

# HITS



D.J. JAZZY JEFF & THE FRESH PRINCE

## WINNERS

### FLASHMAKERS

- BON JOVI Merc
- BEACH BOYS Elek
- CINDERELLA Merc
- B MEETS GIRL RCA

### CROSSOVERS

- ANITA BAKER Elek
- VIXEN EMI
- D WILLIAMS Col
- T CHAPMAN Elek

### EARPICKS

- BON JOVI Merc
- ANITA BAKER Elek
- T CHAPMAN Elek
- D WILLIAMS Col

### BREAKOUTS

- METALLICA Elek
- SIOUXSIE Gef
- GEORGE BENSON WB
- SUMMER OLYMPICS Ari

### WILDCARD

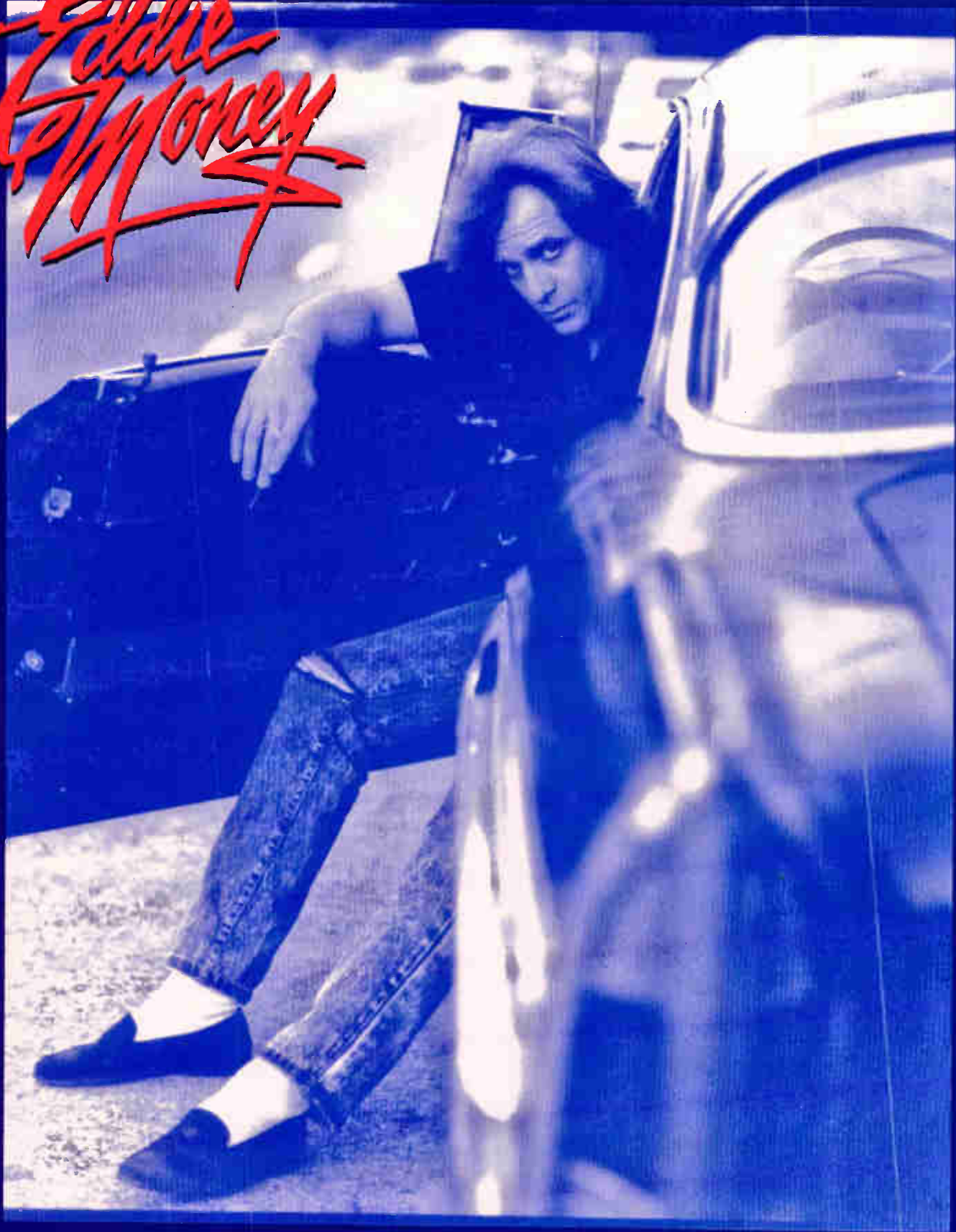
- D MODE Sire/WB
- See Page 12 For Details

## HOT NEW RELEASES

- JON ASTLEY**  
*Put This Love To The Test*  
Atlantic 7-89027
- PAT BENATAR**  
*Don't Walk Away*  
Chryz VS4-43301
- JOHN COUGAR**  
*Rave On*  
Elektra 69370
- HALL & OATES**  
*Downtown Life*  
Arista AS19753
- HURRICANE**  
*I'm Onto You..*  
Enigma B-75024
- EVELYN KING**  
*Hold On To What You've Got*  
EMI 50142
- EDDIE MONEY**  
*Walk On Water*  
Columbia 38-1228
- IVAN NEVILLE**  
*Not Just Another Girl*  
Polydor 887814-7
- ROMEO'S DAUGHTER**  
*Don't Break My Heart*  
Jive/RCA 1140-7J
- U2**  
*Desire*  
Island 99250
- VAN HALEN**  
*Finish What You Started*  
WB WB7-27746
- LUTHER VANDROS**  
*Any Love*  
Epic 34-08047

WALK ON WATER

Eddie  
Money

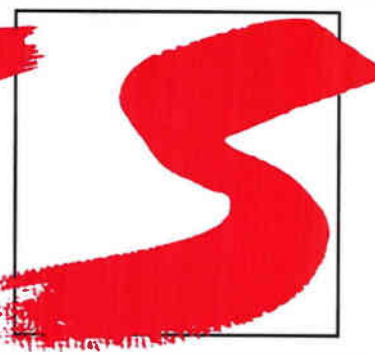
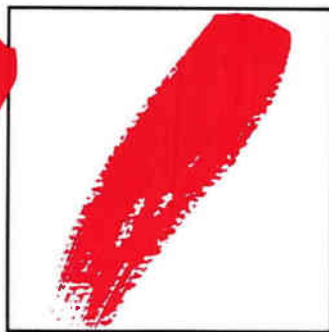


Taken from Eddie Money's LP "Nothing To Lose" on Columbia Records, Cassettes and Compact Discs 44302

Produced by Richie Zito & Eddie Money.  
Direction: Bill Graham Management

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## SINGLES

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Bobby McFerrin is a supreme giant with his uptempo feel good message song. Def Leppard is charging like crazy with the eight zillionth straight hit from their mega platinum "Hysteria" album, but UB40 with a five year old re-release may be the hottest of all.

## DIALOGUE

Bobby McFerrin says, "Don't worry, be happy, I'm #1." *Hits'* newcomer Gerrie Lim says, "I'm not."

30

KS104 P.D. Dave Van Stone's on a Rocky Mountain high in Denver. *Hits'* permed radio dilettante Jon Leshay's gone about as low as you can go.

32

## ALBUMS

54

The Guns are still ones, but Metallica is taking a mighty metal bite out of the marketplace as their double album debuts at #3. But where's Bon Jovi?

**Flashmakers** 22 **Earpicks** 44  
 Bon Jovi sweeps the field. Bon Jovi, of course.

**Crossovers** 27 **Post Modern** 35  
 Anita Baker leads. Sugarbubes ascend to #1.

**Requests** 28 **Breakouts** 52  
 Beach Boys go to Kokomo. Metallica EXPLODES.

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**Far Truths** 19 **Mini Mugs** 43  
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## Reitman's Stuff



*When he's not checking out album jackets and hairstyles, A&M's VP/GM Bob Reitman is tallying Gold and Platinum records for his red-hot label, currently represented in the charts with not one, but two UB40 LPs, as well as Top 40 smashes from Breathe, Giant Steps and Jeffrey Osborne. Don't judge the man by his cover on our Contents Page, but his impressive accomplishments.*

## On The Cover

Parents just don't understand, but the million-plus kids who've made Jazzy Jeff & the Fresh Prince's debut Jive/RCA album a platinum smash sure do. These Philly rappers are fresh, def, dope and all those other hip-hop slang expressions that translate into a pair of Top 40 hits.

# TOP FIFTY SINGLES

Based on a combination of sales and airplay

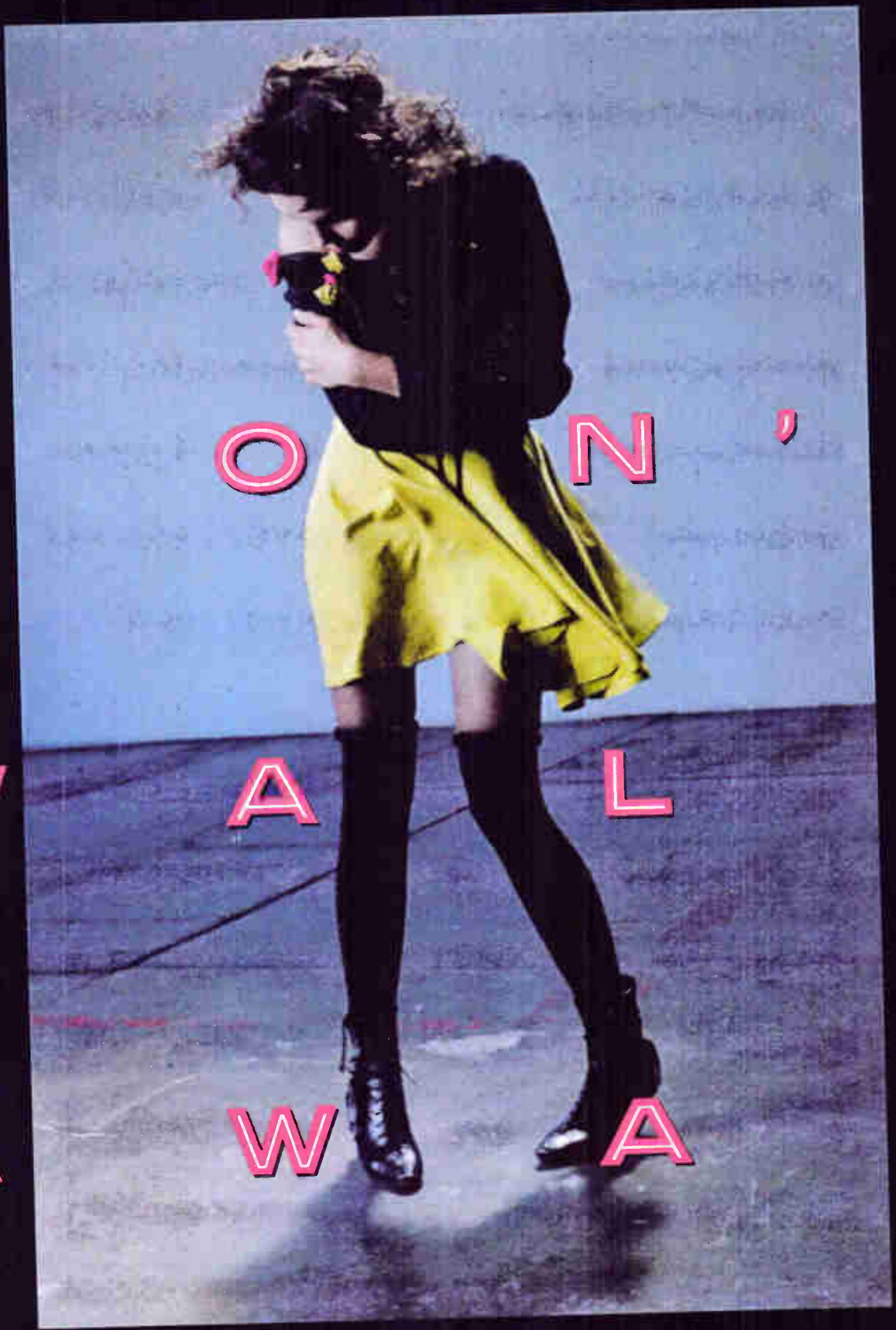
**Bobby McFerrin** becomes the kingpin this week and finally knocks **Guns 'N Roses** out of the top slot, but the charging **Def Leppard**, moving to #4 will be a contender soon enough. Other strong movers in the top group are

**Rick Astley**, going to #7 from #12, and **Cheap Trick** cracking the top ten from #14. **Phil Collins** breaks onto the first page at #22 and **Bon Jovi** scores as the highest debut on page 2 at #38.

LAST WEEK	THIS WEEK	ARTIST	TITLE	LABEL	COMMENTS
3	1	<b>BOBBY MCFERRIN</b>	DON'T WORRY	EMI 50146	Don't worry
1	2	GUNS N' ROSES	SWEET CHILD O' MINE	Geffen 7-27963	Lp still # 1
2	3	ROBERT PALMER	SIMPLY IRRESISTIBLE	EMI PB-50133	Smash
8	4	DEF LEPPARD	LOVE BITES	PolyGram 870 402-7	Another home run
7	5	TAYLOR DAYNE	I'LL ALWAYS LOVE	Arista 9700	Selling Lp now too
6	6	NEW EDITION	IF IT ISN'T LOVE	MCA 53264	Steady
12	7	RICK ASTLEY	IT WOULD TAKE A	RCA 86637	Exploding
11	8	PETER CETERA	ONE GOOD WOMAN	W. Bros 7-27824	Gaining quickly
20	9	UB40	RED, RED WINE	A&M 24411	Re-release exploding
14	10	CHEAP TRICK	DON'T BE CRUEL	Epic 34-07965	Hot remake
13	11	NEW KIDS	PLEASE DON'T GO	Columbia 38-07700	Teen smash
15	12	JOAN JETT	I HATE MYSELF	Epic 254-07919	Exploding
16	13	DJ JAZZY JEFF	NIGHTMARE	Jive/RCA 1124-7	Giant
17	14	INFO SOCIETY	WHAT'S ON YOUR...	T Boy/Rep 7-27826	Hot
10	15	KENNY LOGGINS	NOBODY'S FOOL	Columbia 38-07971	Falling
18	16	BOBBY BROWN	DON'T BE CRUEL	MCA 23861	Crossing big
5	17	VAN HALEN	WHEN ITS LOVE	Warner Bros 7-27827	New single shipping
22	18	POISON	FALLEN ANGEL	Capitol 44191	Selling now
4	19	HUEY LEWIS	PERFECT WORLD	Chrysalis VS443265	Peaked
23	20	ROD STEWART	FOREVER YOUNG	W.Bros 7-27796-14	Steady increases
25	21	ERASURE	CHAINS OF LOVE	Sire/Rep 7-27844	Pomo to pop
30	22	<b>PHIL COLLINS</b>	A GROOVY KIND	Atlantic 7-89017	From "Buster"
26	23	STEVE WINWOOD	DON'T YOU KNOW...	Virgin 99290	Gaining steadily
29	24	GLENN FREY	TRUE LOVE	MCA 53363	Significant growth
27	25	DEBBIE GIBSON	STAYING TOGETHER	Atlantic 7-89034	Teen idol



P a t B e n a t a r



D O N ' T  
W A L K  
A W A Y

*Dynamic New Sound for Top 40 Radi*

*The second hit single from her new album  
"Wide Awake in Dreamland."*

Chrysalis.

Photo: [unreadable]

# TOP FIFTY SINGLES

Based on a combination of sales and airplay

LAST WEEK	THIS WEEK	ARTIST	TITLE	LABEL	COMMENTS
28	26	BRENDA K STARR	WHAT YOU SEE	MCA 53367	Breaking
35	27	INXS	NEVER TEAR US APART	Atlantic 7-89038	Breaking big
9	28	GEORGE MICHAEL	MONKEY	Columbia 38-07941	New single soon
19	29	MICHAEL JACKSON	ANOTHER PART	Epic 34-07962	Peaked
21	30	TRACY CHAPMAN	FAST CAR	Elektra 7-69412	"Revolution" breaking
24	31	ELTON JOHN	I DON'T WANNA	MCA 53345	New 45 breaking
39	32	WHITNEY HOUSTON	ONE MOMENT IN TIME	Arista AS1-9743	Olympics theme
36	33	ESCAPE CLUB	WILD WILD WEST	Atlantic 7-89048	Former wildcard
38	34	GIANT STEPS	ANOTHER LOVER	A&M AM-1226	Dance
41	35	KYLIE MINOGUE	THE LOCO-MOTION	Geffen 021043	Big reaction at radio
49	36	BEACH BOYS	KOKOMO	Elektra 7-69385	Exploding
40	37	FOUR TOPS	INDESTRUCTIBLE	Arista ASI9706	Hot comeback
--	38	<b>BON JOVI</b>	<b>BAD MEDICINE</b>	<b>Mercury 836 345</b>	<b>Most added record</b>
43	39	CINDERELLA	DON'T KNOW WHAT YOU	Mercury 870644-7	Breaking big
48	40	BASIA	TIME AND TIDE	Epic 34-07730	Building
46	41	TERENCE TRENT D'ARBY	DANCE LITTLE SISTER	Columbia 38-08023	Sweeping radio
42	42	EUROPE	SUPERSTITIOUS	Epic 34-07979	Steady
47	43	BREATHE	HOW CAN I FALL	A&M 1224	Follow up to smash
37	44	AL B SURE	OFF ON YOUR OWN	W.Bros 7-27870-A	Peaked
34	45	MIAMI SOUND MACHINE	1 2 3	Epic 34-07921	Falling
--	46	BOY MEETS GIRL	WAITING FOR A	RCA 8691	Growing at top 40
45	47	MIDNIGHT OIL	DEAD HEART	Columbia 38 07964	Follow up to smash
32	48	CHICAGO	I DON'T WANT TO	Reprise 27855	New single breaking
--	49	ELTON JOHN	A WORD IN SPANISH	MCA 53408	Lots of radio
--	50	WHEN IN ROME	THE PROMISE	Virgin 90994	Gaining each week

## NEXT UP

JANE WIEDLIN (EMI)  
 CHICAGO (Reprise)  
 ANITA BAKER (Elektra)

TRACY CHAPMAN (Elektra)  
 DENIECE WILLIAMS (Columbia)  
 KIM WILDE (MCA)

Musicland Group Executive Vice President Gary Ross talking about...

## ... sound judgements.



**HITS gutsy analysis uncovers relationships between radio and retail that makes sense of the music business.**



**HITS is uncanny at detecting momentum very early in a record's growth. When it comes to determining the next "Tracy Chapman" we rely on the developing regional and national action that HITS provides.**



**Whoever said that "Business and pleasure don't mix" never read HITS. This magazine has the goods - research, attitude and intuition.**

HITS Singles and Albums Charts. Week after week, we're there, before anyone else, with powerful chart information that's precise, revealing, conclusive.

**HITS Charts. The who, what why, when, and where of music. And How!**

**HITS**



# Anita Baker

"GIVING YOU THE BEST THAT I GOT"

THE FIRST SINGLE AND VIDEO  
FROM THE FORTHCOMING  
GIVING YOU THE BEST THAT I GOT  
ALBUM.

Produced by Michael J. Powell  
Executive Producer: Anita Baker  
Management: BNB Associates Ltd./  
Sherwin Bash



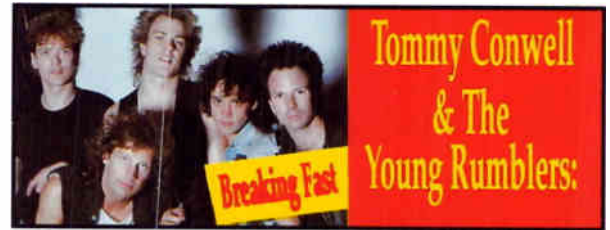
ON ELEKTRA CASSETTES,  
COMPACT DISCS AND RECORDS.

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HITS

# FRONT PAGE



September 19, 1988

Volume 3

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## Elektra's Metallica Goes Thru The Roof

# PLATINUM MALLICA!!!

### They'll Shake Manhattan

EMI-Manhattan Records has officially changed its name to EMI, it was announced by label President/CEO Sal Licata, who has changed his name to "Just Plain Sal." According to Just Plain Sal, "The paring down of the label's name.....is part of our effort to develop a name and reputation characteristic of our increasing strength and prominence within the industry, while maintaining our international reputation and historic identity." Or, "We felt like it."

#### Advertisement



*These people are U2. They record for Island Records. They have a new project coming out any second now. It's the soundtrack to their new Paramount film. The film is called "U2 Rattle And Hum." We hear it is a good film. We also hear it is a good soundtrack. We know this project is going to make a lot of money. More money than any poor slob at this magazine has ever seen. We would like to live off the interest of Bono's savings account. Thank you.*

*(Ed Note: You may recall our Cover Story last week was about Elektra as well. You may think we're getting paid off, but this is simply a case of provoking some self-esteem into a downright boring bunch of people. Besides, they're hot.)*

Metallica. Metallica.

That's what cashiers across the country have had ringing in their ears. This project isn't just hot— it's burning out of control.

It's called "...And Justice For All" and before we get to all the quotes and accolades from the people behind the scenes, we need to show you something. Look at these #1 reports from across the country: National Record Mart, Musicland, Warehouse, Strawberries, Transworld, Radio Doctors, Music People, Navarre and Record Theater, to name just a few.

We called Metallica's Manager Cliff Burnstein for his incisive analysis of the situation. After calling back, Burnstein incisively stated: "We thought about it over lunch— big fucking deal!!! Call us in November." O.K.

Elektra's Vice President of Sales Kenny Hamlin agreed, but added, "The band deserves every bit of success that they are having. They have toured and toured and toured some more and have always been true to their audience."

### MTV Boogies At The Uni.

By now, you probably know all about the gala MTV awards held last Wednesday September 7 at the Universal Amphitheatre. You probably know so much that it's really stupid for us to print this story. Still, we sucked down enough free food and drink to make us feel guilty about not running an MTV Awards story. Here it is.

The MTV Awards were a glitzy, star-studded, well-produced gala. They were

fun. Atlantic's INXS won five awards, including Best Video Of The Year. Prince won Best Male Video. Suzanne Vega won Best Female Video. Other people won other awards for other videos.

Backstage, a lot of people with laminates and patches walked around. They tried to look interested in their conversations, but kept an eye peeled for someone more important they could talk to. A

*continued on page 14*

# FRONT PAGE

PIC OF THE WEEK



## Bad Start

Here's the brand spankin' new Polydor Promotion team gathering in Los Angeles for their first ever national meetings. Look how stupid they're acting. Look what trash their holding. Look at Sr VP of Promotion John Brodey standing in the jacuzzi with his pants on. Can you say "BOZO"? Said John moments after this picture was taken: "I like mosquitos." Think about it folks.

## Who's Really Next?

The Who will re-group to record their first album since 1982, according to the band's bassist John Entwistle, al-

though songs have yet to be written. The legendary foursome will head into the studio in January. While no tour is planned, a hopeful Entwistle insists, "After that, who knows?" (Ed Note: Filler, filler, filler, filler. Thank you.)

Advertisement



### WILD CARD

DEPECHE MOOE (SIRE/WB)

It's time for this band to happen. The moves are killer: FM102 29-17, KRBE 29-19, PWR99 35-30, KWOD 28-24, KOY 29-23, K106 29-22 the major debuts at KXYQ, WLOL, KEGL & more are happening and the adds at WAVA, KMEL, PRO-FM, KPLZ, Z94, WBBQ & more speak for themselves. This group gets phones, sells records and is hot in concert. No more excuses!

