT

**EVERLY  
 BROTHERS**

**“EBONY EYES”**

b/w  
**“WALK RIGHT BACK”**

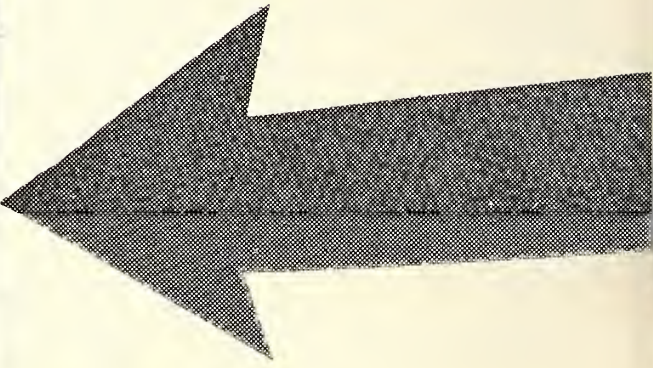
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 BURBANK, CALIFORNIA  
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# JANUARY IS ANITA

not one... but



IN MY LITTLE  
CORNER OF THE  
WORLD, Granada, Moon  
over Miami, Canadian  
Sunset, I Love  
Paris, and **6** other thrilling vocals.  
LP12/132  
STLP12/132

PUT HER BIGGEST SINGLE YET FROM THE  
S "A TEXAN AND A GIRL FROM

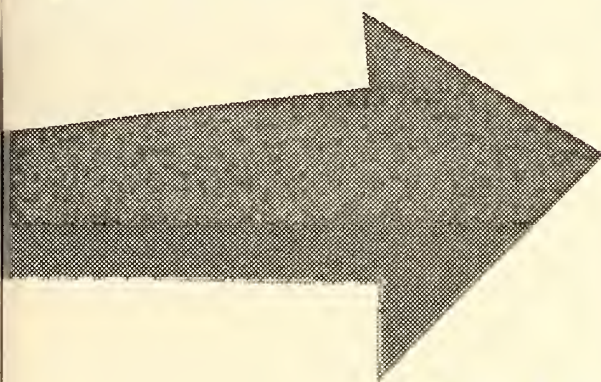


# BRYANT MONTH!!



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**BRAND  
NEW  
ALBUMS**

**BY ANITA  
BRYANT**



HEAR  
**ANITA BRYANT**  
IN YOUR HOME TONIGHT!  
America's singing beauty sings her biggest hits, including  
PAPER ROSES / ONE OF THE LUCKY ONES

**PAPER ROSES**

Wonderland by Night,  
One of the  
Lucky Ones, and  
**9** other thrilling  
vocals.

LP12/127

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**SMASH "HEAR ANITA BRYANT" ALBUM  
MEXICO" C/W HE'S NOT GOOD ENOUGH FOR YOU / CARLTON 538**

**The Hottest Independent Gives...**

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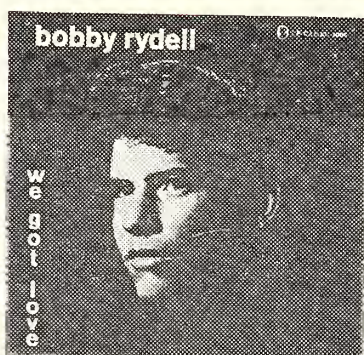
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**THE TWO HOTTEST ARTISTS IN THE COUNTRY—**

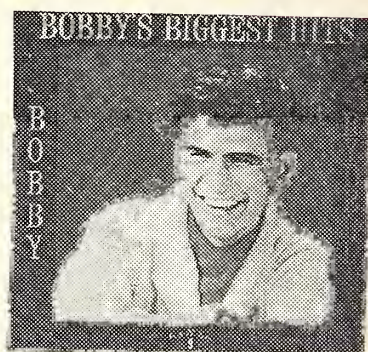
**BOBBY RYDELL**



WE B O B B Y R Y D E L L  
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BOBBY'S BIGGEST HITS C-1009

**CHUBBY CHECKER**



TWIST WITH CHUBBY CHECKER P-7001



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**ANOTHER NEW DANCE CRAZE  
IS SWEEPING THE COUNTRY!**

***Chubby goes wild again!***

**CHUBBY  
CHECKER**

**"PONY  
TIME"**



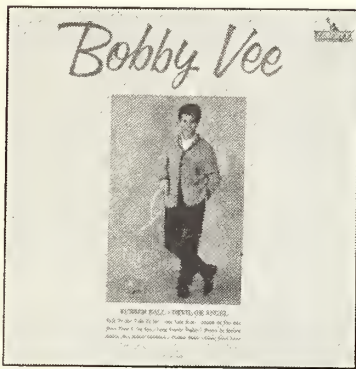
b/w  
**"OH  
SUSANNAH"**

**Parkway records P-818**

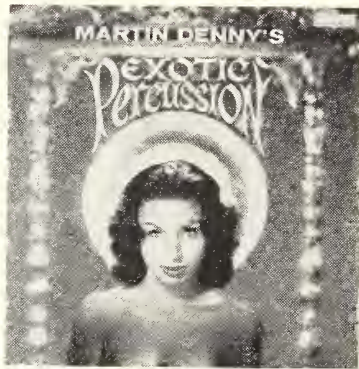


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**BOBBY VEE** Another hot one from the King of Teens! Liberty's tremendously popular talent discovery. Bobby's hits *Devil or Angel* and *Rubber Ball* on the disc. LRP-3181/LST-7181



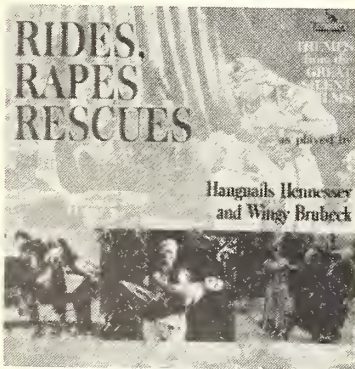
**EXOTIC PERCUSSION**—Martin Denny Fantastic percussion sound... Denny's best ever. At regular LP price! Album band points out special value. LRP-3168/LST-7168



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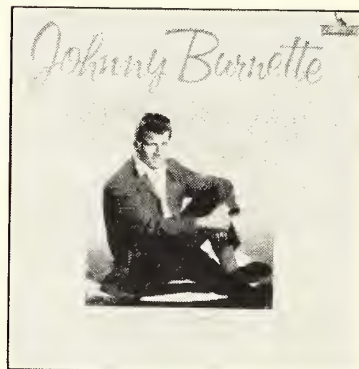
**ORIGINAL HITS—VOL. II** New edition! More smash hits, past and present from top pop artists. LRP-3180



**RIDES, RAPES AND RESCUES**—Hangnails Hennessey/Wingy Brubeck Riotous! A rousin "fun" revival of silent film music accompaniments. LRP-3185/LST-7185



**THE VENTURES** The year's most exciting instrumental group follows up their current top-selling LP *Walk, Don't Run* with a second hit entry. Dolton BLP-2004/BST-8004



**JOHNNY BURNETTE** A dozen pop favorites from this top teen-appeal star, including recent hits *You're Sixteen* and *Dreamin'*. LRP-3183/LST-7183



**A LIVING LEGEND**—Bob Wills/Tommy Duncan All-time best selling C&W hits, each a Wills specialty. LRP-3182 LST-7182

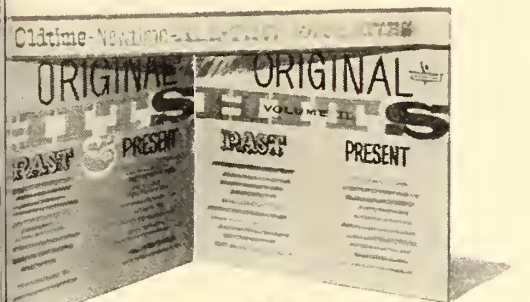
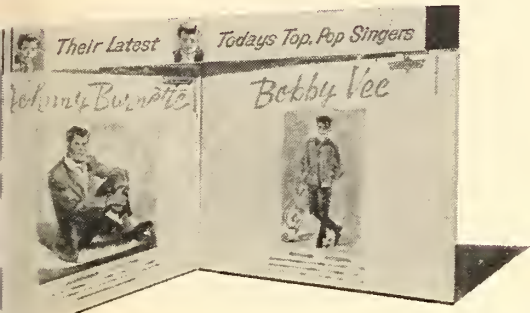
## SPECIAL SALESMAKER!

**SPECIAL SALESMAKER!** "Send For Me" album band offers coupon for free, 16-page illustrated life story of Julie London. Previous releases promoted by both booklet and special display.



# SALES-ATTRACTING DISPLAYS

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ORFUL BROWSER BIN DIVIDERS illustrating each artist's available items.



# The Records Disk Jockeys Played Most

A Summary of Reports Received from Nation's Disk Jockeys

		Last Week		Last Week	
<b>1</b>	<b>EXODUS</b> Ferrante & Teicher (United Artists) Mantovani (London)	1	<b>22</b>	<b>LONELY TEENAGERS</b> Dion (Laurie)	19
<b>2</b>	<b>WILL YOU LOVE ME TOMORROW</b> Shirelles (Scepter)	3	<b>23</b>	<b>THE MAGNIFICENT SEVEN</b> Al Cailo (United Artists)	33
<b>3</b>	<b>WONDERLAND BY NIGHT</b> Bert Koempfert (Decca)	2	<b>24</b>	<b>BLUE TANGO</b> Bill Block's Combo (Hi)	24
<b>4</b>	<b>ARE YOU LONESOME TONIGHT</b> Elvis Presley (RCA Victor)	4	<b>25</b>	<b>EMOTIONS</b> Brenda Lee (Decca)	51
<b>5</b>	<b>ANGEL BABY</b> Rosie & Originals (Highland)	7	<b>26</b>	<b>THERE SHE GOES</b> Jerry Wolloce (Challenge)	31
<b>6</b>	<b>CALCUTTA</b> Lawrence Welk (Dot)	8	<b>27</b>	<b>I'M HURTIN'</b> Roy Orbison (Monument)	35
<b>7</b>	<b>RUBBER BALL</b> Bobby Vee (Liberty)	5	<b>28</b>	<b>WINGS OF A DOVE</b> Ferlin Husky (Capitol)	37
<b>8</b>	<b>CORINNA CORINNA</b> Roy Peterson (Dunes)	6	<b>29</b>	<b>DANCE BY THE LIGHT OF THE MOON</b> Olympics (Arvee)	40
<b>9</b>	<b>SHOP AROUND</b> Mirocles (Tamlo)	12	<b>30</b>	<b>CHERRY PINK AND APPLE BLOSSOM WHITE</b> Jerry Murads Harmonicats (Columbia)	—
<b>10</b>	<b>CALENDAR GIRL</b> Neil Sedaka (RCA Victor)	16	<b>31</b>	<b>MY GIRL JOSEPHINE</b> Fats Domino (Imperial)	28
<b>11</b>	<b>YOU'RE SIXTEEN</b> Johnny Burnette (Liberty)	13	<b>32</b>	<b>SWAY</b> Bobby Rydell (Cameo)	20
<b>12</b>	<b>I COUNT THE TEARS</b> Drifters (Atlantic)	15	<b>33</b>	<b>FOOLS RUSH IN</b> Brook Benton (Mercury)	22
<b>13</b>	<b>LAST DATE</b> Floyd Cromer (RCA Victor)	10	<b>34</b>	<b>NEW ORLEANS</b> U.S. Bonds (Legrand)	23
<b>14</b>	<b>A THOUSAND STARS</b> Kathy Young & Innocents (Indigo)	11	<b>35</b>	<b>YOU ARE THE ONLY ONE</b> Ricky Nelson (Imperial)	45
<b>15</b>	<b>NORTH TO ALASKA</b> Johnny Horton (Columbia)	13	<b>36</b>	<b>PEPE</b> Duane Eddy (Jamie)	46
<b>16</b>	<b>HOOCHIE COOCHIE COO</b> Hank Bollard & Midnighters (King)	14	<b>37</b>	<b>C'EST SI BON</b> Conway Twitty (MGM)	52
<b>17</b>	<b>HE WILL BREAK YOUR HEART</b> Jerry Butler (Vee Jay)	17	<b>38</b>	<b>STAY</b> Maurice Williams (Herald)	26
<b>18</b>	<b>ONCE IN A WHILE</b> Chimes (Tagg)	34	<b>39</b>	<b>ALL IN MY MIND</b> Morine Brown (Nomar)	50
<b>19</b>	<b>MANY TEARS AGO</b> Connie Francis (MGM)	18	<b>40</b>	<b>MY EMPTY ARMS</b> Jackie Wilson (Brunswick)	58
<b>20</b>	<b>BABY OH BABY</b> Shells (Johnson)	25			
<b>21</b>	<b>SAILOR</b> Lolita (Kopp)	21			

41) Your Other Love	56) Jimmy's Girl	70) A Perfect Love
42) Ruby	57) The Age For Love	71) Let's Go, Let's Go, Let's Go
43) Perfidio	58) (In The Summertime) You	72) Whot Am I Gonna Do
44) Gee Whiz	Don't Wont My Love	73) Is There Something On Your Mind
45) (Ghost) Riders In The Sky	59) If I Didn't Care	74) (I Wonno) Love My Life Away
46) There's A Moon Out Tonight	60) I Idolize You	75) The Story Of My Love
47) Happy Doyz	61) Flamingo Express	76) Spanish Horlem
48) Lovey Dovey	62) Wheels	77) Oh How I Miss You Tonight
49) We Have Love	63) Poetry In Motion	78) You Can Have Her
50) Walk Slow	64) Utopia	79) Muskrat Rombler
51) Tear Of The Year	65) Bumble Bee	80) Don't Read The Letters
52) Sad Mood	66) Gonzo	
53) Doll House	67) Boby Sittin' Boogie	
54) Whot Would I Do	68) Don't Go To Strongers	
55) My Lost Dote (With You)	69) Yes I'm Lonesome Tonight	



# Record Reviews

**B+ VERY GOOD**

**B GOOD**

**C+ FAIR**

**C MIEDIOCRE**

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*

## The Cash Box Pick of the Week

"WHAT A PRICE" (2:20)  
[Travis BMI—Maddux,  
Jessup, Domino]

"AIN'T THAT JUST  
LIKE A WOMAN"  
(2:22) [Cherio BMI—  
Demetrius, Moore]

FATS DOMINO (Imperial 5723)

Looks like two more back-to-back winners for the artist, who's currently cashing in on his "My Girl Josephine"—"Natural Born Lover" pairing. On one half Fats slowly strolls thru a heartfelt weeper tagged "What A Price." On the other end he rocks out a hot, boogie-woogie styled opus labeled "Ain't That Just Like A Woman." Instrumentation (led by Fats' piano) is just great on both stands.

"THE EXODUS SONG (THIS LAND IS MINE)" (3:09)

[Chappell ASCAP—Boone, Gold]

"THERE'S A MOON OUT TONIGHT" (2:12)

[Rob-Ann BMI—Striano, Luccisano, Gentile]

PAT BOONE (Dot 16176)

Boone's latest is a stellar, self-penned lyric version of the magnificent theme from the heralded "Exodus" pic. Backed by a dramatic, Milt Rogers-led ork-choral setting, the artist turns in a stirring vocal performance. Powerful side that can follow in the chart-topping footsteps of the instrumental version. However, don't overlook the warm, ear-arresting beat-ballad cover of the Capris' hit, "There's A Moon Out Tonight." Can also cash in big.

"PONY TIME" (2:27)

"OH, SUSANNAH" (2:30)

[Alan K BMI—Covay, Berry]

[Kalman ASCAP—Mann, Checker]

CHUBBY CHECKER (Parkway 818)

The 'twistin' Mr. Checker should soon be breaking onto the charts with two sides to replace his current entries, "The Hucklebuck" and "Whole Lot Of Shakin' Going On." They're two rafter-shakers tabbed "Pony Time" (currently kicking up noise via the Goodtimers' version) and "Oh, Susannah," that Chubby and the chorus-ork combo rock out with money-makin' glee.

"WAIT A MINUTE" (2:39) [Progressive, Trio BMI—Darin, Kirshner]

"THUMBIN' A RIDE" (2:22) [Progressive, Trio-BMI—  
Leiber, Stoller]

THE COASTERS (Atco 6186)

"Wait A Minute" looks like the Coasters' next big novelty sensation. It's the artists' latest Atco release and it's a chock-full-of-gimmicks rib-tickler set to a choppy, happy-go-lucky beat. Watch it take off. Group shuffles thru another contagious ditty on the undercut.

"A TEXAN AND A GIRL  
FROM MEXICO" (2:40)

"HE'S NOT GOOD ENOUGH  
FOR YOU" (2:32) [Sequence

[Brenner BMI—Pomus, Shuman]

ASCAP—Tobias, Ballard, Jr.]

ANITA BRYANT (Carlton 538)

Marriage is the tearful subject of both ends of the lark's follow-up to her current chart outing, "Wonderland By Night." On one half, a lilting country-styled, multi-tracked opus, Anita relates the tragic romance of "A Texan And A Girl From Mexico." On the soft cha cha beat companion piece, "He's Not Good Enough For You," the lark plays the role of a girl whose suitors can never get her parent's approval. Potent double-decker.

"I'LL NEVER BE FREE" (2:15)

"YOU'RE THE BOSS" (2:19)

[Valando ASCAP—  
Benjamin, Weiss]

[Progressive, Trio BMI—  
Leiber, Stoller]

LAVERN BAKER & JIMMY RICKS (Atlantic 2090)

The sparkling, bubbly voice of Lavern Baker and the deep bass tones of Jimmy Ricks make for one of the happiest vocal combos on the wax scene. Artists' initial duet is an oldie-newie offering that proves to be a sheer dancing and listening delight. Sides are a captivating rock-a-shuffle up-dating of "I'll Never Be Free" and an enticing new rhythm in blueser, "You're The Boss." Tremendous instrumental showcases provided by the Stan Applebaum crew.

SAMMY KAYE ORCH. (Decca 31204)

(B+) "WELCOME HOME (Welkom  
Thuis)" (2:12) [Hollis BMI—  
Evans, Steyvoort, Stellman] The Kaye  
ork-chorus offers a trumpet-led in-  
strumental much in the manner of the  
label's million-selling Bert Kaempfert  
reading of "Wonderland By Night."  
Inviting side get important coin.

(B) "WHAT'S NEW AT THE  
ZOO" (2:34) [Stratford AS-  
CAP—Styne, Comden, Green] Ray  
Michaels and The Kaydets join the  
ork in a brisk foxtrot reading of the  
novelty item from "Do Re Mi."

KRIS JENSEN (Leader 813)

(B) "YOUR DADDY DON'T LIKE  
ME" (2:00) [Acuff-Rose BMI  
—Bryant] Good upbeat romantic-  
novelty showing by the songster. Tune  
has something of a gospel-type sound.  
Backing is a bright combo-chorus job.

(B) "PLEASE LET ME LOVE  
YOU TONIGHT" (2:00) [Acuff-Rose  
BMI—Norwood] Country waltzer is  
handled wistfully.

SONNY & THE EAGLES  
(Gold Eagle 1800)

(B+) "WHADDA YA, SOME  
KINDA NUT?—Part 1"  
(2:06) [Singmo BMI—Brinkley, Stew-  
ard] Good-sounding novelty based on  
the line used by comedienne Carol  
Burnette on the Gary Moore TV'er.  
Most of the stint has a fella narrat-  
ing against a strolling rock sound  
from the combo. Can get some laff  
spins. Jubilee Records distributes the  
label.

(B+) "WHADDA YA, SOME  
KINDA NUT?—Part 2"  
(1:55) [Singmo BMI—Brinkley, Stew-  
ard] More of the same.

DAMITA JO  
(ABC—Paramount 10176)

(B+) "HOW WILL I KNOW?"  
(2:15) [United Music AS-  
CAP—Norvas, Baxter] Thrush, the  
Mercury disk artist who clicked big  
on the label with "I'll Save The Last  
Dance For You," has a happy hand-  
clap jumper in this AMPar date.  
Could make noise.

(B) "DISILLUSIONED LOVERS"  
(2:01) [Sunbeam BMI—Jo]  
Talent jumps to her own number. Up-  
per track has the better sound.

A PAIR OF KINGS (Warwick 608)

(B+) "I WONDER WHERE MY  
BABY IS TONIGHT" [Bourne  
ASCAP—Kahn, Donaldson] Warwick  
can have a 'winning hand' in the  
Kings' solid rock revival of the oldie.  
Dandy, "Bo Diddley" styled beat on a  
platter that can collect loads of loot.

(B+) "JUST TWO GUYS" [Jo-Ho  
BMI—Sims, Vance] This en-  
gaging, Everly-styled easy-go-in' bal-  
lad is taken for a catchy, rock-a-  
shuffle ride. Also has that chart look.

NICK NOBLE (Coral 62246)

(B+) "OVER SOMEONE'S  
SHOULDER" (2:01) [Sher-  
win ASCAP—Spector, Weiss] Catchy,  
calypso-type ballad is handled with  
pro teen sounds. Effective Dick Jacobs  
ork-chorus setting for the fine Noble  
warble.

(B) "SOMEPLACE TO CRY"  
(2:41) [Moss Rose BMI—Mc-  
Alpin, Drusky] Slower-paced stint on  
the country plaintive.

CAROL & ANTHONY (Capitol 4517)

(B+) "BIG JOHN" (2:16) [Aragair  
ASCAP — Tempo] Catchy  
teen-beat stint saluting President-  
elect John F. Kennedy. Vocal twosome  
warbles against a cheerful combo-  
chorus (plus cheering) backdrop.  
Timely teen take.

(B) "LETTER ON A TRAIN"  
(2:19) [Aragair ASCAP—  
Tempo] Pleasing romantic cuddle by  
the pair. Nice softie.

THE FOUR COINS (MGM 12977)

(B+) "BEAT ON YOUR DRUM  
LITTLE SUZAN" (3:07) [Joy  
ASCAP—Beach, Wood] Generally  
striking folk-type issue by the fine  
songsters. Opening with a solo narra-  
tive, team sings the "frontier days"  
tale against drum-beats that recall the  
sounds of "Little Drummer Boy."  
Could get around.

(B) "LOVE IS WHERE YOU  
ARE" (2:35) [Kryder BMI—  
Jay, Schack] Easy shuffle-beat pop  
version of Puccini's famed "Madame  
Butterfly" aria, "Un Bel Di."

JANET & JAY (Leader 810)

(B) "COMPATITUDE" (1:57)  
[Herb Reis BMI—Ogsbury,  
Ogsbury] Intimate vocal cooing by  
the twosome against a steady shuffle-  
beat sound from the combo. Offbeat  
teen enterprise.

(B) "PRETEND A WEDDING"  
(2:54) [Herb Reis BMI—Ogs-  
bury, Ogsbury] Soft teen-beat waltzer  
features another cozy stint by the duo.

STAN KENTON (Capitol 4500)

(B+) "CARNIVAL" (4:44) [Benton  
BMI—Roland] Fiery Latin  
jazz session in which tenorman Sam  
Donahue, jazz vet who just joined the  
Kenton organization, is showcased in  
extended solo. A pulsating, gripping  
instrumental affair. Side's length  
might make it prohibitive for airplay.

(B+) "MALIBU MOONLIGHT"  
(3:48) [Benton BMI—Rich-  
ards] Johnny Richards' slow,  
undulating Latin original is a Kenton  
keyboard vehicle here. Also worthy of  
commercial attention.

JOHNNY BEEMAN (Amy 809)

(B) "LAFFIN' BEATNIK" (2:37)  
[Catalina BMI—James, Mar-  
ceau] Against a steady rock sound,  
fella does an uncontrollable laff bit  
and another makes various comments  
along the way. Will interest the humor  
jocks.

(B) "ROCKIN' BEATNIK" (2:15)  
[Catalina BMI—James, Mar-  
ceau] Combo does a good-sounding  
solo, with an harmonica in front most  
of the time.

VARETTA DILLARD (Cub 9083)

(B) "A LITTLE BITTY TEAR"  
(1:50) [Pamper BMI—Coch-  
ran] Pro lark makes a fine R&B-styled  
rhythm piece out of the amiable  
country tune. Combo-femme chorus  
backing is infectious.

(B) "MERCY, MR. PERCY"  
(2:00) [Savoy BMI—Moten]  
More bright doings by the performer  
and accompaniment. Two well-done  
jumpers.

Roulette makes cash registers hum in '61!

# JIMMIE RODGERS

captures everybody's record-buying mood with his latest...

## "WHEN LOVE IS YOUNG"

b/w "The Little Shepherd of Kingdom Come"  
(Joe Reisman's Orch. & Chorus)

From Jimmie's new motion picture "The Little Shepherd of Kingdom Come" **R-4318**



Plus these other great new singles:

<b>Cold, Cold Heart/Nobody's Lonesome For Me</b>	Ronnie Hawkins	R-4311
<b>One Big Mouth</b>	Joe Jones	R-4316
<b>And a Robin Cried</b>	The Mark II	Wye 5-1004
<b>Not Tomorrow</b>	The Delicates	R-4321
<b>Three Friends (Two Lovers)</b>	The Turbans	R-4326
<b>Charlena</b>	The Cognacs	R-4340
<b>Silhouettes</b>	Frankie Lymon	R-4310
<b>Johnny's Song</b>	Cathy Carr	R-4323
<b>Come To Me Darling</b>	Christy Cummins	R-4319
<b>Sorry For You</b>	Charlie Gracie	R-4312
<b>Well We Did It</b>	Paul & Lynn	R-4297
<b>The Big Party</b>	Tony Cosmo	Vann 100
<b>Till The End of Time</b>	Miles & Andrew	Play 1002
<b>Teen Bride</b>	The Coachmen	Iona 1004
<b>Marie, Marie</b>	Serino	R-4324

the **NEW**  
**SOUND**  
in your favorite  
music is on



# ROULETTE

the  
Home  
of the  
Stars



# Record Reviews

**B+ VERY GOOD**

**B GOOD**

**C+ FAIR**

**C MIEDIOCRE**

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*

## The Cash Box Pick of the Week

"JA-DA" (2:04) [Leo Feist ASCAP—Carleton]

"MR. LONELY" (2:19) [Vickie BMI—Crook]

JOHNNY & THE HURRICANES (Bigtop 3063)

The rockin' instrumentalists hand in another terrific oldie-revival performance here. This time they go way back to the days of "Ja Da" as they tailor the happy ditty to meet present day teen desires. Kids'll love the sock-rock sounds. "Mr. Lonely" is a moody, beat-ballad hip-swinger that can also stir up attention.

"PLEASE, PLEASE,  
SIGNORE" (2:47)  
[Music World BMI—  
Sherman, Sherman]

"DREAM BOY" (2:00)  
[Music World, Wonderland  
BMI—Sherman, Sherman]

ANNETTE (Vista 374)

Lark's latest bids for chartdom are two, multi-tracked ear-pleasers with that charming Neopolitan flavor. "Please, Please, Please" is a warm and pretty, soft beat cha cha affair while "Dream Boy" is a bright, bouncy up-dating of the old Italian favorite, "Funiculi, Funicula." Camarata's crew tastefully assists.

"QUANDO LA LUNA" (2:43) [Criterion ASCAP—Deani, Testi, Pober]

"YOU THRILL ME" (2:36) [Idabel-Criterion ASCAP—Grant]

EARL GRANT (Decca 31203)

Another foreign tune that can make a strong chart impression here is "Quando La Luna," a tuneful affair both sentimental and gay. Grant's Decca stint is a charming Latinish version (with English lyrics) of the tune that recently made the grade in Europe via Caterina Villalba's Italian reading (Lolita does it in German). Fine Bud Dant ork-chorus support for Grant's winning performance. "You Thrill Me" is a soft-swinger that puts Grant in an intimate vocal pose.

"ALL FOR THE LOVE OF A WOMAN" (2:17)

[Mal-Che BMI—Anthony, Kaufman]

"COME ON HOME" (2:35) [Robert Mellin BMI—Dodds]

MALCOLM DODDS (MGM 12975)

Dodds hook-up with the MGM outfit could prove to be a very successful venture. Artist's bow, "All For The Love Of A Woman," is a sensational rocker with a tantalizing set of lyrics that Dodds and his Singers belt out in ultra-commercial fashion. Sock, string-filled ork support by the Sammy Lowe. Very pretty, soft shuffle beat performance by everyone concerned flippide.

"LOVE KEEPS CALLING" (2:15) [Progressive, Steary

BMI—Burton, Brizant]

"LITTLE SIR ECHO" (2:05) [Bregman, Vocco & Conn

ASCAP—Fearis, Smith, Girard, Marsala]

SAMMY TURNER (Bigtop 3065)

Sammy Turner's newest Bigtop offering can develop into his strongest chart item in quite awhile. It's a hard-beat, string-filled rock-a-cha-cha, dubbed "Love Keeps Calling," that Sammy and the ork-chorus thump out in winning style. Also keep tabs on the infectious cha cha "Echo" effect portion. Two solid showings.

"ASIA MINOR" (1:58) [Barbro ASCAP—Wisner]

"ROY'S TUNE" (1:51) [Barbro ASCAP—Wisner]

KOKOMO (Felsted 8612)

Already making noise here is "Asia Minor," strong, keyboard-led rock-a-string sock treatment of the famed theme from Grieg's piano concerto. An original teen-beat sound that looks like a big date. Underlid is a sly blues ditty presented in a similar big-beat manner.

"LITTLE BOY, LITTLE GIRL" (2:39) [Delstone BMI—Provenzano]

"MY SIDE OF THE STORY" (2:46) [Sigma ASCAP—Robertson, Blair]

AL MARTINO (20th-Fox 237)

A simple but beautiful story of true love (spanning the couple's entire life cycle) is told with telling effect by the smooth-toned Al Martino. Two youngsters, a "Little Boy and Little Girl," interject a 'When I grow up I'll marry you' bit during Martino's poignant reading. Superb orchestral backdrop painted by Aldo Provenzano. "My Side Of The Story" is a lovely, lilting ballad weeper that can also click.

CATHY CARR (Roulette 4323)

(B+) "SOMEONE TOLD YOU A LIE" [Fred Fisher ASCAP—Vance, Kronides] Thrush does a bright-ballad stint somewhat in the vein of a Connie Francis outing. Side's got a fine rock-a-string backdrop. Merits teentime spins.

(B) "JOHNNY'S SONG" (2:37) [Planetary ASCAP—Tepper, Bennett] Intimate teen romantic in which the performer's voice is heard in two roles.

RONNY STONE (Du-Well 1006)

(C+) "WHAT COULD I DO WITHOUT YOU" (2:55) [Wynole BMI—Thomas, Simmons] Stone ably relates the pleasing sentimental in this ballad-rock track. Sax is the main setting sound.

(C) "MAKE UP YOUR MIND BABY" (2:15) [Wynole BMI—Wyner] Romantic jumper in this corner.

PETE FOUNTAIN (Coral 62243)

(B+) "FORBIDDEN LOVE" (Verboten Liebe) (2:11) [LeBill & Robert Mellin BMI—Smith, Johnston, Campbell, Johnston] The popular clarinetist does a silken, "Petite Fleur"-like stint on the inviting European-flavored sentimental. Simple backing by electric guitars.

(B) "A LONE TOGETHER" (2:50) [Harms ASCAP—Schwartz, Dietz] A fine swing outing for the sturdy. Fountain is backed by a polished band directed by Charles Bud Dant.

JIM LOWE (Decca 31198)

(B) "TWO SIDES TO EVERY STORY" (2:37) [Sequence ASCAP—Udell, Geld] Songster understandingly relates the country-flavored ballad plaintive. Lots of warmth from the string-chorus setting.

(B) "THAT DO MAKE IT NICE" (1:55) [Trinity BMI—Arnold, Ebb, Klein] Cute romantic novelty with a country touch.

PETE KING CHORALE-ORCH.  
(Kapp 367)

(B) "HEY! LOOK ME OVER" (2:22) [E. H. Morris ASCAP—Leigh, Coleman] The disarming marcher from "Wildcat" is delivered by appropriate glee by the songsters and ork. Date is from the group's LP of the score.

(B) "TALL HOPE" (2:20) [E. H. Morris ASCAP—Leigh, Coleman] Jack Jones is the solo songster—and a fine one—in this easy swinger on another standout from the show.

THE CABLES (RCA Victor 7839)

(B) "CHOO-CHOO" (2:15) [Bradshaw BMI—Britt] Song team brightly displays the folkish romantic novelty. Backing has a solid rock-a-billy touch.

(B) "MOONLIGHT AND ROSES" (2:32) [Charles N. Daniels BMI—Black, Moret, Lemare] Boys smoothly portray the evergreen against a lush, legit Latin-styled setting. There's a Hi-Lo's feel to their blend here.

CHARLES ABD00 (Myrna 1530)

(B) "THE WORLD IS MINE" (2:07) [Sam Fox ASCAP—Marvell, Posford] Legit tenor offers big-sounding reading of the familiar tune. Lush string ork with triplet setting.

(B) "DEVOTION" (2:38) [Sound Music—Cessana] Another well-known melody in a similar arrangement.

SMILEY LEWIS (Imperial 5719)

(B) "STORMY MONDAY BLUES" (2:28) [Advance ASCAP—Corwder, Eckstine, Hines] The old Billy Eckstine blues stanza is wailed in stylish R&B fashion by Lewis. Combo rocks along behind him persistently.

(B) "TELL ME WHO" (2:28) [Travis BMI—Lemons, Nelson] A Latin-ish blues affair here. Again the combo distinguishes itself with some hard blowing.

SLIM HARPO (Excello 2194)

(B+) "RAININ' IN MY HEART" (2:45) [Excello BMI—Moore, West] Slow moaning, earthy blues proves the artist's meat as he takes the tune for a soulful ride. A real weeper.

(B+) "DON'T START CRYIN' NOW" (2:11) [Excello BMI—Moore, West] Tempo moves up to jet speed and Harpo follows the combo on a rafter-shaking journey. Both ends have the goods to deliver.

JACKIE BRENSTEN (Sue 736)

(B+) "YOU AIN'T THE ONE" [Saturn BMI—Turner] Good-sounding blues stomp sound in this Brensten vocal, which includes instrumental backing directed by Sue's Ike Turner, hitting with Tina Turner on "I Idolize You." Should get a good pop-R&B response.

(B) "TROUBLE UP THE ROAD" (2:11) [Saturn BMI—Turner] Fast-paced blues date with a folkish vehicle.

MARTIN DENNY (Liberty 55301)

(B+) "VOLCANO" (2:13) [Asa ASCAP—Baxter] Denny's primitive sounds—which made the charts sometime ago in "Quiet Village"—are heard against a fast Latin beat. An always interesting listening experience.

(B) "MY TANE" (2:31) [Bourne ASCAP—Goupil, Gump, Noble] Pretty number, cut successfully by The Brothers Four, presents the musicians in a lazy-afternoon light. Album source is "Exotic Percussion."

JOHNNY DARROW (Sue 738)

(B+) "THE SPIDER WALK" (2:16) [Saturn BMI—Parker] Darrow instructs on a driving teendance, with the musicians and chorus supplying a zestful setting. Good sock session.

(B) "CHEW TOBACCO RAG" (2:30) [Commodore BMI—Briggs] Light-jump sound to this good-natured blueser.

HARRY LEE (Ace 615)

(C+) "ARE YOU REAL" [Singing River BMI—Carpenter] Wistful stint by the singer against a setting which includes a mandolin-like sound.

(C+) "LOOKING, SEEKING, SEARCHING" [Singing River BMI—Carpenter] More in a wistful way by the performer.



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|  |  | <b>JOHNNY DOESN'T TALK MUCH</b><br><b>Judy Scott</b> 4491<br><i>New artist gets DJ's raves</i>                    |





# Record Reviews

**B+ VERY GOOD**

**B GOOD**

**C+ FAIR**

**C MEDIOCRE**

"Only those records best suited for commercial use are reviewed by **THE CASH BOX**"

## The Cash Box Pick of the Week

"MARIE, MARIE" (2:30) [Garland, Julian Stearns, Arena ASCAP—Vance, Pockriss, Becaud]

"I GET A KICK OUT OF YOU" (3:02) [Harms ASCAP—Porter]  
ROGER WILLIAMS (Kapp 364)

"MARIE, MARIE" (2:52) [Garland, Julian Stearns, Arena ASCAP—Vance, Pockriss, Becaud]

"A DATE WITH THE BLUES" (2:37) [Arena ASCAP—Vance, Pockriss]  
SERINO (Roulette 4324)

"MARIE, MARIE" (3:01) [Garland, Julian Stearns, Arena ASCAP—Vance, Pockriss, Becaud]

"IN A LONELY PLACE" (2:17) [Dov ASCAP—McKuen, Finckel]  
ROD MCKUEN (Kapp 366)

Here are three stellar versions of a feelingful, melodic romantic about a fella who is presumably in prison and is writing to his loved one. Two are on Kapp. One's a beautiful Roger Williams piano-led reading with the Frank Hunter ork-chorus in a part-lyric backdrop. The other's a convincing portrayal by Rod McKuen against a lush, Jack Elliott teen beat cha cha backdrop. Serino has a sensitive survey on Roulette. Support here is simple yet captures the teen drama of the number. Williams' coupler is a captivating Latin-beat revival of the Cole Porter classic. Serino has a light-beat blues swinger. McKuen has a pretty, straight romantic.

## The Cash Box Best Bets

RUTH BROWN (Atlantic 2088)

(B+) "SURE 'NUFF" (2:25) [Progressive-Trio BMI—McCoy, Howell] The great stylist is as delectable as ever as she speaks of the gal's man in this engaging "Fever"-type blueser. Strong combo (sax-led)-chorus support. Could be a big pop-R&B charts rider.

(B) "HERE HE COMES" (2:13) [Progressive-Trio BMI—McCoy, Dixon, Glick] This upbeat stint has a particularly contagious combo sound.

MITCH MILLER (Columbia 41941)

(B+) "TUNES OF GLORY" (2:35) [Unart & Sidmore BMI—Arnold] There's a sparkling, spirited march arrangement for the main title of the British pic import starring Alec Guinness, not unlike a previous Miller ork-chorus success, "Colonel Bogey's March." Could step-out.

(B) "SHLUB - A - DUBBA - DUB" (2:40) [Hollis BMI—Brand, Nassau, Osterwald, Feltz] Charming English version of a happy German tune.

THE BELMONT'S (Laurie 3080)

(B+) "WE BELONG TOGETHER" (2:16) [Figure BMI—Carr, Mitchell, Weiss] Boys, once led by Dion, solidly return the old Robert & Johnny hit. Arrangement includes a soft blend with one voice chanting throughout. Tune could have new chart career.

(B) "SUCH A LONG WAY" (2:14) [Schwartz ASCAP—Garson, Shuman] Nice shuffle-beat sound on a catchy, though familiar romantic rocker (chanting is again a feature).

TOBIN MATHEWS (Chief 7024)

(B+) "THE IRISH WASHER-WOMAN" (2:08) Mathews & Co. follow their "Ruby Duby Du" chart-maker with another delighter that also has the money-making look. It's the evergreen taken for a happy new rockin' rhythm ride.

(B+) "STEEL GUITAR RAG" (2:15) [Bourne ASCAP—Travis, Stone, McAuliff] Another great old-timer treated to a fetching new shufflin'-rhythm performance. Jocks'll cotton to both ends.

THE PILTDOWN MEN (Capitol 4501)

(B+) "THE GREAT IMPOSTER" (1:59) [Southdale & Northern ASCAP—Mancini] Rock musicians, who made chart noise last time out with "Brontosaurus Stomp," could get a bigger reaction with this solid sock outing on a pic theme clefted by Henry ("Peter Gunn") Mancini. Strong sound; watch it.

(B+) "GOODNIGHT MRS. FLINTSTONE" (1:57) [Ace Cee Mem BMI—Cobb, Mayorga] Popular "Goodnight Ladies" tune is tied-in with the "Flintstones" TV'er in this fine-sounding teen-beat attack. Also bears attention.

HERSCHEL THOMAS (Madison 145)

(B+) "ONE LITTLE CANDLE" (1:55) [Shawnee ASCAP—Mysels, Roach] The songster warmly renders the pretty evergreen inspirational against an attractive full ork setting, which includes effective remarks from a French horn. Could develop into a success.

(B+) "MY FOOLISH HEART" (2:03) [Joy ASCAP—Young, Washington] The artist warbles the great romantic with more of a rock beat from the ork. Can also make noise.

KITTY KALLEN (Columbia 41934)

(B+) "HEY, GOOD LOOKIN'" (2:04) [Acuff-Rose BMI—Williams] With a new, country-type delivery, the thrush rocks out the oldie against a bright guitar-led teen combo sound. Offbeat side for the thrush.

(B) "RAINING IN MY HEART" (3:04) [Acuff-Rose BMI—Bryant] Lark is her old ballad self in her inviting essay on the attractive romantic plaintive by the Boudleaux Bryants.

THE GENTRY BROS. (Dixie 890)

(B) "SWOONEY" [Golden State Songs BMI—Gentry, Walton] Guitars give-out with pro sock sounds in this rock-a-billy venture. Fella makes various comments along the way. Good upbeat fare.

(B) "SWANKY" [Golden State Songs BMI—Gentry, Walton] Single guitar is the feature of a similar attack.

LITTLE JERRY & THE CHANTS (Ace 606)

(B+) "OOH WEE BABY" [Ace BMI—Smith, Schroeder] The big-beat crowd will go for Little Jerry's easy swing-rock vocal on the lovey-dovey. Combo and chorus nicely assist.

(B) "THE SHAPE YOU LEFT ME IN" [Singing River BMI—Carpenter] More of blues sound to this semi-sock affair.

STEPHANIE & THE GOTHICS (Shelley 16611)

(B+) "OH HAPPY DAY" (2:41) [Bregman, Vocco & Kahn ASCAP—Koplow, Reed] Thrush and instrumental bring back the old Don Howard hit with a sound in the vein of Kathy Young's "A Thousand Stars" smash. Could cash-in.

(B) "I'LL STRING ALONG WITH YOU" (2:32) [M. Witmark ASCAP—Dubin, Warren] Mainstay in partly multi-tracked by the thrush in another sentimental-rock portrait.

CLIFF & ED THOMAS (Ace 613)

(B+) "SHAME" [Ace BMI—C. & E. Thomas] Fine rock-a-string-backed rhythm blend by the songsters on the sock plaintive. Session solidly in the teen-groove.

(B) "DO YOU NO WRONG" [Ace BMI—C. & E. Thomas] Strings are again included in this interesting medium-beat blues stand. Pianist on date is billed as "Fats."

MEL TORME & MARGARET WHITING (Verve 10230)

(B+) "WHAT'S NEW AT THE ZOO?" (2:30) [Stratford ASCAP—Styne, Comden, Green] Happy vocal meeting of the two pro singers, with the vehicle a zany-rhythmed rock-type number from the smash musical, "Do Re Mi." Russell Garcia heads the teen-beat-type arrangement. Track is from a LP teaming of the two, "Broadway, Right Now!"

(B) "HEY, LOOK ME OVER" (3:06) [E. H. Morris ASCAP—Leigh, Coleman] From the same LP, a rousing vocal-ork treatment of the charming marcher from "Wildcat." Two engaging cuts.

TOMMY WINTERS (Dottie 1007)

(B) "WHY, OH WHY" (2:00) [Don Carlos BMI—Wint Combo backs the vocalist with a g-sounding "Kansas City"-type to Sound gets stronger—part the work—as the deck goes on.

(C+) "STOP THE CLOCK" (2:00) [Don Carlos BMI—Wint James] A soft-beat turn for the former and backing.

HANNAH DEAN (Columbia 41923)

(B) "(I'm Afraid) THE MARRIAGE QUERADE IS OVER" (2:00) [DeSylva, Brown & Henderson CAP—Magidson, Wrubel] Stylist offers a sensitive R&B-styled survey the romantic oldie. Bluesy backing includes soft chorus chants. Could important pop-R&B play.

(B) "STRANGE MAN" (2:00) [Duchess BMI—Clayton] Intriguing funky-type blues busin here.

FRANKIE FARR (I-Nez 001)

(B+) "LITTLE GIRL" (2:05) [Glen Mark ASCAP—Colanzi, Egan, Lovett] Farr singles a cate-teen romancer against a fine comb-femme chorus rock-a-cha sou. Bright, tuneful affair that could make some noise.

(B) "QUEEN OF MY DREAMS" (2:23) [Glen Mark ASCAP—Bacon, Lovett] More of a sock natu to this outing.

WREG TRACEY (Anna 1105)

(B+) "ALL I WANT IS YOU" (2:20) [Ro-Gor BMI—Gordy, Davis, Gordy] Set against a pleasin soft-beat rock-a-cha sound (includin strings & femme chants), songst Tracey does an inviting stint on tl nice lovey-dovey. Merits sentimental beat spins.

(B) "TAKE ME BACK (I Was Wrong)" (2:23) [Ro-Gor BMI—Davis, Gordy] Vocalist and string beat ork & gal chorus offer an unhurried view of the intimate pleader.

THE GAYLORDS (Mercury 71762)

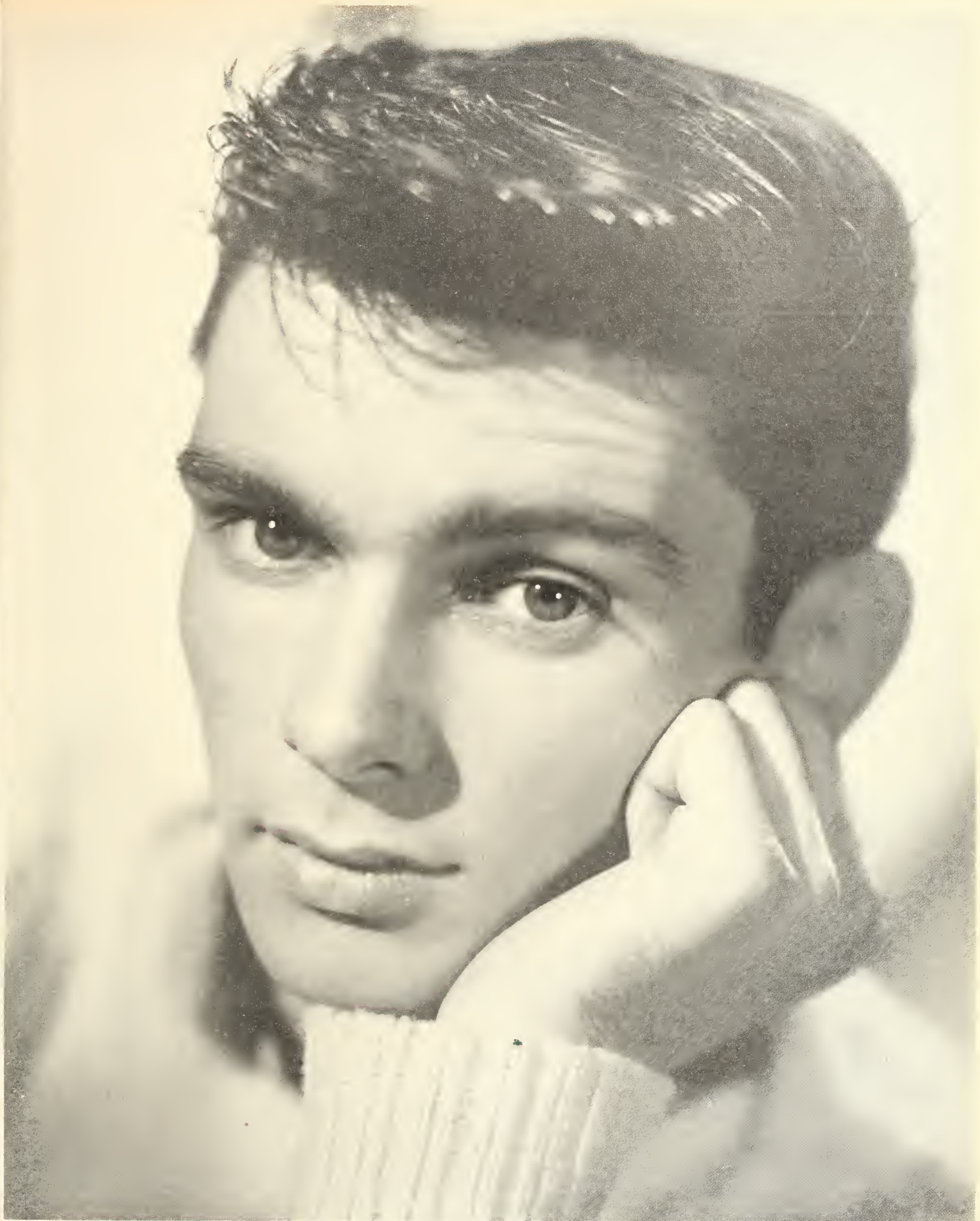
(B) "DAISY, YOU'RE DRIVING ME CRAZY" (2:15) [Ede BMI—Otis, Dixon] Popular vocalist show-up with a breezy rock-a-cha treatment of the colorful rocker. Th Belford Hendricks backing—a full ori affair—has lots of teen-knowhow.

(B) "BORN TO BE LOVED" (2:22) [Gil BMI—Wayne Lewis] Lead is the warm feature of the pretty, legit affectionate, which also includes an Ink Spots-type narrative bit.

LIGHTNIN' SLIM (Excello 2195)

(B+) "I JUST DON'T KNOW" (2:15) [Excellorec BMI—West] Rip-snoiting blues shouting by the artist on a solidly rocking opus. Has that R&B scoring punch.

(B) "SOMEBODY KNOCKIN'" (2:15) [Excellorec BMI—West] Slim slows down some but doesn't calm down as he issues forth with a driving blues statement. Has a fascinating appeal.



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# Record Reviews

**B+ VERY GOOD**

**B GOOD**

**C+ FAIR**

**C MEDIOCRE**

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*

## The Cash Box Best Bets

**BILLIE JEAN HORTON**  
(20th Fox 238)

(B+) "ANGEL HANDS" (2:15)  
[Bayou State BMI—Kilgore]  
Johnny Horton's widow carries the wistful message of the pretty country-styled waltzer with understanding. Attractive full ork-chorus setting. Deck could move with sufficient air-play.

(B) "I'D GIVE THE WORLD (To Have You Back Again)" (2:36)  
[Acuff-Rose BMI—Maddox] The performer handles another country-flavored plaintive. Upper track is the one to eye.

**YAN EVANS** (Palette 5030)

(B+) "BLUE CANDLELIGHT" (2:37)  
[Zodiac BMI—Weismantel] Pianist and his string ork offer a very attractive portrait of a lovely theme. With sufficient station attention, this entry could come-in for big chart coin.

(B) "MISTY LAKE" (2:50)  
[Zodiac BMI—Adams, Barnes]  
Similar easy-listening showing. Top-side is the end to eye.

**ROY ETZEL** (Time 1029)

(B+) "JENNY, OH JENNY" (2:41)  
[Leeds A S C A P — Jurgens, Beach] The recent German-origin hit can make big news over here. It's an ork, sans-lyric chorus beauty that features Etzel's trumpet leading the way, a la "Wonderland By Night." A programming must.

(B) "APACHEN BLUES" (2:24)  
[Leeds A S C A P — Siegal]  
Light, blues swinger on this end. A two-sided listening treat.

**JOHNNY JANIS** (Columbia 41933)

(B+) "CATCH A FALLING STAR" (2:14)  
[Marvin ASCAP — Vance, Pockriss] The onetime Perry Como click returns in colorful teen-beat guise, and could have a return engagement. The teen-wise Janis vocal is backed by a bright ork-femme chorus sound. Watch it.

(B) "AS I WAS WALKIN'" (2:22)  
[Skidmore ASCAP — David, Edwards] Affable rock sound with an appropriate ambling arrangement.

**THE DANCING PANTHER**  
(Warner Bros. 5192)

(B) "CHA-CHA CHOO CHOO" (2:05)  
[Valley Entertainment Enterprises ASCAP—Hendler] Both the Latin step and teen ideas are combined in pro style in this instrumental issue. Sax does most of the lead work while percussions and vocal chanting head the backdrop. Interesting arrangement.

(B) "THE S-T-R-E-C-H" (2:40)  
[Valley Entertainment Enterprises ASCAP—Hendler] Good-sounding sly swinger from the danceband.

**'CILE TURNER** (Colonial 7011)

(B+) "JOE SWEENEY" (2:47)  
[Bentley BMI—Watson] The songstress, who made noise sometime back with "Golden Rule," heads an infectious date which tells of a one-man-band banjo player. Could catch-on in a big way.

(B) "IN VIRGINIA" (4:29)  
[Bentley BMI—Turner] A beautifully done narrative in which a woman recalls how, as a child, she saw General Robert E. Lee on his way to Appomatox.

**LILL-BABS** (Columbia 41918)

(B+) "JUST A LETTER TO ME WON'T YOU SEND" (2:35)  
[Ivan Mogull ASCAP—Vance, Pockriss, Anderson] Popular Swedish thrush debuts on Columbia with an English reading of a very catchy novelty waltz—reportedly a hot tune in Scandinavia—about a gal who wants a letter from her "boyfriend," who went to the U.S. ten years before. A novelty sound that could prove a left-field hit.

(B) "CINDERELLA JONES" (2:03)  
[Harvard BMI—Lordan, Mould] Thrush does a fine rock-styled vocal against an interesting rock stint by the combo.

**TOMMY TUCKER** (RCA Victor 7838)

(B+) "RETURN OF THE TEEN-AGE QUEEN" (2:04)  
[Knox BMI—Clement, Everette, Guthrie] Effective rock-a-billy "answer" to the Johnny Cash success, "Ballad of a Teenage Queen." Here, the teen star returns to her hometown to find her boyfriend has found another. Could make it.

(B) "SINCE YOU HAVE GONE" (2:17)  
[Marty's Music BMI—Robbins] Countryish plaintive by the talented songster.

**RICHARD BERRY** (Paxley 751)

(B+) "GIVE IT UP" (2:23)  
[Maverick BMI—Berry] Berry and the combo-femme chorus backing generate pro R&B-styled excitement. Both pop & R&B markets have a solid bright-beat display here. Liberty Records distributes the label.

(B) "I WANT YOU TO BE MY GIRL" (2:45)  
[Maverick BMI—Berry] Lighter jump approach on this side.

**FRED DARIAN** (Jaf 2020)

(B) "BATTLE OF GETTYSBURG" (2:22)  
[Balladeer ASCAP—Van Winkle, Darian, de Lory] The historic battle is seen through the eyes of a Southern soldier in this narrative by Darian against strong percussion & male chorus sounds. Should be lots of Civil War dates in this centennial year of the war.

(B) "LEGEND OF THE GHOST STAGE" (2:05)  
[Balladeer ASCAP—Coe] Darian sings this "Ghost Riders"-like item.

**SOLOMON BURKE** (Atlantic 2089)

(B) "HOW MANY TIMES" (2:20)  
[Tideland BMI—Burke, Martin, Martin] Effective shuffle-beat sound accompanies Burke's fine quick-beat vocal on the catchy love-lost plot. Kids have a reliable take here.

(B) "KEEP THE MAGIC WORKING" (2:06)  
[Balto ASCAP—Ballard, Tobias] A milder beat with something of the flavor of Clyde McPhatter's years-back hit, "Lover's Question."

**ROBIN CLARK** (Capitol 4503)

(B) "DADDY, DADDY (Gotta A Phone In My Room)" (2:08)  
[Davidson County BMI—Davie, Brye, Davie] Eleven-year-old songstress bows on the label in a lively rock-novelty affair.

(B) "LOVE HAS COME MY WAY" (2:12)  
[Acuff-Rose BMI—Gibson] Another bright-beat showing for the youngster.

**BOBBY MAYO** (Roulette 4315)

(B) "ARRIVERDERCI" (2:25)  
[Sunset ASCAP—Semos, Val] Songster warbles the Italian-styled romantic in English against a lush medium-beat Latin sound from the big ork-chorus. Good legit ballad showing.

(C+) "HOME IS WHERE THE HEART IS" (2:45)  
[Sunset ASCAP—Tucker, Val, Schuster] Sentimental with a less ambitious setting.

**BILL HARRIS** (Eagle 1002)

(B+) "DANNY BOY" (3:01)  
[Traditional—] Songster Harris & The Continentals give an attractive R&B-styled account of the familiar opus. A generally distinctive stand which could receive attention.

(B) "I'M SO GLAD" [Goth BMI—King] Harris has a Sam Cooke-feel to his vocal in this bright jumper.

**MANNY PEREZ ORCH./STONY STARR** (Magnet 1002)

(B) "THEME FOR MOON-GAZERS—Part 2" (2:18)  
[Fabulous ASCAP—Shields, Lind] Slick band swinging from the Perez outfit, with an easy guitar heading the display most of the time. Jazz-inclined jocks will like the polish here.

(B) "THEME FOR MOON-GAZERS—Part 1" (2:18)  
[Fabulous ASCAP—Shields, Lind] Sonny Starr's musical saw heads the combo reading of the number.

**LOU RAWLS** (Candix 312)

(B+) "80 WAYS" (1:56)  
[Sildix ASCAP—Ross] Both the Rawls' vocal and combo have solid teen-beat excitement on the pro romantic-novelty. Date could show-up.

(B) "WHEN WE GET OLD" (2:08)  
[Dixsil BMI—Townsend] Kids get a catchy medium-beat stint here. The string statements in the setting.

**BOB PHIFER** (Play 1001)

(C+) "NO LIE" (2:20)  
[Ben Hue BMI—] Bluesy swinger by the songster against an R&B-type band arrangement.

(C) "DOLORES THE BEAUTIFUL" (2:15)  
[Ben Hue BMI—] Combo supplies a Latinish arrangement to Phifer's portrayal of Dolores.

**BILLY VAN FOUR** (Rodeo 274)

(B) "THE LAST SUNRISE" (3:01)  
[BMI—Cowell] Haunting folkish "western" is strikingly rendered by the vocal crew, Johnny Cowell Quartet musicians and falsetto femme. Could get around.

(C+) "I MISS YOU" (2:30)  
[BMI—Cowell] Lead handles the sentimental slow-waltzer.

**RICHIE SPINA** (Regalia 11)

(B) "BELIEVE ME BABY" (2:02)  
[Joe Little BMI—Anderson] Teen songster warbles the all-for-you romancer against a lively shuffle-beat arrangement (femme chorus included).

(B) "SHIMMY FEVER" (2:26)  
[Joe Little BMI—Cook] Sock stuff on the popular teen-dance.

**LITTLE, DANE & MASON**  
(Mercury 71752)

(B) "GONNA GET A GIRL" (2:12)  
[Miller & Sherwin ASCAP—Simon, Lewis] Song team offer a brisk shuffle-beat survey of the years-back Tony Pastor hit. Affable vocal-combo stint.

