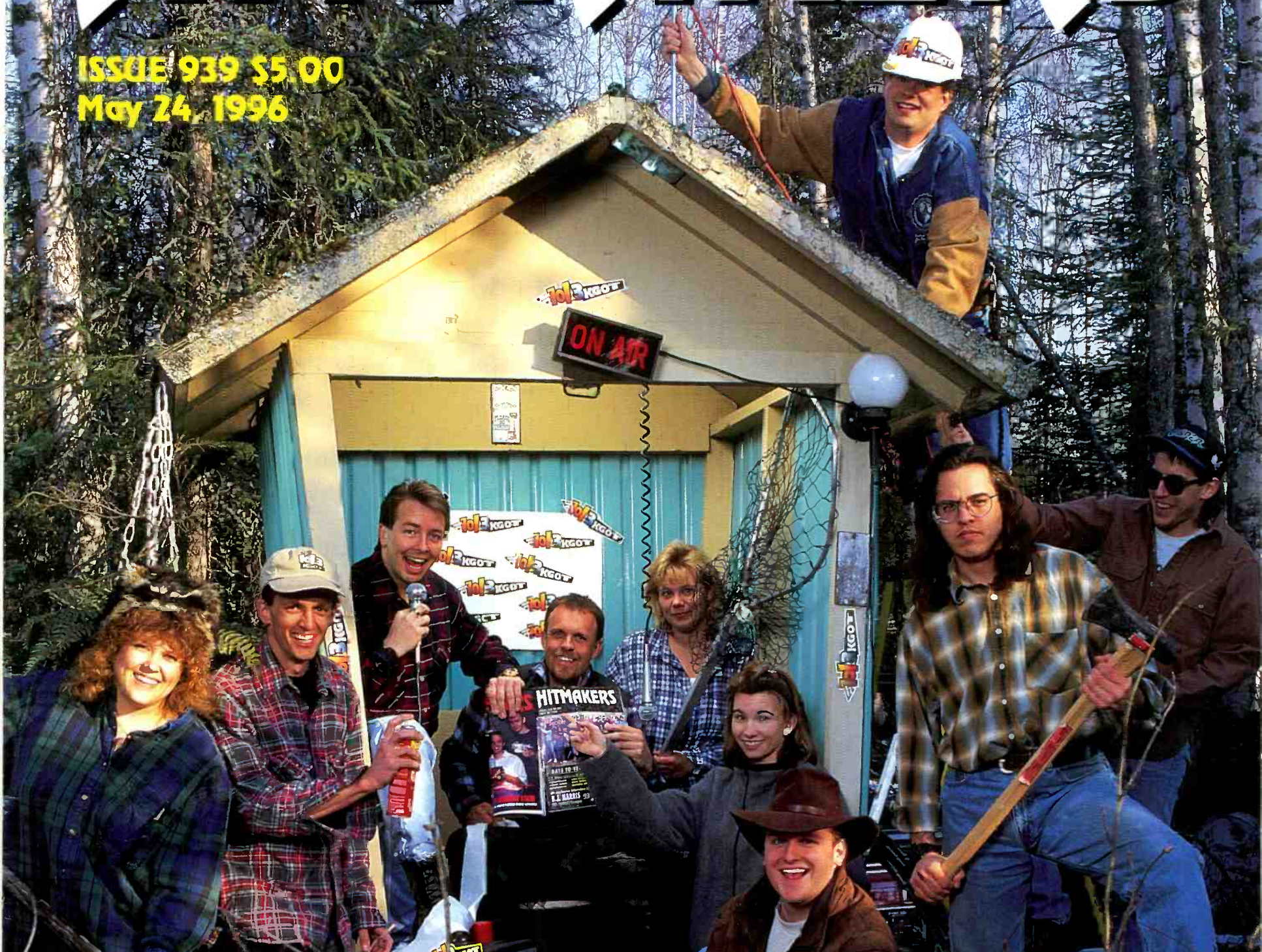


HITMAKERS[®]

ISSUE 939 \$5.00
May 24, 1996



#1 Discovery Club

MAINSTREAM: TEVIN CAMPBELL "Back To The World" (QWEST/WB)

STREET SHEET: TEVIN CAMPBELL "Back To The World" (QWEST/WB)

ALTERNATIVE: METALLICA "Until It Sleeps" (ELEKTRA)

an exclusive interview with

MARK MURPHY & ROXI LENNOX

QM & Interim PD/MD, KGOT/Anchorage

3-2* SoundScan Albums

Summer Tour - Sold-Out



Alanis Morissette

"YOU LEARN" the new track from her multi-platinum Grammy® award winning "Album of The Year."

CD pro includes her live Grammy performance of "You Oughta Know"



Produced By Glen Ballard

Management: Scott Welch and Bob Cavallo for Atlas/Third Rail Management

VIDEO JUKEBOX JUMPS WITH \$\$ FROM LIBERTY

Network & TCI Also Launch THE BOX-Latino in Miami!

Tele-Communications Inc. (TCI) announced this week that, through its Liberty Media Corp. division, it will purchase a controlling interest in the Video Jukebox Network, Inc., the interactive all-music video network perhaps better known simply as THE BOX. 5.6 million shares of VJN stock will be purchased from institutional investors for a price of \$2 per share. Liberty will also have the option of buying another 5.7 million shares at that same price and has asked the Video Jukebox Network's board of directors to issue options for Liberty to purchase an additional 4.7 million shares at that two-dollar per share price. As one of the nation's biggest cable operators, TCI's investment in THE BOX could provide the video network with an expanded national affiliate base.

At the time of this announcement, VJN also announced it was rolling out THE BOX-Latino on the TCI cable system in South Dade County, Florida. In its official release, the network stated that THE BOX-Latino will differ from other Spanish language video channels in that it will emphasize Latino music programming, "rather than American or International programming recycled for a Latino audience." John Figueroa, VP/Affiliate Relations commented, "Our unique technology allows THE BOX-Latino to target the diverse U.S. Latino community like no other channel. It is clear that the musical interest in Miami's Latin community differs from that of El Paso, for example. Only THE BOX-Latino can localize its music mix to best serve the local cable operator and the Latino viewing community."

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WEST NAMED AS SAC-TOWN COMBO OM

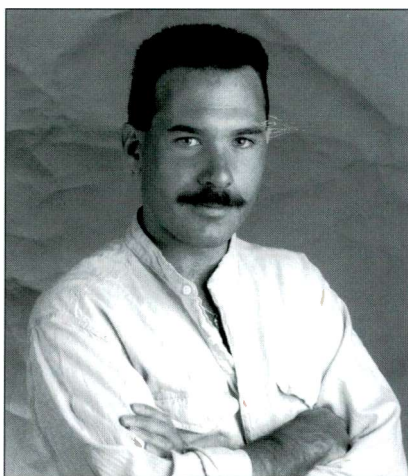


Industry veteran and founder/owner of New West Communications, Bob West, has been inked as the new Operations Manager for the soon-to-be American Radio Systems properties, KMJL-AM and KSFM (FM102)/Sacramento. West will also function as PD of FM102. In his new capacity, effective immediately, he replaces Rick Thomas (see story below) who recently resigned to join KBZR/Phoenix as PD.

Commenting to HITMAKERS exclusively, West said, "It's a real honor to have been chosen to continue on in the winning tradition of KSFM 102.5. It's going to be a lot of fun working with (GM) Jerry McKenna, and I look forward to working with John Gehron and all the people at American Radio Systems. I hope to build on the foundation that Rick Thomas has built here."

West, who was a featured moderator at the recent HITMAKERS' Las Vegas Seminar, has programmed KAMZ/El Paso, KGGI/Riverside, WQUE/New Orleans and KXYZ/Houston (which he will continue to consult), and was once a partner in Jerry Clifton's New World Communications.

KBZR/PHOENIX TAPS THOMAS AS PD



FM102 (KSFM)/Sacramento PD Rick Thomas has announced his resignation from the station while making official his move to Phoenix as PD of Dance/Rhythm outlet KBZR.

Thomas' programming career includes successful stints at WILD107 (KYLD)/San Francisco, Z90 (XHTZ)/San Diego and WLUM in Milwaukee. Renowned as the quintessential "street" programmer, Thomas joins KBZR as it segues from the Alternative/Pop format it signed-on with last year to its current format under new owners New Planet Radio, whose principals are Scott Fey, Albert Brock and New World Communications President Jerry Clifton.

Thomas, who has worked with Clifton in the past, told HITMAKERS that, "Jerry and I have wanted to work together again for years. It's all been a matter of timing, and the time was right."

THE HOT TIP

NO MERCY Where Do You Go? (ARISTA)

If you haven't put your ears on this yet, doing so immediately is an absolute must! This Miami vocal trio has toured Europe extensively and has performed as dancers for PRINCE and in a slew of videos! This Dance-infused, Latin-flavored treat has the kind of Pop sensibilities that make it a perfect fit for the sound of Top40 radio today!

Patti Rothberg

Appearing On
The Tonight Show
Friday, May 31st!

Alternative Monitor 40-38*!
AAA Monitor 8-4*!
R&R Alternative 32-28*!

New This Week:

KEDJ
WWCD
WPGU
WNFZ
KENZ

Inside

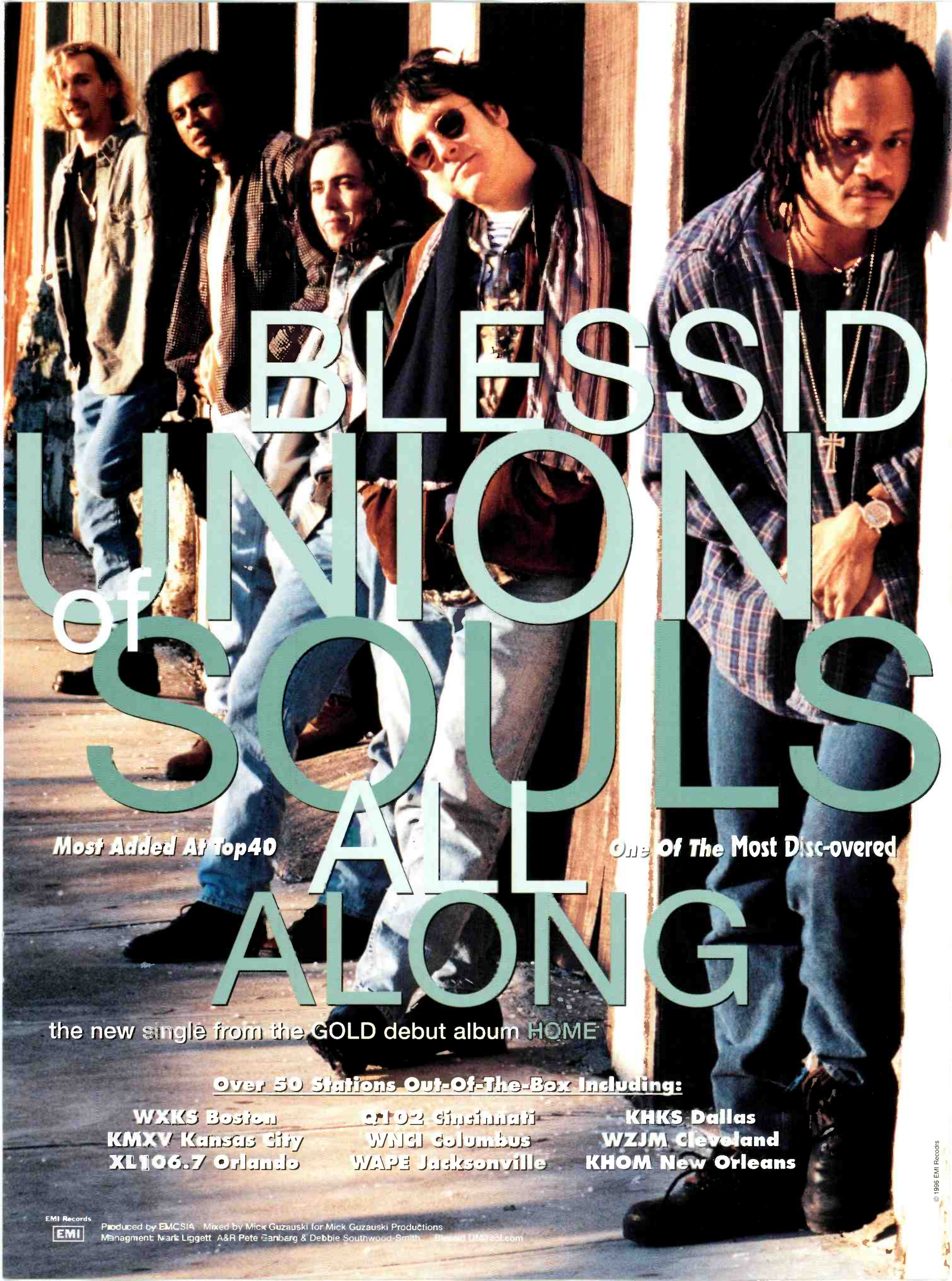
the first single and video from the debut album
Between the 1 and the 9

See Patti Rothberg On Tour Now



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BLESSID UNION OF SOULS

Most Added At Top 40

One of The Most Disc-overed

ALL ALONG

the new single from the GOLD debut album HOME

Over 50 Stations Out-Of-The-Box Including:

WXKS Boston
KMXV Kansas City
XL106.7 Orlando

Q102 Cincinnati
WNCI Columbus
WAPE Jacksonville

KHKS Dallas
WZJM Cleveland
KHOM New Orleans

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Produced by EMCSIA Mixed by Mick Guzauski for Mick Guzauski Productions
Management: Mark Liggett A&R Pete Earberg & Debbie Southwood-Smith BlessidUnion.com

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the Philosopher Kings



the Philosopher Kings

A mix of pop, jazz, hip hop,
rock, and soul that knows
no boundaries.

self-titled debut album featuring **charms.**

STAR94	KISS108	KMXV	PRO-FM	WNVZ	WMTX
KDWB	WAPE	KWMX	WKBQ	WMXQ	WBLI
KRBE	Y100	Q106	KZZP	WZJM	Q95

on tour now

COLUMBIA

Management: Chris Smith Management
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ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE)

- Last week's 3rd **MOST DISC-OVERED** record, is one of this week's most added! ADAM COOK @ XL106.7 adds, as does KMXV, Q106, WNCI, WTIC, WKSE, Q102, WKSS, WFLZ, Q99, WZPL and many more! Now over 1500+ Rotations!

THE BADLEES *Angeline Is Coming Home* (POLYDOR)

- RAMBO's rollin', with this week's 2nd **MOST DISC-OVERED** record! It's one of the week's most added, with out-of-the-box action @ KHOM, KZZP, WKRZ and WBHT, WA1A, WNNK, WSSX, WGTZ, WSNX, KHTT and lots more! Wow!

BILLIE RAY MARTIN *Your Loving Arms* (SIRE/EEG)

- WNVZ, WDJX and KKMJ are this week's new adds as Rotations blow over 1800+!!

BLESSID UNION OF SOULS *All Along* (EMI)

- One of this week's **MOST DISC-OVERED** again, this is also one of the week's most added, picking up new adds and Rotations @ Q102, WNCI, KHKS, WAPE, WDJX, WXKS, XL106.7, KHOM and many more. Congrats to PETER NAPOLIELLO and his troops for the great early action on this beautiful single!

BONE THUGS-N-HARMONY *Tha Crossroads* (RUTHLESS/RELATIVITY)

- TOM GJERDRUM @ WZPL adds, along with KBFM, WRHT, KHFI and WKMX as Rotations grow past 700!

CHER *One By One* (REPRISE)

- This week's 3rd **MOST DISC-OVERED** single is also one of the week's most added! Out-of-the-box adds include: Y100, WTIC, WKSS, WZST, WNNK, KHTQ, Z104 and lots more!!

GOLDFINGER *Here In Your Bedroom* (UNIVERSAL)

- Wow, what a week it was for this group, which picked up adds @ KRBE, WSSX, WABB, KSMB, WDJB, JET102 and many others as Universal gets set to take this big Alternative track to Mainstream. Close to 200 very early Rotations!

J'SON *I'll Never Stop Loving You* (HOLLYWOOD)

- BILL THORMAN @ KHOM adds, along w/WNNK, WRHT, KQKQ, KSMB, KWTX and lots of others!

JARS OF CLAY *Flood* (SILVERTONE)

- This just keeps getting bigger and bigger, as KMXV, KZZP, FLY92, WBHT, WGTZ, WIXX and WTCF all add! Rotations now @ 1900+ and growing big time!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC)

- Adds @ WWST, KBFM, KHTQ, KQKQ, and a host of Crossover stations have got this gorgeous single off to a hot start!

KRISTINE W. *One More Try* (RCA)

- Added @ WPXY and CLARKE INGRAM & J.J. RICE are screaming "hit!" Other new adds this week include WFLZ, KHOM, WGTZ, KQKQ, WSPK, WYCR, WWCK and KQIZ! BUTCH has got another one!!

LOS DEL RIO *Macarena* (RCA)

- JOHN DIMICK adds @ WNCI, as does DON LONDON @ WNVZ, along with WFLZ, Q106, WGTZ, KQKQ, WYCR and many more! 1600+ Rotations!!

NATALIE MERCHANT *Jealousy* (ELEKTRA)

- WPLJ, WNCI, WKSE and KHTO are this week's new believers as Rotations break out over 1600!!

PHILOSOPHER KINGS *Charms* (COLUMBIA)

- Approaching 1000 Rotations, as STAR94, KMXV, WAPE, WVSR, WSSX, WABB, KFRX, WKMX and WKZW all add!!

PUFF JOHNSON *Forever More* (WORK/CRG)

- Now over 850 Rotations with new adds @ WFBC, WZNY, WLAN and WFMF!

ROBERT MILES *Children* (ARISTA)

- This week's cover duo, MARK MURPHY and ROXI LENNOX add @ KGOT, as does WXYK, KWTX and KPRR! This single is proving itself as a big adult smash! Rotations now over 1800+!!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.)

- Last week's **HOT TIP** is this week's **MOST DISC-OVERED** at Mainstream & Street, and most added at both formats!! Congrats to STU COHEN & Co for the outstanding debut week, in which TEVIN picked up Mainstream adds @ STAR94, B94, WKBQ, WXKS, WZPL, WNVZ, KKRZ, KWMX, WKSS, FLY92, WWST, WGTZ, KKRZ & KBFM, to name just a few!

TONI BRAXTON *You're Makin Me High* (LaFACE/ARISTA)

- Last week's **MOST DISC-OVERED** and most added has a great follow-up week with adds @ WPXY, B94, WZPL, FLY92, WKKS, WDJB, WVAQ, WXXM, WZYP, WZOK and KHTO. Very early Rotations over 800+!

the cranberries *Salvation* (ISLAND)

- New this week @ XL106.7! The video is all over MTV and Rotations are over 1200+!!

TRACY BONHAM *Mother, Mother* (ISLAND)

- A big out-of-the-box week, with adds @ WKBQ, WXKS, WABB, KSMB, WSPK, WJMX, JET102, WYKS, WHOT, WWCK, WQGN, KISR, KZMG and WMRV! Who's next!?!?

MAGNAPOP



OPEN THE DOOR

B.B. (Before the box)

KROQ	25x
KOME	30x
WMMS	29x
KITS	25x

O.T.B.