Here's the new HITS weekly comic. We hope you enjoy it. Actually we don't care — at least we don't have to fill this space with that other crap.

## AIRHEAD

It was the best of times, it was the worst of times....



Nashville ..... Hmm?!!!



# FRONT PAGE

## Ghost Haunts Ex Supreme

Arghus Juillard, the ghostwriter of Mary Wilson's autobiography, "Dream Girl: My Life As A Supreme," has filed suit, claiming he was underpaid because the singer deducted "wardrobe expen-

ses" from the book's net profits. He's seeking \$300,000 in damages and wants the ex-Supreme to return his garter belt and stockings.

## Benson Forms Consultancy

Don Benson, affectionately known in the industry as "That Goober From Atlanta," has formed his own consultancy. In an incredible moment of brilliance, Benson has named the company **Benson Communications**.

Benson is currently involved in a series of projects for Capital Cities/ABC.

Benson, who was formerly Operations Manager at Atlanta's 94Q, also served as Vice President of Operations at KIIS-FM in Los Angeles. He also served as Corporate Vice President of Programming for Western Cities. *(Ed Note: Do people really care about this history crap, or do trade magazines just print it because Billboard started doing it back in the Dark Ages?)*

Benson has also started a tree trimming service—Benson & Hedges. *(Ed Note: Gag!)*

Benson will continue to resemble **Bob Denver** on some really bad LSD. He can be reached at (404) 255-3260. Call collect.



**Don Benson** — *Making enough money to stop calling collect.*

## Another Meaningless Photo



"Do you have a sister?," queries Geffen Promotion's **Peter Napoliello** (left) to **Guns N' Roses'** **Axl Rose** following one of the band's sold-out shows. Despite the fact that Napoliello was instrumental in breaking the band, Axl proceeded to throw-up on his leg. Following this photo, Petie wandered the hallways for 45 minutes asking the immortal question, "What do you like most about the way I'm dressed tonight?" The first 345,990 people to call Peter at (213) 278-9010 will receive a free copy of this photo.

## Over 5 Million Sold

**Paul McCartney** receives BMI's first-ever "Five-Million-Aire" award for 5 million performances of his classic "Yesterday," more than any song in history. The song has been covered over 2,500

times, not including the time Paul had to sing it to jail guards while being held on his Japanese pot conviction, a story recounted in **Albert Goldman's** current **John Lennon** bio.

Advertisement



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# FRONT PAGE

## Not Just Another John



We here at HITS got more than a little tingly when we received word that **John Denver** is releasing a new album, on a new label — *Windstar* (distributed by *Allegiance*). O.K., now that that's out of the way, is this guy a nose-hair or what? Let's face it, he's invoked more vomiting than the Heimlich maneuver, caused more heartburn than a bad batch of peyote buttons, and completely taken the high out of the Rocky Mountains. **YO JOHN, HANG IT UP, YOU BOZO. TAKE YOUR MILLIONS AND TAKE A SIESTA. PLEASE, PLEASE JOHNNY— NO MORE. OH YEAH— NICE NOSTRILS.** Thanks, we really needed that.

## A Live Stone

**Keith Richards** will launch his solo elpee with an appearance on the first new "Saturday Night Live" of the

season, premiering October 8, with **Tom Hanks** as guest host. (Ed Note: Filler, filler, filler. Thank you.)

### Advertisement



## Three People



It was a tender moment with **Christina Amphlett** (c) of *Chrysalis'* *Divinyls* being comforted by **Elton John** after Christina was told she'd have to search for her royalty check in **Daniel Glass'** hair. The band's **Mark McEntee** looks on.

## ON RECORDS

By Lenny Beer

## Conwell And Company

SOMETIMES THE A&R BUZZ IS RIGHT: **Tommy Conwell & The Young Rumlbers** were the source of one of the most heated A&R battles in the industry last year. They were causing quite the club buzz in the Philly area and manager **Steve Mountain**, who had scored big with the **Hooters**, chose to place the band at Columbia. The early strategy on the release of the record was to let the music speak for itself and not overhype the band.

And it spoke well. The first cut, "I'm Not Your Man" showed off the raw fire and energy of the group and it shot right onto and right up the Album Radio playlists. Unfortunately, the limited rotation that even successful new records receive from the format was not by itself enough to ignite the album sales and force the cut to cross to Top 40. Then, a few weeks ago MTV (which always seems to be a key in breaking new acts) began to react. The Conwell video displays this charismatic outfit performing and captures the vitality of the young band. And it is helping.

Now Columbia is ready to crank up the star-making machinery. Album sales are starting to spread from the Philly hotbed down the coast into the Virginias. Detroit is starting to move product, Phoenix is also starting and the buzz is spreading. Top 40 airplay is gaining and, with product management hotshot **Jack Rovner** on the case, a club/press tour is beginning in Washington D.C., with major cities around the

country being targeted. We suggest you stay tuned for details. An important new American band is about to break.

**THE CUBES ARE TAKING HOLD:** Colleges are back in session and the first big winner in the Post Modern marketplace is **Elektra's Sugarcubes**. It appears that the band's second key cut, "Coldsweat" is what is turning airplay into sales. MTV (yes, them again) has been a big supporter and is giving this new cut quality rotation. The results of this play, joined with the major action at college and alternative outlets, has taken the album to the #1 position on this week's Post Modern chart.

**AND MORE:** **Siouxsie and the Banshees** (Geffen) is racking up some solid album sales, scoring second on this week's *Breakouts* report. **Hothouse Flowers** (Polydor) is hot at PoMo and well worth a listen. **Michelle Shocked** (Mercury) is gaining and readying for a run with the "Anchorage" 45, **Edie Brickell** (Geffen) has a giant buzz at PoMo and is already selling, **Transvision Vamp** (Uni) pulls phones where aired and **Melissa Etheridge** (Island) keeps winning fans.



**Sugarcubes** — Now #1 at Post Modern, thanks to "Coldsweat."



“★★★★”

“TWO THUMBS UP!”

**CROSSOVER!**

APRIL 13, 1988  
CAPITOL RELEASES  
“SYMPTOMS OF TRUE LOVE”!

JULY 8, 1988  
TRACIE SPENCER GOES  
TOP 10 BLACK/URBAN!

JULY 15, 1988  
LP SALES REACH 100,000!

AUGUST 10, 1988  
“SYMPTOMS OF TRUE LOVE”  
GOES TOP 10 AT PWR106, L.A.!

AUGUST 12, 1988  
SPECIAL U.K. MIX  
SERVICED TO CLUBS!

SEPTEMBER 2, 1988  
LP SALES REACH 300,000!

SEPTEMBER 6, 1988  
“SYMPTOMS OF TRUE LOVE”  
GOES TOP 15 ON THE DANCE CHARTS!  
THE ONLY RECORD IN 5 YEARS  
TO STAY ON THE  
DANCE/CLUB CHARTS  
FOR 20 WEEKS!

SEPTEMBER 13, 1988

**KUBE add**      **WXKS** 20-14  
**KKRZ add**      **KMEL** 21-18  
**PRO-FM add**

**BREAKING AT:**  
**WUSL**  
**FM102**  
**KXX106**

**WKBB** deb 34  
**WFLY** deb 38

*“Symptoms of True Love” has all the symptoms of a true smash!*

# SYMPTOMS OF TRUE LOVE

starring **TRACIE SPENCER**

**SMASH!**



# FRONT PAGE

## Two Hairs



That's the *Moody Blues'* Patrick Moraz (l) hanging during a live remote at the Alpine Valley Music Theatre. That's Jim Crow of Milwaukee's WLZR getting paid to do nothing. Crow and Moraz spent the next three hours arguing who spends less time getting their hair to kink up so daintily (Ed Note: Not the least bit funny, but at least we didn't mention the word "gonad." Thank you.).

## Jacko Quits

Michael Jackson celebrated his 30th birthday by announcing he's quitting live performances after his current tour concludes to concentrate on films and records. His final European date was September 11 before more than 125,000 fans in Liverpool, a concert he dedicated to the Beatles.

*continued from page 9*

## MTV Awards

separate laminate was distributed for Judd Nelson's nostrils (see *Beat's Me* on page 87).

Look, the awards were great, everyone had fun. But beyond all that — MTV is selling records. Lots of records. That's good.

## The Ladder

*A rundown of executives on the move.*



Bentley Berk Brown Poulos

Warning: This column sucks more than usual this week. Thank you..... Bill Bentley, the man with the unfortunate distinction of naming our *Near Truths* and *Far Truths* columns, is named Senior Publicist at WB. He has been with the label since 1986..... At Columbia, Jane Berk is appointed Director, Product Marketing, East Coast. She has been at Columbia since 1978, serving in the Product Marketing department since 1982..... Michael Brown is named Associate Director of A&R, Black Music Division for Capitol Records. He was most recently at Unicity Music..... At Elektra, Phil Poulos has been promoted to the post of Regional Director, Pop Promotion, based out of the West Coast office. He joined the label in 1985..... At Arista, Mary L. Moore has been named to the post of Director, R&B Publicity. She was most recently Talent Coordinator at *Starsearch* — one of our favorite shows..... CBS Records has named Roselind D. Blanch Vice President, Divisional Marketing Services and Purchasing.

Ms. Blanch has been with CBS since 1961..... At Virgin, Wade Marsten is named Director of Administration; Shona Scott is named Manager, Financial Planning/Analysis; Andy Hackman is named Accounting Manager and Lisa Eltinge is named Office Manager, New York. They are happy..... (Ed Note: Sure; they want this column to be funny, have some spark, some flair. Well who the hell are they? Hey, I've got some sexually deviant statistical genius who stays calm when the power goes down, but who freaks out when lunch is too dry. Then there's the would-be tennis pro who schedules vacations in Maui during the busiest part of the year. Let's not mention Captain Cologne, who schedules lunches with the art department on press days. And what about the Post Modern boy wonder whose gotten far too big and busy to bother taking radio reports ("Hey, I put the call letters on the board!"). AAAAAAGH. I can't take it anymore. Are there any openings at the Box?)

# UNCONVENTIONAL WISDOM

Once again, HITS, the septic tank for the bowels of your mind, has done it again. We've completely plagiarized *Newsweek's* great idea (Unconventional Wisdom = UW), and infected it with our own special virus. Well, here goes...

- Al Teller** ↑ Old *UW* said he didn't have necessary A&R chops. New *UW* says his golden ears will take MCA to new heights.
- Bon Jovi** ↑ *UW* says this one can't miss — a lock! Choice of Dan Quayle as band member couldn't even harm this one.
- Beach Boys** ↑ Old *UW* — group is over. No fun, fun, fun. New *UW* — surf's up at Kokomo Beach!
- MTV Awards** ↔ Old *UW* said past productions were cow pies. New *UW* says '88 production better. MTV sells more records than ever.
- Album Radio** ↓ Old *UW* — a necessary tool to break careers. New *UW* — doesn't play currents, can't break eggs.
- Drugs** ↓ Old *UW* said feeding your head was very hip. New *UW* says only feed it salads and Evian.



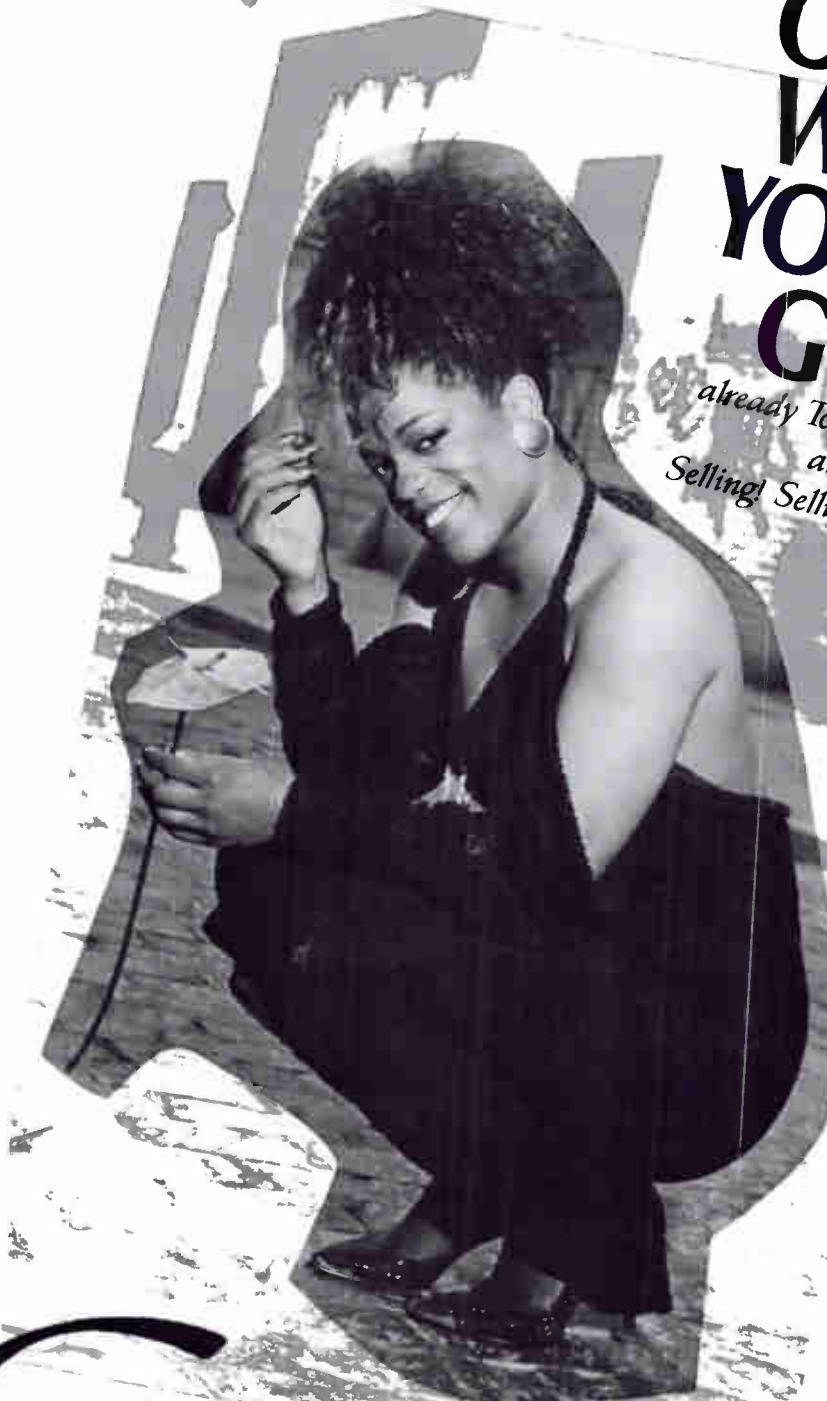
Moore Blanch Marsten Trakin



Following the #1 R&B smash "Flirt"

# HOLD ON TO WHAT YOU'VE GOT

*already Top 5 at R&B  
and  
Selling! Selling! Selling!*



# EVELYN *champagne* KING

Produced by Leon F. Sylvers, III

Management: Bob Schwaid/Sight and Sound Management

**EMI**®

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# BON JOVI

**BAD MEDICINE**



**MOST ADDED!**

KIIS add  
WBLL add  
Z95 add  
WXKS add  
KEGL add  
Y95 add  
KKBQ add  
KRBE add  
WAVA add  
WCZY add  
B94 add  
WMMS add  
WZOU add  
Q107 add  
KUBE add  
WDFX add  
Y100 add  
KHTR add  
KPLZ add  
WLOL add  
HOT105 add  
KKRZ add  
KZZP add  
PWR99 add

PRO-FM add  
Q105 add  
WEGX add  
WKTJ add  
KDWB add  
WKBQ add  
KBEQ add  
B104 add  
KWSS add  
KXYQ add  
KWOD add  
Y108 add  
KOY add  
KATD add  
KXXR add  
WTIC add  
92X add  
WGH-FM add  
WNCI add  
WNVZ add  
KSAQ add  
KTFM add  
WKSS add

**EARPICKS WINNER!  
FLASHMAKERS WINNER!  
DEBUT 38 HITS TOP FIFTY ALBUMS!  
BREAKER R&R!**

# DEF LEPPARD

**LOVE BITES**

**2 HITS TOP FIFTY ALBUMS!  
8-4 HITS TOP FIFTY SINGLES!**

**5\*-2\* R&R!**



# CINDERELLA

**DON'T KNOW WHAT YOU GOT (TILL IT'S GONE)**

WLOL add  
 Q105 add  
 KDWB add  
 WKBQ add  
 KWOD add  
 KS104 add  
 KCPX add  
 Y107 add  
 WTLQ add  
 KSND add  
 WRQN add  
 K106 add  
 KDWZ add  
 KIVA add  
 KWES add  
 WAYS add

WBCY 8-4  
 KXXR 10-5  
 WROQ 16-13  
 KKBQ 27-21  
 WZOU 27-24  
 KEGL 35-26  
 WGH-FM 31-27  
 KRBE 37-30

FLASHMAKERS WINNER!  
 WILDCARD 8/16!  
 13 HITS TOP FIFTY ALBUMS!  
 43-39 HITS TOP FIFTY SINGLES!  
 #1 MOST ACTIVE!

BREAKING AT:

Y95  
 WMMS  
 PRO-FM

KXYQ  
 KATD  
 WNVZ  
 KSAQ  
 WZPL



# ROBERT CRAY

**DON'T BE AFRAID OF THE DARK**

CROSSOVER!  
 33-28 HITS TOP FIFTY ALBUMS!

KUBE add  
 KKRZ add  
 WGH-FM add  
 KZOU add  
 KSND add  
 JETFM add  
 KDON add

WKPE add  
 KYRK add  
 WHSL add  
 WGRD add  
 KJ103 add  
 WKFR add

WKTU 19-16  
 WROQ 24-20  
 KIYS 28-23

BREAKING AT:

WZOU  
 KPLZ  
 KXYQ  
 WTLQ  
 KTUX  
 KZZU

WBBQ  
 WERZ  
 WNYZ  
 95XXX  
 KTMT  
 WJAD  
 WPFM  
 WPRR

# SA-FIRE

**BOY, I'VE BEEN TOLD**

CROSSOVER!  
 9\*-7\* BB DANCE SALES!

KXX106 add  
 WFLY add  
 KCAQ add  
 KKQV add

KMEL 15-12  
 HOT105 16-13  
 HOT97 28-21  
 FM102 33-27

BREAKING AT:  
 KITY  
 WCKZ  
 KMGX

HOT103 7-4  
 PWR96 11-7



# FAT BOYS

**LOUIE LOUIE**

ON YOUR DESK NOW!



# NEAR TRUTHS

By I. B. Bad, Los Angeles

Major, war underway between a very heavy personal manager and the current czar of syndicated radio. Apparently there were promises made and promises broken and chances of an amicable settlement went into the air as fast as a "private plane." Stay tuned..... A Capitol marketing meeting was delayed over 45 minutes as an amorous young buck nicknamed **Rooftop Randy** and friend conducted his own curious, conspicuous, often carnivorous, copulation high atop the roof of the Pantages Theatre in full view of the Capitol Tower. **Peter Gabriel** is looking for new management. The line forms on the right..... **Guns N' Roses'** **Axl Rose** reportedly in the hunt for a new manager for the band. Is **Tom Collins** (Aerosmith) the prime candidate?..... Judging from the past performances of first projects from new labels, we look for the new **Ivan Neville** single on **Polydor** to have a great first week.... The new **Atlantic** Marketing and Promotion structure of **Faraci** and **Ganis** hits big on the first swing as they break **Escape Club** wide open..... And speaking of **Atlantic**, industryites are looking for an

## Hunt Is On



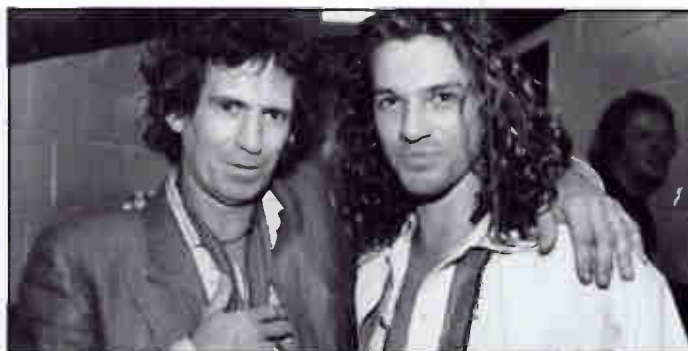
**Brad Hunt** — Has a lot of action on the charts.

acceleration in sales of **INXS'** "Kick" following the band's domination of the recent **MTV Awards**..... And speaking of those awards, where were all the **East Coast** label heavies? Guess they're waiting for the **Grammys**..... **Randy Newman** has a new project due from a new label — **Reprise**..... Can you believe moldy oldie **Album** rocker **KLOS** didn't add the **Bon Jovi** single? Guess they couldn't bump a **Zeppelin** tune..... **I.R.S.** is shipping a collection of previously recorded **REM** material just as **Warner Bros.** readies their collection of new stuff..... **Elektra** has the #3, 4, and 5 records on the **Top 50** Albums chart.... **Sal Licata** celebrates his first year at **EMI-Manhattan** by changing the name to **EMI**. Oh yeah, there's also three platinum projects — **Richard Marx**, **Bobby McFerrin** and **Robert Palmer**..... And speaking of **EMI**, they'll be distributing **Charles Huggins'** new **Orpheus** label. Person charged with the day to day operations of the label is none other **Walter Lee**..... **The Beach Boys** look like they have a #1 single off the "Cocktail" soundtrack. The band has no record deal. How long will **Tom Hulett** stand for that?.... **Frank Dileo** becoming a media star in Europe and Japan, as his face appears in every newspaper and he appears in a Japanese TV commercial for something or other..... **Peter Morton** and **Isaac Tigrett** have split as partners in the **Hard Rock** as **Tigrett** sells out his interest. We understand the pair didn't separate as best of friends.... Names in the rumor mill this week: **Jan Teifeld**, **Benny Medina**, **Craig Kostich**, **Michael Jensen** and **Cary Baker**..... and the beat goes on.

# MINI MUGS



**SHE'S A SUCKERPUNCH:** You can box her ears but she still won't tour shopping malls. Teen dream **Debbie Gibson** recently proved she's no wimp while shakin' her love at the recent **WEA Convention**, where she unleashed her lethal right uppercut and floored **Atlantic** local promo dudes **Kim Stephens**, **New Orleans**, (left) and **Michael Stevens**, **Houston** (right). "Call me a lightweight, huh?" squealed the pert princess, who then proceeded to drop-kick both in the crotch.



**MICHAEL PHILIP J., WHERE ARE YOU?:** It happened backstage at **Madison Square Garden**, that's where, as **Keith Richards** looked mortified after an **INXS** show recently, when someone actually uttered the tactless words, "Hey, Keith, did ya know Mick's here?" Mick, of course, turned out to be **INXS** frontman **Michael Hutchence**, who posed with the elder statesman of rock & roll, though not before Richards screamed, "He owes me ten quid, and what's-her-name's phone number too, the bloody sod." Like the man said, talk is cheap.