(B) "CALL ME DARLING" (2:15)  
[Joy ASCAP—Marbot, Fryberg, Reisfeld] Boys are cozy against a triplets sound.

**ROCCO GRECO** (Variety 1026)

(C) "REALLY" (2:20)  
[Windy City ASCAP — Hermann, Meyer, DeClimber] Sentimental waltz vocal and ork-chorus stint has bygone singles sound.

(C) "TELL ME" (2:12)  
[Remick ASCAP — Callahan, Kortlander] A Latinish percussion sound backs the songster's sentiments here.

**BETTY JANE & THE TEENETTES**  
(Carellen 101)

(C+) "THE SUN WILL RISE" (2:28)  
[Lowery BMI—Rodgers] Plaintive with a "High Noon"-type rock arrangement from the thrush, chorus & combo.

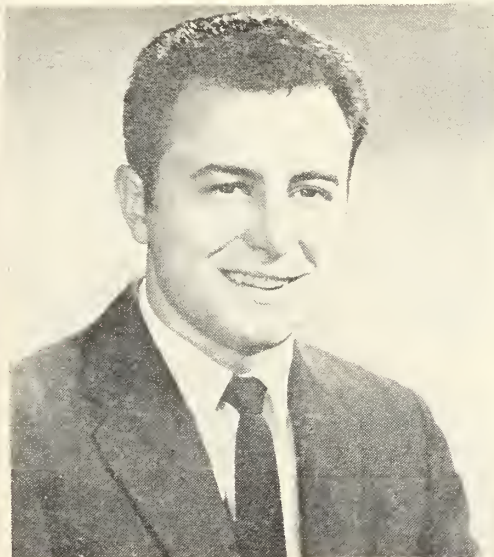
(C) "SHOW YOUR LOVE" (2:08)  
[Lowery BMI—Tyler] Quick-beat rocker.

**SUPER-PHONICS** (Lindy 102)

(B) "MY LOVE FOR YOU" (2:18)  
[Bengtsson BMI—Heaberlin] Solo singer Ronnie Hanson has Presley-type teen conviction in his portrayal of the plaintive. Male chorus and deliberate-beat combo backs-up.

(B) "TEEN-AGE PARTNER" (2:33)  
[Central Songs BMI—Vincent, Davis] Vocalist is again featured in this rock-a-billy stint.

nobody, but nobody's leaving it alone



# JOHNNY PRESTON

is running wild again with  
"LEAVE MY KITTEN ALONE"

B/W "TOKEN OF LOVE"  
**MERCURY 71761**

IT'S THE PICK OF THE TRADE

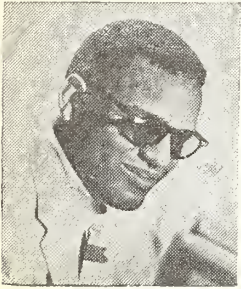




# Record Ramblings

## NEW YORK:

Atlantic-Atco sales mgr. Bob Kornheiser buzzin' about a deck that's really on the sales warpath. Bob sez that—it may be coincidental but—the Jorgen Ingman waxing of "Apache" is busting loose all over the Indian reservations—in cities such as Fargo, N.D., Odessa, Tex., Muskogee, Okla., and Farmington, N. Mex. (in addition to a host of key record marts) . . . Hugo & Luigi's 'staff' Mike Collier excitedly rang us up last week to boast that the Mickey & Sylvia Victor slice, "What Would I Do," is taking off and spreading like wildfire. He adds that, after initial split play on the new Della Reese single, "The Most Beautiful Words In The World" has stepped out as 'the' side and looks like her biggest since "Don't You Know." . . . Johnny & the Hurricanes set to do their latest Bigtop pairing, "Jada" and "Mr. Lonely," on the 1/14 "Saturday Prom" NBC-TV'er



RAY CHARLES



LLOYD REESE



JACKIE WILSON

ABC-Paramount's promo man here—Mike Kelly relays the info that label's current sales rocket contains the Ray Charles "Them That Got," the Paul Anka "Story Of My Love," the Lloyd Price "(Boo Hoo) I'm Gonna Cry," the Damita Jo "How Will I Know?" and the Senators' "There's A New Man In The White House." . . . Cadence's Budd Dolinger, just back from a Puerto Rican vacation, looking tanned and healthy, flipped over the rapid rise of Johnny Tillotson's latest, "Jimmy's Girl," and the fact that his "Poetry In Motion" hit the top slot on the English hit lists. Johnny winds up his southern promo tour with a 1/18 shot on the Dick Clark'er. . . . Lloyd Reese, who owns a Coral version of "Poetry In Motion," set to headline at Glen Cove's Golden Slipper, beginning 1/31. George Scheck, who manages MGM's hit-maker Connie Francis, also handles Lloyd. . . . Budd Hellowell and Freddy Edwards, of Budd Prod., item that Epic's 5th Ann'y star Lester Lanin once again has the honor to perform at the president's inaugural ball.

Cameo topper Bernie Lowe resting up with a cast on his broken ankle following a spill on the ice last week. . . . Toby Dean has joined the staff of I Sales Corp., national distribs for Riverside, Jazzland and Wonderland. She be an aide to proxy Herman D. Gimbel. . . . Kapp promo man Gene Armo excited about the "great" product due this year from Kapp and its "soun line, Medallion. . . . Claudius Harris and Joseph Wells announced the formation of Harris-Wells Ent., which includes Clauwell Records. . . . Two newcomers, tagged A Pair Of Kings, made a Warwick bow, this week, with a pair of tunes tagged "I Wonder Where By Baby Is Tonight" and "Just Two Guys." Columbia's Jerry Vale headlines at Brooklyn's Groveland Gardens on the 1/ weekend.

Elektra's Stan Cumberpatch letters that Decca-Indianapolis is in the lead this week, for the label's "January Jubilee" trip to Acapulco for its distrib. . . . Glad's Jo-Ann Perry plugging her "Cool Cat"—"Indifferent" pairing all over the Gloversville, N.Y. area. . . . Bobby Rydell displays his fine impersonational talent when he subs for the ailing Red Skelton, 1/17, doing Red's "Clem Kiddlehopper" character. . . . Decca's Marty Hoffman buzzin' to tell us to wait for Henry Jerome's 3rd-in-a-row hit "Brazen Brass" session—"Songs Everybody Knows." He's currently represented with his "Hollywood" date. . . . Buddy Basch has been signed to handle special exploitation in the east for Disney Prod.'s Vista label, which includes the new Annette duo, "Dream Boy" and "Please, Please, Signore," her "Italianette" LP and Tutti Camaratta "Swiss Family Robinson Theme." . . . Everyone at Joy bustin' with joy over the deejay and distrib response to Wally Hawkins' "First Date." Artist'll begin his initial field trip in the Balt.-D.C. area with p.a.'s on the Buddy Dean and Milt Grant TV'ers. . . . "Astaire Time" makes a 2nd time around appearance on NBC-TV, 2/20.

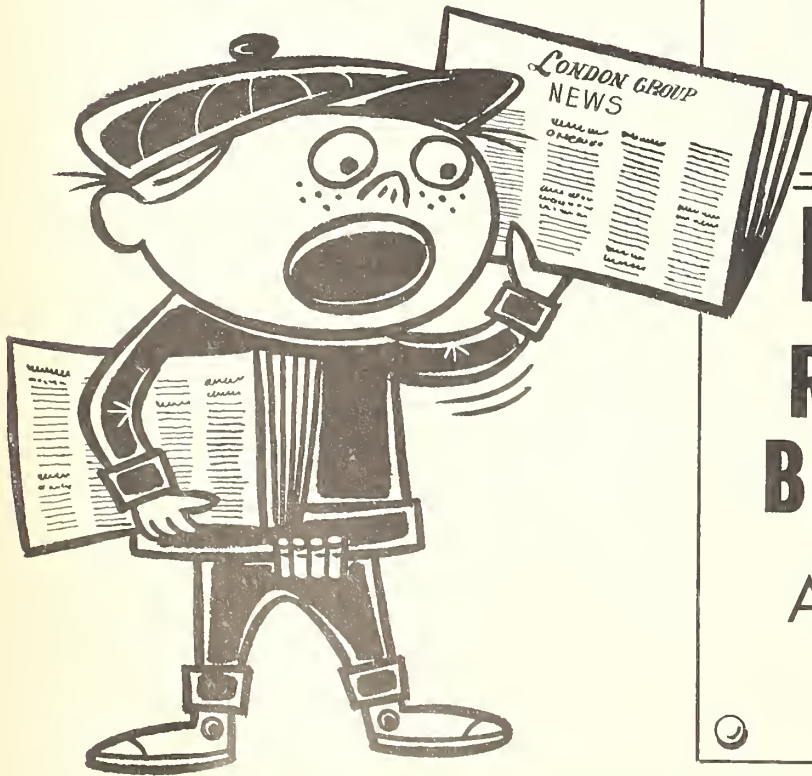
Joe Sherman, who arranged and conducted the new Jane Morgan Kapp single, felt so strongly about it that he spent one entire session, 3½ hours on it. . . . Noel Wallis, Jubilee promo and sales rep, heads south on a 4 week plus jaunt in behalf of Bobby Freeman's "Baby, What Would You Do" and other slices for the label. . . . Musicor's Gene Pitney makes his 2nd appearance on the Dick Clark'er, 2/3. He'll be doing his fast-rising bow, "(I Wanna) Love My Life Away." . . . The latest Decca-Gram plugs the new Sammy Kaye du "Welcome Home" and "What's New At the Zoo."

Sammy, who also just completed an LP for the label, winged down to Palm Beach for a vacation and competition in the Winter Golf League and the National Mixed Foursome tourney. . . . Singing comedienne Isobel Robbins a last minute addition to the new show at the Bon Soir. . . . Les Baxter in town this week to start scoring American Int'l Pics' "Black Sunday," which is reported to be in the best horror tradition of the "Dracula" and "Frankenstein" classic. . . . Vaughn Monroe, Denise Lor and the Mills Bros. guest-stint on the 1/15 "Startime, U.S.A." ABC-Radio show. . . . We hear that Peter Paul's so told his pop he got a pick-of-the-week, when the ol' man asked him how he did on his report card. Teacher must be a tune-cleffer!

Mike Shepherd, over at Jersey Disc Products, items that the United Record Promotion service is going great guns with Nick Harris & the Soundbarriers' "Spinning Wheel Twist"—"Rainbow" duo on Tee-Pee, Ike & Tina Turner's "Idolize You" (Sue), the Goodtimers' "Pony Time" (Arnold) and the Chuck Jackson newie on the Scepter affiliate—Wand label, "I Don't Wanna Cry." . . . Jackie Wilson, who's currently soaring with his latest Brunswick double-header "My Empty Arms" and "Tear Of The Year," set for 8 days of p.a.'s in Hawaii in mid Feb. . . . Word from the folks at Julia Records, national distribs for the Up label, has it that Billy DeMarco's "Out Of My Mind" is making the station grade in the Southern Cal. and Conn. areas. Bill's being set for the 1/26 weekend p.a.'s on the Buddy Deane and Milt Grant TV'ers.

(Continued on page 24)

the **LONDON GROUP**  
proudly announces  
2 New Labels....  
2 New Hits....



David Wayne  
**SEND ME  
NO FLOWERS**

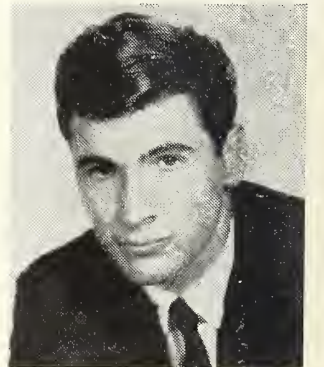


B/W  
JEALOUS JUDY

45-029

**GULF**

Kenny Dana  
**ROME WASN'T  
BUILT IN A DAY**



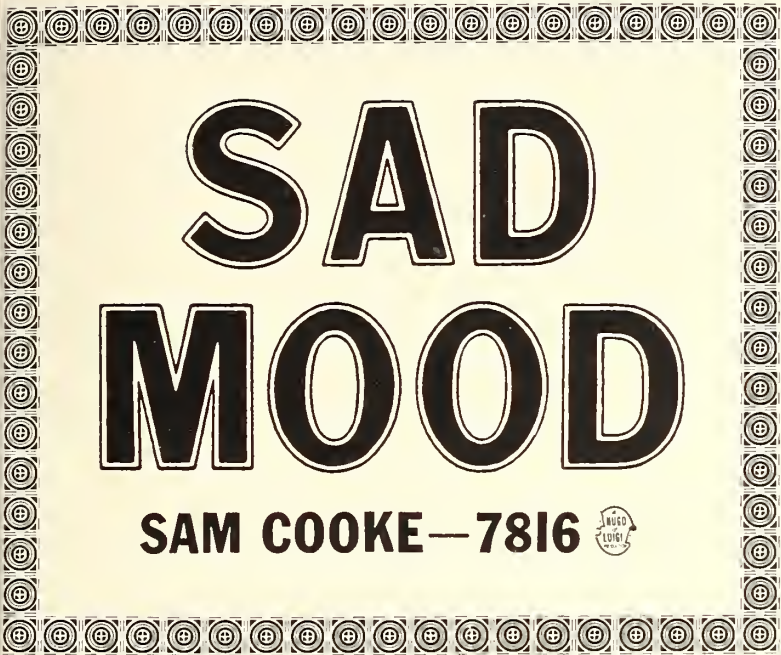
B/W  
ALL THE WORDS


45-301

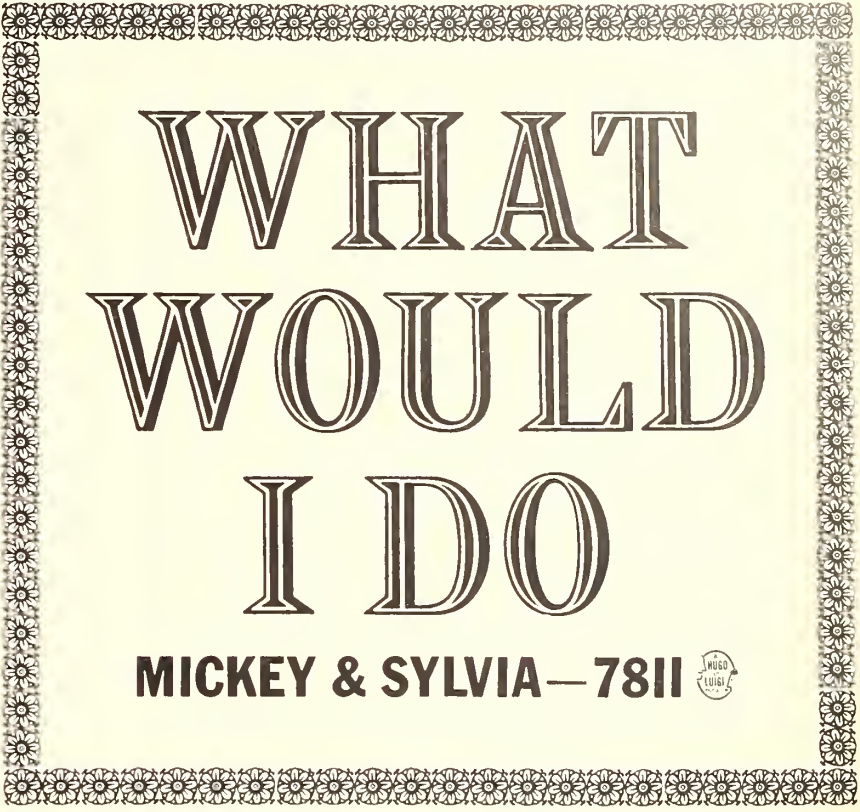
**SHELL**


LONDON RECORDS, INC., 539 W. 25th Street, New York 1, N. Y.

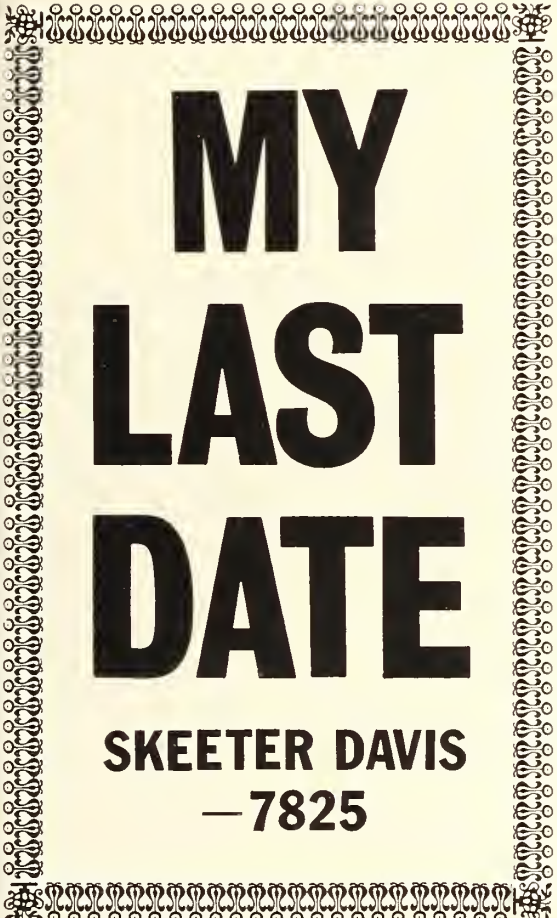
# THE BIG SINGLES ARE ON RCA VICTOR



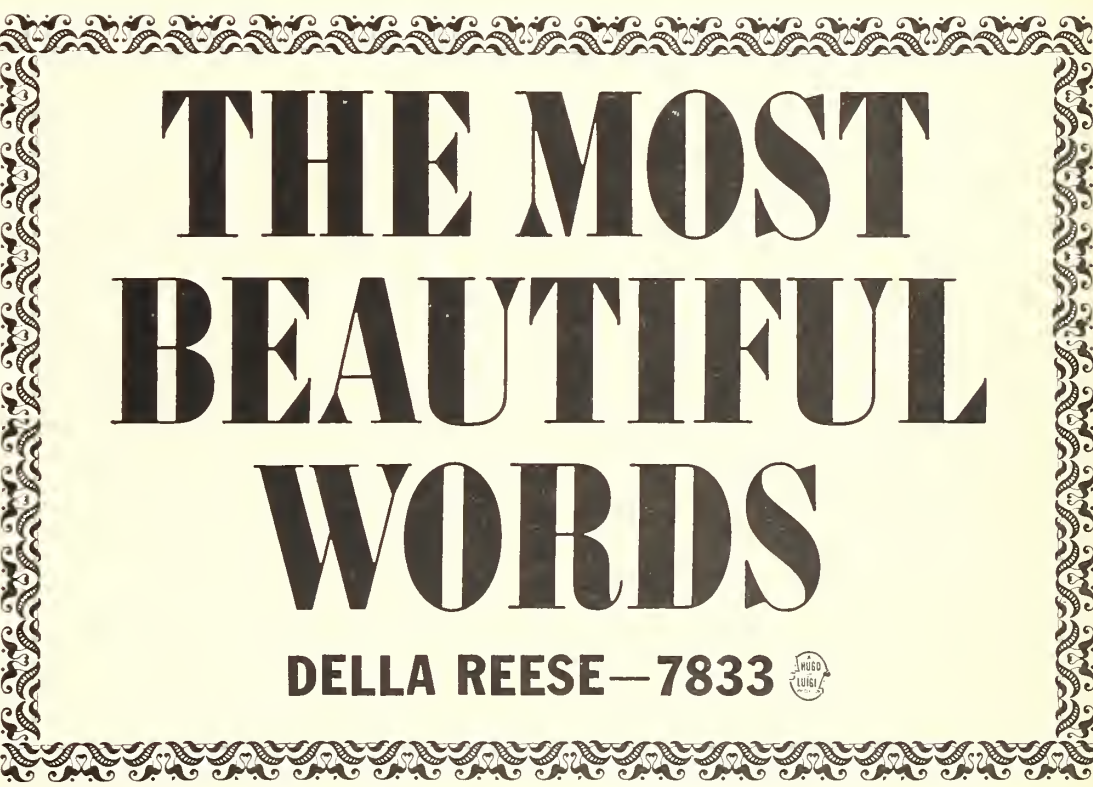
**SAD MOOD**  
 SAM COOKE—7816 




**WHAT WOULD I DO**  
 MICKEY & SYLVIA—7811 



**MY LAST DATE**  
 SKEETER DAVIS  
 —7825

**THE MOST BEAUTIFUL WORDS**  
 DELLA REESE—7833 



**CALENDAR GIRL**  
 NEIL SEDAKA—7829



ASK YOUR DISTRIBUTOR ABOUT THE COMPACT 33, THE NEWEST IDEA IN RECORDS ON **RCA VICTOR**   
TRADE MARK RADIO CORPORATION OF AMERICA



# Record Ramblings

for a two-weeker. This is their second stint at the nitery in less than s months.

Rube Lawrence and Tony Galgano of Record Distributors advised that they're enjoying a tremendous upsurge in sales on Audio Fidelity LP's, which were recently reduced in price to commemorate the label's seventh anniversary. Boys attended the recent AF meet in New York. . . . M. S. Distributors Vic Fara is mighty enthused over some newly released "hot items," like Bobby Rydell's "Good Time Baby" (Cameo); The Coasters' "Wait A Minute" (Atco); Mart Denny's "Volcano" (Liberty) and Roger Williams' "Marie Marie" (Kapp). . . . Jerry Gregoris, former producer of Jack Hilton's WGN-TV'er, is prepping a documentary on the Chicago Police Department. It'll be released sometime February. . . . A host of local celebs recently participated in a benefit bowling match for the United Cerebral Palsy of Chicago. Downing their share of pins were Pierre Andre (WGN); Mel Bellairs (WBBM); Ed Grennan (WLS); Ke Nordin (NBC); Vince Garrity (WAAF); Stan Dale; Al Michelle (WOPA); Jack Spector (WJJD); Bernie Allen (WIND); Irv "Kup" Kupcinec (Sun Times); Maggie Daly (Chicago American); Marty Faye (WBKB-WAAF); Dan Sorkin (WCFL); Tony Ford (WGES); Phil Lind (WAIT); Rudy Orise (WGN-TV); Linn Burton (WNBQ) and Chuck Francisco (WIND). . . . Columbia's John Doumanian, beaming over national chart action on The Harmonica's "Cherry Pink" and Buzz Clifford's "Baby Sittin' Boogie," predicts a rapid climb for Marty Robbins' latest click "Don't Worry."

(Continued from page 22)

## CHICAGO:

Bob Scobey and his Frisco Jazz Band are keeping the bowlers swingin' at Dixieland Lane in suburban Skokie's Orchard Twin Bowl until 1/24. This is the first bowling alley in the midwest to latch on to the new "night club in a bowling alley" trend which originated on the West Coast. Incidentally, Scobey recently formed his own record company, Ragtime Records, and the debut waxing is "When The Saints Go Marching In" . . . Margaret Whiting, appearing at Mr. Kelly's, took time off for a guest stint on the Sig Sakowicz show 1/13 (WTAQ). . . . Paul Chaplain, who harvested health sales with his "Shortnin' Bread" slicing, makes another bid for chart honors with his newest outing "Swingtime In The Rockies" (Harper). Carl Davis (Arnold Records) tells us the deck received very favorable response at the local stations. The distrib's other potential biggies include Anita Bryant's "A Texan And A Girl From Mexico" (Carlton) and Nicky Robbins' "Love Me" (Strand) . . .



PAT BOONE



A PAIR OF KINGS



ANITA BRYANT

Congrats to Chess' Max Cooperstein and his lovely wife, Bonnie, on the birth of their baby boy, Robert Mark, who debuted January 3 . . . Harry Beckerman longdistanced from his Garmisa of Wisconsin headquarters to rave about action in that area on Paul Anka's "The Story Of My Life"; The Platters' "If I Didn't Care" (Mercury); Ferrante & Teicher's "Exodus" and Lloyd Price's newie . . . A toast to local deejay, Jack Karey (WCFL), who received an award from the Woodlawn Boys 1/16 for his countless efforts in their behalf . . . Oscar Brown Jr., out with "Dat Dere" on Columbia, winds up his Archway Lounge stint next week and heads for an engagement at the Village Vanguard in N'Yawk . . . Songstress Roberta Sherwood headlines at the Tradewinds commencing 1/11 . . . RCA-Victor's Stan Pat reports things are happening with Della Reese's "The Most Beautiful Words"; The Cables' newie "Moonlight And Roses" and the Tommy Tucker rocker "Return Of The Teenage Queen" . . . Buddy Rich and his Sextet returned to the Cloister 1/9

Jazz artist Ahmad Jamal fulfills a lifelong ambition when he opens his own nite club, the Al Hembra, at 1321 S. Michigan in Chicago, sometime in February. . . . The Blue Angel begins its ninth year with an all new revue opening 1/12 . . . Alan Bress (J. H. MARTIN DISTRIBUTORS) is ecstatic in his praise of Pat Boone's "The Exodus Song," for which Pat clefted the lyrics. The deck is enjoying a tremendous amount of airplay in this area. . . . LeRoy Olliger is the new producer of Jack Hilton's "Spin Time" TV'er via WGN-TV. . . . Samm Kaplan of Biegel and Kaplan in Detroit, writes us about a new instrumental titled "The Secret" by Clint Ballard Jr., which is steadily gaining in that area. Others maintaining steady sales in that neck of the woods are "Sound Off" by Titus Turner; "You Know You Belong To Somebody Else" by Fabian and "Gon From Me" by Eddie Carroll.

## LOS ANGELES:

Bobby Sanders, 18-year-old singer formerly with name groups, now on his own with Coast-based Kaybo label, bidding with "I'm On My Way," which he penned. . . . United Artist's popular new LP "Candid Telefun," which features Harold Flender, produced by Danny Kessler, getting tremendous Coast action. . . . The Four Freshmen, celebrating their 10th year with Capitol Records, starting the New Year off with just out package titled "The Freshman Year." . . . Lee Hazelwood, co-owner of Gregmark Music, has completed composition of a folk opera in song and narrative to be waxed on the Trey label by Sanford Clark, and tabbed "Trouble Is A Lonesome Town." . . . Roulette Records hitting the market with the title song of the motion picture "Little Shepherd of Kingdom Come," a new American folk ballad by Jimmie Rodgers. Songster recently completed a 17 city trek promoting the 20th Century Fox flick. . . . Harmonicis Danny Welton, busy around town plugging his current Coral album "Harmonic Performances of All Time Favorites." . . . Columbia Records looking for the "Camelot" original cast package to be one of the top selling LP's in '61.

The American GI Forum, southwest chapter, has bestowed an honorary membership on KMLA's Chico Sesme, making the first time a Californian has been selected. Other honorary members include President-elect John F. Kennedy, and dancer Jose Greco. . . . Breaking big and climbing all the charts in the So. Calif

(Continued on page 26)

**TAMLA/MOTOWN RECORDS**

**Starts '61 WITH THE HITS!!!**

The Latest To Show Chart Action . . . Watch It Go

**"BYE BYE BABY"**

Mary Wells

Motown 1003

**"SHOP AROUND"**

The Miracles

Tamla 54034

A FAST MOVING ALBUM SELLER

TM-220

**TAMLA/MOTOWN RECORDS**

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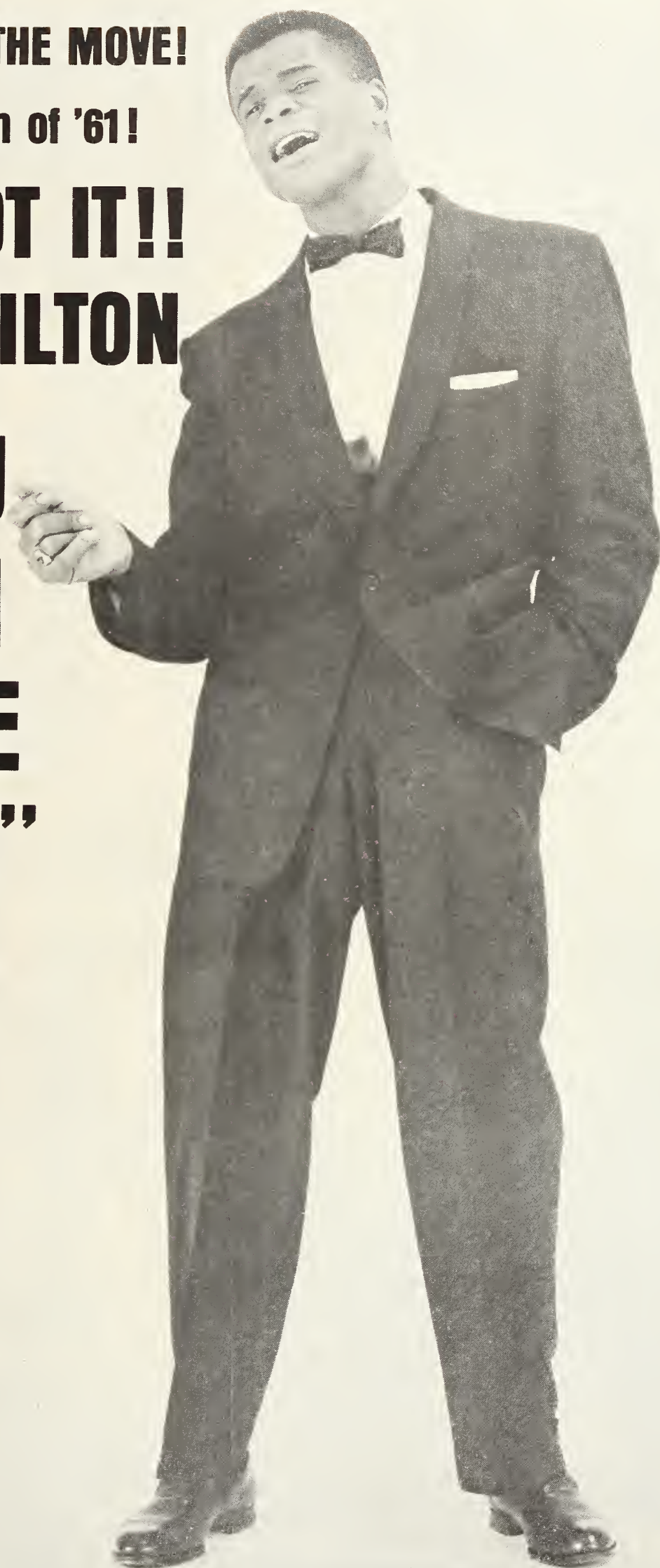
**EPIC** IS ON THE MOVE!

The First Smash of '61!

**EPIC'S GOT IT!!  
ROY HAMILTON**

**"YOU  
CAN  
HAVE  
HER"**

**5-9434**



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TUG AT THE STRINGS  
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### BLUES, CANDY and BIG MAYBELLE

SAVOY MG-14011

THIS IS THE GREATEST LIVING  
SINGER SINCE BESSIE SMITH

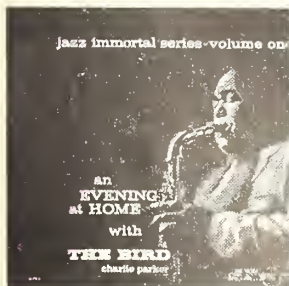
Hear Her At Her Best!



### NEVER RELEASED BEFORE! CHARLIE PARKER

JAZZ IMMORTAL SERIES, VOL. 1  
SAVOY MG-12152

FOR THOSE WHO WANT THE DADDY  
OF MODERN JAZZ—*This is The End!*



**SAVOY** RECORD CO. NEWARK N. J.



# Record Ramblings

(Continued from page 24)

area, J.C. Records now reports "Charlena" featuring The Sevilles, is starting to hit in several areas nationally. . . . Victor wax star Sam Cooke, riding the charts with slice "Sad Mood," bows 2/24 at the Apollo Theatre in New York 3/3 at the Howard Theatre in Washington, D.C., and 3/10 at the Royal Theatre in Baltimore, each stint for one week.

New West Coast diskery Paxley Records, headed by Kim Fowley and Gary Paxton, debut with two offerings this month—"You've Been Torturing Me" by The Hollywood Argyles, and Richard Berry's "Give It Up." Liberty will distribute the line nationally. . . . Arranger-composer George Duning, soon to start scoring chores for pic "Devil at 4 O'Clock," starring Spencer Tracy and Frank Sinatra. . . . Mike Clifford out on the Columbia banner with coupling "Pool Little Girl" b/w "Stranger." . . . Lou Adler recently gave a Birthday Party honoring KRLA deejay, Jim O'Neill, with fellow deejays, members of the press



JOHNNY MATHIS



DANNY WELTON



CLARENCE BROWN

and several entertainment personalities attending. Troy Donahue and Shelley Fabares co-hosted the affair. . . . Singer Jerry Wallace, riding high on the charts with Challenge item "There She Goes," into the Cloister nitery 1/19 for a 10 day stint. . . . Maestro Lester Lanin sends word to Pep Distributors, who handle the Epic line locally, that he will provide music at a private party for President-elect Kennedy during the Inauguration Ceremonies.

Julie Losch handling national promo chores for new Coast label, Candix Records, just out with two platters "When We Get Old" by Lou Rawls, and Theola Kilgore's "Later I'll Cry." . . . The Mary Kay Trio's debut package on Verve, "Up Front," snaring hefty deejay spins in the So. Calif. area. . . . The Irwin Zucker office informs they're launching a drive on two Promo Records' biscuits—"If I Had Known" featuring James Bailey, and "Ginnie Bell" by Paul Dino. . . . Disk praiser Bud Auston, headed for wedding bells in March with Susan Akst, niece of MGM producer Arthur Freed. . . . "Girl In The Window" by Bobby Hart, which has been getting big action on the West Coast on the Real label has been taken over for national distribution by Era Records, and will be on the Era label. . . . Strand Records purchased the master of Venice Record's "Darling I Need Your Love" by The Chips, which has received several local radio station picks.

### HERE AND THERE:

**PHILADELPHIA**—Bob Heller and Gene Canter, operators of Flying Record Dist. Company here, have hired Rothstein Advertising Agency to come up with a new promotion-exploitation scheme every month of the year. The entire plan is designated "New Frontiers Of Record Distribution." For January, the plan centers on the idea of building a new artist, particularly a female artist.

**HOUSTON**—Loads of activity for the new year goin' on at Don Robey's Duke-Peacock-Backbeat outfit. A&R chieftains Ed Franks and Joe Scott working over-time prepping for new James Little Booker, Clarence "Gatemouth" Brown, Little Buck and Bobby Bland sessions. Folk-singers Abner & Linda (Abner Jay and Linda Sender) have been signed to a long-term pact with the label. Robey adds that the hottest LP in the catalogue is the Allen Drew comedy package, "Mr. Speaker."

**LAS VEGAS**—Johnny Mathis (and his revue), at the Sahara Hotel for a one month stint, marks his first date at the Sahara and the first time he had headlined a Vegas Show. . . . Singer-pianist Frances Faye, recently pacted by Verve Records, bowed at the Flamingo last week.

**MONTREAL**—New promotion man for the Canadian diskery, Compo Records, is former CJQC-Quebec deejay Hal Ross.

**DETROIT**—Berry Gordy, Jr. has hit the answer trail with two new releases, one by the Satintones, "Tomorrow And Always"—the answer to the Shirelles' smash, and one by Debbie Dean, "Don't Let Him Shop Around," the answer to the big Miracles deck. Both are on the Motown banner. . . . Leo Cheslak announced several changes at Cadet distrib. Prexy Harry Levin appointed Alfred Truax as sales mgr., and has hired two additional salesmen, Morrie Horowitz and Cy Rott.

**PULASKI, TENN.**—James Brown, prexy of the Chanson diskery, announced that he has turned over his hot master of "If I Could Pretend," by Clentt Gant, to Leonard Chess' Chess outfit. Brown adds that he has just signed a wax pact with organist—Johnny Bridgeforth and that the label is on the lookout for female singers. Demo's and photo's should be sent to the 410 N. 1st St. Pulaski address.

**JACKSON, MISS.**—Johnny Vincent, Ace topper, thrilled with the action on the Nix record (which Ace handles) of "Enchantment" by the Melody Mates. Record has been out awhile and is now starting to bust loose, according to Johnny. . . . Over at Century Limited, Johnny Angle reports that there's been big action on the "San Antonio Rose"—"Sunset Blues" pairing all over the south.

# ROGER WILLIAMS

has the first big hit of 1961

# MARIE

# MARIE

K-364

**KAPP RECORDS** OF COURSE

also the vocal version of "MARIE MARIE" by the inimitable

# ROD MCKUEN

K-366



a  
new  
feather  
in  
our  
kapp



# Album Reviews

"DVORAK—NEW WORLD SYMPHONY" London Philharmonic Orch., Hugo Rignold Conducting, Stereo-Fidelity, SF-13100, \$1.98  
 Content: Dvorak's Symphony No. 5 In E Minor (New World). Cover: Very attractive night scene in color of New York's skyline. Performance: Interesting portrayal of a highly popular symphony—production is one of quality and richness. Commercial Value: Dvorak's opus has enjoyed broad appeal. This package should move well.

"JIMMY & MARION McPARTLAND PLAY TV THEMES" Design DCF-1032, \$1.49 Content: "Mr. Lucky," "Peter Gunn," "Bat Masterson" and others. Cover: Brassy artwork has titles in huge display lettering. Performance: The McPartlands get along well together and give life to several themes that are available in abundance. The jazz backgrounds of the group lend themselves to some fancy stepping. Commercial Value: Ought to attract on any number of counts.

"THE ACCORDION BAND" Henri Coene and His Accordions, Perfect PL-12041, \$1.98  
 Content: "El Rilicario," "Beer Barrel Polka," "Valencia," "French Can Can," 8 others. Cover: Color shot of an accordion opened wide. Performance: Colorful display of what sounds like one hundred accordions treats the selections to an outing that is filled with rhythms. Commercial Value: Accordion music enthusiasts should like this sound and its polka flavored tempos.

"LET'S ALL SING ALONG WITH CLARENCE!" Clarence Cardwell at the Prepared Piano, Perfect PS 14036, \$2.98, Monaural \$1.98  
 Content: "Give My Regards To Broadway," "Yankee Doodle," "Side By Side," "Shanty In Old Shanty Town," about ten old favorites. Cover: Color shot of Clarence in action. Performance: The piano rolled music blends with a stack of informal voices on a brace of some of the best of the oldies and the results ought to be a part of every party in town. Commercial Value: Great bargain party starter and general good listening deck. If they hear it they'll buy it.

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## Rack Best Sellers

### STEREO ALBUMS (Regular Priced)

- 1 **G.I. BLUES**  
Elvis Presley (RCA Victor LPS-2256)
- 2 **STRING ALONG**  
Kingston Trio (Capitol T-1407)
- 3 **PERSUASIVE PERCUSSION**  
Terry Snyder (Command S-800)
- 4 **NICE 'N' EASY**  
Frank Sinatra (Capitol W-1417)
- 5 **EXODUS**  
Movie Soundtrack (RCA Victor LSO-1058)
- 6 **LAST DATE**  
Lawrence Welk (Dat DLP-25350)
- 7 **PERSUASIVE PERCUSSION—Vol. II**  
Terry Snyder (Command RS-803-SD)
- 8 **SOLD OUT**  
Kingston Trio (Capitol ST-1352)
- 9 **EXODUS**  
Mantovani (London PS-224)
- 10 **JOHNNY'S MOODS**  
Johnny Mathis (Columbia CS-8326)

### STEREO ALBUMS (Low Priced)

- 1 **MANTOVANI SHOWCASE**  
Mantovani (London PSA 3202)
- 2 **EBB TIDE**  
Frank Chacksfield (Richmond S-3007)
- 3 **SOUL OF SPAIN—Vol. II**  
101 Strings (Stereo Fidelity SF 6000)
- 4 **GRAND CANYON SUITE**  
Oslo Philharmonic Orchestra (RCA Camden CAS-468)
- 5 **101 STRINGS PLAYS THE BLUES**  
(Stereo Fidelity SF 5800)
- 6 **MUSIC MR. LUCKY**  
Richard Maltby (RCA Camden CAS 600)
- 7 **SOUL OF SPAIN**  
101 Strings (Stereo Fidelity SF 6000)
- 8 **SILVER SCREEN**  
101 Strings (Stereo Fidelity SF 7000)
- 9 **SYMPHONY FOR LOVERS**  
101 Strings (Stereo Fidelity SF 4500)
- 10 **CONCERTO UNDER THE STARS**  
101 Strings (Stereo Fidelity SF 6700)

### MONAURAL ALBUMS (Reg. Priced)

- 1 **G.I. BLUES**  
Elvis Presley (RCA Victor LPM-2256)
- 2 **60 YEARS OF MUSIC AMERICA LOVES BEST Vol. II**  
Various Artists (RCA Victor LM-6088)
- 3 **THE BUTTON DOWN MIND OF BOB NEWHART**  
(Warner Bros. W-1379)
- 4 **BUTTON DOWN MIND STRIKES BACK**  
Bob Newhart (Warner Bros. W-1393)
- 5 **BRENDA LEE**  
(Decca DL 4039)
- 6 **STRING ALONG**  
Kingston Trio (Capitol T 1407)
- 7 **NICE AND EASY**  
Frank Sinatra (Capitol W 1417)
- 8 **PAUL ANKA SINGS HIS BIG "15"**  
Paul Anka (ABC Paramount ABC 323)
- 9 **JOHNNY'S MOODS**  
Johnny Mathis (Columbia CL-1526)
- 10 **LOOK FOR A STAR**  
Billy Vaughn (Dat DLP-3322)

### MONAURAL ALBUMS (Low Priced)

- 1 **EBB TIDE**  
Frank Chacksfield (Richmond M-20078)
- 2 **101 YEARS OF FAMILIAR SONGS**  
101 Strings (Somerset 2RS)
- 3 **MANTOVANI: SHOWCASE**  
Mantovani (London MS-5)
- 4 **HAWAII IN HIFI**  
Leo Addeo (RCA Camden Cal-510)
- 5 **SOUL OF SPAIN**  
101 Strings (Somerset SF-6600)
- 6 **SOUL OF SPAIN—Vol. II**  
101 Strings (Somerset P-9900)
- 7 **DREAMER'S HOLIDAY**  
Perry Como (RCA Camden Cal 852)
- 8 **101 STRINGS PLAY THE BLUES**  
101 Strings (Somerset P 5800)
- 9 **MORE HAWAII IN HIFI**  
Leo Addeo (RCA Camden CAL-594)
- 10 **YOU DO SOMETHING TO ME**  
Mario Lanza (RCA Camden CAL-450)

### KIDDIE ALBUMS

- 1 **HUCKLEBERRY HOUND**  
Original TV Soundtrack (Col-Pix CP 202)
- 2 **TOBY TYLER**  
(Disneyland ST-1904)
- 3 **POLLYANNA**  
Sound Track (Disneyland ST-19061)
- 4 **DENNIS THE MENACE**  
Jay North (Col-Pix CP-204)
- 5 **QUICK DRAW McGRAW**  
Original TV Soundtrack (Col-Pix CP-203)
- 6 **FUN IN SHARILAND**  
Sharl Lewis (RCA Bluebird LBY-1006)
- 7 **POPEYE'S FAVORITE SEA CHANTIES**  
Allen Swift (RCA Bluebird LBY-1018)
- 8 **SLEEPING BEAUTY**  
Darlene Gillespie (Mickey Mouse MM-32)
- 9 **ZORRO**  
Zorra (Mickey Mouse MM-28)
- 10 **DARBY O'GILL**  
Arthur Shields (Disneyland ST-1901)

### EXTENDED PLAY (EP's)

- 1 **PAUL ANKA'S BIG 15**  
(ABC-Paramount A-323)
- 2 **FOREVERLY YOURS**  
Everly Bros. (Warner Bros. EA-1381)
- 3 **THE REBEL**  
Johnny Cash (Columbia B2155)
- 4 **MORE GUNFIGHTER BALLADS**  
Marty Robbins (Columbia B-14811,2,3)
- 5 **RUNAROUND**  
Fleetwoods (Dolton 502)
- 6 **THAT'S ALL**  
Bobby Darin (Atco EP-4504)
- 7 **BECAUSE THEY'RE YOUNG**  
Duane Eddy (Jangle J-304)
- 8 **THIS IS DARIN**  
Bobby Darin (Atco EP-4508)
- 9 **MORE SONGS BY RICKY**  
Ricky Nelson (Imperial EP-1-9122)
- 10 **I'M SORRY**  
Brenda Lee (Decca ED-2683)



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January 21, 1961

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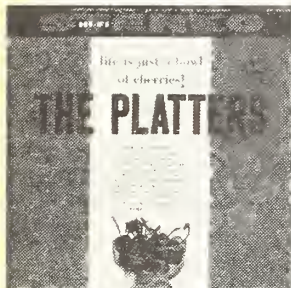
### STEREO

	Pos. Last Week		Pos. Last Week		Pos. Last Week		Pos. Last Week
● G. I. BLUES Elvis Presley (RCA Victor LPM 2256; LPS 2256)	1	26 ● BRENDA LEE (Decca DL 4039; DL 74039)	16	1 G. I. BLUES Elvis Presley (RCA Victor LPS 2256)	1	26 OPERETTA MEMORIES Mantovani (London PS-202)	26
● EXODUS Movie Soundtrack (RCA Victor LM 1058; LSO 1058)	3	27 60 YEARS OF MUSIC AMERICA LOVES Vol II Various Artists (RCA Victor LM-6088)	15	2 EXODUS Movie Soundtrack (RCA Victor LSO-1058)	6	27 BONGOS, FLUTES & GUITARS 24 Los Admiradores (Command RS 812 SD)	24
● BUTTON DOWN MIND STRIKES BACK Bob Newhart (Warner Bros. W 1393; WS 1393)	2	28 ● GREAT MOTION PICTURE THEMES Various Artists (United Artists UAL 3122; UAS 61220)	41	3 NICE 'N' EASY Frank Sinatra (Capitol SW-1417)	2	28 THE RHYTHMS AND BALLADS OF BROADWAY 23 Johnny Mathis (Columbia C 25 803)	23
● THE BUTTON DOWN MIND OF BOB NEWHART (Warner Bros. W-1379; WS 1379)	4	29 ★ ● DARIN AT THE COPA Bobby Darin (Atco LP-33122; SD-33122 ★EP-4312)	28	4 THE SOUND OF MUSIC Original Cast (Columbia KO5-2020)	3	29 PERSUASIVE PERCUSSION Vol III Enoch Light & Command All Stars (Command RS 817 SD)	42
★ ● NICE 'N' EASY Frank Sinatra (Capitol W 1417; SW 1417 *EAP 1,2,3,1417)	5	30 THE TWIST Chubby Checker (Parkway P 7001)	29	5 PERSUASIVE PERCUSSION Terry Snyder (Command RS 800 SD)	5	30 SONG WITHOUT END Movie Soundtrack—(Colpix Sep 506)	25
● WONDERLAND BY NIGHT Bert Kaempfert (Decca DL 4101, DL 74101)	13	31 ● WILD IS LOVE Nat "King" Cole (Capitol WAK 1392; SWAK 1392)	23	6 LAST DATE Lawrence Welk (Dot DLP-25350)	14	31 BELAFONTE AT CARNEGIE HALL Harry Belafonte (RCA Victor LSO-6006)	40
★ ● STRING ALONG Kingston Trio (Capitol T 1407; ST 1407 *1,2,3,1407)	6	32 ● HIS HAND IN MINE Elvis Presley (RCA Victor LPM 2328; LPS 2328)	37	7 SOUTH PACIFIC Movie Cast (RCA Victor LSO-1032)	7	32 CAN CAN Sound Track (Capitol 5W-1301)	29
● LAST DATE Lawrence Welk (Dot DLP 3350; DLP 25350)	14	33 ● CONNIE FRANCIS SINGS JEWISH FAVORITES (MGM E-3869; SE-3869)	33	8 WONDERLAND BY NIGHT Bert Kaempfert (Decca DL 74101)	17	33 DARIN AT THE COPA Bobby Darin (Atco SD-33122)	31
● THE SOUND OF MUSIC Original Cast (Columbia KOL 5450; KOS-2020)	7	34 EDGE OF SHELLEY BERMAN (Verve MG 1503)	36	9 STRING ALONG Kingston Trio (Capitol 5T-1407)	8	34 NEW ORLEANS Pete Fountain (Coral CRL-757282)	32
● BELAFONTE RETURNS TO CARNEGIE HALL Harry Belafonte (RCA Victor LOC 6007; LSO 6007)	9	35 ★ ● YOUNG AT HEART Ray Conniff Singers (Columbia CL 1489; CS 8281*B 14891)	42	10 BELAFONTE RETURNS TO CARNEGIE HALL Harry Belafonte (RCA Victor LSO-6007)	4	35 PROVOCATIVE PERCUSSION —Vol II Enoch Light (Command RS 810 SD)	30
● CAMELOT Orig. B'way Cast (Columbia KOL-5620; KOS-3021)	30	36 ● LOOK FOR A STAR Billy Vaughn (Dot DLP-3322; DLPS 25322)	31	11 SAY IT WITH MUSIC Ray Conniff Orch. & Chorus (Columbia CS 8282)	11	36 UNFORGETTABLE Dinah Washington (Mercury SR-60158)	33
★ ● JOHNNY'S MOODS Johnny Mathis (Columbia CL-1526; CS-8326 *B-15261,2,3)	8	37 ● BOBBY'S BIGGEST HITS Bobby Rydell (Cameo C 1009; CS 1009)	50	12 JOHNNY'S MOODS Johnny Mathis (Columbia CS-8326)	9	37 SOLD OUT Kingston Trio (Capitol ST 1352)	37
★ ENCORE OF GOLDEN HITS Platters (Mercury MG 20472 *EP-1, 4029, 30)	12	38 ● ENCORE SANTO & JOHNNY (Canadian American CALP 1002; SCALP 1002)	38	13 BONGOS Los Admiradores (Command RS 809 SD)	10	38 GREAT MOTION PICTURE THEMES Various Artists (United Artists UAS 61220)	—
● EXODUS Mantovani (London LL 3231; PS 224)	19	39 ● THEME FROM THE SUNDOWNERS Billy Vaughn (Dot DLP 3349; DLP 25349)	48	14 CAMELOT Orig. B'way Cast (Columbia KO5-3021)	36	39 MACK THE KNIFE— ELLA IN BERLIN Ella Fitzgerald (Verve 6163)	39
● THIS IS BRENDA Brenda Lee (Decca DL 4082; DL 74082)	10	40 RAY CHARLES IN PERSON (Atlantic 8039)	32	15 EXODUS Mantovani (London PS-224)	35	40 THEME FROM THE SUNDOWNERS Billy Vaughn (Dot DLP 25349)	45
● GENIUS HITS THE ROAD Ray Charles (ABC Paramount ABC-335; ABCS 335)	11	41 ● BEN HUR Movie Soundtrack (MGM 1 E 1; SE 1 E 1)	—	16 PERSUASIVE PERCUSSION —Vol II Terry Snyder (Command RS-808 SD)	12	41 SONGS I LOVE TO SING Brook Benton (Mercury SR 60602)	38
KNOCKERS UP Rusty Warren (Jubilee 2029)	26	42 GUNSLINGER Bo Diddley (Checker CK 2977)	—	17 PROVOCATIVE PERCUSSION Enoch Light (Command RS 806 SD)	13	42 I CONCENTRATE ON YOU Dinah Washington (Mercury SR 60604)	44
★ ● SOUTH PACIFIC Movie Cast (RCA Victor LM-2252; LSO-1032 * EPA-4211)	20	43 SONGS FOR SINNERS Rusty Warren (Jubilee JLP 2024)	—	18 BEN HUR Sound Track (MGM 1SE 1)	19	43 THIS IS BRENDA Brenda Lee (Decca DL 74082)	43
★ ● MEMORIES SING ALONG WITH MITCH MILLER (Columbia CL 1542; CS 8342 B 15421,2, 3)	21	44 ● INSIDE SHELLEY BERMAN (Verve MG 15003; MG VS-6106)	45	19 WILD IS LOVE Nat "King" Cole (Capitol 5WAK 1392)	15	44 HIS HAND IN MINE Elvis Presley (RCA Victor LPS 2328)	—
● THE ALAMO Movie Soundtrack (Columbia CL 1558; CS 8358)	22	45 ● DON'T GO TO STRANGERS Etta Jones (Prestige 7186)	—	20 BRAZEN BRASS Henry Jerome (Decca DL 7 4056)	22	45 MORE ENCORE OF GOLDEN HITS Platters (Mercury SR-60252)	50
● A DATE WITH THE EVERLYS Everly Bros. (Warner Bros. W 1395; SW 1395)	18	46 ● SONG WITHOUT END Movie Soundtrack (Colpix C 506; Sep 506)	33	21 YOUNG AT HEART Ray Conniff Singers (Columbia CS 8281)	16	46 LATIN PERCUSSION David Carroll (Mercury PS 6000)	49
● THE UNSINKABLE MOLLY BROWN Original B'way Cast (Capitol WAO-1509; SWAO 1509)	34	47 ● BELAFONTE AT CARNEGIE HALL Harry Belafonte (RCA Victor LOC 6006; LSO 6006)	49	22 THE ALAMO Movie Soundtrack (Columbia CS 8358)	21	47 MY FAIR LADY Original Cast (Columbia OS 2015)	—
"PAUL ANKA" SINGS HIS BIG "15" (ABC Paramount ABC-323)	25	48 ● UNFORGETTABLE Dinah Washington (Mercury MG-20572; SR-60232)	43	23 LOOK FOR A STAR Billy Vaughn (Dot DLPS 25322)	18	48 THE APARTMENT Sound Track (United Artists UAS 6105)	48
★ ● SAY IT WITH MUSIC Ray Conniff Orch. & Chorus (Columbia CL 1490; CS 8282 *B 14901)	17	49 SHIRELLES (Scepter S 501)	—	24 MEMORIES SING ALONG WITH MITCH MILLER (Columbia CS 8342)	27	49 FIORELLO Original Cast (Capitol SWAO 1321)	—
★ ● SOLID AND RAUNCHY Bill Black (Hi HL-12003; HE-22002 *EAP 2202)	24	50 ● SONGS I LOVE TO SING Brook Benton (Mercury MG 20602; SR 60602)	46	25 THE UNSINKABLE MOLLY BROWN Original B'way Cast (Capitol SWAO-1509)	34	50 BUTTON DOWN MIND OF BOB NEWHART STRIKES BACK (Warner Bros. WS 1393)	—



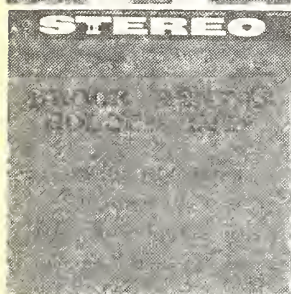
# Album Reviews

## POPULAR PICKS OF THE WEEK



### "LIFE IS JUST A BOWL OF CHERRIES" — The Platters—Mercury SR 60245

Group scores vocally on tunes which encompass teen-beat delivery does wonders in updating such ancient items as "Tumbling Tumbleweeds," "Honeysuckle Rose," "When You Wore A Tulip," "Apple Blossom Time" and "Orchids In The Moonlight." Top merchandise.



### "BROOK BENTON GOLDEN HITS"—Mercury SR 60607

In two short years, Brook Benton has amassed a treasury of outstanding single hits to make any vocalist proud. Here, the tunes have been assembled into one package which should find little deterrent in its climb to the top. Among the tunes are "It's Just A Matter of Time," "Endlessly," "So Many Ways," "Thank You Pretty Baby," "Kiddio," "With All Of My Heart" and "Hither and Thither and Yon."



### "JOHNNY HORTON'S GREATEST HITS"—Columbia CL 1596

The late artist is represented in this package of reissues with his most successful records. Leading the list is the two-million seller, "The Battle of New Orleans," plus "Sink The Bismarck," "North To Alaska," "When It's Springtime In Alaska" and "Johnny Freedom." Has strong potential in its commemorative value.



### "LONELY & BLUE"—Roy Orbison—Monument M 4002

Orbison has a proven winning way with a teen ballad. He puts this talent to expressive use here, rendering his hits "Only The Lonely," "Blue Angel" and "I'm Hurtin'" as well as "Bye-Bye Love," "Cry" and "I Can't Stop Loving You." Good material and a striking delivery add up to strong merchandise.



### "TWO MUCH"—Anne Richards and the Stan Kenton Orchestra—Capitol ST 1495

Ann Richards bears strong vocal resemblance to a previous Kenton (her hubby) band thrush, Anita O'Day. But she has enough originality and freshness to stand on her own merits. The outstanding selections here include an unusual ballad treatment of "Don't Be That Way," a long scat chorus on "No Moon At All," a funky "I Got Rhythm" and a sensitive display of torchiness on "Suddenly I'm Sad." Strong merchandise for the jazz 'n pop fans.



### "LESTER LANIN PLAYS LATIN"—Epic LN 3761

A lineup of original Latin tunes and American pops transformed into Latin rhythms is played with verve and vitality by the Lanin ork. This is good adult dance fare in the traditional easy-to-follow Lanin style. Selections include "La Cruz," "España Cani," "The Glow Worm," "La Paloma" and "Meet Me In St. Louis." Album, Lanin's twelfth for the label, is being sold at \$2.98 mono or stereo to mark the orkster's fifth anny with Epic. This low tag could make a top seller.



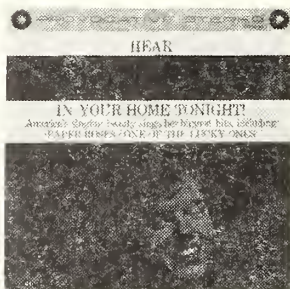
### "DAKOTA"—Dakota Staton—Capitol ST 1490

The jazz-oriented thrush takes to disk in another session sure to create excitement among her legion of fans. Date's concentrated on presenting Miss Staton in a variety of moods and she swings or clings appropriately. Selections include "Rock Me To Sleep," "On Green Dolphin Street," "The Masquerade Is Over" and "Pick Yourself Up." Stylish vocal entertainment.



### "IN MY LITTLE CORNER OF THE WORLD"—Anita Bryant—Carlton STLP 12/132

The thrush's recent hit single is the leadoff tune and cue for a musical tour of the world. Her itinerary includes "Moon Over Miami," "Autumn In New York," "Granada" and "A Foggy Day In London Town." Her entourage includes a big ork with a lush string outlook. Inviting vocal mood.