#1 MOST ADDED

WFNX	WEQX
KEGE	KTCL
KBBT	WJSE
WDST	WKRO
WROX	WOWW
WBZU	WXSR
WXNU	WZRH
KNNC	KEDJ
WPGU	REV 105
KPOI	WOXY
KLZR	WPLA

This Week:

9IX	KZON
KISF	WXEG
WVGO	KFMA
KRZQ	WXDX
WHTG	WHMP
WRKL	KICT
WPUP	WQXR
WNTX	KMBY
X96	KQXR

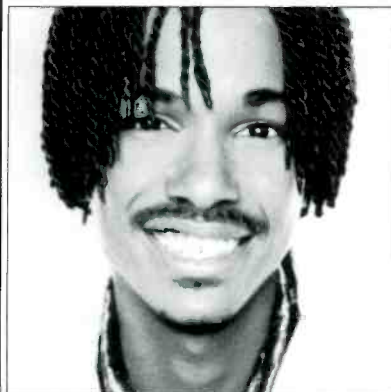
extra bonus: **WPST 17x**
WAUF 35x

PRIORITY
RECORDS

 PLAY IT AGAIN SAM RECORDS



The Hottest New Records In America This Week! According To The Nation's Most Influential Top40 Programmers



1. TEVIN CAMPBELL "Back To The World" (QWEST/WB)

"I think that Top40 radio is starving for records like this!"

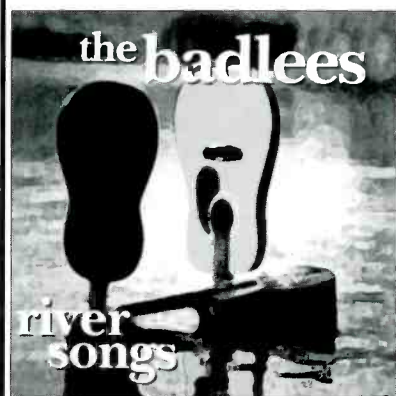
- JOHN CLINE
MD, B94/Pittsburgh

"I like this! A good rhythmic record with lots of Pop sensibilities!"

- MICHAEL ST. JOHN
PD, WKBQ/St. Louis

"I love it - I really do! He's matured nicely. This is a natural for Top40 radio! It's new, it's fresh, yet it's safe!"

- SCOTT SEIPEL
PD, WWCK/Flint



2. BADLEES "Angeline Is Coming Home" (POLYDOR)

"I've said it before and I'll say it again: I love this record!"

- LEE CAGLE
MD, KWMX/Denver

"I think this is a smash! These guys are from my home state of Pennsylvania, so I've got to play this!"

- SCOTT CHASE
PD, WA1A/Melbourne

"I've mentioned this previously and I will again now. This is a very good record. I got the full CD the other day...and I love it!"

- CALVIN HICKS
PD, WSSX/Charleston



3. CHER "One By One" (REPRISE)

"Cher is just full of surprises. It's a good song!"

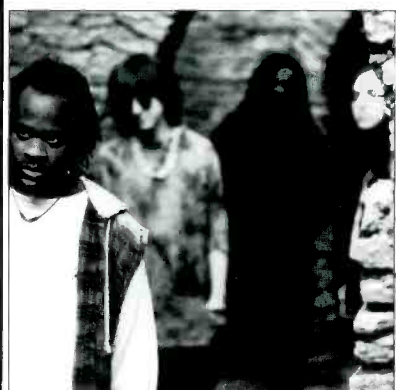
- VALERIE KNIGHT
MD, KRQ/Tucson

"I think this is a good old-fashioned, mass appeal tune!"

- TONY WAITEKUS
PD, WHTS/Quad Cities

"I like this and I've got room for a record like this right now!"

- RON GERONIMO
PD, WWST/Knoxville



4. BLESSID UNION OF SOULS "All Along" (EMI)

"An absolute f#%king smash! It does sound like Elton John's *Tiny Dancer* and should be an instant hit ballad with females!"

- CLARKE INGRAM
PD, 98PXY/Rochester

"It's a ballad, and because of their local connection, we want to support them!"

- C.C. MATTHEWS
PD, WDJX/Louisville

"I like this - especially since they're from Ohio!"

- JOHN DIMICK
PD, WNCI/Columbus

5. ALANIS MORISSETTE "You ..." (MAVERICK/REPRISE)

"A sure bet! It's got the hook, the sound, instant recognizability!"

- PHIL THOMAS, PD, WKMX/Dothan

6. JORDAN HILL "For The..." (143 REC./ATL.)

"Incredible record!"

- DALE BAIRD, PD, KQXY/Beaumont

7. BONE... "Tha..." (RUTHLESS/RELATIVITY)

"This looks like it's going to be a very large record!"

- ROB MORRIS, APD/MD, KDWB/Minneapolis

8. TONI BRAXTON "You're" (LaFACE/ARISTA)

"This is just absolutely huge! It's makin' me high!"

- JONNY HARTWELL, MD, WHOT/Youngstown

CLARKE INGRAM, PD, 98PXY, Rochester

LIVIN' JOY *Dreamer* (MCA) - This is doing very well for us! We played it the first time and it didn't really go anywhere. But now that 'KTU is playing it and we're playing it, I think MCA is going to bring it back! It's really a good Pop/Dance tune that sounds like 98PXY!!

KRISTINE W. *One More Try* (RCA) - A good song that sounds contemporary but at the same time has the flavor of a classic Dance tune! It's got a taste of that Old School feeling yet it sounds like today. This is a hit song!

JARS OF CLAY *Flood* (SILVERTONE) - I like this a lot. It has a unique sound - the harmonies and arrangement is very different, and a welcome change! I'm glad the label is breaking them!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - An absolute f*cking smash! It does sound like Elton John's *Tiny Dancer* and should be an instant hit ballad with females!

JOHN CLINE, MD, B94, Pittsburgh

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - I love Toni Braxton. The song is good, but that cover on the front of the CD - wow!! I'm glad to see that we're finally getting some Pop, Urban-leaning product!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I would put this and the Toni in the same category. I think that Top40 radio is starving for records like this!

RICH E. CUNNINGHAM, PD, K92, Roanoke

PAUL WESTERBERG *Love Untold* (REPRISE) - The more I listen to it, the more it grows on me and the more I really like it. This has hit written all over it!

BADLEES *Angeline Is Coming Home* (POLYDOR) - This to me is a cross between the Gin Blossoms with Darius Rucker singing lead vocals! If you've had success with Hootie, and everybody has, and you've had success with the Gin Blossoms, which everybody has, this is a no-brainer!

JEWEL *Who Will Save Your Soul* (ATLANTIC) - I was skeptical at first, because I have so many female vocal records on kind of like this. So I was scared to put this on. But when I put it on it got instant requests. It pulled top 15 phones from all demos! It sounds great on the air and I'm actually glad I put it on and didn't hesitate any longer!

JEFF "HITMAN" DeWITT, MD, KBFM, McAllen-Brownsville

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - This is great! I really dig the Junior Vasquez remix!!

CHER *One By One* (REPRISE) - I'm not into the original mix - the Dance version is the one for us! It sounds great.

BACKYARD CLUB *f/Crystal Waters In De Ghetto* (MERCURY) - If you're looking for a Dance record for your station, even if you're a Mainstream station, check this out! I've known about this for almost two years, because it's been big in clubs here!

BARRY McGUIRE, PD, KDUK, Eugene

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - It's nice to hear him back! He still sounds great, even after puberty!

BADLEES *Angeline Is Coming Home* (POLYDOR) - We're into this! On the Hootie tip and sounding good!!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - What else is there to say except, it's Alanis!

ROB MORRIS, APD/MD, KDWB, Minneapolis

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - This looks like it's going to be a very large record!

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - I like it a lot!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - He is back with a pretty good record!

MICHAEL JACK KIRBY, PD/MD, KFFM, Yakima

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A great hook, a great song, Tevin is quickly becoming a core artist here. He's had a lot of songs that have been hits for us! I love this!!

PHILOSOPHER KINGS *Charms* (COLUMBIA/CRG) - This is great! I went on it just because it's a great record with a real unique sound! A real good song!

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - A #1 song! This just knocked the Fugees out as our most requested song!

KRISTINE W. *One More Try* (RCA) - A very good, solid Dance track with a great feel to it!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Another very good record! She really belts out this tune!

BILL THORMAN, PD/MD, KHOM, New Orleans

NIXONS *Sister* (MCA) - Pearl Jam of the 21st century.

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - It seems like I'm playing one of her songs every five minutes! If you don't know how to fit this in, you'll learn!

ROBERT MILES *Children* (ARISTA) - Should be taking off.

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - The Bone Thugs are holding my family and dog hostage. HELP! I need five more adds before they'll release them!

ADAM SANDLER *Ode To My Car* (WARNER BROS.) - In my ongoing attempt to get blown out for playing silly little songs, here's another one!

DAVE ALEXANDER, PD, KHTO, Springfield

BADLEES *Angeline Is Coming Home* (POLYDOR) - A very cool song! They've had success at AAA and this is definitely a smash for Mainstream!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - What can you say about Alanis? Put it in the machine and press start!

RAY MICHAELS, MD, KHTO, Springfield

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - Great medium tempo hit! The video is hot!

SPIN DOCTORS *Used To Be Mine* (EPIC) - Good rocker tune! Helps mix up the sound of the station!

BRYAN ADAMS *The Only Thing That Looks Good On Me Is You* (A&M) - Starting to get a buzz on this. Good to hear an uptempo tune from him that has teeth and a little attitude - getting back to his rock roots!

DAMION YOUNG, MD, KHTY, Santa Barbara

IMPERIAL DRAG *Boy Or A Girl* (WORK/CRG) - This is just amazing. It has that '80s Rock feel to it!

SMASHING PUMPKINS *Pennies* (VIRGIN) - This is from their *ZERO* EP. It's the bomb!!

GARBAGE *Stupid Girl* (Geffen) - Immediate phone reaction. In one week, it's getting #1 requests!!

MICK FULGHAM, MD, KISX, Tyler

GIN BLOSSOMS *Day Job* (A&M) - Different sound for them. Sounds good on the radio! Great Summertime song!

REFRESHMENTS *Bandito* (MERCURY) - Summer song that sounds good on the radio!

BIZARRE INC. *f/Angie Brown I'm Gonna Get You '96* (COLUMBIA/CRG) - A much needed record as it's a good, happy song!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - Smash! Go ahead and play the damn record - don't procrastinate!

JEFF ANDREWS, PD/MD, KLYV, Dubuque

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I can see females 12-54 liking this - a mass appeal record!

PAUL WESTERBERG *Love Untold* (REPRISE) - It's selling well, it's done well at Modern Rock, it's time for it to cross!

THE SPECIALS *A Little Bit Me, A Little Bit You* (VIRGIN) - It's got a great Summer sound to it!

WIN PATTON, PD, KMCK, Fayetteville

BADLEES *Angeline Is Coming Home* (POLYDOR) - Sounds like Hootie with an edge!

CHER *One By One* (REPRISE) - I was a little disappointed there wasn't an ass shot on the CD, but it's a good song!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - This album's deep and I see a few more hits on it - keep 'em coming!

TED KELLY, PD/MD, KQIZ, Amarillo

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - Blowin' up the phones! The first week we played this it was most requested!

ROBERT MILES *Children* (ARISTA) - This is doing pretty well here!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Very good song!

JIMI JAMM, MD, KQKQ, Omaha

MARIAH CAREY *Forever* (COLUMBIA/CRG) - I know it's not brain surgery to say this, but this single will be top 10 or better! How can she miss?

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - I've got to sing her praises once again! She is a tremendous up-and-coming talent!!

MONICA *Why I Love You* (ROWDY/ARISTA) - A great ballad for her that might eclipse the success of *Before You Walk Out Of My Life*.

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Just huge! I've been waiting for this release for quite awhile. I've pestered Michael Steele at EMI about this for some time, and finally it's coming out! This is a smash!

DALE BAIRD, PD, KQXY, Beaumont

BADLEES *Angeline Is Coming Home* (POLYDOR) - Great song!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Incredible record!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Large!

VOICE OF THE BEEHIVE *Scary Kisses* (DISCOVERY) - Phenomenal! More we play it, more response we get!

JAMMER, MD, KQXY, Beaumont

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - Smokin! Smokin! Smokin! Smokin! Smokin!...etc., etc.!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Will be a smash!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Good song!

ANGELINA *Release Me* (UPSTAIRS) - Excellent Dance record - sounds a lot like Lina Santiago!

Billie Ray Martin

"Your Loving Arms"

R&R Mainstream 30-25*

Monitor Mainstream 34-31*

Monitor Rhythm Crossover 31-30*

"Top 10 phones and lots of positives in call-out!" - Bob Lewis/KGGI

"I think it could be an adult female smash!" - Roxi Lennox/KGOT

"A great record for us. Phones are very solid with top 10 phones from 18-34 women." - Steve Wall/KWIN

NEW:

WNVZ Norfolk
WXXL Orlando
WDJX Louisville
KKMG Colorado Springs

SPINNING:

WPRO 26x	WXXL 27x	WPXY 31x
WKTU 53x	KGGI 26x	KDWB 27x
WIOQ 32x	WRVQ 24x	KIIS-FM 37x
WPOW 20x	WKSE 38x	KUBE 38x



Elektra Entertainment

NATALIE MERCHANT

"JEALOUSY"

CARNIVAL WAS A SMASH!

WONDER WAS A SMASH!

ANYONE CARE TO BET?

The NEW SINGLE and VIDEO from the Double Platinum Tigerlily

Debut 38* Billboard Monitor • R&R Mainstream 33-28*

NEW THIS WEEK:

WKSE Buffalo	ADD
WNCI Columbus	ADD
WPXY Rochester	ADD
WXKB Ft. Myers	ADD
WTCF Saginaw	ADD

ALREADY SPINNING:

KRBE 33x	WPRO 17x
KWMX 20x	WFLY 20x
KUTQ 16x	WHTZ 15x
WYCR 30x	WSTR 29x
WRVW 23x	and more!

<http://www.elektra.com>



Elektra Entertainment

VALERIE KNIGHT, MD, KRQ, Tucson

ANGELINA *Release Me* (UPSTAIRS) - Fun Dance record!

CHER *One By One* (REPRISE) - Cher is just full of surprises. It's a good song!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I really like this one. Very format-friendly!

ADAM BURNES, MD, KSLY, San Luis Obispo

BADLEES *Angeline Is Coming Home* (POLYDOR) - Just sounds real good. I've been singing along to it!

IMPERIAL DRAG *Boy Or A Girl* (WORK/CRG) - I think it'll do well at Top40. It's just cheesy, poppy and quirky enough to work!

LOS DEL RIO *Macarena* (RCA) - Our midday jock was working a Country party and got many requests for this song!

PATTI ROTHBERG *Inside* (EMI) - I have a passion for this song. Give it a couple listens and you will too!

LEE CAGLE, MD, KWMX, Denver

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - This is a great tune! I like it a lot!

BADLEES *Angeline Is Coming Home* (POLYDOR) - I've said it before and I'll say it again: I love this record!

ERIC CLAPTON *If I Could Change The World* (REPRISE) - This is really awesome! Believe it or not, it's produced by Babyface!!

DONNA LEWIS *I Love You Always Forever* (ATLANTIC) - I'm still very into this record!

TOM MARTENS, PD, KWTX, Waco

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Great record for Dance-leaning Top40s!

NO MERCY *Where Do You Go* (ARISTA) - Should be strong in the Southwest!

RICKY MARTIN *Maria* (COLUMBIA/CRG) - Love the soap opera!

FLASH PHILLIPS, MD, KWTX, Waco

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Good Pop song!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A more mature sound for him!

DONNA LEWIS *I Love You Always Forever* (ATLANTIC) - I love this! Give it another listen!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - It's one of those slow songs you have to play!

SCOTT CHASE, PD, WATA, Melbourne

BADLEES *Angeline Is Coming Home* (POLYDOR) - I think this is a smash! These guys are from my home state of Pennsylvania, so I've got to play this!

DONNA LEWIS *I Love You Always Forever* (ATLANTIC) - This is a hit! It's top 10 phones for us and if you're not playing this, give it another listen!

ROBERT MILES *Children* (ARISTA) - This is doing super here! This past week it was our #1 requested song, and I would say that 75% of those calls are adults!

PAUL KELLY, MD, WAYV, Atlantic City

CHER *One By One* (REPRISE) - A new style for Cher - really cool! Even though she's old enough to be my mom, she's still hot!

THE TONY RICH PROJECT *Like A Woman* (LaFACE/ARISTA) - Women will eat this up! It's in Power Rotation in my car. You've got to check this one out - strong follow-up!

BADLEES *Angeline Is Coming Home* (POLYDOR) - I love the record!

EVERYTHING BUT THE GIRL *Wrong* (ATLANTIC) - Love the hook - it's etched in my brain!

RIK BLADE, MD, WDBR, Springfield

BILLIE RAY MARTIN *Your Loving Arms* (SIRE/EEG) - Good uptempo balance record!

SHAGGY *In The Summertime* (MCA) - Will be a huge song all Summer long! Play it now and take advantage of the movie's press!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - Duh!?!)

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - This song will be big!

SCOTT THOMAS, PD/MD, WDJB, Fort Wayne

NO MERCY *Where Do You Go* (ARISTA) - Great feel for Summer!

J'SON *I'll Never Stop Loving You* (HOLLYWOOD) - Women will love this record!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Should be another top 10 record for these guys!

LOS DEL RIO *Macarena* (RCA) - Biggest increase of week! #1 club record!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - This is a top 10 record!

C.C. MATTHEWS, PD, WDJX, Louisville

BILLIE RAY MARTIN *Your Loving Arms* (SIRE/EEG) - I like this because it reminds me of Nicki French's *Total Eclipse Of The Heart*, which was a big, big smash!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - It's a ballad, and because of their local connection, we want to support them!

JONNY HARTWELL, MD, WHOT, Youngstown

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - This is just absolutely huge! It's makin' me high!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - This is the strongest track that they've released - and that's saying a lot!

BADLEES *Angeline Is Coming Home* (POLYDOR) - *Angeline* is coming home a hit!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - New music, a new look, the same great sound!

TONY WAITEKUS, PD, WHTS, Quad Cities

FUGEES *Killing Me Softly* (COLUMBIA/CRG) - I guess this is kind of obvious by now, but I just got here and we just added it last week, and it's already our #1 most requested record. Big female attraction to this record and it's selling through the roof!

WHITNEY HOUSTON & CECE WINANS *Count On Me* (ARISTA) - The research on this is too big to ignore! Research and sales on this are huge here, yet no one in the market is playing this! I've got to put this on!!

LENNY KRAVITZ *Can't Get You Off My Mind* (VIRGIN) - Response is just huge here! There's still time for PD's to wake up and deal with this!

CHER *One By One* (REPRISE) - I think this is a good old-fashioned, mass appeal tune!

BRIAN SCOTT, MD, WHTS, Quad Cities

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Very good song!

TRACY BONHAM *Mother, Mother* (ISLAND) - Good tune. She's an angrier Alanis!

JEWEL *Who Will Save Your Soul* (ATLANTIC) - She's a gem!

KEVIN KOLLINS, PD, WIFC, Wausau

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Smash! This should go almost everywhere. I'm sure!

CHER *One By One* (REPRISE) - This is a very strong record! I'm curious how the format and the audience perceives her, but I love the record!

BADLEES *Angeline Is Coming Home* (POLYDOR) - This has a real good shot! A good-sounding song!

JACK KAHAN, MD, WJMX, Florence

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Nice ballad. Got a good hook to it!

EDWIN McCAIN *Alive* (LAVA/ATLANTIC) - Pretty good song.

DEF LEPPARD *Work It Out* (MERCURY) - They've reinvented their sound, and it should work for them!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - Sleeper hit of the Summer!

BADLEES *Angeline Is Coming Home* (POLYDOR) - Good little hook to it! I like the sound! All daypart record. One to watch!

CHER *One By One* (REPRISE) - Pretty good song! A different approach for her - Rock to Diva!

MICHAEL ST. JOHN, PD, WKBQ, St. Louis

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - Historically, Toni has been one of the few R&B/Soul artists who have done well in St. Louis. Before I got here, all of her records were played and were major hits! Now that we've centered Q104 much more, this is a perfect fit!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I like this! A good rhythmic record with lots of Pop sensibilities!