**THE GREATEST LOVE OF ALL:** **Arista** threw a splendid bash for **Whitney Houston** recently, after her only **U.S.** performance this year, a benefit for the **United Negro Fund**. A good time was had by all, especially (left to right): **Roy Lott**, **Arista's** Sr. VP, Operations; **Don Jenner**, **Arista's** Exec. VPI/Gen. Mgr.; **Whitney**; **Clive Davis**, **Arista** president; and **Monti Lueftner**, **BMG Ariola** president, **BMG Music** co-chairman and **Bertelsman Music Group** president. We know why they're smiling. After all, we love the dress, too.



# LETTERS

# FAR TRUTHS

By Danny Fields, New York

## Hello Larry!!

Dear Dave & Roy:

Enclosed are two highly-sought-after Jeff Healey CD's, as well as two video profiles on this guitar wizard. I am making a formal request of the two of you that you *first* view the video profiles and *then* listen to the album. The album should be in the stores on September 13, and I should have touring info by the end of the week.

I try not to be a hypemeister, but I am willing to go out on a limb with this and say that Jeff Healey will set the world on fire (I bet you didn't think I could fit that many cliches into one sentence)!!! I hope you agree with me.

Remember..... (1) Watch the video profile. (2) Listen to the album. Just keep saying to yourselves "Profile, album. Profile, album. Profile, album." Almost like a mantra.

Best,

Larry Jenkins  
Arista Records  
Beverly Hills, CA

*Dave & Roy reply: Profile, album. Profile, album. Profile, album.....A stitch in time saves nine, even if too many cooks spoil the broth, but all's well that end's well, and since we never give a sucker an even break, Jeff Healey's a smash.....Betcha didn't think we could fit that many cliches into one editorial reply, didya Lar?*

Dear Lenny:

Welcome to the Escape Club!

What's green and red and spins round? Kermit in a li-quiser.

Yours,

Trevor Steel, John Holiday, Johnnie Christo, Milan Zekavica  
The Escape Club

*Lenny replies: Yecchhh!! That's not funny, that's sick, even for a magazine like this one. Shame on you guys for such blasphemy as "The Last Temptation of Kermit the Frog"!! My kids'll never forgive you and I personally suggest a boycott of all Escape Club records.*

To the gang at Hits:

Taylor Max and I want to thank you all for the gift certificate— we bought a rockeroo carrier and some other baby necessities to further clutter up our home!! Thanks also for the flowers sent to the hospital. We'll visit you all in a couple of weeks.

Sincerely,  
Jill and Taylor Max Trakin  
LA, CA

*The gang at Hits reply: Enough of this Taylor Max stuff already. That's the last plug for that Trakin baby in these pages. Maybe now his father will get back to work and start earning enough to send the kid to college— which might be the next time we mention the tyke in Hits.*

Dear Karen:

As per our telephone conversation of today's date, enclosed please find a black and white 8 X 10 of Bruce Allen's smiling face (nobody will believe it's him). We look forward to your management issue and thank you for your effort.

Sincerely,  
Kimberly Blake  
Publicity  
Bruce Allen Talent  
Vancouver, BC

*Editors reply: Must have been an awfully slow week at "Letters To The Editor." We've heard of filler, but this is ridiculous.*

## En Route!!



Phil Collins—Enthusiastically embraced

Phil Collins and his lovely wife Jill bopped into town on Labor Day Weekend, en route from a holiday in Bermuda back home in England. On the Friday of their arrival they stopped up at Atlantic, where they got no further than the second floor before being enthusiastically embraced by Ahmet Ertegun, who took them to dinner that very night. Joy reigned supreme at the label over this visitation by the superstar purveyor of "Groovy Kind Of Love," and on Sunday, they spent the afternoon with Perry Cooper, visiting the new Central Park Zoo, the Carousel made famous in "Catcher In The Rye," and the bar of the Carlyle, also a fabled literary venue. Collins will be back in the early autumn for the premiere of the movie "Buster," in which he plays the title role of a legendary bank robber.....Young and dashing real estate mogul Jay Weiss is also the leader of the group Pretty Lies, and the husband of movie star Kathleen Turner as well, so when the Lies played at Bay Street in Sag Harbor on a recent Thursday night, it's no wonder that the VIP balcony was a gossip columnist's dream. The major table, in an area secured by a mini-army of security men, was hostessed by Ms. Turner herself, and populated by such as Billy Joel and Christy Brinkley, John McEnroe and Tatum O'Neal, Vince Van Patten, Jerry Harrison, and "realtor to the stars," Linda Stein. The set was great, got a genuine encore, and was followed by a tres progressive fashion show produced by Elda Gentile, who makes much of what happens at happening Bay Street really happen.....Philly-born L.A. native and Chrysalis artiste Elisa Fiorillo (current single is the hot "You Don't Know") was here doing a load of press and promo, including the glamorous Club MTV, and,

after a round of power events all over town, went to dinner at Mr. Chow's with the label's Daniel Glass and Ken Lane, and manager Debbie Caponetta. There, amidst art nouveau splendor, Elisa table-hopped and was visited in turn by a series of eminent personages, including designer Patrick Kelly, who extended an invitation to Paris to view his collection, and Motown's Jheri Busby and Ronnie Jones, out on the town with Stevie Wonder.....Bros, of course, are a three-boy band who are causing teen hearts to throb all over the world, and are hoping to get some thumping going in the US with their new single, "I Owe You Nothing." Here for three days of frantic press, the Bros (actually one set of twins and a friend) were the guests of honor at a dinner at Sam's hosted by Dave Glew, and attended by the entire Epic caliphate, including Dan Denigris, Dan Beck, Eliot Hubbard, Lisa Markowitz and Jim Caparro. The dinner was distinguished by a profusion of onion rings and general good feeling. Demonstrating to all the Bros are *mensch*s, they gave Ms. Markowitz for her birthday a leather motorcycle jacket identical to one she helped them pick out on an earlier Soho shopping spree.

# STATSHEET

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
PHIL COLLINS	6.03	103	8	0	10	-	7
UB40	5.69	90	61	19	10	8	9
BEACH BOYS	4.67	27	6	3	10	10	3
STEVE WINWOOD	4.37	72	17	4	3	10	6
KYLIE MINOGUE	4.37	51	5	2	8	1	6
ESCAPE CLUB	4.19	58	9	2	9	2	7
INXS	4.18	60	9	4	6	9	5
INFO SOCIETY	4.05	70	40	20	8	6	8
WHITNEY HOUSTON	3.91	59	0	0	6	5	5
BOBBY BROWN	3.64	37	27	20	6	9	9
CHEAP TRICK	3.61	60	51	8	7	8	9
WILL TO POWER	3.58	9	0	0	5	-	2
ERASURE	3.50	45	19	7	4	5	6
CINDERELLA	3.49	29	2	2	8	9	5
GLENN FREY	3.41	36	2	0	2	5	7
L'TRIMM	3.38	3	4	1	7	-	-
WHEN IN ROME	3.15	9	3	2	5	-	2
BASIA	2.92	21	10	4	3	5	2
ROD STEWART	2.89	29	16	2	3	8	8
DEPECHE MODE	2.74	8	0	0	7	-	-
GIANT STEPS	2.61	27	1	1	3	-	3
EUROPE	2.59	21	8	2	6	8	5
JOAN JETT	2.46	32	46	31	8	8	10
BRENDA K STARR	2.44	27	8	2	2	2	5
JJ FAD	2.42	6	1	0	8	5	7
POISON	2.37	36	26	5	9	10	8
NEW KIDS ON THE BLCK	2.19	26	44	18	7	5	9
DEBBIE GIBSON	2.18	21	9	1	2	8	7
BLUE ZONE UK	2.12	6	3	2	2	-	1
FOUR TOPS	2.1	17	0	0	2	5	3

**Average Move:** The average upward radio playlist movement of the single.

**Aggressive Moves:** The number of key reporters moving the single up four or more positions on their playlist.

**Top 10/Top 5:** The number of reporting playlists showing Top 10 and Top 5 positioning.

**Requests:** Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

**Lp Sales:** Piece count reports from leading merchandisers on a 1-10 scale.

**45 Sales:** Based on reports from key retailers and one-stops. Info is on a 1-10 scale.



# U2 DESIRE



**DESIRE**

Written by U2  
Produced by  
Jimmy Iovine

From the forthcoming album  
*Rattle and Hum*.  
On Island Records.

From the forthcoming  
Paramount Motion Picture  
**U2 RATTLE AND HUM**  
Opening November 4, 1988



# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

**Bon Jovi's** first of many singles from "New Jersey" explodes as Most Added Record of the week and already one of the Most Requested records in the country. **The Beach Boys** are closing quickly with huge phones and

Top 5 album sales, **Cinderella** continues to make its way up the charts and **Boy Meets Girl** is breaking big and moving with solid jumps and phones everywhere.

**BON JOVI MEDICINE MERCURY**

**Singles:** 38\* **Albums:** —  
Most Added Record of the week is heading toward a #1 slot. It is already generating huge requests and the video is due out shortly. Out of the box action includes KIIS, WBLI, Z100, Z95, KEGL, Y95, WXKS, WAVA, WZOU, KKBQ, WCZY, Q107, KRBE, WDFX, HOT105, Y100, KUBE, PWR99, KPLZ, B94, WMMS, WLOL, WEGX, KDWB, KHTR, WKBQ, KZZP, KOY, KXYQ, KKRZ and KBEQ. Album is soon to be released.

**BEACH BOYS KOKOMO ELEKTRA**

**Singles:** 36\* **Albums:** 5\* **Avg Move:** 4.67 **Aggrsv:** 27  
Huge album sales and major market support lead the way. New action this week includes Z100, KEGL, KKBQ, WAVA, HOT105, Y100, B94, WEGX, KHTR, KBEQ, KCPW, Q106, KWSS, KWOD, WRNO, KATD, B104, 92X, WTIC, WNCI, FM100, WDJX, WGTZ, Y107, Y106, KZOU, WAEB, 95XXX, B98, KC101, KKR and many more. Hot jumps at Y95 14-2, KZZP 17-10, WKTI 8-3, B100 7-6, WFLY 16-6, WOKI 7-4, PWR99 24-20, KOY 28-20, Q105 15-11, WGH-FM 32-28, BJ105 28-21, WZPL 33-20, WRVQ 28-20 and KCPX 40-35. Breaking big at KRBE, WMMS, KKRZ, WNVZ, WMJQ, WBCY, Q100 and too many more to mention.

**CINDERELLA DON'T KNOW MERCURY**

**Singles:** 39\* **Albums:** 13 **Avg Move:** 3.49 **Aggrsv:** 29  
Big phones, album sales and solid moves lead the way. New support comes from WLOL, KDWB, WKBQ, Q105, KWOD, KS104, Y107, KCPX, WTLQ, KDWZ, KIVA, KWES, WAYS, K106, KSND, WRQN and others. Jumps 10-5 KXXR, 8-4 WBCY, 35-26 KEGL, 37-30 KRBE, 27-21 KKBQ, 31-27 WGH-FM, 35-28 KJ103, 36-31 Q100, 35-30 WAEB, 17-11 OK100, 35-30 JET-FM, 40-35 WKEE, 34-29 WLRS and 27-23 95XXX. Breaking at KPLZ, WEGX, KOY, WRNO, WAPI, WKZL, B98, WPRR and too many more to mention.

**BOY MEETS GIRL WAITING RCA**

**Singles:** 46\* **Albums:** — **Avg Move:** 2.00 **Aggrsv:** 10  
Hot duet is making big moves through the system each week with major market support and solid jumps. Adds this week at Y108, KITY, Q100, WAEB, WKZL, WTLQ, KDWZ, KLUC, KWNZ, OK100, WAYS, WLRS, WPXR, WQUT, Z102, I-94, KLUC, WIGY, KLYV, KPHR, KQCR and KWTO. Jumping at WLOL 37-33, B100 38-29, KATD 25-20, WFLY 31-27, B98 35-30, 95XXX 36-32, WBBQ 36-31 and WKQB 31-27. Breaking at KDWB, Q105, WZPL, KJ103, KTMT, JET-FM, WKEE, WPFM, KZZU, KF95 and KSND.

**FOUR TOPS INDESTRUCT ARISTA**

**Singles:** 37\* **Albums:** — **Avg Move:** 2.10 **Aggrsv:** 17  
Closing steadily and beginning to show up in requests. This week's believers include KRBE, HOT105, KKFR, WRNO, WGH-FM, Y106, JETFM, OK100 and WSKZ. Jumps at WZOU 25-20, PWR99 36-32, KKRZ 19-15, KWOD 31-27, WDJX 29-24, WFLY 26-21, WKEE 31-21, KKRD 30-23, KTMT 33-27, B98 23-18, WLRS 32-28, WPFM 36-32 and Z102 40-33.

**ELTON JOHN WORD MCA**

**Singles:** 49\* **Albums:** 50 **Avg Move:** 2.20 **Aggrsv:** 7  
Second single from the current album is breaking big with new airplay this week at KIIS, KRBE, WCZY, Y100, KXYQ, WKTI, B100, WTIC, WGH-FM, K98, B93, FM100, WKZL, B98, JETFM, KTMT, KWES, KWNZ, WQUT, KQKQ, WBBQ, WERZ, WNNK, KF95, WNYZ, KIKX, KQIZ and many more. Early moves at WPRR 38-33, KIYS 38-32, KAKS 40-31, KEGL Deb 31, KKRZ Deb 24, WRNO Deb 29, KSAQ Deb 39, WROQ Deb 30, KJ103 Deb 39, WPFM Deb 37, WAYS Deb 39, KSND Deb 35 and KZZU Deb 40, WINK Deb 40.

**WHEN IN ROME PROMISE VIRGIN**

**Singles:** 50\* **Albums:** — **Avg Move:** 3.15 **Aggrsv:** 9  
Another strong week of new support and big moves. This week's believers include WKBQ, KKRZ, PRO-FM, KS104, WGH-FM, WNVZ, B93, Y106, KNAN, KWNZ, OK100, WPFM, KCAQ, KEZB, KSND, WAPE, WBBQ and KAKS. Moving 4-2 KKBQ, 12-7 KKFR, 25-19 PWR106, 32-26 HOT103, 20-11 Y95, 38-34 WLOL, 19-15 KITS, 39-30 WFLY, Deb 25 FM102, Deb 29 Q106, Deb 23 KTFM and Deb 33 K106.

**DEPECHE MODE STRANGE SIRE/WB**

**Singles:** — **Albums:** — **Avg Move:** 2.74 **Aggrsv:** 8  
Re-release is making big gains with major market play and developing requests each week. New believers include WAVA, WZOU, KPLZ, KMEL, PRO-FM, WANS, WZKX, WBBQ, WNNK, KAKS, KFIV, 102QQ, KKXL, WGLU, KDON, KJKC and more. Hot moves include 29-19 KRBE, 35-30 PWR99, 29-23 KOY, 29-17 FM102, 28-24 KWOD and 29-22 K106. Breaking at KEGL, WLOL, KXYQ, KXXR and KTUX.

**JANE WIEDLIN INSIDE EMI/MANH**

Second single from her current album continues to make significant gains with early phones being reported. New this week at KRBE, WCZY, KZOU, WAEB, WTLQ, KDWZ, KCAQ, WERZ, I-94 and others. Moves 34-26 KPLZ, 36-28 KTMT, 39-35 KZZU, Deb 29 WNVZ, Deb 38 WKEE, Deb 39 WLRS, Deb 39 WPST and Deb 40 WRCK.





# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

**KIM WILDE YOU CAME MCA**

First single from her new album is spreading with new airplay this week at PWR106, WHYT, B94, KZZP, KWSS, 92X, WGTZ, 93Q, 95XXX, K106, Z102, KAKS, WFMI and KISR. Early jumps at WXKS 27-18, WLRS 40-36, HOT103 Deb 39, KMEL Deb 29, WPST Deb 38, KIYS Deb 40, I-94 Deb 26 and KFIV Deb 28. Great week for major market adds. New video is in heavy rotation and should help to close this single.

**CHICAGO LOOK REPRISE**

Second single from the current album comes out of the box and right on to the airwaves at Y95, KPLZ, KXYQ, PRO-FM, Q102, Q105, Y108, WNCI, K98, KXX106, WAPI, FM100, Y107, KKYK, KZOU, Q100, WFLY, WKZL, B98, KKRZ, KTMT, WAYS, WJAD, WPFM, WPXR, WQSM, WQUT, WVSR, K92, KZZU, WBBQ and many, many more. Strong week also in the Pop/Adult market. One of the Most Added records of the week and Earpicks winner.

**HOLLY KNIGHT HEART COLUMBIA**

Songwriter/singer is developing quickly with the help of major market airplay and building phone action. This week's support comes from HOT105, KZZP, KROY, K98, WKEE, WPRR, Y97, KCMQ, WAZY, WNOK, KPHR and KIXY. Early jumps at KXX106 36-28, WLRS 37-33, KRBE Deb 37, PRO-FM Deb 35, WGH-FM Deb 30 and KTMT Deb 39. Programmers continue to mention this one as their pick to click. New video is soon to be released.

**WILL TO POWER BABY EPIC**

*Singles: — Albums: — Avg Move: 3.58 Aggrssv: 9*  
Spreading quickly through the system with new action this week at WAVA, WZOU, KUBE, KPLZ, KKRZ, KWSS, FM102, KJ103, WAEB, WFLY, Y106, 93Q, B98, KKRZ, WJAD, WKEE, KTUX, WPST, I-94, KQMQ, WKQB and more. Moving 26-20 Y100, 36-29 WLRL, 27-16 KOY, 29-19 B97, 37-30 KXX106, 37-32 KSND, Deb 21 HOT105, Deb 29 KCPW, Deb 22 KITY, Deb 34 BJ105 and Deb 24 KMGX.

**JJ FAD WAY OUT ATCO**

*Singles: — Albums: 49 Avg Move: 2.42 Aggrssv: 6*  
Continuing to spread with majors each week and big request action. This week's new support comes from WEGX, KKFR, WFLY, Y97, Z103 and KJKC. Moves 15-8 Z93, 24-20 KIIS, 31-26 KXX106, 39-34 K106, 29-21 KMGX, 39-32 Z102 and Deb 29 KZZP.

**NIGHT RANGER I DID IT MCA**

Debut single from their forthcoming album, "Man In Motion," scores with immediate airplay at WZOU, KKRZ, KXYQ, KXXR, KS104, WGH-FM, WROQ, Q100, KTMT, WJAD, WLRS, WPFM, KSND, KTUX, KZZU, KF95, KAKS, KQIZ, WKSF, KFRX, WDBR, WFX, WJMX, KFBQ, WHSL, KEYJ, KWTX, Q104 and KWTO. New video due shortly.

**STEVE MILLER YA YA CAPITOL**

Great sounding remake continues to develop with the new album due out shortly. New airplay this week comes from KRBE, KPLZ, KAKS, WFX, KNOE and KIXY. Breaking at KSND Deb 37 and KF95 Deb 38.

**WAS NOT WAS SPY CHRYSALIS**

Picking up speed this week with new action at WPGC, HOT97, WCKZ, WNNK, WRCK, WBWB, WFX and KEYJ. Early gains include Deb 38 WTIC and Deb 39 WFLY. Great adult sound. New video in rotation.

**ERIC CARMEN REASONS ARISTA**

Second single released from the "1988 Summer Olympics Album" picks up out of the box action at WROQ, WAEB, WTLQ, WANS, WAYS, WZKX, WPST, KIYS, WNYZ, KIKX, KQIZ, KCMQ, WDBR, WJMX, KFBQ, Y93, WHSL, WCGQ, KWTX, KISR and Q104. Artist is coming off two straight Top Five winners. Album is now out and selling.

**CLIMIE FISHER RISE CAPITOL**

Follow-up to their Top 20 debut hit is spreading with new airplay this week at WZOU, KTMT and more. Jumps at KIYS 32-27 and KRBE Deb 39.

**GRAYSON HUGH TEARS RCA**

New artist is making early gains at Top 40 with mentions from programmers around the country and early airplay this week at WXKS, HOT97, KSAQ, KMGX, KKQV and more. Breaking at KIYS in Boise.

**GARDNER COLE LIVE IT UP WB**

Artist/producer is making early gains with this first single. Out of the box airplay includes KWOD, WZKX, KMGX, KKQV and WJMX. Label is very high on this one. Just added on MTV.

**CHER MAIN MAN GEFEN**

New single from her current album that she performed on the MTV Awards Show scores with new airplay WXKS, PRO-FM, KSAQ, KCAQ, KQIZ, KISR and KIXY. Ready to make a move.



V A N H A L E N

“FINISH WHAT YA STARTED”



THE FOLLOW-UP SINGLE TO THE TOP 5 HIT “WHEN IT’S LOVE”  
FROM THE MULTI-PLATINUM ALBUM OU812

**40 CITY TOUR STARTS SEPTEMBER 30th**



Personal Management: Ed Leffler/E.L. Management, Inc. © 1988 Warner Bros. Records Inc.

# ELTON JOHN

a word in spanish

**FLASHMAKER!**  
**EARPICKS WINNER!**  
**DEBUT 49 HITS TOP FIFTY SINGLES!**  
**50 HITS TOP FIFTY ALBUMS!**  
**ONE OF THE MOST ADDED!**  
**BREAKER 26\* R&R A/C!**

KIIS add  
KRBE add  
WCZY add  
Y100 add  
WKTJ add  
KXYQ add  
B100 add

WTIC add  
WGH-FM add  
B93 add  
K98 add

FM100 add  
WKZL add  
KIKX add  
KQKQ add  
WBBQ add

WERZ add  
WNNK add  
KF95 add  
WNYZ add  
KQIZ add  
B98 add  
JETFM add  
KTMT add  
KWES add  
KWNZ add  
WQUT add

KKRZ deb 24  
WROQ deb 30  
KEGL deb 31  
KSND deb 35  
WPFM deb 37  
KSAQ deb 39  
KJ103 deb 39  
WAYS deb 39  
KZZU deb 40  
WINK deb 40

KAKS 40-31  
KIYS 38-32  
WPRR 38-33

**BREAKING AT:**  
KKBQ  
KXXR

# KIM WILDE

you came

**FLASHMAKER!**

PWR106 add  
WHYT add  
B94 add  
KZZP add  
KWSS add  
92X add

93Q add  
WGTZ add  
Z102 add  
KAKS add  
95XXX add  
K106 add  
KISR add

I-94 deb 26  
KFIV deb 28  
KMEL deb 29  
WPST deb 38  
HOT103 deb 39  
KIYS deb 40

**WXKS 27-18**

**BREAKING AT:**  
KUBE  
KKRZ  
KDWB  
KKFR  
KOY  
KXX106

# NIGHT RANGER

i did it for love

**EARPICKS WINNER!**

**FLASHMAKER!**

**ONE OF THE MOST ADDED!**

WZOU add  
KKRZ add  
KXYQ add  
KXXR add  
WGH-FM add  
KS104 add  
WROQ add

Q100 add  
KSND add  
KTUX add  
KZZU add  
KF95 add  
KAKS add  
KQIZ add

KTMT add  
WJAD add  
WLRS add  
WPFM add  
WKSF add  
KFRX add  
WDBR add

WFXX add  
WJMX add  
KFBQ add  
WHSL add  
KWTX add  
Q104 add  
KWTO add

**.MCA RECORDS**



# CROSSEOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

**Anita Baker** scores big with the first single from her forthcoming album while **Vixen** continues to spread through the Top 40 system with video play and major market support leading. Last week's Wildcard, **Deniece**

**Williams**, is breaking big and already making solid jumps up the charts and **Tracy Chapman's** second single is off and running with continued Top 5 album sales. Watch **Tommy Conwell** — building quickly.