### "HEAR ANITA BRYANT IN YOUR HOME TONIGHT"—Carlton STLP 12/127

Carlton's star lark is showcased in a program of her past singles, among which are such hit vehicles as "Paper Roses," "Six Boys And Seven Girls," "One Of The Lucky Ones," "Mixed Emotions" and the current click vocal version of "Wonderland By Night." A display of class teen beat chirping.



### "ROSIE SOLVES THE SWINGIN' RIDDLE"—Rosemary Clooney—RCA Victor LPM-2265

The "Swingin' Riddle" here is Nelson, bandmaster extraordinary, who has supplied Rosie Clooney with a dozen high-stepping arrangements for the session. Don't know what Rosie solves, but she does a heck of a job of singing such songs as "Get Me To The Church On Time," "I Get Along Without You Very Well (very refreshing in the up-tempo)," "By Myself" and "Cabin In The Sky." It's a bright vocal package that'll please the Clooney fans.



### "CHERRY PINK AND APPLE BLOSSOM WHITE"—Jerry Murad's "Fabulous" Harmonicats—Columbia CL 1556

Murad's Harmonicats, responsible for one of the biggest selling records of all time, "Peg O' My Heart" (1947), have returned to the pop charts with their unique version of "Cherry Pink." This LP date includes that hit plus such top material as "Polka Dots And Moonbeams," "I'll Never Smile Again," "Ramona" and "Fascination." These are true virtuosos of the instrument and have a large faithful following.



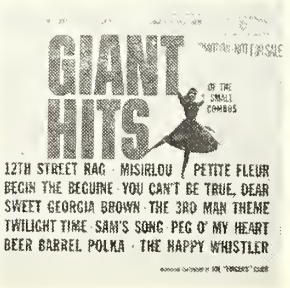
### "SUNSHINE GUITAR"—Guy Mitchell—Columbia CL 1552

Mitchell's got the bright, bubbly, sunshiney outlook for this LP collection. Monty Kelly's zippy arrangements set the pace for "My Shoes Keep Walking Back To You," "Everybody Loves A Lover," "Zip-a-Dee Doo Dah," "My Dreams Are Getting Better All The Time" and the songster's current single, "Sunshine Guitar." Lots of good musical fun here.



### "TAMBO"—Tito Puente—RCA Victor LPM-2257

Top Latin dance orkster, Puente departs from his usual fare for a journey into exotica. The emphasis is on surging, pulsating rhythms with a primitive jungle atmosphere with occasional accents from brass and/or reed ensemble voicings. A striking display of percussive talent.



### "GIANT HITS OF THE SMALL COMBOS"—Supervised by Joe "Fingers" Carr—Warner Bros. W 1406

If Jan August, Ken Griffin, Anton Karas can be considered "small combos" then this set's title can be considered correct. But technicalities aside, the album recreates "note for note" the original hits of these and other instrumentalists. August's "Misirlou," Griffin's "You Can't Be True Dear," Karas' "The 3rd Man Theme," Don Robertson's "The Happy Whistler," and the Three Suns' "Twilight Time" are here, as well as other well-remembered hits. A pleasing package of nostalgia for the sentimentalists.



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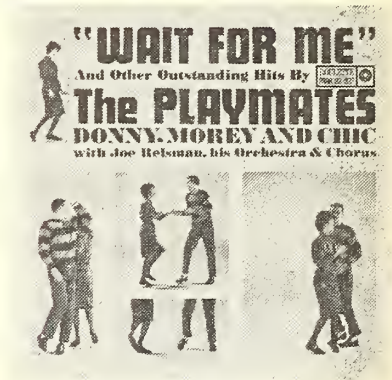
Kansas City Suite. Count Basie & His Orch. (S)R-52056



The Divine One. Sarah Vaughan. (S)R-52060



You Talk Too Much. Joe Jones. (S)R-25143



Wait for Me. The Playmates. (S)R-25139

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# ROULETTE

the Home of the Stars



# Album Reviews

PERFECT PRESENCE SOUND SERIES

mike simpson and orchestra  
*discussion in percussion*



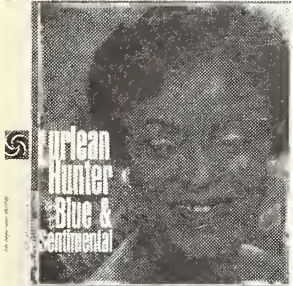
**"DISCUSSION IN PERCUSSION"**—Mike Simpson and Orchestra—Mercury PPS 6004

Mercury's Perfect Presence Sound Series is kicked off with an invigorating display of percussion. Simpson's arrangement of the various assorted percussion instruments used takes full advantage of the sound expanse with which Mercury engineers have accommodated him. Tunes, mainly in the Latin style, include "Say Si Si," "Three Little Words," "Listen To The Mocking Bird" and "What Is There To Say." Will excite the stereo bugs.



**"BLUES, CANDY AND BIG MAYBELLE"**—Savoy MG 14011

The singer's repertoire runs from the low-downest meanest blues wails to the rafter-shaking contagiousness of a rhythm & blues shout. This set includes excellent examples of her mastery of both techniques through a compilation of some of her big single hits. Lineup includes "There, I've Said It Again," "Blues, Early Early," "Pitiful," "Mean to Me" and "Tell Me Who."



**"BLUE & SENTIMENTAL"**—Lurlean Hunter—Atlantic 1344

First Atlantic outing for the songstress pleasingly maintains an unhurried blues pace inclined toward the pop-style area. The only out-and-out "jazz" track is a rapid-fire vocal exercise on Kern's "The Song Is You." Jimmy Giuffre arranged (and conducts) the cozy septet setting. Tasteful program of plaintive vehicles.



**"ITALIAN SONGS AND DANCES"**—Monitor MF 345

A unique look at the music of Italy is offered in this collection of folk songs and dances. To the folklorist, this music is rich in the heritage of ancient origins, and, as presented here, should provide fascinating listening to those with wide musical interests. The disk contains instrumental and vocal tracks of tarantellas, mazurkas, quadrilles, stornellis and waltzes.

## JAZZ PICKS OF THE WEEK



**"YOU 'N ME"**—Al Cohn & Zoot Sims—Mercury Emarcy SR 60606

In the modern history of jazz, there have been no two careers that have paralleled each other so closely, or have been so mutually beneficial than the careers of Al Cohn and Zoot Sims. Since the historic days of the Herman "Second Herd," they have worked together so closely that they have attained an almost unbelievable understanding and cohesiveness, despite the disparity in their tenor styles. Again, on this record they demonstrate their solidarity in a thoroughly enjoyable blowing date. Selections include "On The Alamo," "Angel Eyes," "You'd Be So Nice To Come Home To" and an eye-opening "Improvisation for Unaccompanied Saxophones."



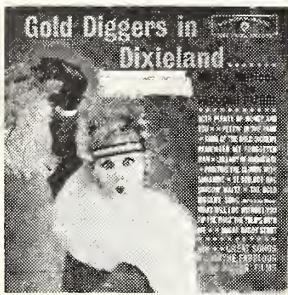
**"CURTIS FULLER"**—Blue Note BLP 1583

Fuller, member of the fantastically successful Jazztet and one of its important cogs, is finally gaining the recognition he deserves as one of the leading trombonists on the scene. This session finds him leading a group comprised of Art Farmer, Sonny Clark, Louis Hayes and George Tucker in a consistently interesting program. He displays earthiness and soul and a vital, surging immediacy to his statements. Farmer is a natural standout here too, as in everything he does. One of the label's best in recent issues.



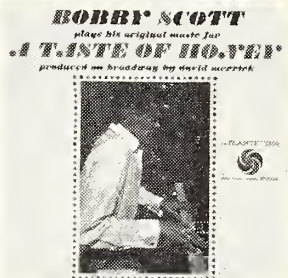
**"TENDERLOIN DIXIELAND"**—Phil Napoleon and his Memphis Five—Capitol ST 1535

The lusty earthiness of many of the songs in the "Tenderloin" score make appropriate fodder for the cannons of Napoleon's two-beat troupe. The trumpeter leads the way in high-stepping fashion through "Artificial Flowers," "The Army Of The Just," "Little Old New York," "My Gentle Young Johnny" and eight others. For the traditionalists.



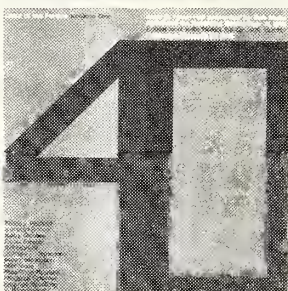
**"GOLD DIGGERS IN DIXIELAND"**—Matty Matlock and the Paducah Patrol—Warner Bros B 1374

Remember those "Gold Diggers" flicks of the Thirties? Well Matlock digs back to those gaudy films for some of the tunes they contained, some good, some bad, but the struttin' Paducah Patrol gives them all a rousing two-beat sendoff into the present. Tunes include "Lullaby of Broadway," "We're In The Money," "Painting The Clouds With Sunshine," "Tip-Toe Thru The Tulips With Me" and several non-entities. Enjoyable Dixie jass.



**"A TASTE OF HONEY"**—Bobby Scott—Atlantic 1355

Bobby Scott's incidental music for the Broadway show "A Taste Of Honey" is in the jazz idiom. Here, the composer-pianist offers his own performances of the music. Assisted by two groups, one a combo, the other string-augmented, Scott barrels his way through the various descriptive themes. Good showcase for the pianist and his music.



**"JAZZ OF THE FORTIES"** Vol. One—Folkways FJ 2841

For its initial issue of dated jazz, Folkways has come up with a series of cuts made at a Town Hall jazz concert, Sept. 21, 1946. Among the personnel heard are Sidney Bechet, Baby Dodds, James P. Johnson, Muggzy Spanier, Miff Mole, Pee Wee Russell, Art Hodges, Mezz Mezzrow, Pops Foster, George Wettling. Tunes played include "Royal Garden Blues," "China Boy," "Sister Kate," "Jazz Me Blues" and "Maple Leaf Rag." Though sound is poor, jazz historians will cherish these relics from the past.

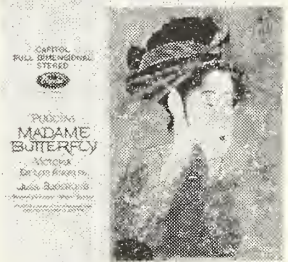
## CLASSICAL PICKS OF THE WEEK

LIVING PRESENCE SOUND SERIES



**BEETHOVEN: "Wellington's Victory"** "Leonore Overture" "Prometheus Overture"—Antal Dorati conducting the London Symphony Orchestra—Mercury LPS 9000

Dorati kicks off the "Victory" with a bang! Just as the conductor took cannon to Tchaikovsky's most hackneyed work, the "1812 Overture," and made it into one of the best-selling classical albums of all time, he now brings musket and Howitzer to Beethoven's corny glory-tune, "Wellington's Victory," and could easily do the same. Dramatic emphasis on sound effects will leave stereo pop fans agog. Two more popular, but higher level Beethoven pieces fill out side two.



**PUCINI: "Madame Butterfly"**—Victoria de Los Angeles, Jussi Bjoerling, Orchestra and chorus of the Opera House, Rome, conducted by Gabriele Santini—Capitol SGR 7232

Competing for the stereo sales of this opera, Capitol issues its second "Butterfly" with Los Angeles. This time around Jussi Bjoerling plays a vital role in this, one of his last recordings before his death. A fine addition to an already overcrowded catalog. Bjoerling's name is the big attraction here.



**MOZART: "The Marriage of Figaro"**—Eberhard Wachter, Elisabeth Schwartzkopf, Gieseppe Taddei, Anna Moffo, Carlo Maria Giulini conducting the Philharmonic Orchestra and Chorus—Angel 3608 D/L

Mozart's "Figaro" is performed in its entirety (four disks) by a distinguished cast directed immaculately by Carlo Maria Giulini. Each performer, particularly Mmes. Schwarzkopf and Moffo, turn in handsome performances of the long work. Assumes an important position in the "Figaro" catalog.



**MOZART: Concerto No. 24 in c minor; Rondo in a minor**—Artur Rubinstein, pianist, Orchestra conducted by Josef Krips—RCA Victor LM-2461

Rubinstein's pianistic genius is the ingredient needed to successfully perform these two great Mozart works. His grasp of the nuances and meanings in the music, coupled with his great technical skill, overshadows pianists who have attempted Mozart with just virtuosity. A true artistic triumph.



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by **Jerry Murad** and his  
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# "AT LAST"

**ETTA JAMES'**

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VIBRATIONS  
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CLARENCE  
(FROGMAN)

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CHARTSVILLE!

# "THE GUNSLINGER"

By

**BO DIDDLEY**  
CHECKER 965

**CHESS PRODUCING CO.**

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## LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- 1 **YOU'RE FRIENDS**  
*Dee Clark (Vee Jay 372)*
- 2 **CHARLENA**  
*Sevilles (J. C. 116)*
- 3 **SUGAR BEE**  
*Cleveland Crochet (Goldband 1106)*
- 4 **KEEP YOUR HANDS OFF HIM**  
*Damita Jo (Mercury 71760)*
- 5 **THE JAZZ IN YOU/  
LOVE I'VE FOUND YOU**  
*Gloria Lynne (Everest 19390)*
- 6 **MILK COW BLUES**  
*Ricky Nelson (Imperial 5707)*
- 7 **GUESS THINGS HAPPEN  
THAT WAY**  
*June Valli (Mercury 71750)*
- 8 **OH LONESOME ME**  
*Johnny Cash (Sun 355)  
Bob Luman (Warner Bros 5184)*
- 9 **TEENAGE VOWS OF LOVE**  
*Dreamers (Goldisc 3015)*
- 10 **IF I KNEW/  
THE WORLD IN MY ARMS**  
*Nat Cole (Capitol 4481)*
- 11 **DEDICATED TO THE ONE  
I LOVE**  
*Shirelles (Scepter 1203)*
- 12 **WAIT A MINUTE**  
*Coasters (Atco 6168)*
- 13 **YEAH BABY**  
*Dante & Evergreens (Madison 143)*
- 14 **THE EXODUS SONG**  
*Pat Boone (Dot 16176)*
- 15 **I AIN'T DOWN YET**  
*Dinah Shore (Capitol 4476)*
- 16 **LEAVE MY KITTEN ALONE**  
*Johnny Preston (Mercury 71761)*
- 17 **I REMEMBER  
(IN THE STILL OF THE NIGHT)**  
*Crests (Coed 543)*
- 18 **WON'T BE LONG**  
*Aretha Franklin (Columbia 41923)*
- 19 **CERVEZA**  
*Bert Kaempfert (Decca 30866)*
- 20 **I REMEMBER**  
*Maurice Williams & Zodiacs  
(Herald 556)*
- 21 **ORANGE BLOSSOM SPECIAL**  
*Billy Vaughn (Dot 16174)*
- 22 **CLOSE TOGETHER**  
*Jimmy Reed (Vee Jay 373)*
- 23 **THE MISFITS**  
*Don Costa (United Artists 286)*
- 24 **I LOVE YOU SO**  
*Chantels (End 1020)*
- 25 **WATUSI**  
*Vibrations (Checker 969)*



## Sure Shots

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

- "THE AGE FOR LOVE"** **Pick of the Week—11/19**  
Jimmy Charles ..... Promo 1003
- "UTOPIA"** **Pick of the Week—12/10**  
Frank Gari ..... Crusade 1020
- "BABY SITTIN' BOOGIE"** **Best Bet—12/3**  
Buzz Clifford ..... Columbia 41876
- "WHAT AM I GONNA DO"** **Pick of the Week—11/26**  
Jimmy Clanton ..... Ace 607
- "YES, I'M LONESOME  
TONIGHT"** **Pick of the Week—12/10**  
Thelma Carpenter ..... Coral 62241  
Dodie Stevens ..... Dot 16167
- "THE STORY OF MY LOVE"** **Pick of the Week—1/7**  
Paul Anka ..... ABC-Paramount 10168
- "IS THERE SOMETHING ON  
YOUR MIND"** **Pick of the Week—12/10**  
Jack Scott ..... Top Rank 2093
- "(I WANNA) LOVE MY  
LIFE AWAY"** **Pick of the Week—11/26**  
Gene Pitney ..... Musicor 1002
- "SPANISH HARLEM"** **Pick of the Week—12/3**  
Ben E. King ..... Atco 6185
- "DON'T READ THE LETTER"** **Pick of the Week—12/10**  
Patti Page ..... Mercury 71745
- "YOU CAN HAVE HER"** **Pick of the Week—1/7**  
Roy Hamilton ..... Epic 9434
- "MUSKRAT RAMBLE"** **Pick of the Week—12/31**  
Freddy Cannon ..... Swan 4066

## "CLOSE TOGETHER"

**JIMMY REED**

# 373



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COMING SOON—THE NEW  
**RICHIE DENNIS**

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**"WITHOUT YOUR TENDER LOVE"**

WANTED—Unpublished tunes  
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*Jerry  
Wallace*

**“THERE  
SHE  
GOES”**

**#59098**

**“TRY  
ME”**

**#59100**



*Margie  
Rayburn*



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BENELUX

PAUL ACKET  
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The Hague, Holland  
Tel: 070-722546



GERMANY

MAL SONDOCK  
Amalienstrasse 28  
Munich, Germany  
Tel: 220197

ITALY

VITTORIO de MICHELI  
Via Dell'Orso 4  
Milan, Italy  
Tel. 86 43 56

SCANDINAVIA

SVEN G. WINQUIST  
Kaggeholmsvagen 48  
Stockholm-Enskede  
Sweden, Tel: 59-46-85

FRANCE

ROGER SELLAM  
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**"CANADIAN SUNSET"**

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Spin**

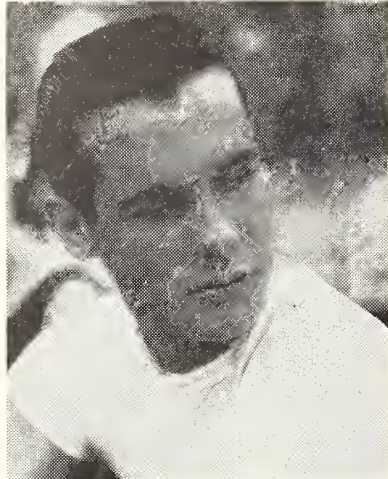
**"ONLY ONE LOVE"**

by **Ann Christy**

DJ's: Write Arco Records

**BIOS  
FOR DEEJAYS**

**Buzz Clifford**



Buzz Clifford was born Reese Francis Clifford III October 8, 1942 in La Grange, Ill. He moved to Montclair, N.J. when he was five, and then, at eleven, to Mountain Lakes, N.J., where he now makes his home.

Previous to his current hit recording of "Baby Sittin' Boogie" for Columbia Records, the songster had no professional experience. While in high school he concentrated on sports, playing varsity baseball and football (of which he was team captain), participating in all water sports and kindling an interest in boxing.

Buzz started playing the guitar when he was nine, filling up his spare time by writing songs. One of his songs, "Blue Lagoon," came to the attention of Columbia Records, which asked the lad to record it for them. The talent he displayed on this initial disk effort prompted the label into pacting him and setting up a session for "Baby Sittin' Boogie."

**Frank Gari**



"Utopia," which moves into the Top 100's #61 slot this week, marks Frank Gari's first effort for Sy Muskin's Crusade label and the label's initial release. It promises to be just the beginning of a firm relationship.

Gari was born in New York City, later moving to his current homestead, Paramus, N.J. His first interest in show business was in acting, resulting in appearances in several movies. One film, "Bad," produced in 1959 with disk jockey Al Collins and featuring several top singing stars, brought Gari to the attention of songwriter Jimmy Crane who inked Gari to a Ribbon wax pact. While promo touring for Ribbon, Frank met Sy Muskin, who became his manager, formed the Crusade label and waxed Gari in "Utopia."

A recent signing to the William Morris Agency by Paul Cantor has the songster lined up for a p.a. tour.



**Platter  
Spinner  
Patter**

ALL ABOUT DISK JOCKEYS

How can a tight music policy help solve a half million dollar safe robbery? WLCY helped Tampa, Fla. police last week by certifying that the record "Last Date" was played at 12:27 the night thieves cracked the Rasdale Armored Car Company. Although the company's burglar alarm clocks were out of order, employees remembered hearing the tune on WLCY at the same time the alarm went off. Police told WLCY's operations manager Roy Nilson that zeroing in the exact time of the robbery valuably aided the investigation. Never underestimate the power of a formula. . . . Don Passerby is forsaking his spin post



**DON PASSERBY**  
(CFOX—Montreal)



**MORTON DOWNEY, JR.**  
(KELP—El Paso)



**FRED FISKE**  
(WWDC—Washington)

at CFOX-Montreal to strike out on a new frontier as an impressario. His initial endeavor is the promoting of a Bobby Vee, the Ventures, Buddy Knox, Rhythm Orchids, Beau-Marks February Dance Party tour of Quebec, Ontario and several upstate New York cities. . . . Al "Flat Top" Daly's (The Voice of Operation Leaky Arm) annual all-night Christmas show again elicited a tremendous response from jockies throughout the country. Those jockies that participated by sending tapes, etc. for the stint included Randy Hall (KDKA-Pittsburgh), Jack Underwood (WOWO-Ft. Wayne), George Gregg (KSO-Des Moines), Gary Lawrence (WNOR-Norfolk), Don Greene and Al Mull (WMEK-Chase City, Va.), the Strongs (WMAL-Washington), Woody Follis (KTUE-Tulia, Tex.), Vince Paul (KWNO-Winona, Minn.), Bob Miller (KBUN-Bemidji, Minn.), Don Doty (KSTP-Minneapolis), Bill McCaughan (KBTM-Jonesboro, Ark.), Bob Custer (KLOK-San Jose, Calif.), Pete Martin (WELM-Elmira, N.Y.), Glen Shankweiler (WKOK-Sunbury, Pa.) and the ubiquitous Larry Gar (WLBG-Laurens, S.C.). It is through the efforts of these boys that so much is being done for O.L.A. And only Al Daly's consistent and persistent promos can do such a round up job. . . . Stan Martin and WARK-Hagerstown, Md., celebrate the first anniversary of the "Night Watch" show Jan. 21 with a gala broadcast from the window of a downtown music shop. Stan originated the "Night Watch" for WARK. The anniversary stanza also marks the end of the very successful association between Stan and the station, as Stan has disclosed that a new position awaits him. "Night Watch" will continue but a successor has not yet been announced.

Morton Downey, Jr., was elected outstanding southwest disk jockey by the Radio Review Board, and is now eligible to compete as one of sixteen area finalists for national honors. Downey has been a top rated jockey with KELP-El Paso since last summer. He had a recording career a while back and still keeps active in the music biz on the song writing side. He is also active in local El Paso political civic and charity affairs. Money Downey receives as part of his prize will be turned over to Radio Free Europe. . . . KALL-Salt Lake City has turned its mikes over to a new "Good Music" policy. Employing a picture of the famed Mona Lisa (the reason for her smile was that good music was back on KALL), the station carried its campaign to all ad media throughout Utah, TV newspapers, movies, outdoor signs, etc. So someone finally found out what the Mona Lisa smile was for. . . . WWDC-Washington's Fred Fiske is giving out five pairs of tickets for reserved seats at the Presidential Inaugural Parade. To be eligible, listeners with same family names as past presidents are sending in cards. Five will be chosen at random. WWDC figures that if they can get names such as Lincoln, Jefferson, Washington as viewers, it will make an interesting publicity blurb for the station. Also, the station will not have a float of its own in the parade but two of its major promotions will share a single entry in the motorcade. Miss Washington of 1960-61, Ruth Rea, will have the seat of honor on the official float of the District of Columbia. WWDC, which has sponsored the Miss Washington contest for the past 19 years, arranged for Miss Rea's appearance. The float will advocate support for the proposed constitutional amendment to grant D.C. citizens the right to vote for President of the U.S., WWDC's current campaign which has been enlisting the editorial support of broadcasters around the country. . . . Beverly Cherner Partridge, wife of WNEW-New York personality Dick Partridge, delivered over to him a pair of twin girls, born Jan. 5. . . . Program director Jack Elliott's "Wacky New Year Resolutions" contest (over KXOX-St. Louis) elicited this gem from a charter member of the "Future Finks of America"—"Help Stamp Out People."

**VITAL STATISTICS:**

KOMA, the Storz station in Oklahoma City, has added three new staffers. Buz Baxter, formerly with KIOA-Des Moines, takes over the afternoon show; Larry Barwick, late of KEEP-Twin Falls, Idaho, moves into the evening slot; and Bill Adams, the former program director of KGMS-Sacramento, Calif., is handling the wake-up chores. Adams will also double on the station's production staff under Don Shafer. . . . John Fulton, vet Atlanta radio exec, has been named president of stations WJIV-Savannah and KWAM-Memphis. Fulton holds a similar position with WGUN-Atlanta and will continue to operate out of his Atlanta offices. All three stations are part of the Rivers radio chain owned by E. D. Rivers, Jr. . . . Jack Diamond is now spinning on KICN-Denver's 8 to midnite stanza. . . . Robert E. Sharon, former vice-president and general manager of KDEO-San Diego, has been appointed sales manager for the Crowell-Collier Hollywood property, KFWB. . . . Stop-The-Press News Item Of The Week: Sun Kil Kim has joined the staff of WWDC-Washington, D.C., replacing Irv Pemstein as office messenger.

# 4th in a Row for Indigo!

1. "HONEST I DO"

by The Innocents

2. "A THOUSAND STARS"

by Kathy Young

3. "GEE WHIZ"

by The Innocents

*and NOW!*

# 4. "DREAMS and WISHES"

## by THE CRYSTALS

Indigo #114

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LP-502  
ST-502

LP-503

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HITS

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YOUR LOVE MAKES THE DIFFERENCE

Warwick M-609

The Genies

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Warwick M-607

Little Esther

WILD CHILD

Warwick M-610

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

★ Busted Wide Open!! ★

★ (See The Charts) ★

★ "WHEELS" ★

★ by ★

★ The String-A-Longs ★

★ Warwick M-603 ★

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

A DIVISION OF

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MORTY CRAFT, PRESIDENT

701 SEVENTH AVENUE • NEW YORK 36

# Album Plans

Deals, discounts and programs being offered to dealers and distributors by record manufacturers.

## ABC-PARAMOUNT

All qualified dealers receive a straight 12½% discount off the face of the invoice, in addition to specific dated billing. Plan is a winter merchandising deal.

## ANGEL

"Top 100" LP's on a controlled 100% exchange basis. Exchange protection applies to as many as 5 copies of each album on the "Top 100" list, with all exchanges to be made on or before June 30. Deferred billing on albums ordered under exchange program from Jan. 3 through Jan. 27.

## AUDIO FIDELITY

"January Dealer Plan"—In view of the recent price reductions on AF albums, dealer has the opportunity to average out existing inventory in line with the new prices. Expires: Jan. 28.

## CAMEO

15% discount and 100% exchange deal with the purchase of 20 LP's, with any one album not to exceed 50% of the order. Deal involves all Cameo-Parkway LP's, including 3 Bobby Rydell packages on Cameo and 2 Chubby Checker packages on Parkway. Plan begins Jan. 16. Expires: Feb. 24.

## CAPITOL

Controlled 100% exchange privileges on all Jan. releases plus a 10% discount on the rest of the label's pop-classical catalog. Dealers may order as many as 5 copies of each new Jan. album with full 100% exchange protection exchanges to be made on or before June 30. Minimum of 50 LP's including at least 2 copies each of 16 different titles in the Jan. release must be purchased. Expires: Jan. 31.

## CARLTON

"Jan. Is Anita Bryant Month"—Special bonuses available in free merchandise and sales incentives on both new Bryant LP's. For further info contact local Carlton distrib. Expires: Feb. 10.

## CHANCELLOR

Same as ABC-Paramount deal.

## COLUMBIA

"Bonus To Sell"—Singles: Dealers can get optional 10% return privilege or 5% dollar credit plan or combination of both on 45's and 33's. Albums: Dollar exchange privilege limited to stereo for stereo, mono for mono, replaces the category on series restrictions.

"Columbia's Profit Formula"—Merchandising program for restocking package goods. Extra 10% discount on mono product, two and four track stereo tape; 20% discount on stereo product; 15% discount on mono and stereo EP's. No discount allowed on Broadway show albums, multiple disk sets. Special "dating terms" available. Expires: Jan. 31.

## ELEKTRA

"January Jubilee"—Dealer gets one free album for every ten purchased from the entire Elektra catalog. To qualify, dealer must order a minimum of thirty albums covering at least fifteen different titles. Expires: Jan. 31.

## EPIC

Dealer receives special discounts from the normal distrib prices, 10% from all mono LP's and 20% from all stereo LP's. Seven new LP's included. Also a 10% discount on the label's low-priced Perfect line and 4-track tapes. Dealers are assured full margin for the special \$2.98 pricing this month for a new Lester Lanin LP, "Lester Lanin Plays Latin." Expires: Jan. 31.

## HARMONY

"Columbia's Profit Formula"—Merchandising restocking plan offers 15% discount on entire line. Special "dating terms" available. Expires: Jan. 31.

## LIBERTY

"Look To Libert For '61"—10% discount on entire dealer's order, including new releases, provided dealer buys 7 of 8 new releases. Payments to be made over 3 month period. 100% exchange privilege. Expires Feb. 13.

## LONDON

"SP-1"—Extra 10% discount on product; payment due March 10; 100% paid newspaper ad program; "Surplus Stereo Stock". Sixty-six London and low-priced Richmond stereo LP's are being sold to distributors at half-price. Expires: Jan. 31.

## MERCURY

"Buy 10 Albums And Get 1 Free In The Same Category"—On entire catalog including new "Perfect Presence Sound Series." Expires: Feb. 15.

## ROULETTE

"Celebrate Roulette's 5th Anniversary With A ½ Price Bonus Sales"—Applying to the Roulette, Rico and Roost catalogs, consumer can buy an album—including fifteen new Jan. releases—at half price if he buys another at the regular price. To augment offer, label is allowing 10% discount on all album purchases made in its low-price Forum catalog. Expires: Jan. 31.

## TIME

"Operation Clean-Up"—For every \$5.00 worth of LP's dealer buys from Time, he can return \$1.00 worth of "obsolete stock," any label or speed and regardless of cost or list price. Expires Feb. 15.

## UNITED ARTISTS

Special re-stocking program. Distributors will receive 1 free LP with each 5 of the same title they buy. Applies to entire catalog. Special deferred payment whereby billing will be split one-half in Feb. and the balance in March. Expires Jan. 31. Plan does not apply to Ultra Audio Sound Series, which remains in a one-a-six program through Jan. 31.

## VERVE

Straight 15% discount passed on to dealers by distributors. Nine new Jan. LP's included. Expires: Jan. 31.

## WARNER BROS.

For every \$5 worth of WB album product purchased, the dealer may return to the WB distrib \$1 worth of any slow moving product he has regardless of label, speed, etc. Both Bob Newhart LP's have a ratio of return of \$1 for each \$10 of purchase. Expires: Jan. 31.



## TOP 50 IN R&B LOCATIONS ACROSS THE NATION

	Pos.	LAST WEEK
1	WILL YOU LOVE ME TOMORROW	1
	Shirley's (Scepter 1211)	
2	SHOP AROUND	2
	Miracles (Tamla 54034)	
3	HOOCHIE COOCHIE COO	4
	Ballard & Midnighters (King 5430)	
4	I IDOLIZE YOU	5
	Ike & Tina Turner (Sue 735)	
5	WONDERLAND BY NIGHT	7
	Bert Kaempfert (Decca 31141)	
6	ANGEL BABY	8
	Rosie & Originals (Highland 5001)	
7	I COUNT THE TEARS	11
	Drifters (Atlantic 2087)	
8	HE WILL BREAK YOUR HEART	3
	Jerry Butler (Vee-Jay 354)	
9	GONZO	6
	James Booker (Peacock 1697)	
10	CRY, CRY, CRY	9
	Bobby Bland (Duke 327)	
11	BABY OH BABY	12
	Shells (Johnson 104)	
12	LET'S GO, LET'S GO, LET'S GO	10
	Ballard & Midnighters (King 5400)	
13	ALL IN MY MIND	20
	Maxine Brown (Nomar 103)	
14	EXODUS	23
	Ferrante & Teicher (United Artists 274)	
15	WALK SLOW	16
	Little Willie John (King 5428)	
16	WE HAVE LOVE	18
	Dinah Washington (Mercury 71744)	
17	DANCE BY THE LIGHT OF THE MOON	24
	Olympics (Arvee 5020)	
18	STAND BY ME	14
	Little Jr. Parker (Duke 330)	
19	SPOONFUL	15
	Etta & Harvey (Chess 1771)	
20	FOOLS RUSH IN	13
	Brook Benton (Mercury 71722)	
21	MY GIRL JOSEPHINE	17
	Fats Domino (Imperial 5704)	
22	BYE, BYE BABY	26
	Mary Wells (Motown 1003)	
23	THERE'S A MOON OUT TONIGHT	31
	Copris (Old Town 1094)	
24	TEAR OF THE YEAR	36
	Jackie Wilson (Brunswick 55201)	
25	RUBY	19
	Ray Charles (ABC 10164)	
26	TROUBLE IN MIND	29
	Nina Simone (Colpix 175)	
27	AT LAST	45
	Etta James (Argo 5380)	
28	HAPPY DAYS	21
	Marv Johnson (United Artists 273)	
29	WATUSI	49
	Vibrations (Checker 969)	
30	LOOKING BACK	32
	Dinah Washington (Mercury 71744)	
31	BUMBLE BEE	22
	Lavern Baker (Atlantic 2077)	
32	SPANISH HARLEM	41
	Ben E. King (Atco 6185)	
33	LAST DATE	25
	Floyd Cramer (RCA 7775)	
34	SAD MOOD	28
	Sam Cooke (RCA 7816)	
35	YOUR OTHER LOVE	37
	Flamingos (End 1081)	
36	I DON'T KNOW WHY	38
	Clarence "Frogman" Henry (Argo 5378)	
37	GEE WHIZ (LOOK AT HIS EYES)	48
	Carla Thomas (Atlantic 2086)	
38	WON'T BE LONG	—
	Aretha Franklin (Columbia 41923)	
39	WAIT A MINUTE	—
	Coasters (Atco 6168)	
40	MY EMPTY ARMS	43
	Jackie Wilson (Brunswick 55201)	
41	CALCUTTA	46
	Lawrence Welk (Dot 16161)	
42	ARE YOU LONESOME TONIGHT	27
	Elvis Presley (RCA 7810)	
43	THEM THAT GOT	—
	Ray Charles (ABC Paramount 10141)	
44	THE SLIDE	50
	Googie Rene (Rendezvous 134)	
45	GUNSLINGER	34
	Bo Diddley (Checker 965)	
46	DON'T GO TO STRANGERS	32
	Etta Jones (Prestige 180)	
47	CALENDAR GIRL	—
	Neil Sedaka (RCA Victor 7829)	
48	(GHOST) RIDERS IN THE SKY	—
	Ramrods (Amy 813)	
49	CLOSE TOGETHER	—
	Jimmy Reed (Vee Jay 373)	
50	HAVE YOU EVER LOVED A WOMAN	35
	Freddy King (Federal 12384)	



## Cameo-Parkway Jan.-Feb. LP Deal

NEW YORK—Cameo Records this week begins a Jan.-Feb. LP program on all Cameo and Parkway LP's, including package product by Bobby Rydell and Chubby Checker, the latter represented on Parkway.

Featuring a 15% discount and 100% exchange deal, the plan—which runs from Jan. 16 to Feb. 24—goes into effect with the purchase of twenty LP's, with any one album not

to exceed 50% of the order.

The Rydell-Checker LP's include: Rydell's "We Got Love," "Bobby Sings" and "Bobby's Biggest Hits"; Checker's "Twist With Chubby Checker" and "For Twisters Only."

Cameo topper Bernie Lowe said that distrib salesmen and promotion men would be in for incentive programs, including a bonus deal for the salesmen. Lowe added that distrib would get extra discounts for volume purchases.

Lowe revealed that Cameo would release in Feb. the first LP by the International Pop Orchestra, featuring 110 men, which the exec said would begin a program of albums which would augment the Cameo-Parkway catalog of mostly packages by hit artists.

Cut in Europe, the album will be released in time for its inclusion in the album plan. Mono list is \$4.95, stereo \$5.95.

Lowe said that basic Cameo-Parkway album policy would be to release "specialized" albums with "special" promotion on each.

## A Feather In Arlen's Kapp



NEW YORK—Roger Williams is flanked by Dave Kapp (left), president of Kapp Records, and Harold Arlen discussing Roger's new Kapp album, "Roger Williams Invites You To Dance." The album includes one of Arlen's greatest songs, "That Old Black Magic."

Arlen, one of America's finest songwriters, is currently witnessing renewed disk interest in his work.

## Warwick Cuts "New Frontiers"

NEW YORK—"New Frontiers," authorized to be played at all Kennedy-Johnson inaugural balls on Jan. 20, has been recorded for immediate release by Warwick Records by the same performers who will offer it at the main inaugural ball at the Washington Grand Armory: vocalist Bill Harrington, chorus and Meyer Davis orchestra.

Song, clefted by Bob Saffer and George Mysels, will also be cut for distribution to Army units by The United States Ceremonial Band—directed by Lt. Col. Hugh Curry with Major Samuel Loboda conducting—which will play it during the inaugural parade activities.

In addition, "Radio Free Europe" will broadcast the number to millions behind the Iron Curtain.

## Sporn-Kassner-Holtzman Set For Big '61

NEW YORK—American Metropolitan Enterprises, headed by Murray Sporn, Edward Kassner and Marvin Holtzman, could be making big chart news right-off in '61.

Kassner has a big score in England, "Portrait Of My Love," which is represented here so far by recordings by Steve Lawrence (United Artists) and Bob Wilson (Decca). The original hit is by Matt Munro on Parlophone, an EMI affiliate (Kassner is also the original publisher of "Pepe," the pic main-title which is a smash by Duane Eddy (Jamie) and which is handled in the U.S. by Shapiro-Bernstein).

Firm is also promoting Bert ("Wonderland By Night") Kaempfert's single outing on Decca, "Cerveza," which is making noise.

## Sign In, Please



PARIS—Duke Ellington is beseeched for an autograph by French film star Michelle Morgan. The Duke met Miss Morgan while in her native city scoring the music for a new French film, "Paris Blues."

## Capitol Realigns Int'l Dept.

HOLLYWOOD—Motivated by a "continuing expansion" of its overseas marketing activities, Capitol Records has realigned executive responsibilities within its international department, according to an announcement last week by Lloyd C. Dunn, vice-president for marketing.

Dunn announced the following appointments: Sandor A. Porges, who joined Capitol in Feb., 1947, and who has served as an administrator of the international department since that time, has been named to the new post of executive consultant of foreign markets. He will continue to report to Dunn.

Gordon R. Fraser, who was appointed director of the international department in Jan., 1960, will assume complete executive responsibility for the department and will report directly to Dunn. Fraser formerly reported to Porges. Fraser will also assume the post of vice-president and general manager of Capitol Records International Corp., a Capitol subsid.

Richard J. Rising, who has served as assistant director of the international department since August, 1960, has been appointed international department manager. He will continue to report to Fraser.

Julius Varady, who has been a member of the international department's New York staff since 1950, has been named export order service manager. In his new post, he will be responsible for supervision of the department's New York staff, as well as functional direction of the department's Scranton, Pa. export order service.

Bob Klein, former pop records merchandising manager of Capitol Records Distributing Corp., has resigned his CRDC post in order to become international promotion manager, replacing King Lane, who has resigned from the company. In his new post, Klein will report to international marketing manager Rising.

Also reporting to Rising will be James R. Winfree, who has been named to the post of international administrative service manager.

According to Dunn, all moves are effective Jan. 16. With the exception of Porges and Varady, who will remain in New York, all personnel involved in the present moves will con-

tinue to be headquartered at the Capitol Tower in Hollywood, Dunn said.

## Caedmon's Drayson On Shakespeare LP Tour

NEW YORK—Harold Drayson, national sales director of Caedmon Records and its Shakespeare Recording Society club, left last Sunday (15) on a three-week, cross-country distrib tour on behalf of the spoken-word label's series of shakespeare recordings. Among the cities Drayson will visit include: San Francisco, Los Angeles, Chicago, St. Louis, Kansas City, Cleveland, Detroit, Dallas and Pittsburgh.

The label has already released three recordings of Shakespeare's works, "Macbeth," "Taming Of The Shrew" and "Othello." Due this month is Sir John Gielgud in "Winter's Tale." Caedmon expects to have all of The Bard's works on disk within three years.

**I COUNT THE TEARS**  
THE DRIFTERS ..... ATLANTIC  
Brenner Music, Inc.

**YOUR OTHER LOVE**  
THE FLAMINGOS ..... GONE  
Brittany Music, Inc.

**FIRST TASTE OF LOVE**  
BEN E. KING ..... ATLANTIC  
Rumbalero Music, Inc.

**NO ONE**  
CONNIE FRANCIS ..... MGM  
Esee Music, Inc.

**HILL AND RANGE SONGS, INC.**  
1619 Broadway, New York, N. Y.

IT'S THE WILDEST!  
**LAFFIN' BEATNIK**  
**Johnny Beeman**  
Amy 809  
AMY RECORDS 1650 Broadway N.Y.

## BLUE NOTE HAS THE HOTTEST Jazz Singles

JUST RELEASED AND MOVING

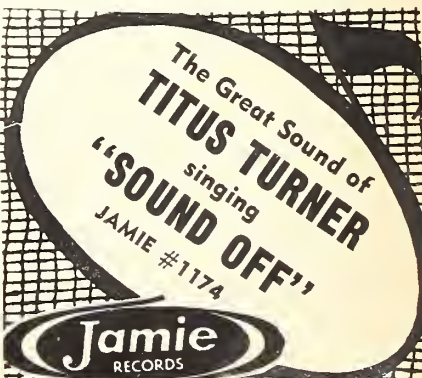
HORACE PARLAN QUINTET  
WADIN' / BORDERLINE  
BLUE NOTE 45-1778

HORACE SILVER QUINTET  
ME AND MY BABY / WHERE YOU AT  
BLUE NOTE 45-1785

HANK MOBLEY QUARTET  
REMEMBER / DIG DIS  
BLUE NOTE 45-1797

GOING STRONG  
LOU DONALDSON  
THE TRUTH / GOOSE GREASE  
BLUE NOTE 45-1773

**BLUE NOTE**  
43 W 61st St. New York 23, N. Y.



## AF Distribs Report Solid Dealer Response To Plans

NEW YORK—Distribs have received an "enthusiastic" dealer response to Audio Fidelity Records' new pricing schedule and January Dealer Plan to go along with the price changes, the label learned at a national distrib dinner meeting hosted by the label's top-per Sid Frey and national sales manager Erv Bagley at the Friar's Club here on Friday, Jan. 6.

Reaction to the program has been so "overwhelming" that the diskery announced last week that it has postponed its new release schedule to Feb. in order that distribs might "give complete concentration to this plan and give dealers the opportunity to take full advantage of the program."

AF mono and stereo albums were recently reduced from \$5.98 to \$4.98 and \$6.98 to \$5.98, respectively. So that dealers can "average out existing inventory in line with new prices," the January Dealer Plan gives them the opportunity of buying mono LP's at \$2.48 and stereos at \$3.10.

**BIG NEW HITS!**  
**"RAININ' IN MY HEART"**  
 SLIM HARPO  
 Excello 2194

**"SOMEBODY KNOCKIN'"**  
 LIGHTNIN' SLIM  
 Excello 2195

**12 ALL-TIME  
 HIT SINGLES  
 IN ONE SMASH ALBUM**  
**"TUNES TO BE  
 REMEMBERED"**  
 Excello LP 8001

NASHBORO RECORD COMPANY  
 177 3rd Ave. N., Nashville, Tenn.

### KLAC-ing



HOLLYWOOD—Pat Boone is shown here recording special promotional spots for broadcast over radio station KLAC. Pat is currently working on his latest release, "The Exodus Song," for which he wrote the lyrics to Ernest Gold's music. The release is coupled with "There's A Moon Out Tonight."

ON ITS WAY TO YOU!  
 SMASHING NEW

**BOBBY BLAND**  
**"I PITY THE  
 FOOL"**

B/w

**"CLOSE TO YOU"**  
 Duke 332

ON ITS WAY TO THE TOP

DUKE RECORDS, INC.  
 2809 ERASTUS ST.  
 HOUSTON 26, TEXAS

Breaking Out Nationally!

**TEENAGE VOWS OF LOVE**  
 by  
**THE DREAMERS**  
 Goldisc 3015

**GOLDISC RECORDS**  
 1650 Broadway, N.Y., N.Y.

## Nine New Verve Albums In January Discount Plan

NEW YORK—Verve Records has released nine new albums which are included in the label's Jan. straight 15% discount passed on to dealers by distribs, according to Bernie Silverman, vice-president in charge of sales.

The LP's are: "Broadway Right Now"—Mel Torme & Margaret Whitling; "Waiter Make Mine Blues"—

Anita O'Day; "Leisure Time"—Stax Wilson; "Oscar Peterson Plays Porgy & Bess"; "Ray Brown, Jazz Cello"; "Live Date"—Buddy DeFranco Sextet; "Gerry Mulligan Meets Johnny Hodges"; "Thank You Charlie Christian"—Herb Ellis Quintet; "Star Goetz At Large"—cut in Copenhagen (2-LP's).

### Off B'way LP Gold-Mine

NEW YORK—For the diskery willing to iron-out contractual relationships and other details, there's a gold-mine original-cast LP in the star-studded Frank Sinatra-hosted inaugural gala being held in Washington this Thursday night (19) to help pay off the Democratic Party's election campaign debts. Show—which is expected to raise \$1,700,000—will include such talent as Sinatra himself, Ethel Merman, Joey Bishop, Mahalia Jackson, Peter Lawford, Anthony Quinn, Sir Lawrence Olivier and many others.

### Csida Talks To Philly Ad Club

PHILADELPHIA—Joe Csida, eastern operations vice president of Capitol Records, last week (12) addressed a luncheon meeting of the Television & Advertising Club of Philadelphia on the subject of "Our Brave New Sponsors."

Csida's talk dealt with the increasing willingness of American advertisers and agencies to sponsor controversial programs, such as the recent "Harvest of Shame" special which dealt with the migratory-worker problem.

### Metro Backing "Carnival"; Gets Film, Disk & Pub Rights

NEW YORK—Metro-Goldwyn-Mayer has contracted to provide \$125,000 for the Broadway musical "Carnival," it was disclosed last week by Sol. C. Siegel, head of the film company. The money, accounting for 50% of the show's financial backing will give Metro access to the film rights, publishing and original cast recording for MGM Records.

"Carnival," with music and lyrics by Bob Merrill, is scheduled to open on Broadway April 13 starring Anna Maria Alberghetti. Gower Champion will direct and choreograph; David Merrick is the producer.

### Cricket Ups Singles Tag To 29¢

NEW YORK—Cricket Records, the kiddie label operated by Pickwick Sales Corp., will up the price of its singles four cents from 25¢ to 29¢ beginning Feb. 1, according to Pickwick topper Cy Leslie. Leslie said that stickers indicating the new price are available for distribs and retailers.

## Celler Re-Intros Juke Box Royalty Bill In House

WASHINGTON, D.C.—Congressman Emanuel Celler (D-N.Y.) has re-introduced a bill in the House of Representatives which would give writers royalties on juke-box plays of their compositions.

Offered by Celler on Jan. 3, the bill (HR 70) reads as follows: To require juke box operators to pay royalty fees for the use of the musical property of composers, authors, and copyright owners.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that the third paragraph of section 1(e) of title 17, United States Code, is amended to read as follows:

"The reproduction or rendition of a copyrighted musical composition publicly by or upon a coin-operated machine shall be deemed to be a public performance for profit, and the operator of any such machine shall be liable for any infringement of any such

musical composition occurring through the use of such machine. As used in this paragraph, the term 'operator' means any individual, partnership, association, or corporation exercising ownership or primary control over any such machine or having primary responsibility for the selection of the place at which such machine is operated, but does not include the proprietor of such place unless such proprietor owns or exercises primary control over such machine or has exclusive control over its placement for operation."

SEC. 2. The amendment made by this Act shall take effect three months after the enactment of this Act.

The copyright bill similar to HR 5921 was an expected move by Congressman Celler. Similar legislative efforts in previous years introduced by him have been designed to bring royalty payments to composers, from owners of coin-operated music machines.

### Japanese See New WB LP's



TOKYO, JAPAN—Picture shows the recent sales conference held by Nitchuki Industries, Ltd., in which the Warner Bros. distributor and licensee introduced the complete WB line of mono and stereo LP's to the press and the country's key record dealers.

**TALK  
 TO ME BABY**  
 F-369  
 FROM  
**"ANNETTE SINGS ANKA"**  
 BV-3302



Latest Release!  
**RAY CHARLES**  
 sings  
**"THEM THAT GOT"**  
 b/w  
**I WANDER**  
 10141





# THE NATION'S Top Ten

## JUKE BOX TUNES (PLUS THE NEXT 25)

	Position	Last Week
1—EXODUS—Ferrante & Teicher Mantovani	UA 274	3
2—WONDERLAND BY NIGHT— Bert Kaempfert	Decca 31141	1
3—ARE YOU LONESOME TONIGHT— Elvis Presley	RCA Victor 7810	2
4—WILL YOU LOVE ME TOMORROW— Shirelles	Scepter 1211	5
5—LAST DATE—Floyd Cramer	RCA Victor 7775	4
6—RUBBER BALL—Bobby Vee	Liberty 55287	8
7—YOU'RE SIXTEEN—Johnny Burnette	Liberty 55285	6
8—CALCUTTA—Lawrence Welk	Dot 16161	22
9—CORINNA CORINNA—Ray Peterson	Dunes 2002	11
10—ANGEL BABY—Rosie & The Originals	Highland 5001	14

11) North To Alaska	19) Sailor	28) Ruby
12) A Thousand Stars	20) Fools Rush In	29) Perfidia
13) Shop Around	21) Colendar Girl	30) Sad Mood
14) Many Tears Ago	22) Blue Tongo	31) There She Goes
15) Sway	23) New Orleans	32) Gonzo
16) Lonely Teenager	24) Stay	33) Wings Of A Dove
17) Haachie Caachie Cao	25) I Count The Tears	34) Emotions
18) He Will Break Your Heart	26) My Girl Josephine	35) Magnificent Seven
	27) Baby Oh Baby	

## Stars Aid Charity



HOLLYWOOD—Radio station KFWB program directors Jim Hawthorne and Chuck Blore (left, second from left) and disk jockey Bruce Hayes (second from right) engage in backstage warm-up activities with entertainers Duane Eddy, Jerry Wallace and Johnny Burnette before the three took the stage of the Hollywood Palladium as part of an all-star line-up who participated in establishing the KFVB Scholarship Fund for the Boys' Club of Hollywood.

# BREAKING!

San Francisco, Los Angeles, Cleveland,  
Detroit, Boston, New York, Philadelphia

and . . .

GOING ALL THE WAY!

# The Original 'CHARLENA'

by

# Sevilles

J.C. #116

# J.C. RECORDS

8943 Wilshire Blvd.

Beverly Hills, Calif.

BRadshaw 2-8347

### Everest Opens Coast Office

NEW YORK—For the purpose of listening to and screening new masters and maintaining a constant search for promising artists, Everest Records has just opened west coast offices at 6223 Selma Selma Ave. in Hollywood, according to LeRoy Holmes. Heading the coast operation is Doris Flack, who will accept all masters from the area and act as a special liaison between the label's coast distributors and the home office in New York.

While on the coast recently, Holmes cut a rush release, "March of the Regiment" with the Randy Horne Singers. Song was written by Mario Burrell, a member of a group tagged Los Churumbeles, and was originally titled "El Paso Del Regimento." Sunny Skylar wrote the English lyric sung by the group. Southern Music is the publisher.

### Satz Resigns Ricordi Post

NEW YORK—Ralph Satz has resigned his position as editor-in-chief of G. Ricordi Co., New York. A veteran of music publishing, Satz previously served in a similar capacity with Leeds Music and ten years with Chappell where he developed the evergreens of Kern, Gershwin, Porter, Rodgers, etc. for the educational market. For many years, Satz served as a member of the board of directors and treasurer of the Music Publishers Association. His immediate plans have not been disclosed at this time.

### Mercury Signs Chi Players Group

CHICAGO — Mercury Records announced the signing of an exclusive recording contract with Chicago's Second City players as a follow-up to the firm's success with the Mike Nichols and Elaine May albums. The Second City group comes from the same school as May and Nichols and Shelly Berman.

The group is currently being recorded at the Second City, where they appear on stage in front of real audiences. Included among the players are Severn Darden, Barbary Harris, Howard Alk, Mina Kolb, Andrew Duncan, Paul Sand, William Mathieu, and Eugene Troobnick. Owners and co-producers of the Second City are Bernie Sahllins, Paul Sills and Howard Alk, with Sills acting as director.

Plans are underway currently for the opening of another Second City in New York.

### Jamal To Open Nitery

CHICAGO—Ahmad Jamal, the jazz pianist and Argo recording artist, will open his own restaurant-night club, the Al Hembra, at 1321 S. Michigan, this city, on Feb. 3.

The nitery, which is the realization of a longtime ambition of Jamal's, will be decorated in modernistic trilevel design with a seating capacity of 180.

Jamal, born in Pittsburgh, made his first appearance at the now defunct Blue Note jazz club in Chicago twelve years ago and is rated as one of the most popular jazz pianists in the contemporary jazz field.

### TALENT HUNT

For Rock & Roll Vocalists  
thru Feb. 15th, 1961.

No Tapes. Mail Demos, Photos

Marvin Cane

COED RECORDS

1619 Bway., N. Y.

(Rejections promptly returned)

2 Great Instrumentals  
by The  
ELECTRO-TONES

"DAYDREAM"

&

"GHOST TRAIN"

J-B 126

J-B  
RECORDS

Nat'l Dist.—GLOBE DIST

1650 B'way N.Y.

(CI6-4255)

## High Hopes



HOLLYWOOD—Don Reed, A&R chief for the independent producing firm, Gerard-Burch Enterprises, disclosed plans to have fourteen year old Mel Arakelian record the new Sammy Cahn-Jimmy Van Heusen flick title song, "The Second Time Around."

Above, the singer (seated center) is surrounded by (left to right) Cahn, Reed, Jack Gerard, head of the firm, and Van Heusen, finalizing plans for the youngster to promote the song by appearances on several network TV shows.

Cahn and Van Heusen, winners of the last two Academy Awards for flick songs, have "High Hopes" that the new tune will go "All the Way."

## Capitol Halts Singles Issues For Extra Push On Hot Decks

HOLLYWOOD — Capitol Records has placed a two-week moratorium on new singles release in order to "concentrate on fifteen disks that are already showing strong potential as a result of the label's recent revitalization of its entire singles program.

The postponement means that releases set for Jan. 16 will now be delayed until Jan. 30 and those set for Jan. 23 will be pushed back to Feb. 6, according to Voyle Gilmore, director of singles' A&R.

"Now that the list of records having clear potential has grown so long, we felt it is wise to give our promotion staff a little extra time in which to do a really proper job on existing disks before bringing out any more," Gilmore said.

Capitol Distributing Corp. is mobilizing its entire field staff for a promotional drive centered on those records which are: already on the charts and showing strong sales and/or deejay response.

The only exception to the morator-

ium is Nancy Wilson's first single, "Foolish Heart" and "The Seventh Son," which is being released Jan. 23 because of a "strong national reaction" to her first two LP's, Gilmore said.

The label's Top 100 entries include: Ferlin Husky's "Wings Of A Dove," (#24), also #1 on the country best-selling chart; and "Oh, How I Miss You Tonight" by Jeanne Black (#75). Sales and deejay reaction is reported on such items as Nat King Cole's "If I Knew," Dinah Shore's "I Ain't Down Yet," The Four Preps' "Calcutta," Simon Crum's (Ferlin Husky) "Enormity In Motion," Edith Piaf's-Frank Pourcel's "Milord."

### Italy's CGD Label Mgr. In U.S. For New Catalogs

NEW YORK—Giuseppe Giannini, of Italy's CGD label in Milan, is presently touring the U.S. to "say hello to all his friends" and to look for representation in Italy of American disk catalogs for a new label, Galleria Del Corso, just established by Ladislao Jugar, owner of CGD and many publishing firms in Milan. Giannini will continue to manager CGD as well as the new label. CGD handles, among others, the U.S. catalogs of MGM, Cameo, Parkway, Everest, Palette and Fiesta.

### Comstock To Score UA Film

NEW YORK — Frank Comstock has been signed by producers William Bowers and Jack Webb to compose and conduct the music score for "The Last Time I Saw Archie," a Mark VII comedy currently filming for United Artists release.

Comstock, long-time arranger for Les Brown, previously worked for Webb by scoring "The D.A.'s Man" telefilms and composing and arranging the jazz music for "Pete Kelly's Blues." He also arranged the jazz music for "Giant" and the scores for many "Mr. Magoo" UPA cartoons. He has two album best-sellers for Columbia Records—"Young Man's Fancy" and "Patterns."

"The Last Time I Saw Archie," directed by Webb, stars Robert Mitchum, Webb, Martha Hyer and France Nuyen.

### Burnette Skedded For 28 Day Tour Of Europe

HOLLYWOOD — Johnny Burnette has been set for a 28 day personal appearance tour of the British Isles and Europe. The Liberty songster will leave the states Mar. 11 for England, Scotland and Ireland. Thereafter, he will proceed to the continent for bookings in Stockholm, Paris, Munich and Rome. Additional bookings are currently under negotiation.

Originally, Burnette was skedded just for a one-week tour of the British Isles to start Feb. 7 but the success of "You're Sixteen," his second smash single in a row, following "Dreamin'," prompted the extension of the original trip. Being released this week are a new single and a new LP by Burnette. The single is "Little Boy Sad" b/w "Down To The River"; the LP is titled "Johnny Burnette."

### Ad Adds Songster

NEW YORK—Ad Records of Owelwein, Ohio has pacted songster Gene Jay, brother artist-writer Redd Stewart. Jay along with Andy Doll, Jerry Smith plus three other artists were cut in Nashville during last Nov.'s WSM fete. Both the Jay and Doll decks were just released and the Smith deck is due Feb. 1. Jay sings one of his brother's songs, "Send Her Back To Me."

### Kaybo Signs Lark

HOLLYWOOD—Newly formed Kaybo Records, this city, has inked Roberta Daye to a term pact, it was announced last week. Miss Daye recently closed at the Dunes in Las Vegas with a group known as the Knights. She is set to open soon at the Slate Bros. club on La Cienga Blvd. in Los Angeles. Label is reporting "solid sales" with Bobby Sanders' waxing of "I'm On My Way."