TRACY BONHAM *Mother, Mother* (ISLAND) - This is one I like a lot!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - We're very into this!

DAVE MICHAELS, PD, WKFR, Kalamazoo

LIVIN' JOY *Dreamer* (MCA) - If you don't play this song, you don't have a Dance record on your station!

CRAIG RUSSELL, MD, WKFR, Kalamazoo

NO MERCY *Where Do You Go* (ARISTA) - Absolute smash!

LIVIN' JOY *Dreamer* (MCA) - A club classic. It just sounds fresh!

FUGEES *Killing Me Softly* (COLUMBIA/CRG) - Both #1 adult and teen phones!

PHIL THOMAS, PD, WKMX, Dothan

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - A sure bet! It's got the hook, the sound, instant recognizability!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A good solid Pop song! Good hook! Sounds like it will do well!

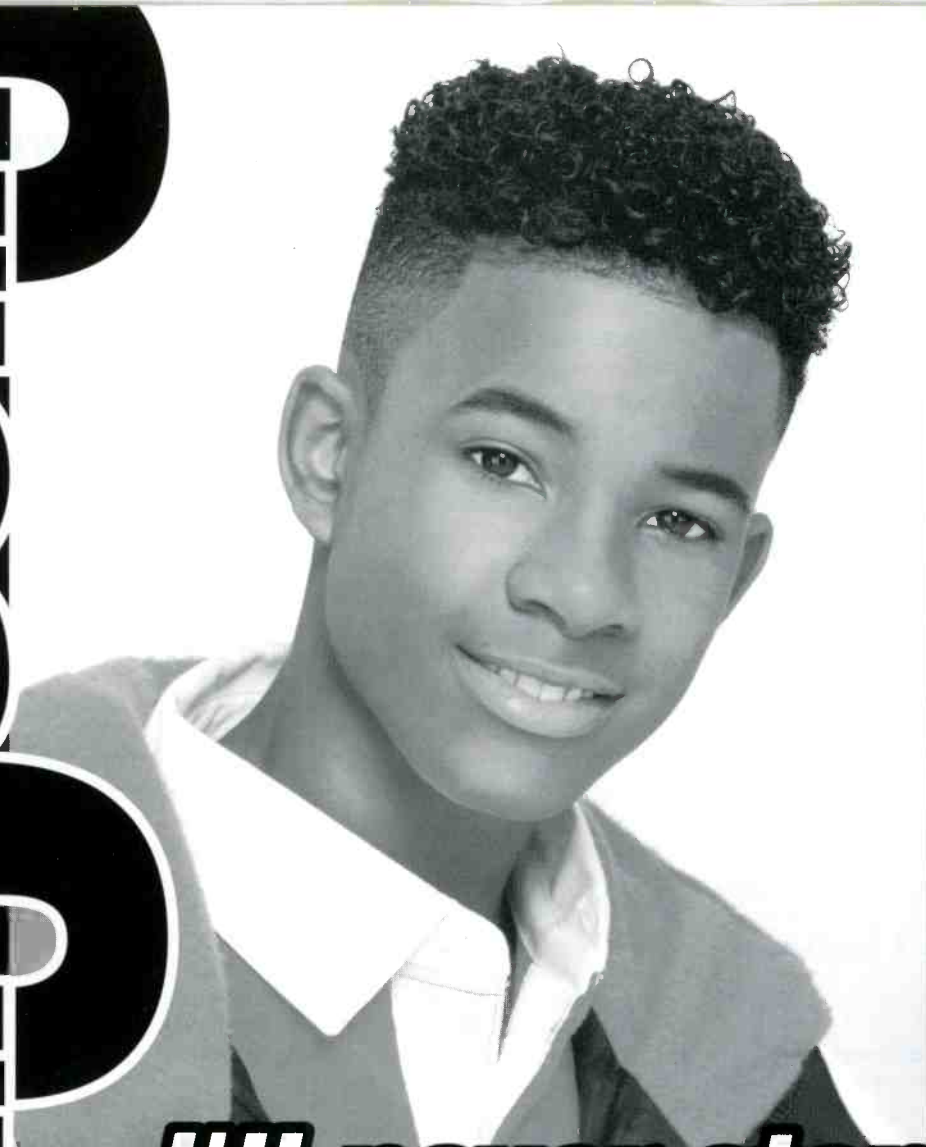
DAVE VAYDA, MD, WKSS, Hartford

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Great to have him back. Sounds like a great tempo record!

OASIS *Champagne Supernova* (EPIC) - Seems to be a great Alternative buzz on it at night!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - Another hit.

J'son



***i'll never stop
loving you***

Facts You Should Know About J'son:

**Between Top40, Rhythmic & Urban
we have over 1,200 spins this week!**

**"I'll Never Stop Loving You" is the #69
Selling SoundScan Single!**

It is in Heavy Rotation at  *Giving You A Choice*

**It is the #9 Most Requested Video at  MUSIC TELEVISION
YOU CONTROL**

**It is the #8 Most Added at Top40 This Week Including:
KMEL KJ103 KQKQ KHOM
WNNK WZEE WRHT KWTX...and many more!**

It jumped from 91* to 84* on Billboard's Hot 100!

**Ask yourself...
DOESN'T J'SON LOOK LIKE A HIT?**



JEFF WILLIAMS, MD, WKZW, Peoria

CHER *One By One* (REPRISE) - It's mellow, it's current, it's good!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - No-brainer. Just a good Pop song!

GIN BLOSSOMS *Day Job* (A&M) - As Hootie burns like Rome, the Gin Blossoms stand outside the city watching and playing the fiddle.

MICHAEL ENGLISH *Your Love Amazes Me* (CURB) - Our Country sister station had a lot of success with the John Berry version and we're looking at this one!

JORDAN WALSH, PD, WLAN, Lancaster

CHER *One By One* (REPRISE) - I dig this! It's just got a great Pop feel to it. The perfect record for this radio station!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I like this. It's exactly what I need!!

BADLEES *Angeline Is Coming Home* (POLYDOR) - This is real! We've supported them in the past and will again! I've met these guys and they're really great.

DEF LEPPARD *Work It Out* (MERCURY) - This is something I like a lot!

JOHN DIMICK, PD, WNCI, Columbus

JEWEL *Who Will Save Your Soul* (ATLANTIC) - We're taking a renewed interest in this! A very good-sounding record!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - I like this - especially since they're from Ohio!

VOICE OF THE BEEHIVE *Scary Kisses* (DISCOVERY) - All of a sudden, for some reason, last week this started to sound really good to me!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Well, Dan Bowen really likes this a lot!

BOB QUICK, PD, WNKI, Elmira

CHER *One By One* (REPRISE) - I really think this is going to be something! When you first listen to it, you may wonder who it is. Then as soon as the hook kicks in, you'll go, "My God, it's Cher!" It really sounds great!!

BADLEES *Angeline Is Coming Home* (POLYDOR) - They're from around this general area, and this song is very cool! Also, check out the video!!

THE NEWSBOYS *Take Me To Your Leader* (STAR SONG/VIRGIN) - I think this is great! If the label really goes after this, it will be a hit!

T.J. McKAY, MD, WNOK, Columbia

OASIS *Champagne Supernova* (EPIC) - Top 5 phones. Hot rockin', flame-throwin' record!

EDWIN McCAIN *Alive* (LAVA/ATLANTIC) - Surprisingly fresh!

J.T. BOSCH, PD, WRHT, Greenville, NC

GEORGE MICHAEL *Fastlove* (DREAMWORKS/GEFFEN) - I was not an initial believer in this, but it looks like it's starting to pop! After just a few spins, we're starting to get some calls on this! If you're not playing this, give it another listen!

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - An outright huge night record! #1 phones already! At some point, this may spread to other dayparts!

JOAN OSBORNE *St. Teresa* (BLUE GORILLA/MERCURY) - This should have been the follow-up to *One Of Us*. I really liked *Right Hand Man*, but this has more female appeal!

BILLY SURF, APD/MD, WRVQ, Richmond

BONE THUGS-N-HARMONY *Tha Crossroads (Remix)* (RUTHLESS/RELATIVITY) - Huge sales! Huge phones! Great record!

ROBERT MILES *Children* (ARISTA) - You gotta love this song with an "Eat Me" edit!

KRISTINE W. *One More Try* (RCA) - Starting to get some curiosity calls. Sounds great on the air!

BILLIE RAY MARTIN *Your Loving Arms* (SIRE/EEG) - I had to play it, my GM is a female in the target demo and she's been working me on it for weeks!

BECKY MYERS, PD, WSKS, Utica-Rome

CHER *One By One* (REPRISE) - Great comeback song!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Good to hear from him again!

BADLEES *Angeline Is Coming Home* (POLYDOR) - Sounds like Hootie - fits the '90s sound!

STEW SCHANTZ, PD, WSPK, Poughkeepsie

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - It's a Pop record everyone should be able to play!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Should have been third single. Beautiful tune!

CHER *One By One* (REPRISE) - A new record by Cher, who would wait? Plus, it's good!

TRACY BONHAM *Mother, Mother* (ISLAND) - The next Alanis? Phones already without airplay!

DEF LEPPARD *Work It Out* (MERCURY) - It's different but it should work at night!

CALVIN HICKS, PD, WSSX, Charleston

BADLEES *Angeline Is Coming Home* (POLYDOR) - I've mentioned this previously, and I will again now. This is a very good record! I got the full CD in the other day and I spent some time with it while I was on the road, and I love it!

THE CURE *Mint Car* (ELEKTRA) - I think this is cut #6 on their new album and I hope they release this as a single! It's very good to hear them back!

PAUL WESTERBERG *Love Untold* (REPRISE) - This is a very, very good record!

MONTELL JORDAN *f/Slick Rick / Like* (DEF JAM) - I'm keeping my eyes and ears on this one!

JON ANDERSON, PD/MD, WVAQ, Morgantown

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - Sounds wonderful on the radio! Fits perfectly - not too slow, not too fast.

BADLEES *Angeline Is Coming Home* (POLYDOR) - Doing pretty well at Alternative and it looks like it'll do great crossing over to Mainstream!

GOLDFINGER *Here In Your Bedroom* (UNIVERSAL) - Pretty quirky! I like it! It's got a different sound!

SCOTT SEIPEL, PD, WWCK, Flint

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I love it - I really do! He's matured nicely. This is a natural for Top40 radio! Plus, women love this sound. It's new, it's fresh, yet it's safe!

PAUL WESTERBERG *Love Untold* (REPRISE) - This is an artist we can support! A very good song!! We're giving this a fair amount of spins, so we should get some kind of reaction, and I think it will be very positive!

BADLEES *Angeline Is Coming Home* (POLYDOR) - We've been spinning this lightly here for the last three weeks. This falls into that Del Amitri/Blues Traveler category! I love them and the audience loves them, so these are easy here! They make the station sound great - the adults think they're hip and the kids like them too!

GOLDFINGER *Here In Your Bedroom* (UNIVERSAL) - I love this! Another record we've been spiking early and it sounds great!

RON GERONIMO, PD, WWST, Knoxville

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - A good song and you've got to go with the Dance mix! It fits in with the sound of this station better than the laidback adult version. It's what's going on right now with Dance music! And it helps that she's from this town!!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - This was kind of a surprise to me. When I first listened to it, I was a little disappointed. But after I put it in our battle and it won three nights in a row, I was convinced! For a song like this to generate that kind of response, especially at night, it's got to be a hit!

CHER *One By One* (REPRISE) - I like this and I've got room for a record like this right now!!

NIKKI NITE, PD, WXXM, Myrtle Beach

BADLEES *Angeline Is Coming Home* (POLYDOR) - It reminds me of Counting Crows. It's got that Rock & Roll sound I love!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Good Pop adult sound!

DAVY CROCKETT, PD/MD, WYCR, York

THE NEWSBOYS *Take Me To Your Leader* (STAR SONG/VIRGIN) - We've been playing it for a week now and we're getting good phones 25+! Nice adult Rock record!

CHER *One By One* (REPRISE) - A very good record!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - It's just too obvious!

VERVE PIPE *Photograph* (RCA) - We are getting some interesting calls on this!

VOICE OF THE BEEHIVE *Scary Kisses* (DISCOVERY) - This is really kickin' in after six weeks of play - top 10 phones!

TOM GARRETT, PD, WZOK, Rockford

BADLEES *Angeline Is Coming Home* (POLYDOR) - This is going to be one of those secret weapon records! Whether or not it pulls in a ton of adds, it will get played in all the right places and keep building throughout the Summer! This will become a big one!

CHER *One By One* (REPRISE) - You just can't categorize this. I mean, when you think about Cher, you think of *If I Could Turn Back Time*, but here she is singing in a different vocal range on a song with a little rhythm to it. It's just not what you'd expect. This is a very good record!

MARC SUMMERS, PD, WZYP, Huntsville

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - Good song!

JOAN OSBORNE *St. Teresa* (BLUE GORILLA/MERCURY) - Best song yet from her. It's unique - it stands out on the air - an attention-grabber!

THE SPECIALS *A Little Bit Me, A Little Bit You* (VIRGIN) - It's just a fun Summer, uptempo record. It's familiar but new!

KRAMER, MD, WZYP, Huntsville

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - It really turns my wife on - thanks for the record!

JOAN OSBORNE *St. Teresa* (BLUE GORILLA/MERCURY) - This one turns me on!

ALANIS MORISSETTE *You Learn* (MAVERICK/REPRISE) - Do you really need a quote from me on this one?



WE'VE GOT CASH TO BURN!

IT'S THE 8TH ANNUAL ROAST TO SUPPORT THE

T.J. MARTELL FOUNDATION

FOR LEUKEMIA, CANCER & AIDS RESEARCH

FOUNDED BY THE MUSIC INDUSTRY

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RICH BLOOM, QWEST

STU COHEN, WARNER BROTHERS

PHIL COSTELLO, CAPITOL

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RON GESLIN, TAG

MARK GORLICK, MCA

DAVID LEACH, MERCURY

STEVE LEAVITT, GEFLEN

STEVE LEEDS, UNIVERSAL

PETER NAPOLIELLO, EMI

MICHAEL PLEN, VIRGIN

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PHIL QUARTARARO, PRESIDENT, VIRGIN

KEVIN WEATHERLY, PD, KROQ

PLUS SURPRISES

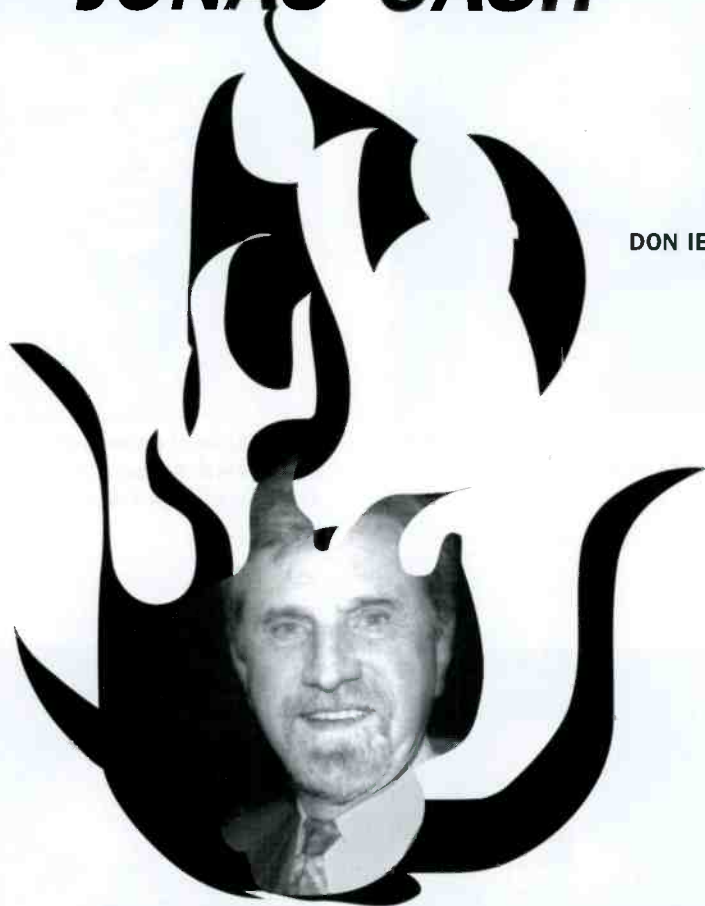
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WEDNESDAY, JUNE 12TH

HARD ROCK CAFE

221 WEST 57TH (BETWEEN 7TH AVE & BWAY)

COCKTAILS: 7:00PM DINNER: 7:30PM ROAST: 8:30PM

TICKETS: \$400 ADVANCE DONATION \$500 AT THE DOOR

MAKE CHECKS PAYABLE TO: T.J. MARTELL FOUNDATION

SEND CHECKS TO: ALAN SMITH, AIR

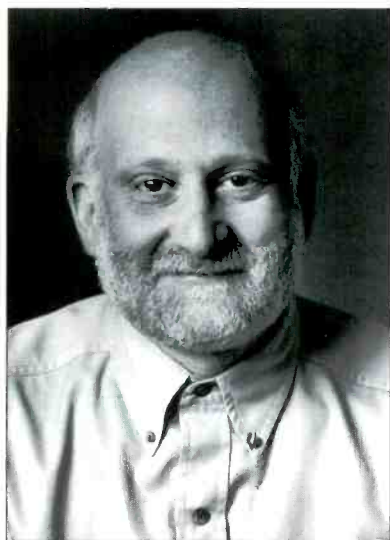
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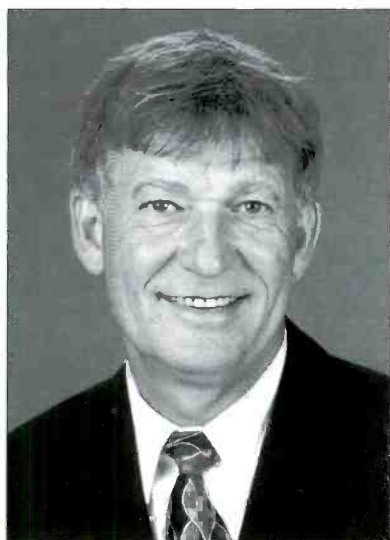


**THIS EVENT IS DEDICATED TO THE MEMORY OF
EDWARD J. KEATING**

FACES & PLACES



J. David Waldman has been promoted to Vice President, Business Affairs for SONY Music Special Products.



Jerry Brackenridge has been promoted to Vice President, Major Account Group for EMI Music Distribution.



Elaine Schock has been appointed Vice President, Media and Artist Development for RCA Records.



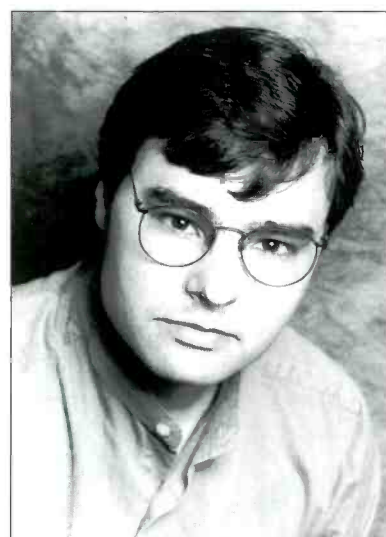
Chris Poppe has been promoted to Senior Director, Marketing for EPIC Records.



Lucy Sabini has been named Director of Publicity for RCA Records.



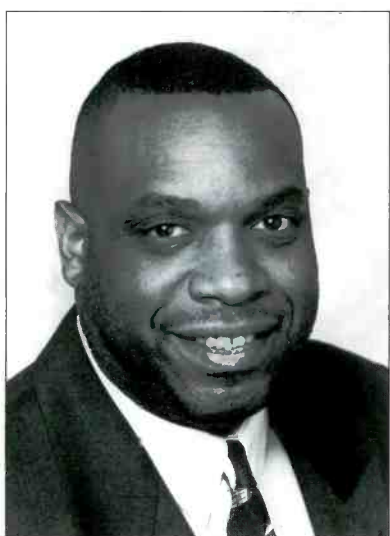
Gina Orr has been named Director of Publicity for RCA Records.