## BLACK/DANCE

### ANITA BAKER GIVING YOU ELEKTRA

First single from her forthcoming album is breaking big as one of the Most Added records of the week. Out of the box believers include KIIS, WXKS, WAVA, WHYT, WPGC, WCZY, Y100, PWR99, Z93, WUSL, KMEL, KZZP, KKFR, KOY, HOT97, FM102, B100, Y108, WTIC, KITV, KTFM, WBCY, WCKZ, KXX106, WFLY, WKZL, WJAD and KMGX.

### DENICE WILLIAMS CAN'T WAIT COLUMBIA

Last week's Wildcard pick is off and running with lots of majors and early phone action. Out of the box airplay includes PWR106, WHYT, WPGC, FM102, BJ105, WDJX, WNYZ, WRCK, KKQV, WKZQ, KYNO, KSJQ, KFQX, WCGQ, KEYJ and KBOS. Breaking at HOT103, Z93, HOT97.7, KXX106 Deb 25, WCKZ Deb 30, WAEB Deb 40 and KMGX Deb 32.

### KARYN WHITE THE WAY WB

Singles: — Albums: — Avg Move: 2.71 Aggrsv: 2  
Making early gains with new airplay at FM102, PWR106 and KXX106. Breaking at WPGC 25-22, KMEL 29-24, WUSL 11-9 and KMGX 32-25.

### SWEET SENSATION NEVER ATCO

Singles: — Albums: — Avg Move: 3.50 Aggrsv: 7  
Big crossover record is a giant in the clubs which is helping to spread it at Top 40. New this week at KRBE, WCKZ, K106, KWTX and KISR. Jumps at KMEL 12-10, HOT103 23-16, FM102 20-13, HOT97 18-14, B93 40-35, WFLY 35-28, KMGX 25-19, HOT105 Deb 30, KXX106 Deb 22 and KRQ Deb 40.

### JEFFREY OSBORNE SHE'S ON A&M

Strong week of action includes new airplay at Z93, KKRZ, KATD, KKRD, WJAD, WZKX, KTUX, Z102, I-94, KFIV and others. Jumps 10-8 WXKS, 7-5 WUSL, 12-10 PRO-FM, 16-8 WKSS, 34-29 FM102, 22-17 KXX106, 20-16 WCKZ, 29-25 WGTZ and 22-18 KMGX. Breaking at WZOU, WEGX, KSAQ, WVSR and KSND.

### TRACIE SPENCER SYMPTOMS CAPITOL

This debut single is back and happening. Adds this week at KUBE, KKRZ, PRO-FM, KTFM, KF95 and more. Moving 20-14 WXKS, Deb 34 WKSS and Deb 38 WFLY. Watch this one.

### SA-FIRE BOY MERCURY

Singles: — Albums: — Avg Move: 2.89 Aggrsv: 3  
Adds this week at KXX106, WFLY, KCAQ, KKQV and others. Jumps at HOT103 7-4, PWR96 11-7, HOT97.7 28-21 and FM102 33-27.

## ALBUM/ROCK

### VIXEN EDGE EMI/MANH

First single from their debut album is spreading with the help of a new video in rotation. Adds at KPLZ, KATD, WZPL, KDWZ, KNAN, KWNZ, WPFM, WQUT, WSKZ, 100KHI, KFBQ, WIGY, KPHR and KNIN. Breaking at PWR99, WJAD, Y95, WLOL, KXYQ, WPXR and KZZU.

### ROBERT CRAY DARK MERCURY

Singles: — Albums: 28\*  
Big album sales lead the way and should help to spread this debut single. New this week at KUBE, KKRZ, WGH-FM, KZOU, JET-FM, KSND, WKPE and KDON. Jumps 24-20 WROQ and 28-23 KIYS.

### BRITNY FOX LONG WAY COLUMBIA

Singles: — Albums: 38\*  
Big album sales and video play are helping to develop this hot new act at Top 40. New believers this week include KJ103, WQUT, WKZQ, KVXO, KFBQ, KISR and KNIN. Moves 39-32 KEGL, 29-25 Y95, Deb 31 KWES and Deb 40 KNAN.

### TOMMY CONWELL I'M NOT COLUMBIA

Singles: — Albums: — Avg Move: 2.00 Aggrsv: 2  
Picking up speed this week with new airplay at WMMS, WGH-FM, K106, KTMT, KIKX, KTUX, KZZU, WRCK and others. Moving at WEGX 24-16, WTLQ Deb 36 and OK100 Deb 38.

## POST MODERN

### TRACY CHAPMAN REVOLUTION ELEKTRA

Singles: — Albums: 4  
Second single from her debut smash is off and running with album sales remaining Top 5 nationally. Out of the box action at Y95, KXYQ, KSAQ, WROQ, WBCY, KZOU, Q100, KTMT, OK100, WLRS, WPFM, WZKX, Y97, KIKX, KSND, KTUX, WNNK, WPST, Z104, KF95, WERZ, KIYS, KFIV, KQIZ and many, many more. Jumps 15-12 KITS.

### TRANSVISION VAMP SHUT UP UNI

Big phones continue as this first single spreads with adds at KRBE, KXXR, BJ105, KJ103, WTLQ, KAKS and more. Jumps at KITS 26-22, KATD 31-24 and KWNZ 35-30.

### 10,000 MANIACS MATTER ELEKTRA

Singles: — Albums: 45 Avg Move: 2.61 Aggrsv: 7  
Solid album sales and video play remain the story. New this week at KXYQ, WKSS, OK100, WBBQ and WCGQ. Jumps 4-3 WXKS, 13-8 PWR99, 31-19 WZOU, 34-29 PRO-FM, 35-30 K106, 37-33 95XXX and 40-36 WPFM.

### SIOUXSIE & BANSHEES PEEK-A-BOO GEFFEN

Singles: — Albums: — Avg Move: 4.50 Aggrsv: 2  
Now selling albums with the help of a hot new video in rotation. New believers at Top 40 include KKQB, 95XIL and K104. Jumps at K106 20-10 and KRBE 32-22.



# REQUESTS

Former Wildcard pick, **UB40**, is a monster on the request lines and is selling lots of both new and old albums. **Bobby McFerrin** continues his hot streak on the phones with Top 10 album sales helping, **Phil Collins** is

lighting up the lines with his remake and **The Escape Club** is closing quickly with big video play and requests leading the way. Also worth mentioning is **Bon Jovi** — already a giant on the phones.

**UB40 RED WINE A&M**

Selling lots of old and new albums. This former Wildcard pick is going all the way with huge requests every week. Hots this week include B94, 93Q, 95XXX, 98PXY, B93, HOT105, JET-FM, KRBE, KRNO, KUBE, KXX106, KZOU, OK100, PWR99, Q104, Q107, WABB, WKLQ, WKQB, WKSF, WKZL, WKZQ, WLAN, WMMS, WNOK, WPXR, WQCM, WRCK and WSPT.

**BOBBY MCFERRIN BE HAPPY EMI/MANH**

Huge album sales and phones lead the way. Big request action at WPGC, B94, JET-FM, KCPX, KYYY, KZZU, OK100, PWR99, Q107, WAPE, WAZY, WBAM, WBBQ, WCKZ, WFFX, WGGZ, WHHY, WHYT, WIKZ, WJAD, WJMX, WKQB, WKTI, WKZL and WLAN.

**PHIL COLLINS GROOVY ATLANTIC**

Theme song from his forthcoming movie is pulling giant phones and selling lots of singles. Big reports come from KITY, B94, KBIU, KC101, KFQX, KNOE, KPHR, KRNO, KUBE, KXX106, KYNO, KZOU, Q104, WAPE, WJMX, WKLQ, WKZL, WOMP, WRCK, Y95, Z104, Z96 and others.

**ESCAPE CLUB WILD WEST ATLANTIC**

Former Wildcard pick has a video in heavy rotation and is now pulling solid phones everywhere played. Hots include PWR99, 95XXX, 98PXY, KBIU, KEYJ, KEYN, KFRX, KIXY, KKRD, KSIF, KWES, OK100, WBWB, WDBR, WGLU, WIKZ, WJAD, WKLQ, WLRS, WPFM, WPXR, WQCM, WRCK, WYAV and Y95.

**KYLIE MINOGUE LOCOMOTION GEFLEN**

Dance remake is closing quickly and generating big requests this week for Y95, 93Q, KAKS, KCMQ, KKRD, KLUC, KNIN, KQCR, KWNC, KYYY, OK100, WGLU, WNOK, WNVZ, WPXR, WQCM, WRCK, Z96 and more. Big video play.

**BON JOVI MEDICINE MERCURY**

Just out of the box and already a giant on the phones. (Surprised?) Immediate reports come from KRBE, WMMS, 95XXX, 98PXY, B94, JETFM, KEYN, KNOE, KWTO, KZOU, KZZU, OK100, Q104, WAPE, WFMI, WGLU, WKTI, WLRS and many others.

**INFO SOCIETY MIND T BOY/REP**

Now selling tons of albums and continuing to pull big requests everywhere. Hots this week at PRO-FM, 102QQ, KAKS, KC101, KEYJ, KFBQ, KFRX, KLYV, KVXO, WHSL, WJAD, WNVZ, WPFM, WVSR and WYAV.

**CINDERELLA DON'T KNOW MERCURY**

Major market airplay and phones lead the way. Big mentions come from WMMS, KEYN, KWTX, KZOU, OK100, Q104, WCIL, WJMX, WKZQ, WLGA, WLRS, WOMP, WRCK and others.

**CHEAP TRICK CRUEL EPIC**

Continuing to pull solid phones with the help of big video play and solid album sales. Hot at B94, KFRX, KJJC, KPHR, KQCR, KYYY, WBAM, WFFX, WHSL, WPFM, WSKZ and WSTO.

**INXS NEVER ATLANTIC**

Closing quickly, selling lots of albums and now pulling big phones where played. Lighting up the lines for B94, KC101, KNIN, KQCR, WBAM, WHSL, WNVZ, WVSR and others.

**BOBBY BROWN CRUEL MCA**

Giant crossover is now a Top 40 favorite with the help of big phones and major market play. Hots include WHYT, KFBQ, KKRD, WBWB, WCGQ, WCKZ, WJAD and WLRW.

**BEACH BOYS KOKOMO ELEKTRA**

Former Wildcard pick is making giant gains and already generating solid phones. The "Cocktail" soundtrack is Top 5 on the Albums Chart and the video is now in heavy rotation. Early reports come from WKTI, KQCR, WAPE, WCIL, WINK, WJMX, WPFM, Y95, PWR99, Q105 and many more.

**WHITNEY HOUSTON ONE MOMENT ARISTA**

Theme song for the 1988 Summer Olympics is pulling big phones and beginning to sell albums. Big phones for KMEL, KX106, WAPE, WINK, WLRW and WPGC.

**ALSO GAINING REQUEST MOMENTUM**

**ERASURE**  
**STEVE WINWOOD**  
**L'TRIMM**

**CHAINS**  
**DON'T**  
**CARS**

**REPRISE**  
**VIRGIN**  
**ATLANTIC**

**JJ FAD**  
**ROD STEWART**  
**KARYN WHITE**

**WAY OUT**  
**FOREVER**  
**THE WAY**

**ATCO**  
**WB**  
**WB**



**CROSSOVERS WINNER!**  
**EARPICKS WINNER!**  
**4 HITS TOP FIFTY ALBUMS!**  
**2 HITS POST MODERN!**

TRACY CHAPMAN

talkin'  
 bout a  
 revolution

The new single from the debut  
 double platinum *Tracy Chapman LP.*

Produced by David Kershenbaum for SBK Record Productions, Inc.  
 Direction: Elliot Roberts/Frank Girona Lookout Management  
 Executive Producers: Don Rubin and Brian Koppelman

*Don't you know  
 They're talkin' about a revolution  
 It sounds like a whisper  
 Don't you know  
 They're talkin' about a revolution  
 It sounds like a whisper*

*While they're standing in the welfare lines  
 Crying at the doorsteps of those armies of salvation  
 Wasting time in the unemployment lines  
 Sitting around waiting for a promotion*

*Poor people gonna rise up  
 And get their share  
 Poor people gonna rise up  
 And take what's theirs*

*Don't you know  
 You better run, run, run...  
 Oh I said you better  
 Run, run, run...*

*Finally the tables are starting to turn  
 Talkin' bout a revolution*

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Y95	add	WERZ	add	WLRS	add
KXYQ	add	WNNK	add	WPFM	add
KSAQ	add	WPST	add	WZKX	add
WBCY	add	Z104	add	Y97	add
WROQ	add	KF95	add	WBWB	add
KZOU	add	KIYS	add	WAZY	add
Q100	add	KFIV	add	WDBR	add
KIKX	add	KQIZ	add	WYAV	add
KSND	add	KTMT	add	KFQX	add
KTUX	add	OK100	add		

KITS 15-12

"Tracy Chapman has been the #1 selling album and CD  
 for over 2 months! How can you go wrong?!"  
 BUZZ BENNETT - Y95, DALLAS

"Great first week response means another huge single!  
 This one is starting faster than 'FAST CAR!'"  
 ED AUGUST - WNNK, HARRISBURG

"Definitely a smash! It's going all the way!"  
 GRANT TRESSEL - KTMT, MEDFORD



On Elektra Cassettes,  
 Compact Discs and Records

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**WHAT, ME WORRY?**

**B**obby McFerrin is one of the most engaging solo vocalists ever, a man who possesses that incredibly versatile set of pipes you've heard on everything from the "Round Midnight" film soundtrack to Sesame Street to Levi's 501 blues commercials to the NFL playoffs, where he's sung the Star Spangled Banner before games. Lately, he has a Top 40 smash with the witty ditty "Don't Worry, Be Happy" (featured prominently in the current hit movie, "Cocktail") and his new EMI-Manhattan album "Simple Pleasures" is winning him a legion of fans unaware of his previous work, recordings and performances that have already won him five Grammy awards, including three for Best Jazz Vocalist. While currently on sabbatical—taking time out to write new material and spend some time with his wife and two sons in San Francisco—he generously gave *Hits* some time over the phone recently to chat.

**"I wasn't thinking of doing a pop record."**

**Are you really as carefree as the song "Don't Worry, Be Happy" makes it sound?**

Well, it depends on what day it is. Most of the time, I think, I am carefree. And I'm certainly very optimistic about life. Of course, we all have relapses of negativity, and I guess I'm trying to tell people life isn't easy but by worrying about it, you add to the difficulty. That's basically what the song's about.

**Do you sing in the shower?**

Oh yeah, all the time. There's nothing like it—the hot water, the steam—it's great. "Don't Worry, Be Happy" was a song that originally didn't have any lyrics. It was something I came up with in the shower one morning four years ago. And it wasn't a reg-

gae tune at first. I went down to the Blue Note to play with Will Lee, John Scofield, and some other guys, and when I started singing it, the band just started playing it as a reggae song.

**Do you listen to much reggae yourself?**

No. I'm a diehard classical music fan, so I lean towards that. I like Joni Mitchell, Weather Report, Keith Jarrett.

**Was Jarrett a big influence on you?**

Yes, in terms of giving me a sense of what the solo voice is. How starkly beautiful and vulnerable it is. I learned that the most important thing is not to compromise your vision. My dream was to be a solo performer and it took years to convince myself I could do

by **Gerrie Lim**



***"Basically I'm having a good time so, with that attitude, it's easy to be spontaneous."***

that. And since then I've learned a lot about myself and about what singing meant to me.

***At what point did you realize you could do it?***

I did this one performance in Ashland, Oregon, in 1983 where I managed to stay on-stage alone for 90 minutes, close to two hours. Prior to that, I hadn't been able to go for more than 40 minutes. After that, I was sure I could do it. That was the pivotal moment.

***"You just go up there and do your thing and hope that people will appreciate it."***

***Do you ever suffer from stage fright?***

I get anxious but never really frightened about going up there because I love doing it so much. I certainly get nervous, but once I'm on stage I'm not frightened at all. I don't try to combat it because I think it's healthy to take your nervousness and fear with you on-stage. There is a difference between walking on stage scattered, and going up not knowing what's going to happen but collecting yourself and singing from that point. Basically I'm

having a good time so, with that attitude, it's easy to be spontaneous. It's like building sandcastles, being a kid, using your imagination.

***Was there a reason for doing a pop-oriented album at this point in your career?***

When I think about records, I think about concepts, about the overall picture, what the whole album's about. I'm pretty eclectic when it comes to music and styles. I've been influenced by so many different kinds of music. I still listen to a lot of jazz and rock

and country and blues. When I did this new record, I wasn't thinking of doing a pop record. I was thinking of the *form* of the record. And it turned out to have some things from the '60s I hadn't recorded before. It proved to be a very uplifting, uptempo kind of record.

***Would you encourage your sons to be musicians, too?***

I encourage them to be whatever they're meant to be, whatever that is. My oldest son Taylor has an incredible eye, he's a very good artist, very good with detail, and he's only seven years old. He's also an outstanding athlete. So, I don't know. He's studying piano and he sings when he plays the piano, but I think he's still too young to figure out what he really wants to do. But whatever he decides, I'm sure he'll be good at it. And I'll encourage him to be.

***I understand you're interested in doing film scores.***

Absolutely. Film scores, theater work....I'm also interested in putting together a vocal group. I feel like I'm a champion of vocal music. Whatever I do, from now on, will be geared for voices.

***If you weren't a musician, what would you have been?***

I've thought about this. Most probably I'd be a librarian, because I love books.

***You've certainly come a long way from gigging at the Salt Lake City Hilton piano bar, which is where you started.***

I was a different person eleven years ago. I was only 27 years old then. I'm still putting food on the table but my technique has somewhat improved and my ear has gotten better.

***You do everything on this album yourself, creating a whole tapestry through pure vocals. You must have a large ego to want to do that.***

Oh, I certainly have an ego and it gets stroked, for sure. But I have no idea of its measurements. It depends on the situation. I'm certainly aware of it. You just go up there and do your thing and hope that people will appreciate it. I'm sure that I've been misunderstood and I expect that. Some people will think what I do is self-aggrandizing and all that, but I'm doing it because of what I am. It's as simple as that. I'm a solo performer.



# MILE HIGH RADIO

by Jon Leshay



David Van Stone, PD, KS104, Denver

*This Santa Maria, CA native started working in a tiny AM station in his hometown before seguing to the night shift at KLUC in Las Vegas. After getting a chance to program the AM Pop/Adult station there, Van Stone was tapped by Western Cities as P.D. at KRQ in Tucson before returning for another stint at KLUC. He left there to launch KWSS in San Jose, CA as a Top 40. Western Cities then promoted him to National P.D., overseeing KWSS, KLUC, KRQ, KZZP and KZAP in Sacramento, where he remained when the group was sold to Nationwide Communications. Seeking to be with one station again, he went to work at KS104 in Denver as P.D.*

**Denver has been known as a rock 'n' roll market. Is that how you see it?**

I think so. Anytime you look at a book and three of the top five stations are Album Rock, it's really giving you a good idea of where that market is really at. Right now, it just seems rock product is doing very well everywhere. Groups like Def Leppard and

Guns N' Roses have become giants and Denver is no different than anywhere else as far as that goes. The interesting thing about Denver is a great deal of rock product does very well here, but this is also a market where records like Jazzy Jeff do extremely well, too. In many ways, it is a rock market, but we can basically play anything that most other markets are playing.

**How do KS104 and Y108 differ?**

The major difference is we are trying to be very selective in the music we play. We want to be more targeted and focused in trying to play the hits. We're the underdog, so

***"Denver is a rock 'n' roll market, but it's not a place for new trends."***

we've got to make a big impact in this market against a big radio station that has zillions of dollars to spend and does so very freely. We're just trying to make sure that every record that goes on the air is right, so we do a great deal of research and gut feel to make sure we are reaching the audience we're going after.

**Is it less challenging to program a single station than it is a chain?**

No, I don't think so. The neat thing is that you are building something from scratch and having the day-to-day hands-on experience of doing so. Granted, there are many challenges when you're involved with a number of stations, but you're not there every morning to listen to the morning show, you're not there to help put together the promotions or dream up the weekend schedule or whatever may need to be done. So, while you have hands-on with many radio stations, your actual hands-on is very limited. When you're there with just one station, you're there every day, you are the guy that makes all the decisions and lives or dies by it. I am very much involved in the music and that makes a big difference.

**How does Denver differ from other West Coast markets you have worked in?**

The big surprise for me is that it is much more mid-western than I had expected. The travel brochures paint it as a

cosmopolitan, happening-type market and it's really not. It's much more provincial and conservative. It's funny because Denver is basically a rock 'n' roll market, but it's not a place for new trends. Coming from some of the West Coast markets I've worked in, Denver is much slower in picking up what's happening in many other parts of the country. This tends to be true with music and lifestyle in general. It's not what you would call a cutting edge community. The next Studio 54 will not be opening up in Denver.

**Where do you see Top 40 radio heading?**

I'd like to see Top 40 music continue in a healthy pattern. I think the thing everyone has to remember is that Top 40 is a variety format and things are always going to go through different cycles. There will be periods where music goes through different phases and programmers everywhere have to keep in mind that it is possible to get away with anything from Jazzy Jeff to Def Leppard and back again. As long as you play the right records and stay on top of what's happening in the country as a whole, then you shouldn't have a problem.



THE FIRST "GOLD" RAP RECORD IN THE HISTORY OF W.E.A.!

# j. j. fad

"J.J. FAD is already getting huge requests. Play 'WAY OUT' now. You'll be playing it sooner or later!"  
 RANDY KABRICH - Q105, TAMPA

"J.J. FAD is a stone SMASH! A true top five request record. 'WAY OUT' is an infectious record that you can't stop singing."  
 JACK SILVER - KIIS, LOS ANGELES

"Probably one of the most melodic rap hits of all time. An instant reaction record with phones to back it up!"  
 STEVE SMITH - HOT 97.7, SAN JOSE



## Way Out

**FLASHMAKER!**

**49 HITS TOP FIFTY ALBUMS!**

WEGX	add	WTYX	add
KKFR	add	Z103	add
WFLY	add		
Y97	add		
KZZB	add		

KZZP	deb	29	KLUC	40-24
Z93	15-8		WCKZ	28-25
KIIS	24-20		KXX106	31-26
KMGX	29-21		Z102	39-32
Q105	26-23		K106	39-34

**BREAKING AT:**

WXKS	HOT97
PWR96	KITY
KMEL	WNVZ
PWR99	KTFM
KOY	KRQ

# sweet sensation

## Never Let You Go

**#1 SELLING 12" IN AMERICA FOR TWO WEEKS IN A ROW!**

"From day one great 12" sales. Already on **POWER ROTATION**, with top 10 phones!"  
 KEVIN WEATHERLY - KMEL, SAN FRANCISCO

"Number 1 sales! Number 1 club record! **SWEET SENSATION** has incredible crossover potential."  
 ALBIE DEE - WPGC, WASH. D.C.