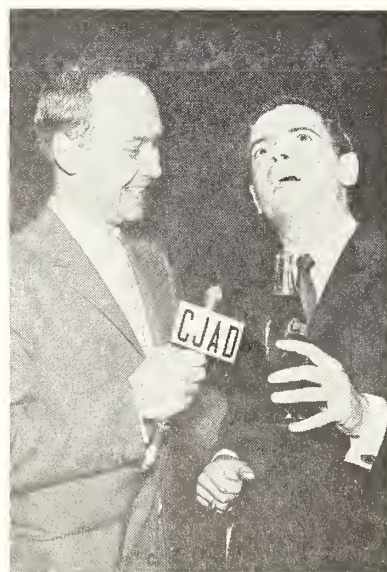
### Detroit Distrib Names Sales Mgr.

DETROIT—Harry Levin, president of Cadet Distributing here, has appointed Alfred Truax as sales manager. Truax also hired two additional salesmen: Morrie Horowitz, formerly assistant manager of Decca's Detroit branch, and Cy Rott, formerly with King Records.

### Lecturn-Eureka Art Director

HOLLYWOOD — Norm Groth has joined the Lectern-Eureka record companies here as art director. He was formerly associated with Tempo Design, also this city.

### All About "Show Folk"



MONTREAL—Paul Evans assumes a happy go lucky attitude while being interviewed by Mike Stephens, host of CJAD's "Hi Fi Club." Paul's latest Carlton disk is "Show Folk."

### THE CASH BOX CHARTS

## THE HOOCHIE COOCHIE COO

Hank Ballard & Midnighters  
—King 5430

### LET'S GO, LET'S GO, LET'S GO

Hank Ballard & Midnighters  
—King 5400

### WALK SLOW

Little Willie John—King 5428

### ANGEL BABY and BABY OH BABY

Charles Brown—King 5438

### BEWILDERED and IF YOU WANT ME

James Brown—King 5441

New!

LITTLE WILLIE JOHN  
sings  
LEAVE MY KITTEN ALONE  
b/w  
I'LL NEVER GO BACK  
ON MY WORD  
King 5452

**KING**

1540 Brewster, Cincinnati, O.

SURE NO. 1 for '61

Smash Follow-up to "STAY"

**Maurice Williams**

and the Zodiocs

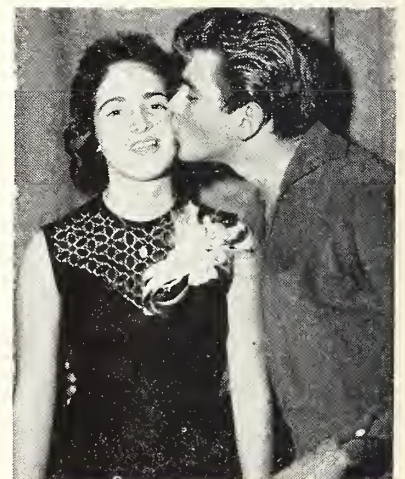
**"I REMEMBER"**

HERALD 556

HERALD RECORDS

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### A Kiss To Build A Dream On



CHARLESTON, W. VA. — Fabian plants a buss on the cheek of 16 year old Hedy Brown. The lucky Miss won a "Date With Fabian" on Dick Reid's WCHS-TV program and the star, appearing in town with the "Biggest Show of Stars" tour package, obliged the gal with a date.

## Distributors Buy \$300,000 Worth Of Carlton Merchandise At Meet

NEW YORK—Orders at recent distributor meetings for Carlton Records' product—including single and LP's totaled over \$300,000, according to label prexy Joe Carlton. Carlton told *The Cash Box* at a press conference last week that recent distributor meetings regarding new Anita Bryant and Paul Evans product, and the "Hear How" instructional LP series proved "extremely encouraging," and that acceptance of the "Hear How" \$1.98 series by non-distributor covered areas (national department stores, variety chains, drug and food stores) was "overwhelming." Carlton also introduced at these meetings his new "Virtuoso Series," a deluxe sound series which has not yet been issued.

Declaring January Anita Bryant Month, Carlton has simultaneously released two albums and one single by the thrush. The LP's, "In My Little Corner of the World" and "Hear Anita Bryant In Your Home Tonight!", and the single, "A Texan And A Girl From Mexico," are being offered to dealers and distributors in what Carlton describes as a "tremendous deal." In the offering for Feb. is Paul Evans Month which will also be marked by a two LP release, "Folk Songs of Many Lands" and "Hear Paul Evans In Your Home Tonight." The lad is currently out single-wise with "Show Folk" b/w "I Love To Make Love To You," which Carlton feels will greatly enhance the desirability of the albums.

Carlton is merchandising his line to distributors under the slogan, "Sell Us First! Special incentives include a five cents per album spiff to salesmen on the Bryant-Evans LP's, and two cents per LP on the "Hear How" line.

Carlton disclosed that distributors had purchased \$140,000 worth of "Hear How" albums, proof that they were confident that he had not infringed upon him by initially marketing the six albums direct to such stores as Montgomery Ward, Sears, and other areas not normally covered by distributors. In merchandising this series for distributors, Carlton is picking up the entire local advertising tab, specifying that all ads for the series must contain a mail order coupon and that the \$1.98 retail price must be held. He has allocated \$1500 per area for twenty distributors.

## Capitol Fetes Kingston Trio For LP Sales

HOLLYWOOD—The Kingston Trio, will receive four gold disks, representing \$4 million in LP record sales, at a luncheon presentation this week (13) before some sixty members of the press and top Capitol executives.

The multiple gold-record awards, come on the eve of the group's departure Jan. 20 for their first foreign tour, a two-month jaunt through the Far East and South Pacific.

Label topper Glenn E. Wallich will present the gold records awards to the Kingstons—Dave Guard, Bob Shane, and Nick Reynolds—at the informal luncheon in Michael's Restaurant, Los Angeles.

Other Capitol executives attending will be Lloyd W. Dunn, vice-president for marketing; Alan W. Livingston, vice-president for creative services; and Voyle Gilmore, executive A&R Producer, who has produced all of The Kingston Trio records.

The million-selling albums, as certified by the Record Industry Association of America, are "The Kingston Trio," "The Kingston Trio At Large," "From The Hungry i," and "Here We Go Again."

In the summer of 1958, The Kingston Trio scored their first hit with a single record which made a national celebrity of an obscure folk character named "Tom Dooley." A million-and-a-half sales on the "Tom Dooley" record brought the Trio their first gold record and great popularity.

The group's success led to the for-

In discussing the acceptance of his "Hear How" series by chain stores, Carlton cited the E. J. Korvette (New York) ads which sold over \$5,000 of the albums within five days as the kickoff to the initial success. He revealed that Ward and Sears are putting the albums into their new mail order catalogs and that Sporta Arenas, Inc., one of the nation's largest bowling alley chains, has contracted to sell the "Hear How To Be a Better Bowler" LP via special displays in all of its twenty-five alleys. Stores which are displaying the series include Polk's (Chicago), Peoples Drug (D.C.), Grand Union, A&P, and Woolworth's, among others.

Encouraged by this initial reaction, Carlton said that he plans to add fifteen more "Hear How" albums to the line by March, and to have a total of sixty in the series by the end of the year. Ideas, he said, were not holding him back, for he has amassed over 400 different subjects, but that only time prevents him from going even further by 1962. The fifteen planned for March include: "Hear How To Play Better Baseball" by Ralph Houk, "To Converse In French, Spanish, Italian and German" (four individual LP's prepared by the official language tutors of Air France, Pan American, Alitalia and Lufthansa Airlines), "To Achieve Sexual Harmony in Marriage," "To Tell Your Child the Facts of Life," "To Take Better Photographs," "To Be a Better Fisherman," "To Improve Your Vocabulary," "To Improve Your Etiquette," "To Throw A Perfect Party," "To Skin Dive, Scuba Dive and Water Ski," "To Look More Beautiful" and "To Train Your Dog."

In addition to new product, Carlton announced the signing of Merv Griffin and the forthcoming release of his first record, "Banned In Boston." Carlton also inked Sid Bass as pop A&P arranger and artist. He is skedded to begin work the first of Feb.

In a further expansion of the line, Chuck Speas has been contracted to cut four jazz albums for Carlton within the next two years as the core of the label's new "Collegiate Jazz" series. Speas, head of a seven-piece band, is currently on a concert tour of the nation's campuses.

mation of other similar outfits and helped give folk music new life on the pop charts.

The Trio has scheduled its first appearance on the up-coming tour for Tokyo Jan. 25. Enroute, they will stop off briefly at Honolulu, where both Guard and Shane grew up. Reynolds is from San Diego.

Following numerous appearances in Japan and Korea, the Trio will trek Australia and New Zealand. They will close the excursion with a week's vacation in Fiji and Tahiti beginning Feb. 28.

The singers expect to bring back many new folk songs for adaptation to their repertoire.

## Decca Rushes Single By New Songster

NEW YORK—Decca Records has rushed-released a single by songster Bob Wilson, who bows on the label with "Marie Marie" and "Portrait Of My Love." Latter tune is currently one of England's biggest hits. The 22-year-old performer has been studying voice since he was nine. He has toured abroad and plans are currently in the works for booking in one of New York's East Side rooms.

## Trying For Two-In-A-Row



TRENTON, N.J.—Gene Kaye, WAAT disk jockey, interviews Maurice Williams and the Zodiacs when the Herald recording troupe appeared on his show to perform its latest single, "I Remember." The group is coming off its smash of "Stay."

## Philly Ork Sets '62 Tour Of U.S.

NEW YORK—Eugene Ormandy and The Philadelphia Orchestra will make a transcontinental tour of the United States in May and June, 1962, according to an announcement by orchestra manager Roger G. Hall.

The five-week journey will begin May 8, immediately after the Orchestra's 27th annual appearance at the Ann Arbor May Festival.

Two special festivals will highlight the Western trip of the Orchestra. Mr. Ormandy will conduct all twenty-five concerts in the course of an itinerary to be announced in the near future.

At the close of its 60th season, the Philadelphia's total touring mileage approached the two million mark. Much of this mileage was clocked up in the U.S. but three overseas tours—in 1949, 1955 and 1958—have also contributed to this total.

### Chart-To-Chart Hits!

#### BLUE TANGO

Bill Black's Combo—Hi  
Lester Lanin—Epic

#### CORRINA, CORRINA

Ray Peterson—Dunes

#### Theme from THE APARTMENT

(Single and Album)  
Ferrante & Teicher—United Artists

#### Hits of Yesterday

Joining Hits of Today  
WHEN MY SUGAR WALKS  
DOWN THE STREET

Mary Kaye Trio—Verve

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ANYTHING BUT LOVE

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## A Gale Of LP's



NEW YORK—Sunny Gale, in Colony Record Shop, this city, promoting her new Warwick album, "Sunny," with a personal appearance, had a surprise visitor last week in Jack Lazare, WNEW disk jockey. Gale's appearance kicked off the label's extensive campaign for the package.

## Joe Fields Named Sales Manager For London Singles

NEW YORK—As part of the division of its British and American pop singles department, London Records has announced the appointment of Joe Fields as sales manager of London's pop singles. As the label is planning a sales and promotion campaign with a concentrated drive to "establish an even greater emphasis" on British and European talent than in the past, Fields will deal directly with England, Germany, France, Belgium, Italy, etc. for masters to be released here.

The label also noted that the position was filled because of the "vast" amount of labels being distributed by London, including Hi, Monument, Colonial, XYZ, etc.

Fields, who was previously a salesman for Columbia Record Distributors in New York, will report to Lee Hartstone and Walt Maguire.

Also added to the London Group promotional staff is Ray Hill, formerly head of Hit Records in Cincinnati. Hill will work out of Cincinnati handling national promotion on London Group labels yet to be announced.

This division will enable Marvin Deane, London's national promotion head, to concentrate on the American indie labels. Deane is currently making his first swing through the west. His schedule includes Denver, Los Angeles, San Diego, San Francisco, Portland and Seattle.

## UA Names Midwest Regional Manager

NEW YORK—The appointment of Wade Whitman as midwest regional manager for United Artists Records has been announced by Andy Miele, national sales manager. Whitman, who was formerly associated with the Mercury Distributing branch in Cleveland, will headquarter in Chicago, Miele said.

Appointment of Whitman completes the regional manager set-up, Miele reported. Jerry Raker will continue as eastern manager, while Lloyd Linville will cover the south and Harry Goldstein the west coast. All four regional managers report directly to Miele.

## Mercury Appoints New Ad Agency

CHICAGO—Mercury Records has announced it has named Herbert Baker Advertising here to handle its entire account, formerly split between John W. Shaw Advertising, Chicago (popular), and Irving Serwer Advertising, New York (classical). Total billings are estimated at \$300,000 annually.

Mercury also named Steve Schickel, publicity director, the new director of advertising and publicity. Kenny Myers, who was in charge of advertising, is now devoting full time to his position as vice president in charge of sales. Millie Stergis remains as advertising administrator.

## AmPar Unveils Winter LP Plan At New York Distributor Meet

NEW YORK—Climaxing its one-day distributor convention at the Hotel Delmonico in New York on Saturday, Jan. 7, AmPar Records revealed its winter merchandising plan to kick off the 1961 season.

With a reported record turnout of distributor heads and execs rivaling last summer's "Big 5th" campaign, ABC-Paramount has included eleven albums on the parent label, and the initial four releases on its new Impulse tag. Opening the meeting with pointed remarks concerning the optimistic future of the record industry in general, prexy Sam H. Clark, then turned the proceedings over to Allan Parker, director of sales and merchandising, to present the details of the sales and merchandising plan.

All qualified dealers are to receive a straight 12½% discount off the face of the invoice, in addition to specific dated billing. Merchandising aids on all eleven ABC-Paramount and the four Impulse packages will be supplied to distributors and dealers, in addition to thirty selected easels on catalog merchandise. Shipments on all fifteen units will be made simultaneously to distributors between January 15 and 20. A new four-color consumer catalog has been completed containing pictures of all the album covers in the ABC-Paramount catalog, with titles and album contents. The catalog will be cross-indexed for ready reference.

A special sampler on the four Impulse albums will be made available to dealers, consisting of bands from the following albums: "The Great Kai & J. J.," featuring Kai Winding and J. J. Johnson; "Genius + Soul = Jazz," by Ray Charles; "The Incredible Kai Winding Trombones," and "Out Of The Cool," with the Gil Evans Orchestra.

The biggest incentive plan in ABC-Paramount's history has been devised for distributor representatives, with ten automobiles to be awarded to salesmen and distributor heads.

While Chancellor Records, distributed by ABC-Paramount throughout the United States, has not announced its new album releases, the sales and merchandising plan also applies to the Chancellor product. The plan will be in effect until March 31.

After Parker's presentation, Larry Newton, vice-president in charge of sales, paid tribute to the distributors for their loyal support and cooperation to "place ABC-Paramount among the leaders in the independent recording field today." The convention was topped off with Clark's hosting of a

special dinner for the entire assembly at Manhattan's famed Latin Quarter that evening.

Included in the ABC-Paramount releases are: "Dedicated To You," by Ray Charles; "The Giants Of Flamenco," featuring Montoya and Sábicas; Volume II of "Adventures In Paradise;" "Big 15 Polkas;" "Don Costa's Big 15;" "The Modern Sound Of Betty Carter;" "Exciting Hong Kong," featuring Lionel Newman; "Paul Anka's Great Hits—Strictly Instrumental;" "Great For Dancing (Vol. I)" and "Great For Dancing (Vol. II)" by The Sociables, and; "Damita Jo—The Big 15," with Steve Gibson and The Red Caps.

## Mercury Holds Meet For New Distributors

CHICAGO—Mercury Records last week held a 2-day orientation conference for the new distributors from Boston, Pittsburgh, Hartford and Ohio at the firm's home office in Chicago.

Purpose of the meeting was to bring in only the new distributors and acquaint them with Mercury's "history, philosophy and policy." It also gave Mercury management an opportunity to meet face to face with the management of the new distributorships.

Herb Dale and John Penny from Dale Enterprises represented the new Boston distributor and Glen Miller represented the Bill Lawrence, Inc., distributorship of Pittsburgh. In attendance from Leslie Distributors in Hartford, Conn., were Louis Boorstein and John Rocanello. Henry George of M. S. Distributing in Cleveland was in attendance and also Marvin McDermott of the M.S. operation in Chicago.

The meeting featured an introduction by president Irving B. Green, which covered a general rundown on the industry, Mercury's plans for future growth, artist acquisition, and operations of the firm's plant in Richmond, Indiana.

Kenny Myers, vice president in charge of sales, covered the review and evaluation of the Mercury catalog, the make-up and purpose of the firm's unique regional sales force, and the weekly tabulation analyses as a basis for release determination and distributor efficiency. Myers also covered the weekly wrap-up which is sent to all distributorships and their personnel, as well as procedures surrounding the return of merchandise.

Irwin H. Steinberg, executive vice president of Mercury, covered the organization of the firm, its make-up, and the personnel to contact for various phases of public relations, advertising, artists relations, etc. He also explained the firm's availability for helping the distributors in the area of distributorship management as well as billing, inventory, statement forms, and mechanical equipment. Steinberg also stressed for the new men, techniques for increasing volume by tabulating the salesmen and the use of the account folder as a method of routing salesmen. Here, Mercury's tabulation system of rating distributors on their performance was demonstrated.

The two-day meeting was termed "unique" in its scope by the men in attendance and the technique will be applied wherever and whenever personnel changes warrant it, on the distributor level as well as on the home office level.

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## Songs Cut By Kenco Set For Inaugural

NEW YORK—A song written by Ada Rogers Wilson, founder and president of Crippled Children's Hospital in Corpus Christi, Texas, has been released by Kenco Records here and will be featured during the inaugural parade and proceedings for President-elect Kennedy this week.

The number, "America Victory! America Liberty," was recorded by Kenco with songster Eddy Tone and The Winged Victory Chorus and has been packaged in a four-color sleeve. According to the label, the song has received personal letters of commendation from such dignitaries as Vice President-elect Johnson, Senator Hubert H. Humphrey, Secretary of Defense Thomas S. Gates. The song has also been noted in the Congressional Record of the 86th Congress.

Miss Wilson has dedicated all of her royalties from both the published piano music and the Kenco disk to The Crippled Children's Hospital.

The label's Washington-Baltimore promo rep, Martha Nash, has been invited to the Presidential Inauguration, according to the label.

## Mercury Plan-Aids Back New "Sound" LP's

NEW YORK—With a strong distrib order reaction to its new LP product, Mercury Records is backing up the "huge demand" with a special deal and an "all-inclusive" advertising campaign.

The label reported last week that orders tallied for the first week of the plan amounted to \$750,000. Heading consumer sales were the Antal Dorati "Wellington's Victory" LP—a follow-up to the very successful "1812 Overture" set by Dorati—and Brook Benton's "Golden Hits," both selling

30,000 copies in their first week of release, according to Mercury.

The special Mercury offer features a "Buy 10 Albums And Get 1 Free In The Same Category" offer on all orders placed up to Feb. 15. Dealers will receive a four color window display featuring all seven new LP's and a window display featuring the "Wellington" set.

So that dealers can pin-point attention on the label's "sound" LP's a four-color molded plastic sign with the words "Sound Series" spotlighted, will be in the deal. Also available are counter displays and catalogs of the "Perfect Presence Sound" packages; counter card display piece; 7 inch 33's of excerpts from the seven new LP's for consumers who buy a "PPS" LP; 12 inch LP of selections from the seven LP's for dealer demonstration purposes.

Some of the artists included in the seven new LP's are Xavier Cugat, Jose Melis, The Platters and David Carroll.

### Chess Adds Herb Gordon

CHICAGO—Max Cooperstein, national sales and promotion manager of Chess Producing Company, this city, has announced the appointment of Herbert Gordon to the position of eastern representative for the Chess, Checker and Argo record labels.

Gordon, who will establish his headquarters in Philadelphia, will cover the following territories: Philadelphia, New York City, Baltimore, Washington, D.C.; Richmond, Va.; Boston, Pittsburgh, Buffalo, Albany and Hartford.

Gordon was employed by Universal Distributing of Philadelphia just prior to his appointment by the Chess diskery. Before that he handled promotion and sales for Jamie Records.

### Mercury Expands Promo Dept.

CHICAGO—Mercury Records has announced the addition of five new territorial promotion managers, thus expanding its promotional staff to the largest it has been in the firm's history, according to promotion head Charlie Fach.

The new managers and the distributors they will be working out of are: Richard Forster, C&C Distributing, San Francisco; Don Grady, Dale Enterprises, Boston; Gerald Meyers, Metro Record, Buffalo; Robert Verzi, Mercury Record, Los Angeles; Charles Perry, Bill Lawrence Inc., Pittsburgh.

### Col.'s Bruno & Stern Win French Classics Prize

NEW YORK—Two Columbia Masterworks recording artists, conductor Bruno Walter and violinist Isaac Stern, were recently awarded France's highest recording honor, the Grand Prix du Disque of the Academie du Disque Francaise.

Dr. Walter was honored for his recording of the Nine Symphonies of Beethoven, and Stern for his performances of the Franck and Debussy Sonatas, with Alexander Zakin, accompanist.

Both Dr. Walter and Mr. Stern have previously been recipients of the French award. In 1957, Dr. Walter was triply honored in having three of his records chosen for top prizes; "In the Gardens of Mirabell" (devoted to music of Mazart); "The Birth of a Performance," which included a rehearsal for a Mozart Symphony recording; and the Brahms "Double Concerto for Violin and Cello.

For his performance of the solo violin part in the same recording of the Brahms "Double" Concerto, Stern was also awarded the Grand Prix.

### Victor's Oriental Vision



PHILADELPHIA—Mary Mon Toy, who portrayed the role of Minnie Ho in the Broadway and road company productions of "The World of Suzie Wong," is shown with WFIL staffers Paul Norton and Stu Wayne presenting them with a copy of the RCA Victor soundtrack LP from the motion picture version of the show. The young lady toured Philadelphia's radio stations in a promo for the track LP.

## Ace Pacts A "Miss America"



JACKSON, MISS.—Mary Ann Mobley, "Miss America Of 1959," is shown signing a recording contract with Ace Records president John Vincent. Label's hot artist, Jimmy Clanton, who's currently clicking with "What Am I Gonna Do," looks on. Mary's holding on to Clanton's latest LP, "Jimmy's Happy, Jimmy's Blue."

### NARM Board Meets For Miami Convention

NEW YORK—Plans will be finalized for the National Association of Record Merchandisers' (NARM) annual convention in Miami the latter part of April at regular quarterly meeting of the association's board of directors at the Hotel Park Sheraton here this week (Jan. 18-22).

Attending will be Harold Goldman, Ed Snyder, George Berry, Jim Tiedjens, Glen Becker, Donald Belzer, Ed Jay and Earl Foreman.

### Victor Ships First Compact 33's

NEW YORK—RCA Victor last week shipped its first Compact 33 singles to dealers and deejays. Four singles, also available on 45's, are included: Della Reese's "The Most Beautiful Words" and "You Mean The World To Me"; Andy & Bev Sisters' "Trees" and "You Can't Be Mine Anymore"; The Ames Bros.' "Asking For You" and "A Kiss From Cora"; Boots Randolph's "Big Daddy" and "Bongo Band"; Barry Martin's "Why'd I Have To Fall In Love With You For" and "Got A Whole Lotta Loving To Do."

### Swan Pacts Al Alberts

PHILADELPHIA — Swan Records president Tony Mammarella has announced that the first artist signed to a pact this year was Al Alberts, former lead singer with the Four Aces. The initial release for Alberts, who signed a long term pact, will couple "Oh Mein Papa" and "I'm Alone." Mammarella also stated that the company has switched its location to 1703 Jackson St., Philadelphia 45, Pa.

### Clebanoff To Tour

CHICAGO—Mercury recording artist Herman Clebanoff of the Clebanoff Strings has signed for an extended tour for the 1961-62 season covering the West Coast, Idaho, Utah, Colorado, Nebraska, Arkansas, Mississippi, Texas, New Mexico and Arizona.

Clebanoff recently signed a management contract with Columbia Artists and is under the personal direction of Andre Mertens. The tour is booked with Community Concerts, Inc., an affiliate of Columbia Artists. Music from Clebanoff's Mercury albums will be featured on these concert dates.

### Sensational New Release

on MANCO RECORDS

## "THAT OLD JUKE BOX"

b/w

## "STEAMBOAT BILL"

by

## Howard Crockett

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The one and only HOWARD CROCKETT, writer of such big sellers recorded by the late and great JOHNNY HORTON as "Honky Tonk Man," "Cne Woman Man," "Whispering Pines," "Slewfoot The Bear," etc., now sings his own big ones, "THAT OLD JUKE BOX," and "STEAMBOAT BILL."

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**"THE JAZZ IN YOU"**  
and  
**"LOVE I'VE FOUND YOU"**  
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# JAN. ALBUM RELEASES

# JAN. ALBUM RELEASES

## POPULAR

### ATLANTIC

- "Yakely Yak"—The Leiber-Stoller Big Band—LP-8047(M)
- "Blue & Sentimental"—Lurlean Hunter—LP-1344(M)
- "A Taste Of Honey"—Bobby Scott—LP-1355(M)
- "Romantica"—Raymond Lefevre & His Continental Dance Orchestra—LP-8044
- "Champion Jack's Natural & Soulful Blues"—Champion Jack Dupree—LP-8045(M)
- "Tales For Young'uns"—Dan Blocker—TLP-903(M)

### CAMDEN

- "Tenderly He Watches"—George Beverly Shea—CAL-653(M)
- "Musical Nightcap"—Armando Trovajoli His Piano, Harpsichord and Orchestra—CAS-598(S)
- "Minstrel Show!"—Frank Simms and his Minstrels—CAL-651(M)—CAS-651(S)
- "Dance, Dance, Dance Vol. 3-32 Irving Berlin All Time Hits"—Gerald and his Orchestra—CAL-652(M)—CAS-652(S)
- "Living Strings Play Music Of Hawaii"—CAL-661(M)—CAS-661(S)
- "The One And Only Tommy Dorsey"—Featuring Frank Sinatra, Edythe Wright, Jack Wright, Jack Leonard, The Pied Pipers, The Clambake Seven and Orchestra—CAL-650(M)
- "Wish You Were Here"—Original Cast—CAL-621(M)
- "Play One For Me"—Frankie Carle—CAL-585(M)
- "Living Strings Play All The Music From 'Camelot'"—CAL-657(M)—CAS-657(S)
- "Selections From The Unsinkable Molly Brown"—Bernie Knee and Sandy Stewart with The Elliot Lawrence Chorus and Orchestra—CAL-667(M)

### CAPITOL

- "From The Gay 90's To The Roaring 20's"—Dick Sinclair—T-1478(M)
- "Broadway '61"—Les Baxter—T-1480(M)
- "Too Much"—Ann Richards and Stan Kenton—T-1495(M)
- "Somethin To Shout About"—Hovie Lister and The Statesmen Quartet—T-1508(M)
- "Fiesta Espanola"—Los Churumbes—T-1484(M)
- "The Freshman Year"—The Four Freshman—T-1485(M)
- "Seems Like Old Times"—Freddie Martin & His Orchestra—T-1486(M)
- "Highlights From The World's Greatest Operettas"—T-1510(M)
- "The Unsinkable Jonah Jones Swings The Unsinkable Molly Brown"—T-1532(M)
- "The Great Smash Hits"—Various Artists—T-1488(M)
- "Dakota"—Dakota Station—T-1490(M)
- "Sinatra's Swingin' Session"—Frank Sinatra—W-1491(M)
- "The Pastors Cut Up Tenderloin"—The Pastors—T-1534
- "Tenderloin Dixieland"—Phil Napoleon and His Memphis Five—T-1535(M)

### COLUMBIA

- "Camelot"—Original Broadway Cast—KOL-5620(M)—KOS-2031(S)
- "On The Swingin' Side"—Vic Damone—CL-1573(M)—CS-8373(S)
- "Memories Are Made Of This"—Ray Conniff and his Orchestra and Chorus—CL-1574(M)—CS-8374(S)
- "On The Happy Side"—Ken Griffin At The Organ—CL-1518(M)
- "Sunshine Guitar"—Guy Mitchell—CL-1552(M)—CS-8352(S)
- "Music From Lerner & Loewe's Camelot"—Andre Previn and His Trio—CL-1569(M)—CS-8369(S)
- "Friendly Tavern Polkas"—Frankie Yankovic and His Yanks—CL-1551(M)—CS-8351(S)
- "I Believe"—Mahalia Jackson—CL-1549(M)—CS-8349(S)
- "Jerry Murad's Fabulous Harmonicats"—CL-1556(M)—CS-8356(S)
- "Cherry Pink And Apple Blossom White"—Jerry Murad's Harmonicats—CL-1556(M)—CS-8356(S)
- "Johnny Horton's Greatest Hits"—CL-1596(M)—CS-8396(S)
- "Best Music On/Off Campus"—The Brothers Four—CL-1578(M)—CS-8378(S)
- "Banjos Back In Town"—The Banjo Barons—CL-1581(M)—CS-8381(S)
- "12 Hits"—Various Artists—EX-5023(M)
- "Los 3 Chispitas"—EX-5024(M)
- "Himno Al Amor"—Los Cinco Latinos con Lucio y su conjunto—EX-5022(M)
- "Todo Es Nuevo"—Elder Barber—EX-5026(M)
- "Los Tres Sudamericanos"—EX-5025(M)
- "Serenata Sensacional"—The One Hundred Guitars—WL-179(M)—WS-327(S)
- "Les Grandes Chansons Volume IV"—Jacqueline Francois with Paul Durand and his Orchestra—WL-178(M)—WS-326(S)

### EPIC

- "Burgess Meredith In Songs And Stories Of The Gold Rush"—LN-3756(M)—BN-590(S)
- "The Raunch Hands Against The World"—LN-3750—BN-586(S)
- "Heavenly Violins Of Brazil"—Lyrio Panicali and His Violins—LF-18006(M)—BF-19006(S)
- "Lester Lanin Plays Latin"—Lester Lanin and his Orchestra—LN-3761(M)—BN-592(S)
- "Folk Songs From Germany"—The Vienna Male Choir—LF-18007—BF-19007(S)

## EVEREST

- "Day In, Day Out"—Gloria Lynne—LPBR-5105(M)—SDBR-1101(S)
- "Percussion and Bass"—Jo Jones & Milt Hinton—LPBR-5110(M)—SDBR-1110(S)
- "Great American Country Hits"—The Honey Bees—LPBR-5111(M)—SDBR-1111(S)
- "A Starry Night"—Nelson Eddy—LPBR-9004(M)—SDBR-8004(S)

## HARMONY

- "Two All Time Story Favorites For Children!"—Gene Kelly—HL-9527(M)
- "The Radio City Music Hall Organ"—Ashley Miller, Organist—HL-7283(M)
- "Swingin' Down The Lane"—Dance To Richard Malby and his Orchestra—HL-7284(M)—HS-11084(S)
- "The One And Only Lionel Hampton"—HL-7281(M)

## KAPP

- "Sailor, Sailor"—And Lolita's German Hits (Sung In German) KL-1219(M)—KS-3219(S)
- "Beyond The Sea"—John Gart Dynamic Organ—KL-1221(M)—KS-3221(S)
- "The Best Of Buddy Greco"—KL-1231(M)
- "Do-Re-Mi & Fa-Sol-La"—The Sing-Along Children's Chorus—KL-1234(M)—KS-3234(S)
- Four Lads—"Twelve Hits"—KL-1224(M)—KS-3224(S)
- "Shall We Dance?"—Jack Jones with Billy May and His Orchestra—KL-1228(M)—KS-3228(S)
- "The Samplers In Person"—KL-1232(M)—KS-3232(S)
- "Jose Jimenez At The Hungry!"—KL-1238(M)—KS-3238(S)
- "Singing Cha Cha Cha"—Horace Diaz and His Cha Cha Kings Featuring Los Amigos—KL-1225(M)—KS-3225(S)
- "Roger Williams Invites You To Dance"—KL-1222(M)—KS-3222(S)

## KING

- "Let The Church Roll On"—The Bible Way Church Of God Choir—LP-736(M)
- "I Could Have Danced All Night"—Felix and His Orchestra—LP-2024(M)
- "Irving Fields Favorites"—Irving Fields—LP-703(M)

## MERCURY

- "Viva Cugat"—PPS-6003(M)—PPS-2003(S)
- "Discussion In Percussion"—Mike Simpson—PPS-6004(M)—PPS-2004(S)
- "Harmonica Holiday"—Richard Hayman—PPS-6005(M)—PPS-2005(S)
- "Brook Benton's Golden Hits"—PPS-6067(M)—PPS-2067(S)
- "Jose Melis On Broadway"—PPS-6061(M)—PPS-2061(S)
- "Life Is Just A Bowl Of Cherries"—The Plotters—MG-60245(M)—SR-20539(S)
- "Fennell Conducts Victor Herbert"—Arthur Fennell—PPS-6007(M)—PPS-2007(S)
- "10 Trombones Like Pianos"—Pete Rugolo Orch.—PPS-6001(M)—PPS-2001(S)

## RCA VICTOR

- "I'm Rod Lauren"—Rod Lauren—LPM-2176(M)
- "Chet Atkins' Workshop"—Chet Atkins—LPM-2232(M)—LSP-2232(S)
- "Night Mood"—Toni Barber—LPM-2253(M)—LSP-2253(S)
- "The Call Of The Carillon"—John Klein at the Schulerich "Carillon Americana" Bella—LPM-2255(M)—LSP-2255(S)
- "Tambo"—Tito Puente—LPM-2257(M)—LSP-2257(S)
- "Connie Haines Sings Of Faith, Hope & Charity"—LPM-2264(M)—LSP-2264(S)
- "Rosie Solves The Swingin' Riddle"—Rosemary Clooney cond. by Nelson Riddle—LPM-2265(M)—LSP-2265(S)
- "Sweet Dreams"—Don Gibson—LPM-2269(M)—LSP-2269(S)
- "Tonight, In Person"—The Limelights—LPM-2272(M)—LSP-2272(S)
- "The Statesmen Out West"—The Statesmen with Hovie Lister—LPM-2281(M)—LSP-2281(S)
- "Back To The Bible Broadcast Vol. II"—Back To The Bible Broadcast—LPM-2282(M)—LSP-2282(S)
- "Dancing On A Cloud"—The Three Suns Prod. by Nevins—LPM-2037(M)
- "Circulate"—Neil Sedaka—LPM-2317(M)—LSP-22317(S)
- "For The Young At Heart"—Perry Como—LPM-2343(M)—LSP-2343(S)
- "Dynamica"—Ray Martin and his Orchestra—LSA-2287(S)
- "It's Magic"—Marty Gold and his Orchestra—LSA-2290(S)
- "Wildcat"—Bob Thompson and his Orchestra—LPM-2357(M)—LSP-2357(S)
- "Wildcat"—The Original Broadway Cast—LOC-1060(M)—LSO-1060(S)

## WARNER BROS.

- "Piano Italiano"—George Greeley—W.B.-1402(M)
- "Bob Eberly"—Helen O'Connell—W.B.-1403(M)
- "Giant Hits Of The Small Combs"—Joe "Fingers" Carr—W.B.-1406(M)
- "Gus Farney At The Giant Five Manual Wurlitzer Pipe Organ"—Gus Farney—W.B.-1409(M)

## WESTMINSTER

- "Nothing But Percussion"—Volume I—Eric Johnson & His Percussion Ensemble—WP-6130(M)—WST-15064(S)

## JAZZ

### ATLANTIC

- "The Ballad Artist Of Milt Jackson"—LP-1342(M)
- "Coltrane Jazz"—John Coltrane—LP-1354(M)

### BLUE NOTE

- "Curtis Fuller with Art Farmer"—Blue Note 1583(M)
- "Sunny Side Up"—Lou Donaldson—Blue Note 4036(M)
- "Moods"—The Three Sounds—Blue Note 84044(S)

### CANDID

- "Wild Women Don't Have The Blues"—Nancy Harrow—CJM-8008(M)—CJS-9008(S)
- "The World Of Cecil Taylor"—Cecil Taylor—CJM-8006(M)—CJS-9006(S)

### COLUMBIA

- "Theasaurus Of Classic Jazz"—Volumes I-IV—Various Artists—CAL-18(M)
- "Sin"—Oscar Brown, Jr.—CL-1577(M)—CS-8377(S)
- "Brubeck and Rushing"—The Dave Brubeck Quartet featuring Jimmy Rushing—CL-1533(M)—CS-8353(S)

### MERCURY

- "I Dig Dancers"—Quincy Jones—MG-60612(M) SR-20612(S)
- "You & Me"—Al Cohn & Zoot Sims—MG-60606(M) SR-20606(S)
- "Moonfaced & Starry-Eyed"—Max Roach—MG-60215(M) SR-20539(S)

### PRESTIGE

- "Lush Life"—John Coltrane—Prestige 7188(M)
- "Screamin' The Blues"—Oliver Nelson—New Jazz 8243(M)
- "Testifying"—The Larry Young Trio—New Jazz 8249(M)
- "The Honey Dropper"—Roosevelt Sykes—Bluesville 1014(M)
- "Midnight Special"—Al Smith—Bluesville 1013(M)
- "Mucho, Mucho"—Shirley Scott—PRLP 7182(M)
- "Blue Gator"—Willis Jackson—PRLP 7183(M)
- "Singin' & Swingin'"—Betty Roche—PRLP 7187(M)
- "South Side Soul"—John Wright—PRLP 7190(M)
- "Lem's Beat"—Lem Winchester with Oliver Nelson—New Jazz 8239(M)
- "Looking Ahead"—Ken McIntyre & Eric Dolphy—New Jazz 8247(M)
- "The Red Garland Trio"—Moodsville Vol 6
- "Coleman Hawkins With Tommy Flanagan—Moodsville Vol. 7
- "The Frank Wess Quartet"—Moodsville Vol. 8
- "Blues & Ballads"—Lommie Johnson & Elmer Snowden—Bluesville 1011
- "Tasty Blues"—Little Brother Montgomery—Bluesville 1012
- "The Harlem Street Singer"—Blind Rev. Gary Davis—Bluesville
- "Slim's Shout"—Sunnvland Slim—Bluesville 1016
- "Live At Five"—Joe Newman—Swingville 2011
- "The Best Of Ed McCurdy"—Prestige Int'l. 13002
- "The Best Of Jean Ritchie"—Prestige Int'l. 13003

### VERVE

- "Broadway, Right Now"—Mel Torme & Margaret Whiting—V-2146(M) V6-2140(S)
- "Waiter, Make Mine Blues"—Anita O'Day—V-2145(M) V6-2145(S)
- "Oscar Peterson Plays Porgy & Bess"—V-8340(M) V6-8340(S)
- "Gerry Mulligan Meets Johnny Hodges"—V-8367(M) V6-8367(S)
- "Thank You Charlie Christian"—Herb Ellis Quintet—V-8381(M) V6-8381(S)
- "Live Date!"—Buddy DeFranco Septet—V-8383(M) V6-8383(S)
- "Jazz Cello"—Ray Brown—V-8390(M) V6-8390(S)
- "Stan Getz At Large"—Stan Getz—V-8393-2(M) V6-8393-2(S)
- "Leisure Time With Sian Wilson"—V-2140(M) V6-2140(S)

## CLASSICAL

### ANGEL

- Wanda Landowska, Harpsichord—Domenico Scarlatti: Sonatas—COLH-73(M)
- Maffio Batistini, Baritone—Operatic Arias—COLH-116(M)
- Tito Sclipa, Tenor—Opera and Song Recital—COLH-117(M)
- Mozart: The Marriage Of Figaro—Complete Opera—The Philharmonia Orchestra and Chorus, Carlo Maria Giulini, conducting 3608 D/L(M)—5-3608 D/L(S)
- Beethoven: Piano Concerto No. 5 In E Flat Major, Op. 73 "Emperor"—Claudio Arrau, Piano The Philharmonia Orchestra, Alceo Galliera conducting—35722(M)—5-35722(M)
- Anna Maffo: Coloratura Arias—Anna Maffo, Soprano, The Philharmonia Orchestra Colin Davis conducting—35861(M)—5-35861(S)
- The Scots Guards At The Opera—The Regimental Band of The Scots Lt. Col. S. Rhodes, Director of Music—36789(M)—5-35789
- Wandering with the Obergkirchen Children's Choir—Edith Moeller, conductor—35839(M)—5-35839(S)

- The Beloved Bjoerling, Vol. I—Opera Arias, 1936-1948—Jussi Bjoerling, Tenor with Stockholm Concert Association Orchestra, Nils Grevillius, Conducting—G-7239(M)
- Verdi: La Traviata—Highlights—Chorus and Orchestra of the Rome Opera House Tullio Serafin, Conducting—G-7234(M)—SG-7234(S)
- Gounod: Faust—Highlights—Chorus and orchestra at the Theatre National de L'Opera Andre Cluytens, Conducting—G-7235(M)—SG-7235(S)
- Romantique—Carmen Dragon Conducting The Capitol Symphony Orchestra—P-8542(M)—SP-8542(S)

### CAPITOL

- Puccini: Madame Butterfly—Highlights—Chorus and Orchestra of the Rome Opera House Gabriele Santini, conducting—G-7233(M)—SG-7233(S)
- Puccini: Madame Butterfly—Complete Opera—Chorus and Orchestra of the Rome Opera House Gabriele Santini, conducting—GCR-7232(M)—SGCR-7232(S)

### COLUMBIA

- Beethoven—The Middle Quartets—The Budapest String Quartet—Joseph Roisman and Alexander Schneider, violinists; Boris Kroyt, violist; Mischa Schneider, cellist—M4L-254(M)—M4S-616(S)
- Mahler—Kindertotenlieder—Jennie Tourel, Mezzo-soprano The New York Philharmonic Leonard Bernstein, Conductor—ML-5597(M)—MS-6197(S)
- Grieg: Peer Gynt Suite No. 1 The Philadelphia Orchestra Eugene Ormandy, Conductor—ML-5596(M)—MS-6196(S)
- Lester Trimble Four Fragments From The Canterbury Tales—Adele Addison, soprano; Robert Conant, harpsichord; Charles Russa, clarinet; Martin Orenstein, flute—ML-5589(M)—MS-6198(S)
- Wallingford Riegger Trio For Piano, Violin and Cello—William Kroll, violinist; John Cavelli, pianist; Alexander Kougell, cellist—ML-5589(M)—MS-6189(S)
- Mozart: Concerto No. 22 in E-Flat Major, K. 482—Robert Casadesu, Pianist George Szell conducting the Columbia Symphony Orchestra—ML-5594(M)—MS-6194(S)
- Sir John Gielgud—One Man In His Time—OL-5550(M)
- Vivaldi The Seasons, Op. 8—The Philadelphia Orchestra Eugene Ormandy, Conductor Anshel Brusilow, Solo violinist—ML-5595(M)—MS-6195(S)
- Blitzkrieg! Narrator: Walter Cronkite featuring the voices of Franklin D. Roosevelt, Winston Churchill, Neville Chamberlain, Adolph Hitler and others. Edited and produced by Dan Bloom—ML-5511(M)
- Walton: Concerto For Violin and Orchestra—Zino Francescatti, Violinist The Philadelphia Orchestra Eugene Ormandy, Conductor—ML-5601(M)—MS-6201(S)

### DECCA

- Virtuosi, U. S. A.—Emanuel Vardi, cond.—DL-10024(M)—DL-710024(S)
- Bach: Concerto For 2, 3 and 4 Harpsichords—Soloists, Baroque Chamber Orchestra, Daniel Saidenberg, cond. DL-10028(M)—DL-710028(S)
- Chopin: Four Ballades Liszt: Six Chans Polonais Ruth Slenczynska—DL-10029(M)—DL-710029(S)

### EPIC

- Kadaly: Hary Janos Suite—Tibor Paul conducting the Vienna Symphony Orchestra—LC-3752(M)—BC-1114(S)
- Dvorak: Symphony No. 2 In D Minor, Op. 70 (Beginning) The Cleveland Orchestra George Szell, Conductor—LC-3748(M)—BC-1111(S)
- Music For A Golden Flute The Cleveland Sinfonietta—Louis Lane, Conductor Maurice Sharp, Flute—LC-3754(M)—BC-1116(S)
- Johann Christian Bach: Sinfonia In B Flat Major, Op. 18—Eduard Van Beinum conducting the Concertgebouw Orchestra of Amsterdam—LC-3749(M)—BC-1112(S)

### EVEREST

- Tchaikovsky: Concerto for Violin and Orchestra—Tosy Spivakovsky Violinist, Walter Goehr conducting the London Symphony Orchestra—LPBR-6049(M)—SDBR-3049(S)
- Sibelius: Symphony No. 5 and Finlandia—Theodore Bloomfield conducting The Rochester Philharmonic Orchestra—LPBR-6068(M)—SKBR-3068(C)
- Beethoven: Symphony No. 3 In E Flat Major, Op. 55 "Erica"—Josef Krips conducting the London Symphony Orchestra—6087(M)—3087(S)

### KAPP

- Music of the Operetta—The Red Mill—Conrad Lieder Conducting The Vienna Theater-Konzert Orchestra—KL-1227(M)—KS-3227(S)
- Stravinsky: Story Of A Soldier (Histoire Du Soldat) Complete Melvyn Douglas, Narrator with James Mitchell, Alvin Epstein—The Kapp Sinfonietta Conducted by Emanuel Vardi—KDC-6004(M)—KDC-6004(S)
- A Masked Ball (Verdi)—The Rome Symphony Orchestra directed by Domenico Savino KCL-9051(M)—KCL-9051(S)
- Tchaikovsky: Serenade For Strings, Opus 48—SUK; Serenade For Strings, Opus 6—Strings Of The Kapp Sinfonietta Conducted by Emanuel Vardi—KCL-9054(M)—KCL-9054(S)
- Josette And Yvette Roman—Piano Duo—KCL-9055(M)—KCL-9055(S)
- Vivaldi: The Four Seasons—Emanuel Vardi conducts The Strings Of The Kapp Sinfonietta—David Nadien, Violin Solo—KCL-9056(M)—KCL-9056(S)

(Continued on page 49)

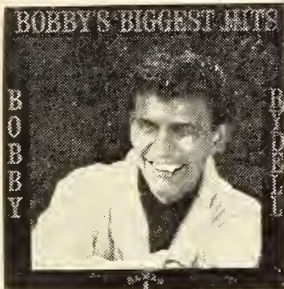




# Album Sure Shots

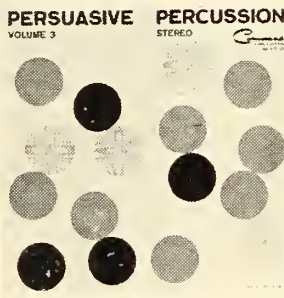
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# NAMM's 60th To Be Marked At Chi Music Trade Show

NEW YORK—The 60th anniversary of the National Association of Music Merchants will be marked at the 1961 Music Industry Trade Show in Chicago July 16 to 20.

Initiating plans for the anniversary celebration, an attractive exhibitor's prospectus for the trade show and convention at the Palmer House was just mailed to more than 600 industry members as an invitation to exhibit and participate in the event.

According to NAMM executive secretary, "Already indications are that the 60th anniversary will reach new highs in numbers of exhibitors, attendance and benefits to the music industry."

Last year's meet was a record for a Chicago gathering of NAMM, with registration of 11,382 and 85% of the nation's buyers of musical instruments, electronic products and related musical merchandise and services in attendance. Two hundred and sixty exhibitors displayed \$2½ million in musical merchandise.

Gard said that the "successful" format—including a Sunday opening—will be followed again. And this year

again, despite the fact that the show includes more exhibit hours than in the years preceding 1960's innovations, the rental fee paid by exhibitors in the Palmer House will cover only seven days instead of the former eight. "A Thursday noon closing will again make this possible," Gard said, "and at the same time avoid the last minute closing rush on Thursday."

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## Tony Bennett Sets Tour

NEW YORK—Tony Bennett follows his highly successful New York Copacabana engagement with a tour of the United States, England and South America that will reportedly earn him in excess of \$250,000.

He closes a two-week stand at the Copa this week (18), and will then attend the Inaugural Ball in Washington on Friday (20). His next engagement will be at the new Latin Casino in Merchantville, New Jersey, followed by the Shamrock Hotel in Houston, February 2—15.

On February 23, he opens a four-week stand at the Dunes Hotel in Las Vegas. In April, he will fly to England for two television shows and a night club appearance.

Bennett will make his first tour of South America in May. He is scheduled to appear in Rio de Janeiro, Sao Paulo, Buenos Aires and Montevideo.

On January 29, he will guest-star on the NBC spectacular, "Swinging At The Summit," with Kay Starr, Louis Armstrong and Harpo Marx. This show was taped last month in California.

## Capitol Pacts Comic

HOLLYWOOD—Comedian Bob Melvin has signed an exclusive contract with Capitol Records, it was announced last week by Alan W. Livingston, vice-president for creative services.

Melvin's first album—recorded recently before a live audience in the Capitol Tower studios here—is slated for release within a few months. The LP has been tentatively titled "Closer, Baby, Don't Fight It," after one of Melvin's trade-mark lines.

A veteran of nearly ten years of engagements at the nation's top night clubs—New York's Copacabana, Chicago's Chez Paree and Las Vegas' Sands Hotel Melvin is considered one of the best "stand-up" comics in the business.

Melvin is a native of New York and an ex-Seabee from World War II, when he began his comedy routines before GI's. He turned to joke-writing after the war, before stepping out with his own material in New York clubs.

The comic's first Capitol disk was recorded under the supervision of A&R producer Kent Larsen.

Capitol recently announced another forthcoming comedy entry with the signing and recording of poet-humorist Ogden Nash.

## Columbia Premium LP

NEW YORK — "Remember How Great," a Columbia premium LP, will be featured by the American Tobacco Company to promote Lucky Strike cigarettes, according to Calvin Roberts, director at Columbia Record Productions, the Custom Record department of Columbia Records.

"Collector's item" original recordings have been assembled for the album from Columbia's catalog, including performances by Louis Armstrong, Count Basie, Les Brown, Cab Calloway, Xavier Cugat, Tommy Dorsey, Eddy Duchin, Duke Ellington, Harry James, Andre Kostelanetz, Mary Martin and Dinah Shore.

The premium album will be available to consumers for one dollar plus ten empty Lucky Strike packs beginning January 17 and continuing through May. Nationwide television, magazine and newspaper promotion for the special album is scheduled by American Tobacco, highlighted by a TV Spectacular "Remember How Great," February 9 on NBC-TV, starring Jack Benny and special guest stars.

## Between Shows



NEW YORK—Singer Gloria Lynne tells The Cash Box's Bob Austin about her new Everest release, "The Jazz And You," during a between-show break at the Roundtable. Following her Roundtable engagement, the thrush goes into Birdland at the end of the month with the Quincy Jones Ork.

# JANUARY ALBUM RELEASES

(Continued from preceding page)

## MERCURY

Beethoven: Wellington's Victory—London Symph. Orch., Anial Dorati Cond.—LPS-9000(M)—LPS-5000(S)  
Music Of The Toreadors—Raimundo & Nunez—MGI-200(M)—SRI-600(S)  
Verdi: Rigoletto—Soloists, Choir Naggio Musicale, Gavazzeni Cond.—OL-3-112(M)—SR-3-9012(S)

## RCA VICTOR

Lalo—Symphone Espagnole—Henry Szeryng, Violinis; Chicago Symphony Orch. Walter Hendl conducting—LM-2456(M)—LSC-2456(S)  
Mozart—Concerto No. 24 K. 491—Rondo, K. 511 Artur Rubinstein, Pianist; Orchestra conducted by Josef Krips—LM-2461(M)—LSC-2461(S)  
Chopin—Concerto No. 1—Mendelssohn—Capriccio Brilliant—Gary Graffman, Pianist; Boston Symphony Orch. Charles Munch, Conductor—LM-2468(M)—LSC-2468(S)  
Guitar Concerios—Julian Bream, Guitarist Melos Ensemble—LM-2487(M)—LSC-2487(S)  
Dvorak—Cello Concerto—Piatigorsky—Gregor Piatigorsky, Cellist Boston Symph. Orch. Charles Munch Conductor—LM-2490(M)—LSC-2490(S)  
Hear: O? The Piano Concerto—Rubinstein, Pianist LM-2495(M)—LSC-2495(S)  
MacDowell—Concerto No. 2—Prokofieff—Concerto No. 3—Van Cliburn, Pianist Chicago Symphony Orchestra Walter Heudl conducting—LM-2507(M) LSC-2507(S)

## WESTMINSTER

Rossini: Overtures—Volume 1—Orchestra dell'Accademia de Santa Cecilia—Conducted by Fernando Previtali—XWN-18944(M)—WST-14128(S)  
Rossini: Overtures—Volume 2—Orchestra dell'Accademia de Santa Cecilia—Conducted by Fernando Previtali—XWN-18945(M)—WST-14129(S)  
Andre Marchal Organ Concert—Volume 1—Andre Marchal Playing the Crouse Organ—Syracuse University—XWN-13949(M)—WST-14130(S)  
Arthur Poister Organ Concert—Arthur Poister Playing The Crouse Organ—Syracuse University—XWN-18950(M)—WST-14131(S)  
Eric Coates: London and London Again Suites—Eric Johnson and His Orchestra—XWN-18951(M)—WST-14132(S)  
Gilbert & Sullivan For Orchestra—Eric Johnson and His Orchestra—XWN-18952(M)—WST-14133(S)

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# ALL YOU HEAR IS BEAUTY

## Silver Disk For Conway LP's



LONDON—Columbia star Russ Conway holds silver disk presented to him by Sir Joseph Lockwood (at right), chairman of E.M.I. to commemorate the sale of over 250,000 Conway albums. Also present at the ceremony are Norman Newell, A&P manager, and orchestra leader Geoff Love.

## New Commercial Broadcasting Service For Britain

LONDON—Plans are now almost complete for the opening of CNBC—the Commercial Neutral Broadcasting Corporation, which was formed in December 1960 by three Dutch brothers who are successful business men in their own country.

During the past twelve months, the brothers Vervey have been operating a successful commercial broadcasting service to Holland under the title of Radio Veronica. It was decided that there was a genuine need for a commercial regional broadcasting service in Great Britain and plans were made to set up a transmitter on a converted German lightship in order to beam programs to London and the Southern half of England. The ship is anchored five miles off the Dutch coast and is registered and flying a foreign flag. During November and December of last year test transmissions were carried out on 192 metres medium wave band, and listeners were asked to write in and give reception reports in their areas. Hundreds of letters were received in connection with these transmissions. They came from all parts of Scandinavia, Germany, France, Great Britain, Ireland and even the Mediterranean. This was remarkable in that the station was broadcasting on very low power (2 kw.).

In the early part of December, an office was opened in Dean Street, London, and a registered Company was formed to deal with the new English service. The general manager is Doug Stanley, who has had experience on commercial stations in North America and Canada; program director Paul Hollingdale who has been on BBC's "Two-Way Family Favourites" and technical director Luuk Nyhof, recently in charge of the research laboratory working for SHAPE. It is anticipated that broadcasting in this

new service will begin in the very near future—possibly February. Hours of broadcasting will be as follows: Monday to Saturday—6 a.m. until 12 noon; Evening—11 p.m. until 2 a.m.; Sunday—8 a.m. until 1 p.m.; Evening—11 p.m. until 2 a.m.

The type of broadcasting used will be a format which has already been proved in North America and which is not known in this country. Programs during the week in the mid-morning will be aimed purely at the housewife but at the weekends they will tend to have more of a family appeal. It is planned to incorporate a news service which will be broadcast on the hour, including weather forecasts and road reports.

Radio Luxembourg, Great Britain's only commercial service, have its programs sponsored, but CNBC will be unique in that there will be no sponsored items, the method used being spot commercials and flashes. During the hours of darkness CNBC will cover the whole of Great Britain. The main studio centre is in Hilversum, Holland, and it is equipped with the very latest recording apparatus. Plans are also in hand for a studio to be built in London.

There will be six disk-jockeys employed on the station and they will control the programs with self-operating turntables. The method is already well-known in the United States.

## Landi Leaves For San Remo Festival

NEW YORK—Impressario Erberto Landi departed last week (11) for San Remo, Italy, where he will attend the "San Remo Song Festival" to arrange and book for the New York version of the contest, which will be held Feb. 17, 18 and 19 at Carnegie Hall.

## Increased U.S. Dates For Scand's Metronome

NEW YORK—An increased number of recordings from the Scandinavian-based Metronome Records is reaching the U.S. market. "Apache," recently the No. 1 tune in England has been released by Atco in a Metronome version by guitarist Jorgen Ingmann and is a new top 100 item this week. Atco is preparing release of a second LP set by Nina & Frederik, Metronome folk duo, whose single "Little Donkey" was a big 1960 Christmas single in England. A mood set by pianist Frank Barclay with strings is also set for Atco.

Swedish jazz from Metronome is represented by Harry Arnold Big Band on Atco in a set titled "I Love Harry Arnold And All His Jazz." Argo has acquired an album of Quincy Jones compositions cut by trumpeter Benny Bailey with a Swedish all-star group.

Dana this month issued a Metronome LP of Italian pop music, "Italian Memories."

All U.S. deals for Metronome are arranged by Claes Dahlgren of the firm's New York office.

## Cole "Love" LP Basis For French Ballet TV'er

NEW YORK—Nat King Cole's Capitol LP, "Wild Is Love," came to life on France's TV screens recently.

The French national TV network broadcast on Dec. 26 a new ballet based on the original songs in the Cole album, which are presented in story format. (The album is a best-seller in France, as well as the U.S.)

Feature of the evening for many of Cole's devoted fans in France was a ten-minute trans-continental and trans-Atlantic interview with Cole himself. He spoke from a CBS studio in Hollywood to studio audience of 3,000 in addition to the home viewers. During the interview, Cole revealed plans for a forthcoming album to be sung in French (he already cut an album in Spanish and one in Portuguese).

The program was initiated jointly by Capitol's international department in Hollywood and Pathe-Marconi in Paris.

## Gold Named Manager Of Schroeder Pubberies

NEW YORK—Wally Gold has been appointed general manager of Aaron Schroeder's music firms Arch Music, Sea-Lark Enterprises and January Music. Gold is the co-writer with Schroeder of such hits as "It's Now Or Never," "Twixt Twelve & Twenty" and "Time & The River."