Todd Schenkenberger has been appointed Associate Director of Publicity for RCA Records.



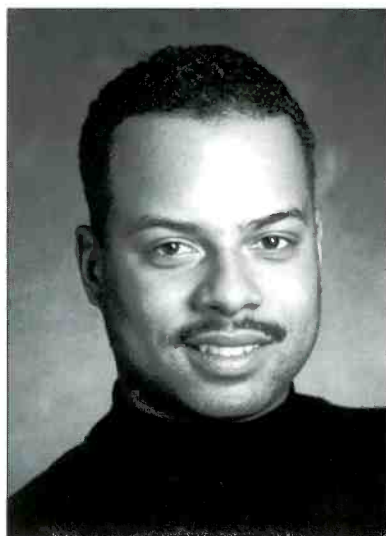
David Gorman has been promoted to Creative Czar for RHINO Records.



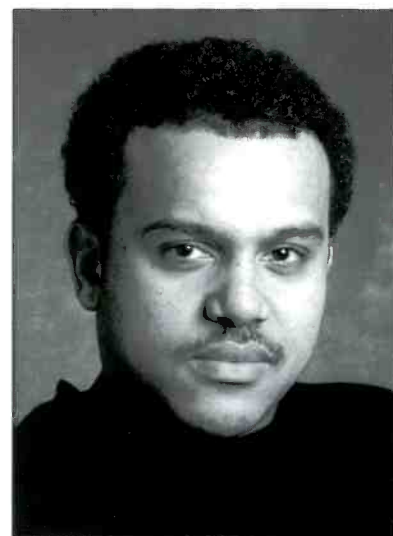
Chris Barry has been appointed Director, National Urban Promotion for EMI Records.



Stephanie Lopez-Ajose has been promoted to National Director, "Quiet Storm" Radio and Urban Catalog for EMI Records.



Monte Bailey has been appointed Northeast Regional Urban Promotion Manager for EMI Records.



Stephen Gill has been appointed Ohio Valley Regional Urban Promotion Manager for EMI Records.

**Bobby Poe's Pop Music Survey Presents
 Its 25th Silver Anniversary Radio/Record Convention &
 Bobby Poe Retirement Roast
 June 20 - 22, 1996**

**At The Sheraton Premiere,
 Tysons Corner, Virginia**



**Andrea Ganis
 (Roaster)**



**Mason Dixon
 (M.C.)**



**Jerry Blair
 (Roaster)**



**Daniel Glass
 (Roaster)**



**Richard Palmese
 (Roaster)**



**Jay Stevens
 (Roaster)**



**Dan Vallie
 (Roaster)**



**Bobby Poe
 (Roastee)**



**Jonas Cash
 (Roaster)**



**Jim Davenport, Sr.
 (Roaster)**



**Tony Novia
 (Roaster)**



**Gerry Cagle
 (Roaster)**



**Jeff McCartney
 (Roaster)**



**Barry Fiedel
 (Roaster)**



**Dave Sholin
 (Roaster)**

**Don't Miss This Exciting, Once In A Lifetime HAPPENING!
 Planned Events Include Jeff McCluskey's "Bye Bye Bobby Cocktail Party", Hospitality Suites,
 The Universal Breakfast, The Columbia Cookout, As Well As A V.P. Promotion Panel,
 Program Directors Panel, The Ever Popular Radio/Record Hot Box And Much More!**

Use This Handy Registration Form:

_____ \$275.00 Basic Registration _____ \$375.00 Basic Registration Plus Golf
Your Name _____ Your Company _____ Your Phone # _____

Make Checks Payable To:

**Pop Music Survey, 13981 Saddleview Drive, North Potomac, MD 20878
 For More Information Call Pop Music Survey At 301-951-1215
 For Sheraton Premiere Hotel Room Reservations Call 703-448-1234**

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INTERNATIONAL MUSIC SUMMIT



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Brought to you by HITMAKERS® & S.I.N.® Magazines.

**NEW YORK! July 31st thru August 3rd
IT'S COMING... ARE YOU?**

WE'RE TALKIN'....

- RELATIONS BETWEEN RADIO & RECORDS
- DECISION PROCESS USED BY RADIO IN PROGRAMMING
- HOW RADIO RESEARCHES
- RADIO BREAKING PROMISES TO RECORDS
- BDS INACCURACIES
- POWERS OF MIXSHOW DJ'S
- RELATIONSHIP BETWEEN MIXSHOW JOCKS & MD'S & PD'S
- RECORD POOLS
- MOM & POP RETAILERS & SOUNDSCAN STORES
- NEW ALTERNATIVE & MAINSTREAM ALTERNATIVE
- THE INTERNET & MUCH MORE...

**This Summer
Will Be Hot
In New York!**

Wednesday	Thursday	Friday	Saturday
REMEMBER!			
JULY 31 st	AUG. 1 st	AUG. 2 nd	AUG. 3 rd

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Address: _____ City: _____

State: _____ Zip: _____ Phone: _____

Send your completed registration form and a check or money order for:

\$299 - GENERAL REGISTRATION

\$199 - DJ's, Mixers, Pools, Students, and Retail ONLY!

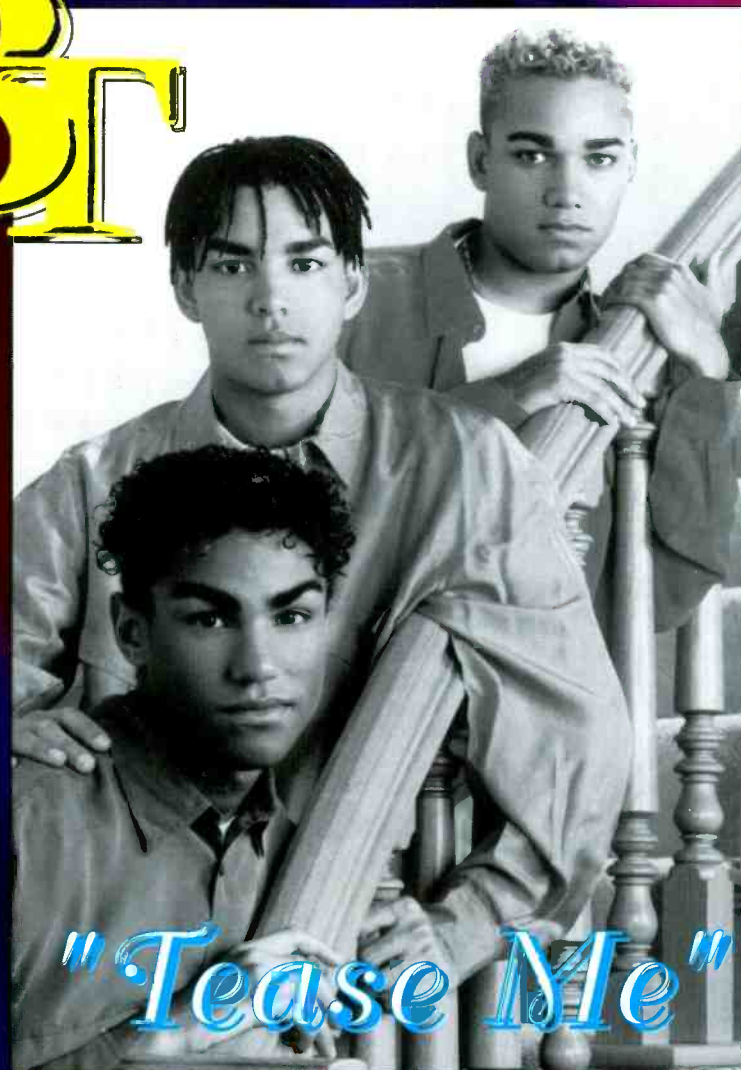
to: HITMAKERS Magazine, 22222 Sherman Way, Suite #205, Canoga Park, CA 91303
MAKE CHECKS/MONEY ORDERS OUT TO: INTERNATIONAL MUSIC SUMMIT

PHASE I:

3T STRUCK GOLD WITH THEIR DEBUT SINGLE

"Anything"

- * CERTIFIED **GOLD** SINGLE
- * TOP 5 RHYTHM-CROSSOVER FOR **OVER 6 MOS.**
- * TOP 5 CALL-OUT RECORD
- * TOP 15 BILLBOARD HOT100 SINGLE



PHASE II:

"Tease Me"

* **NOW PLAYING ON:**

- | | |
|--------------------|---------------------|
| KMEL/San Francisco | KGGI/Riverside |
| KUBE/Seattle | KKFR/Phoenix |
| B95/Fresno | WHHH/Indianapolis |
| KLUC/Las Vegas | KKSS/Albuquerque |
| KCAQ/Oxnard | WWKX/Providence |
| WJJS/Roanoke | WZHT/Salt Lake City |
| Z90/San Diego | WNVZ/Norfolk |
| KQKQ/Omaha | KBFM/Brownsville |
| KWNZ/Reno | KHTN/Modesto |

NEW THIS WEEK...

- KTFM/San Antonio
 KDWB/Minneapolis
 WERQ/Baltimore

SINGLE NOW IN STORE!

* **LOOK FOR 3T TO CONTINUE THE EXCITEMENT WITH PERSONAL APPEARANCES IN THESE CITIES:**

5/23 Boston	6/1-2 Providence	6/25 Columbus
5/24-5 New York	6/10 Dallas	6/26 Cincinnati
5/26 Norfolk	6/11 Austin	6/26 Dayton
5/27 Roanoke	6/11 San Antonio	6/27 Indianapolis
5/28 Washington D.C.	6/12 Corpus Christi	6/28-29 Chicago
5/30 Baltimore	6/13 Houston	6/30 Minneapolis
5/31 Philadelphia	6/23-4 Cleveland	7/1 Omaha
		7/2 St. Louis



men of
VIZION
"House Keeper"

STATION	SPINS	RANK
WZAK	41	1
WDXK	32	1
WPEG	38	3
WTLC	34	3
KPRS	26	3
KKDA	49	4
WQMG	36	4
WMYK	23	7
WAMO	26	11
KMJM	25	11
WGCI	27	13
WKKV	34	13
WEDR	16	20
WJLB	23	20
WOWI	20	23
WXVY	17	26

"If you have any programming vision at all, you should have no problem seeing that House Keeper is a HIT!"

STEVE CRUMBLEY, OM/PD, WXVY/Baltimore

"Every woman wants a House Keeper, especially in Detroit. That's why the record is OFF THE HOOK!"

MICHAEL SAUNDERS, PD, WJLB/Detroit



ADDED & IN ROTATION



ADDED & IN ROTATION



CUSTOM ROTATION



Mark Jackson's format

FORMAT STUFF

MOST DISC-OVERED this week METALLICA. Yeah, that's right, METALLICA's UNTIL IT SLEEPS on ELEKTRA which makes me wonder why some are so afraid of these guys. A close second is COLUMBIA/CRG's PRIMITIVE RADIO GODS with STANDING OUTSIDE.. Hey, even lame stations are getting on this one. Speaking of "getting it", the right people are already there with YUM-YUM's APIARY on TAG/ATLANTIC and ASH's GOLDFINGER on REPRISE. The previews look just O.K. but HOLE's GOLD DUST WOMEN off the new CROW CITY OF ANGLES Soundtrack is a must. PRIORITY's MAGNAPOP opens the door to stations everywhere. With everyone scared of METALLICA only those without tons of earwax should go for THE FUGEES NO WOMEN NO CRY on COLUMBIA, already a mainstay of the WEATHERLY empire. July 31st thru August 3rd **FORMAT & JERRY RUBINO's B.L.A.S.T.** in NYC for the INTERNATIONAL MUSIC SUMMIT brought to you by HIT-MAKERS & S.I.N. Hey specialty show people, check out CHARM FARM's SUPERSTAR on MERCURY. Thanks to those who believed in PATTI ROTHBERG's INSIDE on EMI.

FORMAT SPEAKS

Do free radio shows and Fests mean anything to a station's ratings? That was the topic of last week's **FORMAT SPEAKS** and more than a few programmers called us to voice their belief that these shows are helpful. With respect to all the crap a station must go through, many still find shows and fests an important element of their success. JOHN GORMAN, VP of Operations at Cleveland's WMMS spoke with **FORMAT** and maintains that these shows "build a good foundation for the station." WMMS' recent BUZZARD FEST was host to over 20,000 listeners featuring 16 bands over a 12 1/2-hour all-day event. With a show like this John feels, "You're presenting your station's whole Format live." With some performances aired live, Gorman finds his BUZZARD FEST a programming must for WMMS and is already preparing for the next one on Sept 14th. 16 bands playing all day long, well if shows are done right, but how many are still done wrong?
MARK JACKSON

FORMAT GROUND ZERO

This week we maintain our tradition of excellence and check in with the cream of the crop of Specialty programming, A Format friend that needs no introduction, Marilyn Russell and The First 120 Minutes on 103.9 FM (WIBF) Philadelphia. Here's Marilyn talking about her sensational show:
Philosophy: To push the musical envelope! Also, to turn listeners on to new releases, go a little deeper on artists we're playing and play to an audience that enjoys live shows--cause, we always do ticket give-aways for upcoming shows and interviews, phone-in's and co-hosts. Co-hosts have included: The Lounge, Flounders, Super Deluxe, Gren, Trip13fastaction and more..phone-in's from The Posies, Lush, and this Sunday, the man with balls enough to cop the King of Pop..Jarvis Coker! Can't wait.
Sample of Playlist: Primitive Radio Gods, Magnapop, Butthole Surfers, Extra Fancy, Girls Against Boys, deep on Cowboy Junkies, LUNA, Bob Mould, Tragically Hip, Grant Lee Buffalo, Self, Guided By Voices, Super 8, Super Deluxe, Lustre, Superdrag "Sucked Out", Imperial Drag, Johnny Bravo, Fragile Porcelaine Mice, Vernon Reid, Local H, Birdbrain and Chemical Borthers, Scheer, Apples In Stereo, and various soundtracks. Stuff that's moved into regular Rotation: Tracy Bonham, dada, Refreshments, Cast, Westerberg, Southern Culture, Solution A,D, Lush, Wallflowers, and Afgan Whigs.
Marilyn Russell

MOST DISC-OVERED

1. METALLICA Until It Sleeps (ELEKTRA)
2. PRIMITIVE RADIO GODS Standing..(COLUMBIA/CRG)
3. NADA SURF Popular (ELEKTRA)
4. BUTTHOLE SURFERS Pepper (CAPTIOL)
5. YUM-YUM Apiary (TAG/ATLANTIC)
6. SUPERDRAG Sucked Out (ELEKTRA)
7. FUGEES No Women NO CRY (COLUMBIA/CRG)
8. PORNO FOR PYROS Tahitian Moon (WARNER BROS.)
9. APPLES IN STEREO Tidle Wave (spinART)

FORMAT LIVE

The Afgan Whigs and Howlin' Maggie The Palace Sat May 18

The Afgan Whigs brought their suave demure act to Hollywood. The Whigs slinked on stage to a suitably debonaire cello orchestrated soundscape and dove head first into a long set of their deep-layered textured Rock. A poised Dulli confidently led his band through a set of Whigs' tunes the way they were meant to be experienced: loud and live. When the Whigs are on they're smokin'. However, at times, Dulli and company seemed to be trying a bit too hard to shed their dark somber image and get into a, get this, Disco-Street vibe. These attempts end up going a bit overboard as evidenced when they brought on a L.V./Hammer type to help take the songs to a more "street" level, it didn't work and actually ruined what could have been a definite highlight, the new single "Going To Town." The Whigs are best when they stick to what they know and what they do best. When the Whigs are at their best they utilize their patented formula which seems to be something along the lines of: find a chunky riff, delicately bury it with layered Rockin' fuzz, toss in Dulli's baritone wail, and build up to a wide open hooky chorus. They are a good enough band to rely on their own material and do not need to over-run their sets with covers. During this set alone, they covered; The Stones, Prince, Willy Dixon, and The Doors. When the Whigs believe in themselves and their songs, they can be an awesome live spectacle. Howlin' Maggie opened the show with their, more rockin' than I expected, T-Rexian blend of '70s/90s Glam roots Rock. Howlin' Maggie seem to have all the pieces in place, with the success of "Easy To Be Stupid," a showcase of the bands talents and potential on the dark mellow side, and the current chart crawler, "Alcohol." Harold "Happy" Chinchester, a former member of the brilliant RC Mob has developed a Modern Rock dinosaur (Gee, I wonder what kind) that looks as if they may just be a force to reckon with in the not so distant future.

MATT MUNRO

Format Note

Since the inception of Format, we have been committed to recognizing excellence in Specialty Show Programming. If we haven't highlighted your show, bring it up with us when we speak or give us a call and tell us what's going on in your special world.

fugees

"No Woman, No Cry"

KDGE
99X

WDRE
WPLY

WHFS
WFNX

WXRK
KROQ

KNDD
LIVE105

ONE OF THE MOST DISC-OVERED THIS WEEK! COLUMBIA/CRG <http://www.sony.com>

"Alternative needs some sort of kick in the pants, and after 2 million albums, this band provides that kick! (Thank God its not Pearl Jam)."

-MIKE PEER, PD, KNNC/Austin



DISC-OVERY CLUB

CHECK OUT OUR WEB SITE FOR THE COMPLETE DISC-OVERY CLUB @ <http://www.hitmakers.com>

TODD SHANNON, MD, 91X, San Diego

GARBAGE *Stupid Girl* (Geffen) - Dig it.
THE CURE *Mint Car* (Elektra) - It's The Cure.
311 *Down* (Capricorn) - Nice groove to it.

ALLISON STRONG, MD, KAEP, Spokane

THE BUTTHOLE SURFERS *Pepper* (Capitol)
PATTI ROTHBERG *Inside* (EMI)
GARBAGE *Stupid Girl* (Geffen)
HAYDEN *Bad As They Seem* (Outpost/Geffen)
VELOCITY GIRL *Nothing* (Sub Pop)
EXTRA FANCY *You Look Like A Movie Star. Honey* (Atlantic)

ROB DESHAY, PD/MD, KAVS, Lancaster

THE POSIES *Please Return It* (Geffen) - These crazy popsters put the "at" it Seattle. I don't know what that means. At any rate, they return with this subtle hypnotic melody.
TRIPL3FASTACTION *Revved Up* (Capitol) - Now that's a spicy meat sauce. Good catchy rockin' fun.
PRIMITIVE RADIO GODS *Standing Outside A Phone Booth With Money In My Hand* (Columbia/CRG) - This record will be HUGE. For gentle overnight relief: obtain a copy and begin playing immediately.

JAY MICHAELS, MD, KDGE, Dallas

FUGEES *No Women No Cry* (Columbia/CRG) - Should be huge for us.
METALLICA *Until It Sleeps* (Elektra) - We have never played anything else by them but this works.
PAUL WESTERBERG *Love Untold* (Reprise)

KOZMAN, MD, KFRR, Fresno

METALLICA *Until It Sleeps* (Elektra) - Wanna try this one out. When we got it we played it for an hour straight.
REACHAROUND *Big Chair* (Trauma) - Something to give a listen to. I first heard this last year as an indie thing and loved it.
DARE DEVILS *Hate You* (Epitaph) - Don't know where it fits but I like it.
LOVE SPIT LOVE *How Soon Is Now* (Columbia/CRG) - In my cage match, working well.

JASON JUSTICE, MD, KISF, Kansas City

SUPERDRAG *Sucked Out* (Elektra) - Super Drag is Super Fab!
SPACE HOG *Cruel To Be Kind* (Elektra) - Guest vocals from Axl.
PRESIDENTS OF THE UNITED STATES OF AMERICA *Dunebuggy* (Columbia/CRG) - Phones long before it was a single.