KRBE	add
WCKZ	add
K106	add
KWTX	add
KISR	add
WTIC	add
KDON	add
WNKS	add
KXX106	deb 22
HOT105	deb 30

**CROSSOVER!**

KMEL	12-10
FM102	20-13
HOT97	18-14
HOT103	23-16
KMGX	25-19
PWR106	27-24
WFLY	35-28
B93	40-35



# levert

## Addicted To You

**#2 R&R U/C!**

**READY TO CROSS!**



**BREAKING AT:**  
 WPGC  
 KITY  
 WZKX

"I love this record! Sales are already showing up! LeVert has always been a favorite here!"  
 SHARON LEPERE - KITY - SAN ANTONIO



# Edie Brickell



## NEW

Debut **24** Hits Post Modern!

# Bohemians



★ What I Am is  
a smart-alec's  
way out of a  
deep discussion  
on the universe as  
it relates to the self.

Shooting



The Stars

rubberbands



- ★ **Overwhelming initial reaction at both radio & retail!**
- ★ **Instore play continues to generate big sales!**
- ★ **Immediate Top 5 phones at radio everywhere!**



# POST MODERN

(Based on a combination of airplay and sales.)

LW	TW	ARTIST-LABEL	COMMENTS
2	1	<b>SUGARCUBES</b> - Elektra Coldsweat	Finally!
1	2	<b>TRACY CHAPMAN</b> - Elektra Revolution	#3 Nat'l Sales
4	3	<b>BIG AUDIO DYNAMITE</b> - Columbia Just Play Music	Big all over
7	4	<b>SHOXSIE &amp; BANSHIES</b> - Geffen Peek-a-boo	Lp sales
3	5	<b>PATTI SMITH</b> - Arista Power	Peaked
9	6	<b>PRIMITIVES</b> - RCA Crash	Big week!
8	7	<b>HOTHOUSE FLOWERS</b> - London/Poly People	Big air/sales
5	8	<b>ERASURE</b> - Sire/Reprise Chains	Slipping
6	9	<b>IGGY POP</b> - A&M Cold Metal	Falling
12	10	<b>JOY DIVISION</b> - Qwest/WB Love Will Tear Us	Big air/sales
14	11	<b>UB40/C. HYNDE</b> - A&M Breakfast	Old & New
11	12	<b>MIDNIGHT OIL</b> - Columbia Dead Heart	Steady sales
16	13	<b>HUNTERS &amp; COLLECTORS</b> - I.R.S. Breadline	Big airplay
15	14	<b>10,000 MANIACS</b> - Elektra What's The Matter	Sales & Video
18	15	<b>MARRIED TO THE MOB</b> - Reprise Various	Huge airplay
20	16	<b>MICHELLE SHOCKED</b> - Mercury Anchorage	Early sales
10	17	<b>CROWDED HOUSE</b> - Capitol Better Be Home	Slipping
21	18	<b>SCREAMING TRIBESMEN</b> - Rykodisc I Got A Feeling	Lots of air
23	19	<b>JOAN ARMATRADING</b> - A&M Living For You	Sales/Air
24	20	<b>JANE'S ADDICTION</b> - WB Jane Say's	Early Sales
22	21	<b>TRANSVISION VAMP</b> - Uni Shut Up	Steady
--	22	<b>PSYCHEDELIC FURS</b> - Columbia All That Money Wants	Big airplay
25	23	<b>R. H. CHILI PEPPERS</b> - EMI/MANH Abbey Road	Solid airplay
--	24	<b>EDIE BRICKELL &amp;...</b> - Geffen What I Am	Breaking
--	25	<b>FOLKWAYS</b> - Columbia Various Artists	Early sales

## POST TOASTED *By Ben Dover*

**ATTENTION:** There are no names of label weasels in this column — if you have already lost interest, flush and leave this for someone else!.....Congratulations to everyone at **Billboard**. They have come up with this killer idea of having a "Modern Music" (how creative!) chart. Good one guys.... Well, as you can see, **The Sugarcubes** have finally hit the #1 slot on the chart — school is back in session and the sales of Post Modern product in general have increased quite a bit. "Life's Too Good" is now

### Breaking Big!



**Edie Brickell & The New Bohemians**

selling almost three times as many records per week as it was two weeks ago. Look for more in the weeks to come. Other hot PoMo records that are lighting up the cash registers are both the new and old **UB40** albums. The old one contains the re-release of "Red Red Wine" which is currently flooding the commercial and PoMo airwaves around the country. **Folkways** is showing up at national accounts and PoMo retail outlets and looks to be growing each week. **Jane's Addiction** continues to make strong initial gains at the PoMo stores and **Michelle Shocked** is also showing up in hot reports at both retail and radio. Watch for sales on the **Siouxsie & The Banshees** album — radio is now playing almost all the cuts since its release. One other hot new act we feel deserves attention is the new **Edie Brickell** album. It is breaking out at some national accounts and showing up big at the PoMo retail reporters throughout the country. Okay, some news for all you Wallies out there that care..... **Polydor** has just signed two new acts, **Wonder Stuff** and **Lilac Time** — look for upcoming releases from both of these bands. **House of Love** also looks to be a member of the Poly team very shortly.... **Chrysalis** has a new album coming out by **The Pursuit of Happiness** on 10/17. It was produced by **Todd Rundgren** and is called "Love Junk"..... **The Jack Rubies** are coming out on TVT with their new album, "Fascination Vacation." The first single will be "Be With You" and should be out in the next week or so.... **Texas Hotel** is making some moves with the new **Poi Dog Pondering** album — it's spreading quickly at radio with early PoMo retail reports.... New MD's this week include **Dawn Ryan** at **WJUL**, **Chris Thompson** at **KCRS** and **Dan Mackta** at **WESU**.... Finally, congratulations to the Capitol staff on pulling off a great **Crowded House** showcase at The Whiskey in L.A. (We were there)....That's it!

# POST MODERN

## HOTS

1. MICHELLE SHOCKED(Mercury/Polygram)
2. HOTHOUSE FLOWERS (London/Polygram)
3. HUNTERS & COLLECTORS (I.R.S.)
3. LET'S ACTIVE(I.R.S.)
3. SIOUXSIE & THE BANSHEES (Geffen)
4. SUGARCUBES(Elektra)

## ADDS

1. SIOUXSIE & THE BANSHEES(Geffen)
2. LLOYD COLE & THE COMMOTIONS (Capitol)
3. COCTEAU TWINS (Capitol)
4. A.R. KANE (Rough Trade)
5. RED LORRY YELLOW LORRY(RCA)
5. LOVE & ROCKETS(RCA)

(Hot reports from the nation's leading radio and retail outlets)

**WAPS / BILL GRUBER / AK-  
RON, OH**

Primitives  
Transvision Vamp  
Karole Fialka  
Married to the Mob  
Timelords

**WCDB / KEVIN BYRNE / AL-  
BANY**

Married to the Mob  
Michelle Shocked  
Siouxsie and the...  
Hunters & Collectors  
Screaming Tribesmen

**BOW WOW RECORDS / ANDY  
HORWITZ / ALBUQUERQUE**

Transvision Vamp  
Le Trimm  
UB40  
Siouxsie and the...  
Fishbone

**WUOG / LARRY LUMB / ATHENS**

Cocteau Twins  
Wolfgang Press  
Hunters & Collectors  
Red Lorry Yellow...  
Sad Lovers & Giants

**TURTLES / AUDREY SCHWARTZ  
/ ATLANTA**

Reckless Sleepers  
Edie Brickell  
Tombstones  
A.R. Kane

**HASTINGS / ROB MINTER /  
AUSTIN**

Let's Active  
Edie Brickell  
Hunters & Collectors  
Psychedelic Furs  
James

**CELLOPHANE SQUARE /  
STUART DE STRAIN / BELLEVUE**

Cat Heads  
Pushwangers  
Bongwater  
Posies  
Primitives

**WBCN / OEDIPUS/CARTER ALAN  
/ BOSTON**

Hothouse Flowers  
Steve Forbert  
Tommy Conwell  
Reckless Sleepers  
Melissa Etheridge

**WBNY / GINA GALLI / BUFFALO**

Jane's Addiction  
Circus of Power  
Edie Brickell  
Suicidal Tendencies  
Ultra Vivid Scene

**KCRS / TODD WISE / CEDAR  
FALLS**

Let's Active  
Jane's Addiction  
Hunters & Collectors  
Hothouse Flowers  
Iowa Compilation #2

**KUNI / DOREA D'AGOSTINO /  
CEDAR FALLS**

Pixies  
John Hiatt  
Michelle Shocked  
Suicidal Tendencies  
Screaming Tribesmen

**WAX TRAX / MARK CLIFTON /  
CHICAGO**

Wolfgang Press  
Nurse With Wounds  
A.R. Kane

**WXRT / LIN BREHMER /  
CHICAGO**

Hunters & Collectors  
Michelle Shocked  
Edie Brickell  
Hothouse Flowers  
Camper Van Beethoven

**WOXY / JETSON / CINCINNATI,  
OH**

Siouxsie and the...  
Hothouse Flowers  
Sinead O'Conner  
U2  
Psychedelic Furs

**WUSC / SEANA BARUTH /  
COLUMBIA, SC**

Michelle Shocked  
Circus of Power  
Let's Active  
Fields of Nephilim  
Fluid

**HASTINGS / CHARLES DANIELS  
/ DENTON**

Camper Van Beethoven  
UB40  
Tommy Conwell

**PLAY IT AGAIN / ALAN KOVAN /  
DETROIT**

Creation Compilation  
A.R. Kane  
Spacemen 3  
Feedtime  
Sugarcubes

**WDHA / ANDY DEAN /  
DOVER, NJ**

Toni Childs  
Folkways  
Melissa Etheridge  
UB40  
Cocktail

**WHMI / JEFF WELLING /  
HOWELL, MI**

Michelle Shocked  
Siouxsie and the...  
James  
Married to the Mob  
UB40

**KUCI / HEIDI FRIEDLUND / IR-  
VINE**

Fuzztones  
Jane's Addiction  
Rose of Avalanche  
Hunters & Collectors  
Screaming Tribesmen

**VINYL VENDORS / VALERIE EL-  
LIOT / KALAMAZOO, MI**

M.O.D.  
Hothouse Flowers  
Bob Marley  
Escape Club  
Buckwheat Zydeco

**WKSR / DAVE WELTE / KENT, OH**

James  
Hothouse Flowers  
Edie Brickell  
Circus of Power

**WEB OF SOUND / BILL TORMAS  
/ LANCASTER, PA**

Fields of Nephilim  
Red Lorry Yellow...  
Mission of Burma  
Cryptic Slaughter  
Ludichrist

**KROQ / VAN JOHNSON / LOS  
ANGELES**

Big Audio Dynamite  
Siouxsie and the...  
Hothouse Flowers  
Michelle Shocked  
UB40

**RECORD TRADER / CLIFF  
DEALIST / LOS ANGELES**

Andy McCoy  
Johnny Thunder  
Dead or Alive  
Suicidal Tendencies  
Hothouse Flowers

**VINYL FETISH / STEVEN  
SCHAYER / LOS ANGELES**

Go-Betweens  
Triffids  
House of Love  
Love & Rockets  
Marc Almond

**WJUL / DAWN RYAN / LOWELL,  
MA**

Sugarcubes  
Red Hot Chili Peppers  
Rose of Avalanche  
Red Lorry Yellow...

**WFIT / HELEN URRIOLA / MEL-  
BOURNE, FL**

Fields of Nephilim  
Screaming Tribesmen  
Hunters & Collectors  
Let's Active  
Brial Closet

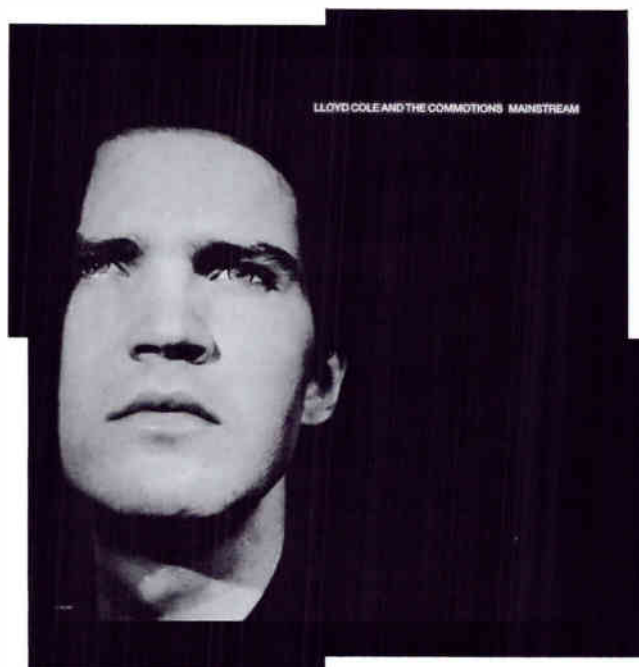




"How much does it cost to get what you pay for?" —J. P. Morgan

*the art of music*

*from the hip, by the hip, for the hip*



©1988 **RAD**

*cocteau twins*  
*carolyn's fingers*

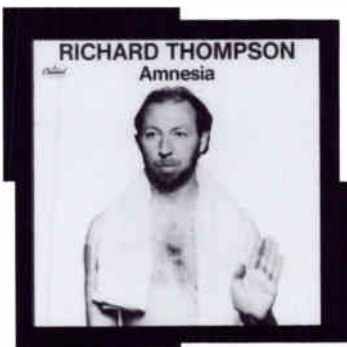
*lloyd cole & the comotions*  
*my bag*

*most added hits post modern*

*most added hits post modern*

**BLUE BELL KNOLL**

**MAINSTREAM**



*richard thompson*  
*turning of the tide*

*the new 12" from the forthcoming album*

**AMNESIA**





# POST MODERN



## GROVER WRRO YOUNGSTOWN, OH.

Is this spud cool or what? He is an avid record collector and claims he is the only one in the world to have the master recording of Toni Tenille and Iggy Pop singing "Push Push In The Bush" together. His favorite is a bootleg of Melissa Manchester doing a medly of "Anarchy In The UK" and Styx' classic "Babe I'm Leaving." Grover-just be happy we didn't say anything about your name (Baah!).

### HOTS:

1. SCREAMING TRIBESMEN
2. A PICTURE MADE
3. MICHELLE SHOCKED
4. JOY DIVISION
5. JAMES
6. CLAY IDOLS
7. CLOSE LOBSTERS
8. JOE JACKSON
9. LET'S ACTIVE
10. WYLDE MOMMOTHS

#### OPEN BOOKS & RECORDS / LESLIE WIMMER / MIAMI, FL

- Siouxsie and the...
- Metallica
- Suicidal Tendencies
- Circus of Power
- Folkways
- Dream Syndicate

#### WESU / DAN MACKTA / MID- DLETOWN

- Time Lords
- Michelle Shocked
- Big Audio Dynamite
- Bullet Lavolta
- Bastro

#### EASTSIDE / MIKE DUGAN / MILWAUKEE

- Jane's Addiction
- Siouxsie and the...
- Let's Active
- Matt Bianco
- Hothouse Flowers

#### CATS / CRAIG BURMAUGH / NASHVILLE

- Michelle Shocked
- Hothouse Flowers
- Danzig
- Misfits
- Dusters

#### WWRB / TONY PIT / NASHVILLE

- Ya Ya
- Icicle Works
- Style Council
- Fountainhead
- Michelle Shocked

#### WTUL / JAMES LIEN / NEW OR- LEANS

- Sugarcubes
- Walter Salas Humara
- Schoolly D
- Pixies
- Cocteau Twins

#### SECOND COMING / MAGGIE COLLINS / NEW YORK

- Misfits
- Spacemen 3
- Ramones
- Dag Nasty
- Metallica

#### WNYU / LISA SARTORI / NEW YORK

- Spacemen 3
- Bad Boy Orchestra
- Pig Latin
- Primitives
- Sweet Sensation

#### WDRE / DENIS MCNAMARA / NEW YORK CITY

- Pop Will Eat Itself
- Siouxsie and the...
- Sugarcubes
- Escape Club
- Bobby McFerrin

#### TRACKS / DONNA AGRESTO / NORFOLK

- Feelies
- Tommy Conwell
- Ziggy Marley
- Steel Pulse

#### KRCK / BRAD THIEL / OMAHA, NE

- Primitives
- Siouxsie and the...
- Hunters & Collectors
- Let's Active
- Meat Puppets

#### WMDK / MIKE THOMAS / PETERBOROUGH

- Edie Brickell
- In Tua Nua
- Hunters & Collectors
- Big Audio Dynamite
- Reckless Sleepers

#### ZIA RECORDS / GERALD COL- LIER / PHOENIX

- Michelle Shocked
- Circus of Power
- Hothouse Flowers
- Suicidal Tendencies

#### KFOX / MARK MURPHY / REDONDO BEACH

- Das Damen
- Frank Tovey
- Easter
- Rose of Avalanche
- Revolting Cocks

#### WVCW / STEVEN WITTE / RICHMOND, VA

- Bongwater
- Let's Active
- Horseflies
- Head of David
- Feelies

#### FACE THE MUSIC / KEN MACIVER / ROCHESTER, MINN.

- Felt
- Jane's Addiction
- House of Love
- Let's Active
- Joy Division

#### LIVE 105 / STEVE MASTERS / SAN FRANCISCO

- Midnight Oil
- Ziggy Marley
- Tracy Chapman
- Transvision Vamp
- Primitives

#### TOWER RECORDS / ALLAN WILSON / SAN FRANCISCO

- Tracy Chapman
- Toni Childs
- Sugarcubes
- Married to the Mob
- Primitives

#### RAINBOW / CHRIS BRYANT / SAN MATEO, CA

- Iggy Pop
- Siouxsie and the ...
- Camper Van Beethoven
- Melissa Etheridge
- Sam Phillips

#### CELLOPHANE SQUARE / SCOTT FARLEY / SEATTLE

- Big Black
- Butthole Surfers
- Crazy 8
- Pixies
- Lyres

#### KCMU / MAGGIE MCCABE / SEATTLE

- Michelle Shocked
- Feedtime
- Jane's Addiction
- Ukelele Orchestra
- Savage Republic

#### LIBERTY SOUND / GREG STOCKTON / SPRINGFIELD, MO

- Primitives
- Sugarcubes
- Melissa Etheridge
- Joy Division
- Rhythm Corps

#### EUCLID / TONY MARGHERITA / ST. LOUIS

- Red Hot Chili Peppers
- Fishbone
- Siouxsie and the...
- A.R. Kane

#### NORTHERN LIGHTS / RANDY HOPE / ST. PAUL

- John Hiatt
- Sam Phillips
- Pixies
- Let's Active
- Michelle Shocked

#### THE ALTERNATIVE RECORD STORE / PETE BARLAS / TAMPA

- Psycho Tribe
- Sugarcubes
- Metallica
- Renegade Soundwave

#### CFNY / IVAR HAMILTON / TORONTO

- Timelords
- Melissa Etheridge
- Siouxsie and the...
- Pop Will Eat Itself
- Hunters & Collectors

#### VINYL SOLUTION / JILL EN- TEEN / TUSCALOOSA

- Fetchin' Bones
- Pixies
- Fred Lane
- Diggin' Out
- Byrds

#### WRRO / GROVER / YOUNGSTOWN

- Screaming Tribesmen
- Clay Idols
- Close Lobsters
- Joe Jackson
- Let's Active



# Crash

9-6 HITS POST MODERN!

KITS 10-9  
KIYS 14-10  
Y97 35-32

BREAKING AT:

WTLQ  
KF95  
FM104  
OK100  
WPFM



"The Primitives are showing up on all orders, not just Post Modern accounts anymore. We've completely sold out of our stock."  
CAL - CLEVELAND ONE-STOP

"The Primitives have taken off hard. We've had to scramble just to cover the demand. Now on our 3rd re-order. The Primitives is definitely one that jumps to mind when New & Developing artists are mentioned."  
JIM DAWSON - CAMPUS RECORDS

"Reorder pattern accruing every week, strong upward movement, happening everywhere in the chain."  
XUAN DAO - SOUNDWAREHOUSE, DALLAS

"Sales have definitely picked up over the last couple of weeks, with significant CD sales, too."  
LINDA POWERS - HARMONY HOUSE, DETROIT

# THE

# PRIMITIVES





# THE HORIZON

## THE LATEST ON UP AND COMING BANDS by John Sutton-Smith

**Crowded House** played to just that at Hollywood's Whisky a Go Go last week when the Aussie trio, with keyboard assistance from producer **Mitchell Froom**, snuck a last-minute club date into their recent L.A. visit, primarily for the MTV awards. CAPITOL staff was out in full force to support the label's premier pop band of the moment, as was a healthy contingent of the local music community. Crowded House are scheduled to embark on a full U.S. tour before the end of the year.....One of New Orleans' finest sons **Ivan Neville** played his first West Coast dates since the release of his solo debut on POLYGRAM, "If My Ancestors Could See Me Now." Ivan maintains the long-standing family tradition of hard-hitting R&B rock with a well-crafted crossover contender.....Also live this week, **UB40** played two amphitheatre shows behind their latest self-titled A&M release; South African socio-pop singer **Johnny Clegg & Savuka** returned by popular demand, this time to headline at the larger and more prestigious Wiltern, now that his "Shadow Man" album on CAPITOL is starting to receive some solid airplay; and the Bay Area's fine world-beat outfit **the Looters** made their first appearance since the release of their ISLAND album "Flashpoint," proving both lyrically and musically to be a highly explosive band with a serious future ahead of them.....**Marti Jones** is bringing her rolling thunder-style troupe to the West Coast shortly, including co-squeeze **Don Dixon**, and singer/songwriters **Janis Ian** and **John Hiatt**..... Hiatt's new album, "Slow Turning," on A&M is another gem of contemporary rock Americana that already stands atop the heap of distinguished new releases recently from the likes of **Steve Forbert**, **Steve Earle** and **Richard Thompson**. Hiatt starts out on the new album exactly where he left off on last year's brilliant "Bring the Family"—raucous heartland romance on "Drive South" and "Tennessee Plates," stark riveting balladry on "Icy Blue Heart" and two triumphant pop pieces in "Sometime Other Than Now" and the rave up "Georgia Rae." A certainty for Top Ten crit lists and hopefully the same for playlists across the board.....More live news this month: some of the best music Africa has to offer will be available soon on three separate tours, starting with the highly-charged a cappella ensemble **Ladysmith Black Mambazo**; Zimbabwe's amazing **Bhundu Boys** follow up last year's incredible club debut here; and **King Sunny Ade** is back on tour with a new album, "Live Live Juju" on RYKODISC.....Second generation reggae blood **Andrew Tosh** is making his first cross-country tour of the U.S. and bopping **Bobby McFerrin**, with his one-man human orchestra, is happily playing dates without a worry in the world.....VIEW TO YOU: A&M band the Feelies have a new vid clip for "Away," the first single from their new album "Still Life" and directed by **Jonathan Demme**, for whom the band worked on the "Married to the Mob" soundtrack and in "Something Wild".....There is also an exceptional clip for "Smokin'," the heavy Afro-dance cut from **Cairo** on CITYBEAT/BEGGARS BANQUET, mentioned here a few weeks back.....Expect new videos soon from the **Cocteau Twins**, as well as **Shona Laing** with "Glad I'm Not a Kennedy," the second single from her "South" album on TVT.....**Iggy Pop** has a clip to his latest track "High on You" on the way....Until then.....