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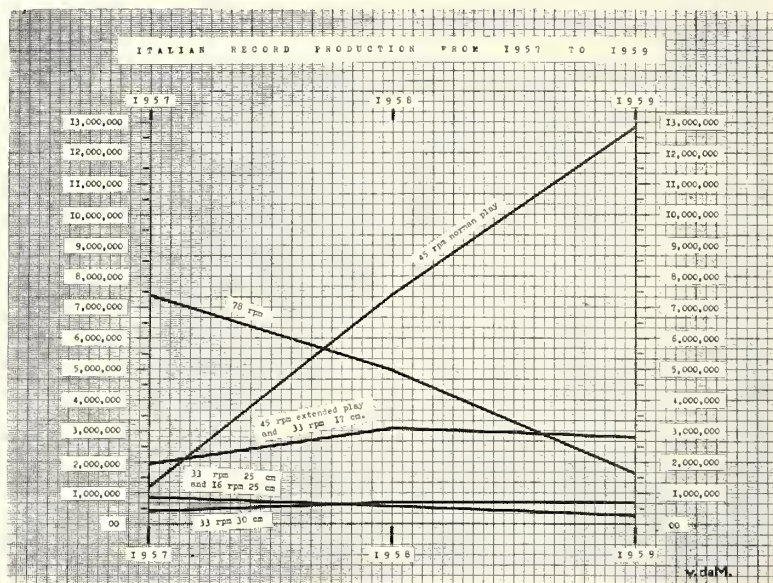
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## 3 Year Comparison of Italian Disk Biz



MILAN—The above graph shows Italian record production for the three year period, 1957-1959. The figures were assembled directly from Italian pressing plants by Mr. Frachetti, secretary of I.F.P.I., a market survey firm. The graph shows the increase or decline in various speed record production. Below, a chart details the exact production figures.

SPEED	1957	1958	1959
78 rpm	7,462,500	4,989,800	1,649,000
45 rpm (normal play)	1,215,700	7,405,400	12,811,000
45 rpm EP and 33 rpm, 17 cm. (7")	1,978,200	3,107,800	2,837,000
33 rpm, 30 cm. (12" LP)	435,700	727,000	721,000
33 rpm, 25 cm. and 16 rpm, 25 cm. (10" LP)	845,600	644,000	314,000
	11,937,700	16,875,200	18,332,000



# ENGLAND

RCA European sales manager Arnold Klein called at The Cash Box office to report on his recent ten-week round-the-world business-cum-pleasure trip. In Athens he met George Orphanides, one of the largest record distributors in Greece who has made the RCA label an outstanding mark in that country. As a result of the meeting, Klein has acquired some 200 Greek records of the pop and folk song variety for RCA. The product has already enjoyed great success in Australia and the Far and Middle East.

In Cairo, Klein, met leading record executives and reports that despite the limited imports allowed RCA is getting a good share of the records which go to Egypt from its various associates in England, Germany and Italy.

In Lebanon, Klein found the RCA label well displayed in all the stores with distributors buying from their many manufacturer associates in Europe. He was also gratified to find that throughout the Middle and Far East and the Orient, RCA and its stars including Presley, Como and Belafonte were household words. Before returning to England, Klein visited Los Angeles and New York and has brought back plans and sample programs of the new 'Compact 33' (see The Cash Box dated December 31, 1959) which will shortly be available through the many RCA International licensees and distributors.

Britain's top pop pianist, Russ Conway, was guest of honor at a special reception hosted by Columbia Records recently to celebrate the sale of more than 250,000 of his LP recordings. EMI's Chairman, Sir Joseph Lockwood, presented Russ with a silver LP to mark the occasion. Russ, who is only the second British artist to achieve this distinction (the other being Victor Silvester—another Columbia artist), has reached the quarter million mark in less than three years. He has already won silver disks for two single releases, both his own compositions, "Roulette" and "Snow Coach," and has just written with bandleader Tony Osborne the music for a new film, "Weekend With Lulu," in which he also appears. Last week, with his recording manager, Norman Newell, and fellow recording star Marion Ryan, Russ leaves for a month's holiday in America visiting New York, Hollywood and Honolulu.

EMI Records has great faith in two American disks "Stay" by Maurice Williams and "New Orleans" by U. S. Bonds—both currently in The Cash Box Top 100. Since their release here on the Top Rank label, they have received heavy exploitation on Radio Luxembourg programs and it is understood that already sales figures are very encouraging.

Philips Records recently hosted a party for German pop singer Heidi Bruhl here to appear in David Nixon's "Showtime" for BBC TV. Heidi was accompanied by her recording manager, Herr Versch. To coincide with the visit Philips, released the English version of her Continental hit, "Ring of Gold" backed with "I'll Belong To You For Ever." Backing by Wally Stott and his Orchestra and published by Tin Pan Alley Music.

Another pop German star coming here this month is Lolita. Agent and publisher Bunny Lewis is bringing her over and plans to record her in English as soon as he can find a suitable song. Her German and Stateside hit, "Sailor," is released here on Polydor. Bunny told The Cash Box that another of his artists, Lorraine Desmond, is having great success in Australia where she is appearing in her own TV series.

Freddy Bienstock, director of Hill & Range Music Publishing Company, flew in from New York two weeks ago for consultations with Cyril Baker of the London office. He will later be joined by Julian Aberbach and together they will visit their Continental branches.

The MGM film, "Where The Hot Wind Blows," starring Gina Lollobrigida, Pierre Brasseur and Yves Montand has its London Premiere this month. Fontana has released an orchestral version of the theme tune by The Gregory Strings and Voices and 45 piece Orchestra. Both Jack Baverstock, Fontana A & R manager and publisher Jeff Kruger of Levine-McHugh (subsidiary of Florida Music), are very excited about the disk. Other versions by Bob Rennie on Ember, The Ames Brothers on RCA and The Clebanoff Strings on Mercury.

Following the recent contract between Jeff Kruger of Ember Records International and 20th Fox, the first album package release is scheduled for February 1. The six 20th Fox albums to be issued on the Ember International label include waxings by Glenn Miller and Tommy Dorsey previously issued by Top Rank and a re-issue of "Art Tatum Discoveries." New releases are "Swing Along With Al Martino," a unique album by George Gershwin, "George Gershwin Plays" and "Sing Along With The Harry Simeone Chorale." All are 12" LPs packaged in a new style luxury packing selling at 25/—. Kruger told The Cash Box that he is very pleased to be tied up with 20th Fox, which, he feels, in the next twelve months, will become a major international label.

Frankie Vaughan has waxed a new single for Philips—on English version of the Continental hit, "The World We Love In." The famous French arranger-conductor Michel Legrand flew to London specially for the session.

Impressario Jack Hylton is presenting the all African musical, "King Kong," in London opening at the Princess Theatre on February 23. The entire cast of the original production now playing in Johannesburg will fly to London in early February.

After six weeks at No. 1 in The Cash Box Top 100, Elvis Presley's "Are You Lonesome Tonight" is released here on January 13 on RCA. Decca report a record advance of 380,000. Presley's current hit "It's Now Or Never" is still high in the British charts.

Val Parnell's top TV show "Sunday Night At The London Palladium" just celebrated its 200th performance. Since the first show broadcast on September 25, 1955 starring Gracie Fields and Guy Mitchell, many top line International recording stars have appeared on the program including Bob Hope, Dave King, Tommy Steele, Nat King Cole, David Whitfield, Alma Cogan, Allan Jones, Mario Lanza, Liberace, Rosemary Clooney, Robert Horton, Frankie Vaughan, Cliff Richard, Max Bygraves, Eartha Kitt and Shirley Bassey. Between 17,000,000 and 20,000,000 viewers watch the show every week. Prizes totalling over £18,000 have been given away in jackpot prizes in the 'Beat The Clock' section of the show. The 200th performance starred Bruce Forsythe, Sally Ann Howes and Mel Torme. Torme will also star in ATV's "Saturday Spectacular" on January 14. His latest British LP release is "Mel Torme Swings Schubert Alley" on HMV.

Palette Records recently held a reception for Vince Taylor now back in this country after returning to the States in October. Several one night stands have been arranged and he is shortly to cut a disk for Palette. Titles are as yet unknown.

Chinese pianist Fou Ts'ong and The Malcolm Mitchell Trio will be guests in Nina & Frederik's second program for BBC TV on January 20. Cliff Richard is the guest star in BBC TV's "Cracker jack" program, introduced by Eamonn Andrews on January 19.

Philips recording star Anne Shelton (latest release "Sailor" will introduce a well-known rock 'n' roll star at each of five out-of-town venues in "The Anne Shelton Show," which starts a nation wide tour on January 16. They are Marty Wilde, Joe Brown, Duffy Power, Johnny Gentle and Billy Fury. Throughout the series, which is being recorded for broadcasting on Radio Luxembourg, Anne will be accompanied by Ronnie Aldrich and The Squadronaires.

## England's Best Sellers

- Poetry In Motion—Johnny Tillotson (London) (Morris)
- I Love You—Cliff Richard (Columbia) (Shadows)
- Save The Last Dance For Me—The Drifters (London) (Manor)
- It's Now Or Never—Elvis Presley (R.C.A.) (Ricordi)
- Lonely Pup—Adam Faith (Parlophone) (Mills)
- Perfidia—The Ventures (London) (Latin-American)
- Man Of Mystery—The Shadows (Columbia) (Feldman)
- Goodness Gracious Me—Peter Sellers (Parlophone) (Essex)
- Counting Teardrops—Emile Ford (Pye) (Nevins-Kirshner)
- Strawberry Fair—Anthony Newley (Decca) (Essex)
- Little Donkey —Nina & Frederik (Columbia) (Chappell)
- Portrait Of My Love—Matt Monroe (Parlophone) (Lennox)
- Strawberry Blonde — Frank D'Rone (Mercury) (Feldman)
- Gurney Slade—Max Harris (Fontana) (Robbins)
- Little Girl—Marty Wilde (Philips) (Campbell-Connelly)
- The Stranger—The Shadows (Columbia) (Tin Pan Alley)
- Blue Angel—Roy Orbison (London) (Acuf-Rose)
- Sway—Bobby Rydell (Columbia) (Southern)
- Buona Sera—Acker Bilk (Columbia) (Mills)
- Pepe — Duane Eddy (London) (Kassner)

## England's Top Ten LP's

- G.I. Blues—Elvis Presley (R.C.A.)
- South Pacific — Soundtrack (R.C.A.)
- Ray Conniff Hi Fi Companion—Ray Conniff (Philips)
- Me And My Shadows—Cliff Richard (Columbia)
- Black & White Minstrel Show—George Mitchell (H.M.V.)
- Adam—Adam Faith (Parlophone)
- Oliver—London Cast—(Decca)
- Peter & Sophia—Peter Sellers, Sophia Loren (Parlophone)
- Oklahoma—Soundtrack (Capitol)
- Elvis Is Back — Elvis Presley (R.C.A.)

## England's Top Ten EP's

- Cliff's Silver Discs—Cliff Richard (Columbia)
- Adam's Hit Parade—Adam Faith (Parlophone)
- Such A Night — Elvis Presley (R.C.A.)
- Nina & Frederik No. 1—Nina & Frederik (Columbia)
- Strictly For Grown Ups—Paddy Roberts (Decca)
- South Pacific Highlights—Soundtrack (R.C.A.)
- Twangy—Duane Eddy (London)
- South Pacific — Soundtrack (R.C.A.)
- Unforgettable — Nat King Cole (Capitol)
- Strictly Elvis—Elvis Presley — (R.C.A.)

## Time "Camelot" Promotion



TORONTO—Bill Eddy, Quality Records promotion man, donned a suit of armor and astride a white charger clomped around downtown Toronto promoting the Time album of Hugo Montenegro instrumental selections from Lerner & Loewe's "Camelot." At the top left, Eddy shows that even a knight in armor has to stop for a traffic light. Top right: In front of A&A, Canada's largest record retailer, Eddy dismounts to greet Max Kenner, owner of the store. Also present is Fred Clayton, Ontario sales manager for Quality. Bottom left: Another stop for Eddy was at O'Keefe Centre. Here, manager John Bronston, accompanied by four young ladies, meets the knight, flanked by Bill Kearns, Quality's national album manager, and Wray Rutledge, national promo manager. Bottom right: Inside A&A, finds the knight putting the promo squeeze on salesman Mel Koski and owner Max Kenner.

Jack Baverstock, Fontana A & R manager, told The Cash Box that the successful British waxing of "Gurney Slade" by Max Harris from the TV series, "The Strange World of Gurney Slade," starring Anthony Newley, is to be released in America on the Atlantic label. Baverstock is also working on the latest Johnny Mathis release, "Maria," from the long-running musical, "West Side Story."



# AUSTRALIA

Hearty congratulations go to John Burnett, head of the vast EMI organization in Australia, upon being awarded the CBE (Commander of the Order of the British Empire) in the Queen's New Year Honor list. In addition to his activities with EMI, Burnett is also president of the Australian Record Manufacturers Association.

Festival records has released on its Top Rank label "A Thousand Stars" by Kathy Young and The Innocents, the big U.S. hit. W & G record star Gaynor Bunning has opened a one month season at The Embers, a popular Melbourne nightclub. Gaynor has a current hit with her performance of "Milord."

In view of the fact that many independent American record companies are reported to be seeking large advances and percentages for representation of their catalogues in Australia & New Zealand, many record company executives have requested that we give a few facts and figures on Australia that could assist overseas companies in their valuation of the Australian market and its potential. In area, Australia is almost the size on the United States. We have a total population of ten million spread throughout the nation as against better than 180 million over almost the same area in the United States. This fact alone brings about a tremendous distribution problem that is a major headache to record companies, distributors and retailers. On the East Coast of Australia we have the three major cities, Sydney, Melbourne and Brisbane, with a total of some 1200 miles between them, and their States, New South Wales, Victoria and Queensland respectively, account for about three-quarters of the entire population of Australia. All record company head offices and pressing plants are located in either Sydney or Melbourne and from these cities completed pressings are shipped to distributors and dealers all over the nation. Western Australia, for instance, presents a real distribution and sales coverage problem. It's the largest State in Australia, 975,920 square miles with a population of around 650,000 spread over this huge area; Perth, the capital city of Western Australia accounts for about half of that State's population. Perth is some 2,000 odd miles from the east coast where all records are manufactured. Some major record companies have considered the setting up of a small processing and pressing plant in Perth to supply the western half of the nation, but plans have been shelved due to the fact that it isn't an economical project at the moment, due in part to the lack of custom work available on that area. Here's an interesting comparison that points up one of the huge distribution and sales worries facing Australian record companies when assessing the value of American labels under offer to them for representation here; the State of New York with a tiny area of 48,000 square miles has a population (better than fourteen million) far greater than the whole of Australia (ten million) which is a nation of 2,975,000 square miles.

From reports received by The Cash Box in Australia, it's obvious that American labels, especially the indies, will find it increasingly difficult to get their records issued here unless they are prepared to accept terms that are in keeping with the prevailing conditions in this country. Australian record companies aren't crying "poor mouth," they are willing to take a reasonable gamble (a characteristic of the entire record trade throughout the world) but are reluctant to accept overseas catalogues on terms that offer them little or no chance to at least break even. This applies particularly right now when records by our own local artists are doing so well; most companies here would rather take an even-money chance with local artists and songs over which they have complete control, than pay big advances and percentages for material over which they have little or no control. Don't get this story wrong. Australian companies are always keen to handle overseas catalogues who are prepared to make money from the sales of their products here rather than from the "sale" of a contract.

Lonnie Lee's first album for the Lee Gordon label (now owned by Festival), "A Night Out With Lonnie Lee," looks set for big success. Lonnie has been one of our most consistent hit-makers over the past nine months, and his many fans should soon have this album high on the list of best sellers. On the album, Lonnie is backed by an orchestra and chorus directed by Eddie Cash, Jr. who has supplied the backings for most of Lonnie's hit singles.

Viking Records, which came up with the big smash "Clap Your Hands" by The Beau-Marks last year, has just issued "Stay" by Maurice Williams. Viking is also handling the Music-Disc catalogue in Australia.

A recent presentation of the Perry Como Show gave Australian audiences a different view of Juliet Prowse, who co-stars with Elvis Presley in "G.I. Blues," which is currently showing in Australia. The same show introduced The Kingston Trio, a very popular recording attraction in this country; and the always popular Steve Lawrence. Steve's work on the show was well received by viewers who still remember the fine performances of Steve & Eydie Gorme in their own show some time back. This pair would be a great success if ever they decided to visit Australia; disk jockeys give terrific support to their records.

The musical, "Bye Bye Birdie," which is expected to open in Melbourne in February, will have American leads in Patricia Finlay and Frank Buxton. The supporting cast will be entirely Australian and auditions for some of the choice roles have been going on for quite a while now. Several top recording stars are being considered for important parts.

## Australia's Best Sellers

1. Are You Lonesome Tonight (Elvis Presley—RCA)
2. North To Alaska (Johnny Horton—Coronet)
3. You're Sixteen (Johnny Burnette—London)
4. Perfidia (The Ventures—London)
5. Poetry In Motion (Johnny Tillotson—London)
6. Peter Gunn (Duane Eddy—London)
7. Sailor (Lolita—Polydor)
8. Many Tears Ago (Connie Francis—MGM)
9. Save The Last Dance For Me (The Drifters—London)
10. It's Now Or Never (Elvis Presley—RCA)



# The Cash Box Top 100's Publishers

(Top 100 titles listed Alphabetically  
See card for artist and label credit)

A PERFECT LOVE (Debmor BMI) . . . . .	73	MANY TEARS AGO (Roosevelt BMI) . . . . .	19
A THOUSAND STARS (Bryden Music BMI) . . . . .	14	MUSKRAT RAMBLE (Simon ASCAP) . . . . .	80
ALL IN MY MIND (Figure BMI) . . . . .	39	MY EMPTY ARMS (Merrimac BMI) . . . . .	34
*AND THE HEAVENS CRIED (Rags BMI) . . . . .	100	MY GIRL JOSEPHINE (Travis BMI) . . . . .	29
ANGEL BABY (Figure BMI) . . . . .	6	MY LAST DATE (WITH YOU) (Acuff-Rose BMI) . . . . .	54
ANGEL ON MY SHOULDER (Sherman, Dev Vorzon BMI) . . . . .	84	NEW ORLEANS (Pepe BMI) . . . . .	38
*APACHE (Regent BMI) . . . . .	87	*NO ONE (Efssee BMI) . . . . .	100
ARE YOU LONESOME TONIGHT (Bourne, Cromwell ASCAP) . . . . .	4	NORTH TO ALASKA (Robbins ASCAP) . . . . .	12
*AT LAST (Leo Feist ASCAP) . . . . .	83	OH, HOW I MISS YOU TONIGHT (Bourne ASCAP) . . . . .	75
BABY OH BABY (Figure BMI) . . . . .	23	ONCE IN A WHILE (Miller ASCAP) . . . . .	20
BABY SITTIN' BOOGIE (Herb Reis BMI) . . . . .	64	PEPE (Shapiro, Bernstein ASCAP) . . . . .	32
BALLAD OF THE ALAMO (Leo Feist ASCAP) . . . . .	88	PERFIDA (Peer Int'l BMI) . . . . .	47
BLUE TANGO (Mills ASCAP) . . . . .	22	POETRY IN MOTION (Meridian BMI) . . . . .	66
*BOO HOO I'M GONNA CRY (Roosevelt, Lloyd-Logan BMI) . . . . .	95	RUBBER BALL (Arch ASCAP) . . . . .	7
BUMBLE BEE (Malaji Linduane BMI) . . . . .	63	RUBY (Miller ASCAP) . . . . .	46
*BYE BYE BABY (Jobet BMI) . . . . .	99	SAD MOOD (Kags Music BMI) . . . . .	57
CALENDAR GIRL (Aldon BMI) . . . . .	11	SAILOR (Garland ASCAP) . . . . .	21
CALCUTTA (Pincus-Symphony House ASCAP) . . . . .	5	SHOP AROUND (Jobet BMI) . . . . .	9
C'EST SI BON (Leeds ASCAP) . . . . .	37	*SOUND OFF (Shapiro-Berstein ASCAP) . . . . .	91
CHERRY PINK AND APPLE BLOSSOM WHITE (Chappell ASCAP) . . . . .	31	SPOONFUL (Arc BMI) . . . . .	82
*CHILLS AND FEVER (Hermes BMI) . . . . .	85	SPANISH HARLEM (Progressive, Trio BMI) . . . . .	77
CORINNA, CORINNA (Mills ASCAP) . . . . .	8	STAY (Windsong BMI) . . . . .	40
DANCE BY THE LIGHT OF THE MOON (Aries BMI) . . . . .	30	STORY OF MY LOVE (Spanka BMI) . . . . .	72
DOLL HOUSE (Bamboo BMI) . . . . .	58	SWAY (Peer Int'l BMI) . . . . .	35
*DON'T BELIEVE HIM DONNA (Ludix BMI) . . . . .	86	TEAR OF THE YEAR (East-West ASCAP) . . . . .	49
DON'T GO TO STRANGERS (Jefferson ASCAP) . . . . .	69	THE AGE FOR LOVE (Billy Ward BMI) . . . . .	55
DON'T READ THE LETTER (Aldon BMI) . . . . .	78	THE MAGNIFICENT SEVEN (United ASCAP) . . . . .	27
*DON'T WORRY (Marty's BMI) . . . . .	98	*THE MOST BEAUTIFUL WORDS (Kahi BMI) . . . . .	100
EMOTIONS (Cedarwood BMI) . . . . .	18	*THEM THAT GOT (Ray Charles BMI) . . . . .	93
EXODUS (Chappell ASCAP) . . . . .	1	THERE SHE GOES (4 Star BMI) . . . . .	26
FLAMINGO EXPRESS (Realgone BMI) . . . . .	60	THERE'S A MOON OUT TONIGHT (Robb-Ann BMI) . . . . .	43
FOOLS RUSH IN (Bregman, Vocco & Conn ASCAP) . . . . .	36	TROUBLE IN MIND (Leeds ASCAP) . . . . .	94
GEE WHIZ (Recordo BMI) . . . . .	48	UTOPIA (Arch ASCAP) . . . . .	61
*GEE WHIZ (Look At His Eyes) (East BMI) . . . . .	89	WABASH BLUES (Leo Feist ASCAP) . . . . .	81
(GHOST) RIDERS IN THE SKY (E. H. Morris ASCAP) . . . . .	41	WALK SLOW (Bejo BMI) . . . . .	50
GONZO (Lion Pub, BMI) . . . . .	67	WE HAVE LOVE (DeLaure BMI) . . . . .	51
HAPPY DAYS (Jobet BMI) . . . . .	44	WHAT AM I GONNA DO (Aldon BMI) . . . . .	70
HE WILL BREAK YOUR HEART (Conrod BMI) . . . . .	17	WHAT WOULD I DO (Aladdin, Ben Ghazi BMI) . . . . .	53
HOOCHIE COOCHIE COO (Stebrita BMI) . . . . .	16	WHEELS (Dundee BMI) . . . . .	59
HOW TO HANDLE A WOMAN (Chappell ASCAP) . . . . .	90	*WHERE THE BOYS ARE (Aldon BMI) . . . . .	96
HULLY GULLY TWIST (Islip BMI) . . . . .	97	WILL YOU LOVE ME TOMORROW (Aldon BMI) . . . . .	2
I COUNT THE TEARS (Brenner BMI) . . . . .	15	WINGS OF A DOVE (Bee Gee BMI) . . . . .	24
I IDOLIZE YOU (Saturn BMI) . . . . .	65	WONDERLAND BY NIGHT (Roosevelt BMI) . . . . .	3
(I WANNA) LOVE MY LIFE AWAY (Sea Lark BMI) . . . . .	76	YES I'M LONESOME TONIGHT (Bourne, Cromwell ASCAP) . . . . .	71
IF I DIDN'T CARE (Chappell ASCAP) . . . . .	56	YOU ARE THE ONLY ONE (Hilliard BMI) . . . . .	33
I'M HURTIN' (Acuff-Rose BMI) . . . . .	28	*YOU CAN HAVE HER (Big Billy BMI) . . . . .	79
IS THERE SOMETHING ON YOUR MIND (Wolfpack SESAC) . . . . .	74	YOU DON'T WANT MY LOVE (Tree BMI) . . . . .	62
JIMMY'S GIRL (Skidmore ASCAP) . . . . .	52	YOUR OTHER LOVE (Brittany BMI) . . . . .	42
LAST DATE (Acuff-Rose BMI) . . . . .	10	YOU'RE SIXTEEN (Blue Brass BMI) . . . . .	13
LET'S GO, LET'S GO, LET'S GO (Lois BMI) . . . . .	68		
LONELY TEENAGER (Lola BMI) . . . . .	25		
*LOST LOVE (Eldorado, Hilde BMI) . . . . .	92		
LOVEY DOVEY (Progressive BMI) . . . . .	45		

\*Asterisk indicates first appearance on Top 100



# BENELUX

Phonogram business started this year with a double reception at the Amsterdam Carlton Hotel. The traditional New Years party was combined this time with a Farewell Party for Coen Solleveld, director of L. C. Phonogram, and a welcome to his successor, Theo Van De Meer. Many artists, music editors and officials of radio and TV were present. After the last of several speeches—in which Solleveld was highly praised for his good work during the years he had been Phonogram's Director—Solleveld handed over a Golden Record to The Blue Diamonds and Malando. Reason was the selling of over 100,000 records of the Blue Diamonds' 1960 hit, "Ramona" and Malando's all-time tango "Ole Guapa." Then the Golden Record Club was founded, of which the Dutch Phonogram artists who sold more than 100,000 singles, became members. Orchestra leaders—Jack Bulterman, André Smit, Jan Corduener and Jos Cleber became honorary members. A special honorary membership was presented to Coen Solleveld, who "sold" over 15 million records during his four years directorship at Phonogram. By the way, speeches mentioned above were made by singer Willy Alberti, record dealer Jaap van Praag, his singing brother Max van Praag and by producer Wim Ibo, who presented an EP of cabaret artist Wim Kan, with parts of his delightful radio program on New Year's Eve.

Every fortnight, young Dutch talent is heard in the radio program, "Springplank." Now Philips (L. C. Phonogram) has produced an LP with some of the amateurs who were heard most during the last few months. Artists included are The Cloverleaves, Conny van de Bos, Geoffrey Land, Herman van Keeken (who is sometimes named the Dutch Jimmy Rodgers!) and hot violinist Jan de Vries. The record has been titled "Springplant Successes."

Cees Hundepool, Bovema's Capitol label manager, told The Cash Box: "Capitol has an excellent start this year with a brand new repertoire of big sellers, which will certainly stimulate the current interest for American repertoire." Capitol will shortly release LP's by Nat King Cole, "Tell Me All About Yourself," Peggy Lee's "Pretty Eyes," Nelson Riddle and his "Can-Can"-arrangements, George Shearing's "Latin Affair" and Frank Sinatra's "Nice 'n' Easy." In the classical area, Capitol-Holland got a lot of demands for Rachmaninoff's Piano Concerto No. 3, played by Leonard Pennario. Furthermore Bovema will release the stereo-version of every Capitol LP in 1961, together with the normal mono recordings, which have already been worked out in the Jan. repertoire. Hundepool furthermore told The Cash Box, that he is working on a successor to the current Capitol hit, "Let's Have A Party" sung by Wanda Jackson. The record in question is "Mean Mean Man," which Mr. Hundepool believes is going to be a hit.

The Rood Company, Rijswijk, expects interesting results from the trip to Belgium Hans van Zeeland made recently in order to promote the Top Rank label in the country. This will be only a start, since the Rood Co has rather great plans for the year which lies ahead. Hank van de Haar, for instance, pointed out during a conference, that the Rank label is receiving the greatest credit in The Netherlands, proved by the fact that a not-to-be-ignored number of Top Rank recordings are among the Top Twenty. "Will You Love Me Tomorrow" by The Shirelles is this week's number five, followed by "A Thousand Stars" sung by Kathy Young. Jerry Butler's position with "He Will Break Your Heart" did not change. Neither did the U.S. Bonds with their recording of "New Orleans."

The Cash Box welcomes William Scheurkogel as the new publicity chief of C. N. Rood L. C. William is new to the recording business coming from the publicity dept. of a motion picture company, but he proved during his first days at the Rood Company that he has the right feel for this business.

Germany has released a Dutch song called "Wil Je Altijd Bij Me Blijven" (Will You Always Stay With Me), originally published by Basart. The Dutch record was made on the CNR label with the Harmonia Sisters. The German version is by Angelina Monti. Music publisher Basart finally succeeded in obtaining the Dutch lyrics to the Perry Como success "Delaware." Seth Gaikema is the author; he wrote the Dutch version of "My Fair Lady."

Dutch teenagers are very enthusiastic about a brand new rocking version of the oldtimer "Shortnin' Bread." It's by (until recently unknown) singer Paul Chaplain and his Emeralds. Also on the London label (L. C. Phonogram) is the standby, "You Are My Sunshine," by Johnny And The Hurricanes. More instrumental news comes from The Ventures, who revived "Perfidia" and got right to the top of the hit parade (London). The Fouryo's are doing very well on the Decca label with their Dutch version of "Save The Last Dance For Me."

MGM's second Vera Lynn album will be released as soon as possible. It's titled "Yours." Up till now her sales haven't been too high, but people in Holland do have an eye on her and are anxiously waiting for Vera's comeback with a batch of hits. She's still very popular in Holland. The same goes for MGM's Rosemary Clooney, who has a wonderful LP released in England, "Rosemary Clooney Swings Softly"; Frank Visser, Bovema's MGM label manager, plans to release also this album in Holland, which also relates to the beloved Connie Francis' new recording "Connie Francis Sings Jewish Favorites." The MGM label will also give a special feature to the magnificent Robert Stolz album "The Immortal Melodies Of Franz Léhar"; the new Crosby Brothers LP and as far as jazz is concerned, a series is on its way to the stands.

Dance fans have welcomed an LP by Britain's top society dance orchestra. "Holiday For Dancers" presents song memories from several countries, in wonderful medleys of quicksteps, foxtrots and waltzes, played by Tommy Kinsman and his orchestra. It's a Fontana LP, released by L. C. Phonogram. New single releases on the Fontana label include Marty Robbins' "Ballad Of The Alamo," which may prove a second winner for him in the low countries. The first, of course, was Marty's own wonderful story-telling, "El Paso."

## Holland's Best Sellers

1. Ramona (The Blue Diamonds—Decca) (Francis—Day, Amsterdam)
2. It's Now Or Never (Elvis Presley RCA) (Ed. Bideri, Naples)
3. Les Enfants Du Pirée (Melina Mercouri / Makadopoulos / Mieke Telkamp/Lale Andersen/Anneke van Hooff/Winny Dobber—Barclay/Palette/Philips/HMV / CNR/Artone) (Les Ed. Int. Basart, Amsterdam)
4. Barcelona (De Wilmari's—Fontana) (Benelux Music, Weert)
5. Ev'rybody's Somebody's Fool (Connie Francis—MGM) (Robert Mellin, Brussels).
6. Save The Last Dance For Me (The Drifters—London) (Belinda, Amsterdam)
7. Nine Times Out Of Ten (Cliff Richard — Columbia) (Belinda, Amsterdam)
8. Telephone Baby (Johnny Otis — Capitol) (Les Ed. Int. Basart, Amsterdam)
9. My Girl Josephine (Fats Domino —Imperial) (Chappell, Amsterdam)
10. Rocking Billy (Ria Valk—Fontana) (Ed. Altona, Amsterdam)

# WHAT PHONOGRAM MEANS TO HOLLAND'S RECORD INDUSTRY



## LOOKING FOR NEW SOUNDS

Sound salesmanship, speedy shipping, publicity, promotion and public relations - all of these have gone a long way towards making Phonogram Holland's leading record company. But none of them would work if Phonogram did not have the artists to keep producing one hot seller after another.

Always on the alert for new songs and new sounds, Phonogram runs as many as fifty talent shows every year. Each of them has an average attendance of 500. Besides unearthing new talent, these shows feature such major money-makers as Willy Alberti, whose version of **Marina** sold more than 500,000 copies.

No wonder Phonogram's artists have been high on Holland's hit charts for more than a decade. No wonder Phonogram's sales of such famous labels as Decca, Philips, London, Fontana exceed the combined turnover of its three nearest competitors.

**These facts are worth considering if the matter of your representation in Holland should come up.**



PHONOGRAM RECORD COMPANY AMSTERDAM



# FRANCE

An astonishing piece of news because it was so completely unexpected, and a new success for Chappell Publishers, is the announcement of the signing of a publishing contract with "Le Fou Chantant," better known as Charles Trenet. The first song that Chappell will publish is Trenet's "Les du ciel" which he composed while listening to the singing of "Les Djinn's" (Ducretet-Thomson), directed by Paul Bonneau. Serge Greffet gets the credit for having the Djinn's sign their exclusive contract with Ducretet. Thinking back quite a few years, it comes to mind that Trenet's fortune and success were due to Monsieur and Madame Breton, and especially to the late Raoul Breton to whom the Chanson Francaise as a whole owes its long-time, envied position. He was the first to discover Trenet, as he later discovered Aznavour and Becaud. Roquières and his team at Chappell's can be counted on also to find us a few world hits such as "La mer" among Trenet's unpublished works because Chappell seems to be continuing their surge forward after having launched "Salade de fruits" and "Tom Pilibi."

Charles Aznavour, struck by the Crosby-Armstrong duo work, has written an adaptation of: "Muskrat Ramble" which Aznavour and Constantine may record for Barclay. Speaking of Barclay, that's a fine 45 single they've released of "Good Morning Blues" and "Mack, the Knife" by Ella Fitzgerald.

As we go to press, the song, "Non je ne regrette rien," waxed by Edith Piaf continues to sweep the French market and to mark a triumphant return for Piaf. French Music, under the direction of G. Gavarentz, has just launched, with the help of recording stars Dalida and Bob Azzam, "Les marrons chauds." Prior to the release, everybody who's anybody in the business received an enormous package of marrons glacés (sugared chestnuts) courtesy of the publishers. Nice publicity gimmick!

SEMI has acquired the rights to Louis Aragon's poems set to music by Leo Ferré and recorded by him on the Barclay label. SEMI has a new Piaf song, too, which ought to make the grade. It's "Des histoires." Vendome Publishers has sent us an excellent version of "Killiwatch," sung by The Cousins (Palette label—Bel-Air distributors).

Barclay reports on Dalida's growing prestige as an international star and it's Germany that's claiming her now. She has just waxed (accompanied by Raymond Lefevre's orchestra) "Die Strasse der Lieben" in German; Marbot will launch the song on the market in that country.

Ugo Frey has cut the old German song "Die Lorelei" for Barclay. The French title has been changed to "Nuit et jour."

The Israelian singer, Rika Zarai, is moving steadily ahead, reports Bel-Air. Gavarentz gave her a marvelous vehicle with the lovely song, "L'Oliver."

Decca marked the new year by inaugurating its new and ultra modern sales center. The whole sales system has been renovated with an eye to saving time—and therefore, money.

Next release in RCA's Soria Series will be Verdi's "Requiem," conducted by Fritz Reiner. Note that the buying public is pleased with this series which balances off nicely the "Vogue Mode" collection—the former a deluxe presentation, the latter a "pocket record" catalog.

Philips' "Réalités" collection is another successful deluxe repertoire. Latest release is the Marlene Dietrich recordings made in Rio de Janeiro and devoted to all the songs she featured at her recent Paris recital, including "Der Lied ist aus" and "Je tire ma révérence," both sung with no accent.

Philips' A&R man, Plé, has discovered a new Latin-American-type orchestra, "Los Mercumbos," from Belgium. Their first Philips session included "La supa del Pichon." Plé is quite a "discoverer"—"Los Alcarson" was his find," too.

The actual prizes recently discerned by the "Academie Francaise du Disque" will be awarded at a ceremony in Nice on January 27th. Bobby Lapointe, Gilbert Becaud and Les Djinn's will be among the stars participating in the festivities.

Back in Paris, Francis Lemarque told us his fine impressions of Canada and hopes to return for another tour there soon. Fontana, which gets back to work on the 10th only, will be releasing soon Vivaldi's "Concerto for 2 violins, strings and clavecins" with Isaac Stern and David Oistrak and the Philadelphia Symphony Orchestra directed by Eugene Ormandy.

Pathé recorded Piaf's Olympia performance on the spot and will market the concert as a 12-inch LP, deluxe presentation. It will also re-issue as a 12-inch album Tino Rossi's old hits, all composed by Vincent Scotto. Such songs as "Marinella," "Tehi-Tehi" and "Bella ragazina" recall the happy days of our youth when the Casino de Paris revues were international events and "made" an artist or a song overnight.

Festival announces a second record by Frida Boccara, including "Un grand amour." Frida is a young singer who was discovered by Madame Breton and Festival.

Title of Bob Azzam's latest disk: "Boum chez Bob." The recording of Saint-Exupéry's famous work, "Le Petit Prince," is continuing to chalk up sales and now an American producer (who doesn't want his name divulged) has bought the rights to the work for recording, stage and screen in the U.S.

## France's Best Sellers

### THE FIVE BEST SELLING TUNES ON RECORDS

1. Je Ne Regrette Rien—Edith Piaf
2. Verte Campagne—Brothers Four—Les Compagnons—Los Alcarson—Les Barclays—Trumpet Boy—Jerry Mengo
3. Itsi Bitsi—Dalida—Moréno—Brian Hyland—J. Halliday—Line Renaud—Los Alcarson—Trumpet Boy
4. Tu T'Laisses Aller—Aznavour
5. Banjo Boy—Jan & Kjeld—Moréno



# GERMANY

Several American composers are devoting their talents directly to the German market and with good results. Fred "What Am I Living For" Jay and Art Harris turned out "Gute Nacht, Johnny Boy" by Marlene Stolz for Palette and quickly got an American release in German, and German Voice Of America chief AL "I Cried A Tear" Julia just turned out an Italian style tune called "Du Bist Mein Ein Und Alles" (You Are My One And Only) with lyrics by Fred Oldorp, quickly recorded by Gerhard Wendland for Philips.

As the year opens, German composers are strongly represented on The Cash Box Top 100. "Wonderland By Night" by Herr Neumann is over the million mark in sales in the US alone; "Sailor" in the original German by Austrian lass Lolita is still selling like hot cakes. This tune was composed by the top team Scharfenberger-Busch. Lawrence Welk is going to town with the Heino Gaze composition, "Calcutta," and "Pepe" written by Herr Wittstatt is also moving like wild fire with Duane Eddy topping the versions out at present. New material is being primed for the world market at present, as most of the top hits here are now being translated into several languages for release either by the German artist in English, French, etc. or by a local artist. As an example, the Luxemburg Radio German pop music festival winner "Rosalie, Musst nicht Weinen" (Rosalie, Must Not Cry) is being done in Italian by Caterina Valente, in Dutch by 17 year old Annelies De Graaf and in Danish by Gy Holdorf just for a starter.

The Bert Kaempfert hit, "Wonderland By Night," which had to go to America to become a hit, is now beginning to sell here. Although the record was released almost a year ago, it is just now being heavily pushed here at home. Bert, who is also a producer here, has also turned out the Ivo Robic production of "Morgen," and is now working on the German version of "Save The Last Dance For Me" again by Ivo.

Peter Schaeffers reports that the Peter Kraus recording of "Adam and Eve," which appeared recently in our hit parade, has turned itself over and the former "B" side, "Von Paris Naeh Hawaii" is now the top half. The Johnny Horton hit "North To Alaska" has been recorded here by Ralf Bendix for Electrola.

There's competition in the air with "Cafe Oriental" which has been recorded by both Nino Robic, the brother of Ivo, and Vico Torriani. As the "Carnival" or "Mardi Gras" time grows near, competition grows for the "Carnival hit" of the season. This is the German equivalent of trying for a Christmas standard, as the records sell year after year.

It's almost certain, however, that the Cologne comedian Willy Millowitsch will hit the top with his recording of "Schnaps, That Was Your Last Word," which is selling hot and getting more radio plays than any other comedy number.

Teenage starlet Conny has just finished her first record in French for Pathe Marconi there and is readying an American version of her hit "Kleine Lucienne" (Little Lucienne) for Capitol. Fred Bertelmann is looking for a hit with his happy recording of "The Gay Robber" on Electrola.

Teenager Gerd Boettcher has turned out a fine version of Johnny Tillotson's "Poetry In Motion" with the German title, "Your Red Lips," and "Ramona," which is now on our top 10 by The Blue Diamonds, has been covered by every major label here.

Top Electrola teener Rex Gildo is heading into the New Year with all flags flying. He's got a new film in the local theatres, he's set for several TV shows during the early part of the year and along with his top selling version of "Tell Laura I Love Her," his new recording of "Happy Go Lucky Me" is beginning to show.

"Pepe" is the push at present for the Schaeffers publishing group with records on the market by Crazy Otto, Otto Weiss, Dalida, Mal Sondock, Duane Eddy, Russ Conway and many others. The film will open here on March 7. The records are also being helped by a contest held by the magazine, Star Revue, with prizes worth \$25,000 being handed out to the lucky winners. Max Gregor has turned out a strong new (cha cha) version of the French hit, "Babylone 21-29," under the title "Hallo Susi."

Metronome producer Charly Schmitz is plenty happy and with good reason. His productions of "Anymore" by Inge Bruck, "Arrivederci" by Karina and his Siw Malmquist productions are selling at a fast pace and his lyrics for "I Walk The Line" were picked by Germany's Top Fan Magazine Bravo as "Hit Of The Week" because of the Teldec waxing by 24 years old Wyn Hoop.

The German trade paper, Automaten Markt, has announced the European Juke Box poll winners for 1960. In Germany, the top songstress of the year was Lolita with Heidi Bruhl in second place. The singer of the year was Freddy with Belgium born Italian Rocco Granata finishing second.

The vocal group winners were Jan & Kjeld with the Regento Stars following; the top orchestra was Billy Vaughan with Johnny And The Hurricanes taking a close second.

The top juke box tunes were in order: "Sailor"—Lolita, "Marina"—Rocco Granata, "Wir Wollen Niemals Auseinander Geh'n"—Heidi Bruhl, "Banjo Boy"—Jan & Kjeld and "Unter Fremden Sternen"—Freddy. In Austria, top honors of the year went to Freddy, Rocco Granata, Heidi Bruhl, Bobbejaan and Ted Herold, with the top hit of the year being "Marina" by Rocco Granata. That's it for this week in Germany.

## Germany's Best Sellers

1. Wooden Heart—Elvis Presley—RCA—Aberbach
2. Ein Schiff Wird Kommen (Never On Sunday)—Lale Anderson—Electrola—Melodie Der Welt
3. Rosalie, Musst Nicht Weinen (Rosalie, Must Not Cry)—Caterina Valente—Decca—Aberbach
4. La Guitarra Brasiliana—Freddy—Polydor—Edition Esplanade
5. Ramona—The Blue Diamonds—Fontana—Francis Day & Hunter
6. Die Liebe Ist Ein Seltames Spiel (Everybody's Somebody's Fool)—Connie Francis—MGM—Ralph Maria Siegel
7. It's Now Or Never—Elvis Presley—RCA—Bote & Bock
8. Das Ende Der Liebe (Tell Laura I Love Her)—Rex Gildo—Electrola—Ralph Maria Siegel
9. Traumen Kann Man Was Man Will (A Man Can Dream What He Wants)—Jan & Kjeld—Ariola—Quint
10. Wenn Die Elisabeth—Peter Kraus/Billy Mo—Polydor/Decca



# ITALY

Canzonissima, the outstanding light music TV show put on by RAI each year, has finished with the following list of winning songs: 1—"Romantica" by Tony Dallara, 2—"Addio Sogni Di Gloria" (Farewell Dreams Of Glory) by Giacomo Rondinella, 3—"Serenata A Margellina" by Flo Sandons, 4—"Come Le Rose" by Wilma de Angelis, 5—"Libero" by Joe Sentieri, 6—"Love In Portofino" by Johnny Dorelli.

Great interest in Canzonissima was built successfully by creating a sort of competition (really felt by our public) of the modern songs against the old ones. It is noted that "Romantica," number one at the last San Remo Festival, is number one on Canzonissima's list, and "Serenata A Margellina," number one at the last Festival of Naples, is number three. Both are performed by the same artists who brought them to victory at the two Festivals mentioned above. Therefore, is it because "Romantica" is a really wonderful song and deserved to win the 1960 Festival at San Remo, or must we believe that because of the popularity gained by a victory at San Remo that the will of the public is so strongly affected even after eleven months. Surely both reasons made "Romantica" the number one song in Italy again over 1960. Let us not forget that much merit is due to singer Dallara.

Caterina Valente is again appearing on our TV screens. The songstress, accompanied as always by her husband Eric van Aro and secretary Gunter Arendt, was welcomed at RAI's TV studios by Mr. Tosi of Decca Italiana, publisher Alfredo Rossi and the Italian rep of The Cash Box. She sung some of her new tunes and played the guitar for her welcomers in the green-room, while waiting for the start of the show. Among her new interpretations, she likes in particular the song penned by Corrado Lojaco, "Non So Resistere," which Rossi published and sent to San Remo, where it was refused. It is likely she will present it on January 18, when she gets back to Milan for another appearance on the Controcanele Show. This time, while appearing on the screen, she sang another hit by Corrado Lojaco titled "Amor," besides the new Texas tune, "Rosali," "Bongo Cha Cha," "Felicità," and "Con Tigo E La Distanzia."

Paolo Tosi of Decca said that Caterina's NP coupling "Personalita" with "Till" had sold 300,000 copies, and her first LP, 4,000 copies. The LP was only released recently. After the show, during dinner at Rossi's home. I learned from her that she is set for TV appearance in Dusseldorf and Berlin and then will fly to New York, Mexico and South America. In the next months, she has an over-crammed program that does not allow her even one free hour. She said, "I'm at the top of my possibilities of success and I warmly hope to keep this wonderful position for a long time." Caterina, who we acknowledge is the biggest star among the female singing personalities of Europe, still remains a nice, simple and plain person to everyone.

## Italy's Best Sellers

1. Il Cielo In Una Stanza (The Sky In A Room)/Mina/Italdisc/Ricordi 19
- 2a. Les Enfant Du Piree (Never On Sunday)/Dalida/Barclay-SAAR/Messagg Music 13
- b. Mai Di Domenica (Never On Sunday)/Don Costa/London
- c. Uno A Te Uno A He (Never On Sunday)/Niki Davis/Bluebell
- d. Les Enfant Du Piree/Gloria Lasso/ VCM
- e. Uno A Te Uno A Me/Ranieri/MGM-CGD
3. Su Nel Cielo (What A Sky)/Nico Fidenco/RCA Italiana/Studio Musicale Romano 7
4. Il Pullover/Gianni Meccia/RCA Italiana/Ariston 2
5. Liebelai/Rolf Bauer/VCM/Ricordi 6
6. Sassi/Gino Paoli/Ricordi/Ricordi 3
7. Dove Sei (Summer's Gone)/P. Anka/VCM/Curci 4
8. Due Note (Two Notes)/Mina/Italdisc/Ariston 6
9. Look For A Star/Garry Mills/Rank-Durium/Mess. Music 2
10. I Gotta Know/Elvis Presley/US RCA/Not Yet published 1
11. Words/Pat Boone/London/Mess. Music —

## Belgium's Best Sellers

### FLEMISH

1. Are You Lonesome Tonight (Elvis Presley—RCA)
2. Ramona (The Blue Diamonds—Decca) (Francis—Day, Brussels)
3. It's Now Or Never (Elvis Presley—RCA) (Ed. Bideri, Naples)
4. Sucu Sucu (Alberto Cortez—Moonglow) (Class Music, Antwerp)
5. Kili Watch (The Cousins—Palette) (World Music, Brussels)
6. I'm Sorry (Brenda Lee—Brunswick) (Ed. Bens, Brussels)
7. Apache (The Shadows—Columbia) (Francis—Day, Brussels)
8. Only The Lonely (Roy Orbison—Monument) (World Music, Brussels)
9. Les Enfants Du Pirée (Melina Mercouri/Dalida/Maya Casabianca/The Chakachas/Makadopoulos—Barclay/Barclay/Philips/RCA/Palette) (Ed. Barclay, Paris)
10. Barcelona (De Wilmari's—Fontana) (Ed. Primavera, Brussels)

### WALLOON

1. Are You Lonesome Tonight? (Elvis Presley—RCA)
2. Ramona (The Blue Diamonds—Decca) (Francis—Day, Brussels)
3. It's Now Or Never (Elvis Presley—RCA) (Ed. Bideri, Naples)
4. Itsy Bitsy Teenie Weenie Yellow Polkadot Bikini (Brian Hyland/Paul Hanford/Brandy Raylant—Kapp / Parlophone / Decca) (Ed. Bens, Brussels)
5. Les Enfants Du Pirée (Melina Mercouri/Dalida/Maya Casabianca/The Chakachas/Makadopoulos—Barclay/Barclay/Philips/RCA/Palette) (Ed. Barclay, Paris)
6. Sag Warum (Camillo—Electrola) (Chappell, Paris)
7. Sucu Sucu (Alberto Cortez—Moonglow) (Class Music, Antwerp)
8. Kili Watch (The Cousins—Palette) World Music, Brussels)
9. Bras Dessus Bras Dessous (Les Compagnons de la Chanson—Columbia) (Ed. Bens, Brussels)
10. Greenfields/Verte C a m p a g n e (Brothers Four/J. Noguez/Les Compagnons de la Chanson—Philips/Pop/Columbia)



# SCANDINAVIA

## DENMARK

Danish singer Gitte flies to London on January 27. She will appear as guest star on Russ Conway's TV show, where she will sing two songs in English from her recent HMV recording. The titles are "I've Got A Song" and "What Is A Life Without Music" with lyrics and music by Gitte's father. Imudico will publish the two titles in Denmark, reports Kurt Hviid Mikkelsen, A&R man of EMI in Denmark. The Danish teenage idol, Otto Brandenburg, another EMI artist, has recently appeared on the same British TV show, where he sang "Five Minutes More." His recording of this song has been released at the Odeon label in Denmark.

It sometimes happens that the very same song appears under different titles. A recent example comes from Denmark. A melody by Lehar was recorded in Denmark by Jimmy Martin's Orchestra titled "Wolgaliel." Later, the same song was recorded in Sweden by Arne Lamberth under the title "Volga Song." Now the two recordings are both on sale in Denmark with Martin on Sonet and Lamberth on Joker. One won't be surprised if the record buyers feel a little confused about this.

Otto Brandenburg has received a silver disk for the sale of 50,000 of his recording of "What Do You Want To Make Those Eyes At Me For" on Odeon. Comparing the population of Denmark (4 million) with the U.S., the sale of 50,000 records in Denmark might be compared with 2 million in the U.S.

## FINLAND

Hans Westerberg of Oy R. E. Westerlund AB, one of the EMI distributors in Finland, reports that Johnny Preston's "Billy Boy" (Charming Billy) looks like a hit in Finland. A Finnish recording with Kai Lind of the same song on HMV is also doing very well. Westerberg will visit Stockholm on a business visit in middle of January.

"Tähtisumua" (Star Dust) is the title of a new Finnish music film which opened in Helsinki on January 13. Several of Finland's most popular recording stars, such as Kai Lind, Rock-Jerry, Ritva Kinnunen, Leif Wager, and others, are featured.

## NORWAY

Elvis Presley with "It's Now Or Never" is still top seller in Norway; it's now the 19th week in which the record appears at the best-sellers list.

The Norwegian chart may have two versions of the song "Seemann" (Sailor). Lolita's Austrian recording appears at second place this week, while a Norwegian recording with Jan Höiland on Columbia this week appeared at 11th place and looks like growing higher on the list. Höiland has just returned from England, where he appeared in a TV show.

## Norway's Best Sellers

1. It's Now Or Never (Elvis Presley/RCA)
2. Seemann (Lolita/Polydor)
3. Save The Last Dance For Me (The Drifters/Atlantic)
4. Let's Think About Living (Bob Luman/Warner Bros.)
5. Fröken Johansen Og Jeg (Inger Jacobsen/Columbia)
6. I Love You (Cliff Richard/Columbia)
7. Are You Lonesome Tonight (Elvis Presley/RCA)
8. Everybody's Somebody's Fool (Connie Francis/MGM)
9. Only The Lonely (Roy Orbison/London)
10. O Sole Mio (Robertino/Triola)

## SWEDEN

Radio Nord, the pirate radio which was supposed to make its debut during Christmas debuted with sending S-O-S by a lamp—the ship had a complete equipment for professional broadcasting, but no equipment for emergency calls to the Coast Guard in case of danger. The SOS was sent during a hard storm. Now, the ship is in a Finnish harbor where it is being repaired. Jack Kotschack, president of Radio Nord declared, "we'll be back soonest possible."

"A Bouquet of Swedish Evergreens" is the title of a 12" LP released by Philips. An orchestra conducted by Gösta Theselius presents old standards, the melodies have been selected by S.K.A.P. (Swedish Composers of Popular Music).

In those days, when most people here are discussing so called pirate radio stations, Radio Merkur presents a news which might be a sensation if it is being released. The station, located on a ship in Oresund between Sweden and Denmark, is investigating the possibilities of presenting commercial TV from the ship.

## Klein In Egypt



EGYPT—Arnold Klein, RCA Victor's European sales manager, takes time out from his recent business trek through the middle east for a bit of sightseeing. Here he poses before the imposing sphinx.



# Country

## Disk Jockey

### REGIONAL RECORD REPORTS



# Country

## Reviews

B+ VERY GOOD  
C+ FAIR

B GOOD  
C MEDIOCRE

MARY WILSON  
KCLX

- Colfax, Washington
1. Wings Of A Dove (F. Husky)
  2. North To Alaska (J. Horton)
  3. An Old Log Cabin For Sale (P. Wagener)
  4. Before This Day Ends (G. Hamilton IV)
  5. You Can't Pick A Rose In Dec. (E. Ashworth)
  6. Forget The Past (F. Young)
  7. I Missed Me (J. Reeves)
  8. So Much A Part Of Me (The Browns)
  9. I Can't Tell My Heart That (Wells & Drusky)
  10. I Wish I Could Fall In Love Today (R. Price)

EARL AYEOCK  
WDAL

- Meridian, Miss.
1. House Of Blue Lovers (J. O'Gwynn)
  2. I'll Just Have A Cup Of Coffee (C. Gray)
  3. I've Got My Pride (J. Howard)
  4. Window Up Above (G. Jones)
  5. World So Full Of Love (F. Young)
  6. My Last Date (S. Davis)
  7. I Walk A Lonely St. (C. Sauceman)
  8. Family Bible (G. Jones)
  9. Dimes Worth Of Dreams (B. Martin)
  10. Wanting You With Me Tonight (J. Newman)

"HOPALONG" JOE HOPPEL  
WCMS

- Norfolk, Va.
1. Sweet Dreams (D. Gibson)
  2. Love Is A Lonely St. (Louvin Bros.)
  3. Farther To Go (Aury Inman)
  4. One Step Ahead Of My Past (H. Locklin)
  5. Radar Blues (C. Wilson)
  6. Fallen Angel (W. Pierce)
  7. This Old Heart (S. McDonald)
  8. Send Me The Pillow (The Browns)
  9. Are You Lonesome Tonight (E. Presley)
  10. Judge Not (M. Bowes)

HAL HARRIS  
KRCT

- Houston, Texas
1. Fallen Angel (W. Pierce)
  2. Another Cup Of Coffee (C. Gray)
  3. Sad Singin' And Slow Ridin' (Shirley Collie)
  4. Kissing My Pillow (R. Maddox)
  5. The Image Of Me (Willis-Duncan)
  6. Please Be My Love (R. Sanders)
  7. A World So Full Of Love (C. Sauceman)
  8. Foolin' Around (B. Owens)
  9. Louisiana Man
  10. Family Bible (G. Jones)

HENRY GILBERT  
WDOC

- Prestonsburg, Kentucky
1. God Gave You To Me (S. Bros.)
  2. My Last Date (with you) (S. Davis)
  3. I'll Just Have A Cup Of Coffee (C. Gray)
  4. House Of Blue Lovers (J. O'Gwynn)
  5. Girl In Saskatoon (J. Cash)
  6. Oh! Lonesome Me (B. Luman)
  7. Like All The Other Times (M. Robbins)
  8. High As A Mountain (B. Owens)
  9. Send Me The Pillow You Dream On (The Browns)
  10. More Pretty Girls Than One (W. Pierce)

JIMMY SIMS  
WWIL

- Ft. Lauderdale, Fla.
1. Another Cup Of Coffee (C. Gray)
  2. Mas: Beautiful (C. Bowman)
  3. Excuse Me (B. Owens)
  4. Alabam (C. Copas)
  5. Wings Of A Dove (F. Husky)
  6. I Missed Me (J. Reeves)
  7. My Last Date (S. Davis)
  8. Facing The Wall (C. Walker)
  9. Lying Again (F. Hart)
  10. I Think I Know (M. Worth)

PAPPY TIPTON  
WMOH

- Hamilton, Ohio
1. When Do You Love Me (Kitty Wells & Roy Drusky)
  2. Careless Love (J. Skinner)
  3. Forget The Past (F. Young)
  4. What A Change (The Louvin Bros.)
  5. Walk Out Backwards (B. Anderson)
  6. Poor Poor Me (B. Dudley)
  7. I Didn't Mean It (Norma Jean)
  8. It's Not Wrong (C. Hall)
  9. Big Big Man (D. Brockman)
  10. I'm A Prisoner Of Love (C. Butler)

CHARLIE GRANT  
KSIW

- Woodward, Oklahoma
1. That's All Right (W. Inman)
  2. Gold Watch And Chain (Maybelle Carter)
  3. It's Best You Know (G. Moraan)
  4. I Want To Live (R. Maddox)
  5. Walk On The Wild Side Of Life (G. Hamilton IV)
  6. Walk Out Backwards (Bill Anderson)
  7. Two Hearts Deep In The Blues (H. Thompson)
  8. Heartaches Of A Fool (F. Powers)
  9. I Found A True Love (B. Phillips)
  10. Over My Shoulder (J. King)

JESSE BRANSON  
WSNT

- Sandersville, Ga.
1. Fallen Angel (W. Pierce)
  2. Here I Am, Drunk Again (C. Beavers)
  3. North To Alaska (J. Horton)
  4. A Little Guy Called Joe (Stonewall Jackson)
  5. Walk On Boy (Mell Tillie)
  6. You Make Me Live Again (C. Smith)
  7. Whip-Poor-Will (M. Wilkin)
  8. It's Best You Know (George Morgan)
  9. One More Time (B. Beckham)
  10. My Last Date (S. Davis)

## THE CASH BOX

### BULLSEYE



"FADED LIGHTS AND LONESOME PEOPLE" (2:27)

[Golden West BMI—Lewis, Stewart]

"YES, I'VE MADE IT" (2:44) [Pampar BMI—Howard]

BILLY WALKER (Columbia 41872)

Walker's "Faded Lights and Lonesome People" is one of the best country disks of recent months and figures to start the singer's new year off with a tremendous smash. It covers the usual country weeper territory in quick-tempo fashion but has that something extra that means a sure thing. "Yes I've Made It" on the flip is a delectable, tender waltz that tugs the heartstrings. Also has the hit feeling.