ROGER THE DODGER, PD, KLZR, Lawrence

TRIPL3FASTACTION *Revved Up* (Capitol) - Just smokes!
EVERCLEAR *Heartspark Dollarsign* (Capitol) - Definitely the follow-up. We've had it in heavy for four months. We just love it and that's all there is to it.

BILL REID, KNDD, Seattle

SAMMMY *Neptune Ave.* (Geffen)
VERUCA SALT *Shimmer Like A Girl* (Geffen)
NADA SURF *Telescope* (NO. 6)
NOFX *Vincent (From FAT MUSIC VOL 2 COMP)* (Fat Wreck Chords)
STARFISH *Rocketera* (Trance)
FITZ OF DEPRESSION *No Movie Tonight* (K)

MIKE PEER, PD, KNNC, Austin

DELINQUENT HABITS *When The Stakes Are High* (Loud/RCA) - The jam of the Summer, you watch. Call Ron "Jetson" Poore and beg him to send you this, go straight to track 14. It's kinda Beastie/Rage.
NADA SURF *Popular* (Elektra) - Gonna be huge! Great demo.

NIKKI BASQUE, MD, KPOI, Honolulu

MUZZLE *Shatterproof* (Reprise) - It's a great song. Look out for this band. They're gonna be huge! The whole album rules.
SOUL ASYLUM *Miss This* (Warner Bros.) - Hopefully this is a precursor as to what will be on their next record.
APPLES IN STEREO *Tidle Wave* (spinART) - A great song from a great indie label. I hope it does something cause it's pretty groovy.

ALLAN FEE, PD, WGRD, Grand Rapids

THE WHY STORE *Lack Of Water* (Way Cool) - Just really into it. Not much else out there I like.

SHAWN STEWART, MD, KREV, Minneapolis

SUPER DELUXE *She Came On* (Revolution) - We added it over a month ago. Now it's capturing the hearts and minds of our listeners. Getting lots of calls.
YUM-YUM *Apiary* (TAG) - Song of the Summer. The minute we added it, we got calls everyday every time we played it. It's kinda happened organically, we love it.
NOFX *Philly Phil Philanthropist* (Epitaph) - Tested it for 4 weeks. It's undeniable. Great record, we love that band!
PRONG *Rule The World* (Epic) - Kevin's pick to rule the world.

JULIE BAHRE, MD, KTOZ, Springfield

FUGEES *No Women No Cry* (Columbia/CRG) - Fantastic!
GOO GOO DOLLS *The Long Road* (Warner Bros.) - Fell in love with it over the weekend.
APPLES IN STEREO *Tidle Wave* (spinART) - Everyone needs to listen to it.

AARON AXELSEN, ACTING MD, LIVE 105, San Francisco

BECK *Devils Haircut* (Geffen) - It's not the first single, but it's my favorite track off the record.
NADA SURF *Popular* (Elektra) - We've been on it for 4 weeks and it's getting strong phones.
BOO RADLEYS *Skywalker* (Creation) - Very innovative Pop song, combining Pop with Jungle.
YUM-YUM *Apiary* (TAG) - Added it officially 2 weeks ago.
GAUNT *Kryptonite* (Thrill Jockey) - #1 specialty show play.

CARTER ALLEN, MD, WBCN, Boston

METALLICA *Until It Sleeps* (Elektra) - A smash! We love it. A no-brainer.
NADA SURF *Popular* (Elektra) - Smash!
PRIMITIVE RADIO GODS *Standing Outside A Phone Booth With Money In My Hand* (Columbia/CRG)
THE BUTTHOLE SURFERS *Pepper* (Capitol) - Standing by it.

LAZLOW JONES, WDRE, New York

MONEY MARK *Cry* (MO WAX) - The 4th Beastie! Good and cheesy.
VAMPYROS LESBOS *Droge CX9* (Motel Records) - A movie soundtrack that is great bed music.
WESLEY WILLIS FIASCO *The Bar Is Closed* (Urban Legends) - 100% entertainment. Wesley is here to stay.

MARC 'DARK' ALGHINI, MD, WEQX, Albany

BUTTHOLE SURFERS *TV Star* (Capitol) - Sic.
ARC WELDERS *Doubt* (Touchngo) - Love taking a hammering from Minneapolis.
DELINQUENT HABITS *Tres Delinquentes* (Loud/RCA) - Sic Mexican hip-hop!

ALEX TEAR, APD/MD, WHYY, Detroit

PRIMITIVE RADIO GODS *Standing Outside A Phone Booth With Money In My Hand* (Columbia/CRG)
THE WALLFLOWERS *6th Avenue Heartache* (Interscope)
BARENAKED LADIES *Old Apartment* (Warner Bros.)

DORSIE FYFFE, MD, WOXY, Cincinnati

NANCY BOY *Deep Sleep Motel* (Sire) - Love that record. Everybody else may hate it but I love it. The two sons in the group kinda make a '60s sandwich.
R.O.C. *I Want You, I Need You, I Miss You* (Bar None) - Roc, it simply does that, the whole record. These guys are going to be huge!
KELLY DEAL 6000 *Canyon* (Nice)

AMY DOYLE, PD, WPBZ, West Palm Beach

SOUTHERN CULTURE ON THE SKIDS *Camel-Walk* (Geffen)
SUPER 8 *King Of The World* (Hollywood)
JOHNNY BRAVO *Used To Be Cool* (Arista)

KIM HASKELL, MD, WPGU, Champaign

FOO FIGHTERS *A Lone And Easy Target* (Roswell/Capitol) - The hook is very addicting.
SPACE HOG *Cruel To Be Kind* (Elektra)
SMASHING PUMPKINS *Tonight, Tonight* (Virgin)
PORNO FOR PYROS *Tahitian Moon* (Warner Bros.) - Pretty cool.

DARREN GAUTHIER, MD, WZRH, New Orleans

SUPERDRAG *Sucked Out* (Elektra) - Rocks hard and makes a really cool point.
PORNO FOR PYROS *Tahitian Moon* (Warner Bros.) - Instant phones!
THE BUTTHOLE SURFERS *Pepper* (Capitol) - A departure but we still love them.
THE CURE *Mint Car* (Elektra) - *Friday I'm In Love* revisited.

"We added it over a month ago. Now it's capturing the hearts and minds of our listeners. Getting lots of calls." Shawn Stewart, M.D./REV 105

NEW THIS WEEK: KISF/Kansas City

ALREADY ON

KKNB	KCXX	KHLR	WNFZ
KFMA	WDRE	KNDD	WDST
XHRM	KTEG	KNRK	WHTG
KJEE	KPOI	KBBT	WHMP
WRXS	WPLA	91X	WUNX
WOWW	KREV	KWOD	WJSE
WPUP	KACV	WZRH	KQXR
WBEB	WDOX	WEND	

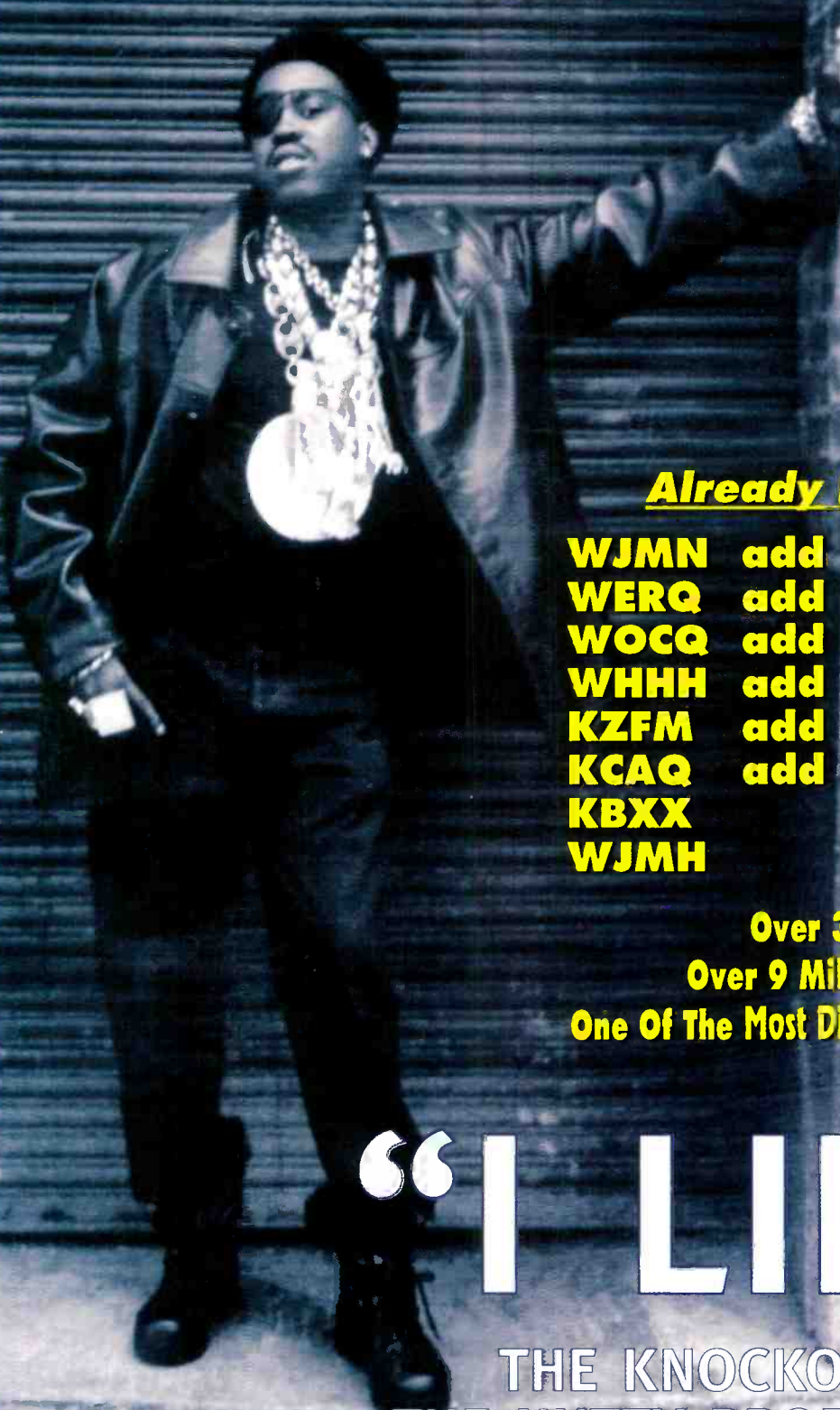
The debut album "FAMOUS"
In stores NOW! Featuring "She Came On." On tour with Presidents Of The USA

* THE EVENT OF THE CENTURY * THE EVENT OF THE CENTURY * THE EVENT OF THE CENTURY *

MONTELL JORDAN

FEATURING

SLICK RICK



Already Likin' It At:

WJMN	add	KIX106	add
WERQ	add	WPGC	add
WOCQ	add	WJJS	add
WHHH	add	KOKS	add
KZFM	add	KHTN	add
KCAQ	add	Z90	add
KBXX		HOT97	
WJMH		WJBT	

Over 300 Spins!
Over 9 Million Audience!
One Of The Most Disc-overed Street Again!

“ I LIKE ”

THE KNOCKOUT SINGLE FROM
THE NUTTY PROFESSOR SOUNDTRACK
IN STORES JUNE 4
GOING FOR ADDS MAY 20th



Music Inspired By The Motion Picture
MOTION PICTURE © 1996 UNIVERSAL CITY STUDIOS, INC.
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It's Summertime jam time for stations all over America. Here are a couple coming up:

JOE DAWSON tips me to WWKX/Providence's June 2nd annual benefit for the Special Olympics featuring KRIS KROSS, SHAI, LA BOUCHE, 3T, ALL-4-ONE, GROOVE THEORY, QUAD CITY D.J.'s, OUTHERE BROS. and ALEXIA.

DAVID LEE MICHAELS of WJJS/ROANOKE has a Memorial Day Show, May 21st, featuring CHANTAY SAVAGE, MONA LISA, INTRIGUE, QUAD CITY D.J.'s, 69 BOYZ, and 3T.

TODD CAVANAH and ERIK BRADLEY of B96 (WBBM)/Chicago are doing a show in June featuring COOLIO, ALL-4-ONE, REAL McCOY, THE TONY RICH PROJECT, MONICA, PLANET SOUL, BIG SISTER, and 2 UNLIMITED.

STEVE SMITH and TRACY CLOHERTY of HOT 97/New York sold out their show (16,000 people) within hours at the Meadowlands. The June show features the FUGEES, LL COOL J, MARY J. BLIGE, TOTAL, BUSTA RHYMES, MONICA, and THE LOST BOYZ.

ROY JAYNES of KKSS/Albuquerque has a show coming up June 15th featuring the FUGEES, ANGELINA, DELINQUENT HABITS, DJ D-MAN & BILLY BOY, FROST, and the FUNKY AZTECS.

MARK SHIMMEL is touting the fact that his superstar act TONY RICH will be working Europe this Summer with MARIAH CAREY.

KSFM/Sacramento's new PD, BOB WEST, sez on his new appointment, "It's a real honor to have been chosen to continue on in the winning tradition of KSFM 102.5. It's going to be a lot of fun working with JERRY McKENNA and I look forward to working with JOHN GEHRON and all of the people at American Radio Systems. I hope to build on the foundation that RICK THOMAS has built here."

RICK THOMAS, former PD of KSFM/Sacramento, left the station after moving it 8.5 - 8.8 12+ and 6.1 to 6.5 25-54. He is now PD of KBZR/103.9./Phoenix and tells us, "This radio station will not sound like anything else and we want to try to take radio to the next level! The one thing you can bet your bottom dollar on is that we will not sound like any other station, it's not going to be a clone. It's not going to be a format in a box, or a copycat radio station from some other market."

Check out a hip jam, "Twister", by the STORM CHASERS on Tommy Boy. This is a hot Dance record to tie in with the #1 movie in America, 'Twister'.

OK DOGS, I'M SPRINKLING YOU WITH THE JAMZ!!!!!!

RUSSELL SIMMONS, LYOR COHEN, MIKE KYSER and the DEF JAM posse are having a Def Jam "Nutty Professor" Summer with the first single from 'The Nutty Professor' soundtrack by CASE featuring FOXXY BROWN's "Touch Me Tease Me", which is now on 21 Crossover stations with over 550 spins this week. On at KWIN, KHTN, KCAQ, KKSS, KWNZ, WJMN, WPGC, WERQ, KIKI, KQKS, KLUC, HOT97, KMEL, KIX106, KBXX, WJBT, Z90, WJMH, WHHH, and WOCQ. 'The Nutty Professor' soundtrack in stores

June 4th. MONTELL JORDAN's "I Like" on over 16 stations including KBXX, KKBT, WJMH, HOT97/NY, WJBT, WWKX, WJJS, WPGC, Z90, KCAQ, WOCQ, WJMN, WHHH, 92Q, KZFM, KQKS and KHTN. This will be bigger than "This Is How We Do It". Over 300 spins. Get your hands on the new DOMINO, "So Fly". ROB SCORPIO and GREG HEAD of KBXX/Houston are testifying that DOS OF SOUL's "Come Around" is bonafide!

JERRY GREENBERG of MJJ and HILLARY SHAEV of 550 are on fire with 3T, who struck gold with their debut single "Anything". Top 5 Rhythm Crossover for over 6 months. Top 5 call-out record and Top 15 Billboard Hot100 Single. The second single, "Tease Me", is now on KMEL, KUBE, B95, KLUC, KCAQ, WJJS, Z90, KQKQ, KWNZ, KGGI, KKFR, WHHH, KKSS, WWKX, KZHT, KHTN, KTFM and WERQ. Look for 3T to continue the excitement with personal appearances all over America! Be peepin' on the new MEN OF VIZION, "House Keeper", now on 80 Urban stations with video exposure on BET and THE BOX. G. SHARP MD/WPGC sez, "If you're trying to appeal to women, you've got to play this record!" Check it out!

BRENDA ROMANO and Interscope Records are impacting now with 2 PAC's "How Do U Want It" featuring K-C and JOJO (from the group JODECI), the follow-up single to "California Love" and second single off of "All Eyez On Me" which is certified 5 million. Out the box at POWER106, KLUC, 92Q, KYLD, Z90, KHTN, WJMH, WOCQ, WWKX and KWIN.

Props to GREG LEE and the Warner Bros. crew as they score the #1 Most Added and **Disc-overed** at Crossover and Mainstream with TEVIN CAMPBELL's "Back To The World" added at 25 Crossover stations out of the box! Already over 350 BDS detections the first week.

JACK SATTER and the HORSE at JIVE are headed for #1 with R. KELLY's "I Can't Sleep Baby". #2 most added with 19 new stations including KUBE, Z90, WHHH, KBXX and KYLD! Stress Rotation on MTV! TOO SHORT's "Gettin' It" added at POWER106 with 30 plays and #1 at KYLD. On over 10 stations.

TERRY ANZALDO and the MAVERICK promo team are hot on the new ME'SHELL NDEGECELLO, "Leviticus: Faggot", which ships to radio May 28th. It's on the HITMAKERS' sampler. Out-of-the-box at KKBT/Los Angeles, KMEL/San Francisco and in full-time test Rotation at WPGC/Washington. Don't be fooled by the title of the record. Listen and let your audience testify!

TOM MAFFEI and PETER ALBERTELLI Elektrafy radio this week with KEITH SWEAT's "Twisted" - #2 most added with 15 stations the first week and unbelievable spins at KTFM.

REAZAR's secret weapon is SUNSCREAM's "Looking At You" on Columbia Records.

Now go saute! See Ya,

By "Reazar" Phil



**KUBE 34x, WPOW 5x
KTFM 28x, WHTZ 2x**

More Action At:

**KSFM KGGI KPRR KBOS
KCAQ KZHT KKDM KUTQ**

"Top 5 phones, everyday!"
Charlie Huero, MD, KTFM

"Already getting phones off the mix show play!"
Michael Steele, APD, KGGI

"This will be a great secret weapon for us. We've given it a few spins and it's pullin' phones!"
Chet Buchanan, PD, KZHT

R. Kelly

I Can't Sleep Baby (If I)



The follow-up single to two Platinum,
Top 5 Singles from the **Triple Platinum** LP "R. Kelly"
#2 Most Added at Rhythm Crossover Radio!
300+ Spins with **8 Million** in Audience
On Over **25** Stations In The 1st Week!
One Of The **Most Disc-overed** At Street!

In Full-time Rotation At These Stations:

WWKX	WJMH	KBXX	Z90	WJBT
92Q	WJJS	WHHH	KCAQ	KKSS
HOT97	WOCQ	KQKS	KWZN	KHTN
WPGC	KZFM	KJMN	KUBE	KYLD

The 18-34 Female Anthem of 1996!



**STRESS
ROTATION**



ERIK BRADLEY, MD, B96, Chicago

KEITH SWEAT *Twisted* (ELEKTRA) - This is a BIG smash! I can't wait to play this on B96. Keith sounds like he's back.

NO MERCY *Where Do You Go* (ARISTA) - Sounds like a big one.

JOCELYN ENRIQUEZ *Do You Miss Me* (CLASSIFIED) - Very radio-friendly. It should work very well for us.

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - Her album sounds awesome. I especially like *For The Love Of You*, *Until The End Of Time*, and *How Many Times*. Her remake of *Make It Right* really impressed me too. I really loved that song when Lisa Stansfield did it!

JOE DAWSON, PD, KIX106, Providence

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A strong record for him!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - She's got a powerful voice! The Dance mix is the bomb!

R. KELLY *I Can't Sleep* (JIVE) - Big female record!

LIL SUZY *Falling In Love* (METROPOLITAN) - It's worked before in selected markets and I think this time it will go all the way!