# NEW ARTISTS



## Edie Brickell & New Bohemians

Title  
"Shooting Rubberbands At The Stars"  
Label  
Geffen

One of this year's best new female artists, with a brilliant debut album filled with contemporary electric folk-rock grooves that grow with repeated listening. Brickell's a Texan with a Rickie Lee Jones drawl who writes and sings highly appealing, personal songs. The word's out that this album's going to be a monster.

**Suggested Cuts**  
"What I Am," "Circle," "Love Like We Do." No single released as yet.

**Label Comments:**  
**Mark Kates**, Geffen's Director, National Alternative Promotion, says: "There is such a buzz on this record right now. It's selling very well for a new artist who's virtually unknown outside her native Dallas. It's exploding on Post Modern and Album Radio. I think the combination of Edie's songwriting and Pat Moran's production makes for a very unique blend and a very, very strong record."



## When In Rome

Title  
"When In Rome"  
Label  
Virgin

Young, talented trio from Manchester, England, who write and play smooth, stylish pop. This is their debut album, featuring elegantly crafted songs destined for club-radio crossover. The first single "The Promise," already a #1 club smash, was a hot import in this country earlier this year and the album showcases the producing talents of Ben Rogan (Sade) and Richard Burgess (Living In A Box).

**Suggested Cuts**  
"The Promise" is the single, available in 12" and 7"; "Everything" is the group's second UK hit.

**Label Comments:**  
**Phil Quartararo**, Virgin's Senior VP, Promotion/Marketing, notes: "When In Rome combines the versatility you wish you had in every new act; they make great music, they can tour, they look good, and they're consistent. 'The Promise' is a #1 club record that began crossing over in the Bay Area, Kansas City and Phoenix, and consequently spread throughout the country. We had to rush-release it so as to respond to radio."



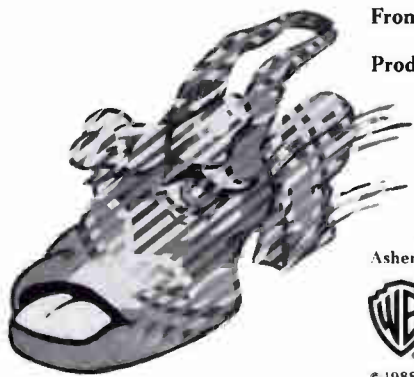
“Hate  
To  
Lose  
Your  
Lovin.”  
New  
From  
Little  
Feat.



Featuring special guest Bonnie Raitt

From the new album LET IT ROLL

Produced by George Massenburg and Bill Payne



Asher-Krost Management



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## HOLLY KNIGHT

### Heart Don't Fail Me Now

#### FLASHMAKER!

KZZP	add	KCMQ	add
KXYQ	add	WAZY	add
KROY	add	WNOK	add
HOT105	add	KIXY	add
K98	add	KPHR	add
WKEE	add	WHTO	add
WPRR	add	KGOT	add
Y97	add		

KOZE	11-8	MAJORS:
SLY96	13-12	PWR99 #37
WXKS	22-19	Y95
Y108	25-22	Q105
KTRS	29-25	KUBE
WZOU	#27	
KKRZ	31-28	
KXX106	36-28	

WGH-FM	deb	30
PRO-FM	deb	35
KRBE	deb	37



## TOMMY CONWELL & THE YOUNG RUMBLERS

### I'm Not Your Man

#### CROSSOVER!

#### 4\*-3\* R&R ALBUM TRACKS!

WMMS	add	K106	add
WGH-FM	add	KTMT	add
KIKX	add	100KHI	add
KTUX	add	WSPK	add
KZZU	add	KYRK	add
KGOT	add	WKFR	add

WEGX	24-16
WPST	26-23
WROQ	29-26
95XIL	36-33
WHTO	36-33

OK100	deb	38
KFMW	deb	40
OK95	deb	40

BREAKING AT:  
KRBE



## DENIECE WILLIAMS

### I Can't Wait

#### CROSSOVERS WINNER! EARPICKS WINNER! 36\*-27\* R&R U/C!

B96	add	WNYZ	add
PWR106	add	WRCK	add
WHYT	add	KKQV	add
WPGC	add	KYNO	add
FM102	add	WSPK	add
BJ105	add	WCGQ	add
WDJX	add	KGOT	add

#### ALREADY CHARTED:

KXX106	deb	25
Z93	#26	
KMGX	deb	32
HOT97	38-35	
HOT103	40-38	
KLUC	deb	39
WAEB	deb	40

#### MAJORS:

KKBQ  
KITY  
KZZP  
KROY  
KMEL





# RERAP

by Toni Profera, Los Angeles

**NARM** — whose offices constitute the cultural mecca of Cherry Hill, New Jersey — have announced plans for the **NARM Wholesalers Conference**, October 23-27 in Palm Springs (speaking of cultural meccas). The conference is actually comprised of three group meetings — **The Independent Distributors and Manufacturers** (October 23-25); **Rack Jobbers** (October 24-26) and **One-Stops** (October 25-27). (609) 596-2221 gets info..... Big expansion news from the folks at the Canton based 214 store **Camelot** chain as plans are underway for the great Pacific Northwest push. Five NW Camelot stores will open by the end of this year with a commitment to opening another 20 in the next three years..... Sincere condolences to the family and friends of **George Zaremba** who passed away last week after a heart attack. George was a 14-year veteran of **Transcontinent/Record Theatre**..... **Donna Cooksey** is the new West Coast Marketing Coordinator for **Sam Goody**. Donna, who has been with the company for six years, was most recently National Operations

## Sticky



This woman rolled around in a vat of molasses to win Def Leppard tix. Is she stupid?

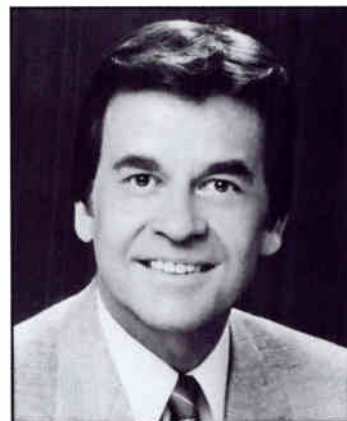
Analyst. (Ed Note: Donna has never seen my son Zak, but she believes he's cute.)..... **Sandy Bean** of **Harmony House** tells of of an incredible **George Michael** concert in Detroit. Among the highlights: A duet with **Aretha Franklin**, a very vocal, adoring crowd, and the man in row G throwing-up on his wife (just kidding, that didn't happen). Lots of retailers made the scene..... **Melissa Etheridge** played an acoustic set for the folks at **Transworld** while in Albany to perform with **Bruce Hornsby**. The set was so good and the crew so enthused that one high ranking Transworldian told us she was "Bruce Springsteen With Breasts!" Hey, they said it..... With all the talk about the demise of the LP, one "All Vinyl" outlet continues to thrive in Mill Valley, CA. Seems **Village Music** with its great selection of Blues, Gospel and Jazz draws such regular customers as **BB King**, **Jerry Garcia**, **Bob Weir**, the **Fabulous Thunderbirds**, **Ry Cooder**. The place is hopping..... **Music, Music, Music** is opening a new store in Marietta, GA..... Elektra's **Sugarcubes** getting into high sales gear as the LP goes #1 on the **Post Modern** chart..... And finally, the folks at **Sound Warehouse** in Oklahoma City and **KJ103** presented the **Def Leppard** "Pour Some Sugar On Me" contest where contestants had 103 seconds to pour molasses all over their body and roll around in a vat of play money. Contestants with the most bogus bills copped a pair of front row seats, backstage passes and an autographed guitar. The photo of this momentous event is on the left.

# BEAT'S ME

by Roy Trakin

**STAR-GAZING:** The best part of the MTV Video Awards isn't actually the show itself— heck, you can tape that and watch it anytime— it's knowing you're important enough to rate tickets in the first place, along with all the secretaries whose bosses gave them theirs. Of course, the *apres-VMA* party is where all the serious schmoozing goes on, and this year's VIP shindig-within-the-shindig offered a month's worth of "Beat's Me" items. With the network's **Billy Cataldo** holding forth as gatekeeper, the scene resembled backstage at a **Poison** concert, with plenty of plunging necklines, rising hemlines and mousse-abuse blondes to go around..... Sr. VP **Doug Herzog** was beam-

## Thanks Dick!!



Dick Clark — Breaks the three-hour barrier.

ing that the telecast broke the magic three-hour mark, coming in at 2:34, for a new awards ceremony record..... **The Beastie Boys** confessed they've moved into a house in the Hollywood Hills to continue work on their new album, which contains a top-secret ditty called "My Baby Does the **Jerry Lewis**," sung to the tune of "Hanky Panky".....SBK's lovely **Pat Lucas** informed us she's casting an album of "The Wizard of Oz" tunes sung by contemporary artists to mark that classic movie's 50th anniversary..... A dishevelled **Tom Freston** searched for his wife while the likes of **Justine Bateman**, **Melanie Griffith** and **Teri Garr** nibbled on the very same nacho chips with melted velveeta cheese they serve at Dodger Stadium..... A *Hits* employee who shall remain nameless contemplated pulling **Eric Roberts'** pony-tail to see if it was real as **Brat Packers Judd** "Could his nostrils be any larger?" **Nelson** and **Robert Downey Jr.** fended off femme admirers..... **Alive's** "Famous" **Toby Mamis** hinted at client **Alice Cooper's** new label deal and wondered why boss **Shep Gordon** couldn't direct some of the female spillover in his direction..... *L. A. Times'* born-again **Chris Willman** searched for angles at the bottom of his Perrier glass and the guys in **Cher's** band confirmed the presence of son **Elijah Blue Allman**, who accompanied her on guitar, then refused to return his mom's high five. "He's too cool for that".....Finally, how does MTV's crack West Coast publicist **Judy Atencio** do it? She was squiring model/actor/whatever **Attilla**, who, of course, was looking for his last name in the dip..... **MY SON, THE BEACH BOY:** A true story from the "Beat's Me" phone task force. When WB's Promotion Director **Dino Barbis** returned from the recent WEA convention in New Orleans, it seems his luggage didn't arrive at LAX, so Dino filled out the necessary forms. Turns out he wasn't home when the suitcases were delivered, so they were dropped off down the block, at the residence of one **Audree Wilson**, mother of **Beach Boy Brian**. When Dino came by to pick up his bags, he was greeted by Ma Wilson, who only wanted to know, "Why did you lose my son's single in the charts?" Like a true label promo honcho, Dino assured Mrs. W. "he'd make some calls and find out."

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

# EARPICKS

Current favorites as chosen by members of all segments of the music industry

Much to no one's surprise, **Bon Jovi** dominates this section with the debut single from his forthcoming album, "New Jersey." **Anita Baker** scores big with her first 45 from the follow-up to the multi-platinum "Rapture," **Tracy Chapman's** second single comes on strong with mentions from both retail and radio and last week's Wildcard, **Deniece Williams**, is making early gains with major market support and early request action.

## WINNERS

<b>1</b> <b>BON JOVI</b>	<b>BAD</b>	(Merc)	<b>6</b> <b>NIGHT RANGER</b>	<b>I DID IT</b>	(MCA)
<b>2</b> <b>ANITA BAKER</b>	<b>GIVING</b>	(Elek)	<b>7</b> <b>SAM PHILLIPS</b>	<b>THE WAY</b>	(WB)
<b>3</b> <b>TRACY CHAPMAN</b>	<b>TALKIN'</b>	(Elek)	<b>8</b> <b>WILL TO POWER</b>	<b>BABY</b>	(Epic)
<b>4</b> <b>D WILLIAMS</b>	<b>CAN'T WAIT</b>	(Col)	<b>9</b> <b>ELTON JOHN</b>	<b>SPANISH</b>	(MCA)
<b>5</b> <b>CHICAGO</b>	<b>LOOK</b>	(Rep)	<b>10</b> <b>BEACH BOYS</b>	<b>KOKOMO</b>	(Elek)

**ABE ABDELHADI/MCA RECORDS/LA**  
J Hiatt/J Addiction/Siouxsie/B Beach

**D AGRESTO/TRACKS/NORFOLK**  
T Vamp/D Lindley/L Active/T Chapman

**FRED ALLEN/WVBS/WILMINGTON**  
B Jovi/N Ranger/Chicago/A Baker

**K ALTOMARE/IRS RECORDS/LA**  
R Sleepers/T Vamp/T Chapman/Candi

**RICK ANDRADE/ZIPS/TUCSON**  
R Base/AB Sure/Europe/Cinderella

**D ANTHONY/TALENTMASTERS/ATL**  
B Jovi/T Chapman/A Baker/T Conwell

**ED AUGUST/WNNK/HARRISBURG**  
B Jovi/T Chapman/A Baker/D Mode

**TIM AUSTIN/KWTO/SPRINGFIELD**  
B Jovi/N Ranger/E Carmen/A Baker

**JOHN AUSTIN/WPXR/DAVENPORT**  
B Jovi/Chicago/N Ranger/E Carmen

**RON BAILEY/TOWER/WESTWOOD**  
S Wonder/A Baker/L Vandross/T Talk

**G BAIN/Q RECS & VIDEO/MIAMI**  
Cher/E John/J Armatrading

**DAVE BAKER/WJMX/FLORENCE**  
E John/Chicago/N Ranger/B Jovi

**CINDY BARR/SPECS/MIAMI**  
A Baker/L Vandross/K Wilde/T Chapman

**GENE BAXTER/KZZP/PHOENIX**  
J Astley/A Baker/Shinehead/T Chapman

**CHUCK BECK/WDFX/DETROIT**  
B Jovi/Chicago

**BUZZ BENNETT/Y95/DALLAS**  
W In Rome/B Jovi

**MARTY BERGER/WINK/FT MYERS**  
Chicago/B Jovi/N Ranger/D Williams

**PAT BLAIR/WVSR/CHARLESTON**  
Chicago/J Kemp/E John/E Club

**FRANKIE BLUE/Z100/NY**  
B Jovi

**J BRACKEEN/TOWER/WESTWOOD**  
M Bianco/S Wonder/T Vamp/T Chapman

**CHET BUCHANAN/KUBE/SEATTLE**  
A Baker/D Williams/Chicago/T Chapman

**BRIAN BURNS/KXXR/KC**  
N Ranger/B Jovi/Vixen/B Tyler

**B CAHILL/WAPE/JACKSONVILLE**  
D Mode/D Williams

**LORI CAMPBELL/B94/PITTSBURGH**  
B Jovi/G Cole/D Williams/B Boys

**JIM CERONE/WBWB/BLOOMINGTON**  
D Mode/M Bolton/G Hugh/D Williams

**LEE CHESTNUT/WABB/MOBILE**  
Vixen/W To Power/Al Stewart

**ROGER CHRISTIAN/WMJQ/BUFFALO**  
M Etheridge/W To Power/B Jovi/D Mode

**MIKE CLARK/CML/ST. LOUIS**  
A Baker/B Jovi/T Chapman/D Williams

**J COHEN/STRAWBERRIES/BOSTON**  
A Baker/B Jovi/J Hiatt/P Collins

**D COOKSEY/SAM GOODY-WEST/LA**  
Cher

**PETER COSENZA/WTHT/PORTLAND**  
B Jovi/B Boys/Chicago

**DAVE CURTIS/LECHMERE/BOSTON**  
T Chapman/B Jovi/A Baker/C House

**KEVIN DAVENPORT/B93/AUSTIN**  
T Chapman/B Jovi/W In Rome/Euro K

**FRANK DAVIS/ANGOTT/DETROIT**  
P Furs/KD Lang/Shinehead/E John

**BRETT DAVIS/KOKZ/WATERLOO**  
B Jovi/F T-Birds/JC Mellencamp/T Vamp

**LEO DAVIS/Q104/GADSEN**  
Chicago/A Baker/N Ranger/B Jovi

**B DAVIS/RECORD BAR/C CHRISTI**  
W In Rome/O Newton John/Sparks

**JOHN DAWSON/WLGA/VALDOSTA**  
H Knight/Al Stewart/D Williams

**ALBIE DEE/WPGC/WASH DC**  
D Williams/Surface/A Baker/K White



FLASHMAKER!  
EARPICKS WINNER!

# BABY, I LOVE YOUR WAY/ FREEBIRD MEDLEY WILL TO POWER

WAVA add  
WZOU add  
KUBE add  
KPLZ add  
KKRZ add  
KWSS add  
FM102 add

KOY 27-16  
B97 29-19  
Y100 26-20  
WLOL 36-29  
KXX106 37-30  
KSND 37-32  
KCPX 36-33

"I think this record has the potential to be an all-around smash! It's got a real fresh sound!"  
STELLA MARS - MD, Z94 - BOSTON

"Tons of requests from all demos! Really performing and selling well!"  
SHARON LEPERE -MD, KITY - SAN ANTONIO

HOT105 deb 21  
KITY deb 22  
KMGX deb 24  
KCPW deb 29  
BJ105 deb 34

**BREAKING AT:**

KKBQ  
KMEL  
KZZP  
KBEQ  
Q106  
KKFR  
HOT97  
WNVZ

"We tested Will To Power for one week and the strong teen and 18+ requests helped convert us from test to an add!!"  
MIKE PRESTON - PD, KWSS - SAN JOSE, CA

"For a record I never thought should be remade, we've received nothing but positives!!! Good callout and phones, females 18+!!!"  
GREGG SWEDBERG - PD, WLOL - MINNEAPOLIS, MN



ARTIST	AVERAGE MOVE
WILL TO POWER	3.58

*Epic*

# EARPICKS

Current favorites as chosen by members of all segments of the music industry

**G DEMARONEY/FM104/MODESTO**  
B Jovi/Vixen/W Houston/TT D'Arby

**SEAN DUNN/METRONOME/ATL**  
B Zydeco/Siouxsie/J Clegg/P Enemy

**SKIP ELIOT/WJAD/BAINBRIDGE**  
A Baker/N Ranger/B Jovi/M Etheridge

**V ELLIOTT/V VENDORS/KALA**  
KD Lang/TT D'Arby/E John/N Edition

**G ESMINO/SEA PORT/PORTLAND**  
S Forbert/S Miller/P Collins/M Band

**LESLIE FRAM/WABB/MOBILE**  
B Jovi/Vixen/Breathe

**P FUSSELL/RECORD BAR/DURHAM**  
A Baker/T Chapman/G Cole/B Jovi

**R GAITHER/WKQB/CHARLESTON**  
B Jovi/Chicago

**B GALEZA/MOBILE RECORDS/PITT**  
A Baker/B Jovi/Chicago/T Chapman

**K GIEDT/TOWER/SHERMAN OAKS**  
Siouxsie/D Drew/P Furs/INXS

**KAREN GLAUBER/A&M/LA**  
D Williams/Metallica/A Baker/T Chapman

**KEN GRAHAM/WES MERCH/AMAR**  
B Jovi/A Baker/T Chapman

**K HARDT/S GOODY-EAST/EDISON**  
B Jovi/T Chapman/A Baker

**D HARRELL/WKQB/CHARLESTON**  
D Williams/K White/B Jovi

**EDDIE HASKELL/K92/ROANOKE**  
B Jovi/B Boys/N Ranger/F T-Birds

**RICK HAYES/KTFM/SAN ANTONIO**  
D Williams/B Jovi/A Baker/T Lords

**TODD HENSLEY/KFQX/ABILENE**  
B Jovi/T Chapman/D Williams

**P HIEGER/KARMA/INDIANAPOLIS**  
Omar/Guy/One Way/C Pepsi Riley

**R HOPE/NORTHERN LIGHTS/MPLS**  
J Hiatt/H & C/E Brickell/W Not Was

**D HOUGHTON/UNIVERSAL/PHILI**  
T Childs/N Kids/T Conwell/B James

**JEFF HUNTER/KWOD/SACRAMENTO**  
G Question/G Cole/Bros/A Baker

**DON JENSEN/ROUNDUP/SEATTLE**  
B Jovi/Chicago/N Ranger/T Chapman

**E JERDE/TOWER/SHERMAN OAKS**  
B Wilson/J Hiatt/P Carrack/F T-Birds

**H JOHNSON/KIVA/ALBUQUERQUE**  
B Jovi/U2/D Williams

**D JOHNSON/KZOU/LITTLE ROCK**  
B Jovi/Chicago/B Boys

**PAUL JOHNSON/PRO/TEMPE**  
Fishbone/T Chapman/N Ranger

**B JOHNSON/WANS/GREENVILLE**  
W Not Was/D Mode/E John/TT D'Arby

**JAY BEAU JONES/WEGX/PHILLY**  
W To Power/B Boys/D Williams/B Jovi

**E KATAJAMAKI/NAVARRE/MNPLS**  
A Baker/T Chapman/B Jovi

**K KLUTCH/WAPE/JACKSONVILLE**  
D Mode/B Jovi/D Williams/W In Rome

**S LEE/RAINBOW/SF (SUTTER)**  
S Phillips/S Brown/E Brickell

**L LEON/PACIFIC COAST/CHATS**  
A Baker/E Carmen/T Chapman/B Jovi

**S LEPERE/KITY/SAN ANTONIO**  
D Williams/A Baker/J Osborne/K White

**H LEVY/CAPITOL/HOLLYWOOD**  
J Addiction/J Hiatt/D Lindley

**N LEWIS/MUSIC PEOPLE/OAKLAND**  
J Hiatt/A Baker/T Chapman/D Yoakam

**C LEWIS/SHOW INDUSTRIES/LA**  
A Baker/T Chapman/B Jovi/K White

**K MACIVER/FACE THE MUS/ROCH**  
P Carrack/W To Power/Breathe/B Meets G

**M MACRO/CAVAGES/BUFFALO**  
B Jovi/T Chapman/A Baker

**M MANDZIA/BUZZARD'S/COL**  
A Baker/T Chapman/N Ranger/B Jovi

**STELLA MARS/Z94/BOSTON**  
A Baker/T Chapman/G Cole/Chicago

**STEVE MASTERS/KITS/SF**  
T Vamp/J Armatrading

**B MCBRIDE/G105/DURHAM**  
B Meets Girl/K Wilde/CC Diva

**DAN MCCOLLY/KIYS/BOISE**  
Chicago/T Chapman/I Neville

**G MCCULLOUGH/Z107/WHEELING**  
Chicago/E John/T Chapman/B Jovi

**J MCFADDEN/WQSM/FAYETTEVILLE**  
Chicago/T Chapman/B Jovi/N Ranger

**JERRY MCKENNA/WXKS/BOSTON**  
A Baker/H Flowers/M Thornhill

**PAT MCMAHON/WNCI/COLUMBUS**  
Chicago/B Jovi/B Boys

**M MERCURIO/REC & TAPE/OHIO**  
A Baker/T Chapman/B Jovi/N Ranger

**L METZ/LIEBERMAN/MARLTON**  
B Jovi/T Chapman/A Baker/Shinehead

**FRED MILANI/MUSIC PLUS/LA**  
V Elvis/E Brickell/S Phillips/L Feat

**BOB MITCHELL/WPGC/WASH DC**  
D Williams/A Baker/Levert

**JOHN O'DEA/B98/FT SMITH**  
W To Power/Chicago/B Boys/N Ranger

**DARRYL OHRT/CD ONE-STOP/CONN**  
H & Collectors/T Lords/P Furs/L Active

**V OLVEIRA/SEA-PORT/PORTLAND**  
G Hugh/E Club/T Chapman/A Baker

**STEVE OWENS/KYNO/FRESNO**  
B Jovi/G Cole/B Club

**D PAARMAN/KQCR/CEDAR RAPIDS**  
G Hugh/Hurricane/B Jovi/D Williams

**PAM PACE/K106/BEAUMONT**  
B Jovi/T Chapman/D Williams

**L PALAGI/Q107/WASHINGTON D.C.**  
B Jovi/Breathe

**J PREWITT/KXX106/BIRMINGHAM**  
D Williams/A Baker/Chicago/K White

**J PRIMERANO/TRANSCON/BUFF**  
T Dayne/Basia/K White/A Baker



*steve winwood*

## Don't You Know What The Night Can Do

**26-23 HITS TOP FIFTY SINGLES!**  
**7 HITS TOP FIFTY ALBUMS!**

PWR95	add	WKBO	11-3
B104	add	KKRZ	11-4
FM102	add	WNVZ	10-4
KKFR	add	WMMS	11-7
KS104	add	KOY	8-7
		WTIC	10-7
		WZOU	16-9
		WLWL	15-10
KROY	deb 19	KXYQ	13-10
WBLI	deb 25	WGH-FM	13-10
Y108	deb 29	KPLZ	25-13