"ODDS AND ENDS (BITS AND PIECES)" (1:58)

[Central Songs BMI—Howard]

"A WHOLE LOT OF NOTHIN" (2:28) [Pamper BMI—Cochran]

WARREN SMITH (Liberty 55302)

With "I Don't Believe I'll Fall In Love Today" ending its long chart reign, Smith comes up with another potent Harlan Howard tune, "Odds and Ends." It's a bright shuffle beat affair with a delightful lost love lyric. It's his next action side. And he backs it up with another solid bit of uptempo chanting on "A Whole Lot of Nothin'."

"GREENER PASTURES" (1:57) [Cedarwood BMI—Wilkin]

"WEDDING BELLS FOR YOU AND HIM" (2:20)

[Cedarwood BMI—Walker]

STONEWALL JACKSON (Columbia 41932)

Jackson packs a zestful wallop into the joyous, handclapping upbeat opus tagged "Greener Pastures" so tag it for his next hit vehicle. It's a fun-filled session loaded with gaiety and charm. "Wedding Bells For You And Him" is a calmer but no less moving stanza. A deeply sincere job of singing by Stonewall here.

"JUST ONE STEP AWAY" (2:29) [Brazos Valley BMI—Thompson, Gray]

"TWO HEARTS DEEP IN THE BLUES" (2:25)

[Texoma ASCAP—Gaston, Thompson]

HANK THOMPSON (Capitol 4502)

Thompson's got another chart goody with "Just One Step Away," a fascinating trek through a traditional tear-jerker that's handled with typical Thompson twang and warmth. The Brazos fiddles get a workout on "Two Hearts Deep in the Blues," a fast-stepping western swing item.

"THE HAND THAT HELD THE HAND" (2:27)

[Champion BMI—Anderson]

"CRAZY BULLFROG" (2:00) [Yonah BMI—Williamson]

LEWIS PRUITT (Decca 31201)

Pruitt's deeply sincere singing is showcased in good light on "The Hand That Held The Hand," a hard middle beat weeper in which a broken hearted lover congratulates his winning rival. Can show up strong. "Crazy Bullfrog," a jet speed country blueser spotlights some fancy guitar work and a shouting Pruitt.

HOWARD CROCKETT (Manco 1012)

(B+) "THAT OLD JUKE BOX" (1:57) [Bluebonnet BMI—Hausey] A sad romantic is essayed with genuine sincerity by the songster. A tender, soft-spoken stanza that can come up with the plays.

(C+) "STEAMBOAT BILL" (2:00) [Bluebonnet BMI—Hausey] New lyrics have been fashioned to this old familiar melody for a foot-stomping session.

THE PELL BROS. (Jay 2164)

(B) "WHISPERING WISHES" (1:56) [Jed ASCAP—Vincent] The Pell boys, Hank and Sonny, cut a fine vocal figure on this brisk shuffle beat romantic item. Rates deejay attention.

(C+) "COUNTRY KID" (1:40) [Jed ASCAP—Clark] Here the brothers extoll the virtues of being a plain country boy. Cute, bubbly item.

RUDY THACKER (Del-Ray 236)

(B) "BALLAD OF JOHNNY HORTON" (2:40) [Vokes BMI—Thacker] Thacker commemorates Horton's recent death with a hillbilly styled ballad. A tender, heart-warming affair. Should get airplay.

(C+) "TOMORROW IS MY LAST DAY" (2:30) [Vokes BMI—Thacker] Another sad affair is Thacker's coupling effort.

BARBARA SANSON (Arvis 114)

(C) "WHILE THE CITY'S ASLEEP" [Mooney & Lee BMI—Sansons, Wolford] Thrush poses interestingly on a fairly good romantic ballad but doesn't have the voice to put it over successfully.

(C) "WICKY WACKY WOO" [Mooney & Lee BMI—Sansons, Wolford] Sunny side of love is advanced in a cute ditty.

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# Country

## TOP 50 ACROSS THE NATION



# Country Round Up

		Pos. Last Week		Pos. Last Week
1	WINGS OF A DOVE <i>Ferlin Husky (Capitol 4406)</i>	1	21	POLKA ON A BANJO <i>Lester Flatt &amp; Earl Scruggs (Columbia 41786)</i>
2	NORTH TO ALASKA <i>Johnny Horton (Columbia 41782)</i>	2	22	WANTING YOU (WITH ME TONIGHT) <i>Jimmy Newman (MGM 12945)</i>
3	I MISSED ME <i>Jim Reeves (RCA Victor 7800)</i>	4	23	YOU MAKE ME LIVE AGAIN <i>Carl Smith (Columbia 41819)</i>
4	FALLEN ANGEL <i>Webb Pierce (Decca 31165)</i>	3	24	BEST OF ALL MY HEARTACHES <i>Wilburn Bros. (Decca 31152)</i>
5	WINDOW UP ABOVE <i>George Jones (Mercury 71700)</i>	5	25	SEND ME THE PILLOW YOU DREAM ON <i>Browns (RCA Victor 7804)</i>
6	I'LL HAVE ANOTHER CUP OF COFFEE (THEN I'LL GO) <i>Claude Gray (Mercury 71732)</i>	8	26	LYING AGAIN <i>Freddie Hart (Columbia 41805)</i>
7	SWEET DREAMS <i>Don Gibson (RCA Victor 780)</i>	6	27	A WALK ON THE WILD SIDE OF LIFE <i>George Hamilton IV (ABC Paramount 10167)</i>
8	MY LAST DATE (WITH YOU) <i>Skeeter Davis (RCA 7825)</i>	9	28	HOUSE OF BLUE LOVERS <i>James O'Gwynn (Mercury 71731)</i>
9	LOVING YOU <i>Bob Gallion (Hickory 1130)</i>	10	29	MIDNIGHT IN HEAVEN <i>Cowboy Copas (Starday 528)</i>
10	WALK OUT BACKWARDS <i>Bill Anderson (Decca 31168)</i>	12	30	THE IMAGE OF ME <i>Bob Wills (Liberty 55264)</i>
11	EXCUSE ME (I THINK I'VE GOT A HEARTACHE) <i>Buck Owens (Capitol 4412)</i>	7	31	HERE I AM DRUNK AGAIN <i>Clyde Beavers (Decca 31173)</i>
12	YOU DON'T WANT MY LOVE <i>Roger Miller (RCA Victor 7776)</i>	11	32	BEFORE THIS DAY ENDS <i>George Hamilton IV (ABC Paramount 10125)</i>
13	ONE STEP AHEAD OF MY PAST <i>Hank Locklin (RCA Victor 7813)</i>	17	33	SAD SINGIN' AND SLOW RIDIN' <i>Shirley Collie (Liberty 55291)</i>
14	YOU CAN'T PICK A ROSE IN DECEMBER <i>Ernest Ashworth (Decca 31156)</i>	13	34	WALK ON, BOY <i>Mel Tillis (Columbia 41863)</i>
15	AM I LOSING YOU <i>Jim Reeves (RCA Victor 7800)</i>	14	35	I CAN'T TELL MY HEART THAT <i>Kitty Wells &amp; Roy Drusky (Decca 31164)</i>
16	FORGET THE PAST <i>Faron Young (Capitol 4463)</i>	15	36	DIME'S WORTH OF DREAMS <i>Benny Martin (Starday 519)</i>
17	SETTIN' FLAT ON READY <i>Cowboy Copas (Starday 528)</i>	21	37	I THINK I KNOW <i>Marion Worth (Columbia 41799)</i>
18	OH LONESOME ME <i>Johnny Cash (Sun 335)</i> <i>Bob Luman (Warner Bros 5184)</i>	25	38	KISSING MY PILLOW <i>Rose Maddox (Capitol 4487)</i>
19	WORLD SO FULL OF LOVE <i>Ray Sanders (Liberty 55267)</i> <i>Faron Young (Capitol 4463)</i>	16	39	GIRL IN SASKATOON <i>Johnny Cash (Columbia 41920)</i>
20	FACING THE WALL <i>Charlie Walker (Columbia 41820)</i>	20	40	FOLLIN' AROUND <i>Buck Owens (Capitol 4496)</i>

41. ALABAM	46. THIS OLD HEART
42. FICKLE FUN	47. YOU KNOW ME MUCH TOO WELL
43. NO MONEY IN THIS DEAL	48. ARE YOU LONESOME TONIGHT
44. THERE'S MORE PRETTY GIRLS THAN ONE	49. I'VE GOT MY PRIDE
45. LITTLE GUY CALLED JOE	50. IT'S GOT TO BE A HABIT

Billie Jean Horton, Johnny Horton's widow, has announced plans through her manager, Tillman Franks, that she is once again embarking on a singing career. She has inked a contract with 20th-Fox Records and has recorded two sides, "Angel Hands" and "I'd Give The World," which will be released shortly. In addition, Tillman disclosed that negotiations for a film pact and arrangements for several network TV shows are currently underway. Billie Jean's life has twice been scorched by tragedy. She was first widowed by Hank Williams, after which she entered the country music field, showing promise of a successful career. She gave this up when she met and married Johnny Horton. Now left alone for a second time, she has been convinced, by Tillman and many friends, to once more hit the disk trail. I know we all wish her the best of luck for a happy and successful future. . . . The CBS Television Yearbook spotlights



BILLIE JEAN HORTON



LESTER FLATT & EARL SCRUGGS



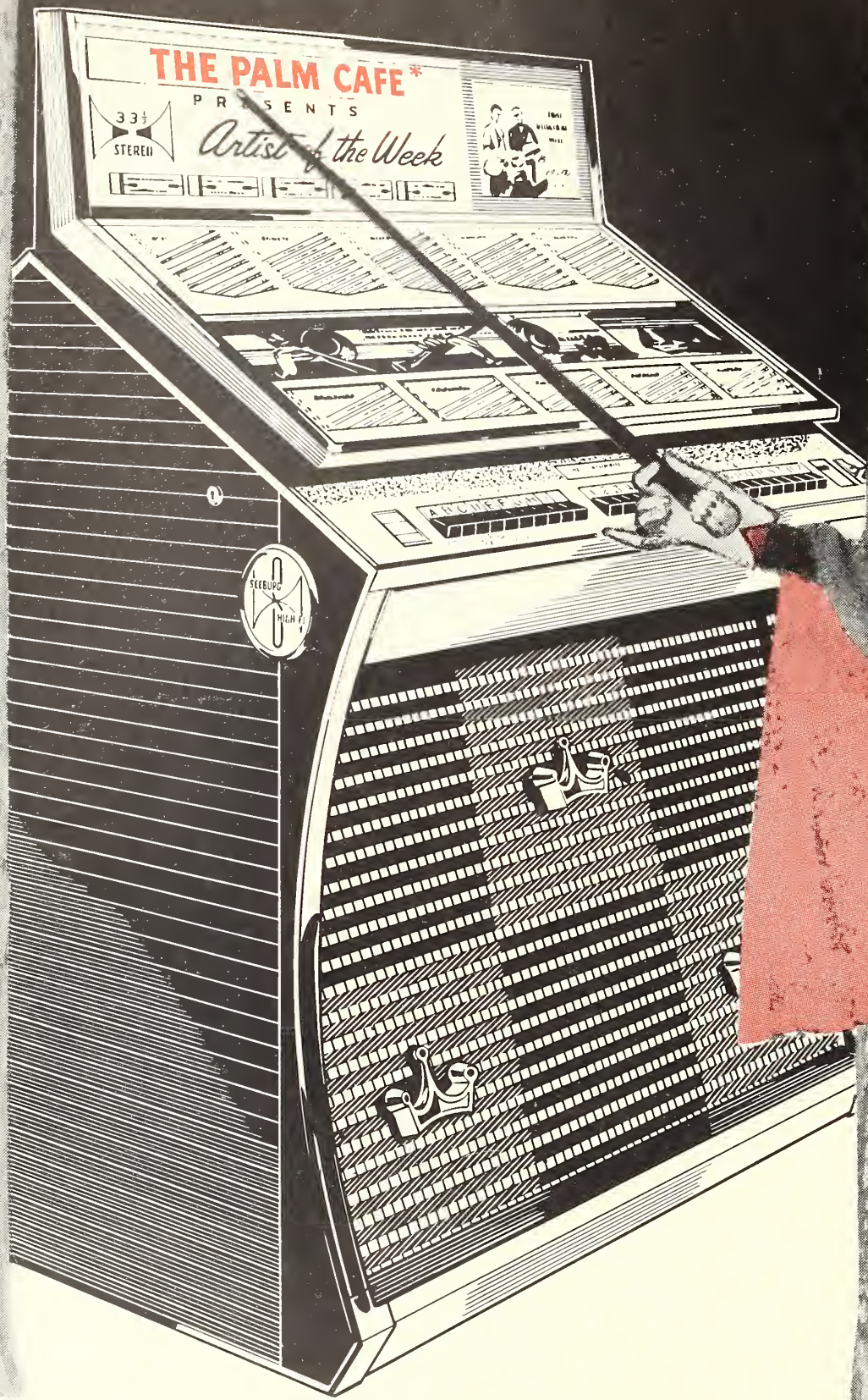
MARION WORTH

a picture of Lester Flatt & Earl Scruggs as part of its year-end roundup of TV highlights of the past year. Flatt & Scruggs are depicted in a drawing by Thomas B. Allen (who did all the artist renderings in the book) as they appeared on the Revlon Revue last June 4th. Last year (and this, too) also was the time when the boys had one of their biggest records in a long time—"Polka On A Banjo." . . . Lovely Marion Worth has just returned from an extended tour of Armed Forces bases in the Caribbean. We got a card from Marion when she was in Panama telling us how surprised she was to find how popular country music was with the boys there. Doesn't surprise us, Marion dear. It's just another case to prove how important a role American servicemen have played in spreading the gospel of country music to the farthest corners of the world. I'm sure all of us in country music realize our debt to our home-grown servicemen who have been instrumental in getting the country music foot in the door of many countries throughout the world. Now, country music can be heard in such offbeat places as Japan, Okinawa, Australia, Germany, England. Who knows? Maybe Russia's next!

Carl Blankenship of Razorback Records and Publishers (Muskogee, Okla.) notes that country music continues to grow by leaps and bounds throughout the areas of Oklahoma and Arkansas. Carl infos that KFMJ-Tulsa is programming 4 hours of the stuff daily and that Marvin McCullough keeps gaining new friends and influencing people with his two-and-a-half daily hours over KRMG-Tulsa. Marvin, incidentally, has just formed his own western swing band which features Jimmy Hall, Gene Gasaway, Red Day, Clarence Boyd, Al Hurt and Rocky Cople. The boys are currently active in local dates. Blankenship also disclosed that Bobby Barnett, one of his Razorback disk artists, will soon be heard on the Challenge label. . . . Thurston Moore is digging up interesting items for his Program Chatter newsletter. The 2nd issue, dated Jan., tells us that Cowboy Copas' great hit "Alabam" was originally written 30 years ago. The song, which brought Cope to the fore again after years of obscurity, was recorded accidentally. Seems Cope was cutting an LP for Don Pierce at the Starday studios in Madison when Don asked the Cowboy for a demonstration of old-style flat-top guitar pickin'. Cope obliged with a furious display on "Alabam." It broke up the session and convinced everyone within hearing distance that it should be brought out as a single. Pierce did, and the rest is history. Thurston Moore urges those in the country field to send him photos and interesting information like the above to keep the service going. . . . KLLL-Lubbock, Texas had a staff change recently. The station lost Dusty Fields to the Army for a while but was fortunate in being able to replace him with Gene White, formerly with KBUY-Amarillo. Sky Corbin, one of the owners of the station and a disk jockey there, is also enthusiastic over the advances of "our" music. Tells us that even Billy Vaughn's joined the club with a recording of "Orange Blossom Special." . . . Joe Wright (Wright Talent Agency) letters that some automobile dealers are using the Carlises' Columbia recording of "Skin 'im Quick" as an integral part of radio commercials. Kinda looks like they're using reverse psychology, but it warms our heart to know that Bill Carlise is getting action on his tune. Bill's happy!

Caught signing autographs together following their appearance on a recent edition of "Cavalcade of Stars" on KTVU-TV-Oakland were Carl Smith, Martha Carson, Chuck Gillette and Curley Gold. . . . Barney Tucker singing and strumming at the Corral nitery in San Leandro, Calif., as the featured attraction. . . . Bob Springer doing six nights a week at the Bohemian Gardens, San Francisco, supplying dancers with the western swing sound. . . . Smokey and Shorty Warren recently returned from a week's engagement at the Casino Theatre, Toronto. . . . The CMA's Jo Walker is in need of an address of Jack Rose. Seems he paid his CMA membership fee and didn't leave an address. Have him get in touch with Jo.

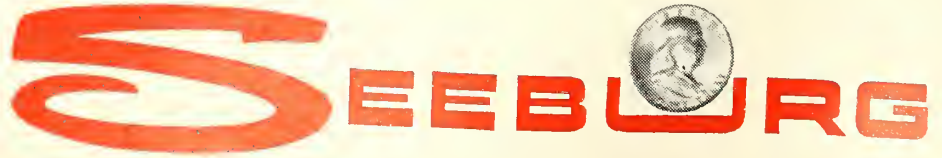
North Carolina independent has outstanding opportunity for country music personality. Will consider promising "up & comings" as well as established personality. Send tape-photo-graph, references and resume of experience to Box #522, The Cash Box, 1721 Broadway, N.Y. 19, N.Y.



# PERSONALIZED...TO BRING OUT THE IMPRESARIO!

WEEK OF JANUARY 16  
**SEEBURG**  
**ARTIST OF THE WEEK**  
 TEN-SELECTION  
 33 1/3 STEREO ALBUM RECORD PACKAGES  
 SIDE BY SIDE (DECCA)  
**WILBURN BROTHERS**  
 SING A SONG WITH THE ORIGINAL ROARING '20's  
**ENOCH LIGHT** (GRAND AWARD)

There's something of the show producer and impresario in every location-owner, and how the **PERSONALIZED** new Seeburg brings it out!  
 The location-owner presents his great Seeburg music with showman's pride because his presentation is **PERSONALIZED**. The location name, or its owner's name, tops everything on Seeburg's showcase top panel.  
 And when the location features Seeburg's theatrical Artist of the Week programming—presenting the hot new 33 1/3 album hits every week—he really is in show business!  
 The result: bigger revenue for location and operator. The Seeburg Sales Corporation, Chicago 22.  
 \*Harlem's famous Palm Cafe, New York City.



# A Shot-In-The-Arm for the Secondary Location

Whenever we are fortunate enough to enjoy more than one of a kind no matter what it is, we tend to favor certain of these holdings. In the case of a man with two or three automobiles, he might spend more time caring for the sport model at the expense of the other two autos. A businessman carrying a portfolio of stocks probably finds himself giving more attention to one or two of the high priced investments when actually the smaller holdings total as much if not more than the glamour stocks and could even represent his basic investment foundation. It all adds up to taking the advice of the multi-millionaire who, when asked just what one million dollars could mean to such a man of his means, replied, "I look upon each million as a dearly beloved child and I would hate to lose even one of them." If you haven't guessed by now we're making the comparison with your coin machine route.

You've got top locations with the finest machines, good locations with late model equipment, and 'secondary' locations with phonographs that have been taking in coins for the better part of ten years. These are definitely not the 'favorites' in your stable. As a matter of fact, they are probably the lost sheep. The reason for this is your own. But a good guess would be that you have given up hope on these locations. They bring you about eight dollars each week and show no promise of ever reaching nine. The machines on these locations aren't worth the trouble. The trade-in price is hardly worth the expense to truck 'em over there. That's your attitude, and perhaps you're right. You ought to know. It's your route.

But maybe you're wrong. Maybe what you ought to do is to take the five year old phonographs and, instead of trading them in on new machines which will replace equipment on your top locations, which in turn will work its way down the line—maybe you ought to move the five year old model down to the eight dollar locations. Then take the ten year old phono out and trade it in on the new machine. Less trade-in allowance? Certainly—it's an older machine. But the difference isn't that much. And here's what happens on your route. The 'lost sheep locations' we've referred to now have 200-selection phonographs ready to serve the clientele. They're naturally better looking machines. You can fill the additional 50-record space with several top records which you would have to buy, of course, but the balance could easily be programmed from stock standard material now laying idle on shelves. The collections would have to increase somewhat with all this in its favor and while you won't make a top spot out of the secondary location the odds are in your favor to make it pay more on your end, you'll be in a better position to introduce dime play if you haven't already, and you may even come out of it with a minimum and a contract.

Regardless of the outcome, your overall collections will more than likely increase. It's worth a try.

# ATE Convention Attracts Latest Games, Phonos From U.S., Britain, Europe; Fruits Cause Trade Concern

LONDON—With the rapid approach of the 1961 Amusement Trades Exhibition to be held at the New Royal Horticultural Hall, London from Tuesday, January 31st to Thursday, 2nd February, coin men here are actively engaged in last-minute preparations for what promises to be the largest and most successful Convention ever to be held in this country.

Within the Exhibition area which covers 12,000 square feet will be seen all the latest equipment from America, Great Britain and the Continent of Europe. In the list of 68 exhibitors can be found the names of all the major manufacturers and distributors in every branch of the business. Many of the larger firms had to limit the number of booths in order that as many people as possible could be accommodated. All the latest phonographs of Bal-Ami, Rock-Ola, Seeburg and Wurlitzer will be displayed together with the newest equipment from Gottlieb & Williams, Bally and Keeney.

Only two American firms are actually exhibiting—Mike Munves Cor-

poration and Wico Corporation—for the obvious reason that they will be represented by the British distributors handling their products. However, the Organisers will be very surprised if many of the representatives from America and the Continent do not, in fact, make a special journey to London to pay a personal visit to the Exhibition and see for themselves the trend of business in this country.

With the advent of the new Betting and Gaming law, particular interest will be centered around the many stands exhibiting the latest fruit machines including Mills, Jennings and the Ainsworth 'Aristocrat' which will be seen at the Exhibition for the first time.

The out-and-out rejoicing which might have been expected with the passing of the new law has, in fact, been tempered by comments in the trade press here calling for caution and moderation on the part of operators in changing over to the new code of operating. The police have also made it quite clear that the new law

does not permit the unrestricted use of cash pay-out machines. Although, of course, it will be the business of exhibitors at the A.T.E. to boost sales as high as possible, these timely warnings indicate that it will do not good, either to themselves or the trade, if machines are bought in ignorance by people who will not, subsequently, be allowed to operate them. Besides involving the purchasers in considerable financial loss (only a few weeks ago in London a considerable amount of illegally operated equipment was ordered by the Courts to be confiscated and destroyed) anything of this kind would inevitably get the trade a very bad press and might well result in the early amendment to the law and the re-imposition of some of the old restrictions.

However, prospects generally for manufacturers, distributors and operators alike are probably brighter than they have been for many a year and all these sections of the trade are looking forward confidently to a prosperous 1961.

## Milwaukee Assoc. Initiates Clearing House For Ops

### Re-Elect Officer Slate

MILWAUKEE—The Milwaukee Coin Machine Operators' Association held its first monthly general meeting for the year 1961, Monday, January 9, at the Ambassador Hotel in this city. The primary business on the agenda for this evening session was the election of officers for the new term.

The members unanimously returned the entire incumbent slate into office for '61. Officers are Sam Hastings, president; Harold "Red" Jacomet, secretary-treasurer.

The new board of directors consists of the following members: Bob Puccio, Arnold Jost, Clarence Smith and Irv Beck. Two new members were also initiated into the organization. They are Dave Jukubowski and Carl Klein.

Hastings addressed the assemblage after the election and initiation proceedings, urging them to cooperate with the officers to the best of their ability during the new term.

He said: "Your officers and board members can only do so much in your behalf. They require the fullest support of the entire membership in order to accomplish the numerous tasks which are required during this new year to assure the success of this very necessary regional organization. If every man does just a little, it will certainly appear as a big thing when all of the accomplishments are grouped into one great, big effort.

Hastings discussed with the members the need for greater cooperation among Wisconsin operators in the performance of their business with locations. Many problems are created when operators move into locations, which are dropped by other operators due to lack of collections.

"For this reason," Hastings said, "we have created a sort of clearing house in the association to keep abreast of these changes. In this way operators will not make the mistakes they usually make in moving into such locations. All of the members assured us they will contact the association before completing these location transactions; therefore, a steady check will be kept at all times."

The next scheduled meeting will be held at the Ambassador Hotel, Monday, February 6. In the event of a change in time or place the members will be notified.

## Continental Acquires APCO For \$3.5 Million

### Move Makes Continental Number One Supplier

WSTBURY, N.Y.—Continental Industries, Inc. has purchased all the stock, trade marks, patents, patents pending, licensing agreements and licenses of Apco, Inc. and Apco's subsidiary companies from the United States Hoffman Machinery Corporation for an aggregate sum of \$3,500,000, Robert S. Hirsch, Continental Chairman of the Board, announced. No exchange of stock was involved in the transaction.

The acquisition of Apco, whose equipment line includes soft drinks, coffee and popcorn machines, makes Continental the largest supplier in the industry of machines to vending machine operators, Hirsch said.

The Continental and Apco lines supplement each other and are non-competitive.

The 1960 volume of Apco and its subsidiaries will be in excess of 11 million dollars. Apco was the first vending company to introduce soft drink machines that serve crushed ice with the beverage.

Continental's sales for the fiscal 1960 period were approximately 27 million dollars.

Continental manufactures cigarette, coffee, soft drink and hot food vending machines. It is also a major operator of vending routes and has initiated an expanded program for in-plant feeding with recent inauguration of its Wonder-Chef Automatic Food Service Division, which utilizes Continental's revolutionary hot food machines serving complete full course dinners automatically.

## Joe Ash Recuperating

PHILADELPHIA—Joe Ash, veteran coinman and President of Active Amusement Machines Company, Inc., this city, is recovering from a kidney operation which was performed at Temple University Hospital here. Ash expects to be released from the hospital on or around January 16 and advised that he would spend at least two weeks at home before returning to his Philadelphia offices.

Marty Brownstein, sales manager of the Gottlieb outlet, will continue to supervise the Philly distributorship handling all executive duties until Ash's return.

## Celler Re-Intros Copyright Bill On Jukes As Congress Meets

### Industry Advised To Take Heed Of Operators' Plight In Great Britain

WASHINGTON, D.C.—On Tuesday, January 3, Congressman Emanuel Celler (D.-N.Y.), chairman of the House Judiciary Committee, introduced a juke box bill (H.R. 70) in the House of Representatives.

The bill reads as follows: To require juke box operators to pay royalty fees for the use of the musical property of composers, authors, and copyright owners.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that the third paragraph of section 1(e) of title 17, United States Code, is amended to read as follows:

"The reproduction or rendition of a copyrighted musical composition publicly by or upon a coin-operated machine shall be deemed to be a public performance for profit, and the operator of any such machine shall be liable for any infringement of any such musical composition occurring through the use of such machine. As used in this paragraph, the term 'operator' means any individual, partnership, association, or corporation exercising ownership or primary control over any such machine or having primary responsibility for the selection of the place at which such machine is operated, but does not include the proprietor of such place unless such proprietor owns or exercises primary control over such machine or has exclusive control over its placement for operation."

SEC. 2. The amendment made by this Act shall take effect three months after the enactment of this Act.

The copyright bill similar to HR 5921 was an expected move by Congressman Celler. Similar legislative efforts in previous years introduced by him have been designed to bring royalty payments to composers, from owners of coin-operated music machines.

While the coin-operated phonograph industry has managed to defeat this type of legislation year after year, it would be well for the industry to look to Great Britain for a taste of what could happen should the industry

weaken its present efforts in combating this legislation. (See feature article elsewhere in this issue describing England's plight re royalty payments).

The British operator is confronted today with a license requiring payment of royalties to song composers and each year the demands for an increase in this fee is made.

The Barrington Electronics Ltd. firm, representing juke box operators, and the Phonograph Operators Association of England, combined to protest the repeated demands for increased royalty payments. They argued that the present fee was exorbitant but the Tribunal ruled that the fee was fair since it was agreed upon in 1958 with both sides in agreement.

Juke box operators in England pay fees of from approximately \$26 to \$35 per machine per year to the Performing Right Society.

## FBI Arrests Moore, 5 Others On Fraud

BROOKLYN, NEW YORK—The FBI arrested Sandy Moore and five other men last week on a charge of fraud in siphoning 100,000 in assets from Gibraltar Amusements, Ltd., a bankrupt operating firm, according to Assistant US Attorney Averill M. Williams.

The assets of Gibraltar are reportedly under the supervision of a court appointed trustee and have been since The Wurlitzer Company filed bankruptcy proceedings against Moore and the firm last March. All six men were accused of relocating a number of juke boxes and operating them for private profit while filing false reports on the company's income to the trustee.

Arraigned with Moore before United States Commissioner Salvatore M.

Abruzzo in Brooklyn were Sherwood Schwach; Allen Kerner, Moore's brother-in-law; Abraham Manacker, Alvin Neddleman and Jacob Cohen.

Moore, Schwach and Kerner were each freed in \$3500 bail, Manacker in \$3000, and Neddleman and Cohen \$2500 each. Hearings were set for January 19.

Attorney Williams advised that the Gibraltar firm owned 700 phonographs and that on the day before bankruptcy proceedings were filed (March 17), Moore, Schwach and Kerner removed 200 of the machines and installed them in taverns and other locations in Nassau County. Williams said that Neddleman, Cohen and Manacker made collections on the remaining 500 machines and turned those receipts in as income on all 700 machines.

**NEW, IMPROVED**

# ROCK-OLA

## DUAL CHANNEL AMPLIFIER

... Gives "TRI-FONIC" Flexibility

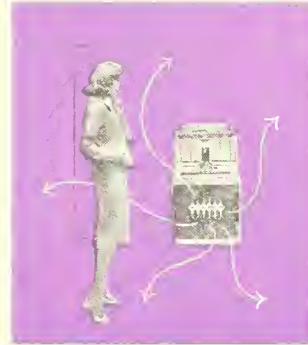
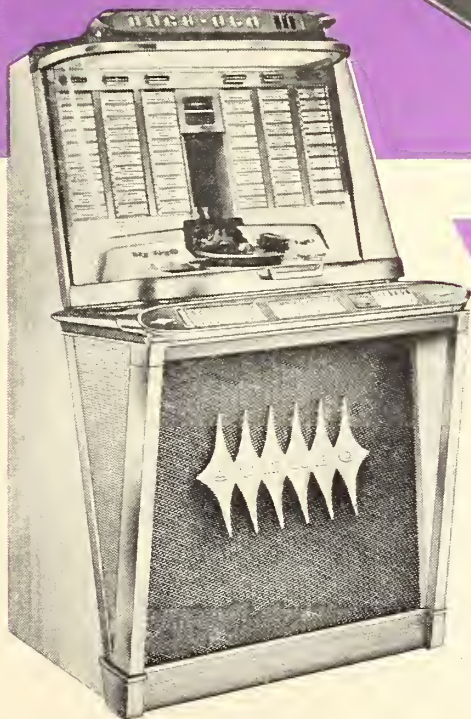
... Allows In-Unit Circuit Testing

The external beauty of the all new 1961 Regis in itself makes this machine most distinct among today's phonographs.

This distinctiveness is further amplified by the many "Location Engineered" features which are the heart of Rock-Ola's famous tradition of dependability and service-ease. Typical of these components is the reliable and versatile Rock-Ola dual-channel amplifier.

Only Rock-Ola phonographs have dual-channel amplifiers as standard equipment to play either stereo or monaural music at the flip-of-a-switch as required by your needs.

All Regis dual-channel amplifiers have three built-in test circuits to allow in-unit testing of gain for each channel. A Rock-Ola "serviceability" exclusive for your increased profits!



**Rock-Ola's Three Position "TRI-FONIC" Switch Gives Instant Conversion from Monaural to Stereo Play!**

**POSITION "A"** delivers the finest high fidelity monaural music through the three built-in main unit speakers. Extra speakers may be used.



**POSITION "B"** delivers two channel stereo through the stereo extension speakers. No matter where the customer sits in the location, he hears Rock-Ola's flawless stereo sound.



**POSITION "C"** combines the stereo extension speakers with the 3 built-in main unit speakers for reinforced stereo sound. In any location Rock-Ola provides the finest stereophonic sound.



### 33 1/3-45 RPM DUAL SPEED INTERMIX CHANGER

The Rock-Ola built dual speed intermix changer is another proof of Rock-Ola's complete operating flexibility. 33 1/3 and 45 rpm records may be intermixed in any sequence in any bank of records. With the Rock-Ola Regis you are protected now and in the future against any developments in the record industry.

### ((REVERBA-SOUND))

The amazing new Rock-Ola ((REVERBA-SOUND)) for the first time permits true, living presence music in all locations regardless of size or configuration. ((REVERBA-SOUND)) literally places the customers in the center of a live performance. With sound reverberation the walls seem to roll back and the customers hear their music as though they were present at the original live performance.

**For Greater Profits in '61, See Your Rock-Ola Distributor Today for the Full Regis Story!**

**ROCK-OLA Manufacturing Corporation**  
800 N. Kedzie Ave., Chicago 51, Ill.

Model 1488 with 120 Selections  
Model 1495 with 200 Selections

*The Truly Distinguished Phonograph*

*Announcing the Export Convention Special Of The Year!*

## **The Cash Box**

# **ATE**

## **Convention Issue**

**The ONLY International Coin Machine Trade Publication Serving  
London's 17th Annual Amusement Trades Exhibition  
New Royal Horticultural Hall • London, England • Jan. 31 - Feb. 2**

*Your Sales Message Will Be Distributed From The Cash Box Exhibit Booth To An Expected Record-Breaking Crowd Of European Conventioneers During This All-Important Coin Machine Show.*

### **Sell the foreign market while it is in a buying mood!**

- European coin firms attending the convention who will receive The Cash Box from our exhibit booth.
- European coin firms who do not attend the convention but read The Cash Box each week.
- An international circulation including coin firms in every major coin machine market in the world.
- **SELL THE FOREIGN MARKET IN THE TRADE PUBLICATION THEY READ EACH WEEK!**

The Cash Box will cover, in depth, news emanating from the Amusement Trades Exhibition before, during, and after the ATE Convention. Our London staff will be on hand in The Cash Box exhibit booth during the length of the London convention. Complete news coverage and photographs will be published covering the entire convention from start to finish.

**DATED: February 4th**

**ADVERTISING**

**DEADLINE: January 26th**

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THURSDAY, JANUARY  
26th !!!!!**



## **The Cash Box**

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(Phone: JUDson 6-2640)**

**CHICAGO OFFICE**  
29 E. Madison St.  
(Phone: Financial 6-7272)

**HOLLYWOOD OFFICE**  
6272 Sunset Blvd.  
(Phone: HOLlywood 5-2129)

**ENGLAND: NEVILLE MARTIN, 9a New Bond Street, London, W. 1, England.**  
Tel: Hyde Park 2868

**BENELUX: PAUL ACKET, Theresiastraat 81a, The Hague, Holland,**  
Tel: 070-722546

**GERMANY: MAL SONDOCK, Amalienstrasse 28, Munich, Germany, Tel: 220197**  
**ITALY: VITTORIO de MICHELI, Via Dell'Orsa 4, Milan, Italy,**  
Tel: 86 43 56

**SCANDINAVIA: SVEN G. WINQUIST, Kaggelmsvagen 48, Stockholm-Enskede, Sweden, Tel: 59-46-85**

**AUSTRALIA: RON TUDOR, 8 Francis St., Heathmont, Victoria**  
**FRANCE: ROGER SELLAM, 24 Rue de Leningrad, Paris, France, Tel: Europe 5308**

## Stamp Vendors Honor Postmaster General

WASHINGTON, D. C. — David L. Trask, President of the National Association of Postage Stamp Vendors, announced that the vending group recently presented a National Award to Postmaster General Arthur E. Summerfield for his outstanding service in modernizing The United States Postal System.

According to Trask, more than 38 billion postage stamps are used each year in the US which sends and receives 2/3 of the world's mail.

The total number of stamp vendors in the USA is 1,300,000, according to Trask, who noted that not one of them is owned by the Government. He also advised that most of the machines are owned and operated by the individual establishment.

Trask is considered the authority on matters concerning the stamp vending business and keeps in touch with thousands of inquiries through his offices in Washington, D. C. Anyone interested in reaching Trask may address him at 734 15th St., N.W. c/o Natl. Assoc. of Postage Stamp Vendors.

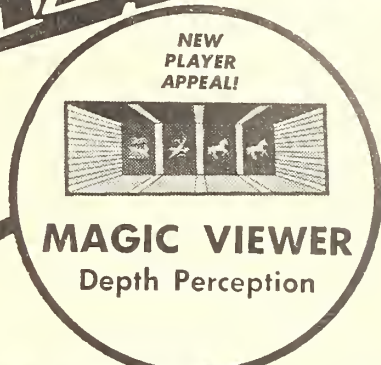
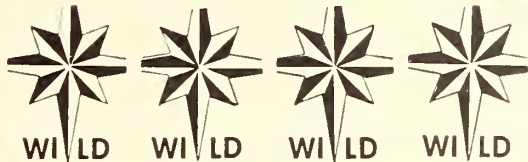
The vending organization pulled off quite a fete with the Postmaster General program, and from a public relations point of view much can be learned from their program.

The organization has reached major daily newspapers with its story of service, employment and aid to the Post Office via individual machines rather than long postal lines and the impression created has been a most favorable one.

BLAZE THE WAY WITH

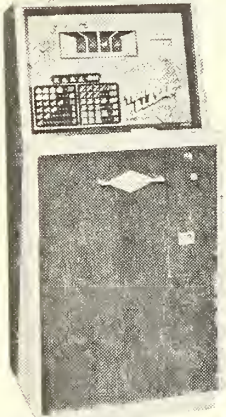
# TRAIL BLAZER

ALL STARS WILD



MAGIC VIEWER  
Depth Perception

New Compact Cabinet  
Height 53"  
Width 24"  
Depth 16"



TERRIFIC EARNING POWER  
LOCATION TESTED  
SHIPPING WT. 146 LBS.

ORIGINATORS OF MODERN UPRIGHT ELECTRIC FREE PLAY SCORING GAMES

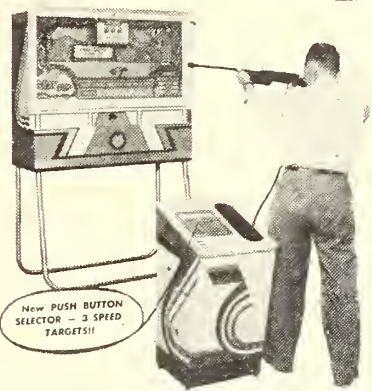
Manufacturers  
**GAMES, INC.**  
2950 NORTH CAMPBELL AVENUE, CHICAGO 18, ILLINOIS  
Phones: COrnellia 7-8800



David L. Trask, Pres. of the Natl. Assoc. of Postage Stamp Vendors, presents award to Postmaster General Arthur E. Summerfield.

## CHICAGO COIN'S ALL NEW ELECTRONIC-EYE

# RAY GUN



- Adjustable—For 10, 15 or 20 Hits Per Drawer!
- 3 Reel Drum-Type Scoring! Game!
- Colorful Lumaline Interior Lighting!
- Mechanism in "Easy Service" Pull-Out
- Modern Steel Tubing Stand (Cabinet Also May Be HUNG On Wall)!
- All Steel Coin Box!

## ROANOKE VENDING EXCHANGE, INC.

4930 West Broad St., Richmond, Virginia (Phone: ATLantic 2-4221)  
Charleston, W. Va., 625 Ohio Avenue (Phone: DICKens 3-0311)  
Bristol, Va., 63 Commonwealth Ave. (Phone: No. 9-7147)

## W. Germany Booms

BONN, GERMANY—An economic boom which began early in 1959 resulting in a national income rise of about 11% has continued right on through 1960 in Western Germany and the end result is prosperity in this efficiently engineered industrial center. Orders for industrial goods have continued at a pace of about a 17% per year increase and show no sign of dropping off. Wages and salaries are up, production is up, and a feared price increase is expected. Import-export business remained in balance although the increase for both was about 16-20%.

## CMC Intensifies Membership Drive Among 15,000



HERBERT JONES

CHICAGO—Herbert Jones, vice president of Bally Manufacturing Company, this city, and secretary of the Coin Machine Council for public relations, reported last week, in his capacity as chairman of the Council's membership committee, that a general business meeting of the executive committee was held, Thursday, January 5, at the Morrison Hotel.

"The most important issue for discussion on the committee's agenda was the necessary intensification of the 1961 membership drive," Jones stated.

"The plan proposed for the membership drive was unanimously approved by the executive committee," Jones added, "and will be put into effect just as soon as the brochure outlining the public relations program of the Coin Machine Council is ready to be mailed to the more than 15,000 members of the coin machine industry."

Jones further advised that the executive committee also thoroughly discussed and ultimately approved several public relations projects for the 1961 campaign which are presently in the planning stages.

These plans are being formulated by the group with the expert assistance of the Public Relations Board, Inc. CMC's specialists on this board are Benjamin Rogers, account supervisor; and Earl Finfer, account executive. These projects will be announced to the industry in the trade papers shortly, according to Jones.

Members of the executive committee present at the meeting were: Jones, Lou Casola, president of CMC; Ed Ratajack, O. L. (Bob) Slifer, managing director of the National Coin Machine Distributors Association; Art Weinand, Joe Kline, Clinton S. Pierce, Lester Montooth and Andy Hesch.

## Munves To Call On European Clients Before ATE Show



JOE MUNVES

NEW YORK — Joe Munves, Sales Manager, Mike Munves Corp., this city, left for Europe last week with an itinerary calling for calls throughout Europe for the two-week period before the start of the ATE Convention in London. The firm which specializes in arcade equipment and parts and supplies will exhibit at the London coin show.

## WE NEED GOTTLIEB

Marathon  
Gypsy Queen  
Stage Coach  
Wishing Well

1961 DELUXE  
PARTS CATALOG  
AVAILABLE  
Send For It Today!

## RUNYON SALES COMPANY

Factory Representatives for:  
AMI Inc., Bally Mfg. Co., Irving Kaye Co.  
221 FRELINGHUYSEN AVENUE  
Newark 12, N. J. Bigelow 3-8777  
Offices: New York, N. Y. and Hartford, Connecticut  
Cable Address—RUNYONEX

## Vendo Tests First Automatic Grocery-Snack Drive-in

### 15 Machines In K.C. Dispense Burgers, Bread, Toothpaste

KANSAS CITY, Mo.—The Vendo Company, one of the world's largest manufacturers of coin operated vending machines has added another first to its history with the first coin-operated grocery store of its kind, located in Kansas City, Missouri.

A pilot set-up by the vending firm two weeks ago dispenses bread, toothpaste, hamburgers, cheeseburgers, milk shakes and dairy products. Soap, bologna, bacon and other staples were added the second week of operation.

Items sell for from 5¢ to \$1.50. The machines do not make change but the Vendo coin-changer is part of the installation.

The building housing the machines is 1400 square feet in area. A 400 ft. patio graces the outer portion of the building for dining. Parking space is available for 40 cars.

Robert Wagstaff, Vendo President, said: "The new drive-in will demonstrate the limitless uses to which automatic vending may be put."

Of the 15 machines, nine sell prepared foods and selected packaged grocery items; six machines vend cigarettes, candy, coffee, ice cream, milk and soft drinks. The grocery area offers between 40 and 50 items which will be changed frequently.

## Virginia Ops View 'Ray Gun' At Roanoke



RICHMOND, VA.—Jack Bess was on top of the world when operators from the Virginia area turned out to view the new Chicago Coin "Ray Gun" in his Roanoke Vending Exchange, Inc. showrooms last week.

As a matter of fact, since the reception, Bess' slogan for bigger sales is: "We're Shooting High With Chicago's 'Ray Gun'".

Pictured above are some of the results of another kind of "shooting" and the coinmen "shot" on this particular day are as follows: Top left, Hy Lesnick, Richmond Amusement; Bess; John Chandler, Richmond Amusement; and C. A. "Bear" Wakefield, Wake Amusement. Top right has Les-

nick, Chandler, Aubrey W. Murray and Harvey F. Swearer, Universal Music and Amusement. Bottom left Bernice Cottrell, Coleman Amusement; Joe Bell, OK Amusement; Jack Fisher, Coleman Amusement; and Harry Moseley, Roanoke VP. Bottom right photo shows Chandler, Bess and Lesnick posing before a shoot 'em up contest. Winner was not identified!

## Seeburg's Silverman To Europe On 33 Plan

NEW YORK—Arnold Silverman, Seeburg sales promotion head, has advised that he expects to leave this week for Europe in order to present to the firm's European distributors and their operators the progress made in the U.S. on Seeburg's 33 and Artist of the Week programs. Due to the progress Seeburg has had in contracting with record firms for the 33 packages, Silverman advised that the European distributor will be contacted personally and informed of the additions made to the catalog and also of the plans Seeburg has for future releases.

In addition, Silverman expects to call on foreign record manufacturers regarding the 33 plan.

## Belgian Strike A Blow To Export Biz

NEW YORK—The recent nationwide strike in Belgium has spread to certain areas in Holland.

Machines shipped to Belgium just before the strike, are still laying on Belgium piers, while other shipments dropped at Rotterdam for expedition to Brussels are receiving the strike treatment as well, after a sympathy gesture by certain ports in Holland.

In addition to the tremendous losses, exporters in this country, such as R. H. Belam Co. must pay shipping costs from first port of arrival, (Rotterdam) destination (Brussels). The added costs are eating up the profits and the picture will remain bleak until

such time as the strike ends. In the meantime, business must continue in the event the strike suddenly ends.

The crusher came this week when NYC piers struck and put the export business here at a virtual standstill.

## Canteen Solves Blind Merchant's Currency Problem



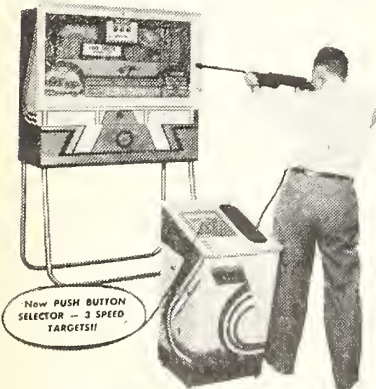
A HELPING HAND: Fred Lilley, (center) blind operator of the news and cigar stand in Chicago's Main Post Office has received an unusually practical Christmas gift from Automatic Canteen Company of America—the newly designed machine enables him to detect bills of \$1, \$2, \$5, \$10, and \$20 denominations without seeing them. It was invented by Curtis M. Surber, (right) president of Surber Electronic Research Corporation. James McGuire, (left) assistant vice president of Automatic Canteen Company of America, gave Lilley the Christmas present. The machine is being manufactured to sell for approximately \$275.

## HERMITAGE HAS THE RAY

### GUN

CHICAGO COIN'S  
ALL NEW  
ELECTRONIC-EYE

## MONEY MAKER



HERMITAGE MUSIC COMPANY  
74 LAFAYETTE ST. NASHVILLE, TENNESSEE





# Meeting Dates

## Music Operators' Associations

- Jan. 16—Jefferson Amusement Co.  
Place: Sheraton Hotel, Rochester, N.Y.
- Jan. 16—Automatic Equipment and Coin Machine Owners' Assn. Inc., Indiana  
Place: Room 24, 550 Broadway, Gary, Ind.
- Jan. 16—Associated Music Operators of Rochester  
Place: Sheraton Hotel, Rochester, N.Y.
- Jan. 16—Westchester Operators Guild Inc.  
Place: American Legion Hall, White Plains, N.Y.
- Jan. 17—Music Operators' Association  
Place: Barclay Hotel, Toronto, Can.
- Jan. 18—New York State Operators' Guild  
Place: Gov. Clinton Hotel, Kingston, N.Y.
- Jan. 18—Eastern Pennsylvania Amusement Machine Association  
Place: General De Kalb Inn, 2519 De Kalb Street, Norristown, Pa.
- Jan. 19—Eastern Ohio Phonograph Operators' Association  
Place: 4014 Rush Boulevard, Youngstown 12, Ohio (Executive Board).
- Jan. 19—Phonograph Merchants' Association, Cleveland, Ohio  
Place: Hollenden Hotel, Cleveland, Ohio (Executive Board).
- Jan. 19—Los Angeles Division California Music Merchants' Assn.  
Place: 2932 W. Pico Blvd., Los Angeles, Calif.
- Jan. 23—San Joaquin Music Operators  
Place: 1019 N. Center St., Stockton, Calif.
- Jan. 23—Central State Music Guild  
Place: 805 Main Street, Peoria, Ill.
- Feb. 1—California Music Merchants' Association  
Place: Sacramento Hotel, Sacramento, Calif.
- Feb. 2—California Music Merchants' Association  
Place: U. S. Grant Hotel, San Diego
- Feb. 3—AMOA of Pennsylvania  
Place: 414 Keller St., Harrisburg, Pa.
- Feb. 3—Phonograph Merchants' Association, Cleveland, Ohio  
Place: Hollenden Hotel, Cleveland, Ohio (General)
- Feb. 6—Eastern Ohio Phonograph Operators' Association  
Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)
- Feb. 6—California Music Merchants' Association  
Place: 311 Broadway, Oakland, Calif.
- Feb. 8—California Music Merchants' Association  
Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
- Feb. 8—Western Massachusetts Music Guild  
Place: Chalet Restaurant, West Springfield, Mass.
- Feb. 8—Music Operators' Society of St. Joseph Valley  
Place: Carl Zimmer's Office, 130 N. Ironwood Dr., Mishawaka, Ind.
- Feb. 9—Berks County Amusement Machine Operators' Association  
Place: Arndt Restaurant, Reading, Pa.
- Feb. 13—Milwaukee Coin Machine Operators' Association  
Place: Ambassador Hotel, Milwaukee, Wisc.
- Feb. 14—California Music Merchants' Association  
Place: Fresno Hotel, Fresno, Calif.

### Attention: Operators' Association

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N.Y.

Dave and Bill Sutherland are proud to announce that  
**SUTHERLAND DISTRIBUTING CO.**

1331 CHERRY STREET KANSAS CITY, MISSOURI  
is authorized factory representative for

THE  
**SEEBURG**  
CORPORATION

in the State of Kansas, and Western Missouri.

*Operators in these territories are cordially invited to visit our showrooms where a complete line of Seeburg equipment is on display, featuring the following machines:*

1961 SEEBURG PHONOGRAPHS • BACKGROUND MUSIC SYSTEM  
COMPLETE VENDING MACHINE LINE

... including the All-New **CRUSHED-ICE DRINK VENDOR!**  
The hit of the recent NAMA Vending Convention.

**SUTHERLAND DISTRIBUTING CO.**  
1331 Cherry Street HARRISON 1-7446 Kansas City, Missouri

### Interstate Buys Davend

CHICAGO—Interstate Vending Company, this city, has purchased the total business and assets of Davend Automatic Cafeterias, Chicago, it was announced last week. The announcement was made jointly by Ronald Wolff, Interstate president and David Gottlieb, owner of Davend.

Davend has been a substantial factor in the vending business in Chicago and its suburbs for 13 years and has active customers in governmental, educational and industrial establishments. About 70% of its business is in industrial locations and it currently has over 50 leading industrial accounts in the area.

In announcing the acquisition, Wolff stated that "Davend offers Interstate the opportunity to acquire alert and trained management as well as a large number of accounts in key locations." He said that Gottlieb, the originator and sole proprietor of Davend, would assume an active role in the Chicago operation of Interstate Vending.

The Davend operation will shortly be integrated with Interstate regional

**START  
THE NEW YEAR  
RIGHT  
SEND FOR  
NEW LISTINGS  
TODAY**

**DAVID ROSEN**

Exclusive AMI Dist. Ea. Pa.  
855 N. BROAD STREET, PHILA. 23, PA.  
PHONE — CENTER 2-2903

Chicago operations and will move into their central office and warehouse at 1600 South Ashland Avenue.



### UPPER MIDWEST MUSINGS

Bob Young, Osceola, Wisc. at the Rose Bowl Game in Pasadena, Cal. and spending the holidays in Cal. . . . Ernest Woytosek, Hankinson, No. Dakota, and his family spent several days in the cities on vacation. Ernie making the rounds. . . . Mr. & Mrs. Al Engelstad, Rochester, Minn. in town for the day picking up their record supply and parts. Also Leo Hennessey, Rochester, in town for the day visiting a few distributors. . . . Martin Kallsen, Worthington, Minn., in town for a couple of days, having to attend a meeting at the Curtis Hotel. . . . Clayton Norberg, Mankato, Minn. in town for the day looking none the worse after having an operation on his right shoulder to have a calcium deposit removed. Spent three days in the hospital between Christmas and New Year's. . . . Mr. & Mrs. Bob Keese, Forest Lake, Minn. in town for a few hours to pick up their record supply. . . . Bob LeCleir and Glen Bischel, Chippewa Falls, Wisc. in the cities for the day making the rounds. . . . Plenty of entertainment in Minneapolis this week. At the Minneapolis Auditorium the Auto Show is on and Patti Page is there Jan. 6-7. The Lennon Sisters 8-13, and Jimmy Rodgers 14-15. . . . At the Flame Room, Fernando Montel, and The Lamplighters at Freddie's. . . . Tom Roberts, Hurley, Wisc., in the cities for a few days making the rounds.

## Sutherland Bros. Get Seeburg Line For Distribution In Kansas, W. Mo.

### Dave Sutherland To Run Kansas City Outlet

CHICAGO—The appointment of Sutherland Distributing Company, Inc. as Seeburg Distributors in Kansas City covering the western half of Missouri and the State of Kansas, replacing W. B. Music Co., has been announced by The Seeburg Sales Corporation. The Sutherland firm's address is 1331 Cherry Street, Kansas City, Missouri.

The Sutherland brothers, David and Bill, are Seeburg Distributors in Oklahoma City but Dave will leave to operate the Kansas City office. Both men are well known to Missouri operators, having originally come from southern Missouri.

Sutherland Distributing will be well staffed with Phonograph, Background

Music and Vending Sales and Service personnel and appointments will be announced very shortly.

Dave Sutherland, advised from the new offices in Kansas City, that the firm will have on display the complete line of Seeburg equipment this week.

"We cordially invite all operators in the area to drop in and get acquainted. Actually, we know quite a few of the boys down this way and we'd like them to take a look at the phonographs, background music, vending equipment and our brand new Crushed-Ice drink machine," stated Sutherland.

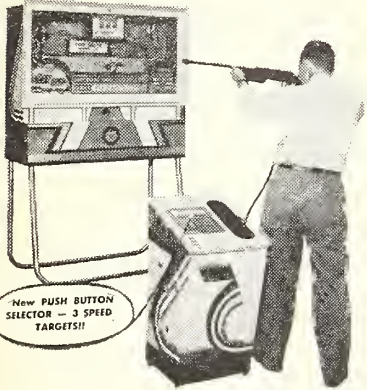
Bill Sutherland will remain in charge of the Dickson Dist. Co., Seeburg outlet in Oklahoma City.



## CALIFORNIA CLIPPINGS

The introduction of the new 1961 Wurlitzer "2500" phonograph last week, along with a couple of new games recently, has served to stimulate operator activity along "coin machine row" and get the New Year off to a good start. . . . Jimmy Wilkens, at Paul A. Laymon's, reports he drove to San Bernardino on business, accompanied by his family, and then went on to Death Valley for a short stay. Jimmy also said that activity on pool tables and used equipment has been going well the past week. . . . Mrs. Dan "Ruby" Lufkin, whose husband died a year ago and who were both well known in the coin machine business in So. Calif., passed away last week following a heart attack. . . . At Badger Sales, Bill Happel informs the Chicago Coin Six Player shuffle alley has been very popular in this area, but that the new "Champ" will have more features on it than the Six Player, and is expected to be a big success with the operators. Pete Ley states he was in the Fresno and Bakersfield territories the past week visiting operators there. "Rocky" Nesselroad, shop foreman, says he spent a couple of days in Phoenix with his family over the New Year holiday visiting several friends. Steve Steepleton, of Walt Tatum's California Music in Santa Ana, is spending a two week training period in the Badger shop so that he will be able to make service calls in the future. . . . Johnny Ruggiero, at the Seeburg Distributing Co., states that 1961 is breaking big at Seeburg with the "Irresistible" Seeburg phonograph leading the way. Also, Johnny continued, the Cold Drink and Ice Dispensing machine is still going out faster than they can get them in, and is readily becoming the talk of the vending industry. Betty Williams commented that business at the one-stop has picked-up going into the New Year, following a somewhat slow period over the Holidays. . . . Ray Barry, at the Wurlitzer factory branch, reports the showing last week of the new 1961 model "2500" Wurlitzer phonograph was most gratifying with operators from all over So. Calif. dropping in. "However," Ray urged, "those who were not able to stop-in last week should come by now for a demonstration of the hottest new phonograph on the market". . . . At Leuenhagen's "record bar," Norm Schlein of King Records was in to spin the new James Brown platter "Bewildered." Mary, Kay, and Claire are still talking about the good time they had January 2nd when they had a number of friends stop by to watch the Rose Parade on their new color TV set. . . . Jack Simon, at Simon Distributing, along with Mrs. Simon, returning from the Bay Area this week. Joe Simon, who accompanied them on the trip, has returned to his home in Chicago. The trip was a successful buying venture resulting in obtaining some good late used equipment, Jack stated. Sonny Lomborg commented that the Valley Pool Tables are still moving out at a good clip. . . . At American Coin Machine, Bill Lanzy informs that business is starting to pick-up following the slow period during the Holidays. Bill also mentioned that American has been purchasing a new supply of good used equipment and that they now have a good stock of games and phonographs. We are also concentrating on several export orders, Bill said, which are due for shipment in the near future. . . . Hank Tronick, at C. A. Robinson & Co., says United's "UPC-100" phonograph has seen a spurt in sales the first few days of '61. The "Midway" shooting gallery is proving to be a winner with the operators also, according to Hank. . . . Sam Ricklin says they're busy at California Music re-stocking their inventory following the big Holiday season. . . . Some of the visiting operators seen on Pico this week were: Amos Hamady, Lancaster; Bill Gordon, Brawley; Jack Neel, Riverside; Bill Farlow & Nike Gomez, Bakersfield.