JAMIE HYATT, PD, KQMQ, Honolulu

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - We had tremendous success with *Remember Me This Way* last year, off of the *Casper* soundtrack! This song is even better because it has a little bounce to it, a killer hook and it's already getting phones!

AMBER *This Is Your Night* (TOMMY BOY) - It has a great hook to it and it may have potential to be a record for us!

FUGEES *No Woman No Cry* (COLUMBIA/CRG) - We've been on it for about two months now and we've been getting constant phones on it and good feedback as well!

BOB WEST, PD, KSFM, Sacramento

GLORIA ESTEFAN *Reach* (EPIC) - A great song!

J'SON *I'll Never Stop Loving You* (HOLLYWOOD) - I put it back into very fast Rotation!

PUFF JOHNSON *Forever More* (WORK/CRG) - A great song for KSFM!

STEVE WALL, PD, KWIN, Stockton

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - It's slammin'!

KEITH SWEAT *Twisted* (ELEKTRA)

KRISTINE W. *One More Try* (RCA)

MIKEY FREEMAN, MD, B95, Fresno

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Wow! A cool cut and a cool mustache!

MAXI PRIEST *f/Shaggy That Girl* (VIRGIN) - Oh my god, this shit is fat!

PETE JONES, PD, HOT105, Modesto

KEITH SWEAT *Twisted* (ELEKTRA) - It's fabulous! I think this is the one I've been waiting for!

112 *Only You* (BAD BOY/ARISTA) - It's a smash!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A very strong mid-tempo song with a nice Summer feel to it!

MAXI PRIEST *f/Shaggy That Girl* (VIRGIN) - The best record I've heard in a long time! A huge record across the board!

JOHN DICKINSON, MD, JAM'N92.1, Denver

SANDRA FEVA *He Gives Me Love* (WHITE LABEL) - A great Dance record!

R. KELLY *I Can't Sleep* (JIVE) - Another smash!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Definitely a smash!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - A really good song!

BB GOOD, MD, KIX106, Providence

AMBER *This Is Your Night* (TOMMY BOY) - A great Summer song!

2PAC *How Do You Want It* (DEATH ROW/INTERSCOPE) - This will sound great on KIX106!

KEITH SWEAT *Twisted* (ELEKTRA) - Smooth typical Keith Sweat!

TO KOOL CHRIS *The Roof Is On Fire* (SCOTTI BROS.) - Fun Summer song! Can't wait, it tested really well!

DAVE DANIELS, AMD, KMEL, San Francisco

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - It takes a few listens, but is a total hit! If Mary J. Blige worked, this one will too!

QUAD CITY DJ'S *Cmon' N' Ride It (The Train)* (BIG BEAT) - #1 phones! As big as Tag Team!

JOCELYN ENRIQUEZ *Do You Miss Me* (CLASSIFIED) - On the local tip, it's the next hit Dance record from the Bay!

BUSTA RHYMES *f/Zhane It's A Party* (ELEKTRA) - Total Crossover smash!

3T *Tease Me* (MJJ/550 MUSIC) - Really showcases their vocal talents! Look for it to be a teen record first.

VICTOR STARR, MD, KPRR, El Paso

THE TONY RICH PROJECT *Like A Woman* (LaFACE/ARISTA) - As large as *Nobody Knows*! It's the bomb!

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - I love the long hair! That's the look, you go girl!

TOTAL *Kissin' You* (ARISTA) - Guaranteed to be a #1 song 'til Christmas!

KAHUNA, PD/MD, KQID, Alexandria

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Smooth 24-seven!

BLESSID UNION OF SOULS *All Along* (EMI RECORDS) - A great return for the band!

STEVIE B. *Waiting For You* (CME/EMPORIA) - A great ballad for females!

CHARLIE HUERO, MD, KTFM, San Antonio

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.)

BUSTA RHYMES *f/Zhane It's A Party* (ELEKTRA) - Busta is unstoppable!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM)

PLANET SOUL *Look Into My Eyes* (STRICKLY RHYTHM) - It's cut #7 on the CD!

R. KELLY *I Can't Sleep* (JIVE)

JEFF NELSON, MD, Z90, San Diego

TO KOOL CHRIS *The Roof Is On Fire* (SCOTTI BROS.) - A great re-hash of an old anthem!

DEBORAH COX *Where Do We Go From Here?* (ARISTA) - Deborah this is it, this is the one! Please don't forget about me when you're on top, let's do lunch again.

SCOTT WHEELER, PD, WHHH, Indianapolis

R. KELLY *I Can't Sleep* (JIVE) - Sounds like it could be bigger than *Down Low*. It's already getting phones!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - The movie tie-in should help, the song itself is very hooky!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - The first thing he's done in a while and it sounds pretty good! A good mid-tempo sound.

KEITH SWEAT *Twisted* (ELEKTRA) - The "Sexual Healing Remix" is the one I like.

TOM CALOCOCCI, PD, WERQ, Baltimore

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - I like this record!

KEITH SWEAT *Twisted* (ELEKTRA) - A great song!

MISTA *Black Berry Molasses* (ELEKTRA) - Be sure to check this one out!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - I like it!

DAVE ALLAN, OM, POWER99FM, Philadelphia

JAY-Z *Ain't No N'ga* (ROC-A-FELLA/DEF JAM) - It's hot!

CASE *Touch Me, Tease Me* (DEF JAM/MERCURY) - It's hot!

LADAE! *Party 2 Nite* (MOTOWN) - Looks like it's going to come through!

BRIAN DOUGLAS, PD, WJMH, Greensboro

JAY-Z *Ain't No N'ga* (ROC-A-FELLA/DEF JAM) - It's been getting some pretty strong phone reaction!

R. KELLY *I Can't Sleep* (JIVE) - It's a really strong record!

G-SHARP, MD, WPGC, Washington

ISLEY BROTHERS *Floating On Your Love* (T-NECK/ISLAND) - Off of their album it's a great song! A good uptempo record!

MEN OF VIZION *Housekeeper* (MJJ) - If you're trying to appeal to woman you've got to play this record!

CRUCIAL CONFLICT *Hay* (UNIVERSAL) - It's got a strong ass hook that you definitely can't deny!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - For those of you who thought he was over after *This Is How We Do It*, you can guess again!

KID CURRY, PD, WPOW, Miami

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - A strong song!

REBA MCENTIRE *Keep Me Hangin' On* (MCA) - Shocking! Surprise, this could be a hit!

SUNSCREEN *Looking At You* (COLUMBIA/CRG) - It's a good record!

KRISTINE W. *One More Try* (RCA) - It's looking pretty good for us!

SEIKO *Let's Talk About It* (A&M) - The Dance version is one to check out!

PULSE *f/Antionette Robertson The Lover That You Are* (JELLY BEAN) - A good mix song for us!

BILL SHAKESPEARE, MD, KWNZ, Reno

BARRIO BOYZZ *I Wish* (EMI) - Everytime we play it we get curiosity calls! It's smokin' in the upper demos!

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - It's very Toni Braxton-ish with a hint of a Mariah Carey sound in there.

KEITH SWEAT *Twisted* (ELEKTRA) - It's got to be the bomb!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - It's a great record! It tested strong.

R. KELLY *I Can't Sleep* (JIVE) - Another smash from the guy who can write, produce, and do everything!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - A great song! It tested well.

TONY MANERO, MD, KZFM, Corpus Christi

KEITH SWEAT *Twisted* (ELEKTRA) - The "Flavahood Sexual Remix Edit" is the one to go with!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Sounds like vintage Tevin! Will this guy's voice ever age?

BUSTA RHYMES *f/Zhane It's A Party* (ELEKTRA) - It's a party!

R. KELLY *I Can't Sleep* (JIVE) - This song will be huge!

LUCY BARRAGAN, MD, Q105, Oxnard

KEITH SWEAT *Twisted* (ELEKTRA) - Love it! Love it! Love it!

R. KELLY *I Can't Sleep* (JIVE) - Love it! Love it! Love it!

DAVE ALLAN, OM, WIOQ, Philadelphia

KRISTINE W. *One More Try* (RCA) - A great song!

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - She's back with a hit!

MARIAH CAREY *Forever* (COLUMBIA/CRG) - A really great ballad!

DEE DEE MCGUIRE, MD, WIOQ, Philadelphia

TONI BRAXTON *You're Makin' Me High* (LaFACE/ARISTA) - This song just makes me go . . . wow!

R. KELLY *I Can't Sleep* (JIVE) - This one will be huge! If this woman loves it, then I know the rest will love it too!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - We've had success in the past with Montell, and I'm sure this one will do well, too!

DAVID LEE MICHAELS, PD, WJJS, Roanoke

KEITH SWEAT *Twisted* (ELEKTRA) - A great record, a little tempo, it's all sweet!

R. KELLY *I Can't Sleep* (JIVE) - The bubba of love! Keith is going on.

AMBER *This Is Your Night* (TOMMY BOY) - A perfect little Dance record, it's got substance to it.

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - It's da bomb! You've got tempo and you've got two guys hipper than me doing it!

BAHAMADIA *I Confess* (EMI) - It's a great Rap record and, as my girl calls it, Alternative Hip Hop.

WOOKIE, PD, WOCQ, Ocean City

JORDAN HILL *For The Love Of You* (143 RECORDS/ATLANTIC) - I think it sounds great! Very smooth.

R. KELLY *I Can't Sleep* (JIVE) - This will break him wide open and make him even more of a household name than ever!

TEVIN CAMPBELL *Back To The World* (QWEST/WARNER BROS.) - Smash! It's a smash!

KEITH SWEAT *Twisted* (ELEKTRA) - Smash! It's a smash!

MONTELL JORDAN *f/Slick Rick I Like* (DEF JAM) - Smash! It's a smash!

CRUCIAL CONFLICT

HAY

THE DEBUT SINGLE

NEW THIS WEEK:

WPGC and WKYS

TOP 5 REQUESTS AT:

KBXX and WPGC

MAJOR MARKET AIRPLAY:

**KCAQ, KYLD, KMEL, KKBT, KPWR
WHHH, KLUC, WPOW, WJBT, KWIN**

Sales up from 10,400 to over 17,000 pieces

Debuted #40 on the Billboard Rap Chart

#7 Rap Singles Chart (SoundScan)

#43* - #32* Top Singles

LOCAL SALES:

Chicago #3, Las Vegas #7, St. Louis #2

Milwaukee #4, Flint #7, Omaha #9

#7 @
**THE
BOX**
MUSIC TELEVISION
YOU CONTROL
five weeks in
the top 10



Celebrating Our 145th Day In Business

THE BREAKDOWN[®] COOLBOYS

CHARTS COMPILED BY ePRO FROM KEY RECORD POOLS ACROSS THE U.S.A. (Reprinted with permission from ePRO © 1996)

U R B A N				
TC	LC	SONG/TITLE	ARTIST	LABEL
1	1	KILLING ME SOFTLY	FUGEES	RUFF HOUSE/COL/CRG
2	2	YOU'RE THE ONE	SWV	RCA
3	11	YOU AND YOU AND YOU	FRANKIE CUTLASS	RELATIVITY
4	3	RENEE	LOST BOYZ	ISLAND
5	30	GET ON UP	JODECI	MCA
6	13	DOIN' IT	LL COOL J	DEF JAM
7	6	ONE FOR THE MONEY	HORACE BROWN	MOTOWN
8	9	LIVE AND DIE FOR HIP HOP	KRISS KROSS	COLUMBIA/CRG
9	26	SUSPENDED IN TIME	GROUP HOME	PAYDAY
10	5	KEEP ON, KEEPIN' ON	MC LYTE F. XSCAPE	EASTWEST
11	16	HOO-BANGIN'	MACK 10	PRIORITY
12	4	WOO HAH!! GOT YOU ALL IN CHECK	BUSTA RHYMES	ELEKTRA
13	7	PARTY 2 NITE	LADAE	MOTOWN
14	17	IT'S YOU THAT'S ON MY MIND	QUINDON	VIRGIN
15	32	BACK AT YOU	MOBB DEEP	EASTWEST
16	20	DEAD PRESIDENTS	JAY Z	PRIORITY
17	33	2 OF AMERIKAZ MOST WANTED	2 PAC	DEATHROW/INTERSCOPE
18		BABY LUV	GROOVE THEORY	EPIC
19	35	NO MORE GAMES	SKINDEEP f. LIL KIM	LOOSE CANNON
20	63	YOU	MONIFAH	UPTOWN
21	47	THE YEARN	PETE ROCK & THE LOST...	ELEKTRA
22		RECOGNIZE & REALIZE	BIG NOYD	TOMMY BOY
23	61	ILL VIBES	BUSTA RHYMES	ELEKTRA
24	53	WHEREVER YOU ARE	MIC GERONIMO	BLUNT
25		KISSIN' YOU/TELL ME	TOTAL	BAD BOY
26	24	ALL EYEZ ON ME	2 PAC	DEATHROW/INTERSCOPE
27	29	ENVY	FAT JOE	RELATIVITY
28	49	ELEMENTS I'M AMONG	QUEEN LATIFAH	EASTWEST
29	25	MOTHERLESS CHILD	GHOSTFACE KILLER	FLAVOR UNIT
30	60	FAKIN' JAX	INI	ELEKTRA
31		MAD SCIENTIST	MC REN	RUTHLESS
32	22	ALWAYS BE MY BABY	MARIAH CAREY	COLUMBIA/CRG
33	18	A THIN LINE BETWEEN LOVE AND HATE	H-TOWN	WB
34	10	SOUL FOOD	GOODIE MOB	LA FACE
35	14	I WILL SURVIVE	CHANTAY SAVAGE	RCA
36	19	5 O'CLOCK	NONCHALANT	MCA-UNI
37	15	HEATHEN RAGE	CAPLETON	DEF JAM
38	31	LOUD HANGOVER	AKINYELE/SADAT X	LOUD
39	12	DOWN LOW	R. KELLY	JIVE
40	64	SERIOUS GIRL	CHEVELLE FRANKLYN	MESA
41	94	YOU SAID	MONA LISA	ISLAND
42	23	DROP	PHARCYDE	DELICIOUS VINYL
43	41	BRING IT ON	KINO WATSON	COLUMBIA/CRG
44	8	1,2,3,4 (SUMPIN' NEW)	COOLIO	TOMMY BOY
45	36	THE WORLD IS A GHETTO	GETO BOYS	RAP-O-LOT
46	38	COUNT ON ME	W. HOUSTON/C. WINANS	ARISTA
47	21	ALL I NEED	JESSE POWELL	SILAS
48	45	SCARRED	LUKE	LUTHER CAMPBELL MUSIC
49		BOOM BIDDY BYE BYE	CYPRESS HILL	RUFF HOUSE/COL/CRG
50		FREAK IT OUT	DOUG E. FRESH	GEE STREET

D A N C E				
TC	LC	SONG/TITLE	ARTIST	LABEL
1	1	SEXUALITY	k.d. lang	WB
2	2	SWEET DREAMS	LA BOUCHE	RCA
3	16	ONE MORE TRY	KRISTINE W	RCA
4	13	REACH	GLORIA ESTEFAN	EPIC
5	3	STRANGE WORLD	KE'	RCA
6	5	REMEMBERING THE FIRST TIME	SIMPLY RED	EASTWEST
7	9	AS I WATCH U DANCE	TIA	ICHIBAN
8	20	MISSION: IMPOSSIBLE THEME	ADAM CLAYTON & LARRY M	MOTHER/ISLAND
9	17	ALWAYS BE MY BABY	MARIAH CAREY	COLUMBIA/CRG
10	11	ESA NENA LINDA	ARTIE THE 1 MAN PARTY	SCOTTI BROS.
11	4	1979	SMASHING PUMPKINS	VIRGIN
12	7	TELL IT TO MY HEART	TAYLOR DAYNE	ARISTA
13	49	THEY DON'T CARE ABOUT US	MICHAEL JACKSON	EPIC
14	6	OOH BOY/SLEEPING WITH AN ANGEL	REAL MCCOY	ARISTA
15	18	THE CAPTAIN OF THE SHIP	RATPACK	LOGIC
16	61	ONE BY ONE	CHER	REPRISE
17	8	INSIDE OUT	CULTURE BEAT	550
18	71	CHILDREN	ROBERT MILES	ARISTA
19	10	ZOMBIE	A.D.A.M. f. AMY	CRITIQUE
20	19	NO REASON TO CRY '96	JUDY TORRES	QPM
21	14	FEELS SO GOOD/SHOW ME	LINA SANTIAGO	GROOVE NATION
22	25	POINT OF NO RETURN	EXPOSE	ARISTA
23	86	YOU KEEP ME HANGIN' ON	REBA MCENTIRE	MCA
24	36	KILLING ME SOFTLY	FUGEES	RUFF HOUSE/COL/CRG
25	28	FEEL THE MUSIC	PLANET SOUL	STRICTLY RHYTHM
26	39	YOU'RE THE ONE	SWV	RCA
27	65	LOOKING AT YOU	SUNSCREAM	COLUMBIA/CRG
28	15	HYPER-BALLAD	BJORK	ELEKTRA
29	12	LUCKY LOVE	ACE OF BASE	ARISTA
30	40	REACH HIGHER	UNKNOWN SOCIETY	CUTTING
31	58	FASTLOVE	GEORGE MICHAEL	DREAM WORKS/GEFFEN
32		WRONG	EVERYTHING BUT THE GIRL	ATLANTIC
33	23	SUNDAY AFTERNOONS	VANESSA DAOU	MCA
34	27	THINK TWICE	ALANA DANTE	NEXT PLATEAU
35	93	FOR THE LOVE OF YOU	JORDAN HILL	143 REC/ATLANTIC
36	45	COME DIG IT	MACHEL	DELICIOUS VINYL
37	24	DON'T WASTE MY TIME	SA-DEUCE	EASTWEST
38	22	I NEVER NEEDED	ALEXIA PHILLIPS	INTERHIT
39	30	1,2,3,4 (SUMPIN' NEW)	COOLIO	TOMMY BOY
40	21	LOVE HAS NO NAME	BABBLE	REPRISE
41	47	MOVIN'	MONE	STRICTLY RHYTHM
42	48	YOU DON'T HAVE TO WORRY	RHYTHM CENTRAL	METROPOLITON
43	51	ENTERTAIN ME	BLUR	VIRGIN
44	57	COULD THIS BE THE LOVE	ERIRE	LOGIC
45	73	HALLO SPACEBOY	DAVID BOWIE	VIRGIN
46	33	HELLO	STATE OF GRACE	RCA
47	31	IMITATION OF LIFE	BILLIE RAY MARTIN	SIRE/EEG
48		X FILES THEME	DADO	NEXT PLATEAU
49	43	THE SOUND	X PRESS II	LOGIC
50	46	ONE FOR THE MONEY	HORACE BROWN	MOTOWN

DANCE

I N D E P E N D E N T S

"Who Could It Be" The Remix
LUCIANO f/ The Jungle Brothers

"The greatest Reggae singer out today. Check out this single."
-**Bobby Konders/WQHT**

"Phat, phat track...you gotta play it."
-**D.J./M.D. Mein/KYLD**

"The Sh*t!!!"
-**P.D. Paco Lopez/WJBT**



"Dope record with Reggae flavor sparkin' the return of The J.B.'s!"
-**The Ruffnecks/KPWR**

weekly focus

A HUGE BUZZ!!!

It's a real vibe for the Summer.

URBAN RADIO ADD DATE 6/4
CROSSOVER RADIO ADD DATE 6/11

FACES & PLACES



We're sure this is all very innocent, and even if it's not, we don't want to get sued for libel, so we'll just tell you that those pictured (l-r): **Monte Lipman**, Universal; **Dale Cannone**, VP, Epic; **unkown woman**; and **Hawk Harrison**, MD, WFBC/Greenville, seem to be having a good time!



WILD107 Phat Sticker Stop! Pictured (l-r): **Renee Taylor**, WILD107 air personality; **Francisco**, Velocity Records; **Buffy**; **Sarita Geronimo**, Asst. Promo. Dir.; and **Michael Martin**, PD.