KXXR	18-14	KCPX	29-25
WEGX	23-15	Q102	31-27
PRO-FM	21-16	KIIS	32-29
KDWB	24-17	WKOB	33-29
WKTI	21-17	KRBE	40-36
WRNO	20-17		
KEGL	22-19	BREAKING AT:	
WCZY	22-19	Y95	KOY
KCPW	23-19	B94	KATD
WMJQ	25-19	94Q	92X
WXKS	25-21	KZZP	WNCI
KWOD	26-21	Q105	WZPL
WPRR	24-21	B100	
PWR99	25-22		
WKSE	29-24		

*when in rome*

## The Promise

**FLASHMAKER!**

**DEBUT 50 HITS TOP FIFTY ALBUMS!**  
**DEBUT 48\* BB DANCE SALES!**

KKRZ	add	KEZB	add
PRO-FM	add	KSND	add
WKBO	add	WAPE	add
WGH-FM	add	WBBQ	add
WNVZ	add	KAKS	add
B93	add	KNAN	add
KS104	add	KWNZ	add
Y106	add	OK100	add
KCAQ	add	WPFM	add

KTFM	deb 23	KATD	26-23
FM102	deb 25	HOT103	32-26
Q106	deb 29	KXX106	32-29
K106	deb 33	WFLY	39-30
KKBO	4-2	WLWL	38-34
KKFR	12-7	KCPX	37-34
Y95	20-11		
KITS	19-15		
KITY	20-17		
PWR106	25-19		

AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5
3.15	9	3	2

*ziggy marley  
and the melody makers*

## Tumblin' Down

KQMQ deb 27

KITS 6-1

WPST 34-31

**BREAKING AT:**

WGH-FM	KIKX
WNVZ	KQIZ
WKSS	JETFM
WFLY	WZKX

**CONTINUED HOT SALES AT:**

Angott One-Stop/Detroit  
Sam Goody/Northeast  
Specs/Florida  
Navarre/Minneapolis  
Transworld/Nat'l  
Record Bar/Nat'l  
Nat'l Record Mart/Nat'l  
Musicland/Nat'l  
Wiz/New York  
Wherehouse/Nat'l  
Sound Of/Philadelphia  
Flipside/Chicago  
Record Theater/Buffalo  
Show Industries/Los Angeles

*sam phillips*

## I Don't Know How To Say Goodbye

**EARPICKS WINNER!**

**YOU MUST LISTEN TO HER RECORD,  
SHE WON'T BE DENIED!**

Virgin™

# EARPICKS

**DENNIS REESE/HOT105/MIAMI**  
G Steps/A Baker/TT D'Arby

**P REYNOLDS/Y97/S BARBARA**  
JJ Fad/T Chapman/A Baker/B Jovi

**K RICHARDS/WPFM/PANAMA CITY**  
B Jovi/T Vamp/R Sleepers

**S ROBBINS/WBNQ/BLOOMINGTON**  
N Ranger/T Chapman/B Jovi/Vixen

**K ROBINSON/KOY-FM/PHOENIX**  
J Astley/Lime/Chicago/B Jovi

**K ROMERO/KSAQ/SAN ANTONIO**  
M Etheridge/T Chapman/B Jovi/N Ranger

**DAVE ROY/TRANSWORLD/ALBANY**  
R Corp/Bad Co/K Minogue/B Zydeco

**JODY RYAN/WKSS/HARTFORD**  
B Jovi/Chicago/J Wiedlin

**STEF RYBACK/KC101/NEW HAVEN**  
T Chapman/A Baker/Chicago

**T SBRIGLIA/TRANSCON/BUFF**  
B Jovi/T Chapman/A Baker/K White

**BRIAN SCOTT/KTRS/CASPER**  
Chicago/E Carmen/N Ranger/G Cole

**LORI SCOTT/KWTX/WACO**  
W Not Was/D Williams/B Jovi

**J SEEBERT/KZOZ/S L OBISPO**  
J Armatrading/Sleepers/Anita B/W Not W

**K SIMMONS/HSE OF GUITARS/ROCH**  
Smithereens/S Winwood/L Colour/B Wilson

**DAVID SLANIA/FLIPSIDE/CHICAGO**  
A Baker/B Jovi/T Chapman/N Ranger

**G SMITH/INTRST GRP/R.I.**  
A Baker/T Chapman/B Jovi/K White

**D SMITH/NATL REC MART/PITT**  
B Jovi/A Baker/T Chapman/N Ranger

**G SPICE/KTXY/JEFFERSON CITY**  
D Williams/B Jovi/B Meets G/W To Power

**F SQUIRES/CD WARE/SUNNYVALE**  
G Allman/R Cray/Metallica/S Winwood

**K STAMM/RADIO DOCTORS/MILW**  
K Minogue/I Society/E Club/Erasure

**BRUCE STEVENS/WBBQ/AUGUSTA**  
B Jovi/N Ranger

**TARA STEVENSON/KDON/SALINAS**  
W To Power/J Osborne/W Not W/L'Trimm

**KJ STEWART/KJ103/OK CITY**  
B Jovi/TT D'Arby/Breathe/T Vamp

**ROB TAYLOR/LIEBERMAN/CHICAGO**  
A Baker/L Vandross/E John/N Ranger

**MICHAEL TEDESCO/JIVE/NYC**  
H of Love/Siouxie/Spacemen 3/S Garden

**GRANT TRESSEL/KTMT/MEDFORD**  
Chicago/G Hugh/C Fisher/T Chapman

**RICK UPTON/KITY/SAN ANTONIO**  
K White/D Williams/B Boys

**DAVE VAN STONE/KS104/DENVER**  
B Jovi/N Ranger

**J WARD/WAEB/ALLENTOWN**  
W Not Was/B Jovi/D Williams/D Mode

**KEVIN WEATHERLY/KIIS/LA**  
D Williams/Lime/A Baker

**TERRI WEBER/KTUX/SHREVEPORT**  
T Chapman/G Cole/J Osborne/W To Power

**GREG WILLIAMS/KCAQ/OXNARD**  
A Baker/K White/D Williams

**S WYROSTOK/PWR99/ATLANTA**  
B Jovi/A Baker/D Williams

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**fallen angel**

# POISON

**THIS FALLEN ANGEL LANDED ON HER FEET!  
22-18 HITS TOP FIFTY SINGLES!  
10 HITS TOP FIFTY ALBUMS!  
THEIR SECOND SMASH TO CLOSE  
AND ITS ONLY THE BEGINNING!**



WAVA	add	KIIS	deb 33	WKSE	add	KRBE	25-13
WBLI	add	Z95	15-13	KKBQ	7-6	Y100	11-8
KEGL	4-3	KBEQ	15-11	B104	17-15	B94	6-3
Z100	28-22	KPLZ	21-16	KHTR	20-15	WEGX	13-7

# STEVE MILLER

**ya ya**



**FLASHMAKER!  
23-19 R&R ALBUM ROCK!  
BREAKER POP ADULT!**

KRBE	add	BREAKING AT:
KPLZ	add	KXYQ
		KSAQ
		WFLY
KSND	deb 37	KZZU
KF95	deb 38	KIYS
		KTMT
WRNO	29-26	WPFM

# CLIMIE FISHER

**rise to the occasion**



**TOP 5 IN THE U.K.!  
OVER 50 TOP 40 STATIONS!  
OVER 150,000 UNITS SOLD TO DATE!  
FLASHMAKER!**

WZOU	add	BREAKING AT:	WERZ
		WCZY	KF95
		KOY	KAKS
KRBE	deb 39	KSAQ	WJAD
		KJ103	WPFM
KIYS	32-27	Q100	WZKX
		KSND	

**jealous guy**

# JOHN LENNON



*Eight years after his death the genius and energy lives on! His biography "Imagine" is No. 2 on N.Y.'s best sellers list.*

*Entertainment Tonight featuring Paul McCartney & Yoko Ono will cover John's story for 7 straight days!*

*Westwood 1 radio special on Lennon featuring Yoko!*

*60 major markets will sneak preview the new film "Imagine" on October 4.*

*Lennon star dedication ceremony in Hollywood on September 30!  
"Imagine, John Lennon" OPENS Nationwide October 7.*

*John Lennon's Birthday, October 9.*

*Capture the excitement of John Lennon for your audience.  
New single on your desk September 21st.*





# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



## JOE MCFADDEN: CEMA

This week we present the man who made the biggest SPLASH at the Hits/NARM dunking booth. He's the VP of Sales for CEMA, working closely with the nine district sales offices and the national accounts. Joe is married (for 20 years) and has two sons. He is an avid sports enthusiast, plays golf and tennis and roots for the Minnesota Vikings. Mr. McFadden (we like to call him Mr.) started in the biz (we like to say words like "biz") working with Buck Owens and Freddie Hart. He began at Capitol in 1974 doing local sales. Joe (we also like to call him Joe) is pleased with the action on Bobby McFerrin which he guarantees to sell big through the holidays, is committed to Crowded House and is excited about the forthcoming Imagine Soundtrack, due out October 1st. He is also excited about everything else on all his labels, but we're too lazy to run the whole list.

### musicland

DICK ODETT  
616 Retail Stores  
(Mpls)

#### MUSICLAND

1. METALLICA
2. GUNS AND ROSES
3. DEF LEPPARD
4. TRACY CHAPMAN
5. COCKTAIL
6. INXS
7. JAZZY JEFF
8. UB40 (Labour)
9. BOBBY BROWN
10. POISON

### Lieberman enterprises

DUSTY BOWLING  
2400 Racked  
Accounts (MPLS)

#### LIEBERMAN NATIONAL

1. DEF LEPPARD
2. DIRTY DANCING
3. GUNS AND ROSES
4. EUROPE
5. HUEY LEWIS
6. MORE DIRTY DANCING
7. POISON
8. GEORGE MICHAEL
9. JAZZY JEFF
10. CINDERELLA

Trans World Music Corp.  
DAVE ROY  
380 Retail Stores  
(Albany)

#### TRANSWORLD

1. METALLICA
2. GUNS AND ROSES
3. DEF LEPPARD
4. COCKTAIL
5. JAZZY JEFF
6. TRACY CHAPMAN
7. POISON
8. GEORGE MICHAEL
9. INXS
10. VAN HALEN

### WHEREHOUSE

CHUCK LEE  
215 Retail Stores  
(Los Angeles)

#### WHEREHOUSE

1. METALLICA
2. GUNS AND ROSES
3. TRACY CHAPMAN
4. DEF LEPPARD
5. BOBBY MCFERRIN
6. JAZZY JEFF
7. INXS
8. AL B SURE
9. STEVE WINWOOD
10. COCKTAIL

### CAMELOT

LEW GARRETT  
214 Retail Stores  
(Canton)

#### CAMELOT

1. GUNS AND ROSES
2. METALLICA
3. DEF LEPPARD
4. COCKTAIL
5. UB40 (Labour)
6. BOBBY MCFERRIN
7. JOAN JETT
8. B. FOX
9. CINDERELLA
10. JAZZY JEFF



KEN GRAHAM  
2023 Rack, Retail &  
1-Stop Accts  
(Amarillo)

#### WESTERN MERCHANDISERS

1. DEF LEPPARD
2. GUNS AND ROSES
3. CINDERELLA
4. DIRTY DANCING
5. COCKTAIL
6. POISON
7. VAN HALEN
8. RANDY TRAVIS
9. JAZZY JEFF
10. MORE DIRTY DANCING

### SOUND WAREHOUSE

TRACY DONIHOO  
110 Retail Stores  
(Dallas)

#### SOUND WAREHOUSE

1. TRACY CHAPMAN
2. GUNS AND ROSES
3. COCKTAIL
4. BOBBY MCFERRIN
5. STEVE WINWOOD
6. DEF LEPPARD
7. UB40 (Labour)
8. ROBERT CRAY
9. ROBERT PALMER
10. BOBBY BROWN

### Record Bar

PAUL FUSSELL  
136 Retail Stores  
(Durham)  
*The latest findings in music and video*

#### RECORD BAR

1. GUNS AND ROSES
2. METALLICA
3. DEF LEPPARD
4. COCKTAIL
5. BOBBY MCFERRIN
6. TRACY CHAPMAN
7. STEVE WINWOOD
8. JJ FAD
9. JAZZY JEFF
10. SALT & PEPA



LISA VOGEL  
92 Retail Stores  
(Atlanta)

#### TURTLES

1. GUNS AND ROSES
2. DEF LEPPARD
3. TRACY CHAPMAN
4. BOBBY BROWN
5. AL B SURE
6. KEITH SWEAT
7. COCKTAIL
8. JJ FAD
9. STEVE WINWOOD
10. SALT & PEPA



# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

**WALL 2 WALL**  
SOUND & VIDEO

BRIAN MCEVOY  
93 Retail Stores  
(Philadelphia)

- WALL TO WALL**
1. GUNS AND ROSES
  2. DEF LEPPARD
  3. JAZZY JEFF
  4. BOBBY MCFERRIN
  5. RICK ASTLEY
  6. POISON
  7. TRACY CHAPMAN
  8. CINDERELLA
  9. GEORGE MICHAEL
  10. INXS

DEAN FINE  
70 Retail Stores  
(New York)

**RECORD WORLD**

- RECORD WORLD**
1. GUNS AND ROSES
  2. TRACY CHAPMAN
  3. BOBBY MCFERRIN
  4. DEF LEPPARD
  5. COCKTAIL
  6. INXS
  7. UB40 (labour)
  8. EUROPE
  9. JAZZY JEFF
  10. TAYLOR DAYNE

STAN GOMAN  
51 Retail Stores  
(Sacramento)

**TOWER RECORDS/VIDEO**

- TOWER NATIONAL**
1. TRACY CHAPMAN
  2. GUNS AND ROSES
  3. STEVE WINWOOD
  4. ROBERT CRAY
  5. BOBBY MCFERRIN
  6. FOLKWAYS
  7. DEF LEPPARD
  8. HUEY LEWIS
  9. GEORGE MICHAEL
  10. UB40

KEVIN HARDT  
204 Retail Stores  
(Edison)

**Sam Goody**

- SAM GOODY/EAST**
1. DEF LEPPARD
  2. GUNS AND ROSES
  3. METALLICA
  4. TRACY CHAPMAN
  5. INXS
  6. COCKTAIL
  7. GEORGE MICHAEL
  8. JAZZY JEFF
  9. BOBBY BROWN
  10. UB40 (Labour)

**NATIONAL Record Mart**

DOUG SMITH  
90 Retail Stores  
(Pittsburgh)

- NAT'L RECORD MART**
1. METALLICA
  2. GUNS AND ROSES
  3. DEF LEPPARD
  4. JAZZY JEFF
  5. STEVE WINWOOD
  6. TRACY CHAPMAN
  7. COCKTAIL
  8. VAN HALEN
  9. CINDERELLA
  10. INXS

KATHY STAMM  
575 Accounts  
(Milwaukee)

**RADIO DOCTORS**  
Your Original Music Source

- RADIO DOCTOR'S**
1. METALLICA
  2. GUNS AND ROSES
  3. TRACY CHAPMAN
  4. COCKTAIL
  5. BOBBY MCFERRIN
  6. DEF LEPPARD
  7. ROBERT CRAY
  8. MIDNIGHT OIL
  9. CHEAP TRICK
  10. UB40 (Labour)

SANDY BEAN  
26 Retail Stores  
(Detroit)

**Harmony House**  
records and tapes

- HARMONY HOUSE**
1. METALLICA
  2. GUNS AND ROSES
  3. BOBBY MCFERRIN
  4. JAZZY JEFF
  5. DEF LEPPARD
  6. TRACY CHAPMAN
  7. COCKTAIL
  8. POISON
  9. JOAN JETT
  10. ROBERT PALMER

JEFF COHEN  
70 Retail Stores  
(Boston)

**Strawberries**  
RECORDS • TAPES • VIDEO

- STRAWBERRIES**
1. METALLICA
  2. GUNS AND ROSES
  3. BRUCE SPRINGSTEEN
  4. BOBBY MCFERRIN
  5. DEF LEPPARD
  6. TRACY CHAPMAN
  7. COCKTAIL
  8. INXS
  9. AL B SURE
  10. STEVE WINWOOD

**THE INTERSTATE GROUP, INC.**

FRED PENCE  
700 Racked  
Accounts  
(Baltimore)

- INTERSTATE GROUP**
1. GUNS AND ROSES
  2. DEF LEPPARD
  3. TRACY CHAPMAN
  4. VAN HALEN
  5. GEORGE MICHAEL
  6. CHEAP TRICK
  7. STEVE WINWOOD
  8. JAZZY JEFF
  9. DIRTY DANCING
  10. ROD STEWART

LYNN BATCHECK  
36 Retail Stores  
(Columbus)

**record & tape outlet**  
EVERYDAY LOW PRICE

- RECORD & TAPE OUTLET**
1. GUNS AND ROSES
  2. DEF LEPPARD
  3. METALLICA
  4. BOBBY BROWN
  5. TRACY CHAPMAN
  6. JAZZY JEFF
  7. NEW EDITION
  8. INXS
  9. VAN HALEN
  10. COCKTAIL

**JR's**  
MUSIC SHOP

RON SALPIETRO  
37 Retail Stores  
(Chicago)

- JR'S**
1. GUNS AND ROSES
  2. DEF LEPPARD
  3. BOBBY MCFERRIN
  4. TRACY CHAPMAN
  5. COCKTAIL
  6. JAZZY JEFF
  7. DIRTY DANCING
  8. ROBERT PALMER
  9. KEITH SWEAT
  10. SCORPIONS

**ROSE RECORDS**

TOM JACOBSON  
15 Retail Stores  
(Chicago)

- ROSE RECORDS**
1. METALLICA
  2. BOBBY MCFERRIN
  3. TRACY CHAPMAN
  4. GUNS AND ROSES
  5. GEORGE MICHAEL
  6. KEITH SWEAT
  7. ROBERT CRAY
  8. STEVE WINWOOD
  9. SADE
  10. BASIA

# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

*Metallica is huge, Metallica is king, Metallica is god. Metallica is huge, Metallica is king, Metallica is god. Metallica is huge, Metallica is king, Metallica is god. Metallica is huge, Metallica is king, Metallica is god.*

## WINNERS

<b>1</b>	<b>METALLICA</b>	(Elek 60812)	77%	<b>6</b>	<b>ESCAPE CLUB</b>	(Atl 81871)	23%
<b>2</b>	<b>SHOXSIE</b>	(Gef GHS-24205)	29%	<b>7</b>	<b>SPRINGSTEEN</b>	(Col 4C-4CT44445)	22%
<b>3</b>	<b>GEORGE BENSON</b>	(WB 25705-1)	27%	<b>8</b>	<b>P. FURS</b>	(Col 4CT-07862)	19%
<b>4</b>	<b>SUMMER OLYMPICS</b>	(Arista AL8551)	25%	<b>9</b>	<b>UB40 (old)</b>	(A&M 5213SP)	17%
<b>5</b>	<b>INFO SOCIETY</b>	(Rep 1-25691)	24%	<b>10</b>	<b>VIXEN</b>	(EMI/Man EI-46991)	15%

**ANGOTT ONE-STOP / FRANK DAVIS / DETROIT**

- Metallica
- Folkways
- George Benson
- Marley Marl
- Siouxsie
- Karyn White
- E Coast vs W Coast

**BUZZARD'S NEST / MIKE MANDZIA / COLUMBUS**

- Metallica
- Suicidal Tendencies
- Vixen
- Psychedelic Furs
- Summer Olympics

**CAMELOT / LEW GARRETT / CANTON**

- Escape Club
- Info Society
- Metallica
- Summer Olympics
- Vixen

**CAVAGES / JOHN GRANDONI / BUFFALO**

- Siouxsie
- Glenn Frey
- Carly Simon
- Metallica
- Bad Co

**CD ONE-STOP / DARRYL OHRT / CONN**

- Psychedelic Furs
- Smithereens
- UB40 (old)

**CML ONE-STOP / MIKE CLARK / ST. LOUIS**

- Metallica
- New Kids
- Erasure
- George Benson
- Al Stewart
- Siouxsie
- Summer Olympics

**FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN**

- Metallica
- Jane's Addiction
- Folkways
- Bruce Springsteen
- Escape Club
- Joan Annatradng

**FLIPSIDE / DAVID SLANIA / CHICAGO**

- Metallica
- Bruce Springsteen
- Summer Olympics
- Vixen
- John Hiatt
- Info Society
- Siouxsie

**HOUSE OF GUITARS / KIM SIMMONS / ROCHESTER**

- MOD
- Metallica
- Racer X
- Glenn Frey
- UB40 (old)

**INTERSTATE GROUP / GEORGE SMITH / RHODE ISLAND**

- Metallica
- UB40 (old)
- Hothouse Flowers
- Eddie Brickell
- Escape Club
- Jane's Addiction
- Danzig

**KARMA / PAUL HIEGER / INDIANAPOLIS**

- Vixen
- George Benson
- Omar

**LECHMERE / DAVE CURTIS / BOSTON**

- Metallica
- George Benson
- Summer Olympics
- Robert Cray
- David Lanz

**LIEBERMAN / ROB TAYLOR / CHICAGO**

- Metallica
- Vixen
- Summer Olympics
- UB40
- Escape Club

**LIEBERMAN / LINDA METZ / MARLTON**

- Summer Olympics
- Vixen
- Bruce Springsteen
- Def Leppard (old)
- New Kids

**LIEBERMAN-NATL / DUSTY BOWLING / MPLS**

- UB40 (old)
- Escape Club
- Kylie Minogue
- Little Feat
- Rhythm Corps
- Info Society

**MUSIC PEOPLE / NANCY LEWIS / OAKLAND**

- Metallica
- Chapter 8
- Psychedelic Furs
- Fishbone
- Howard Huntsberry
- Suicidal Tendencies

**MUSICLAND / DICK ODETTE / MINNEAPOLIS**

- Metallica
- UB40 (old)
- Glenn Frey
- Info Society
- Siouxsie
- Summer Olympics
- KT Oslin

**NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH**

- Metallica
- Summer Olympics
- Bruce Springsteen
- Little Feat
- Peter Cetera
- Robert Cray