## THE HIT OF '61 ALREADY!



CHICAGO COIN'S  
ALL NEW  
ELECTRONIC-EYE

# RAY GUN

Come In and See It!

**ABE SUSMAN**  
STATE MUSIC DISTRIBUTORS, INC.  
3100 MAIN STREET DALLAS, TEXAS

If you are reading  
someone else's copy of  
**The Cash Box**  
why not mail this coupon  
today!

### THE CASH BOX

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NEW YORK 19, N. Y.

Enclosed find my check.

- \$15 for a full year (52 weeks) subscription
- \$30 for a full year (Airmail in United States)
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## SAN ANTONIO SCENES

Everyone over at Bill Williams' office very happy over their showing of the new Wurlitzer Phonograph "Model 2500," held at the White Plaza Hotel, Corpus Christi on Sunday, January 8th. It was decided the showing would be held in Corpus this year since it is the center part of the San Antonio and Houston territories. . . . Curly Wharton, formerly of San Antonio and now living in Birmingham, Alabama, in town for the Holidays. Curly is collector for The Wurlitzer Company. . . . Roy "Dick" McEndree in town the other day. He formerly operated a large route in Three Rivers and Beeville. He says he is thinking seriously of opening a restaurant in Freer. . . . Visiting from out of town: John "Beanie" Howard, Pearsall; G. R. Trevino, Beeville; Ralph Cavazos, Lockhart; Henry Pieper, Kerrville. . . . Russell Schram of E. & R. Record Shop reports Etta James' new recording of "At Last" and "I Just Want To Make Love To You" selling like hot cakes and that business is very good; in fact, he says they are swamped.



## HOUSTON HAPPENINGS

King Federal Records Distributors opened new Houston headquarters Jan. 2nd at 2000 Polk Ave. The firm, managed by Jean Bobbitt with Francisco R. Alumanza as assistant, formerly did business at 1904 Leeland. . . . Gilbert Semoin, sales engineers for the Seeburg Corporation, here on routine business tour of the trade area. Naturally he established headquarters at H. A. Franz & Co. during his stay. . . . First operator greeted this year was Ted Mehavier. First record man, Steve Poncio, owner United Record Distributors. First cuppa coffee off Sam Ayo, sales representative, Bill Williams Distributing Co. (Wurlitzer). . . . Harold (Pappy) Daily, owner H. W. Daily (wholesale and one stop records, producer of his own label; main office in Houston with branches in San Antonio and Dallas) said they had a good last year and expected to repeat this year. His sons and partners in the business, H. W. Jr. and Donald, echoed Pappy's statement. . . . First automatic money changer that swaps silver and nickels for folding money was put in operation here early in January by Canteen Service of Houston, a major vending concern. . . . Only comment from well liked H. O. Fredricks, office manager at Amusement Distributors, after he had been well shaken up but not seriously injured in an automobile accident was that he was getting too well along in years for such rugged treatment. . . . Operator J. D. Cooper, owner Cooper Amusement Co., expressed belief that business in coin operated field will be considerably better this year than last. . . . Seemed like Harrington boys, Cecil and David, were doing a capable enough job keeping things in line around H & H Distributing during absence of the "Old Man," C. O. 'Red' Harrington. . . . Pattern of five per cent wage and salary increase, generally adopted by major oil companies, chemical plants and other big industrial lines in this area together with reliable indications of no more layoffs or production cutbacks, is cheering news to most in the coin-matic profession.

## Treasury Dept. Canvass Shows Biz Favors Tax Law Revision

WASHINGTON—The Treasury Department response to a recent questionnaire aimed at answering the problem of inadequate depreciation write-offs currently on the tax books is gaining more and more momentum in favor of more liberal rulings. Three thousand firms have reported that they would increase their capital spending if Congress liberalized tax laws.

Laying the groundwork for a possible revision, the Treasury Dept. last year mailed about 10,000 forms to businessmen. The results include response as of this week after one-third of the forms returned were tallied.

President-elect John F. Kennedy has cited liberal depreciation laws as a road to greater economic growth. He has indicated this approach through several campaign speeches and is giving every evidence of following that course after Inauguration Day.

Final results of the survey won't be available until several months after Mr. Kennedy takes office.

## Rodstein Chairman Of Phila. Fellowship Commission Drive



AL RODSTEIN

PHILADELPHIA—Albert M. Rodstein, president of Variety Vending System, Inc., and president of the Banner Specialty Company, has been named chairman of the Vending Machine Division for the 1961 Membership Enrollment of the Philadelphia Fellowship Commission. He will serve in a position of leadership for the campaign held during the first three months of the new year to raise \$135,000 in memberships and contributions.

Charles G. Simpson, general manager of the Philadelphia Gas Works is general chairman for the campaign.

"The high priority which business leaders are increasingly giving to the improvement of interracial and inter-religious understanding throughout the Greater Philadelphia community is evidenced by the acceptance by Mr. Rodstein of a leadership role in this important effort," said Mr. Simpson. "Under his leadership, we are confident that individuals, business and organizations allied with the industry will join in this united effort to help build a community which lives by The Golden Rule."

The Fellowship Commission represents the united effort of the community to promote equal rights and equal opportunities for all people regardless of race, religion or national origin.

# New York State Ops Set Sights For A United '61 Behind McCarthy Leadership



MILLIE MCCARTHY  
Pres., N.Y.S.C.M.A., Inc.

HURLEYVILLE, N.Y.—The operators in upper New York State have their work cut out for them this year and Millie McCarthy, President of the New York State Coin Machine Association, Inc., statewide coin machine organization, intends to lead them toward their goals.

An indication of Mrs. McCarthy's zest and ambition in tending to the problems at hand in NYS was brought out in Albany two weeks ago when the State Legislature opened for busi-

ness. Millie McCarthy was one of the best known people in town that day. Her aims require educational programs not only at the political level, where legislation hurting the coin machine business has come about almost on schedule, but also at the coin industry level where a frustrated Mrs. McCarthy finds most coinmen uninterested in trying to solve the problems at hand. She is trying to bring the operators "aboard" for the big job at hand. More than one dozen cities in northern New York have been visited by the driving head of NYS operators and the results have been "wonderful," to quote Millie.

She is presently trying to promote a Classified Telephone Directory of people in the trade in NYS. Advertising income is expected to pay for her "New Frontiers" program. Her constant claim that operators are their own worst enemy is being heard from Buffalo to Westchester: "The loan and bonus problem is a monster of your own creation." She also covers recent State legislative programs in her talks throughout the State: "Unfair and harsh interpretation of State Liquor Authority rulings have caused some operators to go on the rocks."

Millie's program for solving problems such as this, and others that crop up from time to time, amounts to elimination through organization: "We must sit down and work out a

program to bring about some degree of stability. In our disorganized state it isn't possible to obtain bank loan rates that other merchants enjoy."

Mrs. McCarthy has asked all operator groups and leaders in various areas to arrange for meetings at which she can attend. "The State is big. I have my own responsibilities to my children and my operating business. Driving throughout the State in the coming months will be hazardous due to winter weather conditions. I'm not getting any younger but I'm doing my best. So please help me achieve for this organization the things we set out to do. Join us now!"

The coinmen would be wise to follow the industry's standard-bearer in New York State.

## Seeburg Forms Separate Sales Co. To Handle Marketing, Distribs

CHICAGO—The establishment of The Seeburg Sales Corporation, a wholly owned subsidiary of The Seeburg Corporation, has been announced.

The new sales subsidiary has been in the planning stages for the past several months and is being created to improve the efficiency and facilitate the expansion of the marketing and sales activities of the Company during the next two years.

A further purpose is to segregate the sales activities of the Company's export marketing through Seeburg International.

The Seeburg Sales Corporation is responsible for the marketing of Coin-Operated Phonographs, Background Music Systems and Coffee, Cigarette and Cold Drink Vendors as well as the appointment of all domestic and Canadian distributors.

Executive personnel, who, of course also continue as executives of The Seeburg Corporation include: Delbert W. Coleman, Chairman of the Board; Robert R. Kelly, President; J. Cameron Gordon, Vice President, Phonograph Sales; Leonard Gross, Vice President, Vending Sales; Stuart F. Auer, Vice President, Background Music Sales; Tom L. Herrick, Vice President, Marketing and Advertising.

## Roth Looks To '61 As Big Year For Vending Via Food Expansion

WESTBURY, N. Y.—The vending industry, which showed up during 1960 as one of the few glamour and performance stocks of the year, will reflect even more encouraging operational results during 1961, said Harold Roth, President of Continental.

The greatest immediate growth in vending will come in the expanded market now open to it in the feeding of plant and office personnel through automatic full course, hot meal equipment, he pointed out.

The great vending breakthrough in 1959 occurred with the introduction of revolutionary vending machines that make it possible to serve plant personnel numbering from hundreds to thousands quickly and expeditiously during lunch and dinner periods. Simultaneously, the introduction of new vending equipment that serve crushed ice with the beverage, has opened the way to a similar expansion in the soft drink field.

Over 96 per cent of all present major manufacturing facilities are potential markets for full line in-plant feeding, Roth said. "The scope of this potential market can be seen in the Department of Agriculture statistics that show plant personnel purchase more than \$19,000,000 of food a week under present manually operated cafeteria systems. Absorption of these operations by vending equipment will take place on a large scale during the coming year. Vending cafeterias require little or no subsidy from company managements yet serve food as good and as economically priced as subsidized manual installations.

"The successful expansion of full meal vending into employee feeding creates a market for vending much greater than any this industry has seen so far," the Continental President stated. He foresees food vending sales volume in the next few years surpassing total sales of all types of other

vended products, which already runs into several billions annually.

In addition to being a major machine manufacturer, Continental is also one of the largest vending operators with an in-plant food service division and other vending routes in major cities.

Continental acquired the complete assets of APCO, Inc., a major vending machine manufacturer last week (see story on page 58).

### WORLD'S MOST COMPLETE

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# RAY GUN

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# Results Of Recent British Operator Appeal For Reduction In Annual Royalty Fee Reviewed In London

LONDON—The Performing Right Tribunal recently heard an appeal by the firm of Barrington Electronics Ltd. against the tariff for performances in public by means of juke boxes of the copyright music on the records. In a special interview with The Cash Box, Mr. H. L. Walter, General Manager of The Performing Right Society outlined the case as follows:

The Performing Right Society's tariff for performances of the musical works under its control by means of juke boxes was referred to the Performing Right Tribunal, established under Section 25 of the Copyright Act, 1956, on 11th April, 1960, by a firm of juke box operators, Barrington Electronics Ltd. The Phonograph Operators' Association (of which Barrington's were not members) later joined themselves to the References as Interested Parties. The Hearings occupied five days and the decision of the Tribunal was given on 21st December.

Both Barrington's and the P.O.A. maintained that the Society's tariff was exorbitant, but they differed in their ideas as to what the fees should be and on what basis they should be calculated. Barrington's wanting a tariff under which the fee would be variable according to the record capacity of each machine, while the P.O.A. wanted a flat rate for all machines irrespective of record capacity or price per play. The Society's tariff provided for an increase if the price play was above 3d.

The P.O.A. argued that, as the Copyright Act lays down a statutory royalty to be paid by gramophone record manufacturers to the owners of the copyright in the music recorded on their records of 6¼% of the retail selling price, this gave a good basis for calculating a performing right fee when those records were used in juke boxes. The Association said that on the average every operator put three new records in each machine every week, that is, 156 new records each year, and they therefore asked the Tribunal to establish a tariff calculated as 6¼% of the retail selling price (4s. 9d. for the type of record used in juke boxes) of 156 such records. This gave an annual fee of £2. 5. 6d. per machine. Alternatively, they asked the Tribunal to approve a tariff of the same amount as the Tribunal had a few weeks earlier approved for payment by juke operators to the Phonographic Performance Ltd., a company representing most of the makers of gramophone records, this fee being £4. 12. 0. per machine per annum.

The Tribunal found no merit in either of these suggestions. As to the first, they said that the Operators' Association was confusing two totally distinct rights, but that if the idea were to be considered at all, to make a proper comparison the Society's fee should be 6¼% of the price paid by the public to listen to the records, in other words, 6¼% of the gross takings of each juke box, which would provide a fee much larger than the Society had fixed by its tariff. As to the comparison with P.P.L.'s tariff, the Tribunal said that, as the Society had no part in the negotiations and as it was in any case related to a totally different right, there was no proper comparison to be made. The Tribunal noted that the P.O.A. had made an agreement with the Society in 1958 under which the fees were established as in the tariff under review. It noted that that agreement was made at a time when the Tribunal was in existence, and it therefore did not accept the argument of the P.O.A. that it made the agreement (if the Tribunal held that in fact the agreement was made at all) while at a disadvantage, being a small association confronted by a large monopoly. The Tribunal found that the agreement was indeed made, and, as it found that there had been no material changes in the juke box trade since 1958 that should be considered at the present time in relation to the Society's tariff, it confirmed that tariff in its entirety with the exception of a textual point relating to refunds when an operator went out of business during a license year. No order was made for costs.

It is interesting to note that unlike America when Juke Box Operators pay no fees for performance by means of juke boxes, in this country the tariff confirmed by the Tribunal is as follows:

For machines having a price per play of up to 3d £10 per annum per machine and 4d to 6d £13. 13. 0. per annum per machine.

Substantial rebates are given to multiple operators increasing with the number of machines brought under the license. This rebate is conditional on full disclosure of all machines. It is estimated that there are between 15,000 and 16,000 juke boxes in operation up and down the country of which the Society has at present licensed about 8,000.

## HAPPY BIRTHDAY THIS WEEK TO:

Chas. Missler, Linthicum Hts., Maryland . . . Arthur Oley, Sr., Richmond, Va. . . . Bernard Berman, Louisville, Ky. . . . R. Carpenter, Chester, N.Y. . . . Angelo Delaport, Syracuse, N.Y. . . . Theo. Blatt, Bklyn, N. Y. . . . Kenneth Edwards, Charleston, W. Va. . . . Geo. Workman, Chester, Pa. . . . Walter Clark, Waukegan, Ill. . . . Damon Peters, Sr., Port St. Joe, Fla. . . . Morris Pinto, Houston, Texas . . . Charles Reissner, Kearny, N. J. . . . Victor Lucas, Chgo., Ill. . . . Louis Morris, Galveston, Texas . . . Jimmy Robillard, Riv DesPrairie, Que., Canada . . . Dave Seere, Rochester, N.Y. . . . Nat Feinstein, Chgo., Ill. . . . Samuel Lewis, Chgo., Ill.



## EASTERN FLASHES

Reports from Wurlitzer distributors along the Eastern seaboard indicate fabulous showing in each case last week with more than the usual number of operators turning out for the Model "2500" shows and according to Wurlitzer officials last week the sales topped last year's showing figures in every instance. Reason for the success, according to Bob Bear and A. D. Palmer, was combination of the cabinet changes, the new sound and speed features and the mechanical changes that were made on both models.

The New York City Board of Standards and Appeals last week refused to allow the building of bowling alleys in Grand Central Terminal, as originally reported here early last summer. In knocking out the plan, Appeals Chairman Max H. Foley said "the monumental character of the building would be affected." The plans of whoever intended to operate machines in the bowl were affected too. Actually there was much public discord and upheaval over the proposal with even Broadway columnists knocking the idea with comparison between the 'smart' Eastside and the present appearance of Times Square and the surrounding area. Too bad. Would have been a real money-maker for someone.

Perry Wachtel recuperating after dozens of visitors during the agency's 25th Anniversary party. Plans a Hawaiian vacation if he can get away. . . . Dav. Franco, Montgomery, Ala., off to Mexico for two weeks. . . . Art Weinand, ChiCoin ad and promo chief, a surprise visitor to Tenth Avenue and Alber Simon, Inc., after hitting Dave Rosen's place in Philly and heading out for B. D. Lazar in Pittsburgh before returning to Chi headquarters. Art's enthusiastic over "Ray Gun" sales and advises that sales are skyrocketing.

Sandy Moore back in the headlines after being arrested along with Al Kerney, Sherwood Schwach, Abe Manaker, Alvin Neddleman, and Jacob Cohen at their homes last week on a charge of fraud. The FBI alleged that Moore and his associates siphoned off 100 jukeboxes from the Gibraltar Amusement Ltd. route which is currently under the supervision of a court appointed trustee, after Gibraltar was thrown into involuntary bankruptcy by Wurlitzer last March when the move was made to conserve the Gibraltar firm's assets. Asst. U.S. Atty. Averill M. Williams said that the men operated the scheme since last March 17. Meanwhile, Moore and Bernie Levine, former Moore employee were charging each other with jumping locations and court hearings were set for Jan. 10th and Jan. 16th. Hearings on the FBI arrest of Moore and his five associates on the Gibraltar fraud charge are scheduled for Jan. 19th.

Employees still talking about the Runyon holiday party held over in Jersey two weeks ago. Shugy had the entire staff at a Newark restaurant for dinner and dancing with wonderful gifts for the wives. About 30 attended. Perry Lowengrub reports fine biz on Bally's shuffles. Morris Rood treating the ops to free parking (across the street from the Runyon showrooms) and coming next week—coffee and cake! Some service! Myron Sugerman excited over the new parts catalog with Runyon's name on the cover. The '61 directory is going out to firms all over the world and its a real valuable tool. Ask him for one—they're free. Lou Wolberg and Lou Schreiber—two nice guys with a smile for everyone. Even if you're on the books a little too long. (But not too long!) . . . Kempy reported in the City but headed for Connecticut.

Millie McCarthy, NYSMA pres., notifies the upper NY State area that the association's plan for a Classified Telephone Directory is coming along fine. The book will be sent to coinmen throughout NYS. Ads cost from \$25 to \$100. Millie also asks for operator support in helping her travel the State setting up meetings with associations in order to meet the legislative problems in an organized manner. "Watch the tradepapers for news," states Millie. "We may want to get a message to you in a hurry during this legislative session! We're always ready and willing. Millie. Here's a gal that's traveled one dozen upstate cities meeting politicians during the last month. Some grind.

Names along Tenth Avenue and most of 'em in a buying mood: Phil Sharf looking over the pool tables in search of a buy (or a steal). . . . Frank and Jack Marcus, the famed Marcus Bros., buying and trading with the zest and shrewdness acquired during more than 30 years in the business. . . . Doc Shapiro, horse lover, coinman, and association exec, looking as peppy as ever, and rushing to move his car to let other buyers in for a look. . . . Hank Peteet, Wurlitzer field rep, reported somewhere on the eastcoast, and what with new phono showings being held all over, Hankus is no doubt in all of these places at once!

Stanley Nankoff, Albert Simon, Inc., on the road (Long Island to be specific) selling the Rock-Ola line and according to reports, business is better than ever. We take the tour of the Albert Simon showrooms and storage areas, along with visitor Art Weinand, and we're astounded at the number of machines, floor after floor, of used equipment, all ready or in the process of being reconditioned and then sold to the trade. Each machine in its proper place, too. Al advised that last year's used phono supply was sold right here in the good ol' USA. No need for exporting 'em. Al D'Inzillo takes a late 2 PM lunch as we stop by and tells us the "Ray Gun" is still getting top attention from ops.

Alvin Munves, Mike Munves Corp., can't boast enuf over the Champ Grip-Test machine. Big earner, low cost, and small space user. Mike tells us brother Joe is gone to Europe where he will visit several countries before settling down in London for a three-day stay and the ATE. Munves has a booth over there and English and European ops will get the Coin-A-Rama treatment—a huge panorama photo of arcades in action.

Irving Holzman, United East Coast Corp., to Chi and back in one day! Man, you've got to be busy to travel this fast. A slow guy would never make it. Irv's happy over the United "Line Up" and "Dixie" business after selling almost the entire lot of "Line Up" shuffles last week. But have no worry. 'Nother shipment is on the way. Isn't there always another one? . . . Harry Koepfel, Libra, reminds us that used machines are selling better than ever. Abe Lipsky's away when we call.

Ted Sediel, always a cheerful face, a face in the coinrow crowd. . . . Murray Kaye, Atlantic New York Corp., busy with visiting ops, but Meyer Parkoff, racking his brain with plans for the third ops forum on schedule. Trying to make the biz session the best possible. Turnouts at the two previous meets were very encouraging. Meanwhile, look at the long list of 33 singles available in Artist of the Week packages! Arnold Silverman, on the road this week, advises that more are coming as soon as record mfr. plans are set.

Joe Ash, Active Amusement, Philly, recuperating from a kidney operation. Expects to stay at home for another two weeks before returning to the Gottlieb outlet. Marty Brownstein is holding down the fort in Joe's absence.

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- DUCHESS BOWLER
- DUKE BOWLER
- 6 GAME BOWLER

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## CHICAGO CHATTER

Most of the activity in this city's wide coin machine empire is centered around the preparation for a foundation of a basis for maximum sales among manufacturers and distributors, and collections in locations. The area's operators eagerly look forward to a steady rise in collections in amusement, music and vending equipment on location. Presently all eyes are focused toward London, England—the Promised Land for coinbiz in 1961. At least, until business improves here. More coinmen from this area than ever before are making their plans to depart for London to take in the 17th Annual Amusement Trades Exhibition, in the Royal Horticultural Hall, from Tuesday, January 3 through Thursday, February 2. By the way, don't forget to pick up your copies of *The Cash Box* which will be distributed from our booth at the convention.

Herb Oettinger returned to his office at United Mfg. after having spent considerable time on the road. He and Bill DeSelm advise jointly that United's new "Line Up" shuffle alley and "Dixie" bowler are receiving excellent reception by distribs and ops. . . . United Music's LeRoy Kraehmer and Glenn Johnson are equally impressed with the continued acceptance of United Music's UPC-100 phonograph all over the country.

There is plenty of excitement in this area this week, which is highlighted by the showing of Wurlitzer's new model "2500" phonograph. The locale is A&M



GIL KITT



MIKE SPAGNOLA



PAUL HUEBSCH

Music Co., and the co-hosts at the busy distrib are Adolph and Mike Raymond. Wurlitzer features a new "Reverbrasonic" unit, exciting new cabinet, a music bargain device and 33-45 rpm record intermix.

Bally's Art Garvey reports that Bally's "Touchdown" is still maintaining a high degree of popularity in all markets. Art, vice prexy Herb Jones and general sales manager Bill O'Donnell predict in unison that 1961 will be a big Bally year. . . . Rumor has it that Rock-Ola Manufacturing recently added a new coffee vending line to the growing Rock-Ola family. However, upon checking with Rock-Ola top brass the other day it was neither confirmed or denied.

Art Weinand, sales director for Chicago Dynamic Industries, explained to the east coast last Monday. During Art's absence Mort Secore tended Art's busy desk. Mort assured us that Chicago Coin will have a very busy '61 and will keep distribs and ops very happy.

A well-tanned Alvin Gottlieb returned to his office at D. Gottlieb & Co. after a delightful two weeks in Miami Beach. His comment: "The sail fishing was terrific." Meanwhile Alvin was thrilled to see such activity in the plant to expedite orders on Gottlieb's new "Foto-Finish" pingame to Gottlieb's distribs. Dave Gottlieb and his Dorothy are still basking on the Miami Beach sands.

J. H. Keeney's Paul Huebsch informs us that prexy Roy McGinnis is still making it easy in his home after his recent release from Columbus Hospital. Roy hopes to be back in the swing at the plant shortly. Clayton Nemeroff and Harold Dorgan are back on the road now that the holidays are over.

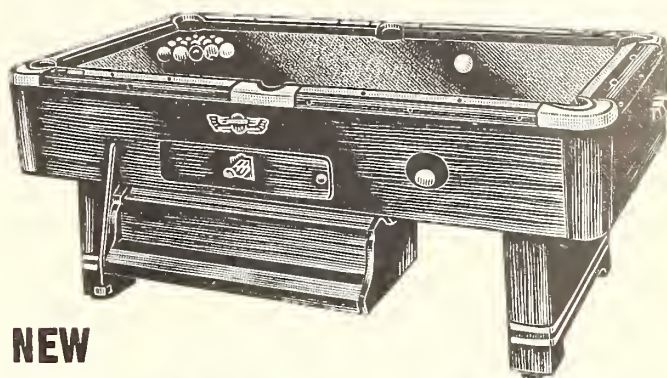
Wico's Ed Ruber is laying his plans to jet across the big pond to take in the action at the 17th Annual A.T.E. convention in London. He looks forward to renewing old acquaintances at the conclave. His departure date is Jan. 26.

Ol' buddy Danny O'Neil, owner of O'Neil Automatic Vending Corp., is in Passavant Hospital, flat on his back in traction, under treatment for a pinched back nerve. Danny was a television singing star for several years before entering the vending business.

1961 gives every indication of being a big year for Rowe-AMI Sales Corp., with such stalwarts as Charles Brinkmann, Ed Wiler, Jack Dunwoody, Bob Deutsch, John Gimbel, Mike Spagnola, Frank Ogle and Arnold Harlem predicting great accomplishments for the firm in its new headquarters on the far west side of this city.

Sam Stern and Sam Lewis are already expressing their delight over the immediate acceptance by the trade of Williams Electronic's new "Magic Clock" 2-player pingame. Sam Berger tells us it's a natural winner. . . . Ex-Cashboxer and vet coinman Howie Freer was released from Weiss Memorial Hospital where he underwent surgery for hernia. Howie relays his best wishes to all his old coinbiz pals. . . . Empire Coin owner Gil Kitt and sales chief Joe

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Robbins are gleefully watching the considerable increase in shipping of new and used amusement and music equipment these days.

Joe Kline, prexy of First Coin, M.E., tells us Sam Kolber and Freddie Kline are busy as bees on the phones trying to acquire the much needed good, used games and phonos for their export business. . . . Midway's Ralph Sheffield is keeping his fingers crossed that the excellent weather, sans snow, will continue for a while yet. Naturally Ralph is solely concerned with keeping the shipping lanes open for Midway's popular "Shooting Gallery" gun game.

A brief check around the midwest shows that although some areas are responding slowly during these first few weeks of 1961, other territories are already booming. Hymie and Eddie Zorinsky, H. Z. Vending and Sales in Omaha, are very happy to relate that they are already digging in to their February quota of Rock-Ola "Regis" model phonographs to supply operators in their area of operation. All other coin machine and vending equipment is maintaining a like pace at H.Z.

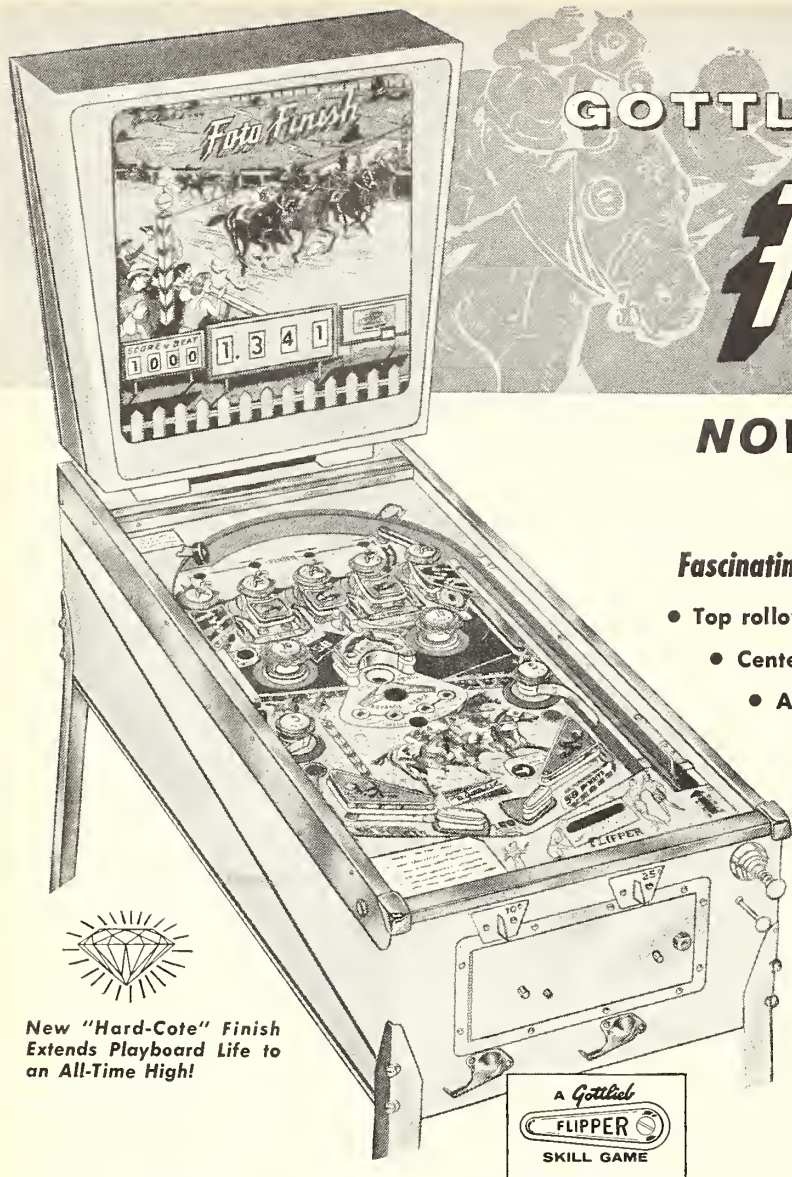
Joel Stern, World Wide Distribs, tells us he and Len Micon are enjoying excellent activity with Rock-Ola phonos this month. . . . Ted Rubey and Estelle Bye, Marvel Manufacturing, keep tabulating high sales figures with Marvel's "Lucky Horoscope" and the Plastic phonograph replacement parts line.

Nate Feinstein and Harold Schwartz, Atlas Music Co., are very pleased over the results of the service school and sales showing Atlas Music held in Galesburg, Ill. Jan. 11, and plans are underway to continue along this line of approach. Bill Phillips, Atlas Music, and Newell Bellamy, Seeburg Corp., supervised the school and showing.

Milwaukee Coin Machine Operators' Assn. held their first '61 monthly meeting Monday, Jan. 9, at the Ambassador Hotel. An election of officers resulted in the re-election of the 1960 slate. Officers are: Sam Hastings, president; James Stecher, vice president; and Harold "Red" Jacomet, secretary-treasurer. The board of directors includes Bob Puccio, Arnold Jost, Clarence Smith and Irv Beck.

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<b>SEEBURG 222 SH</b>	<b>\$865</b>
SEEBURG 201 SH	795
SEEBURG 161 SH	765
SEEBURG K-200	495
SEEBURG 100-R	450
SEEBURG V-200	375

A.M.I. G-200	\$295
A.M.I. F-120	325
A.M.I. J-2005	695
WURLITZER 2200	495
WURLITZER 1900	395
WURLITZER 2400-S	795
<b>WURL. 2300-S</b>	<b>695</b>

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12-Col. EASTERN	115
10-Col. EASTERN	75
9-Col. DUGRENIER (Man.)	75
SEEBURG 800E-1	245

Reconditioned

### ATLAS MUSIC COMPANY

2118 N. WESTERN AVE., CHICAGO 47, ILL., U. S. A. ARmitage 6-5005

## French Coinmen Speculate On Future

PARIS, FRANCE—Speculation here as to the effects of the expected restriction removal on coin-operated equipment in April (*See The Cash Box, Dec. 31st Issue*) has led Jean Barberis, Sales Director of the firm that manufactures the "Jupiter" phonograph, one of the leading domestic phonos here, to comment that the influx of expected American new and used equipment should help everyone including firms such as his.

Local Wurlitzer agent, Bussoz, has introduced new sales programs to strengthen his present position in France and expects to do a big job with the new "2500" phonograph introduced this week in the U.S.A.

Opinions on the influx of pingames expected with the April opening of the used market, range from a highly optimistic outlook to a cautious view of self-appointed "distributors" and "jobbers." At best the market price will drop on pingames.

## Rosen Office Mgr. Dies

Reba Stein Was 42

PHILADELPHIA—Dave Rosen, President, David Rosen, Inc., this city, advised last week of the death of the firm's office manager, Reba Stein, age 42, who passed away Friday, January 6. Miss Stein was buried Sunday, January 8. Rosen stated that she was a long time employee of the firm and was of great value to the corporation during her long tenure as office manager of the coin machine outlet. Miss Stein had no family.

COIN MACHINE ASSOCIATION SECRETARIES! Notify The Cash Box with news notes and photos as soon as it happens!

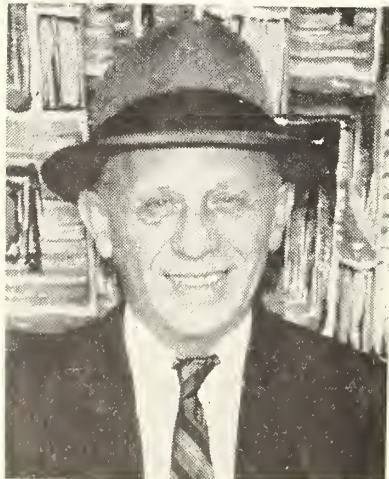
### WEEKLY SPECIALS!

WMS. TITAN	\$395.00
WMS. SPACE GLIDER (NEW)	WRITE
STATE FAIR RIFLE	165.00
BALLY MOON RAIDER	295.00
BALLY WESTERN EXPRESS	525.00
UN. EAGLE SHUFFLE	325.00
WMS. OFFICIAL BASEBALL (NEW)	WRITE
BALLY HEAVY HITTER	265.00
BALLY BIG INNING	175.00
LITTLE BUCKEROO	250.00
DOUBLE SHOT	125.00
SKEET SHOOT	150.00
TWIN BIG TENT	225.00
DELUXE BIG TENT	225.00
GUNSMOKE	150.00
BIG HORN	150.00
TOUCHDOWN	260.00
ROCK-OLA 1465 (NEW)	WRITE
ROCK-OLA 1464 (NEW)	WRITE
ROCK-OLA 1478 (NEW)	WRITE
SEEBURG M100A (45 RPM)	75.00
AMI G-200	245.00
AMI J-200	695.00

We are exclusive factory distributors for:

**BALLY - WILLIAMS - ROCK - OLA**  
**LAKE CITY AMUSE. CO.**  
4533 PAYNE AVE., CLEVELAND, O.  
(Tel.: HE 1-4100)

## Henry Gisser—Newlywed Is Also A Proud Grandpappy!



HENRY GISSER

CLEVELAND, O.—Henry Gisser returned from his honeymoon recently to find that the December 31st issue of *The Cash Box* had not only covered the news of his recent marriage but had also reported some of Henry's background—his position at Cleveland Coin Machine Exchange, his amazing memory for names of games—things like that. We also told our readers that this was Henry's first trip down the aisle, that Henry Gisser was a bachelor who eventually conceded to the constant threat of marriage. And it was here that our research had backfired. For if Henry was a bachelor, where did his three grandchildren come from? Questions such as this

could not be answered. Our memoir was not half as good as Henry's.

In our haste to report the big event, we failed to take note of the fact that Henry had been previously married, and that his first wife passed away on May 8, 1959. Hence, the three grandchildren.

So we hereby retract the first statement which made Henry Gisser a bachelor, and we recognize Henry's present status as a newlywed, albeit with three grandchildren. And we hope that Mr. and Mrs. Henry Gisser enjoy a long and happy married life so that some day they may tell Henry's great grandchildren this story.

## CLASSIFIED ADVERTISING SECTION

### CLASSIFIED AD RATE 10 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$48 Special Classified Advertisers. (Outside USA add \$33 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 10¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue. If you are a \$48 Special Classified Advertiser you are entitled to a free checking copy of "The Cash Box" each week.

ALL CLASSIFIED ADVERTISING CLOSSES WEDNESDAY NOON AT  
**THE CASH BOX**  
1721 Broadway, New York 19, N. Y.

## WANT

**WANT**—As always we need for immediate export unlimited quantities of: Bally Bingos, United Bingos, all types of Shuffles, Seeburg, AMI, Wurlitzer music. Call collect. BELGIAN AMUSEMENT CO., 808 NO. BROAD ST., PHILADELPHIA, PA. (Tel. POplar 3-7808).

**WANT**—Wms. Ten Pins, Ten Strikes and Nags. Send list to: IMPERIAL COIN MACHINE COMPANY, 498 ANDERSON AVE., CLIFFSIDE, NEW JERSEY.

**WANT**—New 45 RPM records that have appeared on the Cash Box Top 50 within the last 6 months. We pay 15¢ to 18¢. Can use any quantity. KAY ENTERPRISES, 659 N.E. 123RD ST., NORTH MIAMI, FLORIDA. (Tel. PL 7-8061).

**WANT**—Will pay cash for all late Guns, all late Arcade Machines. State lowest price in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK 36, N. Y. (Tel. BRyant 9-6677).

**WANT**—45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO DIST. CO., 4135 W. ARMITAGE, CHICAGO 39, ILL. (Tel. Dickens 2-7060).

**WANT**—Seeburg B., C., G., R.; Wurlitzer 1800, 1900, 2204 for resale. INTERBORO MUSIC CO., 433 WEST 45TH ST., NEW YORK 36, N. Y. (Tel. JUDson 2-2363).

**WANT**—Used backglass for—1 Wms. Circus Wagon, 2 Wms. Fun House, 1 Wms. Picadilly, 3 Bally Broadway, 1 Bally Ice Frolics, 1 Bally Big Time, 1 Bally Gayety, 1 United Star Light. Quote best price. ATLAS DISTRIBUTORS, 1024 COMMONWEALTH AVE., BOSTON 15, MASS. RONALD J. REGO.

**WANT**—Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BALTIMORE 18, MD.

**WANT**—Records, 45's and LP's, new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WARRINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUDlow 8-8310).

**WANT**—Seeburg G's, R's; AMI 1-200 Elec.; Wurl. 1700, 1800, 1900; Rock-Ola 1448, 1454, 1455; Pins, all types Bingos, Broadway and up. RUNYON SALES COMPANY, INC., 593 TENTH AVE., NEW YORK 18, N. Y. (Tel. LONgacre 4-1880).

**WANT**—New or used 45 RPM Records not over 6 months old. We pay highest prices. We pay the freight. We buy year round, can use any quantity. SOUTHWEST RECORDS, 7906 PARKSIDE AVE., OAK LAWN, ILL.

**WANT**—To purchase 5,000,000 new records, all speeds. We prefer large quantities and will buy for cash. Top prices offered. No Juke Box Records. Write to: RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. General 2-1650), JESSE SELTER, Pres.

**WANT**—Will buy—Bingos, Shuffle Alleys, Bowlers, any amount of Phonographs. LEW JONES DISTRIBUTING COMPANY, INC., 1301 N. CAPITOL AVE., INDIANAPOLIS, INDIANA.

**WANT**—Coin operated Laundry Equipment, AM.I. 120 Selection Phonographs, Hideaways, Wall Boxes, 5¢ and 10¢ Counter Games. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel. MEIrose 1-9550).

**WANT**—Mills Panorama. Also Parts. Advise Best Price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASHINGTON. (Tel. GARfield 3585).

**WANT**—United UPB 100; Late 5 Balls; Fiesta, Texan, 21 etc. State best resale price and condition. COIN MACHINE EXCHANGE, 4605—127TH S.W., TACOMA 99, WASHINGTON. (Tel. JU 8-7153).

**WANT**—Late Wurlitzer Phonographs and Late Bally Bingos for resale. FOLLETT MUSIC CO., S. 180 HOWARD ST., SPOKANE, WASH. (Tel. MA 4-8585).

**WANT**—Exhibit's IOU, Selectem and Horeshoes. State price, quantity and condition in first letter. NEW LIDO ARCADE, 412 EAST BALTIMORE STREET, BALTIMORE, MD.

**WANT**—Your used or surplus records all speeds. We buy all year 'round, and pay top prices. No lot too large or too small. We pay freight. BEACON RECORD DISTRIBUTORS, INC., 821 NORTH MAIN ST., PROVIDENCE, R.I. (Tel. UNION 1-7500, JACKson 1-5121).

**WANT**—Arcade Equipment of all kinds. Kaye Dueces Wild; United & Chicago Coin Big Ball Bowlers. State quantity and best price 1st letter. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel. SUPERior 1-4600).

**WANT**—New or used 45 RPM Records, not over 6 months old. We pay 15¢ and the freight. Can use any quantity. WALLY RECORDS, 1725 N. W. 8TH PLACE, MIAMI 69, FLA.

**WANT**—Un. Triple Plays; 11 ft. Ball Bowlers. State condition & lowest price in first letter. NOBRO NOV-ELTY, 142 DORE ST., SAN FRANCISCO, CALIF. (Tel. MARKET 1-5438).

## CLASSIFIED ADVERTISING SECTION

**WANT**—Late juke box records not over 5 months old. We pay 15¢ and the freight. HARMONY RECORDS, 651 N.E. 164TH ST., NORTH MIAMI BEACH 62, FLA.

**WANT**—Wild Cats, Double Shots, Skeet Shoots, and Hunters, quote us your best cash price. KAYS MUSIC SERVICE, 147 COLUMBIA AVE., VANDERGRIFT, PENNA.

**WANT**—Seeburg Juke Boxes and Bally Bingos, Cash, send list, condition and prices. L'AUTOMATE, 60, rue VAN SCHOOR, BRUXELLES 3, BELGIUM. (Cable JEUMATE-BRUSSELS).

**WANT**—Seeburg 222, 220, 201, 161; Wurlitzer 2300, 2304, 2310, 2250, 2200, 2204; late United and Bally Shuffles. DAVE LOWY COMPANY, 652 TENTH AVE., NEW YORK, N.Y. (Tel. CHickering 4-5100).

**WANT**—22 ft. American or Rock-Ola Shuffleboards. Give condition and price asked. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel. FULTon 3-2282).

**WANT**—New Kiddie records, all speeds, any quantities. Album cut-outs in any quantity. Att: Mfg. Complete staff of 60 national salesmen available for your needs. 15 sales offices throughout nation. NATIONAL BAG-O-TUNES, INC., 224-09 LINDEN BLVD., CAMBRIA HEIGHTS 11, NEW YORK. (Tel. AR 6-6333). BEN JACOBS.

**WANT**—Experienced mechanic to do route and shop work in state of Missouri. Must be able to repair juke boxes, shuffles, bowlers, pin-balls, wall boxes, etc. Give references, age, marital status, salary expected and enclose photo if available. All correspondence kept in strict confidence. Good job for right man. BOX #521, C/O THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N.Y.

**WANT**—To leave Coast—Mechanic—Twenty five years, all makes Phonographs, Bingos, Alleys, anything with a slot, including Consoles. Have own tools, test equipment, transportation, also a pilot, any type. Reference. Will go anywhere except Coast areas. Write: P. O. BOX 17, MOSS POINT, MISS.

**WANT**—Mechanic. Family man 35-50. Largest route in area, Seeburg, AMI, Wurlitzers, Bally & United. Excellent working conditions, vacation & hospitalization. Write reply stating age, experience, salary expected. Also send snapshot. BINGHAMTON AMUSEMENT CO., INC. 221 MAIN ST., BINGHAMTON, N. Y.

**WANT**—Bally County Fairs, phone CH 3-7191. TOLEDO COIN MACHINE EXCHANGE, 814 SUMMIT, TOLEDO, OHIO.

## FOR SALE

**FOR SALE**—5207 wall box \$39.; Rock-Ola 1544 wall box \$29.; 1546 \$29.; Seeburg 201 \$749.; Wurlitzer 2200 \$575., shipped, ready for location, one-third deposit, balance s/d. DICKSON DISTRIBUTING CO., 631 WEST CALIFORNIA, OKLAHOMA CITY 4, OKLA. (Tel. CENTral 6-3691).

**FOR SALE**—Pool Table Supplies at reasonable prices. 48" Cue Sticks \$18. doz.; 52" size \$21 doz.; Extra Live 6 Pkt. Cushions \$22. act for Reg. Bumper Pool \$11.95 set. CHAMPION DIST. CO., 3451 N. MILWAUKEE, CHICAGO 41, ILL. (Tel. AVenue 6-6751).

**FOR SALE**—Used Bally Bingos; Used Seeburg Model E-1 @ \$275. GLOBE DISTRIBUTING COMPANY, INC., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel. ARmitage 6-0780-81).

**FOR SALE**—Bally Big Inning \$225.; Keeney DeLuxe Big Tent \$225.; Auto Bell Horoscope \$250.; AMI H-100 \$500.; H-120 \$550.; 1-200 \$650. 1/3 deposit with order THE HUB ENTERPRISES, INC., 2216 DIVISION ST., BALTIMORE 17, MD.

**FOR SALE**—Keeney: Big Tents \$125.; Round Up \$250.; Buckaroo \$250.; Dlx. Big Tents \$150.; Touchdowns \$265.; Criss Cross Diamond \$275.; Shawnee \$245.; Eleven Belles \$150.; Bally: Beauty Contest \$150. D & L COIN MACHINE CO., 414 KELKER ST., HARRISBURG, PA. (Tel. CEDar 4-1051).

**FOR SALE**—Eagle Shuffle Alley \$395.; Lucky Shuffle \$450.; Speed Bowler \$475. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCOTIA 2, NEW YORK.

**FOR SALE**—Auto-Photo Studios, Model 9 \$995.; Model 11 \$1,995.; ABT Shooting Gallery (like new); Kiddie Rides, Arcade Equipment. Write for list and prices. ADVANCE DISTRIBUTING CO., 5644 DELMAR BLVD., ST. LOUIS 12, MISSOURI. (Tel. PARKview 7-1373).

**FOR SALE**—1 Seeburg HV200 Hideaway \$250.; 10 Seeburg 200 selection wall boxes \$79.50; 3 Wurlitzer 2150 \$425. ea.; 4 Seeburg KD-200 \$425. each. BIRD MUSIC DISTRIBUTORS, INC., 124 POYNTZ AVE., MANHATTAN, KANSAS.

**FOR SALE**—9 Un. Playmate Rebounds \$50. ea.; 15 Un. Bally & C.C. 14 ft. Small Ball Bowlers \$135. ea.; 4 Midway Red Ball, used \$200.; Regulation \$200.; 5 C.C. Bulls Eye Drop Ball used \$175., new \$250.; 2 C.C. Shoot The Clown Gun, floor samples \$350.; all models AMI Phonos, lowest prices. Write or call: CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS 3, MO. (Tel. MA 1-3511).

**FOR SALE**—1000 Penny Coin Operated, brand new, Fortune Telling Napkin Vendors, complete with tools and dies. If interested, write: CONTINENTAL COIN MACHINE EXCHANGE, 1827 ADAMS ST., TOLEDO, OHIO. (Tel. CH 8-3359).

**FOR SALE**—100 Selection Seeburg Wall Boxes, Bally Surf Clubs, Varietys, Atlantic City, Beach Clubs, Beach Beauty, Gay Times and United Pixies \$35. each. HALLGREN DISTRIBUTORS, INC., 1626—3RD AVE., MOLINE, ILLINOIS.

**FOR SALE**—AMI H-200 \$425.; Wurlitzers: 1650 \$135.; 1800 \$300.; 1900 \$375.; 2300 \$645.; Seeburgs: B's \$175.; C's \$265.; G's \$375.; R's \$450.; VL200's \$295.; KD's \$425.; Rock-Olas: 1446 \$225.; 1455 \$395.; 1458 \$495.; 1465 \$495. Shopped, ready for location. MARTIN AND SNYDER CO., 12727 WEST WARREN AVE., DEARBORN, MICHIGAN. (Tel. LUzon 2-2300).

## CLASSIFIED ADVERTISING SECTION

**FOR SALE**—Uprights, Auto Bell Playball, Wagon Wheels, County Fair, Capitol Projector Auto Test, latest model, CC Rebound Shuffles, Old Smokie (train) Kiddie Ride, no reasonable offer refused, contact: JACK GORELICK, J. ROSENFELD COMPANY, 4701 WASHINGTON, ST. LOUIS 8, MO. (Tel. FOrest 7-6730).

**FOR SALE**—Target. The sensational new combination gum vendor and counter game. High profits on a low investment. Be the first in your area to operate these penny machines. Sample machine \$24.50. C. C. VENDING MFG., CO., 214 S. HOWARD STREET, BALTIMORE 1, MARYLAND. (Tel. PLaza 2-1300).

**FOR SALE**—Seeburgs: B's \$175.; C's \$275.; G's \$375.; R's \$450.; V-200's \$250., converted \$300.; K-D's \$425.; V-3WA's \$69.50; Wurlitzers: 1700's \$225.; 2000's \$300.; 2150's \$365.; 5210 W/B \$45.; AMI: 120 W/B \$35. (Chrome); Mark II \$75. (Cigarette Machine); EE (10 Col.) \$25.; used Coffee Machine from \$35. up. Call or write: G. K. GABRIELSON & CO., 724 MEMORIAL DRIVE, S.E., ATLANTA 16, GEORGIA. (Tel. JACKson 5-7441).

**FOR SALE**—Used jukebox records. We have steady source of supply. Quote best price. No Race Records. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE., NO., MINNEAPOLIS, MINNESOTA.

**FOR SALE**—Millions of extra coins are taken from clean machines. Clean right with Lemonite. Southern Amusement Co. and Sammons Pennington Co., Memphis, Tenn. use and sell Lemonite. Try Lemonite Electronic Contact Cleaner. GRACO SALES COMPANY, BOX 403, ARLINGTON, TENN.

**FOR SALE**—Watling Scales—Fortune Telling Model (top mirror) \$40.; Fortune Telling Model (regular) \$35. W. B. DISTRIBUTORS, INC., 1012 MARKET, ST. LOUIS 1, MO. (Tel. Central 1-9292).

**FOR SALE**—Bring your old Juke Boxes up to date with sound reverbation. 1961 tone quality for \$44.95. Easy to install, write: HASTINGS DISTRIBUTING CO., 6100 WEST BLUEMOUND RD., MILWAUKEE 13, WISCONSIN.

**FOR SALE**—Brand new Twirlybird—Kiddie Ride, new and used Music Machines, lowest prices. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel. Bigelow 8-3524).

**FOR SALE**—Specials: Bally Lucky Alley 11' & 14' \$395.; Trophy Bowler 14' \$345.; Strike Bowler 14' \$225.; Jet Shuffle Bowler 8½' \$65.; Golf Champ \$95.; Skill Score (new) \$195.; Skill Derby (new) \$295.; Jamboree (new) \$495.; Games, Inc., Skeet Shoot \$145.; Double Shot \$145.; Wildcat \$275.; Keeney Criss Cross Diamond \$275.; Red Arrow (new) \$525.; Auto-Bell Circus Wagon Wheel \$125.; Play Ball \$125.; Galloping Dominoes \$145.; Mermaid \$175.; Magic Mirror Horoscope (new) \$145.; Buckley Pointmaker (late model) \$445. Rush deposit: MICKY ANDERSON AMUSEMENT CO., 314 EAST 11TH ST., ERIE, PENNA. (Tel. GLEndale 2-3207).

**FOR SALE**—Kwik Nickels Coin Changers—close out at \$8.95 while they last. (Quarters Only). WESTERN DISTRIBUTORS, 1226 S.W. 16TH AVE., PORTLAND 5, OREGON. (Tel. CApitol 8-7565).

**FOR SALE**—Pool Tables—Fischer 6 Pocket Slate Top, new \$325.; for the best in guaranteed used music completely cleaned, serviced, painted, ready for location: MUSICAL SALES CO., 2334 OLIVE, ST. LOUIS 3, MO. (Tel. CH 1-8561).

**FOR SALE**—Big things come in little packages—Skill Cards Counter Machine, will pay for original cost in one week. Tested, proven. Guaranteed to earn more money than large pinball, big ball bowlers, guns, etc. Phone—ALgonquin 4-4040. REDD DISTRIBUTING CO., INC., 126 LINCOLN ST., BRIGHTON, MASS.

**FOR SALE**—Exporters, we have surplus of new Bally coils, wipers, contact plates, etc., for Bally Bingos, Bright Lights to Beach Beauty. Will sell at one half factory list price. AMUSEMENT SUPPLY CO., 707 MISSOURI AVE., EAST ST. LOUIS, ILLINOIS.

**FOR SALE**—Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.

**FOR SALE**—100,000 new 45 rpm 6 months to 1 year old, \$10 per 100, \$95 per 1000. Also 25,000 EP's \$25 per C; \$200 per M; 12" LP's available \$100 per C; \$950 per M. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel. OLYmpia 8-4012).

**FOR SALE**—Slightly used Wagon Wheels, Play Balls, Double Shots, Deluxe Big Tents, Shawnees, Red Balls and Joker Balls; Beauty Contests like new; Super Wild Cats, new. Write or phone for prices. PENN COIN-O-MATIC CORP., 821 NO. BROAD ST., PHILA. 23, PA. (Tel. PO 5-2676).

**FOR SALE**—Seeburg C-100 \$225; Seeburg G-100 \$350; Seeburg R-100 \$400; Seeburg 222 \$795; Seeburg 100 play Wall Boxes \$35; Wurlitzer 2000 \$360; AMI H-200E \$465. Above equipment shipped and ready for location. BELMONT MUSIC CO., 116-118 N.E. GLENDALE AVE., PEORIA, ILL. (Tel. 676-4424, 674-5868).

**FOR SALE**—Smoke Shop—V27, Capacity 630. "The Best Electric Cigarette Machine On The Market." Call or write today. BILOTTA ENTERPRISES, INC., 224 NO. MAIN ST., NEWARK, NEW YORK. (Tel. DEerfield 1-1855).

**FOR SALE**—Ten brand new Bally Bingo Motors, 4 used, like new, \$75. for all. Total of 14 motors. Send for bargain arcade machine list. Lowest prices in the U.S.A. WANT—Candy Vendors. ODCO, INC., 1100 BROADWAY, ALBANY 4, N.Y. (Tel. HO 5-0228).

**FOR SALE**—Make your offer, all or part. Bear Gun, Globe Trotter, Novelty, Sportland Gallery, Big Top, Rifle Gallery, Jungle Gun, State Fair, Goatee, Jet Bowler, Champion Bowler, Hi Fly World Series, Pennant Base Ball. S.R.V. MUSIC COMPANY, BOX 352, PAYETTE, IDAHO.

## CLASSIFIED ADVERTISING SECTION

**FOR SALE**—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. (Tel. CEdar 2-7600).

**FOR SALE**—United Playmate Rebounds \$49.50; United Comets \$25.; Chicago Coin Rebounds \$25.; Chicago Coin Rockets and Explorers \$69.50; Genco 21 \$39.50. UNITED EAST COAST CORP., 583 TENTH AVE., NEW YORK 36, N. Y. (Tel. PENnsylvania 6-6680).

**FOR SALE**—Used machines of all models, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel. FOrest 5-3456).

**FOR SALE**—Robot Coin Counters feature superior quality and German precision workmanship. Portable manual and electric models. Counts, wraps 1¢, 5¢, 10¢, 25¢, 50¢. Buy direct from importer & save. DURARTE INTERNATIONAL, 835 EAST 31ST. ST., LOS ANGELES 11, CALIF.

**FOR SALE**—Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel. NEWton 5-2531).

**FOR SALE**—AMI I-210 \$545.; H200 \$450.; H-120 \$450.; WQ-200 wall-box \$69.50; K-200 Hideaway \$475.; Rock-Ola 1478 \$675.; 1468 Monaural \$575.; Wurlitzer 2150 \$395.; 2000 \$295.; 2304 Stereo \$625. J & J DISTRIBUTORS, 1327 NO. CAPITOL AVE., INDIANAPOLIS, INDIANA. (Tel. MELrose 4-3571).

**FOR SALE**—Silver \$175.; Straight Flush \$175.; Straight Shooter \$225.; Flying Aces \$160.; Around The World \$300.; World Champ \$145.; Bright Star \$215.; Picnic \$240.; Golden Bell \$190.; Beauty Contest \$245. CROWN NOVELTY CO., INC., 1055 BARONNE ST., NEW ORLEANS, LA. (Tel. 523-3931).

**FOR SALE**—Laguna Beach \$595.; County Fair \$550.; Ballerina \$465.; Carnival Queen \$265.; Sea Island \$360.; Beach Time \$225.; Miss America \$115.; Sun Valley \$125.; Twin Big Tent—5-25¢ play \$495.; Big Dipper \$625. COIN MART, INC., 1055 BARONNE ST., NEW ORLEANS, LA. (Tel. JA 2-7137).

**FOR SALE**—Special Sale Machines—Williams Deluxe Pennant Baseball \$45.; United Deluxe Venus Shuffle \$69.50; United DeLuxe Super Bonus Shuffle \$169.50; United Star Slugger Baseball \$89.50; ABC Bowling Lane 14 ft. \$165. On purchase of two or more machines, call or write for special price. TRI-STATE DISTRIBUTING COMPANY, P.O. BOX 615, ROME, GA. (Tel. 234-7123).

**FOR SALE**—200-1¢ Baby Grands \$6.50 each. We require one-third deposit, balance S/D. CLEVELAND COIN MACHINE EXCHANGE, INC., 2025-2029 PROSPECT AVE., CLEVELAND 15, OHIO.

**FOR SALE**—Mills & Jennings Fruit Machines For Export. A-1 condition. Brown, Blue and Chrome Fronts, Q.T.'s, Black Cherries, Jewel Bells, Melons, Tokens, Black & Gold, Blue Bells, Twenty-one Bells, Standard Chief, etc., Deluxe Draw Bells, Triple Bells and Bingos. BELL DISTRIBUTORS, C/O THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.

**FOR SALE**—AMI D-40, 45 RPM \$95.; AMI D-80 \$125.; AMI E-80 \$150.; AMI G-80 \$300.; AMI G-120 \$325.; AMI G-200 \$275.; Seeburg KD-200 \$425.; Seeburg 201-DH \$725.; Seeburg 222-160 \$825. Also large assortment of 5 Balls and Arcade Equipment, thoroughly reconditioned and ready for location. MILLER-NEWMARK DISTRIBUTING CO., 4 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH.

**FOR SALE**—All type Bingo Games, shopping and ready for location. Call or write: GENERAL DISTRIBUTING COMPANY, 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel. 524-6729).

**FOR SALE**—Seeburg 100 sel. Chrome Wall Box \$29.50; Seeburg 200 sel. \$79.50; Gladiator \$79.50; Show Boat \$99.50; Super Circus \$209.60; Tic-Tac-Toe \$169.50; Three D \$139.50. CULP DISTRIBUTING COMPANY, 614 WEST GRAND, OKLAHOMA CITY, OKLAHOMA. Tel. CE 2-8084).

**FOR SALE**—Like New: Official Baseballs \$425.; New 2311 Stereo Hideaway \$595.; Seeburg 200 selection Wallboxes \$69.50; like new: Stonchromatic model D16 \$475. MIDWEST DISTRIBUTORS, 709 LINWOOD BLVD., KANSAS CITY, MO.