Spongebath Records/Zoo Entertainment recording artists Self are pictured outside a pre-show party at New York City's Cake prior to their New York debut performance at Brownies last week. Pictured front row (l-r): **Zoo Dog**, **Doug Ingold**, Zoo; and **Rory Daigle**, Spongebath Records. Middle row (l-r): **Mike Mahaffey**, Self; **Matt Mahaffey**, Self; **Lou Maglia**, Zoo; **Timm Nobles**, Self; **Jeff Dodes**, Zoo; and **Mike Boyle**, FMQB. Back row (l-r): **Miles Baker**, Zoo; **Jason Rawlings**, Self; **Chris James**, Self; and **David Ross**, Zoo.



RCA recording artists, La Bouche, recently visited Chicago radio station B96 to celebrate the gold success of their hit single, *Be My Lover*, and the now gold second single from their gold album of the same title, *Sweet Dreams*. Pictured (l-r): **Tim "Spinnin" Schommer**, B96 DJ; **Lane McCray** and **Melanie Thornton** of La Bouche; and **Julian "Jumpin" Perez**, B96 DJ.



New York's WPLJ-FM celebrated its 25th anniversary by teaming up with Billy Joel, who is celebrating his 25th anniversary as a solo artist, with a live three hour broadcast from Town Hall in Manhattan. Pictured back row (l-r): **Jill** and **John Machay**, Scott and Todd Producer; **Diana Ferrito**, Scott and Todd Producer; **Todd Pettengill**, morning man; **Scott Shannon**, PD/morning man; **Jimi Roberts**, DJ; **Billy Joel**; **Naomi DiClemente**, news anchor; **Mitch Dolan**, WPLJ Pres./GM; **Joe Nolan**, Traffic reporter; **Marc Hilsenrath**, Research Director; **Tony Banks**, DJ; and **Kristie McIntyre**, DJ. Front: **Kevin Seal**, DJ.



A&M recording artist Jann Arden dropped by KMXZ in Tucson, AZ for a quick on-air visit. Pictured (l-r): **Brenda Longhi**, KMXZ/Sales; **Tami Shawn**, A&M Records; **Jerry Agar**, KMXZ morning show; **Jann Arden**; **Bobby Rich**, KMXZ morning show; and **Wendy Sweet**, KMXZ news anchor.

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AN EXCLUSIVE INTERVIEW WITH

MARK MURPHY & ROXI LENNOX



Intro and Interview by Mark Shands

Welcome to Alaska, land of the midnight sun, the last frontier. It's the biggest state in the union. Initially inhabited by Eskimos, Aleuts, Athabascans, Tlingit, and Haida, Alaska was first visited by Europeans in the early 18th century. Real economic growth in Alaska began only during World War II, when the federal government established several important military bases in the territory. In 1959, Alaska became a state. Since then, they've seen some big changes around here, especially since 1968 when Alaskan oil was discovered. Now, tourists are a big part of the Alaskan economy too. With a population of 226,000 and growing, Anchorage is the biggest city in Alaska, and its populations is served by one Top40 station, KGOT. In this interview, OM Mark Murphy and interim PD Roxi Lennox talk about life and radio in the not-so-frozen tundra!

MARK, WHAT'S THE WEATHER IN ANCHORAGE LIKE TODAY?

It's absolutely gorgeous! It's a pretty clear day, I can see mountains everywhere. It's very beautiful. Today the high will be around 50. In the Summer it'll get up to 75. Around here when it gets up to 50 degrees, the people are in shorts.

YOU KNOW A LOT OF US DOWN IN THE LOWER 48 THINK YOU GUYS GO TO WORK ON A DOG SLED AND YOUR STATION IS IN AN IGLOO.

That's the impression I had before I came up. I was a little scared to take that first flight up here, wondering what it was gonna look like when I get off the plane! I was pleasantly surprised. Anchorage is just your basic 226,000-person city.

WHERE DID YOU COME FROM?

I was in Colorado Springs before I came to Anchorage, but I grew up in Minot, North Dakota.

WOW, THAT MUST HAVE BEEN SOMETHING TO GET A JOB NIBBLE FROM ALASKA!

Yeah, everyone thought I was crazy for considering Alaska, but I thought it would be a great experience. I was just firin' tapes and resumes out to everywhere from Maine to Florida to Anchorage, Alaska. This is where I ended up!

WHAT SURPRISED YOU ABOUT ANCHORAGE?

I think the biggest thing, when I first walked off the plane, and started driving around, was that it looked just like Colorado Springs, the city I had just left! The mountains are right out your back door and here in Anchorage you've got ocean on your other side. It's just absolutely beautiful. When I first came up here I thought there'd just be about 30-40 thousand people in the city; I thought the city would be run down and dirty. But, Anchorage is really a

beautiful city.

DO YOU HAVE ANY COMPETITION?

There's no direct format competition, but everyone's a competitor. There's a Hot AC that's doing well, and a strong AC that's also a COMCO station. There's a Rock station that's very good, they've got a great morning show. Mark and Brian are now in the market on the Classic Rock station. It's a pretty healthy market. There are close to 20 signals in the market to choose from.

I SEE YOUR RATINGS LOOK EXCELLENT.

KGOT is #1 18-34 females, we're tied for 3rd 25-54 females, we're tied for #3 men 18-34 and we're #3 12+. KWHL,

"I came up here thinkin' I'd just hang out for a couple of years...then I'm out of here! Now it's 6 years later, I'm working with a great company and Anchorage is a fabulous place to live."

- Mark Murphy

the rocker, is #1 12+, Country KASH is the #2 station 12+. There's a real country battle going on right now in this market. Modern Rock is really strong with the men in Anchorage. Of course KGOT's strength is females.

IS THERE A MAJOR DIFFERENCE IN DEMOS OR ETHNIC MAKEUP? OR IS IT PRETTY MUCH A NORMAL MARKET?

It's a young city. There's both an Air Force base and an Army base in town. The market itself is very unique. The demographic makeup is very similar to a city in the Midwest.

I GUESS THE MAIN MINORITY IS THE NATIVE AMERICANS, INCLUDING ESKIMOS?

The Native population in Anchorage is only 6 percent. Most people think it's a lot higher than that. The African-American percent is 6 percent and both Hispanic and Asian communities make up 4 percent of the total population.

SOUNDS LIKE THE MAIN DIFFERENCE IS THAT THE POPULATION SKEWS YOUNGER.

Yes, I think the median age is right around 30 in Anchorage.

SO, WITH THAT IN MIND, DO YOU APPROACH TOP40 IN A DIFFERENT WAY, OR ARE YOU PRETTY MUCH LOOKING FOR

It's a great network and it does very well here. The morning show is hosted by April AAHS from 7 til 9 weekday mornings. April not only does a great show in the morning, but she's also out promoting this station constantly. We just got an affiliate report from Radio AAHS and they've found that our market generates about 20,000 calls a month to their network! We're generating as many calls as markets like Orlando and Phoenix. And we have a very established AC station KYMG that is very strong and has a solid staff. We also have three stations in Fairbanks.

DO YOU GET TO WORK WITH THE FAIRBANKS STATIONS TOO?

Yes, I was just up there a couple of weeks ago. We have an extremely strong Country station up there, KIAK-FM. Also there's KIAK-AM which is News/Sports and our Fairbanks AC, KAKQ-FM. It's very nice because both FMs really dominate the Fairbanks market and the AM has a pretty good stronghold on all the news and sports going on in town. It's really a good combination to have.

ESPECIALLY SINCE ANCHORAGE AND FAIRBANKS ARE THE TWO MAJOR MARKETS OF ALASKA!

Yes that's right.

TELL US ABOUT YOUR COMPANY.

It's Comco. They owned MAGIC-FM/KYMG in Anchorage when I first came into this market. My general manager at KGOT, Gary Donovan, made the move to Comco and MAGIC-FM as their President and General Manager, probably about 4 years ago. They bought our stations here in Anchorage and in Fairbanks, so now we're all a family. But, at first, Comco started with just the one station, KYMG.

LOOKS LIKE COMCO IS A DOMINANT FORCE FOR RADIO

...Continued On Next Page

**...Continued From Previous page
IN ALL OF ALASKA!**

Yeah, we certainly have our share of the pie.

**TELL US ABOUT YOUR GM,
GARY DONOVAN.**

Gary's the President and GM. He's a true leader with a winning attitude. I think everything about KGOT and Comco is a reflection on him. He's really got that ability to keep good people in the same building. It's tough when you have a lot of people working close together. In other markets people seem to come and go, but Gary's managed to keep all the same key people in place for such a long time. He's really got a great radio mind. The only thing he needs to work on is his golf game!

**GIVE US A BRIEF UPDATE ON
YOUR COMPANY'S MOVE INTO
THE FAIRBANKS MARKET.**

Well, fortunately our Fairbanks stations do extremely well. Our Country station, KIAK, has like a 28 share! Our Fairbanks AC, KAKQ, has a 17 share. So they certainly hold their own up there. Michael Rogers is the new PD at KAKQ. He used to program one of the Full Service stations in Anchorage. It's not like we've got to go in and start fixin' broken pieces, because everything's already working pretty smooth, the market is pretty much dominated by Comco. The stations work very hard to earn their success.

**MARK, YOU RECENTLY GOT A
PROMOTION DIDN'T YOU?**

Yes, I'm OM and currently still acting as Program Director of KGOT until I hire someone officially. Right now, Roxi is the interim Program Director. She's handling all the day to day programming duties. She is the KGOT Music Director and midday talent too. Roxi's been the MD for about 3 years.

**HOW LONG HAVE YOU BEEN AT
KGOT?**

Six years almost to the day! I was driving up the AL-Can highway six years ago! Talk about an exciting drive!

WHAT WAS IT LIKE?

I took off from Colorado Springs, went home to North Dakota to spend some time with my family, then it was a four-day trip through the beautiful Canadian mountains to Anchorage.

**DID YOU DO THE TYPICAL
RADIO MOVE WITH BIG RENTAL
TRUCK?**

I had a Toyota 4x4, packed it to the gills, there was barely room for me to squeeze into the driver's seat! It was a fabulous trip, I recommend it to anyone who wants to see just what the country is all about! Just take a drive up that Alaska Highway, it's unbelievable.

**I GUESS YOU HAVE SOME NICE
PLACES TO GOLF IN ALASKA!**

Yes, there are a few nice golf courses and the best part about it is that you can play until midnight in the summer.

**YOU MEAN IT'S LIGHT THERE
AT NIGHT?**

Starting early June through mid-July it stays light until about midnight.

**DOES THAT MIDNIGHT SUN
AFFECT YOUR NIGHT PRO-
GRAMMING?**

Well, nights are very important for us, nights are a lot like weekends. Just because you can get off work here at 5 o'clock and still go out and play and do what you want outside until the sun goes down.

**SO HOW LATE DO YOU PLAY
GOLF UP THERE?**

I got off the course one time at 1 o'clock in the morning! Alaska is a fascinating place. It's really one of the best kept secrets in the country. Many people have heard about it, but most haven't taken the time to go up and see it. Most people who live here came up during the late '70s and '80s when the pay levels were unbelievable because of the oil boom that was going on. Many thought they'd just come up to Alaska for a couple of years, make their coin, and get out of here. Guess what? They're all still here!

THEY LIKED IT HUH?!

I mean I came up here thinkin' I'd just hang out for a couple of years, get my feet wet, then I'm out of here! Now it's 6 years later, I'm working with a great company and Anchorage is a fabulous place to live. I'm in no hurry to rush out of here.

**IS IT A ROUGH CLIMATE TO
DEAL WITH IN THE WINTER?**

Maybe for some people. I grew up in North Dakota. Enough said!!! Winters are actually colder in North Dakota than they are in Anchorage. It gets down below zero every once in a while, but it's nowhere near as cold as the winters in North Dakota.

**"I've found that moose, bear
and Dall sheep love Hootie &
The Blowfish just as much as the
real people in the States do!"**

always looking for ways to connect to the audience in a fun or unique way!

**ARE THERE OTHER MARKETS
YOU WATCH FOR MUSIC INFOR-
MATION, OR DO YOU JUST
WATCH WHAT'S GOING ON IN
ANCHORAGE?**

We check out some stations in certain markets, like KDWB in Minneapolis. They're a real Mainstream station with that midwestern feel. We'll look at the Mainstream stations like ours. There are not a whole lot of them left anymore.

**DO YOU GET VISITS FROM
RECORD REPS UP IN ANCHOR-
AGE?**

Yes, most of the Seattle reps come up once or twice a year. We have a really good relationship with most of the labels. Every once in a while one of the national reps will come up too. And then there are the ones who always threaten to come up but still haven't made it here yet.

**WHICH RECORD RETAILERS
ARE BIG IN THAT MARKET?**

The Fred Meyer chain does real well here. There are four Musiclands, Borders Books and Music; Metro Music and Books move a lot of product and we share information with them. Sales research is one of the big tools I use to watch this market. We've also done some research projects recently.

**WHAT'S YOUR APPROACH TO
MORNING DRIVE?**

We have just an unbelievable morning

- Roxi Lennox

show. The Scott and Stu Morning Zoo! It's Scott Dooley who used to do the morning show at our competitor back when there was another Top40 station here. We teamed him up with Stu, Bill Stewart who is a pretty wacky character. And there's U-Turn Levern who does news and traffic. It's a great show. They have a lot of chemistry, it's been a couple of years that they've been together now. It's very personality-oriented, yet the music is very much a part of the show. They've got free reign to pretty much have a good time, and if they happen to stumble across a bit that's super exciting and they talk for a few extra minutes, that's fine as long as it's entertaining.

**I GUESS THE "WINTER IN
ALASKA" THEME CAN MAKE
FOR SOME INTERESTING
PROMOTIONS?**

In the winter, we do a lot of trips. We try to get people out of here! I mean it's only light from 10 in the morning til 3 in the afternoon! When it gets so dark all the time, your body clock reacts, you find yourself hibernating and sleeping a lot more. In the summer when it's light, you find you're sleeping less than normal. So, during those winter months the listeners are really into gettin' out of here and finding some sunshine! We do a lot of trip giveaways and things like that. During the winter book we usually send listeners to Hawaii, Mexico, or someplace that's sunny and warm. I should mention that our Promotions Director Sezy Gerow is fantastic! She's

**WHO'S YOUR AFTERNOON
DRIVE TALENT?**

Well, I was until about two weeks ago. Now I've moved the night guy, Phil Kirn, to PM drive while I look for a PD to take my place. Phil's been doing nights and has dominated the evening ratings! He's great with the phones and sounds really good in PM drive.

WHO'S ON AT NIGHT?

6-10PM is Rolando Jay. Rolando's been on the air a couple of years, he also does our mix show on Saturday night from 9 'til 2. He's filling in on this 6 to 10 show until we see where our new PD fits in. In the meantime, Rolando's been doing a fantastic job. The phones are really hot and he tries to let the audience be the star of the show.

**ARE YOU FEELING A DANCE
MUSIC RESURGENCE IN YOUR
MARKET?**

Dance music has always sold pretty well in Anchorage. But KGOT is not a Dance station by any stretch of the imagination. In fact, we stay pretty clear of most Urban/Rap-leaning product. Most of our Dance music is on Saturday nights during our mix show with Rolando.

**WHO FOLLOWS ROLANDO AT
10PM?**

Brian Gregory has a very music-intensive, tight show. He's got good pipes and a strong delivery. He keeps the music cranking and does a lot of contests.

**I IMAGINE IT'S PRETTY ACTIVE
AT NIGHT WITH THE SUN UP
UNTIL MIDNIGHT!**

Especially in the summer. Everybody's sleeping habits change with the seasons here. In the winter, everybody goes to bed at 10 and they're up at 6. But, in the summer, many go to bed at midnight and get up at 5. You have to adjust your body to the change. There's just so much you can do during the day and into the night when it's summer here.

**HOW ABOUT YOUR OVERNIGHT
AIR TALENT?**

From 3:30 to 5:30AM, Sharon Lanes comes in and keeps the music going. She's very talented and has a big part in helping set up for the Scott and Stu morning Zoo.

**HOW DO YOU FIND TALENT FOR
THE ANCHORAGE, ALASKA
MARKET? IS YOUR DISTANCE
FROM THE LOWER 48 A
FACTOR?**

Probably one of the toughest things to do is find good people. Many radio people here move back and forth between the different Anchorage stations. It's pretty tough to find some part-time people that are really committed to doing radio as opposed to just trying to make a few extra bucks.

**FINDING PART-TIME RADIO
PEOPLE MUST BE HARD THERE.**

In most markets you've got outlying areas where you can pull a talent in to work a weekend shift. Here in Alaska, this is it, there are no outlying cities

...Continued On Page 34

FIRST IT WAS WOO-HAH!!
NOW IT'S A PARTY
IMPACTING RHYTHM CROSSOVER
NOW!

ONE OF THE MOST DISCOVERED AT STREET!

ALREADY IN DA MIX:

WJMN	Boston	KMEL	San Francisco
HOT97	New York	KPWR	Los Angeles
WPGC	Washington D.C.	Z90	San Diego
WJMH	Greensboro	KWIN	Stockton
KBXX	Houston	KCAQ	Oxnard
KUBE	Seattle	KSFM	Sacramento

YOU ARE INVITED!

IT'S A PARTY

BUSTA RHYMES

Featuring ZHANE

*The new single and video
from his soon-to-be-platinum solo debut THE COMING.*

*Produced by Easy Mo Bee for Bee Mo Easy Productions
Management: Flipmode Entertainment and Violator Management
Zhane appears courtesy of Motown Records*

...Continued From Page 32

except for those that are 2-3 hours away.

SO YOU HAVE TO FIND PEOPLE AND TRAIN THEM?

That's the biggest thing. You've got to find good quality people. It doesn't matter how much radio experience they've got, if you find a good quality person who's so into radio and just wants to learn. As a PD, you just take them on as your next project and you work with them. Hopefully, after a few months, they're really sounding up to par. That's basically what we've done. It's the toughest part of the job. We're very fortunate here at KGOT to have an awesome part-time staff.

IS IT HARD TO FIND TALENT WHO ARE UP FOR A MOVE TO AN EXOTIC, DISTANT LOCATION, LIKE ALASKA?

Yes and no. We haven't had a lot of openings. I've been so fortunate to have most of the same people since I've been here. I mean I've been here for 6 years. When I got here, Phil, who does afternoons, was already on the staff. Roxi came on 3 months later. We just have not lost that many people. It's so nice to have the same staff and not have to worry about it very often.

We're in the process of looking for a new Program Director now. There have been a lot of people interested. I've got tapes from some very quality people. So, I don't think it's going to be tough to get someone to make a move up here if that's the decision that we make. I think Alaska, over the past few years, has become more popular in the lower 48. There's been a lot of advertising and people talking about Alaska. I think more people's eyes have been opened to Alaska and it's probably a pretty good move for somebody who's programming in a smaller or equivalent-sized market. It's a good job to have and Comco's such a great company to work for. And that's so tough to find anymore. I haven't worked at any other station where you've got the same people working together for 5 years. It's almost unheard of in this business.

ARE ALL THE ANCHORAGE COMCO STATIONS IN THE SAME BUILDING TOGETHER?

Yes. When Comco bought us a few years ago, KYAK and KGOT moved into their location downtown.

SO HOW ARE THE STATIONS GETTING ALONG?

The first couple of months the quarters were a little on the cramped side. There might have been a little tension, but, we were pretty good friends already with many of the people who worked at KYMG. I mean we all kinda knew each other. President and GM Gary Donovan had been KGOT's GM back at our original building and the Sales Manager at KYMG used to work at KGOT and KYAK. The Business Manager has been here forever. We all knew each other. So, it was really a very smooth transition. Now that we've been working together for two years, it's great!