**NAVARRE / ESA KATAJAMAKI / MINNEAPOLIS**

- Metallica
- Misfits
- Sugarcubes
- Info Society
- Let's Active
- Glenn Frey

**NORTHERN LIGHTS / RANDY HOPE / MPLS**

- Marley Marl
- Karyn White
- John Hiatt
- Sam Phillips
- Transvision Vamp



# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

**PACIFIC COAST ONE-STOP / LENNY LEON / CHATSWORTH**

George Benson  
Metallica  
Maxi Priest  
Suicidal Tendencies  
Psychedelic Furs  
Taylor Dayne

**PLASTIC FANTASTIC / DAVID CASTLEMAN / PHILA**

Let's Active  
Jane's Addiction  
Fishbone  
Ben Vaughn

**PRO ONE-STOP / PAUL JOHNSON / TEMPE**

Metallica  
Suicidal Tendencies  
Fishbone  
Tommy Conwell  
Danzig

**Q RECORDS & VIDEO / GERALD BAIN / MIAMI**

Metallica  
George Benson  
Psychedelic Furs  
Rhythm Corps

**RADIO DOCTORS / KATHY STAMM / MILWAUKEE**

Metallica  
Bruce Springsteen  
Psychedelic Furs  
Info Society  
Suicidal Tendencies  
Siouxsie  
Fishbone

**RECORD & TAPE OUTLET / MARC MERCURIO / OHIO**

Metallica  
Bruce Springsteen  
George Benson  
Diane Schurr  
Oakridge Boys

**RECORD BAR / BUDDY DAVIS / CORPUS CHRISTI**

Metallica  
MOD  
Primitives  
Robben Ford  
Danzig

**RECORD BAR / PAUL FUSSELL / DURHAM**

UB40 (old)  
Bad Co  
KT Oslin  
Primitives  
Escape Club  
White Lion

**RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND**

Metallica  
Little Feat  
Sugarcubes  
UB40

**ROUNDUP / DON JENSEN / SEATTLE**

Glenn Frey  
Peter Cetera  
Metallica  
Olivia Newton John  
KT Oslin

**SAM GOODY-EAST / KEVIN HARDT / EDISON**

Metallica  
Bobby Brown  
Summer Olympics  
Siouxsie  
George Benson  
Info Society  
Escape Club

**SAM GOODY-WEST / DONNA COOKSEY / LOS ANGELES**

Metallica  
UB40 (old)  
New Kids  
Siouxsie  
Peter Cetera  
Dwight Yoakam

**SEA-PORT ONE-STOP / VICKI OLIVEIRA / PORTLAND**

Escape Club  
Dear Mr  
Metallica  
New Kids  
John Hiatt  
Grayson Hugh

**SHOW INDUSTRIES / LORY SHAW / LOS ANGELES**

Le Juan Love  
Summer Olympics  
Metallica  
Maxi Priest  
George Benson  
Siouxsie

**SOUND WAREHOUSE / TRACY DONIHOO / DALLAS**

Bruce Springsteen  
Metallica  
George Benson  
Rhythm Corps  
Bad Co

**SPECS / CINDY BARR / MIAMI**

Metallica  
Psychedelic Furs  
Bad Co  
Folkways  
Info Society  
George Benson

**STRAWBERRIES / JEFF COHEN / BOSTON**

Metallica  
Bruce Springsteen  
Vixen  
Suicidal Tendencies  
Kim Wilde  
Escape Club

**STREETSIDE / GREG MARSHALL / ST. LOUIS**

Danzig  
Buckwheat Zydeco  
Primitives  
Michelle Shocked  
Robben Ford  
Let's Active

**TOWER / KIM ZARDA / SHERMAN OAKS**

Metallica  
Kim Wilde  
Siouxsie  
George Benson  
Psychedelic Furs

**TOWER / RON BAILEY / WESTWOOD**

Metallica  
Matt Bianco  
Edie Brickell  
Hothouse Flowers  
Siouxsie

**TRACKS / DONNA AGRESTO / NORFOLK**

Fillics  
Glenn Frey  
BAD  
Metallica  
Fishbone  
Tommy Conwell  
Rhythm Corps

**TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / BUFFALO**

Metallica  
Marley Marl  
Bruce Springsteen  
Troop  
JJ Fad  
Folkways

**TRANSWORLD / DAVE ROY / ALBANY**

Metallica  
Folkways  
Summer Olympics  
New Kids  
Tommy Conwell  
Escape Club  
Transvision Vamp

**TURTLES / LISA VOGUE / ATLANTA**

EPMD  
KT Oslin  
Johnny Taylor  
Married To The Mob  
Tangerine Dream  
Too Short

**UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA**

Little Feat  
Bobby McFerrin  
Glenn Frey  
Olivia Newton John

**Advertisement**



# TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

In case anyone was wondering how hot Elektra is, check out **Metallica** at #3, **Tracy Chapman** at #4 and the **Cocktail** soundtrack at #5. We're talking hot! Also surging non-

stop is EMI's **Bobby McFerrin**, whose smash single has exploded his album. It moves from #14 to #8 this week.

LAST WEEK	THIS WEEK	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
1	1	<b>GUNS N' ROSES</b>	APPETITE FOR ..	Geffen GHS 24148	Holds tough	140.0
2	2	<b>DEF LEPPARD</b>	HYSTERIA	Mercury 830-675-1	"Love Bites" hot	124.9
-	3	<b>METALLICA</b>	AND JUSTICE FOR ALL	Elektra 60812	Metal heat	115.1
3	4	<b>TRACY CHAPMAN</b>	TRACY CHAPMAN	Elektra 60774	"Revolution" breaking	100.3
6	5	<b>COCKTAIL</b>	SOUNDTRACK	Elektra 60806	Huge	71.6
4	6	<b>JAZZY JEFF</b>	HE'S THE DJ...	Jive/RCA 1091-1J	45 hot	64.1
5	7	<b>STEVE WINWOOD</b>	ROLL WITH IT	Virgin 7 90946-1	Down some	62.4
14	8	<b>BOBBY MCFERRIN</b>	SIMPLE PLEASURES	EMI EI-48059	Exploding	64.0
7	9	<b>GEORGE MICHAEL</b>	FAITH	Columbia OC 40867	On tour	54.0
9	10	<b>POISON</b>	OPEN UP AND SAY	Enig/Cap C 148493	45 hot	47.5
11	11	<b>INXS</b>	KICK	Atlantic 81796	Hot single leads	47.0
8	12	<b>DIRTY DANCING</b>	SOUNDTRACK	RCA 6408-1R	Nice run	41.6
12	13	<b>CINDERELLA</b>	LONG COLD WINTER	Mercury 834612-1	New single hot	41.0
10	14	<b>VAN HALEN</b>	OU812	Warner Bros 25732	Slipping some	40.9
13	15	<b>HUEY LEWIS</b>	SMALL WORLD	Chrysalis OV41622	Needs new single	36.6
21	16	<b>ROBERT PALMER</b>	HEAVY NOVA	EMI 48057	45 hot	34.8
17	17	<b>BOBBY BROWN</b>	DON'T BE CRUEL	MCA 42185	Huge urban sales	34.3
18	18	<b>EUROPE</b>	OUT OF THIS WORLD	Epic OE 44185	Solid sales	29.4
16	19	<b>MIAMI SOUND MACHINE</b>	LET IT LOOSE	Epic OE-40769	Falling now	28.9
20	20	<b>CHEAP TRICK</b>	LAP OF LUXURY	Epic 40922	"Cruel" 45 smokin'	28.7
19	21	<b>AL B SURE</b>	IN EFFECT MODE	W Bros WB 25662	Single exploding	28.7
23	22	<b>JOAN JETT</b>	UP YOUR ALLEY	Blackheart/CBS 44146	Smash 45 leads	26.9
44	23	<b>UB40</b>	LABOUR OF LOVE	A&M SP4980	Contains hot 45	26.3
15	24	<b>RICHARD MARX</b>	RICHARD MARX	EMI 53049	Slipping	25.8
26	25	<b>NEW EDITION</b>	HEARTBREAK	MCA 42207	Steady sales	24.3



# Boy Meets Girl



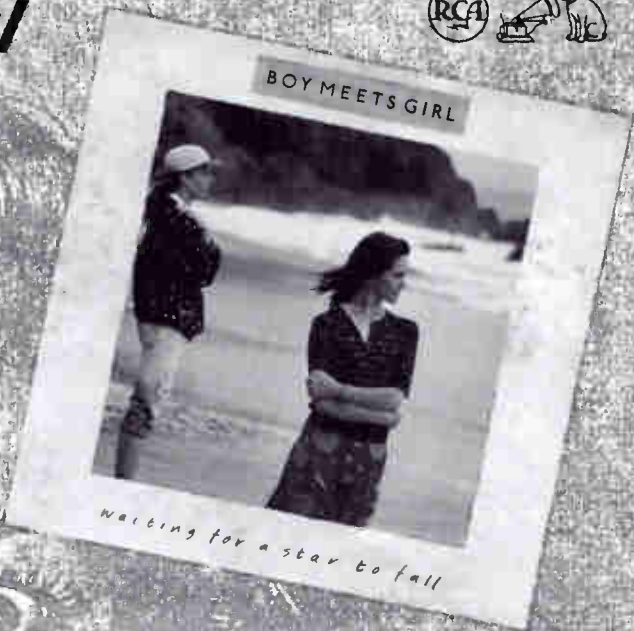
## Waiting For A Star To Fall

**FLASHMAKERS WINNER!**

**DEBUT 16 HITS TOP FIFTY SINGLES!**

**DEBUT 28\* R&R A/C!**

Y108	add	KLYV	add
KITY	add	WIGY	add
Q100	add	KPHR	add
WAEB	add	KQCR	add
WKZL	add	KWTO	add
WTLQ	add	WZYQ	add
Z102	add	WYAV	add
I-94	add		
KDWZ	add	Q105	deb 29
KLUC	add	KDWB	deb 30
KWNZ	add	WZPL	deb 34
OK100	add	KJ103	deb 38
WAYS	add		
WLRS	add	KIYS	19-16
WPXR	add	KATD	25-20
WQUT	add	WFLY	31-27
KLUC	add	WKQB	31-27



B100	38-29
B98	35-30
WBBQ	36-31
95XXX	36-32
WL0L	37-33
WINK	39-36
WTIC	40-37
KQIZ	40-37

**BREAKING AT:**

WXKS	WKTI
Y95	KCPW
KRBE	KOY
KMEL	KXXR
KKRZ	KSAQ
PRO-FM	WBCY

# Grayson Hugh

## Tears Of Love

**FLASHMAKER!**



WXKS	add	
HOT97	add	
KSAQ	add	
KMGX	add	
KKQV	add	
WZYP	add	
KOZE	add	
KIXY	add	
OK95	add	
WKFR	add	
KIYS	deb	39

**BREAKING AT:**

KATD
WGH-FM
WBCY
WRVQ
WKZL
K92
KSND
KZZU
WBBQ
KF95
KTMT
WJAD



# TOP FIFTY ALBUMS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

LAST WEEK	THIS WEEK	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
28	26	SADE	STRONGER THAN	Epic OE 44210	Steady sales	24.3
27	27	RICK ASTLEY	WHENEVER YOU	RCA 6822-1R	Steady sales	21.5
33	28	ROBERT CRAY	DON'T BE AFRAID	Mercury 843-923-1	Breaking	21.2
36	29	LITTLE FEAT	LET IT ROLL	Warner Bros 1-25750	Comeback	21.1
25	30	ROD STEWART	OUT OF ORDER	Warner Bros 1-25684	Hot 45 leads	20.7
22	31	MORE DIRTY DANCING	SOUNDTRACK	RCA 6965-1R	Falling	20.3
32	32	MIDNIGHT OIL	DIESEL AND DUST	Columbia BFC 40967	Steady sales	19.6
30	33	DEBBIE GIBSON	OUT OF THE BLUE	Atlantic 81780	Hot 45 leads	18.9
24	34	ERIC B. & RAKIM	FOLLOW THE LEADER	Uni/MCA 39405	Urban sales	17.2
29	35	SALT-N-PEPA	HOT COOL & VICIOUS	Next Plateau 1007	Slipped some	17.1
41	36	UB40	UB40	A&M 5213	Hot current release	16.9
39	37	BRUCE HORNSBY	SCENES FROM THE	RCA 7647-Z-RDJ	Back up	16.3
47	38	BRITNY FOX	BRITNY FOX	Columbia BFC 44140	Metal	15.9
31	39	TERENCE T D'ARBY	INTRODUCING THE...	Columbia FC 40964	"Dance" breaking	14.6
40	40	SCORPIONS	SAVAGE AMUSEMENT	Mercury 832963	Steady	14.0
42	41	KEITH SWEAT	MAKE IT LAST	Elektra 60763	Up and down	13.4
37	42	PAT BENATAR	WIDE AWAKE	Chrysalis 41628	New single shipping	13.3
38	43	RANDY TRAVIS	OLD 8 X 10	Warner Bros 1-25738	Needs crossover 45	12.0
--	44	INFORMATION SOCIETY	INFO SOCIETY	T.Boy/Rep 25691	Hot 45 leads	11.8
34	45	10,000 MANIACS	IN MY TRIBE	Elektra 60738	Up and down	11.5
--	46	TAYLOR DAYNE	TELL IT TO MY HEART	Arista AL 8529	Back on	11.3
35	47	PUBLIC ENEMY	IT TAKES A NATION	Def Jam 44303	Urban sales	10.7
43	48	ZIGGY MARLEY	CONSCIOUS PARTY	Virgin 790878-1	Slipping	10.1
50	49	J J FAD	SUPERSONIC	Atco 90959	Urban sales	9.5
49	50	ELTON JOHN	REG STRIKES BACK	MCA 6240	New single starting	9.4

## NEXT UP

ERASURE (Sire/Reprise)  
SUGARCUBES (Elektra)  
SUMMER OLYMPICS (Arista)

GLENN FREY (MCA)  
FOLKWAYS (Columbia)  
NEW KIDS (Columbia)



# "TELL THAT GIRL TO SHUT UP"

From the PROVOCATIVE  
new album POP ART

**21** HITS POST MODERN!

KRBE add  
KXXR add  
BJ105 add  
KJ103 add  
WTLQ add  
KAKS add

KITS 26-22  
KATD 31-24  
KWNZ 35-30  
KTUX 36-33

BREAKING AT:

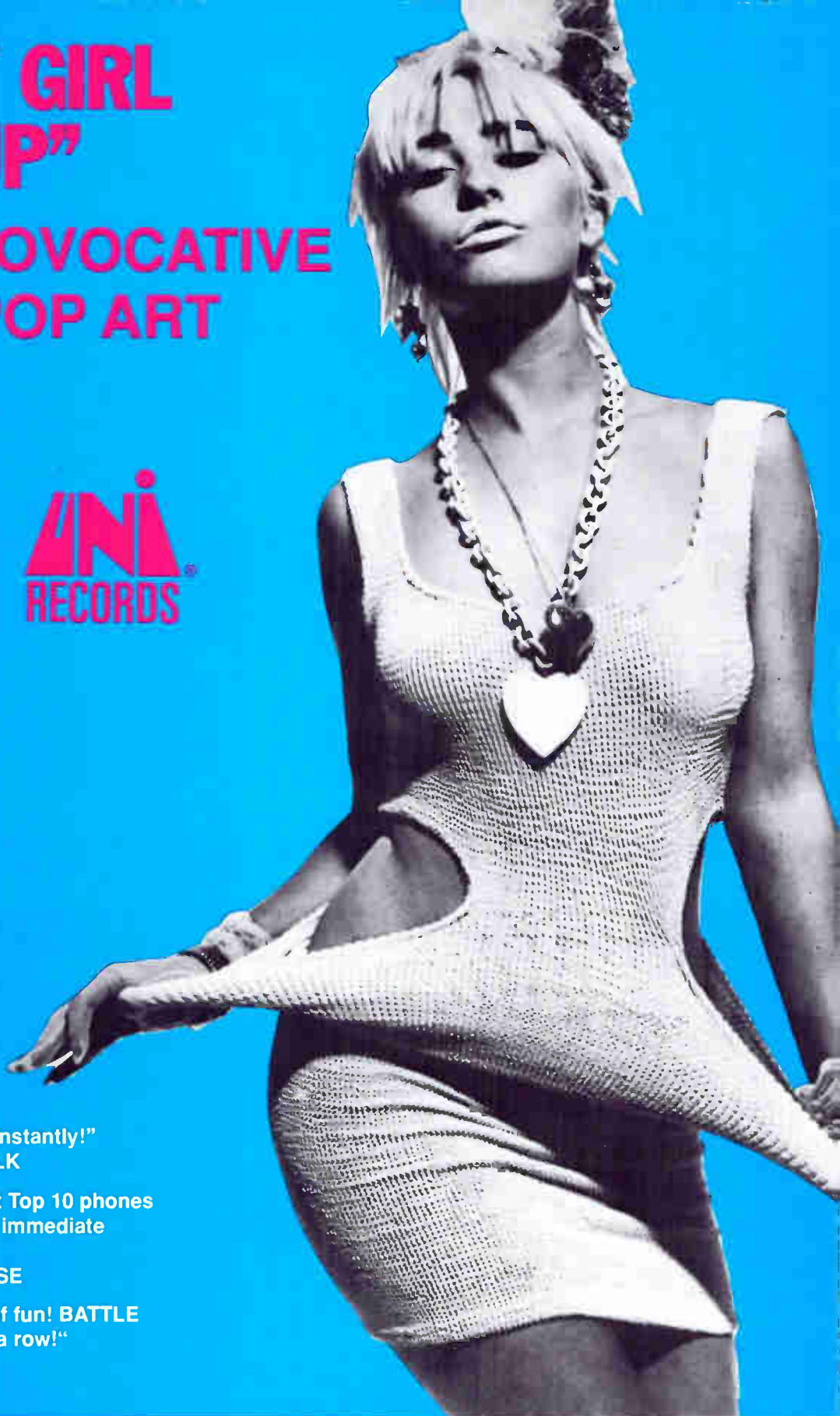
KROQ  
Y95  
KXYQ  
WGH-FM  
KSAQ  
KIKX  
KF95  
KQIZ  
K106  
KLUC  
WPFM  
WZKX  
Y97

"Has a hook that catches your ear instantly!"  
JEFF MOREAU - WGH-FM, NORFOLK

"After only two days of testing it hit Top 10 phones  
and we put it right into rotation. An immediate  
reaction record!"  
GARY WEINSTEIN - KATD, SAN JOSE

"Great night time hip record. Lots of fun! BATTLE  
OF THE HITS winner four nights in a row!"  
M.J. KELLI - WNVZ, NORFOLK

**INI**  
RECORDS



# Transvision Vamp

# MOVIE SCORES

TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUNDTRACK INFO
1 MOON OVER PARADOR	3.3m	2855	3.3m	————
2 NIGHTMARE 4	3.2m	1911	38.4m	LP on Chrysalis, Fat Boys 45 on TPA/ Mercury.
3 A FISH CALLED WANDA	2.8m	2312	41.5m	————
4 DIE HARD	2.6m	1834	61.9m	————
5 BETRAYED	2.5m	2283	16.7m	————
6 COCKTAIL	2.9m	2185	60.3m	Soundtrack & Fab T-Birds and Beach Boys 45's on Elektra.
7 YOUNG GUNS	2.2m	2645	31.9m	————
8 ROGER RABBIT	1.9m	1924	133.2m	————
9 MARRIED TO THE MOB	1.6m	2907	14.3m	Soundtrack on Reprise.
10 BIG	1.3m	1520	99.6m	————

# WAVELENGTH

by Lenny Beer & Mike Murphy

The big news of the week comes from consultancy land as **Dan Vallie** announces that **Jim Richards**, formerly PD of **B94** Pittsburgh has joined as VP of Operations. This leaves the Pittsburgh job open and interviews will be beginning this week. It appears that the regional corporate responsibilities of Richards will remain internal with **Shadow P. Stevens** probably increasing his role.... Also, former **94Q** Operations Manager **Don Benson** formally announces his consultancy (see Pg. 11 for details).... And speaking of **94Q**, **Cajun Ken Cooper** joins on as afternoon drive.... **Buzz Bennett** is searching for a PD at **Y95** Dallas, as his responsibilities will be increasing.... **KZEW** PD **John Roberts** exits for the PD

post at **WYSP** Philly.... **John McFadden** joins PD **Chuck Beck** at **WDFX** Detroit to handle Assist PD/MD duties.... Our tip on the **Dennis Reese** appointment at **HOT105** Miami is correct as he is named MD and current MD **Willy B** is upped to Assist PD. Also **Fast Tommy Lee** exits for afternoon drive at **KSAQ** San Antonio where **Kathie Romero** has been upped to Assist PD/MD.... Former **KAKS** Amarillo PD **Keith Richards** is the new PD at **WPFM** Panama City.... MD **Kevin Morton** has been upped to PD at **WAZY** Lafayette.... What is going on with the **Tracie Spencer** record on Capitol?.... The new **Mercury** Dallas promo rep is **Jay Friedman**.... News out of **KYUU** San Francisco has the

station referring to itself as **X100** and hiring air staffers including **Chuck Geiger** from **KDON** Salinas, **Wendy** from **Y95** Dallas and **Mark Hanson** from **KHTR** St. Louis. **Chuck Riley** has been hired to handle voice overs and rumors are beginning about the MD slot.... **John Mond**s is the new MD at **WUSL** Philly.... **Arista's Rick Bisceglia** is very high on the new **Hall & Oates** single.... **KTXV** Jefferson City PD **Jay Hasting** exits for the Ops. Manager position at **WKQD** in Huntsville.... At **WVSR** in Charleston, **Tom Gallagher** is the new morning man and **Ron Allen** is the midday jock.... **Blowin' In The Wind**: **Steve Ellis**, **Bill Cahill**, **Rick Upton** and **Bob Case**.... And finally, we love **Tommy Conwell**!!!!!!

Advertisement





# Take A Look!

## "LOOK AWAY"

**FLASHMAKER!  
EARPICKS WINNER!  
ONE OF THE MOST ADDED!**

Y95	add	WNNK	add
KPLZ	add	WOKI	add
PRO-FM	add	Z102	add
Q102	add	KF95	add
Q105	add	KIYS	add
KXYQ	add	WNYZ	add
Y108	add	WRCK	add
WNCI	add	B98	add
KXX106	add	KKRD	add
WAPI	add	KTMT	add
FM100	add	WAYS	add
Y107	add	WJAD	add
KKYK	add	WPFM	add
KZOU	add	WPXR	add
Q100	add	WQSM	add
WFLY	add	WQUT	add
WKZL	add	WVSR	add
K92	add	WKSF	add
KZZU	add	KCMQ	add
WBBQ	add		

Y93	add
WCGQ	add
KEYJ	add
KQCR	add
KWTX	add
KISR	add
WLGA	add
WLAP	add
KWTO	add
KNIN	add
WZYQ	add
KOY	deb 30


### The New Single

Produced By Ron Nevison

From The Album 19



Direction: Howard Kaufman / Front Line Management

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I V V A N  
N ◊ V I L L ◊



NOT JUST ANOTHER GIRL

887 814-7

CD PRO ON YOUR DESK NOW.

FROM THE DEBUT ALBUM, "IF MY ANCESTORS COULD SEE ME NOW"  
(834 896-1)

PRODUCED BY DANNY KORTCHMAR • DIRECTION: BILL GRAHAM MANAGEMENT

RECORDED AND MIXED BY SHELLY YAKUS AND MARC DESISTO



—NOT JUST ANOTHER LABEL