**FOR SALE**—Specials—Bally: Laguna Beaches \$590.; County Fairs \$545.; Beach Queens brand new in original crates \$375.; slightly used \$295.; Skill Derbys \$295.; Skill Scores \$150.; Lotta Funs \$375.; Little Champion Horse \$275.; Jumbo '60 floor samples \$495.; Gottlieb: Texan \$425.; Captain Kidd \$325.; Williams: Music Man \$435. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LOUISIANA. (Tel. JACKson 2-5306).

**FOR SALE**—Bally Big Inning \$175.; Heavy Hitter \$265.; Wms. Official Baseball (new) write; Wms. Titan \$395.; Wms. Space Glider (new), write; State Fair Rifle \$165.; Bally Moon Raider \$295.; Little Buckeroo \$250.; Double Shot \$125.; Skeet Shoot \$150.; Twin Big Tent \$425.; Deluxe Big Tent \$225.; Gunsmoke \$150.; Big Horn \$150.; Touchdown \$260.; Rock-Ola 1478 (new), write. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. (Tel. HENDERSON 1-4100).

**FOR SALE**—Alleys Club Bowlers \$400.; Red Pins \$400.; Four Way \$450.; Baseballs Big Innings \$175.; Four Bagger \$135.; King Of Swat \$100.; Bally Beauty Contests \$150. D. & P. MUSIC, 27 PHILADELPHIA ST., YORK, PA. (Tel. 8-1846).



# CLASSIFIED ADVERTISING SECTION

**FOR SALE**—Thoroughly reconditioned 11 foot Trophy Ball Bowlers, \$395.; 11 foot Lucky Alley Ball Bowlers \$450. Each piece reconditioned with new pins, pin hangers, etc. Trades accepted. For details, write: **SHELDON SALES, INC., 881 MAIN STREET, BUFFALO 3, NEW YORK.**

**FOR SALE**—Quality coin operated amusement equipment shipped from London or U.S., world's lowest prices. American, British, Continental machines. Complete parts stocklists. Leading exporters everywhere. Write or cable—**CHICAGO AUTOMATIC, 10 COLE STREET, LONDON, S.E. 1, ENGLAND.**

**FOR SALE** — Records, New 45's 100 assorted tunes per carton — 60% majors, 11¢ and less. EP's 25¢ per record, 12" LP's majors and others, pre-packaged 100 or more, \$75. Will send sample order. Send check or money order. **SID TABACK RECORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel. DUnkirk 3-8735).**

**FOR SALE** — Relays — low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses and switch stack assemblies. **MARVEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, ILL. (Tel. DI 2-2424).**

**FOR SALE** — Complete line of Pool Table Supplies & parts. Slates, Cushions, Balls, Cloth, Bumpers, etc. Save money, save time—Buy direct. Write or phone for our new 1959 Catalog. **EASTERN NOVELTY DIST., 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8574).**

**FOR SALE**—10 #5207 Wall Boxes, excellent condition, like new \$47.50 each. **UNITED DISTRIBUTORS, INC., 902 W. SECOND, WICHITA 3, KANSAS. (Tel. HO 4-6111—4-3504).**

**FOR SALE**—6 Pocket Pool Tables—Fischer 75" x 43", new slates, cushions, completely reconditioned and refinished \$160.; Genco 6 pl. Skill Ball \$125.; C.C. Drop Ball \$175.; Comet \$95.; Williams 6 pl. Major League Baseball \$95.; Chi-Coin Rebound Shuffle \$65.; National 9 ft. Shuffleboard w/elec. scoring \$75.; Chi-Coin Bullseye Baseball 2-Player \$175.; Chi-Coin Home Run 6-Player \$65.; Wms. Deluxe Baseball \$75. **H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8584).**

**FOR SALE**—We have a large stock of reconditioned Shuffle Games and Bingo. Write for list. **PIONEER VENDING, INC., 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel. MONTANA 1-5000).**

**FOR SALE**—Deluxe Custom Cabinet restyle kits for Model 100B, C, W & G; also practically unbreakable Fibre Glass Pilasters for 100 C, W & G; economy restyle Kits for 100 C & W. **SUN REFINISHING COMPANY, 1619 MILBY, HOUSTON, TEXAS. (Tel. CA 7-1919).**

**FOR SALE**—2 Capitol Projector Panoramas in A-1 condition \$225. ea. **RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel. JA-7-8511).**

**FOR SALE**—Wurlitzer 2300 Stereo \$695.; Seeburg V-200 \$250.; M-100C \$250.; AMI J-200E \$675.; J-200M \$495.; J-100M \$475.; I-200E \$575.; I-200M \$445.; I-120E \$475.; HAA-200 hideaway \$345.; G-200 (50¢—all conversions) \$300.; G-120 \$325.; G-80 \$300.; E-120 \$150.; E-40 (45 RPM) \$95.; D-80 \$100.; D-40 (45 RPM) \$75.; W-120 wallbox \$40. Cleaned and checked, 1/3 deposit. **A M I SALES COMPANY, 5075 W. LEXINGTON ST., CHICAGO 44, ILL. (Tel. COlumbus 1-7169).**

**FOR SALE**—United 13' Teammate B. A. \$675.; 13' League B. A. \$625.; 16' Duplex B. A. \$575.; 16' Bonus B. A. \$525.; 16' Jumbo B. A. \$345.; 14' Bowling Alley \$145.; Zenith S. A. \$475.; Shuffle Targette S. A. \$125.; Royal S. A. \$95.; Chief S. A. \$95.; ChiCoin 16' Players Choice B. A. \$550.; 16' Twin Bowler \$450. **CENTRAL OHIO COIN MACHINE EXCHANGE, INC., 858 NO. HIGH ST., COLUMBUS 15, OHIO. (Tel. AXminster 4-3529).**

**FOR SALE**—6 Pocket Pool Tables, excellent shape \$150.; 14' Bowlers \$195.; Blinkers \$185.; Skee Balls \$125.; Bowlette 14' \$175.; Rebound Shuffles \$49.50. Write or wire today. **PURVEYOR DISTRIBUTING CO., 4322-23 NORTH WESTERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814).**

**FOR SALE**—Seeburg: C-100 \$235.; R-100 \$395.; Wurlitzer: 2000 \$445.; 2100 \$495.; 2200 \$745.; Joker Balls \$375.; Bulls Eye Drop Ball \$345.; AMI: F-120 \$245.; Rocket Shuffle \$99. 1/3 deposit, balance C.O.D. **NORTHWEST SALES CO. OF OREGON, 1040 S.W. 2ND AVE., PORTLAND 4, OREGON. (Tel. CApitol 8-6557).**

**FOR SALE**—A real bargain—Shooting Stars \$65.; Rockets \$35.—call or write. **PENNSYLVANIA VENDING CORP., 1224 BROWNSVILLE ROAD, PITTSBURGH 10, PA.**

**FOR SALE**—Bally's Ballerina \$460.; Cypress Gardens \$175.; 1 Williams Crossword \$165.; 1 Seeburg M-100C \$250.; Cleaned, shopped, & ready for location. Call: **NASTASI DISTRIBUTING CO., 912 POYDRAS ST., NEW ORLEANS 12, LOUISIANA. (Tel. 523-6386).**

## MISCELLANEOUS

**NOTICE** — Buy your parts and supplies from the nation's oldest and original parts and supply house. Save real money. One transportation charge. Largest stocks, lowest prices. Useful gifts with orders of \$25 or more. Catalog free. **BLOCK MARBLE CO., 1425 NO. BROAD ST., PHILADELPHIA 22, PA.**

**NOTICE**—Burglar Alarm for coin operated equipment operates on flashlight battery. Sensitive to tampering, 100% protection. Installed quickly, powerful alarm. Instructions. \$3.00, Three \$9.00, Dozen \$33.00. Quantity prices to distributors. **BLOCK MARBLE CO., 1425 NO. BROAD ST., PHILADELPHIA 22, PA.**

# Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory. Where no prices are listed, the manufacturers have not authorized price publication.

**AMI, INC.**  
K-200 (E) 200 Sel. Phono., St. or Mo...  
K-200 (A) 200 Sel. Phono., St. or Mo...  
K-200 (M) 200 Sel. Phono., St. or Mo...  
K-120 120 Sel. Phono., St. or Mo. ....  
K-100 (A) 100 Sel. Phono., St. or Mo...  
K-200 Hideaway, 200 Sel., Selective Play, St. or Mo. ....  
Continental 200 Sel., St. or Mo. ....  
Lyric, 100 Sel., St. or Mo. ....  
WQ-120 120 Sel. W. B. ....  
WQ-200 200 Sel. W. B. ....  
KQ-200-1 200 Sel. W.B., Dual Price Play  
WQ-200-3 200 Sel. W. B., Dual price Play, 4-Coin Rejector .....  
Bar Grip W. B. Mounting Bracket ....  
EX-600 Cylindrical Wall Spkr. ....  
L-2130 Ceiling Spkr., Choice of Grille Types Listed  
L-2135 Random Pattern Grille ....  
L-2136 Uniform Pattern Grille ....  
L-2137 Circular Flush-Mount Grille  
Remote Vol. & Cancel Cont., St. or Mo.

**AUTO-BELL NOVELTY CO.**  
Hialeah .....  
Mermaid .....  
Super Circus .....

**AUTO-PHOTO CO.**  
Model 12 Studio .....\$3,245.00

**BALLY MFG. CO.**  
Touchdown (Bingo) .....\$1,092.00  
Super Jumbo, (free-play upright) ..... 805.00  
Skill Derby  
Replay ..... 615.00  
Standard ..... 555.00  
Jamboree (Upright) ..... 755.00  
DeLuxe Jumbo Bowler (Shuffle alley) ..... 905.00  
Barrel O' Fun ..... 840.00  
Fun-Spot (non-replay model) 840.00  
Roller Derby ..... 1,075.00  
Skill-Score (Upright Pingame) ..... 550.00  
Jumbo (upright) ..... 735.00  
Pony Twins (Kiddie Ride) .. 705.00  
Little Champion (Kiddie Ride) 550.00  
Fire Chief (Kiddie Ride) .... 898.00  
Toonerville Trolley ..... 865.00  
The Champion (all metal cab) 865.00

**CHICAGO COIN MACHINE**  
Ray Gun .....  
Duke Bowler  
16 ft. and 21 ft. ....  
Duchess Bowler  
16 ft. and 21 ft. ....  
6-Game Bowler (Shuffle) ...  
Pony Express Gun .....  
Shoot The Clown .....  
Commando Machine Gun ....

**EXHIBIT SUPPLY CO.**  
Card Vendor .....

**FISCHER SALES & MFG. CO.**  
Imperial VII .....  
Imperial VI .....  
Deluxe 6-Pocket .....  
Party Pool .....

**J. F. FRANTZ MFG. CO.**  
New Frontier (Counter Pistol)  
Dodge City (Counter Pistol) .  
Kicker & Catcher .....  
ABT Challenge Pistol .....  
ABT Guesser Scale .....  
ABT Rifle Sport .....  
Aristo Scale .....

**GAMES, INC.**  
Trail Blazer .....

**D. GOTTLIEB & CO.**  
Poto Finish, 1 Player .....

**IRVING KAYE CO., INC.**  
Eldorado 6-Pocket Pool Table  
Mark I, Mark II, Mark III Models  
Cue Ball .....  
Klub Pool .....

**J. H. KEENEY & CO., INC.**  
Sweet Shawnee .....  
Deluxe Red Arrow .....  
Twin Red Arrow .....  
Red Arrow .....  
Popcorn Vendor .....

**REDD DISTRIBUTING CO., INC.**  
Hollywood Candid Camera ... \$245.00  
Skill Cards ..... \$135.00

**ROCK-OLA MFG. CORP.**  
1488 120 Sel. ....  
1495 200 Sel. ....  
100 Wall Phono—100 Sel. ....  
1622 Stereo Twin Speakers ...  
1623 Hi Fidelity Extension Speakers .....  
1950 Remote Vol. Cont. with Cancel Button 50¢  
Coin Chute Available for All Models  
Dual Credit Unit Available for 200 Sel. Model 1485  
1555 Dual W.B. for 120 or 200 Sel.

**THE SEEBURG CO.**  
AY-160, 160 Sel. Phono. ....  
AY-100, 100 Sel. Phono. ....  
1000, Background Music Unit .  
D-3W160 Wall-O-Matic, 160 Sel. Dual Pricing .....  
S-3W160 Wall-O-Matic, 160 Sel. Single Pricing .....  
HD-3WU Wall-O-Matic, 200 Sel. Half Dollar .....  
HD-3WU Wall-O-Matic, 100-160-200 Sel. 3W100 Wall-O-Matic "100" Sgl. Pricing  
RSVC-1 Remote St Vol. Con.  
CCI Coin Counter .....  
TWI Twin St Wall Spkrs. ....  
TI Twin St Corner Spkrs. ..  
TRI Twin St. Recessed Spkrs. .  
PS6LZ—Power Supply .....  
HFAI-3—Power Amplifier ...  
Cigarette Vender Model E-2 .  
Crushed Ice Drink Vendor ..  
SFB-1000 Fresh Brew Coffee Vendor  
SFB-500 Fresh Brew Coffee Vendor  
SM-500 Powdered Coffee Vendor

**UNITED MFG. CO.**  
Line Up Shuffle Alley .....  
Dixie Bowler .....  
Bowl-A-Rama .....\$2,950.00

**UNITED MUSIC CORP.**  
UPC-100 Monaural  
UPC-100S Stereo  
UPBWB-I, Sel. 3 Wire W. B.  
UPBBG-I, Bar Grip  
UAP-1, Aux. Power Supply  
UCS-1, 8" Dual Cone Corner Spkr.  
UWS-1, 8" Dual Cone Wall Spkr.  
UWS-1, 8" Dual Cone Recessed Ceiling Spkr.  
UCS-2, 12" Dual Cone Corner Spkr. for Stereo  
UCS-3, 6x9 Corner  
UWS-2, 12" Dual Cone Wall Spkr. for Stereo  
UWS-3, 6x9 Wall  
URS-3, 6x9 Recessed  
URV-1, Remote Vol. Cont. and Cancel for Monaural  
URV-2, Remote Vol. Cont. and Cancel for Stereo  
URA-1, Remote Amplifier for increased Audio Power  
UMM-I, Microphone Mixer (inc. microphone)  
UPS-1, Play Stimulator

**VALLEY SALES CO.**  
Bumper Pool Table  
(2 Models Available) .....  
6 Pocket Pool Table  
(5 Models Available) .....

**WILLIAMS MFG. CO.**  
Magic Clock, 2 Player .....  
Black Jack, 1 Player .....  
Viking 5-Ball 2 Player .....  
Jungle .....  
Music Man, 4 Player .....  
Space Glider .....

**THE WURLITZER CO.**  
2400-S, St. 200 Sel. Phono and Step. Dual Pricing optional.  
2400, Mo., 200 Sel. with Step. Dual Pricing optional.  
2404-S, Stereo, 104 Sel. Stepper optional.  
2404, Mo., 104 Sel. Stepper optional  
2410-S, St., 100 Sel. Step. Dual Pricing optional.  
2410, Mo., 100 Sel. Step. Dual Pricing optional.  
5252 W.B., 200 Sel. 10-25-50¢, D. Pricing.  
5250 W.B., 200 Sel. 10-25-50¢.  
5207 W.B., 104 Sel. 5-10-25¢.  
5202 W.B., 100 Sel. 10-25-50¢, Dual Pricing.  
5200 W.B., 100 Sel. 10-25-50¢.  
5122 St. Console Floor Spkr.  
5123 St. Corner Spkr., 12" Coaxial  
5124 St. Corner Spkr., 8" Ext. Range.  
5125 St. Extender Spkr. packed in pairs.  
5126 St. Directional Spkr.



## THIS WEEK'S USED MACHINE QUOTATIONS

**NOTE: HIGH and LOW price quotes appearing in The Cash Box Price Lists are WHOLESALER SELLING PRICES received each week from various sections of the United States and DO NOT necessarily reflect trade-in values on equipment.**

*Prices tend to vary in different cities due to the status of a particular market, condition of equipment offered, and the general nature of a specific sale.*

**METHOD: "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.**

### CODE (Numeral Preceding Machine)

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- \* Great Activity



**PHONOGRAPHS**

### AMI

4* D-40, '51, 40 Sel. ....	75.00	100.00
4* D-80, '51, 80 Sel. ....	125.00	150.00
4* E-40, '53, 40 Sel. ....	125.00	150.00
4* E-80, '53, 80 Sel. ....	150.00	175.00
4* E-120, '53, 120 Sel. ....	140.00	175.00
5. F-80, '54, 80 Sel. ....	200.00	250.00
4* F-120, '54, 120 Sel. ....	250.00	295.00
4. G-80, '55, 120 Sel. ....	300.00	350.00
4* G-120, '55, 120 Sel. ....	325.00	375.00
4* G-200, '56, 200 Sel. ....	275.00	350.00
4* H-120, '57, 120 Sel. ....	475.00	550.00
4* H-200, '57, 200 Sel. ....	450.00	495.00
5. I-100M, '58, 100 Sel. ....	450.00	495.00
2* I-200M, '58, 200 Sel. ....	495.00	550.00
5. I200E, '58, 200 Sel. ....	595.00	650.00
4* J200E, '59, 200 Sel. ....	650.00	725.00
4. J200M, '59, 200 Sel. ....	550.00	595.00
4. J-120, '59, 120 Sel. ....	650.00	695.00

4* M100C, '52, 100 Sel. ....	250.00	295.00
4* HF100C, '53, 100 Sel. ....	350.00	395.00
4* HF100R, '54, 100 Sel. ....	395.00	450.00
5. V160, '55, 160 Sel. ....	225.00	250.00
4* V200, '55, 200 Sel. ....	250.00	295.00
4. VL200, '56, 200 Sel. ....	350.00	395.00
4* KD200H, '57, 200 Sel. ....	425.00	475.00
4. L100, '57, 100 Sel. ....	450.00	495.00
2* 201, '58, 200 Sel. ....	725.00	775.00
4. 161, '58, 160 Sel. ....	750.00	795.00
4* 222, '59, 160 Sel. ....	825.00	895.00
4. 220, '59, 100 Sel. ....	750.00	850.00

### WURLITZER

6. 1250, '50, 48 Sel., 45 or 78 RPM .....	49.50	75.00
5. 1400, '51, 48 Sel., 45 or 78 RPM .....	50.00	75.00
6. 1450, '51, 48 Sel., 45 or 78 RPM .....	75.00	95.00
5. 1500, '52, 104 Sel., 45 & 78 Intermix .....	75.00	95.00
6. 1500 A, '53, 104 Sel., 45 & 78 Intermix .....	100.00	125.00
6. 1600, '53, 48 Sel., 45 & 78 Intermix .....	95.00	125.00
6. 1650, '53, 38 Sel. ....	165.00	195.00
6. 1650A, '54, 48 Sel. ....	195.00	225.00
4. 1700, '54, 104 Sel. ....	245.00	275.00
4* 1800, '55, 104 Sel. ....	295.00	325.00
4* 1900, '56, 200 Sel. ....	375.00	425.00
4* 2000, '56, 200 Sel. ....	350.00	395.00
4. 2100, '57, 200 Sel. ....	395.00	450.00
4. 2104, '57, 104 Sel. ....	425.00	450.00
4* 2150, '57, 200 Sel. ....	395.00	450.00
4. 2204, '58, 104 Sel. ....	525.00	575.00
4* 2200, '58, 200 Sel. ....	550.00	595.00
6. 2250, '58, 200 Sel. ....	595.00	625.00
4* 2300, '59, 200 Sel. ....	695.00	750.00
4. 2304, '59, 114 Sel. ....	695.00	725.00
4. 2310, '59, 100 Sel. ....	695.00	725.00

### ROCK-OLA

6. 1436, '52, Fireball, 120 Sel. ....	75.00	95.00
5. 1436A, '53, Fireball, 120 Sel. ....	95.00	125.00
4. 1438, '54, Comet, 120 Sel. ....	175.00	225.00
4* 1446, '54, HiFi, 120 Sel. ....	245.00	295.00
4. 1448, '55, HiFi, 120 Sel. ....	325.00	395.00
6. 1452, '55, 50 Sel. ....	265.00	295.00
4. 1454, '56, 120 Sel. ....	395.00	425.00
4* 1455, '57, 200 Sel. ....	395.00	450.00
4. 1458, '58, 120 Sel. ....	500.00	550.00
4. 1465, '58, 200 Sel. ....	525.00	575.00
6. 1475, '59, 200 Sel. ....	650.00	695.00
4. 1468, '59, 120 Sel. ....	625.00	675.00

### SEEBURG

4. M100A, '51, 100 Sel. ....	50.00	95.00
4* M100B, '51, 100 Sel. ....	175.00	195.00
4. M100BL, '51, 100 Sel., Light Cab .....	165.00	195.00



**PINBALL GAMES**

### BALLY

4* Ballerina (6/59) ....	450.00	475.00
6. Balls-A-Poppin' (11/56) ..	40.00	60.00
4. Beach Beauty (11/56) ..	50.00	60.00
4. Beach Time (9/58) ....	225.00	250.00
4* Beauty Contest (1/60) ..	175.00	195.00
4. Big Show (9/56) ....	60.00	85.00
4. Big Time (1/55) ....	40.00	65.00
4. Broadway (12/55) ....	20.00	45.00
4. Carnival (11/57) ....	75.00	100.00
4. Carnival Queen (11/58) ..	265.00	295.00
4. Circus (8/57) ....	90.00	95.00
4. County Fair (10/59) ..	550.00	575.00
4. Crossroads (1/56) ....	50.00	75.00
4. Cypress Gardens (6/58) ..	160.00	175.00
6. Double Header (7/56) ..	50.00	65.00
4. Gay Times (6/55) ....	50.00	65.00
4. Gayety (3/55) ....	35.00	50.00
4. Key West (12/56) ....	65.00	85.00
4* Laguna Beach (3/60) ..	595.00	625.00
4. Lotta-Fun (9/59) ....	425.00	450.00
4. Miami Beach (9/54) ..	45.00	60.00
4. Miss America (2/58) ..	110.00	135.00
4. Night Club (4/56) ....	50.00	60.00
4. Parade (6/56) ....	50.00	65.00
4. Sea Island (2/59) ....	355.00	375.00
4. Show Time (3/57) ....	65.00	85.00
4. Sun Valley (7/57) ....	100.00	125.00
6. Target Roll (1/58) ....	150.00	175.00
6. U.S.A. (8/58) ....	175.00	195.00

4. Southern Belle (6/55) ..	50.00	85.00
4. Spot-A-Card 1P (8/60) ..	300.00	325.00
4. Straight Flush 1P (12/57) ..	125.00	175.00
4* Straight Shooter (2/59) ..	150.00	195.00
4* Sunshine 1P (10/58) ..	165.00	195.00
4. Spr. Circus 2P (10/57) ..	150.00	200.00
4. Sweet Sioux 4P (9/59) ..	350.00	395.00
4. Texan 4P (4/60) ....	425.00	450.00
4. Toreador (6/56) ....	75.00	95.00
4. Tournament (8/55) ....	75.00	95.00
4* Universe 1P (10/59) ..	200.00	250.00
4. Wagon Train 1P (4/60) ..	250.00	300.00
4. Whirlwind 2P (2/58) ..	125.00	175.00
4. Wishing Well (9/55) ..	60.00	95.00
4. World Beauties 1P (2/60) ..	250.00	300.00
4. World Champ 1P (8/57) ..	70.00	90.00

### UNITED

6. Brazil (10/56) ....	50.00	75.00
4. Caravan (2/56) ....	50.00	65.00
6. Jolly Joker (11/55) ...	50.00	75.00
6. Monaco (8/56) ....	50.00	75.00
4. Pixie (1/55) ....	55.00	75.00
6. Playtime (10/57) ....	50.00	75.00
4. South Seas (2/56) ....	50.00	75.00
4. Starlets (12/55) ....	65.00	75.00
6. Triple Play (8/55) ...	55.00	75.00
6. Tropicana (1/55) ....	45.00	75.00

### GOTTLIEB

4. Ace High (1/57) ....	70.00	100.00
4. Around The World 2P (7/59) ..	315.00	340.00
4. Atlas 2P (5/59) ....	275.00	300.00
4. Auto Race (9/56) ....	50.00	75.00
4. Brite Star 2P (4/58) ..	150.00	200.00
4. Captain Kidd 2P (7/60) ..	350.00	395.00
6. Classy Bowler (7/56) ..	50.00	75.00
6. Contest 4P (10/58) ...	200.00	225.00
6. Cont'l. Cafe 2P (7/57) ..	125.00	150.00
4. Criss Cross 1P (3/58) ..	150.00	175.00
4. Dncg. Dolls 1P (6/60) ..	275.00	295.00
4. Derby Day (5/56) ....	50.00	75.00
4. Dbl. Action 2P (1/59) ..	225.00	275.00
4. Duette (4/55) ....	50.00	75.00
4. Easy Aces (12/55) ....	50.00	75.00
4. Fair Lady (12/56) ....	100.00	150.00
4. Falstaff 4P (11/57) ...	225.00	275.00
4. Flagship (1/57) ....	100.00	150.00
4. Frontiersman (11/55) ..	50.00	75.00
4. Gladiator (1/56) ....	50.00	75.00
4. Gondolier 2P (8/58) ..	175.00	225.00
4. Harbor Lites (2/56) ..	75.00	95.00
4. Hi-Diver 1P (4/59) ...	195.00	225.00
4. Lightning Ball 1P (12/59) ..	225.00	250.00
4. Lite-A-Card 2P (3/60) ..	275.00	300.00
4. Mademoiselle 2P (11/59) ..	300.00	345.00
4. Majestic (4/57) ....	175.00	225.00
4. Marathon (10/55) ....	75.00	95.00
4. Miss Annabelle 1P (8/59) ..	225.00	250.00
4. Picnic 2P (10/58) ....	200.00	250.00
4. Queen of Diamonds 1P (6/59) ..	200.00	250.00
1. Race Time 2P (3/59) ..	225.00	275.00
4. Rainbow (12/56) ....	65.00	95.00
4. Register (10/56) ....	100.00	125.00
4. Rocket Ship 1P (5/58) ..	125.00	175.00
4. Roto Pool 1P (7/58) ..	130.00	165.00
4. Royal Flush (5/57) ...	75.00	125.00
5. Scoreboard (4/56) ....	50.00	75.00
4. Sea Belles (8/56) ....	100.00	125.00
4. Seven Seas 2P (1/60) ..	250.00	295.00
4. Silver 1P (10/57) ....	125.00	175.00
4. Sittin' Pretty 1P (11/58) ..	150.00	200.00
4. Sluggin' Champ (4/55) ..	50.00	85.00

### WILLIAMS

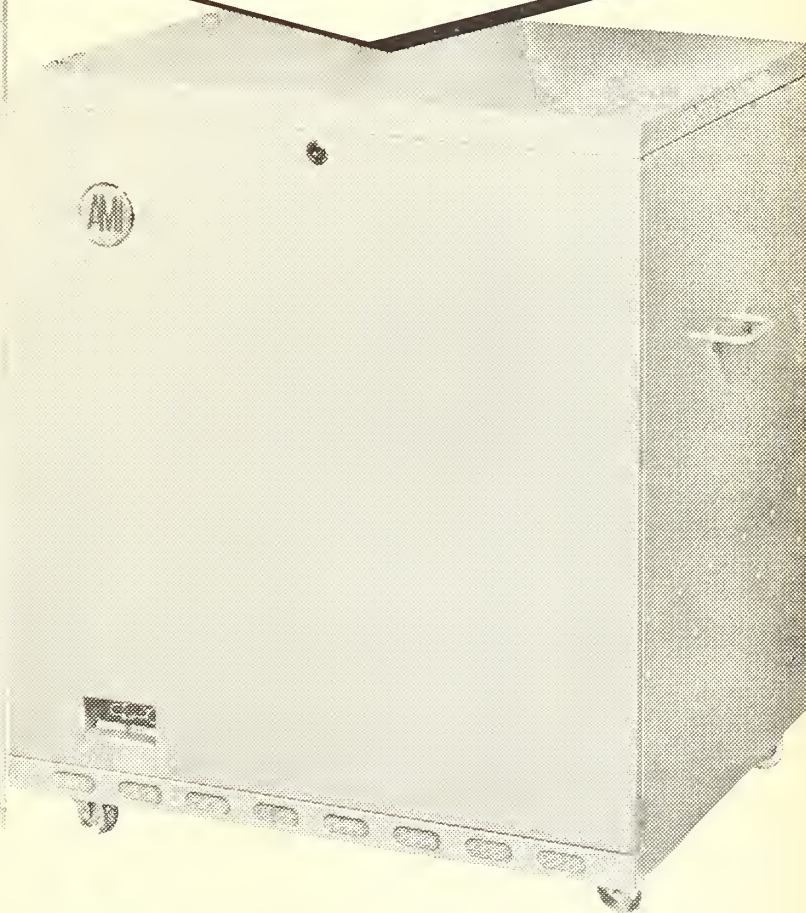
6. Arrow Head 1P (7/57) ..	50.00	70.00
6. Casino 1P (10/58) ....	125.00	145.00
2. Club House 1P (10/59) ..	175.00	200.00
4. Crossword 1P (4/59) ..	175.00	195.00
6. Cue Ball (2/57) ....	40.00	65.00
6. Darts 1P (6/60) ....	295.00	325.00
6. Fiesta 2P (12/59) ....	275.00	300.00
4. Four Star 1P (7/58) ..	100.00	125.00
6. Fun House (10/56) ...	60.00	95.00
6. Gay Paree (6/57) ....	75.00	100.00
4. Gldn. Bells 1P (9/59) ..	160.00	195.00
4. Gldn. Gloves 1P (1/60) ..	200.00	225.00
4. Gusher 1P (9/58) ....	125.00	150.00
6. Hi-Hand (6/57) ....	50.00	75.00
6. Hot Diggity (8/56) ...	40.00	65.00
6. Jig Saw 1P (12/57) ...	75.00	100.00
4. Kings 1P (8/57) ....	65.00	95.00
4. Naples 2P (9/57) ....	120.00	140.00
4. Nags 1P (3/60) ....	265.00	295.00
6. Perky (11/56) ....	40.00	65.00
6. Piccadilly (5/56) ....	50.00	75.00
6. Reno 1P (10/57) ....	70.00	95.00
6. Rocket 1P (11/59) ...	200.00	225.00
6. Satellite 1P (7/58) ...	100.00	125.00
6. Sea Wolf 1P (7/59) ..	150.00	175.00
6. Serenade 2P (5/60) ..	350.00	395.00
6. Shamrock (1/57) ....	50.00	75.00
6. Skyway (8/56) ....	40.00	60.00
6. Soccer Kick Off (12/57) ..	65.00	95.00
6. Stardust (3/56) ....	80.00	85.00
6. Starfire (1/57) ....	95.00	125.00
4. Steeplechase 1P (11/57) ..	75.00	100.00
6. Super Score (9/56) ...	40.00	65.00
6. Surf Rider (12/56) ...	40.00	65.00
6. 10 Strike 2P (1/58) ..	95.00	115.00
6. 3-D 1P (11/58) ....	130.00	160.00
6. Thunder Bird (5/54) ..	55.00	75.00
4. Tic-Tac-Toe 1P (1/59) ..	175.00	195.00
6. Tim-Buc-Tu (1/56) ...	40.00	65.00
6. Top Hat (10/58) ....	100.00	125.00
6. Turf Champ (8/58) ...	100.00	125.00
6. Twenty-One 1P (2/60) ..	225.00	250.00

# behind-the-scenes money maker

## NEW, COMPACT

### AMi *hideaway*

**600 CUBIC INCHES SMALLER! BIGGER  
THAN EVER IN PERFORMANCE!**



*plays 200 selections . . . takes  
less room than ever before*

All the profitable benefits of AMI compact design are now available in this new Hideaway. The trim cabinet is only 27 by 30 by 22 inches. Lets you fit more locations more conveniently. Provides full 200 selection play with optional stereo and 33/45 AUTOMIX turntable. The compact Hideaway is still another example of the way AMI advanced engineering helps you make more with music.

# Rowe

## AMi

**Rowe-AMI  
Sales Company**

5075 W. Lexington St.,  
Chicago 44, Illinois

*The Industry's Most Complete  
Line of Automatic Vending  
and Music Equipment*



**SHUFFLES and BOWLERS**



**ARCADE EQUIPMENT**

## BALLY

### Shuffles

6. Blue Ribbon (3/55) ..	95.00	145.00
4. Gold Medal (3/55) ..	95.00	145.00
4. ABC Bowler (7/55) ..	150.00	175.00
6. Deluxe model .....	175.00	195.00
4. Congress (7/55) .....	175.00	200.00
2. Deluxe model .....	195.00	215.00
6. Jumbo Bowler (9/55) ..	150.00	195.00
6. King Pin Bowler (9/55) .....	250.00	295.00
6. ABC Super Deluxe Bowler (9/57) .....	250.00	325.00
4. All-Star Bowling (12/57) .....	75.00	95.00
4. All-Star Deluxe (2/58) ..	100.00	125.00
4. Lucky Shuffle (9/58) ..	325.00	395.00
4. Star Shuffle (10/58) ..	350.00	425.00
4. Speed Bowler (11/58) ..	325.00	395.00
6. Club Bowler (2/59) ..	400.00	450.00
6. Club Deluxe (5/59) ..	450.00	495.00
6. Monarch Bowler (11/59) .....	525.00	575.00

### Ball Bowlers

4. ABC Bowling Lane (1/57) .....	175.00	225.00
4. ABC Tournament Bowler (6/57) .....	225.00	275.00
4. ABC Champion Bowler (10/57) .....	325.00	375.00
4* Strike Bowler (11/57) ..	245.00	295.00
2* Trophy Bowler (4/58) .....	325.00	375.00
4. Lucky Alley (8/58) ..	395.00	450.00
4. Pan American (6/60) ..	625.00	695.00

## CHICAGO COIN

### Shuffles

6. Fireball (11/54) .....	75.00	100.00
6. Thunderbolt (12/54) ..	75.00	100.00
6. Triple Strike (2/55) ..	100.00	125.00
6. Arrow (2/55) .....	125.00	150.00
6. Criss Cross Targette (1/55) .....	35.00	50.00
6. Bonus Score (4/55) ..	125.00	150.00
4. Hollywood (5/55) ..	125.00	150.00
4. Blinker (8/55) .....	175.00	200.00
4. Score-A-Line (9/55) ..	150.00	195.00
4. Bowling Team (10/55) ..	150.00	195.00
4. Rocket Shuffle (3/58) 1 Player .....	75.00	95.00
4. 2 Player .....	100.00	125.00
4. Explorer Shuffle (6/58) ..	200.00	225.00
4* Rebound Shuffle (12/58) .....	50.00	75.00
6. Championship (11/58) ..	195.00	245.00
6. Double Feature (12/58) ..	350.00	425.00
4. Red Pin (2/59) .....	395.00	425.00
6. Bowl Master (8/59) ..	475.00	525.00
6. 4-Game Shuffle (11/59) ..	550.00	595.00
4* Bull's Eye Drop Ball (12/59) .....	175.00	225.00

## Ball Bowlers

4. Bowling League (2/57) ..	185.00	225.00
6. Ski Bowl (11/57) 6 Player .....	50.00	75.00
4. Classic Bowling League (7/57) .....	350.00	395.00
4. TV Bowling League (11/57) .....	275.00	325.00
6. TV (with rollovers) ..	350.00	375.00
6. Lucky Strike (1/58) ..	295.00	345.00
4. Player's Choice (9/58) ..	550.00	595.00
4. Twin Bowler (10/58) ..	525.00	575.00
4. King Bowler (3/59) ..	700.00	795.00
6. Queen Bowler (9/59) ..	725.00	795.00

## UNITED

### Shuffles

6. Mars (1/55) .....	75.00	100.00
4. DeLuxe model .....	95.00	115.00
6. Lightning (2/55) .....	75.00	100.00
6. DeLuxe model .....	95.00	115.00
6. Venus (3/55) .....	75.00	100.00
6. DeLuxe model .....	95.00	115.00
4. Clipper (5/55) .....	95.00	125.00
6. DeLuxe model .....	125.00	150.00
6. 5th Inning (6/55) .....	65.00	75.00
6. Capitol (6/55) DeLuxe model .....	170.00	195.00
6. Super Bonus (9/55) ..	175.00	200.00
6. DeLuxe model .....	195.00	225.00
6. Top Notch (10/55) ..	175.00	200.00
4. Regulation (11/55) ..	195.00	225.00
6. DeLuxe model .....	220.00	245.00
6. 6-Star (10/57) .....	250.00	275.00
6. Midget Bowling Alley (3/58) .....	75.00	100.00
6. Shooting Stars (4/58) ..	100.00	125.00
4. Eagle (5/58) .....	325.00	350.00
4. Atlas (8/58) .....	325.00	375.00
6. Cyclone (10/58) .....	350.00	375.00
4. Niagara (11/58) .....	375.00	425.00
6. Dual (1/59) .....	450.00	495.00
6. Zenith (6/59) .....	475.00	525.00
6. Flash (6/59) .....	475.00	525.00
6. 3-Way (9/59) .....	550.00	595.00
4. 4-Way (12/59) .....	575.00	625.00
4. Big Bonus (2/60) .....	575.00	625.00

### Ball Bowlers

4. Bowling Alley (11/56) ..	145.00	195.00
4* Jumbo Bowling Alley (9/57) .....	325.00	375.00
4. Royal Bowler (12/57) ..	275.00	295.00
6. Pixie Bowler (8/58) ..	100.00	125.00
4. Duplex (11/58) .....	525.00	575.00
4. Simplex (5/59) .....	550.00	600.00
6. Advance (5/59) .....	600.00	650.00
4. League (10/59) .....	600.00	650.00
6. Handicap (11/59) .....	650.00	700.00
6. Teammate (12/59) .....	675.00	725.00
4. Falcon (4/60) .....	775.00	825.00

## WILLIAMS

### Ball Bowlers

4. Roll-A-Ball (12/56) 6 Player .....	90.00	100.00
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## UPRIGHT AMUSEMENT GAMES

4. AB Circus (5/56) .....	125.00	150.00
4. AB County Fair (3/57) ..	125.00	150.00
4* AB Circus Wagon Wheel (12/58) .....	145.00	175.00
4. AB Galloping Dominoes .....	165.00	195.00
4. AB Circus Play Ball (4/59) .....	150.00	175.00
4. AB Magic Mirror Horoscope (11/59) ..	200.00	250.00
6. B Jumbo (5/59) .....	400.00	450.00
4. B Sportsman (6/59) ..	325.00	375.00
4. CC Star Rocket (5/59) ..	245.00	295.00
4* GA Skeet Shoot (1/57) ..	125.00	175.00
4. GA Super Hunter (6/57) ..	155.00	175.00
4* GA Double Shot (4/58) ..	125.00	165.00
4. GA Wild Cat (12/58) ..	275.00	295.00
4. GA Twin Wild Cat (7/59) .....	395.00	450.00
4. GA Super Wild Cat ..	395.00	425.00
4. K Big Tent .....	125.00	150.00
4. K Spr. Big Tent (6/57) ..	175.00	200.00
4. K Shawnee (1/59) .....	250.00	275.00
2. K Big Roundup (3/59) ..	275.00	325.00
2* K Little Buckaroo (4/59) .....	245.00	275.00
4* K Del. Big Tent (5/59) ..	200.00	225.00
4. K Big 3 (5/59) .....	350.00	395.00
2. K Touchdown (9/59) ..	250.00	295.00
4. K Big Dipper (10/59) ..	295.00	325.00
4. K Twin Big Tent .....	475.00	495.00
2* K Criss Cross Diamond (1/60) .....	325.00	395.00
4. Mid Red Ball (5/59) ..	195.00	225.00
4. Mid Joker Ball (11/59) ..	350.00	375.00

4. ABT 6 Gun Rattle Range	375.00	425.00
6. Air Football .....	112.50	195.00
6. Air Hockey .....	125.00	195.00
4. Auto Photo Model 9 ..	995.00	1200.00
4. B Batting Practice (8/59) .....	300.00	325.00
6. B Undersea Raider ..	95.00	125.00
4. B Derby Gun (2/60) ..	450.00	475.00
4. B Bulls Eye Shooting Gallery (9/55) .....	195.00	250.00
4* B Big Inning (5/58) ..	175.00	225.00
4. B Heavy Hitter (4/59) ..	275.00	300.00
4. B Golf Champ (8/58) ..	150.00	175.00
4. B Batting Practice (8/59) .....	325.00	375.00
4. Skill Roll (Upright) (B 3/58) .....	65.00	85.00
4. B Moon Raider (7/59) ..	300.00	350.00
4. B Targets (10/59) .....	325.00	350.00
4. B Spook Gun (9/58) ..	225.00	250.00
4. B Skill Parade (1/59) ..	150.00	195.00
6. B Del. Skill Parade (4/59) .....	195.00	225.00
4. Capitol Midget Movies	100.00	125.00
4. CC Bullseye Baseball ..	175.00	195.00
4. CC Basketball Champ ..	75.00	95.00
6. CC 4-Player Derby .....	95.00	125.00
4. CC Goalee .....	95.00	110.00
6. CC Midget Skee .....	60.00	125.00
6. Super model .....	85.00	130.00
6. CC Big League (5/55) ..	100.00	150.00
4. CC Twin Hockey (5/56) ..	200.00	215.00
4. CC Steam Shovel (5/56) ..	85.00	115.00
6. CC Batter Up (4/58) ..	210.00	225.00
4. CC Criss Cross Hockey (10/58) .....	225.00	275.00
6. CC Croquet (8/58) .....	75.00	95.00
4. CC Playland Rifle Gallery (8/59) .....	350.00	400.00
6. Ex Gun Patrol .....	75.00	100.00
4. Ex Jet Gun .....	95.00	125.00
4. Ex Space Gun .....	100.00	125.00
6. Ex Pony Express .....	75.00	125.00
6. Ex Six Shooter .....	55.00	95.00
4. Ex Shooting Gal. (6/54) ..	75.00	95.00
4. Ex Star Shtg. Gal. (9/54) .....	75.00	125.00
6. Ex Sportland Shooting Gallery (11/54) .....	65.00	125.00
6. Ex "500" Shooting Gallery (3/55) .....	110.00	125.00
4. Ex Treasure Cove Shooting Gallery (6/55) .....	210.00	245.00
6. Ex Jungle Hunt (3/57) ..	195.00	225.00
6. Ex Ringer Ball (11/56) ..	35.00	75.00
6. Ex Pop Gun Circus (9/57) .....	250.00	295.00
6. Ge Lucky Seven .....	65.00	90.00
4. Ge Sky Gunner .....	100.00	125.00
6. Ge Night Fighter .....	70.00	140.00
6. Ge 2-Player Basketball ..	125.00	175.00
4. Ge Rifle Gal. (6/54) ..	110.00	135.00
4. Ge Big Top Rifle Gallery (6/54) .....	175.00	195.00
6. Super model (12/55) ..	250.00	275.00
4. Ge Gun Club .....	425.00	450.00
4* Ge Wild West Gun (2/55) .....	150.00	175.00
4. Ge Sky Rocket Rifle Gallery (5/55) .....	75.00	125.00
4. GE Championship Baseball (9/55) .....	110.00	125.00
4. Ge Quarterback (10/55) ..	50.00	75.00
4. Ge Hi Fly Baseball (5/56) .....	75.00	95.00
4. Ge State Fair Rifle Gal. (6/56) .....	175.00	225.00
4. Ge Davy Crockett (10/56) .....	190.00	225.00
4. Ge Circus Rifle (3/57) ..	225.00	275.00
4. Ge Motorama (10/57) ..	215.00	225.00
4. Ge Gypsy Grandma (5/57) .....	165.00	195.00
4. Ge Space Age Gun (6/58) .....	100.00	150.00
6. Jungle Joe .....	45.00	125.00
6. Ke Air Raider .....	50.00	150.00
6. Ke Sub Gun .....	50.00	125.00
6. Ke Sportland .....	135.00	150.00
6. DeLuxe model .....	130.00	175.00
4. Ke Ranger (3/55) .....	195.00	210.00
6. DeLuxe model (3/55) ..	190.00	230.00
2. Ke League Leader (4/58) .....	75.00	95.00
6. Ke Sportland .....	135.00	150.00
4. Midway Bazooka (10/60) .....	495.00	525.00
6. Mills Panorama Peek (11/54) .....	250.00	295.00
4. Mu Atomic Bomber .....	65.00	95.00
6. Mu Ace Bombers .....	85.00	125.00
6. Mu Dr. Mobile (Prewar) .....	65.00	125.00
6. Mu Fly Saucers .....	95.00	125.00
4. Muto Lord's Prayer .....	125.00	150.00
6. Mu Photo (Pre-War) ..	100.00	200.00
6. Mu Photo (DeLuxe) .....	195.00	295.00
6. Mu Silver Gloves .....	175.00	195.00
6. Mu Sky Fighter .....	95.00	125.00
6. Munves Squoits (11/57) ..	395.00	495.00
6. Muto Voice-O-Graph Pre-War Model .....	165.00	225.00
6. Post-War Model .....	1,025.00	1,100.00
6. Mu K. O. Champ .....	150.00	245.00
6. Mu Drive Yourself .....	395.00	485.00
6. Mu Bang-O-Rama (4/57) ..	37.50	75.00
6. Philadelphia Toboggan Skee Alley .....	200.00	245.00
6. Scientific Pitch 'Em .....	45.00	125.00
6. Seeburg Bear Gun .....	75.00	85.00
4. Seeburg Coon Hunt .....	125.00	150.00
4. Set Shot Basketball .....	165.00	195.00
4. Telequiz .....	65.00	95.00
4. Un Jungle Gun .....	95.00	145.00
6. DeLuxe model .....	75.00	125.00
4. Un Carn. Gun (10/54) ..	150.00	160.00
6. DeLuxe model .....	85.00	125.00
6. Un Bonus Gun (1/55) ..	165.00	195.00
6. DeLuxe model .....	145.00	175.00
2. Un Star Slugger (7/55) ..	100.00	125.00
4. Un Super Slugger (4/56) .....	100.00	125.00
6. Un Pirate Gun (10/56) ..	200.00	245.00
4. Un Yankee Baseball (3/59) .....	325.00	350.00
4. Un Sky Raider (10/58) ..	225.00	250.00
4. Wm. DeLuxe Baseball (4/53) .....	75.00	95.00
4. Wm. Major Leaguer, 6-Player .....	95.00	115.00
6. Wm Big League Baseball (2/54) .....	100.00	150.00
6. Wm. Jet Fighter (10/54) .....	95.00	145.00
4. Wm. Safari (2/54) .....	175.00	210.00
6. DeLuxe model .....	180.00	265.00
6. Wm Polar Hunt (3/55) ..	150.00	175.00
4. Wm. Sidewalk Engineer (4/55) .....	85.00	105.00
4. Wm. King of Swat (5/55) .....	90.00	125.00
4* Wm. Four Bagger (4/56) ..	125.00	150.00
5. DeLuxe Model .....	195.00	220.00
4. Wm Crane (10/56) .....	60.00	115.00
t. Wm Peppy The Clown (12/56) .....	125.00	150.00
4. Wm 1957 Baseball .....	175.00	245.00
4. Wm Ten Strike (12/57) ..	120.00	150.00
4. Wm Ten Pins (12/57) ..	115.00	150.00
4. Wm Shortstop (4/58) ..	225.00	250.00
2* Wm. Pinchhitter (4/59) ..	295.00	345.00
4* Wm Vangard (10/58) ..	275.00	325.00
4* Wm Hercules (2/59) ..	325.00	375.00
4* Wm Crusader (6/59) ..	350.00	395.00
2* Wm Titan (8/59) .....	395.00	425.00
7. Official Baseball (4/60) ..	395.00	450.00

## KIDDIE RIDES

4. Bally Champion Horse	375.00	425.00
6. Bally Moon Ride .....	125.00	200.00
4. Bally Space Ship .....	150.00	175.00
6. Bally Speed Boat .....	165.00	295.00
6. Bally Toonerville Trolley .....	475.00	525.00
4. Bert Lane Lancer Horse	22	

# The Low-Cost Money-Maker That's Sweeping The Country...

# SKILL CARDS

A NEW Compact coin-operated COUNTER GAME with a sale price that can come from a single week's collection!

TESTED ON LOCATION FOR 8 WEEKS  
RESULTS: PROOF POSITIVE THAT SKILL CARDS IS A FAST  
EARNER EVERYWHERE!

Here's what the distributors who have gotten behind SKILL CARDS say:

"The best feature of Skill Cards is that it's helping operators pay off their obligations... the larger priced equipment is now being paid off thanks to Skill Cards collections."

## SKILL CARDS HAS ALL OF THESE MONEY-MAKING FEATURES:

- ★ Low, low selling price to get you started right away!
- ★ Easiest to service, deliver, install!
- ★ A clincher for new locations!
- ★ The ONLY machine that has locations asking for two of 'em!

## HERE ARE SOME OF THE CONSTRUCTION FEATURES IN THIS COMPACT GIANT:

- ★ Aluminum stand — Wall Counter stand available!
- ★ Formica finish!
- ★ Perfect anti-tilt!
- ★ ABT 5¢ coin chute!
- ★ Foolproof mechanism!
- ★ 7½" high—12¼" wide—17" long!

### CREDIT REFERENCES

- First National Bank of Boston.
- Any major coin machine manufacturer in Chicago.
- Redd Distributing Co., Inc. has been established as a leading coin machine sales firm for over 30 years.

EXCLUSIVE DISTRIBUTORS FOR SEEBURG (in five major states),  
Bally, Chicago Coin and Fischer. CABLE ADDRESS: REDDING

SKILL CARDS IS MANUFACTURED BY GIEPEN ASSOCIATES, INC., 8538 W. Grand Ave.,  
River Grove, Illinois . . . a successful coffee vending machine manufacturer.

IMMEDIATE DELIVERY ORDER TODAY

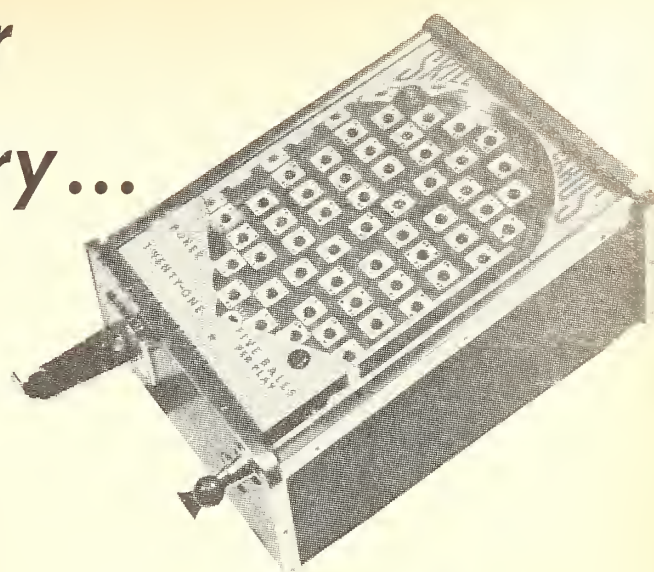
ALgonquin 4-4040

SKILL CARDS is crated in LOTS OF 3

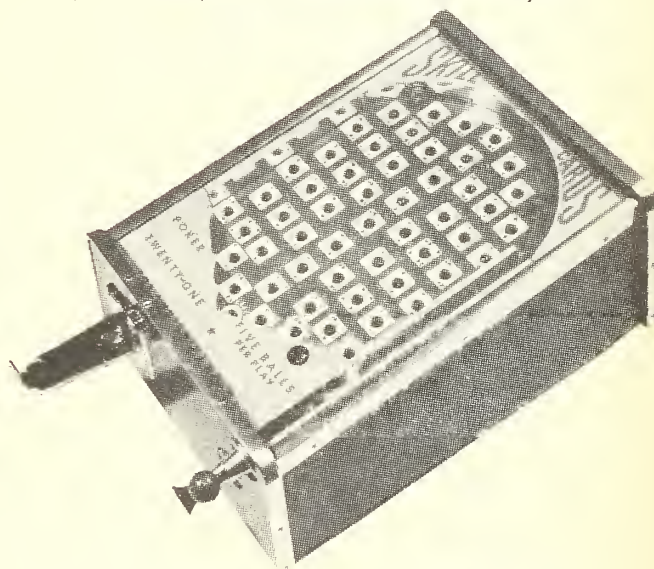
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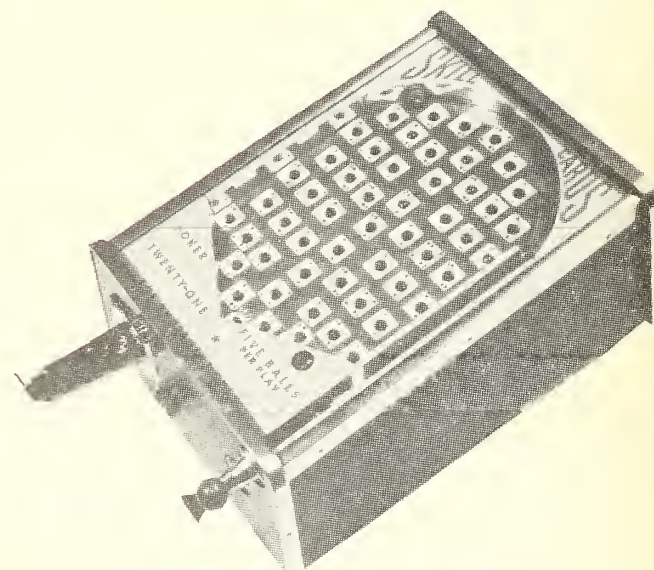
EXCLUSIVE NATIONAL SALES REPRESENTATIVE



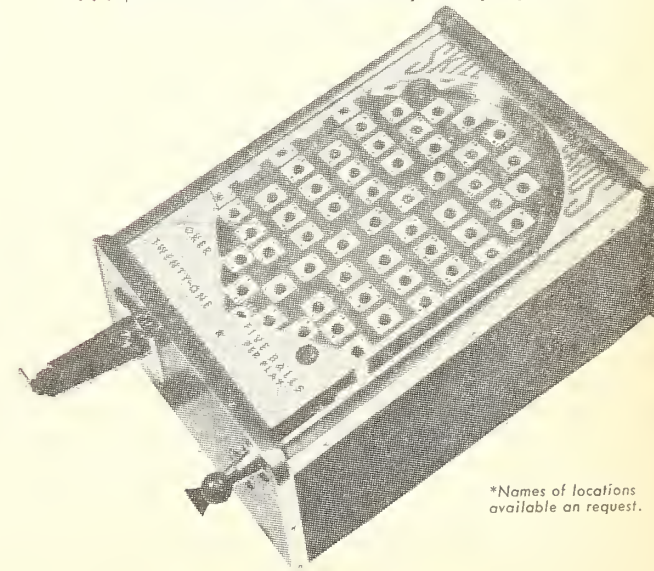
"... took in \$5 on hour on first location in my area . . ."



"... \$75 total collection for 3 days in one spot . . ."



"... \$220 in cash box after 19 days in my tap tavern . . ."



\*Names of locations  
available on request.

"... \$20 per day first week . . ."

BE SURE YOU TAKE THE TIME TO SEE AND HEAR THIS **WONDERFUL**  
**NEW WURLITZER** IN ALL ITS PLEASING COLORS WITH PERFECT  
MUSICAL REPRODUCTION. YOUR OWN JUDGMENT WILL TELL YOU  
THAT NO OTHER PHONOGRAPH IS SO LOADED WITH FEATURES  
WHICH, IN TURN, WILL LOAD IT WITH COINS.

# WURLITZER 2500

*The Ultimate in Automatic Music*



THE WURLITZER  
COMPANY  
EST. 1856  
NORTH TONAWANDA, N. Y.

# Welcome Everywhere!

## UNITED'S

# BOWL-A-RAMA

THE SOUNDEST INVESTMENT YOU CAN MAKE IN COIN-OPERATED AMUSEMENT GAMES

*Provides all the Play-Appeal of Regulation Bowling*

**AUTOMATIC  
PIN-SETTER**

PINS SPOTTED  
PERFECTLY  
EVERY TIME

**SPECTACULAR  
PROFITS**

*Pays For Itself  
In A Hurry*

**High Speed  
AUTOMATIC  
SCORE  
TOTALIZERS**

**Ball Hits Pins  
Pins Hit Pins**

JUST LIKE REGULAR BOWLING  
NO ROLL-OVER SWITCHES  
ON ALLEY

**FAST  
PLAY**

AS LITTLE AS  
**2**  
MINUTES PER GAME

TOP SCORE  
300

1 to 6 Can Play

RUGGED CONSTRUCTION

LONG OPERATING LIFE

25¢ NATIONAL REJECTOR  
COIN MECHANISM

(OTHER COIN MECHANISMS AVAILABLE)

### STANDARD SIZE

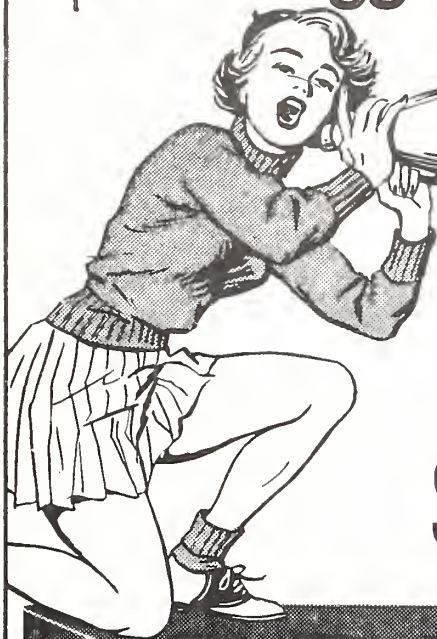
20 FT. LONG; 3½ FT. WIDE; 6½ FT. HIGH.  
Shipping Weight (crated) 1250 lbs.  
4 FT. and 8 FT. SECTIONS ARE AVAILABLE  
TO INCREASE LENGTH TO 24 FT. OR 28 FT.

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Sensational new *Bally* bingo

## NEW MAGIC NUMBERS

give player push-button power to shift position of 24 numbers

## POPULAR SPOT 16 FEATURE

time-tested and profit-proved

## NEW STAR NUMBERS

attract top action per game

## PICK-A-PLAY BUTTONS

appeal to all types of players



Plus  
**EXTRA**  
TIME FEATURES  
and  
**EXTRA**  
BALLS

See, play TOUCHDOWN  
... feel the fascination  
of Magic Numbers  
... greatest money-magic  
ever built into a Bally  
bingo. You'll see  
why TOUCHDOWN  
scores a new high for  
player appeal and  
earning power.