WITH ALL THOSE STATIONS I SUPPOSE YOU GUYS HAVE A NICE CHUNK OF THE ANCHORAGE MARKET TOO?

Especially when it comes to the female audience.

MARK, THANKS FOR TELLING US YOUR INCREDIBLE STORY OF RADIO IN ALASKA!

It's great to get some recognition in the trades, especially HITMAKERS. Sometimes we feel so removed from the rest of the world. Quite frankly, we are! It's a three-hour flight to the closest market, Seattle. It's nice to let people know that, hey, there really are some great radio stations up here in Alaska. Maybe someday BDS and SoundScan will realize that as well.

ROXI, YOU'RE CURRENTLY THE INTERIM PD AT KGOT. HOW DO YOU LIKE THE HOT SEAT?

It's great, it's a lot of work, but I love it!

HAVE YOU ALWAYS BEEN IN ALASKA?

I've been here just about 9 years now. Before that, I was in Boston and in

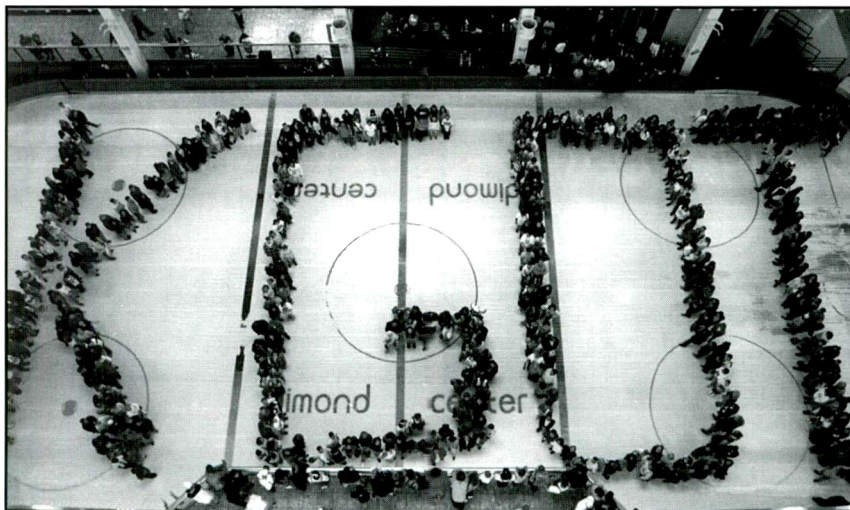
busy market for us radio folk...with about 250,000 people. When I went to the Gavin, people were all over me with this Alaska thing! Like I was from some foreign country! We're a real city! With real people! And, oh by the way, we didn't have snow this year until mid-February! After the rest of the country had been hit hard!

WHAT'S IT LIKE PROGRAMMING MUSIC FOR THE ANCHORAGE MARKET? IS IT DIFFERENT?

As far as Top40 goes, I don't think it's any different at all. It's a very hip market and very open-minded. Most of the people here are from somewhere else.

DOES THE DARK WINTER OR THE LONG DAYS OF SUMMER MAKE A DIFFERENCE WITH YOUR MUSIC PROGRAMMING?

(Laughter) You know, you'd think we'd be slow and depressing or something in the winter or just the opposite, trying to boost it up just a little bit. But, no, we just keep on track with what everyone else in the country is playing.



WHAT'S THAT SPELL? When BOYZ II MEN played Anchorage recently, KGOT got Alaskans to do what would seem to be the absurd: spend some time on ice! Each participant got an entry stub good for a shot at tix to see B2M live and KGOT got a serious show of listener support! (N)ice job!!!

Portsmouth, New Hampshire where I did morning drive.

WHAT WAS YOUR FIRST IMPRESSION OF ALASKA WHEN YOU FIRST MOVED?

I was really not impressed at first. I came here in October. It was pretty brown! That's about when it starts to snow here. I was homesick too. I didn't know what to expect of Alaska. I was just excited about a new place, new people and a new adventure!

SOUNDS VERY RADIO!

Right, just go for it! I love it here...especially now. It's Spring! We have sunshine 'til 10PM. It's a little tougher to say I love it in January, when it's dark and cold. I'll usually escape for a weekend to someplace sunny and warm.

WHAT'S YOUR TAKE ON THE MARKET. IS RADIO A LOT DIFFERENT IN ALASKA?

Well...I've found that moose, bear and Dall sheep love Hootie And The Blowfish just as much as the real people in the states do! No! It's a very competitive market for radio. A very

We just play the hits, whatever they may be, winter or summer.

I GUESS YOUR AUDIENCE IS AFFECTED BY MUSIC ON TV TOO?

Yes, MTV and The Box and VH1 all have an effect on our market.

DO YOU GET BETTER PHONES IN THE WINTER?

Yes! I've noticed that our phones have mellowed out now that the sun is out 'til 10PM. They're listening, but they're outside and not as likely to call.

DO YOU HAVE A CLUB SCENE?

Well yes, we do! We have the Brown Bear Saloon, The Last Frontier Ale House, George's Homestead and...don't forget...the World Famous Chilkoot Charlies! (Laughing) I'm kidding, I'm kidding! There are two major clubs here, Top Of The Rock and Wave. We've also got Country clubs, Rock bars and Jazz clubs. We've also got some Blues clubs and coffee houses that expose music.

HAVE YOU EVER SEEN AN ARTIST BREAK OUT OF YOUR MARKET?

Jewel, on Atlantic Records, believe it or not, is from Homer, Alaska. She hit fast here in Alaska and is now just moving through the rest of the country. She did a show here about a month ago at the 4th Avenue Theatre. Sold out in 2 days. Alaska really loves Jewel. She's made it big and Alaskans are glad to see that. Lane McCray of LaBouche is also from Alaska.

WHAT ABOUT CONCERTS?

There aren't as many as in some cities because of the distance the groups have to travel. We've had Boyz II Men in concert here, Coolio, Blues Traveler, L.L. Cool J., and Bon Jovi to name a few.

TELL US ABOUT SOME OF KGOT'S PROMOTIONS.

Of course the cash promotions go well. We do a couple of those each year. Another one that seems very important to our listeners is getting the heck out of here! So, we do trip/vacation promotions regularly. We've also sent listeners off to concerts in Seattle and Las Vegas.

I HEAR YOU HAD A PRETTY BIG BOYZ II MEN PROMOTION.

That was a hit! Boyz II Men have been in Anchorage two or three times and have a huge following. We had a large amount of tickets to give away to their concert, so we invited the listeners to come down to the Ice Arena, which is an ice skating rink. We got the listeners to get out on the ice and spell out our call letters, KGOT. We had about 600 listeners out on the ice. We assigned them numbers and had a drawing for all the tickets. (See photo at left.)

We also have this cool prize gun we use at promotions. It's an air compression tube. We can stuff tee shirts and other prizes into it and shoot them towards the crowds.

WOW, THAT'S A FIRST. WHERE DID YOU FIND A PRIZE GUN?

Our engineer made it for us! We use it at events where there are big crowds...like hockey games or concerts. It's big, but not heavy. I can operate the thing myself. We do have to be careful with it 'cause the crowd gets all worked up!

BESIDES PROMOTIONS I KNOW YOU'RE VERY ACTIVE IN THE KGOT MUSIC PROGRAMMING. WHAT IS IT YOU LOOK FOR WHEN YOU'RE WORKING WITH A RECORD PROMO REP?

Funky underwear! (Laughter) I need SoundScan information. Anchorage is not a SoundScan market, but I need to see what's selling in the rest of the country. Usually this market's sales info is pretty close to what the lower 48 states are selling. I also watch what the major stations are picking up on.

Really, I think that more music industry people should come up and see what Anchorage is all about. You know I think everybody's got kind of a preconceived notion of what Alaska is like. If they saw Alaska I think they'd fall in love with this area.

Monifah

first, there was "I miss You",

then, it was outdone by the remix

now, the spotlight is on

"YOU"

New Adds This Week:

**Z90
WHHH
KKSS**

Major Market Airplay:

**WQHT
KKBT
WERQ
WJBT
KCAQ
WWKX
WOCQ
KPRR**

Top 10 Sales In:

**New York
Detroit
Baltimore
Raleigh
Norfolk
Greensboro
Albany
Richmond**

Over 28,000 Pieces Sold Again This Week!



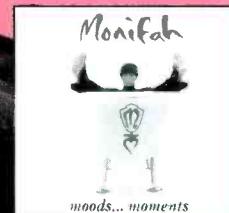
Heavy Rotation



#76-#26 in one week



from the album *moods... moments*
IN STORES NOW...



Ear To The Ground



WNCI MORNING Z-HOOTERS! During its recent "Dare The Zoo" week, WNCI wake-up team MATT, KIM and JIMMY had to perform the, uh, interesting task of being servers at the Columbus Hooters outlet. Other than JIMMY's ab. hair getting in a few dishes, we hear the event went (Incr)edibly well! (After seeing these pictures, we're thinking BOWEN may want to stay out a few more weeks!)



TANKS FOR THE FILL UP! When WZOK/Rockford recently staged a gas price war, we're pretty sure they weren't expecting the cavalry to show up, but it did, in the form of a National Guard tank driver, who was eager to cash in on the 20 cents per gallon price! PD TOM GARRETT tells us that 'ZOK's STEVE and J.J. (pictured) pumped over 5,000 gallons of petrol to a line of cars that stretched for over two miles. Not only did they serve their audience, but WZOK also helped trim the national debt! Bravo!!

THE LATEST

As we went to press last week, it looked like veteran programmer (and recent OM of KEDG/Las Vegas) STEVE HOFFMAN was being courted by Greater Media as a PD candidate for KLSX/L.A. As sometimes happens, as soon as the ink had dried on that rumor, word came that STEVE had signed on with Westinghouse/CBS as PD of Classic Rock outlet KRQR/San Francisco! (As an interesting sidebar, STEVE was once a staffer here at HITMAKERS, and our humble Ear editor was the OM at KEDG. Hmmm!) Owner GEORGE and son DAX TOBIN are in search of STEVE's successor in Vegas...New York is once again in the spotlight this week! This time the news is centered on Infinity's K-ROCK (WXRK), which has just inked WBRU/Providence PD ALEXA "No Relation to GEORGE and DAX" TOBIN as its APD/MD. Additionally, K-ROCK inks SLUGGO for afternoons from the other K-ROCK, KROQ/L.A., as if we had to tell you where that was!...TIM VAN MAREN is stepping down from his OM duties @ KHTT/Tulsa and will cross the hall to program parent company Renda Broadcasting's AC outlet (KHTT sister-station) KBEZ. The move will apparently leave PD CARLY RUSH in charge of ops at KHTT...Despite what you may have read elsewhere, TOM WATSON is not in as the new PD of KHKS/Dallas. In fact, not only is he not in, he is definitely out, of the running that is! Why? See this week's edition of SCUTTLEBUTT for more!...H.O.L.A. (Home Of Latino Artists), the label founded by producer, arranger, artist, disc jockey (and WKTU/N.Y.C. mixer) JOHN "Jellybean" BENITEZ,

has appointed JOEY CARVELLO to the post of VP/Promotions. This announcement was made by KEN BAUMSTEIN, GM/Exec. VP of the label, which is a joint venture between BENITEZ, WASSERSTEIN PERELLA Entertainment L.P. and PolyGram...Just two weeks after arriving on the scene, new Q99 (KUTQ)/Salt Lake City program meister KEN CARR is shaking things up! The WOODY & BARBER! Show has been replaced with S.L.C.'s #1 rated "Freak Show" (no wake-up warm and fuzzies to worry about with that name), starring MICK MARTIN and ALLEN HANDY. The "Freak Show" had been heard the past two years on Rock KBER, but was let go May 1st when Citadel Communications purchased the station from Devine Broadcasting. Effective this past Monday (5/20), the duo were paired with WOODY on Q99. KEN also tells Ear that night guy SHOE has been made APD and new midday jock KAYVON is Q99's new MD. In what almost looks like a sports team swap, Q99 midday host KELLY HAMMER has left to go across the street to KBER.

BOWEN'S BUFF...HAD ENOUGH?

Ear sends its best wishes for a quick "get well" to WNCI/Columbus MD DAN BOWEN, who is recovering from illness brought about, apparently, by working out too hard! According to 'NCI PD JOHN DIMICK, while DAN was working out with his personal trainer last week, he overdid it. The overexertion caused some sort of chemical reaction that resulted in DAN's kidney's shutting down. The toxins that resulted from that brief kidney failure made DAN seriously ill and landed him in the

hospital! We're very happy to report that by the time you read this, DAN should be out of the hospital and back on the job! As for working out and health and personal trainers, we agree with JOHN, who said, "I'll have to reconsider my plans to get in shape. Wanna grab an Arch Deluxe and a strawberry shake while I think it over?" Yeah, we do!

MORE TRENDY ARB. ACTION!

The first phase of those pesky Spring '96 Arbitrends keep rolling in! Here's a look at the latest:

As new KIIS-FM/ex-KHKS/Dallas PD JOHN COOK vacates the Chateau Marmont for his new digs in the Valley, he can take pride in the knowledge that KISS106 just keeps going up, and up, and up! The latest Arbitrends show KHKS growing 5.7 - 6.4 (12+) and squeezing a strangle hold on Big D's top spot!

In Beantown, JOHN IVEY's got something to crow about, as KISS108 (WXKS) jumps up 5.7 - 5.9 (12+) and is tied with AC WMJX for 3rd place. Across the hall, CADILLAC JACK & Co. keep WJMN hanging tough at a 5.8! Across the street, OEDIPUS and Alternative WBCN slip slightly, 5.7 - 5.5, while Hot AC WBMX stays flat at a 4.0!

In Houston, look for new KRBE PD JOHN PEAKE to send a gift basket to New York addressed to TOM POLEMAN, who left the station on an upswing, as it goes 4.2 - 4.5 (12+)!



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KZHT	Salt Lake City	Add	WJJS	Roanoke	Add
WHHH	Indianapolis	Add	WJBT	Jacksonville	Add
WERQ	Baltimore	Add	KWIN	Stockton	Add
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KKFR	Phoenix	Add	and Many More !!		

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Ear To The Ground



REQUIRED READING! As a matter of editorial policy (yes, we do have one) we generally shy away from, uh...um, scatologic humor. However, when WGTZ/Dayton PD LOUIS KAPLAN sent us this photo of 293 morning dude JACK POHL and a (lucky?) listener perusing their favorite trade pub., we just had to run it! JACK was actually doing his show live in the buff as a cheap stunt designed to publicize his performance in a local stage production of "Oh, Calcutta!" All we can say to JACK is, "Gee, thanks for thinking about us, big guy!"



WHAT'S COOKING?! It's gonna be kind of difficult to explain this, and it has nothing whatsoever to do with the fact that each of these people believes new KIIS-FM PD JOHN COOK may be temporarily residing at the famous Chateau Marmont! Somehow EMI's SEAN LYNCH, HITMAKERS' Editor CHRIS RUH, JAS MANN of EMI recording group BABYLON ZOO and KHTY/Santa Barbara PD DAMION YOUNG and station Promotion Director BRAD WINSLOW found themselves at the Chateau with nothing better to do than take this picture!

SCUTTLEBUTT

So what's up with the PD search at KHKS/Dallas? Why did (alleged) candidates STEVE DAVIS and TOM WATSON drop out of the race? Was money an issue, or was Gannett's impending sale of its radio properties (no longer a sub rosa issue) a factor, with courted candidates asking for security (by way of a contract) that Gannett cannot, or will not, give? Is Gannett looking to swap the remainder of its radio holdings for one or two prime market TV facilities? And speaking of Gannett, is WMTX/Tampa PD MASON DIXON about to join the firm as PD of crosstown AC WUSA? While we're on the Gannett tip, what's going on with KIIS-FM pm driver the NASTYMAN?...The pipeline is still ringing with rumors that Westinghouse/CBS and Evergreen are inching closer to some sort of deal!...Is Houston about to get a new Top40 - its only true top40 - sometime soon? Well, KTBS changed hands twice this past week. Initially, Secret Communications swapped the outlet with Entercom, reportedly for two Pittsburgh stations and \$13 million in cash. That same day (Tuesday, 5/21) Entercom dealt KTBS to Nationwide, getting KISW/Seattle and \$12.5 million in cash! As a result, Entercom locks up the Rock-based formats in Seattle, while Nationwide gets an H-town duopoly, and rumors are flying that KTBS may be in for an overhaul, with a new format similar to KHKS/Dallas!

NEW TOP40's SIGN ON!

No, you're not hallucinating! Just weeks after some longtime Top40's, such as WHYY/Montgomery and OK95/TriCities bailed out of the format, a quintet of

stations jump on, or back to, Top40:

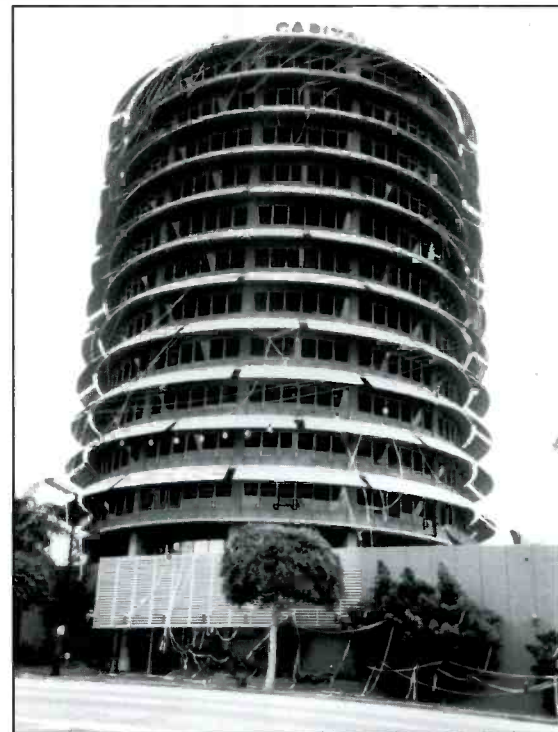
As we told you last week, former WDJX/Louisville MD JILL MEYER has signed on WJJS/Lexington as a Rhythm-based Top40!...Completing its metamorphosis, WZBQ/Tuscaloosa, AL flips from Oldies to Pop...Just about a month after OK95 (KIOK) switched to Country, new sister-station KEYW/Tri-Cities, WA grabs the Top40 mantle there under PD PAUL DRAKE and EX-OK95 MD MICHAEL DEAN...JOEY ARMSTRONG is the new PD at new hit outlet WNRV/Killeen-Temple, TX...Little Rock Classic Rock outlet KOUN flips to Hit music under PD TOM GALLAGHER!

CONGRATS TO...

...Reprise VP/Promotion STEVE TIPP and his wife WENDY who were twice blessed last Friday (5/17, our own CHRIS RUH's birthday) with the arrival of twin sons WILLIAM MICHAEL and CHARLES TYLER. The new "adds" to the TIPP roster weighed in at a very healthy 4.9 and 5.9 lbs. respectively!

...Z100/New York PD TOM POLEMAN and his wife JENNY on the arrival last Friday (5/17) of daughter JULIA KELLY!

...KSMB/McAllen-Brownsville, TX MD JEFF "Hitman" DeWITT and his wife ELIZABETH on the birth of daughter ELIZABETH ASHLEY, who arrived last Tuesday (5/14) at 8:48pm, and weighed in at 7lbs., 3 1/2 oz. Mother and baby are doin' fine and JEFF's looking for a few extra remotes!



T.P. TOWER! Employees at Capitol Records came to work last week to to find their beloved Tower had been covered with toilet paper. It was not just any T.P., but rather special BUTTHOLE SURFERS bathroom tissue. Officials have narrowed the list of suspects to either daring BUTTHOLE fans, or perhaps a member of the band. No word yet on what a suitable restitution might be, but we suspect Capitol punishment is not out of the question!



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1
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